Deer Holding Corp. Form 425 May 25, 2005

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> Subject Company: Deer Holding Corp. Commission File No. 132-02302

Investor Meeting May 2005

Paul Anderson

Chairman and CEO Duke Energy

#### Forward Looking Statements

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#### Participants in the Solicitation

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This document includes certain non-GAAP financial measures as defined under SEC Regulation G. A reconciliation of those measures to the most directly comparable GAAP measures is included in the printed version of these slides which can be downloaded from our investor relations websites at:

www.duke-energy.com/investors/financial/gaap/ www.cinergy.com/Investors/Reports\_and\_Presentations/presentations.asp

Regulation G

#### **Duke Energy Strategic Rationale**

Merger will strengthen business platforms and will increase value immediately and in the longer term

#### Creates immediate value

DUK board intends to increase the annual dividend 12.7% to \$1.24 per share effective September 2005

#### Accretive to earnings

Approximately \$400 million in gross annual synergies at a steady state

Regulated savings to be shared between customers and shareholders

Increased scale and scope of North American generation

Regulated operations with more than 25,000 MW of generating capacity

Merchant power business with combined 16,000 MW of generating capacity

Merchant power business gains fuel and market diversity

Stand-alone strength for both electric and gas operations provides portfolio flexibility

Electric operations would be in top 5 of largest in US by implied market cap

Gas operations would be the largest in US by implied market cap

As utility and merchant businesses continue to consolidate, Duke Energy will be very well positioned to participate

**Transaction Specifics** 

Delaware holding company Duke Energy Corporation

Consideration 100% stock

Cinergy shareholders will receive 1.56 shares of DUK for each CIN share

Premium of 13.4% based on May 6 closing prices

Post merger, Cinergy shareholders will hold approximately 24% of Duke shares outstanding (approximately 310 million shares)

Duke Energy s board intends to increase its annual dividend 12.7% to \$1.24 per share effective with September 2005 dividend

The exchange ratio and dividend increase keep Cinergy s shareholders whole with respect to their dividend

Lee

Vermillion

**Hanging Rock** 

Washington

**Fayette** 

Cayuga

**Wabash River** 

Edwardsport

Gibson

Miami Wabash

Gallagher

Markland

Noblesville

Connersville

Madison

Conesville

Dick s Creek

Midwest Generation Assets

**East Bend** 

**Miami Fort** 

**Beckjord** 

Wm. Zimmer

J.M. Stuart

Killen

Duke Midwest merchant generation

Cinergy unregulated generation

# Cinergy regulated generation

Cinergy regulated utility service area

IN

OH

WV

KY

IL

MI

**CHICAGO** 

*INDIANAPOLIS* 

**COLUMBUS** 

**LOUISVILLE** 

**CINCINNATI** 

Woodsdale

**Henry County** 

Midwest Unregulated Generation Information
Coal
312
32
Ohio
Conesville
Coal/Oil
962
28-47
Ohio
Miami Fort
Gas
564
12
Ohio
Woodsdale
Gas
172
37
Ohio
Dick s Creek
Coal
604
14

Ohio

# Edgar Filing: Deer Holding Corp. - Form 425 Wm. Zimmer Coal/Oil 1,107 22-46 Ohio Beckjord Coal 414 24 Kentucky East Bend **Duke Energy** SO2: 1.69 NOx: 0.15 5,246 Coal 198 23 Ohio Killen Coal 913

J.M. Stuart

33

Ohio

# **Cinergy Unregulated**

SO2: 0 NOx: 0.02

# Edgar Filing: Deer Holding Corp. - Form 425 3,600 Gas 620 2 Ohio Hanging Rock #2 Gas 620 2 Ohio Hanging Rock #1 Gas 620 2 Pennsylvania Fayette Gas 620 3 Ohio Washington Gas 640 4 Illinois

Lee (peaker)

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Gas

480

5

Indiana

Vermillion (peaker)

Emissions
(Lbs/MMBtu)

Fuel
Source

Net Capacity
(MW)

Age
(years)
```

Location

Plant

# Midwest Unregulated Generation Summary

47%

80%

0%

% Coal-fired Generation

1.69

0.17

1.69

0.15

---

0.02

Emissions (lbs/MMBtu):

SO2

NOx

18 years

29 years

3 years

Average Age of Facilities

Combined

Cinergy

Duke Energy

Regulatory Timeline

State regulatory approvals

File applications by June 30

Expect approvals within 9 months after filing

**FERC** 

Filing expected in July

Expect approvals within 10 months after filing

SEC

Approval expected 4 6 weeks after obtaining all state and FERC regulatory approvals

Other filings include DOJ, NRC, etc.

# Selected Investor-Owned Electric Utility Holding Companies

For Illustration only

Merger Cost Savings

Approximately \$400 million in annual pre-tax cost savings, before costs to achieve, by year 3

Savings are ~50% non-regulated and 50% regulated, before sharing between customers and shareholders

Costs-to-achieve largely incurred by end of year 2

~ 40% expensed

~ 60% capitalized

Rapid integration approach to achieve Day-1 readiness and accelerate savings realization

Five-Year Savings Summary (\$ in millions)

~\$275

~\$350

(\$425)

(\$175)

~\$400

(\$50)

~\$425

(\$40)

~\$450

Year 1

Year 2

Year 3

Year 4

Year 5

Pre-tax savings

Costs to achieve

**Cost Savings Distribution** 

# Origin of Savings before Costs to Achieve (Year 3)

(\$ in millions)

**Total** 

~\$400

Corporate

~\$190

Utility

~\$80

# Non-Regulated

~\$130

Workforce reductions of about 1,500, or about 50% of total savings:

Corporate and shared services

Regulated utility back-office

Non-regulated marketing, trading and operations

# Edgar Filing: Deer Holding Corp. - Form 425 Other Considerations

Initial Board of Directors 10 named by Duke, 5 named by Cinergy

Corporate headquarters Charlotte, North Carolina

Headquarter offices for PSI Plainfield, Indiana

Headquarter offices for CG&E and Union Light Heat & Power Cincinnati, Ohio

Duke Power will continue to be headquartered in Charlotte

Duke Energy Gas Transmission (DEGT) and certain commercial operations will remain in Houston, Texas

Headquarter offices for Duke Energy Field Services Denver, Colorado

Headquarter offices for Crescent Resources Charlotte

**Gas Operations** 

**Electric Operations** 

Other Operations

\* Includes Cinergy s gas distribution activities

Functional Organization

**Paul Anderson** 

Chairman

Jim Rogers

CEO

**Fred Fowler** 

President & CEO

Leadership

to be named

Leadership

to be named

Duke Power

PSI

Merchant Generation

International

CG&E\*

Gas Pipelines

Field Services

Union Gas

Crescent

Corporate

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Total Shareholder Return

September 30, 1988 through December 31, 2004

Source: Bloomberg Financial Markets LLC

# Edgar Filing: Deer Holding Corp. - Form 425 Next Steps

**Transition Committee** 

Anderson and Rogers to co-chair

Subcommittees with co-chairs

Begin filing for approvals

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Summary

Merger will enhance strong business platforms

Creates immediate and long-term value

Increased scale and scope provides greater portfolio flexibility

Merchant power business gains fuel and geographic diversity

12.7% increase to current Duke annual dividend

Maintains dividend neutrality for Cinergy shareholders

As utility and merchant businesses continue to consolidate, Duke Energy will be well

positioned to participate

Closing is expected in summer 2006

18

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