JEFFERSON PILOT CORP Form 425 February 01, 2006

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Subject Company: Jefferson-Pilot Corporation
(Commission File No. 333-130226)

Jon A. Boscia, Chairman & CEO of Lincoln National Corporation, gave the following presentation at the 2006 Citigroup Financial Services Conference held on February 1, 2006. The following are excerpts of the slides accompanying the presentation. A live or on demand replay of the presentation is available at www.lfg.com/webcast along with the entire slide presentation.

- Except for historical information contained in this document, statements made in this document are "forward-looking
- statements" within the meaning of the Private Securities Litigation Reform Act of 1995 ("PSLRA"). A forward-looking
- statement is a statement that is not a historical fact and, without limitation, includes any statement that may predict,
- forecast, indicate or imply future results, performance or achievements, and may contain words like: "believe," "anticipate," "expect," "estimate," "project," "will," "shall" and other words or phrases with similar meaning. W claim the protection afforded by the safe harbor for forward-looking statements provided by the PSLRA. Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially
- from the
- results contained in the forward-looking statements. Risks and uncertainties that may cause actual results to vary
- materially, some of which are described within the forward-looking statements include, among others: (1) the Lincoln
- shareholders may not approve the issuance of shares in connection with the merger and/or the Jefferson-Pilot shareholders may not approve and adopt the merger agreement and the transactions contemplated by the merger
- agreement at the special shareholder meetings; (2) we may be unable to obtain regulatory approvals required for the
- merger, or required regulatory approvals may delay the merger or result in the imposition of conditions that could
- have a material adverse effect on the combined company or cause us to abandon the merger; (3) we may be unable
- to complete the merger or completing the merger may be more costly than expected because, among other reasons,
 - conditions to the closing of the merger may not be satisfied; (4) problems may arise with the ability to successfully
- integrate Lincoln's and Jefferson-Pilot's businesses, which may result in the combined company not operating as effectively and efficiently as expected; (5) the combined company may not be able to achieve the expected synergies
- from the merger or it may take longer than expected to achieve those synergies; (6) the merger may involve unexpected costs or unexpected liabilities, or the effects of purchase accounting may be different from our expectations; (7) the credit and insurer financial strength ratings of the combined company and its subsidiaries may
 - be different from what the companies expect; and (8) the combined company may be adversely affected by future
 - legislative, regulatory, or tax changes as well as other economic, business and/or competitive factors. The risks included here are not exhaustive. The Registration Statement on Form S-4 (Registration No. 333-130226)
- filed by Lincoln with the SEC on December 8, 2005, as well as annual reports on Form 10-K, current reports on Form
- 8-K and other documents filed by Lincoln and Jefferson-Pilot with the Securities and Exchange Commission include
 - additional factors that could impact our businesses and financial performance. Given these risks and uncertainties,
 - you should not place undue reliance on forward-looking statements as a prediction of actual results. In addition, we
- disclaim any obligation to update any forward-looking statements to reflect events or circumstances that occur after

the date of this document, except as may be required by law.

Forward Looking Statements

Disclaimer

In connection with the proposed transaction, Lincoln National Corporation has filed with the SEC a Registration

Statement on Form S-4 (Registration No. 333-130226), including a joint proxy statement/prospectus, and other materials.

WE URGE INVESTORS TO READ THE DEFINITIVE JOINT PROXY STATEMENT/PROSPECTUS AND THESE OTHER

DOCUMENTS CAREFULLY WHEN THEY BECOME AVAILABLE AND BEFORE MAKING ANY VOTING OR INVESTMENT

DECISIONS, BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT THE PROPOSED TRANSACTION. Investors

will be able to obtain free copies of these materials (when available), as well as other filings containing information

about Lincoln and Jefferson-Pilot, without charge, at the Securities and Exchange Commission's website (www.sec.gov). In addition, free copies of the definitive joint proxy statement/prospectus will be (when available), and

Lincoln's other SEC filings are, also available on Lincoln's website (www.lfg.com). Free copies of the registration statement and joint proxy statement/prospectus will be (when available), and Jefferson-Pilot's other SEC filings are

also available on Jefferson-Pilot's website (www.jpfinancial.com).

Lincoln, Jefferson-Pilot, their respective directors and officers and other persons may be deemed, under SEC rules, to

be participants in the solicitation of proxies in respect of the proposed transaction. Information regarding Lincoln's

directors and executive officers is available in its Annual Report on Form 10-K for the year ended December 31, 2004

and in its proxy statement filed with the SEC on April 8, 2005, and information regarding Jefferson-Pilot's directors and

executive officers is available in its Annual Report on Form 10-K for the year ended December 31, 2004 and in its proxy

statement filed with the SEC on March 24, 2005. More detailed information regarding the identity of potential participants

in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, is

available in the preliminary joint proxy statement/prospectus contained in the above-referenced Registration Statement

on Form S-4.

Other Information

Layered branding **Smart Security** i4LIFE **Employer Mkts.** MoneyGuard **Strategic Partners Income Summits** Education Straightthrough processing **Turn-key service** Retention initiatives **Brand Product Post Sale Service** Point of Sale **Service** The Lincoln Experience: **Enterprise Focus on Delivering Value**

Age of Consumer Life Insurance Investments Annuities

We will become the partner of choice for creating, protecting and enjoying wealth

Create
Protect
Enjoy
Product Portfolio

+26% +68% +4% +1% +7%* +1%** **Variable Annuities Mutual Funds Retail Life Insurance LFD** Sales **Industry Sales** Bank IP W/R **MGA**

YTD Sept. '05 vs. YTD Sept. '04 Sales Growth

3Q05 YTD VARDS Reports (Total Sales)

September 2005 ICI Reports (New Sales Into Long-Term Funds) 3Q05 YTD LFD First Year Premium excluding Term; 3Q05 YTD

LIMRA Individual Life Insurance Sales Reports (Annualized Periodic Premiums + 10% Single) excluding Term

Distribution Breadth and Depth Increasing Market Share

¹ Pensions and Investments, November 2005
Lincoln's Employer Markets
Product breadth
401(k), 403(b), 457, COLI
Distribution capabilities
Ranked 16th among DC recordkeepers
by AUM¹
\$48.5 billion
Merger increases opportunity and scale

LFG/JP Merger Driving Shareholder Value

Powerful

Distribution

Equity-based

Earnings

"Employer

Markets"

Powerful Brand/

Shared Values

Market Expansion:

Operational

Efficiency

AAA Ratings/

Core Principles

Benefit

Partners

Stable Fixed

Life & Annuities

Non-insurance

Cash Flow:

Retirement

Income

Mass Affluent

Delaware

Investments

TV/Radio

Maximize strengths and

strategies of both

companies

Enhance product scale

and expand distribution

Increase balance sheet

and capital flexibility

Maintain an attractive risk

profile and financial

ratings

Diversify earnings drivers

```
Investment
                Management
                     4%
              Lincoln UK - 6%
                 Retirement
                    55%
                    Life
                    35%
              Lincoln UK - 4%
                 Investment
                Management
                    2%
                 Retirement
                    38%
                    Life
                    45%
                   Benefit
                  Partners
                    7%
              Communications
                     4%
Lincoln
                                New Lincoln
                    50%
                    31%
             % Equity-Sensitive
                 Earnings<sup>2</sup>
                  $778mm
                 $1,315mm
                  charges.
   <sup>2</sup> Calculated based on 1H 2005 earnings.
```

Income from operations calculated for the last 12 months ended 6/30/2005 for each segment excluding other operations, realized investment gains and restructuring

Based on

1

Income from Operations¹

LFG/JP Merger

Diversification of Earnings

\$0 \$5 **\$10** \$15 **\$20** \$25 **\$30** \$35 \$40 MetLife **Prudential** Hartford Genworth **Principal** \$8.8 Lincoln **Ameriprise \$6.8** JP Nationwide \$15.6 **Combined** (\$16.7)

Note: Market data as of 10/7/05 from Bloomberg Financial Markets. (Market capitalization in parentheses as of 1/23/06)

LFG/JP Merger Increased Scale Market Cap •

Ability to achieve cost saves

•

Ability to achieve better overall performance

Ability to mitigate risks:

•

Interest-rate exposure

•

Exposure to guarantees

•

Integration risks Concerns:

•

Comprehensive due diligence

•

Experienced integrators

•

Complementary organizations

•

Disciplined risk management

•

General account scale Responses: LFG/JP Merger Initial Investor Reactions

7.1% 6.8%

6.4%

Peers include: MET, PRU, HIG, GNW, PFG, NFS, TMK, PL, AMH.
LNC Stock Performance vs. Peers
October 2005 – January 2006

1/12/06 **LNC Board of Directors authorized** up to \$1.6 B of LNC security repurchases 11/4/05 **Hart-Scott-Rodino Filed** 3/20/06 **Special** Shareholder Meeting - JP to vote on proposed merger; LNC to vote on proposed issuance of shares 11/11/05 **State Department** of Insurance Form A's Filed 12/8/05 **Preliminary** S-4 Filed LFG/JP Merger **Key Milestones**

Strategic Intent
Financial & Risk Management
PRODUCT
"A" Player Workforce
DISTRIBUTION
BRAND

Lincoln Financial Group
We will become the partner of choice for
creating, protecting and enjoying wealth.
Operational Excellence

Appendix

Providing Downside Protection

Lincoln's i4LIFE® Advantage
An improved form of annuitization
Death Benefit
Flexibility and longevity protection
Access to
account value
Guarantees
and downside
protection
Control, Growth Potential,
Tax Efficiency, Guarantees
i4LIFE® Advantage Elections
Providing Unique Income Solutions