FIRST BANCORP /PR/
Form 10-Q/A
August 16, 2002

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# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q/A AMENDMENT NO. 1

Quarterly Report Pursuant to Section 13
of the Securities Exchange Act of 1934

For the Quarter ended
Commission File 001-14793
June 30, 2002

## First BanCorp.

(Exact name of Corporation as specified in its charter)


## (787) 729-8200

Indicate by check mark whether the Corporation (1) has filed all reports required by Section 13 of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Corporation was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Number of shares of the Corporation s Common Stock outstanding as of August 12, 2002

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## EXPLANATORY NOTE

This Amendment No. 1 to Form 10-Q for the quarter ended on June 30, 2002 (the Form 10-Q ) is being filed for the purpose of correcting the following error; on page 13 (Note 6) of the Corporation s Form 10-Q, $\$ 23.5$ million should replace the outstanding balance of Nortel Networks Corporation corporate bonds, currently printed as $\$ 18.5$ million; no other changes are being made by means of this filing.

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Forward Looking Statements. When used in this Form 10-Q or future filings by First BanCorp (the Corporation ) with the Securities and Exchange Commission, in the Corporation s press releases or other public or shareholder communication, or in oral statements made with the approval of an authorized executive officer, the word of phrases would be , will allow , intends to , will likely result , are expected to , will co is anticipated , estimated , project, believe , or similar expressions are intended to identify forward looking statements within the meaning of t Private Securities Litigation Reform Act of 1995.

The future results of the Corporation could be affected by subsequent events and could differ materially from those expressed in forward-looking statements. If future events and actual performance differ from the Corporation s assumptions, the actual results could vary significantly from the performance projected in the forward-looking statements.

The Corporation wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made, and to advise readers that various factors, including regional and national conditions, substantial changes in levels of market interest rates, credit and other risks of lending and investment activities, competitive and regulatory factors and legislative changes, could affect the Corporation s financial performance and could cause the Corporation s actual results for future periods to differ materially from those anticipated or projected. The Corporation does not undertake, and specifically disclaims any obligation, to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

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## FIRST BANCORP

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION <br> (Unaudited)

|  | June 30, 2002 | December 31, 2001 |
| :---: | :---: | :---: |
| Assets |  |  |
| Cash and due from banks | \$ 68,144,854 | \$ 59,898,550 |
| Money market instruments | 43,009,631 | 34,564,568 |
| Investment securities available for sale, at market: |  |  |
| Securities pledged that can be repledged | 1,994,774,831 | 2,988,828,088 |
| Other investment securities | 216,387,544 | 385,419,989 |
| Total investment securities available for sale | 2,211,162,375 | 3,374,248,077 |
| Investment securities held to maturity, at cost: |  |  |
| Securities pledged that can be repledged | 1,083,267,413 | 171,152,930 |
| Other investment securities | 388,276,209 | 113,142,662 |
| Total investment securities held to maturity | 1,471,543,622 | 284,295,592 |
| Federal Home Loan Bank (FHLB) stock | 35,629,500 | 22,890,600 |
| Loans net of allowance for loans losses of \$104,150,526 (2001-\$91,060,307) | 4,564,399,217 | 4,213,089,836 |
| Loans held for sale | 21,520,469 | 4,629,562 |
| Total loans | 4,585,919,686 | 4,217,719,398 |
| Other real estate owned | 1,183,566 | 1,455,577 |
| Premises and equipment | 76,031,012 | 76,155,620 |
| Accrued interest receivable | 34,841,537 | 37,630,883 |
| Due from customers on acceptances | 170,495 | 262,153 |
| Other assets | 121,370,660 | 88,396,770 |
| Total assets | \$8,649,006,938 | \$8,197,517,788 |

Liabilities and Stockholders Equity
Liabilities:

| Non-interest bearing deposits | \$ 230,746,852 | \$ 239,850,816 |
| :---: | :---: | :---: |
| Interest bearing deposits | 4,512,974,109 | 3,858,703,322 |
| Federal funds purchased and securities sold under agreements to repurchase | 2,660,487,501 | 2,997,173,944 |
| Advances from FHLB | 336,000,000 | 343,700,000 |
| Bank acceptances outstanding | 170,495 | 262,153 |
| Accounts payable and other liabilities | 91,372,822 | 70,547,126 |
|  | 7,831,751,779 | 7,510,237,361 |
| Subordinated notes | 84,363,223 | 84,361,525 |

Stockholders equity:

| Preferred stock, authorized $50,000,000$ shares: issued and outstanding $14,420,000$ shares at $\$ 25.00$ liquidation value per share (2001 10,740,000) | 360,500,000 | 268,500,000 |
| :---: | :---: | :---: |
| Common stock, $\$ 1.00$ par value, authorized 250,000,000 shares; issued $29,881,052$ shares (2001-29,852,552) | 29,881,052 | 29,852,552 |
| Less: Treasury stock (at par value) | $(3,280,600)$ | (3,280,600) |
| Common stock outstanding | 26,600,452 | 26,571,952 |
| Additional paid-in capital | 11,685,627 | 14,214,877 |
| Capital reserve | 60,000,000 | 60,000,000 |
| Legal surplus | 136,792,514 | 136,792,514 |
| Retained earnings | 134,885,621 | 103,132,913 |
| Accumulated other comprehensive income unrealized gain (loss) on securities available for sale, net of tax of \$809,241 (2001-\$2,097,785) | 2,427,722 | $(6,293,354)$ |
|  | 732,891,936 | 602,918,902 |
| Contingencies and commitments |  |  |
| Total liabilities and stockholders equity | \$8,649,006,938 | \$8,197,517,788 |

The accompanying notes are an integral part of these statements.

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## FIRST BANCORP

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

|  | Three Months Ended |  |  |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | June 30, $2002$ |  | June 30, 2001 | June 30, 2002 | June 30, 2001 |
| Interest income: |  |  |  |  |  |  |
| Loans | \$ | 84,794,833 | \$ | 89,078,153 | \$168,289,311 | \$ 180,315,454 |
| Investments |  | 51,086,925 |  | 36,784,564 | 104,055,022 | 73,956,457 |
| Dividends on FHLB stock |  | 466,163 |  | 314,742 | 719,452 | 655,814 |
| Total interest income |  | 136,347,921 |  | 126,177,459 | 273,063,785 | 254,927,725 |
| Interest expense: |  |  |  |  |  |  |
| Deposits |  | 33,736,063 |  | 41,388,925 | 66,279,582 | 85,653,959 |
| Short term borrowings |  | 32,393,483 |  | 24,296,875 | 65,599,497 | 53,659,767 |
| Long term borrowings |  | 1,695,112 |  | 2,391,160 | 3,390,224 | 5,039,211 |
| Total interest expense |  | 67,824,658 |  | 68,076,960 | 135,269,303 | 144,352,937 |
| Net interest income |  | 68,523,263 |  | 58,100,499 | 137,794,482 | 110,574,788 |
| Provision for loan losses |  | 14,500,499 |  | 17,800,000 | 34,300,998 | 32,800,000 |
| Net interest income after provision for loan losses |  | 54,022,764 |  | 40,300,499 | 103,493,484 | 77,774,788 |
| Other income: |  |  |  |  |  |  |
| Other fees on loans |  | 5,465,426 |  | 5,171,189 | 10,728,121 | 9,794,770 |
| Service charges on deposit accounts |  | 2,354,493 |  | 2,384,642 | 4,832,597 | 4,770,245 |
| Mortgage banking activities |  | 895,838 |  | 825,102 | 1,309,744 | 933,353 |
| Gain (loss) on investments |  | $(211,329)$ |  | 2,937,887 | 616,518 | 9,526,776 |
| Derivative loss |  | $(2,253,522)$ |  |  | $(2,253,522)$ |  |
| Other operating income |  | 4,746,834 |  | 3,021,981 | 8,255,051 | 5,799,218 |
| Total other income |  | 10,997,740 |  | 14,340,801 | 23,488,509 | 30,824,362 |
| Other operating expenses: |  |  |  |  |  |  |
| Employees compensation and benefits |  | 14,437,748 |  | 13,462,053 | 28,817,733 | 26,592,525 |
| Occupancy and equipment |  | 6,862,318 |  | 6,017,382 | 13,689,546 | 11,827,640 |
| Business promotion |  | 2,455,271 |  | 2,248,368 | 5,098,128 | 4,272,145 |
| Taxes |  | 1,643,889 |  | 1,355,194 | 3,286,719 | 2,699,604 |
| Insurance |  | 721,654 |  | 580,463 | 1,359,219 | 1,118,150 |
| Other |  | 5,727,087 |  | 6,554,320 | 11,445,240 | 13,526,700 |
| Total other operating expenses |  | 31,847,967 |  | 30,217,780 | 63,696,585 | 60,036,764 |
| Income before income tax provision and cumulative effect of accounting change |  | 33,172,537 |  | 24,423,520 | 63,285,408 | 48,562,386 |
| Income tax provision |  | 6,193,483 |  | 4,251,721 | 10,656,836 | 8,589,891 |


| Income before cumulative effect of <br> accounting change <br> Cumulative effect of accounting <br> change, net of tax | $26,979,054$ | $20,171,799$ | $52,628,572$ | $39,972,495$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Net income |  |  |  |  |  |

The accompanying notes are an integral part of these statements.

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## FIRST BANCORP

## CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (Unaudited)

|  | Six Months Ended June 30, 2002 | Six Months <br> Ended <br> June 30, 2001 |
| :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |
| Net income | \$ 52,628,572 | \$ 38,957,606 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation | 5,649,614 | 4,508,530 |
| Core deposit intangible amortization | 459,631 | 459,631 |
| Provision for loan losses | 34,300,998 | 32,800,000 |
| Deferred tax asset provision | $(6,400,930)$ | $(3,149,127)$ |
| Gain on sale of investments | $(616,518)$ | $(9,526,776)$ |
| Increase in taxes payable | 4,645,560 | 6,635,486 |
| Decrease (increase) in accrued interest receivable | 2,789,347 | $(8,098,672)$ |
| Increase in accrued interest payable | 4,949,898 | 3,584,482 |
| Amortization of deferred net loan fees | $(1,000,656)$ | 394,770 |
| Increase in loans held for sale | $(16,620,907)$ |  |
| Decrease in other assets | 2,951,689 | 4,344,180 |
| Increase (decrease) in other liabilities | 10,796,240 | $(4,865,149)$ |
| Total adjustments | 41,903,966 | 27,087,355 |
| Net cash provided by operating activities | 94,532,538 | 66,044,961 |
| Cash flows from investing activities: |  |  |
| Principal collected on loans | 491,059,389 | 399,783,962 |
| Loans originated | $(532,005,574)$ | (592,510,027) |
| Purchase of loans | (354,645,777) | $(202,888,515)$ |
| Proceeds from sale of investments available for sale | 547,538,534 | 317,687,253 |
| Purchase of securities held to maturity | $(6,423,506,156)$ | $(80,801,786)$ |
| Purchase of securities available for sale | $(6,721,924,357)$ | (3,718,347,345) |
| Principal repayments and maturities of securities held to maturity | 5,236,258,127 | 76,354,381 |
| Principal repayments of securities available for sale | 7,348,923,095 | 3,314,059,225 |
| Additions to premises and equipment | $(5,525,007)$ | $(8,725,925)$ |
| Purchase of FHLB stock | $(12,738,900)$ | $(4,354,102)$ |
| Net cash used in investing activities | $(426,566,626)$ | $(499,742,879)$ |
| Cash flows from financing activities: |  |  |
| Net increase in deposits | 623,297,666 | 335,172,161 |
| Net decrease in federal funds purchased and securities sold under repurchase agreements | $(335,495,597)$ | $(174,447,419)$ |
| FHLB advances paid/taken | $(7,700,000)$ | 227,000,000 |
| Payments of notes payable |  | $(6,446,115)$ |
| Dividends | $(20,875,864)$ | $(13,260,653)$ |
| Exercise of stock options | 593,250 | 1,355,211 |
| Issuance of preferred stock | 88,906,000 | 89,900,000 |
| Treasury stock acquired |  | $(1,317,388)$ |
| Net cash provided by financing activities | 348,725,455 | 457,955,797 |


| Net (decrease) increase in cash and cash equivalents | 16,691,367 |  | 24,257,879 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents at beginning of period | 94,463,118 |  | 65,392,939 |  |
| Cash and cash equivalents at end of period | \$ | 111,154,485 | \$ | 89,650,818 |
| Cash and cash equivalents include: |  |  |  |  |
| Cash and due from banks | \$ | 68,144,854 | \$ | 75,515,308 |
| Money market instruments |  | 43,009,631 |  | 14,135,510 |
|  | \$ | 111,154,485 | \$ | 89,650,818 |
| Supplemental disclosures of cash flow information: |  |  |  |  |
| Cash paid during the period for: |  |  |  |  |
| Interest | \$ | 130,319,405 | \$ | 140,768,455 |
| Income Taxes |  | 7,236,912 |  | 2,965,487 |

The accompanying notes are an integral part of these statements.

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## FIRST BANCORP

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY <br> (Unaudited)

|  | Preferred stock | Common stock | Additional paid-in capital | Capital reserve | Legal surplus | Retained earnings | Accumulated other comprehensive income (loss) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { December 31, } \\ & 2000 \end{aligned}$ | \$ 165,000,000 | \$ 26,424,152 | \$16,567,516 | \$50,000,000 | \$ 126,792,514 | \$ 69,275,152 | \$(19,598,785) |
| Net income |  |  |  |  |  | 86,001,444 |  |
| Other comprehensive income |  |  |  |  |  |  | 13,305,431 |
| Issuance of preferred stock | 103,500,000 |  | (3,430,750) |  |  |  |  |
| Addition to legal surplus |  |  |  |  | 10,000,000 | $(10,000,000)$ |  |
| Addition to capital reserve |  |  |  | 10,000,000 |  | $(10,000,000)$ |  |
| Treasury stock acquired |  | $(86,200)$ | $(43,100)$ |  |  | $(1,800,385)$ |  |
| Stock options exercised |  | 234,000 | 1,121,211 |  |  |  |  |
| Cash dividends: |  |  |  |  |  |  |  |
| Common stock |  |  |  |  |  | $(13,835,100)$ |  |
| Preferred stock |  |  |  |  |  | $(16,508,198)$ |  |
| $\begin{aligned} & \text { December 31, } \\ & 2001 \end{aligned}$ | 268,500,000 | 26,571,952 | 14,214,877 | 60,000,000 | 136,792,514 | 103,132,913 | $(6,293,354)$ |
| Net income |  |  |  |  |  | 52,628,572 |  |
| Other comprehensive income |  |  |  |  |  |  | 8,721,076 |
| Issuance of preferred stock | 92,000,000 |  | $(3,094,000)$ |  |  |  |  |
| Stock options exercised |  | 28,500 | 564,750 |  |  |  |  |
| Cash dividends: |  |  |  |  |  |  |  |
| Common stock |  |  |  |  |  | $(7,971,588)$ |  |
| Preferred stock |  |  |  |  |  | (12,904,276) |  |
| June 30, 2002 | \$360,500,000 | \$26,600,452 | \$11,685,627 | \$60,000,000 | \$ 136,792,514 | \$134,885,621 | \$ 2,427,722 |

The accompanying notes are an integral part of these statements.

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## FIRST BANCORP

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME <br> (Unaudited)

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June 30, } \\ & 2002 \end{aligned}$ | June 30, $2001$ | June 30, $2002$ | June 30, $2001$ |
| Net income | \$26,979,054 | \$ 20,171,799 | \$ 52,628,572 | \$38,957,606 |
| Other comprehensive income, net of tax: |  |  |  |  |
| Unrealized gain (losses) on securities: |  |  |  |  |
| Unrealized holding gains (losses) arising during the period net of tax of $\$ 7,392,746$ (2001-\$4,280,397) for the quarter and $\$ 3,061,155$ (2001-\$2,178,859) for the six-month period | 22,178,237 | $(12,841,190)$ | 9,183,465 | 6,536,578 |
| Less: reclassification adjustment for gains(losses) included in net income net of tax of \$52,832 (2001-\$734,472) for the quarter and $\$ 154,129$ (2001-\$2,381,694) for the six-month period | 158,497 | $(2,203,415)$ | $(462,389)$ | $(7,145,082)$ |
| Cumulative effect of accounting change, net of tax benefit of \$331,500 |  |  |  | 994,500 |
| Total other comprehensive (loss) income | 22,336,734 | $(15,044,605)$ | 8,721,076 | 385,996 |
| Comprehensive income | \$49,315,788 | \$ 5,127,194 | \$61,349,648 | \$39,343,602 |

The accompanying notes are an integral part of these statements.

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## FIRST BANCORP

## PART I NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## 1 NATURE OF BUSINESS

First BanCorp (the Corporation) is a financial holding company offering a full range of financial services. First BanCorp is subject to the Federal Bank Holding Company Act and to the regulations, supervision, and examination of the Federal Reserve Board.

FirstBank Puerto Rico (FirstBank or the Bank), the Corporation s wholly owned bank subsidiary, is a commercial bank chartered under the laws of the Commonwealth of Puerto Rico. Its main office is located in San Juan, Puerto Rico, and it has 44 full-service banking branches in Puerto Rico and four in the U.S. Virgin Islands. It also has loan origination offices in Puerto Rico focusing on consumer loans and residential mortgage loans. In addition, through its wholly-owned subsidiaries, FirstBank operates other offices in Puerto Rico specializing in small personal loans, finance leases and vehicle rental. The Bank offers brokerage services in selected branches through an alliance with a national brokerage house in Puerto Rico. The Bank is subject to the supervision, examination and regulation of the Office of the Commissioner of Financial Institutions of Puerto Rico and the Federal Deposit Insurance Corporation (FDIC), which insures its deposits through the Savings Association Insurance Fund (SAIF).

Effective August 2001, the Corporation entered into the insurance business through a wholly owned subsidiary, FirstBank Insurance Agency. This subsidiary is subject to the supervision, examination and regulation of the Office of the Commissioner of Insurance of Puerto Rico.

On April 25, 2002, the Corporation filed a Report on Form 8-K, reporting under item 5, a Definitive Agreement to acquire JPMorgan Chase s Eastern Caribbean Region business in the U.S. Virgin Islands, British Virgin Islands and Barbados. On August 8, 2002, the Corporation received the approval for this transaction from the U.S. Virgin Islands Banking Board. This transaction is pending other regulatory approvals. Management expects that the acquisition will be completed during the second semester of 2002.

## 2 ACCOUNTING POLICIES

The accounting and reporting policies of the Corporation and its subsidiaries conform with generally accepted accounting principles, and, as such, include amounts based on judgments, estimates and assumptions made by Management that affect the reported amounts of assets and liabilities and contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates. The accompanying unaudited financial statements have been prepared in accordance with the instructions for Form 10-Q. Complete information regarding the financial statements can be found in the notes to the financial statements for the year ended December 31, 2001 contained in the annual report of the Corporation. Certain amounts in the 2001 financial statements have been reclassified to conform with the 2002 presentation.

In the opinion of Management, the accompanying unaudited consolidated statements of financial condition and the related consolidated statements of income, of comprehensive income, of cash flows, and of changes in stockholders equity include all adjustments (consisting only of normal recurring accruals) necessary for a fair statement of the Corporation s financial position at June 30, 2002, and the results of operations and the cash flows for the three and six months ended on June 30, 2002 and 2001. The results of operations for the three and six months ended on June 30,2002 , are not necessarily indicative of the results to be expected for the entire year.

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## New accounting pronouncements

During 2001 the Financial Accounting Standards Board (FASB) issued the following statements of financial accounting standards (SFAS):
SFAS No. 145, Rescission of FASB Statements No. 4, 44 and 64, Amendment of SFAS No. 13, and Technical Corrections In April 2002, the FASB issued SFAS No. 145, Rescission of FASB Statements No. 4, 44 and 64, Amendment of SFAS No. 13, and Technical Corrections . This statement rescinds SFAS No. 4, Reporting Gains and Losses from Extinguishment of Debt, an amendment of APB Opinion No. 30 , which required all gains and losses from extinguishment of debt to be aggregated and, if material, classified as extraordinary item, net of related income tax effect. As a result, the criteria in Opinion No. 30 will now be used to classify those gains and losses. This amendment became effective on July 1, 2002. SFAS No. 145 also amends SFAS No. 13, Accounting for Leases, which requires that certain lease modifications that have economics effects similar to sale-leaseback transactions be accounted for in the same manner as sale-leaseback transactions. This amendment became effective for transactions occurring after May 15, 2002. The adoption of this statement did not have a significant impact on the Corporation s financial statements.

SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities In June 2002, the FASB issued SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities. SFAS No. 146 requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred. The provisions of this statement are effective for exit or disposal activities that are initiated after December 31, 2002, with early application encouraged. Management expects that the adoption of this statement will not have a significant impact on the Corporation s financial statements.

## Goodwill and other intangible assets

During 2001 the FASB issued the SFAS No. 142, Goodwill and Other Intangible Assets . This statement addresses financial accounting and reporting for intangible assets acquired individually or with a group of other assets (but not those acquired in a business combination) at acquisition or subsequent to their acquisition. SFAS No. 142 also addresses how goodwill and other intangible assets should be accounted for after they have been initially recognized in the financial statements. Specifically, under this statement, goodwill and other indefinite life intangibles will no longer be amortized but will be evaluated at least annually for impairment. The standard also provides a methodology for evaluating impairment of goodwill and other intangibles based on fair value. The provisions of this statement apply to fiscal years beginning after December 15, 2001. Retroactive application is not permitted. The Corporation does not have goodwill. Management has reviewed the Corporation s core deposit intangible assets, and determined that there is no impairment of the intangible assets and that the useful life of ten years used to amortize them is the best estimate of the economic benefit period. At June 30, 2002, the Corporation has a core deposit intangible with a carrying amount of $\$ 6,739,808$ (gross carrying amount of $\$ 9,170,846$ and accumulated amortization of $\$ 2,431,038$ ) included in the Other Assets category. The straight-line amortization expense for the period ended on June 30, 2002 amounted to $\$ 459,631$. The estimated aggregate amortization expense for each of the five succeeding fiscal years will amount to approximately $\$ 919,260$.

## 3 DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Corporation adopted SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities , as amended, on January 1, 2001. Upon adoption of SFAS No. 133, as amended, a loss of approximately $\$ 1.3$ million was recognized in the statement of income as a cumulative effect, as a result of unamortized premium paid for interest rate caps of $\$ 1.5$ million less an estimated fair market value of $\$ 200,000$.

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At June 30, 2002, interest rate swap agreements with an aggregate notional amount of $\$ 2,035.9$ million under which the Corporation agrees to pay variable-rates of interest are considered to be a hedge against changes in the fair value of the Corporation fixed-rate certificates of deposit. The interest rate swap agreements are reflected at its fair value of $\$ 8.1$ million in the Corporation s consolidated statement of financial condition as a swap asset with a corresponding increase in certificates of deposit by the same amount. The hedge relationship is estimated to be 100 percent effective; therefore, there is no impact on the statement of income nor on comprehensive income.

Interest rate swaps under which the Corporation agrees to pay fixed-rates of interest are considered to be a hedge against changes in the fair value attributable to market interest rates of fixed rate available for sale corporate bonds. Accordingly, the interest rate swap agreements and the securities being hedged are reflected at fair value in the Corporation $s$ consolidated statement of financial condition. The hedge relationship is estimated to be 100 percent effective; therefore, there is no impact on the statement of income. Interest rate swaps with an aggregate notional principal balance of $\$ 25$ million had an unrealized loss of approximately $\$ 467,000$ at June 30,2002 , attributable to credit risk which was recorded in accumulated comprehensive income net of income tax.

During the quarter ended on June 30, 2002, the Corporation sold certain corporate bonds to which interest rate swap agreements with an aggregate notional principal balance of $\$ 53.2$ million were attributable. Therefore, these swaps no longer qualify for hedge accounting, and an unrealized loss of $\$ 2.4$ million was recorded to reflect changes in the fair value of these derivatives as a derivative loss in the Other Income section of the statement of income.

The Corporation also writes covered call options on securities maintained in the portfolio. The Corporation receives a premium on these call options. Changes in the fair value of these call options are recorded as derivative income or loss in the statement of income. For the quarter ended on June 30, 2002, a total of $\$ 132,737$ was recorded as a derivative income in the Other Income section of the statement of income.

## 4 STOCKHOLDERS EQUITY

## Preferred stock

The Corporation has $50,000,000$ shares of authorized non-cumulative and non-convertible preferred stock with a par value of $\$ 1$, redeemable at the Corporation s option subject to certain terms. This stock may be issued in series and the shares of each series shall have such rights and preferences as shall be fixed by the Board of Directors when authorizing the issuance of that particular series. During the period ended on June 30, 2002, the Corporation issued 3,680,000 shares of preferred stock ( $4,140,000$ shares-2001; 3,000,000 shares-2000; 3,600,000 shares-1999). The liquidation value per share is $\$ 25$. Annual dividends of $\$ 1.8125$ per share (issuance of 2002), of $\$ 1.85$ per share (issuance of 2001), of $\$ 2.0875$ per share (issuance of 2000) and of $\$ 1.78125$ per share (issuance of 1999), are payable monthly, if declared by the Board of Directors.

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## 5 EARNINGS PER COMMON SHARE

The calculations of earnings per common share for the three and six months ended on June 30, 2002 and 2001 are as follows:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
| (In thousands, except per share data) |  |  |  |  |
| Income before cumulative effect of accounting change and dividend on preferred stock | \$26,979 | \$20,172 | \$ 52,628 | \$39,973 |
| Dividend on preferred stock | $(6,751)$ | $(3,169)$ | $(12,904)$ | $(6,338)$ |
| Income before cumulative effect of accounting change | 20,228 | 17,003 | 39,724 | 33,635 |
| Cumulative effect of accounting change |  |  |  | $(1,015)$ |
| Net income available to common stockholders | \$20,228 | \$17,003 | \$ 39,724 | \$32,620 |
| Earnings per common share basic: |  |  |  |  |
| Weighted average common shares outstanding | 26,575 | 26,597 | 26,573 | 26,550 |
| Income before cumulative effect of accounting change | \$ 0.76 | \$ 0.64 | \$ 1.49 | \$ 1.27 |
| Cumulative effect of accounting change |  |  |  | (0.04) |
| Earnings per common share basic | \$ 0.76 | \$ 0.64 | \$ 1.49 | \$ 1.23 |
| Earnings per common share diluted: |  |  |  |  |
| Weighted average common shares and share equivalents: |  |  |  |  |
| Average common shares outstanding | 26,575 | 26,597 | 26,573 | 26,550 |
| Common stock equivalents Options | 430 | 174 | 355 | 158 |
| Total | 27,005 | 26,771 | 26,928 | 26,708 |
| Income before cumulative effect of accounting change | \$ 0.75 | \$ 0.64 | \$ 1.48 | \$ 1.26 |
| Cumulative effect of accounting change |  |  |  | (0.04) |
| Earnings per common share diluted | \$ 0.75 | \$ 0.64 | \$ 1.48 | \$ 1.22 |

Stock options outstanding under the Corporation s stock option plan for officers are common stock equivalents and, therefore, considered in the computation of earnings per common share diluted. Common stock equivalents were computed using the treasury stock method. At June 30, 2002, all options outstanding during the period have been included in the computation of outstanding shares. At June 30, 2001, 239,500 stock options were not included in the computation of outstanding shares because they were antidilutive.

## 6 INVESTMENT SECURITIES

The amortized cost, gross unrealized gains and losses, approximate market value, weighted average yield and maturities of investment securities were as follows:

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## Investment Securities Available For Sale

|  | June 30, 2002 |  |  |  |  |  |  |  |  | December 31, 2001 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost |  | Unrealized |  |  |  | Market value |  | Weighted <br> average <br> yield \% | Amortized cost |  | Unrealized |  |  |  | Market value |  |  |
|  |  |  |  | gains |  | losses) |  |  |  |  |  | gains |  | (losses) |  |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury <br> Securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Within 1 year |  |  |  |  |  |  |  |  |  |  |  | 7,726 | \$ | 30 |  |  | \$ | 7,756 | 3.18 |
| Obligations of other U.S Government Agencies: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Within 1 year |  |  |  |  |  |  |  |  |  |  | 407,324 |  |  | \$ | (32) |  | 407,292 | 1.72 |
| After 5 to 10 years | \$ | 750 | \$ | 7 |  |  | \$ | 757 | 5.60 |  | 500 |  | 1 |  |  |  | 501 | 5.59 |
| After <br> 10 years |  | 100,069 |  | 640 | \$ | $(1,062)$ |  | 99,647 | 7.57 |  | 87,519 |  | 469 |  | $(1,805)$ |  | 86,183 | 7.55 |
| Puerto Rico Government Obligations: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| After 5 to 10 years |  | 4,872 |  | 156 |  |  |  | 5,028 | 6.25 |  | 4,458 |  | 128 |  |  |  | 4,586 | 6.19 |
| After 10 years |  | 5,659 |  | 272 |  |  |  | 5,931 | 6.31 |  | 5,932 |  | 151 |  |  |  | 6,083 | 6.34 |
| United States and Puerto Rico Government Obligations | \$ | 111,350 | \$ | 1,075 | \$ | $(1,062)$ | \$ | 111,363 | 7.44 | \$ | 513,459 | \$ | 779 | \$ | $(1,837)$ | \$ | 512,401 | 2.83 |
| Mortgage backed securities: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FHLMC certificates: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Within 1 year |  |  |  |  |  |  |  |  |  | \$ | 8 |  |  |  |  | \$ | 8 | 5.85 |
| After 1 to 5 years | \$ | 361 | \$ | 13 |  |  | \$ | 374 | 6.81 |  | 112 | \$ | 4 |  |  |  | 116 | 7.63 |
| After 5 to 10 years |  | 11,226 |  | 609 |  |  |  | 11,835 | 7.30 |  | 13,211 |  | 576 |  |  |  | 13,787 | 7.29 |
| After <br> 10 years |  | 7,142 |  | 287 |  |  |  | 7,429 | 6.92 |  | 8,030 |  | 172 | \$ | (6) |  | 8,196 | 6.95 |
|  |  | 18,729 |  | 909 |  |  |  | 19,638 | 7.15 |  | 21,361 |  | 752 |  | (6) |  | 22,107 | 7.16 |
| GNMA certificates: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| After 5 to 10 years |  | 4,112 |  | 104 | \$ | (9) |  | 4,207 | 6.41 |  | 4,605 |  | 101 |  |  |  | 4,706 | 6.39 |
| After <br> 10 years |  | 1,855,803 |  | 30,765 |  |  |  | 1,886,568 | 6.45 |  | 2,515,953 |  | 12,672 |  | $(6,539)$ |  | 2,522,086 | 6.52 |

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|  | 1,859,915 | 30,869 | (9) | 1,890,775 | 6.45 | 2,520,558 | 12,773 | $(6,539)$ | 2,526,792 | 6.52 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FNMA certificates: |  |  |  |  |  |  |  |  |  |  |
| Within 1 year | 24 |  |  | 24 | 5.77 |  |  |  |  |  |
| After 1 to <br> 5 years | 64 | 2 |  | 66 | 7.10 | 158 | 4 |  | 162 | 6.92 |
| After 5 to 10 years | 94 | 5 |  | 99 | 7.29 | 124 | 5 |  | 129 | 7.32 |
| After 10 years | 6,115 | 384 |  | 6,499 | 7.51 | 7,095 | 408 |  | 7,503 | 7.96 |
|  | 6,297 | 391 |  | 6,688 | 7.50 | 7,377 | 417 |  | 7,794 | 7.93 |
| Mortgage pass through certificates: |  |  |  |  |  |  |  |  |  |  |
| After 10 years | 1,452 | 21 |  | 1,473 | 8.41 | 1,958 | 38 |  | 1,996 | 8.70 |
| Mortgage backed securities | \$1,886,393 | \$32,190 | \$ (9) | \$1,918,574 | 6.46 | \$2,551,254 | \$13,980 | \$ (6,545) | \$2,558,689 | 6.53 |
| Corporate bonds: |  |  |  |  |  |  |  |  |  |  |
| Within <br> 1 year | \$ 8,774 | \$ 70 |  | \$ 8,844 | 7.55 | \$ 19,246 | \$ 410 |  | \$ 19,656 | 7.70 |
| After 1 to 5 years | 86,471 | 799 | \$ 12,904 ) | 74,366 | 6.27 | 118,919 | 1,770 | \$ $(2,899)$ | 117,790 | 6.68 |
| After 5 to 10 years | 57,378 | 743 | $(1,837)$ | 56,284 | 7.66 | 114,855 | 77 | $(1,906)$ | 113,026 | 7.34 |
| After 10 years |  |  |  |  |  | 18,531 | 328 |  | 18,859 | 7.35 |
| Corporate bonds | \$ 152,623 | \$ 1,612 | \$ 14,741 ) | \$ 139,494 | 6.87 | \$ 271,551 | \$ 2,585 | \$ (4,805) | \$ 269,331 | 7.08 |
| Equity securities (without contractual maturity) | \$ 57,092 | \$ 8,011 | \$ $(23,372)$ | \$ 41,731 | 1.24 | \$ 45,115 | \$ 4,901 | \$ $(16,189)$ | \$ 33,827 | 1.43 |
| Total Investments Securities Available for Sale | \$2,207,458 | \$42,888 | \$ $(39,184)$ | \$2,211,162 | 6.40 | \$3,381,379 | \$22,245 | \$ $(29,376)$ | \$3,374,248 | 5.95 |

Maturities for mortgage backed securities are based upon contractual terms assuming no repayments. The weighted average yield on investment securities held for sale is based on amortized cost; therefore it does not give effect to changes in fair value.

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The Corporation s bank subsidiary is restructuring its portfolio of mortgage backed securities available for sale, in order to shorten its duration to enable a future reinvestment, in the next two to four years, at expected higher interest rates. If rates stay at today s levels, the proceeds would be reinvested at these lower levels. As a result, during late June 2002, approximately $\$ 550$ million of 30 year mortgage backed securities and certain corporate bonds were sold. An additional amount of approximately $\$ 600$ million of 30 year mortgage backed securities was sold during the third quarter, before the filing of this report. These sales of securities were substantially substituted with $\$ 900$ million of 15 year mortgage backed securities which have a lower average life and yield, and which value is less sensitive to increases in interest rates.

It is the Corporation s policy to invest in corporate bonds, which at the time of the investment, are of an investment grade quality. The total carrying amount of the corporate bonds portfolio is $\$ 203.6$ million, or $5.4 \%$ of total investments of the Corporation as of June 30, 2002. During the second quarter of 2002, two of the bonds in the FirstBank s portfolio were downgraded to non-investment grade quality by the credit rating agencies. These were, WorldCom Corporation, $\$ 15.5$ million outstanding at the time of the downgrade and Nortel Networks Corporation, $\$ 23.5$ million outstanding at the time of the downgrade. Management performed an impairment analysis on these securities and determined that an other-than-temporary impairment of approximately $\$ 11.7$ million had occurred in the case of the WorldCom Corporation bonds. The estimated impairment amount of this security was recognized as a loss in accordance with SFAS No. 115 in the statement of income. In addition, Management reclassified to non-accruing status the remaining carrying amount of $\$ 3.8$ million as presented in the Non performing Assets section of the Management Discussion Analysis of this report.

The Corporation s equity securities portfolio carrying amount is $\$ 41.7$ million, and its cost is $\$ 57.1$ million as of June 30, 2002. The Corporation s current policy guidelines limit the equities portfolio investments to $\$ 60$ million, which is $1.6 \%$ of the Corporations total investments as of June 30, 2002. Management performed an impairment analysis on the Corporation s investment in equity securities and determined that an other-than-temporary impairment had occurred in the case of a $\$ 2.3$ million investment in WorldCom Corporation shares of common stock. In accordance with SFAS No. 115, the Corporation recorded a loss in the statement of income for such amount on this investment.

At June 30, 2002, Management determined that except for the impairment on the WorldCom Corporation bonds and stock, there are no other-than-temporary impairments on the rest of the bonds and equity securities portfolio. Management will continue monitoring the Corporation s investment on individual corporate bonds and equity securities to identify any other-than-temporary impairment in accordance with SFAS No.115. Future other-than-temporary impairments may occur that would need to be recognized as a loss.

For the six-month ended on June 30, 2002, proceeds from the sale of securities amounted to $\$ 547.5$ million (2001 $\$ 317.7$ million) resulting in gross realized gains of $\$ 15.4$ million (2001 $\$ 10.3$ million), and gross realized losses of $\$ 14.8$ million (2001 $\$ 822,034$ ).

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## Investment Securities Held to Maturity

|  | June 30, 2002 |  |  |  |  |  | December 31, 2001 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost | Unrealized |  | Market value |  | Weighted <br> average yield $\%$ | Amortized cost | Unrealized |  | Market value | Weighted average yield\% |
|  |  | gains | (losses) |  |  | gains |  | (losses) |  |  |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury Securities: |  |  |  |  |  |  |  |  |  |  |  |
| Within 1 year | \$ 19,380 |  |  | \$ | 19,380 |  | 1.65 |  |  |  |  |  |
| Obligations of U.S Government Agencies: |  |  |  |  |  |  |  |  |  |  |  |
| Within 1 year | 860,090 |  | \$ (115) |  | 859,975 | 1.84 |  |  |  |  |  |
| After 10 years | 518,634 | \$4,789 | $(1,893)$ |  | 521,530 | 7.70 | \$211,194 | \$ 3 | \$ $(6,466)$ | \$204,731 | 7.39 |
| Puerto Rico |  |  |  |  |  |  |  |  |  |  |  |
| Obligations: |  |  |  |  |  |  |  |  |  |  |  |
| After 1 to 5 years | 5,000 | 25 |  |  | 5,025 | 5.00 | 5,000 |  |  | 5,000 | 5.00 |
| After 10 years | 4,217 | 404 |  |  | 4,621 | 6.50 | 4,084 | 228 |  | 4,312 | 6.50 |
| United States and Puerto Rico Government Obligations | \$ 1,407,321 | \$5,218 | \$ $(2,008)$ |  | ,410,531 | 4.02 | \$220,278 | \$231 | \$ $(6,466)$ | \$214,043 | 7.32 |
| Corporate bonds: |  |  |  |  |  |  |  |  |  |  |  |
| After 1 to <br> 5 years | \$ 64,223 | \$ 8 | \$ (153) | \$ | 64,078 | 3.46 | \$ 64,018 |  | \$ (277) | \$ 63,741 | 3.49 |
| Total Investment Securities Held to Maturity | \$ 1,471,544 | \$5,226 | \$ $(2,161)$ |  | ,474,609 | 4.00 | \$284,296 | \$231 | \$ $(6,743)$ | \$277,784 | 6.46 |

Expected maturities of mortgage backed securities and certain other securities might differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. At January 1, 2001, in connection with the adoption of SFAS No. 133, the Corporation transferred a portfolio of $\$ 207$ million of GNMA certificates from held to maturity into the available for sale category. The unrealized gain of $\$ 994,500$, net of taxes, was reflected in other comprehensive income as a cumulative effect of the change in accounting principle.

## 7 INVESTMENT IN FHLB STOCK

At June 30, 2002 and December 31, 2001, there were investments in FHLB stock with book value of $\$ 35,629,500$ and $\$ 22,890,600$, respectively. The estimated market value of such investments is its redemption value.

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## 8 LOANS RECEIVABLE

The following is a detail of the loan portfolio:

|  | June 30, 2002 | $\begin{gathered} \text { December 31, } \\ 2001 \end{gathered}$ |
| :---: | :---: | :---: |
|  | (In thousands) |  |
| Residential real estate loans: |  |  |
| Secured by first mortgages: |  |  |
| Conventional | \$ 1,170,043 | \$ 955,573 |
| Insured by government agencies: |  |  |
| Federal Housing Administration and Veterans |  |  |
| Administration | 34,967 | 25,211 |
| Puerto Rico Housing Bank and Finance Agency | 21,229 | 23,513 |
| Secured by second mortgages | 7,242 | 8,088 |
|  | 1,233,481 | 1,012,385 |
| Deferred net loan fees | $(5,085)$ | $(5,107)$ |
| Residential real estate loans | 1,228,396 | 1,007,278 |
| Commercial loans: |  |  |
| Construction loans | 214,647 | 219,396 |
| Commercial loans | 1,289,359 | 1,238,173 |
| Commercial mortgage | 777,341 | 688,922 |
| Commercial loans | 2,281,347 | 2,146,491 |
| Finance leases | 138,617 | 127,935 |
| Consumer and other loans: |  |  |
| Personal | 361,505 | 362,490 |
| Personal lines of credit | 10,757 | 11,216 |
| Auto | 498,087 | 502,902 |
| Boat | 47,177 | 39,570 |
| Credit card | 162,771 | 176,226 |
| Home equity reserve loans | 1,646 | 1,851 |
| Unearned interest | $(61,754)$ | $(71,810)$ |
| Consumer and other loans | 1,020,189 | 1,022,445 |
| Loans receivable | 4,668,549 | 4,304,149 |
| Allowance for loan losses | $(104,150)$ | $(91,060)$ |
| Loans receivable-net | 4,564,399 | 4,213,089 |
| Loans held for sale | 21,521 | 4,630 |
| Total loans | \$4,585,920 | \$4,217,719 |

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At June 30, 2002, the Corporation had $\$ 31.3$ million ( $\$ 10.7$ million at December 31, 2001) in commercial and real estate loans over $\$ 1,000,000$ considered impaired with an allowance of $\$ 7.6$ million ( $\$ 3.7$ million at December 31, 2001), of which $\$ 7.1$ million was established based on the fair value of the collateral (2001- $\$ 2$ million) and $\$ 500,000$ was established based on the present value of expected future cash flows (2001- $\$ 1.7$ million). The allowance for impairment loans is part of the allowance for loan losses. The average recorded investment in impaired loans amounted to $\$ 17$ million for the six months ended on June 30, 2002 (2001 $\$ 11.9$ million). Interest income in the amount of approximately $\$ 570,000$ and $\$ 84,000$ was recognized on impaired loans for the period ended on June 30, 2002 and 2001, respectively.

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## 10 SEGMENT INFORMATION

The Corporation has three reportable segments: Retail business, Treasury and Investments, Commercial Corporate business and Other. Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. Other factors such as the Corporation s organizational chart, nature of the products, distribution channels and the economic characteristics of the products were also considered in the determination of the reportable segments.

The Retail business segment is composed of the Corporation s branches and loan centers together with the retail products of deposits and consumer loans. Consumer loans include loans such as personal, residential real estate, auto, credit card and small loans. Finance leases are also included in Retail business. The Commercial Corporate segment is composed of commercial loans including commercial real estate and construction loans. The Treasury and Investment segment is responsible for the Corporation investment portfolio and treasury functions. The Other Income segment is mainly composed of insurance and other commissions income and earned discounts on tax credits purchased and utilized against income tax payments.

The accounting policies of the segments are the same as those described in Note 2 of the Corporation $s$ financial statements for the year ended December 31, 2001 contained in the annual report of the Corporation.

The Corporation evaluates the performance of the segments based on net interest income after the estimated provision for loan losses, other income and direct operating expenses. The segments are also evaluated based on the average volume of its earning assets less the allowance for loan losses.

The only intersegment transaction is the net transfer of funds between the Treasury and Investment segment and the retail and commercial corporate segments. The Treasury and Investment segment sells funds to the Retail and Commercial Corporate segments to finance their lending activities and purchases funds gathered by those segments. The interest rates charged or credited by Investment and Treasury segment are based on market rates.

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The following table presents information about the reportable segments (in thousands):

|  |  | Retail |  | easury and vestments |  | mmercial orporate |  | Other |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the quarter ended June 30, 2002: |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 54,842 | \$ | 51,553 | \$ | 29,953 |  |  | \$ | 136,348 |
| Net (charge) credit for transfer of funds <br> $(12,681) \quad 26,999$ <br> $(14,318)$ |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  | $(14,560)$ |  | $(53,264)$ |  |  |  |  |  | $(67,824)$ |
| Net interest income |  | 27,601 |  | 25,288 |  | 15,635 |  |  |  | 68,524 |
| Provision for loan losses |  | $(8,383)$ |  |  |  | $(6,117)$ |  |  |  | $(14,500)$ |
| Other income |  | 9,977 |  | $(2,295)$ |  | 1,103 |  | \$2,212 |  | 10,997 |
| Direct operating expenses |  | $(18,173)$ |  | (527) |  | $(1,359)$ |  | (158) |  | $(20,217)$ |
| Segment income | \$ | 11,022 | \$ | 22,466 | \$ | 9,262 |  | \$2,054 | \$ | 44,804 |
| Average earning assets |  | 2,230,054 |  | 3,571,237 |  | ,178,420 |  |  |  | ,979,711 |
| For the period ended June 30, 2002: |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 108,592 | \$ | 104,774 | \$ | 59,698 |  |  | \$ | 273,064 |
| Net (charge) credit for transfer of funds <br> $(23,770)$ <br> 52,071 <br> $(28,301)$ |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  | $(29,276)$ |  | $(105,993)$ |  |  |  |  |  | $(135,269)$ |
| Net interest income |  | 55,546 |  | 50,852 |  | 31,397 |  |  |  | 137,795 |
| Provision for loan losses |  | $(21,328)$ |  |  |  | $(12,972)$ |  |  |  | $(34,300)$ |
| Other income |  | 19,430 |  | $(1,309)$ |  | 2,083 |  | \$3,283 |  | 23,487 |
| Direct operating expenses |  | $(35,068)$ |  | $(1,076)$ |  | $(2,776)$ |  | (276) |  | $(39,196)$ |
| Segment income | \$ | 18,580 | \$ | 48,467 | \$ | 17,731 |  | \$3,007 | \$ | 87,786 |
| Average earning assets | \$2,174,623 |  | \$3,646,760 |  | \$2,156,930 |  |  |  | \$7,978,313 |  |
|  |  | Retail |  | easury and vestments |  | mmercial orporate |  | Other |  | Total |
| For the quarter ended June 30, 2001: |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 54,398 | \$ | 37,099 | \$ | 34,680 |  |  |  | 126,177 |
| Net (charge) credit for transfer of funds <br> $(3,846)$ <br> 24,865 <br> $(21,019)$ |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  | $(18,860)$ |  | $(49,217)$ |  |  |  |  |  | $(68,077)$ |
| Net interest income |  | 31,692 |  | 12,747 |  | 13,661 |  |  |  | 58,100 |
| Provision for loan losses |  | $(14,790)$ |  |  |  | $(3,010)$ |  |  |  | $(17,800)$ |
| Other income |  | 9,625 |  | 3,107 |  | 909 |  | \$ 700 |  | 14,341 |
| Direct operating expenses |  | $(17,277)$ |  | (444) |  | $(1,343)$ |  | (61) |  | $(19,125)$ |
| Segment income | \$ | 9,250 | \$ | 15,410 | \$ | 10,217 |  | \$ 639 | \$ | 35,516 |
| Average earning assets |  | ,927,782 |  | 2,327,290 |  | ,727,054 |  |  |  | ,982,126 |
| For the period ended June 30, 2001: |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 108,394 | \$ | 74,612 | \$ | 71,921 |  |  |  | 254,927 |
| Net (charge) credit for transfer of funds |  | $(5,047)$ |  | 49,786 |  | $(44,739)$ |  |  |  |  |
| Interest expense |  | $(38,966)$ |  | $(105,387)$ |  |  |  |  |  | $(144,353)$ |
| Net interest income |  | 64,381 |  | 19,011 |  | 27,182 |  |  |  | 110,574 |
| Provision for loan losses |  | $(27,243)$ |  |  |  | $(5,557)$ |  |  |  | $(32,800)$ |
| Other income |  | 17,931 |  | 9,860 |  | 2,013 |  | \$1,021 |  | 30,825 |
| Direct operating expenses |  | $(32,951)$ |  | (885) |  | $(2,555)$ |  | (119) |  | $(36,510)$ |
| Segment income | \$ | 22,118 | \$ | 27,986 | \$ | 21,083 |  | \$ 902 | \$ | 72,089 |
| Average earning assets |  | ,895,539 |  | 2,299,078 |  | ,694,546 |  |  |  | ,889,164 |

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The following table presents a reconciliation of the reportable segment financial information to the consolidated totals (in thousands):

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
| Net income: |  |  |  |  |
| Total income for segments | \$ 44,804 | \$ 35,515 | \$ 87,786 | \$ 72,089 |
| Other operating expenses | $(11,631)$ | $(11,091)$ | $(24,501)$ | $(23,526)$ |
| Income taxes | $(6,193)$ | $(4,252)$ | $(10,657)$ | $(8,590)$ |
| Income before cumulative effect of accounting change | 26,980 | 20,172 | 52,628 | 39,973 |
| Cumulative effect of accounting change |  |  |  | $(1,015)$ |
| Total consolidated net income | \$ 26,980 | \$ 20,172 | \$ 52,628 | \$ 38,958 |
| Average assets: |  |  |  |  |
| Total average earning assets for segments | \$7,979,711 | \$5,982,126 | \$7,978,313 | \$5,889,164 |
| Average non earning assets | 318,514 | 370,904 | 318,802 | 329,687 |
| Total consolidated average assets | \$8,298,225 | \$6,353,030 | \$8,297,115 | \$6,218,851 |

## 11 INCOME TAX

The Puerto Rico Treasury Department is conducting an investigation of the Bank s income tax returns for the years 1995, 1997, 1998 and 1999. Management has prepared these tax returns in accordance with the Puerto Rico Internal Revenue Code and its regulations. Therefore, Management believes that a deficiency, if any, resulting from this investigation, will not have a material effect on the Corporation sfinancial position.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

## SELECTED FINANCIAL DATA

|  | Three Months Ended June 30, |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
| Condensed income statements (in thousands): |  |  |  |  |
| Interest income | \$ 136,348 | \$126,178 | \$273,064 | \$254,928 |
| Interest expense | 67,825 | 68,077 | 135,269 | 144,353 |
| Net interest income | 68,523 | 58,101 | 137,795 | 110,575 |
| Provision for loan losses | 14,500 | 17,800 | 34,301 | 32,800 |
| Net interest income after provision for loan losses | 54,023 | 40,301 | 103,494 | 77,775 |
| Other income | 11,209 | 11,403 | 22,872 | 21,298 |
| Gain on sale of investments | (211) | 2,938 | 617 | 9,527 |
| Other operating expense | 31,848 | 30,218 | 63,697 | 60,037 |
| Income before income tax expense and cumulative effect of accounting change | 33,173 | 24,424 | 63,286 | 48,563 |
| Income tax expense | 6,194 | 4,252 | 10,657 | 8,590 |
| Income before cumulative effect of accounting change | 26,979 | 20,172 | 52,629 | $39,973$ |
| Cumulative effect of accounting change |  |  |  | $(1,015)$ |
| Net income | \$ 26,979 | \$ 20,172 | \$ 52,629 | \$ 38,958 |
| Net income available to common stockholders | \$ 20,228 | \$ 17,003 | \$ 39,724 | \$ 32,620 |
| Per common share results (diluted): |  |  |  |  |
| Income before cumulative effect of accounting change | \$ 0.75 | \$ 0.64 | \$ 1.48 | \$ 1.26 |
| Cumulative effect of accounting change |  |  |  | (0.04) |
| Net income per common share | \$ 0.75 | \$ 0.64 | \$ 1.48 | \$ 1.22 |
| Cash dividends declared | \$ 0.15 | \$ 0.13 | \$ 0.30 | \$ 0.26 |
| Selected financial ratios (in percent): |  |  |  |  |
| Average yield on earning assets (1) | 7.41 | 8.77 | 7.47 | 8.93 |
| Cost of interest bearing liabilities | 3.74 | 4.92 | 3.74 | 5.34 |
| Interest rate spread (1) | 3.67 | 3.85 | 3.73 | 3.59 |
| Net interest margin (1) | 4.04 | 4.28 | 4.09 | 4.06 |
| Net income to average total assets | 1.30 | 1.27 | 1.27 | 1.25 |
| Net income to average total equity | 15.07 | 17.39 | 15.12 | 17.00 |
| Net income to average common equity | 22.75 | 22.91 | 22.53 | 22.33 |
| Average equity to average total assets | 8.63 | 7.30 | 8.39 | 7.37 |
| Dividend payout ratio | 19.70 | 20.39 | 20.07 | 21.22 |
| Efficiency ratio (2) | 40.05 | 41.71 | 39.49 | 42.46 |

[^0]|  | 2002 | 2001 |
| :---: | :---: | :---: |
| Regulatory capital ratios (in percent): |  |  |
| Total capital to risk weighted assets | 15.81 | 14.50 |
| Tier 1 capital to risk weighted assets | 13.54 | 12.16 |
| Tier 1 capital to average assets | 8.19 | 7.49 |
| Balance sheet data (in thousands): |  |  |
| Loans and loans held for sale | \$4,690,070 | \$4,308,780 |
| Allowance for loan losses | 104,150 | 91,060 |
| Investments | 3,761,345 | 3,715,999 |
| Total assets | 8,649,007 | 8,197,518 |
| Deposits | 4,743,721 | 4,098,554 |
| Borrowings | 3,080,851 | 3,425,236 |
| Total common equity | 372,392 | 334,419 |
| Total equity | 732,892 | 602,919 |
| Book value per common share | \$ 14.00 | \$ 12.59 |
| Number of full service branches | 48 | 48 |
| Loan origination offices | 43 | 43 |

(1) On a taxable equivalent basis.
(2) Other operating expenses to the sum of net interest income and other income.

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## RESULTS OF OPERATIONS

First BanCorp s results of operations depend primarily upon its net interest income, which is the difference between the interest income earned on its earning assets, including investment securities and loans, and the interest expense on its interest bearing liabilities including deposits and borrowings. The Corporation s results of operations also depend on the provision for loan losses; other income, mainly service charges and fees on loans; operating expenses, such as personnel, occupancy and other costs; gains on sales of investments; and income taxes.

For the quarter ended on June 30, 2002, the Corporation recorded earnings of $\$ 26,979,054$ or $\$ 0.76$ per common share (basic) and $\$ 0.75$ per share (diluted), a per share increase of $17.2 \%$ as compared to earnings of $\$ 20,171,799$ or $\$ 0.64$ per common share (basic and diluted) for the second quarter of 2001. Earnings for the six months ended on June 30, 2002 amounted to $\$ 52,628,572$ or $\$ 1.49$ per common share (basic) and $\$ 1.48$ per common share (diluted), as compared to earnings of $\$ 38,957,606$ or $\$ 1.23$ per common share (basic) and $\$ 1.22$ per common share (diluted) for the same period of 2001. On a per share basis-diluted, earnings for the six months ended on June 30, 2002 increased by $21.3 \%$ as compared to earnings for the six months ended on June 30, 2001.

## Net Interest Income

Net interest income for the three and six months ended on June 30, 2002 increased by $\$ 10.4$ million and $\$ 27.2$ million, respectively, as compared with the same periods in 2001 ; or by $\$ 16.7$ million and $\$ 43.4$ million on a taxable equivalent basis. The interest rate spread and net interest margin, on a taxable equivalent basis, amounted to $3.67 \%$ and $4.04 \%$, respectively, for the second quarter of 2002 as compared to $3.85 \%$ and $4.28 \%$, respectively, for the second quarter of 2001 . The interest rate spread and net interest margin on a taxable equivalent basis, amounted to $3.73 \%$ and $4.09 \%$, respectively, for the six months ended on June 30,2002 as compared to $3.59 \%$ and $4.06 \%$, respectively, for the six months ended on June 30, 2001.

Part I of the following table presents average volumes and rates on a taxable equivalent basis and Part II describes the respective extent to which changes in interest rates and changes in volume of interest-related assets and liabilities have affected the Corporation $s$ interest income and interest expense during the periods indicated. For each category of earning assets and interest bearing liabilities, information is provided on changes attributable to (i) changes in volume (changes in volume multiplied by old rates), (ii) changes in rate (changes in rate multiplied by old volumes). Rate-volume variances (changes in rate multiplied by the changes in volume) have been allocated to the changes in volume and changes in rate based upon their respective percentage of the combined totals.

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## PART I

|  | Average volume |  | Six months ended June 30, Interest income (1) / expense |  | Average rate (1) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 | 2002 | 2001 |
|  | (Dollars in thousands) |  |  |  |  |  |
| Earning assets: |  |  |  |  |  |  |
| Money market instruments | \$ 50,924 | \$ 17,348 | \$ 461 | \$ 375 | 1.83\% | 4.36\% |
| Government obligations | 876,699 | 567,671 | 26,214 | 19,043 | 6.03\% | 6.76\% |
| Mortgage backed securities | 2,371,471 | 1,450,139 | 90,933 | 52,396 | 7.73\% | 7.29\% |
| FHLB stock | 29,577 | 20,774 | 719 | 656 | 4.90\% | 6.37\% |
| Corporate bonds | 305,643 | 247,011 | 10,256 | 10,512 | 6.77\% | 8.58\% |
| Total investments | 3,634,314 | 2,302,943 | 128,583 | 82,982 | 7.13\% | 7.27\% |
| Residential real estate loans | 1,081,403 | 790,703 | 34,114 | 32,054 | 6.36\% | 8.17\% |
| Construction | 212,409 | 217,881 | 5,713 | 9,690 | 5.42\% | 8.97\% |
| Commercial loans | 1,987,221 | 1,497,514 | 54,176 | 62,231 | 5.50\% | 8.38\% |
| Finance leases | 133,291 | 126,400 | 7,312 | 7,367 | 11.06\% | 11.75\% |
| Consumer loans | 1,020,168 | 1,040,249 | 69,146 | 70,437 | 13.67\% | 13.65\% |
| Total loans (2) | 4,434,492 | 3,672,747 | 170,461 | 181,779 | 7.75\% | 9.98\% |
| Total earning assets | \$8,068,806 | \$5,975,690 | \$299,044 | \$264,761 | 7.47\% | 8.93\% |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Deposits | \$4,233,784 | \$3,283,354 | \$ 66,280 | \$ 85,654 | 3.16\% | 5.26\% |
| Other borrowed funds | 2,731,440 | 1,958,174 | 61,193 | 53,586 | 4.52\% | 5.52\% |
| FHLB advances | 325,781 | 205,092 | 7,797 | 5,112 | 4.83\% | 5.03\% |
| Total interest-bearing liabilities | \$7,291,005 | \$5,446,620 | \$135,270 | \$ 144,352 | 3.74\% | 5.34\% |
| Net interest income |  |  | \$ 163,774 | \$ 120,409 |  |  |
| Interest rate spread |  |  |  |  | 3.73\% | 3.59\% |
| Net interest margin |  |  |  |  | 4.09\% | 4.06\% |

(1) On a tax equivalent basis. The tax equivalent yield was computed dividing the interest rate spread on exempt assets by (1- statutory tax rate) and adding to it the cost of interest bearing liabilities. When adjusted to a tax equivalent basis, yields on taxable and exempt assets are comparative.
(2) Non-accruing loans are included in the average balances.

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## PART II

|  | Three months ended on June 30, 2002 compared to 2001 |  |  |  | Six months ended on June 30, 2002 compared to 2001 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Variance due to volume |  | Variance due to rate | Total variance | Variance due to volume | Variance due to rate | Total variance |
|  | (In thousands) |  |  |  |  |  |  |
| Interest income on earning assets: |  |  |  |  |  |  |  |
| Money market instruments | \$ 211 | \$ | (257) | \$ (46) | \$ 519 | \$ (433) | \$ 86 |
| Government obligations | 5,523 |  | 74 | 5,597 | 9,856 | $(2,685)$ | 7,171 |
| Mortgage backed securities | 16,614 |  | 320 | 16,934 | 35,148 | 3,389 | 38,537 |
| FHLB stock | 172 |  | (21) | 151 | 248 | (185) | 63 |
| Corporate bonds | (549) |  | $(1,618)$ | $(2,167)$ | 2,187 | $(2,443)$ | (256) |
| Total investments | 21,971 |  | $(1,502)$ | 20,469 | 47,958 | $(2,357)$ | 45,601 |
| Consumer loans | (695) |  | 202 | (493) | $(1,369)$ | 78 | $(1,291)$ |
| Real estate loans | 5,518 |  | $(4,404)$ | 1,114 | 10,556 | $(8,496)$ | 2,060 |
| Construction loans | (203) |  | $(1,529)$ | $(1,732)$ | (212) | $(3,765)$ | $(3,977)$ |
| Commercial loans | 8,204 |  | $(11,128)$ | $(2,924)$ | 17,076 | $(25,131)$ | $(8,055)$ |
| Finance leases | 194 |  | (228) | (34) | 394 | (449) | (55) |
| Total loans | 13,018 |  | $(17,087)$ | $(4,069)$ | 26,445 | $(37,763)$ | $(11,318)$ |
| Total interest income | 34,989 |  | $(18,589)$ | 16,400 | 74,403 | $(40,120)$ | 34,283 |
| Interest expense on interest bearing liabilities: |  |  |  |  |  |  |  |
| Deposits | 10,159 |  | $(17,812)$ | $(7,653)$ | 20,082 | $(39,456)$ | $(19,374)$ |
| Other borrowed funds | 8,243 |  | $(1,194)$ | 7,049 | 19,370 | $(11,763)$ | 7,607 |
| FHLB advances | 375 |  | (22) | 353 | 2,962 | (277) | 2,685 |
| Total interest expense | 18,777 |  | $(19,028)$ | (251) | 42,414 | $(51,496)$ | $(9,082)$ |
| Change in net interest income | \$16,212 | \$ | 439 | \$16,651 | \$31,989 | \$ 11,376 | \$ 43,365 |

Total interest income includes tax equivalent adjustments based on the Puerto Rico income tax rate of $\$ 12.8$ million and $\$ 26.0$ million for the three and six months ended on June 30, 2002, respectively, and of $\$ 6.6$ million and $\$ 9.8$ million for the three and six months ended on June 30 , 2001, respectively. The adjustments have been made on debt securities (primarily United States and Puerto Rico government obligations) and on loans guaranteed by United States and Puerto Rico government agencies. The computation considers the interest expense disallowance as required by the Puerto Rico tax law.

## Interest Income

Interest income increased by $\$ 10.2$ million and $\$ 18.1$ million for the three and six months ended on June 30,2002 , respectively, as compared to the same periods for 2001. When adjusted to a taxable equivalent basis, interest income increased by $\$ 16.4$ million and $\$ 34.3$ million for the three and six months ended on June 30, 2002, respectively, as compared to the same periods in 2001. The yield on earning assets, on a taxable equivalent basis, amounted to $7.41 \%$ and $8.77 \%$ for the three months ended on June 30,2002 and 2001, respectively; and $7.47 \%$ and $8.93 \%$ for the six months ended on June 30, 2002 and 2001, respectively. The improvement in the interest income for the periods analyzed was due to the increase in the average volume of earning assets, partially offset by a lower yield due to lower market rates. The average volume of earning assets increased by $\$ 2,010$ million and $\$ 2,093$ million for the three and six months ended on June 30,2002 , respectively, as compared to the

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same periods in 2001.

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The average volume of total investments increased by $\$ 1,231.6$ million and $\$ 1,331.4$ million for the three and six month period ended on June 30, 2002 as compared with the same periods in 2001, mostly concentrated in government obligations and mortgage backed securities.

The average volume of the loan portfolio increased by $\$ 778.0$ million and $\$ 761.7$ million for the three and six months ended on June 30 , 2002, respectively, as compared with the same periods in 2001, mostly concentrated in residential real estate and commercial loans.

## Interest Expense

Interest expense decreased by $\$ 252,000$ and $\$ 9.1$ million for the three and six months ended on June 30,2002 , respectively, as compared with the amounts recorded in the same periods of 2001. The decrease in the interest expense for the period ended on June 30, 2002 when compared with the same period last year, was the result of a decrease in the cost of interest bearing liabilities, due to lower market rates, causing a positive rate variance of $\$ 19$ million and $\$ 51.5$ million, for the three and six months period ended June 30,2002 . This positive effect was partially offset with an increase in the average volume of interest bearing liabilities generating a negative volume variance of $\$ 18.8$ million and $\$ 42.4$ million, for the three and six months period ended June 30, 2002. The cost of interest bearing liabilities decreased from $4.92 \%$ and $5.34 \%$ for the three and six month periods ended on June 30,2001 to $3.74 \%$ for the three and six month periods ended on June 30, 2002.

## Provision for Loan Losses

For the three and six months ended on June 30, 2002, the Corporation provided $\$ 14.5$ million and $\$ 34.3$ million for loan losses, as compared to $\$ 17.8$ million and $\$ 32.8$ million for the same periods of 2001 . The provision for loan losses recorded for such periods was necessary to maintain the allowance for loan losses on the loan portfolio at a level that Management considers adequate to absorb losses inherent in the portfolio. The Corporation establishes a quarterly allowance for loan losses based on its asset classification report to cover the total amount of any assets classified as a loss, the probable loss exposure of other classified assets, and a percentage of the assets not classified. The adequacy of the allowance for loan losses is also based upon a number of additional factors including historical loan loss experience, current economic conditions, fair value of the underlying collateral, financial condition of the borrowers, and, as such, includes amounts based on judgments and estimates made by Management. Although Management believes that the allowance for loan losses is adequate, factors beyond the Corporation s control, including factors affecting the Puerto Rico economy, may contribute to delinquencies and defaults thus necessitating additional reserves.

The allowance for loan losses on commercial and real estate loans over $\$ 1$ million is determined based on the present value of expected future cash flows or the fair value of the collateral, if the loan is collateral dependent.

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The following table sets forth an analysis of the activity in the allowance for loan losses during the periods indicated:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
|  | (Dollars in thousands) |  |  |  |
| Allowance for loan losses, beginning of period | \$ 99,467 | \$ 77,639 | \$ 91,060 | \$ 76,919 |
| Provision for loan losses | 14,500 | 17,800 | 34,301 | 32,800 |
| Loans Charge-Offs: |  |  |  |  |
| Residential real estate | (2) |  | (38) | (107) |
| Commercial | $(1,420)$ | $(2,160)$ | $(2,266)$ | $(7,185)$ |
| Finance leases | (369) | (689) | $(1,102)$ | $(1,352)$ |
| Consumer | $(9,819)$ | $(10,501)$ | $(21,424)$ | $(20,625)$ |
| Total charge-offs | $(11,610)$ | $(13,350)$ | $(24,830)$ | $(29,269)$ |
| Recoveries of loans previously charged-off: |  |  |  |  |
| Commercial | 180 | 21 | 191 | 82 |
| Finance leases | 90 | 42 | 160 | 96 |
| Consumer | 1,523 | 1,857 | 3,268 | 3,381 |
| Total recoveries | 1,793 | 1,920 | 3,619 | 3,559 |
| Net charge-offs | $(9,817)$ | $(11,430)$ | $(21,211)$ | $(25,710)$ |
| Allowance for loan losses, end of period | \$ 104,150 | \$ 84,009 | \$ 104,150 | \$ 84,009 |
| Allowance for loan losses to total loans | 2.22\% | 2.18\% | 2.22\% | 2.18\% |
| Net charge-offs annualized to average loans outstanding during the period | 0.87\% | 1.22\% | 0.96\% | 1.40\% |

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## Other Income

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
|  | (Dollars in thousands) |  |  |  |
| Other fees on loans | \$ 5,465 | \$ 5,171 | \$ 10,728 | \$ 9,795 |
| Service charges on deposit accounts | 2,354 | 2,385 | 4,833 | 4,770 |
| Mortgage banking activities | 896 | 825 | 1,310 | 933 |
| Rental income | 577 | 559 | 1,128 | 1,096 |
| Insurance income | 570 |  | 996 |  |
| Other commissions | 333 | 702 | 770 | 802 |
| Dividend on equity securities | 170 | 169 | 328 | 333 |
| Other operating income | 3,098 | 1,592 | 5,033 | 3,569 |
| Other income before gain (loss) on investments and derivative income (loss) | 13,463 | 11,403 | 25,126 | 21,298 |
| Gain (loss) on sale of investments | 13,961 | 2,938 | 15,039 | 9,527 |
| Impairment on investments | $(14,172)$ |  | $(14,422)$ |  |
| Gain (loss) on investments | (211) | 2,938 | 617 | 9,527 |
| Derivative loss | $(2,254)$ |  | $(2,254)$ |  |
| Total | \$ 10,998 | \$14,341 | \$ 23,489 | \$30,825 |

Other income primarily consists of fees on loans; service charges on deposit accounts; commissions derived from various banking, securities and insurance activities; net gains (losses) on sale of investments; and derivative income. Other fees on loans consist mainly of credit card fees and late charges collected on loans. The increase of approximately $\$ 294,000$ and $\$ 933,000$ during the three and six months ended on June 30 , 2002, respectively, when compared with the same periods last year was mainly due to fees generated on the increased portfolio of loans.

Service charges on deposit accounts represent an important and stable source of other income for the Corporation.
Mortgage banking activities income reflects the servicing fees on residential mortgage loans originated by the Corporation and subsequently securitized or sold, and gain on sale of loans.

The Corporation s subsidiary, First Leasing and Rental Corporation, generates income on the rental of various types of motor vehicles.

Insurance income includes the commissions earned by the new subsidiary FirstBank Insurance Agency, Inc.
Other commissions income is the result of an agreement with Goldman, Sachs \& Co. to participate in bond issues by the Government Development Bank of Puerto Rico, and an agreement with a national brokerage house in Puerto Rico to offer brokerage services in selected branches.

The other operating income category is composed of miscellaneous fees such as check fees and rental of safe deposit boxes. Other operating income also includes earned discounts on tax credits purchased and utilized against income tax payments, and other fees generated on the portfolio of commercial loans.

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The gain (loss) on investment securities reflects gains or losses as a result of sales that are in consonance to the Corporation s investment policies as well as impairments on securities held in the portfolio. During the second quarter of 2002 losses on the impairment of certain securities were realized as explained in Note 6 of this report. In addition, during the quarter ended on June 30, 2002 gains of $\$ 14$ million on the sale of mortgage backed securities and corporate bonds were realized, as part of the Bank s restructuring of the investment portfolio, as explained in Note 6 of this report.

The derivative income (loss) includes an unrealized loss of $\$ 2.4$ million due to the valuation to fair value of a portfolio of swaps that does not qualify for hedge accounting in accordance with SFAS No. 133, as previously explained in Note 3 of this report.

## Other Operating Expenses

The following table presents the detail of other operating expenses for the periods indicated:

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
|  | (Dollars in thousands) |  |  |  |
| Employees compensation and benefits | \$ 14,438 | \$13,463 | \$28,818 | \$26,593 |
| Occupancy and equipment | 6,862 | 6,018 | 13,690 | 11,828 |
| Business promotion | 2,455 | 2,248 | 5,098 | 4,272 |
| Taxes | 1,644 | 1,355 | 3,287 | 2,700 |
| Insurance | 722 | 580 | 1,359 | 1,118 |
| Net cost (gain) of operations and disposition of other real estate owned | (70) | 27 | 51 | 128 |
| Professional fees | 751 | 619 | 1,491 | 1,164 |
| Servicing and processing fees | 1,359 | 1,188 | 2,644 | 2,503 |
| Communications | 1,352 | 1,368 | 2,651 | 2,659 |
| Supplies and printing | 457 | 325 | 741 | 658 |
| Other | 1,878 | 3,027 | 3,867 | 6,414 |
| Total | \$31,848 | \$30,218 | \$63,697 | \$60,037 |

Operating expenses increased to $\$ 31.8$ million and $\$ 63.7$ million for the three and six months ended on June 30,2002 , respectively, as compared to $\$ 30.2$ million and $\$ 60.0$ million for the same periods in 2001 . The increase in operating expenses for 2002 is mainly the result of technology investments and the general growth in the subsidiary Bank s operations.

Management s goal has been to make only expenditures that contribute clearly and directly to increase the efficiency and profitability of the Corporation. This control over other operating expenses has been an important factor contributing to the improvement in earnings in recent years. The Corporation s efficiency ratio, which is the ratio of other operating expenses to the sum of net interest income and other income, was $39.49 \%$ for the six months period ended June 30, 2002 as compared to $42.5 \%$ for the same period last year.

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## Provision for Income Tax

The provision for income tax amounted to $\$ 10.7$ million (or $16.8 \%$ of pretax earnings) for the six months ended on June 30,2002 as compared to $\$ 8.6$ million (or $17.7 \%$ of pretax earnings) for the same period in 2001. The Corporation has maintained an effective tax rate lower than the statutory rate of $39 \%$ mainly by investing in obligations and loans exempt from federal and Puerto Rico income taxes.

## FINANCIAL CONDITION

## Assets

Total assets as of June 30, 2002 amounted to $\$ 8,649$ million, an increase of $\$ 451$ million as compared to total assets as of December 31, 2001 of $\$ 8,198$ million. The increase was mainly the result of an increase of $\$ 381.3$ million in total loans and $\$ 45.3$ million in total investments and money market instruments.

The composition of loans receivable:

|  | $\begin{array}{c}\text { June 30, } \\ \mathbf{2 0 0 2}\end{array}$ |  |  | $\begin{array}{c}\text { December 31, } \\ \mathbf{2 0 0 1}\end{array}$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | \(\left.\begin{array}{c}Increase <br>

(Decrease)\end{array}\right)\)

The fluctuation in the loans receivable category was the net result of total loan origination and purchases of $\$ 886.7$ million and repayments and other adjustments of $\$ 505.4$ million. The Corporation continued its strategy of diversifying its loan portfolio composition through the origination of commercial loans and residential real estate loans. This resulted in an increase of $\$ 134.9$ million in the commercial loan portfolio and of $\$ 238$ million in residential real estate loans. Finance leases, which are mostly composed of loans to individuals to finance the acquisition of an auto, increased by $\$ 10.7$ million.

## Non-performing Assets

Total non-performing assets are the sum of non-accruing loans, OREO s, other repossessed properties and investment securities. Non-accruing loans are loans as to which interest is no longer being recognized. When loans fall into non-accruing status, all previously accrued and uncollected interest is charged against interest income.

At June 30, 2002, total non-performing assets amounted to $\$ 79.4$ million ( $0.92 \%$ of total assets) as compared to $\$ 79$ million ( $0.96 \%$ of total assets) at December 31, 2001 and $\$ 74$ million ( $1.25 \%$ of total assets) at December 31, 2000. The Corporation s allowance for loan losses to non-performing loans ratio was $148.1 \%$ at June 30, 2002 as compared to $124.7 \%$ and $113.6 \%$ at December 31, 2001 and 2000, respectively.

Past due loans are loans delinquent 90 days or more as to principal and/or interest and still accruing interest.

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The following table presents non-performing assets at the dates indicated:


## Non-accruing Loans

Residential Real Estate Loans The Corporation classifies all residential real estate loans delinquent 90 days or more in non-accruing status. Even though these loans are in non-accruing status, Management considers based on the value of the underlying collateral and the loan to value ratios, that no material losses will be incurred in this portfolio. Management $s$ understanding is based on the historical experience of the Corporation. Non-accruing residential real estate loans amounted to $\$ 18.5$ million ( $1.48 \%$ of total residential real estate loans) at June 30, 2002, as compared to $\$ 19$ million ( $1.83 \%$ of total residential real estate loans) and $\$ 16$ million ( $2.14 \%$ of total residential real estate loans) at December 31, 2001 and 2000, respectively.

Commercial Loans The Corporation places all commercial loans (including commercial real estate and construction loans) 90 days delinquent as to principal and interest in non-accruing status. The risk exposure of this portfolio is diversified. Non-accruing commercial loans amounted to $\$ 32.1$ million ( $1.41 \%$ of total commercial loans) at June 30, 2002 as compared to $\$ 29$ million ( $1.37 \%$ of total commercial loans) and $\$ 32$ million ( $2.01 \%$ of total commercial loans) at December 31, 2001 and 2000, respectively. At June 30, 2002, there were only one non-accruing commercial loan of over $\$ 1$ million, of $\$ 1.4$ million.

Finance Leases Finance leases are classified as non-accruing status when they are delinquent 90 days or more. Non-accruing finance leases amounted to $\$ 2.5$ million ( $1.81 \%$ of total finance leases) at June 30, 2002, as compared to $\$ 2$ million ( $1.93 \%$ of total finance leases) and $\$ 2$ million ( $1.65 \%$ of total finance leases) at December 31, 2001 and 2000, respectively.

Consumer Loans Consumer loans are classified as non-accruing when they are delinquent 90 days in auto, boat and home equity reserve loans, 120 days in personal loans (including small loans) and 180 days in credit cards and personal lines of credit.

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Non-accruing consumer loans amounted to $\$ 17.2$ million ( $1.68 \%$ of the total consumer loan portfolio) at June 30, 2002, \$23 million (or $2.21 \%$ of the total consumer loan portfolio) at December 31, 2001 and $\$ 18$ million (or $1.71 \%$ of the total consumer loan portfolio) at December 31, 2000.

## Other Real Estate Owned (OREO)

OREO acquired in settlement of loans is carried at the lower of cost (carrying value of the loan) or fair value less estimated cost to sell off the real estate at the date of acquisition.

## Other Repossessed Property

The other repossessed property category includes repossessed boats and autos acquired in settlement of loans. Repossessed boats are recorded at the lower of cost or estimated fair value. Repossessed autos are recorded at the principal balance of the loans less an estimated loss on the disposition.

## Investment securities

This category presents the carrying amount of $\$ 3.8$ million of the Bank s investment in WorldCom Corporation bonds which was reclassified to non-accruing status on June 30, 2002 as explained in Note 6 of this 10-Q.

## Past Due Loans

Past due loans are accruing commercial and consumer loans, which are contractually delinquent 90 days or more. Past due commercial loans are current as to interest but delinquent in the payment of principal. Past due consumer loans include personal lines of credit and credit card loans delinquent 90 days up to 179 days and personal loans (including small loans) delinquent 90 days up to 119 days.

## Sources of Funds

As of June 30, 2002, total liabilities amounted to $\$ 7,916$ million, an increase of $\$ 321$ million as compared to $\$ 7,595$ million as of December 31, 2001. The increase in total liabilities was mainly due to: (1) an increase in total deposits of $\$ 645$ million; (2) an increase in accounts payable and other liabilities of $\$ 20.7$ million; net of a decrease in federal funds and securities sold under agreements to repurchase of $\$ 336.7$ million; and (4) a decrease in advances from FHLB of $\$ 7.7$ million.

The Corporation maintains unsecured standby lines of credit with other banks. At June 30, 2002, the Corporation s total unused lines of credit with these banks amounted to approximately $\$ 180,000,000(2001 \$ 180,000,000)$. At June 30, 2002, the Corporation has an available line of credit with the FHLB guaranteed with excess collateral, in the amount of $\$ 44,644,982$. At June 30, 2002, the Corporation has available collateral that can be pledged with the FHLB to obtain additional line of credit in the amount of $\$ 604,377,482$.

## Capital

Total stockholders equity as of June 30, 2002 amounted to $\$ 733$ million, increasing by $\$ 130$ million from the amount as of December 31, 2001. The increase was mainly the result of earnings for the period ended on June 30, 2002 of $\$ 52.6$ million, the issuance of $3,680,000$ shares of preferred stock at $\$ 89$ million, the issuance of 28,500 shares of common stock through the exercise of stock options with proceeds of $\$ 593,250$, the positive fluctuation in the valuation of securities available for sale of $\$ 8.7$ million, reduced by dividends paid of $\$ 20.9$ million.

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The Corporation is subject to various regulatory capital requirements imposed by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation must meet specific capital guidelines that involve quantitative measures of the Corporation s assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Corporation s capital amounts and classification are also subject to qualitative judgment by the regulators about components, risk weightings and other factors.

Capital standards established by regulations require the Corporation to maintain minimum amounts and ratios of Tier 1 capital to total average assets (leverage ratio) and ratios of Tier 1 and total capital to risk-weighted assets, as defined in the regulations. The total amount of risk-weighted assets is computed by applying risk weighting factors to the Corporation s assets, which vary from $0 \%$ to $100 \%$ depending on the nature of the asset.

At June 30, 2002 and December 31, 2001, the most recent notification from FDIC, categorized the Corporation as a well capitalized institution under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Corporation must maintain minimum total risk based, Tier 1 risk based and Tier 1 leverage ratios as set forth in the following table. Management believes that there are no conditions or events since that date that have changed that classification.

The Corporation s and its banking subsidiary s regulatory capital positions were as follows:

Regulatory requirements

|  |  |  | Regulatory requirements |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual |  | For capital adequacy purposes |  | To be well capitalized |  |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
|  | (Dollars in thousands) |  |  |  |  |  |
| At June 30, 2002 |  |  |  |  |  |  |
| Total Capital (to Risk-Weighted Assets): |  |  |  |  |  |  |
| First BanCorp | \$789,966 | 15.81\% | \$399,693 | 8\% | \$499,616 | 10\% |
| FirstBank | 619,669 | 12.46\% | 398,000 | 8\% | 497,500 | 10\% |
| Tier I Capital (to Risk-Weighted Assets): |  |  |  |  |  |  |
| First BanCorp | \$676,485 | 13.54\% | \$ 199,846 | 4\% | \$299,770 | 6\% |
| FirstBank | 506,450 | 10.18\% | 199,000 | 4\% | 298,500 | 6\% |
| Tier I Capital (to Average Assets): |  |  |  |  |  |  |
| First BanCorp | \$676,485 | 8.19\% | \$247,809 | 3\% | \$413,015 | 5\% |
| FirstBank | 506,450 | 6.20\% | 245,176 | 3\% | 408,626 | 5\% |
| At December 31, 2001 |  |  |  |  |  |  |
| Total Capital (to Risk-Weighted Assets): |  |  |  |  |  |  |
| First BanCorp | \$678,679 | 14.50\% | \$374,498 | 8\% | \$468,123 | 10\% |
| FirstBank | 590,652 | 12.75\% | 370,472 | 8\% | 463,090 | 10\% |
| Tier I Capital (to Risk-Weighted Assets): |  |  |  |  |  |  |
| First BanCorp | \$569,255 | 12.16\% | \$187,249 | 4\% | \$280,874 | 6\% |
| FirstBank | 481,850 | 10.41\% | 185,236 | 4\% | 277,854 | 6\% |
| Tier I Capital (to Average Assets): |  |  |  |  |  |  |
| First BanCorp | \$569,255 | 7.49\% | \$228,074 | 3\% | \$380,124 | 5\% |
| FirstBank | 481,850 | 6.40\% | 225,738 | 3\% | 376,231 | 5\% |

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## Dividends

During the period ended June 30, 2002, the Corporation declared a quarterly cash dividend of $\$ 0.15$ per common share representing a $15 \%$ increase over the quarterly cash dividend of $\$ 0.13$ per common share declared for the same period in 2001. Total dividends declared per common share for the period ended on June 30, 2002 amounted to $\$ 8.0$ million for an annualized dividend payout ratio of $20.07 \%$ as compared to $\$ 6.9$ million for the period ended June 30,2001 (or a $21.22 \%$ dividend payout ratio). Dividends declared on preferred stock amounted to $\$ 12.9$ million for the period ended on June 30,2002 as compared to $\$ 6.3$ million for the same period last year.

## Contractual Obligations and Commitments

The following table presents a detail of the maturities of contractual debt obligations and commitments to extend credit:

|  | Total | Less than year | 1-3 years | 4-5 year | After 5 years |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Contractual Obligations: |  |  |  |  |  |
| Federal funds purchased and securities sold under agreements to repurchase, excluding accrued interest | \$2,649,830 | \$574,870 | \$ 156,500 |  | \$ 1,818,460 |
| Advances from FHLB | 336,000 | 13,000 | 50,000 | \$ 100,000 | 273,000 |
| Subordinated Notes | 84,363 |  | 84,363 |  |  |
| Total Contractual Cash Obligations | \$3,070,193 | \$587,870 | \$290,863 | \$ 100,000 | \$2,091,460 |
| Other Commitments: |  |  |  |  |  |
| Lines of Credit | \$ 304,726 | \$304,726 |  |  |  |
| Standby Letters of Credit | 24,929 | 24,929 |  |  |  |
| Other Commercial Commitments | 657,834 | 657,834 |  |  |  |
| Total Commercial Commitments | \$ 987,489 | \$987,489 |  |  |  |

The Corporation has obligations and commitments to make future payments under contracts, such as debt, and under other commitments to extend credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Since certain commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. In the case of credit cards and personal lines of credit, the Corporation can at any time and without cause, cancel the unused credit facility.

The Corporation has obligations to make future payments under lease agreements contracts. The maturities of the operational leases are included on page 75 of the Corporation s annual report to security holders for the year ended December 31, 2001.

## Critical Accounting Policies and Practices

The information required herein is incorporated by reference from page 43 of the annual report to security holders for the year ended December 31, 2001.

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## Liquidity

Liquidity refers to the level of cash and eligible investments readily available to meet loan and investment commitments, potential deposit outflows and debt repayments. The Corporation s liquidity position and liquidity targets are reviewed on a weekly basis by the Asset Liability Management and Investment Committee, using measures of liquidity developed by Management.

The Corporation s principal sources of short-term funds are loan repayments, deposits, securities sold under agreements to repurchase, and lines of credit with the FHLB and other financial institutions. The Investment Committee reviews credit availability on a regular basis. In the past, the Corporation has securitized and sold auto and mortgage loans as a supplementary source of funding. Commercial paper had also provided additional funding. The Corporation has obtained long-term funding through the issuance of notes and long-term institutional certificates of deposit. The Corporation s principal uses of funds are the origination of loans and investments, and the repayment of maturing deposit accounts and borrowings.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information required herein is incorporated by reference from pages 41 to 43 of the annual report to security holders for the year ended December 31, 2001.

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## PART II OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The Corporation is a defendant in a number of legal proceedings arising out of, and incidental to its business. Based on its review with counsel on the development of these matters to date, Management is of the opinion that the ultimate aggregate liability, if any, resulting from these pending proceedings will not have a material adverse effect on the accompanying consolidated financial statements.

## ITEM 2. CHANGES IN SECURITIES

Not applicable.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Not applicable.

## ITEM 5. OTHER INFORMATION

For the preparation of the Corporation s earnings release dated July 16, 2002, total average assets and total average earning assets were inadvertently erroneously calculated. As a result, the following numbers and ratios, which are computed based on the above-mentioned average balances were incorrectly presented in the release. The net interest margin for the six months ended June 30, 2002 was $4.09 \%$ as compared to $4.01 \%$ presented in the earnings release. Total average earning assets for the six month period ended June 30, 2002 was $\$ 8,069$ million as compared to $\$ 8,232$ million presented on the earnings release. Total average earning loans for the six months period ended June 30 , 2002 was $\$ 4,434$ million as compared to $\$ 4,597$ million presented on the earnings release. Net write offs to average loans for the six month ended June 30 , 2002 was $0.96 \%$ instead of $0.92 \%$ as reported in the earnings release. Average earnings assets, average loans, net interest margin and the net write offs to average loans for the quarter ended June 30, 2002 were correctly presented in the release. Total average assets for the three and six month period ended June 30, 2002 was $\$ 8,298$ million and $\$ 8,297$ million, respectively, as compared to $\$ 8,266$ million and $\$ 8,281$ million, respectively, presented on the earnings release. The return on assets for the quarter ended on June 30, $2002 \mathrm{was} 1.30 \%$ instead of $1.31 \%$ as reported in the earnings release. The return on assets for the six month period ended on June 30, 2002 was correctly presented in the release.

## ITEM 6. EXHIBITS AND REPORT ON FORM 8-K

Not applicable.

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## SIGNATURES

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the Corporation has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized:

First BanCorp.

Date: August 15, 2002

Date: August 15, 2002

Name of the Corporation
By: /s/ Angel Alvarez-Pérez, Esq
Angel Alvarez-Pérez, Esq.
Chairman, President and Chief
Executive Officer
By: /s/ Annie Astor-Carbonell
Annie Astor-Carbonell
Senior Executive Vice President and Chief Financial Officer


[^0]:    June 30,
    December 31,

