FPL GROUP INC Form 425 December 19, 2005

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Subject Company: FPL Group, Inc. Commission File Number: 1-8841

Creating the Premier Competitive Energy Company

Investor Presentation

December 19, 2005

Safe Harbor Language

This presentation includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, for example, statements regarding benefits of the proposed merger, the likelihood and timing of closing of the proposed merger, integration plans, expected synergies, anticipated future financial and operating performance and results, including estimates for growth. Any statements that express, or involve discussions as to expectations, beliefs, plans, objectives, assumptions or future events or performance (often, but not always, through the use of words or phrases such as will likely result, are expected to, will continue, is anticipated, believe, could. estimated. potential, projection, outlook) are not statements of historical facts and may plan, target, be forward-looking. There are a number of risks and uncertainties that could cause actual results to differ materially from the forward-looking statements made herein. These risks and uncertainties include, for example, the ability to obtain governmental approvals of the transaction on the proposed terms and schedule; the failure of FPL Group, Inc. (FPL Group) or Constellation Energy Group, Inc. (Constellation Energy) stockholders to approve the transaction; the risk that the businesses will not be integrated successfully or that anticipated synergies will not be achieved or will take longer to achieve than expected; disruption from the transaction making it more difficult to maintain relationships with customers, employees, suppliers or governmental entities; unexpected transaction costs or liabilities; economic conditions; and other specific factors discussed in documents filed with the Securities and Exchange Commission by both FPL Group and Constellation Energy. These risks, as well as other risks associated with the merger, will be more fully discussed in the joint proxy statement/prospectus that will be included in the Registration Statement on Form S-4 that Constellation Energy will file with the SEC in connection with the proposed merger. Readers are cautioned not to place undue reliance on these forwardlooking statements, which speak only as of the date of this presentation. Neither Constellation Energy nor FPL Group undertakes any obligation to publicly release any revision to its forwardlooking statements to reflect events or circumstances after the date of this presentation.

Use Of Non-GAAP Financial Measures

It is important to recognize that in certain instances in this presentation we have adjusted actual financial results, prepared in accordance with generally accepted accounting principles (GAAP), for certain items, including special items (which are defined as items not related to the ongoing, underlying business or which distort comparability of results) and certain economic, non-qualifying hedges. We have also provided earnings estimates in terms of adjusted earnings, excluding special items and certain economic, non-qualifying hedges. We believe that the resulting adjusted, non-GAAP information provides a picture of results that is comparable among periods since it excludes the impact of items, the size and nature of which can make period to period comparisons difficult and potentially confusing. However, investors should note that non-GAAP measures involve judgments by management. We note that such information is not in accordance with GAAP and should not be viewed as an alternative to GAAP information. A reconciliation of adjusted information to GAAP is included either on the slide where the information is appears or in the appendix to this presentation. These slides are only intended to be reviewed in conjunction with the oral presentation to which they relate.

Non-Solicitation

This communication is not a solicitation of a proxy from any security holder of FPL Group or Constellation Energy. Constellation Energy intends to file with the Securities and Exchange Commission a registration statement that will include a joint proxy statement/prospectus of Constellation Energy and FPL Group and other relevant documents to be mailed to security holders in connection with the proposed transaction. WE URGE INVESTORS TO READ THE JOINT PROXY STATEMENT/PROSPECTUS AND ANY OTHER RELEVANT DOCUMENTS WHEN THEY BECOME AVAILABLE, BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT

FPL GROUP, CONSTELLATION ENERGY, AND THE PROPOSED TRANSACTION. A definitive proxy statement

will be sent to security holders of FPL Group and Constellation Energy seeking approval of the proposed transaction. Investors and security holders will be able to obtain these materials (when they are available) and other documents filed with the SEC free of charge at the SEC s website, www.sec.gov. In addition, a copy of the joint proxy statement/prospectus (when it becomes available) may be obtained free of charge from Constellation Energy, Shareholder Services, 750 E. Pratt Street, Baltimore, MD 21201, or from FPL Group, Shareholder Services, P.O. Box 14000, 700 Universe Blvd., Juno Beach, Florida 33408-0420.

This communication shall not constitute an offer to sell or the solicitation of an offer to buy any securities, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of such jurisdiction. No offering of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended.

FPL Group, Constellation Energy, and their respective directors and executive officers of FPL Group and Constellation Energy and other persons may be deemed to be participants in the solicitation of proxies in respect of the proposed transaction. Information regarding FPL Group is directors and executive officers is available in its proxy statement filed with the SEC by FPL Group on April 5, 2005, and information regarding Constellation Energy is directors and executive officers is available in its proxy statement filed with the SEC by Constellation Energy on April 13, 2005. Information regarding J. Brian Ferguson, a director of FPL Group elected since the the date of the filing of the 2005 definitive proxy statement, can be found in the Company is filing on Form 10-Q dated August 4, 2005. Other information regarding the participants in the proxy solicitation and a description of their direct and indirect interests, by security holdings or otherwise, will be contained in the joint proxy statement/prospectus and other relevant materials to be filed with the SEC when they become available.

Agenda
All
Q&A
Follin Smith
Financials
Lew Hay
Conclusion
Mayo Shattuck
A Unique Growth Platform
Lew Hay
Introduction and Overview
Presenter
Topic

Introduction and Overview

Today We Are Announcing Our Agreement To Merge Our Two Companies
40.6
\$28.0
\$1,576
\$26.5
16,550
22,040
3,211
32,722
8,228
45,194
5.5
Note: Combined amounts exclude the effects of synergies, as well as purchase accounting, which are expected to be favorable
(1) As of 9/30/05
(2) Generation capacity as of 12/5/05 plus 419 MW for Duane Arnold, which is expected to close in the first quarter of 2006
(3) Trailing 12-months as of 9/30/05
(4) Source: Bloomberg as of 12/16/05
See appendix
Enterprise Value (billions) (4)
Market Capitalization (billions) (4)
Adjusted Earnings (millions) (3)
Revenue (billions) (3)
Retail Competitive Supply (Peak MWs) (1)
Wholesale Competitive Supply

(Peak MWs) (1)
Wind (MWs)
Fossil (MWs)
Nuclear (MWs) (2)
Generation Owned Capacity (MWs) ²⁾
Regulated Electric Customers (millions) (1)
\$25.6
\$17.0
\$992
\$11.3
1,000
2,000
3,211
25,112
4,434
33,333
4.3
\$15.0
\$11.0
\$584
\$15.2
15,550
20,040
-
7,610

3,794

11,861

1.2

Key Transaction Terms

Structure:

Modified merger of equals

1 share of FPL Group converted to 1 share of Constellation Energy after the merger

1 share of Constellation Energy converted to 1.444 shares of Constellation Energy after

the merger

Consideration:

100% stock

Premium:

Approximately 15% to Constellation Energy shareholders (1)

Ownership: (2)

Approximately 60% FPL Group shareholders

Approximately 40% Constellation Energy shareholders

Name:

Constellation Energy

Management:

Lew Hay to become chief executive officer

Mayo Shattuck to become chairman of the board

Board Members:

9 nominated by FPL Group, 6 nominated by Constellation Energy

Headquarters:

Dual corporate headquarters

Competitive energy in Baltimore, MD

Florida Power & Light in Juno Beach, FL

Baltimore Gas and Electric in Baltimore, MD

Fossil and renewable generation in Juno Beach, FL

- (1) 20-day average CEG share price of \$53.44 and FPL share price of \$42.39 ending 12/13/05
- (2) Estimated based on shares outstanding at 12/16/05

Organizational Structure

Board of Directors

Mayo Shattuck Chairman

Lew Hay Director

Non-executive (13) Directors

Chief Executive Officer

Lew Hay

Competitive Energy (Market-Facing

Retail & Wholesale)

Mayo Shattuck

Regulated Utilities

& Generation

Jim Robo

Chief Financial Officer & Chief Admin. Officer

Follin Smith

Transition & Integration

Moray Dewhurst

Florida Power & Light

Armando Olivera

Baltimore Gas and Electric

Ken DeFontes

The New Entity: A Unique And Compelling Combination

The premier competitive energy provider offering attractive growth and a balanced, moderate risk posture

Wholesale	W	ho	les	ale
-----------	---	----	-----	-----

Retail

Generation

+

+

Florida Power & Light

Baltimore Gas &

Electric

Corporate Strengths & Skills

+

a solid base of stable, growing earnings and cash flow

built on the strongest balance sheet in the industry

+

+

Building The Leading Platform In The Competitive Energy Sector
Diverse Customer Mix
Fuel Mix
Renewables
Dispatch
Point
Purchased
Power
Customer
Size
Customer
Geography
Contract
Length
Diverse Supply Base
Pre-eminent hedging,
portfolio optimization and
risk management platform

Owned Generation

Building A Bigger, Stronger, And More Diversified Regulated Utility Business

FPL s Florida Service Territory

BGE s Maryland Service Territory
(1) As of 9/30/05
(2) Trailing 12-months ended 9/30/05
3%
\$788
\$11.2
-
4.3
1.0% - 1.5%
Long-term volume growth (customers & usage)
\$168
Net income (millions) (2)
\$3.0

Rate base (billions) (1)

0.6

Gas customers (millions)

1.2

Electric customers (millions)

Attractive utility growth profile

Constructive regulatory environment

Earnings and regulatory balance

Benefits To Regulated Utility Customers

Balance sheet strength

Modest direct cost savings through leveraging utility expertise across a larger platform

Opportunities to improve reliability through best practices sharing

Mutual support

Nuclear scale

Coal expertise to Florida

Florida -Benefits to

Customers

Maryland Benefits to

Customers

Growth Will Be Further Enhanced By Meaningful Synergies

Best practice sharing

Purchasing leverage

Utility Operations

Larger balance sheet

Continued growth in related commodities

Capital Deployment Opportunities

Consolidated staff and transaction processing support

Corporate

Jointly managed fleet operation

Purchasing leverage

Generation

Jointly managed competitive supply organization

Competitive Supply Operations

Balanced footprint and portfolio scale

Increased Revenue/Gross Margin

We Will Have The Financial Strength And Flexibility To Support Our Business

Financial Strength Balanced Business Mix Regulated / Deregulated Generation technologies and fuel Geography \$57 billion of total assets (1) \$4.5 billion to \$5.0 billion of cash flow from operations (2) Combined estimated debt to total capital of 40% - 42% (3) Note: Combined amounts exclude the effects of synergies, as well as purchase accounting, which are expected to be favorable (1) At 9/30/05 (2) Combined estimate for full-year 2007 (3)

See appendix

#2 Regulated Electric Customers (5.5 million)

Creating A New FORTUNE 100 Company And An Industry Leader

Wholesale Competitive Supplier (22,040 MWs)

#1 Retail Competitive Supplier (16,550 MWs)

U.S. Generation (45,194 MWs)

#1 Wind Generation (3,211 MWs)

Nuclear Generation (8,228 MWs) (1)

 $^{^{(1)}}$ Nuclear generation capacity as of 12/5/05 plus 419 MWs for Duane Arnold, which is expected to close by the first quarter 2006

A Unique Growth Platform

Diverse Channels Of Growth Create Value For All New Constellation Energy Shareholders

The building blocks of growth

Shareholder value-focused management team

Invest in strategically-relevant opportunities that match the generation asset and skill base

New Capital Deployment

+

Florida Power & Light

Baltimore Gas and Electric

Strong economic growth in Florida

Leverage scale of combination/best practices

Retail Competitive Supply

Market share gains in high growth markets

Growth of switched markets

+

Wholesale Competitive Supply

Generation Growth

Existing Generation

EBIT Expansion

Share gains in wholesale power markets

Continued expansion into other commodities (gas & coal)

Margin expansion driven by portfolio scale and regional optimization

Wind and other renewable expansion

New nuclear as market develops

Re-hedging at current market prices

Continued incremental productivity

Operational synergies

+

+

+

+

Combination Of Top-Performing Utilities

\$176
(Ranks #1 of 91)
102
Top quartile
3.0%
Florida Power & Light
103
Top quartile
Focus on customer satisfaction
(2005 J.D. Powers Residential Survey)
\$249
(Ranks #8 of 91)
Low-cost operations
(Electric O&M \$ per customer) (1)
1.0% - 1.5%
Healthy long-term volume growth (customer & usage)
Baltimore Gas and Electric
(1) Source: RDI based on FERC Form 1 data

Growth In Florida

FPL Delivered Sales CAGR 3.4%

Net Income CAGR 5.3%

40

50

60

70

80

90

100

110

Earnings

Sales

Delivered Sales (Billions kwhs)

Net Income (\$ millions)

Edgar Filing: FPL GROUP INC - Form 425 **Generation Margin Expansion Before Synergies Constellation Energy Mid-Atlantic Fleet FPL Energy Merchant Generation** (1) A revenue sharing agreement with previous owners begins upon PPA expiration (2) Expected to close in the first quarter of 2006 (3) Excludes planned uprate of 17% in 2006 See appendix 1.2 1.0 **0.8** 0.8 0.5 0.8 1.0 1.3 2005 2006 2007 2008 Gross Margin (\$ billions)

1.0

0.9

0.7

0.7
0.6
0.7
0.8
0.9
1.0
1.1
2005
2006
2007
2008
Gross Margin (\$ billions)
Other gross margin expansion opportunities
Productivity initiatives to increase output
Future PPA expirations
August 2009
Nine Mile Point Unit 1 (620 MWs)
November 2011
Nine Mile Point Unit 2 (941 MWs) (1)
February 2014
Duane Arnold (419 MWs) (2)
August 2014
Ginna (498 MWs) (3)

FPL Group Wind Growth Historical Projected 4,460 - 4,710 3,835 - 3,960 3,211 2,758 2,720 1,745 1,421 578 460 0 1,000 2,000 3,000 4,000 5,000 99 00 01 02 03 04 05E

06E

07E

MW

Wholesale Competitive Supply Growth (Constellation Energy Only)

Projected

Attractive growth track record with modest capital requirements

See appendix	
197	
271	
387	
150	
200	
250	
300	
350	
400	
450	
500	
550	
600	
650	
700	
2002	
2003	
2004	
2005	
2006	
Historical	

Gross Margin (\$ millions)

Retail Competitive Supply Growth (Constellation Energy Only)
Relative market share > 2x
Gross Margin (Historical)
Gross Margin (Projected)
Market Share (Historical)
Market Share (Projected)
See appendix
178
269
16%
21%
24%
100
200
300
400
500
2003
2004
2005
2006
Gross Margin (\$ millions)
0%

5%

10%

15%

20%

25%

30%

Market Share (%)

Complementary Merchant Business Strengths

-			
Cons	-4 - I	1 ~ 4:	
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Energy

FPL Group

Both

Highest load serving market share

Generation assets in NEPOOL / ERCOT

Focus on cost and operational efficiency

Strong wind position

Strong nuclear capability

Leading risk management expertise

A Unique Blending Of Related And Complementary Assets And Skills

Complementary Assets And Skills
(1) Negative outlook
BBB / Baa1 / A-
A ⁽¹⁾ / A2 / A
Credit Ratings S&P / Moody s / Fitch (as of 12/16/05)
Regulated Utility Operations (customers)
- Renewables
- Nuclear
- Total
Generation Operations (MWs)
Wholesale Competitive Supply Operations (gross margin)
Retail Competitive Supply Operations (peak MWs)
Constellation
Energy
FPL
Group

Complementary Generation and Customer Businesses
FPL Group
Constellation Energy
ERCOT
NEPOOL
PJM
Combined
Peak
Load Served ⁽¹⁾
Generation (2)
Generation (2)
Generation (2)
1,500
900
600
3,679
2,793
1,159
6,300
9,800
13,200
800
-
6,413

7,800

Load Served ⁽¹⁾ ⁽¹⁾ Peak load served as of 9/30/05

(2) Generation megawatts as of 12/5/05

Supply Portfolio Scale 2003A 2004A 2005E 2006E Portfolio Size Backlog (\$ millions)

Value Of Constellation Energy s Competitive

0

25

50

75

100

125

150

175

200

PM&T Gross Margin

(\$ gross margin in millions)

Portfolio Scale

PM&T Gross Margin

Other Complementary Competitive Skills

Pairing FPL Group s leading wind business with Constellation Energy s retail business

Ability to market green products

Applying FPL Group s Qualifying Facility restructuring expertise to Constellation Energy s Qualifying Facilities

Marrying Constellation Energy s gas expertise with FPL Group s Texas and New England deregulated gas plants

Financials

2007 Baseline: 16% Annual Growth Over 2005
Utility
New Wind
Fleet Repricing
Wholesale Comp. Supply
Retail Comp. Supply
2005 (1)
2007 (1)
Note: Note: Combined amounts exclude the effects of synergies, as well as purchase accounting, which are expected to be favorable
(1) Assumes midpoints of FPL Group and Constellation Energy stand alone management guidance range
See appendix
16% annual growth
Constellation Energy CTC / Other
2,150
1,600
(40)
60
100
220
110
100

1,500
1,600
1,700
1,800
1,900
2,000
2,100
2,200
2,300
Combined Adjusted

Net Income (\$ millions)

Balanced Earnings Profile

2007 Combined Estimated EBIAT (1) Contribution

3%
Retail competitive supply
54%
Total deregulated operations
Deregulated operations
1%
Other
12%
Wholesale competitive supply
21%
Baseload plants
17%
Plants with PPAs (including wind)
Deregulated operations
54%
FPL
38%
BGE
8%
Note: Note: Combined amounts exclude the effects of synergies, as well as purchase accounting, which are expected to be favorable
(1) Represents earnings before interest but after taxes
See appendix

Synergies

Balanced footprint and portfolio scale drive revenue opportunities

Systems and process alignment and purchasing leverage drive cost opportunities

Enhanced purchasing leverage

Systems commonality

Best practices in process management

Mutual support

Systems commonality

Scale in corporate functions

Shareholder synergies expected to be at least \$200 \$250 million pre-tax by third year of combination

Increased scale to mid- and back-offices

Systems commonality

Reduced transaction costs

Front office realignment

Increased scale in nuclear

Enhanced purchasing leverage

Fleet maintenance and reliability programs

Best practices alignment

Competitive Supply

Generation Operations

Utility Operations

Corporate Overhead

Growing Dividends

Significant value to Constellation Energy shareholders

through 53% dividend increase

1.444

Exchange ratio

\$1.34

Current Constellation Energy 2005 dividend

53%

Effective Constellation Energy dividend increase

(post-closing) (1)

\$1.42

Current FPL Group 2005 dividend

(1) Dividends are based on current levels and do not contemplate changes that either board may consider prior to closing

Enhanced P/E
Increased dividend
Premium paid \$1.5 billion
Value of synergies \$1.5 - \$2.1 billion
Immediately accretive to earnings
Value Capture To Shareholders
Transaction creates significant value for both FPL Group
and Constellation Energy shareholders
FPL Group Shareholders
Constellation Energy

Premium received \$1.5 billion

Value of synergies \$1.0 - \$1.4

billion

Shareholders

Commitment To Credit Quality

Debt / Total Capital

Funds from Operations / Interest Coverage

2007

40% - 42%

6.0x - 6.5x

31% - 33%

Funds from Operations / Total Debt

Combined Estimated Key Ratios (1)

FPL Group and Constellation Energy believe they will retain solid investment-grade ratings on a combined basis

(1) Ratios include certain adjustments to capital structure that credit rating agencies consider in the evaluation of credit ratings. On an unadjusted

basis, the above ratios are estimated at 29% - 31%, 5.6x - 6.1x, and 43% - 45%, respectively

See appendix

Conclusions

Summary

Compelling opportunity to create U.S. market leading competitive energy provider

Well-matched, complementary contributions from two strong companies

Multiple channels of growth, balanced by strong base of moderate risk cash flow and earnings

Multiple sources of synergy

Combined entity well-positioned for the opportunities and challenges of the decade ahead

Q1 2006
Q2 2006
Q3 2006
Q4 2006
Announce Transaction
Make Regulatory Filings
File Joint Proxy Statement
Develop Transition Implementation Plans
Receive Regulatory Approvals
FPL Group & Constellation Energy Shareholder Meetings
Close Transaction
Major regulatory filings
Federal Trade Commission
Department of Justice
Federal Energy Regulatory Commission
Nuclear Regulatory Commission
Maryland Public Service Commission
Florida Public Service Commission (Notice Only)

Transaction Timeline

Q4 2005

billionolder value rocks (broom rinee ripprocession)
CEG +112%
FPL +52%
S&P 500 +10%
Two management teams with proven records of delivering shareholder value
S&P Elec +36%
(50%)
(25%)
0%
25%
50%
75%
100%
125%
150%
2/
28/
02
4/ 30/
30/
02
02 6/ 30/
02 6/
02 6/ 30/ 02
02 6/ 30/ 02 8/
02 6/ 30/ 02 8/ 30/
02 6/ 30/ 02 8/ 30/ 02
02 6/ 30/ 02 8/ 30/ 02 10/
02 6/ 30/ 02 8/ 30/ 02

02

Shareholder Value Focus (Stock Price Appreciation)

12/ 30/ 02 3/ 1/ 03 5/ 1/ 03 7/ 1/ 03 8/ 31/ 03 10/ 31/ 03 12/ 31/ 03 3/ 1/ 04 5/ 1/ 04 7/ 1/ 04 8/ 31/ 04 10/

31/ 04

12/ 31/ 04

3/ 2/ 05

5/ 2/ 05

7/

2/ 05

9/

1/

05

11/

1/ 05

Appendix

Constellation Retail Electricity or Natural Gas
Constellation/FPL Retail Electricity or Natural Gas
Source: Company Website and Presentations
Constellation also has 9 MW of geothermal generation in Nevada.
FPL also has 150MW of petro in Massachusetts, 49MW of natural ga
s in South Carolina and 145MW of natural gas in New
Jersey. In addition, FPL has 509MW under construction including
Weatherford Expansion (wind
41MW), Duane Arnold (nuclear
-
419MW, reflected in map under Iowa) and Wilton Wind Energy
Center (wind
-
50MW)
Gas (507)
Renew (713)
Coal (44)
Gas (800)
New Mexico
204 MW

Renew (204)		
Florida		
20,204 MW		
Gas (5,595)		
Petro (10,778)		
Nuc (2,939)		
Coal (232)		
Oil (660)		
Coal (639)		
Georgia		
639 MW		
Gas (965)		
Illinois		
965 MW		
Renew (139)		
Nua (410)		
Nuc (419)		

Petro (668)		
Alabama		
668 MW		
Gas (2,700)		
Renew (979)		
Oklahoma		
209 MW		
Renew (209)		
Utah		
26 MW		
Coal (26)		
Oregon		
325 MW		
Renew (325)		
Wyoming		
144 MW		
Renew (144)		
Maryland		
5,351 MW		
New Hampshire		

1,076 MW
Nuc (1,076)
North Dakota
62 MW
Renew (62)
West Virginia
300 MW
Gas (300)
South Dakota
41 MW
Renew (41)
Maine
1,017 MW
Petro (656)
Water (361)
Gas (250)
California
1,264 MW
California

969 MW
Iowa
558 MW
Texas
3,679 MW
Coal (1,286)
Nuc (1,735)
Petro (2,017)
Gas (249)
Other (64)
Rhode Island
550 MW
Gas (550)
New York
2,045 MW
Nuc (2,045)
West Virginia
66 MW

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Renew			
(66)			
New York			
110 MW			
Petro (110)			
Wisconsin			
30 MW			
Renew (30)			
Minnesota			
117 MW			
Renew (117)			
Virginia			
879 MW			
Virginia			
250 MW			
Petro (879)			
Texas			
800 MW			
Gas (830)			
Coal (65)			

Water (16)
Other (58)
Renew (112)
Kansas
112 MW
Pennsylvania
1,137 MW
Coal (609)
Water (278)
Gas (250)
Pennsylvania
948 MW
Gas (794)
Renew (154)
Constellation Energy
FPL Group
FPL Group

Strong Combined Presence In Key Regions

Synergies

Retained revenue and cost synergies of at least \$200 - \$250 million by year three

Excludes costs to achieve

Approximately one-third in year one and second third achieved in year two

Accretive to both former Constellation Energy and FPL Group shareholders in first full year of combined operations, excluding costs to achieve and favorable effects of purchase accounting

Estimate accretion of 6% - 8% after year one, excluding costs to achieve and favorable purchase accounting

More-Balanced Generation Mix
FPL Group (1)
Nuclear
Other 1%
Coal 3%
Oil / Gas
Wind
33,333 MWs
Balanced fuel, geography and dispatch with improved
load serving capabilities
Capacity
Nuclear
Other 4%
Coal
Constellation Energy (2)
11,861 MWs
Nuclear
Other 2%
Coal
Wind
Oil / Gas
Combined
45,194 MWs
Oil / Gas
(1) As of 12/5/05 plus 419 MWs for Duane Arnold, which is expected to close in the first quarter of 2006
(2) As of 12/5/05

13%

73%

10%

32%

41%

23%

7%

8%

65%

18%

Non-GAAP Financial Measures

Summary of Non-GAAP Measures

Non-GAAP Measure

Non-GAAI Weasure
Slide(s) Where
Used in
Presentation
Most Comparable GAAP Measure
Slide Containing
Reconciliation
Adjusted Net Income
Reported GAAP Net Income
FPL Group (12 months ended 9/30/05)
7
47
Constellation Energy (12 months ended 9/30/05)
7
47
Combined (12 months ended 9/30/05)
7
47
Estimated Adjusted Net Income
Estimated GAAP Net Income
Combined - Pre Synergies (2005 - 2007)
31
*
Estimated Earnings Before Interest but After Taxes
Estimated GAAP Net Income

Combined (2007)
32
*
Estimated Credit Quality Ratios - Combined
Debt/ Total Capital (2007)
15, 36
Debt divided by Total Capitalization
15, 36
Funds from Operations/ Total Debt (2007)
36
Cash Flow from Operations & Debt
36
Funds from Operations/ Interest Coverage (2007)
36
Cash Flow from Operations & Interest Expense
36
Adjusted & Projected Gross Margin - Constellation Group
Revenue less purchased fuel & energy expenses
Mid-Atlantic Fleet (2005 - 2008)
21
*
Wholesale Competitive Supply (2002 - 2006)
23
48
Retail (2003 - 2006)
24

48

* We are unable to reconcile our estimated future adjusted earnings to GAAP earnings because we do not predict the future impact of special items and

economic, non-qualifying hedges due to the difficulty of doing so. The impact of special items and economic, non-qualifying hedges could be material to our

operating results computed in accordance with GAAP.

Adjusted Net Income RECONCILIATION: (\$s in Millions) Constellation Energy Notes FPL Group Notes Combined Reported **GAAP** net income 563 \$ 851 \$ 1,414 \$ Adjustments Income from discontinued operations (16) a (16)

29

Non-qualified hedges

O .	
141	
d	
170	
Workforce reduction costs	
8	
c	
8	
Total adjustments	
21	
141	
162	
Adjusted	
Non-GAAP	
net income	
584	
\$	
992	

\$

1,576

\$

Constellation Energy Adjustment Notes:

FPL Group Adjustment Notes:

- d. Adjustment to reflect net unrealized mark-to-market losses associated with non-qualifying hedges.
- a. Adjustment to reassign income from discontinued operations associated with Constellation Energy's 2005 sales of its Panama operations and its Oleander generating facility.
- b. Adjustment to remove impact related to economic, non-qualifying hedges of fuel adjustment clauses and gas transport contracts.
- c. Adjustment to remove workforce reduction costs which are considered special items.

Twelve Months Ended 9/30/05

Adjusted & Projected Gross Margin (Constellation Energy Only) RECONCILIATION (\$s in Millions) Revenue & Expense Categories **GAAP** Revenues **GAAP** Fuel & Purchased **Energy Expenses** Difference Adjustments in Arriving at Gross Margin Notes Gross Margin (Non-GAAP) Wholesale Competitive Supply 3,353 \$ 3,113

240

147

a, b

387
\$
Retail
4,280
\$
4,011
269
-
n/a
269
\$
b. Adjustment to remove \$23 million of South Carolina synfuel facility expenses.
Revenue & Expense Categories
GAAP
Revenues
GAAP
Fuel & Purchased
Energy Expenses
Difference
Adjustments in
Adjustments in
Arriving at

Gross Margin
(Non-GAAP)
Wholesale Competitive Supply
2,704
\$
2,553
151
120
c, d
271
Retail
2,568
\$
2,390
178
-
n/a
178

\$

d. Adjustment to remove \$23 million related to non-qualified hedges and South Carolina synfuel facility expenses.
Revenue & Expense Categories
GAAP
Revenues
GAAP
Fuel & Purchased
Energy Expenses
Difference
Adjustments in
Arriving at
Gross Margin
Notes
Gross Margin
(Non-GAAP)
Wholesale Competitive Supply
541
\$
344
197
-
n/a
197

\$

ESTIMATED GROSS MARGIN:

Year Ended December 31, 2004

a. Adjustment to remove \$121 million (\$576 million of revenues and \$455 million fuel and purchased energy expenses) from Mid-Atlantic Fleet and

\$3 million from Plants with PPAs of estimated gross margin created through active portfolio management more appropriately categorized as a

competitive supply activity.

Constellation Energy is unable to reconcile its projected gross margin because we do not predict the future impact of reconciling items or special

items.

Year Ended December 31, 2003

c. Adjustment to reflect \$97 million of estimated gross margin created through active portfolio management more appropriately categorized as a

competitive supply activity.

Year Ended December 31, 2002