DOWNEY FINANCIAL CORP
Form 10-Q
November 10, 2008
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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

## FORM 10-Q

(Mark One)
p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008
OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 1-13578

## DOWNEY FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

3501 Jamboree Road, Newport Beach, CA

Registrant s telephone number, including area code

## (Address of principal executive office)

33-0633413
(I.R.S. Employer Identification No.)

92660
(Zip Code)

N/A
(Former name, former address and former fiscal year, if changed since last report.)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant

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was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

| Large accelerated filer p | Accelerated filer o |
| :--- | :--- |
| Non-accelerated filer o (Do not check if a | Smaller reporting company o |
| smaller reporting company) |  |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No p

At September 30, 2008, 29,080,777 shares of the Registrant s Common Stock, $\$ 0.01$ par value were outstanding.

## DOWNEY FINANCIAL CORP.

## September 30, 2008 QUARTERLY REPORT ON FORM 10-Q

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## PART I FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

## DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

## Consolidated Balance Sheets (unaudited)

(Dollars in Thousands, Except Per Share Data)

| September 30, | December 31, | September 30, |
| :---: | :---: | :---: |
| 2008 | 2007 | 2007 |

## Assets

| Cash | $\$$ | 451,815 | $\$$ | 83,840 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Federal funds and interest earning due from banks | 101,129 | 5,900 | 1,551 |  |  |


|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Cash and cash equivalents | 552,944 | 89,740 | 87,623 |  |
| U.S. Treasury, government sponsored entities and other investment |  |  |  |  |
| securities available for sale, at fair value | 592,542 | $1,549,879$ | $2,142,278$ |  |
| Loans held for sale, at lower of cost or fair value | 7,673 | 103,384 | 90,228 |  |
| Mortgage-backed securities available for sale, at fair value | 104 | 111 | 112 |  |
| Loans held for investment | $11,511,330$ | $11,381,327$ | $11,744,063$ |  |
| Allowance for loan losses | $(761,824)$ | $(348,167)$ | $(142,218)$ |  |


| Loans held for investment, net | $10,749,506$ | $11,033,160$ | $11,601,845$ |
| :--- | ---: | ---: | ---: |
| Investments in real estate and joint ventures | 15,606 | 68,679 | 58,715 |
| Real estate acquired in settlement of loans, net | 278,091 | 115,623 | 59,773 |
| Premises and equipment, net | 113,663 | 115,846 | 117,535 |
| Federal Home Loan Bank stock, at cost | 133,255 | 70,964 | 70,058 |
| Mortgage servicing rights: |  |  |  |
| Measured at fair value | 22,814 | - | - |
| Amortized | - | 19,512 | 21,849 |
| Other assets | 161,884 | 113,761 | 130,889 |
| Income tax receivable | 133,852 | 6,312 | 27,900 |
| Deferred tax asset | 19,265 | 122,086 | 8,912 |


| Liabilities and Stockholders Equity |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Deposits | $\$, 618,384$ | $\$ 10,496,041$ | $\$ 10,662,618$ |  |
| Securities sold under agreements to repurchase | - | - | 566,350 |  |
| Federal Home Loan Bank advances | $2,110,061$ | $1,197,100$ | $1,308,867$ |  |
| Senior notes | 198,593 | 198,445 | 198,398 |  |
| Accounts payable and accrued liabilities | 82,447 | 183,054 | 237,258 |  |
|  |  |  |  |  |
| Total liabilities | $12,009,485$ | $12,074,640$ | $12,973,491$ |  |

## Stockholders equity

Preferred stock, par value of $\$ 0.01$ per share; authorized $5,000,000$ shares;
outstanding none
Common stock, par value of $\$ 0.01$ per share; authorized $50,000,000$ shares;
issued 29,080,777 shares at September 30, 2008 and 28,235,022 shares at
December 31, 2007 and September 30, 2007; outstanding 29,080,777 shares
at September 30, 2008 and 27,853,783 at December 31, 2007 and

| September 30, 2007 | 291 | 282 | 282 |
| :--- | ---: | ---: | ---: |
| Additional paid-in capital | 93,835 | 93,792 | 93,792 |
| Accumulated other comprehensive income (loss) | $(6,231)$ | 2,768 | 388 |
| Retained earnings | 683,819 | $1,254,367$ | $1,366,556$ |
| Treasury stock, at cost, 381,239 at December 31, 2007 and |  |  |  |
| September 30, 2007 | - | $(16,792)$ | $(16,792)$ |

Total stockholders equity $\quad 771,714 \quad 1,334,417 \quad 1,444,226$

See accompanying notes to consolidated financial statements.

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## DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

## Consolidated Statements of Income (Loss) (unaudited)

|  | Three Months Ended <br> September 30, | Nine Months Ended <br> September 30, |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands, Except Per Share Data) |  |  |  |

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| Advertising expense | 1,473 | 1,400 | 2,750 | 4,469 |
| :---: | :---: | :---: | :---: | :---: |
| Deposit insurance premiums and regulatory assessments | 8,117 | 2,413 | 15,509 | 7,659 |
| Professional fees | 3,000 | 489 | 4,146 | 1,779 |
| Impairment writedown of goodwill | - | - | 3,149 | - |
| Other general and administrative expense | 11,802 | 8,275 | 29,256 | 24,271 |
| Total general and administrative expense | 71,227 | 59,012 | 200,409 | 185,776 |
| Net operation of real estate acquired in settlement of loans | 31,428 | 3,664 | 79,763 | 4,903 |
| Total operating expense | 102,655 | 62,676 | 280,172 | 190,679 |
| Income (loss) before income taxes (tax benefits) | (88,704 ) | $(43,232)$ | (574,306 ) | 90,429 |
| Income taxes (tax benefits) | (7,634 ) | $(19,871)$ | (26,620) | 38,183 |
| Net income (loss) | \$ (81,070) | \$ (23,361 ) | \$ (547,686 ) | \$ 52,246 |
| Per share information |  |  |  |  |
| Basic | \$ (2.89) | \$ (0.84) | \$ (19.64) | \$ 1.87 |
| Diluted | \$ (2.89) | \$ (0.84) | \$ (19.64) | \$ 1.87 |
| Cash dividends declared and paid | \$ 0.01 | \$ 0.12 | \$ 0.25 | \$ 0.36 |
| Weighted average shares outstanding |  |  |  |  |
| Basic | 27,960,478 | 27,853,783 | 27,889,608 | 27,853,783 |
| Diluted | 27,960,478 | 27,853,783 | 27,889,608 | 27,882,804 |

See accompanying notes to consolidated financial statements.
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## DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

## Consolidated Statements of Comprehensive Income (Loss) (unaudited)

| (In Thousands) | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 |
| Net income (loss) | \$ (81,070 ) | \$ (23,361) | \$ (547,686 ) | \$ 52,246 |
| Other comprehensive income (loss), net of income taxes (tax benefits) |  |  |  |  |
| Unrealized gains (losses) on securities available for sale: |  |  |  |  |
| U.S. Treasury, government sponsored entities and other investment |  |  |  |  |
| securities available for sale, at fair value | (6,054) | 6,644 | (9,113 ) | 5,926 |
| Mortgage-backed securities available for sale, at fair value | - | 1 | - | 1 |
| Unrealized gains (losses) on cash flow hedges: |  |  |  |  |
| Net derivative instruments | (175) | (216) | (390) | 609 |
| Reclassification of realized amounts included in net income | 302 | 27 | 504 | (944 ) |
| Total other comprehensive income (loss), net of income tax benefits | (5,927) | 6,456 | (8,999 ) | 5,592 |
| Comprehensive income (loss) | \$ (86,997 ) | \$ (16,905 ) | \$ (556,685 ) | \$ 57,838 |

See accompanying notes to consolidated financial statements.

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## DOWNEY FINANCIAL CORP. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows (unaudited)

Nine Months Ended<br>September 30,

Cash flows from operating activities

| Net income (loss) | $\$$ | $(547,686)$ | $\$$ |
| :--- | ---: | ---: | ---: |
| Adjustments to reconcile net income (loss) to net cash provided by |  |  |  |
| operating activities: |  |  |  |
| Depreciation | 10,744 | 10,811 |  |
| Amortization | 10,963 | 79,541 |  |
| Impairment writedown of goodwill | 3,149 | - |  |

Provision for losses on loans, loan-related commitments,
investments in
real estate and joint ventures, mortgage servicing rights,
real estate acquired in settlement of loans, and other assets
699,465 94,833

Net gains on sales of loans and mortgage-backed securities, mortgage servicing rights,
investment securities, real estate and other assets (84,947) (21,952)
Interest capitalized on loans (negative amortization) (74,013) (199,382)
Changes in fair value of mortgage servicing rights due to:

| Changes in valuation model inputs or assumptions | $(536)$ | - |
| :--- | :---: | :---: |
| $\quad$ Other changes | 2,095 | - |
| Federal Home Loan Bank stock dividends | $(3,142)$ | $(5,185)$ |
| Loans originated or purchased for sale | $(596,374)$ | $(1,380,371)$ |
| Proceeds from sales of loans held for sale, including those sold |  |  |
| $\quad 687,875$ | $1,635,997$ |  |
| as mortgage-backed securities | $(157,175)$ | $(196,610)$ |
| Other, net |  |  |


| Net cash provided by (used for) operating activities | $(49,582)$ | 69,928 |
| :--- | :--- | :--- |

## Cash flows from investing activities

Proceeds from:

| Sales of wholly owned real estate and real estate acquired in |  |  |
| :--- | ---: | ---: |
| settlement of loans | 204,122 | 20,560 |
| Real estate related contracts | 69,972 | - |
| Redemption of Federal Home Loan Bank stock | 2,400 | 95,046 |
| Maturities or calls of U.S. Treasury, government sponsored entities |  |  |
| and other investment securities available for sale | $14,958,610$ | 276,200 |
| Purchase of: |  |  |
| U.S. Treasury, government sponsored entities and other investment <br> securities <br> available for sale | $(14,011,366)$ | $(825,030)$ |
| Premises and equipment | $(8,469)$ | $(17,134)$ |

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Federal Home Loan Bank stock (61,549) (6,967)
Originations of loans held for investment (net of refinances of \$143,307 for the
nine months ended September 30, 2008 and $\$ 572,331$ for the nine months ended
September 30, 2007) (1,744,354) (1,209,487)

Principal payments on loans held for investment and mortgage-backed securities

| available for sale | $1,120,183$ | $3,457,620$ |
| :--- | :---: | :---: |
| Net change in undisbursed loan funds | $(38,056)$ | $(36,655)$ |
| Investments in real estate held for investment | $(9,368)$ | 2,061 |
| Other, net | 2,171 | 4,293 |

Net cash provided by investing activities
\$ 484,296 \$ 1,760,507

## See accompanying notes to consolidated financial statements.

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# DOWNEY FINANCIAL CORP. AND SUBSIDIARIES 

## Consolidated Statements of Cash Flows (Continued)

Nine Months Ended<br>September 30,

| (In Thousands) | 20082007 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from financing activities |  |  |  |  |
| Net decrease in deposits | \$ | (877,657 ) | \$ | (1,122,251 ) |
| Proceeds from Federal Home Loan Bank advances and other borrowings |  | 12,995,860 |  | 12,583,559 |
| Repayments of Federal Home Loan Bank advances and other borrowings |  | (12,086,350 ) |  | (13,326,330 ) |
| Cash dividends |  | (6,962 ) |  | $(10,027)$ |
| Other, net |  | 3,599 |  | 7,371 |
| Net cash provided by (used for) financing activities |  | 28,490 |  | $(1,867,678)$ |
| Net increase (decrease) in cash and cash equivalents |  | 463,204 |  | (37,243 ) |
| Cash and cash equivalents at beginning of period |  | 89,740 |  | 124,866 |
| Cash and cash equivalents at end of period | \$ | 552,944 | \$ | 87,623 |
| Supplemental disclosure of cash flow information: |  |  |  |  |
| Interest paid | \$ | 307,498 | \$ | 431,774 |
| Income taxes paid |  | 1,599 |  | 186,100 |
| Income tax refund |  | (4,872) |  | - |
| Supplemental disclosure of non-cash investing: |  |  |  |  |
| Loans transferred to held for investment from held for sale |  | 7,177 |  | 26,417 |
| Loans transferred from held for investment to held for sale |  | 1,723 |  | 2,856 |
| U.S. Treasury, government sponsored entities and other investment securities |  |  |  |  |
| available for sale, purchased and not settled |  | - |  | 150,000 |
| Real estate acquired in settlement of loans |  | 403,297 |  | 74,886 |
| Loans to facilitate the sale of real estate acquired in settlement of loans |  | 22,601 |  | 1,413 |

See accompanying notes to consolidated financial statements.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE (1) Basis of Financial Statement Presentation

In the opinion of Downey Financial Corp. and subsidiaries (Downey, we, us and our ), the accompanying consolidated financial stateme contain all adjustments (consisting of normal recurring accruals unless otherwise disclosed in this Form 10-Q) necessary for a fair presentation of Downey s financial condition as of September 30, 2008, December 31, 2007 and September 30, 2007, the results of operations and comprehensive income (loss) for the three months and nine months ended September 30, 2008 and 2007, and changes in cash flows for the nine months ended September 30, 2008 and 2007. Certain prior period amounts have been reclassified to conform to the current period presentation.

The accompanying consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial statements and are in compliance with the instructions for Form 10-Q and therefore do not include all information and footnotes necessary for a fair presentation of financial condition, results of operations, comprehensive income (loss) and cash flows. The information under the heading Management s Discussion and Analysis of Financial Condition and Results of Operations presumes that the interim consolidated financial statements will be read in conjunction with Downey s Annual Report on Form 10-K for the year ended December 31, 2007, which contains among other things, a description of the business, the latest audited consolidated financial statements and notes thereto, together with Management s Discussion and Analysis of Financial Condition and Results of Operations as of December 31, 2007 and for the year then ended. Therefore, only material changes in financial condition and results of operations are discussed in the remainder of Part I.

## NOTE (2) Loans

Loans are summarized as follows:


## Loans held for sale

| Residential one-to-four units | $\$$ | 7,624 | $\$$ | 85,854 | $\$$ | 110,685 | $\$$ | 103,320 | $\$$ |
| :--- | :---: | :---: | :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net deferred costs and premiums | $(16)$ | $(146)$ | $(362)$ | $(109)$ | 59,794 |  |  |  |  |
| Capitalized basis adjustment $^{(a)}$ | 65 | $(150)$ | $(1,070)$ | 173 | 381 |  |  |  |  |


| Total loans held for sale, net | $\$$ | 7,673 | $\$$ | 85,558 | $\$$ | 109,253 | $\$$ | 103,384 | $\$$ | 90,228 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

${ }^{(a)}$ Reflected the change in fair value of the interest rate lock derivative from the date of rate lock to the date of funding. Effective January 2008, we included the fair value of MSRs in the fair value of the interest rate lock derivatives in accordance with Staff Accounting Bulletin 109, Written Loan Commitments Recorded at Fair Value Through Earnings.

At September 30, 2008, approximately $90 \%$ of the real estate securing Downey s loans was located in California. As a result, the value of the underlying collateral for a significant portion of our loans may be unfavorably impacted by adverse changes in the California economy and real estate market.

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The combined weighted average interest rate on loans held for investment and sale was $6.26 \%$ at September 30, 2008, 7.41\% at December 31, 2007, and $7.45 \%$ at September 30, 2007. These rates exclude adjustments for non-accrual loans; amortization of net deferred costs to originate loans, premiums and discounts, troubled debt restructuring ( TDR ) yield adjustments; and prepayment and late fees.

Most of Downey s adjustable rate mortgages adjust the interest rate monthly and the payment amount annually. These monthly adjustable rate mortgages allow for negative amortization, which is the addition to loan principal of accrued interest that exceeds the required monthly loan payments. At September 30, 2008, loans subject to negative amortization represented $52 \%$ of Downey s residential one-to-four unit adjustable rate portfolio held for investment, of which $\$ 318$ million represented the amount of negative amortization included in the loan balance. This compares to $69 \%$ and $\$ 379$ million, respectively, at December 31, 2007. During the third quarter of 2008, approximately $10 \%$ of our loan interest income represented negative amortization, down from $15 \%$ in the second quarter of 2008 and $26 \%$ from the year-ago third quarter.

A summary of activity in the allowance for loan losses for loans held for investment during the quarters indicated follows:


|  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Balance at June 30, 2008 | 731,979 | 40 | 335 | 732,354 |
| Provision (reduction) | 130,400 | $(5)$ | 35 | 130,430 |
| TDR yield adjustment ${ }^{(\text {a })}$ | $(3,352)$ | - | - | $(3,352)$ |
| Charge-offs | $(97,586)$ | - | $(27)$ | $(97,613)$ |
| Recoveries | - | - | 5 | 5 |

Balance at September 30, $2008 \quad \$ 761,441 \quad \$ \quad 35 \quad \$ \quad 348 \quad \$ 761,824$

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${ }^{(a)}$ For TDRs of residential one-to-four unit loans that are not collateral dependent, a specific valuation allowance is calculated as the difference between the recorded investment of the original loan and the present value of the expected cash flows of the modified loan (discounted at the effective interest rate of the original loan). This difference is recorded as a provision for credit losses in current earnings and subsequently amortized over the expected life of the loans as an adjustment to loan yield or as a reduction of the provision if the loan is prepaid.

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A summary of activity in the allowance for loan losses for loans held for investment for the year-to-date periods indicated follows:

| (In Thousands) | Real <br> Estate |  | Commercial |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2006 | \$ | 60,611 | \$ | 14 | \$ |  | \$ | 60,943 |
| Provision (reduction) |  | 91,228 |  | (2) |  | 95 |  | 91,321 |
| TDR yield adjustment ${ }^{(a)}$ |  | - |  | - |  | - |  |  |
| Charge-offs |  | $(10,263)$ |  | - |  | (81) |  | (10,344) |
| Recoveries |  | 291 |  | - |  | 7 |  | 298 |
| Balance at September 30, 2007 | \$ | 141,867 | \$ | 12 | \$ | 339 | \$ | 142,218 |
| Balance at December 31, 2007 | \$ | 347,802 | \$ | 36 | \$ |  | \$ | 348,167 |
| Provision (reduction) |  | 625,942 |  | (1) |  | 93 |  | 626,034 |
| TDR yield adjustment ${ }^{(a)}$ |  | $(7,483)$ |  | - |  | - |  | (7,483 ) |
| Charge-offs |  | (204,820) |  | - |  | (81) |  | (204,901) |
| Recoveries |  | - |  | - |  | 7 |  | 7 |
|  |  |  |  |  |  |  |  |  |
| Balance at September 30, 2008 | \$ | 761,441 | \$ | 35 | \$ | 348 | \$ | 761,824 |

${ }^{(a)}$ For TDRs of residential one-to-four unit loans that are not collateral dependent, a specific valuation allowance is calculated as the difference between the recorded investment of the original loan and the present value of the expected cash flows of the modified loan (discounted at the effective interest rate of the original loan). This difference is recorded as a provision for credit losses in current earnings and subsequently amortized over the expected life of the loans as an adjustment to loan yield or as a reduction of the provision if the loan is prepaid.

During the current quarter, our provision for loan losses totaled $\$ 130.4$ million, up $\$ 49.0$ million from a year ago. The increase in our provision for loan losses reflects continued weakening and uncertainty relative to the housing market and disruption in the secondary markets which have unfavorably impacted our borrowers and the value of their loan collateral. As a result, an increase in the allowance for loan losses was deemed appropriate. Included within the current quarter provision for loan losses was $\$ 25.7$ million related to the specific allowance associated with certain troubled debt restructurings resulting from a borrower retention program. The allowance related to the troubled debt restructurings that are not collateral dependent is calculated as the difference between the recorded investment of the original loan and the present value of the expected cash flows of the modified loan (discounted at the effective interest rate of the original loan). This difference is recorded as a provision for loan losses in current earnings and subsequently amortized over the expected life of the loans as an adjustment to loan yield, thereby decreasing the allowance balance, or as a reduction of the provision if the loan is prepaid.

Net charge-offs to average loans was $3.62 \%$ in the current quarter, higher than the $0.43 \%$ in the fourth quarter of 2007 and $0.28 \%$ in the year-ago third quarter. The current quarter net charge-offs primarily related to residential one-to-four unit loans.

For the first nine months of 2008, the provision for loan losses totaled $\$ 626.0$ million and net charge-offs were $\$ 204.9$ million. This compares with a $\$ 91.3$ million provision for loan losses and net charge-offs of $\$ 10.0$ million a year ago. The increase in the year-to-date provision for loan losses reflected the same underlying weaknesses as mentioned above.

A summary of activity in the allowance for loan-related commitment losses for loans held for investment, included in accounts payable and accrued liabilities, during the quarters indicated follows:

|  | Real |  |
| :--- | :---: | :---: |
| (In Thousands) | Estate | Commercial Consumer Total |

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| Provision for (reduction of) estimated losses | 125 | 6 | $(4)$ | 127 |
| :--- | :---: | :---: | :---: | :---: |
| Balance at September 30, 2007 | 1,369 | 10 | 39 | 1,418 |
| Reduction of estimated losses | $(195)$ | $(7)$ | $(1)$ | $(203)$ |
| Balance at December 31, 2007 | 1,174 | 3 | 38 | 1,215 |
| Reduction of estimated losses | $(217)$ | - | - | $(217)$ |
| Balance at March 31, 2008 | 957 | 3 | 38 | 998 |
| Provision for (reduction of) estimated losses | 357 | 1 | $(1)$ | 357 |
| Balance at June 30, 2008 | 1,314 | 4 | 37 | 1,355 |
| Provision for (reduction of) estimated losses | $(139)$ | 1 | $(1)$ | $(139)$ |
| Balance at September 30, 2008 | $\$ 1,175$ | $\$$ | 5 | $\$$ |

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A summary of activity in the allowance for loan-related commitment losses for loans held for investment, included in accounts payable and accrued liabilities, for the year-to-date periods indicated follows:

| (In Thousands) | Real <br> Estate |  | Commercial |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 30, 2006 | \$ | 1,011 | \$ | 3 | \$ | 41 | \$ | 1,055 |
| Provision for (reduction of) estimated losses |  | 358 |  | 7 |  | (2) |  | 363 |
| Balance at September 30, 2007 | \$ | 1,369 | \$ | 10 |  | 39 | \$ | 1,418 |
| Balance at December 31, 2007 | \$ | 1,174 | \$ | 3 | \$ | 38 | \$ | 1,215 |
| Provision for (reduction of) estimated losses |  | 1 |  | 2 |  | (2) |  | 1 |
| Balance at September 30, 2008 | \$ | 1,175 | \$ | 5 | \$ | 36 | \$ | 1,216 |

There were 3,355 impaired loans at September 30, 2008, compared with 1,003 at year end.

The following table presents impaired loans with specific allowances and the amount of such allowances and impaired loans without specific allowances.

| (In Thousands) | Investment <br> Value |  | Specific <br> Allowance |  | Carrying <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2007: |  |  |  |  |  |  |
| Loans with specific allowances | \$ | 8,201 | \$ | (721) | \$ | 7,480 |
| Loans without specific allowances |  | 3,316 |  | - |  | 3,316 |
| Total impaired loans | \$ | 11,517 | \$ | (721) | \$ | 10,796 |
| December 31, 2007: |  |  |  |  |  |  |
| Loans with specific allowances | \$ | 485,017 | \$ | (45,066 ) | \$ | 439,951 |
| Loans without specific allowances |  | 676 |  | - |  | 676 |
| Total impaired loans | \$ | 485,693 | \$ | (45,066 ) | \$ | 440,627 |
| March 31, 2008: |  |  |  |  |  |  |
| Loans with specific allowances | \$ | 778,728 | \$ | (66,801) | \$ | 711,927 |
| Loans without specific allowances |  | 636 |  | - |  | 636 |
| Total impaired loans | \$ | 779,364 | \$ | (66,801 ) | \$ | 712,563 |
| June 30, 2008: |  |  |  |  |  |  |
| Loans with specific allowances | \$ | 1,177,801 | \$ | (102,013 ) | \$ | ,075,788 |

## Total impaired loans

$$
\$ 1,177,801 \quad \$(102,013) \quad \$ 1,075,788
$$

| September 30, 2008: |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Loans with specific allowances | $\$ 1,476,573$ | $\$(133,140)$ | $\$ 1,343,433$ |
| Loans without specific allowances | - | - | - |
| Total impaired loans | $\$ 1,476,573$ | $\$(133,140)$ | $\$ 1,343,433$ |

At September 30, 2008, the recorded investment in loans for which we recognized impairment totaled $\$ 1.477$ billion, up from $\$ 486$ million at December 31, 2007 and $\$ 12$ million at September 30, 2007. Of the current quarter total, $\$ 1.464$ billion related to residential one-to-four unit loan TDRs with an allowance for loss of $\$ 131$ million and $\$ 12$ million related to two construction loans with an allowance for loss of $\$ 2$ million. This is up from 2007 year-end totals of $\$ 441$ million related to residential one-to-four unit loan TDRs with an allowance for loss of $\$ 39$ million, $\$ 29$ million related to one land loan with an allowance for loss of $\$ 4$ million, $\$ 15$ million related to two construction loans with an allowance for loss of $\$ 2$ million, and $\$ 1$ million related to one residential one-to-four unit loan with no allowance for loss; and up from the year-ago quarter total of $\$ 12$ million with an allowance of less than $\$ 1$ million. During the current quarter, the total interest recognized on the impaired portfolio was $\$ 27.0$ million, compared to $\$ 19.9$ million in the second quarter of 2008 and no interest recognized in the year-ago quarter.

The aggregate amount of non-accrual loans that are in the foreclosure process, restructured, contractually past due 90 days or more as to principal or interest, or upon which interest collection is doubtful was $\$ 1.723$ billion and $\$ 364$ million at September 30, 2008 and 2007, respectively. Downey had $\$ 578$ million of commitments to lend additional funds to borrowers whose loans were on non-accrual status. At September 30, 2008, Downey s troubled debt restructurings were $\$ 1.452$ billion, of which, $\$ 831$ million were on non-accrual status, compared with troubled debt restructurings of $\$ 432$ million with $\$ 432$ million on non-accrual status at year end and $\$ 102$ million troubled debt restructurings at September 30, 2007 all of which are on non-accrual status.

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Interest due on non-accrual loans, but excluded from interest income, was approximately $\$ 47.6$ million at September 30, 2008, compared with $\$ 21.0$ million at December 31, 2007 and $\$ 10.4$ million at September 30, 2007.

Downey has had, and expects in the future to have, transactions in the ordinary course of business with executive officers, directors and their associates on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other non-related parties. In the opinion of management, those transactions neither involve more than the normal risk of collectibility nor present any unfavorable features. At September 30, 2008, the Bank had extended loans to one director and his associates totaling $\$ 17.3$ million, compared with $\$ 18.8$ million and $\$ 16.7$ million at December 31, 2007 and September 30, 2007, respectively. All such loans are performing in accordance with their loan terms.

Presented below is a summary of activity with respect to such loans during the quarters indicated:


Presented below is a summary of activity with respect to such loans for the year-to-date periods indicated:

|  | Nine Months Ended September$30,$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands) |  | 2008 |  | 2007 |
| Balance at beginning of period | \$ | 18,769 | \$ | 20,674 |
| Additions |  | - |  | - |
| Repayments |  | (1,519) |  | (3,961 ) |
| Balance at end of period | \$ | 17,250 | \$ | 16,713 |

## NOTE (3) Real Estate Acquired in Settlement of Loans

Real estate acquired in settlement of loans was $\$ 278$ million at September 30, 2008, compared to $\$ 116$ million and $\$ 60$ million at December 31, 2007 and September 30, 2007, respectively.

A summary of net operation of real estate acquired in settlement of loans included in Downey s results of operations during the quarters indicated follows:

## Three Months Ended

June 30, $\quad$ March 31,

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| (In Thousands) | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | 2008 | 2008 | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net (gains) losses on sales | \$ 2,508 | \$ 760 | \$ 205 | \$ 739 | \$ (392) |
| Net operating expense | 9,591 | 8,667 | 4,099 | 2,726 | 1,998 |
| Provision for estimated losses | 19,329 | 14,712 | 19,892 | 1,118 | 2,058 |
| Net operations of real estate acquired in |  |  |  |  |  |
| settlement of loans | \$ 31,428 | \$ 24,139 | \$ 24,196 | \$ 4,583 | \$ 3,664 |

A summary of net operation of real estate acquired in settlement of loans included in Downey s results of operations for the year-to-date periods indicated follows:

| (In Thousands) | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| Net (gains) losses on sales | \$ 3,473 | \$ (797) |
| Net operating expense | 22,357 | 3,079 |
| Provision for estimated losses | 53,933 | 2,621 |
| Net operations of real estate acquired in settlement of loans | \$ 79,763 | \$ 4,903 |

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Downey values real estate acquired through foreclosure at fair value less cost to sell, with any subsequent losses recorded as a direct write-off to net operations. Given the decline in home values in the residential market, we had a valuation allowance at quarter end of $\$ 11$ million for our one-to-four unit residential properties acquired through foreclosure. This valuation allowance reflects recent loss experience from sales compared to their fair value prior to sale. As that loss experience changes over time, our estimate of this valuation allowance will be reassessed.

The following table summarizes the activity in Downey s allowance for real estate acquired in settlement of loans for the quarters indicated.

Three Months Ended

| (In Thousands) | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ 17,592 | \$ 12,334 | \$ | \$ | \$ |
| Provision | 19,329 | 14,712 | 19,892 | 1,118 | 2,058 |
| Charge-offs | $(25,850$ ) | (9,454 ) | (7,558 ) | (1,118) | (2,058 ) |
| Recoveries | - | - | - | - | - |
| Balance at end of period | \$ 11,071 | \$ 17,592 | \$ 12,334 | \$ | \$ |

The following table summarizes the activity in Downey s allowance for real estate acquired in settlement of loans for the year-to-date periods indicated.


## NOTE (4) Mortgage Servicing Rights ( MSRs )

Effective January 1, 2008, Downey adopted the fair value provision of Statement of Financial Accounting Standards No. 156, Accounting for Servicing of Financial Assets an amendment of Financial Accounting Standards Board (FASB ) Statement No. 140 ( SFAS 156 ) and remeasured its mortgage servicing rights ("MSRs") at fair value. Downey recorded a pretax adjustment to increase MSRs by $\$ 1.5$ million and a corresponding cumulative effect adjustment of $\$ 0.9$ million, after tax, to increase the 2008 beginning balance of retained earnings in stockholders equity. The following table shows the adjustment recorded to the opening balance of MSRs, income taxes, and retained earnings for the remeasurement of Downey s MSRs at fair value.

(Dollars in Thousands) $\quad$ MSRs | Deferred Tax | Retained |
| :---: | :---: | :---: |
| Asset | Earnings |

| Balance at December 31, 2007 | \$ | 19,512 | \$ | 122,086 | \$ | 1,254,367 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Remeasurement of MSRs upon adoption of SFAS 156 |  | 1,543 |  | (651) |  | 892 |
| Balance at January 1, 2008 | \$ | 21,055 | \$ | 121,435 | \$ | 1,255,259 |

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The following table summarizes the activity in MSRs using the fair value method and, prior to 2008, using the amortized cost method for the periods indicated.

## Three Months Ended

| (Dollars in Thousands) | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ |  | June 30, 2008 |  | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  | September 30, 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ | 23,558 | \$ | 19,425 | \$ | 21,973 | \$ | 22,114 | \$ | 21,707 |
| Remeasurement of mortgage servicing rights |  |  |  |  |  |  |  |  |  |  |
| to fair value ${ }^{(a)}$ |  | - |  | - |  | (918 ) |  | - |  | - |
| Adjusted balance at beginning of period |  | 23,558 |  | 19,425 |  | 21,055 |  | 22,114 |  | 21,707 |
| Additions ${ }^{\left({ }^{\text {b }} \text { ) }\right.}$ |  | 901 |  | 1,557 |  | 1,122 |  | 945 |  | 1,394 |
| Amortization |  | - |  | - |  | - |  | (1,085 ) |  | (950 ) |
| Sales |  | - |  | - |  | (262) |  | - |  | - |
| Impairment write-down |  | - |  | - |  | - |  | (1) |  | (37) |
| Changes in fair value due to: |  |  |  |  |  |  |  |  |  |  |
| Changes in valuation model inputs or |  |  |  |  |  |  |  |  |  |  |
| assumptions ${ }^{(c)}$ |  | (1,038) |  | 3,325 |  | (1,751) |  | - |  | - |
| Other changes ${ }^{(d)}$ |  | (607) |  | (749) |  | (739) |  | - |  | - |
| Balance at end of period |  | 22,814 |  | 23,558 |  | 19,425 |  | 21,973 |  | 22,114 |
| Allowance balance at beginning of period |  | - |  | - |  | 2,461 |  | 265 |  | 88 |
| Remeasurement of mortgage servicing rights |  |  |  |  |  |  |  |  |  |  |
| to fair value ${ }^{(a)}$ |  | - |  | - |  | (2,461 ) |  | - |  | - |
| Adjusted balance at beginning of period |  | - |  | - |  | - |  | 265 |  | 88 |
| Provision for impairment |  | - |  | - |  | - |  | 2,197 |  | 214 |
| Impairment write-down |  | - |  | - |  | - |  | (1) |  | (37) |
| Allowance balance at end of period |  | - |  | - |  | - |  | 2,461 |  | 265 |
| Total mortgage servicing rights, net | \$ | 22,814 | \$ | 23,558 | \$ | 19,425 | \$ | 19,512 | \$ | 21,849 |


| As a percentage of associated <br> mortgage loans | $0.91 \%$ | $0.95 \%$ | $0.80 \%$ | $0.80 \%$ | $0.90 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

## At period end

Mortgage loans serviced for others:

| Total | $\$ 5,347,377$ | $\$ 5,435,529$ | $\$ 5,431,475$ | $\$ 5,525,357$ | $\$ 5,622,331$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

With capitalized mortgage servicing rights: ${ }^{(\mathrm{e})}$

| Amount |  | 2,495,492 |  | 2,471,000 |  | 2,428,098 |  | 2,436,278 | 2,419,432 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted average interest rate |  | 5.89 \% |  | 5.87 \% |  | 5.88 \% |  | 5.88 \% | 5.83 \% |
| Total loans sub-serviced without mortgage |  |  |  |  |  |  |  |  |  |
| servicing rights: ${ }^{(f)}$ |  |  |  |  |  |  |  |  |  |
| Term less than six months | \$ | 96,428 | \$ | 103,972 | \$ | 69,810 | \$ | 81,123 | \$ 76,870 |
| Term indefinite |  | 2,751,711 |  | 2,857,191 |  | 2,933,567 |  | 2,995,119 | 3,112,895 |


| Custodial account balances | $\$$ | 75,452 | $\$$ | 67,710 | $\$$ | 71,479 | $\$$ | 81,778 | $\$$ | 84,819 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

${ }^{(a)}$ Effective January 1, 2008, Downey adopted the fair value provision of SFAS 156 and remeasured its MSRs at fair value. Downey recorded a pretax adjustment to increase MSRs by $\$ 1.5$ million and a corresponding cumulative effect adjustment of $\$ 0.9$ million, after tax, to increase the 2008 beginning balance of retained earnings in stockholders equity.
${ }^{(b)}$ Included minor amounts repurchased.
${ }^{(c)}$ Reflects changes in assumptions for such items as discount rates and prepayment speeds.
${ }^{(d)}$ Represents changes due to realization of expected cash flows over time.
${ }^{(e)}$ Excludes loans sub-serviced without capitalized mortgage servicing rights. The estimated fair values for periods presented prior to 2008 may exceed book value for certain asset strata and excluded loans sold or securitized prior to 1996.
${ }^{(f)}$ Servicing is performed for a fixed fee per loan each month.

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The following table summarizes the activity in MSRs and its related allowance for the year-to-date periods indicated.

Nine Months Ended
September 30,

| (Dollars in Thousands) | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ | 21,973 | \$ | 21,435 |
| Remeasurement of mortgage servicing rights to fair value ${ }^{(a)}$ |  | (918) |  | - |
| Adjusted balance at beginning of period |  | 21,055 |  | 21,435 |
| Additions ${ }^{\text {(b) }}$ |  | 3,580 |  | 4,661 |
| Amortization |  | - |  | (2,941 ) |
| Sales |  | (262) |  | (868) |
| Impairment write-down |  | - |  | (173) |
| Changes in fair value due to: |  |  |  |  |
| Changes in valuation model inputs or assumptions ${ }^{(c)}$ |  | 536 |  | - |
| Other changes ${ }^{(d)}$ |  | (2,095 ) |  | - |
| Balance at end of period |  | 22,814 |  | 22,114 |
| Allowance balance at beginning of period |  | 2,461 |  | 239 |
| Remeasurement of mortgage servicing rights to fair value ${ }^{(a)}$ |  | (2,461 ) |  | - |
| Adjusted balance at beginning of period |  | - |  | 239 |
| Provision for impairment |  | - |  | 199 |
| Impairment write-down |  | - |  | (173) |
| Allowance balance at end of period |  | - |  | 265 |
| Total mortgage servicing rights, net | \$ | 22,814 | \$ | 21,849 |

${ }^{(a)}$ Effective January 1, 2008, Downey adopted the fair value provision of SFAS 156 and remeasured its MSRs at fair value. Downey recorded a pretax adjustment to increase MSRs by $\$ 1.5$ million and a corresponding cumulative effect adjustment of $\$ 0.9$ million, after tax, to increase the 2008 beginning balance of retained earnings in stockholders equity.
${ }^{(b)}$ Included minor amounts repurchased.
${ }^{(c)}$ Reflects changes in assumptions for such items as discount rates and prepayment speeds.
${ }^{(d)}$ Represents changes due to realization of expected cash flows over time.

Upon adoption in 2008 of the fair value provision of SFAS 156, Downey capitalizes MSRs at fair value for residential one-to-four unit mortgage loans we originate and sell with servicing rights retained or acquired through purchase. Downey discloses MSRs associated with the origination and sale of loans in the financial statements as a component of the net gains on sales of loans and mortgage-backed securities. MSR fair value adjustments are recorded as a component of loan servicing income (loss), net. Prior to 2008, Downey capitalized MSRs at fair value except for those acquired through purchase, which were recorded at the lower of cost or fair value. MSRs were amortized over the estimated servicing period with impairment losses recorded through a valuation allowance with both the associated provisions and amortization recorded as a component of loan servicing income (loss), net category.

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Downey s loan servicing portfolio normally increases in value as interest rates rise and loan prepayments decrease and declines in value as interest rates fall and loan prepayments increase. The change in fair value for MSRs reflects changes in assumptions and changes due to the realization of expected cash flows over time. Key assumptions used to determine the fair value of MSRs, which vary due to changes in market interest rates, include: expected prepayment speeds, which impact the average life of the portfolio; the earnings rate on custodial accounts, which impacts the value of custodial accounts; expected delinquencies and losses, which impact the servicing income (loss); and the discount rate used in valuing future cash flows. Once a quarter, Downey conducts model validation procedures by obtaining three independent broker results for the fair value of MSRs and compares them to the results of its MSR model.

Prior to 2008, under the amortization method of recording MSRs, impairment was measured on a disaggregated basis based upon the predominant risk characteristics of the underlying mortgage loans, which include loans by loan term and coupon rate (stratified in 50 basis point increments). Impairment losses were recognized through a valuation allowance for each impaired stratum. Certain strata may have impairment, while other strata may not. Therefore, changes in overall fair value may not equal provisions for or reductions of the valuation allowance.

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The following table summarizes the estimated changes in the fair value of MSRs for changes in those assumptions individually and in combination associated with an immediate 100 basis point increase or decrease in market rates. The sensitivity analysis in the table below is hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 100 basis point variation in assumptions generally cannot be easily extrapolated because the relationship of the change in the assumptions to the change in fair value may not be linear. Also, in this table, the effect that a change in a particular assumption may have on the fair value is calculated without changing any other assumptions. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities.

| (Dollars in Thousands) | Expected <br> Prepayment Speeds | Custodial <br> Accounts <br> Rate | Discount <br> Rate |  | Combination |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Increase rates 100 basis points: ${ }^{\text {(a) }}$ |  |  |  |  |  |  |
| Increase (decrease) in fair value | \$ 3,797 | \$ 1,419 | \$ | (541) | \$ | 3,795 |
| Decrease rates 100 basis points: ${ }^{(\mathrm{b})}$ |  |  |  |  |  |  |
| Increase (decrease) in fair value | (7,705 ) | (1,521) |  | 552 |  | (8,789 ) |

${ }^{(a)}$ The weighted-average expected life of the MSRs portfolio becomes 88 months.
${ }^{(b)}$ The weighted-average expected life of the MSRs portfolio becomes 34 months.
The following table presents a breakdown of the components of loan servicing income (loss), net included in Downey s results of operations for the periods indicated.

## Three Months Ended

| (In Thousands) | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net cash servicing fees | \$ 1,797 | \$ 1,750 | \$ 1,765 | \$ 2,166 | \$ 1,657 |
| Payoff and curtailment interest cost ${ }^{(a)}$ | (208) | (350) | (471 ) | (544 ) | (787) |

Change in fair value of mortgage
servicing

| rights due to: ${ }^{(b)}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in valuation model inputs or |  |  |  |  |  |  |
| assumptions ${ }^{(c)}$ | $(1,038)$ | 3,325 | (1,751) | - |  | - |
| Other changes ${ }^{(d)}$ | (607) | (749) | (739) | - |  | - |
| Amortization of mortgage servicing rights | - | - | - | (1,085 ) |  | (950) |
| Provision for impairment of mortgage |  |  |  |  |  |  |
| servicing rights | - | - | - | (2,197) |  | (214) |
|  |  |  |  |  |  |  |
| Total loan servicing income (loss), net | \$ (56) | \$ 3,976 | \$ (1,196) | \$ (1,660) | \$ | (294) |

[^0]
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pretax adjustment to increase MSRs by $\$ 1.5$ million and a corresponding cumulative effect adjustment of $\$ 0.9$ million, after tax, to increase the 2008 beginning balance of retained earnings in stockholders equity.
${ }^{(c)}$ Reflects changes in assumptions for such items as discount rates and prepayment speeds.
${ }^{(d)}$ Represents changes due to realization of expected cash flows over time.

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The following table presents a breakdown of the components of loan servicing income (loss), net included in Downey s results of operations for the year-to-date periods indicated.

Nine Months Ended<br>September 30,

| (In Thousands) |  | 2008 |  | 2007 |
| :---: | :---: | :---: | :---: | :---: |
| Net cash servicing fees | \$ | 5,312 | \$ | 4,862 |
| Payoff and curtailment interest cost ${ }^{(a)}$ |  | (1,029) |  | $(3,241)$ |
| Change in fair value of mortgage servicing rights due to: ${ }^{\text {(b) }}$ |  |  |  |  |
| Change in valuation model inputs or assumptions ${ }^{\left({ }^{(c)}\right.}$ |  | 536 |  | - |
| Other changes ${ }^{(d)}$ |  | (2,095 ) |  | - |
| Amortization of mortgage servicing rights |  | - |  | (2,941 ) |
| Provision for impairment of mortgage servicing rights |  | - |  | (199) |
| Total loan servicing income (loss), net | \$ | 2,724 |  | (1,519) |

[^1]
## NOTE (5) Derivatives, Hedging Activities, Financial Instruments with Off-Balance Sheet Risk and Other Contractual Obligations (Risk Management)

## Derivatives

Downey offers short-term interest rate lock commitments to help attract potential home loan borrowers. The commitments guarantee a specified interest rate for a loan if underwriting standards are met, but do not obligate the potential borrower. Accordingly, some commitments never become loans and merely expire. The residential one-to-four unit interest rate lock commitments Downey ultimately expects to result in loans and sell in the secondary market are treated as derivatives. Consequently, as derivatives, the hedging of the interest rate lock commitments does not qualify for hedge accounting. Effective January 1, 2008, Downey adopted the Securities and Exchange Commission Staff Accounting Bulletin No. 109, Written Loan Commitments Recorded at Fair Value Through Earnings, that specifically states the expected net future cash flows related to the associated servicing of a loan should be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. Associated fair value adjustments to the notional amount of interest rate lock commitments and, beginning in 2008, the associated MSRs are recorded in current earnings under net gains on sales of loans and mortgage-backed securities with an offset to the balance sheet in either other assets, or accounts payable and accrued liabilities. Fair values for the notional amount of interest rate lock commitments are based on dealer quoted market prices acquired from third parties. Fair values for the associated MSRs are determined by computing the present value of the expected net servicing income from the portfolio by strata, determined by key characteristics of the underlying loans, primarily coupon interest rate and whether the loans have a fixed or variable rate. The carrying amount of loans held for sale includes a basis adjustment to the loan balance at funding resulting from the change in fair value of the interest rate lock derivative and, beginning in 2008, the associated MSRs from the date of rate lock to the date of funding. At September 30, 2008, Downey had a notional amount of interest rate lock commitments identified to sell as part of its secondary marketing activities of $\$ 26$ million, with a change in fair value resulting in a recorded gain of $\$ 0.1$ million.

Downey does not generally enter into derivative transactions for purely speculative purposes.

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## Derivative Hedging Activities

As part of its secondary marketing activities, Downey typically utilizes short-term loan forward sale and purchase contracts derivatives that mature in less than one year to offset the impact of changes in market interest rates on the value of residential one-to-four unit interest rate lock commitments and loans held for sale. In general, interest rate lock commitments associated with fixed rate loans require a higher percentage of loan forward sale contracts to mitigate interest rate risk than those associated with adjustable rate loans. Contracts designated as hedges for the forecasted sale of loans from the held for sale portfolio are accounted for as cash flow hedges because these contracts have a high correlation to the price movement of the loans being hedged (within a range of $80 \%-125 \%$ ). The measurement approach for determining the ineffective aspects of the hedge is established at the inception of the hedge. Changes in fair value of the notional amount of loan forward sale contracts not designated as cash flow hedges and the ineffectiveness of hedge transactions are recorded in net gains on sales of loans and mortgage-backed securities. Changes in expected future cash flows related to the fair value of the notional amount of loan forward sale contracts designated as cash flow hedges for the forecasted sale of loans held for sale are recorded in other comprehensive income (loss), net of tax, provided cash flow hedge requirements are met. The offset to these changes are recorded in the balance sheet as either other assets, or accounts payable and accrued liabilities. The amounts recorded in accumulated other comprehensive income (loss) will be recognized in the income statement when the hedged forecasted transactions impact earnings. Downey estimates that all of the related unrealized gains or losses in accumulated other comprehensive income will be reclassified into earnings within the next three months. Fair values for the notional amount of loan forward sale contracts are based on dealer quoted market prices acquired from third parties. At September 30, 2008, the notional amount of loan forward sale contracts amounted to $\$ 54$ million, with a change in fair value resulting in a loss of $\$ 0.2$ million, of which $\$ 7$ million were designated as cash flow hedges. The notional amount of loan forward purchase contracts at September 30, 2008 amounted to $\$ 21$ million, with a change in fair value resulting in a loss of $\$ 0.1$ million.

Downey has not discontinued any designated derivative instruments associated with loans held for sale due to a change in the probability of settling a forecasted transaction.

In connection with its interest rate risk management, Downey from time to time enters into interest rate exchange agreements ( swap contracts ) with certain national investment banking firms or the Federal Home Loan Bank of San Francisco ( FHLB ) under terms that provide mutual payment of interest on the outstanding notional amount of swap contracts. These swap contracts help Downey manage the effects of adverse changes in interest rates on net interest income. Downey has interest rate swap contracts on which it pays variable interest based on the 3-month London Inter-Bank Offered Rate ( LIBOR ) while receiving fixed interest. The swaps were designated as a hedge against changes in the fair value of certain FHLB fixed rate advances due to changes in market interest rates. The payment and maturity dates of the swap contracts match those of the advances. This hedge effectively converts fixed interest rate advances into debt that adjusts quarterly to movements in 3-month LIBOR. Because the terms of the swap contracts match those of the advances, the hedge has no ineffectiveness and results are reported in interest expense. The fair value of interest rate swap contracts is based on dealer quoted market prices acquired from third parties and represents the estimated amount Downey would receive or pay upon terminating the contracts, taking into consideration current interest rates and the remaining contract terms. The fair value of the swap contracts is recorded on the balance sheet in either other assets or accounts payable and accrued liabilities. With no ineffectiveness, the recorded swap contract values will essentially act as fair value adjustments to the advances being hedged. At September 30, 2008, swap contracts with a notional amount totaling $\$ 430$ million were outstanding and had a fair value gain of $\$ 0.1$ million recorded on the balance sheet in other assets and as an increase to the advances being hedged.

The following table summarizes Downey s interest rate swap contracts at September 30, 2008.

(Dollars in Thousands) \begin{tabular}{ccc}

Notional | Weighted |
| :---: |
| Average |
| Interest | \& Term

\end{tabular}

|  |  |  |  |  |
| :--- | :---: | :---: | :--- | :--- |
| Pay Variable (3-month LIBOR) | $\$(100,000)$ | $2.50 \%$ | March 2004 | October 2008 |
| Receive Fixed | 100,000 | 3.20 |  |  |
| Pay Variable (3-month LIBOR) | $(130,000)$ | 2.58 | March 2004 | October 2008 |
| Receive Fixed | 130,000 | 3.21 |  |  |
| Pay Variable (3-month LIBOR) | $(100,000)$ | 2.73 | March 2004 | November 2008 |
| Receive Fixed | 100,000 | 3.26 |  |  |
| Pay Variable (3-month LIBOR) | $(100,000)$ | 2.78 | March 2004 | November 2008 |
| Receive Fixed | 100,000 | 3.27 |  |  |

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The following table shows the impact from non-qualifying hedges and the ineffectiveness of cash flow hedges on net gains (losses) on sales of loans and mortgage-backed securities (i.e., SFAS 133 effect), as well as the impact to other comprehensive income (loss) from qualifying cash flow transactions for the periods indicated. Also shown are the notional amounts or balances for Downey s non-qualifying and qualifying hedge transactions.


| Total net gains (losses) recognized in sales of |
| :--- |
| loans and |
| mortgage-backed securities (SFAS 133 effect) |
| Other comprehensive income (loss) |

## Notional amount or balance at period end

Non-qualifying hedge transactions:

| Interest rate lock commitments ${ }^{(\text {a })}$ | $\$ 25,963$ | $\$ 54,095$ | $\$ 78,131$ | $\$$ | 53,250 | $\$$ | 92,742 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Associated loan forward sale contracts | 47,392 | 57,837 | 94,676 | 57,924 | 94,567 |  |  |
| Associated loan forward purchase contracts | 21,000 | 4,000 | 13,000 | - | 10,000 |  |  |
| Qualifying cash flow hedge transactions: |  |  |  |  |  |  |  |
| Loans held for sale, at lower of cost or fair value | 7,673 | 85,558 | 109,253 | 103,384 | 90,228 |  |  |
| Associated loan forward sale contracts | 6,608 | 72,163 | 96,868 | 93,576 | 77,433 |  |  |
| Qualifying fair value hedge transactions: |  |  |  |  |  |  |  |
| Designated FHLB advances pay-fixed | 430,000 | 430,000 | 430,000 | 430,000 | 430,000 |  |  |
| Associated interest rate swap contracts |  |  |  |  |  |  |  |
| pay-variable, receive-fixed | 430,000 | 430,000 | 430,000 | 430,000 | 430,000 |  |  |

${ }^{(a)}$ Amount represents the notional amount of the commitments or contracts reduced by an anticipated fallout factor for those commitments not expected to fund. The notional amount for interest rate lock commitments before the reduction of expected fallout was $\$ 38$ million.

The following table shows the impact from non-qualifying hedges and the ineffectiveness of cash flow hedges on net gains (losses) on sales of loans and mortgage-backed securities (i.e., SFAS 133 effect), as well as the impact to other comprehensive income (loss) from qualifying cash flow transactions for the year-to-date periods indicated.

Nine Months Ended
September 30,

| Net gains on non-qualifying hedge transactions | $\$ 429$ | $\$ 564$ |
| :--- | :---: | :---: | :---: |
| Net gains on qualifying cash flow hedge transactions: | - | - |
| Unrealized hedge ineffectiveness | - | - |
| Less reclassification of realized hedge ineffectiveness |  |  |
| Total net gains recognized in sales of loans and |  |  |
| mortgage-backed securities (SFAS 133 effect) | 429 | 564 |
| Other comprehensive income (loss) | 114 | $(335)$ |

These loan forward sale and swap contracts expose Downey to credit risk in the event of nonperformance by the other parties primarily government-sponsored enterprises such as Federal National Mortgage Association, securities firms and the FHLB. This risk consists primarily of the termination value of agreements where Downey is in an unfavorable position. Downey manages the credit risk associated with its other parties to the various derivative agreements through credit review, exposure limits and monitoring procedures. Downey does not anticipate nonperformance by the other parties.

## Financial Instruments with Off-Balance Sheet Risk

Downey utilizes financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to originate fixed and variable rate mortgage loans held for investment, undisbursed loan funds, lines and letters of credit, commitments to purchase loans and mortgage-backed securities for portfolio and commitments to invest in community development funds. The contract or notional amounts of those instruments reflect the extent of involvement Downey has in particular classes of financial instruments.

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Commitments to originate fixed and variable rate mortgage loans held for investment are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Undisbursed loan funds on construction projects and unused lines of credit on home equity and commercial loans include committed funds not disbursed. Letters of credit are conditional commitments issued by Downey to guarantee the performance of a customer to a third party. Downey also enters into commitments to purchase loans and mortgage-backed securities, investment securities and to invest in community development funds.

The following is a summary of commitments with off-balance sheet risk at the dates indicated.

| (In Thousands) | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ | June 30, 2008 | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commitments to originate adjustable rate loans |  |  |  |  |  |
| held for investment | \$ 138,092 | \$ 362,317 | \$ 524,978 | \$ 196,471 | \$ 211,277 |
| Undisbursed loan funds and unused lines of credit | 267,719 | 277,757 | 265,493 | 306,532 | 310,677 |

Downey uses the same credit policies in making commitments to originate loans held for investment and lines and letters of credit as it does for on-balance sheet instruments. For commitments to originate loans held for investment, the commitment amounts represent exposure to loss from market fluctuations as well as credit loss. In regard to these commitments, adverse changes from market fluctuations are generally not hedged. Downey manages the credit risk of its commitments to originate loans held for investment through credit approvals, limits and monitoring procedures. The credit risk involved in issuing lines and letters of credit requires the same creditworthiness evaluation as that involved in extending loan facilities to customers. Downey evaluates each customer s creditworthiness.

Downey receives collateral to support commitments when deemed necessary. The most significant categories of collateral include real estate properties underlying mortgage loans, liens on personal property and cash on deposit with Downey.

Downey maintains an allowance for losses to provide for inherent losses for loan-related commitments associated with undisbursed loan funds and unused lines of credit. The allowance for losses on loan-related commitments was $\$ 1$ million at September 30, 2008, December 31, 2007 and September 30, 2007.

## Other Contractual Obligations

Downey sells all loans without recourse. When a loan sold to an investor without recourse fails to perform according to the contractual terms of the note, the investor will typically review the loan file to determine whether defects in the origination process occurred and whether such defects give rise to a violation of a representation or warranty made to the investor in connection with the sale. If such a defect is identified, Downey may be required to either repurchase the loan or indemnify the investor for losses sustained. If there are no such defects, Downey has no commitment to repurchase the loan. During the first nine months of 2008, Downey recorded repurchase or indemnification losses related to defects in the origination process of $\$ 0.7$ million and repurchased $\$ 6$ million of loans and $\$ 2$ million of real estate acquired in settlement of loans.

The loan and servicing sale contracts may also contain provisions to refund sales price premiums to the purchaser if the related loans prepay during a period of typically 90 days, but never more than 120 days, from the sale s settlement date. Downey reserved less than $\$ 1$ million at September 30, 2008, December 31, 2007 and September 30, 2007 to cover the estimated loss exposure related to early payoffs. However, if all the loans related to those sales prepaid within the refund period, as of September 30, 2008, Downey s maximum sales price premium refund would be $\$ 1.9$ million.

Through the normal course of operations, Downey has entered into certain contractual obligations. Downey s obligations generally relate to the funding of operations through deposits and borrowings, loan servicing, as well as leases for premises and equipment. Downey has obligations under long-term operating leases, principally for building space and land. Lease terms generally cover a five-year period, with options to extend, and are non-cancelable. Downey also has vendor contractual relationships, but the contracts are not considered to be material.

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At September 30, 2008, scheduled maturities of certificates of deposit, FHLB advances and other borrowings, senior notes and future operating minimum lease commitments were as follows:

|  | After 1 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | After 3 |  |  |  |  |
| (In Thousands) | Within | Through 3 | Through 5 | Beyond | Total |
|  | 1 Year | Years | Years | 5 Years | Balance |


| Certificates of deposit | $\$ 6,865,770$ | $\$$ | 614,856 | $\$ 110,554$ | $\$$ | - | $\$ 7,591,180$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| FHLB advances | 935,061 | 500,000 | 675,000 | - | $2,110,061$ |  |  |
| Senior notes | - | - | - | 198,593 | 198,593 |  |  |
| Operating leases | 5,473 | 7,542 | 2,386 | 344 | 15,745 |  |  |

$\begin{array}{llllllll}\text { Total other contractual obligations } & \$ 7,806,304 & \$ 1,122,398 & \$ 787,940 & \$ 198,937 & \$ 9,915,579\end{array}$

## Litigation

## Judicial Proceedings

On October 29, 2004, two former traditional branch employees brought an action in Los Angeles County Superior Court, Case No. BC323796, entitled Margie Holman and Alice A. Mesec, et al. v. Downey Savings and Loan Association. The first amended complaint seeks unspecified damages for alleged unpaid regular and overtime wages, inadequate meal breaks, failure to pay split-shift and reporting time wages, and related claims. The plaintiffs are seeking class action status to represent all other current and former Downey Savings and Loan Association, F.A. ( Bank ) employees who held the position of Customer Service Supervisor and/or Customer Service Representative at the Bank sin-store branches at any time from October 29, 2000 to date. The Bank has opposed the claim and asserted all appropriate defenses, and has provided for what is believed to be a reasonable estimate of exposure for this matter in the event of loss. While acknowledging the uncertainties of litigation, management believes that the ultimate outcome of this matter will not have a material adverse effect on Downey s operations, cash flows or financial position.

Two purported shareholder class actions, one brought on behalf of Waterford Township General Employees Retirement System, Case No. CV-08-03261, and the other brought on behalf of Stephen J. Mihalacki, Case No. SACV08-00609, were filed on May 16, 2008 and June 2, 2008, respectively, in the United States District Court for the Central District of California against Downey Financial Corp. ( Holding Company ) and certain of its current and former officers and certain former directors. The complaints, filed on behalf of all persons who purchased Holding Company common stock during October 16, 2006 to March 14, 2008, seek unspecified damages for alleged violation of federal securities laws, claiming that the defendants made misleading statements and omissions regarding Downey s business and financial results, thereby artificially inflating the common stock price. Specifically, the plaintiffs contend that the defendants concealed that (a) the Bank sportfolio of option ARMs contained millions of dollars worth of impaired and risky securities; (b) the Bank had been aggressive in acquiring loans from mortgage brokers that were highly risky; (c) the Bank had failed to properly account for highly leveraged loans; (d) the Bank had inadequate underwriting practices, which led to large numbers of loan defaults; and (e) the Bank had not adequately reserved for option ARM loans. A motion to consolidate the two actions was granted on August 14, 2008 with Waterford Township General Partnership Employees Retirement System as lead plaintiff. The plaintiffs filed a consolidated complaint on September 30, 2008 and, pursuant to a stipulation between the parties, have until November 12, 2008 to file a first amended consolidated complaint.

Related to the shareholder class actions, two purported shareholder derivative lawsuits, one entitled Michael L. McDougall v. Daniel D. Rosenthal, et al., Case No. 30-2008-00180029, and the other entitled Joyce Mendlin v. Maurice L. McAlister, et al., Case No. 30-2008-00087854, were filed on June 10, 2008 and July 28, 2008, respectively, in Orange County Superior Court, in California. The plaintiffs, who purport to bring the lawsuits on behalf of the Holding Company against certain of its current and former officers, its current directors and certain former directors, allege that commencing in October 2006, the defendants caused or allowed Downey to issue a series of press releases and other statements that significantly overstated Downey s business prospects and financial results; that the statements failed to disclose that Downey was more exposed to the subprime market crisis than it had disclosed; that Downey s portfolio of subprime and option ARM mortgage-related assets was overvalued; and that as a result, Downey s reported earnings and business prospects were inaccurate. The plaintiffs allege that the defendants action constitutes breaches of fiduciary duty, waste of corporate assets and unjust enrichment, and seek, among other relief, unspecified damages to be paid to the Holding Company, corporate governance reforms, and equitable and injunctive relief, including restitution and the creation of a constructive trust.

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Downey has been named as a defendant in other legal actions arising in the ordinary course of business, none of which, in the opinion of management, will have a material adverse effect on its operations, cash flows or financial position.

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## Consent Orders

On September 5, 2008, the Holding Company and the Bank each entered into a Consent Order with the OTS, effective as of the same date. For more information, see Note 11 of Notes to the Consolidated Financial Statements on page 24.

## NOTE (6) Income Taxes

FASB Interpretation 48: Accounting for Uncertainty in Income Taxes requires the affirmative evaluation that it is more likely than not, based on the technical merits of a tax position, that an enterprise is entitled to economic benefits resulting from positions taken in income tax returns. If a tax position does not meet the more-likely-than-not recognition threshold, the benefit of that position is not recognized in the financial statements. Management has determined that there are no unrecognized tax benefits to be reported in Downey s financial statements, and none are anticipated during the next 12 months.

Downey s federal tax returns have been examined by the Internal Revenue Service ( IRS ) through 2005. Tax years subsequent to 2005 remain subject to federal examination, while state tax returns for years subsequent to 2003 are subject to examination by taxing authorities. When applicable, Downey classifies interest (net of tax) and penalties on the underpayment of taxes as income tax expense.

SFAS 109, Accounting for Income Taxes, requires that when determining the need for a valuation allowance against a deferred tax asset, management must assess both positive and negative evidence with regard to the realizability of the tax losses represented by that asset. To the extent available sources of taxable income are insufficient to absorb tax losses, a valuation allowance is necessary. Sources of taxable income for this analysis include prior years tax returns, the expected reversals of taxable temporary differences between book and tax income, prudent and feasible tax-planning strategies, and future taxable income.

Downey has recorded a valuation allowance of $\$ 216$ million against its deferred tax asset of $\$ 235$ million as of September 30, 2008, after considering all available evidence related to the amount of the tax asset that is more likely than not to be realized.

Downey s deferred tax asset resulted from a significant increase in its loan loss allowance. To the extent the loan loss allowance is not allocable to specific loans, it represents future tax benefits which would be realized when actual charge-offs are made against the allowance. Given Downey s recent operating losses, the valuation allowance recorded at September 30, 2008 reduces the deferred tax asset to the amount management deems more likely than not to be realized only through the carry back of tax losses to prior years federal tax returns.

Since generally accepted accounting principles require Downey to spread its expected annual tax benefit across the entire year through an effective tax rate, we expect to continue realizing a tax benefit for the remainder of 2008, but at a lower-than-normal effective tax rate, due to the effect of the valuation allowance discussed above.

## NOTE (7) Employee Stock Option Plans and Restricted Grant

During 1994, the Bank adopted and Downey s stockholders approved the Downey Savings and Loan Association 1994 Long Term Incentive Plan ( LTIP ). The LTIP provided for the granting of stock appreciation rights, restricted stock, performance awards and other awards. The LTIP specified an authorization of 434,110 shares (adjusted for stock dividends and splits) of the Bank s common stock available for issuance under the LTIP. Effective January 23, 1995, the Holding Company and the Bank executed an amendment to the LTIP by which the Holding Company adopted and ratified the LTIP such that shares of the Holding Company shall be issued upon exercise of options or payment of other awards, for which payment is to be made in stock, in lieu of the Bank s common stock. The LTIP terminated in 2004; however, options granted and outstanding at termination remain exercisable until the specific termination date of the option. At September 30, 2008, options for 23,430 shares were outstanding, all of which were exercisable at a weighted average option price per share of $\$ 25.44$, which represented at least the fair market value of such shares on the date the options were granted and expire at December 31, 2008. No other stock based plan exists.

On September 16, 2008, in connection with the Chief Executive Officer s commencement of employment at Downey, 1,226,994 shares of restricted stock in Downey were granted him by the Board of Directors. At the grant date, the stock had a fair value of $\$ 3.71$ per share, which resulted in compensation expense for the current quarter of $\$ 52,000$. During September 2008, all of Downey streasury stock of 381,239 was reissued at below cost to satisfy part of the stock grant. As of the date of the grant, the restricted stock was unvested. The CEO shall vest in the restricted stock at a rate of $25 \%$ each year and be fully vested in the restricted stock upon the fourth anniversary of the grant date.

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## NOTE (8) Earnings (Loss) Per Share

Earnings (loss) per share of common stock is calculated on both a basic and diluted basis based on the weighted average number of common and common equivalent shares outstanding, excluding common shares in treasury. Basic earnings per share excludes dilution and is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted from the issuance of common stock that then shared in earnings.

The following table presents a reconciliation of the components used to derive basic and diluted earnings per share for the periods indicated.

|  |  | Three | Months End | ed September |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 |  |  | 2007 |  |
|  | Net | Weighted <br> Average <br> Shares | Per Share | Net | Weighted <br> Average Shares | Per Share |
| Per Share Data) | Loss | Outstanding | Amount | Loss | Outstanding | Amount |
| Basic loss per share | \$ (81,070 ) | 27,960,478 | \$ (2.89 ) | \$ (23,361 ) | 27,853,783 | \$ (0.84) |
| Effect of dilutive stock options (a) | - | - | - | - | - | - |
| Diluted loss per share | \$ (81,070 ) | 27,960,478 | \$ (2.89 ) | \$ (23,361 ) | 27,853,783 | \$ (0.84 ) |

${ }^{(a)}$ For the three months ended September 30, 2008, there was no dilutive effect from our 23,430 outstanding stock options.
The following table presents a reconciliation of the components used to derive basic and diluted earnings per share for the year-to-date periods indicated.

|  |  | Nine M | nths Ended | September 30 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 |  |  | 2007 |  |
|  |  | Weighted <br> Average |  |  | Weighted <br> Average |  |
|  | Net | Shares | Per Share | Net | Shares | Per Share |
| (Dollars in Thousands, Except Per Share Data) | Loss | Outstanding | Amount | Income | Outstanding | Amount |
| Basic earnings (loss) per share | \$ (547,686) | 27,889,608 | \$ (19.64 ) | \$ 52,246 | 27,853,783 | \$ 1.87 |
| Effect of dilutive stock options ${ }^{(a)}$ | - | - | - | - | 29,021 | - |
| Diluted earnings (loss) per share | \$ (547,686) | 27,889,608 | \$ (19.64 ) | \$ 52,246 | 27,882,804 | \$ 1.87 |

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${ }^{(a)}$ For the nine months ended September 30, 2008, there was no dilutive effect from our 23,430 outstanding stock options.

## NOTE (9) Fair Value of Financial Instruments

Fair value measurements for Downey s financial instruments are determined at a specific point in time based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, we have established a fair value hierarchy as required by the FASB Statement of Financial Accounting Standards No. 157, Fair Value Measurements, ("SFAS 157"). The fair value hierarchy distinguishes between (1) market participant assumptions developed based on market data obtained from sources independent of Downey (observable inputs) and (2) Downey s own assumptions about market participant assumptions developed based on the best information available in the circumstances (unobservable inputs). The notion of unobservable inputs allows for situations in which there is little, if any, market activity for the asset or liability at the measurement date. Because no active market exists for a portion of Downey s financial instruments, fair value estimates are subjective in nature. Additionally, the fair value estimates do not necessarily reflect the price Downey might receive if it were to sell at one time its entire holding of a particular financial instrument.

Fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The highest priority (Level 1 inputs) is for quoted prices (unadjusted) in active markets for identical assets or liabilities, the next priority (Level 2 inputs) is for other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly, and the lowest priority (Level 3 inputs) is for unobservable inputs. In some cases, the inputs used to measure fair value might fall in different levels of the fair value hierarchy. The level in the fair value hierarchy within which the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgment considering factors specific to the asset or liability and could significantly affect the fair value estimate.

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Downey s valuation techniques used to measure fair value are as follows:

- Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 Valuation is based upon quoted prices for similar instruments or assets in active markets, quoted prices for identical or similar instruments or assets in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect our own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of pricing models, discounted cash flow models and similar techniques.

The following table presents for each of these hierarchy levels, Downey $s$ assets and liabilities that are measured at fair value on a recurring basis at the date indicated.

| (In Thousands) | Level 1 |  | $\begin{array}{lcc}  & \text { September 30, } \\ \text { Level } 2 & \text { Level } 3 & 2008 \end{array}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury, government sponsored entities and other |  |  |  |  |  |  |  |  |
| investment securities, available for sale | \$ | 592,481 | \$ |  | \$ | 61 | \$ | 592,542 |
| Mortgage-backed securities available for sale |  | - |  | - |  | 104 |  | 104 |
| Mortgage servicing rights |  | - |  | - |  | 22,814 |  | 22,814 |
| Net derivative assets (liabilities) |  | - |  | (261) |  | 135 |  | (126) |
| Total | \$ | 592,481 | \$ | (261) | \$ | 23,114 | \$ | 615,334 |

The following table summarizes the activity in the Level 3 fair value category for the year-to-date period indicated.

${ }^{(a)}$ Effective January 1, 2008, Downey adopted the fair value provision of SFAS 156 and remeasured its MSRs at fair value. Downey recorded a pretax adjustment to increase MSRs by $\$ 1.5$ million and a corresponding cumulative effect adjustment of $\$ 0.9$ million, after tax, to increase the

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2008 beginning balance of retained earnings in stockholders equity. Amount in Net Unrealized Gains/(Losses) column excludes changes in fair value due to changes from the realization of expected cash flows over time.

Also, we may be required, from time to time, to measure certain other financial assets at fair value on a nonrecurring basis in accordance with U. S. generally accepted accounting principles. The adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following table provides a level of valuation assumptions used to determine each adjustment and the carrying value of assets measured at fair value on a nonrecurring basis at the date and for the period indicated.

|  |  |  |  |  |  | Gains/(Losses) <br> for the Nine <br> Months Ended |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) |  |  |  |  |  |  |

${ }^{(a)}$ Amount at September 30, 2008 is net of an $\$ 11$ million valuation allowance related to Downey s single family residential properties which reflects recent loss experience from sales compared to their fair value prior to sale.

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## NOTE (10) Business Segment Reporting

The following table presents the operating results and selected financial data by business segments for the periods indicated.


## At September 30, 2008

| Assets: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and mortgage-backed securities, net | \$ | 10,757,283 | \$ | - | \$ | - | \$ | 10,757,283 |
| Investments in real estate and joint ventures |  | - |  | 15,606 |  | - |  | 15,606 |
| Other |  | 2,004,305 |  | 11,356 |  | (7,351 ) |  | 2,008,310 |
| Total assets |  | 12,761,588 |  | 26,962 |  | (7,351 ) |  | 12,781,199 |
| Equity | \$ | 771,714 | \$ | 7,351 | \$ | (7,351) | \$ | 771,714 |
| Three months ended September 30, 2007 |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 97,656 | \$ | 314 | \$ | - | \$ | 97,970 |
| Provision of credit losses |  | 81,562 |  | - |  | - |  | 81,562 |
| Other income (loss) |  | 10,756 |  | (7,720) |  | - |  | 3,036 |
| Operating expense |  | 62,365 |  | 311 |  | - |  | 62,676 |
| Net intercompany income (expense) |  | 22 |  | (22) |  | - |  | - |
| Loss before income tax benefits |  | $(35,493)$ |  | (7,739) |  | - |  | $(43,232)$ |
| Income tax benefits |  | $(16,642$ ) |  | (3,229) |  | - |  | (19,871 ) |
| Net loss | \$ | (18,851) | \$ | $(4,510)$ | \$ | - | \$ | (23,361 ) |
| At September 30, 2007 |  |  |  |  |  |  |  |  |
| Assets: |  |  |  |  |  |  |  |  |
|  |  | 11,692,185 | \$ | - | \$ | - |  | 11,692,185 |



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## NOTE (11) Regulatory Consent Orders, Liquidity and Capital Adequacy

On September 5, 2008, the Holding Company and the Bank each entered into a Consent Order with the OTS, effective as of the same date. The Bank Order requires the Bank to, among other things:

- meet and maintain a minimum Tier I Core Capital ratio of $7 \%$ and a minimum Total Risk-Based Capital ratio of $14 \%$ at each quarter-end;
- submit to the OTS an updated capital augmentation and strategy plan addressing how the Bank will meet and maintain the foregoing capital ratios and that provides for the raising of new equity and a capital infusion by no later than December 31, 2008, together with an alternative strategy to meet and maintain the Bank s capital and ensure its safe and sound operation if the plan to raise additional capital is not successful;
- submit for OTS approval within prescribed time periods (i) a comprehensive classified asset reduction plan, (ii) a real estate owned disposition plan, (iii) an updated business plan containing strategies for a reduction in concentration of payment option adjustable rate mortgage and stated income loans and (iv) a plan to strengthen executive management;
- notify, or in certain cases receive the approval or non-objection of, the OTS prior to (i) increasing its total assets in any quarter in excess of an amount equal to net interest credited on deposits during the quarter; (ii) making certain changes to its directors or senior executive officers; (iii) entering into, renewing, extending or revising any contractual arrangement related to compensation or benefits with any director or senior executive officer of the Bank; (iv) making any golden parachute or prohibited indemnification payments; (v) paying dividends or making other capital distributions; and (vi) entering into certain transactions with affiliates;
- refrain from any unsafe and unsound practices regarding lending and from resuming payment option adjustable rate mortgage or stated income lending programs; and
- comply with the OTS most recent report of examination with respect to the Bank.

In light of the capital directive set forth in the Bank Consent Order, the Bank is deemed to be adequately capitalized rather than well capitalized despite exceeding all well capitalized regulatory ratios.

Notwithstanding that portion of the Bank Consent Order requiring the raising of new equity and a capital infusion by no later than December 31, 2008, bank regulators could take enforcement action before that date, which could include placing the Bank into receivership.

The Consent Order that the Holding Company entered into requires it to notify, or in certain cases receive the approval or non-objection of, the OTS prior to (i) accepting or requesting that the Bank pay or make, or commit to pay or make, any dividends or other capital distributions; (ii) making certain changes to its directors or senior executive officers; (iii) entering into, renewing, extending or revising any contractual arrangement related to compensation or benefits with any director or senior executive officer of the Holding Company; (iv) making any golden parachute payments or prohibited indemnification payments; and (v) incurring, issuing, renewing or rolling over any debt, increasing any current lines of credit or guaranteeing the debt of any entity.

## Liquidity

Our sources of funds include deposits, advances from the FHLB and other borrowings; proceeds from the sale of loans, available for sale securities, and real estate; payments of loans and payments for and sales of loan servicing; and income from other investments. Interest rates, real estate sales activity and general economic conditions significantly affect repayments on loans and deposit inflows and outflows.

In addition to its deposits, our principal source of liquidity is our ability to utilize borrowings, as needed. The Bank s primary source of borrowings is the FHLB. At September 30, 2008, the Bank s FHLB borrowings totaled $\$ 2.1$ billion, representing $16.5 \%$ of total assets. The Bank currently is approved by the FHLB to borrow up to a maximum of $\$ 3.0$ billion to the extent it provides qualifying collateral, providing the Bank with an additional $\$ 0.9$ billion of borrowing capacity from the FHLB as of September 30, 2008. The amount the FHLB is willing to advance differs based on the quality and character of qualifying collateral offered by the Bank, and the advance rates for the same collateral may be adjusted upwards or downwards by the FHLB from time to time. The Bank also is approved to borrow funds on an overnight basis from the Federal Reserve Bank of San Francisco subject to the amount of qualifying collateral it pledges. The Bank views the Federal Reserve Bank of San Francisco as a back-up source of liquidity. As of September 30, 2008 the Bank had no outstanding

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borrowings from the Federal Reserve Bank of San Francisco and the Bank s available qualifying collateral would have permitted it to borrow up to an additional $\$ 1.1$ billion. Neither the FHLB nor the Federal Reserve Bank of San Francisco is obligated to lend to us under these loan facilities. To the extent deposit renewals and deposit growth are not sufficient to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans and investment securities and otherwise fund working capital needs and capital expenditures, the Bank may utilize additional borrowing capacity from its FHLB and Federal Reserve Bank borrowing arrangements. However, if elevated levels of net deposit outflows occur, the Bank s usual sources of liquidity could become depleted, and the Bank would be required to raise additional capital or enter into new financing arrangements to satisfy its liquidity needs. In the current economic environment, there are no assurances that we would be able to raise additional capital or enter into additional financing arrangements. As a result of being adequately capitalized rather than well capitalized, the Bank is subject to restrictions on accepting brokered deposits, which have not historically been a significant part of the Bank s deposit base, and upper limits on interest rates the Bank may pay on deposits.

As of September 30, 2008, we had commitments to borrowers for short-term interest rate locks, before the reduction of expected fallout, of $\$ 216$ million, of which $\$ 38$ million were related to residential one-to-four unit loans being originated for sale in the secondary market. We also had undisbursed loan funds and unused lines of credit of $\$ 268$ million, loan forward purchase contracts of $\$ 21$ million and operating leases of $\$ 16$ million. Subsequent to September 30, 2008, we closed our wholesale lending channel which traditionally provided about $80 \%$ of our single family loan originations and scaled back our retail loan channel. Therefore, loan origination volumes will decline in future periods. For further information, see Note 5 of Notes to the Consolidated Financial Statements on page 15.

Limitations imposed by the OTS currently prohibit the Bank from providing a dividend to the Holding Company without the prior written approval of the OTS, and currently prohibit the Holding Company from paying a dividend without the prior non-objection of the OTS. At September 30, 2008, the Holding Company s liquid assets, including amounts deposited with the Bank, totaled $\$ 11$ million, down from $\$ 102$ million at the end of 2007 due primarily to $\$ 80$ million in capital contributions made to the Bank. In addition, the Holding Company may not issue new debt or renew existing debt without the prior non-objection of the OTS. At this time, there is no other source of repayment of the senior notes. Absent additional capital, the Holding Company will default on the notes within a year.

Downey s stockholders equity totaled $\$ 772$ million at September 30, 2008, down from $\$ 1.3$ billion at December 31, 2007 and $\$ 1.4$ billion at September 30, 2007. No future dividends will be paid without the prior non-objection of the OTS.

## Capital Adequacy

At September 30, 2008, the Bank was above the minimum capital ratios required by its Consent Order, with core and tangible capital ratios of $7.48 \%$ and a total risk-based capital ratio of $14.50 \%$. In addition, the Bank s Consent Order requires the Bank to complete a capital raising initiative by December 31, 2008. As a direct result of these requirements, during the quarter, we sold certain non-core real estate assets to a third party resulting in an enhancement to the Bank s regulatory capital of $\$ 109$ million and the Holding Company made a capital contribution of $\$ 30$ million. These capital enhancements were more than offset by the net loss recorded in the current quarter. Based on the Bank s current and projected levels of capital, the Bank anticipates that it will not be able to satisfy the Tier I Core Capital and Total Risk-Based Capital minimum ratios of its Consent Order as of December 31, 2008, unless it raises additional capital on or prior to that date. In the current economic environment, there is a significant risk that the Bank will not be able to raise sufficient additional capital to ensure compliance with the capital requirements of the Bank Consent Order by year-end. For more information, see Part II Other Information Item 1A. Risk Factors If we do not raise additional capital by December 31, 2008, it is highly unlikely that we will be in compliance with the capital requirements of the Bank Consent Order at year-end, which could have a material adverse effect upon us. on page 77.

## Going Concern

The circumstances described above, raise substantial doubt concerning the ability of the Holding Company and the Bank to continue as going concerns for a reasonable period of time.

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## NOTE (12) Recently Issued Accounting Standards

## Statement of Financial Accounting Standards No. 161

In March 2008, the FASB issued Statement of Financial Accounting Standards No. 161, Disclosures about Derivative Instruments and Hedging Activities ( SFAS 161 ). This standard is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity s financial position, financial performance, and cash flows. This statement is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early application encouraged. Downey is currently evaluating the impact, if any, that this statement will have on its disclosures related to hedging activities.

## Statement of Financial Accounting Standards No. 162

In May 2008, the FASB issued Statement of Financial Accounting Standards No. 162, The Hierarchy of Generally Accepted Accounting Principles, ( SFAS 162 ). This standard is intended to improve financial reporting by identifying the sources of accounting principles and a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements that are presented in conformity with U.S. GAAP for nongovernmental entities. SFAS 162 will be effective 60 days after the U.S. Securities and Commission approves the Public Company Accounting Oversight Board s amendments to AU Section 411, The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles. Adoption of SFAS 162 is not expected to have a material impact on Downey.

## NOTE (13) Subsequent Event

On October 16, 2008, the Bank closed its Wholesale Loan Department and the loan processing centers supporting that Department, and began contracting its Retail Loan Department. For more information, see Capital Resources and Liquidity on page 70.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements under this caption may constitute forward-looking statements under the Private Securities Litigation Reform Act of 1995, which involve risks and uncertainties. Forward-looking statements do not relate strictly to historical information or current facts. Some forward-looking statements may be identified by use of terms such as expects, anticipates, intends, plans, believes, seeks, estimates, or words of similar meaning, or future or conditional verbs such as will, would, should, could or may. Our actual results or outcomes may differ significantly from the results discussed in such forward-looking statements. Factors that might cause such a difference include, but are not limited to, economic conditions, competition in the geographic and business areas in which we conduct our operations, new, changed or increased regulatory restrictions, pending or threatened litigation, a decrease in our customers, including a decrease in our deposit base, the possible loss of key personnel, the inability to successfully implement strategic initiatives, changes in deposit flows and loan demand, limitations on our ability to borrow to fund our assets and operations, risk of credit losses, risk associated with residential mortgage lending, risk associated with a slowdown in the housing market or high interest rates, fluctuations in interest rates, credit quality, the outcome of ongoing audits, taxing authorities and government regulation and factors, identified under part II Other Information Item 1A. Risk Factors on page 77 and in our other current and periodic reports filed from time to time with the SEC. All forward-looking statements in this document are made as of the date hereof, based on information available to us as of the date hereof. We do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made, except as required by law. We are not able to make any assurances, including but not limited to any assurances that the increased rate of sale of foreclosed homes will continue in future periods, that the rate of deposit withdrawals will not increase in future periods, that the percentage of unsold homes in escrow or under negotiation will be representative of the number or percentage of homes sold in future periods, we will have adequate liquidity in future periods, capital levels will exceed levels required by our regulators in future periods or that we will be able to meet other requirements imposed by our regulators.

## OVERVIEW

A net loss was recorded for the third quarter of 2008 of $\$ 81.1$ million or $\$ 2.89$ per share on a diluted basis, compared with a net loss of $\$ 23.4$ million or $\$ 0.84$ per share in the year-ago third quarter.

The $\$ 45.5$ million unfavorable change in pre-tax loss between third quarters was due primarily to:

- A $\$ 48.7$ million or $59.7 \%$ increase in provision for credit losses primarily due to a higher level of delinquent loans and an increase in loss severity from the continuing decline in housing values that provide the underlying collateral for our loans;
- A $\$ 40.0$ million or $63.8 \%$ increase in operating expense, of which approximately $69 \%$ was due to higher costs related to the operation of real estate acquired in settlement of loans, with the balance of the increase primarily associated with higher deposit insurance premiums, professional fees and consulting fees; and
- A $\$ 21.9$ million or $22.4 \%$ decline in net interest income due to both a lower level of interest-earning assets and a lower effective interest rate spread.

These unfavorable items were partially offset by an increase in other income of $\$ 65.2$ million primarily due to the sale of non-core real estate related contracts.

For the first nine months of 2008 , the net loss totaled $\$ 547.7$ million or $\$ 19.64$ per share on a diluted basis, compared with net income of $\$ 52.2$ million or $\$ 1.87$ per share on a diluted basis for the first nine months of 2007 . The decline primarily reflected an increase in our provision for credit losses, lower net interest income and higher operating expenses.

For the third quarter, our return on average assets was a negative $2.42 \%$, and our return on average equity was a negative $39.04 \%$. These compare to year-ago negative returns of $0.64 \%$ on average assets and $6.36 \%$ on average equity. For the nine months ended September 30 , 2008, our return on average assets was a negative $5.51 \%$, and our return on average equity was a negative $69.68 \%$. These compare to year-ago positive returns of $0.46 \%$ on average assets and $4.82 \%$ on average equity.

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At September 30, 2008, assets totaled $\$ 12.781$ billion, down $\$ 1.637$ billion or $11.4 \%$ from a year ago. During the current quarter, assets increased $\$ 149$ million. Our cash and cash equivalents increased $\$ 460$ million during the quarter reflecting a cautionary measure relative to our liquidity given depositor and market place concerns as various banks failed during the period. In addition, the increase in total assets reflected an increase of $\$ 118$ million in loans held for investment, $\$ 54$ million in Federal Home Loan Bank stock, and $\$ 33$ million in other assets. Those asset increases were partially offset by declines of $\$ 406$ million in investment securities, $\$ 78$ million in loans held for sale and $\$ 48$ million in investments in real estate and joint ventures. Included within loans held for investment at quarter end were $\$ 5.715$ billion of single family adjustable rate mortgages subject to negative amortization, down $\$ 527$ million from June 30, 2008. These loans comprised $52 \%$ of the single family residential loan portfolio held for investment at quarter end, compared with $74 \%$ a year ago. The amount of negative amortization included in loan balances declined $\$ 27$ million during the current quarter to $\$ 318$ million or $5.6 \%$ of loans subject to negative amortization. During the current quarter, approximately $10 \%$ of loan interest income represented negative amortization, down from $15 \%$ in the second quarter 2008 and $26 \%$ in the year-ago third quarter.

Loan originations (including purchases) totaled $\$ 804$ million in the current quarter, up $\$ 110$ million or $15.8 \%$ from $\$ 694$ million originated a year ago but down from $\$ 1.027$ billion originated in the second quarter of 2008. Single family residential loans originated for portfolio increased $\$ 128$ million or $29.6 \%$ from a year ago to $\$ 560$ million, while other loans originated for portfolio increased $\$ 79$ million to $\$ 96$ million in the current quarter. Those increases were partially offset by a decline in loans originated for sale, which declined $\$ 98$ million or $39.8 \%$ to $\$ 147$ million.

Not included in the above originations are loans for which we modify the terms of a borrower s loan. During the current quarter, we modified $\$ 157$ million of loans associated with our borrower retention program, wherein the borrower was current with their loan payments and the new interest rate was no less than that afforded new borrowers, and an additional $\$ 149$ million of loans at below market interest rates in loan workout situations. All of the portfolio retention modifications were adjustable rate loans, which permitted negative amortization, that were modified into five-year interest-only adjustable rate loans with interest rates that adjust semi-annually but do not permit negative amortization. Most of the other modifications were modified for a two year period into a fixed rate interest-only product.

Deposits totaled $\$ 9.618$ billion at quarter end, down $\$ 1.044$ billion or $9.8 \%$ from a year ago. At quarter end, the number of branches totaled 175 (170 in California and five in Arizona). At quarter end, the average deposit size of our 85 traditional branches was $\$ 89$ million, while the average deposit size of our 90 in-store branches was $\$ 23$ million. During the current quarter, borrowings increased by $\$ 487$ million and represented $18 \%$ of total assets at quarter end.

Non-performing assets increased during the quarter by $\$ 44$ million to $\$ 2.002$ billion and represented $15.66 \%$ of total assets, compared with $7.77 \%$ at year-end 2007 and $2.94 \%$ a year ago. Virtually all of the increase in the current quarter was related to our single family residential lending activity. Included in non-performing assets are loans modified pursuant to our borrower retention program. This program was initiated at the beginning of the third quarter of 2007 to provide borrowers who are current with their loan payments a cost effective means to change from an adjustable rate loan that permitted negative amortization to a less costly financing alternative. To the extent borrowers whose loans were modified as part of this program are current with their loan payments and included in non-performing assets, it is relevant to distinguish those from total non-performing assets because, unlike other loans classified as non-performing assets, these loans are paying interest at interest rates no less than those afforded new borrowers. At September 30, 2008, $72 \%$ of such borrowers had made all loan payments due. Accordingly, the $15.66 \%$ ratio of non-performing assets to total assets includes $3.20 \%$ related to performing troubled debt restructurings resulting in an adjusted ratio of $12.46 \%$.

At September 30, 2008, Downey Financial Corp. s primary subsidiary, Downey Savings and Loan Association, F.A. (the Bank ), had core and tangible capital ratios of $7.48 \%$, and a total risk-based capital ratio of $14.50 \%$. In each case, these ratios exceeded the minimum regulatory capital ratios required to be maintained by the Bank of $7.00 \%$ for core and tangible and $14.00 \%$ for risk-based. The Bank s regulatory capital position was enhanced during the current quarter by $\$ 109$ million from the sale of certain non-core real estate assets, and a $\$ 30$ million contribution of equity from Downey Financial Corp. (the Holding Company ). These were more than offset by the net loss recorded in the current quarter. For more information, see Note 11 of Notes to the Consolidated Financial Statements on page 24.

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In light of the current operating environment and Downey s recent quarterly losses, the Holding Company and the Bank have continued to work closely with the Bank s federal banking regulators. On September 5, 2008, the Holding Company and the Bank each entered into a Consent Order with the OTS, effective as of the same date. The Bank Order requires the Bank to, among other things:

- meet and maintain a minimum Tier I Core Capital ratio of $7 \%$ and a minimum Total Risk-Based Capital ratio of $14 \%$ at each quarter-end;
- submit to the OTS an updated capital augmentation and strategy plan addressing how the Bank will meet and maintain the foregoing capital ratios and that provides for the raising of new equity and a capital infusion by no later than December 31, 2008, together with an alternative strategy to meet and maintain the Bank s capital and ensure its safe and sound operation if the plan to raise additional capital is not successful;
- submit for OTS approval within prescribed time periods (i) a comprehensive classified asset reduction plan, (ii) a real estate owned disposition plan, (iii) an updated business plan containing strategies for a reduction in concentration of payment option adjustable rate mortgage and stated income loans and (iv) a plan to strengthen executive management;
- notify, or in certain cases receive the approval or non-objection of, the OTS prior to (i) increasing its total assets in any quarter in excess of an amount equal to net interest credited on deposits during the quarter; (ii) making certain changes to its directors or senior executive officers; (iii) entering into, renewing, extending or revising any contractual arrangement related to compensation or benefits with any director or senior executive officer of the Bank; (iv) making any golden parachute or prohibited indemnification payments; (v) paying dividends or making other capital distributions; and (vi) entering into certain transactions with affiliates;
- refrain from any unsafe and unsound practices regarding lending and from resuming payment option adjustable rate mortgage or stated income lending programs; and
- comply with the OTS most recent report of examination with respect to the Bank.

In light of the capital directive set forth in the Bank Consent Order, the Bank is deemed to be adequately capitalized rather than well capitalized despite exceeding all well capitalized regulatory ratios.

Notwithstanding that portion of the Bank Consent Order requiring the raising of new equity and a capital infusion by no later than December 31, 2008, bank regulators could take enforcement action before that date, which could include placing the Bank into receivership.

The Consent Order that the Holding Company entered into requires it to notify, or in certain cases receive the approval or non-objection of, the OTS prior to (i) accepting or requesting that the Bank pay or make, or commit to pay or make, any dividends or other capital distributions; (ii) making certain changes to its directors or senior executive officers; (iii) entering into, renewing, extending or revising any contractual arrangement related to compensation or benefits with any director or senior executive officer of the Holding Company; (iv) making any golden parachute payments or prohibited indemnification payments; and (v) incurring, issuing, renewing or rolling over any debt, increasing any current lines of credit or guaranteeing the debt of any entity.

The circumstances described in Note 11 (page 24) and in Risk Factors (page 77), raise substantial doubt concerning the ability of the Holding Company and the Bank to continue as going concerns for a reasonable period of time.

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## CRITICAL ACCOUNTING POLICIES

We have established various accounting policies which govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Certain accounting policies require us to make significant estimates and assumptions which could have a material impact on the carrying value of certain assets and liabilities, and we consider these to be critical accounting policies. The estimates and assumptions are based on historical experience and other factors, which we believe to be reasonable under the circumstances. Actual results could differ significantly from these estimates and assumptions which could have a material impact on the future carrying value of assets and liabilities and our results of operations for the reporting periods. We believe the following four critical accounting policies require the most judicious estimates and assumptions, which are particularly susceptible to significant change in the preparation of our financial statements:

- the valuation of interest rate lock commitments;
- the allowance for credit and real estate losses;
- the valuation of mortgage servicing rights ( MSRs ); and
- the prepayment reserves related to sales of loans and MSRs.

The nature of these judgments, estimates and assumptions are described in greater detail in Downey s Annual Report on Form 10-K for the year ended December 31, 2007 in the "Critical Accounting Policies" section of Management s Discussion and Analysis and in Note 1 to the Consolidated Financial Statements "Summary of Significant Accounting Policies."

In addition to those critical accounting policies addressed in Downey s Annual Report on Form 10-K for the year ended December 31, 2007, we have added:

- the calculation of our income tax provision and related tax accruals as they could have a material impact on the future value of assets and liabilities and our results of operations. Accrued income taxes represent the estimated amounts due or to be received from the various taxing jurisdictions where we have established a business presence. The balance also includes, when appropriate, a contingent reserve for potential taxes, interest and penalties related to uncertain tax positions. On a quarterly basis, management evaluates the contingent tax accruals to determine if they are sufficient based on a probability assessment of potential outcomes. The determination is based on facts and circumstances, including the interpretation of existing law, new judicial or regulatory guidance and the status of tax audits. The provision for income taxes is based on amounts reported in the consolidated statements of income which are adjusted to reflect the permanent and temporary differences in the tax and financial accounting for certain assets and liabilities. Deferred income taxes represent the tax effect of the basis differences in tax and financial reporting arising from temporary differences in accounting treatment. On a quarterly basis, management evaluates its deferred tax assets to determine if these tax benefits are expected to be realized in future periods. This determination is based on facts and circumstances, including our current and future tax outlook. To the extent a deferred tax asset is not considered "more likely than not" to be realized, a valuation allowance is established. At September 30,2008 , we recorded a valuation allowance of $\$ 216$ million against our deferred tax assets of $\$ 235$ million.
- the valuation of real estate acquired in settlement of loans. Real estate acquired through foreclosure is recorded at fair value less cost to sell on the date of foreclosure and any subsequent fair value changes are recorded in net operations, with a corresponding charge to the asset value. Fair value is measured based on the lower of the sales price, an appraisal or the list price and an additional loss allowance may be established based on current market trends. List prices are determined based on Management s estimate of value and take into consideration sources of value such as a broker s price opinion, internal appraisal review and market trends. At September 30, 2008, it was deemed necessary to maintain an allowance for losses of $\$ 11$ million against our single family residential real estate acquired in settlement of loans based on recent loss experience from sales compared to their fair values prior to sale. For further information, see Note 3 on page 10 of Notes to the Consolidated Financial Statements and Problem Loans and Real Estate on page 60.

Management has discussed the development and selection of these critical accounting policies with the Audit Committee of our Board of Directors.

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## RESULTS OF OPERATIONS

## Net Interest Income

Net interest income is the difference between the interest and dividends earned on loans, mortgage-backed securities and investment securities ( interest-earning assets ) and the interest paid on deposits and borrowings ( interest-bearing liabilities ). The spread between the yield on interest-earning assets and the cost of interest-bearing liabilities and the relative dollar amounts of these assets and liabilities principally affects net interest income.

Our net interest income totaled $\$ 76.0$ million in the third quarter of 2008 , down $\$ 21.9$ million or $22.4 \%$ from a year ago, reflecting a $\$ 1.828$ billion or $13.0 \%$ decline in average interest-earning assets to $\$ 12.214$ billion and a decline in our effective interest rate spread. The average effective interest rate spread was $2.49 \%$ in the current quarter, down $0.30 \%$ from a year ago and $0.24 \%$ from the second quarter of 2008 . The decline in the current quarter effective interest spread from a year ago primarily reflected the negative impact of a higher proportion of non-performing assets. The decline in our effective interest spread from the second quarter of 2008 reflected both a higher level of non-performing assets as well as an increase in non-interest bearing cash related assets for liquidity purposes funded with interest-bearing liabilities.

For the first nine months of 2008, net interest income totaled $\$ 242.7$ million, down $\$ 91.9$ million or $27.5 \%$ from the year-ago period. The decline was due to lower interest-earning assets and a lower effective interest rate spread in the current period.

The following table presents for the periods indicated the total dollar amount of:

- interest income from average interest-earning assets and resultant yields; and
- interest expense on average interest-bearing liabilities and resultant costs, expressed as rates.

The table also sets forth our net interest income, interest rate spread and effective interest rate spread. The effective interest rate spread reflects the relative level of interest-earning assets to interest-bearing liabilities and equals:

- the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities, divided by
- average interest-earning assets for the period.


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The table also sets forth the difference between the average balance of interest-earning assets and the average balance of total deposits and borrowings for the quarters indicated. While we included non-accrual loans in the average interest-earning assets balance, interest from non-accrual loans has not been included in interest income unless we received payments and we believe the remaining principal balance of the loans will be recovered. We computed average balances for the quarter using the average of each month s daily average balance during the periods indicated.

| (Dollars in Thousands) | Average <br> Balance |  | 2008 |  |  |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Interest | Average Yield/Rate |  | Average <br> Balance |  | Interest | Average Yield/Rate |
| Average balance sheet data |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Loan prepayment fees |  |  | \$ | 463 | 0.02 \% |  |  | \$ | 8,542 | 0.29 \% |
| Write-off of deferred costs and |  |  |  |  |  |  |  |  |  |  |
| premiums from loan payoffs |  |  |  | (3,391) | (0.13) |  |  |  | (16,315 ) | (0.55 ) |
| All other |  |  |  | 157,407 | 5.84 |  |  |  | 216,087 | 7.22 |
| Total loans |  | 10,783,449 |  | 154,479 | 5.73 |  | 11,973,516 |  | 208,314 | 6.96 |
| Mortgage-backed securities |  | 105 |  | 2 | 4.78 |  | 113 |  | 3 | 5.77 |
| Investment securities ${ }^{(a)}$ |  | 1,430,431 |  | 14,587 | 4.06 |  | 2,068,187 |  | 27,557 | 5.29 |
| Total interest-earnings assets |  | 12,213,985 | \$ | 169,068 | 5.54 \% |  | 14,041,816 | \$ | 235,874 | 6.72 \% |
| Non-interest-earning assets |  | 1,158,650 |  |  |  |  | 485,648 |  |  |  |
| Total assets |  | 13,372,635 |  |  |  |  | 14,527,464 |  |  |  |
| Transaction accounts: |  |  |  |  |  |  |  |  |  |  |
| Non-interest-bearing checking ${ }^{(b)}$ | \$ | 766,544 | \$ | - | - \% |  | 730,179 | \$ | - | - \% |
| Interest-bearing checking ${ }^{(b)}$ |  | 400,758 |  | 1,142 | 1.13 |  | 470,516 |  | 340 | 0.29 |
| Money market |  | 108,361 |  | 280 | 1.03 |  | 139,808 |  | 367 | 1.04 |
| Regular passbook |  | 864,663 |  | 1,952 | 0.90 |  | 1,117,084 |  | 2,660 | 0.94 |
| Total transaction accounts |  | 2,140,326 |  | 3,374 | 0.63 |  | 2,457,587 |  | 3,367 | 0.54 |
| Certificates of deposit |  | 7,564,088 |  | 64,352 | 3.38 |  | 8,455,461 |  | 105,147 | 4.93 |
| Total deposits |  | 9,704,414 |  | 67,726 | 2.78 |  | 10,913,048 |  | 108,514 | 3.94 |
| FHLB advances and other borrowings ${ }^{\text {(c) }}$ |  | 2,538,497 |  | 22,010 | 3.45 |  | 1,766,933 |  | 26,088 | 5.86 |
| Senior notes |  | 198,565 |  | 3,305 | 6.66 |  | 198,381 |  | 3,302 | 6.66 |
| Total deposits and borrowings |  | 12,441,476 |  | 93,041 | 2.98 |  | 12,878,362 |  | 137,904 | 4.25 |
| Other liabilities |  | 100,624 |  |  |  |  | 179,944 |  |  |  |
| Stockholders equity |  | 830,535 |  |  |  |  | 1,469,158 |  |  |  |


${ }^{(a)}$ Yields for securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.
${ }^{(b)}$ Included amounts swept into money market deposit accounts.
${ }^{(c)}$ The impact of swap contracts was included, with notional amounts totaling $\$ 430$ million of receive-fixed, pay-3-month London Inter-Bank Offered Rate ( LIBOR ) variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

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|  |  | Nine | Months Ended | Septembe |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 |  |  | 2007 |  |
| (Dollars in Thousands) | Average <br> Balance | Interest | Average <br> Yield/Rate | Average Balance | Interest | Average <br> Yield/Rate |

## Average balance sheet data

Interest-earning assets:


## Transaction accounts:

| Non-interest-bearing checking ${ }^{(\mathrm{b})}$ | $\$$ | 704,296 | $\$$ | - | $-\%$ | $\$$ | 762,050 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Interest-bearing checking ${ }^{(\mathrm{b})}$ | 436,960 | 2,208 | 0.67 | 481,867 | 1,117 | 0.31 |  |  |
| Money market | 126,724 | 982 | 1.04 | 145,141 | 1,128 | 1.04 |  |  |
| Regular passbook | 973,320 | 6,687 | 0.92 | $1,183,810$ | 8,423 | 0.95 |  |  |


|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Total transaction accounts | $2,241,300$ | 9,877 | 0.59 | $2,572,868$ | 10,668 | 0.55 |
| Certificates of deposit | $7,793,586$ | 233,170 | 4.00 | $8,742,787$ | 323,309 | 4.94 |
| Total deposits | $10,034,886$ | 243,047 | 3.24 | $11,315,655$ | 333,977 | 3.95 |


| FHLB advances and other |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| borrowings ${ }^{\text {c }}$ ) | $1,832,461$ | 50,601 | 3.69 | $1,909,513$ | 83,494 | 5.85 |
| Senior notes | 198,520 | 9,913 | 6.66 | 198,334 | 9,904 | 6.66 |


|  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Total deposits and borrowings | $12,065,867$ | 303,561 | 3.36 | $13,423,502$ | 427,375 | 4.26 |
| Other liabilities | 135,922 |  |  | 219,667 |  |  |
| Stockholders equity | $1,048,058$ | $1,446,591$ |  |  |  |  |

Total liabilities and stockholders
equity
\$ 13,249,847
\$ 15,089,760

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| Net interest income/interest rate spread |  |  | \$ 242,683 | 2.53 \% |  |  | 334,543 | 2.69 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Excess of interest-earning assets over |  |  |  |  |  |  |  |  |
| deposits and borrowings | \$ | 309,448 |  |  | \$ |  |  |  |
| Effective interest rate spread |  |  |  | 2.61 |  |  |  | 3.05 |

${ }^{(a)}$ Yields for securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.
${ }^{(b)}$ Included amounts swept into money market deposit accounts.
${ }^{\text {(c) }}$ The impact of swap contracts was included, with notional amounts totaling $\$ 430$ million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

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Changes in our net interest income are a function of changes in both rates and volumes of interest-earning assets and interest-bearing liabilities. The following table sets forth information regarding changes in our interest income and expense for the periods indicated. For each category of interest-earning assets and interest-bearing liabilities, we have provided information on changes attributable to:

- changes in volume: changes in volume multiplied by comparative period rate;
- changes in rate: changes in rate multiplied by comparative period volume; and
- changes in rate/volume: changes in rate multiplied by changes in volume.

Interest-earning asset and interest-bearing liability balances used in the calculations represent quarterly average balances computed using the average of each month s daily average balance during the periods indicated.

Three Months Ended September 30, 2008 Versus 2007

Changes Due To

Nine Months Ended September 30, 2008 Versus 2007

Changes Due To

| (In Thousands) | Ratel |  |  | Ratel |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Volume | Rate | Volume | Net | Volume | Rate | Nolume |

Interest income:

| Loans | $\$(20,705)$ | $\$(36,786) \$$ | 3,656 | $\$(53,835)$ | $\$(106,333)$ | $\$(107,959)$ | $\$ 16,616$ | $\$(197,676)$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Mortgage-backed securities | $(1)$ | - | - | $(1)$ | $(1)$ | - | - | $(1)$ |  |  |
| Investment securities | $(8,523)$ | $(6,429)$ | 1,982 | $(12,970)$ | $(10,395)$ | $(8,909)$ | 1,307 | $(17,997)$ |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Change in interest income | $(29,229)$ | $(43,215)$ | 5,638 | $(66,806)$ | $(116,729)$ | $(116,868)$ | 17,923 | $(215,674)$ |  |  |

Interest expense:

| Interest-bearing checking | (50) | 1,001 | (149) | 802 | (104) | 1,318 | (123) | 1,091 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market | (82) | (5) | - | (87) | (147) | - | 1 | (146) |
| Regular passbook | (605 ) | (133) | 30 | (708) | (1,492 ) | (297) | 53 | (1,736 ) |
| Total transaction accounts | (737) | 863 | (119) | 7 | (1,743) | 1,021 | (69) | (791) |
| Certificates of deposit | (11,133) | (33,159) | 3,497 | (40,795 ) | $(35,019)$ | $(61,833)$ | 6,713 | $(90,139)$ |
| Total interest-bearing deposits | (11,870) | (32,296 ) | 3,378 | $(40,788)$ | (36,762 ) | $(60,812)$ | 6,644 | (90,930 ) |
| FHLB advances and other |  |  |  |  |  |  |  |  |
| borrowings | 11,563 | (10,887) | $(4,754)$ | $(4,078)$ | (3,373) | (30,765 ) | 1,245 | $(32,893)$ |
| Senior notes | 3 | - | - | 3 | 9 | - | - | 9 |
| Change in interest expense | (304) | $(43,183)$ | (1,376 ) | $(44,863)$ | $(40,126)$ | (91,577) | 7,889 | (123,814 ) |

Change in net interest
income $\quad \$(28,925) \$ \quad(32) \$ 7,014 \quad \$(21,943) \$(76,603) \$(25,291) \$ 10,034 \quad \$ \quad(91,860)$

## Provision for Credit Losses

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During the current quarter, our provision for credit losses totaled $\$ 130.3$ million, up $\$ 48.7$ million from a year ago. The increase in our provision for credit losses reflects continued weakening and uncertainty relative to the housing market and disruption in the secondary markets which have unfavorably impacted our borrowers and the value of their loan collateral.

For the first nine months of 2008, the provision for credit losses totaled $\$ 626.0$ million, compared with $\$ 91.7$ million a year ago. For further information, see Allowance for Credit and Real Estate Losses on page 65.

## Other Income

Other income totaled $\$ 68.2$ million in the current quarter, up $\$ 65.2$ million from a year ago primarily due to a $\$ 70.0$ million gain from the sale of certain non-core real estate contracts. Offsetting contributors to this increase between third quarters was:

- A $\$ 2.9$ million unfavorable change in income from investments in real estate and joint ventures; and
- A $\$ 1.8$ million decline in net gains on sale of loans and mortgage-backed securities, reflecting a decline in loans sold, partially offset by a higher gain per dollar of loan sold.


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For the first nine months of 2008 , other income totaled $\$ 89.2$ million, up $\$ 51.0$ million or $133.3 \%$ from a year ago. The increase primarily reflected the current period gain from the sale of certain non-core real estate contracts, partially offset by unfavorable changes in net gains from sales of loans and mortgage-backed securities and income from real estate and joint ventures held for investment.

Below is a further detailed discussion of the major other income categories.

## Loan and Deposit Related Fees

Our loan and deposit related fees totaled $\$ 8.2$ million in the current quarter, down $\$ 0.8$ million from a year ago. The decline was primarily related to lower automated teller machine fees.

The following table presents a breakdown of loan and deposit related fees during the quarters indicated.

## Three Months Ended

| (In Thousands) | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loan related fees | \$ 445 | \$ 377 | \$ 422 | \$ 467 | \$ 572 |
| Deposit related fees: |  |  |  |  |  |
| Automated teller machine fees | 1,747 | 1,859 | 1,997 | 2,285 | 2,287 |
| Other fees | 5,960 | 5,968 | 5,820 | 6,215 | 6,054 |
| Total loan and deposit related fees | \$ 8,152 | \$ 8,204 | \$ 8,239 | \$ 8,967 | \$ 8,913 |

For the first nine months of 2008, loan and deposit related fees totaled $\$ 24.6$ million, down $\$ 2.5$ million from the same period of 2007. The decline was primarily related to lower automated teller machine fees of $\$ 1.4$ million or $20.3 \%$ and loan related fees of $\$ 1.0$ million or $44.2 \%$.

The following table presents a breakdown of loan and deposit related fees during the year-to-date periods indicated.

| (In Thousands) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 |  | 2007 |
| Loan related fees | \$ | 1,244 | \$ | 2,233 |
| Deposit related fees: |  |  |  |  |
| Automated teller machine fees |  | 5,603 |  | 7,032 |
| Other fees |  | 17,748 |  | 17,822 |
| Total loan and deposit related fees | \$ | 24,595 | \$ | 27,087 |

## Real Estate and Joint Ventures Held for Investment

A loss of $\$ 10.7$ million was recorded from our real estate and joint ventures held for investment, compared to a loss of $\$ 7.9$ million a year ago. The $\$ 2.8$ million unfavorable change is primarily related to current quarter net losses from sales of wholly owned real estate of $\$ 2.4$ million.

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Both the current quarter and the year-ago quarter included writedowns associated with declines in the value of single family lots in which we are a joint venture partner. In the current quarter, the writedown is recorded in provision for losses on real estate and joint ventures, whereas in the year-ago quarter the writedown appears in deficit in net loss from joint ventures.

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The following table sets forth the key components comprising our income from real estate and joint venture operations during the quarters indicated.

## Three Months Ended

|  | September |  |  |  |  | December |  |  | September |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | 30, | June 30, | March 31, | 31, | 30, |  |  |  |  |
|  | 2008 | 2008 | 2008 | 2007 | 2007 |  |  |  |  |

Net rental operations and income from community

| development funds | \$ | (127) | \$ | 133 | \$ | 331 | \$ | (49) | \$ | 576 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net gains (losses) on sales of wholly owned real estate |  |  |  |  |  |  |  |  |  |  |
| estate |  | (2,388) |  | 6,129 |  | - |  | - |  | - |
| Equity (deficit) in net income (loss) from |  |  |  |  |  |  |  |  |  |  |
| joint ventures |  | (181) |  | (79) |  | (945 ) |  | 681 |  | (8,492 ) |
| (Provision for) reduction of losses on real estate |  |  |  |  |  |  |  |  |  |  |
| and joint ventures |  | (8,053 ) |  | $(11,454)$ |  | 9 |  | 10 |  | 24 |

Total income (loss) from real estate and joint ventures held for investment, net $\quad \$(10,749) \quad \$(5,271) \quad \$(605) \quad \$ 642 \quad \$(7,892)$

For the first nine months of 2008, a loss of $\$ 16.6$ million was recorded from real estate and joint ventures held for investment, compared to a loss of $\$ 7.5$ million a year ago. The unfavorable change primarily reflected an increase in the writedowns of single family lots in which we are a joint venture partner, partially offset by net gains from sales.

The following table sets forth the key components comprising our income from real estate and joint venture operations during the year-to-date periods indicated.

|  | Nine Months Ended <br> September 30, |  |  |
| :--- | :---: | :---: | :---: |
| (In Thousands) |  |  |  |

## Secondary Marketing Activities

We service loans for others and those activities generated a loss of $\$ 0.1$ million in the current quarter, down from a loss of $\$ 0.3$ million in the year-ago quarter. This primarily reflected a $\$ 0.6$ million favorable change in payoff and curtailment interest cost, partially offset by a $\$ 0.5$ million unfavorable change from the measurement of MSRs to fair value. Payoff and curtailment interest costs represent the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end

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of the month. Loan servicing income (loss), net does not reflect the interest income we derive from the use of those loan repayments as it is included in net interest income.

Effective January 1, 2008, we adopted the fair value provision of Statement of Financial Accounting Standards No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140 ( SFAS 156 ) and remeasured our MSRs at fair value. For further information regarding the adoption of SFAS 156 and our MSRs, see Note 4 of Notes to Consolidated Financial Statements on page 11.

At September 30, 2008, MSRs totaled $\$ 23$ million or $0.91 \%$ of the $\$ 2.495$ billion of associated loans serviced for others, up $\$ 1$ million from the year ago balance accounted for under the amortized cost method. In addition to the loans we serviced for others with capitalized MSRs, at September 30, 2008, we serviced $\$ 2.848$ billion of loans on a sub-servicing basis where we receive a fixed fee per loan, with no risk associated with changing MSR values.

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The following table presents a breakdown of the components of our loan servicing income (loss), net for the quarters indicated.

| (In Thousands) | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| Net cash servicing fees | \$ 1,797 | \$ 1,750 | \$ 1,765 | \$ 2,166 | \$ 1,657 |
| Payoff and curtailment interest cost ${ }^{(a)}$ | (208) | (350) | (471 ) | (544) | (787) |
| Changes in fair value of mortgage servicing |  |  |  |  |  |
| rights due to: ${ }^{(b)}$ |  |  |  |  |  |
| Change in valuation model inputs or |  |  |  |  |  |
| assumptions ${ }^{(c)}$ | (1,038) | 3,325 | (1,751) | - | - |
| Other changes ${ }^{(d)}$ | (607) | (749) | (739) | - | - |
| Amortization of mortgage servicing rights | - | - | - | (1,085 ) | (950 ) |
| Provision for impairment of mortgage |  |  |  |  |  |
| servicing rights | - | - | - | (2,197) | (214) |


${ }^{(a)}$ Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. However, loan servicing activities do not include the benefit of the use of total loan repayments to increase net interest income.
${ }^{(b)}$ Effective January 1, 2008, Downey adopted the fair value provision of SFAS 156 and remeasured its MSRs at fair value. Downey recorded a pretax adjustment to increase MSRs by $\$ 1.5$ million and a corresponding cumulative effect adjustment of $\$ 0.9$ million, after tax, to increase the 2008 beginning balance of retained earnings in stockholders equity.
${ }^{(c)}$ Reflects changes in assumptions for such items as discount rates and prepayment speeds.
${ }^{(d)}$ Represents changes due to realization of expected cash flows over time.
For the first nine months of 2008, income of $\$ 2.7$ million was recorded from loan servicing activities, compared to a loss of $\$ 1.5$ million for the same period of 2007. The favorable change primarily reflected a reduction in payoff and curtailment interest costs and a favorable change in the fair value of MSRs in the current period versus the amortization of MSRs a year ago.

The following table presents a breakdown of the components of our loan servicing income (loss), net during the year-to-date periods indicated.

> Nine Months Ended
> September 30,

| (In Thousands) | 2008 | 2007 |
| :---: | :---: | :---: |
| Net cash servicing fees | \$ 5,312 | \$ 4,862 |
| Payoff and curtailment interest cost ${ }^{(a)}$ | (1,029) | (3,241) |
| Change in fair value of mortgage servicing rights due to: ${ }^{(b)}$ |  |  |
| Changes in valuation model inputs or assumptions ${ }^{(c)}$ | 536 | - |
| Other changes ${ }^{(d)}$ | (2,095 ) | - |
| Amortization of mortgage servicing rights | - | (2,941 ) |
| Reduction of impairment of mortgage servicing rights | - | (199) |

Total loan servicing income (loss), net $\quad \$ 2,724 \quad \$(1,519)$
${ }^{(a)}$ Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. However, loan servicing activities do not include the benefit of the use of total loan repayments to increase net interest income.
${ }^{(b)}$ Effective January 1, 2008, Downey adopted the fair value provision of SFAS 156 and remeasured its MSRs at fair value. Downey recorded a pretax adjustment to increase MSRs by $\$ 1.5$ million and a corresponding cumulative effect adjustment of $\$ 0.9$ million, after tax, to increase the 2008 beginning balance of retained earnings in stockholders equity.
${ }^{(c)}$ Reflects changes in assumptions for such items as discount rates and prepayment speeds.
${ }^{(d)}$ Represents changes due to realization of expected cash flows over time.
Our net gains on sales of loans and mortgage-backed securities totaled $\$ 0.7$ million in the current quarter, down $\$ 1.8$ million from a year ago, reflecting a decline in loans sold, partially offset by a higher gain per dollar of loan sold. The current quarter included a $\$ 1.6$ million loss due to the SFAS 133 impact of valuing derivatives associated with the sale of loans, compared with a SFAS 133 loss of $\$ 0.6$ million in the year-ago quarter. Excluding the impact of SFAS 133, a gain was realized equal to $1.03 \%$ on secondary market sales of $\$ 221$ million, compared with the year-ago gain of $0.91 \%$ on secondary market sales of $\$ 337$ million.

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The following table presents a breakdown of the components of our net gains on sales of loans and mortgage-backed securities for the quarters indicated.

Three Months Ended

| (In Thousands) | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage servicing rights | \$ 901 | \$ 1,557 | \$ 1,122 | \$ 945 | \$ 1,394 |
| All other components excluding SFAS 133 | 1,377 | 916 | 596 | (393 ) | 1,665 |
| SFAS 133 | (1,601 ) | 2,099 | (69) | (460 ) | (553 ) |
| Total net gains on sales of loans and |  |  |  |  |  |
| mortgage-backed securities | \$ 677 | \$ 4,572 | \$ 1,649 | \$ 92 | \$ 2,506 |
| Secondary marketing gain excluding SFAS |  |  |  |  |  |
| 133 as a percentage of associated sales | 1.03 \% | 1.05 \% | 0.75 \% | 0.31 \% | 0.91 \% |

For the first nine months of 2008, our sales of loans and mortgage-backed securities totaled $\$ 685$ million, down from $\$ 1.622$ billion a year ago. Net gains associated with these sales totaled $\$ 6.9$ million in the current period, or $\$ 13.3$ million lower than the prior year amount. Excluding the impact of SFAS 133, a gain equal to $0.94 \%$ per dollar of loan sold was realized in the current year, down from the year-ago gain of $1.21 \%$.

The following table presents a breakdown of the components of our net gains on sales of loans and mortgage-backed securities during the year-to-date periods indicated.


## Operating Expense

Operating expense totaled $\$ 102.7$ million in the current quarter, up $\$ 40.0$ million or $63.8 \%$ from a year ago. The increase primarily reflected an increase of $\$ 27.8$ million in net operations of real estate acquired in the settlement of loans due to a higher number of foreclosed properties and general and administrative expense of $\$ 12.2$ million or $20.7 \%$. The increase in general and administrative expense between third quarters was primarily a result of increases of:

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- $\$ 5.7$ million in deposit insurance premiums and regulatory assessments due, in part, to a special credit received in the year-ago period and higher premium rates in the current quarter;
- $\$ 3.5$ million in other expense due primarily to a search fee related to executive search fees and higher consulting fees;
- $\$ 2.5$ million in professional fees; and
- $\$ 0.9$ million in salaries and related costs due, in part, to the year-ago reversal of certain management incentive plan accruals.


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The following table presents a breakdown of key components comprising operating expense for the quarters indicated.

|  |  |  |  | Months En |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| Salaries and related costs | \$ | 37,611 | \$ 40,884 | \$ 39,702 | \$ 38,882 | \$ 36,699 |
| Premises and equipment costs |  | 9,224 | 9,181 | 8,997 | 10,257 | 9,736 |
| Advertising expense |  | 1,473 | 816 | 461 | 1,443 | 1,400 |
| Deposit insurance premiums and regulatory |  |  |  |  |  |  |
| assessments |  | 8,117 | 3,689 | 3,703 | 2,516 | 2,413 |
| Professional fees |  | 3,000 | 843 | 303 | 916 | 489 |
| Impairment writedown of goodwill |  | - | - | 3,149 | - | - |
| Other general and administrative expense |  | 11,802 | 8,974 | 8,480 | 8,732 | 8,275 |
|  |  |  |  |  |  |  |
| Total general and administrative expense |  | 71,227 | 64,387 | 64,795 | 62,746 | 59,012 |
| Net operation of real estate acquired in |  |  |  |  |  |  |
| settlement of loans |  | 31,428 | 24,139 | 24,196 | 4,583 | 3,664 |
|  |  |  |  |  |  |  |
| Total operating expense | \$ | 102,655 | \$ 88,526 | \$ 88,991 | \$ 67,329 | \$ 62,676 |

For the first nine months of 2008, operating expense totaled $\$ 280.2$ million, up $\$ 89.5$ million or $46.9 \%$ from a year ago. The increase primarily reflected higher net operations of real estate acquired in the settlement of loans, deposit insurance premiums, other general and administrative expense category, a goodwill impairment charge during the first quarter of 2008, and professional fees. Those increases were partially offset by a decline in salaries and related costs and advertising expense.

The following table presents a breakdown of key components comprising operating expense during the year-to-date periods indicated.

| (In Thousands) | Nine Months Ended September$30,$ |  |
| :---: | :---: | :---: |
|  | 2008 | 2007 |
| Salaries and related costs | \$ 118,197 | \$ 119,931 |
| Premises and equipment costs | 27,402 | 27,667 |
| Advertising expense | 2,750 | 4,469 |
| Deposit insurance premiums and regulatory assessments | 15,509 | 7,659 |
| Professional fees | 4,146 | 1,779 |
| Impairment writedown of goodwill | 3,149 | - |
| Other general and administrative expense | 29,256 | 24,271 |
| Total general and administrative expense | 200,409 | 185,776 |
| Net operation of real estate acquired in settlement of loans | 79,763 | 4,903 |

## Provision for Income Taxes

A tax benefit of $\$ 7.6$ million was recorded in the current quarter, reflecting an effective tax rate of $8.6 \%$, compared with the year-ago effective tax rate of $46.0 \%$. For the first nine months of 2008 , the effective tax rate benefit was $4.6 \%$, compared with an effective tax rate of $42.2 \%$ a year ago. For further information, see Note 6 of Notes to Consolidated Financial Statements on page 20.

## Business Segment Reporting

The previous discussion and analysis of the Results of Operations pertained to our consolidated results. This section discusses and analyzes the results of operations of our two business segments: banking and real estate investment. For more information, see Note 10 of Notes to Consolidated Financial Statements on page 23.

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The following table presents by business segment our net income (loss) for the periods indicated

Three Months Ended

| (In Thousands) | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ | June 30, $2008$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September 30, } \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Banking net loss | \$ (69,026 ) | \$ (215,707) | \$ (247,258) | \$ (109,282) | \$ (18,851) |
| Real estate investment net income (loss) | (12,044 ) | (3,212 ) | (439 ) | 437 | (4,510 ) |
| Total net loss | \$ (81,070 ) | \$ (218,919) | \$ (247,697 ) | \$ (108,845 ) | \$ (23,361 ) |

The following table presents by business segment our net income for the year-to-date periods indicated.

| Nine Months Ended September 30, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | 2008 |  | 2007 |  |
| Banking net income (loss) |  | (531,991) | \$ | 56,186 |
| Real estate investment net loss |  | $(15,695$ ) |  | (3,940 ) |
| Total net income (loss) |  | (547,686 ) | \$ | 52,246 |

## Banking

A net loss of $\$ 69.0$ million was recorded in the current quarter related to our banking operations, compared with a loss of $\$ 18.9$ million a year ago. The unfavorable change between second quarters primarily reflected:

- A $\$ 48.7$ million increase in provision for credit losses;
- A $\$ 40.0$ million increase in operating expense, of which approximately $69 \%$ was due to higher costs related to the operation of real estate acquired in settlement of loans, with the balance of the increase associated with higher deposit insurance premiums, professional fees and consulting fees; and
- A $\$ 21.7$ million or $22.2 \%$ decline in net interest income due to a lower level of interest-earning assets and a lower effective interest rate spread.

These unfavorable items were partially offset by an increase in other income of $\$ 68.1$ million primarily due to the sale of non-core real estate related contracts.

The following table sets forth our banking operational results and selected financial data for the quarters indicated.

| (In Thousands) | Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ | June 30, 2008 | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ | September 30, 2007 |
| Net interest income | \$ 75,998 | \$ 82,866 | \$ 83,601 | \$ 89,059 | \$ 97,656 |

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| Provision for credit losses | 130,291 | 258,874 | 236,870 | 218,447 | 81,562 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other income | 78,820 | 17,224 | 9,439 | 7,424 | 10,756 |
| Operating expense | 102,325 | 88,207 | 88,672 | 67,038 | 62,365 |
| Net intercompany income | 3 | 22 | 46 | 15 | 22 |
| Loss before income taxes (tax benefits) | (77,795 ) | (246,969 ) | (232,456 ) | (188,987 ) | $(35,493$ ) |
| Income taxes (tax benefits) | (8,769 ) | (31,262) | 14,802 | (79,705 ) | $(16,642$ ) |
| Net loss | \$ (69,026) | \$ (215,707) | \$ (247,258) | \$ (109,282) | \$ (18,851) |
| At period end |  |  |  |  |  |
| Assets: |  |  |  |  |  |
| Loans and mortgage-backed securities, net | \$ 10,757,283 | \$ 10,716,676 | \$ 10,725,865 | \$ 11,136,655 | \$ 11,692,185 |
| Other | 2,004,305 | 1,902,632 | 2,392,047 | 2,258,746 | 2,710,006 |
| Total assets | 12,761,588 | 12,619,308 | 13,117,912 | 13,395,401 | 14,402,191 |
| Equity | \$ 771,714 | \$ 858,937 | \$ 1,090,484 | \$ 1,334,417 | \$ 1,444,226 |

For the first nine months of 2008, our net loss from our banking operations totaled $\$ 532.0$ million, compared to income of $\$ 56.2$ million a year ago. The unfavorable change primarily reflected a higher provision for credit losses, lower net interest income and higher operating expense, partially offset by higher other income.

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The following table sets forth our banking operational results for the year-to-date periods indicated.

Nine Months Ended September 30,

| (In Thousands) | 2008 |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 242,465 | \$ | 333,505 |
| Provision for credit losses |  | 626,035 |  | 91,684 |
| Other income |  | 105,483 |  | 45,056 |
| Operating expense |  | 279,204 |  | 189,700 |
| Net intercompany income |  | 71 |  | 53 |
| Income (loss) before income taxes (tax benefits) |  | (557,220) |  | 97,230 |
| Income taxes (tax benefits) |  | $(25,229)$ |  | 41,044 |
| Net income (loss) | \$ | (531,991) | \$ | 56,186 |

## Real Estate Investment

A net loss of $\$ 12.0$ million was recorded in the current quarter from our real estate investment operations, compared to a net loss of $\$ 4.5$ million a year ago. The unfavorable change primarily reflects net losses from the sale of wholly owned real estate in the current quarter.

The following table sets forth real estate investment operational results and selected financial data for the quarters indicated.

## Three Months Ended

| (In Thousands) |  | $\begin{aligned} & \text { tember 30, } \\ & 2008 \end{aligned}$ |  | $\begin{gathered} \text { June } 30, \\ 20008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ |  | December 31, September 30,$2007 \quad 2007$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 29 | \$ | 65 | \$ | 124 | \$ | 236 | \$ | 314 |
| Other income (loss) |  | $(10,605)$ |  | $(5,159)$ |  | (501) |  | 803 |  | (7,720) |
| Operating expense |  | 330 |  | 319 |  | 319 |  | 291 |  | 311 |
| Net intercompany expense |  | (3) |  | (22) |  | (46) |  | (15) |  | (22) |
| Income (loss) before income taxes (tax benefits) |  | (10,909) |  | $(5,435)$ |  | (742) |  | 733 |  | (7,739) |
| Income taxes (tax benefits) |  | 1,135 |  | $(2,223)$ |  | (303) |  | 296 |  | (3,229) |
| Net income (loss) | \$ | (12,044 ) | \$ | (3,212) | \$ | (439 ) | \$ | 437 | \$ | (4,510) |

## At period end

| Assets: |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Investments in real estate and <br> joint ventures | 15,606 | $\$ 63,182$ | $\$ 71,196$ | $\$ 68,679$ | $\$ 58,715$ |
| Other | 11,356 | 8,224 | 15,848 | 19,023 | 30,420 |

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|  | Total assets | 26,962 | 71,406 | 87,044 | 87,702 | 89,135 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Equity | $\$ 7,351$ | $\$ 58,395$ | $\$ 73,607$ | $\$ 74,046$ | $\$ 73,609$ |  |

For the first nine months of 2008, a net loss of $\$ 15.7$ million was recorded related to our real estate investment operations, compared to a loss of $\$ 3.9$ million a year ago. The unfavorable change primarily reflected an increase in the writedowns of single family lots in which we are a joint venture partner, partially offset by higher net gains from sales.

The following table sets forth our real estate investment operational results for the year-to-date periods indicated.

|  | Nine Months Ended September$30,$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In Thousands) |  | 2008 |  | 2007 |
| Net interest income | \$ | 218 | \$ | 1,038 |
| Other loss |  | $(16,265)$ |  | $(6,807)$ |
| Operating expense |  | 968 |  | 979 |
| Net intercompany expense |  | (71) |  | (53) |
| Loss before income tax benefits |  | $(17,086)$ |  | $(6,801)$ |
| Income taxes (tax benefits) |  | (1,391) |  | (2,861 ) |
| Net income (loss) | \$ | $(15,695$ ) | \$ | $(3,940)$ |

Our investments in real estate and joint ventures amounted to $\$ 16$ million at September 30, 2008, down from $\$ 69$ million at December 31, 2007, and $\$ 59$ million at September 30, 2007.

For information on valuation allowances associated with real estate and joint venture loans, see Allowance for Credit and Real Estate Losses on page 65.

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## FINANCIAL CONDITION

## Loans and Mortgage-Backed Securities

Total loans and mortgage-backed securities, including those we hold for sale, increased $\$ 41$ million during the current quarter to $\$ 10.8$ billion or $84.2 \%$ of total assets at September 30, 2008. During the quarter, loans held for investment increased $\$ 119$ million while loans held for sale declined $\$ 78$ million.

Our loan originations, including loans purchased, totaled $\$ 804$ million in the current quarter, up $\$ 110$ million or $15.8 \%$ from the $\$ 694$ million we originated in the year-ago third quarter but $21.8 \%$ less than the $\$ 1.027$ billion we originated in the second quarter of 2008. Loans originated for sale declined $\$ 98$ million or $39.8 \%$ from a year ago to $\$ 147$ million, while single family loans originated for portfolio increased $\$ 128$ million or $29.6 \%$ to $\$ 560$ million. Our prepayment speed, which measures the annualized percentage of loans repaid, for residential one-to-four unit loans held for investment declined from $27 \%$ a year ago to $9 \%$ in the current quarter and was down from $13 \%$ in the second quarter of 2008. During the current quarter, $42 \%$ of our residential one-to-four unit originations represented refinance transactions, including new loans to refinance existing loans which we or other lenders originated. This is down from $61 \%$ in the second quarter of 2008 and down from $79 \%$ in the year-ago third quarter.

Not included in the above originations are loans in which we modified the terms of the notes for borrowers. During the current quarter, we modified $\$ 157$ million of loans associated with our borrower retention program. This program provided borrowers who were current with their loan payments with the opportunity to change from an adjustable rate loan subject to negative amortization to less costly financing alternatives, albeit at new interest rates that were no less than those offered new borrowers. The majority of these modifications were modified into adjustable rate loans whereby the interest rate adjusts semi-annually but does not permit negative amortization. An additional $\$ 149$ million of loans were modified at below market interest rates in loan workout situations.

We originate residential one-to-four unit mortgage loans both with and without loan origination fees. In mortgage transactions for which we charge no origination fees, we receive a higher interest rate than those for which we charge origination fees. These loans generally result in deferrable loan origination costs exceeding loan origination fees. A prepayment fee on these loans may be required if these loans are prepaid within the first three years.

Originations of adjustable rate residential one-to-four unit loans for portfolio, including loans purchased, totaled $\$ 553$ million in the current quarter, up from $\$ 432$ million in the year-ago quarter but down from $\$ 748$ million in the second quarter of 2008 . Of the current quarter total:

- $94 \%$ were adjustable rate loans fixed for 3-5 years, compared with $74 \%$ in the year-ago quarter;
- 3\% were adjustable rate loans tied to either the LIBOR index, which typically adjust every six months, or the Constant Maturity Treasury ("CMT") index unchanged from the year-ago quarter; and
- 3\% were adjustable rate loans tied to either the FHLB Eleventh District Cost of Funds Index ("COFI") or the 12-month moving average of yields on actively traded U.S. Treasury securities adjusted to a constant maturity of one year ("MTA") index and generally have rates that adjust monthly and provide for negative amortization, compared with $23 \%$ in the year-ago quarter. Effective July 2008, we no longer offer to borrowers loans that provide for negative amortization.

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The following table sets forth loans originated, including purchases, for investment and for sale during the periods indicated.

${ }^{(a)}$ Originations for the quarter ending September 30, 2007 are net of $\$ 1.0$ million of cancelled loans that were originated in the previous quarter.
${ }^{(b)}$ All residential one-to-four unit loans.

The following table sets forth loans originated, including purchases, for investment and for sale during the year-to-date periods indicated.

Nine Months Ended September 30,
(In Thousands)
2008
2007

## Loans originated and purchased

Investment portfolio:
Residential one-to-four units:

| Adjustable by index: |  |  |  |
| :---: | ---: | ---: | ---: |
| COFI | 25,272 | $\$$ | 257,201 |
| MTA | 2,800 | 7,621 |  |
| LIBOR | 15,122 | 383,069 |  |
| CMT | 12,131 | 66,543 |  |


| Adjustable fixed for 3-5 years | $1,680,454$ | $1,018,805$ |  |
| :---: | :---: | ---: | ---: |
| Fixed | 10,383 | 873 |  |
| Other | Total residential one-to-four units | $1,746,162$ | $1,734,112$ |
| Total for investment portfolio | 164,100 | 49,119 |  |
| Sale portfolio ${ }^{(\text {a })}$ | $1,910,262$ | $1,783,231$ |  |
|  | 596,374 | $1,380,371$ |  |
| Total for investment and sale portfolios | $\$ 2,506,636$ | $\$ 3,163,602$ |  |

${ }^{(a)}$ Primarily residential one-to-four unit loans.

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The following table sets forth our investment portfolio of residential one-to-four unit adjustable rate loans by index, excluding our adjustable fixed for 3-5 year loans which are still in their initial fixed rate period, at the dates indicated.

September 30, 2008 June 30, 2008 March 31, 2008 December 31, 2007 September 30, 2007


## Loan Investment <br> Portfolio

Residential one-to-four units:
Adjustable by index:

| COFI | \$ 5,342,617 | $75 \%$ | \$ 5,599,857 | $75 \%$ | \$ 5,893,818 | 74 \% | \$ 6,383,837 | $75 \%$ | \$ 6,899,483 | $76 \%$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MTA | 950,163 | 13 | 1,047,051 | 14 | 1,163,661 | 15 | 1,256,672 | 15 | 1,398,540 | 15 |
| LIBOR | 255,208 | 4 | 250,271 | 3 | 274,555 | 3 | 444,483 | 5 | 586,143 | 7 |
| Other, primarily CMT | 579,518 | 8 | 588,571 | 8 | 595,695 | 8 | 394,829 | 5 | 204,513 | 2 |

```
Total adjustable loans
(a)
```

${ }^{(a)}$ Excludes residential one-to-four unit adjustable fixed for 3-5 year loans still in their initial fixed rate period.
Our adjustable rate mortgage loans generally:

- either begin with an incentive interest rate ("start rate"), which is an interest rate below the current market rate, that adjusts to the applicable index plus a defined margin, subject to periodic and lifetime caps, after one, three, six or twelve months, or have a fixed interest rate for a period of three to five years then adjust semi-annually or annually thereafter;
- provide that the maximum interest rate cannot exceed the start rate by more than six to twelve percentage points, depending on the type of loan and the initial rate offered; and
- limit interest rate adjustments, for loans that adjust both the interest rate and payment amount simultaneously, to $1 \%$ per adjustment for those that adjust semi-annually and $2 \%$ per adjustment for those that adjust annually.

Our adjustable rate loans subject to negative amortization, which are no longer offered to borrowers, have an interest rate that adjusts monthly and a minimum monthly loan payment that adjusts annually. The start rate for these loans is lower than the fully-indexed rate and is the rate at which we earned interest for the loan only during the first month. After the first month, interest accrues at the fully-indexed rate. The start rate, however, is used to calculate the minimum monthly loan payment for the first twelve months. The borrower is required to make at least the minimum monthly payment, but retains the option to make a larger payment to reduce loan principal and avoid negative amortization (the addition to loan principal of accrued interest that exceeds the minimum monthly loan payment). If the borrower chooses to make the minimum monthly loan payment, and the interest accrual based on the fully-indexed rate results in monthly interest due exceeding the payment amount, the loan balance will increase by the difference. These payment options were clearly defined in the loan documents signed by the borrower at funding and are explained again on the borrower s monthly statement.

More particularly, our adjustable rate loans subject to negative amortization:

- typically limit the maximum loan balance to $110 \%$ of the original loan amount if the original loan-to-value ratio (a loan-to-value ratio is the proportion of the principal amount of the loan to the lower of the sales price or appraised value of the property securing the loan at origination) is greater than $75 \%$, and to $115 \%$ if the loan-to-value ratio is $75 \%$ or less;
- have a lifetime interest rate cap, but no periodic cap on interest rate adjustments; and
- include a payment cap that limits the change in minimum monthly loan payments to $7.5 \%$ per year, unless the loan is recast (i.e., a new monthly loan payment is calculated using the fully-indexed interest rate and provides for amortization of the loan balance over the remaining term of the loan). A loan is recast every five years and additionally when the loan balance reaches the maximum level of loan balance permitted.


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The maximum home loan we currently make for our own portfolio, except for a limited amount related to Community Reinvestment Act ("CRA") activities and loans to facilitate the sale of real estate acquired in settlement of loans, is equal to $80 \%$ of a property s appraised value. If a loan incurs negative amortization, the loan-to-value ratio could rise, which increases credit risk, and the fair value of the underlying collateral could be insufficient to satisfy fully the outstanding loan obligation in the event of a loan default. A loan-to-value ratio is the proportion of the principal amount of the loan to the lower of the sales price or appraised value of the property securing the loan at origination.

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Our loan portfolio held for investment contains loans previously originated with a limit on the maximum loan balance of $125 \%$ of the original loan amount. At September 30, 2008, loans with the higher $125 \%$ limit on the maximum loan balance represented $2 \%$ of our one-to-four unit residential loan portfolio, while those with the $115 \%$ limit represented $4 \%$ and those with the $110 \%$ limit represented $46 \%$ of that portfolio. We permit adjustable rate mortgage loans to be assumed by qualified borrowers.

While start rates of our loan products fluctuate with the market, we do not use them to qualify a loan applicant. Rather, we qualify an applicant for adjustable rate mortgage loans using a fully-amortizing payment calculated from the higher of the fully-indexed rate or, currently, for our:

- lower risk applicants:
- $6.00 \%$ for owner occupied; or
- $6.25 \%$ for non-owner occupied.
- higher risk applicants:
- $7.00 \%$ for owner occupied; or
- $7.25 \%$ for non-owner occupied.

At September 30, 2008, $\$ 5.7$ billion or $52 \%$ of our total residential one-to-four unit loans held for investment were subject to negative amortization. The amount of negative amortization included in the loan balance declined $\$ 27$ million during the quarter to $\$ 318$ million or $5.6 \%$ of loans subject to negative amortization. During current quarter, approximately $10 \%$ of our loan interest income represented negative amortization, down from $15 \%$ in the second quarter of 2008 and $26 \%$ in year-ago third quarter. At origination, these loans had a weighted average loan-to-value ratio of $73 \%$. In addition, $\$ 4.4$ billion or $40 \%$ of our residential one-to-four unit loans held for investment represented loans requiring interest only payments over the initial terms of the loans, generally the first three to five years.

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The following table sets forth our investment portfolio of residential one-to-four unit adjustable rate loans subject to negative amortization and with interest only payments, along with negative amortization included in the loan balance, loan to value ratio information and weighted average age of the loans, at the dates indicated.

|  |  |  |  | Loan |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Negative | to | CurrewWeighted |
|  |  |  |  |  | Loan |
|  |  |  | Amortization | Value | to Average |
|  | Loan | \% of | Included in the | Ratio <br> at | Value Age |
|  |  |  | Loan |  | Ratio |
| (Dollars in Thousands) | Balance | Total | Balance Oris | riginatio | ( ${ }^{(a)}$ (Months) |

## Loan Investment Portfolio

Residential one-to-four units subject to negative amortization:

At September 30, 2008:
With negative amortization:

$\begin{array}{llllllll}\text { Total loans subject to negative amortization } & \$ 5,715,066 & 100 \% & \$ 317,502 & 73 \% & 77 & \% & 41\end{array}$
As a percentage of total residential one-to-four unit loans
$52 \%$

|  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Total loans with interest only payments ${ }^{(\mathrm{b})}$ | $\$ 4,373,160$ | $70 \%$ | $71 \%$ | 21 |
| As a percentage of total residential one-to-four unit | $40 \%$ |  |  |  |
| loans |  |  |  |  |

At December 31 2007:
With negative amortization:

| Balance less than or equal to original loan <br> amount | $\$ 189,508$ | $3 \%$ | $\$, 253$ | $70 \%$ | $69 \%$ | 37 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :--- | :--- | :--- |
| Balance greater than original loan amount | $6,501,649$ | 86 | 377,411 | 74 | 78 | 29 |
| Total with negative amortization | $6,691,157$ | 89 | 378,664 | 74 | 78 | 30 |
| ot utilizing negative amortization | 839,433 | 11 | - | 69 | 65 | 55 |

$\begin{array}{lllllllll}\text { Total loans subject to negative amortization } & \$ 7,530,590 & 100 \% & \$ 378,664 & 73 & \% & 77 & \% & 32\end{array}$
As a percentage of total residential one-to-four
unit loans
$69 \%$

Total loans with interest only payments
\$ 2,745,117
$70 \% \quad 70 \% \quad 16$
As a percentage of total residential one-to-four unit
loans
$25 \%$

| At September 30, 2007: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| With negative amortization: |  |  |  |  |  |  |  |  |
| Balance less than or equal to original loan amount | \$ | 213,427 | $3 \%$ | \$ | 1,358 | 70 \% | 69 \% | 36 |
| Balance greater than original loan amount |  | 7,104,531 | 86 |  | 386,626 | 74 | 78 | 27 |
| Total with negative amortization |  | 7,317,958 | 89 |  | 387,984 | 74 | 78 | 28 |
| Not utilizing negative amortization |  | 937,431 | 11 |  | - | 69 | 65 | 50 |
| Total loans subject to negative amortization <br> As a percentage of total residential one-to-four unit loans | \$ | 8,255,389 | $100 \%$ | \$ | 387,984 | $73 \%$ | $76 \%$ | 30 |
|  | 74 \% |  |  |  |  |  |  |  |
| Total loans with interest only payments |  | 2,456,416 |  |  |  | 69 \% | 69 \% | 13 |
| As a percentage of total residential one-to-four unit loans | 22 \% |  |  |  |  |  |  |  |

${ }^{(a)}$ Based on current loan balance relative to the lower of the appraised value or sales price at time of origination. ${ }^{(b)}$ Loans with interest only payments include loans modified with previously capitalized interest due to negative amortization.

Our adjustable rate loans subject to negative amortization require a payment recast every five years and additionally when the loan balance reaches the maximum permissible level of negative amortization, while interest only loans require a payment recast when the initial fixed rate or interest only period expires. At payment recast, the fully-indexed interest rate is used to calculate a new monthly loan payment that provides for full amortization of the loan balance over the remaining term of the loan. Generally, the new loan payment is significantly higher and therefore default risk typically increases. We have other adjustable rate loans that also are subject to payment recasts but the new loan payments are not likely to be as severe as those associated with loans subject to negative amortization or interest only payments because the original loan payments already include principal amortization.

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Navigation Links

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The following table sets forth projected first-time loan payment recasts for our investment portfolio of residential one-to-four unit adjustable rate loans subject to negative amortization and loans with interest only payments for the fourth quarter of 2008 and annually thereafter through 2012. To determine projected first-time loan payment recasts, we assumed that borrowers will continue to utilize negative amortization at the same rate as they did in the preceding 12 months and no loans prepay. Therefore, the projected recast amounts may be overstated as some portion of these loans is likely to prepay or be modified as part of our borrower retention or loan workout programs. For example, at the end of the second quarter of 2008, we forecasted that $\$ 460$ million of loans subject to negative amortization and loans with interest only payments would recast for the first-time during the second quarter of 2008 , of which $\$ 283$ million did recast while:

- $\$ 61$ million did not recast during the quarter as borrowers reduced their utilization of negative amortization;
- $\$ 53$ million were modified during the quarter as part of our borrower retention program;
- $\$ 36$ million were foreclosed upon;
- $\$ 16$ million were modified as part of our loan workout program; and
- $\$ 11$ million were paid off.

Projected First-Time Loan Recasts at September 30, 2008 for

|  | 4th Quarter | Year Ended | Year Ended | Year Ended | Year Ended |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) | 2008 | 2009 | 2010 | 2011 | 2012 |

Loan Investment
Portfolio
Residential one-to-four
units:
Loans subject to negative

| amortization | $\$ 287,489$ | $\$ 1,244,001$ | $\$ 1,412,573$ | $\$ 888,950$ | $\$ 430,995$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Loans with interest <br> only payments | 1,905 | 152,819 | 32,397 | $1,437,642$ | $1,270,105$ |
| All other loans $^{\text {(a) }}$ | 394 | 87,283 | 45,591 | 302,689 | 50,908 |


| Total | $\$ 289,788$ | $\$ 1,484,103$ | $\$ 1,490,561$ | $\$ 2,629,281$ | $\$ 1,752,008$ |
| :---: | :---: | :---: | :---: | :---: | :---: |

As a percentage of total residential

| one-to-four unit <br> loans | $3 \%$ | $14 \%$ | $14 \%$ | $24 \%$ | $16 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

${ }^{(a)}$ Represents fully-amortizing adjustable rate loans.

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At September 30, 2008, $15 \%$ of our residential one-to-four unit loans were originated in 2008, with an additional $15 \%$ in 2007 , and $25 \%$ in 2006, which are relatively new and unseasoned. The following table sets forth our investment portfolio of residential one-to-four unit loans by year of origination segregated by those subject to negative amortization, those with interest only payments and all others at the dates indicated. From year to year, loans may change categories due to modification.

## Loans by Year of Origination

| (Dollars in Thousands) | 2004 and Prior | 2005 | 2006 | 2007 | 2008 | Balance |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Loan Investment Portfolio

## Residential one-to-four units:

At September 30, 2008:

| Loans subject to negative amortization | \$ 1,486,305 | \$ 2,181,840 | \$ 1,599,568 | \$ 410,262 | \$ 37,091 | \$ 5,715,066 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hybrid adjustable rate loans: |  |  |  |  |  |  |
| Interest only payments | 108,108 | 54,633 | 832,998 | 1,015,074 | 1,261,526 | 3,272,339 |
| Fully amortizing | 84,355 | 73,238 | 60,069 | 78,270 | 332,004 | 627,936 |
| Total hybrid adjustable rate loans | 192,463 | 127,871 | 893,067 | 1,093,344 | 1,593,530 | 3,900,275 |
| Non-hybrid interest only loans | 221,647 | 514,022 | 189,100 | 140,168 | 35,884 | 1,100,821 |
| All other loans ${ }^{(a)}$ | 145,253 | 29,910 | 15,333 | 34,699 | 18,244 | 243,439 |
| Total residential one-to-four units | \$ 2,045,668 | \$ 2,853,643 | \$ 2,697,068 | \$ 1,678,473 | \$ 1,684,749 | \$ 10,959,601 |
| As a percentage of total residential |  |  |  |  |  |  |
| one-to-four unit loans | 19 \% | 26 \% | 25 \% | 15 \% | 15 \% | 100 \% |

2004 and Prior 200520062008 Balance

At September 30, 2007:

| Loans subject to negative amortization | \$ 2,438,438 | \$ 3,512,669 | \$ 1,980,013 | \$ | 324,269 | \$ | - | \$ | 8,255,389 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hybrid adjustable rate loans: |  |  |  |  |  |  |  |  |  |
| Interest only payments | 147,222 | 51,784 | 918,761 |  | 887,577 |  | - |  | 2,005,344 |
| Fully amortizing | 82,773 | 2,326 | 51,250 |  | 51,861 |  | - |  | 188,210 |
| Total hybrid adjustable rate loans | 229,995 | 54,110 | 970,011 |  | 939,438 |  | - |  | 2,193,554 |
| Non-hybrid interest only loans | 43,109 | 14,001 | 133,086 |  | 260,876 |  | - |  | 451,072 |
| All other loans ${ }^{(a)}$ | 160,497 | 10,936 | 16,826 |  | 139,287 |  | - |  | 327,546 |
| Total residential one-to-four units | \$ 2,872,039 | \$ 3,591,716 | \$ 3,099,936 | \$ | 1,663,870 | \$ | - | \$ | 11,227,561 |
| As a percentage of total residential |  |  |  |  |  |  |  |  |  |
| one-to-four unit loans | 25 \% | 32 \% | 28 \% |  |  |  | - \% |  | $100 \%$ |

${ }^{(a)}$ Represents fully-amortizing adjustable rate loans and fixed rate loans.

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At September 30, 2008, $90 \%$ of our residential one-to-four unit loans were concentrated and secured by properties located in California. The following table sets forth the major geographic distribution of our investment portfolio of residential one-to-four unit loans at the dates indicated.


The following table sets forth our investment portfolio of residential one-to-four unit loans by the Fair Isaac Corporation credit score model ("FICO") of the borrower at origination at the dates indicated.

September 30, $2008 \quad$ June 30, $2008 \quad$ March 31, 2008 December 31, 2007 September 30, 2007

| (Dollars in | \% of |  | \% of |  | \% of |  | \% of |  | \% of |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Thousands) | Amount | Total | Amount | Total | Amount | Total | Amount | Total | Amount | Total |

## Loan

Investment
Portfolio
Residential
one-to-four
units:

FICO score at
Origination:

| 620 or below | $\$ 341,495$ | $3 \%$ | $\$$ | 361,879 | $3 \%$ | $\$$ | 384,320 | $4 \%$ | $\$$ | 407,764 | $4 \%$ | $\$$ | 443,748 | $4 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 621 to 659 | $2,238,634$ | 20 | $2,348,417$ | 22 | $2,463,700$ | 23 | $2,573,185$ | 24 | $2,697,313$ | 24 |  |  |  |  |
| 660 to 719 | $3,990,707$ | 37 | $4,034,572$ | 37 | $4,046,287$ | 38 | $4,122,326$ | 38 | $4,232,819$ | 38 |  |  |  |  |
| 720 and above | $4,262,804$ | 39 | $4,020,953$ | 37 | $3,683,490$ | 34 | $3,630,721$ | 33 | $3,705,685$ | 33 |  |  |  |  |
| Not available | 125,961 | 1 | 129,068 | 1 | 134,438 | 1 | 143,232 | 1 | 147,996 | 1 |  |  |  |  |

Total residential one-to-four units

Weighted
average FICO
score for
loan investment
portfolio of
residential
one-to-four

| units | 704 | 702 | 698 | 697 |
| :--- | :--- | :--- | :--- | :--- |

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The following table sets forth our investment portfolio of residential one-to-four unit loans by original loan-to-value ratio at the dates indicated. For this table, the loan-to-value ratios have been updated to reflect the current loan balance and, if private mortgage insurance has been removed, a current appraisal.

September 30, $2008 \quad$ June 30, $2008 \quad$ March 31, 2008 December 31, 2007 September 30, 2007


Loan
Investment
Portfolio
Residential
one-to-four
units:
$80 \%$ or
below:

| $60 \%$ or less $\$ 1,600,167$ | $15 \%$ | $\$ 1,590,553$ | $15 \%$ | $\$$ | $1,504,295$ | 14 | $\%$ | $\$$ | $1,539,989$ | $14 \%$ | $\$$ | $1,628,047$ | $14 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $61 \%$ to $70 \%$ | $2,185,379$ | 20 | $2,111,314$ | 19 | $1,972,543$ | 18 | $1,931,397$ | 18 | $1,966,339$ | 18 |  |  |  |
| $71 \%$ to $80 \%$ | $6,722,658$ | 61 | $6,711,241$ | 61 | $6,717,851$ | 63 | $6,866,261$ | 63 | $7,067,710$ | 63 |  |  |  |


$81 \%$ to $85 \%$ :

| With <br> private <br> mortgage <br> insurance: | 8,255 | 8,928 | 8,923 | 7,805 | 7,782 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| MGIC | 36,871 | 38,260 | 40,032 | 42,231 | 42,630 |
| RMIC | 24,270 | 27,507 | 29,176 | 31,131 | 32,290 |
| UGI | 1,096 | 1,260 | 1,448 | 1,452 | 1,786 |
| All others |  |  |  |  |  |


| Total with private mortgage |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| insurance | 70,492 | 1 | 75,955 | 1 | 79,579 | 1 | 82,619 | 1 | 84,488 | 1 |
| Without private mortgage insurance | 2,971 | - | 2,991 | - | 2,805 | - | 1,728 | - | 1,145 | - |
| $\begin{aligned} & \text { Total } 81 \% \\ & \text { to } 85 \% \end{aligned}$ | 73,463 | 1 | 78,946 | 1 | 82,384 | 1 | 84,347 | 1 | 85,633 | 1 |

$86 \%$ to $89 \%$ :
With
private
mortgage
insurance:

| MGIC | 19,167 | 20,134 | 20,552 | 19,563 | 21,252 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| RMIC | 85,076 | 94,284 | 104,558 | 107,673 | 111,908 |

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| Total <br> residential <br> one-to-four <br> units |
| :--- |

## Weighted

average
loan-to-value
ratio
for loan
investment
portfolio of

| 72 | 72 | 72 | 72 | 73 |
| :--- | :--- | :--- | :--- | :--- |

```
residential
one-to-four
units
```

${ }^{(a)}$ Primarily related to Community Reinvestment Act activities.

In addition to the other credit risks already identified, $74 \%$ of our residential one-to-four unit loans held for investment at September 30, 2008 were underwritten based on borrower stated income and asset verification and an additional $5 \%$ were underwritten with no verification of either borrower income or assets. In April 2008, we changed our guidelines to no longer permit stated income programs for portfolio loans.

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Credit risks are mitigated primarily by various minimum borrower credit requirements and maximum loan-to-value ratio limitations. For example, at September 30, 2008, the average loan-to-value ratio at origination of our residential one-to-four unit loan portfolio was $72 \%$. However, even with these requirements and limitations, our risk mitigation strategy is limited by potential defects in the underwriting process as well as potential changes in the loan-to-value ratio due to negative amortization and declines in home values after the loans were originated. For example, while residential property values increased in the past thereby further reducing our exposure to credit risk, home value declines emerged in 2006 and are continuing in most markets in which we lend. The uncertainty of future home value changes may materially impact the risk associated with our loan portfolio since $55 \%$ of these loans were originated after 2005.

We originated $\$ 3$ million of home equity loans and lines of credit in the current quarter, unchanged from both the second quarter of 2008 and year-ago third quarter. During the current quarter, we originated $\$ 83$ million of residential five or more unit loans, compared to $\$ 24$ million in the second quarter of 2008 and none in the year-ago third quarter. During the current quarter we originated less than $\$ 1$ million of construction loans, down from $\$ 36$ million in the second quarter of 2008 and $\$ 12$ million in the year-ago third quarter. Consumer loan originations totaled $\$ 1$ million in the current quarter, up from less than $\$ 1$ million in the second quarter of 2008 but down from $\$ 2$ million in the year-ago third quarter.

At September 30, 2008, our unfunded loan application pipeline totaled $\$ 423$ million. Within that pipeline, we had commitments to borrowers for short-term interest rate locks, before the reduction of expected fallout, of $\$ 216$ million, of which $\$ 38$ million were related to residential one-to-four unit loans being originated for sale in the secondary market. Furthermore, we had commitments for undrawn lines of credit of $\$ 205$ million and loans in process of $\$ 63$ million. We believe our current sources of funds will be adequate relative to these obligations.

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The following table sets forth the origination, purchase and sale activity relating to our loans and mortgage-backed securities for the quarters indicated.

## Three Months Ended

|  | September |  |  |  |  |  |  |  |  | September |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | 30, | June 30, | March 31, | December 31, | 30, |  |  |  |  |  |  |  |
|  | 2008 | 2008 | 2008 | 2007 | 2007 |  |  |  |  |  |  |  |

## Investment Portfolio

Loans originated:
Loans secured by real estate:
Residential one-to-four units:

| Adjustable | $\$$ | 32,180 | $\$$ | 13,460 | $\$$ | 9,685 | $\$$ | 92,109 | $\$ 113,585$ |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Adjustable | fixed for 3-5 years | 521,273 | 734,242 |  | 424,939 | 302,386 | 318,089 |  |  |
| Fixed |  | 6,805 | 2,876 |  | 702 |  | - | 588 |  |


|  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Total residential one-to-four units | 560,258 | 750,578 | 435,326 | 394,495 | 432,262 |
| Home equity loans and lines of credit | 3,325 | 3,322 | 2,019 | 2,268 | 3,048 |
| Residential five or more units <br> adjustable | 82,970 | 24,345 | - | - | - |


| Total residential | 646,553 | 778,245 | 437,345 | 396,763 | 435,310 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | 8,180 | - | - | - | - |
| Construction | 271 | 36,478 | 275 | 28,524 | 11,551 |
| Land | 197 | 161 | 41 | 103 | 135 |
| Non-mortgage: |  |  |  |  |  |
| Commercial | - | - | 305 | - | 300 |
| Consumer | 1,010 | 459 | 742 | 787 | 1,709 |
| Total loans originated | 656,211 | 815,343 | 438,708 | 426,177 | 449,005 |
| Loan repayments | (297,790 ) | (412,751 ) | (552,942 ) | (747,862 ) | (979,625 ) |
| Other net changes ${ }^{\left({ }^{\text {a }} \text { )}\right.}$ | (239,927 ) | (388,083 ) | (302,423 ) | (247,000 ) | $(71,735)$ |

Increase (decrease) in loans held for investment, net

118,494
14,509
$(416,657) \quad(568,685) \quad(602,355)$

## Sale Portfolio

Residential one-to-four unit loans:

| Originated | 143,610 | 210,055 | 236,568 | 190,816 | 240,423 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Purchased | 3,682 | 1,671 | 788 | 1,237 | 4,408 |
| Loans transferred to the investment <br> portfolio | $(4,254)$ | $(1,077)$ | $(123)$ | $(579)$ | $(6,669)$ |
| Originated whole loans sold | $(16,548)$ | $(398)$ | $(1,505)$ | $(1,999)$ | $(93,774)$ |
| Loans exchanged for mortgage-backed <br> securities $^{(\mathrm{b})}$ | $(204,613)$ | $(234,715)$ | $(227,482)$ | $(173,909)$ | $(243,546)$ |
| Capitalized basis adjustment $^{(\mathrm{c})}$ | 215 | 920 | $(1,243)$ | $(208)$ | 2,103 |
| Other net changes $^{(\mathrm{d})}$ | 23 | $(151)$ | $(1,134)$ | $(2,202)$ | $(469)$ |


| Increase (decrease) in loans held for sale, net | (77,885 ) | $(23,695)$ | 5,869 | 13,156 | (97,524 ) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities, net: |  |  |  |  |  |
| Received in exchange for loans ${ }^{(b)}$ | 204,613 | 234,715 | 227,482 | 173,909 | 243,546 |
| Sold ${ }^{\text {b }}$ | (204,613 ) | (234,715 ) | (227,482 ) | $(173,909)$ | (243,546 ) |
| Repayments | (2) | (3) | (2) | (1) | (2) |
| Other net changes | - | - | - | - | - |
| Decrease in mortgage-backed securities |  |  |  |  |  |
| available for sale | (2) | (3) | (2) | (1) | (2) |
| Increase (decrease) in loans held for sale and |  |  |  |  |  |
| mortgage-backed securities available for sale | (77,887 ) | (23,698 ) | 5,867 | 13,155 | (97,526 ) |
| Total increase (decrease) in loans and |  |  |  |  |  |
| mortgage-backed securities, net | \$ 40,607 | \$ (9,189) | \$ (410,790 ) | \$ (555,530 ) | \$ (699,881 ) |

${ }^{(a)}$ Primarily included changes in undisbursed funds for lines of credit and construction loans, in loss allowances, in net deferred costs and premiums, in interest capitalized on loans (negative amortization), and from loans transferred to real estate acquired in settlement of loans or from (to) the held for sale portfolio.
${ }^{(b)}$ These transactions typically involve creation of an MBS by a government sponsored entity (GSE) from loans sold by, and delivered by, us to the GSE. While the GSE is obligated to provide us with the MBS in exchange for the sold loans, the GSE typically fulfills this commitment through delivery of the MBS directly to the third-party purchaser based on a forward sales commitment made by us to that third party. The sales of both the loans and MBS are settled typically on a same-day basis such that we do not retain the MBS. If the MBS were to be retained with an intent to sell, we would classify the security as held for trading and record changes in fair value in our consolidated statement of income.
${ }^{(c)}$ Reflected the change in fair value of the interest rate lock derivative from the date of rate lock to the date of funding. Effective January 2008, we included the fair value of MSRs in the fair value of interest rate lock derivatives in accordance with Staff Accounting Bulletin 109, Written Loan Commitments Recorded at Fair Value Through Earnings.
${ }^{(d)}$ Primarily included repayments and the change in net deferred costs and premiums.

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The following table sets forth the composition of our loan and mortgage-backed securities portfolios at the dates indicated.


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| Total mortgage-backed securities |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| available for sale | 104 | 106 | 109 | 111 | 112 |


| Total loans held for sale and <br> mortgage-backed |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| securities available for sale | 7,777 | 85,664 | 109,362 | 103,495 | 90,340 |

Total loans and mortgage-backed
securities, net $\quad \$ 10,757,283 \quad \$ 10,716,676 \quad \$ 10,725,865$ \$ 11,136,655 $\$ 11,692,185$
${ }^{(a)}$ Reflected the change in fair value of the interest rate lock derivative from the date of rate lock to the date of funding. Effective January 2008, we included the fair value of MSRs in the fair value of the interest rate lock derivatives in accordance with Staff Accounting Bulletin 109, Written Loan Commitments Recorded at Fair Value Through Earnings.

We carry loans for sale at the lower of cost or fair value. At September 30, 2008, no valuation allowance was required as the fair value exceeded book value on an aggregate basis.

We carry mortgage-backed securities available for sale at fair value which, at September 30, 2008, was essentially equal to our cost basis.

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## Investment Securities

The following table sets forth the composition of our investment securities portfolios at the dates indicated.

| (In Thousands) | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { ecember 31, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { ptember 30, } \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds and interest earning due from banks | \$ 101,129 | \$ | 11,060 | \$ | - | \$ | 5,900 | \$ | 1,551 |
| Investment securities available for sale: |  |  |  |  |  |  |  |  |  |
| U.S. Treasury | - |  | - |  | - |  | - |  | - |
| Government sponsored entities | 592,481 |  | 998,396 |  | 1,603,039 |  | 1,549,818 |  | 2,142,216 |
| Other | 61 |  | 61 |  | 61 |  | 61 |  | 62 |
| Total investment securities | \$ 693,671 | \$ | 1,009,517 | \$ | 1,603,100 | \$ | 1,555,779 | \$ | 2,143,829 |

The fair value of temporarily impaired investment securities, the amount of unrealized losses and the length of time these unrealized losses existed as of September 30, 2008 are presented in the following table. The $\$ 7$ million unrealized loss on investment securities that have been in a loss position for less than 12 months is due to changes in market interest rates and is not considered to be other than temporary. We have the intent and ability to hold the securities until that temporary impairment is eliminated.

|  | Less than 12 months |  | 12 months or longer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Unrealized |  | Unrealize |  | Unrealized |
| (In Thousands) | Fair Value | Losses | Fair <br> Value | Losses | Fair Value | Losses |

Investment securities available for sale:

| U.S. Treasury | \$ | - | \$ | - | \$ | - | \$ | \$ |  | \$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government sponsored entities |  | 243,234 |  | 6,766 |  | - |  |  | 243,234 |  | 6,766 |
| Total temporarily impaired securities | \$ | 243,234 | \$ | 6,766 | \$ | - | \$ | \$ | 243,234 | \$ | 6,766 |

The following table sets forth the maturities of our investment securities and their weighted average yields at September 30, 2008.

Amount Due as of September 30, 2008

|  | In 1 Year | After 1 Year <br> Through 5 <br> Years | After 5 Years <br> Through 10 <br> Years | After | 10 Years | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) | or Less |  |  |  |  |  |  |
| Federal funds and interest earning <br> due |  |  |  |  |  |  |  |
| from banks | $\$ 101,129$ | $\$$ | - | $\$$ | - | $\$$ | - |

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| Weighted average yield | $0.77 \%$ | $-\%$ | $-\%$ | $-\%$ | 0.77 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Investment securities available for sale:

| U.S. Treasury | - | - | - | - | - |
| :--- | :--- | :--- | :--- | :--- | :---: |
| Weighted average yield | $-\%$ | $-\%$ | $-\%$ | $-\%$ | $-\%$ |
| Government sponsored entities | - | 349,247 | 98,124 | 145,110 | 592,481 |
| (a) | $-\%$ | $5.09 \%$ | $4.40 \%$ | $4.68 \%$ | $4.87 \%$ |
| Weighted average yield | - | - | - | 61 | 61 |
| Other | $-\%$ | $-\%$ | $-\%$ | $6.25 \%$ | $6.25 \%$ |
| Weighted average yield |  |  |  |  |  |


| Total investment securities | $\$ 101,129$ | $\$ 349,247$ | $\$ 98,124$ | $\$ 145,171$ | $\$ 693,671$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Weighted average yield | $0.77 \%$ | $5.09 \%$ | $4.40 \%$ | $4.68 \%$ | $4.27 \%$ |

${ }^{(a)}$ At September 30, 2008, 41\% of our investment securities had step-up provisions that stipulate increases in the coupon rate ranging from $0.25 \%$ to $1.43 \%$ at various specified dates ranging from February 2011 to February 2020. In addition, at September 30, 2008, all of these investment securities contained call provisions from June 2008 to November 2022. Yields for investment securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.

## Deposits

At September 30, 2008, our deposits totaled $\$ 9.6$ billion, down $\$ 1.0$ billion or $9.8 \%$ from the year-ago level and $\$ 878$ million or $8.4 \%$ from year-end 2007. Compared with the year-ago period, certificates of deposit declined $\$ 719$ million or $8.7 \%$ and our transaction accounts (i.e., checking, money market and regular passbook) declined $\$ 325$ million or $13.8 \%$. Within our transaction accounts, regular passbook accounts declined $\$ 290$ million and checking accounts declined $\$ 148$ million while money market increased $\$ 113$ million. Of the decline in checking, $\$ 8$ million was in custodial accounts related to loan servicing, which reflected the concurrent decline in loan prepayments.

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At September 30, 2008, our total number of branches was 175, of which 170 were located in California and five were located in Arizona. The average deposit size of our 85 traditional branches was $\$ 89$ million, while the average deposit size of our 90 in-store branches was $\$ 23$ million.

The following table sets forth information concerning our deposits and weighted average rates paid at the dates indicated.

|  | September 30, 2008 |  | June 30, 2008 |  | March 31, 2008 |  | December 31, 2007 |  | September 30, 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Weighted |  | Weighted |  | Weighted |  | Weighted |  | Weighted |  |
|  | Average |  | Average |  | Average |  | Average |  | Average |  |
| (Dollars in <br> Thousands) | Rate | Amount | Rate | Amount | Rate | Amount | Rate | Amount | Rate | Amount |

Transaction accounts:
Non-interest-bearing

| checking ${ }^{\text {(a) }}$ | $-\%$ | $\$$ | 628,492 | $-\%$ | $\$$ | 664,895 | $-\%$ | $\$$ | 673,717 | $-\%$ | $\$$ | 645,730 | $-\%$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Interest-bearing |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


| Total transaction |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| accounts | 0.67 | 2,027,204 | 0.58 | 2,296,182 |  | 2,311,815 | 0.55 | 2,281,314 |  | 2,352,105 |
| Certificates of deposit: |  |  |  |  |  |  |  |  |  |  |
| Less than $2.00 \%$ | 1.26 | 22,805 | 1.27 | 26,765 | 1.28 | 26,374 | 1.25 | 21,915 |  | 20,070 |
| 2.00-2.49 | 2.45 | 464,836 |  | 475,931 |  | 118,716 | 2.31 | 148 | 2.33 | 163 |
| 2.50-2.99 | 2.94 | 1,532,295 | 2.92 | 1,927,169 | 2.90 | 370,206 | 2.83 | 6,889 | 2.83 | 8,068 |
| 3.00-3.49 | 3.15 | 1,880,018 | 3.23 | 1,715,721 |  | 1,094,117 | 3.28 | 72,288 | 3.28 | 87,110 |
| 3.50-3.99 | 3.84 | 1,147,577 | 3.76 | 776,072 |  | 894,761 | 3.86 | 43,481 | 3.84 | 49,390 |
| 4.00-4.49 | 4.17 | 1,552,749 | 4.24 | 557,160 |  | 618,422 | 4.29 | 306,302 | 4.26 | 189,990 |
| 4.50-4.99 | 4.68 | 924,106 | 4.80 | 1,845,236 |  | 4,061,873 | 4.85 | 6,026,108 | 4.91 | 5,225,991 |
| 5.00-5.49 | 5.05 | 66,787 | 5.07 | 260,735 |  | 747,306 | 5.10 | 1,736,673 | 5.11 | 2,728,452 |
| 5.50 and greater | 6.06 | 7 | 6.06 | 7 | 6.06 | 699 | 6.00 |  |  | 1,279 |


| Total <br> certificates |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| of deposit | 3.57 | $7,591,180$ | 3.67 | $7,584,796$ | 4.33 | $7,932,474$ | 4.85 | $8,214,727$ | 4.93 |

Total deposits 2.96 \% \$ 9,618,384 $2.95 \%$ \$ 9,880,978 $3.47 \%$ \$ 10,244,289 $3.92 \%$ \$ 10,496,041 $3.96 \%$ \$ 10,662,618

[^2]
## Borrowings

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At September 30, 2008, our borrowings totaled $\$ 2.3$ billion, up $\$ 235$ million from a year ago and up $\$ 913$ million from year-end 2007. During the current quarter, borrowings increased by $\$ 487$ million and represented $18 \%$ of total assets at quarter end. This increase is largely due to additional FHLB advances of $\$ 585$ million, partially offset by the decline in securities sold under agreements to repurchase of $\$ 98$ million.

The following table sets forth information concerning our FHLB advances and other borrowings at the dates indicated.

| (Dollars in Thousands) | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ |  | June 30, $2008$ |  | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  | eptember 30, $2007$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities sold under agreements to repurchase | \$ | \$ | 97,838 | \$ | 103,000 |  | \$ | \$ | 566,350 |
| Federal Home Loan Bank advances ${ }^{(a)}$ | 2,110,061 |  | 1,525,034 |  | 1,434,602 |  | 1,197,100 |  | 1,308,867 |
| Senior notes | 198,593 |  | 198,543 |  | 198,494 |  | 198,445 |  | 198,398 |
| Total borrowings | \$ 2,308,654 |  | 1,821,415 | \$ | 1,736,096 |  | \$ 1,395,545 |  | 2,073,615 |
| Weighted average rate on borrowings during |  |  |  |  |  |  |  |  |  |
| the quarter ${ }^{(a)}$ | 3.68 \% |  | 3.73 \% |  | 4.74 \% |  | $5.80 \%$ |  | $5.94 \%$ |
| Total borrowings as a percentage of total assets | 18.06 |  | 14.42 |  | 13.22 |  | 10.41 |  | 14.38 |

[^3]
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## Off-Balance Sheet Arrangements

We consolidate majority-owned subsidiaries that we control. We account for other affiliates, including joint ventures, in which we do not exhibit significant control or have majority ownership, by the equity method of accounting. For those relationships in which we own less than $20 \%$, we generally carry them at cost. In the course of our business, we participate in real estate joint ventures through our wholly-owned subsidiary, DSL Service Company. Our real estate joint ventures do not require consolidation as a result of applying the provisions of Financial Accounting Standards Board Interpretation 46 (revised December 2003).

We utilize financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to originate fixed and variable rate mortgage loans held for investment, undisbursed loan funds, lines and letters of credit, commitments to purchase loans and mortgage-backed securities for our portfolio and commitments to invest in community development funds. The contract or notional amounts of these instruments reflect the extent of involvement we have in particular classes of financial instruments. For further information, see Asset/Liability Management and Market Risk on page 56 and Note 5 of Notes to the Consolidated Financial Statements on page 15.

We use the same credit policies in making commitments to originate or purchase loans, lines of credit and letters of credit as we do for on-balance sheet instruments. For commitments to originate loans held for investment, the contract amounts represent exposure to loss from market fluctuations as well as credit loss. In regard to these commitments, adverse changes from market fluctuations are generally not hedged. We control the credit risk of our commitments to originate loans held for investment through credit approvals, limits and monitoring procedures.

We do not dispose of loans or assets by means of unconsolidated special purpose entities.

## Transactions with Related Parties

There are no significant related party transactions required to be disclosed in accordance with FASB Statement No. 57, Related Party Disclosures. Loans to our executive officers and directors were made in the ordinary course of business and were made on substantially the same terms as comparable transactions.

## Asset/Liability Management and Market Risk

Market risk is the risk of loss or reduced earnings from adverse changes in market prices and interest rates. Our market risk arises primarily from interest rate risk in our lending and deposit taking activities. Interest rate risk primarily occurs to the degree that our interest-bearing liabilities reprice or mature on a different basis and frequency than our interest-earning assets. Since our earnings depend primarily on our net interest income, which is the difference between the interest and dividends earned on interest-earning assets and the interest paid on interest-bearing liabilities, our principal objectives are to actively monitor and manage the effects of adverse changes in interest rates on net interest income. Our primary strategy in managing interest rate risk is to emphasize the origination for investment of adjustable rate mortgage loans or loans with relatively short maturities. Interest rates on adjustable rate mortgage loans are primarily tied to COFI, MTA, LIBOR and CMT. We also may execute swap contracts to change interest rate characteristics of our interest-earning assets or interest-bearing liabilities to better manage interest rate risk.

In addition to the interest rate risk associated with our lending for investment and deposit-taking activities, we also have market risk associated with our secondary marketing activities. Changes in mortgage interest rates, primarily fixed rate mortgage loans, impact the fair value of loans held for sale as well as our interest rate lock commitment derivatives, where we have committed to an interest rate with a potential borrower for a loan we intend to sell. Our objective is to hedge against fluctuations in interest rates through the use of loan forward sale and purchase contracts with government-sponsored enterprises and whole loan sale contracts with various other parties. These contracts are typically obtained at or about the time the interest rate lock commitments are made. Therefore, as interest rates fluctuate, the changes in the fair value of our interest rate lock commitments and loans held for sale tend to be offset by changes in the fair value of the hedge contracts. We continue to hedge as previously done before the issuance of SFAS 133. As applied to our risk management strategies, SFAS 133 may increase or decrease reported net income and stockholders equity, depending on interest rates and other variables affecting the fair values of derivative instruments and hedged items, but will have no effect on the overall economics of the transactions. The method used for assessing the effectiveness of a hedging derivative, as well as the measurement approach for determining the ineffective aspects of the hedge, is established at the inception of the hedge. We generally do not enter into derivative contracts for speculative purposes.

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Changes in mortgage interest rates also impact the value of our MSRs. Rising interest rates typically result in slower prepayment speeds on the loans being serviced for others which increase the value of MSRs. Declining interest rates typically result in faster prepayment speeds which decrease the value of MSRs. Over time, we may use derivatives or securities to provide an economic hedge against value changes in our MSRs.

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One measure of our exposure to differential changes in interest rates between assets and liabilities is shown in the following table which sets forth the repricing frequency of our major asset and liability categories as of September 30, 2008, as well as other information regarding the repricing and maturity differences between our interest-earning assets and total deposits and borrowings in future periods. We refer to these differences as gap. We have determined the repricing frequencies by reference to projected maturities, based upon contractual maturities as adjusted for scheduled repayments and repricing mechanisms provisions for changes in the interest and dividend rates of assets and liabilities. Prepayment rates on substantially our entire loan portfolio are based upon anticipated future prepayment behavior as derived from external models of loans with similar characteristics. Repricing mechanisms on a number of our assets are subject to limitations, such as caps on the amount that interest rates and payments on our loans may adjust, and accordingly, these assets may not respond to changes in market interest rates as completely or rapidly as our liabilities. The interest rate sensitivity of our assets and liabilities illustrated in the following table would vary substantially if we used different assumptions or if actual experience differed from the assumptions set forth.

September 30, 2008

| (Dollars in <br> Thousands) |  | After 6 Months Through 12 | After 1 Year <br> Through 5 | After 5 Years | Beyond | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 Months | Months | Years | Years | 10 Years | Balance |
| Interest-earning assets: |  |  |  |  |  |  |
| Investment securities and stock ${ }^{(a)}$ \$ | 447,116 | \$ 11,291 | \$ 368,519 | \$ | \$ | \$ 826,926 |
| Loans and mortgage-backed securities: ${ }^{(b)}$ |  |  |  |  |  |  |
| Loans secured by real estate: |  |  |  |  |  |  |
| Residential one-to-four units: |  |  |  |  |  |  |
| Adjustable | 6,387,381 | 423,273 | 3,475,101 | - | - | 10,285,755 |
| Fixed | 7,750 | 2,187 | 15,038 | 13,732 | 19,958 | 58,665 |
| Home equity loans and lines of credit | 131,471 | 51 | 347 | 220 | - | 132,089 |
| Residential five or more units: |  |  |  |  |  |  |
| Adjustable | 69,242 | 14,845 | 68,308 | 30,145 | - | 182,540 |
| Fixed | 281 | 364 | 2,609 | 6,220 | 144 | 9,618 |
| Commercial real estate | 15,382 | 3,250 | 4,701 | 3,551 | - | 26,884 |
| Construction | 45,053 | - | - | - | - | 45,053 |
| Land | 7,463 | - | - | - | - | 7,463 |
| Non-mortgage loans: |  |  |  |  |  |  |
| Commercial | 3,451 | - | - | - | - | 3,451 |
| Consumer | 5,661 | - | - | - | - | 5,661 |
| Mortgage-backed securities | 104 | - | - | - | - | 104 |

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| Total loans and <br> mortgage-backed <br> securities, net |
| :--- |
| $6,673,239$ |

## Excess

(shortfall) of
interest-earning
assets

| over deposits |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| and borrowings | $\$(1,005,198)$ | $\$(1,272,221)$ | $\$ 2,059,213$ | $\$(144,725)$ | $\$ 20,102$ | $\$$ | $(342,829)$ |
| Cumulative gap | $(1,005,198)$ | $(2,277,419)$ | $(218,206)$ | $(362,931)$ | $(342,829)$ |  |  |
| Cumulative gap <br> as a percentage <br> of total assets: |  |  |  |  |  |  |  |
| September 30, <br> 2008 | $(7.86) \%$ | $(17.82) \%$ | $(1.71) \%$ | $(2.84) \%$ | $(2.68) \%$ |  |  |
| December 31, <br> 2007 | 3.59 | $(2.96)$ | 7.85 | 6.46 | 6.50 |  |  |
| September 30, <br> 2007 | 5.89 | $(2.27)$ | 9.36 | 8.07 | 8.11 |  |  |

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${ }^{(a)}$ Includes FHLB stock and is based on contractual maturity and repricing/call date.
${ }^{(b)}$ Based on contractual maturity, repricing date and projected repayment of principal. Prepayment rate based on speeds in September 2008 blended for entire portfolio.
${ }^{(c)}$ Even though no interest is paid on these accounts, they are classified as repricing within six months, which increases negative gap.
${ }^{(d)}$ Includes amounts swept into money market deposit accounts and is subject to immediate repricing.
${ }^{(e)}$ Subject to immediate repricing.
${ }^{(f)}$ Based on contractual maturity.
${ }^{(8)}$ Excludes embedded interest rate caps with a notional amount of $\$ 50$ million and a three-month LIBOR strike rate equal to 5.50\%.

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Our six-month gap at September 30, 2008 was a negative $7.86 \%$. This means more deposits and borrowings mature or reprice within six months than total interest-earning assets. This compares to our positive six-month gap of $3.59 \%$ at December 31, 2007 and $5.89 \%$ a year ago, which reflected more interest-earning assets repricing within six months than total deposits and borrowings. The change since year-end 2007 from a positive to negative gap is primarily due to an increase of adjustable rate loans with interest rates fixed for the first 3 to 5 years without a commensurate increase in the maturities for our FHLB advances and certificates of deposit.

We continue to emphasize the origination of adjustable rate mortgages for our investment portfolio, which includes our adjustable fixed for 3-5 years loans that carry a fixed interest rate for a period of three to five years then adjust semi-annually or annually thereafter. For the twelve months ended September 30, 2008, we originated and purchased for investment $\$ 2.3$ billion of adjustable rate loans, of which $\$ 2.0$ billion or $85 \%$ were adjustable fixed for 3-5 years loans, which represented essentially all of the loans we originated and purchased for investment during the period.

At September 30, 2008, December 31, 2007 and September 30, 2007 essentially all of our interest-earning assets mature, reprice or are estimated to prepay within five years. Essentially all of our loans held for investment and mortgage-backed securities portfolios consisted of adjustable rate loans and loans with a due date of five years or less, and totaled $\$ 11.4$ billion at September 30, 2008 compared with $\$ 11.2$ billion at December 31, 2007 and $\$ 11.6$ billion a year ago. During the current quarter, we continued to offer residential fixed rate loan products to our customers primarily for sale in the secondary market. We originate fixed rate loans primarily for sale in the secondary market and price them accordingly to create loan servicing income and to increase opportunities for originating adjustable rate mortgage loans. However, we may originate fixed rate loans for investment if these loans meet specific yield, interest rate risk and other approved guidelines, or to facilitate the sale of real estate acquired through foreclosure.

The following table sets forth the interest rate spread between our interest-earning assets and interest-bearing liabilities at the dates indicated.

|  | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted average yield: |  |  |  |  |  |
| Loans and mortgage-backed securities ${ }^{(a)}$ | 6.26 \% | 6.57 \% | 7.10 \% | 7.41 \% | 7.45 \% |
| Investment securities ${ }^{(b)}$ | 4.27 | 4.88 | 5.01 | 5.09 | 5.50 |
| Interest-earning assets yield | 6.14 | 6.44 | 6.84 | 7.14 | 7.15 |
| Weighted average cost: |  |  |  |  |  |
| Deposits | 2.96 | 2.95 | 3.47 | 3.92 | 3.96 |
| Borrowings: |  |  |  |  |  |
| Securities sold under agreements to repurchase | - | 2.40 | 2.92 | - | 5.14 |
|  | 3.81 | 3.35 | 3.49 | 5.61 | 5.96 |
| Senior notes | 6.50 | 6.50 | 6.50 | 6.50 | 6.50 |
| Total borrowings | 4.04 | 3.64 | 3.80 | 5.74 | 5.79 |
| Combined funds cost | 3.17 | 3.06 | 3.52 | 4.14 | 4.26 |
| Interest rate spread | 2.97 \% | 3.38 \% | 3.32 \% | 3.00 \% | 2.89 \% |

[^4]
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income will not be recognized until settlement. Yields for investment securities available for sale are calculated using historical cost balances and are not adjusted for changes in fair value that are reflected as a separate component of stockholders equity.
${ }^{(c)}$ Included the impact of interest rate swap contracts, with notional amounts totaling $\$ 430$ million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

The period-end weighted average yield on our loans and mortgage-backed securities was $6.26 \%$ at September 30, 2008, down from $7.41 \%$ at December 31, 2007 and $7.45 \%$ a year ago. At September 30, 2008, our adjustable rate mortgage portfolio of single family residential loans, including mortgage-backed securities, totaled $\$ 10.9$ billion with a weighted average rate of $6.24 \%$, compared with $\$ 10.8$ billion with a weighted average rate of $7.29 \%$ at December 31, 2007, and $\$ 11.2$ billion with a weighted average rate of $7.41 \%$ at September 30, 2007.

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## Problem Loans and Real Estate

## Non-Performing Assets and TDRs

Non-performing assets consist of loans on which we have ceased accruing interest (which we refer to as non-accrual loans), loans restructured at an interest rate below market and real estate acquired in settlement of loans. At the beginning of the third quarter of 2007, we initiated our borrower retention program to provide borrowers who are current with their loan payments a cost effective means to change from an adjustable rate loan subject to negative amortization to a less costly financing alternative. Those loans are considered TDRs and have been placed on non-accrual status even though the interest rates following modification were no less than those offered new borrowers. The reason for this is because the modified interest rate was lower than the interest rate on the original loan and the loan was not re-underwritten to prove that the new interest rate was, in fact, a market interest rate for a borrower with similar credit quality. Interest income is recorded as these borrowers make their loan payments and, in the current quarter, $\$ 8.7$ million was recognized including $\$ 1.1$ million of amortization of associated impairment allowance. If these borrowers perform pursuant to the modified terms for six consecutive months, the loans will be placed back on accrual status and, while still reported as TDRs, they will no longer be classified as non-performing assets because the borrower will have demonstrated an ability to perform in accordance with the loan modification and the interest rate was no less than those afforded new borrowers at the time of modification.

Our non-performing assets totaled $\$ 2.002$ billion at September 30, 2008, up from $\$ 1.042$ billion at December 31, 2007 and $\$ 424$ million at September 30, 2007. Virtually all of the $\$ 44$ million increase in non-performing assets during the current quarter came from our single family residential loans which, in turn, reflected the following:

- A $\$ 169$ million increase in TDR loans modified in loan workout situations and borrower retention program loans where at least one payment due has not been made; and
- A $\$ 30$ million net increase in single family residential real estate acquired in settlement of loans.

Those increases were partially offset by declines in performing TDR loans modified as part of our previously disclosed borrower retention program of $\$ 139$ million and in our non-TDR loans of $\$ 5$ million. At September 30, 2008, $\$ 621$ million of TDR loans for which we have received six consecutive months of successful loan payments were removed from non-performing assets and placed on accrual status, of which $\$ 578$ million were associated with our borrower retention program and $\$ 43$ million were associated with loans modified in loan workout situations.

Our non-performing assets as a percentage of total assets were $15.66 \%$ at September 30, 2008, up from $7.77 \%$ at year-end 2007 and $2.94 \%$ a year ago. To the extent borrowers whose loans were modified pursuant to the borrower retention program are current with their loan payments and included in non-performing assets, it is relevant to distinguish those from total non-performing assets because, these loans are paying interest at interest rates no less than those offered new borrowers. At September 30, 2008, $\$ 409$ million or $72 \%$ of such borrowers had made all loan payments due. Accordingly, the $15.66 \%$ ratio of non-performing assets to total assets includes $3.20 \%$ related to performing TDRs, resulting in an adjusted ratio of $12.46 \%$.

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The following table summarizes our non-performing assets at the dates indicated.

| (Dollars in Thousands) | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ | June 30, 2008 | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | December 31, $2007$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-accrual loans: |  |  |  |  |  |
| Residential one-to-four units: |  |  |  |  |  |
| Performing troubled debt restructurings ${ }^{(a)}$ | \$ 408,976 | \$ 548,096 | \$ 589,304 | \$ 400,562 | \$ 96,984 |
| Other troubled debt restructurings | 410,260 | 240,775 | 110,368 | 31,218 | 5,173 |
| All other | 888,644 | 894,104 | 658,334 | 448,516 | 253,259 |
| Residential five or more units | 2,900 | - | - | - | - |
| Construction | 12,195 | 12,790 | 14,869 | 15,933 | 7,808 |
| Land | - | - | - | 29,080 | - |
| Other | 448 | 566 | 487 | 837 | 511 |
| Total non-accrual loans | 1,723,423 | 1,696,331 | 1,373,362 | 926,146 | 363,735 |
| Real estate acquired in settlement of loans ${ }^{(b)}$ | 278,091 | 261,536 | 189,127 | 115,623 | 59,773 |
| Total non-performing assets | \$ 2,001,514 | \$ 1,957,867 | \$ 1,562,489 | \$ 1,041,769 | \$ 423,508 |
| Allowance for loan losses: |  |  |  |  |  |
| Amount | \$ 761,824 | \$ 732,354 | \$ 546,751 | \$ 348,167 | \$ 142,218 |
| As a percentage of non-accrual loans | 44.20 \% | 43.17 \% | 39.81 \% | 37.59 \% | 39.10 \% |
| Non-performing assets as a percentage of total assets: |  |  |  |  |  |
| Performing troubled debt restructurings ${ }^{(a)}$ | 3.20 | 4.34 | 4.49 | 2.99 | 0.67 |
| All other non-performing assets | 12.46 | 11.16 | 7.41 | 4.78 | 2.27 |
| Total non-performing assets | 15.66 \% | 15.50 \% | 11.90 \% | 7.77 \% | 2.94 \% |

Performing troubled debt restructurings
excluded
from non-performing assets ${ }^{\text {(c) }} \quad \$ \quad 620,903 \quad \$ \quad 354,842 \quad \$ \quad 49,141 \quad \$ \quad . \quad \$$
${ }^{(a)}$ Represents TDRs associated with loans modified pursuant to our borrower retention program and all payments due have been made. These loans are considered TDRs and have been placed on non-accrual status even though the interest rate following modification was no less than that offered new borrowers at the time of loan modification. These TDR loans will be on non-accrual status until six consecutive months of successful payment history has been established, at which time they will be removed from non-accrual status and from non-performing assets; however, they will continue to be reported as TDRs. While these loans are on non-accrual status, interest income is recognized only when paid by borrowers on a cash basis.
${ }^{(b)}$ Amount is net of a valuation allowance of $\$ 11$ million at September 30, 2008 and $\$ 18$ million at June 30, 2008, which reflects recent loss experience from sales compared to their fair value prior to sale.
${ }^{(c)}$ Represents loans where the borrower has made six consecutive months of successful loan payments and the loan has been placed on accrual status, including $\$ 578$ million associated with our borrower retention program and $\$ 43$ million related to loans modified in loan workout situations.

We evaluate the need for property valuations of non-performing assets on a periodic basis. We generally will obtain a new property valuation when we believe there may have been an adverse change in the property operations or in the economic conditions of the geographic

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market of the property securing our loans. Our policy is to obtain new property valuations at least annually for all real estate acquired in settlement of loans, but in a declining real estate market such as the recent market, we typically obtain new property valuations more frequently.

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At September 30, 2008, $90 \%$ of our non-performing assets were located in California, compared with $86 \%$ a year ago. The following table summarizes by major geographical area our residential one-to-four unit non-performing assets at the dates indicated.

September 30, 2008
September 30, 2007

|  | Non- <br> Performing |  | Non- <br> Performing | \% of <br> Related | Non- <br> Performing |  | Non- <br> erformi | \% of <br> Related |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) | Loans | REO | Assets | Assets | Loans | REO | Assets | Assets |

Loan Investment
Portfolio
Residential
one-to-four units:
California county:

| Los Angeles | \$ 238,654 | \$ 21,673 | \$ 260,327 | 12.2\% | \$ 26,170 | \$ 2,835 | \$ 29,005 | 1.4 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| San Diego | 237,981 | 45,079 | 283,060 | 22.5 | 38,817 | 10,269 | 49,086 | 3.8 |
| Santa Clara | 89,249 | 12,257 | 101,506 | 8.6 | 8,458 | 1,631 | 10,089 | 1.1 |
| Orange | 125,587 | 13,183 | 138,770 | 15.0 | 13,963 | 619 | 14,582 | 1.6 |
| Alameda | 72,096 | 17,112 | 89,208 | 15.5 | 8,915 | 2,329 | 11,244 | 2.0 |
| Riverside | 109,688 | 16,318 | 126,006 | 25.2 | 25,372 | 2,930 | 28,302 | 5.0 |
| Contra Costa | 83,095 | 21,427 | 104,522 | 21.2 | 8,874 | 3,286 | 12,160 | 2.5 |
| San Mateo | 39,387 | 3,687 | 43,074 | 12.0 | 3,079 | 1,368 | 4,447 | 1.5 |
| San Bernardino | 66,353 | 8,687 | 75,040 | 23.4 | 10,662 | 755 | 11,417 | 3.3 |
| Sacramento | 69,599 | 18,655 | 88,254 | 29.8 | 17,910 | 4,001 | 21,911 | 6.4 |
| All other counties | 388,589 | 80,430 | 469,019 | 22.1 | 56,945 | 15,503 | 72,448 | 3.3 |
|  |  |  |  |  |  |  |  |  |
| Total California | 1,520,278 | 258,508 | 1,778,786 | 17.5 | 219,165 | 45,526 | 264,691 | 2.7 |
| Arizona | 66,278 | 9,149 | 75,427 | 17.1 | 9,197 | 1,086 | 10,283 | 2.1 |
| All other states | 121,324 | 9,893 | 131,217 | 20.2 | 27,477 | 5,837 | 33,314 | 4.1 |
| Valuation allowance | - | (11,071) | (11,071) | (1.0) | - | - | - | - |

## Total residential

| one-to-four units | $\$ 1,707,880$ | $\$ 266,479$ | $\$ 1,974,359$ | 17.6 | $\%$ | $\$ 255,839$ | $\$ 52,449$ | $\$ 308,288$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | $2.7 \%$

## Troubled Debt Restructurings

We consider a restructuring of a debt a TDR when we, for economic or legal reasons related to the borrower sfinancial difficulties, grant a concession to the borrower that we would not otherwise grant. TDRs may include changing repayment terms, reducing the stated interest rate, reducing the amounts of principal and/or interest due or extending the maturity date. The restructuring of a loan is intended to recover as much of our investment as possible and to achieve the highest yield possible. During the current quarter, the total interest recognized on the impaired portfolio was $\$ 27.0$ million. At September 30, 2008, we had $\$ 1.452$ billion of principal balance for TDRs of which $\$ 1.150$ billion related to the borrower retention program, $\$ 290$ million related to other residential one-to-four unit loans and $\$ 12$ million related to two construction loans. Of those TDRs related to our borrower retention program, $\$ 578$ million have demonstrated six consecutive months of successful payment history, were accruing interest and were no longer reported as a non-performing asset at September 30, 2008. During the current quarter, $\$ 8.7$ million of interest income was recognized from TDR loan payments, including $\$ 1.1$ million of amortization of the associated impairment allowance. There are $\$ 43$ million of TDR loans modified in loan workout situations that are currently accruing interest and were no longer reported as a non-performing assets at September 30, 2008.

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Real estate acquired in settlement of loans consists of real estate acquired through foreclosure or deeds in lieu of foreclosure and totaled $\$ 278$ million at September 30, 2008. Of this amount, $\$ 266$ million, net of a $\$ 11$ million valuation allowance which reflects recent loss experience from sales compared to their fair value prior to sale, was for 1,080 residential one-to-four unit properties, $\$ 8$ million represented one property consisting of raw land for approximately 545 single family lots and $\$ 4$ million represented one property consisting of 113 single family lots. We generally require private mortgage insurance on loans in excess of $80 \%$ of their appraised value. In the current quarter, subsequent to our acquiring real estate in the settlement of loans, we collected $\$ 6.0$ million in private mortgage insurance to mitigate any losses incurred.

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The following table summarizes the activity of our number of residential one-to-four unit properties acquired in settlement of loans and the loss given default on those sold for the quarters indicated.

|  | September |  |  |  | December September |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) | 30, | June 30, | March 31, | 31, | 30, |  |  |
|  | 2008 | 2008 | 2008 | 2007 | 2007 |  |  |

Number of residential one-to-four unit

| properties acquired in settlement of loans |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Count at beginning of period | 888 | 575 | 326 | 162 | 90 |
| New | 596 | 522 | 316 | 212 | 109 |
| Sold | (404 ) | (209 ) | (67) | (48) | (37) |
| Count at end of period | 1,080 | 888 | 575 | 326 | 162 |

Loss given default ${ }^{\left({ }^{(a)}\right.} \quad 35.9 \% \quad 31.8 \% \quad 22.3 \% \quad 22.2 \% \quad 8.1 \%$
${ }^{(a)}$ Reflects the difference between the net sales proceeds and loan principal balance at foreclosure adjusted for associated deferred costs and fees, premiums and discounts, and collection of mortgage insurance as a percentage of their loan principal balance at foreclosure. The ratio does not include the cost to carry or real estate related costs, such as property taxes, which are expensed as incurred.

At September 30, 2008, 169 properties or $15.6 \%$ of our one-to-four unit residential properties were in escrow to be sold and offers were being negotiated on an additional 91 properties.

## Delinquent Loans

At September 30, 2008, loans delinquent 30 days or more as a percentage of total loans was $12.41 \%$, up from $6.05 \%$ at December 31, 2007 and $3.30 \%$ a year ago. The increase from the year-ago quarter occurred primarily in our residential one-to-four unit loan classification. As a percentage of its loan category, delinquent residential one-to-four units increased from $3.41 \%$ at September 30, 2007 to $12.91 \%$ at September 30,2008 , reflecting the continued weakness in the residential real estate market. A higher incidence of delinquency is expected when the minimum payments reset on our adjustable rate loans subject to negative amortization or interest only payments, whereby the interest rate is fixed for the first three to five years. For example, we had loans subject to negative amortization or with interest only payments that have not been modified within our loans held for investment, which recasted for the first time in 2007 or 2008 of $\$ 1.2$ billion, of which $47.65 \%$ were delinquent 30 days or more at September 30, 2008. The increase in delinquency is considered when we analyze the adequacy of our credit loss allowance.

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The following table indicates the amounts of our past due loans at the dates indicated.

|  |  | September 30,2008 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |


| encies as a percentage |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| al loans | $2.02 \%$ | $1.44 \%$ | $5.16 \%$ | $8.62 \%$ | $2.10 \%$ | $1.19 \%$ | $2.76 \%$ | $6.05 \%$ |

## September 30, 2007

| ecured by real estate: |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| ential: | $\$ 129,329$ | $\$$ | 75,757 | $\$ 180,422$ | $\$ 385,508$ |
| to-four units | $\$ 12$ | 195 | 444 | 851 |  |
| ne equity loans and lines of credit | - | - | - | - |  |
| or more units | - | - | - | - |  |
| ercial real estate | - | - | - | - |  |
| ruction | - | - | - | - |  |
|  |  |  |  |  | - |


| 1 real estate loans | 129,541 | 75,952 | 180,866 | 386,359 |
| :--- | ---: | ---: | ---: | ---: |
| rtgage: |  |  |  |  |
| nercial | - | - | - | - |
| mer | 22 | 6 | 67 | 95 |
| 1 delinquent loans | $\$ 129,563$ | $\$ 75,958$ | $\$ 180,933$ | $\$ 386,454$ |

encies as a percentage
$1.11 \% \quad 0.65 \% \quad 1.54 \% \quad 3.30 \%$
${ }^{(a)}$ All 90 day or greater delinquencies are on non-accrual status and reported as part of non-performing assets.

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## Allowance for Credit and Real Estate Losses

We maintain a valuation allowance for credit and real estate losses to provide for losses inherent in those portfolios at the balance sheet date. The allowance for credit losses includes an allowance for loan losses reported as a reduction of loans held for investment and the allowance for loan-related commitments reported in accounts payable and accrued liabilities. Management evaluates the adequacy of the allowance quarterly to maintain the allowance at levels sufficient to provide for inherent losses at the balance sheet date.


#### Abstract

We use an internal asset review system and loss allowance methodology designed to provide for timely recognition of problem assets and an adequate allowance to cover asset and loan-related commitment losses. The amount of the allowance is based upon the total of general valuation allowances, allocated allowances and specific allowances. General valuation allowances relate to assets and loan-related commitments with no well-defined deficiency or weakness and take into consideration losses that are embedded within the portfolio but have not yet been realized. Allocated allowances relate to assets segregated into different classifications with well-defined deficiencies or weaknesses. Loans evaluated individually that are deemed to be impaired are separated from our other credit loss analysis in accordance with FASB Statement No. 114, Accounting by Creditors for Impairment of a Loan. If we determine the carrying value of our asset exceeds the net fair value and no alternative payment source exists, then a specific allowance is recorded for the amount of that difference.


The OTS has the authority to require us to change our asset classifications. If the change results in an asset being classified in whole or in part as loss, a specific allowance must be established against the amount so classified or that amount must be charged off. The OTS generally directs its examiners to rely on management sestimates of adequate general valuation allowances if the Bank sprocess for determining adequate allowances is deemed to be sound.

Provision for credit losses totaled $\$ 130.3$ million in the third quarter of 2008, compared with $\$ 81.6$ million a year ago.

At September 30, 2008, the allowance for credit losses was $\$ 763$ million, comprised of $\$ 762$ million for loan losses and $\$ 1$ million for loan-related commitments. That compares to an allowance for credit losses of $\$ 349$ million at year-end 2007, comprised of $\$ 348$ million for loan losses and $\$ 1$ million for loan-related commitments. Loan-related commitments are reported on the balance sheet in the category accounts payable and accrued liabilities. The allowance for credit losses increased $\$ 29$ million this quarter, of which $\$ 24$ million was related to specific allowances associated with certain troubled debt restructurings pursuant to our borrower retention program. These specific allowances totaled $\$ 117$ million at quarter end and will be accreted into interest income over the remaining life of the modified loans as long as they remain on accrual status. The balance of the increase in the allowance for credit losses was primarily due to loan workout modifications.

Downey sallowance methodology incorporates assumptions related to default probabilities, loss severities and loss horizons based on historical experience, current market conditions, and the unique characteristics of each borrower, loan and underlying collateral. On a comparative basis, these factors individually increase or decrease the amount of the allowance for loan losses from prior periods. In the current quarter, loss severities continued to increase and loss horizons continued to shorten. Further, as a result of deteriorating conditions facing the residential housing market, borrower equity continues to decline. Partially offsetting this unfavorable trend was a small decrease in default probabilities due to lower mortgage interest rates and a lower proportion of option ARM loans in our portfolio that have a higher loss experience.

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The following table summarizes the activity in our allowance for losses on loans and loan-related commitments for the quarters indicated.

## Three Months Ended

| (In Thousands) | September 30, 2008 | June 30, 2008 | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  | $\begin{aligned} & \text { tember 30, } \\ & 2007 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan losses |  |  |  |  |  |  |
| Balance at beginning of period | \$ 732,354 | \$ 546,751 | \$ 348,167 | \$ 142,218 | \$ | 69,107 |
| Provision | 130,430 | 258,517 | 237,087 | 218,650 |  | 81,435 |
| TDR yield adjustment ${ }^{(a)}$ | (3,352 ) | (2,670 ) | $(1,461)$ | (483) |  | - |
| Charge-offs | (97,613 ) | $(70,245)$ | (37,043 ) | $(12,220)$ |  | $(8,368)$ |
| Recoveries | 5 | 1 | 1 | 2 |  | 44 |
| Balance at end of period | \$ 761,824 | \$ 732,354 | \$ 546,751 | \$ 348,167 | \$ | 142,218 |
| Allowance for loan-related commitments |  |  |  |  |  |  |
| Balance at beginning of period | \$ 1,355 | \$ 998 | \$ 1,215 | \$ 1,418 | \$ | 1,291 |
| Provision (reduction) | (139) | 357 | (217) | (203) |  | 127 |
| Balance at end of period | \$ 1,216 | \$ 1,355 | \$ 998 | \$ 1,215 | \$ | 1,418 |
| Total allowance for credit losses |  |  |  |  |  |  |
| Balance at beginning of period | \$ 733,709 | \$ 547,749 | \$ 349,382 | \$ 143,636 | \$ | 70,398 |
| Provision | 130,291 | 258,874 | 236,870 | 218,447 |  | 81,562 |
| TDR yield adjustment ${ }^{(a)}$ | $(3,352)$ | (2,670 ) | $(1,461)$ | (483) |  | - |
| Charge-offs | (97,613 ) | (70,245 ) | (37,043 ) | $(12,220)$ |  | $(8,368)$ |
| Recoveries | 5 | 1 | 1 | 2 |  | 44 |
| Balance at end of period | \$ 763,040 | \$ 733,709 | \$ 547,749 | \$ 349,382 | \$ | 143,636 |

[^5]The following table summarizes the activity in our allowance for losses on loans and loan-related commitments for the year-to-date periods indicated.

Nine Months Ended September 30,

| (In Thousands) | 2008 | 2007 |  |
| :--- | :--- | :--- | :--- |
| Allowance for loan losses | $\$$ | 348,167 | $\$$ |
| Balance at beginning of period | 60,943 |  |  |

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| Provision |  | 626,034 |  | 91,321 |
| :---: | :---: | :---: | :---: | :---: |
| TDR yield adjustment ${ }^{(a)}$ |  | $(7,483)$ |  | - |
| Charge-offs |  | (204,901 ) |  | (10,344 ) |
| Recoveries |  | 7 |  | 298 |
| Balance at end of period | \$ | 761,824 | \$ | 142,218 |
| Allowance for loan-related commitments |  |  |  |  |
| Balance at beginning of period | \$ | 1,215 | \$ | 1,055 |
| Provision |  | 1 |  | 363 |
| Balance at end of period | \$ | 1,216 | \$ | 1,418 |
| Total allowance for credit losses |  |  |  |  |
| Balance at beginning of period | \$ | 349,382 | \$ | 61,998 |
| Provision |  | 626,035 |  | 91,684 |
| TDR yield adjustment ${ }^{(a)}$ |  | (7,483 ) |  | - |
| Charge-offs |  | (204,901 ) |  | (10,344 ) |
| Recoveries |  | 7 |  | 298 |
| Balance at end of period | \$ | 763,040 | \$ | 143,636 |

${ }^{(a)}$ For TDRs of residential one-to-four unit loans that are not collateral dependent, a specific valuation allowance is calculated as the difference between the recorded investment of the original loan and the present value of the expected cash flows of the modified loan (discounted at the effective interest rate of the original loan). This difference is recorded as a provision for credit losses in current earnings and subsequently amortized over the expected life of the loans as an adjustment to loan yield or as a reduction of the provision if the loan is prepaid.

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Net charge-offs of loans totaled $\$ 97.6$ million in the current quarter, compared to $\$ 8.3$ million a year ago. The current quarter net charge-offs primarily related to residential one-to-four unit loans, with an annualized net charge-off ratio associated with these loans increasing to $3.62 \%$ from $0.28 \%$ a year ago.

For the first nine months of 2008, the provision for credit losses totaled $\$ 626.0$ million and net charge-offs were $\$ 204.9$ million. This compares with a $\$ 91.7$ million provision for credit losses and net charge-offs of $\$ 10.0$ million a year ago.

The following table presents gross charge-offs, gross recoveries and net charge-offs by category of loan for the periods indicated.

| (Dollars inThousands) | September 30,$2008$ | Three Months Ended |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | June 30, <br> 2008 | March 31,$2008$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ | September 30, |  |  |
|  |  |  |  |  |  |  | 2008 | 2007 |
| Gross loan charge-offs |  |  |  |  |  |  |  |  |
| Loans secured by real estate: |  |  |  |  |  |  |  |  |
| Residential: |  |  |  |  |  |  |  |  |
| One-to-four units | \$ 97,586 | \$ 70,219 | \$ 26,207 | \$ 12,188 | \$ 4,301 |  | 194,012 | \$ 6,221 |
| Home equity loans and lines |  |  |  |  |  |  |  |  |
| of credit | - | - | 169 | - | - |  | 169 | - |
| Five or more units | - | - | - | - | - |  | - | - |
| Commercial real estate | - | - | - | - | - |  | - | - |
| Construction | - | - | - | (3) | - |  | - | 20 |
| Land | - | - | 10,639 | - | 4,022 |  | 10,639 | 4,022 |
| Non-mortgage: |  |  |  |  |  |  |  |  |
| Commercial | - | - | - | - | - |  | - | - |
| Consumer | 27 | 26 | 28 | 35 | 45 |  | 81 | 81 |
| Total gross loan charge-offs | 97,613 | 70,245 | 37,043 | 12,220 | 8,368 |  | 204,901 | 10,344 |

## Gross loan recoveries

Loans secured by
real estate:
Residential:

| One-to-four <br> units | - |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Home equity <br> loans and lines |  | - | - | - | 40 |  | 291 |
| of credit | - | - | - | - | - | - | - |
| Five or more <br> units |  |  |  |  |  |  |  |


| Commercial real |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| estate | - | - | - | - | - | - | - |
| Construction | - | - | - | - | - | - | - |
| Land | - | - | - | - | - | - | - |
| Non-mortgage: | - | - | - | - | - | - | - |
| Commercial | 5 | 1 | 1 | 2 | 4 | 7 | 7 |
| Consumer |  |  |  |  |  |  |  |
| Total gross <br> loan <br> recoveries | 5 | 1 | 2 | 44 | 298 |  |  |

## Net loan charge-offs

 (recoveries)| Loans secured by real estate: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential: |  |  |  |  |  |  |  |
| One-to-four units | 97,586 | 70,219 | 26,207 | 12,188 | 4,261 | 194,012 | 5,930 |
| Home equity loans and lines | - | - | 169 | - | - |  |  |
| of credit | - | - | - | - | - | 169 | - |
| Five or more units | - | - | - | - | - | - | - |
| Commercial real estate | - | - | - | - | - | - | - |
| Construction | - | - | - | (3) | - | - | 20 |
| Land | - | - | 10,639 | - | 4,022 | 10,639 | 4,022 |
| Non-mortgage: |  |  |  |  |  |  |  |
| Commercial | - | - | - | - | - | - | - |
| Consumer | 22 | 25 | 27 | 33 | 41 | 74 | 74 |


| Total net loan <br> charge-offs | $\$ 97,608$ | $\$ 70,244$ | $\$ 37,042$ | $\$ 12,218$ | $\$ 8,324$ | $\$ 204,894$ | $\$ 10,046$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net loan charge-offs
as a percentage of average loans
3.62 \%
$2.60 \% \quad 1.35 \%$
0.43 \%
0.28 \%
$2.52 \%$
$0.10 \%$

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The following table indicates our allocation of the allowance for loan losses to the various categories of loans at the dates indicated.

| (Dollars in Thousands) | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | June 30, <br> 2008 | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31 \text {, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans secured by real estate: |  |  |  |  |  |
| Residential: |  |  |  |  |  |
| One-to-four units | \$ 755,010 | \$ 727,073 | \$ 542,248 | \$ 339,424 | \$ 134,947 |
| Home equity loans and lines of credit | 853 | 828 | 767 | 1,019 | 850 |
| Five or more units | 1,934 | 1,306 | 1,005 | 976 | 965 |
| Commercial real estate | 290 | 226 | 247 | 297 | 298 |
| Construction | 2,569 | 2,348 | 1,916 | 1,857 | 1,726 |
| Land | 785 | 198 | 195 | 4,229 | 3,081 |
| Non-mortgage: |  |  |  |  |  |
| Commercial | 35 | 40 | 39 | 36 | 12 |
| Consumer | 348 | 335 | 334 | 329 | 339 |
| Total for loans held for investment | \$ 761,824 | \$ 732,354 | \$ 546,751 | \$ 348,167 | \$ 142,218 |

The following table indicates our allowance for loan losses as a percentage of loan category balance for the various categories of loans at the dates indicated.

| (Dollars in Thousands) | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans secured by real estate: |  |  |  |  |  |
| Residential: |  |  |  |  |  |
| One-to-four units | 6.89 \% | 6.67 \% | 5.06 \% | 3.12 \% | 1.20 \% |
| Home equity loans and lines of credit | 0.64 | 0.63 | 0.58 | 0.74 | 0.59 |
| Five or more units | 0.95 | 1.08 | 1.00 | 0.97 | 0.92 |
| Commercial real estate | 0.97 | 1.00 | 1.00 | 1.12 | 1.12 |
| Construction | 2.62 | 2.22 | 2.56 | 2.29 | 2.96 |
| Land | 7.33 | 1.88 | 1.88 | 8.54 | 6.06 |
| Non-mortgage: |  |  |  |  |  |
| Commercial | 0.66 | 0.73 | 0.74 | 0.72 | 0.24 |
| Consumer | 5.81 | 5.75 | 5.63 | 5.49 | 5.60 |
| Total for loans held for investment | 6.66 \% | 6.48 \% | 4.94 \% | 3.09 \% | 1.22 \% |

The following table indicates by loan category the percentage mix of our total loans held for investment at the dates indicated.

|  | September |  | December | September |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) | 30, | June 30, | March 31, | 31, | 30, |
|  | 2008 | 2008 | 2008 | 2007 | 2007 |

Loans secured by real estate:

| Residential: | $95.75 \%$ | $96.43 \%$ | $96.80 \%$ | $96.40 \%$ | $96.60 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| $\quad$ One-to-four units | 1.16 | 1.16 | 1.20 | 1.23 | 1.24 |
| Home equity loans and lines of credit | 1.78 | 1.08 | 0.91 | 0.89 | 0.90 |
| Five or more units | 0.26 | 0.20 | 0.22 | 0.23 | 0.23 |
| Commercial real estate | 0.86 | 0.94 | 0.68 | 0.72 | 0.50 |
| Construction | 0.09 | 0.09 | 0.09 | 0.44 | 0.44 |
| Land | 0.05 | 0.05 | 0.05 | 0.04 | 0.04 |
| Non-mortgage: | 0.05 | 0.05 | 0.05 | 0.05 | 0.05 |
| Commercial | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ | $100.00 \%$ |
| Consumer |  |  |  |  |  |
| $\quad$ Total for loans held for investment |  |  |  |  |  |

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In determining impairment, we consider large non-homogeneous loans that are on non-accrual, have been restructured or are performing but exhibit, among other characteristics, high loan-to-value ratios or delinquent taxes. We base the measurement of collateral dependent impaired loans on the fair value of the loan scollateral net of costs to sell. We value non-collateral dependent loans based on a present value calculation of expected future cash flows discounted at the loan $s$ effective rate or the loan s observable market price. We generally use cash receipts on impaired loans not performing according to contractual terms to reduce the carrying value of the loan, unless we believe we will recover the remaining principal balance of the loan, in which case we may recognize interest income. We include impairment losses in the allowance for loan losses through a charge to provision for credit losses. We include adjustments to impairment losses due to changes in the fair value of the collateral of impaired loans in provision for credit losses. For TDRs of residential one-to-four unit loans, we include adjustments to impairment losses due to the change in cash flow as an adjustment to loan yield. Upon disposition of an impaired loan, we record loss of principal through a charge-off to the allowance for loan losses.

At September 30, 2008, the recorded investment in loans for which we recognized impairment totaled $\$ 1.477$ billion, up from $\$ 486$ million at December 31, 2007 and $\$ 12$ million at September 30, 2007. Of the current quarter total, $\$ 1.464$ billion related to residential one-to-four unit loan TDRs with an allowance for loss of $\$ 131$ million and $\$ 12$ million related to two construction loans with an allowance for loss of $\$ 2$ million. This is up from 2007 year-end totals of $\$ 441$ million related to residential one-to-four unit loan TDRs with an allowance for loss of $\$ 39$ million, $\$ 29$ million related to one land loan with an allowance for loss of $\$ 4$ million, $\$ 15$ million related to two construction loans with an allowance for loss of $\$ 2$ million, and $\$ 1$ million related to one residential one-to-four unit loan with no allowance for loss; and up from the year-ago quarter total of $\$ 12$ million with an allowance of less than $\$ 1$ million. During the current quarter, the total interest recognized on the impaired portfolio was $\$ 27.0$ million, compared to $\$ 19.9$ million in the second quarter of 2008 and no interest recognized in the year-ago quarter.

The following table summarizes the activity in our allowance for credit losses associated with impaired loans for the quarters indicated.

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In Thousands) | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ |  | $\begin{gathered} \text { June } 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| Balance at beginning of period | \$ 102,013 | \$ | 66,801 | \$ 45,066 | \$ 721 | \$ 1,238 |
| Provision (reduction) | 34,888 |  | 38,052 | 33,900 | 48,602 | (412) |
| TDR yield adjustment ${ }^{(a)}$ | (3,352 ) |  | (2,670 ) | $(1,461)$ | (483) | - |
| Charge-offs | (409) |  | (170) | (10,704 ) | $(3,917)$ | (105 ) |
| Recoveries | - |  | - | - | 143 | - |
| Balance at end of period | \$ 133,140 | \$ | 102,013 | \$ 66,801 | \$ 45,066 | \$ 721 |

${ }^{(a)}$ For TDRs of residential one-to-four unit loans that are not collateral dependent, a specific valuation allowance is calculated as the difference between the recorded investment of the original loan and the present value of the expected cash flows of the modified loan (discounted at the effective interest rate of the original loan). This difference is recorded as a provision for credit losses in current earnings and subsequently amortized over the expected life of the loans as an adjustment to loan yield or as a reduction of the provision if the loan is prepaid.

The following table summarizes the activity in our allowance for credit losses associated with impaired loans for the year-to-date periods indicated.

Nine Months Ended September<br>30 ,

| (In Thousands) | 2008 | 2007 |
| :--- | :--- | :--- |


| Balance at beginning of period | $\$ 45,066$ | $\$ \quad 601$ |  |
| :--- | ---: | ---: | ---: |
| Provision | 106,840 |  | 772 |

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| TDR yield adjustment ${ }^{(a)}$ | (7,483) |  | - |
| :---: | :---: | :---: | :---: |
| Charge-offs | $(11,283)$ |  | (652) |
| Recoveries | - |  | - |
| Balance at end of period | \$ 133,140 | \$ | 721 |

${ }^{(a)}$ For TDRs of residential one-to-four unit loans that are not collateral dependent, a specific valuation allowance is calculated as the difference between the recorded investment of the original loan and the present value of the expected cash flows of the modified loan (discounted at the effective interest rate of the original loan). This difference is recorded as a provision for credit losses in current earnings and subsequently amortized over the expected life of the loans as an adjustment to loan yield or as a reduction of the provision if the loan is prepaid.

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The following table summarizes the activity in our allowance for real estate and joint ventures held for investment for the quarters indicated.

Three Months Ended

| (In Thousands) | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | June 30, <br> 2008 | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ 11,867 | \$ 413 | \$ 422 | \$ 432 | \$ 456 |
| Provision (reduction) | 8,053 | 11,454 | (9) | (10) | (24) |
| Charge-offs | - | - | - | - | - |
| Recoveries | - | - | - | - | - |
| Balance at end of period | \$ 19,920 | \$ 11,867 | \$ 413 | \$ 422 | \$ 432 |

The following table summarizes the activity in our allowance for real estate and joint ventures held for investment for the year-to-date periods indicated.

Nine Months Ended
September 30,

| (In Thousands) | 2008 | 2007 |
| :--- | ---: | ---: | ---: |
| Balance at beginning of period | $\$ 422$ | $\$ 103$ |
| Provision | 19,498 | 329 |
| Charge-offs | - | - |
| Recoveries | - | - |
|  | $\$ 19,920$ | $\$ 432$ |

The following table summarizes the activity in our allowance for real estate acquired in settlement of loans for the quarters indicated.

## Three Months Ended

| (In Thousands) | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2007 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2007 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ 17,592 | \$ 12,334 | \$ - | \$ - | \$ |
| Provision | 19,329 | 14,712 | 19,892 | 1,118 | 2,058 |
| Charge-offs | (25,850 ) | (9,454 ) | (7,558 ) | (1,118) | (2,058) |
| Recoveries | - | - | - | - | - |
| Balance at end of period | \$ 11,071 | \$ 17,592 | \$ 12,334 | \$ - | \$ |

The following table summarizes the activity in our allowance for real estate acquired in settlement of loans for the year-to-date periods indicated.

|  | Nine Months Ended September <br> 30, |  |
| :--- | :---: | :---: | :---: | :---: |
| (In Thousands) |  |  |

We value real estate acquired through foreclosure at fair value less cost to sell, with any subsequent losses recorded as a direct write-off to net operations. Given the decline in home values in the residential market, we had a valuation allowance at quarter end of $\$ 11$ million for our one-to-four unit residential properties acquired through foreclosure. This valuation allowance reflects recent loss experience from sales compared to their fair value prior to sale. As that loss experience changes over time, our estimate of this valuation allowance will be reassessed.

## Capital Resources and Liquidity

Our sources of funds include deposits, advances from the FHLB and other borrowings; proceeds from the sale of loans, available for sale securities, and real estate; payments of loans and payments for and sales of loan servicing; and income from other investments. Interest rates, real estate sales activity and general economic conditions significantly affect repayments on loans and deposit inflows and outflows.

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Our primary sources of funds generated in the third quarter of 2008 were from:

- maturities or calls of $\$ 14.2$ billion of U.S. Treasury, government sponsored entities and other investment securities available for sale;
- a net increase of $\$ 487$ million in borrowings;
- principal repayments of $\$ 274$ million on loans held for investment, including prepayments but excluding refinances of our existing loans; and
- Sales of wholly owned real estate, real estate acquired in settlement of loans and real estate related contracts of $\$ 195$ million.

We used these funds to:

- purchase $\$ 13.7$ billion of government sponsored entities investment securities available for sale;
- originate and purchase $\$ 613$ million of loans held for investment, excluding refinances of our existing loans; and
- absorb a $\$ 263$ million reduction in deposits, primarily higher cost certificates of deposit.

In addition to its deposits, our principal source of liquidity is our ability to utilize borrowings, as needed. The Bank s primary source of borrowings is the FHLB. At September 30, 2008, the Bank s FHLB borrowings totaled $\$ 2.1$ billion, representing $16.5 \%$ of total assets. The Bank currently is approved by the FHLB to borrow up to a maximum of $\$ 3.0$ billion to the extent it provides qualifying collateral, providing the Bank with an additional $\$ 0.9$ billion of borrowing capacity from the FHLB as of September 30, 2008. The amount the FHLB is willing to advance differs based on the quality and character of qualifying collateral offered by the Bank, and the advance rates for the same collateral may be adjusted upwards or downwards by the FHLB from time to time. The Bank also is approved to borrow funds on an overnight basis from the Federal Reserve Bank of San Francisco subject to the amount of qualifying collateral it pledges. The Bank views the Federal Reserve Bank of San Francisco as a back-up source of liquidity. As of September 30, 2008 the Bank had no outstanding borrowings from the Federal Reserve Bank of San Francisco and the Bank s available qualifying collateral would have permitted it to borrow up to an additional $\$ 1.1$ billion. Neither the FHLB nor the Federal Reserve Bank of San Francisco is obligated to lend to us under these loan facilities. To the extent deposit renewals and deposit growth are not sufficient to fund maturing and withdrawable deposits, repay maturing borrowings, fund existing and future loans and investment securities and otherwise fund working capital needs and capital expenditures, the Bank may utilize additional borrowing capacity from its FHLB and Federal Reserve Bank borrowing arrangements. However, if elevated levels of net deposit outflows occur, the Bank s usual sources of liquidity could become depleted, and the Bank would be required to raise additional capital or enter into new financing arrangements to satisfy its liquidity needs. In the current economic environment, there are no assurances that we would be able to raise additional capital or enter into additional financing arrangements. As a result of being deemed to be adequately capitalized rather than well capitalized, the Bank is subject to restrictions on accepting brokered deposits, which have not historically been a significant part of the Bank s deposit base, and upper limits on interest rates the Bank may pay on deposits. For further information, see Note 11 of Notes to the Consolidated Financial Statements on page 24.

As of September 30, 2008, we had commitments to borrowers for short-term interest rate locks, before the reduction of expected fallout, of $\$ 216$ million, of which $\$ 38$ million were related to residential one-to-four unit loans being originated for sale in the secondary market. We also had undisbursed loan funds and unused lines of credit of $\$ 268$ million, loan forward purchase contracts of $\$ 21$ million and operating leases of $\$ 16$ million. For further information, see Note 5 of Notes to the Consolidated Financial Statements on page 15.

Subsequent to September 30, 2008, we closed our Wholesale Loan Department and the loan processing centers supporting that Department, and began contracting our Retail Loan Department. The Wholesale lending channel has traditionally provided about $80 \%$ of our single family loan originations. Therefore, loan origination volumes will decline in future periods.

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## Navigation Links

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Limitations imposed by the OTS currently prohibit the Bank from providing a dividend to the Holding Company without the prior written approval of the OTS, and currently prohibit the Holding Company from paying a dividend without the prior non-objection of the OTS. At September 30, 2008, the Holding Company s liquid assets, including amounts deposited with the Bank, totaled $\$ 11$ million, down from $\$ 102$ million at the end of 2007 due primarily to $\$ 80$ million in capital contributions made to the Bank. In addition, the Holding Company may not issue new debt or renew existing debt without the prior non-objection of the OTS. At the moment there is no other source of repayment of the senior notes. Absent additional capital, the Holding Company will default on the notes within a year.

Subsequent to the end of the quarter, Moody s Investors Service and Standards \& Poor s Ratings Services lowered their ratings for the Holding Company and the Bank on August 12, 2008 and September 11, 2008, respectively. For further information, see Risk Factors, on page 77.

Downey s stockholders equity totaled $\$ 772$ million at September 30, 2008, down from $\$ 1.3$ billion at December 31, 2007 and $\$ 1.4$ billion at September 30, 2007. No future dividends will be paid without the prior non-objection of the OTS.

## Contractual Obligations and Other Commitments

Through the normal course of operations, we have entered into contractual obligations and other commitments. Our obligations generally relate to funding of our operations through deposits and borrowings as well as leases for premises and equipment, and our commitments generally relate to our lending operations.

We have obligations under long-term operating leases, principally for building space and land. Lease terms generally cover a five-year period, with options to extend, and are non-cancelable. Currently, we have no material contractual vendor obligations.

We have executed interest rate swap contracts to change interest rate characteristics of a portion of our FHLB advances to better manage interest rate risk. The contracts have notional amounts totaling $\$ 430$ million of receive-fixed, pay 3-month LIBOR variable interest and serve as a permitted fair value hedge.

Our commitments to originate fixed and variable rate mortgage loans are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. Undisbursed loan funds on construction projects and unused lines of credit on home equity and commercial loans include committed funds not disbursed. Letters of credit are conditional commitments issued by us to guarantee the performance of a customer to a third party.

Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The credit risk involved in issuing lines and letters of credit requires the same creditworthiness evaluation as that involved in extending loan facilities to customers. We evaluate each customer s creditworthiness.

We receive collateral to support commitments when deemed necessary. The most significant categories of collateral include real estate properties underlying mortgage loans, liens on personal property and cash on deposit with us.

We enter into derivative financial instruments as part of our interest rate risk management process, including loan forward sale and purchase contracts related to our sale of loans in the secondary market. The associated fair value changes to the notional amount of the derivative instruments are recorded on-balance sheet. The total notional amount of our derivative financial instruments does not represent future cash requirements. At September 30, 2008, Downey had a notional amount of interest rate lock commitments identified to sell as part of its secondary marketing activities of $\$ 26$ million, with a change in fair value resulting in a recorded gain of $\$ 0.1$ million, compared with a notional amount of interest rate lock commitments of $\$ 93$ million with a change in fair value resulting in a recorded loss of less than $\$ 0.1$ million at September 30, 2007. For further information, see Asset/Liability Management and Market Risk on page 56 and Note 5 of Notes to the Consolidated Financial Statements on page 15.

We sell all loans without recourse. When a loan sold to an investor without recourse fails to perform according to the contractual terms, the investor will typically review the loan file to determine whether defects in the origination process occurred and whether such defects give rise to a violation of a representation or warranty we made to the investor in connection with the sale. If such a defect is identified, we may be required to either repurchase the loan or indemnify the investor for losses sustained. If there are no such defects, we have no commitment to repurchase the loan. During the first nine months of 2008, we repurchased $\$ 6$ million of loans and $\$ 2$ million of real estate acquired in settlement of loans and recorded $\$ 0.7$ million of repurchase or indemnification losses related to defects in the origination process.

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These loan and servicing sale contracts may also contain provisions to refund sale price premiums to the purchaser if the related loans prepay during a period typically 90 days, but not to exceed 120 days from the sale s settlement date. We reserved less than $\$ 1$ million at September 30, 2008, December 31, 2007 and September 30, 2007 to cover the estimated loss exposure related to early payoffs. However, if all the loans related to those sales prepaid within the refund period, as of September 30, 2008, our maximum sales price premium refund would be $\$ 1.9$ million. See Note 5 of Notes to the Consolidated Financial Statements on page 15.

Servicing loans for others includes managing foreclosed loans through the sale of the properties. Advances made for principal and interest remittances as well as foreclosure costs are recorded in the balance sheet as other assets and are expected to ultimately be recovered from the related investor.

At September 30, 2008, scheduled maturities of obligations and commitments, excluding accrued interest, were as follows:

| (In Thousands) | Within <br> 1 Year | After 1 <br> Through 3 <br> Years | After 3 <br> Through 5 <br> Years | Beyond <br> 5 Years | Total <br> Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Certificates of deposit | \$ 6,865,770 | \$ 614,856 | \$ 110,554 | \$ | \$ 7,591,180 |
| Securities sold under agreements to repurchase | - | - | - | - | - |
| FHLB advances | 935,061 | 500,000 | 675,000 | - | 2,110,061 |
| Senior notes | - | - | - | 198,593 | 198,593 |
| Secondary marketing activities: |  |  |  |  |  |
| Non-qualifying hedge transactions: |  |  |  |  |  |
| Interest rate lock commitments ${ }^{(a)}$ | 25,963 | - | - | - | 25,963 |
| Associated loan forward sale contracts ${ }^{(a)}$ | 47,392 | - | - | - | 47,392 |
| Associated loan forward purchase contracts | 21,000 |  |  |  | 21,000 |
| Qualifying cash flow hedge transactions: |  |  |  |  |  |
| Loans held for sale, at lower of cost or fair value | 7,673 | - | - | - | 7,673 |
| Associated loan forward sale contracts ${ }^{(a)}$ | 6,608 | - | - | - | 6,608 |
| Qualifying fair value hedge transactions: |  |  |  |  |  |
| Designated FHLB advances pay-fixed | 430,000 | - | - | - | 430,000 |
| Associated interest rate swap contracts |  |  |  |  |  |
| pay-variable, receive-fixed ${ }^{(a)}$ | 430,000 | - | - | - | 430,000 |
| Commitments to originate adjustable rate loans held |  |  |  |  |  |
| for investment | 138,092 | - | - | - | 138,092 |
| Undisbursed loan funds and unused lines of credit | 30,381 | 35,694 | 22,372 | 179,272 | 267,719 |
| Operating leases | 5,473 | 7,542 | 2,386 | 344 | 15,745 |

[^6]
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## Regulatory Capital Compliance

At September 30, 2008, the Bank was above the minimum capital ratios required by its Consent Order, with core and tangible capital ratios of $7.48 \%$ and a total risk-based capital ratio of $14.50 \%$. For further information, see Note 11 of Notes to the Consolidated Financial Statements on page 24.

The following table is a reconciliation of the Bank s stockholder s equity to federal regulatory capital as of September 30, 2008.

|  | Tangible Capital |  |  |  | Core Capital |  |  | Risk-Based Capital |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in Thousands) |  | Amount | Ratio |  |  | Amount | Ratio |  | Amount | Ratio |  |
| Stockholder s equity | \$ | 958,298 |  |  | \$ | 958,298 |  | \$ | 958,298 |  |  |
| Adjustments: |  |  |  |  |  |  |  |  |  |  |  |
| Deductions: |  |  |  |  |  |  |  |  |  |  |  |
| Investment in real estate subsidiary |  | (7,038 ) |  |  |  | (7,038 ) |  |  | (7,038) |  |  |
| Non-permitted mortgage servicing rights |  | $(2,281)$ |  |  |  | $(2,281)$ |  |  | (2,281 ) |  |  |
| Additions: |  |  |  |  |  |  |  |  |  |  |  |
| Unrealized losses on investment securities |  |  |  |  |  |  |  |  |  |  |  |
| available for sale |  | 6,231 |  |  |  | 6,231 |  |  | 6,231 |  |  |
| Allowance for credit losses, net of specific |  |  |  |  |  |  |  |  |  |  |  |
| allowances ${ }^{(a)}$ |  | - |  |  |  | - |  |  | 96,015 |  |  |
| Regulatory capital |  | 955,210 | 7.48 \% |  |  | 955,210 | 7.48 \% |  | 1,051,225 | 14.50 \% |  |
| Well capitalized requirement ${ }^{(b)}$ |  | 191,650 | 1.50 | (c) |  | 638,833 | 5.00 |  | 725,109 | 10.00 | (d) |
| Excess | \$ | 763,560 | 5.98 \% |  | \$ | 316,377 | 2.48 \% | \$ | 326,116 | 4.50 \% |  |

${ }^{(a)}$ Limited to $1.25 \%$ of risk-weighted assets.
${ }^{(b)}$ From orders issued by the OTS, the Bank is required to maintain minimum capital ratios for core and tangible capital of $7.00 \%$ and risk-based capital of $14.00 \%$, both of which were exceeded at quarter end.
${ }^{\text {(c) }}$ Represents the minimum requirement for tangible capital, as no well capitalized requirement has been established for this category.
${ }^{(d)}$ A third requirement is Tier 1 capital to risk-weighted assets of $6.00 \%$, which the Bank met and exceeded with a ratio of $13.17 \%$.

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For information regarding quantitative and qualitative disclosures about market risk, see Asset/Liability Management and Market Risk on page 56.

## ITEM 4. CONTROLS AND PROCEDURES

As of September 30, 2008, Downey carried out an evaluation, under the supervision and with the participation of Downey s management, including Downey s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Downey s disclosure controls and procedures pursuant to Securities and Exchange Commission (SEC ) rules. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded Downey s disclosure controls and procedures were effective as of the end of the period covered by this report. There have been no significant changes during the most recent quarter in Downey s internal controls over financial reporting or in other factors that could significantly affect these controls subsequent to the evaluation date.

Disclosure controls and procedures are defined in SEC rules as controls and other procedures designed to ensure that information required to be disclosed in Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms. Downey s disclosure controls and procedures were designed to ensure that material information related to Downey is made known to management, including the Chief Executive Officer and Chief Financial Officer, in a timely manner.

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## ITEM 1. Legal Proceedings

## Judicial Proceedings

On October 29, 2004, two former traditional branch employees brought an action in Los Angeles County Superior Court, Case No. BC323796, entitled Margie Holman and Alice A. Mesec, et al. v. Downey Savings and Loan Association. The first amended complaint seeks unspecified damages for alleged unpaid regular and overtime wages, inadequate meal breaks, failure to pay split-shift and reporting time wages, and related claims. The plaintiffs are seeking class action status to represent all other current and former Bank employees who held the position of Customer Service Supervisor and/or Customer Service Representative at the Bank s in-store branches at any time from October 29, 2000 to date. The Bank has opposed the claim and asserted all appropriate defenses, and has provided for what is believed to be a reasonable estimate of exposure for this matter in the event of loss. While acknowledging the uncertainties of litigation, management believes that the ultimate outcome of this matter will not have a material adverse effect on Downey s operations, cash flows or financial position.

Two purported shareholder class actions, one brought on behalf of Waterford Township General Employees Retirement System, Case No. CV-08-03261, and the other brought on behalf of Stephen J. Mihalacki, Case No. SACV08-00609, were filed on May 16, 2008 and June 2, 2008, respectively, in the United States District Court for the Central District of California against the Holding Company and certain of its current and former officers and certain former directors. The complaints, filed on behalf of all persons who purchased Holding Company common stock during October 16, 2006 to March 14, 2008, seek unspecified damages for alleged violation of federal securities laws, claiming that the defendants made misleading statements and omissions regarding Downey s business and financial results, thereby artificially inflating the common stock price. Specifically, the plaintiffs contend that the defendants concealed that (a) the Bank s portfolio of option ARMs contained millions of dollars worth of impaired and risky securities; (b) the Bank had been aggressive in acquiring loans from mortgage brokers that were highly risky; (c) the Bank had failed to properly account for highly leveraged loans; (d) the Bank had inadequate underwriting practices, which led to large numbers of loan defaults; and (e) the Bank had not adequately reserved for option ARM loans. A motion to consolidate the two actions was granted on August 14, 2008 with Waterford Township General Employees Retirement System as lead plaintiff. The plaintiffs filed a consolidated complaint on September 30, 2008 and, pursuant to a stipulation between the parties, have until November 12, 2008 to file a first amended consolidated complaint.

Related to the shareholder class actions, two purported shareholder derivative lawsuits, one entitled Michael L. McDougall v. Daniel D. Rosenthal, et al., Case No. 30-2008-00180029, and the other entitled Joyce Mendlin v. Maurice L. McAlister, et al., Case No. 30-2008-00087854, were filed on June 10, 2008 and July 28, 2008, respectively, in Orange County Superior Court, in California. The plaintiffs, who purport to bring the lawsuits on behalf of the Holding Company against certain of its current and former officers, its current directors and certain former directors, allege that commencing in October 2006, the defendants caused or allowed Downey to issue a series of press releases and other statements that significantly overstated Downey s business prospects and financial results; that the statements failed to disclose that Downey was more exposed to the subprime market crisis than it had disclosed; that Downey s portfolio of subprime and option ARM mortgage-related assets was overvalued; and that as a result, Downey s reported earnings and business prospects were inaccurate. The plaintiffs allege that the defendants action constitutes breaches of fiduciary duty, waste of corporate assets and unjust enrichment, and seek, among other relief, unspecified damages to be paid to the Holding Company, corporate governance reforms, and equitable and injunctive relief, including restitution and the creation of a constructive trust.

Downey has been named as a defendant in other legal actions arising in the ordinary course of business, none of which, in the opinion of management, will have a material adverse effect on its operations, cash flows or financial position.

## Consent Orders

On September 5, 2008, the Holding Company and the Bank each entered into a Consent Order with the OTS, effective as of the same date. For more information, see Note 11 of Notes to the Consolidated Financial Statements on page 24.

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## ITEM 1A. Risk Factors

Downey s 2007 Form 10-K presents, on pages 22 to 27 , a comprehensive set of risk factors that may impact Downey s future results. Given recent developments, we are adding the following:

## If we do not raise additional capital by December 31, 2008, it is highly unlikely that we will be in compliance with the capital requirements of the Bank Consent Order at year-end, which could have a material adverse effect upon us.

The Bank Consent Order requires the Bank to maintain a minimum Tier I Core Capital ratio of $7 \%$ and a minimum Total Risk-Based Capital ratio of $14 \%$ at each quarter-end. While the Bank was in compliance with this requirement at September 30, 2008, based on the Bank s current and projected levels of capital, the Bank anticipates that it will not be able to satisfy the Tier I Core Capital and Total Risk-Based Capital minimum ratios of its Consent Order as of December 31, 2008, unless it raises additional capital on or prior to that date. In the current economic environment, there is a significant risk that the Bank will not be able to raise sufficient additional capital to ensure compliance with the capital requirements of the Bank Consent Order by year-end. If the Bank does not comply with the Consent Order, without a waiver by the OTS or amendment of the Consent Order, the Bank could be subject to further regulatory enforcement action, including, without limitation, the issuance of additional cease and desist orders (which may, among other things, further restrict the Bank s business activities, the imposition of civil money penalties against the Bank, and placing the Bank into a conservatorship or receivership). Notwithstanding that portion of the Bank Consent Order requiring the raising of new equity and a capital infusion by no later than December 31, 2008, bank regulators could take enforcement action before that date, which could include placing the Bank into receivership. If the Bank is placed into a conservatorship or receivership, it is highly likely that this will lead to a complete loss of all value of the Holding Company s ownership interest in the Bank, and the Holding Company subsequently may be exposed to significant claims by the Federal Deposit Insurance Corporation or OTS. In addition, further restrictions will be placed on the Bank following a determination that the Bank is undercapitalized, significantly undercapitalized, or critically undercapitalized, with increasingly greater restrictions being imposed as the level of undercapitalization increases. Further, the failure to comply with the Consent Order could result in the termination of the Bank s federal deposit insurance, subject to a number of other conditions.

The Consent Orders that the Bank and the Holding Company entered into with the OTS restrict the Bank soperations and may adversely affect our ability to pay dividends or service our debt; and there is substantial doubt concerning the ability of the Holding Company and the Bank to continue as going concerns for a reasonable period of time.

The ability of the Holding Company to pay regular quarterly dividends to its stockholders and to pay interest on its debt depends to a large extent upon the dividends it receives from the Bank. The Consent Orders entered into by the Bank and the Holding Company with the OTS prohibit the Bank from paying dividends to the Holding Company without the prior approval of the OTS, and which further prohibits the Holding Company from paying dividends without the prior non-objection of the OTS.

At September 30, 2008, the Holding Company s liquid assets, including amounts deposited with the Bank, totaled $\$ 11$ million. However, in the longer term, the Holding Company s ability to service its senior debt depends on its ability to receive dividends from the Bank and, when the notes mature, on its ability to renew or refinance the senior debt. However, pursuant to the Holding Company s Consent Order, the OTS has prohibited the Holding Company from issuing or renewing debt without its prior approval. We cannot predict whether the OTS will approve payments of dividends by the Bank to the Holding Company, or will object to the payment of future Holding Company dividends, or how long these restrictions will remain in effect. At the moment, there is no other source of repayment of the senior notes. Absent additional capital, the Holding Company will default on the notes within a year.

As a result of the circumstances described above and in the other Risk Factors herein, there is substantial doubt concerning the ability of the Holding Company and the Bank to continue as going concerns for a reasonable period of time.

## Difficult market conditions have adversely affected our industry.

Downey is particularly exposed to downturns in the U.S. housing market. Dramatic declines in the housing market over the past year, with falling home prices and increasing foreclosures, unemployment and under-employment, have negatively impacted the credit performance of mortgage loans and resulted in significant write-downs of asset values by financial institutions, including government-sponsored entities, major commercial and investment banks, and regional financial institutions such as Downey. Reflecting concern about the stability of the financial markets generally and the strength of counterparties, many lenders and institutional investors have reduced or ceased providing funding to borrowers,

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including to other financial institutions. This market turmoil and tightening of credit have led to an increased level of commercial and consumer delinquencies, lack of consumer confidence, increased market volatility and widespread reduction of business activity generally. The resulting economic pressure on consumers and lack of confidence in the financial markets have adversely affected our business, financial condition and results of operations. For example, on October 16, 2008, we announced the closing of our Wholesale Loan Department, the loan processing centers supporting that Department, and a contraction of our Retail Loan Department, which affected approximately 200 employees. We do not expect that the difficult conditions in the financial markets are likely to improve in the near future. A worsening of these conditions would likely exacerbate the adverse effects of these difficult market conditions on us and others in the financial institutions industry. In particular, we may face the following risks in connection with these events:

- We expect to face increased regulation of our industry. Compliance with such regulation may increase our costs and limit our ability to pursue business opportunities.
- Our ability to assess the creditworthiness of our customers may be impaired if the models and approaches we use to select, manage and underwrite our customers become less predictive of future behaviors.
- The process we use to estimate losses inherent in our credit exposure requires difficult, subjective and complex judgments, including forecasts of economic conditions and how these economic predictions might impair the ability of our borrowers to repay their loans, which may no longer be capable of accurate estimation which may, in turn, impact the reliability of the process.
- Our ability to borrow from other financial institutions on favorable terms or at all could be adversely affected by further disruptions in the capital markets or other events, including actions by rating agencies and deteriorating investor expectations.
- Competition in our industry could intensify as a result of the increasing consolidation of financial services companies in connection with current market conditions.
- We may be required to pay significantly higher Federal Deposit Insurance Corporation premiums because market developments have significantly depleted the insurance fund of the FDIC and reduced the ratio of reserves to insured deposits.
- Our liquidity could be negatively impacted by an inability to access the capital markets, unforeseen or extraordinary demands on cash, or regulatory restrictions, which could, among other things, materially and adversely affect our business prospects and financial condition, result in the loss of servicing rights (and the value of those rights) and negatively impact our debt ratings.


## Current levels of market volatility are unprecedented.

The capital and credit markets have been experiencing volatility and disruption for more than a year. In recent weeks, the volatility and disruption has reached unprecedented levels. In some cases, the markets have produced downward pressure on stock prices and credit availability for certain issuers without regard to those issuers underlying financial strength. If current levels of market disruption and volatility continue or worsen, there can be no assurance that we will not experience an adverse effect, which may be material, on our ability to access capital and on our business, financial condition and results of operations.

There can be no assurance that recently enacted legislation and other measures undertaken by the Treasury, the Federal Reserve and other governmental agencies will help stabilize the U.S. financial system, improve the housing market or be of specific benefit to Downey.

On October 3, 2008, President Bush signed into law the Emergency Economic Stabilization Act of 2008 or EESA, which, among other measures, authorized the Treasury Secretary to establish the Troubled Asset Relief Program ( TARP ). EESA gives broad authority to Treasury to purchase, manage, modify, sell and insure the troubled mortgage related assets that triggered the current economic crisis as well as other troubled assets. EESA includes additional provisions directed at bolstering the economy, including

- Authority for the Federal Reserve to pay interest on depository institution balances;
- Mortgage loss mitigation and homeowner protection;
- Temporary increase in FDIC insurance coverage from $\$ 100,000$ to $\$ 250,000$ through December 31, 2009; and
- Authority to the SEC to suspend mark-to-market accounting requirements for any issuer or class of category of transactions.


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Pursuant to the TARP, the U.S. Treasury has the authority to, among other things, purchase up to $\$ 700$ billion (of which $\$ 250$ billion is currently available) of mortgages, mortgage-backed securities and certain other financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. Shortly following the enactment of EESA, the Treasury announced the creation of specific TARP programs to purchase mortgage-backed securities and whole mortgage loans. In addition, under the TARP, the Treasury has created a capital purchase program, pursuant to which it proposes to provide access to capital to financial institutions through a standardized program to acquire preferred stock (accompanied by warrants) from eligible financial institutions that will serve as Tier I capital.

EESA also contains a number of significant employee benefit and executive compensation provisions, some of which apply to employee benefit plans generally, and others which impose on financial institutions that participate in the TARP program restrictions on executive compensation.

EESA followed, and has been followed by, numerous actions by the Federal Reserve, Congress, Treasury, the SEC and others to address the current liquidity and credit crisis that has followed the subprime meltdown that commenced in 2007. These measures include homeowner relief that encourage loan restructuring and modification; the establishment of significant liquidity and credit facilities for financial institutions and investment banks; the lowering of the federal funds rate; emergency action against short selling practices; a temporary guaranty program for money market funds; the establishment of a commercial paper funding facility to provide back-stop liquidity to commercial paper issuers; coordinated international efforts to address illiquidity and other weaknesses in the banking sector;

In addition, the IRS has issued an unprecedented wave of guidance in response to the credit crisis, including a relaxation of limits on the ability of financial institutions that undergo an ownership change to utilize their pre-change net operating losses and net unrealized built-in losses. The relaxation of these limits may make significantly more attractive the acquisition of financial institutions whose tax basis in their loan portfolios significantly exceeds the fair market value of those portfolios.

On October 14, 2008, the FDIC announced the establishment of a temporary liquidity guarantee program to provide insurance for all non-interest bearing transaction accounts and guarantees of certain newly issued senior unsecured debt issued by financial institutions (such as the Bank), bank holding companies and savings and loan holding companies (such as the Holding Company). Financial institutions are automatically covered by this program commencing October 14, 2008. Any eligible entity that opts out of the Program on or before December 5, 2008, will not pay any assessment under the Program. Any eligible entity that does not opt out on or before December 5, 2008, will be required to pay related assessment fees. Under the program, newly issued senior unsecured debt issued on or before June 30, 2009 will be insured in the event the issuing institution subsequently fails, or its holding company files for bankruptcy. The debt includes all newly issued unsecured senior debt (e.g., promissory notes, commercial paper and inter-bank funding). The aggregate coverage for an institution may not exceed $125 \%$ of its debt outstanding on September 30, 2008 that was scheduled to mature before June 30. 2009. The guarantee will extend to June 30, 2012 even if the maturity of the debt is after that date. Many details of the program still remain to be worked out.

There can be no assurance as to the actual impact that EESA and such related measures undertaken to alleviate the credit crisis will have generally on the financial markets, including the extreme levels of volatility and limited credit availability currently being experienced The failure of such measures to help stabilize the financial markets and a continuation or worsening of current financial market conditions could materially and adversely affect our business, financial condition, results of operations, access to credit or the trading price of our common stock.

Finally, there can be no assurance regarding the specific impact that such measures may have on Downey or whether (or to what extent) Downey will be able to benefit from such programs and, in particular, whether Downey will be eligible to obtain capital from the Treasury under the TARP program.

## Downey saccess to liquidity may be negatively impacted if market conditions and regulatory restrictions persist or if further ratings downgrades occur.

While Downey actively manages its liquidity risk and maintains liquidity at least sufficient to cover all maturing debt obligations or other forecasted funding requirements, Downey s liquidity may be affected by an inability to access the capital markets or by unforeseen or extraordinary demands on cash. This situation may arise due to circumstances beyond Downey s control, and is subject to the Holding Company s and the Bank scredit ratings as assigned by nationally recognized statistical rating organizations. Recent disruptions in the capital markets have substantially limited the ability of mortgage originators, including Downey, to sell mortgage loans to the capital markets through whole loan sales or securitization. As a result, Downey has experienced a general loss of liquidity in most secondary markets for its loans.

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Downey cannot forecast if or when market liquidity conditions will improve from current stresses, although it is Downey sexpectation that the existing turmoil in the financial and credit markets may continue to affect its performance at least throughout 2008.

On August 12, 2008, Moody s Investors Service downgraded the Holding Company s senior unsecured debt rating to B3 from B1. In addition, the Bank s financial strength was downgraded to $\mathrm{E}+$ from D and its long term deposit rating was downgraded to B 1 from Ba2. Its s term deposit rating remains Not Prime. On September 11, 2008, Standard \& Poor s Ratings Services lowered its senior unsecured credit rating on the Holding Company to B - from $\mathrm{B}+/ \mathrm{Watch} \mathrm{Neg}$ and its counterparty credit rating on the Holding Company to $\mathrm{B}-/ \mathrm{Negative/C} \mathrm{from} \mathrm{B}+/ \mathrm{W}$ atcl $\mathrm{Neg} / \mathrm{C}$. In addition, the Bank s counterparty and deposit ratings were lowered to $\mathrm{B} / \mathrm{Negative} / \mathrm{C}$ from $\mathrm{BB}-/ \mathrm{Watch} \mathrm{Neg} / \mathrm{B}$.

In addition, the Holding Company may not issue new debt or renew existing debt without prior non-objection of the OTS.

Current market conditions have also limited the Bank s liquidity sources principally to secured funding outlets such as the FHLB and, as back-up, the Federal Reserve Bank of San Francisco, and to FDIC-insured deposits originated through the Bank s branch network. Other sources of funding, such as medium-term notes and uninsured institutional deposits, may not be available to the Bank. There can be no assurance that actions by the FHLB or the Federal Reserve Bank would not reduce or eliminate our borrowing capacity or that we would be able to continue to attract deposits at competitive rates. Such events could have a material adverse impact on our results of operations and financial condition.

Future regulatory actions may also adversely impact our ability to raise funds through deposits. For example, as a result of the September 5, 2008 Consent Order, the Bank is required to meet and maintain specific capital levels, it is deemed adequately capitalized under OTS regulations even though it exceeds minimum regulatory capital ratios that would otherwise qualify it to be well capitalized. As a result, the Bank is subject to restrictions on accepting brokered deposits and upper limits on interest rates the Bank may pay on deposits.

After the end of the second quarter, the Bank experienced elevated levels of deposit withdrawals. More recently, in response to steps taken by management to address the situation, the deposit flows have seemed to stabilize more to historical levels. If the Bank s deposit levels remain stabilized at historical levels, we believe our current sources of funds, including deposits; advances from the FHLB and other borrowings; proceeds from the sale of loans and real estate; payments of loans and payments for and sales of loan servicing; and income from other investments would enable us to meet our obligations while maintaining liquidity at appropriate levels. However, if elevated levels of net deposit outflows occur, the Bank s usual sources of liquidity could become depleted, and the Bank would be required to raise additional capital or enter into new financing arrangements to satisfy its liquidity needs. In the current economic environment, there are no assurances that we would be able to raise additional capital or enter into additional financing or other arrangements.

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## ITEM 3. Defaults Upon Senior Securities

None.

## ITEM 4. Submission of Matters to a Vote of Security Holders

None.

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## ITEM 5. Other Information

The following disclosure would otherwise be filed on Form 8-K under the heading Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers. On August 27, 2008, the Company s Board of Directors determined to move certain members of the Board from one Class of directors to another Class. In connection with this determination, effective as of August 27, 2008:

- Brent McQuarrie resigned as a Class 2 director and was immediately appointed by the Board as a Class 3 director;
- James H. Hunter resigned as a Class 3 director and was immediately appointed by the Board as a Class 1 director; and
- Jane Wolfe resigned as a Class 3 director and was immediately appointed by the Board as a Class 1 director.

Following these changes to the Board, and the appointment of Thomas E. Prince to the Board effective July 21, 2008, Paul M. Homan to the Board effective August 18, 2008, and Charles R. Rinehart to the Board effective September 23, 2008, the Company s Board is comprised as follows:

Class 1
Class 2
Class 3

| Gary W. Brummett | Michael B. Abrahams | Michael D. Bozarth |
| :--- | :--- | :--- |
| James H. Hunter | Thomas E. Prince | Paul M. Homan |
| Jane Wolfe | Lester C. Smull | Brent McQuarrie |
|  | Charles R. Rinehart |  |

Class 1, 2 and 3 directors will continue to hold office until the Company s 2011, 2009 and 2010 Annual Meetings of Stockholders, respectively, and until their respective successors are duly elected and qualified.

## ITEM 6. Exhibits

Exhibit
Number

## Description

10.1 Employment Agreement (which also includes the Change in Control Agreement), dated as of September 26, 2008, by and between the Bank and Charles R. Rinehart (incorporated by reference to Exhibit 10.1 of the Company s Current Report on Form 8-K, filed with the SEC on October 2, 2008).
10.2 OTS Order to Cease and Desist with the Company dated September 5, 2008 (incorporated by reference to Exhibit 10.1 of the Company s Current Report on Form 8-K, filed with the SEC on September 5, 2008)
10.3 Stipulation and Consent to Issuance of Order to Cease and Desist with the Company dated September 5, 2008 (incorporated by reference to Exhibit 10.2 of the Company s Current Report on Form 8-K, filed with the SEC on September 5, 2008)
10.4 OTS Order to Cease and Desist with the Bank dated September 5, 2008 (incorporated by reference to Exhibit 10.3 of the Company s Current Report on Form 8-K, filed with the SEC on September 5, 2008)
10.5 Stipulation and Consent to Issuance of Order to Cease and Desist with the Bank dated September 5, 2008 on (incorporated by reference to Exhibit 10.4 of the Company s Current Report on Form 8-K, filed with the SEC
September 5, 2008)
31.1 Certification of Chief Executive Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
31.2 Certification of Chief Financial Officer pursuant to Section 302 of Sarbanes-Oxley Act of 2002.
32.1 Certification of Chief Executive Officer pursuant to Section 906 of Sarbanes-Oxley Act of 2002.
32.2 Certification of Chief Financial Officer pursuant to Section 906 of Sarbanes-Oxley Act of 2002.

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## AVAILABILITY OF REPORTS

Corporate governance guidelines, charters for the audit, compensation, and nominating and corporate governance committees of the Board of Directors and codes of business conduct and ethics are available free of charge from our internet site, www.downeysavings.com by clicking on Investor Relations on our home page and proceeding to Corporate Governance. Annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and all amendments to those reports are posted on our internet site as soon as reasonably practical after we file them with the SEC and available free of charge under Corporate Filings on our Investor Relations page.

We will furnish any or all of the non-confidential exhibits upon payment of a reasonable fee. Please send request for exhibits and/or fee information to:

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

DOWNEY FINANCIAL CORP.
/s/ Charles R. Rinehart

Date: November 10, 2008
Charles R. Rinehart
Chief Executive Officer
/s/Brian E. Côté

Date: November 10, 2008
Brian E. Côté
Chief Financial Officer

## NAVIGATION LINKS

## FORM 10-0 COVER

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- CONSOLIDATED BALANCE SHEETS (unaudited)
- CONSOLIDATED STATEMENTS OF INCOME (LOSS) (unaudited)
- CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (unaudited)
- CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)
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- NOTE (2) Loans
- NOTE (3) Real Estate Acquired in Settlement of Loans
- NOTE (4) Mortgage Servicing Rights ("MSRs")
- NOTE (5) Derivatives, Hedging Activities, Financial Instruments with Off-Balance Sheet Risk and Other Contractual Obligations (Risk Management)
- NOTE (6) Income Taxes
- NOTE (7) Employee Stock Option Plans and Restricted Stock Grant
- NOTE (8) Earnings (Loss) Per Share
- NOTE (9) Fair Value of Financial Instruments
- NOTE (10) Business Segment Reporting
- NOTE (11) Regulatory Consent Orders, Liquidity and Capital Adequacy
- NOTE (12) Recently Issued Accounting Standards
- NOTE (13) Subsequent Event

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- Secondary Marketing Activities
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- Provision for Income Taxes
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- Banking
- Real Estate Investment
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ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds
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ITEM 4. Submission of Matters to a Vote of Security Holders
ITEM 5. Other Information

ITEM 6. Exhibits

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[^0]:    ${ }^{(a)}$ Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. However, loan servicing income (loss), net does not reflect interest income derived from the use of loan repayments which is included in net interest income.
    ${ }^{(b)}$ Effective January 1, 2008, Downey adopted the fair value provision of SFAS 156 and remeasured its MSRs at fair value. Downey recorded a

[^1]:    ${ }^{(a)}$ Represents the difference between the contractual obligation to pay interest to the investor for an entire month and the actual interest received when a loan prepays prior to the end of the month. However, loan servicing income (loss), net does not reflect interest income derived from the use of loan repayments which is included in net interest income.
    ${ }^{(b)}$ Effective January 1, 2008, Downey adopted the fair value provision of SFAS 156 and remeasured its MSRs at fair value. Downey recorded a pretax adjustment to increase MSRs by $\$ 1.5$ million and a corresponding cumulative effect adjustment of $\$ 0.9$ million, after tax, to increase the 2008 beginning balance of retained earnings in stockholders equity.
    ${ }^{(c)}$ Reflects changes in assumptions for such items as discount rates and prepayment speeds.
    ${ }^{(d)}$ Represents changes due to realization of expected cash flows over time.

[^2]:    ${ }^{(a)}$ Included amounts swept into money market deposit accounts.

[^3]:    ${ }^{(a)}$ Included the impact of interest rate swap contracts, with notional amounts totaling $\$ 430$ million of receive-fixed, pay-3-month LIBOR variable interest, which contracts serve as a permitted hedge against a portion of our FHLB advances.

[^4]:    ${ }^{(a)}$ Excludes adjustments for non-accrual loans, amortization of net deferred costs to originate loans, premiums and discounts, troubled debt restructuring ( $T D R$ ) yield adjustments, prepayment and late fees.
    ${ }^{(b)}$ Excludes FHLB stock dividends and includes the yield on investment securities accounted for on a trade-date basis but for which interest

[^5]:    ${ }^{(a)}$ For TDRs of residential one-to-four unit loans that are not collateral dependent, a specific valuation allowance is calculated as the difference between the recorded investment of the original loan and the present value of the expected cash flows of the modified loan (discounted at the effective interest rate of the original loan). This difference is recorded as a provision for credit losses in current earnings and subsequently amortized over the expected life of the loans as an adjustment to loan yield or as a reduction of the provision if the loan is prepaid.

[^6]:    ${ }^{(a)}$ Amount represents the notional amount of the commitments or contracts. The notional amount for interest rate lock commitments before the reduction of expected fallout was $\$ 38$ million.

