WAUSAU PAPER CORP.
Form 10-Q
August 09, 2005

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FORM 10-Q
SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549
(Mark One)
[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR \(15(\mathrm{~d})\) OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended JUNE 30, 2005
OR
[ ]TRANSITION REPORT PURSUANT TO SECTION 13 OR \(15(\mathrm{~d})\) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from
``` \(\qquad\)
``` to
Commission file number: 1-13923
WAUSAU PAPER CORP.
(Exact name of registrant as specified in charter)
WISCONSIN 39-0690900
(State of incorporation) (I.R.S. Employer Identification Number)
100 PAPER PLACE
MOSINEE, WISCONSIN 54455-9099
(Address of principal executive office)
Registrant's telephone number, including area code: 715-693-4470
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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such report), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).

$$
\text { Yes X } \quad \text { No }
$$

The number of common shares outstanding at July 29, 2005 was 51,471,251.
WAUSAU PAPER CORP.

AND SUBSIDIARIES

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS
Wausau Paper Corp. and Subsidiaries CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (all amounts in thousands, except per share data) | 2005 | 2004 | 2005 | 2004 |
| NET SALES | \$275,291 | \$264,109 | \$543,032 | \$515,924 |
| Cost of products sold | 258,445 | 235,973 | 503,051 | 461,090 |
| GROSS PROFIT | 16,846 | 28,136 | 39,981 | 54,834 |
| Selling and administrative expenses | 18,376 | 19,754 | 35,903 | 38,638 |
| Restructuring expense | 177 | 0 | 177 | 0 |
| OPERATING (LOSS) PROFIT | $(1,707)$ | 8,382 | 3,901 | 16,196 |
| Interest expense | $(2,687)$ | $(2,550)$ | $(5,337)$ | $(5,077)$ |
| Other income, net | 122 | 98 | 237 | 292 |
| (LOSS) EARNINGS BEFORE INCOME TAXES | $(4,272)$ | 5,930 | $(1,199)$ | 11,411 |
| (Credit) provision for income taxes | $(1,581)$ | 2,193 | (444) | 4,222 |



Wausau Paper Corp. and Subsidiaries CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

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(all dollar amounts in thousands)
Net cash (used in) provided by operating activities
Cash flows from investing activities:
    Capital expenditures
    Proceeds from property, plant and equipment disposals
Cash used in investing activities
Cash flows from financing activities:
    Payments under capital lease obligation
    Dividends paid
    Payments for purchase of company stock
    Proceeds from stock option exercise
Cash used in financing activities
Net (decrease) increase in cash and cash equivalents
Cash and cash equivalents, beginning of period
Cash and cash equivalents, end of period
Interest-net of amount capitalized
Income taxes paid
See Notes to Condensed Consolidated Financial Statements.
```

|  | Six Mo Ju | 3 | Ended |
| :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |
| (\$ | 4,498) | \$ | 40,085 |
|  | $(15,631)$ |  | $(9,471)$ |
|  | 222 |  | 12 |
|  | 15,409) |  | $(9,459)$ |
|  | (47) |  | (55) |
|  | $(8,787)$ |  | $(8,773)$ |
|  | $(2,738)$ |  | 0 |
|  | 0 |  | 1,279 |
|  | $(11,572)$ |  | $(7,549)$ |
|  | $(31,479)$ |  | 23,077 |
|  | 51,914 |  | 36,305 |
|  | \$20,435 | \$ | 59,382 |
| \$ | 5,227 | \$ | 5,330 |
|  | 9,102 |  | 3,597 |

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1. The condensed consolidated financial statements include the results of Wausau Paper Corp. and our consolidated subsidiaries. All significant intercompany transactions have been eliminated. The accompanying condensed financial statements, in the opinion of management, reflect all adjustments, which are normal, and recurring in nature and which are necessary for a fair statement of the results for the periods presented. Results for the interim period are not necessarily indicative of future results. In all regards, the financial statements have been presented in accordance with accounting principles generally accepted in the United States of America. Refer to notes to the financial statements, which appear in the Annual Report on Form 10-K for the year ended December 31, 2004, for the Company's accounting policies and other disclosures, which are pertinent to these statements.

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Note 2. Basic and diluted (loss) earnings per share are reconciled as follows:

| (all amounts in thousands, | Three Months | Six Months |  |  |
| :--- | :---: | :---: | :---: | :---: |
| except per share data) | Ended June 30, | Ended June <br>  <br>  <br> Net (loss) earnings <br> 2005 | 2004 | 2005 |



For the three months ended June 30, 2005 and 2004, 1,950,729 and 432,911 shares under stock compensation plans, respectively, were excluded from the diluted EPS calculation because the shares were antidilutive. For the six months ended June 30, 2005 and 2004, 1,950,729 and 449,140 shares, respectively, were excluded from the diluted EPS calculation because the options were antidilutive.

Note 3. Net earnings or loss include provisions, or credits, for stock-based compensation plans calculated by using the average price of the Company's stock at the close of each calendar quarter as if all grants under such plans had been exercised on that day. In addition, fixed compensation expense is recognized for certain stock-based compensation plans over the remaining service or vesting period of the grant. For the three months ended June 30, 2005, the credit for stock-based compensation plans on a pretax basis was $\$ 0.8$ million. For the three months ended June 30, 2004, the provision for stock-based compensation plans on a pretax basis was $\$ 2.0$ million. For the six months ended June 30, 2005, the credit for stock-based compensation plans on a pretax basis was $\$ 2.7$ million. For the six months ended June 30, 2004, the provision for stock-based compensation plans on a pretax basis was $\$ 2.2$ million.

As permitted under SFAS No. 123, "Accounting for Stock-Based Compensation," the Company continues to measure compensation cost for stock-option plans using the "intrinsic value based method" prescribed under APB No. 25, "Accounting for Stock Issued to Employees." 4
Pro forma net (loss) earnings and (loss) earnings per share had the Company elected to adopt the "fair-value based method" of SFAS No. 123 are as follows:
(all dollar amounts in thousands, except per share amounts)


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| Pro forma | $(\$ 0.05)$ | $\$ 0.07$ | $(\$ 0.02)$ | $\$$ | 0.14 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (Loss) earnings per share - diluted: |  |  |  |  |  |
| As reported | $(\$ 0.05)$ | $\$ 0.07$ | $(\$ 0.01)$ | $\$$ | 0.14 |
| Pro forma | $(\$ 0.05)$ | $\$ 0.07$ | $(\$ 0.02)$ | $\$$ | 0.14 |

Pro forma
As reported
Pro forma

In December 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123R"), which was to be effective for the Company on July 1, 2005. On April 14, 2005, the Securities and Exchange Commission ("SEC") announced the adoption of a rule that defers the effective date of SFAS 123R. The Company plans to adopt SFAS 123R in the first quarter of 2006 and is currently evaluating which method of adoption will be utilized.

Note 4. Accounts receivable consisted of the following:

| (all dollar amounts in thousands) | JUNE 30, | December 31, |
| :--- | ---: | ---: |
|  | 2005 | 2004 |
| Trade |  |  |
| Other | $\$ 107,950$ | $\$ 95,787$ |
|  | 1,566 | 1,778 |
| Less: allowances for doubtful accounts | 109,516 | 97,565 |
|  | $(2,121)$ | $(1,834)$ |
|  | $\$ 107,395$ | $\$ 95,731$ |

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Note 5. The various components of inventories were as follows:

| (all dollar amounts in thousands) | JUNE 30, | December 31, |
| :--- | ---: | ---: |
|  | 2005 | 2004 |
| Raw materials |  |  |
| Work in process and finished goods | $\$ 0,084$ | $\$ 8,247$ |
| Supplies | 105,557 | 89,992 |
| Inventories at cost | 29,104 | 28,731 |
| Less: LIFO reserve | 174,745 | 156,970 |
|  | $(31,251)$ | $(30,038)$ |

Note 6. The accumulated depreciation on fixed assets was $\$ 714.7$ million as of June 30, 2005, and $\$ 685.9$ million as of December 31, 2004 . The provision for depreciation, amortization and depletion for the three months ended June 30, 2005 and June 30,2004 was $\$ 18.8$ million and $\$ 14.9$ million, respectively. The provision for depreciation, amortization and depletion for the six months ended June 30, 2005 and June 30,2004 was $\$ 34.1$ million and $\$ 29.9$ million, respectively. Quarter-over-quarter and year-over-year increases in depreciation expense are primarily the result of accelerated depreciation recorded in the three months ended June 30,2005 in connection with the closure of Printing \& Writing's sulfite pulp mill located in Brokaw, Wisconsin. See Note 8 for additional pulp mill closure information.

Note 7. The components of net periodic benefit costs recognized in the Condensed Consolidated Statements of Operations for the three months ended June 30, 2005 and 2004 are as follows:
(all dollar amounts in thousands)
Other Post-retirement

|  | Pension Benefits |  | Benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Service cost | \$1,815 | \$1,720 | \$ 628 | \$ 671 |
| Interest cost | 2,396 | 2,423 | 1,185 | 1,505 |
| Expected return on plan assets | $(2,708)$ | $(2,504)$ | 0 | 0 |
| Amortization of: |  |  |  |  |
| Prior service cost | 549 | 488 | (764) | (87) |
| Actuarial loss | 465 | 420 | 338 | 447 |
| Transition (asset) | 0 | (12) | 0 | 0 |
| Net periodic benefit cost | \$2,517 | \$2,535 | \$1,387 | \$2,536 |

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The components of net periodic benefit costs recognized in the condensed Consolidated Statements of Operations for the six months ended June 30, 2005 and 2004 are as follows:

| (all dollar amounts in thousan | Pension Benefits |  | Other <br> Post-retirement <br> Benefits |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
|  | 2005 | 2004 | 2005 | 2004 |
| Service cost | \$3,625 | \$3,440 | \$1,257 | \$1,342 |
| Interest cost | 4,792 | 4,846 | 2,370 | 3,046 |
| Expected return on plan assets | $(5,416)$ | $(5,005)$ | 0 | 0 |
| Amortization of: |  |  |  |  |
| Prior service cost | 1,098 | 975 | $(1,528)$ | (174) |
| Actuarial loss | 931 | 839 | 676 | 894 |
| Transition (asset) | 0 | (26) | 0 | 0 |
| Settlement | 305 | 0 | 0 | 0 |
| Net periodic benefit cost | \$5,335 | \$5,069 | \$2,775 | \$5,108 |

The Company previously disclosed in its consolidated financial statements for the year ended December 31, 2004, that although it does not have a minimum funding requirement for defined benefit pension plans in 2005, it may elect to make contributions of up to $\$ 16.0$ million to pension plans. As of June 30,2005 , the Company has made payments of $\$ 6.3$ million to its pension plans. In addition, as previously reported, the Company expects to contribute $\$ 4.1$ million directly to postretirement plans. As of June 30,2005 , the Company has contributed $\$ 2.4$ million to its post-retirement plans.

Note 8. Pulp Mill Closure

In July 2005, the Company announced plans to permanently close the sulfite pulp mill at its Brokaw, Wisconsin, papermaking facility. The pulp mill closure is expected to be substantially completed by the end of 2005 and will result in the elimination of approximately 60 permanent jobs, or $11 \%$ of the facility's total workforce. The related long-lived assets will be abandoned. The cost of products sold for the period ended June 30, 2005, as reflected in the Condensed Consolidated Statements of Operations include $\$ 9.3$ million in pre-tax charges for accelerated depreciation and an adjustment of pulp mill inventory to net realizable value. Restructuring expense for the period ended June 30, 2005 reflects a pre-tax charge of $\$ 0.2$ million for certain assets disposed as a direct result of the closure. Additional pre-tax closure charges of approximately $\$ 35$ million are expected to be recognized over the next 12 months, of which $\$ 23$ million is expected to be recorded in the third quarter of 2005 , $\$ 11$ million in the fourth quarter of 2005 and $\$ 1$ million in the first half of 2006 .

The following table sets forth information with respect to pulp mill closure charges:
(all dollar amounts in thousands)

|  | Expected in |  |  |
| :--- | :---: | :---: | :---: |
|  | THREE MONTHS | Third | Fourth |
| Quarter | Quarter |  |  |
| ENDED | 2005 |  |  |

Note 9. Interim Segment Information
The Company has reclassified certain prior-year interim segment information to conform to the 2005 presentation. The reclassification is the result of a change in the management of two converting facilities from the Printing \& Writing segment to the Specialty Products segment.

FACTORS USED TO IDENTIFY REPORTABLE SEGMENTS
The Company's operations are classified into three principal reportable segments: Specialty Products, Printing \& Writing, and Towel \& Tissue, each providing different products. Separate management of each segment is required because each business unit is subject to different marketing, production, and technology strategies.

PRODUCTS FROM WHICH REVENUE IS DERIVED
Specialty Products produces specialty papers at its manufacturing facilities in Rhinelander, Wisconsin; Mosinee, Wisconsin; and Jay, Maine. Specialty Products also includes two converting facilities that produce laminated roll wrap and related specialty finishing and packaging products. Printing \& Writing produces a broad line of premium printing and writing grades at manufacturing facilities in Brokaw, Wisconsin; Groveton, New Hampshire; and Brainerd, Minnesota. Printing \& Writing also includes a converting facility which converts printing and writing grades. Towel \& Tissue produces a complete line of towel and tissue products that are marketed along with soap and dispensing systems for the "away-from-home" market. Towel \& Tissue operates a paper mill in Middletown, Ohio, and a converting facility in Harrodsburg, Kentucky. 8

## RECONCILIATIONS

The following are reconciliations to corresponding totals in the accompanying consolidated financial statements:

|  | Three Months |  | Six Months |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Ended June 30, | Ended June 30, |  |  |  |
| (all dollar amounts in thousands) | 2005 | 2004 | 2005 | 2004 |
|  |  |  |  |  |
| Net sales external customers | $\$ 113,981$ | $\$ 118,528$ | $\$ 232,345$ | $\$ 232,665$ |
| Specialty Products | 95,246 | 88,424 | 187,850 | 175,319 |
| Printing \& Writing | 66,064 | 57,157 | 122,837 | 107,940 |



