

CBL & ASSOCIATES PROPERTIES INC  
Form 10-K  
March 01, 2007  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2006

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-12494

**CBL & ASSOCIATES PROPERTIES, INC.**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**

(State or other jurisdiction of incorporate or organization)

**62-1545718**

(I.R.S. Employer Identification No.)

**2030 Hamilton Place Blvd, Suite 500**

**Chattanooga, TN**

(Address of principal executive office)

**37421**

(Zip Code)

Registrant's telephone number, including area code **(423) 855-0001**

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Securities registered pursuant to Section 12(b) of the Act:

<b>Title of each Class</b>	<b>Name of each exchange on which registered</b>
Common Stock, \$0.01 par value	New York Stock Exchange
8.75% Series B Cumulative Redeemable Preferred Stock, \$0.01 par value	New York Stock Exchange
7.75% Series C Cumulative Redeemable Preferred Stock, \$0.01 par value	New York Stock Exchange
7.375% Series D Cumulative Redeemable Preferred Stock, \$0.01 par value	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The aggregate market value of the 58,973,997 shares of common stock held by non-affiliates of the registrant as of June 30, 2006 was \$2,295,857,703, based on the closing price of \$38.93 per share on the New York Stock Exchange on June 30, 2006. (For this computation, the registrant has excluded the market value of all shares of its common stock reported as beneficially owned by executive officers and directors of the registrant; such exclusion shall not be deemed to constitute an admission that any such person is an affiliate of the registrant.)

As of February 21, 2007 there were 65,537,048 shares of common stock outstanding.

### **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's proxy statement for the annual shareholders meeting to be held on May 7, 2007, are incorporated by reference into Part III.

# Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

## TABLE OF CONTENTS

<u>Item No.</u>		<u>Page</u>
PART I		
1	Business	1
1A	Risk Factors	9
1B	Unresolved Staff Comments	18
2	Properties	18
3	Legal Proceedings	32
4	Submission of Matters to a Vote of Security Holders	32
PART II		
5	Market For Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	32
6	Selected Financial Data	34
7	Management's Discussion and Analysis of Financial Condition and Results of Operations	35
7A	Quantitative and Qualitative Disclosures about Market Risk	54
8	Financial Statements and Supplementary Data	55
9	Changes in and Disagreements With Accountants on Accounting and Financial Disclosure	55
9A	Controls and Procedures	55
9B	Other Information	57
PART III		
10	Directors, Executive Officers and Corporate Governance	58
11	Executive Compensation	58
12	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	58
13	Certain Relationships and Related Transactions, and Director Independence	58
14	Principal Accounting Fees and Services	58
PART IV		
15	Exhibits, Financial Statement Schedules	59
	Signatures	60



**Cautionary Statement Relevant to Forward-Looking Information for the Purpose of the Safe Harbor Provisions of the Private Securities Litigation Reform Act of 1995**

Certain statements made in this section or elsewhere in this report may be deemed forward looking statements within the meaning of the federal securities laws. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we cannot give assurance that these expectations will be attained, and it is possible that actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. In addition to the risk factors discussed below in Item 1A of this report, such risks and uncertainties include, without limitation, general industry, economic and business conditions, interest rate fluctuations, costs of capital and capital requirements, availability of real estate properties, inability to consummate acquisition opportunities, competition from other companies and retail formats, changes in retail rental rates in our markets, shifts in customer demands, tenant bankruptcies or store closings, changes in vacancy rates at our properties, changes in operating expenses, changes in applicable laws, rules and regulations, the ability to obtain suitable equity and/or debt financing and the continued availability of financing in the amounts and on the terms necessary to support our future business. We disclaim any obligation to update or revise any forward-looking statements to reflect actual results or changes in the factors affecting the forward-looking information.

**Part I.**

**ITEM 1. BUSINESS**

**Background**

CBL & Associates Properties, Inc. ( CBL ) was organized on July 13, 1993, as a Delaware corporation, to acquire substantially all of the real estate properties owned by CBL & Associates, Inc., and its affiliates ( CBL 's Predecessor ), which was formed by Charles B. Lebovitz in 1978. On November 3, 1993, CBL completed an initial public offering (the Offering ). Simultaneously with the completion of the Offering, CBL 's Predecessor transferred substantially all of its interests in its real estate properties to CBL & Associates Limited Partnership (the Operating Partnership ) in exchange for common units of limited partnership interest in the Operating Partnership. The interests in the Operating Partnership contain certain conversion rights that are more fully described in Note 9 to the consolidated financial statements. The terms we , us , our and the Company refer to CBL & Associates Properties, Inc. and its subsidiaries.

**Recent Developments**

In February 2006, we amended one of our secured credit facilities to increase the maximum availability from \$373.0 million to \$476.0 million, extend the maturity date from February 28, 2006 to February 28, 2009 plus a one-year extension option, increase the minimum tangible net worth requirement, as defined, from \$1.0 billion to \$1.37 billion and increase the limit on the maximum availability that we may request from \$500.0 million to \$650.0 million.

In May 2006, we sold three community centers for an aggregate sales price of \$42.3 million and recognized a gain of \$7.2 million. We sold two additional community centers in May 2006 for an aggregate sales price of \$63.0 million and recognized an impairment loss of \$0.3 million. All five of these community centers were sold to Galileo America LLC in connection with a put right that we held.

In July 2006, we obtained four separate ten-year, non-recourse loans totaling \$317.0 million that bear interest at fixed rates ranging from 5.86% to 6.10%, with a weighted average of 5.96%. The proceeds were used to retire \$249.8 million of mortgage notes payable that were scheduled to

mature during the next twelve months and to pay outstanding balances on our credit facilities. We recognized a

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

loss on extinguishment of debt of \$0.6 million in July 2006 related to prepayment fees and the write-off of unamortized deferred financing costs.

On August 22, 2006, we amended our unsecured credit facility with Wells Fargo Bank to increase the availability from \$500.0 million to \$560.0 million, extend the maturity date from August 27, 2006 to August 27, 2008 plus three one-year extension options, amend certain financial covenants to provide us with enhanced borrowing flexibility, increase the limit on the maximum availability that we may request from \$600.0 million to \$700.0 million and added a letter of credit feature to the credit facility.

### The Company's Business

We are a self-managed, self-administered, fully integrated real estate investment trust ( REIT ). We own, develop, acquire, lease, manage, and operate regional malls and open-air and community shopping centers. Our shopping center properties are located in 27 states, but primarily in the southeastern and midwestern United States. We have elected to be taxed as a REIT for federal income tax purposes.

We conduct substantially all of our business through the Operating Partnership. We are the 100% owner of two qualified REIT subsidiaries, CBL Holdings I, Inc. and CBL Holdings II, Inc. CBL Holdings I, Inc. is the sole general partner of the Operating Partnership. At December 31, 2006, CBL Holdings I, Inc. owned a 1.6% general partnership interest and CBL Holdings II, Inc. owned a 54.7% limited partnership interest in the Operating Partnership, for a combined interest held by us of 56.3%.

As of December 31, 2006, we owned:

- § interests in a portfolio of operating properties including 77 enclosed regional malls and two open-air centers (the Malls ), 31 associated centers (the Associated Centers ), five community centers (the Community Centers ) and our corporate office building (the Office Building );
- § interests in seven mall/lifestyle expansions, one open-air center, one open-air shopping center expansion, one associated center and three community centers that are currently under construction (the Construction Properties ), as well as options to acquire certain shopping center development sites; and
- § mortgages on 13 properties that are secured by first mortgages or wrap-around mortgages on the underlying real estate and related improvements (the Mortgages ).

The Malls, Associated Centers, Community Centers, Construction Properties, Mortgages and Office Building are collectively referred to as the Properties and individually as a Property.

We conduct our property management and development activities through CBL & Associates Management, Inc. (the Management Company ) to comply with certain technical requirements of the Internal Revenue Code of 1986, as amended.

The Management Company manages all but three of the Properties. Governor's Square and Governor's Plaza in Clarksville, TN, and Kentucky Oaks Mall, in Paducah, KY are all owned by joint ventures and are managed by a property manager that is affiliated with the third party managing general partner, which receives a fee for its services. The managing partner of each of these Properties controls the cash flow



distributions, although our approval is required for certain major decisions.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

The majority of our revenues are derived from leases with retail tenants and generally include minimum rents, percentage rents based on tenants sales volumes and reimbursements from tenants for expenditures related to property operating expenses, real estate taxes, insurance and maintenance and repairs, as well as certain capital expenditures. We also generate revenues from advertising, sponsorships, sales of peripheral land at the Properties and from sales of real estate assets when it is determined that we can realize a premium value for the assets. Proceeds from such sales are generally used to reduce borrowings on our credit facilities.

The following terms used in this annual report on Form 10-K will have the meanings described below:

- § GLA refers to gross leasable area of retail space in square feet, including anchors and mall tenants
- § Anchor refers to a department store or other large retail store
- § Freestanding property locations that are not attached to the primary complex of buildings that comprise the mall shopping center
- § Outparcel land used for freestanding developments, such as retail stores, banks and restaurants, on the periphery of the Properties

### Significant Markets

Our top five markets, in terms of revenues, were as follows for the year ended December 31, 2006:

Market	Percentage	
	Total of	Revenues
Nashville, TN	5.7	%
Pittsburgh, PA	4.9	%
Overland Park, KS	4.2	%
Madison, WI	3.2	%
Chattanooga, TN	3.0	%

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

### Top 25 Tenants

Our top 25 tenants based on percentage of total revenues were as follows for the year ended December 31, 2006:

	Tenant	Number of		Annual Gross		Percentage of Total Revenues	
		Stores	Square Feet	Rentals (1)			
1	Limited Brands, LLC	227	1,373,565	\$ 47,671,538	4.74		%
2	Foot Locker, Inc.	194	753,110	29,846,809	2.97		%
3	The Gap, Inc.	98	1,003,202	24,028,013	2.39		%
4	Abercrombie & Fitch, Co.	74	505,346	18,014,698	1.79		%
5	AE Outfitters Retail Company	72	399,330	16,239,348	1.61		%
6	Signet Group PLC (2)	109	172,405	15,933,859	1.58		%
7	Finish Line, Inc.	80	407,017	15,145,098	1.51		%
8	Zale Corporation	145	146,318	14,506,203	1.44		%
9	Luxottica Group, S.P.A. (3)	139	294,809	13,524,240	1.34		%
10	JC Penney Co. Inc. (4)	68	7,618,875	13,175,977	1.31		%
11	New York & Company, Inc.	49	364,227	12,195,910	1.21		%
12	The Regis Corporation	200	232,361	11,579,244	1.15		%
13	Dick's Sporting Goods, Inc.	13	770,686	11,046,980	1.10		%
14	Genesco Inc. (5)	149	193,550	11,006,429	1.09		%
15	The Children's Place Retail Stores, Inc. (6)	63	269,387	10,752,746	1.07		%
16	Pacific Sunwear of California	86	298,660	10,658,390	1.06		%
17	Charming Shoppes, Inc. (7)	54	321,104	9,548,131	0.95		%
18	Aeropostale, Inc.	68	230,104	9,378,531	0.93		%
19	Trans World Entertainment (8)	68	302,746	9,212,133	0.92		%
20	Christopher & Banks, Inc.	71	244,094	8,392,940	0.83		%
21	Hallmark Cards, Inc.	66	264,337	8,246,956	0.82		%
22	The Buckle, Inc.	46	225,408	8,052,582	0.80		%
23	Charlotte Russe Holding, Inc.	36	251,336	7,956,383	0.79		%
24	Claire's Stores, Inc.	115	131,996	7,844,315	0.78		%
25	Federated Department Stores, Inc. (9)	80	5,981,863	7,757,476	0.77		%
		2,370	22,755,836	\$ 351,714,929	34.95		%

- (1) Includes annual minimum rent and tenant reimbursements based on amounts in effect at December 31, 2006.
- (2) Signet Group PLC operates Kay Jewelers, Marks & Morgan, JB Robinson, Shaw's Jewelers, Osterman's Jewelers, LeRoy's Jewelers, Jared Jewelers, Belden Jewelers, and Rogers Jewelers.
- (3) Luxottica Group, S.P.A. operates Lenscrafters, Sunglass Hut, and Pearl Vision. As of September 29, 2006, they no longer operate Things Remembered stores.
- (4) JC Penney Co. Inc. owns 28 of these stores.
- (5) Genesco Inc. operates Journey's, Jarman, Underground Station, Hat World, Lids, Hat Zone, and Cap Factory stores.
- (6) The Children's Place Retail Stores, Inc. also operates The Disney Stores.
- (7) Charming Shoppes, Inc. operates Lane Bryant, Fashion Bug, and Catherine's.
- (8) Trans World Entertainment operates FYE (formerly Camelot Music and Record Town), Sam Goody, Suncoast Motion Picture, and Saturday Matinee.
- (9) Federated Department Stores, Inc. merged with May Company in 2005. They now operate After Hours Formalwear, Desmond's Formal Wear, Mitchell's Formal Wear, Tuxedo World, David's Bridal, and 41 Macy's department stores.

### Our Growth Strategy

Our objective is to achieve growth in funds from operations by maximizing cash flows through a variety of methods that are discussed below.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

### *Leasing, Management and Marketing*

Our objective is to maximize cash flows from our existing Properties through:

- § aggressive leasing that seeks to increase occupancy,
- § originating and renewing leases at higher base rents per square foot compared to the previous lease,
- § merchandising, marketing, sponsorship and promotional activities and
- § aggressively controlling operating costs and resulting tenant occupancy costs.

### *Renovations and Redevelopments*

Redevelopments represent situations where we capitalize on opportunities to add incremental square footage or increase the productivity of previously occupied space through aesthetic upgrades, retenanting and/or changing the use of the space. Many times, redevelopments result from acquiring possession of anchor space and subdividing it into multiple spaces. The following presents redevelopments that we completed during 2006, as well as three that are scheduled to be completed in 2007:

<b>Property</b>	<b>Location</b>	<b>GLA</b>	<b>Opening Date</b>
Completed in 2006:			
Hickory Hollow Mall - former JCPenney	Nashville, TN	138,189	June
Cary Town Center - Lifestyle component	Cary, NC	21,595	November
Burnsville Center former Mervyn's Phase II	Burnsville, MN	82,900	April
		242,684	
Scheduled for 2007:			
Mall del Norte - Cinemark Theater	Laredo, TX	72,000	May
Northpark Mall former Wards	Little Rock, AR	91,000	August/October
Columbia Place former JC Penney	Columbia, SC	125,000	August/September
		288,000	

Renovations usually include renovating existing facades, uniform signage, new entrances and floor coverings, updating interior décor, resurfacing parking lots and improving the lighting of interiors and parking lots. Renovations can result in attracting new retailers, increased rental rates and occupancy levels and maintaining the Property's market dominance. As shown below, we renovated eight Properties during 2006 and expect to renovate five Properties during 2007.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

<b>Property</b>	<b>Location</b>
<u>Completed in 2006:</u>	
CoolSprings Galleria	Nashville, TN
Chapel Hill Mall	Akron, OH
Hamilton Crossing	Chattanooga, TN
Harford Mall	Baltimore, MD
Madison Square	Huntsville, AL
Northpark Mall	Joplin, MO
Park Plaza	Little Rock, AR
Wausau Center	Wausau, WI
<u>Scheduled for 2007:</u>	
Honey Creek Mall	Terre Haute, IN
Georgia Square	Athens, GA
Mall del Norte	Laredo, TX
Brookfield Square	Brookfield, WI
Madison Plaza	Huntsville, AL

### *Development of New Retail Properties and Expansions*

In general, we seek development opportunities in middle-market trade areas that we believe are under-served by existing retail operations. These middle-markets must also have sufficient demographics to provide the opportunity to effectively maintain a competitive position. The following shows the new developments and expansions we opened during 2006 and those under construction at December 31, 2006:

<b>Property</b>	<b>Location</b>	<b>GLA</b>	<b>Opening Date</b>
<u>Completed in 2006:</u>			
Lakeview Point	Stillwater, OK	207,300	October
High Pointe Commons	Harrisburg, PA	299,395	October
Gulf Coast Town Center - Phase II (Anchors)	Ft. Myers, FL	356,913	October / November
The Shops at Pineda Ridge	Melbourne, FL	169,974	November
The Plaza at Fayette Mall	Lexington, KY	190,309	November
		1,223,891	
<u>Currently under construction:</u>			
The Shoppes at St. Clair	Fairview Heights, IL	84,080	March 2007
Gulf Coast Town Center - Phase II (Costco & small shops)	Ft. Myers, FL	518,944	March / May 2007
Milford Marketplace	Milford, CT	112,038	July 2007
Cobblestone Village at Palm Coast	Palm Coast, FL	277,770	October 2007
Alamance Crossing East	Burlington, NC	622,600	August 2007
York Town Center	York, PA	280,645	October 2007
Pearland Town Center	Pearland, TX	718,000	October 2008
		2,614,077	

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

We can also generate additional revenues by expanding a Property through the addition of department stores, mall stores and large retail formats. An expansion also protects the Property's competitive position within its market. As shown below, we completed seven expansions during 2006 and expect to expand six Properties in 2007:

<b>Property</b>	<b>Location</b>	<b>GLA</b>	<b>Opening Date</b>
<u>Completed in 2006:</u>			
Southaven Town Center (Gordmans)	Southaven, MS	59,360	April
Cross Creek Mall (Starbucks and Salsaritas)	Fayetteville, NC	4,900	April
Coastal Grand - Myrtle Beach (PetSmart)	Myrtle Beach, SC	20,100	May
Hanes Mall - (Dick's Sporting Goods)	Winston-Salem, NC	66,000	July
Southaven Towne Center (Books-A-Million)	Southaven, MS	15,500	September
Cary Town Center (Starbucks & Pei Wei Diner)	Cary, NC	5,000	November
The District at Valley View - Phase I	Roanoke, VA	14,000	November
		184,860	
<u>Scheduled for 2007:</u>			
The District at Valley View - Phase II	Roanoke, VA	61,576	March
Mall del Norte - Cinemark Theater	Laredo, TX	72,000	May
Harford Mall - Lifestyle Expansion	Bel Air, MD	39,222	September
The District at Cherryvale	Rockford, IL	82,000	October
Brookfield Square - Restaurant Addition	Brookfield, WI	19,500	October
Brookfield Square - Outparcel Development	Brookfield, WI	57,500	November
Southpark Mall - Regal Cinema	Richmond, VA	85,392	Fall
		417,190	

Our total investment in the new and expanded Properties opened in 2006 was \$151.8 million and the total investment in the Properties we had under construction at December 31, 2006 is projected to be \$507.4 million.

### *Acquisitions*

We believe there is opportunity for growth through acquisitions of regional malls and other associated properties. We selectively acquire regional mall properties where we believe we can increase the value of the property through our development, leasing and management expertise. We did not acquire any properties during 2006.

### **Insurance**

We carry a comprehensive blanket policy for general liability, property casualty (including fire, earthquake and flood) and rental loss covering all of the Properties, with specifications and insured limits customarily carried for similar properties. The property and liability insurance policies on our Properties currently include coverage for loss resulting from acts of terrorism, whether foreign or domestic. We believe the Properties are adequately insured in accordance with industry standards.

### **Environmental Matters**

Under various federal, state and local laws, ordinances and regulations, a current or previous owner or operator of real estate may be liable for the costs of removal or remediation of petroleum, certain hazardous or toxic substances on, under or in such real estate. Such laws typically impose such liability without regard to whether the owner or operator knew of, or was responsible for, the presence of such substances. The costs of remediation or removal of such substances may be substantial. The presence of such substances, or the failure to promptly remove or

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

remediate such substances, may adversely affect the owner's or operator's ability to lease or sell such real estate or to borrow using such real estate as collateral. Persons who arrange for the disposal or treatment of hazardous or toxic substances may also



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

be liable for the costs of removal or remediation of such substances at the disposal or treatment facility, regardless of whether such facility is owned or operated by such person. Certain laws also impose requirements on conditions and activities that may affect the environment or the impact of the environment on human health. Failure to comply with such requirements could result in the imposition of monetary penalties (in addition to the costs to achieve compliance) and potential liabilities to third parties. Among other things, certain laws require abatement or removal of friable and certain non-friable asbestos-containing materials in the event of demolition or certain renovations or remodeling. Certain laws regarding asbestos-containing materials require building owners and lessees, among other things, to notify and train certain employees working in areas known or presumed to contain asbestos-containing materials. Certain laws also impose liability for release of asbestos-containing materials into the air and third parties may seek recovery from owners or operators of real properties for personal injury or property damage associated with asbestos-containing materials. In connection with the ownership and operation of properties, we may be potentially liable for all or a portion of such costs or claims.

All of our Properties (but not properties for which we hold an option to purchase but do not yet own) have been subject to Phase I environmental assessments or updates of existing Phase I environmental assessments. Such assessments generally consisted of a visual inspection of the Properties, review of federal and state environmental databases and certain information regarding historic uses of the property and adjacent areas and the preparation and issuance of written reports. Some of the Properties contain, or contained, underground storage tanks used for storing petroleum products or wastes typically associated with automobile service or other operations conducted at the Properties. Certain Properties contain, or contained, dry-cleaning establishments utilizing solvents. Where believed to be warranted, samplings of building materials or subsurface investigations were undertaken. At certain Properties, where warranted by the conditions, we have developed and implemented an operations and maintenance program that establishes operating procedures with respect to asbestos-containing materials. The costs associated with the development and implementation of such programs were not material. We have also obtained environmental insurance coverage at certain of our Properties.

We believe that our Properties are in compliance in all material respects with all federal, state and local ordinances and regulations regarding the handling, discharge and emission of hazardous or toxic substances. We have recorded in our financial statements a liability of \$2.4 million related to potential future asbestos abatement activities at our Properties which are not expected to have a material impact on our financial condition or results of operations. We have not been notified by any governmental authority, and are not otherwise aware, of any material noncompliance, liability or claim relating to hazardous or toxic substances in connection with any of our present or former Properties. Therefore, we have not recorded any liability related to hazardous or toxic substances. Nevertheless, it is possible that the environmental assessments available to us do not reveal all potential environmental liabilities. It is also possible that subsequent investigations will identify material contamination, that adverse environmental conditions have arisen subsequent to the performance of the environmental assessments, or that there are material environmental liabilities of which management is unaware. Moreover, no assurances can be given that (i) future laws, ordinances or regulations will not impose any material environmental liability or (ii) the current environmental condition of the Properties has not been or will not be affected by tenants and occupants of the Properties, by the condition of properties in the vicinity of the Properties or by third parties unrelated to us, the Operating Partnership or the relevant Property's partnership.

### **Competition**

The Properties compete with various shopping facilities in attracting retailers to lease space. In addition, retailers at our Properties face competition from discount shopping centers, outlet malls, wholesale clubs, direct mail, television shopping networks, the internet and other retail shopping developments. The extent of the retail competition varies from market to market. We work aggressively to attract customers through marketing promotions and campaigns.

## Seasonality

Our business is somewhat seasonal in nature with tenant sales achieving the highest levels during the fourth quarter because of the holiday season, which results in higher percentage rent income in the fourth quarter. The Malls earn most of their temporary rents (rents from short-term tenants) during the holiday period. Thus, occupancy levels and revenue production are generally the highest in the fourth quarter of each year. Results of operations realized in any one quarter may not be indicative of the results likely to be experienced over the course of the entire year.

## Financial Information About Segments

See Note 12 to the consolidated financial statements for information about our reportable segments.

## Employees

CBL does not have any employees other than its statutory officers. Our Management Company currently has 790 full-time and 721 part-time employees. None of our employees are represented by a union.

## Corporate Offices

Our principal executive offices are located at CBL Center, 2030 Hamilton Place Boulevard, Suite 500, Chattanooga, Tennessee, 37421 and our telephone number is (423) 855-0001.

## Available Information

There is additional information about us on our web site at [cblproperties.com](http://cblproperties.com). Electronic copies of our Annual Report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, as well as any amendments to those reports, are available free of charge by visiting the investor relations section of our web site. These reports are posted as soon as reasonably practical after they are electronically filed with, or furnished to, the Securities and Exchange Commission. The information on the web site is not, and should not, be considered to be a part of this Form 10-K.

## ITEM 1A. RISK FACTORS

### RISKS RELATED TO REAL ESTATE INVESTMENTS

*Real property investments are subject to various risks, many of which are beyond our control, that could cause declines in the operating revenues and/or the underlying value of one or more of our Properties.*

A number of factors may decrease the income generated by a retail shopping center property, including:

National, regional and local economic climates, which may be negatively impacted by plant closings, industry slowdowns, adverse weather conditions, natural disasters, and other factors which tend to reduce consumer spending on retail goods.  
Local real estate conditions, such as an oversupply of, or reduction in demand for, retail space or retail goods, and the availability and creditworthiness of current and prospective tenants.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Increased operating costs, such as increases in real property taxes, utility rates and insurance premiums.

Perceptions by retailers or shoppers of the safety, convenience and attractiveness of the shopping center.

The willingness and ability of the shopping center's owner to provide capable management and maintenance services.

The convenience and quality of competing retail properties and other retailing options, such as the Internet.

In addition, other factors may adversely affect the value of our Properties without affecting their current revenues, including:

Adverse changes in governmental regulations, such as local zoning and land use laws, environmental regulations or local tax structures that could inhibit our ability to proceed with development, expansion, or renovation activities that otherwise would be beneficial to our Properties.

Potential environmental or other legal liabilities that reduce the amount of funds available to us for investment in our Properties.

Any inability to obtain sufficient financing (including both construction financing and permanent debt), or the inability to obtain such financing on commercially favorable terms, to fund new developments, acquisitions, and property expansions and renovations which otherwise would benefit our Properties.

An environment of rising interest rates, which could negatively impact both the value of commercial real estate such as retail shopping centers and the overall retail climate.

***The loss of one or more significant tenants, due to bankruptcies or as a result of ongoing consolidations in the retail industry, could adversely affect both the operating revenues and value of our Properties.***

Regional malls are typically anchored by well-known department stores and other significant tenants who generate shopping traffic at the mall. A decision by an anchor tenant or other significant tenant to cease operations at one or more Properties could have a material adverse effect on those Properties and, by extension, on our financial condition and results of operations. The closing of an anchor or other significant tenant may allow other anchors and/or tenants at an affected Property to terminate their leases, to seek rent relief and/or cease operating their stores or otherwise adversely affect occupancy at the Property. In addition, key tenants at one or more Properties might terminate their leases as a result of mergers, acquisitions, consolidations, dispositions or bankruptcies in the retail industry. The bankruptcy and/or closure of one or more significant tenants, if we are not able to successfully re-tenant the affected space, could have a material adverse effect on both the operating revenues and underlying value of the Properties involved.

***We may incur significant costs related to compliance with environmental laws, which could have a material adverse effect on our results of operations, cash flow and the funds available to us to pay dividends.***

Under various federal, state and local environmental laws, ordinances and regulations, a current or previous owner or operator of real property may be liable for the costs of removal or remediation of hazardous or toxic substances on, under or in that real property. These laws often impose liability whether or not the owner or operator knew of, or was responsible for, the presence of hazardous or toxic

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

substances. The costs of investigation, removal or remediation of hazardous or toxic substances may be substantial. In addition, the presence of hazardous or toxic substances, or the failure to remedy environmental hazards properly, may adversely affect the owner's or operator's ability to sell or rent affected real property or to borrow money using affected real property as collateral.

Persons or entities that arrange for the disposal or treatment of hazardous or toxic substances may also be liable for the costs of removal or remediation of hazardous or toxic substances at the disposal or treatment facility, whether or not that facility is owned or operated by the person or entity arranging for the disposal or treatment of hazardous or toxic substances. Laws exist that impose liability for release of asbestos-containing materials into the air, and third parties may seek recovery from owners or operators of real property for personal injury associated with exposure to asbestos-containing materials. In connection with our ownership, operation, management, development and redevelopment of our Properties, or any other Properties we acquire in the future, we may be potentially liable under these laws and may incur costs in responding to these liabilities, which could have an adverse effect on our results of operations, cash flow and the funds available to us to pay dividends.

### **RISKS RELATED TO OUR BUSINESS AND THE MARKET FOR OUR STOCK**

*We may elect not to proceed with certain development projects once they have been undertaken, resulting in charges that could have a material adverse effect on our results of operations for the period in which the charge is taken.*

We intend to pursue development and expansion activities as opportunities arise. In connection with any development or expansion, we will incur various risks including the risk that development or expansion opportunities explored by us may be abandoned and the risk that construction costs of a project may exceed original estimates, possibly making the project not profitable. Other risks include the risk that we may not be able to refinance construction loans which are generally with full recourse to us, the risk that occupancy rates and rents at a completed project will not meet projections and will be insufficient to make the project profitable, and the risk that we will not be able to obtain anchor, mortgage lender and property partner approvals for certain expansion activities. In the event of an unsuccessful development project, our loss could exceed our investment in the project.

We have in the past elected not to proceed with certain development projects and anticipate that we will do so again from time to time in the future. If we elect not to proceed with a development opportunity, the development costs ordinarily will be charged against income for the then-current period. Any such charge could have a material adverse effect on our results of operations for the period in which the charge is taken.

*Competition from other retail formats could adversely affect the revenues generated by our Properties, resulting in a reduction in funds available for distribution to our stockholders.*

There are numerous shopping facilities that compete with our Properties in attracting retailers to lease space. In addition, retailers at our Properties face competition for customers from:

- Discount shopping centers
- Outlet malls
- Wholesale clubs
- Direct mail

Telemarketing

Television shopping networks

Shopping via the Internet

Each of these competitive factors could adversely affect the amount of rents that we are able to collect from our tenants, thereby reducing our revenues and the funds available for distribution to our stockholders.

***Since our Properties are located principally in the Southeastern and Midwestern United States, our financial position, results of operations and funds available for distribution to shareholders are subject generally to economic conditions in these regions.***

Our Properties are located principally in the southeastern and midwestern United States. Our Properties located in the southeastern United States accounted for approximately 50.9% of our total revenues from all Properties for the year ended December 31, 2006 and currently include 42 malls, 19 associated centers, one community center and one office building. Our Properties located in the midwestern United States accounted for approximately 29.9% of our total revenues from all Properties for the year ended December 31, 2006 and currently include 22 malls, three associated centers and one community center. Our results of operations and funds available for distribution to shareholders therefore will be subject generally to economic conditions in the southeastern and midwestern United States. We will continue to look for opportunities to geographically diversify our portfolio in order to minimize dependency on any particular region; however, the expansion of the portfolio through both acquisitions and developments is contingent on many factors including consumer demand, competition and economic conditions.

***Certain of our Properties are subject to ownership interests held by third parties, whose interests may conflict with ours and thereby constrain us from taking actions concerning these properties which otherwise would be in the best interests of the Company and our stockholders.***

We own partial interests in eleven malls, eight associated centers, two community centers and one office building. We manage all of these Properties except for Governor's Square, Governor's Plaza and Kentucky Oaks. A property manager affiliated with the managing general partner performs the property management and leasing services for these Properties and receives a fee for its services. The managing partner of each of these three Properties controls the cash flow distributions, although our approval is required for certain major decisions.

Where we serve as managing general partner of the partnerships that own our Properties, we may have certain fiduciary responsibilities to the other partners in those partnerships. In certain cases, the approval or consent of the other partners is required before we may sell, finance, expand or make other significant changes in the operations of such Properties. To the extent such approvals or consents are required, we may experience difficulty in, or may be prevented from, implementing our plans with respect to expansion, development, financing or other similar transactions with respect to such Properties.

With respect to Governor's Square, Governor's Plaza and Kentucky Oaks we do not have day-to-day operational control or control over certain major decisions, including leasing and the timing and amount of distributions, which could result in decisions by the managing general partner that do not fully reflect our interests. This includes decisions relating to the requirements that we must satisfy in order to maintain our status as a REIT for tax purposes. However, decisions relating to sales, expansion and disposition of all or substantially all of the assets and financings are subject to approval by the Operating Partnership.

***Certain agreements with prior owners of Properties that we have acquired may inhibit our ability to enter into future sale or refinancing transactions affecting such Properties, which otherwise would be in the best interests of the Company and our stockholders.***





Certain Properties that we originally acquired from third parties had unrealized gain attributable to the difference between the fair market value of such Properties and the third parties' adjusted tax basis in the Properties immediately prior to their contribution of such Properties to the Operating Partnership pursuant to our acquisition. For this reason, a taxable sale by us of any of such Properties, or a significant reduction in the debt encumbering such Properties, could result in adverse tax consequences to the third parties who contributed these Properties in exchange for interests in the Operating Partnership. Under the terms of these transactions, we have generally agreed that we either will not sell or refinance such an acquired Property for a number of years in any transaction that would trigger adverse tax consequences for the parties from whom we acquired such Property, or else we will reimburse such parties for all or a portion of the additional taxes they are required to pay as a result of the transaction. Accordingly, these agreements may cause us not to engage in future sale or refinancing transactions affecting such Properties which otherwise would be in the best interests of the Company and our stockholders, or may increase the costs to us of engaging in such transactions.

***Our financial position, results of operations and funds available for distribution to shareholders could be adversely affected by any economic downturn affecting the operating results at our Properties in the Nashville, TN, Pittsburgh, PA, Kansas City, KS, Madison, WI and Chattanooga, TN metropolitan areas, which are our five largest markets.***

Our Properties located in the Nashville, TN, Pittsburgh, PA, and Kansas City (Overland Park), KS, Madison, WI and Chattanooga, TN metropolitan areas accounted for 5.7%, 4.9%, 4.2%, 3.2% and 3.0% of our revenues for the year ended December 31, 2006, respectively. No other market accounted for more than 3.0% of our revenues for the year ended December 31, 2006. Our financial position and results of operations will therefore be affected by the results experienced at Properties located in these metropolitan areas.

***Rising interest rates could both increase our borrowing costs, thereby adversely affecting our cash flow and the amounts available for distributions to our stockholders, and decrease our stock price, if investors seek higher yields through other investments.***

An environment of rising interest rates could lead holders of our securities to seek higher yields through other investments, which could adversely affect the market price of our stock. One of the factors that may influence the price of our stock in public markets is the annual distribution rate we pay as compared with the yields on alternative investments. Numerous other factors, such as governmental regulatory action and tax laws, could have a significant impact on the future market price of our stock. In addition, increases in market interest rates could result in increased borrowing costs for us, which may adversely affect our cash flow and the amounts available for distributions to our stockholders.

***Recent changes in the U.S. federal income tax treatment of corporate dividends may make our stock less attractive to investors, thereby lowering our stock price.***

The maximum U.S. federal income tax rate for dividends received by individual taxpayers has been reduced generally from 38.6% to 15.0% (currently effective from January 1, 2003 through 2010). However, dividends payable by REITs are generally not eligible for such treatment. Although this legislation did not have a directly adverse effect on the taxation of REITs or dividends paid by REITs, the more favorable treatment for non-REIT dividends could cause individual investors to consider investments in non-REIT corporations as more attractive relative to an investment in a REIT, which could have an adverse impact on the market price of our stock.

*Certain of our credit facilities, the loss of which could have a material, adverse impact on our financial condition and results of operations, are conditioned upon the Operating Partnership continuing to be managed by certain members of its current senior management and by such members of senior management continuing to own a significant direct or indirect equity interest in the Operating Partnership.*

Certain of the Operating Partnership's lines of credit are conditioned upon the Operating Partnership continuing to be managed by certain members of its current senior management and by such members of senior management continuing to own a significant direct or indirect equity interest in the Operating Partnership (including any shares of our common stock owned by such members of senior management). If the failure of one or more of these conditions resulted in the loss of these credit facilities and we were unable to obtain suitable replacement financing, such loss could have a material, adverse impact on our financial position and results of operations.

*Our insurance coverage may change in the future, and may not include coverage for acts of terrorism.*

The general liability and property casualty insurance policies on our Properties currently include coverage for loss resulting from acts of terrorism, whether foreign or domestic. The cost of general liability and property casualty insurance policies that include coverage for acts of terrorism has risen significantly post-September 11, 2001. The cost of coverage for acts of terrorism is currently mitigated by the Terrorism Risk Insurance Act (TRIA). If TRIA is not extended beyond its current expiration date of December 31, 2007, we may incur higher insurance costs and greater difficulty in obtaining insurance that covers terrorist-related damages. Our tenants may also experience similar difficulties.

#### **RISKS RELATED TO FEDERAL INCOME TAX LAWS**

*If we fail to qualify as a REIT in any taxable year, our funds available for distribution to stockholders will be reduced.*

We intend to continue to operate so as to qualify as a REIT under the Internal Revenue Code. Although we believe that we are organized and operate in such a manner, no assurance can be given that we currently qualify and in the future will continue to qualify as a REIT. Such qualification involves the application of highly technical and complex Internal Revenue Code provisions for which there are only limited judicial or administrative interpretations. The determination of various factual matters and circumstances not entirely within our control may affect our ability to qualify. In addition, no assurance can be given that legislation, new regulations, administrative interpretations or court decisions will not significantly change the tax laws with respect to qualification or its corresponding federal income tax consequences. Any such change could have a retroactive effect.

If in any taxable year we were to fail to qualify as a REIT, we would not be allowed a deduction for distributions to stockholders in computing our taxable income and we would be subject to federal income tax on our taxable income at regular corporate rates. Unless entitled to relief under certain statutory provisions, we also would be disqualified from treatment as a REIT for the four taxable years following the year during which qualification was lost. As a result, the funds available for distribution to our stockholders would be reduced for each of the years involved. This would likely have a significant adverse effect on the value of our securities and our ability to raise additional capital. In addition, we would no longer be required to make distributions to our stockholders. We currently intend to operate in a manner designed to qualify as a REIT. However, it is possible that future economic, market, legal, tax or other considerations may cause our board of directors, with the consent of a majority of our stockholders, to revoke the REIT election.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

***Any issuance or transfer of our capital stock to any person in excess of the applicable limits on ownership necessary to maintain our status as a REIT would be deemed void ab initio, and those shares would automatically be transferred to a non-affiliated charitable trust.***

To maintain our status as a REIT under the Internal Revenue Code, not more than 50% in value of our outstanding capital stock may be owned, directly or indirectly, by five or fewer individuals (as defined in the Internal Revenue Code to include certain entities) during the last half of a taxable year. Our certificate of incorporation generally prohibits ownership of more than 6% of the outstanding shares of our capital stock by any single stockholder determined by vote, value or number of shares (other than Charles Lebovitz, our Chief Executive Officer, David Jacobs, Richard Jacobs and their affiliates under the Internal Revenue Code's attribution rules). The affirmative vote of  $6\frac{1}{3}\%$  of our outstanding voting stock is required to amend this provision.

Our board of directors may, subject to certain conditions, waive the applicable ownership limit upon receipt of a ruling from the IRS or an opinion of counsel to the effect that such ownership will not jeopardize our status as a REIT. Absent any such waiver, however, any issuance or transfer of our capital stock to any person in excess of the applicable ownership limit or any issuance or transfer of shares of such stock which would cause us to be beneficially owned by fewer than 100 persons, will be null and void and the intended transferee will acquire no rights to the stock. Instead, such issuance or transfer with respect to that number of shares that would be owned by the transferee in excess of the ownership limit provision would be deemed void *ab initio* and those shares would automatically be transferred to a trust for the exclusive benefit of a charitable beneficiary to be designated by us, with a trustee designated by us, but who would not be affiliated with us or with the prohibited owner. Any acquisition of our capital stock and continued holding or ownership of our capital stock constitutes, under our certificate of incorporation, a continuous representation of compliance with the applicable ownership limit.

***In order to maintain our status as a REIT and avoid the imposition of certain additional taxes under the Internal Revenue Code, we must satisfy minimum requirements for distributions to shareholders, which may limit the amount of cash we might otherwise have been able to retain for use in growing our business.***

To maintain our status as a REIT under the Internal Revenue Code, we generally will be required each year to distribute to our stockholders at least 90% of our taxable income after certain adjustments. However, to the extent that we do not distribute all of our net capital gain or distribute at least 90% but less than 100% of our REIT taxable income, as adjusted, we will be subject to tax on the undistributed amount at ordinary and capital gains corporate tax rates, as the case may be. In addition, we will be subject to a 4% nondeductible excise tax on the amount, if any, by which certain distributions paid by us during each calendar year are less than the sum of 85% of our ordinary income for such calendar year, 95% of our capital gain net income for the calendar year and any amount of such income that was not distributed in prior years. In the case of property acquisitions, including our initial formation, where individual Properties are contributed to our Operating Partnership for Operating Partnership units, we have assumed the tax basis and depreciation schedules of the entities contributing Properties. The relatively low tax basis of such contributed Properties may have the effect of increasing the cash amounts we are required to distribute as dividends, thereby potentially limiting the amount of cash we might otherwise have been able to retain for use in growing our business. This low tax basis may also have the effect of reducing or eliminating the portion of distributions made by us that are treated as a non-taxable return of capital.

## RISKS RELATED TO OUR ORGANIZATIONAL STRUCTURE

*The ownership limit described above, as well as certain provisions in our amended and restated certificate of incorporation and bylaws, our stockholder rights plan, and certain provisions of Delaware law may hinder any attempt to acquire us.*

There are certain provisions of Delaware law, our amended and restated certificate of incorporation, our bylaws, and other agreements to which we are a party that may have the effect of delaying, deferring or preventing a third party from making an acquisition proposal for us. These provisions may also inhibit a change in control that some, or a majority, of our stockholders might believe to be in their best interest or that could give our stockholders the opportunity to realize a premium over the then-prevailing market prices for their shares. These provisions and agreements are summarized as follows:

The Ownership Limit As described above, to maintain our status as a REIT under the Internal Revenue Code, not more than 50% in value of our outstanding capital stock may be owned, directly or indirectly, by five or fewer individuals (as defined in the Internal Revenue Code to include certain entities) during the last half of a taxable year. Our certificate of incorporation generally prohibits ownership of more than 6% of the outstanding shares of our capital stock by any single stockholder determined by value (other than Charles Lebovitz, David Jacobs, Richard Jacobs and their affiliates under the Internal Revenue Code's attribution rules). In addition to preserving our status as a REIT, the ownership limit may have the effect of precluding an acquisition of control of us without the approval of our board of directors.

Classified Board of Directors: Removal for Cause Our certificate of incorporation provides for a board of directors divided into three classes, with one class elected each year to serve for a three-year term. As a result, at least two annual meetings of stockholders may be required for the stockholders to change a majority of our board of directors. In addition, our stockholders can only remove directors for cause and only by a vote of 75% of the outstanding voting stock. Collectively, these provisions make it more difficult to change the composition of our board of directors and may have the effect of encouraging persons considering unsolicited tender offers or other unilateral takeover proposals to negotiate with our board of directors rather than pursue non-negotiated takeover attempts.

Advance Notice Requirements for Stockholder Proposals Our bylaws establish advance notice procedures with regard to stockholder proposals relating to the nomination of candidates for election as directors or new business to be brought before meetings of our stockholders. These procedures generally require advance written notice of any such proposals, containing prescribed information, to be given to our Secretary at our principal executive offices not less than 60 days nor more than 90 days prior to the meeting.

Vote Required to Amend Bylaws A vote of  $\frac{66}{3}\%$  of the outstanding voting stock is necessary to amend our bylaws.

Stockholder Rights Plan We have a stockholder rights plan, which may delay, deter or prevent a change in control unless the acquirer negotiates with our board of directors and the board of directors approves the transaction. The rights plan generally would be triggered if an entity, group or person acquires (or announces a plan to acquire) 15% or more of our common stock. If such transaction is not approved by our board of directors, the effect of the stockholder rights plan would be to allow our stockholders to purchase shares of our common stock, or the common stock or other merger consideration paid by the acquiring entity, at an effective 50% discount.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Delaware Anti-Takeover Statute We are a Delaware corporation and are subject to Section 203 of the Delaware General Corporation Law. In general, Section 203 prevents an interested stockholder (defined generally as a person owning 15% or more of a company's outstanding voting stock) from engaging in a business combination (as defined in Section 203) with us for three years following the date that person becomes an interested stockholder unless:

- (a) before that person became an interested holder, our board of directors approved the transaction in which the interested holder became an interested stockholder or approved the business combination;
- (b) upon completion of the transaction that resulted in the interested stockholder becoming an interested stockholder, the interested stockholder owns 85% of our voting stock outstanding at the time the transaction commenced (excluding stock held by directors who are also officers and by employee stock plans that do not provide employees with the right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer); or
- (c) following the transaction in which that person became an interested stockholder, the business combination is approved by our board of directors and authorized at a meeting of stockholders by the affirmative vote of the holders of at least two-thirds of our outstanding voting stock not owned by the interested stockholder.

Under Section 203, these restrictions also do not apply to certain business combinations proposed by an interested stockholder following the announcement or notification of certain extraordinary transactions involving us and a person who was not an interested stockholder during the previous three years or who became an interested stockholder with the approval of a majority of our directors, if that extraordinary transaction is approved or not opposed by a majority of the directors who were directors before any person became an interested stockholder in the previous three years or who were recommended for election or elected to succeed such directors by a majority of directors then in office.

*Certain ownership interests held by members of our senior management may tend to create conflicts of interest between such individuals and the interests of the Company and our Operating Partnership.*

Retained Property Interests Members of our senior management own interests in certain real estate Properties that were retained by them at the time of our initial public offering. These consist primarily of outparcels at certain of our properties, which are being offered for sale through our management company. As a result, these members of our senior management have interests that could conflict with the interests of the Company, our shareholders and the Operating Partnership with respect to any transaction involving these Properties.

Tax Consequences of the Sale or Refinancing of Certain Properties Since certain of our Properties had unrealized gain attributable to the difference between the fair market value and adjusted tax basis in such Properties immediately prior to their contribution to the Operating Partnership, a taxable sale of any such Properties, or a significant reduction in the debt encumbering such Properties, could cause adverse tax consequences to the members of our senior management who owned interests in our predecessor entities. As a result, members of our senior management might not favor a sale of a property or a significant reduction in debt even though such a sale or reduction could be beneficial to us and the Operating Partnership. Our bylaws provide that any decision relating to the potential sale of any property that would result in a disproportionately higher taxable income for members of our senior management than for us and our stockholders, or that would result in a significant reduction in such property's debt,



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

must be made by a majority of the independent directors of the board of directors. The Operating Partnership is required, in the case of such a sale, to distribute to its partners, at a minimum, all of the net cash proceeds from such sale up to an amount reasonably believed necessary to enable members of our senior management to pay any income tax liability arising from such sale.

Interests in Other Entities; Policies of the Board of Directors Certain entities owned in whole or in part by members of our senior management, including the construction company that built or renovated most of our Properties, may continue to perform services for, or transact business with, us and the Operating Partnership. Furthermore, certain property tenants are affiliated with members of our senior management. Accordingly, although our bylaws provide that any contract or transaction between us or the Operating Partnership and one or more of our directors or officers, or between us or the Operating Partnership and any other entity in which one or more of our directors or officers are directors or officers or have a financial interest, must be approved by our disinterested directors or stockholders after the material facts of the relationship or interest of the contract or transaction are disclosed or are known to them, these affiliations could nevertheless create conflicts between the interests of these members of senior management and the interests of the Company, our shareholders and the Operating Partnership in relation to any transactions between us and any of these entities.

### ITEM 1B. UNRESOLVED STAFF COMMENTS

None

### ITEM 2. PROPERTIES

Refer to Item 7: Management's Discussion and Analysis for additional information pertaining to the Properties' performance.

#### Malls

We own a controlling interest in 72 Malls (including large open-air centers) and non-controlling interests in seven Malls. We also own a controlling interest in one Mall and six Mall expansions that are currently under construction. The Malls are primarily located in middle markets and generally have strong competitive positions because they are the only, or dominant, regional mall in their respective trade areas.

The Malls are generally anchored by two or more department stores and a wide variety of mall stores. Anchor tenants own or lease their stores and non-anchor stores (20,000 square feet or less) lease their locations. Additional freestanding stores and restaurants that either own or lease their stores are typically located along the perimeter of the Malls' parking areas.

We classify our regional malls into two categories – malls that have completed their initial lease-up are referred to as stabilized malls and malls that are in their initial lease-up phase and have not been open for three calendar years are referred to as non-stabilized malls. The non-stabilized malls currently include Coastal Grand-Myrtle Beach in Myrtle Beach, SC, which opened in March 2004; Imperial Valley Mall in El Centro, CA, which opened in March 2005; Southaven Towne Center in Southaven, MS, which opened in October 2005; and Gulf Coast Town Center (Phase I) in Ft. Myers, FL, which opened in November 2005.





## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

We own the land underlying each Mall in fee simple interest, except for Walnut Square, Westgate Mall, St. Clair Square, Bonita Lakes Mall, Meridian Mall, Stroud Mall, Wausau Center, Chapel Hill Mall, Eastgate Mall, Eastland Mall and Mall of Acadiana. We lease all or a portion of the land at each of these Malls subject to long-term ground leases.

The following table sets forth certain information for each of the Malls as of December 31, 2006.

Mall / Location	Year of		Our	Total	Total Mall		Mall		Anchors & Jr. Anchors		
	Year of Opening/ Acquisition	Most Recent Expansion			Store	GLA(1)	GLA(2)	Store		per Square	Percentage Mall Store GLA
<b>Non-Stabilized Malls:</b>											
Coastal Grand-Myrtle Beach Myrtle Beach, SC	2004	N/A	50	% 1,114,447	379,504	\$ 368	92	%	Bed Bath & Beyond, Belk, Books A Million, Dick's Sporting Goods, Dillard's, Sears		
Gulf Coast Town Center Ft. Meyers, FL	2005	N/A	50	% 811,721	112,638	111	69	%	Babies R Us, Bass Pro Outdoor World, Belk, Best Buy, JC Penney, Jo Ann Fabrics, Linens N Things, Staples, Target		
Imperial Valley Mall El Centro, CA(13)	2005	N/A	60	% 762,031	269,674	327	91	%	Dillard's, JC Penney, Macy's, Sears		
Southaven Towne Center Southaven, MS	2005	N/A	100	% 766,071	112,133	285	100	%	Circuit City, Cost Plus, Dillard's, Gordman's, Linens N Things, JC Penney		
Total Non Stabilized Malls				3,454,270	873,949	\$ 339	92	%			
<b>Stabilized Malls:</b>											
Arbor Place Atlanta (Douglasville), GA	1999	N/A	100	% 1,176,472	378,386	\$ 395	99	%	Bed Bath & Beyond, Borders, Dillard's, JC Penney, Macy's, Old Navy, Parisian, Sears		
Asheville Mall Asheville, NC	1972/2000	2000	100	% 966,948	306,493	337	97	%	Belk, Dillard's, Dillard's West, JC Penney, Old Navy, Sears		
Bonita Lakes Mall(5) Meridian, MS	1997	N/A	100	% 634,041	185,900	280	98	%	Belk, Dillard's, Goody's, JC Penney, Sears		
Brookfield Square Brookfield, WI	1967/2001	1997	100	% 1,132,984	345,007	430	98	%	Barnes & Noble, Boston Store, JC Penney, Old Navy, Sears		
Burnsville Center Burnsville, MN	1977/1998	N/A	100	% 1,082,689	427,889	368	98	%	Dick's Sporting Goods, JC Penney, Macy's, Old Navy, Sears, Steve & Barry's		
Cary Towne Center Cary, NC	1979/2001	1993	100	% 1,007,642	299,463	305	96	%	Belk, Dillard's, JC Penney, Macy's, Sears		
Chapel Hill Mall(7) Akron, OH	1966/2004	1995	100	% 860,306	300,982	297	89	%	JC Penney, Macy's, Old Navy, Sears, Steve & Barry's		
Cherryvale Mall Rockford, IL	1973/2001	2004	100	% 795,509	311,949	349	99	%	Bergner's, JC Penney, Macy's, Sears		
Citadel Mall Charleston, SC	1981/2001	2000	100	% 1,117,353	321,583	259	91	%	Belk, Dillard's, Old Navy, Parisian, Sears, Target		
College Square Morristown, TN	1988	1999	100	% 493,734	153,265	261	99	%	Belk, Goody's, JC Penney, Kohl's, Sears		
Columbia Place Columbia, SC	1977/2001	N/A	100	% 1,094,908	329,296	251	96	%	Dillard's, JC Penney(21), Macy's, Old Navy, Sears		

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

CoolSprings Galleria Nashville, TN	1991	1994	100	% 1,117,624	362,988	438	99	%	Dillard s, JC Penney, Macy s, Parisian, Sears
Cross Creek Mall Fayetteville, NC	1975/2003	2000	100	% 1,049,708	257,176	509	95	%	Belk, JC Penney, Macy s, Sears
East Towne Mall Madison, WI	1971/2001	2004	100	% 833,558	336,080	333	98	%	Barnes & Noble, Boston Store, Dick s Sporting Goods, Gordman s, JC Penney, Sears, Steve & Barry s
Eastgate Mall(8) Cincinnati, OH	1980/2003	1995	100	% 1,113,042	276,323	311	87	%	Dillard s, JC Penney, Kohl s, Sears, Steve & Barry s
Eastland Mall Bloomington, IL	1967/2005	N/A	100	% 764,753	225,098	314	97	%	Bergner s, JC Penney, Kohl s, Macy s, Old Navy, Sears
Fashion Square Saginaw, MI	1972/2001	1993	100	% 796,556	317,359	289	97	%	JC Penney, Macy s, Sears, Steve & Barry s
Fayette Mall Lexington, KY	1971/2001	1993	100	% 1,214,288	365,890	492	100	%	Dick s, Dillard s, JC Penney, Macy s, Sears

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Mall / Location	Year of				Mall		Percentage		Anchors & Jr. Anchors
	Year of Opening/ Acquisition	Most Recent Expansion	Our Ownership	Total GLA(1)	Total Mall	Store Sales	Mall Store	)	
					Store	per Square	GLA		
Foothills Mall Maryville, TN	1983/1996	2004	95	% 482,473	155,777	260	94	%	Goody s, JC Penney, Belk for Women, Belk for Men Kids & Home, Sears, TJ Maxx
Frontier Mall Cheyenne, WY	1981	1997	100	% 529,043	215,292	260	94	%	Dillard s I, Dillard s II, Sports Authority, JC Penney, Sears
Georgia Square Athens, GA	1981	N/A	100	% 674,738	253,184	278	100	%	Belk, JC Penney, Macy s, Sears
Governor s Square Clarksville, TN	1986	1999	48	% 742,517	310,892	325	90	%	Belk, Dillard s, Goody s, JC Penney, Sears
Greenbrier Mall Chesapeake, VA	1981/2004	2004	100	% 888,453	304,468	363	96	%	Dillard s, JC Penney, Macy s, Sears
Hamilton Place Chattanooga, TN	1987	1998	90	% 1,157,528	373,880	384	99	%	Dillard s, JC Penney, Parisian, Belk for Men Kids & Home, Belk for Women, Sears
Hanes Mall Winston-Salem, NC	1975/2001	1990	100	% 1,604,839	543,651	353	96	%	Belk, Dillard s, JC Penney, Macy s, Old Navy, Sears
Harford Mall Bel Air, MD	1973/2003	1999	100	% 476,262	174,326	373	99	%	Macy s, Old Navy, Sears
Hickory Hollow Mall Nashville, TN	1978/1998	1991	100	% 1,107,042	428,105	239	92	%	Dillard s, Linens N Things, Macy s, Sears, Steve & Barry s
Hickory Point Mall Decatur, IL	1977/2005	N/A	100	% 822,755	241,938	204	76	%	Bergner s, JC Penney, Kohl s, Old Navy, Sears, Von Maur
Honey Creek Mall Terre Haute, IN	1968/2004	1981	100	% 678,763	212,640	325	97	%	Elder Beerman, JC Penney, Macy s, Sears
Janesville Mall Janesville, WI	1973/1998	1998	100	% 616,786	163,456	331	98	%	Boston Store, JC Penney, Kohl s, Sears
Jefferson Mall Louisville, KY	1978/2001	1999	100	% 987,528	272,315	326	96	%	Dillard s, JC Penney, Macy s, Sears
Kentucky Oaks Mall Paducah, KY	1982/2001	1995	50	% 1,125,723	354,671	272	94	%	Best Buy, Dillard s, Elder Beerman, JC Penney, K s Merchandise Mart, Sears
The Lakes Muskegon, MI	2001	N/A	90	% 593,256	262,002	265	90	%	Bed Bath & Beyond, Dick s Sporting Goods, JC Penney, Sears, Younkers
Lakeshore Mall Sebring, FL	1992	1999	100	% 500,740	147,911	297	86	%	Beall s(9), Belk, JC Penney, Kmart, Sears
Laurel Park Place Livonia, MI	1989/2005	1994	70	% 501,774	202,964	404	92	%	Parisian, Von Maur
Layton Hills Mall Layton, UT	1980/2005	1998	100	% 628,164	191,882	388	100	%	JCPenney, Macy s, Mervyn s, Sports Authority
Madison Square Huntsville, AL	1984	1985	100	% 931,232	298,397	284	92	%	Belk, Dillard s, JC Penney, Parisian, Sears, Steve & Barry s
Mall del Norte Laredo, TX	1977/2004	1993	100	% 1,207,687	377,891	460	95	%	Beall Bros.(9), Circuit City, Dillard s, JC Penney, Joe Brand, Macy s, Macy s Home Store, Mervyn s, Sears, Ward s(10)

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Mall of Acadiana Lafayette, LA	1979/2005	2004	100	% 1,001,176	306,769	440	98	%	Dillard s, JCPenney, Macy s, Sears
Meridian Mall(11) Lansing, MI	1969/1998	2001	100	% 979,618	420,110	276	95	%	Bed Bath & Beyond, Dick s Sporting Goods, JC Penney, Macy s, Mervyn s(6), Old Navy, Schuler Books, Steve & Barry s, Younkers
Midland Mall Midland, MI	1991/2001	N/A	100	% 514,156	196,882	287	93	%	Barnes & Noble, Elder Beerman, JC Penney, Sears, Steve & Barry s, Target
Monroeville Mall Pittsburgh, PA	1969/2004	2003	100	% 1,143,718	420,172	321	98	%	Boscov s, JC Penney, Macy s
Northpark Mall Joplin, MO	1972/2004	1996	100	% 971,793	370,198	301	85	%	JC Penney, Macy s, Macy s Home Store, Old Navy, Sears, Shopko(12), Ward s(12)
Northwoods Mall Charleston, SC	1972/2001	1995	100	% 1,022,037	291,360	338	99	%	Belk, Books A Million, Dillard s, JC Penney, Sears
Oak Hollow Mall High Point, NC	1995	N/A	75	% 1,261,537	251,185	195	87	%	Belk, Dillard s, JC Penney, Sears, Steve & Barry s
Oak Park Mall Overland Park, KS	1974/2005	1998	100	% 1,551,709	526,996	470	99	%	Dillard s North, Dillard s South, JC Penney, Macy s, Nordstrom
Old Hickory Mall Jackson, TN	1967/2001	1994	100	% 547,197	167,102	331	91	%	Belk, JC Penney, Macy s, Sears

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Mall / Location	Year of				Mall		Percentage		Anchors & Jr. Anchors
	Most		Our	Total	Total Mall	Store Sales	Mall Store		
	Year of Opening/	Recent			Store	per Square	GLA		
	Acquisition	Expansion	Ownership	GLA(1)	GLA(2)	Foot(3)	Leased(4)		
Panama City Mall Panama City, FL	1976/2002	1984	100	% 603,868	221,561	309	99	%	Dillard s, JC Penney, Linens N Things, Sears
Park Plaza Little Rock, AR	1988/2004	N/A	100	% 566,664	287,840	487	91	%	Dillard s I, Dillard s II
Parkdale Mall Beaumont, TX	1972/2001	1986	100	% 1,406,233	396,782	326	90	%	Beall Bros.(9), Books A Million, Dillard s I, Dillard s II(13), JC Penney, Linens N Things, Macy s, Old Navy, Sears, Steve & Barry s
Parkway Place Mall Huntsville, AL	1957/1998	2002	45	% 627,165	272,354	301	91	%	Dillard s, Parisian
Pemberton Square Vicksburg, MS	1985	1999	100	% 351,920	133,685	154	51	%	Belk, Dillard s, Hudson s/LA, JC Penney
Plaza del Sol Del Rio, TX	1979	1996	51	% 266,446	98,887	181	96	%	Beall Bros.(9), Bel Furniture/LA, JC Penney, Ross
Post Oak Mall College Station, TX	1982	1985	100	% 777,718	290,192	315	94	%	Beall Bros.(9), Dillard s, Dillard s South, JC Penney, Macy s, Sears, Steve & Barry s
Randolph Mall Asheboro, NC	1982/2001	1989	100	% 379,060	143,867	209	97	%	Belk, Books A Million, Dillard s, JC Penney, Sears
Regency Mall Racine, WI	1981/2001	1999	100	% 919,668	297,140	285	92	%	Boston Store, JC Penney, Linens N Things, Sears, Steve & Barry s, Target
Richland Mall Waco, TX	1980/2002	1996	100	% 708,063	228,585	290	90	%	Beall Bros.(9), Dillard s I, Dillard s II, JC Penney, Sears
River Ridge Mall Lynchburg, VA	1980/2003	2000	100	% 784,746	203,176	331	95	%	Belk, JC Penney, Macy s, Sears, Value City
Rivergate Mall Nashville, TN	1971/1998	1998	100	% 1,129,191	347,362	327	97	%	Dillard s, JC Penney, Macy s, Linens N Things, Sears
Southpark Mall Colonial Heights, VA	1989/2003	N/A	100	% 628,655	225,331	312	100	%	Dillard s, JC Penney, Macy s, Sears
St. Clair Square(14) Fairview Heights, IL	1974/1996	1993	100	% 1,051,645	290,371	416	100	%	Dillard s, JC Penney, Macy s, Sears
Stroud Mall(15) Stroudsburg, PA	1977/1998	2005	100	% 421,478	147,555	330	98	%	JC Penney, Sears, The Bon Ton
Sunrise Mall Brownsville, TX	1979/2003	2000	100	% 750,896	327,439	379	91	%	Beall Bros.(9), Dillard s, JC Penney, Linens N Things, Sears
Towne Mall Franklin, OH	1977/2001	N/A	100	% 454,964	153,907	217	73	%	Dillard s, Elder Beerman, Sears
Triangle Town Center Raleigh, NC	2002/2005	N/A	50	% 1,272,881	330,829	359	93	%	Barnes & Noble, Belk, Dillard s, Macy s, Sak s Fifth Avenue, Sears
Turtle Creek Mall Hattiesburg, MS	1994	1995	100	% 846,953	223,859	422	93	%	Belk I, Belk II, Dillard s, Goody s, JC Penney, Sears
Twin Peaks Mall Longmont, CO	1985	1997	100	% 556,253	242,868	232	93	%	Dillard s I, Dillard s II, JC Penney(20), Sears, Steve & Barry s

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Valley View Mall Roanoke, VA	1985/2003	1999	100	% 1,250,188	290,539	347	95	%	Belk, JC Penney, Macy's, Old Navy, Sears
Volusia Mall Daytona Beach, FL	1974/2004	1982	100	% 1,060,754	242,211	440	97	%	Dillard's East, Dillard's West, Dillard's South, JC Penney, Macy's, Sears
Walnut Square(16) Dalton, GA	1980	1992	100	% 449,010	169,815	263	98	%	Belk, Belk Home & Kids, Goody's, JC Penney, Sears
Wausau Center(17) Wausau, WI	1983/2001	1999	100	% 427,867	154,667	271	97	%	JC Penney, Sears, Youngkers
West Towne Mall Madison, WI	1970/2001	2004	100	% 915,478	271,573	443	96	%	Boston Store, Dick's Sporting Goods, JC Penney, Sears, Steve & Barry's
WestGate Mall(18) Spartanburg, SC	1975/1995	1996	100	% 1,102,645	340,517	285	99	%	Bed Bath & Beyond, Belk I, Belk II(19), Dick's Sporting Goods, Dillard's, JC Penney, Sears
Westmoreland Mall Greensburg, PA	1977/2002	1994	100	% 1,013,286	390,576	327	98	%	JC Penney, Macy's, Macy's Home Store, Old Navy, Sears, Steve & Barry's, The Bon-Ton
York Galleria York, PA	1989/1999	N/A	100	% 770,636	233,419	332	100	%	Boscov's, JC Penney, Sears, The Bon-Ton
Total Stabilized Malls				63,996,690	20,894,450	\$	341	95	%
Grand total				67,450,960	21,768,399	\$	341	94	%

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

- (1) Includes total square footage of the Anchors (whether owned or leased by the Anchor) and Mall Stores. Does not include future expansion areas.
- (2) Excludes Anchors.
- (3) Totals represent weighted averages.
- (4) Includes tenants paying rent for executed leases as of December 31, 2006.
- (5) Bonita Lakes Mall - We are the lessee under a ground leases for 82 acres, which extends through June 30, 2035, including four five-year renewal options. The annual base rent at December 31, 2006 is \$31,967 increasing by an average of 6% per year.
- (6) Meridian Mall - Mervyn's is vacant.
- (7) Chapel Hill Mall - Ground rent is \$10,000 per year.
- (8) Eastgate Mall - Ground rent is \$24,000 per year.
- (9) Lakeshore Mall, Mall del Norte, Parkdale Mall, Plaza del Sol, Post Oak Mall, Richland Mall, and Sunrise Mall - Beall Bros. operating in Texas is unrelated to Beall's operating in Florida.
- (10) Mall del Norte - Ward's is vacant and is currently being redeveloped. Circuit City opened in part of this space on February 3, 2006. A cinema will open in the remaining space in 2007.
- (11) Meridian Mall - We are the lessee under several ground leases in effect through March 2067, with extension options. Fixed rent is \$18,700 per year plus 3% to 4% of all rents.
- (12) Northpark Mall - Shopko and Ward's are vacant. Ward's is being redeveloped into a TJ Maxx and Steve & Barry's.
- (13) Parkdale Mall - Dillard's II is closed due to Hurricane Rita.
- (14) St. Clair Square - We are the lessee under a ground lease for 20 acres, which extends through January 31, 2073, including 14 five-year renewal options and one four-year renewal option. The rental amount is \$40,500 per year. In addition to base rent, the landlord receives .25% of Dillard's sales in excess of \$16,200,000.
- (15) Stroud Mall - We are the lessee under a ground lease, which extends through July, 2089. The current rental amount is \$50,000 per year, increasing by \$10,000 every ten years through 2059. An additional \$100,000 is paid every 10 years.
- (16) Walnut Square - We are the lessee under several ground leases, which extend through March 14, 2078, including six ten-year renewal options and collected. The Company has a right of first refusal to purchase the fee.
- (17) Wausau Center - Ground rent is \$76,000 per year plus 10% of net taxable cash flow.
- (18) WestGate Mall - We are the lessee under several ground leases for approximately 53% of the underlying land. The leases extend through October 31, 2084, including six ten-year renewal options. The rental amount is \$130,000 per year. In addition to base rent, the landlord receives 20% of the percentage rents collected. The Company has a right of first refusal to purchase the fee.
- (19) WestGate Mall - Belk II is vacant.
- (20) Twin Peaks Mall - The JC Penney store closed 12/8/06. The building will be demolished and redeveloped.
- (21) Columbia Place - JC Penney is vacant. The building is being redeveloped. Steve & Barry's and Burlington Coat Factory will open in 2007.

### *Anchors*

Anchors are an important factor in a Mall's successful performance. The public's identification with a mall property typically focuses on the anchor tenants. Mall anchors are generally a department store whose merchandise appeals to a broad range of shoppers and plays a significant role in generating customer traffic and creating a desirable location for the mall store tenants.

Anchors may own their stores and the land underneath, as well as the adjacent parking areas, or may enter into long-term leases with respect to their stores. Rental rates for anchor tenants are significantly lower than the rents charged to mall store tenants. Anchors account for 9.3% of the total revenues from our Properties. Each anchor that owns its store has entered into an operating and reciprocal easement agreement with us covering items such as operating covenants, reciprocal easements, property operations, initial construction and future expansion.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

During 2006, we added the following anchors and junior anchor boxes (i.e., non-traditional anchors) to the following Malls:

<b>Name</b>	<b>Property</b>	<b>Location</b>
Boscov's	Monroeville Mall	Monroeville, PA
Circuit City	Mall del Norte	Laredo, TX
Dick's Sporting Goods	Burnsville Center	Burnsville, MN
Kohl's	College Square	Morristown, TN
Old Navy	Asheville Mall	Asheville, NC
Steve & Barry's	Hickory Hollow Mall	Antioch, TN
Dick's Sporting Goods	Hanes Mall	Winston-Salem, NC
Dillard's	Southaven Town Center	Southaven, MS
Books-A-Million	Southaven Town Center	Southaven, MS
Gordman's	Southaven Town Center	Southaven, MS
Belk	Gulf Coast Town Center	Ft. Myers, FL
Bass Pro	Gulf Coast Town Center	Ft. Myers, FL
JC Penney	Gulf Coast Town Center	Ft. Myers, FL
Best Buy	Gulf Coast Town Center	Ft. Myers, FL

As of December 31, 2006, the Malls had a total of 407 anchors and junior anchors including six vacant anchor locations. The mall anchors and junior anchors and the amount of GLA leased or owned by each as of December 31, 2006 is as follows:

<b>Anchor</b>	<b>Number of Stores</b>	<b>Leased GLA</b>	<b>Owned GLA</b>	<b>Total GLA</b>
JCPenney	69	4,184,817	3,469,650	7,654,467
Sears	68	1,694,281	7,087,423	8,781,704
Dillard's	55	481,759	7,109,878	7,591,637
Saks	1		83,066	83,066
Macy's	41	1,964,914	3,948,572	5,913,486
Belk				
Belk	30	624,928	2,944,958	3,569,886
Parisian	7	281,431	647,633	929,064
<b>Subtotal</b>	<b>37</b>	<b>906,359</b>	<b>3,592,591</b>	<b>4,498,950</b>
Bon-Ton				
Bon-Ton	3	87,024	231,715	318,739
Boston Store	5	96,000	599,280	695,280
Bergner's	3		385,401	385,401
Younkers	3	194,161	106,131	300,292
Elder-Beerman	4	194,613	117,888	312,501
<b>Subtotal</b>	<b>18</b>	<b>571,798</b>	<b>1,440,415</b>	<b>2,012,213</b>
Babies R Us	1	30,700		30,700
Barnes & Noble	4	118,360		118,360
Bass Pro Outdoor World	1	130,000		130,000
Beall Bros.	6	222,440		222,440
Beall's (Fla)	1	45,844		45,844
Bed, Bath & Beyond	5	154,835		154,835
Bel Furniture	1	29,998		29,998
Best Buy	2	64,326		64,326



Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Anchor	Number of Stores	Leased GLA	Owned GLA	Total GLA
Books A Million	4	69,765		69,765
Borders	1	25,814		25,814
Boscov's	2		384,538	384,538
Circuit City	2	55,652		55,652
Cost Plus	1	18,243		18,243
Dick's Sporting Goods	8	469,551		469,551
Gart Sports	1	24,750		24,750
Goody's	6	204,249		204,249
Gordman's	2	107,303		107,303
Hudson's	1	20,269		20,269
Jo-Ann Fabrics	1	35,330		35,330
Joe Brand	1	29,413		29,413
Kmart	1	86,479		86,479
Kohl's	5	357,091	68,000	425,091
Linens N Things	8	222,034		222,034
Mervyn's	2	167,500		167,500
Nordstrom	1		200,000	200,000
Old Navy	16	328,295		328,295
Ross	1	30,307		30,307
Schuler Books	1	24,116		24,116
Shopko/K's Merchandise Mart	1		85,229	85,229
Sports Authority	1	16,537		16,537
Staples	1	20,388		20,388
Steve & Barry's	15	658,129		658,129
Target	4		490,476	490,476
TJ Maxx	1	30,000		30,000
Value City	1	97,411		97,411
Von Maur	2		233,280	233,280
Vacant Anchors:				
Shopko (1)	1		90,000	90,000
Ward's (2)	2	190,461		190,461
Mervyn's	1	74,889		74,889
JC Penney (3)	1	120,532		120,532
Belk	1		150,429	150,429
	407	14,084,939	28,433,547	42,518,486

- (1) Although store is vacant, rental payments continue to be made.
- (2) The former Wards building at Mall del Norte is being redeveloped into a Circuit City and a Cinemark Theater.
- (3) The former JC Penney building at Columbia Place is being redeveloped into a Steve & Barry's and a Burlington Coat Factory.

**Mall Stores**

The Malls have approximately 7,177 mall stores. National and regional retail chains (excluding local franchises) lease approximately 81.7% of the occupied mall store GLA. Although mall stores occupy only 28.2% of the total mall GLA, the Malls received 86.7% of their revenues from mall stores for the year ended December 31, 2006.

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

*Mall Lease Expirations*

The following table summarizes the scheduled lease expirations for mall stores as of December 31, 2006:

Year Ending	Number of Leases	Annualized Base Rent (1)	GLA of Expiring Leases	Average Annualized Base Rent Per Square Foot	Expiring Leases as % of Total Annualized Base Rent of Total Leased		
					Total Annualized Base Rent (2)	as a % of Total	Leased
December 31, 2007	1,547	\$ 76,790,000	3,785,000	\$ 20.29	16.3	% 20.5	%
2008	957	57,275,000	2,490,000	23.00	12.2	% 13.5	%
2009	770	52,466,000	1,980,000	26.50	11.2	% 10.7	%
2010	751	53,641,000	1,928,000	27.82	11.4	% 10.5	%
2011	695	52,257,000	1,839,000	28.42	11.1	% 10.0	%
2012	467	36,398,000	1,274,000	28.57	7.0	% 6.9	%
2013	412	34,603,000	1,231,000	28.11	7.4	% 6.7	%
2014	329	25,722,000	852,000	30.19	5.5	% 4.6	%
2015	394	34,882,000	1,255,000	27.79	7.4	% 6.8	%
2016	397	30,065,000	1,137,000	27.32	6.6	% 6.2	%

- (1) Total annualized contractual base rent in effect at December 31, 2006 for all leases that had been executed as of December 31, 2006, including rent for space that is leased but not occupied.
- (2) Total annualized contractual base rent of expiring leases as a percentage of the total annualized base rent of all leases that were executed as of December 31, 2006.
- (3) Total GLA of expiring leases as a percentage of the total GLA of all leases that were executed as of December 31, 2006.

*Mall Tenant Occupancy Costs*

Occupancy cost is a tenant's total cost of occupying its space, divided by sales. The following table summarizes tenant occupancy costs as a percentage of total mall store sales for the last three years:

	Year Ended December 31, (1)		
	2006	2005	2004
Mall store sales (in millions)(1)	\$ 5,083.6	\$ 4,367.0	\$ 3,453.0
Minimum rents	8.1	% 8.2	% 8.3
Percentage rents	0.7	% 0.4	% 0.3
Tenant reimbursements (2)	3.3	% 3.2	% 3.4
Mall tenant occupancy costs	12.1	% 11.8	% 12.0

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

- (1) Consistent with industry practice, sales are based on reports by retailers (excluding theaters) leasing mall store GLA of 10,000 square feet or less. Represents 100% of sales for the Malls. In certain cases, the Company and the Operating Partnership own less than a 100% interest in the Malls.
- (2) Represents reimbursements for real estate taxes, insurance, common area maintenance charges and certain capital expenditures.

### **Associated Centers**

We own a controlling interest in 27 Associated Centers and a non-controlling interest in four Associated Centers. We also own a controlling interest in one Associated Center that was under construction at December 31, 2006.

Associated Centers are retail properties that are adjacent to a regional mall complex and include one or more anchors, or big box retailers, along with smaller tenants. Anchor tenants typically include

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

tenants such as TJ Maxx, Target, Toys R Us and Goody's. Associated Centers are managed by the staff at the Mall it is adjacent to and usually benefit from the customers drawn to the Mall.

We own the land underlying the Associated Centers in fee simple interest, except for Bonita Lakes Crossing, which is subject to a long-term ground lease.

The following table sets forth certain information for each of the Associated Centers as of December 31, 2006:

Associated Center / Location	Year of	Company's	Total	Total	Percentage		Anchors
	Opening/ Most Recent				Ownership	GLA(1)	
	Expansion			Leasable	Occupied		
Annex at Monroeville Pittsburgh, PA	1969	100	% 185,309	185,309	99	%	Burlington Coat Factory, Dick's Sporting Goods, Guitar Center, Office Max
Bonita Lakes Crossing(4) Meridian, MS	1997/1999	100	% 138,150	138,150	95	%	Books A Million, Office Max, Old Navy, Shoe Carnival, TJ Maxx, Toys 'R' Us
Chapel Hill Suburban Akron, OH	1969	100	% 117,088	117,088	100	%	H.H. Gregg, Value City
Coastal Grand Crossing Myrtle Beach, SC	2005	50	% 14,907	14,907	97	%	Lifeway Christian Store, Pet Smart
CoolSprings Crossing Nashville, TN	1992	100	% 366,466	184,905	100	%	American Signature(5), H.H. Gregg(6), Lifeway Christian Store, Target(5), Toys "R" Us(5), Wild Oats(6)
Courtyard at Hickory Hollow Nashville, TN	1979	100	% 77,560	77,560	94	%	Carmike Cinemas, Just for Feet(7)
The District at Monroeville Pittsburgh, PA	2004	100	% 74,667	74,667	89	%	Barnes & Noble
Eastgate Crossing Cincinnati, OH	1991	100	% 195,112	171,628	92	%	Borders, Circuit City, Kroger, Office Depot, Office Max(5)
Foothills Plaza Maryville, TN	1983/1986	100	% 71,174	71,174	100	%	Carmike Cinemas, Dollar General, Foothill's Hardware, Fowler's Furniture, Hall's Salvage and Surplus
Frontier Square Cheyenne, WY	1985	100	% 186,552	16,527	81	%	PetCo(8), Ross(8), Target(5), TJ Maxx(8)
Georgia Square Plaza Athens, GA	1984	100	% 15,393	15,393	100	%	Georgia Theatre Company
Governor's Square Plaza Clarksville, TN	1985	(9) 50	% 189,930	57,351	100	%	Best Buy, Lifeway Christian Store, Premier Medical Group, Target(5)
Gunbarrel Pointe Chattanooga, TN	2000	100	% 281,525	155,525	99	%	David's Bridal, Goody's, Kohl's, Target(5)
Hamilton Corner Chattanooga, TN	1990/2005	90	% 69,664	69,664	100	%	PetCo

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Hamilton Crossing Chattanooga, TN	1987/2005	92	% 200,822	107,709	98	%	Home Goods(10), Guitar Center, Lifeway Christian Store, Michaels(10), TJ Maxx, Toys "R" Us(5)
Harford Annex Bel Air, MD	1973/2003	100	% 107,656	107,656	100	%	Best Buy, Dollar Tree, Gardiner's Furniture, PetsMart
The Landing at Arbor Place Atlanta(Douglasville), GA	1999	100	% 216,274	138,587	86	%	Circuit City(5), Lifeway Christian Store, Michael's, Shoe Carnival, Toys "R" Us(5)
Layton Hills Convenience Center Layton, UT	1980	100	% 94,192	94,192	96	%	Big Lots, Dollar Tree, Downeast Outfitters
Madison Plaza Huntsville, AL	1984	100	% 153,085	98,690	87	%	Haverty's, Design World, H.H. Gregg(11), TJ Maxx

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Associated Center / Location	Year of		Total GLA(1)	Total GLA(2)	Percentage GLA		Anchors
	Opening/ Most	Recent			Leasable	Occupied	
Parkdale Crossing Beaumont, TX	2002	100	% 96,102	96,102	98	%	Barnes & Noble, Lifeway Christian Store, Office Depot, PetCo
Pemberton Plaza Vicksburg, MS	1986	10	% 77,894	26,948	86	%	Blockbuster, Kroger(5)
The Plaza at Fayette Mall Lexington, KY	2006	100	% 156,261	156,261	91	%	Gordman's, Guitar Center, Old Navy
The Shoppes at Hamilton Place Chattanooga, TN	2003	92	% 125,301	125,301	99	%	Bed Bath & Beyond, Marshall's, Ross
The Shoppes at Panama City Panama City, FL	2004	100	% 66,503	66,503	100	%	Best Buy
Sunrise Commons Brownsville, TX	2001	100	% 202,012	100,567	100	%	K Mart(5), Marshall's, Old Navy, Ross
The Terrace Chattanooga, TN	1997	92	% 156,297	117,025	100	%	Barnes & Noble, Circuit City(5), Linens 'N Things, Old Navy, Party City, Staples
Triangle Town Place Raleigh, NC	2004	50	% 149,471	149,471	100	%	Bed, Bath & Beyond, Dick's Sporting Goods, DSW Shoes, Party City
Village at Rivergate Nashville, TN	1981/1998	100	% 166,366	66,366	75	%	Circuit City, Target(5)
West Towne Crossing Madison, WI	1980	100	% 436,878	169,195	100	%	Barnes & Noble, Best Buy, Kohls(5), Cub Foods(5), Gander Mountain(5), Office Max(5), Shopko(5)
WestGate Crossing Spartanburg, SC	1985/1999	100	% 157,870	157,870	98	%	Goody's, Old Navy, Toys "R" Us
Westmoreland Crossing Greensburg, PA	2002	100	% 277,483	227,483	68	%	Carmike Cinema, Dick's Sporting Goods, Michaels(12), Shop N' Save(13), T.J. Maxx
Total Associated Centers			4,823,964	3,355,774	94	%	

- (1) Includes total square footage of the Anchors (whether owned or leased by the Anchor) and shops. Does not include future expansion areas.
- (2) Includes leasable Anchors.
- (3) Includes tenants with executed leases as of December 31, 2006, and includes leased anchors.
- (4) Bonita Lakes Crossing - The land is ground leased through 2015 with options to extend through June 2035. The annual rent at December 31, 2006 was \$22,214, increasing by an average of 6% each year.
- (5) Owned by the tenant.
- (6) CoolSprings Crossing - Space is owned by Service Merchandise and subleased to H.H. Gregg and Wild Oats.
- (7) Courtyard at Hickory Hollow - Just for Feet is vacant.
- (8) Frontier Square - Space is owned by Albertson's and subleased to PetCo, Ross, and TJ Maxx.
- (9) Governor's Square Plaza - Originally opened in 1985, and was acquired by the Company in June 1997.
- (10) Hamilton Crossing - Former Service Merchandise space is owned by JLPK-Chattanooga LLC and subleased to Home Goods and Michaels.
- (11) Madison Plaza - Former Service Merchandise space is owned by JLPK-Chattanooga LLC and subleased to H.H. Gregg.
- (12) Westmoreland Crossing - Former Service Merchandise space is owned by JLPK-Greensburg, LLC and subleased to Michaels.
- (13) Westmoreland Crossing - Shop N' Save closed 2/4/2006.





## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

### Associated Centers Lease Expirations

The following table summarizes the scheduled lease expirations for Associated Center tenants in occupancy as of December 31, 2006.

Year Ending	Number of	Annualized	GLA of	Average	Expiring Leases		
		Base Rent of		Annualized	as % of Total	Expiring Leases	
December 31,	Leases Expiring	Expiring	Expiring Leases	Base Rent Per	Annualized	as a % of Total	Leased GLA(3)
2007	46	\$ 1,937,000	180,000	\$ 10.76	5.6	% 5.9	%
2008	31	1,785,000	169,000	10.56	5.2	% 5.5	%
2009	32	2,452,000	201,000	12.20	7.1	% 6.6	%
2010	30	3,374,000	401,000	8.41	9.7	% 13.1	%
2011	27	4,194,000	370,000	11.34	12.1	% 12.1	%
2012	17	3,435,000	301,000	11.41	9.9	% 9.8	%
2013	12	1,576,000	124,000	12.71	4.5	% 4.1	%
2014	16	2,574,000	246,000	10.46	7.4	% 8.0	%
2015	20	2,742,000	177,000	15.49	7.9	% 5.8	%
2016	19	2,860,000	180,000	10.88	8.3	% 5.9	%

- (1) Total annualized contractual base rent in effect at December 31, 2006 for all leases that had been executed as of December 31, 2006, including rent for space that is leased but not occupied.
- (2) Total annualized contractual base rent of expiring leases as a percentage of the total annualized base rent of all leases that were executed as of December 31, 2006.
- (3) Total GLA of expiring leases as a percentage of the total GLA of all leases that were executed as of December 31, 2006.

### Community Centers

We own a controlling interest in four Community Centers and a non-controlling interest in one Community Center. We own a controlling interest in two community centers and a non-controlling interest in one Community Center that are currently under construction.

Community Centers typically have less development risk because of shorter development periods and lower costs. While Community Centers generally maintain higher occupancy levels and are more stable, they typically have slower rent growth because the anchor stores' rents are typically fixed and are for longer terms.

Community Centers are designed to attract local and regional area customers and are typically anchored by a combination of supermarkets, or value-priced stores that attract shoppers to each center's small shops. The tenants at our Community Centers typically offer necessities, value-oriented and convenience merchandise.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

We own the land underlying the Community Centers in fee simple interest, except for Massard Crossing, which is subject to a long-term ground lease for all of the land underlying the property.

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

The following tables sets forth certain information for each of our Community Centers at December 31, 2006:

Community Center / Location	Year of		Total	Total	Percentage	Anchors
	Opening/	Most				
	Recent	Company's	GLA(1)	Leasable	GLA	Occupied(3)
High Pointe Commons Harrisburg, PA	2006	50	% 235,993	9,800	100	% JC Penney(5), Target(5)
Lakeview Point Stillwater, OK	2006	100	% 219,533	219,533	84	% Belk, Linens 'N Things, Petco, Ross
Massard Crossing Ft. Smith, AR	2001	10	% 300,717	98,410	100	% Goody's, TJ Maxx, Wal*Mart(5)
The Shops at Pineda Ridge Melbourne, FL	2006	100	% 29,906	9,231	100	% Home Depot(5)
Willowbrook Plaza Houston, TX	1999	10	% 386,075	292,525	81	% American Multi Cinema, Home Depot(4), Lane Home Furnishings, Linens 'N Things
Total Community Centers			1,172,224	629,499	86	%

- (1) Includes total square footage of the Anchors (whether owned or leased by the Anchor) and shops. Does not include future expansion areas.
- (2) Includes leasable Anchors.
- (3) Includes tenants with executed leases as of December 31, 2006, and includes leased anchors.
- (4) Willowbrook - Home Depot is vacant. We purchased this space in January 2006. It will be redeveloped and has been leased to Finger Furniture.
- (5) Owned by tenant.

*Community Centers Lease Expirations*

The following table summarizes the scheduled lease expirations for tenants in occupancy at Community Centers as of December 31, 2006:

Year Ending	Number of Leases Expiring	Annualized		Average Annualized Base Rent Per Square Foot	Expiring Leases as % of Total		
		Base Rent of Expiring Leases (1)	GLA of Expiring Leases		Annualized Base Rent (2)	Expiring Leases as a % of Total Leased GLA(3)	%
2007	14	\$ 899,000	86,000	\$ 10.45	12.7	% 16.2	%
2008	9	341,000	18,000	18.94	4.8	% 3.4	%
2009	5	194,000	10,000	19.40	2.7	% 1.9	%
2010	19	897,000	41,000	21.88	12.6	% 7.7	%

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

2011	5	831,000	42,000	19.79	11.7	% 7.9	%
2012	3	88,000	6,000	14.67	1.2	% 1.1	%
2013	1	468,000	29,000	16.14	6.6	% 5.4	%
2014	3	217,000	51,000	4.25	3.1	% 9.6	%
2015	9	423,000	29,000	14.59	6.0	% 5.4	%
2016	9	634,000	64,000	9.91	8.9	% 12.0	%

- (1) Total annualized contractual base rent in effect at December 31, 2006 for all leases that had been executed as of December 31, 2006, including rent for space that is leased but not occupied.
- (2) Total annualized contractual base rent of expiring leases as a percentage of the total annualized base rent of all leases that were executed as of December 31, 2006.
- (3) Total GLA of expiring leases as a percentage of the total GLA of all leases that were executed as of December 31, 2006.

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

**Mortgages**

We own 13 mortgages that are collateralized by first mortgages or wrap-around mortgages on the underlying real estate and related improvements. The mortgages are more fully described on Schedule IV in Part IV of this report.

**Office Building**

We own a 92% interest in the 128,000 square foot office building where our corporate headquarters is located. As of December 31, 2006, we occupied 65% of the total square footage of the building. In December 2006, we commenced construction on a new 76,000 square foot office building that will be located adjacent to our current office building. Our employees will remain in our current building and some of the non-CBL tenants in our current building will relocate to the new building. The new building is expected to be completed early in 2008.

**Mortgage Loans Outstanding At December 31, 2006 (in thousands)**

Property	Company s		Principal	Annual	Maturity	Balloon	Open to			
	Ownership	Interest	Balance					Debt	Payment	Prepayment
			as of							
Consolidated Debt	Interest	Rate	12/31/06 (1)		Date	Maturity				
<b>Malls:</b>										
Arbor Place	100	% 6.51	%	\$ 74,848	\$ 6,610	Jul-12	63,397	Open		
Asheville Mall	100	% 6.98	%	66,804	5,677	Sep-11	61,229	Open		
Bonita Lakes Mall	100	% 6.82	%	25,021	2,503	Oct-09	22,539	Open		
Brookfield Square	100	% 5.08	%	103,341	6,822	Nov-15	85,601	Nov-08		
Burnsville Center	100	% 8.00	%	66,780	6,900	Aug-10	60,341	Open		
Cary Towne Center	100	% 6.85	%	84,898	7,077	Mar-09	81,961	Open		
Chapel Hill Mall	100	% 6.10	%	76,697	5,599	Aug-16	64,609	Aug-09		
Cherryvale Mall	100	% 5.00	%	92,375	6,055	Nov-15	76,647	Nov-08		
Citadel Mall	100	% 7.39	%	29,042	3,174	May-07	28,700	Open		
Columbia Place	100	% 5.45	%	31,729	2,493	Oct-13	25,512	Open		
CoolSprings Galleria	100	% 6.22	%	126,915	9,618	Sep-10	112,700	Open		
Cross Creek Mall	100	% 5.00	%	61,845	5,401	Apr-12	56,520	Open		
East Towne Mall	100	% 5.00	%	78,719	5,153	Nov-15	65,231	Nov-08		
Eastgate Mall	100	% 4.55	% (3 )	55,377	3,501	Dec-09	52,321	Dec-07		
Eastland Mall	100	% 5.85	%	59,400	3,475	Dec-15	59,400	Dec-08		
Fashion Square	100	% 6.51	%	57,307	5,061	Jul-12	48,540	Open		
Fayette Mall	100	% 7.00	%	91,673	7,824	Jul-11	84,096	Open		
Greenbrier Mall	100	% 5.91	%	84,653	6,055	Aug-16	70,965	Aug-09		
Gulf Coast Town Center Phase I	50	% 6.38	% (5 )	52,000	3,315	Feb-07	52,000	Open (16)		
Hamilton Place	90	% 5.86	%	116,518	8,292	Aug-16	97,757	Aug-09		
Hanes Mall	100	% 7.31	%	102,911	10,726	Jul-08	97,551	Open		
Hickory Hollow Mall	100	% 6.77	%	84,262	7,723	Aug-08	80,847	Open (4 )		
Hickory Point Mall	100	% 5.85	%	32,731	2,347	Dec-15	27,690	Dec-08		
Honey Creek Mall	100	% 4.75	%	31,610	2,786	Apr-09	30,122	Open		
Janesville Mall	100	% 8.38	%	12,001	1,857	Apr-16		Open		
Jefferson Mall	100	% 6.51	%	41,695	3,682	Jul-12	35,316	Open		
Laurel Park Place	100	% 8.50	%	49,620	4,985	Dec-12	44,096	Open		
Mall del Norte	100	% 5.04	%	113,400	5,715	Dec-14	113,400	Dec-07		
Meridian Mall	100	% 4.52	%	88,743	6,416	Oct-08	84,588	Open		
Midland Mall	100	% 6.10	%	37,850	2,763	Aug-16	31,885	Aug-09		

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Monroeville Mall	100	% 5.30	%	127,106	10,363	Jan-13	105,507	Open
Northpark Mall	100	% 5.50	%	39,861	3,171	Mar-09	37,829	Open
Northwoods Mall	100	% 6.51	%	59,695	5,271	Jul-12	50,562	Open
Oak Hollow Mall	75	% 7.31	%	41,459	4,709	Feb-08	39,567	Open
Oakpark Mall	100	% 5.85	%	275,700	16,128	Dec-15	275,700	Dec-08

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Property	Company's Ownership Interest			Principal Balance	Annual		Balloon	Open to
	Interest	Rate	%	as of	Debt		Payment	Prepayment
				12/31/06 <sup>(1)</sup>	Service	Maturity Date	Maturity	Date <sup>(2)</sup>
Old Hickory Mall	100	% 6.51	%	33,062	2,920	Jul-12	28,004	Open
Panama City Mall	100	% 7.30	%	38,808	3,373	Aug-12	36,089	Open
Park Plaza Mall	100	% 4.90	%	40,340	3,943	May-10	38,606	Open
Parkdale Mall	100	% 5.01	%	52,961	4,003	Sep-10	47,408	Open
Randolph Mall	100	% 6.50	%	14,417	1,272	Jul-12	12,209	Open
Regency Mall	100	% 6.51	%	32,694	2,887	Jul-12	27,693	Open
Rivergate Mall	100	% 6.77	%	68,100	6,240	Aug-08	65,479	Open (4 )
Southaven Towne Center	100	% 5.50	%	46,000	3,134	Jan-17	37,969	Jan-09
Southpark Mall	100	% 5.10	%	35,889	3,308	May-12	30,763	Open
St. Clair Square	100	% 7.00	%	63,769	6,361	Apr-09	58,975	Open
Stroud Mall	100	% 8.42	%	30,931	2,977	Dec-10	29,385	Open
Valley View Mall	100	% 5.10	%	43,230	4,362	Sep-10	40,495	Open
Volusia Mall	100	% 4.75	%	53,041	4,259	Mar-09	51,265	Open
Wausau Center	100	% 6.70	%	12,543	1,238	Dec-10	10,725	Open
West Towne Mall	100	% 5.00	%	111,190	7,279	Nov-15	92,139	Nov-08
WestGate Mall	100	% 6.50	%	51,791	4,570	Jul-12	43,860	Open
Westmoreland Mall	100	% 5.05	%	77,997	5,993	Jan-13	63,175	Open
York Galleria	100	% 8.34	%	49,442	4,727	Dec-10	46,932	Open
				3,430,791	272,093			
<b>Associated Centers:</b>								
Bonita Lakes Crossing	100	% 6.82	%	7,840	784	Oct-09	7,062	Open
Courtyard At Hickory Hollow	100	% 6.77	%	3,923	360	Aug-08	3,764	Open (4 )
Eastgate Crossing	100	% 6.38	%	9,753	1,018	Apr-07	9,674	Open (8 )
Hamilton Corner	90	% 10.13	%	1,745	471	Aug-11		Open
Parkdale Crossing	100	% 5.01	%	8,362	632	Sep-10	7,507	Open
The Landing At Arbor Place	100	% 6.51	%	8,449	746	Jul-12	7,157	Open
The Plaza at Fayette	100	% 6.60	% (5 )	31,516	2,080	May-09	31,516	Open
Village At Rivergate	100	% 6.77	%	3,217	295	Aug-08	3,086	Open (4 )
Westgate Crossing	100	% 8.42	%	9,382	907	Jul-10	8,954	Open
				84,187	7,293			
<b>Community Centers:</b>								
Lakeview Pointe	100	% 6.57	% (5 )	17,947	1,179	Nov-08	17,947	Open
Massard Crossing, Pemberton Plaza and Willowbrook Plaza	10	% 7.54	%	36,987	3,264	Feb-12	34,230	Open (9 )
				54,934	4,443			
<b>Other:</b>								
CBL Center	92	% 6.25	%	14,153	1,108	Aug-12	12,662	Open
Secured Credit Facilities	100	% 6.15	% (6 )	500,932	30,817 (7)		500,932	Open
Unsecured Credit Facilities	100	% 6.25	% (5 )	330,000	20,625	Aug-08	330,000	Open
				845,085	52,550			
<b>Construction Properties:</b>								
Alamance Crossing	100	% 6.57	% (5 )	25,694	1,688	Sep-09	25,694	Open
Gulf Coast Town Center Phase II	50	% 6.63	% (5 )	72,058	4,774	Jan-09	72,058	Open (16)
Milford Marketplace	100	% 6.55	% (5 )			Dec-08		Open (13)
The Shoppes at St. Clair	100	% 6.60	% (5 )	16,677	1,101	Jun-08	16,677	Open
				114,429	7,563			
<b>Unamortized Premiums and Other:</b>								
			(10)	35,109				
<b>Total Consolidated Debt</b>				<b>\$ 4,564,535</b>	<b>\$ 343,942</b>			
<b>Unconsolidated Debt:</b>								
Coastal Grand-Myrtle Beach	50	% 5.09	% (3 )	95,456	7,078	Oct-14	74,423	Oct-07
Governor's Square Mall	48	% 8.23	%	29,498	3,476	Sep-16	14,144	Open





Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Property	Company s			Principal	Annual	Balloon	Open to	
	Ownership	Interest	Interest	Balance	Debt	Payment	Prepayment	
				as of	Service	Due on	Date (2)	
				12/31/06 <sup>(1)</sup>		Maturity		
	Interest	Rate	%			Date	Maturity	
High Pointe Commons	50	% 5.74	%	9,675	555	May-17	9,675	Open (14)
Imperial Valley Mall	60	% 4.99	% (11)	58,960	3,859	Sep-15	49,019	Sep-08
Kentucky Oaks Mall	50	% 5.27	%	30,000	2,429	Jan-17	19,223	Jan-10
Parkway Place	45	% 6.35	% (5 )	53,200	3,378	Jun-08	53,200	Open (12)
Plaza del Sol	51	% 9.15	%	2,470	796	Aug-10		Open
Triangle Town Center	50	% 5.74	%	200,000	14,367	Dec-15	170,715	Dec-08
York Towne Center	50	% 6.83	% (5 )	2,433	166	Oct-11	1,216	Open (14)
<b>Total Unconsolidated Debt</b>				<b>\$ 481,692</b>	<b>\$ 36,104</b>			
<b>Total Consolidated and Unconsolidated Debt</b>				<b>\$ 5,064,227</b>	<b>\$ 380,046</b>			
<b>Company s Pro-Rata Share of Total Debt (15)</b>				<b>\$ 4,753,942</b>	<b>\$ 347,488</b>			

- (1) The amount listed includes 100% of the loan amount even though the Company may have less than an 100% ownership interest in the property.
- (2) Prepayment premium is based on yield maintenance or defeasance.
- (3) The Company holds a B-Note in the amount of \$7.75 million on Eastgate Mall. The Company and its joint venture partner each hold a B-Note in the amount of \$9.0 million for Coastal Grand - Myrtle Beach.
- (4) The mortgages are cross-collateralized and cross-defaulted.
- (5) The interest rate is variable at various spreads over LIBOR priced at the rates in effect at December 31, 2006. The note is prepayable at any time without prepayment penalty.
- (6) Represents the weighted average interest rate on four secured credit facilities. The interest rates on two secured facilities are at a spread of 1.00% and 0.90% over LIBOR and the interest rates on the largest two are at 0.80% over LIBOR.
- (7) The four secured credit facilities mature at various dates from March 2007 to February 2009.
- (8) The loan has three five-year options based on a rate reset.
- (9) The mortgages are cross-collateralized and cross-defaulted and are prepayable by defeasance.
- (10) Represents premiums related to debt assumed to acquire real estate assets, which had stated interest rates that were above the estimated market rates for similar debt instruments at the respective acquisition date.
- (11) The Company owns 60% of Imperial Valley Mall but guarantees 100% of the debt.
- (12) The Company owns 45% of Parkway Place but guarantees 50% of the debt.
- (13) The Company placed a floating rate construction loan on the property prior to 12/31/2006 but had not drawn on the loan prior to that date.
- (14) The Company owns 50% of York Towne Center and High Pointe Commons but guarantees 100% of the debt.
- (15) Represents the Company s pro rata share of debt, including our share of unconsolidated affiliates debt and excluding minority investors share of consolidated debt on shopping center properties.
- (16) The Company owns 50% of Gulf Coast Town Center but guarantees 100% of the debt

The following is a reconciliation of consolidated debt to the Company s pro rata share of total debt.

Total consolidated debt	\$ 4,564,535
Minority investors share of consolidated debt	(56,612)
Company s share of unconsolidated debt	<u>246,019</u>
Company s pro rata share of total debt	\$ 4,753,942

**ITEM 3. LEGAL PROCEEDINGS**

We are currently involved in certain litigation that arises in the ordinary course of our business. We believe that the pending litigation will not materially affect our financial position or results of operations.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.**

None

32

**PART II****ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.****(a) Market Information**

The New York Stock Exchange is the principal United States market in which our common stock is traded.

The high and low sales prices for our common stock for each quarter of our two most recent fiscal years were as follows, as adjusted for the 2-for-1 stock split in June 2005:

<b>Quarter Ended</b>	<b>High</b>	<b>Low</b>
<b><u>2006:</u></b>		
March 31	\$ 44.30	\$ 39.32
June 30	\$ 42.49	\$ 35.80
September 30	\$ 42.79	\$ 37.32
December 31	\$ 44.10	\$ 40.03
<b><u>2005:</u></b>		
March 31	\$ 39.03	\$ 33.32
June 30	\$ 44.05	\$ 35.33
September 30	\$ 46.80	\$ 39.30
December 31	\$ 42.15	\$ 35.15

 **Holders**

There were approximately 544 shareholders of record for our common stock as of February 21, 2007.

 **Dividends**

The frequency and amounts of dividends declared and paid on the common stock for each quarter of our two most recent fiscal years were as follows, as adjusted for the 2-for-1 stock split in June 2005:

<b>Quarter Ended</b>	<b>2006</b>	<b>2005</b>
March 31	\$ 0.4575	\$ 0.40625
June 30	\$ 0.4575	\$ 0.40625
September 30	\$ 0.4575	\$ 0.40625
December 31	\$ 0.5050	\$ 0.54750 (1)

(1) Includes a one-time cash dividend of \$0.09 per share.

Future dividend distributions are subject to our actual results of operations, economic conditions and such other factors as our board of directors deems relevant. Our actual results of operations will be affected by a number of factors, including the revenues received from the Properties, our operating expenses, interest expense, the ability of the anchors and tenants at the Properties to meet their obligations and unanticipated capital expenditures.

Securities Authorized For Issuance Under Equity Compensation Plans

See Part III, Item 12.

Recent Sales Of Unregistered Securities: Use Of Proceeds From Registered Securities

Effective as of October 30, 2006, we issued 499,578 shares of common stock to one holder of Series J special common units in the Operating Partnership, which exercised its exchange rights, in exchange for 499,578 Series J special common units of limited partnership interest. We believe the issuance of these shares was exempt from the registration requirements of the Securities Act of 1933, as amended, pursuant to Section 4(2) thereof because this issuance did not involve a public offering or sale. No underwriters, brokers or finders were involved in this transaction.

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Report Of Offering Of Securities And Use Of Proceeds Therefrom

(b) None

Purchases Of Equity Securities By The Issuer And Affiliated Purchasers

(c) The following table presents information with respect to repurchases of common stock made by us during the three months ended December 31, 2006:

Period	Total Number of Shares Purchased (1)	Average Price Paid per Share (2)	Total Number of Shares Purchased as Part of a Publicly Announced Plan	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plan
Oct. 1 31, 2006		\$		
Nov. 1 30, 2006	79	43.56		
Dec. 1 31, 2006				
Total	79	\$ 43.56		

- (1) Represents shares surrendered to the Company by employees to satisfy federal and state income tax withholding requirements related to the vesting of shares of restricted stock issued under the CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan, as amended.
- (2) Represents the market value of the common stock on the vesting date for the shares of restricted stock, which was used to determine the number of shares required to be surrendered to satisfy income tax withholding requirements.

**ITEM 6. SELECTED FINANCIAL DATA.**

(In thousands, except per share data)

	Year Ended December 31, (1)				
	2006	2005	2004	2003	2002
Total revenues	\$ 1,002,141	\$ 907,460	\$ 781,143	\$ 690,127	\$ 607,018
Total expenses	586,038	505,032	437,668	374,399	324,229
Income from operations	416,103	402,428	343,475	315,728	282,789
Interest and other income	8,804	6,831	3,355	2,485	1,853
Interest expense	(257,067)	(208,183)	(177,219)	(153,321)	(142,908)
Loss on extinguishment of debt	(935)	(6,171)		(167)	(3,872)
Gain on sales of real estate assets	14,505	53,583	29,272	77,765	2,804
Gain on sale of management contracts		21,619			
Equity in earnings of unconsolidated affiliates	5,295	8,495	10,308	4,941	8,215
Income tax provision	(5,902)				
Minority interest in earnings:					
Operating partnership	(70,323)	(112,061)	(85,186)	(106,532)	(64,251)
Shopping center properties	(4,136)	(4,879)	(5,365)	(2,758)	(3,280)
Income before discontinued operations	106,344	161,662	118,640	138,141	81,350
Discontinued operations	11,157	813	2,471	5,998	3,556
Net income	117,501	162,475	121,111	144,139	84,906
Preferred dividends	(30,568)	(30,568)	(18,309)	(19,633)	(10,919)
Net income available to common shareholders	\$ 86,933	\$ 131,907	\$ 102,802	\$ 124,506	\$ 73,987
Basic earnings per common share:					
Income before discontinued operations, net of preferred dividends	\$ 1.19	\$ 2.09	\$ 1.63	\$ 1.98	\$ 1.23
Net income available to common shareholders	\$ 1.36	\$ 2.10	\$ 1.67	\$ 2.08	\$ 1.29

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Weighted average shares outstanding	<b>63,885</b>	62,721	61,602	59,872	57,380
Diluted earnings per common share:					
Income before discontinued operations, net of preferred dividends	<b>\$ 1.16</b>	\$ 2.02	\$ 1.57	\$1.90	\$1.19
Net income available to common shareholders	<b>\$ 1.33</b>	\$ 2.03	\$ 1.61	\$2.00	\$1.25
Weighted average shares and potential dilutive common shares outstanding	<b>65,269</b>	64,880	64,004	62,386	59,336
Dividends declared per common share	<b>\$ 1.8775</b>	\$ 1.76625	\$ 1.49375	\$1.345	\$1.16

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

	December 31, (1)				
	2006	2005	2004	2003	2002
<b>BALANCE SHEET DATA:</b>					
Net investment in real estate assets	\$ 6,094,251	\$ 5,944,428	\$ 4,894,780	\$ 3,912,220	\$ 3,611,485
Total assets	6,518,810	6,352,322	5,204,500	4,264,310	3,795,114
Total mortgage and other notes payable	4,564,535	4,341,055	3,371,679	2,738,102	2,402,079
Minority interests	559,450	609,475	566,606	527,431	500,513
Shareholders' equity	1,084,856	1,081,522	1,054,151	837,300	741,190
<b>OTHER DATA:</b>					
Cash flows provided by (used in):					
Operating activities	\$ 388,911	\$ 396,098	\$ 337,489	\$ 274,349	\$ 273,923
Investing activities	(347,239)	(714,680)	(612,892)	(333,378)	(274,607)
Financing activities	(41,810)	321,654	280,837	66,007	3,902
Funds From Operations (FFO) (2) of the Operating Partnership	390,089	389,958	310,405	271,589	235,474
FFO allocable to Company shareholders	215,814	213,596	169,725	146,552	126,127

- (1) Please refer to Notes 3 and 5 to the consolidated financial statements for a description of acquisitions and joint venture transactions that have impacted the comparability of the financial information presented.
- (2) Please refer to Management's Discussion and Analysis of Financial Condition and Results of Operations for the definition of FFO, which does not represent cash flow from operations as defined by accounting principles generally accepted in the United States and is not necessarily indicative of the cash available to fund all cash requirements.

**ITEM 7: Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following discussion and analysis of financial condition and results of operations should be read in conjunction with the consolidated financial statements and accompanying notes that are included in this annual report. Capitalized terms used, but not defined, in this Management's Discussion and Analysis of Financial Condition and Results of Operations have the same meanings as defined in the notes to the consolidated financial statements. In this discussion, the terms "we", "us", "our" and the "Company" refer to CBL & Associates Properties, Inc. and its subsidiaries.

Certain statements made in this section or elsewhere in this report may be deemed "forward looking statements" within the meaning of the federal securities laws. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance that these expectations will be attained, and it is possible that actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. In addition to the risk factors discussed in Item 1A of our annual report on Form 10-K for the year ending December 31, 2006, such risks and uncertainties include, without limitation, general industry, economic and business conditions, interest rate fluctuations, costs of capital and capital requirements, availability of real estate properties, inability to consummate acquisition opportunities, competition from other companies and retail formats, changes in retail rental rates in our markets, shifts in customer demands, tenant bankruptcies or store closings, changes in vacancy rates at our Properties, changes in operating expenses, changes in applicable laws, rules and regulations, the ability to obtain suitable equity and/or debt financing and the continued availability of financing in the amounts and on the terms necessary to support our future business. We disclaim any obligation to update or revise any forward-looking statements to reflect actual results or changes in the factors affecting the forward-looking information.



**Executive Overview**

We are a self-managed, self-administered, fully integrated real estate investment trust ( REIT ) that is engaged in the ownership, development, acquisition, leasing, management and operation of regional shopping malls and community centers. Our shopping centers are located in 27 states, but primarily in the southeastern and midwestern United States.

As of December 31, 2006, we owned controlling interests in 72 regional malls (including large open-air centers), 27 associated centers (each adjacent to a regional mall), four community centers, and our corporate office building. We consolidate the financial statements of all entities in which we have a controlling financial interest or where we are the primary beneficiary of a variable interest entity. As of December 31, 2006, we owned non-controlling interests in seven regional malls, four associated centers and one community center. Because major decisions such as the acquisition, sale or refinancing of principal partnership or joint venture assets must be approved by one or more of the other partners, we do not control these partnerships and joint ventures and, accordingly, account for these investments using the equity method. At December 31, 2006, we had seven mall/lifestyle expansions, one open-air shopping center, one open-air shopping center expansion, one associated center and three community centers, one of which is owned in a joint venture, under construction.

The majority of our revenues are derived from leases with retail tenants and generally include minimum rents, percentage rents based on tenants sales volumes and reimbursements from tenants for expenditures related to property operating expenses, real estate taxes and maintenance and repairs, as well as certain capital expenditures. We also generate revenues from sales of peripheral land at the Properties and from sales of real estate assets when it is determined that we can realize a premium value for the assets. Proceeds from such sales are generally used to reduce borrowings on our credit facilities.

We expanded our portfolio in 2006 by opening five new developments and 8 property expansions totaling 1.5 million square feet. We have approximately 3.1 million square feet of new developments and expansions, which represent \$507.4 million of net investment, that are scheduled to open during 2007 and 2008.

**Results of Operations**

*Comparison of the Year Ended December 31, 2006 to the Year Ended December 31, 2005*

The following significant transactions impacted the consolidated results of operations for the year ended December 31, 2006, compared to the year ended December 31, 2005:

§ Since January 1, 2005, we have acquired or opened eight malls, two open-air centers, three associated centers and three community centers (collectively referred to as the 2006 New Properties ). The 2006 New Properties are as follows:

<b>Property</b>	<b>Location</b>	<b>Date Acquired / Opened</b>
<b><u>Acquisitions:</u></b>		
Laurel Park Place	Livonia, MI	June 2005
The Mall of Acadiana	Lafayette, LA	July 2005

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Layton Hills Mall	Layton, UT	November 2005
Layton Hills Convenience Center	Layton, UT	November 2005
Oak Park Mall	Overland Park, KS	November 2005
Eastland Mall	Bloomington, IL	November 2005
Hickory Point Mall	Forsyth, IL	November 2005
Triangle Town Center (50/50 joint venture)	Raleigh, NC	November 2005
Triangle Town Place (50/50 joint venture)	Raleigh, NC	November 2005

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

### New Developments:

Imperial Valley Mall (60/40 joint venture)	El Centro, CA	March 2005
Southaven Towne Center	Southaven, MS	October 2005
Gulf Coast Town Center Phase I & II anchors	Ft. Myers, FL	November 2005/ November 2006
The Plaza at Fayette Mall	Lexington, KY	October 2006
High Pointe Commons (50/50 joint venture)	Harrisburg, PA	October 2006
Lakeview Pointe	Stillwater, OK	October 2006
The Shops at Pineda Ridge	Melbourne, FL	November 2006

§ In August 2005, Galileo America LLC ( Galileo America ) redeemed our 8.4% ownership interest by distributing two community centers to us and we sold our management and advisory contracts with Galileo America to New Plan Excel Realty Trust, Inc. ( New Plan ). See Note 5 to the consolidated financial statements for a more thorough discussion of these transactions.

Properties that were in operation for the entire period during 2006 and 2005 are referred to as the 2006 Comparable Properties in this section.

### *Revenues*

The \$106.0 million increase in rental revenues and tenant reimbursements was primarily attributable to increases of \$91.2 million from the 2006 New Properties and \$14.8 million from the 2006 Comparable Properties. These increases included \$4.6 million and \$2.8 million of lease termination fees for the 2006 New Properties and the 2006 Comparable Properties, respectively.

The increase in revenues of the 2006 Comparable Properties was driven by our ability to maintain high occupancy levels while achieving a weighted average increase of 8.5% in rents from both new leases and lease renewals for comparable small shop spaces, as well as an increase in percentage rents. These increases were muted by the continued loss of rental income from the store closures and bankruptcies that occurred in the first quarter of 2006, which also negatively impacted our occupancy. Our cost recovery ratio improved to 104.0% for 2006 from 103.2% for 2005.

The decrease in management, development and leasing fees of \$15.5 million was primarily attributable to the prior year amount including management and leasing fees received from Galileo America prior to the redemption of our interest in Galileo America in August 2005, plus an \$8.0 million acquisition fee received from Galileo America that was related to Galileo America's acquisition of an approximately \$1.0 billion portfolio of shopping center properties from New Plan.

Other revenues increased by \$4.2 million due to growth of our subsidiary that provides security and maintenance services to third parties.

### *Operating Expenses*

Property operating expenses, including real estate taxes and maintenance and repairs, increased \$27.5 million as a result of \$28.3 million of expenses attributable to the 2006 New Properties and a reduction of \$0.8 million related to the 2006 Comparable Properties.

The increase in depreciation and amortization expense of \$50.8 million resulted from increases of \$39.7 million from the 2006 New Properties and \$11.2 million from the 2006 Comparable Properties. The increase attributable to the 2006 Comparable Properties is due to ongoing capital expenditures for renovations, expansions, tenant allowances and deferred maintenance.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

General and administrative expenses increased \$0.3 million during 2006. Increases related to additional salaries and benefits for the personnel added to manage the 2006 New Properties combined with annual compensation increases for existing personnel were offset by a reduction in expenses related to individuals that were terminated in connection with the sale of our management and advisory contracts with Galileo America in August 2005. Additionally, our investment in developments in progress increased as compared to the same period a year ago, which has resulted in a larger amount of overhead expense being capitalized than compared to the same period a year ago. As a percentage of revenues, general and administrative expenses decreased to 3.9% in 2006 compared with 4.3% in 2005.

We recognized a loss on impairment of real estate assets of \$0.5 million during 2006, which resulted from a loss of \$0.3 million on the sale of two community centers in May 2006 and a loss of \$0.2 million on the sale of land in December 2006.

### *Other Income and Expenses*

Interest expense increased \$48.9 million primarily due to the debt on the 2006 New Properties, the refinancings that were completed on the 2006 Comparable Properties and an increase in variable interest rates as compared to 2005.

Gain on sales of real estate assets of \$14.5 million in 2006 represents gains on the sales of thirteen land parcels. Gain on sales of real estate assets of \$53.6 million in 2005 includes \$44.2 million of gains related to the redemption of our ownership interest in Galileo America, \$1.0 million from the recognition of deferred gain on properties that had been previously sold to Galileo America and \$8.4 million of gains on the sales of eleven outparcels.

The gain on sales of management contracts of \$21.6 million in 2005 represents the gain on the sale of our management and advisory contracts with Galileo America to New Plan in August 2005.

Equity in earnings of unconsolidated affiliates decreased by \$3.2 million in 2006 because of reductions of \$1.3 million related to the disposition of our ownership interest in Galileo America in August 2005, a full year of loss of \$3.3 million incurred at Triangle Town Center, in which our ownership interest was not acquired until November 2005, and a decrease of \$1.1 million in gains on outparcel sales at Imperial Valley Mall as compared to the prior year. These reductions were partially offset by increases of \$2.5 million in our equity in the earnings of our other unconsolidated affiliates.

In 2006, we recorded an income tax provision of \$5.9 million as a result of taxable income that was generated by our management company, which is a taxable REIT subsidiary.

Discontinued operations in 2006 reflect the results of operations of five community centers that were sold during May 2006. Discontinued operations in 2005 are related to five community centers located throughout Michigan that were sold in March 2005 plus the operations of the community centers that were sold in 2006.

### *Comparison of the Year Ended December 31, 2005 to the Year Ended December 31, 2004*

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

The following significant transactions impacted the consolidated results of operations for the year ended December 31, 2005, compared to the year ended December 31, 2004:

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

§ From January 1, 2004 through December 31, 2005, we acquired or opened 17 malls, two open-air centers and five associated centers (collectively referred to as the 2005 New Properties ). The 2005 New Properties are as follows:

<b>Property</b>	<b>Location</b>	<b>Date Acquired / Opened</b>
<b><u>Acquisitions:</u></b>		
Honey Creek Mall	Terre Haute, IN	March 2004
Volusia Mall	Daytona Beach, FL	March 2004
Greenbrier Mall	Chesapeake, VA	April 2004
Chapel Hill Mall	Akron, OH	May 2004
Chapel Hill Suburban	Akron, OH	May 2004
Park Plaza Mall	Little Rock, AR	June 2004
Monroeville Mall	Monroeville, PA	July 2004
Monroeville Annex	Monroeville, PA	July 2004
Northpark Mall	Joplin, MO	November 2004
Mall del Norte	Laredo, TX	November 2004
Laurel Park Place	Livonia, MI	June 2005
The Mall of Acadiana	Lafayette, LA	July 2005
Layton Hills Mall	Layton, UT	November 2005
Layton Hills Convenience Center	Layton, UT	November 2005
Oak Park Mall	Overland Park, KS	November 2005
Eastland Mall	Bloomington, IL	November 2005
Hickory Point Mall	Forsyth, IL	November 2005
Triangle Town Center (50/50 joint venture)	Raleigh, NC	November 2005
Triangle Town Place (50/50 joint venture)	Raleigh, NC	November 2005
<b><u>New Developments:</u></b>		
Coastal Grand-Myrtle Beach	Myrtle Beach, SC	March 2004
The Shoppes at Panama City	Panama City, FL	March 2004
Imperial Valley Mall	El Centro, CA	March 2005
Southaven Towne Center	Southaven, MS	October 2005
Gulf Coast Town Center Phase I (50/50 joint venture)	Ft. Myers, FL	November 2005

§ In January 2005, two power centers, one community center and one community center expansion were sold to Galileo America. Since we had a continuing involvement with these properties through our ownership interest in Galileo America and the agreement under which we were the exclusive manager of the properties, the results of operations of these properties were not reflected in discontinued operations. Therefore, the year ended December 31, 2005, does not include a significant amount of revenues and expenses related to these properties, whereas the year ended December 31, 2004 includes a full period of revenues and expenses related to these properties.

§ In August 2005, Galileo America redeemed our 8.4% ownership interest by distributing two community centers to us: Springdale Center in Mobile, AL, and Wilkes-Barre Township Marketplace in Wilkes-Barre Township, PA. We also sold our management and advisory contracts with Galileo America to New Plan. See Note 5 to the consolidated financial statements for a more thorough discussion of these transactions.

Properties that were in operation for the entire period during 2005 and 2004 are referred to as the 2005 Comparable Properties in this section.

### *Revenues*

The \$126.3 million increase in revenues was primarily attributable to increases of \$92.2 million from the 2005 New Properties and \$30.4 million from the 2005 Comparable Properties. These increases





## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

were offset by a reduction in revenues of \$7.0 million related to the community centers that were sold to Galileo America in January 2005.

The increase in revenues of the 2005 Comparable Properties was driven by our ability to maintain high occupancy levels while achieving a weighted average increase of 6.5% in rents from both new leases and lease renewals for comparable small shop spaces, as well as an increase in percentage rents.

The increase in management, development and leasing fees of \$10.7 million was primarily attributable to management and leasing fees received from Galileo America prior to the redemption of our interest in Galileo America, plus an \$8.0 million acquisition fee received from Galileo America that was related to Galileo America's acquisition of an approximately \$1.0 billion portfolio of shopping center properties from New Plan.

### *Operating Expenses*

Property operating expenses including real estate taxes and maintenance and repairs, increased as a result of increases of \$29.7 million from the 2005 New Properties and \$1.6 million from the 2005 Comparable Properties. This was offset by a decrease of \$2.6 million related to the community centers that were sold to Galileo America in January 2005.

The increase in depreciation and amortization expense resulted from increases of \$28.6 million from the 2005 New Properties and \$8.9 million from the 2005 Comparable Properties. The increase attributable to the 2005 Comparable Properties is due to ongoing capital expenditures for renovations, expansions, tenant allowances and deferred maintenance.

General and administrative expenses increased \$3.9 million during 2005. Severance packages for individuals affected by the sale of our management and advisory contracts with Galileo America contributed \$1.3 million to the increase. The remainder of the increase is related to additional salaries and benefits for the personnel added to manage the Properties acquired during 2005 and 2004 combined with annual compensation increases for existing personnel. As a percentage of revenues, general and administrative expenses decreased to 4.3% in 2005 compared with 4.5% in 2004.

We recognized a loss on impairment of real estate assets of \$1.3 million during 2005, which was related to a \$1.0 million reduction in the carrying value of assets identified as held for sale at December 31, 2005, and an additional loss of \$0.3 million related to the properties that were sold to Galileo America in January 2005. The additional impairment loss of \$0.3 million was related to the adjustment of certain estimated amounts when the actual amounts became known in 2005. We recognized a loss on impairment of real estate assets of \$3.1 million during 2004 when we reduced the carrying value of ten community centers to their respective estimated fair values. The ten community centers included four community centers that were sold to Galileo America in January 2005, five community centers that were sold to a third party during March 2005 and one community center that was sold for a loss during the fourth quarter of 2004.

### *Other Income and Expenses*

Interest expense increased \$31.0 million primarily due to the debt on the 2005 New Properties, the refinancings that were completed on the 2005 Comparable Properties and an increase in variable interest rates.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Gain on sales of real estate assets of \$53.6 million in 2005 includes \$44.2 million of gains related to the redemption of our ownership interest in Galileo America, \$1.0 million from the recognition of deferred gain on properties that were previously sold to Galileo America and \$8.4 million of gains on the sales of eleven outparcels. The gain on sales of real estate assets of \$29.3 million in 2004 included \$26.8 million of gain related to the second phase of the Galileo America joint venture and \$2.5 million of gain on sales of seven outparcels at various properties.

The gain on sales of management contracts of \$21.6 million represents the gain on the sale of our management and advisory contracts with Galileo America to New Plan in August 2005.

Equity in earnings of unconsolidated affiliates decreased by \$1.8 million in 2005 as a result the redemption of our interest in Galileo America in August 2005. Additionally, although Coastal Grand-Myrtle Beach and Imperial Valley Mall opened in March 2004 and March 2005, respectively, our equity in the earnings of these two Properties was flat compared to the prior year. This was due to the mortgage loan that was placed on Coastal Grand-Myrtle Beach in September 2004, which is at a fixed interest rate that is higher than the previous variable rate loan.

Discontinued operations for 2005 represent the operations of the six community centers we sold during 2005, the operations of the two community centers that were classified as held for sale as of December 31, 2005 and the operations of three community centers that were sold in May 2006. Discontinued operations during 2004 reflect the results of two community centers that we sold during 2004, as well as the results of the properties described in the previous sentence.

### Operational Review

The shopping center business is, to some extent, seasonal in nature with tenants achieving the highest levels of sales during the fourth quarter because of the holiday season, which results in higher percentage rent income in the fourth quarter. Additionally, the malls earn most of their short-term rents during the holiday period. Thus, occupancy levels and revenue production are generally the highest in the fourth quarter of each year. Results of operations realized in any one quarter may not be indicative of the results likely to be experienced over the course of the fiscal year.

We classify our regional malls into two categories – malls that have completed their initial lease-up are referred to as stabilized malls and malls that are in their initial lease-up phase and have not been open for three calendar years are referred to as non-stabilized malls. The non-stabilized malls currently include Coastal Grand-Myrtle Beach in Myrtle Beach, SC, which opened in March 2004; Imperial Valley Mall in El Centro, CA, which opened in March 2005; Southaven Towne Center in Southaven, MS, which opened in October 2005; and Gulf Coast Town Center (Phase I) in Ft. Myers, FL, which opened in November 2005.

We derive a significant amount of our revenues from the mall Properties. The sources of our revenues by property type were as follows:

	Year Ended December 31,			
	2006		2005	
Malls	92.6	%	91.2	%
Associated centers	3.9	%	3.8	%
Community centers	0.7	%	0.9	%
Mortgages, office building and other	2.8	%	4.1	%



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

### *Sales and Occupancy Costs*

Mall store sales (for those tenants who occupy 10,000 square feet or less and have reported sales) in the stabilized malls increased 3.3% on a comparable per square foot basis to \$341 per square foot for 2006 compared with \$330 per square foot for 2005.

Occupancy costs as a percentage of sales for the stabilized malls were 12.1% and 11.8% for 2006 and 2005, respectively.

### *Occupancy*

Our portfolio occupancy is summarized in the following table:

	<b>December 31,</b>			
	<b>2006</b>		2005	
Total portfolio	<b>94.1</b>	%	94.5	%
Total mall portfolio	<b>94.4</b>	%	94.4	%
Stabilized malls	<b>94.5</b>	%	94.7	%
Non-stabilized malls	<b>91.7</b>	%	89.4	%
Associated centers	<b>93.6</b>	%	94.1	%
Community centers	<b>85.6</b>	%	95.3	%

The store closures and bankruptcies that occurred during the first quarter of 2006 continued to negatively impact occupancy as of December 31, 2006.

### *Leasing*

Average annual base rents per square foot were as follows for each property type:

	<b>December 31,</b>	
	<b>2006</b>	2005
Stabilized malls	<b>\$ 27.18</b>	\$ 26.87
Non-stabilized malls	<b>26.83</b>	27.41
Associated centers	<b>11.32</b>	10.55
Community centers	<b>14.21</b>	9.61
Other	<b>19.48</b>	19.33

During 2006, we achieved positive results from new and renewal leasing of comparable small shop space for spaces that were previously occupied as summarized in the following table:

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Property Type	Square Feet	New Initial			New Average		
		Prior Base	Base Rent		Base Rent	% Change	
		Rent PSF	PSF	% Change Initial	PSF	PSF	Average
<b>All Property Types (1)</b>	2,562,207	\$ 25.62	\$ 27.01	5.4 %	\$ 27.81	8.5 %	
Stabilized Malls	2,449,420	26.09	27.53	5.5 %	28.35	8.7 %	
New leases	965,563	25.90	29.70	14.7 %	31.22	20.5 %	
Renewal leases	1,483,857	26.22	26.11	-0.4 %	26.49	1.0 %	

(1) Includes stabilized malls, associated centers, community centers and other.

**Liquidity and Capital Resources**

There was \$28.7 million of unrestricted cash and cash equivalents as of December 31, 2006, a decrease of \$0.1 million from December 31, 2005. Cash flows from operations are used to fund short-term liquidity and capital needs such as tenant construction allowances, capital expenditures and payments of dividends and distributions. For longer-term liquidity needs such as acquisitions, new developments, renovations and expansions, we typically rely on property specific mortgages (which are generally non-recourse), construction and term loans, revolving lines of credit, common stock, preferred stock, joint venture investments and a minority interest in the Operating Partnership.

Cash provided by operating activities decreased \$7.2 million to \$388.9 million for the year ended December 31, 2006. The decrease was primarily attributable to a combination of an increase in tenant and other accounts receivable and a reduction of our accounts payable and accrued liabilities as compared to the corresponding amounts at December 31, 2005. Additionally, 2005 included \$9.0 million of fee income related to the Galileo America transaction. These decreases were offset by an increase in cash from operations generated by the 2006 New Properties.

*Debt*

During 2006, we borrowed \$1.0 billion under mortgage and other notes payable and paid \$776.0 million to reduce outstanding borrowings. We paid \$0.6 million prepayment fees in connection with the extinguishment of certain mortgage notes payable during 2006 and paid \$5.6 million in financing costs in connection with the new borrowings.

The following tables summarize debt based on our pro rata ownership share, including our pro rata share of unconsolidated affiliates and excluding minority investors' share of consolidated Properties, because we believe this provides investors and lenders a clearer understanding of our total debt obligations and liquidity (in thousands):

	Consolidated	Minority Interests	Unconsolidated Affiliates	Total Pro Rata Share	Weighted Average Interest Rate(1)	
<b>December 31, 2006:</b>						
Fixed-rate debt:						
Non-recourse loans on operating properties	\$ 3,517,710	\$ (56,612)	\$ 218,203	\$ 3,679,301	5.97	%
Variable-rate debt:						
Recourse term loans on operating properties	101,464	-	27,816	129,280	6.46	%
Construction loans	114,429	-	-	114,429	6.61	%
Lines of credit	830,932	-	-	830,932	6.19	%
Total variable-rate debt	1,046,825	-	27,816	1,074,641	6.27	%
Total	\$ 4,564,535	\$ (56,612)	\$ 246,019	\$ 4,753,942	6.03	%
<b>December 31, 2005:</b>						
Fixed-rate debt:						
Non-recourse loans on operating properties	\$ 3,281,939	\$ (51,950)	\$ 216,026	\$ 3,446,015	5.99	%
Variable-rate debt:						
Recourse term loans on operating properties	292,000	-	26,600	318,600	5.33	%
Construction loans	76,831	-	-	76,831	5.76	%
Lines of credit	690,285	-	-	690,285	5.29	%
Total variable-rate debt	1,059,116	-	26,600	1,085,716	5.33	%
Total	\$ 4,341,055	\$ (51,950)	\$ 242,626	\$ 4,531,731	5.83	%

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

- (1) Weighted average interest rate including the effect of debt premiums, but excluding amortization of deferred financing costs.

43



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

The secured and unsecured credit facilities contain, among other restrictions, certain financial covenants including the maintenance of certain coverage ratios, minimum net worth requirements, and limitations on cash flow distributions. We were in compliance with all financial covenants and restrictions under our credit facilities at December 31, 2006. Additionally, certain property-specific mortgage notes payable require the maintenance of debt service coverage ratios on their respective Properties. At December 31, 2006, the Properties subject to these mortgage notes payable were in compliance with the applicable ratios.

In February 2006, we amended one of the secured credit facilities to increase the maximum availability from \$373.0 million to \$476.0 million, extend the maturity date from February 26, 2006 to February 26, 2009 plus a one-year extension option, increase the minimum tangible net worth requirement, as defined, from \$1.0 billion to \$1.37 billion and increase the limit on the maximum availability that we may request from \$500.0 million to \$650.0 million. In August 2006, we amended this secured credit facility to reduce the interest rate from LIBOR plus 0.90% to LIBOR plus 0.80% and to amend certain financial covenants to provide us with enhanced borrowing flexibility.

In June 2006, we amended our \$100.0 million secured credit facility to change the maturity date from June 1, 2007 to June 1, 2008 and to substitute certain collateral under the facility.

In July 2006, we obtained four separate ten-year, non-recourse loans totaling \$317.0 million that bear interest at fixed rates ranging from 5.86% to 6.10%, with a weighted average of 5.96%. The proceeds were used to retire \$249.8 million of mortgage notes payable that were scheduled to mature during the next twelve months and to pay outstanding balances on our credit facilities. The mortgage notes payable that were retired consisted of three variable rate term loans totaling \$189.2 million and one fixed rate loan of \$60.6 million. We recorded a loss on extinguishment of debt of \$0.9 million related to prepayment fees and the write-off of unamortized deferred financing costs associated with the loans that were retired.

In August 2006, we amended one of our secured credit facilities to increase the availability from \$10.0 million to the greater of \$17.2 million or the borrowing base (as defined), to reduce the interest rate from LIBOR plus 1.00% to LIBOR plus 0.80%, to extend the maturity date from April 1, 2007 to April 1, 2008 and to amend certain financial covenants to provide us with enhanced borrowing flexibility.

In August 2006, we amended our unsecured credit facility with Wells Fargo Bank to increase the availability from \$500.0 million to \$560.0 million, extend the maturity date from August 27, 2006 to August 27, 2008 plus three one-year extension options, amend certain financial covenants to provide us with enhanced borrowing flexibility, increase the limit on the maximum availability that we may request from \$600.0 million to \$700.0 million and add a letter of credit feature to the credit facility. The credit facility bears interest at the LIBOR plus a margin of 0.75% to 1.20% based on our leverage, as defined in the agreement. At December 31, 2006, the outstanding borrowings of \$330.0 million under the unsecured credit facility had a weighted average interest rate of 6.25%. Additionally, we pay an annual fee of 0.1% of the amount of total availability under the unsecured credit facility.

We expect to refinance the majority of mortgage and other notes payable maturing over the next year with replacement loans. Based on our pro rata share of total debt, there is \$91.8 million of debt that is scheduled to mature in 2007, which we expect to repay or refinance.

### *Equity*

During 2006, holders of 1,480,066 common units of limited partnership interest in the Operating Partnership and holders of 595,041 Series J special common units ( J-SCUs ) of limited partnership interest



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

in the Operating Partnership exercised their conversion rights. We elected to issue 1,979,644 shares of common stock and to pay cash of \$3.6 million in exchange for these limited partnership interests.

We received \$9.3 million in proceeds from issuances of common stock during 2006 from exercises of employee stock options and our dividend reinvestment plan.

During 2006 we paid dividends of \$153.4 million to holders of our common stock and our preferred stock, as well as \$110.0 million in distributions to the minority interest investors in our Operating Partnership and certain shopping center Properties.

As a publicly traded company, we have access to capital through both the public equity and debt markets. In January 2006, we filed a shelf registration statement with the Securities and Exchange Commission authorizing us to publicly issue shares of preferred stock, common stock and warrants to purchase shares of common stock. There is no limit to the offering price or number of shares that we may issue under this shelf registration statement.

We anticipate that the combination of equity and debt sources will, for the foreseeable future, provide adequate liquidity to continue our capital programs substantially as in the past and make distributions to our shareholders in accordance with the requirements applicable to real estate investment trusts.

Our strategy is to maintain a conservative debt-to-total-market capitalization ratio in order to enhance our access to the broadest range of capital markets, both public and private. Based on our share of total consolidated and unconsolidated debt and the market value of our equity, our debt-to-total-market capitalization (debt plus market-value equity) ratio was as follows at December 31, 2006 (in thousands, except stock prices):

	<b>Shares</b>		
	<b>Outstanding</b>	<b>Stock Price (1)</b>	<b>Value</b>
Common stock and operating partnership units	116,280	\$ 43.35	\$ 5,040,738
8.75% Series B Cumulative Redeemable Preferred Stock	2,000	50.00	100,000
7.75% Series C Cumulative Redeemable Preferred Stock	460	250.00	115,000
7.375% Series D Cumulative Redeemable Preferred Stock	700	250.00	175,000
Total market equity			5,430,738
Company's share of total debt			4,753,942
Total market capitalization			\$ 10,184,680
Debt-to-total-market capitalization ratio			46.7 %

(1) Stock price for common stock and operating partnership units equals the closing price of our common stock on December 29, 2006. The stock price for the preferred stock represents the liquidation preference of each respective series of preferred stock.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

### Contractual Obligations

The following table summarizes our significant contractual obligations as of December 31, 2006 (dollars in thousands):

	<b>Payments Due By Period</b>				
	<b>Total</b>	<b>Less Than 1 Year</b>	<b>1 3 Years</b>	<b>3 5 Years</b>	<b>More Than 5 Years</b>
<i>Long-term debt:</i>					
Total consolidated debt service (1)	\$ 5,848,690	\$ 436,830	\$ 2,266,312	\$ 959,848	\$ 2,185,700
Minority investors' share in shopping center properties	(76,538 )	(5,080 )	(17,856 )	(7,789 )	(45,813 )
Our share of unconsolidated affiliates debt service (2)	384,378	16,265	59,927	28,947	279,239
Our share of total debt service obligations	6,156,530	448,015	2,308,383	981,006	2,419,126
<i>Operating leases: (3)</i>					
Ground leases on consolidated properties	38,194	626	1,260	1,371	34,937
Minority investors' share in shopping center properties	(2,343 )	(33 )	(71 )	(76 )	(2,163 )
Our share of total ground lease obligations	35,851	593	1,189	1,295	32,774
<i>Purchase obligations: (4)</i>					
Construction contracts on consolidated properties	78,111	78,111			
Our share of construction contracts on unconsolidated properties	4,607	4,607			
	82,718	82,718			
<b>Total contractual obligations</b>	<b>\$ 6,268,347</b>	<b>\$ 531,326</b>	<b>\$ 2,309,572</b>	<b>\$ 982,301</b>	<b>\$ 2,445,148</b>

- (1) Represents principal and interest payments due under terms of mortgage and other notes payable and includes \$1,046,825 of variable-rate debt on three operating Properties, three construction loans, four secured credit facilities and one unsecured credit facility. The variable-rate loans on the operating Properties call for payments of interest only with the total principal due at maturity. The construction loans and credit facilities do not require scheduled principal payments. The future contractual obligations for all variable-rate indebtedness reflect payments of interest only throughout the term of the debt with the total outstanding principal at December 31, 2006 due at maturity. The future interest payments are projected based on the interest rates that were in effect at December 31, 2006. See Note 6 to the consolidated financial statements for additional information regarding the terms of long-term debt.
- (2) Includes \$27,816 of variable-rate indebtedness. Future contractual obligations have been projected using the same assumptions as used in (1) above.
- (3) Obligations where we own the buildings and improvements, but lease the underlying land under long-term ground leases. The maturities of these leases range from 2006 to 2091 and generally provide for renewal options. Renewal options have not been included in the future contractual obligations.
- (4) Represents the remaining balance to be incurred under construction contracts that had been entered into as of December 31, 2006, but were not complete. The contracts are primarily for development, renovation and expansion of Properties.

### Capital Expenditures

We expect to continue to have access to the capital resources necessary to expand and develop our business. Future development and acquisition activities will be undertaken as suitable opportunities arise. We do not expect to pursue these activities unless adequate sources of financing are available and we can achieve satisfactory returns on our investments.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

An annual capital expenditures budget is prepared for each property that is intended to provide for all necessary recurring and non-recurring capital expenditures. We believe that property operating cash flows, which include reimbursements from tenants for certain expenses, will provide the necessary funding for these expenditures.

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

*Developments and Expansions*

The following tables summarize our development projects as of December 31, 2006 (dollars in thousands):

**Properties Opened Year-to-date**

(Dollars in thousands)

Property	Location	Total Project Square Feet	CBL's Share of		Date Opened	Initial Yield	
			Total Cost	Cost To Date			
<b>Redevelopments:</b>							
Burnsville Center	Burnsville, MN	82,900	\$ 13,000	\$ 13,000	Apr-06	9.0	%
Hickory Hollow Mall - former JCPenney	Nashville, TN	138,189	6,865	6,865	Jun-06	8.5	%
Hamilton Crossing	Chattanooga, TN	185,370	4,613	4,295	Sep-06	10.8	%
Cary Towne Center	Cary, NC	21,595	4,720	4,362	Dec-06	10.8	%
<b>Mall Expansions:</b>							
Cross Creek Mall - Starbucks & Salsaritas	Fayetteville, NC	4,900	1,048	1,048	Apr-06	10.0	%
Southaven Town Center - Gordman's	Southaven, MS	59,000	7,200	7,200	Apr-06	8.6	%
Coastal Grand - PetSmart	Myrtle Beach, SC	20,100	2,600	2,600	May-06	8.0	%
Hanes Mall - Dick's Sporting Goods	Winston Salem, NC	66,000	10,200	9,629	Jul-06	10.0	%
Cary Towne Center - Starbucks & Pei Wei Diner	Cary, NC	4,950	1,228	1,228	Aug-06	9.2	%
The District at Valley View - Restaurants	Roanoke, VA	14,376	975	975	Nov-06		
<b>Open-Air Center Expansions:</b>							
Southaven Town Center - Books-A-Million	Southaven, MS	15,000	2,530	2,530	Oct-06	10.0	%
Gulf Coast Town Center - Phase II - anchors (a)	Ft. Myers, FL	357,000	54,644	(b) 54,644	Nov-06	9.2	%
<b>Associated Centers:</b>							
The Plaza at Fayette Mall	Lexington, KY	190,309	38,341	37,703	Jul/Nov-06	9.0	%
<b>Community Centers:</b>							
Lakeview Point	Stillwater, OK	207,300	22,120	22,120	Oct-06	9.1	%
High Pointe Commons (a)	Harrisburg, PA	299,395	8,100	7,814	Oct-06	11.3	%
The Shops at Pineda Ridge	Melbourne, FL	169,974	6,445	4,365	Nov-06	9.7	%
		1,836,358	\$ 184,629	\$ 180,378			

**Announced Property Renovations and Redevelopments**

(Dollars in thousands)

Property	Location	Total Project Square Feet	CBL's Share of		Opening Date	Initial Yield
			Total Cost	Cost To Date		
<b>Mall Renovations:</b>						
Brookfield Square	Brookfield, WI	1,091,845	\$ 13,500	\$ 1,342	Fall-07	NA
Georgia Square	Athens, GA	673,138	13,200	335	Fall-07	NA

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Mall del Norte	Laredo, TX	1,198,199	18,400	593	Fall-07	NA	
Honey Creek Mall	Terre Haute, IN	680,890	4,600		Fall-07	NA	
<b>Redevelopments:</b>							
Mall del Norte - Theater	Laredo, TX	72,000	15,628	1,731	Spring-07	7.0	%
Columbia Place - Former JCPenney	Columbia, SC	124,819	15,051	3,465	Aug-07/Feb-08	5.5	%
		3,840,891	\$ 80,379	\$ 7,466			

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Properties Under Development at December 31, 2006

(Dollars in thousands)

Property	Location	Total Project Square Feet	CBL's Share of			
			Total Cost	Cost To Date	Opening Date	Initial Yield
<b>Mall Expansions:</b>						
The District at Valley View - shops	Roanoke, VA	60,900	\$ 17,757	\$9,796	June-07	8.1 %
Brookfield Square - restaurant addition	Brookfield, WI	19,500	6,474	1,342	Spring/Fall 2007	8.6 %
The District at CherryVale	Rockford, IL	84,541	20,835	2,933	Fall-07	7.0 %
Harford Mall - lifestyle expansion	Bel Air, MD	39,222 (c)	9,736	910	September-07	6.1 %
Southpark Mall - Regal Cinema	Colonial Heights, VA	85,392	15,510	3,168	Fall-07	8.5 %
<b>Open-Air Center Expansions:</b>						
Gulf Coast Town Center - Phase II-shops/Phase III (a)	Ft. Myers, FL	595,990	70,150 (b)	16,737	Mar-07/Apr-07	9.2 %
<b>Associated/Lifestyle Centers:</b>						
The Shoppes at St. Clair Square	Fairview Heights, IL	84,080	27,487	24,614	March-07	7.0 %
Milford Marketplace	Milford, CT	110,516	26,624	5,279	July-07	8.2 %
Brookfield Square - Corner Shops & Fresh Market	Brookfield, WI	57,511	13,332	9,119	Spring/Fall 2007	8.6 %
<b>Office:</b>						
CBL Center II	Chattanooga, TN	64,847	17,100	70	January-08	7.8 %
<b>Mixed -Use Centers:</b>						
Pearland Town Center	Pearland, TX	716,651	154,182	28,172	Fall-08	7.4 %
<b>Community/Open-Air Centers:</b>						
Alamance Crossing East	Burlington, NC	626,095	96,934	47,834	August-07	8.4 %
York Town Center (a)	York, PA	271,845	20,706	13,345	September-07	9.4 %
Cobblestone Village at Palm Coast	Palm Coast, FL	277,950	10,588	13,985 (d)	October-07	7.7 %
		3,095,040	\$ 507,415	\$ 177,304		

(a) 50/50 Joint Venture

(b) Amounts shown are 100% of total cost and cost to date for all of Phase II.

(c) Total square footage includes redevelopment and expansion of 2,641 square feet.

(d) Expect to receive reimbursements from future sales of vacant land.

There are construction loans in place for the development costs of Alamance Crossing, Gulf Coast Town Center, The Shoppes at St. Clair and York Town Center. We expect to obtain a construction loan for Milford Marketplace during the first quarter of 2007. The remaining development costs will be funded with operating cash flows and the credit facilities.

We have entered into a number of option agreements for the development of future regional malls and community centers. Except for the projects listed in the above table, we do not have any other material capital commitments.

Dispositions



We received a total of \$127.1 million in net cash proceeds from the sales of real estate assets during 2006. We also received cash proceeds of \$2.5 million from the sale of equity securities that had been classified as available for sale, which resulted in a gain of \$1.1 million.

*Other Capital Expenditures*

Including our share of unconsolidated affiliates' capital expenditures, we spent \$48.3 million in 2006 for tenant allowances, which generate increased rents from tenants over the terms of their leases. Deferred maintenance expenditures were \$38.3 million for 2006 and included \$16.4 million for resurfacing and improved lighting of parking lots, \$12.4 million for roof repairs and replacements and \$9.5 million for various other expenditures. Renovation expenditures were \$62.3 million in 2006.

Deferred maintenance expenditures are billed to tenants as common area maintenance expense, and most are recovered over a 5- to 15-year period. Renovation expenditures are primarily for remodeling and upgrades of malls, of which approximately 30% is recovered from tenants over a 5- to 15-year period.

We expect to renovate four malls for a total estimated cost of \$47.9 million and to redevelop space at two additional malls during 2007 at a total estimated cost of \$30.7 million, which will be funded from operating cash flows and availability under our credit facilities.

**Off-Balance Sheet Arrangements**

*Unconsolidated Affiliates*

We have ownership interests in 14 unconsolidated affiliates that are described in Note 5 to the consolidated financial statements. The unconsolidated affiliates are accounted for using the equity method of accounting and are reflected in the consolidated balance sheets as

Investments in Unconsolidated Affiliates. The following are circumstances when we may consider entering into a joint venture with a third party:

- § Third parties may approach us with opportunities where they have obtained land and performed some pre-development activities, but they may not have sufficient access to the capital resources or the development and leasing expertise to bring the project to fruition. We enter into such arrangements when we determine such a project is viable and we can achieve a satisfactory return on our investment. We typically earn development fees from the joint venture and provide management and leasing services to the property for a fee once the property is placed in operation.
- § We determine that we may have the opportunity to capitalize on the value we have created in a property by selling an interest in the property to a third party. This provides us with an additional source of capital that can be used to develop or acquire additional real estate assets that we believe will provide greater potential for growth. When we retain an interest in an asset rather than selling a 100% interest, it is typically because this allows us to continue to manage the property, which provides us the ability to earn fees for management, leasing, development, financing and acquisition services provided to the joint venture.

*Guarantees*

We may issue guarantees on the debt of a joint venture primarily because it allows the joint venture to obtain funding at a lower cost than could be obtained otherwise. This results in a higher return for the joint venture on its investment, and in a higher return on our investment in the joint venture. We may receive a fee from the joint venture for providing the guaranty. Additionally, when we issue a guaranty, the terms of the joint

venture agreement typically provide that we may receive indemnification from the joint venture.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

As of December 31, 2006, we have guaranteed 50% of the debt of Parkway Place L.P. The total amount outstanding at December 31, 2006, was \$53.2 million, of which we have guaranteed \$26.6 million. The guaranty will expire when the related debt matures in June 2008. We have not recorded an obligation for this guaranty because we determined that the fair value of the guaranty is not material.

We have guaranteed the performance of York Town Center, LP ( YTC ), an unconsolidated affiliate in which we own a 50% interest, under the terms of an agreement with a third party that will own property adjacent to the shopping center property YTC is currently developing. Under the terms of that agreement, YTC is obligated to cause performance of the third party's obligations as landlord under its lease with its sole tenant, including, but not limited to, provisions such as co-tenancy and exclusivity requirements. Should YTC fail to cause performance, then the tenant under the third party landlord's lease may pursue certain remedies ranging from rights to terminate its lease to receiving reductions in rent. We have guaranteed YTC's performance under this agreement up to a maximum of \$22.0 million, which decreases by \$0.8 million annually until the guaranteed amount is reduced to \$10.0 million. We entered into an agreement with our joint venture partner under which our partner has agreed to reimburse us 50% of any amounts we are obligated to fund under the guaranty. We have not recorded an obligation for this guaranty because we determined that the fair value of the guaranty is not material.

Our guarantees and the related accounting are more fully described in Note 16 to the consolidated financial statements.

### **Critical Accounting Policies**

Our significant accounting policies are disclosed in Note 2 to the consolidated financial statements. The following discussion describes our most critical accounting policies, which are those that are both important to the presentation of our financial condition and results of operations and that require significant judgment or use of complex estimates.

#### *Revenue Recognition*

Minimum rental revenue from operating leases is recognized on a straight-line basis over the initial terms of the related leases. Certain tenants are required to pay percentage rent if their sales volumes exceed thresholds specified in their lease agreements. Percentage rent is recognized as revenue when the thresholds are achieved and the amounts become determinable.

We receive reimbursements from tenants for real estate taxes, insurance, common area maintenance, and other recoverable operating expenses as provided in the lease agreements. Tenant reimbursements are recognized as revenue in the period the related operating expenses are incurred. Tenant reimbursements related to certain capital expenditures are billed to tenants over periods of 5 to 15 years and are recognized as revenue when billed.

We receive management, leasing and development fees from third parties and unconsolidated affiliates. Management fees are charged as a percentage of revenues (as defined in the management agreement) and are recognized as revenue when earned. Development fees are recognized as revenue on a pro rata basis over the development period. Leasing fees are charged for newly executed leases and lease renewals and are recognized as revenue when earned. Development and leasing fees received from unconsolidated affiliates during the development period are recognized as revenue to the extent of the third-party partners' ownership interest. Fees to the extent of our ownership interest are recorded as a reduction to our investment in the unconsolidated affiliate.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Gains on sales of real estate assets are recognized when it is determined that the sale has been consummated, the buyer's initial and continuing investment is adequate, our receivable, if any, is not subject to future subordination, and the buyer has assumed the usual risks and rewards of ownership of the asset. When we have an ownership interest in the buyer, gain is recognized to the extent of the third party partner's ownership interest and the portion of the gain attributable to our ownership interest is deferred.

### *Real Estate Assets*

We capitalize predevelopment project costs paid to third parties. All previously capitalized predevelopment costs are expensed when it is no longer probable that the project will be completed. Once development of a project commences, all direct costs incurred to construct the project, including interest and real estate taxes, are capitalized. Additionally, certain general and administrative expenses are allocated to the projects and capitalized based on the amount of time applicable personnel work on the development project. Ordinary repairs and maintenance are expensed as incurred. Major replacements and improvements are capitalized and depreciated over their estimated useful lives.

All acquired real estate assets are accounted for using the purchase method of accounting and accordingly, the results of operations are included in the consolidated statements of operations from the respective dates of acquisition. The purchase price is allocated to (i) tangible assets, consisting of land, buildings and improvements, as if vacant, and tenant improvements and (ii) identifiable intangible assets and liabilities generally consisting of above- and below-market leases and in-place leases. We use estimates of fair value based on estimated cash flows, using appropriate discount rates, and other valuation methods to allocate the purchase price to the acquired tangible and intangible assets. Liabilities assumed generally consist of mortgage debt on the real estate assets acquired. Assumed debt with a stated interest rate that is significantly different from market interest rates is recorded at its fair value based on estimated market interest rates at the date of acquisition.

Depreciation is computed on a straight-line basis over estimated lives of 40 years for buildings, 10 to 20 years for certain improvements and 7 to 10 years for equipment and fixtures. Tenant improvements are capitalized and depreciated on a straight-line basis over the term of the related lease. Lease-related intangibles from acquisitions of real estate assets are amortized over the remaining terms of the related leases. The amortization of above- and below-market leases is recorded as an adjustment to minimum rental revenue, while the amortization of all other lease-related intangibles is recorded as amortization expense. Any difference between the face value of the debt assumed and its fair value is amortized to interest expense over the remaining term of the debt using the effective interest method.

### *Carrying Value of Long-Lived Assets*

We periodically evaluate long-lived assets to determine if there has been any impairment in their carrying values and record impairment losses if the undiscounted cash flows estimated to be generated by those assets are less than their carrying amounts or if there are other indicators of impairment. If it is determined that an impairment has occurred, the excess of the asset's carrying value over its estimated fair value is charged to operations. We recorded losses on the impairment of real estate assets of \$0.5 million, \$1.3 million and \$3.1 million in 2006, 2005 and 2004, respectively, which are discussed in Note 2 to the consolidated financial statements.

### **Recent Accounting Pronouncements**

In June 2005, the Financial Accounting Standards Board ( FASB ) issued Emerging Issues Task Force ( EITF ) Issue No. ~~04-5~~ *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights*. EITF Issue No. 04-5 provides a framework for determining whether a general partner controls, and should



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

consolidate, a limited partnership or a similar entity. EITF Issue No. 04-5 was effective after June 29, 2005, for all newly formed limited partnerships and for any pre-existing limited partnerships that modify their partnership agreements after that date. General partners of all other limited partnerships were required to apply the consensus no later than the beginning of the first reporting period in fiscal years beginning after December 15, 2005. The adoption of EITF Issue No. 04-5 did not result in any changes to the manner in which we account for our joint ventures.

In June 2005, the FASB issued FSP 78-9-1, *Interaction of AICPA Statement of Position 78-9 and EITF Issue No. 04-5*. The EITF acknowledged that the consensus in EITF Issue No. 04-5 conflicts with certain aspects of Statement of Position ( SOP ) 78-9, *Accounting for Investments in Real Estate Ventures*. The EITF agreed that the assessment of whether a general partner, or the general partners as a group, controls a limited partnership should be consistent for all limited partnerships, irrespective of the industry within which the limited partnership operates. Accordingly, the guidance in SOP 78-9 was amended in FSP 78-9-1 to be consistent with the guidance in EITF Issue No. 04-5. The effective dates for this FSP are the same as those mentioned above in EITF Issue No. 04-5. The adoption of FSP 78-9-1 did not result in any changes to the manner in which we account for our joint ventures.

On July 13, 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* ( FIN 48 ), which is effective for fiscal years beginning after December 15, 2006. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with FASB Statement of Financial Accounting Standards ( SFAS ) No. 109, *Accounting for Income Taxes*, by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition. We are currently evaluating the impact that the adoption of FIN 48 will have on our consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*. SFAS No. 157 defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The transition adjustment, which is measured as the difference between the carrying amount and the fair value of those financial instruments at the date SFAS No. 157 is initially applied, should be recognized as a cumulative effect adjustment to the opening balance of retained earnings for the fiscal year in which SFAS No. 157 is initially applied. We will adopt the provisions of SFAS No. 157 on January 1, 2008. The adoption of SFAS No. 157 is not expected to have a material impact on our consolidated financial statements.

In September 2006, the Securities and Exchange Commission's staff issued Staff Accounting Bulletin ( SAB ) No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*. SAB No. 108 requires companies to evaluate the materiality of identified unadjusted errors on each financial statement and related financial statement disclosure using both the rollover approach and the iron curtain approach, as those terms are defined in SAB No. 108. The rollover approach quantifies misstatements based on the amount of the error in the current year financial statement, whereas the iron curtain approach quantifies misstatements based on the effects of correcting the misstatement existing in the balance sheet at the end of the current year, irrespective of the misstatement's year(s) of origin. Financial statements would require adjustment when either approach results in quantifying a misstatement that is material. Correcting prior year financial statements for immaterial errors would not require previously filed reports to be amended. If a Company determines that an adjustment to prior year financial statements is required upon adoption of SAB No. 108 and does not elect to restate its previous financial statements, then it must recognize the cumulative effect of applying SAB No. 108 in fiscal 2006 beginning balances of the affected assets and liabilities with a corresponding adjustment to the fiscal 2006 opening balance in retained earnings. SAB No. 108 is effective for interim periods of the first fiscal year ending after November 15, 2006. We adopted SAB No. 108 on December 31, 2006 and, in accordance with the initial application provisions of SAB No. 108, adjusted retained earnings as of January 1, 2006. This adjustment



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

was considered to be immaterial individually and in the aggregate in prior years based on the Company's historical method of assessing materiality. See Note 20 to the consolidated financial statements for further discussion.

### Impact of Inflation

In the last three years, inflation has not had a significant impact on our operations because of the relatively low inflation rate. Substantially all tenant leases do, however, contain provisions designed to protect us from the impact of inflation. These provisions include clauses enabling us to receive percentage rent based on tenants' gross sales, which generally increase as prices rise, and/or escalation clauses, which generally increase rental rates during the terms of the leases. In addition, many of the leases are for terms of less than 10 years which may provide us the opportunity to replace existing leases with new leases at higher base and/or percentage rent if rents of the existing leases are below the then existing market rate. Most of the leases require the tenants to pay their share of operating expenses, including common area maintenance, real estate taxes and insurance, which reduces our exposure to increases in costs and operating expenses resulting from inflation.

### Funds From Operations

Funds From Operations ( FFO ) is a widely used measure of the operating performance of real estate companies that supplements net income determined in accordance with generally accepted accounting principles ( GAAP ). The National Association of Real Estate Investment Trusts ( NAREIT ) defines FFO as net income (computed in accordance with GAAP) excluding gains or losses on sales of operating properties, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures and minority interests. Adjustments for unconsolidated partnerships and joint ventures and minority interests are calculated on the same basis. We define FFO allocable to common shareholders as defined above by NAREIT less dividends on preferred stock. Our method of calculating FFO allocable to common shareholders may be different from methods used by other REITs and, accordingly, may not be comparable to such other REITs.

We believe that FFO provides an additional indicator of the operating performance of our Properties without giving effect to real estate depreciation and amortization, which assumes the value of real estate assets declines predictably over time. Since values of well-maintained real estate assets have historically risen with market conditions, we believe that FFO enhances investors' understanding of our operating performance. The use of FFO as an indicator of financial performance is influenced not only by the operations of our Properties and interest rates, but also by our capital structure.

We present both FFO of our operating partnership and FFO allocable to common shareholders, as we believe that both are useful performance measures. We believe FFO of our operating partnership is a useful performance measure since we conduct substantially all of our business through our operating partnership and, therefore, it reflects the performance of the Properties in absolute terms regardless of the ratio of ownership interests of our common shareholders and the minority interest in our operating partnership. We believe FFO allocable to common shareholders is a useful performance measure because it is the performance measure that is most directly comparable to net income available to common shareholders.

In our reconciliation of net income available to common shareholders to FFO allocable to common shareholders that is presented below, we make an adjustment to add back minority interest in earnings of our operating partnership in order to arrive at FFO of our operating partnership. We then apply a percentage to FFO of our operating partnership to arrive at FFO allocable to common shareholders. The percentage is computed by taking the weighted average number of common shares outstanding for the period and dividing it by the sum of the weighted average number of common shares and the weighted average number of operating partnership units outstanding during the period.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

FFO does not represent cash flows from operations as defined by accounting principles generally accepted in the United States, is not necessarily indicative of cash available to fund all cash flow needs and should not be considered as an alternative to net income for purposes of evaluating our operating performance or to cash flow as a measure of liquidity.

FFO of the Operating Partnership increased to \$390.1 million in 2006 compared to \$390.0 million in 2005. FFO of the Operating Partnership in 2005 included \$30.3 million associated with one-time fee income and gains from the transaction with Galileo America. Excluding these items from FFO of the Operating Partnership in 2005, FFO of the Operating Partnership increased 8.5%, or \$30.4 million. The 2006 New Properties generated 71.2% of the growth in FFO of the Operating Partnership, while consistently high portfolio occupancy, increases in rental rates from new and renewal leasing and increased recoveries of operating expenses at the 2006 Comparable Properties accounted for 28.8% of the growth in FFO of the Operating Partnership.

The reconciliation of FFO to net income available to common shareholders is as follows (in thousands):

	<b>Year Ended December 31,</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Net income available to common shareholders	\$ 86,933	\$ 131,907	\$ 102,802
Minority interest in earnings of operating partnership	70,323	112,061	85,186
Depreciation and amortization expense of:			
Consolidated properties	230,323	179,474	142,004
Unconsolidated affiliates	13,405	9,210	6,144
Discontinued operations	515	2,037	626
Non-real estate assets	(851 )	(861 )	(586 )
Minority investors' share of depreciation and amortization	(2,286 )	(1,390 )	(1,230 )
(Gain) loss on:			
Sales of operating real estate assets	119	(42,562 )	(23,696 )
Discontinued operations	(8,392 )	82	(845 )
Funds from operations of the operating partnership	390,089	389,958	310,405
Percentage allocable to Company shareholders <sup>(1)</sup>	55.32 %	54.81 %	54.68 %
Funds from operations allocable to Company shareholders	\$ 215,814	\$ 213,596	\$ 169,725

<sup>(1)</sup> Represents the weighted average number of common shares outstanding for the period divided by the sum of the weighted average number of common shares and the weighted average number of operating partnership units outstanding during the period.

### **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are exposed to interest rate risk on our debt obligations. Our interest rate risk management policy requires that we use derivative financial instruments for hedging purposes only and that, if we do enter into a derivative financial instrument, the derivative financial instrument be entered into with only major financial institutions based on their credit ratings and other factors. We did not have any derivative financial instruments at December 31, 2006 and 2005.

Based on our proportionate share of consolidated and unconsolidated variable-rate debt at December 31, 2006, a 0.5% increase or decrease in interest rates on variable rate debt would increase or decrease annual cash flows by approximately \$5.4 million and, after the effect of capitalized interest, annual earnings by approximately \$4.4 million.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Based on our proportionate share of total consolidated and unconsolidated debt at December 31, 2006, a 0.5% increase in interest rates would decrease the fair value of debt by approximately \$79.5 million, while a 0.5% decrease in interest rates would increase the fair value of debt by approximately \$82.1 million.

### **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Reference is made to the Index to Financial statements contained in Item 15 on page 59.

### **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.**

None

### **ITEM 9A. CONTROLS AND PROCEDURES**

#### General

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of its effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As of the end of the period covered by this annual report, an evaluation was performed under the supervision of our Chief Executive Officer and Chief Financial Officer and with the participation of our management, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15(e). Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are not effective solely because of the material weakness in internal control over financial reporting described below.

#### Report Of Management On Internal Control Over Financial Reporting

Management of CBL & Associates Properties, Inc. and its consolidated subsidiaries (the Company) is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed under the supervision of the Company's chief executive officer and chief financial officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles.

As of December 31, 2006, management conducted an assessment of the effectiveness of the Company's internal control over financial reporting based on the framework established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management believes that, as of December 31, 2006, the Company did not maintain effective internal control over financial reporting because of the effect of a material weakness in the design and operating effectiveness of the Company's

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

system of internal controls related to the accounting and reporting for income taxes. Specifically, the Company incorrectly recorded the realized tax return benefits of excess stock compensation deductions as reductions to income tax expense rather than as increases to additional paid-in capital and minority interest liability in accordance with SFAS No. 109, *Accounting for Income Taxes*. Additionally, the Company improperly

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

recorded deferred income taxes. As a result the Company adjusted the consolidated financial statements to comply with accounting principles generally accepted in the United States of America.

Deloitte & Touche LLP, the Company's independent registered public accounting firm, has issued their attestation report, which is included below, on management's assessment of our internal control over financial reporting and the effectiveness of internal control over financial reporting as of December 31, 2006.

### Report Of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of

CBL & Associates Properties, Inc.

We have audited management's assessment, included in the accompanying Report of Management on Internal Control over Financial Reporting, that CBL & Associates Properties, Inc. and subsidiaries (the Company) did not maintain effective internal control over financial reporting as of December 31, 2006, because of the effect of the material weakness identified in management's assessment, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. The following material weakness has been identified and included in management's assessment:

As of December 31, 2006, the Company did not maintain effective internal control over the process of accounting and reporting for income taxes due to a deficiency in the design and operating effectiveness of the Company's internal controls over income taxes. Specifically, the Company incorrectly recorded the realized tax return benefits of excess stock compensation deductions as reductions to income tax expense rather than as increases to additional paid-in capital and minority interest liability in accordance with SFAS No. 109, *Accounting for Income Taxes*. Additionally, the Company improperly recorded deferred income taxes. As a result the Company adjusted the consolidated financial statements to comply with accounting principles generally accepted in the United States of America.

This material weakness was considered in determining the nature, timing and extent of audit tests applied in our audit of the consolidated financial statements and consolidated financial statement schedules as of and for the year ended December 31, 2006, of the Company and this report does not affect our report on such consolidated financial statements and consolidated financial statement schedules.

In our opinion, management's assessment that the Company did not maintain effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, because of the effect of the material weakness described above on the achievement of the objectives of the control criteria, the Company has not maintained, in all material respects, effective internal control over financial reporting as of December 31, 2006, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedules as of and for the year ended December 31, 2006 of the Company and our report dated March 1, 2007 expressed an unqualified opinion on those financial statements and financial statement schedules and includes explanatory paragraphs regarding the adoption of Statement of Financial Accounting Standards No. 123(R), *Share Based Payment*, on January 1, 2006, and the adoption of SEC Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*, on December 31, 2006.

/s/ DELOITTE & TOUCHE LLP

Atlanta, Georgia

March 1, 2007

### Changes in Internal Control Over Financial Reporting

As a result of the material weakness described above, the Company plans to review and evaluate the design of its internal control process over accounting and reporting for income taxes and plans to take the following actions to remediate this reported material weakness in internal control over financial reporting:



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Review the procedures the Company has in place related to accounting and reporting for income taxes to determine if changes are appropriate;

Educate and train Company employees about accounting and reporting for income taxes;

### **ITEM 9B. OTHER INFORMATION**

None

### **PART III**

### **ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.**

Incorporated herein by reference to the sections entitled Election of Directors, Directors and Executive Officers, Certain Terms of the Jacobs Acquisition, Corporate Governance Matters, Board of Directors Meetings and Committees Audit Committee, and Section 16(a) Beneficial Ownership Reporting Compliance in our most recent definitive proxy statement filed with the Securities and Exchange Commission (the Commission ) with respect to our Annual Meeting of Stockholders to be held on May 7, 2007.

Our board of directors has determined that Winston W. Walker, an independent director and chairman of the audit committee, qualifies as an audit committee financial expert as such term is defined by the rules of the Securities and Exchange Commission.

### **ITEM 11. EXECUTIVE COMPENSATION.**

Incorporated herein by reference to the sections entitled Compensation of Directors, Executive Compensation, Compensation Committee Report and Compensation Committee Interlocks and Insider Participation in our most recent definitive proxy statement filed with the Commission with respect to our Annual Meeting of Stockholders to be held on May 7, 2007.

### **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS.**

Incorporated herein by reference to the sections entitled Security Ownership of Certain Beneficial Owners and Management and Equity Compensation Plan Information as of December 31, 2006 , in our most recent definitive proxy statement filed with the Commission with respect to our Annual Meeting of Stockholders to be held on May 7, 2007.

### **ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.**

Incorporated herein by reference to the sections entitled Corporate Governance Matters Director Independence and Certain Relationships and Related Transactions in our most recent definitive proxy statement filed with the Commission with respect to our Annual Meeting of

Stockholders to be held on May 7, 2007.

**ITEM 14.            PRINCIPAL ACCOUNTING FEES AND SERVICES**

Incorporated herein by reference to the section entitled "Independent Registered Public Accountants Fees and Services" under "RATIFICATION OF THE SELECTION OF INDEPENDENT

58

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

REGISTERED PUBLIC ACCOUNTANTS in our most recent definitive proxy statement filed with the Commission with respect to our Annual Meeting of Stockholders to be held on May 7, 2007.

### PART IV

#### ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

(1) <i>Consolidated Financial Statements</i>	<i>Page Number</i>
Report Of Independent Registered Public Accounting Firm	62
Consolidated Balance Sheets as of December 31, 2006 and 2005	63
Consolidated Statements of Operations for the Years Ended	
December 31, 2006, 2005 and 2004	64
Consolidated Statements of Shareholders' Equity for the Years Ended December 31, 2006, 2005 and 2004	65
Consolidated Statements of Cash Flows for the Years Ended December 31, 2006, 2005 and 2004	67
Notes to Consolidated Financial Statements	69
(2) <i>Consolidated Financial Statement Schedules</i>	
Schedule II Valuation and Qualifying Accounts	103
Schedule III Real Estate and Accumulated Depreciation	104
Schedule IV Mortgage Loans on Real Estate	111

Financial statement schedules not listed herein are either not required or are not present in amounts sufficient to require submission of the schedule or the information required to be included therein is included in our consolidated financial statements in Item 15 or are reported elsewhere.

#### (3) *Exhibits*

The Exhibit Index attached to this report is incorporated by reference into this Item 15(a)(3).



**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CBL & ASSOCIATES PROPERTIES, INC.  
(Registrant)

By: /s/ John N. Foy  
John N. Foy  
Vice Chairman of the Board, Chief Financial Officer

and Treasurer

Dated: March 1, 2007

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

<b>Signature</b>	<b>Title</b>	<b>Date</b>
/s/ Charles B. Lebovitz Charles B. Lebovitz	Chairman of the Board, and Chief Executive Officer (Principal Executive Officer)	March 1, 2007
/s/ John N. Foy John N. Foy	Vice Chairman of the Board, Chief Financial Officer and Treasurer (Principal Financial Officer and Principal Accounting Officer)	March 1, 2007
/s/ Stephen D. Lebovitz* Stephen D. Lebovitz	Director, President and Secretary	March 1, 2007
/s/ Claude M. Ballard* Claude M. Ballard	Director	March 1, 2007
/s/ Leo Fields* Leo Fields	Director	March 1, 2007
/s/ Matthew S. Dominski* Matthew S. Dominski	Director	March 1, 2007
/s/ Winston W. Walker* Winston W. Walker	Director	March 1, 2007
/s/ Gary L. Bryenton* Gary L. Bryenton	Director	March 1, 2007
/s/ Martin J. Cleary* Martin J. Cleary	Director	March 1, 2007
*By: <u>/s/ John N. Foy</u> John N. Foy	Attorney-in-Fact	March 1, 2007



**INDEX TO FINANCIAL STATEMENTS**

Report Of Independent Registered Public Accounting Firm	62
Consolidated Balance Sheets as of December 31, 2006 and 2005	63
Consolidated Statements of Operations for the Years Ended	
December 31, 2006, 2005 and 2004	64
Consolidated Statements of Shareholders' Equity for the Years Ended December 31, 2006, 2005 and 2004	65
Consolidated Statements of Cash Flows for the Years Ended December 31, 2006, 2005 and 2004	67
Notes to Consolidated Financial Statements	69
(2) <i>Consolidated Financial Statement Schedules</i>	
Schedule II Valuation and Qualifying Accounts	103
Schedule III Real Estate and Accumulated Depreciation	104
Schedule IV Mortgage Loans on Real Estate	111

Financial statement schedules not listed herein are either not required or are not present in amounts sufficient to require submission of the schedule or the information required to be included therein is included in our consolidated financial statements in Item 15 or are reported elsewhere.

# Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of

CBL & Associates Properties, Inc.

We have audited the accompanying consolidated balance sheets of CBL & Associates Properties, Inc. and subsidiaries (the Company) as of December 31, 2006 and 2005, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2006. Our audits also included the financial statement schedules listed in the Index at Item 15. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of CBL & Associates Properties, Inc. and subsidiaries as of December 31, 2006 and 2005, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2006, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

As described in Note 18 to the consolidated financial statements, the Company adopted Statement of Financial Accounting Standards No. 123(R), *Share Based Payment*, on January 1, 2006, utilizing the modified prospective application transition method.

Also, as described in Note 20 to the consolidated financial statements, the Company adopted SEC Staff Accounting Bulletin No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*, on December 31, 2006.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of December 31, 2006, based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 1, 2007 expressed an unqualified opinion on management's assessment of the effectiveness of the Company's internal control over financial reporting and an adverse opinion on the effectiveness of the Company's internal control over financial reporting because of a material weakness.

/s/ DELOITTE & TOUCHE LLP

Atlanta, Georgia

March 1, 2007





**CBL & Associates Properties, Inc.**

**Consolidated Balance Sheets**

(In thousands, except share data)

**ASSETS**

Real estate assets:

Land

Buildings and improvements

Accumulated depreciation

Real estate assets held for sale

Developments in progress

Net investment in real estate assets

Cash and cash equivalents

Receivables:

Tenant, net of allowance for doubtful accounts of \$1,128 in 2006 and \$3,439 in 2005

Other

Mortgage notes receivable

Investments in unconsolidated affiliates

Other assets

**LIABILITIES AND SHAREHOLDERS' EQUITY**

Mortgage and other notes payable

Accounts payable and accrued liabilities

Total liabilities

Commitments and contingencies (Notes 3, 5 and 16)

Minority interests

Shareholders' equity:

Preferred stock, \$.01 par value, 15,000,000 shares authorized:

8.75% Series B cumulative redeemable preferred stock, 2,000,000 shares outstanding in 2006 and 2005

7.75% Series C cumulative redeemable preferred stock, 460,000 shares outstanding in 2006 and 2005

7.375% Series D cumulative redeemable preferred stock, 700,000 shares outstanding in 2006 and 2005

Common stock, \$.01 par value, 180,000,000 shares authorized, 65,421,311 and 62,512,816 shares issued and outstanding in 2006 and 2005, respectively

Additional paid-in capital

Deferred compensation

Accumulated other comprehensive income

Retained earnings

Total shareholders' equity

The accompanying notes are an integral part of these balance sheets.

## CBL &amp; Associates Properties, Inc.

## Consolidated Statements of Operations

(In thousands, except per share amounts)

	<b>Year Ended December 31</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>REVENUES:</b>			
Minimum rents	<b>\$ 620,251</b>	\$ 548,424	\$ 476,305
Percentage rents	<b>24,047</b>	23,157	15,951
Other rents	<b>20,261</b>	17,674	16,102
Tenant reimbursements	<b>308,857</b>	278,199	245,989
Management, development and leasing fees	<b>5,067</b>	20,521	9,791
Other	<b>23,658</b>	19,485	17,005
Total revenues	<b>1,002,141</b>	907,460	781,143
<b>EXPENSES:</b>			
Property operating	<b>161,398</b>	151,148	139,327
Depreciation and amortization	<b>230,323</b>	179,474	142,004
Real estate taxes	<b>80,983</b>	67,981	58,032
Maintenance and repairs	<b>54,709</b>	50,454	43,514
General and administrative	<b>39,522</b>	39,197	35,338
Loss on impairment of real estate assets	<b>480</b>	1,334	3,080
Other	<b>18,623</b>	15,444	16,373
Total expenses	<b>586,038</b>	505,032	437,668
Income from operations	<b>416,103</b>	402,428	343,475
Interest and other income	<b>8,804</b>	6,831	3,355
Interest expense	<b>(257,067)</b>	(208,183)	(177,219)
Loss on extinguishment of debt	<b>(935)</b>	(6,171)	)
Gain on sales of real estate assets	<b>14,505</b>	53,583	29,272
Gain on sale of management contracts		21,619	
Equity in earnings of unconsolidated affiliates	<b>5,295</b>	8,495	10,308
Income tax provision	<b>(5,902)</b>	)	
Minority interest in earnings:			
Operating Partnership	<b>(70,323)</b>	(112,061)	(85,186)
Shopping center properties	<b>(4,136)</b>	(4,879)	(5,365)
Income before discontinued operations	<b>106,344</b>	161,662	118,640
Operating income of discontinued operations	<b>2,765</b>	895	1,626
Gain (loss) on discontinued operations	<b>8,392</b>	(82)	) 845
Net income	<b>117,501</b>	162,475	121,111
Preferred dividends	<b>(30,568)</b>	(30,568)	(18,309)
Net income available to common shareholders	<b>\$ 86,933</b>	\$ 131,907	\$ 102,802
Basic per share data:			
Income before discontinued operations, net of preferred dividends	<b>\$ 1.19</b>	\$ 2.09	\$ 1.63
Discontinued operations	<b>0.17</b>	0.01	0.04
Net income available to common shareholders	<b>\$ 1.36</b>	\$ 2.10	\$ 1.67
Weighted average common shares outstanding	<b>63,885</b>	62,721	61,602
Diluted per share data:			
Income before discontinued operations, net of preferred dividends	<b>\$ 1.16</b>	\$ 2.02	\$ 1.57
Discontinued operations	<b>0.17</b>	0.01	0.04
Net income available to common shareholders	<b>\$ 1.33</b>	\$ 2.03	\$ 1.61
Weighted average common and potential dilutive common shares outstanding	<b>65,269</b>	64,880	64,004

The accompanying notes are an integral part of these statements.

## CBL &amp; Associates Properties, Inc.

## Consolidated Statement Of Shareholders Equity

(In thousands, except share data)

	Additional					Accumulated	
	Preferred	Common	Paid-in	Deferred	Other	Comprehensive	Retained
	Stock	Stock	Capital	Compensation	Income	Earnings	Total
Balance, December 31, 2003	\$ 25	\$ 606	\$ 817,310	\$ (1,607	)	\$ 20,966	\$ 837,300
Net income and total comprehensive income						121,111	121,111
Dividends declared - common stock						(92,678	) (92,678
Dividends declared - preferred stock						(18,304	) (18,304
Issuance of 700,000 shares of Series D preferred stock	7		169,326				169,333
Issuance of 169,962 shares of common stock and restricted common stock		2	4,526	(2,129	)		2,399
Exercise of stock options		14	15,254				15,268
Accrual under deferred compensation arrangements			776				776
Amortization of deferred compensation				655			655
Conversion of Operating Partnership units into 525,636 shares of common stock		5	5,625				5,630
Adjustment for minority interest in Operating Partnership			12,661				12,661
Balance, December 31, 2004	32	627	1,025,478	(3,081	)	31,095	1,054,151
Net income						162,475	162,475
Unrealized gain on available-for-sale securities						288	288
Total comprehensive income							162,763
Dividends declared - common stock						(111,294	) (111,294
Dividends declared - preferred stock						(30,568	) (30,568
Additional costs of issuing 700,000 shares of Series D preferred stock			(193	)			(193
Issuance of 230,041 shares of common stock and restricted common stock		2	9,011	(7,896	)		1,117
Repurchase of 1,371,034 shares of common stock		(14	) (54,984	)			(54,998
Exercise of stock options		8	9,733				9,741
Accelerated vesting of share-based compensation			480	256			736
Accrual under deferred compensation arrangements			780				780
Issuance of stock under deferred compensation arrangement		2	(2	)			
Amortization of deferred compensation				1,826			1,826
Conversion of Operating Partnership units into 52,136 shares of common stock			10,304				10,304
Adjustment for minority interest in Operating Partnership			37,157				37,157
Balance, December 31, 2005	32	625	1,037,764	(8,895)	288	51,708	1,081,522

## CBL &amp; Associates Properties, Inc.

## Consolidated Statement Of Shareholders Equity

(In thousands, except share data)

(Continued)

			Additional		Accumulated		Total
	Preferred	Common	Paid-in	Deferred	Other	Retained	
	Stock	Stock	Capital	Compensation	Income	Earnings	
Balance, December 31, 2005 - as previously reported	32	625	1,037,764	(8,895)	288	51,708	1,081,522
Cumulative effect of adjustments resulting from the adoption of SAB No. 108			9,696			(7,262)	2,434
Adjustments for minority interest in Operating Partnership			(2,036)				(2,036)
Balance, January 1, 2006 as adjusted	32	625	1,045,424	(8,895)	288	44,446	1,081,920
Net income						117,501	117,501
Realized gain on available-for-sale securities						(1,073)	(1,073)
Unrealized gain on available-for-sale securities						804	804
Total comprehensive income							117,232
Dividends declared - common stock						(121,678)	(121,678)
Dividends declared - preferred stock						(30,568)	(30,568)
Reclassification of deferred compensation upon adoption of SFAS No. 123(R)			(8,895)	8,895			
Issuance of 244,472 shares of common stock and restricted common stock		2	2,721				2,723
Cancellation of 34,741 shares of restricted common stock			(1,154)				(1,154)
Exercise of stock options		7	8,915				8,922
Accrual under deferred compensation arrangements			93				93
Amortization of deferred compensation			3,987				3,987
Income tax benefit from stock-based compensation			3,181				3,181
Conversion of Operating Partnership units into 1,979,644 shares of common stock		20	21,963				21,983
Adjustment for minority interest in Operating Partnership			(1,785)				(1,785)
Balance, December 31, 2006	\$ 32	\$ 654	\$ 1,074,450	\$	\$ 19	\$ 9,701	\$ 1,084,856

The accompanying notes are an integral part of these statements.

## CBL &amp; Associates Properties, Inc.

## Consolidated Statements of Cash Flows

(In thousands)

	<b>Year Ended December 31,</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income	\$ 117,501	\$ 162,475	\$ 121,111
Adjustments to reconcile net income to net cash provided by operating activities:			
Minority interest in earnings	74,459	116,940	90,551
Depreciation	141,750	133,834	100,667
Amortization	96,111	55,381	49,162
Net amortization of above and below market leases	(12,581 )	(6,434)	(3,515 )
Amortization of debt premiums	(7,501 )	(7,347)	(5,262 )
Gain on sales of real estate assets	(14,505 )	(53,583)	(29,583 )
Realized gain on available-for-sale securities	(1,073 )		
(Gain) loss on discontinued operations	(8,392 )	82	(845 )
Gain on sale of management contracts		(21,619)	
Share-based compensation expense	6,190	3,951	3,301
Income tax benefit from stock-based compensation	5,750		
Equity in earnings of unconsolidated affiliates	(5,295 )	(8,495)	(10,308 )
Distributions of earnings from unconsolidated affiliates	12,285	7,347	8,600
Write-off of development projects	923	560	3,714
Loss on extinguishment of debt	935	6,171	
Loss on impairment of real estate assets	480	1,334	3,080
Changes in assets and liabilities:			
Tenant and other receivables	(20,083 )	(9,879)	(1,678 )
Other assets	(2,788 )	(1,116)	(3,413 )
Accounts payable and accrued liabilities	4,745	16,496	11,907
Net cash provided by operating activities	388,911	396,098	337,489
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Additions to real estate assets	(452,383)	(361,285)	(219,383)
Acquisitions of real estate assets and other assets		(426,537)	(587,163)
Proceeds from sales of real estate assets	127,117	64,350	113,565
Proceeds from sales of available-for-sale securities	2,507		
Purchase of available-for-sale securities	(15,464 )		
Proceeds from sale of management contracts		22,000	
Costs related to sale of management contracts		(381)	
Cash in escrow			78,476
Additions to mortgage notes receivable	(300 )	(859)	(9,225 )
Payments received on mortgage notes receivable	224	13,173	17,590
Distributions in excess of equity in earnings of unconsolidated affiliates	16,852	15,523	30,616
Additional investments in and advances to unconsolidated affiliates	(18,046 )	(27,840)	(27,112 )
Purchase of minority interests in the Operating Partnership	(3,610 )	(2,172)	(5,949 )
Changes in other assets	(4,136 )	(10,652)	(4,307 )
Net cash used in investing activities	(347,239)	(714,680 )	(612,892)



68

**CBL & Associates Properties, Inc.****Consolidated Statements of Cash Flows**

(In thousands)

(Continued)

	<b>Year Ended December 31,</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Proceeds from mortgage and other notes payable	1,007,073	946,825	642,743
Principal payments on mortgage and other notes payable	(776,092 )	(353,806 )	(355,651 )
Additions to deferred financing costs	(5,588 )	(3,407 )	(6,029 )
Prepayment fees to extinguish debt	(557 )	(6,524 )	
Proceeds from issuance of common stock	361	508	529
Proceeds from exercise of stock options	8,922	9,741	15,268
Income tax benefit from stock-based compensation	(5,750 )		
Proceeds from issuance of preferred stock			169,333
Additional costs of preferred stock offerings		(193 )	
Repurchase of common stock	(6,706 )	(48,292 )	
Distributions to minority interests	(110,037 )	(89,459 )	(78,493 )
Dividends paid to holders of preferred stock	(30,568 )	(31,214 )	(17,633 )
Dividends paid to common shareholders	(122,868 )	(102,525 )	(89,230 )
Net cash provided by (used in) financing activities	(41,810 )	321,654	280,837
Net change in cash and cash equivalents	(138 )	3,072	5,434
Cash and cash equivalents, beginning of period	28,838	25,766	20,332
Cash and cash equivalents, end of period	\$ 28,700	\$ 28,838	\$ 25,766

The accompanying notes are an integral part of these statements.

68



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(Dollars in thousands, except share data)

**NOTE 1. ORGANIZATION**

CBL & Associates Properties, Inc. ( CBL ), a Delaware corporation, is a self-managed, self-administered, fully-integrated real estate investment trust ( REIT ) that is engaged in the ownership, development, acquisition, leasing, management and operation of regional shopping malls and community shopping centers. CBL 's shopping center properties are located in 27 states, but are primarily in the southeastern and midwestern United States.

CBL conducts substantially all of its business through CBL & Associates Limited Partnership (the Operating Partnership ). As of December 31, 2006, the Operating Partnership owned controlling interests in 72 regional malls, 27 associated centers (each located adjacent to a regional mall), four community centers and CBL 's corporate office building. The Operating Partnership consolidates the financial statements of all entities in which it has a controlling financial interest or where it is the primary beneficiary of a variable interest entity. The Operating Partnership owned non-controlling interests in seven regional malls, four associated centers and one community center. Because major decisions such as the acquisition, sale or refinancing of principal partnership or joint venture assets must be approved by one or more of the other partners, the Operating Partnership does not control these partnerships and joint ventures and, accordingly, accounts for these investments using the equity method. At December 31, 2006, the Operating Partnership had seven mall/lifestyle expansions, one open-air shopping center, one open-air shopping center expansion, one associated center and three community centers, one of which is owned in a joint venture, under construction. The Operating Partnership also holds options to acquire certain development properties owned by third parties.

CBL is the 100% owner of two qualified REIT subsidiaries, CBL Holdings I, Inc. and CBL Holdings II, Inc. At December 31, 2006, CBL Holdings I, Inc., the sole general partner of the Operating Partnership, owned a 1.6% general partnership interest in the Operating Partnership and CBL Holdings II, Inc. owned a 54.7% limited partnership interest for a combined interest held by CBL of 56.3%.

The minority interest in the Operating Partnership is held primarily by CBL & Associates, Inc. and its affiliates (collectively CBL 's Predecessor ) and by affiliates of The Richard E. Jacobs Group, Inc. ( Jacobs ). CBL 's Predecessor contributed their interests in certain real estate properties and joint ventures to the Operating Partnership in exchange for a limited partnership interest when the Operating Partnership was formed in November 1993. Jacobs contributed their interests in certain real estate properties and joint ventures to the Operating Partnership in exchange for a limited partnership interest when the Operating Partnership acquired the majority of Jacobs ' interests in 23 properties in January 2001 and the balance of such interests in February 2002. At December 31, 2006, CBL 's Predecessor owned a 15.0% limited partnership interest, Jacobs owned a 19.8% limited partnership interest and third parties owned an 8.9% limited partnership interest in the Operating Partnership. CBL 's Predecessor also owned 6.2 million shares of CBL 's common stock at December 31, 2006, for a combined total interest of 20.4% in the Operating Partnership.

The Operating Partnership conducts CBL 's property management and development activities through CBL & Associates Management, Inc. (the Management Company ) to comply with certain requirements of the Internal Revenue Code of 1986, as amended (the Code ). The Operating Partnership owns 100% of both of the Management Company 's preferred stock and its common stock.

CBL, the Operating Partnership and the Management Company are collectively referred to herein as the Company. All significant intercompany balances and transactions have been eliminated in the consolidated presentation.



**NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**Real Estate Assets

The Company capitalizes predevelopment project costs paid to third parties. All previously capitalized predevelopment costs are expensed when it is no longer probable that the project will be completed. Once development of a project commences, all direct costs incurred to construct the project, including interest and real estate taxes, are capitalized. Additionally, certain general and administrative expenses are allocated to the projects and capitalized based on the amount of time applicable personnel work on the development project. Ordinary repairs and maintenance are expensed as incurred. Major replacements and improvements are capitalized and depreciated over their estimated useful lives.

All acquired real estate assets have been accounted for using the purchase method of accounting and accordingly, the results of operations are included in the consolidated statements of operations from the respective dates of acquisition. The Company allocates the purchase price to (i) tangible assets, consisting of land, buildings and improvements, as if vacant, and tenant improvements, and (ii) identifiable intangible assets and liabilities, generally consisting of above-market leases, in-place leases and tenant relationships, which are included in other assets, and below-market leases, which are included in accounts payable and accrued liabilities. The Company uses estimates of fair value based on estimated cash flows, using appropriate discount rates, and other valuation techniques to allocate the purchase price to the acquired tangible and intangible assets. Liabilities assumed generally consist of mortgage debt on the real estate assets acquired. Assumed debt is recorded at its fair value based on estimated market interest rates at the date of acquisition.

Depreciation is computed on a straight-line basis over estimated lives of 40 years for buildings, 10 to 20 years for certain improvements and 7 to 10 years for equipment and fixtures. Tenant improvements are capitalized and depreciated on a straight-line basis over the term of the related lease. Lease-related intangibles from acquisitions of real estate assets are amortized over the remaining terms of the related leases. The amortization of above- and below-market leases is recorded as an adjustment to minimum rental revenue, while the amortization of all other lease-related intangibles is recorded as amortization expense. Any difference between the face value of the debt assumed and its fair value is amortized to interest expense over the remaining term of the debt using the effective interest method.

The Company's acquired intangibles and their balance sheet classifications as of December 31, 2006 and 2005, are summarized as follows:

	December 31, 2006		December 31, 2005	
	Accumulated		Accumulated	
	Cost	Amortization	Cost	Amortization
Other assets:				
Above-market leases	\$ 40,509	\$ (11,579 )	\$ 42,026	\$ (4,921 )
In-place leases	69,615	(28,941 )	72,584	(14,992 )
Tenant relationships	49,796	(2,320 )	49,796	(53 )
Accounts payable and accrued liabilities:				
Below-market leases	86,736	(31,386 )	91,148	(14,816 )

The total net amortization expense of the above acquired intangibles for the next five succeeding years will be \$3,981 in 2007, \$3,888 in 2008, \$2,689 in 2009, \$2,628 in 2010 and \$2,163 in 2011.

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Total interest expense capitalized was \$11,504, \$8,385 and \$4,517 in 2006, 2005 and 2004, respectively.

Carrying Value of Long-Lived Assets

The Company evaluates the carrying value of long-lived assets to be held and used when events or changes in circumstances warrant such a review. The carrying value of a long-lived asset is considered impaired when its estimated future undiscounted cash flows are less than its carrying value. If it is determined that an impairment has occurred, the excess of the asset's carrying value over its estimated fair value is charged to operations.

During 2006, the Company recognized a loss of \$274 on the sale of two community centers and a loss of \$206 on the sale of land. The aggregate loss of \$480 was recorded as a loss on impairment of real estate assets.

The Company determined that two community centers met the criteria to be reflected as held for sale as of December 31, 2005 and recognized a loss on impairment of \$1,029.

In January 2005, the Company completed the third phase of the Galileo America joint venture transaction discussed in Note 5. The Company recognized a loss of \$1,947 on this transaction as an impairment of real estate assets in 2004 and reduced the carrying value of the related assets, which were classified as real estate assets held for sale as of December 31, 2004. The Company recognized an additional impairment loss of \$262 in the first quarter of 2005 related to these centers when certain estimated amounts were adjusted when the actual amounts became known.

During 2004, the Company recognized a loss of \$114 on the sale of one community center as a loss on impairment of real estate assets.

During 2004, the Company determined that the carrying value of a vacant community center exceeded the community center's estimated fair value by \$402. The Company recorded the reduction in the carrying value of the related real estate assets to their estimated fair value as a loss on impairment of real estate assets. The Company sold this community center in October 2005 and recognized an additional impairment of \$43.

In January 2005, the Company made the decision to sell five community centers and, as a result, recognized an aggregate loss on impairment of real estate assets of \$617 on these community centers in 2004 to reduce the carrying values of these centers to their estimated fair values based on their selling prices.

Cash and Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less as cash equivalents.

Restricted Cash

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Restricted cash of \$34,814 and \$34,448 was included in other assets at December 31, 2006 and 2005, respectively. Restricted cash consists primarily of cash held in escrow accounts for debt service, insurance, real estate taxes, capital improvements and deferred maintenance as required by the terms of certain mortgage notes payable, as well as contributions from tenants to be used for future marketing activities.

Joint Ventures

Initial investments in joint ventures that are in economic substance a capital contribution to the joint venture are recorded in an amount equal to the Company's historical carryover basis in the real estate contributed. Initial investments in joint ventures that are in economic substance the sale of a portion of the Company's interest in the real estate are accounted for as a contribution of real estate recorded in an amount equal to the Company's historical carryover basis in the ownership percentage retained and as a sale of real estate with profit recognized to the extent of the other joint venturers' interests in the joint venture. Profit recognition assumes the Company has no commitment to reinvest with respect to the percentage of the real estate sold and the accounting requirements of the full accrual method under Statement of Financial Accounting Standards (SFAS) No. 66, *Accounting for Sales of Real Estate*, are met.

The Company accounts for its investment in joint ventures where it owns a non-controlling interest or where it is not the primary beneficiary of a variable interest entity using the equity method of accounting. Under the equity method, the Company's cost of investment is adjusted for its share of equity in the earnings of the unconsolidated affiliate and reduced by distributions received. Generally, distributions of cash flows from operations and capital events are first made to partners to pay cumulative unpaid preferences on unreturned capital balances and then to the partners in accordance with the terms of the joint venture agreements.

Any differences between the cost of the Company's investment in an unconsolidated affiliate and its underlying equity as reflected in the unconsolidated affiliate's financial statements generally result from costs of the Company's investment that are not reflected on the unconsolidated affiliate's financial statements, capitalized interest on its investment and the Company's share of development and leasing fees that are paid by the unconsolidated affiliate to the Company for development and leasing services provided to the unconsolidated affiliate during any development periods. At December 31, 2006 and 2005, the net difference between the Company's investment in unconsolidated affiliates and the underlying equity of unconsolidated affiliates was \$1,587 and \$4,323, respectively, which is generally amortized over a period of 40 years.

Deferred Financing Costs

Net deferred financing costs of \$11,881 and \$10,849 were included in other assets at December 31, 2006 and 2005, respectively. Deferred financing costs include fees and costs incurred to obtain financing and are amortized on a straight-line basis to interest expense over the terms of the related notes payable. Amortization expense was \$4,178, \$5,031, and \$4,390 in 2006, 2005 and 2004, respectively. Accumulated amortization was \$10,385 and \$11,532 as of December 31, 2006 and 2005, respectively.

Marketable Securities

Other assets include marketable securities consisting of corporate equity securities that are classified as available for sale. Unrealized gains and losses on available-for-sale securities are recorded as a component of accumulated other comprehensive income in shareholders' equity. Realized gains and losses and declines in value that are other than temporary are included in other income. Gains or losses on securities sold are based on the specific identification method. The following is a summary of the equity securities held by the Company as of December 31, 2006 and 2005:

	Cost	Gross Unrealized Gains	Losses	Fair Value
December 31, 2006	\$ 16,597	\$ 24	\$ (4 )	\$ 16,617
December 31, 2005	1,332	289		1,621





Revenue Recognition

Minimum rental revenue from operating leases is recognized on a straight-line basis over the initial terms of the related leases. Certain tenants are required to pay percentage rent if their sales volumes exceed thresholds specified in their lease agreements. Percentage rent is recognized as revenue when the thresholds are achieved and the amounts become determinable.

The Company receives reimbursements from tenants for real estate taxes, insurance, common area maintenance, and other recoverable operating expenses as provided in the lease agreements. Tenant reimbursements are recognized as revenue in the period the related operating expenses are incurred. Tenant reimbursements related to certain capital expenditures are billed to tenants over periods of 5 to 15 years and are recognized as revenue when billed.

The Company receives management, leasing and development fees from third parties and unconsolidated affiliates. Management fees are charged as a percentage of revenues (as defined in the management agreement) and are recognized as revenue when earned. Development fees are recognized as revenue on a pro rata basis over the development period. Leasing fees are charged for newly executed leases and lease renewals and are recognized as revenue when earned. Development and leasing fees received from unconsolidated affiliates during the development period are recognized as revenue only to the extent of the third-party partners' ownership interest. Development and leasing fees during the development period to the extent of the Company's ownership interest are recorded as a reduction to the Company's investment in the unconsolidated affiliate.

Gain on Sales of Real Estate Assets

Gains on sales of real estate assets are recognized when it is determined that the sale has been consummated, the buyer's initial and continuing investment is adequate, the Company's receivable, if any, is not subject to future subordination, and the buyer has assumed the usual risks and rewards of ownership of the asset. When the Company has an ownership interest in the buyer, gain is recognized to the extent of the third party partner's ownership interest and the portion of the gain attributable to the Company's ownership interest is deferred.

Income Taxes

The Company is qualified as a REIT under the provisions of the Code. To maintain qualification as a REIT, the Company is required to distribute at least 90% of its taxable income to shareholders and meet certain other requirements.

As a REIT, the Company is generally not liable for federal corporate income taxes. If the Company fails to qualify as a REIT in any taxable year, the Company will be subject to federal and state income taxes on its taxable income at regular corporate tax rates. Even if the Company maintains its qualification as a REIT, the Company may be subject to certain state and local taxes on its income and property, and to federal income and excise taxes on its undistributed income. State income taxes were not material in 2006, 2005 and 2004.

The Company has also elected taxable REIT subsidiary status for some of its subsidiaries. This enables the Company to receive income and provide services that would otherwise be impermissible for REITs. For these entities, deferred tax assets and liabilities are established for

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

temporary differences between the financial reporting basis and the tax basis of assets and liabilities at the enacted tax rates expected to be in effect when the temporary differences reverse. A valuation allowance for deferred tax assets is provided if the Company believes all or some portion of the deferred tax asset may not be realized. An increase or decrease in the valuation allowance that results from the change in circumstances that

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

causes a change in our judgment about the realizability of the related deferred tax asset is included in income. The Company recorded an income tax provision of \$5,902, \$0 and \$0 in 2006, 2005 and 2004, respectively. The income tax provision in 2006 consisted of a current income tax provision of \$5,751 and a deferred income tax provision of \$151.

The Company had a net deferred tax asset of \$4,291 and \$4,442 at December 31, 2006 and 2005, respectively. The net deferred tax asset at December 31, 2006 primarily consisted of operating expense accruals and differences between book and tax depreciation. The Company had recorded a valuation allowance to reduce the net deferred tax asset at December 31, 2005 to zero.

### Concentration of Credit Risk

The Company's tenants include national, regional and local retailers. Financial instruments that subject the Company to concentrations of credit risk consist primarily of tenant receivables. The Company generally does not obtain collateral or other security to support financial instruments subject to credit risk, but monitors the credit standing of tenants.

The Company derives a substantial portion of its rental income from various national and regional retail companies; however, no single tenant collectively accounted for more than 10.0% of the Company's total revenues in 2006, 2005 and 2004.

### Earnings Per Share

Basic earnings per share (EPS) is computed by dividing net income available to common shareholders by the weighted average number of unrestricted common shares outstanding for the period. Diluted EPS assumes the issuance of common stock for all potential dilutive common shares outstanding. The limited partners' rights to convert their minority interest in the Operating Partnership into shares of common stock are not dilutive (Note 9). The following summarizes the impact of potential dilutive common shares on the denominator used to compute earnings per share:

	Year Ended December 31,		
	2006	2005	2004
Weighted average common shares	64,225	63,004	61,878
Effect of nonvested stock awards	(340)	(283)	(276)
Denominator - basic earnings per share	63,885	62,721	61,602
Dilutive effect of:			
Stock options	1,189	1,741	1,970
Nonvested stock awards	138	223	232
Deemed shares related to deferred compensation arrangements	57	195	200
Denominator - diluted earnings per share	65,269	64,880	64,004

### Comprehensive Income

Comprehensive income includes all changes in shareholders' equity during the period, except those resulting from investments by shareholders and distributions to shareholders. Comprehensive income for all periods presented represents unrealized gains (losses) on available for sale securities.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

date of the financial statements, and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

### Recent Accounting Pronouncements

In June 2005, the Financial Accounting Standards Board ( FASB ) issued Emerging Issues Task Force ( EITF ) Issue No. ~~04-5~~ *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights*. EITF Issue No. 04-5 provides a framework for determining whether a general partner controls, and should consolidate, a limited partnership or a similar entity. EITF Issue No. 04-5 was effective after June 29, 2005, for all newly formed limited partnerships and for any pre-existing limited partnerships that modify their partnership agreements after that date. General partners of all other limited partnerships were required to apply the consensus no later than the beginning of the first reporting period in fiscal years beginning after December 15, 2005. The adoption of EITF Issue No. 04-5 did not result in any changes to the manner in which the Company accounts for its joint ventures.

In June 2005, the FASB issued FSP 78-9-1, *Interaction of AICPA Statement of Position 78-9 and EITF Issue No. 04-5*. The EITF acknowledged that the consensus in EITF Issue No. 04-5 conflicts with certain aspects of Statement of Position ( SOP ) 78-9, *Accounting for Investments in Real Estate Ventures*. The EITF agreed that the assessment of whether a general partner, or the general partners as a group, controls a limited partnership should be consistent for all limited partnerships, irrespective of the industry within which the limited partnership operates. Accordingly, the guidance in SOP 78-9 was amended in FSP 78-9-1 to be consistent with the guidance in EITF Issue No. 04-5. The effective dates for this FSP are the same as those mentioned above in EITF Issue No. 04-5. The adoption of FSP 78-9-1 did not result in any changes to the manner in which the Company accounts for its joint ventures.

On July 13, 2006, the FASB issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* ( FIN 48 ), which is effective for fiscal years beginning after December 15, 2006. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in the financial statements in accordance with SFAS No.109, *Accounting for Income Taxes*, by prescribing the minimum recognition threshold a tax position is required to meet before being recognized in the financial statements. FIN 48 also provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition. The Company is currently evaluating the impact that the adoption of FIN 48 will have on its consolidated financial statements.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*. SFAS No. 157 defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The transition adjustment, which is measured as the difference between the carrying amount and the fair value of those financial instruments at the date SFAS No. 157 is initially applied, should be recognized as a cumulative effect adjustment to the opening balance of retained earnings for the fiscal year in which SFAS No. 157 is initially applied. The Company will adopt the provisions of SFAS No. 157 on January 1, 2008. The adoption of SFAS No. 157 is not expected to have a material impact on the Company's consolidated financial statements.

In September 2006, the Securities and Exchange Commission's staff issued Staff Accounting Bulletin ( SAB ) No. 108, *Considering the Effects of Prior Year Misstatements when Quantifying Misstatements in Current Year Financial Statements*. SAB No. 108 requires companies to evaluate the materiality of identified unadjusted errors on each financial statement and related financial statement disclosure using both the rollover approach and the iron curtain approach, as those terms are defined in SAB No. 108. The rollover approach quantifies misstatements based on the amount of the error in the



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

current year financial statements, whereas the iron curtain approach quantifies misstatements based on the effects of correcting the misstatement existing in the balance sheet at the end of the current year, irrespective of the misstatement's year(s) of origin. Financial statements would require adjustment when either approach results in quantifying a misstatement that is material. Correcting prior year financial statements for immaterial errors would not require previously filed reports to be amended. If a company determines that an adjustment to prior year financial statements is required upon adoption of SAB No. 108 and does not elect to restate its previous financial statements, then it must recognize the cumulative effect of applying SAB No. 108 in fiscal 2006 beginning balances of the affected assets and liabilities with a corresponding adjustment to the fiscal 2006 opening balance in retained earnings. SAB No. 108 is effective for interim periods of the first fiscal year ending after November 15, 2006. The Company adopted SAB No. 108 on December 31, 2006 and, in accordance with the initial application provisions of SAB No. 108, adjusted retained earnings as of January 1, 2006. This adjustment was considered to be immaterial individually and in the aggregate in prior years based on the Company's historical method of assessing materiality. See Note 20 for further discussion.

### Reclassifications

Certain amounts in the 2005 and 2004 consolidated financial statements have been reclassified to conform to the current year presentation, including reclassifications of prior year amounts related to discontinued operations (see Note 4).

### **NOTE 3. ACQUISITIONS**

The Company includes the results of operations of real estate assets acquired in the consolidated statements of operations from the date of the related acquisition.

The Company did not complete any acquisitions in 2006.

### 2005 Acquisitions

Effective June 1, 2005, the Company acquired a 70% interest in Laurel Park Place, a regional mall in Livonia, MI, for a purchase price of \$80,363. The purchase price consisted of \$2,828 in cash, the assumption of \$50,654 of non-recourse debt that bears interest at a stated rate of 8.50% and matures in December 2012 and the issuance of 571,700 Series L special common units (the "L-SCUs") in the Operating Partnership with a fair value of \$26,881. The Company recorded a debt premium of \$10,552, computed using an estimated market interest rate of 5.00%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition. The terms of the L-SCUs are described in Note 9.

The Company may elect to acquire the remaining 30% ownership interest in Laurel Park Place, or a portion thereof, at any time following the acquisition date for a purchase price of \$14,000, which will be paid either through the issuance of common units of limited partnership interest in the Operating Partnership or with cash, at the Company's election. If the Company exercises its right to acquire the remaining 30% interest, or a portion thereof, prior to December 2012 through the issuance of common units, the common units issued will not be entitled to receive distributions until after December 2012. If the Company does not exercise its right to acquire the remaining 30% interest by December 2012, then the partner owning that interest will thereafter receive a preferred return equal to the greater of 12% or the 10-year treasury rate plus 800 basis points on the portion of its joint venture interest that has not yet been acquired by the Company. The Company receives all of the profits and losses of Laurel Park Place and is responsible for all of its debt. The \$14,000 value of the minority partner's interest has been recorded in Accounts Payable and Accrued Liabilities.





## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

On July 14, 2005, the Company acquired The Mall of Acadiana, a super-regional mall in Lafayette, LA, for a cash purchase price, including transaction costs, of \$175,204. The Company also entered into 10-year lease agreements for 13.4 acres of land adjacent to The Mall of Acadiana, which provide the Company the right to purchase the land for a cash purchase price of \$3,327 during the first year of the lease term, \$3,510 during the second year and amounts increasing by 10% per year for each year of the lease term thereafter. After the first year, the seller may put the land to the Company for a price equal to the amounts set forth in the previous sentence. The Company also obtained a ten-year option to acquire another adjacent 14.9 acre tract of land for a cash purchase price of \$3,245 during the first six months of the option, which increases to \$3,407 during the second six months of the option and to \$3,570 during the remaining nine years of the option. The Company acquired the 13.4 acre tract of land in 2006.

On November 7, 2005, the Company acquired Layton Hills Mall in Salt Lake City, UT, for a cash purchase price, including transaction costs, of \$120,926. The Company funded a portion of the purchase price with a new, short-term loan of \$102,850 that bore interest at the London Interbank Offered Rate ( LIBOR ) plus 95 basis points. The Company retired this loan in May 2006.

On November 16, 2005, the Company acquired Oak Park Mall in Overland, KS, Hickory Point Mall in Forsyth, IL, and Eastland Mall in Bloomington, IL, for a purchase price, including transaction costs, of \$508,180, which consisted of \$127,111 in cash, the assumption of \$335,100 of interest-only, non-recourse loans that bear interest at a stated rate of 5.85% and mature in November 2015 and the issuance of 1,144,924 Series K special common units (the K-SCUs ) of limited partnership interest in the Operating Partnership with a fair value of \$45,969. The Company funded part of the cash portion of the purchase price with a new, non-recourse loan of \$33,150 that bears interest at 5.85% and matures in November 2015. The terms of the K-SCUs are described in Note 9.

The results of operations of the acquired properties have been included in the consolidated financial statements since their respective dates of acquisition. The following table summarizes the estimated fair values of the assets acquired and liabilities assumed as of the respective acquisition dates during the year ended December 31, 2005:

Land	\$ 95,863	
Buildings and improvements	763,523	
Above-market leases	30,759	
Tenant relationships	49,796	
In-place leases	24,021	
Total assets	963,962	
Mortgage note payables assumed	(385,754	)
Premiums on mortgage note payables assumed	(10,552	)
Below-market leases	(54,263	)
Other long-term liabilities	(14,474	)
Net assets acquired	\$ 498,919	

The following unaudited pro forma financial information is for the years ended December 31, 2005 and 2004. It presents the results of the Company as if each of the 2005 acquisitions had occurred on January 1, 2004. However, the unaudited pro forma financial information does not represent what the consolidated results of operations or financial condition actually would have been if the acquisitions had occurred on January 1, 2004. The pro forma financial information also does not project the consolidated results of operations for any future period. The pro forma results for the years ended December 31, 2005 and 2004 are as follows:

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

	<b>2005</b>	<b>2004</b>
Total revenues	<b>\$ 971,647</b>	\$ 867,658
Total expenses	<b>(549,938 )</b>	(499,451 )
Income from operations	<b>\$ 421,709</b>	\$ 368,207
Income before discontinued operations	<b>\$ 153,319</b>	\$ 108,987
Net income available to common shareholders	<b>\$ 123,526</b>	\$ 93,149
Basic per share data:		
Income before discontinued operations, net of preferred dividends	<b>\$ 1.96</b>	\$ 1.47
Net income available to common shareholders	<b>\$ 1.96</b>	\$ 1.51
Diluted per share data:		
Income before discontinued operations, net of preferred dividends	<b>\$ 1.89</b>	\$ 1.42
Net income available to common shareholders	<b>\$ 1.90</b>	\$ 1.46

### 2004 Acquisitions

On March 12, 2004, the Company acquired Honey Creek Mall in Terre Haute, IN, for a purchase price, including transaction costs, of \$83,114, which consisted of \$50,114 in cash and the assumption of \$33,000 of non-recourse debt that bears interest at a stated rate of 6.95% and matures in May 2009. The Company recorded a debt premium of \$3,146, computed using an estimated market interest rate of 4.75%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition.

On March 12, 2004, the Company acquired Volusia Mall in Daytona Beach, FL, for a purchase price, including transaction costs, of \$118,493, which consisted of \$63,686 in cash and the assumption of \$54,807 of non-recourse debt that bears interest at a stated rate of 6.70% and matures in March 2009. The Company recorded a debt premium of \$4,615, computed using an estimated market interest rate of 4.75%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition.

On April 8, 2004, the Company acquired Greenbrier Mall in Chesapeake, VA, for a cash purchase price, including transaction costs, of \$107,450. The purchase price was partially financed with a new recourse term loan of \$92,650 that bore interest at LIBOR plus 100 basis points. The Company retired this loan in July 2006.

On April 21, 2004, the Company acquired Fashion Square, a community center in Orange Park, FL, for a cash purchase price, including transaction costs, of \$3,961.

On May 20, 2004, the Company acquired Chapel Hill Mall and its associated center, Chapel Hill Suburban, in Akron, OH, for a cash purchase price, including transaction costs, of \$78,252. The purchase price was partially financed with a new recourse term loan of \$66,500 that bore interest at LIBOR plus 100 basis points. The Company retired this loan in July 2006.

On June 22, 2004, the Company acquired Park Plaza Mall in Little Rock, AR, for a purchase price, including transaction costs, of \$77,526, which consisted of \$36,213 in cash and the assumption of \$41,313 of non-recourse debt that bears interest at a stated rate of 8.69% and matures in May 2010. The Company recorded a debt premium of \$7,737, computed using an estimated market interest rate of 4.90%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition.

On July 28, 2004, the Company acquired Monroeville Mall, and its associated center, the Annex, in the eastern Pittsburgh suburb of Monroeville, PA, for a total purchase price, including transaction costs, of \$231,621, which consisted of \$39,455 in cash, the assumption of

\$134,004 of non-recourse debt

78

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

that bears interest at a stated rate of 5.73% and matures in January 2013, an obligation of \$11,950 to pay for the fee interest in the land underlying the mall and associated center on or before July 28, 2007, and the issuance of 780,470 Series S Special Common Units (the S-SCUs ) in the Operating Partnership with a fair value of \$46,212. The Company recorded a debt premium of \$3,270, computed using an estimated market interest rate of 5.30%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition.

On November 22, 2004, the Company acquired Mall del Norte in Laredo, TX, for a cash purchase price, including transaction costs, of \$170,413. The purchase price was partially financed with a new non-recourse, interest-only loan of \$113,400 that bears interest at 5.04% and matures in December 2014.

On November 22, 2004, the Company acquired Northpark Mall in Joplin, MO, for a purchase price, including transaction costs, of \$79,141. The purchase price consisted of \$37,619 in cash and the assumption of \$41,522 of non-recourse debt that bears interest at a stated rate of 5.75% and matures in March 2014. The Company recorded a debt premium of \$687, computed using an estimated market interest rate of 5.50%, since the debt assumed was at an above-market interest rate compared to similar debt instruments at the date of acquisition.

The results of operations of the acquired properties have been included in the consolidated financial statements since their respective dates of acquisition. The following table summarizes the estimated fair values of the assets acquired and liabilities assumed as of the respective acquisition dates during the year ended December 31, 2004:

Land	\$ 81,673
Buildings and improvements	872,855
Above-market leases	8,329
In-place leases	33,921
Total assets	996,778
Mortgage note payables assumed	(304,646)
Premiums on mortgage note payables assumed	(19,455 )
Below-market leases	(27,352 )
Land purchase obligation	(11,950 )
Net assets acquired	\$ 633,375

The following unaudited pro forma financial information is for the year ended December 31, 2004. It presents the results of the Company as if each of the 2004 acquisitions had occurred on January 1, 2004. However, the unaudited pro forma financial information does not represent what the consolidated results of operations or financial condition actually would have been if the acquisitions had occurred on January 1, 2004. The pro forma financial information also does not project the consolidated results of operations for any future period. The pro forma results for the year ended December 31, 2004 are as follows:

Total revenues	\$ 836,672
Total expenses	(470,833 )
Income from operations	\$ 365,839
Income before discontinued operations	\$ 120,881
Net income available to common shareholders	\$ 105,043
Basic per share data:	
Income before discontinued operations, net of preferred dividends	\$ 1.67
Net income available to common shareholders	\$ 1.71
Diluted per share data:	
Income before discontinued operations, net of preferred dividends	\$ 1.60
Net income available to common shareholders	\$ 1.64





**NOTE 4. DISCONTINUED OPERATIONS**

During May 2006, the Company sold three community centers for an aggregate sales price of \$42,280 and recognized a gain of \$7,215. The Company also sold two community centers in May 2006 for an aggregate sales price of \$63,000 and recognized a loss on impairment of real estate assets of \$274.

All five of these community centers were sold to Galileo America LLC ( Galileo America ) in connection with a put right the Company had previously entered into with Galileo America. The Company, as tenant, entered into separate master lease agreements with Galileo America, as landlord, covering a total of three spaces in the properties sold to Galileo America. Under each master lease agreement, the Company is obligated to pay Galileo America an agreed-upon minimum annual rent, plus a pro rata share of common area maintenance expenses and real estate taxes, for each designated space for a term of two years from the closing date. The Company had a liability of \$252 at December 31, 2006 for the amounts to be paid over the remaining terms of the master lease obligations. To the extent the Company is relieved of its obligations under the master lease agreements as a result of leasing the spaces to third parties, the Company will recognize additional gain on sale of real estate assets.

During 2005, the Company sold six community centers for an aggregate sales price of \$12,600. The Company previously recognized an aggregate loss on impairment of real estate assets of \$617 on these community centers in 2004. Additionally, the Company determined that two community centers met the criteria to be reflected as held for sale as of December 31, 2005 and recognized a loss on impairment of \$1,029.

During 2004, the Company sold three community centers for a total sales price \$7,250 and recognized a total gain of \$845 on two of the community centers that is recorded as gain on discontinued operations. The Company recognized a loss of \$114 in December 2004 on one of the community centers, which is included in loss on impairment of real estate assets in the consolidated statement of operations.

Total revenues of the centers described above that are included in discontinued operations were \$4,934, \$4,796 and \$3,004 in 2006, 2005 and 2004, respectively. All periods presented have been adjusted to reflect the operations of the centers described above as discontinued operations.

**NOTE 5. JOINT VENTURES**Unconsolidated Affiliates

At December 31, 2006, the Company had investments in the following 14 partnerships and joint ventures, which are accounted for using the equity method of accounting:

Joint Venture	Property Name	Company's	
		Interest	
Governor's Square IB	Governor's Plaza	50.00	%
Governor's Square Company	Governor's Square	47.50	%
High Pointe Commons, LP	High Pointe Commons	50.00	%
Imperial Valley Mall L.P.	Imperial Valley Mall	60.00	%

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Imperial Valley Peripheral L.P.	Imperial Valley Mall (vacant land)	60.00	%
Imperial Valley Commons L.P.	Imperial Valley Commons	60.00	%
Kentucky Oaks Mall Company	Kentucky Oaks Mall	50.00	%



Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Joint Venture	Property Name	Company's	
		Interest	%
Mall of South Carolina L.P.	Coastal Grand Myrtle Beach	50.00	%
Mall of South Carolina Outparcel L.P.	Coastal Grand Myrtle Beach (vacant land)	50.00	%
Mall Shopping Center Company	Plaza del Sol	50.60	%
N. Dalton Bypass, LLC	Hammond Creek Commons	51.00	%
Parkway Place L.P.	Parkway Place	45.00	%
Triangle Town Member LLC	Triangle Town Center, Triangle Town Commons and Triangle Town Place	50.00	%
York Town Center, LP	York Town Center	50.00	%

Condensed combined financial statement information of the unconsolidated affiliates is presented as follows:

	December 31,	
	2006	2005
<b>ASSETS:</b>		
Net investment in real estate assets	\$ 588,300	\$ 586,715
Other assets	37,047	37,759
Total assets	\$ 625,347	\$ 624,474
<b>LIABILITIES:</b>		
Mortgage and other notes payable	\$ 489,811	\$ 474,773
Other liabilities	18,526	17,270
Total liabilities	508,337	492,043
<b>OWNERS' EQUITY</b>		
The Company	80,413	88,461
Other investors	36,597	43,970
Total owners' equity	117,010	132,431
Total liabilities and owners' equity	\$ 625,347	\$ 624,474

	Year Ended December 31,		
	2006	2005	2004
Total revenues	\$ 94,785	\$ 118,823	\$ 109,696
Depreciation and amortization	(26,488 )	(30,273 )	(24,994 )
Other operating expenses	(28,514 )	(32,738 )	(27,479 )
Income from operations	39,783	55,812	57,223
Interest income	176	246	138
Interest expense	(34,731 )	(35,083 )	(27,353 )
Gain on sales of real estate assets	5,244	6,717	4,555
Discontinued operations		55	1,945
Net income	\$ 10,472	\$ 27,747	\$ 36,508

All debt on these properties is non-recourse. See Note 16 for a description of guarantees the Company has issued related to certain unconsolidated affiliates.

In December 2006, Kentucky Oaks Mall Company obtained a ten-year, non-recourse mortgage note payable of \$30,000 that has a fixed interest rate of 5.27% and matures in January 2017. The net proceeds were used to retire the outstanding borrowings of \$29,684 under the previous mortgage loan.

In September 2004, Mall of South Carolina L.P. obtained a long-term, non-recourse, fixed-rate mortgage loan totaling \$118,000. The loan is comprised of a \$100,000 A-note to a financial institution that bears interest at 5.09%, which matures in September 2014, and two 10-year B-notes of \$9,000 each that bear interest at 7.75% and mature in September 2014. The Company and its third party partner in Mall of South Carolina L.P. each hold one of the B-notes. The total net proceeds from these loans were



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

used to retire \$80,493 of outstanding borrowings under the construction loan that partially financed the development of Coastal Grand-Myrtle Beach.

In September 2005, Imperial Valley Mall L.P. obtained a ten-year, non-recourse mortgage note payable of \$60,000 that has a fixed interest rate of 4.985% and matures in September 2015. The proceeds of the loan were used to retire the outstanding borrowings of \$58,265 under the construction loan that was incurred to develop Imperial Valley Mall.

On November 16, 2005, the Company formed a 50/50 joint venture with Jacobs to own Triangle Town Center and its associated and lifestyle centers, Triangle Town Place and Triangle Town Commons, in Raleigh, NC. The Company assumed management, leasing and any future development responsibilities of the properties.

Jacobs' initial contribution consisted of the three shopping centers and the Company made an initial cash contribution of \$1,560. Concurrent with its formation, the joint venture entered into a new ten-year, fixed rate non-recourse loan of \$200,000, secured by the collective centers. The proceeds from the loan were used to retire an existing construction loan totaling \$121,828 and the balance was paid to Jacobs as a partial return of Jacobs' equity. The joint venture equity will be equalized between Jacobs and the Company through future contributions by the Company and through property cash flow distributions.

Under the terms of the joint venture agreement, the Company is required to fund any additional equity necessary for capital expenditures, including future development or expansion of the property, and any operating deficits of the joint venture. The Company has guaranteed funding of such items up to a maximum of \$50,000. The joint venture's profits are allocated 50/50 to Jacobs and the Company. The Company receives a preferred return on its invested capital in the joint venture and will, after payment of such preferred return and repayment of the Company's invested capital, and repayment of the balance of Jacobs' equity, share equally with Jacobs in the joint venture's cash flows.

### Galileo America Joint Venture

On September 24, 2003, the Company formed Galileo America, a joint venture with Galileo America, Inc., the U.S. affiliate of Australia-based Galileo America Shopping Trust, to invest in community centers throughout the United States. The arrangement provided for the Company to sell, in three phases, its interests in 51 community centers for a total price of \$516,000 plus a 10% interest in Galileo America.

The first phase of the transaction closed on October 23, 2003, when the Company sold its interests in 41 community centers to Galileo America for \$393,925, which consisted of \$250,705 in cash, the retirement of \$24,922 of debt on one of the community centers, a note receivable of \$4,813, Galileo America's assumption of \$93,037 in debt and \$20,448 representing the Company's 10% interest in Galileo America. The Company used the net proceeds to fund escrow amounts used in like-kind exchange acquisitions and to reduce outstanding borrowings under the Company's credit facilities. The Company recognized a gain of \$71,886 from the first phase and recorded its investment in Galileo America at the carryover basis of the real estate assets contributed for its 10% interest. The note receivable was paid subsequent to December 31, 2003.

The second phase of the Galileo America transaction closed on January 5, 2004, when the Company sold its interest in six community centers for \$92,375, which consisted of \$62,687 in cash, the retirement of \$25,953 of debt on one of the community centers, the joint venture's assumption of \$2,816 of debt and closing costs of \$919. The real estate assets and related mortgage notes payable of the properties in the second phase were reflected as held for sale from October 23, 2003, the date that it was determined these assets met the criteria to be reflected as held for sale. There was no depreciation expense recorded on these assets subsequent to October 23, 2003.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

The Company sold a community center expansion to Galileo America during September 2004 for \$3,447 in cash. The Company recognized gain of \$1,316 to the extent of the third party partner's ownership interest and recorded an investment of \$147 in Galileo America at the carryover basis of the real estate assets contributed for its 10% interest.

In October 2004, the Company sold its interests in one community center to Galileo America for a purchase price of \$17,900, which consisted of \$2,900 in cash, Galileo America's assumption of \$10,500 of debt and a limited partnership interest in Galileo America, Inc. The community center was originally scheduled to be included in the third phase of the transaction that closed in January 2005. The Company recognized a gain of \$2,840 on the sale of this property and recorded an investment of \$3,820 in Galileo America at the carryover basis of the real estate assets contributed for its 10% interest in this property.

The third phase of the joint venture closed on January 5, 2005, when the Company sold its interests in two power centers, one community center and one community center expansion to Galileo America for \$58,600, which consisted of \$42,529 in cash, the joint venture's assumption of \$12,141 of debt, \$3,596 representing the Company's interest in Galileo America and closing costs of \$334. The real estate assets and related mortgage notes payable of the properties in the third phase were reflected as held for sale as of January 1, 2004, the date that it was determined these assets met the criteria to be reflected as held for sale. The Company did not record any depreciation expense on these assets during 2004. The Company recognized a loss on impairment of real estate assets of \$1,947 in December 2004 and an additional loss on impairment of real estate assets of \$262 during the year ended December 31, 2005 related to the properties included in the third phase.

The Company, as tenant, entered into separate master lease agreements with Galileo America, as landlord, covering certain spaces in certain of the properties sold to the joint venture. Under each master lease agreement, the Company was obligated to pay Galileo America an agreed-upon minimum annual rent, plus a pro rata share of common area maintenance expenses and real estate taxes, for each designated space for a term of five years from the applicable property's closing date. Two properties in the first phase and one in the second phase were subject to master lease agreements. During 2005 and 2004, the Company recognized gain of \$2,505 and \$7,206, respectively, as a result of being relieved of its obligation under the master lease arrangements as spaces were leased to third parties.

The Company also received \$8,000 of additional contingent consideration since, as the exclusive manager of the properties, it achieved certain leasing objectives related to spaces that were vacant, or projected to soon be vacant, at the time the first phase closed. The Company earned \$4,167 in 2004 for leasing objectives that were met during 2004, of which \$3,750 was recognized as gain on sales of real estate assets and \$417, representing the portion attributable to the Company's ownership interest, was recorded as a reduction of the Company's investment in Galileo America.

On August 10, 2005, the Company transferred all of its 8.4% ownership interest in Galileo America to Galileo America in exchange for Galileo America's interest in two community centers: Springdale Center in Mobile, AL, and Wilkes-Barre Township Marketplace in Wilkes-Barre Township, PA. The two properties had a fair value of \$60,000. The Company recognized a gain of \$42,022, in accordance with SFAS No. 153, on the redemption of its interest in Galileo America, which represents the excess of the fair value of the two properties over the carrying amount of the Company's investment in Galileo America of \$17,978. The Company had the right to put the two properties to Galileo America for \$60,000 in cash at any time for one year following the redemption, as well as additional property at Springdale Center that the Company held in a ground lease for \$3,000 in cash. As discussed in Note 4, the Company exercised its put right and sold these properties to Galileo America in May 2006. The Company also entered into an agreement to provide advisory services to Galileo America for a period of three years in exchange for \$1,000 per year. The Company recorded a loss on impairment during 2005 related to these properties, which is discussed in Note 4.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

The Company sold its management and advisory contracts with Galileo America to New Plan Excel Realty Trust, Inc. ( New Plan ) for \$22,000 in cash and, after reductions for closing costs, recognized a gain of \$21,619 during 2005. The Company also transferred its remaining obligations of \$3,818 under the master lease agreement to New Plan by paying New Plan a cash payment of \$1,925. The Company recognized a gain of \$1,893 during 2005 as a result of the settlement of the remaining master lease liability.

New Plan retained the Company to manage nine properties that Galileo America had recently acquired from a third party for a term of 17 years beginning on the third anniversary of the closing and will pay the Company a management fee of \$1,000 per year. At any time after November 22, 2007, New Plan may terminate the agreement by paying the Company a termination fee of \$7,000. The Company will recognize management fee income beginning on the third anniversary of the closing as it provides services under the management contract. If and when New Plan should terminate the management agreement with the Company, the Company will recognize the \$7,000 termination fee as gain.

Separately, Galileo America entered into an agreement to acquire New Plan's interest in a portfolio of properties. Under the terms of its agreement with Galileo America, the Company received an acquisition fee of \$8,000 related to that transaction, which was recognized as management fee revenues during 2005.

As a result of the disposition of its ownership interest in Galileo America and the sale of the related management and advisory contracts, the Company recorded additional compensation expense of \$1,301 in 2005 related to the severance of affected personnel, including \$736 related to the accelerated vesting of stock-based compensation awards for certain of the affected personnel.

### Variable Interest Entities

The Company has a 10% ownership interest and is the primary beneficiary in a joint venture that owns and operates Willowbrook Plaza in Houston, TX, Massard Crossing in Ft. Smith, AR and Pemberton Plaza in Vicksburg, MS. At December 31, 2006 and 2005, this joint venture had total assets of \$54,516 and \$56,101, respectively, and a mortgage note payable of \$36,987 and \$37,407, respectively.

In April 2005, the Company formed a joint venture with Jacobs to develop Gulf Coast Town Center in Lee County (Ft. Myers/Naples), Florida. Under the terms of the joint venture agreement, the Company initially contributed \$40,335 for a 50% interest in the joint venture, the proceeds of which were used to refund the aggregate acquisition and development costs incurred with respect to the project that were previously paid by Jacobs. The Company must also provide any additional equity necessary to fund the development of the property, as well as to fund up to an aggregate of \$30,000 of operating deficits of the joint venture. The Company receives a preferred return of 11% on its invested capital in the joint venture and will, after payment of such preferred return and repayment of the Company's invested capital, share equally with Jacobs in the joint venture's profits.

The joint venture arrangement provides the Company with the right to put its 50% ownership interest to Jacobs if certain approvals of tenants and government entities that are required for the continued development of the project are not obtained by the second anniversary of the joint venture agreement. The put right provides that Jacobs will acquire the Company's 50% ownership interest for an amount equal to the total unreturned equity funded by the Company plus any accrued and unpaid preferred return on that equity.

The Company determined that the joint venture is a variable interest entity in which it is the primary beneficiary in accordance with FASB Interpretation No. 46(R), *Consolidation of Variable Interest Entities* and has consolidated this joint venture. At December 31, 2006 and 2005,

this joint

85



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

venture had total assets of \$153,022 and \$73,885, respectively, and recourse construction loans of \$124,058 and \$42,020, respectively.

In October 2006, the Company entered into a loan agreement with a third party under which the Company will loan the third party up to \$18,000 to fund land acquisition costs and certain predevelopment expenses for the purpose of developing a shopping center. The loan agreement provides that the Company may convert the loan to a 50% ownership interest in the third party at anytime. The Company determined that its loan to the third party represents a variable interest in a variable interest entity and that the Company is the primary beneficiary. As a result, the Company consolidates this entity. At December 31, 2006, this joint venture had total assets of \$10,743.

In October 2006, the Company entered into a loan agreement with a third party under which the Company will loan the third party up to \$7,300 to fund land acquisition costs and certain predevelopment expenses for the purpose of developing a shopping center. The loan agreement provides that, in certain circumstances, the Company may convert the loan to a 25% ownership interest in the third party. The Company determined that its loan to the third party represents a variable interest in a variable interest entity and that the Company is the primary beneficiary. As a result, the Company consolidates this entity. At December 31, 2006, this joint venture had total assets of \$6,527.

### NOTE 6. MORTGAGE AND OTHER NOTES PAYABLE

Mortgage and other notes payable consisted of the following:

	December 31, 2006		December 31, 2005			
	Weighted	Average	Weighted	Average		
	Interest	Interest	Interest	Interest		
	Amount	Rate (1)	Amount	Rate (1)		
Fixed-rate debt:						
Non-recourse loans on operating properties	\$ 3,517,710	5.99	%	\$ 3,281,939	6.02	%
Variable-rate debt:						
Recourse term loans on operating properties	101,464	6.48	%	292,000	5.33	%
Lines of credit	830,932	6.19	%	690,285	5.29	%
Construction loans	114,429	6.61	%	76,831	5.76	%
Total variable-rate debt	1,046,825	6.26	%	1,059,116	5.33	%
Total	\$ 4,564,535	6.06	%	\$ 4,341,055	5.85	%

(1) Weighted average interest rate including the effect of debt premiums, but excluding the amortization of deferred financing costs.

Non-recourse and recourse term loans include loans that are secured by properties owned by the Company that have a net carrying value of \$4,748,864 at December 31, 2006.

#### Fixed-Rate Debt

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

At December 31, 2006, fixed-rate loans bear interest at stated rates ranging from 4.52% to 10.125%. Outstanding borrowings under fixed-rate loans include unamortized debt premiums of \$34,687 that were recorded when the Company assumed debt to acquire real estate assets that was at an above-market interest rate compared to similar debt instruments at the date of acquisition. Fixed-rate loans generally provide for monthly payments of principal and/or interest and mature at various dates from April 2007 through January 2017, with a weighted average maturity of 5.07 years.

In July 2006, the Company obtained four separate ten-year, non-recourse loans totaling \$317,000 that bear interest at fixed rates ranging from 5.86% to 6.10%, with a weighted average rate of 5.96%. The

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

proceeds were used to retire \$249,752 of mortgage notes payable that were scheduled to mature during the succeeding twelve months and to pay outstanding balances on the Company's credit facilities. The mortgage notes payable that were retired consisted of three variable rate term loans totaling \$189,150 and one fixed rate loan of \$60,602. The Company recorded a loss on extinguishment of debt of \$935 related to prepayment fees and the write-off of unamortized deferred financing costs associated with the loans that were retired.

### Variable-Rate Debt

Recourse term loans bear interest at variable interest rates indexed to the prime lending rate or LIBOR. At December 31, 2006, interest rates on recourse loans varied from 6.38% to 6.60%. These loans mature at various dates from February 2007 to May 2009, with a weighted average maturity of .9 years.

### Unsecured Line of Credit

On August 22, 2006, the Company amended its unsecured credit facility with Wells Fargo Bank to increase the availability from \$500,000 to \$560,000, extend the maturity date from August 27, 2006 to August 27, 2008 plus three one-year extension options, amend certain financial covenants to provide the Company with enhanced borrowing flexibility, increase the limit on the maximum availability that the Company may request from \$600,000 to \$700,000 and add a letter of credit feature to the credit facility. The credit facility bears interest at LIBOR plus a margin of 0.75% to 1.20% based on the Company's leverage, as defined in the agreement. At December 31, 2006, the outstanding borrowings of \$330,000 under the unsecured credit facility had a weighted average interest rate of 6.25%. Additionally, the Company pays an annual fee of 0.1% of the amount of total availability under the unsecured credit facility.

### Secured Lines of Credit

The Company has four secured lines of credit that are used for construction, acquisition, and working capital purposes, as well as issuances of letters of credit. Each of these lines is secured by mortgages on certain of the Company's operating properties. Borrowings under the secured lines of credit had a weighted average interest rate of 6.15% at December 31, 2006. The Company also pays a fee based on the amount of unused availability under its largest secured credit facility at a rate of 0.125% or 0.250%, depending on the level of unused availability. The following summarizes certain information about the secured lines of credit as of December 31, 2006:

<b>Total Available</b>	<b>Total Outstanding</b>	<b>Maturity Date</b>
\$ 476,000	\$ 475,232	February 2009
100,000	7,500	June 2008
20,000	1,000	March 2007
17,200	17,200	April 2008
<b>\$ 613,200</b>	<b>\$ 500,932</b>	

In addition to the total borrowings outstanding on the secured credit facilities, there were letters of credit totaling \$2,071 that were outstanding at December 31, 2006.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

In February 2006, the Company amended one of the secured credit facilities to increase the maximum availability from \$373,000 to \$476,000, extend the maturity date from February 26, 2006 to February 26, 2009 plus a one-year extension option, increase the minimum tangible net worth requirement, as defined, from \$1,000,000 to \$1,370,000 and increase the limit on the maximum availability that the Company may request from \$500,000 to \$650,000. In August 2006, the Company amended this secured credit facility to

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

reduce the interest rate from LIBOR plus 0.90% to LIBOR plus 0.80% and to amend certain financial covenants to provide the Company with enhanced borrowing flexibility.

In June 2006, the Company amended its \$100,000 secured credit facility to change the maturity date from June 1, 2007 to June 1, 2008 and to substitute certain collateral under the facility.

In August 2006, the Company amended one of its secured credit facilities to increase the availability from \$10,000 to the greater of \$17,200 or the borrowing base (as defined), to reduce the interest rate from LIBOR plus 1.00% to LIBOR plus 0.80%, to extend the maturity date from April 1, 2007 to April 1, 2008 and to amend certain financial covenants to provide the Company with enhanced borrowing flexibility.

The secured lines of credit are secured by 22 of the Company's properties, which had an aggregate net carrying value of \$481,390 at December 31, 2006.

### Letters of Credit

At December 31, 2006, the Company had additional secured lines of credit with a total commitment of \$37,345 that can only be used for issuing letters of credit. The total amount outstanding under these lines of credit was \$16,837 at December 31, 2006.

### Covenants and Restrictions

The secured and unsecured line of credit agreements contain, among other restrictions, certain financial covenants including the maintenance of certain financial coverage ratios, minimum net worth requirements, and limitations on cash flow distributions. Additionally, certain property-specific mortgage notes payable require the maintenance of debt service coverage ratios on their respective properties. The Company was in compliance with all covenants and restrictions at December 31, 2006.

Thirty-five malls, five associated centers, three community centers and the corporate office building are owned by special purpose entities that are included in the Company's consolidated financial statements. The sole business purpose of the special purpose entities is to own and operate these properties, each of which is encumbered by a commercial-mortgage-backed-securities loan. The real estate and other assets owned by these special purpose entities are restricted under the loan agreements in that they are not available to settle other debts of the Company. However, so long as the loans are not under an event of default, as defined in the loan agreements, the cash flows from these properties, after payments of debt service, operating expenses and reserves, are available for distribution to the Company.

### Debt Maturities

As of December 31, 2006, the scheduled principal payments on all mortgage and other notes payable, including construction loans and lines of credit, are as follows:

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

2007	\$ 151,466
2008	822,124
2009	996,691
2010	456,826
2011	222,386
Thereafter	1,880,355
	4,529,848
Net unamortized premiums	34,687
	\$ 4,564,535

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Of the \$151,466 of scheduled principal payments in 2007, \$91,795 is related to loans that are scheduled to mature in 2007. The Company intends to retire or refinance these loans.

**NOTE 7. LOSS ON EXTINGUISHMENT OF DEBT**

The losses on extinguishment of debt resulted from prepayment penalties and the write-off of unamortized deferred financing costs and unamortized debt premiums when notes payable were retired before their scheduled maturity dates as follows:

	<b>Year Ended December 31,</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Prepayment fees	\$ 557	\$ 6,524	\$
Unamortized deferred financing costs	378	976	
Unamortized debt premiums		(1,329 )	
	<b>\$ 935</b>	<b>\$ 6,171</b>	<b>\$</b>

**NOTE 8. SHAREHOLDERS EQUITY**Common Stock Repurchase Plan

In November 2005, the Company's board of directors approved a plan to repurchase up to \$60,000 of the Company's common stock by December 31, 2006. The Company had repurchased 1,371,034 shares of its common stock as of December 31, 2005 for a total of \$54,998, or a weighted average cost of \$40.11 per share. The Company has not repurchased any additional shares subsequent to December 31, 2005. The Company had a payable of \$6,706 at December 31, 2005, related to repurchased common stock, which was paid in January 2006.

Preferred Stock

In June 2002, the Company completed an offering of 2,000,000 shares of 8.75% Series B Cumulative Redeemable Preferred Stock (the "Series B Preferred Stock"), having a par value of \$.01 per share, at its liquidation preference of \$50.00 per share. The net proceeds of \$96,370 were used to reduce outstanding balances under the Company's credit facilities and to retire term loans on several properties. The dividends on the Series B Preferred Stock are cumulative and accrue from the date of issue and are payable quarterly in arrears at a rate of \$4.375 per share per annum. The Series B Preferred Stock has no stated maturity, is not subject to any sinking fund or mandatory redemption, and is not convertible into any other securities of the Company. The Series B Preferred Stock cannot be redeemed by the Company prior to June 14, 2007. After that date, the Company may redeem shares, in whole or in part, at any time for a cash redemption price of \$50.00 per share plus accrued and unpaid dividends.

On August 22, 2003, the Company issued 4,600,000 depositary shares in a public offering, each representing one-tenth of a share of 7.75% Series C Cumulative Redeemable Preferred Stock (the "Series C Preferred Stock") with a par value of \$0.01 per share. The Series C Preferred Stock has a liquidation preference of \$250.00 per share (\$25.00 per depositary share). The dividends on the Series C Preferred Stock are cumulative, accrue from the date of issuance and are payable quarterly in arrears at a rate of \$19.375 per share (\$1.9375 per depositary share) per annum. The Series C Preferred Stock has no stated maturity, is not subject to any sinking fund or mandatory redemption, and is not convertible into any other securities of the Company. The Series C Preferred Stock cannot be redeemed by the Company prior to August 22, 2008. After that date, the Company may redeem shares, in whole or in part, at any time for a cash redemption price of \$250.00 per share (\$25.00 per depositary share) plus accrued and unpaid dividends. The net proceeds of \$111,227 were used to partially fund certain acquisitions discussed in Note 3 and to reduce outstanding borrowings on the Company's credit facilities.





## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

On December 13, 2004, the Company issued 7,000,000 depositary shares in a public offering, each representing one-tenth of a share of 7.375% Series D Cumulative Redeemable Preferred Stock (the Series D Preferred Stock) with a par value of \$0.01 per share. The Series D Preferred Stock has a liquidation preference of \$250.00 per share (\$25.00 per depositary share). The dividends on the Series D Preferred Stock are cumulative, accrue from the date of issuance and are payable quarterly in arrears at a rate of \$18.4375 per share (\$1.84375 per depositary share) per annum. The Series D Preferred Stock has no stated maturity, is not subject to any sinking fund or mandatory redemption, and is not convertible into any other securities of the Company. The Series D Preferred Stock cannot be redeemed by the Company prior to December 13, 2009. After that date, the Company may redeem shares, in whole or in part, at any time for a cash redemption price of \$250.00 per share (\$25.00 per depositary share) plus accrued and unpaid dividends. The net proceeds of \$169,333 were used to reduce outstanding borrowings on the Company's credit facilities.

Holders of each series of preferred stock will have limited voting rights if dividends are not paid for six or more quarterly periods and in certain other events.

### Dividends

On November 2, 2006, the Company declared a cash dividend of \$0.5050 per share of common stock for the quarter ended December 31, 2006. The dividend was paid on January 16, 2007, to shareholders of record as of December 29, 2006. The total dividend of \$33,038 is included in accounts payable and accrued liabilities at December 31, 2006.

On October 5, 2005, the Company declared a special one-time cash dividend of \$0.09 per share of common stock as a result of the taxable gains generated from the sale of the Company's management contracts with Galileo America as discussed in Note 5. On October 27, 2005, the Company declared a cash dividend of \$0.4575 per share of common stock for the quarter ended December 31, 2005. Both dividends were paid on January 16, 2006, to shareholders of record as of December 30, 2005. The total dividend of \$34,228 is included in accounts payable and accrued liabilities at December 31, 2005.

The allocations of dividends declared and paid for income tax purposes are as follows:

	<b>Year Ended December 31,</b>				
	<b>2006</b>	<b>2005</b>	<b>2004</b>		
Dividends declared:					
Common stock	\$ 1.8775	\$ 1.76625	\$ 1.49375		
Series B preferred stock	\$ 4.375	\$ 4.375	\$ 4.37505		
Series C preferred stock	\$ 19.375	\$ 19.375	\$ 19.375		
Series D preferred stock	\$ 18.4375	\$ 19.359375	\$		
Allocations: <sup>(1)</sup>					
Ordinary income	97.56	%	100.00	%	87.41 %
Capital gains 15% rate	2.22	%	0.00	%	11.27 %
Capital gains 20% rate	0.00	%	0.00	%	0.00 %
Capital gains 25% rate	0.22	%	0.00	%	1.32 %
Return of capital	0.00	%	0.00	%	0.00 %
Total	100.00	%	100.00	%	100.00 %

(1) The allocations for income tax purposes are the same for the common stock and each series of preferred stock for each

period presented.



**NOTE 9. MINORITY INTERESTS**

Minority interests represent (i) the aggregate partnership interest in the Operating Partnership that is not owned by the Company and (ii) the aggregate ownership interest in 16 of the Company's shopping center properties that is held by third parties.

Minority Interest in Operating Partnership

The minority interest in the Operating Partnership is represented by common units and special common units of limited partnership interest in the Operating Partnership (the Operating Partnership Units) that the Company does not own.

The assets and liabilities allocated to the Operating Partnership's minority interests are based on their ownership percentage of the Operating Partnership at December 31, 2006 and 2005. The ownership percentage is determined by dividing the number of Operating Partnership Units held by the minority interests at December 31, 2006 and 2005 by the total Operating Partnership Units outstanding at December 31, 2006 and 2005, respectively. The minority interest ownership percentage in assets and liabilities of the Operating Partnership was 43.7% and 45.8% at December 31, 2006 and 2005, respectively.

Income is allocated to the Operating Partnership's minority interests based on their weighted average ownership during the year. The ownership percentage is determined by dividing the weighted average number of Operating Partnership Units held by the minority interests by the total weighted average number of Operating Partnership Units outstanding during the year.

A change in the number of shares of common stock or Operating Partnership Units changes the percentage ownership of all partners of the Operating Partnership. An Operating Partnership Unit is considered to be equivalent to a share of common stock since it generally is redeemable for cash or shares of the Company's common stock. As a result, an allocation is made between shareholders' equity and minority interest in the Operating Partnership in the accompanying balance sheet to reflect the change in ownership of the Operating Partnership's underlying equity when there is a change in the number of shares and/or Operating Partnership Units outstanding. In 2006, the Company allocated \$1,785 from shareholders' equity to minority interest. During 2005 and 2004, the Company allocated \$37,157 and \$12,661, respectively, from minority interest to shareholders' equity.

The total minority interest in the Operating Partnership was \$550,905 and \$596,803 at December 31, 2006 and 2005, respectively.

On November 2, 2006, the Operating Partnership declared a distribution of \$26,267 to the Operating Partnership's limited partners. The distribution was paid on January 16, 2007. This distribution represented a distribution of \$0.5050 per unit for each common unit and \$0.6346 to \$.7125 per unit for certain special common units in the Operating Partnership. The total distribution is included in accounts payable and accrued liabilities at December 31, 2006.

On October 27, 2005, the Operating Partnership declared a distribution of \$29,014 to the Operating Partnership's limited partners. The distribution was paid on January 16, 2006. This distribution represented a distribution of \$0.5475 per unit for each common unit and \$0.6346 to \$.7125 per unit for certain special common units in the Operating Partnership. The total distribution is included in accounts payable and accrued liabilities at December 31, 2005.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

### Minority Interest in Operating Partnership-Conversion Rights

Under the terms of the Operating Partnership's limited partnership agreement, each of the limited partners has the right to exchange all or a portion of its partnership interests for shares of CBL's common stock or, at CBL's election, their cash equivalent. When an exchange occurs, CBL assumes the limited partner's ownership interests in the Operating Partnership. The number of shares of common stock received by a limited partner of the Operating Partnership upon exercise of its exchange rights will be equal, on a one-for-one basis, to the number of Operating Partnership Units exchanged by the limited partner. The amount of cash received by the limited partner, if CBL elects to pay cash, will be based on the five-day trailing average of the trading price at the time of exercise of the shares of common stock that would otherwise have been received by the limited partner in the exchange. Neither the limited partnership interests in the Operating Partnership nor the shares of common stock of CBL are subject to any right of mandatory redemption.

As of January 31, 2004, holders of 26,318,804 Series J special common units ( J-SCUs ) may exchange them for shares of common stock or cash. The J-SCUs receive a distribution equal to that paid on the common units.

In July 2004, the Company issued 1,560,940 S-SCUs in connection with the acquisition of Monroeville Mall, which is discussed in Note 3. The S-SCUs receive a minimum distribution of \$2.53825 per unit per year for the first three years, and a minimum distribution of \$2.92875 per unit per year thereafter.

In June 2005, the Company issued 571,700 L-SCUs in connection with the acquisition of Laurel Park Place, which is discussed in Note 3. The L-SCUs receive a minimum distribution of \$0.7575 per unit per quarter (\$3.03 per unit per year). Upon the earlier to occur of June 1, 2020, or when the distribution on the common units exceeds \$0.7575 per unit for four consecutive calendar quarters, the L-SCUs will thereafter receive a distribution equal to the amount paid on the common units.

In November 2005, the Company issued 1,144,924 K-SCUs in connection with the acquisition of Oak Park Mall, Eastland Mall and Hickory Point Mall, which is discussed in Note 3. The K-SCUs received a dividend at a rate of 6.0%, or \$2.85 per K-SCU, for the first year following the close of the transaction and will receive a dividend at a rate of 6.25%, or \$2.96875 per K-SCU, thereafter. When the quarterly distribution on the Operating Partnership's common units exceeds the quarterly K-SCU distribution for four consecutive quarters, the K-SCUs will receive distributions at the rate equal to that paid on the Operating Partnership's common units. At any time following the first anniversary of the closing date, the holders of the K-SCUs may exchange them, on a one-for-one basis, for shares of the Company's common stock or, at the Company's election, their cash equivalent.

The Company issued 237,390 common units in connection with the acquisition of Panama City Mall in 2002. These common units receive a minimum annual dividend of \$1.6875 per unit until May 2012. When the distribution on the common units exceeds \$1.6875 per unit, these common units will receive a distribution equal to that paid on the common units. Additionally, if the annual distribution on the common units should ever be less than \$1.11 per unit, the \$1.6875 per unit dividend will be reduced by the amount the per unit distribution is less than \$1.11 per unit. The annual distribution on the common units exceeded \$1.6875 per unit during 2005.

During 2006, holders elected to exchange 595,041 special common units and 1,480,066 common units. The Company elected to exchange \$3,610 of cash and 1,979,644 shares of common stock for these units.

During 2005, holders elected to exchange 48,618 special common units and 3,518 common units and the Company elected to exchange \$2,172 of cash for these units.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

During 2004, holders elected to exchange 62,392 special common units and 683,250 common units. The Company elected to exchange \$5,949 of cash and 525,636 shares of common stock for these units.

Outstanding rights to convert minority interests in the Operating Partnership to common stock were held by the following parties at December 31, 2006 and 2005:

	December 31,	
	2006	2005
The Company	<b>65,421,311</b>	62,512,816
Jacobs	<b>23,066,680</b>	23,796,796
CBL's Predecessor	<b>17,493,676</b>	17,511,224
Third parties	<b>10,298,001</b>	11,617,592
Total Operating Partnership Units	<b>116,279,668</b>	115,438,428

### Minority Interest in Shopping Center Properties

The Company's consolidated financial statements include the assets, liabilities and results of operations of 16 properties that the Company does not wholly own. The minority interests in shopping center properties represents the aggregate ownership interest of third parties in these properties. The total minority interests in shopping center properties was \$8,545 and \$12,672 at December 31, 2006 and 2005, respectively.

The assets and liabilities allocated to the minority interests in shopping center properties are based on the third parties' ownership percentages in each shopping center property at December 31, 2005 and 2004. Income is allocated to the minority interests in shopping center properties based on the third parties' weighted average ownership in each shopping center property during the year.

### **NOTE 10. MINIMUM RENTS**

The Company receives rental income by leasing retail shopping center space under operating leases. Future minimum rents are scheduled to be received under noncancellable tenant leases at December 31, 2006, as follows:

2007	\$	546,893
2008		472,088
2009		415,491
2010		357,383
2011		296,946
Thereafter		1,016,814
	\$	3,105,615

Future minimum rents do not include percentage rents or tenant reimbursements that may become due.



**NOTE 11. MORTGAGE NOTES RECEIVABLE**

Mortgage notes receivable are collateralized by first mortgages, wrap-around mortgages on the underlying real estate and related improvements or by assignment of 100% of the partnership interests that own the real estate assets. Interest rates on notes receivable range from 5.0% to 10.0%, with a weighted average interest rate of 7.33% and 6.68% at December 31, 2006 and 2005, respectively. Maturities of notes receivable range from February 2007 to January 2047.

**NOTE 12. SEGMENT INFORMATION**

The Company measures performance and allocates resources according to property type, which is determined based on differences such as nature of tenants, capital requirements, economic risks and leasing terms. Rental income and tenant reimbursements from tenant leases provide the majority of revenues from all segments. The accounting policies of the reportable segments are the same as those described in Note 2. Information on the Company's reportable segments is presented as follows:

	<b>Associated</b>		<b>Community</b>		
<b>Year Ended December 31, 2006</b>	<b>Malls</b>	<b>Centers</b>	<b>Centers</b>	<b>All Other (2)</b>	<b>Total</b>
Revenues	\$ 928,173	\$ 38,659	\$ 7,431	\$ 27,878	\$ 1,002,141
Property operating expenses (1)	(313,889)	(9,228)	(2,372)	28,399	(297,090)
Interest expense	(214,709)	(4,681)	(2,826)	(34,851)	(257,067)
Other expense				(18,623)	(18,623)
Gain on sales of real estate assets	4,405	1,033	34	9,033	14,505
Segment profit and loss	\$ 403,980	\$ 25,783	\$ 2,267	\$ 11,836	443,866
Depreciation and amortization expense					(230,323)
General and administrative expense					(39,522)
Interest and other income					8,804
Loss on extinguishment of debt					(935)
Loss on impairment of real estate assets					(480)
Equity in earnings of unconsolidated affiliates					5,295
Income tax provision					(5,902)
Minority interest in earnings					(74,459)
Income before discontinued operations					\$ 106,344
Total assets	\$ 5,823,890	\$ 317,708	\$ 53,457	\$ 323,755	\$ 6,518,810
Capital expenditures	\$ 285,560	\$ 42,952	\$ 3,606	\$ 157,399	\$ 489,517

	<b>Associated</b>		<b>Community</b>		
<b>Year Ended December 31, 2005</b>	<b>Malls</b>	<b>Centers</b>	<b>Centers</b>	<b>All Other (2)</b>	<b>Total</b>
Revenues	\$ 827,679	\$ 34,293	\$ 8,168	\$ 37,320	\$ 907,460
Property operating expenses (1)	(280,122)	(8,833)	(2,192)	21,564	(269,583)
Interest expense	(183,120)	(4,674)	(2,872)	(17,517)	(208,183)
Other expense				(15,444)	(15,444)
Gain on sales of real estate assets	18		3,802	49,763	53,583
Segment profit and loss	\$ 364,455	\$ 20,786	\$ 6,906	\$ 75,686	467,833
Depreciation and amortization expense					(179,474)
General and administrative expense					(39,197)
Interest and other income					6,831
Loss on extinguishment of debt					(6,171)
Gain on sale of management contracts					21,619
Loss on impairment of real estate assets					(1,334)
Equity in earnings of unconsolidated affiliates					8,495
Minority interest in earnings					(116,940)
Income before discontinued operations					\$ 161,662
Total assets	\$ 5,619,923	\$ 272,364	\$ 151,970	\$ 308,065	\$ 6,352,322
Capital expenditures	\$ 1,182,349	\$ 21,577	\$ 77,026	\$ 85,037	\$ 1,365,989

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Year Ended December 31, 2004	Associated		Community		Total
	Malls	Centers	Centers	All Other (2)	
Revenues	\$ 720,106	\$ 30,000	\$ 14,782	\$ 16,255	\$ 781,143
Property operating expenses (1)	(250,512 )	(6,672 )	(4,791 )	21,102 )	(240,873 )
Interest expense	(159,998 )	(4,804 )	(3,154 )	(9,263 )	(177,219 )
Other expense				(16,373 )	(16,373 )
Gain on sales of real estate assets	848	322	27,784	318	29,272
Segment profit and loss	\$ 310,444	\$ 18,846	\$ 34,621	\$ 12,039	375,950
Depreciation and amortization expense					(142,004 )
General and administrative expense					(35,338 )
Interest and other income					3,355
Loss on impairment of real estate assets					(3,080 )
Equity in earnings of unconsolidated affiliates					10,308
Minority interest in earnings					(90,551 )
Income before discontinued operations					\$ 118,640
Total assets	\$ 4,653,707	\$ 273,166	\$ 155,042	\$ 122,585	\$ 5,204,500
Capital expenditures	\$ 1,081,529	\$ 56,109	\$ 18,631	\$ 20,541	\$ 1,176,810

- (1) Property operating expenses include property operating, real estate taxes and maintenance and repairs.  
(2) The All Other category includes mortgage notes receivable, the Company's office building, the Management Company and the Company's subsidiary that provides security and maintenance services.

**NOTE 13. OPERATING PARTNERSHIP**

Condensed consolidated financial statement information for the Operating Partnership is presented as follows:

	December 31, 2006	2005
<b>ASSETS:</b>		
Net investment in real estate assets	\$ 6,094,252	\$ 5,944,428
Investment in unconsolidated affiliates	78,826	84,137
Other assets	344,842	323,354
Total assets	\$ 6,517,921	\$ 6,351,919
<b>LIABILITIES:</b>		
Mortgage and other notes payable	\$ 4,564,534	\$ 4,341,055
Other liabilities	276,792	279,315
Total liabilities	4,841,326	4,620,370
Minority interests	8,959	12,672
<b>PARTNERS' CAPITAL</b>	<b>1,667,636</b>	<b>1,718,877</b>
Total liabilities and partners' capital	\$ 6,517,921	\$ 6,351,919

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

	Year Ended December 31,		
	2006	2005	2004
Total revenues	\$ 1,002,141	\$ 907,459	\$ 781,143
Depreciation and amortization	(230,323 )	(179,474 )	(142,004 )
Other operating expenses	(352,033 )	(323,082 )	(294,273 )
Income from operations	419,785	404,903	344,866
Interest and other income	8,799	6,828	3,355
Interest expense	(257,065 )	(208,180 )	(177,191 )
Loss on extinguishment of debt	(935 )	(6,171 )	
Gain on sales of real estate assets	14,505	53,583	29,272
Gain on sale of management contracts		21,619	
Equity in earnings of unconsolidated affiliates	5,295	8,495	10,308
Income tax provision	(5,902 )		
Minority interest in shopping center properties	(4,136 )	(4,879 )	(5,365 )
Income before discontinued operations	180,346	276,198	205,245
Operating income of discontinued operations	2,765	857	1,626
Gain (loss) on discontinued operations	8,392	(82 )	845
Net income	\$ 191,503	\$ 276,973	\$ 207,716

**NOTE 14. SUPPLEMENTAL AND NONCASH INFORMATION**

The Company paid cash for interest, net of amounts capitalized, in the amount of \$255,523, \$207,861 and \$174,496 during 2006, 2005 and 2004, respectively.

The Company's noncash investing and financing activities were as follows for 2006, 2005 and 2004:

	2006	2005	2004
Accrued dividends and distributions	\$ 59,305	\$ 63,242	\$ 46,644
Additions to real estate assets accrued but not yet paid	38,543	19,754	9,041
Conversion of Operating Partnership units into common stock	21,983	10,304	5,630
Note receivable from sale of real estate assets	3,366	2,627	
Payable related to acquired marketable securities	1,078		
Debt assumed to acquire property interests		385,754	304,646
Issuance of minority interest to acquire property interests		72,850	46,212
Purchase obligation related to acquired property		14,000	11,950
Premiums related to debt assumed to acquire property interests		10,552	19,455
Payable related to repurchased common stock		6,706	
Debt consolidated from application of FIN 46(R)			38,147

**NOTE 15. RELATED PARTY TRANSACTIONS**

CBL's Predecessor and certain officers of the Company have a significant minority interest in the construction company that the Company engaged to build substantially all of the Company's development properties. The Company paid approximately \$221,151, \$96,246 and \$81,153 to the construction company in 2006, 2005 and 2004, respectively, for construction and development activities. The Company had accounts payable to the construction company of \$31,243 and \$8,097 at December 31, 2006 and 2005, respectively.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

The Management Company provides management, development and leasing services to the Company's unconsolidated affiliates and other affiliated partnerships. Revenues recognized for these services amounted to \$3,219, \$14,290 and \$5,970 in 2006, 2005 and 2004, respectively.

### NOTE 16. CONTINGENCIES

The Company is currently involved in certain litigation that arises in the ordinary course of business. It is management's opinion that the pending litigation will not materially affect the financial position or results of operations of the Company. Additionally, management believes that, based on environmental studies completed to date, any exposure to environmental cleanup will not materially affect the financial position and results of operations of the Company.

#### Guarantees

The Company has guaranteed 50% of the debt of Parkway Place L.P., an unconsolidated affiliate in which the Company owns a 45% interest. The total amount outstanding at both December 31, 2006 and 2005 was \$53,200, of which the Company had guaranteed \$26,600. The guaranty will expire when the related debt matures in June 2008. The Company has not recorded an obligation for this guaranty because it has determined that the fair value of the guaranty is not material.

The Company has guaranteed the performance of York Town Center, LP ( YTC ), an unconsolidated affiliate in which the Company owns a 50% interest, under the terms of an agreement with a third party that will own property adjacent to the shopping center property YTC is currently developing. Under the terms of that agreement, YTC is obligated to cause performance of the third party's obligations as landlord under its lease with its sole tenant, including, but not limited to, provisions such as co-tenancy and exclusivity requirements. Should YTC fail to cause performance, then the tenant under the third party landlord's lease may pursue certain remedies ranging from rights to terminate its lease to receiving reductions in rent. The Company has guaranteed YTC's performance under this agreement up to a maximum of \$22,000, which decreases by \$800 annually until the guaranteed amount is reduced to \$10,000. The Company has entered into an agreement with its joint venture partner under which the joint venture partner has agreed to reimburse the Company 50% of any amounts the Company is obligated to fund under the guaranty. The Company has not recorded an obligation for this guaranty because it has determined that the fair value of the guaranty is not material.

Under the terms of the partnership agreement of Mall of South Carolina L.P., an unconsolidated affiliate in which the Company owns a 50% interest, the Company had guaranteed 100% of the construction debt incurred to develop Coastal Grand Myrtle Beach in Myrtle Beach, SC. The Company received a fee of \$1,572 for this guaranty when it was issued during 2003. The Company was recognizing one-half of this fee as revenue pro rata over the term of the guaranty until its scheduled expiration in May 2006, which represents the portion of the fee attributable to the third-party partner's ownership interest. As discussed in Note 5, Mall of South Carolina L.P. refinanced the construction loan with new mortgage loans in September 2004. As a result, the Company was released from the guaranty and recognized one-half of the unamortized balance of the guaranty fee, or \$328, as revenue when the construction loan was retired. The remaining \$328 attributable to the Company's ownership interest was recorded as a reduction to the Company's investment in the partnership. The Company recognized total revenue of \$568 related to this guaranty during 2004.

#### Performance Bonds

The Company has issued various bonds that it would have to satisfy in the event of non-performance. The total amount outstanding on these bonds was \$18,369 and \$24,100 at December 31, 2006 and 2005, respectively.



Ground Leases

The Company is the lessee of land at certain of its properties under long-term operating leases, which include scheduled increases in minimum rents. The Company recognizes these scheduled rent increases on a straight-line basis over the initial lease terms. Most leases have initial terms of at least 20 year and contain one or more renewal options, generally for a minimum of five- or 10-year periods.

The future obligations under these operating leases at December 31, 2006, are as follows:

2007	\$ 626
2008	628
2009	632
2010	634
2011	737
Thereafter	34,937
	\$ 38,194

**NOTE 17. FAIR VALUE OF FINANCIAL INSTRUMENTS**

The carrying values of cash and cash equivalents, receivables, accounts payable and accrued liabilities are reasonable estimates of their fair values because of the short maturity of these financial instruments. Based on the interest rates for similar financial instruments, the carrying value of mortgage notes receivable is a reasonable estimate of fair value. The fair value of mortgage and other notes payable was \$4,608,682 and \$4,336,474 at December 31, 2006 and 2005, respectively. The fair value was calculated by discounting future cash flows for the notes payable using estimated rates at which similar loans would be made currently.

**NOTE 18. SHARE-BASED COMPENSATION**

The Company maintains the CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan, as amended, which permits the Company to issue stock options and common stock to selected officers, employees and directors of the Company up to a total of 10,400,000 shares. The compensation committee of the board of directors (the Committee) administers the plan.

Historically, the Company accounted for its stock-based compensation plans under the recognition and measurement principles of Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* ( APB No. 25 ), and related interpretations. Effective January 1, 2003, the Company elected to begin recording the expense associated with stock options granted after January 1, 2003, on a prospective basis in accordance with the fair value and transition provisions of Statement of Financial Accounting Standards ( SFAS ) No. 123, *Accounting for Stock-Based Compensation*, as amended by SFAS No. 148, *Accounting for Stock-Based Compensation Transition and Disclosure An Amendment of FASB Statement No. 123*.

Effective January 1, 2006, the Company adopted the fair value recognition provisions of SFAS No. 123(R), *Share-Based Payment*, using the modified-prospective-transition method. Under that transition method, compensation cost recognized during the year ended December 31, 2006



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

includes: (a) compensation cost for all share-based payments granted prior to, but not yet vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123 and (b) compensation cost for all share-based payments granted subsequent to January 1, 2006, based on the grant-date fair value estimated in accordance with the provisions of SFAS No. 123(R). Under SFAS No. 123(R), share-based payments are not recorded as shareholders' equity until the related compensation expense is recognized. Accordingly, the Company reclassified \$8,895 from the deferred compensation line item in shareholders' equity to additional-paid in capital as of January 1, 2006. Results for prior periods have not been restated.

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

As a result of adopting SFAS No. 123(R) on January 1, 2006, the Company's net income available to common shareholders for the year ended December 31, 2006 is \$302 lower than if it had continued to account for share-based compensation under SFAS No. 123. As a result, basic EPS and diluted EPS were each \$0.01 per share lower.

The compensation cost that has been charged against income for the plan was \$5,632, \$4,775 and \$2,890 for 2006, 2005 and 2004, respectively. Compensation cost resulting from share-based awards is recorded at the Management Company, which is a taxable entity. The income tax benefit resulting from stock-based compensation of \$5,750 in 2006 has been reflected as a financing cash flow in the consolidated statement of cash flows. As a result of recurring losses in 2005 and 2004, a full valuation allowance had been recorded against the Management Company's net deferred tax asset. Accordingly, the recognition of compensation cost or the tax deduction received upon the exercise or vesting of share-based awards resulted in no tax benefits to the Company in those years. Compensation cost capitalized as part of real estate assets was \$947, \$535 and \$275 in 2006, 2005 and 2004, respectively.

### Stock Options

Stock options issued under the plan allow for the purchase of common stock at the fair market value of the stock on the date of grant. Stock options granted to officers and employees vest and become exercisable in equal installments on each of the first five anniversaries of the date of grant and expire 10 years after the date of grant. Stock options granted to independent directors are fully vested upon grant; however, the independent directors may not sell, pledge or otherwise transfer their stock options during their board term or for one year thereafter. No stock options have been granted since 2002.

No stock-based compensation expense related to stock options granted prior to January 1, 2003, has been reflected in net income of periods ended prior to January 1, 2006, since these awards are being accounted for under APB No. 25 and all options granted had an exercise price equal to the fair value of the Company's common stock on the date of grant. For SFAS No. 123 pro forma disclosure purposes, the fair value of stock options was determined as of the date of grant using the Black-Scholes option-pricing model.

The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123(R) to all outstanding and unvested awards in 2005 and 2004:

	<b>Year Ended December 31,</b>	
	<b>2005</b>	<b>2004</b>
Net income available to common shareholders, as reported	\$ 131,907	\$ 102,802
Stock-based compensation expense included in reported net income available to common shareholders	4,775	2,890
Total stock-based compensation expense determined under fair value method	(5,186)	(3,398)
Pro forma net income available to common shareholders	\$ 131,496	\$ 102,294
Earnings per share:		
Basic, as reported	\$ 2.10	\$ 1.67
Basic, pro forma	\$ 2.10	\$ 1.66
Diluted, as reported	\$ 2.03	\$ 1.61
Diluted, pro forma	\$ 2.03	\$ 1.60



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

The Company's stock option activity for the year ended December 31, 2006 is summarized as follows:

	<b>Shares</b>	<b>Price</b>	<b>Term</b>	<b>Value</b>
Outstanding at January 1, 2006	2,208,440	\$ 13.89		
Exercised	(700,120)	) \$ 12.74		
Cancelled	(5,600)	) \$ 18.27		
Outstanding at December 31, 2006	1,502,720	\$ 14.40	3.6	\$ 43,499
Vested or expected to vest at December 31, 2006	1,502,720	\$ 14.40	3.6	\$ 43,499
Options exercisable at December 31, 2006	1,357,920	\$ 13.99	3.5	\$ 39,867

No stock options have been granted since the adoption of SFAS No. 123 on January 1, 2003. The total intrinsic value of options exercised during 2006, 2005 and 2004 was \$19,898, \$23,055 and \$24,471, respectively.

### Stock Awards

Under the plan, common stock may be awarded either alone, in addition to, or in tandem with other stock awards granted under the plan. The Committee has the authority to determine eligible persons to whom common stock will be awarded, the number of shares to be awarded and the duration of the vesting period, as defined. Generally, an award of common stock vests either immediately at grant, in equal installments over a period of five years or in one installment at the end of periods up to five years. The Committee may also provide for the issuance of common stock under the plan on a deferred basis pursuant to deferred compensation arrangements. The fair value of common stock awarded under the plan is determined based on the market price of the Company's common stock on the grant date and the related compensation expense is recognized over the vesting period on a straight-line basis.

A summary of the status of the Company's stock awards as of December 31, 2006, and changes during the year ended December 31, 2006, is presented below:

	<b>Shares</b>	<b>Fair Value</b>		
Nonvested at January 1, 2006	387,506	\$ 30.06		
Granted	249,538	\$ 39.73		
Vested	(167,840)	) \$ 32.18		
Forfeited	(11,860)	) \$ 35.34		
Nonvested at December 31, 2006	457,344	\$ 34.35		

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

The weighted average grant-date fair value of shares granted during 2006, 2005 and 2004 was \$39.73, \$38.24 and \$26.37, respectively. The total fair value of shares vested during 2006, 2005 and 2004 was \$6,735, \$13,144 and \$3,990, respectively.

As of December 31, 2006, there was \$12,091 of total unrecognized compensation cost related to nonvested stock options and stock awards granted under the plan, which is expected to be recognized over a weighted average period of 3.6 years.

**NOTE 19. EMPLOYEE BENEFIT PLANS**

401(k) Plan

The Management Company maintains a 401(k) profit sharing plan, which is qualified under Section 401(a) and Section 401(k) of the Code to cover employees of the Management Company. All employees who have attained the age of 21 and have completed at least 90 days of service are eligible to participate in the plan. The plan provides for employer matching contributions on behalf of each participant equal to 50% of the portion of such participant's contribution that does not exceed 2.5% of such participant's compensation for the plan year. Additionally, the Management Company has the discretion to make additional profit-sharing-type contributions not related to participant elective contributions. Total contributions by the Management Company were \$1,157, \$727 and \$657 in 2006, 2005 and 2004, respectively.

Employee Stock Purchase Plan

The Company maintains an employee stock purchase plan that allows eligible employees to acquire shares of the Company's common stock in the open market without incurring brokerage or transaction fees. Under the plan, eligible employees make payroll deductions that are used to purchase shares of the Company's common stock. The shares are purchased by the fifth business day of the month following the month when the deductions were withheld. The shares are purchased at the prevailing market price of the stock at the time of purchase.

Deferred Compensation Arrangements

The Company has entered into agreements with certain of its officers that allow the officers to defer receipt of selected salary increases and/or bonus compensation for periods ranging from 5 to 10 years. For certain officers, the deferred compensation arrangements provide that when the salary increase or bonus compensation is earned and deferred, shares of the Company's common stock issuable under the Amended and Restated Stock Incentive Plan are deemed set aside for the amount deferred. The number of shares deemed set aside is determined by dividing the amount of compensation deferred by the fair value of the Company's common stock on the deferral date, as defined in the arrangements. The shares set aside are deemed to receive dividends equivalent to those paid on the Company's common stock, which are then deemed to be reinvested in the Company's common stock in accordance with the Company's dividend reinvestment plan. When an arrangement terminates, the Company will issue shares of the Company's common stock to the officer equivalent to the number of shares deemed to have accumulated under the officer's arrangement. The Company accrues compensation expense related to these agreements as the compensation is earned during the term of the agreement.

In October 2005, the Company issued 174,403 shares of common stock to one officer as a result of the termination of that officer's deferred compensation agreement.

In June 2006, the Company issued 13,974 shares of common stock to an officer, net of 5,026 shares surrendered to satisfy withholding taxes, as a result of the termination of that officer's deferred compensation agreement.

At December 31, 2006 and 2005, respectively, there were 47,813 and 63,882 shares that were deemed set aside in accordance with these arrangements.

For other officers, the deferred compensation arrangements provide that their bonus compensation is deferred in the form of a note payable to the officer. Interest accumulates on these notes at 7.0%. When an arrangement terminates, the note payable plus accrued interest is paid to the officer in

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

interest, of \$165 and \$107 related to these arrangements.

### NOTE 20. STAFF ACCOUNTING BULLETIN NO. 108

As discussed in Note 2, the Company adopted SAB No. 108 on December 31, 2006.

In prior years, the Company incorrectly recorded the realized tax return benefits of excess stock compensation deductions as reductions to income tax expense rather than as increases to additional paid-in capital and minority interest liability in accordance with SFAS No. 109, *Accounting for Income Taxes*. Additionally, the Company improperly recorded deferred tax assets. These errors in accounting for income taxes resulted in an understatement of the Company's provision for income taxes and an overstatement of net income and minority interest in earnings of the Operating Partnership for the affected years.

As permitted by the initial application provisions of SAB No. 108, the Company adjusted the affected balance sheet accounts and retained earnings as of January 1, 2006 for the cumulative effect of these errors. The impact of correcting these items as of January 1, 2006 is summarized as follows:

Deferred tax asset	\$ 4,442	
Minority interest liability	(2,008	)
Additional paid-in capital	(9,696	)
Retained earnings	\$ (7,262	)

### NOTE 21. SUBSEQUENT EVENT

In February 2007, the Company entered into an agreement with Bain Capital, a global private investment firm, under which the Company acquired a minority interest in subsidiaries of Jhinseng Group, an established mall operating and real estate development company located in Nanjing, China, for \$15,000. The Company also received warrants to acquire an additional minority interest that can be exercised at the Company's option for a period of three years.

### NOTE 22. QUARTERLY INFORMATION (UNAUDITED)

The following quarterly information differs from previously reported results since the results of operations of long-lived assets disposed of subsequent to each quarter end in 2006 have been reclassified to discontinued operations for all periods presented.

<b>Year Ended December 31, 2006</b>	<b>First Quarter</b>	<b>Second Quarter</b>	<b>Third Quarter</b>	<b>Fourth Quarter</b>	<b>Total (1)</b>
Total revenues	\$ 245,319	\$ 236,981	\$ 246,549	\$ 273,292	\$ 1,002,141
Income from operations	104,102	97,567	93,915	120,519	416,103
Income before discontinued operations	26,156	20,601	22,150	37,437	106,344
Discontinued operations	2,099	7,969	(171	) 1,260	11,157



Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Net income available to common shareholders	<b>20,613</b>	<b>20,928</b>	<b>14,337</b>	<b>31,055</b>	<b>86,933</b>
Basic per share data:					
Income before discontinued operations,					
net of preferred dividends	<b>\$ 0.30</b>	<b>\$ 0.20</b>	<b>\$ 0.23</b>	<b>\$ 0.46</b>	<b>\$ 1.19</b>
Net income available to common shareholders	<b>\$ 0.33</b>	<b>\$ 0.33</b>	<b>\$ 0.22</b>	<b>\$ 0.48</b>	<b>\$ 1.36</b>
Diluted per share data:					
Income before discontinued operations,					
net of preferred dividends	<b>\$ 0.29</b>	<b>\$ 0.20</b>	<b>\$ 0.22</b>	<b>\$ 0.45</b>	<b>\$ 1.16</b>
Net income available to common shareholders	<b>\$ 0.32</b>	<b>\$ 0.32</b>	<b>\$ 0.22</b>	<b>\$ 0.47</b>	<b>\$ 1.33</b>

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

	<b>First</b>	<b>Second</b>	<b>Third</b>	<b>Fourth</b>	
<b>Year Ended December 31, 2005</b>	<b>Quarter</b>	<b>Quarter</b>	<b>Quarter</b>	<b>Quarter</b>	<b>Total (1)</b>
Total revenues	\$ 214,711	\$ 203,033	\$ 227,780	\$ 261,936	\$ 907,460
Income from operations	97,180	87,088	99,638	118,522	402,428
Income before discontinued operations	32,640	28,419	67,443	33,160	161,662
Discontinued operations	373	6	292	142	813
Net income available to common shareholders	25,371	20,783	60,093	25,660	131,907
Basic per share data:					
Income before discontinued operations,					
net of preferred dividends	\$ 0.40	\$ 0.33	\$ 0.95	\$ 0.41	\$ 2.09
Net income available to common shareholders	\$ 0.41	\$ 0.33	\$ 0.95	\$ 0.41	\$ 2.10
Diluted per share data:					
Income before discontinued operations,					
net of preferred dividends	\$ 0.39	\$ 0.32	\$ 0.92	\$ 0.39	\$ 2.02
Net income available to common shareholders	\$ 0.39	\$ 0.32	\$ 0.92	\$ 0.40	\$ 2.03

(1) The sum of quarterly earnings per share may differ from annual earnings per share due to rounding.

105

**Schedule II****CBL & Associates Properties, Inc.****Valuation and Qualifying Accounts****(in thousands)**

	<b>Year Ended December 31,</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
Allowance for doubtful accounts:			
Balance, beginning of year	\$ 3,439	\$ 3,237	\$ 3,237
Additions (reductions) in allowance charged to expense	(1,097 )	1,296	2,754
Bad debts charged against allowance	(1,214 )	(1,094 )	(2,754 )
Balance, end of year	\$ 1,128	\$ 3,439	\$ 3,237

103

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Schedule III

**CBL & ASSOCIATES PROPERTIES, INC.**

**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**

At December 31, 2006

(In thousands)

Description /Location	Initial Cost (A)				Gross Amounts at Which Carried at Close of Period				Accumulated Depreciation (D)	Date of Construction / Acquisition
	Encumbrances (B)	Land	Buildings and Improvements	Costs Capitalized Subsequent to Acquisition	Sales of Outparcel Land	Land	Buildings and Improvements	Total (C)		
<b>MALLS:</b>										
Arbor Place, Douglasville, GA	\$ 74,848	\$ 7,862	\$ 95,330	\$ 19,142		\$ 7,862	\$ 114,472	\$ 122,334	\$24,931	1998 -1999
Asheville Mall, Asheville, NC	66,804	7,139	58,747	32,464	(805 )	6,334	91,211	97,545	19,091	1998
Bonita Lakes Mall, Meridian, MS	25,021	4,924	31,933	6,380	(985 )	4,924	37,328	42,252	11,267	1997
Brookfield Square, Brookfield, WI	103,341	8,646	78,703	12,185		8,649	90,885	99,534	13,567	2001
Burnsville Center, Burnsville, MN	66,780	12,804	71,355	42,314	(1,157 )	16,102	109,214	125,316	22,750	1998
Cary Towne Center, Cary, NC	84,898	23,688	74,432	19,221		23,701	93,640	117,341	13,568	2001
Chapel Hill Mall, Akron, OH	76,697	6,578	68,043	7,330		6,578	75,373	81,951	5,398	2004
Cherry Vale Mall, Rockford, IL	92,375	11,892	63,973	26,173	(1,667 )	11,608	88,763	100,371	12,410	2001
Citadel Mall, Charleston, SC	29,042	11,443	44,008	11,050		11,896	54,605	66,501	8,143	2001
Cross Creek Mall, Fayetteville, NC	68,514	19,155	104,353	7,676		19,155	112,029	131,184	11,677	2003
College Square, Morristown, TN (E)		2,954	17,787	11,755	(27 )	2,927	29,542	32,469	11,509	1987 -1988
Columbia Place, Columbia, SC	31,729	9,645	52,348	3,062	(423 )	9,222	55,410	64,632	8,639	2002
CoolSprings Galleria, Nashville, TN	126,915	13,527	86,755	48,223		13,527	134,978	148,505	45,209	1989 -1991
Eastland Mall, Bloomington, IL	59,400	5,746	75,893	402		5,746	76,295	82,041	3,337	2005
East Towne Mall, Madison, WI	78,719	4,496	63,867	35,914	(366 )	4,130	99,781	103,911	13,862	2002
Eastgate Mall, Cincinnati, OH (G)	55,377	13,046	44,949	23,513		13,046	68,462	81,508	10,081	2001
Fashion Square, Saginaw, MI	57,307	15,218	64,970	10,103		15,218	75,073	90,291	12,263	2001
Fayette Mall, Lexington, KY	91,673	20,707	84,267	38,999	11	20,718	123,266	143,984	15,398	2001
Frontier Mall, Cheyenne, WY (E)		2,681	15,858	11,345		2,681	27,203	29,884	12,039	1984 -1985
Foothills Mall, Maryville, TN (E)		4,536	14,901	10,896		4,536	25,797	30,333	10,807	1996
Georgia Square, Athens, GA (E)		2,982	31,071	13,106	(32 )	2,950	44,177	47,127	21,776	1982
Greenbrier Mall, Chesapeake, VA	84,653	3,181	107,355	2,932		2,555	110,913	113,468	8,579	2004
Gulf Coast Town Center, Ft Meyers, FL	124,058	18,816	65,947		(1,964 )	16,852	65,947	82,799	2,171	2005
Hamilton Place, Chattanooga, TN	116,518	2,422	40,757	20,915	(441 )	1,981	61,672	63,653	25,146	1986 -1987
Hanes Mall, Winston-Salem, NC	102,911	17,176	133,376	36,548	(948 )	16,808	169,344	186,152	24,113	2001
Harford Mall, Bel Air, MD (E)		8,699	45,704	3,086		8,699	48,790	57,489	5,765	2003

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Hickory Hollow Mall,  
Nashville, TN

84,262	13,813	111,431	24,123	13,813	135,554	149,367	27,672	1998
--------	--------	---------	--------	--------	---------	---------	--------	------

104

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Schedule III

**CBL & ASSOCIATES PROPERTIES, INC.**

**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**

At December 31, 2006

(In thousands)

Description /Location	Initial Cost (A)				Gross Amounts at Which Carried at Close of Period				Accumulated Depreciation (D)	Date of Construction / Acquisition
	Encumbrances (B)	Land	Buildings and Improvements	Costs Capitalized Subsequent to Acquisition	Sales of Outparcel Land	Land	Buildings and Improvements	Total (C)		
Hickory Point, (Forsyth)Decatur, IL	32,731	10,732	31,728	41		10,732	31,769	42,501	2,687	2005
Honey Creek Mall, Terre Haute, IN	33,159	3,108	83,358	1,178		3,108	84,536	87,644	6,808	2004
JC Penney Store, Maryville, TN (E)			2,650				2,650	2,650	1,480	1983
Janesville Mall, Janesville, WI	12,001	8,074	26,009	3,188		8,074	29,197	37,271	7,265	1998
Jefferson Mall, Louisville, KY	41,695	13,125	40,234	13,748		13,125	53,982	67,107	7,831	2001
The Lakes Mall, Muskegon, MI (E)		3,328	42,366	9,129		3,328	51,495	54,823	11,327	2000 -2001
Lakeshore Mall, Sebring, FL (E)		1,443	28,819	4,103	(169 )	1,274	32,922	34,196	11,661	1991 -1992
Laurel Park Place, Livonia, MI	58,120	13,289	92,579	1,258		13,289	93,837	107,126	5,844	2005
Layton Hills Mall, Layton, UT		20,464	99,836	1,074	(275 )	20,189	100,910	121,099	5,266	2005
Madison Square, Huntsville, AL (E)		17,596	39,186	17,385	717	18,313	56,571	74,884	7,020	1984
Mall del Norte, Laredo, TX	113,400	21,734	142,049	7,376		21,734	149,425	171,159	9,977	2004
Mall of Acadiana, Lafayette, LA		22,511	145,769	789		22,511	146,558	169,069	11,041	2005
Meridian Mall, Lansing, MI	88,743	529	103,678	55,461		2,232	157,436	159,668	32,556	1998
Midland Mall, Midland, MI	37,850	10,321	29,429	6,361		10,321	35,790	46,111	6,406	2001
Monroeville Mall, Pittsburgh, PA	129,759	21,217	177,214	10,085		21,263	187,253	208,516	12,657	2004
Northpark Mall, Joplin, MO	40,404	9,977	65,481	18,433		10,962	82,929	93,891	5,283	2004
Northwoods Mall, Charleston, SC	59,695	14,867	49,647	16,152	(777 )	14,090	65,799	79,889	9,508	2001
Oak Hollow Mall, High Point, NC	41,459	5,237	54,775	3,419		5,237	58,194	63,431	19,086	1994 -1995
Oak Park Mall, Overland Park, KS	276,122	23,119	318,759	(239 )		23,119	318,520	341,639	11,713	2005
Old Hickory Mall, Jackson, TN	33,062	15,527	29,413	4,074		15,527	33,487	49,014	5,397	2001
Panama City Mall, Panama City, FL	38,808	9,017	37,454	11,624		12,168	45,927	58,095	5,857	2002
Parkdale Mall, Beaumont, TX	52,961	20,723	47,390	30,604	(307 )	20,416	77,994	98,410	11,173	2001
Park Plaza Mall, Little Rock, AR	44,894	6,297	81,638	27,759		6,304	109,390	115,694	6,229	2004
Pemberton Square, Vicksburg, MS		1,191	14,305	577	(947 )	244	14,882	15,126	7,001	1986
Post Oak Mall, College Station, TX (E)		3,936	48,948	275	(327 )	3,608	49,224	52,832	16,216	1984 -1985
Randolph Mall, Asheboro, NC	14,417	4,547	13,927	7,118		4,547	21,045	25,592	3,241	2001



Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Schedule III

**CBL & ASSOCIATES PROPERTIES, INC.**

**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**

At December 31, 2006

(In thousands)

Description /Location	Initial Cost (A)				Carried at Close of Period				Accumulated Depreciation (D)	Date of Construction / Acquisition
	Encumbrances (B)	Land	Buildings and Improvements	Costs Capitalized Subsequent to Acquisition	Sales of Outparcel Land	Buildings and Improvements		Total (C)		
						Land	Improvements			
Regency Mall, Racine, WI	32,694	3,384	36,839	13,609		4,188	49,644	53,832	8,391	2001
Richland Mall, Waco, TX (E)		9,874	35,238	5,103		9,887	40,328	50,215	5,229	2002
Rivergate Mall, Nashville, TN	68,100	17,896	86,767	17,003		17,896	103,770	121,666	23,613	1998
River Ridge Mall, Lynchburg, VA		4,824	59,052	935		4,825	59,986	64,811	7,378	2003
Southaven Town Center, Southaven, MS	46,000	8,255	29,380	2,433		8,255	31,813	40,068	1,536	2005
Southpark Mall, Colonial Heights, VA	38,905	9,501	73,262	3,573		9,503	76,833	86,336	8,013	2003
Stroud Mall, Stroudsburg, PA	30,931	14,711	23,936	9,553		14,711	33,489	48,200	7,161	1998
St. Clair Square, Fairview Heights, IL	63,769	11,027	75,620	27,467		11,027	103,087	114,114	22,922	1996
Sunrise Mall, Brownsville, TX (E)		11,156	59,047	3,523		11,156	62,570	73,726	8,456	2003
Towne Mall, Franklin, OH (E)		3,101	17,033	849	(641 )	2,460	17,882	20,342	3,137	2001
Turtle Creek Mall, Hattiesburg, MS		2,345	26,418	8,553		3,535	33,781	37,316	12,974	1993 -1995
Twin Peaks Mall, Longmont, CO (E)		1,874	22,022	20,304	(46 )	1,828	42,326	44,154	18,821	1984
Valley View Mall, Roanoke, VA	48,263	15,985	77,771	4,195		15,987	81,964	97,951	12,177	2003
Volusia Mall, Daytona, FL	55,211	2,526	120,242	2,678		2,526	122,920	125,446	9,326	2004
Walnut Square, Dalton, GA (E)		50	15,138	6,745		50	21,883	21,933	11,604	1984 -1985
Wausau Center, Wausau, WI	12,543	5,231	24,705	14,023	(5,231 )		38,728	38,728	5,172	2001
West Towne Mall, Madison, WI	111,190	9,545	83,084	32,023		9,545	115,107	124,652	15,883	2002
WestGate Mall, Spartanburg, SC	51,791	2,149	23,257	41,608	(431 )	1,743	64,840	66,583	19,944	1995
Westmoreland Mall, Greensburg, PA	77,997	4,621	84,215	12,010		4,621	96,225	100,846	11,107	2002
York Galleria, York, PA	49,442	5,757	63,316	4,125		5,757	67,441	73,198	13,339	1995
<b>ASSOCIATED CENTERS:</b>										
Annex at Monroeville, Monroeville, PA		716	29,496	22		717	29,517	30,234	2,227	2004
Bonita Lakes Crossing, Meridian, MS	7,840	794	4,786	8,037		794	12,823	13,617	2,736	1997
Chapel Hill Suburban, Akron, OH		925	2,520	1,127		925	3,647	4,572	339	2004





Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Schedule III

**CBL & ASSOCIATES PROPERTIES, INC.**

**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**

At December 31, 2006

(In thousands)

Description /Location	Initial Cost (A)				Gross Amounts at Which Carried at Close of Period			Accumulated Depreciation (D)	Date of Construction / Acquisition	
	Encumbrances (B)	Land	Buildings and Improvements	Costs Capitalized Subsequent to Acquisition	Sales of Outparcel Land	Land	Buildings and Improvements			Total (C)
CoolSprings Crossing, Nashville, TN (E)		2,803	14,985	4,418		3,554	18,652	22,206	6,869	1991 -1993
Courtyard at Hickory Hollow, Nashville, TN	3,923	3,314	2,771	420		3,314	3,191	6,505	639	1998
The District at Monroeville, Monroeville, PA		932	18,102	755		934	18,855	19,789	1,430	2004
Eastgate Crossing, Cincinnati, OH	9,753	707	2,424	862		707	3,286	3,993	428	2001
Foothills Plaza, Maryville, TN (E)		132	2,132	627		148	2,743	2,891	1,482	1984 -1988
Foothills Plaza Expansion, Maryville, TN		137	1,960	240		141	2,196	2,337	980	1984 -1988
Frontier Square, Cheyenne, WY (E)		346	684	236	(86 )	260	920	1,180	416	1985
General Cinema, Athens, GA (E)		100	1,082	177		100	1,259	1,359	847	1984
Gunbarrel Pointe, Chattanooga, TN (E)		4,170	10,874	244		4,170	11,118	15,288	1,747	2000
Hamilton Corner, Chattanooga, TN	1,745	1,740	5,532	7,925	(226 )	1,514	13,457	14,971	2,876	1986 -1987
Hamilton Crossing, Chattanooga, TN		4,014	5,906	5,013	(1,370 )	2,644	10,919	13,563	2,770	1987
Harford Annex, Bel Air, MD (E)		2,854	9,718	7		2,854	9,725	12,579	730	2003
The Landing at Arbor Place, Douglasville, GA	8,449	4,993	14,330	467	(734 )	4,259	14,797	19,056	3,698	1998 -1999
Layton Convenience Center, Layton Hills, UT			10	21			31	31		2005
Madison Plaza, Huntsville, AL (E)		473	2,888	1,014		473	3,902	4,375	1,725	1984
The Plaza at Fayette Mall, Lexington, KY	31,516	9,531	27,646			9,531	27,646	37,177	40	2006
	8,362	2,994	7,408	1,922	(355 )	2,639	9,330	11,969	955	2002

Parkdale Crossing, Beaumont,  
TX

107

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

Schedule III

**CBL & ASSOCIATES PROPERTIES, INC.**

**REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION**

At December 31, 2006

(In thousands)

Description /Location	Initial Cost (A)				Gross Amounts at Which Carried at Close of Period			Accumulated Depreciation (D)	Date of Construction / Acquisition	
	Encumbrances (B)	Land	Buildings and Improvements	Costs Capitalized and Subsequent to Acquisition	Sales of Outparcel Land	Buildings and Improvements	Total (C)			
										Land
The Shoppes at Hamilton Place, Chattanooga, TN		4,894	11,700	26		4,894	11,726	16,620	1,074	2003
Sunrise Commons, Brownsville, TX (E)		1,013	7,525	(149 )		1,013	7,376	8,389	686	2003
The Shoppes at Panama City, Panama City, FL		1,010	8,202	92		1,010	8,294	9,304	563	2004
The Terrace, Chattanooga, TN		4,166	9,929	14		4,166	9,943	14,109	2,488	1997
Village at Rivergate, Nashville, TN	3,217	2,641	2,808	2,875		2,641	5,683	8,324	1,008	1998
West Towne Crossing, Madison, WI		1,151	2,955			1,151	2,955	4,106	400	1998
WestGate Crossing, Spartanburg, SC	9,382	1,082	3,422	5,721		1,082	9,143	10,225	3,004	1997
Westmoreland South, Greensburg, PA		2,898	21,167	6,065		2,898	27,232	30,130	2,433	2002
<b>COMMUNITY CENTERS AND</b>										
<b>OFFICE BUILDING:</b>										
CBL Center, Chattanooga, TN	14,153	140	24,675	858		140	25,533	25,673	6,421	2001
Chicopee Marketplace, Chicopee, MA		4,341	14,491	(12,828 )	(4,244 )	97	1,663	1,760	92	2005
Lakeview Pointe, Stillwater, OK	17,947	3,730	19,513		(332 )	3,398	19,513	22,911	93	2006
Massard Crossing, Ft. Smith, AZ	5,727	2,879	5,176	71		2,879	5,247	8,126	688	2004
Pemberton Plaza, Vicksburg, MS	1,957	1,284	1,379	16		1,284	1,395	2,679	172	2004
The Shops at Pineda Ridge, Melbourne, FL		417	5,500			417	5,500	5,917	11	2006
Willowbrook Plaza, Houston, TX	29,304	15,079	27,376	364		15,079	27,740	42,819	3,574	2004
OTHER		467	833	623		467	1,456	1,923	775	
<b>TOTALS</b>	<b>\$ 3,698,983</b>	<b>\$ 788,364</b>	<b>\$ 4,944,899</b>	<b>\$ 1,015,525</b>	<b>\$ (24,585 )</b>	<b>\$ 779,727</b>	<b>\$ 5,944,476</b>	<b>\$ 6,724,203</b>	<b>\$924,297</b>	



## Schedule III

## CBL &amp; ASSOCIATES PROPERTIES, INC.

## REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION

At December 31, 2006

(In thousands)

Description /Location	Initial Cost (A)				Gross Amounts at Which Carried at Close of Period				Accumulated Depreciation (D)	Date of Construction / Acquisition	
	Encumbrances (B)	Land		Buildings and to Improvements (F)	Costs Capitalized Subsequent Acquisition	Sales of Outparcel Land	Buildings and Improvements				Total (C)
		Land	Buildings and to Improvements				Land	Improvements			
Developments in Progress Consisting of Construction and Development Properties (F)	873,302							294,345			
<b>TOTALS</b>	<b>\$ 4,564,535</b>	<b>\$ 788,490</b>	<b>\$ 4,963,001</b>	<b>\$ 997,297</b>	<b>\$ (24,585 )</b>	<b>\$ 779,727</b>	<b>\$ 5,944,476</b>	<b>\$ 7,018,548</b>	<b>\$924,297</b>		

(A) Initial cost represents the total cost capitalized including carrying cost at the end of the first fiscal year in which the property opened or was acquired.

(B) Encumbrances represent the mortgage notes payable balance at December 31, 2006.

(C) The aggregate cost of land and buildings and improvements for federal income tax purposes is approximately \$5,283 million.

(D) Depreciation for all properties is computed over the useful life which is generally 40 years for buildings, 10-20 years for certain improvements and 7 to 10 years for equipment and fixtures.

(E) Property is pledged as collateral on the secured lines of credit used for developments and acquisitions.

(F) Includes non-property mortgages and credit line mortgages.

(G) Additionally, the Company holds a B-Note in the amount of \$7.75 million on Eastgate Mall.

**CBL & ASSOCIATES PROPERTIES, INC.**

## REAL ESTATE ASSETS AND ACCUMULATED DEPRECIATION

The changes in real estate assets and accumulated depreciation for the years ending December 31, 2006, 2005, and 2004 are set forth below (in thousands):

	<b>Year Ended December 31,</b>		
	<b>2006</b>	<b>2005</b>	<b>2004</b>
<b>REAL ESTATE ASSETS:</b>			
Balance at beginning of period	<b>\$ 6,672,335</b>	\$ 5,470,244	\$ 4,379,834
Additions during the period:			
Additions and improvements	<b>469,558</b>	376,319	222,233
Acquisitions of real estate assets		916,769	954,528
Consolidation of real estate assets as a result of FIN 46(R)			52,860
Deductions during the period:			
Cost of sales and retirements	<b>(121,984 )</b>	(87,869 )	(121,598 )
Accumulated depreciation on assets held for sale (A)	<b>(438 )</b>	(1,539 )	(5,093 )
Accumulated depreciation on impaired assets (B)			(5,840 )
Loss on impairment of real estate assets (C)		(1,029 )	(2,966 )
Abandoned projects	<b>(923 )</b>	(560 )	(3,714 )
Balance at end of period	<b>\$ 7,018,548</b>	\$ 6,672,335	\$ 5,470,244
<b>ACCUMULATED DEPRECIATION:</b>			
Balance at beginning of period	<b>727,907</b>	\$ 575,464	\$ 467,614
Depreciation expense	<b>209,875</b>	169,240	134,146
Consolidation of real estate assets as a result of FIN 46(R)			1,988
Accumulated depreciation on assets held for sale (A)	<b>(438 )</b>	(1,539 )	(5,093 )
Accumulated depreciation on impaired assets (B)			(5,840 )
Real estate assets sold or retired	<b>(13,047 )</b>	(15,258 )	(17,351 )
Balance at end of period	<b>\$ 924,297</b>	\$ 727,907	\$ 575,464

- (A) Reflects the reclassification of accumulated depreciation against the cost of the assets to reflect assets held for sale at net carrying value.  
 (B) Reflects the write-off of accumulated depreciation against the cost of the assets to establish a new cost basis for assets that were determined to be impaired.  
 (C) Represents loss on impairment recorded to reduce the carrying values of impaired assets to their estimated fair values.

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

SCHEDULE IV

**CBL & ASSOCIATES PROPERTIES, INC.**

**MORTGAGE NOTES RECEIVABLE ON REAL ESTATE**

**AT DECEMBER 31, 2006**

(In thousands)

Name Of Center/Location	Interest Rate	Final Maturity Date	Monthly Payment Amount (1)	Balloon Payment At Maturity	Prior Liens	Face Amount Of Mortgages	Carrying Amount Of Mortgage(2)	Principal
								Amount
<b>FIRST MORTGAGES:</b>								
Coastal Grand-Myrtle Beach	7.75	% Oct-2014	\$ 58	(3)	\$ 9,000	None	\$ 9,000	\$
Gaston Square	7.50	% Jun-2019	16			None	1,870	1,492
Park Place	7.00	% Apr-2007	24		2,659	None	3,118	2,691
Signal Hills Crossing	7.50	% Jun-2019	14			None	1,415	1,327
Statesville, NC								14
Village Square								
Houghton Lake, MI and Village at Wexford								
Cadillac, MI	5.00	% Mar-2007	10	(3)	2,627	None	2,627	2,627
Cobblestone @ Royal Palm								
Palm Coast, FL	7.37	% Dec-2009 Feb-2007/	11		1,737	None	1,737	1,737
<b>OTHER</b>	6.00%-10.00%	Jan-2047	30		1,833		8,316	2,685
			\$ 163		\$ 17,856		\$ 28,083	\$ 21,559
								\$ 30

- (1) Equal monthly installments comprised of principal and interest unless otherwise noted.
- (2) The aggregate carrying value for federal income tax purposes was \$21,559 at December 31, 2006
- (3) Payment represents interest only.



## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

The changes in mortgage notes receivable for the years ending December 31, 2006, 2005, and 2004 were as follows (in thousands):

	Year Ended December 31,		
	2006	2005	2004
Beginning balance	\$ 18,117	\$ 27,804	\$ 36,169
Additions	3,666	3,486	9,225
Payments	(224 )	(13,173 )	(17,590 )
Ending balance	\$ 21,559	\$ 18,117	\$ 27,804

**EXHIBIT INDEX****Exhibit**

<b><u>Number</u></b>	<b><u>Description</u></b>
3.1	Certificate of Amendment to the Amended and Restated Certificate of Incorporation of the Company, dated May 10, 2005 (q)
3.2	Amended and Restated Certificate of Incorporation of the Company, as amended through May 10, 2005 (q)
3.3	Amended and Restated Bylaws of the Company, dated October 27, 1993(a)
4.1	See Amended and Restated Certificate of Incorporation of the Company, as amended, and Amended and Restated Bylaws of the Company relating to the Common Stock, Exhibits 3.1, 3.2 and 3.3 above
4.2	Certificate of Designations, dated June 25, 1998, relating to the 9.0% Series A Cumulative Redeemable Preferred Stock (f)
4.3	Certificate of Designation, dated April 30, 1999, relating to the Series 1999 Junior Participating Preferred Stock (f)
4.4	Terms of Series J Special Common Units of the Operating Partnership, pursuant to Article 4.4 of the Second Amended and Restated Partnership Agreement of the Operating Partnership (f)
4.5	Certificate of Designations, dated June 11, 2002, relating to the 8.75% Series B Cumulative Redeemable Preferred Stock (g)
4.6	Acknowledgement Regarding Issuance of Partnership Interests and Assumption of Partnership Agreement (i)
4.7	Certificate of Designations, dated August 13, 2003, relating to the 7.75% Series C Cumulative Redeemable Preferred Stock (h)
4.8	Certificate of Correction of the Certificate of Designations relating to the 7.75% Series C Cumulative Redeemable Preferred Stock (l)
4.9	Certificate of Designations, dated December 10, 2004, relating to the 7.375% Series D Cumulative Redeemable Preferred Stock (l)
4.10	Terms of the Series S Special Common Units of the Operating Partnership, pursuant to the Third Amendment to the Second Amended and Restated Partnership Agreement of the Operating Partnership (m)
4.11	Terms of the Series L Special Common Units of the Operating Partnership, pursuant to the Fourth Amendment to the Second Amended and Restated Partnership Agreement of the Operating Partnership (q)
4.12	Terms of the Series K Special Common Units of the Operating Partnership, pursuant to the First Amendment to the Third Amended and Restated Partnership Agreement of the Operating Partnership (t)

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

- 10.1.1 Fourth Amendment to the Second Amended and Restated Partnership Agreement of the Operating Partnership, dated as of June 1, 2005 (q)
- 10.1.2 Third Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated June 15, 2005 (p)
- 10.1.3 First Amendment to Third Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated as of November 16, 2005 (t)
- 10.2.1 Rights Agreement by and between the Company and BankBoston, N.A., dated as of April 30, 1999 (c)
- 10.2.2 Amendment No. 1 to Rights Agreement by and between the Company and SunTrust Bank (successor to BankBoston), dated January 31, 2001 (f)
- 10.3 Property Management Agreement between the Operating Partnership and the Management Company (a)
- 10.4 Property Management Agreement relating to Retained Properties (a)
- 10.5.1 CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan (j)
- 10.5.2 Form of Non-Qualified Stock Option Agreement for all participants (i)
- 10.5.3 Form of Stock Restriction Agreement for restricted stock awards (i)
- 10.5.4 Deferred Compensation Arrangement, dated January 1, 1997, for Eric P. Snyder (i)
- 10.5.5 Form of Stock Restriction agreement for restricted stock awards with annual installment vesting (j)
- 10.5.6 Amendment No. 1 to CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan (m)
- 10.5.7 Amendment No. 2 to CBL & Associates Properties, Inc. Amended and Restated Stock Incentive Plan (m)
- 10.5.8 Form of Senior Executive Deferred Compensation Arrangements, dated as of January 1, 2004, between the Company and Charles B. Lebovitz, Stephen D. Lebovitz, John N. Foy and Ben Landress (v)
- 10.5.9 Form of Stock Restriction Agreement for restricted stock awards in 2004 and subsequent years (o)
- 10.5.10 Letter amending Deferred Compensation Arrangement for Eric P. Snyder, dated October 24, 2005 (r)
- 10.5.11 Form of Stock Restriction Agreement for 2006 restricted stock awards (w)
- 10.6 Form of Indemnification Agreements between the Company and the Management Company and their officers and directors (a)

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

10.7.1	Employment Agreement for Charles B. Lebovitz (a)
10.7.2	Employment Agreement for John N. Foy (a)
10.7.3	Employment Agreement for Stephen D. Lebovitz (a)
10.7.4	Summary Description of CBL & Associates Properties, Inc. Director Compensation Arrangements
10.7.5	Summary Description of May 9, 2005 Compensation Committee Action Confirming 2005 Executive Base Salary Levels (q)
10.7.6	Summary Description of May 9, 2005 Compensation Committee Action Approving 2005 Executive Bonus Opportunities (q)
10.7.7	Summary Description of October 26, 2005 Compensation Committee Action Approving 2006 Executive Base Salary Levels (v)
10.7.8	Summary Description of October 26, 2005 Compensation Committee Action Approving Adjustments to 2005 Executive Bonus Opportunities (v)
10.7.9	Summary Description of May 9, 2005 Compensation Committee Action Approving 2006 Executive Bonus Opportunities (v)
10.7.10	Summary Description of November 1, 2006 Compensation Committee Action Approving 2007 Executive Base Salary Levels (bb)
10.7.11	Summary Description of November 1, 2006 Compensation Committee Action Approving 2007 Executive Bonus Opportunities (bb)
10.8	Subscription Agreement relating to purchase of the Common Stock and Preferred Stock of the Management Company (a)
10.9.1	Option Agreement relating to certain Retained Properties (a)
10.9.2	Option Agreement relating to Outparcels (a)
10.10.1	Property Partnership Agreement relating to Hamilton Place (a)
10.10.2	Property Partnership Agreement relating to CoolSprings Galleria (a)
10.11.1	Acquisition Option Agreement relating to Hamilton Place (a)
10.11.2	Acquisition Option Agreement relating to the Hamilton Place Centers (a)
10.12.1	Unsecured Credit Agreement by and among the Operating Partnership and Wells Fargo Bank, N.A., et al., dated as of August 27, 2004 (k)
10.12.2	First Amendment to Unsecured Credit Agreement by and among the Operating Partnership and Wells Fargo Bank, N.A., et al., dated as of September 21, 2005 (s)

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

- 10.12.3 Second Amendment to Unsecured Credit Agreement by and among the Operating Partnership and Wells Fargo Bank, N.A., et al., dated as of February 14, 2006 (v)
- 10.12.4 Amended and Restated Unsecured Credit Agreement by and among the Operating Partnership and the Company, and Wells Fargo Bank, National Association, et al., dated as of August 22, 2006 (y)
- 10.13 Loan agreement between Rivergate Mall Limited Partnership, The Village at Rivergate Limited Partnership, Hickory Hollow Mall Limited Partnership, and The Courtyard at Hickory Hollow Limited Partnership and Midland Loan Services, Inc., dated July 1, 1998 (b)
- 10.14.1 Master Contribution Agreement, dated as of September 25, 2000, by and among the Company, the Operating Partnership and the Jacobs entities (d)
- 10.14.2 Amendment to Master Contribution Agreement, dated as of September 25, 2000, by and among the Company, the Operating Partnership and the Jacobs entities (u)
- 10.15.1 Share Ownership Agreement by and among the Company and its related parties and the Jacobs entities, dated as of January 31, 2001 (e)
- 10.15.2 Voting and Standstill Agreement dated as of September 25, 2000 (u)
- 10.15.3 Amendment, effective as of January 1, 2006, to Voting and Standstill Agreement dated as of September 25, 2000 (v)
- 10.16.1 Registration Rights Agreement by and between the Company and the Holders of SCU s listed on Schedule A thereto, dated as of January 31, 2001 (e)
- 10.16.2 Registration Rights Agreement by and between the Company and Frankel Midland Limited Partnership, dated as of January 31, 2001 (e)
- 10.16.3 Registration Rights Agreement by and between the Company and Hess Abroms Properties of Huntsville, dated as of January 31, 2001 (e)
- 10.16.4 Registration Rights Agreement by and between the Company and the Holders of Series S Special Common Units of the Operating Partnership listed on Schedule A thereto, dated July 28, 2004 (m)
- 10.16.5 Form of Registration Rights Agreements between the Company and Certain Holders of Series K Special Common Units of the Operating Partnership, dated as of November 16, 2005 (t)
- 10.17.1 Sixth Amended and Restated Credit Agreement by and among the Operating Partnership and Wells Fargo Bank, National Association, et al., dated February 28, 2003 (m)
- 10.17.2 First Amendment to Sixth Amended and Restated Credit Agreement between the Operating Partnership and Wells Fargo Bank, National Association, et al., dated May 3, 2004 (m)

Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

- 10.17.3 Second Amendment to Sixth Amended and Restated Credit Agreement between the Operating Partnership and Wells Fargo Bank, National Association, et al., dated September 21, 2005 (s)
- 10.17.4 Third Amendment to Sixth Amended and Restated Credit Agreement between the Operating Partnership and Wells Fargo Bank, National Association, et al., dated February 14, 2006 (v)
- 10.17.5 Fourth Amendment to Sixth Amended and Restated Credit Agreement between CBL & Associates Limited Partnership and Wells Fargo Bank, National Association, et al., dated August 29, 2006 (z)
- 10.18.1 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore Sebring Limited Partnership and First Tennessee Bank National Association, dated December 30, 2004 (m)
- 10.18.2 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore Sebring Limited Partnership and First Tennessee Bank National Association, dated July 29, 2004 (m)
- 10.18.3 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated March 9, 2005 (m)
- 10.18.4 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated March 9, 2005 (n)
- 10.18.5 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated December 16, 2005 (v)
- 10.18.6 Amended and Restated Loan Agreement between the Operating Partnership, The Lakes Mall, LLC, Lakeshore/Sebring Limited Partnership and First Tennessee Bank National Association, dated June 6, 2006 (x)
- 10.19 Amended and Restated Limited Liability Company Agreement of JG Gulf Coast Town Center LLC by and between JG Gulf Coast Member LLC, an Ohio limited liability company and CBL/Gulf Coast, LLC, a Florida limited liability company, dated April 27, 2005 (q)
- 10.20.1 Contribution Agreement and Joint Escrow Instructions between the Company and the owners of Oak Park Mall named therein, dated as of October 17, 2005 (t)
- 10.20.2 First Amendment to Contribution Agreement and Joint Escrow Instructions between the Company and the owners of Oak Park Mall named therein, dated as of November 8, 2005 (t)
- 10.20.3 Contribution Agreement and Joint Escrow Instructions between the Company and the owners of Eastland Mall named therein, dated as of October 17, 2005 (t)

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

- 10.20.4 First Amendment to Contribution Agreement and Joint Escrow Instructions between the Company and the owners of Eastland Mall named therein, dated as of November 8, 2005 (t)
- 10.20.5 Purchase and Sale Agreement and Joint Escrow Instructions between the Company and the owners of Hickory Point Mall named therein, dated as of October 17, 2005 (t)
- 10.20.6 Purchase and Sale Agreement and Joint Escrow Instructions between the Company and the owner of Eastland Medical Building, dated as of October 17, 2005 (t)
- 10.20.7 Letter Agreement, dated as of October 17, 2005, between the Company and the other parties to the acquisition agreements listed above for Oak Park Mall, Eastland Mall, Hickory Point Mall and Eastland Medical Building (t)
- 10.21.1 Master Transaction Agreement by and among REJ Realty LLC, JG Realty Investors Corp., JG Manager LLC, JG North Raleigh L.L.C., JG Triangle Peripheral South LLC, and the Operating Partnership, effective October 24, 2005 (v)
- 10.21.2 Amended and Restated Limited Liability Company Agreement of Triangle Town Member, LLC by and among CBL Triangle Town Member, LLC and REJ Realty LLC, JG Realty Investors Corp. and JG Manager LLC, effective as of November 16, 2005 (v)
- 12 Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Dividends
- 14.1 Amended And Restated Code Of Business Conduct And Ethics Of CBL & Associates Properties, Inc., CBL & Associates Management, Inc. And Their Affiliates, as amended by the First Amendment thereto dated February 8, 2006 and the Second Amendment thereto dated September 6, 2006 (aa)
- 21 Subsidiaries of the Company
- 23 Consent of Deloitte & Touche LLP
- 24 Power of Attorney
- 31.1 Certification pursuant to Securities Exchange Act Rule 13a-14(a) by the Chief Executive Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification pursuant to Securities Exchange Act Rule 13a-14(a) by the Chief Financial Officer, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification pursuant to Securities Exchange Act Rule 13a-14(b) by the Chief Executive Officer, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification pursuant to Securities Exchange Act Rule 13a-14(b) by the Chief Financial Officer as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

- (a) Incorporated by reference to Post-Effective Amendment No. 1 to the Company's Registration Statement on Form S-11 (No. 33-67372), as filed with the Commission on January 27, 1994.\*
- (b) Incorporated by reference to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 1998.\*
- (c) Incorporated by reference to the Company's Current Report on Form 8-K, filed on May 4, 1999.\*
- (d) Incorporated by reference from the Company's Current Report on Form 8-K/A, filed on October 27, 2000.\*
- (e) Incorporated by reference from the Company's Current Report on Form 8-K, filed on February 6, 2001.\*
- (f) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2001.\*
- (g) Incorporated by reference from the Company's Current Report on Form 8-K, dated June 10, 2002, filed on June 17, 2002.\*
- (h) Incorporated by reference from the Company's Registration Statement on Form 8-A, filed on August 21, 2003.\*
- (i) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2002.\*
- (j) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2003.\*
- (k) Incorporated by reference from the Company's Current Report on Form 8-K, filed on October 21, 2004.\*
- (l) Incorporated by reference from the Company's Registration Statement on Form 8-A, filed on December 10, 2004.\*
- (m) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2004.\*
- (n) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2005.\*
- (o) Incorporated by reference from the Company's Current Report on Form 8-K, filed on May 13, 2005.\*
- (p) Incorporated by reference from the Company's Current Report on Form 8-K, filed on June 21, 2005.\*
- (q) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005.\*
- (r) Incorporated by reference from the Company's Current Report on Form 8-K, filed on October 28, 2005.\*
- (s) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2005.\*



(t) Incorporated by reference from the Company's Current Report on Form 8-K, filed on November 22, 2005.\*

## Edgar Filing: CBL & ASSOCIATES PROPERTIES INC - Form 10-K

- (u) Incorporated by reference from the Company's Proxy Statement dated December 19, 2000 for the Special Meeting of Shareholders held January 19, 2001.\*
- (v) Incorporated by reference from the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2005.\*
- (w) Incorporated by reference from the Company's Current Report on Form 8-K, filed on May 24, 2006.\*
- (x) Incorporated by reference from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2006.\*
- (y) Incorporated by reference from the Company's Current Report on Form 8-K, filed on August 25, 2006.\*
- (z) Incorporated by reference from the Company's Current Report on Form 8-K, filed on September 1, 2006.\*
- (aa) Incorporated by reference from the Company's Current Report on Form 8-K, filed on September 12, 2006.\*
- (bb) Incorporated by reference from the Company's Current Report on Form 8-K, filed on November 7, 2006.\*

A management contract or compensatory plan or arrangement required to be filed pursuant to Item 15(b) of this report.

\* Commission File No. 1-12494