

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
December 05, 2006

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) December 1, 2006

GENERAL MOTORS CORPORATION

-----  
(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000  
-----

=====  
Check the appropriate box below if the Form 8-K filing is intended to  
simultaneously satisfy the filing obligation of the registrant under any of the  
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR  
230.425)

{ } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

240.14a-12)

{ } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

{ } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 8.01. OTHER EVENTS

On December 1, 2006 General Motors Corporation (GM) issued a news release announcing November 2006 sales. The release is as follows:

GM U.S. Retail Sales Up 11 Percent,  
Total Sales Up 6 Percent Compared With Last Year

GM's U.S. Divisions Deliver 297,556 Vehicles In November

Chevrolet Avalanche, Silverado and GMC Sierra Pickup Trucks On The Move -- Large Pickup Retail Sales Up 29 Percent

New Tahoe, Yukon, and Escalade Push Full-Size Utilities Total Sales Up 73 Percent

Planned Daily Rental Fleet Reductions Impact Q1 2007 Production Forecast

DETROIT - General Motors dealers in the United States sold 297,556 new cars and trucks in November, a 6 percent increase compared with last year. Beginning with the 2007 model year in September, retail sales are up 13 percent and while retail sales for November were up 11 percent compared to a year ago. Retail truck sales were up 17 percent, led by a 29 percent increase in large pickup retail sales such as Chevy Silverado and GMC Sierra and a 36 percent increase in luxury utility retail sales, including triple-digit retail increases for the entire Cadillac Escalade lineup. Retail car sales were up 1 percent, led by Chevrolet Impala, Buick Lucerne, Pontiac G5, Saturn Aura and Cadillac CTS.

"We continue to experience strong customer demand for our lineup of fuel efficient vehicles and new launch products. In a challenging market, we are pleased to be gaining momentum with our truck lineup, which we attribute to offering the best fuel economy and the best warranty in the segment, " said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing. "Importantly, sales were solid throughout the month with dealers driving traffic with our annual year-end Red Tag Event." The Red Tag Event runs through January 2, 2007.

GMC, Cadillac, Chevrolet, Buick, Saab and Saturn all had retail sales increases in November. GMC was up 23 percent retail, compared with a year ago, with double-digit sales increases for the Sierra, Yukon and Yukon XL. Cadillac retail sales were up 26 percent, with a 15 percent increase in CTS and triple-digit increases for the entire Escalade lineup. Chevrolet retail sales were up 9 percent, with retail increases by Silverado, up 23 percent; Tahoe, up 50 percent; and Suburban, up 36 percent. Buick retail sales were up 38 percent, led by Lucerne which saw a sales increase of more than 6,000 vehicles compared with last November. Saab retail sales were up 25 percent, driven by a 87 percent hike

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

for 9-5, a 64 percent rise for 9-7X and a 11 percent retail increase for 9-3. Lastly, Saturn retail sales were up 14 percent as the all-new 2007 Aura and Sky continue to bring new customers into the Saturn family.

"Our Manufacturing team worked extremely hard on a high-quality launch and has already produced more than 50,000 new 2007 Chevy Silverados and GMC Sierras," LaNeve added. "This accelerated launch means we are in the marketplace 13 weeks ahead of schedule - and most importantly - ahead of the competition with the best quality, fuel economy and value in the important full-size pickup segment."

GM continues to reduce its reliance on daily rental sales. Sales to daily rental companies were down 13 percent compared to year-ago levels, while non-daily rental fleet business was up 5 percent. Overall fleet sales of 80,452 vehicles were down 7 percent compared with last November.

### Certified Used Vehicles

November sales for GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were 42,006 down 1 percent comparable to last November's sales. Certified sales from Saturn Certified Pre-Owned Vehicles were not available at the time of this release. Total year-to-date certified GM sales, excluding November sales of Saturn Certified Pre-Owned Vehicles, are 478,389 units, down 1 percent compared with the same period last year.

GM Certified Used Vehicles, the industry's top-selling certified pre-owned brand, posted 36,485 sales in November, down 1.7 percent from November 2005. Year-to-date sales for GM Certified Used Vehicles are 413,688 units, comparable to last year's results for the same period.

Cadillac Certified Pre-Owned Vehicles posted 3,545 sales in November, up 16 percent from last November. Saturn certified pre-owned sold 1,351 units down 25 percent. Saab Certified Pre-Owned Vehicles sold 514 units, up nearly 5 percent. In its eleventh month of operation, HUMMER Certified Pre-Owned sold 112 units.

"Cadillac Certified Pre-Owned Vehicles continues to roll along with another strong monthly sales performance. For the month, they were up 16 percent over November 2005, with year-to-date sales up 8 percent from the same period last year," said LaNeve. "Through November, GM Certified Used Vehicles, the industry's top-selling certified brand, sold 413,688 units, comparable to its category record annual sales in 2005."

### GM North America Reports November 2006 Production, 2006 Fourth Quarter Production Forecast Remains Unchanged at 1.110 Million Vehicles, 2007 First Quarter Production Forecast Set at 1.140 Million Vehicles

In November, GM North America produced 360,000 vehicles (148,000 cars and 212,000 trucks). This is down 71,000 units or 16 percent compared to November 2005 when the region produced 431,000 vehicles (169,000 cars and 262,000 trucks). (Production totals include joint venture production of 20,000 vehicles in November 2006 and 30,000 vehicles in November 2005.)

The region's 2006 fourth quarter production forecast is unchanged at 1.110 million vehicles (449,000 cars and 661,000 trucks). In the fourth quarter of 2005 the region produced 1.281 million vehicles (483,000 cars and 798,000 trucks). Additionally, the region's initial 2007 first quarter production forecast is set at 1.140 million vehicles (457,000 cars and 683,000 trucks), down 9 percent from first quarter 2006 actuals. The majority of the production decrease in the first quarter is attributed to GM's ongoing efforts to reduce low-margin daily rental fleet sales. The remainder of the cuts is attributed to

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

shifting production to the company's new full-size pickups and the ongoing management of inventories.

GM also announced unchanged 2006 fourth quarter production forecast and initial 2007 first quarter production forecasts for its international regions.

GM Europe - GM Europe's 2006 fourth quarter production forecast is unchanged at 445,000 units. In the fourth quarter of 2005 the region built 443,000 vehicles. The region's initial 2007 first quarter production forecast is set at 508,000 vehicles.

GM Asia Pacific -The region's 2006 fourth quarter production forecast is unchanged at 504,000 units. In the fourth quarter of 2005 the region built 420,000 vehicles. GM Asia Pacific's initial 2007 first quarter production forecast is set at 539,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2006 fourth quarter production forecast is unchanged at 215,000 units. In the fourth quarter of 2005 the region built 188,000 vehicles. The region's 2007 first quarter production forecast is set as 214,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

# # #

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

-----	
	Calendar Year-to-Date
November	January - November

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	Curr S/D: 25			% Chg			
	Prev S/D: 25	2006	2005	per S/D	2006	2005	%Chg
Vehicle Total		297,556	281,288	5.8	3,783,318	4,125,689	-8.3
Car Total		109,985	119,362	-7.9	1,495,791	1,620,234	-7.7
Truck Total		187,571	161,926	15.8	2,287,527	2,505,455	-8.7
Light Truck Total		183,573	157,415	16.6	2,235,049	2,449,531	-8.8
Light Vehicle Total		293,558	276,777	6.1	3,730,840	4,069,765	-8.3

Market Division Vehicle Total	November			Calendar Year-to-Date January - November		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Buick	18,089	16,208	11.6	224,671	260,286	-13.7
Cadillac	17,250	14,339	20.3	204,299	212,056	-3.7
Chevrolet	171,003	166,087	3.0	2,221,059	2,438,304	-8.9
GMC	37,440	28,775	30.1	439,452	515,634	-14.8
HUMMER	5,795	5,991	-3.3	64,596	48,648	32.8
Oldsmobile	0	43	***.*	96	1,799	-94.7
Other - Isuzu	1,138	1,378	-17.4	13,185	13,355	-1.3
Pontiac	26,154	31,687	-17.5	377,457	401,518	-6.0
Saab	2,497	2,091	19.4	32,814	35,577	-7.8
Saturn	18,190	14,689	23.8	205,689	198,512	3.6

Sales of Vehicles Produced in US/Canada/Mexico

Car	103,865	113,131	-8.2	1,403,507	1,510,968	-7.1
Light Truck	183,573	157,415	16.6	2,235,049	2,449,531	-8.8

Twenty-five selling days for the November period this year and twenty-five for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	November			Calendar Year-to-Date January - November		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	25				
Century	2	44	-95.5	82	6,456	-98.7
LaCrosse	5,033	6,720	-25.1	66,396	85,879	-22.7
LeSabre	35	1,373	-97.5	2,280	74,333	-96.9
Lucerne	8,038	2,724	195.1	90,821	3,009	***.*
Park Avenue	3	24	-87.5	49	2,158	-97.7
Regal	0	5	***.*	30	593	-94.9
Buick Total	13,111	10,890	20.4	159,658	172,428	-7.4
CTS	3,601	3,532	2.0	50,024	53,959	-7.3
DeVille	21	218	-90.4	784	38,397	-98.0
DTS	4,358	4,482	-2.8	53,269	18,061	194.9
Seville	0	0	***.*	9	135	-93.3
STS	1,651	1,931	-14.5	23,226	30,298	-23.3
XLR	257	190	35.3	2,917	3,466	-15.8
Cadillac Total	9,888	10,353	-4.5	130,229	144,316	-9.8
Aveo	3,285	3,617	-9.2	54,252	64,706	-16.2
Cavalier	9	124	-92.7	350	18,866	-98.1
Classic	1	4	-75.0	18	42,357	***.*
Cobalt	10,514	13,507	-22.2	197,844	195,839	1.0
Corvette	2,773	3,157	-12.2	33,437	29,218	14.4
Impala	23,411	23,057	1.5	263,708	224,295	17.6
Malibu	8,240	14,076	-41.5	152,447	189,305	-19.5
Monte Carlo	2,173	3,426	-36.6	31,697	30,989	2.3
SSR	111	437	-74.6	3,698	7,533	-50.9
Chevrolet Total	50,517	61,405	-17.7	737,451	803,108	-8.2
Alero	0	33	***.*	67	1,333	-95.0
Aurora	0	0	***.*	0	18	***.*
Oldsmobile Total	0	33	***.*	67	1,351	-95.0
Bonneville	25	302	-91.7	1,125	9,768	-88.5
G5	1,458	0	***.*	6,281	0	***.*
G6	10,925	14,175	-22.9	143,840	112,202	28.2
Grand Am	33	174	-81.0	811	31,461	-97.4
Grand Prix	5,635	8,373	-32.7	99,937	114,686	-12.9
GTO	735	771	-4.7	10,371	10,789	-3.9
Solstice	1,305	1,211	7.8	18,361	2,699	580.3
Sunfire	10	452	-97.8	846	24,818	-96.6
Vibe	2,388	2,267	5.3	42,687	59,660	-28.4
Pontiac Total	22,514	27,725	-18.8	324,259	366,083	-11.4
9-2X	65	71	-8.5	1,358	5,886	-76.9
9-3	1,623	1,557	4.2	21,999	22,156	-0.7
9-5	412	215	91.6	4,304	5,729	-24.9
Saab Total	2,100	1,843	13.9	27,661	33,771	-18.1
Aura	4,279	0	***.*	13,905	0	***.*
ION	6,626	7,100	-6.7	94,880	94,146	0.8
Saturn L Series	0	13	***.*	20	5,031	-99.6
Sky	950	0	***.*	7,661	0	***.*
Saturn Total	11,855	7,113	66.7	116,466	99,177	17.4
GM Total	109,985	119,362	-7.9	1,495,791	1,620,234	-7.7

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Car Deliveries by Production Source						
GM North America *	103,865	113,131	-8.2	1,403,507	1,510,968	-7.1
GM Import	6,120	6,231	-1.8	92,284	109,266	-15.5
GM Total	109,985	119,362	-7.9	1,495,791	1,620,234	-7.7

\* Includes U.S./Canada/Mexico

2-1P  
GM Car Deliveries - (United States)  
November 2006

	November		% Chg per S/D	Calendar Year-to-Date January - November		
	2006	2005		2006	2005	%Chg
Selling Days (S/D)	25	25				

GM Car Deliveries by Production Source and Marketing Division						
Buick Total	13,111	10,890	20.4	159,658	172,428	-7.4
Cadillac Total	9,888	10,353	-4.5	130,229	144,316	-9.8
Chevrolet Total	47,232	57,788	-18.3	683,199	738,402	-7.5
Oldsmobile Total	0	33	***.*	67	1,351	-95.0
Pontiac Total	21,779	26,954	-19.2	313,888	355,294	-11.7
Saturn Total	11,855	7,113	66.7	116,466	99,177	17.4
GM North America Total*	103,865	113,131	-8.2	1,403,507	1,510,968	-7.1

Chevrolet Total	3,285	3,617	-9.2	54,252	64,706	-16.2
Pontiac Total	735	771	-4.7	10,371	10,789	-3.9
Saab Total	2,100	1,843	13.9	27,661	33,771	-18.1
GM Import Total	6,120	6,231	-1.8	92,284	109,266	-15.5

GM Vehicle Deliveries by Marketing Division						
Buick Total	18,089	16,208	11.6	224,671	260,286	-13.7
Cadillac Total	17,250	14,339	20.3	204,299	212,056	-3.7
Chevrolet Total	171,003	166,087	3.0	2,221,059	2,438,304	-8.9
GMC Total	37,440	28,775	30.1	439,452	515,634	-14.8
HUMMER Total	5,795	5,991	-3.3	64,596	48,648	32.8
Oldsmobile Total	0	43	***.*	96	1,799	-94.7
Other-Isuzu Total	1,138	1,378	-17.4	13,185	13,355	-1.3
Pontiac Total	26,154	31,687	-17.5	377,457	401,518	-6.0
Saab Total	2,497	2,091	19.4	32,814	35,577	-7.8
Saturn Total	18,190	14,689	23.8	205,689	198,512	3.6
GM Total	297,556	281,288	5.8	3,783,318	4,125,689	-8.3

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
November 2006

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	November			Calendar Year-to-Date January - November		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	25				
Rainier	773	728	6.2	11,930	14,157	-15.7
Rendezvous	3,477	3,558	-2.3	41,853	55,054	-24.0
Terraza	728	1,032	-29.5	11,230	18,647	-39.8
Total Buick	4,978	5,318	-6.4	65,013	87,858	-26.0
Escalade	3,416	1,467	132.9	34,228	27,281	25.5
Escalade ESV	1,624	816	99.0	14,007	12,323	13.7
Escalade EXT	830	340	144.1	5,928	7,209	-17.8
SRX	1,492	1,363	9.5	19,907	20,927	-4.9
Total Cadillac	7,362	3,986	84.7	74,070	67,740	9.3
Astro	3	319	-99.1	372	18,960	-98.0
C/K Suburban (Chevy)	8,277	4,735	74.8	69,087	79,045	-12.6
Chevy C/T Series	24	18	33.3	285	234	21.8
Chevy W Series	215	273	-21.2	2,617	2,558	2.3
Colorado	6,526	6,469	0.9	86,018	119,531	-28.0
Equinox	7,802	7,024	11.1	104,710	120,675	-13.2
Express Cutaway/G Cut	1,466	1,365	7.4	18,405	17,457	5.4
Express Panel/G Van	6,346	6,387	-0.6	78,022	78,815	-1.0
Express/G Sportvan	1,932	937	106.2	16,877	18,127	-6.9
HHR	5,553	6,920	-19.8	95,720	32,290	196.4
Kodiak 4/5 Series	807	860	-6.2	10,859	9,737	11.5
Kodiak 6/7/8 Series	244	375	-34.9	3,327	3,955	-15.9
S/T Blazer	2	83	-97.6	113	4,876	-97.7
S/T Pickup	0	1	***.*	4	149	-97.3
Tahoe	13,326	7,850	69.8	146,230	137,399	6.4
Tracker	0	1	***.*	11	473	-97.7
TrailBlazer	13,946	15,540	-10.3	162,443	220,414	-26.3
Uplander	3,875	4,665	-16.9	54,311	68,013	-20.1
Venture	2	79	-97.5	194	6,951	-97.2
Avalanche	5,777	3,148	83.5	50,330	58,327	-13.7
Silverado-C/K Pickup	44,363	37,633	17.9	583,673	637,210	-8.4
Chevrolet Fullsize Pickups	50,140	40,781	22.9	634,003	695,537	-8.8
Chevrolet Total	120,486	104,682	15.1	1,483,608	1,635,196	-9.3
Canyon	1,873	1,666	12.4	21,979	32,523	-32.4
Envoy	5,772	5,463	5.7	69,276	99,177	-30.1
GMC C/T Series	22	11	100.0	225	183	23.0
GMC W Series	505	386	30.8	4,946	5,555	-11.0
Safari (GMC)	0	116	***.*	56	3,403	-98.4
Savana Panel/G Classic	1,400	1,304	7.4	15,917	19,180	-17.0
Savana Special/G Cut	261	304	-14.1	9,769	10,997	-11.2
Savana/Rally	122	124	-1.6	2,293	1,974	16.2
Sierra	15,382	11,783	30.5	193,195	208,157	-7.2
Sonoma	0	0	***.*	0	66	***.*
Topkick 4/5 Series	612	645	-5.1	9,934	13,366	-25.7
Topkick 6/7/8 Series	431	565	-23.7	7,100	6,981	1.7
Yukon	7,242	3,639	99.0	64,401	66,445	-3.1
Yukon XL	3,818	2,769	37.9	40,361	47,627	-15.3
GMC Total	37,440	28,775	30.1	439,452	515,634	-14.8



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

HUMMER H1	24	27	-11.1	336	339	-0.9
HUMMER H2	1,418	1,510	-6.1	15,445	21,104	-26.8
HUMMER H3	4,353	4,454	-2.3	48,815	27,205	79.4
HUMMER Total	5,795	5,991	-3.3	64,596	48,648	32.8
Bravada	0	5	***.*	19	311	-93.9
Silhouette	0	5	***.*	10	137	-92.7
Oldsmobile Total	0	10	***.*	29	448	-93.5
Other-Isuzu F Series	148	180	-17.8	1,345	1,239	8.6
Other-Isuzu H Series	9	10	-10.0	114	57	100.0
Other-Isuzu N Series	981	1,188	-17.4	11,726	12,059	-2.8
Other-Isuzu Total	1,138	1,378	-17.4	13,185	13,355	-1.3
Aztek	5	156	-96.8	344	4,889	-93.0
Montana	8	102	-92.2	378	3,642	-89.6
Montana SV6	235	1,663	-85.9	12,765	20,922	-39.0
Torrent	3,392	2,041	66.2	39,711	5,982	563.8
Pontiac Total	3,640	3,962	-8.1	53,198	35,435	50.1
9-7X	397	248	60.1	5,153	1,806	185.3
Saab Total	397	248	60.1	5,153	1,806	185.3
Relay	527	1,022	-48.4	6,755	15,064	-55.2
VUE	5,808	6,554	-11.4	82,468	84,271	-2.1
Saturn Total	6,335	7,576	-16.4	89,223	99,335	-10.2
GM Total	187,571	161,926	15.8	2,287,527	2,505,455	-8.7
GM TRUCK Deliveries by Production Source						
GM North America *	186,130	160,403	16.0	2,271,320	2,488,367	-8.7
GM Import	1,441	1,523	-5.4	16,207	17,088	-5.2
GM Total	187,571	161,926	15.8	2,287,527	2,505,455	-8.7
GM Light Duty Truck Deliveries by Production Source						
GM North America *	183,573	157,415	16.6	2,235,049	2,449,531	-8.8
GM Import	0	0	***.*	0	0	***.*
GM Total	183,573	157,415	16.6	2,235,049	2,449,531	-8.8

\* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)  
November 2006

	November		Calendar Year-to-Date January - November			
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	25				

GM TRUCK Deliveries by Production Source and Marketing Division

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Buick Total	4,978	5,318	-6.4	65,013	87,858	-26.0
Cadillac Total	7,362	3,986	84.7	74,070	67,740	9.3
Chevrolet Total	120,313	104,474	15.2	1,481,692	1,633,327	-9.3
GMC Total	37,029	28,489	30.0	435,487	510,995	-14.8
HUMMER Total	5,795	5,991	-3.3	64,596	48,648	32.8
Oldsmobile Total	0	10	***.*	29	448	-93.5
Other-Isuzu Total	281	349	-19.5	2,859	2,775	3.0
Pontiac Total	3,640	3,962	-8.1	53,198	35,435	50.1
Saab Total	397	248	60.1	5,153	1,806	185.3
Saturn Total	6,335	7,576	-16.4	89,223	99,335	-10.2
GM North America Total*	186,130	160,403	16.0	2,271,320	2,488,367	-8.7

Chevrolet Total	173	208	-16.8	1,916	1,869	2.5
GMC Total	411	286	43.7	3,965	4,639	-14.5
Other-Isuzu Total	857	1,029	-16.7	10,326	10,580	-2.4
GM Import Total	1,441	1,523	-5.4	16,207	17,088	-5.2

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	4,978	5,318	-6.4	65,013	87,858	-26.0
Cadillac Total	7,362	3,986	84.7	74,070	67,740	9.3
Chevrolet Total	119,196	103,156	15.5	1,466,520	1,618,712	-9.4
GMC Total	35,870	27,168	32.0	417,247	489,549	-14.8
HUMMER Total	5,795	5,991	-3.3	64,596	48,648	32.8
Oldsmobile Total	0	10	***.*	29	448	-93.5
Pontiac Total	3,640	3,962	-8.1	53,198	35,435	50.1
Saab Total	397	248	60.1	5,153	1,806	185.3
Saturn Total	6,335	7,576	-16.4	89,223	99,335	-10.2
GM North America Total*	183,573	157,415	16.6	2,235,049	2,449,531	-8.8

GM Light Truck Deliveries by Marketing Division

Buick Total	4,978	5,318	-6.4	65,013	87,858	-26.0
Cadillac Total	7,362	3,986	84.7	74,070	67,740	9.3
Chevrolet Total	119,196	103,156	15.5	1,466,520	1,618,712	-9.4
GMC Total	35,870	27,168	32.0	417,247	489,549	-14.8
HUMMER Total	5,795	5,991	-3.3	64,596	48,648	32.8
Oldsmobile Total	0	10	***.*	29	448	-93.5
Pontiac Total	3,640	3,962	-8.1	53,198	35,435	50.1
Saab Total	397	248	60.1	5,153	1,806	185.3
Saturn Total	6,335	7,576	-16.4	89,223	99,335	-10.2
GM Total	183,573	157,415	16.6	2,235,049	2,449,531	-8.8

\* Includes US/Canada/Mexico

GM Production Schedule - 12/01/06

Units 000s	GMNA					Total Worldwide	GMNA 1 Car Truck	International
	Carl Truck1	Total	GME2	GMLAAM3	GMAP4			

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2006 Q4 #	449	661	1,110	445	215	504	2,274	11	45	243
O/(U) prior forecast:@ *	0	0	0	0	0	0	0	0	0	0

2007 Q1 #	457	683	1,140	508	214	539	2,401	15	49	264
O/(U) prior forecast:@ *										

Units 000s	GMNA			GME2	GMLAAM3	GMAP4	Total Worldwide	GMNA 1		International
	Car1	Truck1	Total					Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr.	462	775	1,237	495	206	482	2,420	17	58	258
3rd Qtr.	417	633	1,050	374	215	433	2,072	12	48	202
4th Qtr. #	449	661	1,110	445	215	504	2,274	11	45	243

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

CY	1,824	2,828	4,652	1,808	830	1,891	9,181	58	201	949
2007										
1st Qtr. #	457	683	1,140	508	214	539	2,401	15	49	264
	-----	-----	-----	-----	---	-----	-----	--	---	---

See notes on next page.

\* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more  
 @ Numbers may vary due to rounding  
 # Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION  
 -----  
 (Registrant)

Date: December 5, 2006

By: /s/ NICK CYPRUS  
 -----  
 (Nick Cyprus  
 Controller and  
 Chief Accounting Officer)