

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP
Form 8-K
August 01, 2006

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549-1004

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) August 1, 2006

GENERAL MOTORS CORPORATION

(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000

=====
Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR
230.425)

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 8.01. OTHER EVENTS

On August 1, 2006 General Motors Corporation (GM) issued a news release announcing July 2006 sales. The release is as follows:

GM Delivers 410,332 Vehicles; Best Retail Month Of 2006

Market Share Trend Continues Positive Momentum - July Anticipated at 27 Percent
Chevrolet Has Best Retail Car Sales Month Since October 2001
Pontiac G6 up 80.5 Percent; Launch Vehicles Continue Momentum
Small Utilities Up 33.2 Percent Compared to July 2005

DETROIT - General Motors' dealers in the United States sold 410,332 new cars and trucks in July, the company's best retail and second-best monthly sales performance year-to-date.

"July was our best retail month of 2006, with our strong performance led by launch vehicles such as the Pontiac Torrent and G6, Saturn Sky, Chevrolet Cobalt and Impala and Buick Lucerne," said Mark LaNeve, General Motors North America vice president, Vehicle Sales, Service and Marketing. "Importantly, our performance in June and July shows we're gaining substantial sales momentum and stabilizing market share. We remain optimistic moving into the launches of the Saturn Aura, fuel-efficient Vue Green Line hybrid and Outlook crossover, GMC Acadia crossover, the all-new Chevrolet Silverado pickup and Aveo economy car, and the exciting new GMC Sierra full-size pickup."

Average monthly sales of all GM launch vehicles in June and July were up 67 percent compared with the average monthly sales in the January through May 2006 period.

Chevrolet continues its sales supremacy with 244,080 vehicles sold, propelled by an 18.2 percent increase in Chevrolet car sales compared to last year. Chevrolet sold 81,430 cars in July 2006, compared with 71,634 in July 2005, and had its best selling month since "Keep America Rolling" in October 2001.

Chevrolet had its best retail performance of the year and Cobalt had its best retail sales month since launch. Of note, retail passenger car sales are up versus a strong July last year, demonstrating GM can compete in all product categories.

Pontiac retail sales for the month showed a 15.9 percent increase compared with July 2005, with total sales of 40,933. Solstice continues to be one of the

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

hottest cars in the country with a 14 day average turn time. G6 had its best selling month since introduction and the G6 convertible is red-hot with an 11 day average turn time. The GTO saw a 65.1 percent increase in sales compared with a year ago and set a July sales record. The Torrent crossover also achieved an all-time sales record, with 4,830 vehicles sold in July.

Buick Lucerne, Pontiac G6, Chevy Malibu and Impala drove the mid-car category to its highest July sales level since 2004. Buick Lucerne set an all-time retail sales record with 9,145 vehicles delivered in July and Pontiac G6 also set an all-time sales record, up 80.5 percent. Chevrolet Malibu is up 25.2 percent, while Impala had its best retail sales month since August 2003 with sales up 59.6 percent.

Other GM divisions posted solid results as HUMMER H3 showed a 24.1 percent increase compared with July 2005 and was up 36.6 percent compared to June 2006. HUMMER had its best sales month of the year with 6,991 deliveries. CYTD HUMMER sales of 39,786 vehicles are up 60.1 percent compared with the same seven months one year ago. Saturn car sales are up compared with July 2005, with 64,691 vehicles delivered, and the Sky had a strong start with 860 vehicles sold in July. Buick delivered 23,609 vehicles in the month, with Lucerne achieving its best retail sales month since launch and LaCrosse having its best retail sales month since December 2005.

Chevrolet HHR, Equinox, Saturn Vue and Pontiac Torrent pushed total small utility sales up 33.2 percent compared with a year ago, and up more than 49 percent in the first seven months of the year compared to the same period a year ago. HHR had its best retail sales month since launch, and set an all-time total sales record with 14,838 vehicles delivered, up 249.6 percent compared with July 2005, and CYTD deliveries of 66,828 vehicles. Chevrolet Equinox had its best retail sales month of the year.

On the truck side of the market, full-size pickup trucks had their strongest sales month of the year with 66,583 Chevy Silverado and 22,947 GMC Sierra trucks sold. GMC had its best retail sales month of the year, with 48,085 vehicles delivered, and the GMC Canyon had its best retail month of the year, delivering 2,717 trucks. GM sold 4,455 all-new 2007 Chevy Avalanche, 12,950 Tahoe, 6,269 Suburban, 6,022 GMC Yukon, and 3,385 Yukon XL vehicles in July. GM's luxury utilities posted solid sales results in July, with the all-new 2007 Cadillac Escalade selling 2,105 vehicles; 2007 Escalade ESV selling 1,120 vehicles; and Cadillac SRX delivering 1,822 vehicles. July was the best sales month of the year for large utilities (including large luxury) with 37,455 vehicles sold.

GM sports cars also posted solid July sales results, with a 100.1 percent improvement compared with year-ago levels. Corvette sales were up 55.2 percent, with 2,794 vehicles delivered. Pontiac Solstice (1,342 vehicles) and Saturn Sky (860 vehicles) are continuing their brisk sales pace.

Despite total sales being down 19.5 percent compared with July 2005, LaNeve was very encouraged by strong June and July sales results, led by GM's launch vehicle and passenger car performance. "Our 'Go To Market' strategy of offering industry-leading products and value, and doing the right thing for the customer, is showing positive results."

Certified Used Vehicles

July sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles and HUMMER Certified Pre-Owned Vehicles, were

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

39,282 units, down 22 percent from last July. Total year-to-date certified GM sales are 302,879 units, down 1 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling certified pre-owned brand, posted 33,404 sales in July, down 22 percent from July 2005. Year-to-date sales for GM Certified Used Vehicles are 262,082 units, up 1.2 percent.

Cadillac Certified Pre-Owned Vehicles posted 3,151 sales in July, down 12 percent from last July. Saturn Certified Pre-Owned Vehicles sold 1,798 units, down 41 percent. Saab Certified Pre-Owned Vehicles sold 863 units, up 7 percent. In its seventh month of operation, HUMMER Certified Pre-Owned sold 66 units.

"July was a challenging month, with sales for all certified GM brands down compared to our record performance last July, when GM set a monthly category sales record," said LaNeve. "GM Certified Used Vehicles, the industry's top-selling certified brand, continues to lead all manufacturers in the category, with sales year-to-date up more than 1 percent from the same period in 2005. A strong month on the new-vehicle side and the recent 72-Hour Sale promotion generated large volumes of certified-eligible vehicles, and we look forward to robust sales in coming months."

GM North America Reports July 2006 Production and Third Quarter Forecast

In July, GM North America produced 199,500 vehicles (77,000 cars and 122,500 trucks). This is down 500 units or 0.25 percent compared to July 2005 when the region produced 200,000 vehicles (77,000 cars and 123,000 trucks). (Production totals include joint venture production of 13,000 vehicles in July 2006 and 11,500 vehicles in July 2005.)

The region's 2006 third quarter production forecast remains unchanged at 1.050 million vehicles (405,000 cars and 645,000 trucks).

GM also announced 2006 final second quarter production and revised third quarter production forecasts for its international regions.

GM Europe - GM Europe produced 495,000 vehicles in the second quarter of 2006. This is down 6,000 units compared to second quarter 2005 when the region produced 501,000 vehicles. The region's 2006 third quarter production forecast remains unchanged at 372,000 vehicles. In the third quarter of 2005 the region built 412,000 vehicles.

GM Asia Pacific - The region produced 482,000 vehicles in the second quarter of 2006. This is up 84,000 units or 21 percent compared to second quarter 2005 when the region produced 398,000 vehicles. GM Asia Pacific's 2006 third quarter production forecast is revised at 486,000 vehicles, down 20,000 units from last month's guidance. In the third quarter of 2005, the region built 409,000 vehicles.

GM Latin America, Africa and the Middle East - GM Latin America and the Middle East produced 206,000 vehicles in the second quarter of 2006. This is up 11,000 units, or 6 percent, compared to second quarter 2005 when the region produced 195,000 vehicles. The region's 2006 third quarter production forecast remains unchanged at 217,000 vehicles. In the third quarter of 2005, the region built 207,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader for 75 years. Founded in 1908, GM today employs about 327,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2005, 9.17 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac,

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM operates one of the world's leading finance companies, GMAC Financial Services, which offers automotive, residential and commercial financing and insurance. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at www.gm.com.

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

#

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	July			Calendar Year-to-Date January - July		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Curr S/D: 25						
Prev S/D: 26						
Vehicle Total	410,332	530,027	-19.5	2,477,289	2,882,397	-14.1
Car Total	162,203	169,372	-0.4	979,162	1,088,483	-10.0
Truck Total	248,129	360,655	-28.4	1,498,127	1,793,914	-16.5
Light Truck Total	244,095	354,846	-28.5	1,463,173	1,756,356	-16.7
Light Vehicle Total	406,298	524,218	-19.4	2,442,335	2,844,839	-14.1

Market Division Vehicle Total	July			Calendar Year-to-Date January - July		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Buick	23,609	37,618	-34.7	148,725	186,472	-20.2
Cadillac	19,124	25,431	-21.8	129,744	147,031	-11.8
Chevrolet	244,080	306,160	-17.1	1,476,481	1,714,493	-13.9
GMC	48,085	78,717	-36.5	281,833	387,019	-27.2
HUMMER	6,991	7,476	-2.7	39,786	24,844	60.1

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Oldsmobile	0	109	***.*	96	1,541	-93.8
Other - Isuzu	1,336	1,035	34.2	8,428	8,449	-0.2
Pontiac	40,933	42,541	0.1	244,870	256,186	-4.4
Saab	3,658	6,469	-41.2	21,349	27,437	-22.2
Saturn	22,516	24,471	-4.3	125,977	128,925	-2.3

Sales of Vehicles Produced in US/Canada/Mexico

Car	151,133	156,173	0.6	919,246	1,012,527	-9.2
Light Truck	244,095	354,846	-28.5	1,463,173	1,756,356	-16.7

Twenty-five selling days for the July period this year and twenty-six for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P
GM Car Deliveries - (United States)
July 2006

	July			Calendar Year-to-Date January - July		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	26				
Century	3	530	-99.4	77	5,909	-98.7
LaCrosse	8,152	13,327	-36.4	42,685	58,441	-27.0
LeSabre	102	12,678	-99.2	2,019	59,039	-96.6
Lucerne	9,983	0	***.*	57,106	0	***.*
Park Avenue	1	112	-99.1	31	2,028	-98.5
Regal	0	31	***.*	30	539	-94.4
Buick Total	18,241	26,678	-28.9	101,948	125,956	-19.1
CTS	5,623	6,338	-7.7	34,672	39,446	-12.1
DeVille	39	4,775	-99.2	648	34,986	-98.1
DTS	4,458	0	***.*	33,009	0	***.*
Seville	0	4	***.*	9	129	-93.0
STS	2,356	4,041	-39.4	14,805	21,518	-31.2
XLR	252	328	-20.1	2,065	2,695	-23.4
Cadillac Total	12,728	15,486	-14.5	85,208	98,774	-13.7
Aveo	6,552	6,550	4.0	35,078	41,795	-16.1
Cavalier	37	455	-91.5	307	17,792	-98.3
Classic	2	6	-65.3	7	42,356	***.*
Cobalt	23,961	27,484	-9.3	143,913	130,465	10.3
Corvette	2,794	1,872	55.2	21,857	18,506	18.1
Impala	26,480	17,259	59.6	171,210	141,019	21.4
Malibu	17,662	14,671	25.2	107,489	115,534	-7.0
Monte Carlo	3,524	2,547	43.9	20,907	20,889	0.1

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

SSR	418	790	-45.0	2,976	5,784	-48.5
Chevrolet Total	81,430	71,634	18.2	503,744	534,140	-5.7

Alero	0	85	***.*	67	1,131	-94.1
Aurora	0	0	***.*	0	18	***.*
Oldsmobile Total	0	85	***.*	67	1,149	-94.2

Bonneville	66	960	-92.9	946	8,192	-88.5
G5	186	0	***.*	191	0	***.*
G6	17,516	10,091	80.5	92,278	63,532	45.2
Grand Am	52	552	-90.2	692	30,352	-97.7
Grand Prix	8,815	15,770	-41.9	62,813	64,274	-2.3
GTO	1,373	865	65.1	6,910	7,772	-11.1
Solstice	1,342	0	***.*	12,888	0	***.*
Sunfire	59	1,714	-96.4	776	21,312	-96.4
Vibe	6,060	8,924	-29.4	28,082	42,244	-33.5
Pontiac Total	35,469	38,876	-5.1	205,576	237,678	-13.5

9-2X	175	1,272	-85.7	683	5,497	-87.6
9-3	2,548	3,522	-24.8	14,637	16,895	-13.4
9-5	422	990	-55.7	2,608	3,997	-34.8
Saab Total	3,145	5,784	-43.5	17,928	26,389	-32.1

Aura	1	0	***.*	1	0	***.*
ION	10,329	10,585	1.5	60,969	59,505	2.5
Saturn L Series	0	244	***.*	20	4,892	-99.6
Sky	860	0	***.*	3,701	0	***.*
Saturn Total	11,190	10,829	7.5	64,691	64,397	0.5

GM Total	162,203	169,372	-0.4	979,162	1,088,483	-10.0

GM Car Deliveries by Production Source

GM North America *	151,133	156,173	0.6	919,246	1,012,527	-9.2
GM Import	11,070	13,199	-12.8	59,916	75,956	-21.1
GM Total	162,203	169,372	-0.4	979,162	1,088,483	-10.0

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
July 2006

	July		Calendar Year-to-Date January - July			
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	26				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	18,241	26,678	-28.9	101,948	125,956	-19.1
Cadillac Total	12,728	15,486	-14.5	85,208	98,774	-13.7
Chevrolet Total	74,878	65,084	19.7	468,666	492,345	-4.8

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Oldsmobile Total	0	85	***.*	67	1,149	-94.2
Pontiac Total	34,096	38,011	-6.7	198,666	229,906	-13.6
Saturn Total	11,190	10,829	7.5	64,691	64,397	0.5
GM North America Total*	151,133	156,173	0.6	919,246	1,012,527	-9.2
Chevrolet Total	6,552	6,550	4.0	35,078	41,795	-16.1
Pontiac Total	1,373	865	65.1	6,910	7,772	-11.1
Saab Total	3,145	5,784	-43.5	17,928	26,389	-32.1
GM Import Total	11,070	13,199	-12.8	59,916	75,956	-21.1

GM Vehicle Deliveries by Marketing Division

Buick Total	23,609	37,618	-34.7	148,725	186,472	-20.2
Cadillac Total	19,124	25,431	-21.8	129,744	147,031	-11.8
Chevrolet Total	244,080	306,160	-17.1	1,476,481	1,714,493	-13.9
GMC Total	48,085	78,717	-36.5	281,833	387,019	-27.2
HUMMER Total	6,991	7,476	-2.7	39,786	24,844	60.1
Oldsmobile Total	0	109	***.*	96	1,541	-93.8
Other-Isuzu Total	1,336	1,035	34.2	8,428	8,449	-0.2
Pontiac Total	40,933	42,541	0.1	244,870	256,186	-4.4
Saab Total	3,658	6,469	-41.2	21,349	27,437	-22.2
Saturn Total	22,516	24,471	-4.3	125,977	128,925	-2.3
GM Total	410,332	530,027	-19.5	2,477,289	2,882,397	-14.1

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
July 2006

	July		% Chg per S/D	Calendar Year-to-Date January - July		
	2006	2005		2006	2005	%Chg
Selling Days (S/D)	25	26				
Rainier	858	2,161	-58.7	9,076	9,711	-6.5
Rendezvous	3,222	5,794	-42.2	29,744	39,211	-24.1
Terraza	1,288	2,985	-55.1	7,957	11,594	-31.4
Total Buick	5,368	10,940	-49.0	46,777	60,516	-22.7
Escalade	2,549	4,023	-34.1	21,423	19,087	12.2
Escalade ESV	1,551	1,905	-15.3	6,892	9,090	-24.2
Escalade EXT	474	1,024	-51.9	2,683	5,440	-50.7
SRX	1,822	2,993	-36.7	13,538	14,640	-7.5
Total Cadillac	6,396	9,945	-33.1	44,536	48,257	-7.7
Astro	7	1,579	-99.5	351	16,130	-97.8
C/K Suburban(Chevy)	7,319	12,786	-40.5	41,572	57,567	-27.8
Chevy C/T Series	25	31	-16.1	183	157	16.6
Chevy W Series	194	178	13.3	1,703	1,604	6.2
Colorado	10,149	16,113	-34.5	55,528	91,500	-39.3
Equinox	13,002	17,571	-23.0	69,333	88,556	-21.7
Express Cutaway/G Cut	1,600	1,563	6.5	11,830	10,910	8.4
Express Panel/G Van	6,911	9,842	-27.0	51,856	54,058	-4.1
Express/G Sportvan	1,193	1,471	-15.7	11,964	14,273	-16.2
HHR	14,838	4,414	249.6	66,828	4,414	***.*

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Kodiak 4/5 Series	733	989	-22.9	7,259	6,339	14.5
Kodiak 6/7/8 Series	267	328	-15.3	2,283	2,482	-8.0
S/T Blazer	5	366	-98.6	98	4,398	-97.8
S/T Pickup	0	2	***.*	4	142	-97.2
Tahoe	13,481	22,635	-38.1	98,414	104,107	-5.5
Tracker	0	14	***.*	11	457	-97.6
TrailBlazer	13,805	28,922	-50.4	105,817	147,301	-28.2
Uplander	5,819	9,278	-34.8	38,328	45,474	-15.7
Venture	6	726	-99.1	171	6,255	-97.3
.....						
Avalanche	6,713	9,812	-28.8	25,452	44,095	-42.3
Silverado-C/K						
Pickup	66,583	95,906	-27.8	383,752	480,134	-20.1
Chevrolet Fullsize						
Pickups	73,296	105,718	-27.9	409,204	524,229	-21.9
.....						
Chevrolet Total	162,650	234,526	-27.9	972,737	1,180,353	-17.6

Canyon	2,717	4,555	-38.0	13,741	24,801	-44.6
Envoy	7,673	15,168	-47.4	44,667	72,414	-38.3
GMC C/T Series	17	18	-1.8	136	130	4.6
GMC W Series	502	837	-37.6	3,042	3,706	-17.9
Safari (GMC)	1	276	-99.6	56	2,911	-98.1
Savana Panel/G Classic	1,570	2,176	-25.0	10,559	13,659	-22.7
Savana Special/G Cut	754	907	-13.5	8,405	9,645	-12.9
Savana/Rally	288	125	139.6	1,738	1,402	24.0
Sierra	22,947	31,896	-25.2	124,565	158,077	-21.2
Sonoma	0	0	***.*	0	63	***.*
Topkick 4/5 Series	573	1,966	-69.7	7,412	9,680	-23.4
Topkick 6/7/8 Series	387	427	-5.7	4,508	5,011	-10.0
Yukon	6,384	11,977	-44.6	39,324	50,392	-22.0
Yukon XL	4,272	8,389	-47.0	23,680	35,128	-32.6
GMC Total	48,085	78,717	-36.5	281,833	387,019	-27.2

HUMMER H1	34	29	21.9	229	228	0.4
HUMMER H2	1,391	2,783	-48.0	9,752	15,152	-35.6
HUMMER H3	5,566	4,664	24.1	29,805	9,464	214.9
HUMMER Total	6,991	7,476	-2.7	39,786	24,844	60.1

Bravada	0	20	***.*	19	267	-92.9
Silhouette	0	4	***.*	10	125	-92.0
Oldsmobile Total	0	24	***.*	29	392	-92.6

Other-Isuzu F Series	113	108	8.8	771	686	12.4
Other-Isuzu H Series	11	9	27.1	81	31	161.3
Other-Isuzu N Series	1,212	918	37.3	7,576	7,732	-2.0
Other-Isuzu Total	1,336	1,035	34.2	8,428	8,449	-0.2

Aztek	16	476	-96.5	295	4,003	-92.6
Montana	21	410	-94.7	321	2,944	-89.1
Montana SV6	597	2,779	-77.7	11,627	11,561	0.6
Torrent	4,830	0	***.*	27,051	0	***.*
Pontiac Total	5,464	3,665	55.0	39,294	18,508	112.3

9-7X	513	685	-22.1	3,421	1,048	226.4
Saab Total	513	685	-22.1	3,421	1,048	226.4

Relay	593	1,755	-64.9	3,960	10,322	-61.6
VUE	10,733	11,887	-6.1	57,326	54,206	5.8
Saturn Total	11,326	13,642	-13.7	61,286	64,528	-5.0

GM Total	248,129	360,655	-28.4	1,498,127	1,793,914	-16.5

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM TRUCK Deliveries by Production Source						
GM North America *	246,450	358,949	-28.6	1,487,832	1,782,742	-16.5
GM Import	1,679	1,706	2.4	10,295	11,172	-7.8
GM Total	248,129	360,655	-28.4	1,498,127	1,793,914	-16.5

GM Light Duty Truck Deliveries by Production Source						
GM North America *	244,095	354,846	-28.5	1,463,173	1,756,356	-16.7
GM Import	0	0	***.*	0	0	***.*
GM Total	244,095	354,846	-28.5	1,463,173	1,756,356	-16.7

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
July 2006

	July			Calendar Year-to-Date January - July		
	2006	2005	% Chg per S/D	2006	2005	%Chg
Selling Days (S/D)	25	26				

GM TRUCK Deliveries by Production Source and Marketing Division						
Buick Total	5,368	10,940	-49.0	46,777	60,516	-22.7
Cadillac Total	6,396	9,945	-33.1	44,536	48,257	-7.7
Chevrolet Total	162,512	234,401	-27.9	971,543	1,179,200	-17.6
GMC Total	47,683	77,946	-36.4	279,413	383,853	-27.2
HUMMER Total	6,991	7,476	-2.7	39,786	24,844	60.1
Oldsmobile Total	0	24	***.*	29	392	-92.6
Other-Isuzu Total	197	225	-8.9	1,747	1,596	9.5
Pontiac Total	5,464	3,665	55.0	39,294	18,508	112.3
Saab Total	513	685	-22.1	3,421	1,048	226.4
Saturn Total	11,326	13,642	-13.7	61,286	64,528	-5.0
GM North America Total*	246,450	358,949	-28.6	1,487,832	1,782,742	-16.5
Chevrolet Total	138	125	14.8	1,194	1,153	3.6
GMC Total	402	771	-45.8	2,420	3,166	-23.6
Other-Isuzu Total	1,139	810	46.2	6,681	6,853	-2.5
GM Import Total	1,679	1,706	2.4	10,295	11,172	-7.8

GM Light Truck Deliveries by Production Source and Marketing Division						
Buick Total	5,368	10,940	-49.0	46,777	60,516	-22.7
Cadillac Total	6,396	9,945	-33.1	44,536	48,257	-7.7
Chevrolet Total	161,431	233,000	-27.9	961,309	1,169,771	-17.8
GMC Total	46,606	75,469	-35.8	266,735	368,492	-27.6
HUMMER Total	6,991	7,476	-2.7	39,786	24,844	60.1
Oldsmobile Total	0	24	***.*	29	392	-92.6
Pontiac Total	5,464	3,665	55.0	39,294	18,508	112.3
Saab Total	513	685	-22.1	3,421	1,048	226.4

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Saturn Total	11,326	13,642	-13.7	61,286	64,528	-5.0
GM North America						
Total*	244,095	354,846	-28.5	1,463,173	1,756,356	-16.7

GM Light Truck Deliveries by Marketing Division

Buick Total	5,368	10,940	-49.0	46,777	60,516	-22.7
Cadillac Total	6,396	9,945	-33.1	44,536	48,257	-7.7
Chevrolet Total	161,431	233,000	-27.9	961,309	1,169,771	-17.8
GMC Total	46,606	75,469	-35.8	266,735	368,492	-27.6
HUMMER Total	6,991	7,476	-2.7	39,786	24,844	60.1
Oldsmobile Total	0	24	***.*	29	392	-92.6
Pontiac Total	5,464	3,665	55.0	39,294	18,508	112.3
Saab Total	513	685	-22.1	3,421	1,048	226.4
Saturn Total	11,326	13,642	-13.7	61,286	64,528	-5.0
GM Total	244,095	354,846	-28.5	1,463,173	1,756,356	-16.7

* Includes US/Canada/Mexico

GM Production Schedule - 08/01/06

Units 000s	GMNA			GME2	GMLAAM3	GMAP4	Total Worldwide	GMNA 1		International
	Car1	Truck1	Total					Car	Truck	
2006 Q3 #	405	645	1,050	372	217	486	2,125	12	48	231
O/(U) prior forecast:@ *	0	0	0	0	0	(20)	(20)	0	0	(17)

Units 000s	GMNA			GME2	GMLAAM3	GMAP4	Total Worldwide	GMNA 1		International
	Car1	Truck1	Total					Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
	-----	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
	-----	-----	-----	-----	---	---	-----	--	--	
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
	-----	-----	-----	-----	---	-----	-----	--	---	-----
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	68	197
	-----	-----	-----	-----	---	-----	-----	--	---	-----
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr.	462	775	1,237	495	206	482	2,420	17	58	258
3rd Qtr. #	405	645	1,050	372	217	486	2,125	12	48	231

See notes on next page.

* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 (2004)
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

(Registrant)

Date: August 1, 2006

By: /s/PAUL W. SCHMIDT

(Paul W. Schmidt, Controller)