### Edgar Filing: CONSTELLATION BRANDS INC - Form 8-K

# CONSTELLATION BRANDS INC Form 8-K July 01, 2003

UNITED STATES

Washington, D.C. 20549
FORM 8-K

SECURITIES AND EXCHANGE COMMISSION

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 1, 2003

Constellation Brands, Inc.

(Exact name of registrant as specified in its charter)

001-08495 -----(Commission File Number)

Delaware

(State or other jurisdiction of incorporation)

(IRS Employer Identification No.)

16-0716709

300 WillowBrook Office Park, Fairport, New York 14450
-----(Address of principal executive offices) (Zip Code)

Not Applicable

----(Former name or former address, if changed since last report)

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

- (c) The following exhibit is furnished as part of this Form 8-K.
  - No. Description
  - 99.1 Press Release of Constellation Brands, Inc., dated July 1, 2003.
- ITEM 9. REGULATION FD DISCLOSURE (ALSO BEING PROVIDED UNDER NEW ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION).
- On July 1, 2003, Constellation Brands, Inc. (the "Company"), a Delaware corporation, issued a press release (the "earnings release"), a copy of which is

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attached hereto as Exhibit 99.1 and is incorporated herein by reference. In the earnings release, the Company reported its financial results for the first quarter ended May 31, 2003.

The information in this Item 9 is furnished pursuant to Item 9 and Item 12 of this Form 8-K. Consequently, it is not deemed "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934, or otherwise subject to the liabilities of that section. It may only be incorporated by reference in another filing under the Exchange Act or Securities Act of 1933 if such subsequent filing specifically references this Form 8-K.

The earnings release contains non-GAAP financial measures; in the release these are referred to as "comparable" or "equivalent" measures. For purposes of Regulation G, a non-GAAP financial measure is a numerical measure of a registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows (or equivalent statements) of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. In this regard, GAAP refers to generally accepted accounting principles in the United States. Pursuant to the requirements of Regulation G, the Company has provided reconciliations within the earnings release of the non-GAAP financial measures to the most directly comparable GAAP financial measures.

Comparable measures are provided because management uses this information in evaluating the results of the continuing operations of the Company and in internal goal setting. In addition, the Company believes this information provides investors a better insight on underlying business trends and results in order to evaluate year over year financial performance. As such, an increase in cost of goods sold resulting from the step up of inventory associated with the acquisition of BRL Hardy Limited (now known as Hardy Wine Company Limited) ("Hardy"), financing costs and the imputed interest charges associated with the Hardy acquisition, restructuring charges and a gain on change in fair value of derivative instruments are excluded from comparable results. Similarly, equivalent information including Hardy sales information in the year ago period set forth in the earnings release for the first quarter ended May 31, 2003 provides investors with a better basis for year over year comparison.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

CONSTELLATION BRANDS, INC.

Dated: July 1, 2003 By: /s/ Thomas S. Summer

Thomas S. Summer, Executive Vice President and Chief Financial Officer

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#### INDEX TO EXHIBITS

- (1) UNDERWRITING AGREEMENT

  Not Applicable.
- (2) PLAN OF ACQUISITION, REORGANIZATION, ARRANGEMENT, LIQUIDATION OR SUCCESSION Not Applicable.
- (4) INSTRUMENTS DEFINING THE RIGHTS OF SECURITY HOLDERS, INCLUDING INDENTURES

  Not Applicable.
- (14) CODE OF ETHICS

  Not Applicable.
- (16) LETTER RE CHANGE IN CERTIFYING ACCOUNTANT
  Not Applicable.
- (17) LETTER RE DIRECTOR RESIGNATION

  Not Applicable.
- (20) OTHER DOCUMENTS OR STATEMENTS TO SECURITY HOLDERS

  Not Applicable.
- (23) CONSENTS OF EXPERTS AND COUNSEL

  Not Applicable.
- (24) POWER OF ATTORNEY

  Not Applicable.
- (99) ADDITIONAL EXHIBITS
  - 99.1 Press Release dated July 1, 2003.