Gonzalez Saul Form 3 July 06, 2012

### FORM 3

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB APPROVAL

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INITIAL STATEMENT OF BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting 2. Date of Event Requiring 3. Issuer Name and Ticker or Trading Symbol Person \* Statement Con-way Inc. [CNW] Gonzalez Saul (Month/Day/Year) 06/26/2012 (Last) (First) (Middle) 4. Relationship of Reporting 5. If Amendment, Date Original Person(s) to Issuer Filed(Month/Day/Year) 2211 OLD EARHART ROAD, (Check all applicable) **SUITE 100** (Street) 6. Individual or Joint/Group 10% Owner Director \_X\_\_ Officer Other Filing(Check Applicable Line) (give title below) (specify below) \_X\_ Form filed by One Reporting COO, Con-way Truckload Person ANN ARBOR, MIÂ 48105 Form filed by More than One Reporting Person (City) (State) (Zip) Table I - Non-Derivative Securities Beneficially Owned 4. Nature of Indirect Beneficial 1. Title of Security 2. Amount of Securities Beneficially Owned Ownership Ownership (Instr. 4) (Instr. 4) Form: (Instr. 5) Direct (D) or Indirect (I) (Instr. 5) Â Common Stock D 11,029 (1) Common Stock 615.2601 I by  $401(k)^{(2)}$ Reminder: Report on a separate line for each class of securities beneficially SEC 1473 (7-02) owned directly or indirectly. Persons who respond to the collection of

Table II - Derivative Securities Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

information contained in this form are not required to respond unless the form displays a

currently valid OMB control number.

1. Title of Derivative Security (Instr. 4)	2. Date Exercisable and Expiration Date	3. Title and Amount of Securities Underlying	4. Conversion	5. Ownership	6. Nature of Indirect Beneficial	
	(Month/Day/Year)	Derivative Security	or Exercise	Form of	Ownership	
		(Instr. 4)	Price of	Derivative	(Instr. 5)	

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	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	Derivative Security	Security: Direct (D) or Indirect (I) (Instr. 5)	
Non-Qualified Stock Option (right to buy)	(3)	01/26/2019	Common Stock	7,842	\$ 20.27	D	Â
Non-Qualified Stock Option (right to buy)	(4)	02/07/2021	Common Stock	6,771	\$ 31.89	D	Â
Non-Qualified Stock Option (right to buy)	(3)	01/28/2018	Common Stock	3,779	\$ 44.09	D	Â
Phantom Stock	(5)	(5)	Common Stock	5,022.755	\$ <u>(5)</u>	D	Â
Stock Appreciation Rights	(6)	02/09/2020	Common Stock	6,755	\$ 28.92	D	Â

# **Reporting Owners**

Reporting Owner Name / Address	Relationships				
	Director	10% Owner	Officer	Other	
Gonzalez Saul 2211 OLD EARHART ROAD, SUITE 100 ANN ARBOR. MI 48105	Â	Â	COO, Con-way Truckload	Â	

## **Signatures**

By: Jessica Carbullido For: Saul Gonzalez 07/06/2012

\*\*Signature of Reporting Person Date

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, *see* Instruction 5(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Includes 8,491 Restricted Stock Units granted under the Con-way Inc. 2006 Equity and Incentive Plan. Each restricted stock unit represents a contingent right to receive one share of common stock.
- (2) Shares held in account under a Con-way Inc. 401(k) plan.
- (3) The option vested in three equal annual installments, beginning on the January 1 following the date of grant.
- (4) The option vests in three equal annual installments beginning on the January 1 following the date of grant.
- Shares of phantom stock are acquired on a 1-for-1 basis under the Company's deferred compensation plan either upon an election to convert a stated amount of a reporting person's existing account balance or through the reinvestment of dividend-equivalents. Phantom stock becomes payable, in cash or common stock, at the discretion of the Compensation Committee, upon the reporting person's termination of employment.
- (6) Cash-settled SARs vest in three equal annual installments beginning on the January 1 following the date of grant.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *See* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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