

Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

Wheeler Real Estate Investment Trust, Inc.  
Form 10-Q  
August 04, 2016  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-35713

WHEELER REAL ESTATE INVESTMENT TRUST, INC.

(Exact Name of Registrant as Specified in Its Charter)

Maryland 45-2681082  
(State or Other Jurisdiction of (I.R.S. Employer  
Incorporation or Organization) Identification No.)

2529 Virginia Beach Blvd., Suite 200 23452  
Virginia Beach, Virginia  
(Address of Principal Executive Offices) (Zip Code)  
(757) 627-9088

(Registrant's Telephone Number, Including Area Code)

N/A

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (do not check if a smaller reporting company) Smaller reporting company

Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of August 3, 2016, there were 67,889,351 common shares, \$0.01 par value per share, outstanding.

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries

|   | Page      |
|---|-----------|
| <b>PART I – FINANCIAL INFORMATION</b>   |           |
| Item 1. Financial Statements  |           |
| <u>Condensed Consolidated Balance Sheets as of June 30, 2016 (unaudited) and December 31, 2015</u>                                  | <u>3</u>  |
| <u>Condensed Consolidated Statements of Operations (unaudited) for the three and six month periods ended June 30, 2016 and 2015</u> | <u>4</u>  |
| <u>Condensed Consolidated Statement of Equity (unaudited) for the six month period ended June 30, 2016</u>                          | <u>5</u>  |
| <u>Condensed Consolidated Statements of Cash Flows (unaudited) for the six month periods ended June 30, 2016 and 2015</u>           | <u>6</u>  |
| <u>Notes to Condensed Consolidated Financial Statements (unaudited)</u>   | <u>7</u>  |
| Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>                                | <u>25</u> |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>   | <u>35</u> |
| Item 4. <u>Controls and Procedures</u>  | <u>35</u> |
| <b>PART II – OTHER INFORMATION</b>  |           |
| Item 1. <u>Legal Proceedings</u>  | <u>36</u> |
| Item 1A. <u>Risk Factors</u>  | <u>36</u> |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>  | <u>36</u> |
| Item 3. <u>Defaults Upon Senior Securities</u>  | <u>36</u> |
| Item 4. <u>Mine Safety Disclosures</u>  | <u>36</u> |
| Item 5. <u>Other Information</u>  | <u>36</u> |
| Item 6. <u>Exhibits</u>   | <u>37</u> |
| <u>Signatures</u>   | <u>40</u> |

Table of ContentsWheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Condensed Consolidated Balance Sheets

|  | June 30, 2016<br>(unaudited) | December 31,<br>2015 |
|--|------------------------------|----------------------|
| <b>ASSETS:</b>   |                              |                      |
| Investment properties, net   | \$294,822,999                | \$238,764,631        |
| Cash and cash equivalents  | 2,651,557                    | 10,477,576           |
| Restricted cash  | 9,020,723                    | 7,592,984            |
| Rents and other tenant receivables, net  | 3,097,931                    | 3,452,700            |
| Goodwill   | 5,485,823                    | 5,485,823            |
| Assets held for sale   | 365,880                      | 1,692,473            |
| Above market lease intangible, net   | 8,303,799                    | 6,517,529            |
| Deferred costs and other assets, net   | 42,039,200                   | 35,259,526           |
| Total Assets   | \$365,787,912                | \$309,243,242        |
| <b>LIABILITIES:</b>  |                              |                      |
| Loans payable  | \$248,202,613                | \$184,629,082        |
| Liabilities associated with assets held for sale   | 1,350,000                    | 1,992,318            |
| Below market lease intangible, net   | 9,307,292                    | 7,721,335            |
| Accounts payable, accrued expenses and other liabilities   | 9,161,674                    | 7,533,769            |
| Total Liabilities  | 268,021,579                  | 201,876,504          |
| Commitments and contingencies  |                              |                      |
| <b>EQUITY:</b>   |                              |                      |
| Series A preferred stock (no par value, 4,500 shares authorized, 562 shares issued and outstanding, respectively)                                    | 452,971                      | 452,971              |
| Series B convertible preferred stock (no par value, 3,000,000 shares authorized, 729,119 shares issued and outstanding, respectively)                | 17,262,198                   | 17,085,147           |
| Common stock (\$0.01 par value, 150,000,000 and 75,000,000 shares authorized, 67,860,281 and 66,259,673 shares issued and outstanding, respectively) | 678,602                      | 662,596              |
| Additional paid-in capital   | 222,341,497                  | 220,370,984          |
| Accumulated deficit  | (154,277,513 )               | (140,306,846 )       |
| Total Shareholders' Equity   | 86,457,755                   | 98,264,852           |
| Noncontrolling interests   | 11,308,578                   | 9,101,886            |
| Total Equity   | 97,766,333                   | 107,366,738          |
| Total Liabilities and Equity   | \$365,787,912                | \$309,243,242        |
| See accompanying notes to condensed consolidated financial statements.   |                              |                      |

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Condensed Consolidated Statements of Operations  
(Unaudited)

|   | Three Months Ended June 30, |                | Six Months Ended June 30, |                |
|---|-----------------------------|----------------|---------------------------|----------------|
|   | 2016                        | 2015           | 2016                      | 2015           |
| <b>REVENUE:</b>   |                             |                |                           |                |
| Rental revenues   | \$8,455,169                 | \$4,315,375    | \$15,197,362              | \$8,104,652    |
| Asset management fees   | 205,357                     | 121,184        | 460,248                   | 333,482        |
| Commissions   | 91,014                      | 111,717        | 243,860                   | 220,610        |
| Tenant reimbursements and other revenues                                    | 2,333,834                   | 1,533,615      | 4,322,566                 | 2,576,899      |
| Total Revenue   | 11,085,374                  | 6,081,891      | 20,224,036                | 11,235,643     |
| <b>OPERATING EXPENSES:</b>  |                             |                |                           |                |
| Property operations   | 2,797,096                   | 1,848,284      | 5,472,121                 | 3,401,958      |
| Non-REIT management and leasing services                                    | 265,947                     | 231,777        | 643,355                   | 601,552        |
| Depreciation and amortization   | 5,431,672                   | 3,839,249      | 10,311,759                | 6,840,227      |
| Provision for credit losses   | 77,455                      | 54,538         | 164,981                   | 101,736        |
| Corporate general & administrative  | 2,526,574                   | 3,508,497      | 4,807,682                 | 5,817,461      |
| Total Operating Expenses  | 11,098,744                  | 9,482,345      | 21,399,898                | 16,762,934     |
| Operating Loss  | (13,370 )                   | (3,400,454 )   | (1,175,862 )              | (5,527,291 )   |
| Interest expense  | (3,742,213 )                | (1,979,266 )   | (6,162,028 )              | (4,121,985 )   |
| Net Loss from Continuing Operations   | (3,755,583 )                | (5,379,720 )   | (7,337,890 )              | (9,649,276 )   |
| <b>Discontinued Operations</b>  |                             |                |                           |                |
| Income from discontinued operations   | 55,824                      | 84,482         | 76,349                    | 130,849        |
| Gain on disposal of properties  | 688,019                     | —              | 688,019                   | —              |
| Net Income from Discontinued Operations                                     | 743,843                     | 84,482         | 764,368                   | 130,849        |
| Net Loss  | (3,011,740 )                | (5,295,238 )   | (6,573,522 )              | (9,518,427 )   |
| Less: Net loss attributable to noncontrolling interests                     | (312,911 )                  | (440,216 )     | (645,787 )                | (902,592 )     |
| Net Loss Attributable to Wheeler REIT                                       | (2,698,829 )                | (4,855,022 )   | (5,927,735 )              | (8,615,835 )   |
| Preferred stock dividends   | (511,299 )                  | (8,334,102 )   | (1,022,599 )              | (10,836,325 )  |
| Deemed dividend related to beneficial conversion feature of preferred stock | —                           | (59,520,000 )  | —                         | (59,520,000 )  |
| Net Loss Attributable to Wheeler REIT Common Shareholders                   | \$(3,210,128)               | \$(72,709,124) | \$(6,950,334)             | \$(78,972,160) |
| <b>Loss per share from continuing operations (basic and diluted):</b>       |                             |                |                           |                |
| Income per share from discontinued operations:                              | 0.01                        | —              | 0.01                      | 0.01           |
|   | \$(0.05 )                   | \$(4.13 )      | \$(0.10 )                 | \$(6.20 )      |
| <b>Weighted-average number of shares:</b>                                   |                             |                |                           |                |
| Basic and Diluted   | 67,284,942                  | 17,594,873     | 66,778,934                | 12,727,710     |
| Dividends declared per common share   | \$0.05                      | \$0.07         | \$0.11                    | \$0.15         |

See accompanying notes to condensed consolidated financial statements.

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Condensed Consolidated Statement of Equity  
(Unaudited)

|   | Series A<br>Preferred<br>Stock |           | Series B<br>Preferred Stock |              | Common Stock |           | Additional<br>Paid-in<br>Capital | Accumulated<br>Deficit | Total<br>Shareholder<br>Equity |              |
|---|--------------------------------|-----------|-----------------------------|--------------|--------------|-----------|----------------------------------|------------------------|--------------------------------|--------------|
|   | Shares                         | Value     | Shares                      | Value        | Shares       | Value     |                                  |                        |                                |              |
| Balance,<br>December 31,<br>2015  | 562                            | \$452,971 | 729,119                     | \$17,085,147 | 66,259,673   |           | \$662,596                        | \$220,370,984          | \$(140,306,846)                | \$98,264,733 |
| Accretion of<br>Series B<br>preferred stock<br>discount                     | —                              | —         | —                           | 177,051      | —            | —         | —                                | —                      | —                              | 177,051      |
| Conversion of<br>senior<br>convertible<br>notes to<br>common<br>stock       | —                              | —         | —                           | —            | 1,397,010    | 1,397,010 | 13,970                           | 1,590,180              | —                              | 1,604,150    |
| Issuance of<br>common stock<br>under Share<br>Incentive Plan                | —                              | —         | —                           | —            | 203,598      | —         | 2,036                            | 290,714                | —                              | 292,750      |
| Noncontrolling<br>interest<br>investments                                   | —                              | —         | —                           | —            | —            | —         | —                                | —                      | —                              | —            |
| Adjustment for<br>noncontrolling<br>interest in<br>operating<br>partnership | —                              | —         | —                           | —            | —            | —         | —                                | 89,619                 | —                              | 89,619       |
| Dividends and<br>distributions  | —                              | —         | —                           | —            | —            | —         | —                                | —                      | (8,042,932)                    | (8,042,932)  |
| Net loss  | —                              | —         | —                           | —            | —            | —         | —                                | —                      | (5,927,735)                    | (5,927,735)  |
| Balance,<br>June 30, 2016<br>(Unaudited)                                    | 562                            | \$452,971 | 729,119                     | \$17,262,198 | 67,860,281   |           | \$678,602                        | \$222,341,497          | \$(154,277,513)                | \$86,457,582 |

See accompanying notes to condensed consolidated financial statements.

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Condensed Consolidated Statements of Cash Flows  
(Unaudited)

|  | For the Six Months Ended |                   |
|--|--------------------------|-------------------|
|  | June 30,                 |                   |
|  | 2016                     | 2015              |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                          |                   |
| Net loss   | \$(6,573,522)            | \$(9,518,427)     |
| Adjustments to reconcile consolidated net loss to net cash from operating activities |                          |                   |
| Depreciation   | 3,753,432                | 2,121,975         |
| Amortization   | 6,558,327                | 4,718,252         |
| Loan cost amortization   | 835,448                  | 655,637           |
| Above (below) market lease amortization  | 72,262                   | 412,447           |
| Share-based compensation   | 292,750                  | 451,300           |
| Gain on sale of disposal of properties   | (688,019)                | —                 |
| Provision for credit losses  | 164,981                  | 101,736           |
| Changes in assets and liabilities, net of acquisitions                               |                          |                   |
| Rent and other tenant receivables, net   | 267,446                  | 183,623           |
| Unbilled rent  | (139,922)                | (87,536)          |
| Cash restricted for operating property reserves                                      | (739,338)                | (462,466)         |
| Deferred costs and other assets, net   | (1,213,860)              | (9,496,773)       |
| Accounts payable, accrued expenses and other liabilities                             | 3,075,768                | 623,624           |
| Net operating cash flows provided by discontinued operations                         | (715)                    | 538,428           |
| Net cash from (used in) operating activities   | 5,665,038                | (9,758,180)       |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                          |                   |
| Investment property acquisitions   | (8,679,750)              | (19,927,891)      |
| Capital expenditures   | (1,210,547)              | (230,365)         |
| Decrease (increase) in capital property reserves                                     | 148,768                  | (1,404,819)       |
| Increase in cash restricted for property acquisitions                                | (837,169)                | —                 |
| Cash received from disposal of properties  | 1,384,372                | —                 |
| Net investing cash flows from discontinued operations                                | —                        | 914,388           |
| Net cash used in investing activities  | (9,194,326)              | (20,648,687)      |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |                          |                   |
| Payments for deferred financing costs  | (3,329,065)              | (1,045,505)       |
| Dividends and distributions paid   | (8,365,465)              | (5,666,047)       |
| Proceeds from sales of preferred stock, net of expenses                              | —                        | 83,415,894        |
| Net payments to related parties  | 62,264                   | (394,713)         |
| Loan proceeds  | 11,000,000               | —                 |
| Loan principal payments  | (3,653,102)              | (6,671,681)       |
| Net financing cash flows used in discontinued operations                             | (11,363)                 | (53,171)          |
| Net cash (used in) from financing activities   | (4,296,731)              | 69,584,777        |
| <b>(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>                              | <b>(7,826,019)</b>       | <b>39,177,910</b> |
| CASH AND CASH EQUIVALENTS, beginning of period                                       | 10,477,576               | 9,839,841         |
| CASH AND CASH EQUIVALENTS, end of period   | \$2,651,557              | \$49,017,751      |
| <b>Supplemental Disclosures:</b>   |                          |                   |
| <b>Non-Cash Transactions:</b>  |                          |                   |
| Debt incurred for acquisitions   | \$60,320,250             | \$32,140,000      |
| Noncontrolling interests resulting from the issuance of common units                 | \$3,499,383              | \$1,327,656       |

Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

|  |             |              |
|--|-------------|--------------|
| Conversion of senior convertible debt into Series C preferred stock    | \$—         | \$3,000,000  |
| Conversion of senior convertible debt into common stock                | \$1,600,000 | \$—          |
| Accretion of preferred stock discounts                                 | \$177,051   | \$6,979,562  |
| Deemed dividend for beneficial conversion feature                      | \$—         | \$59,520,000 |
| Other Cash Transactions:   |             |              |
| Cash paid for interest   | \$5,073,961 | \$3,820,589  |
| See accompanying notes to condensed consolidated financial statements. |             |              |

6

---



Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Notes to Condensed Consolidated Financial Statements  
(Unaudited)

1. Organization and Basis of Presentation and Consolidation

Wheeler Real Estate Investment Trust, Inc. (the “Trust” or “REIT”) is a Maryland corporation formed on June 23, 2011. The Trust serves as the general partner of Wheeler REIT, L.P. (the “Operating Partnership”), which was formed as a Virginia limited partnership on April 5, 2012. As of June 30, 2016, the Trust, through the Operating Partnership, owned and operated fifty-five centers, one office building, and ten undeveloped properties in Virginia, North Carolina, South Carolina, Georgia, Florida, Alabama, Oklahoma, Tennessee, Kentucky, New Jersey and West Virginia. Accordingly, the use of the word “Company” refers to the Trust and its consolidated subsidiaries, except where the context otherwise requires.

On October 24, 2014, the Trust, through the Operating Partnership, acquired (i) Wheeler Interests, LLC (“WI”), an acquisition and asset management firm, (ii) Wheeler Real Estate, LLC (“WRE”), a real estate leasing, management and administration firm and (iii) WHLR Management, LLC (“WM” and collectively with WI and WRE the “Operating Companies”), a real estate business operations firm, from Jon S. Wheeler, the Company's Chairman and CEO, resulting in the Company becoming an internally-managed REIT. Accordingly, the responsibility for identifying targeted real estate investments, the handling of the disposition of real estate investments our board of directors chooses to sell, administering our day-to-day business operations, including but not limited to, leasing, property management, payroll and accounting functions, acquisitions, asset management and administration are now handled internally.

Prior to being acquired by the Company, the Operating Companies served as the external manager for the Company and its properties (the “REIT Properties”) and performed property management and leasing functions for certain related and non-related third parties (the “Non-REIT Properties”). The Company will continue to perform these services for the Non-REIT Properties through the Operating Companies, primarily through WRE. Accordingly, the Company converted WRE to a Taxable REIT Subsidiary (“TRS”) to accommodate serving the Non-REIT Properties since applicable REIT regulations consider the income derived from these services to be “bad” income subject to taxation. The regulations allow for costs incurred by the Company commensurate with the services performed for the Non-REIT Properties to be allocated to a TRS.

During January 2014, the Company acquired Wheeler Development, LLC (“WD”) and converted it to a TRS. The Company began performing development activities for both REIT Properties and Non-REIT Properties during 2015.

The condensed consolidated financial statements included in this Quarterly Report on Form 10-Q (the “Form 10-Q”) are unaudited and the results of operations for the interim periods are not necessarily indicative of the results of operations to be expected for future periods or the year. However, amounts presented in the condensed consolidated balance sheet as of December 31, 2015 are derived from the Company’s audited consolidated financial statements as of that date, but do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America (“GAAP”) for complete financial statements. The Company prepared the accompanying condensed consolidated financial statements in accordance with GAAP for interim financial statements. All material balances and transactions between the consolidated entities of the Company have been eliminated. You should read these condensed consolidated financial statements in conjunction with our 2015 Annual Report filed on Form 10-K for the year ended December 31, 2015 (the “2015 Form 10-K”).

2. Summary of Significant Accounting Policies  
Investment Properties

The Company records investment properties and related intangibles at cost or fair value upon acquisition less accumulated depreciation and amortization. Investment properties include both acquired and constructed assets.

Improvements and major repairs and maintenance are capitalized when the repair and maintenance substantially extends the useful life, increases capacity or improves the efficiency of the asset. All other repair and maintenance costs are expensed as incurred. The Company capitalizes interest on projects during periods of construction until the projects reach the completion point that corresponds with their intended purpose.

The Company allocates the purchase price of acquisitions to the various components of the asset based upon the fair value of each component which may be derived from various observable or unobservable inputs and assumptions. Also, the Company may utilize third party valuation specialists. These components typically include buildings, land and any intangible assets related to out-of-market leases, tenant relationships and in-place leases the Company determines to exist. The Company

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Notes to Condensed Consolidated Financial Statements (Continued)  
(Unaudited)  
2. Summary of Significant Accounting Policies (continued)

determines fair value based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends and specific market and economic conditions that may affect the property. Factors considered by management in the analysis of determining the as-if-vacant property value include an estimate of carrying costs during the expected lease-up periods considering market conditions, and costs to execute similar leases. In estimating carrying costs, management includes real estate taxes, insurance and estimates of lost rentals at market rates during the expected lease-up periods, tenant demand and other economic conditions. Management also estimates costs to execute similar leases including leasing commissions, tenant improvements, legal and other related expenses. Intangibles related to out-of-market leases, tenant relationships and in-place lease value are recorded as acquired lease intangibles and are amortized as an adjustment to rental revenue or amortization expense, as appropriate, over the remaining terms of the underlying leases. Premiums or discounts on acquired out-of-market debt are amortized to interest expense over the remaining term of such debt.

The Company records depreciation on buildings and improvements utilizing the straight-line method over the estimated useful life of the asset, generally 5 to 40 years. The Company reviews depreciable lives of investment properties periodically and makes adjustments to reflect a shorter economic life, when necessary. Tenant allowances, tenant inducements and tenant improvements are amortized utilizing the straight-line method over the term of the related lease or occupancy term of the tenant, if shorter.

Amounts allocated to buildings are depreciated over the estimated remaining life of the acquired building or related improvements. The Company amortizes amounts allocated to tenant improvements, in-place lease assets and other lease-related intangibles over the remaining life of the underlying leases. The Company also estimates the value of other acquired intangible assets, if any, and amortizes them over the remaining life of the underlying related intangibles.

The Company reviews investment properties for impairment on a property-by-property basis whenever events or changes in circumstances indicate that the carrying value of investment properties may not be recoverable, but at least annually. These circumstances include, but are not limited to, declines in the property's cash flows, occupancy and fair market value. The Company measures any impairment of investment property when the estimated undiscounted operating income before depreciation and amortization, plus its residual value, is less than the carrying value of the property. To the extent impairment has occurred, the Company charges to income the excess of the carrying value of the property over its estimated fair value. The Company estimates fair value using unobservable data such as operating income, estimated capitalization rates, or multiples, leasing prospects and local market information. The Company may decide to sell properties that are held for use and the sale prices of these properties may differ from their carrying values. The Company did not record any impairment adjustments to its properties during the three and six months ended June 30, 2016 and 2015.

#### Cash and Cash Equivalents and Restricted Cash

The Company considers all highly liquid investments purchased with an original maturity of 90 days or less or investments easily converted into known amounts of cash to be cash and cash equivalents without a significant cost to the Company. Cash equivalents are carried at cost, which approximates fair value. Cash equivalents consist primarily of bank operating accounts and money markets. Financial instruments that potentially subject the Company to concentrations of credit risk include its cash and cash equivalents and its trade accounts receivable. The Company places its cash and cash equivalents with institutions of high credit quality.

Restricted cash represents amounts held by lenders for real estate taxes, insurance, reserves for capital improvements and tenant security deposits. The Company presents changes in cash restricted for real estate taxes, insurance and tenant security deposits as operating activities in the condensed consolidated statement of cash flows. The Company presents changes in cash restricted for capital improvements as investing activities in the condensed consolidated statement of cash flows.

The Company places its cash and cash equivalents and restricted cash on deposit with financial institutions in the United States and the amounts are insured by the Federal Deposit Insurance Company ("FDIC") up to \$250,000. As of June 30, 2016 and December 31, 2015, the Company had cash balances of \$3.02 million and \$8.79 million, respectively, that exceeded the FDIC coverage, but management believes that the risk of loss is minimal.

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)  
 2. Summary of Significant Accounting Policies (continued)

**Tenant Receivables and Unbilled Rent**

Tenant receivables include base rents, tenant reimbursements and receivables attributable to recording rents on a straight-line basis. The Company determines an allowance for the uncollectible portion of accrued rents and accounts receivable based upon customer credit-worthiness (including expected recovery of a claim with respect to any tenants in bankruptcy), historical bad debt levels, and current economic trends. The Company considers a receivable past due once it becomes delinquent per the terms of the lease. The Company's standard lease form considers a rent charge past due after five days. A past due receivable triggers certain events such as notices, fees and other allowable and required actions per the lease. As of June 30, 2016 and December 31, 2015, the Company's allowance for uncollectible accounts totaled \$440,817 and \$411,394, respectively. During the three and six months ended June 30, 2016, the Company recorded bad debt expenses in the amount of \$77,455 and \$164,981, respectively, related to tenant receivables that were specifically identified as potentially uncollectible based on an assessment of the tenant's credit-worthiness. During the three and six months ended June 30, 2015, the Company recorded bad debt expenses in the amount of \$54,538 and \$101,736, respectively. During the three and six months ended June 30, 2016 and 2015, the Company did not realize any recoveries related to tenant receivables previously written off.

**Above and Below Market Lease Intangibles, net**

The Company determines the above and below market lease intangibles upon acquiring a property. Above and below market lease intangibles are amortized over the life of the respective leases. Amortization of above and below market lease intangibles is recorded as a component of rental revenues.

**Deferred Costs and Other Assets, net**

The Company's deferred costs and other assets consist primarily of leasing commissions, capitalized legal and marketing costs and tenant relationship intangibles associated with acquisitions. The Company's lease origination costs consist primarily of the portion of property acquisitions allocated to lease originations and commissions paid in connection with lease originations.

Details of these deferred costs, net of amortization, and other assets are as follows:

|  | June 30,<br>2016<br>(unaudited) | December<br>31, 2015 |
|--|---------------------------------|----------------------|
| Lease origination costs, net               | \$1,231,842                     | \$1,376,652          |
| Leases in place, net                       | 23,675,805                      | 19,091,917           |
| Deposits                                   | 3,140,456                       | 2,012,996            |
| Legal and marketing costs, net             | 119,079                         | 129,325              |
| Tenant relationships, net                  | 13,264,889                      | 12,060,172           |
| Other                                      | 607,129                         | 588,464              |
| Total Deferred Costs and Other Assets, net | \$42,039,200                    | \$35,259,526         |

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)  
 2. Summary of Significant Accounting Policies (continued)

Amortization of lease origination costs, leases in place and legal and marketing costs represents a component of depreciation and amortization expense. As of June 30, 2016 and December 31, 2015, the Company's intangible accumulated amortization totaled \$22,750,210 and \$16,595,092, respectively. During the three and six months ended June 30, 2016, the Company's intangible amortization expense totaled \$3,411,347 and \$6,558,327, respectively. During the three and six months ended June 30, 2015, the Company's intangible amortization expense totaled \$2,686,766 and \$4,718,252, respectively. Future amortization of lease origination costs, leases in place, legal and marketing costs and tenant relationships is as follows:

| For the Periods Ending June 30, | Lease Origination Costs | Leases In Place | Legal & Marketing Costs | Tenant Relationships |
|---------------------------------|-------------------------|-----------------|-------------------------|----------------------|
| 2017                            | \$325,676               | \$6,429,905     | \$20,186                | \$4,380,099          |
| 2018                            | 262,725                 | 5,127,152       | 22,705                  | 3,282,763            |
| 2019                            | 174,763                 | 3,640,712       | 18,094                  | 2,194,766            |
| 2020                            | 123,324                 | 2,376,278       | 14,252                  | 1,273,035            |
| 2021                            | 94,481                  | 1,470,676       | 10,900                  | 663,736              |
| Thereafter                      | 250,873                 | 4,631,082       | 32,942                  | 1,470,490            |
|                                 | \$1,231,842             | \$23,675,805    | \$119,079               | \$13,264,889         |

## Revenue Recognition

The Company retains substantially all of the risks and benefits of ownership of the investment properties and accounts for its leases as operating leases. The Company accrues minimum rents on a straight-line basis over the terms of the respective leases which results in an unbilled rent asset or deferred rent liability being recorded on the balance sheet. Additionally, certain of the lease agreements contain provisions that grant additional rents based on tenants' sales volumes (contingent or percentage rent). Percentage rents are recognized when the tenants achieve the specified targets as defined in their lease agreements. During the three and six months ended June 30, 2016, the Company recognized percentage rents of \$86,315 and \$156,543, respectively. During the three and six months ended June 30, 2015, the Company recognized percentage rents of \$9,936 and \$36,147, respectively.

The Company's leases generally require the tenant to reimburse the Company for a substantial portion of its expenses incurred in operating, maintaining, repairing, insuring and managing the shopping center and common areas (collectively defined as Common Area Maintenance or "CAM" expenses). The Company includes these reimbursements, along with other revenue derived from late fees and seasonal events, under the Condensed Consolidated Statements of Operations caption "Tenant reimbursements and other income." This significantly reduces the Company's exposure to increases in costs and operating expenses resulting from inflation or other outside factors. The Company accrues reimbursements from tenants for recoverable portions of all these expenses as revenue in the period the applicable expenditures are incurred. The Company calculates the tenant's share of operating costs by multiplying the total amount of the operating costs by a fraction, the numerator of which is the total number of square feet being leased by the tenant, and the denominator of which is the total square footage of all leasable buildings at the property. The Company also receives escrow payments for these reimbursements from substantially all its tenants throughout the year. The Company recognizes differences between estimated recoveries and the final billed amounts in the subsequent year. These differences were not material for the three and six months ended June 30, 2016 and 2015.

The Company recognizes lease termination fees in the period that the lease is terminated and collection of the fees is reasonably assured. Upon early lease termination, the Company provides for losses related to unrecovered intangibles

and other assets. During the three and six months ended June 30, 2016, the Company recognized lease termination fees of \$0 and \$25,674, respectively. During the three and six months ended and June 30, 2015, the Company recognized lease termination fees of \$0 and \$0, respectively.

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Notes to Condensed Consolidated Financial Statements (Continued)  
(Unaudited)  
2. Summary of Significant Accounting Policies (continued)

Income Taxes

The Company has elected to be taxed as a REIT under Sections 856 through 860 of the Internal Revenue Code and applicable Treasury regulations relating to REIT qualification. In order to maintain this REIT status, the regulations require the Company to distribute at least 90% of its taxable income to shareholders and meet certain other asset and income tests, as well as other requirements. Thus, the Company made no provision for federal income taxes for the REIT in the accompanying condensed consolidated financial statements. If the Company fails to qualify as a REIT, it will be subject to tax at regular corporate rates for the years in which it failed to qualify. If the Company loses its REIT status, it could not elect to be taxed as a REIT for five years unless the Company's failure to qualify was due to a reasonable cause and certain other conditions were satisfied. As the REIT was formed in November 2012, it is subject to examination by the Internal Revenue Service and state tax authorities from the date of formation.

Taxable REIT Subsidiary Cost Allocation

The Company's overall philosophy regarding cost allocation centers around the premise that the Trust exists to acquire, lease and manage properties for the benefit of its investors. Accordingly, a majority of the Company's operations occur at the property level. Each property must carry its own weight by absorbing the costs associated with generating its revenues. Additionally, leases generally allow the Company to pass through to the tenant most of the costs involved in operating the property, including, but not limited to, the direct costs associated with owning and maintaining the property (landscaping, repairs and maintenance, taxes, insurance, etc.), property management and certain administrative costs.

Service vendors bill the majority of the direct costs of operating the properties directly to the REIT Properties and Non-REIT Properties and each property pays them accordingly. The Non-REIT Properties pay WRE property management and/or asset management fees of 3% and 2% of collected revenues, respectively. The Non-REIT Properties also pay WRE leasing commissions based on the total contractual revenues to be generated under the new/renewed lease agreement (6% for new leases and 3% for renewals).

Compensation and benefits paid to employees of the Company represent the largest component of costs incurred to acquire, manage, lease and administer the properties. The Company believes that every employee position exists to either directly or indirectly perform these functions. Therefore, the Company allocates compensation and benefits to the various functions of the Company based on an estimate of how each employee spends their time. The Company allocates actual costs attributed to property management costs to the TRS on a pro rata basis based on total property revenues generated by the Non-REIT Properties. The Company allocates actual leasing costs to the TRS on a pro rata basis based on total leasing commissions generated by the Non-REIT Properties. Currently, the TRS does not acquire properties for third parties so the Company does not allocate acquisition related costs to the TRS.

Financial Instruments

The carrying amount of financial instruments included in assets and liabilities approximates fair market value due to their immediate or short-term maturity.

Use of Estimates

The Company has made estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and revenues and expenses during the reported periods. The Company's actual results could differ from these estimates.



Advertising Costs

The Company expenses advertising and promotion costs as incurred. The Company incurred advertising and promotion costs of \$90,799 and \$152,885 for the three and six months ended June 30, 2016, respectively. The Company incurred advertising and promotion costs of \$62,790 and \$107,962 for the three and six months ended June 30, 2015, respectively.

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)  
 2. Summary of Significant Accounting Policies (continued)

## Assets Held For Sale

The Company records assets as held for sale when management has committed to a plan to sell the assets, actively seeks a buyer for the assets, and the consummation of the sale is considered probable and is expected within one year.

## Corporate General and Administrative Expense

A detail for the "corporate general & administrative" line item from the Condensed Consolidated Statements of Operations is presented below:

|                                    | Three Months Ended |             | Six Months Ended |              |
|------------------------------------|--------------------|-------------|------------------|--------------|
|                                    | June 30,           |             | June 30,         |              |
|                                    | 2016               | 2015        | 2016             | 2015         |
|                                    | (unaudited)        |             |                  |              |
| Acquisition and development costs  | \$ 372,229         | \$ 740,223  | \$ 785,539       | \$ 1,433,739 |
| Professional fees                  | 412,118            | 978,034     | 790,314          | 1,366,267    |
| Compensation and benefits          | 1,075,373          | 1,137,615   | 2,041,302        | 1,793,432    |
| Corporate administration           | 289,119            | 308,604     | 524,048          | 581,637      |
| Equity, debt and refinancing costs | 187,699            | —           | 249,868          | —            |
| Travel                             | 84,366             | 265,359     | 220,542          | 428,426      |
| Advertising                        | 90,799             | 62,790      | 152,885          | 107,962      |
| Taxes and licenses                 | 14,871             | 15,872      | 43,184           | 105,998      |
| Total                              | \$2,526,574        | \$3,508,497 | \$4,807,682      | \$5,817,461  |

## Noncontrolling Interests

Noncontrolling interests is the portion of equity in the Operating Partnership not attributable to the Trust. The ownership interests not held by the parent are considered noncontrolling interests. Accordingly, noncontrolling interests have been reported in equity on the condensed consolidated balance sheets but separate from the Company's equity. On the condensed consolidated statements of operations, the subsidiaries are reported at the consolidated amount, including both the amount attributable to the Company and noncontrolling interests. Consolidated statements of changes in equity include beginning balances, activity for the period and ending balances for shareholders' equity, noncontrolling interests and total equity.

The noncontrolling interest of the Operating Partnership common unit holders is calculated by multiplying the noncontrolling interest ownership percentage at the balance sheet date by the Operating Partnership's net assets (total assets less total liabilities). The noncontrolling interest percentage is calculated at any point in time by dividing the number of units not owned by the Company by the total number of units outstanding. The noncontrolling interest ownership percentage will change as additional units are issued or as units are exchanged for the Company's Common Stock. In accordance with GAAP, any changes in the value from period to period are charged to additional paid-in capital.

## Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers," which supersedes the revenue recognition requirements of Accounting Standards Codification ("ASC") Topic 605, "Revenue Recognition" and most industry-specific guidance on revenue recognition throughout the ASC. The new standard is principles based and provides a five step model to determine when and how revenue is recognized. The core principle of the new standard

is that revenue should be recognized when a company transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. The new standard also requires disclosure of qualitative and quantitative information surrounding the amount, nature, timing and uncertainty of revenues and cash flows arising from contracts with customers. In March 2016, the FASB issued ASU No. 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net),

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Notes to Condensed Consolidated Financial Statements (Continued)  
(Unaudited)  
2. Summary of Significant Accounting Policies (continued)

which clarifies the implementation guidance on principal versus agent considerations. In April 2016, the FASB issued ASU 2016-10, "Revenue from contracts with customers (Topic 606): Identifying Performance Obligations and Licensing," which provides further guidance on identifying performance obligations and intellectual property licensing implementation. In June 2016, the FASB issued ASU 2016-12, "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients", which relates to assessing collectability, presentation of sales taxes, noncash consideration and completed contracts and contract modifications in transition. Companies are permitted to adopt the ASUs as early as fiscal years beginning after December 15, 2016, but the adoption is required for fiscal years beginning after December 15, 2017. These new standards will be effective for the Company in the first quarter of the year ended December 31, 2018 and can be applied either retrospectively to all periods presented or as a cumulative-effect adjustment as of the date of adoption. The Company is currently evaluating the impact of adoption of the new standard on its consolidated financial statements.

In August 2014, the FASB issued ASU 2014-15, "Presentation of Financial Statements - Going Concern (Subtopic 205-40)." This ASU defines management's responsibility to evaluate whether there is substantial doubt about an organization's ability to continue as a going concern and provides guidance on required financial statement footnote disclosures. This ASU is effective for annual periods ending after December 15, 2016. The Company will adopt this ASU as of December 31, 2016 and use its guidance when evaluating whether there is substantial doubt about the Company's ability to continue as a going concern.

In April 2015, the FASB issued ASU 2015-03, "Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs." This new guidance requires the presentation of unamortized debt issuance costs to be shown in the liabilities section of the consolidated balance sheets as a reduction of the principal amount of the associated debt, rather than as an asset. ASU 2015-03 is effective for fiscal years beginning after December 15, 2015 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a retrospective approach by restating prior period comparative consolidated balance sheets. The Company adopted the ASU effective January 1, 2016 and applied it on a retrospective basis for all debt issuance costs, including those pertaining to the Company's revolving credit facility. As a result, unamortized debt issuance costs of \$4.71 million as of December 31, 2015 have been reclassified from other assets and presented as a deduction of indebtedness in the condensed consolidated balance sheet.

In September 2015, the FASB issued ASU 2015-16, "Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments." This new guidance requires that the acquirer recognizes adjustments to preliminary acquisition values and account for the cumulative effect of any required adjustments in the period in which they are determined. ASU 2015-16 is effective for fiscal years beginning after December 15, 2015 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a prospective approach for adjustments that occur after the effective date. The Company adopted the ASU effective January 1, 2016.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)." ASU 2016-02 is intended to improve financial reporting about leasing transactions. The ASU affects all companies and other organizations that lease assets such as real estate, airplanes, and manufacturing equipment. The ASU will require organizations that lease assets referred to as "Lessees" to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. An organization is to provide disclosures designed to enable users of financial statements to understand the amount, timing, and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative requirements concerning additional information about the amounts recorded in the

financial statements. Under the new guidance, a lessee will be required to recognize assets and liabilities for leases with lease terms of more than 12 months. Consistent with current GAAP, the recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification as a finance or operating lease. However, unlike current GAAP which requires only capital leases to be recognized on the balance sheet the new ASU will require both types of leases (i.e. operating and capital) to be recognized on the balance sheet. The FASB lessee accounting model will continue to account for both types of leases. The capital lease will be accounted for in substantially the same manner as capital leases are accounted for under existing GAAP. The operating lease will be accounted for in a manner similar to operating leases under existing GAAP, except that lessees will recognize a lease liability and a lease asset for all of those leases. The leasing standard will be effective for calendar year-end public companies beginning after December 15, 2018. Public companies will be required to adopt the new leasing standard for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption will be permitted for all companies and organizations upon issuance of the standard. For calendar year-end public companies, this means an adoption date of January 1, 2019 and retrospective application to previously issued annual and interim financial statements for 2018 and 2017. Lessees with a large portfolio of leases are likely to see a significant increase in balance sheet assets and liabilities. See

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)  
 2. Summary of Significant Accounting Policies (continued)

Note 8 for the Company's current lease commitments. The Company is currently evaluating the impact of ASU 2016-02 on its financial statements.

In March 2016, the FASB issued ASU 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting." This ASU simplifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities and classification on the statement of cash flows. This ASU is effective for annual periods beginning after December 15, 2016 and early adoption is permitted. The new standard can be applied using either a prospective transition method or a retrospective transition method. The Company will adopt this ASU in 2017 and does not expect the adoption of this ASU to materially impact its financial position or results of operations.

Other accounting standards that have been issued or proposed by the FASB or other standard-setting bodies are not currently applicable to the Company or are not expected to have a significant impact on the Company's financial position, results of operations and cash flows.

## Reclassifications

Certain reclassifications have been made to prior period amounts to make their presentation comparable with the current period. These reclassifications had no impact on net income. During the first quarter of 2016, the Company identified that in previous filings the change in cash restricted for property reserves and payments for deferred financing costs had been reported as cash flows from operating activities and should have been presented as investing and financing activities, respectively. The Company corrected the previously presented cash flows for these items in the current presentation and in doing so, the condensed consolidated statements of cash flows for the six months ended June 30, 2015 has been adjusted to increase net cash flows from operating activities by \$2.5 million with corresponding decreases in net cash flows from financing and investing activities of \$1.4 million and \$1.1 million, respectively. The Company has evaluated the effect of the incorrect presentation in prior periods, both qualitatively and quantitatively, and concluded that it did not have a material impact on, nor require amendment of, any previously filed annual or quarterly consolidated financial statements.

## 3. Investment Properties

Investment properties consist of the following:

|  | June 30, 2016 | December 31,<br>2015 |
|--|---------------|----------------------|
|  | (unaudited)   |                      |
| Land   | \$71,656,328  | \$50,777,143         |
| Land held for improvement                      | 12,359,934    | 12,353,963           |
| Buildings and improvements                     | 227,209,001   | 188,338,469          |
| Investment properties at cost                  | 311,225,263   | 251,469,575          |
| Less accumulated depreciation and amortization | (16,402,264 ) | (12,704,944 )        |
| Investment properties, net                     | \$294,822,999 | \$238,764,631        |

The Company's depreciation expense on investment properties was \$2,020,325 and \$3,753,432 for the three and six months ended June 30, 2016, respectively. The Company's depreciation expense on investment properties was \$1,152,483 and \$2,121,975 for the three and six months ended June 30, 2015, respectively.

A significant portion of the Company's land, buildings and improvements serves as collateral for its mortgage loans payable portfolio. Accordingly, restrictions exist as to the encumbered property's transferability, use and other

common rights typically associated with property ownership.

#### Acquisitions

On April 12, 2016, the Company completed its acquisition of 14 retail shopping centers located in Georgia and South Carolina (collectively the “A-C Portfolio”) for an aggregate purchase price of \$71 million, paid through a combination of cash, debt and the issuance of 888,889 common units in the Operating Partnership. Collectively, the A-C Portfolio properties total

14

---

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)  
 3. Investment Properties (continued)

605,358 square feet in leaseable space, and were 92% leased as of the acquisition date by 77 primarily retail tenants. Each property is anchored by either a Bi-Lo, Harris Teeter or Piggly Wiggly grocery store.

The A-C Portfolio consists of the following properties:

| Property Name             | Location           | Square Feet |
|---------------------------|--------------------|-------------|
| Darien Shopping Center    | Darien, GA         | 26,001      |
| Devine Street             | Columbia, SC       | 38,464      |
| Folly Road                | Charleston, SC     | 47,794      |
| Georgetown                | Georgetown, SC     | 29,572      |
| Ladson Crossing           | Ladson, SC         | 52,607      |
| Lake Greenwood Crossing   | Greenwood, SC      | 47,546      |
| Lake Murray               | Lexington, SC      | 39,218      |
| Litchfield Market Village | Pawleys Island, SC | 86,740      |
| Moncks Corner             | Moncks Corner, SC  | 26,800      |
| Ridgeland                 | Ridgeland, SC      | 20,029      |
| Shoppes at Myrtle Park    | Bluffton, SC       | 56,380      |
| South Lake                | Lexington, SC      | 44,318      |
| South Park                | Mullins, SC        | 60,874      |
| St. Matthews              | St. Matthews, SC   | 29,015      |

The following summarizes the consideration paid and the preliminary fair values of assets acquired and liabilities assumed in conjunction with the acquisitions described above, along with a description of the methods used to determine fair value. In determining fair values, the Company considered many factors including, but not limited to, cash flows, market cap rates, location, occupancy rates, appraisals, other acquisitions and management's knowledge of the current acquisition market for similar properties. The valuation and purchase price allocation for this acquisition are preliminary, but are expected to be finalized by March 31, 2017.

A-C Portfolio

|  |              |
|--|--------------|
| Preliminary fair value of assets acquired and liabilities assumed: |              |
| Investment property (a)  | \$58,595,869 |
| Lease intangibles and other assets (b)                             | 12,124,143   |
| Above market leases (c)  | 2,942,219    |
| Below market leases (c)  | (2,662,231 ) |
|  | \$71,000,000 |



Preliminary  
fair value of  
net assets  
acquired:

Purchase  
consideration:

Consideration  
paid with \$69,000,000  
cash and debt

Consideration  
paid with 2,000,000  
common units

Total  
consideration \$71,000,000

- (d)
- a. Represents the preliminary fair value of the net investment properties acquired which includes land, buildings, site improvements and tenant improvements. The preliminary fair value was determined using following approaches:
- i. the market approach valuation methodology for land by considering similar transactions in the markets;

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)

## 3. Investment Properties (continued)

- ii. a combination of the cost approach and income approach valuation methodologies for buildings, including replacement cost evaluations, “go dark” analyses and residual calculations incorporating the land values; and  
 iii. the cost approach valuation methodology for site and tenant improvements, including replacement costs and prevailing quoted market rates.

Represents the preliminary fair value of lease intangibles and other assets. Lease intangibles include leasing commissions, in place leases and tenant relationships associated with replacing existing leases. The income approach was used to determine the fair value of these intangible assets which included estimated market rates and expenses. It was determined that carrying value approximated fair value for other asset amounts.

Represents the fair value of above/below market leases. The income approach was used to determine the fair value of above/below market leases using market rental rates for similar properties.

d. Represents the components of purchase consideration paid.

Unaudited pro forma financial information in the aggregate is presented below for the acquisitions of the A-C Portfolio. The unaudited pro forma information presented below includes the effects of the acquisition as if it had been consummated as of the beginning of the prior fiscal year. The pro forma results include adjustments for depreciation and amortization associated with acquired tangible and intangible assets, straight-line rent adjustments, interest expense related to debt incurred and adjustments attributable to the increase in noncontrolling interests relating to the incremental common units used as consideration in the acquisition of the A-C Portfolio.

|   | Three Months Ended |                | Six Months Ended |                |
|---|--------------------|----------------|------------------|----------------|
|   | June 30,           |                | June 30,         |                |
|   | 2016               | 2015           | 2016             | 2015           |
| Rental revenue  | \$8,660,547        | \$6,027,091    | \$17,101,772     | \$11,528,084   |
| Net loss  | \$(3,596,413)      | \$(5,869,875)  | \$(7,607,450)    | \$(10,629,586) |
| Net loss attributable to Wheeler REIT                     | \$(2,515,838)      | \$(5,210,227)  | \$(6,069,685)    | \$(9,309,747)  |
| Net loss attributable to Wheeler REIT common shareholders | \$(3,027,137)      | \$(73,064,329) | \$(7,092,284)    | \$(79,666,072) |
| Basic loss per share                                      | \$(0.04)           | \$(4.15)       | \$(0.11)         | \$(6.26)       |
| Diluted loss per share                                    | \$(0.04)           | \$(4.15)       | \$(0.11)         | \$(6.26)       |

## 4. Assets Held for Sale and Discontinued Operations

In August 2015, the Company’s management and Board of Directors committed to a plan to sell Bixby Commons, Jenks Reasors, Harps at Harbor Point, Starbucks/Verizon and the ground leases for Ruby Tuesday’s and Outback Steakhouse at Pierpont Centre (the “Freestanding Properties”) as part of the Company’s continuous evaluation of strategic alternatives. Accordingly, the Freestanding Properties have been classified as held for sale and the results of their operations have been classified as discontinued operations for all periods presented. Management expects that the sale of the Freestanding Properties will occur within one year and the Company will receive no residual cash flows once the Freestanding Properties are disposed.

On June 29, 2016, the Company completed its sale of Starbucks/Verizon for a contract price of approximately \$2.1 million, resulting in a gain of approximately \$688,000.



Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)

As of June 30, 2016 and December 31, 2015, assets held for sale consisted of the following:

|   | June 30,<br>2016<br>(unaudited) | December 31,<br>2015 |
|---|---------------------------------|----------------------|
| Investment properties, net              | \$ 216,792                      | \$ 1,284,888         |
| Rents and other tenant receivables, net | —                               | 38,945               |
| Above market leases                     | 2,616                           | 2,616                |
| Deferred costs and other assets, net    | 146,472                         | 366,024              |
| Total assets held for sale              | \$ 365,880                      | \$ 1,692,473         |

As of June 30, 2016 and December 31, 2015, liabilities associated with assets held for sale consisted of the following:

|   | June 30,<br>2016<br>(unaudited) | December 31,<br>2015 |
|---|---------------------------------|----------------------|
| Loans payable   | \$ 1,350,000                    | \$ 1,966,806         |
| Below market lease intangible, net                          | —                               | 14,758               |
| Accounts payable, accrued expenses<br>and other liabilities | —                               | 10,754               |
| Total liabilities associated with<br>assets held for sale   | \$ 1,350,000                    | \$ 1,992,318         |

The condensed consolidated statements of operations reflect reclassifications of rental revenue, property operating expenses, corporate general and administrative expenses and interest expense from continuing operations to income from discontinued operations for all periods presented. All interest expense disclosed below is directly related to the debt incurred to acquire the Freestanding Properties.

The following is a summary of the income from discontinued operations for the three and six months ended June 30, 2016 and 2015:

|                                     | Three Months<br>Ended<br>June 30,<br>2016 |            | Six Months Ended<br>June 30,<br>2015 |              |
|-------------------------------------|---|------------|--------------------------------------|--------------|
|                                     | 2016                                      | 2015       | 2016                                 | 2015         |
|                                     | (unaudited)                               |            |                                      |              |
| Revenues                            | \$ 106,110                                | \$ 621,470 | \$ 205,640                           | \$ 1,219,859 |
| Expenses                            | 30,748                                    | 298,662    | 87,645                               | 614,939      |
| Operating income                    | 75,362                                    | 322,808    | 117,995                              | 604,920      |
| Interest expense                    | 19,538                                    | 238,326    | 41,646                               | 474,071      |
| Gain on disposal of properties      | 688,019                                   | —          | 688,019                              | —            |
| Income from discontinued operations | \$ 743,843                                | \$ 84,482  | \$ 764,368                           | \$ 130,849   |

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Notes to Condensed Consolidated Financial Statements (Continued)  
(Unaudited)

## 5. Loans Payable

The Company's loans payable consist of the following:

| Property/Description      | Monthly Payment        | Interest Rate | Maturity       | June 30, 2016<br>(unaudited) | December 31, 2015 |
|---------------------------|------------------------|---------------|----------------|------------------------------|-------------------|
| Shoppes at Eagle Harbor   | \$25,100               | 4.34 %        | March 2018     | \$3,564,365                  | \$3,634,085       |
| Monarch Bank Building     | \$9,473                | 4.15 %        | December 2017  | 1,348,408                    | 1,376,452         |
| Perimeter Square          | \$28,089               | 6.38 %        | June 2016      | 4,101,213                    | 4,166,406         |
| Riversedge North          | \$8,802                | 6.00 %        | January 2019   | 938,522                      | 962,281           |
| Walnut Hill Plaza         | \$24,273               | 5.50 %        | July 2017      | 3,488,265                    | 3,535,606         |
| Twin City Commons         | \$17,827               | 4.86 %        | January 2023   | 3,197,891                    | 3,225,473         |
| Shoppes at TJ Maxx        | \$33,880               | 3.88 %        | May 2020       | 5,995,275                    | 6,081,272         |
| Bank Line of Credit       | Interest only          | 4.25 %        | September 2016 | 3,000,000                    | —                 |
| Bank Line of Credit       | Interest only          | 5.45 %        | May 2018       | 67,194,000                   | 6,873,750         |
| Forrest Gallery           | \$50,973               | 5.40 %        | September 2023 | 8,865,330                    | 8,926,712         |
| Tampa Festival            | \$50,797               | 5.56 %        | September 2023 | 8,565,628                    | 8,627,294         |
| Winslow Plaza             | Interest only          | 4.82 %        | December 2025  | 4,620,000                    | 4,620,000         |
| Cypress Shopping Center   | Interest only          | 4.70 %        | July 2024      | 6,625,000                    | 6,625,000         |
| Harrodsburg Marketplace   | \$19,112               | 4.55 %        | September 2024 | 3,647,599                    | 3,677,501         |
| Port Crossing             | \$34,788               | 4.84 %        | August 2024    | 6,421,626                    | 6,471,636         |
| LaGrange Marketplace      | \$13,813               | 5.00 %        | March 2020     | 2,394,055                    | 2,418,212         |
| Freeway Junction          | Interest only          | 4.60 %        | September 2024 | 8,150,000                    | 8,150,000         |
| DF I-Edenton              | \$250,000 <sup>1</sup> | 3.75 %        | September 2016 | 400,000                      | 650,000           |
| DF I-Moyock               | \$10,665               | 5.00 %        | July 2019      | 364,621                      | 418,538           |
| Graystone Crossing        | Interest only          | 4.55 %        | October 2024   | 4,000,000                    | 4,000,000         |
| Bryan Station             | Interest only          | 4.52 %        | November 2024  | 4,625,000                    | 4,625,000         |
| Crockett Square           | Interest only          | 4.47 %        | December 2024  | 6,337,500                    | 6,337,500         |
| Harbor Point              | \$11,024               | 5.85 %        | December 2016  | 687,777                      | 732,685           |
| Pierpont Centre           | Interest only          | 3.95 %        | February 2025  | 8,450,000                    | 8,450,000         |
| Alex City Marketplace     | Interest only          | 3.90 %        | April 2025     | 5,750,000                    | 5,750,000         |
| Butler Square             | Interest only          | 4.08 %        | May 2025       | 5,640,000                    | 5,640,000         |
| Brook Run Shopping Center | Interest only          | 3.90 %        | June 2025      | 10,950,000                   | 10,950,000        |

Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

|                                |               |        |                |               |               |
|--------------------------------|---------------|--------|----------------|---------------|---------------|
| Beaver Ruin Village I and II   | Interest only | 4.73 % | July 2025      | 9,400,000     | 9,400,000     |
| Columbia Fire Station          | Interest only | 8.00 % | December 2017  | 468,358       | 450,053       |
| Sunshine Shopping Plaza        | Interest only | 4.57 % | August 2025    | 5,900,000     | 5,900,000     |
| Barnett Portfolio              | Interest only | 4.30 % | September 2025 | 8,770,000     | 8,770,000     |
| Grove Park Shopping Center     | Interest only | 4.52 % | October 2025   | 3,800,000     | 3,800,000     |
| Parkway Plaza                  | Interest only | 4.57 % | October 2025   | 3,500,000     | 3,500,000     |
| Conyers Crossing               | Interest only | 4.67 % | October 2025   | 5,960,000     | 5,960,000     |
| Fort Howard Shopping Center    | Interest only | 4.57 % | October 2025   | 7,100,000     | 7,100,000     |
| Revere Loan                    | Interest only | 8.00 % | April 2017     | 7,450,000     | —             |
| Senior convertible notes       | Interest only | 9.00 % | December 2018  | 1,400,000     | 3,000,000     |
| Senior non-convertible notes   | Interest only | 9.00 % | January 2016   | —             | 2,160,000     |
| South Carolina Food Lions note | \$68,320      | 5.25 % | January 2024   | 12,306,998    | 12,375,000    |
| Total Principal Balance        |               |        |                | 255,377,431   | 189,340,456   |
| Unamortized debt issuance cost |               |        |                | (7,174,818 )  | (4,711,374 )  |
| Total Loans Payable            |               |        |                | \$248,202,613 | \$184,629,082 |

(1)\$250,000 plus accrued interest paid quarterly until maturity.

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Notes to Condensed Consolidated Financial Statements (Continued)  
(Unaudited)  
5. Loans Payable (continued)

KeyBank Credit Agreement

On May 29, 2015, the Operating Partnership entered into a \$45.0 million revolving credit line (the "Credit Agreement") with KeyBank National Association ("KeyBank"). Pursuant to the Credit Agreement, outstanding borrowings accrue monthly interest which is paid at a rate of the one-month London Interbank Offer Rate ("LIBOR") plus a margin ranging from 1.75% to 2.50% depending on the Company's consolidated leverage ratio. On April 12, 2016, the Operating Partnership entered into a First Amendment and Joinder Agreement ("First Amendment") to the Credit Agreement. The First Amendment increased the \$45.0 million revolving credit line with KeyBank to \$67.2 million. Pursuant to the terms of the First Amendment, the monthly interest of the increased credit facility is adjusted to LIBOR plus a margin of 5.00%. The credit facility will revert back to the reduced margin range of the original Credit Agreement upon the Company meeting certain repayment and leverage conditions by April 12, 2017. The amounts available to the Company under the Credit Agreement that have not been borrowed accrue fees which are paid at a rate of 0.30%. As of June 30, 2016, the Company has borrowed \$67.2 million under the Credit Agreement, which is collateralized by 16 properties within the Company's portfolio. At June 30, 2016, the outstanding borrowings are accruing interest at 5.45%. The Credit Agreement contains certain financial covenants that the Company must meet, including minimum leverage, fixed charge coverage and debt service coverage ratios as well as a minimum tangible net worth requirement. The Company was in compliance with the financial covenants as of June 30, 2016. The Credit Agreement also contains certain events of default that if they occur may cause KeyBank to terminate the Credit Agreement and declare amounts owed to become immediately payable. As of June 30, 2016, the Company has not incurred an event of default.

Senior Subordinated Debt

On January 29, 2016, the Company paid off \$2.16 million in senior subordinated debt.

Revere Loan Agreement

In connection with the closing of the A-C Portfolio, the Operating Partnership, as borrower, and Revere High Yield Fund, LP, a Delaware limited partnership ("Revere"), as lender, entered into a Term Loan Agreement dated as of April 8, 2016 ("Revere Term Loan") in the principal amount of \$8.0 million. The Revere Term Loan has a maturity date of April 30, 2017 and an interest rate of 8% per annum. The Company and certain of its subsidiaries serve as guarantors under the Revere Term Loan. The proceeds of the Revere Term Loan were used as partial consideration for the purchase of the A-C Portfolio. A warrant ("Warrant") to purchase an aggregate of 6,000,000 shares of the Company's Common Stock (under circumstances described below under the section "Revere Warrant Agreement") serves as collateral for the Revere Term Loan. As of June 30, 2016, the remaining outstanding amount under the Revere Term Loan is \$7.45 million.

Revere Warrant Agreement

In connection with the Revere Term Loan, the Company and Revere entered into a Warrant Agreement dated as of April 8, 2016 ("Revere Warrant Agreement"), pursuant to which the Company agreed to issue the Warrant to Revere. The terms of the Revere Warrant Agreement provide that solely in the event of an Event of Default (as defined in the Revere Term Loan) under the Revere Term Loan, Revere shall have the right to purchase an aggregate of up to 6,000,000 shares of the Company's Common Stock for an exercise price equal to \$0.0001 per share. The Warrant is exercisable at any time and from time to time during the period starting on April 8, 2016 and expiring on April 30, 2017 at 11:59 p.m., Virginia Beach, Virginia time, solely in the event of an Event of Default under the Revere Term Loan. The Company will not receive any proceeds from the issuance of the Warrant; rather the Warrant serves as collateral for the Revere Term Loan, the proceeds of which were used as partial consideration for the A-C Portfolio.

The issuance of the Warrant is exempt from registration pursuant to the exemption provided by Rule 506 of Regulation D under the Securities Act of 1933, as amended based upon the above facts, because Revere is an accredited investor and because the issuance of the Warrant was a private transaction by the Company and did not involve any public offering.

Senior Convertible Notes Amendment

Effective as of April 28, 2016, Wheeler Real Estate Investment Trust, Inc. (“Company”) and certain investors: Calapasas West Partners, L.P.; Full Value Partners, L.P.; Full Value Special Situations Fund, L.P.; MCM Opportunity Partners, L.P.; Mercury Partners, L.P.; Opportunity Partners, L.P.; Special Opportunities Fund, Inc.; and Steady Gain Partners, L.P.



Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)  
 5. Loans Payable (continued)

(collectively the “Bulldog Investors”) amended the convertible 9% senior notes (“Amended Convertible Notes”) to purchase shares of the Company’s common stock \$0.01 par value per share (“Common Stock”). Prior to the amendment, the aggregate principal amount of the Convertible Notes was \$3,000,000.

Pursuant to the terms of the Amended Convertible Notes, upon thirty (30) calendar days’ notice (“Notice”), the Company may prepay any portion of the outstanding Principal Amount and accrued and unpaid interest, if any, without penalty. In addition, upon Notice the Bulldog Investors may now exercise their right to convert all or any portion of the outstanding Principal Amount and any accrued but unpaid interest into shares of Common Stock any time prior to the repayment in full of the Amended Convertible Notes. The maximum number of shares of Common Stock issuable upon conversion of the Amended Convertible Notes is 1,417,079 shares. As of June 30, 2016, the Bulldog Investors converted approximately \$1,600,000 of principal amount into 1,397,010 shares of the Company's common stock.

Certain of the Company’s loans payable have covenants with which the Company is required to comply. As of June 30, 2016, the Company believes it is in compliance with all applicable covenants.

Debt Maturity

The Company’s scheduled principal repayments on indebtedness as of June 30, 2016 are as follows:

|                            | For the Periods Ending<br>June 30,<br>(unaudited) |
|----------------------------|---|
| 2017                       | \$ 34,587,711                                     |
| 2018                       | 60,229,412  |
| 2019                       | 3,943,069   |
| 2020                       | 9,153,088   |
| 2021                       | 1,645,117   |
| Thereafter                 | 145,819,034                                       |
| Total principal maturities | \$ 255,377,431                                    |

6. Rentals under Operating Leases

Future minimum rentals to be received under noncancelable tenant operating leases for each of the next five years and thereafter, excluding Common Area Maintenance and percentage rent based on tenant sales volume, as of June 30, 2016 are as follows:

|            | For the<br>Periods<br>Ending June<br>30,<br>(unaudited) |
|------------|---|
| 2017       | \$32,790,015  |
| 2018       | 29,178,194  |
| 2019       | 22,598,251  |
| 2020       | 17,370,890  |
| 2021       | 11,992,540  |
| Thereafter | 31,764,080  |

Total minimum rentals \$145,693,970

20

---

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)

## 7. Equity

## Earnings per share

Basic earnings per share for the Company's common shareholders is calculated by dividing income (loss) from continuing operations, excluding amounts attributable to preferred stockholders and the net loss attributable to noncontrolling interests, by the Company's weighted-average shares of common stock outstanding during the period. Diluted earnings per share is computed by dividing the net income (loss) attributable to common shareholders, excluding amounts attributable to preferred shareholders and the net loss attributable to noncontrolling interests, by the weighted-average number of common shares including any dilutive shares.

As of June 30, 2016, 4,818,215 of the Operating Partnership's common units outstanding to noncontrolling interests are eligible to be converted into shares of common stock on a one-to-one basis. Additionally, 729,119 shares of Series B convertible preferred stock ("Series B Preferred Stock") and \$1,400,000 of senior convertible debt are eligible to be converted into 3,665,663 shares of the Company's common stock and warrants to purchase 2,635,025 shares of the Company's common stock were outstanding at June 30, 2016. The common units, convertible preferred stock, senior convertible debt and warrants have been excluded from the Company's diluted earnings per share calculation because their inclusion would be antidilutive.

## Dividends

Dividends were made to holders of common units, common shares and preferred shares as follows:

|                                     | Three Months Ended |             | Six Months Ended |              |
|-------------------------------------|--------------------|-------------|------------------|--------------|
|                                     | June 30,<br>2016   | 2015        | June 30,<br>2016 | 2015         |
|                                     | (unaudited)        |             |                  |              |
| Common unit and common shareholders | \$3,842,720        | \$1,422,387 | \$7,577,618      | \$2,415,271  |
| Preferred shareholders              | 511,300            | 8,334,102   | 1,022,599        | 10,836,325   |
| Total                               | \$4,354,020        | \$9,756,489 | \$8,600,217      | \$13,251,596 |

On June 17, 2016, the Company declared a \$0.0175 per share dividend payable on or about July 31, 2016 to shareholders and unitholders of record as of June 30, 2016. Accordingly, the Company has accrued \$1,288,213 as of June 30, 2016 for this dividend.

During the three months ended June 30, 2016, the Company declared quarterly dividends of \$422,774 to preferred shareholders of record as of June 30, 2016 to be paid on July 15, 2016. Accordingly, the Company has accrued \$422,774 as of June 30, 2016 for this dividend.

## 2015 Long-Term Incentive Plan

On June 4, 2015, the Company's shareholders approved the 2015 Long-Term Incentive Plan (the "2015 Incentive Plan"). The 2015 Incentive Plan allows for issuance of up to 1,000,000 shares of the Company's Common Stock to employees, directors, officers and consultants for services rendered to the Company.

## Equity Issuances under 2015 Incentive Plan

During the six months ended June 30, 2016, the Company issued 203,598 shares to consultants and employees for services rendered to the Company. The market value of these shares at the time of issuance was approximately \$292,750. As of June 30, 2016, there are 553,510 shares available for issuance under the Company's 2015 Incentive Plan.

2016 Long-Term Incentive Plan

On June 15, 2016, the Company's shareholders approved the 2016 Long-Term Incentive Plan (the "2016 Incentive Plan"). The 2016 Incentive Plan allows for issuance of up to 5,000,000 shares of the Company's Common Stock to employees,

21

---

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)

directors, officers and consultants for services rendered to the Company. There were no issuances under the 2016 Incentive Plan in 2016.

8. Commitments and Contingencies

Lease Commitments

As of June 30, 2016, the Amscot property is subject to a ground lease which terminates in 2045. The ground lease requires the Company to make a fixed annual rental payment and includes escalation clauses and renewal options. The Company incurred ground lease expense of \$4,539 and \$9,078 for the three and six months ended June 30, 2016, respectively, compared to \$4,539 and \$8,971 for the three and six months ended June 30, 2015, respectively.

As of June 30, 2016, the Beaver Ruin Village property is subject to a ground lease which terminates in 2054. The ground lease requires the Company to make a fixed annual rental payment and includes escalation clauses and renewal options. The Company incurred ground lease expense of \$11,428 and \$22,856 for the three and six months ended June 30, 2016, respectively, compared to \$0 for the three and six months ended June 30, 2015, respectively.

As of June 30, 2016, the Beaver Ruin Village II property is subject to a ground lease which terminates in 2056. The ground lease requires the Company to make a fixed annual rental payment and includes escalation clauses and renewal options. The Company incurred ground lease expense of \$4,463 and \$8,926 for the three and six months ended June 30, 2016, respectively, compared to \$0 for the three and six months ended June 30, 2015, respectively.

As of June 30, 2016, the Company leases office space in Charleston, South Carolina, subject to a lease that terminates in 2019. The lease requires the Company to make a fixed annual rental payment and includes escalation clauses and renewal options. The Company incurred lease expense of \$24,550 and \$41,308 for the three and six months ended June 30, 2016, respectively, compared to \$43,463 and \$59,800 for the three and six months ended June 30, 2015, respectively.

Future minimum lease payments due under the operating leases, including applicable automatic extension options, are as follows (unaudited):

|            | For the<br>Years<br>Ended June<br>30, |
|------------|---------------------------------------|
| 2017       | \$ 173,141                            |
| 2018       | 176,585                               |
| 2019       | 179,621                               |
| 2020       | 94,124                                |
| 2021       | 77,611                                |
| Thereafter | 2,922,988                             |
|            | \$ 3,624,070                          |

Insurance

The Company carries comprehensive liability, fire, extended coverage, business interruption and rental loss insurance covering all of the properties in its portfolio under a blanket insurance policy, in addition to other coverages, such as

trademark and pollution coverage that may be appropriate for certain of its properties. Additionally, the Company carries a directors', officers', entity and employment practices liability insurance policy that covers such claims made against the Company and its directors and officers. The Company believes the policy specifications and insured limits are appropriate and adequate for its properties given the relative risk of loss, the cost of the coverage and industry practice; however, its insurance coverage may not be sufficient to fully cover its losses.

#### Concentration of Credit Risk

Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
 Notes to Condensed Consolidated Financial Statements (Continued)  
 (Unaudited)

The Company is subject to risks incidental to the ownership and operation of commercial real estate. These risks include, among others, the risks normally associated with changes in the general economic climate, trends in the retail industry, creditworthiness of tenants, competition for tenants and customers, changes in tax laws, interest rates, the availability of financing and potential liability under environmental and other laws.

The Company's portfolio of properties is dependent upon regional and local economic conditions and is geographically concentrated in the Northeast, Mid-Atlantic, Southeast and Southwest, which markets represented approximately 2%, 18%, 76% and 5%, respectively, of the total annualized base rent of the properties in its portfolio as of June 30, 2016. The Company's geographic concentration may cause it to be more susceptible to adverse developments in those markets than if it owned a more geographically diverse portfolio. Additionally, the Company's retail shopping center properties depend on anchor stores or major tenants to attract shoppers and could be adversely affected by the loss of, or a store closure by, one or more of these tenants.

Regulatory and Environmental

As the owner of the buildings on our properties, the Company could face liability for the presence of hazardous materials (e.g., asbestos or lead) or other adverse conditions (e.g., poor indoor air quality) in its buildings. Environmental laws govern the presence, maintenance, and removal of hazardous materials in buildings, and if the Company does not comply with such laws, it could face fines for such noncompliance. Also, the Company could be liable to third parties (e.g., occupants of the buildings) for damages related to exposure to hazardous materials or adverse conditions in its buildings, and the Company could incur material expenses with respect to abatement or remediation of hazardous materials or other adverse conditions in its buildings. In addition, some of the Company's tenants routinely handle and use hazardous or regulated substances and wastes as part of their operations at our properties, which are subject to regulation. Such environmental and health and safety laws and regulations could subject the Company or its tenants to liability resulting from these activities. Environmental liabilities could affect a tenant's ability to make rental payments to the Company, and changes in laws could increase the potential liability for noncompliance. This may result in significant unanticipated expenditures or may otherwise materially and adversely affect the Company's operations. The Company is not aware of any material contingent liabilities, regulatory matters or environmental matters that may exist.

Litigation

The Company is involved in various legal proceedings arising in the ordinary course of its business, including, but not limited to commercial disputes. The Company believes that such litigation, claims and administrative proceedings will not have a material adverse impact on its financial position or its results of operations. The Company records a liability when it considers the loss probable and the amount can be reasonably estimated.

9. Related Party Transactions

The amounts disclosed below reflect the activity between the Company, Mr. Wheeler's affiliates and the Operating Companies through the date of acquisition. All amounts subsequent to the acquisition date have been eliminated in consolidation.

|                                  | June 30,   |            |
|----------------------------------|------------|------------|
|                                  | 2016       | 2015       |
| Amounts paid to affiliates       | \$ 108,725 | \$ 670,781 |
| Amounts received from affiliates | \$ 607,942 | \$ 410,711 |

Amounts due from affiliates      \$420,056 \$569,142

The Company, through the Operating Partnership, is performing development services for Pineland Associates, LLC and several of its affiliated parties ("Pineland"), all of which are related parties of the Company, for the redevelopment of Pineland Station Shopping Center in Hilton Head, South Carolina. Pineland is responsible for development fees on the hard construction costs and reimbursing the Company for any costs advanced towards the project. As of June 30, 2016, the Company had advanced approximately \$3.03 million towards the project. This amount is included in the "Deferred costs and other assets" line item on the Condensed Consolidated Balance Sheet.



Table of Contents

Wheeler Real Estate Investment Trust, Inc. and Subsidiaries  
Notes to Condensed Consolidated Financial Statements (Continued)  
(Unaudited)

10. Subsequent Events

Loans Payable

On July 11, 2016, the Company executed a promissory note for \$4.6 million to refinance the Chesapeake Square collateralized portion of the KeyBank Credit Agreement totaling \$3.9 million. The new loan matures on August 1, 2026 with principal due at maturity and bears interest at 4.70%.

On July 29, 2016, the Company executed a promissory note for \$4.5 million to refinance the Perimeter promissory note totaling \$4.1 million. The new loan matures on August 6, 2026 with principal due at maturity and bears interest at 4.06%.

On August 2, 2016, the Company utilized cash raised from the 2016 Series B Preferred Stock Offering described below to pay down the Lumber River collateralized portion of the KeyBank Credit Agreement totaling \$3.0 million. On August 4, 2016, additional cash raised of \$11.8 million was used to pay down a portion of the remaining \$60.3 million balance owed under the KeyBank Credit Agreement, which is collateralized by the A-C Portfolio.

2016 Series B Preferred Stock Offering

On July 7, 2016 the Company filed a shelf registration statement relating to the potential issuance of up to \$50.0 million of our 9.00% Series B Convertible Stock, without par value per share ("Series B Stock"). On July 21, 2016, the Company entered into an Equity Distribution Agreement with a third party agent to sell up such securities. As of the date of this filing, the Company has issued 721,761 shares of Series B Stock in such offering for approximately \$15.3 million and net proceeds of \$14.8 million.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion of our financial condition and results of operations in conjunction with our unaudited condensed consolidated financial statements and the notes thereto included in this Form 10-Q, along with the consolidated financial statements and the notes thereto and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our 2015 Form 10-K for the year ended December 31, 2015. For more detailed information regarding the basis of presentation for the following information, you should read the notes to the unaudited condensed consolidated financial statements included in this Form 10-Q.

This Form 10-Q contains forward-looking statements within the meaning of the federal securities laws, including discussion and analysis of our financial condition, anticipated capital expenditures required to complete projects, amounts of anticipated cash distributions to our shareholders in the future and other matters. These forward-looking statements are not historical facts but are the intent, belief or current expectations of our management based on its knowledge and understanding of our business and industry. Forward-looking statements are typically identified by the use of terms such as "may," "will," "should," "potential," "predicts," "anticipates," "expects," "intends," "plans," "believes," "estimates" or the negative of such terms and variations of these words and similar expressions, although not all forward-looking statements include these words. These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond our control, are difficult to predict and could cause actual results to differ materially from those expressed or forecasted in the forward-looking statements. Forward-looking statements that were true at the time made may ultimately prove to be incorrect or false. You are cautioned not to place undue reliance on forward-looking statements, which reflect our management's view only as of the date of this Form 10-Q. We undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results.

The forward-looking statements should be read in light of these factors and the factors identified in the "Risk Factors" sections of our Registration Statement on Form S-11 (as amended) filed with the Securities and Exchange Commission ("SEC") on September 9, 2014.

### Executive Overview

The June 30, 2016 three and six month periods include the combined operations of all properties owned at December 31, 2015 as described in our 2015 Form 10-K and approximately one quarter for the fourteen A-C Portfolio properties. Conversely, the June 30, 2015 three and six month periods include the combined operations of all properties owned at December 31, 2014 as described in our 2014 Annual Report on Form 10-K for the year ended December 31, 2014 ("2014 Form 10-K"), and a partial period for Pierpont Center, a full quarter for Alex City Marketplace, and a partial quarter of operations for Butler Square and Brook Run. In providing the following discussion and analysis of our results of operations, we have separately identified the activities of properties owned for the entire 2015 annual and 2016 three and six month periods (collectively referred to as "same stores") and of those properties acquired after December 31, 2014 (collectively referred to as "new stores"). This illustrates the significant impact these acquired properties acquired during 2015 had on our results of operations.

### Leasing Activity

Renewals during the three months ended June 30, 2016 were comprised of sixteen deals totaling 76,761 square feet with a weighted-average increase of \$0.36 per square foot, representing an increase of 3.57% over prior rates. The rates on negotiated renewals resulted in a weighted-average increase of \$0.71 per square foot on thirteen renewals and no changes per square foot on 3 renewals. Seven renewals represented options being exercised. Additionally, we signed nine new leases totaling 25,732 square feet with weighted-average rents of \$21.76 per square foot during the three months ended June 30, 2016.

Renewals during the six months ended June 30, 2016 were comprised of twenty-six deals totaling 108,817 square feet with a weighted-average increase of \$0.53 per square foot, representing an increase of 4.78% over prior rates. The rates on negotiated renewals resulted in a weighted-average increase of \$0.88 per square foot on twenty renewals and no changes per square foot on 6 renewals. Eleven renewals represented options being exercised. Additionally, we signed nineteen new leases totaling 44,669 square feet with weighted-average rents of \$18.48 per square foot during the six months ended June 30, 2016.

Approximately 8.15% of our gross leasable area is subject to leases that expire during the twelve months ending June 30, 2017 that have not already been renewed. Based on recent market trends, we believe that these leases will be

renewed at amounts and terms comparable to existing lease agreements.

## Acquisitions

On April 12, 2016, the Company completed its acquisition of 14 retail shopping centers located in Georgia and South Carolina (collectively the “A-C Portfolio”) for an aggregate purchase price of \$71 million, paid through a combination of cash, debt and the issuance of 888,889 common units in the Operating Partnership. Collectively, the A-C Portfolio total 605,358 square feet in leaseable space, and were 92% leased as of the acquisition date by 77 primarily retail tenants. Each property is anchored by either a Bi-Lo, Harris Teeter or Piggly Wiggly grocery store.

The A-C Portfolio consists of the following properties:

| Property Name             | Location           | Square Feet |
|---------------------------|--------------------|-------------|
| Darien Shopping Center    | Darien, GA         | 26,001      |
| Devine Street             | Columbia, SC       | 38,464      |
| Folly Road                | Charleston, SC     | 47,794      |
| Georgetown                | Georgetown, SC     | 29,572      |
| Ladson Crossing           | Ladson, SC         | 52,607      |
| Lake Greenwood Crossing   | Greenwood, SC      | 47,546      |
| Lake Murray               | Lexington, SC      | 39,218      |
| Litchfield Market Village | Pawleys Island, SC | 86,740      |
| Moncks Corner             | Moncks Corner, SC  | 26,800      |
| Ridgeland                 | Ridgeland, SC      | 20,029      |
| Shoppes at Myrtle Park    | Bluffton, SC       | 56,380      |
| South Lake                | Lexington, SC      | 44,318      |
| South Park                | Mullins, SC        | 60,874      |
| St. Matthews              | St. Matthews, SC   | 29,015      |

## Critical Accounting Policies

In preparing the condensed consolidated financial statements, we have made estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenue and expenses during the reported periods. Actual results may differ from these estimates. A summary of our critical accounting policies is included in our 2015 Form 10-K under “Management’s Discussion and Analysis of Financial Condition and Results of Operations.” There have been no significant changes to these policies during the six months ended June 30, 2016. For disclosure regarding recent accounting pronouncements and the anticipated impact they will have on our operations, please refer to Note 2 of the condensed consolidated financial statements included in this Form 10-Q.



Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

Three and Six Months Ended June 30, 2016 Compared to the Three and Six Months Ended June 30, 2015

Results of Operations

The following table presents a comparison of the condensed consolidated statements of operations for the three and six months ended June 30, 2016 and 2015, respectively.

|  | Three Months Ending<br>June 30, |             | Six Months Ended<br>June 30, |             | Three Months<br>Ended Changes |             | Six Months<br>Ended Changes |             |
|--|---------------------------------|-------------|------------------------------|-------------|-------------------------------|-------------|-----------------------------|-------------|
|  | 2016                            | 2015        | 2016                         | 2015        | Change                        | %<br>Change | Change                      | %<br>Change |
| <b>PROPERTY DATA:</b>                                    |                                 |             |                              |             |                               |             |                             |             |
| Number of properties owned and operated at period end(1) | 55                              | 34          | 55                           | 34          | 21                            | 61.76       | % 21                        | 61.76       |
| Aggregate gross leasable area at period end(1)           | 3,750,976                       | 2,404,334   | 3,750,976                    | 2,404,334   | 1,346,642                     | 56.01       | % 1,346,642                 | 56.01       |
| Ending occupancy rate at period end (1)                  | 93.79                           | % 95.57     | % 93.79                      | % 95.57     | % (1.78)                      | )% (1.86)   | )% (1.78)                   | )% (1.86)   |
| <b>FINANCIAL DATA:</b>                                   |                                 |             |                              |             |                               |             |                             |             |
| Rental revenues  | \$8,455,169                     | \$4,315,375 | \$15,197,362                 | \$8,104,652 | \$4,139,794                   | 95.93       | % \$7,092,710               | 87.50       |
| Asset management fees                                    | 205,357                         | 121,184     | 460,248                      | 333,482     | 84,173                        | 69.46       | % 126,766                   | 38.00       |
| Commissions  | 91,014                          | 111,717     | 243,860                      | 220,610     | (20,703 )                     | (18.53 )%   | 23,250                      | 10.50       |
| Tenant reimbursements and other revenues                 | 2,333,834                       | 1,533,615   | 4,322,566                    | 2,576,899   | 800,219                       | 52.18       | % 1,745,667                 | 67.70       |
| Total Revenue  | 11,085,374                      | 6,081,891   | 20,224,036                   | 11,235,643  | 5,003,483                     | 82.27       | % 8,988,393                 | 80.00       |
| <b>EXPENSES:</b>   |                                 |             |                              |             |                               |             |                             |             |
| Property operations                                      | 2,797,096                       | 1,848,284   | 5,472,121                    | 3,401,958   | 948,812                       | 51.33       | % 2,070,163                 | 60.80       |
| Non-REIT management and leasing services                 | 265,947                         | 231,777     | 643,355                      | 601,552     | 34,170                        | 14.74       | % 41,803                    | 6.95        |
| Depreciation and amortization                            | 5,431,672                       | 3,839,249   | 10,311,759                   | 6,840,227   | 1,592,423                     | 41.48       | % 3,471,532                 | 50.70       |
| Provision for credit losses                              | 77,455                          | 54,538      | 164,981                      | 101,736     | 22,917                        | 42.02       | % 63,245                    | 62.10       |
| Corporate general & administrative                       | 2,526,574                       | 3,508,497   | 4,807,682                    | 5,817,461   | (981,923 )                    | (27.99 )%   | (1,009,779 )                | (17.30)     |
| Total Operating Expenses                                 | 11,098,744                      | 9,482,345   | 21,399,898                   | 16,762,934  | 1,616,399                     | 17.05       | % 4,636,964                 | 27.60       |

Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

|   |               |               |               |               |              |           |              |       |
|---|---------------|---------------|---------------|---------------|--------------|-----------|--------------|-------|
| Operating Loss                                    | (13,370 )     | (3,400,454 )  | (1,175,862 )  | (5,527,291 )  | 3,387,084    | 99.61 %   | 4,351,429    | 78.7  |
| Interest expense                                  | (3,742,213 )  | (1,979,266 )  | (6,162,028 )  | (4,121,985 )  | (1,762,947 ) | (89.07 )% | (2,040,043 ) | (49.4 |
| Net Loss from                                     |               |               |               |               |              |           |              |       |
| Continuing Operations                             | (3,755,583 )  | (5,379,720 )  | (7,337,890 )  | (9,649,276 )  | 1,624,137    | 30.19 %   | 2,311,386    | 23.9  |
| Discontinued Operations                           |               |               |               |               |              |           |              |       |
| Income (loss) from operations                     | 55,824        | 84,482        | 76,349        | 130,849       | (28,658 )    | (33.92 )% | (54,500 )    | (41.0 |
| Gain on disposal of properties                    | 688,019       | —             | 688,019       | —             | 688,019      | —         | 688,019      | —     |
| Net Income from Discontinued Operations           | 743,843       | 84,482        | 764,368       | 130,849       | 659,361      | 780.48 %  | 633,519      | 484.0 |
| Net Loss  | (3,011,740 )  | (5,295,238 )  | (6,573,522 )  | (9,518,427 )  | 2,283,498    | 43.12 %   | 2,944,905    | 30.9  |
| Net loss attributable to noncontrolling interests | (312,911 )    | (440,216 )    | (645,787 )    | (902,592 )    | 127,305      | 28.92 %   | 256,805      | 28.4  |
| Net Loss Attributable to Wheeler REIT             | \$(2,698,829) | \$(4,855,022) | \$(5,927,735) | \$(8,615,835) | \$2,156,193  | 44.41 %   | \$2,688,100  | 31.2  |

(1) Excludes the undeveloped land parcels and Riversedge North, our corporate headquarters. Includes assets held for sale.

Same Store and New Store Operating Income

The following table provides same store and new store financial information. The discussion below primarily focuses on same store results of operations since eleven of the fifteen 2015 retail acquisitions and all fourteen of our 2016 retail acquisitions occurred subsequent to June 30, 2015.

|  | Three Months Ended June 30, |               |              |               |                |                |
|--|-----------------------------|---------------|--------------|---------------|----------------|----------------|
|  | Same Store                  |               | New Store    |               | Total          |                |
|  | 2016                        | 2015          | 2016         | 2015          | 2016           | 2015           |
| Property revenues                              | \$4,890,888                 | \$4,905,410   | \$5,898,115  | \$943,580     | \$10,789,003   | \$5,848,990    |
| Property expenses                              | 1,350,644                   | 1,563,054     | 1,446,452    | 285,230       | 2,797,096      | 1,848,284      |
| Property Net Operating Income                  | 3,540,244                   | 3,342,356     | 4,451,663    | 658,350       | 7,991,907      | 4,000,706      |
| Asset Management and Commission Revenue        | 296,371                     | 232,901       | —            | —             | 296,371        | 232,901        |
| Non-REIT management and leasing services       | 265,947                     | 231,777       | —            | —             | 265,947        | 231,777        |
| Depreciation and amortization                  | 1,851,677                   | 2,489,096     | 3,579,995    | 1,350,153     | 5,431,672      | 3,839,249      |
| Provision for credit losses                    | 66,532                      | 52,396        | 10,923       | 2,142         | 77,455         | 54,538         |
| Corporate general & administrative             | 1,864,438                   | 3,352,800     | 662,136      | 155,697       | 2,526,574      | 3,508,497      |
| Total Other Operating Expenses                 | 4,048,594                   | 6,126,069     | 4,253,054    | 1,507,992     | 8,301,648      | 7,634,061      |
| Interest expense                               | 2,865,484                   | 1,732,021     | 876,729      | 247,245       | 3,742,213      | 1,979,266      |
| Net Loss from Continuing Operations            | (3,077,463 )                | (4,282,833 )  | (678,120 )   | (1,096,887 )  | (3,755,583 )   | (5,379,720 )   |
| Discontinued Operations                        |                             |               |              |               |                |                |
| Income (loss) from operations                  | 23,085                      | 90,581        | 32,739       | (6,099 )      | 55,824         | 84,482         |
| Gain on disposal of properties                 | 688,019                     | —             | —            | —             | 688,019        | —              |
| Net Income (Loss) from Discontinued Operations | 711,104                     | 90,581        | 32,739       | (6,099 )      | 743,843        | 84,482         |
| Net Loss                                       | \$(2,366,359)               | \$(4,192,252) | \$(645,381 ) | \$(1,102,986) | \$(3,011,740 ) | \$(5,295,238 ) |
|  | Six Months Ended June 30,   |               |              |               |                |                |
|  | Same Store                  |               | New Store    |               | Total          |                |
|  | 2016                        | 2015          | 2016         | 2015          | 2016           | 2015           |
| Property revenues                              | \$9,645,983                 | \$9,469,065   | \$9,873,945  | \$1,212,486   | \$19,519,928   | \$10,681,551   |
| Property expenses                              | 2,993,624                   | 3,034,739     | 2,478,497    | 367,219       | 5,472,121      | 3,401,958      |
| Property Net Operating Income                  | 6,652,359                   | 6,434,326     | 7,395,448    | 845,267       | 14,047,807     | 7,279,593      |
| Asset Management and Commission Revenue        | 704,108                     | 554,092       | —            | —             | 704,108        | 554,092        |
| Non-REIT management and leasing services       | 643,355                     | 601,552       | —            | —             | 643,355        | 601,552        |
| Depreciation and amortization                  | 3,823,579                   | 5,051,281     | 6,488,180    | 1,788,946     | 10,311,759     | 6,840,227      |
| Provision for credit losses                    | 105,804                     | 99,594        | 59,177       | 2,142         | 164,981        | 101,736        |
| Corporate general & administrative             | 4,072,584                   | 5,337,584     | 735,098      | 479,877       | 4,807,682      | 5,817,461      |
| Total Other Operating Expenses                 | 8,645,322                   | 11,090,011    | 7,282,455    | 2,270,965     | 15,927,777     | 13,360,976     |
| Interest expense                               | 4,408,570                   | 3,791,099     | 1,753,458    | 330,886       | 6,162,028      | 4,121,985      |
| Net Loss from Continuing Operations            | (5,697,425 )                | (7,892,692 )  | (1,640,465 ) | (1,756,584 )  | (7,337,890 )   | (9,649,276 )   |



Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

Discontinued Operations

|  |               |               |               |               |               |               |
|--|---------------|---------------|---------------|---------------|---------------|---------------|
| Income (loss) from operations                  | 27,652        | 158,656       | 48,697        | (27,807       | ) 76,349      | 130,849       |
| Gain on disposal of properties                 | 688,019       | —             | —             | —             | 688,019       | —             |
| Net Income (Loss) from Discontinued Operations | 715,671       | 158,656       | 48,697        | (27,807       | ) 764,368     | 130,849       |
| Net Loss                                       | \$(4,981,754) | \$(7,734,036) | \$(1,591,768) | \$(1,784,391) | \$(6,573,522) | \$(9,518,427) |

Property Revenues

Total same store property revenues for the three and six month periods ended June 30, 2016 were \$4.89 million and \$9.65 million, respectively, compared to \$4.91 million and \$9.47 million, respectively, for the three and six month periods ended June 30, 2015, representing a decrease of approximately \$0.01 million and an increase of approximately \$0.18 million,

respectively. Same store revenues fluctuated primarily due to increases in tenant reimbursements, positive rent spreads on renewals and increases in occupancy.

The three and six month periods ended June 30, 2016 represent full periods of operations reported for the fifteen retail acquisitions made in 2015. These properties (new stores) contributed \$5.90 million and \$9.87 million, respectively, in revenues for the three and six month periods ended June 30, 2016, compared to \$0.94 million and \$1.21 million, respectively, in contributions to revenue for the three and six month periods ended June 30, 2015. Going forward we believe these properties will generate a significant amount of revenue for us and we will benefit from future contractual rent increases and expansion opportunities.

#### Property Expenses

Total same store property expenses for the three and six month periods ended June 30, 2016 were \$1.35 million and \$2.99 million, respectively, compared to \$1.56 million and \$3.03 million, respectively, for the three and six month periods ended June 30, 2015. The respective decreases were primarily due to the reductions in repair and maintenance on buildings, reductions in snow removal year over year, which was offset by increases in real estate taxes for the three and six months ended June 30, 2016 as compared to the 2015 three and six month periods.

There were no significant unusual or non-recurring items included in new store property expenses for the three and six month periods ended June 30, 2016.

#### Property Net Operating Income

Total property net operating income was \$7.99 million and \$14.05 million, respectively, for the three and six month periods ended June 30, 2016 compared to \$4.00 million and \$7.28 million, respectively, for the three and six month periods ended June 30, 2015. The three and six month periods ended June 30, 2016 represent an increase of \$3.99 million and \$6.77 million, respectively, over the comparable prior year periods, primarily due to the increases in property revenues resulting from the twenty-five incremental retail acquisitions that occurred subsequent to June 30, 2015. New stores accounted for the majority of these increases by generating \$4.45 million and \$7.40 million, respectively, in property net operating income for the three and six month periods ended June 30, 2016, compared to \$0.66 million and \$0.85 million, respectively, for the three and six month periods ended June 30, 2015.

#### Other Operating Expenses

Same store other operating expenses for the three and six month periods ended June 30, 2016 were \$4.05 million and \$8.65 million, respectively, which represent a decreases of \$2.08 million and \$2.44 million over the three and six month periods ended June 30, 2015. These decreases in same store operating expenses for the three and six month periods ended June 30, 2016 primarily resulted from decreases of \$0.64 million and \$1.23 million in depreciation and amortization expense, respectively, and decreases of \$1.49 million and \$1.27 million in general and administrative expenses, respectively. The decreases in same store depreciation and amortization expense for the three and six month periods ended June 30, 2016 resulted from additional assets becoming fully depreciated and amortized subsequent to the June 2015 periods. The decreases in same store general and administrative expenses for the three and six month periods ended June 30, 2016 resulted from decreases in acquisition costs and capital related costs.

Total other operating expenses increased by \$0.67 million and \$2.57 million for the three and six month periods ended June 30, 2016, respectively, due to an overall increase in depreciation and amortization resulting from the additional expense associated with the twenty-five properties acquired subsequent to June 30, 2015. This increase was offset by the respective decreases in general and administrative expenses as noted above. General and administrative expenses during the three and six month periods ended June 30, 2016 included approximately \$0.76 million and \$1.42 million, respectively, of non-recurring expenses related to acquisitions, capital events and other miscellaneous costs which are detailed below.

| Three<br>Months<br>Ended<br>June 30,<br>2016<br>(unaudited) | Six Months<br>Ended<br>June 30,<br>2016 |
|---|---|
|---|---|

Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

|                       |           |             |
|-----------------------|-----------|-------------|
| Acquisition costs     | \$383,041 | \$796,351   |
| Capital related costs | 187,699   | 249,868     |
| Other                 | 185,000   | 376,000     |
|                       | \$755,740 | \$1,422,219 |

29

---

Acquisition expenses were primarily related to financial statement audits, appraisals and legal matters for the A-C Portfolio acquisition completed on April 12, 2016 and sourcing and due diligence of potential acquisitions currently in our pipeline. Other nonrecurring expenses are miscellaneous costs we believe will not be incurred on a going forward basis.

#### Interest Expense

Same store interest expense was \$2.87 million and \$4.41 million, respectively, for the three and six month periods ended June 30, 2016, which represent increases of \$1.13 million and \$0.62 million, respectively, as compared to \$1.73 million and \$3.79 million for the three and six month periods ended June 30, 2015. Total interest expense for the three and six months ended June 30, 2016 increased by \$1.76 million and \$2.04 million, respectively. The increase is primarily attributed to the incremental debt service associated with the additional borrowings utilized to acquire the twenty-five retail properties occurring subsequent to June 30, 2015.

#### Funds from Operations

We use Funds from Operations ("FFO"), a non-GAAP measure, as an alternative measure of our operating performance, specifically as it relates to results of operations and liquidity. We compute FFO in accordance with standards established by the Board of Governors of NAREIT in its March 1995 White Paper (as amended in November 1999 and April 2002). As defined by NAREIT, FFO represents net income (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus real estate related depreciation and amortization (excluding amortization of loan origination costs) and after adjustments for unconsolidated partnerships and joint ventures. Most industry analysts and equity REITs, including us, consider FFO to be an appropriate supplemental measure of operating performance because, by excluding gains or losses on dispositions and excluding depreciation, FFO is a helpful tool that can assist in the comparison of the operating performance of a company's real estate between periods, or as compared to different companies. Management uses FFO as a supplemental measure to conduct and evaluate our business because there are certain limitations associated with using GAAP net income alone as the primary measure of our operating performance. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time, while historically real estate values have risen or fallen with market conditions. Accordingly, we believe FFO provides a valuable alternative measurement tool to GAAP when presenting our operating results.

Below is a comparison of same and new store FFO for the three and six month periods ended June 30, 2016 and 2015:

Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

|  | Three Months Ended June 30, |               |               |               |               |               | Period Over Period Change |           |
|--|-----------------------------|---------------|---------------|---------------|---------------|---------------|---------------------------|-----------|
|  | Same Stores                 |               | New Stores    |               | Total         |               |                           |           |
|  | 2016                        | 2015          | 2016          | 2015          | 2016          | 2015          | \$                        | %         |
| Net loss   | \$(2,366,359)               | \$(4,192,252) | \$(645,381)   | \$(1,102,986) | \$(3,011,740) | \$(5,295,238) | \$2,283,498               | (43.12)%  |
| Depreciation of real estate assets from continuing operations                    | 1,851,677                   | 2,489,096     | 3,579,995     | 1,350,153     | 5,431,672     | 3,839,249     | 1,592,423                 | 41.48%    |
| Depreciation of real estate assets from discontinued operations                  | —                           | 207,448       | —             | 28,052        | —             | 235,500       | (235,500)                 | (100.00)% |
| Depreciation of real estate assets   | 1,851,677                   | 2,696,544     | 3,579,995     | 1,378,205     | 5,431,672     | 4,074,749     | 1,356,923                 | 33.30%    |
| Gain on sale of discontinued operations  | (688,019)                   | —             | —             | —             | (688,019)     | —             | (688,019)                 | —%        |
| FFO  | \$(1,202,701)               | \$(1,495,708) | \$2,934,614   | \$275,219     | \$1,731,913   | \$(1,220,489) | \$2,952,402               | (241.90)% |
|  | Six Months Ended June 30,   |               |               |               |               |               | Period Over Period Change |           |
|  | Same Stores                 |               | New Stores    |               | Total         |               |                           |           |
|  | 2016                        | 2015          | 2016          | 2015          | 2016          | 2015          | \$                        | %         |
| Net loss   | \$(4,981,754)               | \$(7,734,036) | \$(1,591,768) | \$(1,784,391) | \$(6,573,522) | \$(9,518,427) | \$2,944,905               | 30.94%    |
| Depreciation and amortization of real estate assets from continuing operations   | 3,823,579                   | 5,051,281     | 6,488,180     | 1,788,946     | 10,311,759    | 6,840,227     | 3,471,532                 | 50.75%    |
| Depreciation and amortization of real estate assets from discontinued operations | —                           | 414,903       | —             | 56,103        | —             | 471,006       | (471,006)                 | (100.00)% |
| Depreciation of real estate assets   | 3,823,579                   | 5,466,184     | 6,488,180     | 1,845,049     | 10,311,759    | 7,311,233     | 3,000,526                 | 41.04%    |
| Gain on sale of discontinued operations  | (688,019)                   | —             | —             | —             | (688,019)     | —             | (688,019)                 | —%        |
| FFO  | \$(1,846,194)               | \$(2,267,852) | \$4,896,412   | \$60,658      | \$3,050,218   | \$(2,207,194) | \$5,257,412               | 238.19%   |

During the three and six month periods ended June 30, 2016, same store FFO increased \$0.29 million and \$0.42 million, respectively, primarily due to decreases of \$1.49 million and \$1.27 million, respectively, in corporate general and administrative expenses, increases in property net operating income of \$0.20 million and \$0.22 million, respectively, offset by increases in interest expense of \$1.13 million and \$0.62 million, respectively, for the three and six month periods ended June 30, 2016, as described above. Total FFO increased \$2.95 million and \$5.26 million, respectively, for the three and six month periods ended June 30, 2016 primarily due to the expansion of operations resulting from the twenty-five retail acquisitions occurring subsequent to June 30, 2015 that contributed incremental new store FFO of \$2.66 million and \$4.84 million when compared to the same period prior year.

We believe the computation of FFO in accordance with NAREIT's definition includes certain items that are not indicative of the results provided by our operating portfolio and affect the comparability of our period-over-period performance. These items include, but are not limited to, legal settlements, non-cash share-based compensation expense, non-cash amortization on loans and acquisition costs. Therefore, in addition to FFO, management uses Adjusted FFO ("AFFO"), which we define to exclude such items. Management believes that these adjustments are appropriate in determining AFFO as they are not indicative of the operating performance of our assets. In addition, we believe that AFFO is a useful supplemental measure for the investing community to use in comparing us to other REITs as many REITs provide some form of adjusted or modified FFO. However, there can be no assurance that AFFO presented by us is comparable to the adjusted or modified FFO of other REITs.

Total AFFO for the three and six month periods ended June 30, 2016, respectively, is shown in the table below:

|  | Three Months Ended June 30, |               | Six Months Ended June 30, |               |
|--|-----------------------------|---------------|---------------------------|---------------|
|  | 2016                        | 2015          | 2016                      | 2015          |
| FFO  | \$1,731,913                 | \$(1,220,489) | \$3,050,218               | \$(2,207,194) |
| Preferred stock dividends                                      | (511,299 )                  | (8,334,102 )  | (1,022,599 )              | (10,836,325 ) |
| Preferred stock accretion adjustments                          | 88,526                      | 5,768,361     | 177,051                   | 6,979,563     |
| FFO available to common shareholders and common unitholders    | 1,309,140                   | (3,786,230 )  | 2,204,670                 | (6,063,956 )  |
| Acquisition costs  | 383,041                     | 740,223       | 796,351                   | 1,433,739     |
| Capital related costs  | 187,699                     | 553,132       | 249,868                   | 621,650       |
| Other non-recurring and non-cash expenses                      | 221,742                     | 327,480       | 459,202                   | 416,980       |
| Share-based compensation                                       | 260,750                     | 256,300       | 411,000                   | 301,300       |
| Straight-line rent   | (134,964 )                  | (34,824 )     | (142,070 )                | (93,435 )     |
| Loan cost amortization   | 645,906                     | 259,050       | 835,448                   | 745,248       |
| Above/below market lease amortization                          | 650                         | 213,746       | 72,262                    | 409,475       |
| Perimeter legal accrual  | —                           | 124,300       | —                         | 124,300       |
| Recurring capital expenditures and tenant improvement reserves | (187,836 )                  | (139,500 )    | (327,019 )                | (270,400 )    |
| AFFO   | \$2,686,128                 | \$(1,486,323) | \$4,559,712               | \$(2,375,099) |

Preferred stock dividends for the three and six month periods ended June 30, 2015 include approximately \$1.63 million and \$1.98 million, respectively, of dividends (excluding the impact of accretion adjustments) related to the Series C Preferred Stock. The preferred stock accretion adjustments represent the amortization of offering costs associated with raising the Series B and Series C Preferred Stock. Other non-recurring expenses primarily relate to those costs that are related to miscellaneous items that we do not anticipate incurring on a going forward basis.

#### Liquidity and Capital Resources

At June 30, 2016, our consolidated cash and cash equivalents totaled \$2.65 million compared to consolidated cash and cash equivalents of \$10.48 million at December 31, 2015. Cash flows from operating activities, investing activities and financing activities for the six month periods ended June 30, 2016 and 2015 were as follows:

|                      | Six Months Ended June 30, |                | Period Over Period Change |           |
|----------------------|---------------------------|----------------|---------------------------|-----------|
|                      | 2016                      | 2015           | \$                        | %         |
| Operating activities | \$5,665,038               | \$(9,758,180 ) | \$15,423,218              | 158.05 %  |
| Investing activities | \$(9,194,326)             | \$(20,648,687) | \$11,454,361              | 55.47 %   |
| Financing activities | \$(4,296,731)             | \$69,584,777   | \$(73,881,508 )           | (106.17)% |

#### Operating Activities

During the six months ended June 30, 2016, our cash flows from operating activities were \$5.67 million, compared to cash flows used in operating activities of \$9.76 million during the six months ended June 30, 2015. Operating cash flows were primarily impacted by the \$2.94 million decrease in our consolidated net loss due to the factors discussed in the Results of Operations section above, specifically the additional FFO of \$4.84 million from new stores that were acquired in 2015 and 2016. Also impacting operating cash flows is the fluctuation in acquisition deposits included within deferred costs and the timing of the respective acquisitions.

#### Investing Activities

During the six months ended June 30, 2016, our cash flows used in investing activities were \$9.19 million, compared to cash flows used in investing activities of \$20.65 million during the six months ended June 30, 2015. Investing activities for the six months ended June 30, 2016 reflect amounts used for the A-C portfolio acquisition consisting of fourteen retail property acquisitions as well as increased capital expenditures of \$0.98 million for existing properties. The A-C portfolio acquisition was accomplished utilizing an 85% loan to value ratio versus a typical ratio of 65% required on most CMBS loans. This resulted in less cash outflows for the six months ended June 30, 2016. For the six months ended June 30, 2016, cash paid capital property reserves decreased by \$1.6 million due to prior year reserved balances being released upon completion of required activities. Investing cash flows for the six months ended June 30,

2015 are offset by the impact of approximately \$0.9 million related to the acquisition of the Ruby Tuesday and Outback Steakhouse ground leases at Pierpont Centre, which are now assets held for sale.



### Financing Activities

During the six months ended June 30, 2016, our cash flows used in financing activities were \$4.30 million, compared to \$69.58 million of cash flows from financing activities during the six months ended June 30, 2015. The primary factor contributing to the comparative fluctuation in financing cash flows was the Series C Preferred Stock offering in March 2015, which generated \$83.42 million. Additionally, there was an increase in dividends paid of \$2.70 million during the six months ended June 30, 2016 when compared to the same period last year. Payments for deferred financing costs increased for the six months ended June 30, 2016 due to higher debt related to acquisitions as compared to the same period last year. This is offset by an increase in 2016 loan proceeds of \$11.00 million, which were not tied to a specific acquisition, and further offset by a decrease in loan principal payments of \$3.02 million primarily due to the payoff of the Lumber River loan in 2015.

There was no refinancing activity during the six month periods ended June 30, 2016 and 2015.

As of June 30, 2016 and December 31, 2015, our debt balances, excluding unamortized debt issuance costs, consisted of the following:

|  | June 30, 2016 | December 31,<br>2015 |
|--|---------------|----------------------|
| Fixed-rate notes                       | \$185,183,431 | \$182,466,706        |
| Fixed-rate notes, assets held for sale | 1,350,000     | \$1,982,042          |
| Floating-rate line of credit           | 70,194,000    | 6,873,750            |
| Total debt                             | \$256,727,431 | \$191,322,498        |

The weighted-average interest rate and term of our fixed-rate debt are 5.00% and 5.79 years, respectively, at June 30, 2016. We have \$34.6 million of debt maturing during the twelve months ending June 30, 2017. While we anticipate being able to refinance our maturing loans at reasonable market terms upon maturity, our inability to do so may materially impact our financial position and results of operations. See the financial statements included elsewhere in this Form 10-Q for additional mortgage indebtedness details.

### Future Liquidity Needs

In addition to the funding of our ongoing operations, the primary liquidity needs of the Company at June 30, 2016 are \$34.6 million in debt maturities due within the following year, debt service payments, preferred stock dividends, margin covenant requirements as detailed in our Credit Agreement with KeyBank and the \$0.21 per share (approximately \$15.5 million) targeted annual common stock dividend we are currently paying on monthly basis. The amended Credit Agreement with KeyBank that was executed to facilitate the A-C Portfolio acquisition temporarily increased our leverage ratio requirement until April 12, 2017, at which time the requirement will revert back to the original ratio documented within the Credit Agreement with KeyBank entered into on May 29, 2015. Furthermore, the amendment stipulates that that total balance drawn on the line of credit must be reduced from the June 30, 2016 balance of \$67.2 million to \$60.3 million by August 12, 2016 and further to \$49.95 million by April 12, 2017. Additionally, the Company entered into the Revere Term Loan on April 8, 2016 for \$8.0 million, which is payable by April 30, 2017. At June 30, 2016 the Revere Term Loan had a balance of \$7.45M and any early payoff of this amount would trigger a payment of the incremental unpaid portion of the \$640k contractually guaranteed interest due through April 30, 2017 plus a \$240k exit fee. Both the required pay downs on the KeyBank Credit Agreement and the payoff of the Revere Term Loan are included in the \$34.6 million of debt maturities due prior to June 30, 2017 described above.

The amended Credit Agreement with KeyBank requires us to reduce our overall leverage ratio prior to April 12, 2017, which may require us to raise additional cash proceeds from sources other than debt refinancing. We have implemented plans to meet these requirements, including reductions in general and administrative expenses and discussions with various third party capital sources. Additionally, we are in the process of refinancing pending debt maturities and portions of the Key Bank credit facility to expedite meeting the conditions of the Credit Agreement. On July 11, 2016, we refinanced \$3.9 million of borrowings under the amended Credit Agreement with KeyBank which was collateralized by the Chesapeake Square property. On July 29, 2016, the Company refinanced the Perimeter promissory note totaling \$4.1 million. On July 21, 2016, the Company entered into an Equity Distribution Agreement

with a third party agent to issue and sell up to \$50,000,000 of the Company's Series B Convertible Preferred Stock, without par value per share ("Series B Stock"), in the aggregate. As of the date of this filing, the Company has sold 721,761 shares of Series B stock for approximately \$15.3 million and net proceeds of \$14.8 million, which can be used to address future liquidity needs. On August 2, 2016, the Company used \$3.0 million of the raised proceeds to pay down the borrowings under the amended Credit Agreement with KeyBank which were collateralized by the Lumber River property. On August 4, 2016, additional cash raised of \$11.8 million was used to pay down a portion of the remaining \$60.3 million balance owed under the KeyBank Credit Agreement, which is collateralized by the A-C Portfolio. Based on our proven ability to

refinance debt and obtain alternative sources of capital, and existing market conditions, we believe it to be probable that our plans to meet these obligations will be successful.

Our success in refinancing the debt and executing on our growth strategy will dictate our liquidity needs going forward. If we are unable to execute in these areas, our ability to grow and pay future dividends may be limited without additional capital.

In addition to liquidity required to fund debt payments, distributions and acquisitions, we may incur some level of capital expenditures during the year for our existing properties that cannot be passed on to our tenants. The majority of these expenditures occur subsequent to acquiring a new property that requires significant improvements to maximize occupancy and lease rates, with an existing property that needs a facelift to improve its marketability or when tenant improvements are required to make a space fit a particular tenant's needs. Significant capital expenditures could also impact our ability to grow and pay future dividends.

#### Off-Balance Sheet Arrangements

As of June 30, 2016, we have no off-balance sheet arrangements that are likely to have a material effect on our financial condition, revenues or expenses, results of operations, liquidity, capital resources or capital expenditures.

#### New Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers," which supersedes the revenue recognition requirements of Accounting Standards Codification ("ASC") Topic 605, "Revenue Recognition" and most industry-specific guidance on revenue recognition throughout the ASC. The new standard is principles based and provides a five step model to determine when and how revenue is recognized. The core principle of the new standard is that revenue should be recognized when a company transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. The new standard also requires disclosure of qualitative and quantitative information surrounding the amount, nature, timing and uncertainty of revenues and cash flows arising from contracts with customers. In March 2016, the FASB issued ASU No. 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net), which clarifies the implementation guidance on principal versus agent considerations. In April 2016, the FASB issued ASU 2016-10, "Revenue from contracts with customers (Topic 606): Identifying Performance Obligations and Licensing," which provides further guidance on identifying performance obligations and intellectual property licensing implementation. In June 2016, the FASB issued ASU 2016-12, "Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients", which relates to assessing collectability, presentation of sales taxes, noncash consideration and completed contracts and contract modifications in transition. Companies are permitted to adopt the ASUs as early as fiscal years beginning after December 15, 2016, but the adoption is required for fiscal years beginning after December 15, 2017. These new standards will be effective for the Company in the first quarter of the year ended December 31, 2018 and can be applied either retrospectively to all periods presented or as a cumulative-effect adjustment as of the date of adoption. The Company is currently evaluating the impact of adoption of the new standard on its consolidated financial statements.

In August 2014, the FASB issued ASU 2014-15, "Presentation of Financial Statements - Going Concern (Subtopic 205-40)." This ASU defines management's responsibility to evaluate whether there is substantial doubt about an organization's ability to continue as a going concern and provides guidance on required financial statement footnote disclosures. This ASU is effective for annual periods ending after December 15, 2016. The Company will adopt this ASU as of December 31, 2016 and use its guidance when evaluating whether there is substantial doubt about the Company's ability to continue as a going concern.

In April 2015, the FASB issued ASU 2015-03, "Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs." This new guidance requires the presentation of unamortized debt issuance costs to be shown in the liabilities section of the consolidated balance sheets as a reduction of the principal amount of the

associated debt, rather than as an asset. ASU 2015-03 is effective for fiscal years beginning after December 15, 2015 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a retrospective approach by restating prior period comparative consolidated balance sheets. The Company adopted the ASU effective January 1, 2016 and applied it on a retrospective basis for all debt issuance costs, including those pertaining to the Company's revolving credit facility. As a result, unamortized debt issuance costs of \$4.71 million as of December 31, 2015 have been reclassified from other assets and presented as a deduction of indebtedness in the condensed consolidated balance sheet.

In September 2015, the FASB issued ASU 2015-16, "Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments." This new guidance requires that the acquirer recognizes adjustments to preliminary acquisition values and account for the cumulative effect of any required adjustments in the period in which they are determined.

ASU 2015-16 is effective for fiscal years beginning after December 15, 2015 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a prospective approach for adjustments that occur after the effective date. The Company adopted the ASU effective January 1, 2016.

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)." ASU 2016-02 is intended to improve financial reporting about leasing transactions. The ASU affects all companies and other organizations that lease assets such as real estate, airplanes, and manufacturing equipment. The ASU will require organizations that lease assets referred to as "Lessees" to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. An organization is to provide disclosures designed to enable users of financial statements to understand the amount, timing, and uncertainty of cash flows arising from leases. These disclosures include qualitative and quantitative requirements concerning additional information about the amounts recorded in the financial statements. Under the new guidance, a lessee will be required to recognize assets and liabilities for leases with lease terms of more than 12 months. Consistent with current GAAP, the recognition, measurement, and presentation of expenses and cash flows arising from a lease by a lessee primarily will depend on its classification as a finance or operating lease. However, unlike current GAAP which requires only capital leases to be recognized on the balance sheet the new ASU will require both types of leases (i.e. operating and capital) to be recognized on the balance sheet. The FASB lessee accounting model will continue to account for both types of leases. The capital lease will be accounted for in substantially the same manner as capital leases are accounted for under existing GAAP. The operating lease will be accounted for in a manner similar to operating leases under existing GAAP, except that lessees will recognize a lease liability and a lease asset for all of those leases. The leasing standard will be effective for calendar year-end public companies beginning after December 15, 2018. Public companies will be required to adopt the new leasing standard for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption will be permitted for all companies and organizations upon issuance of the standard. For calendar year-end public companies, this means an adoption date of January 1, 2019 and retrospective application to previously issued annual and interim financial statements for 2018 and 2017. Lessees with a large portfolio of leases are likely to see a significant increase in balance sheet assets and liabilities. See Note 8 for the Company's current lease commitments. The Company is currently evaluating the impact of ASU 2016-02 on its financial statements.

In March 2016, the FASB issued ASU 2016-09, "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting." This ASU simplifies several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities and classification on the statement of cash flows. This ASU is effective for annual periods beginning after December 15, 2016 and early adoption is permitted. The new standard can be applied using either a prospective transition method or a retrospective transition method. The Company will adopt this ASU in 2017 and does not expect the adoption of this ASU to materially impact its financial position or results of operations.

Other accounting standards that have been issued or proposed by the FASB or other standard-setting bodies are not currently applicable to the Company or are not expected to have a significant impact on the Company's financial position, results of operations and cash flows.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

The primary market risk to which we are exposed is interest rate risk. Our primary interest rate exposure is LIBOR. We primarily use fixed interest rate financing to manage our exposure to fluctuations in interest rates.

At June 30, 2016, approximately \$186.53 million, or 72.66%, of our debt had fixed interest rates and approximately \$70.19 million, or 27.34%, had variable interest rates. Assuming no increase in the level of our variable rate debt, if interest rates increased by 1.0%, our cash flow would decrease by approximately \$0.70 million per year. At June 30, 2016, LIBOR was approximately 47 basis points. Assuming no increase in the level of our variable rate debt, if LIBOR was reduced to zero basis points, our cash flow would increase by approximately \$0.33 million per year.

### Item 4. Controls and Procedures.

#### Evaluation of Disclosure Controls and Procedures

The management of the Trust, under the supervision and with the participation of our principal executive and financial officers, has evaluated the effectiveness of our disclosure controls and procedures in ensuring that the information required to be disclosed in our filings under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, including ensuring that such information is accumulated and communicated to the Trust's management, as appropriate, to allow timely decisions regarding required disclosure. Based on such evaluation, our principal executive and financial officers have concluded that such disclosure controls and procedures were effective as of June 30, 2016 (the end of the period covered by this Form 10-Q).

Changes in Internal Control Over Financial Reporting

None.

Table of Contents

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

We are subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. While the resolution of these matters cannot be predicted with certainty, management believes the final outcome of such matters will not have a material adverse effect on our financial position, results of operation or liquidity.

Item 1A. Risk Factors.

The Company first met the requirements of an accelerated filer in 2015, therefore, it was not required to disclose risk factors in any of its previously filed Annual Reports on Form 10-K. Accordingly, this item is not applicable. The Company did disclose risk factors in its Registration Statement on Form S-11 (the "Registration Statement") filed on August 20, 2014, as amended (File No. 198245) and there have been no material changes from the risk factors disclosed in the Registration Statement.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

(a) On January 19, 2016, in connection with the acquisition of real property located in Virginia Beach, Virginia known as Laskin Road, and pursuant to the terms of a Subscription Agreement between the Operating Partnership and Darefund, LLC, a Virginia limited liability company ("Darefund"), the Operating Partnership exchanged an aggregate of 807,727 of its common units worth \$1,499,383 as consideration for real property known as Laskin Road, located in Virginia Beach, Virginia.

The common units are redeemable for cash equal to the then-current market value of one share of the Trust's common stock or, at the Trust's option, one share of the Trust's common stock, commencing 12 months following the completion of this exchange. The Operating Partnership did not receive any proceeds from the exchange because the common units were used as consideration to acquire Laskin Road. The issuance of the common units was exempt from registration pursuant to the exemption provided by Rule 506 of Regulation D under the Securities Act of 1933, as amended, based upon the above facts, because Darefund is an accredited investor and because the issuance of the common units was a private transaction by the Operating Partnership and did not involve any public offering.

No underwriter was used in connection with the issuance of these common units.

(b) Not applicable.

(c) Not applicable.

Item 3. Defaults Upon Senior Securities.

Not applicable.

Item 4. Mine Safety Disclosures.

Not applicable.

Item 5. Other Information.

None.

Table of Contents

Item 6. Exhibits.

Exhibit

- 1.1 Equity Distribution Agreement dated July 21, 2016 by and between Wheeler Real Estate Investment Trust, Inc., Wheeler REIT, L.P., and Jones Trading Institutional Services, LLC (16)
- 3.1 Articles of Amendment and Restatement of the Registrant. (1)
- 3.2 Amended and Restated Bylaws of Registrant (2)
- 4.1 Form of Certificate of Common Stock of Registrant (2)
- 4.2 Form of Certificate of Series B Convertible Preferred Stock of Registrant (3)
- 4.3 Form of Warrant Certificate of Registrant (3)
- 4.4 Form of Warrant Agreement for December 2013/January 2014 Private Placement Offering (4)
- 4.5 Form of Warrant Agreement with Revere High Yield Fund, LP (14)
- 4.6 Calapasas West Partners, L.P. Amended Convertible Promissory Note. (15)
- 4.7 Full Value Partners, L.P. Amended Convertible Promissory Note. (15)
- 4.8 Full Value Special Situations Fund, L.P. Amended Convertible Promissory Note. (15)
- 4.9 MCM Opportunity Partners, L.P. Amended Convertible Promissory Note. (15)
- 4.10 Mercury Partners, L.P. Amended Convertible Promissory Note. (15)
- 4.11 Opportunity Partners, L.P. Amended Convertible Promissory Note. (15)
- 4.12 Special Opportunities Fund, Inc. Amended Convertible Promissory Note. (15)
- 4.13 Steady Gain Partners, L.P. Amended Convertible Promissory Note. (15)
- 10.1 Amended and Restated Agreement of Limited Partnership of Wheeler REIT, L.P. (5)
- 10.2 Amendment to the Amended and Restated Agreement of Limited Partnership of Wheeler REIT, L.P. Designation of Series C Mandatorily Convertible Preferred Units, as amended. (6)
- 10.3 Amendment to the Amended and Restated Agreement of Limited Partnership of Wheeler REIT, L.P. Designation of Series B Mandatorily Convertible Preferred Units. (1)
- 10.4 Amendment to the Amended and Restated Agreement of Limited Partnership of Wheeler REIT, L.P. Designation of Series A Mandatorily Convertible Preferred Units. (6)
- 10.5 Wheeler Real Estate Investment Trust, Inc. 2015 Long-Term Incentive Plan (7)



- 10.6 Wheeler Real Estate Investment Trust, Inc. 2016 Long-Term Incentive Plan (17)
- 10.7 Employment Agreement with Jon S. Wheeler (12)
- 10.8 Employment Agreement with Robin A. Hanisch (12)
- 10.9 Employment Agreement with Wilkes Graham (12)
- 10.10 Subordination Agreement (5)
  
- 10.11 Tax Protection Agreement dated October 24, 2014, by and among Jon S. Wheeler, Wheeler REIT, L.P., and Wheeler Real Estate Investment Trust, Inc. (8)
- 10.12 Termination Agreement dated October 24, 2014, by and among Wheeler Real Estate Investment Trust, Inc., Wheeler REIT, L.P., and WHLR Management, LLC. (8)
- 10.13 Purchase and Sale Agreement dated November 30, 2015, by and among WHLR-ACD Acquisition Company, LLC and certain sellers, for the purchase of the A-C Portfolio. (9)

Table of Contents

|         |   |
|---------|---|
| 10.14   | Ninth Amendment to Purchase and Sale Agreement dated March 30, 2016, by and among WHLR-ACD Acquisition Company, LLC, Wheeler Real Estate Investment Trust Inc., Wheeler REIT, LP and certain sellers. (13)  |
| 10.15   | Shareholders Rights Agreement, dated March 19, 2015, by and between Wheeler Real Estate Investment Trust, Inc. and Westport Capital Partners LLC as agent on behalf of certain investor. (10)   |
| 10.16   | Board Observer Rights Agreement, dated March 19, 2015, by and between Wheeler Real Estate Investment Trust, Inc. and MFP Investors, LLC. (10)   |
| 10.17   | Letter Agreement, dated March 19, 2015, by and between Wheeler Real Estate Investment Trust, Inc. and Jon S. Wheeler. (10)  |
| 10.18   | Credit Agreement, dated May 29, 2015, between Wheeler REIT, L.P. and KeyBank National Association. (11)   |
| 10.19   | Subscription Agreement by and between Wheeler REIT, LP and A-C Development, LLC dated April 12, 2016. (14)  |
| 10.20   | Term Loan Agreement by and between Wheeler REIT, LP and Revere High Yield Fund, LP dated April 8, 2016. (14)  |
| 10.21   | First Amendment and Joinder Agreement to KeyBank Credit Agreement dated April 12, 2016. (14)  |
| 31.1    | Certification of the Chief Executive Officer of Wheeler Real Estate Investment Trust, Inc. pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (18) |
| 31.2    | Certification of the Chief Financial Officer of Wheeler Real Estate Investment Trust, Inc. pursuant to Rule 13a-14 of the Securities Exchange Act of 1934, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (18) |
| 32.1    | Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (18)  |
| 101.INS | XBRL Instance Document (18)   |
| 101.SCH | XBRL Taxonomy Extension Schema Document (18)  |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase (18)   |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase (18)  |
| 101.LAB | XBRL Taxonomy Extension Labels Linkbase (18)  |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase (18)  |

(1) Filed as an exhibit to the Registrant's report on Form 8-K, filed on July 15, 2016 and hereby incorporated by reference.

Edgar Filing: Wheeler Real Estate Investment Trust, Inc. - Form 10-Q

- (2) Filed as an exhibit to the Registrant's Registration Statement on Form S-11 (Registration No. 333-177262) previously filed pursuant to the Securities Act of 1933 and hereby incorporated by reference.
- (3) Filed as an exhibit to the Registrant's Registration Statement on Form S-11 (Registration No. 333-194831) previously filed pursuant to the Securities Act of 1933 and hereby incorporated by reference.
- (4) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on December 18, 2013 and hereby incorporated by reference.
- (5) Filed as an exhibit to the Registrant's Registration Statement on Form S-11 (Registration No. 333-198245) previously filed pursuant to the Securities Act of 1933 and hereby incorporated by reference.
- (6) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on April 15, 2015 and hereby incorporated by reference.
- (7) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on June 8, 2015 and hereby incorporated by reference.
- (8) Filed as an exhibit to the Registrant's report on Form 8-K, filed on October 30, 2014 and hereby incorporated by reference.
- (9) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on December 2, 2015 and hereby incorporated by reference.
- (10) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on March 19, 2015 and hereby incorporated by reference.
- (11) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on June 2, 2015 and hereby incorporated by reference.

Table of Contents

- (12) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on March 16, 2016 and hereby incorporated by reference.
- (13) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on March 31, 2016 and hereby incorporated by reference.
- (14) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on April 12, 2016 and hereby incorporated by reference.
- (15) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on May 2, 2016 and hereby incorporated by reference.
- (16) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on July 26, 2016 and hereby incorporated by reference.
- (17) Filed as an exhibit to the Registrant's Report on Form 8-K, filed on June 16, 2016 and hereby incorporated by reference.
- (18) Filed herewith.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WHEELER REAL ESTATE  
INVESTMENT TRUST, INC.

By: /s/ WILKES J. GRAHAM  
Wilkes J. Graham  
Chief Financial Officer

Date: August 4, 2016