3D SYSTEMS CORP Form 10-Q May 06, 2009

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2009 OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ______ to _____ Commission File No. 001-34220 3D SYSTEMS CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

DELAWARE

95-4431352

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

333 THREE D SYSTEMS CIRCLE ROCK HILL, SOUTH CAROLINA

29730

(Address of Principal Executive Offices)

(Zip Code)

(803) 326-3900

(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes þ No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer b

Non-accelerated filer o

Smaller reporting company o

(Do not check if smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) Yes o No b

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed

by a court. Yes o No o

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Shares of Common Stock, par value \$0.001, outstanding as of April 30, 2009: 22,411,030

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

3D SYSTEMS CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(in thousands, except par value)	March 31, 2009		December 31 2008		
ASSETS					
Current assets:					
Cash and cash equivalents	\$	23,417	\$	22,164	
Accounts receivable, net of allowance for doubtful accounts of \$2,221					
(2009) and \$2,015 (2008)		16,819		25,276	
Inventories, net of reserves of \$2,967 (2009) and \$3,156 (2008)		19,895		21,018	
Prepaid expenses and other current assets		2,354		1,601	
Deferred income tax assets		995		935	
Restricted cash		111		3,309	
Total current assets		63,591		74,303	
Property and equipment, net		22,890		24,072	
Intangible assets, net		3,378		3,663	
Goodwill		47,364		48,010	
Other assets, net		2,962		2,954	
	\$	140,185	\$	153,002	
LIABILITIES AND STOCKHOLDERS EQ	UIT	Y			
Current liabilities:					
Industrial development bonds	\$		\$	3,085	
Current portion of capitalized lease obligations		199		195	
Accounts payable		13,716		17,133	
Accrued liabilities		6,259		8,057	
Customer deposits		764		1,136	
Deferred revenue		8,851		9,418	
Total current liabilities		29,789		39,024	
Long-term portion of capitalized lease obligations		8,416		8,467	
Other liabilities		3,158		3,277	
Total liabilities		41,363		50,768	
Commitments and contingencies Stockholders equity: Preferred Stock, authorized 5,000 shares, none issued Common stock, \$0.001 par value, authorized 60,000 shares; 22,484					
(2009) and 22,424 (2008) issued		22		22	
Additional paid-in capital		176,608		176,180	
Treasury stock, at cost; 65 shares (2009) and 59 shares (2008)		(126)		(120)	

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Accumulated deficit Accumulated other comprehensive income		(80,641) 2,959		(78,557) 4,709
Total stockholders equity	98,822			102,234
	\$	140,185	\$	153,002

See accompanying notes to condensed consolidated financial statements.

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3D SYSTEMS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(in thousands, except per share amounts) Revenue:	Three Months Ended M 2009					
Products	\$	15,489	\$	22,765		
Services	φ	8,542	φ	9,022		
Services		0,342		9,022		
Total revenue		24,031		31,787		
Cost of sales:						
Products		7,937		12,453		
Services		5,615		6,634		
Total cost of sales		13,552		19,087		
Gross profit		10,479		12,700		
Operating expenses:						
Selling, general and administrative		9,188		13,064		
Research and development		2,898		3,597		
Total operating expenses		12,086		16,661		
Loss from operations		(1,607)		(3,961)		
Interest and other expense (income), net		227		(656)		
				/ ·		
Loss before income taxes		(1,834)		(3,305)		
Provision for income taxes		250		386		
Marilana	¢.	(2.094)	¢.	(2 (01)		
Net loss	\$	(2,084)	\$	(3,691)		
Net loss per share basic and diluted	\$	(0.09)	\$	(0.17)		
rict 1055 per share basic and unuted	Ψ	(0.03)	Ψ	(0.17)		

See accompanying notes to condensed consolidated financial statements.

3D SYSTEMS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(in thousands)	Th	ree Months E 2009	nded March 31, 2008		
Cash flows from operating activities:					
Net loss	\$	(2,084)	\$	(3,691)	
Adjustments to reconcile net loss to net cash provided by (used in) operating					
activities:					
Deferred income taxes		(121)		(108)	
Depreciation and amortization		1,607		1,350	
Provisions for bad debts		703		421	
Stock-based compensation		389		480	
Loss on the disposition of property and equipment				14	
Changes in operating accounts:					
Accounts receivable		6,449		7,544	
Inventories		472		(6,862)	
Prepaid expenses and other current assets		(827)		(140)	
Accounts payable		(2,520)		(5,139)	
Accrued liabilities		(1,612)		(2,014)	
Customer deposits		(350)		1,188	
Deferred revenue		(395)		(505)	
Other operating assets and liabilities		(29)		369	
Net cash provided by (used in) operating activities		1,682		(7,093)	
Cash flows used in investing activities:					
Purchases of property and equipment		(285)		(1,882)	
Additions to license and patent costs		(37)		(173)	
Net cash used in investing activities		(322)		(2,055)	
Cash flows provided by financing activities:					
Stock option and restricted stock proceeds		33		1,081	
Repayment of long-term debt		(49)		(165)	
Repayment of short-term borrowings		(3,085)			
Restricted cash		3,198			
Net cash provided by financing activities		97		916	
Effect of exchange rate changes on cash		(204)		475	
Net increase (decrease) in cash and cash equivalents		1,253		(7,757)	
Cash and cash equivalents at the beginning of the period		22,164		29,689	
Cash and cash equivalents at the end of the period	\$	23,417	\$	21,932	

Supplemental Cash Flow Information:

Interest payments	\$ 161	\$ 217
Income tax payments	67	240
Non-cash items:		
Transfer of equipment from inventory to property and equipment, net(a)	32	3,572
Transfer of equipment to inventory from property and equipment, net(b)	33	218

(a) Inventory is transferred from inventory to property and equipment at cost when the Company requires additional machines for training, demonstration or short-term rentals. The transfer of \$3,002 of equipment purchased from a large customer is included in transfers to property and equipment in the period ended March 31, 2008.

(b) In general, an asset is transferred from property and equipment, net into inventory at its net book value when the Company has identified a potential sale for a used machine. The machine is removed from inventory upon recognition of the sale.

See accompanying notes to condensed consolidated financial statements.

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3D SYSTEMS CORPORATION CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY (Unaudited)

					Tre	easury						
	\mathbf{C}	ommo	n Stoc	k	\mathbf{S}^{1}	tock		A	cc	umulate	f	
		Par	Ad	ditional	l				(Other		Total
		Value	e P	aid in		A	cc	umulat &	b mj	prehensi	§ to	ckholders
(In thousands, except par value)	Shares	\$0.00	1 (apital	Shares	Amount]	Deficit	I	ncome		Equity
Balance at December 31, 2008	22,424	\$ 22	\$	176,180	59	\$ (120)	\$	(78,557)	\$	4,709	\$	102,234
Issuance (repurchase) of restricted												
stock, net	60		(a)	40	6	(6)						34
Stock compensation expense			(a)	388								388
Net loss								(2,084)				(2,084)
Foreign currency translation												
adjustment										(1,750)		(1,750)
Balance at March 31, 2009	22,484	\$ 22	\$	176,608	65	\$ (126)	\$	(80,641)	\$	2,959	\$	98,822

(a) Amounts not shown due to rounding.

See accompanying notes to condensed consolidated financial statements.

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3D SYSTEMS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE LOSS (Unaudited)

	Three Months Ended March 31,						
(in thousands)		2009					
Net loss	\$	(2,084)	\$	(3,691)			
Other comprehensive loss:							
Unrealized gain (loss) on pension obligation		(10)		9			
Foreign currency translation adjustments		(1,740)		2,314			
Comprehensive loss, net	\$	(3,834)	\$	(1,368)			

See accompanying notes to condensed consolidated financial statements.

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3D SYSTEMS CORPORATION NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands, except per share data) (Unaudited)

(1) Basis of Presentation

The accompanying condensed consolidated financial statements include the accounts of 3D Systems Corporation and its subsidiaries (collectively, the Company). All significant intercompany transactions and balances have been eliminated in consolidation. The condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America (GAAP) and the rules and regulations of the Securities and Exchange Commission (SEC) applicable to interim reports. Accordingly, they do not include all of the information and notes required by GAAP for complete financial statements and should be read in conjunction with the audited financial statements included in the Company s Annual Report on Form 10-K (Form 10-K) for the year ended December 31, 2008.

In the opinion of management, the unaudited condensed consolidated financial statements contain all adjustments, consisting of adjustments of a normal recurring nature, necessary to present fairly the financial position, results of operations and cash flows for the periods presented. The results of operations for the three months ended March 31, 2009 are not necessarily indicative of the results to be expected for the full year.

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results may differ from those estimates and assumptions.

Certain prior period amounts have been reclassified to conform to their current-year presentation. These reclassifications include \$730 of foreign exchange gain, that had previously been included in product cost of sales for the first quarter of 2008, to interest and other expense (income), net in our condensed consolidated statement of operations. This had the effect of reducing the Company s previously reported gross profit and interest and other expense (income), net for the first quarter of 2008 by \$730 and of increasing operating loss for that quarter by the same amount. It did not affect any of the other line items on the Company s condensed consolidated statement of operations for 2008.

All amounts presented in the accompanying footnotes are presented in thousands, except for per share information and years.

(2) Inventories

Components of inventories, net at March 31, 2009 and December 31, 2008 were as follows:

(in thousands)	2			2008	
Raw materials	\$	1,484	\$	1,635	
Inventory held by assemblers		43		34	
Work in process		22		146	
Finished goods and parts		21,313		22,359	
Total cost		22,862		24,174	
Less: reserves		(2,967)		(3,156)	
Inventories, net	\$	19,895	\$	21,018	

(3) Property and Equipment

Property and equipment at March 31, 2009 and December 31, 2008 were as follows:

			Useful Life
(in thousands, except years)	2009	2008	(in years)
Building	\$ 8,566	\$ 8,566	25

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Machinery and equipment	27,185	27,492	3-5
Capitalized software ERP	3,094	3,096	5
Office furniture and equipment	3,340	3,404	5
Leasehold improvements	7,572	7,567	Life of lease
Rental equipment	1,064	1,116	5
Construction in progress	228	298	N/A
Total property and equipment	51,049	51,539	
Less: Accumulated depreciation and amortization	(28,159)	(27,467)	
Total property and equipment, net	\$ 22,890	\$ 24,072	

Depreciation and software amortization expense for the three months ended March 31, 2009 and 2008 were \$1,285 and \$950, respectively. For each of the three months ended March 31, 2009 and 2008, the Company recognized software amortization expense of \$134 for its capitalized enterprise resource planning (ERP) system.

(4) Intangible Assets

Intangible assets other than goodwill at March 31, 2009 and December 31, 2008 were as follows:

	March 31, 2009							
	Gross							
	Carrying			Accumulated				
(in thousands)	Amount		Amortization			Net		
Licenses	\$	5,875	\$	(5,214)	\$	661		
Patent costs		16,083		(13,366)		2,717		
Other intangible assets		8,968		(8,968)				
Total	\$	30,926	\$	(27,548)	\$	3,378		

	December 31, 2008					
		Gross				
(* d		arrying		umulated		NT 4
(in thousands)	A	mount	Am	ortization		Net
Licenses	\$	5,875	\$	(5,090)	\$	785
Patent costs		16,078		(13,341)		2,737
Other intangible assets		8,968		(8,827)		141
Total	\$	30,921	\$	(27,258)	\$	3,663

For the three months ended March 31, 2009 and 2008, the Company capitalized \$48 and \$173, respectively, of costs incurred to acquire, develop and extend patents in the United States and various other countries.

Amortization expense related to licenses for the three months ended March 31, 2009 and 2008 was \$124 in each period. Amortization expense of patent costs for the three months ended March 31, 2009 and 2008 was \$57 and \$77, respectively. Amortization expense related to other intangible assets for the three months ended March 31, 2009 and 2008 was \$141 and \$199, respectively.

(5) Accrued and Other Liabilities

Accrued liabilities at March 31, 2009 and December 31, 2008 were as follows:

(in thousands)	2009	2008
Compensation and benefits	\$ 2,354	\$ 2,239
Vendor accruals	1,148	1,880
Accrued professional fees	397	1,064
Accrued taxes	1,175	1,148
Royalties payable	601	297
Non-contractual obligation to repurchase inventory held by assemblers	43	34
Accrued interest	52	54
Accrued other	489	1,341
	\$ 6,259	\$ 8,057

Other liabilities at March 31, 2009 and December 31, 2008 were as follows:

(in thousands)	2009		2008	
Defined benefit pension obligation	\$	2,683	\$	2,801
Other long-term liabilities		475		476
	•	3,158	\$	3,277
	Ф	3,136	Ф	3,211

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(6) Borrowings

The Company s debt, excluding capitalized lease obligations, at March 31, 2009 and December 31, 2008 was \$0 and \$3,085, respectively, and represented industrial development bonds related to the Grand Junction facility, which was sold in December 2008. The remaining outstanding bonds, plus accrued interest, were redeemed in January 2009. The interest rate on the bonds at December 31, 2008 was 1.28%.

Interest expense totaled \$159 in the first quarter of 2009 compared to \$208 in the first quarter of 2008, while interest income was insignificant in the first quarter of 2009 compared to \$226 in the first quarter of 2008, all reflecting the lower level of debt and lower interest rates earned on short-term investments in 2009. Other expense totaled an insignificant amount in the first quarter of 2009 compared to \$210 in the first quarter of 2008.

(7) Hedging Activities and Financial Instruments

The Company conducts business in various countries using both the functional currencies of those countries and other currencies to effect cross border transactions. As a result, the Company is subject to the risk that fluctuations in foreign exchange rates between the dates that those transactions are entered into and their respective settlement dates will result in a foreign exchange gain or loss. When practicable, the Company endeavors to match assets and liabilities in the same currency on its balance sheet and those of its subsidiaries in order to reduce these risks. The Company also, when it considers it to be appropriate, enters into foreign currency contracts to hedge exposures arising from those transactions. The Company has not adopted hedge accounting under Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivatives and Hedging Activities, as amended by SFAS No. 137, SFAS No. 138 and SFAS No. 161, and all gains and losses (realized or unrealized) are recognized in Interest and other expense (income), net in the condensed consolidated statements of operations.

At March 31, 2009 and December 31, 2008, these contracts included contracts for the purchase of currencies other than the U.S. dollar. The dollar equivalent of the foreign currency contracts and the related fair values as of March 31, 2009 and December 31, 2008 were as follows:

	Foreign Currency			
	Purchase	Contr	acts	
(in thousands)	2009		2008	
Notional amount	\$ 2,458	\$	1,680	
Fair value	2,497		1,699	
Net unrealized gain	\$ 39	\$	19	

The foreign currency contracts outstanding at March 31, 2009 expire at various times between April 1, 2009 and May 27, 2009. The foreign currency contracts outstanding at December 31, 2008 expired at various times between January 5, 2009 and February 11, 2009.

Changes in the fair value of derivatives are recorded in interest and other expense (income), net in the condensed consolidated statements of operations. Depending on their fair value at the end of the reporting period, derivatives are recorded either in prepaid expenses and other current assets or in accrued liabilities on the condensed consolidated balance sheet.

The total impact of foreign currency items on the condensed consolidated statements of operations for the three months ended March 31, 2009 and 2008 reflected a loss of \$122 and a gain of \$730, respectively.

(8) Stock-based Compensation Plans

The Company records stock-based compensation expense in selling, general and administrative expenses in the condensed consolidated statements of operations. Stock-based compensation expense for the three months ended March 31, 2009 and 2008 was as follows:

	Three	Three Months Ended March 31,			
(in thousands)	20	009	2	008	
Restricted stock awards	\$	389	\$	480	

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The number of shares of restricted common stock awarded and the weighted average fair value per share during the three-month periods ended March 31, 2009 and 2008 were as follows: