QCR HOLDINGS INC
Form 10-Q
August 11, 2008

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U.S. SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549<br>FORM 10-Q

p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ending June 30, 2008

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ Commission file number 0-22208

QCR HOLDINGS, INC.
(Exact name of Registrant as specified in its charter)
Delaware
(State or other jurisdiction of incorporation or organization)
$35517^{\text {th }}$ Street, Suite 204, Moline, Illinois 61265
(Address of principal executive offices)
(309) 736-3580
(Registrant s telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for past 90 days. Yes p No o Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of accelerated filer, large accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.
Large accelerated filer o Accelerated filer p Non-accelerated filer o Smaller reporting company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No b Indicate the number of shares outstanding of each of the issuer s classes of common stock as of the latest practicable date: As of August 1, 2008, the Registrant had outstanding 4,625,014 shares of common stock, $\$ 1.00$ par value per share.

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## QCR HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED) June 30, 2008 and December 31, 2007

|  |  | $\begin{gathered} \text { June } 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2007 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks | \$ | 47,706,971 | \$ | 41,195,890 |
| Federal funds sold |  | 5,889,509 |  | 6,620,000 |
| Interest-bearing deposits at financial institutions |  | 2,334,531 |  | 5,096,048 |
| Securities held to maturity, at amortized cost Securities available for sale, at fair value |  | 350,000 |  | 350,000 |
|  |  | 245,446,338 |  | 235,554,653 |
|  |  | 245,796,338 |  | 235,904,653 |
| Loans receivable held for sale Loans/leases receivable held for investment | 4,615,399 |  | 6,507,583 |  |
|  | 1,195,064,031 |  | 1,100,392,324 |  |
| Loans/leases receivable held for investment |  | 1,199,679,430 |  | 1,106,899,907 |
| Less: Allowance for estimated losses on loans/leases |  | $(14,197,540)$ |  | $(12,023,637)$ |
|  | 1,185,481,890 |  | 1,094,876,270 |  |
| Premises and equipment, net | 32,323,922 |  | 32,268,686 |  |
| Goodwill | 3,222,688 |  | 3,222,688 |  |
| Intangible asset | 980,362 |  | 887,542 |  |
| Accrued interest receivable | 8,082,115 |  | 7,964,557 |  |
| Bank-owned life insurance | 29,491,059 |  | 28,888,938 |  |
| Other assets | 22,452,338 |  | 19,639,070 |  |
| Total assets |  | 1,583,761,723 |  | 1,476,564,342 |

## LIABILITIES AND STOCKHOLDERS EQUITY <br> LIABILITIES

Deposits:
Noninterest-bearing
\$ 146,751,466 \$ 165,286,011
Interest-bearing 835,339,547 764,141,207

Total deposits
982,091,013 929,427,218

| Federal Home Loan Bank advances | $190,695,000$ | $168,815,006$ |
| :--- | ---: | ---: |
| Other borrowings | $65,130,769$ | $47,690,122$ |
| Junior subordinated debentures | $36,085,000$ | $36,085,000$ |
| Other liabilities | $18,335,195$ | $23,564,681$ |
| Total liabilities | $1,495,332,107$ | $1,388,777,867$ |
|  |  |  |
| Minority interest in consolidated subsidiaries | $1,882,815$ | $1,720,683$ |
| STOCKHOLDERS EQUITY |  |  |
| Preferred stock, \$1 par value; shares authorized 250,000; | 568 |  |
| June 2008 - 568 shares issued and outstanding, December 2007 - 568 shares |  | 568 |
| issued and outstanding, Common stock, \$1 par value; shares authorized | $4,619,916$ | $4,597,744$ |
| 10,000,000 | $42,720,397$ | $42,317,374$ |
| June 2008 - 4,619,916 shares issued and outstanding, December 2007 - | $37,720,464$ | $36,338,566$ |
| 4,597,744 shares issued and outstanding, Additional paid-in capital | $1,485,456$ | $2,811,540$ |
| Retained earnings | $86,546,801$ | $86,065,792$ |
| Accumulated other comprehensive income |  |  |
| Total stockholders equity | $\$ 1,583,761,723$ | $\$ 1,476,564,342$ |

See Notes to Consolidated Financial Statements

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## QCR HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) Three Months Ended June 30,

|  | 2008 | 2007 |
| :---: | :---: | :---: |
| Interest and dividend income: |  |  |
| Loans/leases, including fees | \$ 19,094,976 | \$ 18,436,853 |
| Securities: |  |  |
| Taxable | 2,836,053 | 2,151,372 |
| Nontaxable | 239,738 | 262,446 |
| Interest-bearing deposits at financial institutions | 52,946 | 101,297 |
| Federal funds sold | 16,755 | 93,760 |
| Total interest and dividend income | 22,240,468 | 21,045,728 |
| Interest expense: |  |  |
| Deposits | 6,280,811 | 8,041,845 |
| Short-term borrowings | 972,811 | 1,297,259 |
| Federal Home Loan Bank advances | 1,997,740 | 1,791,195 |
| Other borrowings | 598,814 | 447,291 |
| Junior subordinated debentures | 566,928 | 655,134 |
| Total interest expense | 10,417,104 | 12,232,724 |
| Net interest income | 11,823,364 | 8,813,004 |
| Provision for loan/lease losses | 1,582,343 | 824,535 |
| Net interest income after provision for loan/lease losses | 10,241,021 | 7,988,469 |
| Noninterest income: |  |  |
| Credit card fees, net of processing costs | 518,497 | 424,291 |
| Trust department fees | 875,470 | 940,220 |
| Deposit service fees | 811,479 | 677,454 |
| Gains on sales of loans, net | 322,793 | 413,684 |
| Gains (losses) on sales of foreclosed assets | 4,584 | $(1,423)$ |
| Earnings on bank-owned life insurance | 307,061 | 196,424 |
| Investment advisory and management fees, gross | 671,373 | 388,588 |
| Other | 506,700 | 559,505 |
| Total noninterest income | 4,017,957 | 3,598,743 |

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| Noninterest expenses: |  |  |  |
| :---: | :---: | :---: | :---: |
| Salaries and employee benefits | 7,335,434 |  | 5,917,342 |
| Professional and data processing fees | 1,285,993 |  | 964,569 |
| Advertising and marketing | 420,547 |  | 383,747 |
| Occupancy and equipment expense | 1,313,745 |  | 1,207,594 |
| Stationery and supplies | 154,725 |  | 139,605 |
| Postage and telephone | 250,771 |  | 252,913 |
| Bank service charges | 148,621 |  | 142,068 |
| FDIC and other insurance | 334,868 |  | 246,201 |
| Other | 399,362 |  | 334,572 |
| Total noninterest expenses | 11,644,066 |  | 9,588,611 |
| Income before income taxes | 2,614,912 |  | 1,998,601 |
| Federal and state income taxes | 714,188 |  | 545,049 |
| Income before minority interest in net income of consolidated subsidiaries | 1,900,724 |  | 1,453,552 |
| Minority interest in income of consolidated subsidiaries | 128,435 |  | 142,947 |
| Net income | \$ 1,772,289 | \$ | 1,310,605 |
| Net income | \$ 1,772,289 | \$ | 1,310,605 |
| Less preferred stock dividends | 446,125 |  | 268,000 |
| Net income available to common stockholders | \$ 1,326,164 | \$ | 1,042,605 |
| Earnings per common share: |  |  |  |
| Basic | \$ 0.29 | \$ | 0.23 |
| Diluted | 0.29 | \$ | 0.23 |
| Weighted average common shares outstanding | 4,611,751 |  | 4,574,648 |
| Weighted average common and common equivalent shares outstanding | 4,634,705 |  | 4,600,955 |
| Cash dividends declared per common share | 0.04 | \$ | 0.04 |
| Comprehensive income (loss) | \$ $(1,361,896)$ | \$ | 326,856 |

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## QCR HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED) Six Months Ended June 30,

|  | 2008 | 2007 |
| :---: | :---: | :---: |
| Interest and dividend income: |  |  |
| Loans/leases, including fees | \$ 38,220,849 | \$ 35,925,749 |
| Securities: |  |  |
| Taxable | 5,682,240 | 4,125,571 |
| Nontaxable | 483,615 | 539,278 |
| Interest-bearing deposits at financial institutions | 147,211 | 223,630 |
| Federal funds sold | 41,948 | 173,571 |
| Total interest and dividend income | 44,575,863 | 40,987,799 |
| Interest expense: |  |  |
| Deposits | 13,615,125 | 16,002,747 |
| Short-term borrowings | 2,228,518 | 2,442,126 |
| Federal Home Loan Bank advances | 3,939,540 | 3,511,072 |
| Other borrowings | 1,168,984 | 579,241 |
| Junior subordinated debentures | 1,197,906 | 1,305,269 |
| Total interest expense | 22,150,073 | 23,840,455 |
| Net interest income | 22,425,790 | 17,147,344 |
| Provision for loan/lease losses | 3,854,583 | 1,230,992 |
| Net interest income after provision for loan/lease losses | 18,571,207 | 15,916,352 |
| Noninterest income: |  |  |
| Credit card fees, net of processing costs | 1,006,103 | 806,274 |
| Trust department fees | 1,845,293 | 1,859,331 |
| Deposit service fees | 1,566,162 | 1,256,138 |
| Gains on sales of loans, net | 662,647 | 688,415 |
| Gains on sales of foreclosed assets | 4,584 | 1,007 |
| Earnings on bank-owned life insurance | 602,121 | 399,983 |
| Investment advisory and management fees, gross | 1,086,017 | 765,123 |
| Other | 1,005,760 | 950,301 |
| Total noninterest income | 7,778,687 | 6,726,572 |

Noninterest expenses:

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| Salaries and employee benefits | 14,300,941 | 11,472,088 |
| :---: | :---: | :---: |
| Professional and data processing fees | 2,543,404 | 1,893,217 |
| Advertising and marketing | 739,999 | 621,477 |
| Occupancy and equipment expense | 2,664,144 | 2,426,366 |
| Stationery and supplies | 297,873 | 294,327 |
| Postage and telephone | 522,988 | 506,769 |
| Bank service charges | 286,477 | 283,698 |
| FDIC and other insurance | 666,591 | 412,478 |
| Loss on disposals/sales of fixed assets |  | 239,016 |
| Other | 793,295 | 640,693 |
| Total noninterest expenses | 22,815,712 | 18,790,129 |
| Income before income taxes | 3,534,182 | 3,852,795 |
| Federal and state income taxes | 806,622 | 1,045,615 |
| Income before minority interest in net income of consolidated subsidiaries | 2,727,560 | 2,807,180 |
| Minority interest in income of consolidated subsidiaries | 268,827 | 233,889 |
| Net income | \$ 2,458,733 | \$ 2,573,291 |
| Net income | \$ 2,458,733 | \$ 2,573,291 |
| Less preferred stock dividends | 892,250 | 536,000 |
| Net income available to common stockholders | \$ 1,566,483 | \$ 2,037,291 |
| Earnings per common share: |  |  |
| Basic | 0.34 | \$ 0.45 |
| Diluted | \$ 0.34 | \$ 0.45 |
| Weighted average common shares outstanding | 4,606,959 | 4,569,656 |
| Weighted average common and common equivalent shares outstanding | 4,642,629 | 4,577,420 |
| Cash dividends declared per common share | \$ 0.04 | \$ 0.04 |
| Comprehensive income | \$ 1,132,649 | \$ 1,938,090 |

See Notes to Consolidated Financial Statements

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## QCR HOLDINGS, INC. AND SUBSIDIARIES <br> CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS <br> EQUITY (UNAUDITED)

Six Months Ended June 30, 2008

|  | Preferred <br> Stock | Common Stock | Additional <br> Paid-In <br> Capital | Retained Earnings |  | cumulated Other prehensive Income | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance December 31, 2007 | 568 | \$ 4,597,744 | \$ 42,317,374 | \$ 36,338,566 | \$ | 2,811,540 | \$ 86,065,792 |
| Comprehensive income: Net income |  |  |  | 686,444 |  |  | 686,444 |
| Other comprehensive income, net of tax |  |  |  |  |  | 1,808,101 | 1,808,101 |
| Comprehensive income |  |  |  |  |  |  | 2,494,545 |
| Preferred cash dividends declared |  |  |  | $(446,125)$ |  |  | $(446,125)$ |
| Proceeds from issuance of 4,373 shares of common stock as a result of stock purchased under the Employee Stock |  |  |  |  |  |  |  |
| Purchase Plan Proceeds from issuance of 1,732 shares of common stock as a result of stock options |  | 4,373 | 45,686 |  |  |  | 50,059 |
| exercised <br> Tax benefit of nonqualified stock |  | 1,732 | 15,839 |  |  |  | 17,571 |
| options exercised Stock compensation expense |  |  | 717 99,922 |  |  |  | 717 99,922 |

## Balance March 31,

 $2008 \quad \$ \quad 568 \quad \$ 4,603,849 \quad \$ 42,479,538 \quad \$ 36,578,885 \quad \$ \quad 4,619,641 \quad \$ 88,282,481$Comprehensive income:
Net income
1,772,289
1,772,289
Other comprehensive loss, net of tax

## Comprehensive loss

Common cash dividends declared $\$ 0.04$ per share Preferred cash dividends declared
Proceeds from issuance of 7,501 shares of common stock as a result of stock purchased under the Employee Stock Purchase Plan
Proceeds from issuance of 5,499 shares of common stock as a result of stock options $\begin{array}{lll}\text { exercised } & 5,499 & 66,004 \\ 71,503\end{array}$
Exchange of 1,933 shares of common stock in connection with options exercised Tax benefit of nonqualified stock options exercised 7,501 $\quad 88,700$ $(446,125)$

Stock compensation expense $(1,933) \quad(27,284)$

Issuance of 5,000 shares of restricted stock $5,000 \quad(5,000)$

See Notes to Consolidated Financial Statements

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## QCR HOLDINGS, INC. AND SUBSIDIARIES <br> CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) Six Months Ended June 30,

CASH FLOWS FROM OPERATING ACTIVITIES

Net income
Adjustments to reconcile net income to net cash used in operating activities:
Depreciation
Provision for loan/lease losses
Amortization of offering costs on subordinated debentures
Amortization of intangible asset
Stock-based compensation expense
Minority interest in income of consolidated subsidiaries
Gain on sale of foreclosed assets
Amortization of premiums on securities (accretion of discount), net
Loans originated for sale
Proceeds on sales of loans
Net gains on sales of loans
Net losses on disposals/sales of premises and equipment
Increase in accrued interest receivable
Decrease in other assets
Decrease in other liabilities
Net cash provided by operating activities

## CASH FLOWS FROM INVESTING ACTIVITIES

Net decrease (increase) in federal funds sold
Net decrease in interest-bearing deposits at financial institutions
Proceeds from sale of foreclosed assets
Activity in securities portfolio:
Purchases
Calls, maturities and redemptions
Paydowns
Increase in cash value of bank-owned life insurance
Net loans/leases originated and held for investment
Purchase of premises and equipment
Purchase of intangible asset

| 730,491 | $(1,125,000)$ |
| ---: | ---: |
| $2,761,517$ | 487,684 |
| 97,710 | 93,901 |

Net cash used in investing activities

| $(69,084,882)$ | $(48,694,571)$ |
| ---: | ---: |
| $56,599,881$ | $37,510,000$ |
| 435,480 | 287,777 |
| $(602,121)$ | $(399,984)$ |
| $(96,637,321)$ | $(55,390,213)$ |
| $(1,300,914)$ | $(1,110,866)$ |
| $(96,390)$ | $(885,133)$ |

$\$(107,096,549) \quad \$(69,226,405)$

## CASH FLOWS FROM FINANCING ACTIVITIES

Net increase (decrease) in deposit accounts
52,663,795
$(17,781,104)$
Net increase in short-term borrowings
19,799,290
32,212,837
Activity in Federal Home Loan Bank advances:
Advances
35,145,000
56,000,000
Payments
Net increase in other borrowings
$(13,265,006) \quad(47,620,381)$
Net incor
17,440,647
38,975,514

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| Tax benefit of nonqualified stock options exercised | 1,580 | 21,074 |
| :--- | ---: | ---: |
| Payment of cash dividends | $(898,035)$ | $(614,798)$ |
| Costs from issuance of preferred stock, net |  | $(10,671)$ |
| Proceeds from issuance of common stock, net | 206,117 | 229,422 |
|  |  |  |
| Net cash provided by financing activities | $\$ 111,093,388$ | $\$ 61,411,893$ |


| Net increase (decrease) in cash and due from banks | $6,511,081$ | $(7,340,287)$ |
| :--- | ---: | ---: | ---: |
| Cash and due from banks, beginning | $41,195,890$ | $42,502,770$ |
| Cash and due from banks, ending | $\$ 47,706,971$ | $\$ 35,162,483$ |

Supplemental disclosure of cash flow information, cash payments for: Interest

Income/franchise taxes
\$ 22,008,679 \$ 24,012,819
\$ 1,366,883 \$ 755,332

## Supplemental schedule of noncash investing activities:

Change in accumulated other comprehensive income, unrealized gains (losses) on securities available for sale, net
\$ $(1,326,084) \quad \$(635,201)$

Transfers of loans to other real estate owned
\$ 284,934 \$
See Notes to Consolidated Financial Statements

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## QCR HOLDINGS, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) JUNE 30, 2008 <br> \section*{NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES}

Basis of presentation: The interim unaudited consolidated financial statements contained herein should be read in conjunction with the audited consolidated financial statements and accompanying notes to the consolidated financial statements for the fiscal year ended December 31, 2007, including QCR Holdings, Inc.s (the Company ) Form 10-K filed with the Securities and Exchange Commission on March 5, 2008. Accordingly, footnote disclosures, which would substantially duplicate the disclosure contained in the audited consolidated financial statements, have been omitted.
The financial information of the Company included herein has been prepared in accordance with U.S. generally accepted accounting principles for interim financial reporting and has been prepared pursuant to the rules and regulations for reporting on Form 10-Q and Rule 10-01 of Regulation S-X. Such information reflects all adjustments (consisting of normal recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of the financial position and results of operations for the periods presented. Any differences appearing between the numbers presented in financial statements and management s discussion and analysis are due to rounding. The results of the interim periods ended June 30, 2008, are not necessarily indicative of the results expected for the year ending December 31, 2008.
The consolidated financial statements include the accounts of the Company and its subsidiaries. All material intercompany transactions and balances have been eliminated in consolidation. Certain amounts in the prior period financial statements have been reclassified, with no effect on net income or stockholders equity, to conform with the current period presentation.
Stock-based compensation plans: Please refer to Note 13 of our consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2007, for information related to the Company s stock option and incentive plans, stock appreciation rights ( SARs ) and stock purchase plan.
During the second quarter of 2008, the Company granted to directors and certain employees nonqualified stock options to purchase 46,795 shares of common stock, and 5,000 shares of restricted stock. The restricted stock will vest based on certain time-based restrictions.
The Company accounts for stock-based compensation in accordance with the Statement of Financial Accounting Standards No. 123(R), Share-Based Payment ( SFAS No. 123(R) ). SFAS No. 123(R) requires measurement of compensation cost for all stock-based awards at fair value on the grant date and recognition of compensation expense over the requisite service period for awards expected to vest. Stock-based compensation expense totaled $\$ 21$ thousand and $\$ 126$ thousand for the three months ended June 30, 2008 and 2007, and $\$ 142$ thousand and $\$ 7$ thousand for the six months ended June 30, 2008 and 2007, respectively. A key component in the calculation of stock-based compensation expense is the market price of the Company s stock.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) continued NOTE 2 EARNINGS PER SHARE
The following information was used in the computation of earnings per share on a basic and diluted basis.

|  | Three months ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | 2008 | 2007 |
| Net income available to common stockholders, basic and diluted earnings | \$ 1,326,164 | \$ 1,042,605 | \$ 1,566,483 | \$ 2,037,291 |
| Weighted average common shares outstanding | 4,611,751 | 4,574,641 | 4,606,959 | 4,569,656 |
| Weighted average common shares issuable upon exercise of stock options, restricted stock awards, and under the employee stock purchase plan | 22,954 | 26,314 | 35,670 | 7,764 |
| Weighted average common and common equivalent shares oustanding | 4,634,705 | 4,600,955 | 4,642,629 | 4,577,420 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) continued <br> NOTE 3 BUSINESS SEGMENT INFORMATION

Selected financial and descriptive information is required to be disclosed for reportable operating segments, applying a management perspective as the basis for identifying reportable segments. The management perspective is determined by the view that management takes of the segments within the Company when making operating decisions, allocating resources, and measuring performance. The segments of QCR Holdings, Inc. have been defined by the structure of the Company s internal organization, focusing on the financial information that the Company s operating decision-makers routinely use to make decisions about operating matters.
The Company s primary segment, Commercial Banking, is geographically divided by markets into the secondary segments which are the four subsidiary banks wholly-owned by the Company: Quad City Bank \& Trust, Cedar Rapids Bank \& Trust, Rockford Bank \& Trust, and First Wisconsin Bank \& Trust. Each of these secondary segments offer similar products and services, but are managed separately due to different pricing, product demand, and consumer markets. Each offers commercial, consumer, and mortgage loans and deposit services.
The Company s Credit Card Processing segment represents the operations of Quad City Bancard, Inc. ( Bancard ). Bancard is a wholly-owned subsidiary of the Company that provides credit card processing for merchants and cardholders of the Company s four subsidiary banks and approximately one hundred agent banks.
The Company s Trust Management segment represents the trust and asset management services offered at the Company s four subsidiary banks in aggregate. This segment generates income primarily from fees charged based on assets under administration for corporate and personal trusts and for custodial services. No assets of the subsidiary banks have been allocated to the Trust Management segment.
The Company s All Other segment includes the operations of all other consolidated subsidiaries and/or defined operating segments that fall below the segment reporting thresholds. This segment includes the corporate operations of the parent and the real estate holding operations of Velie Plantation Holding Company.
Selected financial information on the Company s business segments is presented as follows for the three months and six months ended June 30, 2008 and 2007.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) continued QCR HOLDINGS, INC. AND SUBSIDIARIES <br> SELECTED FINANCIAL DATA BUSINESS SEGMENTS Three Months and Six Months Ended June 30, 2008 and 2007

## Commercial Banking

| Quad City | Cedar Rapids | Rockford | First <br> Wisconsin <br>  | Credit <br> Card | Trust |  | Intercompany Consol |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank \& Trust | Bank \& Trust | Bank \& Trust | Trust | Processing Management | All other | Eliminations |  |



| \$ | 14,152,416 | \$ | 6,257,049 | \$ | 1,882,261 | \$ | 559,946 | \$ | 424,291 | \$ | 940,219 | \$ | 6,529,809 | \$ | $(6,101,521)$ | \$ | 24 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 6,307,587 | \$ | 2,419,890 | \$ | 680,037 | \$ | 262,353 | \$ | 118,958 | \$ |  | \$ | $(856,864)$ | \$ | $(118,957)$ | \$ |  |
| \$ | 1,629,135 | \$ | 625,727 | \$ | $(268,615)$ | \$ | $(303,334)$ | \$ | 7,756 | \$ | 267,046 | \$ | 5,082,162 | \$ | $(5,729,272)$ | \$ |  |
|  | 836,546,980 |  | 50,332,175 |  | 18,454,321 |  | 5,658,471 |  | 1,016,376 | \$ |  |  | 7,282,389 |  | 36,404,427) |  | 1,332, |


| $\$$ | 274,225 | $\$$ | 177,331 | $\$$ | 196,000 | $\$$ | 61,000 | $\$$ | 115,979 | $\$$ | $\$$ |
| :--- | ---: | :--- | ---: | :--- | ---: | ---: | ---: | ---: | ---: | :--- | :--- |
| $\$$ | $3,222,688$ | $\$$ |  | $\$$ |  | $\$$ | 885,133 | $\$$ | $\$$ | $\$$ | $\$$ |

```
    $ 28,423,451 $ 13,159,208 $ 5,736,794 $ 2,460,614 $ 1,006,103 $ 1,844,542 $ 4,944,116 $ (5,220,279) $ 52,
est
    $ 14,305,426 $ 6,120,475 $ 
sets $ 896,709,426 $412,285,925 $ 190,405,124 $96,198,046 $ 1,314,792 $ $ $ 140,252,947 $ (153,404,537) $ 1,583
    $ 1,375,589 $ 443,268 $ 429,000 $ 1,515,000 $ 91,726 $
    $ 3,315,508 $
                $ 
                $ 887,542 $
                    $
                    $
$
$
\begin{tabular}{llllllllll}
\(\$ 3,315,508\) & \(\$\) & \(\$\) & \(\$\) & 887,542 & \(\$\) & \(\$\) & \(\$\) & \(\$\) & \(\$\)
\end{tabular}
est
    $ 12,310,419 $ 4,756,512 $ 1,266,712 $ 418,079 $ 234,531 $ $ (1,604,378) $ (234,531)$ 17,
me $ 3,562,646 $ 1,155,083 $ (507,949) $ (580,295) $ 18,999 $ 556,190 $ 2,176,933 $ (3,808,316) $ 2
sets $ 836,546,980 $ 350,332,175 $ 118,454,321 $ 35,658,471 $ 1,016,376 $ $ 127,282,389 $ (136,404,427) $ 1,332
```

| $\$$ | 359,011 | $\$$ | 350,601 | $\$$ | 246,000 | $\$$ | 104,000 | $\$$ | 171,380 | $\$$ | $\$$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) continued <br> NOTE 4 COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Company s subsidiary banks make various commitments and incur certain contingent liabilities that are not presented in the accompanying consolidated financial statements. The commitments and contingent liabilities include various guarantees, commitments to extend credit, and standby letters of credit. As of June 30, 2008 and December 31, 2007, commitments to extend credit aggregated were $\$ 494.3$ million and $\$ 479.1$ million, respectively. As of June 30, 2008 and December 31, 2007, standby, commercial and similar letters of credit aggregated were $\$ 12.1$ million and $\$ 15.2$ million, respectively. Management does not expect that all of these commitments will be funded.
Contractual obligations and other commitments were presented in the Company s 2007 Annual Report on Form 10-K. There have been no material changes in the Company s contractual obligations and other commitments since that report was filed.

## NOTE 5 RECENT ACCOUNTING DEVELOPMENTS

In September 2006, FASB issued Statement of Financial Accounting Standard No. 157 ( SFAS No. 157 ), Fair Value Measurements, which defines fair value, establishes guidelines for measuring fair value and expands disclosures regarding fair value measurements. SFAS No. 157 does not require any new fair value measurements but rather eliminates inconsistencies in guidance found in various prior accounting pronouncements. The Company adopted the provisions of SFAS No. 157 for the quarter ended March 31, 2008. See NOTE 6 for additional information regarding fair value measurements.
In February of 2007, FASB issued Statement of Financial Accounting Standard No. 159 ( SFAS No. 159 ), The Fair Value Option for Financial Assets and Financial Liabilities , which gives entities the option to measure eligible financial assets and financial liabilities at fair value on an instrument by instrument basis, that are otherwise not permitted to be accounted for at fair value under other accounting standards. The election to use the fair value option is available for eligible items that exist on the date that a company adopts SFAS No. 159 or when an entity first recognizes a financial asset or financial liability. The decision to elect the fair value option for an eligible item is irrevocable. Subsequent changes in fair value must be recorded in earnings. This statement is effective as of the beginning of a company s first fiscal year after November 15, 2007. The statement offered early adoption provisions that the Company elected not to exercise. There was no impact on the consolidated financial statements of the Company as a result of the adoption of SFAS No. 159 during the first six months of 2008 since the Company has not elected the fair value option for any eligible items, as defined in SFAS No. 159.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) continued
In December 2007, FASB issued Statement No. 141 (revised 2007), Business Combinations. Statement No. 141R fundamentally changes the manner in which the entity will account for a business combination. This Statement is effective for business combinations for which the acquisition date is on or before fiscal years beginning on or after December 15, 2008 and is predominantly prospective. The Company is currently evaluating the impact of the adoption of Statement No. 141R.
In December 2007, FASB issued Statement No. 160, Noncontrolling Interests in Consolidated Financial Statements. Statement No. 160 changes the measurement, recognition and presentation of minority interests in consolidated subsidiaries (now referred to as noncontrolling interests). This Statement is effective for fiscal years beginning on or after December 15, 2008 and is prospective for the change related to measurement and recognition and retrospective for the changes related to presentation. The Company is currently evaluating the impact of the adoption of Statement No. 160.
In March 2008, the FASB issued Statement of Financial Accounting Standard No. 161 ( SFAS No. 161 ), which provides for enhanced disclosures about how and why an entity uses derivatives and how and where those derivatives and related hedged items are reported in the entity s financial statements. SFAS No. 161 applies to all entities and all derivative instruments and related hedged items accounted for under SFAS No. 133, and is effective for the 2009 fiscal year. Among other things, SFAS No. 161 requires disclosures of an entity s objectives and strategies for using derivatives by primary underlying risk and certain disclosures about the potential future collateral or cash requirements as a result of contingent credit-related features. The Company is currently evaluating the impact of the adoption of SFAS No. 161.

## NOTE 6 FAIR VALUE MEASURMENTS

As discussed in NOTE 5 above, on January 1, 2008, the Company adopted SFAS No. 157, Fair Value Measurements. There was no impact on the consolidated financial statements of the Company as a result of this adoption.
SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value. It also establishes a hierarchy for determining fair value measurement. The hierarchy includes three levels and is based upon the valuation techniques used to measure assets and liabilities. The three levels are as follows:

1. Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in markets;
2. Level 2 Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument; and
3. Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) continued
Assets measured at fair value on a recurring basis comprise the following at June 30, 2008:


A small portion of the securities available for sale portfolio consists of common stocks issued by various unrelated bank holding companies. The fair values used by the Company are obtained from an independent pricing service, which represent quoted market prices for the identical securities (Level 1 inputs).
The large majority of the securities available for sale portfolio consist of U.S. government sponsored agency securities whereby the Company obtains fair values from an independent pricing service. The fair values are determined by pricing models that consider observable market data, such as interest rate volatilities, LIBOR yield curve, credit spreads and prices from market makers and live trading systems (Level 2 inputs).
Certain financial assets are measured at fair value on a non-recurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). Financial assets measured at fair value on a non-recurring basis were not significant at June 30, 2008.

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## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## GENERAL

QCR Holdings, Inc. is the parent company of Quad City Bank \& Trust, Cedar Rapids Bank \& Trust, Rockford Bank \& Trust, First Wisconsin Bank \& Trust, and Quad City Bancard, Inc.
Quad City Bank \& Trust and Cedar Rapids Bank \& Trust are Iowa-chartered commercial banks, Rockford Bank \& Trust is an Illinois-chartered commercial bank, and First Wisconsin Bank \& Trust is a Wisconsin-chartered bank. All are members of the Federal Reserve System with depository accounts insured to the maximum amount permitted by law by the Federal Deposit Insurance Corporation.

Quad City Bank \& Trust commenced operations in 1994 and provides full-service commercial and consumer banking, and trust and asset management services to the Quad City area and adjacent communities through its five offices that are located in Bettendorf and Davenport, Iowa and Moline, Illinois. Quad City Bank \& Trust also provides leasing services through its $80 \%$-owned subsidiary, M2 Lease Funds, located in Brookfield, Wisconsin. During the first quarter of 2008, Quad City Bank \& Trust acquired CMG Investment Advisors, LLC, which is an investment management and advisory company.
Cedar Rapids Bank \& Trust commenced operations in 2001 and provides full-service commercial and consumer banking services to Cedar Rapids and adjacent communities through its main office located on First Avenue in downtown Cedar Rapids, Iowa and its branch facility located on Council Street in northern Cedar Rapids. Cedar Rapids Bank \& Trust also provides residential real estate mortgage lending services through its $50 \%$-owned joint venture, Cedar Rapids Mortgage Company.
Rockford Bank \& Trust commenced operations in January 2005 and provides full-service commercial and consumer banking services to Rockford and adjacent communities through its main office located on Guilford Road at Alpine Road in Rockford, and its branch facility located in downtown Rockford. On February 20, 2007, the Company completed a transaction that resulted in the acquisition of a Wisconsin bank charter, the transfer of the Wisconsin-based assets and liabilities of Rockford Bank \& Trust into this charter, and the creation of First Wisconsin Bank \& Trust. First Wisconsin Bank \& Trust is a wholly owned subsidiary of the Company providing full-service commercial and consumer banking services in the Milwaukee area through its main office located in Brookfield, Wisconsin.
Bancard provides merchant and cardholder credit card processing services. Bancard currently provides credit card processing for its local merchants and agent banks and for cardholders of the Company s subsidiary banks and agent banks.

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## MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)

## OVERVIEW

The Company reported earnings for the second quarter ended June 30, 2008 of $\$ 1.8$ million, which resulted in diluted earnings per share for common shareholders of $\$ 0.29$. Earnings and diluted earnings per share for the second quarter of 2007 were $\$ 1.3$ million and $\$ 0.23$, respectively. This $39 \%$ improvement in earnings was the result of strong growth in net interest income and non-interest income which more than offset the increases in the provision for loan/leases losses and non-interest expense.
For the six months ended June 30, 2008, earnings totaled $\$ 2.5$ million leading to diluted earnings per share of $\$ 0.34$. By comparison, earnings and diluted earnings per share for the six months ended June 30, 2007 were $\$ 2.6$ million and $\$ 0.45$, respectively. During the first quarter of 2008, the Company experienced an increase in provision for loan/lease losses as a result of a $\$ 1.1$ million charge-off and increases in the qualitative factors in the loan/lease reserve adequacy calculations across all of the bank subsidiaries and leasing company due to the uncertainty in the national and local economies. Earnings before the provision for loan/lease losses and taxes for the six months ended June 30, 2008 were $\$ 7.1$ million which represents an increase of $\$ 2.3$ million, or $47 \%$, from $\$ 4.8$ million for the six months ended June 30, 2007. Additionally, although the decrease in net income was modest, the decrease in diluted earnings per share was more significant as preferred stock dividends declared increased from $\$ 536$ thousand to $\$ 892$ thousand for the six months ended June 30, 2007 and 2008 resulting from the Company s issuance of $\$ 7.5$ million of preferred stock in December 2007.
When compared to the first quarter of 2008, earnings increased from $\$ 686$ thousand to $\$ 1.8$ million, or $158 \%$, for the second quarter of 2008. The primary reason for this increase in earnings was a sharp increase in the provision for loan/lease losses in first quarter as a result of a $\$ 1.1$ million charge-off associated with a single lending relationship at First Wisconsin Bank \& Trust.
The Company s operating results are derived largely from net interest income. Net interest income is the difference between interest income, principally from loans and investment securities, and interest expense, principally on borrowings and customer deposits. Changes in net interest income result from changes in volume, net interest spread and net interest margin. Volume refers to the average dollar levels of interest-earning assets and interest-bearing liabilities. Net interest spread refers to the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities. Net interest margin refers to net interest income divided by average interest-earning assets and is influenced by the level and relative mix of interest-earning assets and interest-bearing liabilities.

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MANAGEMENT S DISCUSSION AND ANALYSIS
OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)
Net interest income increased $\$ 3.0$ million, or $34 \%$, to $\$ 11.8$ million for the quarter ended June 30 , 2008, from $\$ 8.8$ million for the second quarter of 2007 . For the second quarter of 2008 , average earning assets increased by $\$ 204.0$ million, or $17 \%$, and average interest-bearing liabilities increased by $\$ 191.7$ million, or $17 \%$, when compared with average balances for the second quarter of 2007. A comparison of yields, spread and margin from the second quarter of 2008 to the second quarter of 2007 is as follows:

The average yield on interest-earning assets decreased 66 basis points.
The average cost of interest-bearing liabilities decreased 121 basis points.
The net interest spread improved 55 basis points from $2.53 \%$ to $3.08 \%$.
The net interest margin improved 42 basis points from $2.94 \%$ to $3.36 \%$.
Net interest income increased $\$ 5.3$ million, or $31 \%$, to $\$ 22.4$ million for the six months ended June 30 , 2008, from $\$ 17.1$ million for the first six months of 2007 . For the first six months of 2008 , average earning assets increased by $\$ 197.5$ million, or $17 \%$, and average interest-bearing liabilities increased by $\$ 184.2$ million, or $17 \%$, when compared with average balances for the first two quarters of 2007. A comparison of yields, spread and margin from the first six months of 2008 to the first six months of 2007 is as follows:

The average yield on interest-earning assets decreased 46 basis points.
The average cost of interest-bearing liabilities decreased 90 basis points.
The net interest spread improved 44 basis points from $2.50 \%$ to $2.94 \%$.
The net interest margin improved 34 basis points from $2.90 \%$ to $3.24 \%$.

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Part I
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## MANAGEMENT S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued)
The Company s average balances, interest income/expense, and rates earned/paid on major balance sheet categories, as well as the components of change in net interest income, are presented in the following tables:

| For the three months ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |  |
|  | Interest | Average | Interest | Average |  |
| Average | Earned | Yield or | Average | Earned | Yield or |
| Balance | or Paid | Cost <br> (dollars in thousances) | or Paid | Cost |  |


| ASSETS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |
| Federal funds sold | \$ | 1,855 | \$ | 17 | 3.67\% | \$ | 7,627 | \$ | 94 | 4.93\% |
| Interest-bearing deposits at |  |  |  |  |  |  |  |  |  |  |
| financial institutions |  | 8,282 |  | 53 | 2.56\% |  | 6,470 |  | 101 | 6.24\% |
| Investment securities (1) |  | 243,827 |  | 3,192 | 5.24\% |  | 198,951 |  | 2,541 | 5.11\% |
| Gross loans/leases receivable (2) |  | 1,167,971 |  | 19,095 | 6.54\% |  | ,004,869 |  | 18,437 | 7.34\% |
| Total interest earning assets |  | 1,421,935 |  | 22,357 | 6.29\% |  | 1,217,917 |  | 21,173 | 6.95\% |
| Noninterest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 36,182 |  |  |  | \$ | 37,050 |  |  |  |
| Premises and equipment |  | 32,278 |  |  |  |  | 32,204 |  |  |  |
| Less allowance for estimated |  |  |  |  |  |  |  |  |  |  |
| losses on loans/leases |  | $(13,918)$ |  |  |  |  | $(11,242)$ |  |  |  |
| Other |  | 67,459 |  |  |  |  | 45,315 |  |  |  |
| Total assets |  | 1,543,936 |  |  |  |  | ,321,244 |  |  |  |

## LIABILITIES AND <br> STOCKHOLDERS <br> EQUITY

Interest-bearing liabilities:
Interest-bearing demand

| deposits | $\$$ | 326,790 | 1,519 | $1.86 \%$ | $\$$ | 304,540 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Savings deposits | 63,416 | 246 | $1.55 \%$ | 31,274 | 2,772 | 164 |
| Time deposits | 443,999 | 4,516 | $4.07 \%$ | 411,176 | 5,107 | $4.10 \%$ |
| Short-term borrowings | 192,353 | 973 | $2.02 \%$ | 132,586 | 1,297 | $3.91 \%$ |
| Federal Home Loan Bank <br> advances |  |  |  |  |  |  |
|  | 181,150 | 1,997 | $4.41 \%$ | 159,944 | 1,791 | $4.48 \%$ |
|  | 36,085 | 567 | $6.29 \%$ | 36,085 | 655 | $7.26 \%$ |


are included in interest income
from loans
receivable.

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Item 2

> MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) Analysis of Changes of Interest Income/Interest Expense For the three months ended June 30, 2008
$\left.\begin{array}{cc}\text { Inc./(Dec.) } & \begin{array}{c}\text { Components } \\ \text { from }\end{array} \\ \text { Prior Change (1) }\end{array}\right] \quad$ Volume

| INTEREST INCOME |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold | \$ | (77) | \$ | (19) | \$ | (58) |
| Interest-bearing deposits at financial institutions |  | (48) |  | (186) |  | 138 |
| Investment securities (2) |  | 651 |  | 65 |  | 586 |
| Gross loans/leases receivable (3) |  | 658 |  | $(9,351)$ |  | 10,009 |
| Total change in interest income | \$ | 1,184 | \$ | $(9,491)$ | \$ | 10,675 |
| INTEREST EXPENSE |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | $(1,253)$ | \$ | $(2,500)$ | \$ | 1,247 |
| Savings deposits |  | 82 |  | (256) |  | 338 |
| Time deposits |  | (591) |  | $(2,674)$ |  | 2,083 |
| Short-term borrowings |  | (324) |  | $(2,587)$ |  | 2,263 |
| Federal Home Loan Bank advances |  | 206 |  | (177) |  | 383 |
| Junior subordinated debentures |  | (88) |  | (88) |  |  |
| Other borrowings |  | 152 |  | (572) |  | 724 |
| Total change in interest expense | \$ | $(1,816)$ | \$ | $(8,854)$ | \$ | 7,038 |
| Total change in net interest income | \$ | 3,000 | \$ | (637) | \$ | 3,637 |

(1) The column increase/decrease
from prior period is segmented into the changes attributable to
variations in volume and the changes attributable to
changes in
interest rates. The variations
attributable to simultaneous
volume and rate
changes have been proportionately allocated to rate and volume.
(2) Interest earned and yields on nontaxable investment securities are determined on a tax equivalent basis using a $34 \%$ tax rate for each period presented.
(3) Loan fees are not material and are included in interest income from loans/leases receivable.

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$$
\begin{aligned}
& \text { MANAGEMENT S DISCUSSION AND ANALYSIS } \\
& \text { OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS } \\
& \text { (continued) }
\end{aligned}
$$

| For the six months ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 |  | 2007 |  |  |
|  | Interest | Average | Interest | Average |  |
| Average | Earned | Yield or | Average | Earned | Yield or |
| Balance | or Paid | Cost <br> (dollars in thousance $)$ | or Paid | Cost |  |

## ASSETS

Interest earnings assets:

| Federal funds sold | $\$$ | 2,917 | 42 | $2.88 \%$ | $\$$ | 7,326 | 174 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Interest-bearing deposits at |  |  |  |  |  | $4.75 \%$ |  |
| financial institutions | 9,338 | 147 | $3.15 \%$ | 8,071 | 224 | $5.55 \%$ |  |
| Investment securities (1) | 238,886 | 6,401 | $5.36 \%$ | 193,959 | 4,926 | $5.08 \%$ |  |
| Gross loans receivable (2) | $1,145,650$ | 38,221 | $6.67 \%$ | 989,956 | 35,926 | $7.26 \%$ |  |


| Total interest earning assets | $\$ 1,396,791$ | 44,811 | $6.42 \%$ | $\$ 1,199,312$ | 41,250 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Noninterest-earning assets: |  |  |  |  |  |
| Cash and due from banks | $\$$ | 35,927 |  | $\$ 8$ |  |
| Premises and equipment | 32,087 |  | 36,119 |  |  |
| Less allowance for estimated |  |  | 32,182 |  |  |
| losses on loans | $(13,320)$ |  | $(11,029)$ |  |  |
| Other | 68,115 | 47,114 |  |  |  |

Total assets
\$ 1,519,600
\$ 1,303,698

## LIABILITIES AND <br> STOCKHOLDERS EQUITY

Interest-bearing liabilities:
Interest-bearing demand

| deposits | $\$$ | 329,733 | 3,711 | $2.25 \%$ | $\$$ | 301,881 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Savings deposits | 51,525 | 407 | $1.58 \%$ | 31,038 | 5,474 | 326 |
| Time deposits | 438,708 | 9,497 | $4.33 \%$ | 413,466 | 10,203 | $4.10 \%$ |
| Short-term borrowings | 187,959 | 2,229 | $2.37 \%$ | 127,019 | 2,442 | $3.85 \%$ |
| Federal Home Loan Bank <br> advances | 176,656 | 3,939 | $4.46 \%$ | 159,409 | 3,511 | $4.41 \%$ |
| Junior subordinated <br> debentures |  |  |  |  |  |  |
| Other borrowings | 36,085 | 1,198 | $6.64 \%$ | 36,085 | 1,305 | $7.23 \%$ |
|  | 52,707 | 1,169 | $4.44 \%$ | 20,288 | 579 | $5.71 \%$ |


| Total interest-bearing liabilities | \$ 1,273,373 | 22,150 | 3.48\% | \$ 1,089,186 | 23,840 | 4.38\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest-bearing demand | \$ 134,980 |  |  | \$ 120,633 |  |  |
| Other noninterest-bearing |  |  |  |  |  |  |
| liabilities | 23,527 |  |  | 19,855 |  |  |
| Total liabilities | \$ 1,431,880 |  |  | \$ 1,229,674 |  |  |
| Minority interest in consolidated subsidiaries | 1,780 |  |  | 1,470 |  |  |
| Stockholders equity | 85,940 |  |  | 72,554 |  |  |
| Total liabilities and stockholders equity | \$ 1,519,600 |  |  | \$ 1,303,698 |  |  |
| Net interest income |  | \$ 22,661 |  |  | \$ 17,410 |  |
| Net interest spread |  |  | 2.94\% |  |  | 2.50\% |
| Net interest margin |  |  | 3.24\% |  |  | 2.90\% |
| Ratio of average interest earning assets to average interest- bearing liabilities | 109.69\% |  |  | 110.11\% |  |  |
| (1) Interest earned and yields on nontaxable investment securities are determined on a tax equivalent basis using a $34 \%$ tax rate in each year presented. |  |  |  |  |  |  |
| (2) Loan fees are not material and are included in interest income from loans receivable. |  |  |  |  |  |  |

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Item 2

> MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS (continued) Analysis of Changes of Interest Income/Interest Expense For the six months ended June 30, 2008
\(\left.\begin{array}{ccc}Inc./(Dec.) \& \begin{array}{c}Components <br>

from\end{array} \& of Change (1)\end{array}\right]\)| Prior | Rate |
| :---: | :---: |
| Period | $\mathbf{2 0 0 8}$ vs. $\mathbf{2 0 0 7}$ |

(Dollars in Thousands)

| INTEREST INCOME |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold | \$ | (132) | \$ | (52) | \$ | (80) |
| Interest-bearing deposits at financial institutions |  | (77) |  | (159) |  | 82 |
| Investment securities (2) |  | 1,475 |  | 283 |  | 1,192 |
| Gross loans/leases receivable (3) |  | 2,295 |  | $(6,886)$ |  | 9,181 |
| Total change in interest income | \$ | 3,561 | \$ | $(6,814)$ | \$ | 10,375 |
| INTEREST EXPENSE |  |  |  |  |  |  |
| Interest-bearing demand deposits | \$ | $(1,763)$ | \$ | $(3,043)$ | \$ | 1,280 |
| Savings deposits |  | 81 |  | (213) |  | 294 |
| Time deposits |  | (706) |  | $(2,136)$ |  | 1,430 |
| Short-term borrowings |  | (213) |  | $(2,175)$ |  | 1,962 |
| Federal Home Loan Bank advances |  | 428 |  | 44 |  | 384 |
| Junior subordinated debentures |  | (107) |  | (107) |  |  |
| Other borrowings |  | 590 |  | (381) |  | 971 |
| Total change in interest expense | \$ | $(1,690)$ | \$ | $(8,011)$ | \$ | 6,321 |
| Total change in net interest income | \$ | 5,251 | \$ | 1,197 | \$ | 4,054 |

(1) The column increase/decrease
from prior period is segmented into
the changes
attributable to
variations in
volume and the
changes
attributable to
changes in
interest rates. The variations
attributable to simultaneous
volume and rate
changes have been proportionately allocated to rate and volume.
(2) Interest earned and yields on nontaxable investment securities are determined on a tax equivalent basis using a $34 \%$ tax rate for each period presented.
(3) Loan fees are not material and are included in interest income from loans/leases receivable.

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Item 2

## MANAGEMENT S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

## CRITICAL ACCOUNTING POLICY

The Company s financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. The financial information contained within these statements is, to a significant extent, financial information that is based on approximate measures of the financial effects of transactions and events that have already occurred. Based on its consideration of accounting policies that involve the most complex and subjective decisions and assessments, management has identified its most critical accounting policy to be that related to the allowance for loan/lease losses. The Company s allowance for loan/lease loss methodology incorporates a variety of risk considerations, both quantitative and qualitative in establishing an allowance for loan/lease loss that management believes is appropriate at each reporting date. Quantitative factors include the Company s historical loss experience, delinquency and charge-off trends, collateral values, changes in nonperforming loans/leases, and other factors. Quantitative factors also incorporate known information about individual loans/leases, including borrowers sensitivity to interest rate movements. Qualitative factors include the general economic environment in the Company s markets, including economic conditions throughout the Midwest, and in particular, the state of certain industries. Size and complexity of individual credits in relation to loan/lease structure, existing loan/lease policies and pace of portfolio growth are other qualitative factors that are considered in the methodology. Management may report a materially different amount for the provision for loan/lease losses in the statement of operations to change the allowance for loan/lease losses if its assessment of the above factors were different. This discussion and analysis should be read in conjunction with the Company sfinancial statements and the accompanying notes presented elsewhere herein, as well as the portion in the section entitled Financial Condition of this Management s Discussion and Analysis that discusses the allowance for loan/lease losses. Although management believes the levels of the allowance as of both June 30, 2008 and December 31, 2007 were adequate to absorb losses inherent in the loan/lease portfolio, a decline in local economic conditions, or other factors, could result in increasing losses that cannot be reasonably predicted at this time. RESULTS OF OPERATIONS
THREE MONTHS ENDED JUNE 30, 2008 AND 2007
Interest income increased by $\$ 1.2$ million to $\$ 22.2$ million for the three-month period ended June 30, 2008 when compared to $\$ 21.0$ million for the quarter ended June 30, 2007. The $6 \%$ increase in interest income was attributable to significant growth in loans/leases; specifically, the average balance of loans/leases increased $\$ 163.1$ million, or $16 \%$, from $\$ 1.0$ billion for the second quarter of 2007 to $\$ 1.2$ billion for the same quarter of 2008. The impact of this growth on interest income was reduced as a result of the sharp decline in national and local market interest rates over the past three quarters. The Company s average yield on interest earning assets decreased 66 basis points from $6.95 \%$ for the three months ended June 30, 2007 to $6.29 \%$ for the same period in 2008.

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## MANAGEMENT S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued
Interest expense decreased $\$ 1.8$ million from $\$ 12.2$ million for the second quarter of 2007 to $\$ 10.4$ million for the second quarter of 2008. Although the Company saw an increase in interest-bearing liabilities of $\$ 191.7$ million, or $17 \%$, from the second quarter in 2007 to the second quarter in 2008, this was more than offset by the decline in the average cost of interest bearing liabilities. Specifically, the Company s average cost of interest bearing liabilities was $3.21 \%$ for the second quarter of 2008 , which was a decrease of 121 basis points when compared to the $4.42 \%$ for the second quarter of 2007.
The provision for loan/lease losses increased $\$ 758$ thousand from $\$ 825$ thousand for the second quarter of 2007 to $\$ 1.6$ million for the second quarter of 2008. This increase in provision for loan/lease losses is partly a result of the significant growth in loans/leases. Additionally, due to the continued uncertainty regarding the national economy and the impact on local markets, the Company increased the qualitative reserve factors applied to all loans within the reserve adequacy calculations for all of the subsidiary banks and the leasing company. Furthermore, the Company s Cedar Rapids market experienced significant flooding during the second quarter of 2008. As the impact of the flooding on the local economy remains relatively unclear, the Company further increased the qualitative factor for the local econcomy within the reserve adequacy calculation for Cedar Rapids Bank \& Trust. As a result, the Company s allowance for loan/lease losses to gross loans/leases increased to $1.18 \%$ at June 30, 2008 from $1.09 \%$ at December 31, 2007.

The following table sets forth the various categories of non-interest income for the three months ended June 30, 2008 and 2007.

|  | Three months ended June 30, |  |  |  | \$ change |  | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 |  | 2007 |  |  |  |
| Credit card fees, net of processing costs | \$ | 518,497 | \$ | 424,291 | \$ | 94,206 | 22.2\% |
| Trust department fees |  | 875,470 |  | 940,220 |  | $(64,750)$ | (6.9)\% |
| Deposit service fees |  | 811,479 |  | 677,454 |  | 134,295 | 19.8\% |
| Gains on sales of loans, net |  | 322,793 |  | 413,684 |  | $(90,891)$ | (22.0)\% |
| Gains(losses) on sales of foreclosed assets |  | 4,584 |  | $(1,423)$ |  | 6,007 | 422.1\% |
| Earnings on bank-owned life insurance |  | 307,061 |  | 196,424 |  | 110,637 | 56.3\% |
| Investment advisory and management fees |  | 671,373 |  | 388,588 |  | 282,785 | 72.8\% |
| Other |  | 506,700 |  | 559,505 |  | $(52,805)$ | (9.4)\% |
| Total non-interest income |  | ,017,957 |  | ,598,743 | \$ | 419,214 | 11.6\% |

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## MANAGEMENT S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued
Analysis concerning changes in non-interest income for the second quarter of 2008, when compared to the second quarter of 2007, is as follows:

Bancard s credit card fees, net of processing costs, increased $\$ 94$ thousand for the second quarter of 2008 when compared to the same quarter of 2007. An increase in interchange income and merchant income contributed the majority of this increase. Net credit card charge-offs of $\$ 64$ thousand during the second quarter of 2008, which were nearly half of the charge-offs in the comparable period of 2007, were another primary contributor to the increase.
Trust department fees decreased $\$ 65$ thousand for the second quarter of 2007 to the second quarter of 2008. The majority of trust department fees are determined based on performance of the investments within the managed trusts. With the national economic difficulties experienced during the second quarter of 2008, some of these investments experienced some downward volatility.
Deposit service fees increased $\$ 134$ thousand. This increase was primarily the result of an increase in NSF (non-sufficient funds or overdraft) charges related to demand deposit accounts at the Company s subsidiary banks. The quarterly average balance of the Company s consolidated demand deposits at June 30, 2008 increased $\$ 12.2$ million, or $10 \%$, from June 30, 2007. Service charges and NSF charges related to the Company s demand deposit accounts were the main components of deposit service fees. Gains on sales of loans, net, decreased $\$ 91$ thousand. Loan origination and sales activity has slowed as a result of the economic difficulties experienced in 2008. Loans originated for sale during the second quarter of 2008 were $\$ 25.4$ million and during the second quarter of 2007 were $\$ 29.8$ million. Earnings on bank-owned life insurance (BOLI) experienced an increase of $\$ 111$ thousand for the second quarter of 2008 when compared to the first quarter 2007. Over the past year, the subsidiary banks have purchased additional BOLI increasing the level of insurance by $\$ 10.3$ million, thus increasing the related earnings.
Investment advisory and management fees increased $\$ 283$ thousand, or $73 \%$, for the second quarter of 2008 compared to the second quarter of 2007. This increase was largely attributable to the acquisition of CMG Investment Advisors, LLC, a wholly-owned subsidiary of Quad City Bank \& Trust, which occurred in the first quarter of 2008.

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The following table sets forth the various categories of non-interest expenses for the three months ended June 30, 2008 and 2007.

## Non-interest Expenses

|  | Three months ended June 30, |  |  | \$ change | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008 | 2007 |  |  |
| Salaries and employee benefits | \$ | 7,335,434 | \$ 5,917,342 | \$ 1,418,092 | 24.0\% |
| Professional and data processing fees |  | 1,285,993 | 964,569 | 321,424 | 33.3\% |
| Advertising and marketing |  | 420,547 | 383,747 | 36,800 | 9.6\% |
| Occupancy and equipment expense |  | 1,313,745 | 1,207,594 | 106,151 | 8.8\% |
| Stationery and supplies |  | 154,725 | 139,605 | 15,120 | 10.8\% |
| Postage and telephone |  | 250,771 | 252,913 | $(2,142)$ | (1.0)\% |
| Bank service charges |  | 148,621 | 142,068 | 6,553 | 4.6\% |
| FDIC and other insurance |  | 334,868 | 246,201 | 88,667 | 36.0\% |
| Other |  | 399,362 | 334,572 | 64,790 | 19.4\% |
| Total non-interest expenses |  | 1,644,066 | \$ 9,588,611 | \$ 2,055,455 | 21.4\% |

Analysis concerning changes in non-interest expenses for the second quarter of 2008, when compared to the same quarter of 2007, is as follows:

Salaries and employee benefits, which is the largest component of non-interest expenses, increased $\$ 1.4$ million. The increase was primarily due to an increase in employees from 334 full time equivalents (FTEs) to 374 FTEs from year-to-year, as a result of the Company s continued expansion.
Professional and data processing fees increased $\$ 321$ thousand. The primary contributor to the year-to-year increase was an increase in fees related to several consulting projects at the Company and subsidiary banks. Additionally, fees incurred for data processing experienced an increase as the number of customers and volume of transactions have grown.
FDIC and other insurance expense increased $36 \%$ to $\$ 335$ thousand. The $\$ 89$ thousand increase was entirely the result of the Federal Deposit Insurance Corporation s (FDIC) new premium pricing system and the assessment methodology for deposit insurance coverage now being applied to the subsidiary banks.
The provision for income taxes was $\$ 714$ thousand for the second quarter of 2008 compared to $\$ 545$ thousand for the second quarter of 2007 for an increase of $\$ 169$ thousand, or $31 \%$. The increase was the result of an increase in income before income taxes of $\$ 616$ thousand, or $31 \%$, for the 2008 quarter when compared to the 2007 quarter. As the proportionate share of taxable and tax-exempt income to total was consistent from second quarter of 2007 to the same quarter for 2008, the effective tax for the Company remained consistent at $27.3 \%$.

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## MANAGEMENT S DISCUSSION AND ANALYSIS <br> OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

## SIX MONTHS ENDED JUNE 30, 2008 AND 2007

Interest income increased by $\$ 3.6$ million to $\$ 44.6$ million for the six-month period ended June 30, 2008 when compared to $\$ 41.0$ million for the six months ended June 30, 2007. The $9 \%$ increase in interest income was attributable to significant growth in loans/leases; specifically, the average balance of loans/leases increased $\$ 155.7$ million, or $16 \%$, from $\$ 990.0$ million for the six months ended 2007 to $\$ 1.1$ billion for the same time period of 2008. The impact of this growth on interest income was reduced as a result of the sharp decline in national and local market interest rates over the past three quarters. The Company s average yield on interest earning assets decreased 46 basis points from $6.88 \%$ for the six months ended June 30, 2007 to $6.42 \%$ for the first two quarters of 2008. Interest expense decreased $\$ 1.7$ million from $\$ 23.8$ million for the first six months of 2007 to $\$ 22.2$ million for the first six months of 2008. Although the Company saw an increase in interest-bearing liabilities of $\$ 184.2$ million, or $17 \%$, from the first six months in 2007 to the first six months in 2008 , this was more than offset by the decline in the average cost of interest bearing liabilities. Specifically, the Company s average cost of interest bearing liabilities was $3.48 \%$ for the six months ended June 30, 2008, which was a decrease of 90 basis points when compared to the six months ended June 30, 2007.
The provision for loan/lease losses increased $\$ 2.6$ million, or $213 \%$, from $\$ 1.2$ million for the first six months of 2007 to $\$ 3.9$ million for the first six months of 2008. This increase in provision for loan/lease losses is largely the result of a $\$ 1.1$ million charge-off of a single commercial loan at First Wisconsin Bank \& Trust experienced in the first quarter of 2008. The remaining increase is attributable to the significant growth in loans/leases and the Company s decision to increase the qualitative reserve factors applied to all loans within the reserve adequacy calculations for all of the subsidiary banks and the leasing company due to the continued uncertainty regarding the national economy and the impact on local markets. As a direct result, the Company s allowance for loan/lease losses to gross loans/leases increased to $1.18 \%$ at June 30, 2008 from $1.09 \%$ at December 31, 2007.

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## MANAGEMENT S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued
The following table sets forth the various categories of non-interest income for the six months ended June 30, 2008 and 2007.

Credit card fees, net of processing costs
Trust department fees
Deposit service fees
Gains on sales of loans, net
Gains on sales of foreclosed assets
Earnings on bank-owned life insurance
Investment advisory and management fees
Other
Total non-interest income

## Non-interest Income

|  | Six months ended June 30, |  | \$ change |  | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 |  |  |  |
| Credit card fees, net of processing costs | \$ 1,006,103 | \$ 806,274 | \$ | 199,829 | 24.8\% |
| Trust department fees | 1,845,293 | 1,859,331 |  | $(14,038)$ | (1.0)\% |
| Deposit service fees | 1,566,162 | 1,256,138 |  | 310,024 | 24.7\% |
| Gains on sales of loans, net | 662,647 | 688,415 |  | $(25,768)$ | (3.7)\% |
| Gains on sales of foreclosed assets | 4,584 | 1,007 |  | 3,577 | 355.2\% |
| Earnings on bank-owned life insurance | 602,121 | 399,983 |  | 202,138 | 50.5\% |
| Investment advisory and management fees | 1,086,017 | 765,123 |  | 320,894 | 41.9\% |
| Other | 1,005,760 | 950,301 |  | 55,459 | 5.8\% |
| Total non-interest income | \$ 7,778,687 | \$ 6,726,572 |  | ,052,115 | 15.6\% |

Analysis concerning changes in non-interest income for the six months ended June 30, 2008, when compared to the six months ended June 30, 2007, is as follows:

Bancard s credit card fees, net of processing costs, increased \$200 thousand for the first six months of 2008 when compared to the same time period of 2007. An increase in interchange income and merchant income contributed the majority of this increase. Net credit card charge-offs of $\$ 92$ thousand during the first two quarters of 2008, which were approximately half of the charge-offs in the comparable period of 2007, were another primary contributor to the increase.
Deposit service fees increased $\$ 310$ thousand. This increase was primarily the result of an increase in NSF (non-sufficient funds or overdraft) charges related to demand deposit accounts at the Company s subsidiary banks. The year-to-date average balance of the Company s consolidated demand deposits at June 30, 2008 increased $\$ 14.3$ million, or $12 \%$, from June 30, 2007. Service charges and NSF charges related to the Company s demand deposit accounts were the main components of deposit service fees. Earnings on bank-owned life insurance (BOLI) experienced an increase of $\$ 202$ thousand for the first six months of 2008 when compared to the first six months of 2007 . Over the past year, the subsidiary banks have purchased additional BOLI increasing the level of insurance by $\$ 10.3$ million, thus increasing the related earnings.
Investment advisory and management fees increased $\$ 321$ thousand, or $42 \%$, for the first six months of 2008 compared to the comparable period in 2007. This increase was largely attributable to the acquisition of CMG Investment Advisors, LLC, a wholly-owned subsidiary of Quad City Bank \& Trust, which occurred in the first quarter of 2008.

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The following table sets forth the various categories of non-interest expenses for the six months ended June 30, 2008 and 2007.

## Non-interest Expenses

|  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2007 | \$ change | \% change |
| Salaries and employee benefits | \$ 14,300,941 | \$ 11,472,088 | \$ 2,828,853 | 24.7\% |
| Professional and data processing fees | 2,543,404 | 1,893,217 | 650,187 | 34.3\% |
| Advertising and marketing | 739,999 | 621,477 | 118,522 | 19.1\% |
| Occupancy and equipment expense | 2,664,144 | 2,426,366 | 237,778 | 9.8\% |
| Stationery and supplies | 297,873 | 294,327 | 3,546 | 1.2\% |
| Postage and telephone | 522,988 | 506,769 | 16,219 | 3.2\% |
| Bank service charges | 286,477 | 283,698 | 2,779 | 1.0\% |
| FDIC and other insurance | 666,591 | 412,478 | 254,113 | 61.6\% |
| Loss on disposal/sales of fixed assets | 0 | 239,016 | $(239,016)$ | N/A |
| Other | 793,295 | 640,693 | 152,602 | 23.8\% |
| Total non-interest expenses | \$ 22,815,712 | \$ 18,790,129 | \$ 4,025,583 | 21.4\% |

Analysis concerning changes in non-interest expenses for the six months ended June 30, 2008, when compared to the six months ended June 30, 2007, is as follows:

Salaries and employee benefits, which is the largest component of non-interest expenses, increased $\$ 2.8$ million. The increase was primarily due to an increase in employees from 334 full time equivalents (FTEs) to 374 FTEs from year-to-year, as a result of the Company s continued expansion.
Professional and data processing fees increased $\$ 650$ thousand. The primary contributor to the year-to-year increase was an increase in fees related to several consulting projects at the Company and subsidiary banks. Additionally, fees incurred for data processing experienced an increase as the number of customers and volume of transactions have grown.
Advertising and marketing expenses increased $\$ 238$ thousand, or $19 \%$, for the first six months of 2008 compared to the same period in 2007. This increase was largely attributable to targeted marketing for growth in the Company s newer markets, as well as an increased focus on communication of the Company s brand. FDIC and other insurance expense increased $62 \%$ to $\$ 667$ thousand. The $\$ 254$ thousand increase was entirely the result of the Federal Deposit Insurance Corporation s (FDIC) new premium pricing system and the assessment methodology for deposit insurance coverage now being applied to the subsidiary banks

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## MANAGEMENT S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued
The provision for income taxes was $\$ 807$ thousand for the first six months of 2008 compared to $\$ 1.0$ million for the first six months of 2007 for a decrease of $\$ 239$ thousand, or $23 \%$. The decrease was the result of a decrease in income before income taxes of $\$ 319$ thousand, or $8 \%$, for the first two quarters of 2008 when compared to the same two quarters of 2007. Additionally, the proportionate share of tax-exempt income to total income increased for the six months ended June 30, 2008 compared to the six months ended June 30, 2007 resulting in a decrease in the effective tax rate from $27.1 \%$ for 2007 to $22.8 \%$ for 2008.

## FINANCIAL CONDITION

Total assets of the Company increased by $\$ 107.2$ million, or $7 \%$, to $\$ 1.6$ billion at June 30, 2008 from $\$ 1.5$ billion at December 31, 2007. The growth resulted primarily from the net increase in the loan/lease portfolio, funded by increases in interest-bearing deposits.
The composition of the Company s securities portfolio is managed to maximize return while considering the impact on asset-liability position and liquidity needs. Securities increased by $\$ 9.9$ million, or $4 \%$, to $\$ 245.8$ million at June 30 , 2008 from $\$ 235.9$ million at December 31, 2007. The increase was the result of a number of transactions in the securities portfolio. The Company purchased $\$ 69.1$ million of securities classified as available for sale. The available for sale portfolio, which is largely comprised of United States government agency securities and municipal securities, experienced a decrease in its fair value totaling $\$ 2.1$ million. The accretion of discounts, net of the amortization of premiums, amounted to $\$ 17$ thousand. These portfolio increases were partially offset by $\$ 56.6$ million of maturities and calls of securities, and paydowns of $\$ 435$ thousand that were received on mortgage-backed securities. Gross loans/leases receivable grew by $\$ 92.8$ million, or $8 \%$, to $\$ 1.2$ billion at June 30, 2008 from $\$ 1.1$ billion at December 31, 2007. The mix of the loan/lease types within the Company s loan/lease portfolio is presented in the following table:

|  | As of <br> June 30, 2008 | As of <br> December 31, 2007 |  |
| :--- | ---: | ---: | ---: |
| (dollars in thousands) |  |  |  |
| Commercial | $\$$ | 428,994 | $\$$ |
| Commercial Real Estate | 530,162 |  | 368,170 |
| Direct Financing Leases | 68,276 | 499,486 |  |
| Residential Real Estate | 80,742 | 67,224 |  |
| Installment and Other Consumer | 89,976 | 84,539 |  |
| Deferred loan/lease origination costs, net of fees | 1,529 | 85,930 |  |
|  |  |  | 1,551 |
| TOTAL LOANS/LEASES | $\$$ | $1,199,679$ | $\$$ |

The majority of residential real estate loans originated by the Company were sold on the secondary market to avoid the interest rate risk associated with long term fixed rate loans. Loans originated for this purpose were classified as held for sale.

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## MANAGEMENT S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued
The allowance for estimated losses on loans/leases was $\$ 14.2$ million at June 30, 2008 compared to $\$ 12.0$ million at December 31, 2007, an increase of $\$ 2.2$ million, or $18 \%$. The allowance for estimated losses on loans/leases was determined based on factors that included the overall composition of the loan/lease portfolio, types of loans/leases, past loss experience, loan/lease delinquencies, potential substandard and doubtful credits, economic conditions, collateral positions, governmental guarantees and other factors that, in management s judgment, deserved evaluation. To ensure that an adequate allowance was maintained, provisions were made based on a number of factors, including the increase in loans/leases and a detailed analysis of the loan/lease portfolio. The loan/lease portfolio was reviewed and analyzed monthly with specific detailed reviews completed on all loans risk-rated less than fair quality and carrying aggregate exposure in excess of $\$ 250$ thousand. The adequacy of the allowance for estimated losses on loans/leases was monitored by the loan review staff, and reported to management and the board of directors. Due to the continued uncertainty regarding the national economy and the impact on local markets, the Company increased the qualitative reserve factors applied to all loans within the reserve adequacy calculations for all of the subsidiary banks and the leasing company. Furthermore, the Company s Cedar Rapids market experienced significant flooding during the second quarter of 2008. As the impact of the flooding on the local economy remains relatively unclear, the Company further increased the qualitative factor for the local econcomy within the reserve adequacy calculation for Cedar Rapids Bank \& Trust. As a direct result, the Company s allowance for loan/lease losses to gross loans/leases increased to $1.18 \%$ at June 30, 2008 from $1.09 \%$ at December 31, 2007.
Although management believes that the allowance for estimated losses on loans/leases at June 30, 2008 was at a level adequate to absorb losses on existing loans/leases, there can be no assurance that such losses will not exceed the estimated amounts or that the Company will not be required to make additional provisions for loan/lease losses in the future. Unpredictable future events could adversely affect cash flows for both commercial and individual borrowers, which could cause the Company to experience increases in problem assets, delinquencies and losses on loans/leases, and require further increases in the provision. Asset quality is a priority for the Company and its subsidiaries. The ability to grow profitably is in part dependent upon the ability to maintain that quality. The Company continually focuses efforts at its subsidiary banks and leasing company with the intention to improve the overall quality of the Company s loan/lease portfolio.
Net charge-offs for the six months ended June 30, 2008 were $\$ 1.7$ million, and for the first six months of 2007, there were net charge-offs of $\$ 162$ thousand. Of this increase, $\$ 1.1$ million was the result of the aforementioned charge-off associated with a single lending relationship at First Wisconsin Bank \& Trust during the first quarter of 2008.

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## MANAGEMENT S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued
The table below presents the amounts of nonperforming assets:

|  | As of <br> June 30, 2008 |  | As of <br> December 31, 2007 |  |
| :--- | ---: | ---: | ---: | ---: |
| (dollars in thousands) |  |  |  |  |
| Nonaccrual loans/leases | $\$$ | 9,093 | $\$$ | 6,488 |
| Accruing loans/leases past due 90 days or more | 2,007 | 781 | 500 |  |
| Other real estate owned |  | 71,881 | $\$$ | 7,484 |

Four separate lending relationships at the subsidiary banks, with an aggregate outstanding balance of $\$ 6.6$ million, comprised $72 \%$ of the nonaccrual loans at June 30, 2008. Of the $\$ 2.6$ million increase in nonaccrual loans/leases, $\$ 2.8$ million was attributable to four unrelated nonperforming loans. The existence of a strong collateral position, a governmental guarantee, or an improved payment status on several of these nonperformers significantly reduces the Company s exposure to loss. The subsidiary banks and leasing company continue to work toward resolutions with all of these customers. Nonaccrual loans represented less than one percent of the Company s held for investment loan/lease portfolio at June 30, 2008.
Deposits increased by $\$ 52.7$ million, or $6 \%$, to $\$ 982.1$ million at June 30, 2008 from $\$ 929.4$ million at December 31, 2007. The increase resulted from a $\$ 23.7$ million aggregate net increase in money market, savings, and total transaction accounts, in combination with a $\$ 17.5$ million net increase in interest-bearing certificates of deposit. The level of brokered certificates of deposit at the subsidiary banks also experienced a net increase in the amount of $\$ 11.5$ million at June 30, 2008 as compared to December 31, 2007.
Short-term borrowings increased $\$ 19.8$ million, or $11 \%$, from $\$ 183.2$ million at December 31, 2007 to $\$ 203.0$ million at June 30, 2008. The subsidiary banks offer short-term repurchase agreements to some of their major customers. Also, the subsidiary banks purchase federal funds for short-term funding needs from the Federal Reserve Bank, or from their correspondent banks. Short-term borrowings were comprised of customer repurchase agreements of $\$ 75.3$ million and $\$ 93.3$ million at June 30, 2008 and December 31, 2007, respectively, as well as federal funds purchased from correspondent banks of $\$ 127.7$ million at June 30, 2008 and $\$ 89.9$ million at December 31, 2007. Federal Home Loan Bank ( FHLB ) advances increased by $\$ 21.9$ million, or $13 \%$, to $\$ 190.7$ million at June 30, 2008 from $\$ 168.8$ million at December 31, 2007. As a result of their memberships in either the FHLB of Des Moines or Chicago, the subsidiary banks have the ability to borrow funds for short or long-term purposes under a variety of programs. FHLB advances are utilized for loan matching as a hedge against the possibility of rising interest rates, and when these advances provide a less costly or more readily available source of funds than customer deposits. Other borrowings increased $\$ 17.4$ million from $\$ 47.7$ million at December 31, 2007 to $\$ 65.1$ million at June 30, 2008. During 2007, the Company began the utilization of structured wholesale repurchase agreements as an alternative funding source to FHLB advances and customer deposits.

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OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued
Stockholders equity increased $\$ 481$ thousand from $\$ 86.1$ million as of December 31, 2007 to $\$ 86.6$ million as of June 30, 2008. Net income of $\$ 2.5$ million for the first six months of 2008 increased retained earnings. This increase was offset by the declaration of preferred stock dividends totaling $\$ 892$ thousand. Specifically, $\$ 536$ thousand represented the quarterly dividends on the outstanding shares of Series B Non-Cumulative Perpetual Preferred Stock at a stated rate of $8.00 \%$, and $\$ 356$ thousand was the amount of the quarterly dividends on the outstanding shares of Series C Non-Cumulative Perpetual Preferred Stock at a stated rate of $9.50 \%$. Additionally, the available for sale portion of the securities portfolio experienced a decrease in fair value of $\$ 1.3$ million, net of tax, for the first two quarters of 2008 as a result of the increase in the long-term interest rate environment.

## LIQUIDITY AND CAPITAL RESOURCES

Liquidity measures the ability of the Company to meet maturing obligations and its existing commitments, to withstand fluctuations in deposit levels, to fund its operations, and to provide for customers credit needs. The liquidity of the Company primarily depends upon cash flows from operating, investing, and financing activities. Net cash provided by operating activities, consisting primarily of net income and net proceeds on the sales of loans, was $\$ 2.5$ million and $\$ 474$ thousand for the first six months of 2008 and 2007, respectively. Net cash used in investing activities, consisting principally of loan originations and the purchase of securities, was $\$ 107.1$ million and $\$ 69.2$ million for the first six months of 2008 and 2007, respectively. Net cash provided by financing activities, consisting primarily of growth in deposits, for the first two quarters of 2008 was $\$ 111.1$ million, and for the same period in 2007 was $\$ 61.4$ million, consisting principally of increases in short-term and other borrowings. The Company has a variety of sources of short-term liquidity available to it, including federal funds purchased from correspondent banks, sales of securities available for sale, FHLB advances, structured wholesale repurchase agreements, lines of credit, and loan participations or sales. At June 30, 2008, the subsidiary banks had twenty lines of credit totaling $\$ 150.5$ million, of which $\$ 8.0$ million was secured and $\$ 142.5$ million was unsecured. At June 30, 2008, the $\$ 65.2$ million was available as the subsidiary banks had drawn $\$ 85.3$ million of these available balances. Additionally, the Company has a single $\$ 25.0$ million unsecured revolving credit note with a 364 -day maturity. As of June 30, 2008, the Company had $\$ 15.5$ million available as it carried an outstanding balance on the note of $\$ 9.5$ million.
The Company and the subsidiary banks are subject to various regulatory capital requirements administered by the federal banking agencies. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the subsidiary banks must meet specific capital guidelines that involve quantitative measures of their assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The most recent notification from the Federal Deposit Insurance Corporation categorized the subsidiary banks as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since the notifications that management believes have changed each institution s categories.

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Part I
Item 2

## MANAGEMENT S DISCUSSION AND ANALYSIS

OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued
On April 24, 2008, the Company declared a common dividend of $\$ 0.04$ per share, or $\$ 184$ thousand, which was paid on July 7,2008 to common stockholders of record on June 23, 2008. It is the Company s intention to consider the payment of common dividends on a semi-annual basis. The Company anticipates an ongoing need to retain much of its operating income to help provide the capital for continued growth; however it believes that operating results have reached a level that can sustain dividends to common stockholders as well.
In recent years, the Company secured additional capital through various resources including approximately $\$ 36.1$ million through the issuance of trust preferred securities and $\$ 20.4$ million through the issuance of non-cumulative perpetual preferred stock.

## SPECIAL NOTE CONCERNING FORWARD-LOOKING STATEMENTS

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995. This document (including information incorporated by reference) contains, and future oral and written statements of the Company and its management may contain, forward-looking statements, within the meaning of such term in the Private Securities Litigation Reform Act of 1995, with respect to the financial condition, results of operations, plans, objectives, future performance and business of the Company. Forward-looking statements, which may be based upon beliefs, expectations and assumptions of the Company s management and on information currently available to management, are generally identifiable by the use of words such as believe, expect, anticipate, bode, predict, suggest, pro appear, plan, intend, estimate, may, will, would, could, should likely, or other similar expressions statements in this document, including forward-looking statements, speak only as of the date they are made, and the Company undertakes no obligation to update any statement in light of new information or future events.
The Company s ability to predict results or the actual effect of future plans or strategies is inherently uncertain. The factors, which could have a material adverse effect on the Company s operations and future prospects are detailed in the Risk Factors section included under Item 1a. of Part I of the Company s Form 10-K. In addition to the risk factors described in that section, there are other factors that may impact any public company, including the Company, which could have a material adverse effect on our operations and future prospects. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

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Part I
Item 3

## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company, like other financial institutions, is subject to direct and indirect market risk. Direct market risk exists from changes in interest rates. The Company s net income is dependent on its net interest income. Net interest income is susceptible to interest rate risk to the degree that interest-bearing liabilities mature or reprice on a different basis than interest-earning assets. When interest-bearing liabilities mature or reprice more quickly than interest-earning assets in a given period, a significant increase in market rates of interest could adversely affect net interest income. Similarly, when interest-earning assets mature or reprice more quickly than interest-bearing liabilities, falling interest rates could result in a decrease in net income.
In an attempt to manage its exposure to changes in interest rates, management monitors the Company s interest rate risk. Each subsidiary bank has an asset/liability management committee of the board of directors that meets quarterly to review the bank s interest rate risk position and profitability, and to make or recommend adjustments for consideration by the full board of each bank. Internal asset/liability management teams consisting of members of the subsidiary banks management meet twice a month, at a minimum, to manage the mix of assets and liabilities to maximize earnings and liquidity and minimize interest rate and other risks. Management also reviews the subsidiary banks securities portfolios, formulates investment strategies, and oversees the timing and implementation of transactions to assure attainment of the board s objectives in the most effective manner. Notwithstanding the Company s interest rate risk management activities, the potential for changing interest rates is an uncertainty that can have an adverse effect on net income.
In adjusting the Company $s$ asset/liability position, the board and management attempt to manage the Company s interest rate risk while maintaining or enhancing net interest margins. At times, depending on the level of general interest rates, the relationship between long-term and short-term interest rates, market conditions and competitive factors, the board and management may decide to increase the Company s interest rate risk position somewhat in order to increase its net interest margin. The Company s results of operations and net portfolio values remain vulnerable to increases in interest rates and to fluctuations in the difference between long-term and short-term interest rates.

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Part I
Item 3
QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
One method used to quantify interest rate risk is a short-term earnings at risk summary, which is a detailed and dynamic simulation model used to quantify the estimated exposure of net interest income to sustained interest rate changes. This simulation model captures the impact of changing interest rates on the interest income received and interest expense paid on all interest sensitive assets and liabilities reflected on the Company s consolidated balance sheet. This sensitivity analysis demonstrates net interest income exposure over a one year horizon, assuming no balance sheet growth and a 200 basis point upward and a 200 basis point downward shift in interest rates, where interest-bearing assets and liabilities reprice at their earliest possible repricing date. The model assumes a parallel and pro rata shift in interest rates over a twelve-month period. Application of the simulation model analysis at March 31, 2008 demonstrated a $4.05 \%$ decrease in net interest income with a 200 basis point increase in interest rates, and a $1.87 \%$ increase in net interest income with a 100 basis point decrease in interest rates. Due to the status of the current interest rate environment, consideration of a 200 basis point downward shift is not realistic; therefore, the Company quantified the interest rate risk for a 100 basis point downward shift. Both simulations are within the board-established policy limits of a $10 \%$ decline in value.
Interest rate risk is considered to be the most significant market risk affecting the Company. For that reason, the Company engages the assistance of a national consulting firm and their risk management system to monitor and control the Company s interest rate risk exposure. Other types of market risk, such as foreign currency exchange rate risk and commodity price risk, do not arise in the normal course of the Company s business activities.

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Part I
Item 4

## CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures. An evaluation was performed under the supervision and with the participation of the Company s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Exchange Act) as of June 30, 2008. Based on that evaluation, the Company s management, including the Chief Executive Officer and Chief Financial Officer, concluded that the Company s disclosure controls and procedures were effective to ensure that information required to be disclosed in the reports filed and submitted under the Exchange Act was recorded, processed, summarized and reported as and when required. Changes in Internal Control over Financial Reporting. There have been no significant changes to the Company s internal control over financial reporting during the period covered by this report that have materially effected, or are reasonably likely to affect, the Company sinternal control over financial reporting.

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## Part II

QCR HOLDINGS, INC.
AND SUBSIDIARIES
PART II OTHER INFORMATION

## Item 1 Legal Proceedings

There are no material pending legal proceedings to which the Company or its subsidiaries is a party other than ordinary routine litigation incidental to their respective businesses.
Item 1.A. Risk Factors
There have been no material changes in the risk factors applicable to the Company from those disclosed in Part I, Item 1.A. Risk Factors, in the Company s 2007 Annual Report on Form 10-K. Please refer to that section of the Company s Form 10-K for disclosures regarding the risks and uncertainties related to the Company s business. Item 2 Unregistered Sales of Equity Securities and Use of Proceeds
None
Item 3 Defaults Upon Senior Securities
None
Item 4 Submission of Matters to a Vote of Security Holders
The annual meeting of stockholders was held at the i wireless Center (formally The Mark of the Quad Cities) located at 1201 River Drive, Moline, Illinois on Wednesday, May 7, 2008 at 10:00 a.m. At the meeting, John K. Lawson and Ronald G. Peterson were re-elected to serve as Class III directors, with terms expiring in 2011. John D. Whitcher and Marie Z. Ziegler were also elected to serve as a Class III directors, with a term expiring in 2011. Continuing as Class II directors, with terms expiring in 2010, are Larry J. Helling, Douglas M. Hultquist, Mark C. Kilmer and Charles M. Peters. Continuing as Class I directors, with terms expiring in 2009, are Michael A. Bauer, James J. Brownson, and John A. Rife.

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## Part II

## PART II OTHER INFORMATION continued

There were $4,602,964$ issued and outstanding shares of common stock entitled to vote at the annual meeting. Either in person or by proxy, there were $4,012,288$ common shares represented at the meeting, constituting approximately $88.0 \%$ of the outstanding shares. The voting was as follows:

|  | Votes <br> For | Votes <br> Withheld |
| :--- | :---: | ---: |
|  |  |  |
| John K. Lawson | $3,932,498$ | 79,790 |
| Ronald G. Peterson | $3,933,941$ | 78,347 |
| John D. Whitcher | $3,930,649$ | 81,639 |
| Marie Z. Zieger | $3,941,973$ | 70,315 |
| Item 5 Other Information |  |  |
| None |  |  |
| Item 6 Exhibits |  |  |

(a) Exhibits
10.1 QCR Holdings, Inc. s 2008 Equity Incentive Plan (filed as an appendix to the Company s DEF14A filed on March 25, 2008 and incorporated herein by reference)
31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-14(a)/15d-14(a)
31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-14(a)/15d-14(a)
32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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## SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 11, 2008

Date: August 11, 2008

QCR HOLDINGS, INC.
(Registrant)
/s/ Douglas M. Hultquist
Douglas M. Hultquist, President
Chief Executive Officer
/s/ Todd A. Gipple
Todd A. Gipple, Executive Vice President
Chief Financial Officer

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## EXHIBIT INDEX

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