MOSAIC CO Form 8-K March 13, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 13, 2015

THE MOSAIC COMPANY

(Exact name of registrant as specified in its charter)

Delaware 001-32327 20-1026454
(State or other jurisdiction of incorporation) (Commission File Number) (IRS Employer Identification No.)

3033 Campus Drive

Suite E490 55441

Plymouth, Minnesota

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (800) 918-8270

Not applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

The following information is being "furnished" in accordance with General Instruction B.2. of Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed to be incorporated by reference in any filing under the Securities Act of 1933, as amended (the "Securities Act"), or the Exchange Act, except as expressly set forth by specific reference in such filing:

MOSAIC SEGMENT REALIGNMENT

This report should be read in conjunction with The Mosaic Company's annual report on Form 10-K for the fiscal year ended December 31, 2014, including the Management's Discussion and Analysis of Results of Operations and Financial Condition and the consolidated financial statements and accompanying notes.

On March 13, 2015, The Mosaic Company ("Mosaic", and individually or in any combination with its consolidated subsidiaries, "we", "us", "our", or the "Company") announced that it was realigning its business segments (the "Realignment") more clearly reflect the Company's evolving business model. Furnished herewith as Exhibit 99.1 and incorporated by reference herein is the text of Mosaic's announcement regarding the Realignment.

Our business segments are determined by management based upon factors such as products and services, production processes, technologies, market dynamics, and for which segment financial information is readily available for our chief operating decision maker. As part of the Realignment, our international distribution activities, which had previously been reported in our Phosphates business segment, are being moved into a separate International Distribution segment, as this is how our chief operating decision maker began viewing and evaluating our operations during the first quarter. The Corporate and Other segment will now include inter-segment eliminations, mark-to-market gains/losses on derivatives that had previously been reported in our Phosphates and Potash business segments, debt expenses, and our legacy Argentina and Chile results.

The tables below provide certain performance data for our reportable segments for each of the eight quarters through the quarter ended December 31, 2014, adjusted to reflect the Realignment. The recasting of previously issued financial information does not represent a restatement of previously issued financial statements. The information contained in this Form 8-K is being furnished in order to provide the financial community with historical financial data that is presented on a basis consistent with the Company's new reporting structure. Beginning with the quarter ending March 31, 2015, the Company's financial statements will reflect the new reporting structure with prior periods adjusted accordingly.

The Mosaic Company
Selected Calendar Quarter Financial Information
(Unaudited)

(Unaudited)	ei Filiali	Ciai	IIIIOIIII	uioi	OII											
(Q1 201	3	Q2 201	3	Q3 201	3	Q4 201	3	Q1 201	4	Q2 201	4	Q3 201	4	Q4 201	4
Consolidated data (in																
millions, except per																
share)																
Diluted net earnings per share ^(a)	\$0.89		\$1.01		\$0.29		\$0.30		\$0.54		\$0.64		\$0.54		\$0.97	
Diluted weighted																
average # of shares	427.2		427.2		427.1		415.5		379.6		376.2		375.9		372.0	
outstanding ^(b)	127.2		127.2		127.1		115.5		317.0		370.2		373.7		372.0	
Total Net Sales	\$2,312		\$2,619		\$1,909		\$2,182		\$1,986		\$2,440)	\$2,251		\$2,379)
Gross Margin	\$642		\$665		\$387		\$322		\$412		\$521		\$415		\$579	
As % of Sales	28	%	25	%	20	%	15	%	21	%	21	%	18	%	24	%
SG&A	92		116		94		91		120		88		84		91	
Consolidated Foreign	17		22		(30)	25		43		(39)	27		47	
Currency Gain/(Loss)		~		~	`			~		\ ~	•			~		~
Effective Tax Rate ^(c)	26	%	23	%	(6)%	51 \$120	%	(1)%	25	%	27	%	7	%
Net Income As % of Sales	\$380 16	0%	\$430 16	%	\$124 7	%	\$129 6	0%	\$218 11	%	\$248 10	0%	\$202 9	0%	\$361 15	%
EBITDA ^(d)	10	70	10	70	,	70	U	70	11	70	10	70	9	70	13	70
Potash	\$392		\$451		\$155		\$173		\$257		\$281		\$158		\$316	
Phosphate	271		267		136		143		221		309		275		239	
International	(0	`	10		38		10		10		10		22		24	
Distribution	(8)	19		38		12		10		18		32		24	
Corporate and Other(e)	(7)	(38)	(16)	23		(50)	(13)	(2)	(14)
Consolidated	\$648		\$699		\$313		\$351		\$438		\$595		\$463		\$565	
EBITDA ^(d)																
Total Debt Cash & cash	\$1,081		\$1,033		\$1,027		\$3,032		\$3,051		\$3,026	1	\$3,816		\$3,833	
equivalents	3,511		3,916		3,339		5,293		2,491		2,367		2,971		2,375	
Net debt	\$(2,430))	\$(2,883	3)	\$(2,312	2)	\$(2,261		\$560		\$659		\$845		\$1,458	
Cash flow from		, ,		, ,				.)								
operations	\$579		\$982		\$(45)	\$503		\$627		\$796		\$489		\$382	
Cash flow from	(378	`	(381	`	(466	`	(370	`	(1,634	`	(360)	(158	`	(586	`
investments	(378)	(361)	(400)	(370	,	(1,034)	(300)	(136)	(360)
Cash flow from	(85)	(152)	(89)	1,842		(1,770)	(575)	323		(319)
financing	(00	,	(102	,	(0)	,	1,0 .2		(1,7,70	,	(0.0	,	0_0		(01)	,
Effect of exchange rate	(10)	(45)	23		(20)	(25)	15		(50)	(73)
changes on cash Net cash flow	\$106		\$404		¢ (577	`	\$1,955	-			\$(124	`	\$604		\$(596	`
Cash dividends paid	\$(106)	\$(107)	\$(577 \$(107))	\$(2,802 \$(100)	\$(124 \$(95)	\$(94)	\$(94)
Operating Earnings	Ψ(100	,	Ψ(107	,	Ψ(107	,	Ψ(107	,	Φ(100	,	Ψ()3	,	Ψ()Τ	,	Ψ()Τ	,
Potash	\$313		\$362		\$69		\$89		\$170		\$189		\$69		\$229	
Phosphates	201		191		61		64		146		219		188		135	
International	(10)	17		36		10		8		16		30		22	
Distribution	•)														
Corporate and Other ^(e)	(13)	(44)	(22)	16		(57)	(21)	(10)	(21)

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Consolidated Operating Earnings Segment data (in millions, except per tonne)	\$491		\$526		\$144		\$179		\$267		\$403		\$277		\$365	
Phosphates Sales volumes ('000 tonnes) ^{(f)(g)}	2,065		2,077		1,754		2,395		2,051		2,637		2,176		2,392	
Realized average DAP price/tonne ^(h)	\$486		\$476		\$436		\$370		\$413		\$465		\$463		\$447	
Revenue Segment Gross Margin As % of Sales	\$1,143 \$252 22	%	\$1,182 \$257 22	%	\$893 \$129 14	%	\$1,072 \$134 13	%	\$959 \$200 21	%	\$1,333 \$271 20	%	\$1,133 \$236 21		\$1,212 \$231 19	%
Potash Sales volumes ('000 tonnes) ^(g)	2,007		2,448		1,380		1,862		2,355		2,500		1,808		2,309	
Realized average MOP price/tonne ^(h)	\$376		\$366		\$342		\$303		\$267		\$267		\$291		\$295	
Revenue Segment Gross Margin	\$825 \$404		\$974 \$405		\$523 \$162		\$652 \$135		\$733 \$216		\$762 \$226		\$593 \$154		\$763 \$327	
As % of Sales International	49	%	42	%	31	%	21	%	29	%	30	%	26	%	43	%
Distribution Sales volumes ('000 tonnes)	792		1,102		1,282		1,133		870		1,185		1,398		1,113	
Realized average Blend price/tonne ^(h)	\$557		\$557		\$504		\$455		\$449		\$454		\$469		\$427	
Revenue Segment Gross Margin As % of Sales	\$456 \$6	%	\$615 \$36	%	\$665 \$50 8	%	\$549 \$29 5	%	\$393 \$22	%	\$542 \$34 6	%	\$684 \$51 7	%	\$516 \$41 8	%
115 /0 OI Sales	1	10	U	10	U	/0	5	10	U	/0	U	10	,	10	U	10

The Mosaic Company - Potash Segment Selected Calendar Quarter Financial Information (Unaudited)

(Unaudited)																
	Q1 201	3	Q2 20	13	Q3 20	13	Q4 201	13	Q1 20	14	Q2 20	14	Q3 201	14	Q4 201	14
Net Sales and Gross																
Margin (in millions, except																
per tonne)																
Segment income statement																
North America	\$440		\$480		\$279		\$470		\$515		\$447		\$396		\$494	
International	385		494		244		182		218		315		197		269	
Net Sales	\$825		\$974		\$523		\$652		\$733		\$762		\$593		\$763	
Cost of Goods Sold	421		569		361		517		517		536		439		436	
Gross Margin	\$404		\$405		\$162		\$135		\$216		\$226		\$154		\$327	
As % of Sales	49	%		%	31	%		%	29	%	30	%		%		%
Freight included in revenue																
& cost of goods sold (in	\$44		\$51		\$28		\$61		\$73		\$57		\$51		\$69	
millions)(i)	Ψ		ΨΟΙ		Ψ20		ΨΟΙ		Ψ75		Ψυγ		Ψυι		ΨΟΣ	
Net sales less freight	\$781		\$923		\$495		\$591		\$660		\$705		\$542		\$694	
Cost of Goods Sold less	Ψ701		Ψ / 2.3		ΨΤΖ		ΨЭЭΙ		Φ000		\$ 703		Ψ3π2		ΨΟΣΤ	
freight	\$377		\$518		\$333		\$456		\$444		\$479		\$388		\$367	
Resources Taxes	\$32		\$67		\$31		\$57		\$30		\$45		\$46		\$48	
Royalties Royalties	ψ32 15		14		11		9		6		φ -1 3		6		8	
Total Resources Taxes &	13		14		11		9		U		/		U		o	
Royalties	\$47		\$81		\$42		\$66		\$36		\$52		\$52		\$56	
Gross Margin (excluding																
Resources Taxes &	\$451		\$486		\$204		\$201		\$252		\$278		\$206		\$383	
	\$431		\$ 4 60		\$204		\$201		\$232		\$210		\$200		\$303	
Royalties) ^(j) As % of Sales	55	07	50	%	39	%	31	%	34	%	36	%	35	%	50	%
		%		%		%		%		%		%		%		%
Segment Operating Earnings	\$313		\$362		\$69		\$89		\$170		\$189		\$69		\$229	
Depreciation, Depletion and	79		89		86		84		87		92		89		87	
Amortization	Ф202		Φ 4 <i>5</i> 1		0155		ф 1 <i>7</i> 2		Φ057		Φ201		φ1 5 0		Φ216	
EBITDA ^(d)	\$392		\$451		\$155		\$173		\$257		\$281		\$158		\$316	
Cost of Goods Sold																
Detail (in millions)																
COGS additional detail	Φ.2.2		ф.c =		Φ.2.1		ф. 7.7		4.20					Φ.40	
Resource Taxes	\$32		\$67		\$31		\$57		\$30		\$45		\$46		\$48	
Royalties	15		14		11		9		6		7		6		8	
Brine Inflow Expenses	53		51		48		50		44		46		44		47	
Depreciation, Depletion and	79		89		86		84		87		92		89		87	
Amortization																
Total	\$179		\$221		\$176		\$200		\$167		\$190		\$185		\$190	
Operating Data																
Sales volumes ('000 tonnes)																
Crop Nutrients North	705		804		417		933		1,111		873		691		964	
America ^(g)	703		004		Т1 /		733		1,111		075		071		704	
Crop Nutrients	1,134		1,468		781		744		1,065		1,427		919		1,228	
International ^(g)																
Non-Agricultural	168		176		182		185		179		200		198		117	
Total ^(g)	2,007		2,448		1,380		1,862		2,355		2,500		1,808		2,309	

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Production Volumes ('000															
tonnes)															
Production Volume	2,197	2,161		1,957		1,741		1,871		2,044		1,666		2,584	
Operating Rate ^(k)	83	% 81	%	73	%	65	%	70	%	76	%	62	%	91	%
Realized prices (FOB plant,															
\$/tonne)															
MOP - North America crop nutrients ^{(h)(l)}	\$426	\$415		\$364		\$332		\$300		\$308		\$344		\$355	
MOP - International(h)	\$327	\$326		\$294		\$225		\$209		\$225		\$232		\$239	
MOP - Average ^(h)	\$376	\$366		\$342		\$303		\$267		\$267		\$291		\$295	
Brine inflow cost/production tonne	\$24	\$24		\$25		\$29		\$24		\$23		\$26		\$18	
MOP cash cost/sales tonne	\$125	\$142		\$149		\$164		\$136		\$134		\$137		\$97	
EBITDA(d)/sales tonne(m)	\$195	\$184		\$112		\$93		\$109		\$112		\$87		\$137	
Potash CAPEX (in millions)	\$235	\$216		\$199		\$197		\$144		\$94		\$92		\$141	

The Mosaic Company - Phosphates Segment Selected Calendar Quarter Financial Information (Unaudited)

(Unaudited)																
	Q1 2013		Q2 201	3	Q3 20	13	Q4 201	3	Q1 20	14	Q2 201	4	Q3 201	4	Q4 201	4
Net Sales and Gross																
Margin (in millions, except																
per tonne)																
Segment income statement																
North America	\$549		\$589		\$417		\$721		\$559		\$725		\$636		\$714	
International	594		593		476		351		400		608		497		498	
Net Sales	\$1,143		\$1,182		\$893		\$1,072		\$959		\$1,333		\$1,133		\$1,212	,
Cost of Goods Sold	891		925		764		938		759		1,062		897		981	
Gross Margin	\$252		\$257		\$129		\$134		\$200		\$271		\$236		\$231	
As % of Sales		%	22	%	14	%	13	%	21	%	20	%	21	%	19	%
Freight included in revenue																
& cost of goods sold (in	\$75		\$90		\$74		\$112		\$81		\$100		\$88		\$103	
millions)	,		,		, .				, -		,		,		,	
Net sales less freight	\$1,068		\$1,092		\$819		\$960		\$878		\$1,233		\$1,045		\$1,109)
Cost of Goods Sold less																
freight	\$816		\$835		\$690		\$826		\$678		\$962		\$809		\$878	
PhosChem sales of other																
member	\$14		\$46		\$15		\$23		\$ —		\$ —		\$ —		\$ —	
Segment Operating																
Earnings	\$201		\$191		\$61		\$64		\$146		\$219		\$188		\$135	
Depreciation, Depletion and																
Amortization	69		71		72		75		79		93		91		97	
Equity Earnings (Loss)	1		5		3		4		(4)	(3)	(4	`	7	
EBITDA ^(d)	\$271		\$267		\$136		\$143		\$221	,	\$309	,	\$275	,	\$239	
EDITOA	φ2/1		φ Δ07		$\phi 150$		φ143		Ψ Δ Δ Ι		Φ309		$\Psi \angle IJ$		Ψ 433	
Operating Data																
Operating Data Sales volumes ('000 tonnes)																
Sales volumes ('000 tonnes)	638		682		515		1 116		747		048				837	
Sales volumes ('000 tonnes) North America - DAP/MAP	638		682		515		1,116		747		948		805		837	
Sales volumes ('000 tonnes) North America - DAP/MAP International -	638 866		682 795		515 687		1,116 577		747 650		948 1,040				837 882	
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP ^{(e)(g)}	866		795		687		577		650		1,040		805 878		882	
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP ^{(e)(g)} MicroEssentials® ^(g)	866 430		795 459		687 407		577 541		650 510		1,040 481		805 878 357		882 502	
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP ^{(e)(g)} MicroEssentials® ^(g) Feed and Other	866 430 131		795 459 141		687 407 145		577 541 161		650 510 144		1,040 481 168		805 878 357 136		882 502 171	
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP(e)(g) MicroEssentials®(g) Feed and Other Total(f)	866 430		795 459		687 407		577 541		650 510		1,040 481		805 878 357		882 502	
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP ^{(e)(g)} MicroEssentials® ^(g) Feed and Other Total ^(f) Production Volumes ('000	866 430 131		795 459 141		687 407 145		577 541 161		650 510 144		1,040 481 168		805 878 357 136		882 502 171	
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP ^{(e)(g)} MicroEssentials® ^(g) Feed and Other Total ^(f) Production Volumes ('000 tonnes)	866 430 131 2,065		795 459 141 2,077		687 407 145 1,754		577 541 161 2,395		650 510 144 2,051		1,040 481 168 2,637		805 878 357 136 2,176		882 502 171 2,392	
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP(e)(g) MicroEssentials®(g) Feed and Other Total(f) Production Volumes ('000 tonnes) Total tonnes produced(n)	866 430 131 2,065	04	795 459 141 2,077	O.	687 407 145 1,754 2,123	CI.	577 541 161 2,395	Ct.	650 510 144 2,051 1,971	CI.	1,040 481 168 2,637	CI.	805 878 357 136 2,176	OI.	882 502 171 2,392 2,364	O.
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP ^{(e)(g)} MicroEssentials® ^(g) Feed and Other Total ^(f) Production Volumes ('000 tonnes) Total tonnes produced ⁽ⁿ⁾ Operating Rate	866 430 131 2,065	%	795 459 141 2,077	%	687 407 145 1,754 2,123	%	577 541 161 2,395	%	650 510 144 2,051	%	1,040 481 168 2,637	%	805 878 357 136 2,176	%	882 502 171 2,392	%
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP ^{(e)(g)} MicroEssentials® ^(g) Feed and Other Total ^(f) Production Volumes ('000 tonnes) Total tonnes produced ⁽ⁿ⁾ Operating Rate Realized prices (\$/tonne)	866 430 131 2,065 2,038 84	%	795 459 141 2,077 2,049 84	%	687 407 145 1,754 2,123 88	%	577 541 161 2,395 1,960 81	%	650 510 144 2,051 1,971 79	%	1,040 481 168 2,637 2,458 84	%	805 878 357 136 2,176 2,480 85	%	882 502 171 2,392 2,364 81	%
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP(e)(g) MicroEssentials®(g) Feed and Other Total(f) Production Volumes ('000 tonnes) Total tonnes produced(n) Operating Rate Realized prices (\$/tonne) DAP (FOB plant)(f)	866 430 131 2,065	%	795 459 141 2,077	%	687 407 145 1,754 2,123	%	577 541 161 2,395	%	650 510 144 2,051 1,971	%	1,040 481 168 2,637	%	805 878 357 136 2,176	%	882 502 171 2,392 2,364	%
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP(e)(g) MicroEssentials®(g) Feed and Other Total(f) Production Volumes ('000 tonnes) Total tonnes produced(n) Operating Rate Realized prices (\$/tonne) DAP (FOB plant)(f) Realized costs (\$/tonne)	866 430 131 2,065 2,038 84 \$486	%	795 459 141 2,077 2,049 84 \$476	%	687 407 145 1,754 2,123 88 \$436	%	577 541 161 2,395 1,960 81 \$370	%	650 510 144 2,051 1,971 79 \$413	%	1,040 481 168 2,637 2,458 84 \$465	%	805 878 357 136 2,176 2,480 85 \$463	%	882 502 171 2,392 2,364 81 \$447	%
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP ^{(e)(g)} MicroEssentials® ^(g) Feed and Other Total ^(f) Production Volumes ('000 tonnes) Total tonnes produced ⁽ⁿ⁾ Operating Rate Realized prices (\$/tonne) DAP (FOB plant) ^(f) Realized costs (\$/tonne) Ammonia (tonne) ^(o)	866 430 131 2,065 2,038 84 \$486 \$550	%	795 459 141 2,077 2,049 84 \$476 \$517	%	687 407 145 1,754 2,123 88 \$436 \$486	%	577 541 161 2,395 1,960 81 \$370 \$422	%	650 510 144 2,051 1,971 79 \$413 \$374	%	1,040 481 168 2,637 2,458 84 \$465 \$473	%	805 878 357 136 2,176 2,480 85 \$463 \$508	%	882 502 171 2,392 2,364 81 \$447 \$544	%
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP(e)(g) MicroEssentials®(g) Feed and Other Total(f) Production Volumes ('000 tonnes) Total tonnes produced(n) Operating Rate Realized prices (\$/tonne) DAP (FOB plant)(f) Realized costs (\$/tonne) Ammonia (tonne)(o) Sulfur (long ton)(p)	866 430 131 2,065 2,038 84 \$486 \$550 \$178	%	795 459 141 2,077 2,049 84 \$476 \$517 \$169	%	687 407 145 1,754 2,123 88 \$436 \$486 \$167	%	577 541 161 2,395 1,960 81 \$370 \$422 \$123	%	650 510 144 2,051 1,971 79 \$413 \$374 \$96	%	1,040 481 168 2,637 2,458 84 \$465 \$473 \$128	%	805 878 357 136 2,176 2,480 85 \$463 \$508 \$148	%	882 502 171 2,392 2,364 81 \$447 \$544 \$154	%
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP(e)(g) MicroEssentials®(g) Feed and Other Total(f) Production Volumes ('000 tonnes) Total tonnes produced(n) Operating Rate Realized prices (\$/tonne) DAP (FOB plant)(f) Realized costs (\$/tonne) Ammonia (tonne)(o) Sulfur (long ton)(p) Blended rock	866 430 131 2,065 2,038 84 \$486 \$550	%	795 459 141 2,077 2,049 84 \$476 \$517	%	687 407 145 1,754 2,123 88 \$436 \$486	%	577 541 161 2,395 1,960 81 \$370 \$422	%	650 510 144 2,051 1,971 79 \$413 \$374	%	1,040 481 168 2,637 2,458 84 \$465 \$473	%	805 878 357 136 2,176 2,480 85 \$463 \$508	%	882 502 171 2,392 2,364 81 \$447 \$544	%
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP(e)(g) MicroEssentials®(g) Feed and Other Total(f) Production Volumes ('000 tonnes) Total tonnes produced(n) Operating Rate Realized prices (\$/tonne) DAP (FOB plant)(f) Realized costs (\$/tonne) Ammonia (tonne)(o) Sulfur (long ton)(p) Blended rock Average Market	866 430 131 2,065 2,038 84 \$486 \$550 \$178	%	795 459 141 2,077 2,049 84 \$476 \$517 \$169	%	687 407 145 1,754 2,123 88 \$436 \$486 \$167	%	577 541 161 2,395 1,960 81 \$370 \$422 \$123	%	650 510 144 2,051 1,971 79 \$413 \$374 \$96	%	1,040 481 168 2,637 2,458 84 \$465 \$473 \$128	%	805 878 357 136 2,176 2,480 85 \$463 \$508 \$148	%	882 502 171 2,392 2,364 81 \$447 \$544 \$154	%
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP(e)(g) MicroEssentials®(g) Feed and Other Total(f) Production Volumes ('000 tonnes) Total tonnes produced(n) Operating Rate Realized prices (\$/tonne) DAP (FOB plant)(f) Realized costs (\$/tonne) Ammonia (tonne)(o) Sulfur (long ton)(p) Blended rock Average Market prices (\$/tonne)	866 430 131 2,065 2,038 84 \$486 \$550 \$178 \$64	%	795 459 141 2,077 2,049 84 \$476 \$517 \$169 \$64	%	687 407 145 1,754 2,123 88 \$436 \$486 \$167 \$58	%	577 541 161 2,395 1,960 81 \$370 \$422 \$123 \$62	%	650 510 144 2,051 1,971 79 \$413 \$374 \$96 \$64	%	1,040 481 168 2,637 2,458 84 \$465 \$473 \$128 \$68	%	805 878 357 136 2,176 2,480 85 \$463 \$508 \$148 \$60	%	882 502 171 2,392 2,364 81 \$447 \$544 \$154 \$58	%
Sales volumes ('000 tonnes) North America - DAP/MAP International - DAP/MAP(e)(g) MicroEssentials®(g) Feed and Other Total(f) Production Volumes ('000 tonnes) Total tonnes produced(n) Operating Rate Realized prices (\$/tonne) DAP (FOB plant)(f) Realized costs (\$/tonne) Ammonia (tonne)(o) Sulfur (long ton)(p) Blended rock Average Market	866 430 131 2,065 2,038 84 \$486 \$550 \$178	9%	795 459 141 2,077 2,049 84 \$476 \$517 \$169	%	687 407 145 1,754 2,123 88 \$436 \$486 \$167	%	577 541 161 2,395 1,960 81 \$370 \$422 \$123	%	650 510 144 2,051 1,971 79 \$413 \$374 \$96	%	1,040 481 168 2,637 2,458 84 \$465 \$473 \$128	%	805 878 357 136 2,176 2,480 85 \$463 \$508 \$148	%	882 502 171 2,392 2,364 81 \$447 \$544 \$154	%

Sulfur (long ton) ^(r)	\$153	\$153	\$111	\$77	\$104	\$131	\$135	\$131
Natural Gas ^(s)	\$3.5	\$4.0	\$3.6	\$3.9	\$4.7	\$4.6	\$4.0	\$3.9
Full production conversion cost/production tonne	\$79	\$76	\$76	\$81	\$89	\$87	\$82	\$90
EBITDA(d)/sales tonne(m)	\$131	\$129	\$78	\$60	\$108	\$117	\$126	\$100
Phosphates CAPEX (in millions)	\$98	\$127	\$114	\$135	\$116	\$104	\$85	\$98

The Mosaic Company - International Distribution Segment Selected Calendar Quarter Financial Information (Unaudited)

(Unaudited)	Q1 2013 Q2		Q2 2013		02.201	12	04.20	12	01 201	1.4	02.20	1 /	02.201	1	04.201	1 1
Net Color and Cusas	Q1 201	13	Q2 201	3	Q3 201	13	Q4 201	13	Q1 201	14	Q2 20	14	Q3 201	4	Q4 201	14
Net Sales and Gross																
Margin (in millions, except																
per tonne)																
Segment income statement Net Sales	\$456		\$615		\$665		\$549		\$393		\$542		\$684		\$516	
Cost of Goods Sold	\$430 450		579		615		520		\$393 371		\$342 508		633		475	
Gross Margin	\$6		\$36		\$50		\$29		\$22		\$34		\$51		\$41	
As % of Sales	эо 1	%		%		%		%		%		%	5 31	%	\$ 4 1	%
Per tonne	\$8	%	\$33	%	839	%	\$26	%0	\$25	%	\$29	%	\$36	%	\$37	%
	ФО		\$33		\$ 3 9		\$20		\$23		\$ 29		\$30		\$31	
SG&A and Other Operating Expenses	\$16		\$19		\$14		\$19		\$14		\$18		\$21		\$19	
Segment Operating Earnings	\$(10)	\$17		\$36		\$10		\$8		\$16		\$30		\$22	
Depreciation, Depletion and	2		2		2		2		2		2		2		2	
Amortization	2		2		2		2		2		2		2		2	
EBITDA ^(d)	\$(8)	\$19		\$38		\$12		\$10		\$18		\$32		\$24	
Operating Data																
Sales volumes ('000 tonnes)																
Total	792		1,102		1,282		1,133		870		1,185		1,398		1,113	
Realized prices (\$/tonne)																
Blends (FOB destination)	\$557		\$557		\$504		\$455		\$449		\$454		\$469		\$427	
Purchases ('000 tonnes)																
DAP/MAP from Mosaic	83		127		220		212		93		290		331		214	
MicroEssentials® from Mosaic	106		124		161		131		147		168		83		56	
Potash from																
Mosaic/Canpotex	216		377		205		340		269		484		261		334	
International Distribution																
CAPEX (in millions)	\$1		\$12		\$6		\$8		\$8		\$11		\$7		\$9	
Working Capital (in	\$56		\$(51)	\$103		\$87		\$38		\$(35)	\$43		\$170	
millions) ^(t)			•	,							•	,				
EBITDA ^(d) /sales tonne ^(m)	\$(10)	\$17		\$30		\$11		\$11		\$15		\$23		\$22	

The Mosaic Company - Corporate and Other Segment Selected Calendar Quarter Financial Information (Unaudited)

	Q1 201	3	Q2 201	3	Q3 201	3	Q4 2013	3	Q1 201	4	Q2 201	4	Q3 201	4	Q4 201	4
Net Sales and Gross Margin (in																
millions)																
Segment income statement																
Net Sales	\$(112)	\$(152)	\$(172)	\$(91)	\$(99)	\$(197)	\$(159)	\$(112)
Cost of Goods Sold	(92)	(119)	(218)	(115)	(73)	(187)	(133)	(92)
Gross Margin (loss)	\$(20)	\$(33)	\$46		\$24		\$(26)	\$(10)	\$(26)	\$(20)
Elimination of profit in																
inventory (income) loss	\$6		\$8		\$(30)	\$(30)	\$9		\$29		\$(3)	\$(18)
included in COGS																
Unrealized (gain) loss on	\$2		\$19		\$ (24	`	\$3		¢ 1		\$ (26	`	\$23		\$31	
derivatives included in COGS	\$2		\$19		\$(24)	\$3		\$4		\$(26)	\$23		\$31	
Segment Operating Earnings	\$(13)	\$(44)	\$(22)	\$16		\$(57)	\$(21)	\$(10)	\$(21)
Depreciation, Depletion and	5		6		6		6		6		7		8		7	
Amortization	3		O		O		O		O		/		0		/	
Equity Earnings (Loss)	1		_		_		1		1		1		_			
EBITDA ^(d)	\$(7)	\$(38)	\$(16)	\$23		\$(50)	\$(13)	\$(2)	\$(14)

Footnotes

- (a) Diluted earnings per share has been previously published in our Form 10-Q reports and quarterly performance data. It is not impacted by the change in operating segments.
- (b) Since Q4 2013, diluted weighted average number of shares reflects the impact of shares subject to the forward contract for our contractual share repurchase obligations.
 - Includes a discrete income tax benefit of approximately \$45 million in Q3 2013, \$63 million in Q1 2014, \$14
- (c) million in Q2 2014, \$29 million in Q3 2014, \$100 million in Q4 2014 and a discrete income tax expense of approximately \$104 million in Q4 2013.
 - The Company defines EBITDA as operating earnings plus depreciation, depletion and amortization plus equity earnings in nonconsolidated companies. EBITDA is a non-GAAP financial measure. Generally, a non-GAAP financial measure is a supplemental numerical measure of a company's performance, financial position or cash
- (d) flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with U.S. generally accepted accounting principles ("GAAP"). A reconciliation of EBITDA to the nearest comparable GAAP measure and an explanation of why we include EBITDA appear below under "Non-GAAP Reconciliation".
- (e) Includes elimination of intersegment sales.
 - Excludes tonnes sold by PhosChem for its other member. Effective December 31, 2013, we and PhosChem's other
- (f) member each assumed responsibility for PhosChem's former activities as they related to our respective products. We subsequently dissolved PhosChem.
- (g) Sales volumes include intersegment sales.
- (h) FOB Plant, sales to unrelated parties.
- (i) Includes inbound freight, outbound freight and warehousing costs on domestic MOP sales.
 - The Company has presented gross margin excluding Canadian resource taxes and royalties ("CRT") for Potash which is a non-GAAP financial measure. Generally, a non-GAAP financial measure is a supplemental numerical measure of a company's performance, financial position or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with GAAP. Gross margin excluding CRT provides a measure that we believe enhances the reader's ability to compare our gross margin with that of other companies which incur CRT expense and classify it in a manner different than the Company in their statement of earnings.
- Because securities analysts, investors, lenders and others use gross margin excluding CRT, the Company's management believes that the Company's presentation of gross margin excluding CRT for Potash affords them greater transparency in assessing the Company's financial performance against competitors. Because not all companies use identical calculations, investors should consider that the Company's calculation may not be comparable to other similarly titled measures presented by other companies. Gross margin excluding CRT, should not be considered as a substitute for, or superior to, measures of financial performance prepared in accordance with GAAP.
- (k) Q4 2014 operating rate includes an additional 600 thousand metric tonnes of annual capacity from our Colonsay expansion.
- (1) This price excludes industrial and feed sales.
- (m) Calculated as EBITDA divided by sales tonnes.
- (n) Includes crop nutrient dry concentrates and animal feed ingredients.
- (o) Amounts are representative of our average ammonia costs in cost of goods sold.
- (p) Amounts are representative of our average sulfur cost in cost of goods sold.
- (q) Three point quarterly average (Fertecon).
- (r) Three point quarterly average (Green Markets).
- (s) Three point quarterly average (NYMEX).
- (t) Calculated as current assets less cash and liabilities for the International Distribution segment.

The Mosaic Company Selected Calendar Quarter Financial Information (Unaudited)

Non-GAAP Reconciliation

EBITDA is provided to assist securities analysts, investors, lenders and others in their comparisons of operational performance, valuation and debt capacity across companies with differing capital, tax and legal structures. EBITDA should not be considered as an alternative to, or more meaningful than, net income as a measure of operating performance. Since EBITDA is not a measure determined in accordance with GAAP and is thus susceptible to varying interpretations and calculations, EBITDA, as presented, may not be comparable to other similarly titled measures of other companies. A reconciliation of net income to EBITDA is included below.

	Q1 2013		Q2 2013		Q3 2013		Q4 2013		Q1 2014		Q2 2014		Q3 2014		Q4 2014	
Potash EBITDA(d)	\$392		\$451		\$155		\$173		\$257		\$281		\$158		\$316	
Phosphates EBITDA ^(d)	271	2	267		136		143		221		309		275		239	
ID EBITDA ^(d)	(8)]	19		38		12		10		18		32		24	
Corporate EBITDA ^(d)	(7) ((38)	(16)	23		(50)	(13)	(2)	(14)
Consolidated EBITDA ^(d)	\$648	5	\$699		\$313		\$351		\$438		\$595		\$463		\$565	
Consolidated Foreign Currency Gain/(Loss)	17	2	22		(30)	25		43		(39)	27		47	
Consolidated Gain (Loss) in Value of		_			_		73		(60)	(5)	5			
Share Repurchase Agreement												,				
Consolidated Interest Income/(Expense)	4	-	_		2		(12)	(27)	(25)	(25)	(31)
Consolidated Depreciation, Depletion & Amortization	155]	168		166		167		174		194		190		193	
Consolidated Non-Controlling Interest	_	_			1		1						1		1	
Consolidated Provision from/(Benefit for)Income Taxes	134	1	126		(6)	131		(3)	83		78		27	
Consolidated Other Income (Expense) Consolidated Net Income	- \$380		3 \$430				(9 \$129)	(5 \$218)	(1 \$248)	1 \$202		1 \$361	

Furnished herewith as Exhibit 99.2 and incorporated by reference herein is a copy of a presentation entitled "Segment Reporting Changes March 2015," which provides additional information regarding the Realignment and updated first quarter and full year guidance for 2015 reflecting the Realignment.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Reference is made to the Exhibit Index hereto with respect to the exhibits furnished herewith. The exhibits listed in the Exhibit Index hereto are being "furnished" in accordance with General Instruction B.2. of Form 8-K and shall not be deemed "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liabilities of that section, nor shall they be deemed to be incorporated by reference in any filing under the Securities Act or the Exchange Act, except as expressly set forth by specific reference in such filing.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE MOSAIC COMPANY

Date: March 13, 2015 By: /s/ Mark J. Isaacson

Name: Mark J. Isaacson

Title: Vice President, General Counsel

and Corporate Secretary

EXHIBIT INDEX

Exhibit No. Description

Press release, dated March 13, 2015, of The Mosaic Company regarding the realignment of

its business segments.

99.2 Presentation entitled "Segment Reporting Changes March 2015"