# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-K

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the fiscal year ended December 31, 2011
or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For transition period from to

# BANKFINANCIAL CORPORATION 

## Edgar Filing: BankFinancial CORP - Form 10-K

## Maryland (State or Other Jurisdiction

of Incorporation)

75-3199276
(I.R.S. Employer

Identification No.)

# 15W060 North Frontage Road, Burr Ridge, Illinois 

60527 (Address of Principal Executive Offices)

Registrant s telephone number, including area code: (800) 894-6900

## Securities registered pursuant to Section 12(b) of the Act:

## Title of Each Class: <br> Name of Each Exchange on Which Registered: <br> Common Stock, par value $\$ 0.01$ per share <br> The NASDAQ Stock Market LLC <br> Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark whether the issuer is a well-known seasoned issuer as defined in Rule 405 of the Securities Act. Yes * No x.
Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section $15(\mathrm{~d})$ of the Act. Yes * No x.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No *

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer .. Accelerated filer $\quad$ x

Non-accelerated filer .. Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x.

The aggregate market value of the registrant s outstanding voting common stock held by non-affiliates on June 30, 2011, determined using a per share closing price on that date of $\$ 8.47$, as quoted on The Nasdaq Stock Market, was $\$ 168.5$ million.

At March 12, 2012, there were 21,072,966 shares of common stock, $\$ 0.01$ par value, outstanding.

## None

## PART I

## ITEM 1. BUSINESS

## Forward Looking Statements

This Annual Report on Form 10-K contains, and other periodic and current reports, press releases and other public stockholder communications of BankFinancial Corporation may contain, forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, that involve significant risks and uncertainties. Forward-looking statements may include statements relating to our future plans, strategies and expectations, as well as our future revenues, earnings, losses, financial performance, financial condition, asset quality metrics and future prospects. Forward looking statements are generally identifiable by use of the words believe, may, will, should, could,
estimate, intend, anticipate, project, plan, or similar expressions. Forward looking statements speak only as of the date made. They are frequ based on assumptions that may or may not materialize, and are subject to numerous uncertainties that could cause actual results to differ materially from those anticipated in the forward looking statements. We intend all forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for the purpose of invoking these safe harbor provisions.

Factors that could cause actual results to differ materially from the results anticipated or projected and which could materially and adversely affect our operating results, financial condition or future prospects include, but are not limited to: (i) the failure of the real estate market to recover or further declines in real estate values that adversely impact the value of our loan collateral and Other Real Estate Owned ( OREO ), asset dispositions and borrower equity in their investments; (ii) the persistence or worsening of adverse economic conditions in general and in the Chicago metropolitan area in particular, including high or increasing unemployment levels, that could result in increased delinquencies in our loan portfolio or a decline in the value of our investment securities and the collateral for our loans; (iii) results of supervisory monitoring or examinations by regulatory authorities, including the possibility that a regulatory authority could, among other things, require us to increase our loan classifications or allowance for loan losses, write-down assets, reduce credit concentrations or maintain specific capital levels; (iv) interest rate movements and their impact on customer behavior and our net interest margin; (v) less than anticipated loan growth due to a lack of demand for specific loan products, competitive pressures or a dearth of borrowers who meet our underwriting standards; (vi) changes, disruptions or illiquidity in national or global financial markets; (vii) the credit risks of lending activities, including risks that could cause changes in the level and direction of loan delinquencies and charge-offs or changes in estimates relating to the computation of our allowance for loan losses; (viii) monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and Federal Reserve Board; (ix) factors affecting our ability to access deposits or cost-effective funding, and the impact of competitors pricing initiatives on our deposit products; (x) the impact of new legislation or regulatory changes, including the Dodd-Frank Act, on our products, services, operations and operating expenses; (xi) higher federal deposit insurance premiums; (xii) higher than expected overhead, infrastructure and compliance costs; (xiii) changes in accounting principles, policies or guidelines; and (xiv) and our failure to achieve expected synergies and cost savings from acquisitions.

These risks and uncertainties, as well as the Risk Factors set forth in Item 1A below, should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. We do not undertake any obligation to update any forward-looking statement in the future, or to reflect circumstances and events that occur after the date on which the forward-looking statement was made.

## BankFinancial Corporation

BankFinancial Corporation, a Maryland corporation headquartered in Burr Ridge, Illinois (the Company ), became the owner of all of the issued and outstanding capital stock of BankFinancial, F.S.B. (the Bank ) on June 23, 2005, when we consummated a plan of conversion and reorganization that the Bank and its predecessor holding companies, BankFinancial MHC, Inc. and BankFinancial Corporation, a federal corporation, adopted on August 25, 2004. BankFinancial Corporation, the Maryland corporation, was organized in 2004 to facilitate the mutual-to-stock conversion and to become the holding company for the Bank upon its completion.

As part of the mutual-to-stock conversion, BankFinancial Corporation, the Maryland corporation, sold 24,466,250 shares of common stock in a subscription offering for $\$ 10.00$ per share. The separate corporate existences of BankFinancial MHC and BankFinancial Corporation, the federal corporation, ceased upon the completion of the mutual-to-stock conversion. For a further discussion of the mutual-to-stock conversion, see our Prospectus as filed on April 29, 2005 with the Securities and Exchange Commission (SEC ) pursuant to Rule 424(b)(3) of the Rules and Regulations of the Securities Act of 1933 (File Number 333-119217).

We manage our operations as one unit, and thus do not have separate operating segments. Our chief operating decision-makers use consolidated results to make operating and strategic decisions.

## BankFinancial, F.S.B.

The Bank is a full-service, community-oriented federal savings bank principally engaged in the business of commercial, family and personal banking, and offers our customers a broad range of loan, deposit, and other financial products and services through 20 full-service banking offices located in Cook, DuPage, Lake and Will Counties, Illinois, and through our Internet Branch, www.bankfinancial.com.

The Bank s primary business is making loans and accepting deposits. The Bank also offers our customers a variety of financial products and services that are related or ancillary to loans and deposits, including cash management, funds transfers, bill payment and other online banking transactions, automated teller machines, safe deposit boxes, wealth management, and general insurance agency services.

The Bank s primary lending area consists of the counties where our branch offices are located, and contiguous counties in the State of Illinois. We derive the most significant portion of our revenues from these geographic areas. Through our Wholesale Commercial Lending and National Commercial Leasing Departments, we also engage in multi-family lending activities in selected metropolitan areas outside our primary lending area and in commercial leasing activities on a nationwide basis.

We originate deposits predominantly from the areas where our branch offices are located. We rely on our favorable locations, customer service, competitive pricing, our Internet Branch and related deposit services such as cash management to attract and retain these deposits. While we accept certificates of deposit in excess of the Federal Deposit Insurance Corporation ( FDIC ) deposit insurance limits, we generally do not solicit such deposits because they are more difficult to retain than core deposits and at times are more costly than wholesale deposits.

## Lending Activities

Our loan portfolio consists primarily of investment and business loans (multi-family, nonresidential real estate, commercial, construction and land loans, and commercial leases), which represented $78.2 \%$ of our total loan portfolio of $\$ 1.227$ billion at December 31, 2011. At December 31, 2011, $\$ 423.6$ million, or $33.7 \%$, of our total loan portfolio consisted of multi-family mortgage loans; $\$ 311.6$ million, or $24.8 \%$, of our total loan portfolio consisted of nonresidential real estate loans; $\$ 93.9$ million, or $7.5 \%$, of our total loan portfolio consisted of commercial loans; $\$ 135.0$ million, or $10.7 \%$, of our total loan portfolio consisted of commercial leases; and $\$ 19.9$ million, or $1.6 \%$, of our total loan portfolio consisted of construction and land loans. $\$ 272.0$ million, or $21.6 \%$, of our total loan portfolio consisted of one-to-four family residential mortgage loans (of which $\$ 80.6$ million, or $6.4 \%$, were loans to investors in non-owner occupied single-family homes), including home equity loans and lines of credit.

## Deposit Activities

Our deposit accounts consist principally of savings accounts, NOW accounts, checking accounts, money market accounts, certificates of deposit, and IRAs and other qualified plan accounts. We provide commercial checking accounts and related services such as cash management. We also provide low-cost checking account services. We rely on our favorable locations, customer service, competitive pricing, our Internet Branch and related deposit services such as cash management to attract and retain deposit accounts.

At December 31, 2011, our deposits totaled $\$ 1.333$ billion. Interest-bearing deposits totaled $\$ 1.190$ billion and noninterest-bearing demand deposits totaled $\$ 142.1$ million, which included $\$ 6.7$ million in internal checking
accounts such as bank cashier s checks and money orders. Savings, money market and NOW account deposits totaled $\$ 826.1$ million, and certificates of deposit totaled $\$ 364.4$ million, of which $\$ 264.8$ million had maturities of one year or less.

## Related Products and Services

The Bank s Wealth Management Group provides investment, financial planning and other wealth management services to our customers through arrangements with a third-party broker-dealer. The Bank s wholly-owned subsidiary, Financial Assurance Services, Inc. ( Financial Assurance ), sells life insurance, property and casualty insurance and other insurance products on an agency basis. During the year ended December 31, 2011, Financial Assurance reported net income of $\$ 75,000$. At December 31, 2011, Financial Assurance had four full-time employees. The Bank s other wholly-owned subsidiary, BF Asset Recovery Corporation, is in the business of holding title to and selling certain Bank-owned real estate acquired through formal collection action, and reported a loss of $\$ 5.6$ million for the year ended December 31, 2011.

## Website and Stockholder Information

The website for the Company and the Bank is www.bankfinancial.com. Information on this website does not constitute part of this Annual Report on Form 10-K.

The Company makes available, free of charge, its Annual Report on Form 10-K, its Quarterly Reports on Form 10-Q, its Current Reports on Form 8-K and amendments to such reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended ( Exchange Act ), as soon as reasonably practicable after such forms are filed with or furnished to the SEC. Copies of these documents are available to stockholders at BankFinancial s web site, www.bankfinancial.com, under Stockholder Information, and at the SEC s web site, www.sec.gov.

## Competition

We face significant competition in both originating loans and attracting deposits. The Chicago metropolitan area and some other areas in which we operate have a high concentration of financial institutions, many of which are significantly larger institutions that have greater financial resources than we have, and many of which are our competitors to varying degrees. Our competition for loans and leases comes principally from commercial banks, savings banks, mortgage banking companies, the U.S. Government, credit unions, leasing companies, insurance companies, real estate conduits and other companies that provide financial services to businesses and individuals. Our most direct competition for deposits has historically come from commercial banks, savings banks and credit unions. We face additional competition for deposits from online financial institutions and non-depository competitors such as the mutual fund industry, securities and brokerage firms and insurance companies.

We seek to meet this competition by emphasizing personalized service and efficient decision-making tailored to individual needs. In addition, we reward long-standing relationships with preferred rates and terms on deposit products based on existing and prospective lending business. We do not rely on any individual, group or entity for a material portion of our loans or our deposits.

## Employees

At December 31, 2011, we had 338 full-time employees and 30 part-time employees. The employees are not represented by a collective bargaining unit and we consider our working relationship with our employees to be good.

## Supervision and Regulation

## General

As a federally chartered savings bank, the Bank is regulated and supervised primarily by the Office of the Comptroller of the Currency ( OCC ). The Bank is also subject to regulation by the FDIC in more limited circumstances because the Bank s deposits are insured by the FDIC. This regulatory and supervisory structure establishes a comprehensive framework of activities in which a financial institution may engage, and is intended primarily for the protection of the FDIC s deposit insurance funds, depositors and the banking system. Under this
system of federal regulation, financial institutions are periodically examined to ensure that they satisfy applicable standards with respect to their capital adequacy, assets, management, earnings, liquidity and sensitivity to market interest rates. After completing an examination, the OCC critiques the financial institution s operations in a report of examination and assigns it a rating (known as an institution s CAMELS rating). Under federal law and regulations, an institution may not disclose the contents of its safety and soundness examination report or its CAMELS rating to the public.

The Bank is a member of, and owns stock in, the Federal Home Loan Bank of Chicago ( FHLBC ), which is one of the 12 regional banks in the Federal Home Loan Bank System. The Bank also is regulated to a lesser extent by the Board of Governors of the Federal Reserve System ( FRB ) with regard to reserves it must maintain against deposits and other matters. The OCC examines the Bank and prepares reports for the consideration of its Board of Directors on any identified operating deficiencies. The Bank s relationship with its depositors and borrowers also is regulated in some respects by both federal and state laws, especially in matters concerning the ownership of deposit accounts, and the form and content of the Bank s consumer loan documents.

The Dodd-Frank Wall Street Reform and Consumer Protection Act ( Dodd-Frank Act ), which was signed by the President on July 21, 2010, provided for the transfer of the authority for regulating and supervising federal savings banks from the Office of Thrift Supervision ( OTS ), the Bank s previous regulator, to the OCC. The Dodd-Frank Act also provided for the transfer of authority for regulating and supervising savings and loan holding companies and their non-depository subsidiaries from the OTS to the FRB. The transfers occurred on July 21, 2011. The Dodd-Frank Act also created a new federal agency, the Consumer Financial Protection Bureau ( CFPB ), as an independent bureau of the FRB, to conduct rule-making, supervision, and enforcement of federal consumer financial protection and fair lending laws and regulations. The CFPB has examination and primary enforcement authority in connection with these laws and regulations for depository institutions with total assets of more than $\$ 10$ billion. Depository institutions with $\$ 10$ billion or less in total assets, such as the Bank, continue to be examined for compliance with these laws and regulations by their primary federal regulators, and remain subject to their enforcement authority.

The Dodd-Frank Act also broadened the base for FDIC assessments for deposit insurance, permanently increased the maximum amount of deposit insurance to $\$ 250,000$ per depositor and provided non-interest bearing transaction accounts with unlimited deposit insurance through December 31, 2012. The Dodd-Frank Act increased shareholder influence over boards of directors by requiring companies to give shareholders a non-binding vote on executive compensation and so-called golden parachute payments. The legislation directed the FRB to promulgate rules prohibiting excessive compensation paid to company executives, regardless of whether or not the company is publicly traded. The Dodd-Frank Act also provided for originators of certain securitized loans to retain a percentage of the risk for transferred credits, directed the FRB to regulate pricing of certain debit card interchange fees, repealed restrictions on paying interest on checking accounts and contained a number of reforms related to mortgage origination.

There can be no assurance that laws, rules and regulations, and regulatory policies will not change in the future, which could make compliance more difficult or expensive or otherwise adversely affect our business, financial condition, results of operations or prospects. Any change in these laws or regulations, or in regulatory policy, whether by the OCC, the FDIC, the FRB, the CFPB or Congress, could have a material adverse impact on the Company, the Bank and their respective operations. The following summary of laws and regulations applicable to the Bank and Company is not intended to be exhaustive and is qualified in its entirety by reference to the actual laws and regulations involved.

## Federal Banking Regulation

Business Activities. As a federal savings bank, the Bank derives its lending and investment powers from the Home Owners Loan Act, as amended, and the regulations, pronouncements or guidance of the OCC. Under these laws and regulations, the Bank may invest in mortgage loans secured by residential and nonresidential real estate, commercial business and consumer loans, certain types of securities and certain other loans and assets. Specifically, the Bank may originate, invest in, sell, or purchase unlimited loans on the security of residential real estate, while loans on nonresidential real property generally may not, on a combined basis, exceed $400 \%$ of the Bank s total capital. In addition, secured and unsecured commercial loans and certain types of commercial personal property
leases may not exceed $20 \%$ of the Bank s assets; however, amounts in excess of $10 \%$ of assets may only be used for small business loans. Further, the Bank may generally invest up to $35 \%$ of its assets in consumer loans, corporate debt securities and commercial paper on a combined basis, and up to the greater of its capital or $5 \%$ of its assets in unsecured construction loans. The Bank may invest up to $10 \%$ of its assets in tangible personal property, for rental or sale. Certain leases on tangible personal property are not aggregated with commercial or consumer loans for the purposes of determining compliance with the limitations set forth for those investment categories. The Bank also may establish subsidiaries that may engage in activities not otherwise permissible for the Bank directly, including real estate investment and insurance agency activities. A violation of the lending and investment limitations may be subject to the same enforcement mechanisms of the primary federal regulator as other violations of a law or regulation.

Capital Requirements. Federal regulations require federal savings banks to meet three minimum capital standards: a ratio of tangible capital to adjusted total assets of $1.5 \%$; a ratio of Tier 1 (core) capital to adjusted total assets of $4.0 \%$ ( $3 \%$ for institutions receiving the highest rating on the CAMELS rating system); and a ratio of total capital to total risk-adjusted assets of $8.0 \%$. The prompt corrective action standards discussed below, in effect, establish a minimum $2 \%$ tangible capital standard. The OCC is also authorized to establish individual minimum capital requirements for federal savings banks in excess of the above minimum capital standards.

The risk-based capital standard for federal savings banks requires the maintenance of Tier 1, or core capital, and total capital (which is defined as core capital and supplementary capital) to risk-weighted assets of at least $4 \%$ and $8 \%$, respectively. In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet assets, are multiplied by a risk-weight factor of $0 \%$ to $100 \%$, assigned by the capital regulations based on the risks inherent in the type of asset. Core capital is defined as common stockholders equity (including retained earnings), certain noncumulative perpetual preferred stock and related surplus and minority interests in equity accounts of consolidated subsidiaries, less intangibles other than certain mortgage servicing rights and credit card relationships. The components of supplementary capital currently include cumulative perpetual preferred stock, long-term preferred stock, mandatory convertible securities, subordinated debt and intermediate-term preferred stock, allowance for loan and lease losses up to a maximum of $1.25 \%$ of risk-weighted assets and up to $45 \%$ of net unrealized gains on available-for-sale equity securities with readily determinable fair market values. Overall, the amount of supplementary capital included as part of total capital cannot exceed $100 \%$ of core capital.

At December 31, 2011, the Bank s capital exceeded all applicable regulatory requirements and was well capitalized.

Loans-to-One-Borrower. A federal savings bank generally may not make a loan or extend credit to a single or related group of borrowers in excess of $15 \%$ of unimpaired capital and surplus. An additional amount may be loaned, equal to $10 \%$ of unimpaired capital and surplus, if the loan is secured by readily marketable collateral, which generally does not include real estate. As of December 31, 2011, the Bank was in compliance with the loans-to-one-borrower limitations.

Qualified Thrift Lender Test. As a federal savings bank, the Bank is subject to a qualified thrift lender ( QTL ) test. Under the QTL test, the Bank must maintain at least $65 \%$ of its portfolio assets in qualified thrift investments in at least nine months of the most recent 12-month period.
Portfolio assets generally means the total assets of a savings institution, less the sum of specified liquid assets up to $20 \%$ of total assets, goodwill and other intangible assets, and the value of property used in the conduct of the federal savings bank $s$ business.

Qualified thrift investments include various types of loans made for residential and housing purposes, investments related to those purposes, including certain mortgage-backed and related securities, and loans for personal, family, household and certain other purposes up to a limit of $20 \%$ of portfolio assets. Qualified thrift investments also include $100 \%$ of an institution s credit card loans, education loans and small business loans. The Bank also may satisfy the QTL test by qualifying as a domestic building and loan association as defined in the Internal Revenue Code of 1986. At December 31, 2011, the Bank maintained approximately $79.57 \%$ of its portfolio assets in qualified thrift investments, and as of that date, satisfied the QTL test. A federal savings bank that fails the QTL test must operate under specified restrictions, including limits on growth, branching, new investment and dividends. As a result of the Dodd-Frank Act, noncompliance with the QTL test is subject to regulatory enforcement action as a violation of law.

Capital Distributions. The regulations of the OCC govern capital distributions by a federal savings bank, which include cash dividends, stock repurchases and other transactions charged to the institution s capital account. A federal savings bank must file an application for approval of a capital distribution if:
the total capital distributions for the applicable calendar year exceed the sum of the institution s net income for that year to date plus the federal savings bank $s$ retained net income for the preceding two years;
the institution would not be at least adequately capitalized following the distribution;
the distribution would violate any applicable statute, regulation, agreement or OCC-imposed condition; or
the institution is not eligible for expedited treatment of its filings.
Even if an application is not otherwise required, every federal savings bank that is a subsidiary of a holding company must still file a notice with the FRB at least 30 days before the board of directors declares a dividend or approves a capital distribution. At December 31, 2011, the Bank would be required to file an application for approval of a capital distribution to the Company.

The FRB may disapprove a notice or application if:
the federal savings bank would be undercapitalized following the distribution;
the proposed capital distribution raises safety and soundness concerns; or
the capital distribution would violate a prohibition contained in any statute, regulation or agreement.
Liquidity. A federal savings bank is required to maintain a sufficient amount of liquid assets to ensure its safe and sound operation.

Community Reinvestment Act and Fair Lending Laws. All federal savings banks have a responsibility under the Community Reinvestment Act ( CRA ) and related federal regulations to help meet the credit needs of their communities, including low- and moderate- income neighborhoods. In connection with its examination of a federal savings bank, the OCC is required to evaluate and rate the federal savings bank s record of compliance with the CRA. In addition, the Equal Credit Opportunity Act and the Fair Housing Act prohibit lenders from discriminating in their lending practices based on the characteristics specified in those statutes. A federal savings bank s failure to comply with the provisions of the CRA could, at a minimum, result in regulatory restrictions on its activities. The failure to comply with the Equal Credit Opportunity Act and the Fair Housing Act could result in enforcement actions by the OCC, as well as other federal regulatory agencies and the Department of Justice. The Bank s CRA performance was rated as Outstanding, the highest possible rating, in the CRA Performance Evaluations of the Bank since 1999.

Privacy Standards. Financial institutions are subject to regulations implementing the privacy protection provisions of the Gramm-Leach-Bliley Act. These regulations require the Bank to disclose its privacy policy, including identifying with whom it shares nonpublic personal information to customers at the time of establishing the customer relationship and annually thereafter. In addition, the Bank is required to provide its customers with the ability to opt-out of or consent to having the Bank share their nonpublic personal information with unaffiliated third parties before it can disclose such information, subject to certain exceptions. The implementation of these regulations did not have a material adverse effect on the Bank. The Gramm-Leach-Bliley Act also allows each state to enact legislation that is more protective of consumers personal information.

The OCC and other federal banking agencies have adopted guidelines establishing standards for safeguarding customer information to implement certain provisions of the Gramm-Leach-Bliley Act. The guidelines describe the agencies expectations for the creation, implementation and maintenance of an information security program, which would include administrative, technical and physical safeguards appropriate to the size and complexity of a financial institution and the nature and scope of its activities. The standards set forth in the guidelines

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are intended to ensure the security and confidentiality of customer records and information, to protect against any anticipated threats or hazards to the security or integrity of such records, and to protect against unauthorized access to or use of such records or other information that could result in substantial harm or inconvenience to any customer. The Bank has implemented these guidelines, and such implementation has not had a material adverse effect on our operations.

Transactions with Related Parties. A federal savings bank s authority to engage in transactions with its affiliates is limited by OCC regulations and by Sections 23A and 23B of the Federal Reserve Act and its implementing regulation, Regulation W. The term affiliates for these purposes generally means any company that controls or is under common control with an insured depository institution, although subsidiaries of federal savings banks are generally not considered affiliates for the purposes of Sections 23A and 23B of the Federal Reserve Act. The Company is an affiliate of the Bank. In general, transactions with affiliates must be on terms that are as favorable to the federal savings bank as comparable transactions with non-affiliates. In addition, certain types of these transactions are restricted to an aggregate percentage of the federal savings bank s capital. Collateral in specified amounts must usually be provided by affiliates in order to receive loans from the federal savings bank. Federal regulations also prohibit a federal savings bank from lending to any of its affiliates that are engaged in activities that are not permissible for bank holding companies, and from purchasing the securities of any affiliate, other than a subsidiary.

The Bank s authority to extend credit to its directors, executive officers and $10 \%$ stockholders, as well as to entities controlled by such persons, is currently governed by the requirements of Sections 22(g) and 22(h) of the Federal Reserve Act and Regulation O of the Federal Reserve Board. Among other things, these provisions require that extensions of credit to insiders be made on terms that are substantially the same as, and follow credit underwriting procedures that are not less stringent than, those prevailing for comparable transactions with unaffiliated persons and that do not involve more than the normal risk of repayment or present other unfavorable features, and not exceed certain limitations on the amount of credit extended to such persons, individually and in the aggregate, which limits are based, in part, on the amount of the Bank s capital. In addition, extensions of credit in excess of certain limits must receive the prior approval of the Bank s Board of Directors.

Enforcement. The OCC has primary enforcement responsibility over federal savings banks, and this includes the authority to bring enforcement action against the Bank and all institution-affiliated parties, including stockholders, attorneys, appraisers and accountants who knowingly or recklessly participate in wrongful action likely to have an adverse effect on an insured institution. Formal enforcement action may range from the issuance of a capital directive or cease and desist order to the removal of officers and/or directors, receivership, conservatorship or the termination of deposit insurance. Civil monetary penalties cover a wide range of violations and actions, and range up to $\$ 25,000$ per day, unless a finding of reckless disregard is made, in which case penalties may be as high as $\$ 1$ million per day. The FDIC also has the authority to recommend to the OCC that an enforcement action be taken with respect to a particular savings institution. If action is not taken by the OCC, the FDIC has authority to take action under specified circumstances.

Standards for Safety and Soundness. Federal law requires each federal banking agency to prescribe certain standards for all insured depository institutions. These standards relate to, among other things, internal controls, information systems and audit systems, loan documentation, credit underwriting, interest rate risk exposure, asset growth, compensation and other operational and managerial standards as the agency deems appropriate. The federal banking agencies adopted Interagency Guidelines Prescribing Standards for Safety and Soundness to implement the safety and soundness standards required under federal law. The guidelines set forth the safety and soundness standards that the federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. The guidelines address internal controls and information systems, internal audit systems, credit underwriting, loan documentation, interest rate risk exposure, asset growth, compensation, fees and benefits. If the appropriate federal banking agency determines that an institution fails to meet any standard prescribed by the guidelines, the agency may require the institution to submit to the agency an acceptable plan to achieve compliance with the standard.

Prompt Corrective Action Regulations. Under the prompt corrective action regulations, the OCC is required and authorized to take supervisory actions against undercapitalized federal savings banks. For this purpose, a federal savings bank is placed in one of the following five categories based on the federal savings bank s capital:
well-capitalized (at least 5\% leverage capital, $6 \%$ tier 1 risk-based capital and $10 \%$ total risk-based capital);
adequately capitalized (at least 4\% leverage capital, $4 \%$ tier 1 risk-based capital and $8 \%$ total risk-based capital);
undercapitalized (less than 3\% leverage capital, $4 \%$ tier 1 risk-based capital or $8 \%$ total risk-based capital);
significantly undercapitalized (less than $3 \%$ leverage capital, $3 \%$ tier 1 risk-based capital or $6 \%$ total risk-based capital); and
critically undercapitalized (less than $2 \%$ tangible capital).
Generally, the banking regulator is required to appoint a receiver or conservator for a federal savings bank that is critically undercapitalized. The regulation also provides that a capital restoration plan must be filed with the OCC within 45 days of the date a bank receives notice that it is undercapitalized, significantly undercapitalized or critically undercapitalized. A parent holding company for the institution involved must guarantee performance under the capital restoration plan up to the lesser of the institution s capital deficiency when deemed undercapitalized or $5 \%$ of the institution s assets. In addition, numerous mandatory supervisory actions become immediately applicable to the federal savings bank, including, but not limited to, restrictions on growth, investment activities, capital distributions and affiliate transactions. The OCC may also take any one of a number of discretionary supervisory actions against undercapitalized federal savings banks, including the issuance of a capital directive and individual minimum capital requirements and the replacement of senior executive officers and directors.

At December 31, 2011, the Bank met the criteria for being considered well-capitalized.

Interest on Deposits. Federal laws and regulations previously prohibited depository institutions from paying interest on commercial checking accounts. The Dodd-Frank Act authorized the payment of interest on commercial checking accounts, effective July 21, 2011.

Insurance of Deposit Accounts. The Bank s deposits are insured up to applicable limits by the Deposit Insurance Fund of the FDIC. Under the FDIC s risk-based assessment system, insured institutions are assigned to one of four risk categories based on supervisory evaluations, regulatory capital levels and certain other factors, with less risky institutions paying lower assessments. An institution s assessment rate depends upon the category to which it is assigned, subject to certain adjustments specified by the FDIC. The FDIC may adjust the scale uniformly, except that no adjustment may deviate by more than two basis points from the base scale without notice and comment. No institution may pay a dividend if it is in default of the federal deposit insurance assessment.

Assessment rates previously ranged from seven to 77.5 basis points of assessable deposits. The Dodd-Frank Act required the FDIC to revise its procedures to base its assessments upon total assets less tangible equity instead of on deposits. The FDIC issued a final rule, effective April 1, 2011, that implemented that change. The FDIC also revised the assessment schedule and certain of the possible adjustments so that the range of assessments is now 2.5 basis points to 45 basis points of total assets less tangible equity.

The FDIC imposed on all insured institutions a special emergency assessment of five basis points of total assets minus Tier 1 capital (as of June 30, 2009), capped at ten basis points of an institution s deposit assessment base, in order to cover losses to the Deposit Insurance Fund. That special assessment was collected on September 30, 2009.

The FDIC provided for similar assessment authority during the final two quarters of 2009, if deemed necessary. In lieu of further special assessments, the FDIC required insured institutions to prepay estimated quarterly risk-based assessments for the fourth quarter of 2009 through the fourth quarter of 2012. The estimated assessments which included an assumed annual base increase of $5 \%$, were recorded as a prepaid expense asset as of December 31, 2009, and each quarter thereafter, a charge to earnings is recorded for each regulator assessment with an offsetting credit to the prepaid asset.

The Dodd-Frank Act increased the minimum target Deposit Insurance Fund ratio from 1.15\% of estimated insured deposits to 1.35\% of estimated insured deposits. The FDIC must seek to achieve the $1.35 \%$ ratio by September 30, 2020. Insured institutions with assets of $\$ 10$ billion or more are supposed to fund the increase. The Dodd-Frank Act eliminated the $1.5 \%$ maximum fund ratio, instead leaving the ratio to the discretion of the FDIC. The FDIC recently exercised that discretion by establishing a long-range fund ratio of $2 \%$.

The FDIC has authority to increase insurance assessments. A significant increase in insurance premiums would be likely have an adverse effect on the operating expenses and results of operations of the Bank. The Bank cannot predict what its insurance assessment rates will be in the future.

An insured institution s deposit insurance may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, rule, order or regulatory condition imposed in writing. The management of the Bank does not know of any practice, condition or violation that might lead to termination of deposit insurance.

In addition to the FDIC assessments, the Financing Corporation ( FICO ) is authorized to impose and collect, with the approval of the FDIC, assessments for anticipated payments, issuance costs and custodial fees on bonds issued by the FICO in the 1980 s to recapitalize the former Federal Savings and Loan Insurance Corporation. The bonds issued by the FICO are due to mature in 2017 through 2019. For the quarter ended December 31, 2011, the annualized FICO assessment was equal to 0.68 basis points of total assets less tangible capital.

Prohibitions Against Tying Arrangements. Federal savings banks are prohibited, subject to some exceptions, from extending credit to or offering any other service, or fixing or varying the consideration for such extension of credit or service, on the condition that the customer obtain some additional service from the institution or its affiliates or not obtain services of a competitor of the institution.

Federal Home Loan Bank System. The Bank is a member of the Federal Home Loan Bank System, which consists of 12 regional Federal Home Loan Banks. The Federal Home Loan Bank System provides a central credit facility primarily for member institutions. As a member of the FHLBC, the Bank is required to acquire and hold shares of capital stock in the FHLBC in specified amounts. As of December 31, 2011, the Bank was in compliance with this requirement.

## The USA PATRIOT Act and the Bank Secrecy Act

The USA PATRIOT Act and the Bank Secrecy Act require financial institutions to develop programs to detect and report money-laundering and terrorist activities, as well as suspicious activities. The USA PATRIOT Act also gives the federal government powers to address terrorist threats through enhanced domestic security measures, expanded surveillance powers, increased information sharing and broadened anti-money laundering requirements. The federal banking agencies are required to take into consideration the effectiveness of controls designed to combat money-laundering activities in determining whether to approve a merger or other acquisition application of a member institution. Accordingly, if we engage in a merger or other acquisition, our controls designed to combat money laundering would be considered as part of the application process. In addition, non-compliance with these laws and regulations could result in fines, penalties and other enforcement measures. We have developed policies and continue to augment procedures and systems designed to comply with these laws and regulations.

## Federal Reserve System

The FRB s regulations require federal savings banks to maintain noninterest-earning reserves against their transaction accounts, such as negotiable order of withdrawal and regular checking accounts. At December 31, 2011, the Bank was in compliance with these reserve requirements. The balances maintained to meet the reserve requirements imposed by the FRB may be used to satisfy liquidity requirements imposed by the federal regulation.

## Holding Company Regulation

The Company is a unitary savings and loan holding company and is subject to regulation and supervision by the FRB. The FRB has enforcement authority over the Company and its non-savings institution subsidiaries. Among other things, this authority permits the FRB to restrict or prohibit activities that are determined to be a risk to the Bank. The Dodd-Frank Act provided for the transfer of the authority for supervising and regulating savings and loan holding companies and their non-depository subsidiaries from the OTS to the FRB. The transfer occurred on July 21, 2011.

The Company s activities are limited to the activities permissible for financial holding companies or for multiple savings and loan holding companies. A financial holding company may engage in activities that are financial in nature, including underwriting equity securities and insurance, incidental to financial activities or complementary to a financial activity. A multiple savings and loan holding company is generally limited to activities permissible for bank holding companies under Section 4(c) (8) of the Bank Holding Company Act, subject to the prior approval of the FRB, and certain additional activities authorized by FRB regulations.

Federal law prohibits a savings and loan holding company, directly or indirectly, or through one or more subsidiaries, from acquiring control of another savings institution or holding company thereof, without prior written approval of the FRB. It also prohibits the acquisition or retention of, with specified exceptions, more than $5 \%$ of the equity securities of a company engaged in activities that are not closely related to banking or financial in nature or acquiring or retaining control of an institution that is not federally insured. In evaluating applications by holding companies to acquire savings institutions, the FRB must consider the financial and managerial resources and future prospects of the savings institution, the effect of the acquisition on the risk to the insurance fund, the convenience and needs of the community and competitive factors.

Capital. Savings and loan holding companies are not currently subject to specific regulatory capital requirements. The Dodd-Frank Act, however, requires the FRB to promulgate consolidated capital requirements for depository institution holding companies that are no less stringent, both quantitatively and in terms of components of capital, than those applicable to their subsidiary depository institutions. Instruments such as cumulative preferred stock and trust-preferred securities, which are currently includable within Tier 1 capital by bank holding company within certain limits, will no longer be includable as Tier 1 capital. However, instruments issued by May 19,2010 will be grandfathered for holding companies with assets of $\$ 15$ billion or less. There is a five-year transition period from the July 21, 2010 effective date of the Dodd-Frank Act before the capital requirements will apply to savings and loan holding companies.

Source of Strength Doctrine. The source of strength doctrine requires bank holding companies to provide financial assistance to their subsidiary depository institutions in the event the subsidiary depository institution experiences financial distress. The Dodd-Frank Act extends the source of strength doctrine to savings and loan holding companies. The applicable regulatory agencies must issue regulations requiring that all bank holding companies and savings and loan holding companies serve as a source of strength to their subsidiary depository institutions by providing capital, liquidity and other support in times of financial distress.

The FRB has issued a policy statement regarding the payment of dividends by bank holding companies that it has made applicable to savings and loan holding companies as well. In general, the policy provides that dividends should be paid only out of current earnings and only if the prospective rate of earnings retention by the holding company appears consistent with the organization s capital needs, asset quality and overall financial condition. Regulatory guidance provides for prior regulatory review of capital distributions in certain circumstances such as where the company s net income for the past four quarters, net of dividends previously paid over that period, is insufficient to fully fund the dividend or the company s overall rate of earnings retention is inconsistent with the company s capital needs and overall financial condition. The ability of a holding company to pay dividends may be restricted if a subsidiary bank becomes undercapitalized. These regulatory policies could affect the ability of the Company to pay dividends or otherwise engage in capital distributions.

## Change in Control Regulations

Under the Change in Bank Control Act, no person may acquire control of a savings and loan holding company such as the Company unless the FRB has been given 60 days prior written notice and has not issued a notice disapproving the proposed acquisition, taking into consideration certain factors, including the financial and managerial resources of the acquirer and the competitive effects of the acquisition. Control, as defined under federal law, means ownership, control of or holding irrevocable proxies representing more than $25 \%$ of any class of voting stock, control in any manner of the election of a majority of the company s directors, or a determination by the regulator that the acquiror has the power to direct, or directly or indirectly to exercise a controlling influence over, the management or policies of the institution. Acquisition of more than $10 \%$ of any class of a savings and loan holding company s voting stock constitutes a rebuttable presumption of control under the regulations under certain circumstances including where, as is the case with the Company, the issuer has registered securities under Section 12 of the Securities Exchange Act of 1934.

## Sarbanes-Oxley Act of 2002

The Sarbanes-Oxley Act of 2002 was enacted in response to public concerns regarding corporate accountability in connection with certain accounting scandals. The stated goals of the Sarbanes-Oxley Act are to increase corporate responsibility, to provide for enhanced penalties for accounting and auditing improprieties at publicly traded companies, and to protect investors by improving the accuracy and reliability of corporate disclosures pursuant to the securities laws. The Sarbanes-Oxley Act generally applies to all companies that file or are required to file periodic reports with the Securities and Exchange Commission, under the Exchange Act.

The Sarbanes-Oxley Act includes specific additional disclosure requirements, requires the Securities and Exchange Commission and national securities exchanges to adopt extensive additional disclosure, corporate governance and other related rules, and mandates further studies of certain issues by the Securities and Exchange Commission.

## Federal Securities Laws

The Company s common stock is registered with the Securities and Exchange Commission under the Exchange Act. The Company is subject to the information, proxy solicitation, insider trading restrictions and other requirements of the Exchange Act.

## ITEM 1A. RISK FACTORS

An investment in our securities is subject to risks inherent in our business and the industry in which we operate. Before making an investment decision, you should carefully consider the risks and uncertainties described below and all other information included in this report. The risks described below may adversely affect our business, financial condition and operating results. In addition to these risks and the other risks and uncertainties described in Item 1, Business Forward Looking Statements, and Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations, there may be additional risks and uncertainties that are not currently known to us or that we currently deem to be immaterial that could materially and adversely affect our business, financial condition or operating results. The value or market price of our securities could decline due to any of these identified or other risks. Past financial performance may not be a reliable indicator of future performance, and historical trends should not be used to anticipate results or trends in future periods.

Continued deterioration in the real estate markets could lead to additional loan losses, which could have a material negative effect on our financial condition and results of operations

At December 31, 2011, our loan portfolio included $\$ 423.6$ million in multi-family mortgage loans, or $33.7 \%$ of total loans, $\$ 311.6$ million in nonresidential real estate loans, or $24.8 \%$ of total loans, $\$ 248.4$ million in non-owner occupied nonresidential real estate loans, or $19.7 \%$ of total loans, $\$ 272.0$ million in residential real estate loans, or $21.6 \%$ of total loans, $\$ 80.6$ million in non-owner occupied residential real estate loans, $6.4 \%$ of total loans, and $\$ 19.9$ million in construction and land loans, or $1.6 \%$ of total loans. The commercial, multi-family and residential real estate markets in the Chicago area continue to experience a variety of difficulties, including a continuing decline in real estate valuations and an oversupply of properties in certain segments of the Chicago market due to economic conditions and a high level of foreclosed properties and properties in the process of foreclosure. These adverse conditions have had a variety of adverse consequences for both lenders and borrowers, including a reduction in the value of real estate collateral and OREO, an increase in loan to value ratios, higher vacancy rates and lower rents, a reduction of the borrowing capacity of real estate borrowers and an increase in strategic defaults resulting from the reduction or elimination of the equity that borrowers once had in their real estate investments. As a result of these and other factors, we have experienced higher levels of charge-offs, loan classifications and provisions for loan losses on our real estate loans. The persistence of these adverse conditions could result in additional defaults, charge-offs, provisions for loan losses and loan classifications.

Since our business is concentrated in the Chicago Metropolitan Area, local economic conditions can adversely affect our business

Although we make certain types of loans and leases to borrowers located in other states, our lending and deposit gathering activities are concentrated primarily in the Chicago metropolitan area. Our success can be affected by the general economic conditions of this area and surrounding areas. In addition, many of the loans in our loan portfolio are secured by real estate located in the Chicago metropolitan area. Negative conditions in the real estate markets where collateral for a mortgage loan is located could adversely affect the borrower s ability to repay the loan and the value of the collateral securing the loan. Real estate values are affected by various other factors beyond our control, including real estate supply and demand, the impact of mortgage foreclosures and short sales, changes in general or regional economic conditions and unemployment rates, interest rates, governmental rules or policies and natural disasters. The value of real estate located in many segments of the Chicago metropolitan area has been and continues to be adversely impacted by many of these factors, and this has had, and may continue to have, a negative impact on our loan growth, our ability to collect certain loans according to their terms, and our results of operations.

## The increase in our multifamily real estate and commercial real estate loans as a percentage of total capital may increase our risk of loss and subject us to more regulatory scrutiny

Commercial real estate concentrations make institutions more vulnerable to economic downturns and cyclical real estate markets, and also increase the potential for loan losses if underwriting is not strong or if risk monitoring and mitigation techniques are ineffective. The OCC recently issued updated guidance emphasizing the importance of internal processes designed to identify, measure, monitor, and control concentrations of credit. In addition, the OCC and the other federal bank regulatory agencies have promulgated joint guidance requiring financial institutions with concentrations in commercial real estate loans to employ enhanced risk management, monitoring and underwriting practices. Under the joint guidance, the agencies view multi-family, commercial real estate and land loans in excess of $300 \%$ of an institution s capital, coupled with growth in these loan categories of $50 \%$ or more over the past 36 months, to be an indicator that the institution is potentially exposed to commercial real estate concentration risk. These criteria are not limits on commercial real estate lending activity and do not serve as a safe harbor if other risk indicators are present. However, they do affect the level of regulatory scrutiny and oversight an institution will receive with respect to its commercial real estate lending activities. Although the Bank s multi-family and commercial real estate loans had not increased by $50 \%$ or more over the 36 months preceding December 31, 2011, these loan types together exceeded $300 \%$ of the Bank s total capital at that date, primarily due to the consummation of the Downers Grove National Bank acquisition and the Citibank multifamily loan purchase in March of 2011. As a result, a further decline in commercial real estate values in our markets could have a significant impact on the value of the collateral for our loans and OREO, the financial strength of our borrowers, our operating results and the level of regulatory scrutiny and oversight that we receive. We manage this risk by, among other things, employing underwriting and risk identification, measurement, monitoring and control techniques that we believe are appropriate, and we are updating those techniques in light of the updated OCC guidance. However, these techniques and the judgments that accompany them will not always be capable of anticipating every economic and financial outcome in all market environments, or the specifics and timing of such outcomes.

## Current economic conditions present higher risks to our loan portfolio

Current economic conditions, including high unemployment rates, weakened consumer and business spending and materially declining real estate values, all present risks to our loan portfolio. Our historical loan underwriting standards presumed a reasonable range of economic and operating conditions for our borrowers and their underlying business or personal circumstances. The depth and speed of the decline in economic activity exceeded, and will continue to exceed, the financial and management capabilities of certain borrowers to meet their credit obligations. Furthermore, the decline in real estate values in all market segments not only diminishes an important source of repayment, but also diminishes the economic interest of borrowers in investing additional financial resources into their businesses or residences. Though the risk of a sudden and catastrophic event in financial markets appears to have receded, persistently weak economic growth in the U.S. and certain of its trading partners will continue to depress the operating results of certain commercial borrowers. Standard \& Poor s lowered its long-term sovereign credit rating on the United States from AAA to AA+ in the third quarter of 2011. A further downgrade or a downgrade by other rating agencies could have a material adverse impact on financial markets and economic conditions in the United States and worldwide. These factors and prudent loan portfolio management have also combined to reduce the overall level of acceptable credit exposures available in the market, resulting in lower loan portfolio balances and reduced interest income from the loan portfolio.

Repayment of our commercial and commercial real estate loans typically depends on the cash flows of the borrower. If a borrower s cash flows weaken or become uncertain, the loan may need to be classified and the collateral securing the loan may decline in value

We underwrite our commercial and commercial real estate loans primarily based on the historical and expected cash flow of the borrower. Although we consider collateral in the underwriting process, it is a secondary consideration that generally relates to the risk of loss in the event of a borrower default. We have also adopted the OCC s published guidance for assigning risk-ratings to loans, and it emphasizes the strength of the borrower s cash flow. Specifically, the OCC s loan risk-rating guidance provides that the primary consideration in assigning risk-ratings to commercial and commercial real estate loans is the strength of the primary source of repayment, which is defined as a sustainable source of cash under the borrower s control that is reserved, explicitly or implicitly, to cover the debt obligation. The OCC s loan risk-rating guidance typically does not consider secondary repayment sources until the strength of the primary repayment source weakens, and collateral values typically do not have a significant impact on a loan $s$ risk ratings until a loan is classified. Consequently, if a borrower s cash flows weaken or become uncertain, the loan may need to be classified, whether or not the loan is performing or fully secured. In addition, real estate appraisers typically place significant weight on the cash flows generated by income-producing real estate and the reliability of the cash flows in performing valuations. Thus, economic or borrower-specific conditions that cause a decline in borrower cash flows could cause our loan classifications to increase and the value of the collateral securing our loans to decline.

## Changes in market interest rates could adversely affect our financial condition and results of operations

Our financial condition and results of operations are significantly affected by changes in market interest rates because our assets, primarily loans, and our liabilities, primarily deposits, are monetary in nature. Our results of operations depend substantially on our net interest income, which is the difference between the interest income that we earn on our interest-earning assets and the interest expense that we pay on our interest-bearing liabilities. We are unable to predict changes in market interest rates that are affected by many factors beyond our control, including inflation, recession, unemployment, money supply, domestic and international events and changes in the United States and other financial markets. Our net interest income is affected not only by the level and direction of interest rates, but also by the shape of the yield curve and relationships between interest sensitive instruments and key driver rates, including credit risk spreads, and by balance sheet growth, customer loan and deposit preferences and the timing of changes in these variables which themselves are impacted by changes in market interest rates. As a result, changes in market interest rates can significantly affect our net interest income as well as the fair market valuation of our assets and liabilities.

## Historically low interest rates may adversely affect our net interest income and profitability

In recent years it has been the policy of the Board of Governors of the Federal Reserve System to maintain interest rates at historically low levels through its targeted federal funds rate and the purchase of mortgage-backed securities. As a result, interest rates on the loans we have originated and the yields on securities we have purchased during this period have been at historically low levels. As a general matter, our interest-bearing liabilities re-price or mature more quickly than our interest-earning assets, which has resulted in increases in net interest income in the short term. However, our ability to lower our interest expense is limited at these interest rate levels while the average yield on our interest-earning assets may continue to decrease. The Board of Governors of the Federal Reserve System has indicated its intention to maintain low interest rates in the near future. Accordingly, our net interest income (the difference between interest income earned on assets and interest expense paid on liabilities) may decrease, which may have an adverse affect on our profitability.

Future changes in non-performing loan resolution or OREO disposition strategies could result in net sales proceeds that differ from fair value appraisals

OREO consists of properties that we acquire through foreclosure or other collection actions. OREO properties are recorded at the lower of the recorded investment in the loans for which the properties served as collateral or their estimated fair value, less estimated selling costs. Appraisals of OREO typically assume that the property will be disposed of in an orderly liquidation unless a different disposition strategy is specified to the appraiser. We may from time to time consider disposition strategies other than orderly liquidation as part of our strategy to reduce nonperforming assets, including bulk sales and auctions. In such an event, the net sales proceeds realized could differ significantly from estimates that were used to determine the fair value of the properties.

## If our allowance for loan losses is not sufficient to cover actual loan losses, our earnings could decrease

In the event that our loan customers do not repay their loans according to their terms, and the collateral securing the repayment of these loans is insufficient to cover any remaining loan balance, we could experience significant loan losses or increase our provision for loan losses or both, which could have a material adverse effect on our operating results. At December 31, 2011, our allowance for loan losses was $\$ 31.7$ million, representing $2.52 \%$ of total loans and $41.2 \%$ of nonperforming loans as of that date. In determining the amount of our allowance for loan losses, we rely on our loan quality reviews, our experience and our evaluation of economic conditions, among other factors. In addition, we make various estimates and assumptions about the collectability of our loan portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets, if any, serving as collateral for the repayment of our loans. We also make judgments concerning our legal positions and the priority of our interests in contested legal or bankruptcy proceedings, and at times, we may lack sufficient information to establish specific reserves for loans involved in such proceedings. We base these estimates, assumptions and judgments on information that we consider reliable, but if an estimate, assumption or judgment that we make ultimately proves to be incorrect, additional provisions to our allowance for loan losses may become necessary. In addition, as an integral part of their supervisory and/or examination process, our regulatory agencies periodically review the methodology and sufficiency of the allowance for loan losses. These agencies may require us to recognize additions to the allowance based on their inclusion, exclusion or modification of risk factors or differences in judgments of information available to them at the time of their examination.

## Our business may be adversely affected by the new regulatory environment in which we operate

The Dodd Frank Act, which was signed by the President on July 21, 2010, provided for the transfer of the authority for regulating and supervising federal savings banks from the OTS to the OCC, and the authority for regulating and supervising savings and loan holding companies and their non depository subsidiaries from the OTS to the FRB. The transfer occurred on July 21, 2011, and on that date, the OCC became the primary federal regulator of the Bank and the FRB became the primary federal regulator of the Company. The transition of the Company and the Bank to this new supervisory and regulatory structure presents risks, potential limitations and adjustments that were not present when the Company and the Bank were supervised and regulated exclusively by the OTS. For example, the OCC s published guidance and practices for assigning risk ratings to commercial loans focuses more heavily on cash flows than the loan risk rating guidance and practices of the OTS, and requires that a performing loan be classified if it exhibits well-defined weaknesses, even if the loan does not present a probability of default or loss. The OCC s more stringent loan risk-rating practices have contributed to the increase in the Bank sclassified loans and have increased the Bank s risk of being subjected to supervisory measures. In addition, the Federal Reserve Board takes a more comprehensive approach than the OTS did to holding company supervision and regulation. For example, the Company is now subject to Federal Reserve Board Supervisory Letter SR 09-4, which has the effect of imposing restrictions on dividends and stock repurchases in certain circumstances. The Company does not have sufficient net income for the past four quarters net of dividends previously paid to declare a dividend without first consulting with the Federal Reserve Bank of Chicago in accordance with Supervisory Letter SR 09-4. The Company s ability to pay dividends on its common stock could be further limited by the application of the Federal Reserve Board s source of strength doctrine, which requires holding companies to provide financial support to their subsidiary depository institutions if the subsidiary is in financial distress, or by regulatory order. The Company also believes that Supervisory Letter SR $09-4$ currently will serve to limit its ability to engage in share repurchases. These regulatory changes have affected, and will continue to affect, the regulatory environment in which we operate.

## The legislation creating the new regulatory environment also will affect capital standards, create a new Consumer Financial Protection Bureau and result in new regulations that are expected to increase our costs of operations

The Dodd-Frank Act affects the lending, deposit, investment, and operating activities of insured depository institutions and their holding companies in many ways other than regulatory structure. For example, the Dodd-Frank Act requires the adoption of new capital regulations, and they must be at least as stringent as, and may call for higher levels of capital than, current regulations. The Dodd-Frank Act also eliminated the federal prohibitions on paying interest on demand deposits, thus allowing businesses to have interest bearing checking accounts. Depending
on competitive responses, this significant change to existing law could have an adverse impact on our interest expense. The Dodd-Frank Act authorized the Federal Reserve Board to establish rules regarding interchange fees charged for an electronic debit transaction by a payment card issuer and to enforce a new statutory requirement that such fees be reasonable and proportional to the actual cost of a transaction to the issuer. By regulation, the Federal Reserve Board has limited the fees for such a transaction to the sum of 21 cents plus five basis points times the value of the transaction, plus up to one cent for fraud prevention costs. The regulation applies only to institutions with more than $\$ 10$ billion in assets and is not yet clear what practical impact, if any, this limitation will have on smaller institutions. The Dodd-Frank Act also created a Bureau of Consumer Financial Protection with broad powers to supervise and enforce consumer protection laws. The Bureau has broad rule-making authority for a wide range of consumer protection laws that apply to all banks, including the authority to prohibit unfair, deceptive or abusive acts and practices. Although the Bureau s examination and enforcement authority is limited to banks with more than $\$ 10$ billion in assets, its rule-making and investigative authority is likely to have an impact on smaller institutions. Many aspects of the Dodd-Frank Act are subject to rulemaking and will take effect over several years, making it difficult to anticipate the overall financial and operational impact. Compliance and operating costs associated with the Dodd-Frank Act could have a material adverse effect on our future financial condition and results of operations.

## Our sources of funds are limited because of our holding company structure

The Company is a separate legal entity from its subsidiaries and does not have significant operations of its own. Dividends from the Bank provide a significant source of cash for the Company. The availability of dividends from the Bank is limited by various statutes and regulations. Under these statutes and regulations, the Bank is not permitted to pay dividends on its capital stock to the Company, its sole stockholder, if the dividend would reduce the stockholders equity of the Bank below the amount of the liquidation account established in connection with the mutual-to-stock conversion. The Bank may pay dividends without the approval of its primary federal regulator only if the Bank meets its applicable regulatory capital requirements before and after the payment of the dividends and its total dividends do not exceed its net income to date over the calendar year plus its retained net income over the preceding two years. Although the Bank scapital exceeded applicable regulatory requirements at December 31, 2011, the Bank did not have sufficient net income over the preceding two years to pay a dividend to the Company without the prior approval of the OCC. If in the future, the Company utilizes its available cash for other purposes and the Bank is unable to pay dividends to the Company, the Company may not have sufficient funds to pay dividends.

## Conditions in the market may limit our access to additional funding to meet our liquidity needs

Liquidity is essential to the banking business, as we must maintain sufficient funds to respond to the needs of depositors and borrowers. An inability to raise funds through deposits, borrowings or the sale or pledging as collateral of loans and other assets could have a substantial negative effect on our liquidity. Our access to funding sources in amounts adequate to finance our activities could be impaired by factors that affect us specifically or the financial services industry generally. Factors that could negatively affect our access to liquidity sources include a decrease in the level of our business activity due to a market downturn or negative regulatory action against us. Our ability to borrow could also be impaired by factors that are not specific to us, such as severe disruption of the financial markets or negative news and expectations about the prospects for the financial services industry as a whole, as evidenced by recent turmoil in the domestic and worldwide credit markets.

## FDIC deposit insurance costs have increased and may increase further in the future

FDIC insurance rates increased significantly in 2009, and we may pay higher FDIC deposit premiums in the future. The Dodd-Frank Act established $1.35 \%$ as the minimum Designated Reserve Ratio ( DRR ) for the deposit insurance fund. The FDIC has determined that the DRR should be $2.0 \%$ and has adopted a plan under which it will meet the statutory minimum DRR of $1.35 \%$ by the statutory deadline of September 30, 2020. The Dodd-Frank Act requires the FDIC to offset the effect on institutions with assets less than $\$ 10$ billion of the increase in the statutory minimum DRR to $1.35 \%$ from the former statutory minimum of $1.15 \%$. The FDIC has not announced how it will implement this offset. The Dodd-Frank Act also requires the FDIC to base deposit insurance premium on an institution s total assets minus its tangible equity instead of its deposits. The FDIC has adopted regulations that base assessments for banks with total assets of $\$ 10$ billion or more on a scorecard method that takes into account a performance score and a loss severity score. These factors create a risk that our FDIC deposit insurance premiums
will increase. The increases that have occurred to date have had an adverse impact on our results of operations and will continue to have an adverse impact in future years. If circumstances require the FDIC to impose additional special assessments or further increase its quarterly assessment rates, the adverse impact will be exacerbated.

New or changing tax, accounting, and regulatory rules and interpretations could have a significant impact on our strategic initiatives, results of operations, cash flows, and financial condition

The banking services industry is extensively regulated and the degree of regulation is increasing due to the Dodd-Frank Act and regulatory initiatives precipitated by the Dodd-Frank Act and the economic downturn and the resulting disruptions that certain financial markets experienced. These regulations, along with the currently existing tax, accounting, securities, insurance, and monetary laws, regulations, rules, standards, policies and interpretations, control the methods by which financial institutions and their holding companies conduct business, engage in strategic and tax planning and implement strategic initiatives, and govern financial reporting and disclosures. These laws, regulations, rules, standards, policies and interpretations are constantly evolving and may change significantly over time.

## Our future success is dependent on our ability to compete effectively in the highly competitive banking industry and Chicago banking market

We face substantial competition in all phases of our operations from a variety of different competitors. Our future growth and success will depend on our ability to compete effectively in this highly competitive environment. To date, we have grown our business successfully by focusing on our geographic markets and emphasizing the high level of service and responsiveness desired by our customers. We compete for loans, deposits and other financial services with other commercial banks, thrifts, credit unions, brokerage houses, mutual funds, insurance companies, real estate conduits, and specialized finance companies. Many of our competitors offer products and services that we do not offer, and many have substantially greater resources and lending limits, name recognition and market presence that benefit them in attracting business. In addition, larger competitors may be able to price loans and deposits more aggressively than we do, and smaller newer competitors may be more aggressive in pricing loans and deposits in order to increase their market share. Some of the financial institutions and financial services organizations with which we compete are not subject to the extensive regulations imposed on federal savings banks and their holding companies. As a result, these nonbank competitors have certain advantages over us in accessing funding and in providing various financial services.

## Trading activity in the Company s common stock could result in material price fluctuations

It is possible that trading activity in the Company s common stock, including short-selling or significant sales by our larger stockholders, could result in material price fluctuations of the price per share of the Company s common stock. In addition, such trading activity and the resultant volatility could make it more difficult for the Company to sell equity or equity-related securities in the future at a time and price it deems appropriate, or to use its stock as consideration for an acquisition.

## Various factors may make takeover attempts that you want to succeed more difficult to achieve, which may affect the value of shares of our common stock

Provisions of our articles of incorporation and bylaws, federal regulations, Maryland law and various other factors may make it more difficult for companies or persons to acquire control of the Company without the consent of our board of directors. You may want a takeover attempt to succeed because, for example, a potential acquiror could offer a premium over the then prevailing price of our shares of common stock. Provisions of our articles of incorporation and bylaws also may make it difficult to remove our current board of directors or management if our board of directors opposes the removal. We have elected to be subject to the Maryland Business Combination Act, which places restrictions on mergers and other business combinations with large stockholders. In addition, our articles of incorporation provide that certain mergers and other similar transactions, as well as amendments to our articles of incorporation, must be approved by stockholders owning at least two-thirds of our shares of common stock entitled to vote on the matter unless first approved by at least two-thirds of the number of our authorized directors, assuming no vacancies. If approved by at least two-thirds of the number of our authorized directors, assuming no vacancies, the action must still be approved by a majority of our shares entitled to vote on the matter. In addition, a director can be removed from office, but only for cause, if such removal is approved by stockholders
owning at least two-thirds of our shares of common stock entitled to vote on the matter. However, if at least two-thirds of the number of our authorized directors, assuming no vacancies, approves the removal of a director, the removal may be with or without cause, but must still be approved by a majority of our voting shares entitled to vote on the matter. Additional provisions include limitations on the voting rights of any beneficial owners of more than $10 \%$ of our common stock. Our bylaws, which can only be amended by the board of directors, also contain provisions regarding the timing, content and procedural requirements for stockholder proposals and nominations.

## The Bank is required to maintain a significant percentage of its total assets in residential mortgage loans and investments secured by residential mortgage loans, which restricts our ability to diversify our loan portfolio

A federal savings bank or thrift differs from a commercial bank in that it is required to maintain at least $65 \%$ of its total assets in qualified thrift investments which generally include loans and investments, for the purchase, refinance, construction, improvement, or repair of residential real estate, as well as home equity loans, education loans and small business loans. To maintain our federal savings bank charter we have to be a qualified thrift lender or QTL in nine out of each 12 immediately preceding months. The QTL requirement limits the extent to which we can grow our commercial loan portfolio, and as a result of the Dodd-Frank Act, failing the QTL test can result in an enforcement action. However, multi-family mortgage loans as well as certain loans not exceeding $\$ 2$ million (including a group of loans to one borrower) that are for commercial, corporate, business, or agricultural purposes are included in our qualified thrift investments. Because of the QTL requirement, we may be limited in our ability to change our asset mix and increase the yield on our earning assets by growing our commercial loan portfolio.

## We continually encounter technological change, and may have fewer resources than many of our competitors to continue to invest in technological improvements

The financial services industry is undergoing rapid technological changes, with frequent introductions of new technology-driven products and services. The effective use of technology increases efficiency and enables financial institutions to better serve customers and to reduce costs. Our future success will depend, in part, upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands for convenience, as well as to create additional efficiencies in our operations. Many of our competitors have substantially greater resources to invest in technological improvements. We also may not be able to effectively implement new technology-driven products and services or be successful in marketing these products and services to our customers.

## We are subject to security and operational risks relating to our use of technology

We depend on the secure processing, storage and transmission of confidential and other information in our data processing systems, computers, networks and communications systems. Although we take numerous protective measures and otherwise endeavor to protect and maintain the privacy and security of confidential data, these systems may be vulnerable to unauthorized access, computer viruses or other malicious code, and other events that could have a security impact. If one or more of such events were to occur, this potentially could jeopardize confidential and other information processed and stored in, and transmitted through, our systems or otherwise cause interruptions or malfunctions in our or our customers operations. We may be required to expend significant additional resources to modify our protective measures or to investigate and remediate vulnerabilities or other exposures, and we may be subject to litigation and financial losses that are not fully covered by our insurance. Security breaches in our internet banking activities could expose us to possible liability and deter customers from using our systems. We rely on standard internet security systems to provide the security and authentication necessary to effect secure transmission of data. These precautions may not fully protect our systems from compromises or breaches of our security measures that could result in damage to our reputation and our business. Although we perform most data processing functions internally, we outsource certain services to third parties. If our third party providers encounter operational difficulties or security breaches, it could affect our ability to adequately process and account for customer transactions, which could significantly affect our business operations.

## Non-Compliance with USA PATRIOT Act, Bank Secrecy Act, Real Estate Settlement Procedures Act, Truth-in-Lending Act or other laws and regulations could result in fines or sanctions

Financial institutions are required under the USA PATRIOT and Bank Secrecy Acts to develop programs to prevent financial institutions from being used for money-laundering and terrorist activities. Financial institutions are also obligated to file suspicious activity reports with the U.S. Treasury Department s Office of Financial Crimes Enforcement Network if such activities are detected. These rules also require financial institutions to establish procedures for identifying and verifying the identity of customers seeking to open new financial accounts. Failure or the inability to comply with these regulations could result in fines or penalties, curtailment of expansion opportunities, intervention or sanctions by regulators and costly litigation or expensive additional controls and systems. During the last few years, several banking institutions have received large fines for non-compliance with these laws and regulations. In addition, the U.S. Government imposed and will continue to expand laws and regulations relating to residential and consumer lending activities that create significant new compliance burdens and financial risks. We have developed policies and continue to augment procedures and systems designed to assist in compliance with these laws and regulations.

ITEM 1B. UNRESOLVED STAFF COMMENTS
None.

ITEM 2. PROPERTIES
As of December 31, 2011 the net book value of our properties was $\$ 34.8$ million. The following is a list of our offices:

| Burr Ridge (Executive Office) | Deerfield | North Libertyville |
| :---: | :---: | :---: |
| 15W060 North Frontage Road | 630 N. Waukegan Road | 1409 W. Peterson Road |
| Burr Ridge, IL 60527 | Deerfield, IL 60015 | Libertyville, IL 60048 |
| Calumet City | Downers Grove | Northbrook |
| 1901 Sibley Boulevard | 5140 Main Street | 1368 N. Shermer Road |
| Calumet City, IL 60409 | Downers Grove, IL 60515 | Northbrook, IL 60062 |
| Calumet Park | Hazel Crest | Olympia Fields |
| 1333 W. 127th Street | 3700 W. 183rd Street | 21110 S. Western Avenue |
| Calumet Park, IL 60827 | Hazel Crest, IL 60429 | Olympia Fields, IL 60461 |
| Chicago - Hyde Park | Joliet | Orland Park |
| 1354 East 55th Street | 1401 N. Larkin | 48 Orland Square Drive |
| Chicago, IL 60615 | Joliet, IL 60435 | Orland Park, IL 60462 |
| Chicago - Hyde Park East | Lincolnshire | Schaumburg |
| 55th at Lake Park Avenue | One Marriott Drive | 1005 W. Wise Road |
| Chicago, IL 60615 | Lincolnshire, IL 60069 | Schaumburg, IL 60193 |
| Chicago Ridge | Lincolnwood | South Libertyville |
| 6415 W. 95th Street | 3443 W. Touhy | 1123 S. Milwaukee Avenue Libertyville, IL 60048 |
| Chicago Ridge, IL 60415 | Lincolnwood, IL 60712 |  |
| Chicago - Lincoln Park | Naperville | Westmont |
| 2424 N. Clark Street | 1200 E. Ogden Avenue | 6301 Fairview Avenue |
| Chicago, IL 60614 <br> Except for our Chicago-Lincoln above listed properties, we also full-service banking office. | Naperville, IL 60563 , and Hyde Park East offices, ite national commercial leas | Westmont, IL 60559 <br> all of our offices are owned. In addition to the remote ATMs on sites where we do not have a |

## ITEM 3. LEGAL PROCEEDINGS

The Company and its subsidiaries are subject to various legal actions arising in the normal course of business. In the opinion of management, based on currently available information, the resolution of these legal actions is not expected to have a material adverse effect on the Company s results of operations.

ITEM 4. MINE SAFETY DISCLOSURES
Not applicable

## PART II

## ITEM 5. MARKET FOR REGISTRANT S COMMON EOUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Our shares of common stock are traded on the Nasdaq Global Select Market under the symbol BFIN. The approximate number of holders of record of the Company s common stock as of December 31, 2011 was 1,735 . Certain shares of the Company s common stock are held in nominee or street name, and accordingly, the number of beneficial owners of such shares is not known or included in the foregoing number.

The following table presents quarterly market information provided by the Nasdaq Stock Market for the Company s common stock and cash dividends paid for the periods ended December 31, 2011 and 2010.

| 2010 and 2011 Quarterly Periods | High |  | Low | Close | Cash |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter ended December 31, 2011 | \$ | 8.89 | \$ 5.26 | \$ 5.52 | \$ | 0.01 |
| Quarter ended September 30, 2011 |  | 8.62 | 6.51 | 6.64 |  | 0.07 |
| Quarter ended June 30, 2011 |  | 9.55 | 8.10 | 8.47 |  | 0.07 |
| Quarter ended March 31, 2011 |  | 10.10 | 8.42 | 9.19 |  | 0.07 |
| Quarter ended December 31, 2010 |  | 9.90 | \$ 9.06 | \$ 9.75 | \$ | 0.07 |
| Quarter ended September 30, 2010 |  | 9.38 | 8.12 | 9.17 |  | 0.07 |
| Quarter ended June 30, 2010 |  | 9.99 | 8.28 | 8.31 |  | 0.07 |
| Quarter ended March 31, 2010 |  | 10.16 | 9.01 | 9.17 |  | 0.07 |

The Company is subject to state law limitations on the payment of dividends. Maryland law generally limits dividends to an amount equal to the excess of our capital surplus over payments that would be owed upon dissolution to stockholders whose preferential rights upon dissolution are superior to those receiving the dividend, and to an amount that would not make us insolvent provided, however, that even if the Company s assets are less than the amount necessary to satisfy the requirement set forth above, the Company may make a distribution from: (A) the Company s net earnings for the fiscal year in which the distribution is made; (B) the Company s net earnings for the preceding fiscal year; or (C) the sum of the Company s net earnings for the preceding eight fiscal quarters. Dividends from the Bank provide a significant source of cash for the Company. The availability of dividends from the Bank is limited by various statutes and regulations. For a discussion of the Bank sability to pay dividends, see Part I, Item 1, Business -Supervision and Regulation Federal Banking Regulation Capital Distributions.

## Recent Sales of Unregistered Securities

The Company had no sales of unregistered stock during the quarter ended December 31, 2011.

## Repurchases of Equity Securities

Our Board of Directors has authorized the repurchase of up to $5,047,423$ shares of our common stock. In accordance with this authorization, we had repurchased $4,239,134$ shares of our common stock as of December 31, 2011. There were no share repurchases conducted in the fourth quarter of 2011. The current share repurchase authorization will expire on May 15, 2012, unless extended by our Board of Directors. Share repurchases are subject to the requirements of Federal Reserve Board Supervisory Letter SR 09-4.

## Stock Performance Graph

The following line graph shows a comparison of the cumulative returns for the Company, the Russell 2000 Index, the NASDAQ Bank Index and the America s Community Bankers NASDAQ Index for the period beginning December 31, 2006 and ending December 31, 2011. The information assumes that $\$ 100$ was invested at the closing price on December 31, 2006 in the Common Stock and each index, and that all dividends were reinvested.

|  | $\mathbf{1 2 / 3 1 / 2 0 0 6}$ | $\mathbf{1 2 / 3 1 / 2 0 0 7}$ | $\mathbf{1 2 / 3 1 / 2 0 0 8}$ | $\mathbf{1 2 / 3 1 / 2 0 0 9}$ | $\mathbf{1 2 / 3 1 / 2 0 1 0}$ | $\mathbf{1 2 / 3 1 / 2 0 1 1}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| BankFinancial Corporation | 100.00 | 119.65 | 78.58 | 78.45 | 79.41 | 46.03 |
| Russell 2000 Index | 100.00 | 125.24 | 82.93 | 105.46 | 133.78 | 128.28 |
| NASDAQ Bank Index | 100.00 | 88.74 | 67.51 | 55.02 | 61.56 | 53.91 |
| America s Community Bankers NASDAQ Index | 100.00 | 86.43 | 69.51 | 54.65 | 59.71 | 54.63 |

ITEM 6. SELECTED FINANCIAL DATA
The following information is derived from the audited consolidated financial statements of the Company. For additional information, reference is made to Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations and the Consolidated Financial Statements of the Company and related notes included elsewhere in this Annual Report.

| 2011 | 2010 | At December 31, <br> 2009 <br> (Dollars in thousands) | 2008 | 2007 |
| :--- | :--- | :--- | :--- | :--- |

## Selected Financial Condition Data:

| Total assets | $\$ 1,563,575$ | $\$ 1,530,655$ | $\$ 1,566,963$ | $\$ 1,554,855$ | $\$ 1,480,712$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Loans, net | $1,227,391$ | $1,050,766$ | $1,218,540$ | $1,268,122$ | $1,254,167$ |
| Loans held-for-sale | 1,918 | 2,716 |  | 872 | 173 |
| Securities, at fair value | 92,832 | 120,747 | 102,126 | 124,919 | 77,049 |
| Goodwill |  | 2,671 | 2,566 | 22,566 | 22,566 |
| Core deposit intangible | $1,332,552$ | $1,235,377$ | $1,233,395$ | $1,069,985$ | $1,073,650$ |
| Deposits | 9,322 | 23,749 | 50,784 | 200,350 | 96,433 |
| Borrowings | 199,857 | 253,285 | 263,603 | 266,791 | 291,137 |
| Equity |  |  |  |  |  |


|  | 2011 |  | $2_{2010}^{\text {Yea }}$ |  | 2010 Years Ended December 31, 2009 2008 |  |  |  | 2007 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Selected Operating Data: |  |  |  |  |  |  |  |  |  |  |
| Interest and dividend income | \$ | 69,708 | \$ | 64,936 | \$ | 74,109 | \$ | 77,960 | \$ | 91,953 |
| Interest expense |  | 6,915 |  | 13,186 |  | 20,557 |  | 25,667 |  | 38,304 |
| Net interest income |  | 62,793 |  | 51,750 |  | 53,552 |  | 52,293 |  | 53,649 |
| Provision for loan losses |  | 22,723 |  | 12,083 |  | 8,811 |  | 5,092 |  | 697 |
| Net interest income after provision for loan losses |  | 40,070 |  | 39,667 |  | 44,741 |  | 47,201 |  | 52,952 |
| Noninterest income |  | 7,317 |  | 7,128 |  | 7,239 |  | 10,418 |  | 9,665 |
| Noninterest expense (1) |  | 83,708 |  | 53,849 |  | 52,731 |  | 89,056 |  | 52,499 |
| Income (loss) before income tax expense |  | $(36,321)$ |  | $(7,054)$ |  | (751) |  | $(31,437)$ |  | 10,118 |
| Income tax expense (benefit) (2) |  | 12,375 |  | $(2,747)$ |  | (13) |  | $(12,048)$ |  | 2,963 |
| Net income (loss) | \$ | $(48,696)$ | \$ | $(4,307)$ | \$ | (738) | \$ | $(19,389)$ | \$ | 7,155 |
| Basic earnings (loss) per common share | \$ | (2.46) | \$ | (0.22) | \$ | (0.04) | \$ | (0.98) | \$ | 0.35 |
| Diluted earnings (loss) per common share | \$ | (2.46) | \$ | (0.22) | \$ | (0.04) | \$ | (0.98) | \$ | 0.35 |


(1) Noninterest expense for the year ended December 31, 2011 includes a full goodwill impairment of $\$ 23.9$ million. The years ended December 31, 2009 and 2008 includes $\$ 401,000$ and $\$ 35.9$ million, respectively, of impairment loss on securities.
(2) Income tax expense for the year ended December 31, 2011 includes a full valuation of the deferred tax asset of $\$ 22.6$ million.
(3) The net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities for the period.
(4) The net interest margin represents net interest income divided by average total interest-earning assets for the period.
(5) The efficiency ratio represents noninterest expense, less goodwill impairment, divided by the sum of net interest income and noninterest income.
(6) The noninterest expense to average total assets ratio represents noninterest expense less goodwill impairment, divided by average total assets.
(7) Nonperforming assets include nonperforming loans and other real estate owned and in process.
N.M. Not Meaningful

ITEM 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
The discussion and analysis that follows focuses on the factors affecting our consolidated financial condition at December 31, 2011 and 2010, and our consolidated results of operations for the three years ended December 31, 2011. The consolidated financial statements, the related notes and the discussion of our critical accounting policies appearing elsewhere in this Annual Report should be read in conjunction with this discussion and analysis.

## Overview

Loans. Our loan portfolio consists primarily of investment and business loans (multi-family, nonresidential real estate, commercial, construction and land loans, and commercial leases), which together make up $78.2 \%$ of gross loans at December 31, 2011. Net loans receivable increased $\$ 176.6$ million, or $16.8 \%$, to $\$ 1.227$ billion at December 31, 2011, from $\$ 1.051$ billion at December 31, 2010, due in substantial part to an acquisition of a portfolio of $\$ 152.1$ million of performing Chicago area multi-family loans on March 11, 2011 and the $\$ 118.1$ million in loans that were acquired from Downers Grove National Bank. At the closing of the acquisition in March of 2011, Downers Grove National Bank s loans consisted of $\$ 49.4$ million one-to-four family residential mortgage loans, $\$ 2.2$ million of multi-family mortgage loans, $\$ 40.5$ million nonresidential real estate loans, $\$ 14.9$ million construction and land loans, $\$ 9.9$ million commercial loans, and $\$ 1.1$ million consumer loans. Multi-family mortgage loans increased by $\$ 126.7$ million, or $42.7 \%$. Commercial loans increased by $\$ 29.3$ million, or $45.2 \%$. Nonresidential real estate loans increased $\$ 29.7$ million, or $10.5 \%$. Construction and land loans increased $\$ 1.5$ million, or $7.9 \%$. One-to-four family residential mortgage loans increased $\$ 15.7$ million, or $6.1 \%$. Commercial leases decreased by $\$ 16.1$ million, or $10.7 \%$, as scheduled lease payments outpaced originations. Future loan growth could be adversely affected by our unwillingness to compete for loans by relaxing our historical underwriting standards.

Securities. Securities decreased $\$ 27.9$ million, or $23.1 \%$, to $\$ 92.8$ million at December 31, 2011, from $\$ 120.7$ million at December 31, 2010, due primarily to the receipt of principal repayments of $\$ 30.7$ million in our residential mortgage-backed and collateralized mortgage obligation portfolio. During 2011 and 2010, we also invested in FDIC insured certificates of deposit issued by other insured depository institutions.

Stock in Federal Home Loan Bank of Chicago. We owned $\$ 16.3$ million of common stock of the FHLBC at December 31, 2011, compared to $\$ 15.6$ million at December 31, 2010. The increase was due to $\$ 748,000$ in FHLBC stock that we acquired in our acquisition of Downers Grove National Bank.

Deposits. Deposits increased $\$ 97.2$ million, or $7.9 \%$, to $\$ 1.333$ billion at December 31, 2011, from $\$ 1.235$ billion at December 31, 2010. The increase in deposits was primarily due to the deposits acquired in our acquisition of Downers Grove National Bank. At the closing of the acquisition in March of 2011, Downers Grove National Bank had $\$ 36.1$ million in noninterest bearing demand deposit accounts, $\$ 39.3$ million in savings accounts, $\$ 17.3$ million in money market accounts, $\$ 31.7$ million in interest bearing NOW accounts, and $\$ 86.6$ million of certificates of deposits. We increased our core deposits (savings, money market, noninterest-bearing demand and NOW accounts) by $\$ 112.8$ million and reduced our balances of wholesale deposits by $\$ 5.8$ million during the year. Core deposits increased as a percentage of total deposits, representing $72.7 \%$ of total deposits at December 31, 2011, compared to $69.2 \%$ of total deposits at December 31, 2010.

Borrowings. Borrowings decreased $\$ 14.4$ million, or $60.7 \%$, to $\$ 9.3$ million at December 31, 2011, from $\$ 23.7$ million at December 31, 2010, due to our repayments of maturing FHLBC advances.

Stockholders Equity. Total stockholders equity was $\$ 199.9$ million at December 31, 2011, compared to $\$ 253.3$ million at December 31, 2010. The decrease in total stockholders equity was primarily due to the combined impact of our $\$ 48.7$ million net loss, our declaration and payment of cash dividends totaling $\$ 4.6$ million, and a $\$ 689,000$ decrease in accumulated other comprehensive income during the year ended December 31, 2011. The unallocated shares of common stock that our ESOP owns were reflected as a $\$ 13.2$ million reduction to stockholders equity at December 31, 2011, compared to a $\$ 14.2$ million reduction to stockholders equity at December 31, 2010.

Net Loss. We recorded a net loss of $\$ 48.7$ million for the year ended December 31, 2011, compared to net losses of $\$ 4.3$ million and $\$ 738,000$ for 2010 and 2009, respectively. The net loss for 2011 was primarily due to the recording of a goodwill impairment expense of $\$ 23.9$ million, a $\$ 22.6$ million valuation allowance for deferred tax assets, a $\$ 22.7$ million provision for loan losses and $\$ 10.8$ million of expense for nonperforming asset management and operations of other real estate owned. The net loss in 2010 was due in substantial part to our recording a $\$ 12.1$ million provision for loan losses, $\$ 7.3$ million for nonperforming asset management expense and operations of other real estate owned combined with a $\$ 1.8$ million decrease in net interest income. The net loss in 2009 was due primarily to the recording of an $\$ 8.8$ million provision for loan losses, a $\$ 2.1$ million increase in FDIC expense and $\$ 1.4$ million in combined pre-tax losses that we recorded for the impairment and subsequent sale of our Freddie Mac preferred stocks. Our basic loss per common share was $\$ 2.46, \$ 0.22$ and $\$ 0.04$ for the years ended December 31, 2011, 2010 and 2009, respectively.

Net Interest Income. We recorded net interest income of $\$ 62.8$ million for the year ended December 31, 2011, compared to $\$ 51.8$ million for 2010 and $\$ 53.6$ million for 2009 . The increase in net interest income for 2011 reflected a $\$ 4.8$ million increase in interest income, combined with a $\$ 6.3$ million decrease in interest expense. Our net interest rate spread was $4.09 \%$ for the year ended December 31, 2011 compared to $3.36 \%$ for 2010. The Company s net interest spread and net interest margin increased in 2011 principally due to a $\$ 9.5$ million increase in net interest earning assets and approximately $\$ 2.4$ million in purchase price discount accretion for performing and impaired loans acquired in the Downers Grove National Bank merger.

Provision for Loan Losses. We recorded a provision for loan losses of $\$ 22.7$ million for the year ended December 31, 2011, compared to $\$ 12.1$ million for 2010 and $\$ 8.8$ million for 2009. The provision for loan losses that we recorded in 2011 reflects the combined impact of a $\$ 5.5$ million increase in the portion of the specific allowance for loan losses that we allocate to impaired loans, $\$ 13.2$ million in net charge-offs and a $\$ 4.0$ million increase in the general component of the allowance for loan losses.

Noninterest Income. Noninterest income for the year ended December 31, 2011 was $\$ 7.3$ million, compared to $\$ 7.1$ million for 2010 and $\$ 7.2$ million for 2009. Our noninterest income for 2011 included service charges and fees of $\$ 2.7$ million, compared to $\$ 3.0$ million for 2010 and $\$ 3.4$ million for 2009. Earnings on bank-owned life insurance were $\$ 626,000$ for the year ended December 31, 2011, compared to earnings of $\$ 430,000$ for 2010 and a $\$ 20,000$ loss for 2009. Our noninterest income for 2009 included a $\$ 988,000$ loss on the sale of our Freddie Mac preferred stocks and a $\$ 1.3$ million gain on the sale of our merchant processing operations.

Noninterest Expense. Noninterest expense for the year ended December 31, 2011 was $\$ 83.7$ million, compared to $\$ 53.8$ million for 2010 and $\$ 52.7$ million for 2009 . Noninterest expense for 2011 included a $\$ 23.9$ million goodwill impairment expense. Noninterest expense for 2011 also included $\$ 4.4$ million in nonperforming asset management expenses, compared to $\$ 3.3$ million for 2010 and $\$ 770,000$ in 2009. Operations of other real estate owned, including asset write-downs and gains and losses on disposition, totaled $\$ 6.3$ million in 2011, compared to $\$ 3.6$ million for 2010 and $\$ 2.8$ million in 2009. Noninterest expense for 2011 also included acquisition costs of $\$ 1.8$ million relating to our purchase of a pool of performing Chicago area multi-family loans from Citibank and our acquisition of Downers Grove National Bank. Noninterest expense for 2009 included a $\$ 401,000$ pre-tax impairment loss on our holdings of Freddie Mac preferred stocks.

Income Taxes. We recorded an income tax expense of $\$ 12.4$ million for the year ended December 31, 2011, and an income tax benefit of $\$ 2.7$ million and $\$ 13,000$ for the years ended December 31, 2010 and 2009, respectively. The recognition of the $\$ 12.4$ million income tax expense for 2011 resulted from a non-cash charge of $\$ 22.6$ million for the establishment of a full valuation allowance for our deferred tax assets. A full valuation on deferred tax assets was recorded in accordance with accounting principles generally accepted in the United States of America ( GAAP ). The effective tax rates were $38.94 \%$, and $1.73 \%$ for the years ended December 31, 2010 and 2009, respectively. The effective tax rate for the year ended December 31, 2011 is not meaningful due to the size of our operating loss relative to the income expense resulting from the valuation allowance. For 2009, the difference between accounting for equity-based compensation granted in prior years in accordance with GAAP basis (fair market value at the date of grant) and the tax basis (fair market value at the date of vesting) reduced our income tax benefit.

Quarterly Cash Dividends. Our Board of Directors declared four quarterly cash dividends totaling of $\$ 0.22$ per share during 2011. Cash dividends totaling $\$ 4.6$ million were paid in 2011. As a result of the regulatory restructuring occasioned by the Dodd-Frank Act, the Company became subject to Federal Reserve Board Supervisory Letter SR 09-4 on July 21, 2011, which provides that a holding company should, among other things, inform the Federal Reserve Bank prior to declaring a dividend if its net income for the current quarter is not sufficient to fully fund the dividend, and inform the Federal Reserve Bank and consider eliminating, deferring or significantly reducing its dividends if its net income for the current quarter is not sufficient to fully fund the dividends, or if its net income for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends. The Company does not have sufficient net income for the fourth quarter of 2011 or sufficient net income for the past four quarters net of dividends previously paid to declare a dividend for the fourth quarter of 2011 without first consulting with the Federal Reserve Bank of Chicago.

As a consequence, the Company is currently in discussions with the Federal Reserve Bank of Chicago with respect to whether a dividend should be declared for the quarter ended December 31, 2011 and, if declared, at what level. There can be no assurance that a dividend will be declared or, if it is declared, at what level.

Stock Repurchase Program. Our Board of Directors has authorized the repurchase of up to 5,047,423 shares of our common stock. The authorization permits shares to be repurchased in open market or negotiated transactions, and pursuant to any trading plan that may be adopted in accordance with Rule 10b5-1 of the Securities and Exchange Commission. The authorization may be utilized at management s discretion, subject to the limitations set forth in Rule 10b-18 of the Securities and Exchange Commission and other applicable legal requirements, and to price and other internal limitations established by the Board of Directors. The repurchase authorization will expire on May 15, 2012, unless extended by the Board of Directors. As of December 31, 2011, the Company had repurchased 4,239,134 shares of its common stock pursuant to the repurchase authorization. Federal Reserve Board Supervisory Letter SR 09-4 provides that holding companies experiencing financial weaknesses such as operating losses should consult with the appropriate Federal Reserve supervisory staff before redeeming or repurchasing common stock. The Company has not initiated discussions with the Federal Reserve supervisory staff with respect to common stock repurchases, and has no plans to initiate such discussions in the immediate future. Due to the Company s operating loss in 2011, the Company will not undertake any further share repurchases without engaging in discussions with the Federal Reserve supervisory staff.

## Economic and Competitive Conditions

During 2011, the national and local economies showed limited signs of recovery. The principal challenges in the local economy, the Chicago metropolitan area, continue to be persistent unemployment and declining real estate values, with certain geographic sub-markets considerably more adversely affected than others.

Pricing and underwriting for multi-family and commercial real estate loans came under increasing pressure towards the end of 2011. Competition and pricing for commercial and industrial loans and commercial leases also increased steadily throughout the year. Given recent Federal Reserve Board projections of modest U.S. economic growth, weak employment growth and expected market interest rate levels for the next several years, we believe that pricing and underwriting competition on multifamily, commercial real estate and commercial loans and commercial leases will continue to intensify in 2012. We also expect that the combination of current market interest rate levels and government participation in residential lending markets will continue to result in higher prepayments on our adjustable-rate residential loan portfolio due to borrower refinance activity into 30 -year fixed rate mortgage loans sold into the secondary market.

Although there are some signs of stabilization in market rents, occupancies and real estate valuations, local governmental and judicial policies concerning foreclosure processing currently prevent the normal type of market clearing transactions that reduce the supply of available inventory and, consequently, contribute towards a stabilization of valuations. To the extent that this shadow inventory clears more rapidly in 2012 than in 2011, improved results in terms of borrower defaults and losses given defaults can be expected.

## Overview of 2011

## Core Operating Earnings and Franchise Growth

For 2011, a key priority was to deploy the Company s excess liquidity and continue its franchise growth in a meaningful manner to improve the Company s core operating earnings and long-term market position. We evaluated many different opportunities, including the conduct of due diligence on loan portfolios for sale and on several local depository institutions. We were able to successfully negotiate and close the acquisition of a $\$ 152$ million performing multifamily loan portfolio and to close the Downers Grove National Bank acquisition at the end of first quarter, 2011. The data conversions and customer retention / transition plans for these transactions were successfully concluded by the end of third quarter, 2011. In an overall environment of stagnant to negative loan growth and declining market yields, our net interest income (before loan loss provision) grew $21 \%$ compared to 2010. In addition, the two Downers Grove National Bank locations were an important enhancement to our geographic footprint due to their strong base of high value core deposit relationships. The Downers Grove National Bank Trust Department also enhanced our existing wealth management operations and provided opportunities to enhance future non-interest income.

Consistent with our practices in previous years, we actively managed our loan portfolio to exit certain multifamily, commercial real estate and commercial loan relationships based on our overall assessment of the borrowers, the industries in which they operate and future collateral valuations. Given the growth we experienced in our multifamily and commercial real estate loan portfolios from the acquisitions that we conducted early in the year, we did not emphasize the aggressive origination of multifamily and commercial real estate loans in 2011. Our growth in commercial loan balances resulted from higher credit utilization by Illinois health care borrowers and growth in credit utilization from loans originated in 2009 and 2010. Lack of demand for adjustable rate residential mortgage loans, coupled with accelerating fixed-rate refinance activity in the last third of 2011, resulted in a decline in our residential mortgage loan portfolio. Our commercial lease origination volumes were 17\% higher in 2011 than in 2010 but scheduled lease amortizations resulted in a net decrease in the commercial lease portfolio.

We managed our deposit portfolio, including the deposits acquired in the Downers Grove National Bank transaction, to retain the highest value core deposit relationships and reduce our cost of funds to the lowest practicable levels. We ended 2011 with our highest-ever core deposit ratio at $72.7 \%$ of total deposits and our lowest-ever cost of funds at $0.55 \%$.

Our non-interest income increased in 2011 as the revenues from the new Trust Department and from bank-owned life insurance more than offset declines in deposit-related fee income resulting from the Dodd-Frank legislation that became effective during 2011.

Our core non-interest expense remained well-contained in 2011, even with the addition of the Downers Grove National Bank operating expenses. We continue to implement new processes and technologies to reduce staffing needs where feasible while still investing in business development, customer service and marketing resources to foster future growth with existing and new customers.

## Asset Quality \& Credit-Related Expenses

We consider the total balances of non-performing loans and repossessed assets to be an important asset quality metric. Our credit-related expenses include any required provisions for loan losses, write-downs of repossessed assets to current market value, and expenses related to the collection, management and sale of non-performing loans and repossessed assets. Although we track the non-performing loans and repossessed assets we acquired from Downers Grove National Bank separately for management and certain accounting purposes, these non-performing assets are included in our total balances for financial reporting and OCC regulatory purposes. At December 31, 2011, non-performing assets related to Downers Grove National Bank were $21 \%$ of our total non-performing assets, and represented $54 \%$ of the increase in non-performing assets since December 31, 2010.

Our asset quality and credit-related costs began a gradual improvement trend in the first two quarters of 2011. As further detailed on pages 39-41, in third quarter, 2011, we encountered unexpected issues with several borrowers, including our second-largest credit exposure. Given the uncertainties presented by these borrowers, we assigned classified risk ratings to the loans, placed them on non-accrual status and established specific loan loss reserves where appropriate until the various situations could be fully resolved, including in situations where the borrowers remained current on their loan payments. In fourth quarter, 2011, we took a similar approach with a borrower that was conducting an orderly liquidation of its assets, and will maintain this approach until such time as the liquidation is fully completed. As further detailed on pages 39-41, we expect that some (but not all) of these pending cases may be
resolved acceptably during 2012, either through improvements warranting a return of the loan to accrual status or by a mutually-satisfactory resolution. The year 2011 ended with a materially reduced level of past due loans compared to 2010, and with a resumption of the gradual improvement in asset quality trends resulting from our continuing resolutions of non-performing assets on an orderly basis.

Pursuant to the Dodd-Frank Act, the OCC succeeded the OTS as our primary federal bank regulator on July 21, 2011. The OCC maintains a number of operating policies and practices that are different from the OTS, including in the areas of loan classification and the timing of charge-offs of previously-established loan loss reserves. To accelerate our transition to the OCC regulatory environment, we engaged an independent firm staffed by former OCC examiners to conduct an independent external loan risk rating review during fourth quarter, 2011. The review supplemented an independent external loan review that was performed by another firm earlier in the year, and covered $\$ 227$ million of our multi-family, commercial real estate, commercial and commercial lease portfolio. The results of the review included a net increase of approximately $\$ 13$ million in performing classified loans as of the end of fourth quarter, 2011 (of which $60 \%$ of the balances related to loans acquired in the Downers Grove National Bank transaction).

We believe we have revised our classification of assets policies and practices as needed to complete our transition to the OCC s loan risk rating practices. The OCC s practices will make it more difficult to renew performing classified loans in situations in which the borrowers are unable or unwilling to take the steps necessary to eliminate the basis of classification. In some situations, this could translate into a higher level of non-performing assets than would otherwise have been the case in previous years; at December 31, 2011, approximately $\$ 3.5$ million of our non-accrual loan balances reflected our decision to liquidate or not renew performing classified loans.

Consistent with previous years, we obtained updated collateral valuations on non-performing assets and OREO during the fourth quarter, 2011. Accordingly, we obtained new collateral valuations on over $40 \%$ of our total non-performing asset balances (including purchased impaired assets acquired in the Downers Grove National Bank transaction) such that the weighted average age of our collateral valuations was approximately six months at December 31, 2011. We recorded additional specific loan loss reserves and write-downs of repossessed assets at December 31, 2011 to reflect the decline in market valuations, which in some cases were in excess of $30 \%$ of the valuations obtained within the previous twelve to eighteen months. As was the case in the third quarter, 2011 appraisal data, we noted that a key difference in current appraisal data was the impact of distressed asset disposition activity (such as short sales, judicial sales or bulk-asset sales) on comparable sales data. Given this trend in the basis of valuations, we believe that acceleration of non-performing asset disposition is an even greater priority in 2012 than in 2011 to eliminate the future risk that a continued decline in valuations could present.

## Significant Accounting Matters

We disclosed in prior Annual Reports the risk that our balance of deferred tax assets could be subject to a valuation allowance in the future. We conducted the valuation allowance testing at December 31, 2011 and determined that a full valuation allowance on the year-end deferred tax asset balance was necessary. The valuation allowance has a minimal impact on our regulatory capital as of December 31, 2011. We expect to begin a recovery of the deferred tax asset into both earnings and tangible stockholders equity contingent on the impact of accelerated non-performing asset dispositions upon our core operating earnings.

We also disclosed in prior Annual Reports the risk that our intangible goodwill asset could be subject to impairment in the future. We conducted goodwill impairment testing at December 31, 2011 and determined that a full impairment on the year-end goodwill asset was necessary. Factors that impacted the impairment included the decline in bank share prices generally during 2011, including the Company s , as well as the small number of unassisted bank merger and acquisition transactions that could be considered comparable sales. The impairment has no effect on regulatory capital or tangible equity; however, there is no possibility of a recovery of the impairment in the future.

## Conclusion

We began 2011 with cautious optimism for a more robust economic environment and that our actions to improve our core operating earnings and franchise position would result in a successful year in terms of our earnings and overall Company posture. We are severely disappointed in the unexpected adverse events in the loan portfolio, but
believe we have addressed the situations comprehensively from both a financial and regulatory perspective, and are prepared to facilitate rapid resolutions if borrowers are inclined to cooperate in the resolution. Based on available information, we also believe that we have responded on a thorough and timely basis to the changes in our regulatory environment due to the OCC/OTS transition. Finally, we believe that our actions with respect to the valuations of non-performing assets, deferred tax assets and the intangible goodwill asset were correct given current and potential future market conditions, and that the Company is now poised for positive developments in the future.

## Objectives for 2012

## Preservation and Expansion of Core Operating Earnings

Given the persistence of the current economic conditions, including weak economic growth, historically low market interest rates and yields and ever-increasing competitive forces in the Chicago metropolitan area, we believe that some compression of our net interest margin is inevitable in 2012 as the interest rates on maturing loans, or loans not subject to a prepayment penalty, change to current market interest rates. We anticipate we may be able to offset some of the effects of yield compression with further loan portfolio diversification, some modest growth in non-interest income and, if necessary, further reductions of core operating expenses. As we expect the present economic environment to continue for a considerable period of time in the Chicago metropolitan area, we will endeavor to accelerate the evolution of our loan portfolio towards a configuration that permits better growth rates in multiple, independent segments with comparable risk-adjusted yields. Through these actions, we hope to preserve our core operating earnings in 2012 to the extent feasible and to continue developing the capabilities to expand core operating earnings in future periods.

## Restore Asset Quality Metrics to Historical Levels

We do not anticipate a rapid improvement in the local economic conditions and real estate market valuations in the Chicago metropolitan area in 2012. As distressed asset sales in the Chicago metropolitan area continue to dominate valuation assessments, and there appears to be a considerable excess inventory of potential dispositions remaining in the market, a key priority for 2012 is to accelerate our disposition of non-performing assets and OREO on a targeted and selective basis. Asset dispositions will likely take multiple forms; although we continue to prefer orderly liquidations to maximize our proceeds and minimize the impact on future market valuations, we will evaluate and execute more aggressive asset disposition techniques including bulk liquidations in cases in which it appears that the long-term benefits outweigh the short-term costs.

We also believe that achieving a material reduction in non-performing assets would provide greater predictability to our earnings, which in turn would provide a number of benefits related to improved stockholder dividends, an eventual recovery of our deferred tax asset valuation allowance and the ability to contemplate additional share repurchases at some point in the future.

## Conclusion

The challenges of 2012 converge on a single point: our ability to maintain positive net income while also establishing a definitive trend towards a restoration of our asset quality metrics to historical levels. Absent any other influences or factors, we expect to balance our business plan execution towards an achievement of both objectives in each reporting period; however, to the extent necessary, we expect to favor a more rapid return to our historical asset quality metrics as we believe these actions will present the greatest benefit for future periods.

## Critical Accounting Policies

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. We believe that the most critical accounting policies upon which our financial condition and results of operation depend, and which involve the most complex subjective decisions or assessments, are as follows:

Allowance for Loan Losses. Arriving at an appropriate level of allowance for loan losses involves a high degree of judgment. Our allowance for loan losses provides for probable incurred losses based upon evaluations of known and inherent risks in the loan portfolio. We review the level of the allowance on a quarterly basis and establish the
provision for loan losses based upon historical loan loss experience, the nature and volume of the loan portfolio, information about specific borrower situations, estimated collateral values, economic conditions and other factors to assess the adequacy of the allowance for loan losses. Among the material estimates that we must make to establish the allowance are loss exposure at default; the amount and timing of future cash flows on affected loans; the value of collateral; and a determination of loss factors to be applied to the various elements of the loan portfolio. All of these estimates are susceptible to significant change. Although we believe that we use the best information available to us to establish the allowance for loan losses, future adjustments to the allowance may be necessary if borrower financial, collateral valuation or economic conditions differ substantially from the information and assumptions used in making the evaluation. In addition, as an integral part of their supervisory and/or examination process, our regulatory agencies periodically review the methodology and sufficiency of the allowance for loan losses. These agencies may require us to recognize additions to the allowance based on their inclusion, exclusion or modification of risk factors or differences in judgments of information available to them at the time of their examination. A large loss could deplete the allowance and require increased provisions to replenish the allowance, which would negatively affect earnings.

Goodwill and Other Intangible Assets. Acquisitions accounted for under purchase accounting require us to record as assets on our consolidated financial statements both goodwill, an intangible asset that is equal to the excess of the purchase price which we pay for another company over the estimated fair value of the net assets acquired, and identifiable intangible assets such as core deposit intangibles and non-compete agreements.

The Company tests goodwill and other intangible assets for impairment at the reporting unit level annually during the fourth quarter. The Company s sole reporting unit is the Bank. In addition, goodwill and other intangible assets of the Bank are tested for impairment between annual tests if an event occurs or circumstances change that would more-likely-than not reduce the fair value of the Bank below its carrying amount.

The goodwill impairment test is a two-step process that requires the Company to make assumptions and judgments regarding fair value. In the first step for evaluating for possible impairment, the Company compares the estimated fair value of the Bank to its carrying value, which includes goodwill. If the estimated fair value is less than the carrying value, the second step of the goodwill impairment test must be performed to compute the impairment amount, if any, by determining the implied fair value of goodwill. Determining the implied fair value of goodwill requires the allocation of the estimated fair value of the Bank to its assets and liabilities. Any remaining unallocated fair value represents the implied fair value of goodwill, which is compared to the corresponding carrying value of goodwill to compute impairment, if any.

During the fourth quarter of 2011, there were high levels of volatility and dislocation in bank stock prices nationwide; similarly, unassisted bank acquisitions were also at or near historical lows, both in terms of deal volume and deal pricing. Like many other institutions, the Company s stock traded throughout the year at prices that were below the Company s book value per share. In addition, the decline in real estate values persisted in a number of geographic sub-sectors of the Chicago market, and local and national economic conditions remained relatively weak. Finally, the Company recorded an operating loss in the third quarter of 2011 and nonperforming assets increased. Due to these factors, the Company engaged an independent valuation firm to conduct goodwill impairment testing in the fourth quarter of 2011.

As part of step one of the goodwill impairment test, the valuation firm estimated the fair value of the Bank using both the market approach and the income approach to value. The Guideline Public Company Method set forth in the Business Valuation Standard of the American Society of Appraisers was used to estimate the Bank s fair value under market approach. The valuation firm determined that the most appropriate indicator of value under the Guideline Public Company Method was the capitalized tangible book value method. This method initially requires the selection of guideline public companies with characteristics similar to the Bank. Using quoted market prices for their securities, the valuation firm then determined the median price to core tangible book value discount at which the stocks of the selected companies trade in the open market. The discount is based solely on market data and is not specific to the Company. The fair value of the Bank was then arrived at by multiplying the Bank s core tangible book value (which did not include excess capital or deferred tax assets) by the median price to core tangible book value discount of the stock of the selected guideline public companies, applying a control premium, and adding back the Bank s excess capital.

The valuation firm determined that the most appropriate indicator of value under the income approach was the discounted future benefits method. This method relies on the projection of a future stream of benefits, the present value of which represents the value of the Bank. The discount rate used to arrive at present value was a composite rate based on the risk free yield to maturity on 20 -year U.S. Treasury bonds, the risk premium on large capitalization stocks, the beta for the returns of the SNL Bank Index relative to the S\&P 500 Index, a small capitalization stock premium and a specific company risk premium.

The valuation firm then assigned weightings to the values indicated by the capitalized tangible book value method and the discounted future benefits method, concluding that each should be assigned a $50 \%$ weighting. This was a change from the weightings that the valuation firm used to test for goodwill impairment at December 31, 2010. In the performing goodwill impairment testing for 2010, the valuation firm assigned a $50 \%$ weighting to the discounted future benefits method, a $25 \%$ weighting to the capitalized tangible book value method, and a $25 \%$ weighting to the control method of the Guideline Public Company Method, which is based on adjusted priced to tangible book multiples realized in sales of comparable institutions, was not assigned any weighting for 2011 goodwill impairment testing because only four comparable sales were identified over a two year period and the small size of the group afforded limited comparability.

Based on the estimates of fair value the valuation firm arrived at through the weightings assigned to the capitalized tangible book valuation method and the discounted future benefits method, it concluded that it was necessary to perform step two of the goodwill impairment test. The valuation firm assumed that the Bank would be sold in a tax-free transaction, and this required that the significant deferred tax assets that a market participant would record in an acquisition of the Bank be considered in the step two of the goodwill impairment test. The assets that the Company holds separately from the Bank and the Company stangible book value (which exceeds the tangible book value of the Bank) were not considered in either step one or step two of the goodwill impairment test.

After assigning values to the assets and liabilities of the Bank, the valuation firm determined that the implied fair value of the Bank s goodwill was less than its current carrying value. As a result, the Company recognized a goodwill impairment charge of $\$ 23.9$ million for the year ending December 31, 2011.

As of December 31, 2011, our intangible assets consisted of core deposit intangibles of $\$ 3.7$ million, which are being amortized over an accelerated method.

Income Taxes. We consider accounting for income taxes a critical accounting policy due to the subjective nature of certain estimates that are involved in the calculation. We use the asset/liability method of accounting for income taxes in which deferred tax assets and liabilities are established for the temporary differences between the financial reporting basis and the tax basis of our assets and liabilities. Under GAAP, a deferred tax asset valuation allowance is required to be recognized if it is more likely than not that the deferred tax asset will not be realized. The determination of the realizability of the deferred tax assets is highly subjective and dependent upon judgment concerning management s evaluation of both positive and negative evidence, the forecasts of future taxable income, applicable tax planning strategies, and assessments of current and future economic and business conditions. The Company considers both positive and negative evidence regarding the ultimate realizability of our deferred tax assets. In assessing the realization of deferred tax assets at December 31, 2011, the Company concluded that it was more likely than not that the Company will not realize the benefits of these deductible differences at December 31, 2011, and therefore, a full valuation allowance for deferred tax assets in the amount of $\$ 22.6$ million was recorded for the ending December 31, 2011. Adjustments to increase or decrease the valuation allowance are charged or credited, respectively, to income tax expense.

## Statement of Financial Condition at December 31, 2011 and December 31, 2010

Total assets increased $\$ 32.9$ million, or $2.2 \%$, to $\$ 1.564$ billion at December 31, 2011, from $\$ 1.531$ billion at December 31, 2010. The increase in total assets was primarily due to our acquisition of Downers Grove National Bank. The impact of this transaction was partially offset by the recording of a goodwill impairment expense of $\$ 23.9$ million and a $\$ 22.6$ million valuation allowance for deferred tax assets. Net loans increased $\$ 176.6$ million to $\$ 1.227$ billion at December 31, 2011, from $\$ 1.051$ billion at December 31, 2010. Net cash and cash equivalents decreased by $\$ 100.1$ million to $\$ 120.7$ million at December 31, 2011, from $\$ 220.8$ million at December 31, 2010, primarily due to our purchase of loans from Citibank.

Our loan portfolio consists primarily of investment and business loans (multi-family, nonresidential real estate, commercial, construction and land loans, and commercial leases), which together made up $78.2 \%$ of gross loans at December 31, 2011. Net loans receivable increased $\$ 176.6$ million, or $16.8 \%$, to $\$ 1.227$ billion at December 31, 2011, from $\$ 1.051$ billion at December 31, 2010, due in substantial part to an acquisition of a portfolio of $\$ 152.1$ million of performing Chicago area multi-family loans on March 11, 2011 and the $\$ 118.1$ million in loans that were acquired from Downers Grove National Bank. At the closing of the acquisition in March of 2011, Downers Grove National Bank s loans consisted of $\$ 49.4$ million one-to-four family residential mortgages, $\$ 2.2$ million multi-family mortgages, $\$ 40.5$ million nonresidential real estate loans, $\$ 14.9$ million construction and land loans, $\$ 9.9$ million commercial loans, and $\$ 1.1$ million consumer loans. Multi-family mortgage loans increased by $\$ 126.7$ million, or $42.7 \%$. Commercial loans increased by $\$ 29.3$ million, or $45.2 \%$. Commercial leases decreased by $\$ 16.1$ million, or $10.7 \%$, as scheduled lease payments outpaced originations. Nonresidential real estate loans increased $\$ 29.7$ million, or $10.5 \%$. Construction and land loans increased $\$ 1.5$ million, or $7.9 \%$. One-to-four family residential mortgage loans increased $\$ 15.7$ million, or $6.1 \%$.

Our allowance for loan losses increased by $\$ 9.5$ million, or $43.0 \%$, to $\$ 31.7$ million at December 31, 2011, from $\$ 22.2$ million at December 31, 2010. The increase reflects the combined impact of a $\$ 5.5$ million increase in the portion of the specific allowance for loan losses that we allocate to impaired loans, a $\$ 4.0$ million increase in the general component of the allowance for loan losses and $\$ 13.2$ million in net charge-offs. Increases in the specific portion of the allowance for loan losses occurred principally in the following areas: nonresidential real estate loans ( $\$ 6.5$ million); one-to-four family residential loans ( $\$ 891,000$ ); investor-owned one-to-four family residential loans ( $\$ 317,000$ ); and commercial loans $(\$ 137,000)$. Net decreases in the specific portion of the allowance for loan losses that we allocate to impaired loans occurred for multi-family mortgage loans ( $\$ 1.4$ million), and construction and land loans ( $\$ 895,000$ ), primarily due to the transfer of properties to other real estate owned.

Securities decreased $\$ 27.9$ million, or $23.1 \%$, to $\$ 92.8$ million at December 31, 2011, from $\$ 120.7$ million at December 31, 2010, due primarily to the receipt of principal repayments of $\$ 30.7$ million in our residential mortgage-backed and collateralized mortgage obligation portfolio. During 2011 and 2010, we also invested in FDIC insured certificates of deposit issued by other insured depository institutions.

We owned $\$ 16.3$ million of common stock of the Federal Home Loan Bank of Chicago ( FHLBC ) at December 31, 2011, compared to $\$ 15.6$ million at December 31, 2010. The increase was due to the $\$ 748,000$ in FHLBC stock acquired from Downers Grove National Bank. The FHLBC did not declare or pay any dividends from the third quarter of 2007 through 2010. During 2011, the FHLBC declared and paid a cash dividend at an annualized rate of 10 basis points per share.

In late 2009, we prepaid our FDIC deposit insurance assessments for all of 2010, 2011, and 2012 in accordance with the FDIC s final prepayment rule. We assumed $\$ 947,000$ of prepaid FDIC assessments in the acquisition of Downers Grove National Bank. At December 31, 2011, the remaining prepaid FDIC assessment was $\$ 4.4$ million.

At December 31, 2011, we had established a full valuation allowance of $\$ 22.6$ million for our net deferred tax assets. We received $\$ 761,000$ in tax refunds in 2011 and $\$ 11.3$ million during 2010.

Deposits increased $\$ 97.2$ million, or $7.9 \%$, to $\$ 1.333$ billion at December 31, 2011, from $\$ 1.235$ billion at December 31, 2010. The increase in deposits was primarily due to the deposits acquired in the acquisition of Downers Grove National Bank. At the closing of the acquisition in March of 2011, Downers Grove National Bank had $\$ 36.1$ million in noninterest bearing demand deposit accounts, $\$ 39.3$ million in savings accounts, $\$ 17.3$ million in money market accounts, $\$ 31.7$ million in interest bearing NOW accounts, and $\$ 86.6$ million of certificates of deposits. We increased our core deposits (savings, money market, noninterest-bearing demand and NOW accounts) by $\$ 112.8$ million and reduced our balances of wholesale deposits by $\$ 5.8$ million during the year. Core deposits increased as a percentage of total deposits, representing $72.7 \%$ of total deposits at December 31, 2011, compared to $69.2 \%$ of total deposits at December 31, 2010.

Certificates of deposit decreased $\$ 15.7$ million, or $4.1 \%$, to $\$ 364.4$ million at December 31, 2011, from $\$ 380.1$ million at December 31, 2010. The $\$ 86.6$ million increase in certificate of deposit accounts resulting from the acquisition of Downers Grove National Bank was more than offset by $\$ 20.4$ million in matured Downers Grove National Bank certificates of deposits as well as a net $\$ 81.8$ million decrease in the balances of certificate of deposits accounts from those held by the Company at December 31, 2010 primarily due to reduced competitive pricing position in anticipation of additional excess liquidity resulting from the Downers Grove National Bank acquisition.

Borrowings decreased $\$ 14.4$ million, or $60.7 \%$, to $\$ 9.3$ million at December 31, 2011, from $\$ 23.7$ million at December 31, 2010, primarily due to our repayments of maturing FHLBC advances.

Total stockholders equity was $\$ 199.9$ million at December 31, 2011, compared to $\$ 253.3$ million at December 31, 2010. The decrease in total stockholders equity was primarily due to the combined impact of our $\$ 48.7$ million net loss, our declaration and payment of cash dividends totaling $\$ 4.6$ million, and a $\$ 689,000$ decrease in accumulated other comprehensive income during the year ended December 31, 2011. The unallocated shares of common stock that our ESOP owns were reflected as a $\$ 13.2$ million reduction to stockholders equity at December 31, 2011, compared to a $\$ 14.2$ million reduction to stockholders equity at December 31, 2010.

## Loans

We originate multi-family mortgage loans, nonresidential real estate loans, commercial loans, commercial leases, and construction and land loans. In addition, we originate one-to-four family residential mortgage loans and consumer loans, and purchase and sell loan participations from time-to-time. The following briefly describes our principal loan products.

Multi-family Mortgage Loans. Loans secured by multi-family mortgage loans totaled $\$ 423.6$ million, or $33.7 \%$, of our total loan portfolio, at December 31, 2011. At December 31, 2011, $\$ 68.5$ million of our multi-family mortgage loan portfolio consisted of loans originated in carefully selected metropolitan markets outside the Bank s primary lending area, and these loans represented $16.2 \%$ of our multi-family mortgage loan portfolio and $5.4 \%$ of our total loan portfolio. Multi-family mortgage loans generally are secured by multi-family rental properties such as apartment buildings, including subsidized apartment units. The majority of our multi-family mortgage loans have adjustable interest rates following an initial fixed-rate period, typically between three and five years. Amortization of multi-family loans is typically based on a 25 -year period, although 30 -year amortization period loans are also offered at a premium.

Nonresidential Real Estate Loans. Loans secured by nonresidential real estate totaled $\$ 311.6$ million, or $24.8 \%$, of our total loan portfolio, at December 31, 2011. We emphasize nonresidential real estate loans with initial principal balances between $\$ 1.0$ million and $\$ 5.0$ million. The nonresidential real estate properties securing these loans are predominantly office buildings, light industrial buildings, shopping centers and mixed-use developments, and to a lesser extent, more specialized properties such as nursing homes and other healthcare facilities. Substantially all of our nonresidential real estate loans are secured by properties located in our primary market area. Our nonresidential real estate loans are typically written as three- or five-year adjustable-rate mortgage loans or mortgage loans with balloon maturities of three or five years. Amortization of these loans is typically based on 20 - to 25 -year payout schedules. We also originate some 15 -year fixed-rate, fully amortizing loans.

Commercial Loans. Commercial loans totaled $\$ 93.9$ million, or $7.5 \%$, of our total loan portfolio, at December 31, 2011. This total includes unsecured commercial loans with an aggregate outstanding balance of $\$ 9.9$ million. We generally make commercial loans to customers in our primary market area to finance equipment acquisition, expansion, working capital and other general business purposes. The terms of these loans generally range from less than one year to five years. The loans either carry a fixed-rate or adjustable interest rates indexed to a lending rate that is either determined internally or based on a short-term market rate index.

Commercial Leases. Commercial leases totaled $\$ 135.0$ million, or $10.7 \%$, of our total loan portfolio, at December 31, 2011. Our commercial leases primarily involve technology equipment, material handling equipment, medical equipment and other capital equipment. The transactions are generally structured as a non-recourse assignment by the leasing company of the payment stream on the lease supplemented by the grant of a security interest in the lease and the leased equipment. Consequently, we underwrite leases by examining the creditworthiness of the lessee rather than the lessor. The lessee generally agrees to send the lease payments directly to us. As of December 31, 2011, $62.2 \%$ of our commercial lease portfolio involved lessees with investment-grade rated public debt, $27.4 \%$ involved publicly-traded lessees with no public debt and thus no public debt rating, and $4.6 \%$ involved privately-held lessees or lessees with a below investment-grade public debt rating. Debt ratings are determined by Moody s, Standard \& Poors, Fitch, A.M. Best or an equivalent rating firm. Commercial leases
typically have a maximum maturity of seven years and we limit our maximum outstanding credit exposure to $\$ 10.0$ million to any single lessee. Leases to companies with no public debt ratings generally involve companies with a net worth in excess of $\$ 25.0$ million and typically have a maximum maturity of five years.

Construction and Land Loans. Construction and land loans totaled $\$ 19.9$ million, or $1.6 \%$, of our total loan portfolio at December 31, 2011. The majority of the loan balances in this category were originated by Downers Grove National Bank, which we acquired in 2011. These loans generally consist of land acquisition loans to help finance the purchase of land intended for further development, including single-family homes, multi-family housing and commercial income property, development loans to builders in our market area to finance improvements to real estate, consisting mostly of single-family subdivisions, typically to finance the cost of utilities, roads, sewers and other development costs. These builders generally rely on the sale of single-family homes to repay development loans, although in some cases the improved building lots may be sold to another builder, often in conjunction with development loans. For loans that we originate, the maximum loan-to-value ratio for raw land acquisition loans is $65 \%$ of the appraised value of the property, and the maximum term of these loans is two years. The maximum amount loaned on a development loan is generally limited to the cost of the land and public improvements, and advances are made in accordance with a schedule reflecting the cost of the improvements. Advances are generally limited to $90 \%$ of actual construction costs and, as required by applicable regulations, a $75 \%$ loan to completed appraised value ratio. We have discouraged new construction lending for the past several years and have had only limited interest in site acquisition loans for future construction.

One-to-Four Family Residential Mortgage Lending. Conforming and non-conforming fixed-rate and adjustable-rate residential mortgage loans totaled $\$ 272.0$ million, or $21.6 \%$, of our total loan portfolio at December 31, 2011. Our residential mortgage loan portfolio includes traditional one-to-four family residential mortgage loans, home equity loans and home equity lines of credit that are secured by the borrower sprimary residence, and loans to investors in non-owner occupied single-family homes. At December 31, 2011, home equity loans totaled $\$ 12.6$ million, or $1.0 \%$, of total loans, home equity lines of credit totaled $\$ 82.3$ million, or $6.5 \%$, of total loans, and loans to investors in non-owner occupied single-family homes totaled $\$ 81.1$ million, or $6.4 \%$ of total loans. We generally originate both fixed-and adjustable-rate loans in amounts up to the maximum conforming loan limits as established by Fannie Mae, which currently is $\$ 417,000$ for single-family homes in our market area. Private mortgage insurance is required for first mortgage loans with loan-to-value ratios in excess of $80 \%$. At December 31, 2011, our adjustable-rate residential first mortgage loan portfolio totaled $\$ 116.6$ million, and included $\$ 13.7$ million in loans that re-price once a year and $\$ 102.9$ million in loans that re-price periodically after an initial fixed-rate period of five years or more, of which $\$ 61.4$ million have passed the initial fixed-rate period and now re-price annually.

We also originate a limited quantity of loans above conforming limits, referred to as jumbo loans, that are underwritten to the credit standards of Fannie Mae given the demand for these loans in the Chicago metropolitan area. We also originate loans that do not fully meet the credit standards of Fannie Mae if they are considered acceptable risks given their favorable compensating risk factors. In general, we do not originate or purchase loans with underwriting characteristics that, taken together, are materially lower than the credit standards of Fannie Mae, and as part of the underwriting process, we consider the availability of purchasers for jumbo and other nonconforming loans.

## Loan Portfolio Composition

The following table sets forth the composition of our loan portfolio, excluding loans held-for-sale, by type of loan at the dates indicated.

|  | 2011 |  | 2010 |  | $\begin{gathered} \text { At December 31, } \\ 2009 \end{gathered}$ |  |  | 2008 |  |  | 2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent | Amount | Percent |  | Amount <br> Dollars in tho | Percent usands) |  | Amount | Percent |  | Amount | Percent |
| One-to-four family residential | \$ 272,032 | 21.62\% | \$ 256,300 | 23.92\% | \$ | 289,623 | 23.44\% | \$ | 312,390 | 24.39\% | \$ | 345,245 | 27.33\% |
| Multi-family mortgage | 423,615 | 33.67 | 296,916 | 27.71 |  | 329,227 | 26.65 |  | 305,318 | 23.84 |  | 291,395 | 23.07 |
| Nonresidential real estate | 311,641 | 24.77 | 281,987 | 26.31 |  | 316,607 | 25.62 |  | 342,583 | 26.74 |  | 325,885 | 25.80 |
| Construction and land | 19,852 | 1.58 | 18,398 | 1.72 |  | 32,577 | 2.64 |  | 50,687 | 3.96 |  | 64,483 | 5.10 |
| Commercial loans | 93,932 | 7.46 | 64,679 | 6.04 |  | 88,067 | 7.13 |  | 92,679 | 7.23 |  | 87,777 | 6.95 |
| Commercial leases | 134,990 | 10.73 | 151,107 | 14.10 |  | 176,821 | 14.31 |  | 174,644 | 13.63 |  | 144,841 | 11.47 |
| Consumer | 2,147 | 0.17 | 2,182 | 0.20 |  | 2,539 | 0.21 |  | 2,655 | 0.21 |  | 3,506 | 0.28 |
| Total loans | 1,258,209 | 100.00\% | 1,071,569 | 100.00\% |  | 1,235,461 | 100.00\% |  | 1,280,956 | 100.00\% |  | 1,263,132 | 100.00\% |
| Net deferred <br> loan <br> origination <br> costs 908 1,377 1,701 1,912 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan losses | $(31,726)$ |  | $(22,180)$ |  |  | $(18,622)$ |  |  | $(14,746)$ |  |  | $(11,051)$ |  |
| Total loans, net | \$ 1,227,391 |  | \$ 1,050,766 |  |  | 1,218,540 |  |  | 1,268,122 |  |  | 1,254,167 |  |

## Loan Portfolio Maturities

The following table summarizes the scheduled repayments of our loan portfolio at December 31, 2011. Demand loans, loans having no stated repayment schedule or maturity and overdraft loans are reported as being due in one year or less.

|  | One Year <br> Through <br> Five <br> Years <br> (Dollars in thousands) |  |  | Within <br> Beyond <br> Five |
| :--- | ---: | ---: | ---: | ---: | ---: |
| One Year |  |  |  |  |$\quad$| Total |
| :---: |


|  | Total |
| :--- | :---: |
| Loans Maturing After One Year: | $\$$ |
| Predetermined (fixed) interest rates | 535,711 |
| Adjustable interest rates | 324,657 |
| Total loans | $\$ 860,368$ |

## Past Due Loans

The following table reflects investment and business loans past due less than 90 days at December 31, 2011, excluding purchased impaired loans.

|  | Loan Balances |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 30-59 \text { Days } \\ & \text { Past Due } \end{aligned}$ | $\begin{gathered} \text { 60-89 Days } \\ \text { Past Due } \\ \text { (Dollars in thousands) } \end{gathered}$ |  | $\begin{gathered} \text { Total } \\ 30-89 \\ \text { Days } \\ \text { Past Due } \end{gathered}$ |  |
| Multi-family mortgage loans | \$ 6,889 | \$ | 4,107 | \$ | 10,996 |
| Nonresidential real estate loans | 3,408 |  | 6,668 |  | 10,076 |
| Construction and land loans | 5,430 |  | 1,718 |  | 7,148 |
| Commercial | 459 |  | 3 |  | 462 |
| Past due investment and business loans | \$ 16,186 | \$ | 12,496 | \$ | 28,682 |
| Matured loans | \$ 6,262 | \$ | 9,320 | \$ | 15,582 |
| \% of past due investment and business matured loans | 38.69\% |  | 74.58\% |  | 54.33\% |

At December 31, 2011, multi-family, nonresidential real estate, construction and development and commercial loans past due loans totaled $\$ 28.7$ million. Of the $\$ 28.7$ million, $\$ 15.6$ million or $54.3 \%$ were Pass rated matured loans in the process of renewal and $\$ 4.7$ million or $16.4 \%$ were

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on nonaccrual status. The remaining $\$ 8.4$ million or $29.4 \%$ were subject to informal collection activity to bring the loan current.

## Nonperforming Loans and Assets

We review loans on a regular basis, and generally place loans on nonaccrual status when either principal or interest is 90 days or more past due. In addition, the Company places loans on nonaccrual status when we do not expect to receive full payment of interest or principal. Interest accrued and unpaid at the time a loan is placed on nonaccrual status is reversed from interest income. Interest payments received on nonaccrual loans are recognized in accordance with our significant accounting policies. Once a loan is placed on nonaccrual status, the borrower must generally demonstrate at least six months of payment performance before the loan is eligible to return to accrual status. We may have loans classified as 90 days or more delinquent and still accruing. Generally, we do not utilize this category of loan classification unless: (1) the loan is repaid in full shortly after the period end date; (2) the loan is well secured and there are no asserted or pending legal barriers to its collection; or (3) the borrower has remitted all scheduled payments and is otherwise in substantial compliance with the terms of the loan, but the processing of loan payments actually received or the renewal of the loan has not occurred for administrative reasons. At December 31, 2011, we had three loans totaling $\$ 350,000$ in this category.

We typically obtain new third party appraisals or collateral valuations when we place a loan on nonaccrual status, conduct impairment testing or conduct a TDR unless the existing valuation information for the collateral is sufficiently current to comply with the requirements of our Appraisal and Collateral Valuation Policy ( ACV Policy ). We also obtain new third party appraisals or collateral valuations when the judicial foreclosure process concludes with respect to real estate collateral, and when we otherwise acquire actual or constructive title to real estate collateral. In addition to third party appraisals, we use updated valuation information based on Multiple Listing Service data, broker opinions of value, actual sales prices of similar assets sold by us and approved sales prices in response to offers to purchase similar assets owned by us to provide interim valuation information for consolidated financial statement and management purposes. Our ACV Policy establishes the maximum useful life of a real estate appraisal at 18 months. Because appraisals and updated valuations utilize historical or ask side data in reaching valuation conclusions, the appraised or updated valuation may or may not reflect the actual sales price that we will receive at the time of sale.

Real estate appraisals may include up to three approaches to value: the sales comparison approach, the income approach (for income-producing property) and the cost approach. Not all appraisals utilize all three approaches. Depending on the nature of the collateral and market conditions, we may emphasize one approach over another in determining the fair value of real estate collateral. Appraisals may also contain different estimates of value based on the level of occupancy or planned future improvements. As-is valuations represent an estimate of value based on current market conditions with no changes to the use or condition of the real estate collateral. As-stabilized or as-completed valuations assume the real estate collateral will be improved to a stated standard or achieve its highest and best use in terms of occupancy. As-stabilized or as-completed valuations may be subject to a present value adjustment for market conditions or the schedule of improvements.

As part of the asset classification process, we develop an exit strategy for real estate collateral or OREO by assessing overall market conditions, the current use and condition of the asset, and its highest and best use. For most income producing real estate, we believe that investors value most highly a stable income stream from the asset; consequently, we perform a comparative evaluation to determine whether conducting a sale on an as is , as stabilized or as improved basis is most likely to produce the highest net realizable value. If we determine that the as stabilized as improved basis is appropriate, we then complete the necessary improvements or tenant stabilization tasks, with the applicable time value discount and improvement expenses incorporated into our estimates of the expected costs to sell. As of December 31, 2011, substantially all impaired real estate loan collateral and OREO were valued on an as is basis.

Estimates of the net realizable value of real estate collateral also include a deduction for the expected costs to sell the collateral or such other deductions from the cash flows resulting from the operation and liquidation of the asset as are appropriate. For most real estate collateral subject to the judicial foreclosure process, we apply a $10.0 \%$ deduction to the value of the asset to determine the expected costs to sell the asset. This estimate includes one year of real estate taxes, sales commissions and miscellaneous repair and closing costs. If we receive a purchase offer that requires unbudgeted repairs, or if the expected resolution period for the asset exceeds one year, we then include, on a case-by-case basis, the costs of the additional real estate taxes and repairs and any other material holding costs in the expected costs to sell the collateral. For OREO, we only apply a $7.0 \%$ deduction to determine the expected costs to sell, as expenses for real estate taxes and repairs are expensed when incurred.

## Nonperforming Assets Summary

The following table below sets forth the amounts and categories of our nonperforming loans and nonperforming assets at the dates indicated.

|  | 2011 | 2010 (D | December 31 <br> 2009 <br> ars in thousan | 2008 | 2007 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans: |  |  |  |  |  |
| One-to-four family residential | \$ 10,709 | \$ 10,059 | \$ 11,453 | \$ 2,205 | \$ 2,196 |
| Multi-family mortgage | 14,983 | 13,228 | 13,961 | 2,101 | 4,186 |
| Nonresidential real estate | 30,396 | 12,428 | 11,074 | 2,961 | 2,823 |
| Construction and land | 3,263 | 6,139 | 8,841 | 5,145 | 988 |
| Commercial | 2,940 | 3,766 | 4,160 | 1,141 | 1,751 |
| Commercial leases | 22 | 72 |  | 105 | 112 |
| Consumer | 3 | 3 |  |  | 2 |
| Total nonaccrual loans | 62,316 | 45,695 | 49,489 | 13,658 | 12,058 |
| Other real estate owned and other real estate owned in process: |  |  |  |  |  |
| One-to-four family residential | 5,328 | 3,015 | 601 | 588 | 252 |
| Multi-family mortgage | 3,655 | 2,486 | 976 | 133 |  |
| Nonresidential real estate | 4,905 | 7,376 | 1,416 |  | 568 |
| Land | 2,237 | 1,745 | 1,091 | 234 |  |
| Total other real estate owned and other real estate owned in process | 16,125 | 14,622 | 4,084 | 955 | 820 |
| Nonperforming assets (excluding purchased impaired loans and purchased other real estate owned) | 78,441 | 60,317 | 53,573 | 14,613 | 12,878 |
| Purchased impaired loans |  |  |  |  |  |
| One-to-four family residential | 3,941 |  |  |  |  |
| Multi-family mortgage | 1,418 |  |  |  |  |
| Nonresidential real estate | 3,375 |  |  |  |  |
| Construction and land | 4,788 |  |  |  |  |
| Commercial | 1,078 |  |  |  |  |
| Total nonaccrual loans | 14,600 |  |  |  |  |
| Purchased other real estate owned: |  |  |  |  |  |
| One-to-four family residential | 327 |  |  |  |  |
| Nonresidential real estate | 2,546 |  |  |  |  |
| Land | 3,482 |  |  |  |  |
| Total other real estate owned and other real estate owned in process | 6,355 |  |  |  |  |
| Purchased impaired loans and other real estate owned | 20,955 |  |  |  |  |
| Total nonperforming assets | \$ 99,396 | \$ 60,317 | \$ 53,573 | \$ 14,613 | \$ 12,878 |
| Ratios: |  |  |  |  |  |
| Nonperforming loans to total loans | 6.11\% | 4.26\% | 4.01\% | 1.07\% | 0.95\% |
| Nonperforming loans to total loans ${ }^{(1)}$ | 4.95 |  |  |  |  |
| Nonperforming assets to total assets | 6.36 | 3.94 | 3.42 | 0.94 | 0.87 |

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Nonperforming loans to total assets ${ }^{(1)} 5.02$
(1) These asset quality ratios exclude purchased impaired loans and purchased other real estate owned resulting from the Downers Grove National Bank acquisition.

## Loans on Nonaccrual Status

Non-accrual loans increased by $\$ 16.6$ million in 2011, due in substantial part to issues arising with several exposures as set forth below:

We completed the sale of our largest wholesale commercial multi-family non-performing asset in fourth quarter, 2011 with a gross principal balance of $\$ 4.4$ million as of the end of the previous quarter. The transaction did not require an increase to the specific valuation allowance for the fourth quarter, 2011; however, we recorded a charge-off of $\$ 1.5$ million reflecting the final disposition of the asset as of December 31, 2011.

We have a $\$ 6.1$ million total credit exposure secured by industrial/flex suburban Chicago commercial real estate owned by a family. As disclosed in third quarter, 2011, the owners are liquidating this portfolio in an orderly sales process. Of the $\$ 6.1$ million in total credit exposure, four properties with a total loan balance of $\$ 2.9$ million have sufficient net operating income to make scheduled loan payments. Three properties with a total loan balance of $\$ 3.2$ million have insufficient net operating income to make scheduled loan payments; however, the owners have historically established a supplemental cash reserve to fund the difference necessary to make all scheduled loan payments pending the liquidation of the properties. The owners exhausted the supplemental cash reserve during fourth quarter of 2011; therefore, at December 31, 2011, we elected to place these three loans involving a total of $\$ 3.2$ million on non-accrual status and established a special valuation allowance of $\$ 479,000$ pending the verification of the sources of continuing debt service support. At present, the borrowers are finalizing sales negotiations on three properties with a total loan balance of $\$ 2.8$ million, which would repay these loans in full, eliminate the established special valuation allowance on any properties remaining on non-accrual status, and replenish the supplemental cash reserve for debt service support purposes on the remaining two properties totaling $\$ 2.1$ million for which the primary source of repayment is currently insufficient.

We placed loans totalling $\$ 2.0$ million secured by an income-producing commercial estate project on non-accrual status at September 30, 2011, due to the borrower stransfer of ownership of the project to a new owner without the Bank s consent. The notes matured in 2011 and the new owner continues to remit the monthly payments due under the terms of the matured notes. We are in the process of underwriting loan renewals to the new owner that would reflect a reduction of the principal balance of the original loans based on the results of an updated appraisal. At our option, the original borrower will remain responsible for any deficiency. If the underwriting process continues in a timely manner and the results of our underwriting of the new owner are acceptable, we expect to be in a position to return the loans to accrual status in 2012, however, it is possible that we will need to commence formal collection proceedings if the new owners do not proceed with the renewal process by the end of first quarter, 2012.

We have a $\$ 1.4$ million credit exposure secured by a newly constructed residence and adjacent land owned by a corporation. The borrower received a cash offer to purchase the residence in an amount that was more than sufficient to repay the outstanding loan balance, but was unwilling to accept the offer. The borrower then failed to remit the scheduled loan payments. Based on the lack of borrower cooperation, we placed the credit exposure on non-accrual status at September 30, 2011 and began formal collection proceedings, however, no special valuation allowance was necessary for this exposure. The borrower s cooperation thereafter resumed, and we successfully concluded a renewal of the loan. The borrower has remitted all past due payments. If the borrower remits scheduled future debt service payments and otherwise performs according to the terms of the loan, then it is possible that the loan will be returned to accrual status during 2012 or, as an alternative to continuing formal collection proceedings, we will seek a cooperative orderly liquidation of the collateral in 2012 to repay the loan in full.

We placed a total of $\$ 1.9$ million of loans to two borrowers on non-accrual status at December 31, 2011 due to the borrowers partial compliance with loan renewal terms and forbearance agreements. The loans are secured by multi-family real estate collateral. The borrowers were in the process of remitting loan payments and supporting documentation but were not in full compliance with the required terms and conditions of the loan renewals or forbearance agreements at December 31, 2011; accordingly, these loans were placed on non-accrual. These borrowers are now in substantial compliance with the terms and conditions of the loan renewals and forbearance agreements, and if compliance continues, we expect to be in a position to return these loans to accrual status in 2012.

We placed a total of $\$ 2.1$ million of loans involving two borrower relationships on non-accrual status at December 31, 2011 due to the borrowers refusal to accept our loan renewal terms. The loans are secured by multi-family and commercial real estate collateral. To reduce the total balance of adversely classified loans, or loans that could potentially be adversely classified under applicable OCC loan classification guidance, we have offered loan renewal terms that will resolve the existing or potential basis for classification; in most situations, the renewal terms will involve the orderly liquidation of collateral to repay the loan, or the involvement of additional co-borrowers, business operations or collateral. If a borrower refuses to accept the proposed loan renewal, we place the loan on non-accrual status and proceed with formal collection action, remaining open to alternative proposals that would allow the loan to be considered for a return to accrual status based on performance. We established a special valuation allowance of $\$ 492,000$ for these loans based on the net realizable value of the collateral.

Our second-largest total credit exposure is $\$ 10.8$ million, consisting of three loans secured by a combination of two income-producing commercial real estate properties leased to a credit tenant and several improved vacant land parcels held for future development. We were notified during third quarter of 2011 that the tenant for the two income producing properties had proposed to renew the lease on one facility at a $50 \%$ reduction to the current rental rate, and did not intend to renew the lease on the second facility. We concluded that, based on this development, it was not probable that the borrowers could continue to maintain the same debt service payments on the total outstanding credit exposure upon expiration of the current leases. Accordingly, we placed the loans on non-accrual status and established a special valuation allowance of $\$ 1.4$ million based on a discounted cash flow analysis of the expected cash flows and the net realizable value of the collateral. The lease was subsequently renewed on the first facility at the reduced rental rate, and the borrowers are seeking a new tenant for the second facility. We obtained updated appraisals for the first facility based on the renewed lease, and for the second facility and the other collateral on an as vacant basis. Based on the updated appraisals, we recorded an additional $\$ 1.9$ million specific valuation allowance at December 31, 2011 with respect to this exposure. To resolve the basis of classification, and to permit time to lease the second facility, we proposed a loan renewal structure to the borrowers in which $\$ 5.8$ million of the loan exposure would be eligible for return to accrual status in 2012, and $\$ 2.0$ million would be maintained on a cash basis until the second income-producing facility is leased. The borrowers rejected the proposal primarily because it requires them to provide us with additional collateral. It presently appears that formal collection action against the individual co-borrowers will need to be instituted to facilitate the resolution of these loans.

## Other Real Estate Owned and In Process

Real estate that is acquired through foreclosure or a deed in lieu of foreclosure is classified as OREO or OREO in process until it is sold. When real estate is acquired through foreclosure or by deed in lieu of foreclosure, it is recorded at its fair value, less the estimated costs of disposal as discussed above. If the fair value of the property is less than the loan balance, the difference is charged against the allowance for loan losses.

|  | $\begin{gathered} \text { Balance } \\ \text { at } \\ \text { December 31, } \\ 2010 \end{gathered}$ |  | Additions |  | Acquired other real estate owned (Dollars |  | Write downs and receipts housands) |  | Sale | Balance at December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One to four family residential | \$ | 3,015 | \$ | 7,948 | \$ |  | \$ | (576) | \$ $(5,059)$ | \$ | 5,328 |
| Multi-family mortgage |  | 2,486 |  | 3,651 |  |  |  | $(1,105)$ | $(1,377)$ |  | 3,655 |
| Nonresidential real estate |  | 7,376 |  | 598 |  |  |  | $(1,403)$ | $(1,666)$ |  | 4,905 |
| Land |  | 1,745 |  | 1,473 |  |  |  | (981) |  |  | 2,237 |
|  |  | 14,622 |  | 13,670 |  |  |  | $(4,065)$ | $(8,102)$ |  | 16,125 |
| Acquired other real estate owned: |  |  |  |  |  |  |  |  |  |  |  |
| One to four family residential |  |  |  | 147 |  | 355 |  |  | (175) |  | 327 |
| Nonresidential real estate |  |  |  | 114 |  | 2,859 |  | (85) | (342) |  | 2,546 |
| Land |  |  |  | 201 |  | 3,751 |  |  | (470) |  | 3,482 |
|  |  |  |  | 462 |  | 6,965 |  | (85) | (987) |  | 6,355 |
| Total other real estate owned and in process |  | 14,622 |  | 14,132 | \$ | 6,965 | \$ | $(4,150)$ | \$ $(9,089)$ | \$ | 22,480 |

The most significant dispositions to OREO were as follows:

We concluded the judicial sales process on a newly-constructed one-to-four family residence with a net book value of $\$ 1.8$ million in the second quarter, 2011. During third quarter, 2011, we sold the property in a cash transaction, and no gain or loss was recorded.

We concluded the judicial sales process on a $\$ 900,000$ multi-family property with a write-down of $\$ 153,000$ in the third quarter, 2011. Due to our advance marketing of this asset, the sale of this property closed in first quarter, 2012.

We completed the sale of our largest investor one-to-four family non-performing asset portfolio in fourth quarter, 2011 with a gross principal balance of $\$ 4.2$ million as of the end of the previous quarter. We recorded a total charge-off of $\$ 2.1$ million, of which $\$ 788,000$ was an additional provision to the allowance for loan losses in fourth quarter, 2011 reflecting the final sales price of the portfolio.
We market real estate for sale based on an estimate of its net realizable value. Depending on the levels of market interest received during the initial period of market exposure, we may reduce the offering price in subsequent periods; if we do so, the new offering price becomes the new net realizable value. We may also accept an offer to purchase a given real estate asset at a price below the net realizable value if there has been limited interest at the original offering price and we conclude that further market exposure time (even at a price lower than the current offering price but higher than the proposed actual sales price) will not produce materially better results given the holding costs and property management risks incurred over time.

## Loan Extensions and Modifications

Maturing loans are subject to our standard loan underwriting policies and practices. Due to the need to obtain updated borrower and guarantor financial information, collateral information or to prepare revised loan documentations, loans in the process of renewal may appear as past due because the information needed to underwrite a renewal of the loan is not available to us prior to the maturity date of the loan. At times, short-term administrative extensions, which are typically 90 days in duration, are granted to facilitate proper underwriting. In general, loan modifications are subject to a risk-adjusted pricing analysis. During 2011, the Bank conducted 17 commercial loan modifications totaling $\$ 7.6$ million (or $0.61 \%$ of total loans as of December 31, 2011) that did not qualify as troubled debt restructurings due to the fact that no concessions were made to the borrowers other than those which we would grant in the ordinary course of business. The modifications involved actions such as reducing an above-market interest rate to a market interest rate or extending a shorter-duration amortization period to a longer amortization period that remained in compliance with our normal underwriting standards. These modifications generally involved the repayment of past due principal and/or interest loan payments over a three- to six-month period of time, in exchange for a forbearance of our legal remedies.

When appropriate, we evaluate loan extensions or modifications in accordance with ASC 310-40 and related federal regulatory guidance concerning TDRs and the FFIEC workout guidance to determine the required treatment for nonaccrual status and risk classification purposes. In general, if we grant a loan modification or extension that involves either the absence of principal amortization (other than for revolving lines of credit which are customarily granted on interest-only terms), or if we grant a material extension of an existing loan amortization period in excess of our underwriting standards, the loan will be placed on nonaccrual status and impairment testing conducted to determine whether a specific valuation allowance or loss classification / charge-off is required. If the loan is well secured by an abundance of collateral and the collectability of both interest and principal is probable, the loan may remain on accrual status, but it will be classified as a TDR due to the concession made in the loan principal amortization payment component. A loan in full compliance with the payment requirements specified in a loan modification will not be considered as past due, but may nonetheless be placed on nonaccrual status or be classified as a TDR, as appropriate under the circumstances.

In accordance with the FFIEC workout guidance, the resulting A promissory note in a split-note restructuring will be considered a TDR at the time of the restructuring and will remain so classified for at least 12 months. In a typical A / B note restructuring, the resulting B note will be charged-off and any payments on the $B$ promissory note will be treated as a recovery of principal unless the note is fully collateralized pursuant to our underwriting standards and we believe that the collection of both the principal and interest of the B note is probable.

## Troubled Debt Restructuring

The Company had $\$ 18.2$ million of TDRs at December 31, 2011, compared to $\$ 6.5$ million at December 31, 2010, with $\$ 1.2$ million in specific valuation allowances allocated to those loans at December 31, 2011, and $\$ 658,000$ in specific valuation reserves allocated at December 31, 2010. The Company had no outstanding commitments to borrowers whose loans are classified as TDRs.

The following table presents loans by class classified as TDRs at December 31:

|  | (Dollars in thousands) |  |
| :---: | :---: | :---: |
| One-to-four family residential real estate | \$ 5,619 | \$ |
| Multi-family mortgage | 5,783 | 1,675 |
| Nonresidential real estate | 2,220 | 1,699 |
| Commercial loans secured | 238 |  |
| Troubled debt restructured loans accrual loans | 13,860 | 3,374 |
| One-to-four family residential real estate | 583 |  |
| Multi-family mortgage | 717 | 13 |
| Nonresidential real estate | 2,960 | 3,137 |
| Commercial loans secured | 73 |  |
| Consumer loans | 3 |  |
| Troubled debt restructured loans nonaccrual loans | 4,336 | 3,150 |
| Total troubled debt restructured loans | \$ 18,196 | \$ 6,524 |

The TDRs described above decreased interest income by $\$ 113,000$, increased the allowance for loan losses by $\$ 802,000$ and resulted in charge offs of $\$ 1.7$ million during the year ending December 31, 2011.

## Risk Classification of Loans

Our policies, consistent with regulatory guidelines, provide for the classification of loans and other assets that are considered to be of lesser quality as substandard, doubtful, or loss assets, or designated as special mention.

A substandard asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected. The risk rating guidance published by the OCC clarifies that a loan with a well-defined weakness does not have to present a probability of default for the loan to be rated substandard, and that an individual loan s loss potential does not have to be distinct for the loan to be rated substandard. An asset classified doubtful has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Assets classified as loss are those considered uncollectible and of such little value that their continuance as assets is not warranted; such balances are promptly charged-off as required by applicable federal regulations. A special mention asset has potential weaknesses that deserve management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the institution scredit position at some future date. Special mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

Based on a review of our assets at December 31, 2011, classified loans consisted of substandard assets of \$115.5 million, doubtful assets of \$2.2 million, and no loans classified as loss assets. As of December 31, 2011, we had $\$ 26.9$ million of assets designated as special mention.


#### Abstract

Allowance for Loan Losses

We establish provisions for loan losses, which are charged to operations in order to maintain the allowance for loan losses at a level we consider necessary to absorb probable incurred credit losses in the loan portfolio. In determining the level of the allowance for loan losses, we consider past and current loss experience, trends in nonaccrual loans, evaluations of real estate collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower $s$ ability to repay a loan and the levels of nonperforming and other classified loans. The amount of the allowance is based on estimates and the ultimate losses may vary from the estimates as more information becomes available or events change.


We provide for loan losses based on the allowance method. Accordingly, all loan losses are charged to the related allowance and all recoveries are credited to it. Additions to the allowance for loan losses are provided by charges to income based on various factors that, in our judgment, deserve current recognition in estimating probable incurred credit losses. We review the loan portfolio on an ongoing basis and make provisions for loan losses on a quarterly basis to maintain the allowance for loan losses in accordance with accounting principles generally accepted in the United States of America. The allowance for loan losses consists of two components:
specific allowances established for any impaired residential owner or non-owner occupied mortgage, multi-family mortgage, nonresidential real estate, construction and land, commercial, and commercial lease loans for which the recorded investment in the loan exceeds the measured value of the loan; and
general allowances for loan losses for each loan class based on historical loan loss experience; and adjustments to historical loss experience (general allowances), maintained to cover uncertainties that affect our estimate of probable incurred credit losses for each loan class.
The adjustments to historical loss experience are based on our evaluation of several factors, including levels of, and trends in, past due and classified loans; levels of, and trends in, charge-offs and recoveries; trends in volume and terms of loans, including any credit concentrations in the loan portfolio; experience, ability, and depth of lending management and other relevant staff; and national and local economic trends and conditions.

We evaluate the allowance for loan losses based upon the combined total of the specific and general components. Generally, when the loan portfolio increases, absent other factors, the allowance for loan loss methodology results in a higher dollar amount of estimated probable incurred credit losses than would be the case without the increase. Conversely, when the loan portfolio decreases, absent other factors, the allowance for loan loss methodology generally results in a lower dollar amount of estimated probable losses than would be the case without the decrease.

We review our loan portfolio on an ongoing basis to determine whether any loans require classification and impairment testing in accordance with applicable regulations and accounting principles. When we classify loans as either substandard or doubtful and in certain other cases, we review the collateral and future cash flow projections to determine if a specific reserve is necessary. The allowance for loan losses represents amounts that have been established to recognize incurred credit losses in the loan portfolio that are both probable and reasonably estimable at the date of the consolidated financial statements. When we classify problem loans as loss, we charge-off such amounts.

We refined the calculation of the general component of the allowance for loan losses during the fourth quarter of 2010 in response to the new FASB disclosure requirement to segment each loan portfolio category into specific loan classes (FASB Standards Update 2010-20 (ASU 210-20), Receivables (Topic 310): Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses ). Loan class segmentation tables are presented in Note 4 Loans Receivable of the Consolidated Financial Statements. As a matter of consistency, the loan class segmentation was also applied within the 12-quarter loss history used to calculate the general component of the allowance for loan losses, an adjustment of the inherent risk factor weightings based on our evaluation of their relevance to the new loan classes, and the elimination of duplicative historical loss factors as a result of the segmentation of the portfolio by class.

While we use the best information available to make evaluations, future adjustments to the allowance may become necessary if conditions differ substantially from the information that we used in making the evaluations. Our determinations as to the risk classification of our loans and the amount of our allowance for loan losses are subject to review by our regulatory agencies, which can require that we establish additional loss allowances.

## Net Charge-offs and Recoveries

The following table sets forth activity in our allowance for loan losses for the years indicated.


Net charge-offs and total charge-offs were $\$ 13.2$ million and $\$ 13.6$ million, respectively, for the year ended December 31, 2011, compared to $\$ 8.5$ million in net charge-offs and $\$ 9.3$ million in total charge-offs for the year ended December 31, 2010, and $\$ 4.9$ million in net charge-offs and $\$ 5.1$ million in total charge-offs for the year ended December 31, 2009. Total recoveries were $\$ 429,000$ in 2011, compared to $\$ 764,000$ in 2010 and $\$ 130,000$ in 2009.

We recorded a provision for loan losses of $\$ 22.7$ million in 2011, compared to $\$ 12.1$ million in 2010 and $\$ 8.8$ million in 2009. Of the $\$ 22.7$ million provision for loan losses that we recorded in 2011, $\$ 5.5$ million is attributable to the specific portion of the allowance for loan losses that we allocate to impaired loans, $\$ 4.0$ million to the increase in the general portion of the allowance for loan losses and $\$ 13.2$ million in net charge-offs.

A loan balance is classified as a loss and charged-off when it is confirmed that there is no readily apparent source of repayment for the amount of the loan that is classified as loss. Confirmation can occur upon the receipt of updated third-party appraisal valuation information indicating that there is a low probability of repayment upon sale of the collateral, the final disposition of collateral where the net proceeds are insufficient to pay the loan balance in full,

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our failure to obtain possession of certain consumer-loan collateral within certain time limits specified by applicable federal regulations, the conclusion of legal proceedings where the borrower s obligation to repay is legally discharged (such as a federal Chapter 7 bankruptcy proceeding), or when it appears that further formal collection procedures are not likely to result in net proceeds in excess of the costs to collect.

Included in 2011 charge-offs of $\$ 13.6$ million were $\$ 5.4$ million in charge-offs related to final disposition of collateral or other loan resolutions, of which $\$ 4.8$ million occurred in the fourth quarter 2011. $\$ 8.0$ million of charge-offs were recorded at the time real estate transferred to other real estate owned, of which $\$ 2.1$ million occurred in the fourth quarter 2011.

## Allocation of Allowance for Loan Losses

The following table sets forth our allowance for loan losses allocated by loan category. The allowance for loan losses allocated to each category is not necessarily indicative of future losses in any particular category and does not restrict the use of the allowance to absorb losses in other categories.
2009


## Securities

Our investment policy is established by our Board of Directors. The policy emphasizes safety of the investment, liquidity requirements, potential returns, cash flow targets, and consistency with our interest rate risk management strategy.

At December 31, 2011 our mortgage-backed securities and collateralized mortgage obligations ( CMOs ) reflected in the following table were issued by U.S. government-sponsored enterprises and agencies, Freddie Mac, Fannie Mae and Ginnie Mae, and are obligations which the federal government has affirmed its commitment to support. All securities reflected in the table were classified as available-for-sale at December 31, 2011, 2010 and 2009.

We hold FHLBC common stock to qualify for membership in the Federal Home Loan Bank System and to be eligible to borrow funds under the FHLBC s advance program. The aggregate cost of our FHLBC common stock as of December 31, 2011 was $\$ 16.3$ million based on its par value. There is no market for FHLBC common stock. Due to our receipt of stock dividends in prior years and the amount of our outstanding FHLBC advances, we owned shares of FHLBC common stock at December 31, 2011 with a par value that was $\$ 9.7$ million more than we were required to own to maintain our membership in the Federal Home Loan Bank System and to be eligible to obtain advances ( excess or voluntary capital stock). On February 15, 2012, the FHLBC redeemed $\$ 5.0$ million of our excess FHLBC stock at par value.

The following table sets forth the composition, amortized cost and fair value of our securities at the dates indicated.

|  | 2011 |  | $\begin{gathered} \text { At December 31, } \\ 2010 \end{gathered}$ |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Fair Value | Amortized Cost (Dollars i | Fair <br> Value housands) | Amortized Cost | Fair Value |
| Securities: |  |  |  |  |  |  |
| Certificates of deposits | \$ 30,448 | \$ 30,448 | \$ 27,766 | \$ 27,766 | \$ | \$ |
| Municipal securities | 515 | 551 | 675 | 709 | 1,225 | 1,303 |
| Equity mutual fund | 500 | 524 |  |  |  |  |
| SBA - guaranteed loan participation |  |  |  |  |  |  |
| certificates | 47 | 47 | 103 | 105 | 114 | 115 |
| Total | 31,510 | 31,570 | 28,544 | 28,580 | 1,339 | 1,418 |
| Mortgage-backed Securities: |  |  |  |  |  |  |
| Mortgage-backed securities - residential | 34,691 | 36,076 | 41,034 | 42,435 | 33,008 | 34,057 |
| CMOs and REMICs - residential | 24,837 | 25,186 | 48,262 | 49,732 | 64,791 | 66,651 |
| Total mortgage-backed securities | 59,528 | 61,262 | 89,296 | 92,167 | 97,799 | 100,708 |
| Total | \$ 91,038 | \$ 92,832 | \$ 117,840 | \$ 120,747 | \$ 99,138 | \$ 102,126 |

The fair values of marketable equity securities are generally determined by quoted prices, in active markets, for each specific security. If quoted market prices are not available for a marketable equity security, we determine its fair value based on the quoted price of a similar security traded in an active market. The fair values of debt securities are generally determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities relationship to other benchmark quoted securities. The fair value of a security is used to determine the amount of any unrealized losses that must be reflected in our other comprehensive income and the net book value of our securities.

We evaluate marketable investment securities with significant declines in fair value on a quarterly basis to determine whether they should be considered other-than-temporarily impaired under current accounting guidance, which generally provides that if a marketable security is in an unrealized loss position, whether due to general market conditions or industry or issuer-specific factors, the holder of the securities must assess whether the impairment is other-than-temporary.

## Portfolio Maturities and Yields

The composition and maturities of the securities portfolio and the mortgage-backed securities portfolio at December 31, 2011 are summarized in the following table. Maturities are based on the final contractual payment dates, and do not reflect the impact of prepayments or early redemptions that may occur. Municipal securities yields have not been adjusted to a tax-equivalent basis, as the amount is immaterial.

|  | One Year or Less  <br> Weighted  <br> Amortized  <br> Cost Average <br> Yield |  | More than OneYearthrough Five YearsWeightedAmortizedCostAverageYield |  | More than Five Years through Ten Years Weighted Amortized Average Cost Yield (Dollars in tho |  | More than Ten Years Weighted |  | Total Securities Weighted |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed Securities: |  |  |  |  |  |  |  |  |  |  |  |
| Pass-through securities: |  |  |  |  |  |  |  |  |  |  |  |
| Fannie Mae | \$ 82 | 4.50\% | \$ 931 | 5.68\% | S |  | \% \$ 15,741 | 3.03\% | \$ 16,754 | 3.18\% | \$ 17,795 |
| Freddie Mac |  |  | 75 | 2.52 | 462 | 2.02 | 2,854 | 3.83 | 3,391 | 3.55 | 3,554 |
| Ginnie Mae |  |  |  |  |  |  | 14,546 | 2.33 | 14,546 | 2.33 | 14,727 |
| CMOs and REMICs |  |  |  |  |  |  | 24,837 | 3.55 | 24,837 | 3.55 | 25,186 |
| Total | 82 | 4.50 | 1,006 | 5.45 | 462 | 2.02 | 57,978 | 3.11 | 59,528 | 3.15 | 61,262 |
| Securities: |  |  |  |  |  |  |  |  |  |  |  |
| Certificates of deposit | 21,784 | 0.56 | 8,664 | 0.56 |  |  |  |  | 30,448 | 0.56 | 30,448 |
| Municipal securities | 165 | 4.35 | 350 | 4.53 |  |  |  |  | 515 | 4.47 | 551 |
| Equity mutual fund | 500 | 2.57 |  |  |  |  |  |  | 500 | 2.57 | 524 |
| SBA guaranteed loan participation certificates |  |  |  |  | 47 | 1.75 |  |  | 47 | 1.75 | 47 |
| Total | 22,449 | 0.63 | 9,014 | 0.71 | 47 | 1.75 |  |  | 31,510 | 0.66 | 31,570 |
| Total securities | \$ 22,531 | 0.64\% | \$ 10,020 | 1.19\% | \$ 509 | 1.99\% | \$ 57,978 | 3.11\% | \$ 91,038 | 2.29\% | \$ 92,832 |

## Sources of Funds

Deposits. At December 31, 2011, our deposits totaled $\$ 1.333$ billion. Interest-bearing deposits totaled $\$ 1.190$ billion and noninterest-bearing demand deposits totaled $\$ 142.1$ million. NOW, savings and money market accounts totaled $\$ 826.1$ million. Noninterest-bearing demand deposits at December 31, 2011 included $\$ 6.7$ million in internal checking accounts, such as accounts for Bank cashier s checks and money orders. At December 31, 2011, we had $\$ 364.4$ million of certificates of deposit outstanding, of which $\$ 264.8$ million had maturities of one year or less. Although we have a significant portion of our deposits in shorter-term certificates of deposit, we believe, based on historical experience and our current pricing strategy, that we will retain a significant portion of these accounts upon maturity.

We originate deposits predominantly from the areas where our branch offices are located. We rely on our favorable locations, customer service, competitive pricing, our Internet Branch and related deposit services such as cash management to attract and retain these deposits. While we accept certificates of deposit in excess of the FDIC s deposit insurance limits, we generally do not solicit such deposits because they are more difficult to retain than core deposits and at times are more costly than brokered deposits.

The following table sets forth the distribution of total deposit accounts, by account type, for the periods indicated.

|  | 2011 |  |  |  | Years Ended December 31, 2010 |  |  |  | 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average Balance | Percent | Weighted Average Rate |  | Average Balance (Dolla | Percent in thousands | Weighted Average Rate <br> s) |  | Average Balance | Percent | Weighted Average Rate |
| Noninterest-bearing demand: |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail | \$ | 39,319 | 2.94\% |  | \% \$ | \$ 26,308 | 2.11\% |  | \% \$ | 28,058 | 2.39\% | \% |
| Commercial |  | 92,376 | 6.90 |  |  | 75,986 | 6.08 |  |  | 77,279 | 6.55 |  |
| Total noninterest-bearing |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings deposits |  | 135,127 | 10.10 | 0.16 |  | 98,338 | 7.87 | 0.43 |  | 97,187 | 8.24 | 0.51 |
| Money market accounts |  | 350,228 | 26.17 | 0.45 |  | 347,250 | 27.81 | 0.94 |  | 270,583 | 22.94 | 1.66 |
| Interest-bearing NOW |  |  |  |  |  |  |  |  |  |  |  |  |
| accounts |  | 323,295 | 24.15 | 0.15 |  | 295,720 | 23.68 | 0.49 |  | 284,583 | 24.13 | 0.77 |
| Certificates of deposit |  | 398,059 | 29.74 | 1.10 |  | 405,188 | 32.45 | 1.78 |  | 421,640 | 35.75 | 2.69 |
| Total deposits |  | ,338,404 | 100.00\% |  |  | \$ 1,248,790 | 100.00\% |  |  | 1,179,330 | 100.00\% |  |

The following table sets forth certificates of deposit by time remaining until maturity at December 31, 2011.

|  | Maturity |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 Months or Less |  | ver 3 to 6 <br> Months | Ov | r 6 to 12 Months in thousa | Over 12 Months | Total |
| Certificates of deposit less than \$100,000 | \$ 56,858 | \$ | 56,122 | \$ | 65,826 | \$ 66,591 | \$ 245,397 |
| Certificates of deposit of \$100,000 or more | 27,698 |  | 32,074 |  | 26,248 | 32,994 | 119,014 |
| Total certificates of deposit | \$ 84,556 |  | 88,196 | \$ | 92,074 | \$ 99,585 | \$ 364,411 |

Borrowings. Our borrowings consist primarily of Federal Home Loan Bank advances and repurchase agreements. The following table sets forth information concerning balances and interest rates on our borrowings at the dates and for the periods indicated.

|  | At or For the Years Ended December 31, <br> $\mathbf{2 0 1 0}$ <br> (Dollars in thousands) |  |  |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{2 0 1 1}$ |  |  |
| Balance at end of year | $\$ 9,322$ | $\$ 23,749$ | $\$$ |
| Average balance during year | 12,758 | 37,653 | 101,785 |
| Maximum outstanding at any month end | 15,550 | 50,384 | 141,970 |
| Weighted average interest rate at end of year | $1.13 \%$ | $2.00 \%$ | $2.44 \%$ |
| Average interest rate during year | $1.74 \%$ | $2.27 \%$ | $2.02 \%$ |

At December 31, 2011, we had the capacity to borrow an additional $\$ 224.1$ million under our credit facilities with the FHLBC. Furthermore, we had unpledged securities that could be used to support in excess of $\$ 50.8$ million of additional FHLBC borrowings.

At December 31, 2011, we had a line of credit with the Federal Reserve Bank of Chicago. At December 31, 2011, there were no outstanding federal funds borrowings and there was no outstanding balance on the line of credit.

Statement of Operating Results for the Years Ended December 31, 2011, 2010 and 2009

## Net Income

Comparison of Year 2011 to 2010. We recorded a net loss of $\$ 48.7$ million for the year ended December 31, 2011, compared to a net loss of $\$ 4.3$ million for 2010 . The net loss for 2011 was primarily due to the recording of a goodwill impairment expense of $\$ 23.9$ million, a $\$ 22.6$ million valuation allowance for deferred tax assets, a $\$ 22.7$ million provision for loan losses and $\$ 10.8$ million of expense for nonperforming asset management and operations of other real estate owned. The net loss in 2010 was due in substantial part to our recording a $\$ 12.1$ million provision for loan losses, $\$ 7.3$ million for nonperforming asset management expense and operations of other real estate owned combined with a $\$ 1.8$ million decrease in net interest income. Our loss per share of common stock for year ended December 31, 2011 was $\$ 2.46$ per share, compared to $\$ 0.22$ per share for the year ended December 31, 2010.

Comparison of Year 2010 to 2009. We recorded a net loss of $\$ 4.3$ million for the year ended December 31, 2010, compared to net loss of $\$ 738,000$ for the year ended December 31, 2009. The net loss for 2010 was attributable in substantial part to the combined impact of a $\$ 12.1$ million provision for loan losses and $\$ 7.3$ million for nonperforming asset management expense and operations of other real estate owned. The 2009 results included an $\$ 8.8$ million provision for loan losses and a $\$ 401,000$ loss on impairment of securities. The impact of these items in 2009 was partially offset by a $\$ 1.3$ million gain that we recognized on the sale of our merchant processing operations. Our loss per share of common stock for year ended December 31, 2010 was $\$ 0.22$ per share, compared to $\$ 0.04$ per share for the year ended December 31, 2009.

## Net Interest Income

Comparison of Year 2011 to 2010. Net interest income increased by $\$ 11.0$ million, or $21.3 \%$, to $\$ 62.8$ million for the year ended December 31, 2011, from $\$ 51.8$ million for the year ended December 31, 2010. Our net interest rate spread increased 73 basis points to $4.09 \%$ for the year ended December 31, 2011, compared to $3.36 \%$ for the year ended December 31, 2010. Our net interest margin increased by 63 basis points to $4.20 \%$ for the year ended December 31, 2011, from $3.57 \%$ for the year ended December 31, 2010. Our average interest-earning assets increased $\$ 44.8$ million to $\$ 1.496$ billion for the year ended 2011, from $\$ 1.451$ billion for the year ended December 31, 2010, and our average interest-bearing liabilities increased $\$ 35.3$ million to $\$ 1.219$ billion in 2011, from $\$ 1.184$ billion in 2010 . The increases in the average interest-earning assets and average interest-bearing liabilities were impacted by our acquisition in March 2011 of Downers Grove National Bank and a portfolio of performing Chicago area multi-family loans.

Interest income increased by $\$ 4.8$ million, or $7.3 \%$, to $\$ 69.7$ million for the year ended December 31, 2011, from $\$ 64.9$ million for the year ended December 31, 2010. The increase in interest income reflected a 19 basis point increase in the average yield on interest earning assets to $4.66 \%$ for the year ended December 31, 2011, compared to $4.47 \%$ for the year ended December 31, 2010, and an increase in average interest-earning assets of $\$ 44.8$ million.

Interest income on loans, the most significant portion of interest income, increased by $\$ 5.8$ million, or $9.5 \%$, to $\$ 66.7$ million for the year ended December 31, 2011, from $\$ 60.9$ million for the year ended December 31, 2010. The average yield on loans decreased five basis points to $5.29 \%$ for the year ended December 31, 2011, from $5.34 \%$ for the year ended December 31, 2010. Interest income on loans and the average yield on loans were significantly impacted by the $\$ 18.1$ million of loans acquired in the Downers Grove National Bank transaction and our purchase of $\$ 152.1$ million of performing Chicago area multi-family loans. Average loans receivable increased $\$ 120.8$ million to $\$ 1.262$ billion for the year ended December 31, 2011, from $\$ 1.141$ billion for the year ended December 31, 2010.

Interest income on securities decreased $\$ 823,000$, or $23.6 \%$, to $\$ 2.7$ million for the year ended December 31, 2011, from $\$ 3.5$ million for the year ended December 31, 2010. The decrease in interest income on securities was due in substantial part to a 154 basis point decrease in the average yield on securities to $2.51 \%$ for the year ended December 31, 2011, from $4.05 \%$ for the year ended December 31, 2010. This decrease was partially offset by a $\$ 20.0$ million, or $23.3 \%$, increase in the average balance of securities to $\$ 106.1$ million for the year ended December 31, 2011, from $\$ 86.0$ million for the year ended December 31, 2010.

We received a dividend of $\$ 16,000$ from the FHLBC on its common stock in 2011; no dividend was paid in 2010.
Interest income on interest-bearing deposits in other financial institutions decreased \$201,000 to \$321,000 for the year ended December 31, 2011 , from $\$ 522,000$ for the year ended December 31, 2010. The decrease was primarily due to a $\$ 96.7$ million decrease in the average balance of our interest bearing deposits in other financial institutions to $\$ 112.1$ million for the year ended December 31, 2011, from $\$ 208.7$ million for the year ended December 31, 2010. The average yield on our interest-bearing deposits in other financial institutions increased four basis points to $0.29 \%$ for the year ended December 31, 2011, from $0.25 \%$ for the year ended December 31, 2010.

Interest expense decreased by $\$ 6.3$ million, or $47.6 \%$, to $\$ 6.9$ million for the year ended December 31, 2011, from $\$ 13.2$ million for the year ended December 31, 2010, reflecting a decrease in both interest expense on deposits and interest expense on borrowings.

Interest expense on deposits decreased by $\$ 5.6$ million, or $45.7 \%$, to $\$ 6.7$ million for the year ended December 31, 2011, from $\$ 12.3$ million for the year ended December 31, 2010. The decrease in interest expense on deposits was primarily due to a 53 basis point decrease in the average rates paid on deposits, which was partially offset by a $\$ 60.2$ million, or $5.3 \%$, net increase in the average balance of deposits. The average cost of deposits was $0.55 \%$ for the year ended December 31, 2011, compared to $1.08 \%$ for the year ended December 31, 2010. The average rate paid on savings accounts decreased 27 basis points to $0.16 \%$ from $0.43 \%$. On a year over year basis, the average cost of money market accounts decreased 49 basis points to $0.45 \%$, from $0.94 \%$, the average cost of NOW accounts decreased 34 basis points to $0.15 \%$, from $0.49 \%$, and the average cost of certificates of deposit decreased 68 basis points to $1.10 \%$ from $1.78 \%$. The average balance of savings accounts increased $\$ 36.8$ million, or $37.4 \%$, the average balance of NOW accounts increased $\$ 27.6$ million, or $9.3 \%$, and the average balance of money market accounts increased $\$ 3.0$ million, or $0.9 \%$, for the year ended December 31, 2011. These increases were partially offset by a decrease in the average balances of certificates of deposit of $\$ 7.1$ million, or $1.8 \%$ for the year ended December 31, 2011.

Interest expense on borrowings decreased by $\$ 631,000$, or $74.0 \%$, to $\$ 222,000$ for the year ended December 31, 2011, from $\$ 853,000$ for the year ended December 31, 2010. This decrease was due to a decrease in the average balance of borrowings of $\$ 24.9$ million, or $66.1 \%$, to $\$ 12.8$ million at December 31, 2011, from $\$ 37.7$ million at December 31, 2010, and a 53 basis point decrease in the average cost of borrowings to $1.74 \%$ for the year ended December 31, 2011, from $2.27 \%$ for the year ended December 31, 2010.

Comparison of Year 2010 to 2009. Net interest income decreased by $\$ 1.8$ million, or $3.4 \%$, to $\$ 51.8$ million for the year ended December 31, 2010, from $\$ 53.6$ million for the year ended December 31, 2009. Our net interest rate spread remained at $3.36 \%$ for the years ended December 31, 2010 and 2009. Our net interest margin decreased by 12 basis points to $3.57 \%$ for the year ended December 31, 2010, from 3.69\% for the year ended December 31, 2009. Our average interest-earning assets remained at $\$ 1.451$ billion for the year ended 2010 and 2009, and our average interest-bearing liabilities increased $\$ 8.4$ million to $\$ 1.184$ billion in 2010 , from $\$ 1.176$ billion in 2009.

Interest income decreased by $\$ 9.2$ million, or $12.4 \%$, to $\$ 64.9$ million for the year ended December 31, 2010, from $\$ 74.1$ million for the year ended December 31, 2009. The decrease in interest income resulted primarily from a 64 basis point decrease in the average yield on interest earning assets to $4.47 \%$ for the year ended December 31, 2010, from $5.11 \%$ for the year ended December 31, 2009, and a decrease in average loans receivable.

Interest income on loans, the most significant portion of interest income, decreased by $\$ 8.2$ million, or $11.9 \%$, to $\$ 60.9$ million for the year ended December 31, 2010, from $\$ 69.2$ million for the year ended December 31, 2009. The average yield on loans decreased 10 basis points to $5.34 \%$ for the year ended December 31, 2010, from $5.44 \%$ for the year ended December 31, 2009. Interest income on loans and the average yield on loans were impacted by a $\$ 130.2$ million, or $10.2 \%$, decrease in average loans receivable to $\$ 1.141$ billion for the year ended December 31, 2010, from $\$ 1.271$ billion for the year ended December 31, 2009, and a net increase of $\$ 381,000$ in the reserve for uncollected interest relating to loans that were placed on nonaccrual status during the year ended December 31, 2010.

Interest income on securities decreased $\$ 1.3$ million, or $27.6 \%$, to $\$ 3.5$ million for the year ended December 31, 2010, from $\$ 4.8$ million for the year ended December 31, 2009. The decrease in interest income on securities was due in substantial part to a $\$ 26.6$ million, or $23.6 \%$, decrease in the average balance of securities to $\$ 86.0$ million for the year ended December 31, 2010, from $\$ 112.7$ million for the year ended December 31, 2009. The average yield on securities decreased by 23 basis points to $4.05 \%$ for the year ended December 31, 2010, from 4.28\% for the year ended December 31, 2009.

The FHLBC did not pay dividends on its common stock in 2010 or 2009.
Interest income on interest-bearing deposits in other financial institutions increased $\$ 399,000$ to $\$ 522,000$ for the year ended December 31, 2010 , from $\$ 123,000$ for the year ended December 31, 2009. The increase was primarily due to a $\$ 156.7$ million increase in the average balance of our interest bearing deposits in other financial institutions to $\$ 208.7$ million for the year ended December 31, 2010, from $\$ 52.0$ million for the year ended December 31, 2009. The average yield on our interest-bearing deposits in other financial institutions increased one basis point to $0.25 \%$ for the year ended December 31, 2010, from $0.24 \%$ for the year ended December 31, 2009.

Interest expense decreased by $\$ 7.4$ million, or $35.9 \%$, to $\$ 13.2$ million for the year ended December 31, 2010, from $\$ 20.6$ million for the year ended December 31, 2009, representing a decrease in both interest expense on deposits and interest expense on borrowings.

Interest expense on deposits decreased by $\$ 6.2$ million, or $33.3 \%$, to $\$ 12.3$ million for the year ended December 31, 2010, from $\$ 18.5$ million for the year ended December 31, 2009. The decrease in interest expense on deposits was primarily due to a 64 basis point decrease in the average rates paid on deposits, which was partially offset by a $\$ 72.5$ million, or $6.8 \%$, net increase in the average balance of deposits. The average cost of deposits was $1.08 \%$ for the year ended December 31, 2010, compared to $1.72 \%$ for the year ended December 31, 2009. The average rate paid on savings accounts decreased eight basis points to $0.43 \%$ from $0.51 \%$. On a year over year basis, the average cost of money market accounts decreased 72 basis points to $0.94 \%$, from $1.66 \%$, the average cost of NOW accounts decreased 28 basis points to $0.49 \%$, from $0.77 \%$, and the average cost of certificates of deposit decreased 91 basis points to $1.78 \%$ from $2.69 \%$. The average balances of money market accounts increased $\$ 76.7$ million, or $28.3 \%$, the average balance of NOW accounts increased $\$ 11.1$ million, or $3.9 \%$, and the average balance of savings accounts increased $\$ 1.2$ million, or $1.2 \%$ for the year ended December 31, 2010. These increases were partially offset by a decrease in the average balances of certificates of deposit of $\$ 16.5$ million, or $3.9 \%$ for the year ended December 31, 2010.

Interest expense on borrowings decreased by $\$ 1.2$ million, or $58.5 \%$, to $\$ 853,000$ for the year ended December 31, 2010, from $\$ 2.1$ million for the year ended December 31, 2009. This decrease was due in substantial part to a decrease in the average balance of borrowings of $\$ 64.1$ million, or $63.0 \%$, to $\$ 37.7$ million at December 31, 2010, from $\$ 101.8$ million at December 31, 2009. The decrease was partially offset by a 25 basis point increase in the average cost of borrowings to $2.27 \%$ for the year ended December 31, 2010, from $2.02 \%$ for the year ended December 31, 2009.

## Average Balance Sheets

The following table sets forth average balance sheets, average yields and costs, and certain other information for the periods indicated. No tax-equivalent yield adjustments were made, as the effect of these adjustments would not be material. Average balances are daily average balances. Nonaccrual loans are included in the computation of average balances, but have been reflected in the table as loans carrying a zero yield. The yields set forth below include the effect of deferred fees and expenses, discounts and premiums, purchase accounting adjustments that are amortized or accreted to interest income or expense.

|  | Average Outstanding Balance | 2011 |  | Years Ended December 31, 2010 |  |  | Average Outstanding Balance | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Interest | Yield/Rate | Average Outstanding Balance (Dollar | Interest n thousands | Yield/Rate <br> s) |  | Interest | Yield/Rate |
| Interest-earning Assets: |  |  |  |  |  |  |  |  |  |
| Loans | \$ 1,261,704 | \$ 66,706 | 5.29\% | \$ 1,140,865 | \$ 60,926 | 5.34\% | \$ 1,271,024 | \$ 69,170 | 5.44\% |
| Securities | 106,060 | 2,665 | 2.51 | 86,032 | 3,488 | 4.05 | 112,645 | 4,816 | 4.28 |
| Stock in FHLBC | 16,243 | 16 | 0.10 | 15,598 |  |  | 15,598 |  |  |
| Other | 112,063 | 321 | 0.29 | 208,742 | 522 | 0.25 | 52,032 | 123 | 0.24 |
| Total interest-earning assets | 1,496,070 | 69,708 | 4.66 | 1,451,237 | 64,936 | 4.47 | 1,451,299 | 74,109 | 5.11 |
| Noninterest-earning assets | 125,937 |  |  | 111,314 |  |  | 115,876 |  |  |
| Total assets | \$ 1,622,007 |  |  | \$ 1,562,551 |  |  | \$ 1,567,175 |  |  |
| Interest-bearing Liabilities: |  |  |  |  |  |  |  |  |  |
| Savings deposits | \$ 135,127 | 211 | 0.16 | \$ 98,338 | 421 | 0.43 | \$ 97,187 | 495 | 0.51 |
| Money market accounts | 350,228 | 1,593 | 0.45 | 347,250 | 3,252 | 0.94 | 270,583 | 4,503 | 1.66 |
| NOW accounts | 323,295 | 500 | 0.15 | 295,720 | 1,441 | 0.49 | 284,583 | 2,178 | 0.77 |
| Certificates of deposit | 398,059 | 4,389 | 1.10 | 405,188 | 7,219 | 1.78 | 421,640 | 11,325 | 2.69 |
| Total deposits | 1,206,709 | 6,693 | 0.55 | 1,146,496 | 12,333 | 1.08 | 1,073,993 | 18,501 | 1.72 |
| Borrowings | 12,758 | 222 | 1.74 | 37,653 | 853 | 2.27 | 101,785 | 2,056 | 2.02 |
| Total interest-bearing liabilities | 1,219,467 | 6,915 | 0.57 | 1,184,149 | 13,186 | 1.11 | 1,175,778 | 20,557 | 1.75 |
| Noninterest-bearing deposits | 131,695 |  |  | 102,294 |  |  | 105,337 |  |  |
| Noninterest-bearing liabilities | 20,695 |  |  | 14,003 |  |  | 19,288 |  |  |
| Total liabilities | 1,371,857 |  |  | 1,300,446 |  |  | 1,300,403 |  |  |
| Equity | 250,150 |  |  | 262,105 |  |  | 266,772 |  |  |
| Total liabilities and equity | \$ 1,622,007 |  |  | \$ 1,562,551 |  |  | \$ 1,567,175 |  |  |
| Net interest income |  | \$ 62,793 |  |  | \$ 51,750 |  |  | \$ 53,552 |  |
| Net interest rate spread (1) |  |  | 4.09\% |  |  | 3.36\% |  |  | 3.36\% |
| Net interest-earning assets (2) | \$ 276,603 |  |  | \$ 267,088 |  |  | \$ 275,521 |  |  |


| Net interest margin (3) | $4.20 \%$ |  |  |
| :--- | :--- | :--- | :--- |
| Ratio of interest-earning <br> assets to interest-bearing <br> liabilities |  | $3.57 \%$ |  |

(1) Net interest rate spread represents the difference between the yield on average interest-earning assets and the cost of average interest-bearing liabilities.
(2) Net interest-earning assets represents total interest-earning assets less total interest-bearing liabilities.
(3) Net interest margin represents net interest income divided by average total interest-earning assets.

## Rate/Volume Analysis

The following table presents the dollar amount of changes in interest income and interest expense for the major categories of our interest-earning assets and interest-bearing liabilities. Information is provided for each category of interest-earning assets and interest-bearing liabilities with respect to changes attributable to changes in volume (i.e., changes in average balances multiplied by the prior-period average rate), and changes attributable to rate (i.e., changes in average rate multiplied by prior-period average balances). For purposes of this table, changes attributable to both rate and volume that cannot be segregated have been allocated proportionately to the change due to volume and the change due to rate.

|  | Years Ended December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 vs. 2010 |  |  | 2010 vs. 2009 |  | Total |
|  | Volume | Rate | Increase (Decrease) (Dollars i | Volume <br> in thousands) | Rate | Increase (Decrease) |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans | \$ 6,359 | \$ (579) | \$ 5,780 | \$ $(6,989)$ | \$ $(1,255)$ | \$ (8,244) |
| Securities | 694 | $(1,517)$ | (823) | $(1,082)$ | (246) | $(1,328)$ |
| Stock in FHLBC |  | 16 | 16 |  |  |  |
| Other | (274) | 73 | (201) | 394 | 5 | 399 |
| Total interest-earning assets | 6,779 | $(2,007)$ | 4,772 | $(7,677)$ | $(1,496)$ | $(9,173)$ |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Savings deposits | 120 | (330) | (210) | 6 | (80) | (74) |
| Money market accounts | 28 | $(1,687)$ | $(1,659)$ | 1,045 | $(2,296)$ | $(1,251)$ |
| NOW accounts | 127 | $(1,068)$ | (941) | 83 | (820) | (737) |
| Certificates of deposit | (125) | $(2,705)$ | $(2,830)$ | (425) | $(3,681)$ | $(4,106)$ |
| Borrowings | (466) | (165) | (631) | $(1,431)$ | 228 | $(1,203)$ |
| Total interest-bearing liabilities | (316) | $(5,955)$ | $(6,271)$ | (722) | $(6,649)$ | $(7,371)$ |
| Change in net interest income | \$ 7,095 | \$ 3,948 | \$ 11,043 | \$ $(6,955)$ | \$ 5,153 | \$ (1,802) |

## Provision for Loan Losses

We establish provisions for loan losses, which are charged to operations in order to maintain the allowance for loan losses at a level we consider necessary to absorb probable incurred credit losses in the loan portfolio. In determining the level of the allowance for loan losses, we consider past and current loss experience, evaluations of real estate collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower s ability to repay a loan and the levels of nonperforming and other classified loans. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates as more information becomes available or events change. We assess the allowance for loan losses on a quarterly basis and make provisions for loan losses in order to maintain the allowance.

Comparison of Year 2011 to 2010. We recorded a provision for loan losses of $\$ 22.7$ million for the year ended December 31, 2011, compared to $\$ 12.1$ million for the year ended December 31, 2010. The 2011 provision for loan losses reflects the combined impact of a $\$ 5.5$ million increase in the portion of the specific allowance for loan losses that we allocate to impaired loans, $\$ 13.2$ million in net charge-offs and a $\$ 4.0$ million increase in the general component of the allowance for loan losses.

Net loan charge-offs for 2011 were $\$ 13.2$ million, or $1.04 \%$ of average loans, compared to $\$ 8.5$ million, or $0.75 \%$ of average loans, in 2010. Our allowance for loan losses was $\$ 31.7$ million, or $2.52 \%$ of total loans, at December 31, 2011, compared to $\$ 22.2$ million, or $2.07 \%$ of total loans, at December 31, 2010. The allowance for loan losses represented $41.2 \%$ of nonperforming loans at December 31, 2011. To the best of our knowledge, we have recorded all losses that are both probable and reasonable to estimate for each reporting period.

Comparison of Year 2010 to 2009. We recorded a provision for loan losses of $\$ 12.1$ million for the year ended December 31, 2010, compared to $\$ 8.8$ million for the year ended December 31, 2009. The 2010 provision for loan losses reflects the combined impact of a $\$ 4.4$ million increase in the specific portion of the allowance for loan losses that we allocate to impaired loans and $\$ 8.5$ million in net charge-offs, which were partially offset by a $\$ 794,000$ decrease in the general portion of the allowance for loan losses.

Net loan charge-offs for 2010 were $\$ 8.5$ million, or $0.75 \%$ of average loans, compared to $\$ 4.9$ million, or $0.39 \%$ of average loans, in 2009. Our allowance for loan losses was $\$ 22.2$ million, or $2.07 \%$ of total loans, at December 31, 2010, compared to $\$ 18.6$ million, or $1.51 \%$ of total loans, at December 31, 2009. The allowance for loan losses represented $48.5 \%$ of nonperforming loans at December 31, 2010. To the best of our knowledge, we have recorded all losses that are both probable and reasonable to estimate for each reporting period.

## Noninterest Income

|  | Years Ended December 31, |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 | 2011/2010 |  | 10/2009 |
|  | (Dollars in thousands) |  |  |  |  |  |
| Noninterest Income: |  |  |  |  |  |  |
| Deposit service charges and fees | \$ 2,667 | \$ 3,020 | \$ 3,363 | \$ (353) | \$ | (343) |
| Other fee income | 1,598 | 1,868 | 1,816 | (270) |  | 52 |
| Insurance commissions and annuities income | 659 | 775 | 715 | (116) |  | 60 |
| Gain on sale of loans, net | 340 | 501 | 699 | (161) |  | (198) |
| Gain (loss) on sales of securities |  | 31 | (988) | (31) |  | 1,019 |
| Loss on disposition of premises and equipment | (19) | (19) | (40) |  |  | 21 |
| Loan servicing fees | 538 | 604 | 653 | (66) |  | (49) |
| Amortization of servicing assets | (252) | (549) | (482) | 297 |  | (67) |
| Recovery (impairment) of servicing assets | (15) | 74 | 36 | (89) |  | 38 |
| Earnings (loss) on bank owned life insurance | 626 | 430 | (20) | 196 |  | 450 |
| Trust income | 676 | 44 | 49 | 632 |  | (6) |
| Other | 499 | 349 | 1,438 | 150 |  | $(1,088)$ |
| Total noninterest income | \$7,317 | \$7,128 | \$7,239 | \$ 189 | \$ | (111) |

Comparison of Year 2011 to 2010. Our noninterest income increased by $\$ 189,000$ to $\$ 7.3$ million for the year ended December 31, 2011, from $\$ 7.1$ million for the year ended December 31, 2010. Our noninterest income for 2011 included trust department income of $\$ 676,000$ compared to $\$ 44,000$ for 2010, due to the operation of the trust department acquired in the Downers Grove National Bank transaction on March 18, 2011.

Additional factors affecting the change in noninterest income included a $\$ 353,000$, or $11.7 \%$, decrease in deposit service charges and fees to $\$ 2.7$ million, from $\$ 3.0$ million for 2010. Income from insurance commissions and annuities decreased $\$ 116,000$, or $15.0 \%$, to $\$ 659,000$ for the year ended December 31, 2011, compared to $\$ 775,000$ for 2010 . Gains on the sale of loans decreased by $\$ 161,000$, or $32.1 \%$, to $\$ 340,000$, compared to $\$ 501,000$ for 2010. Loan servicing fees decreased $\$ 66,000$, or $10.9 \%$, to $\$ 538,000$ for the year ended December 31, 2011, from $\$ 604,000$ for 2010. Mortgage servicing rights amortization expense decreased $\$ 297,000$ or $54.1 \%$, to $\$ 252,000$ for the year ended December 31, 2011, compared to $\$ 549,000$ for 2010. Bank-owned life insurance produced earnings of $\$ 626,000$ for 2011, an increase of $45.6 \%$, compared to a $\$ 430,000$ for 2010.

Comparison of Year 2010 to 2009. Our noninterest income decreased by $\$ 111,000$ to $\$ 7.1$ million for the year ended December 31, 2010, from $\$ 7.2$ million for the year ended December 31, 2009. Our noninterest income for 2010 included $\$ 31,000$ gain on the sale of securities, compared a $\$ 988,000$ pre-tax loss relating to the sale of our Freddie Mac preferred stocks in 2009. Additional factors affecting the change in noninterest income from year-to-year included a $\$ 343,000$, or $10.2 \%$, decrease in deposit service charges and fees to $\$ 3.0$ million, from $\$ 3.4$ million for 2009. Income from insurance commissions and annuities increased by $\$ 60,000$, or $8.4 \%$, to $\$ 775,000$ for the year ended December 31, 2010, compared to $\$ 715,000$ for 2009 . Gains on the sale of loans decreased by $\$ 198,000$, or $28.3 \%$, to $\$ 501,000$, compared to $\$ 699,000$ for 2009 . We recognized a net loss of $\$ 19,000$ on the disposition of premises and equipment during 2010, compared to a net loss of $\$ 40,000$ in 2009. Loan servicing fees decreased $\$ 49,000$, or $7.5 \%$, to $\$ 604,000$ for the year ended December 31, 2010, from $\$ 653,000$ for the year ended December 31, 2009. Mortgage servicing rights amortization expense increased $\$ 67,000$ or $13.9 \%$, to $\$ 549,000$ for the year ended December 31, 2010, compared to $\$ 482,000$ for 2009 . We recorded a reserve recovery of $\$ 74,000$ on our

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mortgage servicing rights in 2010, compared to a reserve recovery of $\$ 36,000$ on our mortgage servicing rights in 2009. Bank-owned life insurance produced earnings of $\$ 430,000$ for 2010, compared to a loss of $\$ 20,000$ for 2009 . Other income for 2009 included a $\$ 1.3$ million gain on the sale of our merchant processing operations.

## Noninterest Expense

|  | Years Ended December 31, |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2010 | 2009 | 2011/2010 |  | 10/2009 |
|  | (Dollars in thousands) |  |  |  |  |  |
| Noninterest Expense: |  |  |  |  |  |  |
| Compensation and benefits | \$ 26,027 | \$ 26,339 | \$ 29,046 | \$ (312) | \$ | $(2,707)$ |
| Office occupancy and equipment | 7,319 | 6,380 | 6,845 | 939 |  | (465) |
| Advertising and public relations | 890 | 1,277 | 1,321 | (387) |  | (44) |
| Information technology | 4,182 | 3,733 | 3,637 | 449 |  | 96 |
| Supplies, telephone and postage | 1,698 | 1,596 | 1,819 | 102 |  | (223) |
| Amortization of intangibles | 1,689 | 1,595 | 1,690 | 94 |  | (95) |
| Nonperforming asset management | 4,431 | 3,342 | 770 | 1,089 |  | 2,572 |
| Loss on sale other real estate owned | 15 | 415 | 82 | (400) |  | 333 |
| Operations of other real estate owned | 2,350 | 1,165 | 309 | 1,185 |  | 856 |
| Write down other real estate owned | 3,970 | 2,392 | 882 | 1,578 |  | 1,510 |
| Loss on impairment of securities |  |  | 401 |  |  | (401) |
| FDIC insurance premiums | 1,441 | 2,126 | 2,225 | (685) |  | (99) |
| Acquisition costs | 1,761 | 81 |  | 1,680 |  | 81 |
| Goodwill impairment | 23,862 |  |  | 23,862 |  |  |
| Other | 4,073 | 3,408 | 3,704 | 665 |  | (296) |
| Total noninterest expense | \$83,708 | \$ 53,849 | \$ 52,731 | \$ 29,859 | \$ | 1,118 |

Comparison of Year 2011 to 2010. For the year ended December 31, 2011, noninterest expense increased by $\$ 29.9$ million, or $55.4 \%$, to $\$ 83.7$ million, from $\$ 53.8$ million for 2010. The increase was primarily due to the recording of a $\$ 23.9$ million goodwill impairment expense in 2011, increased nonperforming asset management and OREO operations expenses, and expenses recorded in connection with acquisitions. Compensation and benefits expense remained flat at approximately $\$ 26$ million. Stock-based compensation expense decreased $\$ 2.1$ million because the majority of stock awards fully vested in December 2010. The decrease in stock-based compensation expense was partially offset by residual transitional staffing expenses relating to the Downers Grove National Bank acquisition and the additional staffing that was required for the trust department and the two branch offices that were acquired in the transaction. Office occupancy and equipment expense increased $\$ 939,000$, or $14.7 \%$, to $\$ 7.3$ million, compared to $\$ 6.4$ million for 2010 , due in substantial part to the Downers Grove National Bank acquisition. Noninterest expense for 2011 included $\$ 4.4$ million of nonperforming asset management expenses, compared to $\$ 3.3$ million for 2010, and $\$ 6.3$ million of expense for operations of other real estate owned, including asset write-downs and gain or loss on disposition, compared to $\$ 3.6$ million for 2010. Expense for operations of other real estate owned included asset write downs, and gains and losses on disposition. Acquisition expenses reflected a $\$ 1.4$ million expense relating to the acquisition of Downers Grove National Bank, including $\$ 518,000$ for data processing contracts and operational expenses and $\$ 675,000$ contract and severance payments, and a $\$ 396,000$ expense relating to our Chicago area multi-family loan purchase from Citibank.

Comparison of Year 2010 to 2009. For the year ended December 31, 2010, noninterest expense increased by $\$ 1.1$ million, or $2.1 \%$, to $\$ 53.8$ million, from $\$ 52.7$ million for the year ended December 31, 2009. Noninterest expense for 2010 included $\$ 7.3$ million in expenses for nonperforming asset management and operations of other real estate owned. Noninterest expense for 2009 included a $\$ 401,000$ pre-tax impairment loss that we recorded on our holdings of Freddie Mac preferred stocks. Additional factors affecting the change in noninterest expense from year-to-year included a $\$ 2.7$ million, or $9.3 \%$, decrease in compensation expense to $\$ 26.3$ million for the year ended December 31, 2010 , from $\$ 29.0$ million for the year ended December 31, 2009. The decrease was due in part to a decrease of 44 full-time equivalent employees from 372 in 2009 to 328 in 2010. Supplies, telephone and postage expenses decreased $\$ 223,000$, or $12.3 \%$, to $\$ 1.6$ million, and intangible amortization expense decreased by $\$ 95,000$. Net expenses for nonperforming asset management for 2010 included legal expenses of $\$ 876,000$, receiver fees of $\$ 372,000$, and real estate taxes and insurance of $\$ 1.9$ million. Net expenses for operations of other real estate owned totaled $\$ 3.6$ million for 2010, compared to $\$ 1.3$ million for the same period in 2009 . Net expenses for operations of other real estate owned included $\$ 2.4$ million in write-downs on OREO and $\$ 415,000$ of losses upon sale of OREO.

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## Income Taxes

Comparison of Year 2011 to 2010. For the year ended December 31, 2011, we recorded an income tax expense of $\$ 12.4$ million for the year ended December 31, 2011, compared to an income tax benefit of $\$ 2.7$ million for 2010. The recognition of the $\$ 12.4$ million income tax expense for 2011 resulted from a non-cash charge of $\$ 22.6$ million for the establishment of a full valuation allowance for our deferred tax assets. The effective tax rate was $38.94 \%$ for the year ended December 31, 2010. The effective tax rate for the year ended December 31, 2011 is not meaningful due to the size of our operating loss relative to the income expense resulting from the valuation allowance.

Comparison of Year 2010 to 2009. For the year ended December 31, 2010, we recorded an income tax benefit of $\$ 2.7$ million, compared to an income tax benefit of $\$ 13,000$ for the year ended December 31, 2009. The effective tax rates were $38.94 \%$ and $1.73 \%$ for the years ended December 31, 2010 and 2009, respectively. For 2009, the difference between the GAAP basis (fair market value at the date of grant) and the tax basis (fair market value at the date of vesting) of equity-based compensation granted in prior years reduced our income tax benefit.

## Impact of Inflation and Changing Prices

The Company s consolidated financial statements and the related notes have been prepared in accordance with GAAP. GAAP generally requires the measurement of financial position and operating results in terms of historical dollars without considering changes in the relative purchasing power of money over time due to inflation. The impact of inflation, if any, is reflected in the increased cost of our operations. Unlike industrial companies, our assets and liabilities are primarily monetary in nature. As a result, changes in market interest rates have a greater impact on performance than the effects of inflation.

## Management of Interest Rate Risk

Qualitative Analysis. A significant form of market risk is interest rate risk. Interest rate risk results from timing differences in the maturity or repricing of our assets, liabilities and off balance sheet contracts (i.e., forward loan commitments), the effect of loan prepayments and deposit withdrawals, the difference in the behavior of lending and funding rates arising from the use of different indices and yield curve risk arising from changing rate relationships across the spectrum of maturities for constant or variable credit risk investments. In addition to directly affecting net interest income, changes in market interest rates can also affect the amount of new loan originations, the ability of borrowers to repay variable rate loans, the volume of loan prepayments and refinancings, the carrying value of investment securities classified as available-for-sale and the flow and mix of deposits.

The general objective of our interest rate risk management is to determine the appropriate level of risk given our business strategy and then manage that risk in a manner that is consistent with our policy to reduce, to the extent possible, the exposure of our net interest income to changes in market interest rates. Our Asset/Liability Management Committee ( ALCO ), which consists of certain members of senior management, evaluates the interest rate risk inherent in certain assets and liabilities, our operating environment and capital and liquidity requirements, and modifies our lending, investing and deposit gathering strategies accordingly. The Board of Directors Asset/Liability Management Committee then reviews the ALCO s activities and strategies, the effect of those strategies on our net interest margin, and the effect that changes in market interest rates would have on the economic value of our loan and securities portfolios as well as the intrinsic value of our deposits and borrowings, and reports to the full Board of Directors.

We actively evaluate interest rate risk in connection with our lending, investing and deposit activities. In an effort to better manage interest-rate risk, we have de-emphasized the origination of residential mortgage loans, and have increased our emphasis on the origination of nonresidential real estate loans, multi-family mortgage loans, commercial loans and commercial leases. In addition, depending on market interest rates and our capital and liquidity position, we generally sell all or a portion of our longer-term, fixed-rate residential loans, usually on a servicing-retained basis. Further, we primarily invest in shorter-duration securities, which generally have lower yields compared to longer-term investments. Shortening the average maturity of our interest-earning assets by increasing our investments in shorter-term loans and securities, as well as loans with variable rates of interest, helps to better match the maturities and interest rates of our assets and liabilities, thereby reducing the exposure of our net interest income to changes in market interest rates. Finally, we have classified all of our investment portfolio as available-for-sale so as to provide flexibility in liquidity management.

We utilize a combination of analyses to monitor the Bank s exposure to changes in interest rates. The economic value of equity analysis is a model that estimates the change in net portfolio value ( NPV ) over a range of interest rate scenarios. NPV is the discounted present value of expected cash flows from assets, liabilities and off-balance sheet contracts. In calculating changes in NPV, we assume estimated loan prepayment rates, reinvestment rates and deposit decay rates that seem most likely based on historical experience during prior interest rate changes.

Our net interest income analysis utilizes the data derived from the dynamic GAP analysis, described below, and applies several additional elements, including actual interest rate indices and margins, contractual limitations such as interest rate floors and caps and the U.S. Treasury yield curve as of the balance sheet date. In addition, we apply consistent parallel yield curve shifts (in both directions) to determine possible changes in net interest income if the theoretical yield curve shifts occurred instantaneously. Net interest income analysis also adjusts the dynamic GAP repricing analysis based on changes in prepayment rates resulting from the parallel yield curve shifts.

Our dynamic GAP analysis determines the relative balance between the repricing of assets and liabilities over multiple periods of time (ranging from overnight to five years). Dynamic GAP analysis includes expected cash flows from loans and mortgage-backed securities, applying prepayment rates based on the differential between the current interest rate and the market interest rate for each loan and security type. This analysis identifies mismatches in the timing of asset and liability repricing but does not necessarily provide an accurate indicator of interest rate risk because it omits the factors incorporated into the net interest income analysis.

Quantitative Analysis. The following table sets forth, as of December 31, 2011, the estimated changes in the Bank s NPV and net interest income that would result from the designated instantaneous parallel shift in the U.S. Treasury yield curve. Computations of prospective effects of hypothetical interest rate changes are based on numerous assumptions including relative levels of market interest rates, loan prepayments and deposit decay, and should not be relied upon as indicative of actual results.

| Change in Interest Rates (basis points) | Estimated Increase in NPV |  |  | Increase in Estimated Net Interest Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Percent | Amount | Percent |
| +400 | \$ | 40,131 | 20.56\% | \$ 14,188 | 23.28\% |
| +300 |  | 35,894 | 18.39 | 10,786 | 17.70 |
| +200 |  | 30,895 | 15.83 | 7,187 | 11.79 |
| +100 |  | 24,448 | 12.53 | 3,584 | 5.88 |
| 0 |  |  |  |  |  |

The Company has opted not to include an estimate for a decrease in rates at December 31, 2011 as the results are not relevant given the current targeted fed funds rate of the Federal Open Market Committee. The table set forth above indicates that at December 31, 2011, in the event of an immediate 200 basis point increase in interest rates, the Bank would be expected to experience a $15.83 \%$ increase in NPV and a $\$ 7.2$ million increase in net interest income. This data does not reflect any actions that we may undertake in response to changes in interest rates, such as changes in rates paid on certain deposit accounts based on local competitive factors, which could reduce the actual impact on NPV and net interest income, if any.

Certain shortcomings are inherent in the methodology used in the above interest rate risk measurements. Modeling changes in NPV and net interest income requires that we make certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. The NPV and net interest income table presented above assumes that the composition of our interest-rate-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and, accordingly, the data does not reflect any actions that we may undertake in response to changes in interest rates, such as changes in rates paid on certain deposit accounts based on local competitive factors. The table also assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration to maturity or the repricing characteristics of specific assets and liabilities. Accordingly, although the NPV and net interest income table provides an indication of our sensitivity to interest rate changes at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income and will differ from actual results.

## Liquidity Management

Liquidity Management Bank. The overall objective of our liquidity management is to ensure the availability of sufficient cash funds to meet all financial commitments and to take advantage of investment opportunities. We manage liquidity in order to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings as they mature, and to fund new loans and investments as opportunities arise.

Our primary sources of funds are deposits, principal and interest payments on loans and securities, and, to a lesser extent, wholesale borrowings, the proceeds from maturing securities and short-term investments, and the proceeds from the sales of loans and securities. The scheduled amortization of loans and securities, as well as proceeds from borrowings, are predictable sources of funds. Other funding sources, however, such as deposit inflows, mortgage prepayments and mortgage loan sales are greatly influenced by market interest rates, economic conditions and competition.

Our cash flows are derived from operating activities, investing activities and financing activities as reported in the Consolidated Statements of Cash Flows in our Consolidated Financial Statements. Our primary investing activities are the origination for investment of one-to-four family residential mortgage loans, multi-family mortgage, nonresidential real estate, commercial leases, construction and land, and commercial loans and the purchase of investment securities and mortgage-backed securities. During the years ended December 31, 2011, 2010 and 2009, our loans originated for investment totaled $\$ 573.2$ million, $\$ 676.4$ million, and $\$ 796.3$ million, respectively. Purchases of loans totaled $\$ 154.2$ million, $\$ 2.7$ million, and $\$ 19.4$ million for the years ended December 31, 2011, 2010 and 2009, respectively. Purchases of securities totaled $\$ 37.6$ million and $\$ 50.5$ million for the years ended December 31, 2011 and 2010, respectively. There were no purchases of securities in 2009.

These activities were funded primarily by principal repayments on loans and securities, and the sale of loans and securities. During the years ended December 31, 2011, 2010 and 2009, principal repayments on loans totaled $\$ 632.9$ million, $\$ 817.4$ million, and $\$ 852.1$ million, respectively. During the years ended December 31, 2011, 2010 and 2009, principal repayments on securities totaled $\$ 30.7$ million, $\$ 30.1$ million, and $\$ 22.7$ million, respectively. During the years ended December 31, 2011, 2010 and 2009, proceeds from maturities and sales of securities totaled $\$ 43.8$ million, $\$ 1.8$ million, and $\$ 2.8$ million, respectively. During the years ended December 31, 2011, 2010 and 2009, the proceeds from the sale of loans totaled $\$ 17.6$ million, $\$ 17.5$ million, and $\$ 42.4$ million, respectively.

Loan origination commitments totaled $\$ 15.8$ million at December 31, 2011, and consisted of $\$ 13.5$ million of fixed-rate loans and $\$ 2.3$ million of adjustable-rate loans. Unused lines of credit and standby letters of credit granted to customers totaled $\$ 116.5$ million and $\$ 1.8$ million, respectively, at December 31, 2011. At December 31, 2011, commitments to sell mortgages totaled $\$ 4.1$ million.

Deposit flows are generally affected by the level of market interest rates, the interest rates and other terms and conditions on deposit products offered by our banking competitors, and other factors. We had a net deposit increase of $\$ 97.2$ million, $\$ 2.0$ million, and $\$ 163.5$ million for the years ended December 31, 2011, 2010 and 2009, respectively. At times during recent periods, we have not actively competed for higher cost deposit accounts, including certificates of deposit, choosing instead to fund loan growth from the loan and lease repayments. Certificates of deposit that are scheduled to mature in one year or less from December 31, 2011 totaled $\$ 264.8$ million. Based upon prior experience and our current pricing strategy, we believe that we will retain a significant portion of these deposits upon their maturities.

We anticipate that we will have sufficient funds available to meet current loan commitments and lines of credit and maturing certificates of deposit that are not renewed or extended. We generally remain fully invested and utilize additional sources of funds through FHLBC advances, of which $\$ 3.0$ million were outstanding at December 31, 2011. At December 31, 2011 we had the ability to borrow an additional $\$ 224.1$ million under our credit facilities with the FHLBC. Furthermore, we have unpledged securities that could be used to support borrowings in excess of $\$ 50.8$ million. Finally, at December 31, 2011 we had a line of credit available with the Federal Reserve Bank of Chicago. At December 31, 2011, there was no outstanding balance on these credit lines.

We minimize the funds required to originate one-to-four family residential mortgage loans in two ways. We sell in the secondary market virtually all of our eligible fixed-rate one-to-four family residential mortgage loans.

Liquidity Management - Company. The liquidity needs of the Company on an unconsolidated basis consist primarily of operating expenses, dividends to stockholders and stock repurchases. The primary sources of liquidity for the Company currently are $\$ 11.9$ million of cash and cash equivalents and periodic cash dividends from the Bank.

The Dodd Frank Act, which was signed by the President on July 21, 2010, provided for the transfer of the authority for regulating and supervising federal savings banks from the OTS to the OCC, and the authority for regulating and supervising savings and loan holding companies and their non depository subsidiaries from the OTS to the FRB. The transfer occurred on July 21, 2011.

As a result of the regulatory restructuring occasioned by the Dodd-Frank Act, the Company is now subject to Federal Reserve Board Supervisory Letter SR 09-4, which provides that a holding company should, among other things, inform the Federal Reserve Bank prior to declaring a dividend if its net income for the current quarter is not sufficient to fully fund the dividend, and inform the Federal Reserve Bank and consider eliminating, deferring or significantly reducing its dividends if its net income for the current quarter is not sufficient to fully fund the dividends, or if its net income for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends.

Supervisory Letter SR 09-4 also applies to share repurchases and sets forth similar guidelines pertaining to share repurchases. During 2011, we used $\$ 4.6$ million of existing cash and cash equivalents to pay cash dividends to our stockholders.

As of December 31, 2011, we were not aware of any known trends, events or uncertainties that had or were reasonably likely to have a material impact on our liquidity. As of December 31, 2011, we had no other material commitments for capital expenditures.

## Capital Management

Capital Management - Bank. The overall objectives of our capital management are to ensure the availability of sufficient capital to support loan, deposit and other asset and liability growth opportunities and to maintain capital to absorb unforeseen losses or write-downs that are inherent in the business risks associated within the banking industry. We seek to balance the need for higher capital levels to address such unforeseen risks and the goal to achieve an adequate return on the capital invested by our stockholders.

The Bank is subject to regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by the OCC that, if undertaken, could have a direct material effect on the Bank s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank s assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank scapital amounts and classification are also subject to qualitative judgments by regulators about components, risk weightings, and other factors.

The prompt corrective action regulations provide five classifications, including well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. Adequately capitalized institutions require regulatory approval to accept brokered deposits. If undercapitalized, a financial institution scapital distributions, asset growth and expansion are limited, and for the submission of a capital restoration is required.

At year-end, actual capital ratios and minimum required ratios for the Bank were:
$\left.\begin{array}{lccc} & \text { Actual Ratio } & \begin{array}{c}\text { Minimum } \\ \text { Required for } \\ \text { Capital } \\ \text { Adequacy } \\ \text { Purposes }\end{array} & \begin{array}{c}\text { Minimum Required to Be } \\ \text { Well Capitalized } \\ \text { Under }\end{array} \\ \text { Prompt Corrective Action } \\ \text { Provisions }\end{array}\right\}$
(1) Capital calculations for December 31, 2011 were made in accordance with OCC guidance, compared to the December 31, 2010 calculation in accordance with the OTS guidance.
See Note 11 - Regulatory Matters in our Consolidated Financial Statements for a reconciliation of the Bank s equity under GAAP to regulatory capital.

As of December 31, 2011, the Bank as well capitalized under the OCC regulatory framework for prompt corrective action. As of December 31, 2010, the Bank as well capitalized under the OTS regulatory framework for prompt corrective action. There are no conditions or events since those notifications that management believes have changed the institution s capitalization category.

Capital Management - Company. On June 23, 2005, the Company completed its mutual-to-stock conversion and sold 24,466,250 shares of common stock in a subscription offering at $\$ 10.00$ per share and raised $\$ 240.3$ million in offering proceeds, net of offering expenses. The Company contributed $\$ 120.9$ million of the net proceeds to the Bank, paid off $\$ 30$ million of term borrowings, loaned $\$ 19.6$ million to our ESOP and retained the remaining net proceeds of $\$ 72$ million. Subsequent to the mutual-to-stock conversion, the Bank declared aggregate dividends of $\$ 60.0$ million to the Company. During this period the Company paid dividends totaling $\$ 33.7$ million and expended $\$ 64.6$ million for share repurchases.

Total stockholders equity was $\$ 199.9$ million at December 31, 2011, compared to $\$ 253.3$ million at December 31, 2010. The decrease in total stockholders equity was primarily due to the combined impact of our $\$ 48.7$ million net loss, our declaration and payment of cash dividends totaling $\$ 4.6$ million, and a $\$ 689,000$ decrease in accumulated other comprehensive income during the year ended December 31, 2011. The unallocated shares of common stock that our ESOP owns were reflected as a $\$ 13.2$ million reduction to stockholders equity at December 31, 2011, compared to a $\$ 14.2$ million reduction to stockholders equity at December 31, 2010.

Our Board of Directors has authorized the repurchase of up to $5,047,423$ shares of our common stock. The authorization permits shares to be repurchased in open market or negotiated transactions, and pursuant to any trading plan that may be adopted in accordance with Rule 10b5-1 of the Securities and Exchange Commission. The authorization may be utilized at management s discretion, subject to the limitations set forth in Rule 10b-18 of the Securities and Exchange Commission and other applicable legal requirements, and to price and other internal limitations established by the Board of Directors. The repurchase authorization will expire on May 15, 2012, unless extended by the Board of Directors. As of December 31, 2011, the Company had repurchased $4,239,134$ shares of its common stock out of the $5,047,423$ shares that have been authorized for repurchase. Federal Reserve Board Supervisory Letter SR $09-4$ provides that holding companies experiencing financial weaknesses such as operating losses should consult with the appropriate Federal Reserve supervisory staff before redeeming or repurchasing common stock. The Company has not initiated discussions with the Federal Reserve supervisory staff with respect to common stock repurchases, and has no plans to initiate such discussions in the immediate future. Due to the Company s operating loss in 2011, the Company will not undertake any further share repurchases without engaging in discussions with the Federal Reserve supervisory staff.

## Off-Balance Sheet Arrangements and Aggregate Contractual Obligations

Commitments. As a financial services provider, we routinely are a party to various financial instruments with off-balance-sheet risks, such as commitments to extend credit, standby letters of credit, unused lines of credit and commitments to sell loans. While these contractual obligations represent our future cash requirements, a significant portion of commitments to extend credit may expire without being drawn upon. Such commitments are subject to the same credit policies and approval process afforded to loans that we make. Although we consider commitments to extend credit in determining our allowance for loan losses, at December 31, 2011, we had made no provision for losses on commitments to extend credit, and had no specific or general allowance for losses on such commitments, as we have had no historical loss experience with commitments to extend credit and we believed that no probable and reasonably estimable losses were inherent in our portfolio as a result of our commitments to extend credit. For additional information, see Note 14- Loan Commitments and Other Off-Balance Sheet Activities in our Consolidated Financial Statements.

Contractual Obligations. In the ordinary course of our operations, we enter into certain contractual obligations. Such obligations include operating leases for premises and equipment.

The following table summarizes our significant fixed and determinable contractual obligations and other funding needs by payment date at December 31, 2011. The payment amounts represent those amounts due to the recipient and do not include any unamortized premiums or discounts or other similar carrying amount adjustments.

|  | Payments Due by Period |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contractual Obligations | Less than One Year | One to Three Years (D | Three to Five Years lars in thous |  | More than Five Years ds) |  | Total |
| Certificates of deposit | \$ 264,826 | \$ 81,582 | \$ | 18,003 | \$ |  | \$ 364,411 |
| Borrowings |  | 3,000 |  |  |  |  | 3,000 |
| Standby letters of credit | 1,760 | 55 |  |  |  |  | 1,815 |
| Operating leases | 477 | 935 |  | 873 |  | 6,508 | 8,793 |
| Total | \$ 267,063 | \$ 85,572 | \$ | 18,876 | \$ | 6,508 | \$ 378,019 |
| Commitments to extend credit | \$ 132,292 | \$ | \$ |  | \$ |  | \$ 132,292 |

ITEM 7A. OUANTITATIVE AND OUALITATIVE DISCLOSURE ABOUT MARKET RISK
For information regarding market risk see Item 7- Management s Discussion and Analysis of Financial Condition and Results of Operations Management of Interest Rate Risk.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

## REPORT OF MANAGEMENT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management of BankFinancial Corporation is responsible for establishing and maintaining effective internal control over financial reporting.

Management evaluates the effectiveness of internal control over financial reporting and tests for reliability of recorded financial information through a program of ongoing internal audits. Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

The Company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. The Company s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company $s$ assets that could have a material effect on the financial statements.

Management assessed the Company s internal control over financial reporting as of December 31, 2011, as required by Section 404 of the Sarbanes-Oxley Act of 2002, based on the criteria for effective internal control over financial reporting described in the Internal Control-Integrated Framework, adopted by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this assessment, management concludes that, as of December 31, 2011, the Company s internal control over financial reporting is effective.

The Company s independent registered public accounting firm has issued their report on the effectiveness of the Company s internal control over financial reporting. That report follows under the heading, Report of Independent Registered Public Accounting Firm.
/s/ F. Morgan Gasior
F. Morgan Gasior

Chairman of the Board, Chief Executive
Officer and President
/s/ Paul A. Cloutier
Paul A. Cloutier
Executive Vice President and
Chief Financial Officer

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We have audited the accompanying consolidated statements of financial condition of BankFinancial Corporation (the Company ) as of December 31, 2011 and 2010, and the related consolidated statements of operations, changes in stockholders equity and comprehensive income (loss), and cash flows for each of the years in the three-year period ended December 31,2011. We also have audited the Company s internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company s management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management s Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on these financial statements and an opinion on the Company s internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design, and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company $s$ internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company $s$ assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of BankFinancial Corporation as of December 31, 2011 and 2010, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2011 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2010, based on criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

Crowe Horwath LLP

Oak Brook, Illinois

March 13, 2012

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

December 31, 2011 and 2010
(In thousands, except share and per share data)


LIABILITIES AND STOCKHOLDERS EQUITY
Liabilities:

| Deposits | 1,332,552 | 1,235,377 |
| :---: | :---: | :---: |
| Borrowings | 9,322 | 23,749 |
| Advance payments by borrowers taxes and insurance | 10,976 | 7,325 |
| Accrued interest payable and other liabilities | 10,868 | 10,919 |
| Total liabilities | 1,363,718 | 1,277,370 |
| Commitments and contingent liabilities |  |  |
| Stockholders equity: |  |  |
| Preferred Stock, $\$ 0.01$ par value, 25,000,000 shares authorized, none issued or outstanding |  |  |
| Common Stock, $\$ 0.01$ par value, $100,000,000$ shares authorized; $21,072,966$ shares issued at December 31, 2011 and 2010 | 211 | 211 |
| Additional paid-in capital | 193,801 | 194,186 |
| Retained earnings | 17,946 | 71,278 |
| Unearned Employee Stock Ownership Plan shares | $(13,212)$ | $(14,190)$ |
| Accumulated other comprehensive income | 1,111 | 1,800 |


| Total stockholders equity | 199,857 | 253,285 |
| :--- | ---: | ---: | ---: |
| Total liabilities and stockholders equity | $\$ 1,563,575$ | $\$ 1,530,655$ |

See accompanying notes to cosolidated financial statements.

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF OPERATIONS

Years ended December 31, 2011, 2010, and 2009
(In thousands, except per share data)

|  | 2011 |  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest and dividend income |  |  |  |  |  |  |
| Loans, including fees | \$ | 66,706 | \$ | 60,926 | \$ | 69,170 |
| Securities |  | 2,665 |  | 3,488 |  | 4,816 |
| Other |  | 337 |  | 522 |  | 123 |
| Total interest income |  | 69,708 |  | 64,936 |  | 74,109 |
| Interest expense |  |  |  |  |  |  |
| Deposits |  | 6,693 |  | 12,333 |  | 18,501 |
| Borrowings |  | 222 |  | 853 |  | 2,056 |
| Total interest expense |  | 6,915 |  | 13,186 |  | 20,557 |
| Net interest income |  | 62,793 |  | 51,750 |  | 53,552 |
| Provision for loan losses |  | 22,723 |  | 12,083 |  | 8,811 |
| Net interest income after provision for loan losses |  | 40,070 |  | 39,667 |  | 44,741 |
| Noninterest income |  |  |  |  |  |  |
| Deposit service charges and fees |  | 2,667 |  | 3,020 |  | 3,363 |
| Other fee income |  | 1,598 |  | 1,868 |  | 1,816 |
| Insurance commissions and annuities income |  | 659 |  | 775 |  | 715 |
| Gain on sale of loans, net |  | 340 |  | 501 |  | 699 |
| Gain (loss) on sale of securities |  |  |  | 31 |  | (988) |
| Loss on disposition of premises and equipment, net |  | (19) |  | (19) |  | (40) |
| Loan servicing fees |  | 538 |  | 604 |  | 653 |
| Amortization and impairment of servicing assets |  | (267) |  | (475) |  | (446) |
| Earnings (loss) on bank owned life insurance |  | 626 |  | 430 |  | (20) |
| Trust |  | 676 |  | 44 |  | 49 |
| Other |  | 499 |  | 349 |  | 1,438 |
| Total noninterest income |  | 7,317 |  | 7,128 |  | 7,239 |
| Noninterest expense |  |  |  |  |  |  |
| Compensation and benefits |  | 26,027 |  | 26,339 |  | 29,046 |
| Office occupancy and equipment |  | 7,319 |  | 6,380 |  | 6,845 |
| Advertising and public relations |  | 890 |  | 1,277 |  | 1,321 |
| Information technology |  | 4,182 |  | 3,733 |  | 3,637 |
| Supplies, telephone, and postage |  | 1,698 |  | 1,596 |  | 1,819 |
| Amortization of intangibles |  | 1,689 |  | 1,595 |  | 1,690 |
| Nonperforming asset management |  | 4,431 |  | 3,342 |  | 770 |
| Loss on sale of other real estate owned |  | 15 |  | 415 |  | 82 |

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| Operations of other real estate owned | 6,320 |  | 3,557 |  | 1,191 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loss on impairment of securities |  |  |  |  |  | 401 |
| FDIC insurance premiums |  | 1,441 |  | 2,126 |  | 2,225 |
| Acquisition costs |  | 1,761 |  | 81 |  |  |
| Goodwill impairment |  | 23,862 |  |  |  |  |
| Other |  | 4,073 |  | 3,408 |  | 3,704 |
| Total noninterest expense |  | 83,708 |  | 53,849 |  | 52,731 |
| Loss before income taxes |  | $(36,321)$ |  | $(7,054)$ |  | (751) |
| Income tax expense (benefit) |  | 12,375 |  | $(2,747)$ |  | (13) |
| Net loss | \$ | $(48,696)$ | \$ | $(4,307)$ | \$ | (738) |
| Basic loss per common share | \$ | (2.46) | \$ | (0.22) | \$ | (0.04) |
| Diluted loss per common share | \$ | (2.46) | \$ | (0.22) | \$ | (0.04) |
| Weighted average common shares outstanding |  | 19,770,023 |  | 19,664,109 |  | 19,698,074 |
| Diluted weighted average common shares outstanding |  | 19,770,023 |  | 19,664,109 |  | 19,698,074 |

See accompanying notes to consolidated financial statements.

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY AND

## COMPREHENSIVE INCOME (LOSS)

Years ended December 31, 2011, 2010, and 2009
(In thousands, except per share data)

|  | CommonStock |  | Additional Paid-in Capital | Retained <br> Earnings <br> \$ 88,279 | Unearned <br> Employee Stock Ownership Plan Shares | Accumulated Other Comprehensive Income (Loss) |  | Total | Comprehensive Income (Loss) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 1, 2009 | S | 217 | \$ 195,119 |  | \$ $(16,148)$ | \$ | (676) | \$ 266,791 |  |  |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  | (738) |  |  |  | (738) | \$ | (738) |
| Change in other comprehensive income, net of tax effects |  |  |  |  |  |  | 2,526 | 2,526 |  | 2,526 |
| Total comprehensive income |  |  |  |  |  |  |  |  | \$ | 1,788 |
| Purchase and retirement of common stock (277,000 shares) |  | (3) | $(2,488)$ |  |  |  |  | $(2,491)$ |  |  |
| Nonvested stock awards-stock-based compensation expense |  |  | 2,556 |  |  |  |  | 2,556 |  |  |
| Cash dividends declared on common stock ( $\$ 0.28$ per share) |  |  |  | $(6,010)$ |  |  |  | $(6,010)$ |  |  |
| ESOP shares earned |  |  | (10) |  | 979 |  |  | 969 |  |  |
| Balance at December 31, 2009 | \$ | 214 | \$ 195,177 | \$ 81,531 | \$ $(15,169)$ | \$ | 1,850 | \$ 263,603 |  |  |
| Comprehensive loss: |  |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  | $(4,307)$ |  |  |  | $(4,307)$ | \$ | $(4,307)$ |
| Change in other comprehensive loss, net of tax effects |  |  |  |  |  |  | (50) | (50) |  | (50) |
| Total comprehensive loss |  |  |  |  |  |  |  |  | \$ | $(4,357)$ |
| Purchase and retirement of common stock 356,411 shares) |  | (3) | $(3,121)$ |  |  |  |  | $(3,124)$ |  |  |
| Nonvested stock awards-stock-based compensation expense |  |  | 2,155 |  |  |  |  | 2,155 |  |  |
| Cash dividends declared on common stock ( $\$ 0.28$ per share) |  |  |  | $(5,946)$ |  |  |  | $(5,946)$ |  |  |
| ESOP shares earned |  |  | (25) |  | 979 |  |  | 954 |  |  |
| Balance at December 31, 2010 | \$ | 211 | \$ 194,186 | \$ 71,278 | \$ (14,190) | \$ | 1,800 | \$ 253,285 |  |  |

See accompanying notes to consolidated financial statements.

BANKFINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY AND

## COMPREHENSIVE INCOME (LOSS)

Years ended December 31, 2011, 2010, and 2009
(In thousands, except per share data)

|  | Common Stock |  | $\begin{gathered} \text { Additional } \\ \text { Paid-in } \\ \text { Capital } \\ \$ 194,186 \end{gathered}$ | Retained <br> Earnings | Unearned <br> Employee Stock Ownership Plan Shares | Accumulated Other <br> Comprehensive Income (Loss) |  | Total | Comprehensive Loss |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2010 | \$ | 211 |  | \$ 71,278 | \$ $(14,190)$ | \$ | 1,800 | \$ 253,285 |  |
| Comprehensive loss |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  | $(48,696)$ |  |  |  | $(48,696)$ | \$ $(48,696)$ |
| Change in other comprehensive loss, net of tax effects |  |  |  |  |  |  | (689) | (689) | (689) |
| Total comprehensive loss |  |  |  |  |  |  |  |  | \$ $(49,385)$ |
| Nonvested stock awards-stock-based compensation expense |  |  | 53 |  |  |  |  | 53 |  |
| Cash dividends declared on common stock ( $\$ 0.22$ per share) |  |  |  | $(4,636)$ |  |  |  | $(4,636)$ |  |
| ESOP shares earned |  |  | (438) |  | 978 |  |  | 540 |  |
| Balance at December 31, 2011 | \$ | 211 | \$ 193,801 | \$ 17,946 | \$ $(13,212)$ | \$ | 1,111 | \$ 199,857 |  |

See accompanying notes to consolidated financial statements.

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended December 31, 2011, 2010, and 2009
(In thousands)

|  | 2011 |  | 2010 |  | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |  |
| Net loss | \$ (48,696) | \$ | $(4,307)$ | \$ | (738) |
| Adjustments to reconcile to net loss to net cash from operating activities |  |  |  |  |  |
| Provision for loan losses | 22,723 |  | 12,083 |  | 8,811 |
| Goodwill impairment | 23,862 |  |  |  |  |
| ESOP shares earned | 540 |  | 954 |  | 969 |
| Stock based compensation expense | 53 |  | 2,155 |  | 2,556 |
| Depreciation and amortization | 4,559 |  | 4,449 |  | 4,331 |
| Amortization of premiums and discounts on securities and loans | $(1,290)$ |  | (21) |  | (59) |
| Amortization of core deposit and other intangible assets | 1,689 |  | 1,588 |  | 1,676 |
| Amortization and impairment of servicing assets | 267 |  | 475 |  | 446 |
| Net change in net deferred loan origination costs | 469 |  | 324 |  | 211 |
| Net loss on sale of other real estate owned | 15 |  | 415 |  | 82 |
| Net gain on sale of loans | (340) |  | (501) |  | (699) |
| Net loss (gain) on sale of securities |  |  | (31) |  | 988 |
| Loss on impairment of securities |  |  |  |  | 401 |
| Net loss disposition of premises and equipment | 19 |  | 19 |  | 40 |
| Loans originated for sale | $(16,466)$ |  | $(19,666)$ |  | $(40,795)$ |
| Proceeds from sale of loans | 17,604 |  | 17,451 |  | 42,366 |
| Net change in: |  |  |  |  |  |
| Deferred income tax | 12,419 |  | $(2,742)$ |  | 8,854 |
| Accrued interest receivable | 172 |  | 721 |  | 621 |
| Loss (earnings) on bank owned life insurance | (626) |  | (430) |  | 20 |
| Other assets | 3,900 |  | 12,151 |  | $(17,271)$ |
| Accrued interest payable and other liabilities | (894) |  | (210) |  | 1,455 |
| Net cash from operating activities | 19,979 |  | 24,877 |  | 14,265 |
| Cash flows from investing activities |  |  |  |  |  |
| Securities |  |  |  |  |  |
| Proceeds from sales | 9,677 |  | 31 |  | 967 |
| Proceeds from maturities | 34,101 |  | 1,730 |  | 1,872 |
| Proceeds from principal repayments | 30,692 |  | 30,075 |  | 22,718 |
| Purchases of securities | $(37,557)$ |  | $(50,489)$ |  |  |
| Loans receivable |  |  |  |  |  |
| Principal payments on loans receivable | 632,918 |  | 817,376 |  | 852,140 |
| Purchases of loans | $(154,174)$ |  | $(2,738)$ |  | $(19,423)$ |
| Originated for investment | $(573,185)$ |  | $(676,424)$ |  | $(796,324)$ |
| Proceeds of redemption of Federal Reserve Bank stock | 155 |  |  |  |  |
| Proceeds from sale of other real estate owned | 9,074 |  | 4,091 |  | 331 |
| Purchase of premises and equipment, net | $(2,370)$ |  | $(1,067)$ |  | $(3,098)$ |
| Cash acquired in acquisition | 61,619 |  |  |  |  |

## BANKFINANCIAL CORPORATION

## CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended December 31, 2011, 2010, and 2009
(In thousands)

|  | 2011 | 2010 |  | 2009 |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from financing activities |  |  |  |  |
| Net change in deposits | \$ $(115,589)$ | \$ 1,982 | \$ | 163,540 |
| Net change in advance payments by borrowers for taxes and insurance | 3,617 | (727) |  | (52) |
| Net change in borrowings | $(14,427)$ | $(27,035)$ |  | $(149,566)$ |
| Repurchase and retirement of common stock |  | $(3,124)$ |  | $(2,491)$ |
| Cash dividends paid on common stock | $(4,636)$ | $(5,946)$ |  | $(6,010)$ |
| Net cash from financing activities | $(131,035)$ | $(34,850)$ |  | 5,421 |
| Net change in cash and cash equivalents | $(100,106)$ | 112,612 |  | 78,869 |
| Beginning cash and cash equivalents | 220,810 | 108,198 |  | 29,329 |
| Ending cash and cash equivalents | \$ 120,704 | \$ 220,810 | \$ | 108,198 |
| Supplemental disclosures of cash flow information: |  |  |  |  |
| Interest paid | \$ 6,849 | \$ 13,575 | \$ | 20,767 |
| Income taxes paid | - 3 | 1,300 |  | 1,500 |
| Income taxes refunded | 761 | 11,291 |  |  |
| Loans transferred to other real estate owned and in process | 14,132 | 17,437 |  | 5,990 |
| Supplemental disclosures of noncash investing activities Acquisition: |  |  |  |  |
| Noncash assets acquired: |  |  |  |  |
| Securities | \$ 10,177 | \$ | \$ |  |
| Loans receivable | 118,147 |  |  |  |
| Other real estate owned | 6,965 |  |  |  |
| Stock in Federal Home Loan Bank and Federal Reserve Bank | 903 |  |  |  |
| Goodwill | 1,296 |  |  |  |
| Premises and equipment, net | 7,442 |  |  |  |
| Accrued interest receivable | 355 |  |  |  |
| Core deposit intangible | 2,660 |  |  |  |
| FDIC prepaid expense | 774 |  |  |  |
| Income tax receivable | 774 |  |  |  |
| Deferred taxes, net | 2,662 |  |  |  |
| Other assets | 42 |  |  |  |
| Total noncash items acquired | 152,197 |  |  |  |
| Liabilities assumed: |  |  |  |  |
| Deposits | 212,939 |  |  |  |
| Advance payments by borrowers taxes and insurance | 34 |  |  |  |


| Accrued interest payable and other liabilities | 843 |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Total liabilities assumed | 213,816 |  |  |
| Cash and cash equivalents acquired | $\$ 61,619$ | $\$$ | $\$$ |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: BankFinancial Corporation, a Maryland corporation headquartered in Burr Ridge, Illinois (the Company ), is the owner of all of the issued and outstanding capital stock of BankFinancial, F.S.B. (the Bank ).

Principles of Consolidation: The consolidated financial statements include the accounts of and transactions of BankFinancial Corporation, the Maryland corporation, the Bank, and the Bank s wholly-owned subsidiaries, Financial Assurance Services, Inc. and BF Asset Recovery Corporation (collectively, the Company ). All significant intercompany accounts and transactions have been eliminated.

Nature of Business: The Company s revenues, operating income, and assets are primarily from the banking industry. All of the Company s banking operations are considered by management to be aggregated in one reportable operating segment for financial reporting purposes. Loan origination customers are mainly located in the greater Chicago metropolitan area. To supplement loan originations, the Company purchases mortgage loans. The loan portfolio is concentrated in loans that are primarily secured by real estate.

Use of Estimates: To prepare financial statements in conformity with accounting principles generally accepted in the United States of America ( GAAP ), management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ. The allowance for loan losses, mortgage servicing rights, deferred tax assets, goodwill, other intangible assets, stock-based compensation, impairment of securities and fair value of financial instruments are particularly subject to change and the effect of such change could be material to the financial statements.

Interest-bearing Deposits in Other Financial Institutions: Interest-bearing deposits in other financial institutions maturing in less than 90 days are carried at cost.

Cash Flows: Cash and cash equivalents include cash, deposits with other financial institutions maturing in less than 90 days, and daily federal funds sold. Net cash flows are reported for customer loan and deposit transactions, interest bearing deposits in other financial institutions, borrowings, and advance payments by borrowers for taxes and insurance.

Securities: Debt securities are classified as available-for-sale when they might be sold before maturity. Equity securities with readily determinable fair values are classified as available-for-sale. Securities available-for-sale are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income (loss), net of tax. Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage-backed securities where prepayments are anticipated. Gains and losses on sales are based on the amortized cost of the security sold. Declines in the fair value of securities below their cost that are other-than-temporary are reflected as realized losses. In determining if losses are other-than-temporary, management considers: (1) the length of time and extent that fair value has been less than cost or adjusted cost, as applicable, (2) the financial condition and near term prospects of the issuer, and (3) whether the Company has the intent to sell the debt security or it is more likely than not that the Company will be required to sell the debt security before the anticipated recovery.

Federal Home Loan Bank Stock: The Bank is a member of the Federal Home Loan Bank system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. Federal Home Loan Bank of Chicago ( FHLBC ) stock is carried at cost and classified as a restricted security. Current accounting guidance for FHLBC stock provides that, for impairment testing purposes, the value of long term investments such as our FHLBC common stock is based on the ultimate recoverability of the par value of the security without regard to temporary declines in value. Both cash and stock dividends are reported as income.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Loans Held for Sale: Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or estimated fair market value, as determined by outstanding commitments from investors. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings.

Mortgage loans held for sale are generally sold with servicing rights retained. The carrying value of mortgage loans sold is reduced by the fair value of the servicing right. Gains and losses on sales of mortgage loans are based on the difference between the selling price and the carrying value of the related loan sold.

Loans and Loan Income: Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, net of the allowance for loan losses, premiums and discounts on loans purchased, and net deferred loan costs. Interest income on loans is recognized in income over the term of the loan based on the amount of principal outstanding.

Premiums and discounts associated with loans purchased are amortized over the contractual term of the loan using the level yield method.

Interest income is reported on the interest method and includes amortization of net deferred loan fees and costs over the contractual loan term, adjusted for prepayments. Interest income is discontinued at the time a loan is 90 days past due or when we do not expect to receive full payment of interest or principal. Past due status is based on the contractual terms of the loan.

All interest accrued but not received for loans that have been placed on nonaccrual status is reversed against interest income. Interest received on such loans is accounted for on the cash basis or cost recovery method until qualifying for return to accrual status. Once a loan is placed on non-accrual status, the borrower must generally demonstrate at least six months of payment performance before the loan is eligible to return to accrual status. The Company may have loans classified as 90 days or more past due and still accruing. Generally, the Company does not utilize this category of loan classification unless: (1) the loan is repaid in full shortly after the period end date; (2) the loan is well secured and there are no asserted or pending barriers to its collection; or (3) the borrower has remitted all scheduled payments and is otherwise in substantial compliance with the terms of the loan, but the processing of loan payments actually received or the renewal of the loan has not occurred for administrative reasons.

Allowance for Loan Losses: The Company establishes provisions for loan losses, which are charged to the Company s results of operations to maintain the allowance for loan losses to absorb probable incurred credit losses in the loan portfolio. In determining the level of the allowance for loan losses, the Company considers past and current loss experience, trends in nonaccrual loans, evaluations of real estate collateral, current economic conditions, volume and type of lending, adverse situations that may affect a borrower s ability to repay a loan and the levels of nonperforming and other classified loans. The amount of the allowance is based on estimates and the ultimate losses may vary from the estimates as more information becomes available or events change

The Company provides for loan losses based on the allowance method. Accordingly, all loan losses are charged to the related allowance and all recoveries are credited to it. Additions to the allowance for loan losses are provided by charges to income based on various factors that, in our judgment, deserve current recognition in estimating probable incurred credit losses. The Company reviews the loan portfolio on an ongoing basis and makes provisions for loan losses on a quarterly basis to maintain the allowance for loan losses in accordance with GAAP. The allowance for loan losses consists of two components:
specific allowances established for any impaired residential owner or non-owner occupied mortgage, multi-family mortgage, nonresidential real estate, construction and land, commercial, and commercial lease loans for which the recorded investment in the loan exceeds the measured value of the loan; and

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

general allowances for loan losses for each loan class based on historical loan loss experience; and adjustments to historical loss experience (general allowances), maintained to cover uncertainties that affect our estimate of probable incurred credit losses for each loan class. If the remaining unamortized discount related to a specific pool of purchased performing loans exceeds the estimated credit losses associated with these loans, no general valuation allowance is recorded against the loans.
The adjustments to historical loss experience are based on our evaluation of several factors, including levels of, and trends in, past due and classified loans; levels of, and trends in, charge offs and recoveries; trends in volume and terms of loans, including any credit concentrations in the loan portfolio; experience, ability, and depth of lending management and other relevant staff; and national and local economic trends and conditions.

The Company evaluates the allowance for loan losses based upon the combined total of the specific and general components. Generally, when the loan portfolio increases, absent other factors, the allowance for loan loss methodology results in a higher dollar amount of estimated probable incurred credit losses than would be the case without the increase. Conversely, when the loan portfolio decreases, absent other factors, the allowance for loan loss methodology generally results in a lower dollar amount of estimated probable losses than would be the case without the decrease.

The loss ratio used in computing the required general loan loss reserve allowance for a given class of loan consists of (i) the actual loss ratio (measured on a rolling twelve-quarter basis), (ii) the change in credit quality within the specific loan class during the period, (iii) the actual inherent risk factor assigned to the specific loan class and (iv) the actual concentration of risk factor assigned to the specific loan class (collectively, the Specific Loan Class Factors ). The Specific Loan Class Risk Factors are weighted equally in the calculation. In addition, two additional quantitative factors, the National Economic risk factor and the Local Economic risk factor, are also components of the computation but are given different weightings in their computation due to their relative applicability to the specific loan class in the context of the effect of national and local economic conditions on their risk profile and performance.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

The following summarizes the applicable weightings for the quantitative economic factors evaluated with respect to the general allowance for loan losses for each loan class:

|  | National Economic <br> Risk Factor | Local Economic <br> Risk Factor |
| :--- | :--- | :---: |
| One-to-four family residential real estate loans | $10 \%$ | $20 \%$ |
| One-to-four family residential real estate loans | non-owner occupied | 10 |
| Multi-family mortgage loans | 10 | 50 |
| Wholesale commercial lending | 50 | 30 |
| Nonresidential real estate loans | 10 | 10 |
| Construction loans | 10 | 25 |
| Land loans | 10 | 25 |
| Commercial loans: |  | 25 |
| Secured | 20 |  |
| Unsecured | 20 | 30 |
| Municipal loans | 10 | 30 |
| Warehouse lines | 10 | 10 |
| Health care | 10 | 10 |
| Other | 20 | 10 |
| Commercial leases: | 25 | 30 |
| Investment rated commercial leases | 25 | N/A |
| Below investment grade | 75 | N/A |
| Non-rated | 50 | N/A |
| Lease pools | 35 | N/A |
| Consumer loans | 10 | 20 |

Mortgage Servicing Rights: Mortgage servicing rights are recognized separately when they are acquired through sales of loans. When mortgage loans are sold, servicing rights are initially recorded at fair value and gains on sales of loans are recorded in the statement of operations. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the servicing cost per loan, the discount rate, the escrow float rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses. The Company compares the valuation model inputs and results to published industry data in order to validate the model results and assumptions. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.

Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is determined by stratifying rights into groupings based on predominant risk characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount. If the Company later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase to income. Changes in valuation allowances are reported with amortization and impairment of servicing assets on the statement of operations. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses.

Servicing fee income that is reported on the statement of operations as loan servicing fees is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal; or a fixed amount per loan and are recorded as income when earned. Late

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fees and ancillary fees related to loan servicing are not material.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Other Real Estate Owned and Other Real Estate Owned in Process: Real estate properties acquired in collection of a loan are initially recorded at fair value less cost to sell at acquisition, establishing a new cost basis. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating expenses, gains and losses on disposition, and changes in the valuation allowance are reported in noninterest expense as operations of other real estate owned.

Premises and Equipment: Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is included in noninterest expense and is computed on the straight-line method over the estimated useful lives of the assets. Useful lives are estimated to be 25 to 40 years for buildings and improvements that extend the life of the original building, ten to 20 years for routine building improvements, five to 15 years for furniture and equipment, two to five years for computer hardware and software and no greater than four years on automobiles. The cost of maintenance and repairs is charged to expense as incurred and significant repairs are capitalized.

Goodwill and Other Intangible Assets: Goodwill represents the excess of cost over the fair value of the net assets of businesses acquired. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually. The Company has selected December 31 as the date to perform the annual impairment test. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the Company s only intangible asset with an indefinite life. The annual impairment analysis of goodwill includes identification of reporting units, the determination of the carrying value of each reporting unit, including the existing goodwill and intangible assets, and estimating the fair value of each reporting unit. The Company identified one significant reporting unit banking operations. The Company determined the fair value of our reporting unit and compared it to its carrying amount. If the carrying amount of a reporting unit exceeds its fair value, we are required to perform a second step to the impairment test.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Our annual impairment analysis as of December 31, 2011, indicated that the step two analysis was necessary. Step two requires that the implied fair value of the reporting unit goodwill be compared to the carrying amount of that goodwill. If the carrying amount of the reporting unit s goodwill exceeds the implied fair value of that goodwill, an impairment loss shall be recognized in an amount equal to that excess. The implied fair value of goodwill is determined in the same manner that goodwill recognized in a business combination is determined. That is, the fair value of the reporting unit is allocated to all of the individual assets and liabilities of the reporting unit, including any unrecognized identifiable intangible assets, as if the reporting unit had been acquired in a business combination and the fair value of the reporting unit is the price paid to acquire the reporting unit. The allocation process is only performed for purposes of testing goodwill for impairment, as the other assets and liabilities are not written up or written down, nor is any additional unrecognized identifiable intangible asset recorded as a part of this process. After step two, it was determined that the implied value of goodwill was less than the carrying amount, and the Company reduced the full carrying amount of goodwill with a charge to earnings.

Step one of our annual impairment analysis performed in 2010 and 2009 indicated that there was no impairment in our goodwill, as the fair value of the reporting unit exceeded the carrying amount.

Core deposit intangible assets ( CDI ), are recognized apart from goodwill at the time of acquisition based on valuations prepared by independent third parties or other estimates of fair value. In preparing such valuations, variables such as deposit servicing costs, attrition rates, and market discount rates are considered. CDI assets are amortized to expense over their useful lives.

Bank Owned Life Insurance: The Company has purchased life insurance policies on certain key executives. The Company owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Long-Term Assets: Premises and equipment, core deposit and other intangible assets, and other long-term assets are reviewed for impairment when events indicate that their carrying amount may not be recoverable from future undiscounted cash flows. If impaired, the assets are recorded at fair value.

Loan Commitments and Related Financial Instruments: Financial instruments include off-balance-sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

Income Taxes: Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Under GAAP, a deferred tax asset valuation allowance is required to be recognized if it is more likely than not that the deferred tax asset will not be realized. The determination of the realizability of the deferred tax assets is highly subjective and dependent upon judgment concerning management s evaluation of both positive and negative evidence, the forecasts of future taxable income, applicable tax planning strategies, and assessments of current and future economic and business conditions. The Company considers both positive and negative evidence regarding the ultimate realizability of our deferred tax assets. Examples of positive evidence may include the existence, if any, of taxes paid in available carry-back years and the likelihood that taxable income will be generated in future periods. Examples of negative evidence may include a cumulative loss in the current year and prior two years and negative general business and economic trends. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period of the enactment date.

Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion, or all, of the deferred tax asset will not be realized. In assessing the realization of deferred tax assets, management evaluates both positive and negative evidence, including the existence of any cumulative losses in the current year and the prior two years, the amount of taxes paid in available carry-back years, the forecasts of

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

future income, taking into account applicable tax planning strategies, and assessments of current and future economic and business conditions. This analysis is updated quarterly and adjusted as necessary. At December 31, 2011 and December 31, 2010, the Company had a net deferred tax asset of $\$ 22.6$ million and $\$ 9.3$ million, respectively. At December 31, 2011, after considering both positive and negative evidence, the Company determined that a full valuation allowance for deferred tax assets was required.

A tax position is recognized as a benefit only if it is more likely than not that the tax position would be sustained in a tax examination, presuming that a tax examination will occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely to be realized on examination. For tax positions not meeting the more likely than not test, no tax benefit is recorded. At December 31, 2011 and 2010 the Company had unrecognized tax benefits of $\$ 233,000$ and $\$ 176,000$, respectively. The Company and its subsidiary are subject to U.S. federal income tax as well as income tax of the State of Illinois. The Company is no longer subject to examination by the federal taxing authorities for years before 2007 and the Illinois taxing authorities for years before 2009 .

Beginning in 2010 and 2009, the Bank became subject to income taxes in the States of Colorado and New Jersey, respectively, due to the physical presence of regional National Commercial Leasing bankers in these jurisdictions.

The Company does not expect the total amount of unrecognized tax benefits to significantly increase or decrease in the next twelve months

The Company recognizes interest and/or penalties related to income tax matters in income tax expense. At December 31, 2011 and 2010, the Company has immaterial amounts accrued for potential interest and penalties

Retirement Plans: Employee 401(k) and profit sharing plan expense is the amount of matching contributions and any annual discretionary contribution made at the discretion of the Company s Board of Directors. Deferred compensation expense allocates the benefits over years of service.

Employee Stock Ownership Plan (ESOP ): The cost of shares issued to the ESOP, but not yet allocated to participants, is shown as a reduction of stockholders equity. Compensation expense is based on the market price of shares as they are committed to be released to participant accounts. Dividends on allocated ESOP shares reduce retained earnings; dividends on unearned ESOP shares reduce debt and accrued interest.

Earnings (Loss) Per Common Share: Basic earnings (loss) per common share is net income (loss) divided by the weighted average number of common shares outstanding during the period. ESOP shares are considered outstanding for this calculation unless unearned. Diluted earnings (loss) per common share is net income (loss) divided by the weighted average number of common shares outstanding during the period plus the dilutive effect of restricted stock shares and the additional potential shares issuable under stock options.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe that there are such matters that will have a material effect on the financial statements as of December 31, 2011.

Restrictions on Cash: Cash on hand or on deposit with the Federal Reserve Bank which is required to meet regulatory reserve and clearing requirements, based on a percentage of deposits.

Fair Values of Financial Instruments: Fair values of financial instruments are estimated using relevant market value information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Comprehensive Income (Loss): Comprehensive income (loss) consists of net income (loss) and other comprehensive income (loss). Other comprehensive income (loss) includes unrealized gains and losses on securities, which are also recognized as separate components of stockholders equity.

Stock-based Compensation: Compensation cost is recognized for stock options and restricted stock awards issued to employees, based on the fair value of these awards at the date of grant. The Black-Scholes model is utilized to estimate the fair value of stock options, while the market price of the Company s common stock at the date of grant is used for restricted stock awards. Compensation cost is recognized over the required service period, generally defined as the vesting period.

Transfers of Financial Assets: Transfers of financial assets are accounted for as sales when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Company, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Operating Segments: While management monitors the revenue streams of the various products and services, operations are managed and financial performance is evaluated on a Company-wide basis. Operating results are not reviewed by senior management to make resource allocation or performance decisions. Accordingly, all of the financial service operations are considered by management to be aggregated in one reportable operating segment.

Reclassifications: Certain reclassifications have been made in the prior year s financial statements to conform to the current year s presentation.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Recent Accounting Pronouncements

FASB ASU 2010 29, Business Combinations (Topic 805), Disclosure of Supplementary Pro Forma Information for Business Combinations ASU 201029 specifies that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only. The amendments also expand the supplemental pro forma disclosures to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings. ASU 201029 affects any public entity as defined by Topic 805 that enters into business combinations that are material on an individual or aggregate basis. This guidance is effective prospectively for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period on or after December 15, 2010. See Note 19 Acquisitions.

FASB ASU 20112 Troubled Debt Restructurings. In April 2011, the FASB amended existing guidance and clarified when creditors such as banks should classify loan modifications as troubled debt restructurings. Banks will now need to consider all available evidence when evaluating whether a loan modification is a troubled debt restructuring. This new guidance could result in more loan modifications being classified as troubled debt restructurings, which could affect the allowance for loan losses and increase disclosures. This new guidance for identifying and disclosing troubled debt restructurings is effective for interim and annual periods beginning on or after September 15, 2011 and applies retrospectively to troubled debt restructurings occurring after the beginning of the year. See Note 4 to these Consolidated Financial Statements for the required disclosures.

FASB ASU 2010 28, Intangibles Goodwill and Other (Topic 350), When to Perform Step 2 of the Goodwill Impairment Test for Reporting Units with Zero or Negative Carrying Amounts ASU 201028 affects all entities that have recognized a goodwill asset and have one or more reporting units whose carrying amount for purposes of performing Step 1 of the goodwill impairment test is zero or negative. ASU 201028 modifies Step 1 so that for those reporting units, an entity is required to perform Step 2 of the goodwill impairment test if it is more likely than not that a goodwill impairment exists. In determining whether it is more likely than not that a goodwill impairment exists, an entity should consider whether there are any adverse qualitative factors indicating that an impairment may exist. The qualitative factors are consistent with existing guidance, which requires that goodwill of a reporting unit be tested for impairment between annual tests if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. For public entities, this guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2010. The guidance is effective for a public entity s first annual period that ends on or after December 15, 2010. See Note 7 to these Consolidated Financial Statements for the required disclosures.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Newly Issued But Not Yet Effective Accounting Pronouncements

In June 2011, the FASB amended existing guidance and eliminated the option to present the components of other comprehensive income as part of the statement of changes in stockholder s equity. The amendment requires that comprehensive income be presented in either a single continuous statement or in two separate consecutive statements. The amendments in this guidance are effective as of the beginning of a fiscal reporting year, and interim periods within that year, that begins after December 15, 2011. The adoption of this amendment will change the presentation of the components of comprehensive income for the Company as part of the consolidated statement of stockholder s equity.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 2 LOSS PER SHARE

Amounts reported in loss per share reflect loss available to common stockholders for the period divided by the weighted average number of shares of common stock outstanding during the period, exclusive of unearned ESOP shares and unvested restricted stock shares. Stock options and restricted stock are regarded as potential common stock and are considered in the diluted earnings per share calculations to the extent that they would have a dilutive effect if converted to common stock.

|  | 2011 |  | Year Ended December 31, 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net loss available to common stockholders | \$ | $(48,696)$ | \$ | $(4,307)$ | \$ | (738) |
| Average common shares outstanding |  | 21,072,966 |  | 1,208,600 |  | 1,471,268 |
| Less: |  |  |  |  |  |  |
| Unearned ESOP shares |  | $(1,294,478)$ |  | $(1,441,668)$ |  | 1,554,492) |
| Unvested restricted stock shares |  | $(8,465)$ |  | $(102,823)$ |  | $(218,702)$ |
| Weighted average common shares outstanding |  | 9,770,023 |  | 9,664,109 |  | 9,698,074 |
| Basic loss per common share | \$ | (2.46) | \$ | (0.22) | \$ | (0.04) |


|  | 2011 |  | Year Ended December 31, 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net loss available to common stockholders | \$ | $(48,696)$ | \$ | $(4,307)$ | \$ | (738) |
| Weighted average common shares outstanding |  | 19,770,023 |  | 664,109 |  | 8,074 |
| Add - Net effect of dilutive stock options and unvested restricted stock |  |  |  |  |  |  |
| Weighted average dilutive common shares outstanding |  | 19,770,023 |  | 664,109 |  | 8,074 |
| Diluted loss per common share | \$ | (2.46) | \$ | (0.22) | \$ | (0.04) |
| Number of antidilutive stock options excluded from the diluted earnings per share calculation |  | 2,075,553 | 2,287,553 |  | 2,322,603 |  |
| Weighted average exercise price of anti-dilutive option shares | \$ | 16.54 | \$ | 16.52 |  | 16.51 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 3 SECURITIES

The fair value of securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) at December 31 is as follows:

|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 |  |  |  |  |  |  |  |  |
| Certificates of deposit | \$ | 30,448 | \$ |  | \$ |  | \$ | 30,448 |
| Municipal securities |  | 515 |  | 36 |  |  |  | 551 |
| Equity mutual fund |  | 500 |  | 24 |  |  |  | 524 |
| Mortgage-backed securities - residential |  | 34,691 |  | 1,385 |  |  |  | 36,076 |
| Collateralized mortgage obligations - residential |  | 24,837 |  | 372 |  | (23) |  | 25,186 |
| SBA-guaranteed loan participation certificates |  | 47 |  |  |  |  |  | 47 |
|  | \$ | 91,038 | \$ | 1,817 | \$ | (23) | \$ | 92,832 |
| 2010 |  |  |  |  |  |  |  |  |
| Certificates of deposit | \$ | 27,766 | \$ |  | \$ |  | \$ | 27,766 |
| Municipal securities |  | 675 |  | 34 |  |  |  | 709 |
| Mortgage-backed securities - residential |  | 41,034 |  | 1,427 |  | (26) |  | 42,435 |
| Collateralized mortgage obligations - residential |  | 48,262 |  | 1,477 |  | (7) |  | 49,732 |
| SBA-guaranteed loan participation certificates |  | 103 |  | 2 |  |  |  | 105 |
|  |  | 117,840 | \$ | 2,940 | \$ | (33) |  | 120,747 |

Mortgage-backed securities and collateralized mortgage obligations reflected in the preceding table were issued by U.S. government-sponsored entities and agencies, Freddie Mac, Fannie Mae and Ginnie Mae, and are obligations which the government has affirmed its commitment to support. All securities reflected in the preceding table were classified as available-for-sale at December 31, 2011 and 2010.

The amortized cost and fair values of securities at December 31, 2011 by contractual maturity are shown below. Securities not due at a single maturity date are shown separately. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  |  | $\mathbf{2 0 1 1}$ |
| :--- | :---: | :---: |
|  | Amortized <br> Cost | Fair <br> Value |
| Due in one year or less | $\$ 21,949$ | $\$ 21,954$ |
| Due after one year through five years | 9,014 | 9,045 |
|  |  |  |
| Equity mutual fund | 30,963 | 30,999 |
| Mortgage-backed securities - residential | 500 | 524 |

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| Collateralized mortgage obligations - residential | 24,837 | 25,186 |
| :--- | ---: | ---: |
| SBA-guaranteed loan participation certificates | 47 |  |
| Total | $\$ 91,038$ | $\$ 92,832$ |

Investment securities available for sale with carrying amounts of $\$ 10.4$ million and $\$ 13.0$ million at December 31, 2011 and 2010, respectively, were pledged as collateral on customer repurchase agreements and for other purposes as required or permitted by law.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 3 SECURITIES (continued)

Sales of securities were as follows:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| :--- | :---: | :---: | :---: |
| Proceeds | $\$ 9,667$ | $\$ 31$ | $\$ 967$ |
| Gross gains |  | 31 |  |
| Gross losses |  |  | 988 |

Securities with unrealized losses at December 31, 2011 and 2010 not recognized in income are as follows:


The Company evaluates marketable investment securities with significant declines in fair value on a quarterly basis to determine whether they should be considered other-than-temporarily impaired under current accounting guidance, which generally provides that if a marketable security is in an unrealized loss position, whether due to general market conditions or industry or issuer-specific factors, the holder of the securities must assess whether the impairment is other-than-temporary.

Collateralized mortgage obligations that the Company holds in its investment portfolio remained in an unrealized loss position at December 31, 2011, but the unrealized losses were not considered significant under the Company s impairment testing methodology. In addition, the Company does not intend to sell this security, and it is likely that the Company will not be required to sell the security before its anticipated recovery occurs.

During 2009 the Company held shares of Freddie Mac preferred stock in its investment portfolio. The securities experienced significant declines in fair value (as measured by quoted market prices for these securities) during the year ended December 31, 2009 due to a variety of market conditions and issuer-specific factors, including Freddie Mac s conservatorship, its issuance of new shares of preferred stock that are senior to all previously issued preferred shares, and its suspension of dividends on all previously issued preferred shares. The Company evaluated these shares of Freddie Mac preferred stock for impairment, and concluded that the unrealized losses that existed at that date with respect to this series of Freddie Mac preferred stock constituted an other-than-temporary impairment under the current accounting guidance. Based on this conclusion, the Company recorded a pre-tax impairment loss of $\$ 401,000$ for the year ended December 31, 2009. These securities were sold in the fourth quarter of 2009 and the Company recorded a pre-tax loss of $\$ 988,000$ on the sale.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE

Loans receivable are as follows:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |  |
| :--- | ---: | ---: | ---: |
| One-to-four family residential real estate loans | $\mathbf{2 7 2 , 0 3 2}$ | $\$$ | 256,300 |
| Multi-family mortgage loans | 423,615 | 296,916 |  |
| Nonresidential real estate loans | 311,641 | 281,987 |  |
| Construction and land loans | 19,852 | 18,398 |  |
| Commercial loans | 93,932 | 64,679 |  |
| Commercial leases | 134,990 | 151,107 |  |
| Consumer loans | 2,147 | 2,182 |  |


| Total loans | $1,258,209$ | $1,071,569$ |
| :--- | ---: | ---: |
| Net deferred loan origination costs | 908 | 1,377 |
| Allowance for loan losses | $(31,726)$ | $(22,180)$ |
|  | $\$ 1,227,391$ | $\$ 1,050,766$ |

Loan Origination/Risk Management. The Company has certain lending policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. The Company reviews and approves these policies and procedures on a periodic basis. A reporting system supplements the review process by providing management with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies and nonperforming and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions.

The majority of the loans the Company originates are investment and business loans (multi-family, nonresidential real estate, commercial, construction and land loans, and commercial leases). In addition, we originate one-to-four family residential mortgage loans and consumer loans, and purchase and sell loan participations from time-to-time. The following briefly describes our principal loan products.

Multi-family mortgage loans generally are secured by multi-family rental properties such as apartment buildings, including subsidized apartment units. In general, loan amounts range between $\$ 250,000$ and $\$ 3.0$ million. Approximately $15 \%$ of the collateral is located outside of our primary market area; however, we do not have a concentration in any single market outside of our primary market territory. In underwriting multi-family mortgage loans, the Company consider a number of factors, which include the projected net cash flow to the loan s debt service requirement (generally requiring a minimum ratio of $115 \%$ for loans below $\$ 400,000$ and $120 \%$ for loans above $\$ 400,000$ ), the age and condition of the collateral, the financial resources and income level of the borrower and the borrower sexperience in owning or managing similar properties. Multi-family mortgage loans are generally originated in amounts up to $80 \%$ of the appraised value of the property securing the loan. Personal guarantees are usually obtained from multi-family mortgage borrowers.

Loans secured by multi-family mortgages generally involve a greater degree of credit risk than one- to four-family residential mortgage loans and carry larger loan balances. This increased credit risk is a result of several factors, including the concentration of principal in a limited number of loans and borrowers, the effects of general economic conditions on income producing properties, and the increased difficulty of evaluating and monitoring these types of loans. Furthermore, the repayment of loans secured by multi-family mortgages typically depends upon the successful operation of the related real estate property. If the cash flow from the project is reduced, the borrower s ability to repay the loan may be impaired.

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The Company also originates real estate loans principally secured by first liens on nonresidential real estate. The nonresidential real estate properties are predominantly office buildings, light industrial buildings, shopping centers and mixed-use developments and, to a lesser extent, more specialized properties such as nursing homes and other healthcare facilities. The Company may, from time to time, purchase commercial real estate loan participations.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

The Company emphasizes nonresidential real estate loans with initial principal balances between $\$ 250,000$ and $\$ 3.0$ million. Substantially all of our nonresidential real estate loans are secured by properties located in our primary market area. The Company s nonresidential real estate loans are generally written as three- or five-year adjustable-rate mortgages or mortgages with balloon maturities of three or five years. Amortization on these loans is typically based on 20- to 25 -year schedules. The Company also originates some 15 -year fixed-rate, fully amortizing loans.

In the underwriting of nonresidential real estate loans, the Company generally lends up to $80 \%$ of the property s appraised value. Decisions to lend are based on the economic viability of the property and the creditworthiness of the borrower. In evaluating a proposed commercial real estate loan, we emphasize the ratio of the property s projected net cash flow to the loan s debt service requirement (generally requiring a minimum ratio of $120 \%$ ), computed after deduction for a vacancy factor and property expenses we deem appropriate. Personal guarantees are usually obtained from nonresidential real estate borrowers. The Company requires title insurance insuring the priority of our lien, fire and extended coverage casualty insurance, and, if appropriate, flood insurance, in order to protect our security interest in the underlying property.

Nonresidential real estate loans generally carry higher interest rates and have shorter terms than those on one- to four-family residential mortgage loans. Nonresidential real estate loans, however, entail significant additional credit risks compared to one- to four-family residential mortgage loans, as they typically involve larger loan balances concentrated with single borrowers or groups of related borrowers. In addition, the payment of loans secured by income-producing properties typically depends on the successful operation of the related real estate project and thus may be subject to a greater extent to adverse conditions in the real estate market and in the general economy.

The Company makes various types of secured and unsecured commercial loans to customers in our market area for the purpose of financing equipment acquisition, expansion, working capital and other general business purposes. The terms of these loans generally range from less than one year to five years. The loans are either negotiated on a fixed-rate basis or carry adjustable interest rates indexed to (i) a lending rate that is determined internally, or (ii) a short-term market rate index.

Commercial credit decisions are based upon our credit assessment of the loan applicant. The Company determines the applicant sability to repay in accordance with the proposed terms of the loans and we assess the risks involved. An evaluation is made of the applicant to determine character and capacity to manage. Personal guarantees of the principals are usually obtained. In addition to evaluating the loan applicant s financial statements, we consider the adequacy of the primary and secondary sources of repayment for the loan. Credit agency reports of the applicant s credit history supplement our analysis of the applicant s creditworthiness and at times are supplemented with inquiries to other banks and trade investigations. Collateral supporting a secured transaction also is analyzed to determine its marketability. Commercial business loans generally have higher interest rates than residential loans of like duration because they have a higher risk of default since their repayment generally depends on the successful operation of the borrower s business and the sufficiency of any collateral. Pricing of commercial loans is based primarily on the credit risk of the borrower, with due consideration given to borrowers with appropriate deposit relationships.

The Company also lends money to small and mid-size leasing companies for equipment financing leases. Generally, commercial leases are secured by an assignment by the leasing company of the lease payments and by a secured interest in the equipment being leased. The lessee acknowledges our security interest in the leased equipment and agrees to send lease payments directly to us. Consequently, the Company underwrites lease loans by examining the creditworthiness of the lessee rather than the lessor. Lease loans generally are non-recourse to the leasing company.

The Company s commercial leases are secured primarily by technology equipment, medical equipment, material handling equipment and other capital equipment. Lessees tend to be publicly-traded companies with investment-grade rated debt or companies that have not issued public debt and therefore do not have a public debt rating. The Company requires that a minimum of $50 \%$ of our commercial lessees have an investment grade public debt rating by Moody s or Standard \& Poors, or the equivalent. Commercial leases to these entities have a maximum maturity of

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

seven years and a maximum outstanding credit exposure of $\$ 10.0$ million to any single entity. Lessees without public debt ratings generally have net worth in excess of $\$ 25.0$ million. If the lessee does not have a public debt rating, they are subject to the same internal credit analysis as any other customer. Commercial leases to these lessees have a maximum maturity of five years and a maximum outstanding credit exposure of $\$ 3.0$ million to any single entity. In addition, the Company will originate commercial leases to lessees with below-investment grade public debt ratings, but these leases are limited to $10 \%$ of our commercial lease portfolio and have a maximum outstanding credit exposure of $\$ 2.0$ million to any single entity. Lease loans are almost always fully amortizing, with fixed interest rates.

Although the Company does not actively originate construction and land loans at present, construction and land loans generally consist of land acquisition loans to help finance the purchase of land intended for further development, including single-family homes, multi-family housing and commercial income property, development loans to builders in our market area to finance improvements to real estate, consisting mostly of single-family subdivisions, typically to finance the cost of utilities, roads, sewers and other development costs. These builders generally rely on the sale of single-family homes to repay development loans, although in some cases the improved building lots may be sold to another builder, often in conjunction with development loans. Construction and land loans typically involve a higher degree of credit risk than financing on improved, owner-occupied real estate. The risk of loss on construction and land loans is largely dependent upon the accuracy of the initial appraisal of the property s value upon completion of construction or development; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. The Company seeks to minimize these risks by maintaining consistent lending policies and underwriting standards. However, if the estimate of value proves to be inaccurate, the cost of completion is greater than expected, the length of time to complete and/or sell or lease the collateral property is greater than anticipated, or if there is a downturn in the local economy or real estate market, the property could have a value upon completion that is insufficient to assure full repayment of the loan. This could have a material adverse effect on the quality of the construction and land loan portfolio, and could result in significant losses or delinquencies.

The Company offers conforming and non-conforming, fixed-rate and adjustable-rate residential mortgage loans with maturities of up to 30 years and maximum loan amounts generally of up to $\$ 2.5$ million. The Company currently offers fixed-rate conventional mortgage loans with terms of 10 to 30 years that are fully amortizing with monthly payments, and adjustable-rate conventional mortgage loans with initial terms of between one and five years that amortize up to 30 years. One- to four-family residential mortgage loans are generally underwritten according to Fannie Mae guidelines, and loans that conform to such guidelines are referred to as conforming loans. The Company generally originates both fixedand adjustable-rate loans in amounts up to the maximum conforming loan limits as established by Fannie Mae, which is currently $\$ 417,000$ for single-family homes. Private mortgage insurance is required for first mortgage loans with loan-to-value ratios in excess of $80 \%$.

The Company also originates loans above conforming limits, sometimes referred to as jumbo loans, that have been underwritten to the credit standards of Fannie Mae. These loans are generally eligible for sale to various firms that specialize in the purchase of such non-conforming loans. In the Chicago metropolitan area, larger residential loans are not uncommon. The Company also originates loans at higher rates that do not fully meet the credit standards of Fannie Mae but are deemed to be acceptable risks.

The markets served by the Company have been impacted by widespread economic weakness and high unemployment, which have contributed to a rise in charge-offs and nonperforming assets. The ability of the Company s borrowers to repay their loans, and the value of the collateral securing such loans, could be further adversely impacted by continued or more significant economic weakness in its local markets as a result of increased unemployment, declining real estate values, or increased residential and office vacancies. This not only could result in the Company experiencing a further increase in charge-offs and/or nonperforming assets, but also could necessitate an increase in the provision for loan losses. These events, if they were to occur, would have an adverse impact on the Company s results of operations and its capital.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

NOTE 4 LOANS RECEIVABLE (continued)

The following tables present the balance in the allowance for loan losses and the loans receivable by portfolio segment and based on impairment method as of December 31, 2011 and 2010:

|  | Allowance for loan losses |  |  |  | Loan Balances |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individually evaluated for impairment | Collectively evaluated for impairment |  | Total | Individually evaluated for impairment | Purchased impaired loans |  | Collectively evaluated <br> for impairment |  | Total |  |
| 2011 ( |  |  |  |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate |  |  |  |  |  |  |  |  |  |  |  |
| loans | \$ 1,883 | \$ | 4,220 | \$ 6,103 | \$ 14,181 | \$ | 3,941 | \$ | 253,910 | \$ | 272,032 |
| Multi-family mortgage loans | 1,881 |  | 4,201 | 6,082 | 20,380 |  | 1,418 |  | 401,817 |  | 423,615 |
| Nonresidential real estate loans | 8,126 |  | 5,630 | 13,756 | 32,669 |  | 3,375 |  | 275,597 |  | 311,641 |
| Construction and land loans | 959 |  | 725 | 1,684 | 3,263 |  | 4,788 |  | 11,801 |  | 19,852 |
| Commercial loans | 2,079 |  | 1,460 | 3,539 | 3,160 |  | 1,078 |  | 89,694 |  | 93,932 |
| Commercial leases | 22 |  | 482 | 504 | 22 |  |  |  | 134,968 |  | 134,990 |
| Consumer loans | 3 |  | 55 | 58 | 3 |  |  |  | 2,144 |  | 2,147 |
| Total | \$ 14,953 | \$ | 16,773 | \$ 31,726 | \$ 73,678 | \$ | 14,600 |  | 169,931 |  | ,258,209 |

Net deferred loan origination costs
908
Allowance for loan losses

Loans, net
\$ 1,227,391

|  | Allowance for loan losses |  |  |  | Loan Balances |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individually evaluated for impairment | Collectively evaluated for impairment |  | Total | Individually evaluated for impairment | Collectively evaluated for impairment | Total |  |
| 2010 |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans | \$ 686 | \$ | 2,870 | \$ 3,556 | \$ 4,022 | \$ 252,278 | \$ | 256,300 |
| Multi-family mortgage loans | 3,231 |  | 3,801 | 7,032 | 13,971 | 282,945 |  | 296,916 |
| Nonresidential real estate loans | 1,637 |  | 4,077 | 5,714 | 12,722 | 269,266 |  | 281,987 |
| Construction and land loans | 1,855 |  | 606 | 2,461 | 6,138 | 12,259 |  | 18,398 |
| Commercial loans | 1,931 |  | 948 | 2,879 | 3,766 | 60,913 |  | 64,679 |
| Commercial leases | 72 |  | 446 | 518 | 72 | 151,035 |  | 151,107 |
| Consumer loans |  |  | 20 | 20 |  | 2,182 |  | 2,182 |
| Total | \$ 9,412 | \$ | 12,768 | \$ 22,180 | \$ 40,691 | \$ 1,030,878 |  | 1,071,569 |

Net deferred loan origination costs ..... 1,377Allowance for loan losses$(22,180)$
Loans, net ..... \$ 1,050,766

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

Activity in the allowance for loan losses is as follows:

|  |  | 2011 | 2010 | 2009 |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance |  | \$ 22,180 | \$ 18,622 | \$ 14,746 |
| Loans charged offs: |  |  |  |  |
| One-to-four family residential real estate loans |  | $(5,316)$ | $(2,292)$ | (461) |
| Multi-family mortgage loans |  | $(3,514)$ | $(2,385)$ | (297) |
| Nonresidential real estate loans |  | (698) | $(2,897)$ | $(1,518)$ |
| Construction and land loans |  | $(2,519)$ | (525) | $(2,262)$ |
| Commercial loans |  | $(1,394)$ | $(1,174)$ | (463) |
| Commercial leases |  | (72) |  | (22) |
| Consumer loans |  | (93) | (16) | (42) |
|  |  | $(13,606)$ | $(9,289)$ | $(5,065)$ |
| Recoveries: |  |  |  |  |
| One-to-four family residential real estate loans |  | 51 | 69 | 82 |
| Multi-family mortgage loans |  | 125 | 3 |  |
| Nonresidential real estate loans |  | 73 | 633 | 36 |
| Construction and land loans |  |  | 58 |  |
| Commercial loans |  | 173 | 1 | 3 |
| Commercial leases |  |  |  | 6 |
| Consumer loans |  | 7 |  | 3 |
|  |  | 429 | 764 | 130 |
| Net charge-off |  | $(13,177)$ | $(8,525)$ | $(4,935)$ |
| Provision for loan losses |  | 22,723 | 12,083 | 8,811 |
| Ending balance |  | \$ 31,726 | \$ 22,180 | \$ 18,622 |
| Impaired loans |  |  |  |  |


|  | December 31, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 0}$ |  |
| Loans with allocated allowance for loan losses | $\$ 45,649$ | $\$ 31,057$ |
| Loans with no allocated allowance for loan losses | 28,029 | 9,634 |
| Troubled debt restructured loans not individually evaluated | 2,975 |  |


| Purchased impaired loans | 14,600 |
| :--- | ---: |
| Total impaired loans | $\$ 88,278$ |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

Several of the following disclosures are presented by recorded investment, which the FASB defines as the amount of the investment in a loan, which is not net of a valuation allowance, but which does reflect any direct write-down of the investment. The following represents the components of recorded investment:

Loan principal balance

Less unapplied payments

Plus negative unapplied balance
Less escrow balance

Plus negative escrow balance

Plus unamortized net deferred loan costs

Less unamortized net deferred loan fees

Plus unamortized premium

Less unamortized discount

Less previous charge-offs

Plus recorded accrued interest

## = Recorded investment

The following table includes the unpaid principal balances and recorded investment for impaired loans with the associated allowance amount, if applicable. In addition, the table includes the average recorded investments in the impaired loans and the related amount of interest recognized for the duration of the impairment within the period reported.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

The following table presents loans individually evaluated for impairment by class loans, excluding purchased impaired loans, as of and for the years ended December 31, 2011 and 2010:

|  | Loan Balance | Recorded <br> Investment |  | Allowance for Loan Losses Allocated | Average <br> Investment in Impaired Loans |  | Interest <br> Income <br> Recognized |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 |  |  |  |  |  |  |  |  |
| With no related allowance recorded: |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans | \$ 2,329 | \$ | 2,347 | \$ | \$ | 623 | \$ | 24 |
| One-to-four family residential real estate loans - non-owner occupied | 5,945 |  | 5,868 | \$ |  | 2,499 |  | 266 |
| Multi-family mortgage loans | 8,910 |  | 9,113 |  |  | 5,567 |  | 378 |
| Wholesale commercial lending | 3,304 |  | 3,300 |  |  | 338 |  | 35 |
| Nonresidential real estate loans | 7,304 |  | 7,468 |  |  | 5,977 |  | 275 |
| Construction loans |  |  |  |  |  | 77 |  |  |
| Land loans |  |  |  |  |  | 70 |  |  |
| Commercial loans - secured | 237 |  | 244 |  |  | 448 |  | 45 |
| Commercial loans - unsecured |  |  |  |  |  |  |  | 41 |
| Commercial loans - other |  |  |  |  |  | 44 |  | 15 |
|  | 28,029 |  | 28,340 |  |  | 15,643 |  | 1,079 |
| With an allowance recorded: |  |  |  |  |  |  |  |  |
| One-to-four family residential real estate loans | 3,970 |  | 4,145 | 1,055 |  | 1,406 |  | 2 |
| One-to-four family residential real estate loans - non-owner occupied | 1,937 |  | 2,051 | 828 |  | 2,962 |  |  |
| Multi-family mortgage loans | 8,166 |  | 8,594 | 1,881 |  | 4,307 |  | 5 |
| Wholesale commercial lending |  |  |  |  |  | 4,066 |  |  |
| Nonresidential real estate loans | 25,365 |  | 26,157 | 8,126 |  | 12,134 |  | 75 |
| Construction loans |  |  |  |  |  | 1,392 |  |  |
| Land loans | 3,263 |  | 3,315 | 959 |  | 2,128 |  | 82 |
| Commercial loans - secured | 2,869 |  | 3,144 | 2,048 |  | 3,253 |  |  |
| Commercial loans - unsecured | 54 |  | 63 | 31 |  | 150 |  |  |
| Commercial loans - other |  |  |  |  |  | 22 |  |  |
| Non-rated commercial leases | 22 |  | 22 | 22 |  | 98 |  |  |
| Consumer loans | 3 |  | 3 | 3 |  |  |  |  |
|  | 45,649 |  | 47,494 | 14,953 |  | 31,918 |  | 164 |
| Total | \$ 73,678 | \$ | 75,834 | \$ 14,953 | \$ | 47,561 | \$ | 1,243 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)



## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

## Purchased Impaired Loans

As a result of its acquisition of Downers Grove National Bank (see Note 19 Acquisitions), the Company holds purchased loans for which there was evidence of deterioration of credit quality since origination and for which it was probable that all contractually required payments would not be collected as of the date of the acquisition. The carrying amount of these purchased impaired loans is as follows:

|  | December 31, |
| :--- | :---: |
| One to four family residential real estate loans | $\$$ |
| Multi-family mortgage loans | 3,941 |
| Nonresidential real estate loans | 1,418 |
| Construction loans | 3,375 |
| Land loans | 813 |
| Commercial loans | 3,975 |
| Outstanding balance | 1,078 |
| Carrying amount, net of allowance | $\$$ |

Accretable yield, or income expected to be collected, related to purchased impaired loans is as follows:

| Balance at January 1, 2011 | $\$$ |
| :--- | :---: |
| New loans purchased | 3,410 |
| Accretion of income | 1,140 |
|  | $\$ 2,270$ |

There is no allowance for loan losses related to purchased impaired loans due to their having been marked to market at the date of acquisition.
Purchased impaired loans for which it was probable at the date of acquisition that all contractually required payments would not be collected are as follows:

December 31, 2011

Contractually required payments receivable of loans purchased:

## Edgar Filing: BankFinancial CORP - Form 10-K

One-to-four family residential real estate loans ..... \$ 5,886
Multi-family mortgage loans ..... 3,456
Nonresidential real estate loans ..... 5,395
Construction loans ..... 1,314
Land loans ..... 8,152
Commercial loans ..... 7,672
Consumer loans ..... 33
Cash flows expected to be collected at acquisition ..... \$ ..... 18,779
Fair value of purchased impaired loans at acquisition ..... \$ 15,369

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

## Nonaccrual loans

The following table presents the recorded investment in nonaccrual and loans past due over 90 days still on accrual by class of loans, excluding purchased impaired loans, as of December 31, 2011 and 2010:

|  | Unpaid Principal Balance |  | Recorded <br> Investment |  | Loans Past Due Over 90 Days, still accruing |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\underline{2011}$ |  |  |  |  |  |  |
| One-to-four family residential real estate loans | \$ | 6,199 | \$ | 6,488 | \$ | 40 |
| One-to-four family residential real estate loans non owner occupied |  | 4,510 |  | 4,647 |  |  |
| Multi-family mortgage loans |  | 14,983 |  | 15,495 |  |  |
| Nonresidential real estate loans |  | 30,396 |  | 31,104 |  | 125 |
| Land loans |  | 3,263 |  | 3,315 |  | 185 |
| Commercial loans secured |  | 2,885 |  | 3,144 |  |  |
| Commercial loans unsecured |  | 55 |  | 63 |  |  |
| Non-rated commercial leases |  | 22 |  | 22 |  |  |
| Consumer loans |  | 3 |  | 3 |  |  |
|  | \$ | 62,316 | \$ | 64,281 | \$ | 350 |
| $\underline{2010}$ |  |  |  |  |  |  |
| One-to-four family residential real estate loans | \$ | 5,748 | \$ | 6,115 | \$ | 47 |
| One-to-four family residential real estate loans non owner occupied |  | 4,311 |  | 4,513 |  | 496 |
| Multi-family mortgage loans |  | 8,823 |  | 9,327 |  | 275 |
| Wholesale commercial lending |  | 4,405 |  | 4,589 |  |  |
| Nonresidential real estate loans |  | 12,428 |  | 12,575 |  |  |
| Construction loans |  | 3,274 |  | 3,601 |  |  |
| Land loans |  | 2,865 |  | 3,339 |  |  |
| Commercial loans secured |  | 3,511 |  | 3,743 |  |  |
| Commercial loans unsecured |  | 158 |  | 202 |  |  |
| Commercial loans other |  | 97 |  | 118 |  |  |
| Non-rated commercial leases |  | 72 |  | 77 |  |  |
| Consumer loans |  | 3 |  | 3 |  |  |
|  | \$ | 45,695 | \$ | 48,202 | \$ | 818 |

Nonaccrual loans and impaired loans are defined differently. Some loans may be included in both categories, and some may only be included in one category. Nonaccrual loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

## Edgar Filing: BankFinancial CORP - Form 10-K

The Company s reserve for uncollected loan interest was $\$ 2.7$ million at December 31, 2011 and 2010. Except for purchased impaired loans, when a loan is on non-accrual status and the ultimate collectability of the total principal of an impaired loan is in doubt, all payments are applied to principal under the cost recovery method. Alternatively, when a loan is on non-accrual status but there is doubt concerning only the ultimate collectability of interest, contractual interest is credited to interest income only when received, under the cash basis method pursuant to the provisions of FASB ASC 310 10, as applicable. In all cases, the average balances are
calculated based on the month end balances of the financing receivables within the period reported pursuant to the provisions of FASB ASC 310 10, as applicable.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

Generally, the Company utilizes the 90 days delinquent, still accruing category of loan classification when: (1) the loan is repaid in full shortly after the period end date; (2) the loan is well secured and there are no asserted or pending legal barriers to its collection; or (3) the borrower has remitted all scheduled payments and is otherwise in substantial compliance with the terms of the loan, but the processing of payments actually received or the renewal of a loan has not occurred for administrative reasons.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

## Past Due Loans

The following table presents the aging of the recorded investment in past due loans as December 31, 2011 by class of loans, excluding purchased impaired loans:

|  | $\begin{aligned} & \text { 30-59 Days } \\ & \text { Past Due } \end{aligned}$ |  | 60-89 Days Past Due |  | 90 Days <br> or <br> Greater <br> Past Due |  | Total Past Due |  | Loans Not Past Due |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate loans | \$ | 2,259 | \$ | 605 | \$ | 5,925 | \$ | 8,789 | \$ | 182,895 | \$ | 191,684 |
| One-to-four family residential real estate loans non-owner occupied |  | 2,307 |  | 122 |  | 3,005 |  | 5,434 |  | 71,114 |  | 76,548 |
| Multi-family mortgage loans |  | 6,002 |  | 4,176 |  | 13,237 |  | 23,415 |  | 327,488 |  | 350,903 |
| Wholesale commercial lending |  | 785 |  |  |  |  |  | 785 |  | 67,723 |  | 68,508 |
| Nonresidential real estate loans |  | 3,387 |  | 6,183 |  | 17,971 |  | 27,541 |  | 279,628 |  | 307,169 |
| Construction loans |  |  |  | 520 |  |  |  | 520 |  | 1,336 |  | 1,856 |
| Land loans |  | 5,445 |  | 1,152 |  | 462 |  | 7,059 |  | 6,273 |  | 13,332 |
| Commercial loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Secured |  | 17 |  |  |  | 3,143 |  | 3,160 |  | 26,193 |  | 29,353 |
| Unsecured |  | 435 |  | 3 |  | 63 |  | 501 |  | 9,387 |  | 9,888 |
| Municipal loans |  |  |  |  |  |  |  |  |  | 6,471 |  | 6,471 |
| Warehouse lines |  |  |  |  |  |  |  |  |  | 9,862 |  | 9,862 |
| Health care |  |  |  |  |  |  |  |  |  | 29,510 |  | 29,510 |
| Other |  |  |  |  |  |  |  |  |  | 8,425 |  | 8,425 |
| Commercial leases: |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment rated commercial leases |  | 294 |  |  |  |  |  | 294 |  | 84,378 |  | 84,672 |
| Below investment grade |  |  |  |  |  |  |  |  |  | 6,263 |  | 6,263 |
| Non-rated |  | 290 |  |  |  | 23 |  | 313 |  | 37,053 |  | 37,366 |
| Lease pools |  |  |  |  |  |  |  |  |  | 7,824 |  | 7,824 |
| Consumer loans |  | 7 |  |  |  |  |  | 7 |  | 2,152 |  | 2,159 |
| Total | \$ | 21,228 ${ }^{(1)}$ | \$ | $12,761^{(1)}$ | \$ | 43,829 | \$ | 77,818 |  | ,163,975 |  | ,241,793 |

(1) $46 \%$ of the combined 3089 days past due loans have matured and are in the process of analysis and renewal.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

The following table presents the aging of the recorded investment in past due purchased impaired loans at December 31, 2011 by class of loans:

|  | $\begin{gathered} \text { 30-59 Days } \\ \text { Past Due } \end{gathered}$ | $\begin{aligned} & \text { 60-89 Days } \\ & \text { Past Due } \end{aligned}$ | 90 Days <br> or <br> Greater <br> Past Due |  | Total Past Due |  | ans Not st Due | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate loans non-owner occupied | \$ | \$ | \$ 2,835 | \$ | 2,835 | \$ | 1,087 | \$ 3,922 |
| Multi-family mortgage loans |  |  | 1,418 |  | 1,418 |  |  | 1,418 |
| Nonresidential real estate loans | 996 |  | 1,681 |  | 2,677 |  | 688 | 3,365 |
| Construction loans |  |  | 813 |  | 813 |  |  | 813 |
| Land loans |  |  | 3,578 |  | 3,578 |  | 369 | 3,947 |
| Commercial loans secured |  |  | 807 |  | 807 |  | 162 | 969 |
| Commercial loans unsecured |  |  | 34 |  | 34 |  |  | 34 |
| Total | \$ 996 | \$ | \$ 11,166 | \$ | 12,162 | \$ | 2,306 | \$ 14,468 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

The following table presents the aging of the recorded investment in past due loans as December 31, 2010 by class of loans:

|  | $\begin{aligned} & \text { 30-59 Days } \\ & \text { Past Due } \end{aligned}$ |  | $\begin{aligned} & \text { 60-89 Days } \\ & \text { Past Due } \end{aligned}$ |  | Greater than 90 Days Past Due |  | Total Past Due |  | Loans Not <br> Past Due | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate loans | \$ | 1,202 | \$ | 202 | \$ | 5,890 | \$ | 7,294 | \$ 172,438 | \$ | 179,732 |
| One-to-four family residential real estate loans -non-owner occupied |  | 3,335 |  | 449 |  | 5,019 |  | 8,803 | 68,127 |  | 76,930 |
| Multi-family mortgage loans |  | 7,174 |  | 4,304 |  | 9,588 |  | 21,066 | 202,481 |  | 223,547 |
| Wholesale commercial lending |  | 1,231 |  |  |  | 4,589 |  | 5,820 | 67,712 |  | 73,532 |
| Nonresidential real estate loans |  | 9,270 |  | 16,061 |  | 3,944 |  | 29,275 | 251,139 |  | 280,414 |
| Construction loans |  | 1,267 |  | 1,284 |  | 3,601 |  | 6,152 | 3,321 |  | 9,473 |
| Land loans |  |  |  |  |  | 3,339 |  | 3,339 | 6,422 |  | 9,761 |
| Commercial loans: |  |  |  |  |  |  |  |  |  |  |  |
| Secured |  | 929 |  | 700 |  | 3,712 |  | 5,341 | 18,370 |  | 23,711 |
| Unsecured |  | 551 |  | 178 |  | 202 |  | 931 | 6,558 |  | 7,489 |
| Municipal loans |  |  |  |  |  |  |  |  | 4,629 |  | 4,629 |
| Warehouse lines |  |  |  |  |  |  |  |  | 12,320 |  | 12,320 |
| Health care |  |  |  |  |  |  |  |  | 8,089 |  | 8,089 |
| Other |  | 7,060 |  |  |  | 118 |  | 7,178 | 1,922 |  | 9,100 |
| Commercial leases: |  |  |  |  |  |  |  |  |  |  |  |
| Investment rated commercial leases |  | 2,039 |  | 2,312 |  |  |  | 4,351 | 83,506 |  | 87,857 |
| Below investment grade |  | 3 |  |  |  |  |  | 3 | 3,725 |  | 3,728 |
| Non-rated |  | 3,382 |  | 434 |  | 76 |  | 3,892 | 47,199 |  | 51,091 |
| Lease pools |  |  |  |  |  |  |  |  | 9,791 |  | 9,791 |
| Consumer loans |  | 3 |  |  |  | 4 |  | 7 | 2,186 |  | 2,193 |
| Total | \$ | 37,446 | \$ | 25,924 | \$ | 40,082 |  | 03,452 | \$ 969,935 |  | ,073,387 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

## Troubled Debt Restructurings

The Company evaluates loan extensions or modifications in accordance with FASB ASC 31040 with respect to the classification of the loan as a troubled debt restructuring ( TDR ). In general, if the Company grants a loan extension or modification to a borrower for other than an insignificant period of time that includes a below market interest rate, principal forgiveness, payment forbearance or other concession intended to minimize the economic loss to the Company, the loan extension or loan modification is classified as a TDR. In cases where borrowers are granted new terms that provide for a reduction of either interest or principal then due and payable, management measures any impairment on the restructured loan in the same manner as for impaired loans as noted above.

The Company had $\$ 18.2$ million of TDRs at December 31, 2011, compared to $\$ 6.5$ million at December 31, 2010, with $\$ 1.2$ million in specific valuation allowances allocated to those loans at December 31, 2011, and $\$ 658,000$ in specific valuation reserves allocated at December 31, 2010. The Company had no outstanding commitments to borrowers whose loans are classified as TDRs.

The following table present loans by class classified as TDRs at December 31:

|  | 2011 | 2010 |
| :---: | :---: | :---: |
| One-to-four family residential real estate | \$ 5,619 | \$ |
| Multi-family mortgage | 5,783 | 1,675 |
| Nonresidential real estate | 2,220 | 1,699 |
| Commercial loans secured | 238 |  |
| Troubled debt restructured loans accrual loans | 13,860 | 3,374 |
| One-to-four family residential real estate | 583 |  |
| Multi-family mortgage | 717 | 13 |
| Nonresidential real estate | 2,960 | 3,137 |
| Commercial loans secured | 73 |  |
| Consumer loans | 3 |  |
| Troubled debt restructured loans nonaccrual loans | 4,336 | 3,150 |
| Total troubled debt restructured loans | \$ 18,196 | \$ 6,524 |

During the year ending December 31, 2011, the terms of certain loans were modified and classified as TDRs. The modification of the terms of such loans included one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

The following tables present loans by class modified as TDRs that occurred during the year:

|  | Number <br> of loans |  | dification anding rded tment | Post- <br> Modification outstanding recorded investment |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate | 28 | \$ | 2,863 | \$ | 2,534 |
| One-to-four family residential real estate non-owner occupied | 3 |  | 9,178 |  | 7,550 |
| Multi-family mortgage | 4 |  | 2,091 |  | 2,070 |
| Wholesale commercial lending | 1 |  | 2,762 |  | 2,762 |
| Nonresidential real estate |  |  | 1,283 |  | 1,033 |
| Commercial loans secured | 3 |  | 277 |  | 238 |
| Consumer loans | 1 |  | 3 |  | 3 |
| Total | 43 | \$ | 18,457 | \$ | 16,191 |


|  | Due to reduction in interest rate |  | Due to extension of maturity date |  | Due to permanent reduction in recorded investment |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate | \$ | 110 | \$ | 2,394 | \$ | 30 |  | 2,534 |
| One-to-four family residential real estate non-owner occupied |  |  |  | 1,556 |  | 5,994 |  | 7,550 |
| Multi-family mortgage |  | 2,070 |  |  |  |  |  | 2,070 |
| Wholesale commercial lending |  |  |  |  |  | 2,763 |  | 2,763 |
| Nonresidential real estate |  |  |  |  |  | 1,033 |  | 1,033 |
| Commercial loans secured |  |  |  | 238 |  |  |  | 238 |
| Consumer loans |  |  |  |  |  | 3 |  | 3 |
| Total | \$ | 2,180 | \$ | 4,188 | \$ | 9,823 |  | 16,191 |

The TDRs described above decreased interest income by $\$ 113,000$, increased the allowance for loan losses by $\$ 802,000$ and resulted in charge offs of $\$ 1.7$ million during the year ending December 31, 2011.

The following table presents loans by class modified as TDRs for which there was a payment default within twelve months following the modification during the year ending December 31, 2011:

|  | Numberofloans |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Recorded investment |  |
| One-to-four family residential real estate | 2 | \$ | 4,004 |
| Nonresidential real estate | 2 |  | 1,635 |
| Total | 4 | \$ | 5,639 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

A loan is considered to be in payment default once it is 90 days contractually past due under the modified terms.

The TDRs that subsequently defaulted described above had no impact on the allowance for loan losses during the year ending December 31, 2011.

The terms of certain other loans were modified during the year ending December 31, 2011 that did not meet the definition of a TDR. These loans have a total recorded investment as of December 31,2011 of $\$ 7.6$ million. The modification of these loans involved either a modification of the terms of a loan to borrowers who were not experiencing financial difficulties or a delay in a payment that was considered to be insignificant.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the Company s internal underwriting policy.

## Credit Quality Indicators:

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt, including current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans based on credit risk. This analysis includes non-homogeneous loans, such as commercial and commercial real estate loans. This analysis is performed on a monthly basis. The Company uses the following definitions for risk ratings:

Watch List. Loans classified as Watch List exhibit transitory risk. Loan debt service coverage is somewhat erratic, future coverage is uncertain, liquidity is strained and leverage capacity is considered minimal. Indicators of potential deterioration of repayment sources have resulted in uncertainty or unknown factors concerning credit status.

Special Mention. A Special Mention asset has potential weaknesses that deserve management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the institution s credit position at some future date. Special Mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

Substandard. A Substandard asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the bank will sustain some loss if the deficiencies are not corrected. The risk rating guidance published by the Office of the Comptroller of the Currency clarifies that a loan with a well-defined weakness does not have to present a probability of default for the loan to be rated Substandard, and that an individual loan s loss potential does not have to be distinct for the loan to be rated Substandard.

Doubtful. An asset classified doubtful has all the weaknesses inherent in one classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered Pass rated loans. Watch list loans are also considered Pass rated loans.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

As of December 31, 2011, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

|  | Pass |  | Watch List |  | Special <br> Mention |  | Substandard |  | Doubtful |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| One-to-four family residential real estate loans | \$ | 183,611 | \$ | 657 | \$ | 51 | \$ | 7,108 | \$ |  | \$ | 191,427 |
| One-to-four family residential real estate loans -non-owner occupied |  | 61,455 |  | 7,058 |  |  |  | 12,092 |  |  |  | 80,605 |
| Multi-family mortgage loans |  | 301,339 |  | 24,288 |  | 6,021 |  | 21,855 |  | 1,648 |  | 355,151 |
| Wholesale commercial lending |  | 64,743 |  | 959 |  |  |  | 2,762 |  |  |  | 68,464 |
| Nonresidential real estate loans |  | 208,826 |  | 30,428 |  | 8,659 |  | 53,728 |  |  |  | 311,641 |
| Construction loans |  | 968 |  |  |  | 363 |  | 1,325 |  |  |  | 2,656 |
| Land loans |  | 7,519 |  | 143 |  |  |  | 9,534 |  |  |  | 17,196 |
| Commercial loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Secured |  | 24,152 |  | 937 |  | 415 |  | 4,049 |  | 464 |  | 30,017 |
| Unsecured |  | 6,436 |  | 343 |  | 38 |  | 3,010 |  | 46 |  | 9,873 |
| Municipal loans |  | 6,381 |  |  |  |  |  |  |  |  |  | 6,381 |
| Warehouse lines |  | 9,830 |  |  |  |  |  |  |  |  |  | 9,830 |
| Health care |  | 27,046 |  | 1,014 |  | 1,376 |  |  |  |  |  | 29,436 |
| Other |  | 8,395 |  |  |  |  |  |  |  |  |  | 8,395 |
| Commercial leases: |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment rated commercial leases |  | 83,947 |  |  |  |  |  |  |  |  |  | 83,947 |
| Below investment grade |  | 6,004 |  | 205 |  |  |  |  |  |  |  | 6,209 |
| Non-rated |  | 36,944 |  | 82 |  |  |  | 22 |  |  |  | 37,048 |
| Lease pools |  | 7,786 |  |  |  |  |  |  |  |  |  | 7,786 |
| Consumer loans |  | 2,144 |  |  |  |  |  | 3 |  |  |  | 2,147 |
| Total |  | 1,047,526 | \$ | 66,114 |  | 6,923 | \$ | 115,488 | \$ | 2,158 |  | ,258,209 |

(1) The Company has assigned purchased impaired loans that it acquired in its acquisition of Downers Grove National Bank to the Substandard credit risk classification category.
(2) The Dodd-Frank Act abolished the Bank sformer primary federal regulator, the Office of Thrift of Supervision ( OTS ), effective on July 21, 2011, and transferred the authority for examining, regulating and supervising federal savings banks from the OTS to the Office of the Comptroller of the Currency ( OCC ). The OCC s published guidance on the assignment of loan risk ratings is different in some respects from the published guidance of the OTS, particularly as it relates to performing loans with well-defined weaknesses that do not present a probability of default or loss. At December 31, 2011, $\$ 41.4$ million of loans that were classified Substandard pursuant to applicable OCC loan risk rating guidance were performing and on accrual status.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 4 LOANS RECEIVABLE (continued)

As of December 31, 2010, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:


## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 5 SECONDARY MORTGAGE MARKET ACTIVITIES

First mortgage loans serviced for others are not included in the accompanying consolidated statements of financial condition. The unpaid principal balances of these loans were $\$ 206.1$ million, $\$ 220.9$ million, and $\$ 274.2$ million at December 31, 2011, 2010, and 2009, respectively. Custodial escrow balances maintained in connection with the foregoing loan servicing activities were $\$ 5.8$ million, $\$ 6.9$ million, and $\$ 6.4$ million at December 31, 2011, 2010, and 2009, respectively.

Capitalized mortgage servicing rights are included in other assets in the accompanying consolidated statements of financial condition. Activity for capitalized mortgage servicing rights and the related valuation allowance was as follows.

|  | 2011 | 2010 |
| :---: | :---: | :---: |
| Servicing rights |  |  |
| Beginning of year | \$ 1,349 | \$ 1,780 |
| Additions | 122 | 118 |
| Amortized to expense | (252) | (549) |
| End of year | \$ 1,219 | \$ 1,349 |
| Valuation allowance |  |  |
| Beginning of year | \$ | \$ 74 |
| Additions expensed | 32 | 24 |
| Reductions credited to expense | (17) | (98) |
| End of year | \$ 15 | \$ |
| Carrying value of mortgage servicing rights | \$ 1,204 | \$ 1,349 |
| Fair value of mortgage servicing rights | \$ 1,481 | \$ 1,612 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 5 SECONDARY MORTGAGE MARKET ACTIVITIES (continued)

The estimated fair value of mortgage servicing rights is the present value of the expected future cash flows over the projected life of the loan. Assumptions used in the present value calculation are based on actual performance of the underlying servicing along with general market consensus. The expected cash flow is the net amount of all mortgage servicing income and expense items. The expected cash flows are discounted at an interest rate appropriate for the associated risk given the current market conditions. Significant assumptions are as follows:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | :---: | :---: |
| Prepayment speed | $17.45 \%$ | $15.96 \%$ |
| Discount rate | $12.00 \%$ | $12.00 \%$ |
| Average servicing cost per loan | $\$ 62.00$ | $\$ 61.00$ |
| Escrow float rate | $0.90 \%$ | $0.80 \%$ |

Key economic assumptions used in measuring the fair value of the Company s mortgage servicing rights as of December 31, 2011 and the effect on the fair value of our mortgage servicing rights from adverse changes in those assumptions, are as follows:

| Fair value of mortgage servicing rights | $\$ 1,481$ |
| :--- | :---: |
| Weighted average annual prepayment speed | $17.45 \%$ |
| Decrease in fair value from 10\% adverse change | $(38)$ |
| Decrease in fair value from 20\% adverse change | $(73)$ |
| Weighted-average annual discount rate | $12.00 \%$ |
| Decrease in fair value from 10\% adverse change | $(55)$ |
| Decrease in fair value from $20 \%$ adverse change | $(106)$ |

These sensitivities are hypothetical and should be used with caution. As the above table indicates, changes in fair value based on variations in individual assumptions generally cannot be used to predict changes in fair value based upon further variations of the same assumptions. Also, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated in the above table independently, without changing any other assumption. In reality, changes in one factor may result in changes in another factor, which might magnify or counteract the sensitivities.

The weighted average amortization period is 46 months. The estimated amortization expense for each of the next five years is as follows:

| 2012 | $\$ 246$ |
| :--- | ---: |
| 2013 | 197 |
| 2014 | 160 |
| 2015 | 133 |
| 2016 | 109 |

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## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 6 PREMISES AND EQUIPMENT

Year end premises and equipment are as follows:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: |
| Land and land improvements | $\$ 13,517$ | $\$ 11,658$ |
| Buildings and improvements | 37,178 | 31,127 |
| Furniture and equipment | 10,516 | 9,530 |
| Computer equipment | 8,211 | 7,396 |
|  |  |  |
| Accumulated depreciation | 69,422 | 59,711 |
|  | $(30,267)$ | $(27,216)$ |

Depreciation of premises and equipment was $\$ 3.1$ million, $\$ 3.2$ million and $\$ 3.0$ million for the years ended December 31, 2011, 2010 and 2009, respectively.

The Company leases certain branch facilities under non-cancelable operating lease agreements expiring in various years through 2032. Rent expense, net of sublease income, for facilities was $\$ 601,000, \$ 556,000$, and $\$ 519,000$ in 2011,2010 , and 2009 , respectively, excluding taxes, insurance, and maintenance. The projected minimum rental expense under existing leases, not including taxes, insurance, and maintenance, as of December 31, 2011 is as follows:

| 2012 | $\$ 477$ |
| :--- | ---: |
| 2013 | 486 |
| 2014 | 449 |
| 2015 | 434 |
| 2016 | 439 |
| Thereafter | 6,508 |
|  |  |
| Total | $\$ 8,793$ |

The Company has subleased some of its branch facilities and currently is entitled to receive income as follows:

| 2012 | $\$ 54$ |
| :--- | ---: |
| 2013 | 51 |
| 2014 | 19 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 7 GOODWILL AND CORE DEPOSIT INTANGIBLE

The changes in the carrying amount of goodwill and accumulated impairment charge are as follows:

|  | As of and for the years ended <br> December 31, |  |  |
| :--- | :---: | :---: | :---: |
| Balance at the beginning of the year | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |  |
| Additions | 22,566 | $\$$ | 22,566 |
|  | 1,296 |  |  |
| Impairment charge | 23,862 | 22,566 |  |
| Net Carrying Value | $(23,862)$ |  |  |

Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but instead tested for impairment at least annually. Due to high levels of volatility and dislocation in bank stock prices nationwide during 2011, as well as the Company $s$ internal evaluation process, the Company engaged an independent valuation firm to determine the implied fair value of the Bank. The implied fair value of the Bank was estimated using weighted averages based on a price to tangible book value discount derived from the quoted market trading prices for similar institutions plus an estimated control premium and projected, discounted cash flows. Inputs from sales of comparable institutions were not assigned a weighting due to the small size of the group.

Our annual impairment analysis as of December 31, 2011, indicated that the step two analysis was necessary. Step two requires that the implied fair value of the reporting unit s goodwill be compared to the carrying amount of that goodwill. If the carrying amount of the reporting unit s goodwill exceeds the implied fair value of that goodwill, an impairment loss must be recognized in an amount equal to that excess. As a result of the step two evaluation, it was determined that the implied value of goodwill of the reporting unit was less than the carrying amount, and the Company reduced the full carrying amount of goodwill with a charge to earnings.

Step one of our annual impairment analyses performed in 2010 and 2009 indicated that there was no goodwill impairment, as the fair value of the reporting unit was determined to exceed the carrying amount.

The following table presents the changes in the carrying amount of core deposit intangible, gross carrying amount, accumulated amortization, and net book value as of December 31:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | :---: | :---: |
| Balance at the beginning of the year | $\$ 2,700$ | $\$ 4,295$ |
| Amortization | $(1,689)$ | $(1,595)$ |
| Additions | 2,660 |  |
|  |  |  |
| Net Carrying Value | $\$ 3,671$ | $\$ 2,700$ |


| Gross carrying amount | $\$ 21,273$ | $\$ 18,612$ |
| :--- | ---: | ---: |
| Accumulated amortization | 17,602 | 15,912 |
|  |  |  |
| Net Carrying Value | $\$ 3,671$ | $\$ 2,700$ |

Aggregate amortization expense was $\$ 1.7$ million, $\$ 1.6$ million and $\$ 1.7$ million for 2011, 2010 and 2009, respectively.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 7 GOODWILL AND CORE DEPOSIT INTANGIBLE (continued)

Estimated amortization expense for each of the next five years is as follows:

| 2012 | $\$ 632$ |
| ---: | ---: |
| 2013 | 605 |
| 2014 | 578 |
| 2015 | 551 |
| 2016 | 523 |

## NOTE 8 DEPOSITS

Year-end composition of deposits are as follows:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: |
| Noninterest-bearing demand deposits | $\mathbf{1 4 2 , 0 8 4}$ | $\$$ |
| 112,549 |  |  |
| Savings deposits | 144,515 | 98,894 |
| Money market accounts | 345,011 | 341,048 |
| Interest-bearing NOW accounts | 336,531 | 302,812 |
| Certificates of deposit | 364,411 | 380,074 |
|  |  |  |
|  | $\$ 1,332,552$ | $\$ 1,235,377$ |

Certificates of deposit of $\$ 100,000$ or more were $\$ 119.0$ million and $\$ 137.0$ million at year-end 2011 and 2010, respectively.

Scheduled maturities of certificates of deposit for the next five years are as follows:

| 2012 | $\$ 264,826$ |
| :---: | ---: |
| 2013 | 64,441 |
| 2014 | 17,141 |
| 2015 | 9,832 |
| 2016 | 8,171 |

Year end borrowed funds are as follows:

|  | Contractual Rate | Weighted Average Contractual Rate |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Fixed-rate advance from |  |  |  |  |
| FHLBC due: |  |  |  |  |
| Within 1 year | \% | \$ | 2.81\% | \$ 13,000 |
| 1 to 2 years | 2.99 | 3,000 |  |  |
| 2 to 3 years |  |  | 2.99 | 3,000 |
| Total FHLBC funds | 2.99 | 3,000 | 2.84 | 16,000 |
| Securities sold under agreements to repurchase | 0.25 | 6,322 | 0.25 | 7,749 |
| Total borrowings | 1.13\% | \$ 9,322 | 2.00\% | \$ 23,749 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 9 BORROWINGS (continued)

The Company maintains a collateral pledge agreement covering secured advances whereby the Company has agreed to keep on hand, free of all other pledges, liens, and encumbrances, specifically identified whole first mortgages on improved residential property not more than 90 -days delinquent to secure advances from the FHLBC. All of the Bank s FHLBC common stock is pledged as additional collateral for these advances. At December 31, 2011, $\$ 259.1$ million and $\$ 99.8$ million of first mortgage and multi-family mortgage loans, respectively, collateralized the advances. At December 31, 2011, we had the ability to borrow an additional $\$ 224.1$ million under our credit facilities with the FHLBC. The Company also had available pre-approved overnight federal funds borrowing. At December 31, 2011 and 2010, there was no outstanding balance on these lines.

Securities sold under agreements to repurchase are secured by mortgage-backed securities with a carrying amount of \$9.7 million at year-end 2011.

## NOTE 10 INCOME TAXES

The income tax expense (benefit) is as follows:

|  | For the years ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 | 2010 | 2009 |
| Current expense (benefit) |  | (6) | \$ (5) | \$ $(8,867)$ |
| Deferred expense (benefit) |  | $(10,220)$ | $(2,742)$ | 8,854 |
| Deferred tax valuation allowance |  | 22,601 |  |  |
| Total income tax expense (benefit) |  | 12,375 | \$ $(2,747)$ | \$ (13) |

A reconciliation of the provision for income taxes computed at the statutory federal corporate tax rate of $34 \%$ for 2011, 2010 and 2009 to the income tax expense in the consolidated statements of operations follows:

|  | For the years ended December |  |  |
| :--- | :---: | :---: | :---: |
| $\mathbf{3 1 ,}$ |  |  |  |
| Benefit computed at the statutory federal tax rate | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| State taxes and other, net | $\$(12,349)$ | $\$(2,398)$ | $\$(256)$ |
| Bank owned life insurance | $(1,395)$ | $(491)$ | $(73)$ |
| ESOP/Share based compensation | $(213)$ | $(146)$ | 7 |
| Goodwill impairment | 4,271 | 288 |  |
| Purchase price accounting adjustments | $(396)$ |  |  |
| Deferred tax valuation allowance | 22,601 |  |  |

Effective income tax rate
N.M. ${ }^{(1)}$
38.94\% 1.73\%

Retained earnings at December 31, 2011 and 2010 include $\$ 14.9$ million for which no deferred federal income tax liability has been recorded. This amount represents an allocation of income to bad debt deductions for tax purposes alone.
(1) The effective tax rate for the year ended December 31, 2011 is not meaningful due to the size of our operating loss relative to the income expense resulting from the deferred tax valuation allowance.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 10 INCOME TAXES (continued)

The net deferred tax asset is as follows:

|  | 2011 | 2010 |
| :---: | :---: | :---: |
| Gross Deferred tax assets: |  |  |
| Allowance for loan losses | \$ 12,378 | \$ 8,396 |
| Alternative minimum tax, general business credit and net operating loss carryforwards | 10,495 | 6,934 |
| Tax deductible goodwill | 2,719 |  |
| Non-qualified stock options | 834 | 892 |
| OREO write-downs | 1,914 | 1,017 |
| Other | 606 | 395 |
|  | 28,946 | 17,634 |
| Gross Deferred tax liabilities: |  |  |
| Net deferred loan origination costs | $(1,265)$ | $(1,309)$ |
| FHLBC stock dividends | $(1,840)$ | $(1,785)$ |
| Purchase accounting adjustments | (488) | (902) |
| Accumulated depreciation | (858) | (767) |
| Mortgage servicing rights | (470) | (511) |
| Goodwill |  | $(1,355)$ |
| Other | (740) | (564) |
| Unrealized gain on securities | (684) | $(1,108)$ |
|  | $(6,345)$ | $(8,301)$ |
| Valuation allowance | $(22,601)$ |  |
| Net deferred tax asset | \$ | \$ 9,333 |

A deferred tax asset valuation allowance is required to be recognized if it is more likely than not that the deferred tax asset will not be realized. The determination of the realizability of the deferred tax assets is highly subjective and dependent upon judgment concerning management s evaluation of both positive and negative evidence, the forecasts of future taxable income, applicable tax planning strategies, and assessments of current and future economic and business conditions. The Company considered both positive and negative evidence regarding the ultimate realizability of its deferred tax assets. Examples of positive evidence may include the existence, if any, of taxes paid in available carry-back years and the likelihood that taxable income will be generated in future periods. Examples of negative evidence may include a cumulative loss in the current year and prior two years and negative general business and economic trends. In assessing the realization of deferred tax assets at December 31, 2011, the Company concluded that it was more likely than not that the Company will not realize the benefits of these deductible differences at December 31, 2011, and therefore, a full valuation allowance for deferred tax assets in the amount of $\$ 22.6$ million was recorded at December 31, 2011.

At December 31, 2011, the Company had a federal net operating loss carryforward of $\$ 8.1$ million, which will begin to expire in 2029, a federal tax credit carryforward of $\$ 1.1$ million which will begin to expire in 2022, a $\$ 2.3$ million alternative minimum tax credit carryforward that can be carried forward indefinitely, and a $\$ 1.9$ million federal alternative minimum tax net operating loss carryforward which will begin to expire in 2031. In addition, at December 31, 2011 the Company had a federal net operating loss carryforward relating to its acquisition of Downers Grove

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National Bank, which is subject to utilization limitations under Section 382 of the Internal Revenue Code, and a $\$ 18.7$ million of the net operating loss carryforward which will begin to expire in 2030. At December 31, 2011, the Company had a stated net operating loss carryforward for the State of Illinois of $\$ 60.5$ million, which will begin to expire in 2025.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 10 INCOME TAXES (continued)

## Unrecognized Tax Benefits

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: |
| Beginning of year | $\$ 176$ | $\$ 165$ |
| Additions based on tax positions related to the current year | 51 | 15 |
| Additions for tax positions of prior years | 22 | 34 |
| Reductions due to the statute of limitations | $(26)$ | $(38)$ |
|  | $\$ 223$ | $\$ 176$ |
| End of year |  |  |

The Company does not expect the total amount of unrecognized tax benefits to significantly increase or decrease in the next twelve months. The Company recognizes interest and/or penalties related to income tax matters in income tax expense. At December 31, 2011 and 2010, the Company has immaterial amounts accrued for potential interest and penalties.

The Company and its subsidiary are subject to U.S. federal income tax as well as income tax of the State of Illinois. The Company is no longer subject to examination by the federal taxing authorities for years before 2007 and the Illinois taxing authorities for years before 2009. Beginning in 2010 and 2009, the Bank became subject to income taxes in the States of Colorado and New Jersey, respectively, due to the physical presence of regional National Commercial Leasing bankers in these jurisdictions.

## NOTE 11 REGULATORY MATTERS

The Bank is subject to regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank s assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The Bank s capital amounts and classification are also subject to qualitative judgments by regulators about components, risk weightings, and other factors.

The applicable banking regulations provide five capitalization classifications, including well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If only adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions, asset growth and expansion are limited, and the submission of a capital restoration is required.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 11 REGULATORY MATTERS (continued)

Actual capital levels and minimum required levels for the Bank were:

|  | Actual |  | For Capital Adequacy Purposes |  |  | Minimum required To Be Well Capitalized Under Prompt Corrective Action Provisions Amount Ratio |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Ratio |  | Amount | Ratio |  |  |  |
| December 31, 2011 |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ 182,302 | 14.73\% | \$ | 98,993 | 8.00\% | \$ | 123,742 | 10.00\% |
| Tier 1 (core) capital (to risk-weighted assets) | 166,634 | 13.47 |  | 49,497 | 4.00 |  | 74,245 | 6.00 |
| Tier 1 (core) capital (to adjusted average total assets) | 166,634 | 10.50 |  | 63,502 | 4.00 |  | 79,377 | 5.00 |
| December 31, 2010 |  |  |  |  |  |  |  |  |
| Total capital (to risk-weighted assets) | \$ 199,362 | 18.38\% | \$ | 86,764 | 8.00\% | \$ | 108,456 | 10.00\% |
| Tier 1 (core) capital (to risk-weighted assets) | 186,594 | 17.20 |  | 43,382 | 4.00 |  | 65,073 | 6.00 |
| Tier 1 (core) capital (to adjusted total assets) | 186,594 | 12.48 |  | 59,825 | 4.00 |  | 74,781 | 5.00 |
| A reconciliation of the Bank s equity under GAAP | capital is | follows: |  |  |  |  |  |  |


|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: |
| GAAP equity | $\$ 171,416$ | $\$ 219,269$ |
| Disallowed goodwill and other intangible assets | $(3,671)$ | $(23,485)$ |
| Disallowed servicing assets and deferred tax asset | $(1,111)$ | $(1,890)$ |
| Accumulated gain on securities | 166,634 | 186,594 |
| Tier 1 capital | 15,668 | 12,768 |
| General regulatory loan loss reserves allowed | $\$ 182,302$ | $\$ 199,362$ |

Capital calculations for December 31, 2011 are in accordance with OCC guidance, compared to the December 31, 2010 calculations, which were calculated in accordance with the OTS guidance. As of December 31, 2011, the OCC categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since those notifications that management believes have changed the institution s well capitalized status. As of December 31, 2010, the OTS categorized the Bank as well capitalized under the regulatory framework for prompt corrective action.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 11 REGULATORY MATTERS (continued)

Federal regulations require the Bank to comply with a Qualified Thrift Lender ( QTL ) test, which generally requires that 65\% of assets be maintained in housing-related finance and other specified assets. If the QTL test is not met, limits are placed on growth, branching, new investment, FHLBC advances, and dividends or the institution must convert to a commercial bank charter. Management considers the QTL test to have been met as of December 31, 2011.

The Bank is subject to restrictions on the amount of dividends it may declare and pay to the Company without prior regulatory approval. At December 31, 2011, the Bank does not have pre-approved approval for future dividends.

## NOTE 12 EMPLOYEE BENEFIT PLANS

Employee Stock Ownership Plan. Employees are eligible to participate in the ESOP after attainment of age 21 and completion of one year of service. In connection with the conversion and reorganization, the ESOP borrowed $\$ 19.6$ million from the Company, and used the proceeds of the loan to purchase $1,957,300$ shares of common stock issued in the subscription offering at $\$ 10.00$ per share. The loan is secured by the shares and will be repaid by the ESOP with funds from the Bank s discretionary contributions to the ESOP and earnings on ESOP assets. The Bank has committed to make discretionary contributions to the ESOP sufficient to service the loan over a period not to exceed 20 years. When loan payments are made, ESOP shares are allocated to participants based on relative compensation and expense is recorded. Participants receive their earned shares at the end of employment.

Contributions to the ESOP during 2011 and 2010 were $\$ 1.5$ million and $\$ 1.5$ million, respectively, including dividends and interest received on unallocated shares of $\$ 312,000$ and $\$ 425,000$ in 2011 and 2010, respectively.

Expense related to the ESOP, net of dividends and interest received on unallocated ESOP shares, was $\$ 228,000, \$ 529,000$ and $\$ 516,000$ for the years ended December 31, 2011, 2010 and 2009, respectively.

Shares held by the ESOP were as follows:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | :---: | :---: |
| Allocated to participants | 636,123 | 538,258 |
| Distributed to participants | $(79,298)$ | $(36,017)$ |
| Unearned | $1,321,177$ | $1,419,042$ |
| Total ESOP shares | $1,878,002$ | $1,921,283$ |
|  |  |  |
| Fair value of unearned shares | $\$$ | 7,293 |

Profit Sharing Plan/401(k) Plan. The Company has a defined contribution plan ( profit sharing plan ) covering all of its eligible employees. Employees are eligible to participate in the profit sharing plan after attainment of age 21 and completion of one year of service. The Company provides a match of $\$ 0.50$ on each $\$ 1.00$ of contribution up to $6 \%$ of eligible compensation beginning April 1, 2007. The Company may also contribute an additional amount annually at the discretion of the Board of Directors. Contributions totaling $\$ 396,000, \$ 389,000$, and $\$ 376,000$ were made for the years ended 2011, 2010, and 2009, respectively.

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On June 27, 2006, the Company s stockholders approved the BankFinancial Corporation 2006 Equity Incentive Plan, which authorized the Human Resources Committee of the Board of Directors of the Company to grant a variety of cash- and equity-based incentive awards, including stock options, stock appreciation rights, restricted stock, performance shares and other incentive awards, to employees and directors aggregating up to $3,425,275$ shares of the Company s common stock.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 13 EQUITY INCENTIVE PLANS (continued)

The Human Resources Committee may grant stock options to purchase shares of the Company s common stock to certain employees and directors of the Company. The exercise price for the stock options is the fair market value of the common stock on the dates of the grants. The stock options generally vest annually over three to five year periods; vesting is subject to acceleration in certain circumstances. The stock options will expire if not exercised within five years from the date of grant.

The fair value of each option award is estimated on the date of grant using a closed form option valuation (Black-Scholes) model that uses the assumptions noted in the table below. The risk-free interest rate was determined using the yield available on the option grant date for a zero-coupon U.S. Treasury security with a term equivalent to the expected life of the option. The expected life for options granted represents the period the option is expected to be outstanding and was determined by applying the simplified method as allowed by SAB 107. The expected volatility for options issued in 2009 was determined using the Company s historical data. Estimated forfeitures were assumed to be zero due to the lack of historical experience for the Company. There were no options granted in 2011 or 2010.

The Company recognized $\$ 12,000, \$ 344,000$, and $\$ 406,000$ of stock-based compensation expenses relating to the granting of stock options for the years ended December 31, 2011, 2010 and 2009, respectively. As of December 31, 2011, all stock options were vested.
$\left.\begin{array}{lcccc} & & & \begin{array}{c}\text { Weighted } \\ \text { Average } \\ \text { Remaining } \\ \text { Contractual } \\ \text { Term }\end{array} & \begin{array}{c}\text { Aggregate } \\ \text { Intrinsic } \\ \text { Value (1) }\end{array} \\ \text { (in years) }\end{array}\right]$
(1) Stock option aggregate intrinsic value represents the number of shares subject to options multiplied by the difference (if positive) in the closing market price of the common stock underlying the options on the date shown and the weighted average exercise price.

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On September 2, 2011, the Human Resources Committee and the Board of Directors of the Company approved a one year extension of stock options granted in prior years that are scheduled to expire in September and December of 2011. After the extensions, the stock options will expire in September and December of 2012, unless they are further extended. The extensions only involve the expiration date of the stock options and do not affect their other terms. There was no expense recorded with the extension of the options. The extended stock options provide the holders with an option to purchase $1,858,403$ shares of the Company s common stock at a weighted average exercise price of $\$ 16.62$.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 13 EQUITY INCENTIVE PLANS (continued)

The Human Resources Committee of the Board of Directors may grant shares of restricted stock to certain employees and directors of the Company. The awards generally vest annually over varying periods from three to five years and vesting is subject to acceleration in certain circumstances. The cost of such awards will be accrued ratably as compensation expense over such respective periods based on expected vesting dates. The Company recognized $\$ 41,000, \$ 1.8$ million, and $\$ 2.2$ million of expenses relating to the grant of shares of restricted stock during the years ended December 31, 2011, 2010 and 2009, respectively. As of December 31, 2011, the total unrecognized compensation cost related to unvested shares of restricted stock was $\$ 41,000$. The cost is expected to be recognized over a 12 month period.

| Restricted Stock | Number of Shares ${ }^{(1)}$ | Weighted Average Fair Value at Grant Date |  | Weighted <br> Average <br> Term to Vest <br> (in years) | Aggregate <br> Intrinsic <br> Value ${ }^{(2)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Shares outstanding at December 31, 2009 | 108,650 | \$ | 17.56 | 1.0 | \$ | 1,076 |
| Shares granted | 13,000 |  | 9.54 |  |  |  |
| Shares vested | $(112,983)$ |  | (17.56) |  |  |  |
| Shares forfeited |  |  |  |  |  |  |
| Shares outstanding at December 31, 2010 | 8,667 | \$ | 9.54 | 1.5 | \$ | 85 |
| Shares granted |  |  |  |  |  |  |
| Shares vested | $(4,333)$ |  | (9.54) |  |  |  |
| Shares forfeited |  |  |  |  |  |  |
| Shares outstanding at December 31, 2011 | 4,334 | \$ | 9.54 | 0.5 | \$ | 24 |

(1) The end of period balances consist only of unvested shares.
(2) Restricted stock aggregate intrinsic value represents the number of shares of restricted stock multiplied by the market price of the common stock underlying the outstanding shares on the date shown.

## NOTE 14 LOAN COMMITMENTS AND OTHER OFF-BALANCE SHEET ACTIVITIES

The Company is party to various financial instruments with off-balance-sheet risk. The Company uses these financial instruments in the normal course of business to meet the financing needs of customers and to effectively manage exposure to interest rate risk. These financial instruments include commitments to extend credit, standby letters of credit, unused lines of credit, and commitments to sell loans. When viewed in terms of the maximum exposure, those instruments may involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated statements of financial condition. Credit risk is the possibility that a counterparty to a financial instrument will be unable to perform its contractual obligations. Interest rate risk is the possibility that, due to changes in economic conditions, the Company s net interest income will be adversely affected.

The following is a summary of the contractual or notional amount of each significant class of off-balance-sheet financial instruments outstanding. The Company s exposure to credit loss in the event of nonperformance by the counterparty for commitments to extend credit, standby letters of credit, and unused lines of credit is represented by the contractual notional amount of these instruments.

The contractual or notional amounts are as follows:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | ---: | ---: |
| Financial instruments wherein contractual amounts represent credit risk | $\$ 15,832$ | $\$$ |
| Commitments to extend credit | 16,712 |  |
| Standby letters of credit | 1,815 | 1,699 |
| Unused lines of credit | 116,460 | 138,219 |
| Commitments to sell mortgages | 4,103 | 3,247 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 14 LOAN COMMITMENTS AND OTHER OFF-BALANCE SHEET ACTIVITIES (continued)

Commitments to extend credit are generally made for periods of 60 days or less. The fixed-rate loans commitment totaled $\$ 13.5$ million with interest rates ranging from $3.00 \%$ to $5.63 \%$ and maturities ranging from one to 30 years.

Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer s creditworthiness on a case-by-case basis. The amount of collateral obtained, if it is deemed necessary by the Company upon extension of credit, is based on management s credit evaluation of the customers. The collateral held varies, but primarily consists of single-family residential real estate.

The Bank, as a member of Visa USA, received 51,404 unrestricted shares of Visa, Inc. Class B common stock in connection with Visa, Inc. s initial public offering in 2007, and 32,398 additional shares of Class B common stock that were deposited into a litigation escrow that Visa, Inc. established under its retrospective responsibility plan. The retroactive responsibility plan obligates all former Visa USA members to indemnify Visa USA, in proportion to their equity interests in Visa USA, for certain litigation losses and expenses, including settlement expenses, for the lawsuits covered by the retrospective responsibility plan. The primary method for discharging the indemnification obligations under the retrospective responsibility plan is a reduction of the ratio at which the Visa, Inc. Class B shares held in the litigation escrow can be converted into publicly traded Class A common shares of Visa, Inc. Due to the restrictions that the retrospective responsibility plan imposes on the Company s Visa, Inc. Class B shares, the Company has not recorded the Class B shares as an asset

## NOTE 15 FAIR VALUE

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1 Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 Significant unobservable inputs that reflect a company s own assumptions about the assumptions that market participants would use in pricing an asset or liability.
The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:
The fair values of marketable equity securities are generally determined by quoted prices, in active markets, for each specific security (Level 1 measurement inputs). If Level 1 measurement inputs are not available for a marketable equity security, we determine its fair value based on the quoted price of a similar security traded in an active market (Level 2 measurement inputs). The fair values of debt securities are generally determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 measurement inputs).

The fair values of loans held-for-sale are generally determined by quoted prices in active markets that are accessible at the measurement date for similar, unrestricted assets (Level 2 measurement inputs).

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 15 FAIR VALUE (continued)

Impaired loans and other real estate owned properties are evaluated and valued at the time the loan is identified as impaired or placed into other real estate owned, at the lower of cost or market value. Market value is measured based on the value of the collateral securing these loans and is classified at a Level 3 in the fair value hierarchy. Collateral may be real estate and/or business assets, including equipment, inventory and/or accounts receivable, and its fair value is generally determined based on real estate appraisals or other independent evaluations by qualified professionals. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors identified above.

The fair values of mortgage servicing rights are based on a valuation model that calculates the present value of estimated net servicing income. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income. The Company is able to compare the valuation model inputs and results to widely available published industry data for reasonableness (Level 2 measurement inputs).

The following table sets forth the Company s financial assets that were accounted for at fair value and are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.


December 31, 2010

| Securities: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Certificates of deposit | \$ | 27,766 | \$ | 27,766 | \$ | \$ | 27,766 | \$ |
| Municipal securities |  | 675 |  | 709 |  |  | 709 |  |
| Mortgage-backed securities - residential |  | 41,034 |  | 42,435 |  |  | 42,435 |  |
| Collateralized mortgage obligations residential |  | 48,262 |  | 49,732 |  |  | 49,732 |  |
| SBA-guaranteed loan participation certificates |  | 103 |  | 105 |  |  | 105 |  |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 15 FAIR VALUE (continued)

The following table sets forth the Company s assets that were measured at fair value on a non-recurring basis:


| Impaired loans | \$ 21,645 | \$ | \$ | \$ | 21,645 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Other real estate owned: |  |  |  |  |  |
| One to four family residential real estate | \$ 3,015 | \$ | \$ | \$ | 3,015 |
| Multi-family mortgage | 2,486 |  |  |  | 2,486 |
| Nonresidential real estate | 7,376 |  |  |  | 7,376 |
| Land | 1,745 |  |  |  | 1,745 |
| Other real estate owned | \$ 14,622 | \$ | \$ | \$ | 14,622 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 15 FAIR VALUE (continued)

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of $\$ 88.3$ million, with a valuation allowance of $\$ 15.0$ million at December 31, 2011, compared to a carrying amount of $\$ 43.7$ million and a valuation allowance of $\$ 9.4$ million at December 31, 2010, resulting in an increase in the provision for loan losses of $\$ 5.5$ million for the year ended December 31, 2011.

OREO and OREO in process, which are carried at the lower of cost or fair value less costs to sell, had a carrying value of $\$ 22.5$ million at December 31, 2011, which included write-downs of $\$ 4.0$ million for the year ended December 31, 2011, compared to $\$ 14.6$ million at December 31, 2010, which included write-downs of $\$ 2.4$ million for the year ended December 31, 2010.

Mortgage servicing rights, which are carried at lower of cost or fair value, had a carrying amount of $\$ 1.2$ million at December 31, 2011, of which $\$ 895,000$ related to fixed rate loans and $\$ 309,000$ related to adjustable rate loans. Mortgage servicing rights had a carrying amount of $\$ 1.3$ million at December 31, 2010, of which $\$ 974,000$ related to fixed rate loans and $\$ 375,000$ related to adjustable rate loans. A pre tax provision of $\$ 15,000$ on our mortgage servicing rights portfolio was included in noninterest income for the year ended December 31 2011, compared to a recovery of $\$ 74,000$ for the same period in 2010.

The carrying amount and estimated fair value of financial instruments is as follows:

|  | 2011 |  |  |  | 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying Amount | Estimated <br> Fair Value |  | Carrying <br> Amount |  | Estimated <br> Fair Value |  |
| Financial assets |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 120,704 | \$ | 120,704 | \$ | 220,810 | \$ | 220,810 |
| Securities |  | 92,832 |  | 92,832 |  | 120,747 |  | 120,747 |
| Loans held-for-sale |  | 1,918 |  | 1,918 |  | 2,716 |  | 2,716 |
| Loans receivable, net of allowance for loan losses |  | 1,227,391 |  | 1,217,377 |  | 1,050,766 |  | 1,065,404 |
| FHLBC stock |  | 16,346 |  | N/A |  | 15,598 |  | N/A |
| Accrued interest receivable |  | 5,573 |  | 5,573 |  | 5,390 |  | 5,390 |
| Mortgage servicing rights |  | 1,204 |  | 1,481 |  | 1,349 |  | 1,612 |
| Financial liabilities |  |  |  |  |  |  |  |  |
| Noninterest-bearing demand deposits | \$ | $(142,084)$ | \$ | $(142,084)$ | \$ | $(112,549)$ | \$ | $(112,549)$ |
| Savings deposits |  | $(144,515)$ |  | $(144,515)$ |  | $(98,894)$ |  | $(98,894)$ |
| NOW and money market accounts |  | $(681,542)$ |  | $(681,542)$ |  | $(643,860)$ |  | $(643,860)$ |
| Certificates of deposit |  | $(364,411)$ |  | $(365,952)$ |  | $(380,074)$ |  | $(384,103)$ |
| Borrowings |  | $(9,322)$ |  | $(9,412)$ |  | $(23,749)$ |  | $(23,995)$ |
| Accrued interest payable |  | (212) |  | (212) |  | (146) |  | (146) |

For purposes of the above, the following assumptions were used:
Cash and Cash Equivalents: The estimated fair values for cash and cash equivalents are based on their carrying value due to the short-term nature of these assets.

Loans: The estimated fair value for loans has been determined by calculating the present value of future cash flows based on the current rate the Company would charge for similar loans with similar maturities, applied for an estimated time period until the loan is assumed to be repriced or repaid. The estimated fair values of loans held-for-sale are based on quoted market prices.

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FHLBC Stock: It is not practicable to determine the fair value of FHLBC stock due to the restrictions placed on its transferability.

Deposit Liabilities: The estimated fair value for certificates of deposit has been determined by calculating the present value of future cash flows based on estimates of rates the Company would pay on such deposits, applied for the time period until maturity. The estimated fair values of noninterest-bearing demand, NOW, money market, and savings deposits are assumed to approximate their carrying values as management establishes rates on these deposits at a level that approximates the local market area. Additionally, these deposits can be withdrawn on demand.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 15 FAIR VALUE (continued)

Borrowings: The estimated fair values of advances from the FHLBC and notes payable are based on current market rates for similar financing. The estimated fair value of securities sold under agreements to repurchase is assumed to equal its carrying value due to the short-term nature of the liability.

Accrued Interest: The estimated fair values of accrued interest receivable and payable are assumed to equal their carrying value.

Off-Balance-Sheet Instruments: Off-balance-sheet items consist principally of unfunded loan commitments, standby letters of credit, and unused lines of credit. The estimated fair values of unfunded loan commitments, standby letters of credit, and unused lines of credit are not material.

While the above estimates are based on management $s$ judgment of the most appropriate factors, as of the balance sheet date, there is no assurance that the estimated fair values would have been realized if the assets were disposed of or the liabilities settled at that date, since market values may differ depending on the various circumstances. The estimated fair values would also not apply to subsequent dates.

In addition, other assets and liabilities that are not financial instruments, such as premises and equipment, are not included in the above disclosures.

## NOTE 16 OTHER COMPREHENSIVE INCOME (LOSS)

Other comprehensive income (loss) components and related taxes were as follows:

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| :--- | :---: | :---: |
| Unrealized holding gains (losses) on securities, net of tax | $\mathbf{2 0 0 9}$ |  |
| Net loss (gain) on sale of securities recognized, net of tax | $\$(689)$ | $\$(31)$ |

\$ (689) \$ (50) \$ 2,526

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 17 COMPANY ONLY CONDENSED FINANCIAL INFORMATION

Condensed financial information of BankFinancial Corporation as of December 31, 2011 and 2010 and for the three years ended December 31, 2011 follows:

## Condensed Statements of Financial Condition

|  | 2011 | 2010 |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash in subsidiary | \$ 11,948 | \$ 16,422 |
| Loan receivable from ESOP | 15,527 | 16,367 |
| Investment in subsidiary | 171,416 | 219,269 |
| Income tax receivable | 1,696 | 1,749 |
| Other assets | 71 | 368 |
| Total assets | \$ 200,658 | \$ 254,175 |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |
| Accrued expenses and other liabilities | 801 | 890 |
| Total stockholders equity | 199,857 | 253,285 |
| Total liabilities and stockholders equity | \$ 200,658 | \$ 254,175 |

## Condensed Statements of Operations

|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 0 9}$ |
| :--- | :---: | :---: | :---: |
| Interest income | $\mathbf{6 9 6}$ | $\$ \mathbf{7 3 0}$ | $\$ 1,244$ |
| Other expense | 1,381 | 1,343 | 1,428 |
|  |  |  |  |
| Loss before income tax and undistributed subsidiary income | $(685)$ | $(613)$ | $(184)$ |
| Income tax expense (benefit) | 254 | $(232)$ | $(69)$ |
|  |  | $(939)$ | $(381)$ |
| Loss before equity in undistributed subsidiary income | $(47,757)$ | $(3,926)$ | $(623)$ |
| Equity in undistributed subsidiary excess distributions |  |  |  |
| Net loss | $\$(48,696)$ | $\$(4,307)$ | $\$(738)$ |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 17 COMPANY ONLY CONDENSED FINANCIAL INFORMATION (continued)

## Condensed Statements of Cash Flows

|  | 2011 | 2010 | 2009 |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |
| Net loss | \$ $(48,696)$ | \$ $(4,307)$ | \$ (738) |
| Adjustments: |  |  |  |
| Equity in undistributed subsidiary excess distributions | 47,757 | 3,926 | 623 |
| Change in other assets | 350 | 9,752 | $(10,492)$ |
| Change in accrued expenses and other liabilities | (89) | $(10,439)$ | 11,281 |
| Net cash from operating activities | (678) | $(1,068)$ | 674 |
| Cash flows from investing activities |  |  |  |
| Principal payments received on ESOP loan | 840 | 805 | 606 |
| Net cash from investing activities | 840 | 805 | 606 |
| Cash flows from financing activities |  |  |  |
| Repurchase and retirement of common stock |  | $(3,124)$ | $(2,491)$ |
| Cash dividends paid on common stock | $(4,636)$ | $(5,946)$ | $(6,010)$ |
| Net cash from financing activities | $(4,636)$ | $(9,070)$ | $(8,501)$ |
| Net change in cash in subsidiary | $(4,474)$ | $(9,333)$ | $(7,221)$ |
| Beginning cash in subsidiary | 16,422 | 25,755 | 32,976 |
| Ending cash in subsidiary | \$ 11,948 | \$ 16,422 | \$ 25,755 |

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 18 SELECTED QUARTERLY FINANCIAL DATA (unaudited)

|  | Year Ended December 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | First Quarter | Second Quarter | Third Quarter | Fourth Quarter |
| Interest income | \$ 15,348 | \$ 19,000 | \$ 17,990 | \$ 17,370 |
| Interest expense | 1,996 | 1,910 | 1,629 | 1,380 |
| Net interest income | 13,352 | 17,090 | 16,361 | 15,990 |
| Provision for loan losses | 2,424 | 3,175 | 7,384 | 9,740 |
| Net interest income | 10,928 | 13,915 | 8,977 | 6,250 |
| Noninterest income | 1,571 | 1,879 | 1,863 | 2,004 |
| Noninterest expense | 14,255 | 14,623 | 14,637 | 40,193 |
| Income (loss) before income taxes | $(1,756)$ | 1,171 | $(3,797)$ | $(31,939)$ |
| Income tax expense (benefit) | (979) | 145 | $(1,901)$ | 15,110 |
| Net income (loss) | \$ (777) | \$ 1,026 | \$ (1,896) | \$ $(47,049)$ |
| Basic earnings (loss) per common share | \$ (0.04) | \$ 0.05 | \$ (0.10) | \$ (2.38) |
| Diluted earnings (loss) per common share | \$ (0.04) | \$ 0.05 | \$ (0.10) | \$ (2.38) |


|  | Year Ended December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | First Quarter | Second <br> Quarter | Third Quarter | Fourth Quarter |
| Interest income | \$ 17,145 | \$ 16,451 | \$ 15,892 | \$ 15,448 |
| Interest expense | 3,929 | 3,677 | 3,138 | 2,442 |
| Net interest income | 13,216 | 12,774 | 12,754 | 13,006 |
| Provision for loan losses | 851 | 2,665 | 419 | 8,148 |
| Net interest income | 12,365 | 10,109 | 12,335 | 4,858 |
| Noninterest income | 1,455 | 1,812 | 1,958 | 1,903 |
| Noninterest expense | 12,678 | 12,370 | 13,190 | 15,611 |
| Income (loss) before income taxes | 1,142 | (449) | 1,103 | $(8,850)$ |
| Income tax expense (benefit) | 426 | (161) | 366 | $(3,378)$ |
| Net income (loss) | \$ 716 | \$ (288) | \$ 737 | \$ $(5,472)$ |
| Basic earnings (loss) per common share | \$ 0.04 | \$ (0.01) | \$ 0.04 | \$ (0.28) |
| Diluted earnings (loss) per common share | \$ 0.04 | \$ (0.01) | \$ 0.04 | \$ (0.28) |

The Company recorded a net loss of $\$ 47.0$ million for the fourth quarter of 2011 . The Company s fourth quarter 2011 operating results included a full impairment of the goodwill of $\$ 23.9$ million, a full deferred tax valuation allowance of $\$ 22.6$ million, a $\$ 9.7$ million provision for loan losses and $\$ 4.9$ million recorded in nonperforming asset expense and operations of other real estate owned. Results for 2010 fourth quarter included $\$ 8.1$ million of provision for loan losses and $\$ 4.7$ million recorded in nonperforming asset expense and operations of other real estate owned.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

## NOTE 19 ACQUISTIONS

The Company completed its acquisition of DG Bancorp, Inc. and its subsidiary, Downers Grove National Bank, on March 18, 2011 and results for Downers Grove National Bank have been included in the Company s operations from that date. The Company accounted for the acquisition using the acquisition method. The Company recorded merger and acquisition expenses of $\$ 1.4$ million for this transaction. The acquisition method also requires an acquirer to recognize the assets acquired and the liabilities assumed at their fair values as of the acquisition date. The excess cost over fair value of net assets acquired is recorded as goodwill.

The Company expects its acquisition of Downers Grove National Bank to result in several benefits, including increased earnings and higher returns on stockholders equity, more effective deployment of its excess capital, improved utilization of existing organizational capacities, expanded geographic coverage of the Company s market territory, increased deposit market share and improved convenience for its existing customers due to the addition of two new full service branch offices.

The following table summarizes the fair value of the assets acquired and liabilities assumed as of the date of the acquisition:

|  | March 18, 2011 |  |
| :---: | :---: | :---: |
| Assets acquired and liabilities assumed: |  |  |
| Cash and due from other financial institutions | \$ | 1,353 |
| Interest bearing deposits in other financial institutions |  | 60,266 |
| Cash and cash equivalents |  | 61,619 |
| Securities |  | 10,177 |
| Loans receivable |  | 118,147 |
| Other real estate owned |  | 6,965 |
| Stock in Federal Home Loan Bank and Federal Reserve Bank |  | 903 |
| Premises and equipment, net |  | 7,442 |
| Accrued interest receivable |  | 355 |
| Goodwill |  | 1,296 |
| Core deposit intangible |  | 2,660 |
| FDIC prepaid expense |  | 774 |
| Income tax receivable |  | 774 |
| Deferred taxes, net |  | 2,662 |
| Other assets |  | 42 |
| Total assets acquired | \$ | 213,816 |
| Deposits | \$ | 212,939 |
| Advance payments by borrowers taxes and insurance |  | 34 |
| Accrued interest payable and other liabilities |  | 843 |
| Total liabilities assumed | \$ | 213,816 |

As noted above, the loans acquired in the Downers Grove National Bank transaction had a fair value of $\$ 118.1$ million. Included in this amount were $\$ 31.9$ million of gross purchased loans with evidence of deterioration of credit quality since origination and for which it was probable, at the time of the acquisition, that the Company would be unable to collect all contractually required payments receivable. The Company s evaluation of purchased loans with evidence of credit quality deterioration as of the acquisition date resulted in the recording of a nonaccretable difference of $\$ 13.1$ million, which is defined as the loan s contractually required payments receivable in excess of the amount of the cash flows

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that are expected to be collected. The Company considered factors such as payment history, collateral values and accrual status in determining whether there was evidence of deterioration of a purchased loan $s$ credit quality at the acquisition date. As of December 31, 2011, the carrying amount of purchased loans with evidence of loan deterioration at the acquisition date was $\$ 14.6$ million, and the remaining accretable difference was $\$ 2.3$ million.

## BANKFINANCIAL CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Table amounts in thousands, except share and per share data)

NOTE 19 ACQUISTIONS (continued)

The following table summarizes the unaudited pro forma financial results of operations as if the Company acquired DG Bancorp, Inc. and its subsidiary Downers Grove National Bank, on January 1, 2010:

|  | Year Ended December 31, |  |  |
| :--- | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |  |
| Net interest income $^{(1)}$ | $\$ 64,146$ | $\$ 59,389$ |  |
| Net loss $^{(1)}$ | $(50,261)$ | $(16,376)$ |  |
| Basic $^{(1)}$ loss per common share | $\$(2.54)$ | $\$$ | $(0.83)$ |
| Diluted loss per common share | $(2.54)$ | $(0.83)$ |  |

(1) Results for DG Bancorp, Inc. include net income or loss from operations for the respective periods.

The Company completed an acquisition of a portfolio of $\$ 152.1$ million of performing Chicago area multi-family loans on March 11, 2011. The multi-family loans in this portfolio were originated by Citibank, N.A. and its predecessor by merger, Citibank, F.S.B. At the time of the acquisition, the portfolio consisted of 466 loans with an average loan balance of $\$ 327,000$. The loans were purchased at a discount that will be accreted into income on a level yield basis over the remaining life of the loans. The Company conducted extensive due diligence on this transaction, resulting in the recognition of \$396,000 in transaction related expenses in 2011.

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE
Not Applicable.

ITEM 9A. CONTROLS AND PROCEDURES
(a) Evaluation of disclosure controls and procedures.

Under the supervision and with the participation of our management, including our Principal Executive Officer and Principal Financial Officer, we evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the fiscal year ( Evaluation Date ). Based upon that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that, as of the Evaluation Date, our disclosure controls and procedures were effective in timely alerting them to the material information relating to us (or our consolidated subsidiaries) required to be included in our periodic Securities and Exchange Commission filings.
(b) Management s Annual Report on Internal Control Over Financial Reporting.

The annual report of management on the effectiveness of our internal control over financial reporting and the attestation report thereon issued by our independent registered public accounting firm are set forth under Report of Management on Internal Control Over Financial Reporting and Report of Independent Registered Public Accounting Firm on Internal Control Over Financial Reporting under Item 8 - Financial Statements and Supplementary Data.
(c) Changes in internal controls.

There were no changes made in our internal controls during the fourth quarter of 2011 or, to our knowledge, in other factors that have materially affected, or are reasonably likely to materially affect these controls.

See the Certifications pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

ITEM 9B. OTHER INFORMATION
Not Applicable.

## PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT Directors and Executive Officers

The information concerning our directors and executive officers required by this item will be filed with the Securities and Exchange Commission by amendment to this Form 10-K, not later than 120 days after the end of our fiscal year.

## Section 16(a) Beneficial Ownership Reporting Compliance

The information concerning compliance with the reporting requirements of Section 16(a) of the Securities Exchange Act of 1934 by our directors, officers and 10 percent stockholders required by this item will be filed with the Securities and Exchange Commission by amendment to this Form $10-\mathrm{K}$, not later than 120 days after the end of our fiscal year.

## Code of Ethics

We have adopted a Code of Ethics for Senior Financial Officers that applies to our principal executive officer, principal financial officer, principal accounting officer, and persons performing similar functions. A copy of our Code of Ethics was attached as Exhibit 14 to our Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 27, 2006. We have also adopted a Code of Business Conduct, pursuant to Nasdaq requirements, that applies generally to our directors, officers, and employees.

## ITEM 11. EXECUTIVE COMPENSATION

The information concerning compensation required by this item will be filed with the Securities and Exchange Commission by amendment to this Form $10-\mathrm{K}$, not later than 120 days after the end of our fiscal year.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information concerning security ownership of certain beneficial owners and management required by this item will be filed with the Securities and Exchange Commission by amendment to this Form 10-K, not later than 120 days after the end of our fiscal year.

## Securities Authorized for Issuance under Equity Compensation Plan

The following table sets forth information regarding the securities that were authorized for issuance under our 2006 Equity Incentive Plan as of December 31, 2011:
$\left.\begin{array}{lccc} & \text { Column (A) } & \text { Column (B) } & \begin{array}{c}\text { Column (C) } \\ \text { Number of } \\ \text { Securities } \\ \text { Remaining }\end{array} \\ \text { Available for Future } \\ \text { Issuance under } \\ \text { 2006 }\end{array}\right]$

Column (A) represents stock options and restricted stock outstanding under the Company s 2006 Equity Incentive Plan. Future equity awards under the 2006 Equity Incentive Plan may take the form of stock options, stock appreciation rights, performance unit awards, restricted stock, restricted performance stock, restricted stock units, stock awards or cash. Column (B) represents the weighted-average exercise price of the outstanding stock options only; the outstanding restricted stock awards are not included in this calculation. Column (C) represents the maximum aggregate number of future equity awards that can be made under the 2006 Equity Incentive Plan as of December 31, 2011.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information concerning certain relationships and related transactions required by this will be filed with the Securities and Exchange Commission by amendment to this Form 10-K, not later than 120 days after the end of our fiscal year.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

The information concerning principal accountant fees and services will be filed with the Securities and Exchange Commission by amendment to this Form $10-\mathrm{K}$, not later than 120 days after the end of our fiscal year.

## PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES
(a)(1) Financial Statements

The following consolidated financial statement of the registrant and its subsidiaries are filed as part of this document under Item 8 - Financial Statements and Supplementary Data.

[^0](B) Consolidated Statements of Financial Condition - at December 31, 2011 and 2010
(C) Consolidated Statements of Operations for the years ended December 31, 2011, 2010 and 2009
(D) Consolidated Statements of Changes in Stockholders Equity for the years ended December 31, 2011, 2010 and 2009
(E) Consolidated Statements of Cash Flows for the years ended December 31, 2011, 2010 and 2009
(F) Notes to Consolidated Financial Statements
(a)(2) Financial Statement Schedules

None.
(a)(3) Exhibits

The documents set forth below are filed herewith or incorporated herein by reference to the location indicated.

|  | Exhibit | Location |
| :---: | :---: | :---: |
| 3.1 | Articles of Incorporation of BankFinancial Corporation | Exhibit 3.1 to the Registration Statement on Form S-1 of the Company, originally filed with the Securities and Exchange Commission on September 23, 2004 |
| 3.2 | Bylaws of BankFinancial Corporation | Exhibit 3.2 to the Registration Statement on Form S-1 of the Company, originally filed with the Securities and Exchange Commission on September 23, 2004 |
| 3.3 | Articles of Amendment to Charter of BankFinancial Corporation | Exhibit 3.3 to the Registration Statement on Form S-1 of the Company, originally filed with the Securities and Exchange Commission on September 23, 2004 |
| 3.4 | Restated Bylaws of BankFinancial Corporation | Exhibit 3.4 to the Annual Report on Form 10-K of the Company, originally filed with the Securities and Exchange Commission on March 15, 2007 |
| 4 | Form of Common Stock Certificate of BankFinancial Corporation | Exhibit 4 to the Registration Statement on Form S-1 of the Company, originally filed with the Securities and Exchange Commission on September 23, 2004 |
| 10.1 | Employee Stock Ownership Plan | Exhibit 10.1 to the Registration Statement on Form S-1 of the Company, originally filed with the Securities and Exchange Commission on September 23, 2004 |
| 10.2 | Deferred Compensation Plan | Exhibit 10.2 to the Registration Statement on Form S-1 of the Company, originally filed with the Securities and Exchange Commission on September 23, 2004 |
| 10.3 | BankFinancial FSB Employment Agreement with F. Morgan Gasior | Exhibit 10.1 to the Current Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on May 5, 2008 |
| 10.4 | BankFinancial FSB Employment Agreement with James J. Brennan | Exhibit 10.3 to the Current Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on May 5, 2008. |
| 10.5 | BankFinancial FSB Employment Agreement with Paul A. Cloutier | Exhibit 10.2 to the Current Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on May 5, 2008 |
| 10.6 | BankFinancial FSB Employment Agreement with Christa N Calabrese | Exhibit 10.5 to the Current Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on May 5, 2008 |
| 10.12 | Form of Incentive Stock Option Award Terms | Exhibit 10.1 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on September 5, 2006 |
| 10.13 | 2006 BankFinancial Corporation Equity Incentive Plan | Appendix C to the Definitive Form 14A, originally filed with the Securities and Exchange Commission on May 25, 2006 (File No. 000-51331) |

10.14 Form of Performance Based Incentive Stock Option Award Terms
10.15 Form of Non-Qualified Stock Option Award Terms
10.16 Form of Performance Based Non-Qualified Stock Option Award Terms

Exhibit 10.2 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on September 5, 2006

Exhibit 10.3 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on September 5, 2006

Exhibit 10.4 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on September 5, 2006

|  | Exhibit | Location |
| :---: | :---: | :---: |
| 10.17 | Form of Restricted Stock Unit Award Agreement | Exhibit 10.5 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on September 5, 2006 |
| 10.18 | Form of Performance Based Restricted Stock Award Agreement | Exhibit 10.6 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on September 5, 2006 |
| 10.19 | Form of Restricted Stock Award Agreement | Exhibit 10.7 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on September 5, 2006 |
| 10.20 | Form of Stock Appreciation Rights Agreement | Exhibit 10.8 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on September 5, 2006 |
| 10.25 | BankFinancial Corporation Employment Agreement with F. Morgan Gasior | Exhibit 10.1 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on October 20, 2008 |
| 10.26 | BankFinancial Corporation Employment Agreement with Paul A. Cloutier | Exhibit 10.2 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on October 20, 2008 |
| 10.27 | BankFinancial Corporation Employment Agreement with James J. Brennan | Exhibit 10.3 to the Report on Form 8-K of the Company, originally filed with the Securities and Exchange Commission on October 20, 2008. |
| 10.28 | BankFinancial Corporation Employment Agreement with Elizabeth A. Doolan | Exhibit 10.28 to the Annual Report on Form 10-K of the Company, originally filed with the Securities and Exchange Commission on February 23, 2009. |
| 10.29 | BankFinancial FSB Employment Agreement with Elizabeth A. Doolan | Exhibit 10.29 to the Annual Report on Form 10-K of the Company, originally filed with the Securities and Exchange Commission on February 23, 2009. |
| 10.30 | BankFinancial FSB Employment Agreement with Gregg T. Adams | Exhibit 10.30 to the Annual Report on Form 10-K/A of the Company originally filed with the Securities and Exchange Commission on April 30, 2010. |
| 10.31 | BankFinancial FSB Employment Agreement with John G. Manos | Exhibit 10.31 to the Annual Report on Form 10-K/A of the Company originally filed with the Securities and Exchange Commission on April 30, 2010. |
| 10.32 | BankFinancial FSB Employment Agreement with William J. Deutsch, Jr. | Exhibit 10.32 to the Annual Report on Form 10-K/A of the Company originally filed with the Securities and Exchange Commission on May 2, 2011. |
| 14 | Code of Ethics for Senior Financial Officers | Exhibit 14 to the Annual Report on Form 10-K of the Company, originally filed with the Securities and Exchange Commission on March 27, 2006 |
| 21 | Subsidiaries of Registrant | Exhibit 21 to the Registration Statement on Form S-1 of the Company, originally filed with the Securities and Exchange Commission on September 23, 2004 |
| 23 | Consent of Crowe Horwath LLP | Filed herewith |
| 31.1 | Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed herewith |
| 31.2 | Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 | Filed herewith |
| 32 | Certification of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002* | Furnished herewith |


| 101.INS | XBRL Instance Document | Furnished herewith |
| :--- | :--- | :--- |
| 101.SCH | XBRL Taxonomy Extension Schema | Furnished herewith |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase | Furnished herewith |
| 101.DEF | XBRL Taxonomy Extension Calculation Linkbase | Furnished herewith |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase | Furnished herewith |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase | Furnished herewith |

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.

## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## BANKFINANCIAL CORPORATION

Date: March 13, 2012
By: /s/ F. Morgan Gasior
F. Morgan Gasior

Chairman of the Board, Chief Executive Officer and President (Duly Authorized Representative)
Pursuant to the requirements of the Securities Exchange of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

| Signatures | Title | Date |
| :---: | :---: | :---: |
| /s/ F. Morgan Gasior | Chairman of the Board, Chief Executive Officer and President (Principal Executive | March 13, 2012 |
| F. Morgan Gasior | Officer) |  |
| /s/ Paul A. Cloutier | Executive Vice President and Chief Financial Officer (Principal Financial | March 13, 2012 |
| Paul A. Cloutier | Officer) |  |
| /s/ Elizabeth A. Doolan | Senior Vice President and Controller |  |
|  |  | March 13, 2012 |
| Elizabeth A. Doolan | (Principal Accounting Officer) |  |
| /s/ Cassandra J. Francis |  |  |
|  | Director | March 13, 2012 |
| Cassandra J. Francis |  |  |
| /s/ John M. Hausmann |  |  |
|  | Director | March 13, 2012 |
| John M. Hausmann |  |  |
| /s/ Sherwin R. Koopmans |  |  |
|  | Director | March 13, 2012 |
| Sherwin R. Koopmans |  |  |
| /s/ Joseph A. Schudt |  |  |
|  | Director | March 13, 2012 |
| Joseph A. Schudt |  |  |
| /s/ Terry R. Wells |  |  |
|  | Director | March 13, 2012 |
| Terry R. Wells |  |  |
| /s/ Glen R. Wherfel |  |  |
|  | Director | March 13, 2012 |
| Glen R. Wherfel |  |  |


[^0]:    (A) Report of Independent Registered Accounting Firm

