

CHEMICAL & MINING CO OF CHILE INC  
Form 20-F/A  
October 31, 2013

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 20-F/A

(Amendment No. 1)

£ REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

T ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**For the fiscal year ended December 31, 2012**

OR

£ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

OR

£ SHELL COMPANY REPORT PURSUANT TO SECTION 23 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of event requiring this shell company report \_\_\_\_\_

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission file number 33-65728**

**SOCIEDAD QUIMICA Y MINERA DE CHILE S.A.**

(Exact name of registrant as specified in its charter)

**CHEMICAL AND MINING COMPANY OF CHILE INC.**

(Translation of registrant's name into English)

**CHILE**

(Jurisdiction of incorporation or organization)

**El Trovador 4285, 6<sup>th</sup> Floor, Santiago, Chile +56 2 425-2000**

(Address of principal executive offices)

**Mark Fones +56 2 2425-2485 [mark.fones@sqm.com](mailto:mark.fones@sqm.com) El Trovador 4285, 6<sup>th</sup> Floor, Santiago, Chile**  
(Name, Telephone, E-mail and/or Facsimile Number and Address of Company Contact Person)

Securities registered or to be registered pursuant to Section 12(b) of the Act.

**Title of each class**

**Name of each exchange on which registered**

Series B shares, in the form of American Depositary Shares New York Stock Exchange

Securities registered or to be registered pursuant to Section 12(g) of the Act.

**NONE**

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act.

**NONE**

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the annual report.

**Series A shares 142,819,552**

**Series B shares 120,376,972**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in rule 405 of the Securities Act: T YES £ NO

If this report is an annual or transition report, indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) of the Securities Exchange act of 1934:

£ YES T NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

T YES £ NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

£ YES £ NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non accelerated filer. See definition of “accelerated filer and large accelerated filer” in rule 12b-2 of the Exchange Act.

T Large accelerated filer £ Accelerated filer £ Non- accelerated filer

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

£ U.S. GAAP T International Financial Reporting Standards as issued by the International Accounting Standards Board £ Other

If “Other” has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.

Indicate by check mark which financial statement item the registrant has elected to follow.

£ Item 17 TItem 18

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act):

£ YES T NO

## **EXPLANATORY NOTE**

Sociedad Química y Minera de Chile S.A. ("SQM") is filing this amendment to Form 20-F for the fiscal year ended December 31, 2012, which was filed with the Securities and Exchange Commission on April 22, 2013 (the "2012 Form 20-F"), to file the correct audit report of independent registered public accounting firm of Ernst & Young Ltda.(included in this 2012 Form 20-F/A).

Except for the amendment described above, and the updated certifications of SQM's chief executive officer and chief financial officer, this amendment does not modify or update other disclosures in or exhibits to the 2012 Form 20-F. The financial statements of SQM included in this amendment have not changed since the filing of the 2012 Form 20-F.

## **PART III**

### **ITEM 17. FINANCIAL STATEMENTS**

See Item 18. Financial Statements

### **ITEM 18. FINANCIAL STATEMENTS**

See Item 19.(a) for a list of all financial statements filed as part of this Amended Annual Report on Form 20-F.

### **ITEM 19. EXHIBITS**

#### **(a) Index to Financial Statements**

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\*All other schedules have been omitted because they are not applicable or the required information is shown in the consolidated financial statements or notes thereto.

#### **(b) Exhibits**

**Exhibit**

<b><u>No.</u></b>	<b><u>Exhibit</u></b>
1.1	By-laws (Estatutos) of the Company**
8.1	Significant subsidiaries of the Company***
12.1	Section 302 Chief Executive Officer Certification***
12.2	Section 302 Chief Financial Officer Certification***
12.3	Section 302 Chief Executive Officer Certification
12.4	Section 302 Chief Financial Officer Certification
13.1	Section 906 Chief Executive Officer Certification***
13.2	Section 906 Chief Financial Officer Certification***
13.3	Section 906 Chief Executive Officer Certification
13.4	Section 906 Chief Financial Officer Certification

\*\*Incorporated by reference to the Company's Annual Report on Form 20-F for the year ended December 31, 2010 filed with the Securities and Exchange Commission on June 30, 2011.

\*\*\*Previously filed on April 22, 2013.

**SIGNATURES**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F/A and that it has duly caused and authorized the undersigned to sign this amended annual report on its behalf.

**SOCIEDAD QUIMICA Y MINERA DE CHILE S.A.**

**(CHEMICAL AND MINING COMPANY OF CHILE INC.)**

**/s/ Ricardo Ramos**

**Ricardo Ramos R.**

**Chief Financial Officer and**

**Business Development Senior Vice President**

Date: October 30, 2013



## SOCIEDAD QUIMICA Y MINERA DE CHILE S.A. AND SUBSIDIARIES

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Ch\$ -Chilean pesos

ThCh\$ -Thousands of Chilean pesos

US\$ -United States dollars

ThUS\$-Thousands of United States dollars

UF - The UF is an inflation-indexed, Chilean peso-denominated monetary unit. The UF rate is set daily in advance, based on the change in the Consumer Price Index of the previous month.

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of Sociedad Química y Minera de Chile S.A.

In our opinion, the accompanying consolidated statement of financial position and the related consolidated statements of income, comprehensive income, cash flows and of changes in equity present fairly, in all material respects, the financial position of Sociedad Química y Minera de Chile S.A. and its subsidiaries at December 31, 2012 and December 31, 2011, and the results of their operations and their cash flows for each of the two years in the period ended December 31, 2012 in conformity with International Financial Reporting Standards as issued by the International Accounting Standards Board. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control Over Financial Reporting appearing under Item 15. Our responsibility is to express opinions on these financial statements and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers

Santiago, Chile

April 22, 2013

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**Report of Independent Registered Public Accounting Firm**

To the Shareholders and the Board of Directors of

Sociedad Química y Minera de Chile S.A.:

We have audited the accompanying consolidated statements of income, comprehensive income, changes in equity, and cash flows of Sociedad Química y Minera de Chile S.A. and subsidiaries (“the Company”) for the year ended December 31, 2010. These consolidated financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States of America). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated results of operations and cash flows of Sociedad Química y Minera de Chile S.A. and subsidiaries for the year ended December 31, 2010, in conformity with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (“IASB”)

/s/ ERNST & YOUNG LTDA.

Santiago, Chile, March 01, 2011

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

ASSETS	Note	As of December 31, 2012 ThUS\$	As of December 31, 2011 ThUS\$
Current assets			
Cash and cash equivalents	6.1	324,353	444,992
Current financial assets	9.1	316,103	169,261
Other non-financial assets	20	67,820	63,792
Trade and other accounts receivable	9.2	510,616	412,062
Trade receivables due from related parties	8.3	101,372	117,139
Inventories	7.0	896,236	744,402
Deferred tax assets	23.1	30,234	4,765
Total current assets		2,246,734	1,956,413
Non-current assets			
Non-current financial assets	9.1	29,492	30,488
Other non-current non-financial assets	20	17,682	24,651
Trade receivables, non-current	9.2	1,311	1,070
Investments accounted for using the equity method	10.1	70,298	60,694
Intangible assets other than goodwill	11	24,013	4,316
Goodwill	11	38,388	38,605
Property, plant and equipment	12	1,988,290	1,755,042
Investment property	12	-	-
Deferred tax assets	23.4	223	304
Total non-current assets		2,169,697	1,915,170
Total assets		4,416,431	3,871,583

The accompanying notes form an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENT OF FINANCIAL POSITION, (continued)**

Liabilities and Equity	Note	As of December 31, 2012 ThUS\$	As of December 31, 2011 ThUS\$
<b>Liabilities</b>			
<b>Current liabilities</b>			
Current financial liabilities	9.4	152,843	161,008
Trade and other accounts payable	9.5	207,944	183,032
Trade accounts payable due to related parties	8.3	19	873
Other current provisions	15.1	18,489	16,937
Current tax liabilities	23.2	23,624	75,418
Current accruals for employee benefits	13.1	33,974	30,074
Other current non-financial liabilities	15.3	172,200	161,961
<b>Total current liabilities</b>		<b>609,093</b>	<b>629,303</b>
<b>Non-current liabilities</b>			
Non-current financial liabilities	9.4	1,446,194	1,237,027
Other non-current provisions	15.1	7,357	8,595
Deferred tax liabilities	23.4	125,445	98,594
Non-current accruals for employee benefits	13.1	40,896	33,684
<b>Total non-current liabilities</b>		<b>1,619,892</b>	<b>1,377,900</b>
<b>Total liabilities</b>		<b>2,228,985</b>	<b>2,007,203</b>
<b>Equity</b>			
	14		
Share capital		477,386	477,386
Retained earnings		1,676,169	1,351,560
Other reserves		(20,772 )	(16,112 )
Equity attributable controlling interests		2,132,783	1,812,834
Non-controlling interest		54,663	51,546
<b>Total equity</b>		<b>2,187,446</b>	<b>1,864,380</b>
<b>Total liabilities and equity</b>		<b>4,416,431</b>	<b>3,871,583</b>

The accompanying notes form an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENT OF INCOME**

	Note	Year ended December 31		
		2012 ThUS\$	2011 ThUS\$	2010 ThUS\$
Revenues	22.1	2,429,160	2,145,286	1,830,413
Cost of sales	22.2	(1,400,567)	(1,290,494)	(1,204,410)
Gross profit		1,028,593	854,792	626,003
Other income	22.3	12,702	47,681	6,545
Administrative expenses	22.4	(106,442 )	(91,760 )	(78,819 )
Other expenses	22.5	(34,628 )	(63,047 )	(36,212 )
Other gains (losses)	22.6	683	5,787	(6,979 )
Income from operating activities		900,908	753,453	510,538
Finance income		29,068	23,210	12,930
Finance expenses		(54,095 )	(39,335 )	(35,042 )
Equity income of associates and joint ventures accounting for using the equity method		24,357	21,808	10,681
Foreign currency exchange differences	18	(26,787 )	(25,307 )	(5,807 )
Income before income tax expense		873,451	733,829	493,300
Income tax expense	23.4	(216,082 )	(179,710 )	(106,029 )
Profit for the year		657,369	554,119	387,271
Profit attributable to				
Controlling interests		649,167	545,758	382,122
Non-controlling interests		8,202	8,361	5,149
Profit for the year		657,369	554,119	387,271

The accompanying notes form an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENT OF INCOME (continued)**

		Year ended December 31		
	Note	2012	2011	2010
		US\$	US\$	US\$
Earnings per common share				
Basic earnings per share (US\$ per share)	17	2.47	2.07	1.45
Diluted common shares				
Diluted earnings per share (US\$ per share)	17	2.47	2.07	1.45

The accompanying notes form an integral part of these consolidated financial statements.



**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

	Year ended December 31		
	2012	2011	2010
	ThUS\$	ThUS\$	ThUS\$
Statement of comprehensive income			
Profit for the year	657,369	554,119	387,271
Components of other comprehensive income before taxes			
Gain (loss) from foreign currency translation differences	982	(2,890 )	663
Cash flow hedges			
Loss from cash flow hedges	(7,872 )	(1,241 )	(1,474 )
Actuarial gains (losses) from defined benefit plans	711	(918 )	1,020
Other	-	(1,677 )	-
Comprehensive income before income tax	(6,179 )	(6,726 )	209
Income taxes associated with other comprehensive income	1,580	218	251
Other comprehensive income (loss)	(4,599 )	(6,508 )	460
Total comprehensive income	652,770	547,611	387,731
Comprehensive income attributable to			
Controlling interests	644,507	539,359	382,215
Non-controlling interest	8,263	8,252	5,516
Total comprehensive income	652,770	547,611	387,731

The accompanying notes form an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENT OF CASH FLOWS**

	Year ended December 31		
	2012	2011	2010
	ThUS\$	ThUS\$	ThUS\$
<b>Cash flows from operating activities</b>			
Profit for the period	657,369	554,119	387,271
Adjustment to reconcile profit for the period			
Adjustment for decreases (increases) in inventories	(167,826)	(147,238)	26,545
Adjustment for decreases (increases) in trade receivables	(52,993 )	(135,401)	(18,266 )
Adjustment for increases in other receivables from operating activities	(57,300 )	(37,393 )	(21,614 )
Adjustment for increases in trade payables	(49,025 )	(44,566 )	(84,731 )
Adjustment for increases in other payables from operating activities	(204,067)	(72,976 )	(12,083 )
Adjustment for depreciation and amortization	196,158	195,897	143,940
Adjustment for provisions	33,657	23,055	9,927
Adjustment for income tax expense	216,082	179,710	106,029
Adjustment for unrealized foreign currency translation loss	26,787	25,307	5,807
Adjustment for undistributed profit from associates	(24,357 )	(21,808 )	(10,681 )
Other adjustments	67,044	50,689	91,259
Reconciling adjustments	(15,840 )	15,276	236,132
Net cash flows provided by operating activities	641,529	569,395	623,403
Dividends received	15,126	4,299	1,774
Interest paid	(6,449 )	(2,349 )	(6,655 )
Net cash flows provided by operating activities	650,206	571,345	618,522
<b>Cash flows used in investing activities</b>			
Cash flows from changes in ownership interest in subsidiaries and investments	961	5,736	-
Payments to acquire interest in joint ventures	(197 )	(4,909 )	(3,500 )
Loans to related parties	(4,000 )	-	-
Proceeds from the sale of property, plant and equipment	2,050	43,231	1,433
Acquisition of property, plant and equipment	(445,984)	(501,118)	(335,997)
Cash advances and loans granted to third parties	(623 )	83	1,275
Net (purchases) sales of short term financial assets	(115,092)	(59,251 )	99,980
Net cash used in investing activities	(562,885)	(516,228)	(236,809)

The accompanying notes form an integral part of these consolidated financial statements.



**CONSOLIDATED STATEMENT OF CASH FLOWS (continued)**

	Year ended December 31			
	Note	2012 ThUS\$	2011 ThUS\$	2010 ThUS\$
Cash flows used in financing activities				
Proceeds from the issuance of long-term loans		366,502	550,000	564,000
Repayment of loans		(220,000)	(370,000)	(632,540)
Dividends paid		(334,762)	(277,334)	(175,539)
Other cash outflows		(9,437 )	(7,862 )	(10,156 )
Net cash used in financing activities		(197,697)	(105,196)	(254,235)
Net increase (decrease) in cash and cash equivalents before the effect of changes in exchange rates		(110,376)	(50,079 )	127,478
Effects of exchange rate fluctuations on cash and costs equivalents		(10,263 )	(29,581 )	21,535
Net increase (decrease) in cash and cash equivalents		(120,639)	(79,660 )	149,013
Cash and cash equivalents at beginning of period		444,992	524,652	375,639
Cash and cash equivalents at end of period	6	324,353	444,992	524,652

The accompanying notes form an integral part of these consolidated financial statements.

## STATEMENT OF CHANGES IN EQUITY

	Share capital	Foreign currency translation difference reserves	Cash flow hedge reserves	Actuarial gains (losses) from defined benefit plans	Other reserves	Subtotal other reserves	Retained earnings	Equity attributable to owners of the Parent	Non- controlling interest	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Equity at January 1, 2012	477,386	(1,251)	(10,230)	(2,954)	(1,677)	(16,112)	1,351,560	1,812,834	51,546	1,864,380
Profit	-	-	-	-	-	-	649,167	649,167	8,202	657,369
Other comprehensive income (loss)	-	921	(6,292)	711	-	(4,660)	-	(4,660)	61	(4,599)
Comprehensive income (loss)	-	921	(6,292)	711	-	(4,660)	649,167	644,507	8,263	652,770
Dividends declared	-	-	-	-	-	-	(324,558)	(324,558)	(5,146)	(329,704)
Increase (decrease) in transfers and other changes	-	-	-	-	-	-	-	-	-	-
Increase (decrease) in equity	-	921	(6,292)	711	-	(4,660)	324,609	319,949	3,117	323,066
Equity as of December 31, 2012	477,386	(330)	(16,522)	(2,243)	(1,677)	(20,772)	1,676,169	2,132,783	54,663	2,187,446

The accompanying notes form an integral part of these consolidated financial statements.

## STATEMENT OF CHANGES IN EQUITY

	Share capital	Foreign currency translation difference reserves	Cash flow hedge reserves	Actuarial gains (losses) from defined benefit plans	Other reserves	Subtotal other reserves	Retained earnings	Equity attributable to owners of the Parent	Non- controlling interest	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Equity at January 1, 2011	477,386	1,530	(9,207 )	(2,036)	-	(9,713 )	1,155,131	1,622,804	48,016	1,670,820
Profit (loss)	-	-	-	-	-	-	545,758	545,758	8,361	554,119
Other comprehensive income (loss)	-	(2,781)	(1,023 )	(918 )	(1,677)	(6,399 )	-	(6,399 )	(109 )	(6,508 )
Comprehensive income (loss)	-	(2,781)	(1,023 )	(918 )	(1,677)	(6,399 )	545,758	539,359	8,252	547,611
Dividends declared	-	-	-	-	-	-	(349,329 )	(349,329 )	(3,706 )	(353,035 )
Increase (decrease) from transfers and other changes	-	-	-	-	-	-	-	-	(1,016 )	(1,016 )
Increase (decrease) in equity	-	(2,781)	(1,023 )	(918 )	(1,677)	(6,399 )	196,429	190,030	3,530	193,560
Equity as of December 31, 2011	477,386	(1,251)	(10,230)	(2,954)	(1,677)	(16,112)	1,351,560	1,812,834	51,546	1,864,380

The accompanying notes form an integral part of these consolidated financial statements.

## STATEMENT OF CHANGES IN EQUITY

	Share capital	Foreign currency translation difference reserves	Cash flow hedge reserves	Actuarial gains (losses) from defined benefit plans	Subtotal Other reserves	Retained earnings	Equity attributable to owners of the Parent	Non-controlling interest	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Equity at January 1, 2010	477,386	1,234	(7,984 )	(3,056 )	(9,806 )	951,173	1,418,753	45,697	1,464,450
Restated opening balance of equity	477,386	1,234	(7,984 )	(3,056 )	(9,806 )	951,173	1,418,753	45,697	1,464,450
Profit (loss)	-	-	-	-	-	382,122	382,122	5,149	387,271
Other comprehensive income (loss)	-	296	(1,223 )	1,020	93	-	93	367	460
Comprehensive income (loss)	-	296	(1,223 )	1,020	93	382,122	382,215	5,516	387,731
Dividends declared	-	-	-	-	-	(178,164 )	(178,164 )	-	(178,164 )
Increase (decrease) from transfers and other changes	-	-	-	-	-	-	-	(3,197 )	(3,197 )
Increase (decrease) in equity	-	296	(1,223 )	1,020	93	203,958	204,051	2,319	206,370
Equity as of December 31, 2010	477,386	1,530	(9,207 )	(2,036 )	(9,713 )	1,155,131	1,622,804	48,016	1,670,820

The accompanying notes form an integral part of these consolidated financial statements.





Notes to the consolidated financial statements as of December 31, 2012

## **Note 1 – Identification and Activities of the Company and Subsidiaries**

### **1.1 Historical background**

Sociedad Química y Minera de Chile S.A. (the “Company” or “SQM”) is an open stock corporation organized under the laws of the Republic of Chile, Tax Identification N° 93.007.000-9. The Company was constituted by public deed issued on June 17, 1968 by the Notary Public of Santiago, Mr. Sergio Rodríguez Garcés. Its existence was approved by Decree No. 1,164 on June 22, 1968 by the Ministry of Finance, and it was registered on June 29, 1968 in the Registry of Commerce of Santiago, on page 4,537 N° 1,992. SQM's headquarters are located at El Trovador 4285, Fl. 6, Las Condes, Santiago, Chile. The Company's telephone number is +56 2 425-2000.

The Company is registered with the Securities Registry of the Chilean Superintendence of Securities and Insurance (“SVS”) under No. 0184 dated March 18, 1983 and is subject to the inspection of the SVS.

### **1.2 Main domicile where the Company performs its production activities**

The Company's main domiciles are: Calle Dos Sur plot No. 5 - Antofagasta; Arturo Prat 1060 - Tocopilla; Administración Building w/n - Maria Elena; Administración Building w/n Pedro de Valdivia - María Elena, Former Florencia office w/n - Sierra Gorda, Anibal Pinto 3228 - Antofagasta, Kilometer 1378 5 Norte Highway - Antofagasta, Coya Sur Plant w/n - Maria Elena, kilometer 1760 5 Norte Highway - Pozo Almonte, Pampa Yumbes w/n - Tal-tal.

### **1.3 Codes of main activities**

The codes of the main activities as established by the SVS include codes:

- 1700 Mining
- 2200 Chemical products
- 1300 Investment

### **1.4 Description of the nature of operations and main activities**

The Company's products are mainly derived from mineral deposits found in northern Chile, where the Company mine and processes caliche ore and brine deposits. The caliche ore in northern Chile is the world's largest commercially exploited source of natural nitrates and contains the only known nitrate and iodine deposits in the world. The Brine deposits of the Salar de Atacama, a salt-encrusted depression within the Atacama desert in northern Chile, contain high concentrations of lithium and potassium as well as significant concentrations of sulfate and boron.

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Notes to the consolidated financial statements as of December 31 2012

## **Note 1 – Identification and Activities of the Company and Subsidiaries (continued)**

### **1.4 Description of the nature of operations and main activities, continued**

From the Company's caliche ore deposits, the Company produces a wide range of nitrate-based products used for specialty plant nutrients and industrial applications, as well as iodine and iodine derivatives. At the Salar de Atacama, its extracts brines rich in potassium, lithium, sulfate and boron in order to produce potassium chloride, potassium sulfate, lithium solutions, boric acid and bischofite (magnesium chloride). The Company produces lithium carbonate and lithium hydroxide at our plant near the city of Antofagasta, Chile, from solutions delivered from the Salar de Atacama. The Company markets all of these products through an established worldwide distribution network, in more than 100 countries worldwide and generate most of its revenue from foreign countries.

The Company's products are divided into six categories, which are also classified as operating segments: specialty plant nutrition, iodine and derivatives, lithium and derivatives, industrial chemicals, potassium, and other products and services, each of which is described below.

**Specialty plant nutrients:** This segment is characterized by being closely related to its customers for which we employ specialized staff who provide expert advice in best practices for fertilization according to each type of crop, soil and climate. Within this segment, potassium derivative products and specially potassium nitrate have a leading role in their contribution to crop development ensuring improvements in post-crop life, in addition to improving quality, flavor and fruit color. Potassium nitrate, which is sold in multiple formats and as a part of other specialty mixtures, is complemented by sodium nitrate, potassium sodium nitrate, and more than 200 fertilizing mixtures.

**Iodine and derivatives:** The Company is the largest producer of iodine in the world, which is a product widely used in the pharmaceutical, technology and nutrition industries. Additionally, iodine is used as X-ray contrast media and polarizing film for LCD displays.

**Lithium and derivatives:** The Company's lithium is mainly used for manufacturing rechargeable batteries for cell phones, cameras and notebooks. Through the manufacturing of lithium-based products, SQM provides significant materials to address challenges such as the efficient use of energy and raw materials. Lithium is not only used for rechargeable batteries and in new technologies for electric vehicles, but is also used in industrial applications to lower melting temperature and to help reduce energy costs.

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Notes to the consolidated financial statements as of December 31 2012

## **Note 1 – Identification and Activities of the Company and Subsidiaries (continued)**

### **1.4 Description of the nature of operations and main activities, continued**

**Industrial Chemicals:** Industrial chemicals products are used as supplies for a number of production processes. SQM has more than 30 years of experience participating in this segment producing sodium nitrate, potassium nitrate, boric acid and potassium chloride. Industrial nitrates have increased in importance over the last few years due to their use as storage means for thermal energy at solar energy plants, which are widely used in countries such as Spain and the United States in their search for decreasing CO<sub>2</sub> emissions.

**Potassium:** Potassium is a primary essential macro-nutrient, and even though it does not form part of the plant's structure, has a significant role for developing basic crop functions, improving quality, increasing post-crop life, improving flavor, its amount of vitamins and its physical appearance. This segment also includes potassium chlorate and potassium sulfate, both extracted from the salt layer located under the Salar de Atacama.

**Other products and services:** Includes revenues from commodities, provision of services, interest, royalties and dividends.

### **1.5 Other background**

Employees

As of December 31, 2012 and 2011, the Company's permanent employees were 5,643 and 4,902, respectively.

**Notes to the consolidated financial statements as of December 31 2012****Note 1 – Identification and Activities of the Company and Subsidiaries (continued)****1.5 Other background, continued**

## Main shareholders

The table below provides certain information about the beneficial ownership of shareholder with more than 5% of outstanding which Series A and Series B shares of SQM as of December 31, 2012 and 2011. The information below is derived from the Company's records and reports controlled by Central Securities Depository and reported to the SVS and the Chilean Santiago Stock Exchange.

Shareholders as of 12/31/2012	Number of Series A shares with ownership	% of Series A shares	Number of Series B shares with ownership	% of Series B shares B	Total % of shares
Inversiones El Boldo Limitada	44,751,196	31.33 %	17,571,676	14.60 %	23.68 %
Sociedad de Inversiones Pampa Calichera S.A.(*)	44,558,830	31.20 %	9,003,799	7.48 %	20.35 %
The Bank of New York	-	-	46,559,106	38.68 %	17.69 %
Inversiones RAC Chile Limitada	19,200,242	13.44 %	2,699,773	2.24 %	8.32 %
Potasios de Chile S.A.(*)	17,919,147	12.55 %	-	-	6.81 %
Inversiones Global Mining (Chile) Limitada (*)	8,798,539	6.16 %	-	-	3.34 %
Banco Itau on behalf of investors	-	-	4,579,293	3.80 %	1.74 %
Inversiones La Esperanza Limitada	3,693,977	2.59 %	-	-	1.40 %
Banco Santander on behalf of foreign investors	-	-	3,238,105	2.69 %	1.23 %
Banco de Chile for other non residents	-	-	3,082,612	2.56 %	1.17 %

**(\* Total Pampa Group 30.50%**

Shareholders as of 12/31/2011	Number of Series	% of Series	Number of Series B	% of Series B	Total % of
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	A shares with ownership	A shares	shares with ownership	shares B	shares			
Inversiones El Boldo Limitada	44,751,196	31.33	% 17,571,676	14.60	%	23.68	%	
Sociedad de Inversiones Pampa Calichera S.A.(*)	44,758,830	31.34	% 12,241,799	10.17	%	21.66	%	
The Bank of New York	-	-	42,036,912	34.92	%	15.97	%	
Inversiones RAC Chile Limitada	19,200,242	13.44	% 2,699,773	2.24	%	8.32	%	
Potasios de Chile S.A.(*)	18,179,147	12.73	% 156,780	0.13	%	6.97	%	
Inversiones Global Mining (Chile) Limitada (*)	8,798,539	6.16	% -	-		3.34	%	
Banchile Corredores de Bolsa S.A.	136,919	0.10	% 4,890,193	4.06	%	1.91	%	
Corpbanca Corredores de Bolsa S.A.	11,189	0.01	% 4,264,250	3.54	%	1.62	%	
Inversiones La Esperanza Limitada	3,693,977	2.59	% -	-		1.40	%	
Banco Itau on behalf of investors	-	-	3,693,080	3.07	%	1.40	%	

**(\*) Total Pampa Group 31.97%**

**Notes to the consolidated financial statements as of December 31 2012**

**Note 2 - Bases of presentation for consolidated financial statements (continued)**

**2.1 Financial statements**

The consolidated financial statements of Sociedad Química y Minera de Chile S.A. and subsidiaries, have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

The accounting policies used in the preparation of these consolidated Financial Statements are described below and comply with each IFRS in force at their date of presentation.

**2.2 Basis of measurement**

The consolidated financial statements have been prepared on the historical cost basis except for the following material items:

- inventories are recorded at the lower of cost and net realizable value;
- other current and non-current financial liabilities are carried at amortized cost;
- financial derivatives are presented at fair value; and
- staff severance indemnities and pension commitments are recorded at actuarial value.



**Notes to the consolidated financial statements as of December 31 2012**

**Note 2 - Bases of presentation for consolidated financial statements (continued)**

**2.3 Accounting pronouncements**

**Accounting pronouncements**

At the date of these consolidated financial statements, the following accounting pronouncements have been issued by the IASB for which term application date is not yet effective.

<b>Standards</b>	<b>Mandatory application for periods beginning:</b>
IAS 19 Employee Benefits	January 1, 2013
IAS 27 Separate Financial Statements	January 1, 2013
IAS 28 Associates and Joint Ventures	January 1, 2013
IFRS 9 Financial Instruments	January 1, 2013
IFRS 10 Consolidated financial statements	January 1, 2013
IFRS 11 Joint arrangements	January 1, 2013
IFRS 12 Disclosure of Interests in Other Entities	January 1, 2013
IFRS 13 Fair Value Measurement	January 1, 2013

**IAS 19 Revised “Employee Benefits”**

Issued in June 2011, supersedes IAS 19 (1998). This revised standard amends the recognition and measurement of defined benefit plan expenses and termination benefits. Additionally, it includes amendments to disclosures of all employee benefits.

**IAS 27 “Separate Financial Statements”**

Issued in May 2011, supersedes IAS 27 (2008). The scope of this standard is restricted solely to separate financial statements, given that the aspects linked to the definition of control and consolidation were removed and included in IFRS 10. Its early adoption is allowed together with IFRS 10, IFRS 11 and IFRS 12 and the amendment to IAS 28.

**IAS 28 "Associates and Joint Ventures"**

Issued in May 2011, supersedes IAS 28 (2003). It includes the requirements for associates and joint ventures that have to be equity accounted following the issue of IFRS 11. Its early adoption is allowed together with IFRS 10, IFRS 11 and IFRS 12 and the amendment to IAS 27.

**IFRS 9 "Financial Instruments"**

Issued in December 2009, amends the classification and measurement of financial assets.

Subsequently, this standard was amended in November 2010 to include the treatment and classification of financial liabilities. Early adoption is permitted.

**IFRS 10 "Consolidated Financial Statements"**

Issued in May 2011, supersedes SIC 12 "Consolidation – Special Purpose Entities" and portions of IAS 27 "Consolidated Financial Statements". It establishes clarifications and new parameters for the definition of control, as well as the preparation of consolidated financial statements. Its early adoption is permitted together with IFRS 11, IFRS 12 and amendments to IAS 27 and IAS 28.

**Notes to the consolidated financial statements as of December 31 2012**

**Note 2 - Bases of presentation for consolidated financial statements (continued)**

**2.3 Accounting pronouncements, continued**

**IFRS 11 “Joint Arrangements”**

Issued in May 2011, supersedes IAS 31 “Interests in Joint Ventures” and SIC 13 “Joint Controlled Entities”. Its amendments include the elimination of the concept of jointly-controlled assets and the possibility of proportional consolidation of entities under common control. Its early adoption is permitted together with IFRS 10, IFRS 12 and amendments to IAS 27 and IAS 28.

**IFRS 12 “Disclosure of Interests in Other Entities”**

Issued in May 2011, is applicable for entities with investments in subsidiaries, joint ventures and associates. Its early adoption is permitted together with IFRS 10, IFRS 11 and amendments to IAS 27 and IAS 28.

**IFRS 13 “Fair Value Measurement”**

Issued in May 2011, gathers in one single standard the method for measuring fair value of assets and liabilities and disclosures required for this purpose and incorporates new concepts and clarifications for measurement.

<b>Improvements and Amendments</b>	<b>Mandatory application for:</b>
IAS 1 Presentation of Financial Statements	July 1, 2012
IFRS 7 Financial Instruments: Information to be disclosed	January 1, 2013
IAS 32 Financial Instruments: Presentation	January 1, 2014
IAS 16 Property, Plant and Equipment	January 1, 2013
IAS 32 Financial Instruments: Presentation	January 1, 2013
IAS 34 Intermediate Financial Information	January 1, 2013
IFRS 10 Consolidated Financial Statements	January 1, 2013
IFRS 11 Joint Agreements	January 1, 2013
IFRS 12 Disclosures of participation in other entities	January 1, 2013

**IAS 1 “Presentation of Financial Statements”**

Issued in June 2011, the main amendment is that it requires that items in Other Comprehensive Income must be classified and grouped by assessing whether they will be reclassified to subsequent periods. Early adoption of the new classification requirements is permitted.

**IFRS 7 “Financial Instruments: Information to be disclosed”**

Issued in December 2011. Improves disclosures of compensation of financial assets and liabilities, in order to increase the convergence between IFRS and Generally Accepted Accounting Principles in the United States. These disclosures are centered on quantitative information related to financial instruments, which are included in the consolidated financial statements. Its early adoption is permitted.

**IAS 32 “Financial Instruments: Presentation”**

Issued in December 2011. Explains the requirements for the compensation of financial assets and liabilities. Specifically, it indicates that the right to compensation must be available as of the date of the financial statements and not dependent on a future event. The right to compensation also must be legally binding for the counterparty in the normal course of the business, as well as in cases of non payment, insolvency, or bankruptcy. Its early adoption is permitted.

**Notes to the consolidated financial statements as of December 31 2012**

**Note 2 - Bases of presentation for consolidated financial statements (continued)**

**IAS 16 “Property, Plant, and Equipment”**

Issued in May 2012. Clarifies that spare parts and service equipment should be classified as Property, Plant, and Equipment, instead of inventories, whenever it meets the definition of Property, Plant, and Equipment.

**IAS 32 “Presentation of Financial Instruments”**

Issued in May 2012. Clarifies that the treatment of income taxes related to equity distributions and transaction costs.

**IAS 34 “Intermediate Financial Information”**

Issued in May 2012. Clarifies the requirements to present assets and liabilities by segments, during interim periods, confirming the same requirements applicable to the annual financial statements.

**IFRS 10 Consolidated Financial Statements, IFRS 11 “Joint Agreements”, IFRS 12 Disclosures of participation in other entities”**

Issued in June 2012. Clarifies that it is necessary to apply these standards on the first day of the annual period in which the regulations are adopted. Therefore, it could be necessary to make modifications to comparative information presented in such periods, if the evaluation of control over investments results in that recognized according to IAS 27/SIC 12.

Management is currently evaluating the adoption of the standards, amendments and interpretations described above; however, they are not expected to have a significant impact on the consolidated financial statements.

**Notes to the consolidated financial statements as of December 31 2012**

**Note 2 - Basis of presentation for consolidated financial statements (continued)**

**2.4 Transactions in foreign currency**

**(a) Functional and presentation currency**

The Company's consolidated financial statements are presented in United States Dollars ("U.S. Dollars" or "US\$"), which is the Company's functional and presentation currency and is the currency of the primary economic environment in which it operates.

Consequently, the term foreign currency is defined as any currency other than the U.S. Dollar.

The conversion of the financial statements of foreign subsidiaries with functional currency other than the U.S. Dollars is performed as follows:

- Assets and liabilities using the exchange rate prevailing on the closing date of the consolidated financial statements.
- Statement of income account items using average exchange rates for the year.
- Equity accounts are stated at the historical exchange rate on the transaction date.

Foreign currency translation differences which arise from the conversion of financial statements of subsidiaries are recorded in the account "Foreign currency translation differences" within equity.

**(b) Basis of conversion**

**Domestic subsidiaries:**

Assets and liabilities denominated in Chilean Pesos and other currencies other than the U.S. Dollar as of December 31, 2012 and December 31, 2011 have been translated to U.S. Dollars at the exchange rates prevailing on those dates. The corresponding Chilean Pesos were converted at Ch\$479.96 and Ch\$519.20 per US\$1.00 as of December 31, 2012 and 2011 respectively.

The values of the UF (a Chilean Peso-denominated, inflation-indexed monetary unit) used to convert the UF denominated assets and liabilities as of December 31, 2012 amounted to Ch\$22,840.75 (US\$47.59) and Ch\$22,294.03 (US\$42.94) as of December 31, 2012 and 2011 respectively.

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**Notes to the consolidated financial statements as of December 31 2012****Note 2 - Basis of presentation for consolidated financial statements (continued)****2.4 Transactions in foreign currency, (continued)****Foreign subsidiaries**

The exchange rates used to translate the monetary assets and liabilities expressed in foreign currencies at the closing date of each period in respect to the U.S. Dollar are as follows:

	12/31/2012	12/31/2011
	US\$	US\$
Brazilian Real	2.04	1.88
New Peruvian Sol	2.75	2.77
Argentinean Peso	4.92	4.30
Japanese Yen	86.58	77.74
Euro	0.76	0.77
Mexican Peso	12.99	13.98
Australian Dollar	1.05	1.03
Pound Sterling	0.62	0.64
South African Rand	8.47	8.10
Ecuadorian Dollar	1.00	1.00
Chilean Peso	479.96	519.20
UF	47.59	42.94

**(c) Transactions and balances**

Non-monetary transactions and balances denominated in a currency other than the U.S. Dollar are translated using the exchange rate at the transaction date. Monetary assets and liabilities denominated in a foreign currency are translated at the exchange rate of the functional currency prevailing at the closing date of the Consolidated Statement of Financial Position. All differences are recorded to the Statement of Income with the exception of all monetary items that provide an effective hedge for a net investment in a foreign operation. These items are recognized in Other Comprehensive Income upon the disposal of the investment, at which time they are recognized in the Statement of Income. Tax charges and credits attributable to exchange differences on those monetary items are also recorded in Other Comprehensive Income.



Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 2 - Basis of presentation for consolidated financial statements (continued)**

**2.4 Transactions in foreign currency, continued**

**(d) Group entities**

The profit or loss, assets and liabilities of all entities with a functional currency other than the U.S. Dollar are translated to the presentation currency as follows:

Assets and liabilities are translated at the closing date exchange rate as of the date of the Consolidated Statement of Financial Position.

- Income and expenses are translated at average exchange rates for the year.

All resulting foreign currency exchange differences are recognized in the foreign currency translation difference reserve in Equity.

In consolidation, foreign currency exchange differences which arise from the conversion of a net investment in foreign entities are recorded Equity (other reserves). At the disposal date, these exchange differences are recognized in the Statement of Comprehensive Income as part of the gain or loss from the sale.

**2.5 Basis of consolidation**

**(a) Subsidiaries**

Subsidiaries are all entities over which the Company has the ability to govern financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The Company also assesses the existence of control where it does not have more than 50% of the voting power but is able to govern the financial and operating policies by virtue of de-facto control. De-facto control may arise in circumstance where the size of the group's voting rights relative to the size and dispersion of the holdings of other shareholders give the Company power to govern the financial and operating policies.

Subsidiaries are consolidated from the date in which control is transferred to the Company and are excluded from consolidation on the date in which this control ceases to exit.

Intercompany transactions, balances, income and expenses on transactions between group companies are eliminated. Profits and losses resulting from intercompany transactions that are recognized in assets are also eliminated. All subsidiaries apply the same accounting policies as described in Note 3.

Non-controlling interest represent the portion of a subsidiary's net assets and operating results not owned directly or indirectly by the parent company.

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## Notes to the consolidated financial statements as of December 31 2012

## Note 2 - Basis of presentation for consolidated financial statements (continued)

## 2.5 Basis of consolidation, continued

## Companies included in consolidation:

TAX ID No.	Subsidiaries	Country of origin	Functional currency	Ownership interest		Total	12/31/2011 Total
				Direct	12/31/2012 Indirect		
Foreign	Nitratos Naturais Do Chile Ltda.	Brazil	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Nitrate Corporation Of Chile Ltd.	United Kingdom	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM North America Corp.	USA	US\$	40.0000	60.0000	100.0000	100.0000
Foreign	SQM Europe N.V.	Belgium	US\$	0.8600	99.1400	100.0000	100.0000
Foreign	Soquimich S.R.L. Argentina	Argentina	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Soquimich European Holding B.V.	The Netherlands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Corporation N.V.	Dutch Antilles	US\$	0.0002	99.9998	100.0000	100.0000
Foreign	SQI Corporation N.V.	Dutch Antilles	US\$	0.0159	99.9841	100.0000	100.0000
Foreign	SQM Comercial De México S.A. De C.V.	Mexico	US\$	0.0013	99.9987	100.0000	100.0000
Foreign	North American Trading Company	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Administración Y Servicios Santiago S.A. De C.V.	Mexico	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Perú S.A.	Peru	US\$	0.9800	99.0200	100.0000	100.0000
Foreign	SQM Ecuador S.A.	Ecuador	US\$	0.0040	99.9960	100.0000	100.0000
Foreign	SQM Nitratos Mexico S.A. De C.V.	Mexico	US\$	0.0000	51.0000	51.0000	51.0000
Foreign	SQMC Holding Corporation L.L.P.	USA.	US\$	0.1000	99.9000	100.0000	100.0000
Foreign	SQM Investment Corporation N.V.	Dutch Antilles	US\$	1.0000	99.0000	100.0000	100.0000
Foreign	SQM Brasil Limitada	Brazil	US\$	2.7900	97.2100	100.0000	100.0000
Foreign	SQM France S.A.	France	US\$	0.0000	100.0000	100.0000	100.0000

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## Notes to the consolidated financial statements as of December 31 2012

## Note 2 - Basis of presentation for consolidated financial statements (continued)

## 2.5 Basis of consolidation, continued

## Companies included in consolidation:

TAX ID No.	Subsidiaries	Country of origin	Functional currency	Ownership interest		Total	12/31/2011 Total
				Direct	12/31/2012 Indirect		
Foreign	SQM Japan Co. Ltd.	Japan	US\$	1.0000	99.0000	100.0000	100.0000
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	US\$	1.6700	98.3300	100.0000	100.0000
Foreign	SQM Oceania Pty Limited	Australia	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Rs Agro-Chemical Trading A.V.V.	Aruba	US\$	98.3333	1.6667	100.0000	100.0000
Foreign	SQM Indonesia S.A.	Indonesia	US\$	0.0000	80.0000	80.0000	80.0000
Foreign	SQM Virginia L.L.C.	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Italia SRL	Italy	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Comercial Caimán Internacional S.A.	Cayman Islands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Africa Pty.	South Africa	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Lithium Specialties LLC	USA	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Iberian S.A.(a)	Spain	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	Iodine Minera B.V.	The Netherlands	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Agro India Pvt. Ltd.	India	US\$	0.0000	100.0000	100.0000	100.0000
Foreign	SQM Beijing Commercial Co. Ltd.	China	US\$	0.0000	100.0000	100.0000	100.0000
96.801.610-5	Comercial Hydro S.A	Chile	US\$	0.0000	60.6383	60.6383	60.6383
96.651.060-9	SQM Potasio S.A.	Chile	US\$	99.9999	0.0000	99.9974	99.9974

## Notes to the consolidated financial statements as of December 31 2012

## Note 2 - Basis of presentation for consolidated financial statements (continued)

## 2.5 Basis of consolidation, continued

## Companies included in consolidation:

TAX ID No.	Foreign subsidiaries	Country of origin	Functional currency	Ownership interest		Total	12/31/2011 Total
				Direct	12/31/2012 Indirect		
96.592.190-7	SQM Nitratos S.A.	Chile	US\$	99.9999	0.0001	100.0000	100.0000
96.592.180-K	Ajay SQM Chile S.A.	Chile	US\$	51.0000	0.0000	51.0000	51.0000
86.630.200-6	SQMC Internacional Ltda.	Chile	Chilean peso	0.0000	60.6381	60.6381	60.6381
79.947.100-0	SQM Industrial S.A.	Chile	US\$	99.0470	0.9530	100.0000	100.0000
79.906.120-1	Isapre Norte Grande Ltda.	Chile	Chilean peso	1.0000	99.0000	100.0000	100.0000
79.876.080-7	Almacenes y Depósitos Ltda.	Chile	Chilean peso	1.0000	99.0000	100.0000	100.0000
79.770.780-5	Servicios Integrales de Tránsitos y Transferencias S.A.	Chile	US\$	0.0003	99.9997	100.0000	100.0000
79.768.170-9	Soquimich Comercial S.A.	Chile	US\$	0.0000	60.6383	60.6383	60.6383
79.626.800-K	SQM Salar S.A.	Chile	US\$	18.1800	81.8200	100.0000	100.0000
78.602.530-3	Minera Nueva Victoria Ltda.(b)	Chile	US\$	-	-	-	100.0000
78.053.910-0	Proinsa Ltda.	Chile	Chilean peso	0.0000	60.5800	60.5800	60.5800
76.534.490-5	Sociedad Prestadora de Servicios de Salud Cruz del Norte S.A.	Chile	Chilean peso	0.0000	100.0000	100.0000	100.0000
76.425.380-9	Exploraciones Mineras S.A.	Chile	US\$	0.2691	99.7309	100.0000	100.0000
76.064.419-6	Comercial Agrorama Ltda. (c)	Chile	Chilean peso	0.0000	42.4468	42.4468	42.4468
76.145.229-0	Agrorama S.A. (d)	Chile	Chilean peso	0.0000	60.6377	60.6377	60.6377

(a) On December 14, 2011, Fertilizantes Naturales S.A. changed its legal name to SQM Iberian S.A.

(b) Effective November 30, 2012, this entity was merged with SQM Potasio S.A.

(c) Comercial Agrorama Ltda. is consolidated as the Company has control through its subsidiary Soquimich Comercial S.A.

(d) This subsidiary was incorporated on April 7, 2011.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 2 - Basis of presentation for consolidated financial statements (continued)**

**2.5**

**Basis of consolidation, continued**

**(b) Equity accounted investments**

Interests in companies in which control is exercised together with another company (joint ventures) or in which the Company has significant influence (associated companies) are accounted for using the equity method. Significant influence is assumed to exist when the Company has interest exceeding 20% of the investee's equity. Under the equity method, the investment is initially recognize at cost, and the carrying amount is increased or decreased to recognize the Company's share of the profit or loss of the investee after the acquisition date. The Company's investments include goodwill identified upon acquisition.

The Company's share of post acquisition profit or loss is recognized in the Statement of Income. When the Company's share of losses in an investee equals or exceeds its interest, the Company does not recognize further losses unless it has incurred a legal or constructive obligations or made payments on behalf of the investee.

The Company determines at each reporting date whether there is any objective evidence that the investments are impaired. If impaired, the Company recognizes an impairment loss in the Statement of Income as the difference between the recoverable amount of the investee and its carrying value.

Unrealized profits and losses resulting from transactions with investees are recognized in the consolidated financial statements to the extent of unrelated investor's interest in the investee. Unrealized losses are eliminated unless the transaction provides evidence of loss from impairment of the assets transferred. The reporting dates and accounting policies of the investees are consistent with those adopted by the Company.

**2.6 Segment reporting**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker "CODM". The CODM, who is responsible for allocating reserves and assessing performance of the operating segments, has been identified as a committee comprised of the Chief Executive Officer, and the Executive

Vice President & Chief Operating Officer. The following operating segments are based on the information provided to the CODM and the organizational structure of the Company:

- Specialty plant nutrients
- Industrial chemicals
- Iodine and derivatives
- Lithium and derivatives
- Potassium
- Other products and services

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## Notes to the consolidated financial statements as of December 31 2012

### 2.7 Significant accounting judgments, estimates and assumptions

Significant accounting judgments, estimates and assumptions by management to prepare these consolidated financial statements include:

- The useful lives of tangible and intangible assets and their residual values.
- Impairment evaluations of certain assets, including trade and other accounts receivables.
- Assumptions used for impairment the actuarial calculation of liabilities for employee pensions and staff severance indemnities.
- Inventory provisions allowances on slow-moving obsolete in inventories.
- Future costs for and the timing of the closure of mining facilities.
- The determination of the fair value of certain financial and non-financial assets and derivative financial instruments.
- The determination and allocation of fair values in business combinations.

Although these estimates have been made considering information available as of the date of preparation of these consolidated financial statements, it is possible that future events may require their modification. Changes would be recorded prospectively, recognizing the effects of any changes in estimates in future consolidated financial statements. There have been no significant changes in the methodology or assumptions used in these estimates.

## Notes to the consolidated financial statements as of December 31 2012

### Note 3 – Significant accounting policies

#### 3.1 Cash and cash equivalents

Cash equivalents consist of short-term, highly liquid investments that are readily convertible into known amounts of cash and are subject to low risk of change in value, with original maturities of three months or less from the date of acquisition.

#### 3.2 Financial assets

The Company classifies its financial assets under the following categories: at fair value through profit or loss, loans and trade receivables, financial assets held-to-maturity and financial assets available-for-sale. The classification depends on the purpose for which financial assets were acquired. Management determines the classification of its financial assets at the time of initial recognition.

At each reporting date management assesses whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of assets is deemed to be impaired if and only if there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset or group of assets (a “loss event”) and that loss event or events has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

##### (a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if it is acquired mainly for the purpose of being sold in the short-term. Derivatives are also classified as acquired for trading unless they are designated as hedges. Assets under this category are classified as current assets if expected to be settled within 12 months, and their changes in fair value are directly recognized in profit or loss.

##### (b) Loans and trade receivables

Loans and trade receivables are non-derivative financial assets with fixed or determinable payments not quoted in any active market. These are included in current assets, except for maturities greater than 12 months from the end of the reporting period, which are classified as non-current assets. The Company's loans and receivables consist of "trade and other accounts receivable" and "cash and cash equivalents" in the Statement of Financial Position (notes 6.1 and 9.2).

(c) Financial assets held to maturity

Financial assets held-to-maturity are non-derivative financial assets with fixed or determinable payments and fixed maturities which management has the positive intention and ability of holding to maturity. If a significant amount of financial assets held to maturity were to be sold, the full category would be reclassified as available for sale. Assets in this category are stated at amortized cost.

**Notes to the consolidated financial statements as of December 31 2012**

**Note 3 – Significant accounting policies (continued)**

**3.3 Financial derivatives and hedge transactions**

Derivatives are recognized initially at fair value as of the date in which the derivative contract is entered into and subsequently remeasured at fair value. The method for recognizing the resulting gain or loss depends on whether the derivative has been designated as a hedge instrument and if so, the nature of the item being hedged. The Company designates certain derivatives as either:

- (a) Fair value hedges of recognized assets and liabilities or firm commitments (fair value hedges).
- (b) Hedging a forecasted risk associated with a recognized asset or liability or a highly possible forecasted transaction (cash flow hedge).

At hedge inception, the Company documents the relationship between hedging instruments and hedged items, as well as their risk management objectives, and the strategy for undertaking different hedging transactions. The Company also documents its evaluation both at hedge inception and at each reporting period, whether derivatives used in hedging transactions are highly effective in offsetting changes in fair values or in cash flows of hedged items.

The fair value of derivative instruments used for hedging purposes is shown in Note 10.3. (Hedge assets). Movements in the cash flow hedge reserve are classified as a non-current asset or liability if the remaining hedged item is more than 12 months, and as a current asset or liability if the remaining maturity of the hedged item is less than 12 months. Other derivatives are classified as a current asset or current liability, with the change in their fair value recognized directly in profit or loss.

- (a) Fair value hedge

Changes in the fair value derivatives that are designated and qualify as fair value hedges are recorded to profit or loss, as applicable. The change in the fair value of the hedged asset or liability attributable to hedged risk is also recognized in profit or loss.

For fair value hedges related to assets or liabilities recorded at amortized cost, the adjustment of the fair value is amortized against profit or loss during the period through maturity. Any adjustment to the carrying value of a hedged financial instrument for which the effective rate is used is amortized to profit or loss at its fair value attributable to the hedged risk.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 3 – Significant accounting policies (continued)**

If the hedge no longer meets the criteria for hedge accounting, the fair value not amortized is immediately recognized in profit or loss.

(b) Cash flow hedges

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in other reserves within equity. The gain or loss related to the ineffective portion is immediately recognized in profit or loss.

Amounts accumulated in equity are reclassified to profit or loss in periods when the hedged item affects profit or loss, such as when the hedged interest income or expense is recognized, or when a forecasted transaction occurs. When the hedged item is the cost of a non-financial asset or liability, amounts recorded in equity are transferred to the initial carrying value of the non-financial asset or liability.

Should the expected firm transaction or commitment no longer be expected to occur, amounts previously recognized in equity are transferred to profit or loss. If a hedge instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any amounts previously recognized in equity are maintained in equity until the expected firm transaction is ultimately recognized in profit or loss.

**3.4 Trade and other receivables**

Trade and other receivables relate to non-derivative financial assets with fixed and determinable payments and are not quoted in any active market. These receivables arise from sales involving products and services to customers.

These assets are initially recognized at their fair value, which is equivalent to their face value, and subsequently at amortized cost according to the effective interest rate method less a provision for impairment loss. An allowance for impairment loss is established for trade receivables when there is objective evidence that the Company will not be able to collect amounts which are owed to it according to the original terms of receivables.



### **3.5 Inventory**

Inventories are stated at the lower of cost and net realizable value. Cost is determined based on the weighted average method. The cost of finished goods and products-in-process includes direct costs of materials, direct labor, and other direct costs and related overheads incurred to transform raw materials into finished products, including expenses incurred in transporting inventories to their current location and condition. Net realizable value represents is the estimated sales price in the ordinary course of business less all estimated costs expected to be incurred in the sales and distribution process.

The Company evaluates the net realizable value of inventories at the end of each reporting period, recording a provision with a charge to income when circumstances are warranted. When the circumstances previously causing the reserve cease to exist, or when there is

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 3 – Significant accounting policies (continued)**

clear evidence of an increase in the net realizable value due to a change in the economic circumstances or prices, the previous estimate is modified accordingly. Provisions on the Company's inventories are made based on a technical studies covering the different variables affecting finished products such as density and humidity, among other factors.

Raw materials, and supplies for production inventories are recorded at the lower of acquisition cost or market value. Acquisition cost is calculated according to the weighted average cost method.

**3.6 Intangible assets**

Intangible assets consist of goodwill, water rights, rights of ways related to electric lines, and computer software licenses.

(a) Goodwill

Goodwill represents the excess of the consideration transferred over the net fair value of assets acquired and liabilities assumed in the acquisition of subsidiaries.

For purposes of impairment testing, goodwill acquired in a business combination is allocated to each cash generating unit “CGU”, which is expected to benefit from the synergies of the combination. Each CGU to which goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes.

Goodwill impairment reviews are conducted annually, or more frequently if events or changes in circumstances indicate a potential for impairment. The carrying value of goodwill is compared to its recoverable amount, which is the higher of value in use and the fair valueless cost to sell. Any impairment is recognized immediately as an expense and is not subsequently reversed.

(b)

Water rights

Acquired water rights represent water from natural sources and are recorded at acquisition cost. Depending on the contractual terms, water rights can be granted on a perpetual basis or be subject to a fixed term. Water rights with a contractual fixed term are amortized over the life of the agreement. Water rights granted on a perpetual basis are not amortized; however, they are subject to an annual impairment assessment.

(c)

Right of way for electric lines

As required for the operation of industrial plants, the Company acquires rights of ways in order to install wires for electric lines on third party land. Amounts paid are capitalized and charged to income according to their contractual lives.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 3 – Significant accounting policies (continued)**

(d) Computer software

Acquired computer software licenses are capitalized based on initial acquisition costs and costs incurred to prepare them for their intended use. These costs are amortized over their estimated useful lives.

Expenses related to internally developed IT programs are recognized when incurred. Costs directly attributable to the development of unique and identifiable IT programs are recognized as intangible assets to the extent such IT will generate future economic benefits. IT development costs are amortized over their estimated useful lives, which does generally not exceed three years.

**3.7 Property, plant and equipment**

Property, plant and equipment assets are stated at acquisition cost, net of accumulated depreciation, amortization and impairment losses that they might have experienced. Acquisition cost includes the following when applicable:

(a) Interest expense incurred during the construction period directly attributable to the acquisition, construction or production of qualifying assets, includes those that require a substantial period prior to being ready for their intended use. The interest rate used to capitalize interest corresponds to the project's specific financing or, should this not exist, the average borrowing rate of Company. Interest expenses are not capitalized for periods which exceed the normal term of acquisition, construction or installation of the asset, such as in the case of delays, interruptions, or temporary suspension of the project due to technical, financial, or other issues.

(b) Future costs the Company will incur related to the closure of its facilities at the end of their useful life are recorded at the present value of expected future disbursements required to settle the obligation.

Construction-in-progress is transferred to property, plant and equipment in operation once the assets are available for their intended use and the related depreciation and amortization begins on that date.

Extension, modernization or improvement costs that represent an increase in productive, capacity or efficiency, or an extension of the useful lives of property, plant and equipment are capitalized as a an increase in the cost of the related

assets. All maintenance, preservation and repair expenses are charged to expense as incurred.

Property, plant and equipment components are depreciated using the straight-line method over estimated useful lives. When components of property, plant and equipment have different useful lives, these components are recorded and depreciated separately. The useful lives are reviewed annually and revised as necessary. The useful lives used for the depreciation and amortization of assets included in property, plant and equipment are presented below.

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**Notes to the consolidated financial statements as of December 31 2012****Note 3 – Significant accounting policies (continued)**

Types of property, plant and equipment	Life minimum	Life maximum
Buildings	3	60
Plant and equipment	3	35
Information technology equipment	3	10
Fixtures and fittings	3	35
Moto vehicles	5	10
Other property, plant and equipment	2	30

Gains or losses generated from the sale or disposal of property, plant and equipment are recognized as income (or loss) in the period and calculated as the difference between the asset's net sales value and its carrying value.

The Company obtains property rights and mining concessions from the Chilean Ministry of Mining. Property rights are generally obtained through payment of mining licenses and minor registration expenses, along with annual license fees. Annual license fees are recorded as prepaid expenses and amortized over their twelve month effective period. Amounts attributable to mining concessions acquired from third parties, which are not from the Chilean State, are recorded at their acquisition cost.

### **3.8 Impairment of non-financial assets**

Assets subject to depreciation and amortization are reviewed for impairment whenever events or changes circumstances indicate that the carrying value may not be recoverable. For purposes of assessing impairment, assets are grouped at the lowest level for which there are separately identifiable cash flows. An impairment loss is recognized for the excess of the carrying value of the asset over its recoverable amount. The recoverable amount of an asset is the higher between the fair value of an asset or CGU, less selling costs and its value in use. Assets other than goodwill, that suffered an impairment are reviewed for possible reversal of the impairment at each reporting date.

### **3.9 Financial liabilities**

The Company classifies its financial liabilities under the following categories: at fair value through profit or loss, trade payables, interest-bearing loans, or derivatives designated as hedging instruments. Management determines the classification of its financial liabilities at the time of initial recognition.

Financial debt obligations are recorded at face value and as non-current when their maturity is greater than 12 months and as current when maturity is less than twelve months. Interest expenses is recognized in profit and loss when incurred.

Financial liabilities are derecognized when the obligation is repaid, settled or expires.

**Notes to the consolidated financial statements as of December 31 2012**

**Note 3 – Significant accounting policies (continued)**

(a) Financial liabilities at fair value through profit or loss

Financial liabilities are classified at fair value when these are held for trading or designated in their initial recognition at fair value through profit or loss. This category includes derivative instruments not designated for hedge accounting.

(b) Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Trade payables are initially recognized at fair value and are subsequently stated at their amortized cost using the effective interest rate method.

(c) Interest-bearing loans

Loans are initially recognized at fair value and are subsequently stated at amortized cost using the effective interest rate method. Amortized cost is calculated considering any premium or discount from the acquisition and includes transaction costs which are an integral part of the effective interest rate.

**3.10 Current and deferred taxes**

Corporate income tax for the year is determined as the aggregate of current taxes from all of the consolidated companies. Current taxes are calculated on the basis of the tax laws enacted or substantively enacted as of the Statement of Financial Position in the countries where the Company and its subsidiaries operate and generate taxable income.

Deferred tax is recognized using the liability method on temporary differences arising between the tax basis for assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred income taxes are calculated using the tax rates expected to be applicable when the assets are realized or the liabilities are settled.



In conformity with current Chilean tax regulations, the provision for corporate income tax and taxes on mining activity is recognized on an accrual basis, presenting the net balances of accumulated monthly tax provisional payments for the fiscal period and associated credits. The balances of these accounts are presented in current income taxes recoverable or current taxes payable, as applicable.

Tax on companies and variations in deferred tax assets or liabilities that are not the result of business combinations are recorded in statement of income accounts or equity accounts in the Consolidated Statement of Financial Position, considering the origin of the gains or losses which have generated them.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 3 – Significant accounting policies (continued)**

The carrying value of deferred tax assets has been reviewed and reduced to the extent there will not be sufficient taxable income to allow the recovery of all or a portion of the deferred tax assets. Likewise, deferred tax assets that are not recognized were evaluated and not recognized if it was not more likely than not, that future taxable income will not allow for recovery of the deferred tax asset.

With respect to deductible temporary differences associated with investments in subsidiaries, associated companies and interest in joint ventures, deferred tax assets are recognized solely provided that it is more likely than not that the temporary differences will be reversed in the near future and that there will be taxable income with which they may be used.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset tax assets against tax liabilities and the deferred tax is related to the same tax entity and authority, and there is intention to settle the balances on a net basis.

**3.11 Obligations related to employee termination benefits and pension commitments**

Obligations to the Company's employees are established in accordance with agreements in force and formalized through collective employment agreements and individual employment contracts. In the case of certain United States employees, benefit obligations are in accordance with a defined benefit pension plan, which was terminated in 2002. Liabilities for these obligations are recognized in the Statement of Financial Position using values established by actuarial calculations, which consider various assumptions including mortality rates, employee turnover, interest rates, retirement dates, future salary increases, and inflation.

Actuarial gains and losses generated by changes in previously defined obligations are directly recorded in profit or loss for the year. Actuarial gains and losses and gains resulting from differences between the estimate and actual behavior of the actuarial assumptions are recorded in equity in other comprehensive in the period in which they arise.

**3.12**

**Share based payments**

The Company has a cash settled shared based payment plan whereby executives and senior management receive cash payments based on changes in the Company's share price over a vesting period. The fair value of the vested portion of the awards is recorded as a liability and premeasured each reporting period using a Black Scholes model. Changes in the fair value of the awards are recorded directly to profit and loss for the period.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 3 – Significant accounting policies (continued)**

**3.13**

**Other provisions**

Provisions are recognized for environmental restoration, legal claims and other matters when the Company has a present legal or constructive obligation as the result of a past event; its probable that resources must be used to settle the obligation; and a reliable estimate can be made of the amount of the obligation.

Provisions are measured at the present value of the expenditures expected to required to settle the obligation using pretax discount rate that reflects the liability's specific risks

The increase in the provision over time is recognized as a finance cost.

**3.14**

**Revenue recognition**

Revenue includes the fair value of considerations received or receivable for the sale of goods and services. Revenue is presented net of value added tax and rebates and discounts. Revenue is recognized when its amount can be reliably measured, it is probable that the future economic benefits will flow to the Company, and the specific conditions for each type of revenue related activity have been met, as follows:

(a) Sale of goods

Sales of goods are recognized when the Company has delivered products to the customer, the customer has total discretion on the distribution channel and the price at which products are sold and there is no obligation pending compliance that could affect the acceptance of products by the customer. The delivery does not occur until products have been shipped to the customer or confirmed as received by customers when the related risks of obsolescence and loss have been transferred to the customer and the customer has accepted products in accordance with the conditions established in the sale, the acceptance period has ended, or there is objective evidence that those criteria required for acceptance have been met.

Sales are recognized in consideration of the price set in the sales agreement, net of volume discounts and other credits at the date of the sale. Volume discounts are evaluated in consideration of annual foreseen purchases and in accordance with the criteria defined in agreements.

(b) Sales of services

Revenue associated with the rendering of services consist primary of rental income and related services provided, and is recognized considering the degree of completion of the service as of each reporting date provided that the results can be reliably estimated.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 3 – Significant accounting policies (continued)**

**3.15 Exploration expenses**

Exploration expenses are capitalized pending determination of the economic viability. Exploration expenses related to non economically minable reserves are charged to expense. Exploration expenses associated with the future development of economically mineable mineral reserves are capitalized as other non-financial assets until such time as mined. Expenses associated with mineral reserves in development are reclassified to Inventory and amortized according to the estimated mineral content.

**3.16 Research and development costs**

Research and development costs are expensed in the period incurred, with the exception of property, plant and equipment acquired for use in research and development activities.

**3.17 Environmental expenditures**

Amounts incurred for environmental protection and improvement as recorded as environmental expenses in profit and loss. The cost of facilities, machinery and equipment used for the same purpose are considered property, plant and equipment and capitalized as such.

**3.18 Minimum dividend**

According to the Chilean Corporations Act, a publicly traded corporation must pay dividends according to the policy decided at the General Shareholders' Meeting each year, with a minimum of 30% of the net income for the year if the corporation does not have unabsorbed accumulated deficit from prior years, unless it otherwise decided by unanimous vote of the shareholders.

**3.19 Earnings per share**

Basic earnings per share is calculated by dividing profit attributable to equity holders of the Company by the weighted average number of ordinary shares outstanding during the year. The Company has not conducted any type of operation, which would give rise to a potential dilutive effect on its earnings per share.

There have been no significant changes in accounting policies during 2012.

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## Notes to the consolidated financial statements as of December 31 2012

### Note 4 – Financial risk management

#### 4.1 Risk Management Policy

The Financial Risk Management Policy of the Company is oriented towards safeguarding the stability and sustainability of Sociedad Química y Minera de Chile S.A. and subsidiaries in relation to all such relevant financial uncertainty.

The operations of the Company are subject to certain financial risk factors that may affect the financial position results of operations or cash flow. Among these risks, the most relevant are market risk, liquidity risk, foreign exchange rate risk, bad debt risk, and interest rate risk.

There may be additional unknown risks or other known risks that might also affect the commercial operations, the business, the financial position or the results of the Company, but the Company believes at this time they are not significant.

The financial risk management structure includes identifying, determining, analyzing, quantifying, measuring and controlling these events. Management, in particular Finance Management, is responsible for constantly assessing the financial risk. The Company uses derivatives to hedge a significant portion of these risks.

#### 4.2 Risk Factors

##### 4.2.1 Market Risk

Market risks are those uncertainties associated with fluctuations of market variables that affect the assets and liabilities of the Company, such as:

- a) Country risk



The economic position of the countries where the Company has a presence may affect its financial position. For example, the sales carried out in emerging markets expose SQM to risks related to economic conditions and trends in those countries. On the other hand, inventories may also be affected by the economic situation of these countries and/or the global economy, amongst other probable economic impacts.

b)

Price volatility risk

The prices of the products of the Company are affected by the fluctuations of international prices of fertilizers and chemical products and changes in productive capacities or market demand, all of which might affect the Company's business, financial condition and operational results.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 4 – Financial Risk Management (Continued)**

c) Commodities price risk

The Company is exposed to changes in the prices of raw materials and energy which may have an impact on its production costs, thus giving rise to instability in the results.

At present, the Company has direct annual expenses of approximately US\$130 million related to oil related products, natural gas and equivalents, and approximately US\$60 million for electricity. Variations of 10% in the prices of energy the Company requires to operate would involve in the short term movement of costs amounting to US\$19 million.

**4.2.2 Uncollectible Accounts Risks**

A contraction of the global economy and the potentially negative effects in the financial position of the Company's clients may extend the accounts receivable collection time for SQM, increasing the Company bad debt exposure. While measures have been taken in order to minimize this risk, the global economy may trigger losses that might have a material adverse effect on the business, financial position or the results of the Company's operations.

To mitigate these risks, SQM actively controls debt collections and uses measures such as, credit insurance, letters of credit, and prepayments with regard to certain accounts receivable.

**4.2.3 Foreign Exchange Risk**

As a result of its influence in the determination of prices, its relationship with costs of sales, and since a significant part of our business is carried out in U.S. Dollars, the functional currency of SQM is the U.S. Dollar. However, the global business activities of the Company expose it to foreign exchange fluctuations of several currencies with respect to the U.S. Dollar. Therefore, SQM has derivative contracts to mitigate the exposure of its main balance mismatches (net assets) in currencies other than the U.S. Dollar against foreign exchange fluctuations. Those contracts are periodically updated depending upon the mismatch amount to be covered in these currencies.

A significant portion of the costs of the Company, particularly wages, is related to the Chilean Peso. Therefore, an increase or decrease in the exchange rate against the U.S. Dollar would affect the net income of SQM. At December 31, 2012, approximately US\$440 million of the costs of the Company are related to the Chilean Peso. A significant portion of the effect of such obligations in the balance is covered derivatives that hedge the mismatch of balance in this currency.

At December 31, 2011, the Company had outstanding derivative instruments designated as hedging currency and interest rate risks associated with all Chilean Peso and UF denominated bond obligations, with a fair value of US\$ 56.1 million. As of December 31, 2012, the fair value was US\$100.6 million, in each case in favor of SQM.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 4 – Financial Risk Management, Objectives and Policies (continued)**

On December 31, 2012, the Chilean Peso to U.S. Dollar exchange rate was Ch\$ 479.96 for US\$ 1.00 and at December 31, 2011 it was Ch\$ 519.20 for US\$ 1.00.

**4.2.4 Interest rate risk**

Interest rate fluctuations, due to the uncertain future behavior of markets, may have a material impact on the financial results of the Company.

The Company has short and long term debts valued at LIBOR plus a spread. The Company is partially exposed to fluctuations of this rate, as SQM currently holds derivative instruments to hedge a portion of its liabilities subject to LIBOR rate fluctuations.

As of December 31, 2012, approximately 21% of the Company's current financial obligations were subject to LIBOR rate fluctuation and therefore, significant increases in the rate may impact its financial position. A 100 basis points variation in this rate may trigger variations in financial expenses of approximately US\$3.1 million. Notwithstanding, this effect is significantly counter-balanced by the returns of the Company's investments that also relate to LIBOR.

In addition, as of December 31, 2012, the Company's total financial debt is primarily long-term, with 8% of maturities less than 12 months, which decreases the exposure to changes in the interest rates.

**Notes to the consolidated financial statements as of December 31 2012**

**Note 4 – Financial Risk Management, Objectives and Policies (continued)**

**4.2.5 Liquidity Risk**

Liquidity risk relates to funding requirements to comply with payment obligations. The Company's objective is to keep financial flexibility by comfortably balancing funding requirements and cash flows from the regular business conduct, bank loans, public bonds, short term investments, and negotiable instruments, among others.

The Company has an important capital expense program which is subject to change over time.

On the other hand, world financial markets go through contraction and expansion periods that are not foreseeable in the long term and may affect SQM's access to financial resources. These factors may have a material adverse impact on the business, financial position, and operational results of the Company.

SQM constantly monitors that its obligations and investments match, taking care as part of its financial risk management strategy of the obligations and investments maturities from a conservative perspective. As of December 31, 2012, the Company had non-committed and available working capital bank credit lines for a total of US\$530 million.

The position in other cash and cash equivalents generated by the Company is invested in highly liquid mutual funds which have an AAA risk rating.

**4.3 Risk Measurement**

The Company has methods to measure the effectiveness and efficiency of corporate risk strategies, both prospectively and retrospectively.

**Note 5 – Background of consolidated companies**

### 5.1 Parent's separate assets and liabilities

The assets and liabilities of the legal entity Sociedad Química y Minera de Chile S.A. before the effects of consolidation consists of the following:

	12/31/2012	12/31/2011
	ThUS\$	ThUS\$
Assets	3,908,259	3,626,748
Liabilities	(1,775,476)	(1,813,914)
Total	2,132,783	1,812,834

### 5.2 Controlling entity

In accordance with the Company's By-Laws, no shareholder can control more than 32% of the Company's voting shares; therefore, there is no controlling shareholder.

**Notes to the consolidated financial statements as of December 31 2012****Note 5 – Background of consolidated companies (continued)****5.3 Joint arrangements of the controlling interest**

Sociedad de Inversiones Pampa Calichera S.A., Potasios de Chile S.A. and Global Mining Investments (Chile) S.A. together form the Pampa Group, and are the owners of 30.50% of SQM 's issued, subscribed and fully-paid shares as of December 31 2012. Additionally, Kowa Company Ltd., Inversiones La Esperanza (Chile) Limitada. Kochi S.A. and La Esperanza Delaware Corporation, together the Kowa Group, are the owners of 2.08% of SQM S.A.'s currently issued, subscribed and fully-paid shares as of December 31, 2012.

In December 2006, the Pampa and Kowa groups entered into a joint venture agreement in regards to the management of their ownership of the Company's shares. However, both the Pampa Group and the Kowa Group have informed SQM, the SVS, and the relevant stock markets in Chile and the United States that they are not currently, nor have they ever been, related parties between themselves. Therefore, neither the Pampa Group, nor the Kowa Group individually control more than 32% of the voting right shares of SQM S.A.

**Detail of effective concentration**

Tax ID Number	Name	Ownership interest %
96.511.530-7	Sociedad de Inversiones Pampa Calichera S.A.	20.35
96.863.960-9	Global Mining Investments (Chile) S.A.	3.34
76.165.311-5	Potasios de Chile S.A.	6.81
	Total Pampa Group	30.50
79.798.650-k	Inversiones la Esperanza (Chile) Ltda.	1.40
59.046.730-8	Kowa Co Ltd.	0.30
96.518.570-4	Kochi S.A.	0.29
59.023.690-k	La Esperanza Delaware Corporation	0.09
	Total Kowa Group	2.08

## Notes to the consolidated financial statements as of December 31 2012

## Note 5 – Background of consolidated companies (continued)

## 5.4 Information on consolidated subsidiaries

Financial information as of December 31, 2012 of the companies in which the group exerts control and significant influence is as follows:

12/31/2012

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total e ThUS\$
				Direct	Indirect	Total			
SQM Nitratos S.A.	96.592.190-7	Chile	US\$	99.9999	0.0001	100.0000	735,546	534,869	200,6
Proinsa Ltda. SQMC	78.053.910-0	Chile	Chilean peso	-	60.5800	60.5800	221	-	221
Internacional Ltda.	86.630.200-6	Chile	Chilean peso	-	60.6381	60.6381	292	-	292
SQM Potasio S.A. Serv.	96.651.060-9	Chile	US\$	99.9974	-	99.9999	1,149,717	14,306	1,135
Integrales de Tránsito y Transf. S.A.	79.770.780-5	Chile	US\$	0.0003	99.9997	100.0000	357,590	326,522	31,06
Isapre Norte Grande Ltda.	79.906.120-1	Chile	Chilean peso	1.0000	99.0000	100.0000	1,527	872	655
Ajay SQM Chile S.A.	96.592.180-K	Chile	US\$	51.0000	-	51.0000	26,262	6,226	20.03
Almacenes y Depósitos Ltda.	79.876.080-7	Chile	Chilean peso	1.0000	99.0000	100.0000	451	-	451
SQM Salar S.A.	79.626.800-K	Chile	US\$	18.1800	81.8200	100.0000	1,611,208	464,669	1,146
SQM Industrial S.A.	79.947.100-0	Chile	US\$	99.0470	0.9530	100.0000	1,988,068	1,070,450	917,6
Exploraciones Mineras S.A.	76.425.380-9	Chile	US\$	0.2691	99.7309	100.0000	31,944	4,383	27,56
Sociedad Prestadora de	76.534.490-5	Chile	Chilean peso	-	100.0000	100.0000	1,037	902	135



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Servicios de  
Salud Cruz  
del Norte  
S.A.  
Soquimich  
Comercial  
S.A.  
Comercial  
Agrorama  
Ltda.  
Comercial  
Hydro S.A.  
Agrorama  
S.A.  
SQM North  
America  
Corp.

79.768.170-9	Chile	US\$	-	60.6383	60.6383	186,462	73,470	112,9
76.064.419-6	Chile	Chilean peso	-	42.4468	42.4468	17,208	15,996	1,212
96.801.610-5	Chile	Chilean peso	-	60.6383	60.6383	8,100	230	7,870
76.145.229-0	Chile	Chilean peso	-	60.6377	60.6377	14,250	14,093	157
Foreign	United States	US\$	40.0000	60.0000	100.0000	319,812	284,290	35,52

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## Notes to the consolidated financial statements as of December 31 2012

## Note 5 – Background of consolidated companies (continued)

## 5.4 Information on consolidated subsidiaries, continued

12/31/2012

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$	Net (loss) ThUS\$
				Direct	Indirect	Total				
RS Agro Chemical Trading A.V.V.	Foreign	Aruba	US\$	98.3333	1.6667	100.0000	5,214	-	5,214	(10)
Nitratos Naturais do Chile Ltda.	Foreign	Brazil	US\$	-	100.0000	100.0000	290	5,005	(4,715)	(28)
Nitrate Corporation of Chile Ltd.	Foreign	United Kingdom	US\$	-	100.0000	100.0000	5,076	-	5,076	-
SQM Corporation N.V.	Foreign	Dutch Antilles	US\$	0.0002	99.9998	100.0000	86,953	3,724	83,229	(3,)
SQM Perú S.A.	Foreign	Peru	US\$	0.9800	99.0200	100.0000	904	1,214	(310)	(16)
SQM Ecuador S.A.	Foreign	Ecuador	US\$	0.0040	99.9960	100.0000	19,419	18,065	1,354	24
SQM Brasil Ltda.	Foreign	Brazil	US\$	2.7900	97.2100	100.0000	723	942	(219)	78
SQI Corporation N.V.	Foreign	Dutch Antilles	US\$	0.0159	99.9841	100.0000	17	43	(26)	(8)
SQMC Holding Corporation L.L.P.	Foreign	Aruba	US\$	0.1000	99.9000	100.0000	24,597	1,657	22,940	2,4
SQM Japan Co. Ltd.	Foreign	Japan	US\$	1.0000	99.0000	100.0000	2,476	711	1,765	(12)
SQM Europe N.V.	Foreign	Belgium	US\$	0.8600	99.1400	100.0000	391,590	356,719	34,871	(14)
	Foreign	Italy	US\$	-	100.0000	100.0000	1,360	18	1,342	-

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SQM Italia  
SRL  
SQM  
Indonesia  
S.A.  
North  
American  
Trading  
Company  
SQM  
Virginia  
LLC  
SQM  
Comercial  
de México  
S.A. de C.V.

Foreign	Indonesia	US\$	-	80.0000	80.0000	5	1	4	-
Foreign	United States	US\$	-	100.0000	100.0000	305	39	266	-
Foreign	United States	US\$	-	100.0000	100.0000	29,204	14,829	14,375	(1
Foreign	Mexico	US\$	0.0013	99.9987	100.0000	79,092	55,672	23,420	3,2

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## Notes to the consolidated financial statements as of December 31 2012

## Note 5 – Background of consolidated companies (continued)

## 5.4 Information on consolidated subsidiaries, continued

12/31/2012

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$
				Direct	Indirect	Total			
SQM investment Corporation N.V.	Foreign	Dutch Antilles	US\$	1.0000	99.0000	100.0000	64,264	40,239	24,025
Royal Seed Trading Corporation A.V.V.	Foreign	Aruba	US\$	1.6700	98.3300	100.0000	242,707	253,736	(11,029)
SQM Lithium Specialties LLP	Foreign	United States	US\$	-	100.0000	100.0000	15,785	1,265	14,520
Soquimich SRL Argentina Comercial	Foreign	Argentina	US\$	-	100.0000	100.0000	422	176	246
Caimán Internacional S.A.	Foreign	Panama	US\$	-	100.0000	100.0000	333	1,146	(813)
SQM France S.A.	Foreign	France	US\$	-	100.0000	100.0000	351	114	237
Administración y Servicios Santiago S.A. de C.V.	Foreign	Mexico	US\$	-	100.0000	100.0000	50	811	(761)
SQM Nitratos México S.A. de C.V.	Foreign	Mexico	US\$	-	51.0000	51.0000	33	23	10
Soquimich European Holding B.V.	Foreign	The Netherlands	US\$	-	100.0000	100.0000	179,048	102,950	76,098
SQM Iberian S.A.	Foreign	Spain	US\$	-	100.0000	100.0000	81,429	81,883	(454)
	Foreign	The Netherlands	US\$	-	100.0000	100.0000	16,929	0	16,929

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Iodine Minera B.V.									
SQM Africa Pty Ltd.	Foreign	South Africa	US\$	-	100.0000	100.0000	98,127	91,370	6,757
SQM Oceania Pty Ltd.	Foreign	Australia	US\$	-	100.0000	100.0000	5,621	1,613	4,008
SQM Agro India Pvt. Ltd.	Foreign	India	US\$	-	100.0000	100.0000	18	11	7
SQM Beijing Commercial Co. Ltd.	Foreign	China	US\$	-	100.0000	100.0000	3,637	1,779	1,858
Total							7.805.674	3.847.033	3.958.64

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## Notes to the consolidated financial statements as of December 31 2012

## Note 5 – Background of consolidated companies (continued)

## 5.4 Information on consolidated subsidiaries, continued

12/31/2011

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total e ThUS\$
				Direct	Indirect	Total			
SQM Nitratos S.A.	96.592.190-7	Chile	US\$	99.9999	0.0001	100.0000	819,424	665,515	153,9
Proinsa Ltda. SQMC	78.053.910-0	Chile	Chilean peso	-	60.5800	60.5800	204	-	204
Internacional Ltda.	86.630.200-6	Chile	Chilean peso	-	60.6381	60.6381	268	-	268
SQM Potasio S.A. Serv.	96.651.060-9	Chile	US\$	99.9974	-	99.9974	771,112	120,138	650,9
Integrales de Tránsito y Transf. S.A.	79.770.780-5	Chile	US\$	0.0003	99.9997	100.0000	277,296	250,558	26,73
Isapre Norte Grande Ltda.	79.906.120-1	Chile	Chilean peso	1.0000	99.0000	100.0000	1,127	716	411
Ajay SQM Chile S.A.	96.592.180-K	Chile	US\$	51.0000	-	51.0000	26,977	9,855	17,12
Almacenes y Depósitos Ltda.	79.876.080-7	Chile	Chilean peso	1.0000	99.0000	100.0000	419	1	418
SQM Salar S.A.	79.626.800-K	Chile	US\$	18.1800	81.8200	100.0000	1,438,672	610,538	828,1
SQM Industrial S.A.	79.947.100-0	Chile	US\$	99.0470	0.9530	100.0000	1,889,981	1,066,598	823,3
Minera Nueva Victoria S.A..	78.602.530-3	Chile	US\$	99.000	1.0000	100.0000	112,628	4,527	108,1
Exploraciones Mineras S.A.	76.425.380-9	Chile	US\$	0.2691	99.7309	100.0000	31,878	4,082	27,79
Sociedad Prestadora de Servicios de	76.534.490-5	Chile	Chilean peso	-	100.0000	100.0000	757	648	109

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Salud Cruz del Norte S.A.										
Soquimich Comercial S.A.	79.768.170-9	Chile	US\$	-	60.6383	60.6383	191,346	82,750	108,5	
Comercial Agrorama Ltda.	76.064.419-6	Chile	Chilean peso	-	42.4468	42.4468	11,555	10,264	1,291	
Comercial Hydro S.A.	96.801.610-5	Chile	Chilean peso	-	60.6383	60.6383	7,681	241	7,440	
Comercial Agrorama S.A.	76.145.229-0	Chile	Chilean peso	-	60.6377	60.6377	328	226	102	
SQM North America Corp.	Foreign	United States	US\$	40.0000	60.0000	100.0000	188,554	176,816	11,73	

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## Notes to the consolidated financial statements as of December 31 2012

## Note 5 – Background of consolidated companies (continued)

## 5.4 Information on consolidated subsidiaries, continued

12/31/2011

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$	Net pro (los ThU
				Direct	Indirect	Total				
RS Agro Chemical Trading A.V.V. Nitratos	Foreign	Aruba	US\$	98.3333	1.6667	100.0000	5,224	-	5,224	(4
Naturais do Chile Ltda. Nitrate	Foreign	Brazil	US\$	-	100.0000	100.0000	2,349	6,804	(4,455 )	27
Corporation of Chile Ltd. SQM	Foreign	United Kingdom	US\$	-	100.0000	100.0000	5,076	-	5,076	-
Corporation N.V. SQM Perú	Foreign	Dutch Antilles	US\$	0.0002	99.9998	100.0000	89,469	3,715	85,754	40
S.A. SQM Ecuador	Foreign	Peru	US\$	0.9800	99.0200	100.0000	6,466	6,611	(145 )	(75
S.A. SQM Brasil Ltda. SQI	Foreign	Ecuador	US\$	0.0040	99.9960	100.0000	9,724	9,176	548	(83
Corporation N.V. SQMC	Foreign	Brazil	US\$	2.7900	97.2100	100.0000	354	1,050	(696 )	11
Corporation N.V. SQMC	Foreign	Dutch Antilles	US\$	0.0159	99.9841	100.0000	17	36	(19 )	6
Holding Corporation L.L.P. SQM Japan	Foreign	Aruba	US\$	0.1000	99.9000	100.0000	21,131	614	20,517	10
Co. Ltd. SQM Europe N.V.	Foreign	Japan	US\$	1.0000	99.0000	100.0000	2,968	1,078	1,890	51
	Foreign	Belgium	US\$	0.8600	99.1400	100.0000	430,994	393,419	37,575	20



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SQM Italia SRL	Foreign	Italy	US\$	-	100.0000	100.0000	1,333	17	1,316	-
SQM Indonesia S.A.	Foreign	Indonesia	US\$	-	80.0000	80.0000	5	1	4	(1)
North American Trading Company	Foreign	United States	US\$	-	100.0000	100.0000	306	39	267	-
SQM Virginia LLC	Foreign	United States	US\$	-	100.0000	100.0000	29,207	14,830	14,377	(3)
SQM Comercial de México S.A. de C.V.	Foreign	Mexico	US\$	0.0013	99.9987	100.0000	68,572	48,406	20,166	(1,

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## Notes to the consolidated financial statements as of December 31 2012

## Note 5– Background of consolidated companies (continued)

## 5.4 Information on consolidated subsidiaries, continued

12/31/2011

Subsidiary	Tax ID No.	Country of incorporation	Functional currency	Ownership interest			Assets ThUS\$	Liabilities ThUS\$	Total equity ThUS\$
				Direct	Indirect	Total			
SQM investment Corporation N.V.	Foreign	Dutch Antilles	US\$	1.0000	99.0000	100.0000	65,123	41,991	23,132
Royal Seed Trading Corporation A.V.V.	Foreign	Aruba	US\$	1.6700	98.3300	100.0000	196,735	203,543	(6,808)
SQM Lithium Specialties LLP	Foreign	United States	US\$	-	100.0000	100.0000	15,785	1,264	14,521
Soquimich SRL Argentina Comercial	Foreign	Argentina	US\$	-	100.0000	100.0000	429	144	285
Caimán Internacional S.A.	Foreign	Panama	US\$	-	100.0000	100.0000	477	1,232	(755)
SQM France S.A.	Foreign	France	US\$	-	100.0000	100.0000	351	114	237
Administración y Servicios Santiago S.A. de C.V.	Foreign	Mexico	US\$	-	100.0000	100.0000	13	915	(902)
SQM Nitratos México S.A. de C.V.	Foreign	Mexico	US\$	-	51.0000	51.0000	27	17	10
Soquimich European Holding B.V.	Foreign	The Netherlands	US\$	-	100.0000	100.0000	153,211	72,969	80,242
SQM Iberian S.A.	Foreign	Spain	US\$	-	100.0000	100.0000	27,225	25,638	1,587
	Foreign	The Netherlands	US\$	-	100.0000	100.0000	13,228	7	13,221

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Iodine Minera B.V. SQM Africa Pty Ltd.	Foreign	South Africa	US\$	-	100.0000	100.0000	62,335	52,657	9,678
SQM Venezuela S.A.	Foreign	Venezuela	US\$	-	100.0000	100.0000	5	328	(323)
SQM Oceania Pty Ltd.	Foreign	Australia	US\$	-	100.0000	100.0000	4,349	1,042	3,307
SQM Agro India Pvt. Ltd.	Foreign	India	US\$	-	100.0000	100.0000	63	18	45
SQM Beijing Commercial Co. Ltd.	Foreign	China	US\$	-	100.0000	100.0000	2,147	1,910	237
Total							6,984,905	3,893,058	3,091,84

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 5 – Background of consolidated companies (continued)**

**5.5 Detail of transactions between consolidated companies**

**a) Transactions conducted in 2012**

On November 30, 2012, SQM transferred its 99% ownership interest in Minera Nueva Victoria Limitada to SQM Potasio S.A., which resulted in SQM Potasio S.A. owning 100% of the outstanding shares in this entity. Subsequent to this transaction, the assets and liabilities of Minera Nueva Victoria Limitada were absorbed into SQM Potasio S.A. resulting in the legal dissolution of Minera Victoria Limitada.

**b) Transactions conducted in 2011**

On April 7, 2011, Agrorama S.A. was incorporated with an ownership interest of Soquimich Comercial S.A. of 99.999% and by Sociedad Productora de Insumos Agrícolas Ltda. of 0.001%. This new company will have share capital of ThCh\$100.000 (ThUS\$211), its lifespan will be indefinite and its line of business will be the trading and distribution of fertilizers, pesticides and agricultural products or supplies.

In August and September of 2011, SQM Industrial S.A. made capital contributions totaling ThUS\$22,017 in its subsidiary SQMC Mexico S.A. de CV. increasing its ownership interest to 99.8739% .

In September 2011, Soquimich European Holding B.V., acquired from its associate, Nutrisi Holding N.V. a 66.6% ownership interest in Fertilizantes Naturales S.A. for ThUS\$3,179.

In December, 2011, Comercial Agrorama Callegari Ltda. changed its name to “Comercial Agrorama Limitada” and Fertilizantes Naturales S.A. changed its name to “SQM Iberian S.A.”

In December 2011, Soquimich European Holding B.V. sold its 50% ownership interest in Nutrisi Holding N.V. for ThUS\$5,736.

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**Notes to the consolidated financial statements as of December 31 2012****Note 6 – Cash and cash equivalents****6.1 Cash and cash equivalents**

Cash and cash equivalents consist of the following:

a) Cash	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Cash on hand	90	73
Cash in banks	41,541	34,659
Other demand deposits	833	3,291
Total cash	42,464	38,023
b) Cash equivalents	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Short-term deposits	139,943	263,396
Short-term investments	141,946	143,573
Total cash equivalents	281,889	406,969
Total cash and cash equivalents	324,353	444,992

**6.2 Short-term investments, classified as cash equivalents**

Short-term investments consist of the following investments in USD short-term fixed rate liquidity funds:

Institution	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Legg Mason - Western Asset Institutional Liquid Reserves	47,408	47,162
BlackRock - Institutional cash series PLC	47,490	48,025
JP Morgan USD Dollar Liquidity Fund Institutional	47,048	48,386
Total	141,946	143,573



**Notes to the consolidated financial statements as of December 31 2012**

**Note 6 – Cash and cash equivalents (continued)**

**6.3 Information on cash and cash equivalents by currency**

Cash and cash equivalents classified by currency consist of the following:

Original currency	12/31/2012	12/31/2011
	ThUS\$	ThUS\$
U.S. Dollar	234,166	308,631
Chilean Peso (*)	76,712	125,118
South African Rand	7,421	5,450
Euro	3,601	3,070
All other	2,453	2,723
Total	324.353	444,992

(\*) The Company maintains financial derivative policies to convert CLP (Chilean Peso) term deposits in into U.S. Dollars.

**6.4 Amount of significant restricted or (unavailable) cash balances**

Cash on hand and in current bank accounts are available resources, and their carrying value is equal to their fair value.

Except as disclosed in note 9.8, there were no significant cash balances with any type of restriction at December 31, 2012 and 2011.



## Notes to the consolidated financial statements as of December 31 2012

## Note 6 – Cash and cash equivalents (continued)

## 6.5 Short-term deposits, classified as cash equivalents

The detail at the end of each period is as follows:

Receiver of the deposit	Type of deposit	Original Currency	Interest Rate	Placement date	Expiration date	Principal ThUS\$	Interest to-date ThUS\$	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Banco Crédito e Inversiones	Fixed term	Chilean peso	0,49	12/10/2012	01/17/2013	25.290	87	25.377	9.677
Banco Crédito e Inversiones	Fixed term	Chilean peso	0,50	12/07/2012	02/07/2013	12.299	49	12.348	9.676
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	25.20
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20.01
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20.53
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20.01
Banco Crédito e Inversiones	-	-	-	-	-	-	-	-	20.01
Banco Santander-Santiago	Fixed term	Chilean peso	0,49	12/06/2012	01/03/2013	11.609	47	11.656	12.09
Banco Santander-Santiago	Fixed term	Chilean peso	0,49	12/06/2012	01/03/2013	7.493	30	7.523	20.11
Banco Santander-Santiago	Fixed term	Chilean peso	0,45	12/28/2012	01/10/2013	6.252	3	6.255	20.11
Banco Santander-Santiago	Fixed term	US\$	1,12	12/07/2012	02/07/2013	8.005	6	8.011	20.11
Banco Santander-Santiago	Fixed term	US\$	0,70	12/21/2012	01/07/2013	3.500	1	3.501	3.001
Banco Santander Santiago	Fixed term	US\$	0,70	12/21/2012	01/07/2013	3.500	1	3.501	-
Citibank New – York	Overnight	US\$	0,01	12/31/2012	12/01/2013	20.146	-	20.146	115
Citibank New – York	Overnight	US\$	0,01	12/31/2012	01/01/2013	1.181	-	1.181	1.586
Citibank New – York	Overnight	US\$	0,01	12/31/2012	01/01/2013	17.256	-	17.256	-
Citibank New – York	Overnight	US\$	0,01	12/31/2012	01/03/2013	10.605	-	10.605	-

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Citibank New – York	Overnight	US\$	0,01	12/31/2012	01/02/2013	2.582	-	2.582	-
Corpbanca	Fixed term	Chilean peso	0,53	12/26/2012	02/01/2013	9.990	-	9.999	16.04
Corpbanca	-	-	-	-	-	-	-	-	20.01
Corpbanca	-	-	-	-	-	-	-	-	10.03
Corpbanca	-	-	-	-	-	-	-	-	10.00
IDBI Bank	-	-	-	-	-	-	-	-	2
Banco BBVA Chile	Fixed term	Indian rupee	-	12/31/2012	01/31/2013	2	-	2	5.042

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## Notes to the consolidated financial statements as of December 31 2012

## Note 6 – Cash and cash equivalents (continued)

## 6.5 Short-term deposits, classified as cash equivalents, continued

The detail at the end of each period is as follows:

Receiver of the deposit	Type of Deposit	Original Currency	Interest Rate	Placement date	Expiration date	Principal ThUS\$	Interest accrued to-date ThUS\$	12.31.2011 ThUS\$	12.31.2012 ThUS\$
Corpbanca	Fixed term	US Dollar	1.30	10/18/2011	01/11/2012	16,000	43	-	-
Corpbanca	Fixed term	US Dollar	2.60	12/20/2011	01/19/2012	20,000	16	-	-
Corpbanca	Fixed term	US Dollar	2.75	12/21/2011	01/25/2012	10,024	8	-	-
Corpbanca	Fixed term	US Dollar	2.75	12/21/2011	01/25/2012	10,000	8	-	-
IDBI Bank	Fixed term	Rupia Hindú	-	12/31/2011	01/31/2012	2	-	-	-
Total								139,943	263

**Notes to the consolidated financial statements as of December 31 2012****Note 7 - Inventory**

Inventory consists of the following:

Type of inventory	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Raw materials	8,675	10,111
Supplies for production	37,919	31,602
Products-in-progress	411,039	356,038
Finished products	438,603	346,651
Total	896,236	744,402

Inventory reserves recognized as of December 31, 2012 and 2011 amounted to ThUS\$72,687 and ThUS\$58,220, respectively. Inventory reserves have been made based on a technical studies covering different variables affecting products in stock such as density, humidity, and others. Reserves are also recognized for lower of cost or market assessments, and for differences that arise from inventory counts.

Reserves by inventory class are as follows:

Type of inventory	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Raw material reserves	93	593
Supplies for production reserves	500	500
Products-in-progress reserves	46,635	33,811
Finished product reserves	25,459	23,316
Total	72,687	58,220

The Company has not pledged inventory as collateral for the periods indicated above.

**Notes to the consolidated financial statements as of December 31 2012****Note 8 – Related party disclosures****8.1 Related party disclosures**

Balances pending at period-end are not guaranteed, accrue no interest and are settled in cash. No guarantees have been delivered or received for trade and other receivables due from related parties or trade and other payables due to related parties. The Company has not recorded any impairment in accounts receivable related to amounts owed by related parties based on evaluations conducted each reporting period through an examination of the financial position of the related party in the market in which they operate.

**8.2 Detailed identification of the link between the company and its related parties**

Details of the Company's related parties is as follows:

<b>Tax ID no.</b>	<b>Name</b>	<b>Country of origin</b>	<b>Functional currency</b>	<b>Nature</b>
77.557.430-5	Sales de Magnesio Ltda.	Chile	Chilean peso	Associate
Foreign	Abu Dhabi Fertilizer Industries WWL	United Arab Emirates	Arab Emirates dirham	Associate
Foreign	Doktor Tarsa Tarim Sanayi AS	Turkey	Turkish lira	Associate
Foreign	Ajay North America	United States	US\$	Associate
Foreign	Ajay Europe SARL	France	Euro	Associate
Foreign	SQM Eastmed Turkey	Turkey	Euro	Associate
Foreign	SQM Thailand Co. Ltd.	Thailand	Bath Tailandés	Associate
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	China	US\$	Joint business
Foreign	Coromandel SQM	India	Indian rupee	Joint business
Foreign	SQM Vitas Fzco.	United Arab Emirates	Arab Emirates dirham	Joint business
Foreign	SQM Star Qingdao Crop Nutrition Co., Ltd.	China	US\$	Joint business
Foreign	Kowa Company Ltd.	Japan	US\$	Other related parties
96.511.530-7	Sociedad de Inversiones Pampa Calichera	Chile	US\$	Other related parties

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79.049.778-9	Callegari Agricola S.A.	Chile	Chilean peso	Other related parties
Foreign	Coromandel Internacional	India	Indian rupee	Other related parties
Foreign	Vitas Roullier SAS	France	Euro	Other related parties
Foreign	SQM Vitas Brasil Agroindustria	Brazil	US\$	Joint business or significant influence
Foreign	SQM Vitas Perú S.A.C.	Peru	US\$	Joint business or significant influence
Foreign	SQM Vitas Southern Africa Pty.	South Africa	US\$	Joint business or significant influence
Foreign	Misr Speciality Fertilizers(*)	Egypt	Egyptian pound	Associate
Foreign	NU3 N.V. (a)	Belgium	Euro	Associate
Foreign	NU3 B.V. (a)	The Netherlands	Euro	Associate

A detail listing of the Company's subsidiaries is provided in note 5.4.

**Notes to the consolidated financial statements as of December 31 2012****Note 8 – Related party disclosures (continued)****8.2 Detail of related parties and transactions with related parties**

Transactions between the Parent (SQM S.A) and its subsidiaries are part of the Company's common transactions. Their conditions are those customary for this type of transactions in respect of terms and market prices. In addition, these have been eliminated in consolidation and are not detailed in this note.

Maturity terms for each case vary by virtue of the transaction giving rise to them.

As of December 31, 2012, 2011 and 2010, there were no allowances for doubtful accounts related to balances pending of transactions with related parties as there was no impairment to them.

Set forth below are the transactions with related parties as of December 31, 2012, 2011 and 2010.

Tax ID No.	Company	Nature	Country of origin	Transaction	12/31/2012 ThUS\$	12/31/2011 ThUS\$	12/31/2010 ThUS\$
Foreign	Doktor Tarsa Tarim Sanayi As	Associate	Turkey	Sale of products	9,587	26,748	12,460
Foreign	Ajay Europe S.A.R.L.	Associate	France	Sale of products	37,232	27,743	22,150
Foreign	Ajay Europe S.A.R.L.	Associate	France	Dividends	3,564	824	628
Foreign	Ajay North America LLC.	Associate	United States	Sale of products	42,081	47,501	35,502
Foreign	Ajay North America LLC.	Associate	United States	Dividends	10,175	1,499	
Foreign	Abu Dhabi Fertilizer Industries WWL	Associate	United Arab Emirates	Sale of products	6,285	8,234	12,384
Foreign	Abu Dhabi Fertilizer Industries WWL	Associate	United Arab Emirates	Dividends	525	-	-
Foreign	NU3 B.V.	Associate	The Netherlands	Sale of products	-	15,708	12,921
Foreign	NU3 B.V.	Associate	The Netherlands	Services sales	-	-	102

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Foreign	NU3 N.V.	Associate	Belgium	Sale of products	-	9,993	12,590
Foreign	SQM Thailand Co. Ltd.	Associate	Thailand	Sale of products	10,203	7,355	1,613
Foreign	Misr Speciality Fertilizers	Associate	Egypt	Sale of products	-	-	502

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## Notes to the consolidated financial statements as of December 31 2012

## Note 8 – Related party disclosures (continued)

## 8.2 Detail of related parties and transactions with related parties, continued

Tax ID No.	Company	Nature	Country of origin	Transaction	12/31/2012 ThUS\$	12/31/2011 ThUS\$	12/31/2010 ThUS\$
Foreign	SQM Thailand Co. Ltd.	Associate	Thailand	Dividends	11	-	-
77.557.430-5	Sales de Magnesio Ltda.	Associate	Chile	Sale of products	1,472	-	834
77.557.430-5	Sales de Magnesio Ltda.	Associate	Chile	Dividends	1,052	491	-
77.557.430-5	Sales de Magnesio Ltda.	Associate	Chile	Services sales	-	-	353
Foreign	Kowa Company Ltd.	Other related parties	Japan	Sale of products	123,581	138,818	94,611
78.062.420-5	Minera Saskatchewan Ltda. (PCS)	Other related parties	Chile	Services sales	-	-	423
Foreign	SQM Vitas Brasil Agroindustria	Joint control or significant influence	Brazil	Sale of products	40,518	34,514	-
Foreign	SQM Vitas Perú S.A.C.	Joint control or significant influence	Peru	Sale of products	26,123	13,608	-
Foreign	SQM Vitas Southern Africa Pty.	Joint control or significant influence	South Africa	Sale of products	10,930	2,287	-
Foreign	SQM Vitas Fzco.	Joint venture	United Arab Emirates	Sale of products	120	1,562	-
Foreing	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	Joint Venture	China	Services sales	62	-	-
Foreing	Coromandel SQM	Joint Venture	India	Sale of products	2,300	-	-

## Notes to the consolidated financial statements as of December 31 2012

## Note 8 – Related party disclosures (continued)

## 8.3 Trade receivables due from related parties, current:

Tax ID No.	Name	Nature	Country of origin	Currency	12/31/2012 ThUS\$	12/31/2011 ThUS\$
77.557.430-5	Sales de Magnesio Ltda.	Associate	Chile	Chilean peso	303	685
Foreign	SQM Thailand Co. Ltd.	Associate	Thailand	US\$	6,098	5,521
Foreign	Doktor Tarsa Tarim Sanayi AS	Associate	Turkey	US\$	-	3,899
Foreign	Ajay Europe S.A.R. L.	Associate	France	US\$	4,775	4,603
Foreign	Ajay North America LLC.	Associate	United States	US\$	4,633	7,387
Foreign	Abu Dhabi Fertilizer Industries WWL	Associate	United Arab Emirates	US\$	1,805	4,587
Foreign	Misr Speciality Fertilizers	Associate	Egypt	US\$	-	199
Foreign	Kowa Company Ltd.	Jointly controlled entity	Japan	US\$	29,929	44,188
96.511.530-7	Soc.de Inversiones Pampa Calichera	Jointly controlled entity	Chile	US\$	8	8
Foreign	SQM Star Qingdao Corp Nutrition Co. Ltd	Joint venture	China	US\$	27	71
Foreign	SQM Vitas Brasil Agroindustria	Joint venture	Brazil	US\$	27,903	27,523
Foreign	SQM Vitas Perú S.A.C.	Joint venture	Peru	US\$	18,143	17,534
Foreign	SQM Vitas Southern Africa PTY	Joint venture	South Africa	US\$	1,478	597
Foreign	Coromandel SQM	Joint venture	India	Indian rupee	756	23
Foreign	Sichuan SQM Migao Chemical Fertilizers Co Ltda.	Joint venture	China	US\$	4,000	-
79.049.778-9	Callegari Agrícola S.A.	Other related parties	Chile	Chilean peso	844	314
Foreign	Coromandel Internacional	Other related parties	India	Indian rupee	670	-
Total to-date					101,372	117,139



**Notes to the consolidated financial statements as of December 31 2012**

**Note 8 – Related party disclosures (continued)**

**8.3 Trade payables due to related parties, current:**

Tax ID No.	Name	Nature	Country of origin	Currency	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Foreign	SQM Vitas Fzco	Joint venture	United Arab Emirates	Arab Emirates dirham	19	873
Total to-date					19	873

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 8 – Related party disclosures (continued)**

**8.4 Board of directors and senior management**

1) Board of directors

The Company is managed by a Board of Directors which is composed of eight regular directors who are elected for a three-year period. The present Board of Directors was elected by the shareholders at the Ordinary Shareholders' Meeting of April 28, 2011.

As of December 31, 2012, the Company has an Audit Committee made up of three members of the Board of Directors. This Committee performs those duties provided in Article 50 bis of Law No. 18,046 of the Chilean Corporation Act.

During the periods covered by these financial statements, there were no pending balances receivable and payable between the Company, its directors or members of Senior Management other than those related to remuneration, fee allowances and profit-sharing. In addition, there were no transactions conducted between the Company, its directors or members of Senior Management.

2) Directors' Compensation

For the years ended December 31, 2012 and 2011, Directors' compensation was as follows:

A payment of a monthly fixed gross amount of UF 300 to the Chairman of the Company's Board of Directors and a) UF 50 in favor of the seven remaining board members regardless of their attendance at Board meetings or the number of meetings attended during the related month.

A payment in domestic currency in favor of the Chairman of the Company's Board of Directors consisting of a b) variable and gross amount equivalent to 0.35% of profit for the period effectively earned by the Company during each fiscal year.

A payment in domestic currency in favor of each Company's directors excluding the Chairman of the Board,  
c) consisting of a variable and gross amount equivalent to 0.04% of profit for the period effectively earned by the Company during each fiscal year.

The fixed and variable amounts indicated above will not be subject to any charge between them, and those expressed as a percentage will be paid immediately after the shareholders at the respective Annual General  
d) Shareholders' Meeting of the Company approve the consolidated financial statements, the annual report, the report by the account inspectors and the report of external auditors for each fiscal year.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 8 – Related party disclosures (continued)**

**8.4 Board of directors and senior management, continued**

The remuneration of the Audit Committee is detailed as follows:

a) A payment of a monthly, fixed and gross amount of UF 17 in favor of each of the three Directors who are a part of the Company's Audit Committee regardless of the number of meetings conducted during the respective month.

b) A payment in domestic currency and in favor of each of the three Directors of a variable and gross amount equivalent to 0.013% of the Company's profit for the period effectively earned by the Company during fiscal years 2012 and 2011.

3) The remunerations and profit sharing paid to members of the Board of Directors and Audit Committee during 2012 and 2011 amount to ThUS\$3,973 and ThUS\$3,030, respectively.

4) As of December 31, 2012 and 2011, the global compensation paid to the 120 top executives amounted to ThUS\$32,888 and ThUS\$22,509, respectively. This includes monthly fixed salary and variable performance bonuses.

5) Additionally, the Company has retention bonuses for the Company's executives. The amount of these bonuses is linked to the price of the Company's shares and is payable in cash between 2012 and 2016 (See note 15).

6) No guarantees have been constituted in favor of the Company's management.

7) The Company's Directors and senior management do not receive or have not received any benefit during the period ended December 31, 2012 and 2011 or compensation related to pensions, life insurance, paid time off, profit sharing, incentives, or benefits due to disability other than those mentioned in the preceding paragraphs.

8) One of the Company's Board of Directors is member of the Ultramar Group. Operations with between the Company and the Ultramar Group consisted of approximately ThUS\$22,577 and ThUS\$13,751 for the years ended December 31, 2012 and 2011, respectively.

- 9) No guarantees have been constituted in favor of the directors.

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**Notes to the consolidated financial statements as of December 31 2012****Note 9 – Financial instruments**

Financial assets in conformity with IAS 39 are detailed as follows:

<b>9.1</b>	<b>Types of other financial assets</b>	
Types of other financial assets	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Other current financial assets (1)	244,161	129,069
Derivatives (2)	680	14,455
Hedging assets, current	71,262	25,737
Total other current financial assets	316,103	169,261
Other non-current financial assets (3)	107	117
Hedging assets, non-current	29,385	30,371
Total other non-current financial assets	29,492	30,488

(1) Term deposits with maturities exceeding 90 days from the investment date.

(2) Forwards and options that are not classified as hedging instruments (see detail in note 9.3).

(3) Guarantees delivered for the lease of offices and investments in Sociedad Garantizadora de Pensiones (ownership interest of 3%).

**Detail of other current financial assets**

Institution	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Banco Santander	41,691	13,753
BBVA	31,579	33,528
Banco de Crédito e Inversiones	82,145	17,739
Banco de Chile	42,992	44,849

Corpbanca	10,499	19,200
Banco Scotiabank	25,141	-
Banco Itau	10,114	-
Total	244,161	129,069

**9.2 Trade and other receivables, current and non-current**

	12/31/2012			12/31/2011		
	Current	Non-current	Total	Current	Non-current	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Trade receivables	490,770	-	490,770	387,607	-	387,607
Prepayments	14,046	-	14,046	10,706	-	10,706
Other receivables	5,800	1,311	7,111	13,749	1,070	14,819
Total trade and other receivables	510,616	1,311	511,927	412,062	1,070	413,132

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## Notes to the consolidated financial statements as of December 31 2012

## Note 9 – Financial instruments, (continued)

## 9.2

## Trade and other receivables, continued

	12/31/2012			12/31/2011		
	Assets before allowances ThUS\$	Allowance for doubtful trade receivables ThUS\$	Assets for trade receivables, net ThUS\$	Assets before allowances ThUS\$	Allowance for doubtful trade receivables ThUS\$	Assets for trade receivables, net ThUS\$
Receivables related to credit operations, current	507,562	(16,792 )	490,770	404,320	(16,713 )	387,607
Trade receivables, current	507,562	(16,792 )	490,770	404,320	(16,713 )	387,607
Prepayments, current	14,046	-	14,046	10,706	-	10,706
Other receivables, current	7,801	(2,001 )	5,800	15,709	(1,960 )	13,749
Trade and other receivables, current	529,409	(18,793 )	510,616	430,735	(18,673 )	412,062
Other receivables, non-current	1,311	-	1,311	1,070	-	1,070
Non-current receivables	1,311	-	1,311	1,070	-	1,070
Total trade and other receivables	530,720	(18,793 )	511,927	431,805	(18,673 )	413,132

## Notes to the consolidated financial statements as of December 31 2012

## Note 9 – Financial instruments (continued)

## 9.2

## Trade and other receivables, continued

## Portfolio stratification, continued

The Company's policy is to require guarantees (such as letters of credit, guarantee clauses and others) and/or maintaining insurance policies for certain accounts as deemed necessary by management.

## Unsecuritized portfolio

As of December 31, 2012 and December 31, 2011, the detail of the unsecuritized portfolio is as follows:

	12/31/2012										Total
	Not overdue - 30 days	31 and 60 days	61 - 90 days	91 - 120 days	121 - 150 days	151 - 180 days	181 - 210 days	211 - 250 days	Over 250 days		
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Number of customers, non-renegotiated portfolio	2,666	2,241	545	409	367	308	325	279	311	33,724	41,041
Non-renegotiated portfolio, gross	412,557	20,121	1,259	46,268	38	129	395	10,140	794	15,862	507,562
Number of customers, renegotiated portfolio	-	-	-	-	-	-	-	-	-	-	-
Renegotiated portfolio, gross	-	-	-	-	-	-	-	-	-	-	-
Total portfolio, gross	412,557	20,121	1,259	46,268	38	129	395	10,140	794	15,862	507,562

	12/31/2011										Total
	Not overdue ThUS\$	1 - 30 days ThUS\$	31 and 60 days ThUS\$	61 - 90 days ThUS\$	91 - 120 days ThUS\$	121 - 150 days ThUS\$	151 - 180 days ThUS\$	181 - 210 days ThUS\$	211 - 250 days ThUS\$	over 250 days ThUS\$	
Number of customers, non-renegotiated portfolio	5,369	1,701	640	401	340	340	332	335	340	2,147	11,945
Non-renegotiated portfolio, gross	348,299	27,945	4,778	12,058	817	87	407	103	299	8,673	403,466
Number of customers, renegotiated portfolio	1	2	-	-	-	-	-	-	-	-	3
Renegotiated portfolio, gross	504	350	-	-	-	-	-	-	-	-	854
Total portfolio, gross	348,803	28,295	4,778	12,058	817	87	407	103	299	8,673	404,320

**Notes to the consolidated financial statements as of December 31 2012****Note 9 – Financial instruments (continued)****9.2****Trade and other receivables, continued**

The detail of allowance is as follows:

Allowance and write-offs	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
Allowance for non-renegotiated portfolio	20,191	21,961	19,000
Write-offs for the period	(1,398 )	(3,288 )	(118 )
Total	18,793	18,673	18,882

a) **Credit risk concentration**

Credit risk concentrations with respect to trade receivables are reduced due to the large number of entities included in the Company's client database and their distribution throughout the world.

**9.3****Hedging assets and liabilities**

The balance represents derivative instruments measured at fair value which have been classified as hedges from exchange and interest rate risks related to the total obligations relating to bonds of the Company in Chilean Pesos and UF (and the exchange risk in Chilean Pesos of the Company's investment plans). As of December 31, 2012. The face value of cash flows in Cross Currency Swap contracts agreed upon in U.S. Dollars amounted to ThUS\$515,156 as of December 31, 2011 such contracts amounted to ThUS\$ 405,486, and as of December 31, 2010 such contracts amounted to ThUS\$ 410,618.

Hedging assets	Derivative instruments (CCS)	Effect on profit or loss for the year, derivative instruments	Hedging reserve in gross equity	Deferred tax hedging reserve in equity	Hedging reserve in equity
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
December 31, 2012	100,647	49,853	(18,419 )	3,684	(14,735 )

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December 31, 2011	56,108	(39,718	)	(12,184	)	2,104	(10,080 )
December 31, 2010	97,553	46,936		(11,093	)	1,886	(9,207 )

Hedging liabilities	Derivative instruments (IRS)	Effect on profit or loss for the year, derivative instruments	Hedging reserve in gross equity	Deferred tax hedging reserve in equity	Hedging reserve in equity
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
December 31, 2012	1,879	27	(1,786 )	-	(1,786 )
December 31, 2011	270	(120 )	(150 )	-	(150 )
December 31, 2010	-	-	-	-	-

Amounts recorded in the effect on profit or loss column consider the mark - market effects of the contracts in force as of December 31, 2012, 2011 and 2010.

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**Notes to the consolidated financial statements as of December 31 2012****Note 9 – Financial instruments (continued)****9.3 Hedging assets and liabilities, continued**

Derivative contract maturities are detailed as follows:

<b>Series</b>	<b>Contract amount ThUS\$</b>	<b>Currency</b>	<b>Maturity date</b>
C	71,841	UF	12/01/2026
G	33,673	Chilean peso	01/05/2014
H	146,360	UF	01/05/2013
I	56,041	UF	04/01/2014
J	92,440	Chilean peso	04/01/2014
M	46,463	UF	02/01/2017
O	68,338	UF	02/01/2017

The Company uses cross currency swap derivative instruments to hedge the possible financial risk associated with the volatility of the exchange rate associated with Chilean Pesos and UF. The objective is to hedge the exchange rate financial risks associated with bonds payable. Hedges are documented and tested to measure their effectiveness.

Based on a comparison of critical terms, hedging is highly effective, given that the hedged amount is consistent with obligations maintained for bonds denominated in Chilean Pesos and UF. Likewise, hedging contracts are denominated in the same currencies and have the same expiration dates of bond principal and interest payments.

**Hedge Accounting**

The Company classifies derivative instruments as hedging that may include derivative or embedded derivatives either as fair value hedge derivative instruments, cash flow hedge derivative instruments, or hedge derivative instruments.

**a) Fair value hedge**



Changes in fair values of derivative instruments classified as fair value hedge derivative instruments are accounted for in gains and losses immediately along with any change in the fair value of the hedged item that is attributable to the risk being hedged.

The Company documents the relationship between hedge instruments and the hedged item along with the objectives of its risk management and strategy to carry out different hedging transactions. In addition, upon commencement of the period hedged and then on a quarterly basis the Company documents whether hedge instruments have been efficient and met the objective of hedging market fluctuations for the purpose of which we use the effectiveness test. A hedge instrument is deemed effective if the effectiveness test result is between 80% to 120%.

The hedge instruments are classified as effective or not effective on the basis of the effectiveness test results. This note includes the detail of fair values of derivatives classified as hedging instruments.

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**Notes to the consolidated financial statements as of December 31 2012****Note 9 - Financial instruments (continued)****9.3 Hedging assets and liabilities, continued****b) Cash flow hedges**

Cash flow hedges cover exposure to the cash flow variations attributable to a risk associated with a specific transaction that is very likely to be executed, that may have material effects on the results of the Company.

**9.4 Financial liabilities****Other current and non-current financial liabilities**

As of December 31, 2012 and 2011, the detail is as follows:

	12/31/2012			12/31/2011		
	Current ThUS\$	Non- current ThUS\$	Total ThUS\$	Current ThUS\$	Non- current ThUS\$	Total ThUS\$
Bank loans	122,373	379,119	501,492	141,436	329,150	470,586
Obligations with the public (bonds payable)	20,135	1,067,075	1,087,210	17,129	907,877	925,006
Other financial liabilities	10,335	-	10,335	2,443	-	2,443
Total	152,843	1,446,194	1,599,037	161,008	1,237,027	1,398,035

**9.4 Financial liabilities****Other current and non-current financial liabilities**

The detail of current and non-current loans assumed

	12/31/2012	12/31/2011
	ThUS\$	ThUS\$
Long-term loans	379,119	329,150
Short-term loans	120,921	140,538
Current portion of long-term loans	1,452	898
Short-term loans and current portion of long-term loans	122,373	141,436
Total loans assumed	501,492	470,586

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## Notes to the consolidated financial statements as of December 31 2012

## Note 9 - Financial instruments (continued)

## 9.4 Financial liabilities, continued

a) Bank loans, current are as follows:

Debtor		Country		Creditor		Currency	Amortization
Tax ID No.	Subsidiary		Tax ID No.	Financial institution	Country	or adjustment index	
93.007.000-9	SQM.S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon matur
93.007.000-9	SQM.S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon matur
93.007.000-9	SQM S.A.	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon matur
79.626.800-K	SQM Salar S.A.	Chile	97.032.000-8	Banco BBVA Chile	Chile	US\$	Upon matur
79.626.800-K	SQM Salar S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon matur
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon matur
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development Canada	Canada	US\$	Upon matur
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon matur
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon matur
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	The Bank of Tokyo-Mitsubishi UFJ, Lda. (New York)	United States	US\$	Upon matur
79.947.100-0	SQM Industrial S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon matur
79.947.100-0	SQM Industrial S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon matur
Total							
Borrowing costs							
Total							



## Notes to the consolidated financial statements as of December 31 2012

## Note 9 - Financial instruments (continued)

## 9.4 Financial liabilities, continued

Debtor		Creditor				Currency	
Tax ID No.	Subsidiary	Country	Tax ID No.	Financial institution	Country	or adjustment index	Amortization
93.007.000-9	SQM.S.A.	Chile	97.032.000-8	Banco BBVA Chile	United States	US\$	Upon matur
93.007.000-9	SQM.S.A.	Chile	97.030.000-7	Banco Estado	United States	US\$	Upon matur
93.007.000-9	SQM S.A.	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon matur
79.626.800-K	SQM Salar S.A.	Chile	97.030.000-7	Banco Estado	Chile	US\$	Upon matur
79.626.800-K	SQM Salar S.A.	Chile	97.004.000-5	Banco de Chile	Chile	US\$	Upon matur
79.626.800-K	SQM Salar S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon matur
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon matur
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development Canada	United States	US\$	Upon matur
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon matur
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	The Bank of Tokyo-Mitsubishi UFJ, Lda. (New York)	United States	US\$	Upon matur
79.947.100-0	SQM Industrial S.A.	Chile	97.004.000-5	Banco de Chile	Chile	US\$	Upon matur
79.947.100-0	SQM Industrial S.A.	Chile	97.018.000-1	Scotiabank Sud Americano	Chile	US\$	Upon matur
Total Borrowing costs Total							

**Notes to the consolidated financial statements as of December 31 2012****Note 9 - Financial instruments (continued)****9.4 Financial liabilities, continued**

## b) Unsecured obligations, current:

The detail of current unsecured interest-bearing obligations is composed of promissory notes and bonds, as follows:

**Bonds**

Debtor			Number of				Periodicity			
TAX ID No.	Subsidiary	Country	registration or ID of the instrument	Series	Maturity date	Adjustment index for the bond	Payment of interest	Repayment	Effective rate	Notional rate
93.007.000-9	SQM S.A	Chile	-	Single	04/15/2013	US\$	Semi-annual	Upon maturity	6.32%	6.1%
93.007.000-9	SQM S.A	Chile	-	Single	04/21/2013	US\$	Semi-annual	Upon maturity	5.70%	5.5%
93.007.000-9	SQM S.A	Chile	446	C	06/01/2013	UF	Semi-annual	Semi-annual	4.44%	4.0%
93.007.000-9	SQM S.A	Chile	563	G	01/05/2013	Ch\$	Semi-annual	Upon maturity	7.50%	7.0%
93.007.000-9	SQM S.A	Chile	564	H	01/05/2013	UF	Semi-annual	Semi-annual	5.10%	4.9%
93.007.000-9	SQM S.A	Chile	563	I	04/01/2013	UF	Semi-annual	Upon maturity	3.35%	3.0%
93.007.000-9	SQM S.A	Chile	563	J	04/01/2013	Ch\$	Semi-annual	Upon maturity	6.23%	5.9%
93.007.000-9	SQM S.A	Chile	700	M	02/01/2013	UF	Semi-annual	Upon maturity	3.62%	3.3%
93.007.000-9	SQM S.A	Chile	699	O	02/01/2013	UF	Semi-annual	Upon maturity	3.95%	3.8%
			Total							
			Bond issue costs							
			Total							

Effective rates of bonds in Chilean Pesos and UF are expressed and calculated in U.S. dollars based on the flows agreed in Cross Currency Swap Agreements.

## Notes to the consolidated financial statements as of December 31 2012

## Note 9 - Financial instruments (continued)

## 9.4

## Financial liabilities, continued

Debtor		Number of			Periodicity		Effective			
Tax ID No.	Subsidiary	Country	registration or ID of the instrument	Series	Maturity date	Adjustment index for the bond	Payment of interest	Repayment	rate	rate
93.007.000-9	SQM S.A	Chile	-	Single	04/15/2012	US\$	Semi-annual	Upon maturity	6.32%	6.
93.007.000-9	SQM S.A	Chile	-	Single	04/21/2012	US\$	Semi-annual	Upon maturity	5.70%	5.
93.007.000-9	SQM S.A	Chile	446	C	06/01/2012	UF	Semi-annual	Semi-annual	4.44%	4.
93.007.000-9	SQM S.A	Chile	563	G	01/05/2012	Ch\$	Semi-annual	Upon maturity	7.50%	7.
93.007.000-9	SQM S.A	Chile	564	H	01/05/2012	UF	Semi-annual	Semi-annual	5.10%	4.
93.007.000-9	SQM S.A	Chile	563	I	04/01/2012	UF	Semi-annual	Upon maturity	3.35%	3.
93.007.000-9	SQM S.A	Chile	563	J	04/01/2012	Ch\$	Semi-annual	Upon maturity	6.23%	5.
			<b>Total</b>							
			<b>Bond issue costs</b>							
			<b>Total</b>							



## Notes to the consolidated financial statements as of December 31 2012

## Note 9 - Financial instruments (continued)

## 9.4 Financial liabilities, continued

## c) Types of non-current interest-bearing loans

Non-current interest-bearing loans as of December 31, 2012 and December 31, 2011 are detailed as follows:

## Non-current interest-bearing bank loans

Debtor		Creditor						
Tax ID No.	Subsidiary	Country	Tax ID No.	Financial institution	Country	Currency	Repayment	Effective rate
93.007.000-9	SQM S.A.	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon maturity	3.01 %
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon maturity	1.60 %
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon maturity	1.92 %
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon maturity	1.83 %
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development Canada	Canada	US\$	Upon maturity	1.81 %
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	The Bank of Tokyo-Mitsubishi UFJ, Ltd (New York)	United States	US\$	Upon maturity	1.49 %
Total	Borrowing costs							
Total								

## Notes to the consolidated financial statements as of December 31 2012

## Note 9 - Financial instruments (continued)

## 9.4 Financial liabilities, continued

Debtor			Creditor						
Tax ID No.	Subsidiary	Country	Tax ID No.	Financial institution	Country	Currency	Repayment	Effective rate	
93.007.000-9	SQM S.A.	Chile	Foreign	Banco Estado NY Branch	United States	US\$	Upon maturity	3.0%	
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Scotiabank & Trust (Cayman) Ltd.	Cayman Islands	US\$	Upon maturity	1.7%	
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Bank of America	United States	US\$	Upon maturity	2.5%	
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Export Development The Bank of	Cayman Islands	US\$	Upon maturity	2.3%	
Foreign	Royal Seed Trading Corporation A.V.V.	Aruba	Foreign	Tokyo-Mitsubishi UFJ, Ltd (New York)	United States	US\$	Upon maturity	2.1%	
Total									
Total		<b>Borrowing costs</b>							

## d) Non-current unsecured interest-bearing bonds

The breakdown of non-current unsecured interest-bearing bonds as of December 31, 2012 and 2011 is detailed as follows:

Debtor			Number of				Periodicity			
Tax ID No.	Subsidiary	Country	registration or ID of the instrument	Series	Maturity date	Currency	Payment of interest	Repayment	Effective rate	Non-current rate
93.007.000-9	SQM S.A	Chile	-	Single	04/15/2016	US\$	Semi-annual	Upon maturity	6.32%	6.1%
93.007.000-9	SQM S.A	Chile	-	Single	04/21/2020	US\$	Semi-annual	Upon maturity	5.70%	5.5%
93.007.000-9	SQM S.A	Chile	446	C	12/01/2026	UF	Semi-annual	Semi-annual	4.44%	4.0%

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93.007.000-9	SQM S.A	Chile	564	H	01/05/2030	UF	Semi-annual	Semi-annual	7.50%	4.9
93.007.000-9	SQM S.A	Chile	563	G	01/05/2014	Ch\$	Semi-annual	Upon maturity	5.10%	7.0
93.007.000-9	SQM S.A	Chile	563	I	04/01/2014	UF	Semi-annual	Upon maturity	3.35%	3.0
93.007.000-9	SQM S.A	Chile	563	J	04/01/2014	Ch\$	Semi-annual	Upon maturity	6.23%	5.5
93.007.000-9	SQM S.A.	Chile	700	M	02/01/2017	UF	Semi-annual	Upon maturity	3.62%	3.3
93.007.000-9	SQM S.A.	Chile	699	O	02/01/2033	UF	Semi-annual	Upon maturity	3.95%	3.8

**Total**

Bond issue costs

Total

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## Notes to the consolidated financial statements as of December 31 2012

## Note 9 - Financial instruments (continued)

## 9.4 Financial liabilities, continued

Debtor			Number of registration or ID of the instrument	Series	Maturity date	Currency	Periodicity	Payment of interest	Repayment	Effective rate	Nominal rate
Tax ID No.	Subsidiary	Country									
93.007.000-9	SQM S.A	Chile	-	Single	04/15/2016	US\$	Semi-annual	Upon maturity		6,32%	6,1%
93.007.000-9	SQM S.A	Chile	-	Single	04/21/2020	US\$	Semi-annual	Upon maturity		5,70%	5,5%
93.007.000-9	SQM S.A	Chile	446	C	12/01/2026	UF	Semi-annual	Semi-annual		4,44%	4,0%
93.007.000-9	SQM S.A	Chile	564	H	01/05/2030	UF	Semi-annual	Semi-annual		7,50%	4,9%
93.007.000-9	SQM S.A	Chile	563	G	01/05/2014	Ch\$	Semi-annual	Upon maturity		5,10%	7,0%
93.007.000-9	SQM S.A	Chile	563	I	04/01/2014	UF	Semi-annual	Upon maturity		3,35%	3,0%
93.007.000-9	SQM S.A	Chile	563	J	04/01/2014	Ch\$	Semi-annual	Upon maturity		6.23%	5,5%
			Total								
			Bond issue costs								
			Total								

**Notes to the consolidated financial statements as of December 31 2012**

**Note 9 - Financial instruments (continued)**

**9.4 Financial liabilities, continued**

e) Additional information

**Bonds**

As of December 31, 2012 and 2011, ThUS\$20,135 and ThUS\$17,129, respectively are presented as short-term related to principal, current portion plus interest accrued at that date, not including bond issue costs. The non-current portion, consisting of ThUS\$1,067,075 and ThUS\$907,877 as of December 31, 2012 and 2011, respectively, related to principal installments of Series C bonds, Single Series bonds, Series G bonds, Series H bonds, Series I bonds, Series J bonds and Single series Second Issue bonds.

The details of each issue are as follows

**Series “C” bonds**

In January 2006, the Company placed Series C bonds for UF 3,000,000 (ThUS\$101,918) at an annual rate of 4.00%.

The Company has made the following payments towards the Series C bonds:

Payments made	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
Principal	6,858	6,678	6,298
Interest	4,004	4,169	4,175

**Single Series bonds**

In April 2006, the Company placed Single Series bonds for ThUS\$200,000 at an annual rate of 6.125% under Rule 144 and Regulation S of the U.S. Securities Act of 1933.

The Company has made no principal payments and interest payments amounting to ThUS\$12,250 for the years ending December 31, 2012 and 2011, respectively on these bonds

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**Notes to the consolidated financial statements as of December 31 2012****Note 9 - Financial instruments (continued)****9.4****Financial liabilities, continued****Series “G” and “H” bonds**

In January 2009, the Company placed two bond series in the domestic market, Series H for UF 4,000,000 (ThUS\$139,216) at an annual interest rate of 4.9% and a term of 21 years with payment of principal beginning in 2019 and Series G for ThCh\$ 21,000,000 (ThUS\$34,146), which was placed at a term of 5 years with a single payment upon maturity and an annual interest rate of 7%.

The Company has made the following payments on the Series G and H bonds:

	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
Payment of interest, Series G bonds	2,845	3,094	2,750
Payment of interest, Series H bonds	8,565	8,989	7,763

**Series “J” and “I” bonds**

In May 8, 2009, the Company placed two bond series in the domestic market, Series J for ThCh\$52,000,000 (ThUS\$92,456) which was placed at a term of 5 years with single payment at maturity and annual interest rate of 5.5% and Series I for UF 1,500,000 (ThUS\$56,051) which was placed at a term of 5 years with single payment upon maturity and an annual interest rate of 3.00%.

The Company has made the following payments on the Series J and I bonds:

	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
Payment of interest, Series J bonds	5,879	5,665	5,588

Payment of interest, Series I bonds	2,100	1,954	1,873
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**Notes to the consolidated financial statements as of December 31 2012**

**Note 9 - Financial instruments (continued)**

**9.4**

**Financial liabilities, continued**

**Single series bonds, second issue**

In April 2010, the Company informed the SVS of its placement in international markets of an unsecured bond of ThUS\$250,000 with a maturity of 10 years beginning on the aforementioned date with annual interest rate of 5.5% which was used to refinance other long-term liabilities.

For the years ended December 31, 2012 and 2011, the Company has made interest payments totaling ThUS\$13,750 and ThUS\$13,750, respectively.

**Series “M” and “O” bonds**

In April 2012 the company placed two series of bonds in the national market. The “series M” of UF 1,000,000 (ThUS\$46,601) was placed at a period of 5 years, with a sole amortization when the term ends and with an annual interest rate of 3.3%, and the “series O” of UF 1,500,000 (ThUS\$69,901) that was placed at a term of 21 years, with a sole amortization when the term expires and with an annual interest rate of 3.80%.

For the year ended December 31 2012, the Company paid interest of ThUS\$765 on Series M bonds and ThUS\$1,320 on Series O bonds.

**Promissory notes with middle-term maturities**

On April 2, 2009 the Company issued promissory notes in the local market for an amount of ThCH\$ 15,000,000 (ThUS\$ 25,770) identified as line 47, Series 1-B, with a maturity of 10 years. The maximum amount to be issued is UF 1,500,000. In 2010, the Company paid ThUS\$29,040 in full settlement of these notes.

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**Notes to the consolidated financial statements as of December 31 2012****Note 9 - Financial instruments (continued)****9.5****Trade and other payables**

Current trade and other payables consists of the following:

	12/31/2012	12/31/2011
	Current	Current
	ThUS\$	ThUS\$
Accounts payable	207,429	182,552
Retained (or accrued)	515	480
Total	207,944	183,032

The Company had no long-term trade and other payables as of December 31, 2012 and 2011, respectively.

Purchase commitments held by the Company are recognized as liabilities when the goods and services are received by the Company. As of December 31, 2012 the Company had open purchase orders amounting to ThUS\$127,484 (ThUS\$79,045, as of December 31, 2011).

**Notes to the consolidated financial statements as of December 31 2012****Note 9 - Financial instruments (continued)****9.6 Financial liabilities at fair value through profit or loss**

Derivative instruments measured at their fair value through profit or loss consists of the following:

Financial liabilities at fair value through profit or loss	12/31/2012	Effect on profit or loss as of 12/31/2012	12/31/2011	Effect on profit or loss as of 12/31/2011	12/31/2010	Effect on profit or loss as of 12/31/2010
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Current						
Derivative instruments (forward)	5,612	(4,559 )	1,053	(1,053 )	15,818	(15,818 )
Derivative instruments (options)	2,492	(1,456 )	1,036	(1,036 )	2,535	(2,533 )
Derivative instruments (Swaps)	2,231	(240 )	354	(150 )	-	-
	10,335	(6,255 )	2,443	(2,239 )	18,353	(18,355 )

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## Notes to the consolidated financial statements as of December 31 2012

## Note 9 - Financial instruments (continued)

## 9.7 Financial asset and liability categories

## a) Financial Assets

Description of financial assets	12/31/2012			12/31/2011		
	Current Amount ThUS\$	Non-current Amount ThUS\$	Total Amount ThUS\$	Current Amount ThUS\$	Non-current Amount ThUS\$	Total Amount ThUS\$
Financial assets at fair value through profit or loss, classified as held-for-trading	244,161	-	244,161	129,069	-	129,069
Financial assets at fair value through profit or loss, mandatorily measured at fair value	680	-	680	14,455	-	14,455
Financial assets at fair value through profit or loss	244,841	-	244,841	143,524	-	143,524
Investments held to maturity	-	107	107	-	117	117
Loans and receivables	510,616	1,311	511,927	412,062	1,070	413,132
Financial assets at fair value through other comprehensive income	71,261	29,385	100,646	25,737	30,371	56,108
Total financial assets	826,718	30,803	857,521	581,323	31,558	612,881

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## Notes to the consolidated financial statements as of December 31 2012

## Note 9 - Financial instruments (continued)

## 9.7 Financial asset and liability categories (continued)

## b) Financial liabilities

Description of financial liabilities at fair value through profit or loss	12/31/2012			12/31/2011		
	Current Amount ThUS\$	Non-current Amount ThUS\$	Total Amount ThUS\$	Current Amount ThUS\$	Non-current Amount ThUS\$	Total Amount ThUS\$
Financial liabilities at fair value through profit or loss, designed as such at initial recognition	10,335	-	10,335	2,443	-	2,443
Financial liabilities at fair value through profit or loss	10,335	-	10,335	2,443	-	2,443
Financial liabilities measured at amortized cost	350,452	1,446,194	1,796,646	341,597	1,237,027	1,578,624
Total financial liabilities	360,787	1,446,194	1,806,981	344,040	1,237,027	1,581,067

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 9 - Financial instruments (continued)**

**9.8 Financial assets pledged as guarantee**

On November 4, 2004, the Company's subsidiary Isapre Norte Grande maintains a guarantee equivalent to the total amount owed to its members and healthcare providers, which is managed and maintained by Banco de Chile. Assets, in the form of restricted cash pledged as guarantees as of December 31, 2012 and 2011 were ThUS\$571 and ThUS\$428, respectively.

**9.9 Estimated fair value of financial instruments and financial derivatives**

Although inputs used to estimate the fair value of financial assets and liabilities represent Management's best estimate, they are subjective in nature and involve assumptions related to the current economic and market conditions, as well as underlying risk features. The methodologies and assumptions used to value each financial instrument depend on the risk profile and underlying characteristics of instrument as follows:

- Cash equivalent approximates fair value due to the short-term maturities of these instruments.
- Other current financial liabilities are considered at fair value equal to their carrying values.

Interest-bearing liabilities with original maturity of more than a year, fair values are calculated at discounting contractual cash flows at their original current market values with similar terms.

Forward and swap contracts fair value is determined using quoted market prices of financial instruments with similar characteristics.

**Notes to the consolidated financial statements as of December 31 2012****Note 9 - Financial instruments (continued)****9.9 Estimated fair value of financial instruments and financial derivatives, continued**

Details of the carrying values and estimated fair values of the Company's financial instruments is as follows:

	12/31/2012		12/31/2011	
	Carrying value	Fair value	Carrying value	Fair value
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Cash and cash equivalents	324,353	324,353	444,992	444,992
Current trade and other receivables	510,616	510,616	412,062	412,062
Other current financial assets:				
- Time deposits	244,161	244,161	129,069	129,069
- Derivative instruments	680	680	14,455	14,455
- Current hedging assets	71,262	71,262	25,737	25,737
Total other current financial assets	316,103	316,103	169,261	169,261
Other non-current financial assets:	107	107	117	117
Non-current hedging assets	29,385	29,385	30,371	30,371
Total other non-current financial assets	29,492	29,492	30,488	30,488
Other current financial liabilities:				
- Bank loans	122,373	122,373	141,436	141,436
- Derivative instruments	8,456	8,456	2,174	2,174
- Hedging liabilities	1,879	1,879	269	269
- Unsecured obligations	20,135	20,135	17,129	17,129
Total other current financial liabilities	152,843	152,843	161,008	161,008
Current and non-current accounts payable	207,944	207,944	183,032	183,032
Other non-current financial liabilities:				
- Bank loans	379,119	401,065	329,150	348,218
- Unsecured obligations	1,067,075	1,137,363	907,877	1,074,907
Total other non-current financial liabilities:	1,446,194	1,538,428	1,237,027	1,423,125

Fair value hierarchies are as follows:

- **Level 1:** Quoted prices (unadjusted) in active markets for identical assets and liabilities.



**Level 2:** Inputs other than quoted prices that are observable for the asset or liability either directly (prices) or indirectly (derived from prices).

- **Level 3:** Inputs for the asset or liability that are not based on observable market data, or unobservable inputs.

The valuation techniques used to determine the fair value of our hedging instruments are those indicated in level 2.

**Notes to the consolidated financial statements as of December 31 2012****Note 9 - Financial instruments (continued)****9.10 Nature and scope of risks arising from financing instruments**

Disclosure of information associated with the nature and scope of risks arising from financial instruments is presented in note 4.

**Note 10 – Equity-accounted investees****10.1 Investment in associates recognized according to the equity method of accounting**

Equity accounted investments and joint ventures consist of the following:

	Investment Note No.	Share on profit (loss) of equity-accounted investees				
		12/31/2012 ThUS\$	12/31/2011 ThUS\$	12/31/2012 ThUS\$	12/31/2011 ThUS\$	12/31/2010 ThUS\$
Equity-accounted investees	<b>10.1</b> <b>10.3</b>	50,955	43,057	24,104	22,157	10,090
Joint ventures	10.4	19,343	17,637	253	(349 )	591
Total		70,298	60,694	24,357	21,808	10,681

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## Notes to the consolidated financial statements as of December 31 2012

## Note 10 – Equity-accounted investees (continued)

## 10.2 Assets, liabilities, revenue and expenses of associates

12-31-2012

Tax ID No.	Associate	Country of incorporation	Functional currency	Assets ThUS\$	Liabilities ThUS\$	Revenue ThUS\$	Net profit (loss) ThUS\$
	Sales de Magnesio Ltda.	Chile	Chilean Peso	5,026	1,713	14,436	2,177
Foreign	Abu Dhabi Fertilizer Industries WWL	United Arab Emirates	U.A.E Dirham	24,662	4,291	42,899	3,255
Foreign	Doktor Tarsa Tarim Sanayi AS	Turkey	Turkish Lira	77,084	44,635	77,839	8,267
Foreign	Ajay North America	United States	US Dollar	44,889	6,292	83,340	22,300
Foreign	Ajay Europe SARL	France	Euro	36,106	12,688	84,203	12,591
Foreign	SQM Eastmed Turkey	Turkey	Euro	428	258	-	-
Foreign	SQM Thailand Co. Ltd.	Thailand	Thai Bath	17,068	13,048	13,536	81
	Total			205,263	82,925	316,253	48,671

12-31-2011

Tax ID No.	Associate	Country of incorporation	Functional currency	Assets ThUS\$	Liabilities ThUS\$	Revenue ThUS\$	Net profit (loss) ThUS\$
	Sales de Magnesio Ltda.	Chile	Chilean Peso	4,484	1,595	8,652	1,335
Foreign	Abu Dhabi Fertilizer Industries WWL	United Arab Emirates	U.A.E Dirham	22,964	5,849	38,024	2,985
Foreign	Doktor Tarsa Tarim Sanayi AS	Turkey	Turkish Lira	78,090	53,752	67,205	5,160
Foreign	Ajay North America	United States	US Dollar	47,866	9,876	80,923	23,689
Foreign	Ajay Europe SARL	France	Euro	32,332	14,600	59,189	8,384
Foreign	Mirs Specialty Fertilizers	Egypt	Egyptian pound	5,476	2,802	-	(266 )
Foreign	SQM Eastmed Turkey	Turkey	Euro	438	264	29	(94 )
Foreign	SQM Thailand Co. Ltd.	Thailand	Thai Bath	8,130	4,227	10,895	175
	Total			199,780	92,965	264,917	41,368

12-31-2010

Tax ID No. Associate

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		Country of incorporation	Functional currency	Assets ThUS\$	Liabilities ThUS\$	Revenue ThUS\$	Net profit (loss) ThUS\$
77.557.430-5	Sales de Magnesio Ltda.	Chile	Chilean Peso	3,847	1,143	6,494	1,408
Foreign	Abu Dhabi Fertilizer Industries WWL	United Arab Emirates	U.A.E Dirham	22,001	7,869	35,506	1,960
Foreign	Doktor Tarsa Tarim Sanayi AS	Turkey	Turkish Lira	56,853	33,256	64,540	8,003
Foreign	Nutrisi Holding N.V.	Belgium	Euro	11,217	3,228	-	3,056
Foreign	Ajay North America	United States	US Dollar	22,511	5,168	52,237	4,143
Foreign	Ajay Europe SARL	France	Euro	17,651	6,519	41,992	2,212
Foreign	Mirs Specialty Fertilizers	Egypt	Egyptian pound	6,227	3,206	4,231	(521 )
Foreign	SQM Eastmed Turkey	Turkey	Euro	626	247	646	-
Foreign	SQM Thailand Co. Ltd.	Thailand	Thai Bath	5,894	2,035	11,149	594
	Total			146,827	62,671	216,795	20,855

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## Notes to the consolidated financial statements as of December 31 2012

## Note 10 – Equity-accounted investees (continued)

## 10.3 Detail of investments in associates

The Company's ownership in its associates is detailed as follows:

Associate	Main activities of the associate	Ownership %		Investment	Investment
				12/31/2012 ThUS\$	12/31/2011 ThUS\$
Sales de Magnesio Ltda.	Commercialization of magnesium salts.	50	%	1,656	1,444
Abu Dhabi Fertilizer Industries Co. W.W.L.	Distribution and commercialization of specialty plant nutrients in the Middle East.	50	%	9,890	8,558
Ajay North America L.L.C	Production and commercialization of iodine derivatives.	49	%	15,357	14,866
Doktor Tarsa Tarim Sanayi AS	Distribution and commercialization of specialty plant nutrients in Turkey.	50	%	15,346	12,169
Nutrisi Holding N.V.	Holding company	50	%	-	-
Ajay Europe SARL	Production and distribution of iodine and iodine derivatives.	50	%	8,495	3,102
Misir Specialty Fertilizers S.A.E.	Production and commercialization of liquid specialty plant nutrients for Egypt.	47.4857	%	-	1,270
SQM Eastmed Turkey	Production and commercialization of specialty products.	50	%	85	87
SQM Thailand Co. Ltd.	Distribution and commercialization of specialty plant nutrients.	40	%	126	1,561
Total				50,955	43,057

Associate	Main activities of the associate	Ownership %		Share on profit (loss) of equity-accounted investees		
				12/31/2012 ThUS\$	12/31/2011 ThUS\$	12/31/2010 ThUS\$
Sales de Magnesio Ltda.	Commercialization of magnesium salts.	50	%	1,088	667	704
Abu Dhabi Fertilizer Industries Co.	Distribution and commercialization of specialty plant nutrients in the Middle East.	50	%	1,628	1,492	980

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W.W.L.						
Ajay North America L.L.C	Production and commercialization of iodine derivatives.	49	%	10,927	11,608	2,030
Doktor Tarsa Tarim Sanayi AS	Distribution and commercialization of specialty plant nutrients in Turkey.	50	%	4,134	2,580	4,002
Nutrisi Holding N.V.	Holding company	50	%	-	1,720	1,278
Ajay Europe SARL	Production and distribution of iodine and iodine derivatives.	50	%	6,295	4,192	1,106
Misir Specialty Fertilizers S.A.E.	Production and commercialization of liquid specialty plant nutrients for Egypt.	47.49	%	-	(126 )	(247 )
SQM Eastmed Turkey	Production and commercialization of specialty products.	50	%	-	(46 )	(1 )
SQM Thailand Co. Ltd.	Distribution and commercialization of specialty plant nutrients.	40	%	32	70	238
Total				24,104	22,157	10,090

The Company has no participation in unrecognized losses in investments in associates.

## Notes to the consolidated financial statements as of December 31 2012

## Note 10 - Equity-accounted investees (continued)

## 10.4 Detail of assets, liabilities and profit or loss of significant investments in joint ventures by company:

12/31/2012

Tax ID No.	Joint venture	Country of incorporation	Functional currency	Current ThUS\$	Asset Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Liability Non-current ThUS\$	Total ThUS\$	Reven ThUS\$
Foreign	Sichuan SGM Migao Chemical Fertilizers Co Ltda.	China	US Dollar	21,843	9,984	31,827	6,899	4,072	10,971	29,98
Foreign	Coromandel SGM	India	Indian Rupee	5,059	1,397	6,456	4,419	-	4,419	5,633
Foreign	SQM Vitas Fzco.	United Arab Emirates	U.A.E. Dirham	22,536	10,522	33,058	785	-	785	19,64
Foreign	SQM Qindao-Star Co. Ltda.	China	US Dollar	1,986	304	2,291	132	-	132	5,028
	Total			51,424	22,207	73,631	12,235	4,072	16,307	60,28

31/12/2011

Tax ID No.	Joint venture	Country of incorporation	Functional currency	Current ThUS\$	Asset Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Liability Non-current ThUS\$	Total ThUS\$	Reven ThUS\$
Foreign	Sichuan SGM Migao Chemical Fertilizers Co Ltda.	China	US Dollar	18,014	10,576	28,590	8,306	-	8,306	23,81
Foreign	Coromandel SGM	India	Indian Rupee	559	1,074	1,633	62	-	62	23
Foreign	SQM Vitas Fzco.	United Arab Emirates	U.A.E. Dirham	24,887	8,920	33,807	1,005	-	1,005	25,20
Foreign	SQM Qindao-Star Co. Ltda.	China	US Dollar	1,974	403	2,377	314	-	314	5,065
	Total			45,434	20,973	66,407	9,687	-	9,687	54,11

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31/12/2010

Tax ID No.	Joint venture	Country of incorporation	Functional currency	Current ThUS\$	Asset Non-current ThUS\$	Total ThUS\$	Current ThUS\$	Liability Non-current ThUS\$	Total ThUS\$	Revenue ThUS\$
Foreign	Sichuan SGM Migao Chemical Fertilizers Co Ltda.	China	US Dollar	2,987	11,677	14,664	3,744	-	3,744	-
Foreign	Coromandel SGM	India	Indian Rupee	10	862	872	7	-	7	3
Foreign	SQM Vitas Fzco.	United Arab Emirates	U.A.E. Dirham	27,534	9,499	37,033	2,828	-	2,828	19,95
Foreign	SQM Qindao-Star Co. Ltda.	China	US Dollar	2,448	387	2,835	808	-	808	2,900
	Total			32,979	22,425	55,404	7,387	-	7,387	22,85

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## Notes to the consolidated financial statements as of December 31 2012

## Note 10 - Equity-accounted investees (continued)

## 10.5 Detail of investments in joint ventures:

Joint venture	Main activities of the joint venture	Ownership %		Investment 12/31/2012 ThUS\$	Investment 12/31/2011 ThUS\$
Coromandel SQM Sichuan SQM Migao	Production and distribution of potassium nitrate.	50	%	683	786
Chemical Fertilizer Co. Ltda.	Production and distribution of soluble fertilizers.	50	%	10,428	10,142
SQM Vitas Fzco.	Production and commercialization of specialty plant and animal nutrition and industrial hygiene.	50	%	7,153	5,677
SQM Quindao-Star Co. Ltda.	Production and distribution of nutrient plant solutions with specialties NPK soluble	50	%	1,079	1,032
Total				19,343	17,637

**Notes to the consolidated financial statements as of December 31 2012****Note 11 - Intangible assets and goodwill****11.1 Balances**

	12/31/2012	12/31/2011
Balances	ThUS\$	ThUS\$
Intangible assets other than goodwill	24,013	4,316
Goodwill	38,388	38,605
Total	62,401	42,921

**11.2 Disclosures on intangible assets and goodwill**

Intangible assets relate to goodwill, water rights, trademarks, industrial patents, rights of way and software.

Intangible assets and goodwill	Useful life	12/31/2012		Net Value ThUS\$
		Gross amount ThUS\$	Accumulated Amortization ThUS\$	
Trademarks	Finite	3,821	(3,821)	) -
Software	Finite	3,765	(2,115)	) 1,650
Rights of way and water rights	Finite	1,198	(820)	) 378
Rights of way and water rights	Indefinite	22,612	(1,987)	) 20,625
Other intangible assets	Indefinite	1,512	(152)	) 1,360
Intangible assets other than goodwill		32,908	(8,895)	) 24,013
Goodwill	Indefinite	40,178	(1,790)	) 38,388
Total intangible assets and goodwill		73,086	(10,685)	) 62,401

## Notes to the consolidated financial statements as of December 31 2012

## Note 11 - Intangible assets and goodwill (continued)

## 11.2 Disclosures on intangible assets and goodwill (continued)

Intangible assets and goodwill	Useful life	12/31/2011		Net Value ThUS\$
		Gross amount ThUS\$	Accumulated Amortization ThUS\$	
Trademarks	Finite	3,821	(3,821)	) -
Software	Finite	3,476	(1,538)	) 1,938
Rights of way and water rights	Finite	1,198	(758)	) 440
Rights of way and water rights	Indefinite	3,536	(1,994)	) 1,542
Other intangible assets	Indefinite	548	(152)	) 396
Intangible assets other than goodwill		12,579	(8,263)	) 4,316
Goodwill	Indefinite	40,178	(1,573)	) 38,605
Total intangible assets and goodwill		52,757	(9,836)	) 42,921

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 11 - Intangible assets and goodwill (continued)**

**11.2 Disclosures on intangible assets and goodwill, continued**

The estimated useful life for software is 3 years. For other finite useful life assets, the amortization period corresponds to their contractually defined period. Indefinite useful life intangible assets primarily consist of water rights and rights of way, which do not expire.

The minimum and maximum useful lives of intangible assets are as follows:

Estimated useful lives or amortization rate	Minimum life or rate	Maximum life or rate
Rights of way and water rights	Indefinite	Indefinite
Other intangible assets	Indefinite	Indefinite
Rights of way and water rights	1 year	16 years
Trademarks	1 year	5 years
Software	2 years	3 years

The Company has no internally generated intangible assets.

## Notes to the consolidated financial statements as of December 31 2012

Note 11 - Intangible assets and goodwill (continued)

## 11.2 Disclosures on intangible assets and goodwill, continued

a) Movements in identifiable intangible assets as of December 31, 2012:

Movements in identifiable intangible assets	Trademarks Net ThUS\$	Software Net ThUS\$	Water rights way- ThUS\$	Water rights finite ThUS\$	Water rights way- ThUS\$	Water rights indefinite ThUS\$	Other intangible assets, Net ThUS\$	Goodwill, Net ThUS\$	Identifiable intangible assets, Net ThUS\$
Opening balance	-	1,938	440		1,542		396	38,605	42,921
Additions	-	501	-		19,080		964	-	20,545
Amortization	-	(789 )	(62 )		-		-	-	(851 )
Other increases (decreases)	-	-	-		3		-	(217 )	(214 )
Final balance	-	1,650	378		20,625		1,360	38,388	62,401

b) Movements in identifiable intangible assets as of December 31, 2011:

Movements in identifiable intangible assets	Trademarks Net ThUS\$	Software Net ThUS\$	Water rights way- ThUS\$	Water rights finite ThUS\$	Water rights way- ThUS\$	Water rights indefinite ThUS\$	Other intangible assets, Net ThUS\$	Goodwill, Net ThUS\$	Identifiable intangible assets, Net ThUS\$
Opening balance	4	823	501		1,546		396	38,388	41,658
Additions	-	1,812	-		-		-	217	2,029
Amortization	(4 )	(697 )	(61 )		-		-	-	(762 )
Other increases (decreases)	-	-	-		(4 )		-	-	(4 )
Final balance	-	1,938	440		1,542		396	38,605	42,921

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**Notes to the consolidated financial statements as of December 31 2012****Note 12 - Property, plant and equipment****12.1 Classes of property, plant and equipment**

The details of property, plant and equipment is as follows:

Description of classes of property, plant and equipment	12/31/2012	12/31/2011
Property, plant and equipment, net	ThUS\$	ThUS\$
Land	109,060	108,992
Buildings	169,731	146,532
Machinery	438,331	424,460
Transport equipment	88,954	82,822
Furniture and fixtures	6,736	5,015
Office equipment	5,249	5,312
Constructions in progress	423,184	297,996
Other property, plant and equipment	747,045	683,913
Total	1,988,290	1,755,042
Property, plant and equipment, gross		
Land	109,060	108,992
Buildings	329,397	291,401
Machinery	1,065,641	972,179
Transport equipment	224,462	199,998
Furniture and fixtures	22,667	19,090
Office equipment	36,215	34,480
Constructions in progress	423,184	297,996
Other property, plant and equipment	1,336,991	1,194,765
Total	3,547,617	3,118,901

**Notes to the consolidated financial statements as of December 31 2012****Note 12 - Property, plant and equipment (continued)****12.1 Classes of property, plant and equipment, continued**

	12/31/2012	12/31/2011
	ThUS\$	ThUS\$
Accumulated depreciation and value impairment of property, plant and equipment, total		
Accumulated depreciation and value impairment of buildings	159,666	144,869
Accumulated depreciation and value impairment of machinery	627,310	547,719
Accumulated depreciation and value impairment of transport equipment	135,508	117,176
Accumulated depreciation and value impairment of furniture and fixtures	15,931	14,075
Accumulated depreciation and value impairment of office equipment	30,966	29,168
Accumulated depreciation and value impairment of other property, plant and equipment	589,946	510,852
Total	1,559,327	1,363,859

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Notes to the consolidated financial statements as of December 31 2012

**Note 12 - Property, plant and equipment (continued)****12.2 Reconciliation of changes in property, plant and equipment by class as of December 31, 2012 and December 31, 2011:**

Reconciliation entries of changes in property, plant and equipment by class as of December 31, 2012	Land	Buildings, net	Machinery, net	Transport equipment, net	Furniture and fixtures, net	Office equipment, net	Construction in progress	Other property, plant and equipment, net
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance	108,992	146,532	424,460	82,822	5,015	5,312	297,996	683,913
Changes								
Additions	36	-	1,092	34	70	323	443,349	972
Divestitures	-	-	(115 )	-	(67 )	(12 )	(2,936 )	(78 )
Depreciation expense	-	(14,800 )	(79,534 )	(18,400)	(1,858)	(1,857)	-	(79,709)
Increase(decrease) in foreign currency exchange	32	(1 )	5	15	-	(13 )	-	68
Reclassifications	-	37,916	92,441	24,535	3,576	1,478	(287,291)	127,345
Other increases (decreases) (*)	-	84	(18 )	(52 )	-	18	(27,934 )	14,534
Total changes	68	23,199	13,871	6,132	1,721	(63 )	125,188	63,132
Ending balance	109,060	169,731	438,331	88,954	6,736	5,249	423,184	747,045

(\*) The net balance of Other increases (decreases) corresponds to: 1) investment plan expenses recorded to profit or loss (forming part of cost of sales and other expenses per function, as appropriate), 2) the change representing the purchase and use of materials and spare parts and 3) projects corresponding mainly to exploration expenditures.



Notes to the consolidated financial statements as of December 31 2012

**Note 12 - Property, plant and equipment (continued)****12.2 Reconciliation of changes in property, plant and equipment by class as of December 31, 2012 and December 31, 2011, continued:**

Reconciliation entries of changes in property, plant and equipment by class as of December 31, 2011	Land	Buildings, net	Machinery, net	Transport equipment, net	Furniture and fixtures, net	Office equipment, net	Construction in progress	Other property, plant and equipment, net	Propland equipment, net
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Opening balance	107,869	88,320	295,467	48,936	4,450	5,706	356,551	546,674	1,474,000
Changes									
Additions	1,251	178	424	558	39	302	474,042	1,054	47,000
Divestitures	(85 )	(1,371 )	(64 )	(451 )	-	-	-	-	(1,000 )
Depreciation expense	-	(11,477 )	(97,046 )	(14,902 )	(1,281 )	(2,053 )	-	(69,137 )	(1,000 )
Increase(decrease) in foreign currency exchange	(42 )	-	1	(23 )	-	122	-	(24 )	34,000
Reclassifications		69,410	228,116	48,717	1,805	1,442	(546,769)	197,279	-
Other increases (decreases) (*)	(1 )	1,472	(2,438 )	(13 )	2	(205 )	14,172	8,067	21,000
Total changes	1,123	58,212	128,993	33,886	565	(394 )	(58,555 )	137,239	30,000
Ending balance	108,992	146,532	424,460	82,822	5,015	5,312	297,996	683,913	1,504,000

(\*) The net balance of Other increases (decreases) corresponds to: 1) investment plan expenses recorded to profit or loss (forming part of cost of sales and other expenses per function, as appropriate), 2) the change representing the purchase and use of materials and spare parts and 3) projects corresponding mainly to exploration expenditures.

Notes to the consolidated financial statements as of December 31 2012

**Note 12 - Property, plant and equipment (continued)**

**12.3 Detail of property, plant and equipment pledged as guarantee**

There are no title restrictions or guarantees associated with property, plant and equipment.

**12.4 Additional Information**

1) Leased property, plant and equipment

-

At December 31, 2012 and 2011, the Company had no leased assets.

2) Interest capitalized in construction in-progress

-

The cost of capitalized interest is determined by applying the average or weighted average of all financing costs incurred by the Company to the month end balances of construction in progress. The effective interest rate used to capitalize interest on construction in progress was 7% for the years ended December 31, 2012 and 2011.

For the years ended December 31, 2012 and 2011, capitalized interest amounted to ThUS\$14,156 and ThUS\$22,249, respectively.

**Note 13 – Employee benefits**

**13.1 Provisions for employee benefits**

Provisions for employee benefits consists of the following:

12/31/2012	12/31/2011	12/31/2010
ThUS\$	ThUS\$	ThUS\$

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Current			
Profit sharing and bonuses	33,974	30,074	44,011
Total	33,974	30,074	44,011
Non-current			
Profit sharing and bonuses	6,056	4,083	800
Severance indemnities	34,431	28,188	27,208
Pension Plan	409	1,413	702
Total	40,896	33,684	28,710

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Notes to the consolidated financial statements as of December 31 2012

**Note 13 Employee benefits (continued)**

**13.2 Policies on employee benefits**

Short-term benefits for active employees are represented by salaries, social welfare benefits, paid time-off, sickness, other leaves of absence, profit sharing and incentives, and non-monetary benefits such as healthcare, housing, and subsidized or free goods or services. These benefits will be paid in a term which does not exceed twelve months. The Company only provides compensation and benefits to active employees, with the exemption of SQM North America as described in Note 13.5 below.

Bonuses paid to the Company's employees are disbursement in the first quarter of the following year, which is calculated based on profit for each reporting period in consideration of the employee appraisal process.

Benefits related to vacations are provided in accordance with the Labor Code which indicates that employees with more than a year of service will be entitled to annual holidays for a period not lower than fifteen paid business days per year. The Company provides the benefit of two additional vacation days per year.

Staff severance indemnities represent payments due to employees upon their separation from the Company including for retirement, involuntary and voluntary termination, disability, or death. Actual payments made to employees at the time of separation are calculated based on years of service and a percentage of employees final year's salary as stipulated in established agreements between the Company and its employees and in accordance with local obligations. The Company recognizes a liability for severance indemnities using an actuarial model on an employee by employee basis considering the terms of individual employee contracts.

**13.3 Other long-term benefits**

Other long-term benefits relate to staff severance indemnities and defined benefit pension obligations and are recorded at their actuarial value and consist of the following

12/31/2012 12/31/2011

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Staff severance indemnities at actuarial value	ThUS\$	ThUS\$
Staff severance indemnities, Chile	33,731	27,574
Other obligations in companies elsewhere	700	614
Total other non-current liabilities	34,431	28,188
SQM North America's pensions plan	409	1,413
Total post employment obligations	409	1,413

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Notes to the consolidated financial statements as of December 31 2012

**Note 13 - Employee benefits (continued)**

**13.4 Chilean staff severance indemnities**

The change in severance indemnities calculated at the actuarial value are as follows:

	2012	2011
	ThUS\$	ThUS\$
Opening balance	(28,188)	(27,208)
Current cost of service	(8,087 )	(7,871 )
Interest cost	(1,037 )	(1,106 )
Actuarial gain/loss	40	(151 )
Exchange rate difference	(2,237 )	2,693
Contributions paid	5,078	5,455
Balance	(34,431)	(28,188)

The liability for staff severance indemnities in accordance with an actuarial model , use the following significant assumptions:

	12/31/2012	12/31/2011
	RV - 2011	RV - 2010
Mortality rate		
Actual annual interest rate	6 %	6 %
Annual voluntary turnover rotation rate:		
Men	0,9 %	0,9 %
Women	1,53 %	1,53 %
Average annual salary increase	3,0 %	3,0 %
Retirement age (years):		
Men	65	65
Women	60	60

The methodology followed to determine the accrual for all employees considereds RV-2010 turnover and mortality rates established by the Chilean Superintendence of Securities and Insurance to calculate pension-related life insurance reserves in Chile according to the Accumulated Benefit Valuation or Accrued Cost of Benefit Method, which is an established methodology in IAS 19 Retirement Benefit Costs.

The discount rate of 6% is based on the Company's long-term borrowing rates.

The Company retains the full obligation for the payment of staff severance indemnities upon separation without establishing a separate fund or restriction of assets for payment of such obligations, which is typically referred to as an unfunded plan.

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Notes to the consolidated financial statements as of December 31 2012

**Note 13 - Employee benefits (continued)****13.5 Defined benefit pension obligations**

SQM North America had a defined pension plan the SQM North America Retirement Income Plan, which was terminated in 2002 and replaced with a 401K plan, that does not generate future obligations to the Company. The obligations under this terminated plan are calculated measuring the expected future forecasted staff severance indemnity obligation using a net salary gradual rate of restatements for inflation, mortality and turnover assumptions discounting the resulting amounts to their present values.

The table below establishes the status of amounts recognized in the Consolidated Statement of Financial Position:

	2012	2011	2010
	ThUS\$	ThUS\$	ThUS\$
Variation in projected benefit obligation (liability):			
Benefit liability at the beginning of year	6,620	6,548	6,972
Cost of service	1	1	1
Interest cost	406	413	427
Actuarial loss	(236 )	(46 )	(374 )
Benefits paid	(309 )	(297 )	(297 )
Benefit obligation (liability) at year-end	6,482	6,619	6,549
Change in the plan's assets:			
Fair value of the plan's assets at beginning of year	5,206	5,847	5,082
Contributions by the employer	436	189	192
Actual return (loss) on plan assets	740	(533 )	869
Benefits paid	(309 )	(297 )	(296 )
Fair value of the plan's assets at year-end	6,073	5,206	5,847
Accrued liability pension plan	(409 )	(1,413)	(702 )
Items not yet recognized as net regular pension-related cost elements:			
Net actuarial loss at the beginning of year	(2,954)	(2,111)	(3,131)
Amortization during the period	131	84	155
Net gain or loss during the period	580	(927 )	865
Adjustment made to recognize the minimum pension-related liability	(2,243)	(2,954)	(2,111)



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Notes to the consolidated financial statements as of December 31 2012

**Note 13 - Employee benefits (continued)**

The change in the defined benefit obligation over the years is as follows:

	2012 ThUS\$	2011 ThUS\$	2010 ThUS\$
Costs or benefits of services earned during the period	2	1	1
Cost of interest in benefit liability	406	413	427
Actual return in plan's assets	739	(532 )	(869 )
Amortization of loss from prior periods	131	84	154
Net gain for the period	(344 )	973	492
Net regular pension-related expense	142	57	(205 )

**13.6**

**Shared based compensation**

The Company maintains a share based compensation plan to encourage retention of its top 40 executives. Individuals receive annual cash payments based on changes in SQM's share price. Compensation for each individual is calculated as the differential between the average prices of the SQM's Series B shares as traded on the Santiago Stock Exchange during April of each year compared to a base price of US\$50 per share. Individuals are awarded a fixed number of shares over a five year vesting period through 2016.

Share based award activities are as following:

Movement for the period	2012	2011
Shares outstanding as of January 1	2,340,000	3,370,025
Grants	103,500	-
Forfeitures	103,500	-
Exercised during the fiscal year	139,500	1,030,025
Shares outstanding as of December 31	2,200,500	2,340,000
Average contractual life	40 months	48 months
December 31 share price	US\$57.93	US\$53.85

Compensation expense under the plan amount to ThUS\$3,142 and ThUS\$11,200 for the years ended December 31, 2012 and 2011, respectively.

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Notes to the consolidated financial statements as of December 31 2012

**Note 14 - Disclosures on equity**

**14.1**

**Capital management**

The Company's primary capital management object is to administer the financial debt and capital of SQM and its subsidiaries, ensure continuing operations and long term business continuity, ensure financing of new investments in order to maintain steady growth, have an adequate capital structure in accordance with economic cycles that have an impact on the business and the nature of the industry, and maximize the value of SQM and its subsidiaries over the medium the mid and long term.

Capital management adheres to the limits specified in the Financial Policy approved at the General Ordinary Shareholders Meeting, which established a maximum level of consolidated leverage of 1.5 times equity. This limit can only be exceeded to the extent that Management has previously been granted express authorization at the previous Shareholders Meeting.

Additionally, capital management must meet external capital requirements (or covenants) established in SQM's financial obligations, which regulates the debt limit to 1.4 times equity.

Together with the overall debt level the Company seeks to maintain a reasonable maturity profile of its financial obligations, ensure financial ratios between short-term and long-term maturities, and the relationship they maintain with the distribution of the Company's assets. Consequently, the Company has maintained in recent periods current ratio levels in excess of 3.0.

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Notes to the consolidated financial statements as of December 31 2012

**Note 14 – Equity Disclosures (continued)**

Management reviews overall

Capital management objectives are measured in accordance with the following ratios:

Capital Management	31/12/2012	31/12/2011	Description (1)	Calculation (1)
Net Financial Debt ThUS\$	929,197	753,410	Financial Debt - Financial Resources	Other Current Financial Liabilities + Other Financial Liabilities, Non-Current – Cash and cash equivalents – Other Current Financial Assets- Other non-current Hedging Assets
Current Ratio	3.69	3.11	Current Assets divided by Current Liabilities	Total Current assets / Total Current Liabilities
Net Financial Debt/ Capitalization	0.30	0.29	Net Financial Debt divided by Equity	Net Financial Debt / (Net Financial Debt + Equity)
ROE	30.1	% 29.7	% Net Income divided by Equity	Net Income/ Equity (Last 12 months)
ROA	25.1	% 24.1	% EBITDA – Depreciation divided by total assets of financial resources minus investments in related enterprises	(Net Income – Administrative expenses) / (Total Assets – Cash and cash equivalents – Other Current Assets – Other Current Financial Assets- investments using the participation method) (Last 12 months)
Leverage	1.02	1.08	Total Liability divided by Equity	Total Liabilities / Total Equity

(1) Assumes absolute value of various accounts

The Company's capital requirements vary depending on: working capital requirements, financing of new investments and dividends, among others. SQM manages its capital structure and makes adjustments based on prevailing economic conditions, in order to mitigate the risks associated with adverse market conditions and to take advantage of opportunities to improve overall liquidity.

There have been no changes in the capital management objectives or policies within the years covered by these consolidated financial statements.

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Notes to the consolidated financial statements as of December 31 2012

**Note 14 – Equity Disclosures (continued)**

**14.2 Disclosures on preferred share capital**

Issued share capital is divided into 263,196,524 fully paid and subscribed shares with no par value composed of 142,819,552 Series "A" shares and 120,376,972 Series "B" shares.

The voting rights for each series are detailed as follows:

Series "A":

If the election of the Company's President results in a tie vote, the Company's directors may vote once again, without the vote of the director elected by the Series B shareholders.

Series "B":

A general or extraordinary shareholders' meeting may be called at the request of shareholders representing 5% of the Company's Series B shares.

Extraordinary meeting of the Board of Directors may be called with or without the agreement of the Company's President, at the request of the director elected by Series B shareholders.

As of December 31, 2012 and 2011, the Company did not hold any shares in the parent either directly or through its companies in which it has investments.

Notes to the consolidated financial statements as of December 31 2012

**Note 14 – Disclosures on equity (continued)**

**14.3 Disclosures on preferred share capital (continued)**

Capital in preference shares consist of the following:

Type of capital in preferred shares Description of type of capital in preferred shares	12/31/2012		12/31/2011	
	Series A	Series B	Series A	Series B
Number of authorized shares	142,819,552	120,376,972	142,819,552	120,376,972
Number of fully subscribed and paid shares	142,819,552	120,376,972	142,819,552	120,376,972
Par value of shares in ThUS\$	0,9435	2,8464	0,9435	2,8464
Number of current shares	142,819,552	120,376,972	142,819,552	120,376,972
Capital amount in shares ThUS\$	134,750	342,636	134,750	342,636
Total number of subscribed shares, total	142,819,552	120,376,972	142,819,552	120,376,972

During the years ended December 31, 2012 and 2011 the Company did not issue any new shares.



Notes to the consolidated financial statements as of December 31 2012

**Note 14 - Disclosures on equity (continued)**

**14.4 Disclosures on reserves in equity**

**Reserves for currency exchange conversion**

This balance reflects retained earnings for changes due to the translation of subsidiaries financial statements into U.S. Dollars.

**Reserve for cash flow hedges**

This balance reflects changes in the fair value of derivative financial instruments classified as hedging changes in cash flows associated with UF-and Chilean Peso-denominated debt obligations.

**Reserve for actuarial gains or losses in defined benefit plans**

This balance reflects changes in the actuarial gains and losses in the calculation of defined benefit obligations, refer to Note 13.5.

**Other reserves**

Other reserves correspond to the acquisition of the remaining interest in SQM Iberian S.A., which was already controlled by the Company upon the acquisition date of the additional interest.

Changes in these reserves consist of the following:

	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
Reserve for currency exchange conversion	(330 )	(1,251 )	1,530
Reserve for cash flow hedge	(16,522 )	(10,230 )	(9,207 )
Reserve for actuarial gains or losses in defined benefit plans	(2,243 )	(2,954 )	(2,036 )

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Other reserves	(1,677 )	(1,677 )	-
Total other reserves	(20,772 )	(16,112 )	(9,713 )

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Notes to the consolidated financial statements as of December 31 2012

**Note 14 - Disclosures on equity (continued)**

**14.5**

**Dividend policies**

As required by Article 79 of the Chilean Companies Act, the Company is required to distribute a cash dividend in an amount equal to at least 30% of its consolidated profit for the period for year unless and except to the extent it has a deficit in retained earnings (losses not absorbed in prior years), or as otherwise determined by a unanimous vote of shareholders.

The dividend policy defined by the Shareholders' General Meeting is:

Distribution and payment in favor of each shareholder of a final dividend which will be equivalent to 50% of profit for the period.

Distribution and payment, if possible during the year, of a provisional dividend which will be recorded against the aforementioned final dividend, This provisional dividend will normally be paid during the last quarter of the year and its amount can not exceed 50% of the retained earnings for distribution obtained during the year, which are reflected in the Company's financial statements as of September 30 of each year.

The distribution and payment by the Company of the remaining balance of the final dividend related to profit for the year in up to two installments, which must be paid prior to June 30 of the following year.

An amount equivalent to the remaining 50% of the Company's profit for the year will be retained and used to finance operations and one or more of the Company's investment projects with no prejudice of the possible future capitalization of this investment.

- The Board of Directors does not consider the payment of any additional or interim dividends.

The application of the Company's dividend policy is dependent upon final profit for the year, and in future, to the Company's regular forecasts and the existence of conditions or events that could affect them. Any significant change in the Company's dividend policy or in events and conditions that may affect the Company's dividend policy will be timely communicated to all shareholders.

**14.6**

**Provisional dividends**

On November 20, 2012, the Company reported to the SVS, that the Company's Board of Directors agreed to pay and distribute a provisional dividend of approximately US\$0.94986 per share. The dividend was paid on December 12, 2012 from accumulated profits during the first nine months of 2012, in favor of all Shareholders registered in SQM Shareholders Register as of December 5, 2012. The dividend was paid in equivalent Chilean Pesos, based on U.S. Dollar exchange rate as published in the Official Gazette on December 5, 2012.

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Notes to the consolidated financial statements as of December 31 2012

**Note 14 - Disclosures on equity (continued)**

On April 26, 2012, in the Thirty-Seventh General Ordinary Shareholders' Meeting, the payment of a definite dividend of US\$1,03679 per share was approved because of the net profit obtained during the 2011's commercial exercise, to that dividend, should be discounted US\$0.73329 per share that has already been paid on account of provisory dividend and the remainder, then amounting to US\$0.30350 per share, will be paid and distributed in favor of SQM's shareholders who are registered in the corresponding Record, during the fifth working day before the date when this will be paid, such last amount, in case that correspond, will be paid in its equivalent in CLP (Chilean Peso) according to the value of "Dólar Observado" or "U.S. Dollar" published in the Official Gazette of April 26, 2012.

On November 22, 2011, it was reported to the Superintendence of Securities and Insurance that the Board of Directors of Sociedad Química y Minera de Chile S.A., in its meeting on November 22, 2011, unanimously agreed to pay and distribute the provisional dividend referred to in SQM's current "2011 Dividends Policy" which was informed to SQM's General Annual Ordinary Shareholders Meeting that was held on April 28 of this year, this, for the essential purpose of being able to pay and distribute as of December 19, 2011, a provisional dividend of US\$0.73329 per share –and which is approximately equivalent to the total amount of US\$193 million and the latter corresponds to 50% of the distributable net income of the fiscal year 2011 that has been accrued at September 30, 2011, the above, is charged against the net income of said fiscal year, in favor of the Shareholders who appeared registered in SQM's Shareholders Registry by the 5 working day prior to December 19, 2011, and in its equivalent in Chilean pesos according to the value of the "Observed dollar" or "USA dollar" that appears published in the Official Gazette on December 13, 2011.

At the Annual Board of Directors meeting held on April 28, 2011, the Directors unanimously agreed to pay a final dividend of US\$0.7259 per share in relation to net profit for the year, notwithstanding the above, US\$0.41794 per share was already paid as an interim dividend, and this amount should be subtracted from the final dividend detailed above, line with this, the balance, amounting to US\$0.30798 per share, will be paid and distributed among shareholders of the Company who are registered with their respective shareholders registry as of the fifth business day prior to the day in which this dividend will be paid.

Dividends presented deducted from equity are:

	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
Dividends attributable to controlling interests	253,438	270,915	173,527
Dividends payable	76,267	82,120	5,831

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Notes to the consolidated financial statements as of December 31 2012

**Note 15 – Provisions and other non-financial liabilities****15.1****Classes of provisions**

	12/31/2012			12/31/2011			Current ThUS\$
	Current ThUS\$	Non- current ThUS\$	Total ThUS\$	Current ThUS\$	Non- current ThUS\$	Total ThUS\$	
Legal provision	5,567	3,000	8,567	4,571	3,000	7,571	2,590
Provision for dismantling, restoration and rehabilitation costs	-	4,357	4,357	-	3,724	3,724	-
Other provisions	12,922	-	12,922	12,366	1,871	14,237	12,424
Total	18,489	7,357	25,846	16,937	8,595	25,532	15,014

(\*) Legal provisions consists primarily of estimated obligations related to certain legal claims brought against the Company's subsidiaries in Brazil and United States (see note 16.1).

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Notes to the consolidated financial statements as of December 31 2012

**Note 15 - Provisions and other non-financial liabilities (continued)**

<b>15.2</b>	<b>Description of other provisions</b>	
Description of other provisions	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Current provisions		
Provision for tax loss in fiscal litigation	1,606	1,441
Royalties, agreement with CORFO (the Chilean Economic Development Agency)	7,712	6,800
Closure of Toco operations	-	-
Fines payable in Brazil	2,500	2,500
Miscellaneous provisions	1,104	1,625
Total	12,922	12,366
Long-term provisions		
Mine closure	4,357	3,724
Indemnity obligation to Yara South Africa	-	1,871
Total	4,357	5,595

<b>15.3</b>	<b>Other non-financial liabilities, current</b>	
Description of other liabilities	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Tax withholdings	11,887	9,837
VAT payable	16,481	21,087
Guarantees received	872	920
Accrual for dividend	76,267	81,325
Monthly tax provisional payments	22,073	11,239
Deferred income	16,291	15,284
Withholdings from employees and salaries payable	7,546	5,554
Accrued vacations	20,710	15,874
Other current liabilities	73	841
Total	172,200	161,961

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Notes to the consolidated financial statements as of December 31 2012

**Note 15 - Provisions and other non-financial liabilities (continued)****15.4 Changes in provisions for the year ending December 31, 2012:**

Description of items that gave rise to variations	Legal complaints	Provision for dismantling, restoration and rehabilitation cost	Other provisions	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Total provisions, initial balance	7,571	3,724	14,237	25,532
Changes in provisions:				
Additional provisions	1,000	633	8,863	10,496
Provision used	(4 )	-	(10,061 )	(10,065)
Increase (decrease) in foreign currency translation	-	-	(117 )	(117 )
Total provisions, final balance	8,567	4,357	12,922	25,846

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Notes to the consolidated financial statements as of December 31 2012

**Note 15- Provisions and other non-financial liabilities (continued)****15.4 Changes in provisions for the year ending December 31, 2011:**

Description of items that gave rise to variations	Legal complaints	Provision for dismantling, restoration and rehabilitation cost	Other provisions	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Total provisions, initial balance	4,590	3,500	12,424	20,514
Changes in provisions:				
Additional provisions	3,000	224	13,076	16,300
Provision used	(19 )	-	(11,080 )	(11,099)
Increase (decrease) in foreign currency translation	-	-	(183 )	(183 )
Total provisions, final balance	7,571	3,724	14,237	25,532

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Notes to the consolidated financial statements as of December 31 2012

**Note 15 - Provisions and other non-financial liabilities (continued)****15.4 Changes in provisions for the year ending December 31, 2010**

Description of items that gave rise to variations	Legal complaints	Provision for dismantling, restoration and rehabilitation cost	Other provisions	Total
	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Total provisions, initial balance	590	3,500	15,852	19,942
Changes in provisions:				
Additional provisions	4,000	-	16,081	20,081
Provision used	-	-	(19,583)	(19,583)
Increase (decrease) in foreign currency translation	-	-	74	74
Total provisions, final balance	4,590	3,500	12,424	20,514

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Notes to the consolidated financial statements as of December 31 2012

**Note 15 - Provisions and other non-financial liabilities (continued)**

**15.5**

**Detail of main classes of provisions**

**Legal expenses:** Provision for legal claims brought against the Company's subsidiaries in Brazil and the United States.

**Tax accrual in tax litigation:** This accrual relates to lawsuits pending resolution of taxes claims in Brazil for SQM Brazil and NNC.

**CORFO royalties agreement:** Relates to the commercialization of mining properties payable from SQM Salar S.A. to CORFO on a quarterly basis. The royalty is calculated based on sales of products extracted from the Salar de Atacama.

Provisions are updated each reporting period based on changes in the facts and circumstances of each obligation.

There are no significant uncertainties with respect to the timing or amount of an specific provision.

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Notes to the consolidated financial statements as of December 31 2012

**Note 16 - Contingencies and restrictions**

**16.1**

**Lawsuits and other relevant events**

1. Plaintiffs : JB Comércio de Fertilizantes e Defensivos Agrícolas Ltda. (JB)  
 Defendant : Nitratos Naturais do Chile Ltda. (NNC)  
 Date : December 1995  
 Court : MM 1ª, Vara Cível de Comarca de Barueri, Brazil,  
 Reason : Compensation claim filed by JB against NNC for having appointed a distributor in a territory of  
 Brazil for which JB had an exclusive contract,  
 Status : Lower court ruling against Nitratos Naturais do Chile Ltda, and recourse of appeal pending resolution  
 Claim amount : ThUS\$1,800
  
2. Plaintiff : Nancy Erika Urra Muñoz  
 Defendants : Fresia Flores Zamorano, Duratec-Vinilit S,A, and SQM S,A, and their insurers  
 Date : December 2008  
 Court : 1st Civil Court of Santiago  
 Reason : Labor Accident  
 Status : Evidence  
 Claim amount : ThUS\$550
  
3. Plaintiffs : Eduardo Fajardo Nuñez, Ana Maria Canales Poblete, Raquel Beltran Parra, Eduardo Fajardo Beltran  
 and Martina Fajardo Beltran  
 Defendants : SQM Salar S.A. and insured parties  
 Date : November 2009  
 Court : 20th Civil Court in Santiago  
 Reason : Labor accident  
 Status : Summons to hear the judgement  
 Claim amount : ThUS\$1,880
  
4. Plaintiff : City of Pomona, California USA  
 Defendant : SQM North America Corp (SQM NA)  
 The lawsuit also was filed against Sociedad Química y Minera de Chile S.A. however the Company  
 has not yet been formally notified  
 Date : December 2010  
 Court : United States District Court for the Central District of California

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Notes to the consolidated financial statements as of December 31 2012

**Note 16 - Contingencies and restrictions (continued)**

**16.1 Lawsuits and other relevant events, continued**

- |              |   |
|--------------|---|
| Reason       | : Expenses and related damages to treat and remove perchlorate from groundwater alledgely caused by the Company's fertilizer products |
| Status       | : Pending appeal by the the plaintiff, who lost in the first instance.  |
| Claim amount | : Not possible to determine   |
5. Plaintiff : City of Lindsay, California USA  
 Defendant : SQM North America Corp (SQM NA)  
 The lawsuit also was filed against Sociedad Química y Minera de Chile S.A. this lawsuit has not yet been notified to the Company
- |             |   |
|-------------|---|
| Date        | : December 2010   |
| Court       | : United States District Court for the Eastern District of California   |
| Reason      | : Expenses and related damages to treat and remove perchlorate from groundwater alledgely caused by the Company's fertilizer products |
| Status      | : Claim, Procedure suspended  |
| Claim value | : Not possible to determine   |
6. Plaintiff : Metalúrgica FAT Limitada  
 Defendant : SQM Salar S.A.  
 Date : August 2011  
 Court : 9th Civil Court in Santiago  
 Reason : Compensation for early termination of supply contract and installation of metal structures  
 Status : Evidence gathering  
 Claim value : ThUS\$200
7. Plaintiff : Angelina Castillo Figueroa and others  
 Defendant : SQM Nitratos S,A, and its assurers  
 Date : June 2012  
 Court : 2nd Civil Court of Santiago  
 Reason : Demand for damages related to a 2010 explosion near Baquedano, that resulted in the death of six employees  
 Status : Evidence gathering  
 Claim value : ThUS\$9,400

Notes to the consolidated financial statements as of December 31 2012

**Note 16 - Contingencies and restrictions (continued)**

**16.1 Lawsuits and other relevant events, continued**

8. Plaintiff : Nilda Ester Muñoz Muñoz y otros  
 Defendant : Alejandro Reyes R., Transportes Transerik Limitada, Constructora Excon S.A., y SQM Salar S.A. and their insurers  
 Date : July 2012  
 Court : 15th Civil Court of Santiago  
 Reason : Claim for damages for an accident occurring in 2010 at our Salar de Atacama facility causing the death of Mr. Daniel Opazo Muñoz  
 Status : Answer to the complaint  
 Claim value : ThUS\$2,400
9. Plaintiff : Sociedad industrial Seguel y Ortiz Limitada  
 Defendant : SQM Salar S.A.  
 Date : August 2012  
 Court : Arbitral  
 Reason : Indemnity for supposed damages derived from anticipated end of contract for services rendered  
 Status : Answer to the complaint  
 Claim value : ThUS\$3,500
10. Plaintiff : María Angélica Alday Fuentes  
 Defendant : Vladimir Roco Alvarez, Compass Catering S.A. y SQM S.A.  
 Date : August 2012  
 Court : 1st Civil Court Antofagasta  
 Reason : Damages related to attempted sexual abuse  
 Status : Answer to the complaint  
 Claim amount : ThUS\$200

The Company has only registered a provision for estimated losses in those lawsuits described above in which the probability of loss is considered to be more likely than not.

The Company and its subsidiaries have been involved and will likely continue to be involved either as plaintiffs or defendants in certain judicial proceedings that have been and will be heard by the Arbitral or Ordinary Courts of Justice who will make the final decision. Those proceedings governed by the appropriate legal regulations are intended to exercise or oppose certain actions or exceptions related to specific mining claims either granted or to be



granted and that do not or will not have an adverse affect on the development of the Company and its subsidiaries.

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Notes to the consolidated financial statements as of December 31 2012

**Note 16 - Contingencies and restrictions (continued)**

**16.1 Lawsuits and other relevant events, continued**

Soquimich Comercial S.A. has been involved and will probably continue being involved either as plaintiff or defendant in certain judicial proceedings through which it intends to collect and receive the amounts owed, the total claim value of which is approximately ThUS\$700.

The Company has made efforts and continues making efforts to obtain payment of certain amounts that are still owed. Such amounts will continue required using judicial or non-judicial means by the plaintiffs, until the actions and exercise related to these actions are currently in full force and effect.

The Company and its subsidiaries have not received legal notice of any claims other than those mentioned above. The claims detailed above seek to annul certain mining claims that were purchased by SQM and its subsidiaries, the proportional purchase value of which, with respect to the portion affected by the superimposition, exceeds the nominal and approximate amount of ThUS\$150. The claims seek payment of certain amounts allegedly owed by the Company due to its own activities, which exceed the approximate, nominal and individual amount of ThUS\$150.

**16.2 Restrictions to the management or financial limits**

Credit Agreements executed by the Company and its subsidiaries with national and foreign banks and international bonds outstanding, require the Company comply with the following consolidated financial ratios:

- Maintain a minimum Net Worth of ThUS\$900,000.
- Maintain a Net Financial Debt to EBITDA ratio no greater than 3.00:1.00.
- Maintain a Leverage ratio no greater than 1.40:1.00.

Maintain an Operating Subsidiaries' Interest Indebtedness ratio, defined as the sum of SQM Salar S.A. and SQM Industrial S.A. financial debt over Total Current Assets, no greater than 0.30:1.00.

The calculated ratios mentioned above are as follows:

Indicator	12/31/2012	12/31/2011
Net Worth ThUS\$	2,187,446	1,864,380
Net Financial Debt/EBITDA	0.83	0.79
Leverage	1.02	1.08
Debt SQM Industrial and SQM Salar/Current Assets	0.04	0.05

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Notes to the consolidated financial statements as of December 31 2012

**Note 16 - Contingencies and restrictions (continued)**

Covenants included in notes issued outside of Chile require that the Company will not consolidate with or merge into any other entity or convey or substantially transfer its properties and assets to another entity, unless (i) the successor entity will be an entity existing under the laws of the United States (or any State thereof or the District of Columbia) or Chile and will assume, by a supplemental indenture, the due and punctual payment of the principal, premium, if any related, and interest in respect of all the outstanding notes and the performance of every covenant in the indenture on the part of the Company to be performed or observed, (ii) immediately after giving effect to such transaction, no event of default, and no event which, after notice or lapse of time, or both, would become an event of default, will have happened and be continuing; and (iii) the Company will have delivered to the Trustee an officer's certificate and opinion of counsel stating that such consolidation, merger, conveyance or transfer and such supplemental indenture comply with the foregoing provisions relating to such transaction. In case of any such consolidation, merger conveyance or transfer (other than a lease), such successor entity will succeed to and be substituted for the Company as obligor on the notes, with the same effect as if it had been named in the Indenture as such obligor.

In addition, SQM is required to provide quarterly financial information.

The Company and its subsidiaries are in full compliance with all limitations, restrictions and obligations mentioned above.

**16.3 Commitments**

The SQM Salar S.A. entered into a royalty agreement with the CORFO which requires annual payments to CORFO for the commercialization of certain mining properties owned by CORFO and the related products produced from these mining properties. Annual royalties are calculated based on the sales of each type of product. The contract expires in 2030. Royalties amounted to ThUS\$27,193 and ThUS\$23,951 for the years ended December 31, 2012 and 2011, respectively.

**16.4 Restricted or pledged cash**

Isapre Norte Grande Ltda, in compliance with requirements established by the Chilean Superintendence of Healthcare, which regulates the running of pension-related health institutions, maintains a guarantee of financial instruments, delivered in the form of deposits, in the custody and administration of Banco de Chile. This guarantee, according to the regulations issued by the Chilean Superintendence of Healthcare is the equivalent of the total amounts owed to its

members and medical providers. Banco de Chile reports the present value of the guarantee to the Chilean Superintendence of Healthcare and Isapre Norte Grande Ltda, on a daily basis. As of December 31, 2012 and 2011, the guarantee amounted to ThUS\$571 and ThUS\$428, respectively.

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Notes to the consolidated financial statements as of December 31 2012

**Note 16 - Contingencies and restrictions (continued)**

**16.5 Securities obtained from third parties**

Security received from third parties (distributors) to guarantee Soquimich Comercial S.A.'s compliance with contractual obligations derived from the distribution and sale of fertilizers amounted to ThUS\$4,126 and ThUS\$4,467 as of December 31, 2012 and 2011, respectively. The following entities have provided securities:

Entity name	12/31/2012	<b>12/31/2011</b>
	ThUS\$	<b>ThUS\$</b>
Llanos y Wammes Soc, Com, Ltda	2,084	1,926
Fertglobal Chile Ltda,	1,042	1,541
Tattersall Agroinsumos S,A,	1,000	1,000

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Notes to the consolidated financial statements as of December 31 2012

**Nota 16 - Contingencies and restrictions (continued)****16.6 Indirect guarantees**

Guarantees issued in which there is no current balance, reflect indirect guarantees in force and approved by the Company's Board of Directors and have not been drawn upon by the respective subsidiary.

Creditor of the guarantee	Debtor Name	Relationship	Type of guarantee	Pending balances as of date of the financial s	
				12/31/2012 ThUS\$	12/31/2011 ThUS\$
Australian and New Zealand Bank	SQM North America Corp	Subsidiary	Bond	-	-
Australian and New Zealand Bank	SQM Europe N.V	Subsidiary	Bond	-	-
Generale Bank	SQM North America Corp	Subsidiary	Bond	-	-
Generale Bank	SQM Europe N.V.	Subsidiary	Bond	-	-
Kredietbank	SQM North America Corp	Subsidiary	Bond	-	-
Kredietbank	SQM Europe N.V.	Subsidiary	Bond	-	-
Banks and financial institutions	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-
Banks and financial institutions	SQM Europe N.V.	Subsidiary	Bond	-	-
Banks and financial institutions	SQM North America Corp	Subsidiary	Bond	-	-
Banks and financial institutions	Nitratos Naturais do Chile Ltda.	Subsidiary	Bond	-	-
Banks and financial institutions	SQM México S.A. de C.V.	Subsidiary	Bond	-	-
Banks and financial institutions "BNP"	SQM Brasil Ltda.	Subsidiary	Bond	-	-
Sociedad Nacional de Minería A,G, ING Capital LLC	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-
	SQM Potasio S.A.	Subsidiary	Bond	-	-
	Royal Seed Trading A.V.V.	Subsidiary	Bond	-	-
Scotiabank & Trust (Cayman) Ltd,	Royal Seed Trading A.V.V.	Subsidiary	Bond	50,235	50,207
Scotiabank & Trust (Cayman) Ltd,	Royal Seed Trading A.V.V.	Subsidiary	Bond	50,164	-
Bank of America	Royal Seed Trading A.V.V.	Subsidiary	Bond	40,141	40,140
Export Development Canada	Royal Seed Trading A.V.V.	Subsidiary	Bond	50,020	50,024
The Bank of Tokyo-Mitsubishi UFJ Ltd,	Royal Seed Trading A.V.V.	Subsidiary	Bond	50,140	50,137
JP Morgan Chase Bank	SQM Industrial S.A.	Subsidiary	Bond	-	-
The Bank of Nova Scotia	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-
Morgan Stanley Capital Services	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-
The Bank of Tokyo-Mitsubishi UFJ Ltd, HSBC	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-
Deutsche Bank AG	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-
Credit Suisse International	SQM Investment Corp. N.V.	Subsidiary	Bond	-	-





Notes to the consolidated financial statements as of December 31 2012

### Note 17 - Earnings per Share

Basic earnings per share are calculated by dividing net income attributable to the Company's shareholders by the weighted average of the number of shares outstanding during that period,

As expressed, earnings per share are detailed as follows:

	12/31/2012 ThUS\$	12/31/2011 ThUS\$	12/31/2010 ThUS\$
Basic earnings per share			
Earnings attributable to owners of the parent	649,167	545,758	382,122
Number of common shares in circulation	263,196,524	263,196,524	263,196,524
Basic earnings per share (US\$ per share)	2.47	2.07	1.45

The Company has not entered into any operation or issued any securities or financial instruments with a potential dilutive effect. Therefore diluted earnings per share is the same as basic earnings per share.

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Notes to the consolidated financial statements as of December 31 2012

**Note 18 - Effect of fluctuations on the foreign currency exchange rates****a) Foreign currency exchange differences recognized in profit or loss except for financial instruments measured at fair value through profit or loss:**

	12/31/2012 ThUS\$	12/31/2011 ThUS\$	12/31/2010 ThUS\$
Conversion foreign exchange gains (losses) recognized in the result of the year	(26,787 )	(25,307 )	(5,807 )
Conversion of foreign exchange reserves attributable to the owners of the controlling entity	921	(2,781 )	296
Conversion of foreign exchange reserves attributable to the non-controlling entity	61	(109 )	367

**b) Reserves for foreign currency exchange differences:**

Foreign currency exchange differences are detailed as follows:

Detail	12/31/2012 ThUS\$	12/31/2011 ThUS\$	12/31/2010 ThUS\$
Changes in equity generated through the equity method:			
Comercial Hydro S.A.	937	937	937
SQMC Internacional Ltda.	36	23	41
Proinsa Ltda.	27	17	31
Agrorama Callegari Ltda.	152	102	161
Isapre Cruz del Norte Ltda.	89	55	99
Almacenes y Depósitos Ltda.	103	57	90
Sales de Magnesio Ltda.	177	48	132
Sociedad de Servicios de Salud S.A.	33	24	39
Agrorama S.A.	(11 )	(11 )	-
Doktor Tarsa	(1,035 )	(1,964 )	-
Nutrisi Holding	(42 )	(42 )	-
SQM Vitas Fzco	(318 )	(159 )	-
Ajay Europe	(275 )	(176 )	-
Misr Specialty Ferti	(39 )	(39 )	-

SQM Eastmed Turkey	(42	)	(40	)	-
Charlee SQM (Thailand) Co. Ltd.	(32	)	(52	)	-
Coromandel SQM India	(118	)	(31	)	-
SQM Italia SRL	28		-		-
Total	(330	)	(1,251	)	1,530

**c) Functional and presentation currency**

The functional currency in these companies corresponds to the currency of the country of origin of each entity, and its presentation currency is the U.S. Dollar.

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Notes to the consolidated financial statements as of December 31 2012

**Note 18 - Effect of fluctuations on the foreign currency exchange rates (continued)**

**d) Reasons to use one presentation currency and a different functional currency**

- The total revenues of these subsidiaries are associated with the local currency.
- The commercialization cost structure of these companies is affected by the local currency.
- The equities of these companies are expressed in local currency (Chilean peso).

Note 19 - Environment

19.1 Disclosures of disbursements related to the environment

The Company is concerned with protecting the environment both in its production processes and with respect to products manufactured. This commitment is supported by the principles indicated in the Company's Sustainable Development Policy. The Company is currently operating under an Environmental Management System (EMS) that has allowed it to strengthen its environmental performance through the effective application of the Company's Sustainable Development Policy.

Operations that use caliche as a raw material are carried out in desert areas with climatic conditions that are favorable for drying solids and evaporating liquids using solar energy. Operations involving the open-pit extraction of minerals, due to their low waste-to-mineral ratio, generate remaining deposits that slightly alter the environment. A portion of the ore extracted is crushed, a process in which the emission of particulates. Currently this operation is only conducted at the Company's Pedro de Valdivia operations.

Many of the Company's products are shipped in bulk at the Port of Tocopilla, Chile. In 2007, the city of Tocopilla was declared a zone saturated with MP10 particles mainly due to the emissions from electric power plants that operate in that city. In October 2010 the Decontamination Plan for Tocopilla was put in place. Accordingly, the Company has committed to taking several measures to mitigate the effects derived from bulk product movements in the port. These measures have been successfully implemented since 2007.

The Company carries out environmental monitoring plans based on specialized scientific studies, Within this context, the Company entered into a contract with the National Forestry Corporation (CONAF) aimed at researching the activities of flamingo groups that live in the Salar de Atacama lagoons. Such research includes a population count of the birds, as well as breeding research. Environmental monitoring activities carried out by the Company at the Salar de Atacama and other systems in which it operates are supported by a number of studies that have integrated diverse

scientific efforts from prestigious research centers, including Dictuc from the Pontificia Universidad Católica in Santiago and the School of Agricultural Science of the Universidad de Chile.

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Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

19.1 Disclosures of disbursements related to the environment (continued)

Furthermore, within the framework of the environmental studies that the Company is conducting, the Company performs significant activities in relation to the recording of Pre-Columbian and historical cultural heritage, as well as the protection of heritage sites, in accordance with current Chilean laws. These activities have been specifically performed in the areas surrounding our Maria Elena and Nueva Victoria plants. This effort is being accompanied by cultural initiatives within the community and the organization of exhibits in local and regional museums.

As emphasized in its Sustainable Development Policy, the Company strives to maintain positive relationships with the communities surrounding the locations in which it carries out its operations, as well as to participate in communities' development by supporting joint projects and activities which help to improve the quality of life for residents. For this purpose, the Company has focused its efforts on activities involving the rescue of historical heritage, education and culture, as well as development, and in order to do so, it acts both individually and in conjunction with private and public entities.

19.2 Detail of information on disbursements related to the environment

Cumulative disbursements as of December 31, 2012 in related to investments in production processes, verification and control of compliance with environmental ordinances and laws relative to industrial processes and facilities, amounted to ThUS\$23,207 and are detailed as follows:

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Notes to the consolidated financial statements as of December 31 2012

Note 19- Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Accumulated expenses as of December 31, 2012**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset / Expense</b>	<b>De the exp</b>
SQM Industrial S,A,	Environmental Management (Expense as of December 2012)	Not classified	Expense	No
SQM Industrial S,A,	IQ8G – Improvement of Bureau of Exchange, offices and facilities	Sustainability	Asset	No
SQM Industrial S,A,	JQEZ – Change of Bertrams Prilling Boiler CS	Sustainability: Replacement of equipment	Asset	De
SQM Industrial S,A,	JQH9 – Purchase of Bertrams Boiler	Sustainability: Replacement of equipment	Asset	De
SQM Industrial S,A,	MNYS - Measures of Technological Change Cultural Heritage Dissemination Maria Elena	Sustainability: Environment and Risk prevention	Expense	No
SQM Industrial S,A,	MP5W - TK's Fuel Standards	Sustainability	Asset	No
SQM Industrial S,A,	MPQU - Construction of Hazardous Chemical Supplies warehouse	Sustainability: Environment and Risk prevention	Asset	De
SQM Industrial S,A,	MQ8M - Reconditioning monitoring station ME	Sustainability: Renovation	Expense	No
SQM Industrial S,A,	MQA8 – Normalization gas systems peripheral casinos (stage 1 of project)	Not classified	Expense	No
SQM Industrial S,A,	MQAJ - Improvements to Camp Water and Sewage (P Contesse commitment to DDSS)	Not classified	Expense	No
SQM Industrial S,A,	MQBM - Archaeological Digging Deployment Maria Elena - Toco	Sustainability: Environment and Risk prevention	Expense	No
SQM Industrial S,A,	MQHF- Pilas ME Maintenance	Sustainability	Asset	No
SQM Industrial S,A,	MQK2- Elimination of PCBs I	Not classified	Expense	No

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Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Accumulated expenses as of December 31, 2012, continued**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset / Expense</b>
SQM Industrial S,A,	PPC1 - Remove switches park OCB sub 3 and 1/12 Pedro de Valdivia	Sustainability: Replacement of equipment	Expense
SQM Industrial S,A,	PPNK - Management of Ammonia PV stoppage plant	Sustainability: Environment and Risk prevention	Asset Expense
SQM Industrial S,A,	PPZU - Standardize and certify Plant Fuel Tanks	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	SQ7X - Reach 2011-2013	Sustainability	Expense
SQM Industrial S,A,	TQA2 - Improvement sewage Villa Prat	Not classified	Expense
SQM Industrial S,A,	JQ8K - DIA Line 4 Floor Drying , Coya Sur (Project: Drying Line 4)	Environmental procedure	Asset
SQM Industrial S,A,	FP55 - FPXA - Zone Mine EIS PB - PB Expansion EIS (Projects: Pampa Blanca Saltwater - Saltwater Stage I)	Environmental procedure	Asset
SQM Industrial S,A,	JQB6 - NPTIV (DIA Planta NPT4, Coya Sur)	Environmental procedure	Asset
SQM Industrial S,A,	PQLV- Mine PV New Area (DIA Pedro de Valdivia Mine)	Ambient procedure	Expense
SQM Industrial S,A,	CQLX-Yard for Hazrdous Waste - S. del Carmen and Lagarto	Sustainability	
SQM S,A,	MQLQ- Gas Washing System	Sustainability: Risk Prevention and Environment	Asset
SQM S,A,	AQ0A - Well Drilling 4 Uptake Change Point Tamarugal Pampa	Sustainability: Natural Resources	Asset

Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Accumulated expenses as of December 31, 2012, continued**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset / Expense</b>
SQM S,A,	IPFT - Cultural Heritage Region I	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IPXE - Environmental Monitoring Plan Llamara Salt flat	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IPXF - Environmental Monitoring Plan Tamarugal Pampa	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQ08 - PSA Llamara & Pampa Tamarugal	Sustainability: Natural Resources	Asset
SQM S,A,	IQ0C - Mine Area Enhancement NV	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQ1K - Construction of 3 observation wells in Sur Viejo	Sustainability: Natural Resources	Asset
SQM S,A,	IQ1M - PSA Re-injection of water to Puquios Llamara	Not classified	Asset
SQM S,A,	IQ3S - Hazardous Materials Management Standardization	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQ52 - New Victoria Environment Office	Not classified	Expense
SQM S,A,	IQ53 - Cultural heritage route Soronal adduction (Pampa Hermosa)	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQ54 - Cultural heritage Pampa Hermosa	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQ9V - Project Quillagua	Not classified	Expense
SQM S,A,	IQOW- Equipping deposit for heritage interest at Humberstone	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQPJ- Cultural Heritage Measures in Mina Etapa	Sustainability	Expense

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Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

**19.2 Detail of information on disbursements related to the environment, continued****Accumulated expenses as of December 31, 2012, continued**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset / Expense</b>	<b>Description of the asset or expense</b>
SQM S,A,	PQB9 - Change of exhaust SO2 gas	Sustainability	Asset	Not classified
SQM S,A,	IQ6M/ IQ6N - DIA Expansion Nueva Victoria Sur Mine (Projects: Exploration NVS7 2011 and Exploration Nva, Victoria Oeste)	Environmental procedure	Expense	Not classified
SQM S,A,	IP83 - DIA Expansion TLN-15 (Projects: Management Administration Expenses SQM Nueva Victoria)	Not classified	Expense	Not classified
SQM Salar S,A	LQFD- Changing Houses	Sustainability	Asset	Not classified
SQM Salar S,A,	CQ4M – Regularization of Contractor facilities	Sustainability: Environment and Risk prevention	Asset	Not classified
SQM Salar S,A,	CQ8U - New Changing Room CL - HL	Capacity Upgrade	Asset	Not classified
SQM Salar S,A,	LP82 - Project for the Promotion of Agricultural Activity in Communities of the Salt deposit	Sustainability	Expense	Development
SQM Salar S,A,	LPTF – Environmental study and exploration 2010	Sustainability	Expense	Not classified
SQM Salar S,A,	LPTJ - Improvements Sanitary Works	Sustainability	Asset	Not classified
SQM Salar S,A,	LQDM – Certification of tanks	Sustainability	Asset - Expense	Not classified
SQM Salar S,A	LQI6- Surveys and Ambient Prospections 2011 (EIA Operation Actualization in Salar de Atacama)	Ambient Procedure	Asset	Not classified
SQM Salar S,A	LQNI-DIA Expansion of drying plant and compacted KCL facility	Ambient Procedure	Asset	Not classified
SIT S,A,	TQNA- Meteorological station Tocopilla	Sustainability: Risk and Environment Prevention	Asset	Not classified
SIT S,A,	(Decontamination plan system Tocopilla)			
SIT S,A,	MQ6Y - Maintenance and repair and bureau of exchange Tocopilla ME	Sustainability: Environment and Risk prevention	Expense	Not classified

Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Accumulated expenses as of December 31, 2012, continued**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset / Expense</b>	<b>Description of the asset or expense</b>
SIT S,A,	TQM2 – Capsulation Project charge/ discharge Fields 1 and 8	Costs Reduction	Expense	Not cl
SIT S,A,	TPR8 - Disposal of liquid waste generation by aspiration	Sustainability: Environment and Risk prevention	Expense	Not cl
SIT S,A,	TPYX – Equipping of dust collector of the cradle and seal - Field 3 Tocopilla	Sustainability: Environment and Risk prevention	Asset - Expense	Devel
SIT S,A,	TQAP - Paving Field No, 3 and No, 4	Capacity Upgrade	Expense	Not cl
SIT S,A,	TQAV - Paving paths IV	Sustainability: Environment and Risk prevention	Expense	Devel
SIT S,A,	TQLY- Dust Extractor for packing line N°1	Ambient Procedure	Expense	Not cl
SIT S,A,	TQQ5- Environmental Divisions yard N°8	Sustainability: Environment and Risk prevention	Expense	Not cl
SQM Potasio S,A,	IQ4C - Camp Development (Osmosis and Others)	Capacity Upgrade	Asset	Not cl
SQM Nitratos S,A,	IQDN- Storage Rises – Maintenance of Mine NV	Sustainability: Risk Prev,, and Environment	Asset	Not cl
SQM Nitratos S,A,	PQI9 – Mine waste water treatment plant	Sustainability: Environment and Risk prevention	Asset	Not cl
SQM Nitratos S,A	IQMH-Operation Standardization NV mine	Sustainability: Environment and Risk prevention	Asset	Not cl
				<b>Total</b>

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Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Future expenses as of December 31, 2012**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset / Expense</b>
SQM Industrial S,A,	Environment management (Budget 2012 Available at IV Quarter 2012)	Not classified	Expense
SQM Industrial S,A,	MNYS - Measures of Technological Change Cultural Heritage Dissemination Maria Elena	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	MP5W - TK's Fuel Standards	Sustainability	Asset
SQM Industrial S,A,	MPQU - Construction of Hazardous Chemical Supplies warehouse	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	MQBM - Archaeological Digging Deployment Maria Elena - Toco	Sustainability: Environment and Risk prevention	Asset - Expense
SQM Industrial S,A,	MQHF – Sustaining of batteries ME	Sustainability	Asset - Expense
SQM Industrial S,A,	MQK2 – Elimination of PCBs I	Not classified	Asset - Expense
SQM Industrial S,A,	PPC1 - Remove switches park OCB sub 3 and 1/12 Pedro de Valdivia	Sustainability: Replacement of equipment	Asset - Expense
SQM Industrial S,A,	PPZU - Standardize and certify Plant Fuel Tanks	Sustainability: Environment and Risk prevention	Asset - Expense
SQM Industrial S,A,	SQ7X - Reach 2011-2013	Sustainability	Expense
SQM Industrial S,A,	TQA2 - Drainage Improvement Villa Prat	Not classified	Asset - Expense
SQM Industrial S,A,	CQLX- Yard for Dangerous Residue - S, Carmen y Lagarto	Sustainability: Risk Prevention and Environment	Asset - Expense
SQM Industrial S,A	JQL7- Engineering and Project for the reception of prilado and dried dust, KNO3	Capacity Upgrade	Expense

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Notes to the consolidated financial statements as of December 31 2012

Note 19- Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Future expenses as of December 31, 2012**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset / Expense</b>
SQM Industrial S,A,	FP55 - FPXA - EIA Expansion (Projects: Pampa Blanca Saltwater - Saltwater Stage I)	Sustainability	Asset
SQM Industrial S,A	JQB6 – NPTIV (DIA Planta NPT4, Coya Sur)	Ambient Procedure	Asset
SQM Industrial S,A	PQLV – New Area of Mine PV (DIA Pedro de Valdivia Mine)	Ambient Procedure	Asset
SQM S,A,	IPFT - Cultural Heritage Region I	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IPXE - Environmental Monitoring Plan Llamara Salt flat	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IPXF - Environmental Monitoring Plan Tamarugal Pampa	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQ1M - PSA Re-injection of water to Puquios Llamara	Not classified	Asset
SQM S,A,	IQ3S - Hazardous Materials Management Standardization	Sustainability: Environment and Risk prevention	Asset
SQM S,A,	IQ54 - Cultural heritage Pampa Hermosa	Sustainability: Environment and Risk prevention	Asset
SQM S,A,	MQLQ – Fumes Washing System	Sustainability: Risk Prevention and Environment	Asset
SQM S,A,	IQOW- Equipping deposit of patrimony Humberstone	Sustainability: Risk and Environment Prevention	Expense
SQM S,A,	IQ6M/ IQ6N - DIA Expansion Nueva Victoria Sur Mine (Projects: Exploration NVS7 2011 and Exploration Nva, Victoria Oeste)	Sustainability: Natural Resources	Asset
SQM Salar S,A	LQDM – Certification of tanks	Sustainability	Expense
SQM Salar S,A	LQI6 –EIA Update: operation in the Salar de Atacama	Ambient Procedure	Asset

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Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Future expenses as of December 31, 2012**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset / Expense</b>
SQM Salar S,A	LQNI-DIA Expansion of drying plant and compacted KCL facility	Ambient Procedure	Asset
SQM Salar S,A	LQG8 – Waste room Toconao Campsite	Not classified	Asset - Expense
SIT S,A,	TPYX - Enabling the dust collector of the crib and court seal 3 Tocopilla	Sustainability: Environment and Risk prevention	Asset
SIT S,A,	TQAV - Paving paths IV	Sustainability: Environment and Risk prevention	Expense
SIT S,A,	TQQ5- Environmental Divisions yard N°8	Sustainability: Environment and Risk prevention	Expense
SQM Nitratos S,A	IQMH-Normalización Operaciones área mina NV	Sustainability: Environment and Risk prevention	Asset

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Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Accumulated expenses, as of December 31, 2011**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset / Expense</b>
SQM Industrial S,A,	Environment Management (2010 Expense)	Not classified	Expense
SQM Industrial S,A,	SQ7X - Reach 2011-2013	Sustainability	Expense
SQM Industrial S,A,	ANMI - Infrastructure consulting for the storage of dangerous chemical substances	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	FNWR EID Discard field Pampa Blanca	Sustainability: Environment and Risk prevention	Expense
SQM Industrial S,A,	FP55 - FPXA - Mine Area EIS PB - PB Expansion EIS (Projects: Pampa Blanca Saltwater - Saltwater Stage I)	Sustainability	Asset
SQM Industrial S,A,	JNTU - Assessment of waters at San Isidro	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	JPX9 - Enhanced Ground Granulated EID-Prilado Coya Sur (Project: Pilot Plant TD and Pilot Testing of Resin)	Sustainability: Research and Development	Asset
SQM Industrial S,A,	MNYS - Measures of Technological Change Cultural Heritage Dissemination Maria Elena	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	MP17 - Standardization Water Chlorination ME / CS / PV	Sustainability	Asset
SQM Industrial S,A,	MP5W - TK's Fuel Standards	Sustainability	Asset
SQM Industrial S,A,	MPIS - Stabilization of streets and sidewalks dust suppression	Sustainability	Asset
SQM Industrial S,A,	MPL5 - Repair sanitary and electrical services	Sustainability	Asset
SQM Industrial S,A,	MPLS - Automation and Alarm Monitoring Station Hospital information	Not classified	Asset

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Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Accumulated expenses, as of December 31, 2011, continued**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset or Expense</b>
SQM Industrial S,A,	MQ51 - Terms of Reference Project ME equity measures	Sustainability: Environment and Risk prevention	Expense
SQM Industrial S,A,	PPNK - Management of Ammonia PV stoppage plant	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	PPZU - Standardize and certify Plant Fuel Tanks	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	JQ8K – DIA Line 4 Floor Drying , Coya Sur (Project: Drying Line 4)	Capacity Upgrade	Expense
SQM Industrial S,A,	IQ8G – Improvement of Bureau of Exchange, offices and facilities	Sustainability	Asset
SQM Industrial S,A,	MQ7P - ME Village sewer lids change	Capacity Upgrade	Expense
SQM Industrial S,A,	JQB6 - EID Ground NPT4, Coya Sur (Project: NPTIV)	Sustainability: Replacement of equipment	Asset
SQM Industrial S,A,	TQ78 - motorized sweepers	Capacity upgrade	Asset
Minera Nueva Victoria Ltda,	IPMN - Capacity Expansion Sanitary Iris	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	MPQU - Construction of Hazardous Chemical Supplies warehouse	Sustainability: Replacement of equipment	Expense
SQM Industrial S,A,	PPC1 - Remove switches park OCB sub 3 and 1/12 Pedro de Valdivia	Sustainability: Renovation	Asset
SQM Industrial S,A,	MQ8M - Reconditioning monitoring station ME	Not classified	Asset
SQM Industrial S,A,	MQAJ - Improvements to Camp Water and Sewage (P Contesse commitment to DDSS)		

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## Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

## Accumulated expenses, as of December 31, 2011, continued

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset or Expense
Minera Nueva Victoria Ltda, Minera Nueva Victoria Ltda, SIT S,A,	IPNW - Improvements Halls C / D / B Iris IQ4C - Development Camp (Osmosis and Others) TPLR - Implementation sewage pumping system to sewer	Sustainability Capacity Upgrade Sustainability: Environment and Risk prevention	Asset Asset Asset
SIT S,A,	TPM7 – Environmental nets field 3 and 4	Not classified	Asset Expense
SIT S,A,	TPR8 - Disposal of liquid waste generation by aspiration	Sustainability: Environment and Risk prevention	Asset Expense
SIT S,A,	TPYX - Enabling the dust collector of the crib and court seal 3 Tocopilla	Sustainability: Environment and Risk prevention	Asset
SIT S,A,	TQAV - Paving paths IV	Sustainability: Environment and Risk prevention	Expense
SIT S,A,	TQAP - Paving Field No, 3 and No, 4	Capacity Upgrade	Expense
SQM Nitratos S,A	IP6W - Treatment Plant Riles	Sustainability: Environment and Risk prevention	Asset
SQM Nitratos S,A	PP0V - Environmental Medium Maintenance Projects ME-PV-NV-PB	Sustainability: Environment and Risk prevention	Asset Expense
SQM S,A,	AQ0A - Well Drilling 4 Uptake Change Point Tamarugal Pampa	Sustainability: Natural Resources	Asset
SQM S,A,	IPFT - Cultural Heritage Region I	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IPXE - Environmental Monitoring Plan Llamara Salt flat	Sustainability: Environment and Risk prevention	Expense

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## Notes to the consolidated financial statements as of December 31 2012

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

## Accumulated expenses, as of December 31, 2011, continued

Identification of the Parent or subsidiary	Name of the project with which the disbursement is associated	Concept for which the disbursement was made or will be made	Asset or Expense
SQM S,A,	IPXF - Environmental Monitoring Plan Tamarugal Pampa	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQ08 - PSA Llamara & Pampa Tamarugal	Sustainability: Natural Resources	Expense
SQM S,A,	IQ0C - Mine Area Enhancement NV	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQ1K - Construction of 3 observation wells in Sur Viejo	Sustainability: Natural Resources	Asset
SQM S,A,	IQ1M - PSA Re-injection of water to Puquios Llamara	Not classified	Asset
SQM S,A,	IQ3S - Hazardous Materials Management Standardization	Sustainability: Environment and Risk prevention	Asset
SQM S,A,	IQ52 - New Victoria Environment Office	Not classified	Asset
SQM S,A,	IQ53 - Cultural heritage route Soronal adduction (Pampa Hermosa)	Sustainability: Environment and Risk prevention	Asset
SQM S,A,	IQ54 - Cultural heritage Pampa Hermosa	Sustainability: Environment and Risk prevention	Asset
SQM S,A,	SCI6 - Environmental Studies - Project Region I	Not classified	Asset
SQM S,A,	IQ6M - DIA Expansion Nueva Victoria Sur Mine	Sustainability: Natural Resources	Asset
SQM S,A,	IQ9V - Quillagua Project	Not classified	Asset
SQM Salar S,A	CPTP - Installing emergency showers drinking water	Sustainability	Asset

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**Notes to the consolidated financial statements as of December 31 2012**

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Accumulated expenses, as of December 31, 2011, continued**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset or Expense</b>
SQM Salar S,A	CPZH - Management of Descartes Filter Presses Hydroxide	Sustainability: Environment and Risk prevention	Expense
SQM Salar S,A	LP5J - Water Recharge Study Atacama Salt flat	Sustainability: Environment and Risk prevention	Expense
SQM Salar S,A	LP82 - Project for the Promotion of Agricultural Activity in Communities of the Salt deposit	Sustainability	Expense
SQM Salar S,A	LPTF – Environmental study and exploration 2010	Sustainability	Expense
SQM Salar S,A	LPTJ - Improvements Sanitary Works	Sustainability	Asset
SQM Salar S,A	LQ38 - Field Drying Sludge	Sustainability: Environment and Risk prevention	Asset Expense
SQM Salar S,A	CQ8U - New Changing Room CL - HL	Capacity Upgrade	Asset
SQM Salar S,A	LQAK - garbage rooms MOP and SOP	Sustainability	Expense

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**Notes to the consolidated financial statements as of December 31 2012**

Note 19 - Environment (continued)

## 19.2 Detail of information on disbursements related to the environment, continued

**Future Expenses, as of December 31, 2011:**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset or Expense</b>
SQM Industrial S,A,	Environment management (Budget 2011- Expense to March 2011)	Not classified	Expense
SQM Industrial S,A,	SQ7X - Reach 2011-2013	Sustainability	Expense
SQM Industrial S,A,	FP55 - FPXA - Mine Area EIS PB - PB Expansion EIS (Projects: Pampa Blanca Saltwater - Saltwater Stage I)	Sustainability	Asset
SQM Industrial S,A,	MNYS - Measures of Technological Change Cultural Heritage Dissemination Maria Elena	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	MP5W - TK's Fuel Standards	Sustainability	Asset
SQM Industrial S,A,	MPQU - Construction of Hazardous Chemical Supplies warehouse	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	PPC1 - Remove switches park OCB sub 3 and 1/12 Pedro de Valdivia	Sustainability: Replacement of equipment	Asset Expense
SQM Industrial S,A,	PPNK - Management of Ammonia PV stoppage plant	Sustainability: Environment and Risk prevention	Asset
SQM Industrial S,A,	PPZU - Standardize and certify Plant Fuel Tanks	Sustainability: Environment and Risk prevention	Asset Expense
SQM Industrial S,A,	JQ8K – DIA Line 4 Floor Drying , Coya Sur (Project: Drying Line 4)	Capacity Upgrade	Asset
SQM Industrial S,A,	IQ8G – Improvement of Bureau of Exchange, offices and facilities	Sustainability	Asset
SQM Industrial S,A,	JQB6 - EID Ground NPT4, Coya Sur (Project: NPTIV)	Capacity Upgrade	Asset
SQM Industrial S,A,	TQA2 - Drainage Improvement Villa Prat	Not classified	Asset

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**Notes to the consolidated financial statements as of December 31 2012**

Note 19 - Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Future Expenses, as of December 31, 2011 (continued):**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset or Expense</b>
SQM Industrial S,A,	MQAJ - Improvements to Camp Water and Sewage (P Contesse commitment to DDSS)	Not classified	Asset
SQM Industrial S,A,	MQA8 - Normalization gas system, external cafeterias (Stage 1: projects)	Not classified	Asset
SQM Industrial S,A,	MQBM - Archaeological Digging Deployment Maria Elena - Toco	Sustainability: Environment and Risk prevention	Expense
Minera Nueva Victoria Ltda,	IQ4C - Camp Development (Osmosis and Others)	Capacity Upgrade	Asset
SIT S,A,	TPR8 - Disposal of liquid waste generation by aspiration	Sustainability: Environment and Risk prevention	Asset Expense
SIT S,A,	TPYX - Enabling the dust collector of the crib and court seal 3 Tocopilla	Sustainability: Environment and Risk prevention	Asset
SIT S,A,	MQ6Y - Maintenance and repair and bureau of exchange Tocopilla ME	Sustainability: Environment and Risk prevention	Asset
SIT S,A,	TQAV - Paving paths IV	Sustainability: Environment and Risk prevention	Expense
SQM Nitratos S,A	IQDN - Storage Rises – Maintenance of Mine NV	Sustainability: Environment and Risk prevention	Asset
SQM S,A,	IPFT - Cultural Heritage Region I	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IPXE - Environmental Monitoring Plan Llamara Salt flat	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IPXF - Environmental Monitoring Plan Tamarugal Pampa	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQ08 - PSA Llamara & Pampa Tamarugal	Sustainability: Natural Resources	Expense

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**Notes to the consolidated financial statements as of December 31 2012**

Note 19- Environment (continued)

19.2 Detail of information on disbursements related to the environment, continued

**Future Expenses, as of December 31, 2011 (continued):**

<b>Identification of the Parent or subsidiary</b>	<b>Name of the project with which the disbursement is associated</b>	<b>Concept for which the disbursement was made or will be made</b>	<b>Asset or Expense</b>
SQM S,A,	IQ0C - Mine Area Enhancement NV	Sustainability: Environment and Risk prevention	Expense
SQM S,A,	IQ1K - Construction of 3 observation wells in Sur Viejo	Sustainability: Natural Resources	Asset
SQM S,A,	IQ1M - PSA Re-injection of water to Puquios Llamara	Not classified	Asset
SQM S,A,	IQ3S - Hazardous Materials Management Standardization	Sustainability: Environment and Risk prevention	Asset
SQM S,A,	IQ52 - New Victoria Environment Office	Not classified	Asset
SQM S,A,	IQ53 - Cultural heritage route Soronal adduction (Pampa Hermosa)	Sustainability: Environment and Risk prevention	Asset
SQM S,A,	IQ54 - Cultural heritage Pampa Hermosa	Sustainability: Environment and Risk prevention	Asset
SQM S,A,	IQ9V – Quillagua Project	Not classified	Asset
SQM S,A,	PQB9 - Change of exhaust SO2 gas	Sustainability	Expense
SQM Salar S,A	CQ4M – Regularization of Contractor facilities	Sustainability: Environment and Risk prevention	Asset
SQM Salar S,A	LP82 - Project for the Promotion of Agricultural Activity in Communities of the Salt deposit	Sustainability	Expense
SQM Salar S,A	CQ8U - New Changing Room CL - HL	Capacity Upgrade	Asset

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**Notes to the consolidated financial statements as of December 31 2012**

Note 19 - Environment (continued)

19.3 Description of each project, indicating whether they are in process or have been completed

**SQM Industrial S.A.**

**IQ8G:** Improvement of restrooms, expanding their capacity, and improving water storage. The project is in process.

**JQEZ:** Purchasing and installing Bertrams Boilers in Coya Sur Prill in order to improve the level of combustion, and decreasing and controlling the emission of fumes into the environment. The project is in process.

**JQH9:** Purchasing Bertram's boilers in order to improve the combustion levels, decreasing and controlling the emission of fumes to the environment. The project is in process.

**MNYS:** Preparation and execution of geoglyphs conservation; editing and publishing a related book, implementing a learning center, and construction of a collection deposit. These are compensation measures of the Technological Change Maria Elena project. The project is in process.

**MP5W:** Normalization of fuel storage and distribution system in SQM installations. The project is in process.

**MPQU:** Construction of warehouses for dangerous chemicals in order to comply with current regulations and decrease the chance of high risk accidents.

**MQ8M:** Performing maintenance to structures and closing monitoring stations in Maria Elena. The project is in process.

**MQA8:** Standardization of the gas network in peripheral casinos; stage 1: projects include: CS, Lagarto, Yodo, PV, Toco and Rancho 6. The project is in process.

**MQAJ:** Improving the water and sewer network in Maria Elena to improve operations. The project is in process.

**MQBM:** Implementing archeological measures in Maria Elena – Toco site, such as the archeological registry, analysis of lithic materials, and generating reports, among others. The project is in process.



**MQHF:** To equip a sewage plant in Toco according to DS 594, including a changing room for operators and contractors, among other improvements. The project is in process.

**MQK2:** Decontaminating equipment and other items contaminated with PCBs in accordance with applicable regulations. The project is in process.

**PPC1:** Purchasing and replacing equipment contaminated with PCB and obsolete equipment without spare parts. The project is in process.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 19 - Environment (continued)**

**PPNK:** Control of the ammonia gas in the crystal plant stoppage. The project is in process.

**PPZU:** Normalize and certify fuel tanks in the María Elena, Coya Sur and Pedro de Valdivia plants. The project is in process.

**SQ7X:** Obtaining and recording information of components and finished products of SQM in the ECHA database to comply with the requirements of REACH regulation of the European Union. The project is in process.

**TQA2:** Improving the Villa Prat sewage system. The project is in process.

**CQLX:** Construction in each place a field of approximately 145 m2. The project is in process.

**JQL7:** Improve product recovery and to control emissions. The Project is in process.

**JQ8K:** Building a new drying plant in Coya Sur. The project is in process.

**FP55 – FPXA:** These 2 projects have a final objective consisting in the installation of a sea water sucking system of 87 km from the Mejillones area to the SQM facilities located in Pampa Blanca. The projected expenses correspond only to the filing of the EIA of the PB mine zone and the EIA of the PB expansion. Both projects are in process.

**JQB6:** Preparation and filing of the EID of project NPT4 of Coya Sur, which increases the salt production capacity. The project is in process.

**PQLV:** Elaboration of the DIA Pedro de Valdivia Mine. The project is in process.

**SQM S.A.**

**AQ0A:** To enable the use of water rights granted in several wells in the Conaf Pampa del Tamarugal reservation and to move them outside of the Tamarugo Forest and the reservation to reduce the environmental impact of its development. The project is in process.

**IPFT:** Implementing measures committed in various projects related to the Nueva Victoria mine, and updating Nueva Victoria's operations, including evaporation ponds in the Iris. The project is in process.

**IPXE:** To implement the environment follow-up plan of Project Pampa Hermosa in Salar de Llamara. The project is in process.

**IPXF:** To implement the environment follow-up of plan of Project Pampa Hermosa in Pampa del Tamarugal. The project is in process.

**IQ08:** Various projects associated with water reservoirs in Pampa del Tamarugal and Salar de Llamara, including constructing and enabling observation and monitoring wells, pumping tests, and construction of roads over the hard sand terrain of the Salar crust. The project is in process.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 19 - Environment (continued)**

**IQ0C:** Improving the area adjacent to Route 5, enabling the development of a self-guided tour of the Cantón de Lagunas area to understand the Salar's history. The project has been completed.

**IQ1K:** Construction of the observation wells in Sur Viejo to comply with the environmental commitments proposed in the EIS of Pampa Hermosa and to be able to monitor the water reservoir adjacent to these wells. The project has been completed.

**IQ1M:** To implement various environmental commitments included in the EIS project "Pampa Hermosa" to safeguard the puquíos zone that is in the Salar de Llamara water reservoir. The project is in process.

**IQ3S:** Improving the storage installations of dangerous raw materials in Nueva Victoria. The project is in process.

**IQ52:** Enabling and expansion of environment offices in Nueva Victoria. The project is in process.

**IQ53:** To perform a survey for the new location of the Soronal abduction trace in Project Pampa Hermosa (RCA N° 890/2010). The project is in process.

**IQ54:** Implementing various environmental commitments acquired through the environment assessment of the project Pampa Hermosa (RCA N°890/2010). The project is in process.

**IQ9V:** To support the development of agriculture and tourism industries in the location of Quillagua, through productive measures, technical assistance and marketing. The project is in process.

**PQB9:** Installing two larger SO<sub>2</sub> extractors at the end of the process. The project is in process.

**IQLR:** Updaing the design, implementation and operation of mitigation measures in the puquíos at Salar Llamara. The project is in progress.

**MLQ:** Design and implement a fumes scrubbing system to mitigate SO<sub>2</sub> emissions, aligned with our Sustainable Development Policy. The project is in progress.

**IQ6M – IQ6N:** Preparation and filing of the EID of the Project "Nueva Victoria Mine Expansion." The projected expenses only include filing the EID. The project is in process.

**IP83:** Preparation and filing of the EID of the Project "Extension TLN-15". The projected expenses only include the environment document filing. The project is in process.

**IQOW:** Enable a heritage interest deposit in Humberstone Historic Saltpeter Office to store materials of cultural interest recovered in the site from project under execution ZMNV.

**IQPJ:** The project consists of the implementation of the cultural measures compromised in the Environmental Evaluation for the mining areas. The measures will be implemented depending on the requirements of the Mining Operation of the VPONV, project in execution.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 19 - Environment (continued)**

**SQM Salar S.A.**

**LQFD:** Construction of exchange offices for the comfort for our employees. The project is in process.

**LQG8:** Increase the capacity of the garbage facilities at the Toconao Camp to avoid problems associated with gathering and handling garbage. The project is in process.

**LQ38:** Compliance with the current regulations and observations raised by SEREMI. The project is in process.

**LQAK:** Construction of garbage facilities in the MOP and SOP lunchrooms to increase waste capacity. The project is in process.

**CQ4M:** Regulating electrical facilities including changing of cables, and electric and illumination control panels, as well as installing restrooms with showers for permanent contractor personnel. The project is in process.

**CQ8U:** Improving the condition and capacity of the exchange rooms in Salar del Carmen. The project is in process.

**LP82:** Support development of demonstration fields and provide technical assistance agriculture improvements such as watering practices. The project is in process.

**LPTF:** Perform required semi-annual reports to present improvements and optimizations at environmental control points, and the knowledge of improvements in geologic and hydrogeologic variables near Salar de Atacama. The

project is in process.

**LPTJ:** Acquisition of equipment to ensure the operating continuity of the TAS and OR plants, the change in the current control system of TK's drinking water, wastewater, and wastewater elevation chambers. The project has been completed.

**LQDM:** Certification of the liquid fuel storage tanks. The project is in process.

**LQI6:** Elaboration and update of our EIA associated with operations in the Atacama Salt Deposit. The project is in process.

**LQNI:** Elaboration and document application for the DIA of the project "Drying and compacting KCl facility expansion". The considered expenses, only includes the environmental mitigation costs. The project is under execution.

**SIT S.A.**

**TQNA:** Installation of a meteorology station in order to measure the speed and direction of wind in the south sector of Tocopilla to comply with commitments made to local authorities. The project is in process.

**MQ6Y:** To maintain and repair the Bureau of Exchange in María Elena and Tocopilla to comply with Decree No. 594. The project is in its completion stage.

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 19 - Environment (continued)**

**TPR8:** Reduce the generation of industrial waste through the use of vacuum and no-washing technologies through implementing a vacuum system that avoids the use of water and therefore the generation of liquid industrial waste. The project is in process.

**TPYX:** To comply with commitments to decrease emissions of particulate material towards the city of Tocopilla. The project is in process.

**TQAP:** To decrease the environmental pollution and product losses associated with product storage. The project is in process.

**TQAV:** Paving and maintenance of internal roads at the port of Tocopilla to decrease pollution and to comply with the Supreme Decree related to the local saturated zone. The project is in process.

**TQM2:** Recovering operating conditions through modification to the duct yard N°1, thus being able to diminish the environmental pollution. The project is in process.

**TQLY:** Eliminate the possible ambient contamination that may exist in working areas. The project is in process.

**TQQ5:** This project will reduce emissions of particulate matter, and minimize the environmental impact in neighboring communities. This project is under commission.

**SQM POTASIO S.A.**



**IQ4C:** Supply, construction and assembly of osmosis and septic wells and related plant at the Iris camp. The project is in its completion stage.

**SQM Nitratos S.A.**

**PQI9:** Construct new wells to replace the current ones with a modern waste water treatment technology. The project is in process.

**IQMH:** Creating storage area for dangerous substances. The project is in process.

**IQDN:** Building a parapet to form a squared or rectangular pool with an impermeable membrane covering in order to be used as mud deposit. The project is in process.

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**Notes to the consolidated financial statements as of December 31 2012**

## Note 20 - Other current and non-current non-financial assets

The detail of other current and non-current assets consists of the following:

	12/31/2012	12/31/2011
Other non-financial assets, current	ThUS\$	ThUS\$
Domestic Value Added Tax	42,136	46,243
Foreign Value Added Tax	9,306	5,879
Prepaid mining licenses	1,512	1,228
Prepaid insurance	8,278	6,979
Other prepayments	494	236
Other assets	6,094	3,227
Total	67,820	63,792

	12/31/2012	12/31/2011
Other non-financial assets, non-current	ThUS\$	ThUS\$
Exploration and evaluation expenses (1)	16,839	21,395
Guarantee deposits	571	428
Other assets	272	2,829
Total	17,682	24,652

Assets for the exploration or evaluation of mineral resources are amortized to the extent that the explored or evaluated area has been exploited. Amortization is based on a variable rate applied to extracted tons determined through measured mineral reserves and exploration costs. Capitalized expenses under current development are reclassified to inventory and are amortized according to the estimated ore reserves. Expenses associated with future economically producible reserves are presented under Other non-current assets. Those expenses incurred on properties with an ore grade that is not economical are directly charged to profit and loss. Amounts associated with the exploration and assessment of mineral resources presented under inventory are ThUS\$6,174 and ThUS\$3,699 as of December 31, 2012 and 2011, respectively.

**Notes to the consolidated financial statements as of December 31 2012**

Note 20 - Other current and non-current non-financial assets (continued)

- **Reconciliation of changes in assets for exploration and mineral resource evaluation, by type**

The change in exploration and evaluation assets consists of the following:

Reconciliation	12/31/2012 ThUS\$		12/31/2011 ThUS\$	
Balance as of January 1	21,395		21,350	
Additions	843		3,777	
Depreciation and amortization	(2,080	)	(1,883	)
Transfers and other charges	(3,319	)	(1,849	)
Assets for exploration and assessment of mineral resources, net, final balance	16,839		21,395	

**Note 21 - Operating segments****21.1 Operating segments****General information**

Amounts disclosed in each operating segment is the same as that reported to the CODM for purposes of allocating resources and assessing performance. Each segment represents a strategic business unit that offers distinct products and services. Each segment is managed separately as each business requires different technologies and marketing

strategies.

Information related to assets and liabilities, and income and expenses that cannot be assigned to a specific segment is included under the "Corporate Unit." The CODM assesses performance of the operating segments based on gross profit and net income without any specific adjustments.

Sales between segments are carried out at arm's length under similar terms and conditions as those made to third parties. Revenues from third parties is reported to the CODM in a manner consistent with that in the Statement of Income.

Assets and liabilities are not disclosed by segments as this information is not easily available, certain assets can not be separable as to their specific activity, and because this information is not used by the CODM. All assets and liabilities are disclosed in the category "amounts not assigned."

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## Notes to the consolidated financial statements as of December 31 2012

## Note 21 - Operating segments (continued)

## 21.2 Information on operating segments as of December 31, 2012 as of December 31, 2011 and December 31, 2010:

12/31/2012

Operating segment items	Specialty plant nutrients	Iodine and derivatives	Lithium and derivatives	Industrial chemicals	Potassium	Other products and services	Reportable segments	Operating segments	Elimination of inter-segment amounts
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue	675,350	578,091	222,238	245,208	605,059	103,214	2,429,160	2,429,160	-
Revenues from transactions with other operating segments of the same entity	265,814	848,243	154,248	348,667	569,219	493,884	2,680,075	2,680,075	(2,680,075)
Revenues from external customers and transactions with other operating segments of the same entity	941,164	1,426,334	376,486	593,875	1,174,278	597,098	5,109,235	5,109,235	(2,680,075)
Interest revenue	-	-	-	-	-	-	-	-	-
Interest expense	-	-	-	-	-	-	-	-	22,000
depreciation and amortization expense	(54,383)	(47,100)	(17,896)	(19,745)	(48,723)	(8,311)	(196,158)	(196,158)	-
The entity's interest in the profit or loss of associates and joint ventures accounted for by the equity method	-	-	-	-	-	-	-	-	-
income tax expense, continuing operations	-	-	-	-	-	-	-	-	-
Other items other than significant cash	-	-	-	-	-	-	-	-	-
Income (loss) before taxes	217,880	362,518	110,695	83,055	246,027	8,419	1,028,594	1,028,594	(78,000)
Net income (loss)	217,880	362,518	110,695	83,055	246,027	8,419	1,028,594	1,028,594	(78,000)

Assets	-	-	-	-	-	-	-	-	(7,
Equity-accounted investees	-	-	-	-	-	-	-	-	(3,
Increase of non-current assets	-	-	-	-	-	-	-	-	
Liabilities	-	-	-	-	-	-	-	-	(3,
Equity									
Equity and liabilities									
Impairment loss recognized in profit or loss	(10,281	(2,081 )	(162 )	(3,043 )	(2,471 )	(120 )	(18,158 )	(18,158 )	-
Cash flows from (used in) operating activities	-	-	-	-	-	-	-	-	-
Cash flows from (used in) investing activities	-	-	-	-	-	-	-	-	-
Cash flows from (used in) financing activities	-	-	-	-	-	-	-	-	-

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## Notes to the consolidated financial statements as of December 31 2012

## Note 21 - Operating segments (continued)

## 21.2 Information on operating segments as of December 31, 2012 as of December 31, 2011 and December 31, 2010:

12/31/2011

	Specialty products and nutrients	Iodine and derivatives	Lithium and derivatives	Industrial chemicals	Potassium	Other products and services	Reportable segments	Operating segments	Eliminated inter-segment amounts
Operating segment items	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue	721,696	454,468	183,403	139,508	555,742	90,469	2,145,286	2,145,286	-
Revenues from transactions with other operating segments of the same entity	268,628	620,516	136,894	265,298	568,393	365,225	2,224,954	2,224,954	(2,224,954)
Revenues from external customers and transactions with other operating segments of the same entity	990,324	1,074,984	320,297	404,806	1,124,135	455,694	4,370,240	4,370,240	(2,224,954)
Interest revenue	-	-	-	-	-	-	-	-	-
Interest expense	-	-	-	-	-	-	-	-	190,000
depreciation and amortization expense	(65,902)	(41,500)	(16,747)	(12,739)	(50,748)	(8,261)	(195,897)	(195,897)	-
The entity's interest in the profit or loss of associates and joint ventures accounted for by the equity method	-	-	-	-	-	-	-	-	-
income tax expense, continuing operations	-	-	-	-	-	-	-	-	-
Other items other than significant cash	-	-	-	-	-	-	-	-	-
Income (loss) before taxes	227,476	262,361	85,230	56,005	218,264	5,456	854,792	854,792	(75,000)
Net income (loss)	227,476	262,361	85,230	56,005	218,264	5,456	854,792	854,792	(75,000)

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Assets	-	-	-	-	-	-	-	-	(6,
Equity-accounted investees	-	-	-	-	-	-	-	-	(2,
Increase of non-current assets	-	-	-	-	-	-	-	-	
Liabilities	-	-	-	-	-	-	-	-	(3,
Equity									
Equity and liabilities									
Reversing for value impairments recognized in the period's profit or loss					1,543		1,543	1,543	
Impairment loss recognized in profit or loss	(3,379 )	(596 )	(420 )	(3,085 )	-	(207 )	(7,687 )	(7,687 )	-
Cash flows from (used in) operating activities	-	-	-	-	-	-	-	-	-
Cash flows from (used in) investing activities	-	-	-	-	-	-	-	-	-
Cash flows from (used in) financing activities	-	-	-	-	-	-	-	-	-

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## Notes to the consolidated financial statements as of December 31 2012

## Note 21 - Operating segments (continued)

## 21.2 Information on operating segments as of December 31, 2012 as of December 31, 2011 and December 31, 2010:

12/31/2010

	Specialty products and nutrients	Iodine and derivatives	Lithium and derivatives	Industrial chemicals	Potassium	Other products and services	Reportable segments	Operating segments	Elimination inter-segment amount
Operating segment items	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue	603,678	316,253	150,810	149,706	528,151	81,815	1,830,413	1,830,413	-
Revenues from transactions with other operating segments of the same entity	233,064	416,758	91,675	227,567	468,169	225,402	1,662,635	1,662,635	(1,662,635)
Revenues from external customers and transactions with other operating segments of the same entity	836,742	733,011	242,485	377,273	996,320	307,217	3,493,048	3,493,048	(1,662,635)
Interest revenue	-	-	-	-	-	-	-	-	-
Interest expense	-	-	-	-	-	-	-	-	164,171
depreciation and amortization expense	(47,472)	(24,870)	(11,860)	(11,771)	(41,533)	(6,434)	(143,940)	(143,940)	-
The entity's interest in the profit or loss of associates and joint ventures accounted for by the equity method	-	-	-	-	-	-	-	-	(361)
income tax expense, continuing operations	-	-	-	-	-	-	-	-	-
Other items other than significant cash	-	-	-	-	-	-	-	-	-
Income (loss) before taxes	171,943	138,828	65,214	67,217	178,059	4,742	626,003	626,003	(586,300)
Net income (loss)	171,943	138,828	65,214	67,217	178,059	4,742	626,003	626,003	(586,300)

Assets	-	-	-	-	-	-	-	-	(5,646)		
Equity-accounted investees	-	-	-	-	-	-	-	-	(2,196)		
Increase of non-current assets	-	-	-	-	-	-	-	-			
Liabilities	-	-	-	-	-	-	-	-	(3,186)		
Equity											
Equity and liabilities											
Impairment loss recognized in profit or loss				(642	)	(1,240	)	(1,882	)	(1,882	)
Reversing for value impairments recognized in the period's profit or loss	1,639	93	76			24	1,832	1,832			
Cash flows from (used in) operating activities	-	-	-	-	-	-	-	-	-		
Cash flows from (used in) investing activities	-	-	-	-	-	-	-	-	-		
Cash flows from (used in) financing activities	-	-	-	-	-	-	-	-	-		

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## Notes to the consolidated financial statements as of December 31 2012

## Note 21 - Operating segments (continued)

## 21.3 Income statement by operation segments as of December 31, 2012:

Items of integral income statement	Specialty plant nutriente ThUS\$	Iodine and derivatives ThUS\$	Lithium and derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$	Corporate Unit ThUS\$	Total Segments and Corporate Unit ThUS\$
Revenues	675,350	578,091	222,238	245,208	605,059	103,214	-	2,429,16
Cost of sales	(431,735)	(177,425)	(85,596)	(82,489)	(350,092)	(77,093)	-	(1,400,5
Gross Profit	217,880	362,518	110,695	83,055	246,027	8,418	-	1,028,59
Other income	-	-	-	-	-	-	12,702	12,702
Administrative expenses	-	-	-	-	-	-	(106,442)	(106,442)
Other expenses	-	-	-	-	-	-	(34,628)	(34,628)
Other gains (losses)	-	-	-	-	-	-	683	683
Finance income	-	-	-	-	-	-	29,068	29,068
Finance expenses	-	-	-	-	-	-	(54,095)	(54,095)
Equity in income of associates and joint ventures accounting for using the equity method	-	-	-	-	-	-	24,357	24,357
Foreign currency exchange differences	-	-	-	-	-	-	(26,787)	(26,787)
Income before income tax expense	217,880	362,518	110,695	83,055	246,027	8,418	(155,142)	873,451
Income tax expense	-	-	-	-	-	-	(216,082)	(216,082)
Profit for the year	217,880	362,518	110,695	83,055	246,027	8,418	(371,224)	657,369
Profit attributable to								
Controlling interests	-	-	-	-	-	-	-	649,167
Non controlling interests	-	-	-	-	-	-	-	8,202
Profit for the year	-	-	-	-	-	-	-	657,369

## Notes to the consolidated financial statements as of December 31 2012

## Note 21 - Operating segments (continued)

## 21.3 Income statement by segments of operation as of December 31, 2011:

Items of integral income statement	Specialty plant nutriente ThUS\$	Iodine and derivatives ThUS\$	Lithium and derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$	Corporate Unit ThUS\$	Total Segments and Corporate Unit ThUS\$
Revenues	721,696	454,468	183,403	139,508	555,742	90,469	-	2,145,28
Cost of sales	(494,220)	(192,107)	(98,173 )	(83,503 )	(337,478)	(85,013)	-	(1,290,4
Gross Profit	227,476	262,361	85,230	56,005	218,264	5,456	-	854,792
Other income	-	-	-	-	-	-	47,681	47,681
Administrative expenses	-	-	-	-	-	-	(91,760 )	(91,760
Other expenses	-	-	-	-	-	-	(63,047 )	(63,047
Other gains (losses)	-	-	-	-	-	-	5,787	5,787
Finance income	-	-	-	-	-	-	23,210	23,210
Finance expenses	-	-	-	-	-	-	(39,335 )	(39,335
Equity in income of associates and joint ventures accounting for using the equity method	-	-	-	-	-	-	21,808	21,808
Foreign currency exchange differences	-	-	-	-	-	-	(25,307 )	(25,307
Income before income tax expense	227,476	262,361	85,230	56,005	218,264	5,456	(120,963)	733,829
Income tax expense	-	-	-	-	-	-	(179,710)	(179,710)
Profit for the year	227,476	262,361	85,230	56,005	218,264	5,456	(300,673)	554,119
Profit attributable to								
Controlling interests	-	-	-	-	-	-	-	545,758
Non controlling interests	-	-	-	-	-	-	-	8,361
Profit for the year	-	-	-	-	-	-	-	554,119

## Notes to the consolidated financial statements as of December 31 2012

## Note 21 - Operating segments (continued)

## 21.3 Income statement by segments of operation as of December 31, 2010:

Items of integral income statement	Specialty plant nutriente ThUS\$	Iodine and derivatives ThUS\$	Lithium and derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$	Corporate Unit ThUS\$	Total Segments and Corporate Unit ThUS\$
Revenues	603,678	316,253	150,810	149,706	528,151	81,815	-	1,830,41
Cost of sales	(431,735)	(177,425)	(85,596)	(82,489)	(350,092)	(77,073)	-	(1,204,4
Gross Profit	171,943	138,828	65,214	67,217	178,059	4,742	-	626,003
Other income	-	-	-	-	-	-	6,545	6,545
Administrative expenses	-	-	-	-	-	-	(78,819)	(78,819)
Other expenses	-	-	-	-	-	-	(36,212)	(36,212)
Other gains (losses)	-	-	-	-	-	-	(6,979)	(6,979)
Finance income	-	-	-	-	-	-	12,930	12,930
Finance expenses	-	-	-	-	-	-	(35,042)	(35,042)
Equity in income of associates and joint ventures accounting for using the equity method	-	-	-	-	-	-	10,681	10,681
Foreign currency exchange differences	-	-	-	-	-	-	(5,807)	(5,807)
Income before income tax expense	171,943	138,828	65,214	67,217	178,059	4,742	(132,703)	493,300
Income tax expense	-	-	-	-	-	-	(106,029)	(106,029)
Profit for the year	171,943	138,828	65,214	67,217	178,059	4,742	(238,732)	387,271
Profit attributable to								
Controlling interests	-	-	-	-	-	-	-	382,122
Non controlling interests	-	-	-	-	-	-	-	5,149
Profit for the year	-	-	-	-	-	-	-	387,271

Notes to the consolidated financial statements as of December 31 2012

**Note 21 - Operating segments (continued)****21.4 Income from regular activities proceeding from transactions with other operating segments of the Company as of December 31, 2012:**

Items of integral income statement	Specialty plant nutrients ThUS\$	Iodine and derivatives ThUS\$	Lithium and derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$	Total Segments and Corporate Unit ThUS\$
Income from regular activities	675,350	578,091	222,238	245,208	605,059	103,214	2,429,160

**21.4 Income from regular activities proceeding from transactions with other operating segments of the Company, as of December 31, 2011:**

Items of integral income statement	Specialty plant nutrients ThUS\$	Iodine and derivatives ThUS\$	Lithium and derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$	Total Segments and Corporate Unit ThUS\$
Income from regular activities	721,696	454,468	183,403	139,508	555,742	90,469	2,145,286

**21.4 Income from regular activities proceeding from transactions with other operating segments of the Company, as of December 31, 2010:**

Items of integral income statement	Specialty plant nutrients ThUS\$	Iodine and derivatives ThUS\$	Lithium and derivatives ThUS\$	Industrial chemicals ThUS\$	Potassium ThUS\$	Other products and services ThUS\$
Income from regular activities	603,678	316,253	150,810	149,706	528,151	81,815

**Note 21 - Operating segments (continued)**

**21.5 Information about geographic areas**

The Company disclose geographic information of its income from regular activities from external clients and for assets excluding financial instruments, assets associated with income taxes, assets associated with employee benefits and rights derived from insurance contracts.

**21.6 Information on main customers**

The Company has no external customers who individually represent 10% or more of consolidated revenues or accounts receivable. Concentration of credit risk associated with trade and other accounts receivable is limited due to the significant number of customers in the Company's portfolio and its worldwide distribution.

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Notes to the consolidated financial statements as of December 31 2012

**Nota 21 - Operating segments (continued)****21.7 Segment information by geographical area**

	Chile	Latin America and the Caribbean	Europe	North America	Asia and others	12/31/2012
Items	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue	269,421	416,089	558,245	619,667	565,738	2,429,160
Non-current assets:	2,054,806	488	35,709	18,066	29,602	2,138,671
Equity-accounted investees	1,656	-	24,051	15,357	29,234	70,298
Intangible assets other than goodwill	23,630	-	-	378	5	24,013
Goodwill	26,929	86	11,373	-	-	38,388
Property, plant and equipment, net	1,985,128	183	285	2,331	363	1,988,290
Investment property	-	-	-	-	-	-
Other non-current assets	17,463	219	-	-	-	17,682

	Chile	Latin America and the Caribbean	Europe	North America	Asia and others	12/31/2011
Items	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue	247,510	284,605	837,126	445,048	330,997	2,145,286
Non-current assets:	1,809,871	1,757	28,681	15,335	27,664	1,883,308
Equity-accounted investees	1,444	-	16,919	14,867	27,464	60,694
Intangible assets other than goodwill	3,877	-	-	439	-	4,316
Goodwill	27,146	86	11,373	-	-	38,605
Property, plant and equipment, net	1,752,991	1,433	389	29	200	1,755,042
Investment property	-	-	-	-	-	-
Other non-current assets	24,413	238	-	-	-	24,651

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Notes to the consolidated financial statements as of December 31 2012

**Nota 21 - Operating segments (continued)****21.7 Segment information by geographical area, continued**

Items	Chile	Latin America and the Caribbean	Europe	North America	Asia and others	12/31/2010
	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$	ThUS\$
Revenue	216,028	162,967	799,457	363,676	288,285	1,830,413
Non-current assets:	1,594,033	2,171	31,323	11,809	36,652	1,675,988
Equity-accounted investees	1,352	-	19,615	7,251	34,053	62,271
Intangible assets other than goodwill	2,765	-	4	501	-	3,270
Goodwill	24,147	86	11,373	724	2,058	38,388
Property, plant and equipment, net	1,451,576	1,858	331	40	168	1,453,973
Investment property	1,373	-	-	-	-	1,373
Other non-current assets	112,820	227	-	3,293	373	116,713

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Notes to the consolidated financial statements as of December 31 2012

**Note 21 - Operating segments (continued)**

**21.8 Property, plant and equipment classified by geographical areas**

The Company's primary production facilities are located near their mines and extraction facilities in the North of Chile. The following table describes our primary production facilities:

<b>Location</b>	<b>Products:</b>
Pedro de Valdivia	Production of nitrite, sulfate, and iodine
María Elena	Production of nitrite, sulfate, and iodine
Coya Sur	Production of nitrite, sulfate, and iodine
Nueva Victoria	Production of iodine and nitrate salts
Salar de Atacama	Potassium chloride, Lithium chloride and boric acid
Salar del Carmen	Production of Lithium carbonate lithium hydroxide, and of boron
Tocopilla	Port facilities

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Notes to the consolidated financial statements as of December 31 2012

**Note 22 – Income and expenses from operating activities**

	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
22.1 Revenue			
Products	2,420,357	2,138,264	1,823,843
Services	8,803	7,022	6,570
Total	2,429,160	2,145,286	1,830,413
22.2 Cost of sales			
Raw material and supplies	(1,066,803)	(762,350)	(541,766)
Types of employee benefits expenses			
Salaries and wages	(134,400)	(104,757)	(82,406)
Other short-term employee benefits	(66,370)	(52,804)	(62,900)
Termination benefit expenses	(4,325)	(4,646)	(3,027)
Total employee benefits expenses	(205,095)	(162,207)	(148,333)
Depreciation and amortization expenses			
Depreciation expense	(190,509)	(163,438)	(138,263)
Provisions for inventory losses	(18,158)	(6,144)	(50)
Other expenses, by nature (1)	79,998	(196,355)	(375,998)
Total	(1,400,567)	(1,290,494)	(1,204,410)

(1) Include the change in finished and in-process inventories

Notes to the consolidated financial statements as of December 31 2012

**Note 22 – Income and expenses from operating activities (continued)**

	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
22.3 Other income			
Discounts obtained from suppliers	648	777	922
Compensation received	53	876	272
Penalties charged to suppliers	312	453	109
Tax recoveries	15	12	26
Insurance recoveries	5,187	395	201
Change in the provision of liabilities with third parties	669	630	424
Change in allowance for doubtful accounts	154	178	83
Sale of property, plant and equipment	281	2,213	448
Sale of materials, spare parts and supplies	1,388	959	668
Sale of mining concessions	1,578	613	872
Other disposals	176	141	68
Indemnities at Minera Esperanza	28	192	763
Change indemnity provision Yara South Africa	335	-	-
Change inventory provision	-	559	-
Sale of concession of Minera Sierra Gorda	-	37,679	-
Other services	2	84	539
Other operating results	1,876	1,920	1,150
Total	12,702	47,681	6,545

	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
22.4 Administrative expenses			
Employee benefit expenses by nature			
Salaries and wages	(44,429 )	(42,609 )	(33,813 )
Other short-term benefits to employees	(2,868 )	(3,884 )	(4,151 )
Total employee benefit expenses	(47,297 )	(46,493 )	(37,964 )
Other expenses	(59,145 )	(45,267 )	(40,855 )
Total	(106,442 )	(91,760 )	(78,819 )

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Notes to the consolidated financial statements as of December 31 2012

**Nota 22 – – Income and expenses from operating activities (continued)**

	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
22.5 Other expenses			
Expenses for employee benefits			
Other benefits for short term employees	(24 )	(16 )	(4 )
Depreciation and amortization expenses			
Depreciation of assets no longer in use	(5,649 )	(32,459 )	(5,677 )
Impairment loss (review of impairment losses) recognized in profit or loss for the year			
Impairment of allowance for doubtful accounts	(1,054 )	(3,364 )	(1,746 )
Provision for loss in auction of materials and spare parts	(2,000 )	(2,000 )	-
Subtotal	(3,054 )	(5,364 )	(1,746 )
Other expenses			
Legal expenses	(1,984 )	(2,422 )	(2,087 )
VAT and other unrecoverable taxes	(1,182 )	(685 )	(543 )
Investment plan expenses	(13,578 )	(11,462 )	(13,279 )
Donations	(5,517 )	(2,557 )	(2,095 )
Provision for work closing	(634 )	(224 )	-
Legal provision	-	(3,500 )	(2,000 )
Indemnities	(281 )	(3,495 )	-
Fixed asset impairment	-	-	(1,000 )
Exploracion expenses	-	-	(4,000 )
Other operating expenses	(2,725 )	(863 )	(3,781 )
Subtotal	(25,901 )	(25,208 )	(28,785 )
Total	(34,628 )	(63,047 )	(36,212 )
	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
22.6 Other gains (losses)			
Sale of investment in associates	(404 )	1,467	-
Retirement plan provision	-	880	(100 )
El Toco closing provision	-	3,016	(6,900 )

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Other	1,087	424	21
Total	683	5,787	(6,979 )

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Notes to the consolidated financial statements as of December 31 2012

**Note 22 – Income and expenses from operating activities (continued)**

22.7 Summary of expenses by nature :	Year ended December 31		
	2012 ThUS\$	2011 ThUS\$	2010 ThUS\$
Raw material and supplies	(1,066,803)	(762,350 )	(541,766 )
Types of employee benefits expenses			
Salaries and wages	(178,829 )	(147,366 )	(116,219 )
Other short-term employee benefits	(69,262 )	(56,704 )	(67,055 )
Termination benefit expenses	(4,325 )	(4,646 )	(3,027 )
Total employee benefit expenses	(252,416 )	(208,716 )	(186,301 )
Depreciation and amortization expenses			
Depreciation expense	(196,158 )	(195,897 )	(143,940 )
Impairment loss (review of impairment losses) recognized in profit or loss for the year	(21,212 )	(11,508 )	(1,796 )
Other expenses, by nature	(5,048 )	(266,830 )	(452,617 )
Total expenses, by nature	(1,541,637)	(1,445,301)	(1,326,42

This table corresponds to the summary from Note 22.2 to 22.6 required by the SVS.



Notes to the consolidated financial statements as of December 31 2012

**Note 23 - Income Tax and Deferred Taxes****23.1****Current tax assets:**

	12/31/2012	12/31/2011
	ThUS\$	ThUS\$
Monthly provisional income tax payments, Chilean companies current year	23,713	1,758
Monthly provisional income tax payments, Chilean companies prior year	2,430	-
Monthly provisional income tax payments, foreign companies	1,979	857
Corporate tax credits (1)	144	394
Corporate tax absorbed by tax losses (2)	1,968	1,756
Total	30,234	4,765

(1) These credits correspond to corporate tax payment made in April of the following year. These credits include, amongst others, training expense credits (SENCE) and property, plant and equipment acquisition credits that are equivalent to 4% of the property, plant and equipment purchases made during the year. In addition, some credits relate to donations the Company has made during 2012 and 2011.

(2) Generation of non-operating losses (NOL's), which must be imputed or recorded in the Retained Taxable Profits Registry (FUT).

In accordance with the laws in force and as provided by article 31, No. 3 of the Income Tax Law, when profits are recorded in the FUT that have not been withdrawn or distributed are totally or partially absorbed by NOL's, the corporate tax paid on such profits (20%, 17%, 16,5%, 16%, 15%, 10% depending on the year in which profits were generated) will be considered to be a provisional payment with respect to the portion representing the absorbed accumulated tax profits.

Notes to the consolidated financial statements as of December 31 2012

## Note 23 - Income Tax and Deferred Taxes (continued)

### 23.1 Current tax assets, continued

Taxpayers are entitled to apply for a refund of this monthly provisional income tax payments on the absorbed profits recorded in the FUT registry via their tax returns (Form 22).

Therefore, the provisional payment for absorbed profits (PPAP) recorded in the FUT is in effect a recoverable tax, and as such the Company records it as an asset.

### 23.2 Current tax liabilities:

Current tax liabilities	12/31/2012	12/31/2011
	ThUS\$	ThUS\$
Companies incorporated in Chile	13,408	67,543
Companies incorporated abroad	10,206	7,868
Tax under article 21	10	7
Total	23,624	75,418

Income tax is determined based on the Chilean fiscal rate applied, and as per Act 20,630, was fixed at 20% beginning with the fiscal year ending December 31, 2012. The provision for royalty is determined by applying the tax rate determined for net operating income (NOI). Both concepts represent the estimated amount the Company will pay for income tax and specific tax on mining activities.

### 23.3 Tax earnings

The Company and its subsidiaries have recorded the following consolidated balances for retained tax earnings, income not constituting revenue subject to income tax, accumulated tax losses and credit for shareholders:

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	12/31/2012	12/31/2011	12/31/2010
	ThUS\$	ThUS\$	ThUS\$
Taxable profits with credit rights (1)	1,262,201	1,053,651	602,536
Taxable profits without credit rights (1)	138,535	150,234	86,920
Taxable loss	9,931	15,069	21,630
Credit for shareholders	294,146	242,143	123,322

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Notes to the consolidated financial statements as of December 31 2012

**Note 23 - Income Tax and Deferred Taxes (continued)**

**23.3 Tax earnings, continued**

The FUT is a chronological registry where the profits generated and distributed by the Company are recorded. The object of the FUT is to control the accumulated tax profits of the Company that may be distributed, withdrawn or (1) remitted to the owners, shareholders or partners, and the final taxes that must be imposed, thereon called in Chile Global Aggregate Tax (that is levied on persons resident or domiciled in Chile), or Withholding Tax (that is levied on non resident persons).

The FUT Register contains profits with credit rights and profits without credit rights, which arise out of the inclusion of the net taxable income determined by the Company or the profits received by the Company that may be dividends received or withdrawals made during the period. Profits without credit rights represent tax payable by the Company within the year and filed the following year, therefore they will be deducted from the FUT Registry the following year. Profits with credit rights may be used to reduce the final tax burden of owners, shareholders or partners, which upon withdrawal are entitled to use the credits associated with the relevant profits. In summary, companies using the FUT Registry to maintain control over their profits that have not been distributed to the owners and the relevant credits associated with such profits.

**23.4 Income tax and deferred taxes**

Assets and liabilities recognized in the Statement of Financial Position are offset if and only if:

<sup>1</sup> The Company has legally recognized before the tax authority the right to offset the amounts recognized in these entries; and

<sup>2</sup> Deferred income tax assets and liabilities are derived from income tax related to the same tax authority on the same entity or tax subject; or different entities or tax subjects who intend either to settle current fiscal assets and liabilities for their net amount, or to realize assets and pay liabilities simultaneously in each of the future periods in which the Company expects to settle or recover significant amounts of deferred tax assets or liabilities.

Deferred income tax assets recognized are those income taxes to be recovered in future periods, related to:

(a) deductible temporary differences;

(b) the offset of losses obtained in prior periods and not yet subject to tax deduction; and

(c) the offset of unused credits from prior periods.

The Company recognizes a deferred tax asset when there is certainty that these can be offset with tax income from subsequent periods, losses or fiscal credits not yet used, but solely as long as it is more likely than not that there will be tax earnings in the future against which to charge to these losses or unused fiscal credits.

**Note 23 - Income Tax and Deferred Taxes (continued)**

Deferred tax liabilities recognized refer to the amounts of income taxes payable in future periods related to taxable temporary differences.

d.1 Deferred income tax assets and liabilities net as of December 31, 2012 are detailed as follows:

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Notes to the consolidated financial statements as of December 31 2012

<b>Description of deferred income tax assets and liabilities</b>	<b>Assets ThUS\$</b>	<b>Liabilities * ThUS\$</b>
Depreciation	-	145,251
Provision for doubtful accounts impairment	-	(5,807 )
Accrued vacations	-	(3,971 )
Manufacturing expenses	-	60,160
Unrealized gains from sales of products	-	(105,879 )
Fair value of bonds	-	(3,684 )
Severance indemnity	-	4,483
Hedging	-	22,890
Inventory of products, spare parts and supplies	37	(14,990 )
Research and development expenses	-	4,917
Tax losses	-	(1,509 )
Capitalized interest	-	20,449
Expenses in assumption of bank loans	-	2,243
Unaccrued interest	-	(215 )
Fair value of property, plant and equipment	-	2,743
Employee benefits	-	(2,027 )
Royalty taxes	-	8,430
Other	186	(8,039 )
<b>Total</b>	<b>223</b>	<b>125,445</b>

(\*) Deferred tax assets are netted with deferred tax liabilities as allowed under applicable tax jurisdictions.

Notes to the consolidated financial statements as of December 31 2012

**Note 23 - Income Tax and Deferred Taxes (continued)**

**23.4 Income tax and deferred taxes, continued**

d.2 Deferred income tax assets and liabilities net as of December 31, 2011 are detailed as follows:

<b>Description of deferred income tax assets and liabilities</b>	<b>Assets ThUS\$</b>	<b>Liabilities * ThUS\$</b>
Depreciation	-	114,151
Provision for doubtful accounts	16	(4,045 )
Vacation accrual	9	(2,633 )
Production expenses	-	54,747
Unrealized gains from sales of products	-	(97,441 )
Bonds fair value	-	(2,104 )
Employee termination benefits	-	3,036
Hedging	-	16,636
Inventory of products, spare parts and supplies	85	(7,781 )
Research and development expenses	-	4,598
Tax losses	-	(1,046 )
Capitalized interest	-	17,461
Expenses in assumption of bank loans	-	1,855
Unaccrued interest	-	(386 )
Fair value of property, plant and equipment	-	(1,539 )
Employee benefits	-	(1,177 )
Royalty taxes	-	10,035
Other	194	(5,773 )
<b>Total</b>	<b>304</b>	<b>98,594</b>

Notes to the consolidated financial statements as of December 31 2012

**Note 23 - Income Tax and Deferred Taxes (continued)**

**23.4 Income tax and deferred taxes, continued**

d.3 Deferred taxes related to benefits for tax losses

The Company's tax loss carryforwards (NOL carryforwards) were mainly generated by losses in Chile, which in accordance with current Chilean tax regulations have no expiration date.

Tax loss carryforwards (NOL carryforwards) are detailed as follows:

	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Chile	1,509	1,046
Other countries	-	-
Balances to date	1,509	1,046

Tax losses as of December 31, 2012 correspond mainly to Servicios Integrales de Tránsitos y Transferencias S.A., Exploraciones Mineras and Isapre Norte Grande Ltda.

d.4 Unrecognized deferred income tax assets and liabilities

Tax loss carryforwards (NOL carryforwards) are detailed as follows:

12/31/2012 ThUS\$	12/31/2011 ThUS\$	12/31/2010 ThUS\$
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	Assets (liabilities)	Assets (liabilities)	Assets (liabilities)
Tax losses (NOL's)	139	139	251
Doubtful accounts impairment	81	81	98
Inventory impairment	1,020	1,020	704
Pensions plan	(536)	) (536	) 266
Accrued vacations	29	29	29
Depreciation	(57)	) (57	) (67)
Other	(19)	) (19	) (17)
Balances to date	657	657	1,264

Tax losses mainly relate to losses generated in the United States, which expire in 20 years.

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Notes to the consolidated financial statements as of December 31 2012

**Note 23 - Income Tax and Deferred Taxes (continued)**

**23.4 Income tax and deferred taxes, continued**

**Movements in deferred tax assets and liabilities are detailed as follows:**

	12/31/2012	12/31/2011
	ThUS\$	ThUS\$
	Liabilities	Liabilities
	(assets)	(assets)
Deferred tax assets and liabilities, net opening balance	98,290	100,416
Increase (decrease) in deferred taxes in profit or loss	28,512	(3,664 )
Tax Recovery of first category credit absorbed by tax losses	-	1,756
Decrease in deferred taxes in equity	(1,580 )	(218 )
Balances to date	125,222	98,290

Disclosures of income tax expense (income)

The Company recognizes current tax and deferred taxes as income or expenses, and they are included in profit or loss, unless they arise from:

(a) a transaction or event recognized in the same period or in a different period, outside profit or loss either in other comprehensive income or directly in equity; or

(b) a business combination.

## Notes to the consolidated financial statements as of December 31 2012

## Note 23 - Income Tax and Deferred Taxes (continued)

## 23.4 Income tax and deferred taxes, continued

Current and deferred tax expenses (income) are detailed as follows :

	12/31/2012 ThUS\$ Income (expense)	12/31/2011 ThUS\$ Income (expense)	12/31/2010 ThUS\$ Income (expense)
Current income tax expense			
Current income tax expense	(187,715 )	(181,424 )	(60,863 )
Adjustments to prior year current income tax	145	(1,950 )	2,569
Current income tax expense, net, total	(187,570 )	(183,374 )	(58,294 )
Deferred tax expense			
Deferred tax expense (income) relating to the creation and reversal of temporary differences	(28,512 )	3,664	(47,735 )
Deferred tax expense, net, total	(28,512 )	3,664	(47,735 )
Tax expense (income)	(216,082 )	(179,710 )	(106,029 )

Tax expenses (income) for foreign and domestic parties are detailed as follows:

	12/31/2012 ThUS\$ Income (expense)	12/31/2011 ThUS\$ Income (expense)	12/31/2010 ThUS\$ Income (expense)
Current income tax expense by foreign and domestic parties, net			
Current income tax expense, foreign parties, net	(14,790 )	(5,231 )	(2,208 )
Current income tax expense, domestic, net	(172,780 )	(178,143 )	(56,086 )
Current income tax expense, net, total	(187,570 )	(183,374 )	(58,294 )

Deferred tax expense by foreign and domestic parties, net			
Deferred tax expense, foreign parties, net	474	(651 )	(646 )
Deferred tax expense, domestic, net	(28,986 )	4,315	(47,089 )
Deferred tax expense, net, total	(28,512 )	3,664	(47,735 )
Income tax expense	(216,082 )	(179,710 )	(106,029 )

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**Notes to the consolidated financial statements as of December 31 2012****Note 23 - Income Tax and Deferred Taxes (continued)****23.4 Income tax and deferred taxes, continued**

The Company does not recognize any deferred tax liability in cases of taxable temporary differences associated with investments in associated companies or interest in joint ventures, because the following two conditions are jointly met:

- (a) the parent, investor or interest holder is able to control the time for reversal of the temporary difference; and
- (b) It is more likely than not that the temporary difference is not reversed in the foreseeable future.

In addition, the Company does not recognize deferred income tax assets for all deductible temporary differences from investments in associated companies or interests in joint ventures because it is not possible to meet for the following requirements:

- (a) Temporary differences are reversed in a foreseeable future; and
- (b) The Company has tax earnings, against which temporary differences can be used.

## Disclosures on the tax effects of other comprehensive income components

Income tax related to components of other income and expense with a charge or credit to net equity	12/31/2012		
	ThUS\$		
	Amount before taxes	Expense (income) for income taxes	Amount after taxes
Cash flow hedge	(6,236)	1,580	(4,656 )
Total	(6,236)	1,580	(4,656 )

Income tax related to components of other income and expense with a charge or credit to net equity	12/31/2011 ThUS\$		
	Amount before taxes	Expense (income) for income taxes	Amount after taxes
Cash flow hedge	(1,091)	218	(873 )
Total	(1,091)	218	(873 )

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**Notes to the consolidated financial statements as of December 31 2012****Note 23 - Income Tax and Deferred Taxes (continued)****23.4 Income tax and deferred taxes, continued**

Income tax related to components of other income and expense with a charge or credit to net equity	12/31/2010 ThUS\$		
	Amount before taxes	Expense (income) for income taxes	Amount after taxes
Cash flow hedge	(1,474)	251	(1,223 )
Total	(1,474)	251	(1,223 )

The Company has estimated that the method that discloses more significant information for the users of its financial statements is the reconciliation of tax expense (income) to the result of multiplying income for accounting purposes by the tax rate in force in Chile. This option is based on the fact that the both SQM entire amount of tax expense (income) and considering that amounts from subsidiaries incorporated in foreign countries have an insignificant amount of tax expense (income).

**Reconciliation of numbers in income tax expenses (income) and the result of multiplying financial gain by the rate prevailing in Chile**

	12/31/2012 ThUS\$	12/31/2011 ThUS\$	12/31/2010 ThUS\$
	Income (expense)	Income (expense)	Income (expense)
Consolidated income before taxes	873,451	733,829	493,300
Income tax rate in force in Chile	20 %	20 %	17 %
Tax expense using the legal rate	(174,690 )	(146,766 )	(83,861 )
Effect of royalty tax expense	(25,486 )	(24,487 )	(11,115 )
Tax effect of non-taxable revenue	7,419	6,865	2,783

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Tax effect of rates in other jurisdictions	(3,091 )	(2,548 )	(1,360 )
Tax effect of tax rates supported abroad	(5,265 )	(3,173 )	(3,996 )
Effect on the tax rate arising from changes in the tax rate	-	-	(11,385 )
Other effects from the reconciliation between carrying amount and the tax expense (income)	(14,969 )	(9,601 )	2,905
Tax expense using the effective rate	(216,082 )	(179,710 )	(106,029 )

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**Notes to the consolidated financial statements as of December 31 2012**

**Note 23 - Income Tax and Deferred Taxes (continued)**

**23.4 Income tax and deferred taxes, continued**

Tax periods potentially subject to verification:

The Company and its subsidiaries are potentially subject to income tax audits by tax authorities in each country of operations based on the statutory time limits of each country.

Tax audits, due to their nature, are often complex and may require several years for ultimate resolution. A summary of tax periods that are potentially subject to verification, in accordance with tax regulations in force in the country of origin for our primary tax jurisdictions is provided below:

**a) Chile**

According to article 200 of Decree Law No, 830, the tax authority shall review for any deficiencies in tax settlements and returns, by applying a requirement of 3 years term from the expiration of the legal deadline when payment should have been made. Besides, this requirement was extended to 6 years term for the revision of taxes subject to declaration, when such declaration was not filed or has been presented maliciously false.

**b) United States**

In the United States, the tax authority may review tax returns for up to 3 years from the expiration date of the tax return, In the event that an omission or error is detected in the tax return of sales or cost of sales, the review can be extended for a period of up to 6 years.

**c) Mexico:**

In Mexico, the tax authority can review tax returns up to 5 years from the expiration date of the tax return.

**d)**

**Spain:**

In Spain, the tax authority can review tax returns up to 4 years from the expiration date of the tax return.

**e)**

**Belgium:**

In Belgium, the tax authority may review tax returns for up to 3 years from the expiration date of the tax return if no tax losses exist. In the event of detecting an omission or error in the tax return, the review can be extended for a period of up to 5 years.

**f)**

**South Africa:**

In South Africa, the tax authority may review tax returns for up to 3 years from the expiration date of the tax return. In the event an omission or error in the tax return is detected, the review can be extended for a period of up to 5 years.

**Notes to the consolidated financial statements as of December 31 2012****Note 24 - Disclosures on the effects of fluctuations in foreign currency exchange rates**

Assets held in foreign currency are detailed as follows:

Class of asset	Currency	12/31/2012	12/31/2011
		ThUS\$	ThUS\$
Current assets:			
Cash and cash equivalents	BRL	20	22
Cash and cash equivalents	CLP	76,712	125,118
Cash and cash equivalents	CNY	181	300
Cash and cash equivalents	EUR	3,601	3,070
Cash and cash equivalents	GBP	70	14
Cash and cash equivalents	IDR	5	5
Cash and cash equivalents	INR	13	45
Cash and cash equivalents	MXN	720	29
Cash and cash equivalents	PEN	75	16
Cash and cash equivalents	YEN	1,369	2,292
Cash and cash equivalents	ZAR	7,421	5,450
Subtotal cash and cash equivalents		90,187	136,361
Other current financial assets	CLP	182,427	129,069
Subtotal other current financial assets		182,427	129,069
Other current non-financial assets	ARS	29	35
Other current non-financial assets	AUD	-	91
Other current non-financial assets	BRL	5	4
Other current non-financial assets	CLF	23	22
Other current non-financial assets	CLP	42,378	46,366
Other current non-financial assets	CNY	29	16
Other current non-financial assets	EUR	8,534	4,504
Other current non-financial assets	INR	-	17
Other current non-financial assets	MXN	736	606
Other current non-financial assets	PEN	55	37
Other current non-financial assets	YEN	15	-
Other current non-financial assets	ZAR	702	1,443
Subtotal other current non-financial assets		52,506	53,141
Trade and other receivables	ARS	-	-
Trade and other receivables	AUD	14	-
Trade and other receivables	BRL	58	41
Trade and other receivables	CLF	826	1,172
Trade and other receivables	CLP	78,112	107,973
Trade and other receivables	CNY	2,014	1,811

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Trade and other receivables	EUR	47,962	60,382
Trade and other receivables	GBP	399	488
Trade and other receivables	MXN	200	141
Trade and other receivables	PEN	114	211
Trade and other receivables	YEN	-	-
Trade and other receivables	ZAR	16,004	16,004
Subtotal trade and other receivables		145,703	188,223
Receivables from related parties	AED	-	379
Receivables from related parties	CLP	1,154	999
Receivables from related parties	EUR	34	150
Receivables from related parties	YEN	28	93
Receivables from related parties	ZAR	3,312	-
Subtotal receivables from related parties		4,528	1,621
Current tax assets	AUD	452	-
Current tax assets	CLP	457	590
Current tax assets	CNY	-	-
Current tax assets	EUR	72	70
Current tax assets	INR	5	-
Current tax assets	MXN	698	6
Current tax assets	PEN	363	239
Current tax assets	YEN	135	34
Current tax assets	ZAR	-	-
Subtotal current tax assets		2,182	939
Total current assets		477,533	509,354

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## Notes to the consolidated financial statements as of December 31 2012

## Note 24 - Disclosures on the effects of fluctuations in foreign currency exchange rates (continued)

Class of asset	Currency	12/31/2012 ThUS\$	12/31/2011 ThUS\$
Non-current assets:			
Other non-current financial assets	BRL	30	30
Other non-current financial assets	CLP	20	20
Other non-current financial assets	EUR	-	3
Other non-current financial assets	YEN	54	61
Subtotal other non-current financial assets		104	114
Other non-current non-financial assets	BRL	219	238
Other non-current non-financial assets	CLP	624	477
Other non-current non-financial assets	YEN	-	-
Subtotal other non-current non-financial assets		843	715
Non-current rights receivable	CLF	602	362
Non-current rights receivable	CLP	709	709
Subtotal non-current rights receivable		1,311	1,071
Equity-accounted investees	AED	17,044	14,236
Equity-accounted investees	CLP	1,656	1,444
Equity-accounted investees	EGP	-	1,270
Equity-accounted investees	EUR	8,495	3,102
Equity-accounted investees	INR	683	785
Equity-accounted investees	THB	1,608	1,561
Equity-accounted investees	TRY	15,431	12,256
Subtotal equity-accounted investees		44,917	34,654
Intangible assets other than goodwill	CLP	170	42
Intangible assets other than goodwill	CNY	6	-
Subtotal intangible assets other than goodwill		176	42
Property, plant and equipment	CLP	3,639	3,264
Subtotal property, plant and equipment		3,639	3,264
Total non-current assets		50,990	39,860
Total assets		528,523	549,214

## Notes to the consolidated financial statements as of December 31 2012

## Note 24 - Disclosures on the effects of fluctuations in foreign currency exchange rates (continued)

Liabilities held in foreign currency are detailed as follows:

Class of liability	Currency	12/31/2012		12/31/2011		Total ThUS\$	Total ThUS\$
		Up To 90 Days ThUS\$	Over 90 Days Up To One Year ThUS\$	Up To 90 Days ThUS\$	Over 90 Days Up To One Year ThUS\$		
Current liabilities							
Other current financial liabilities	CLF	5,967	7,465	13,432	3,906	6,640	10,546
Other current financial liabilities	CLP	1,265	1,470	2,735	1,217	799	2,016
Subtotal other current financial liabilities		7,232	8,935	16,167	5,123	7,439	12,562
Trade and other payables	ARS	1	-	1	3	-	3
Trade and other payables	BRL	71	-	71	320	-	320
Trade and other payables	CHF	155	-	155	221	-	221
Trade and other payables	CLP	132,037	35	132,072	115,694	236	115,930
Trade and other payables	CNY	1,642	-	1,642	1,821	-	1,821
Trade and other payables	EUR	18,983	279	19,262	12,265	181	12,446
Trade and other payables	GBP	142	-	142	24	-	24
Trade and other payables	INR	4	-	4	1	-	1
Trade and other payables	MXN	808	2	810	426	-	426
Trade and other payables	PEN	36	-	36	31	-	31
Trade and other payables	YEN	66	49	115	124	-	124
Trade and other payables	ZAR	1,810	-	1,810	2,831	108	2,939
Subtotal trade and other payables		155,755	365	156,120	133,761	525	134,286
Payables to related parties	EUR	-	-	-	-	-	-
Subtotal payables to related parties		-	-	-	-	-	-
Other short-term provisions	ARS	-	-	-	62	-	62
Other short-term provisions	BRL	17	1,606	1,623	-	1,459	1,459
Other short-term provisions	CLP	28	-	28	29	-	29
Other short-term provisions	EUR	248	-	248	140	-	140
Other short-term provisions	MXN	-	-	-	-	250	250
Subtotal other short-term provisions		293	1,606	1,899	231	1,709	1,940
Current tax liabilities	ARS	5	55	60	-	-	-
Current tax liabilities	BRL	-	3	3	-	-	-
Current tax liabilities	CLP	-	2,660	2,660	-	2,129	2,129
Current tax liabilities	CNY	-	22	22	49	-	49
Current tax liabilities	EUR	-	2,742	2,742	-	2,011	2,011

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Current tax liabilities	MXN	36	-	36	140	-	140
Current tax liabilities	YEN	-	-	-	-	386	386
Current tax liabilities	ZAR	-	-	-	-	109	109
Subtotal current tax liabilities		41	5,482	5,523	189	4,635	4,824
Current provisions for employee benefits	CLP	7,557	14,760	22,317	6,915	22,807	29,722
Current provisions for employee benefits	MXN	-	212	212	-	334	334
Subtotal current provisions for employee benefits		7,557	14,972	22,529	6,915	23,141	30,056

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## Notes to the consolidated financial statements as of December 31 2012

## Note 24 - Disclosures on the effects of fluctuations in foreign currency exchange rates (continued)

Class of liabilities	Currency	12/31/2012			12/31/2011		
		Up To 90 Days ThUS\$	Over 90 Days Up To One Year ThUS\$	Total ThUS\$	Up To 90 Days ThUS\$	Over 90 Days Up To One Year ThUS\$	Total ThUS\$
Other current non-financial liabilities	ARS	-	-	-	-	-	-
Other current non-financial liabilities	BRL	12	44	56	12	44	56
Other current non-financial liabilities	CLP	9,561	26,714	36,275	7,464	36,006	43,470
Other current non-financial liabilities	CNY	26	-	26	12	-	12
Other current non-financial liabilities	EUR	637	-	637	631	-	631
Other current non-financial liabilities	MXN	250	103	353	1,331	53	1,384
Other current non-financial liabilities	PEN	70	-	70	118	-	118
Other current non-financial liabilities	ZAR	9	-	9	-	-	-
Subtotal other current non-financial liabilities		10,565	26,861	37,426	9,568	36,103	45,671
Total current liabilities		181,443	58,221	239,644	155,787	73,552	229,339

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## Notes to the consolidated financial statements as of December 31 2012

## Note 24 - Disclosures on the effects of fluctuations in foreign currency exchange rates (continued)

Class of liabilities	Currency	12/31/2012			Total ThUS\$	12/31/2011			Total ThUS\$
		Over 1 year up to 3 years ThUS\$	Over 3 years up to 5 years ThUS\$	Over 5 years ThUS\$		Over 1 year up to 3 years ThUS\$	Over 3 years up to 5 years ThUS\$	Over 5 years ThUS\$	
Non-current liabilities									
Other non-current financial liabilities	CLF	85,681	61,119	321,857	468,657	76,417	12,510	232,938	321,865
Other non-current financial liabilities	CLP	151,500	-	-	151,500	139,770	-	-	139,770
Subtotal other non-current financial liabilities		237,181	61,119	321,857	620,157	216,187	12,510	232,938	461,635
Deferred tax liabilities	CLP	-	-	43	43	57	-	56	113
Deferred tax liabilities	MXN	159	-	-	159	590	-	-	590
Subtotal deferred tax liabilities		159	-	43	202	647	-	56	703
Non-current provisions for employee benefits	CLP	-	-	33,766	33,766	-	-	27,573	27,573
Non-current provisions for employee benefits	MXN	-	-	132	132	-	-	520	520
Non-current provisions for employee benefits	YEN	-	-	532	532	-	-	94	94
Subtotal non-current provisions for employee benefits		-	-	34,430	34,430	-	-	28,187	28,187
Total non-current liabilities		237,340	61,119	356,330	654,789	216,834	12,510	261,181	490,525

**Note 25 - Subsequent events**

**25.1 Authorization of the financial statements**

The consolidated financial statements of Sociedad Química y Minera de Chile S.A. and subsidiaries prepared in accordance with IFRS for the year ended December 31, 2012 were approved and authorized for issuance by the Management on April 19, 2013.

**25.2 Disclosures on subsequent events**

On April 3, 2013, the Company placed US\$300 million in notes due in 2023 bearing interest at 3.625% under Rule 144A and Regulation S of the U.S. Securities Act of 1933

Management is not aware of any other significant events that occurred between December 31, 2012 and April 19, 2013, the date of issuance of these consolidated financial statements that may significantly affect them.