WEYCO GROUP INC
Form 10-Q
May 08, 2007

FORM 10-Q<br>SECURITIES \& EXCHANGE COMMISSION<br>Washington, D. C. 20549

(Mark One)
(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

Or

## ( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number $\qquad$ 0-9068

## WEYCO GROUP, INC.

(Exact name of registrant as specified in its charter)

| WISCONSIN | $39-0702200$ |
| :---: | :---: |
| (State or other jurisdiction of | (I.R.S. Employer |
| incorporation or organization) | Identification No.) |

333 W. Estabrook Boulevard
P. O. Box 1188

Milwaukee, Wisconsin 53201
(Address of principal executive offices)
(Zip Code)
(414) 908-1600
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $\quad \underline{X}$ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No $\underline{X}$

As of May 1, 2007 the following shares were outstanding:
Common Stock, $9,031,556$ Shares
$\$ 1.00$ par value
Class B Common2,580,587 Shares
Stock, $\$ 1.00$ par
value

Item 1. Financial Statements.
The condensed financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. It is suggested that these financial statements be read in conjunction with the financial statements and notes thereto included in the Company's latest annual report on Form 10-K.

## WEYCO GROUP, INC. AND SUBSIDIARIES

 CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)
## ASSETS

|  | March 31, | December 31, |  |
| :--- | :---: | :---: | :---: |
| CURRENT ASSETS: | 2007 | 2006 |  |
| Cash and cash equivalents | $\$$ | $12,643,572$ | $\$$ |
| Marketable securities, at amortized cost | $1,246,245$ | $15,314,140$ |  |
| Accounts receivable, net | $40,709,644$ | $1,600,871$ |  |
| Inventories | $38,889,077$ | $30,641,632$ |  |
| Deferred income tax benefits | 927,161 | $51,000,849$ |  |
| Prepaid expenses and other current assets | $1,560,790$ | 949,109 |  |
| Total current assets | $95,976,489$ | $1,715,859$ |  |
| MARKETABLE SECURITIES, at amortized cost | $41,029,406$ | $101,222,460$ |  |
| OTHER ASSETS | $8,826,838$ | $40,361,296$ |  |
| PLANT AND EQUIPMENT, net | $28,286,459$ | $8,725,346$ |  |
| TRADEMARK | $10,867,969$ | $28,445,900$ |  |

## LIABILITIES \& SHAREHOLDERS' INVESTMENT

## CURRENT LIABILITIES:

| Short-term borrowings | $\$$ | $8,791,809$ | $\$$ |
| :--- | ---: | ---: | ---: |
| Accounts payable | $5,261,199$ | $10,957,518$ |  |
| Dividend payable | $1,054,075$ | $12,398,740$ |  |
| Accrued liabilities | $7,122,101$ | $1,054,354$ |  |
| Accrued income taxes | $2,725,406$ | $8,430,267$ |  |
| Total current liabilities | $24,954,590$ | 72,907 |  |
| LONG-TERM PENSION LIABILITY | $6,750,743$ | $32,913,786$ |  |
| DEFERRED INCOME TAX LIABILITIES | $1,699,987$ | $6,620,842$ |  |
| SHAREHOLDERS' INVESTMENT: | $9,086,456$ | $1,915,869$ |  |
| Common stock | $2,580,587$ | $9,129,256$ |  |
| Class B common stock | $8,109,141$ | $2,585,087$ |  |
| Capital in excess of par value | $137,124,977$ | $7,576,096$ |  |
| Reinvested earnings | $(5,319,320$ | $134,264,076$ |  |
| Accumulated other comprehensive loss | $151,581,841$ | $(5,382,041)$ |  |
| Total shareholders' investment | $184,987,161$ | $\$$ | $148,172,474$ |
|  | $\$$ |  | $189,622,971$ |

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## WEYCO GROUP. INC. AND SUBSIDIARIES

CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS FOR THE THREE MONTHS ENDED MARCH 31, 2007 AND 2006 (UNAUDITED)

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| NET SALES | \$ | 63,858,057 | \$ | 59,288,211 |
| COST OF SALES |  | 40,806,918 |  | 38,255,321 |
| Gross earnings |  | 23,051,139 |  | 21,032,890 |
| SELLING AND ADMINISTRATIVE EXPENSES |  | 14,372,827 |  | 12,826,628 |
| Earnings from operations |  | 8,678,312 |  | 8,206,262 |
| INTEREST INCOME |  | 507,566 |  | 461,859 |
| INTEREST EXPENSE |  | $(123,035)$ |  | $(178,822)$ |
| OTHER INCOME (EXPENSE) |  | 1,781 |  | $(5,270)$ |
| Earnings before provision for income taxes |  | 9,064,624 |  | 8,484,029 |
| PROVISION FOR INCOME TAXES |  | 3,370,000 |  | 3,175,000 |
| Net earnings | \$ | 5,694,624 | \$ | 5,309,029 |
|  |  |  |  |  |
| WEIGHTED AVERAGE SHARES |  |  |  |  |
| OUTSTANDING |  |  |  |  |
| Basic |  | 11,664,431 |  | 11,577,837 |
| Diluted |  | 12,119,780 |  | 12,081,328 |
| EARNINGS PER SHARE |  |  |  |  |
| Basic | \$ | . 49 | \$ | 46 |
| Diluted | \$ | . 47 | \$ | . 44 |
| CASH DIVIDENDS PER SHARE | \$ | . 09 | \$ | . 07 |

The accompanying notes to consolidated condensed financial statements are an integral part of these financial statements.
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## CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS FOR THE THREE MONTHS ENDED MARCH 31, 2007 AND 2006 (UNAUDITED)

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Net earnings | \$ | 5,694,624 | \$ | 5,309,029 |
| Adjustments to reconcile net earnings to net cash provided by operating activities - |  |  |  |  |
| Depreciation |  | 614,908 |  | 543,631 |
| Amortization |  | 20,811 |  | 15,576 |
| Deferred income taxes |  | $(252,934)$ |  | $(234,313)$ |
| Stock-based compensation |  | 73,991 |  | -- |
| Pension expense |  | 332,337 |  | 298,251 |
| Loss on sale of assets |  | -- |  | 13 |
| Increase in cash surrender value of life insurance |  | $(129,630)$ |  | $(125,535)$ |
| Changes in operating assets and liabilities - |  |  |  |  |
| Accounts receivable |  | $(10,068,012)$ |  | $(9,087,136)$ |
| Inventories |  | 12,111,772 |  | 7,166,644 |
| Prepaids and other current assets |  | 183,207 |  | 353,227 |
| Accounts payable. |  | $(7,137,541)$ |  | $(5,102,179)$ |
| Accrued liabilities and other |  | $(1,389,304)$ |  | $(832,671)$ |
| Accrued income taxes |  | 2,679,499 |  | 1,803,680 |
| Net cash provided by operating activities |  | 2,733,728 |  | 108,217 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Purchase of marketable securities |  | $(380,321)$ |  | (9,084,960) |
| Proceeds from maturities of marketable securities |  | 46,026 |  | 581,072 |
| Purchase of plant and equipment |  | $(515,054)$ |  | $(282,097)$ |
| Proceeds from sales of plant and equipment |  | 60,000 |  | 996 |
| Net cash used for investing activities |  | $(789,349)$ |  | (8,784,989) |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| Cash dividends paid |  | $(1,054,354)$ |  | $(810,241)$ |
| Shares purchased and retired. |  | $(1,879,739)$ |  | $(471,606)$ |
| Proceeds from stock options exercised. |  | 324,840 |  | 289,467 |
| Repayments under revolving credit agreement |  | $(2,165,709)$ |  | $(59,570)$ |
| Income tax benefit from the exercise of stock options |  | 160,015 |  | 156,681 |
| Net cash used for financing activities |  | $(4,614,947)$ |  | $(895,269)$ |
| Net decrease in cash and cash equivalents |  | (2,670,568) |  | (9,572,041) |
| CASH AND CASH EQUIVALENTS at beginning of period | \$ | 15,314,140 | \$ | 22,780,913 |
| CASH AND CASH EQUIVALENTS at end of period | \$ | 12,643,572 | \$ | 13,208,872 |
| SUPPLEMENTAL CASH FLOW INFORMATION: |  |  |  |  |
| Income taxes paid, net of refunds | \$ | 721,792 | \$ | 1,201,281 |
| Interest paid | \$ | 170,544 | \$ | 182,770 |

The accompanying notes to consolidated condensed financial statements are an integral part of these financial statements.

NOTES:

## 1. Financial Statements

In the opinion of management, the accompanying unaudited consolidated condensed financial statements contain all adjustments (which include only normal recurring accruals) necessary to present fairly the financial position, results of operations and cash flows for the periods presented. The results of operations for the three months ended March 31,2007 , are not necessarily indicative of results for the full year.

## 2. Earnings Per Share

The following table sets forth the computation of earnings per share and diluted earnings per share:

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  |
| Numerator: |  |  |  |  |
| Net Earnings | \$ | 5,694,624 | \$ | 5,309,029 |
| Denominator: |  |  |  |  |
| Basic weighted average shares outstanding |  | 11,664,431 |  | 11,577,837 |
| Effect of dilutive securities: |  |  |  |  |
| Employee stock-based awards |  | 455,349 |  | 503,491 |
| Diluted weighted average shares outstanding |  | 12,119,780 |  | 12,081,328 |
| Basic earnings per share | \$ | . 49 | \$ | . 46 |
| Diluted earnings per share | \$ | . 47 | \$ | . 44 |

Diluted weighted average shares outstanding for the three months ended March 31, 2007 and 2006 include all outstanding options, as none were antidilutive.
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## 3. Segment Information

The Company continues to operate in two operating segments; wholesale distribution and retail sales of men's footwear, which also constitute its reportable segments. None of the Company's operating segments were aggregated in determining the Company's reportable segments. The chief operating decision maker, the Company's Chief Executive Officer, evaluates the performance of its segments based on earnings from operations and accordingly, interest income and interest expense and other income or expense are not allocated to the segments. Summarized segment data for the quarters ended March 31, 2007 and 2006 was:


## 4. Share-Based Compensation Plans

Effective January 1, 2006, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 123(R), "Share-Based Payment," (SFAS 123(R)) using the modified prospective method. This method requires that companies recognize compensation expense for new grants and the unvested portion of prior grants at their fair value on the grant date and recognize this expense over the requisite service period for awards expected to vest. During the three months ended March 31, 2007, the Company recognized approximately $\$ 74,000$ of compensation expense associated with the stock option and restricted stock awards granted in 2006. No stock-based employee compensation expense was charged against income in the three-month period ended March 31, 2006 as there were no stock options granted during that period and all of the Company's stock options granted prior to the effective date of the adoption of SFAS $123(\mathrm{R})$ were $100 \%$ vested at the effective date.
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The following table summarizes the stock option activity under the Company's plans for the three-month period ended March 31, 2007:

|  | Shares |  | Weighted Average Exercise Price | Wtd. Average Remaining Contractual Term (Years) |  | Aggregate <br> Intrinsic Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2006 | 1,252,190 | \$ | 12.62 |  |  |  |
| Exercised | $(28,200)$ | \$ | 11.52 |  |  |  |
| Forefeited | $(3,300)$ | \$ | 24.09 |  |  |  |
| Outstanding at March 31, 2007 | 1,220,690 | \$ | 12.62 | 4.71 | \$ | 16,313,800 |
| Exercisable at March 31, 2007 | 1,176,090 | \$ | 12.18 | 4.71 | \$ | 16,229,507 |

The following table summarizes stock option activity for the quarters ended March 31, 2007 and 2006:

|  |  | Three Months Ended March 31, |  |
| :--- | ---: | ---: | ---: |
| Total intrinsic value of stock options exercised | $\$$ | 2007 | 2006 |
| Cash received from stock option exercises | $\$ 10,295$ | $\$$ | 401,748 |
| Income tax benefit from the exercise of stock options | $\$$ | 324,840 | $\$$ |
| Total fair value of stock options vested | 160,015 | $\$$ | 159,467 |

The aggregate intrinsic value for outstanding and exercisable stock options is defined as the difference between the market value at March 31, 2007 of $\$ 25.98$ and the exercise price.

## 5. Comprehensive Income

Comprehensive income for the three months ended March 31, 2007 and 2006 was as follows:

|  |  | Three Months Ended March 31, |  |
| :--- | :---: | :---: | ---: |
|  |  | 2007 | 2006 |
| Net earnings | $\$$ | $5,694,624$ | $\$$ |
| Foreign currency translation adjustments |  | $(30,279)$ | $5,309,029$ |
| Pension liability (net of tax of $\$ 59,000)$ | 93,000 | 60,625 |  |
| Total comprehensive income | $\$$ | $5,757,345$ | $\$$ |

The components of Accumulated Other Comprehensive Loss as recorded on the accompanying balance sheets were as follows:

|  |  | March 31, | December 31, |
| :--- | :---: | :---: | :---: |
|  |  | 2007 | 2006 |
| Foreign currency translation adjustments | $\$$ | 407,972 | $\$$ |
| Pension liability, net of tax |  | $(5,727,292)$ | $(5,820,292)$ |
| Total accumulated other <br> comprehensive loss | $\$$ | $(5,319,320) \$$ | $(5,382,041)$ |

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## 6. New Accounting Pronouncements

On January 1, 2007 the Company adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109" (FIN 48). This Interpretation clarifies the accounting and disclosures for uncertainty in tax positions. FIN 48 provides that the tax effects from an uncertain tax position can be recognized in the Company's financial statements only if the position is more likely than not of being sustained on audit, based on the technical merits of the position. Under FIN 48, the cumulative effect is to be reported as an adjustment to the beginning balance of retained earnings on the balance sheet. The adoption of this interpretation did not have a material effect on the Company's financial statements. At March 31, 2007 the Company had approximately $\$ 180,000$ of unrecognized tax benefits.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements," to define fair value, establish a framework for measuring fair value in accordance with generally accepted accounting principles, and expand disclosures about fair value measurements. SFAS No. 157 will be effective for fiscal years beginning after November 14, 2007, the Company's 2008 fiscal year. The Company is assessing the impact the adoption of SFAS No. 157 will have on its consolidated financial statements.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## OVERVIEW

The Company is a distributor of men's casual, dress and fashion shoes. The principal brands of shoes sold by the Company are "Florsheim," "Nunn Bush," and "Stacy Adams." The Company also has other brands, including "Brass Boot" and "Nunn Bush NXXT," which are included within Nunn Bush net sales figures, and "SAO by Stacy Adams," which is included within Stacy Adams net sales. Inventory is purchased from third-party overseas manufacturers. The majority of foreign-sourced purchases are denominated in U.S. dollars. In the wholesale division, the Company's products are sold to shoe specialty stores, department stores and clothing retailers primarily in North America, with some distribution in Europe. The Company also has a retail division, which as of March 31, 2007, consisted of 35 Company-owned retail stores in the United States, four in Europe, and an Internet business. Sales in retail outlets are made directly to consumers by Company employees. The Company also has licensing agreements with third parties who sell its branded shoes overseas, as well as licensing agreements with apparel and accessory manufacturers in the United States. As such, the Company's results are primarily affected by the economic conditions and the retail environment in the United States.
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The Company achieved record first quarter sales and net earnings in the three months ended March 31, 2007. Consolidated net sales in the first quarter of 2007 reached an all time record of $\$ 63.9$ million. Sales were up in both the wholesale and retail divisions. Net earnings for the three months ended March 31, 2007 reached a first quarter record of $\$ 5.7$ million, or $\$ .47$ per diluted share compared with $\$ 5.3$ million, or $\$ .44$ per diluted share in 2006. A more detailed analysis of operating results follows.

## RESULTS OF OPERATIONS

First quarter consolidated net sales reached $\$ 63.9$ million in 2007, up from $\$ 59.3$ million in 2006. Sales in the Company's wholesale division for the three-month periods ended March 31, 2007 and 2006 were as follows:

## Wholesale Sales

|  | Three months ended March 31, |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ | \% change |  |
| Stacy Adams | $\$$ | $18,579,656$ | $\$$ | $16,846,812$ | $10.3 \%$ |
| Nunn Bush |  | $17,693,177$ |  | $18,358,484$ | $-3.6 \%$ |
| Florsheim |  | $17,064,821$ |  | $14,324,581$ | $19.1 \%$ |
| Foreign | $2,185,570$ |  | $1,676,055$ | $30.4 \%$ |  |
| Total Wholesale | $\$$ | $55,523,224$ | $\$$ | $51,205,932$ | $8.4 \%$ |
| Licensing |  | $1,086,366$ |  | $1,079,279$ | $0.7 \%$ |
| Total Wholesale Division | $\$$ | $56,609,590$ | $\$$ | $52,285,211$ | $8.3 \%$ |

The acquisition of one of the Company's significant customers by another retailer late in 2005 resulted in some loss of sales volume at Nunn Bush and Florsheim during 2006 and in the first quarter of 2007. The acquiring company decided not to go forward with either the Nunn Bush or Florsheim product lines in its stores. Business with this customer in the first quarter of 2007 was down $\$ 2.3$ million compared with the first quarter of 2006 . There will be an additional $\$ 600,000$ impact on second quarter 2007 sales.

The sales increase at Stacy Adams for the first quarter was driven by strong growth with major shoe chains. There were increases across both the high fashion and more contemporary mainstream Stacy Adams footwear styles. Nunn Bush has been performing well at retail, but its first quarter sales were adversely impacted by the loss of $\$ 1.6$ million in sales to the customer discussed above.
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Florsheim sales grew considerably this quarter, despite the loss of approximately $\$ 0.7$ million in sales to the customer discussed above. The expansion of the Florsheim product line into more contemporary and casual styles over the past few years has driven the double-digit growth of this brand in recent quarters. In addition, first quarter 2007 sales included Canadian sales. Prior to January 1, 2007, Florsheim footwear was distributed in Canada by a third party licensee. That license arrangement terminated December 31, 2006, and since then, the Company has been operating its own wholesale business in Canada. The impact of this change in the first quarter was an increase of $\$ 1.1$ million in sales and a decrease in Florsheim royalty income of $\$ 50,000$. The Company expects Florsheim's annual Canadian sales to be approximately $\$ 4$ to $\$ 5$ million in 2007.

Retail net sales in the current quarter were $\$ 7.25$ million, up $3.5 \%$ from last year's $\$ 7.0$ million. The increase was primarily attributable to four additional stores in the first quarter of 2007 compared with last year's first quarter. Same store sales were flat in comparison to the first quarter of 2006. Stores are included in same store sales beginning in the store's $13^{\mathrm{hh}}$ month of operations after its grand opening.

Overall gross earnings as a percent of net sales in the three months ended March 31, 2007 was $36.1 \%$ compared with $35.5 \%$ in the prior year period. Gross earnings as a percent of net sales in the wholesale division increased to $32.3 \%$ in 2007 from $31.6 \%$ in 2006. In the retail division, gross earnings as a percent of net sales rose to $65.6 \%$, as compared with $64.8 \%$ in the first quarter of 2006. These increases were due to changes in product mix, and in the wholesale division, due to lower markdowns resulting from solid sales of the Company's products at retail.

The Company's cost of sales does not include distribution costs (e.g., receiving, inspection or warehousing costs). The Company's distribution costs for the three months ended March 31, 2007 and 2006 were $\$ 1,717,000$ and $\$ 1,642,000$, respectively. These costs were included in selling and administrative expenses. Therefore, the Company's gross earnings may not be comparable to other companies, as some companies may include distribution costs in cost of sales. The Company's selling and administrative expenses also include, and are primarily related to, salaries and commissions, advertising costs, employee benefit costs, rent and depreciation.

Selling and administrative expenses as a percent of net sales were $22.5 \%$ for the first quarter of 2007 versus $21.6 \%$ in 2006. Wholesale selling and administrative expenses as a percent of net wholesale sales were $18.7 \%$ in 2007 compared with $18.3 \%$ in 2006. Retail selling and administrative expenses as a percent of net sales were $55.1 \%$ in 2007 and $49.6 \%$ in 2006. The increase in retail selling and administrative expenses as a percent of net sales was due to increased costs associated with lease renewals at some existing stores, as well as higher expenses in relation to sales at the Company's newer stores.

Interest income in the current quarter was $\$ 508,000$ compared with $\$ 462,000$ last year. The increase was attributable to higher marketable securities at March 31, 2007 which are primarily invested in municipal bonds. The Company's effective tax rate in the first quarter of 2007 was $37.2 \%$ compared with $37.4 \%$ in the first quarter of 2006.

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## LIQUIDITY \& CAPITAL RESOURCES

The Company's primary source of liquidity is its cash and short-term marketable securities, which aggregated approximately $\$ 13.9$ million at March 31, 2007 as compared with $\$ 16.9$ million at December 31, 2006. During the first quarter of 2007, the Company's primary source of cash was from operations while its primary uses of cash were the repayment of borrowings and the repurchases of the Company's stock. The Company also spent $\$ 500,000$ on capital expenditures in the first quarter of 2007. Capital expenditures are expected to be between $\$ 3$ and $\$ 5$ million for the full year of 2007 due to remodeling of retail stores and the opening of new stores.

The Company generated $\$ 2.7$ million in cash from operating activities in the first quarter of 2007, compared with $\$ 108,000$ in the prior year period. This increase was primarily due to changes in operating assets and liabilities and higher net earnings in 2007.

Cash dividends paid were $\$ 1.1$ million and $\$ 0.8$ million in the three months ended March 31, 2007 and 2006, respectively. On May 1, 2007, the Company's Board of Directors declared a quarterly dividend of $\$ .11$ per share to shareholders of record June 1, 2007, payable July 2, 2007. This represents an increase of $22 \%$ in the quarterly dividend rate. The impact of this will be to increase cash dividends paid annually by approximately $\$ 900,000$.

The Company continues to repurchase its common stock under its share repurchase program when the Company believes market conditions are favorable. In the first quarter of 2007, the Company repurchased 73,100 shares for a total cost of $\$ 1.9$ million.

As of March 31, 2007, the Company had a total of $\$ 50$ million available under its borrowing facility, of which total borrowings were $\$ 8.8$ million. The facility includes one financial covenant which specifies a minimum level of net worth. The Company was in compliance with the covenant at March 31, 2007. The facility expired on April 30, 2007, at which time the Company entered into a new $\$ 50$ million 364 -day borrowing facility. This new facility, which also includes a minimum net worth covenant, expires on April 30, 2008.

The Company will continue to evaluate the best uses for its free cash, including continued increased dividends, stock repurchases and acquisitions. The Company currently has 1.2 million shares available under its previously announced buyback program.

On July 1, 2007, all of the Company's Class B Common Stock will convert, one-for-one, into the Company's Common Stock.

The Company believes that available cash and marketable securities, cash provided by operations, and available borrowing facilities will provide adequate support for the cash needs of the business in 2007.

## FORWARD-LOOKING STATEMENTS

This report contains certain forward-looking statements with respect to the Company's outlook for the future. These statements represent the Company's reasonable judgment with respect to future events and are subject to risks and uncertainties that could cause actual results to differ materially. The reader is cautioned that these forward-looking statements are subject to a number of risks, uncertainties or other factors that may cause (and in some cases have caused) actual results to differ materially from those described in the forward-looking statements. These risks and uncertainties include, but are not limited to, the risk factors described under Item 1A, "Risk Factors," of the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

Item 3. Quantitative and Qualitative Disclosures About Market Risk
There have been no material changes from those reported in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

Item 4. Controls and Procedures
The Company maintains disclosure controls and procedures designed to ensure that the information the Company must disclose in its filings with the Securities and Exchange Commission is recorded, processed, summarized and reported on a timely basis. The Company's Chief Executive Officer and Chief Financial Officer have reviewed and evaluated the Company's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act") as of the end of the period covered by this report (the "Evaluation Date"). Based on such evaluation, such officers have concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective in bringing to their attention on a timely basis material information relating to the Company required to be included in the Company's periodic filings under the Exchange Act. Such officers have also concluded that, as of the Evaluation Date, the Company's disclosure controls and procedures are effective in accumulating and communicating information in a timely manner allowing timely decisions regarding required disclosures.

There have not been any changes in the Company's internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the Company's most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II. OTHER INFORMATION
Item 1. Legal Proceedings
None
Item 1A. Risk Factors
There have been no material changes in the Company's risk factors from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In April 1998, the Company first authorized a stock repurchase program to purchase 1,500,000 shares of its common stock in open market transactions at prevailing prices. In April 2000 and again in May 2001, the Company's Board of Directors extended the stock repurchase program to cover the repurchase of $1,500,000$ additional shares. Therefore, $4,500,000$ shares have been authorized for repurchase since the program began. The table below presents information pursuant to Item 703(a) of Regulation S-K regarding the repurchase of the Company's Common Stock by the Company in the three-month period ended March 31, 2007.

| Period | Total <br> Number of Shares Purchased |  | Average <br> Price <br> Paid <br> Per Share | Total Number of Shares Purchased as Part of the Publicly Announced Program | Maximum Number of Shares that May Yet Be Purchased Under the Program |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { 1/1/07 } \\ & \text { 1/31/07 } \end{aligned}$ | 1,600 | \$ | 23.29 | ,600 | ,294,047 |
| $\begin{aligned} & \text { 2/1/07 } \\ & \text { 2/28/07 } \end{aligned}$ | 10,600 | \$ | 26.50 | 10,600 | 1,283,447 |
| $\begin{aligned} & \text { 3/1/07 - } \\ & \text { 3/31/07 } \end{aligned}$ | 60,900 | \$ | 25.64 | 60,900 | 1,222,547 |
| Total | 73,100 | \$ | 25.71 | 73,100 | 1,222,547 |

Item 4. Submission of Matters to a Vote of Security Holders
The Annual Meeting of Shareholders was held May 1, 2007 to elect two members to the Company's Board of Directors.

Thomas W. Florsheim and Tina Chang were nominated for election to the Board of Directors for terms of three years. A total of $30,166,511$ votes were cast for the nominees, with $29,931,631$ votes cast "for" and 234,880 votes "withheld" for Mr. Florsheim, and 29,974,850 votes cast "for" and 191,661 votes "withheld" for Ms. Chang. Thomas W. Florsheim, Jr. and Robert Feitler continue as Directors of the Company for a term expiring in 2008. John W. Florsheim, Frederick P. Stratton, Jr. and Cory L. Nettles continue as Directors of the Company for a term expiring in 2009.

Item 6. Exhibits
See the Exhibit Index included herewith for a listing of exhibits.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WEYCO GROUP, INC.
May 8, 2007

Date
/s/ John F. Wittkowske
John F. Wittkowske
Senior Vice President and
Chief Financial Officer
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WEYCO GROUP, INC.
(THE "REGISTRANT")
(COMMISSION FILE NO. 0-9068)
EXHIBIT INDEX
TO
CURRENT REPORT ON FORM 10-Q
DATE OF March 31, 2007

EXHIBIT NUMBER DESCRIPTION<br>31.1 Certification of Chief Executive Officer<br>$31.2 \quad$ Certification of Chief Financial Officer<br>Section 906 Certification of Chief Executive<br>Officer<br>Section 906 Certification of Chief Financial


[^0]:    The accompanying notes to consolidated condensed financial statements are an integral part of these financial statements.

[^1]:    -6-

