Wayfair Inc. Form 4 May 15, 2017

## FORM 4

#### **OMB APPROVAL**

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number:

3235-0287

0.5

if no longer STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF subject to

January 31, Expires: 2005 Estimated average

Section 16. Form 4 or Form 5 obligations may continue.

Check this box

**SECURITIES** 

burden hours per response...

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940 See Instruction

1(b).

(Print or Type Responses)

| 1. Name and Address of Reporting Person. |         |          |  |  |  |
|--|---------|----------|--|--|--|
| GREAT HILL EQUITY                        |         |          |  |  |  |
| PARTNERS IV LP                           |         |          |  |  |  |
| (Last)                                   | (First) | (Middle) |  |  |  |

2. Issuer Name and Ticker or Trading

5. Relationship of Reporting Person(s) to Issuer

Symbol

Wayfair Inc. [W]

05/11/2017

(Check all applicable)

C/O GREAT HILL PARTNERS LLC, ONE LIBERTY SQUARE

(Street)

3. Date of Earliest Transaction (Month/Day/Year)

Director Officer (give title below)

\_X\_\_ 10% Owner \_\_ Other (specify

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check

Applicable Line)

Form filed by One Reporting Person X Form filed by More than One Reporting

Person

BOSTON, MA 02109

| (City)                               | (State)                                 | (Zip) Tabl  | Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned |   |     |  |  |   |  |
|--------------------------------------|---|---|--|---|-----|--|--|---|--|
| 1.Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | Code<br>(Instr. 8)   | 4. Securities Acquired on(A) or Disposed of (D) (Instr. 3, 4 and 5)  (A) or |     | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |  |
| Class A                              |   |   | Code V   | Amount  | (D) | Price  |  | (0) (0)   |  |
| Common<br>Stock                      | 05/11/2017                              |   | J <u>(1)</u>   | 997,236   | D   | \$ 0   | 5,144,660  | D (2) (3)   |  |
| Class A<br>Common<br>Stock           | 05/11/2017                              |   | <u>J(1)</u>  | 223,390   | A   | \$0  | 223,390  | D (2) (4)   |  |
| Class A<br>Common<br>Stock           | 05/11/2017                              |   | <u>J(1)</u>  | 202   | A   | \$0  | 202  | D (2) (5)   |  |
| Class A<br>Common                    | 05/11/2017                              |   | <u>J(1)</u>  | 202   | A   | \$ 0   | 202  | D (2) (6)   |  |

Stock

Class A

Common 05/11/2017  $J_{\underline{(1)}}$  201 A \$ 0 201  $D_{\underline{(2)}}$  (7)

Stock

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474

(9-02)

9. Nu Deriv Secur Bene Own Follo Repo Trans (Instr

# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transac<br>Code<br>(Instr. 8 | 5.<br>tionNumber<br>of<br>Derivative<br>Securities<br>Acquired<br>(A) or<br>Disposed<br>of (D)<br>(Instr. 3,<br>4, and 5) | 3                   | ate                | 7. Titl<br>Amou<br>Under<br>Secur<br>(Instr. | int of<br>lying                        | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) |  |
|---|---|--------------------------------------|---|------------------------------------|---|---------------------|--------------------|--|--|---|--|
|   |   |                                      |   | Code                               | V (A) (D)   | Date<br>Exercisable | Expiration<br>Date | Title  | Amount<br>or<br>Number<br>of<br>Shares |   |  |

# **Reporting Owners**

| Reporting Owner Name / Address  | Relationships |           |         |       |  |  |
|---|---------------|-----------|---------|-------|--|--|
| , <u>,</u>  | Director      | 10% Owner | Officer | Other |  |  |
| GREAT HILL EQUITY PARTNERS IV LP<br>C/O GREAT HILL PARTNERS LLC<br>ONE LIBERTY SQUARE<br>BOSTON, MA 02109 |               | X         |         |       |  |  |
| GHP IV, LLC<br>C/O GREAT HILL PARTNERS, LLC<br>ONE LIBERTY SQUARE<br>BOSTON, MA 02109                     |               | X         |         |       |  |  |
| Great Hill Partners GP IV, L.P.<br>C/O GREAT HILL PARTNERS, LLC<br>ONE LIBERTY SQUARE<br>BOSTON, MA 02109 |               | X         |         |       |  |  |
| GAFFNEY CHRISTOPHER S<br>ONE LIBERTY SQ   |               | X         |         |       |  |  |

Reporting Owners 2

X

BOSTON, MA 02109

HAYES JOHN G 110 GREEN ST X CANTON, MA 02021

Kumin Michael Andrew

GREAT HILL PARTNERS,LLC
ONE LIBERTY SQUARE

X
X

BOSTON, MA 02109

Taber Mark D.

C/O GREAT HILL PARTNERS
ONE LIBERTY SQUARE

BOSTON, MA 02109

Vettel Matthew T

ONE LIBERTY SQUARE, 13TH FLOOR

BOSTON, MA 02109

## **Signatures**

| /s/ Laurie T. Gerber, as attorney-in-fact of Great Hill Equity Partners IV, L.P. |            |  |  |  |
|--|------------|--|--|--|
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Laurie T. Gerber, as attorney-in-fact of GHP IV, LLC                         | 05/15/2017 |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Laurie T. Gerber, as attorney-in-fact of Great Hill Partners GP IV, L.P.     |            |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Laurie T. Gerber, as attorney-in-fact for Christopher S. Gaffney             |            |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Laurie T. Gerber, as attorney-in-fact for John G. Hayes                      | 05/15/2017 |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Laurie T. Gerber, as attorney-in-fact for Michael A. Kumin                   |            |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Laurie T. Gerber, as attorney-in-fact for Mark D. Taber                      |            |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |
| /s/ Laurie T. Gerber, as attorney-in-fact for Matthew T. Vettel                  |            |  |  |  |
| **Signature of Reporting Person  | Date       |  |  |  |

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Great Hill Equity Partners IV, L.P made a pro rata distribution for no consideration of an aggregate of 997,236 shares of Class A

(1) Common Stock of Wayfair Inc., 223,390 of which were distributed to its general partner, and 773,846 of which were distributed to its limited partners, on May 11, 2017.

**(2)** 

Signatures 3

#### Edgar Filing: Wayfair Inc. - Form 4

This report is filed jointly by Great Hill Equity Partners IV, L.P., GHP IV, LLC, Great Hill Partners GP IV, L.P., Christopher S. Gaffney, John G. Hayes, Michael A. Kumin, Mark D. Taber and Matthew T. Vettel.

- These securities are owned by Great Hill Equity Partners IV, L.P. Great Hill Partners GP IV, L.P. is the sole general partner of Great Hill Equity Partners IV, L.P. and GHP IV, LLC is the sole general partner of Great Hill Partners GP IV, L.P. GHP IV, LLC is controlled by
- (3) Christopher S. Gaffney, John G. Hayes, Michael A. Kumin, Mark D. Taber and Matthew T. Vettel and, as such, they may be deemed to indirectly beneficially own the shares beneficially owned by Great Hill Equity Partners IV, L.P. Each of Messrs. Gaffney, Hayes, Kumin, Taber and Vettel disclaims beneficial ownership of these shares except to the extent of his pecuniary interest therein.
  - These securities are owned by Great Hill Partners GP IV, L.P., GHP IV, LLC is the sole general partner of Great Hill Partners GP IV, L.P. GHP IV, LLC is controlled by Christopher S. Gaffney, John G. Hayes, Michael A. Kumin, Mark D. Taber and Matthew T. Vettel
- (4) and, as such, they may be deemed to indirectly beneficially own the shares beneficially owned by Great Hill Equity Partners IV, L.P. Each of Messrs. Gaffney, Hayes, Kumin, Taber and Vettel disclaims beneficial ownership of these shares except to the extent of his pecuniary interest therein.
- (5) These securities are owned by Christopher S. Gaffney
- (6) These securities are owned by John G. Hayes
- (7) These securities are owned by Matthew Vettel.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.