BankUnited, Inc.
Form 10-Q
November 08, 2013

UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

x
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013

OR

0
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-35039

## BankUnited, Inc.

(Exact name of registrant as specified in its charter)

| (State or other jurisdiction <br> of incorporation or organization) | (I.R.S. Employer <br> Identification No. |
| :---: | :---: |
| 14817 Oak Lane, Miami Lakes, FL | $\mathbf{3 3 0 1 6}$ |
| (Address of principal executive offices) | (Zip Code) |

Registrant $s$ telephone number, including area code: (305) 569-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $x$ No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12 b - 2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o
Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

$$
\begin{array}{cc}
\text { Class } & \text { November 6, } \mathbf{2 0 1 3} \\
\text { Common Stock, } \$ 0.01 \text { Par Value } & 100,926,893 \text { Shares }
\end{array}
$$

## BankUnited, Inc.

## Form 10-Q

For the Quarter Ended September 30, 2013

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## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

## BANKUNITED, INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS - UNAUDITED

(In thousands, except share and per share data)

|  | $\begin{gathered} \text { September 30, } \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and due from banks: |  |  |  |  |
| Non-interest bearing | \$ | 42,360 | \$ | 61,088 |
| Interest bearing |  | 16,854 |  | 21,507 |
| Interest bearing deposits at Federal Reserve Bank |  | 463,311 |  | 408,827 |
| Federal funds sold |  | 3,154 |  | 3,931 |
| Cash and cash equivalents |  | 525,679 |  | 495,353 |
| Investment securities available for sale, at fair value (including covered securities of $\$ 206,666$ and $\$ 226,505$ ) |  | 3,871,948 |  | 4,172,412 |
| Non-marketable equity securities |  | 149,816 |  | 133,060 |
| Loans held for sale |  | 844 |  | 2,129 |
| Loans (including covered loans of \$1,550,974 and \$1,864,375) |  | 7,806,563 |  | 5,571,739 |
| Allowance for loan and lease losses |  | $(59,619)$ |  | $(59,121)$ |
| Loans, net |  | 7,746,944 |  | 5,512,618 |
| FDIC indemnification asset |  | 1,265,037 |  | 1,457,570 |
| Bank owned life insurance |  | 206,296 |  | 207,069 |
| Other real estate owned (including covered OREO of \$47,546 and \$76,022) |  | 48,510 |  | 76,022 |
| Deferred tax asset, net |  | 79,954 |  | 62,274 |
| Goodwill and other intangible assets |  | 69,240 |  | 69,768 |
| Other assets |  | 343,746 |  | 187,678 |
| Total assets | \$ | 14,308,014 | \$ | 12,375,953 |
|  |  |  |  |  |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |
| Liabilities: |  |  |  |  |
| Demand deposits: |  |  |  |  |
| Non-interest bearing | \$ | 1,680,004 | \$ | 1,312,779 |
| Interest bearing |  | 632,159 |  | 542,561 |
| Savings and money market |  | 4,429,034 |  | 4,042,022 |
| Time |  | 3,106,906 |  | 2,640,711 |
| Total deposits |  | 9,848,103 |  | 8,538,073 |
| Short-term borrowings |  | 6,015 |  | 8,175 |
| Federal Home Loan Bank advances and other borrowings |  | 2,363,745 |  | 1,916,919 |
| Other liabilities |  | 204,337 |  | 106,106 |
| Total liabilities |  | 12,422,200 |  | 10,569,273 |

## Commitments and contingencies

Stockholders equity:
Common stock, par value $\$ 0.01$ per share, $400,000,000$ shares authorized; $100,860,270$ and
$95,006,729$ shares issued and outstanding

Common stock, par value $\$ 0.01$ per share, $400,000,000$ shares authorized; 100,860,270 and
$95,006,729$ shares issued and outstanding
1,009

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| Preferred stock, par value $\$ 0.01$ per share, $100,000,000$ shares authorized; $5,415,794$ shares |  |  |  |
| :--- | ---: | ---: | ---: |
| of Series A issued and outstanding at December 31,2012 | $1,327,164$ | $1,308,315$ |  |
| Paid-in capital | 504,702 | 413,385 |  |
| Retained earnings | 52,939 | 83,976 |  |
| Accumulated other comprehensive income | $1,885,814$ | $1,806,680$ |  |
| Total stockholders equity | $14,308,014$ | $\$$ | $12,375,953$ |

The accompanying notes are an integral part of these consolidated financial statements.

## BANKUNITED, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME UNAUDITED

## (In thousands, except per share data)

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans | \$ | 158,332 | \$ | 137,039 | \$ | 458,183 | \$ | 415,957 |
| Investment securities available for sale |  | 27,993 |  | 32,149 |  | 88,194 |  | 99,247 |
| Other |  | 1,359 |  | 1,117 |  | 3,780 |  | 3,306 |
| Total interest income |  | 187,684 |  | 170,305 |  | 550,157 |  | 518,510 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 15,248 |  | 16,459 |  | 44,287 |  | 50,466 |
| Borrowings |  | 8,318 |  | 14,429 |  | 23,915 |  | 45,021 |
| Total interest expense |  | 23,566 |  | 30,888 |  | 68,202 |  | 95,487 |
| Net interest income before provision for (recovery of) loan losses |  | 164,118 |  | 139,417 |  | 481,955 |  | 423,023 |
| Provision for (recovery of) loan losses (including \$(2,837), $\$ 1,021, \$(988)$ and $\$ 1,137$ for covered loans) |  | 2,604 |  | 6,374 |  | 19,452 |  | 17,866 |
| Net interest income after provision for (recovery of) loan losses |  | 161,514 |  | 133,043 |  | 462,503 |  | 405,157 |
| Non-interest income: |  |  |  |  |  |  |  |  |
| (Amortization) accretion of FDIC indemnification asset |  | $(12,354)$ |  | 3,432 |  | $(21,784)$ |  | 14,513 |
| Income from resolution of covered assets, net |  | 24,592 |  | 17,517 |  | 64,362 |  | 39,602 |
| Net loss on indemnification asset |  | $(18,377)$ |  | $(14,199)$ |  | $(47,747)$ |  | $(26,602)$ |
| FDIC reimbursement of costs of resolution of covered assets |  | 2,040 |  | 3,566 |  | 7,165 |  | 13,415 |
| Service charges and fees |  | 3,634 |  | 3,095 |  | 10,355 |  | 9,440 |
| Gain (loss) on sale of loans, net (including loss related to covered loans of $\$(4,286)$ and $\$(9,368)$ for the three and nine months ended September 30, 2013) |  | $(4,081)$ |  | 189 |  | $(8,782)$ |  | 698 |
| Gain on investment securities available for sale, net (including loss related to covered securities of \$(963) for the nine months ended September 30, 2013) |  | 1,066 |  | 6,035 |  | 6,288 |  | 6,931 |
| Mortgage insurance income |  | 310 |  | 2,571 |  | 1,212 |  | 8,910 |
| Other non-interest income |  | 4,476 |  | 3,478 |  | 14,160 |  | 16,841 |
| Total non-interest income |  | 1,306 |  | 25,684 |  | 25,229 |  | 83,748 |
| Non-interest expense: |  |  |  |  |  |  |  |  |
| Employee compensation and benefits |  | 44,117 |  | 41,968 |  | 130,219 |  | 132,544 |
| Occupancy and equipment |  | 16,571 |  | 13,725 |  | 46,994 |  | 38,776 |
| Impairment (recovery) of other real estate owned |  | (243) |  | 1,385 |  | 1,456 |  | 7,980 |
| Gain on sale of other real estate owned |  | $(1,454)$ |  | $(1,410)$ |  | $(8,576)$ |  | $(1,499)$ |
| Other real estate owned expense |  | 533 |  | 1,756 |  | 2,663 |  | 5,193 |
| Foreclosure expense |  | 2,270 |  | 3,060 |  | 4,769 |  | 9,671 |
| Deposit insurance expense |  | 1,926 |  | 2,040 |  | 5,587 |  | 5,136 |
| Professional fees |  | 4,831 |  | 3,850 |  | 17,212 |  | 11,452 |
| Telecommunications and data processing |  | 2,842 |  | 3,379 |  | 9,694 |  | 9,730 |
| Other non-interest expense |  | 12,870 |  | 7,469 |  | 33,101 |  | 25,388 |
| Total non-interest expense |  | 84,263 |  | 77,222 |  | 243,119 |  | 244,371 |
| Income before income taxes |  | 78,557 |  | 81,505 |  | 244,613 |  | 244,534 |
| Provision for income taxes |  | 24,248 |  | 31,948 |  | 88,070 |  | 95,776 |
| Net income |  | 54,309 |  | 49,557 |  | 156,543 |  | 148,758 |

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| Preferred stock dividends |  |  | 921 |  | 2,762 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net income available to common stockholders | $\$$ | 54,309 | $\$$ | 48,636 | $\$$ | 156,543 | $\$$ | 145,996 |
| Earnings per common share, basic (see Note 2) | $\$$ | 0.52 | $\$$ | 0.48 | $\$$ | 1.52 | $\$$ | 1.45 |
| Earnings per common share, diluted (see Note 2) | $\$$ | 0.52 | $\$$ | 0.48 | $\$$ | 1.51 | $\$$ | 1.44 |
| Cash dividends declared per common share | $\$$ | 0.21 | $\$$ | 0.17 | $\$$ | 0.63 | $\$$ | 0.51 |

The accompanying notes are an integral part of these consolidated financial statements.

## BANKUNITED, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME - UNAUDITED

## (In thousands)

|  | $\begin{array}{c}\text { Three Months Ended } \\ \text { September 30, }\end{array}$ |  |  | $\begin{array}{c}\text { Nine Months Ended } \\ \text { September 30, }\end{array}$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{2 0 1 2}$ |  |  |  |  |  |$]$

The accompanying notes are an integral part of these consolidated financial statements.

## BANKUNITED, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED

## (In thousands)

|  | Nine Months Ended September 30, 20132012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 156,543 | \$ | 148,758 |
| Adjustments to reconcile net income to net cash used in operating activities: |  |  |  |  |
| Amortization and accretion, net |  | $(293,443)$ |  | $(344,852)$ |
| Provision for loan losses |  | 19,452 |  | 17,866 |
| Income from resolution of covered assets, net |  | $(64,362)$ |  | $(39,602)$ |
| Net loss on indemnification asset |  | 47,747 |  | 26,602 |
| (Gain) loss on sale of loans, net |  | 8,782 |  | (698) |
| Increase in cash surrender value of bank owned life insurance |  | $(2,009)$ |  | $(2,561)$ |
| Gain on investment securities available for sale, net |  | $(6,288)$ |  | $(6,931)$ |
| Gain on sale of other real estate owned |  | $(8,576)$ |  | $(1,499)$ |
| Equity based compensation |  | 10,952 |  | 20,503 |
| Depreciation and amortization |  | 16,107 |  | 10,636 |
| Impairment of other real estate owned |  | 1,456 |  | 7,980 |
| Deferred income taxes |  | 1,761 |  | $(85,191)$ |
| Proceeds from sale of loans held for sale |  | 31,677 |  | 32,922 |
| Loans originated for sale, net of repayments |  | $(29,806)$ |  | $(29,975)$ |
| Realized tax benefits from dividend equivalents and equity based compensation |  | $(1,164)$ |  | (954) |
| Gain on acquisition |  |  |  | $(5,288)$ |
| Other: |  |  |  |  |
| (Increase) decrease in other assets |  | 7,564 |  | $(1,538)$ |
| Increase (decrease) in other liabilities |  | 60,804 |  | $(32,562)$ |
| Net cash used in operating activities |  | $(42,803)$ |  | $(286,384)$ |
|  |  |  |  |  |
| Cash flows from investing activities: |  |  |  |  |
| Net cash paid in business combination |  |  |  | $(1,626)$ |
| Purchase of investment securities available for sale |  | $(639,572)$ |  | $(1,017,933)$ |
| Proceeds from repayments of investment securities available for sale |  | 547,362 |  | 478,117 |
| Proceeds from sale of investment securities available for sale |  | 323,801 |  | 256,609 |
| Maturities and calls of investment securities available for sale |  |  |  | 71,123 |
| Purchase of non-marketable equity securities |  | $(31,137)$ |  | $(34,652)$ |
| Proceeds from redemption of non-marketable equity securities |  | 14,381 |  | 38,270 |
| Purchases of loans |  | $(906,447)$ |  | $(501,608)$ |
| Loan originations, repayments and resolutions, net |  | $(1,119,449)$ |  | $(124,236)$ |
| Proceeds from sale of loans, net |  | 85,821 |  |  |
| Decrease in FDIC indemnification asset for claims filed |  | 123,002 |  | 408,551 |
| Bank owned life insurance proceeds |  | 2,782 |  |  |
| Purchase of premises and equipment, net |  | $(16,194)$ |  | $(23,695)$ |
| Acquisition of equipment under operating lease |  | $(148,644)$ |  |  |
| Proceeds from sale of other real estate owned |  | 94,594 |  | 151,089 |
| Net cash used in investing activities |  | (1,669,700) |  | $(299,991)$ |

The accompanying notes are an integral part of these consolidated financial statements.

## BANKUNITED, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS - UNAUDITED

## (In thousands)

$\left.\begin{array}{llcc} & & \begin{array}{c}\text { Nine Months Ended September 30, } \\ \mathbf{2 0 1 3}\end{array} \\ \text { Cash flows from financing activities: } & & \mathbf{2 0 1 2}\end{array}\right)$

The accompanying notes are an integral part of these consolidated financial statements.

## BANKUNITED, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY - UNAUDITED

(In thousands, except share data)

|  | Common Shares Outstanding | Common Stock |  | $\begin{gathered} \text { Preferred } \\ \text { Shares } \\ \text { Outstanding } \end{gathered}$ | Preferred Stock |  |  | Paid-in <br> Capital <br> 1,308,315 | Retained Earnings |  | Accumulated <br> Other <br> Comprehensive <br> Income |  | $\qquad$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2012 | 95,006,729 | \$ | 950 | 5,415,794 | \$ | 54 | \$ |  | \$ | 413,385 | \$ | 83,976 | \$ | 1,806,680 |
| Comprehensive income |  |  |  |  |  |  |  |  |  | 156,543 |  | $(31,037)$ |  | 125,506 |
| Conversion of preferred shares to common shares | 5,415,794 |  | 54 | $(5,415,794)$ |  | (54) |  |  |  |  |  |  |  |  |
| Dividends |  |  |  |  |  |  |  |  |  | $(65,226)$ |  |  |  | $(65,226)$ |
| Equity based compensation | 104,585 |  | 1 |  |  |  |  | 10,951 |  |  |  |  |  | 10,952 |
| Forfeiture of unvested shares | $(43,607)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exercise of stock options | 376,769 |  | 4 |  |  |  |  | 6,734 |  |  |  |  |  | 6,738 |
| Tax benefits from dividend equivalents and equity based compensation |  |  |  |  |  |  |  | 1,164 |  |  |  |  |  | 1,164 |
| Balance at September 30, 2013 | 100,860,270 | \$ | 1,009 |  | \$ |  | \$ | 1,327,164 | \$ | 504,702 | \$ | 52,939 | \$ | 1,885,814 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance at December 31, 2011 | 97,700,829 | \$ | 977 |  | \$ |  | \$ | 1,240,068 | \$ | 276,216 | \$ | 18,019 | \$ | 1,535,280 |
| Comprehensive income |  |  |  |  |  |  |  |  |  | 148,758 |  | 56,904 |  | 205,662 |
| Exchange of common shares for preferred shares | $(5,415,794)$ |  | (54) | 5,415,794 |  | 54 |  |  |  |  |  |  |  |  |
| Equity consideration issued in acquisition | 1,676,060 |  | 17 |  |  |  |  | 39,844 |  |  |  |  |  | 39,861 |
| Dividends |  |  |  |  |  |  |  |  |  | $(52,432)$ |  |  |  | $(52,432)$ |
| Equity based compensation | 359,379 |  | 3 |  |  |  |  | 20,500 |  |  |  |  |  | 20,503 |
| Forfeiture of unvested shares | $(49,831)$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Exercise of stock options | 201,895 |  | 2 |  |  |  |  | 2,897 |  |  |  |  |  | 2,899 |
| Tax benefits from dividend equivalents and equity based compensation |  |  |  |  |  |  |  | 954 |  |  |  |  |  | 954 |
| Balance at September 30, 2012 | 94,472,538 | \$ | 945 | 5,415,794 | \$ | 54 | \$ | 1,304,263 | \$ | 372,542 | \$ | 74,923 | \$ | 1,752,727 |

The accompanying notes are an integral part of these consolidated financial statements.

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

## Note 1 Basis of Presentation and Summary of Significant Accounting Policies

The consolidated financial statements include the accounts of BankUnited, Inc. (BankUnited, Inc. or BKU ), a national bank holding company and its wholly-owned subsidiaries, BankUnited, National Association (BankUnited or the Bankd)BankUnited Investment Services, Inc. ( BUIS ), collectively, the Company. BankUnited, a national banking association headquartered in Miami Lakes, Florida, provides a full range of banking and related services to individual and corporate customers through 98 branches located in 15 Florida counties and 5 branches located in the New York metropolitan area as of September 30, 2013. BUIS was a Florida insurance agency providing wealth management and financial planning services. The operations of BUIS were discontinued in May 2013 and were not significant to the consolidated results of operations or financial position of the Company for any period presented.

On May 21, 2009, BankUnited acquired substantially all of the assets and assumed all of the non-brokered deposits and substantially all of the other liabilities of BankUnited, FSB from the Federal Deposit Insurance Corporation ( FDIC ) in a transaction referred to as the FSB Acquisition. Neither the Company nor the Bank had any substantive operations prior to May 21, 2009. In connection with the FSB Acquisition, BankUnited entered into Loss Sharing Agreements with the FDIC ( Loss Sharing Agreements ) that cover single family residential mortgage loans, commercial real estate, commercial and industrial and consumer loans, certain investment securities and other real estate owned ( OREO ), collectively referred to as the covered assets. Pursuant to the terms of the Loss Sharing Agreements, the covered assets are subject to a stated loss threshold whereby the FDIC will reimburse BankUnited for $80 \%$ of losses related to the covered assets up to $\$ 4.0$ billion and $95 \%$ of losses in excess of this amount, beginning with the first dollar of loss incurred.

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X of the Securities and Exchange Commission (the SEC ). Accordingly, they do not include all of the information and footnotes required for a fair presentation of financial position, results of operations and cash flows in conformity with U.S. generally accepted accounting principles ( GAAP ) and should be read in conjunction with the Company s consolidated financial statements and the notes thereto appearing iBKU s Annual Report on Form 10-K for the year ended December 31, 2012 filed with the SEC. In the opinion of management, all adjustments, consisting of normal recurring adjustments, considered necessary for a fair presentation have been included. Operating results for the nine months ended September 30, 2013 are not necessarily indicative of the results that may be expected in future periods.

Certain amounts presented for prior periods have been reclassified to conform to the current period presentation.

## Accounting Estimates

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses and disclosures of contingent assets and liabilities. Actual results could differ significantly from
these estimates.

Significant estimates include the allowance for loan and lease losses, the amount and timing of expected cash flows from covered assets and the FDIC indemnification asset, the fair values of investment securities and other financial instruments and the valuation of OREO. Management has used information provided by third party valuation specialists to assist in the determination of the fair values of investment securities and OREO.

## Note 2 Earnings Per Common Share

The computation of basic and diluted earnings per common share is presented below for the periods indicated (in thousands, except share and per share data):

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

|  | Three Months Ended September 30, 2013 <br> 2012 |  |  |  | Nine Months Ended September 30, 2013 <br> 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic earnings per common share: |  |  |  |  |  |  |  |  |
| Numerator: |  |  |  |  |  |  |  |  |
| Net income | \$ | 54,309 | \$ | 49,557 | \$ | 156,543 | \$ | 148,758 |
| Preferred stock dividends |  |  |  | (921) |  |  |  | $(2,762)$ |
| Net income available to common stockholders |  | 54,309 |  | 48,636 |  | 156,543 |  | 145,996 |
| Distributed and undistributed earnings allocated to participating securities |  | $(2,132)$ |  | $(3,536)$ |  | $(7,427)$ |  | $(10,505)$ |
| Income allocated to common stockholders for basic earnings per common share | \$ | 52,177 | \$ | 45,100 | \$ | 149,116 | \$ | 135,491 |
| Denominator: |  |  |  |  |  |  |  |  |
| Weighted average common shares outstanding |  | 100,737,319 |  | 94,196,429 |  | 99,131,377 |  | 94,856,763 |
| Less average unvested stock awards |  | $(1,085,044)$ |  | $(746,934)$ |  | (1,118,496) |  | $(1,184,068)$ |
| Weighted average shares for basic earnings per common share |  | 99,652,275 |  | 93,449,495 |  | 98,012,881 |  | 93,672,695 |
| Basic earnings per common share | \$ | 0.52 | \$ | 0.48 | \$ | 1.52 | \$ | 1.45 |
| Diluted earnings per common share: |  |  |  |  |  |  |  |  |
| Numerator: |  |  |  |  |  |  |  |  |
| Income allocated to common stockholders for basic earnings per common share | \$ | 52,177 | \$ | 45,100 | \$ | 149,116 | \$ | 135,491 |
| Adjustment for earnings reallocated from participating securities |  | 4 |  | 2,615 |  | 1,264 |  | 15 |
| Income used in calculating diluted earnings per common share | \$ | 52,181 | \$ | 47,715 | \$ | 150,380 | \$ | 135,506 |
| Denominator: |  |  |  |  |  |  |  |  |
| Average shares for basic earnings per common share |  | 99,652,275 |  | 93,449,495 |  | 98,012,881 |  | 93,672,695 |
| Dilutive effect of stock options and preferred shares |  | 196,190 |  | 5,613,427 |  | 1,626,264 |  | 187,582 |
| Weighted average shares for diluted earnings per common share |  | 99,848,465 |  | 99,062,922 |  | 99,639,145 |  | 93,860,277 |
| Diluted earnings per common share | \$ | 0.52 | \$ | 0.48 | \$ | 1.51 | \$ | 1.44 |

The following potentially dilutive securities were outstanding at September 30, 2013 and 2012 but excluded from the calculation of diluted earnings per common share for the periods indicated because their inclusion would have been anti-dilutive:

|  | Three Months Ended September 30, |  | Nine Months Ended September 30, <br> 3013 |  |
| :--- | :---: | :---: | :---: | ---: |
| Unvested shares | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| Stock options and warrants | $1,139,864$ | $6,93,322$ | $1,139,864$ | 973,222 |
| Convertible preferred shares | $6,408,702$ | $6,963,394$ | $6,408,702$ | $6,963,394$ |

Note 3 Investment Securities Available for Sale

Investment securities available for sale consisted of the following at the dates indicated (in thousands):

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| Private label residential mortgage-backed securities and CMOs |  | 143,739 |  | 58,266 |  | (185) |  | 201,820 |  | 243,029 |  | 3,437 |  | (201) |  | 246,265 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Private label commercial mortgage-backed securities |  |  |  |  |  |  |  |  |  | 413,110 |  | 19,982 |  |  |  | 433,092 |
| Collateralized loan obligations |  |  |  |  |  |  |  |  |  | 252,280 |  | 908 |  |  |  | 253,188 |
| Non-mortgage asset-backed securities |  |  |  |  |  |  |  |  |  | 233,791 |  | 7,672 |  | (117) |  | 241,346 |
| Mutual funds and preferred stocks |  | 16,382 |  | 1,439 |  | (361) |  | 17,460 |  | 125,127 |  | 7,066 |  |  |  | 132,193 |
| State and municipal obligations |  |  |  |  |  |  |  |  |  | 25,127 |  | 249 |  | (23) |  | 25,353 |
| Small Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Administration securities |  |  |  |  |  |  |  |  |  | 333,423 |  | 6,187 |  |  |  | 339,610 |
| Other debt securities |  | 3,723 |  | 3,502 |  |  |  | 7,225 |  | 9,164 |  | 561 |  |  |  | 9,725 |
|  | \$ | 163,844 | \$ | 63,207 | \$ | (546) | \$ | 226,505 | \$ | 3,823,683 | \$ | 122,656 | \$ | (432) | \$ | 3,945,907 |

At September 30, 2013, contractual maturities of investment securities available for sale, adjusted for anticipated prepayments of mortgage-backed and other pass-through securities, were as follows (in thousands):

|  | Amortized Cost |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: |
| Due in one year or less | \$ | 496,559 | \$ | 522,532 |
| Due after one year through five years |  | 1,948,189 |  | 2,000,144 |
| Due after five years through ten years |  | 981,367 |  | 999,316 |
| Due after ten years |  | 191,922 |  | 204,012 |
| Mutual funds and preferred stocks with no stated maturity |  | 140,662 |  | 145,944 |
|  | \$ | 3,758,699 | \$ | 3,871,948 |

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Based on the Company s proprietary assumptions, the estimated weighted average life of the investment portfolio as oSeptember 30, 2013 was 4.3 years. The effective duration of the investment portfolio as of September 30, 2013 was 1.8 years. The model results are based on assumptions that may differ from actual results.

The carrying value of securities pledged as collateral for Federal Home Loan Bank ( FHLB ) advances, public deposits, interest rate swaps, securities sold under agreements to repurchase and to secure borrowing capacity at the Federal Reserve Bank totaled $\$ 0.9$ billion at September 30, 2013 and December 31, 2012.

The following table provides information about gains and losses on investment securities available for sale for the periods indicated (in thousands):

|  | Three Months Ended September 30, 2013 2012 |  |  |  | Nine Months Ended September 30, 2013 <br> 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Proceeds from sale of investment securities available for sale | \$ | 81,971 | \$ | 117,355 | \$ | 323,801 | \$ | 256,609 |
| Gross realized gains | \$ | 1,155 | \$ | 6,035 | \$ | 7,345 | \$ | 7,229 |
| Gross realized losses |  | (89) |  |  |  | (94) |  | (298) |
| Net realized gain |  | 1,066 |  | 6,035 |  | 7,251 |  | 6,931 |
| Other-than-temporary impairment ( OTTI ) |  |  |  |  |  | (963) |  |  |
| Gain on investment securities available for sale, net | \$ | 1,066 | \$ | 6,035 | \$ | 6,288 | \$ | 6,931 |

During the nine months ended September 30, 2013, OTTI was recognized on an intermediate term mortgage mutual fund investment which had been in a continuous unrealized loss position for 34 months. Due primarily to the length of time the investment had been in a continuous unrealized loss position and an increasing measure of impairment, the Company determined the impairment to be other than temporary. This security is covered under the Loss Sharing Agreements, therefore, the impact of the impairment was significantly mitigated by an increase of $\$ 770$ thousand in the FDIC indemnification asset, reflected in the consolidated statement of income line item Net loss on indemnification asset

The following tables present the aggregate fair value and the aggregate amount by which amortized cost exceeded fair value for investment securities in unrealized loss positions, aggregated by investment category and length of time that individual securities had been in continuous unrealized loss positions, at the dates indicated (in thousands):

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|  | Less than 12 Months |  |  |  | 12 Months or Greater |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | UnrealizedLosses |  | Fair <br> Value |  | Unrealized Losses |  | Fair Value |  | UnrealizedLosses |  |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities | \$ | 395,950 | \$ | $(5,824)$ | \$ |  | \$ |  | \$ | 395,950 | \$ | $(5,824)$ |
| U.S. Government agency and sponsored enterprise commercial mortgage-backed securities |  | 17,641 |  | (159) |  |  |  |  |  | 17,641 |  | (159) |
| Re-Remics |  | 93,820 |  | (392) |  |  |  |  |  | 93,820 |  | (392) |
| Private label residential mortgage-backed securities and CMOs |  | 82,175 |  | $(1,514)$ |  | 1,405 |  | (90) |  | 83,580 |  | $(1,604)$ |
| Private label commercial mortgage-backed securities |  | 307,952 |  | $(12,409)$ |  |  |  |  |  | 307,952 |  | $(12,409)$ |
| Collateralized loan obligations |  | 143,469 |  | (554) |  |  |  |  |  | 143,469 |  | (554) |
| Non-mortgage asset-backed securities |  | 16,392 |  | (37) |  |  |  |  |  | 16,392 |  | (37) |
| Mutual funds and preferred stocks |  | 67,567 |  | $(1,603)$ |  |  |  |  |  | 67,567 |  | $(1,603)$ |
|  | \$ | 1,124,966 | \$ | $(22,492)$ | \$ | 1,405 | \$ | (90) | \$ | 1,126,371 | \$ | $(22,582)$ |

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|  | Less than 12 Mon |  |  |  | December 31, 2012 <br> 12 Months or Greater |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FairValue |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  | Fair <br> Value |  | Unrealized Losses |  |
| U.S. Treasury and Government agency securities | \$ | 5,000 | \$ | (1) | \$ |  | \$ |  | \$ | 5,000 | \$ | (1) |
| Re-Remics |  | 42,018 |  | (16) |  | 8,833 |  | (74) |  | 50,851 |  | (90) |
| Private label residential mortgage-backed securities and CMOs |  | 53,537 |  | (185) |  | 6,080 |  | (201) |  | 59,617 |  | (386) |
| Non-mortgage asset-backed securities |  |  |  |  |  | 10,566 |  | (117) |  | 10,566 |  | (117) |
| Mutual funds and preferred stocks |  |  |  |  |  | 15,082 |  | (361) |  | 15,082 |  | (361) |
| State and municipal obligations |  | 2,902 |  | (23) |  |  |  |  |  | 2,902 |  | (23) |
|  | \$ | 103,457 | \$ | (225) | \$ | 40,561 | \$ | (753) | \$ | 144,018 | \$ | (978) |

The Company monitors its investment securities available for sale for OTTI on an individual security basis. As discussed above, one security was determined to be other than temporarily impaired during the nine months ended September 30, 2013. No securities were determined to be other than temporarily impaired during the nine months ended September 30, 2012. The Company does not intend to sell securities that are in significant unrealized loss positions and it is not more likely than not that the Company will be required to sell these securities before recovery of the amortized cost basis, which may be at maturity. At September 30, 2013, 65 securities were in unrealized loss positions. Generally, increases in unrealized losses on investment securities available for sale arising during the nine months ended September 30, 2013 were attributable to an increase in medium and long-term market interest rates during the period and in certain cases, widening credit spreads and increases in liquidity premiums in response to rate volatility. The amount of impairment related to five of these securities was considered insignificant, totaling approximately $\$ 28$ thousand and no further analysis with respect to these securities was considered necessary. The basis for concluding that impairment of the remaining securities is not other-than-temporary is further described below:

## U.S. Government agency and sponsored enterprise residential and commercial mortgage-backed securities:

At September 30, 2013, 13 U.S. Government agency and sponsored enterprise residential and commercial mortgage-backed securities were in unrealized loss positions. All of these securities had been in unrealized loss positions for six months or less. The amount of impairment of each of the individual securities was less than $3 \%$ of amortized cost. The timely payment of principal and interest on these securities is explicitly or implicitly guaranteed by the U.S. Government. Given the limited severity and duration of impairment and the expectation of timely payment of principal and interest, the impairments were considered to be temporary.

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At September 30, 2013, 17 private label residential mortgage-backed securities and Re-Remics were in unrealized loss positions. These securities were assessed for OTTI using third-party developed credit and prepayment behavioral models and CUSIP level constant default rates, voluntary prepayment rates and loss severity and delinquency assumptions. The results of these assessments were not indicative of credit losses related to any of these securities as of September 30, 2013. Thirteen of the securities had been in unrealized loss positions for five months or less and three for eleven months or less. These securities evidenced unrealized losses ranging from less than $1 \%$ to $5 \%$ of amortized cost. The remaining security had been in an unrealized loss position for 27 months and evidenced an unrealized loss of $8 \%$ of amortized cost. The market for this security is thin and the market price is adversely affected by lack of liquidity. This bond is considered an odd lot which can be detrimental to potential bids for the security. Given the generally limited duration and severity of impairment and the expectation of timely recovery of outstanding principal, the impairments were considered to be temporary.

Private label commercial mortgage-backed securities:

At September 30, 2013, 12 private label commercial mortgage-backed securities were in unrealized loss positions. Eleven of these securities had been in unrealized loss positions for five months or less and one for nine

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

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months; the amount of impairment ranged from less than $1 \%$ to $6 \%$ of amortized cost. These securities were assessed for OTTI using third-party developed models, incorporating assumptions consistent with the collateral characteristics of each security. The results of this analysis were not indicative of expected credit losses. Securities in this class generally have longer durations than the portfolio as a whole, so were more significantly impacted by the increase in rates. Given the limited severity and duration of impairment and the expectation of timely recovery of outstanding principal, the impairments were considered to be temporary.

## Collateralized loan obligations:

At September 30, 2013, seven collateralized loan obligations were in unrealized loss positions. These securities had been in unrealized loss positions for five months or less and the amount of impairment was less than $1 \%$ of amortized cost. These securities were assessed for OTTI using internally developed models, incorporating market convention assumptions consistent with the collateral characteristics of each security. The results of this analysis were not indicative of expected credit losses. Given the limited severity and duration of impairment and the expectation of timely recovery of outstanding principal, the impairments were considered to be temporary.

Non-mortgage asset-backed securities:

At September 30, 2013, two non-mortgage asset-backed securities were in unrealized loss positions. These securities had been in unrealized loss positions for four months or less and the amount of impairment of each of the individual securities was less than $1 \%$ of amortized cost. These securities were assessed for OTTI using a third-party developed credit and prepayment behavioral model and CUSIP level constant default rates, voluntary prepayment rates and loss severity and delinquency assumptions. The results of this analysis were not indicative of expected credit losses. Given the limited severity and duration of impairment and the expectation of timely recovery of outstanding principal, the impairments were considered to be temporary.

## Mutual funds:

At September 30, 2013, three investments in one mutual fund were in unrealized loss positions. These investments had been in unrealized loss positions for five months or less and the amount of impairment was less than $4 \%$ of amortized cost. The majority of the underlying holdings of the mutual fund are either explicitly or implicitly guaranteed by the U.S. Government. Given the limited severity and duration of impairment, the impairments were considered to be temporary.

At September 30, 2013, six investments in two financial institution preferred stocks were in unrealized loss positions. These securities had been in unrealized loss positions for five months or less and the amount of impairment was less than $4 \%$ of amortized cost. Given the limited duration and results of the Company $s$ analysis of the financial condition of the issuers of the financial institution preferred stocks, the impairments were considered to be temporary.

## Note 4 Loans and Allowance for Loan and Lease Losses

A significant portion of the Company s loan portfolio consists of loans acquired in the FSB Acquisition. Substantially all of these loans are covered under BankUnited s Loss Sharing Agreements (the covered loans ). Loans originated or purchased since the FSB Acquisition ( new loans ) are not covered by the Loss Sharing Agreements. Covered loans may be further segregated between those acquired with evidence of deterioration in credit quality since origination (Acquired Credit Impaired or ACI loans) and those acquired without evidence of deterioration in credit quality since origination ( non-ACI loans).

Loans consisted of the following at the dates indicated (dollars in thousands):

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September 30, 2013

|  | Covered Loans |  |  |  | September 30, 2013 <br> Non-Covered Loans |  |  |  | Total |  | Percent of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ACI |  | Non-ACI |  | ACI |  | New Loans |  |  |  |  |
| Residential: |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 1,101,579 | \$ | 75,563 | \$ |  | \$ | 1,604,404 | \$ | 2,781,546 | 35.7\% |
| Home equity loans and lines of credit |  | 42,108 |  | 135,019 |  |  |  | 1,657 |  | 178,784 | 2.3\% |
|  |  | 1,143,687 |  | 210,582 |  |  |  | 1,606,061 |  | 2,960,330 | 38.0\% |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |
| Multi-family |  | 35,516 |  | 636 |  | 8,043 |  | 658,275 |  | 702,470 | 9.0\% |
| Commercial real estate |  | 148,201 |  | 359 |  | 6,652 |  | 1,436,063 |  | 1,591,275 | 20.4\% |
| Construction and land |  | 11,295 |  | 742 |  |  |  | 78,096 |  | 90,133 | 1.2\% |
| Commercial and industrial |  | 6,361 |  | 6,786 |  |  |  | 1,954,853 |  | 1,968,000 | 25.3\% |
| Lease financing |  |  |  |  |  |  |  | 324,993 |  | 324,993 | 4.2\% |
|  |  | 201,373 |  | 8,523 |  | 14,695 |  | 4,452,280 |  | 4,676,871 | 60.1\% |
| Consumer |  | 1,617 |  |  |  |  |  | 149,840 |  | 151,457 | 1.9\% |
| Total loans |  | 1,346,677 |  | 219,105 |  | 14,695 |  | 6,208,181 |  | 7,788,658 | 100.0\% |
| Premiums, discounts and deferred fees and costs, net |  |  |  | $(14,808)$ |  |  |  | 32,713 |  | 17,905 |  |
| Loans net of premiums, discounts, deferred fees and costs |  | 1,346,677 |  | 204,297 |  | 14,695 |  | 6,240,894 |  | 7,806,563 |  |
| Allowance for loan and lease losses |  | $(3,345)$ |  | $(10,743)$ |  |  |  | $(45,531)$ |  | $(59,619)$ |  |
| Loans, net | \$ | 1,343,332 | \$ | 193,554 | \$ | 14,695 | \$ | 6,195,363 | \$ | 7,746,944 |  |


|  | Covered Loans |  |  |  | December 31, 2012 <br> Non-Covered Loans |  |  |  | Total |  | Percent of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ACI |  | Non-ACI |  | ACI |  | New Loans |  |  |  |  |
| Residential: |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 1,300,109 | \$ | 93,438 | \$ |  | \$ | 920,713 | \$ | 2,314,260 | 41.5\% |
| Home equity loans and lines of credit |  | 52,499 |  | 157,691 |  |  |  | 1,954 |  | 212,144 | 3.8\% |
|  |  | 1,352,608 |  | 251,129 |  |  |  | 922,667 |  | 2,526,404 | 45.3\% |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |
| Multi-family |  | 56,148 |  | 716 |  |  |  | 307,183 |  | 364,047 | 6.5\% |
| Commercial real estate |  | 173,732 |  | 910 |  | 4,087 |  | 794,706 |  | 973,435 | 17.5\% |
| Construction and land |  | 18,064 |  | 829 |  |  |  | 72,361 |  | 91,254 | 1.6\% |
| Commercial and industrial |  | 14,608 |  | 11,627 |  |  |  | 1,334,991 |  | 1,361,226 | 24.4\% |
| Lease financing |  |  |  |  |  |  |  | 225,980 |  | 225,980 | 4.1\% |
|  |  | 262,552 |  | 14,082 |  | 4,087 |  | 2,735,221 |  | 3,015,942 | 54.1\% |
| Consumer |  | 2,239 |  |  |  |  |  | 33,526 |  | 35,765 | 0.6\% |
| Total loans |  | 1,617,399 |  | 265,211 |  | 4,087 |  | 3,691,414 |  | 5,578,111 | 100.0\% |
| Premiums, discounts and deferred fees and costs, net |  |  |  | $(18,235)$ |  |  |  | 11,863 |  | $(6,372)$ |  |
| Loans net of premiums, discounts, deferred fees and costs |  | 1,617,399 |  | 246,976 |  | 4,087 |  | 3,703,277 |  | 5,571,739 |  |
|  |  | $(8,019)$ |  | $(9,874)$ |  |  |  | $(41,228)$ |  | $(59,121)$ |  |

Allowance for loan and lease losses
Loans, net

| $\$$ | $1,609,380$ | $\$$ | 237,102 | $\$$ | 4,087 | $\$$ | $3,662,049$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $5,512,618$ |  |  |  |  |  |  |  |  |

At September 30, 2013 and December 31, 2012, the unpaid principal balance ( UPB ) of ACI loans was $\$ 3.5$ billion and $\$ 4.2$ billion, respectively.

During the three and nine months ended September 30, 2013 and 2012, the Company purchased 1-4 single family residential loans totaling $\$ 331.2$ million, $\$ 906.4$ million, $\$ 159.9$ million, and $\$ 501.6$ million, respectively.

At September 30, 2013, the Company had pledged real estate loans with UPB of approximately $\$ 5.6$ billion and carrying amounts of approximately $\$ 3.7$ billion as security for FHLB advances.

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During the periods indicated, the Company sold covered 1-4 single family residential loans to third parties on a non-recourse basis. The following table summarizes the impact of these transactions (in thousands):

|  |  | Three Months Ended <br> September 30, 2013 | Nine Months Ended <br> September 30, 2013 |  |
| :--- | :---: | :---: | :---: | :---: |
| Unpaid principal balance of loans sold | $\$$ | 62,963 | $\$$ | 165,201 |
| Cash proceeds, net of transaction costs | $\$$ | 32,639 | $\$$ | 85,821 |
| Carrying value of loans sold |  | 23,694 | 56,196 |  |
| Net pre-tax impact on earnings, excluding gain on indemnification <br> asset | $\$$ | 8,945 | $\$$ | 29,625 |
| Loss on sale of covered loans | $\$$ | $(4,286)$ | $\$$ | $(9,368)$ |
| Proceeds recorded in interest income | $\$$ | 13,231 | 38,993 |  |
|  | 8,945 | $\$$ | 29,625 |  |
| Gain on indemnification asset | $\$$ | 5,626 | $\$$ | 11,794 |

The Company did not sell any covered loans during the three and nine months ended September 30, 2012.

For the three and nine months ended September 30, 2013, loans with UPB of $\$ 26.0$ million and $\$ 75.9$ million, respectively, were sold from a pool of ACI loans with a zero carrying value. Proceeds of the sale of loans from this pool, representing realization of accretable yield, were recorded in interest income. The loss on the sale of loans from the remaining pools, representing the difference between the carrying amount and consideration received, was recorded in Gain (loss) on sale of loans, net in the accompanying consolidated statements of income. These losses were mitigated by increases in the FDIC indemnification asset, reflected in the consolidated statement of income line item Net loss on indemnification asset. Reimbursements from the FDIC under the terms of the Loss Sharing Agreements are calculated based on UPB rather than on the carrying value of the loans; therefore the amount of gain on indemnification asset reflected in the table above also includes amounts reimbursable from the FDIC related to loans sold from the pool with a zero carrying value.

## Allowance for loan and lease losses

Activity in the allowance for loan and lease losses ( ALLL ) is summarized as follows for the periods indicated (in thousands):

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|  | Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  | September 30, 2013 |  |  |  | Total |  | Residential |  | September 30, 2012 |  |  |  | Total |  |
| Beginning balance | \$ | 18,115 | \$ | 39,514 | \$ | 802 | \$ | 58,431 | \$ | 16,331 | \$ | 39,270 | \$ | 34 | \$ | 55,635 |
| Provision for (recovery of) loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACI loans |  |  |  | (842) |  |  |  | (842) |  |  |  | (867) |  |  |  | (867) |
| Non-ACI loans |  | $(1,815)$ |  | (180) |  |  |  | $(1,995)$ |  | 1,863 |  | 25 |  |  |  | 1,888 |
| New loans |  | 963 |  | 3,606 |  | 872 |  | 5,441 |  | 752 |  | 4,536 |  | 65 |  | 5,353 |
| Total provision |  | (852) |  | 2,584 |  | 872 |  | 2,604 |  | 2,615 |  | 3,694 |  | 65 |  | 6,374 |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACI loans |  |  |  | (117) |  |  |  | (117) |  |  |  | (296) |  |  |  | (296) |
| Non-ACI loans |  | $(1,317)$ |  |  |  |  |  | $(1,317)$ |  | (851) |  | (181) |  |  |  | $(1,032)$ |
| New loans |  | (10) |  | (458) |  | (118) |  | (586) |  |  |  | (578) |  |  |  | (578) |
| Total charge-offs |  | $(1,327)$ |  | (575) |  | (118) |  | $(2,020)$ |  | (851) |  | $(1,055)$ |  |  |  | $(1,906)$ |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-ACI loans |  | 3 |  | 144 |  |  |  | 147 |  | 25 |  | 106 |  |  |  | 131 |
| New loans |  |  |  | 417 |  | 40 |  | 457 |  |  |  | 182 |  |  |  | 182 |
| Total recoveries |  | 3 |  | 561 |  | 40 |  | 604 |  | 25 |  | 288 |  |  |  | 313 |
| Ending balance | \$ | 15,939 | \$ | 42,084 | \$ | 1,596 | \$ | 59,619 | \$ | 18,120 | \$ | 42,197 | \$ | 99 | \$ | 60,416 |


|  | Nine Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  | Commercial |  | Consumer |  | Total |  | Residential |  | Commercial |  | Consumer |  | Total |  |
| Beginning balance | \$ | 19,164 | \$ | 39,543 | \$ | 414 | \$ | 59,121 | \$ | 10,175 | \$ | 38,176 | \$ | 51 | \$ | 48,402 |
| Provision for (recovery of) loan losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACI loans |  |  |  | $(2,440)$ |  |  |  | $(2,440)$ |  |  |  | $(3,649)$ |  |  |  | $(3,649)$ |
| Non-ACI loans |  | 4,241 |  | $(2,789)$ |  |  |  | 1,452 |  | 6,505 |  | $(1,719)$ |  |  |  | 4,786 |
| New loans |  | $(4,423)$ |  | 23,554 |  | 1,309 |  | 20,440 |  | 4,164 |  | 12,519 |  | 46 |  | 16,729 |
| Total provision |  | (182) |  | 18,325 |  | 1,309 |  | 19,452 |  | 10,669 |  | 7,151 |  | 46 |  | 17,866 |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACI loans |  |  |  | $(2,234)$ |  |  |  | $(2,234)$ |  |  |  | $(2,761)$ |  |  |  | $(2,761)$ |
| Non-ACI loans |  | $(3,051)$ |  | (172) |  |  |  | $(3,223)$ |  | $(2,751)$ |  | (321) |  |  |  | $(3,072)$ |
| New loans |  | (10) |  | $(16,628)$ |  | (199) |  | $(16,837)$ |  |  |  | $(1,694)$ |  |  |  | $(1,694)$ |
| Total charge-offs |  | $(3,061)$ |  | $(19,034)$ |  | (199) |  | $(22,294)$ |  | $(2,751)$ |  | $(4,776)$ |  |  |  | $(7,527)$ |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-ACI loans |  | 18 |  | 2,622 |  |  |  | 2,640 |  | 27 |  | 1,382 |  |  |  | 1,409 |
| New loans |  |  |  | 628 |  | 72 |  | 700 |  |  |  | 264 |  | 2 |  | 266 |
| Total recoveries |  | 18 |  | 3,250 |  | 72 |  | 3,340 |  | 27 |  | 1,646 |  | 2 |  | 1,675 |
| Ending balance | \$ | 15,939 | \$ | 42,084 | \$ | 1,596 | \$ | 59,619 | \$ | 18,120 | \$ | 42,197 | \$ | 99 | \$ | 60,416 |

The impact of provisions for (recoveries of) losses on covered loans is significantly mitigated by increases (decreases) in the FDIC indemnification asset, recorded in the consolidated statement of income line item Net loss on indemnification assetIncreases (decreases) in the FDIC indemnification asset of $\$(2.3)$ million and $\$(0.9)$ million were reflected in non-interest income for the three and nine months ended

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September 30, 2013, respectively, and $\$ 0.9$ million and $\$ 1.6$ million for the three and nine months ended September 30, 2012, respectively, related to the provision for (recovery of) loan losses on covered loans, including both ACI and non-ACI loans.

The following table presents information about the balance of the ALLL and related loans at the dates indicated (in thousands):

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

|  | September 30, 2013 |  |  |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  | Commercial |  | Consumer |  | Total |  | Residential |  | Commercial |  | Consumer |  | Total |  |
| Allowance for loan and lease losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance | \$ | 15,939 | \$ | 42,084 | \$ | 1,596 | \$ | 59,619 | \$ | 19,164 | \$ | 39,543 | \$ | 414 | \$ | 59,121 |
| Ending balance: non-ACI and new loans individually evaluated for impairment | \$ | 900 | \$ | 5,034 | \$ |  | \$ | 5,934 | \$ | 984 | \$ | 1,533 | \$ |  | \$ | 2,517 |
| Ending balance: non-ACI and new loans collectively evaluated for impairment | \$ | 15,039 | \$ | 33,705 | \$ | 1,596 | \$ | 50,340 | \$ | 18,180 | \$ | 29,991 | \$ | 414 | \$ | 48,585 |
| Ending balance: ACI | \$ |  | \$ | 3,345 | \$ |  | \$ | 3,345 | \$ |  | \$ | 8,019 | \$ |  | \$ | 8,019 |
| Ending balance: non-ACI | \$ | 10,279 | \$ | 464 | \$ |  | \$ | 10,743 | \$ | 9,071 | \$ | 803 | \$ |  | \$ | 9,874 |
| Ending balance: new loans | \$ | 5,660 | \$ | 38,275 | \$ | 1,596 | \$ | 45,531 | \$ | 10,093 | \$ | 30,721 | \$ | 414 | \$ | 41,228 |
| Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ending balance (1) | \$ | 2,960,330 | \$ | 4,676,871 | \$ | 151,457 | \$ | 7,788,658 | \$ | 2,526,404 | \$ | 3,015,942 | \$ | 35,765 | \$ | 5,578,111 |
| Ending balance: non-ACI and new loans individually evaluated for impairment (1) | \$ | 6,397 | \$ | 23,854 | \$ |  | \$ | 30,251 | \$ | 5,302 | \$ | 24,698 | \$ |  | \$ | 30,000 |
| Ending balance: non-ACI and new loans collectively evaluated for impairment (1) | \$ | 1,810,246 | \$ | 4,436,949 | \$ | 149,840 | \$ | 6,397,035 | \$ | 1,168,494 | \$ | 2,724,605 | \$ | 33,526 | \$ | 3,926,625 |
| Ending balance: ACI loans | \$ | 1,143,687 | \$ | 216,068 | \$ | 1,617 | \$ | 1,361,372 | \$ | 1,352,608 | \$ | 266,639 | \$ | 2,239 | \$ | 1,621,486 |

(1) Ending balance of loans is before premiums, discounts, deferred fees and costs.

## Credit quality information - New and non-ACI loans

Commercial relationships on non-accrual status with internal risk ratings of substandard or doubtful and with committed balances greater than or equal to $\$ 750,000$ as well as loans that have been modified in troubled debt restructurings ( TDRs ) are individually evaluated for impairment. The tables below present information about new and non-ACI loans individually evaluated for impairment and identified as impaired at the dates indicated (in thousands):

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

|  | Recorded <br> Investment |  | September 30, 2013 <br> Unpaid <br> Principal <br> Balance |  | Related <br> Specific <br> Allowance |  | Recorded <br> Investment |  | December 31, 2012 <br> Unpaid Principal Balance |  | Related <br> Specific <br> Allowance |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| New loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| With no specific allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |
| Multi-family | \$ |  | \$ |  | \$ |  | \$ | 3,649 | \$ | 3,649 | \$ |  |
| Commercial real estate |  | 3,313 |  | 3,315 |  |  |  | 1,564 |  | 1,564 |  |  |
| Commercial and industrial |  | 3,474 |  | 3,473 |  |  |  | 9,858 |  | 9,860 |  |  |
| With a specific allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  | 13,707 |  | 13,722 |  | 4,263 |  | 4,377 |  | 4,381 |  | 649 |
| Lease financing |  | 1,345 |  | 1,345 |  | 771 |  | 1,677 |  | 1,677 |  | 884 |
| Total: |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  |
| Commercial |  | 21,839 |  | 21,855 |  | 5,034 |  | 21,125 |  | 21,131 |  | 1,533 |
|  | \$ | 21,839 | \$ | 21,855 | \$ | 5,034 | \$ | 21,125 | \$ | 21,131 | \$ | 1,533 |
| Non-ACI loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| With no specific allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 353 | \$ | 420 | \$ |  | \$ | 375 | \$ | 446 | \$ |  |
| Home equity loans and lines of credit |  | 1,517 |  | 1,544 |  |  |  | 176 |  | 179 |  |  |
| Commercial real estate |  |  |  |  |  |  |  | 59 |  | 59 |  |  |
| Commercial and industrial |  | 1,996 |  | 1,999 |  |  |  | 3,506 |  | 3,508 |  |  |
| With a specific allowance recorded: |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential |  | 3,557 |  | 4,234 |  | 849 |  | 3,577 |  | 4,252 |  | 970 |
| Home equity loans and lines of credit |  | 196 |  | 199 |  | 51 |  | 417 |  | 425 |  | 14 |
| Total: |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | \$ | 5,623 | \$ | 6,397 | \$ | 900 | \$ | 4,545 | \$ | 5,302 | \$ | 984 |
| Commercial |  | 1,996 |  | 1,999 |  |  |  | 3,565 |  | 3,567 |  |  |
|  | \$ | 7,619 | \$ | 8,396 | \$ | 900 | \$ | 8,110 | \$ | 8,869 | \$ | 984 |

Interest income recognized on impaired loans after impairment was not significant for any of the periods presented.

The following table presents the average recorded investment in impaired new and non-ACI loans for the periods indicated (in thousands):


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| Residential: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1-4 single family residential | \$ |  | \$ | 3,907 | \$ |  | \$ | 3,409 | \$ |  | \$ | 3,930 | \$ |  | \$ | 2,459 |
| Home equity loans and lines of credit |  |  |  | 1,727 |  |  |  |  |  |  |  | 1,385 |  |  |  |  |
|  |  |  |  | 5,634 |  |  |  | 3,409 |  |  |  | 5,315 |  |  |  | 2,459 |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Multi-family |  |  |  |  |  | 7,866 |  |  |  | 912 |  |  |  | 4,855 |  |  |
| Commercial real estate |  | 2,413 |  |  |  | 3,227 |  | 53 |  | 1,981 |  | 15 |  | 1,614 |  | 164 |
| Construction and land |  |  |  |  |  | 144 |  |  |  |  |  |  |  | 238 |  | 1,342 |
| Commercial and industrial |  | 16,756 |  | 2,146 |  | 7,065 |  | 5,125 |  | 17,034 |  | 2,531 |  | 5,533 |  | 3,810 |
| Lease financing |  | 1,428 |  |  |  | 839 |  |  |  | 1,511 |  |  |  | 419 |  |  |
|  |  | 20,597 |  | 2,146 |  | 19,141 |  | 5,178 |  | 21,438 |  | 2,546 |  | 12,659 |  | 5,316 |
|  | \$ | 20,597 | \$ | 7,780 | \$ | 19,141 | \$ | 8,587 | \$ | 21,438 | \$ | 7,861 | \$ | 12,659 | \$ | 7,775 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

The following table presents the carrying amount of new and non-ACI loans on non-accrual status at the dates indicated (in thousands):

|  | September 30, 2013 |  |  |  | December 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | New <br> Loans |  | Non-ACI Loans |  | New <br> Loans |  | Non-ACI Loans |  |
| Residential: |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 92 | \$ | 764 | \$ | 155 | \$ | 2,678 |
| Home equity loans and |  |  |  |  |  |  |  |  |
| lines of credit |  |  |  | 8,042 |  |  |  | 9,767 |
|  |  | 92 |  | 8,806 |  | 155 |  | 12,445 |
| Commercial: |  |  |  |  |  |  |  |  |
| Commercial real estate |  | 4,378 |  | 54 |  | 1,619 |  | 59 |
| Construction and land |  | 252 |  |  |  | 278 |  |  |
| Commercial and industrial |  | 15,965 |  | 2,825 |  | 11,907 |  | 4,530 |
| Lease financing |  | 1,373 |  |  |  | 1,719 |  |  |
|  |  | 21,968 |  | 2,879 |  | 15,523 |  | 4,589 |
| Consumer |  | 76 |  |  |  |  |  |  |
|  | \$ | 22,136 | \$ | 11,685 | \$ | 15,678 | \$ | 17,034 |

New and non-ACI loans contractually delinquent by 90 days or more and still accruing totaled $\$ 0.5$ million and $\$ 0.2$ million at September 30, 2013 and December 31, 2012, respectively. The amount of additional interest income that would have been recognized on non-accrual loans had they performed in accordance with their contractual terms is not material.

The following tables summarize new and non-ACI loans that were modified in TDRs during the periods indicated, as well as new and non-ACI loans modified during the twelve months preceding September 30, 2013 and 2012, that experienced payment defaults during the periods indicated (dollars in thousands):



Modifications during the three and nine month periods ended September 30, 2013 and 2012 included restructuring of the amount and timing of required periodic payments, extensions of maturity and residential

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013
modifications under the U.S. Treasury Department s Home Affordable Modification Program ( HAMP ). Included in TDRs are residential loans to borrowers who have not reaffirmed their debt discharged in Chapter 7 bankruptcy. The total amount of such loans is not material. Because of the immateriality of the amount of loans modified in TDRs and nature of the modifications, the modifications did not have a material impact on the Company s consolidated financial statements or on the determination of the amount of the ALLL aSeptember 30, 2013 and 2012.

Management considers delinquency status to be the most meaningful indicator of the credit quality of $1-4$ single family residential, home equity and consumer loans. Delinquency statistics are updated at least monthly. Original loan to value ratio ( LTV ) and original FICO score are also important indicators of credit quality for the new 1-4 single family residential portfolio.

Internal risk ratings are considered the most meaningful indicator of credit quality for commercial loans. Internal risk ratings are a key factor in identifying loans that are individually evaluated for impairment and impact management s estimates of loss factors used in determining the amount of the ALLL. Internal risk ratings are updated on a continuous basis. Relationships with balances in excess of $\$ 750,000$ are re-evaluated at least annually and more frequently if circumstances indicate that a change in risk rating may be warranted. Loans exhibiting potential credit weaknesses that deserve management s close attention and that if left uncorrected may result in deterioration of the repayment capacity of the borrower are categorized as special mention. Loans with well-defined credit weaknesses, including payment defaults, declining collateral values, frequent overdrafts, operating losses, increasing balance sheet leverage, inadequate cash flow, project cost overruns, unreasonable construction delays, past due real estate taxes or exhausted interest reserves, are assigned an internal risk rating of substandard. A loan with a weakness so severe that collection in full is highly questionable or improbable will be assigned an internal risk rating of doubtful.

The following tables summarize key indicators of credit quality for the Company s new and non- ACI loans at the dates indicated. Amounts are net of premiums, discounts, deferred fees and costs (in thousands):

## Residential credit exposure, based on delinquency status:

|  | September 30, 2013 |  |  |  | December 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1-4 Single <br> Family <br> Residential |  | Home Equity Loans and Lines of Credit |  | 1-4 Single <br> Family <br> Residential |  | Home Equity Loans and Lines of Credit |  |
| New loans: |  |  |  |  |  |  |  |  |
| Current | \$ | 1,624,073 | \$ | 1,657 | \$ | 927,859 | \$ | 1,811 |
| Past due less than 90 days |  | 6,441 |  |  |  | 7,619 |  | 143 |
| Past due 90 days or more |  | 505 |  |  |  | 193 |  |  |
|  | \$ | 1,631,019 | \$ | 1,657 | \$ | 935,671 | \$ | 1,954 |
| Non-ACI loans: |  |  |  |  |  |  |  |  |
| Current | \$ | 61,192 | \$ | 121,629 | \$ | 71,096 | \$ | 140,975 |
| Past due less than 90 days |  | 2,063 |  | 2,942 |  | 5,057 |  | 4,005 |
| Past due 90 days or more |  | 222 |  | 8,042 |  | 2,431 |  | 9,767 |
|  | \$ | 63,477 | \$ | 132,613 | \$ | 78,584 | \$ | 154,747 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

1-4 Single Family Residential credit exposure for new loans, based on original LTV and FICO score:


## Consumer credit exposure, based on delinquency status:

|  | September 30, 2013 |  | $\begin{gathered} \text { December 31, } \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| New loans: |  |  |  |  |
| Current | \$ | 154,015 | \$ | 33,488 |
| Past due less than 90 days |  | 617 |  | 54 |
| Past due 90 days or more |  | 75 |  |  |
|  | \$ | 154,707 | \$ | 33,542 |

## Commercial credit exposure, based on internal risk rating:

|  | Multi-Family |  | September 30, 2013 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Commercial Real Estate |  | Construction and Land |  | Commercial and Industrial |  | Lease Financing |  | Total |  |
| New loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 658,402 | \$ | 1,424,577 | \$ | 77,692 | \$ | 1,920,595 | \$ | 326,388 | \$ | 4,407,654 |
| Special mention |  |  |  | 1,534 |  |  |  | 3,766 |  |  |  | 5,300 |
| Substandard |  | 415 |  | 9,280 |  | 252 |  | 23,967 |  | 747 |  | 34,661 |
| Doubtful |  |  |  | 51 |  |  |  | 5,219 |  | 626 |  | 5,896 |
|  | \$ | 658,817 | \$ | 1,435,442 | \$ | 77,944 | \$ | 1,953,547 | \$ | 327,761 | \$ | 4,453,511 |
| Non-ACI loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Pass | \$ | 633 | \$ | 303 | \$ | 698 | \$ | 3,658 | \$ |  | \$ | 5,292 |
| Substandard |  |  |  | 54 |  |  |  | 2,412 |  |  |  | 2,466 |
| Doubtful |  |  |  |  |  |  |  | 449 |  |  |  | 449 |
|  | \$ | 633 | \$ | 357 | \$ | 698 | \$ | 6,519 | \$ |  | \$ | 8,207 |

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## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

|  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Multi-Family |  | Commercial <br> Real Estate | Construction <br> and Land | Commercial <br> and <br> Industrial | Lease <br> Financing | Total |

The following table presents an aging of loans in the new and non-ACI portfolios at the dates indicated. Amounts are net of premiums, discounts, deferred fees and costs (in thousands):

|  | September 30, 2013 |  |  |  |  |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current |  | $\begin{gathered} 30-59 \\ \text { Days Past } \\ \text { Due } \end{gathered}$ |  | $\begin{gathered} \mathbf{6 0 - 8 9} \\ \text { Days Past } \\ \text { Due } \end{gathered}$ |  | 90 Days or More Past Due or in Foreclosure |  | Total |  | Current |  | $\begin{gathered} \text { 30-59 } \\ \text { Days Past } \\ \text { Due } \end{gathered}$ |  | $\begin{gathered} 60-89 \\ \text { Days Past } \\ \text { Due } \end{gathered}$ |  | 90 Days or More Past Due or in Foreclosure |  | Total |  |
| New loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 1,624,073 | \$ | 6,391 | \$ | 50 | \$ | 505 | \$ | 1,631,019 | \$ | 927,859 | \$ | 7,458 | \$ | 161 | \$ | 193 | \$ | 935,671 |
| Home equity loans and lines of credit |  | 1,657 |  |  |  |  |  |  |  | 1,657 |  | 1,811 |  | 143 |  |  |  |  |  | 1,954 |
| Multi-family |  | 658,817 |  |  |  |  |  |  |  | 658,817 |  | 306,481 |  |  |  |  |  |  |  | 306,481 |
| Commercial real estate |  | 1,433,006 |  | 545 |  | 1,840 |  | 51 |  | 1,435,442 |  | 793,105 |  |  |  |  |  |  |  | 793,105 |
| Construction and land |  | 77,944 |  |  |  |  |  |  |  | 77,944 |  | 72,002 |  |  |  |  |  |  |  | 72,002 |
| Commercial and industrial |  | 1,937,985 |  | 564 |  | 477 |  | 14,521 |  | 1,953,547 |  | 1,322,937 |  | 7,147 |  | 192 |  | 2,505 |  | 1,332,781 |
| Lease financing |  | 327,761 |  |  |  |  |  |  |  | 327,761 |  | 227,741 |  |  |  |  |  |  |  | 227,741 |
| Consumer |  | 154,015 |  | 581 |  | 36 |  | 75 |  | 154,707 |  | 33,488 |  | 9 |  | 45 |  |  |  | 33,542 |
|  | \$ | 6,215,258 | \$ | 8,081 | \$ | 2,403 | \$ | 15,152 | \$ | 6,240,894 | \$ | 3,685,424 | \$ | 14,757 | \$ | 398 | \$ | 2,698 | \$ | 3,703,277 |

## Non-ACI

loans:


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## ACI Loans

The accretable yield on ACI loans represents the amount by which undiscounted expected future cash flows exceed carrying value. Changes in the accretable yield on ACI loans for the nine months ended September 30, 2013 and the year ended December 31, 2012 were as follows (in thousands):

## BANKUNITED, INC. AND SUBSIDIARIES

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September 30, 2013

| Balance, December 31, 2011 | $\$$ | $1,523,615$ |
| :--- | :---: | :---: |
| Reclassifications from non-accretable difference | 206,934 |  |
| Accretion | $(444,483)$ |  |
| Balance, December 31, 2012 | $1,286,066$ |  |
| Reclassifications from non-accretable difference | 231,070 |  |
| Accretion | $(313,326)$ |  |
| Balance, September 30, 2013 | $\$$ | $1,203,810$ |

Accretable yield at September 30, 2013 included expected cash flows from a pool of 1-4 single family residential loans whose carrying value had been reduced to zero. The UPB of loans remaining in this pool was $\$ 96.1$ million at September 30, 2013.

## Credit quality information ACI loans

ACI loans or loan pools are considered to be impaired when there has been further deterioration in the cash flows expected at acquisition plus any additional cash flows expected to be collected arising from changes in estimates after acquisition, other than due to decreases in interest rate indices and changes in prepayment assumptions. Discount continues to be accreted on ACI loans or pools as long as there are expected future cash flows in excess of the current carrying amount; therefore, these loans are not classified as non-accrual even though they may be contractually delinquent. ACI 1-4 single family residential and home equity loans accounted for in pools are evaluated for impairment on a pool basis and the amount of any impairment is measured based on the expected aggregate cash flows of the pools. ACI commercial and commercial real estate loans are evaluated individually for impairment.

The tables below set forth at the dates indicated, the carrying amount of ACI loans or pools for which the Company has determined it is probable that it will be unable to collect all the cash flows expected at acquisition plus additional cash flows expected to be collected arising from changes in estimates after acquisition, if any, as well as ACI loans not accounted for in pools that have been modified in TDRs, and the related allowance amounts (in thousands):


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| Multi-family |  | 3,116 |  | 3,181 |  | 277 |  | 6,626 |  | 7,043 |  | 504 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate |  | 15,365 |  | 16,119 |  | 1,820 |  | 23,696 |  | 27,357 |  | 5,400 |
| Construction and land |  | 2,413 |  | 2,530 |  | 320 |  | 4,874 |  | 6,567 |  | 350 |
| Commercial and industrial |  | 4,569 |  | 5,037 |  | 928 |  | 7,580 |  | 7,959 |  | 1,765 |
| Total: |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  |
| Commercial |  | 26,394 |  | 27,893 |  | 3,345 |  | 43,580 |  | 49,954 |  | 8,019 |
|  | \$ | 26,394 | \$ | 27,893 | \$ | 3,345 | \$ | 43,580 | \$ | 49,954 | \$ | 8,019 |

The following table presents the average recorded investment in impaired ACI loans or pools for the periods indicated (in thousands):

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

|  | Three Months Ended September 30, 2013 |  |  |  | Nine Months Ended September 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial: |  |  |  |  |  |  |  |  |
| Multi-family | \$ | 3,092 | \$ | 11,023 | \$ | 5,136 | \$ | 13,264 |
| Commercial real estate |  | 17,884 |  | 42,877 |  | 23,813 |  | 46,491 |
| Construction and land |  | 2,907 |  | 11,003 |  | 4,278 |  | 14,256 |
| Commercial and industrial |  | 5,326 |  | 12,496 |  | 6,197 |  | 14,089 |
|  | \$ | 29,209 | \$ | 77,399 | \$ | 39,424 | \$ | 88,100 |

The following table summarizes ACI loans that were modified in TDRs during the periods indicated, as well as ACI loans modified during the twelve months preceding September 30, 2013 and 2012, that experienced payment defaults during the periods indicated (dollars in thousands):


Nine Months Ended September 30,
2013
2012
Loans Modified in TDRs During TDRs Experiencing Payment Loans Modified in TDRs During TDRs Experiencing Payment

|  | the Period |  |  | Defaults During the Period |  | the Period |  |  | Defaults During the Period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of TDRs |  | ded ment | Number of TDRs |  | Number of TDRs |  |  | Number of TDRs |  |
| Commercial real estate | 3 | \$ | 1,313 |  | \$ | 3 | \$ | 252 |  | \$ |
| Commercial and industrial | 1 |  | 168 |  |  | 3 |  | 317 |  |  |
|  | 4 | \$ | 1,481 |  | \$ | 6 | \$ | 569 |  | \$ |

Modifications during the three and nine month periods ended September 30, 2013 and 2012 included restructurings of the amount and timing of payments, extensions of maturity and modifications of interest rates. Modified ACI loans accounted for in pools are not considered TDRs, are not separated from the pools and are not classified as impaired loans.

The following tables summarize key indicators of credit quality for the Company s ACI loans at the dates indicated (in thousands):

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|  | September 30, 2013 |  |  |  | December 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1-4 Single Family Residential |  | Home Equity Loans and Lines of Credit |  | 1-4 Single Family Residential |  | Home Equity Loans and Lines of Credit |  |
| Current | \$ | 987,405 | \$ | 36,147 | \$ | 1,093,363 | \$ | 43,226 |
| Past due less than 90 days |  | 41,909 |  | 1,277 |  | 63,435 |  | 1,818 |
| Past due 90 days or more |  | 72,265 |  | 4,684 |  | 143,311 |  | 7,455 |
|  | \$ | 1,101,579 | \$ | 42,108 | \$ | 1,300,109 | \$ | 52,499 |

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

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## Consumer credit exposure, based on delinquency status:

|  | September 30, 2013 |  | $\begin{gathered} \text { December } 31, \\ 2012 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Current | \$ | 1,610 | \$ | 2,190 |
| Past due less than 90 days |  | 1 |  | 17 |
| Past due 90 days or more |  | 6 |  | 32 |
|  | \$ | 1,617 | \$ | 2,239 |

Commercial credit exposure, based on internal risk rating:

\left.|  |  | September 30, 2013 |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial |  |  |  |  |  |  |  |  |
| and |  |  |  |  |  |  |  |  |$\right)$

December 31, 2012

|  | Multi-Family |  | Commercial Real Estate |  | Construction and Land |  | $\begin{gathered} \text { Commercial } \\ \text { and } \\ \text { Industrial } \end{gathered}$ |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pass | \$ | 36,068 | \$ | 118,397 | \$ | 6,937 | \$ | 6,183 | \$ | 167,585 |
| Special mention |  | 381 |  | 4,615 |  |  |  |  |  | 4,996 |
| Substandard |  | 19,699 |  | 54,794 |  | 11,127 |  | 8,198 |  | 93,818 |
| Doubtful |  |  |  | 13 |  |  |  | 227 |  | 240 |
|  | \$ | 56,148 | \$ | 177,819 | \$ | 18,064 | \$ | 14,608 | \$ | 266,639 |

The following table presents an aging of loans in the ACI portfolio at the dates indicated (in thousands):

|  | September 30, 2013 |  |  |  |  |  | December 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current | 30-59 <br> Days Past <br> Due | $\begin{gathered} 60-89 \\ \text { Days Past } \\ \text { Due } \end{gathered}$ | 90 Days or More Past Due or in Foreclosure |  | Total | Current | 30-59 <br> Days Past <br> Due | 60-89 <br> Days Past <br> Due | 90 Days or More Past Due or in Foreclosure |  | Total |
| 1-4 single family residential | 987,405 | \$ 32,843 | \$ 9,066 | \$ 72,265 | \$ | 1,101,579 | 1,093,363 | \$ 47,529 | \$ 15,906 | \$ 143,311 | \$ | 1,300,109 |


| Home equity loans and lines of credit |  | 36,147 |  | 935 |  | 342 |  | 4,684 |  | 42,108 |  | 43,226 |  | 1,254 |  | 564 |  | 7,455 |  | 52,499 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multi-family |  | 40,791 |  | 187 |  |  |  | 2,581 |  | 43,559 |  | 47,474 |  | 45 |  |  |  | 8,629 |  | 56,148 |
| Commercial real estate |  | 151,721 |  | 880 |  | 87 |  | 2,165 |  | 154,853 |  | 171,908 |  | 2,075 |  | 447 |  | 3,389 |  | 177,819 |
| Construction and land |  | 8,052 |  |  |  |  |  | 3,243 |  | 11,295 |  | 9,257 |  |  |  |  |  | 8,807 |  | 18,064 |
| Commercial and industrial |  | 3,494 |  | 55 |  |  |  | 2,812 |  | 6,361 |  | 7,762 |  | 1,951 |  | 17 |  | 4,878 |  | 14,608 |
| Consumer |  | 1,610 |  | 1 |  |  |  | 6 |  | 1,617 |  | 2,190 |  | 10 |  | 7 |  | 32 |  | 2,239 |
|  | \$ | 1,229,220 | \$ | 34,901 | \$ | 9,495 | \$ | 87,756 | \$ | 1,361,372 | \$ | 1,375,180 | \$ | 52,864 | \$ | 16,941 | \$ | 176,501 | \$ | 1,621,486 |

1-4 single family residential and home equity ACI loans that are contractually delinquent by more than 90 days and accounted for in pools that are on accrual status because discount continues to be accreted totaled $\$ 76.9$ million and $\$ 150.8$ million at September 30, 2013 and December 31, 2012, respectively. The carrying amount of commercial and commercial real estate ACI loans that are contractually delinquent in excess of ninety days but still classified as accruing loans due to discount accretion totaled $\$ 10.5$ million and $\$ 25.7$ million at September 30, 2013 and December 31, 2012, respectively. As of September 30, 2013, ACI commercial real estate loans with a carrying

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value of $\$ 1.0$ million were classified as non-accrual.

## Note 5 FDIC Indemnification Asset

The FDIC indemnification asset was originally recognized at an amount equal to the present value of estimated future payments to be received from the FDIC under the terms of the Loss Sharing Agreements.


#### Abstract

When the Company recognizes gains or losses related to covered assets in its consolidated financial statements, changes in the estimated amount recoverable from the FDIC under the Loss Sharing Agreements with respect to those gains or losses are also reflected in the consolidated financial statements. Covered loans may be resolved through prepayment, short sale of the underlying collateral, foreclosure, sale of the loans or, for the non-residential portfolio, charge-off. For loans resolved through prepayment, short sale or foreclosure, the difference between consideration received in satisfaction of the loans and the carrying value of the loans is recognized in the consolidated statement of income line item Income from resolution of covered assets, net. Losses from the resolution of covered loans increase the amount recoverable from the FDIC under the Loss Sharing Agreements. Gains from the resolution of covered loans reduce the amount recoverable from the FDIC under the Loss Sharing Agreements. Similarly, differences in proceeds received on the sale of OREO and covered loans and their carrying amounts result in gains or losses and reduce or increase the amount recoverable from the FDIC under the Loss Sharing Agreements. Increases in valuation allowances or impairment charges related to covered assets also increase the amount estimated to be recoverable from the FDIC. These additions to or reductions in amounts recoverable from the FDIC related to the resolution of covered assets are recorded in the consolidated statement of income line item Net loss on indemnification asset and reflected as corresponding increases or decreases in the FDIC indemnification asset.


Conversely, significant increases in future expected cash flows from the covered assets are recognized prospectively as adjustments to the yield on those assets. Those increases in expected cash flows from the assets result in decreases in the estimated amount recoverable from the FDIC under the Loss Sharing Agreements, which are also recognized prospectively, as an adjustment of the rate of accretion or amortization of the FDIC indemnification asset.

The following tables summarize the components of the gains and losses associated with covered assets, along with the related additions to or reductions in the amounts recoverable from the FDIC under the Loss Sharing Agreements, as reflected in the consolidated statements of income for the periods indicated (in thousands):

|  | Three Months Ended September 30, 2013 |  |  |  |  |  | Three Months Ended September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Transaction Income (Loss) |  | Net Loss on Indemnification Asset |  | Net Impact on Pre-tax Earnings |  | Transaction Income (Loss) |  | Net Loss on Indemnification Asset |  | Net Impact on Pre-tax Earnings |  |
| Recovery of (provision for)losses on covered loans | \$ | 2,837 | \$ | $(2,304)$ | \$ | 533 | \$ | $(1,021)$ | \$ | 947 | \$ | (74) |

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| Income from resolution of covered assets, net |  | 24,592 |  | $(20,120)$ |  | 4,472 |  | 17,517 |  | $(15,136)$ |  | 2,381 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loss on sale of covered loans |  | $(4,286)$ |  | 5,626 |  | 1,340 |  |  |  |  |  |  |
| Gain on sale of OREO |  | 1,454 |  | $(1,384)$ |  | 70 |  | 1,410 |  | $(1,118)$ |  | 292 |
| Recovery (impairment) of OREO |  | 243 |  | (195) |  | 48 |  | $(1,385)$ |  | 1,108 |  | (277) |
|  | \$ | 24,840 | \$ | $(18,377)$ | \$ | 6,463 | \$ | 16,521 | \$ | $(14,199)$ | \$ | 2,322 |

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

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|  | Nine Months Ended September 30, 2013 |  |  |  |  |  | Nine Months Ended September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Transaction Income (Loss) |  | Net Loss on Indemnification Asset |  | Net Impact on Pre-tax Earnings |  | Transaction Income (Loss) |  | Net Loss on Indemnification Asset |  | Net Impact on Pre-tax Earnings |  |
| Recovery of (provision for) losses on covered loans | \$ | 988 | \$ | (910) | \$ | 78 | \$ | $(1,137)$ | \$ | 1,620 | \$ | 483 |
| Income from resolution of covered assets, net |  | 64,362 |  | $(53,679)$ |  | 10,683 |  | 39,602 |  | $(33,510)$ |  | 6,092 |
| Loss on sale of covered loans |  | $(9,368)$ |  | 11,794 |  | 2,426 |  |  |  |  |  |  |
| OTTI on covered investment securities available for sale |  | (963) |  | 770 |  | (193) |  |  |  |  |  |  |
| Gain on sale of OREO |  | 8,576 |  | $(6,885)$ |  | 1,691 |  | 1,499 |  | $(1,096)$ |  | 403 |
| Recovery(impairment) of OREO |  | $(1,456)$ |  | 1,163 |  | (293) |  | $(7,980)$ |  | 6,384 |  | $(1,596)$ |
|  | \$ | 62,139 | \$ | $(47,747)$ | \$ | 14,392 | \$ | 31,984 | \$ | $(26,602)$ | \$ | 5,382 |

Changes in the FDIC indemnification asset for the nine months ended September 30, 2013 and for the year ended December 31, 2012, were as follows (in thousands):

| Balance, December 31, 2011 | $\$$ | $2,049,151$ |
| :--- | ---: | ---: |
| Accretion | 15,306 |  |
| Reduction for claims filed | $(600,857)$ |  |
| Net loss on indemnification asset | $(6,030)$ |  |
| Balance, December 31, 2012 | $1,457,570$ |  |
| Amortization | $(21,784)$ |  |
| Reduction for claims filed | $(123,002)$ |  |
| Net loss on indemnification asset | $(47,747)$ |  |
| Balance, September 30, 2013 | $\$$ | $1,265,037$ |

Under the terms of the Loss Sharing Agreements, the Company is also entitled to reimbursement from the FDIC for certain expenses related to covered assets upon final resolution of those assets. For the three months ended September 30, 2013 and 2012, non-interest expense included approximately $\$ 1.6$ million and $\$ 4.8$ million, respectively, of expenses subject to reimbursement at the $80 \%$ level under the Loss Sharing Agreements. For the same periods in 2013 and 2012, claims of $\$ 2.0$ million and $\$ 3.6$ million, respectively, were submitted to the FDIC for reimbursement. For the nine months ended September 30, 2013 and 2012, non-interest expense included approximately $\$ 5.6$ million and $\$ 14.9$ million, respectively, of expenses subject to reimbursement at the $80 \%$ level, and claims of $\$ 7.2$ million and $\$ 13.4$ million, respectively, were submitted to the FDIC for reimbursement. As of September 30, 2013, $\$ 13.6$ million of expenses incurred to date remained to be submitted for reimbursement from the FDIC in future periods.

## Note 6 Income Taxes

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The Company s effective income tax rate of $30.9 \%$ or the three months ended September 30, 2013 differed from the statutory federal income tax rate primarily due to the reversal of $\$ 3.6$ million of reserves for uncertain state income tax positions as a result of the lapse in the statute of limitations, partially offset by the impact of state income taxes. The effective income tax rate of $36.0 \%$ for the nine months ended September 30, 2013 differed from the statutory federal income tax rate primarily due to the impact of state income taxes, partially offset by the reversal of reserves for uncertain state income tax positions recognized in the third quarter. For the three and nine months ended September 30, 2012, the effective income tax rate was $39.2 \%$ for both periods and differed from the statutory federal income tax rate primarily due to the impact of state income taxes.

## Note 7 Derivatives and Hedging Activities

The Company uses interest rate swaps to manage interest rate risk related to variable rate FHLB advances and certificates of deposit with maturities of one year, which expose the Company to variability in cash flows due to changes in interest rates. The Company enters into LIBOR-based interest rate swaps that are designated as cash flow hedges with the objective of limiting the variability of interest payment cash flows resulting from changes in the

## BANKUNITED, INC. AND SUBSIDIARIES

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benchmark interest rate LIBOR. The effective portion of changes in the fair value of interest rate swaps designated as cash flow hedging instruments is reported in accumulated other comprehensive income ( AOCI ) and subsequently reclassified into interest expense in the same period in which the related interest on the floating-rate debt obligations affects earnings.

The Company also enters into interest rate derivative contracts with certain of its borrowers to enable those borrowers to manage their exposure to interest rate fluctuations. To mitigate interest rate risk associated with these derivative contracts, the Company enters into offsetting derivative contract positions with financial institution counterparties. These interest rate derivative contracts are not designated as hedging instruments; therefore, changes in the fair value of these derivatives are recognized immediately in earnings. The impact on earnings related to changes in fair value of these derivatives for the nine months ended September 30, 2013 and 2012 was not material.

The Company may be exposed to credit risk in the event of non-performance by the counterparties to its interest rate derivative agreements. The Company assesses the credit risk of its financial institution counterparties by monitoring publicly available credit rating and financial information. The Company manages dealer credit risk by entering into interest rate derivatives only with primary and highly rated counterparties, the use of ISDA master agreements and counterparty limits. The agreements contain bilateral collateral arrangements with the amount of collateral to be posted generally governed by the settlement value of outstanding swaps. The Company manages the risk of default by its borrower counterparties through its normal loan underwriting and credit monitoring policies and procedures. The Company does not currently anticipate any losses from failure of interest rate derivative counterparties to honor their obligations.

The following tables set forth certain information concerning the Company s interest rate contract derivative financial instruments and related hedged items at the dates indicated (dollars in thousands):

|  | Hedged Item | Weighted Average Pay Rate | Weighted Average Receive Rate | September Weighted Average Remaining Life in Years |  | 13 <br> Notional Amount | Balance Sheet Location |  | ${ }_{\text {Asset }}^{\text {Faiı }}$ |  | Liability |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivatives designated as cash flow hedges: |  |  |  |  |  |  |  |  |  |  |  |
| Pay-fixed interest rate swaps | Variability of interest cash flows on certificates of deposit | 3.11\% | 12-Month <br> Libor | 2.1 | \$ | 225,000 | Other liabilities | \$ |  | \$ | $(15,267)$ |
| Pay-fixed interest rate swaps | Variability of interest cash flows on variable rate borrowings | 1.61\% | 3-Month Libor | 4.1 |  | 1,505,000 | Other assets / Other liabilities |  | 12,554 |  | $(31,547)$ |
| Derivatives not designated as hedges: |  |  |  |  |  |  |  |  |  |  |  |

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| Pay-fixed interest rate swaps and caps | 4.18\% | Indexed to 1-month Libor | 4.9 |  | 208,758 | Other assets / Other liabilities |  | 349 |  | $(4,284)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pay-variable | Indexed to |  |  |  |  |  |  |  |  |  |
| interest rate | 1-month |  |  |  |  | Other assets / |  |  |  |  |
| swaps and caps | Libor | 4.18\% | 4.9 |  | 208,758 | Other liabilities |  | 4,284 |  | (349) |
|  |  |  |  | \$ | 2,147,516 |  | \$ | 17,187 | \$ | $(51,447)$ |

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The following table provides information about gains and losses related to interest rate contract derivative instruments designated as cash flow hedges for the periods indicated (in thousands):

Three Months Ended September 30, 2013

Nine Months Ended September 30, 2013

2012
Amount of loss reclassified from AOCI into interest expense during the period (effective portion) \$ $\$ \quad(5,815) \quad \$$ \$ $(4,536) \$$ \$ $(15,160) \quad \$$ \$ $(13,420)$ Amount of gain (loss) recognized in income during the period (ineffective portion)
\$
\$
\$
\$

During the nine months ended September 30, 2013 and 2012, no derivative positions designated as cash flow hedges were discontinued and none of the gains and losses reported in AOCI were reclassified into earnings as a result of the discontinuance of cash flow hedges or because of the early extinguishment of debt. As of September 30, 2013, the amount expected to be reclassified from AOCI into income during the next twelve months was $\$ 25.2$ million.

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Some of the Company s ISDA master agreements with financial institution counterparties contain provisions that permit either counterparty to terminate the agreements and require settlement in the event that regulatory capital ratios fall below certain designated thresholds, upon the initiation of other defined regulatory actions or upon suspension or withdrawal of the Bank s credit rating. Currently, there are no circumstances that would trigger these provisions of the agreements. Information on interest rate swaps subject to master netting agreements is as follows for the dates indicated (in thousands):

September 30, 2013

|  | Gross Amounts Recognized |  | Gross Amounts Offset in Balance Sheet | Net Amounts Presented in Balance Sheet |  | Gross Amounts Not Offset in Balance Sheet |  |  |  | Net Amount |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Derivative Instruments |  |  | Collateral Pledged |  |  |  |
| Derivative assets | \$ | 12,903 |  | \$ | \$ | 12,903 | \$ | $(2,982)$ | \$ | $(9,803)$ | \$ | 118 |
| Derivative liabilities |  | $(51,098)$ |  |  | $(51,098)$ |  | 2,982 |  | 48,116 |  |  |
|  | \$ | $(38,195)$ | \$ | \$ | $(38,195)$ | \$ |  | \$ | 38,313 | \$ | 118 |

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September 30, 2013

|  | Gross Amounts Recognized |  | Gross Amounts Offset in Balance Sheet | December 31, 2012 |  |  |  |  | Net Amount |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Net Amounts Presented in Balance Sheet |  | Gross Amounts Not Offset in Balance Sheet |  |  |  |
|  |  |  |  |  |  |  |
| Derivative liabilities | \$ | $(55,712)$ |  |  | \$ | \$ | $(55,712)$ | \$ | \$ | 55,712 | \$ |

The difference between the amounts reported for interest rate swaps subject to master netting agreements and the total fair value of interest rate contract derivative financial instruments reported in the consolidated balance sheets is related to interest rate contracts entered into with borrowers not subject to master netting agreements.

At September 30, 2013, the Company has pledged investment securities available for sale with a carrying amount of $\$ 50.5$ million and cash on deposit of $\$ 15.3$ million as collateral for these interest rate swaps in a liability position. Financial collateral of $\$ 10.0$ million was pledged by counterparties to the Company for interest rate swaps in an asset position. The amount of collateral required to be posted by the Company varies based on the settlement value of outstanding swaps, which approximates their carrying amount at September 30, 2013.

The Company enters into commitments to fund residential mortgage loans with the intention that these loans will subsequently be sold into the secondary market. A mortgage loan commitment binds the Company to lend funds to a potential borrower at a specified interest rate within a specified period of time, generally 30 to 90 days. These commitments are considered derivative instruments. The notional amount of outstanding mortgage loan commitment derivatives was $\$ 3.2$ million and $\$ 8.0$ million at September 30, 2013 and December 31, 2012, respectively. Outstanding derivative loan commitments expose the Company to the risk that the price of the loans arising from exercise of the commitments might decline from inception of the commitment to funding of the loan. To protect against the price risk inherent in derivative loan commitments, the Company utilizes best efforts forward loan sale commitments. Under a best efforts contract, the Company commits to deliver an individual mortgage loan to an investor if the loan to the underlying borrower closes. Generally, the price the investor will pay the Company for a loan is specified prior to the loan being funded. These commitments are considered derivative instruments once the underlying loans are funded. The notional amount of forward loan sale commitment derivatives was $\$ 0.8$ million and $\$ 2.1$ million at September 30, 2013 and December 31, 2012, respectively. The fair value of loan commitment and forward sale commitment derivatives was nominal at September 30, 2013 and December 31, 2012.

Note 8 Stockholders Equity

## Accumulated Other Comprehensive Income

Changes in AOCI for the periods indicated are summarized as follows (in thousands):

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| Unrealized losses on derivative instruments: |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net unrealized holding gain (loss) arising during the period |  | 6,001 |  | $(2,315)$ |  | 3,686 |  | $(14,372)$ |  | 5,544 |  | $(8,828)$ |
| Amounts reclassified to interest expense on deposits |  | 3,764 |  | $(1,452)$ |  | 2,312 |  | 3,653 |  | $(1,409)$ |  | 2,244 |
| Amounts reclassified to interest expense on borrowings |  | 11,396 |  | $(4,396)$ |  | 7,000 |  | 9,767 |  | $(3,768)$ |  | 5,999 |
| Net change in unrealized losses on derivative instruments |  | 21,161 |  | $(8,163)$ |  | 12,998 |  | (952) |  | 367 |  | (585) |
| Other comprehensive income (loss) | \$ | $(50,478)$ | \$ | 19,441 | \$ | $(31,037)$ | \$ | 92,640 | \$ | $(35,736)$ | \$ | 56,904 |

The categories of AOCI and changes therein are presented below for the periods indicated (in thousands):

|  | Unrealized Gains on <br> Investment Securities <br> Available for Sale | Unrealized Losses <br> on Derivative <br> Instruments | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |

## Preferred Stock

In February 2012, the Company created a series of 5,416,000 shares of preferred stock designated Series A Nonvoting Convertible Preferred Stock, par value $\$ 0.01$ per share. The preferred stock ranked pari passu with the Company s common stock with respect to the payment of dividends or distributions and had a

BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013
liquidation preference of $\$ 0.01$ per share. In March 2013, each share of preferred stock outstanding was converted into one share of common stock. Following the conversion, the preferred stock resumed the status of authorized and unissued preferred stock, undesignated as to series and available for future issuance.

## Note 9 Fair Value Measurements

Assets and liabilities measured at fair value on a recurring basis

Following is a description of the methodologies used to estimate the fair values of assets and liabilities measured at fair value on a recurring basis and the level within the fair value hierarchy in which those measurements are typically classified.

Investment securities available for sale Fair value measurements are based on quoted prices in active markets when available; these measurements are classified within level 1 of the fair value hierarchy. These securities typically include U.S. Treasury securities, certain preferred stocks and mutual funds. If quoted prices in active markets are not available, fair values are estimated using quoted prices of securities with similar characteristics, quoted prices of identical securities in less active markets, discounted cash flow techniques, or matrix pricing models. Investment securities available for sale that are generally classified within level 2 of the fair value hierarchy include U.S. Government agency debentures, U.S. Government agency and sponsored enterprise mortgage-backed securities, preferred stock investments for which level 1 valuations are not available, corporate debt securities, non-mortgage asset-backed securities, certain private label mortgage-backed securities, Re-Remics, private label commercial mortgage-backed securities, collateralized loan obligations, state and municipal obligations and U.S. Small Business Administration securities. Pricing of these securities is generally primarily spread driven. Observable inputs that may impact the valuation of these securities include benchmark yield curves, credit spreads, reported trades, dealer quotes, bids, issuer spreads, current rating, historical constant prepayment rates, historical voluntary prepayment rates, structural and waterfall features of individual securities, published collateral data, and for certain securities, historical constant default rates and default severities. Investment securities available for sale generally classified within level 3 of the fair value hierarchy include certain private label mortgage-backed securities and trust preferred securities. The Company typically values these securities using internally developed or third-party proprietary pricing models, primarily discounted cash flow valuation techniques, which incorporate both observable and unobservable inputs. Unobservable inputs that may impact the valuation of these securities include risk adjusted discount rates, projected prepayment rates, projected default rates and projected loss severity.

Derivative financial instruments Interest rate swaps are predominantly traded in over-the-counter markets and, as such, values are determined using widely accepted discounted cash flow modeling techniques. These discounted cash flow models use projections of future cash payments and receipts that are discounted at mid-market rates. Observable inputs that may impact the valuation of these instruments include LIBOR swap rates, LIBOR forward yield curves and counterparty credit risk spreads. These fair value measurements are generally classified within level 2 of the fair value hierarchy. Loan commitment derivatives are priced based on a bid pricing convention adjusted based on the Company s historical fallout rates. Fallout rates are a significant unobservable input; therefore, these fair value measurements are classified within level 3 of the fair value hierarchy. The fair value of loan commitment derivatives is nominal.

The following tables present assets and liabilities measured at fair value on a recurring basis at the dates indicated (in thousands):

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

September 30, 2013

|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities available for sale: |  |  |  |  |  |  |  |  |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities | \$ |  | \$ | 1,558,843 | \$ |  | \$ | 1,558,843 |
| U.S. Government agency and sponsored enterprise commercial mortgage-backed securities |  |  |  | 27,295 |  |  |  | 27,295 |
| Re-Remics |  |  |  | 427,627 |  |  |  | 427,627 |
| Private label residential mortgage-backed securities and CMOs |  |  |  | 120,450 |  | 204,781 |  | 325,231 |
| Private label commercial mortgage-backed securities |  |  |  | 530,855 |  |  |  | 530,855 |
| Collateralized loan obligations |  |  |  | 373,512 |  |  |  | 373,512 |
| Non-mortgage asset-backed securities |  |  |  | 154,126 |  |  |  | 154,126 |
| Mutual funds and preferred stocks |  | 145,694 |  | 250 |  |  |  | 145,944 |
| Small Business Administration securities |  |  |  | 320,595 |  |  |  | 320,595 |
| Other debt securities |  |  |  | 3,200 |  | 4,720 |  | 7,920 |
| Derivative assets |  |  |  | 17,187 |  | 31 |  | 17,218 |
| Total assets at fair value | \$ | 145,694 | \$ | 3,533,940 | \$ | 209,532 | \$ | 3,889,166 |
| Derivative liabilities | \$ |  | \$ | 51,447 | \$ | 14 | \$ | 51,461 |
| Total liabilities at fair value | \$ |  | \$ | 51,447 | \$ | 14 | \$ | 51,461 |


|  | December 31, 2012 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 |  | Level 2 |  | Level 3 |  | Total |  |
| Investment securities available for sale: |  |  |  |  |  |  |  |  |
| U.S. Treasury and Government agency securities | \$ | 20,141 | \$ | 15,013 | \$ |  | \$ | 35,154 |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities |  |  |  | 1,584,523 |  |  |  | 1,584,523 |
| U.S. Government agency and sponsored enterprise commercial mortgage-backed securities |  |  |  | 60,416 |  |  |  | 60,416 |
| Re-Remics |  |  |  | 585,042 |  |  |  | 585,042 |
| Private label residential mortgage-backed securities and CMOs |  |  |  | 205,027 |  | 243,058 |  | 448,085 |
| Private label commercial mortgage-backed securities |  |  |  | 433,092 |  |  |  | 433,092 |
| Collateralized loan obligations |  |  |  | 253,188 |  |  |  | 253,188 |
| Non-mortgage asset-backed securities |  |  |  | 241,346 |  |  |  | 241,346 |
| Mutual funds and preferred stocks |  | 149,279 |  | 374 |  |  |  | 149,653 |
| State and municipal obligations |  |  |  | 25,353 |  |  |  | 25,353 |
| Small Business Administration securities |  |  |  | 339,610 |  |  |  | 339,610 |
| Other debt securities |  |  |  | 12,777 |  | 4,173 |  | 16,950 |
| Derivative assets |  |  |  | 4,908 |  |  |  | 4,908 |
| Total assets at fair value | \$ | 169,420 | \$ | 3,760,669 | \$ | 247,231 | \$ | 4,177,320 |
| Derivative liabilities | \$ |  | \$ | 55,712 | \$ | 29 | \$ | 55,741 |


| Total liabilities at fair value | $\$$ | $\$$ | 55,712 | $\$$ | 29 | $\$$ | 55,741 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

There were no transfers of financial assets between levels of the fair value hierarchy during the nine months ended September 30, 2013 and 2012.

The following tables reconcile changes in the fair value of assets and liabilities measured at fair value on a recurring basis and classified in level 3 of the fair value hierarchy for the periods indicated (in thousands):

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

|  | Private Label Residential Mortgage-Backed Securities |  | Three Months Ended September 30, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Other Debt Securities |  | Derivative Assets |  | Derivative <br> Liabilities |  |
| Balance at beginning of period | \$ | 219,714 | \$ | 4,351 | \$ | 91 | \$ | (45) |
| Gains (losses) for the period included in: |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  | (60) |  | 31 |
| Other comprehensive income |  | (680) |  | 381 |  |  |  |  |
| Premium and discount (amortization) accretion |  | 5,165 |  | 15 |  |  |  |  |
| Purchases or issuances |  |  |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |  |  |
| Settlements |  | $(19,418)$ |  | (27) |  |  |  |  |
| Transfers into level 3 |  |  |  |  |  |  |  |  |
| Transfers out of level 3 |  |  |  |  |  |  |  |  |
| Balance at end of period | \$ | 204,781 | \$ | 4,720 | \$ | 31 | \$ | (14) |



|  | Private Label Residential Mortgage-Backed Securities |  | Nine Months Ended September 30, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Other Debt Securities |  | Derivative Assets |  | Derivative <br> Liabilities |  |
| Balance at beginning of period | \$ | 243,058 | \$ | 4,173 | \$ |  | \$ | (29) |
| Gains (losses) for the period included in: |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  | 31 |  | 15 |
| Other comprehensive income |  | $(3,366)$ |  | 811 |  |  |  |  |
| Premium and discount (amortization) accretion |  | 10,123 |  | 45 |  |  |  |  |

Purchases or issuances

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## Sales

| Settlements | $(45,034)$ |  | (309) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Transfers into level 3 |  |  |  |  |  |  |  |  |
| Transfers out of level 3 |  |  |  |  |  |  |  |  |
| Balance at end of period | \$ | 204,781 | \$ | 4,720 | \$ | 31 | \$ | (14) |

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

|  | Private Label Residential Mortgage-Backed Securities |  | Nine Months Ended September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Non-Mortgage AssetBacked Securities |  | Other Debt Securities |  | Derivative <br> Liabilities |  |
| Balance at beginning of period | \$ | 387,687 | \$ | 79,870 | \$ | 3,159 | \$ |  |
| Gains (losses) for the period included in: |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  | (44) |
| Other comprehensive income |  | 17,852 |  | 932 |  | 601 |  |  |
| Premium and discount (amortization) accretion |  | 10,496 |  | (679) |  | 47 |  |  |
| Purchases or issuances |  | 167,300 |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |  |  |
| Settlements |  | $(95,269)$ |  | $(8,674)$ |  | (76) |  |  |
| Transfers into level 3 |  |  |  |  |  |  |  |  |
| Transfers out of level 3 |  |  |  |  |  |  |  |  |
| Balance at end of period | \$ | 488,066 | \$ | 71,449 | \$ | 3,731 | \$ | (44) |

Changes in the fair value of derivatives are included in the consolidated statement of income line item Other non-interest expense.

The following table provides information about the valuation techniques and unobservable inputs used in the valuation of financial instruments falling within level 3 of the fair value hierarchy (dollars in thousands):

|  |  | Fair Value at September 30, 2013 | Valuation Technique | Unobservable Input | Range (Weighted Average) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Private label residential mortgage-backed securities and CMOs - Covered | \$ | 179,579 | Discounted cash flow | Voluntary prepayment rate Probability of default Loss severity | $\begin{gathered} 2.64 \%-12.33 \%(6.66 \%) \\ 0.04 \%-19.12 \%(4.69 \%) \\ 0.00 \%-55.10 \%(18.24 \%) \end{gathered}$ |
| Private label residential mortgage-backed securities and CMOs - Non-covered | \$ | 25,202 | Discounted cash flow | Voluntary prepayment rate Probability of default Loss severity | $\begin{gathered} 9.47 \%-18.94 \%(15.05 \%) \\ 0.60 \%-1.11 \%(0.87 \%) \\ 0.51 \%-16.03 \%(7.55 \%) \end{gathered}$ |

The significant unobservable inputs impacting the fair value measurement of private label residential mortgage-backed securities include voluntary prepayment rates, probability of default and loss severity given default. Generally, significant increases in any of those inputs would result in a lower fair value measurement. Alternatively, decreases in any of those inputs would result in a higher fair value measurement. The fair value measurements of those securities with higher levels of subordination will be less sensitive to changes in these unobservable inputs, while securities with lower levels of subordination will show a higher degree of sensitivity to changes in these unobservable inputs. Generally, a change in the assumption used for probability of default is accompanied by a directionally similar change in the assumption used for loss severity given default and a directionally opposite change in the assumption used for voluntary prepayment rate.

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Non-covered private label residential mortgage-backed securities for which fair value measurements are classified in level 3 of the fair value hierarchy at September 30, 2013 had an aggregate fair value of $\$ 25.2$ million. These securities consisted of senior tranches issued from 2003 to 2004 collateralized by prime fixed rate and hybrid 1-4 single family residential mortgages originated from 2002 to 2004. These securities have coupons ranging from $2.6 \%$ to $4.6 \%$, ratings ranging from Baal to A and subordination levels ranging from $7.2 \%$ to $11.3 \%$.

The covered securities for which fair value measurements are categorized in level 3 of the fair value hierarchy at September 30, 2013 consisted of pooled trust preferred securities with a fair value of $\$ 4.7$ million and private label residential mortgage-backed securities with a fair value of $\$ 179.6$ million. The trust preferred securities are not material to the Company s financial statements. The private label mortgage-backed securities were acquired in the FSB Acquisition and vary significantly with respect to seniority, subordination, collateral type and collateral

BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013
performance; however, because of the Loss Sharing Agreements, the Company has minimal risk with respect to fluctuations in the value of these securities.

The Company uses third-party pricing services in determining fair value measurements for investment securities. To obtain an understanding of the methodologies and assumptions used, management reviews written documentation provided by the pricing services, conducts interviews with valuation desk personnel, performs on-site walkthroughs and reviews model results and detailed assumptions used to value selected securities as considered necessary. Management has established a robust price challenge process that includes a review by the treasury front office of all prices provided on a monthly basis. Any price evidencing unexpected month over month fluctuations or deviations from expectations is challenged. If considered necessary to resolve any discrepancies, a price will be obtained from an additional independent valuation source. The Company does not typically adjust the prices provided, other than through this established challenge process. The results of price challenges are subject to review by executive management. The Company has also established a quarterly process whereby prices provided by its primary pricing service for a sample of securities are validated. When there are price discrepancies, the final determination of fair value is based on careful consideration of the assumptions and inputs employed by each of the pricing sources.

Assets and liabilities measured at fair value on a non-recurring basis

Following is a description of the methodologies used to estimate the fair values of assets and liabilities measured at fair value on a non-recurring basis, and the level within the fair value hierarchy in which those measurements are typically classified.

Impaired loans and OREO - The carrying amount of collateral dependent impaired loans is typically based on the fair value of the underlying collateral, which may be real estate or other business assets, less estimated costs to sell. The carrying value of OREO is initially measured based on the fair value of the real estate acquired in foreclosure and subsequently adjusted to the lower of cost or estimated fair value, less estimated cost to sell. Fair values of real estate collateral are typically based on real estate appraisals which utilize market and income approaches to valuation incorporating both observable and unobservable inputs. When current appraisals are not available, the Company may use brokers price opinions, home price indices or other available information about changes in real estate market conditions to adjust the latest appraised value available. These adjustments to appraised values may be subjective and involve significant management judgment. The fair value of collateral consisting of other business assets is generally based on appraisals that use market approaches to valuation incorporating primarily unobservable inputs. Fair value measurements related to collateral dependent impaired loans and OREO are classified within level 3 of the fair value hierarchy.

The following tables present assets for which nonrecurring changes in fair value have been recorded for the periods indicated (in thousands):

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|  | Level 1 | Level 2 |  | Level 3 |  | Total |  | Three Months Ended Septemb |  | Nine MonthsEnded$\mathbf{3 0 , 2 0 1 3}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| OREO | \$ | \$ |  | \$ | 48,510 | \$ | 48,510 | \$ | 243 | \$ | $(1,456)$ |
| Impaired loans | \$ | \$ |  | \$ | 13,377 | \$ | 13,377 | \$ | $(2,412)$ | \$ | $(17,979)$ |

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

September 30, 2013

|  | Level 1 |  | September 30, 2012 |  |  | Total |  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 2 |  |  |  |  |  | Septemb | 30, |  |
| OREO | \$ | \$ |  | \$ | 89,221 | \$ | 89,221 | \$ | $(1,385)$ | \$ | $(7,980)$ |
| Impaired loans | \$ | \$ |  | \$ | 5,123 | \$ | 5,123 | \$ | $(1,301)$ | \$ | $(1,301)$ |

The following table presents the carrying value and fair value of financial instruments and the level within the fair value hierarchy in which those measurements are classified at the dates indicated (dollars in thousands):

|  | Level | September 30, 2013 <br> Carrying Value | Fair Value | Carrying Value | Fair Value |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |

The following methods and assumptions were used to estimate the fair value of each class of financial instruments, other than those described above:

The carrying amounts of certain financial instruments approximate fair value due to their short-term nature and generally negligible credit risk. These financial instruments include cash and cash equivalents, accrued interest receivable, short-term borrowings and accrued interest payable.

Non-marketable equity securities include FHLB, Federal Reserve Bank and banker s bank stock. There is no market for these securities, which can be liquidated only by redemption by the issuer. These securities are carried at par, which has historically represented the redemption price and is therefore considered to approximate fair value. Non-marketable equity securities are evaluated quarterly for potential impairment.

## Loans held for sale:

The fair value of conforming loans originated and held for sale is based on pricing currently available to the Company in the secondary market.

BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

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ACI and non-ACI loans:

Fair values are estimated based on a discounted cash flow analysis. Estimates of future cash flows incorporate various factors that may include the type of loan and related collateral, collateral values, estimated default probability and loss severity given default, internal risk rating, whether the interest rate is fixed or variable, term of loan, whether or not the loan is amortizing and loan specific net realizable value analyses for certain commercial and commercial real estate loans. The fair values of loans accounted for in pools are estimated on a pool basis. Other loans may be grouped based on risk characteristics and fair value estimated in the aggregate when applying discounted cash flow valuation techniques.
Discount rates are based on current market rates for new originations of comparable loans adjusted for liquidity and credit risk premiums that the Company believes would be required by market participants.

New loans:

Fair values are estimated using a discounted cash flow analysis with a discount rate based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The ALLL is considered a reasonable estimate of the required adjustment to fair value to reflect the impact of credit risk. This estimate may not represent an exit value as defined in ASC 820.

## FDIC indemnification asset:

The fair value of the FDIC indemnification asset has been estimated using a discounted cash flow technique incorporating assumptions about the timing and amount of future projected cash payments from the FDIC related to the resolution of covered assets. The factors that impact estimates of future cash flows are similar to those impacting estimated cash flows from ACI and non-ACI loans described above. The discount rate is determined by adjusting the risk free rate to incorporate uncertainty in the estimate of the timing and amount of future cash flows and illiquidity.

## Deposits:

The fair value of demand deposits, savings accounts and money market deposits is the amount payable on demand at the reporting date. The fair value of time deposits is estimated using a discounted cash flow technique based on rates currently offered for deposits of similar remaining maturities.

Fair value is estimated by discounting contractual future cash flows using the current rate at which borrowings with similar terms and remaining maturities could be obtained by the Company.

## Note 10 Commitments and Contingencies

The Company issues off-balance sheet financial instruments to meet the financing needs of its customers. These financial instruments include commitments to fund loans, unfunded commitments under existing lines of credit, and commercial and standby letters of credit. These commitments expose the Company to varying degrees of credit and market risk which are essentially the same as those involved in extending loans to customers, and are subject to the same credit policies used in underwriting loans. Collateral may be obtained based on the Company s credit evaluation of the counterparty. The Company s maximum exposure to credit loss is represented by the contractual amount of these commitments. Amounts funded under non-cancellable commitments in effect at the date of the FSB Acquisition are covered under the Loss Sharing Agreements if certain conditions are met.

## Commitments to fund loans:

These are agreements to lend funds to customers as long as there is no violation of any condition established in the contract. Commitments to fund loans generally have fixed expiration dates or other termination clauses and may require payment of a fee. Many of these commitments are expected to expire without being funded and, therefore, the total commitment amounts do not necessarily represent future liquidity requirements.

## BANKUNITED, INC. AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS - UNAUDITED

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Unfunded commitments under lines of credit:

Unfunded commitments under lines of credit include commercial, commercial real estate, home equity and consumer lines of credit to existing customers. Some of these commitments may mature without being fully funded.

## Commercial and standby letters of credit:

Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. These letters of credit are primarily issued to support trade transactions or guarantee arrangements. Fees collected on standby letters of credit represent the fair value of those commitments and are deferred and amortized over their term, which is typically one year or less. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Total lending related commitments outstanding at September 30, 2013 were as follows (in thousands):

|  | Covered |  | Non-Covered |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commitments to fund loans | \$ |  | \$ | 540,755 | \$ | 540,755 |
| Commitments to purchase loans |  |  |  | 103,205 |  | 103,205 |
| Unfunded commitments under lines of credit |  | 60,454 |  | 796,605 |  | 857,059 |
| Commercial and standby letters of credit |  |  |  | 38,710 |  | 38,710 |
|  | \$ | 60,454 | \$ | 1,479,275 | \$ | 1,539,729 |

## Legal Proceedings

The Company is involved as plaintiff or defendant in various legal actions arising in the normal course of business. In the opinion of management, based upon advice of legal counsel, the likelihood is remote that the impact of these proceedings, either individually or in the aggregate, would be material to the Company s consolidated financial position, results of operations or cash flows.

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations


#### Abstract

The following discussion and analysis is intended to focus on significant changes in the financial condition and results of operations of the Company during the three and nine months ended September 30, 2013 and should be read in conjunction with the consolidated financial statements and notes thereto included in this Quarterly Report on Form 10-Q and BKU s 2012 Annual Report on Form 10-K for the year ended December 31, 2012 (the Annual Report on Form 10-K ).


## Forward-Looking Statements

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that reflect the Company s current views with respect to, among other things, future events and financial performance. Words such as anticipates, expects, intends, plans, believes, seeks, estimates and similar expressions identify forward-looking statements. These forward-looking statements are based on the historical performance of the Company or on the Company s current plans, estimates and expectations. The inclusion of this forward-looking information should not be regarded as a representation by the Company that the future plans, estimates or expectations so contemplated will be achieved. Such forward-looking statements are subject to various risks and uncertainties and assumptions relating to the Company s operations, financial results, financial condition, business prospects, growth strategy and liquidity. If one or more of these or other risks or uncertainties materialize, or if the Company s underlying assumptions prove to be incorrect, the Company s actual results may vary materially from those indicated in these statements. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements, including, but not limited to, the risk factors described in Part I, Item 1A of the 2012 Annual Report on Form 10-K. The Company does not undertake any obligation to publicly update or review any forward looking statement, whether as a result of new information, future developments or otherwise.

## Quarterly Highlights

- Net income for the quarter ended September 30, 2013 was $\$ 54.3$ million, or $\$ 0.52$ per diluted share as compared to $\$ 49.6$ million, or $\$ 0.48$ per diluted share, for the quarter ended September 30, 2012.
- New loans grew by $\$ 1.1$ billion during the third quarter of 2013. Net of the resolution of covered loans, loans grew $\$ 999$ million during the quarter to $\$ 7.8$ billion at September 30, 2013. Additionally, the Company s portfolio of assets financed under operating leases grew by $\$ 99.7$ million to $\$ 185.0$ million during the quarter.
- Total deposits increased by $\$ 817$ million for the quarter ended September 30, 2013 to $\$ 9.8$ billion, reflecting growth across all deposit categories.
- Net interest income increased by $\$ 24.7$ million to $\$ 164.1$ million for the quarter ended September 30, 2013 from $\$ 139.4$ million for the quarter ended September 30, 2012. Interest income increased by $\$ 17.4$ million primarily as a result of an increase in the average balance of loans outstanding, partially offset by a decline in the tax-equivalent yield on loans to $8.83 \%$ from $10.79 \%$. Interest expense decreased by $\$ 7.3$
million due primarily to a decline in the cost of interest bearing liabilities to $0.93 \%$ from $1.31 \%$, partially offset by an increase in average interest bearing liabilities.
- The net interest margin, calculated on a tax-equivalent basis, was $5.70 \%$ for the quarter ended September 30, 2013 compared to $5.47 \%$ for the quarter ended September 30, 2012. The most significant factor contributing to this increase in net interest margin is the decline in the cost of deposits and borrowings.
- Earnings for the quarter ended September 30, 2013 benefited from a reduction in the effective income tax rate, primarily due to a $\$ 3.6$ million release of reserves for uncertain tax liabilities.
- Asset quality remained strong, with a ratio of non-performing assets to total assets of $0.61 \%$ and a ratio of non-performing loans to total loans of $0.50 \%$ at September 30, 2013. The ratio of non-performing, non-covered assets to total assets was $0.18 \%$ at September 30, 2013.
- The Company s capital ratios exceeded all regulatory well capitalized guidelines, with a Tier 1 leverage ratio of $13.1 \%$, a Tier 1 risk-based capital ratio of $24.1 \%$ and a Total risk-based capital ratio of $25.0 \%$ at September 30, 2013.
- Book value and tangible book value per common share were $\$ 18.70$ and $\$ 18.01$, respectively, at September 30, 2013.


## Results of Operations

## Net Interest Income

Net interest income is the difference between interest earned on interest earning assets and interest incurred on interest bearing liabilities and is the primary driver of core earnings. Net interest income is impacted by the relative mix of interest earning assets and interest bearing liabilities, the ratio of interest earning assets to total assets and of interest bearing liabilities to total funding sources, movements in market interest rates, levels of non-performing assets and pricing pressure from competitors.

The mix of interest earning assets is influenced by loan demand and by management $s$ continual assessment of the rate of return and relative risk associated with various classes of earning assets. The mix of interest bearing liabilities is influenced by management s assessment of the need for lower cost funding sources weighed against relationships with customers and growth requirements and is impacted by competition for deposits in the Company s markets and the availability and pricing of other sources of funds.

Net interest income is also impacted by the accounting for ACI loans and to a declining extent, the accretion of fair value adjustments recorded in conjunction with the FSB Acquisition. ACI loans were initially recorded at fair value, measured based on the present value of expected cash flows. The excess of expected cash flows over carrying value, known as accretable yield, is recognized as interest income over the lives of the underlying loans. The positive impact of accretion related to ACI loans on the net interest margin and the interest rate spread is expected to decline as ACI loans comprise a declining percentage of total loans. The proportion of total loans represented by ACI loans will decline as the ACI loans are resolved and new loans are added to the portfolio. ACI loans represented $17.4 \%$ and $29.1 \%$ of total loans, net of premiums, discounts, deferred fees and costs, at September 30, 2013 and December 31, 2012, respectively. As this trend continues, we expect our net interest margin and interest rate spread to decrease.

Consideration received earlier than expected or in excess of expected cash flows may result in a pool of ACI residential loans becoming fully amortized and its carrying value reduced to zero even though outstanding contractual balances remain related to loans in the pool. Once the carrying value of a pool is reduced to zero, any future proceeds from the remaining loans, representing further realization of accretable yield, are recognized as interest income upon receipt. The carrying value of one pool has been reduced to zero. The UPB of loans remaining in this pool was $\$ 96.1$ million at September 30, 2013.

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Fair value adjustments of interest earning assets and interest bearing liabilities recorded at the time of the FSB Acquisition are accreted to interest income or expense over the lives of the related assets or liabilities. Generally, accretion of these fair value adjustments increases interest income and decreases interest expense, and thus has a positive impact on our net interest income, net interest margin and interest rate spread. The impact of accretion of fair value adjustments on interest income and interest expense will continue to decline as these assets and liabilities mature or are repaid and constitute a smaller portion of total interest earning assets and interest bearing liabilities.

The impact of accretion and ACI loan accounting on net interest income makes it difficult to compare our net interest margin and interest rate spread to those reported by other financial institutions.

The following tables present, for the periods indicated, information about (i) average balances, the total dollar amount of taxable equivalent interest income from earning assets and the resultant average yields; (ii) average balances, the total dollar amount of interest expense on interest bearing liabilities and the resultant average rates; (iii) net interest income; (iv) the interest rate spread; and (v) the net interest margin.
Nonaccrual and restructured loans are included in the average balances presented in this table; however, interest income foregone on nonaccrual loans is not included. Yields have been calculated on a tax equivalent basis (dollars in thousands):

|  | Three Months Ended September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | 2013 |  | Yield/ <br> Rate (2) | Average Balance |  | 2012 |  | Yield/ <br> Rate (2) |
|  |  |  | Interest (1) |  |  |  |  |  | est (1) |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 7,234,822 | \$ | 160,257 | 8.83\% | \$ | 5,117,295 | \$ | 138,252 | 10.79\% |
| Investment securities available for sale |  | 4,030,197 |  | 28,670 | 2.85\% |  | 4,658,274 |  | 33,082 | 2.84\% |
| Other interest earning assets |  | 416,185 |  | 1,359 | 1.30\% |  | 559,889 |  | 1,117 | 0.80\% |
| Total interest earning assets |  | 11,681,204 |  | 190,286 | 6.50\% |  | 10,335,458 |  | 172,451 | 6.66\% |
| Allowance for loan and lease losses |  | $(61,792)$ |  |  |  |  | $(56,392)$ |  |  |  |
| Non-interest earning assets |  | 2,009,626 |  |  |  |  | 2,372,698 |  |  |  |
| Total assets | \$ | 13,629,038 |  |  |  | \$ | 12,651,764 |  |  |  |
| Liabilities and Stockholders |  |  |  |  |  |  |  |  |  |  |
| Equity: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand deposits | \$ | 571,884 |  | 636 | 0.44\% | \$ | 505,657 |  | 824 | 0.65\% |
| Savings and money market deposits |  | 4,342,628 |  | 5,191 | 0.47\% |  | 3,989,263 |  | 5,867 | 0.59\% |
| Time deposits |  | 2,927,537 |  | 9,421 | 1.28\% |  | 2,661,285 |  | 9,768 | 1.46\% |
| Total interest bearing deposits |  | 7,842,049 |  | 15,248 | 0.77\% |  | 7,156,205 |  | 16,459 | 0.91\% |
| Borrowings: |  |  |  |  |  |  |  |  |  |  |
| FHLB advances and other borrowings |  | 2,198,613 |  | 8,316 | 1.50\% |  | 2,225,235 |  | 14,420 | 2.58\% |
| Short-term borrowings |  | 1,118 |  | 2 | 0.50\% |  | 7,952 |  | 9 | 0.43\% |
| Total interest bearing liabilities |  | 10,041,780 |  | 23,566 | 0.93\% |  | 9,389,392 |  | 30,888 | 1.31\% |
| Non-interest bearing demand deposits$1,568,407$$1,199,577$ |  |  |  |  |  |  |  |  |  |  |
| Other non-interest bearing liabilities |  | 144,231 |  |  |  |  | 335,193 |  |  |  |
| Total liabilities |  | 11,754,418 |  |  |  |  | 10,924,162 |  |  |  |
| Stockholders equity |  | 1,874,620 |  |  |  |  | 1,727,602 |  |  |  |
| Total liabilities and stockholders equity | \$ | 13,629,038 |  |  |  | \$ | 12,651,764 |  |  |  |
| Net interest income |  |  | \$ | 166,720 |  |  |  | \$ | 141,563 |  |
| Interest rate spread |  |  |  |  | 5.57\% |  |  |  |  | 5.35\% |
| Net interest margin |  |  |  |  | 5.70\% |  |  |  |  | 5.47\% |

(1) On a tax-equivalent basis where applicable
(2) Annualized

|  | Nine Months Ended September 30, |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance |  | 2013 |  | Yield/Rate (2) | Average Balance |  | 2012 |  | Yield/ <br> Rate (2) |
|  |  |  | Interest (1) |  |  |  |  |  | est (1) |  |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Interest earning assets: |  |  |  |  |  |  |  |  |  |  |
| Loans | \$ | 6,311,252 | \$ | 463,144 | 9.79\% | \$ | 4,736,869 | \$ | 418,835 | 11.80\% |
| Investment securities available for sale |  | 4,245,236 |  | 90,327 | 2.84\% |  | 4,582,143 |  | 103,129 | 3.00\% |
| Other interest earning assets |  | 471,625 |  | 3,780 | 1.07\% |  | 535,912 |  | 3,306 | 0.82\% |
| Total interest earning assets |  | 11,028,113 |  | 557,251 | 6.74\% |  | 9,854,924 |  | 525,270 | 7.11\% |
| Allowance for loan and lease losses |  | $(62,272)$ |  |  |  |  | $(54,540)$ |  |  |  |
| Non-interest earning assets |  | 2,060,332 |  |  |  |  | 2,408,962 |  |  |  |
| Total assets | \$ | 13,026,173 |  |  |  | \$ | 12,209,346 |  |  |  |
| Liabilities and Stockholders |  |  |  |  |  |  |  |  |  |  |
| Equity: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Interest bearing demand deposits | \$ | 562,299 |  | 1,945 | 0.46\% | \$ | 494,331 |  | 2,406 | 0.65\% |
| Savings and money market deposits |  | 4,208,333 |  | 15,175 | 0.48\% |  | 3,870,050 |  | 18,790 | 0.65\% |
| Time deposits |  | 2,734,198 |  | 27,167 | 1.33\% |  | 2,621,599 |  | 29,270 | 1.49\% |
| Total interest bearing deposits |  | 7,504,830 |  | 44,287 | 0.79\% |  | 6,985,980 |  | 50,466 | 0.96\% |
| Borrowings: |  |  |  |  |  |  |  |  |  |  |
| FHLB advances and other |  |  |  |  |  |  |  |  |  |  |
| borrowings |  | 2,026,828 |  | 23,896 | 1.58\% |  | 2,229,674 |  | 44,976 | 2.69\% |
| Short-term borrowings |  | 5,977 |  | 19 | 0.43\% |  | 14,777 |  | 45 | 0.41\% |
| Total interest bearing liabilities |  | 9,537,635 |  | 68,202 | 0.96\% |  | 9,230,431 |  | 95,487 | 1.38\% |
| Non-interest bearing demand deposits$1,458,849$$1,040,153$ |  |  |  |  |  |  |  |  |  |  |
| Other non-interest bearing liabilities |  | 172,342 |  |  |  |  | 276,857 |  |  |  |
| Total liabilities |  | 11,168,826 |  |  |  |  | 10,547,441 |  |  |  |
| Stockholders equity |  | 1,857,347 |  |  |  |  | 1,661,905 |  |  |  |
| Total liabilities and stockholders equity | \$ | 13,026,173 |  |  |  | \$ | 12,209,346 |  |  |  |
| Net interest income |  |  | \$ | 489,049 |  |  |  | \$ | 429,783 |  |
| Interest rate spread |  |  |  |  | 5.78\% |  |  |  |  | 5.73\% |
| Net interest margin |  |  |  |  | 5.92\% |  |  |  |  | 5.82\% |

(1) On a tax-equivalent basis where applicable
(2) Annualized

Three months ended September 30, 2013 compared to three months ended September 30, 2012

Net interest income, calculated on a tax-equivalent basis, was $\$ 166.7$ million for the three months ended September 30, 2013 compared to $\$ 141.6$ million for the three months ended September 30, 2012, an increase of $\$ 25.1$ million. The increase in net interest income was comprised of an increase in interest income of $\$ 17.8$ million and a decrease in interest expense of $\$ 7.3$ million.

The increase in tax-equivalent interest income resulted primarily from a $\$ 22.0$ million increase in interest income from loans offset by a $\$ 4.4$ million decrease in interest income from investment securities available for sale.

Increased interest income from loans was attributable to a $\$ 2.1$ billion increase in the average balance outstanding offset by a $1.96 \%$ decrease in the tax equivalent yield to $8.83 \%$ for the quarter ended September 30, 2013 from $10.79 \%$ for the quarter ended September 30, 2012. Offsetting factors contributing to the overall decline in the yield on loans included:

- New loans originated at lower market rates of interest comprised a greater percentage of the portfolio for the quarter ended September 30, 2013 than for the comparable period in 2012. New loans represented $77.9 \%$ of the average balance of loans outstanding for the quarter ended September 30,


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2013 as compared to $58.8 \%$ for the quarter ended September 30, 2012. This trend is expected to continue.

- The tax equivalent yield on new loans declined to $3.71 \%$ for the quarter ended September 30, 2013 from $4.29 \%$ for the quarter ended September 30, 2012, primarily reflecting the addition of loans to the portfolio at lower market rates.
- The yield on covered loans increased to $26.91 \%$ for the quarter ended September 30, 2013 from $20.07 \%$ for the comparable quarter in 2012. The increase in the yield on covered loans resulted primarily from (i) improvements in expected cash flows and (ii) the inclusion of proceeds of $\$ 13.2$ million from the sale of ACI residential loans from the pool with a carrying value of zero in interest income for the quarter ended September 30, 2013.

The average balance of investment securities available for sale decreased by $\$ 628$ million for the three months ended September 30, 2013 from the three months ended September 30, 2012 while the tax-equivalent yield increased to $2.85 \%$ for the three months ended September 30, 2013 from $2.84 \%$ for the same period in 2012.

The primary components of the decrease in interest expense for the three months ended September 30, 2013 as compared to the three months ended September 30, 2012 were a $\$ 1.2$ million decline in interest expense on deposits and a $\$ 6.1$ million decline in interest expense on FHLB advances and other borrowings. Contributing to the decline in interest expense on deposits was a decline in market interest rates, leading to a decrease in the average rate paid on interest bearing deposits to $0.77 \%$ for the three months ended September 30,2013 from $0.91 \%$ for the three months ended September 30, 2012. This decrease was partially offset by an increase of $\$ 686$ million in average interest bearing deposits. The average rate paid on FHLB advances and other borrowings, inclusive of the impact of cash flow hedges and accretion, declined by $1.08 \%$ to $1.50 \%$ for the three months ended September 30, 2013 from $2.58 \%$ for the three months ended September 30, 2012. This decline reflected the impact of the extinguishment and maturity of higher rate advances.

The net interest margin, calculated on a tax-equivalent basis, for the three months ended September 30, 2013 was $5.70 \%$ as compared to $5.47 \%$ for the three months ended September 30, 2012, an increase of 23 basis points. The interest rate spread increased to $5.57 \%$ for the three months ended September 30, 2013 from $5.35 \%$ for the three months ended September 30, 2012. Factors contributing to the increase in net interest margin and interest rate spread included (i) increased yields on covered loans, (ii) the increase in interest-earning assets as a percent of total assets, (iii) a lower cost of funds and (iv) the increase in non-interest bearing deposits. Average non-interest bearing deposits as a percentage of average total deposits increased by $2.3 \%$ to $16.7 \%$ for the three months ended September 30, 2013 compared to the three months ended September 30, 2012. These factors were partly offset by lower yields on new loans. We expect the net interest margin and interest rate spread to decrease in future periods as new loans are added to the portfolio at lower current rates.

Nine months ended September 30, 2013 compared to nine months ended September 30, 2012

Net interest income, calculated on a tax-equivalent basis, was $\$ 489.0$ million for the nine months ended September 30, 2013 compared to $\$ 429.8$ million for the nine months ended September 30, 2012, an increase of $\$ 59.2$ million. The increase in net interest income was comprised
of an increase in interest income of $\$ 32.0$ million and a decrease in interest expense of $\$ 27.3$ million.

The increase in tax-equivalent interest income resulted primarily from a $\$ 44.3$ million increase in interest income from loans offset by a $\$ 12.8$ million decrease in interest income from investment securities available for sale.

Increased interest income from loans was attributable to a $\$ 1.6$ billion increase in the average balance outstanding offset by a $2.01 \%$ decrease in the tax equivalent yield to $9.79 \%$ for the nine months ended September 30, 2013 from $11.80 \%$ for the nine months ended September 30, 2012. Offsetting factors contributing to the overall decline in the yield on loans included:

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- New loans originated at lower market rates of interest comprised a greater percentage of the portfolio for the nine months ended September 30, 2013 than for the comparable period in 2012. New loans represented $73.1 \%$ of the average balance of loans outstanding for the nine months ended September 30, 2013 as compared to $52.8 \%$ for the nine months ended September 30, 2012.
- The tax equivalent yield on new loans declined to $3.85 \%$ for the nine months ended September 30, 2013 from $4.44 \%$ for the nine months ended September 30, 2012, primarily reflecting the addition of loans to the portfolio at lower market rates.
- The yield on covered loans increased to $25.93 \%$ for the nine months ended September 30, 2013 from $20.02 \%$ for the nine months ended September 30, 2012. The increase in the yield on covered loans resulted primarily from (i) improvements in expected cash flows and (ii) the inclusion of proceeds of $\$ 39.0$ million from the sale of ACI residential loans from the pool with a carrying value of zero in interest income for the nine months ended September 30, 2013.

The average balance of investment securities available for sale decreased by $\$ 337$ million for the nine months ended September 30, 2013 from the nine months ended September 30, 2012 while the tax-equivalent yield declined to $2.84 \%$ for the nine months ended September 30, 2013 from $3.00 \%$ for the same period in 2012. The decline in yield resulted from lower prevailing market interest rates and changes in portfolio composition.

The primary components of the decrease in interest expense for the nine months ended September 30, 2013 as compared to the nine months ended September 30, 2012 were a $\$ 6.2$ million decline in interest expense on deposits and a $\$ 21.1$ million decline in interest expense on FHLB advances and other borrowings. The most significant factor contributing to the decline in interest expense on deposits was a decline in market interest rates, leading to a decrease in the average rate paid on interest bearing deposits to $0.79 \%$ for the nine months ended September 30, 2013 from $0.96 \%$ for the nine months ended September 30, 2012. This decrease was partially offset by an increase of $\$ 519$ million in average interest bearing deposits. The average rate paid on FHLB advances and other borrowings, inclusive of the impact of cash flow hedges and fair value accretion, declined by $1.11 \%$ to $1.58 \%$ for the nine months ended September 30, 2013 from $2.69 \%$ for the nine months ended September 30, 2012. This decline reflected the impact of the extinguishment and maturity of higher rate advances.

The net interest margin, calculated on a tax-equivalent basis, for the nine months ended September 30, 2013 was $5.92 \%$ as compared to $5.82 \%$ for the nine months ended September 30, 2012, an increase of 10 basis points. The interest rate spread increased to $5.78 \%$ for the nine months ended September 30, 2013 from $5.73 \%$ for the nine months ended September 30, 2012. The primary factors contributing to the increase in net interest margin and interest rate spread are the same as those discussed above for the comparative three month periods.

## Provision for Loan Losses

The provision for loan losses is the amount of expense that, based on our judgment, is required to maintain the ALLL at an adequate level to absorb probable losses inherent in the loan portfolio at the balance sheet date and that, in management $s$ judgment, is appropriate under U.S. generally accepted accounting principles. The determination of the amount of the ALLL is complex and involves a high degree of judgment and subjectivity. Our determination of the amount of the allowance and corresponding provision for loan losses considers ongoing evaluations of the
various segments of the loan portfolio and of individually significant credits, levels of non-performing loans and charge-offs, statistical trends and economic and other relevant factors. See Analysis of the Allowance for Loan and Lease Losses below for more information about how we determine the appropriate level of the allowance.

Because the determination of fair value at which the loans acquired in the FSB Acquisition were initially recorded encompassed assumptions about expected future cash flows and credit risk, no ALLL was recorded at the date of acquisition. An allowance related to ACI loans is recorded only when estimates of future cash flows related to these loans are revised downward, indicating further deterioration in credit quality. An allowance for non-ACI loans may be established if factors considered relevant by management indicate that the credit quality of the non-ACI loans has deteriorated.

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Since the recognition of a provision for (recovery of) loan losses on covered loans represents an increase (reduction) in the amount of reimbursement we ultimately expect to receive from the FDIC, we also record an increase (decrease) in the FDIC indemnification asset for the present value of the projected increase (reduction) in reimbursement, with a corresponding increase (decrease) in non-interest income, recorded in Net loss on indemnification asset as discussed below in the section entitled Non-interest income. Therefore, the impact on our results of operations of any provision for (recovery of) loan losses on covered loans is significantly mitigated by the corresponding impact on non-interest income. For the three months ended September 30, 2013 and 2012, we recorded provisions for (recoveries of) losses on covered loans of $\$(2.8)$ million and $\$ 1.0$ million and increases (decreases) in related non-interest income of $\$(2.3)$ million and $\$ 0.9$ million, respectively. For the nine months ended September 30, 2013 and 2012, we recorded provisions for (recoveries of) losses on covered loans of $\$(1.0)$ million and $\$ 1.1$ million and increases (decreases) in related non-interest income of $\$(0.9)$ million and $\$ 1.6$ million, respectively.

We recorded provisions for loan losses of $\$ 5.4$ million related to new loans for each of the three month periods ended September 30, 2013 and 2012. For the nine months ended September 30, 2013 and 2012, we recorded provisions for loan losses of $\$ 20.4$ million and $\$ 16.7$ million, respectively, related to new loans. These loans are not protected by the Loss Sharing Agreements and as such, these provisions are not offset by increases in non-interest income. The provision for losses on new loans for the three months ended September 30, 2013 reflected the impact of growth in the new loan portfolio, partially offset by reductions in general loss factors. The increase in the provision for new loans for the nine months ended September 30, 2013 was driven primarily by growth in the new loan portfolio and losses of $\$ 13.2$ million recognized on one commercial loan relationship, partially offset by reductions in general loss factors applied in determining the ALLL. See the section entitled Analysis of the Allowance for Loan and Lease Losses below for further discussion.

## Non-Interest Income

The Company reported non-interest income of $\$ 1.3$ million and $\$ 25.7$ million for the three months ended September 30, 2013 and 2012, respectively. Non-interest income was $\$ 25.2$ million and $\$ 83.7$ million for the nine months ended September 30, 2013 and 2012, respectively. The following table presents a comparison of the categories of non-interest income for the periods indicated (in thousands):

|  | Three Months Ended September 30, 2013 |  |  |  | Nine Months Ended September 30, 2013 <br> 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Amortization) accretion of FDIC indemnification asset | \$ | $(12,354)$ | \$ | 3,432 | \$ | $(21,784)$ | \$ | 14,513 |
| Income from resolution of covered assets, net |  | 24,592 |  | 17,517 |  | 64,362 |  | 39,602 |
| Net loss on indemnification asset |  | $(18,377)$ |  | $(14,199)$ |  | $(47,747)$ |  | $(26,602)$ |
| FDIC reimbursement of costs of resolution of covered assets |  | 2,040 |  | 3,566 |  | 7,165 |  | 13,415 |
| Loss on sale of covered loans |  | $(4,286)$ |  |  |  | $(9,368)$ |  |  |
| OTTI on covered investment securities available for sale |  |  |  |  |  | (963) |  |  |
| Non-interest income (expense) from covered assets |  | $(8,385)$ |  | 10,316 |  | $(8,335)$ |  | 40,928 |
| Service charges and fees |  | 3,634 |  | 3,095 |  | 10,355 |  | 9,440 |
| Gain on sale of non-covered loans |  | 205 |  | 189 |  | 586 |  | 698 |
| Gain on sale of non-covered investment securities available for sale, net |  | 1,066 |  | 6,035 |  | 7,251 |  | 6,931 |
| Mortgage insurance income |  | 310 |  | 2,571 |  | 1,212 |  | 8,910 |
| Other non-interest income |  | 4,476 |  | 3,478 |  | 14,160 |  | 16,841 |
|  | \$ | 1,306 | \$ | 25,684 | \$ | 25,229 | \$ | 83,748 |

Non-interest income related to transactions in the covered assets

Historically, a significant portion of our non-interest income has resulted from transactions related to the resolution of assets covered by our Loss Sharing Agreements with the FDIC and (amortization) accretion of discount on the FDIC indemnification asset. As covered assets continue to decline as a percentage of total assets, we expect the impact of these transactions on results of operations to decrease.

As anticipated, the Company began amortizing the FDIC indemnification asset in 2013. In prior periods, we recorded accretion of discount on the FDIC indemnification asset. Non-interest income included amortization of the FDIC indemnification asset of \$(12.4) million and \$(21.8) million, respectively, for the three and nine months
ended September 30, 2013 compared to accretion of $\$ 3.4$ million and $\$ 14.5$ million, respectively, for the three and nine months ended September 30, 2012. As the expected cash flows from ACI loans have increased as discussed above, expected cash flows from the FDIC indemnification asset have decreased.

The FDIC indemnification asset was initially recorded at its estimated fair value of $\$ 3.4$ billion, representing the present value of estimated future cash payments from the FDIC for probable losses on covered assets, up to 90 days of past due interest, excluding interest related to loans on nonaccrual at acquisition, and reimbursement of certain expenses. As projected cash flows from the ACI loans have increased, the yield on the loans has increased accordingly and the estimated future cash payments from the FDIC have decreased. This change in estimated cash flows is recognized prospectively, consistent with the recognition of the increased cash flows from the ACI loans. As a result, beginning in the first quarter of 2013, the FDIC indemnification asset is being amortized to the amount of the estimated future cash flows. The rate of amortization on the FDIC indemnification asset was (3.77)\% and (2.12)\%, respectively, for the three and nine months ended September 30, 2013, as compared to the rate of accretion on the indemnification asset of $0.82 \%$ and $1.10 \%$, respectively, for the three and nine months ended September 30, 2012.

The rate of amortization will increase if estimated future cash payments from the FDIC decrease. If recent trends continue, we expect the rate of amortization of the indemnification asset to increase in future periods. The amount of amortization is impacted by both the change in the amortization rate and the decrease in the average balance of the indemnification asset. The average balance of the indemnification asset decreased primarily as a result of the submission of claims and receipt of cash from the FDIC under the terms of the Loss Sharing Agreements. As we continue to submit claims under the Loss Sharing Agreements and recognize periodic amortization, the balance of the indemnification asset will continue to decline.

The balance of the FDIC indemnification asset is also reduced or increased as a result of decreases or increases in estimated cash flows to be received from the FDIC related to the gains or losses recorded in our consolidated financial statements from transactions in the covered assets. When these transaction gains or losses are recorded, we also record an offsetting amount in the consolidated statement of income line item Net loss on indemnification asset. This line item includes the significantly mitigating impact of FDIC indemnification related to the following types of transactions in covered assets:

- gains or losses from the resolution of covered assets;
- provisions for (recoveries of) losses on covered loans;
- gains or losses on the sale of covered loans;
- gains or losses on covered investment securities;
- gains or losses on the sale of OREO; and
- impairment of OREO.

Each of these types of transactions is discussed further below.

A rollforward of the FDIC indemnification asset for the year ended December 31, 2012 and the nine months ended September 30, 2013, follows (in thousands):

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| Balance, December 31, 2011 | $\$$ | $2,049,151$ |
| :--- | ---: | ---: |
| Accretion | 15,306 |  |
| Reduction for claims filed | $(600,857)$ |  |
| Net loss on indemnification asset | $(6,030)$ |  |
| Balance, December 31, 2012 | $1,457,570$ |  |
| Amortization | $(21,784)$ |  |
| Reduction for claims filed | $(123,002)$ |  |
| Net loss on indemnification asset | $(47,747)$ |  |
| Balance, September 30, 2013 | $\$$ | $1,265,037$ |

Covered loans may be resolved through prepayment, short sale of the underlying collateral, foreclosure, sale of the loans or charge-off. For loans resolved through prepayment, short sale or foreclosure, the difference between consideration received in resolution of the loans and the carrying value of the loans is recorded in the consolidated statement of income line item Income from resolution of covered assets, net. Both gains and losses on individual resolutions are included in this line item. Losses from the resolution of covered loans increase the amount recoverable from the FDIC under the Loss Sharing Agreements. Gains from the resolution of covered loans reduce the amount recoverable from the FDIC under the Loss Sharing Agreements. These additions to or reductions in amounts recoverable from the FDIC related to the resolution of covered loans are recorded in non-interest income in the line item Net loss on indemnification asset and reflected as corresponding increases or decreases in the FDIC indemnification asset. The amount of income or loss recorded in any period will be impacted by the number and UPB of covered loans resolved, the amount of consideration received, and our ability to accurately project cash flows from ACI loans in future periods.

The following table provides further detail of the components of income from resolution of covered assets, net for the periods indicated (in thousands):

|  | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2013 |  | 2012 |  | 2013 |  | 2012 |  |
| Payments in full | \$ | 21,534 | \$ | 20,053 | \$ | 55,512 | \$ | 54,984 |
| Foreclosures |  | (303) |  | $(2,832)$ |  | $(2,815)$ |  | $(16,511)$ |
| Short sales |  | (89) |  | (827) |  | $(2,022)$ |  | $(3,431)$ |
| Charge-offs |  | (120) |  | $(1,356)$ |  | (814) |  | $(2,592)$ |
| Recoveries |  | 3,570 |  | 2,479 |  | 14,501 |  | 7,152 |
| Income from resolution of covered assets, net | \$ | 24,592 | \$ | 17,517 | \$ | 64,362 | \$ | 39,602 |

Income from resolution of covered assets, net was $\$ 24.6$ million and $\$ 64.4$ million, respectively, for the quarter and nine months ended September 30, 2013 compared to $\$ 17.5$ million and $\$ 39.6$ million for the quarter and nine months ended September 30, 2012. This increase in income resulted mainly from increased recoveries on commercial loans and lower losses from residential foreclosure resolutions for the nine months ended September 30, 2013 compared to the nine months ended September 30, 2012, while there were improvements in all components for the three month period ended September 30, 2013.

A decline in the level of foreclosure activity coupled with improving home prices led to a decrease in losses on resolutions from foreclosures for the three and nine months ended September 30, 2013 as compared to the same periods in 2012. Recoveries increased for the three and nine months ended September 30, 2013 due primarily to a small number of large commercial loan recoveries totaling approximately $\$ 3.0$ million and $\$ 10.5$ million, respectively.

The impact of sales of covered loans on non-interest income for the three and nine months ended September 30, 2013, is summarized as follows (in thousands):

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|  |  | Three Months Ended <br> September 30, 2013 | Nine Months Ended <br> September 30, 2013 |
| :--- | :---: | :---: | :---: |
| Unpaid principal balance of loans sold (1) | $\$$ | 36,931 | $\$$ |

(1) Excludes loans sold from a pool of ACI loans with a zero carrying value.

No covered loans were sold during the three and nine months ended September 30, 2012.

Loans were sold on a non-recourse basis to third parties. Since reimbursements from the FDIC under the Loss Sharing Agreements are calculated based on UPB of the loans rather than on their financial statement carrying amounts, the gain on indemnification asset recorded related to the sale of covered loans included a component related to the sale of loans from the zero carrying value pool. We anticipate that we will continue to sell covered loans quarterly.

Additional impairment arising since the FSB Acquisition related to covered loans is recorded in earnings through the provision for losses on covered loans. Under the terms of the Loss Sharing Agreements, the Company is entitled to recover from the FDIC a portion of losses on these loans; therefore, the discounted amount of additional expected cash flows from the FDIC related to these losses is recorded in non-interest income in the line item Net loss on indemnification asset and reflected as a corresponding increase in the FDIC indemnification asset. Alternatively, a recovery of the provision for loan losses related to covered loans results in a reduction in the amounts the Company expects to recover from the FDIC and a corresponding reduction in the FDIC indemnification asset and in non-interest income, reflected in the line item Net loss on indemnification asset.

The Company records impairment charges related to declines in the net realizable value of OREO properties subject to the Loss Sharing Agreements and recognizes additional gains or losses upon the eventual sale of such OREO properties. These amounts are included in non-interest expense in the consolidated financial statements. The estimated increase or reduction in amounts recoverable from the FDIC with respect to these gains and losses is reflected as an increase or decrease in the FDIC indemnification asset and in non-interest income in the line item Net loss on indemnification asset.

As discussed further in the section entitled Investment Securities Available for Sale , the net loss on indemnification asset for the nine months ended September 30, 2013 was also impacted by an OTTI loss recognized on one covered security.

Net loss on indemnification asset was $\$(18.4)$ million and $\$(47.7)$ million, respectively, for the quarter and nine months ended September 30, 2013 , compared to $\$(14.2)$ million and $\$(26.6)$ million for the quarter and nine months ended September 30, 2012. Significant factors impacting the changes from 2012 are presented in the table below.

The net impact on earnings before taxes of transactions related to covered assets for the three and nine months ended September 30, 2013 was $\$ 6.5$ million and $\$ 14.4$ million, respectively as compared with $\$ 2.3$ million and $\$ 5.4$ million, respectively, for the three and nine months ended September 30, 2012, as detailed in the following tables (in thousands):

|  | Three Months Ended September 30, 2013 |  |  |  |  |  | Three Months Ended September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { action } \\ & \text { (Loss) } \end{aligned}$ | Net Loss on Indemnification Asset |  | Net Impact on Pre-tax Earnings |  | Transaction Income (Loss) |  | Net Loss on Indemnification Asset |  | Net Impact on Pre-tax Earnings |  |
| Recovery of (provision for)losses on covered loans | \$ | 2,837 | \$ | $(2,304)$ | \$ | 533 | \$ | $(1,021)$ | \$ | 947 | \$ | (74) |
| Income from resolution of covered assets, net |  | 24,592 |  | $(20,120)$ |  | 4,472 |  | 17,517 |  | $(15,136)$ |  | 2,381 |
| Loss on sale of covered loans |  | $(4,286)$ |  | 5,626 |  | 1,340 |  |  |  |  |  |  |
| Gain on sale of OREO |  | 1,454 |  | $(1,384)$ |  | 70 |  | 1,410 |  | $(1,118)$ |  | 292 |
| Recovery (impairment) of OREO |  | 243 |  | (195) |  | 48 |  | $(1,385)$ |  | 1,108 |  | (277) |
|  | \$ | 24,840 | \$ | $(18,377)$ | \$ | 6,463 | \$ | 16,521 | \$ | $(14,199)$ | \$ | 2,322 |


|  | Nine Months Ended September 30, 2013 |  |  |  |  |  | Nine Months Ended September 30, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Transaction Income (Loss) |  | Net Loss on Indemnification Asset |  | Net Impact on Pre-tax Earnings |  | Transaction Income (Loss) |  | Net Loss on Indemnification Asset |  | Net Impact on Pre-tax Earnings |  |
| Recovery of (provision for) losses on covered loans | \$ | 988 | \$ | (910) | \$ | 78 | \$ | $(1,137)$ | \$ | 1,620 | \$ | 483 |
| Income from resolution of covered assets, net |  | 64,362 |  | $(53,679)$ |  | 10,683 |  | 39,602 |  | $(33,510)$ |  | 6,092 |
| Loss on sale of covered loans |  | $(9,368)$ |  | 11,794 |  | 2,426 |  |  |  |  |  |  |
| OTTI on covered investment securities available for sale |  | (963) |  | 770 |  | (193) |  |  |  |  |  |  |
| Gain on sale of OREO |  | 8,576 |  | $(6,885)$ |  | 1,691 |  | 1,499 |  | $(1,096)$ |  | 403 |
| Recovery(impairment) of OREO |  | $(1,456)$ |  | 1,163 |  | (293) |  | $(7,980)$ |  | 6,384 |  | $(1,596)$ |
|  | \$ | 62,139 | \$ | $(47,747)$ | \$ | 14,392 | \$ | 31,984 | \$ | $(26,602)$ | \$ | 5,382 |

Certain OREO and foreclosure related expenses associated with covered assets, including fees paid to attorneys and other service providers, property preservation costs, maintenance and repair costs, advances for taxes and insurance, appraisal costs and inspection costs are also reimbursed under the terms of the Loss Sharing Agreements. Such expenses are recorded in non-interest expense when incurred, and the reimbursement is recorded as FDIC reimbursement of costs of resolution of covered assets in non-interest income when submitted to the FDIC, generally upon ultimate resolution of the underlying covered assets. This may result in the expense and the related income from reimbursements being recorded in different periods. For the three months ended September 30, 2013 and 2012, non-interest expense included $\$ 1.6$ million and $\$ 4.8$ million, respectively, of expenses subject to reimbursement at the $80 \%$ level under the Loss Sharing Agreements. For the nine months ended September 30, 2013 and 2012, non-interest expense included $\$ 5.6$ million and $\$ 14.9$ million, respectively, of such expenses. During the three months ended September 30, 2013 and 2012, claims of $\$ 2.0$ million and $\$ 3.6$ million, respectively, were submitted to the FDIC for reimbursement and for the nine months ended September 30, 2013 and 2012, claims of $\$ 7.2$ million and $\$ 13.4$ million, respectively, were submitted. As of September 30, 2013, $\$ 13.6$ million of expenses incurred to date remained to be submitted for reimbursement from the FDIC in future periods. The declines in costs and related FDIC reimbursements for the three and nine months ended September 30, 2013 compared to the same periods in 2012 reflect the lower volume of covered loan foreclosure resolution activity.

## Other components of non-interest income

Gains on investment securities available for sale for the quarter and nine months ended September 30, 2013 related primarily to the sale of securities to fund loan originations. Securities gains for the nine months ended September 30, 2013 also included gains of $\$ 1.6$ million from the
sale of securities in conjunction with the merger of Herald National Bank (Herald ) into BankUnited. The quarter and nine months ended September 30, 2012 included approximately $\$ 6.0$ million of aggregate realized gains from the liquidation of our position in non-investment grade and certain other preferred stock positions in order to reduce our concentration in bank preferred stock investments.

Mortgage insurance income represents mortgage insurance proceeds received with respect to covered loans in excess of the portion of losses on those loans that is recoverable from the FDIC. Mortgage insurance proceeds up to the amount of losses on covered loans recoverable from the FDIC offset amounts otherwise reimbursable by the FDIC. The declines in mortgage insurance income for the three and nine months ended September 30, 2013 as

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compared with the three and nine months ended September 30, 2012 reflect the lower volume of covered loan foreclosure resolution activity.

Other non-interest income was $\$ 4.5$ million for the three months ended September 30, 2013 compared to $\$ 3.5$ million for the three months ended September 30, 2012. The primary components of the increase for the three months ended September 30, 2013 were rental income on operating equipment leases totaling $\$ 2.2$ million offset by a decrease of approximately $\$ 1.0$ million in investment services revenue resulting from the dissolution of BUIS in May 2013. Other non-interest income was $\$ 14.2$ million for the nine months ended September 30, 2013 compared to $\$ 16.8$ million for the nine months ended September 30, 2012. The most significant factors impacting the decrease were $\$ 5.3$ million of bargain purchase gain on the acquisition of Herald and $\$ 2.3$ million in additional investment services revenue included in other non-interest income for the nine months ended September 30, 2012, partially offset by $\$ 4.7$ million in rental income on operating leases for the nine months ended September 30, 2013.

## Non-Interest Expense

The Company reported non-interest expense of $\$ 84.3$ million and $\$ 243.1$ million, respectively, for the three and nine months ended September 30, 2013 as compared with $\$ 77.2$ million and $\$ 244.4$ million for the three and nine months ended September 30 , 2012. The following table presents the components of non-interest expense for the periods indicated (in thousands):

|  | Three Months Ended September 30, 2013 <br> 2012 |  |  |  | Nine Months Ended September 30, 2013 <br> 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employee compensation and benefits | \$ | 44,117 | \$ | 41,968 | \$ | 130,219 | \$ | 132,544 |
| Occupancy and equipment |  | 16,571 |  | 13,725 |  | 46,994 |  | 38,776 |
| Impairment (recovery) of other real estate owned |  | (243) |  | 1,385 |  | 1,456 |  | 7,980 |
| Gain on sale of other real estate owned |  | $(1,454)$ |  | $(1,410)$ |  | $(8,576)$ |  | $(1,499)$ |
| Other real estate owned expense |  | 533 |  | 1,756 |  | 2,663 |  | 5,193 |
| Foreclosure expense |  | 2,270 |  | 3,060 |  | 4,769 |  | 9,671 |
| Deposit insurance expense |  | 1,926 |  | 2,040 |  | 5,587 |  | 5,136 |
| Professional fees |  | 4,831 |  | 3,850 |  | 17,212 |  | 11,452 |
| Telecommunications and data processing |  | 2,842 |  | 3,379 |  | 9,694 |  | 9,730 |
| Other non-interest expense |  | 12,870 |  | 7,469 |  | 33,101 |  | 25,388 |
|  | \$ | 84,263 | \$ | 77,222 | \$ | 243,119 | \$ | 244,371 |

## Employee compensation and benefits

Employee compensation and benefits, as is typical for financial institutions, represents the single largest component of recurring non-interest expense. Employee compensation and benefits for the nine months ended September 30, 2013 as compared to the nine months ended September 30, 2012 reflected a decrease of $\$ 10.2$ million in equity-based compensation resulting primarily from the vesting in 2012 of instruments issued in conjunction with the Company s initial public offering of common stock in 2011. Increased compensation costs related to the Company s growth and expansion largely offset the decrease in equity-based compensation for the nine-month periods and drove an increase in employee compensation and benefits of $\$ 2.1$ million for the three months ended September 30, 2013 as compared to the three months ended September 30, 2012.

Occupancy and equipment expense increased to $\$ 16.6$ million and $\$ 47.0$ million, respectively, for the three and nine months ended September 30, 2013 from $\$ 13.7$ million and $\$ 38.8$ million for the quarter and nine months ended September 30, 2012 due primarily to our expansion into New York and the continued growth and refurbishment of our branch network in Florida.

OREO and foreclosure related components of non-interest expense

During the three and nine months ended September 30, 2013 and 2012, all of the gains or losses recognized on OREO related to properties covered by the Loss Sharing Agreements. Therefore, any gains or losses from sale or impairment of OREO were substantially offset by gains or losses related to indemnification by the FDIC recognized
in non-interest income. Generally, OREO and foreclosure related expenses incurred on covered assets are also reimbursed under the terms of the Loss Sharing Agreements.

Impairment (recovery) of OREO improved by $\$ 1.6$ million to $\$(0.2)$ million for the three months ended September 30, 2013 from $\$ 1.4$ million for the three months ended September 30, 2012, and by $\$ 6.5$ million to $\$ 1.5$ million for the nine months ended September 30, 2013 from $\$ 8.0$ million for the nine months ended September 30, 2012. Net gains on the sale of OREO totaled $\$ 1.5$ million and $\$ 8.6$ million, respectively, for the three and nine months ended September 30, 2013 compared to $\$ 1.4$ million and $\$ 1.5$ million for the three and nine months ended September 30, 2012, representing improvements of $\$ 44$ thousand and $\$ 7.1$ million. The improvement in results reflects continuing trends of lower levels of OREO and foreclosure activity and an improving real estate market.

The following tables summarize OREO sale activity for the periods indicated (dollars in thousands):

|  | Three Months Ended September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Units sold | 2013 |  |  | Units sold | 2012 | Total Gain (Loss) |  |
|  |  | Percent of Total Units | Total Gain |  |  | Percent of Total Units |  |  |
| Residential OREO sales | 114 | 95.8\% | \$ | 1,439 | 302 | 96.8\% | \$ | 1,578 |
| Commercial OREO sales | 5 | 4.2\% |  | 15 | 10 | 3.2\% |  | (168) |
|  | 119 | 100.0\% | \$ | 1,454 | 312 | 100.0\% | \$ | 1,410 |


|  | Nine Months Ended September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Units sold | 2013 <br> Percent of Total Units |  |  | Units sold | 2012 <br> Percent of Total Units | Total Gain |  |
|  |  |  | Total Gain |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Residential OREO sales | 483 | 94.5\% | \$ | 5,339 | 1,096 | 97.8\% | \$ | 1,136 |
| Commercial OREO sales | 28 | 5.5\% |  | 3,237 | 25 | 2.2\% |  | 363 |
|  | 511 | 100.0\% | \$ | 8,576 | 1,121 | 100.0\% | \$ | 1,499 |


|  | Three Months Ended September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Units sold | 2013 <br> Percent of <br> Total <br> Units | Average Gain or (Loss) |  | Units sold | 2012 Percent of Total Units | Average Gain or (Loss) |  |
| Residential OREO sales: |  |  |  |  |  |  |  |  |
| Units sold at a gain | 79 | 69.3\% | \$ | 22 | 169 | 56.0\% | \$ | 22 |
| Units sold at a loss | 35 | 30.7\% | \$ | (8) | 133 | 44.0\% |  | (16) |
|  | 114 | 100.0\% | \$ | 13 | 302 | 100.0\% | \$ | 5 |


|  | Nine Months Ended September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Units sold | 2013 <br> Percent of <br> Total <br> Units |  | Average Gain or (Loss) | Units sold | $2012$ <br> Percent of <br> Total <br> Units |  |  |
| Residential OREO sales: |  |  |  |  |  |  |  |  |
| Units sold at a gain | 296 | 61.3\% | \$ | 27 | 531 | 48.4\% | \$ | 20 |
| Units sold at a loss | 187 | 38.7\% | \$ | (14) | 565 | 51.6\% | \$ | (17) |
|  | 483 | 100.0\% | \$ | 11 | 1,096 | 100.0\% | \$ | 1 |

In total, foreclosure and OREO related expenses decreased by $\$ 2.0$ million and $\$ 7.4$ million, respectively, for the three and nine months ended September 30, 2013 as compared to the three and nine months ended September 30, 2012. These declines were primarily attributable to decreases in the levels of residential foreclosure activity and OREO inventory. At September 30, 2013 there were 436 residential units in the foreclosure pipeline and 187 residential units in OREO as compared to 1,636 residential units in the foreclosure pipeline and 475 residential units in OREO at September 30, 2012.

Loans are deemed eligible for foreclosure referral based on state specific guidelines, which is generally at 90-120 days delinquency. Prior to referral, extensive reviews are performed to ensure that all collection and loss mitigation efforts have been exhausted.

## Other components of non-interest expense

Professional fees increased by $\$ 1.0$ million and $\$ 5.8$ million, respectively, for the three and nine months ended September 30, 2013 as compared to the three and nine months ended September 30, 2012 primarily due to increased costs of regulatory compliance.

The primary components of other non-interest expense are advertising and promotion, the cost of regulatory examinations, insurance, travel and general office expense. Increases in other non-interest expense of $\$ 5.4$ million and $\$ 7.7$ million, respectively, for the three and nine months ended September 30, 2013 as compared to the same periods in 2012, were driven primarily by the growth of the Company. In addition, depreciation on equipment under operating lease of $\$ 1.1$ million and $\$ 2.4$ million, respectively, was recognized for the three and nine months ended September 30, 2013.

## Income Taxes

The provision for income taxes for the three and nine months ended September 30, 2013 was $\$ 24.2$ million and $\$ 88.1$ million, respectively, as compared with $\$ 31.9$ million and $\$ 95.8$ million, respectively, for the three and nine months ended September 30, 2012.

The Company s effective income tax rate of $30.9 \%$ for the three months ended September 30, 2013 differed from the statutory federal income tax rate primarily due to the reversal of $\$ 3.6$ million of reserves for uncertain state income tax positions as a result of the lapse in the statute of limitations, partially offset by the impact of state income taxes. The effective income tax rate of $36.0 \%$ for the nine months ended September 30, 2013 differed from the statutory federal income tax rate primarily due to the impact of state income taxes, partially offset by the reversal of reserves for uncertain state income tax positions recognized in the third quarter. For the three and nine months ended September 30,

2012, the effective income tax rate was $39.2 \%$ for both periods and differed from the statutory federal income tax rate primarily due to the impact of state income taxes.

## Analysis of Financial Condition

Average interest-earning assets increased $\$ 1.2$ billion to $\$ 11.0$ billion for the nine months ended September 30, 2013 from $\$ 9.9$ billion for the nine months ended September 30, 2012. This increase was driven by a $\$ 1.6$ billion increase in the average balance of outstanding loans, partially offset by a $\$ 337$ million decrease in the average balance of investment securities available for sale. The increase in average loans reflected growth of $\$ 2.1$ billion in

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average new loans outstanding, partially offset by a $\$ 536$ million decrease in the average balance of loans acquired in the FSB Acquisition. The decrease in average investment securities available for sale resulted primarily from the use of proceeds from the sale and repayment of investment securities to fund loan growth. Average non-interest earning assets declined by $\$ 349$ million. The most significant component of this decline was the decrease in the FDIC indemnification asset. Growth of the new loan portfolio, resolution of covered loans, declines in the balance of investment securities and declines in the amount of the FDIC indemnification asset are trends that are expected to continue.

Average interest bearing liabilities increased by $\$ 307$ million to $\$ 9.5$ billion for the nine months ended September 30, 2013 from $\$ 9.2$ billion for the nine months ended September 30, 2012, due primarily to an increase of $\$ 519$ million in average interest bearing deposits, partially offset by a $\$ 203$ million decrease in average FHLB advances. Average non-interest bearing deposits increased by $\$ 419$ million.

Average stockholders equity increased b $\$ 195$ million, due largely to the retention of earnings.

## Investment Securities Available for Sale

The following tables show the breakdown of covered and non-covered securities in the Company s investment portfolio at the dates indicated (in thousands):

|  | Amortized Covered Securities <br> Gross Unrealized <br> Cost Gains <br> Losses  |  |  | September 30, 2013 <br> Non-Covered Securities |  |  |  |  |  |  |  |  | $\underset{\text { Cost }}{\text { Amortized }}$ | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities | \$ | \$ | \$ | \$ | \$ 1,529,106 | \$ | 35,561 | \$ | $(5,824)$ | \$ | 1,558,843 | \$ | 1,529,106 | \$ | 1,558,843 |
| U.S. Government agency and sponsored enterprise commercial mortgage-backed securities |  |  |  |  | 27,292 |  | 162 |  | (159) |  | 27,295 |  | 27,292 |  | 27,295 |
| Resecuritized real estate mortgage investment conduits ( Re-Remics ) |  |  |  |  | 422,552 |  | 5,467 |  | (392) |  | 427,627 |  | 422,552 |  | 427,627 |
| Private label residential mortgage-backed securities and CMOs | 124,505 | 55,164 | (90) | 179,579 | 146,576 |  | 590 |  | $(1,514)$ |  | 145,652 |  | 271,081 |  | 325,231 |
| Private label commercial mortgage-backed securities |  |  |  |  | 534,762 |  | 8,502 |  | $(12,409)$ |  | 530,855 |  | 534,762 |  | 530,855 |
| Collateralized loan obligations |  |  |  |  | 373,755 |  | 311 |  | (554) |  | 373,512 |  | 373,755 |  | 373,512 |
| Non-mortgage asset-backed securities |  |  |  |  | 148,733 |  | 5,430 |  | (37) |  | 154,126 |  | 148,733 |  | 154,126 |
| Mutual funds and preferred stocks | 15,419 | 3,748 |  | 19,167 | 125,243 |  | 3,137 |  | $(1,603)$ |  | 126,777 |  | 140,662 |  | 145,944 |
|  |  |  |  |  | 307,236 |  | 13,359 |  |  |  | 320,595 |  | 307,236 |  | 320,595 |

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Small Business
Administration securities


|  | Amortized Cost | Covered Securities Gross Unrealized Gains Losses |  |  |  | Fair Value |  | Amortized Cost | be | $\text { er 31, } 2012$ <br> -Covered Gross Unr Gains |  |  |  | Fair Value | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury and Government agency securities | \$ | \$ |  | \$ | \$ |  | \$ | 34,998 | \$ | 157 | \$ | (1) | \$ | 35,154 | \$ | 34,998 | \$ | 35,154 |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities |  |  |  |  |  |  |  | 1,520,047 |  | 64,476 |  |  |  | 1,584,523 |  | 1,520,047 |  | 1,584,523 |
| U.S. Government agency and sponsored enterprise commercial mortgage-backed securities |  |  |  |  |  |  |  | 58,518 |  | 1,898 |  |  |  | 60,416 |  | 58,518 |  | 60,416 |
| Re-Remics |  |  |  |  |  |  |  | 575,069 |  | 10,063 |  | (90) |  | 585,042 |  | 575,069 |  | 585,042 |
| Private label residential mortgage-backed securities and CMOs | 143,739 |  | 58,266 | (185) |  | 201,820 |  | 243,029 |  | 3,437 |  | (201) |  | 246,265 |  | 386,768 |  | 448,085 |
| Private label commercial mortgage-backed securities |  |  |  |  |  |  |  | 413,110 |  | 19,982 |  |  |  | 433,092 |  | 413,110 |  | 433,092 |
| Collateralized loan obligations |  |  |  |  |  |  |  | 252,280 |  | 908 |  |  |  | 253,188 |  | 252,280 |  | 253,188 |
| Non-mortgage asset-backed securities |  |  |  |  |  |  |  | 233,791 |  | 7,672 |  | (117) |  | 241,346 |  | 233,791 |  | 241,346 |
| Mutual funds and preferred stocks | 16,382 |  | 1,439 | (361) |  | 17,460 |  | 125,127 |  | 7,066 |  |  |  | 132,193 |  | 141,509 |  | 149,653 |
| State and municipal obligations |  |  |  |  |  |  |  | 25,127 |  | 249 |  | (23) |  | 25,353 |  | 25,127 |  | 25,353 |
| Small Business Administration securities |  |  |  |  |  |  |  | 333,423 |  | 6,187 |  |  |  | 339,610 |  | 333,423 |  | 339,610 |
| Other debt securities | 3,723 |  | 3,502 |  |  | 7,225 |  | 9,164 |  | 561 |  |  |  | 9,725 |  | 12,887 |  | 16,950 |
|  | \$ 163,844 | \$ | 63,207 | \$ (546) | \$ | 226,505 | \$ | 3,823,683 | \$ | 122,656 | \$ | (432) | \$ | 3,945,907 | \$ | 3,987,527 | , | 4,172,412 |

Investment securities available for sale totaled $\$ 3.9$ billion at September 30, 2013 and $\$ 4.2$ billion at December 31, 2012. Our investment strategy has focused on providing liquidity necessary for day-to-day operations, adding a suitable balance of high credit quality, diversifying assets to the consolidated balance sheet, managing interest rate risk, and generating acceptable returns given our established risk parameters. We have sought to maintain liquidity and manage interest rate risk by investing a significant portion of the portfolio in high quality liquid securities consisting primarily of U.S. Government agency floating rate mortgage-backed securities. We have also invested in highly rated structured products including private label residential and commercial mortgage-backed securities, Re-Remics, collateralized loan obligations and non-mortgage asset-backed securities collateralized by small balance commercial loans and student loans as well as bank preferred stocks and U.S. Small Business Administration securities that, while somewhat less liquid, provide us with higher yields. Relatively short effective portfolio duration helps mitigate interest rate risk arising from the currently low level of market interest rates. The weighted average expected life of the investment portfolio as of September 30, 2013 was 4.3 years and the effective duration was 1.8 years.

Covered securities include private label residential mortgage-backed securities, mortgage-backed security mutual funds, trust preferred collateralized debt obligations, U.S. Government sponsored enterprise preferred stocks and corporate debt securities covered under the commercial shared loss agreement. BankUnited will be reimbursed $80 \%$, or $95 \%$ if cumulative losses exceed the $\$ 4.0$ billion stated threshold, of realized losses, other-than-temporary impairments, and reimbursable expenses associated with the covered securities. BankUnited must pay the FDIC $80 \%$, or $95 \%$ if cumulative losses are greater than the stated threshold, of realized gains and other-than-temporary impairment recoveries. Unrealized losses recognized in accumulated other comprehensive income do not qualify for loss sharing. BankUnited cannot sell securities covered under the Loss Sharing Agreements without prior approval of the FDIC. Covered securities represented $5.3 \%$ and $5.4 \%$ of the fair value of the investment portfolio at September 30, 2013 and December 31, 2012, respectively.

The following table shows the scheduled maturities, carrying values and current yields for our investment portfolio as of September 30, 2013. Scheduled maturities have been adjusted for anticipated prepayments of mortgage-backed and other pass through securities. Yields on tax-exempt securities have been calculated on a tax-equivalent basis (dollars in thousands):

|  |  | Within <br> Carrying <br> Value | ne Year Weighted Average Yield | After On <br> Through F <br> Carrying <br> Value | Year <br> Years <br> Weighted <br> Average <br> Yield | After Fi <br> Through <br> Carrying <br> Value | e Years <br> en Years <br> Weighted <br> Average <br> Yield | After T <br> Carrying <br> Value | Years <br> Weighted <br> Average Yield | Carrying Value | Weighted Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Government agency and sponsored enterprise residential mortgage-backed securities | \$ | 192,617 | 1.68\% \$ | 856,446 | 2.29\%\$ | \$ 380,377 | 1.96\% \$ | 129,403 | 1.75\% \$ | 1,558,843 | 2.09\% |
| U.S. Government agency and sponsored enterprise commercial mortgage-backed securities |  | 556 | 2.10\% | 2,426 | 2.10\% | 17,092 | 2.04\% | 7,221 | 2.28\% | 27,295 | 2.11\% |
| Re-Remics |  | 93,494 | 3.37\% | 218,061 | 3.12\% | 106,837 | 3.23\% | 9,235 | 3.74\% | 427,627 | 3.21\% |
| Private label residential mortgage-backed securities and CMOs |  | 104,762 | 4.88\% | 147,548 | 6.43\% | 48,745 | 8.72\% | 24,176 | 9.75\% | 325,231 | 6.52\% |
| Private label commercial mortgage-backed securities |  | 30,533 | 2.60\% | 205,036 | 2.32\% | 295,286 | 2.22\% |  |  | 530,855 | 2.28\% |
| Collateralized loan obligations |  |  |  | 310,084 | 1.75\% | 63,428 | 1.65\% |  |  | 373,512 | 1.74\% |
| Non-mortgage asset-backed securities |  | 32,867 | 3.42\% | 102,084 | 3.35\% | 19,149 | 3.15\% | 26 | 1.33\% | 154,126 | 3.34\% |
| Small Business <br> Administration securities |  | 67,703 | 1.82\% | 158,459 | 1.81\% | 68,402 | 1.78\% | 26,031 | 1.73\% | 320,595 | 1.80\% |
| Other debt securities |  |  |  |  |  |  |  | 7,920 | 7.26\% | 7,920 | 7.26\% |
|  | \$ | 522,532 | 2.74\% \$ | 2,000,144 | 2.58\% \$ | \$ 999,316 | 2.45\% \$ | \$ 204,012 | 2.80\% | 3,726,004 | 2.58\% |
| Mutual funds and preferred stocks with no scheduled maturity |  |  |  |  |  |  |  |  |  | 145,944 | 6.11\% |
| Total investment securities available for sale |  |  |  |  |  |  |  |  | \$ | 3,871,948 | 2.71\% |

As of September 30, 2013, $91.6 \%$ of the non-covered securities were backed by the U.S. Government, U.S. Government agencies or sponsored enterprises or were rated AAA. All remaining non-covered securities were investment grade. The investment portfolio was in a net unrealized gain position of $\$ 113.2$ million at September 30, 2013 with aggregate fair value equal to $103 \%$ of amortized cost. Net unrealized gains included $\$ 135.8$ million of gross unrealized gains and $\$ 22.6$ million of gross unrealized losses. Securities in unrealized loss positions for 12 months or more had an aggregate fair value of $\$ 1.4$ million representing $0.04 \%$ of the fair value of the portfolio, with total unrealized losses of $\$ 90$ thousand at September 30, 2013.

We evaluate the credit quality of individual securities in the portfolio quarterly to determine whether any of the investments in unrealized loss positions are other-than-temporarily impaired. This evaluation considers, but is not necessarily limited to, the following factors, the relative significance of which varies depending on the circumstances pertinent to each individual security:

- our intent to hold the security until maturity or for a period of time sufficient for a recovery in value;
- whether it is more likely than not that we will be required to sell the security prior to recovery of its amortized cost basis;
- the length of time and extent to which fair value has been less than amortized cost;
- adverse changes in expected cash flows;
- collateral values and performance;
- the payment structure of the security, including levels of subordination or over-collateralization;
- changes in the economic or regulatory environment;
- the general market condition of the geographic area or industry of the issuer;
- the issuer s financial condition, performance and business prospects; and


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- changes in credit ratings.

During the nine months ended September 30, 2013, OTTI of $\$ 963$ thousand was recognized on an intermediate term mortgage mutual fund investment which had been in a continuous unrealized loss position for 34 months. Due primarily to the length of time the investment had been in a continuous unrealized loss position and an increasing measure of impairment, the Company determined the impairment to be other than temporary. This security is covered under the Loss Sharing Agreements; therefore, the impact of the impairment was significantly mitigated by an increase of $\$ 770$ thousand in the FDIC indemnification asset and in non-interest income, reflected in the consolidated statement of income line item Net loss on indemnification asset . No securities were determined to be other-than-temporarily impaired during thene months ended September 30, 2012.

We do not intend to sell securities in significant unrealized loss positions. Based on an assessment of our liquidity position and internal and regulatory guidelines for permissible investments and concentrations, it is not more likely than not that we will be required to sell securities in significant unrealized loss positions prior to recovery of amortized cost basis. The severity and duration of impairment of individual securities in the portfolio is generally not material. Increases in unrealized losses in the portfolio at September 30, 2013 compared to December 31, 2012 were primarily attributable to an increase in medium and long-term market interest rates during the period and in certain cases, widening credit spreads and increases in liquidity premiums in response to rate volatility.

The timely repayment of principal and interest on U.S. Government agency and sponsored enterprise securities in unrealized loss positions is explicitly or implicitly guaranteed by the full faith and credit of the U.S. Government. Management either engaged a third party to perform, or performed internally, projected cash flow analyses of the private label residential mortgage-backed securities, Re-Remics, private label commercial mortgage-backed securities, non-mortgage asset backed securities and collateralized loan obligations in unrealized loss positions, incorporating CUSIP level collateral default rate, voluntary prepayment rate, severity and delinquency assumptions. Based on the results of this analysis, no credit losses were projected. Given the expectation of timely repayment of principal and interest and the generally limited duration and severity of impairment, we concluded that none of the debt securities in unrealized loss positions were other-than-temporarily impaired. Given the generally limited duration and severity of impairment, the results of our analysis of the financial condition of the issuers of financial institution preferred stocks in unrealized loss positions and consideration of the nature of the underlying holdings of a mutual fund investment in an unrealized loss position, we considered the impairment of these equity securities to be temporary.

For further discussion of our analysis of investment securities for other-than-temporary impairment, see Note 3 to the consolidated financial statements.

We use third-party pricing services to assist us in estimating the fair value of investment securities. We perform a variety of procedures to ensure that we have a thorough understanding of the methodologies and assumptions used by the pricing services including obtaining and reviewing written documentation of the methods and assumptions employed, conducting interviews with valuation desk personnel, performing on-site walkthroughs and reviewing model results and detailed assumptions used to value selected securities as considered necessary. Our classification of prices within the fair value hierarchy is based on an evaluation of the nature of the significant assumptions impacting the valuation of each type of security in the portfolio. We have established a robust price challenge process that includes a review by our treasury front office of all prices provided on a monthly basis. Any price evidencing unexpected month over month fluctuations or deviations from our expectations based on recent observed trading activity and other information available in the marketplace that would impact the value of the security is challenged. Responses to the price challenges, which generally include specific information about inputs and assumptions incorporated in the valuation and their sources, are reviewed in detail. If considered necessary to resolve any discrepancies, a price will be obtained from an additional independent valuation specialist. We do not typically adjust the prices provided, other than through this established challenge process. Our primary pricing services utilize observable inputs when available, and employ unobservable inputs and proprietary models only when observable inputs are not available. As a matter of course, the services validate prices by comparison to recent trading activity whenever such activity exists. Quotes obtained from the pricing services are typically non-binding.

We have also established a quarterly price validation process whereby we verify the prices provided by our primary pricing service for a sample of securities in the portfolio. Sample sizes vary based on the type of security

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being priced, with higher sample sizes applied to more difficult to value security types. Verification procedures may consist of obtaining prices from an additional outside source or internal modeling, generally based on Intex. We have established acceptable percentage deviations from the price provided by the initial pricing source. If deviations fall outside the established parameters, we will obtain and evaluate more detailed information about the assumptions and inputs used by each pricing source or, if considered necessary, employ an additional valuation specialist to price the security in question. When there are price discrepancies, the final determination of fair value is based on careful consideration of the assumptions and inputs employed by each of the pricing sources given our knowledge of the market for each individual security and may include interviews with the outside pricing sources utilized. Depending on the results of the validation process, sample sizes may be extended for particular classes of securities. Results of the validation process are reviewed by the treasury front office and by senior management.

The majority of our investment securities are classified within level 2 of the fair value hierarchy. Certain preferred stocks and U.S. Treasury securities are classified within level 1 of the hierarchy. At September 30, 2013 and December 31, 2012, 5.4\% and $5.9 \%$, respectively, of our investment securities were classified within level 3 of the fair value hierarchy. Securities classified within level 3 of the hierarchy at September 30, 2013 included certain private label residential mortgage-backed securities and trust preferred securities. These securities were classified within level 3 of the hierarchy because proprietary assumptions related to voluntary prepayment rates, default probabilities and loss severities were considered significant to the valuation. Approximately $87.7 \%$ of the private label residential mortgage-backed securities and all of the trust preferred securities were covered securities. There were no transfers of investment securities between levels of the fair value hierarchy during the nine months ended September 30, 2013 and 2012.

For additional discussion of the fair values of investment securities, see Note 9 to the consolidated financial statements.

## Loans

The loan portfolio comprises the Company s primary interest-earning asset. The following tables show the composition of the loan portfolio and the breakdown of the portfolio among covered ACI loans, covered non-ACI loans, non-covered ACI loans and new loans at the dates indicated (dollars in thousands):

|  |  | Covered Loans |  |  | September 30, 2013 <br> Non-Covered Loans |  |  |  | Total |  | Percent of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ACI | Non-ACI |  | ACI |  | New Loans |  |  |  |  |
| Residential: |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 1,101,579 | \$ | 75,563 | \$ |  | \$ | 1,604,404 | \$ | 2,781,546 | 35.7\% |
| Home equity loans and lines of credit |  | 42,108 |  | 135,019 |  |  |  | 1,657 |  | 178,784 | 2.3\% |
|  |  | 1,143,687 |  | 210,582 |  |  |  | 1,606,061 |  | 2,960,330 | 38.0\% |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |
| Multi-family |  | 35,516 |  | 636 |  | 8,043 |  | 658,275 |  | 702,470 | 9.0\% |
| Commercial real estate |  | 148,201 |  | 359 |  | 6,652 |  | 1,436,063 |  | 1,591,275 | 20.4\% |
| Construction and land |  | 11,295 |  | 742 |  |  |  | 78,096 |  | 90,133 | 1.2\% |
| Commercial and industrial |  | 6,361 |  | 6,786 |  |  |  | 1,954,853 |  | 1,968,000 | 25.3\% |
| Lease financing |  |  |  |  |  |  |  | 324,993 |  | 324,993 | 4.2\% |
|  |  | 201,373 |  | 8,523 |  | 14,695 |  | 4,452,280 |  | 4,676,871 | 60.1\% |
| Consumer |  | 1,617 |  |  |  |  |  | 149,840 |  | 151,457 | 1.9\% |
| Total loans |  | 1,346,677 |  | 219,105 |  | 14,695 |  | 6,208,181 |  | 7,788,658 | 100.0\% |
| Premiums, discounts and deferred fees and costs, net |  |  |  | $(14,808)$ |  |  |  | 32,713 |  | 17,905 |  |

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| Loans net of premiums, discounts, deferred fees and costs |  | 1,346,677 |  | 204,297 |  | 14,695 |  | 6,240,894 |  | 7,806,563 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses |  | $(3,345)$ |  | $(10,743)$ |  |  |  | $(45,531)$ |  | $(59,619)$ |
| Loans, net | \$ | 1,343,332 | \$ | 193,554 | S | 14,695 | \$ | 6,195,363 | \$ | 7,746,944 |


|  | Covered Loans |  |  |  | December 31, 2012 <br> Non-Covered Loans |  |  |  |  |  | Percent of Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ACI |  | Non-ACI |  | ACI |  | New Loans |  |  |  |  |
| Residential: |  |  |  |  |  |  |  |  |  |  |  |
| 1-4 single family residential | \$ | 1,300,109 | \$ | 93,438 | \$ |  | \$ | 920,713 | \$ | 2,314,260 | 41.5\% |
| Home equity loans and lines of credit |  | 52,499 |  | 157,691 |  |  |  | 1,954 |  | 212,144 | 3.8\% |
|  |  | 1,352,608 |  | 251,129 |  |  |  | 922,667 |  | 2,526,404 | 45.3\% |
| Commercial: |  |  |  |  |  |  |  |  |  |  |  |
| Multi-family |  | 56,148 |  | 716 |  |  |  | 307,183 |  | 364,047 | 6.5\% |
| Commercial real estate |  | 173,732 |  | 910 |  | 4,087 |  | 794,706 |  | 973,435 | 17.5\% |
| Construction and land |  | 18,064 |  | 829 |  |  |  | 72,361 |  | 91,254 | 1.6\% |
| Commercial and industrial |  | 14,608 |  | 11,627 |  |  |  | 1,334,991 |  | 1,361,226 | 24.4\% |
| Lease financing |  |  |  |  |  |  |  | 225,980 |  | 225,980 | 4.1\% |
|  |  | 262,552 |  | 14,082 |  | 4,087 |  | 2,735,221 |  | 3,015,942 | 54.1\% |
| Consumer |  | 2,239 |  |  |  |  |  | 33,526 |  | 35,765 | 0.6\% |
| Total loans |  | 1,617,399 |  | 265,211 |  | 4,087 |  | 3,691,414 |  | 5,578,111 | 100.0\% |
| Premiums, discounts and deferred fees and costs, net |  |  |  | $(18,235)$ |  |  |  | 11,863 |  | $(6,372)$ |  |
| Loans net of premiums, discounts, deferred fees and costs |  | 1,617,399 |  | 246,976 |  | 4,087 |  | 3,703,277 |  | 5,571,739 |  |
| Allowance for loan and lease losses |  | $(8,019)$ |  | $(9,874)$ |  |  |  | $(41,228)$ |  | $(59,121)$ |  |
| Loans, net | \$ | 1,609,380 | \$ | 237,102 | \$ | 4,087 | \$ | 3,662,049 | \$ | 5,512,618 |  |

Total loans, before premiums, discounts, and deferred fees and costs, increased by $\$ 2.2$ billion to $\$ 7.8$ billion at September 30, 2013, from $\$ 5.6$ billion at December 31, 2012. New loans grew by $\$ 2.5$ billion while loans acquired in the FSB Acquisition declined by $\$ 306$ million from December 31, 2012 to September 30, 2013. New commercial loans grew by $\$ 1.7$ billion, new residential loans grew by $\$ 683$ million and new consumer loans grew by $\$ 116$ million during the nine months ended September 30, 2013. Residential loan growth was attributable primarily to purchases of residential mortgages.

Growth in new loans, net of premiums, discounts, deferred fees and costs, for the nine months ended September 30, 2013 included $\$ 774$ million for the Florida franchise, $\$ 587$ million for the New York franchise and $\$ 1.2$ billion for what we refer to as national platforms, consisting of purchased residential mortgages, loans and leases originated by the Bank s three lending subsidiaries and indirect auto lending. For the three months ended September 30, 2013, new loans grew by $\$ 1.1$ billion including $\$ 268$ million for the Florida franchise, $\$ 357$ million for the New York franchise and $\$ 470$ million for the national platforms. Growth for the national platforms included $\$ 248$ million, $\$ 165$ million and $\$ 57$ million attributable to purchased residential mortgages, the lending subsidiaries and indirect auto lending, respectively. At September 30, 2013, $\$ 2.9$ billion or $46 \%, \$ 0.9$ billion or $14 \%$ and $\$ 2.5$ billion or $40 \%$ of the new portfolio was included in the Florida and New York regions and National platform, respectively. The percentage of the new portfolio attributable to the New York franchise is expected to grow.

At September 30, 2013 and December 31, 2012, respectively, $19.9 \%$ and $33.5 \%$ of loans, net of premiums, discounts, deferred fees and costs, were covered loans. Covered loans are declining and new loans increasing as a percentage of the total portfolio as covered loans are repaid or resolved and new loan originations and purchases increase. This trend is expected to continue.

## Residential Mortgages

Residential mortgages totaled $\$ 3.0$ billion, or $38.0 \%$ of total loans and $\$ 2.5$ billion, or $45.3 \%$ of total loans at September 30, 2013 and December 31, 2012, respectively. Trends in this portfolio segment reflect the growth of the new loan portfolio generated primarily from residential loan purchases, offset by the resolution of covered loans, including transfers to OREO.

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The new residential loan portfolio includes both originated and purchased loans. At September 30, 2013 and December 31, 2012, $\$ 144.0$ million or $9.0 \%$ and $\$ 93.0$ million or $10.1 \%$, respectively, of our new 1-4 single family residential loans were originated loans; $\$ 1.5$ billion or $91.0 \%$ and $\$ 827.7$ million or $89.9 \%$ of our new 1-4 single family residential loans were purchased loans. We currently originate 1-4 single family residential mortgage loans with terms ranging from 10 to 40 years, with either fixed or adjustable interest rates, primarily to customers in Florida and New York. New residential mortgage loans are primarily closed-end first lien loans for the purchase or re-finance of owner occupied property. We have purchased loans to supplement our mortgage origination platform and to geographically diversify our loan portfolio. The purchased residential portfolio consists primarily of jumbo mortgages on owner-occupied properties. At September 30, 2013, the purchased residential loan portfolio included $\$ 248.4$ million of interest-only loans, substantially all of which begin amortizing 10 years after origination.
We intend to expand and enhance our residential origination channel in both the Florida and New York regions. The number of newly originated residential mortgage loans that are re-financings of covered loans is not significant.

Home equity loans and lines of credit are not significant to the new loan portfolio.

We do not originate option adjustable rate mortgages (ARMs ), no-doc or reduced-doc mortgages and do not utilize wholesale mortgage origination channels although the covered loan portfolio contains loans with these characteristics. The Company s exposure to future losses on these mortgage loans is mitigated by the Loss Sharing Agreements.

## Commercial loans

The commercial portfolio segment includes loans secured by multi-family properties, loans secured by both owner-occupied and non-owner occupied commercial real estate, construction, land, commercial and industrial loans and direct financing leases.

Commercial real estate loans include term loans secured by owner and non-owner occupied income producing properties including rental apartments, industrial properties, retail shopping centers, office buildings, warehouses and hotels as well as real estate secured lines of credit. Loans secured by commercial real estate typically have shorter repayment periods and re-price more frequently than 1-4 single family residential loans. The Company s underwriting standards generally provide for loan terms of five to ten years, with amortization schedules of no more than thirty years. LTV ratios are typically limited to no more than $80 \%$. In addition, the Company usually obtains personal guarantees or carve-out guarantees of the principals as an additional enhancement for commercial real estate loans. At September 30, 2013, the UPB of construction loans with available interest reserves totaled $\$ 37.9$ million; the amount of available interest reserves totaled $\$ 1.1$ million. All of these loans were rated pass at September 30, 2013.

Commercial loans are typically made to growing companies and middle market businesses and include equipment loans, working capital lines of credit, asset-backed loans, acquisition finance credit facilities, lease financing and Small Business Administration product offerings. These loans may be structured as term loans, typically with maturities of three to seven years or less, or revolving lines of credit which may have multi-year maturities. Through three wholly-owned lending subsidiaries, the Bank provides equipment financing to businesses and municipalities throughout the United States. This financing may take the form of term loans or leases.

Management $s$ loan origination strategy is heavily focused on the commercial portfolio segment, which comprised $71.7 \%$ and $74.1 \%$ of new loans as of September 30, 2013 and December 31, 2012, respectively. New commercial loans that represent re-financings of covered loans are not significant.

## Consumer Loans

Consumer loans are comprised primarily of indirect auto loans, representing $92.4 \%$ of new consumer loans at September 30, 2013. This portfolio segment also includes consumer installment financing, loans secured by certificates of deposit, unsecured personal lines of credit and demand deposit account overdrafts.

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## Asset Quality

In discussing asset quality, a distinction must be made between covered loans and new loans. New loans were underwritten under significantly different and generally more conservative standards than the covered loans. In particular, credit approval policies have been strengthened, wholesale mortgage origination channels have been eliminated, no-doc and option ARM loan products have been eliminated, and real estate appraisal policies have been improved. Although the risk profile of covered loans is higher than that of new loans, our exposure to loss related to the covered loans is significantly mitigated by the Loss Sharing Agreements and by the fair value basis recorded in these loans resulting from the application of acquisition accounting.

We have established a robust credit risk management framework and put in place an experienced team to lead the workout and recovery process for the commercial and commercial real estate portfolios. We have also implemented a dedicated internal loan review function that reports directly to our Audit Committee. We have an experienced resolution team in place for covered residential mortgage loans, and have implemented outsourcing arrangements with industry leading firms in certain areas such as OREO resolution.

Loan performance is monitored by our credit administration, workout and recovery and loan review departments. Commercial loans are regularly reviewed by our internal loan review department. Relationships with committed balances greater than $\$ 750,000$ are reviewed at least annually. The Company utilizes a 13 grade internal asset risk classification system as part of its efforts to monitor and improve commercial asset quality. Loans exhibiting potential credit weaknesses that deserve management s close attention and that if left uncorrected may result in deterioration of the repayment capacity of the borrower are categorized as special mention. These borrowers may exhibit negative financial trends or erratic financial performance, strained liquidity, marginal collateral coverage, declining industry trends or weak management. Loans with well-defined credit weaknesses that may result in a loss if the deficiencies are not corrected are assigned a risk rating of substandard. These borrowers may exhibit payment defaults, insufficient cash flows, operating losses, increasing balance sheet leverage, project cost overruns, unreasonable construction delays, exhausted interest reserves, or declining collateral values. Loans with weaknesses so severe that collection in full is highly questionable or improbable, but because of certain reasonably specific pending factors have not been charged off, are assigned risk ratings of doubtful.

Residential mortgage loans and consumer loans are not individually risk rated. Delinquency status is the primary measure we use to monitor the credit quality of these loans. We also consider original LTV and FICO score to be significant indicators of credit quality for the new 1-4 single family residential portfolio.

## New Loans

## Commercial

The ongoing asset quality of significant commercial loans is monitored on an individual basis through our regular credit review and risk rating process. We believe internal risk rating is the best indicator of the credit quality of commercial loans. Homogenous groups of smaller balance commercial loans may be monitored collectively.

At September 30, 2013, new commercial loans with aggregate balances of $\$ 5.3$ million, $\$ 34.7$ million and $\$ 5.9$ million were rated special mention, substandard and doubtful, respectively. At December 31, 2012, new commercial loans aggregating $\$ 21.4$ million, $\$ 48.9$ million and $\$ 1.2$ million were rated special mention, substandard and doubtful, respectively.

Residential

At September 30, 2013 and December 31, 2012, new 1-4 single family residential loans totaling $\$ 0.5$ million and $\$ 0.2$ million, respectively, were 90 days or more past due. New 1-4 single family residential loans past due less than 90 days totaled $\$ 6.4$ million and $\$ 7.6$ million at September 30, 2013 and December 31, 2012, respectively. The majority of these delinquencies at September 30, 2013 were due to operational considerations related to transfers of servicing for purchased loans. Past due home equity loans and lines of credit in the new portfolio were not significant at September 30, 2013 or December 31, 2012. At September 30, 2013, 43.6\% of the new home equity portfolio were first liens, and $56.4 \%$ were second or third liens.

The majority of our new residential mortgage portfolio consists of purchased loans. The credit parameters for purchasing loans are similar to the underwriting guidelines in place for our mortgage origination platform. For
purchasing seasoned loans, good payment history is required. In general, we purchase performing jumbo mortgage pools which have FICO scores above 700, primarily are owner-occupied and full documentation, and have a current LTV of less than $80 \%$. We perform due diligence on the purchased loans for credit, compliance, counterparty, payment history and property valuation.

The following table shows the distribution of new 1-4 single family residential loans by original FICO and LTV at the dates indicated (in thousands):

|  | September 30, 2013 <br> FICO |  |  |  |  |  |  |  | $\begin{gathered} \text { December 31, } 2012 \\ \text { FICO } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| LTV | 740 or less |  | 741-760 |  | 761 or greater |  | Total |  | 740 or less |  | 741-760 |  | 761 or greater |  | Total |  |
| $\begin{aligned} & 60 \% \text { or } \\ & \text { less } \end{aligned}$ | \$ | 84,027 | \$ | 81,115 | \$ | 415,296 | \$ | 580,438 | \$ | 62,433 | \$ | 35,761 | \$ | 217,249 | \$ | 315,443 |
| $\begin{gathered} 60 \%- \\ 70 \% \end{gathered}$ |  | 58,481 |  | 71,149 |  | 290,191 |  | 419,821 |  | 29,138 |  | 41,863 |  | 159,068 |  | 230,069 |
| $\begin{aligned} & 70 \%- \\ & 80 \% \end{aligned}$ |  | 69,161 |  | 97,916 |  | 418,203 |  | 585,280 |  | 55,319 |  | 54,367 |  | 256,605 |  | 366,291 |
| $80 \%$ or more |  | 33,134 |  | 3,150 |  | 9,196 |  | 45,480 |  | 18,327 |  | 1,200 |  | 4,341 |  | 23,868 |
|  | \$ | 244,803 | \$ | 253,330 | \$ | 1,132,886 | \$ | 1,631,019 | \$ | 165,217 | \$ | 133,191 | \$ | 637,263 | \$ | 935,671 |

At September 30, 2013, the purchased loan portfolio had the following characteristics: $49.4 \%$ were fixed rate loans; substantially all were full documentation with an average FICO score of 769 and average LTV of $64.9 \%$. The majority of this portfolio was owner-occupied, with $95.4 \%$ primary residence, $4.4 \%$ second homes and $0.2 \%$ investment properties. In terms of vintage, $3.1 \%$ of the portfolio was originated pre-2011, $18.8 \%$ in 2011, $31.8 \%$ in 2012 and $46.3 \%$ in 2013.

Similarly, the originated loan portfolio had the following characteristics at September 30, 2013: 74.7\% were fixed rate loans, $100 \%$ were full documentation with an average FICO score of 764 and average LTV of $62.0 \%$. The majority of this portfolio was owner-occupied, with $91.1 \%$ primary residence, $7.5 \%$ second homes and $1.4 \%$ investment properties. In terms of vintage, $9.0 \%$ of the portfolio was originated pre-2011, $13.6 \%$ in 2011, $26.8 \%$ in 2012 and $50.6 \%$ in 2013.

## Consumer

Delinquent consumer loans in the new portfolio were insignificant as of September 30, 2013 and December 31, 2012.

## Covered Loans

Covered loans consist of both ACI loans and non-ACI loans. At September 30, 2013, covered ACI loans totaled $\$ 1.3$ billion and covered non-ACI loans totaled $\$ 204$ million, net of premiums, discounts, deferred fees and costs.

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## Residential

Covered residential loans were placed into homogenous pools at the time of the FSB Acquisition and the ongoing credit quality and performance of these loans is monitored on a pool basis. The fair value of the pools was initially measured based on the expected cash flows from each pool. Initial cash flow expectations incorporated significant assumptions regarding prepayment rates, frequency of default and loss severity. For ACI pools, the difference between total contractual payments due and the cash flows expected to be received at acquisition was recognized as non-accretable difference. The excess of expected cash flows over the recorded fair value of each ACI pool at acquisition, known as the accretable yield, is being recognized as interest income over the life of each pool. We monitor the pools quarterly to determine whether any significant changes have occurred in expected cash flows that would be indicative of impairment or necessitate reclassification between non-accretable difference and accretable yield. Generally, improvements in expected cash flows less than $1 \%$ of the expected cash flows from a pool are not recorded. This materiality threshold may be revised in the future based on management s judgment.

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Residential mortgage loans, including home equity loans, comprised $87.8 \%$ of the UPB of the acquired loan portfolio at the FSB Acquisition date. We performed a detailed analysis of the portfolio to determine the key loan characteristics influencing performance. Key characteristics influencing the performance of the residential mortgage portfolio, including home equity loans, were determined to be delinquency status; product type, in particular, amortizing as opposed to option ARM products; current indexed LTV ratio; and original FICO score. The ACI loans in the residential mortgage portfolio were grouped into ten homogenous static pools based on these characteristics, and the non-ACI residential loans were grouped into two homogenous static pools. There were other variables which we initially expected to have a significant influence on performance and which were considered in our analysis; however, the results of our analysis demonstrated that their impact was less significant after controlling for current indexed LTV, product type, and FICO score. Therefore, these additional factors were not used in grouping the covered residential loans into pools and are not used in monitoring ongoing asset quality of the pools. The factors we considered but determined not to be significant included the level and type of documentation required at origination, i.e., whether a loan was originated under full documentation, reduced documentation, or no documentation programs; occupancy, defined as owner occupied vs. non-owner occupied collateral properties; geography; and vintage, i.e., year of origination.

At September 30, 2013, the carrying value of 1-4 single family residential non-ACI loans was $\$ 63.5$ million; $\$ 2.3$ million or $3.6 \%$ of these loans were 30 days or more past due and $\$ 0.2$ million or $0.3 \%$ were 90 days or more past due. At September 30, 2013, ACI 1-4 single family residential loans totaled $\$ 1.1$ billion; $\$ 114.2$ million or $10.4 \%$ of these loans were delinquent by 30 days or more and $\$ 72.3$ million or $6.6 \%$ were delinquent by 90 days or more.

At September 30, 2013, non-ACI home equity loans and lines of credit had an aggregate carrying value of $\$ 132.6$ million; $\$ 11.0$ million or $8.3 \%$ of these loans were 30 days or more past due and $\$ 8.0$ million or $6.1 \%$ were 90 days or more past due. ACI home equity loans and lines of credit had a carrying amount of $\$ 42.1$ million at September 30, 2013. At September 30, 2013, $\$ 6.0$ million or $14.2 \%$ of ACI home equity loans and lines of credit were 30 days or more contractually delinquent and $\$ 4.7$ million or $11.1 \%$ were delinquent by 90 days or more. At September 30, $2013,7.0 \%$ and $6.7 \%$, respectively, of the non- ACI and ACI home equity loans and lines of credit were first liens while $93.0 \%$ and $93.3 \%$, respectively, of the non-ACI and ACI home equity loans and lines of credit were second or third liens. Expected loss severity given default is significantly higher for home equity loans that are not first liens.

Although delinquencies in the covered residential portfolio are high, potential future losses to the Company related to these loans are significantly mitigated by the Loss Sharing Agreements.

## Commercial

Generally, commercial and commercial real estate loans are monitored individually due to their size and other unique characteristics.

At September 30, 2013, non-ACI commercial loans had an aggregate UPB of $\$ 8.5$ million and a carrying value of $\$ 8.2$ million; $64.5 \%$ of these loans were rated pass and this portfolio segment has limited delinquency history. At September 30, 2013, non-ACI commercial loans with aggregate carrying values of $\$ 2.5$ million and $\$ 0.4$ million were rated substandard and doubtful, respectively. At September 30, 2013, there were no non-ACI commercial loans rated special mention.

At September 30, 2013, ACI commercial loans had a carrying value of $\$ 216.1$ million, of which $\$ 201.4$ million are covered under the Loss Sharing Agreements. At September 30, 2013, loans with aggregate carrying values of $\$ 5.0$ million, $\$ 63.3$ million and $\$ 0.1$ million were internally risk rated special mention, substandard and doubtful, respectively. All of the non-covered ACI commercial loans were rated pass at

September 30, 2013.

Potential future losses to the Company related to the covered loans are significantly mitigated by the Loss Sharing Agreements.

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## Impaired Loans and Non-Performing Assets

Non-performing assets generally consist of (i) non-accrual loans, including loans that have been restructured in TDRs and placed on nonaccrual status or that have not yet exhibited a consistent six month payment history, (ii) accruing loans that are more than 90 days contractually past due as to interest or principal, excluding ACI loans, and (iii) OREO. Impaired loans also typically include loans modified in TDRs that are performing according to their modified terms and ACI loans for which expected cash flows have been revised downward since acquisition (as adjusted for any additional cash flows expected to be collected arising from changes in estimates after acquisition). Impaired ACI loans or pools with remaining accretable yield have not been classified as nonaccrual loans and we do not consider them to be non-performing assets. Historically and as of September 30, 2013, the majority of impaired loans and non-performing assets were covered assets. The Company s exposure to loss related to covered assets is significantly mitigated by the Loss Sharing Agreements and by the fair value basis recorded in these assets resulting from the application of acquisition accounting.

The following table summarizes the Company s impaired loans and non-performing assets at the dates indicated (in thousands):

(1) Includes $\$ 0.9$ million of TDRs on accrual status.
(2) Total loans for purposes of calculating these ratios is net of premiums, discounts, deferred fees and costs.
(3) Ratio for non-covered assets is calculated as non-performing non-covered assets to total assets.
(4) Annualized.

Contractually delinquent ACI loans with remaining accretable yield are not reflected as nonaccrual loans because accretable yield continues to be accreted into income. Accretable yield continues to be recorded as long as there continues to be an expectation of future cash flows in excess of carrying amount from these loans. As of September 30, 2013, ACI commercial loans with a carrying value of $\$ 1.0$ million had no remaining accretable yield and were classified as non-accrual. The carrying value of ACI loans contractually delinquent by more than 90 days
but on which income was still being recognized was $\$ 87.5$ million and $\$ 176.5$ million at September 30, 2013 and December 31, 2012, respectively.

The decline in the ratio of the ALLL to total loans, particularly for the new portfolio, at September 30, 2013 as compared to December 31, 2012 is primarily a result of a decrease in the peer group loss factors used in calculating the ALLL for the 1-4 single family residential and commercial portfolios. See the section entitled Analysis of the Allowance for Loan and Lease Losses below for a further discussion of the methodology we use to determine the amount of the ALLL. The increase in the annualized net charge-off ratio was primarily due to one commercial loan relationship with charge-offs of \$11.1 million during the nine months ended September 30, 2013.

New and non-ACI commercial loans are placed on non-accrual status when (i) management has determined that full repayment of all contractual principal and interest is in doubt, or (ii) the loan is past due 90 days or more as to principal or interest unless the loan is well secured and in the process of collection. New and non-ACI residential and consumer loans are generally placed on non-accrual status when 90 days of interest is due and unpaid. When a loan is placed on non-accrual status, uncollected interest accrued is reversed and charged to interest income. Commercial loans are returned to accrual status only after all past due principal and interest has been collected and full repayment of remaining contractual principal and interest is reasonably assured. Residential loans are returned to accrual status when less than 90 days of interest is due and unpaid. Past due status of loans is determined based on the contractual next payment due date. Loans less than 30 days past due are reported as current. Except for ACI loans accounted for in pools, loans that are the subject of troubled debt restructurings are generally placed on nonaccrual status at the time of the modification unless the borrower has no history of missed payments for six months prior to the restructuring. If borrowers perform pursuant to the modified loan terms for at least six months and the remaining loan balances are considered collectable, the loans are returned to accrual status.

A loan modification is considered a TDR if the Company, for economic or legal reasons related to the borrower sfinancial difficulties, grants a concession to the borrower that the Company would not otherwise grant. These concessions may take the form of temporarily or permanently reduced interest rates, payment abatement periods, restructuring of payment terms, extensions of maturity at below market terms, or in some cases, partial forgiveness of principal. Under generally accepted accounting principles, modified ACI loans accounted for in pools are not accounted for as troubled debt restructurings and are not separated from their respective pools when modified. Included in TDRs are residential loans to borrowers who have not reaffirmed their debt discharged in Chapter 7 bankruptcy. The total amount of such loans is not material. To date, TDRs have not had a material impact on our financial condition or results of operations.

As of September 30, 2013, 20 commercial loans with an aggregate carrying value of $\$ 5.8$ million and 22 residential loans with an aggregate carrying value of $\$ 5.8$ million had been modified in TDRs and were included in impaired loans and non-performing assets. Because of the immateriality of the amount of loans modified in TDRs and nature of the modifications, the modifications did not have a material impact on the Company s consolidated financial statements for the three and nine months endeWeptember 30, 2013 or 2012. For additional information about TDRs, see Note 4 to the consolidated financial statements.

Additional interest income that would have been recognized on nonaccrual loans and TDRs had they performed in accordance with their original contractual terms is not material for any period presented.

## Potential Problem Loans

Potential problem loans have been identified by management as those loans included in the substandard accruing risk rating category. These loans are typically performing, but possess specifically identified credit weaknesses that, if not remedied, may lead to a downgrade to non-accrual status and identification as impaired in the near-term. Substandard accruing new loans totaled $\$ 18.6$ million at September 30, 2013. The majority of these loans were current as to principal and interest at September 30, 2013. The balance of substandard accruing non-ACI loans was not significant at September 30, 2013.

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## Loss Mitigation Strategies

We evaluate each loan in default to determine the most effective loss mitigation strategy, which may be modification, short sale, or foreclosure. We offer loan modifications under HAMP to eligible borrowers in the residential portfolio. HAMP is a uniform loan modification process that provides eligible borrowers with sustainable monthly mortgage payments equal to a target $31 \%$ of their gross monthly income. As of September 30, 2013, 12,245 borrowers had been counseled regarding their participation in HAMP; 8,948 of those borrowers were initially determined to be potentially eligible for loan modifications under the program. As of September 30, 2013, 1,504 borrowers who did not elect to participate in the program had been sent termination letters and 3,238 borrowers had been denied due to ineligibility. At September 30, 2013, there were 4,119 permanent loan modifications. Substantially all of these modified loans were ACI loans accounted for in pools.

## Analysis of the Allowance for Loan and Lease Losses

The ALLL relates to (i) new loans, (ii) estimated additional losses arising on non-ACI loans subsequent to the FSB Acquisition, and (iii) additional impairment recognized as a result of decreases in expected cash flows on ACI loans due to further credit deterioration. The impact of any additional provision for losses on covered loans is significantly mitigated by an increase in the FDIC indemnification asset. The determination of the amount of the ALLL is, by nature, highly complex and subjective. Future events that are inherently uncertain could result in material changes to the level of the ALLL. General economic conditions such as unemployment rates, real estate values in our primary market areas and the level of interest rates, as well as a variety of other factors that affect the ability of borrowers businesses to generate cash flows sufficient to service their debts will impact the future performance of the portfolio.

## New and non-ACI Loans

Based on an updated analysis of historical performance, OREO and short sale losses and recent trending data, we have concluded that historical performance by portfolio class is the best indicator of incurred loss for the non-ACI 1-4 single family residential and home equity portfolio classes. For each of these portfolio classes, a quarterly roll rate matrix is calculated to measure the rate at which loans move from one delinquency bucket to the next during a given quarter. An average four quarter roll rate matrix is used to estimate the amount within each delinquency bucket expected to roll to $120+$ days delinquent. We assume no cure for those loans that are currently 120+ days delinquent. Prior to the first quarter of 2013, frequency was calculated for each class using a four month roll to loss percentage. Given emerging market and portfolio trends, a 12 month loss emergence period is now being utilized to incorporate performance information from a period that incorporates a broader range of expectations relative to portfolio performance. Loss severity given default is estimated based on internal data about OREO sales and short sales from the portfolio. The ALLL calculation incorporates a $100 \%$ loss severity assumption for home equity loans that are projected to roll to default. Although the population remains insignificant, management continues to analyze the impact of senior lien delinquency on the allowance estimates for performing subordinate liens. The non-ACI home equity loss factor reflects elevated default probabilities as a result of delinquent, related senior liens.

Due to the lack of similarity between the risk characteristics of new loans and covered loans in the residential and home equity portfolios, management does not believe it is appropriate to use the historical performance of the covered residential mortgage portfolio as a basis for calculating the ALLL applicable to new loans. The new loan portfolio is not seasoned and has not yet developed an observable loss trend. Therefore, the ALLL for new residential loans is based primarily on relevant proxy historical loss rates. Beginning in the first quarter of 2013, the ALLL for new 1-4 single family residential loans is estimated using one year loss rates on prime residential mortgage securitizations issued between 2003 and 2008 as a proxy. Prior to the first quarter of 2013, the ALLL was calculated based on historical annualized charge-off rates for a group of peer banks in the Southeast. Given the growth of and geographic diversity in the new purchased residential portfolio, we determined, based on an updated analysis of portfolio characteristics, that prime residential mortgage securitizations provide a more comparable proxy for expected losses in this portfolio class. This determination is supported by the comparability of FICO and LTV between those securitizations and
the Bank s portfolio.

A peer group eight quarter average charge off rate is used to estimate the ALLL for the new home equity loan class. See further discussion of the use of peer group loss factors below. The new home equity portfolio is not a significant component of the overall loan portfolio.

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The net impact on the provision for loan losses of the changes discussed above related to the new and non-ACI residential and home equity loan classes is not material.

Since the new commercial loan portfolio is not yet seasoned enough to exhibit a loss trend and the non-ACI commercial portfolio has limited delinquency history, the ALLL for new and non-ACI commercial loans is based primarily on the Company s internal credit risk rating system and peer group average historical charge-off rates by loan class. The allowance is comprised of specific reserves for significant classified loans that are individually evaluated and determined to be impaired as well as general reserves for individually evaluated loans determined not to be impaired and loans that do not meet our established threshold for individual evaluation. Commercial relationships graded substandard or doubtful and on nonaccrual status with committed credit facilities greater than or equal to $\$ 750,000$ are individually evaluated for impairment. A net realizable value analysis is prepared quarterly for each of these relationships. This analysis forms the basis for establishing specific reserves. Loans modified in TDRs are also evaluated individually for impairment. We believe that loans rated substandard or doubtful that are not individually evaluated for impairment exhibit characteristics indicative of a heightened level of credit risk. We categorize these loans by product type and risk rating and establish general reserve percentages based on estimated probability of default and loss severity. These estimates are based on available industry data.

The peer groups used to calculate the average historical charge-off rates that form the basis for our general reserve calculations for new and non-ACI commercial and new home equity and consumer loans are banks with total assets ranging from $\$ 3 \quad \$ 15$ billion. We use a peer group of 23 banks in the U.S. Southeast region for loans originated in our Florida market and by our lending subsidiaries, and a peer group of 16 banks in the U.S. New York region for loans originated in our New York market. These peer groups include all of the banks in each region within the defined asset size range. Peer bank data is obtained from the Statistics on Depository Institutions Report published by the FDIC for the most recent quarter available. An eight-quarter average net charge-off rate is used.

Our internal risk rating system comprises 13 credit grades; grades 1 through 8 are pass grades. The risk ratings are driven largely by debt service coverage. Peer group average historical loss rates are adjusted upward for loans rated special mention or assigned a lower pass rating. Peer group average historical loss rates are adjusted downward for loans assigned the highest pass grades.

Qualitative adjustments are made to the ALLL when, based on management s judgment and experience, there are internal or external factors impacting loss frequency and severity not taken into account by the quantitative calculations. Management has grouped potential qualitative adjustments into the following categories:

- Portfolio performance trends, including levels of delinquencies and non-performing loans;
- Portfolio growth rates;
- Exceptions to policy and credit guidelines;
- Economic factors, including changes in and levels of real estate price indices, unemployment rates and GDP;
- Credit concentrations; and
- Changes in credit administration management and staff.

At September 30, 2013, qualitative adjustments were made to historical loss percentages related to:

- economic factors, specifically changes in real estate price indices, unemployment rates and GDP;
- the level of non-performing commercial loans;
- changes in credit administration staff;
- commercial and consumer loan portfolio growth rates; and
- the level of policy and procedural exceptions.

Qualitative adjustments represented approximately $10 \%$ of the total new and non-ACI ALLL at September 30, 2013.

For non-ACI loans, the allowance is initially calculated based on UPB. The total of UPB, less the calculated allowance, is then compared to the carrying amount of the loans, net of unamortized credit related fair value adjustments established at acquisition. If the calculated balance net of the allowance is less than the carrying amount, an additional allowance is established. Any such increase in the allowance for non-ACI loans will result in a corresponding increase in the FDIC indemnification asset.

## ACI Loans

For ACI loans, a valuation allowance is established when periodic evaluations of expected cash flows reflect a decrease resulting from credit related factors from the level of cash flows that were estimated to be collected at acquisition plus any additional expected cash flows arising from revisions in those estimates. We perform a quarterly analysis of expected cash flows for ACI loans.

Expected cash flows are estimated on a pool basis for ACI 1-4 single family residential and home equity loans. The analysis of expected pool cash flows incorporates updated pool level expected prepayment rate, default rate, delinquency level and loss severity given default assumptions. Prepayment, delinquency and default curves are derived primarily from roll rates generated from the historical performance of the portfolio over the immediately preceding four quarters. Estimates of default probability and loss severity given default also incorporate updated LTV ratios, at the loan level, based on Case-Shiller Home Price Indices for the relevant MSA. Costs and fees represent an additional component of loss on default and are projected using the Making Home Affordable cost factors provided by the Federal governmenT.he ACI home equity roll rates reflect elevated default probabilities as a result of delinquent, related senior liens and loans to borrowers who have not reaffirmed their debt discharged in Chapter 7 bankruptcy.

Based on our projected cash flow analysis, no ALLL related to 1-4 single family residential and home equity ACI pools was recorded at September 30, 2013 or December 31, 2012.

The primary assumptions underlying estimates of expected cash flows for ACI commercial loans are default probability and severity of loss given default. Updated assumptions for large balance and delinquent loans in the commercial ACI portfolio are based on net realizable value analyses prepared at the individual loan level by the Company s workout and recovery department. Updated assumptions for smaller balance commercial loans are based on a combination of the Company s own historical delinquency and severity data and industry level data. Delinquency data is used as a proxy for defaults as the Company s experience has been that few of these loans return to performing status after being delinquent greater than 60 days. An additional multiplier is applied to the portfolio level default probability in developing assumptions for loans rated special mention, substandard, or doubtful based on the Company s historical delinquency experience.

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Based on our loan level analysis, we recorded recoveries of loan losses on ACI commercial loans of $\$ 0.8$ million and $\$ 2.4$ million, respectively, for the three and nine months ended September 30, 2013 and $\$ 0.9$ million and $\$ 3.6$ million respectively, for the three and nine months ended September 30, 2012. Related decreases in the FDIC indemnification asset of $\$ 0.7$ million and $\$ 2.1$ million were recorded for the three and nine months ended September 30, 2013, respectively, and $\$ 0.6$ million and $\$ 2.2$ million were recorded for the three and nine months ended 2012, respectively.

The following tables provide an analysis of the ALLL, provision for loan losses and net charge-offs for the nine months ended September 30, 2013 and 2012 (in thousands):

Nine Months Ended September 30, 2013
Covered Loans

|  | ACI Loans |  | Non-ACI Loans |  | New Loans |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 31, 2012 | \$ | 8,019 | \$ | 9,874 | \$ | 41,228 | \$ | 59,121 |
| Provision for loan losses: |  |  |  |  |  |  |  |  |
| 1-4 single family residential |  |  |  | 974 |  | $(4,420)$ |  | $(3,446)$ |
| Home equity loans and lines of credit |  |  |  | 3,267 |  | (3) |  | 3,264 |
| Multi-family |  | (228) |  | (15) |  | 248 |  | 5 |
| Commercial real estate |  | $(2,416)$ |  | (165) |  | 1,904 |  | (677) |
| Construction and land |  | 47 |  | (3) |  | (170) |  | (126) |
| Commercial loans and leases |  | 157 |  | $(2,606)$ |  | 21,572 |  | 19,123 |
| Consumer |  |  |  |  |  | 1,309 |  | 1,309 |
| Total Provision |  | $(2,440)$ |  | 1,452 |  | 20,440 |  | 19,452 |
| Charge-offs: |  |  |  |  |  |  |  |  |
| 1-4 single family residential |  |  |  | $(1,107)$ |  | (10) |  | $(1,117)$ |
| Home equity loans and lines of credit |  |  |  | $(1,944)$ |  |  |  | $(1,944)$ |
| Commercial real estate |  | $(1,162)$ |  |  |  |  |  | $(1,162)$ |
| Construction and land |  | (77) |  |  |  |  |  | (77) |
| Commercial loans and leases |  | (995) |  | (172) |  | $(16,628)$ |  | $(17,795)$ |
| Consumer |  |  |  |  |  | (199) |  | (199) |
| Total Charge-offs |  | $(2,234)$ |  | $(3,223)$ |  | $(16,837)$ |  | $(22,294)$ |
| Recoveries: |  |  |  |  |  |  |  |  |
| Home equity loans and lines of credit |  |  |  | 18 |  |  |  | 18 |
| Multi-family |  |  |  | 12 |  |  |  | 12 |
| Commercial real estate |  |  |  | 144 |  |  |  | 144 |
| Commercial loans and leases |  |  |  | 2,466 |  | 628 |  | 3,094 |
| Consumer |  |  |  |  |  | 72 |  | 72 |
| Total Recoveries |  |  |  | 2,640 |  | 700 |  | 3,340 |
| Balance at September 30, 2013 | \$ | 3,345 | \$ | 10,743 | \$ | 45,531 | \$ | 59,619 |

Nine Months Ended September 30, 2012

## Covered Loans

|  | Covered Loans |  |  |  | New Loans |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ACI Loans |  | Non-ACI |  |  |  |  |  |
| Balance at December 31, 2011 | \$ | 16,332 | \$ | 7,742 | \$ | 24,328 | \$ | 48,402 |
| Provision for loan losses: |  |  |  |  |  |  |  |  |
| 1-4 single family residential |  |  |  | 1,033 |  | 4,162 |  | 5,195 |
| Home equity loans and lines of credit |  |  |  | 5,472 |  | 2 |  | 5,474 |
| Multi-family |  | 151 |  | (20) |  | 1,260 |  | 1,391 |
| Commercial real estate |  | $(3,752)$ |  | (237) |  | 2,434 |  | $(1,555)$ |
| Construction and land |  | (692) |  | (62) |  | 406 |  | (348) |
| Commercial loans and leases |  | 644 |  | $(1,400)$ |  | 8,419 |  | 7,663 |
| Consumer |  |  |  |  |  | 46 |  | 46 |
| Total Provision |  | $(3,649)$ |  | 4,786 |  | 16,729 |  | 17,866 |
| Charge-offs: |  |  |  |  |  |  |  |  |
| 1-4 single family residential |  |  |  | (245) |  |  |  | (245) |
| Home equity loans and lines of credit |  |  |  | $(2,506)$ |  |  |  | $(2,506)$ |
| Multi-family |  | (454) |  |  |  | (87) |  | (541) |
| Commercial real estate |  | (468) |  |  |  |  |  | (468) |
| Construction and land |  | $(1,101)$ |  |  |  | (3) |  | $(1,104)$ |
| Commercial loans and leases |  | (738) |  | (321) |  | $(1,604)$ |  | $(2,663)$ |
| Total Charge-offs |  | $(2,761)$ |  | $(3,072)$ |  | $(1,694)$ |  | $(7,527)$ |
| Recoveries: |  |  |  |  |  |  |  |  |
| Home equity loans and lines of credit |  |  |  | 27 |  |  |  | 27 |
| Multi-family |  |  |  | 20 |  |  |  | 20 |
| Commercial real estate |  |  |  | 15 |  |  |  | 15 |
| Commercial loans and leases |  |  |  | 1,347 |  | 264 |  | 1,611 |
| Consumer |  |  |  |  |  | 2 |  | 2 |
| Total Recoveries |  |  |  | 1,409 |  | 266 |  | 1,675 |
| Balance at September 30, 2012 | \$ | 9,922 | \$ | 10,865 | \$ | 39,629 | \$ | 60,416 |

The following tables show the distribution of the ALLL, broken out between covered and non-covered loans, at the dates indicated (dollars in thousands):

(1) Represents percentage of loans receivable in each category to total loans receivable.

Significant components of the change in the ALLL at September 30, 2013 as compared to December 31, 2012, include:

- A decrease of $\$(4.4)$ million for new 1-4 single family residential loans, attributable to a decrease in loss factors resulting from the use of more comparable proxy loss data as discussed above and improvements in loss experience, partially offset by growth of the portfolio;
- An increase of $\$ 1.3$ million in the allowance for non-ACI home equity loans, resulting from an increase in projected default probabilities;
- An increase of $\$ 7.6$ million for new commercial loans, resulting primarily from the growth of the commercial portfolio, partially offset by decreases in loss factors; and
- A $\$(4.7)$ million decrease in the allowance for ACI commercial loans resulting from continued resolutions, including charge-offs, of impaired loans in this portfolio class and improvements in expected cash flows.

For additional information about the ALLL, see Note 4 to the consolidated financial statements.

## Other Real Estate Owned

The following table presents the changes in OREO for the periods indicated (in thousands):

|  | Three Months Ended September 30, 2013 <br> 2012 |  |  |  | Nine Months Ended September 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, beginning of period | \$ | 50,041 | \$ | 93,724 | \$ | 76,022 | \$ | 123,737 |
| Transfers from loan portfolio |  | 18,321 |  | 35,701 |  | 59,962 |  | 123,054 |
| Sales |  | $(20,095)$ |  | $(38,819)$ |  | $(86,018)$ |  | $(149,590)$ |
| (Impairment) recovery |  | 243 |  | $(1,385)$ |  | $(1,456)$ |  | $(7,980)$ |
| Balance, end of period | \$ | 48,510 | \$ | 89,221 | \$ | 48,510 | \$ | 89,221 |

Covered OREO properties owned by the Company had a carrying value of $\$ 47.5$ million at September 30, 2013.

OREO consisted of the following types of properties at the dates indicated (in thousands):

September 30, 2013
December 31, 2012

| $1-4$ single family residential | $\$$ | 34,266 | $70.6 \%$ |  | 58,848 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Condominium | 6,031 | $12.4 \%$ | 12,887 | $77.4 \%$ |  |
| Multi-family | 135 | $0.3 \%$ | 257 | $0.0 \%$ |  |
| Commercial real estate |  | 6,816 | $14.1 \%$ | 1,512 | $2.0 \%$ |
| Land | 1,262 | $2.6 \%$ | 2,518 | $3.3 \%$ |  |
|  | $\$$ | 48,510 | $100.0 \%$ | 76,022 | $100.0 \%$ |

The decrease in OREO reflects continued efforts to resolve non-performing covered assets and a decline in the level of new foreclosures. Residential OREO inventory declined to 187 units at September 30, 2013 from 402 units at December 31, 2012.

## Other Assets

Other assets increased by $\$ 156.1$ million from December 31, 2012 to September 30, 2013. The increase is primarily due to a $\$ 146.3$ million increase in equipment under operating lease for the period.

## Deposits

The following table presents information about our deposits for the periods indicated (dollars in thousands):


The following table shows scheduled maturities of certificates of deposit with denominations greater than or equal to $\$ 100,000$ as of September 30, 2013 (in thousands):

| Three months or less | $\$$ | 283,171 |
| :--- | ---: | ---: |
| Over three through six months | 315,443 |  |
| Over six through twelve months | 889,596 |  |
| Over twelve months | 454,933 |  |
|  | $\$$ | $1,943,143$ |

## Borrowed Funds

Short-term borrowings consist of securities sold under agreements to repurchase at September 30, 2013 and December 31, 2012. These repurchase agreements are offered to certain deposit customers and are not a significant source of funds for the Company. In addition, the Company may from time to time obtain overnight FHLB advances. Short-term borrowings were not significant during the three or nine months ended September 30, 2013 or 2012.

The Company also utilizes FHLB advances to finance its operations. FHLB advances are secured by FHLB stock and qualifying first mortgage, commercial real estate, and home equity loans and mortgage-backed securities. The contractual balance of FHLB advances outstanding at September 30, 2013 is scheduled to mature as follows (in thousands):

| 2013 | $\$$ | 150,000 |
| :---: | :---: | ---: |
| 2014 |  | $1,765,000$ |
| 2015 |  | 270,350 |
| 2016 |  | 75,000 |
| 2017 | $\$$ | 105,000 |
|  | $2,365,350$ |  |

## Capital Resources

Stockholders equity increased by $\$ 79$ million for the nine months ended September 30, 2013 due primarily to the retention of earnings, partially offset by dividends. Stockholders equity was impacted to a lesser extent by changes in unrealized gains and losses, net of taxes, on investment securities available for sale and cash flow hedges.

The Federal Reserve Board and OCC regulate all capital distributions by BankUnited to its parent. All applications to regulatory authorities for the payment of dividends to date have been approved.

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Pursuant to the Federal Deposit Insurance Act, the federal banking agencies have adopted regulations setting forth a five-tier system for measuring the capital adequacy of the financial institutions they supervise. At September 30, 2013 and December 31, 2012, BankUnited and the Company had capital levels that exceeded the well-capitalized guidelines.

The following table presents the Company s regulatory capital ratios as of September 30, 2013 (dollars in thousands):

|  | Amount ${ }^{\text {Act }}$ |  | Ratio | Required to be Considered Well Capitalized |  | Required to be Considered Adequately Capitalized |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount | Ratio |  | ount | Ratio |
| BankUnited, Inc.: |  |  |  |  |  |  |  |  |  |
| Tier 1 leverage | \$ | 1,763,318 | 13.11\% | N/A(1) | N/A(1) | \$ | 537,819 | 4.00\% |
| Tier 1 risk-based capital | \$ | 1,763,318 | 24.10\% \$ | 438,962 | 6.00\% | \$ | 292,641 | 4.00\% |
| Total risk based capital | \$ | 1,826,484 | 24.97\% \$ | 731,603 | 10.00\% | \$ | 585,282 | 8.00\% |

(1) There is no Tier 1 leverage ratio component in the definition of a well-capitalized bank holding company.

## Liquidity

Liquidity involves our ability to generate adequate funds to support asset growth, meet deposit withdrawal and other contractual obligations, maintain reserve requirements and otherwise conduct ongoing operations. BankUnited s liquidity needs are primarily met by growth in transaction deposit accounts, its cash position, cash flow from its amortizing investment and loan portfolios and reimbursements under the Loss Sharing Agreements. BankUnited also has the ability to raise liquidity through collateralized borrowings, FHLB advances, wholesale deposits or the sale of available for sale securities. The asset/liability committee ( ALCO ) policy has established several measures of liquidity which are monitored monthly by ALCO and quarterly by the Board of Directors. The primary measure of liquidity monitored by management is liquid assets (defined as cash and cash equivalents and pledgeable securities) to total assets. BankUnited s liquidity is considered acceptable if liquid assets divided by total assets exceeds $5.0 \%$. At September 30, 2013, BankUnited sliquid assets divided by total assets was $11.2 \%$. Management monitors a one year liquidity ratio, defined as cash and cash equivalents, pledgeable securities, unused borrowing capacity at the FHLB, and loans and non-agency securities maturing within one year divided by deposits and borrowings maturing within one year. The maturity of deposits, excluding certificate of deposits, is based on retention rates derived from the most recent external core deposit analysis obtained by the Company. This ratio allows management to monitor liquidity over a longer time horizon. At September 30, 2013, BankUnited exceeded the acceptable limit established by ALCO for this ratio. Additional measures of liquidity regularly monitored by ALCO include the ratio of FHLB advances to Tier 1 capital plus the ALLL, the ratio of FHLB advances to total assets and a measure of available liquidity to volatile liabilities. At September 30, 2013, BankUnited was within acceptable limits established by ALCO for each of these measures.

As a holding company, BankUnited, Inc. is a corporation separate and apart from its banking subsidiary, and therefore, provides for its own liquidity. BankUnited, Inc. s main sources of funds include management fees and dividends from the Bank and access to capital markets. There are regulatory limitations that affect the ability of the Bank to pay dividends to BankUnited, Inc. Management believes that such limitations will not impact our ability to meet our ongoing short-term cash obligations.

We expect that our liquidity requirements will continue to be satisfied through these sources of funds.

## Interest Rate Risk

The principal component of the Company s risk of loss arising from adverse changes in the fair value of financial instruments, or market risk, is interest rate risk, including the risk that assets and liabilities with similar re-pricing characteristics may not reprice at the same time or to the same degree. The primary objective of the Company s asset/liability management activities is to maximize net interest income, while maintaining acceptable

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levels of interest rate risk. The ALCO is responsible for establishing policies to limit exposure to interest rate risk, and to ensure procedures are established to monitor compliance with these policies. The guidelines established by ALCO are reviewed and approved by the Board of Directors.

Management believes that the simulation of net interest income in different interest rate environments provides the most meaningful measure of interest rate risk. Income simulation analysis is designed to capture not only the potential of all assets and liabilities to mature or reprice, but also the probability that they will do so. Income simulation also attends to the relative interest rate sensitivities of these items, and projects their behavior over an extended period of time. Finally, income simulation permits management to assess the probable effects on the balance sheet not only of changes in interest rates, but also of proposed strategies for responding to them.

The income simulation model analyzes interest rate sensitivity by projecting net interest income over the next twenty-four months in a most likely rate scenario based on forward interest rate curves versus net interest income in alternative rate scenarios. Management continually reviews and refines its interest rate risk management process in response to the changing economic climate. Currently, our model projects a plus 100 , plus 200 and plus 300 basis point change with rates increasing 25 basis points per month until the applicable limit is reached as well as a modified flat scenario incorporating a more flattened yield curve. We did not simulate a decrease in interest rates at September 30, 2013 due to the current low rate environment.

The Company s ALCO policy has established that interest income sensitivity will be considered acceptable if forecast net interest income in the plus 200 basis point scenario is within $5 \%$ of forecast net interest income in the most likely rate scenario over the next twelve months and within $10 \%$ in the second year. At September 30, 2013 the impact on BankUnited s projected net interest income in a plus 200 basis points scenario was plus $2.2 \%$ in the first twelve months and plus $7.9 \%$ in the second year.

Management also simulates changes in the economic value of equity ( EVE ) in various interest rate environments. The ALCO policy has established parameters of acceptable risk that are defined in terms of the percentage change in EVE from a base scenario under six rate scenarios, derived by implementing immediate parallel movements of plus and minus 100, 200 and 300 basis points from current rates. We did not simulate decreases in interest rates at September 30, 2013 due to the current low rate environment. The parameters established by ALCO stipulate that the change in EVE is considered acceptable if the change is less than $6 \%, 10 \%$ and $14 \%$ in plus 100,200 and 300 basis point scenarios, respectively. As of September 30, 2013, our simulation for BankUnited indicated percentage changes from base EVE of (1.8)\%, $(4.2) \%$ and $(7.3) \%$ in plus 100,200 , and 300 basis point scenarios, respectively.

These measures fall within an acceptable level of interest rate risk per the policies established by ALCO. In the event the models indicate an unacceptable level of risk, the Company could undertake a number of actions that would reduce this risk, including the sale of a portion of its available for sale investment portfolio or the use of risk management strategies such as interest rate swaps and caps.

Many assumptions were used by the Company to calculate the impact of changes in interest rates, including the change in rates. Actual results may not be similar to the Company s projections due to several factors including the timing and frequency of rate changes, market conditions and the shape of the yield curve. Actual results may also differ due to the Company sactions, if any, in response to the changing rates.

## Derivative Financial Instruments

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Interest rate swaps are one of the tools we use to manage interest rate risk. These derivative instruments are used to mitigate exposure to changes in interest rates on FHLB advances and time deposits. These interest rate swaps are designated as cash flow hedging instruments. The fair value of these instruments is included in other assets and other liabilities in our consolidated balance sheets and changes in fair value are reported in accumulated other comprehensive income. At September 30, 2013, outstanding interest rate swaps designated as cash flow hedges had an aggregate notional amount of $\$ 1.7$ billion. The aggregate fair value of interest rate swaps designated as cash flow hedges included in other assets was $\$ 12.6$ million and the aggregate fair value included in other liabilities was $\$ 46.8$ million.

Interest rate swaps not designated as cash flow hedges had an aggregate notional amount of $\$ 418$ million at September 30, 2013. The aggregate fair value of these interest rate swaps included in other assets was $\$ 4.6$ million and the aggregate fair value included in other liabilities was $\$ 4.6$ million.

## Off-Balance Sheet Arrangements

## Commitments

We routinely enter into commitments to extend credit to our customers, including commitments to fund loans or lines of credit and commercial and standby letters of credit. The credit risk associated with these commitments is essentially the same as that involved in extending loans to customers and they are subject to our normal credit policies and approval processes. While these commitments represent contractual cash requirements, a significant portion of commitments to extend credit may expire without being drawn upon. The following table details our outstanding commitments to extend credit as of September 30, 2013 (in thousands):

|  | Covered |  | Non-Covered |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commitments to fund loans | \$ |  | \$ | 540,755 | \$ | 540,755 |
| Commitments to purchase loans |  |  |  | 103,205 |  | 103,205 |
| Unfunded commitments under lines of credit |  | 60,454 |  | 796,605 |  | 857,059 |
| Commercial and standby letters of credit |  |  |  | 38,710 |  | 38,710 |
|  | \$ | 60,454 | \$ | 1,479,275 | \$ | 1,539,729 |

## Critical Accounting Policies and Estimates

The Company has made no significant changes in its critical accounting policies and significant estimates from those disclosed in the 2012 Annual Report on Form 10-K.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

See the section entitled Interest Rate Risk included in Item 2, Management s Discussion and Analysis of Financial Condition and Results of Operations.

## Item 4. Controls and Procedures

As of the end of the period covered by this Form $10-\mathrm{Q}$, we carried out an evaluation under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our
disclosure controls and procedures as defined in Exchange Act Rules 13a-15(e) and 15d-15(e). Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that our disclosure controls and procedures were effective.

During the quarter ended September 30, 2013, there were no changes in the Company s internal control over financial reporting that materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

The Company is involved as plaintiff or defendant in various legal actions arising in the normal course of business. In the opinion of management, based upon advice of legal counsel, the likelihood is remote that the impact of these proceedings, either individually or in the aggregate, would be material to the Company s consolidated financial position, results of operations or cash flows.

## Item 1A. Risk Factors

There have been no material changes in the risk factors disclosed by the Company in its 2012 Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 25, 2013.

## Item 6. Exhibits

| Exhibit <br> Number |  | Description |
| :--- | :--- | :--- |
| 31.1 | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |  |$\quad$ Filed herewith

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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized this 8th day of November 2013.
/s/ John A. Kanas
John A. Kanas
Chairman, President and Chief Executive Officer
/s/ Leslie Lunak
Leslie Lunak
Chief Financial Officer

## EXHIBIT INDEX

| Number | Description | Location |
| :--- | :--- | :--- |
| 31.1 | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |  |$\quad$ Filed herewith

*Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.


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