MGP INGREDIENTS INC Form 10-Q November 05, 2009 <u>Table of Contents</u>

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

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#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009.

or

### TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number: 0-17196

# MGP INGREDIENTS, INC.

(Exact name of registrant as specified in its charter)

KANSAS (State or other jurisdiction of incorporation or organization)

**48-0531200** (I.R.S. Employer Identification No.)

**100 Commercial Street, Atchison Kansas** (Address of principal executive offices)

66002 (Zip Code)

#### (913) 367-1480

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). o Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company, See definition of large accelerated filer, a ccelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check One)

o Large accelerated filer

o Non-accelerated filer

#### o Accelerated filer

x Smaller Reporting Company

Indicated by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes x No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common stock, no par value

16,610,814 shares outstanding

as of September 30, 2009

#### **INDEX**

PART I. FINANCIAL INFORMATION		Page
<u>Item 1.</u>	Financial Statements	
Condensed Consolidated Statements of Income Condensed Consolidated Balance Sheets Condensed Consolidated Statements of Cash Flo Notes to Condensed Consolidated Financial Stat		4 5 6 7
<u>Item 2.</u>	Management s Discussion and Analysis of Financial Condition and Results of Operations	15
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	25
<u>Item 4.</u>	Controls and Procedures	25
PART II. OTHER INFORMATION		
<u>Item 1.</u>	Legal Proceedings	27
<u>Item 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	27
<u>Item 4.</u>	Submission of Matters to a Vote of Security Holders	27
<u>Item 6.</u>	Exhibits	28

### 2

#### FORWARD-LOOKING STATEMENTS

This report contains forward-looking statements as well as historical information. All statements, other than statements of historical facts, included in this Quarterly Report on Form 10-Q regarding the prospects of our industry and our prospects, plans, financial position and business strategy may constitute forward-looking statements. In addition, forward-looking statements are usually identified by or are associated with will, could and or the negatives of t such words as intend. plan, believe, estimate, expect, anticipate, hopeful, should, may, variations of them or similar terminology. They reflect management s current beliefs and estimates of future economic circumstances, industry conditions, Company performance and financial results and are not guarantees of future performance. All such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Important factors that could cause actual results to differ materially from our expectations include, among others: (i) our ability to manage our cash flows, (ii) our ability to find a strategic alternative for our Pekin facility on a timely basis, (iii) our ability to maintain compliance with all applicable loan agreement covenants, (iv) the availability and cost of grain and fluctuations in energy costs, (v) an increase in interest rates, (v) disruptions in operations at our Atchison facility, (vii) competitive environment and related market conditions, (viii) our ability to realize operating efficiencies, (ix) the effectiveness of our hedging programs, (x) and actions of governments. For further information on these and other risks and uncertainties that may affect our business, see Item 1A. Risk Factors of our Annual Report on Form 10-K for the fiscal year ended June 30, 2009.

3

PART I

ITEM 1 FINANCIAL STATEMENTS

MGP INGREDIENTS, INC.

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

Dollars in thousands, except per-share amounts

		Quarter ended			
	-	ember 30, 2009	Se	ptember 30, 2008	
Net sales	\$	47,084	\$	99,020	
Cost of sales		37,247		115,707	
Gross profit		9,837		(16,687)	
Selling, general and administrative expenses		4,596		6,115	
Other operating costs		597			
Income (loss) from operations		4,644		(22,802)	
Other income, net		21		41	
Interest expense		(789)		(728)	
Equity in loss of joint venture		(48)		(16)	
Income (loss) before income taxes		3,828		(23,505)	
Provision (benefit) for income taxes		90		(6,262)	
Net income (loss)		3,738		(17,243)	
Other comprehensive income (loss), net of tax		3		(1,502)	
Comprehensive income (loss)	\$	3,741	\$	(18,745)	
Per Share Data					
Total basic earnings (loss) per common share	\$	0.23	\$	(1.04)	
Total diluted earnings (loss) per common share	\$	0.22	\$	(1.04)	
Weighted Average Shares					
Weighted average common shares (basic)		16,603		16,563	
Weighted average common shares (diluted)		16,715		16,563	

See accompanying notes to condensed consolidated financial statements

4

MGP INGREDIENTS, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(Dollars in Thousands)

(Unaudited)

	September 30, 2009		June 30, 2009	
ASSETS			<b>C C C C C C C C C C</b>	
Current Assets				
Cash and cash equivalents	\$	\$	178	
Restricted cash		3	203	
Receivables (less allowance for doubtful accounts:				
September 30, 2009 - \$414; June 30, 2009 - \$388)		20,016	18,403	
Inventory		16,809	20,400	
Prepaid expenses		2,807	980	
Deposits		186	980	
Deferred income taxes		370	1,218	
Refundable income taxes		6,003	6,045	
Assets held for sale		29,063	32,380	
Total current assets		75,257	80,787	
Property and equipment, at cost		163,364	163,345	
Less accumulated depreciation		(102,107)	(100,036)	
Property and equipment, net		61,2		