

Edgar Filing: MISSION WEST PROPERTIES INC - Form 8-K

MISSION WEST PROPERTIES INC

Form 8-K

July 16, 2009

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of report (date of earliest event reported): July 15, 2009

MISSION WEST PROPERTIES, INC.
(Exact name of registrant as specified in its charter)

Maryland	Commission File Number:	95-2635431
-----	1-8383	-----
(State or other jurisdiction of incorporation)		(I.R.S. Employer Identification)

10050 Bandley Drive, Cupertino, CA 95014
(Address of principal executive offices)

(408) 725-0700
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

(a) The following information is being furnished by the Company as required for Item 2.02(a) of this report and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934:

On July 15, 2009, the Company issued a press release announcing its earnings results for the second quarter ended June 30, 2009. The press release is attached to this Current Report as Exhibit 99.1 and is incorporated by reference

Edgar Filing: MISSION WEST PROPERTIES INC - Form 8-K

in response to Item 2.02(a) of this report.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MISSION WEST PROPERTIES, INC.

Date: July 16, 2009

By: /s/ Wayne N. Pham

Wayne N. Pham
Vice President of Finance and Controller

Exhibit 99.1

PRESS RELEASE

For Immediate News Release
July 15, 2009

MISSION WEST PROPERTIES ANNOUNCES SECOND QUARTER 2009 OPERATING RESULTS

"We build the buildings for the high tech companies that build the internet"

Cupertino, CA - Mission West Properties, Inc. (NASDAQ: MSW) reported today that Funds From Operations ("FFO") for the quarter ended June 30, 2009 was approximately \$14,189,000, or \$0.13 per diluted common share, (considering the potential effect of all O.P. units being exchanged for shares of the Company's common stock) as compared to approximately \$13,049,000, or \$0.12 per diluted common share, for the same period in 2008. Unrealized gain from investment in marketable securities accounted for approximately \$2,433,000, or \$0.02 per diluted common share, for the quarter ended June 30, 2009. A net increase in the reserve related to the Hellyer Avenue Limited Partnership litigation accounted for approximately \$1,300,000 in interest expense, or (\$0.01) per diluted common share, for the quarter ended June 30, 2009. On a sequential quarter basis, FFO for the quarter ended March 31, 2009 was approximately \$0.11 per diluted common share. For the six months ended June 30, 2009, FFO decreased to \$26,259,000, or \$0.25 per diluted common share, from FFO of \$28,272,000, or \$0.27 per diluted common share, for the same period in 2008. Net termination fees accounted for approximately \$1,921,000, or \$0.02 per diluted common share for the six months ended June 30, 2008.

Net income for the quarter ended June 30, 2009 was approximately \$7,189,000 as compared to approximately \$6,837,000 for the quarter ended June 30, 2008. Net income per diluted share to common stockholders was \$0.08 for the quarter ended June 30, 2009 compared to \$0.07 for the quarter ended June 30, 2008, a per share increase of approximately 14%. Net income for the six months ended June 30, 2009

Edgar Filing: MISSION WEST PROPERTIES INC - Form 8-K

was approximately \$12,823,000 as compared to approximately \$15,958,000 for the six months ended June 30, 2008. For the six months ended June 30, 2009, net income per diluted share to common stockholders was \$0.15, down from \$0.16 a year ago, a per share decrease of approximately 6%. Net termination fees accounted for approximately \$0.02 per diluted common share for the six months ended June 30, 2008.

Company Profile

Mission West Properties, Inc. operates as a self-managed, self-administered and fully integrated REIT engaged in the management, leasing, marketing, development and acquisition of commercial R&D properties, primarily located in the Silicon Valley portion of the San Francisco Bay Area. Currently, the Company manages 111 properties totaling approximately 8.0 million rentable square feet, which includes approximately 854,000 rentable square feet (or 16 buildings) that are in the process of being rezoned for residential development. For additional information, please contact Investor Relations at 408-725-0700.

The matters described herein contain forward-looking statements. Such statements can be identified by the use of forward-looking terminology such as "will," "anticipate," "estimate," "expect," "intends," or similar words. Forward-looking statements involve a number of risks, uncertainties or other factors beyond the Company's control, which may cause material differences in actual results, performance or other expectations. These factors include, but are not limited to, the ability to complete acquisitions under the Berg Land Holdings Option Agreement with the Berg Group and other factors detailed in the Company's registration statements, and periodic filings with the Securities & Exchange Commission.

MISSION WEST PROPERTIES, INC.

SELECTED FINANCIAL DATA

(In thousands, except share, per share and property data amounts)

	Three Months Ended June 30, 2009	Three Months Ended June 30, 2008	Six Mo End June 30
	-----	-----	-----
OPERATING REVENUES:			
Rental revenue from real estate	\$20,424	\$19,359	\$41,
Tenant reimbursements	4,315	3,710	9,
Lease termination and settlement income	-	-	
Other income	302	249	
	-----	-----	-----
Total operating revenues	25,041	23,318	50,
	-----	-----	-----
OPERATING EXPENSES:			
Operating and maintenance	3,921	2,566	6,
Real estate taxes	3,351	2,945	6,
General and administrative	623	674	1,
Depreciation and amortization of real estate	6,334 (1)	5,682 (1)	12,
	-----	-----	-----

Edgar Filing: MISSION WEST PROPERTIES INC - Form 8-K

Total operating expenses	14,229	11,867	26,
Operating income	10,812	11,451	24,
OTHER INCOME (EXPENSES):			
Equity in earnings of unconsolidated joint venture	75	407	
Interest and dividend income	1,125	215	1,
Unrealized gain (loss) from investment	2,433	-	(
Interest expense	(7,085)	(4,956)	(11,
Interest expense - related parties	(171)	(280)	(
Net income	7,189	6,837	12,
Net income attributable to noncontrolling interests	(5,404)	(5,478)	(9,
Net income attributable to common stockholders	\$1,785	\$1,359	3,
Net income per share to common stockholders:			
Basic	\$0.08	\$0.07	\$0.
Diluted	\$0.08	\$0.07	\$0.
Weighted average shares of common stock (basic)	21,766,343	19,695,988	21,69
Weighted average shares of common stock (diluted)	21,899,906	19,902,304	21,83
Weighted average O.P. units outstanding	83,508,833	85,528,215	83,58
FUNDS FROM OPERATIONS			
Funds from operations	\$14,189	\$13,049	\$26,
Funds from operations per share (2)	\$0.13	\$0.12	\$0.2
Outstanding common stock	21,770,211	19,743,557	21,77
Outstanding O.P. units	83,504,965	85,528,215	83,50
Weighted average O.P. units and common stock outstanding (diluted)	105,408,739	105,430,519	105,41

	Three Months Ended June 30, 2009	Three Months Ended June 30, 2008	Six Mo End June 30
FUNDS FROM OPERATIONS CALCULATION			
Net income	\$ 7,189	\$ 6,837	\$12
Add:			
Depreciation and amortization of real estate	6,994	6,086	13

Edgar Filing: MISSION WEST PROPERTIES INC - Form 8-K

Depreciation and amortization of real estate held in unconsolidated joint venture	60	189	
Less:			
Noncontrolling interests in joint ventures	(54)	(63)	
Funds from operations	\$14,189	\$13,049	\$26

Funds From Operations ("FFO") is a non-GAAP financial measurement used by real estate investment trusts ("REITs") to measure and compare operating performance. As defined by NAREIT, FFO represents net income (loss) (computed in accordance with GAAP, accounting principles generally accepted in the United States of America), excluding gains (or losses) from debt restructuring and sales of property, plus real estate related depreciation and amortization (excluding amortization of deferred financing costs and depreciation of non-real estate assets) and after adjustments for unconsolidated partnerships and joint ventures. Management considers FFO to be an appropriate supplemental measure of the Company's operating and financial performance because when compared year over year, it reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, general and administrative expenses and interest costs, providing a perspective not immediately apparent from net income. In addition, management believes that FFO provides useful information about the Company's financial performance when compared to other REITs since FFO is generally recognized as the industry standard for reporting the operations of REITs. FFO should neither be considered as an alternative for net income as a measure of profitability nor is it comparable to cash flows provided by operating activities determined in accordance with GAAP. FFO is not comparable to similarly entitled items reported by other REITs that do not define them exactly as we define FFO.

PROPERTY AND OTHER DATA:	Three Months Ended June 30, 2009	Three Months Ended June 30, 2008	Six M End June 30
	-----	-----	-----
Total properties, end of period	111	111	11
Total square feet, end of period	8,047,569	8,047,569	8,047
Average monthly rental revenue per square foot (3)	\$1.29	\$1.24	\$1.2
Occupancy for leased properties	66.1%	64.9%	66.
Straight-line rent	\$238	\$ 882	\$56
Leasing commissions	\$204	\$ 318	\$32
Capital expenditures	\$ -	\$2,116	\$

LEASE ROLLOVER SCHEDULE:

Year	# of Leases	Rentable Square Feet	2009 Base Rent (5)
	-----	-----	-----
2009	10	114,267 (4)	\$ 1,809,503
2010	9	363,475	6,070,722
2011	16	838,692	12,333,272
2012	14	1,010,825	14,226,818
2013	6	397,215	5,081,754
2014	17	1,492,430	24,794,529
2015	6	485,036	8,784,074
2016	2	144,600	2,959,748

Edgar Filing: MISSION WEST PROPERTIES INC - Form 8-K

2017	5	349,949	3,510,351
Thereafter	1	119,756	2,608,286
	-----	-----	-----
Total	86	5,316,245	\$82,179,057
	=====	=====	=====

BALANCE SHEETS

	June 30, 2009	December 31, 2008
	-----	-----
Assets		
Investments in real estate:		
Land	\$ 320,911	\$ 320,911
Buildings and improvements	799,471	799,471
Real estate related intangible assets	3,240	3,240
	-----	-----
Total investments in properties	1,123,622	1,123,622
Accumulated depreciation and amortization	(192,322)	(180,043)
	-----	-----
Net investments in properties	931,300	943,579
Investment in unconsolidated joint venture	3,833	3,768
	-----	-----
Net investments in real estate	935,133	947,347
Restricted cash	7,078	39,478
Restricted investment in marketable securities	6,585	-
Investment in marketable securities	-	3,368
Deferred rent receivables	18,401	17,841
Other assets, net	26,241	26,251
	-----	-----
Total assets	\$ 993,438	\$1,034,285
	=====	=====
Liabilities and Equity		
Liabilities:		
Mortgage notes payable	\$ 324,941	\$ 330,908
Mortgage note payable - related parties	8,516	8,761
Revolving line of credit	3,892	13,079
Interest payable	1,556	1,596
Security deposits	5,125	5,272
Deferred rental income	6,372	3,964
Dividends and distributions payable	15,791	21,055
Accounts payable and accrued expenses	19,631	17,747
	-----	-----
Total liabilities	385,824	402,382
	-----	-----
Commitments and contingencies.		
Equity: (6)		
Stockholders' equity:		
Common stock, \$.001 par value	22	20
Additional paid-in capital	169,682	154,412
Distributions in excess of accumulated earnings	(24,413)	(20,014)

Edgar Filing: MISSION WEST PROPERTIES INC - Form 8-K

Total stockholders' equity	145,291	134,418
Noncontrolling interests	462,323	497,485
Total equity	607,614	631,903
Total liabilities and equity	\$ 993,438	\$1,034,285

-
- (1) Includes approximately \$159 in amortization expense for the three months ended June 30, 2009 and 2008, and \$319 and \$281 in amortization expense for the six months ended June 30, 2009 and 2008, respectively, for the amortization of in-place lease value intangible asset pursuant to Statement of Financial Accounting Standard No. 141, "Business Combinations."
 - (2) Calculated on a fully diluted basis. Assumes conversion of O.P. units outstanding into the Company's common stock.
 - (3) Average monthly rental revenue per square foot has been determined by taking the cash base rent for the period divided by the number of months in the period, and then divided by the average occupied square feet in the period.
 - (4) Six leases for approximately 87,000 rentable square feet are month to month leases.
 - (5) Base rent reflects cash rent.
 - (6) Reflects adoption of Statement of Financial Accounting Standard No. 160, "Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No. 51."