

WILLIAMS SONOMA INC

Form 8-K

March 18, 2004

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**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 18, 2004

Williams-Sonoma, Inc.

(Exact name of registrant as specified in its charter)

California

001-14077

94-2203880

(State or other
jurisdiction of
incorporation)

(Commission File
Number)

(IRS Employer
Identification No.)

3250 Van Ness Avenue, San Francisco, California

94109

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (415) 421-7900

N/A

(Former name or former address, if changed since last report)

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Item 7. Financial Statements and Exhibits

(c) List of Exhibits:

99.1 Press Release dated March 18, 2004 entitled Williams-Sonoma, Inc. Reports Fourth Quarter and Fiscal Year 2003 Results.

99.2 Press Release dated March 18, 2004 entitled Williams-Sonoma, Inc. Provides Financial Guidance for Fiscal Year 2004.

Item 9. Regulation FD Disclosure

On March 18, 2004, Williams-Sonoma, Inc. (the Company) announced via press release the Company's financial guidance for its fiscal year ended January 30, 2005. A copy of the Company's press release is attached hereto as Exhibit 99.2. The attached exhibit is provided under Item 9 of Form 8-K and is furnished to, but not filed with, the Securities and Exchange Commission.

Item 12. Results of Operations and Financial Condition

On March 18, 2004, the Company announced via press release the Company's financial results for its fourth quarter and fiscal year ended February 1, 2004. A copy of the Company's press release is attached hereto as Exhibit 99.1. The attached exhibit is provided under Item 12 of Form 8-K and is furnished to, but not filed with, the Securities and Exchange Commission.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: March 18, 2004

WILLIAMS-SONOMA, INC.
By: /s/ Sharon L. McCollam

Sharon L. McCollam
Executive Vice President and
Chief Financial Officer

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