

BRANDYWINE REALTY TRUST

Form 8-K

May 06, 2005

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT**

Pursuant To Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 5, 2005

**BRANDYWINE REALTY TRUST**  
(Exact name of issuer as specified in charter)

**MARYLAND**  
(State or Other  
Jurisdiction  
of Incorporation or  
Organization)

**001-9106**  
(Commission  
file  
number)

**23-2413352**  
(I.R.S. Employer  
Identification  
Number)

**401 Plymouth Road, Suite 500**  
**Plymouth Meeting, Pennsylvania 19462**  
(Address of principal executive offices)

**(610) 325-5600**  
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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### Item 9.01 Financial Statements and Exhibits

We are filing this Current Report on Form 8-K to update through December 31, 2004 pro forma financial information relating to our acquisition of The Rubenstein Company, L.P. on September 21, 2004 and related financing transactions.

Our Current Report on Form 8-K filed on September 3, 2004 included audited financial statements of the portfolio of properties (the TRC Properties ) that we acquired through our acquisition of The Rubenstein Company, L.P., together with pro forma financial information as of, and for the six month period ended on, June 30, 2004.

As we indicated in our Current Report on Form 8-K that we filed on September 3, 2004, we are not affiliated with any of the former owners of The Rubenstein Company, L.P, or any of their respective affiliates. After reasonable inquiry, other than as disclosed in the notes to our pro forma financial statements included herein, we are not aware of any material factors relating to the TRC Properties that would cause the reported financial information not to be necessarily indicative of future operating results.

(a) Pro Forma Financial Information (unaudited)

|   |     |
|---|-----|
| Unaudited Pro Forma Consolidated Financial Information  | F-1 |
| Unaudited Pro Forma Consolidated Statement of Operations for the Year Ended December 31, 2004 | F-2 |
| Notes to Unaudited Pro Forma Consolidated Financial Information                               | F-3 |

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Exhibits

23.1 Consent of Ernst and Young, LLP  
99.1 Current Report on Form 8-K, filed September 3, 2004

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**Signatures**

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

BRANDYWINE REALTY TRUST

Date: May 5,  
2005

By:

/s/ GERARD H. SWEENEY

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Gerard H. Sweeney  
President and Chief Executive Officer

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**EXHIBIT INDEX**

| <b>Exhibit<br/>No.</b> | <b>Description</b>                                  |
|------------------------|---|
| 23.1                   | Consent of Ernst and Young, LLP                     |
| 99.1                   | Current Report on Form 8-K, filed September 3, 2004 |

**BRANDYWINE REALTY TRUST**  
**UNAUDITED PRO FORMA CONDENSED CONSOLIDATED FINANCIAL INFORMATION**

The following sets forth the unaudited pro forma consolidated statement of operations of Brandywine Realty Trust (the Company) for the year ended December 31, 2004. The unaudited pro forma consolidated financial information is presented as if the acquisition of The Rubenstein Company, L.P. by Brandywine Operating Partnership, L.P. (the Operating Partnership), the entity through which the Company owns its assets and conducts its business, and related financing transactions had occurred on January 1, 2004 for the pro forma consolidated statements of operations.

The unaudited pro forma consolidated financial information should be read in conjunction with the historical financial statements of the Company filed pursuant to the rules and regulations of the Securities and Exchange Commission. The unaudited pro forma consolidated financial information is not necessarily indicative of what the actual combined results of operations of the Company and the Rubenstein Company, L.P., would have been for the periods presented, nor do they purport to represent the Company's results of operations for any future period. A pro forma consolidated balance sheet of the Company is not presented herein as the actual balance sheet included in the Company's Annual Report on Form 10-K includes all pro forma transactions.

On September 21, 2004, the Operating Partnership completed the acquisition of 100% of the partnership interests in The Rubenstein Company, L.P. (the Rubenstein Acquisition). Through the acquisition, the Operating Partnership acquired 14 office properties located in Pennsylvania and Delaware that contain approximately 3.5 million net rentable square feet. The results of operations have been included in the consolidated financial statements since that date.

The aggregate consideration for the Rubenstein Acquisition was \$631.3 million including \$29.3 million of closing costs, debt prepayment penalties and debt premiums that are included in the basis of the assets acquired. The consideration was paid with \$540.4 million of cash, \$79.3 million of debt assumed, \$1.6 million of other liabilities assumed, and 343,006 Class A Units valued at \$10.0 million. The value of the debt assumed was based on prevailing market rates at the time of acquisition. The value of the Class A Units was based on the average trading price of the Company's common shares.

The Company allocates the purchase price of properties to net tangible and identified intangible assets acquired based on fair values. Above-market and below-market in-place lease values for acquired properties are recorded based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) the Company's estimate of the fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining non-cancellable term of the lease. Capitalized above-market lease values are amortized as a reduction of rental income over the remaining non-cancellable terms of the respective leases. Capitalized below-market lease values are amortized as an increase of rental income over the remaining non-cancellable terms of the respective leases, including any fixed-rate renewal periods.

Other intangible assets also include amounts representing the value of tenant relationships and in-place leases based on the Company's evaluation of the specific characteristics of each tenant's lease and the Company's overall relationship with the respective tenant. The Company estimates the cost to execute leases with terms similar to the remaining lease terms of the in-place leases, include leasing commissions, legal and other related expenses. This intangible asset is amortized to expense over the remaining term of the respective leases. Company estimates of fair value are made using methods similar to those used by independent appraisers or by using independent appraisals. Factors considered by the Company in their analysis include an estimate of the carrying costs during the expected lease-up periods considering current market conditions and costs to execute similar leases. The Company also considers information obtained about each property as a result of its pre-acquisition due diligence, marketing and leasing activities in estimating the fair value of the tangible and intangible assets acquired. In estimating carrying

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costs, the Company includes real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods, which primarily range from three to twelve months.

Characteristics considered by the Company in allocating value to its tenant relationships include the nature and extent of the Company's business relationship with the tenant, growth prospects for developing new business with the tenant, the tenant's credit quality and expectations of lease renewals, among other factors. The value of tenant relationship intangibles is amortized over the remaining initial lease term and expected renewals, but in no event longer than the remaining depreciable life of the building. The value of in-place leases is amortized over the remaining non-cancellable term of the respective leases and any fixed-rate renewal periods.

In the event that a tenant terminates its lease, the unamortized portion of each intangible, including market rate adjustments, in-place lease values and tenant relationship values, would be charged to expense.

Our purchase price allocation for the Rubenstein Acquisition was completed as follows:

|  | <u>At September 21,<br/>2004</u> |
|--|----------------------------------|
| <b>Real estate investments</b>         |                                  |
| Land                                   | \$105,302                        |
| Building and improvements              | 434,795                          |
| Tenant improvements                    | 20,322                           |
|  | <hr/>                            |
| Total real estate investments acquired | 560,419                          |
| <b>Rent receivables</b>                | 5,537                            |
| <b>Other assets acquired:</b>          |                                  |
| Intangible assets:                     |                                  |
| In-Place leases                        | 49,455                           |
| Relationship values                    | 35,548                           |
| Above-market leases                    | 13,240                           |
|  | <hr/>                            |
| Total intangible assets acquired       | 98,243                           |
| Other assets                           | 6,292                            |
|  | <hr/>                            |
| Total Other assets                     | 104,535                          |
|  | <hr/>                            |
| <b>Total assets acquired</b>           | 670,491                          |
| <b>Liabilities assumed:</b>            |                                  |
| Mortgage notes payable                 | 79,330                           |
| Security deposits and deferred rent    | 618                              |
| Other liabilities:                     |                                  |
| Below-market leases                    | 39,204                           |
| Other liabilities                      | 943                              |
|  | <hr/>                            |
| Total other liabilities assumed        | 40,147                           |
|  | <hr/>                            |
| Total liabilities assumed              | 120,095                          |
|  | <hr/>                            |
| <b>Net assets acquired</b>             | <u>\$550,396</u>                 |

The Operating Partnership has agreed to issue the sellers up to a maximum of \$9.7 million of additional Class A Units if certain of the Rubenstein Acquisition properties achieve at least 95% occupancy prior to September 21, 2007. Any contingent amounts ultimately payable would represent additional purchase price and would be reflected within the basis of the assets acquired and liabilities assumed.

At the closing of this transaction, the Operating Partnership agreed not to sell the Rubenstein Acquisition properties in a transaction that would trigger taxable income to the contributors (i.e., sellers) for periods ranging from three to 15 years. In the event that the Operating Partnership sells any of the properties in such a transaction within the applicable restricted period, the Operating Partnership will be required to pay

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significant tax liabilities that would be incurred by the contributors.

The unaudited pro forma consolidated financial information gives effect to:

the Rubenstein Acquisition;

The Company's September 2004 issuance of 7,750,000 common shares

The Operating Partnership's repayment of an existing \$100 million term loan facility in September 2004

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The Operating Partnership's issuance in October 2004, of \$275.0 million of its 2009 4.5% unsecured notes (the 2009 Notes ) and \$250.0 million of its 2014 5.4% unsecured notes (the 2014 Notes ) in an underwritten public offering. The Operating Partnership received net proceeds, after discounts, of approximately \$520.1 million. We and certain of the wholly-owned subsidiaries of the Operating Partnership fully and unconditionally guaranteed the payment of principal and interest on the Notes. In anticipation of the issuance of the Notes, we entered into treasury lock agreements with notional amounts totaling \$194.8 million with an expiration of 5 years at an all-in rate of 4.8% and with notional amounts totaling \$188.0 million with an expiration of 10 years at an all-in rate of 5.6%. Upon issuance of the Notes, we terminated the treasury lock agreements at a total cost of \$3.2 million that will be amortized to interest expense over the life of the respective Notes.

The Operating Partnership's sale in December 2004 of \$113.0 million aggregate principal amount of its 2008 unsecured notes (the 2008 Notes ) to a group of institutional investors. The 2008 Notes bear interest from their date of issuance at the rate of 4.34% per annum and mature on December 14, 2008.

Actual repayments on the Company's and Operating Partnership's revolving credit facility of \$200.0 million in October 2004 as a result of the above transactions.

The Operating Partnership initially financed the Rubenstein Acquisition with \$433.0 million in unsecured term loans. The unaudited pro forma consolidated financial information excludes the incremental interest expense on the \$433 million in term loans as the Operating Partnership repaid these term loans in October 2004 and December 2004 from the issuance of the 2008, 2009, and 2014 Notes. As a result of the repayment of the term loans, the Company wrote-off the incremental deferred financing cost amortization totaling \$3.0 million that is excluded from the unaudited pro forma financial information.

The statements contained in this filing may include forward-looking statements within the meaning of the Federal securities laws. Although the Company believes that the expectations reflected in such forward-looking statements are based on reasonable assumptions, it can give no assurance that its expectations will be achieved. As forward-looking statements, these statements involve risks and uncertainties that could cause actual results to differ materially from the expected results. These risks and uncertainties include, but are not limited to, uncertainties affecting real estate businesses generally, risks relating to acquisition activities and risks relating to leasing and re-leasing activities. Additional information on factors, which could impact the Company and the forward-looking statements contained herein, are detailed in the Company's filings with the Securities and Exchange Commission.

**BRANDYWINE REALTY TRUST**  
**PRO FORMA CONSOLIDATED STATEMENT OF OPERATIONS**  
**FOR THE YEAR ENDED DECEMBER 31, 2004**  
(unaudited, in thousands, except share and per share data)

|   | The Company<br>Historical | Rubenstein<br>Acquisition<br>Historical | Pro Forma<br>Adjustments | The Company<br>Pro Forma |
|---|---------------------------|---|--------------------------|--------------------------|
|   | (A)                       | (B)                                     | (C)                      |                          |
| <b>Revenue:</b>   |                           |   |                          |                          |
| Rents   | \$ 275,631                | \$ 43,570                               | \$ 2,294(D)              | \$ 321,495               |
| Tenant reimbursements   | 37,572                    | 9,725                                   |                          | 47,297                   |
| Other   | 10,389                    |   |                          | 10,389                   |
| <b>Total Revenue</b>  | <b>323,592</b>            | <b>53,295</b>                           | <b>2,294</b>             | <b>379,181</b>           |
| <b>Expenses:</b>  |                           |   |                          |                          |
| Property operating expenses   | 89,857                    | 20,808                                  | (1,363)(E)               | 109,302                  |
| Real estate taxes   | 31,062                    | 7,247                                   |                          | 38,309                   |
| Depreciation and amortization                                       | 79,904                    |   | 30,371(F)                | 110,275                  |
| Administrative expenses   | 15,100                    |   |                          | 15,100                   |
| <b>Total operating expenses</b>                                     | <b>215,923</b>            | <b>28,055</b>                           | <b>29,008</b>            | <b>272,986</b>           |
| <b>Operating income</b>   | <b>107,669</b>            | <b>25,240</b>                           | <b>(26,714)</b>          | <b>106,195</b>           |
| <b>Other income</b>   |                           |   |                          |                          |
| Interest income   | 2,469                     |   |                          | 2,469                    |
| Interest expense  | (55,061)                  | (15,801)                                | (2,634)(G)               | (73,496)                 |
| Equity in income of real estate ventures                            | 2,024                     |   |                          | 2,024                    |
| Net gains on sales of interest in real estate                       | 2,975                     |   |                          | 2,975                    |
| <b>Income before minority interest</b>                              | <b>60,076</b>             | <b>9,439</b>                            | <b>(29,348)</b>          | <b>40,167</b>            |
| Minority interest attributable to continuing operations             | (2,472)                   |   | 520(H)                   | (1,952)                  |
| <b>Income from continuing operations</b>                            | <b>\$ 57,604</b>          | <b>\$ 9,439</b>                         | <b>\$ (28,828)</b>       | <b>\$ 38,215</b>         |
| <b>Basic Earnings per Common Share from continuing operations</b>   | <b>\$ 1.09(I)</b>         |   |                          | <b>\$ 0.62(I)</b>        |
| <b>Diluted Earnings per Common Share from continuing operations</b> | <b>\$ 1.09(I)</b>         |   |                          | <b>\$ 0.62(I)</b>        |

## Notes to Unaudited Pro Forma Consolidated Financial Statement

## 1. Adjustments to Unaudited Pro Forma Consolidated Statement of Operations for the year-ended December 31, 2004

- (A) Reflects our historical consolidated statement of operations for the year ended December 31, 2004 as filed on our Annual Report on Form 10-K in March 2005.
- (B) Reflects the historical results of operations for the Rubenstein Acquisition for the period from January 1, 2004 to September 21, 2004 (the acquisition date). These amounts are based on the following information:

| Period                             | Rental Income | Tenant Reimbursements | Property Operating Expenses | Real Estate Taxes | Interest Expense on Mortgages |
|------------------------------------|---------------|-----------------------|-----------------------------|-------------------|-------------------------------|
| January 1, 2004 to June 30, 2004   | \$ 30,048     | \$ 6,707              | \$ 14,350                   | \$ 4,998          | \$ 10,897                     |
| July 1, 2004 to September 21, 2004 | 13,522        | 3,018                 | 6,458                       | 2,249             | 4,904                         |
| Total                              | \$ 43,570     | \$ 9,725              | \$ 20,808                   | \$ 7,247          | \$ 15,801                     |

- (C) These amounts represent adjustments to the historical results for the Rubenstein Acquisition and the Company to ultimately present pro forma results of operations assuming that the Rubenstein Acquisition and related financing transactions occurred in January 1, 2004. Hence, each was computed from January 1, 2004 to the date the respective transaction was included in the Company's historical results of operations.
- (D) Reflects the pro forma adjustments to the historical base rental revenue of the Rubenstein Acquisition as a result of acquired above- and below-market leases amortized to revenue and an adjustment to the historical straight-line rent adjustment of the Rubenstein Acquisition properties. The pro forma adjustment for above- and below-market lease intangibles is computed by amortizing the above-market leases over the remaining non-cancelable term of the related leases and by amortizing the below-market leases over the remaining non-cancelable lease term plus all fixed rate renewal periods.

| Description  | Amount      | Adjustment |
|--|-------------|------------|
| Above (Below) market lease intangibles, net                                    | \$ (25,964) | \$ 1,131   |
| Pro forma straight-line rental adjustment                                      |             | \$ 2,253   |
| Less: Historical straight-line rental adjustment of the Rubenstein Acquisition |             | (1,090)    |
| Pro-forma adjustment   |             | \$ 1,163   |
| Total Pro forma adjustment   |             | \$ 2,294   |

- (E) Reflects the pro forma adjustment to eliminate in consolidation management fees included in the historical property operating expenses of the Rubenstein Acquisition. Subsequent to our consummation of the Rubenstein Acquisition, the Operating Partnership has provided all management services to the Rubenstein Acquisition properties. As a result, these fees are considered inter-company fees in our consolidated financial statements and were eliminated.



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- (F) Reflects the pro forma adjustment for depreciation and amortization expense on the 14 properties and intangible assets acquired in the Rubenstein Acquisition. Depreciation expense for buildings is computed using a useful life of 40 years. Amortization for in-place lease intangible assets is computed based on the respective tenants remaining non-cancelable lease term. Amortization for relationship intangible assets is computed based on the remaining non-cancelable lease term of the respective tenants plus all renewal periods.

| Description                | Amount     | Adjustment |
|----------------------------|------------|------------|
| Buildings and improvements | \$ 455,117 | \$ 13,755  |
| In-place lease intangibles | 49,455     | 14,156     |
| Relationship intangibles   | 35,548     | 2,460      |
| Pro forma adjustment       |            | \$ 30,371  |

- (G) Reflects a net increase in interest expense as a result of the following transactions:

| Description  | Amount    | Interest Rate | Adjustment |
|--|-----------|---------------|------------|
| (i) Interest expense associated with assumed mortgages adjusted to current rates not included in the historical period   | \$ 79,643 | 5.6%          | \$ 3,320   |
| (ii) Additional interest on the 2009 notes (including amortization of the related discounts, deferred financing costs, and costs related to settlement of the treasury lock agreements) not included in the historical period                        | 275,000   | 4.8%          | 10,359     |
| (iii) Additional interest on the 2014 notes (including amortization of the related discounts, deferred financing costs, and costs related to settlement of the treasury lock agreements) not included in the historical period                       | 250,000   | 5.6%          | 11,084     |
| (iv) Additional interest on the 2008 notes (including amortization of the related deferred financing costs) not included in the historical period  | 113,000   | 4.4%          | 4,805      |
| (v) Removal of interest expense associated with the \$100.0 million term loan facility that was included in the historical period  | (100,000) | 2.6%          | (1,897)    |
| (vi) Removal of incremental interest expense associated with the \$433.0 million term loan facilities that were included in the historical period (including \$3.0 million of deferred financing costs that were written-off upon repayment in 2004) | (433,000) | 3.0%          | (4,581)    |
| (vii) Removal of historical interest expense associated with actual repayments on the revolving credit facility as a result of the TRC acquisition and related financing transactions  | (200,000) | 2.7%          | (4,655)    |
| Total pro forma interest expense adjustment as a result of the Rubenstein Acquisition and related financing transactions   |           |               | 18,435     |
| Less: Historical interest expense associated with the Rubenstein Acquisition   |           |               | (15,801)   |
| Pro forma adjustment   |           |               | \$ 2,634   |

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(H) Reflects the pro forma adjustment to minority interest from the pro forma transactions that are included for a full year 2004.

(I) Reflects our earnings per common share from continuing operations for the historical and pro forma periods.

|  | The Company (Historical) |            | The Company (Pro Forma) |            |
|--|--------------------------|------------|-------------------------|------------|
|  | Basic                    | Diluted    | Basic                   | Diluted    |
| Income from continuing operations  | \$ 57,604                | \$ 57,604  | \$ 38,215               | \$ 38,215  |
| Income allocated to Preferred Shares                                       | (9,720)                  | (9,720)    | (9,720)                 | (9,720)    |
| Preferred Share redemption/conversion                                      | 4,500                    | 4,500      | 4,500                   | 4,500      |
| Net income available to common shareholders                                | \$ 52,384                | \$ 52,384  | \$ 32,995               | \$ 32,995  |
| Weighted-average common shares outstanding                                 | 47,781,789               | 47,781,789 | 47,781,789              | 47,781,789 |
| Pro forma adjustment for additional common shares issued in September 2004 |                          |            | 5,505,464               | 5,505,464  |
| Options and warrants   |                          | 236,915    |                         | 236,915    |
| Total weighted-average common shares outstanding                           | 47,781,789               | 48,018,704 | 53,287,253              | 53,524,168 |
| Earnings per Common Share, Continuing operations                           | \$ 1.09                  | \$ 1.09    | \$ 0.62                 | \$ 0.62    |