FRANKLIN FINANCIAL SERVICES CORP /PA/

Form 11-K June 28, 2001

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 11-K

X ANNUAL REPORT PURUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 for the fiscal year ended December 31, 2000

_TRANSITION REPORT PURSUANT TO 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 for the transition period from _____ to____.

Commission file number 0-12126

Farmers and Merchants Trust Company
PROFIT-SHARING PLAN
----(Full title of the plan)

Franklin Financial Services Corporation
20 South Main Street
P.O. Box 6010
CHAMBERSBURG, PA 17201-0819

(Name of issuer of the securities held pursuant to the plan and the address of its principal executive office.)

Registrant's telephone number, including area code (717) 264-6116

Notices and communications from the Securities and Exchange Commission relating to this report should be forwarded to:

Franklin Financial Services Corporation
20 South Main Street
P.O. Box 6010
CHAMBERSBURG, PA 17201-0819

Attention: Elaine G. Meyers

Item 1. FINANCIAL STATEMENTS AND EXHIBITS

- a. Financial Statements
 - Statements of Net Assets Available for Plan Benefits as of December 31, 2000 and 1999.
 - 2. Statement of Changes in Net Assets Available for Plan

Benefits for the year ended December 31, 2000.

b. Exhibits

1. Consent of Beard Miller Company LLP

FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN

FINANCIAL REPORT

DECEMBER 31, 2000

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INDEPENDENT AUDITOR'S REPORT

To the Plan Administrator
Farmers and Merchants Trust Company
Profit-Sharing Plan
Chambersburg, Pennsylvania

We have audited the accompanying statements of net assets available for benefits of the Farmers and Merchants Trust Company Profit-Sharing Plan (the "Plan") as of December 31, 2000 and 1999, and related statement of changes in net assets available for benefits for the years then ended. These financial statements and schedule referred to below are the responsibility of the Plan's administrator. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Plan's administrator, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits as of December 31, 2000 and 1999, and the changes in net assets available for benefits for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

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Our audits were performed for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets held for investment purposes is presented for purposes of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. The supplemental schedule has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ BEARD MILLER COMPANY LLP

Harrisburg, Pennsylvania May 22, 2001

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS

December 31, 2000 and 1999

2000

PARTICIPANT NON- TOTAL

DIRECTED PARTICIPANT

DIRECTED

ASSETS

| Investments, at fair value: | | | | | |
|---|-----|------------------|-------|-----------------|-----------|
| Franklin Financial Services Corporation | | | | | |
| (FFSC) common stock | \$ | _ | \$ | 301,405 \$ | 301,405 |
| Corporate debt and equity securities | | 2,305,297 | | 85 , 073 | 2,390,370 |
| Mutual funds | | 2,785,072 | | _ | 2,785,072 |
| Dreyfus Treasury Prime Cash Management | | | | | |
| Fund | | 443,737 | | 11,815 | 455,552 |
| SEI - Institutional Cash | | 14,401 | | _ | 14,401 |
| Government securities | | 740 , 390 | | 93,763 | 834,153 |
| Certificates of deposit | | 24,000 | | _ | 24,000 |
| Total investments | | 6,312,897 | | 492,056 | 6,804,953 |
| | | | | | |
| Participant loan receivable | | 3,293 | | 12 | 3,305 |
| Employer's contribution receivable | | 6,584 | | 607 | 7,191 |
| Employees' contribution receivable | | 12,363 | | 1,025 | 13,388 |
| Income receivable | | 40,741 | | 3,513 | 44,254 |
| | | | | | |
| NET ASSETS AVAILABLE FOR BENEFITS | \$ | 6,375,878 | \$ | 497,213 \$ | 6,873,091 |
| | === | | ===== | | |

See Notes to Financial Statements.

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| | | 1999 | |
|--------|---------------------------------------|-----------------------------|---|
| Pa | articipant Directed | Non- ticipant irected | Total |
| \$ | - 2,156,420 2,951,047 | \$ 385,102 90,197 | \$ 385,102 2,246,617 2,951,047 |
| | 169,597 5,508 637,222 24,000 | 9,201 - 173,804 - | 178,798 5,508 811,026 24,000 |
| | 5,943,794 | 658,304 | 6,602,098 |

| 28,680 | 5,155 | 33,835 |
|------------------|----------------|------------------|
| 11,592 18,339 | 2,040 7,966 | 13,632 26,305 |
| \$ 6,002,405 | \$ 673,465 | \$ 6,675,870 |

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN STATEMENTS OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS

Years Ended December 31, 2000 and 1999

| | 2000 | | | | |
|---|------|---------------------|------|---------------------------|---|
| | | FICIPANT FRECTED | PART | NON- ICIPANT RECTED | TOTAL |
| Additions to net assets: Net realized and unrealized appreciation (depreciation) in value of investments Interest and dividend income Contribution from employer Contribution from employees Rollover contribution | \$ | 306,156 171,191 | | 24,752 20,417 | \$ (310,216) 330,908 191,608 415,193 15,953 |
| Total additions | | 646 , 514 | | (3,068) | 643,446 |
| Deductions from net assets: Benefit payments Administrative expenses Total deductions | | 20,901 | | 2,011 | 423,313 22,912 |
| Net interfund transfers | | | | 20,127 (153,057) | 446,225 |
| Net increase (decrease) | | 373 , 473 | | (176, 252) | 197,221 |
| Net assets available for benefits: Beginning of year | 6 | 5,002,405 | | 673 , 465 | 6,675,870 |

End of year

\$ 6,375,878 \$ 497,213 \$6,873,091 -----

See Notes to Financial Statements.

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| | | 1999 | |
|--------------------|----------------------------------|--|---|
| Particip Direct | | Non- articipant Directed | Total |
| \$ 92 | 2 , 133 \$ | \$ (179,068) | ¢ (06 02E) |
| 356 175 346 | 5,475 5,742 5,982 2,845 | \$ (179,068) 37,344 34,620 55,977 | \$ (86,935) 393,819 210,362 402,959 2,845 |
| 974 | , 177 | (51,127) | 923,050 |
| | 5,387),387 | 39,192 3,193 | 325,579 23,580 |
| 306 | 5,774 | 42,385 | 349,159 |
| 54 | ,245 | (54,245) | - |
| 721 | ,648 | (147,757) | 573,891 |
| 5 , 280 | ,757 | 821 , 222 | 6,101,979 |
| \$ 6,002, | 405 | \$ 673 , 465 | \$ 6,675,870 |

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN NOTES TO FINANCIAL STATEMENTS

1

DESCRIPTION OF PLAN

The following description of the Farmers and Merchants Trust Company Profit-Sharing Plan (the "Plan") provides only general information. Participants should refer to the Plan document for more complete information.

General:

The Plan is a defined contribution plan established by Farmers and Merchants Trust Company (the "Company") under the provisions of Section 401(a) of the Internal Revenue Code ("Code"), which includes a qualified deferred arrangement as described in Section 401(k) of the Code for the benefit of eligible employees of the Company. All employees who have completed one year of service, as defined, are eligible to participate. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 ("ERISA"), as amended.

Contributions:

Eligible employees can contribute an amount up to 19% of compensation as defined by the Plan, limited by requirements of the IRC. The Company, at its discretion, may match a percentage of each Plan participant's deferrals up to a maximum of 5% of compensation. The percentage of such discretionary matching contributions is determined annually by the Company. In 2000 and 1999, the Company matched 100% of Plan participants' first 3% deferral and 50% of the next 2% deferral.

In addition, the Company may elect to contribute an additional percentage of Plan participants' compensation. In 2000, the Company declined to make an additional discretionary contribution. In 1999, the Company made a 2% discretionary contribution.

The Plan may refund any excess deferrals in order to bring the plan in compliance with code limitations.

Vesting:

A participant is immediately vested in his or her entire account balance, including Company contributions.

Payment of benefits:

Upon retirement, death, disability or termination, a participant may elect to receive distributions in the form of an annuity or lump-sum amount, as defined.

Benefits due to terminated participants, which are included in net assets for plan benefits in the accompanying statements, totaled \$-0- at December 31, 2000 and 1999, respectively.

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN NOTES TO FINANCIAL STATEMENTS

1

DESCRIPTION OF PLAN (CONTINUED)

Participant accounts:

Individual accounts are maintained for each of the Plan's participants to reflect the participant's share of the Plan's income, the Company's contribution and the participant's contribution. Allocations are based on participant account balances, as defined.

Investment options:

All funds are participant directed except for the FFSC Stock and Fixed Income Fund. Election changes can be made quarterly. The Company administers the Plan and makes decisions related to its investments.

The investment options available under the Plan are:

Equities and fixed income fund:

This fund invests primarily in cash equivalents and money markets, government agency notes and bonds, common stocks and domestic equity mutual funds.

FFSC stock and fixed income fund:

This fund invests primarily in government agency notes and bonds and in employer common stock.

Fixed income fund:

This fund invests primarily in cash equivalents, money markets and government agency notes and bonds.

Equities mutual fund:

This fund invests primarily in cash equivalents, money markets and domestic equity mutual funds.

Money market fund:

This fund invests solely in the Dreyfus Treasury Prime Cash Management Fund.

Global equity fund:

This fund invests primarily in diversified global equity mutual funds. $\hspace{-0.5cm}$

Index 500 fund:

This fund invests primarily in cash equivalents and domestic equity mutual funds.

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN NOTES TO FINANCIAL STATEMENTS

DESCRIPTION OF PLAN (CONTINUED)

Participant loans:

Under the terms of the Plan, participants may request loans not to exceed the lesser of \$ 50,000 or 50% of their vested account balance for payment of post-secondary education for the participant, spouse, children or dependents, or the purchase of a principal residence for the participant. Loans will have a market rate of interest, as defined. Education loans and principal residence loans must be repaid over a period of not longer than five years and in installments not less frequently than quarterly. Additionally, no loan may be less than \$ 1,000 and no more than one loan may be issued to a participant during the year. As of December 31, 2000 and 1999, outstanding loans totaled \$ 3,305 and \$ -0-, respectively.

2

SIGNIFICANT ACCOUNTING POLICIES

Basis of accounting:

The accompanying financial statements are prepared on the accrual basis of accounting.

Income recognition:

Interest income is recorded as earned on the accrual basis. Dividend income is recorded when declared.

Investment valuation:

Investments of the Plan are stated at fair value by reference to quoted market prices. Because of the volatility of the financial markets in which investments are traded, there is the risk that any future determination of fair value could be significantly less than that recorded in the accompanying financial statements. Purchases and sales of securities are reflected on a trade-date basis. Realized gains and losses are based on securities sold.

Use of estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of net assets available for plan benefits and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of changes in net assets available for plan benefits during the reporting period. Actual results could differ from those estimates.

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN NOTES TO FINANCIAL STATEMENTS

2

SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Administrative expenses:

All expenses are paid out of the Plan's assets.

New accounting standard:

In September 1999, the AICPA issued Statement of Position No. 99-3, "Accounting for and Reporting of Certain Defined Contribution Plan Investments and Other Disclosure Matters". This statement established standards for simplified disclosures for certain investments. The Plan adopted provisions of this statement for the Plan year ended December 31, 2000. As a result, disclosures made in the prior year for the separate fund information have been eliminated in these financial statements to be consistent with the current year presentation.

3

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INVESTMENTS

The Trust Department of the Company, trustee of the Plan, maintains all of the Plan's investments and executes transactions therein.

The fair market values of individual assets that represent 5% or more of the Plan's net assets as of December 31, 2000 and 1999 are as follows:

| | 2000 | | 1999 |
|--|----------------------|----|----------------|
| | | | |
| Franklin Financial Services Corporation Common Stock | \$ - | \$ | 385,102 |
| Vanguard Windsor II Mutual Fund SEI Large Cap Growth Fund | 1,562,131 386,709 | 2 | 2,192,353 - |

During the years ended December 31, 2000 and 1999, the Plan's investments depreciated in fair value by \$ (310,216) and \$ (86,935), respectively, as follows:

| | | 2000 | 1999 |
|--|------------|---|---|
| Common stock Corporate debt and equity securities Mutual funds Government securities | \$ | (308,770) 16,523 (45,090) 27,121 | \$ 243,746 (12,409) (281,100) (37,172) |
| | \$ ==== | (310,216) | \$ (86,935) |

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN NOTES TO FINANCIAL STATEMENTS

4

INCOME TAX STATUS

Although the Plan has received a favorable determination letter dated January 20, 1993, from the Internal Revenue Service, it has not been updated for the latest plan amendments. However, the Plan administrator and the Plan's tax counsel believe that the Plan is currently designed and being operated in compliance with the applicable requirements of the IRC. Therefore, they believe that the Plan was qualified and the related trust was tax-exempt through the year ended December 31, 2000.

5

PLAN TERMINATION

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA.

6

RELATED PARTY TRANSACTIONS

During the years ended December 31, 2000 and 1999, the Plan engaged in transactions with the Company's parent, Franklin Financial Services Corporation. During 2000 and 1999, the transactions included the purchase of the parent's stock in the amount of \$ 28,604 and \$ 50,063, respectively, and the sale of the parent's stock in the amount of \$ 26,079 and \$ 0, respectively. Also, the Plan held investments in Farmers and Merchants Trust Company (F&M) certificates of deposits totaling \$ 24,000 as of December 31, 2000 and 1999.

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN NOTES TO FINANCIAL STATEMENTS

7

RECONCILIATION OF FINANCIAL STATEMENTS TO 5500

| | DECEMBER 31, 2000 1999 |
|---|--|
| <pre>Investments: Corporate debt and equity securities</pre> | \$ 2,390,370 \$2,246,617 |
| Form 5500, Schedule H, Part I: Item c(3)(B) Item c(4)(B) | \$ 459,795 \$ 319,191 1,930,575 1,927,426 |

| | === | 2,390,370 | | |
|---|-----------|---|------------|-----------------------------|
| Realized/unrealized gain and interest/ dividend income: Net realized and unrealized appreciation in value of investments Interest and dividend income | \$ | (310,216) 330,908 | | |
| | \$ | 20 , 692 | | |
| Form 5500, Schedule H, Part II: Item b(1)(G) Item b(2)(C) Item b(4)(C) Item b(5)(c) Item b(10) | \$ | 97,186 37,221 1,752 (266,587) 151,120 | | 48,072 58,324 149,082 |
| | \$ | 20,692 | \$ | 306,884 |
| Cash and short-term investments: Dreyfus Treasury Prime Cash Management Fund SEI - Institutional Cash Certificates of deposit | | 24,000 | | 5,508 24,000 |
| | \$ === | 493 , 953 ======= | \$ ==== | 208,306 |
| Form 5500, Schedule H, Part I, Item c(1) | | 493 , 953 | | • |

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN SCHEDULE H, PART IV, LINE 4 - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES

EIN: 23-0570230

PN: 002

December 31, 2000

| | Number Of Shares/ | | |
|---------------------------------|----------------------|------|------------|
| Description | Par Value | Cost | Fair Value |
| Equities and Fixed Income Fund: | | | |

Dreyfus Treasury Prime Cash Management Fund \$ 80,960 \$ 80,960

. .

| Certificates of deposit, | | | |
|--|--------|-----------------|-----------------|
| F&M Trust, 5.95%, due 11/05/02 | | 20,000 | 20,000 * |
| | | | |
| Government securities: | | | |
| U.S. Treasury note, 6.375%, due 3/31/01 | 5,000 | 5,011 | 5,005 |
| U.S. Treasury note, 6.625%, due 7/31/01 | 10,000 | 10,066 | 10,053 |
| U.S. Treasury note, 5.875%, due 11/30/01 | 25,000 | 24,844 | 25,070 |
| U.S. Treasury note, 6.250%, due 1/31/02 | 50,000 | 50,000 | 50,406 |
| U.S. Treasury note, 6.500%, due 5/31/02 | 25,000 | 25,125 | 25,383 |
| U.S. Treasury note, 6.250%, due 6/30/02 | 10,000 | 9,994 | 10,131 |
| U.S. Treasury note, 6.000%, due 7/31/02 | 10,000 | 9,941 | 10,106 |
| U.S. Treasury note, 6.250%, due 8/31/02 | 20,000 | 19 , 987 | 20,307 |
| U.S. Treasury note, 5.500%, due 5/31/03 | 20,000 | 19,462 | 20,163 |
| U.S. Treasury note, 5.375%, due 6/30/03 | 90,000 | 87,244 | 90,506 |
| U.S. Treasury note, 5.750%, due 8/15/03 | 25,000 | 24,476 | 25 , 375 |
| U.S. Treasury note, 5.250%, due 5/15/04 | 50,000 | 47,891 | 50,156 |
| U.S. Treasury note, 6.500%, due 5/15/05 | 75,000 | 75,000 | 79,125 |
| U. S. Treasury note, 6.500%, due 8/15/05 | 10,000 | 9,900 | 10,575 |
| U.S. Treasury note, 6.500%, due 10/15/06 | 65,000 | 64,789 | 69,367 |
| Federal Home Loan Bank, 5.440%, due 10/15/03 | 70,000 | 66,762 | 69 , 716 |
| Federal Home Loan Bank, 7.140%, due 6/06/01 | 5,000 | 5,041 | 5,020 |
| Federal Home Loan Bank, 7.400%, due 9/21/06 | 25,000 | 24,664 | 25,195 |
| FNMA, 6.340%, due 6/08/04 | 10,000 | 9,747 | 9,989 |
| FNMA, 7.125%, due 3/15/07 | 10,000 | 9,975 | 10,669 |
| FHLMC, 6.500%, due 1/15/23 | 9,188 | 8,465 | 8 , 930 |
| | | 608,384 | 631,247 |

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN SCHEDULE H, PART IV, LINE 4 - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES (CONTINUED)

EIN: 23-0570230

PN: 002

December 31, 2000

| Description | Sì | mber Of nares/ r Value | Cost | Fai | r Value |
|--|----|------------------------------|-----------------|-----|---------|
| Equities and Fixed Income Fund (Continued): Corporate debt and equity securities: Bank of America, 6.625%, due 6/15/04 | \$ | 30,000 \$ | 29 , 504 | \$ | 30,169 |

| First Chicago NBD BankOne, 7.000%, | | | |
|--|--------|-----------------|---------|
| due 10/16/06 | 10,000 | 9,713 | 9,985 |
| Ford Motor Credit, 7.500%, due 3/15/05 | 10,000 | 10,067 | 10,209 |
| G.E. Corp., 6.500%, due 11/01/06 | 20,000 | 19,144 | 20,263 |
| GMAC, 6.750%, due 6/15/06 | 25,000 | 24,164 | 24,919 |
| GMAC, 7.125%, due 2/15/05 | 10,000 | 10,000 | 10,173 |
| Household Financial Corp., 8.000%, | | | |
| due 5/09/05 | 75,000 | 74,304 | 78,717 |
| JP Morgan & Co., Inc., 5.750%, due | | | |
| 2/25/04 | 10,000 | 9,494 | 9,820 |
| Nationsbank Corp., 6.500%, due | | | |
| 8/15/03 | 10,000 | 9,816 | 9,998 |
| Phillip Morris, 7.625%, due 5/15/02 | 10,000 | 9,959 | 10,032 |
| Phillip Morris, 7.000%, due 7/15/05 | 40,000 | 37 , 912 | 39,698 |
| Sears Roebuck, 6.125%, due 1/15/06 | 15,000 | 13,730 | 14,328 |
| Tele-Comm Inc., 7.250%, due 8/01/05 | 40,000 | 39,704 | 40,673 |
| Wells Fargo & Co., 6.625%, due 7/15/04 | 35,000 | 34,234 | 35,486 |
| America On-line | 601 | 43,238 | 20,915 |
| Anheuser-Busch Co. | 600 | 22,643 | 27,300 |
| Automatic Data Processing, Inc. | 1,000 | 53 , 875 | 63,313 |
| B P Amoco PLC | 554 | 32,859 | 26,523 |
| BankAmerica Corp. | 505 | 25 , 345 | 23,167 |
| Bristol Myers Squibb Co. | 1,616 | 103,727 | 119,483 |
| Cisco Systems | 2,400 | 128,550 | 91,800 |
| Citigroup Inc. | 924 | 48,986 | 47,182 |
| Compaq Computer Corp. | 1,500 | 40,594 | 22,575 |
| Delphi Automotive Systems Corp. | 174 | 2,741 | 1,958 |
| Duke Energy Corp. | 175 | 8 , 772 | 14,919 |
| EMC Corp. | 1,000 | 54,280 | 66,500 |
| E.I. Dupont DeNemours & Co. | 900 | 59 , 288 | 43,481 |
| Equifax Inc. | 1,775 | 48,089 | 50,920 |
| Exxon Mobil Corp. | 650 | 52 , 366 | 56,509 |
| General Electric Co. | 2,700 | 139,275 | 129,431 |
| General Motors Corp. | 250 | 18,172 | 12,734 |
| H. J. Heinz Co. | 500 | 19,906 | 23,719 |
| | | | |

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN SCHEDULE H, PART IV, LINE 4 - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES (CONTINUED)

EIN: 23-0570230

PN: 002

December 31, 2000

Number Of
Shares/
Description Par Value Cost Fair Value
Equities and Fixed Income Fund (Continued):

Corporate debt and equity securities (continued):

Home Depot, Inc.

630 \$ 31,050 \$ 28,783

| Intel Corp. | 3,600 | 148,162 | 108,225 |
|-----------------------------------|-------|-----------------|-----------------|
| Lowe's Companies, Inc. | 550 | 32,533 | 24,475 |
| Lucent Technologies, Inc. | 800 | 60,000 | 10,800 |
| Marriott Intl Inc. | 250 | 7,891 | 10,563 |
| MBNA Corp. | 900 | 24,525 | 33,244 |
| McDonald's Corp | 600 | 22,873 | 20,400 |
| Medtronic Inc | 300 | 16,417 | 18,112 |
| Merck & Co., Inc. | 1,200 | 80 , 625 | 112,350 |
| Microsoft Corp. | 1,500 | 175,125 | 65,062 |
| Morgan Stanley, Dean Witter & Co. | 1,500 | 107,062 | 118,875 |
| Nokia Corporation | 1,320 | 63,051 | 57 , 420 |
| Nortel Networks Corp. | 300 | 16,736 | 9,619 |
| Omnicom Group | 300 | 25,230 | 24,862 |
| Oracle Corp. | 2,000 | 64,916 | 58,125 |
| Pepsico, Inc | 350 | 13,767 | 17,347 |
| Procter and Gamble Co. | 500 | 45,706 | 39 , 219 |
| SBC Communications, Inc. | 600 | 29 , 250 | 28,650 |
| Schlumberger LTD | 200 | 11,225 | 15,987 |
| Target Corp. | 600 | 21,217 | 19,350 |
| Transocean SedCo Forex, Inc | 38 | 1,451 | 1,748 |
| Tyco International Ltd. | 975 | 44,299 | 54,112 |
| Unilever N.V. | 724 | 39,413 | 45,567 |
| Verizon Communications, Inc. | 1,000 | 61 , 562 | 50,125 |
| Wal-Mart Stores, Inc. | 1,000 | 52 , 966 | 53 , 125 |
| Walt Disney Company | 550 | 16,088 | 15,916 |
| Wells Fargo & Co. | 695 | 28,104 | 38,703 |
| Worldcom, Inc. | 525 | 28,153 | 7,383 |
| | | | |
| | | | |

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN SCHEDULE H, PART IV, LINE 4 - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES (CONTINUED)

EIN: 23-0570230

PN: 002

December 31, 2000

| | Number Of Shares/ | | ~ . | | |
|---|------------------------|----------|------------------|------------|------------------|
| Description | Par Value | Cost | | Fair Value | |
| Equities and Fixed Income Fund (Continued): Mutual funds: Brandywine Fund, Inc. | 1,538.450 | \$ | 58,076 | \$ | 45,215 |
| Eaton Vance Institutional Floating Rate Fund | 4,011.534 | | 39,766 | | 38,270 |
| Rate Fund SEI International Equity Fund Vanguard International Growth Fund | 2,189.711 3,913.323 | | 31,131 86,685 | | 24,941 73,844 |

2,503,848 2,275,046

| | | 215,658 | 182 , 270 |
|--|----------------|-----------|------------------|
| | _ | | |
| Total equities and fixed income fund | - | 3,428,850 | 3,189,523 |
| FFSC Stock and Fixed Income Fund: | | | |
| Dreyfus Treasury Prime Cash Management Fund | _ | 11,815 | 11,815 |
| | | | |
| Government securities: | | | |
| U.S. Treasury note, 5.375%, due 6/30/03 Federal Home Loan Bank, 6.670%, | 10,000 | 9,694 | 10,056 |
| due 4/06/01 Federal Home Loan Bank, 5.710%, | 5,000 | 5,009 | 5,006 |
| due 10/01/03 | 10,000 | 9,600 | 9,925 |
| Federal Home Loan Bank, 5.440%, due 10/15/03 | 10,000 | 9,537 | 9,960 |
| FHLMC, 6.000%, due 3/09/04 Federal Home Loan Bank, 5,625%, | 10,000 | 9,628 | 9,947 |
| due 5/10/04 | 25,000 | 23,758 | 24,758 |
| Federal Home Loan Bank, 6.000%, due 2/03/06 | 10,000 | 9,413 | 9,866 |
| Federal Home Loan Bank, 7.400%, due 9/21/06 | 10,000 | 9,866 | 10,078 |
| FHLMC, 6.500%, due 1/15/23 | 4,287.950 - | 3,950 | 4,167 |
| | | 90,455 | 93 , 763 |
| | _ | | |

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN SCHEDULE H, PART IV, LINE 4 - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES (CONTINUED)

EIN: 23-0570230

PN: 002

December 31, 2000

Number Of

Shares/
Description Par Value Cost Fair Value

FFSC Stock and Fixed Income Fund
(Continued):

Corporate debt and equity securities:

| Bank of America, 6.625%, due 6/15/04 Nationsbank Corp., 6.500%, due 8/18/03 Phillip Morris Global, 7.000%, due 7/15/05 Sears Roebuck, 6.125%, due 1/15/06 Wells Fargo & Co., 6.625%, due 7/15/04 | 10,000 10,000 10,000 | 19,544 \$ 9,816 9,478 9,153 34,234 | 9,998 9,924 9,552 |
|---|----------------------------|------------------------------------|----------------------------|
| | | 82 , 225 | 85 , 073 |
| Common stock, Franklin Financial Services Corp. | 18,548 | 378 , 795 | 301,405 * |
| Total FFSC stock and fixed income fund | | 563,290 | |
| Fixed Income Fund: Dreyfus Treasury Prime Cash Management Fund | | 12,047 | 12,047 |
| Certificate of deposit, F&M Trust, 5.950%, due 11/05/02 | | 4,000 | 4,000 * |
| Government securities: | | | |
| U.S. Treasury note, 6.375%, due 3/31/01 U.S. Treasury note, 5.000%, due 4/30/01 U.S. Treasury note, 6.625%, due 7/31/01 U.S. Treasury note, 6.500%, due 5/31/02 U.S. Treasury note, 6.000%, due 7/31/02 U.S. Treasury note, 5.250%, due 5/15/04 U.S. Treasury note, 5.875%, due 11/15/05 Federal Home Loan Mortgage, 6.220%, due 3/24/03 Federal Home Loan Bank, 8.050%, due 5/24/05 FHLMC, 6.500%, due 1/15/23 | 10,000 | | 10,341 10,131 10,306 |
| | | 106,744 | 109,143 |

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN SCHEDULE H, PART IV, LINE 4 - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES (CONTINUED)

EIN: 23-0570230

PN: 002

December 21 2000

December 31, 2000

| | Number Of Shares/ | | |
|---|--|-----------------------------|---------------------|
| Description | Par Value | Cost | Fair Value |
| Fixed Income Fund (Continued): Corporate debt and equity securities: Bank of America, 6.625%, due 6/15/04 Wells Fargo & Co., 6.625%, due 7/15/04 | | | \$ 20,112 10,139 |
| | | 29 , 325 | 30,251 |
| Total fixed income fund | | 152 , 116 | 155,441 |
| Equities Mutual Fund: Dreyfus Treasury Prime Cash Management Fund Vanguard Windsor II Mutual Fund | 57,431.282 | | 4,885 1,562,131 |
| Total equities mutual fund | | 1,441,874 | 1,567,016 |
| Money Market Fund, Dreyfus Treasury Prime Cash Management Fund | | 337,900 | 337,900 |
| Global Equity Fund: SEI - Prime Obligation | | 14,401 | 14,401 |
| Equity mutual funds: SEI - Large Capital Growth SEI - Large Capital Value SEI - Small Capital Growth SEI - Small Capital Value SEI - International Equity Fund | 14,554.363 15,462.291 2,877.358 1,910.462 17,045.298 | 72,265 27,701 230,763 | |
| Total global equity fund | | 1,124,824 | 978 , 367 |

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FARMERS AND MERCHANTS TRUST COMPANY PROFIT-SHARING PLAN SCHEDULE H, PART IV, LINE 4 - SCHEDULE OF ASSETS HELD FOR INVESTMENT PURPOSES (CONTINUED)

EIN: 23-0570230

PN: 002

December 31, 2000 _____

| Description | Number Of Shares/ Par Value | Cost | F | air Value |
|---|-----------------------------------|----------------------------|-----------|---------------------|
| Index 500 Fund: Dreyfus Treasury Prime Cash Management Fund Vanguard 500 Index Fund | 629.449 | 7,945 84,432 | | 7,945 76,705 |
| | | 92 , 377 | | 84 , 650 |
| Participant loan, 9.75% | | _ | | 3,305 |
| Total assets held for investment purposes | | \$ 7,141,231 ======= | \$ === | 6,808,258 ====== |

^{*} Represents parties-in-interest.

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Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Administrative Committee of the Farmers and Merchants Trust Company Profit Sharing Plan has duly caused this annual report to be signed on its behalf by the undersigned thereunto duly authorized.

> FARMERS AND MERCHANTS TRUST COMPANY PROFIT SHARING PLAN

Date: June 27, 2001 By /s/ Elaine G. Meyers _____

Elaine G. Meyers

Chief Financial Officer

EXHIBIT INDEX

THE FOLLOWING EXHIBITS ARE FILED AS PART OF THIS REPORT:

1. Consent of Beard Miller Company LLP