TITAN INTERNATIONAL INC

Form 10-Q July 24, 2014

**UNITED STATES** 

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For Quarterly Period Ended: June 30, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT

o OF 1934

Commission file number 1-12936

TITAN INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

Illinois 36-3228472

(State of Incorporation) (I.R.S. Employer Identification No.)

2701 Spruce Street, Quincy, IL 62301

(Address of principal executive offices, including Zip Code)

(217) 228-6011

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  $\,b$  No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\,b$  No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer "

Non-accelerated filer o (Do not check if a smaller reporting

company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No þ

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Shares Outstanding at

Class July 21, 2014

Common stock, no par value per share 53,597,995

## TITAN INTERNATIONAL, INC.

### TABLE OF CONTENTS

		Page
<u>Part I.</u>	Financial Information	rage
Item 1.	Financial Statements (Unaudited)	
	Consolidated Condensed Statements of Operations for the Three and Six Months Ended June 30, 2014 and 2013	1
	Consolidated Condensed Statements of Comprehensive Income for the Three and Six Months Ended June 30, 2014 and 2013	2
	Consolidated Condensed Balance Sheets as of June 30, 2014, and December 31, 2013	<u>3</u>
	Consolidated Condensed Statement of Changes in Equity for the Six Months Ended June 30, 2014	4
	Consolidated Condensed Statements of Cash Flows for the Six Months Ended June 30, 2014 and 2013	<u>5</u>
	Notes to Consolidated Condensed Financial Statements	<u>6</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>27</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>44</u>
Item 4.	Controls and Procedures	<u>44</u>
Part II.	Other Information	
Item 1.	Legal Proceedings	<u>45</u>
Item 1A.	Risk Factors	<u>45</u>
Item 6.	Exhibits	<u>45</u>
	Signatures	<u>45</u>

#### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
TITAN INTERNATIONAL, INC.
CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)
(All amounts in thousands, except per share data)

	Three months ended June 30,				Six months ended June 30,			
	2014		2013		2014		2013	
Net sales	\$523,731		\$593,291		\$1,062,67	1	\$1,171,67	8
Cost of sales	466,374		506,636		950,764		988,272	0
Mining asset impairment and inventory writedown	34,797		_		34,797		_	
Gross profit	22,560		86,655		77,110		183,406	
Selling, general and administrative expenses	45,008		43,653		91,843		86,096	
Research and development expenses	3,189		2,801		6,899		5,503	
Royalty expense	3,830		3,295		7,571		7,018	
Income (loss) from operations	(29,467	)	36,906		(29,203	)	84,789	
Interest expense	(8,926		(13,069	)	(18,185	)	(23,510	)
Convertible debt conversion charge			_				(7,273	)
Gain on earthquake insurance recovery			22,451				22,451	
Other income (expense)	6,335		(2,429	)	6,851		(1,010	)
Income (loss) before income taxes	(32,058	)	43,859		(40,537	)	75,447	ŕ
Provision (benefit) for income taxes	(7,167	)	21,003		(10,518	)	33,202	
Net income (loss)	(24,891	)	22,856		(30,019	)	42,245	
Net loss attributable to noncontrolling interests	(4,380	)	(361	)	(11,671	)	(447	)
Net income (loss) attributable to Titan	\$(20,511	)	\$23,217		\$(18,348	)	\$42,692	
Earnings (loss) per common share:								
Basic	\$(.38	)	\$.43		\$(.34	)	\$.81	
Diluted	\$(.38	)	\$.40		\$(.34	)	\$.74	
Average common shares and equivalents outstanding:								
Basic	53,486		53,426		53,478		52,625	
Diluted	53,486		59,504		53,478		59,527	
Dividends declared per common share:	\$.005		\$.005		\$.010		\$.010	

See accompanying Notes to Consolidated Financial Statements.

## TITAN INTERNATIONAL, INC. CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED) (All amounts in thousands)

	Three mont	hs ended	
	June 30,		
	2014	2013	
Net income (loss)	\$(24,891	) \$22,856	
Currency translation adjustment, net	7,826	(25,171	)
Pension liability adjustments, net of tax of \$123 and \$586, respectively	28	1,070	
Comprehensive loss	(17,037	) (1,245	)
Net comprehensive loss attributable to noncontrolling interests	(1,062	) (3,167	)
Comprehensive income (loss) attributable to Titan	\$(15,975	) \$1,922	
	Six months	ended	
	Six months June 30.	ended	
	Six months June 30, 2014	ended 2013	
Net income (loss)	June 30,		
Net income (loss) Unrealized loss on investments, net of tax of \$0 and \$0, respectively	June 30, 2014	2013	)
	June 30, 2014	2013 ) \$42,245	)
Unrealized loss on investments, net of tax of \$0 and \$0, respectively	June 30, 2014 \$(30,019	2013 ) \$42,245 (3	)
Unrealized loss on investments, net of tax of \$0 and \$0, respectively Currency translation adjustment, net	June 30, 2014 \$(30,019 — 8,214	2013 ) \$42,245 (3 (25,367	)
Unrealized loss on investments, net of tax of \$0 and \$0, respectively Currency translation adjustment, net Pension liability adjustments, net of tax of \$506 and \$1,113, respectively	June 30, 2014 \$(30,019 — 8,214 745	2013 ) \$42,245 (3 (25,367 2,021	)

## TITAN INTERNATIONAL, INC. CONSOLIDATED CONDENSED BALANCE SHEETS (UNAUDITED)

(All amounts in thousands, except share data)

	June 30,	December 31,
Assets	2014	2013
Current assets		
Cash and cash equivalents	\$162,954	\$189,360
Restricted cash	_	14,268
Accounts receivable, net	302,504	263,053
Inventories	386,700	384,920
Deferred income taxes	41,707	41,931
Prepaid and other current assets	80,552	114,346
Total current assets	974,417	1,007,878
Property, plant and equipment, net	604,017	638,807
Goodwill	42,899	42,075
Deferred income taxes	6,837	2,772
Other assets	134,340	129,699
Total assets	\$1,762,510	\$1,821,231
Liabilities and Equity		
Current liabilities		
Short-term debt	\$26,498	\$75,061
Accounts payable	200,548	176,719
Deferred income taxes	4,084	3,525
Other current liabilities	139,463	131,266
Total current liabilities	370,593	386,571
Long-term debt	501,468	497,694
Deferred income taxes	48,706	60,985
Other long-term liabilities	76,127	77,945
Total liabilities	996,894	1,023,195
Equity		
Titan stockholders' equity		
Common stock (no par, 120,000,000 shares authorized, 55,253,092 issued)	_	_
Additional paid-in capital	560,916	558,637
Retained earnings	188,657	207,541
Treasury stock (at cost, 1,665,188 and 1,692,220 shares, respectively)	(15,343	) (15,586 )
Treasury stock reserved for deferred compensation	(1,075	) (1,075
Accumulated other comprehensive loss	(52,414	) (61,794
Total Titan stockholders' equity	680,741	687,723
Noncontrolling interests	84,875	110,313
Total equity	765,616	798,036
Total liabilities and equity	\$1,762,510	\$1,821,231

TITAN INTERNATIONAL, INC. CONSOLIDATED CONDENSED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) (All amounts in thousands, except share data)

	Number of common shares	Additional paid-in capital	Retained earnings	Treasury stock	Treasury stock reserved for deferred compensa	Accumulate other compreher income (loss)	Total	Noncontro interest	ll <b>īhg</b> tal Equity	
•	53,560,872	\$558,637	\$207,541	\$(15,586)	\$(1,075)	\$(61,794)	\$687,723	\$ \$110,313	\$798,036	5
2014 Net loss			(18,348	)			(18,348	) (11,671 )	(30,019	)
Currency translation adjustment						9,788	9,788	(1,574)	8,214	
Pension liability adjustments, net of tax						745	745		745	
Dividends on common stock			(536	)			(536	)	(536	)
Exercise of stock options	8,971	60		81			141		141	
Acquisition of additional interest		(49	)			(1,153 )	(1,202	) (12,193 )	(13,395	)
Stock-based compensation		2,143					2,143		2,143	
Tax benefit related to stock-based compensation		(45	)				(45	)	(45	)
Issuance of treasury stock under 401(k) plan	18,061	170		162			332		332	
Ralance June	53,587,904	\$560,916	\$188,657	\$(15,343)	\$(1,075)	\$(52,414)	\$680,741	\$84,875	\$765,616	5

See accompanying Notes to Consolidated Financial Statements.

# TITAN INTERNATIONAL, INC. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED) (All amounts in thousands)

	Six months ended			
	June 30,			
Cash flows from operating activities:	2014	2013		
Net income (loss)	\$(30,019	) \$42,245		
Adjustments to reconcile net income to net cash				
provided by operating activities:				
Depreciation and amortization	46,815	40,031		
Amortization of debt premium		(1,202	)	
Mining asset impairment	23,242			
Mining inventory writedown	11,555			
Deferred income tax provision	(18,269	) 9,213		
Convertible debt conversion charge		7,273		
Gain on earthquake insurance recovery		(22,451	)	
Stock-based compensation	2,143	2,800		
Excess tax benefit from stock options exercised	45	42		
Insurance proceeds		35,808		
Issuance of treasury stock under 401(k) plan	332	326		
(Increase) decrease in assets:				
Accounts receivable	(28,989	) (48,349	)	
Inventories	(3,046	) (14,599	)	
Prepaid and other current assets	36,061	(15,634	)	
Other assets	(4,050	) 4,818	,	
Increase (decrease) in liabilities:	(1,020	, .,010		
Accounts payable	15,017	42,014		
Other current liabilities	4,937	(402	)	
Other liabilities	(12,719	) 4,677	,	
Net cash provided by operating activities	43,055	86,610		
Cash flows from investing activities:	15,055	00,010		
Capital expenditures	(30,883	) (36,068	)	
Acquisition of additional interest	(13,395	) (1,671	)	
Additional equity investment in Wheels India	(13,373	(8,017	)	
Decrease in restricted cash deposits	14,268	(0,017	,	
Insurance proceeds	14,200	2,879		
Other	3,241	179		
	(26,769		`	
Net cash used for investing activities  Cosh flows from financing activities:	(20,709	) (42,698	)	
Cash flows from financing activities:		245 212		
Proceeds from borrowings	(52, 302	345,313	`	
Payment on debt	(53,393	) (155,082	)	
Term loan borrowing	6,217	25,157	`	
Convertible note conversion	141	(14,090	)	
Proceeds from exercise of stock options	141	841	,	
Excess tax benefit from stock options exercised	(45	) (42	)	
Payment of financing fees	(33	) (5,452	)	
Dividends paid	(536	) (511	)	
Net cash provided by (used for) financing activities	(47,649	) 196,134		
Effect of exchange rate changes on cash	4,957	(4,773	)	

Net increase (decrease) in cash and cash equivalents Cash and cash equivalents, beginning of period Cash and cash equivalents, end of period	(26,406 189,360 \$162,954	) 235,273 189,114 \$424,387
Supplemental information:		
Interest paid	\$20,695	\$16,375
Income taxes paid	\$6,454	\$37,207
Noncash investing and financing information:		
Issuance of common stock for convertible debt payment See accompanying Notes to Consolidated Financial Statements.	<b>\$</b> —	\$45,903

#### TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 1. ACCOUNTING POLICIES

In the opinion of Titan International, Inc. (Titan or the Company), the accompanying unaudited consolidated condensed financial statements contain all adjustments, which are normal and recurring in nature and necessary for a fair statement of the Company's financial position as of June 30, 2014, and the results of operations and cash flows for the three and six months ended June 30, 2014 and 2013.

Accounting policies have continued without significant change and are described in the Description of Business and Significant Accounting Policies contained in the Company's 2013 Annual Report on Form 10-K. These interim financial statements have been prepared pursuant to the Securities and Exchange Commission's rules for Form 10-Q's and, therefore, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2013 Annual Report on Form 10-K.

#### Sales

Sales and revenues are presented net of sales taxes and other related taxes.

#### Fair value of financial instruments

The Company records all financial instruments, including cash and cash equivalents, accounts receivable, notes receivable, accounts payable, other accruals and notes payable at cost, which approximates fair value due to their short term or stated rates. Investments in marketable equity securities are recorded at fair value. The 6.875% senior secured notes due 2020 (senior secured notes due 2020) and 5.625% convertible senior subordinated notes due 2017 (convertible notes) are carried at cost of \$400.0 million and \$60.2 million at June 30, 2014, respectively. The fair value of the senior secured notes due 2020 at June 30, 2014, as obtained through an independent pricing source, was approximately \$408.0 million.

#### Cash dividends

The Company declared cash dividends of \$.005 and \$0.010 per share of common stock for each of the three and six months ended June 30, 2014, and 2013. The second quarter 2014 cash dividend of \$.005 per share of common stock was paid July 15, 2014, to stockholders of record on June 30, 2014.

#### Use of estimates

The policies utilized by the Company in the preparation of the financial statements conform to accounting principles generally accepted in the United States of America and require management to make estimates, assumptions and judgments that affect the reported amount of assets and liabilities, and disclosure of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from these estimates and assumptions.

#### Reclassification

Certain amounts from prior years have been reclassified to conform to the current year's presentation.

#### Subsequent Events

The Company has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through the date of issuance of the financial statements.

TITAN INTERNATIONAL, INC. Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 2. MINING ASSET IMPAIRMENT AND INVENTORY WRITEDOWN

In the second quarter of 2014, the Company recorded an asset impairment and inventory writedown of \$23.2 million and \$11.6 million, respectively. The impairment was recorded on machinery, equipment and molds used to produce giant mining tires. Mining products are included in the Company's earthmoving/construction segment. In the second quarter of 2014, several large mining equipment manufacturers significantly decreased their sales forecast for mining equipment. The Company's sales of mining product were deteriorating at an accelerated pace. Therefore, the company tested mining related assets for impairment in the second quarter of 2014. The fair value of the mining equipment was determined using a cost and market approach. The inventory writedown was to adjust the value of mining product inventory to estimated market value.

#### 3. ACQUISITIONS

#### Acquisition of Voltyre-Prom

On October 4, 2013, Titan in partnership with One Equity Partners (OEP) and the Russian Direct Investment Fund (RDIF) closed the acquisition of an 85% interest in Voltyre-Prom, a leading producer of agricultural and industrial tires in Volgograd, Russia, for approximately \$94.1 million, which includes the assumption of debt. Titan is acting as operating partner with responsibility for Voltyre-Prom's daily operations on behalf of the consortium of which Titan holds a 30% interest. This acquisition expanded Titan's footprint into the Commonwealth of Independent States (CIS) region. The fair value of the consideration transferred and noncontrolling interests exceeded the fair value of the identified assets acquired less liabilities assumed. Therefore, goodwill of \$21.0 million was recorded on the transaction, which is not expected to be deductible for tax purposes. An initial noncontrolling interest of \$14.5 million, representing the 15% not owned by the partnership, was recorded at the acquisition date. In the first half of 2014, the partnership of Titan, OEP, and RDIF purchased an additional 15% to bring the total Voltyre-Prom ownership to 100%. The Company continues to evaluate the preliminary purchase price allocation, primarily the value of certain deferred taxes and goodwill, and may revise the purchase price allocation in future periods as these estimates are finalized.

The purchase price allocation of the Voltyre-Prom acquisition consisted of the following (amounts in thousands):

Acquisition	Additional		
Date	Purchases	Total	
\$80	<b>\$</b> —	\$80	
5,596		5,596	
3,807		3,807	
253		253	
1,881		1,881	
21,002		21,002	
79,255		79,255	
17,615		17,615	
(715)		(715	)
(4,152		(4,152	)
(15,989		(15,989	)
(14,542)	13,395	(1,147	)
	Date \$80 5,596 3,807 253 1,881 21,002 79,255 17,615 (715 (4,152 (15,989))	Date       Purchases         \$80       \$—         5,596       —         3,807       —         253       —         1,881       —         21,002       —         79,255       —         17,615       —         (715       ) —         (4,152       ) —         (15,989       ) —	Date         Purchases         Total           \$80         \$—         \$80           5,596         —         5,596           3,807         —         3,807           253         —         253           1,881         —         1,881           21,002         —         21,002           79,255         —         79,255           17,615         —         17,615           (715         )         (4,152           (15,989         )         —         (15,989

Net assets acquired \$94,091 \$13,395 \$107,486

#### TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 4. RESTRICTED CASH

Restricted cash consisted of the following (amounts in thousands):

 June 30,
 December 31,

 2014
 2013

 Restricted cash
 \$—
 \$14,268

At December 31, 2013, the Company had restricted cash of \$14.3 million. This restricted cash was on deposit for the purchase of the remaining 15% of Voltyre-Prom. In the first half of 2014, the partnership of Titan, OEP, and RDIF purchased an additional 15% to bring the total Voltyre-Prom ownership to 100%. See note 3 for additional information.

#### 5. ACCOUNTS RECEIVABLE

Accounts receivable consisted of the following (amounts in thousands):

	June 30,	December 31,
	2014	2013
Accounts receivable	\$308,608	\$268,340
Allowance for doubtful accounts	(6,104)	(5,287)
Accounts receivable, net	\$302,504	\$263,053

Accounts receivable are reduced by an allowance for doubtful accounts which is based on historical losses.

#### 6. INVENTORIES

Inventories consisted of the following (amounts in thousands):

	June 30,	December 31,
	2014	2013
Raw material	\$130,617	\$130,403
Work-in-process	53,962	54,190
Finished goods	211,137	208,821
	395,716	393,414
Adjustment to LIFO basis	(9,016	) (8,494 )
	\$386,700	\$384,920

At June 30, 2014, approximately 11% of the Company's inventories were valued under the last-in, first-out (LIFO) method. At December 31, 2013, approximately 12% of the Company's inventories were valued under the LIFO method. The remaining inventories were valued under the first-in, first-out (FIFO) method or average cost method. All inventories are valued at lower of cost or market. See note 2 for additional information on the mining inventory writedown of \$11.6 million recorded in the second quarter of 2014.

Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 7. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment, net consisted of the following (amounts in thousands):

	June 30,	December 31,
	2014	2013
Land and improvements	\$68,806	\$67,243
Buildings and improvements	243,602	242,261
Machinery and equipment	589,188	617,709
Tools, dies and molds	106,816	112,997
Construction-in-process	51,128	42,539
	1,059,540	1,082,749
Less accumulated depreciation	(455,523	) (443,942 )
	\$604,017	\$638,807

Depreciation on fixed assets for the six months ended June 30, 2014 and 2013, totaled \$43.8 million and \$37.8 million, respectively.

Included in the total building and improvements are capital leases of \$5.8 million and \$4.6 million at June 30, 2014, and December 31, 2013, respectively. Included in the total of machinery and equipment are capital leases of \$49.8 million and \$40.6 million at June 30, 2014, and December 31, 2013, respectively. Included in total tools, dies and molds are capital leases of \$0.2 million at June 30, 2014. See note 2 for additional information on the mining asset impairment of \$23.2 million recorded in the second quarter of 2014.

#### 8. GOODWILL AND INTANGIBLE ASSETS

Changes in goodwill consisted of the following (amounts in thousands):

	2014					2013			
		Earthmoving/					Earthmoving	1	
	Agricultural	Construction	Consum	er		Agricultura	l Construction	Consume	r
	Segment	Segment	Segment	į	Total	Segment	Segment	Segment	Total
Goodwill, January 1	\$24,540	\$ 14,898	\$2,637		\$42,075	\$11,522	\$13,419	\$ <i>—</i>	\$24,941
Foreign currency translation	252	642	(70	)	824	(993 )	(1,605 )		(2,598 )
Goodwill, June 30	\$24,792	\$15,540	\$2,567		\$42,899	\$10,529	\$11,814	\$—	\$22,343

The Company reviews goodwill for impairment during the fourth quarter of each annual reporting period, and whenever events and circumstances indicate that the carrying values may not be recoverable. In the second quarter of 2014, several large mining equipment manufacturers significantly decreased their sales forecast for mining equipment. The Company's sales of mining product were deteriorating at an accelerated pace. Therefore, related to the earthmoving/construction segment, the Company reviewed \$12.2 million of Australia goodwill for impairment in the second quarter of 2014. The recoverability of the goodwill was evaluated by estimating future discounted cash flows. In determining the estimated future cash flows, the Company considered current and projected future levels of income as well as business trends and economic conditions. Impairment was not identified. However, the calculated excess value was less than 10% and there may be potential risk of future impairment if cash flows or other estimates would

change.

Notes to Consolidated Condensed Financial Statements (Unaudited)

The components of intangible assets consisted of the following (amounts in thousands):

	<i>U</i> \		,		
		Weighted-			
		Average	June 30,	December 31,	,
		Useful Lives	2014	2013	
		(in Years)			
Amortizable intangible assets:					
Customer relationships		13.1	17,248	16,659	
Patents, trademarks and other		6.3	20,148	20,561	
Total at cost			37,396	37,220	
Less accumulated amortization			(6,544	) (4,607	)
			30,852	32,613	

Amortization related to intangible assets for the six months ended June 30, 2014 and 2013, totaled \$2.2 million and \$1.2 million, respectively. Intangible assets are included as a component of other assets in the consolidated condensed balance sheet.

The estimated aggregate amortization expense at June 30, 2014, is as follows (amounts in thousands):

July 1 - December 31, 2014	\$2,306
2015	4,219
2016	3,371
2017	3,196
2018	3,196
Thereafter	14,564
	\$30,852

#### 9. WARRANTY

Changes in the warranty liability consisted of the following (amounts in thousands):

	2014	2013	
Warranty liability, January 1	\$33,134	\$27,482	
Provision for warranty liabilities	9,422	24,078	
Warranty payments made	(9,975	) (17,079	)
Warranty liability, June 30	\$32,581	\$34,481	

The Company provides limited warranties on workmanship of its products in all market segments. The majority of the Company's products have a limited warranty that ranges from zero to ten years, with certain products being prorated after the first year. The Company calculates a provision for warranty expense based on past warranty experience. Warranty accruals are included as a component of other current liabilities on the Consolidated Condensed Balance Sheets.

#### TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 10. REVOLVING CREDIT FACILITY AND LONG-TERM DEBT

Long-term debt consisted of the following (amounts in thousands):

	June 30,	December 31,
	2014	2013
6.875% senior secured notes due 2020	\$400,000	\$400,000
5.625% convertible senior subordinated notes due 2017	60,161	60,161
Titan Europe credit facilities	38,503	41,687
Other debt	26,279	67,541
Capital leases	3,023	3,366
	527,966	572,755
Less amounts due within one year	26,498	75,061
	\$501 468	\$497 694

#### Aggregate maturities of long-term debt at June 30, 2014, were as follows (amounts in thousands):

July 1 - December 31, 2014	\$26,012
2015	17,123
2016	20,906
2017	61,025
2018	656
Thereafter	402,244
	\$527,966

#### 6.875% senior secured notes due 2020

The Company's 6.875% senior secured notes (senior secured notes due 2020) are due October 2020. These notes are secured by the land and buildings of the following subsidiaries of the Company: Titan Tire Corporation, Titan Tire Corporation of Bryan, Titan Tire Corporation of Freeport and Titan Wheel Corporation of Illinois. The Company's senior secured notes due 2020 outstanding balance was \$400.0 million at June 30, 2014.

#### 5.625% convertible senior subordinated notes due 2017

The Company's 5.625% convertible senior subordinated notes (convertible notes) are due January 2017. The initial base conversion rate for the convertible notes is 93.0016 shares of Titan common stock per \$1,000 principal amount of convertible notes, equivalent to an initial base conversion price of approximately \$10.75 per share of Titan common stock. If the price of Titan common stock at the time of determination exceeds the base conversion price, the base conversion rate will be increased by an additional number of shares (up to 9.3002 shares of Titan common stock per \$1,000 principal amount of convertible notes) as determined pursuant to a formula described in the indenture. The base conversion rate will be subject to adjustment in certain events. The Company's convertible notes balance was \$60.2 million at June 30, 2014.

#### Titan Europe credit facilities

The Titan Europe credit facilities contain borrowings from various institutions totaling \$38.5 million at June 30, 2014. Maturity dates on this debt range from less than one year to ten years and interest rates range from 5% to 6.9%. The European facilities are secured by the assets of select European subsidiaries.

Revolving credit facility

The Company's \$150 million revolving credit facility (credit facility) with agent Bank of America, N.A. has a December 2017 termination date and is collateralized by the accounts receivable and inventory of certain Titan domestic subsidiaries. During the first six months of 2014 and at June 30, 2014, there were no borrowings under the credit facility.

Other debt

**Brazil Other Debt** 

Titan Brazil has working capital loans for the Sao Paulo, Brazil manufacturing facility totaling \$15.7 million at June 30, 2014.

#### TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements (Unaudited)

#### Australia Capital Leases

Titan National Australia Holdings has capital leases totaling \$1.2 million at June 30, 2014.

#### Titan Europe Other Debt

Titan Europe has overdraft facilities totaling \$9.7 million at June 30, 2014.

#### Titan Europe Capital Leases

Titan Europe has capital lease obligations totaling \$1.9 million at June 30, 2014.

#### Russia Other Debt

Voltyre-Prom has working capital loans for the Volgograd, Russia manufacturing facility totaling \$0.9 million at June 30, 2014.

#### 11. LEASE COMMITMENTS

The Company leases certain buildings and equipment under operating leases. Certain lease agreements provide for renewal options, fair value purchase options, and payment of property taxes, maintenance and insurance by the Company.

At June 30, 2014, future minimum rental commitments under noncancellable operating leases with initial terms of at least one year were as follows (amounts in thousands):

July 1 - December 31, 2014	\$4,786
2015	5,734
2016	5,567
2017	3,621
2018	2,355
Thereafter	2,893
Total future minimum lease payments	\$24,956

At June 30, 2014, the Company had assets held as capital leases with a net book value of \$10.7 million included in property, plant and equipment. Total future capital lease obligations relating to these leases are as follows (amounts in thousands):

ino dodinas).	
July 1 - December 31, 2014	\$797
2015	1,129
2016	693
2017	247
2018	82
Thereafter	75
Total future capital lease obligation payments	3,023
Less amount representing interest	(101)
Present value of future capital lease obligation payments	\$2,922

Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 12. EMPLOYEE BENEFIT PLANS

The Company has three frozen defined benefit pension plans covering certain employees or former employees of three U.S. subsidiaries. The Company also has pension plans covering certain employees of several foreign subsidiaries. The Company also sponsors four 401(k) retirement savings plans in the U.S. and a number of defined contribution plans at foreign subsidiaries. The Company contributed approximately \$2.3 million to the pension plans during the six months ended June 30, 2014 and expects to contribute approximately \$3.6 million to the pension plans during the remainder of 2014.

The components of net periodic pension cost consisted of the following (amounts in thousands):

	Three mont	hs ended		Six months	ended	
	June 30,			June 30,		
	2014	2013		2014	2013	
Service cost	\$193	\$214		\$402	\$386	
Interest cost	1,426	1,350		2,847	2,704	
Expected return on assets	(1,501	) (1,396	)	(3,003	) (2,792	)
Amortization of unrecognized prior service cost	34	34		68	68	
Amortization of net unrecognized loss	758	1,317		1,516	2,635	
Net periodic pension cost	\$910	\$1,519		\$1,830	\$3,001	

#### 13. VARIABLE INTEREST ENTITIES

The Company holds a variable interest in three joint ventures for which the Company is the primary beneficiary. Two of the joint ventures operate distribution facilities which primarily distribute mining products. One of these facilities is located in Canada and the other is located in Australia. The Company's variable interest in these joint ventures relates to sales of Titan product to these entities, consigned inventory and working capital loans. The third joint venture is the consortium which owns Voltyre-Prom, a leading producer of agricultural and industrial tires in Volgograd, Russia. Titan is acting as operating partner with responsibility for Voltyre-Prom's daily operations. The Company has also provided working capital loans to Voltyre-Prom.

As the primary beneficiary of these variable interest entities (VIEs), the entities' assets, liabilities and results of operations are included in the Company's consolidated financial statements. The other equity holders' interests are reflected in "Net loss attributable to noncontrolling interests" in the consolidated condensed statements of operations and "Noncontrolling interests" in the consolidated condensed balance sheets.

Notes to Consolidated Condensed Financial Statements (Unaudited)

The following table summarizes the carrying amount of the entities' assets and liabilities included in the Company's consolidated condensed balance sheets at June 30, 2014 and December 31, 2013 (amounts in thousands):

June 30,	December 31,
2014	2013
\$11,784	\$17,106
21,958	33,406
18,950	17,000
20,020	20,601
66,492	76,060
15,052	16,673
154,256	180,846
15,663	23,816
13,576	15,818
29,239	39,634
	2014 \$11,784 21,958 18,950 20,020 66,492 15,052 154,256 15,663 13,576

All assets in the above table can only be used to settle obligations of the consolidated VIE. Liabilities are nonrecourse obligations. Amounts presented in the table above are adjusted for intercompany eliminations.

#### 14. ROYALTY EXPENSE

The Company has a trademark license agreement with Goodyear to manufacture and sell certain tires in North America and Latin America under the Goodyear name. The North American and Latin American farm tire royalties were prepaid for seven years as part of the 2011 Goodyear Latin American farm tire acquisition. In May 2012, the Company and Goodyear entered into an agreement under which Titan will sell certain non-farm tire products directly to third party customers and pay a royalty to Goodyear. Royalty expenses recorded were \$3.8 million and \$3.3 million for the quarters ended June 30, 2014 and 2013, respectively. Royalty expenses were \$7.6 million and \$7.0 million for the six months ended June 30, 2014 and 2013, respectively.

#### 15. OTHER INCOME (EXPENSE)

Other income (expense) consisted of the following (amounts in thousands):

	Three month	ns ended		Six months e	ended	
	June 30,			June 30,		
	2014	2013		2014	2013	
Currency exchange gain (loss)	\$3,747	\$(6,111	)	\$2,050	\$(6,654	)
Other income	787	681		1,250	1,331	
Discount amortization on prepaid royalty	756	787		1,530	1,703	
Wheels India Limited equity income	532	460		950	275	
Interest income	288	1,530		640	1,931	
Building rental income	225	224		431	404	
	\$6,335	\$(2,429	)	\$6,851	\$(1,010	)

The Company's investment in Wheels India Limited decreased from 41.7% to 34.2% during the first quarter of 2014 due to an equity offering by Wheels India Limited.

#### TITAN INTERNATIONAL, INC.

Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 16. GAIN ON EARTHQUAKE INSURANCE RECOVERY

Gain on earthquake insurance recovery consisted of the following (amounts in thousands):

	Three months ended June 30,		Six months ended	
			June 30,	
	2014	2013	2014	2013
Gain on earthquake insurance recovery	<b>\$</b> —	\$22,451	<b>\$</b> —	\$22,451

Titan Europe's wheel manufacturing facility in Finale Emilia, Italy experienced damage from an earthquake in May 2012, prior to Titan's acquisition of Titan Europe. The plant was closed for production during initial remedial work. This resulted in a limited transfer of production to other facilities within Titan Europe as well as sourcing product from facilities in the U.S. owned by Titan and competitors. In the second quarter of 2013, Titan received a final insurance settlement payment of \$38.7 million, which offset the earthquake insurance receivable and resulted in a gain of \$22.5 million.

#### 17. INCOME TAXES

The Company recorded income tax benefit of \$(7.2) million and \$(10.5) million for the three and six months ended June 30, 2014, respectively, as compared to income tax expense of \$21.0 million and \$33.2 million for the three and six months ended June 30, 2013. The Company's effective income tax rate was 26% and 44% for the six months ended June 30, 2014 and 2013, respectively.

The Company's 2014 income tax benefit and rate differs from the amount of income tax determined by applying the U.S. Federal income tax rate to pre-tax income primarily as a result of state income tax expense, unrecognized tax benefits, foreign earnings, and domestic production activities deduction.

The Company's 2013 income tax expense and rate differs from the amount of income tax determined by applying the U.S. Federal income tax rate to pre-tax income primarily as a result of state income tax expense, expense for unrecognized tax benefits, foreign earnings, domestic production activities deduction, and tax deductible expenses related to the convertible bond repurchase.

Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 18. EARNINGS PER SHARE

Earnings per share (EPS) were as follows (amounts in thousands, except per share data):

	Three mont		1 1				
	June 30, 20	14			June 30, 20	13	
	Titan Net loss	Weighted- average shares	Per share amount		Titan Net income	Weighted- average shares	Per share amount
Basic earnings per share Effect of stock options/trusts Effect of convertible notes	\$(20,511 ) —	53,486	\$(0.38	)	\$23,217 — 609	53,426 280 5,798	\$0.43
Diluted earnings per share	\$(20,511)	53,486	\$(0.38	)	\$23,826	59,504	\$0.40
	Six months June 30, 20				June 30, 20	13	
		Waighted					
	Titan Net income	Weighted- average shares	Per share amount		Titan Net income	Weighted- average shares	Per share amount
Basic earnings per share Effect of stock options/trusts Effect of convertible notes		average		)		average	

The effect of stock options/trusts has been excluded for the three and six months ended June 30, 2014, as the effect would have been antidilutive. The weighted average share amount excluded was 0.3 million shares.

The effect of convertible notes has been excluded for the three months and six months ended June 30, 2014, as the effect would have been antidilutive. The weighted average share amount excluded was 5.8 million shares.

#### 19. LITIGATION

The Company is a party to routine legal proceedings arising out of the normal course of business. Although it is not possible to predict with certainty the outcome of these unresolved legal actions or the range of possible loss, the Company believes at this time that none of these actions, individually or in the aggregate, will have a material adverse effect on the consolidated financial condition, results of operations or cash flows of the Company. However, due to the difficult nature of predicting unresolved and future legal claims, the Company cannot anticipate or predict the material adverse effect on its consolidated financial condition, results of operations or cash flows as a result of efforts to comply with or its liabilities pertaining to legal judgments.

### TITAN INTERNATIONAL, INC. Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 20. SEGMENT INFORMATION

The table below presents information about certain operating results of segments as reviewed by the chief executive officer of the Company for the three and six months ended June 30, 2014 and 2013 (amounts in thousands):

	Three mont June 30,	nded	Six months & June 30,	led				
	2014		2013		2014		2013	
Revenues from external customers								
Agricultural	\$285,274		\$323,943		\$602,440		\$634,496	
Earthmoving/construction	163,961		208,226		316,901		417,842	
Consumer	74,496		61,122		143,330		119,340	
	\$523,731		\$593,291		\$1,062,671		\$1,171,678	
Gross profit								
Agricultural	\$42,517		\$56,150		\$89,782		\$110,220	
Earthmoving/construction	(23,255	)	26,820		(19,457	)	64,315	
Consumer	4,114		4,331		8,196		10,478	
Unallocated corporate	(816	)	(646	)	(1,411	)	(1,607	)
	\$22,560		\$86,655		\$77,110		\$183,406	
Income (loss) from operations								
Agricultural	\$28,078		\$45,686		\$58,619		\$87,301	
Earthmoving/construction	(38,235	)	8,519		(49,329	)	29,198	
Consumer	(1,814	)	1,027		(3,374	)	4,169	
Unallocated corporate	(17,496	)	(18,326	)	(35,119	)	(35,879	)
Income (loss) from operations	(29,467	)	36,906		(29,203	)	84,789	
Interest expense	(8,926	)	(13,069	)	(18,185	)	(23,510	)
Convertible debt conversion charge	_						(7,273	)
Gain on earthquake insurance recovery	_		22,451				22,451	
Other income (expense), net	6,335		(2,429	)	6,851		(1,010	)
Income (loss) before income taxes	\$(32,058	)	\$43,859		\$(40,537	)	\$75,447	
Assets by segment were as follows (amounts	in thousands):							
					June 30, 2014		December 31 2013	Ι,
Total assets					2014		2013	
Agricultural					\$698,041		\$725,032	
Earthmoving/construction					676,543		749,564	
Consumer					225,227		172,320	
Unallocated corporate					162,699		172,320	
Chamocated corporate					\$1,762,510		\$1,821,231	
					ψ1,102,310		Ψ1,041,431	

Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 21. FAIR VALUE MEASUREMENTS

Accounting standards for fair value measurements establish a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers are defined as:

- Level 1 Quoted prices in active markets for identical instruments.
- Level 2 Inputs other than quoted prices in active markets that are either directly or indirectly observable.
- Level 3 Unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

Assets and liabilities measured at fair value on a recurring basis consisted of the following (amounts in thousands):

	June 30, 2014				December			
	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
Contractual obligation investments	\$9,332	\$9,332	\$—	<b>\$</b> —	\$8,723	\$8,723	\$—	\$—
Preferred stock	250	_	_	250	250	_	_	250
Derivative financial instruments liability	(75)	_	(75)	_	(126 )	_	(126 )	_
Total	\$9,507	\$9,332	\$(75)	\$250	\$8,847	\$8,723	\$(126)	\$250

The following table presents the changes during the periods presented in Titan's Level 3 investments that are measured at fair value on a recurring basis (amounts in thousands):

	Preferred stock
Balance at December 31, 2013	\$250
Total realized and unrealized gains and losses	_
Balance as of June 30, 2014	\$250

Fair value, nonrecurring, Level 2 measurements from impairments consisted of the following (amounts in thousands):

	Fair Value	Impairment Cha	arges		
	June 30, December 3		Six months ende	ended	
	2014	2013	2014	2013	
Property, plant and equipment	\$45,189	\$	\$23,242	\$—	

The fair value measurements and impairment charges shown above pertain to assets used to produce giant mining tires for the mining industry. See note 2 for additional information.

TITAN INTERNATIONAL, INC. Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 22. RELATED PARTY TRANSACTIONS

The Company sells products and pays commissions to companies controlled by persons related to the chief executive officer of the Company. The related party is Mr. Fred Taylor and is Mr. Maurice Taylor's brother. The companies which Mr. Fred Taylor is associated with that do business with Titan include the following: Blackstone OTR, LLC; FBT Enterprises; Green Carbon, INC; and OTR Wheel Engineering. Sales of Titan products to these companies were approximately \$0.8 million and \$1.4 million for the three and six months ended June 30, 2014, respectively, as compared to \$0.8 million and \$1.4 million for the three and six months ended June 30, 2013. Titan had trade receivables due from these companies of approximately \$0.2 million at June 30, 2014, and December 31, 2013, respectively. On other sales referred to Titan from the above manufacturing representative companies, commissions were approximately \$0.6 million and \$1.3 million for the three and six months ended June 30, 2014, respectively, as compared to \$0.6 million and \$1.3 million for the three and six months ended June 30, 2013. Titan had purchases from these companies of approximately \$4.1 million and \$4.8 million for the three and six months ended June 30, 2014, respectively.

The Company has a 34.2% equity stake in Wheels India Limited, a company incorporated in India and listed on the National Stock Exchange in India. The Company had trade payables due to Wheels India of approximately \$0.0 million and \$0.3 million at June 30, 2014, and December 31, 2013, respectively.

#### 23. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

Accumulated other comprehensive income (loss) consisted of the following (amounts in thousands):

	Currency Translation Adjustments		Unrecognized Losses and Prior Service Cost		Total	
Balance at April 1, 2014	\$(36,678	)	\$(20,213	)	\$(56,891	)
Other comprehensive income (loss) before						
reclassifications	4,449				4,449	
Reclassification adjustments:						
Amortization of unrecognized losses and prior						
service cost, net of tax of \$(123)	_		28		28	
Balance at June 30, 2014	\$(32,229	)	\$(20,185	)	\$(52,414	)
	Currency Translation Adjustments		Unrecognized Losses and Prior Service Cost		Total	
Balance at January 1, 2014	\$(40,864	)	\$(20,930	)	\$(61,794	)
Other comprehensive income (loss) before						
reclassifications	8,635				8,635	
Reclassification adjustments:						
Amortization of unrecognized losses and prior						

service cost, net of tax of \$(506) — 745 745

Balance at June 30, 2014 \$(32,229) \$(20,185) \$(52,414)

Notes to Consolidated Condensed Financial Statements (Unaudited)

#### 24. SUBSIDIARY GUARANTOR FINANCIAL INFORMATION

The Company's 6.875% senior secured notes due 2020 and 5.625% convertible senior subordinated notes are guaranteed by the following 100% owned subsidiaries of the Company: Titan Tire Corporation, Titan Tire Corporation of Bryan, Titan Tire Corporation of Freeport, and Titan Wheel Corporation of Illinois. The note guarantees are full and unconditional, joint and several obligations of the guarantors. The guarantees of the guarantor subsidiaries are subject to release in limited circumstances only upon the occurrence of certain customary conditions. The following condensed consolidating financial statements are presented using the equity method of accounting. Certain sales & marketing expenses recorded by non-guarantor subsidiaries have not been allocated to the guarantor subsidiaries.

(Amounts in thousands)	Consolidating Condensed Statements of Operations For the Three Months Ended June 30, 2014								
	Titan Intl., Inc. (Parent)		Guarantor Subsidiaries		Non-Guaranto Subsidiaries		Eliminations	Consolidated	1
Net sales	<b>\$</b> —		\$244,664		\$ 279,067		\$	\$523,731	
Cost of sales	303		241,915		258,953			501,171	
Gross profit (loss)	(303	)	2,749		20,114			22,560	
Selling, general and administrative expenses	2,388		17,611		25,009		_	45,008	
Research and development expenses	72		1,214		1,903			3,189	
Royalty expense			1,926		1,904			3,830	
Loss from operations	(2,763	)	(18,002	)	(8,702	)		(29,467	)
Interest expense	(8,255	)			(671	)		(8,926	)
Intercompany interest income (expense)	1,618		_		(1,618	)	_	_	
Other income	1,192		103		5,040			6,335	
Loss before income taxes	(8,208	)	(17,899	)	(5,951	)		(32,058	)
Benefit for income taxes	69		(6,437	)	(799	)		(7,167	)
Equity in earnings of subsidiaries	(16,614	)			(18,004	)	34,618		
Net income (loss)	(24,891	)	(11,462	)	(23,156	)	34,618	(24,891	)
Net loss noncontrolling interests	_				(4,380	)		(4,380	)
Net income (loss) attributable to Titan	\$(24,891	)	\$(11,462	)	\$ (18,776	)	\$34,618	\$(20,511	)

## TITAN INTERNATIONAL, INC. Notes to Consolidated Condensed Financial Statements (Unaudited)

(Amounts in thousands)	Consolidating Condensed Statements of Operations									
(7 infounts in thousands)	For the Thr	ee	Months Ended	June 30, 2013						
	Titan Intl., Inc. (Parent)		Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated				
Net sales	<b>\$</b> —		\$323,482	\$ 269,809	<b>\$</b> —	\$593,291				
Cost of sales	277		261,789	244,570	_	506,636				
Gross profit (loss)	(277	)	61,693	25,239	_	86,655				
Selling, general and administrative expenses	2,130		20,300	21,223	_	43,653				
Research and development expenses	(28	)	1,400	1,429	_	2,801				
Royalty expense			1,850	1,445	_	3,295				
Income (loss) from operations	(2,379	)	38,143	1,142	_	36,906				
Interest expense	(10,833	)		(2,236)	_	(13,069	)			
Gain on earthquake insurance recovery				22,451	_	22,451				
Intercompany interest income (expense)	2,192			(2,192)	_	_				
Other income (expense)	904		2	(3,335)	_	(2,429	)			
Income (loss) before income taxes	(10,116	)	38,145	15,830	_	43,859				
Provision for income taxes	6,491		13,637	875	_	21,003				
Equity in earnings of subsidiaries	39,463			14,892	(54,355)	_				
Net income (loss)	22,856		24,508	29,847	(54,355)	22,856				
Net loss noncontrolling interests	_			(361)	_	(361	)			
Net income (loss) attributable to Titan	\$22,856		\$24,508	\$ 30,208	\$(54,355)	\$23,217				

(Amounts in thousands)	Consolidating Condensed Statements of Operations For the Six Months Ended June 30, 2014								
	Titan Intl., Inc. (Parent)		Guarantor Subsidiaries		Non-Guaranto Subsidiaries	or	Eliminations	Consolidated	
Net sales	<b>\$</b> —		\$508,622		\$ 554,049		<b>\$</b> —	\$1,062,671	
Cost of sales	513		470,154		514,894			985,561	
Gross profit (loss)	(513	)	38,468		39,155		_	77,110	
Selling, general and administrative expenses	4,032		36,601		51,210		_	91,843	
Research and development expenses	72		3,367		3,460			6,899	
Royalty expense	_		3,774		3,797			7,571	
Loss from operations	(4,617	)	(5,274	)	(19,312	)		(29,203	)
Interest expense	(16,517	)	_		(1,668	)		(18,185	)
Intercompany interest income (expense)	3,302				(3,302	)			
Other income	1,534		48		5,269		_	6,851	
Loss before income taxes	(16,298	)	(5,226	)	(19,013	)	_	(40,537	)
Benefit for income taxes	(5,971	)	(1,627	)	(2,920	)	_	(10,518	)
Equity in earnings of subsidiaries	(19,692	)	_		(18,881	)	38,573	_	
Net income (loss)	(30,019	)	(3,599	)	(34,974	)	38,573	(30,019	)
Net loss noncontrolling interests			_		(11,671	)		(11,671	)

Net income (loss) attributable to Titan \$(30,019) \$(3,599) \$(23,303) \$38,573 \$(18,348)

## TITAN INTERNATIONAL, INC. Notes to Consolidated Condensed Financial Statements (Unaudited)

(Amounts in thousands)	rations						
(Amounts in thousands)	For the Six	ι N	Ionths Ended J	une 30, 2013			
	Titan Intl., Inc. (Parent)		Guarantor Subsidiaries	Non-Guaranton Subsidiaries	Eliminations	Consolidated	
Net sales	<b>\$</b> —		\$647,376	\$ 524,302	<b>\$</b> —	\$1,171,678	
Cost of sales	667		518,015	469,590		988,272	
Gross profit (loss)	(667	)	129,361	54,712		183,406	
Selling, general and administrative expenses	4,447		38,124	43,525	_	86,096	
Research and development expenses	(18	)	2,713	2,808	_	5,503	
Royalty expense			3,628	3,390	_	7,018	
Income (loss) from operations	(5,096	)	84,896	4,989	_	84,789	
Interest expense	(18,564	)	_	(4,946)		(23,510	)
Convertible debt conversion charge	(7,273	)	_	_	_	(7,273	)
Gain on earthquake insurance recovery	_		_	22,451		22,451	
Intercompany interest income (expense)	2,689		_	(2,689)			
Other income (expense)	1,548		26	(2,584)	_	(1,010	)
Income (loss) before income taxes	(26,696	)	84,922	17,221	_	75,447	
Provision (benefit) for income taxes	(1,844	)	30,590	4,456	_	33,202	
Equity in earnings of subsidiaries	67,097		_	33,524	(100,621)		
Net income (loss)	42,245		54,332	46,289	(100,621)	42,245	
Net loss noncontrolling interests	_		_	(447)	_	(447	)
Net income (loss) attributable to Titan	\$42,245		\$54,332	\$46,736	\$(100,621)	\$42,692	
(Amounts in thousands)	For the Th Titan	•	_	tatements of Con I June 30, 2014 Non-Guaranton			
	Intl., Inc.		0 1 11 1	0 1 11 1	Eliminations	Consolidated	

(Amounts in thousands)	Consolidating Condensed Statements of Complements ve meonic									
(Amounts in thousands)	For the Three Months Ended June 30, 2014									
	Titan Intl., Inc. (Parent)		Guarantor Subsidiaries		Non-Guaran Subsidiaries		Eliminations	3	Consolidated	
Net income (loss)	\$(24,891	)	\$(11,462	)	\$ (23,156	)	\$34,618		\$(24,891	)
Currency translation adjustment, net	7,826				7,826		(7,826	)	7,826	
Pension liability adjustments, net of tax	28		450		(422	)	(28	)	28	
Comprehensive income (loss)	(17,037	)	(11,012	)	(15,752	)	26,764		(17,037	)
Net comprehensive loss attributable to noncontrolling interests	_		_		(1,062	)	_		(1,062	)
Comprehensive income (loss) attributable to Titan	\$(17,037	)	\$(11,012	)	\$ (14,690	)	\$26,764		\$(15,975	)

# TITAN INTERNATIONAL, INC. Notes to Consolidated Condensed Financial Statements (Unaudited)

(Amounts in thousands)	Consolidating Condensed Statements of Comprehensive Income For the Three Months Ended June 30, 2013									
	Titan Intl., Inc. (Parent)		Guarantor Subsidiaries		Non-Guaran Subsidiaries		Elimination	S	Consolidated	i
Net income (loss) Currency translation adjustment, net Pension liability adjustments, net of tax	\$22,856 (25,171 1,070	)	\$24,508 — 781		\$ 29,847 (25,171 289	)	\$(54,355 25,171 (1,070	-	\$22,856 (25,171 1,070	)
Comprehensive income (loss)	(1,245	)	25,289		4,965		(30,254	)	(1,245	)
Net comprehensive income attributable to noncontrolling interests	_		_		(3,167	)			(3,167	)
Comprehensive income (loss) attributable to Titan	\$(1,245	)	\$25,289		\$8,132		\$(30,254	)	\$1,922	
(Amounts in thousands)			g Condensed S Months Ended J			on	nprehensive I	nco	ome	
	Intl., Inc. (Parent)		Guarantor Subsidiaries		Non-Guaran Subsidiaries		Elimination	S	Consolidated	i
Net income (loss) Currency translation adjustment, net Pension liability adjustments, net of tax	\$(30,019 8,214 745	)	\$(3,599 — 900	)	\$ (34,974 8,214 (155		\$38,573 (8,214 (745	)	\$(30,019 8,214 745	)
Comprehensive income (loss)	(21,060	)		)	(26,915	-	29,614	,	(21,060	)
Net comprehensive loss attributable to noncontrolling interests	_		_		(13,245	)	_		(13,245	)
Comprehensive income (loss) attributable to Titan	\$(21,060	)	\$(2,699	)	\$ (13,670	)	\$29,614		\$(7,815	)
(Amounts in thousands)	For the Six		g Condensed S Months Ended J			on	nprehensive I	nco	ome	
	Titan Intl., Inc. (Parent)		Guarantor Subsidiaries		Non-Guaran Subsidiaries		Elimination	s	Consolidated	i
Net income (loss)	\$42,245		\$54,332		\$46,289		\$(100,621	)	\$42,245	
Unrealized gain (loss) on investments, net of tax	(3	)	_		(3	)	3		(3	)
Currency translation adjustment, net Pension liability adjustments, net of tax Comprehensive income (loss)	(25,367 2,021 18,896	)			(25,367 459 21,378	)	25,367 (2,021 (77,272	)	(25,367 2,021 18,896	)
Net comprehensive loss attributable to noncontrolling interests	_		_		(3,158	)	_		(3,158	)
noncontrolling interests	\$18,896		\$55,894		\$ 24,536		\$(77,272	)	\$22,054	

Comprehensive income (loss) attributable to Titan

# TITAN INTERNATIONAL, INC. Notes to Consolidated Condensed Financial Statements (Unaudited)

(Amounts in thousands)	Consolidating June 30, 2014	g Condensed Ba	alance Sheets		
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Assets					
Cash and cash equivalents	\$91,778	\$5	\$71,171	<b>\$</b> —	\$162,954
Accounts receivable, net		112,903	189,601		302,504
Inventories		114,696	272,004		386,700
Prepaid and other current assets	35,499	28,138	58,622		122,259
Total current assets	127,277	255,742	591,398		974,417
Property, plant and equipment, net	8,085	172,248	423,684		604,017
Investment in subsidiaries	887,704		122,182	(1,009,886 )	
Other assets	36,778	357	146,941	_	184,076
Total assets	\$1,059,844	\$428,347	\$ 1,284,205	\$(1,009,886)	\$1,762,510
Liabilities and Stockholders' Equity					
Short-term debt	\$	<b>\$</b> —	\$ 26,498	<b>\$</b> —	\$26,498
Accounts payable	320	15,694	184,534		200,548
Other current liabilities	22,860	50,198	70,489	_	143,547
Total current liabilities	23,180	65,892	281,521		370,593
Long-term debt	460,161	_	41,307	_	501,468
Other long-term liabilities	31,401	13,841	79,591		124,833
Intercompany accounts	(135,639)	(155,584)	291,223	_	_
Titan stockholders' equity	680,741	504,198	505,688	(1,009,886)	680,741
Noncontrolling interests	_	_	84,875		84,875
Total liabilities and stockholders' equity	\$1,059,844	\$428,347	\$ 1,284,205	\$(1,009,886)	\$1,762,510

# TITAN INTERNATIONAL, INC. Notes to Consolidated Condensed Financial Statements (Unaudited)

(Amounts in thousands)	Consolidating December 31	g Condensed Ba , 2013	alance Sheets		
	Titan Intl., Inc. (Parent)	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Assets					
Cash and cash equivalents	\$81,472	\$4	\$ 107,884	<b>\$</b> —	\$189,360
Restricted cash	_		14,268		14,268
Accounts receivable, net	_	89,259	173,794		263,053
Inventories		129,113	255,807		384,920
Prepaid and other current assets	80,876	20,416	54,985		156,277
Total current assets	162,348	238,792	606,738		1,007,878
Property, plant and equipment, net	9,885	206,928	421,994		638,807
Investment in subsidiaries	884,222		141,752	(1,025,974)	
Other assets	34,259	387	139,900		174,546
Total assets	\$1,090,714	\$446,107	\$ 1,310,384	\$(1,025,974)	\$1,821,231
Liabilities and Stockholders' Equity					
Short-term debt	<b>\$</b> —	<b>\$</b> —	\$75,061	<b>\$</b> —	\$75,061
Accounts payable	368	12,525	163,826	_	176,719
Other current liabilities	15,278	58,001	61,512		134,791
Total current liabilities	15,646	70,526	300,399		386,571
Long-term debt	460,161		37,533		497,694
Other long-term liabilities	40,658	15,571	82,701	_	138,930
Intercompany accounts	(113,474)	(147,529)	261,003	_	_
Titan stockholders' equity	687,723	507,539	518,435	(1,025,974)	687,723
Noncontrolling interests	_	_	110,313	_	110,313
Total liabilities and stockholders' equity	\$1,090,714	\$446,107	\$ 1,310,384	\$(1,025,974)	\$1,821,231

## TITAN INTERNATIONAL, INC. Notes to Consolidated Condensed Financial Statements (Unaudited)

(Amounts in thousands)  Consolidating Condensed Statements of Cash Flows For the Six Months Ended June 30, 2014						n Flows		
	Titan Intl., Inc. (Parent)		Guarantor Subsidiaries		Non-Guaran Subsidiaries	tor	Consolidated	[
Net cash provided by operating activities	\$11,495		\$4,430		\$27,130		\$43,055	
Cash flows from investing activities:								
Capital expenditures	(667	)	(4,770	)	(25,446	)	(30,883	)
Acquisition of additional interest	(49	)	_		(13,346	)	(13,395	)
Decrease in restricted cash deposits			_		14,268		14,268	
Other, net			341		2,900		3,241	
Net cash used for investing activities	(716	)	(4,429	)	(21,624	)	(26,769	)
Cash flows from financing activities:								
Payment on debt	_		_		(53,393	)	(53,393	)
Term loan borrowing	_		_		6,217		6,217	
Proceeds from exercise of stock options	141		_				141	
Excess tax benefit from stock options exercised	(45	)	_				(45	)
Payment of financing fees	(33	)	_		_		(33	)
Dividends paid	(536	)	_		_		(536	)
Net cash used for financing activities	(473	)	_		(47,176	)	(47,649	)
Effect of exchange rate change on cash			_		4,957		4,957	
Net increase (decrease) in cash and cash equivalents	10,306		1		(36,713	)	(26,406	)
Cash and cash equivalents, beginning of period	81,472		4		107,884		189,360	
Cash and cash equivalents, end of period	\$91,778		\$5		\$71,171		\$162,954	

Notes to Consolidated Condensed Financial Statements (Unaudited)

(Amounts in thousands)  Consolidating Condensed Statements of Consolidating Condensed Statements (Consolidation Condensed Statements) (Condensed S							sh Flows			
	Titan Intl., Inc. (Parent)		Guarantor Subsidiaries		Non-Guaran Subsidiaries	tor	Consolidated	ı		
Net cash provided by (used for) operating activities	\$(100,008	)	\$15,562		\$ 171,056		\$86,610			
Cash flows from investing activities:										
Capital expenditures	(3,189	)	(15,564	)	(-,,	)	(36,068	)		
Acquisitions, net of cash acquired	_		_		(1,671	)	(1,671	)		
Additional equity investment in Wheels India	_		_		(8,017	)	(8,017	)		
Insurance Proceeds					2,879		2,879			
Other, net			2		177		179			
Net cash used for investing activities	(3,189	)	(15,562	)	(23,947	)	(42,698	)		
Cash flows from financing activities:										
Proceeds from borrowings	345,313						345,313			
Payment on debt					(155,082	)	(155,082	)		
Term loan borrowing					25,157		25,157			
Convertible note conversion	(14,090	)			_		(14,090	)		
Proceeds from exercise of stock options	841				_		841			
Excess tax benefit from stock options exercised	(42	)			_		(42	)		
Payment of financing fees	(5,452	)			_		(5,452	)		
Dividends paid	(511	)			_		(511	)		
Net cash provided by (used for) financing activities	326,059				(129,925	)	196,134			
Effect of exchange rate change on cash					(4,773	)	(4,773	)		
Net increase in cash and cash equivalents	222,862				12,411		235,273			
Cash and cash equivalents, beginning of period	103,154		4		85,956		189,114			
Cash and cash equivalents, end of period	\$326,016		\$4		\$ 98,367		\$424,387			

Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's discussion and analysis of financial condition and results of operations (MD&A) is designed to provide a reader of these financial statements with a narrative from the perspective of the management of Titan International, Inc. (Titan or the Company) on Titan's financial condition, results of operations, liquidity and other factors which may affect the Company's future results. The MD&A in this quarterly report should be read in conjunction with the MD&A in Titan's 2013 annual report on Form 10-K filed with the Securities and Exchange Commission on February 20, 2014.

#### FORWARD-LOOKING STATEMENTS

This Form 10-Q contains forward-looking statements, including statements regarding, among other items:

- Anticipated trends in the Company's business
- Future expenditures for capital projects
- The Company's ability to continue to control costs and maintain quality
- Ability to meet conditions of loan agreements
- The Company's business strategies, including its intention to introduce new products
- Expectations concerning the performance and success of the Company's existing and new products
- The Company's intention to consider and pursue acquisition and divestiture opportunities

Readers of this Form 10-Q should understand that these forward-looking statements are based on the Company's expectations and are subject to a number of risks and uncertainties (including, but not limited to, the factors discussed in Item 1A, Risk Factors of the Company's most recent annual report on Form 10-K), certain of which are beyond the Company's control.

Actual results could differ materially from these forward-looking statements as a result of certain factors, including:

The effect of a recession on the Company and its customers and suppliers

Changes in the Company's end-user markets as a result of world economic or regulatory influences

Changes in the marketplace, including new products and pricing changes by the Company's competitors

Ability to maintain satisfactory labor relations

Unfavorable outcomes of legal proceedings

Availability and price of raw materials

Levels of operating efficiencies

Unfavorable product liability and warranty claims

Actions of domestic and foreign governments

Geopolitical uncertainties relating to Russia could have a negative impact on the Company's sales and results of operations at the recently acquired Voltyre-Prom business

Results of investments

Fluctuations in currency translations

Climate change and related laws and regulations

Risks associated with environmental laws and regulations

Any changes in such factors could lead to significantly different results. The Company cannot provide any assurance that the assumptions referred to in the forward-looking statements or otherwise are accurate or will prove to transpire. Any assumptions that are inaccurate or do not prove to be correct could have a material adverse effect on the Company's ability to achieve the results as indicated in forward-looking statements. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. In light of these risks and uncertainties, there can be no assurance that the forward-looking information contained in this document will in fact transpire.

Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **OVERVIEW**

Titan International, Inc. and its subsidiaries are leading manufacturers of wheels, tires, wheel and tire assemblies, and undercarriage systems and components for off-highway vehicles used in the agricultural, earthmoving/construction and consumer segments. Titan manufactures both wheels and tires for the majority of these market applications, allowing the Company to provide the value-added service of delivering complete wheel and tire assemblies. The Company offers a broad range of products that are manufactured in relatively short production runs to meet the specifications of original equipment manufacturers (OEMs) and/or the requirements of aftermarket customers.

Agricultural Segment: Titan's agricultural rims, wheels, tires and undercarriage systems and components are manufactured for use on various agricultural and forestry equipment, including tractors, combines, skidders, plows, planters and irrigation equipment, and are sold directly to OEMs and to the aftermarket through independent distributors, equipment dealers and Titan's own distribution centers.

Earthmoving/Construction Segment: The Company manufactures rims, wheels, tires and undercarriage systems and components for various types of off-the-road (OTR) earthmoving, mining, military and construction equipment, including skid steers, aerial lifts, cranes, graders and levelers, scrapers, self-propelled shovel loaders, articulated dump trucks, load transporters, haul trucks, backhoe loaders, crawler tractors, lattice cranes, shovels and hydraulic excavators.

Consumer Segment: Titan manufactures bias truck tires in Latin America, provides wheels and tires and assembles brakes, actuators and components for the domestic boat, recreational and utility trailer markets. Titan also offers select products for ATVs, turf, and golf cart applications.

The Company's major OEM customers include large manufacturers of off-highway equipment such as AGCO Corporation, CNH Global N.V., Deere & Company, Hitachi Construction Machinery, Kubota Corporation and Liebherr Group, in addition to many other off-highway equipment manufacturers. The Company distributes products to OEMs, independent and OEM-affiliated dealers, and through a network of distribution facilities.

The table provides highlights for the quarter ended June 30, 2014, compared to 2013 (amounts in thousands):

	2014	2013	% Decrease	
Net sales	\$523,731	\$593,291	(12	)%
Gross profit	22,560	86,655	(74	)%
Income (loss) from operations	(29,467	) 36,906	(180	)%
Net income (loss)	(24,891	) 22,856	(209	)%

Quarter: The Company recorded sales of \$523.7 million for the second quarter of 2014, which were 12% lower than the second quarter 2013 sales of \$593.3 million. The lower sales levels were primarily the result of decreased demand in the mining industry and reduced demand for larger products used in the agricultural market.

The Company's gross profit was \$22.6 million, or 4.3% of net sales, for the second quarter of 2014, compared to \$86.7 million, or 14.6% of net sales, in 2013. Loss from operations was \$29.5 million for the second quarter of 2014, compared to income from operations of \$36.9 million in 2013. Net loss was \$24.9 million for the second quarter of 2014, compared to net income of \$22.9 million in 2013. Basic loss per share was \$(.38) in the second quarter of 2014, compared to earnings per share of \$.43 in 2013. Gross profit and income from operations decreased primarily as a

result of a significant decrease in demand for our products used in the mining industry. Generally, there are higher margins associated with the larger, more complex mining tires. As a consequence, this drove additional erosion in gross profit due to price reductions and reduced leverage/productivity on lower sales. In the second quarter of 2014, the Company recorded an asset impairment of \$23.2 million on machinery, equipment and molds used to produce giant mining tires. In addition, the Company recorded an inventory writedown of \$11.6 million to adjust the value of mining product inventory to estimated market value. Decreased demand for larger products used in the agricultural market also had a negative impact on gross profit and income from operations. Net income and earnings per share for the second quarter of 2013 were positively affected by the gain on earthquake insurance recovery of \$22.5 million.

Management's Discussion and Analysis of Financial Condition and Results of Operations

The table provides highlights for six months ended June 30, 2014, compared to 2013 (amounts in thousands):

	2014	2013	% Decrease	;
Net sales	\$1,062,671	\$1,171,678	(9	)%
Gross profit	77,110	183,406	(58	)%
Income (loss) from operations	(29,203	) 84,789	(134	)%
Net income (loss)	(30,019	) 42,245	(171	)%

Year-to-date: The Company recorded sales of \$1,062.7 million for the six months ended June 30, 2014, which were 9% lower than the six months ended June 30, 2013 sales of \$1,171.7 million. The lower sales levels were primarily the result of decreased demand in the mining industry and reduced demand for larger products used in the agricultural market.

The Company's gross profit was \$77.1 million, or 7.3% of net sales, for the six months ended June 30, 2014, compared to \$183.4 million, or 15.7% of net sales, in 2013. Loss from operations was \$29.2 million for the six months ended June 30, 2014, compared to income from operations of \$84.8 million in 2013. Net loss was \$30.0 million for the six months ended June 30, 2014, compared to net income of \$42.2 million in 2013. Basic loss per share was \$(.34) in the six months ended June 30, 2014, compared to income per share of \$.81 in 2013. Gross profit and income from operations decreased primarily as a result of a significant decrease in demand for our products used in the mining industry. Generally, there are higher margins associated with the larger, more complex mining tires. As a consequence, this drove additional erosion in gross profit due to price reductions and reduced leverage/productivity on lower sales. In the second quarter of 2014, the Company recorded an asset impairment of \$23.2 million on machinery, equipment and molds used to produce giant mining tires. In addition, the Company recorded an inventory writedown of \$11.6 million to adjust the value of mining product inventory to estimated market value. Decreased demand for larger products used in the agricultural market also had a negative impact on gross profit and income from operations. Net income and earnings per share for the six months ended June 30, 2013 were positively affected by the gain on earthquake insurance recovery of \$22.5 million.

#### CRITICAL ACCOUNTING ESTIMATES

Preparation of the financial statements and related disclosures in compliance with accounting principles generally accepted in the United States of America requires the application of appropriate technical accounting rules and guidance, as well as the use of estimates. The Company's application of these policies involves assumptions that require difficult subjective judgments regarding many factors, which, in and of themselves, could materially impact the financial statements and disclosures. A future change in the estimates, assumptions or judgments applied in determining the following matters, among others, could have a material impact on future financial statements and disclosures.

#### Asset and Business Acquisitions

The allocation of purchase price for asset and business acquisitions requires management estimates and judgment as to expectations for future cash flows of the acquired assets and business and the allocation of those cash flows to identifiable intangible assets in determining the estimated fair value for purchase price allocations. If the actual results differ from the estimates and judgments used in determining the purchase price allocations, impairment losses could occur. To aid in establishing the value of any intangible assets at the time of acquisition, the Company typically engages a professional appraisal firm.

## Inventories

Inventories are valued at lower of cost or market. At June 30, 2014, approximately 11% of the Company's inventories were valued under the last-in, first-out (LIFO) method. The majority of steel material inventory and related work-in-process and finished goods are accounted for under the LIFO method. The remaining inventories were valued under the first-in, first-out (FIFO) method or average cost method. Market value is estimated based on current selling prices. Estimated provisions are established for slow-moving and obsolete inventory.

#### TITAN INTERNATIONAL, INC.

Management's Discussion and Analysis of Financial Condition and Results of Operations

### Impairment of Goodwill

The Company reviews goodwill to assess recoverability from future operations during the fourth quarter of each annual reporting period, and whenever events and circumstances indicate that the carrying values may not be recoverable. In the second quarter of 2014, several large mining equipment manufacturers significantly decreased their sales forecast for mining equipment. The Company's sales of mining product were deteriorating at an accelerated pace. Therefore, related to the earthmoving/construction segment, the Company reviewed \$12.2 million of Australia goodwill for impairment in the second quarter of 2014. The recoverability of the goodwill was evaluated by estimating future discounted cash flows. In determining the estimated future cash flows, the Company considered current and projected future levels of income as well as business trends and economic conditions. Impairment was not identified. However, the calculated excess value was less than 10% and there may be potential risk of future impairment if cash flows or other estimates would change.

#### Income Taxes

Deferred income tax provisions are determined using the liability method whereby deferred tax assets and liabilities are recognized based upon temporary differences between the financial statement and income tax basis of assets and liabilities. The Company assesses the realizability of its deferred tax asset positions and recognizes and measures uncertain tax positions in accordance with accounting standards for income taxes.

### **Retirement Benefit Obligations**

Pension benefit obligations are based on various assumptions used by third-party actuaries in calculating these amounts. These assumptions include discount rates, expected return on plan assets, mortality rates and other factors. Revisions in assumptions and actual results that differ from the assumptions affect future expenses, cash funding requirements and obligations. The Company has three frozen defined benefit pension plans in the United States and pension plans in several foreign countries. During the first six months of 2014, the Company contributed cash funds of \$2.3 million to its pension plans. Titan expects to contribute approximately \$3.6 million to these pension plans during the remainder of 2014. For more information concerning these costs and obligations, see the discussion of the "Pensions" and Note 27 to the Company's financial statements on Form 10-K for the fiscal year ended December 31, 2013.

#### **Product Warranties**

The Company provides limited warranties on workmanship of its products in all market segments. The majority of the Company's products have a limited warranty that ranges from zero to ten years, with certain products being prorated after the first year. The Company calculates a provision for warranty expense based on past warranty experience. Actual warranty expense may differ from historical experience. The Company's warranty accrual was \$32.6 million at June 30, 2014, and \$33.1 million at December 31, 2013.

Management's Discussion and Analysis of Financial Condition and Results of Operations

## **RESULTS OF OPERATIONS**

Highlights for the three and six months ended June 30, 2014, compared to 2013 (amounts in thousands):

	Three montl	hs ended		Six months e	ended		
	June 30,			June 30,			
	2014	2013		2014		2013	
Net sales	\$523,731	\$593,291		\$1,062,671		\$1,171,678	
Cost of sales	466,374	506,636		950,764		988,272	
Mining asset impairment and inventory writedown	34,797	_		34,797			
Gross profit	22,560	86,655		77,110		183,406	
Gross profit percentage	4.3	% 14.6	%	7.3	%	15.7	%

#### Net Sales

Quarter: Net sales for the quarter ended June 30, 2014, were \$523.7 million compared to \$593.3 million in 2013, a decrease of 12%. Sales decreased 14% as the result of price/mix reductions driven from decreased demand for our products used in the mining industry and larger agricultural products. In addition, overall volume decreased 2%. The decrease in net sales was offset by the inclusion of the recently acquired Voltyre-Prom business which recorded \$25.0 million in sales, and increased sales 4%.

Year-to-date: Net sales for the six months ended June 30, 2014, were \$1,062.7 million compared to \$1,171.7 million in 2013, a decrease of 9%. Sales decreased 13% as the result of price/mix reductions driven from decreased demand for our products used in the mining industry and larger agricultural products. Unfavorable currency translation decreased sales by 1%. The decrease in net sales was offset by the inclusion of the recently acquired Voltyre-Prom business which recorded \$54.6 million in sales, and increased sales 5%. Volume was flat.

### Cost of Sales, Mining Asset Impairment, Mining Inventory Writedown and Gross Profit

Quarter: Cost of sales was \$466.4 million for the quarter ended June 30, 2014, compared to \$506.6 million in 2013. Gross profit for the second quarter of 2014 was \$22.6 million, or 4.3% of net sales, compared to \$86.7 million, or 14.6% of net sales for the second quarter of 2013. Gross profit and income from operations decreased primarily as a result of a significant decrease in demand for our products used in the mining industry. Generally, there are higher margins associated with the larger, more complex mining tires. As a consequence, this drove additional erosion in gross profit due to price reductions and reduced leverage/productivity on lower sales. In the second quarter of 2014, the Company recorded an asset impairment of \$23.2 million on machinery, equipment and molds used to produce giant mining tires. In addition, the Company recorded an inventory writedown of \$11.6 million to adjust the value of mining product inventory to estimated market value. Decreased demand for larger products used in the agricultural market also had a negative impact on gross profit.

Year-to-date: Cost of sales was \$950.8 million for the six months ended June 30, 2014, compared to \$988.3 million in 2013. Gross profit for the six months ended June 30, 2014, was \$77.1 million or 7.3% of net sales, compared to \$183.4 million, or 15.7% of net sales in 2013. Gross profit and income from operations decreased primarily as a result of a significant decrease in demand for our products used in the mining industry. Generally, there are higher margins associated with the larger, more complex mining tires. As a consequence, this drove additional erosion in gross profit due to price reductions and reduced leverage/productivity on lower sales. In the second quarter of 2014, the Company recorded an asset impairment of \$23.2 million on machinery, equipment and molds used to produce giant mining tires.

In addition, the Company recorded an inventory writedown of \$11.6 million to adjust the value of mining product inventory to estimated market value. Decreased demand for larger products used in the agricultural market also had a negative impact on gross profit.

### TITAN INTERNATIONAL, INC.

Management's Discussion and Analysis of Financial Condition and Results of Operations

## Selling, General and Administrative Expenses

Selling, general and administrative expenses were as follows (amounts in thousands):

	Three months ended			Six months		
	June 30,			June 30,		
	2014	2013		2014	2013	
Selling, general and administrative	\$45,008	\$43,653		\$91,843	\$86,096	
Percentage of net sales	8.6	% 7.4	%	8.6	% 7.3	%

Quarter: Selling, general and administrative (SG&A) expenses for the second quarter of 2014 were \$45.0 million, or 8.6% of net sales, compared to \$43.7 million, or 7.4% of net sales, for 2013. The higher SG&A expenses were primarily the result of approximately \$4 million of SG&A expenses at recently acquired facilities, offset by a decrease in incentive compensation and a reduction of bad debt expense. The increase in SG&A as a percentage of sales was primarily the result of higher SG&A percentages at recently acquired facilities.

Year-to-date: Selling, general and administrative (SG&A) expenses for the six months ended June 30, 2014 were \$91.8 million, or 8.6% of net sales, compared to \$86.1 million, or 7.3% of net sales, for 2013. The higher SG&A expenses were primarily the result of approximately \$9 million of SG&A expenses at recently acquired facilities, offset by a decrease in incentive compensation and a reduction of bad debt expense. The increase in SG&A as a percentage of sales was primarily the result of higher SG&A percentages at recently acquired facilities.

#### Research and Development Expenses

Research and development expenses were as follows (amounts in thousands):

	Three months ended			Six months ended			
	June 30,			June 30,			
	2014	2013		2014	,	2013	
Research and development	\$3,189	\$2,801		\$6,899		\$5,503	
Percentage of net sales	0.6	% 0.5	%	0.6	% (	0.5	%

Quarter: Research and development (R&D) expenses for the second quarter of 2014 were \$3.2 million, or 0.6% of net sales, compared to \$2.8 million, or 0.5% of net sales, for 2013.

Year-to-date: Expenses for R&D were \$6.9 million, or 0.6% of net sales for the six months ended June 30, 2014, compared to \$5.5 million, or 0.5% of net sales, for 2013. Increased R&D for tire testing for the U.S. tire facilities of approximately \$1 million contributed to the increase.

#### Royalty Expense

Royalty expense was as follows (amounts in thousands):

	Three month	Three months ended June 30,		ended
	June 30,			
	2014	2013	2014	2013
Royalty expense	\$3,830	\$3,295	\$7,571	\$7,018

The Company has a trademark license agreement with The Goodyear Tire & Rubber Company to manufacture and sell certain tires in North America and Latin America under the Goodyear name. The North American and Latin American farm tire royalties were prepaid through March 2018 as a part of the 2011 Goodyear Latin American farm

tire acquisition. In May 2012, the Company and Goodyear entered into an agreement under which Titan will sell certain non-farm tire products directly to third party customers and pay a royalty to Goodyear.

### TITAN INTERNATIONAL, INC.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Quarter: Royalty expenses were \$3.8 million and \$3.3 million for the quarters ended June 30, 2014 and 2013, respectively. As sales subject to the license agreement increased in the second quarter of 2014, the Company's royalty expense increased accordingly.

Year-to-date: Year-to-date royalty expenses recorded were \$7.6 million and \$7.0 million for the six months ended June 30, 2014 and 2013, respectively. As sales subject to the license agreement increased in the first half of 2014, the Company's royalty expense increased accordingly.

### Income (Loss) from Operations

Income (loss) from operations was as follows (amounts in thousands):

_	Three months ended				Six months ended			
	June 30,				June 30,			
	2014		2013		2014		2013	
Income (loss) from operations	\$(29,467	)	\$36,906		\$(29,203	)	\$84,789	
Percentage of net sales	(5.6	)%	6.2	%	(2.7	)%	7.2	%

Quarter: Loss from operations for the second quarter of 2014, was \$(29.5) million, or (5.6)% of net sales, compared to income of \$36.9 million, or 6.2% of net sales, in 2013. This decrease was the net result of the items previously discussed.

Year-to-date: Loss from operations for the six months ended June 30, 2014, was \$(29.2) million, or (2.7)% of net sales, compared to income of \$84.8 million, or 7.2% of net sales, in 2013. This decrease was the net result of the items previously discussed.

#### Interest Expense

Interest expense was as follows (amounts in thousands):

_	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
Interest expense	\$8,926	\$13,069	\$18,185	\$23,510

Quarter: Interest expense was \$8.9 million and \$13.1 million for the quarters ended June 30, 2014, and 2013, respectively. Interest expense for the second quarter of 2014 decreased primarily as a result of the repurchase of the 7.875% senior secured notes in the fourth quarter of 2013, and decreased debt balances at Titan Europe.

Year-to-date: Year-to-date interest expense was \$18.2 million and \$23.5 million for the six months ended June 30, 2014, and 2013, respectively. Interest expense for the first half of 2014 decreased primarily as a result of the repurchase of the 7.875% senior secured notes in the fourth quarter of 2013, and decreased debt balances at Titan Europe.

### TITAN INTERNATIONAL, INC.

Management's Discussion and Analysis of Financial Condition and Results of Operations

## Convertible Debt Conversion Charge

Convertible debt conversion charge was as follows (amounts in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
Convertible debt conversion charge	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	\$7,273

In the first quarter of 2013, the Company closed an Exchange Agreement with a note holder of the convertible notes. The two parties privately negotiated an agreement to exchange approximately \$52.7 million in aggregate principal amount of the convertible notes for approximately 4.9 million shares of the Company's common stock plus a cash payment totaling \$14.2 million. In connection with this exchange, the Company recognized a charge of \$7.3 million in accordance with accounting standards for debt conversion.

## Gain on Earthquake Insurance Recovery

Gain on earthquake insurance recovery (amounts in thousands):

	Three mon	ths ended	Six months ended	
	June 30,		June 30,	
	2014	2013	2014	2013
Gain on earthquake insurance recovery	\$	\$22,451	\$	\$22,451

Titan Europe's wheel manufacturing facility in Finale Emilia, Italy experienced damage from an earthquake in May 2012, prior to Titan's acquisition of Titan Europe. The plant was closed for production during initial remedial work. This resulted in a limited transfer of production to other facilities within Titan Europe as well as sourcing product from facilities in the U.S. owned by Titan and competitors. In the second quarter of 2013, Titan received a final insurance settlement payment of \$38.7 million, which offset the earthquake insurance receivable and resulted in a gain of \$22.5 million.

#### Other Income (Expense)

Other income (expense) was as follows (amounts in thousands):

	Three months ended			Six months	ended	
	June 30,			June 30,		
	2014	2013		2014	2013	
Other income (expense)	\$6,335	\$(2,429	)	\$6,851	\$(1,010	)

Quarter: Other income was \$6.3 million for the quarter ended June 30, 2014, as compared to other expense of \$2.4 million in 2013. For the quarter ended June 30, 2014, the Company recorded currency exchange income of \$3.7 million, discount amortization on prepaid royalty of \$0.8 million, and Wheels India Limited equity income of \$0.5 million. The Company recorded currency exchange loss of \$6.1 million, offset by interest income of \$1.5 million and \$0.8 million in discount amortization on prepaid royalty for the quarter ended June 30, 2013.

Year-to-date: Other income was \$6.9 million for the six months ended June 30, 2014, as compared to other expense of \$1.0 million in 2013. For the six months ended June 30, 2014, the Company recorded currency exchange income of \$2.1 million, discount amortization on prepaid royalty of \$1.5 million, Wheels India Limited equity income of \$1.0 million, and interest income of \$0.6 million. The Company recorded currency exchange loss of \$6.7 million, offset by interest income of \$1.9 million and \$1.7 million in discount amortization on prepaid royalty for the first half of 2013.

### TITAN INTERNATIONAL, INC.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Provision (Benefit) for Income Taxes

Provision (benefit) for income taxes was as follows (amounts in thousands):

	Three mon	ths ended	Six months ended	
	June 30,		June 30,	
	2014	2013	2014	2013
Provision (benefit) for income taxes	\$(7,167	) \$21,003	\$(10,518	) \$33,202

Quarter: The Company recorded a benefit for income taxes of \$(7.2) million for the quarter ended June 30, 2014, as compared to income tax expense of \$21.0 million in 2013. The Company's effective income tax rate was 22% and 48% for the three months ended June 30, 2014 and 2013, respectively.

Year-to-date: The Company recorded a benefit for income taxes of \$(10.5) million for the six months ended June 30, 2014, as compared to income tax expense of \$33.2 million in 2013. The Company's effective income tax rate was 26% and 44% for the six months ended June 30, 2014 and 2013, respectively.

The Company's 2014 income tax benefit and rate differs from the amount of income tax determined by applying the U.S. Federal income tax rate to pre-tax income primarily as a result of state income tax expense, unrecognized tax benefits, foreign earnings, and domestic production activities deduction.

The Company's 2013 income tax expense and rate differs from the amount of income tax determined by applying the U.S. Federal income tax rate to pre-tax income primarily as a result of state income tax expense, expense for unrecognized tax benefits, foreign earnings, domestic production activities deduction, and tax deductible expenses related to the convertible bond repurchase.

Net Income (Loss)

Net income (loss) was as follows (amounts in thousands):

	Three month	Six months ended			
	June 30,		June 30,		
	2014	2013	2014	2013	
Net income (loss)	\$(24,891	) \$22,856	\$(30,019	) \$42,245	

Quarter: Net loss for the second quarter of June 30, 2014, was \$24.9 million, compared to net income of \$22.9 million in 2013. For the quarters ended June 30, 2014 and 2013, basic earnings per share were \$(.38) and \$.43, respectively, and diluted earnings per share were \$(.38) and \$.40, respectively. The Company's net income and earnings per share were lower due to the items previously discussed.

Year-to-date: Net loss for the six months ended June 30, 2014, was \$30.0 million, compared to net income of \$42.2 million in 2013. For the six months ended June 30, 2014 and 2013, basic earnings per share were \$(.34) and \$.81, respectively, and diluted earnings per share were \$(.34) and \$.74, respectively. The Company's net income and earnings per share were lower due to the items previously discussed.

Management's Discussion and Analysis of Financial Condition and Results of Operations

## Agricultural Segment Results

Agricultural segment results were as follows (amounts in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
Net sales	\$285,274	\$323,943	\$602,440	\$634,496
Gross profit	42,517	56,150	89,782	110,220
Income from operations	28,078	45,686	58,619	87,301

Quarter: Net sales in the agricultural market were \$285.3 million for the quarter ended June 30, 2014, as compared to \$323.9 million in 2013, a decrease of 12%. Sales volume decreased 13% primarily from reduced demand for larger agricultural products; also contributing to a 4% sales reduction associated with the price/mix impact. The decrease in net sales was offset by the inclusion of the recently acquired Voltyre-Prom business that increased sales 5%.

Gross profit in the agricultural market was \$42.5 million for the quarter ended June 30, 2014, as compared to \$56.2 million in 2013. Income from operations in the agricultural market was \$28.1 million for the quarter ended June 30, 2014, as compared to \$45.7 million in 2013. The Company's gross profit, as a percentage of net sales, and income from operations decreased as a result of the initial lower margin at the recently acquired Voltyre-Prom business. Lower demand for larger products used in the agricultural market also had a negative impact on gross profit.

Year-to-date: Net sales in the agricultural market were \$602.4 million for the six months ended June 30, 2014, as compared to \$634.5 million in 2013, a decrease of 5%. Sales volume decreased 7% from reduced demand for larger agricultural products; also contributing to a 3% sales reduction associated with the price/mix impact. Unfavorable currency translation decreased sales by 1%. The decrease in net sales was offset by the inclusion of the recently acquired Voltyre-Prom business that increased sales 6%.

Gross profit in the agricultural market was \$89.8 million for the six months ended June 30, 2014, as compared to \$110.2 million in 2013. Income from operations in the agricultural market was \$58.6 million for the six months ended June 30, 2014, as compared to \$87.3 million in 2013. The Company's gross profit, as a percentage of net sales, and income from operations decreased as a result of the initial lower margin at the recently acquired Voltyre-Prom business. Lower demand for larger products used in the agricultural market also had a negative impact on gross profit.

Management's Discussion and Analysis of Financial Condition and Results of Operations

## Earthmoving/Construction Segment Results

Earthmoving/construction segment results were as follows (amounts in thousands):

	Γ	Three months ended		Six months ended		
	J	une 30,		June 30,		
	2	014	2013	2014	2013	
Net sales	\$	163,961	\$208,226	\$316,901	\$417,842	
Gross profit (loss)	(	23,255 )	26,820	(19,457)	64,315	
Income (loss) from operations	(	38,235	8,519	(49,329)	29,198	

Quarter: The Company's earthmoving/construction market net sales were \$164.0 million for the quarter ended June 30, 2014, as compared to \$208.2 million in 2013, a decrease of 21%. Sales decreased 32% as the result of price/mix reductions which resulted primarily from reduced demand for our products used in the mining industry. The decrease in net sales was offset by increases in: volume of 7% primarily from increases in construction products; inclusion of recently acquired Voltyre-Prom business of 2%; and favorable currency translation of 2%.

Gross profit in the earthmoving/construction market was \$(23.3) million for the quarter ended June 30, 2014, as compared to \$26.8 million in 2013. The Company's earthmoving/construction market loss from operations was \$(38.2) million for the quarter ended June 30, 2014, as compared to income from operations of \$8.5 million in 2013. Gross profit and income from operations decreased primarily as a result of a significant decrease in demand for our products used in the mining industry. Generally, there are higher margins associated with the larger, more complex mining tires. As a consequence, this drove additional erosion in gross profit due to price reductions and reduced leverage/productivity on lower sales. In the second quarter of 2014, the Company recorded an asset impairment of \$23.2 million on machinery, equipment and molds used to produce giant mining tires. In addition, the Company recorded an inventory writedown of \$11.6 million to adjust the value of mining product inventory to estimated market value.

Year-to-date: The Company's earthmoving/construction market net sales were \$316.9 million for the six months ended June 30, 2014, as compared to \$417.8 million in 2013, a decrease of 24%. Sales decreased 31% as the result of price/mix reductions which resulted largely from reduced demand for larger products used in the mining industry. The decrease in net sales was offset by increases in: volume of 4% primarily from increases in construction products; inclusion of recently acquired Voltyre-Prom business of 2%; and favorable currency translation of 1%.

Gross profit in the earthmoving/construction market was \$(19.5) million for the six months ended June 30, 2014, as compared to \$64.3 million in 2013. The Company's earthmoving/construction market loss from operations was \$(49.3) million for the six months ended June 30, 2014, as compared to income from operations of \$29.2 million in 2013. Gross profit and income from operations decreased primarily as a result of a significant decrease in demand for our products used in the mining industry. Generally, there are higher margins associated with the larger, more complex mining tires. As a consequence, this drove additional erosion in gross profit due to price reductions and reduced leverage/productivity on lower sales. In the second quarter of 2014, the Company recorded an asset impairment of \$23.2 million on machinery, equipment and molds used to produce giant mining tires. In addition, the Company recorded an inventory writedown of \$11.6 million to adjust the value of mining product inventory to estimated market value.

Management's Discussion and Analysis of Financial Condition and Results of Operations

## **Consumer Segment Results**

Consumer segment results were as follows (amounts in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2014	2013	2014	2013
Net sales	\$74,496	\$61,122	\$143,330	\$119,340
Gross profit	4,114	4,331	8,196	10,478
Income (loss) from operations	(1,814	) 1,027	(3,374	) 4,169

Quarter: Consumer market net sales were \$74.5 million for quarter ended June 30, 2014, as compared to \$61.1 million in 2013. Sales in the consumer market increased primarily as the result of increased consumer sales at overseas facilities.

Gross profit from the consumer market was \$4.1 million for the quarter ended June 30, 2014, as compared to \$4.3 million in 2013. Consumer market loss from operations was \$(1.8) million for the quarter ended June 30, 2014, as compared to income from operations of \$1.0 million in 2013.

Year-to-date: Consumer market net sales were \$143.3 million for the six months ended June 30, 2014, as compared to \$119.3 million in 2013. Sales in the consumer market increased primarily as the result of increased consumer sales at overseas facilities.

Gross profit from the consumer market was \$8.2 million for the quarter ended June 30, 2014, as compared to \$10.5 million in 2013. Consumer market loss from operations was \$(3.4) million for the quarter ended June 30, 2014, as compared to income from operations of \$4.2 million in 2013.

Management's Discussion and Analysis of Financial Condition and Results of Operations

Segment Summary (Amounts in thousands)

#### Quarter

Three months ended June 30, 2014	Agricultural	Earthmoving/ Construction	Consumer	Corporate Expenses	Consolidated Totals
Net sales	\$285,274	\$163,961	\$74,496	\$	\$523,731
Gross profit (loss)	42,517	(23,255)	4,114	(816	) 22,560
Income (loss) from operations	28,078	(38,235)	(1,814	) (17,496	) (29,467 )
Three months ended June 30, 2013					
Net sales	\$323,943	208,226	\$61,122	\$—	\$593,291
Gross profit (loss)	56,150	26,820	4,331	(646	) 86,655
Income (loss) from operations	45,686	8,519	1,027	(18,326	) 36,906
Year-to-Date					
Six months ended June 30, 2014	Agricultural	Earthmoving/ Construction	Consumer	Corporate Expenses	Consolidated Totals
Six months ended June 30, 2014 Net sales	Agricultural \$602,440	_	Consumer \$143,330	Corporate Expenses \$—	Consolidated Totals \$1,062,671
·	C	Construction \$316,901		Expenses	Totals
Net sales	\$602,440	Construction \$316,901 (19,457 )	\$143,330	Expenses \$—	Totals \$1,062,671
Net sales Gross profit (loss)	\$602,440 89,782	Construction \$316,901 (19,457 )	\$143,330 8,196	Expenses \$— (1,411	Totals \$1,062,671 ) 77,110
Net sales Gross profit (loss) Income (loss) from operations	\$602,440 89,782	Construction \$316,901 (19,457 )	\$143,330 8,196	Expenses \$— (1,411	Totals \$1,062,671 ) 77,110
Net sales Gross profit (loss) Income (loss) from operations Six months ended June 30, 2013	\$602,440 89,782 58,619	Construction \$316,901 (19,457 ) (49,329 )	\$143,330 8,196 (3,374	Expenses \$— (1,411 ) (35,119	Totals \$1,062,671 ) 77,110 ) (29,203 )
Net sales Gross profit (loss) Income (loss) from operations Six months ended June 30, 2013 Net sales	\$602,440 89,782 58,619 \$634,496	Construction \$316,901 (19,457 ) (49,329 )	\$143,330 8,196 (3,374 \$119,340	Expenses \$— (1,411 ) (35,119 \$—	Totals \$1,062,671 ) 77,110 ) (29,203 ) \$1,171,678

## Corporate Expenses

Quarter: Income from operations on a segment basis does not include corporate expenses totaling \$17.5 million for the quarter ended June 30, 2014, as compared to \$18.3 million for 2013. Corporate expenses were composed of selling and marketing expenses of approximately \$8 million and \$8 million for the second quarter of 2014 and 2013, respectively, and administrative expenses of approximately \$10 million and \$11 million for the second quarter of 2014 and 2013, respectively. Corporate administrative expenses were approximately \$1 million lower for the second quarter of 2014 primarily due to a decrease in incentive compensation and lower group insurance expenses that were recorded on corporate entities.

Year-to-date: Income from operations on a segment basis does not include corporate expenses totaling \$35.1 million for the six months ended June 30, 2014, as compared to \$35.9 million for 2013. Corporate expenses were composed of selling and marketing expenses of approximately \$17 million and \$16 million for the six months ended June 30, 2014, and 2013, respectively; and administrative expenses of approximately \$18 million and \$20 million for the six months ended June 30, 2014, and 2013, respectively. Corporate selling & marketing expenses were approximately \$1 million higher for the six months ended June 30, 2014 primarily due to increased information technology expenses. Corporate administrative expenses were approximately \$2 million lower for the six months ended June 30, 2014 primarily due to a decrease in incentive compensation and lower group insurance expenses that were recorded on corporate entities.

Management's Discussion and Analysis of Financial Condition and Results of Operations

#### MARKET RISK SENSITIVE INSTRUMENTS

The Company's risks related to foreign currencies, commodity prices and interest rates are consistent with those for 2013. For more information, see the "Market Risk Sensitive Instruments" discussion in the Company's Form 10-K for the fiscal year ended December 31, 2013.

#### **PENSIONS**

The Company has three frozen defined benefit pension plans covering certain employees or former employees of three U.S. subsidiaries. The Company also has pension plans covering certain employees of several foreign subsidiaries. These plans are described in Note 27 of the Company's Notes to Consolidated Financial Statements in the 2013 Annual Report on Form 10-K.

The Company's recorded liability for pensions is based on a number of assumptions, including discount rates, rates of return on investments, mortality rates and other factors. Certain of these assumptions are determined by the Company with the assistance of outside actuaries. Assumptions are based on past experience and anticipated future trends. These assumptions are reviewed on a regular basis and revised when appropriate. Revisions in assumptions and actual results that differ from the assumptions affect future expenses, cash funding requirements and the carrying value of the related obligations. Titan expects to contribute approximately \$3.6 million to these pension plans during the remainder of 2014.

#### LIQUIDITY AND CAPITAL RESOURCES

## Cash Flows

As of June 30, 2014, the Company had \$163.0 million of cash within various bank accounts.

(amounts in thousands)	June 30, December 31,		
	2014	2013	Change
Cash	\$162,954	\$189,360	\$(26,406)

The cash balance decreased by \$26.4 million from December 31, 2013, due to the following items.

### Operating Cash Flows

Summary of cash flows from operating activities:

(Amounts in thousands)	Six months ended June 30,		
	2014	2013	Change
Net income (loss)	\$(30,019	) \$42,245	\$(72,264)
Depreciation and amortization	46,815	40,031	6,784
Mining asset impairment	23,242	_	23,242
Mining inventory writedown	11,555	_	11,555
Convertible debt conversion charge	_	7,273	(7,273)
Gain on earthquake insurance recovery	_	(22,451	) 22,451
Insurance proceeds	_	35,808	(35,808)
Deferred income tax provision	(18,269	) 9,213	(27,482)
Accounts receivable	(28,989	) (48,349	) 19,360
Inventories	(3,046	) (14,599	) 11,553
Prepaid and other current assets	36,061	(15,634	) 51,695

Accounts payable	15,017	42,014	(26,997)
Other current liabilities	4,937	(402	) 5,339
Other liabilities	(12,719	) 4,677	(17,396)
Other operating activities	(1,530	) 6,784	(8,314)
Cash provided by operating activities	\$43,055	\$86,610	\$(43,555)

Management's Discussion and Analysis of Financial Condition and Results of Operations

In the first six months of 2014, operating activities provided cash of \$43.1 million, including an increase in accounts payable of \$15.0 million and a decrease in prepaid and other current assets of \$36.1 million, which included a \$36.0 million income tax refund received in the first quarter of 2014. Positive cash inflows were offset by an increase in accounts receivable of \$29.0 million. Included in net loss of \$30.0 million were noncash charges for depreciation and amortization of \$46.8 million, mining asset impairment charge of \$23.2 million, and mining inventory writedown of \$11.6 million.

In the first six months of 2013, operating activities provided cash of \$86.6 million, which included net income of \$42.2 million and an increase in accounts payable of \$42.0 million. Net income included \$40.0 million of noncash charges for depreciation and amortization. Insurance proceeds less gain on earthquake insurance recovery provided cash of \$13.4 million. Positive cash inflows were offset by increases in accounts receivable and inventory of \$48.3 million and \$14.6 million, respectively.

Operating cash flows decreased \$43.6 million when comparing the first six months of 2014, to the first six months of 2013. The net loss in the first six months of 2014 was a \$72.3 million decrease from the income in first six months of 2013. When comparing the first six months of 2014 to the first six months of 2013, cash flows from prepaid and other current assets increased \$51.7 million, which was partially offset by decreased cash flows from accounts payable of \$27.0 million.

The Company's inventory and accounts receivable balances were higher at June 30, 2014, as compared to December 31, 2013. Days sales in inventory increased to 75 days at June 30, 2014, compared to 74 days at December 31, 2013. Days sales outstanding increased to 52 days at June 30, 2014, from 48 days at December 31, 2013.

#### **Investing Cash Flows**

Summary of cash flows from investing activities:

(Amounts in thousands)	Six months ended June 30,			
	2014	2013	Change	
Capital expenditures	\$(30,883	) \$(36,068	) \$5,185	
Acquisitions	(13,395	) (1,671	) (11,724 )	
Additional equity investment in Wheels India	_	(8,017	) 8,017	
Decrease in restricted cash deposits	14,268		14,268	
Other investing activities	3,241	3,058	183	
Cash used for investing activities	\$(26,769	) \$(42,698	) \$15,929	

Net cash used for investing activities was \$26.8 million in the first six months of 2014, as compared to \$42.7 million in the first six months of 2013. The Company invested a total of \$30.9 million in capital expenditures in the first six months of 2014, compared to \$36.1 million in 2013. The 2014 and 2013 expenditures represent various equipment purchases and improvements to enhance production capabilities of Titan's existing business and maintaining existing equipment. Cash used for acquisitions of \$13.4 million represents additional ownership percentage of Voltyre-Prom, which also decreased restricted cash deposits of \$14.3 million in the first six months of 2014.

Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Financing Cash Flows

Summary of cash flows from financing activities:

(Amounts in thousands)	Six months ended June 30,		
	2014	2013	Change
Proceeds from borrowings	\$—	\$345,313	\$(345,313)
Term loan borrowing	6,217	25,157	(18,940 )
Proceeds from exercise of stock options	141	841	(700)
Convertible note conversion		(14,090	) 14,090
Payment of financing fees	(33	) (5,452	) 5,419
Payment on debt	(53,393	) (155,082	) 101,689
Excess tax benefit from stock options exercised	(45	) (42	) (3
Dividends paid	(536	) (511	) (25
Cash provided by (used for) financing activities	\$(47,649	) \$196,134	\$(243,783)

In the first six months of 2014, \$47.6 million of cash was used for financing activities. This cash was primarily used for payment of debt of \$53.4 million, partially offset by term loan borrowings of \$6.2 million.

In the first six months of 2013, \$196.1 million of cash was provided by financing activities. This cash was primarily provided by proceeds from the issuance of \$345.3 million of additional 7.875% senior secured notes due 2017. This was partially offset by payment on debt of \$155.1 million, primarily at the Company's European facilities.

Financing cash flows decreased by \$243.8 million when comparing the first six months of 2014 to 2013. This decrease was primarily the result of the additional issuance of 7.875% senior secured notes due 2017 in 2013.

#### Other Issues

The Company's business is subject to seasonal variations in sales that affect inventory levels and accounts receivable balances. Historically, Titan tends to have higher production levels in the first and second quarters.

#### **Debt Restrictions**

The Company's revolving credit facility (credit facility) contains various restrictions, including:

Limits on dividends and repurchases of the Company's stock.

Restrictions on the ability of the Company to make additional borrowings, or to consolidate, merge or otherwise fundamentally change the ownership of the Company.

Limitations on investments, dispositions of assets and guarantees of indebtedness.

Other customary affirmative and negative covenants.

These restrictions could limit the Company's ability to respond to market conditions, to provide for unanticipated capital investments, to raise additional debt or equity capital, to pay dividends or to take advantage of business opportunities, including future acquisitions.

#### TITAN INTERNATIONAL, INC.

Management's Discussion and Analysis of Financial Condition and Results of Operations

## Liquidity Outlook

At June 30, 2014, the Company had \$163.0 million of cash and cash equivalents and no outstanding borrowings on the Company's \$150 million credit facility. The cash and cash equivalents balance of \$163.0 million includes \$70.6 million held in foreign countries. The Company's current plans do not demonstrate a need to repatriate the foreign amounts to fund U.S. operations. However, if foreign funds were needed for U.S. operations, the Company would be required to accrue and pay taxes to repatriate the funds.

Capital expenditures for the remainder of 2014 are forecasted to be approximately \$36 million to \$40 million. Cash payments for interest are currently forecasted to be approximately \$16 million for the remainder of 2014 based on June 30, 2014 debt balances. The forecasted interest payments are comprised primarily of a semi-annual payment of \$13.8 million for the 6.875% senior secured notes due on October 1.

In the future, Titan may seek to grow by making acquisitions which will depend on the ability to identify suitable acquisition candidates, to negotiate acceptable terms for their acquisition and to finance those acquisitions.

Subject to the terms of indebtedness, the Company may finance future acquisitions with cash on hand, cash from operations, additional indebtedness and/or by issuing additional equity securities.

Cash on hand, anticipated internal cash flows from operations and utilization of remaining available borrowings are expected to provide sufficient liquidity for working capital needs, capital expenditures and potential acquisitions.

## MARKET CONDITIONS AND OUTLOOK

In the first half of 2014, Titan experienced lower sales when compared to the sales levels in the first half of 2013. The lower sales were primarily the result of decreased demand in the earthmoving/construction segment primarily for products used in the mining industry. The weakness in mining is expected to continue for the remainder of 2014. Decreased demand for larger products used in the agricultural market also contributed to the lower sales levels.

Energy, raw material and petroleum-based product costs have been volatile and may negatively impact the Company's margins. Many of Titan's overhead expenses are fixed; therefore, lower seasonal trends may cause negative fluctuations in quarterly profit margins and affect the financial condition of the Company.

## AGRICULTURAL MARKET OUTLOOK

Agricultural market sales were lower in the first half of 2014 when compared to the first half of 2013 due to decreased demand for larger products used in the agricultural market, partially offset by sales at the recently acquired Voltyre-Prom business. Farm net income is expected to be less in 2014 due to lower grain prices and rising input cost for seed, chemicals and fuel. Lower income levels are putting pressure on the demand for large farm equipment. In addition, large equipment sales have deteriorated significantly after a robust cycle in recent years. The mix shift to lower horsepower tractors has a negative impact on revenue and margin performance. Many variables, including weather, grain prices, export markets and future government policies and payments can greatly influence the overall health of the agricultural economy.

## EARTHMOVING/CONSTRUCTION MARKET OUTLOOK

Earthmoving/construction market sales were significantly lower in the first half of 2014 when compared to the first half of 2013 due to weak demand in the mining industry. This reduced demand is expected to continue for the

remainder of 2014 as the mining industry continues in a downturn. Demand for small construction equipment used in the housing and commercial construction sectors is showing signs of recovery. Although metals, oil and gas prices may fluctuate in the short-term, in the long-term, these prices are expected to remain at levels that are attractive for continued investment, which should help support future earthmoving and mining sales. The earthmoving/construction segment is affected by many variables, including commodity prices, road construction, infrastructure, government appropriations, housing starts and the on-going banking and credit issues.

## CONSUMER MARKET OUTLOOK

Consumer market sales were higher in the first half of 2014, when compared to the first half of 2013. Sales in the consumer market increased primarily as the result of increased consumer sales at overseas facilities.

## TITAN INTERNATIONAL, INC.

#### PART I. FINANCIAL INFORMATION

Item 3. Quantitative and Qualitative Disclosures About Market Risk

See the Company's 2013 Annual Report filed on Form 10-K (Item 7A). There has been no material change in this information.

#### Item 4. Controls and Procedures

### **Evaluation of Disclosure Controls and Procedures**

The Company's principal executive officer and principal financial officer have concluded the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934 (the Exchange Act)) are effective as of the end of the period covered by this Form 10-Q based on an evaluation of the effectiveness of disclosure controls and procedures.

## Changes in Internal Controls

There were no material changes in internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) that occurred during the second quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Because of its inherent limitations, internal controls over financial reporting may not prevent or detect misstatements. Also, projections of any evaluations of the effectiveness to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

The Company is a party to routine legal proceedings arising out of the normal course of business. Although it is not possible to predict with certainty the outcome of these unresolved legal actions or the range of possible loss, the Company believes at this time that none of these actions, individually or in the aggregate, will have a material adverse effect on the consolidated financial condition, results of operations or cash flows of the Company. However, due to the difficult nature of predicting unresolved and future legal claims, the Company cannot anticipate or predict the material adverse effect on its consolidated financial condition, results of operations or cash flows as a result of efforts to comply with or its liabilities pertaining to legal judgments.

#### Item 1A. Risk Factors

See the Company's 2013 Annual Report filed on Form 10-K (Item 1A). There has been no material change in this information.

#### Item 6. Exhibits

- 31.1 Certification of the Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of the Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32 Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TITAN INTERNATIONAL, INC. (Registrant)

Date: July 24, 2014 By: /s/ MAURICE M. TAYLOR JR.

Maurice M. Taylor Jr.

Chairman and Chief Executive Officer

(Principal Executive Officer)

By: /s/ JOHN HRUDICKA

John Hrudicka

Chief Financial Officer (Principal Financial Officer)