

VALSPAR CORP
Form 10-Q
June 06, 2012
Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549**

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 27, 2012

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 1-3011

THE VALSPAR CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
incorporation or organization)

36-2443580

(I.R.S. Employer
Identification No.)

901 3rd Avenue South

Minneapolis, MN 55402

(Address of principal executive offices, including zip code)

612/851-7000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act. Yes No

Edgar Filing: VALSPAR CORP - Form 10-Q

As of May 29, 2012, The Valspar Corporation had 91,214,980 shares of common stock outstanding, excluding 27,227,644 shares held in treasury. We had no other classes of stock outstanding.

Edgar Filing: VALSPAR CORP - Form 10-Q

- 1 -

THE VALSPAR CORPORATION

Index to Form 10-Q
for the Quarter Ended April 27, 2012

<u>PART I.</u>	<u>FINANCIAL INFORMATION</u>	Page No.
<u>Item 1.</u>	<u>Financial Statements</u>	
	<u>Condensed Consolidated Balance Sheets April 27, 2012, October 28, 2011 and April 29, 2011</u>	2 - 3
	<u>Condensed Consolidated Statements of Operations Three months and six months ended April 27, 2012 and April 29, 2011</u>	4
	<u>Condensed Consolidated Statements of Cash Flows Six months ended April 27, 2012 and April 29, 2011</u>	5
	<u>Notes to Condensed Consolidated Financial Statements April 27, 2012</u>	6 - 15
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	16 - 21
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	22
<u>Item 4.</u>	<u>Controls and Procedures</u>	22
<u>PART II.</u>	<u>OTHER INFORMATION</u>	
<u>Item 1.</u>	<u>Legal Proceedings</u>	22
<u>Item 1A.</u>	<u>Risk Factors</u>	22
<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	22
<u>Item 4.</u>	<u>Mine Safety Disclosures</u>	23
<u>Item 6.</u>	<u>Exhibits</u>	23
<u>SIGNATURES</u>		23

Table of Contents

- 2 -

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(DOLLARS IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)

ASSETS	April 27, 2012 (Unaudited)	October 28, 2011 (Note)	April 29, 2011 (Unaudited)
CURRENT ASSETS:			
Cash and cash equivalents	\$ 208,491	\$ 178,167	\$ 120,051
Restricted cash	21,309	20,378	16,977
Accounts and notes receivable less allowance (4/27/12 - \$17,807; 10/28/11 - \$14,977; 4/29/11 - \$13,839)	738,706	664,855	708,495
Inventories	391,562	336,750	431,237
Deferred income taxes	49,303	50,685	49,850
Prepaid expenses and other	86,812	74,302	79,391
TOTAL CURRENT ASSETS	1,496,183	1,325,137	1,406,001
GOODWILL	1,064,189	1,058,006	1,385,406
INTANGIBLES, NET	555,654	553,286	654,774
OTHER ASSETS	20,382	13,560	14,967
LONG-TERM DEFERRED INCOME TAXES	1,936	1,909	4,902
Gross property, plant and equipment	1,391,052	1,352,282	1,374,828
Less accumulated depreciation	(850,126)	(804,029)	(800,976)
NET PROPERTY, PLANT AND EQUIPMENT	540,926	548,253	573,852
TOTAL ASSETS	\$ 3,679,270	\$ 3,500,151	\$ 4,039,902

NOTE: The Balance Sheet at October 28, 2011 has been derived from the audited consolidated financial statements at that date.

See Notes to Condensed Consolidated Financial Statements

Table of Contents

- 3 -

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS - CONTINUED
(DOLLARS IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)

LIABILITIES AND STOCKHOLDERS EQUITY	April 27, 2012 (Unaudited)	October 28, 2011 (Note)	April 29, 2011 (Unaudited)
CURRENT LIABILITIES:			
Short-term debt	\$ 9,138	\$ 169,516	\$ 354,467
Current portion of long-term debt	200,000	207,803	
Trade accounts payable	471,471	463,580	473,794
Income taxes	27,433	17,684	35,579
Other accrued liabilities	347,156	401,350	319,371
TOTAL CURRENT LIABILITIES	1,055,198	1,259,933	1,183,211
LONG-TERM DEBT, NET OF CURRENT PORTION	1,061,875	679,805	903,031
DEFERRED INCOME TAXES	210,352	214,920	263,503
OTHER LONG-TERM LIABILITIES	139,893	132,943	155,316
TOTAL LIABILITIES	2,467,318	2,287,601	2,505,061
STOCKHOLDERS EQUITY:			
Common Stock (Par Value - \$0.50; Authorized 250,000,000 shares; Shares issued, including shares in treasury 118,442,624)	59,220	59,220	59,220
Additional paid-in capital	398,664	397,793	383,675
Retained earnings	1,316,997	1,221,750	1,483,767
Accumulated other comprehensive income (loss)	84,941	62,779	128,319
Less cost of common stock in treasury (4/27/12 26,892,031 shares; 10/28/11 - 24,888,494 shares; 4/29/11 - 24,822,271 shares)	(647,870)	(528,992)	(520,140)
TOTAL STOCKHOLDERS EQUITY	1,211,952	1,212,550	1,534,841
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 3,679,270	\$ 3,500,151	\$ 4,039,902

NOTE: The Balance Sheet at October 28, 2011 has been derived from the audited consolidated financial statements at that date.

See Notes to Condensed Consolidated Financial Statements

Table of Contents

- 4 -

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)
(DOLLARS IN THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Net sales	\$ 1,032,572	\$ 992,729	\$ 1,918,219	\$ 1,835,133
Cost of sales	677,132	677,219	1,269,463	1,260,710
Gross profit	355,440	315,510	648,756	574,423
Research and development	29,442	30,059	56,335	57,883
Selling, general and administrative	195,330	185,935	371,038	353,636
Operating expenses	224,772	215,994	427,373	411,519
Income from operations	130,668	99,516	221,383	162,904
Interest expense	19,288	15,486	35,077	31,045
Other (income)/expense net	366	(17)	(156)	547
Income before income taxes	111,014	84,047	186,462	131,312
Income taxes	34,474	27,739	54,140	41,577
Net income	\$ 76,540	\$ 56,308	\$ 132,322	\$ 89,735
Net income per common share basic	\$ 0.83	\$ 0.60	\$ 1.43	\$ 0.94
Net income per common share diluted	\$ 0.80	\$ 0.58	\$ 1.39	\$ 0.91
Average number of common shares outstanding				
- basic	92,068,366	94,432,627	92,464,748	95,646,147
- diluted	95,094,369	97,497,045	95,342,549	98,570,609
Dividends paid per common share	\$ 0.20	\$ 0.18	\$ 0.40	\$ 0.36

See Notes to Condensed Consolidated Financial Statements

Table of Contents

- 5 -

THE VALSPAR CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)
(DOLLARS IN THOUSANDS)

	Six Months Ended	
	April 27, 2012	April 29, 2011
OPERATING ACTIVITIES:		
Net income	\$ 132,322	\$ 89,735
Adjustments to reconcile net income to net cash (used in)/provided by operating activities:		
Depreciation	42,917	41,457
Amortization	3,306	3,723
Stock-based compensation	5,710	3,789
(Gain)/loss on asset divestitures	496	(847)
Changes in certain assets and liabilities, net of effects of acquired businesses:		
(Increase)/decrease in accounts and notes receivable	(67,109)	(63,596)
(Increase)/decrease in inventories and other assets	(63,790)	(59,890)
Increase/(decrease) in trade accounts payable and other accrued liabilities	(32,861)	(69,775)
Increase/(decrease) in income taxes payable	831	(1,956)
Increase/(decrease) in other deferred liabilities	9,815	831
Settlement of treasury lock contracts	(27,875)	
Other	(1,875)	(2,346)
Net Cash (Used In)/Provided By Operating Activities	1,887	(58,875)
INVESTING ACTIVITIES:		
Purchases of property, plant and equipment	(30,085)	(27,405)
Cash proceeds on disposal of assets	2,987	3,379
Acquisition of businesses, net of cash acquired		(30,579)
(Increase)/decrease in restricted cash	(931)	(189)
Net Cash (Used In)/Provided By Investing Activities	(28,029)	(54,794)
FINANCING ACTIVITIES:		
Net proceeds from issuance of debt	396,816	
Net change in other borrowings	(36,376)	(51,140)
Net proceeds (repayments) of commercial paper	(153,955)	344,903
Proceeds from sale of treasury stock	26,180	27,722
Treasury stock purchases	(145,322)	(218,643)
Excess tax benefit from stock-based compensation	7,605	5,428
Dividends paid	(37,075)	(34,483)
Purchase of equity award shares	(7,614)	(11,454)
Net Cash (Used In)/Provided By Financing Activities	50,259	62,333
Increase/(Decrease) in Cash and Cash Equivalents	24,117	(51,336)
Effect of exchange rate changes on Cash and Cash Equivalents	6,207	3,766
Cash and Cash Equivalents at Beginning of Period	178,167	167,621
Cash and Cash Equivalents at End of Period	\$ 208,491	\$ 120,051
See Notes to Condensed Consolidated Financial Statements		

Table of Contents

- 6 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
APRIL 27, 2012
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

NOTE 1: BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of The Valspar Corporation have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles (GAAP) for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the quarter ended April 27, 2012 are not necessarily indicative of the results that may be expected for the year ending October 26, 2012.

Subsequent to April 27, 2012, we retired our \$200,000 of 5.625% Senior Notes that matured on May 1, 2012. See Note 9 for more information. There were no other subsequent events that require recognition or disclosure.

Certain amounts in the 2011 financial statements have been reclassified to conform to the 2012 presentation. Such reclassifications had no effect on net income or stockholders' equity as previously reported.

The Condensed Consolidated Balance Sheet at October 28, 2011 has been derived from the audited consolidated financial statements at that date but does not include all of the information and footnotes required by GAAP for complete financial statements.

For further information, refer to the consolidated financial statements and footnotes thereto included in our annual report on Form 10-K for the year ended October 28, 2011.

NOTE 2: ACCOUNTS PAYABLE

Trade accounts payable includes \$33,640 at April 27, 2012, \$42,502 at October 28, 2011 and \$34,483 at April 29, 2011, of issued checks that had not cleared our bank accounts.

NOTE 3: ACQUISITIONS AND DIVESTITURES

In February 2011, we acquired Isocoat Tintas e Vernizes Ltda. (Isocoat), a Brazilian powder coatings business serving customers in Brazil, Argentina and Colombia. The acquisition strengthened our manufacturing, marketing and distribution in a growing region. Isocoat had 2010 sales of approximately \$35,000. The acquisition was recorded at fair value in the second quarter of fiscal year 2011. The purchase price allocation was completed in the third quarter of fiscal year 2011. Accordingly, the net assets and operating results are included in our financial statements from the date of acquisition.

In September 2010, we acquired all the outstanding shares of Australian paint manufacturer Wattyl Limited (ASX:WYL) for approximately AUD 142,000 and assumed Wattyl's existing debt. The acquisition was paid for primarily through the use of existing cash and cash equivalents. Wattyl's fiscal year 2010 net sales were approximately AUD 386,500. Wattyl distributes leading paint brands through company-owned stores, independent dealers, hardware chains and home centers. The acquisition was recorded at fair value in the fourth quarter of fiscal year 2010. The purchase price allocation was completed in the first quarter of fiscal year 2011. Accordingly, the net assets and operating results are included in our financial statements from the date of acquisition.

Pro forma results of operations for the acquisitions noted above have not been presented, as they were immaterial to the reported results on an individual and combined basis.

NOTE 4: INVENTORIES

The major classes of inventories consist of the following:

Edgar Filing: VALSPAR CORP - Form 10-Q

	April 27, 2012	October 28, 2011	April 29, 2011
Manufactured products	\$ 232,056	\$ 189,754	\$ 265,892
Raw materials, supplies and work-in-progress	159,506	146,996	165,345
Total Inventories	\$ 391,562	\$ 336,750	\$ 431,237

Table of Contents

- 7 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 APRIL 27, 2012
 DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

NOTE 5: COMPREHENSIVE INCOME (LOSS)

For the three and six-month periods ended April 27, 2012 and April 29, 2011, comprehensive income (loss), a component of Stockholders Equity, was as follows:

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Net income	\$ 76,540	\$ 56,308	\$ 132,322	\$ 89,735
Other comprehensive income (loss), net of tax:				
Foreign currency translation gain (loss)	24,894	25,918	27,099	41,229
Net gain (loss) on financial instruments	(153)	(1,079)	(4,937)	(997)
Total Comprehensive Income (Loss)	\$ 101,281	\$ 81,147	\$ 154,484	\$ 129,967

The period end balances of accumulated other comprehensive income (loss), net of tax, were comprised of the following:

	April 27, 2012	October 28, 2011	April 29, 2011
Foreign currency translation	\$ 179,890	\$ 152,791	\$ 201,195
Pension and postretirement benefits, net	(84,432)	(84,432)	(79,100)
Unrealized gain (loss) on financial instruments	(10,517)	(5,580)	6,224
Accumulated Other Comprehensive Income (Loss)	\$ 84,941	\$ 62,779	\$ 128,319

NOTE 6: GOODWILL AND OTHER INTANGIBLE ASSETS

The carrying amount of goodwill as of April 27, 2012 increased from the end of fiscal year 2011 by \$6,183 to \$1,064,189. The increase is due to foreign currency translation.

Total intangible asset amortization expense for the six months ended April 27, 2012 was \$3,306, compared to \$3,723 for the same period last year. Estimated amortization expense for each of the five succeeding fiscal years based on the intangible assets as of April 27, 2012 is expected to be approximately \$7,000 annually.

NOTE 7: SEGMENT INFORMATION

Based on the nature of our products, technology, manufacturing processes, customers and regulatory environment, we aggregate our operating segments into two reportable segments: Coatings and Paints. We are required to report segment information in the same way that management internally organizes its business for assessing performance and making decisions regarding allocation of resources. We evaluate the performance of operating segments and allocate resources based on profit or loss from operations before interest expense and taxes (EBIT).

The Coatings segment aggregates our industrial and packaging product lines. Industrial products include a broad range of decorative and protective coatings for metal, wood and plastic. Packaging products include both interior and exterior coatings used in metal packaging containers, principally food containers and beverage cans. The products of this segment are sold throughout the world.

The Paints segment aggregates our consumer paints and automotive refinish product lines. Consumer paint products include interior and exterior decorative paints, primers, varnishes, high performance floor paints and specialty decorative products, such as enamels, aerosols and faux varnishes for the do-it-yourself and professional markets primarily in Australia, China and North America. Automotive paint products include refinish paints and aerosol spray paints sold through automotive refinish distributors, body shops and automotive supply distributors and

retailers.

Our remaining activities are included in All Other. These activities include specialty polymers and colorants that are used internally and sold to other coatings manufacturers, as well as gelcoats and related products and furniture protection plans. Also included within All Other are our corporate administrative expenses. The administrative expenses include amortization expense, certain environmental-related expenses and other expenses not directly allocated to any other operating segment.

Table of Contents

- 8 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
APRIL 27, 2012
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

It is not practicable to obtain the information needed to disclose revenues attributable to each of our identified product lines within our reportable segments.

In the following table, sales between segments are recorded at selling prices that are below market prices, generally intended to recover internal costs. Segment EBIT includes income realized on inter-segment sales. Comparative second quarter and year-to-date results on this basis are as follows:

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Net Sales				
Coatings	\$ 540,825	\$ 509,136	\$ 1,035,474	\$ 965,525
Paints	426,311	418,380	765,868	754,331
All Other	102,081	93,508	183,936	168,378
Less Intersegment Sales	(36,645)	(28,295)	(67,059)	(53,101)
Total Net Sales	\$ 1,032,572	\$ 992,729	\$ 1,918,219	\$ 1,835,133
EBIT				
Coatings	\$ 89,124	\$ 59,913	\$ 162,996	\$ 110,738
Paints	49,322	38,964	72,687	58,477
All Other	(8,144)	656	(14,144)	(6,858)
Total EBIT	\$ 130,302	\$ 99,533	\$ 221,539	\$ 162,357
Interest Expense	\$ 19,288	\$ 15,486	\$ 35,077	\$ 31,045
Income Before Income Taxes	\$ 111,014	\$ 84,047	\$ 186,462	\$ 131,312

NOTE 8: DERIVATIVE FINANCIAL INSTRUMENTS

We use derivative financial instruments to manage well-defined interest rate and foreign currency exchange risks. We enter into derivative financial instruments with high-credit-quality counterparties and diversify our positions among such counterparties to reduce our exposure to credit losses. We do not have any credit-risk-related contingent features in our derivative contracts as of April 27, 2012.

At April 27, 2012, we had \$6,583 notional amount of foreign currency contracts that mature during fiscal year 2012. These foreign currency contracts have been designated as cash flow hedges with unrealized gains or losses recorded in accumulated other comprehensive income (loss). Realized gains and losses were recognized in other expense (income) when they occurred. At April 29, 2011, we had \$6,454 and \$3,005 notional amount of foreign currency contracts that matured in fiscal year 2011 and 2012, respectively. There was no material ineffectiveness related to these hedges during the quarter or year-to-date periods ended April 27, 2012 or April 29, 2011.

At April 27, 2012, we had no treasury lock contracts in place. During the first quarter of 2012, we settled \$200,000 notional amount of treasury lock contracts as a result of issuing \$400,000 of Senior Notes, yielding a pretax loss of \$27,875. This loss was recognized net of tax, in accumulated other comprehensive income in the first quarter of fiscal year 2012. The accumulated other comprehensive income amount in our Condensed Consolidated Balance Sheets as of April 27, 2012 represents the unamortized gains and losses, net of tax, from our settled contracts. Unamortized gains and losses are reclassified ratably to interest expense in our Condensed Consolidated Statements of Operations over the term of the related debt. At April 29, 2011, we had \$100,000 notional amount of treasury locks to hedge, or lock-in, interest rates on anticipated long-term debt issuances. We designated the treasury locks as cash flow hedges with unrealized gains and losses recorded, net of tax, to accumulated other comprehensive income. The accumulated other comprehensive income amount in our Condensed Consolidated Balance Sheet as of April 29, 2011 represents the unrealized gains and losses, net of tax, from our current contracts and unamortized net gains, net of tax, from our settled contracts. There was no material ineffectiveness related to these hedges for the 2012 and 2011 fiscal periods.

Table of Contents

- 9 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
APRIL 27, 2012
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

At April 27, 2012, we had no interest rate derivative contracts. We had \$50,000 notional amount of interest rate derivative contracts that matured in the second quarter of 2011. These contracts were designated as cash flow hedges, to pay fixed rates of interest and receive a floating interest rate based on LIBOR. Prior to maturity, the interest rate derivative contracts were reflected at fair value in the Condensed Consolidated Balance Sheets. Unrealized gains and losses were recorded in accumulated other comprehensive income (loss). Amounts to be received or paid under the contracts were recognized as interest expense over the life of the contracts. There was no ineffectiveness related to these derivatives during the quarter or year-to-date periods ended April 29, 2011.

Our derivative assets and liabilities subject to fair value measurement disclosures are the following:

	Fair Value at April 27, 2012 Level 2 ¹	Fair Value at October 28, 2011 Level 2 ¹	Fair Value at April 29, 2011 Level 2 ¹
<u>Assets</u>			
Prepaid expenses and other:			
Foreign currency contracts	\$	\$	3
Total Assets	\$	\$	3
<u>Liabilities</u>			
Accrued liabilities other:			
Foreign currency contracts	\$	182	\$
Treasury lock contracts		20,005	788
Total Liabilities	\$	182	\$

¹The fair value is calculated as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (an exit price). Our derivative financial instruments are categorized as Level 2 assets or liabilities as they have observable inputs, other than those included in Level 1, based on quoted prices for similar assets and liabilities in active markets, or quoted prices for identical assets and liabilities in inactive markets. The fair market value was estimated using market data for the components of the derivatives financial instruments. See Note 1 in Notes to Consolidated Financial Statements in our Form 10-K for more information on fair value measurements. There were no transfers of derivative financial instruments between Level 1 and Level 2 of the fair value hierarchy as of April 27, 2012, October 28, 2011 or April 29, 2011.

Derivative gains (losses) recognized in AOCI² and on the Condensed Consolidated Statements of Operations for the three and six-month periods ended April 27, 2012 and April 29, 2011, respectively, are as follows:

Three Months Ended April 27, 2012	Amount of Gain (Loss) recognized in AOCI ²	Statement of Operations Classification	Gain (Loss) in Income ²
<u>Derivatives designated as cash flow hedges</u>			
Foreign currency contracts	\$	Other income / (expense), net	\$
Treasury lock contracts	303	Interest expense	(302)
Total derivatives designated as cash flow hedges	\$		\$
Three Months Ended April 29, 2011			
Amount of Gain (Loss) recognized in AOCI ²			
<u>Derivatives designated as cash flow hedges</u>			
Foreign currency contracts	\$	Other income / (expense), net	\$
Treasury lock contracts	(1,179)	Interest expense	391
Interest rate derivative contracts	47	Interest expense	(47)
Total derivatives designated as cash flow hedges	\$		\$

Table of Contents

- 10 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 APRIL 27, 2012
 DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

Six Months Ended April 27, 2012	Amount of Gain (Loss) recognized in AOCI ²	Statement of Operations Classification	Gain (Loss) in Income ²
<u>Derivatives designated as cash flow hedges</u>			
Foreign currency contracts	\$ (186)	Other income / (expense), net	\$ 352
Treasury lock contracts	(7,725)	Interest expense	(145)
Total derivatives designated as cash flow hedges	\$ (7,911)		\$ 207

Six Months Ended April 29, 2011	Amount of Gain (Loss) recognized in AOCI ²	Statement of Operations Classification	Gain (Loss) in Income ²
<u>Derivatives designated as cash flow hedges</u>			
Foreign currency contracts	\$ (269)	Other income / (expense), net	\$ (234)
Treasury lock contracts	(1,570)	Interest expense	782
Interest rate derivative contracts	385	Interest expense	(388)
Total derivatives designated as cash flow hedges	\$ (1,454)		\$ 160

²Accumulated other comprehensive income (loss) (AOCI) is included on the Condensed Consolidated Balance Sheet in the Stockholders' Equity section and is reported net of tax. The amounts disclosed in the above table are reported pretax and represent the quarterly derivative activity.

NOTE 9: DEBT AND MONEY MARKET SECURITIES

The tables below summarize the carrying value and fair market value of our outstanding debt. The fair market value of our publicly traded debt is based on observable market prices. Our publicly traded debt is classified as Level 1 securities within the fair value hierarchy as it has observable inputs based on quoted prices (unadjusted) in active markets for identical liabilities. The fair market value of our non-publicly traded debt was estimated using a discounted cash flow analysis based on our current borrowing costs for debt with similar maturities. The carrying values approximate the fair values for our outstanding commercial paper as the maturities are less than three months. Our non-publicly traded debt is classified as Level 2 securities within the fair value hierarchy as it has observable inputs, other than those included in Level 1, based on quoted prices for similar liabilities in active markets, or quoted prices for identical liabilities in inactive markets. See Note 1 in Notes to Consolidated Financial Statements in our Form 10-K for more information on fair value measurements. We did not elect the option to report our debt at fair value in our Condensed Consolidated Balance Sheets.

	April 27, 2012	
	Balance Sheet (Carrying value)	Fair Market Value
Publicly traded debt	\$ 1,200,000	\$ 1,332,850
Non-publicly traded debt	71,013	70,229
Total Debt	\$ 1,271,013	\$ 1,403,079

	October 28, 2011	
	Balance Sheet (Carrying value)	Fair Market Value
Publicly traded debt	\$ 800,000	\$ 888,251
Non-publicly traded debt	257,124	255,807
Total Debt	\$ 1,057,124	\$ 1,144,058

Table of Contents

- 11 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 APRIL 27, 2012
 DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

	April 29, 2011	
	Balance Sheet (Carrying value)	Fair Market Value
Publicly traded debt	\$ 800,000	\$ 898,503
Non-publicly traded debt	457,498	456,005
Total Debt	\$ 1,257,498	\$ 1,354,508

Our non-publicly traded debt consists of the following:

	April 27, 2012	October 28, 2011	April 29, 2011
Commercial paper	\$ 153,955	\$ 153,955	\$ 344,903
Credit facility borrowings	49,145	74,827	89,851
Industrial development bonds	12,502	12,502	12,502
Uncommitted borrowings	9,366	15,840	10,242
Total Non-publicly Traded Debt	\$ 71,013	\$ 257,124	\$ 457,498

In the first quarter of 2012, we issued \$400,000 of unsecured Senior Notes that mature on January 15, 2022 with a coupon rate of 4.20%. The net proceeds were \$396,816. The public offering was made pursuant to a registration statement filed with the U.S. Securities and Exchange Commission. We used the net proceeds for general corporate purposes, including paying down our commercial paper borrowings and subsequent to the end of our second quarter, retiring our \$200,000 of 5.625% Senior Notes that matured on May 1, 2012.

Our credit facilities have covenants that require us to maintain certain financial ratios. We were in compliance with these covenants as of April 27, 2012. Our debt covenants do not limit, nor are they reasonably likely to limit, our ability to obtain additional debt or equity financing.

To ensure availability of funds, we maintain uncommitted bank lines of credit sufficient to cover outstanding short-term borrowings. These arrangements are reviewed periodically for renewal and modification.

We invest in short-term securities, including money market funds, with high-credit quality financial institutions and diversify our holdings among such financial institutions to reduce our exposure to credit losses. The fair values of our short-term securities are \$109,995, \$34,114 and \$16,751 as of April 27, 2012, October 28, 2011 and April 29, 2011, respectively. The money market funds are included in our cash and cash equivalents and restricted cash balances with the carrying values approximating the fair values as the maturities are less than three months. These assets are classified as Level 1 inputs under the fair value hierarchy as the fair value is determined using observable inputs based on quoted prices (unadjusted) in active markets for identical assets or liabilities. See Note 1 in Notes to Consolidated Financial Statements in our Form 10-K for more information on fair value measurements. There were no transfers of money market funds between Level 1 and Level 2 of the fair value hierarchy as of April 27, 2012, October 28, 2011 or April 29, 2011.

Restricted cash represents cash that is restricted from withdrawal. As of April 27, 2012, October 28, 2011 and April 29, 2011, we had restricted cash of \$21,309, \$20,378 and \$16,977, respectively. The restricted cash primarily serves as collateral for our liability insurance programs.

NOTE 10: GUARANTEES AND CONTRACTUAL OBLIGATIONS

We are required to disclose information about certain guarantees and contractual obligations in our periodic financial statements.

Table of Contents

- 12 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
APRIL 27, 2012
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

We sell extended furniture protection plans and offer warranties for certain products. Revenue related to furniture protection plans is deferred and recognized over the contract life. Historical claims data is used to forecast claims payments over the contract period and revenue is recognized based on the forecasted claims payments. Actual claims costs are reflected in earnings in the period incurred. Anticipated losses on programs in progress are charged to earnings when identified. For product warranties, we estimate the costs that may be incurred under these warranties based on historical claims data and record a liability in the amount of such costs at the time revenue is recognized.

We periodically assess the adequacy of these recorded amounts and adjust as necessary. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses can be estimated. The extended furniture protection plans that we enter into have fixed prices. To the extent the actual costs to complete contracts are higher than the amounts estimated as of the date of the financial statements, gross margin would be negatively affected in future quarters when we revise our estimates. Our practice is to revise estimates as soon as such changes in estimates become known.

Changes in the recorded amounts included in other liabilities, both short-term and long-term, during the period are as follows:

	Six Months Ended	
	April 27, 2012	April 29, 2011
Beginning balance	\$ 73,679	\$ 74,907
Additional net deferred revenue/accrual made during the period	12,728	7,863
Payments made during the period	(5,119)	(6,921)
Ending Balance	\$ 81,288	\$ 75,849

NOTE 11: STOCK-BASED COMPENSATION

Compensation expense associated with our stock-based compensation plans was \$3,248 (\$2,157 after tax) and \$5,710 (\$3,772 after tax) for the three and six-month periods ended April 27, 2012, respectively, compared to \$1,801 (\$1,192 after tax) and \$3,789 (\$2,475 after tax) for the three and six-month periods ended April 29, 2011, respectively.

NOTE 12: PENSIONS AND OTHER POSTRETIREMENT BENEFITS

We sponsor a number of defined benefit pension plans for certain hourly and salaried employees. The benefits for most of these plans are generally based on stated amounts for each year of service. We fund the plans in amounts consistent with the limits of allowable tax deductions.

The net periodic benefit cost of the pension benefits is as follows:

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Service cost	\$ 1,051	\$ 1,113	\$ 2,103	\$ 2,219
Interest cost	3,526	3,660	7,051	7,308
Expected return on plan assets	(4,849)	(4,397)	(9,692)	(8,781)
Amortization of prior service cost	109	99	218	198
Recognized actuarial (gain)/loss	1,716	1,512	3,432	3,022
Net Periodic Benefit Cost	\$ 1,553	\$ 1,987	\$ 3,112	\$ 3,966

Table of Contents

- 13 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
APRIL 27, 2012
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

The net periodic benefit cost of the post-retirement medical benefits is as follows:

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Service cost	\$ 31	\$ 47	\$ 62	\$ 94
Interest cost	112	128	224	256
Amortization of prior service cost	(32)	(32)	(64)	(64)
Recognized actuarial (gain)/loss	118	76	236	152
Net Periodic Benefit Cost	\$ 229	\$ 219	\$ 458	\$ 438

NOTE 13: INCOME TAXES

At October 28, 2011, we had a \$12,948 liability recorded for gross unrecognized tax benefits (excluding interest and penalties). Of this total, \$12,203 represents the amount of unrecognized tax benefits that, if recognized, would affect the effective tax rate.

We recognize interest and penalties related to unrecognized tax benefits in income tax expense. As of October 28, 2011, we had accrued approximately \$4,620 of interest and penalties relating to unrecognized tax benefits.

During the first quarter of fiscal year 2012, we recorded a \$3,600 benefit to income tax expense related to an increase in the tax basis of assets for a foreign subsidiary. In the same period of fiscal year 2011, we recorded a \$1,250 benefit to income tax expense for the retroactive extension of the U.S. federal research and development tax credit. There were no material adjustments to our recorded liability for unrecognized tax benefits during the second quarter of fiscal year 2012 or 2011.

The company and its subsidiaries file income tax returns in the U.S. federal jurisdiction, and numerous state and foreign jurisdictions. With few exceptions, we are no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2006. The IRS is currently auditing our fiscal 2009 and 2010 U.S. federal tax returns. We are currently under audit in several state and foreign jurisdictions. We also expect various statutes of limitation to expire during the next 12 months. Due to the uncertain response of taxing authorities, a range of outcomes cannot be reasonably estimated at this time.

NOTE 14: RESTRUCTURING

During the 2011 fiscal year, we initiated restructuring actions in our Coatings segment, primarily in our wood product line, which further rationalized our manufacturing capacity and reduced our overall global headcount. We also initiated restructuring actions to improve the profitability of our Australian acquisition in the Paints segment, which include facility consolidations in manufacturing and distribution, store rationalization and other related costs. These restructuring activities resulted in pre-tax charges of \$4,418 or \$0.04 per share after tax and \$9,515 or \$0.07 per share after tax for the three and six-month periods ended April 27, 2012, respectively. Pre-tax restructuring charges for these actions in both the three and six-month periods ended April 29, 2011 were \$1,364 or \$0.01 per share after tax. We expect the total cost of these activities, which began in fiscal year 2011 and are anticipated to be completed in fiscal year 2012, to be approximately \$0.35 per share after tax. The restructuring charges for these initiatives for the full year 2011 were \$0.24 per share after tax.

In fiscal year 2008, we initiated a comprehensive series of restructuring activities which were completed in fiscal year 2011. These restructuring initiatives included plant closures, reductions to research and development and selling, general and administrative expenses, manufacturing consolidation and relocation, and our exit from non-strategic product lines in certain geographies. We rationalized our manufacturing capacity and reduced our overall global headcount to lower our costs in light of the challenging global economic conditions. Pre-tax restructuring charges for these initiatives were \$98 and \$1,494 in the three and six-month periods ended April 29, 2011, respectively.

Edgar Filing: VALSPAR CORP - Form 10-Q

Our total restructuring activities for the three and six-month periods ended April 27, 2012 resulted in pre-tax charges of \$4,418 or \$0.04 per share after tax and \$9,515 or \$0.07 per share after tax, respectively. In comparison, total restructuring activities for the three and six-month periods ended April 29, 2011 resulted in pre-tax charges of \$1,462 or \$0.01 per share after tax and \$2,858 or \$0.02 per share after tax, respectively. The total resulting expenses recognized in fiscal years 2012 and 2011 included severance and employee benefits, asset impairments, professional services and site clean-up.

Table of Contents

- 14 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
APRIL 27, 2012
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

The following restructuring charges by segment were recorded in the 2012 and 2011 periods:

Six Months Ended April 27, 2012	Liability Beginning Balance 10/28/2011	Expense	Activity	Liability Ending Balance 4/27/2012
Coatings				
Severance and employee benefits	\$ 3,884	\$ 532	\$ (2,125)	\$ 2,291
Asset impairments		312	(312)	
Exit costs (consulting/site clean-up)	2,802	191	(1,860)	1,133
Total Coatings	6,686	1,035	(4,297)	3,424
Paints				
Severance and employee benefits	2,915	3,066	(2,318)	3,663
Asset impairments		2,911	(2,911)	
Exit costs (consulting/site clean-up)	408	1,821	(691)	1,538
Total Paints	3,323	7,798	(5,920)	5,201
All Other				
Severance and employee benefits	437	682	(962)	157
Total All Other	437	682	(962)	157
Total	\$ 10,446	\$ 9,515	\$ (11,179)	\$ 8,782

Six Months Ended April 29, 2011	Liability Beginning Balance 10/29/2010	Expense	Activity	Liability Ending Balance 4/29/2011
Coatings				
Severance and employee benefits	\$ 1,139	\$ 1,112	\$ (1,499)	\$ 752
Asset impairments		252	(252)	
Exit costs (consulting/site clean-up)	2,034	1,094	(1,533)	1,595
Total Coatings	3,173	2,458	(3,284)	2,347
Paints				
Severance and employee benefits	19		(18)	1
Exit costs (consulting/site clean-up)	2,763	400	(1,689)	1,474
Total Paints	2,782	400	(1,707)	1,475
Total	\$ 5,955	\$ 2,858	\$ (4,991)	\$ 3,822

The ending liability balance at April 27, 2012 and at April 29, 2011 is included in other accrued liabilities on our Condensed Consolidated Balance Sheets. The restructuring reserve balances presented are considered adequate to cover committed restructuring actions. The restructuring expenses recorded are included in our Condensed Consolidated Statements of Operations. For the three-month period ended April 27, 2012, \$1,706 was charged to cost of sales and \$2,712 was charged to selling, general and administrative (SG&A) expenses. For the six-month period ended April 27, 2012, \$4,660 was charged to cost of sales and \$4,855 was charged to SG&A expenses. For the three-month period ended April 29, 2011, \$529 was charged to cost of sales and \$933 was charged to SG&A expenses. For the six-month period ended April 29, 2011, \$1,925 was charged to cost of sales and \$933 was charged to SG&A expenses.

Table of Contents

- 15 -

THE VALSPAR CORPORATION AND SUBSIDIARIES
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
 APRIL 27, 2012
 DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

NOTE 15: NET INCOME PER COMMON SHARE

The following table presents the net income per common share calculations for the three and six months ended April 27, 2012 and April 29, 2011:

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Basic				
Net income	\$ 76,540	\$ 56,308	\$ 132,322	\$ 89,735
Weighted-average common shares outstanding - basic	92,068,366	94,432,627	92,464,748	95,646,147
Net Income per Common Share - Basic	\$ 0.83	\$ 0.60	\$ 1.43	\$ 0.94
Diluted				
Net income	\$ 76,540	\$ 56,308	\$ 132,322	\$ 89,735
Weighted-average common shares outstanding - basic	92,068,366	94,432,627	92,464,748	95,646,147
Diluted effect of stock options and unvested restricted stock	3,026,003	3,064,418	2,877,801	2,924,462
Equivalent average common shares outstanding - diluted	95,094,369	97,497,045	95,342,549	98,570,609
Net Income per Common Share - Diluted	\$ 0.80	\$ 0.58	\$ 1.39	\$ 0.91

Basic earnings per share are based on the weighted-average number of common shares outstanding during each period. In computing diluted earnings per share, the number of common shares outstanding is increased by common stock options with exercise prices lower than the average market prices of common shares during each period and reduced by the number of shares assumed to have been purchased with proceeds from the exercised options. If we are in a net loss position, these shares are excluded as they are antidilutive. Potential common shares of 27,897 and 15,717 related to our outstanding stock options were excluded from the computation of diluted earnings per share for the three and six months ended April 27, 2012, respectively, as inclusion of these shares would have been antidilutive. Potential common shares of 21,500 and 279,673 related to our outstanding stock options were excluded from the computation of diluted earnings per share for the three and six months ended April 29, 2011, respectively.

NOTE 16: RECENTLY ISSUED ACCOUNTING STANDARDS

In May 2011, the Financial Accounting Standards Board (FASB) amended the guidance on fair value measurement to expand certain disclosure requirements and converge United States Generally Accepted Accounting Principles (GAAP) and International Financial Reporting Standards (IFRS) measurement and reporting requirements. The change was effective for interim and annual periods beginning after December 15, 2011 and was to be applied prospectively. We adopted the new requirements in the second quarter of our 2012 fiscal year. The adoption of this accounting guidance did not have a material effect on our consolidated financial statements.

In June 2011, the FASB updated the disclosure requirements for comprehensive income. The update requires companies to disclose total comprehensive income, the components of net income and the components of other comprehensive income, either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The change is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011, which means the first quarter of our fiscal year 2013, and is to be applied retrospectively. We do not expect the adoption of these updated disclosure requirements to have an effect on our consolidated results of operations, financial condition or liquidity.

In September 2011, the FASB amended the guidance on goodwill impairment testing to allow companies the option of first assessing qualitative factors to determine whether the two-step impairment test is required. If it is more likely than not that the fair value of a reporting unit is less than its carrying value, the two-step impairment test must be performed. Otherwise, the two-step impairment test is not necessary. The change is effective for fiscal years beginning after December 15, 2011, which is our fiscal year 2013, but early adoption is permitted. We do not expect the

adoption of this accounting guidance to have an effect on our consolidated financial statements.

Table of Contents

- 16 -

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

Overview: Net sales growth for the second quarter of 2012 was primarily driven by carryover selling price increases across all product lines. During the quarter, we had growth in our China consumer paints product lines and solid new business gains in our Coatings segment, which partially offset volume declines due to the following: (i) our decision to exit a small number of relatively high volume, unprofitable products and customers as part of our restructuring actions initiated in fiscal year 2011; (ii) an inventory reduction by a customer in our North America home improvement channel; and (iii) uneven demand in our global markets. Net income increased by 35.9% due to improved operating performance primarily driven by carryover selling price increases across all product lines, benefits from our previously completed restructuring actions and a lower tax rate. These improvements were partially offset by higher raw material costs, restructuring charges and increased interest expense due to the issuance of \$400,000 of Senior Notes in January 2012.

Weighted average common shares outstanding diluted for the second quarter of 2012 were 95,094,369, down 2,402,676 from the same period in the prior year. During the quarter, we repurchased 2,000,000 shares for \$96,310. Year-to-date we have repurchased 3,250,000 shares and have 5,000,000 shares remaining under our current repurchase authorization.

In the second quarter of 2012, we continued to experience raw material cost increases sequentially and compared to the same period in the prior year. We expect the trend of sequentially rising raw material costs to continue; however, the year-over-year increases are expected to ease slightly. We believe the ability to maintain our current gross margins will depend on the continued implementation of selling price increases. Historically, there has been a lag between rising raw material costs and the implementation and financial impact of our pricing actions.

We continually evaluate our cost structure in the normal course of our business. During the 2011 fiscal year, we initiated restructuring actions in our Coatings segment, primarily in our wood product line, which further rationalized our manufacturing capacity and reduced our overall global headcount. We also initiated restructuring actions to improve the profitability of our Australian acquisition in the Paints segment, which include facility consolidations in manufacturing and distribution, store rationalization and other related costs. We anticipate these activities to be completed in fiscal year 2012 and expect the total cost to be approximately \$0.35 per share after tax, which includes \$0.24 per share in after tax charges incurred in fiscal year 2011. The restructuring activities in the second quarter and year-to-date periods resulted in pre-tax charges of \$4,418 or \$0.04 per share after tax and \$9,515 or \$0.07 per share after tax, respectively.

In January 2012, we strengthened our balance sheet by issuing \$400,000 of Senior Notes due January 15, 2022 with a coupon rate of 4.20%. We used the net proceeds for general corporate purposes, including paying down our commercial paper and, subsequent to the end of our second quarter, retiring our \$200,000 of 5.625% Senior Notes that matured on May 1, 2012.

Earnings Per Share: Net income per common share - diluted was \$0.80 and \$1.39 for the three and six-month periods ended April 27, 2012, respectively, and \$0.58 and \$0.91 for the three and six-month periods ended April 29, 2011, respectively. The table below presents adjusted net income per common share diluted, which excludes in the respective periods: (i) restructuring charges and (ii) acquisition-related charges.

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Net income per common share - diluted	\$ 0.80	\$ 0.58	\$ 1.39	\$ 0.91
Restructuring charges	0.04	0.01	0.07	0.02
Acquisition-related charges		0.05		0.09
Adjusted net income per common share - diluted	\$ 0.84	\$ 0.64	\$ 1.46	\$ 1.02

Adjusted net income per common share diluted is a non-GAAP financial measure. We disclose this measure because we believe it may assist investors in comparing our results of operations without regard to restructuring and/or acquisition-related charges. The acquisition-related charges are primarily related to the step-up of inventory from our Australian acquisition in the Paints segment to fair value. This non-GAAP measure is provided to enhance investors' overall understanding of our current financial performance. We believe the non-GAAP measure provides useful information to both management and investors by excluding certain expenses and non-cash charges, which may not be indicative of our core operating results. In addition, because we have historically reported certain non-GAAP results to investors, we believe the inclusion of this non-GAAP measure provides consistency in our presentation of financial information. See Note 14 in Notes to Condensed Consolidated

Edgar Filing: VALSPAR CORP - Form 10-Q

Financial Statements for further information on restructuring.

Critical Accounting Policies: In the second quarter of fiscal year 2012, there were no material changes in our critical accounting policies.

Table of Contents

- 17 -

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTSOperations:

<u>Net Sales</u>	Three Months Ended			Six Months Ended		
	April 27, 2012	April 29, 2011	% Change	April 27, 2012	April 29, 2011	% Change
Coatings	\$ 540,825	\$ 509,136	6.2%	\$ 1,035,474	\$ 965,525	7.2%
Paints	426,311	418,380	1.9%	765,868	754,331	1.5%
All Other	65,436	65,213	0.3%	116,877	115,277	1.4%
Consolidated Net Sales	\$ 1,032,572	\$ 992,729	4.0%	\$ 1,918,219	\$ 1,835,133	4.5%

Consolidated Net Sales Adjusting for the positive impact of 0.6% from acquisitions, sales for the second quarter of 2012 increased 3.4%. Adjusting for the positive impact of 0.9% from acquisitions and 0.1% from foreign currency, year-to-date sales increased 3.5%. The increase in sales was primarily due to carryover selling price increases in all product lines, growth in our China consumer paints product line and new business in our Coatings segment, which more than offset volume declines due to the following: (i) our decision to exit a small number of relatively high volume, unprofitable products and customers as part of our restructuring actions initiated in fiscal year 2011; (ii) an inventory reduction by a customer in our North America home improvement channel; and (iii) uneven demand in our global markets.

Coatings Segment Net Sales Adjusting for the positive impact of 1.1% from acquisitions and a negative impact of 0.9% from foreign currency, sales for the second quarter of 2012 increased 6.0%. Adjusting for the positive impact of 1.7% from acquisitions and a negative impact of 0.7% from foreign currency, year-to-date sales increased 6.2%. The increase in sales for the second quarter and year-to-date periods was primarily due to carryover selling price increases in all product lines and new business in our industrial product lines, which more than offset volume declines. The volume declines are primarily due to the exit of unprofitable products and customers as part of our restructuring actions initiated in fiscal year 2011.

Paints Segment Net Sales Adjusting for the positive impact of 1.2% from foreign currency, sales for the second quarter of 2012 increased 0.7%. Adjusting for the positive impact of 1.2% from foreign currency, year-to-date sales increased 0.3%. The slight increase in second quarter sales reflects growth in our China consumer paints product line, which was partially offset by volume declines in other regions. The volume declines are primarily due to an inventory reduction by a customer in our North America home improvement channel, and soft market conditions and lost business in Australia. The slight increase in year-to-date sales was primarily due to carryover selling price increases and growth in our China consumer paints product line, which was partially offset by volume declines in our other regions. The volume declines reflect weak market conditions and lost business in Australia and the impact of an inventory reduction by a customer in our North America home improvement channel.

All Other Net Sales The All Other category includes the following product lines: resins, furniture protection plans, colorants and gelcoats. Adjusting for the negative impact of 0.4% from foreign currency, sales for the second quarter of 2012 increased 0.7%. Adjusting for the negative impact of 0.3% from foreign currency, year-to-date sales increased 1.7%.

Due to the seasonal nature of portions of our business, sales for the second quarter are not necessarily indicative of sales for subsequent quarters or for the full year.

<u>Gross Profit</u>	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Consolidated Gross Profit	\$ 355,440	\$ 315,510	\$ 648,756	\$ 574,423
As a percent of Net Sales	34.4%	31.8%	33.8%	31.3%

Gross Profit Second quarter and year-to-date gross profit as a percentage of net sales increased due to carryover selling price increases, the benefit from previously completed restructuring actions and acquisition-related charges recognized in 2011. These improvements were partially offset by higher raw material costs and higher restructuring charges incurred in 2012. There were no acquisition-related charges included in gross profit in the second quarter and year-to-date periods of 2012. Acquisition-related charges were \$4,909 or 0.5% of net sales and \$11,416 or 0.6% of net sales in the second quarter and year-to-date periods of 2011, respectively. Restructuring charges of \$1,706 and \$4,660, or 0.2% of net sales in both periods, were included in the second quarter and year-to-date periods of 2012, respectively. Restructuring charges of \$529 and \$1,925, or 0.1% of net sales in both periods, were included in the second quarter and year-to-date periods of 2011, respectively.

Table of Contents

- 18 -

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS**Operating Expenses**¹

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Consolidated Operating Expenses	\$ 224,772	\$ 215,994	\$ 427,373	\$ 411,519
As a percent of Net Sales	21.8%	21.8%	22.3%	22.4%

¹Includes research and development and selling, general and administrative costs. For breakout see Condensed Consolidated Statements of Operations.

Consolidated Operating Expenses (dollars) Second quarter and year-to-date consolidated operating expenses increased \$8,778 or 4.1% and \$15,854 or 3.9% compared to the second quarter and year-to-date periods of last year, respectively, primarily due to timing of incentive compensation accruals. Restructuring charges of \$2,712 and \$4,855, or 0.3% of net sales in both periods, were included in operating expenses in the second quarter and year-to-date periods of 2012, respectively. Restructuring charges of \$933 or 0.1% of net sales were included in operating expenses in the second quarter and year-to-date periods of 2011. There were no acquisition-related charges included in operating expenses in the second quarter and year-to-date periods of 2012. For both the second quarter and year-to-date periods of 2011, acquisition-related charges of \$1,859, 0.2% of second quarter net sales and 0.1% of year-to-date net sales, were included in operating expenses.

Consolidated Operating Expenses (percent of net sales) Operating expense as a percent of consolidated net sales was flat compared to the second quarter of last year. Year-to-date operating expense as a percentage of net sales decreased 0.1 percentage points compared to the same period last year.

EBIT¹

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Coatings	\$ 89,124	\$ 59,913	\$ 162,996	\$ 110,738
As a percent of Net Sales	16.5%	11.8%	15.7%	11.5%
Paints	\$ 49,322	\$ 38,964	\$ 72,687	\$ 58,477
As a percent of Net Sales	11.6%	9.3%	9.5%	7.8%
All Other	\$ (8,144)	\$ 656	\$ (14,144)	\$ (6,858)
As a percent of Net Sales	(12.4)%	1.0%	(12.1)%	(5.9)%
Consolidated EBIT	\$ 130,302	\$ 99,533	\$ 221,539	\$ 162,357
As a percent of Net Sales	12.6%	10.0%	11.5%	8.8%

¹We evaluate the performance of operating segments and allocate resources based on profit or loss from operations before interest expense and taxes (EBIT).

Consolidated EBIT EBIT for the second quarter of 2012 increased \$30,769 or 30.9% from the prior year. Year-to-date EBIT increased \$59,182 or 36.5% from the prior year. Restructuring charges of \$4,418 or 0.4% of net sales and \$9,515 or 0.5% of net sales were included in second quarter and year-to-date periods of 2012, respectively. Restructuring charges of \$1,462 or 0.1% of net sales and \$2,858 or 0.2% of net sales were included in second quarter and year-to-date periods of 2011, respectively. There were no acquisition-related charges in the second quarter and year-to-date periods of 2012. The 2011 second quarter and year-to-date periods included acquisition-related charges of \$6,768 or 0.7% of net sales and \$13,275 or 0.7% of net sales, respectively. Foreign currency exchange fluctuation had an immaterial effect on Consolidated EBIT, as well as EBIT of the

segments discussed below.

Coatings Segment EBIT EBIT as a percent of net sales for the second quarter and year-to-date periods increased primarily due to our carryover selling price increases, benefits from our previously completed restructuring actions and acquisition-related charges recognized in the second quarter of 2011, which more than offset higher raw material costs. EBIT included restructuring charges of \$646 and \$1,035, or 0.1% of net sales in both periods, in the second quarter and year-to-date periods of 2012, respectively. The 2011 second quarter and year-to-date periods included restructuring charges of \$1,462 or 0.3% of net sales and \$2,458 or 0.3%, respectively. There were no acquisition-related charges in the second quarter and year-to-date periods of 2012. EBIT included acquisition-related charges of \$1,859 or 0.4% of net sales in the second quarter and year-to-date periods of 2011.

Table of Contents

- 19 -

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

Paints Segment EBIT EBIT as a percent of net sales for the second quarter increased primarily due to benefits from our previously completed restructuring actions, acquisition-related charges recognized in 2011 and productivity improvements, which more than offset higher raw material costs and higher restructuring charges incurred in 2012. EBIT as a percent of net sales year-to-date increased primarily due to carryover selling price increases, benefits from our previously completed restructuring actions, acquisition-related charges recognized in 2011 and productivity improvements, which more than offset higher raw material costs and higher restructuring charges incurred in 2012. EBIT included restructuring charges of \$3,772 or 0.9% of net sales and \$7,798 or 1.0% of net sales in the second quarter and year-to-date periods of 2012, respectively. There were no restructuring charges in the second quarter of 2011. EBIT included restructuring charges of \$400 or 0.1% of net sales in the year-to-date period of 2011. There were no acquisition-related charges in the second quarter and year-to-date periods of 2012. Acquisition-related charges of \$4,909 or 1.2% of net sales and \$11,416 or 1.5% of net sales were included in EBIT in the second quarter and year-to-date periods of 2011, respectively.

All Other EBIT All Other EBIT includes corporate expenses. Second quarter and year-to-date EBIT as a percent of net sales declined primarily due to timing of incentive compensation accruals. There were no restructuring charges included in EBIT in the second quarter of 2012. EBIT included restructuring charges of \$682 or 0.6% of net sales in the year-to-date period of 2012. There were no restructuring charges included in EBIT in the second quarter and year-to-date periods of 2011.

Due to the seasonal nature of portions of our business, EBIT for the second quarter is not necessarily indicative of EBIT for subsequent quarters or for the full year.

Interest Expense

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Consolidated Interest Expense	\$ 19,288	\$ 15,486	\$ 35,077	\$ 31,045

Interest Expense The second quarter and year-to-date increase reflects the issuance of \$400,000 in Senior Notes in the first quarter of 2012.

Effective Tax Rate

	Three Months Ended		Six Months Ended	
	April 27, 2012	April 29, 2011	April 27, 2012	April 29, 2011
Effective Tax Rate	31.1%	33.0%	29.0%	31.7%

Effective Tax Rate The lower year-to-date 2012 effective tax rate is due to a favorable geographical mix of earnings and a one-time tax benefit. This one-time benefit was anticipated in our full-year effective tax rate guidance of 30% to 31%.

Net Income

	Three Months Ended			Six Months Ended		
	April 27, 2012	April 29, 2011	% Change	April 27, 2012	April 29, 2011	% Change
Consolidated Net Income	\$ 76,540	\$ 56,308	35.9%	\$ 132,322	\$ 89,735	47.5%

Financial Condition: The Company's financial condition, cash flow and liquidity remained strong in the second quarter of 2012. Cash provided by operations was \$1,887 for the first six months of 2012 compared to \$58,875 used in operations for the same period last year. Cash flow

Edgar Filing: VALSPAR CORP - Form 10-Q

improvement in the first half of fiscal year 2012 was primarily due to higher earnings and lower working capital requirements, partially offset by the settlement of outstanding derivative contracts.

During the first six months of 2012, we used our borrowing capacity and cash provided by operations to fund \$145,322 in share repurchases, \$30,085 in capital expenditures and our seasonal working capital needs. We used cash on hand and \$26,180 in proceeds from the sale of treasury stock to fund \$37,075 in dividend payments. We anticipate capital spending in 2012 to be approximately \$90,000.

See Note 9 in Notes to the Condensed Consolidated Financial Statements for further discussion on our restricted cash associated with cash collateralization of certain letters of credit.

Table of Contents

- 20 -

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

In the first quarter of 2012, we issued \$400,000 in unsecured Senior Notes that mature on January 15, 2022 with a coupon rate of 4.20%. The public offering was made pursuant to a registration statement filed with the U.S. Securities and Exchange Commission. We used the net proceeds for general corporate purposes, including paying down our commercial paper and, subsequent to the end of our second quarter, retiring our \$200,000 of 5.625% Senior Notes that matured on May 1, 2012. The ratio of total debt to capital was 51.2% at April 27, 2012, compared to 46.6% at October 28, 2011 and 45.0% at April 29, 2011.

Our debt classified as current was \$209,138 at April 27, 2012 compared to \$377,319 and \$354,467 at October 28, 2011 and April 29, 2011, respectively. The decline in current debt from October 28, 2011 was primarily due to repayment of commercial paper borrowings with proceeds from our issuance of Senior Notes. We ended our 2012 second quarter with \$602,766 of reserve liquidity that includes \$594,275 of available committed credit facilities and \$208,491 of cash, and excludes \$200,000 related to the retirement of Senior Notes on May 1, 2012.

Our credit facilities have covenants that require us to maintain certain financial ratios. We were in compliance with these covenants as of April 27, 2012. Our debt covenants do not limit, nor are they reasonably likely to limit, our ability to obtain additional debt or equity financing.

To ensure availability of funds, we maintain uncommitted bank lines of credit sufficient to cover outstanding short-term borrowings. These arrangements are reviewed periodically for renewal and modification.

We believe future cash flow from operations, existing lines of credit, access to credit facilities and access to debt and capital markets will be sufficient to meet our current and projected financing and liquidity needs. In the current market conditions, we have demonstrated continued access to capital markets. We have committed liquidity and cash reserves in excess of our anticipated funding requirements.

Our cash and cash equivalent balances consist of high quality, short-term money market instruments and cash held by our international subsidiaries that are used to fund those subsidiaries' day-to-day operating needs. Those balances have also been used to finance acquisitions. Our investment policy on excess cash is to preserve principal.

We use derivative instruments with a number of counterparties principally to manage well-defined interest rate and foreign currency exchange risks. We evaluate the financial stability of each counterparty and spread the risk among several financial institutions to limit our exposure. We will continue to monitor counterparty risk on an ongoing basis. We do not have any credit-risk related contingent features in our derivative contracts as of April 27, 2012.

Off-Balance Sheet Financing: We do not have off-balance sheet arrangements that have, or are reasonably likely to have, a current or future material effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

Forward Looking Statements: Certain statements contained in Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this report constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Private Securities Litigation Reform Act of 1995 provides a safe harbor for forward-looking statements.

Forward-looking statements are based on management's current expectations, estimates, assumptions and beliefs about future events, conditions and financial performance. Forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside our control and could cause actual results to differ materially from such statements. Any statement that is not historical in nature is a forward-looking statement. We may identify forward-looking statements with words and phrases such as expects, projects, estimates, anticipates, believes, could, may, will, plans to, intend, should and similar expressions.

Table of Contents

- 21 -

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS
DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS

These risks, uncertainties and other factors include, but are not limited to, deterioration in general economic conditions, both domestic and international, that may adversely affect our business; fluctuations in availability and prices of raw materials, including raw material shortages and other supply chain disruptions, and the inability to pass along or delays in passing along raw material cost increases to our customers; dependence of internal sales and earnings growth on business cycles affecting our customers and growth in the domestic and international coatings industry; market share loss to, and pricing or margin pressure from, larger competitors with greater financial resources; significant indebtedness that restricts the use of cash flow from operations for acquisitions and other investments; dependence on acquisitions for growth, and risks related to future acquisitions, including adverse changes in the results of acquired businesses, the assumption of unforeseen liabilities and disruptions resulting from the integration of acquisitions; risks and uncertainties associated with operations and achievement of profitable growth in developing markets, including Asia and Central and South America; loss of business with key customers; damage to our reputation and business resulting from product claims or recalls, litigation, customer perception and other matters; our ability to respond to technology changes and to protect our technology; changes in governmental regulation, including more stringent environmental, health and safety regulations; our reliance on the efforts of vendors, government agencies, utilities and other third parties to achieve adequate compliance and avoid disruption of our business; unusual weather conditions adversely affecting sales; changes in accounting policies and standards and taxation requirements such as new tax laws or revised tax law interpretations; the nature, cost and outcome of pending and future litigation and other legal proceedings; and civil unrest and the outbreak of war and other significant national and international events.

We undertake no obligation to subsequently revise any forward-looking statement to reflect new information, events or circumstances after the date of such statement, except as required by law.

Table of Contents

- 22 -

ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our foreign sales and results of operations are subject to the impact of foreign currency fluctuations. As most of our underlying costs are denominated in the same currency as our sales, the effect has not been material. We have not hedged our exposure to translation gains and losses; however, we have reduced our exposure by borrowing funds in local currencies. A 10% adverse change in foreign currency rates is not expected to have a material effect on our results of operations or financial position.

We are also subject to interest rate risk. At April 27, 2012, approximately 5.6% of our total debt consisted of floating rate debt. From time to time, we may enter into interest rate swaps to hedge a portion of either our variable or fixed rate debt. Assuming the current level of borrowings, a 10% increase in interest rates from those in effect at the end of the second quarter would not have a material impact on our results of operations or financial position.

ITEM 4: CONTROLS AND PROCEDURES

Disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) are our controls and other procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate, to allow timely decisions regarding required disclosure.

We have evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of April 27, 2012. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective.

There were no changes in our internal control over financial reporting during the quarter ended April 27, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1: LEGAL PROCEEDINGS

During the period covered by this report, there were no legal proceedings instituted that are reportable, and there were no material developments in any of the legal proceedings that were previously reported on our Form 10-K for the year ended October 28, 2011.

ITEM 1A: RISK FACTORS

There were no material changes to the risk factors disclosed in our Form 10-K for the year ended October 28, 2011.

ITEM 2: UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) Not applicable

(b) Not applicable

(c) We made the following repurchases of equity securities during the quarter ended April 27, 2012:

Period	Total Number of Shares Purchased ¹	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced	Maximum Number of Shares that May Yet be Purchased Under
--------	---	------------------------------	--	--

Edgar Filing: VALSPAR CORP - Form 10-Q

				Plans or Programs ¹	the Plans or Programs ¹
1/28/12	2/24/12				
Repurchase program		100,000	\$ 46.08	100,000	6,900,000
Other transactions ²		3,423	43.81		
2/25/12	3/23/12				
Repurchase program		860,000	47.15	860,000	6,040,000
Other transactions ²					
3/24/12	4/27/12				
Repurchase program		1,040,000	49.13	1,040,000	5,000,000
Other transactions ²		4,964	48.59		

¹On October 13, 2010 we received board authorization to repurchase 15,000,000 shares, with no predetermined end date. As of April 27, 2012, we repurchased 10,000,000 shares under this authorization.

²Our other transactions include our acquisition of common stock in satisfaction of tax-payment obligations upon vesting of restricted stock and our receipt of surrendered shares in connection with the exercise of stock options.

Table of Contents

- 23 -

ITEM 4: MINE SAFETY DISCLOSURES

Not applicable.

ITEM 6: EXHIBITS

Exhibits

10.1	The Valspar Corporation 2009 Omnibus Equity Plan (as amended through February 15, 2012)
31.1	Section 302 Certification of the Chief Executive Officer
31.2	Section 302 Certification of the Chief Financial Officer
32.1	Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. §1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document
101.SCH	XBRL Schema Document
101.CAL	XBRL Calculation Linkbase Document
101.DEF	XBRL Definition Linkbase Document
101.LAB	XBRL Label Linkbase Document
101.PRE	XBRL Presentation Linkbase Document

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE VALSPAR CORPORATION

Date: June 6, 2012

By /s/Rolf Engh
Rolf Engh
Secretary

Date: June 6, 2012

By /s/Lori A. Walker
Lori A. Walker
Senior Vice President and Chief Financial Officer