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PS BUSINESS PARKS INC/CA  
Form 8-K  
May 05, 2009  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) May 4, 2009

PS BUSINESS PARKS, INC.

(Exact name of registrant as specified in its charter)

California 1-10709  
(State or Other Jurisdiction of Incorporation) (Commission File Number)

95-4300881  
(I.R.S. Employer Identification Number)

701 Western Avenue, Glendale, California 91201-2397

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (818) 244-8080

N/A

(Former name or former address, if changed since last report)

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

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- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### **Item 2.02. Results of Operations and Financial Conditions and Exhibits**

PS Business Parks reported its results of operations and financial condition for the quarter ended March 31, 2009. The full text of the press release issued is furnished as Exhibit 99.1 to this Current Report on Form 8-K. The information in this Item 2.02 and Exhibit 99.1 are being furnished in accordance with General Instruction B.2. of Form 8-K and shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the Exchange Act) or otherwise subject to the liabilities of that section, nor shall they be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

### **Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits

Exhibit 99.1: Press release dated May 4, 2009.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

PS BUSINESS PARKS, INC.

Date: May 4, 2009

By: /s/ Edward A. Stokx

Edward A. Stokx

Chief Financial Officer

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**News Release**

PS Business Parks, Inc.

701 Western Avenue

Glendale, CA 91201-2349

www.psbusinessparks.com

For Release: Immediately  
Date: May 4, 2009  
Contact: Edward A. Stokx

(818) 244-8080, Ext. 1649

**PS Business Parks, Inc. Reports Results for the First Quarter Ended March 31, 2009**

**GLENDALE, California** PS Business Parks, Inc. (NYSE:PSB) reported operating results for the first quarter ended March 31, 2009.

Net income allocable to common shareholders for the three months ended March 31, 2009 was \$33.0 million, or \$1.60 per diluted share, on revenues of \$69.9 million compared to \$3.7 million, or \$0.18 per diluted share, on revenues of \$70.3 million for the same period in 2008.

Revenues for the three months ended March 31, 2009 decreased \$382,000 or 0.5% over the same period in 2008. Net income allocable to common shareholders for the three months ended March 31, 2009 increased \$29.2 million over the same period in 2008 primarily as a result of a net gain of \$35.6 million on the repurchase of preferred equity combined with a decrease in depreciation expense of \$3.1 million and a decrease in preferred equity distributions of \$1.6 million partially offset by an increase in net income allocable to noncontrolling interests common units of \$10.4 million.

**Supplemental Measures**

Funds from operations ( FFO ) allocable to common shareholders and unit holders for the three months ended March 31, 2009 and 2008 were \$67.1 million, or \$2.41 per diluted share, and \$30.5 million, or \$1.09 per diluted share, respectively. The increase in FFO for the three months ended March 31, 2009 over the same period in 2008 was primarily due to a net gain of \$35.6 million on the repurchase of preferred equity combined with a decrease in preferred equity distributions of \$1.6 million. Excluding the \$35.6 million net gain, FFO allocable to common shareholders and unit holders would have been \$31.5 million, or \$1.13 per diluted share, for the three months ended March 31, 2009.

**Property Operations**

In order to evaluate the performance of the Company's overall portfolio over two comparable periods, management analyzes the operating performance of a consistent group of properties owned and operated throughout both periods (herein referred to as Same Park ). For the three months ended March 31, 2009 and 2008, the Same Park portfolio constitutes 19.6 million rentable square feet, which includes 100.0% of the assets of the Company.

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The Company's property operations account for substantially all of the net operating income earned by the Company. The following table presents the operating results of the Company's properties for the three months ended March 31, 2009 and 2008 in addition to other income and expense items affecting net income (unaudited, in thousands, except per square foot amounts):

|   | For the Three Months Ended<br>March 31, |                |         |
|---|---|----------------|---------|
|   | 2009                                    | 2008           | Change  |
| Rental income:  |   |                |         |
| Same Park <sup>(1)</sup>                                | \$ 69,747                               | \$ 70,111      | (0.5%)  |
| Cost of operations:                                     |   |                |         |
| Same Park   | <u>22,755</u>                           | <u>22,490</u>  | 1.2%    |
| Net operating income <sup>(2)</sup> :                   |   |                |         |
| Same Park   | <u>46,992</u>                           | <u>47,621</u>  | (1.3%)  |
| Other income and expenses:                              |   |                |         |
| Facility management fees                                | 177                                     | 195            | (9.2%)  |
| Interest and other income                               | 179                                     | 328            | (45.4%) |
| Interest expense  | (930)                                   | (993)          | (6.3%)  |
| Depreciation and amortization                           | (22,391)                                | (25,447)       | (12.0%) |
| General and administrative                              | <u>(1,976)</u>                          | <u>(2,046)</u> | (3.4%)  |
| Net income  | \$ 22,051                               | \$ 19,658      | 12.2%   |
| Same Park gross margin <sup>(3)</sup>                   | 67.4%                                   | 67.9%          | (0.7%)  |
| Same Park weighted average for the period:              |   |                |         |
| Occupancy   | 91.4%                                   | 94.0%          | (2.8%)  |
| Annualized realized rent per square foot <sup>(4)</sup> | \$ 15.61                                | \$ 15.26       | 2.3%    |

(1) See above for a definition of Same Park.

(2) Net operating income ( NOI ) is an important measurement in the commercial real estate industry for determining the value of the real estate generating the NOI. The Company's calculation of NOI may not be comparable to those of other companies and should not be used as an alternative to measures of performance in accordance with generally accepted accounting principles ( GAAP ).

(3) Same Park gross margin is computed by dividing NOI by rental income.

(4) Same Park realized rent per square foot represents the annualized revenues earned per occupied square foot.

### **Financial Condition**

The following are key financial ratios with respect to the Company's leverage at and for the three months ended March 31, 2009:

|   |                 |
|---|-----------------|
| Ratio of FFO to fixed charges <sup>(1)(2)</sup>   | 48.7x           |
| Ratio of FFO to fixed charges and preferred distributions <sup>(1)(2)</sup>   | 3.3x            |
| Debt and preferred equity to total market capitalization (based on common stock price of \$36.85 at March 31, 2009) | 42.3%           |
| Available under line of credit at March 31, 2009  | \$100.0 million |

(1) Fixed charges include interest expense of \$930,000.

(2) Excludes \$35.6 million of net gain on preferred equity repurchase.

**Preferred Equity Repurchase**

During the three months ended March 31, 2009, the Company paid \$50.2 million to repurchase 3,208,174 depository shares, each representing 1/1,000 of a share of various series of Cumulative Preferred Stock and \$12.3 million to repurchase 853,300 units of various series of Cumulative Redeemable Preferred Units for a weighted average purchase price of \$15.40 per share/unit. In accordance with Emerging Issues Task Force ( EITF ) Topic D-42, the purchase price discount of \$35.6 million, equaling the aggregate liquidation value of \$101.5 million over the aggregate purchase price of \$62.5 million, is added to net income allocable to common shareholders, net of the original issuance costs of \$3.4 million.

**Distributions Declared**

The Board of Directors declared a quarterly dividend of \$0.44 per common share on May 4, 2009. Distributions were also declared on the various series of depository shares, each representing 1/1,000 of a share of preferred stock listed below. Distributions are payable June 30, 2009 to shareholders of record on June 15, 2009.

| <u>Series</u> | <u>Dividend Rate</u> | <u>Dividend Declared</u> |
|---------------|----------------------|--------------------------|
| Series H      | 7.000%               | \$ 0.437500              |
| Series I      | 6.875%               | \$ 0.429688              |
| Series K      | 7.950%               | \$ 0.496875              |
| Series L      | 7.600%               | \$ 0.475000              |
| Series M      | 7.200%               | \$ 0.450000              |
| Series O      | 7.375%               | \$ 0.460938              |
| Series P      | 6.700%               | \$ 0.418750              |

**Company Information**

PS Business Parks, Inc., a member of the S&P SmallCap 600, is a self-advised and self-managed equity real estate investment trust ( REIT ) that acquires, develops, owns and operates commercial properties, primarily flex, multi-tenant office and industrial space. The Company defines flex space as buildings that are configured with a combination of office and warehouse space and can be designed to fit a number of uses (including office, assembly, showroom, laboratory, light manufacturing and warehouse space). As of March 31, 2009, PSB wholly owned approximately 19.6 million rentable square feet with approximately 3,750 customers located in eight states, concentrated in California (5.8 million sq. ft.), Florida (3.6 million sq. ft.), Virginia (3.0 million sq. ft.), Texas (2.9 million sq. ft.), Maryland (1.8 million sq. ft.), Oregon (1.3 million sq. ft.), Arizona (0.7 million sq. ft.) and Washington (0.5 million sq. ft.).

**Forward-Looking Statements**

When used within this press release, the words may, believes, anticipates, plans, expects, seeks, estimates, intends and similar expressions are intended to identify forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results and performance of the Company to be materially different from those expressed or implied in the forward-looking statements. Such factors include the impact of competition from new and existing commercial facilities which could impact rents and occupancy levels at the Company's facilities; the Company's ability to evaluate, finance and integrate acquired and developed properties into the Company's existing operations; the Company's ability to effectively compete in the markets that it does business in; the impact of the regulatory environment as well as national, state and local laws and regulations including, without limitation, those governing REITs; the impact of general economic conditions upon rental rates and occupancy levels at the Company's facilities; the availability of permanent capital at attractive rates, the outlook and actions of Rating Agencies and risks detailed from time to time in the Company's SEC reports, including quarterly reports on Form 10-Q, reports on Form 8-K and annual reports on Form 10-K.

Additional information about PS Business Parks, Inc., including more financial analysis of the first quarter operating results, is available on the Internet. The Company's website is [www.psbusinessparks.com](http://www.psbusinessparks.com).

A conference call is scheduled for Tuesday, May 5, 2009, at 10:00 a.m. (PDT) to discuss the first quarter results. The toll free number is (888) 299-3246; the conference ID is 94250172. The call will also be available via a live webcast on the Company's website. A replay of the conference call will be available through May 12, 2009 at (800) 642-1687. A replay of the conference call will also be available on the Company's website.

Additional financial data attached.

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## PS BUSINESS PARKS, INC.

## CONSOLIDATED BALANCE SHEETS

(In thousands, except share data)

|  | March 31,<br><u>2009</u><br>(Unaudited) | December 31,<br><u>2008</u> |
|--|---|-----------------------------|
| <b>ASSETS</b>  |   |                             |
| Cash and cash equivalents  | \$ 5,093                                | \$ 55,015                   |
| Real estate facilities, at cost:   |   |                             |
| Land   | 494,849                                 | 494,849                     |
| Buildings and equipment  | <u>1,521,785</u>                        | <u>1,517,484</u>            |
|  | 2,016,634                               | 2,012,333                   |
| Accumulated depreciation   | <u>(659,565)</u>                        | <u>(637,948)</u>            |
|  | 1,357,069                               | 1,374,385                   |
| Land held for development  | <u>7,869</u>                            | <u>7,869</u>                |
|  | 1,364,938                               | 1,382,254                   |
| Rent receivable  | 2,878                                   | 2,055                       |
| Deferred rent receivable   | 21,978                                  | 21,633                      |
| Other assets   | <u>4,994</u>                            | <u>8,366</u>                |
| Total assets   | \$ 1,399,881                            | \$ 1,469,323                |
| <b>LIABILITIES AND EQUITY</b>  |   |                             |
| Accrued and other liabilities  | \$ 48,373                               | \$ 46,428                   |
| Mortgage notes payable   | <u>53,840</u>                           | <u>59,308</u>               |
| Total liabilities  | 102,213                                 | 105,736                     |
| Commitments and contingencies  |   |                             |
| Equity:  |   |                             |
| PS Business Parks, Inc.'s shareholders' equity:  |   |                             |
| Preferred stock, \$0.01 par value, 50,000,000 shares authorized,<br>25,042 and 28,250 shares issued and outstanding at March 31, 2009 and<br>December 31, 2008, respectively       | 626,046                                 | 706,250                     |
| Common stock, \$0.01 par value, 100,000,000 shares authorized,<br>20,523,288 and 20,459,916 shares issued and outstanding at<br>March 31, 2009 and December 31, 2008, respectively | 204                                     | 204                         |
| Paid-in capital  | 396,180                                 | 363,587                     |
| Cumulative net income  | 639,106                                 | 622,113                     |
| Cumulative distributions   | <u>(594,322)</u>                        | <u>(571,340)</u>            |
| Total PS Business Parks, Inc.'s shareholders' equity   | 1,067,214                               | 1,120,814                   |
| Noncontrolling interests:  |   |                             |
| Preferred units  | 73,418                                  | 94,750                      |
| Common units   | <u>157,036</u>                          | <u>148,023</u>              |
| Total noncontrolling interests   | <u>230,454</u>                          | <u>242,773</u>              |
| Total equity   | <u>1,297,668</u>                        | <u>1,363,587</u>            |



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Total liabilities and equity

\$ 1,399,881

\$ 1,469,323

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## PS BUSINESS PARKS, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share amounts)

|   | For the Three Months   |               |
|---|------------------------|---------------|
|   | <u>Ended March 31,</u> |               |
|   | <u>2009</u>            | <u>2008</u>   |
|   | (Unaudited)            |               |
| Revenues:                                   |                        |               |
| Rental income                               | \$ 69,747              | \$ 70,111     |
| Facility management fees                    | <u>177</u>             | <u>195</u>    |
| Total operating revenues                    | <u>69,924</u>          | <u>70,306</u> |
| Expenses:                                   |                        |               |
| Cost of operations                          | 22,755                 | 22,490        |
| Depreciation and amortization               | 22,391                 | 25,447        |
| General and administrative                  | <u>1,976</u>           | <u>2,046</u>  |
| Total operating expenses                    | <u>47,122</u>          | <u>49,983</u> |
| Other income and expenses:                  |                        |               |
| Interest and other income                   | 179                    | 328           |
| Interest expense                            | <u>(930)</u>           | <u>(993)</u>  |
| Total other income and expenses             | <u>(751)</u>           | <u>(665)</u>  |
| Net income                                  | \$ 22,051              | \$ 19,658     |
| Net income allocation:                      |                        |               |
| Common shareholders                         | \$ 32,961              | \$ 3,749      |
| Preferred shareholders                      | (16,026)               | 12,756        |
| Noncontrolling interests common units       | 11,772                 | 1,348         |
| Noncontrolling interests preferred units    | (6,714)                | 1,752         |
| Restricted stock unit holders               | <u>58</u>              | <u>53</u>     |
|   | \$ 22,051              | \$ 19,658     |
| Net income per common share:                |                        |               |
| Basic                                       | \$ 1.61                | \$ 0.18       |
| Diluted                                     | \$ 1.60                | \$ 0.18       |
| Weighted average common shares outstanding: |                        |               |
| Basic                                       | 20,470                 | 20,435        |
| Diluted                                     | 20,541                 | 20,629        |

## PS BUSINESS PARKS, INC.

## Computation of Diluted Funds from Operations ( FFO ) and Funds Available for Distribution ( FAD )

(Unaudited, in thousands, except per share amounts)

|  | For the Three Months   |              |
|--|------------------------|--------------|
|  | <u>Ended March 31,</u> |              |
|  | <u>2009</u>            | <u>2008</u>  |
| <b><u>Computation of Diluted Funds From Operations</u></b>   |                        |              |
| <b><u>per Common Share ( FFO<sup>(1)</sup>)</u></b>  |                        |              |
| Net income allocable to common shareholders  | \$32,961               | \$ 3,749     |
| Adjustments:   |                        |              |
| Depreciation and amortization  | 22,391                 | 25,447       |
| Net income allocable to noncontrolling interests   |                        |              |
| common units   | <u>11,772</u>          | <u>1,348</u> |
| FFO allocable to common shareholders/unit holders  | \$67,124               | \$ 30,544    |
| Weighted average common shares outstanding   | 20,470                 | 20,435       |
| Weighted average common OP units outstanding   | 7,305                  | 7,305        |
| Weighted average common share equivalents outstanding  | <u>71</u>              | <u>194</u>   |
| Weighted average common shares and OP units for purposes of computing fully-diluted FFO per common share | 27,846                 | 27,934       |
| Diluted FFO per common share equivalent  | \$ 2.41                | \$ 1.09      |
| <b><u>Computation of Funds Available for Distribution ( FAD<sup>(2)</sup>)</u></b>                       |                        |              |
| FFO allocable to common shareholders/unit holders  | \$67,124               | \$ 30,544    |
| Adjustments:   |                        |              |
| Recurring capital improvements   | (785)                  | (1,934)      |
| Tenant improvements  | (3,282)                | (4,454)      |
| Lease commissions  | (871)                  | (2,268)      |
| Straight-line rent   | (345)                  | 94           |
| Stock compensation expense   | 1,088                  | 1,012        |
| In-place lease adjustment  | (86)                   | (48)         |
| Lease incentives net of tenant improvement reimbursements  | (81)                   | (31)         |
| Gain on repurchase of preferred equity, net of issuance costs  | <u>(35,639)</u>        | =            |
| FAD  | \$27,123               | \$ 22,915    |
| Distributions to common shareholders/unit holders  | \$12,217               | \$ 12,196    |
| Distribution payout ratio  | 45.0%                  | 53.2%        |

- (1) Funds From Operations ( FFO ) is computed in accordance with the White Paper on FFO approved by the Board of Governors of the National Association of Real Estate Investment Trusts ( NAREIT ). The White Paper defines FFO as net income, computed in accordance with GAAP, before depreciation, amortization, net income allocable to noncontrolling interests, gains or losses on asset dispositions and nonrecurring items. FFO should be analyzed in conjunction with net income. However, FFO should not be viewed as a substitute for net income as a measure of operating performance or liquidity as it does not reflect depreciation and amortization costs or the level of capital expenditure and leasing costs necessary to maintain the operating performance of the Company's properties, which are significant economic costs and could materially impact the Company's results from operations. Other REITs may use

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different methods for calculating FFO and, accordingly, the Company's FFO may not be comparable to other real estate companies.

- (2) Funds available for distribution ( FAD ) is computed by adjusting consolidated FFO for recurring capital improvements, which the Company defines as those costs incurred to maintain the assets' value, tenant improvements, lease commissions, straight-line rent, stock compensation expense, impairment charges, amortization of lease incentives and tenant improvement reimbursements, in-place lease adjustment and the impact of EITF Topic D-42. Like FFO, the Company considers FAD to be a useful measure for investors to evaluate the operations and cash flows of a REIT. FAD does not represent net income or cash flow from operations as defined by GAAP.