

RICHARDSON ELECTRONICS LTD/DE  
Form 10-Q  
October 07, 2010  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended August 28, 2010

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ To \_\_\_\_\_

Commission File Number: 0-12906

**RICHARDSON ELECTRONICS, LTD.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**36-2096643**  
(I.R.S. Employer  
Identification No.)

**40W267 Keslinger Road, P.O. Box 393**

**LaFox, Illinois 60147-0393**  
(Address of principal executive offices)  
**Registrant's telephone number, including area code: (630) 208-2200**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer  (Do not check if a smaller reporting company)

Smaller Reporting Company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of October 4, 2010, there were outstanding 14,697,341 shares of Common Stock, \$0.05 par value and 3,048,258 shares of Class B Common Stock, \$0.05 par value, which are convertible into Common Stock of the registrant on a share for share basis.

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**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****Richardson Electronics, Ltd.****Unaudited Condensed Consolidated Balance Sheets***(in thousands, except per share amounts)*

|  | August 28,<br>2010 | May 29,<br>2010   |
|--|--------------------|-------------------|
| <b>Assets</b>  |                    |                   |
| <b>Current assets:</b>   |                    |                   |
| Cash and cash equivalents  | \$ 31,982          | \$ 29,038         |
| Accounts receivable, less allowance of \$1,492 and \$1,592   | 102,037            | 98,691            |
| Inventories  | 85,564             | 78,730            |
| Prepaid expenses   | 4,758              | 4,514             |
| Deferred income taxes  | 2,251              | 2,404             |
| <b>Total current assets</b>  | <b>226,592</b>     | <b>213,377</b>    |
| <b>Non-current assets:</b>   |                    |                   |
| Property, plant and equipment, net   | 16,207             | 16,675            |
| Deferred financing costs, net  |                    | 60                |
| Non-current deferred income taxes  | 3,790              | 3,571             |
| Other non-current assets   | 319                | 1,132             |
| <b>Total non-current assets</b>  | <b>20,316</b>      | <b>21,438</b>     |
| <b>Total assets</b>  | <b>\$ 246,908</b>  | <b>\$ 234,815</b> |
| <b>Liabilities and Stockholders Equity</b>   |                    |                   |
| <b>Current liabilities:</b>  |                    |                   |
| Accounts payable   | \$ 61,169          | \$ 61,616         |
| Accrued liabilities  | 18,732             | 18,807            |
| Short-term debt  | 22,000             | 19,517            |
| <b>Total current liabilities</b>   | <b>101,901</b>     | <b>99,940</b>     |
| <b>Non-current liabilities:</b>  |                    |                   |
| Long-term income tax liabilities   | 3,417              | 3,475             |
| Other non-current liabilities  | 1,369              | 1,537             |
| <b>Total non-current liabilities</b>   | <b>4,786</b>       | <b>5,012</b>      |
| <b>Total liabilities</b>   | <b>106,687</b>     | <b>104,952</b>    |
| <b>Commitments and contingencies</b>   |                    |                   |
| <b>Stockholders equity</b>   |                    |                   |
| Common stock, \$0.05 par value; issued 16,051 shares at August 28, 2010, and 16,029 shares at May 29, 2010 | 803                | 802               |

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|  |            |            |
|--|------------|------------|
| Class B common stock, convertible, \$0.05 par value; issued 3,048 shares at August 28, 2010, and at May 29, 2010 | 152        | 152        |
| Preferred stock, \$1.00 par value, no shares issued  |            |            |
| Additional paid-in-capital   | 121,312    | 120,998    |
| Common stock in treasury, at cost, 1,355 shares at August 28, 2010, and at May 29, 2010                          | (8,503)    | (8,503)    |
| Retained earnings  | 20,953     | 12,925     |
| Accumulated other comprehensive income   | 5,504      | 3,489      |
| <b>Total stockholders equity</b>   | 140,221    | 129,863    |
| <b>Total liabilities and stockholders equity</b>   | \$ 246,908 | \$ 234,815 |

**Table of Contents****Richardson Electronics, Ltd.****Unaudited Condensed Consolidated Statements of Income****and Comprehensive Income***(in thousands, except per share amounts)*

|   | <b>Three Months Ended</b>  |                            |
|---|----------------------------|----------------------------|
|   | <b>August 28,<br/>2010</b> | <b>August 29,<br/>2009</b> |
| <b>Statements of Operations</b>               |                            |                            |
| <b>Net sales</b>                              | \$ 137,144                 | \$ 109,492                 |
| Cost of sales                                 | 104,553                    | 83,023                     |
| <b>Gross profit</b>                           | 32,591                     | 26,469                     |
| Selling, general, and administrative expenses | 23,295                     | 22,943                     |
| Gain on disposal of assets                    |                            | (2)                        |
| <b>Operating income</b>                       | 9,296                      | 3,528                      |
| Other (income) expense:                       |                            |                            |
| Interest expense                              | 234                        | 1,145                      |
| Investment income                             |                            | (33)                       |
| Foreign exchange loss                         | 119                        | 818                        |
| Loss on retirement of short-term debt         | 60                         |                            |
| Other, net                                    | 9                          | (7)                        |
| Total other expense                           | 422                        | 1,923                      |
| Income before income taxes                    | 8,874                      | 1,605                      |
| Income tax provision (benefit)                | 498                        | (310)                      |
| <b>Net income</b>                             | \$ 8,376                   | \$ 1,915                   |
| <b>Net income per share - basic:</b>          |                            |                            |
| Common stock                                  | \$ 0.48                    | \$ 0.11                    |
| Class B Common stock                          | \$ 0.43                    | \$ 0.10                    |
| <b>Net income per share - diluted:</b>        |                            |                            |
| Common stock                                  | \$ 0.47                    | \$ 0.11                    |
| Class B Common stock                          | \$ 0.43                    | \$ 0.10                    |
| <b>Weighted average number of shares:</b>     |                            |                            |
| Common shares - basic                         | 14,679                     | 14,859                     |
| Class B common shares - basic                 | 3,048                      | 3,048                      |
| Common shares - diluted                       | 17,917                     | 17,915                     |

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|   |           |          |
|---|-----------|----------|
| Class B common shares - diluted           | 3,048     | 3,048    |
| <b>Dividends per common share</b>         | \$ 0.020  | \$ 0.020 |
| <b>Dividends per Class B common share</b> | \$ 0.018  | \$ 0.018 |
| <b>Statements of Comprehensive Income</b> |           |          |
| Net income                                | \$ 8,376  | \$ 1,915 |
| Foreign currency translation              | 2,018     | 1,479    |
| Fair value adjustments on investments     | (3)       | (5)      |
| <b>Comprehensive income</b>               | \$ 10,391 | \$ 3,389 |



**Table of Contents****Richardson Electronics, Ltd.****Unaudited Condensed Consolidated Statements of Cash Flows***(in thousands)*

|   | <b>Three Months Ended</b>  |                            |
|---|----------------------------|----------------------------|
|   | <b>August 28,<br/>2010</b> | <b>August 29,<br/>2009</b> |
| <b>Operating activities:</b>  |                            |                            |
| <b>Net income</b>   | \$ 8,376                   | \$ 1,915                   |
| Adjustments to reconcile net income to cash provided by (used in) operating activities: |                            |                            |
| Depreciation and amortization   | 895                        | 1,064                      |
| Loss on retirement of short-term debt   | 60                         |                            |
| Gain on disposal of assets  |                            | (2)                        |
| Stock compensation expense  | 148                        | 149                        |
| Deferred income taxes   | 54                         | (176)                      |
| Accounts receivable   | (1,676)                    | 5,825                      |
| Inventories   | (6,543)                    | (1,820)                    |
| Prepaid expenses  | (842)                      | (1,676)                    |
| Accounts payable  | (710)                      | (7,743)                    |
| Accrued liabilities   | 259                        | 355                        |
| Other   | 420                        | (91)                       |
| <b>Net cash provided by (used in) operating activities</b>                              | <b>441</b>                 | <b>(2,200)</b>             |
| <b>Investing activities:</b>  |                            |                            |
| Capital expenditures  | (399)                      | (280)                      |
| (Gain) loss on sale of investments  | 4                          | (17)                       |
| Market value adjustments  | 3                          |                            |
| Proceeds from sales of available-for-sale securities                                    | 10                         | 39                         |
| Purchases of available-for-sale securities  | (10)                       | (39)                       |
| <b>Net cash used in investing activities</b>  | <b>(392)</b>               | <b>(297)</b>               |
| <b>Financing activities:</b>  |                            |                            |
| Proceeds from borrowings  | 62,300                     | 10,200                     |
| Payments on debt  | (40,300)                   | (10,200)                   |
| Payments on retirement of short-term debt   | (19,517)                   |                            |
| Proceeds from issuance of common stock  | 164                        | 5                          |
| Cash dividends paid   | (348)                      | (352)                      |
| <b>Net cash provided by (used in) financing activities</b>                              | <b>2,299</b>               | <b>(347)</b>               |
| Effect of exchange rate changes on cash and cash equivalents                            | 596                        | 752                        |
| <b>Increase (decrease) in cash and cash equivalents</b>                                 | <b>2,944</b>               | <b>(2,092)</b>             |
| Cash and cash equivalents at beginning of period  | 29,038                     | 43,887                     |
| <b>Cash and cash equivalents at end of period</b>                                       | <b>\$ 31,982</b>           | <b>\$ 41,795</b>           |



**Table of Contents****Richardson Electronics, Ltd.****Unaudited Condensed Consolidated Statement of Stockholders' Equity***(in thousands)*

|                                       | Common | Class B<br>Common | Par<br>Value | Additional<br>Paid In<br>Capital | Common<br>Stock in<br>Treasury | Retained<br>Earnings/<br>(Accumulated<br>Deficit) | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Total      |
|---------------------------------------|--------|-------------------|--------------|----------------------------------|--------------------------------|---|---|------------|
| <b>Balance May 29, 2010:</b>          | 16,029 | 3,048             | \$ 954       | \$ 120,998                       | \$ (8,503)                     | \$ 12,925   | \$ 3,489  | \$ 129,863 |
| Net income                            |        |                   |              |                                  |                                | 8,376   |   | 8,376      |
| Foreign currency translation          |        |                   |              |                                  |                                |   | 2,018   | 2,018      |
| Fair value adjustments on investments |        |                   |              |                                  |                                |   | (3)   | (3)        |
| Share-based compensation:             |        |                   |              |                                  |                                |   |   |            |
| Non-vested restricted stock           |        |                   |              | 7                                |                                |   |   | 7          |
| Stock options                         |        |                   |              | 144                              |                                |   |   | 144        |
| Common stock:                         |        |                   |              |                                  |                                |   |   |            |
| Employee stock option grant           | 1      |                   |              | 5                                |                                |   |   | 5          |
| Options Exercised                     | 21     |                   | 1            | 158                              |                                |   |   | 159        |
| Repurchase of common stock            |        |                   |              |                                  |                                |   |   |            |
| Restricted stock grants               |        |                   |              |                                  |                                |   |   |            |
| Treasury stock                        |        |                   |              |                                  |                                |   |   |            |
| Dividends paid to:                    |        |                   |              |                                  |                                |   |   |            |
| Common (\$0.02 per share)             |        |                   |              |                                  |                                | (293)   |   | (293)      |
| Class B (\$0.018 per share)           |        |                   |              |                                  |                                | (55)  |   | (55)       |
| <b>Balance August 28, 2010:</b>       | 16,051 | 3,048             | \$ 955       | \$ 121,312                       | \$ (8,503)                     | \$ 20,953   | \$ 5,504  | \$ 140,221 |

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**RICHARDSON ELECTRONICS, LTD.**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**1. DESCRIPTION OF THE COMPANY**

Richardson Electronics, Ltd. ( we , us , and our ) was originally incorporated in the state of Illinois in 1947 and is currently incorporated in the state of Delaware. We are a global provider of engineered solutions and a global distributor of electronic components to the radio frequency ( RF ), wireless and power management, electron device, and display systems markets. Utilizing our core engineering and manufacturing capabilities, our strategy is to provide specialized technical expertise and value-add, or engineered solutions. We provide solutions and add value through design-in support, systems integration, prototype design and manufacturing, testing, and logistics for end products of our customers. Design-in support includes component modifications or the identification of lower-cost product alternatives or complementary products.

Our products include RF and microwave components, power semiconductors, electron tubes, microwave generators, and visual technology solutions. These products are used to control, switch or amplify electrical power signals, or are used as display devices in a variety of industrial, commercial, and communication applications.

We evaluate our business based on our three operating segments, which we define as follows:

*RF, Wireless & Power Division* ( RFPD ) serves the global RF and wireless communications market, including infrastructure and wireless networks, and the power management and alternative energy markets.

*Electron Device Group* ( EDG ) provides engineered solutions and distributes electronic components to customers in diverse markets including the steel, automotive, textile, plastics, semiconductor manufacturing, and broadcast industries.

*Canvys* provides global integrated display products, systems and digital signage solutions serving the financial, corporate enterprise, healthcare, and industrial markets.

We currently have operations in the following major geographic regions:

North America;

Asia/Pacific;

Europe; and

Latin America.

**2. BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with United States Generally Accepted Accounting Principles ( GAAP ) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all the information and notes required by GAAP for complete financial statements.

In the opinion of management, all adjustments, which are of a normal and recurring nature, necessary for a fair presentation of the results of interim periods have been made. All inter-company transactions and balances have been eliminated. The unaudited condensed consolidated financial statements presented herein include the accounts of our wholly owned subsidiaries. The results of operations and cash flows for the three months ended August 28, 2010, are not necessarily indicative of the results that may be expected for the fiscal year ending May 28, 2011.

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Our fiscal quarter ends on the Saturday nearest the end of the quarter ending month. The first three months of fiscal 2011 and 2010 each contained 13 weeks.

The financial information contained in this report should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended May 29, 2010.

**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****3. INVESTMENT IN MARKETABLE EQUITY SECURITIES**

Our investments are primarily equity securities, all of which are classified as available-for-sale and are carried at their fair value based on the quoted market prices. Our investments, which are included in other non-current assets, had a carrying amount of \$0.3 million as of August 28, 2010, and May 29, 2010, respectively. Proceeds from the sale of securities were less than \$0.1 million during the first quarter of fiscal 2011 and 2010. Gross realized losses on those sales were less than \$0.1 million during the first quarter of fiscal 2011 and 2010. Net unrealized holding gains of less than \$0.1 million and net unrealized holding losses of less than \$0.1 million during the first quarter of fiscal 2011 and first quarter of fiscal 2010, respectively, have been included in accumulated other comprehensive income.

The following table presents the disclosure as required by ASC 320-10, *Investments - Debt and Equity Securities*, for the investment in marketable equity securities with fair values less than cost basis (*in thousands*):

| Description of Securities | Marketable Security Holding Length   |                      |                                      |                      | Total         |                      |
|---------------------------|--------------------------------------|----------------------|--------------------------------------|----------------------|---------------|----------------------|
|                           | Less Than 12 Months<br>Fair<br>Value | Unrealized<br>Losses | More Than 12 Months<br>Fair<br>Value | Unrealized<br>Losses | Fair<br>Value | Unrealized<br>Losses |
| August 28, 2010           |                                      |                      |                                      |                      |               |                      |
| Common Stock              | \$ 103                               | \$ 12                | \$ 19                                | \$ 6                 | \$ 122        | \$ 18                |
| May 29, 2010              |                                      |                      |                                      |                      |               |                      |
| Common Stock              | \$ 60                                | \$ 8                 | \$ 17                                | \$ 2                 | \$ 77         | \$ 10                |

**4. WARRANTIES**

We offer warranties for the limited number of specific products we manufacture. We also provide extended warranties for some products we sell that lengthen the period of coverage specified in the manufacturer's original warranty. Our warranty terms generally range from one to three years.

Warranty reserves are established for costs that are expected to be incurred after the sale and delivery of products under warranty. The warranty reserves are determined based on known product failures, historical experience, and other available evidence. Warranty reserves, which are included in accrued liabilities on our condensed consolidated balance sheets, were approximately \$0.1 million as of August 28, 2010, and May 29, 2010.

**5. DEBT*****Credit Agreement***

On May 28, 2010, we entered into a sixth amendment ( *Credit Agreement Amendment* ) to the revolving credit agreement ( *Credit Agreement* ) by and among us, certain of our subsidiaries, the lenders party thereto, and JP Morgan Bank, N.A., as administrative agent. The Credit Agreement Amendment increased the aggregate commitment for the revolving credit facility under the Credit Agreement from \$20.0 million to \$40.0 million and extended the termination date of the Credit Agreement from October 31, 2010, to May 31, 2013, or any earlier day on which the aggregate commitment is reduced to zero or the Credit Agreement is otherwise terminated pursuant to its terms. The Credit Agreement Amendment also requires us to maintain a leverage ratio of less than 2.5 to 1.0 at all times after March 1, 2008. The Credit Agreement Amendment permitted us to redeem all of our outstanding 7<sup>3</sup>/<sub>4</sub>% convertible senior subordinated notes ( *7<sup>3</sup>/<sub>4</sub>% Notes* ), provided that no default or un-matured default under the Credit Agreement has occurred and continued on the date of the redemption and provided further that the represented and warranties contained in the Credit Agreement were true and correct on the date of the redemption and remain true and correct after giving effect to the redemption. We used proceeds from the Credit Agreement to redeem the 7<sup>3</sup>/<sub>4</sub>% Notes.

On August 26, 2010, we notified JP Morgan Bank, N.A., to reduce our aggregate commitment on our revolving credit line from \$40.0 million to \$36.0 million. As of August 28, 2010, there was \$22.0 million outstanding under the revolving credit agreement. There were no amounts

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outstanding under the reserve for usage on our commercial credit card program and outstanding letters of credit were approximately \$0.1 million, leaving an unused line of \$13.9 million. Based on our loan covenants, actual available credit as of August 28, 2010, was \$13.9 million. We were in compliance with our loan covenants as of August 28, 2010.

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**RICHARDSON ELECTRONICS, LTD.**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

***7<sup>3/4</sup>% Convertible Senior Subordinated Notes***

On June 1, 2010, we notified the holders of our 7<sup>3/4</sup>% Notes that we elected to redeem all \$19.5 million of the aggregate outstanding principal amount. We redeemed the 7<sup>3/4</sup>% Notes on June 11, 2010, at a redemption price equal to 100% of the principal amount thereof, plus accrued and unpaid interest.

**6. INCOME TAXES**

The effective income tax rate from continuing operations during the first quarter of fiscal 2011 was a tax provision of 5.6% as compared to a tax benefit of 19.3% during the first quarter of fiscal 2010.

The difference between the effective tax rate as compared to the U.S. federal statutory rate of 35.0% and 34.0% during the first quarter of fiscal 2011 and fiscal 2010 resulted from our geographical distribution of taxable income or losses, valuation allowances in the U.S. and several foreign jurisdictions, the use of net operating losses that had a valuation allowance, and the release of tax reserves due to expiring statute of limitations.

In the normal course of business, we are subject to examination by taxing authorities throughout the world. We are no longer subject to either U.S. federal, state, or local tax examinations by tax authorities for years prior to fiscal 2004. With few exceptions, we are no longer subject to non-U.S. income tax examinations by tax authorities for years prior to fiscal 2003. Our primary foreign tax jurisdictions are China, Japan, Germany, Singapore, and the Netherlands. We have tax years open in Singapore beginning in fiscal 2003; in Japan, the Netherlands and Germany beginning in fiscal 2005; and in China beginning in calendar year 2005.

As a result of the agreement to sell RFPD, we no longer consider \$22.0 million of undistributed foreign earnings to be permanently reinvested in our non-U.S. subsidiaries. We currently have a valuation allowance against substantially all of our U.S. deferred tax assets. We have not provided for U.S. deferred income taxes or foreign withholding tax on the remainder of undistributed earnings from our non-U.S. subsidiaries because such earnings are considered to be permanently reinvested and it is not practicable to estimate the amount of tax that may be payable upon distribution.

As of August 28, 2010, and May 29, 2010, our worldwide liability for uncertain tax positions, excluding interest and penalties, was \$3.3 million. We record penalties and interest relating to uncertain tax positions in the income tax expense line item within the unaudited condensed consolidated statements of income and comprehensive income.

It is reasonably possible that there will be a change in the unrecognized tax benefits, excluding interest and penalties, in the range of \$0 to approximately \$0.2 million due to the expiration of various statutes of limitations within the next 12 months.

**7. CALCULATION OF EARNINGS PER SHARE**

We have authorized 30,000,000 shares of common stock, 10,000,000 shares of Class B common stock, and 5,000,000 shares of preferred stock. The Class B common stock has 10 votes per share and has transferability restrictions; however, Class B common stock may be converted into common stock on a share-for-share basis at any time. With respect to dividends and distributions, shares of common stock and Class B common stock rank equally and have the same rights, except that Class B common stock cash dividends are limited to 90% of the amount of common stock cash dividends.

In accordance with ASC 260-10, *Earnings Per Share* ( ASC 260 ), our Class B common stock is considered a participating security requiring the use of the two-class method for the computation of basic and diluted earnings per share. The two-class computation method for each period reflects the cash dividends paid per share for each class of stock, plus the amount of allocated undistributed earnings per share computed using the participation percentage which reflects the dividend rights of each class of stock. Basic and diluted earnings per share were computed using the two-class method as prescribed in ASC 260. The shares of Class B common stock are considered to be participating convertible securities since the shares of Class B common stock are convertible on a share-for-share basis into shares of common stock and may participate in



dividends with common stock according to a predetermined formula which is 90% of the amount of common stock cash dividends.

**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Diluted earnings per share is calculated by dividing net income, adjusted for interest savings, net of tax, on assumed conversion of convertible debentures and notes, by the actual shares outstanding and share equivalents that would arise from the exercise of stock options, certain restricted stock awards, and the assumed conversion of convertible debentures and notes when dilutive. For the first quarter of fiscal 2011, our 7<sup>3</sup>/<sub>4</sub>% Notes were repurchased, thus eliminating any effect from the dilutive calculation. For the first quarter of fiscal 2010, the assumed conversion and the effect of the interest savings of our 7<sup>3</sup>/<sub>4</sub>% Notes were excluded because their inclusion would have been anti-dilutive.

The earnings per share ( EPS ) presented in our unaudited condensed consolidated statements of income and comprehensive income are based on the following amounts (in thousands, except per share amounts):

|  | Three Months Ended |                 |                 |                 |
|--|--------------------|-----------------|-----------------|-----------------|
|  | August 28, 2010    |                 | August 29, 2009 |                 |
|  | Basic              | Diluted         | Basic           | Diluted         |
| <i>Numerator for basic and diluted EPS:</i>  |                    |                 |                 |                 |
| <b>Net income</b>  | \$ 8,376           | \$ 8,376        | \$ 1,915        | \$ 1,915        |
| Less dividends:  |                    |                 |                 |                 |
| Common stock   | 294                | 294             | 297             | 297             |
| Class B common stock   | 55                 | 55              | 55              | 55              |
| Undistributed earnings   | \$ 8,027           | \$ 8,027        | \$ 1,563        | \$ 1,563        |
| Common stock undistributed earnings  | 6,763              | 6,777           | \$ 1,319        | \$ 1,320        |
| Class B common stock undistributed earnings  | 1,264              | 1,250           | \$ 244          | \$ 243          |
| <b>Total undistributed earnings</b>  | <b>\$ 8,027</b>    | <b>\$ 8,027</b> | <b>\$ 1,563</b> | <b>\$ 1,563</b> |
| <i>Denominator for basic and diluted EPS:</i>  |                    |                 |                 |                 |
| Common stock weighted average shares   | 14,679             | 14,679          | 14,859          | 14,859          |
| Class B common stock weighted average shares, and shares under if-converted method for diluted EPS | 3,048              | 3,048           | 3,048           | 3,048           |
| <i>Effect of dilutive securities</i>   |                    |                 |                 |                 |
| Unvested restricted stock awards   |                    | 4               |                 | 8               |
| Dilutive stock options   |                    | 186             |                 |                 |
| Denominator for diluted EPS adjusted for weighted average shares and assumed conversions           |                    | 17,917          |                 | 17,915          |
| <b>Net income per share:</b>   |                    |                 |                 |                 |
| Common stock   | \$ 0.48            | \$ 0.47         | \$ 0.11         | \$ 0.11         |
| Class B common stock   | \$ 0.43            | \$ 0.43         | \$ 0.10         | \$ 0.10         |

*Note: Common stock options that were anti-dilutive and not included in diluted earnings per common share for the first quarter of fiscal 2011 were 1,467,576.*



**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****8. SEGMENT REPORTING**

In accordance with ASC 280-10, *Segment Reporting*, we have identified three reportable segments: RFPD, EDG, and Canvys.

RFPD serves the global RF and wireless communications market, including infrastructure, and wireless networks, and the power management and alternative energy markets.

EDG provides engineered solutions and distributes electronic components to customers in diverse markets including the steel, automotive, textile, plastics, semiconductor manufacturing, and broadcast industries.

Canvys provides global integrated display products, systems and digital signage solutions serving the financial, corporate enterprise, healthcare, and industrial markets.

The CEO evaluates performance and allocates resources, in part, based on the gross profit of each segment.

Operating results and assets by segment are summarized in the following table (*in thousands*):

|   | Net<br>Sales      | Gross<br>Profit  |
|---|-------------------|------------------|
| <b><u>First Quarter Fiscal 2011</u></b> |                   |                  |
| RFPD                                    | \$ 99,634         | \$ 21,201        |
| EDG                                     | 27,493            | 9,055            |
| Canvys                                  | 10,017            | 2,335            |
| <b>Total</b>                            | <b>\$ 137,144</b> | <b>\$ 32,591</b> |
| <b><u>First Quarter Fiscal 2010</u></b> |                   |                  |
| RFPD                                    | \$ 79,478         | \$ 17,402        |
| EDG                                     | 18,796            | 6,267            |
| Canvys                                  | 11,218            | 2,800            |
| <b>Total</b>                            | <b>\$ 109,492</b> | <b>\$ 26,469</b> |

**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

A reconciliation of net sales, gross profit, and assets to the relevant consolidated amounts is as follows (*in thousands*):

|                           | <b>Three Months Ended</b>  |                            |
|---------------------------|----------------------------|----------------------------|
|                           | <b>August 28,<br/>2010</b> | <b>August 29,<br/>2009</b> |
| Segment net sales         | \$ 137,144                 | \$ 109,492                 |
| <b>Net sales</b>          | <b>\$ 137,144</b>          | <b>\$ 109,492</b>          |
| Segment gross profit      | \$ 32,591                  | \$ 26,469                  |
| <b>Gross profit</b>       | <b>\$ 32,591</b>           | <b>\$ 26,469</b>           |
|                           | <b>August</b>              | <b>May 29,</b>             |
|                           | <b>28,</b>                 | <b>2010</b>                |
|                           | <b>2010</b>                |                            |
| Segment assets            | \$ 182,064                 | \$ 170,385                 |
| Cash and cash equivalents | 31,982                     | 29,038                     |
| Other current assets (1)  | 12,546                     | 13,954                     |
| Net property              | 16,207                     | 16,675                     |
| Other assets (2)          | 4,109                      | 4,763                      |
| <b>Total assets</b>       | <b>\$ 246,908</b>          | <b>\$ 234,815</b>          |

(1) Other current assets include miscellaneous receivables, prepaid expenses, and current deferred income taxes.

(2) Other assets include investments, notes receivable, assets held for sale, non-current deferred income taxes and other assets.

Geographic net sales information is primarily grouped by customer destination into five areas: North America; Asia/Pacific; Europe; Latin America; and Corporate.

Net sales and gross profit by geographic region are summarized in the following table (*in thousands*):

|                  | <b>Three Months Ended</b>  |                            |
|------------------|----------------------------|----------------------------|
|                  | <b>August 28,<br/>2010</b> | <b>August 29,<br/>2009</b> |
| <b>Net Sales</b> |                            |                            |
| North America    | \$ 45,804                  | \$ 36,243                  |
| Asia/Pacific     | 54,181                     | 42,390                     |
| Europe           | 32,366                     | 26,794                     |
| Latin America    | 4,711                      | 4,128                      |
| Corporate        | 82                         | (63)                       |

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|                     |            |            |
|---------------------|------------|------------|
| Total               | \$ 137,144 | \$ 109,492 |
| <b>Gross Profit</b> |            |            |
| North America       | \$ 11,770  | \$ 9,272   |
| Asia/Pacific        | 12,533     | 9,694      |
| Europe              | 7,787      | 7,135      |
| Latin America       | 1,566      | 1,392      |
| Corporate           | (1,065)    | (1,024)    |
| Total               | \$ 32,591  | \$ 26,469  |

We sell our products to customers in diversified industries and perform periodic credit evaluations of our customers' financial condition. Terms are generally on open account, payable net 30 days in North America, and vary throughout Asia/Pacific, Europe, and Latin America. Estimates of credit losses are recorded in the financial statements based on monthly reviews of outstanding accounts. Corporate primarily includes unabsorbed value-add costs and other unallocated expenses.

**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)****9. FAIR VALUE MEASUREMENTS**

ASC 820, *Fair Value Measurements and Disclosures* ( ASC 820 ), defines fair value, establishes a framework for measuring fair value in accordance with accounting principles generally accepted in the United States, and expands disclosures about fair value measurements.

ASC 820 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists; therefore requiring an entity to develop its own assumptions.

As of August 28, 2010, we held investments that are required to be measured at fair value on a recurring basis. Our investments primarily consist of equity securities of publicly traded companies for which market prices are readily available.

Investments measured at fair value on a recurring basis subject to the disclosure requirements of ASC 820 as of August 28, 2010, were as follows (*in thousands*):

|                   | Level 1 | Level 2 | Level 3 |
|-------------------|---------|---------|---------|
| Equity securities | \$ 316  | \$      | \$      |

**10. SUBSEQUENT EVENTS**

In accordance with ASC 855, *Subsequent Events*, we have evaluated our subsequent events through the date that our financial statements were issued. The following events took place after August 28, 2010, yet before our financial statements were issued:

On October 1, 2010, we entered into a definitive agreement (the Acquisition Agreement ) with Arrow Electronics, Inc. ( Arrow ) to sell certain assets and liabilities of our RFPD strategic business unit, along with certain other assets, for \$210.0 million in cash, subject to post-closing adjustments (the RFPD Transaction ). The RFPD Transaction is subject to the approval of our stockholders as well as customary closing conditions and regulatory approvals. We expect the transaction to close in early January 2011. We will report the results of RFPD as a discontinued operation in accordance with the criteria of ASC 205-20, *Presentation of Financial Statements - Discontinued Operations* beginning with the second quarter of fiscal 2011.

As of August 28, 2010, the net assets of RFPD were approximately \$89.5 million. Based on our tax structure and our ability to utilize existing net operating loss carryforwards, we expect to pay income taxes as a result of the RFPD Transaction of approximately \$25.0 million. We also expect to record a gain on sale of approximately \$110.0 million during the third quarter of fiscal 2011.

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### **ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

*Certain statements in this report may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The terms may, should, could, anticipate, believe, continues, estimate, expect, intend, objective, plan, potential, project and similar expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. These statements are based on management's current expectations, intentions or beliefs and are subject to a number of factors, assumptions and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. Factors that could cause or contribute to such differences or that might otherwise impact the business include the risk factors set forth in Item 1A of our Annual Report on Form 10-K. We undertake no obligation to update any such factor or to publicly announce the results of any revisions to any forward-looking statements contained herein whether as a result of new information, future events or otherwise. You should consider carefully the risk factors described in our Annual Report on Form 10-K, in addition to the other information included and incorporated by reference in this Quarterly Report on Form 10-Q.*

*In addition, while we do, from time to time, communicate with securities analysts, it is against our policy to disclose to them any material non-public information or other confidential commercial information. Accordingly, stockholders should not assume that we agree with any statement or report issued by any analyst irrespective of the content of the statement or report. Thus, to the extent that reports issued by securities analysts contain any projections, forecasts, or opinions, such reports are not our responsibility.*

## **INTRODUCTION**

Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) is intended to assist the reader in better understanding our business, results of operations, financial condition, changes in financial condition, critical accounting policies and estimates, and significant developments. MD&A is provided as a supplement to, and should be read in conjunction with, our unaudited condensed consolidated financial statements and the accompanying notes thereto appearing elsewhere herein. This section is organized as follows:

### **Business Overview**

**Results of Operations** an analysis and comparison of our consolidated results of operations for the three month period ended August 28, 2010, and August 29, 2009, as reflected in our unaudited condensed consolidated statements of income and comprehensive income.

**Liquidity, Financial Position, and Capital Resources** a discussion of our primary sources and uses of cash for the three month period ended August 28, 2010, and August 29, 2009, and a discussion of changes in our financial position.



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### **BUSINESS OVERVIEW**

Richardson Electronics, Ltd. was originally incorporated in the state of Illinois in 1947 and is currently incorporated in the state of Delaware. We are a global provider of engineered solutions and a global distributor of electronic components to the RF, wireless and power management, electron device, and display systems markets. Utilizing our core engineering and manufacturing capabilities, our strategy is to provide specialized technical expertise and value-add, or engineered solutions. We provide solutions and add value through design-in support, systems integration, prototype design and manufacturing, testing, and logistics for end products of our customers. Design-in support includes component modifications or the identification of lower-cost product alternatives or complementary products.

Our products include RF and microwave components, power semiconductors, electron tubes, microwave generators, and visual technology solutions. These products are used to control, switch or amplify electrical power signals, or are used as display devices in a variety of industrial, commercial, and communication applications.

We evaluate our business based on our three operating segments, which we define as follows:

*RF, Wireless & Power Division* serves the global RF and wireless communications market, including infrastructure and wireless networks, and the power management and alternative energy markets.

*Electron Device Group* provides engineered solutions and distributes electronic components to customers in diverse markets including the steel, automotive, textile, plastics, semiconductor manufacturing, and broadcast industries.

*Canvys* provides global integrated display products, systems and digital signage solutions serving financial, corporate enterprise, healthcare, and industrial markets.

We currently have operations in the following major geographic regions:

North America;

Asia/Pacific;

Europe; and

Latin America.

### **RESULTS OF OPERATIONS**

#### ***Overview Three Months Ended August 28, 2010***

Net sales for the first quarter of fiscal 2011 were \$137.1 million, up 25.3%, compared to net sales of \$109.5 million during the first quarter of fiscal 2010.

Gross margin as a percentage of net sales decreased to 23.8% during the first quarter of fiscal 2011 compared to 24.2% during the first quarter of fiscal 2010.

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Selling, general, and administrative expenses were \$23.3 million, or 17.0% of net sales, during the first quarter of fiscal 2011, compared to \$22.9 million, or 21.0% of net sales, during the first quarter of fiscal 2010.

Operating income during the first quarter of fiscal 2011 was \$9.3 million, or 6.8% of net sales, compared to operating income of \$3.5 million, or 3.2% of net sales, during the first quarter of fiscal 2010.

Net income during the first quarter of fiscal 2011 was \$8.4 million, or \$0.47 per diluted common share, compared to net income of \$1.9 million, or \$0.11 per diluted common share, during the first quarter of fiscal 2010.

**Table of Contents****Net Sales and Gross Profit Analysis**

During the first quarter of fiscal 2011, consolidated net sales increased 25.3% compared to the first quarter of fiscal 2010, reflecting a 25.4% sales growth in RFPD and a 46.3% sales growth in EDG, offset by a 10.7% decline in sales for Canvys.

Net sales by segment and percent change during the first quarter of fiscal 2011 and 2010 were as follows (*in thousands*):

| Net Sales            | FY 2011           | FY 2010           | % Change     |
|----------------------|-------------------|-------------------|--------------|
| <b>First Quarter</b> |                   |                   |              |
| RFPD                 | \$ 99,634         | \$ 79,478         | 25.4%        |
| EDG                  | 27,493            | 18,796            | 46.3%        |
| Canvys               | 10,017            | 11,218            | (10.7%)      |
| <b>Total</b>         | <b>\$ 137,144</b> | <b>\$ 109,492</b> | <b>25.3%</b> |

Consolidated gross profit as a percentage of net sales decreased to 23.8% during the first quarter of fiscal 2011, as compared to 24.2% during the first quarter of fiscal 2010. The decrease primarily reflects the sales mix of business between our segments as well as the sales mix between geographical regions.

Gross profit reflects the distribution and manufacturing product margin less manufacturing variances, inventory obsolescence charges, customer returns, scrap and cycle count adjustments, engineering costs, and other provisions.

Gross profit by segment and percent of segment net sales during the first quarter of fiscal 2011 and 2010 were as follows (*in thousands*):

| Gross Profit         | FY 2011          | % of Net Sales | FY 2010          | % of Net Sales |
|----------------------|------------------|----------------|------------------|----------------|
| <b>First Quarter</b> |                  |                |                  |                |
| RFPD                 | \$ 21,201        | 21.3%          | \$ 17,402        | 21.9%          |
| EDG                  | 9,055            | 32.9%          | 6,267            | 33.3%          |
| Canvys               | 2,335            | 23.3%          | 2,800            | 25.0%          |
| <b>Total</b>         | <b>\$ 32,591</b> | <b>23.8%</b>   | <b>\$ 26,469</b> | <b>24.2%</b>   |

**RF, Wireless & Power Division**

RFPD net sales increased to \$99.6 million, or 25.4%, during the first quarter of fiscal 2011, from \$79.5 million during the first quarter of fiscal 2010. The increase in net sales resulted from an improving global economy and increases in net sales of small signal products, transistors, power components, active power conversion products, connectors, and broadcast. RFPD gross margin as a percentage of net sales decreased to 21.3% during the first quarter of fiscal 2011, as compared to 21.9% during the first quarter of fiscal 2010 as a result of pricing and margin pressure.

Net sales for RF and wireless products increased to \$73.4 million during the first quarter of fiscal 2011, as compared to \$62.3 million during the first quarter of fiscal 2010. The increase in RF and wireless products was due primarily to an increase in net sales of both transistors and small signal products.

Net sales for energy, power, and interconnect products was \$25.1 million during the first quarter of fiscal 2011, as compared to \$16.4 million during the first quarter of fiscal 2010. The increase in net sales was due primarily to a strong increase in net sales of active power conversion as well as an increase in net sales of power components and connectors.

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Net sales for all other RFPD product lines increased to \$1.1 million during the first quarter of fiscal 2011, as compared to \$0.8 million during the first quarter of fiscal 2010.

### **Electron Device Group**

EDG net sales increased 46.3% to \$27.5 million during the first quarter of fiscal 2011, from \$18.8 million during the first quarter of fiscal 2010, due primarily to an increase in tube and semiconductor fabrication equipment net sales. Net sales of tubes increased to \$18.8 million during the first quarter of fiscal 2011, as compared to \$13.0 million during the first quarter of fiscal 2010. The increase was due primarily to increased demand from industrial manufacturers who began to increase production as they recovered from the economic downturn. Net sales of semiconductor fabrication equipment products increased to \$5.8 million during the first quarter of fiscal 2011, as compared to \$3.5 million during the first quarter of fiscal 2010. The semiconductor fabrication equipment industry, primarily in North America, has improved from the overall industry-wide decline. Gross margin as a percentage of net sales slightly decreased to 32.9% during the first quarter of fiscal 2011, as compared to 33.3% during the first quarter of fiscal 2010.

### **Canvys**

Canvys net sales declined 10.7% to \$10.0 million during the first quarter of fiscal 2011, from \$11.2 million during the first quarter of fiscal 2010, due primarily to a decrease in medical industrial markets in North America along with a decrease in medical imaging and custom/original equipment manufacturer ( OEM ) sales in Europe. The decline of these product lines was due primarily to lower capital investments, primarily in hospitals and medical market manufacturers, as a result of the weakening global economy. Gross margin as a percentage of net sales decreased to 23.3% during the first quarter of fiscal 2011 as compared to 25.0% during the first quarter of fiscal 2010, due primarily to aggressive pricing as a result of increased competition.

### **Selling, General, and Administrative Expenses**

Selling, general, and administrative expenses ( SG&A ) increased during the first quarter of fiscal 2011 to \$23.3 million, from \$22.9 million during the first quarter of fiscal 2010. Employee related expenses remained flat, while professional service fees increased in the first quarter of fiscal 2011 as compared to the first quarter of fiscal 2010.

### **Other (Income) Expense**

Other (income) expense was \$0.4 million of expense during the first quarter of fiscal 2011, as compared to \$1.9 million of expense during the first quarter of fiscal 2010. The decrease in expense during the first quarter of fiscal 2011 from the first quarter of fiscal 2010 was due primarily to lessened unfavorable changes in foreign currency exchange rates relative to the U.S. dollar and a reduction of interest expense related to the redemption of our 7<sup>3</sup>/<sub>4</sub> % Notes. Other (income) expense included a foreign exchange loss of \$0.1 million during the first quarter of fiscal 2011, as compared to a foreign exchange loss of \$0.8 million during the first quarter of fiscal 2010. Our foreign exchange gains and losses are primarily due to the translation of our U.S. currency we have in non-U.S. bank accounts. We currently do not utilize derivative instruments to manage our exposure to foreign currency. The first quarter of fiscal 2011 included interest expense of \$0.2 million, as compared to interest expense of \$1.1 million during the first quarter of fiscal 2010. The first quarter of fiscal 2011 included a loss of \$0.1 million related to the redemption of our 7<sup>3</sup>/<sub>4</sub> % Notes, as compared to neither a gain nor loss on redemption of long-term debt during the first quarter of fiscal 2010. See Note 5 Debt of our unaudited condensed consolidated financial statements for an additional discussion on the fiscal 2011 short-term debt redemption.

### **Income Tax Provision**

The effective income tax rate from continuing operations during the first quarter of fiscal 2011 was a tax provision of 5.6% as compared to a tax benefit of 19.3% during the first quarter of fiscal 2010.

The difference between the effective tax rate as compared to the U.S. federal statutory rate of 35.0% and 34.0% during the first quarter of fiscal 2011 and fiscal 2010 resulted from our geographical distribution of taxable income or losses, valuation allowances in the U.S. and several foreign jurisdictions, the use of net operating losses that had a valuation allowance, and the release of tax reserves due to expiring statute of limitations.

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In the normal course of business, we are subject to examination by taxing authorities throughout the world. We are no longer subject to either U.S. federal, state, or local tax examinations by tax authorities for years prior to fiscal 2004. With few exceptions, we are no longer subject to non-U.S. income tax examinations by tax authorities for years prior to fiscal 2003. Our primary foreign tax jurisdictions are China, Japan, Germany, Singapore, and the Netherlands. We have tax years open in Singapore beginning in fiscal 2003; in Japan, the Netherlands and Germany beginning in fiscal 2005; and in China beginning in calendar year 2005.

As a result of the agreement to sell RFPD, we no longer consider \$22.0 million of undistributed foreign earnings to be permanently reinvested in our non-U.S. subsidiaries. We currently have a valuation allowance against substantially all of our U.S. deferred tax assets. We have not provided for U.S. deferred income taxes or foreign withholding tax on the remainder of undistributed earnings from our non-U.S. subsidiaries because such earnings are considered to be permanently reinvested and it is not practicable to estimate the amount of tax that may be payable upon distribution.

As of August 28, 2010, and May 29, 2010, our worldwide liability for uncertain tax positions, excluding interest and penalties, was \$3.3 million. We record penalties and interest relating to uncertain tax positions in the income tax expense line item within the unaudited condensed consolidated statements of income and comprehensive income.

It is reasonably possible that there will be a change in the unrecognized tax benefits, excluding interest and penalties, in the range of \$0 to approximately \$0.2 million due to the expiration of various statutes of limitations within the next 12 months.

### **Net Income and Per Share Data**

Net income during the first quarter of fiscal 2011 was \$8.4 million, or \$0.47 per diluted common share and \$0.43 per Class B diluted common share, as compared to net income of \$1.9 million during the first quarter of fiscal 2010, or \$0.11 per diluted common share and \$0.10 per Class B diluted common share.

### **LIQUIDITY, FINANCIAL POSITION, AND CAPITAL RESOURCES**

We have financed our growth and cash needs largely through income from operations, borrowings under the revolving credit facilities, issuance of convertible senior subordinated notes, and the sale of assets. Liquidity is reduced by working capital requirements, debt service, capital expenditures, dividends, and business acquisitions. Liquidity is increased by proceeds from borrowings, disposition of businesses and assets, and improved working capital management.

Cash and cash equivalents were \$32.0 million as of August 28, 2010, as compared to \$29.0 million as of May 29, 2010.

#### ***Cash Flows from Operating Activities***

Cash provided by operating activities during the first quarter of fiscal 2011 was \$0.4 million due primarily to higher accounts receivable and inventory balances. The increase in inventory of \$6.5 million, excluding the impact of foreign currency exchange of \$0.3 million, during the first quarter of fiscal 2011 was due primarily to increased sales volume and inventory purchased to support future sales growth. The increase in accounts receivable balances was due primarily to a \$1.7 million impact of foreign currency exchange during the first quarter of fiscal 2011.

Cash used in operating activities during the first quarter of fiscal 2010 was \$2.2 million, due primarily to lower accounts payable and higher inventory balances, partially offset by lower accounts receivable balances. The decline in accounts payable balances of \$7.7 million, excluding the impact of foreign currency exchange of \$0.2 million, during the first quarter of fiscal 2010 was due primarily to the timing of payments. The increase in inventory balances of \$1.8 million, excluding the impact of foreign currency exchange of \$0.6 million, during the first quarter of fiscal 2010 was due primarily to investments in inventory for anticipated sales in future quarters. The decrease in accounts receivable balances of \$5.8 million, excluding the impact of foreign currency exchange of \$1.0 million, during the first quarter of fiscal 2010 was due primarily to accelerated cash collections efforts.

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***Cash Flows from Investing Activities***

Net cash used in investing activities of \$0.4 million during the first quarter of fiscal 2011 was due primarily \$0.4 million of capital expenditures. Net cash used in investing activities of \$0.3 million during the first quarter of fiscal 2010 was also due primarily to capital expenditures.

***Cash Flows from Financing Activities***

Net cash provided by financing activities of \$2.3 million during the first quarter of fiscal 2011 was due primarily to borrowings on our credit agreement, partially offset by the redemption of our 7<sup>3</sup>/<sub>4</sub>% Notes and cash dividends paid. Net cash used in financing activities of \$0.3 million during the first quarter of fiscal 2010 was due to primarily to cash dividends paid.

Dividend payments for the first quarter of fiscal 2011 were approximately \$0.3 million. All future payments of dividends are at the discretion of the Board of Directors. Dividend payments will depend on earnings, capital requirements, operating conditions, and such other factors that the Board may deem relevant. Our Board of Directors paid a quarterly dividend of \$0.02 per common share and \$0.018 per Class B common share during the first quarter of fiscal 2011.

As of August 28, 2010, we maintained no long-term debt. On June 11, 2010, we redeemed all \$19.5 million of the aggregate outstanding principal amount of our 7<sup>3</sup>/<sub>4</sub>% Notes, at a redemption price equal to 100% of the principal amount thereof, plus accrued and unpaid interest. See Note 5 Debt of our unaudited condensed consolidated financial statements for further discussion on the redemption.

We believe that the existing sources of liquidity, including current cash, as well as cash provided by operating activities, supplemented as necessary with funds available under our credit arrangements, will provide sufficient resources to meet known capital requirements and working capital needs for the fiscal year ending May 28, 2011.

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### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

#### **Risk Management and Market Sensitive Financial Instruments**

We are exposed to various market risks. The primary financial risks include foreign currency exchange risks, as certain operations, assets, and liabilities of ours are denominated in foreign currencies, and fluctuations in interest rates, as some of our debt financing varies with market rates. We manage these risks through normal operating and financing activities.

The interpretation and analysis of these disclosures should not be considered in isolation since such variances in exchange rates and interest rates would likely influence other economic factors. Such factors, which are not readily quantifiable, would likely also affect our operations. Additional disclosure regarding various market risks are set forth in Part I, Item IA, Risk Factors of our Annual Report on Form 10-K for the year ended May 29, 2010

#### **Foreign Currency Exposure**

Even though we take into account current foreign currency exchange rates at the time an order is taken, our financial statements denominated in a non-U.S. functional currency are subject to foreign exchange rate fluctuations.

Our foreign denominated assets and liabilities are cash, accounts receivable, inventory, accounts payable, and intercompany receivables and payables, as we conduct business in countries of the European Union, Asia/Pacific and, to a lesser extent, Canada and Latin America. We could manage foreign exchange exposures by using currency clauses in sales contracts, local debt to offset asset exposures, and forward contracts to hedge significant transactions. We have not entered into any forward contracts in fiscal 2011 or fiscal 2010.

#### **Interest Expense Exposure**

Our credit agreement's interest rates vary based on market interest rates. Our interest expense of \$0.2 million as of August 28, 2010, positions us with an immaterial risk related to varying market rates.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **(a) Evaluation of Disclosure Controls and Procedures**

Management of the Company, with the participation of the Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of August 28, 2010.

Disclosure controls and procedures are intended to provide reasonable assurance that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized, and reported within the time periods specified by the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

#### **(b) Changes in Internal Control over Financial Reporting**

There were no changes in the Company's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during the first quarter of fiscal 2011 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

We are involved in legal actions that arise in the ordinary course of business. It is the opinion of management that the resolution of any current pending litigation will not have a material adverse effect on our financial position or results of operations.

On September 24, 2010, we were notified that an amended complaint for patent infringement was filed against us in the United States District Court for the District of Delaware by Minkus Electronic Display Systems Inc. ( Minkus EDS ). Minkus EDS alleges that products sold by our Canvys division, including digital signage solutions and the Canvys Private Network, infringe U.S. Patent No. 5,309,174. We have not yet been served with a copy of the complaint. We dispute any allegations of wrongdoing and intend to vigorously defend ourselves in this matter.

**ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended May 29, 2010, except for the following risk factors:

*While the proposed RFPD Transaction is pending, we may experience business uncertainties and are subject to restrictions on the conduct of our business.*

Uncertainty about the effect of the proposed RFPD Transaction on employees, suppliers and customers may have an adverse effect on us. These uncertainties may impair our ability to attract, retain and motivate key personnel until the proposed RFPD Transaction is consummated, and could cause third parties, including our suppliers and customers, to seek to change existing business relationships with us, which could have an adverse effect on our results of operations. In addition, the Acquisition Agreement restricts us from taking specified actions without Arrow's approval including, among other things, making certain acquisitions or dispositions, making certain capital expenditures, and entering into, terminating or amending material contracts. Our management may also be required to devote substantial time to RFPD Transaction-related activities, which could otherwise be devoted to our day-to-day business operations or pursuing other beneficial business opportunities.

*Failure to complete the proposed RFPD Transaction could negatively impact our stock price and financial results.*

Consummation of the proposed RFPD Transaction is subject to various conditions, including, among others, adoption of the Acquisition Agreement by our stockholders and expiration or termination of applicable waiting periods under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended. There can be no assurance that the RFPD Transaction will be completed in a timely manner or at all. If the RFPD Transaction is not completed in a timely manner, we will be subject to several risks, including the following:

we may be required to pay Arrow a termination fee of \$8.4 million and/or reimburse Arrow for up to \$1.6 million of its expenses incurred in connection with the transactions contemplated by the Acquisition Agreement;

the current market price of our common stock may reflect a market assumption that the RFPD Transaction will occur, and a failure to complete the RFPD Transaction could result in a negative perception by the stock market of us generally and a decline in the market price of our common stock; and

certain costs relating to the RFPD Transaction, such as legal, accounting and financial advisory fees, are payable by us whether or not the RFPD Transaction is completed.



**Table of Contents*****The Acquisition Agreement contains provisions that could discourage a potential competing acquirer of us.***

The Acquisition Agreement contains no shop provisions that, subject to limited exceptions, restrict our ability to solicit, initiate, or knowingly encourage and facilitate competing third-party proposals for the acquisition of our stock or assets. Further, even if our Board of Directors withdraws or qualifies its recommendation with respect to the RFPD Transaction, we will still be required to submit the proposed RFPD Transaction proposal to a vote at their special meeting. In addition, Arrow generally has an opportunity to offer to modify the terms of the RFPD Transaction in response to any competing acquisition proposals before our Board of Directors may withdraw or qualify its recommendation with respect to the RFPD Transaction in response to a third party proposal. In some circumstances, upon termination of the Acquisition Agreement, we will be required to pay a termination fee of \$8.4 million to Arrow. These provisions could discourage a potential third-party acquirer that might have an interest in acquiring all or a significant portion of us from considering or proposing that acquisition, even if it were prepared to pay consideration with a higher cash or market value than the market value proposed to be received or realized in the RFPD Transaction.

If the Acquisition Agreement is terminated and we seek another transaction to sell our RFPD business, we may not be able to negotiate a transaction with another party on terms comparable to, or better than, the terms of the RFPD Transaction.

**ITEM 5. OTHER INFORMATION*****Share Repurchase***

On October 5, 2010, our Board of Directors approved a share repurchase authorizing us to purchase up to 500,000 shares of our outstanding common stock. Stock repurchases may be on the open market or in privately negotiated transactions, depending on factors including market conditions and other factors.

***Submission of Matters to a Vote of Security Holders***

We held our annual meeting of stockholders on October 5, 2010. As of August 18, 2010, the record date for the annual meeting, 14,694,878 shares of Class A common stock, each entitled one vote per share, and 3,048,258 shares of Class B common stock, each entitled to 10 votes per share, were issued and outstanding. Accordingly, as of August 18, 2010, the combined voting power of our shares of common stock entitled to vote at the meeting was 45,177,458 votes. The following proposals, which are described in detail in our Proxy Statement filed with the Securities and Exchange Commission on August 24, 2010, were voted upon and approved at the annual meeting:

1. A proposal to elect six directors nominated by our Board of Directors to serve on our Board of Directors until the next annual meeting or until their successors are elected and shall have qualified, was approved with the following vote:

| Nominee              | For        | Abstain/Withhold | Broker Non-Votes |
|----------------------|------------|------------------|------------------|
| Edward J. Richardson | 42,141,514 | 751,455          | 1,306,918        |
| Scott Hodes          | 40,453,757 | 2,439,212        | 1,306,918        |
| Ad Ketelaars         | 42,107,543 | 785,426          | 1,306,918        |
| John R. Peterson     | 42,115,871 | 777,098          | 1,306,918        |
| Harold L. Purkey     | 42,115,774 | 777,195          | 1,306,918        |
| Samuel Rubinovitz    | 42,114,193 | 778,776          | 1,306,918        |

2. A proposal to ratify Ernst & young LLP as our independent registered public accounting firm for fiscal year 2011 was approved with 43,991,477 votes FOR , 185,316 votes AGAINST and 23,094 votes ABSTAIN/WITHHOLD .

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**Results of Operation and Financial Condition and Declaration of Dividend**

On October 6, 2010, we issued a press release reporting results for our first quarter ended August 28, 2010, and the declaration of a cash dividend. A copy of the press release is furnished as Exhibit 99.1 to this Form 10-Q and incorporated by reference herein.

**ITEM 6. EXHIBITS**

See exhibit index which is incorporated by reference herein.

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

RICHARDSON ELECTRONICS, LTD.

Date: October 7, 2010

By: /s/ KATHLEEN S. DVORAK  
Kathleen S. Dvorak

**Chief Financial Officer**

**(on behalf of the Registrant and**

**as Principal Financial Officer)**

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**Exhibit Index**

**(c) EXHIBITS**

| <b>Exhibit Number</b> | <b>Description</b>  |
|-----------------------|---|
| 3.1                   | Restated Certificate of Incorporation of the Company, incorporated by reference to Appendix B to the Proxy Statement / Prospectus dated November 13, 1986, incorporated by reference to the Company's Registration Statement on Form S-4. |
| 3.2                   | Amended and Restated By-Laws of the Company, incorporated by reference to Exhibit 3.2 of the Company's Report of Form 10-Q for the quarterly period ended August 29, 2009.  |
| 31.1                  | Certification of Edward J. Richardson pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed pursuant to Part I).   |
| 31.2                  | Certification of Kathleen S. Dvorak pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed pursuant to Part I).   |
| 32                    | Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed pursuant to Part I).  |
| 99.1                  | Press release, dated October 6, 2010.   |