LANCASTER COLONY CORP Form 10-Q April 30, 2019

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549 Form 10-O (Mark One) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF $\overset{\circ}{y}_{1934}$ For the quarterly period ended March 31, 2019 or TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to Commission file number 000-04065 Lancaster Colony Corporation (Exact name of registrant as specified in its charter) Ohio 13-1955943 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.) 380 Polaris Parkway, Suite 400 43082 Westerville, Ohio (Address of principal executive offices) (Zip Code) 614-224-7141 (Registrant's telephone number, including area code) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \checkmark No " Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes \acute{y} No Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer,

smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large accelerated filer \circ Accelerated filer

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Non-accelerated filer o Smaller reporting company "

Emerging growth company "

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes " No ý

As of April 18, 2019, there were approximately 27,505,000 shares of Common Stock, without par value, outstanding.

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PART I – FINANCIAL INFORMATION

Item 1. Condensed Consolidated Financial Statements LANCASTER COLONY CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| (ONAUDITED) (Amounts in thousands, except share data) ASSETS | March 31, 2019 | June 30, 2018 |
|--|----------------------|------------------|
| Current Assets: | | |
| Cash and equivalents | \$187,389 | \$205,752 |
| Receivables | 81,156 | 72,960 |
| Inventories: | | |
| Raw materials | 36,407 | 32,673 |
| Finished goods | 56,713 | 58,188 |
| Total inventories | 93,120 | 90,861 |
| Other current assets | 5,640 | 9,304 |
| Total current assets | 367,305 | 378,877 |
| Property, Plant and Equipment: | | |
| Land, buildings and improvements | 147,497 | 132,318 |
| Machinery and equipment | 326,061 | 293,409 |
| Total cost | 473,558 | 425,727 |
| Less accumulated depreciation | 249,060 | 234,914 |
| Property, plant and equipment-net | 224,498 | 190,813 |
| Other Assets: | | |
| Goodwill | 210,429 | 168,030 |
| Other intangible assets-net | 71,551 | 56,176 |
| Other noncurrent assets | 12,502 | 10,595 |
| Total | \$886,285 | \$804,491 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current Liabilities: | | |
| Accounts payable | \$70,390 | \$57,978 |
| Accrued liabilities | 38,407 | 35,789 |
| Total current liabilities | 108,797 | 93,767 |
| Other Noncurrent Liabilities | 42,464 | 41,638 |
| Deferred Income Taxes | 20,016 | 16,804 |
| Commitments and Contingencies | | |
| Shareholders' Equity: | | |
| Preferred stock-authorized 3,050,000 shares; outstanding-none | | |
| Common stock-authorized 75,000,000 shares; outstanding-March-27,504,669 shares; June-27,487,989 shares | 121,565 | 119,232 |
| Retained earnings | 1,344,638 | 1,279,343 |
| Accumulated other comprehensive loss | (8,129) | (8,259) |
| Common stock in treasury, at cost | · · · / | (738,034) |
| Total shareholders' equity | 715,008 | 652,282 |
| Total | \$886,285 | \$804,491 |
| See accompanying notes to condensed consolidated financial statements. | · | - |

LANCASTER COLONY CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| | Three Mo | nths | Nine Mont | ha Endad | | | | |
|---|-----------|-----------|-----------|-----------|--|--|--|--|
| | Ended | | Nine Mont | | | | | |
| | March 31 | , | March 31, | | | | | |
| (Amounts in thousands, except per share data) | 2019 | 2018 | 2019 | 2018 | | | | |
| Net Sales | \$317,882 | \$296,174 | \$984,117 | \$914,755 | | | | |
| Cost of Sales | 242,485 | 228,263 | 736,129 | 687,430 | | | | |
| Gross Profit | 75,397 | 67,911 | 247,988 | 227,325 | | | | |
| Selling, General and Administrative Expenses | 37,981 | 29,875 | 109,902 | 97,005 | | | | |
| Change in Contingent Consideration | 88 | 521 | (9,517) | 1,514 | | | | |
| Operating Income | 37,328 | 37,515 | 147,603 | 128,806 | | | | |
| Other, Net | 1,329 | 525 | 3,682 | 1,595 | | | | |
| Income Before Income Taxes | 38,657 | 38,040 | 151,285 | 130,401 | | | | |
| Taxes Based on Income | 8,053 | 10,419 | 33,746 | 27,474 | | | | |
| Net Income | \$30,604 | \$27,621 | \$117,539 | \$102,927 | | | | |
| Net Income Per Common Share: | | | | | | | | |
| Basic | \$1.11 | \$1.01 | \$4.28 | \$3.75 | | | | |
| Diluted | \$1.11 | \$1.00 | \$4.26 | \$3.74 | | | | |
| | | | | | | | | |
| Weighted Average Common Shares Outstanding: | | | | | | | | |
| Basic | 27,448 | 27,405 | 27,436 | 27,399 | | | | |
| Diluted | 27,549 | 27,458 | 27,543 | 27,456 | | | | |
| See accompanying notes to condensed consolidated financial statements | | | | | | | | |

See accompanying notes to condensed consolidated financial statements.

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LANCASTER COLONY CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

| | Three Mo Ended March 3 | | Nine Mont March 31 | | | |
|--|------------------------------|----------|-----------------------|-----------|--|--|
| (Amounts in thousands) | 2019 | 2018 | 2019 | 2018 | | |
| Net Income | \$30,604 | \$27,621 | \$117,539 | \$102,927 | | |
| Other Comprehensive Income: | | | | | | |
| Defined Benefit Pension and Postretirement Benefit Plans: | | | | | | |
| Amortization of loss, before tax | 102 | 134 | 307 | 402 | | |
| Amortization of prior service credit, before tax | (46) | (45) | (137) | (136) | | |
| Total Other Comprehensive Income, Before Tax | | 89 | 170 | 266 | | |
| Tax Attributes of Items in Other Comprehensive Income: | | | | | | |
| Amortization of loss, tax | (24) | (41) | (72) | (140) | | |
| Amortization of prior service credit, tax | 11 | 14 | 32 | 47 | | |
| Total Tax Expense | (13) | (27) | (40) | (93) | | |
| Other Comprehensive Income, Net of Tax | 43 | 62 | 130 | 173 | | |
| Comprehensive Income | \$30,647 | \$27,683 | \$117,669 | \$103,100 | | |
| See accompanying notes to condensed consolidated financial statements. | | | | | | |

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LANCASTER COLONY CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| | Nine Mor March 3 | nths Ended 1, | | | | |
|--|---------------------|------------------|---|----------------|---------|---|
| (Amounts in thousands) Cash Flows From Operating Activities: | 2019 | | | 2018 | | |
| Net income Adjustments to reconcile net income to net cash provided by operating activities: Impacts of noncash items: | \$ y | 117,539 | | \$ | 102,927 | |
| Depreciation and amortization | 22,677 | | | 19,899 | | |
| Change in contingent consideration | (9,517 | |) | 1,514 | | |
| Deferred income taxes and other changes Stock-based | 3,910 | | | (8,633 | |) |
| compensation expense | 4,542 | | | 3,484 | | |
| Pension plan activity Changes in operating assets and liabilities: | (602 | |) | (362 | |) |
| Receivables | (6,220 | |) | (6,828 | |) |
| Inventories | (766 | |) | (11,738 | |) |
| Other current assets Accounts payable and | 3,080 8,780 | | | (303 16,879 | |) |
| accrued liabilities Net cash provided by operating activities Cash Flows From Investing Activities: Cash paid for | 143,423 | | | 116,839 | | |
| acquisitions, net of cash acquired | (57,540 | |) | (318 | |) |
| Payments for property additions | (43,966 | |) | (22,561 | |) |
| Other-net | (592 | |) | (36 | |) |
| Net cash used in investing activities Cash Flows From Financing Activities: | (102,098 | |) | (22,915 | |) |
| Payment of dividends | (52,244 | |) | (48,044 | |) |

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| Purchase of treasury stock | (5,032 | |) | (1,102 | |) |
|---|----------------------|-------------------|---------------------|---------|---------|---|
| Tax withholdings for | | | | | | |
| stock-based compensation | (2,209 | |) | (552 | |) |
| Other-net | (203 | |) | | | |
| Net cash used in financing activities | (59,688 | |) | (49,698 | |) |
| Net change in cash an equivalents | ^d (18,363 | |) | 44,226 | | |
| Cash and equivalents at beginning of year | 205,752 | | | 143,104 | | |
| Cash and equivalents at end of period | \$ | 187,389 | | \$ | 187,330 | |
| Supplemental | | | | | | |
| Disclosure of | | | | | | |
| Operating Cash Flows | | | | | | |
| Net cash payments for income taxes | \$ | 25,373 | | \$ | 37,196 | |
| See accompanying no | tes to cond | lensed consolidat | ed financial statem | ents. | | |

LANCASTER COLONY CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (UNAUDITED)

Nine Months Ended March 31, 2019

| (Amounts in thousands, except per share data) | Outstan | C | Retained Earnings | Accumulated Other Comprehensiv Loss | Treasury veStock | Total Sharehold Equity | ers' | | | | | | | | | |
|--|---------------|---------------------|-----------------------|--|---------------------|------------------------------|--------------------|--|--|--|--|--|--|--|--|--|
| Balance, June 30, 2018 Net income | Shares 27,488 | Amount \$119,232 | \$1,279,343 39,028 | \$ (8,259) | \$(738,034) | \$ 652,282 39,028 | | | | | | | | | | |
| Net pension and postretirement benefit | | | , | 44 | | 44 | | | | | | | | | | |
| gains, net of \$13 tax effect | | | | | | | | | | | | | | | | |
| Cash dividends - common stock (\$0.60 per share) | | | (16,495) |) | | (16,495 |) | | | | | | | | | |
| Purchase of treasury stock | (10) | 1 | | | (1,593) | (1,593 |) | | | | | | | | | |
| Stock-based plans | 12 | (778) |) | | | (778 |) | | | | | | | | | |
| Stock-based compensation expense | 07 400 | 1,531 | 1 201 076 | (9.215 | (720 (07) | 1,531 | | | | | | | | | | |
| Balance, September 30, 2018 Net income | 27,490 | 119,985 | 1,301,876 47,907 | (8,215) | (739,627) | 674,019 47,907 | | | | | | | | | | |
| Net pension and postretirement benefit | | | ч <i>1,</i>)07 | 10 | | | | | | | | | | | | |
| gains, net of \$14 tax effect | | | | 43 | | 43 | | | | | | | | | | |
| Cash dividends - common stock (\$0.65 | | | (17,875) | 1 | | (17,875 |) | | | | | | | | | |
| per share) | | | (17,075) | | | - | , | | | | | | | | | |
| Purchase of treasury stock | (1) | | | | (166) | (166 |) | | | | | | | | | |
| Stock-based plans | 16 | (988) 1,831 | | | | (988 1,831 |) | | | | | | | | | |
| Stock-based compensation expense Balance, December 31, 2018 | 27,505 | 1,851 | 1,331,908 | (8,172) | (739,793) | , | | | | | | | | | | |
| Net income | 27,505 | 120,020 | 30,604 | (0,172) | (139,195) | 30,604 | | | | | | | | | | |
| Net pension and postretirement benefit | | | , | 43 | | 43 | | | | | | | | | | |
| gains, net of \$13 tax effect | | | | 43 | | 45 | | | | | | | | | | |
| Cash dividends - common stock (\$0.65 | | | (17,874) |) | | (17,874 |) | | | | | | | | | |
| per share) Purchase of treasury stock | (21) | 1 | | | (3,273) | (3,273 |) | | | | | | | | | |
| Stock-based plans | 21 | (443) | 1 | | (3,275) | (443 | $\mathbf{\dot{)}}$ | | | | | | | | | |
| Stock-based compensation expense | 21 | 1,180 | , | | | 1,180 |) | | | | | | | | | |
| Balance, March 31, 2019 | 27,505 | , | \$1,344,638 | \$ (8,129) | \$(743,066) | , | | | | | | | | | | |
| See accompanying notes to condensed con | | | | | , | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | |

LANCASTER COLONY CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY (continued) (UNAUDITED)

Nine Months Ended March 31, 2018

| (Amounts in thousands, except per share data) | Outstan | C | Retained Earnings | Accumulated Other Comprehens Loss | Treasury | Tot Sha Equ | areholde | ers' |
|--|---------------|---------------------|----------------------|--|--------------|-------------------|-------------|------|
| Balance, June 30, 2017 | Shares 27,448 | Amount \$115,174 | \$1,206,671 | \$ (8,936 |) \$(736,932 | 2) \$ 57 | 75,977 | |
| Net income | , | . , | 29,386 | | | · · | 386 | |
| Net pension and postretirement benefit gains, net of \$33 tax effect | | | | 56 | | 56 | | |
| Cash dividends - common stock (\$0.55 per share) | | | (15,092 |) | | (15 | ,092 |) |
| Purchase of treasury stock | (7) |) | | | (849 |) (84 | |) |
| Stock-based plans | 1 | (95) |) | | | (95 | |) |
| Stock-based compensation expense Balance, September 30, 2017 | 27,442 | 1,163 116,242 | 1,220,965 | (8,880 |) (737,781 | 1,10 | 63),546 | |
| Net income | 27,442 | 110,242 | 45,920 | (0,000 |) (131,181 | · | 920 | |
| Net pension and postretirement benefit gains, net of \$33 tax effect | | | | 55 | | 55 | | |
| Cash dividends - common stock (\$0.60 per share) | | | (16,469 |) | | (16 | ,469 |) |
| Purchase of treasury stock | | | | | (4 |) (4 | |) |
| Stock-based plans | 9 | | | | | | | |