CSG SYSTEMS INTERNATIONAL INC

9555 Maroon Circle

Form 10-Q November 03, 2017		
UNITED STATES		
SECURITIES AND EXCHANG	E COMMISSION	
Washington, D.C. 20549		
FORM 10-Q		
(Mark One)		
QUARTERLY REPORT PURSU 1934 For the quarterly period ended Se		5(d) OF THE SECURITIES EXCHANGE ACT OF
OR		
TRANSITION REPORT PURSU 1934 For the transition period from	JANT TO SECTION 13 OR 15	o(d) OF THE SECURITIES EXCHANGE ACT OF
Commission file number 0-27512	2	
CSG SYSTEMS INTERNATION	NAL, INC.	
(Exact name of registrant as spec	ified in its charter)	
	Delaware (State or other jurisdiction of	47-0783182 (I.R.S. Employer

incorporation or organization) Identification No.)

1

Englewood, Colorado 80112

(Address of principal executive offices, including zip code)

(303) 200-2000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Non-accelerated filer

(Do not check if a smaller reporting company)

Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES NO

Shares of common stock outstanding at October 31, 2017: 33,523,452

## CSG SYSTEMS INTERNATIONAL, INC.

FORM 10-Q for the Quarter Ended September 30, 2017

INDEX

		Page No.
Part I -F	FINANCIAL INFORMATION	
Item 1.	Condensed Consolidated Balance Sheets as of September 30, 2017 and December 31, 2016 (Unaudited)	3
	Condensed Consolidated Statements of Income for the Quarters and Nine Months Ended September 30, 2017 and 2016 (Unaudited)	4
	Condensed Consolidated Statements of Comprehensive Income for the Quarters and Nine Months Ended September 30, 2017 and 2016 (Unaudited)	5
	Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 201 and 2016 (Unaudited)	<u>7</u>
	Notes to Condensed Consolidated Financial Statements (Unaudited)	7
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	14
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	24
Item 4.	Controls and Procedures	25
Part II -	OTHER INFORMATION	
Item 1.	Legal Proceedings	26
Item 1A	Risk Factors	26
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	26
Item 6.	<u>Exhibits</u>	26
	Index to Exhibits	27
	Signatures	28

## CSG SYSTEMS INTERNATIONAL, INC.

#### CONDENSED CONSOLIDATED BALANCE SHEETS - UNAUDITED

(in thousands, except per share amounts)

	September 30, 2017	December 31, 2016
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 142,751	\$ 126,351
Short-term investments	115,796	150,147
Total cash, cash equivalents and short-term investments	258,547	276,498
Trade accounts receivable:		
Billed, net of allowance of \$2,456 and \$3,080	201,837	208,930
Unbilled	34,688	30,828
Income taxes receivable	9,560	11,931
Other current assets	35,034	31,751
Total current assets	539,666	559,938
Non-current assets:		
Property and equipment, net of depreciation of \$128,669 and \$122,866	37,822	33,116
Software, net of amortization of \$106,539 and \$99,316	27,014	30,427
Goodwill	210,023	201,094
Client contracts, net of amortization of \$93,871 and \$96,723	36,797	40,675
Deferred income taxes	14,251	14,218
Other assets	9,799	12,411
Total non-current assets	335,706	331,941
Total assets	\$ 875,372	\$ 891,879
LIABILITIES, CURRENT PORTION OF LONG-TERM DEBT CONVERSION		
OBLIGATION AND STOCKHOLDERS' EQUITY		