

ServiceNow, Inc.  
Form S-8  
February 29, 2016

As filed with the Securities and Exchange Commission on February 26, 2016  
Registration No. 333-

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM S-8  
REGISTRATION STATEMENT UNDER THE SECURITIES ACT OF 1933

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SERVICENOW, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction  
of incorporation or organization)

2225 Lawson Lane

Santa Clara, CA 95054

(Address, including zip code, and telephone number, including area code, of Registrant's principal executive offices)

2012 Equity Incentive Plan

2012 Employee Stock Purchase Plan

(Full title of the plans)

20-2056195

(I.R.S. Employer  
Identification No.)

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Frank Sloomman

President and Chief Executive Officer

ServiceNow, Inc.

2225 Lawson Lane

Santa Clara, CA 95054

(Name and address of agent for service)

(408) 501-8550

(Telephone number, including area code, of agent for service)

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Please send copies of all communications to:

Robert A. Freedman, Esq.

Dawn H. Belt, Esq.

Fenwick & West LLP

801 California Street

Mountain View, California 94041

(650) 988-8500

Robert Specker, Esq.

General Counsel

ServiceNow, Inc.

2225 Lawson Lane

Santa Clara, CA 95054

(408) 501-8550

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Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

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## CALCULATION OF REGISTRATION FEE

| Title of Securities To Be Registered      | Amount To Be Registered (1) | Proposed Maximum Offering Price Per Share | Proposed Maximum Aggregate Offering Price | Amount of Registration Fee |
|---|-----------------------------|---|---|----------------------------|
| Common Stock, \$0.001 par value per share | 8039288 (2)                 | \$51.38 (3)                               | \$413,058,617.44 (3)                      | \$41,595.00 (3)            |
| Common Stock, \$0.001 par value per share | 1607858 (4)                 | \$43.67 (5)                               | \$70,215,158.86 (5)                       | \$7,070.67 (5)             |
| TOTAL                                     | 9,647,146                   | N/A                                       | \$483,273,776.30                          | \$48,665.67                |

Pursuant to Rule 416(a) under the Securities Act of 1933, as amended (the “Securities Act”), this Registration Statement shall also cover any additional shares of the Registrant’s Common Stock that become issuable in respect (1) of the securities identified in the above table by reason of any stock dividend, stock split, recapitalization or other similar transaction effected without the Registrant’s receipt of consideration which results in an increase in the number of the outstanding shares of the Registrant’s Common Stock.

(2) Represents shares reserved for issuance under the 2012 Equity Incentive Plan as of the date of this Registration Statement.

(3) Estimated pursuant to Rules 457(c) and (h) of the Securities Act, solely for purposes of calculating the registration fee, on the basis of the average of the high and low prices of the Registrant’s Common Stock as reported on the New York Stock Exchange on February 24, 2016.

(4) Represents shares reserved for issuance under the 2012 Employee Stock Purchase Plan as of the date of this Registration Statement.

(5) Estimated pursuant to Rules 457(c) and (h) of the Securities Act, solely for purposes of calculating the registration fee, on the basis of the average of the high and low prices of the Registrant’s Common Stock as reported on the New York Stock Exchange on February 24, 2016. In the case of the 2012 Employee Stock Purchase Plan, this price per share is multiplied by 85%, which is the percentage of the price per share applicable to purchases under the 2012 Employee Stock Purchase Plan.

REGISTRATION OF ADDITIONAL SHARES  
PURSUANT TO GENERAL INSTRUCTION E

Pursuant to General Instruction E of Form S-8, ServiceNow, Inc. (the “Registrant”) is filing this Registration Statement with the SEC to register 8,039,288 additional shares of Common Stock under the Registrant’s 2012 Equity Incentive Plan and 1,607,858 additional shares of Common Stock under the Registrant’s 2012 Employee Stock Purchase Plan, pursuant to the provisions of those plans providing for an automatic increase in the number of shares reserved for issuance under such plans. This Registration Statement hereby incorporates by reference the contents of the Registrant’s registration statement on Form S-8 filed with the Securities and Exchange Commission (the “Commission”) on June 29, 2012 (Registration No. 333-182445), the Form S-8 filed with the Commission on May 8, 2013 (Registration No. 333-188462), the Form S-8 filed with the Commission on February 28, 2014 (Registration No. 333-194210), and the Form S-8 filed with the Commission on February 27, 2015 (Registration No. 333-202331). In accordance with the instructional note to Part I of Form S-8 as promulgated by the Commission, the information specified by Part I of Form S-8 has been omitted from this Registration Statement.

PART II

Information Required in the Registration Statement

Item 3. Incorporation of Documents by Reference.

The Registrant hereby incorporates by reference into this Registration Statement the following documents previously filed with the Commission:

- the Registrant's Annual Report on Form 10-K (Registration No. 001-35580) for the fiscal year ended December 31, (a) 2015 filed with the Commission on February 25, 2016 pursuant to Section 13 of the Securities Exchange Act of 1934, as amended (the "Exchange Act");
- (b) all other reports filed pursuant to Section 13(a) or 15(d) of the Exchange Act since the end of the fiscal year covered by the Registrant's Annual Report referred to in (a) above; and
- the description of the Registrant's Common Stock contained in the Registrant's Registration Statement on Form 8-A (c) (Registration No. 001-35580) filed with the Commission on June 19, 2012 pursuant to Section 12(b) of the Exchange Act, including any amendments or reports filed for the purpose of updating such description.

All reports and definitive proxy or information statements filed by the Registrant pursuant to Section 13(a), 13(c), 14 or 15(d) of the Exchange Act subsequent to the filing of this Registration Statement and prior to the filing of a post-effective amendment that indicates that all securities offered hereby have been sold or which de-registers all securities then remaining unsold shall be deemed to be incorporated by reference into this Registration Statement and to be a part hereof from the date of the filing of such documents, except as to documents or information deemed to have been furnished and not filed in accordance with the rules of the Commission. Unless expressly incorporated into this Registration Statement, a report furnished on Form 8-K prior or subsequent to the date hereof shall not be incorporated by reference into this Registration Statement. Any statement contained in a document incorporated or deemed to be incorporated by reference herein shall be deemed to be modified or superseded for purposes of this Registration Statement to the extent that a statement contained in any subsequently filed document which also is deemed to be incorporated by reference herein modifies or supersedes such statement.

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Item 8. Exhibits.

| Exhibit Number | Exhibit Description  | Incorporated by Reference |            |         | Filing Date | Filed Herewith |
|----------------|--|---------------------------|------------|---------|-------------|----------------|
|                |  | Form                      | File No.   | Exhibit |             |                |
| 4.1            | Restated Certificate of Incorporation of the Registrant, as currently in effect.                                 | 10-Q                      | 001-35580  | 3.1     | 8/10/2012   |                |
| 4.2            | Restated Bylaws of the Registrant, as currently in effect.   | 8-K                       | 001-35580  | 3.1     | 12/10/2014  |                |
| 4.3            | Form of Common Stock Certificate.  | S-1/A                     | 333-180486 | 4.1     | 6/19/2012   |                |
| 5.1            | Opinion and Consent of Fenwick & West LLP.   |                           |            |         |             | X              |
| 23.1           | Consent of PricewaterhouseCoopers LLP, independent registered public accounting firm.                            |                           |            |         |             | X              |
| 23.2           | Consent of Fenwick & West LLP (contained in Exhibit 5.1).  |                           |            |         |             | X              |
| 24.1           | Power of Attorney (included on the signature page of this Registration Statement).                               |                           |            |         |             | X              |
| 99.1           | 2012 Equity Incentive Plan   | S-1/A                     | 333-180486 | 10.3    | 6/19/2012   |                |
| 99.2           | 2012 Employee Stock Purchase Plan  | 10-K                      | 001-35580  | 10.4    | 3/8/2013    |                |
| 99.3           | Form of Stock Option Award Agreement and Restricted Stock Unit Award Agreement under 2012 Equity Incentive Plan. | 10-K                      | 001-35580  | 10.4    | 2/25/2016   |                |
| 99.4           | Form of Subscription Agreement Under 2012 Employee Stock Purchase Plan.  | 10-K                      | 001-35580  | 10.6    | 2/25/2016   |                |

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## SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, the Registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing on Form S-8 and has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Santa Clara, State of California, on this 26 day of February, 2016.

ServiceNow, Inc.

By: /s/ Frank Slooman  
 Frank Slooman  
 President and Chief Executive Officer

## POWER OF ATTORNEY

KNOW ALL PERSONS BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Frank Slooman and Michael P. Scarpelli, and each of them, as his true and lawful attorneys-in-fact and agents, each with the full power of substitution, for him and in his name, place or stead, in any and all capacities, to sign any and all amendments to this registration statement (including post-effective amendments) to this Registration Statement on Form S-8, and to file the same, with all exhibits thereto and documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorneys-in-fact and agents, and each of them, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorneys-in-fact and agents, or their or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Act of 1933, as amended, this Registration Statement has been signed by the following persons on behalf of the Registrant in the capacities and on the dates indicated.

| Signature  | Title  | Date              |
|--|--|-------------------|
| /s/ Frank Slooman<br>Frank Slooman               | President, Chief Executive Officer and<br>Director<br>(Principal Executive Officer)          | February 26, 2016 |
| /s/ Michael P. Scarpelli<br>Michael P. Scarpelli | Chief Financial Officer<br>(Principal Financial Officer and Principal<br>Accounting Officer) | February 26, 2016 |
| /s/ Frederic B. Luddy<br>Frederic B. Luddy       | Chief Product Officer and Director   | February 26, 2016 |
| /s/ Paul V. Barber<br>Paul V. Barber             | Director   | February 26, 2016 |
| /s/ Susan L. Bostrom<br>Susan L. Bostrom         | Director   | February 26, 2016 |
| /s/ Ronald E.F. Codd<br>Ronald E.F. Codd         | Director   | February 26, 2016 |
| /s/ Charles Giancarlo<br>Charles Giancarlo       | Director   | February 26, 2016 |
| /s/ Jeffrey A. Miller<br>Jeffrey A. Miller       | Director   | February 26, 2016 |
| /s/ Anita M. Sands<br>Anita M. Sands             | Director   | February 26, 2016 |

/s/ William L. Strauss  
William L. Strauss

Director

February 26, 2016

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EXHIBIT INDEX

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