Facebook Inc Form 10-O July 31, 2015 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 10-Q

(Mark One) x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2015 or 0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to Commission File Number: 001-35551 FACEBOOK, INC. (Exact name of registrant as specified in its charter) Delaware 20-1665019

(State or other jurisdiction of incorporation or organization) 1601 Willow Road, Menlo Park, California 94025 (Address of principal executive offices and Zip Code) (650) 543-4800 (Registrant's telephone number, including area code)

(I.R.S. Employer Identification Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 (Exchange Act) during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one): Accelerated filer

Large accelerated filer x

Non-accelerated filer "(Do not check if a smaller reporting company) Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer's classes of Common Stock, as of the latest practicable date.

Class Number of Shares Outstanding Class A Common Stock \$0.000006 par value 2,259,736,529 shares outstanding as of July 27, 2015 Class B Common Stock \$0.000006 par value 557,808,963 shares outstanding as of July 27, 2015

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## NOTE ABOUT FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements contained in this Quarterly Report on Form 10-Q other than statements of historical fact, including statements regarding our future results of operations and financial position, our business strategy and plans, and our objectives for future operations, are forward-looking statements. The words "believe," "may," "will," "estimate," "continue," "anticipate," "intend," "expect," and similar expressions are intended to identify forward-looking statements. We have based these forward-looking statements largely on our current expectations and projections about future events and trends that we believe may affect our financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. These forward-looking statements are subject to a number of risks, uncertainties and assumptions, including those described in Part II, Item 1A, "Risk Factors" in this Quarterly Report on Form 10-Q. Moreover, we operate in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make. In light of these risks, uncertainties and assumptions, the future events and trends discussed in this Ouarterly Report on Form 10-O may not occur and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements.

We undertake no obligation to revise or publicly release the results of any revision to these forward-looking statements, except as required by law. Given these risks and uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements.

Unless expressly indicated or the context requires otherwise, the terms "Facebook," "company," "we," "us," and "our" in this document refer to Facebook, Inc., a Delaware corporation, and, where appropriate, its wholly owned subsidiaries. The term "Facebook" may also refer to our products, regardless of the manner in which they are accessed. For references to accessing Facebook on the "web" or via a "website," such terms refer to accessing Facebook on personal computers. For references to accessing Facebook on "mobile," such term refers to accessing Facebook via a mobile application or via a mobile-optimized version of our website such as m.facebook.com, whether on a mobile phone or tablet.

## LIMITATIONS OF KEY METRICS AND OTHER DATA

The numbers for our key metrics, which include our daily active users (DAUs), mobile DAUs, monthly active users (MAUs), mobile MAUs, and average revenue per user (ARPU), as well as certain other metrics such as mobile-only DAUs and mobile-only MAUs, are calculated using internal company data based on the activity of user accounts. While these numbers are based on what we believe to be reasonable estimates of our user base for the applicable period of measurement, there are inherent challenges in measuring usage of our products across large online and mobile populations around the world.

For example, there may be individuals who maintain one or more Facebook accounts in violation of our terms of service. We estimate, for example, that "duplicate" accounts (an account that a user maintains in addition to his or her principal account) may have represented less than 5% of our worldwide MAUs in 2014. We also seek to identify "false" accounts, which we divide into two categories: (1) user-misclassified accounts, where users have created personal profiles for a business, organization, or non-human entity such as a pet (such entities are permitted on Facebook using a Page rather than a personal profile under our terms of service); and (2) undesirable accounts, which represent user profiles that we determine are intended to be used for purposes that violate our terms of service, such as spamming. In 2014, for example, we estimate user-misclassified and undesirable accounts may have represented less than 2% of our worldwide MAUs. We believe the percentage of accounts that are duplicate or false is meaningfully lower in developed markets such as the United States or United Kingdom and higher in developing markets such as India and Turkey. However, these estimates are based on an internal review of a limited sample of accounts and we apply significant judgment in making this determination, such as identifying names that appear to be fake or other behavior that appears inauthentic to the reviewers. As such, our estimation of duplicate or false accounts may not accurately represent the actual number of such accounts. We are continually seeking to improve our ability to identify duplicate or false accounts and estimate the total number of such accounts, and such estimates may change due to improvements or changes in our methodology.

Our data limitations may affect our understanding of certain details of our business. For example, while user-provided data indicates a decline in usage among younger users, this age data is unreliable because a disproportionate number of our younger users register with an inaccurate age. Accordingly, our understanding of usage by age group may not be complete.

Some of our metrics have also been affected by applications on certain mobile devices that automatically contact our servers for regular updates with no user action involved, and this activity can cause our system to count the user associated with such a device as an active user on the day such contact occurs. The impact of this automatic activity on our metrics varies by geography because mobile usage varies in different regions of the world. In addition, our data regarding the geographic location of our users is estimated based on a number of factors, such as the user's IP address and self-disclosed location. These factors may not always accurately reflect the user's actual location. For example, a mobile-only user may appear to be accessing Facebook from the location of the proxy server that the user connects to rather than from the user's actual location. The methodologies used to measure user metrics may also be susceptible to algorithm or other technical errors. Our estimates for revenue by user location and revenue by user device are also affected by these factors. We regularly review our processes for calculating these metrics, and from time to time we may discover inaccuracies in our metrics or make adjustments to improve their accuracy, including adjustments that may result in the recalculation of our historical metrics. We believe that any such inaccuracies or adjustments are immaterial unless otherwise stated. In addition, our DAU and MAU estimates will differ from estimates published by third parties due to differences in methodology. For example, some third parties are not able to accurately measure mobile users for certain user groups or at all in their analyses.

The numbers of DAUs, mobile DAUs, MAUs, mobile MAUs, mobile-only DAUs, and mobile-only MAUs discussed in this Quarterly Report on Form 10-Q, as well as ARPU, do not include users of Instagram or WhatsApp unless they would otherwise qualify as such users, respectively, based on their other activities on Facebook. In addition, other user engagement metrics included herein do not include Instagram or WhatsApp unless otherwise specifically stated. PART I—FINANCIAL INFORMATION Item 1. Financial Statements FACEBOOK, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In millions, except for number of shares and par value) (Unaudited)

| (Unaudited)   | June 30,<br>2015 | December 31, 2014 |
|---|------------------|-------------------|
| Assets  |                  |                   |
| Current assets:   |                  |                   |
| Cash and cash equivalents   | \$5,123          | \$4,315           |
| Marketable securities   | 9,002            | 6,884             |
| Accounts receivable, net of allowances for doubtful accounts of \$47 and \$39 as of June 30, 2015 and December 31, 2014, respectively   | 1,815            | 1,678             |
| Prepaid expenses and other current assets   | 1,011            | 793               |
| Total current assets  | 16,951           | 13,670            |
| Property and equipment, net   | 4,955            | 3,967             |
| Intangible assets, net  | 3,605            | 3,929             |
| Goodwill  | 18,025           | 17,981            |
| Other assets  | 594              | 637               |
| Total assets  | \$44,130         | \$40,184          |
| Liabilities and stockholders' equity  |                  |                   |
| Current liabilities:  |                  |                   |
| Accounts payable  | \$139            | \$176             |
| Partners payable  | 182              | 202               |
| Accrued expenses and other current liabilities  | 1,472            | 866               |
| Deferred revenue and deposits   | 49               | 66                |
| Current portion of capital lease obligations  | 39               | 114               |
| Total current liabilities   | 1,881            | 1,424             |
| Capital lease obligations, less current portion   | 110              | 119               |
| Other liabilities   | 2,687            | 2,545             |
| Total liabilities   | 4,678            | 4,088             |
| Stockholders' equity:   |                  |                   |
| Common stock, \$0.000006 par value; 5,000 million Class A shares authorized, 2,256 million and 2,234 million shares issued and outstanding, including 10 million and 13 million outstanding shares subject to repurchase, as of June 30, 2015 and                                 |                  |                   |
| December 31, 2014, respectively; 4,141 million Class B shares authorized,<br>558 million and 563 million shares issued and outstanding, including 4 million and 6<br>million outstanding shares subject to repurchase, as of June 30, 2015 and December<br>31, 2014, respectively | —                | _                 |
| Additional paid-in capital  | 32,479           | 30,225            |
| Accumulated other comprehensive loss  | (357)            |                   |
| Retained earnings   | 7,330            | 6,099             |
| Total stockholders' equity  | 39,452           | 36,096            |
| Total liabilities and stockholders' equity  | \$44,130         | \$40,184          |
| See Accompanying Notes to Condensed Consolidated Financial Statements.  | . ,              | ,                 |
|   |                  |                   |

## FACEBOOK, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In millions, except per share amounts)

(Unaudited)

|  | Three Months Ended June 30, |           | Six Months Ended June 30 |         |
|--|-----------------------------|-----------|--------------------------|---------|
|  | 2015                        | 2014      | 2015                     | 2014    |
| Revenue  | \$4,042                     | \$2,910   | \$7,586                  | \$5,412 |
| Costs and expenses:                                  |                             |           |                          |         |
| Cost of revenue                                      | 668                         | 473       | 1,323                    | 936     |
| Research and development                             | 1,170                       | 492       | 2,231                    | 947     |
| Marketing and sales                                  | 626                         | 358       | 1,247                    | 681     |
| General and administrative                           | 305                         | 197       | 579                      | 384     |
| Total costs and expenses                             | 2,769                       | 1,520     | 5,380                    | 2,948   |
| Income from operations                               | 1,273                       | 1,390     | 2,206                    | 2,464   |
| Interest and other income/(expense), net             |                             | (4        | ) (1                     | ) (4    |
| Income before provision for income taxes             | 1,273                       | 1,386     | 2,205                    | 2,460   |
| Provision for income taxes                           | 554                         | 595       | 974                      | 1,027   |
| Net income   | \$719                       | \$791     | \$1,231                  | \$1,433 |
| Less: Net income attributable to participating       | 4                           | 3         | 7                        | 6       |
| securities   | 4                           | 5         | /                        | 0       |
| Net income attributable to Class A and Class B       | \$715                       | \$788     | \$1,224                  | \$1,427 |
| common stockholders                                  | \$713                       | \$ 700    | φ1,224                   | \$1,427 |
| Earnings per share attributable to Class A and Class | s                           |           |                          |         |
| B common stockholders:                               |                             |           |                          |         |
| Basic  | \$0.26                      | \$0.31    | \$0.44                   | \$0.56  |
| Diluted  | \$0.25                      | \$0.30    | \$0.43                   | \$0.55  |
| Weighted average shares used to compute earnings     | 6                           |           |                          |         |
| per share attributable to Class A and Class B        |                             |           |                          |         |
| common stockholders:                                 |                             |           |                          |         |
| Basic  | 2,796                       | 2,560     | 2,790                    | 2,552   |
| Diluted  | 2,850                       | 2,615     | 2,844                    | 2,609   |
| Share-based compensation expense included in cos     | sts                         |           |                          |         |
| and expenses:  |                             |           |                          |         |
| Cost of revenue                                      | \$21                        | \$16      | \$38                     | \$28    |
| Research and development                             | 603                         | 219       | 1,169                    | 400     |
| Marketing and sales                                  | 82                          | 50        | 154                      | 93      |
| General and administrative                           | 57                          | 29        | 105                      | 67      |
| Total share-based compensation expense               | \$763                       | \$314     | \$1,466                  | \$588   |
| See Accompanying Notes to Condensed Consolida        | ted Financial Sta           | atements. |                          |         |

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## FACEBOOK, INC. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In millions) (Unaudited)

|  | Three Months     | Ended June 30, | Six Months H | Ended June 30, |
|--|------------------|----------------|--------------|----------------|
|  | 2015             | 2014           | 2015         | 2014           |
| Net income   | \$719            | \$791          | \$1,231      | \$1,433        |
| Other comprehensive income (loss):                   |                  |                |              |                |
| Change in foreign currency translation adjustment,   | 91               | (20            | ) (132       | ) (21 )        |
| net of tax   |                  | (20            | ) (152       | ) (21 )        |
| Change in unrealized gain/loss on available-for-sale | ° (1             | ) —            | 3            | 2              |
| investments, net of tax                              | (1               | ) —            | 5            | 2              |
| Comprehensive income                                 | \$809            | \$771          | \$1,102      | \$1,414        |
| See Accompanying Notes to Condensed Consolidat       | ed Financial Sta | atements.      |              |                |

## FACEBOOK, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions) (Unaudited)

| (Onducted)   | Six Month<br>2015     | ns Ended June 3<br>2014 | 0, |
|--|-----------------------|-------------------------|----|
| Cash flows from operating activities   |                       |                         |    |
| Net income   | \$1,231               | \$1,433                 |    |
| Adjustments to reconcile net income to net cash provided by operating activities:    | <i><i><i></i></i></i> | <i>q1</i> , <i>cc</i>   |    |
| Depreciation and amortization  | 916                   | 521                     |    |
| Share-based compensation   | 1,457                 | 588                     |    |
| Deferred income taxes  | (289                  | ) (34                   | )  |
| Tax benefit from share-based award activity  | 809                   | 875                     | ,  |
| Excess tax benefit from share-based award activity                                   | (809                  | ) (883                  | )  |
| Other  | 7                     | (23                     | )  |
| Changes in assets and liabilities:   |                       | × ×                     | ,  |
| Accounts receivable  | (198                  | ) (82                   | )  |
| Prepaid expenses and other current assets  | (90                   | ) 10                    |    |
| Other assets   | (25                   | ) 18                    |    |
| Accounts payable   | 16                    | 69                      |    |
| Partners payable   | (19                   | ) (5                    | )  |
| Accrued expenses and other current liabilities                                       | 241                   | 75                      |    |
| Deferred revenue and deposits  | (17                   | ) 15                    |    |
| Other liabilities  | 350                   | 49                      |    |
| Net cash provided by operating activities  | 3,580                 | 2,626                   |    |
| Cash flows from investing activities   |                       |                         |    |
| Purchases of property and equipment  | (1,051                | ) (832                  | )  |
| Purchases of marketable securities   | (5,560                | ) (4,482                | )  |
| Sales of marketable securities   | 2,726                 | 1,968                   |    |
| Maturities of marketable securities  | 715                   | 1,074                   |    |
| Acquisitions of businesses, net of cash acquired, and purchases of intangible assets | (282                  | ) (19                   | )  |
| Change in restricted cash and deposits   | 44                    | (2                      | )  |
| Other investing activities, net  |                       | (1                      | )  |
| Net cash used in investing activities  | (3,408                | ) (2,294                | )  |
| Cash flows from financing activities   |                       |                         |    |
| Taxes paid related to net share settlement   | (12                   | ) (3                    | )  |
| Proceeds from exercise of stock options  |                       | 2                       |    |
| Principal payments on capital lease obligations                                      | (84                   | ) (150                  | )  |
| Excess tax benefit from share-based award activity                                   | 809                   | 883                     |    |
| Net cash provided by financing activities  | 713                   | 732                     |    |
| Effect of exchange rate changes on cash and cash equivalents                         | (77                   | ) (3                    | )  |
| Net increase in cash and cash equivalents  | 808                   | 1,061                   |    |
| Cash and cash equivalents at beginning of period                                     | 4,315                 | 3,323                   |    |
| Cash and cash equivalents at end of period   | \$5,123               | \$4,384                 |    |
| See Accompanying Notes to Condensed Consolidated Financial Statements.               |                       |                         |    |
|  |                       |                         |    |

## FACEBOOK, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In millions) (Unaudited)

|   | Six Month | s Ended June 30, |
|---|-----------|------------------|
|   | 2015      | 2014             |
| Supplemental cash flow data   |           |                  |
| Cash paid during the period for:  |           |                  |
| Interest  | \$5       | \$8              |
| Income taxes, net   | \$159     | \$59             |
| Non-cash investing and financing activities:  |           |                  |
| Net change in accounts payable and accrued expenses and other current liabilities related to property and equipment additions | \$194     | \$18             |
| Promissory note payable issued in connection with an acquisition  | \$198     | \$—              |
| See Accompanying Notes to Condensed Consolidated Financial Statements.  |           |                  |

## FACEBOOK, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Note 1. Summary of Significant Accounting Policies

**Basis of Presentation** 

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles in the United States (GAAP) and applicable rules and regulations of the Securities and Exchange Commission regarding interim financial reporting. Certain information and note disclosures normally included in the financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to such rules and regulations. As such, the information included in this quarterly report on Form 10-Q should be read in conjunction with the consolidated financial statements and accompanying notes included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014.

The condensed consolidated balance sheet as of December 31, 2014 included herein was derived from the audited financial statements as of that date, but does not include all disclosures including notes required by GAAP. The condensed consolidated financial statements include the accounts of Facebook, Inc. and its wholly owned subsidiaries. All intercompany balances and transactions have been eliminated.

The accompanying condensed consolidated financial statements reflect all normal recurring adjustments necessary to present fairly the financial position, results of operations, and cash flows for the interim periods, but are not necessarily indicative of the results of operations to be anticipated for the full year ending December 31, 2015. There have been no changes to our significant accounting policies described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2014 that have had a material impact on our condensed consolidated financial statements and related notes.

#### Use of Estimates

Conformity with GAAP requires the use of estimates and judgments that affect the reported amounts in the condensed consolidated financial statements and accompanying notes. These estimates form the basis for judgments we make about the carrying values of our assets and liabilities, which are not readily apparent from other sources. We base our estimates and judgments on historical information and on various other assumptions that we believe are reasonable under the circumstances. GAAP requires us to make estimates and judgments in several areas, including, but not limited to, those related to revenue recognition, collectability of accounts receivable, contingent liabilities, fair value of financial instruments, fair value of acquired intangible assets and goodwill, useful lives of intangible assets and property and equipment, and income taxes. These estimates are based on management's knowledge about current events and expectations about actions we may undertake in the future. Actual results could differ materially from those estimates.

#### Recent Accounting Pronouncement

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2014-09, Revenue from Contracts with Customers (Topic 606) (ASU 2014-09), which amends the existing accounting standards for revenue recognition. In July 2015, the FASB decided to delay the effective date of ASU 2014-09 by one year. The FASB also agreed to allow entities to choose to adopt the standard as of the original effective date. As such, the updated standard will be effective for us in the first quarter of 2018, with the option to adopt it in the first quarter of 2017. We are still evaluating the effect that the updated standard will have on our consolidated financial statements and related disclosures.

#### Note 2. Acquisitions

In the six months ended June 30, 2015, we completed several business acquisitions for total consideration of \$469 million, the substantial majority of which is related to a business combination involving land and buildings adjacent to our headquarters in Menlo Park. Included in this amount is a \$198 million promissory note payable issued in connection with this particular acquisition. This promissory note payable is classified under accrued expenses and other current liabilities in our condensed consolidated balance sheets. These acquisitions were not material to our condensed consolidated financial statements, either individually or in the aggregate. Accordingly, pro forma historical results of operations related to these business acquisitions during the six months ended June 30, 2015 have not been presented. We have included the financial results of these business acquisitions in our condensed consolidated

financial statements from their respective dates of acquisition.

The following table summarizes the allocation of the total consideration transferred during the six months ended June 30, 2015, including the related useful lives, where applicable:

|                                    | (in millions) | Useful lives (in years) |
|------------------------------------|---------------|-------------------------|
| Finite-lived intangible assets:    |               |                         |
| Acquired technology                | \$25          | 3                       |
| Other                              | 5             | 3                       |
| Land acquired                      | 379           |                         |
| Other net tangible assets acquired | 12            |                         |
| Deferred tax assets, net           | 6             |                         |
| Net assets acquired                | \$427         |                         |
| Goodwill                           | 42            |                         |
| Total fair value consideration     | \$469         |                         |

Goodwill generated from all business acquisitions completed during the six months ended June 30, 2015 is primarily attributable to expected synergies from future growth and potential monetization opportunities. The amount of goodwill generated during this period that is deductible for tax purposes is not material.

Note 3. Earnings per Share

We compute earnings per share (EPS) of Class A and Class B common stock using the two-class method required for participating securities. We consider restricted stock awards to be participating securities because holders of such shares have non-forfeitable dividend rights in the event of our declaration of a dividend for common shares. Undistributed earnings allocated to participating securities are subtracted from net income in determining net income attributable to common stockholders. Basic EPS is computed by dividing net income attributable to common stockholders by the weighted-average number of shares of our Class A and Class B common stock outstanding, adjusted for outstanding shares that are subject to repurchase.

For the calculation of diluted EPS, net income attributable to common stockholders for basic EPS is adjusted by the effect of dilutive securities, including awards under our equity compensation plans and inducement awards under a separate non-plan RSU award agreement. In addition, the computation of the diluted EPS of Class A common stock assumes the conversion of our Class B common stock to Class A common stock, while the diluted EPS of Class B common stock does not assume the conversion of those shares to Class A common stock. Diluted EPS attributable to common stockholders is computed by dividing the resulting net income attributable to common stockholders by the weighted-average number of fully diluted common shares outstanding.

Basic and dilutive securities in our basic and diluted EPS calculation for the three and six months ended June 30, 2015 do not include contingent earn-out shares. Issuance of these earn-out shares is dependent upon the completion of certain milestones. These milestones were not met as of June 30, 2015 and accordingly, these shares are excluded from the effect of basic and dilutive securities.

The restricted stock units (RSUs) excluded from the EPS calculation were not material for the three and six months ended June 30, 2015. There were 18 million and 10 million RSUs excluded from the calculation for the three and six months ended June 30, 2014, respectively, because the impact would be anti-dilutive.

Basic and diluted EPS are the same for each class of common stock because they are entitled to the same liquidation and dividend rights.

The numerators and denominators of the basic and diluted EPS computations for our common stock are calculated as follows (in millions, except per share amounts):

| tollows (in millions, except per snare amounts): |         |         |              |  |         |                           |         |         |
|--|---------|---------|--------------|--|---------|---------------------------|---------|---------|
|  |         |         |              | Six Months Ended June 30,<br>2015 2014 |         |                           |         |         |
|  | Class A | Class B | Class A      | Class B                                | Class A | Class B                   | Class A | Class B |
| Basic EPS:                                       |         |         |              |  |         |                           |         |         |
| Numerator  |         |         |              |  |         |                           |         |         |
| Net income                                       | \$576   | \$143   | \$617        | \$174                                  | \$987   | \$244                     | \$1,116 | \$317   |
| Less: Net income attributable to                 | 3       | 1       | 2            | 1                                      | 6       | 1                         | 5       | 1       |
| participating securities                         | 5       | 1       | 2            | 1                                      | 0       | 1                         | 5       | 1       |
| Net income attributable to                       | \$573   | \$142   | \$615        | \$173                                  | \$981   | \$243                     | \$1,111 | \$316   |
| common stockholders                              | \$373   | φ142    | φ01 <i>5</i> | φ175                                   | φ 901   | φ <b>2</b> <del>4</del> 3 | φ1,111  | \$510   |
| Denominator                                      |         |         |              |  |         |                           |         |         |
| Weighted average shares                          | 2,252   | 559     | 2,002        | 568                                    | 2,247   | 560                       | 1,992   | 571     |
| outstanding                                      | 2,252   | 557     | 2,002        | 500                                    | 2,2-17  | 500                       | 1,772   | 571     |
| Less: Shares subject to                          | 10      | 5       | 5            | 5                                      | 11      | 6                         | 5       | 6       |
| repurchase                                       | 10      | 5       | 5            | 5                                      | 11      | 0                         | 5       | 0       |
| Number of shares used for basic                  | 2,242   | 554     | 1,997        | 563                                    | 2,236   | 554                       | 1,987   | 565     |
| EPS computation                                  |         |         |              |  |         |                           |         |         |
| Basic EPS  | \$0.26  | \$0.26  | \$0.31       | \$0.31                                 | \$0.44  | \$0.44                    | \$0.56  | \$0.56  |
| Diluted EPS:                                     |         |         |              |  |         |                           |         |         |
| Numerator  |         |         |              |  |         |                           |         |         |
| Net income attributable to                       | \$573   | \$142   | \$615        | \$173                                  | \$981   | \$243                     | \$1,111 | \$316   |
| common stockholders                              |         |         | ,            |  |         |                           |         |         |
| Reallocation of net income                       |         |         | 2            |  | _       |                           |         |         |
| attributable to participating securities         | 4       |         | 3            |  | 7       |                           | 6       |         |
| Reallocation of net income as a                  |         |         |              |  |         |                           |         |         |
| result of conversion of Class B to               | 0142    |         | 173          |  | 243     |                           | 316     |         |
| Class A common stock                             |         |         |              |  | -       |                           |         |         |
| Reallocation of net income to                    |         | 2       |              | _                                      |         | _                         |         |         |
| Class B common stock                             |         | 3       |              | 7                                      |         | 7                         |         | 14      |
| Net income attributable to                       |         |         |              |  |         |                           |         |         |
| common stockholders for diluted                  | \$719   | \$145   | \$791        | \$180                                  | \$1,231 | \$250                     | \$1,433 | \$330   |
| EPS  |         |         |              |  |         |                           |         |         |
| Denominator                                      |         |         |              |  |         |                           |         |         |
| Number of shares used for basic                  | 2,242   | 554     | 1,997        | 563                                    | 2,236   | 554                       | 1,987   | 565     |
| EPS computation                                  | 2,242   | 554     | 1,997        | 505                                    | 2,230   | 554                       | 1,907   | 505     |
| Conversion of Class B to                         | 554     |         | 563          |  | 554     |                           | 565     |         |
| Class A common stock                             | 554     |         | 505          |  | 554     |                           | 505     |         |
| Weighted average effect of                       |         |         |              |  |         |                           |         |         |
| dilutive securities:                             |         |         |              |  |         |                           |         |         |
| Employee stock options                           | 8       | 8       | 13           | 13                                     | 9       | 9                         | 14      | 14      |
| RSUs   | 40      | 11      | 36           | 17                                     | 39      | 11                        | 36      | 17      |
| Shares subject to repurchase                     | 6       | 2       | 6            | 4                                      | 6       | 3                         | 7       | 4       |
| Number of shares used for                        | 2,850   | 575     | 2,615        | 597                                    | 2,844   | 577                       | 2,609   | 600     |
| diluted EPS computation                          |         |         |              |  |         |                           |         |         |
| Diluted EPS                                      | \$0.25  | \$0.25  | \$0.30       | \$0.30                                 | \$0.43  | \$0.43                    | \$0.55  | \$0.55  |
|  |         |         |              |  |         |                           |         |         |

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# Note 4. Cash and Cash Equivalents, and Marketable Securities

The following table sets forth the cash and cash equivalents, and marketable securities (in millions):

|  | June 30, 2015              | December 31, 2014           |
|--|----------------------------|-----------------------------|
| Cash and cash equivalents:   | ,                          |                             |
| Cash   | \$2,300                    | \$2,162                     |
| Money market funds   | 2,823                      | 2,153                       |
| Total cash and cash equivalents                                    | 5,123                      | 4,315                       |
| Marketable securities:   |                            |                             |
| U.S. government securities   | 3,981                      | 2,830                       |
| U.S. government agency securities                                  | 3,248                      | 2,710                       |
| Corporate debt securities  | 1,773                      | 1,344                       |
| Total marketable securities  | 9,002                      | 6,884                       |
| Total cash and cash equivalents, and marketable securities         | \$14,125                   | \$11,199                    |
| The gross unrealized gains or losses on our marketable securities  | s as of June 30, 2015 and  | December 31, 2014 were not  |
| significant. In addition, there were no securities in a continuous | loss position for 12 mont  | hs or longer as of June 30, |
| 2015 and December 31, 2014.  | -                          | -                           |
| The following table classifies our marketable securities by contra | actual maturities (in mill | ions):                      |

|                 | June 30, |
|-----------------|----------|
| Due in one year | \$5,244  |
|                 | 2 750    |

| · · · · · · · · · · · · · · · · · | + - ,   |
|-----------------------------------|---------|
| Due in one to two years           | 3,758   |
| Total                             | \$9,002 |
|                                   |         |

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#### Note 5. Fair Value Measurement

The following table summarizes, for assets or liabilities measured at fair value, the respective fair value and the classification by level of input within the fair value hierarchy (in millions):

| Description  | June 30, 2015            | Fair Value Mea<br>Reporting Date<br>Quoted Prices<br>in Active<br>Markets for<br>Identical Assets<br>(Level 1) | Using<br>Significant<br>Other<br>Observable                | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|--|--------------------------|--|--|--|
| Cash equivalents:  |                          | (Level I)  | (Level 2)  |  |
| Money market funds   | \$2,823                  | \$2,823  | <b>\$</b> —  | \$—  |
| Marketable securities:   | ¢ <b>2</b> ,0 <b>2</b> 0 | <i>ф2,025</i>  | Ŷ  | Ŷ  |
| U.S. government securities   | 3,981                    | 3,981  |  |  |
| U.S. government agency securities  | 3,248                    | 3,248  |  |  |
| Corporate debt securities  | 1,773                    |  | 1,773  |  |
| Total cash equivalents and marketable securities   | \$11,825                 | \$10,052   | \$1,773  | <br>\$   |
| Other liabilities:   |                          |  |  |  |
| Contingent consideration liability   | \$213                    | \$—  | <b>\$</b> —  | \$213  |
| Description  | December 31, 2014        | Fair Value Mea<br>Reporting Date<br>Quoted Prices<br>in Active<br>Markets for                                  | surement at<br>Using<br>Significant<br>Other<br>Observable | Significant<br>Unobservable<br>Inputs              |
|  | 2014                     | Identical Assets<br>(Level 1)  | Inputs<br>(Level 2)  | (Level 3)  |
| Cash equivalents:  |                          | (Level I)  |  |  |
| Money market funds   | \$2,153                  | \$2,153  | \$—  | \$—  |
| Marketable securities:   | $\psi 2,155$             | $\psi 2,155$   | φ  | ψ  |
| U.S. government securities   | 2,830                    | 2,830  |  |  |
| U.S. government agency securities  | 2,710                    | 2,710  |  |  |
| Corporate debt securities  | 1,344                    |  | 1,344  |  |
| •  | 1,0                      |  |  | <b>.</b>   |
| Total cash equivalents and marketable securities   | \$9,037                  | \$7,693  | \$1,344  | \$—  |
| -  | \$9,037                  | \$7,693  | \$1,344  | \$—  |
| Total cash equivalents and marketable securities<br>Other liabilities:<br>Contingent consideration liability | \$9,037<br>\$191         | \$7,693<br>\$—   | \$1,344<br>\$—   | \$—<br>\$191                                       |

We classify our cash equivalents and marketable securities within Level 1 or Level 2 because we use quoted market prices or alternative pricing sources and models utilizing market observable inputs to determine their fair value. We classify our contingent consideration liability in connection with an acquisition in 2014 within Level 3 as factors used to develop the estimated fair value are unobservable inputs that are not supported by market activity. We estimate the fair value of our contingent consideration liability based on the present value of probability-weighted future cash flows related to the contingent consideration liability subsequent to the acquisition date, such as changes in the fair value of the contingent consideration liability subsequent to the acquisition date, such as changes in the probability assessment and the fair value of our common stock, are recognized in earnings in the period when the change in the estimated fair value occurs. During the three and six months ended June 30, 2015, we recognized increases in the fair value of our contingent consideration liability of \$11 million and \$22 million, respectively, in research and development expense in our condensed consolidated statements of income primarily due to an increase in the fair value of our common stock.

## Note 6. Property and Equipment

Property and equipment consists of the following (in millions):

| Land<br>Buildings<br>Leasehold improvements<br>Network equipment<br>Computer software, office eq<br>Construction in progress  |  |                                     |                             |                                  |                                    | June 30<br>2015<br>\$583<br>2,159<br>348<br>3,279<br>199<br>348 | Ι,                                   | Dece<br>2014<br>\$153<br>1,420<br>304<br>3,020<br>149<br>738 | )                                   |
|---|--|-------------------------------------|-----------------------------|----------------------------------|------------------------------------|---|--------------------------------------|--|-------------------------------------|
| Total   |  |                                     |                             |                                  |                                    | 6,916   |                                      | 5,784  | ļ                                   |
| Less: Accumulated deprecia  |  |                                     |                             |                                  |                                    | (1,961  | )                                    | (1,81  |                                     |
| Property and equipment, net   |  |                                     |                             |                                  |                                    | \$4,955   |                                      | \$3,96   |                                     |
| Construction in progress inc<br>centers to support our infrast<br>ended June 30, 2015 and 201<br>Note 7. Goodwill and Intang<br>The changes in the carrying<br>Balance as of December 31,<br>Goodwill acquired<br>Effect of currency translation<br>Balance as of June 30, 2015 | ructure around the<br>4.<br>ible Assets<br>amount of goodw<br>2014 | e world. No                         | interest was                | cap                              | oitalized d                        | luring the t  | hree and                             | l six m<br>s (in m<br>\$17<br>42<br>2                        | onths<br>illions):                  |
| Intangible assets consist of the  | he following (in m   | nillions):                          |                             |                                  |                                    |   |                                      | +  | ,                                   |
| C   | Û X  | June 30, 2015                       |                             |                                  |                                    | December 31, 2014   |                                      |  |                                     |
|   | Useful lives<br>from date of<br>acquisitions (in                   | Gross<br>Carrying                   | Accumulate<br>Amortizatio   | <sup>d</sup> (                   | Net<br>Carrying                    | Gross<br>Carrying   | Accum<br>Amorti                      |  | Carrying                            |
|   | vears)   | Amount                              |                             | ŀ                                | Amount                             | Amount  | 1 11101 0                            |  | Amount                              |
| Finite-lived intangible assets  | years)   | Amount                              |                             | A                                | Amount                             | Amount  |                                      |  | Amount                              |
| Finite-lived intangible assets<br>Acquired users  | -  | \$2,056                             | \$ (234                     | P                                | Amount<br>\$1,822                  | Amount<br>\$2,056   | \$ (85                               | )  | Amount<br>\$1,971                   |
| Acquired users<br>Acquired technology   | :  |                                     | \$ (234<br>(229             | ) {<br>) {                       | \$1,822<br>609                     |   |                                      | )<br>)   |                                     |
| Acquired users<br>Acquired technology<br>Acquired patents   | :<br>3 - 7<br>2 - 10<br>2 - 18                                     | \$2,056<br>838<br>778               | (229<br>(286                | ) \$<br>) 6<br>) 4               | \$1,822<br>609<br>492              | \$2,056<br>813<br>773   | \$ (85<br>(144<br>(239               | )<br>)<br>)  | \$1,971<br>669<br>534               |
| Acquired users<br>Acquired technology<br>Acquired patents<br>Trade names  | :<br>3 - 7<br>2 - 10<br>2 - 18<br>2 - 7                            | \$2,056<br>838<br>778<br>632        | (229<br>(286<br>(105        | ) \$<br>) 6<br>) 4<br>) 5        | \$ 1,822<br>609<br>492<br>527      | \$2,056<br>813<br>773<br>632                                    | \$ (85<br>(144<br>(239<br>(46        | )<br>)<br>)<br>)   | \$1,971<br>669<br>534<br>586        |
| Acquired users<br>Acquired technology<br>Acquired patents<br>Trade names<br>Other   | :<br>3 - 7<br>2 - 10<br>2 - 18                                     | \$2,056<br>838<br>778               | (229<br>(286                | ) \$<br>) 6<br>) 4<br>) 5        | \$1,822<br>609<br>492              | \$2,056<br>813<br>773   | \$ (85<br>(144<br>(239               | )<br>)<br>)<br>)   | \$1,971<br>669<br>534               |
| Acquired users<br>Acquired technology<br>Acquired patents<br>Trade names<br>Other<br>Total finite-lived intangible  | :<br>3 - 7<br>2 - 10<br>2 - 18<br>2 - 7                            | \$2,056<br>838<br>778<br>632        | (229<br>(286<br>(105        | ) \$<br>) 6<br>) 4<br>) 5        | \$ 1,822<br>609<br>492<br>527      | \$2,056<br>813<br>773<br>632                                    | \$ (85<br>(144<br>(239<br>(46        | )<br>)<br>)<br>)<br>)  | \$1,971<br>669<br>534<br>586        |
| Acquired users<br>Acquired technology<br>Acquired patents<br>Trade names<br>Other   | :<br>3 - 7<br>2 - 10<br>2 - 18<br>2 - 7                            | \$2,056<br>838<br>778<br>632<br>169 | (229<br>(286<br>(105<br>(74 | ) \$<br>) 6<br>) 4<br>) 5        | \$1,822<br>609<br>492<br>527<br>95 | \$2,056<br>813<br>773<br>632<br>164                             | \$ (85<br>(144<br>(239<br>(46<br>(55 | )<br>)<br>)<br>)   | \$1,971<br>669<br>534<br>586<br>109 |
| Acquired users<br>Acquired technology<br>Acquired patents<br>Trade names<br>Other<br>Total finite-lived intangible  | :<br>3 - 7<br>2 - 10<br>2 - 18<br>2 - 7                            | \$2,056<br>838<br>778<br>632<br>169 | (229<br>(286<br>(105<br>(74 | ) \$<br>) 6<br>) 4<br>) 5<br>) 9 | \$1,822<br>609<br>492<br>527<br>95 | \$2,056<br>813<br>773<br>632<br>164                             | \$ (85<br>(144<br>(239<br>(46<br>(55 | )<br>)<br>)<br>)   | \$1,971<br>669<br>534<br>586<br>109 |

As of June 30, 2015, technological feasibility has not been established for our IPR&D intangible assets. They have no alternative future use and, as such, continue to be accounted for as indefinite-lived intangible assets.

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Amortization expense of intangible assets was \$180 million and \$359 million for the three and six months ended June 30, 2015, respectively, and \$41 million and \$82 million for the three and six months ended June 30, 2014, respectively.

As of June 30, 2015, expected amortization expense for the unamortized acquired intangible assets for the next five years and thereafter is as follows (in millions):

| The remainder of 2015 | \$360   |
|-----------------------|---------|
| 2016                  | 702     |
| 2017                  | 658     |
| 2018                  | 602     |
| 2019                  | 519     |
| Thereafter            | 704     |
| Total                 | \$3,545 |

Note 8. Long-term Debt

In August 2013, we entered into a five-year senior unsecured revolving credit facility (2013 Revolving Credit Facility) that allows us to borrow up to \$6.5 billion to fund working capital and general corporate purposes with interest payable on the borrowed amounts set at LIBOR plus 1.0%, as well as an annual commitment fee of 0.10% on the daily undrawn balance of the facility. We paid origination fees at closing of the 2013 Revolving Credit Facility, which fees are being amortized over the term of the facility. Any amounts outstanding under this facility will be due and payable on August 15, 2018. As of June 30, 2015, no amounts had been drawn down, and we were in compliance with the covenants under this facility.

Note 9. Commitments and Contingencies

Commitments

Leases

We entered into various capital lease arrangements to obtain property and equipment for our operations. Additionally, on occasion we have purchased property and equipment for which we have subsequently obtained capital financing under sale-leaseback transactions. These agreements are typically for three years, except for a building lease which is for 15 years, with interest rates ranging from 1% to 13%. The leases are secured by the underlying leased buildings, leasehold improvements, and equipment. We have also entered into various non-cancelable operating lease agreements for certain of our offices, equipment, land, and data centers with original lease periods expiring between 2015 and 2030. We are committed to pay a portion of the related actual operating expenses under certain of these lease agreements. Certain of these arrangements have free rent periods or escalating rent payment provisions, and we recognize rent expense under such arrangements on a straight-line basis.

Operating lease expense was \$41 million and \$79 million for the three and six months ended June 30, 2015, respectively, and \$33 million and \$63 million for the three and six months ended June 30, 2014, respectively. Contingencies

Legal Matters

Beginning on May 22, 2012, multiple putative class actions, derivative actions, and individual actions were filed in state and federal courts in the United States and in other jurisdictions against us, our directors, and/or certain of our officers alleging violation of securities laws or breach of fiduciary duties in connection with our initial public offering (IPO) and seeking unspecified damages. We believe these lawsuits are without merit, and we intend to continue to vigorously defend them. The vast majority of the cases in the United States, along with multiple cases filed against The NASDAQ OMX Group, Inc. and The Nasdaq Stock Market LLC (collectively referred to herein as NASDAQ) alleging technical and other trading-related errors by NASDAQ in connection with our IPO, were ordered centralized for coordinated or consolidated pre-trial proceedings in the U.S. District Court for the Southern District of New York. In a series of rulings in 2013 and 2014, the court denied our motion to dismiss the consolidated securities class action and granted our motions to dismiss the derivative actions against our directors and certain of our officers. On July 24, 2015, the court of appeals affirmed the dismissal of the derivative actions. On December 23, 2014, the plaintiffs in the consolidated securities class action filed their motion for class certification. On April 10, 2015, we filed our opposition to class certification. In addition, the events surrounding our IPO became the subject of various state and federal government inquiries. In May 2014, the Securities and Exchange Commission (SEC) notified us that it had

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terminated its inquiry and that no enforcement action had been recommended by the SEC.

We are also party to various legal proceedings and claims that arise in the ordinary course of business. With respect to our outstanding legal matters, we believe that the amount or estimable range of reasonably possible loss will not, either individually or in the aggregate, have a material adverse effect on our business, consolidated financial position, results of operations, or cash flows. However, the outcome of litigation is inherently uncertain. Therefore, if one or more of these legal matters were resolved against us for amounts in excess of management's expectations, our results of operations and financial condition, including in a particular reporting period, could be materially adversely affected.

Note 10. Stockholders' Equity

Share-based Compensation Plans

We maintain two share-based employee compensation plans: the 2012 Equity Incentive Plan (2012 Plan) and the 2005 Stock Plan (collectively, Stock Plans). Our 2012 Plan serves as the successor to our 2005 Stock Plan and provides for the issuance of incentive and nonstatutory stock options, restricted stock awards, stock appreciation rights, RSUs, performance shares and stock bonuses to qualified employees, directors and consultants. Outstanding awards under the 2005 Stock Plan continue to be subject to the terms and conditions of the 2005 Stock Plan.

We initially reserved 25,000,000 shares of our Class A common stock for issuance under our 2012 Plan. The number of shares reserved for issuance under our 2012 Plan increase automatically on the first day of January of each of 2013 through 2022 by a number of shares of Class A common stock equal to the lesser of (i) 2.5% of the total outstanding shares of our common stock as of the immediately preceding December 31st or (ii) a number of shares determined by the board of directors. Our board of directors elected not to increase the number of shares reserved for issuance in 2015. In addition, shares available for grant under the 2005 Stock Plan, which were reserved but not issued, forfeited or repurchased at their original issue price, or subject to outstanding awards under the 2005 Stock Plan as of the effective date of our IPO, were added to the reserves of the 2012 Plan. The maximum term for stock options granted under the 2012 Plan may not exceed ten years from the date of grant. Our 2012 Plan will terminate ten years from the date of approval unless it is terminated earlier by our compensation committee.

The following table summarizes the activities of stock option awards under the Stock Plans for the six months ended June 30, 2015:

|                                 | Shares Subject to Options Outstanding |  |  |  |  |  |
|---------------------------------|---------------------------------------|--|--|--|--|--|
|                                 | Number of<br>Shares                   | Weighted<br>Average<br>Exercise<br>Price | Weighted-<br>Average<br>Remaining<br>Contractual<br>Term | Aggregate<br>Intrinsic<br>Value <sup>(1)</sup> |  |  |
|                                 | (in thousands)                        |  | (in years)   | (in millions)                                  |  |  |
| Balance as of December 31, 2014 | 12,984                                | \$4.78                                   |  |  |  |  |
| Stock options exercised         | (1,475)                               | 0.55                                     |  |  |  |  |
| Balance as of June 30, 2015     | 11,509                                | \$5.33                                   | 3.42   |  |  |  |