BRYN MAWR BANK CORP Form 10-Q November 08, 2013 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

Quarterly Report Under Section 13 or 15 (d)

of the Securities and Exchange Act of 1934.

For Quarter ended September 30, 2013

Commission File Number 1-35746

Bryn Mawr Bank Corporation

(Exact name of registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of

23-2434506 (I.R.S. Employer

incorporation or organization)

identification No.)

801 Lancaster Avenue, Bryn Mawr, Pennsylvania 19010
(Address of principal executive offices) (Zip Code)
Registrant s telephone number, including area code (610) 525-1700

Not Applicable

Former name, former address and fiscal year, if changed since last report.

Indicate by checkmark whether the registrant (1) has filed all reports to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definition of accelerated filer, large accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer x

Non-accelerated filer "Smaller reporting company Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes "No x

Indicate the number of shares outstanding of each of the issuer s class of common stock, as of the latest practicable date.

Class Outstanding at November 4, 2013
Common Stock, par value \$1 16,586,437

BRYN MAWR BANK CORPORATION AND SUBSIDIARIES

FORM 10-Q

QUARTER ENDED September 30, 2013

Index

PART I -	FINANCIAL INFORMATION	
ITEM 1.	Financial Statements (unaudited)	
	Consolidated Financial Statements	Page 3
	Notes to Consolidated Financial Statements	Page 8
ITEM 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	Page 37
ITEM 3.	Quantitative and Qualitative Disclosures About Market Risk	Page 54
ITEM 4.	Controls and Procedures	Page 54
PART II -	OTHER INFORMATION	Page 55
ITEM 1.	Legal Proceedings	Page 55
ITEM 1A.	Risk Factors	Page 55
ITEM 2.	Unregistered Sales of Equity Securities and Use of Proceeds	Page 55
ITEM 3.	Defaults Upon Senior Securities	Page 55
ITEM 4.	Mine Safety Disclosures	Page 55
ITEM 5.	Other Information	Page 55
ITEM 6.	<u>Exhibits</u>	Page 56

2

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

BRYN MAWR BANK CORPORATION AND SUBSIDIARIES

Consolidated Balance Sheets - Unaudited

	(unaudited) September 30,	December 31,
(dollars in thousands)	2013	2012
Assets		
Cash and due from banks	\$ 24,958	\$ 16,203
Interest-bearing deposits with banks	71,203	159,483
Cash and cash equivalents	96,161	175,686
Investment securities available for sale, at fair value (amortized cost of \$320,030 and \$311,747 as of		,
September 30, 2013 and December 31, 2012 respectively)	319,917	316,614
Investment securities, trading	2,357	1,447
Loans held for sale	1,284	3,412
Portfolio loans and leases	1,500,015	1,398,456
Less: Allowance for loan and lease losses	(15,027)	(14,425)
	• • • • • • • • • • • • • • • • • • • •	, ,
Net portfolio loans and leases	1,484,988	1,384,031
Premises and equipment, net	31,436	31,170
Accrued interest receivable	5,703	5,955
Deferred income taxes	11,955	12,303
Mortgage servicing rights	4,744	4,491
Bank owned life insurance	20,132	19,862
FHLB stock	12,590	10,761
Goodwill	32,843	32,897
Intangible assets	20,020	21,998
Other investments	4,337	4,346
Other assets	10,506	10,912
Total assets	\$ 2,058,973	\$ 2,035,885
Liabilities		
Deposits:		
Non-interest-bearing	\$ 394,947	\$ 399,673
Interest-bearing	1,155,709	1,235,009
Total deposits	1,550,656	1,634,682
Short-term borrowings	75,588	9,403
Long-term FHLB advances and other borrowings	191,645	161,315
Accrued interest payable	842	1,233
Other liabilities	22,481	25,688
Total liabilities	1,841,212	1,832,321

Shareholders equity

Shareholders equity		
Common stock, par value \$1; authorized 100,000,000 shares; issued 16,527,323 and 16,390,608 shares as of		
September 30, 2013 and December 31, 2012, respectively, and outstanding of 13,551,438 and 13,412,690 as		
of September 30, 2013 and December 31, 2012, respectively	16,527	16,390
Paid-in capital in excess of par value	93,129	89,137
Less: Common stock in treasury at cost - 2,975,885 and 2,977,918 shares as of September 30, 2013 and		
December 31, 2012, respectively	(31,042)	(30,745)
Accumulated other comprehensive loss, net of tax benefit	(10,809)	(10,078)
Retained earnings	149,956	138,860
Total shareholders equity	217,761	203,564
Total liabilities and shareholders equity	\$ 2,058,973	\$ 2,035,885

The accompanying notes are an integral part of the unaudited consolidated financial statements.

BRYN MAWR BANK CORPORATION AND SUBSIDIARIES

Consolidated Statements of Income - Unaudited

	Three Months Ended September 30,			Nine Months Ended September 30,			
		2013	,	2012	2013	,	2012
(dollars in thousands, except share and per share data)							
Interest income:							
Interest and fees on loans and leases	\$	18,697	\$	17,027	\$ 54,728	\$	51,233
Interest on cash and cash equivalents		21		34	131		86
Interest on investment securities:							
Taxable		967		937	2,653		3,088
Non-taxable		107		56	289		139
Dividends		28		27	91		95
Total interest income		19,820		18,081	57,892		54,641
Interest expense on:							
Deposits		639		937	2,109		3,128
Short-term borrowings		5		5	12		16
Long-term FHLB advances and other borrowings		643		918	1,906		2,806
Subordinated debentures				270			852
Total interest expense		1,287		2,130	4,027		6,802
Total interest expense		1,207		2,130	1,027		0,002
Net interest income		18,533		15,951	53,865		47,839
Provision for loan and lease losses		959		1,000	2,763		3,003
Net interest income after provision for loan and lease losses		17,574		14,951	51,102		44,836
Non-interest income:							
Fees for wealth management services		8,635		7,993	26,078		21,433
Service charges on deposits		627		634	1,807		1,823
Loan servicing and other fees		481		432	1,380		1,303
Net gain on sale of residential mortgage loans		578		1,837	3,588		4,311
Net gain on sale of investment securities available for sale				416	2		1,132
Net loss on sale of other real estate owned (OREO)		(1)		(45)	(194)		(86)
Bank owned life insurance (BOLI) income		72		108	270		331
Other operating income		995		873	3,189		2,969
Total non-interest income		11,387		12,248	36,120		33,216
Non-interest expenses:							
Salaries and wages		9,012		8,703	26,908		24,283
Employee benefits		1,896		1,903	6,433		6,086
Net gain on curtailment of nonqualified pension plan					(690)		
Occupancy and bank premises		1,646		1,488	5,124		4,258
Furniture, fixtures, and equipment		920		935	2,960		2,766
Advertising		302		267	1,095		946
Amortization of mortgage servicing rights		187		243	617		718
Net impairment of mortgage servicing rights		33		105	13		82
Amortization of intangible assets		658		669	1,978		1,738
FDIC insurance		271		262	804		715
Due diligence and merger-related expenses		328		316	1,730		1,439
Professional fees		636		609	1,875		1,837

Edgar Filing: BRYN MAWR BANK CORP - Form 10-Q

Early extinguishment of debt - costs and premiums						347		
Other operating expenses		3,434		3,389		10,888		8,944
Total non-interest expenses		19,323		18,889		60,082		53,812
Income before income taxes		9,638		8,310		27,140		24,240
Income tax expense		3,237		2,885		9,167		8,397
Net income	\$	6,401	\$	5,425	\$	17,973	\$	15,843
Basic earnings per common share	\$	0.48	\$	0.41	\$	1.35	\$	1.21
Diluted earnings per common share	\$	0.47	\$	0.41	\$	1.33	\$	1.20
Dividends declared per share	\$	0.17	\$	0.16	\$	0.51	\$	0.48
Weighted-average basic shares outstanding Weighted average dilutive shares	13	,336,799 275,343	13	,149,050 146,377	13,274,801 244,302		13	133,799
Adjusted weighted-average diluted shares	13	,612,142	13	,295,427	13	,519,103	13	,201,350

The accompanying notes are an integral part of the unaudited consolidated financial statements.

BRYN MAWR BANK CORPORATION AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income - Unaudited

(dollars in thousands)		nths Ended aber 30, 2012	Nine Mont Septem 2013	
Net income	\$ 6,401	\$ 5,425	\$ 17,973	\$ 15,843
Other comprehensive income (loss): Net change in unrealized (losses) gains on investment securities available for sale:				
Net unrealized gains (losses) arising during the period, net of tax expense (benefit) of \$26, \$657, (\$1,742) and \$1,416, respectively	50	1,221	(3,236)	2,630
Less: reclassification adjustment for net gains on sales realized in net income, net of tax expense of \$0, \$146, \$1 and \$396, respectively		(270)	(1)	(736)
Unrealized investment gains (losses), net of tax expense (benefit) of \$26, \$166, (\$1,743) and \$1,020, respectively Net change in fair value of derivative used for cash flow hedge:	50	951	(3,237)	1,894
Change in fair value of hedging instruments, net of tax expense of \$0, \$0, \$324 and \$0, respectively			601	
Net change in unfunded pension liability:				
Change in unfunded pension liability related to unrealized loss, prior service cost and transition obligation, net of tax expense of \$133, \$146, \$399 and \$438, respectively	246	272	741	816
Change in unfunded pension liability related to curtailment, net of tax expense of \$0, \$0, \$627 and \$0, respectively			1,164	
Total change in unfunded pension liability, net of tax expense of \$133, \$146, \$1,026 and \$438, respectively	246	272	1,905	816
Total other comprehensive income (loss)	296	1,223	(731)	2,710
Total comprehensive income	\$ 6,697	\$ 6,648	\$ 17,242	\$ 18,553

The accompanying notes are an integral part of the unaudited consolidated financial statements.

BRYN MAWR BANK CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows - Unaudited

(dollars in thousands)	Nine Mont Septem	ber 30,
Operating activities	2013	2012
Operating activities:	\$ 17,973	\$ 15,843
Net Income A dividence to recognition at income to not each provided by appeting activities.	\$ 17,973	\$ 15,843
Adjustments to reconcile net income to net cash provided by operating activities: Provision for loan and lease losses	2.762	2.002
	2,763	3,003
Provision for depreciation and amortization	5,361	4,894
Net gain on sale of investment securities available for sale	(2)	(1,132)
Net gain on sale of residential mortgages	(3,588)	(4,311)
Stock based compensation cost	615	1,019
Amortization and net impairment of mortgage servicing rights	630	800
Net accretion of fair value adjustments	(2,560)	(979)
Amortization of intangible assets	1,978	1,738
Net loss on sale of OREO	194	86
Net increase in cash surrender value of bank owned life insurance	(270)	(331)
Other, net	798	(940)
Loans originated for resale	(113,800)	(132,642)
Proceeds from loans sold	118,633	134,105
Provision (benefit) for deferred income taxes	795	(433)
Change in income taxes payable/receivable	1,143	3,976
Change in accrued interest receivable	252	98
Change in accrued interest payable	(391)	(610)
Net cash provided by operating activities	30,524	24,184
Investing activities:		
Purchases of investment securities available for sale	(91,977)	(180,744)
Proceeds from paydowns and maturities of investment securities available for sale	48,369	33,379
Proceeds from sale of investment securities available for sale	532	31,714
Net (purchase of) proceeds from redemptions of FHLB stock	(1,829)	871
Proceeds from calls of investment securities available for sale	31,287	67,692
Net change in other investments	9	(331)
Net portfolio loan and lease originations	(102,172)	(19,809)
Purchases of premises and equipment	(2,458)	(1,890)
Acquisitions, net of cash acquired		(7,845)
Capitalize OREO costs	(485)	(61)
Proceeds from sale of OREO	581	565
Net cash used by investing activities	(118,143)	(76,459)
Financing activities:		
Change in deposits	(83,726)	16,440
Change in short-term borrowings	66,185	6,166
Dividends paid	(6,880)	(6,384)
	30,450	7,956
Change in long-term FHLB advances and other borrowings	30,430	
Change in long-term FHLB advances and other borrowings Repayment of subordinated debt	30,430	
Repayment of subordinated debt		(7,500)
	(1,050)	

Purchase of treasury stock		(453)		
Proceeds from issuance of common stock		161		2,072
Proceeds from exercise of stock options		2,550		1,363
Net cash provided by financing activities		8,094		20,220
Change in cash and cash equivalents		(79,525)		(32,055)
Cash and cash equivalents at beginning of period		175,686		69,140
	Φ.	06.161	Φ.	25.005
Cash and cash equivalents at end of period	\$	96,161	\$	37,085
Supplemental cash flow information:				
Cash paid during the year for:				
Income taxes	\$	6,703	\$	4,758
Interest		4,418		7,412
Supplemental cash flow information:				
Available for sale securities purchased, not settled	\$			5,577
Change in other comprehensive income		(731)		4,168
Change in deferred tax due to change in comprehensive income		(393)		1,458
Transfer of loans to other real estate owned		637		453
Acquisition of noncash assets and liabilities:				
Assets acquired				12,078
Liabilities assumed				6,161

BRYN MAWR BANK CORPORATION AND SUBSIDIARIES

(dollars in thousands, except share information)

	For the Nine Months Ended September 30, 2013									
	Accumulated									
	Shares of					Other			Total	
	Common	Common	Paid-in	Treasury	Cor	nprehensive	Retained	Sha	areholders	
	Stock Issued	Stock	Capital	Stock		Loss	Earnings		Equity	
Balance December 31, 2012	16,390,608	\$ 16,390	\$ 89,137	\$ (30,745)	\$	(10,078)	\$ 138,860	\$	203,564	
Net income							17,973		17,973	
Dividends declared, \$0.51 per share							(6,877)		(6,877)	
Other comprehensive loss, net of tax benefit										
of \$393						(731)			(731)	
Stock based compensation			615						615	
Tax benefit from exercise and vesting of										
stock awards			528						528	
Retirement of treasury stock	(4,517)	(4)	(41)	45						
Net sale of treasury stock from deferred										
compensation plans			218	111					329	
Purchase of treasury stock				(453)					(453)	
Common stock issued:										
Dividend Reinvestment and Stock Purchase										
Plan	6,924	7	154						161	
Share-based awards and options exercises	134,308	134	2,518						2,652	
Balance September 30, 2013	16,527,323	\$ 16,527	\$ 93,129	\$ (31,042)	\$	(10,809)	\$ 149,956	\$	217,761	

The accompanying notes are an integral part of the unaudited consolidated financial statements.

BRYN MAWR BANK CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

(Unaudited)

Note 1 - Basis of Presentation

The unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles (GAAP). In the opinion of Bryn Mawr Bank Corporation s (the Corporation) Management, all adjustments necessary for a fair presentation of the consolidated financial position and the results of operations for the interim periods presented have been included. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto in the Corporation s 2012 Annual Report on Form 10-K.

The results of operations for the three and nine months ended September 30, 2013 are not necessarily indicative of the results to be expected for the full year.

Note 2 - Business Combinations

First Bank of Delaware

The acquisition of certain loan and deposit accounts and a branch location from First Bank of Delaware (FBD) by the Corporation (the FBD Transaction) was completed on November 17, 2012.

First Bank of Delaware, established in June 1999, was a \$250 million state-chartered commercial bank operating from one full-service branch location in Wilmington, Delaware. Subsequent to the transaction with the Corporation, FBD s remaining assets were transferred to a liquidating trust and its charter was cancelled. The FBD Transaction enabled the Corporation to further expand its footprint in the State of Delaware by complementing its existing wealth management operations of Bryn Mawr Trust of Delaware and Lau Associates, both located in Greenville, Delaware.

The FBD Transaction was accounted for as a business combination, with assets acquired, liabilities assumed and consideration paid recorded at their estimated fair values as of the acquisition date. The excess of consideration paid over the fair value of net assets acquired was recorded as goodwill, which will not be amortizable for book purposes, however will be deductible for tax purposes. The Corporation allocated the total balance of goodwill to its Banking segment. The Corporation also recorded a core deposit intangible which will be amortized over a ten-year period using a declining-balance method.

In connection with the FBD Transaction, the consideration paid and the fair value of identifiable assets acquired and liabilities assumed as of the date of acquisition are summarized in the following table:

(dollars in thousands)	
Consideration paid:	
Cash	\$ 10,559
Value of consideration	10,559
Assets acquired:	
Cash and due from banks	525
Loans	76,556
Premises and equipment	460
Core deposit intangible	320
Other assets	256
Total assets	78,117
Liabilities assumed:	

Edgar Filing: BRYN MAWR BANK CORP - Form 10-Q

Nonmaturity deposits	27,080
Time deposits	43,257
Unfavorable lease	140
Other liabilities	390
Total liabilities	70,867
Net assets acquired	7,250
Goodwill resulting from the FBD Transaction	\$ 3,309

As of March 31, 2013, the Corporation had finalized its fair value estimates related to the FBD Transaction. No adjustments were made to the original estimates.

Davidson Trust Company

The acquisition of the Davidson Trust Company (DTC) by the Corporation was completed on May 15, 2012. In addition to cash paid at closing, three separate contingent payments, each of which is not to exceed \$1.05 million, were payable on each of November 14, 2012, May 14, 2013 and November 14, 2013. These contingent payments are subject to certain post-closing contingencies relating to the assets under management. The first two of the three contingent payments were made on November 14, 2012 and May 14, 2013, each in the amount of \$1.05 million. The third, and final, contingent payment will be made on November 14, 2013 in the amount of \$1.05 million.

The addition of DTC has allowed the Corporation to expand its range of services and bring deeper market penetration in its core market area. The structure of the Corporation s existing Wealth Management segment allowed for the immediate integration of DTC and takes advantage of the various synergies that exist between the two companies. The acquisition of DTC initially increased the Corporation s Wealth Management Division assets under management by \$1.0 billion.

The acquisition of DTC was accounted for as a business combination, with assets acquired, liabilities assumed and consideration paid being recorded at their estimated fair values as of the acquisition date. The excess of consideration paid over the fair value of net assets acquired was recorded as goodwill. The Corporation allocated the total balance of goodwill to its Wealth Management segment. The Corporation also recorded an intangible asset for customer relationships, which is being amortized over a ten-year period using a straight-line method, an intangible asset for restrictive covenant agreements, which is being amortized over a five-year period using a straight-line method and an intangible asset for trade name which will not be amortized.

In connection with the DTC acquisition, the consideration paid and the fair value of identifiable assets acquired and liabilities assumed as of the date of acquisition are summarized in the following table:

(dollars in thousands)	
Consideration paid:	
Cash	\$ 9,450
Contingent payment liability	1,050
Value of consideration	10,500
Assets acquired:	
Cash operating accounts	1,433
Other assets	201
Intangible asset - customer relationships	3,720
Intangible asset - noncompetition agreements	1,385
Intangible asset - brand	970
Premises and equipment	117
Deferred tax asset	839
Total assets	8,665
Liabilities assumed:	
Deferred tax liability	2,125
Miscellaneous liabilities	885
Total liabilities	3,010
Net assets acquired	5,655
-	
Goodwill resulting from acquisition of DTC	\$ 4,845

For the three months ended June 30, 2013, the Corporation increased its estimated value for the deferred tax asset acquired in the DTC acquisition by \$54 thousand. This resulted in a corresponding decrease of \$54 thousand in goodwill recorded in the transaction.

As of June 30, 2013, the Corporation had finalized its fair value estimates related to the acquisition of DTC.

9

Note 3 - Earnings Per Common Share

Basic earnings per common share excludes dilution and is computed by dividing income available to common shareholders by the weighted-average common shares outstanding during the period. Diluted earnings per common share takes into account the potential dilution computed using the treasury stock method that could occur if stock options were exercised and converted into common stock, as well as the effect of restricted and performance shares becoming unrestricted common stock. The effects of stock options are excluded from the computation of diluted earnings per share in periods in which the effect would be anti-dilutive. All weighted-average shares, actual shares and per share information in the financial statements have been adjusted retroactively for the effect of stock dividends and stock splits.

	Three Months Ended			Nine Months Ende			ided	
		Septen	nber 30	,		Septem	iber 30),
(dollars in thousands except per share data)		2013		2012		2013		2012
Numerator:								
Net income available to common shareholders	\$	6,401	\$	5,425	\$	17,973	\$	15,843
Denominator for basic earnings per share - weighted average								
shares outstanding	13	,336,799	13	,149,050	13	3,274,801	13	3,067,551
Effect of dilutive common shares		275,343		146,377		244,302		133,799
Denominator for diluted earnings per share - adjusted weighted								
average shares outstanding	13	,612,142	13	,295,427	13	3,519,103	13	3,201,350
Basic earnings per share	\$	0.48	\$	0.41	\$	1.35	\$	1.21
Diluted earnings per share	\$	0.47	\$	0.41	\$	1.33	\$	1.20
Antidilutive shares excluded from computation of average dilutive								
earnings per share				227,139		123,882		349,649
4 7 4 4 6 44								

Note 4 - Investment Securities

The amortized cost and estimated fair value of investment securities available for sale are as follows:

As of September 30, 2013

(dollars in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
U.S. Treasury securities	\$ 102	\$	\$ (1)	\$ 101
Obligations of U.S. government agencies	92,128	247	(1431)	90,944
Obligations of state & political subdivisions	40,273	115	(323)	40,065
Mortgage-backed securities	123,161	1,909	(787)	124,283
Collateralized mortgage obligations	47,412	268	(357)	47,323
Other investments	16,954	248	(1)	17,201
Total	\$ 320,030	\$ 2,787	\$ (2,900)	\$ 319,917

As of December 31, 2012

		Gross	Gross	
	Amortized	Unrealized	Unrealized	Estimated
(dollars in thousands)	Cost	Gains	Losses	Fair Value

Edgar Filing: BRYN MAWR BANK CORP - Form 10-Q

Obligations of U.S. government agencies	\$ 73,183	\$ 796	\$ (107)	\$ 73,872
Obligations of state & political subdivisions	30,244	199	(59)	30,384
Mortgage-backed securities	128,537	3,302	(13)	131,826
Collateralized mortgage obligations	62,116	622	(35)	62,703
Other investments	17,667	162		17,829
Total	\$ 311,747	\$ 5,081	\$ (214)	\$ 316,614

The following tables detail the amount of investment securities available for sale that were in an unrealized loss position as of the dates indicated:

As of September 30, 2013:

(dollars in thousands)		han 12 nths		Months Longer	To	otal
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
U.S. Treasury securities	\$ 101	\$ (1)	\$	\$	\$ 101	\$ (1)
Obligations of U.S. Government agencies	53,631	(1,431)			53,631	(1,431)
Obligations of state & political subdivisions	19,108	(310)	515	(13)	19,623	(323)
Mortgage-backed securities	43,210	(787)			43,210	(787)
Collateralized mortgage obligations	20,853	(353)	1,091	(4)	21,944	(357)
Other investments	1,899	(1)			1,899	(1)
Total	\$ 138,802	\$ (2,883)	\$ 1,606	\$ (17)	\$ 140,408	\$ (2,900)

As of December 31, 2012:

	Less	than 12	12	2 Months			
(dollars in thousands)	Mo	onths	OI	Longer	Total		
	Fair	Unrealized	Fair	Unrealized	Fair	Unı	ealized
	Value	Loss	Value	Loss	Value]	Loss
Obligations of U.S. Government agencies	\$ 20,032	\$ (107)	\$	\$	\$ 20,032	\$	(107)
Obligations of state & political subdivisions	10,752	(59)			10,752		(59)
Mortgage-backed securities	12,602	(13)			12,602		(13)
Collateralized mortgage obligations	10,040	(35)			10,040		(35)
Total	\$ 53,426	\$ (214)	\$	\$	\$ 53,426	\$	(214)

Management evaluates the Corporation s investment securities available for sale that are in an unrealized loss position in order to determine if the decline in market value is other than temporary. The available for sale investment portfolio includes debt securities issued by U.S. Government agencies, U.S. Government-sponsored agencies, state and local municipalities and other issuers. All fixed income investment securities in the Corporation s available for sale investment portfolio are rated as investment grade. Factors considered in the evaluation include the current economic climate, the length of time and the extent to which the fair value has been below cost, interest rates and the bond rating of each security. The unrealized losses presented in the tables above are temporary in nature and are primarily related to market interest rates rather than the underlying credit quality of the issuers. The Corporation does not believe that these unrealized losses are other-than-temporary. The Corporation does not intend to sell these securities prior to their maturity or the recovery of their cost bases and believes that it is more likely than not that it will not have to sell these securities prior to their maturity or the recovery of their cost bases.

As of September 30, 2013 and December 31, 2012, securities having market values of \$97.4 million and \$108.7 million, respectively, were specifically pledged as collateral for public funds, trust deposits, the Federal Reserve Bank of Philadelphia discount window program, Federal Home Loan Bank of Pittsburgh (FHLB) borrowings and other purposes. The FHLB has a blanket lien on non-pledged, mortgage-related loans and securities as part of the Bank s borrowing agreement with the FHLB.

The amortized cost and fair value of investment securities available for sale as of September 30, 2013 and December 31, 2012, by contractual maturity, are shown below:

	Septembe	r 30, 2013	Decembe	r 31, 2012
(dollars in thousands)	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in one year or less	\$ 9,046	\$ 9,049	\$ 10,571	\$ 10,590
Due after one year through five years	53,240	53,248	38,056	38,171
Due after five years through ten years	59,537	58,144	40,635	40,714
Due after ten years	14,291	14,281	18,415	19,044
Mortgage-related securities*	170,573	171,606	190,653	194,529
Total maturing investments	306,687	306,328	298,330	303,048
Bond mutual funds and other non-maturity investments	13,343	13,589	13,417	13,566
Total	\$ 320,030	\$ 319,917	\$ 311,747	\$ 316,614

As of September 30, 2013 and December 31, 2012, the Corporation s investment securities held in trading accounts were comprised of a deferred compensation trust which is invested in marketable securities whose diversification is at the discretion of the deferred compensation plan participants.

Note 5 - Loans and Leases

A. Loans and leases outstanding are detailed by category as follows:

	Se	ptember 30, 2013	December 31 2012		
Loans held for sale	\$	1,284	\$	3,412	
Real estate loans:					
Commercial mortgage	\$	622,771	\$	546,358	
Home equity lines and loans		187,634		194,861	
Residential mortgage		291,645		288,212	
Construction		39,055		26,908	
Total real estate loans		1,141,105		1,056,339	
Commercial and industrial		303,259		291,620	
Consumer		17,572		17,666	
Leases		38,079		32,831	
Total portfolio loans and leases		1,500,015		1,398,456	
1		, ,		, ,	
Total loans and leases	\$	1,501,299	\$	1,401,868	
Total found and founds	Ψ	1,501,277	Ψ	1,101,000	
Loans with predetermined rates	\$	814,781	\$	723,417	
Loans with adjustable or floating rates	Ψ	686,518	Ψ	678,451	
Loans with adjustable of Hoating rates		000,510		0/0,701	

^{*} Expected maturities of mortgage-related securities may differ from contractual maturities as borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

Total loans and leases	\$ 1,501,299	\$ 1	,401,868
Net deferred loan origination costs included in the above loan table	\$ 449	\$	402

B. Components of the net investment in leases are detailed as follows:

(dollars in thousands)	September 30, 2013	December 31, 2012			
Minimum lease payments receivable	\$ 43,312	\$	37,349		
Unearned lease income	(7,068)		(6,099)		
Initial direct costs and deferred fees	1,835		1,581		
Total	\$ 38.079	\$	32.831		

C. Non-Performing Loans and Leases(1)

(dollars in thousands)	Sept	September 30, 2013		ember 31, 2012
Non-accrual loans and leases:				
Commercial mortgage	\$	511	\$	631
Home equity lines and loans		1,544		2,792
Residential mortgage		3,838		3,748
Construction		1,661		3,314
Commercial and industrial		2,994		3,506
Consumer		49		7
Leases		16		42
Total	\$	10,613	\$	14,040
Loans and leases 90 days or more past due, still accruing:				
Construction				728
Total nonperforming loans and leases	\$	10,613	\$	14,768

D. Purchased Credit-Impaired Loans

The outstanding principal balance and related carrying amount of credit-impaired loans, for which the Bank applies ASC 310-30 to account for the interest earned, as of the dates indicated, are as follows:

(dollars in thousands)	September 30, 2013	December 3 2012		
Outstanding principal balance	\$ 15,975	\$	19,527	
Carrying amount ⁽¹⁾	\$ 10,622	\$	12,128	

(1) Includes \$149 thousand and \$319 thousand of purchased credit-impaired loans as of September 30, 2013 and December 31, 2012, respectively, for which the Bank could not estimate the timing or amount of expected cash flows to be collected at acquisition, and for which no accretable yield is recognized. Additionally, the table above includes \$90 thousand of purchased credit-impaired loans as of both September 30, 2013 and December 31, 2012, which subsequently became non-performing, which are disclosed in Note 5C, above, and which also have no accretable yield.

The following table presents changes in the accretable discount on purchased credit-impaired loans, for which the Bank applies ASC 310-30, for the nine months ended September 30, 2013:

(dollars in thousands)	Accretable Discount
Balance, December 31, 2012	\$ 8,025
Accretion	(1,404)
Reclassifications from nonaccretable difference	998

Purchased credit-impaired loans, which have been recorded at their fair values at acquisition, and which are performing, are excluded from this table, with the exception of \$90 thousand of purchased credit-impaired loans as of both September 30, 2013 and December 31, 2012, which became non-performing subsequent to acquisition.

Additions/adjustments	(257)
Disposals	(886)
Balance, September 30, 2013	\$ 6,476

13

E. Age Analysis of Past Due Loans and Leases

The following tables present an aging of the Corporation s loan and lease portfolio as of the dates indicated:

	Accruing Loans and Leases												
(dollars in thousands)	30 - 59 Days Past Due	60 - 89 Days Past Due		Over 89 Days Past Due	Total Past Due		Current		Total Accruing Loans and Leases		Nonaccrual Loans and Leases		Total oans and Leases
As of September 30, 2013													
Commercial mortgage	\$	\$	147	\$	\$	147	\$ 622,113	\$	622,260	\$	511	\$	622,771
Home equity lines and loans							186,090		186,090		1,544		187,634
Residential mortgage	849		105			954	286,853		287,807		3,838		291,645
Construction							37,394		37,394		1,661		39,055
Commercial and industrial	34					34	300,231		300,265		2,994		303,259
Consumer	4					4	17,519		17,523		49		17,572
Leases	27		62			89	37,974		38,063		16		38,079
	\$ 914	\$	314	\$	\$	1,228	\$ 1,488,174	\$	1,489,402	\$	10,613	\$	1,500,015

	Accruing Loans and Leases										
									Total		
(dollars in thousands)	Da	- 59 ays Due	60 - 89 Days Past Due		Over 89 Days Past Due	Total Past Due		Current	Accruing Loans and Current Leases		Total Loans and Leases
As of December 31, 2012											
Commercial mortgage	\$	704	\$	130	\$	\$	834	\$ 544,893	\$ 545,727	\$ 631	\$ 546,358
Home equity lines and loans		107		84			191	191,878	192,069	2,792	194,861