GENWORTH FINANCIAL INC Form 10-Q August 01, 2013 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2013

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-32195

# GENWORTH FINANCIAL, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of

80-0873306 (I.R.S. Employer

**Incorporation or Organization**)

**Identification Number**)

6620 West Broad Street

Richmond, Virginia (Address of Principal Executive Offices)

23230 (Zip Code)

(804) 281-6000

(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer

Non-accelerated filer " Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of July 24, 2013, 493,730,387 shares of Class A Common Stock, par value \$0.001 per share, were outstanding.

#### NOTE REGARDING THIS QUARTERLY REPORT

As previously announced, on April 1, 2013, we completed a holding company reorganization in connection with a comprehensive capital plan for our U.S. mortgage insurance business, which is discussed in further detail in note 1 of the financial statements in Item 1 Financial Statements of this Quarterly Report on Form 10-Q. Pursuant to the reorganization, the public holding company historically known as Genworth Financial, Inc. (now renamed Genworth Holdings, Inc. (Genworth Holdings)) became a direct, wholly-owned subsidiary of a new public holding company that it had formed and that now has been renamed Genworth Financial, Inc. (New Genworth). In connection with the reorganization, all the stockholders of Genworth Holdings immediately prior to the completion of the reorganization automatically became stockholders of New Genworth, owning the same number of shares of stock in New Genworth that they owned in Genworth Holdings immediately prior to the reorganization. New Genworth, as the successor issuer to Genworth Holdings (pursuant to Rule 12g-3(a) under the Securities Exchange Act of 1934, as amended (the Exchange Act, from April 1, 2013.

On April 1, 2013, in connection with the reorganization, Genworth Holdings distributed to New Genworth (as its sole stockholder), through a dividend (the Distribution), the 84.6% membership interest in one of its subsidiaries (Genworth Mortgage Holdings, LLC (GMHL)) that it held directly, and 100% of the shares of another of its subsidiaries (Genworth Mortgage Holdings, Inc. (GMHI)), that held the remaining 15.4% of outstanding membership interests of GMHL. At the time of the Distribution, GMHL and GMHI together owned (directly or indirectly) 100% of the shares or other equity interests of all of the subsidiaries that conducted Genworth Holdings U.S. mortgage insurance business (these subsidiaries also owned the subsidiaries that conducted Genworth Holdings European mortgage insurance business). As part of the comprehensive U.S. mortgage insurance capital plan, on April 1, 2013, immediately prior to the Distribution, Genworth Holdings contributed \$100 million to the U.S. mortgage insurance subsidiaries.

On April 1, 2013, in connection with the reorganization (a) New Genworth provided a full and unconditional guarantee to the trustee of Genworth Holdings outstanding senior notes and the holders of the senior notes, on an unsecured unsubordinated basis, of the full and punctual payment of the principal of, premium, if any and interest on, and all other amounts payable under, each outstanding series of senior notes, and the full and punctual payment of all other amounts payable by Genworth Holdings under the senior notes indenture in respect of such senior notes and (b) New Genworth provided a full and unconditional guarantee to the trustee of Genworth Holdings outstanding subordinated notes and the holders of the subordinated notes, on an unsecured subordinated basis, of the full and punctual payment of the principal of, premium, if any and interest on, and all other amounts payable under, the outstanding subordinated notes, and the full and punctual payment of all other amounts payable by Genworth Holdings under the subordinated notes indenture in respect of the subordinated notes.

References to Genworth, the Company, we or our in this Quarterly Report on Form 10-Q (including in the condensed consolidated financial statements and notes thereto in this report) have the following meanings, unless the context otherwise requires:

For periods prior to April 1, 2013: Genworth Holdings and its subsidiaries

For periods from and after April 1, 2013: New Genworth and its subsidiaries

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## PART I FINANCIAL INFORMATION

#### **Item 1.** Financial Statements

# GENWORTH FINANCIAL, INC.

# CONDENSED CONSOLIDATED BALANCE SHEETS

(Amounts in millions, except per share amounts)

		June 30, 2013 (Unaudited)		2013		2013		2013		2013		ember 31, 2012
Assets	(0	nadarea)										
Investments:												
Fixed maturity securities available-for-sale, at fair value	\$	58.008	\$	62,161								
Equity securities available-for-sale, at fair value	Ψ	411	Ψ	518								
Commercial mortgage loans		5,831		5,872								
Restricted commercial mortgage loans related to securitization entities		309		341								
Policy loans		1,671		1,601								
Other invested assets		1,976		3,493								
Restricted other invested assets related to securitization entities, at fair value		392		393								
Total investments		68,598		74,379								
Cash and cash equivalents		3,613		3,632								
Accrued investment income		639		715								
Deferred acquisition costs		5,237		5,036								
Intangible assets		433		366								
Goodwill		867		868								
Reinsurance recoverable		17,236		17,230								
Other assets		704		710								
Separate account assets		9,806		9,937								
Assets associated with discontinued operations		443		439								
Total assets	\$	107,576	\$	113,312								
Liabilities and stockholders equity												
Liabilities:												
Future policy benefits	\$	33,437	\$	33,505								
Policyholder account balances		24,935		26,262								
Liability for policy and contract claims		7,302		7,509								
Unearned premiums		4,022		4,333								
Other liabilities (\$100 and \$133 other liabilities related to securitization entities)		4,629		5,239								
Borrowings related to securitization entities (\$74 and \$62 at fair value)		317		336								
Non-recourse funding obligations		2,054		2,066								
Long-term borrowings		4,720		4,776								
Deferred tax liability		369		1,507								
Separate account liabilities		9,806		9,937								
Liabilities associated with discontinued operations		83		61								
Total liabilities		91,674		95,531								
Commitments and contingencies												
Stockholders equity:												
Class A common stock, \$0.001 par value; 1.5 billion shares authorized; 582 million and 580 million shares issued as of June 30, 2013 and December 31, 2012, respectively; 494 million and 492 million shares outstanding as of June 30,				_1								
2013 and December 31, 2012, respectively		1		1								

Additional paid-in capital	12,139	12,127
Accumulated other comprehensive income (loss):		
Net unrealized investment gains (losses):		
Net unrealized gains (losses) on securities not other-than-temporarily impaired	1,296	2,692
Net unrealized gains (losses) on other-than-temporarily impaired securities	(2)	(54)
Net unrealized investment gains (losses)	1,294	2,638
Derivatives qualifying as hedges	1,581	1,909
Foreign currency translation and other adjustments	267	655
Total accumulated other comprehensive income (loss)	3,142	5,202
Retained earnings	2,107	1,863
Treasury stock, at cost (88 million shares as of June 30, 2013 and December 31, 2012)	(2,700)	(2,700)
Total Genworth Financial, Inc. s stockholders equity	14,689	16,493
Noncontrolling interests	1,213	1,288
Total stockholders equity	15,902	17,781
Total liabilities and stockholders equity	\$ 107,576	\$ 113,312

See Notes to Condensed Consolidated Financial Statements

# GENWORTH FINANCIAL, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Amounts in millions, except per share amounts)

# (Unaudited)

	Three months ended June 30,		Six mont June	hs ended
	2013	2012	2013	2012
Revenues:				
Premiums	\$ 1,286	\$ 1,302	\$ 2,547	\$ 2,408
Net investment income	821	846	1,635	1,678
Net investment gains (losses)	21	(33)	(40)	4
Insurance and investment product fees and other	243	287	532	627
Total revenues	2,371	2,402	4,674	4,717
Benefits and expenses:				
Benefits and other changes in policy reserves	1,269	1,382	2,470	2,614
Interest credited	184	194	368	389
Acquisition and operating expenses, net of deferrals	413	439	846	879
Amortization of deferred acquisition costs and intangibles	137	147	259	418
Interest expense	121	131	247	226
Total benefits and expenses	2,124	2,293	4,190	4,526
Income from continuing operations before income taxes	247	109	484	191
Provision for income taxes	73	27	149	42
Income from continuing operations	174	82	335	149
Income (loss) from discontinued operations, net of taxes	6	27	(14)	39
Net income	180	109	321	188
Less: net income attributable to noncontrolling interests	39	33	77	66
Net income available to Genworth Financial, Inc. s common stockholders	\$ 141	\$ 76	\$ 244	\$ 122
Income from continuing operations available to Genworth Financial, Inc. s common stockholders per common share:				
Basic	\$ 0.27	\$ 0.10	\$ 0.52	\$ 0.17
Diluted	\$ 0.27	\$ 0.10	\$ 0.52	\$ 0.17
Net income available to Genworth Financial, Inc. s common stockholders per common share:				
Basic	\$ 0.29	\$ 0.16	\$ 0.49	\$ 0.25
Diluted	\$ 0.28	\$ 0.16	\$ 0.49	\$ 0.25
Weighted-average common shares outstanding: Basic	493.4	491.5	492.9	491.4
Danc	47J.4	+71.J	774.7	771.4

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Diluted	4	97.5	493.9	2	197.2	2	194.8
Supplemental disclosures:							
Total other-than-temporary impairments	\$	(2)	\$ (42)	\$	(14)	\$	(58)
Portion of other-than-temporary impairments included in other comprehensive income							
(loss)		(3)	3		(3)		2
Net other-than-temporary impairments		(5)	(39)		(17)		(56)
Other investments gains (losses)		26	6		(23)		60
Total net investment gains (losses)	\$	21	\$ (33)	\$	(40)	\$	4

See Notes to Condensed Consolidated Financial Statements

## GENWORTH FINANCIAL, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

## (Amounts in millions)

# (Unaudited)

		nths ended e 30,	Six month June	
	2013	2012	2013	2012
Net income	\$ 180	\$ 109	\$ 321	\$ 188
Other comprehensive income (loss), net of taxes:				
Net unrealized gains (losses) on securities not other-than-temporarily impaired	(1,216)	697	(1,433)	512
Net unrealized gains (losses) on other-than-temporarily impaired securities	26	(5)	52	16
Derivatives qualifying as hedges	(218)	407	(328)	78
Foreign currency translation and other adjustments	(353)	(119)	(457)	(3)
Total other comprehensive income (loss)	(1,761)	980	(2,166)	603
Total comprehensive income (loss)	(1,581)	1,089	(1,845)	791
Less: comprehensive income attributable to noncontrolling interests	(40)	16	(29)	63
Total comprehensive income (loss) available to Genworth Financial, Inc. s common				
stockholders	\$ (1,541)	\$ 1,073	\$ (1,816)	\$ 728

See Notes to Condensed Consolidated Financial Statements

## GENWORTH FINANCIAL, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

## (Amounts in millions)

# (Unaudited)

	 nmon ock	pa	litional aid-in apital	com	cumulated other prehensive income (loss)	Ret	ained nings	Treasury stock, at cost	F	Total enworth inancial, Inc. s ckholders equity	controlling nterests	stoc	Total ekholders
Balances as of December 31, 2012	\$ 1	\$	12,127	\$	5,202	\$	1,863	\$ (2,700)	\$	16,493	\$ 1,288	\$	17,781
Danish and of substitute about											(21)		(21)
Repurchase of subsidiary shares Comprehensive income (loss):											(21)		(21)
Net income							244			244	77		321
Net unrealized gains (losses) on securities													
not other-than-temporarily impaired					(1,396)					(1,396)	(37)		(1,433)
Net unrealized gains (losses) on													
other-than-temporarily impaired													
securities					52					52			52
Derivatives qualifying as hedges					(328)					(328)			(328)
Foreign currency translation and other adjustments					(388)					(388)	(69)		(457)
adjustinents					(300)					(300)	(09)		(437)
T-4-1 (1)										(1.016)	(20)		(1.045)
Total comprehensive income (loss)  Dividends to noncontrolling interests										(1,816)	(29) (26)		(1,845)
Stock-based compensation expense and											(20)		(20)
exercises and other			12							12	1		13
Balances as of June 30, 2013	\$ 1	\$	12,139	\$	3,142	\$	2,107	\$ (2,700)	\$	14,689	\$ 1,213	\$	15,902
Balances as of December 31, 2011	\$ 1	\$	12,136	\$	4,047	\$	1,538	\$ (2,700)	\$	15,022	\$ 1,110	\$	16,132
Comprehensive income (loss):							100			100	((		100
Net income Net unrealized gains (losses) on securities							122			122	66		188
not other-than-temporarily impaired					515					515	(3)		512
Net unrealized gains (losses) on					515					313	(3)		312
other-than-temporarily impaired													
securities					16					16			16
Derivatives qualifying as hedges					78					78			78
Foreign currency translation and other													
adjustments					(3)					(3)			(3)
Total comprehensive income (loss)										728	63		791
Dividends to noncontrolling interests											(24)		(24)
Stock-based compensation expense and exercises and other			20							20			20
CACICISES AND OTHER			20							20			20
Balances as of June 30, 2012	\$ 1	\$	12,156	\$	4,653	\$	1,660	\$ (2,700)	\$	15,770	\$ 1,149	\$	16.919

See Notes to Condensed Consolidated Financial Statements

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# GENWORTH FINANCIAL, INC.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Amounts in millions)

# (Unaudited)

	Six monti June	
	2013	2012
Cash flows from operating activities:		
Net income	\$ 321	\$ 188
Less (income) loss from discontinued operations, net of taxes	14	(39)
Adjustments to reconcile net income to net cash from operating activities:		
Amortization of fixed maturity discounts and premiums and limited partnerships	(40)	(49)
Net investment losses (gains)	40	(4)
Charges assessed to policyholders	(404)	(388)
Acquisition costs deferred	(212)	(309)
Amortization of deferred acquisition costs and intangibles	259	418
Deferred income taxes	(213)	47
Net increase (decrease) in trading securities, held-for-sale investments and derivative instruments	35	93
Stock-based compensation expense	17	13
Change in certain assets and liabilities:		
Accrued investment income and other assets	21	9
Insurance reserves	1,183	1,001
Current tax liabilities	260	(197)
Other liabilities and other policy-related balances	(638)	(605)
Cash from operating activities discontinued operations	3	42
Net cash from operating activities	646	220
Cash flows from investing activities:		
Proceeds from maturities and repayments of investments:		
Fixed maturity securities	2.820	2,366
Commercial mortgage loans	474	391
Restricted commercial mortgage loans related to securitization entities	31	25
Proceeds from sales of investments:	<u> </u>	
Fixed maturity and equity securities	2,245	2,538
Purchases and originations of investments:	2,2 .0	2,000
Fixed maturity and equity securities	(4,558)	(5,586)
Commercial mortgage loans	(431)	(184)
Other invested assets, net	113	378
Policy loans, net	(1)	(70)
Proceeds from sale of a subsidiary, net of cash transferred	25	77
Cash from investing activities discontinued operations	<b>-</b> 20	(41)
Not each from invecting activities	718	(106)
Net cash from investing activities	/16	(100)
Cash flows from financing activities:		
Deposits to universal life and investment contracts	920	1,351
Withdrawals from universal life and investment contracts	(2,059)	(1,506)
Redemption and repurchase of non-recourse funding obligations	(12)	(567)
Proceeds from the issuance of long-term debt		361
Repayment and repurchase of long-term debt	(15)	(222)
Repayment of borrowings related to securitization entities	(32)	(29)
Repurchase of subsidiary shares	(21)	
Dividends paid to noncontrolling interests	(26)	(24)
Other, net	(17)	(63)

Cash from financing activities discontinued operations		(26)
Net cash from financing activities	(1,262)	(725)
Effect of exchange rate changes on cash and cash equivalents	(118)	(3)
Net change in cash and cash equivalents  Cash and cash equivalents at beginning of period	(16) 3,653	(614) 4,488
Cash and cash equivalents at end of period Less cash and cash equivalents of discontinued operations at end of period	3,637 24	3,874 20
Cash and cash equivalents of continuing operations at end of period	\$ 3,613	\$ 3,854

See Notes to Condensed Consolidated Financial Statements

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### (1) Formation of Genworth and Basis of Presentation

Genworth Holdings, Inc. (Genworth Holdings) (formerly known as Genworth Financial, Inc.) was incorporated in Delaware on October 23, 2003. On April 1, 2013, Genworth Holdings completed a holding company reorganization pursuant to which Genworth Holdings became a direct, wholly-owned subsidiary of a new public holding company it had formed. The new public holding company was incorporated in Delaware on December 5, 2012, in connection with the reorganization, under the name Sub XLVI, Inc., and was renamed Genworth Financial, Inc. upon the completion of the reorganization.

To implement the reorganization, Genworth Holdings formed New Genworth and New Genworth, in turn, formed Sub XLII, Inc. (Merger Sub). The holding company structure was implemented pursuant to Section 251(g) of the General Corporation Law of the State of Delaware (DGCL) by the merger of Merger Sub with and into Genworth Holdings (the Merger). Genworth Holdings survived the Merger as a direct, wholly-owned subsidiary of New Genworth and each share of Genworth Holdings Class A Common Stock, par value \$0.001 per share (Genworth Holdings Class A Common Stock), issued and outstanding immediately prior to the Merger and each share of Genworth Holdings Class A Common Stock held in the treasury of Genworth Holdings immediately prior to the Merger converted into one issued and outstanding or treasury, as applicable, share of New Genworth Class A Common Stock, par value \$0.001 per share, having the same designations, rights, powers and preferences and the qualifications, limitations and restrictions as the Genworth Holdings Class A Common Stock being converted.

Immediately after the consummation of the Merger, New Genworth had the same authorized, outstanding and treasury capital stock as Genworth Holdings immediately prior to the Merger. Each share of New Genworth common stock outstanding immediately prior to the Merger was cancelled.

Pursuant to Section 251(g) of the DGCL, the Merger did not require a vote of the stockholders of Genworth Holdings. Effective upon the consummation of the Merger, New Genworth adopted an amended and restated certificate of incorporation and amended and restated bylaws that were identical to those of Genworth Holdings immediately prior to the consummation of the Merger (other than provisions regarding certain technical matters, as permitted by Section 251(g) of the DGCL). New Genworth s directors and executive officers immediately after the consummation of the Merger were the same as the directors and executive officers of Genworth Holdings immediately prior to the consummation of the Merger. Immediately after the consummation of the Merger, New Genworth had, on a consolidated basis, the same assets, businesses and operations as Genworth Holdings had immediately prior to the consummation of the Merger.

On April 1, 2013, in connection with the reorganization, immediately following the consummation of the Merger, Genworth Holdings distributed to New Genworth (as its sole stockholder), through a dividend (the Distribution), the 84.6% membership interest in one of its subsidiaries (Genworth Mortgage Holdings, LLC (GMHL)) that it held directly, and 100% of the shares of another of its subsidiaries (Genworth Mortgage Holdings, Inc. (GMHI)), that held the remaining 15.4% of outstanding membership interests of GMHL. At the time of the Distribution, GMHL and GMHI together owned (directly or indirectly) 100% of the shares or other equity interests of all of the subsidiaries that conducted Genworth Holdings U.S. mortgage insurance business (these subsidiaries also owned the subsidiaries that conducted Genworth Holdings European mortgage insurance business). As part of the comprehensive U.S. mortgage insurance capital plan, on April 1, 2013, immediately prior to the Distribution, Genworth Holdings contributed \$100 million to the U.S. mortgage insurance subsidiaries.

The accompanying condensed financial statements include on a consolidated basis the accounts of: (a) for the periods prior to April 1, 2013, Genworth Holdings and the affiliated companies in which it held a majority

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

equity interest or where it was the primary beneficiary of a variable interest entity and (b) for the periods from and after April 1, 2013, New Genworth and the affiliated companies in which it held a majority voting interest or where it was the primary beneficiary of a variable interest entity. All intercompany accounts and transactions have been eliminated in consolidation.

References to Genworth, the Company, we or our in the accompanying condensed consolidated financial statements and these notes thereto have the following meanings, unless the context otherwise requires:

For periods prior to April 1, 2013: Genworth Holdings and its subsidiaries

For periods from and after April 1, 2013: New Genworth and its subsidiaries We have the following operating segments:

*U.S. Life Insurance.* We offer and manage a variety of insurance and fixed annuity products. Our primary insurance products include life insurance, long-term care insurance and fixed annuities.

*International Mortgage Insurance*. We are a leading provider of mortgage insurance products and related services in Canada and Australia and also participate in select European and other countries. Our products predominantly insure prime-based, individually underwritten residential mortgage loans, also known as flow mortgage insurance. We also selectively provide mortgage insurance on a structured, or bulk, basis that aids in the sale of mortgages to the capital markets and helps lenders manage capital and risk. Additionally, we offer services, analytical tools and technology that enable lenders to operate efficiently and manage risk.

*U.S. Mortgage Insurance*. In the United States, we offer mortgage insurance products predominantly insuring prime-based, individually underwritten residential mortgage loans, also known as flow mortgage insurance. We selectively provide mortgage insurance on a bulk basis with essentially all of our bulk writings prime-based. Additionally, we offer services, analytical tools and technology that enable lenders to operate efficiently and manage risk.

*International Protection.* We are a leading provider of payment protection coverages (referred to as lifestyle protection) in multiple European countries and have operations in select other countries. Our lifestyle protection insurance products primarily help consumers meet specified payment obligations should they become unable to pay due to accident, illness, involuntary unemployment, disability or death.

**Runoff.** The Runoff segment includes the results of non-strategic products which are no longer actively sold. Our non-strategic products primarily include our variable annuity, variable life insurance, institutional, corporate-owned life insurance and other accident and health insurance products. Institutional products consist of: funding agreements, funding agreements backing notes (FABNs) and guaranteed investment contracts (GICs). In January 2011, we discontinued new sales of retail and group variable annuities while continuing to service our existing blocks of business.

We also have Corporate and Other activities which include debt financing expenses that are incurred at the Genworth Holdings holding company level, unallocated corporate income and expenses, eliminations of inter-segment transactions and the results of other businesses that are managed outside of our operating segments.

On March 27, 2013, we announced that we had agreed to sell our wealth management business to AqGen Liberty Acquisition, Inc., a subsidiary of AqGen Liberty Holdings LLC, a partnership of Aquiline Capital Partners and Genstar Capital, for approximately \$412 million. Historically, this business has been reported as a

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#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

separate segment. As a result of the sale agreement, the financial statements and other disclosures herein have been revised to reclassify this business as discontinued operations and report its financial position, results of operations and cash flows separately for all periods presented. The sale is expected to close in the third quarter of 2013, subject to customary closing conditions, including requisite regulatory approvals. Also included in discontinued operations was our tax and advisor unit, Genworth Financial Investment Services, which was part of our wealth management business until the closing of its sale on April 2, 2012. See note 10 for additional information related to discontinued operations.

The accompanying condensed consolidated financial statements are unaudited and have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP) and rules and regulations of the U.S. Securities and Exchange Commission (SEC). Preparing financial statements in conformity with U.S. GAAP requires us to make estimates and assumptions that affect reported amounts and related disclosures. Actual results could differ from those estimates. These condensed consolidated financial statements include all adjustments (including normal recurring adjustments) considered necessary by management to present a fair statement of the financial position, results of operations and cash flows for the periods presented. The results reported in these condensed consolidated financial statements should not be regarded as necessarily indicative of results that may be expected for the entire year. The condensed consolidated financial statements included herein should be read in conjunction with the audited consolidated financial statements and related notes contained in our Current Report on Form 8-K filed on May 30, 2013, which reflected the reclassification of our wealth management business as discontinued operations, adjustments to correct an error related to premium refund accrual in our U.S. mortgage insurance business, the addition of a footnote in the notes to the consolidated financial statements that provides required supplemental guarantor financial information related to certain guarantees we gave in connection with the reorganization in which we became the parent company to Genworth Holdings and the addition of certain disclosures about offsetting assets and liabilities required by newly adopted accounting guidance. Certain prior year amounts have been reclassified to conform to the current year presentation.

#### (2) Accounting Changes

Accounting Pronouncements Recently Adopted

On January 1, 2013, we adopted new accounting guidance for disclosures about offsetting assets and liabilities. This guidance requires an entity to disclose information about offsetting and related arrangements to enable users to understand the effect of those arrangements on its financial position. The adoption of this accounting guidance impacted our disclosures only and did not impact our consolidated results.

On January 1, 2013, we adopted new accounting guidance related to the presentation of the reclassification of items out of accumulated other comprehensive income into net income. The adoption of this accounting guidance impacted our disclosures only and did not impact our consolidated results.

Accounting Pronouncements Not Yet Adopted

In July 2013, the Financial Accounting Standards Board (the FASB) issued new accounting guidance to provide additional flexibility in the benchmark interest rates used when applying hedge accounting. The new guidance permits the use of the Federal Funds Effective Swap Rate as a benchmark interest rate for hedge accounting purposes and removes certain restrictions on being able to apply hedge accounting for similar hedges using different benchmark interest rates. These new requirements are effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. The new guidance will not have a material impact on our consolidated financial statements upon adoption but may impact our selection of benchmark interest rates for hedging relationships in the future.

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

In June 2013, the FASB issued new accounting guidance on the scope, measurement and disclosure requirements for investment companies. The new guidance clarifies the characteristics of an investment company, provides comprehensive guidance for assessing whether an entity is an investment company, requires investment companies to measure noncontrolling ownership interest in other investment companies at fair value rather than using the equity method of accounting and requires additional disclosures. These new requirements will be effective for us on January 1, 2014 and are not expected to have a material impact on our consolidated financial statements.

#### (3) Earnings Per Share

Basic and diluted earnings per share are calculated by dividing each income category presented below by the weighted-average basic and diluted shares outstanding for the periods indicated:

		nths ended e 30,		ths ended e 30,
(Amounts in millions, except per share amounts)	2013	2012	2013	2012
Weighted-average shares used in basic earnings per common share calculations Potentially dilutive securities:	493.4	491.5	492.9	491.4
Stock options, restricted stock units and stock appreciation rights	4.1	2.4	4.3	3.4
Weighted-average shares used in diluted earnings per common share calculations	497.5	493.9	497.2	494.8
Income from continuing operations:				
Income from continuing operations	\$ 174	\$ 82	\$ 335	\$ 149
Less: income from continuing operations attributable to noncontrolling interests	39	33	77	66
Income from continuing operations available to Genworth Financial, Inc. s common stockholders	\$ 135	\$ 49	\$ 258	\$ 83
Basic per common share	\$ 0.27	\$ 0.10	\$ 0.52	\$ 0.17
Diluted per common share	\$ 0.27	\$ 0.10	\$ 0.52	\$ 0.17
Income (loss) from discontinued operations:				
Income (loss) from discontinued operations, net of taxes	\$ 6	\$ 27	\$ (14)	\$ 39
Less: income from discontinued operations, net of taxes, attributable to noncontrolling interests				
Income (loss) from discontinued operations, net of taxes, available to Genworth Financial, Inc. s common stockholders	\$ 6	\$ 27	\$ (14)	\$ 39
Basic per common share	\$ 0.01	\$ 0.05	\$ (0.03)	\$ 0.08
Diluted per common share	\$ 0.01	\$ 0.05	\$ (0.03)	\$ 0.08
Net income:				

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Income from continuing operations	\$ 174	\$ 82	\$ 335	\$ 149
Income (loss) from discontinued operations, net of taxes	6	27	(14)	39
Net income	180	109	321	188
Less: net income attributable to noncontrolling interests	39	33	77	66
Net income available to Genworth Financial, Inc. s common stockholders	\$ 141	\$ 76	\$ 244	\$ 122
Basic per common share	\$ 0.29	\$ 0.16	\$ 0.49	\$ 0.25
Diluted per common share	\$ 0.28	\$ 0.16	\$ 0.49	\$ 0.25

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

## (4) Investments

# (a) Net Investment Income

Sources of net investment income were as follows for the periods indicated:

	Three months ended June 30,				
(Amounts in millions)	2013	2012	2013	2012	
Fixed maturity securities taxable	\$ 672	\$ 669	\$ 1,328	\$ 1,329	
Fixed maturity securities non-taxable	2	3	4	7	
Commercial mortgage loans	81	85	163	169	
Restricted commercial mortgage loans related to securitization entities	7	7	14	16	
Equity securities	6	6	10	10	
Other invested assets	39	56	87	109	
Policy loans	32	31	64	62	
Cash, cash equivalents and short-term investments	5	10	12	20	
Gross investment income before expenses and fees	844	867	1,682	1,722	
Expenses and fees	(23)	(21)	(47)	(44)	
Net investment income	\$ 821	\$ 846	\$ 1,635	\$ 1,678	

# (b) Net Investment Gains (Losses)

The following table sets forth net investment gains (losses) for the periods indicated:

		onths ended ne 30,	Six months ended June 30,		
(Amounts in millions)	2013	2012	2013	2012	
Available-for-sale securities:					
Realized gains	\$ 78	\$ 21	\$ 118	\$ 84	
Realized losses	(47)	(19)	(113)	(65)	
Net realized gains (losses) on available-for-sale securities	31	2	5	19	
Impairments: Total other-than-temporary impairments	(2)	(42)	(14)	(59)	
Portion of other-than-temporary impairments included in other comprehensive	(2)	(42)	(14)	(58)	
income (loss)	(3)	3	(3)	2	
Net other-than-temporary impairments	(5)	(39)	(17)	(56)	

Trading securities	(19)	32	(9)	7
Commercial mortgage loans	2	3	4	5
Net gains (losses) related to securitization entities	15	(4)	22	30
Derivative instruments (1)	(2)	(28)	(44)	(2)
Contingent consideration adjustment	(1)	1		1
Other			(1)	
Net investment gains (losses)	\$ 21	\$ (33)	\$ (40)	\$ 4

<sup>(1)</sup> See note 5 for additional information on the impact of derivative instruments included in net investment gains (losses).

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

We generally intend to hold securities in unrealized loss positions until they recover. However, from time to time, our intent on an individual security may change, based upon market or other unforeseen developments. In such instances, we sell securities in the ordinary course of managing our portfolio to meet diversification, credit quality, yield and liquidity requirements. If a loss is recognized from a sale subsequent to a balance sheet date due to these unexpected developments, the loss is recognized in the period in which we determined that we have the intent to sell the securities or it is more likely than not that we will be required to sell the securities prior to recovery. The aggregate fair value of securities sold at a loss during the three months ended June 30, 2013 and 2012 was \$308 million and \$326 million, respectively, which was approximately 87% and 95%, respectively, of book value. The aggregate fair value of securities sold at a loss during the six months ended June 30, 2013 and 2012 was \$885 million and \$683 million, respectively, which was approximately 89% and 93%, respectively, of book value.

The following represents the activity for credit losses recognized in net income on debt securities where an other-than-temporary impairment was identified and a portion of other-than-temporary impairments was included in other comprehensive income (loss) (OCI) as of and for the periods indicated:

	three mor	r for the nths ended e 30,	As of or for the six months ended June 30,		
(Amounts in millions)	2013	2012	2013	2012	
Beginning balance	\$ 251	\$ 610	\$ 387	\$ 646	
Additions:					
Other-than-temporary impairments not previously recognized		6	2	8	
Increases related to other-than-temporary impairments previously					
recognized	3	19	7	32	
Reductions:					
Securities sold, paid down or disposed	(75)	(47)	(217)	(98)	
Ending balance	\$ 179	\$ 588	\$ 179	\$ 588	

#### (c) Unrealized Investment Gains and Losses

Net unrealized gains and losses on available-for-sale investment securities reflected as a separate component of accumulated other comprehensive income (loss) were as follows as of the dates indicated:

(Amounts in millions)	June 30, 2013	December 31, 2012
Net unrealized gains (losses) on investment securities:		
Fixed maturity securities	\$ 3,173	\$ 6,086
Equity securities	19	34
Other invested assets	(5)	(8)
Subtotal	3,187	6,112
Adjustments to deferred acquisition costs, present value of future		
profits, sales inducements and benefit reserves	(1,111)	(1,925)
Income taxes, net	(727)	(1,457)

Net unrealized investment gains (losses)	1,349	2,730
Less: net unrealized investment gains (losses) attributable to		
noncontrolling interests	55	92
Net unrealized investment gains (losses) attributable to Genworth		
Financial, Inc.	\$ 1,294	\$ 2,638

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# (Unaudited)

The change in net unrealized gains (losses) on available-for-sale investment securities reported in accumulated other comprehensive income (loss) was as follows as of and for the periods indicated:

	As of or for the three months ended June 30,		
(Amounts in millions)	2013	2012	
Beginning balance	\$ 2,443	\$ 1,327	
Unrealized gains (losses) arising during the period:			
Unrealized gains (losses) on investment securities	(2,510)	1,329	
Adjustment to deferred acquisition costs	202	(52)	
Adjustment to present value of future profits	70	(33)	
Adjustment to sales inducements	41	(4)	
Adjustment to benefit reserves	396	(214)	
Provision for income taxes	628	(358)	
Change in unrealized gains (losses) on investment securities	(1,173)	668	
Reclassification adjustments to net investment (gains) losses, net of taxes of \$9 and \$(13)	(17)	24	
Change in net unrealized investment gains (losses)	(1,190)	692	
Less: change in net unrealized investment gains (losses) attributable to noncontrolling interests	(41)	3	
Ending balance	\$ 1,294	\$ 2,016	

	As of or for the six months ended June 30,			
(Amounts in millions)	2013	2012		
Beginning balance	\$ 2,638	\$ 1,485		
Unrealized gains (losses) arising during the period:				
Unrealized gains (losses) on investment securities	(2,937)	1,117		
Adjustment to deferred acquisition costs	218	(99)		
Adjustment to present value of future profits	71	(22)		
Adjustment to sales inducements	38	(14)		
Adjustment to benefit reserves	487	(213)		
Provision for income taxes	734	(265)		
Change in unrealized gains (losses) on investment securities	(1,389)	504		
Reclassification adjustments to net investment (gains) losses, net of taxes of				
\$(4) and \$(13)	8	24		
Change in net unrealized investment gains (losses)	(1,381)	528		
Adjustment to present value of future profits Adjustment to sales inducements Adjustment to benefit reserves Provision for income taxes  Change in unrealized gains (losses) on investment securities Reclassification adjustments to net investment (gains) losses, net of taxes of \$(4) and \$(13)	71 38 487 734 (1,389)	(2)		

Less: change in net unrealized investment gains (losses) attributable to		
noncontrolling interests	(37)	(3)
Ending balance	\$ 1,294	\$ 2,016

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

## (d) Fixed Maturity and Equity Securities

As of June 30, 2013, the amortized cost or cost, gross unrealized gains (losses) and fair value of our fixed maturity and equity securities classified as available-for-sale were as follows:

		Gross unre	alized gains	Gross unre		
(Amounts in millions)	Amortized cost or cost	Not other-than- temporarily impaired	Other-than- temporarily impaired	Not other-than- temporarily impaired	Other-than- temporarily impaired	Fair value
Fixed maturity securities:		•	•	• • • • • • • • • • • • • • • • • • • •	<b>F</b>	
U.S. government, agencies and						
government-sponsored enterprises	\$ 4,605	\$ 578	\$	\$ (135)	\$	\$ 5,048
Tax-exempt	278	8		(24)		262
Government non-U.S.	2,130	129		(12)		2,247
U.S. corporate	23,032	2,004	20	(314)		24,742
Corporate non-U.S.	14,004	772		(158)		14,618
Residential mortgage-backed	5,312	366	11	(73)	(26)	5,590
Commercial mortgage-backed	2,792	94	2	(67)	(7)	2,814
Other asset-backed	2,706	38		(55)	(2)	2,687
Total fixed maturity securities	54,859	3,989	33	(838)	(35)	58,008
Equity securities	392	29		(10)		411
Total available-for-sale securities	\$ 55,251	\$ 4,018	\$ 33	\$ (848)	\$ (35)	\$ 58,419

As of December 31, 2012, the amortized cost or cost, gross unrealized gains (losses) and fair value of our fixed maturity and equity securities classified as available-for-sale were as follows:

(Amounts in millions)	Amortized cost or cost		alized gains Other-than- temporarily impaired	Gross unre Not other-than- temporarily impaired	alized losses Other-than- temporarily impaired	Fair value
Fixed maturity securities:						
U.S. government, agencies and government-sponsored						
enterprises	\$ 4,484	\$ 1,025	\$	\$ (18)	\$	\$ 5,491
Tax-exempt	308	16		(30)		294
Government non-U.S.	2,173	250		(1)		2,422
U.S. corporate	22,873	3,317	19	(104)		26,105
Corporate non-U.S.	14,577	1,262		(47)		15,792
Residential mortgage-backed	5,744	549	13	(124)	(101)	6,081
Commercial mortgage-backed	3,253	178	5	(82)	(21)	3,333
Other asset-backed	2,660	50		(65)	(2)	2,643
Total fixed maturity securities	56,072	6,647	37	(471)	(124)	62,161

Equity securities	483	41		(6)		518
Total available-for-sale securities	\$ 56,555	\$ 6,688	\$ 37	\$ (477)	\$ (124)	\$ 62,679

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# GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

# (Unaudited)

The following table presents the gross unrealized losses and fair values of our investment securities, aggregated by investment type and length of time that individual investment securities have been in a continuous unrealized loss position, as of June 30, 2013:

	Less than 12 months Gross			12	months or n	nore		Total Gross	
	Fair		Number of	Fair	unrealized	Number of	Fair	unrealized	Number of
(Dollar amounts in millions)	value	losses	securities	value	losses (1)	securities	value	losses (2)	securities
Description of Securities									
Fixed maturity securities:									
U.S. government, agencies and									
government-sponsored enterprises	\$ 848	\$ (135)	44	\$	\$		\$ 848	\$ (135)	44
Tax-exempt	23	(1)	12	110	(23)	10	133	(24)	22
Government non-U.S.	560	(12)	56				560	(12)	56
U.S. corporate	4,466	(253)	642	408	(61)	38	4,874	(314)	680
Corporate non-U.S.	2,868	(133)	375	196	(25)	19	3,064	(158)	394
Residential mortgage-backed	609	(28)	103	252	(71)	158	861	(99)	261
Commercial mortgage-backed	641	(40)	80	404	(34)	72	1,045	(74)	152
Other asset-backed	604	(11)	95	123	(46)	14	727	(57)	109
Subtotal, fixed maturity securities	10,619	(613)	1,407	1,493	(260)	311	12,112	(873)	1,718
Equity securities	133	(10)	69	2,172	(=00)		133	(10)	69
Total for securities in an unrealized loss									
position	\$ 10,752	\$ (623)	1,476	\$ 1,493	\$ (260)	311	\$ 12,245	\$ (883)	1,787
% Below cost fixed maturity securities:									
<20% Below cost	\$ 10,526	\$ (581)	1,396	\$ 1,277	\$ (127)	210	\$ 11,803	\$ (708)	1,606
20%-50% Below cost	93	(32)	11	192	(88)	58	285	(120)	69
>50% Below cost	75	(32)	- 11	24	(45)	43	24	(45)	43
230 % Below Cost				27	(43)	73	24	(43)	43
Total fixed maturity securities	10,619	(613)	1,407	1,493	(260)	311	12,112	(873)	1,718
% Below cost equity securities:									
<20% Below cost	131	(9)	65				131	(9)	65
20%-50% Below cost	2	(1)	4				2	(1)	4
Total equity securities	133	(10)	69				133	(10)	69
Total for securities in an unrealized loss									
position	\$ 10,752	\$ (623)	1,476	\$ 1,493	\$ (260)	311	\$ 12,245	\$ (883)	1,787
Investment grade	\$ 10,173	\$ (587)	1,315	\$ 925	\$ (149)	148	\$ 11,098	\$ (736)	1,463
Investment grade		,			/			( /	· · · · · · · · · · · · · · · · · · ·
Below investment grade (3)	579	(36)	161	568	(111)	163	1,147	(147)	324

Total for securities in an unrealized loss

position \$10,752 \$ (623) 1,476 \$1,493 \$ (260) 311 \$12,245 \$ (883) 1,787

- (1) Amounts included \$32 million of unrealized losses on other-than-temporarily impaired securities.
- (2) Amounts included \$35 million of unrealized losses on other-than-temporarily impaired securities.
- (3) Amounts that have been in a continuous loss position for 12 months or more included \$32 million of unrealized losses on other-than-temporarily impaired securities.

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#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

As indicated in the table above, the majority of the securities in a continuous unrealized loss position for less than 12 months were investment grade and less than 20% below cost. These unrealized losses were primarily attributable to lower credit ratings since acquisition for corporate securities across various industry sectors. For securities that have been in a continuous unrealized loss for less than 12 months, the average fair value percentage below cost was approximately 5% as of June 30, 2013.

Fixed Maturity Securities In A Continuous Unrealized Loss Position For 12 Months Or More

Of the \$127 million of unrealized losses on fixed maturity securities in a continuous unrealized loss for 12 months or more that were less than 20% below cost, the weighted-average rating was BBB- and approximately 63% of the unrealized losses were related to investment grade securities as of June 30, 2013. These unrealized losses were attributable to the lower credit ratings for these securities since acquisition, primarily associated with corporate and structured securities in the finance and insurance sector. The average fair value percentage below cost for these securities was approximately 9% as of June 30, 2013. See below for additional discussion related to fixed maturity securities that have been in a continuous loss position for 12 months or more with a fair value that was more than 20% below cost.

The following tables present the concentration of gross unrealized losses and fair values of fixed maturity securities that were more than 20% below cost and in a continuous loss position for 12 months or more by asset class as of June 30, 2013:

	Investment Grade											
	Fair	_	20% ross ealized	to 50% % of total gross unrealized	Number of	Fair	Grea Gross unrealized	ter than 50% % of total gross unrealized				
(Dollar amounts in millions)	value	lo	sses	losses	securities	value	losses	losses	securities			
Fixed maturity securities:												
Tax-exempt	\$ 32	\$	(9)	1%	3	\$	\$	%				
U.S. corporate	8		(2)		1							
Corporate non-U.S.	31		(12)	1	7							
Structured securities:												
Residential mortgage-backed	7		(4)		5	7	(8)	1	8			
Commercial mortgage-backed	3		(1)		2		(1)		1			
Other asset-backed	58		(32)	4	4							
Total structured securities	68		(37)	4	11	7	(9)	1	9			
Total	\$ 139	\$	(60)	6%	22	\$ 7	\$ (9)	1%	9			

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

	Below Investment Grade										
			20%	to 50%	Greater than 50%						
				% of total	% of						
		G	ross	gross			total Gross gross				
	Fair	_			Number of	Fair	unrealized	unrealized	Number of		
(Dollar amounts in millions)	value	lo	sses	losses	securities	value	losses	losses	securities		
Fixed maturity securities:											
U.S. corporate	\$ 2	\$	(1)	%	3	\$	\$	%			
Structured securities:											
Residential mortgage-backed	35		(18)	2	25	8	(25)	3	30		
Commercial mortgage-backed	16		(9)	1	8	2	(2)		2		
Other asset-backed						7	(9)	1	2		
Total structured securities	51		(27)	3	33	17	(36)	4	34		
Total	\$ 53	\$	(28)	3%	36	\$ 17	\$ (36)	4%	34		

For all securities in an unrealized loss position, we expect to recover the amortized cost based on our estimate of cash flows to be collected. We do not intend to sell and it is not more likely than not that we will be required to sell these securities prior to recovering our amortized cost. See the following for further discussion of gross unrealized losses by asset class.

# Corporate Debt Securities

The following tables present the concentration of gross unrealized losses and fair values related to corporate debt fixed maturity securities that were more than 20% below cost and in a continuous loss position for 12 months or more by industry as of June 30, 2013:

	Investment Grade										
			20%	to 50%		Great	er than 50%				
				% of				% of	Number of		
(D.II	Fair	Gross unrealized		total gross unrealized	Number of	Fair	Gross unrealized	total gross unrealized			
(Dollar amounts in millions)	value	10	sses losses		securities	value	losses	losses	securities		
Industry:											
Finance and insurance	\$ 39	\$	(14)	1%	8	\$	\$	%			
Total	\$ 39	\$	(14)	1%	8	\$	\$	%			

		Below Investment Grade										
		20%	to 50%		Greater than 50%							
(Dollar amounts in millions)	Fair value	Gross unrealized losses	% of total gross unrealized	Number of securities	Fair value	Gross unrealized losses	% of total gross unrealized	Number of securities				

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			losses	losses			
Industry:							
Consumer-cyclical	\$ 2	\$ (1)	%	3	\$	\$ %	
Total	\$2	\$ (1)	%	3	\$	\$ %	

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Of the total unrealized losses of \$15 million for corporate fixed maturity securities presented in the preceding tables, \$14 million, or 93%, of the unrealized losses related to issuers in the finance and insurance sector that were 26% below cost on average. Given the current market conditions, including current financial industry events and uncertainty around global economic conditions, the fair value of these debt securities has declined due to credit spreads that have widened since acquisition. In our examination of these securities, we considered all available evidence, including the issuers financial condition and current industry events to develop our conclusion on the amount and timing of the cash flows expected to be collected. Based on this evaluation, we determined that the unrealized losses on these debt securities represented temporary impairments as of June 30, 2013. The \$14 million of unrealized losses related to the finance and insurance industry related to financial hybrid securities on which a debt impairment model was employed. Most of our hybrid securities retained a credit rating of investment grade. The fair value of these hybrid securities has been impacted by credit spreads that have widened since acquisition and reflect uncertainty surrounding the extent and duration of government involvement, potential capital restructuring of these institutions, and continued but diminishing risk that income payments may be deferred. We continue to receive our contractual payments and expect to fully recover our amortized cost.

We expect that our investments in corporate securities will continue to perform in accordance with our expectations about the amount and timing of estimated cash flows. Although we do not anticipate such events, it is at least reasonably possible that issuers of our investments in corporate securities will perform worse than current expectations. Such events may lead us to recognize write-downs within our portfolio of corporate securities in the future.

#### Structured Securities

Of the \$109 million of unrealized losses related to structured securities that have been in an unrealized loss position for 12 months or more and were more than 20% below cost, \$24 million related to other-than-temporarily impaired securities where the unrealized losses represented the portion of the other-than-temporary impairment recognized in OCI. The extent and duration of the unrealized loss position on our structured securities was primarily due to the ongoing concern and uncertainty about the residential and commercial real estate market and unemployment, resulting in credit spreads that have widened since acquisition. Additionally, the fair value of certain structured securities has been significantly impacted from high risk premiums being incorporated into the valuation as a result of the amount of potential losses that may be absorbed by the security in the event of additional deterioration in the U.S. housing market.

While we considered the length of time each security had been in an unrealized loss position, the extent of the unrealized loss position and any significant declines in fair value subsequent to the balance sheet date in our evaluation of impairment for each of these individual securities, the primary factor in our evaluation of impairment is the expected performance for each of these securities. Our evaluation of expected performance is based on the historical performance of the associated securitization trust as well as the historical performance of the underlying collateral. Our examination of the historical performance of the securitization trust included consideration of the following factors for each class of securities issued by the trust: i) the payment history, including failure to make scheduled payments; ii) current payment status; iii) current and historical outstanding balances; iv) current levels of subordination and losses incurred to date; and v) characteristics of the underlying collateral. Our examination of the historical performance of the underlying collateral included: i) historical default rates, delinquency rates, voluntary and involuntary prepayments and severity of losses, including recent trends in this information; ii) current payment status; iii) loan to collateral value ratios, as applicable; iv) vintage; and v) other underlying characteristics such as current financial condition.

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

We used our assessment of the historical performance of both the securitization trust and the underlying collateral for each security, along with third-party sources, when available, to develop our best estimate of cash flows expected to be collected. These estimates reflect projections for future delinquencies, prepayments, defaults and losses for the assets that collateralize the securitization trust and are used to determine the expected cash flows for our security, based on the payment structure of the trust. Our projection of expected cash flows is primarily based on the expected performance of the underlying assets that collateralize the securitization trust and is not directly impacted by the rating of our security. While we consider the rating of the security as an indicator of the financial condition of the issuer, this factor does not have a significant impact on our expected cash flows for each security. In limited circumstances, our expected cash flows include expected payments from reliable financial guarantors where we believe the financial guarantor will have sufficient assets to pay claims under the financial guarantee when the cash flows from the securitization trust are not sufficient to make scheduled payments. We then discount the expected cash flows using the effective yield of each security to determine the present value of expected cash flows.

Based on this evaluation, the present value of expected cash flows was greater than or equal to the amortized cost for each security. Accordingly, we determined that the unrealized losses on each of our structured securities represented temporary impairments as of June 30, 2013.

Despite the considerable analysis and rigor employed on our structured securities, it is at least reasonably possible that the underlying collateral of these investments will perform worse than current market expectations. Such events may lead to adverse changes in cash flows on our holdings of structured securities and future write-downs within our portfolio of structured securities.

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## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following table presents the gross unrealized losses and fair values of our investment securities, aggregated by investment type and length of time that individual investment securities have been in a continuous unrealized loss position, as of December 31, 2012:

	Les	Less than 12 months Gross			12	iths or n Gross	nore					
	Fair	unre	ealized	Number of	Fair			Number of	Fair			Number of
(Dollar amounts in millions)	value	lo	sses	securities	value	lo	sses (1)	securities	value	los	sses (2)	securities
Description of Securities												
Fixed maturity securities:												
U.S. government, agencies and												
government-sponsored enterprises	\$ 655	\$	(18)	19	\$	\$			\$ 655	\$	(18)	19
Tax-exempt					137		(30)	13	137		(30)	13
Government non-U.S.	103		(1)	21					103		(1)	21
U.S. corporate	859		(19)	154	646		(85)	65	1,505		(104)	219
Corporate non-U.S.	665		(9)	105	436		(38)	41	1,101		(47)	146
Residential mortgage-backed	152		(1)	32	494		(224)	278	646		(225)	310
Commercial mortgage-backed	183		(1)	20	749		(102)	130	932		(103)	150
Other asset-backed	282		(1)	42	185		(66)	18	467		(67)	60
Subtotal, fixed maturity securities	2,899		(50)	393	2,647		(545)	545	5,546		(595)	938
Equity securities	52		(4)	32	14		(2)	13	66		(6)	45
Total for securities in an unrealized loss												
position	\$ 2,951	\$	(54)	425	\$ 2,661	\$	(547)	558	\$ 5.612	\$	(601)	983
position	Ψ 2,751	Ψ	(31)	123	Ψ 2,001	Ψ	(317)	330	Ψ 5,012	Ψ	(001)	703
% Below cost fixed maturity securities: <20% Below cost	\$ 2,899	\$	(50)	393	\$ 2,151	\$	(194)	337	\$ 5,050	\$	(244)	730
	\$ 2,899	Ф	(30)	393		Ф	. ,			Ф	. ,	
20%-50% Below cost					445		(218)	128	445		(218)	128
>50% Below cost					51		(133)	80	51		(133)	80
Total fixed maturity securities	2,899		(50)	393	2,647		(545)	545	5,546		(595)	938
% Below cost equity securities:												
<20% Below cost	47		(2)	29	12		(1)	11	59		(3)	40
20%-50% Below cost	5		(2)	3	2		(1)	2	7		(3)	5
			, ,									
Total equity securities	52		(4)	32	14		(2)	13	66		(6)	45
Total equity securities	32		(+)	32	17		(2)	13	00		(0)	43
T . 10												
Total for securities in an unrealized loss	Φ 2 051	Ф	(5.4)	105	Φ 2 ((1	Ф	(5.45)	550	Φ.Σ. (10	Ф	(601)	002
position	\$ 2,951	\$	(54)	425	\$ 2,661	\$	(547)	558	\$ 5,612	\$	(601)	983
Investment grade	\$ 2,761	\$	(43)	356	\$ 1,616	\$	(209)	235	\$ 4,377	\$	(252)	591
Below investment grade (3)	190	Ψ	(11)	69	1.045	Ψ	(338)	323	1,235	Ψ	(349)	392
Delow investment grade	190		(11)	09	1,043		(338)	323	1,233		(349)	392

Total for securities in an unrealized loss

position \$ 2,951 \$ (54) 425 \$ 2,661 \$ (547) 558 \$ 5,612 \$ (601) 983

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<sup>(1)</sup> Amounts included \$123 million of unrealized losses on other-than-temporarily impaired securities.

<sup>(2)</sup> Amounts included \$124 million of unrealized losses on other-than-temporarily impaired securities.

<sup>(3)</sup> Amounts that have been in a continuous loss position for 12 months or more included \$119 million of unrealized losses on other-than-temporarily impaired securities.

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The scheduled maturity distribution of fixed maturity securities as of June 30, 2013 is set forth below. Actual maturities may differ from contractual maturities because issuers of securities may have the right to call or prepay obligations with or without call or prepayment penalties.

(Amounts in millions)	Amortized cost or cost	Fair value
Due one year or less	\$ 2,643	\$ 2,670
Due after one year through five years	9,815	10,313
Due after five years through ten years	11,369	11,880
Due after ten years	20,222	22,054
Subtotal	44,049	46,917
Residential mortgage-backed	5,312	5,590
Commercial mortgage-backed	2,792	2,814
Other asset-backed	2,706	2,687
Total	\$ 54,859	\$ 58,008

As of June 30, 2013, \$5,237 million of our investments (excluding mortgage-backed and asset-backed securities) were subject to certain call provisions.

As of June 30, 2013, securities issued by utilities and energy, finance and insurance, and consumer non-cyclical industry groups represented approximately 24%, 19% and 12%, respectively, of our domestic and foreign corporate fixed maturity securities portfolio. No other industry group comprised more than 10% of our investment portfolio. This portfolio is widely diversified among various geographic regions in the United States and internationally, and is not dependent on the economic stability of one particular region.

As of June 30, 2013, we did not hold any fixed maturity securities in any single issuer, other than securities issued or guaranteed by the U.S. government, which exceeded 10% of stockholders equity.

# (e) Commercial Mortgage Loans

Our mortgage loans are collateralized by commercial properties, including multi-family residential buildings. The carrying value of commercial mortgage loans is stated at original cost net of prepayments, amortization and allowance for loan losses.

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

We diversify our commercial mortgage loans by both property type and geographic region. The following tables set forth the distribution across property type and geographic region for commercial mortgage loans as of the dates indicated:

	June 30, 2013			December 31, 2012		
(Amounts in millions)	Carrying value	% of total	Carrying value	% of total		
Property type:						
Retail	\$ 2,000	34%	\$ 1,895	32%		
Office	1,585	27	1,580	27		
Industrial	1,565	27	1,603	27		
Apartments	490	8	552	9		
Mixed use/other	228	4	282	5		
Subtotal	5,868	100%	5,912	100%		
Unamortized balance of loan origination fees and costs	1		2			
Allowance for losses	(38)		(42)			
Total	\$ 5,831		\$ 5,872			

	June 30,	2013	December	31, 2012
(Amounts in millions)	Carrying value	% of total	Carrying value	% of total
Geographic region:				
Pacific	\$ 1,621	28%	\$ 1,553	26%
South Atlantic	1,515	26	1,587	27
Middle Atlantic	780	13	739	13
Mountain	466	8	463	8
East North Central	389	7	468	8
West North Central	368	6	353	6
New England	340	6	343	6
West South Central	247	4	265	4
East South Central	142	2	141	2
Subtotal	5,868	100%	5,912	100%
Unamortized balance of loan origination fees and costs	1		2	
Allowance for losses	(38)		(42)	
Total	\$ 5,831		\$ 5,872	

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## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following tables set forth the aging of past due commercial mortgage loans by property type as of the dates indicated:

					June 3	0, 2013			
	31 - 60			Great	er than				
	days	61 - 90	) days	90 da	ys past Total		otal		
(Amounts in millions)	past due	past	due	d	ue	pas	t due	Current	Total
Property type:									
Retail	\$ 5	\$		\$	10	\$	15	\$ 1,985	\$ 2,000
Office			3		7		10	1,575	1,585
Industrial					2		2	1,563	1,565
Apartments	7						7	483	490
Mixed use/other								228	228
Total recorded investment	\$ 12	\$	3	\$	19	\$	34	\$ 5,834	\$ 5,868
% of total commercial mortgage loans	%		%		1%		1%	99%	100%

	December 31, 2012 31 - 60 Greater than								
(Amounts in millions)	days past due		0 days	90 day	s past		otal t due	Current	Total
Property type:	•	•				•			
Retail	\$	\$	3	\$		\$	3	\$ 1,892	\$ 1,895
Office	2						2	1,578	1,580
Industrial								1,603	1,603
Apartments					4		4	548	552
Mixed use/other	66						66	216	282
Total recorded investment	\$ 68	\$	3	\$	4	\$	75	\$ 5,837	\$ 5,912
% of total commercial mortgage loans	1%		%		%		1%	99%	100%

As of June 30, 2013 and December 31, 2012, we had no commercial mortgage loans that were past due for more than 90 days and still accruing interest. We did not have any commercial mortgage loans that were past due for less than 90 days on non-accrual status as of June 30, 2013 and December 31, 2012.

As of and for the six months ended June 30, 2013 and the year ended December 31, 2012, we modified or extended 19 and 38 commercial mortgage loans, respectively, with a total carrying value of \$106 million and \$279 million, respectively. All of these modifications or extensions were based on current market interest rates, did not result in any forgiveness in the outstanding principal amount owed by the borrower and were not considered troubled debt restructurings.

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#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table sets forth the allowance for credit losses and recorded investment in commercial mortgage loans as of or for the periods indicated:

	Three months ended June 30,				Six months ended June 30,			
(Amounts in millions)	201	13	2	012	20	)13	2	012
Allowance for credit losses:								
Beginning balance	\$	40	\$	49	\$	42	\$	51
Charge-offs Charge-offs		(2)				(2)		(1)
Recoveries								
Provision				(3)		(2)		(4)
Ending balance	\$	38	\$	46	\$	38	\$	46
Ending allowance for individually impaired loans	\$		\$		\$		\$	
Ending allowance for loans not individually impaired that were evaluated collectively for impairment	\$	38	\$	46	\$	38	\$	46
Recorded investment:								
Ending balance	\$ 5,8	868	\$ 5	,918	\$ 5	,868	\$ 5	,918
Ending balance of individually impaired loans	\$	1	\$		\$	1	\$	
Ending balance of loans not individually impaired that were evaluated collectively for impairment	\$ 5,8	867	\$ 5	5,918	\$ 5	,867	\$ 5	,918

As of June 30, 2013, we had individually impaired commercial mortgage loans included within the retail property type with a recorded investment of \$1 million, an unpaid principal balance of \$3 million, charge-offs of \$2 million and an average recorded investment of \$1 million. As of December 31, 2012, we had no individually impaired commercial mortgage loans.

In evaluating the credit quality of commercial mortgage loans, we assess the performance of the underlying loans using both quantitative and qualitative criteria. Certain risks associated with commercial mortgage loans can be evaluated by reviewing both the loan-to-value and debt service coverage ratio to understand both the probability of the borrower not being able to make the necessary loan payments as well as the ability to sell the underlying property for an amount that would enable us to recover our unpaid principal balance in the event of default by the borrower. The average loan-to-value ratio is based on our most recent estimate of the fair value for the underlying property which is evaluated at least annually and updated more frequently if necessary to better indicate risk associated with the loan. A lower loan-to-value indicates that our loan value is more likely to be recovered in the event of default by the borrower if the property was sold. The debt service coverage ratio is based on normalized annual net operating income of the property compared to the payments required under the terms of the loan. Normalization allows for the removal of annual one-time events such as capital expenditures, prepaid or late real estate tax payments or non-recurring third-party fees (such as legal, consulting or contract fees). This ratio is evaluated at least annually and updated more frequently if necessary to better indicate risk associated with the loan. A higher debt service coverage ratio indicates the borrower is less likely to default on the loan. The debt service coverage ratio should not be used without considering other factors associated with the borrower, such as the borrower s liquidity or access to other resources that may result in our expectation that the borrower will continue to make the future scheduled payments.

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following tables set forth the loan-to-value of commercial mortgage loans by property type as of the dates indicated:

	June 30, 2013							
(Amounts in millions)	0% - 50%	51% - 60%	61% - 75%	76% - 100%	Greater than 100%	Total		
Property type:								
Retail	\$ 565	\$ 361	\$ 938	\$ 110	\$ 26	\$ 2,000		
Office	374	217	733	197	64	1,585		
Industrial	451	215	723	154	22	1,565		
Apartments	199	93	169	28	1	490		
Mixed use/other	79	49	88		12	228		
Total recorded investment	\$ 1,668	\$ 935	\$ 2,651	\$ 489	\$ 125	\$ 5,868		
% of total	29%	16%	45%	8%	2%	100%		
Weighted-average debt service coverage ratio	2.38	1.75	1.72	1.11	0.63	1.84		

<sup>(1)</sup> Included \$1 million of impaired loans, \$11 million of loans past due and not individually impaired and \$113 million of loans in good standing where borrowers continued to make timely payments, with a total weighted-average loan-to-value of 117%.

	December 31, 2012								
(Amounts in millions)	0% - 50%	51% - 60%	61% - 75%	76% - 100%	Greater than 100%	Total			
Property type:									
Retail	\$ 548	\$ 280	\$ 874	\$ 162	\$ 31	\$ 1,895			
Office	323	237	688	288	44	1,580			
Industrial	462	242	671	188	40	1,603			
Apartments	167	140	201	29	15	552			
Mixed use/other	68	24	103	81	6	282			
Total recorded investment	\$ 1,568	\$ 923	\$ 2,537	\$ 748	\$ 136	\$ 5,912			
% of total	27%	16%	42%	13%	2%	100%			
Weighted-average debt service coverage ratio	2.13	1.73	2.09	1.18	2.48	1.95			

(1) Included \$136 million of loans in good standing where borrowers continued to make timely payments, with a total weighted-average loan-to-value of 144%.

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## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following tables set forth the debt service coverage ratio for fixed rate commercial mortgage loans by property type as of the dates indicated:

	June 30, 2013							
(Amounts in millions)	Less than 1.00	1.00 - 1.25	1.26 - 1.50	1.51 - 2.00	Greater than 2.00	Total		
Property type:								
Retail	\$ 109	\$ 297	\$ 365	\$ 726	\$ 400	\$ 1,897		
Office	146	185	205	622	351	1,509		
Industrial	176	128	317	655	284	1,560		
Apartments	16	23	116	133	202	490		
Mixed use/other	22	14	45	79	68	228		
Total recorded investment	\$ 469	\$ 647	\$ 1,048	\$ 2,215	\$ 1,305	\$ 5,684		
% of total	8%	11%	19%	39%	23%	100%		
Weighted-average loan-to-value	79%	66%	64%	60%	43%	59%		

	December 31, 2012							
(Amounts in millions)	Less than 1.00	1.00 - 1.25	1.26 - 1.50	1.51 - 2.00	Greater than 2.00	Total		
Property type:								
Retail	\$ 87	\$ 295	\$ 391	\$ 634	\$ 384	\$ 1,791		
Office	148	174	312	559	303	1,496		
Industrial	164	148	311	629	345	1,597		
Apartments	9	62	90	279	112	552		
Mixed use/other	32	21	49	64	50	216		
Total recorded investment	\$ 440	\$ 700	\$ 1,153	\$ 2,165	\$ 1,194	\$ 5,652		
% of total	8%	12%	20%	39%	21%	100%		
Weighted-average loan-to-value	81%	71%	66%	61%	45%	61%		

The following tables set forth the debt service coverage ratio for floating rate commercial mortgage loans by property type as of the dates indicated:

		June 30, 2013							
				Greater					
(Amounts in millions)	Less than 1.00 1.00 - 1.25	1.26 - 1.50	1.51 - 2.00	than 2.00	Total				

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\$	\$		\$	\$	1	\$	102	\$ 103
			8				68	76
							5	5
\$	\$		\$ 8	\$	1	\$	175	\$ 184
%	)	%	4%		1%		95%	100%
%	)	%	78%		6%		63%	63%
	\$		\$ \$	\$ \$ \$ 8 % % 4%	\$ \$ \$ 8 % % 4%	\$ \$ \$ 8 \$ 1 % % 4% 1%	\$ \$ \$ 8 \$ 1 \$ % % 4% 1%	\$ \$ \$ 8 \$ 1 \$ 175 % % 4% 1% 95%

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

	December 31, 2012										
(Amounts in millions)	Less than 1.	00 1.00 - 1.25	1.26	- 1.50	1.51 - 2.00	Greater than 2.00	Total				
Property type:											
Retail	\$	\$	\$	1	\$	\$ 103	\$ 104				
Office				8		76	84				
Industrial						6	6				
Apartments											
Mixed use/other						66	66				
Total recorded investment	\$	\$	\$	9	\$	\$ 251	\$ 260				
% of total	%	9	6	3%		% 97%	6 100%				
Weighted-average loan-to-value	%	9	o o	55%		% 79%	78%				

<sup>(</sup>f) Restricted Commercial Mortgage Loans Related To Securitization Entities

The following tables set forth additional information regarding our restricted commercial mortgage loans related to securitization entities as of the dates indicated:

	June 30	, 2013	December 31, 20		
(Amounts in millions)	Carrying value	% of total	Carrying value	% of total	
Property type:					
Retail	\$ 125	40%	\$ 140	42%	
Industrial	72	23	81	24	
Office	59	19	63	18	
Apartments	51	17	53	15	
Mixed use/other	3	1	5	1	
Subtotal	310	100%	342	100%	
Allowance for losses	(1)		(1)		
Total	\$ 309		\$ 341		

	June 30,	, 2013	December	31, 2012
(Amounts in millions)	Carrying value	% of total	Carrying value	% of total
Geographic region:				
South Atlantic	\$ 116	37%	\$ 126	37%
Pacific	55	18	60	18

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Middle Atlantic	50	16	55	16
East North Central	25	8	31	9
Mountain	20	6	21	6
West North Central	19	6	22	6
East South Central	14	5	16	5
West South Central	11	4	11	3
Subtotal	310	100%	342	100%
Allowance for losses	(1)		(1)	
Total	\$ 309		\$ 341	

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Of our restricted commercial mortgage loans as of June 30, 2013, \$306 million were current and \$4 million were past due for more than 90 days and still accruing interest. Of our restricted commercial mortgage loans as of December 31, 2012, \$337 million were current and \$5 million were past due for more than 90 days and still accruing interest.

As of June 30, 2013 and December 31, 2012, the total recorded investment of restricted commercial mortgage loans of \$310 million and \$342 million, respectively, related to loans not individually impaired that were evaluated collectively for impairment. There was no provision for credit losses recorded during the three or six months ended June 30, 2013 or 2012 related to restricted commercial mortgage loans.

In evaluating the credit quality of restricted commercial mortgage loans, we assess the performance of the underlying loans using both quantitative and qualitative criteria. The risks associated with restricted commercial mortgage loans can typically be evaluated by reviewing both the loan-to-value and debt service coverage ratio to understand both the probability of the borrower not being able to make the necessary loan payments as well as the ability to sell the underlying property for an amount that would enable us to recover our unpaid principal balance in the event of default by the borrower. The average loan-to-value ratio is based on our most recent estimate of the fair value for the underlying property which is evaluated at least annually and updated more frequently if necessary to better indicate risk associated with the loan. A lower loan-to-value indicates that our loan value is more likely to be recovered in the event of default by the borrower if the property was sold. The debt service coverage ratio is based on normalized annual net operating income of the property compared to the payments required under the terms of the loan. Normalization allows for the removal of annual one-time events such as capital expenditures, prepaid or late real estate tax payments or non-recurring third-party fees (such as legal, consulting or contract fees). This ratio is evaluated at least annually and updated more frequently if necessary to better indicate risk associated with the loan. A higher debt service coverage ratio indicates the borrower is less likely to default on the loan. The debt service coverage ratio should not be used without considering other factors associated with the borrower, such as the borrower s liquidity or access to other resources that may result in our expectation that the borrower will continue to make the future scheduled payments.

The following tables set forth the loan-to-value of restricted commercial mortgage loans by property type as of the dates indicated:

					June 3	0, 2013			
(Amounts in millions)	0% - 50%	51%	- 60%	61%	- 75%	76% -	100%	eater 100%	Total
Property type:									
Retail	\$ 112	\$	4	\$	6	\$		\$ 3	\$ 125
Industrial	68				4				72
Office	52		1		4		2		59
Apartments	28		3		20				51
Mixed use/other	3								3
Total recorded investment	\$ 263	\$	8	\$	34	\$	2	\$ 3	\$ 310
% of total	84%		3%		11%		1%	1%	100%
Weighted-average debt service coverage ratio	1.76		1.38		1.42		0.41	0.44	1.69

## GENWORTH FINANCIAL, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

					Decembe	r 31, 2012	2	~		
(Amounts in millions)	0% - 50%	51%	- 60%	61%	- 75%	76% -	100%		eater 100%	Total
Property type:										
Retail	\$ 126	\$	4	\$	7	\$		\$	3	\$ 140
Industrial	77				3		1			81
Office	54		3				6			63
Apartments	28		4		21					53
Mixed use/other	5									5
Total recorded investment	\$ 290	\$	11	\$	31	\$	7	\$	3	\$ 342
% of total	85%		3%		9%		2%		1%	100%
Weighted-average debt service coverage ratio	1.78		1.38		1.14		0.86		0.54	1.68

The following tables set forth the debt service coverage ratio for fixed rate restricted commercial mortgage loans by property type as of the dates indicated:

		June 30, 2013								
(Amounts in millions)	Less than 1.00	1.00	- 1.25	1.26	- 1.50	1.51	- 2.00		eater 1 2.00	Total
Property type:										
Retail	\$ 6	\$	6	\$	29	\$	39	\$	45	\$ 125
Industrial	3		7		14		29		19	72
Office	14		11		16		13		5	59
Apartments			5		22		14		10	51
Mixed use/other									3	3
Total recorded investment	\$ 23	\$	29	\$	81	\$	95	\$	82	\$ 310
% of total	7%		9%		26%		31%		27%	100%
Weighted-average loan-to-value	55%		32%		43%		30%		29%	35%

	December 31, 2012										
(Amounts in millions)	Less than 1.00	1.00 - 1.25	1.26 - 1.50	1.51 - 2.00	Greater than 2.00	Total					
Property type:											
Retail	\$ 5	\$ 16	\$ 34	\$ 36	\$ 49	\$ 140					
Industrial	9	4	14	37	17	81					
Office	4	22	14	12	11	63					
Apartments		20	11	21	1	53					

Mixed use/other				2	3	5
Total recorded investment	\$ 18	\$ 62	\$ 73	\$ 108	\$ 81	\$ 342
% of total	5%	18%	21%	32%	24%	100%
Weighted-average loan-to-value	51%	53%	37%	31%	29%	37%

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

There were no floating rate restricted commercial mortgage loans as of June 30, 2013 or December 31, 2012.

(g) Restricted Other Invested Assets Related To Securitization Entities

We have consolidated securitization entities that hold certain investments that are recorded as restricted other invested assets related to securitization entities. The consolidated securitization entities hold certain investments as trading securities whereby the changes in fair value are recorded in current period income (loss). The trading securities comprise asset-backed securities, including residual interest in certain policy loan securitization entities and highly rated bonds that are primarily backed by credit card receivables.

#### (5) Derivative Instruments

Our business activities routinely deal with fluctuations in interest rates, equity prices, currency exchange rates and other asset and liability prices. We use derivative instruments to mitigate or reduce certain of these risks. We have established policies for managing each of these risks, including prohibitions on derivatives market-making and other speculative derivatives activities. These policies require the use of derivative instruments in concert with other techniques to reduce or mitigate these risks. While we use derivatives to mitigate or reduce risks, certain derivatives do not meet the accounting requirements to be designated as hedging instruments and are denoted as derivatives not designated as hedges in the following disclosures. For derivatives that meet the accounting requirements to be designated as hedges, the following disclosures for these derivatives are denoted as derivatives designated as hedges, which include both cash flow and fair value hedges.

# GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table sets forth our positions in derivative instruments as of the dates indicated:

	Derivat	Derivative assets			Derivativ	Derivative liabilities					
			air valu				ir value				
(Amounts in millions)	Balance sheet classification	June 30, 2013		mber 31, 2012	Balance sheet classification	June 30, 2013		ber 31, 112			
Derivatives designated as hedges	Classification	2013		2012	Classification	2013	20	112			
Cash flow hedges:											
Interest rate swaps	Other invested assets	\$ 160	\$	414	Other liabilities	\$ 231	\$	27			
Inflation indexed swaps	Other invested assets	φ 100	Ф	414	Other liabilities	70	φ	105			
Foreign currency swaps	Other invested assets	3		3	Other liabilities	70		103			
Forward bond purchase commitments	Other invested assets	5		53	Other liabilities			1			
1 of ward boild purchase communents	Other invested assets	3		33	Other hadilities						
Total cash flow hedges		168		470		301		133			
Fair value hedges:											
Interest rate swaps	Other invested assets	1		12	Other liabilities						
Foreign currency swaps	Other invested assets			31	Other liabilities						
Total fair value hedges		1		43							
Total derivatives designated as hedges		169		513		301		133			
Derivatives not designated as hedges											
Interest rate swaps	Other invested assets	376		603	Other liabilities	68		280			
Interest rate swaps related to	Restricted other				0.1 11.1.11.1	16		25			
securitization entities	invested assets			0	Other liabilities	16		27			
Credit default swaps	Other invested assets	6		8	Other liabilities			1			
Credit default swaps related to	Restricted other							404			
securitization entities	invested assets	10		25	Other liabilities	80		104			
Equity index options	Other invested assets	13		25	Other liabilities	1					
Financial futures	Other invested assets				Other liabilities			0			
Equity return swaps	Other invested assets	11			Other liabilities	_		8			
Other foreign currency contracts	Other invested assets	4			Other liabilities	2					
GMWB embedded	Reinsurance				Policyholder						
derivatives	recoverable (1)	3		10	account balances (2)	215		350			
Fixed index annuity embedded					Policyholder account						
derivatives	Other assets (3)				balances (3)	44		27			
Total derivatives not designated as											
hedges		413		646		426		797			
m a l l l d		Φ.500	Ф	1.150		ф. <b>7</b> 25	ф	020			
Total derivatives		\$ 582	\$	1,159		\$ 727	\$	930			

- (1) Represents embedded derivatives associated with the reinsured portion of our guaranteed minimum withdrawal benefits ( GMWB ) liabilities.
- 2) Represents the embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.
- (3) Represents the embedded derivatives associated with our fixed index annuity liabilities.

The fair value of derivative positions presented above was not offset by the respective collateral amounts retained or provided under these agreements. The amounts recognized for derivative counterparty collateral retained by us was recorded in other invested assets with a corresponding amount recorded in other liabilities to represent our obligation to return the collateral retained by us.

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The activity associated with derivative instruments can generally be measured by the change in notional value over the periods presented. However, for GMWB and fixed index annuity embedded derivatives, the change between periods is best illustrated by the number of policies. The following tables represent activity associated with derivative instruments as of the dates indicated:

Derivatives designated as hedges			December 31,		Maturities/	June 30,
Detrivatives designated as hedges:   Cash flow hedges:	(Notional in millions)	Measurement		Additions		- /
Cash flow hedges:         Notional         \$ 10,146         \$ 9,586         \$ 16,434         \$ 12,288           Interest rate swaps         Notional         1554         4         558         558           Foreign currency swaps         Notional         183         102         (250)         355           Forward bond purchase commitments         Notional         1436         102         (5,768)         372           Total cash flow hedges         11,339         9,692         (5,768)         15,263           Fair value hedges         808         (803)         5           Foreign currency swaps         Notional         723         (6,571)         15,268           Foreign currency swaps         Notional         85         (803)         5           Total derivatives designated as hedges         12,147         9,692         (6,571)         15,268           Derivatives not designated as hedges         12,147         9,692         (6,571)         15,268           Derivatives not designated as hedges         Notional         6,331         254         (1,464)         5,121           Interest rate swaps         Notional         6,331         254         (1,464)         5,121           Interest rate sw	` ·					
Interest rate swaps						
Foreign currency swaps         Notional Notional Notional Notional Administration Provided Social Notional Provided Social Provided Provided Social Provided Pr	-	Notional	\$ 10,146	\$ 9,586	\$ (5,434)	\$ 14,298
Forward bond purchase commitments         Notional         456         (84)         372           Total cash flow hedges         11,339         9,692         (5,768)         15,263           Fair value hedges:         11,339         9,692         (5,768)         15,263           Interest rate swaps         Notional         723         (718)         5           Foreign currency swaps         Notional         85         (803)         5           Total fair value hedges         808         (803)         5           Total derivatives designated as hedges         12,147         9,692         (6,571)         15,268           Derivatives not designated as hedges           Interest rate swaps related to securitization entities         Notional         6,331         254         (1,464)         5,121           Interest rate swaps related to securitization entities         Notional         104         6         98           Credit default swaps         Notional         312         254         (1,464)         5,121           Interest rate swaps related to securitization entities         Notional         312         6         (278)         723           Credit default swaps         Notional         1,692         2,456         (3,120)	•	Notional	554	4		558
Total cash flow hedges	•	Notional	183	102	(250)	35
Pair value hedges:		Notional	456			372
Pair value hedges:	•					
Pair value hedges:	Total cash flow hedges		11.339	9.692	(5.768)	15.263
Notional   Process   Pro	Total Cush How houges		11,000	,,0,2	(5,700)	10,200
Notional   Process   Pro	Foir value hadras:					
Foreign currency swaps         Notional         85         (85)           Total fair value hedges         808         (803)         5           Total derivatives designated as hedges         12,147         9,692         (6,571)         15,268           Derivatives not designated as hedges         808         254         (1,464)         5,121           Interest rate swaps         Notional         6,331         254         (1,464)         5,121           Interest rate swaps related to securitization entities         Notional         104         60         98           Credit default swaps related to securitization entities         Notional         312         69         (278)         723           Credit default swaps related to securitization entities         Notional         312         69         (278)         723           Equity index options         Notional         1,692         2,456         (3,120)         1,028           Equity return swaps         Notional         1,692         2,456         (3,120)         1,028           Equity return swaps         Notional         186         28         214           Other foreign currency contracts         Notional         186         28         1,029           Total derivatives not des	_	Notional	723		(718)	5
Total dari value hedges   808   803   5	*					3
Total derivatives designated as hedges   12,147   9,692   (6,571)   15,268	1 oreign currency swaps	rtotionar	03		(65)	
Total derivatives designated as hedges   12,147   9,692   (6,571)   15,268	Total fair makes hadara		909		(902)	E
Derivatives not designated as hedges	Total fair value nedges		808		(803)	3
Derivatives not designated as hedges						
Interest rate swaps	Total derivatives designated as hedges		12,147	9,692	(6,571)	15,268
Interest rate swaps						
Interest rate swaps related to securitization entities   Notional   104   (6)   98     Credit default swaps   Notional   932   69   (278)   723     Credit default swaps related to securitization entities   Notional   312   312     Equity index options   Notional   936   313   (710)   539     Financial futures   Notional   1,692   2,456   (3,120)   1,028     Equity return swaps   Notional   186   28   214     Other foreign currency contracts   Notional   186   28   214     Other foreign currency contracts   Notional   10,493   3,337   (5,592)   8,238     Total derivatives not designated as hedges   10,493   3,337   (5,592)   8,238     Total derivatives   \$22,640   \$13,029   \$(12,163)   \$23,506     December   31,	Derivatives not designated as hedges					
Credit default swaps         Notional         932         69         (278)         723           Credit default swaps related to securitization entities         Notional         312         312           Equity index options         Notional         936         313         (710)         539           Financial futures         Notional         1,692         2,456         (3,120)         1,028           Equity return swaps         Notional         186         28         214           Other foreign currency contracts         Notional         217         (14)         203           Total derivatives not designated as hedges         10,493         3,337         (5,592)         8,238           Total derivatives         \$22,640         \$13,029         \$(12,163)         \$23,506           December 31, 31, 31, 329         Maturities/ 42,163         \$23,506           Notional 22,640         \$13,029         \$(12,163)         \$23,506           December 31, 32,029         \$(12,163)         \$23,506           December 31, 32,029         \$(12,163)         \$23,506           December 31, 32,029         \$(12,163)         \$20,30           December 31, 32,029         \$(12,163)         \$20,30 <td>Interest rate swaps</td> <td>Notional</td> <td>6,331</td> <td>254</td> <td>(1,464)</td> <td>5,121</td>	Interest rate swaps	Notional	6,331	254	(1,464)	5,121
Credit default swaps related to securitization entities         Notional         312         312           Equity index options         Notional         936         313         (710)         539           Financial futures         Notional         1,692         2,456         (3,120)         1,028           Equity return swaps         Notional         186         28         214           Other foreign currency contracts         Notional         217         (14)         203           Total derivatives not designated as hedges         10,493         3,337         (5,592)         8,238           Total derivatives         \$22,640         \$13,029         \$(12,163)         \$23,506           (Number of policies)         Measurement         2012         Additions         Maturities/ terminations         2013           Derivatives not designated as hedges         Policies         45,027         (1,499)         43,528           Fixed index annuity embedded derivatives         Policies         2,013         967         (7)         2,973	Interest rate swaps related to securitization entities	Notional			(6)	98
Equity index options         Notional         936         313         (710)         539           Financial futures         Notional         1,692         2,456         (3,120)         1,028           Equity return swaps         Notional         186         28         214           Other foreign currency contracts         Notional         217         (14)         203           Total derivatives not designated as hedges         \$22,640         \$13,029         \$(12,163)         \$23,506           Company of the property of the p		Notional		69	(278)	
Financial futures         Notional         1,692         2,456         (3,120)         1,028           Equity return swaps         Notional         186         28         214           Other foreign currency contracts         Notional         217         (14)         203           Total derivatives not designated as hedges         10,493         3,337         (5,592)         8,238           Total derivatives         \$ 22,640         \$ 13,029         \$ (12,163)         \$ 23,506           December 31, Maturities/ 131, Maturities/ 2013         Measurement         2012         Additions         Maturities/ terminations         2013           Derivatives not designated as hedges           GMWB embedded derivatives         Policies         45,027         (1,499)         43,528           Fixed index annuity embedded derivatives         Policies         2,013         967         (7)         2,973						
Equity return swapsNotional Notional186 2828 217213Other foreign currency contractsNotional217(14)203Total derivatives not designated as hedges10,4933,337(5,592)8,238Total derivatives\$22,640\$13,029\$(12,163)\$23,506December 31, 2012Maturities/ terminationsJune 30, terminations(Number of policies)Measurement2012Additionsterminations2013Derivatives not designated as hedgesPolicies45,027(1,499)43,528GMWB embedded derivativesPolicies2,013967(7)2,973		Notional				
Other foreign currency contracts  Notional  217 (14) 203  Total derivatives not designated as hedges  Total derivatives  \$10,493 3,337 (5,592) 8,238  Total derivatives  \$22,640 \$13,029 \$(12,163) \$23,506   December 31, (Number of policies)  Measurement 2012 Additions  Derivatives not designated as hedges GMWB embedded derivatives  Policies  Policies 45,027 (1,499) 43,528  Fixed index annuity embedded derivatives  Policies 2,013 967 (7) 2,973	Financial futures	Notional	· · · · · · · · · · · · · · · · · · ·		(3,120)	,
Total derivatives not designated as hedges  Total derivatives  \$\begin{array}{cccccccccccccccccccccccccccccccccccc	Equity return swaps		186			
Total derivatives \$ 22,640 \$ 13,029 \$ (12,163) \$ 23,506    December 31, 31, 31, 31, 31, 320	Other foreign currency contracts	Notional		217	(14)	203
Total derivatives \$ 22,640 \$ 13,029 \$ (12,163) \$ 23,506    December 31, 31, 31, 31, 31, 32, 31, 32, 32, 32, 32, 32, 32, 32, 32, 32, 32						
Total derivatives \$ 22,640 \$ 13,029 \$ (12,163) \$ 23,506    December 31, 31, 31, 31, 31, 31, 32, 32, 32, 32, 32, 32, 32, 32, 32, 32	Total derivatives not designated as hedges		10,493	3,337	(5,592)	8,238
December 31, Maturities/ June 30, (Number of policies) Measurement 2012 Additions terminations 2013  Derivatives not designated as hedges GMWB embedded derivatives Policies 45,027 (1,499) 43,528  Fixed index annuity embedded derivatives Policies 2,013 967 (7) 2,973						
December 31, Maturities/ June 30, (Number of policies) Measurement 2012 Additions terminations 2013  Derivatives not designated as hedges GMWB embedded derivatives Policies 45,027 (1,499) 43,528  Fixed index annuity embedded derivatives Policies 2,013 967 (7) 2,973	Total derivatives		\$ 22,640	\$ 13.029	\$ (12,163)	\$ 23,506
Number of policies) Measurement  2012 Additions terminations 2013  Derivatives not designated as hedges GMWB embedded derivatives Policies Policies 2,013 Policies	Total delivatives		Ψ 22,0.0	Ψ 15,029	ψ (1 <b>2</b> ,100)	φ <b>2</b> υ,υ σ σ
Number of policies) Measurement  2012 Additions terminations 2013  Derivatives not designated as hedges GMWB embedded derivatives Policies Policies 2,013 Policies Po						
(Number of policies)Measurement2012Additionsterminations2013Derivatives not designated as hedgesGMWB embedded derivativesPolicies45,027(1,499)43,528Fixed index annuity embedded derivativesPolicies2,013967(7)2,973						
Derivatives not designated as hedgesGMWB embedded derivativesPolicies45,027(1,499)43,528Fixed index annuity embedded derivativesPolicies2,013967(7)2,973			,			- /
GMWB embedded derivatives Policies 45,027 (1,499) 43,528 Fixed index annuity embedded derivatives Policies 2,013 967 (7) 2,973		Measurement	2012	Additions	terminations	2013
Fixed index annuity embedded derivatives Policies 2,013 967 (7) 2,973		D. I'. '	45.007		(1.400)	42.520
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				067		
Cash Flow Hedges	3	Policies	2,013	907	(7)	2,973

Certain derivative instruments are designated as cash flow hedges. The changes in fair value of these instruments are recorded as a component of OCI. We designate and account for the following as cash flow hedges when they have met the effectiveness requirements: (i) various types of interest rate swaps to convert floating rate investments to fixed rate investments; (ii) various types of interest rate swaps to convert floating rate liabilities into fixed rate liabilities; (iii) receive U.S. dollar fixed on foreign currency swaps to hedge the foreign currency cash flow exposure of foreign currency denominated investments; (iv) pay U.S. dollar fixed on foreign

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## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

currency swaps to hedge the foreign currency cash flow exposure on liabilities denominated in foreign currencies; (v) forward starting interest rate swaps to hedge against changes in interest rates associated with future fixed rate bond purchases and/or interest income; (vi) forward bond purchase commitments to hedge against the variability in the anticipated cash flows required to purchase future fixed rate bonds; and (vii) other instruments to hedge the cash flows of various forecasted transactions.

The following table provides information about the pre-tax income (loss) effects of cash flow hedges for the three months ended June 30, 2013:

(Amounts in millions)	n (loss) zed in OCI	reclassi net i	n (loss) ified into ncome n OCI	Classification of gain (loss) reclassified into net income	(lo recogn	ain oss) nized in net me <sup>(1)</sup>	Classification of gain (loss) recognized in net income
Interest rate swaps hedging assets				Net investment			Net investment gains
	\$ (350)	\$	10	income	\$	(7)	(losses)
Interest rate swaps hedging assets				Net investment gains			Net investment gains
			1	(losses)			(losses)
Interest rate swaps hedging liabilities							Net investment gains
	22			Interest expense			(losses)
				Net investment			Net investment gains
Forward bond purchase commitments	(25)			income			(losses)
				Net investment			Net investment gains
Inflation indexed swaps	25		(5)	income			(losses)
							Net investment gains
Foreign currency swaps	(1)			Interest expense			(losses)
				•			
Total	\$ (329)	\$	6		\$	(7)	

Represents ineffective portion of cash flow hedges as there were no amounts excluded from the measurement of effectiveness. The following table provides information about the pre-tax income (loss) effects of cash flow hedges for the three months ended June 30, 2012:

(Amounts in millions)	 n (loss) eed in OCI	reclassi net i	n (loss) ified into ncome n OCI	Classification of gain (loss) reclassified into net income	(l recog	Gain loss) mized in lcome (1)	Classification of gain (loss) recognized in net income
Interest rate swaps hedging assets				Net investment			Net investment gains
	\$ 564	\$	10	income	\$	16	(losses)
Interest rate swaps hedging							Net investment gains
liabilities			1	Interest expense			(losses)
				Net investment			Net investment gains
Inflation indexed swaps			(9)	income			(losses)
Forward bond purchase				Net investment			Net investment gains
commitments	68			income			(losses)

Total \$ 632 \$ 2 \$ 16

(1) Represents ineffective portion of cash flow hedges as there were no amounts excluded from the measurement of effectiveness.

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## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table provides information about the pre-tax income (loss) effects of cash flow hedges for the six months ended June 30, 2013:

(Amounts in millions)	n (loss) zed in OCI	reclassi net i	(loss) ified into ncome n OCI	Classification of gain (loss) reclassified into net income	(l recog	Sain oss) nized in come (1)	Classification of gain (loss) recognized in net income
Interest rate swaps hedging assets				Net investment			Net investment gains
	\$ (503)	\$	19	income	\$	(10)	(losses)
Interest rate swaps hedging assets				Net investment gains			Net investment gains
			1	(losses)			(losses)
Interest rate swaps hedging liabilities							Net investment gains
	22		1	Interest expense			(losses)
Forward bond purchase commitments				Net investment			Net investment gains
	(39)			income			(losses)
				Net investment			Net investment gains
Inflation indexed swaps	34		(2)	income			(losses)
-							
Total	\$ (486)	\$	19		\$	(10)	

<sup>(1)</sup> Represents ineffective portion of cash flow hedges as there were no amounts excluded from the measurement of effectiveness.

The following table provides information about the pre-tax income (loss) effects of cash flow hedges for the six months ended June 30, 2012:

(Amounts in millions)	n (loss) zed in OCI	reclassi net ii	(loss) ified into ncome n OCI	Classification of gain (loss) reclassified into net income	Gain (loss) recognized in net income (1)	Classification of gain (loss) recognized in net income
Interest rate swaps hedging assets				Net investment		Net investment gains
	\$ 143	\$	19	income	\$	(losses)
Interest rate swaps hedging assets			1	Net investment gains (losses)		Net investment gains (losses)
Interest rate swaps hedging						Net investment gains
liabilities			1	Interest expense		(losses)
				Net investment		Net investment gains
Inflation indexed swaps	(31)		(9)	income		(losses)
						Net investment gains
Foreign currency swaps	1			Interest expense		(losses)
Forward bond purchase				Net investment		Net investment gains
commitments	20			income		(losses)
Total	\$ 133	\$	12		\$	

(1) Represents ineffective portion of cash flow hedges as there were no amounts excluded from the measurement of effectiveness.

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#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The following tables provide a reconciliation of current period changes, net of applicable income taxes, for these designated derivatives presented in the separate component of stockholders equity labeled derivatives qualifying as hedges, for the periods indicated:

	Three mo	nths ended
	Jun	e 30,
(Amounts in millions)	2013	2012
Derivatives qualifying as effective accounting hedges as of April 1	\$ 1,799	\$ 1,680
Current period increases (decreases) in fair value, net of deferred taxes of		
\$116 and \$(220)	(213)	412
Reclassification to net (income), net of deferred taxes of \$1 and \$(3)	(5)	(5)
Derivatives qualifying as effective accounting hedges as of June 30	\$ 1,581	\$ 2,087

	Six mon	ths ended
	Jun	e 30,
(Amounts in millions)	2013	2012
Derivatives qualifying as effective accounting hedges as of January 1	\$ 1,909	\$ 2,009
Current period increases (decreases) in fair value, net of deferred taxes of		
\$171 and \$(43)	(315)	90
Reclassification to net (income), net of deferred taxes of \$6 and \$	(13)	(12)
Derivatives qualifying as effective accounting hedges as of June 30	\$ 1,581	\$ 2,087

The total of derivatives designated as cash flow hedges of \$1,581 million, net of taxes, recorded in stockholders equity as of June 30, 2013 is expected to be reclassified to future net income, concurrently with and primarily offsetting changes in interest expense and interest income on floating rate instruments and interest income on future fixed rate bond purchases. Of this amount, \$34 million, net of taxes, is expected to be reclassified to net income in the next 12 months. Actual amounts may vary from this amount as a result of market conditions. All forecasted transactions associated with qualifying cash flow hedges are expected to occur by 2047. No amounts were reclassified to net income during the three months ended June 30, 2013 in connection with forecasted transactions that were no longer considered probable of occurring.

## Fair Value Hedges

Certain derivative instruments are designated as fair value hedges. The changes in fair value of these instruments are recorded in net income. In addition, changes in the fair value attributable to the hedged portion of the underlying instrument are reported in net income. We designate and account for the following as fair value hedges when they have met the effectiveness requirements: (i) interest rate swaps to convert fixed rate investments to floating rate investments; (ii) interest rate swaps to convert fixed rate liabilities into floating rate liabilities; (iii) cross currency swaps to convert non-U.S. dollar fixed rate liabilities to floating rate U.S. dollar liabilities; and (iv) other instruments to hedge various fair value exposures of investments.

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## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following table provides information about the pre-tax income (loss) effects of fair value hedges and related hedged items for the three months ended June 30, 2013:

		Hedged item					
(Amounts in millions)	Gain (loss) recognized in net income	Classification of gain (losses) recognized in net income	Other impacts to net income		Classification of other impacts to net income	Gain (loss) recognized in net income	Classification of gain (losses) recognized in net income
		Net investment			Interest		Net investment
Interest rate swaps hedging liabilities	\$ (3)	gains (losses)	\$	4	credited	\$ 3	gains (losses)
Total	\$ (3)		\$	4		\$ 3	

The following table provides information about the pre-tax income (loss) effects of fair value hedges and related hedged items for the three months ended June 30, 2012:

		Не	Hedged item				
(Amounts in millions)	Gain (loss) recognized in net income	Classification of gain (losses) recognized in net income	to	r impacts o net	Classification of other impacts to net income	Gain (loss) recognized in net income	Classification of gain (losses) recognized in net income
Interest rate swaps hedging assets	income	Net investment	111	come	Net investment		Net investment
	\$ 1	gains (losses)	\$	(2)	income	\$ (1)	gains (losses)
Interest rate swaps hedging liabilities	(10)	Net investment gains (losses)		10	Interest credited	10	Net investment gains (losses)
		Net investment			Interest		Net investment
Foreign currency swaps	(6)	gains (losses)			credited	7	gains (losses)
Total	\$ (15)		\$	8		\$ 16	

The following table provides information about the pre-tax income (loss) effects of fair value hedges and related hedged items for the six months ended June 30, 2013:

		Derivat	Hedged item			
	Gain (loss) recognized in net	Classification of gain (losses) recognized in	Other impacts to net	Classification of other impacts to	Gain (loss) recognized in net	Classification of gain (losses) recognized in
(Amounts in millions)	income	net income	income	net income	income	net income
Interest rate swaps hedging liabilities	\$ (11)		\$ 12		\$ 11	

		Net investment gains (losses)		Interest credited		Net investment gains (losses)
Foreign currency swaps	(31)	Net investment gains (losses)		Interest credited	31	Net investment gains (losses)
Total	\$ (42)		\$ 12		\$ 42	

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table provides information about the pre-tax income (loss) effects of fair value hedges and related hedged items for the six months ended June 30, 2012:

		He	Hedged item				
(Amounts in millions)	Gain (loss) recognized in net income	Classification of gain (losses) recognized in net income	to	impacts o net	Classification of other impacts to net income	Gain (loss) recognized in net income	Classification of gain (losses) recognized in net income
Interest rate swaps hedging assets		Net investment			Net investment		Net investment
	\$ 1	gains (losses)	\$	(3)	income	\$ (1)	gains (losses)
Interest rate swaps hedging liabilities		Net investment			Interest		Net investment
	(19)	gains (losses)		21	credited	19	gains (losses)
		Net investment			Interest		Net investment
Foreign currency swaps	(3)	gains (losses)		1	credited	3	gains (losses)
Total	\$ (21)		\$	19		\$ 21	

The difference between the gain (loss) recognized for the derivative instrument and the hedged item presented above represents the net ineffectiveness of the fair value hedging relationships. The other impacts presented above represent the net income effects of the derivative instruments that are presented in the same location as the income (loss) activity from the hedged item. There were no amounts excluded from the measurement of effectiveness.

#### Derivatives Not Designated As Hedges

We also enter into certain non-qualifying derivative instruments such as: (i) interest rate swaps and financial futures to mitigate interest rate risk as part of managing regulatory capital positions; (ii) credit default swaps to enhance yield and reproduce characteristics of investments with similar terms and credit risk; (iii) equity index options, equity return swaps, interest rate swaps and financial futures to mitigate the risks associated with liabilities that have guaranteed minimum benefits and fixed index annuities; (iv) interest rate swaps where the hedging relationship does not qualify for hedge accounting; (v) credit default swaps to mitigate loss exposure to certain credit risk; (vi) foreign currency forward contracts to mitigate currency risk associated with investments and future dividends and other cash flows from certain foreign subsidiaries to our holding company; and (vii) equity index options to mitigate certain macroeconomic risks associated with certain foreign subsidiaries. Additionally, we provide GMWBs on certain variable annuities that are required to be bifurcated as embedded derivatives. We also offer fixed index annuity products and have reinsurance agreements with certain features that are required to be bifurcated as embedded derivatives.

We also have derivatives related to securitization entities where we were required to consolidate the related securitization entity as a result of our involvement in the structure. The counterparties for these derivatives typically only have recourse to the securitization entity. The interest rate swaps used for these entities are typically used to effectively convert the interest payments on the assets of the securitization entity to the same basis as the interest rate on the borrowings issued by the securitization entity. Credit default swaps are utilized in certain securitization entities to enhance the yield payable on the borrowings issued by the securitization entity and also include a settlement feature that allows the securitization entity to provide the par value of assets in the securitization entity for the amount of any losses incurred under the credit default swap.

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The following table provides the pre-tax gain (loss) recognized in net income for the effects of derivatives not designated as hedges for the periods indicated:

	Thr	ee months en	ded J	une 30,	Classification of gain (loss) recognized
(Amounts in millions)	20	)13	2	012	in net income
Interest rate swaps	\$	(6)	\$	16	Net investment gains (losses)
Interest rate swaps related to securitization entities		7		(5)	Net investment gains (losses)
Credit default swaps		2		(19)	Net investment gains (losses)
Credit default swaps related to securitization entities		17		(8)	Net investment gains (losses)
Equity index options		(2)		6	Net investment gains (losses)
Financial futures		(56)		73	Net investment gains (losses)
Equity return swaps		1		11	Net investment gains (losses)
Other foreign currency contracts		3			Net investment gains (losses)
Reinsurance embedded derivatives				17	Net investment gains (losses)
GMWB embedded derivatives		63		(150)	Net investment gains (losses)
Fixed index annuity embedded derivatives		(1)		1	Net investment gains (losses)
Total derivatives not designated as hedges	\$	28	\$	(58)	

The following table provides the pre-tax gain (loss) recognized in net income for the effects of derivatives not designated as hedges for the periods indicated:

	Six month	ns ended June 30,	Classification of gain (loss) recognized
(Amounts in millions)	2013	2012	in net income
Interest rate swaps	\$ (5)	\$ 17	Net investment gains (losses)
Interest rate swaps related to securitization entities	9	(3)	Net investment gains (losses)
Credit default swaps	6	22	Net investment gains (losses)
Credit default swaps related to securitization entities	25	23	Net investment gains (losses)
Equity index options	(18)	(29)	Net investment gains (losses)
Financial futures	(153)	(39)	Net investment gains (losses)
Equity return swaps	(9)	(14)	Net investment gains (losses)
Other foreign currency contracts	3	(17)	Net investment gains (losses)
Reinsurance embedded derivatives		5	Net investment gains (losses)
GMWB embedded derivatives	145	53	Net investment gains (losses)
Fixed index annuity embedded derivatives	(4)	(1)	Net investment gains (losses)
Total derivatives not designated as hedges	\$ (1)	\$ 17	

Derivative Counterparty Credit Risk

Most of our derivative arrangements with counterparties require the posting of collateral upon meeting certain net exposure thresholds. For derivatives related to securitization entities, there are no arrangements that require either party to provide collateral and the recourse of the derivative counterparty is typically limited to the assets held by the securitization entity and there is no recourse to any entity other than the

securitization entity.

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## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following tables present additional information about derivative assets and liabilities subject to an enforceable master netting arrangement as of the dates indicated:

June 30, 2013

December 31, 2012

Gross amounts not

Gross amounts not offset in the balance sheet Gross **Gross amounts** Net amounts Collateral offset in the presented in the **Financial** pledged/ Over Net amounts (Amounts in millions) balance sheet balance sheet instruments received collateralization amount recognized Derivative assets (1) \$ 599 599 \$ (190) 10 42 \$ (377) Derivative liabilities (2) 372 372 (190)45 5 (222)Net derivatives \$ 227 \$ 227 \$ \$ (155) \$ \$ 37 (35)

- (1) Included \$20 million of accruals on derivatives classified as other assets and does not include amounts related to embedded derivatives.
- Did not include any accruals on derivatives classified as other liabilities and does not include amounts related to embedded derivatives and derivatives related to securitization entities.

(Amounts in millions)	Gross amounts recognized	Gross amounts offset in the balance sheet	Net amounts presented in the balance sheet		Financial instruments	Collateral pledged/ received		Over collateralization		Net ount
Derivative assets (1)	\$ 1,196	\$	\$	1,196	\$ (368)	\$	(840)	\$	84	\$ 72
Derivative liabilities (2)	432			432	(368)		(61)		9	12
Net derivatives	\$ 764	\$	\$	764	\$	\$	(779)	\$	75	\$ 60

- (1) Included \$47 million of accruals on derivatives classified as other assets and does not include amounts related to embedded derivatives.
- (2) Included \$10 million of accruals on derivatives classified as other liabilities and does not include amounts related to embedded derivatives and derivatives related to securitization entities.

Except for derivatives related to securitization entities, almost all of our master swap agreements contain credit downgrade provisions that allow either party to assign or terminate derivative transactions if the other party s long-term unsecured debt rating or financial strength rating is below the limit defined in the applicable agreement. If the downgrade provisions had been triggered as of June 30, 2013 and December 31, 2012, we could have been allowed to claim or required to disburse up to the net amounts shown in the last column of the charts above. The charts above exclude embedded derivatives and derivatives related to securitization entities as those derivatives are not subject to master netting arrangements.

## Credit Derivatives

We sell protection under single name credit default swaps and credit default swap index tranches in combination with purchasing securities to replicate characteristics of similar investments based on the credit quality and term of the credit default swap. Credit default triggers for both indexed reference entities and single name reference entities follow the Credit Derivatives Physical Settlement Matrix published by the International

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#### GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

Swaps and Derivatives Association. Under these terms, credit default triggers are defined as bankruptcy, failure to pay or restructuring, if applicable. Our maximum exposure to credit loss equals the notional value for credit default swaps. In the event of default for credit default swaps, we are typically required to pay the protection holder the full notional value less a recovery rate determined at auction.

In addition to the credit derivatives discussed above, we also have credit derivative instruments related to securitization entities that we consolidate. These derivatives represent a customized index of reference entities with specified attachment points for certain derivatives. The credit default triggers are similar to those described above. In the event of default, the securitization entity will provide the counterparty with the par value of assets held in the securitization entity for the amount of incurred loss on the credit default swap. The maximum exposure to loss for the securitization entity is the notional value of the derivatives. Certain losses on these credit default swaps would be absorbed by the third-party noteholders of the securitization entity and the remaining losses on the credit default swaps would be absorbed by our portion of the notes issued by the securitization entity.

The following table sets forth our credit default swaps where we sell protection on single name reference entities and the fair values as of the dates indicated:

	Notional	June 30, 2	013	Do Notional	ecember 31, 2012			
(Amounts in millions)	value	Assets	Liabilities	value	Assets	Liabilities		
Reference entity credit rating and maturity:								
AAA								
Matures in less than one year	\$	\$	\$	\$ 5	\$	\$		
AA								
Matures in less than one year				6				
Matures after five years through ten years				5				
A								
Matures in less than one year	10			37				
Matures after one year through five years	5							
Matures after five years through ten years	10			10	1			
BBB								
Matures in less than one year	6			68				
Matures after one year through five years	14							
Matures after five years through ten years	10			24				
Total credit default swaps on single name reference entities	\$ 55	\$	\$	\$ 155	\$ 1	\$		

## GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

The following table sets forth our credit default swaps where we sell protection on credit default swap index tranches and the fair values as of the dates indicated:

	Notional	June 30, 2013				December 31, 2012 Notional						
(Amounts in millions)	value	Assets		Liabilities		value		Ass	Assets		Liabilities	
Original index tranche attachment/detachment point and maturity:												
7% - 15% matures after one year through five years (1)	\$ 100	\$	1	\$		\$	100	\$		\$	1	
9% - 12% matures in less than one year (2)							50					
9% - 12% matures after one year through five years (2)	250		2				250		2			
10% - 15% matures after one year through five years (3)	250		3				250		4			
15% - 30% matures after five years through ten years (4)							127		1			
Total credit default swap index tranches	600		6				777		7		1	
Customized credit default swap index tranches related to securitization entities:												
Portion backing third-party borrowings maturing 2017 (5)	12				2		12				5	
Portion backing our interest maturing 2017 (6)	300				78		300				99	
Total customized credit default swap index tranches related to												
securitization entities	312				80		312				104	
Total credit default swaps on index tranches	\$ 912	\$	6	\$	80	\$	1,089	\$	7	\$	105	

## (6) Fair Value of Financial Instruments

Assets and liabilities that are reflected in the accompanying consolidated financial statements at fair value are not included in the following disclosure of fair value. Such items include cash and cash equivalents, investment securities, separate accounts, securities held as collateral and derivative instruments. Other financial assets and liabilities those not carried at fair value are discussed below. Apart from certain of our borrowings and certain marketable securities, few of the instruments discussed below are actively traded and their fair values must often be determined using models. The fair value estimates are made at a specific point in time, based upon available market information and judgments about the financial instruments, including estimates of the timing and amount of expected future cash flows and the credit standing of counterparties. Such estimates do not reflect any premium or discount that could result from offering for sale at one time our entire holdings of a particular financial instrument, nor do they consider the tax impact of the realization of unrealized gains or losses. In many cases, the fair value estimates cannot be substantiated by comparison to independent markets.

The current attachment/detachment as of June 30, 2013 and December 31, 2012 was 7% 15%.

<sup>(2)</sup> The current attachment/detachment as of June 30, 2013 and December 31, 2012 was 9% 12%.

<sup>(3)</sup> The current attachment/detachment as of June 30, 2013 and December 31, 2012 was 10% 15%.

<sup>(4)</sup> The current attachment/detachment as of December 31, 2012 was 14.8% 30.3%.

<sup>(5)</sup> Original notional value was \$39 million.

<sup>(6)</sup> Original notional value was \$300 million.

### GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The basis on which we estimate fair value is as follows:

Commercial mortgage loans. Based on recent transactions and/or discounted future cash flows, using current market rates. Given the limited availability of data related to transactions for similar instruments, we typically classify these loans as Level 3.

Restricted commercial mortgage loans. Based on recent transactions and/or discounted future cash flows, using current market rates. Given the limited availability of data related to transactions for similar instruments, we typically classify these loans as Level 3.

Other invested assets. Based on comparable market transactions, discounted future cash flows, quoted market prices and/or estimates using the most recent data available for the related instrument. Primarily represents short-term investments and limited partnerships accounted for under the cost method. The fair value of short-term investments typically does not include significant unobservable inputs and approximate our amortized cost basis. As a result, short-term investments are classified as Level 2. Cost method limited partnerships typically include significant unobservable inputs as a result of being relatively illiquid with limited market activity for similar instruments and are classified as Level 3.

Long-term borrowings. We utilize available market data when determining fair value of long-term borrowings issued in the U.S. and Canada, which includes data on recent trades for the same or similar financial instruments. Accordingly, these instruments are classified as Level 2 measurements. In cases where market data is not available such as our Australian borrowings, we use broker quotes for which we consider the valuation methodology utilized by the third party, but the valuation typically includes significant unobservable inputs. Accordingly, we classify these borrowings where fair value is based on our consideration of broker quotes as Level 3 measurements.

Non-recourse funding obligations. We use an internal model to determine fair value using the current floating rate coupon and expected life/final maturity of the instrument discounted using the floating rate index and current market spread assumption, which is estimated based on recent transactions for these instruments or similar instruments as well as other market information or broker provided data. Given these instruments are private and very little market activity exists, our current market spread assumption is considered to have significant unobservable inputs in calculating fair value and, therefore, results in the fair value of these instruments being classified as Level 3.

Borrowings related to securitization entities. Based on market quotes or comparable market transactions. Some of these borrowings are publicly traded debt securities and are classified as Level 2. Certain borrowings are not publicly traded and are classified as Level 3.

*Investment contracts.* Based on expected future cash flows, discounted at current market rates for annuity contracts or institutional products. Given the significant unobservable inputs associated with policyholder behavior and current market rate assumptions used to discount the expected future cash flows, we classify these instruments as Level 3 except for certain funding agreement-backed notes that are traded in the marketplace as a security and are classified as Level 2.

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## GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following represents our estimated fair value of financial assets and liabilities that are not required to be carried at fair value as of the dates indicated:

			June 30	, 2013		
	Notional	Carrying		Fair	value	
(Amounts in millions)	amount	amount	Total	Level 1	Level 2	Level 3
Assets:						
Commercial mortgage loans	\$ (1)	\$ 5,831	\$ 6,147	\$	\$	\$ 6,147
Restricted commercial mortgage loans	(1)	309	345			345
Other invested assets	(1)	275	287		164	123
Liabilities:						
Long-term borrowings	(1)	4,720	5,050		4,914	136
Non-recourse funding obligations	(1)	2,054	1,464			1,464
Borrowings related to securitization entities	(1)	243	261		204	57
Investment contracts	(1)	16,773	17,418		95	17,323
Other firm commitments:						
Commitments to fund limited partnerships	67					
Ordinary course of business lending commitments	131					

			December	,	value	
(Amounts in millions)	Notional amount	Carrying amount	Total	Level 1	Level 2	Level 3
Assets:	<b>u</b>		2000	20,011	20,012	22,020
Commercial mortgage loans	\$ (1)	\$ 5,872	\$ 6,378	\$	\$	\$ 6,378
Restricted commercial mortgage loans	(1)	341	389			389
Other invested assets	(1)	380	389		265	124
Liabilities:						
Long-term borrowings	(1)	4,776	4,950		4,800	150
Non-recourse funding obligations	(1)	2,066	1,462			1,462
Borrowings related to securitization entities	(1)	274	303		238	65
Investment contracts	(1)	18,280	19,526		1,009	18,517
Other firm commitments:						
Commitments to fund limited partnerships	64					
Ordinary course of business lending commitments	44					

<sup>(1)</sup> These financial instruments do not have notional amounts. *Recurring Fair Value Measurements* 

We have fixed maturity, equity and trading securities, derivatives, embedded derivatives, securities held as collateral, separate account assets and certain other financial instruments, which are carried at fair value. Below is a description of the valuation techniques and inputs used to determine fair value by class of instrument.

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### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Fixed maturity, equity and trading securities

The valuations of fixed maturity, equity and trading securities are determined using a market approach, income approach or a combination of the market and income approach depending on the type of instrument and availability of information.

We utilize certain third-party data providers when determining fair value. We consider information obtained from third-party pricing services (pricing services) as well as third-party broker provided prices, or broker quotes, in our determination of fair value. Additionally, we utilize internal models to determine the valuation of securities using an income approach where the inputs are based on third-party provided market inputs. While we consider the valuations provided by pricing services and broker quotes, management determines the fair value of our investment securities after considering all relevant and available information. We also use various methods to obtain an understanding of the valuation methodologies and procedures used by third-party data providers to ensure sufficient understanding to evaluate the valuation data received, including an understanding of the assumptions and inputs utilized to determine the appropriate fair value. For pricing services, we analyze the prices provided by our primary pricing services to other readily available pricing services and perform a detailed review of the assumptions and inputs from each pricing service to determine the appropriate fair value when pricing differences exceed certain thresholds. We also evaluate changes in fair value that are greater than 10% each month to further aid in our review of the accuracy of fair value measurements and our understanding of changes in fair value, with more detailed reviews performed by the asset managers responsible for the related asset class associated with the security being reviewed.

In general, we first obtain valuations from pricing services. If a price is not supplied by a pricing service, we will typically seek a broker quote. For certain private fixed maturity securities where we do not obtain valuations from pricing services, we utilize an internal model to determine fair value since transactions for identical securities are not readily observable and these securities are not typically valued by pricing services. For all securities, excluding certain private fixed maturity securities, if neither a pricing service nor broker quotes valuation is available, we determine fair value using internal models.

For pricing services, we obtain an understanding of the pricing methodologies and procedures for each type of instrument. In general, a pricing service does not provide a price for a security if sufficient information is not readily available to determine fair value or if such security is not in the specific sector or class covered by a particular pricing service. Given our understanding of the pricing methodologies and procedures of pricing services, the securities valued by pricing services are typically classified as Level 2 unless we determine the valuation process for a security or group of securities utilizes significant unobservable inputs, which would result in the valuation being classified as Level 3.

For private fixed maturity securities, we utilize an internal model to determine fair value and utilize public bond spreads by sector, rating and maturity to develop the market rate that would be utilized for a similar public bond. We then add an additional premium, which represents an unobservable input, to the public bond spread to adjust for the liquidity and other features of our private placements. We utilize the estimated market yield to discount the expected cash flows of the security to determine fair value. In certain instances, we utilize price caps for securities where the estimated market yield results in a valuation that may exceed the amount that would be received in a market transaction. We assign each security an internal rating to determine the appropriate public bond spread that should be utilized in the valuation. While we generally consider the public bond spreads by sector and maturity to be observable inputs, we evaluate the similarities of our private placement with the public bonds, any price caps utilized and whether external ratings are available for our private placement to determine whether the spreads utilized would be considered observable inputs. During the second quarter of 2012, we

### GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

began classifying private securities without an external rating as Level 3. In general, increases (decreases) in credit spreads will decrease (increase) the fair value for our fixed maturity securities. To determine the significance of unobservable inputs, we calculate the impact on the valuation from the unobservable input and will classify a security as Level 3 when the impact on the valuation exceeds 10%.

For broker quotes, we consider the valuation methodology utilized by the third party, but the valuation typically includes significant unobservable inputs. Accordingly, we classify the securities where fair value is based on our consideration of broker quotes as Level 3 measurements.

For remaining securities priced using internal models, we maximize the use of observable inputs but typically utilize significant unobservable inputs to determine fair value. Accordingly, the valuations are typically classified as Level 3.

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## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following tables summarize the primary sources of data considered when determining fair value of each class of fixed maturity securities as of the dates indicated:

(Amounts in millions)	Total	June 30 Level 1	, 2013 Level 2	Level 3
U.S. government, agencies and government-sponsored enterprises:				
Pricing services	\$ 5,043	\$	\$ 5,043	\$
Internal models	5			5
Total U.S. government, agencies and government-sponsored enterprises	5,048		5,043	5
Tax-exempt:				
Pricing services	262		262	
Total tax-exempt	262		262	
Government non-U.S.:				
Pricing services	2,239		2,239	
Internal models	8			8
Total government non-U.S.	2,247		2,239	8
U.S. corporate:				
Pricing services	21,927		21,927	
Broker quotes	213			213
Internal models	2,602		356	2,246
Total U.S. corporate	24,742		22,283	2,459
Corporate non-U.S.:				
Pricing services	12,551		12,551	
Broker quotes	229		ĺ	229
Internal models	1,838		221	1,617
Total corporate non-U.S.	14,618		12,772	1,846
Residential mortgage-backed:				
Pricing services	5,474		5,474	
Broker quotes	66			66
Internal models	50			50
Total residential mortgage-backed	5,590		5,474	116
Commercial mortgage-backed:				

Pricing services	2,801	2,801	
Broker quotes	7		7
Internal models	6		6
Total commercial mortgage-backed	2,814	2,801	13
Other asset-backed:			
Pricing services	1,666	1,666	
Broker quotes	988		988
Internal models	33		33
Total other asset-backed	2,687	1,666	1,021
Total fixed maturity securities	\$ 58,008	\$ \$ 52,540	\$ 5,468

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

(Amounts in millions)	Total	December 31, 2012 Level 1 Level 2	Level 3
U.S. government, agencies and government-sponsored enterprises:			
Pricing services	\$ 5,482	\$ \$ 5,482	\$
Internal models	9		9
Total U.S. government, agencies and government-sponsored enterprises	5,491	5,482	9
Tax-exempt:			
Pricing services	294	294	
Total tax-exempt	294	294	
Government non-U.S.:			
Pricing services	2,413	2,413	
Internal models	9		9
Total government non-U.S.	2,422	2,413	9
II.C. compared.			
U.S. corporate:	23,113	22 112	
Pricing services	· · · · · · · · · · · · · · · · · · ·	23,113	101
Broker quotes	121	• • •	121
Internal models	2,871	309	2,562
Total U.S. corporate	26,105	23,422	2,683
Corporate non-U.S.:			
Pricing services	13,635	13,635	
Broker quotes	75		75
Internal models	2,082	174	1,908
Total corporate non-U.S.	15,792	13,809	1,983
Residential mortgage-backed:	5 0 <b>2 4</b>	5.024	
Pricing services	5,924	5,924	
Broker quotes	98		98
Internal models	59		59
Total residential mortgage-backed	6,081	5,924	157
Commercial mortgage-backed:			
Pricing services	3,298	3,298	
Broker quotes	18		18
Internal models	17		17
Total commercial mortgage-backed	3,333	3,298	35

Other asset-backed:			
Pricing services	1,776	1,776	
Broker quotes	829		829
Internal models	38	3	35
Total other asset-backed	2,643	1,779	864
Total fixed maturity securities	\$ 62,161	\$ \$ 56,421	\$ 5,740

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following tables summarize the primary sources of data considered when determining fair value of equity securities as of the dates indicated:

		June 3	30, 2013	
(Amounts in millions)	Total	Level 1	Level 2	Level 3
Pricing services	\$ 323	\$ 319	\$ 4	\$
Broker quotes	1			1
Internal models	87			87
Total equity securities	\$ 411	\$ 319	\$ 4	\$ 88
(Amounts in millions)	Total	Decembe Level 1	er 31, 2012 Level 2	Level 3
Pricing services	\$ 419	\$ 417	\$ 2	\$
Broker quotes	3			3
Internal models	96			96
Total equity securities	\$ 518	\$ 417	\$ 2	\$ 99

The following tables summarize the primary sources of data considered when determining fair value of trading securities as of the dates indicated:

		June :	30, 2013	
(Amounts in millions)	Total	Level 1	Level 2	Level 3
Pricing services	\$ 253	\$	\$ 253	\$
Broker quotes	34			34
Total trading securities	\$ 287	\$	\$ 253	\$ 34

		Decembe	er 31, 2012	
(Amounts in millions)	Total	Level 1	Level 2	Level 3
Pricing services	\$ 480	\$	\$ 480	\$
Broker quotes	76			76
Total trading securities	\$ 556	\$	\$ 480	\$ 76

Restricted other invested assets related to securitization entities

We have trading securities related to securitization entities that are classified as restricted other invested assets and are carried at fair value. The trading securities represent asset-backed securities. The valuation for trading securities is determined using a market approach and/or an income approach depending on the availability of information. For certain highly rated asset-backed securities, there is observable market information for transactions of the same or similar instruments, which is provided to us by a third-party pricing service and is classified as Level 2. For certain securities that are not actively traded, we determine fair value after considering third-party broker provided prices or discounted expected cash flows using current yields for similar securities and classify these valuations as Level 3.

### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

Securities lending and derivative counterparty collateral

The fair value of securities held as collateral is primarily based on Level 2 inputs from market information for the collateral that is held on our behalf by the custodian. We determine fair value after considering prices obtained by third-party pricing services.

### Contingent consideration

We have certain contingent purchase price payments and receivables related to acquisitions and sales that are recorded at fair value each period. Fair value is determined using an income approach whereby we project the expected performance of the business and compare our projections of the relevant performance metric to the thresholds established in the purchase or sale agreement to determine our expected payments or receipts. We then discount these expected amounts to calculate the fair value as of the valuation date. We evaluate the underlying projections used in determining fair value each period and update these underlying projections when there have been significant changes in our expectations of the future business performance. The inputs used to determine the discount rate and expected payments or receipts are primarily based on significant unobservable inputs and result in the fair value of the contingent consideration being classified as Level 3. An increase in the discount rate or a decrease in expected payments or receipts will result in a decrease in the fair value of contingent consideration.

### Separate account assets

The fair value of separate account assets is based on the quoted prices of the underlying fund investments and, therefore, represents Level 1 pricing.

### Derivatives

We consider counterparty collateral arrangements and rights of set-off when evaluating our net credit risk exposure to our derivative counterparties. Accordingly, we are permitted to include consideration of these arrangements when determining whether any incremental adjustment should be made for both the counterparty s and our non-performance risk in measuring fair value for our derivative instruments. As a result of these counterparty arrangements, we determined that any adjustment for credit risk would not be material and we do not record any incremental adjustment for our non-performance risk or the non-performance risk of the derivative counterparty for our derivative assets or liabilities. We determine fair value for our derivatives using an income approach with internal models based on relevant market inputs for each derivative instrument. We also compare the fair value determined using our internal model to the valuations provided by our derivative counterparties with any significant differences or changes in valuation being evaluated further by our derivatives professionals that are familiar with the instrument and market inputs used in the valuation.

Interest rate swaps. The valuation of interest rate swaps is determined using an income approach. The primary input into the valuation represents the forward interest rate swap curve, which is generally considered an observable input, and results in the derivative being classified as Level 2. For certain interest rate swaps, the inputs into the valuation also include the total returns of certain bonds that would primarily be considered an observable input and result in the derivative being classified as Level 2. For certain other swaps, there are features that provide an option to the counterparty to terminate the swap at specified dates. The interest rate volatility input used to value these options would be considered a significant unobservable input and results in the fair value measurement of the derivative being classified as Level 3. These options to terminate the swap by the counterparty are based on forward interest rate swap curves and volatility. As interest rate volatility increases, our valuation of the derivative changes unfavorably.

### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

*Interest rate swaps related to securitization entities.* The valuation of interest rate swaps related to securitization entities is determined using an income approach. The primary input into the valuation represents the forward interest rate swap curve, which is generally considered an observable input, and results in the derivative being classified as Level 2.

*Inflation indexed swaps*. The valuation of inflation indexed swaps is determined using an income approach. The primary inputs into the valuation represent the forward interest rate swap curve, the current consumer price index and the forward consumer price index curve, which are generally considered observable inputs, and results in the derivative being classified as Level 2.

Foreign currency swaps. The valuation of foreign currency swaps is determined using an income approach. The primary inputs into the valuation represent the forward interest rate swap curve and foreign currency exchange rates, both of which are considered an observable input, and results in the derivative being classified as Level 2.

Credit default swaps. We have both single name credit default swaps and index tranche credit default swaps. For single name credit default swaps, we utilize an income approach to determine fair value based on using current market information for the credit spreads of the reference entity, which is considered observable inputs based on the reference entities of our derivatives and results in these derivatives being classified as Level 2. For index tranche credit default swaps, we utilize an income approach that utilizes current market information related to credit spreads and expected defaults and losses associated with the reference entities that comprise the respective index associated with each derivative. There are significant unobservable inputs associated with the timing and amount of losses from the reference entities as well as the timing or amount of losses, if any, that will be absorbed by our tranche. Accordingly, the index tranche credit default swaps are classified as Level 3. As credit spreads widen for the underlying issuers comprising the index, the change in our valuation of these credit default swaps will be unfavorable.

Credit default swaps related to securitization entities. Credit default swaps related to securitization entities represent customized index tranche credit default swaps and are valued using a similar methodology as described above for index tranche credit default swaps. We determine fair value of these credit default swaps after considering both the valuation methodology described above as well as the valuation provided by the derivative counterparty. In addition to the valuation methodology and inputs described for index tranche credit default swaps, these customized credit default swaps contain a feature that permits the securitization entity to provide the par value of underlying assets in the securitization entity to settle any losses under the credit default swap. The valuation of this settlement feature is dependent upon the valuation of the underlying assets and the timing and amount of any expected loss on the credit default swap, which is considered a significant unobservable input. Accordingly, these customized index tranche credit default swaps related to securitization entities are classified as Level 3. As credit spreads widen for the underlying issuers comprising the customized index, the change in our valuation of these credit default swaps will be unfavorable.

Equity index options. We have equity index options associated with various equity indices. The valuation of equity index options is determined using an income approach. The primary inputs into the valuation represent forward interest rate volatility and time value component associated with the optionality in the derivative, which are considered significant unobservable inputs in most instances. The equity index volatility surface is determined based on market information that is not readily observable and is developed based upon inputs received from several third-party sources. Accordingly, these options are classified as Level 3. As equity index volatility increases, our valuation of these options changes favorably.

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#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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*Financial futures*. The fair value of financial futures is based on the closing exchange prices. Accordingly, these financial futures are classified as Level 1. The period end valuation is zero as a result of settling the margins on these contracts on a daily basis.

*Equity return swaps*. The valuation of equity return swaps is determined using an income approach. The primary inputs into the valuation represent the forward interest rate swap curve and underlying equity index values, which are generally considered observable inputs, and results in the derivative being classified as Level 2.

Forward bond purchase commitments. The valuation of forward bond purchase commitments is determined using an income approach. The primary input into the valuation represents the current bond prices and interest rates, which are generally considered an observable input, and results in the derivative being classified as Level 2.

Other foreign currency contracts. We have certain foreign currency options classified as other foreign currency contracts. The valuation of foreign currency options is determined using an income approach. The primary inputs into the valuation represent the forward interest rate swap curve, foreign currency exchange rates, forward interest rate, foreign currency exchange rate volatility, foreign equity index volatility and time value component associated with the optionality in the derivative. As a result of the significant unobservable inputs associated with the forward interest rate, foreign currency exchange rate volatility and foreign equity index volatility inputs, the derivative is classified as Level 3. As foreign currency exchange rate volatility and foreign equity index volatility increases, the change in our valuation of these options will be favorable. We also have foreign currency forward contracts where the valuation is determined using an income approach. The primary inputs into the valuation represent the forward foreign currency exchange rates, which are generally considered observable inputs and results in the derivative being classified as Level 2.

### GMWB embedded derivatives

We are required to bifurcate an embedded derivative for certain features associated with annuity products and related reinsurance agreements where we provide a GMWB to the policyholder and are required to record the GMWB embedded derivative at fair value. The valuation of our GMWB embedded derivative is based on an income approach that incorporates inputs such as forward interest rates, equity index volatility, equity index and fund correlation, and policyholder assumptions such as utilization, lapse and mortality. In addition to these inputs, we also consider risk and expense margins when determining the projected cash flows that would be determined by another market participant. While the risk and expense margins are considered in determining fair value, these inputs do not have a significant impact on the valuation. We determine fair value using an internal model based on the various inputs noted above. The resulting fair value measurement from the model is reviewed by the product actuarial, risk and finance professionals each reporting period with changes in fair value also being compared to changes in derivatives and other instruments used to mitigate changes in fair value from certain market risks, such as equity index volatility and interest rates.

For GMWB liabilities, non-performance risk is integrated into the discount rate. Our discount rate used to determine fair value of our GMWB liabilities includes market credit spreads above U.S. Treasury rates to reflect an adjustment for the non-performance risk of the GMWB liabilities. As of June 30, 2013 and December 31, 2012, the impact of non-performance risk resulted in a lower fair value of our GMWB liabilities of \$60 million and \$89 million, respectively.

To determine the appropriate discount rate to reflect the non-performance risk of the GMWB liabilities, we evaluate the non-performance risk in our liabilities based on a hypothetical exit market transaction as there is no

### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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exit market for these types of liabilities. A hypothetical exit market can be viewed as a hypothetical transfer of the liability to another similarly rated insurance company which would closely resemble a reinsurance transaction. Another hypothetical exit market transaction can be viewed as a hypothetical transaction from the perspective of the GMWB policyholder. In determining the appropriate discount rate to incorporate non-performance risk of the GMWB liabilities, we also considered the impacts of state guarantees embedded in the related insurance product as a form of inseparable third-party guarantee. We believe that a hypothetical exit market participant would use a similar discount rate as described above to value the liabilities.

For equity index volatility, we determine the projected equity market volatility using both historical volatility and projected equity market volatility with more significance being placed on projected near-term volatility and recent historical data. Given the different attributes and market characteristics of GMWB liabilities compared to equity index options in the derivative market, the equity index volatility assumption for GMWB liabilities may be different from the volatility assumption for equity index options, especially for the longer dated points on the curve.

Equity index and fund correlations are determined based on historical price observations for the fund and equity index.

For policyholder assumptions, we use our expected lapse, mortality and utilization assumptions and update these assumptions for our actual experience, as necessary. For our lapse assumption, we adjust our base lapse assumption by policy based on a combination of the policyholder s current account value and GMWB benefit.

We classify the GMWB valuation as Level 3 based on having significant unobservable inputs, with equity index volatility and non-performance risk being considered the more significant unobservable inputs. As equity index volatility increases, the fair value of the GMWB liabilities will increase. Any increase in non-performance risk would increase the discount rate and would decrease the fair value of the GMWB liability. Additionally, we consider lapse and utilization assumptions to be significant unobservable inputs. An increase in our lapse assumption would decrease the fair value of the GMWB liability, whereas an increase in our utilization rate would increase the fair value.

We evaluate the inputs and methodologies used to determine fair value based on how we expect a market participant would determine exit value. As stated above, there is no exit market or market participants for the GMWB embedded derivatives. Accordingly, we evaluate our inputs and resulting fair value based on a hypothetical exit market and hypothetical market participants. A hypothetical exit market could be viewed as a transaction that would closely resemble reinsurance. While reinsurance transactions for this type of product are not an observable input, we consider this type of hypothetical exit market, as appropriate, when evaluating our inputs and determining that our inputs are consistent with that of a hypothetical market participant.

Fixed index annuity embedded derivatives

We offer fixed indexed annuity products where interest is credited to the policyholder s account balance based on equity index changes. This feature is required to be bifurcated as an embedded derivative and recorded at fair value. Fair value is determined using an income approach where the present value of the excess cash flows above the guaranteed cash flows is used to determine the value attributed to the equity index feature. The inputs used in determining the fair value include policyholder behavior (lapses and withdrawals), near-term equity index volatility, expected future interest credited, forward interest rates and an adjustment to the discount rate to incorporate non-performance risk and risk margins. As a result of our assumptions for policyholder behavior and

### GENWORTH FINANCIAL, INC.

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expected future interest credited being considered significant unobservable inputs, we classify these instruments as Level 3. As lapses and withdrawals increase, the value of our embedded derivative liability will decrease. As expected future interest credited decreases, the value of our embedded derivative liability will decrease.

Borrowings related to securitization entities

We record certain borrowings related to securitization entities at fair value. The fair value of these borrowings is determined using either a market approach or income approach, depending on the instrument and availability of market information. Given the unique characteristics of the securitization entities that issued these borrowings as well as the lack of comparable instruments, we determine fair value considering the valuation of the underlying assets held by the securitization entities and any derivatives, as well as any unique characteristics of the borrowings that may impact the valuation. After considering all relevant inputs, we determine fair value of the borrowings using the net valuation of the underlying assets and derivatives that are backing the borrowings. Accordingly, these instruments are classified as Level 3. Increases in the valuation of the underlying assets or decreases in the derivative liabilities will result in an increase in the fair value of these borrowings.

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## (Unaudited)

The following tables set forth our assets and liabilities by class of instrument that are measured at fair value on a recurring basis as of the dates indicated:

		June 3	0, 2013	
(Amounts in millions)	Total	Level 1	Level 2	Level
Assets				
nvestments:				
Fixed maturity securities:				
J.S. government, agencies and government-sponsored enterprises	\$ 5,048	\$	\$ 5,043	\$
Tax-exempt	262		262	
Government non-U.S.	2,247		2,239	
J.S. corporate	24,742		22,283	2,45
Corporate non-U.S.	14,618		12,772	1,84
Residential mortgage-backed	5,590		5,474	11
Commercial mortgage-backed	2,814		2,801	
Other asset-backed	2,687		1,666	1,02
Total fixed maturity securities	58,008		52,540	5,46
Equity securities	411	319	4	8
Other invested assets:				
Frading securities	287		253	3
Derivative assets:	207		233	•
nterest rate swaps	537		537	
Foreign currency swaps	3		3	
Credit default swaps	6		3	
Equity index options	13			
Equity return swaps	11		11	
Forward bond purchase commitments	5		5	
Other foreign currency contracts	4		4	
Total derivative assets	579		560	1
Securities lending collateral	163		163	
Derivatives counterparty collateral	289		289	
Total other invested assets	1,318		1,265	4
Restricted other invested assets related to securitization entities	392		199	19
teinsurance recoverable (1)	3			
eparate account assets	9,806	9,806		
otal assets	\$ 69,938	\$ 10,125	\$ 54,008	\$ 5,80
iabilities				
Policyholder account balances:				
GMWB embedded derivatives (2)	\$ 215	\$	\$	\$ 2

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Fixed index annuity embedded derivatives	44	4
Total policyholder account balances	259	25
Derivative liabilities:		
Interest rate swaps	299	299
Interest rate swaps related to securitization entities	16	16
Inflation indexed swaps	70	70
Credit default swaps related to securitization entities	80	8
Equity index options	1	
Other foreign currency contracts	2	2
Total derivative liabilities	468	387 8
Borrowings related to securitization entities	74	7
Total liabilities	\$ 801 \$	\$ 387 \$ 41

 <sup>(1)</sup> Represents embedded derivatives associated with the reinsured portion of our GMWB liabilities.
 (2) Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.

## GENWORTH FINANCIAL, INC.

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(Amounts in millions)	Total	December Level 1	31, 2012 Level 2	Level 3
Assets				
Investments:				
Fixed maturity securities:				
U.S. government, agencies and government-sponsored enterprises	\$ 5,491	\$	\$ 5,482	\$ 9
Tax-exempt	294		294	
Government non-U.S.	2,422		2,413	9
U.S. corporate	26,105		23,422	2,683
Corporate non-U.S.	15,792		13,809	1,983
Residential mortgage-backed	6,081		5,924	157
Commercial mortgage-backed	3,333		3,298	35
Other asset-backed	2,643		1,779	864
Total fixed maturity securities	62,161		56,421	5,740
Equity securities	518	417	2	99
Other invested assets:				
Trading securities	556		480	76
Derivative assets:	330		400	70
Interest rate swaps	1,029		1,027	2
Foreign currency swaps	34		34	<u> </u>
Credit default swaps	8		1	7
Equity index options	25		1	25
Forward bond purchase commitments	53		53	23
Total derivative assets	1,149		1,115	34
Securities lending collateral	187		187	
Derivatives counterparty collateral	261		261	
Total other invested assets	2,153		2,043	110
Restricted other invested assets related to securitization entities	393		199	194
Other assets (1)	9			9
Reinsurance recoverable (2)	10			10
Separate account assets	9,937	9,937		
Total assets	\$ 75,181	\$ 10,354	\$ 58,665	\$ 6,162
Liabilities				
Policyholder account balances:				
GMWB embedded derivatives (3)	\$ 350	\$	\$	\$ 350
Fixed index annuity embedded derivatives	27			27
Total policyholder account balances	377			377
Derivative liabilities:				
Interest rate swaps	307		307	
Interest rate swaps related to securitization entities	27		27	

Inflation indexed swaps	105	105	
Foreign currency swaps	1	1	
Credit default swaps	1		1
Credit default swaps related to securitization entities	104		104
Equity return swaps	8	8	
Total derivative liabilities	553	448	105
Borrowings related to securitization entities	62		62
Total liabilities	\$ 992 \$	\$ 448	\$ 544

<sup>(1)</sup> Represents contingent receivables associated with recent business dispositions.

<sup>(2)</sup> Represents embedded derivatives associated with the reinsured portion of our GMWB liabilities.

<sup>(3)</sup> Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.

### GENWORTH FINANCIAL, INC.

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We review the fair value hierarchy classifications each reporting period. Changes in the observability of the valuation attributes may result in a reclassification of certain financial assets or liabilities. Such reclassifications are reported as transfers between levels at the beginning fair value for the reporting period in which the changes occur. Given the types of assets classified as Level 1, which primarily represents mutual fund investments, we typically do not have any transfers between Level 1 and Level 2 measurement categories and did not have any such transfers during any period presented.

Our assessment of whether or not there were significant unobservable inputs related to fixed maturity securities was based on our observations obtained through the course of managing our investment portfolio, including interaction with other market participants, observations related to the availability and consistency of pricing and/or rating, and understanding of general market activity such as new issuance and the level of secondary market trading for a class of securities. Additionally, we considered data obtained from third-party pricing sources to determine whether our estimated values incorporate significant unobservable inputs that would result in the valuation being classified as Level 3.

The following tables present additional information about assets measured at fair value on a recurring basis and for which we have utilized significant unobservable (Level 3) inputs to determine fair value as of or for the dates indicated:

(Amounts in millions) Fixed maturity securities:	_	nce of il 1,In	unr g (le	realized and ealized gains osses) Included in in ne OCI	Purchases	Sales	Issua	ncesSettlements	into Level	Transfer out of Level 3	Ending balance as of June 30, 2013	Total gains (losses) included in net income attributable to assets still held
U.S. government, agencies and												
government- sponsored enterprises	\$	5	\$	\$	\$	\$	\$	\$	\$	\$	\$ 5	\$
Government non-U.S.		8									8	
U.S. corporate (1)	2	,644	6	(49)	37	(24)		(185)	50	(20)	2,459	5
Corporate non-U.S.	1	,970		(37)	16	(19)		(84)			1,846	
Residential mortgage-backed		130	(1)			(5)		(8)			116	1
Commercial mortgage-backed		26	(2)	1				(16)	4		13	(1)
Other asset-backed (1)		951	4	4	59			(41)	44		1,021	3
Total fixed maturity securities	5	,734	7	(81)	112	(48)		(334)	98	(20)	5,468	8
Equity securities		92	2	(1)	1	(6)					88	
Other invested assets:												
Trading securities		67	4			(29)		(8)			34	
Derivative assets:						` ′		` '				
Interest rate swaps		1	(1)									(1)
Credit default swaps		7	1					(2)			6	1
Equity index options		17	(2)		7			(9)			13	(1)

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Total derivative assets	25	(2)		7			(11)				19	(1)
Total other invested assets	92	2		7	(29)		(19)				53	(1)
Restricted other invested assets related to												
securitization entities	199	(6)									193	(6)
Other assets (2)	10	(1)					(9)					
Reinsurance recoverable (3)	6	(3)					` '				3	(3)
Total Level 3 assets	\$ 6,133	\$ 1	\$ (82)	\$ 120	\$ (83)	\$ \$	(362)	\$ 98	\$ (20)	\$ :	5,805	\$ (2)

<sup>(1)</sup> The transfers into and out of Level 3 were primarily related to private fixed rate U.S. corporate and structured securities. For private fixed rate U.S. corporate securities, the transfers into and out of Level 3 resulted from a change in the observability of the additional premium to the public bond spread to adjust for the liquidity and other features of our private placements and resulted in unobservable inputs having a significant impact on certain valuations for transfers in or no longer having significant impact on certain valuations for transfers out. For structured securities, the transfers into and out of Level 3 were attributable to the changes in the observability of inputs used in the valuation as a result of liquidity or marketability of certain instruments that had a significant impact on the primary pricing source used to value the instruments.

<sup>(2)</sup> Represents contingent receivables associated with recent business dispositions.

<sup>(3)</sup> Represents embedded derivatives associated with the reinsured portion of our GMWB liabilities.

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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		realiz unre ga (los	otal ed and alized iins sses)										Total gains (losses) included in net income
	Beginning balance								Tra	nsfer	Transfer	balance	attributable to
	as of I	ncluded ]		d						nto	out of	as of	assets
(A 4- i 11i)	April 1,	net	in	Purchase	- C-1	T		41		evel 3	Level	June 30,	still
(Amounts in millions) Fixed maturity securities:	2012	income	OCI	Purchase	s Sales	ISSU	ancesei	tiements	i	3	3	2012	held
U.S. government, agencies and													
government-sponsored enterprises	\$ 1	\$	\$	\$	\$	\$	\$		\$	9	\$	\$ 10	\$
Government non-U.S.	9		Ф	Ф	Ф	ф	Ф		Ф	9	Þ	ş 10 9	Ф
U.S. corporate (1)	2,430		18					(27)		540	(114)	2,849	2
Corporate non-U.S(1)	1,609		(2		(12)			(11)		331	(73)	1,864	2
Residential mortgage-backed	95		4		(12)	,		(9)		28	(13)	1,804	(1)
Commercial mortgage-backed	40		4	3				(9)		20	(7)	33	(1)
Other asset-backed	419			140	(2)			(22)		61	(1)	597	1
Other asset-backed	419	1		140	(2)	,		(22)		01		397	1
Total fixed maturity securities	4,603		20	167	(14)	)		(69)		969	(194)	5,482	2
Equity securities	95			5	(4)	)						96	
Other invested assets:													
Trading securities	286				(7)	)		(9)		4		274	2
Derivative assets:					( )			(-)					
Interest rate swaps	4							(1)				3	
Credit default swaps	3							(1)				2	
Equity index options	18			3								27	6
Other foreign currency contracts	2							(1)					(1)
,		(-)						(-)					(-)
Total derivative assets	27	5		3				(3)				32	5
Total other invested assets	313	5		3	(7)	)		(12)		4		306	7
Restricted other invested assets related to securitization entities	181	11		100	(100)	)						192	7
Other assets (2)	131	1		100	(100)		16					17	1
Reinsurance recoverable (3)	6						1					15	8
Total Level 3 assets	\$ 5,198	\$ 25	\$ 20	\$ 275	\$ (125)	\$	17 \$	(81)	\$	973	\$ (194)	\$ 6,108	\$ 25

<sup>(1)</sup> The transfers into and out of Level 3 were primarily related to private fixed rate U.S. corporate and corporate non-U.S. securities and resulted from a change in the observability of the additional premium to the public bond spread to adjust for the liquidity and other features of our private placements and resulted in unobservable inputs having a significant impact on certain valuations for transfers in or no longer having significant impact on certain valuations for transfers out. During the second quarter of 2012, we began classifying private securities without an external rating as Level 3, which resulted in a significant number of

securities being transferred into Level 3.

- (2) Represents contingent receivables associated with recent business dispositions.
- (3) Represents embedded derivatives associated with the reinsured portion of our GMWB liabilities.

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## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

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The following tables present additional information about assets measured at fair value on a recurring basis and for which we have utilized significant unobservable (Level 3) inputs to determine fair value as of or for the dates indicated:

(Amounts in millions)	Beginnin balance as of January 2013	ng e In 1,	Cotal rea unrea gai (los cluded in net income	alized ins ses) Include in	ed	urchases.	Sales	Issu	ıance	Sett		i L	ansfer into .evel 3	0	ansfer ut of .evel 3	Endii balan as o June 3 2013	ng at ce f 30,	Tot gai: (loss Inclu in r inco tribu to asso sti hel	ns ses) ided net ome itable otets
Fixed maturity securities:													_						
U.S. government, agencies and																			
government-sponsored enterprises	\$ 9	9	\$	\$		\$	\$	\$		\$	(4)	\$		\$		\$	5	\$	
Government non-U.S.		9	Ψ	Ψ		Ψ	Ψ	Ψ		Ψ	(1)	Ψ		Ψ		Ψ	8	Ψ	
U.S. corporate (1)	2,683	-	8	(31	1	93	(121)				(236)		112		(49)	2,4			4
Corporate non-U.S(1)	1,983		1	(28		69	(121)				(107)		112		(53)	1,8			1
					/	09	. /				` /								1
Residential mortgage-backed	157		(2)	1			(5)				(19)		0		(16)		16		(2)
Commercial mortgage-backed	35		(4)	(1	-	404					(26)		9				13		(3)
Other asset-backed (1)	864	4	3	15	)	124	(44)				(71)		130			1,02	21		3
Total fixed maturity securities	5,740	0	6	(44	(1	286	(189)				(464)		251		(118)	5,40	68		5
Equity securities	99	9	2	(1	1)	1	(13)									:	88		
Other invested assets:																			
Trading securities	70	6	7				(40)				(9)						34		2
Derivative assets:																			
Interest rate swaps	2	2	(1)								(1)								(1)
Credit default swaps		7	4								(5)						6		3
Equity index options	25		(17)			14					(9)						13		(16)
Equity made options			(17)			1.					(2)								(10)
Total derivative assets	34	4	(14)			14					(15)						19		(14)
Total other invested assets	110	0	(7)			14	(40)				(24)					:	53		(12)
Restricted other invested assets related to																			
securitization entities	194	4	(1)													10	93		(1)
Other assets (2)		9	(1)								(9)					1.	, ,		(1)
Reinsurance recoverable (3)	10		(8)						1		(9)						3		(8)
remodiance recoverable (9)	10	U	(0)						1								5		(0)
Total Level 3 assets	\$ 6,162	2	\$ (8)	\$ (45	5)	\$ 301	\$ (242)	\$	1	\$	(497)	\$	251	\$	(118)	\$ 5,80	05	\$	(16)

- (1) The transfers into and out of Level 3 were primarily related to private fixed rate U.S. corporate and corporate non-U.S. securities. For private fixed rate U.S. corporate and corporate non-U.S. securities, the transfers into and out of Level 3 resulted from a change in the observability of the additional premium to the public bond spread to adjust for the liquidity and other features of our private placements and resulted in unobservable inputs having a significant impact on certain valuations for transfers in or no longer having significant impact on certain valuations for transfers out. For structured securities, the transfers into and out of Level 3 were attributable to the changes in the observability of inputs used in the valuation as a result of liquidity or marketability of certain instruments that had a significant impact on the primary pricing source used to value the instruments.
- (2) Represents contingent receivables associated with recent business dispositions.
- (3) Represents embedded derivatives associated with the reinsured portion of our GMWB liabilities.

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## GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

			alized an zed gains sses)								Total gains (losses) included
(Amounts in millions)	Beginning balance I as of January 1, 2012	ncluded net	Include in	d Purchases	Sales	Issuance	Settlements	Transfer into s Level 3	Transfer out of Level 3	0	in net income (loss) ittributable to assets still held
Fixed maturity securities:											
U.S. government, agencies and	Ф 12	ф	ф	<b>.</b>	ф	ф	ф	Φ 0	Φ (10)	Φ 10	ф
government-sponsored enterprises	\$ 13	\$	\$	\$	\$	\$	\$	\$ 9	\$ (12)		\$
Government non-U.S.	10						(1)			9	
U.S. corporate (1)	2,511	3	29	30	(18)		(37)	689	(358)	2,849	6
Corporate non-U.S(1)	1,284		11	83	(12)		(39)	684	(147)	1,864	1
Residential mortgage-backed	95	(1)		3			(14)	30		120	(1)
Commercial mortgage-backed	39		2				(1)		(7)	33	
Other asset-backed	271	1	7	210	(22)		(35)	165		597	1
Total fixed maturity securities	4,223	3	56	326	(52)		(127)	1,577	(524)	5,482	7
Equity securities	98	1	(2)	5	(6)					96	
Other invested assets:											
Trading securities	264	5		24	(7)		(16)	4		274	7
Derivative assets:											
Interest rate swaps	5						(2)			3	
Credit default swaps		4					(2)			2	4
Equity index options	39	(29)		17						27	(25)
Other foreign currency contracts	9	(11)		3			(1)				(11)
Total derivative assets	53	(36)		20			(5)			32	(32)
Total other invested assets	317	(31)		44	(7)		(21)	4		306	(25)
Restricted other invested assets related to securitization entities	176	16		100	(100)		,			192	12
Other assets (2)		1				16				17	1
Reinsurance recoverable (3)										1.5	(2)
	16	(3)				2				15	(3)

<sup>(1)</sup> The transfers into and out of Level 3 were primarily related to private fixed rate U.S. corporate and corporate non-U.S. securities and resulted from a change in the observability of the additional premium to the public bond spread to adjust for the liquidity and other features of our private placements and resulted in unobservable inputs having a significant impact on certain valuations for transfers in or no longer having significant impact on certain valuations for transfers out. During the second quarter of 2012, we began classifying private securities without an external rating as Level 3, which resulted in a significant number of

securities being transferred into Level 3.

The following table presents the gains and losses included in net income from assets measured at fair value on a recurring basis and for which we have utilized significant unobservable (Level 3) inputs to determine fair value and the related income statement line item in which these gains and losses were presented for the periods indicated:

	Three mon June		Six mont	
(Amounts in millions)	2013	2012	2013	2012
Total realized and unrealized gains (losses) included in net income:				
Net investment income	\$ 11	\$ (2)	\$ 20	\$ 14
Net investment gains (losses)	(10)	27	(28)	(27)
Total	\$ 1	\$ 25	\$ (8)	\$ (13)
Total gains (losses) included in net income attributable to assets still held:				
Net investment income	\$ 10	\$ (2)	\$ 17	\$ 13
Net investment gains (losses)	(12)	27	(33)	(21)
Total	\$ (2)	\$ 25	\$ (16)	\$ (8)

<sup>(2)</sup> Represents contingent receivables associated with recent business dispositions.

<sup>(3)</sup> Represents embedded derivatives associated with the reinsured portion of our GMWB liabilities.

## GENWORTH FINANCIAL, INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The amount presented for unrealized gains (losses) included in net income for available-for-sale securities represents impairments and accretion on certain fixed maturity securities.

The following tables present additional information about liabilities measured at fair value on a recurring basis and for which we have utilized significant unobservable (Level 3) inputs to determine fair value as of or for the dates indicated:

(Amounts in millions) Policyholder account balances:	ba a Ap		los	nd alized ins) ses Include n in	ed	hase	sSales	s Issu	ance	ettlem	Transfer into Level	Fransfer out of Level 3	ba a Ju	nding a lance s of ne 30, 013	(ga lo incl in (inc ttril liab	dotal ains) osses luded a net come) butable to oilities still
GMWB embedded derivatives (1)	\$	272	\$ (66)	\$	\$		\$	\$	9	\$	\$	\$	\$	215	\$	(68)
Fixed index annuity embedded derivatives (2)	Ψ	34	1	Ψ	Ψ		Ψ	Ψ	9	Ψ	Ψ	Ψ	Ψ	44	Ψ	1
Total policyholder account balances		306	(65)						18					259		(67)
Derivative liabilities:																
Credit default swaps related to securitization entities		97	(18)			1								80		(18)
Equity index options		1												1		
Total derivative liabilities		98	(18)			1								81		(18)
Borrowings related to securitization entities		71	3											74		3
Total Level 3 liabilities	\$	475	\$ (80)	\$	\$	1	\$	\$	18	\$	\$	\$	\$	414	\$	(82)

<sup>(2)</sup> Represents the embedded derivatives associated with our fixed index annuity liabilities.

(Amounts in millions)	Beginning	Total realized	PurchasesSales IssuanceSettlement	Transfer	Transfe	r Ending	Total
	balance	and		into	out	balance	(gains)
	as of	unrealized		Level	of	as of	losses
	April 1,	(gains)		3	Level	June 30,	
	2012 In	losses cluded i <b>l</b> nclude	d		3	2012	in net
		t (income) in	<b>u</b>				(income)
		OCI				1	attributable
							to

<sup>(1)</sup> Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.

									S	oilities still seld
Policyholder account balances:										
GMWB embedded derivatives (1)	\$ 287	\$ 158	\$ \$	\$ \$	8	\$ \$	\$ \$	453	\$	157
Fixed index annuity embedded derivatives (2)	6	(1)			5			10		(1)
Total policyholder account balances	293	157			13			463		156
Derivative liabilities:										
Credit default swaps	23	18				(4)		37		15
Credit default swaps related to securitization entities	147	8						155		8
Total derivative liabilities	170	26				(4)		192		23
Borrowings related to securitization entities	55	2						57		2
Total Level 3 liabilities	\$ 518	\$ 185	\$ \$	\$ \$	13	\$ (4) \$	\$ \$	712	\$	181

<sup>(1)</sup> Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.

<sup>(2)</sup> Represents the embedded derivatives associated with our fixed index annuity liabilities.

## GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following tables present additional information about liabilities measured at fair value on a recurring basis and for which we have utilized significant unobservable (Level 3) inputs to determine fair value as of or for the dates indicated:

(Amounts in millions)	ba a Jan	• /		nd alized ans) ses Include n in	hases	Sales	Issu	ances	Settlemer	Transfer into Level	Transfer out of Level 3	Ending balance as of June 30, 2013	lo incl (in attri	l (gains) osses uded in net come) butable to bilities ll held
Policyholder account balances:														
GMWB embedded derivatives (1)	\$	350	\$ (153)	\$	\$	\$	\$	18	\$	\$	\$	\$ 215	\$	(151)
Fixed index annuity embedded derivatives		27	4					13				44		4
Total policyholder account balances		377	(149)					31				259		(147)
Derivative liabilities:														
Credit default swaps		1	(1)											(1)
Credit default swaps related to securitization entities Equity index options		104	(26)		2							80 1		(26)
Total derivative liabilities		105	(26)		2							81		(26)
Borrowings related to securitization entities		62	12									74		12
Total Level 3 liabilities	\$	544	\$ (163)	\$	\$ 2	\$	\$	31	\$	\$	\$	\$ 414	\$	(161)

<sup>(1)</sup> Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.

		Total realized and unrealized						Total (gains) losses
		(gains) losses						included in net
	Beginnin	g				Transfer	Ending	(income) attributable
	balance	!			Transfer	out	balance	to
	as of	Include	d		into	of	as of	liabilities
	January	<b>L</b> ncluded in in			Level	Level	June 30,	still
(Amounts in millions)	2012	net (income) OCI	<b>Purchases Sales</b>	IssuancesSettlements	3	3	2012	held
Policyholder account balances:								

GMWB embedded derivatives (1)	\$ 492	\$ (56)	\$ \$		\$ \$	17	\$	\$ \$	\$ 453	\$ (53)
Fixed index annuity embedded derivatives	4	1				5			10	1
Total policyholder account balances	496	(55)				22			463	(52)
Derivative liabilities:										
Credit default swaps	57	(18)		2			(4)		37	(21)
Credit default swaps related to securitization entities	177	(23)		1					155	(23)
Total derivative liabilities	234	(41)		3			(4)		192	(44)
Borrowings related to securitization entities	48	9							57	9
Total Level 3 liabilities	\$ 778	\$ (87)	\$ \$	3	\$ \$	22	\$ (4)	\$ \$	\$ 712	\$ (87)

<sup>(1)</sup> Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.

### GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following table presents the gains and losses included in net (income) from liabilities measured at fair value on a recurring basis and for which we have utilized significant unobservable (Level 3) inputs to determine fair value and the related income statement line item in which these gains and losses were presented for the periods indicated:

		onths ended ne 30,	Six months ended June 30,			
(Amounts in millions)	2013	2012	2013	2012		
Total realized and unrealized (gains) losses included in net						
(income):						
Net investment income	\$	\$	\$	\$		
Net investment (gains) losses	(80)	185	(163)	(87)		
Total	\$ (80)	\$ 185	\$ (163)	\$ (87)		
Total (gains) losses included in net (income) attributable to liabilities still held:						
Net investment income	\$	\$	\$	\$		
Net investment (gains) losses	(82)	181	(161)	(87)		
Total	\$ (82)	\$ 181	\$ (161)	\$ (87)		
i otai	φ (02)	Ф 101	φ(101)	φ (01)		

Purchases, sales, issuances and settlements represent the activity that occurred during the period that results in a change of the asset or liability but does not represent changes in fair value for the instruments held at the beginning of the period. Such activity primarily consists of purchases, sales and settlements of fixed maturity, equity and trading securities and purchases, issuances and settlements of derivative instruments.

Issuances and settlements presented for policyholder account balances represent the issuances and settlements of embedded derivatives associated with our GMWB liabilities where: issuances are characterized as the change in fair value associated with the product fees recognized that are attributed to the embedded derivative to equal the expected future benefit costs upon issuance and settlements are characterized as the change in fair value upon exercising the embedded derivative instrument, effectively representing a settlement of the embedded derivative instrument. We have shown these changes in fair value separately based on the classification of this activity as effectively issuing and settling the embedded derivative instrument with all remaining changes in the fair value of these embedded derivative instruments being shown separately in the category labeled included in net (income) in the tables presented above.

### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

Certain classes of instruments classified as Level 3 are excluded below as a result of not being material or due to limitations in being able to obtain the underlying inputs used by certain third-party sources, such as broker quotes, used as an input in determining fair value. The following table presents a summary of the significant unobservable inputs used for certain fair value measurements that are based on internal models and classified as Level 3 as of June 30, 2013:

					Range	
(Amounts in millions)	Valuation technique	Fair value		Unobservable input	(weighted-average)	
Assets						
Fixed maturity securities:						
U.S. corporate	Matrix pricing	\$	2,246	Credit spreads	62bps - 800bps (196bps)	
Corporate non-U.S.	Matrix pricing		1,617	Credit spreads	83bps - 407bps (169bps)	
Derivative assets:						
Credit default swaps (1)	Discounted cash flows		6	Credit spreads	6bps - 99bps (49bps)	
Equity index options	Discounted cash flows		13	Equity index volatility	23% - 43% (33%)	
Liabilities						
Policyholder account balances:				Withdrawal utilization rate	% - 98%	
				Lapse rate	% - 25%	
				Non-performance risk		
GMWB embedded derivatives (2)				(credit spreads)		
					50bps - 90bps (75bps)	
	Stochastic cash flow model		215	Equity index volatility	17% - 25% (22%)	
Fixed index annuity embedded derivatives				Expected future		
	Option budget method		44	interest credited	1% - 4% (2%)	
Derivative liabilities:						
Equity index options	Discounted cash flows		1	Equity index volatility	25%	

- (1) Unobservable input valuation based on the current market credit default swap premium.
- (2) Represents embedded derivatives associated with our GMWB liabilities, excluding the impact of reinsurance.

## (7) Commitments and Contingencies

## (a) Litigation

We face the risk of litigation and regulatory investigations and actions in the ordinary course of operating our businesses, including the risk of class action lawsuits. Our pending legal and regulatory actions include proceedings specific to us and others generally applicable to business practices in the industries in which we operate. In our insurance operations, we are, have been, or may become subject to class actions and individual suits alleging, among other things, issues relating to sales or underwriting practices, increases to in-force long-term care insurance premiums, payment of contingent or other sales commissions, claims payments and procedures, product design, product disclosure, administration, additional premium charges for premiums paid on a periodic basis, denial or delay of benefits, charging excessive or impermissible fees on products, recommending unsuitable products to customers, our pricing structures and business practices in our mortgage insurance businesses, such as captive reinsurance arrangements with lenders and contract underwriting services, violations of the Real Estate Settlement and Procedures Act of 1974 ( RESPA ) or related state anti-inducement laws, and mortgage insurance policy rescissions and curtailments, and breaching fiduciary or other duties to customers, including but not limited to breach of customer information. Plaintiffs in class action and other lawsuits against us may seek very large or indeterminate amounts which may remain unknown for substantial periods of time. In our investment-related operations, we are subject to litigation involving commercial disputes with counterparties. We are also subject to litigation arising out of our general business activities such as our contractual and employment relationships. In addition, we are also subject to

various regulatory inquiries, such as

### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

information requests, subpoenas, books and record examinations and market conduct and financial examinations from state, federal and international regulators and other authorities. A substantial legal liability or a significant regulatory action against us could have an adverse effect on our business, financial condition and results of operations. Moreover, even if we ultimately prevail in the litigation, regulatory action or investigation, we could suffer significant reputational harm, which could have an adverse effect on our business, financial condition or results of operations.

As previously disclosed, in January 2012, we, along with other mortgage insurance companies, received an information request from the Consumer Financial Protection Bureau ( CFPB ) requesting information from our U.S. mortgage insurance subsidiaries with respect to reinsurance arrangements, including captive reinsurance transactions, as part of the CFPB s review of such arrangements in the mortgage insurance industry. The CFPB further sent to us and other mortgage insurance companies a Civil Investigative Demand, dated June 20, 2012 (the CFPB Demand ), seeking production of specified documents and responses to questions set forth in the CFPB Demand. In April 2013, Genworth Mortgage Insurance Corporation ( GEMICO ), our principal U.S. mortgage insurance subsidiary, and other mortgage insurance companies agreed to settle with the CFPB to end the agency s review. As part of the settlement, GEMICO (and its affiliates, officers, employees and certain other related parties) are enjoined from entering into or revising certain reinsurance arrangements and violating any provisions of RESPA for a period of 10 years and GEMICO paid approximately \$4 million.

As previously disclosed, beginning in December 2011 and continuing through January 2013, one of our U.S. mortgage insurance subsidiaries was named along with several other mortgage insurance participants and mortgage lenders as a defendant in twelve putative class action lawsuits alleging that certain captive reinsurance arrangements were in violation of RESPA. The *Barlee* case was dismissed by the Court with prejudice as to our subsidiary and certain other defendants on February 27, 2013. In the *Riddle* case, the defendants motion to dismiss was denied, but the Court limited discovery at this stage to issues surrounding the statute of limitations. The *Manners* case was voluntarily dismissed by the plaintiffs in March 2013. In the *Moriba BA* case, the Court denied defendants motion to dismiss by order dated June 26, 2013. In the *White* case, plaintiffs filed a second amended complaint to address the deficiencies that the Court identified in previously dismissing the action. On July 22, 2013, our mortgage insurance subsidiary moved to dismiss the second amended complaint. In the *Hill* case, the defendants motion to dismiss was denied on June 27, 2013, but the Court limited discovery at this stage to issues surrounding the statute of limitations. In the *Samp* and *Orange* cases, the plaintiffs have appealed the dismissals to the U.S. Court of Appeals for the Ninth Circuit. The *Menichino* case was dismissed by the Court without prejudice as to our subsidiary and certain other defendants on July 19, 2013. In the *Riddle* case, on July 19, 2013, we moved for summary judgment dismissing the case. We intend to vigorously defend the remaining actions.

As previously disclosed, in April 2012, two of our U.S. mortgage insurance subsidiaries were named as respondents in two arbitrations, one brought by Bank of America, N.A. and one brought by Countrywide Home Loans, Inc. and Bank of America, N.A. as claimants. Claimants allege breach of contract and breach of the covenant of good faith and fair dealing, and seek a declaratory judgment relating to our subsidiaries mortgage insurance claims handling practices in connection with denying, curtailing or rescinding coverage of mortgage insurance. Claimants and our subsidiaries are engaged in settlement negotiations regarding a potential resolution of certain, and potentially all, aspects of the disputes.

At this time, we cannot determine or predict the ultimate outcome of any of the pending legal and regulatory matters specifically identified above or the likelihood of potential future legal and regulatory matters against us. In light of the inherent uncertainties involved in these matters, no amounts have been accrued. We also are not able to provide an estimate or range of possible losses related to these matters.

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#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### (b) Commitments

As of June 30, 2013, we were committed to fund \$67 million in limited partnership investments, \$128 million in U.S. commercial mortgage loans and \$3 million in private placement investments.

#### (8) Segment Information

We currently operate through three divisions: U.S. Life Insurance, Global Mortgage Insurance and Corporate and Other. Under these divisions, there are five operating business segments. The U.S. Life Insurance Division includes the U.S. Life Insurance segment. The Global Mortgage Insurance Division includes the International Mortgage Insurance and U.S. Mortgage Insurance segments. The Corporate and Other Division includes the International Protection and Runoff segments and Corporate and Other activities. Our operating business segments are as follows: (1) U.S. Life Insurance, which includes our life insurance, long-term care insurance and fixed annuities businesses; (2) International Mortgage Insurance, which includes mortgage insurance-related products and services; (3) U.S. Mortgage Insurance, which includes mortgage insurance business; and (5) Runoff, which includes the results of non-strategic products which are no longer actively sold. Our non-strategic products primarily include our variable annuity, variable life insurance, institutional, corporate-owned life insurance and other accident and health insurance products. Institutional products consist of: funding agreements, FABNs and GICs.

We also have Corporate and Other activities which include debt financing expenses that are incurred at the Genworth Holdings holding company level, unallocated corporate income and expenses, eliminations of inter-segment transactions and the results of other businesses that are managed outside of our operating segments. Effective April 1, 2013 (immediately prior to the holding company reorganization), Genworth Holdings completed the sale of its reverse mortgage business (which had been part of Corporate and Other activities) for total proceeds of \$22 million. The gain on the sale was not significant.

We use the same accounting policies and procedures to measure segment income (loss) and assets as our consolidated net income (loss) and assets. Our chief operating decision maker evaluates segment performance and allocates resources on the basis of net operating income (loss). We define net operating income (loss) as income (loss) from continuing operations excluding the after-tax effects of income attributable to noncontrolling interests, net investment gains (losses), goodwill impairments, gains (losses) on the sale of businesses and infrequent or unusual non-operating items. We exclude net investment gains (losses) and infrequent or unusual non-operating items because we do not consider them to be related to the operating performance of our segments and Corporate and Other activities. A component of our net investment gains (losses) is the result of impairments, the size and timing of which can vary significantly depending on market credit cycles. In addition, the size and timing of other investment gains (losses) can be subject to our discretion and are influenced by market opportunities, as well as asset-liability matching considerations. Goodwill impairments and gains (losses) on the sale of businesses are also excluded from net operating income (loss) because, in our opinion, they are not indicative of overall operating trends. Other non-operating items are also excluded from net operating income (loss) if, in our opinion, they are not indicative of overall operating trends.

There were no infrequent or unusual items excluded from net operating income (loss) during the periods presented other than a \$13 million after-tax expense recorded in the second quarter of 2013 related to restructuring costs. In June 2013, we announced an expense reduction plan as we continue to work on improving the operating performance of our businesses resulting in a pre-tax non-operating charge of \$20 million reflecting severance, outplacement and other associated costs. This plan eliminated approximately 400 positions, including 150 open positions that will not be filled, and will reduce related information technology and program spend.

#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

While some of these items may be significant components of net income (loss) available to Genworth Financial, Inc. s common stockholders in accordance with U.S. GAAP, we believe that net operating income (loss), and measures that are derived from or incorporate net operating income (loss), are appropriate measures that are useful to investors because they identify the income (loss) attributable to the ongoing operations of the business. Management also uses net operating income (loss) as a basis for determining awards and compensation for senior management and to evaluate performance on a basis comparable to that used by analysts. However, the items excluded from net operating income (loss) have occurred in the past and could, and in some cases will, recur in the future. Net operating income (loss) is not a substitute for net income (loss) available to Genworth Financial, Inc. s common stockholders determined in accordance with U.S. GAAP. In addition, our definition of net operating income (loss) may differ from the definitions used by other companies.

The following is a summary of revenues for our segments and Corporate and Other activities for the periods indicated:

	Three mor June			ths ended e 30,
(Amounts in millions)	2013	2012	2013	2012
Revenues:				
U.S. Life Insurance segment:				
Life insurance	\$ 502	\$ 498	\$ 996	\$ 871
Long-term care insurance	826	797	1,601	1,572
Fixed annuities	275	260	527	554
U.S. Life Insurance segment s revenues	1,603	1,555	3,124	2,997
International Mortgage Insurance segment:				
Canada	194	196	386	394
Australia	144	148	287	281
Other Countries	11	17	21	32
International Mortgage Insurance segment s revenues	349	361	694	707
U.S. Mortgage Insurance segment s revenues	151	170	305	358
International Protection segment s revenues	202	211	407	429
Runoff segment s revenues	69	64	112	197
Corporate and Other s revenues	(3)	41	32	29
Total revenues	\$ 2,371	\$ 2,402	\$ 4,674	\$ 4,717

### GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following is a summary of net operating income (loss) for our segments and Corporate and Other activities and a reconciliation of net operating income (loss) for our segments and Corporate and Other activities to net income for the periods indicated:

		onths ended ine 30,	Six months ended June 30,			
(Amounts in millions)	2013	2012	2013	2012		
U.S. Life Insurance segment:						
Life insurance	\$ 27	\$ 30	\$ 63	\$ 36		
Long-term care insurance	26	14	46	49		
Fixed annuities	26	20	55	43		
U.S. Life Insurance segment s net operating income	79	64	164	128		
International Mortgage Insurance segment:						
Canada	43	41	85	78		
Australia	55	44	101	23		
Other Countries	(9)	(9)	(16)	(18)		
International Mortgage Insurance segment s net operating income	89	76	170	83		
U.S. Mortgage Insurance segment s net operating income (loss)	13	(25)	34	(69)		
International Protection segment s net operating income	1	3	7	8		
Runoff segment s net operating income (loss)	6	(6)	22	29		
Corporate and Other s net operating loss	(55)	(45)	(113)	(95)		
Net operating income	133	67	284	84		
Net investment gains (losses), net of taxes and other						
adjustments	15	(18)	(13)	(1)		
Income (loss) from discontinued operations, net of taxes	6	27	(14)	39		
Expenses related to restructuring, net of taxes	(13)		(13)			
Net income available to Genworth Financial, Inc. s common stockholders	141	76	244	122		
Add: net income attributable to noncontrolling interests	39	33	77	66		
Net income	\$ 180	\$ 109	\$ 321	\$ 188		

# GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following is a summary of total assets for our segments and Corporate and Other activities as of the dates indicated:

(Amounts in millions)	June 30, 2013	Dec	ember 31, 2012
Assets:			
U.S. Life Insurance	\$ 76,666	\$	79,214
International Mortgage Insurance	9,162		10,063
U.S. Mortgage Insurance	2,158		2,357
International Protection	2,017		2,145
Runoff	14,065		15,308
Corporate and Other	3,065		3,786
•			
Segment assets from continuing operations	107,133		112,873
Assets associated with discontinued operations	443		439
•			
Total assets	\$ 107,576	\$	113,312

# (9) Changes in Other Comprehensive Income (Loss)

The following tables show the changes in OCI, net of taxes, by component as of and for the periods indicated:

(Amounts in millions)	Net unrealized investment gains (losses)	Derivatives qualifying as hedges <sup>(2)</sup>	Foreign currency translation and other adjustments	Total
Balances as of April 1, 2013	\$ 2,443	\$ 1,799	\$ 582	\$ 4,824
OCI before reclassifications	(1,173)	(213)	(353)	(1,739)
Amounts reclassified from OCI	(17)	(5)		(22)
Current period OCI	(1,190)	(218)	(353)	(1,761)
Balances as of June 30, 2013 before noncontrolling interests	1,253	1,581	229	3,063
Less: change in OCI attributable to noncontrolling interests	(41)		(38)	(79)
Balances as of June 30, 2013	\$ 1,294	\$ 1,581	\$ 267	\$ 3,142

- (1) Net of adjustments to deferred acquisition costs, present value of future profits, sales inducements and benefit reserves. See note 4 for additional information.
- (2) See note 5 for additional information.

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### GENWORTH FINANCIAL, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

(Amounts in millions)	Net unrealized investment gains (losses)	Derivatives qualifying as hedges (2)	Foreign currency translation and other adjustments	Total
Balances as of April 1, 2012	\$ 1,327	\$ 1,680	\$ 649	\$ 3,656
OCI before reclassifications	668	412	(119)	961
Amounts reclassified from OCI	24	(5)		19
Current period OCI	692	407	(119)	980
Balances as of June 30, 2012 before noncontrolling interests	2,019	2,087	530	4,636
Less: change in OCI attributable to noncontrolling interests	3		(20)	(17)
Balances as of June 30, 2012	\$ 2,016	\$ 2,087	\$ 550	\$ 4,653

<sup>(2)</sup> See note 5 for additional information.

(Amounts in millions)	Net unrealized investment gains (losses) (1)	Derivatives qualifying as hedges <sup>(2)</sup>	Foreign currency translation and other adjustments	Total
Balances as of January 1, 2013	\$ 2,638	\$ 1,909	\$ 655	\$ 5,202
OCI before reclassifications	(1,389)	(315)	(457)	(2,161)
Amounts reclassified from OCI	8	(13)		(5)
Current period OCI	(1,381)	(328)	(457)	(2,166)
Balances as of June 30, 2013 before noncontrolling interests	1,257	1,581	198	3,036
Less: change in OCI attributable to noncontrolling interests	(37)		(69)	(106)
Balances as of June 30, 2013	\$ 1,294	\$ 1,581	\$ 267	\$ 3,142

<sup>(1)</sup> Net of adjustments to deferred acquisition costs, present value of future profits, sales inducements and benefit reserves. See note 4 for additional information.

- (1) Net of adjustments to deferred acquisition costs, present value of future profits, sales inducements and benefit reserves. See note 4 for additional information.
- (2) See note 5 for additional information.

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#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

(Amounts in millions)	Net unrealized investment gains (losses)	Derivatives qualifying as hedges <sup>(2)</sup>	Foreign currency translation and other adjustments	Total
Balances as of January 1, 2012	\$ 1,485	\$ 2,009	\$ 553	\$ 4,047
OCI before reclassifications	504	90	(3)	591
Amounts reclassified from OCI	24	(12)		12
Current period OCI	528	78	(3)	603
Balances as of June 30, 2012 before noncontrolling interests	2,013	2,087	550	4,650
Less: change in OCI attributable to noncontrolling interests	(3)	·		(3)
Balances as of June 30, 2012	\$ 2,016	\$ 2,087	\$ 550	\$ 4,653

The foreign currency translation and other adjustments balance included \$26 million and \$20 million, respectively, net of \$13 million and \$11 million of taxes, respectively, related to a net unrecognized postretirement benefit obligation as of June 30, 2013 and 2012. Amount also included \$42 million and \$48 million of taxes, respectively, related to foreign currency translation adjustments as of June 30, 2013 and 2012.

The following table shows reclassifications out of accumulated other comprehensive income (loss), net of taxes, for the periods presented:

(Amounts in millions)	Amount reclassified from accumulated other comprehensive income Three months ended June 30, Six months ended June 30, 2013 2012 2013 2012							Affected line item in the consolidated statements of income
Net unrealized investment gains (losses):								
Unrealized gains (losses) on investments (1)	\$ (26)	\$	37	\$	12	\$	37	Net investment gains (losses)
Provision for income								
taxes	9		(13)		(4)		(13)	Provision for income taxes
Total	\$ (17)	\$	24	\$	8	\$	24	
Derivatives qualifying as hedges:								
Interest rate swaps hedging assets	\$ (10)	\$	(10)	\$	(19)	\$	(19)	Net investment income
Interest rate swaps hedging assets	(1)				(1)		(1)	Net investment gains (losses)
Interest rate swaps hedging liabilities			(1)		(1)		(1)	Interest expense
Inflation indexed swaps	5		9		2		9	Net investment income

<sup>(1)</sup> Net of adjustments to deferred acquisition costs, present value of future profits, sales inducements and benefit reserves. See note 4 for additional information.

<sup>(2)</sup> See note 5 for additional information.

Provision for income taxes	1	(3)	6		Provision for income taxes
Total	\$ (5)	\$ (5)	\$ (13)	\$ (12)	

(1) Amounts exclude adjustments to deferred acquisition costs, present value of future profits, sales inducements and benefit reserves.

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#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

#### (10) Discontinued Operations

The assets and liabilities associated with discontinued operations prior to the sale have been segregated in our consolidated balance sheets. The major assets and liability categories were as follows as of the dates indicated:

(Amounts in millions)	_	June 30, 2013		nber 31, 012
Assets				
Other invested assets	\$	10	\$	10
Cash and cash equivalents		24		21
Intangible assets		118		115
Goodwill		247		260
Other assets		44		33
Assets associated with discontinued operations	\$	443	\$	439
Liabilities				
Other liabilities	\$	67	\$	48
Deferred tax liability		16		13
•				
Liabilities associated with discontinued operations	\$	83	\$	61

Summary operating results of discontinued operations were as follows for the periods indicated:

		onths ended e 30,	Six months ended June 30,		
(Amounts in millions)	2013	2012	2013	2012	
Revenues	\$ 79	\$ 120	\$ 157	\$ 231	
Income (loss) before income taxes	\$ 11	\$ 56	\$ (8)	\$ 76	
Provision for income taxes	5	29	6	37	
Income (loss) from discontinued operations, net of taxes	\$ 6	\$ 27	\$ (14)	\$ 39	

During the three months ended March 31, 2013, in connection with the agreement to sell the wealth management business, we recognized a goodwill impairment of \$13 million as a result of the carrying value for the business exceeding fair value. Additionally, we agreed to settle our contingent consideration liability related to our purchase of Altegris Capital, LLC in 2010 for approximately \$40 million, which resulted in a loss of approximately \$5 million from the change in fair value of this liability. In accordance with the accounting guidance for groups of assets that are held-for-sale, we recorded an additional loss of approximately \$9 million to record the carrying value of the business at its fair value less costs to sell. We expect to recognize an additional after-tax loss on the sale of up to \$10 million at closing, which is based on estimated carrying value and working capital at close, as well as expected expenses associated with the sale.

### (11) Condensed Consolidating Financial Information

On April 1, 2013, in connection with the reorganization: (a) New Genworth provided a full and unconditional guarantee to the trustee of Genworth Holdings outstanding senior notes and the holders of the senior notes, on an unsecured unsubordinated basis, of the full and punctual payment of the principal of, premium, if any and interest on, and all other amounts payable under, each outstanding series of senior notes, and the full and punctual payment of all other amounts payable by Genworth Holdings under the senior notes

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#### GENWORTH FINANCIAL, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

indenture in respect of such senior notes and (b) New Genworth provided a full and unconditional guarantee to the trustee of Genworth Holdings outstanding subordinated notes and the holders of the subordinated notes, on an unsecured subordinated basis, of the full and punctual payment of the principal of, premium, if any and interest on, and all other amounts payable under, the outstanding subordinated notes, and the full and punctual payment of all other amounts payable by Genworth Holdings under the subordinated notes indenture in respect of the subordinated notes.

The following condensed consolidating financial information of New Genworth and its direct and indirect subsidiaries have been prepared pursuant to rules regarding the preparation of consolidating financial information of Regulation S-X. The condensed consolidating financial information has been prepared as if the guarantee had been in place during all periods presented herein.

The condensed consolidating financial information presents the condensed consolidating balance sheet information as of June 30, 2013 and December 31, 2012, the condensed consolidating income statement information and the condensed consolidating comprehensive income statement information for the three and six months ended June 30, 2013 and 2012 and the condensed consolidating cash flow statement information for the six months ended June 30, 2013 and 2012.

The condensed consolidating financial information reflects New Genworth ( Parent Guarantor ), Genworth Holdings ( Issuer ) and each of New Genworth s other direct and indirect subsidiaries ( All Other Subsidiaries ) on a combined basis, none of which guarantee the senior notes or subordinated notes, as well as the eliminations necessary to present New Genworth s financial information on a consolidated basis and total consolidated amounts.

The accompanying condensed consolidating financial information is presented based on the equity method of accounting for all periods presented. Under this method, investments in subsidiaries are recorded at cost and adjusted for the subsidiaries—cumulative results of operations, capital contributions and distributions, and other changes in equity. Elimination entries include consolidating and eliminating entries for investments in subsidiaries and intercompany activity.

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# GENWORTH FINANCIAL, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following table presents the condensed consolidating balance sheet information as of June 30, 2013:

(Amounts in millions)		arent arantor	Issuer	ll Other bsidiaries	Eli	minations	Coı	nsolidated
Assets								
Investments								
Fixed maturity securities available-for-sale, at fair value	\$		\$ 151	\$ 58,057	\$	(200)	\$	58,008
Equity securities available-for-sale, at fair value				411				411
Commercial mortgage loans				5,831				5,831
Restricted commercial mortgage loans related to securitization entities				309				309
Policy loans				1,671				1,671
Other invested assets			54	1,923		(1)		1,976
Restricted other invested assets related to securitization entities				392		· /		392
Investments in subsidiaries		14,619	15,750	232		(30,601)		
		,	,			(==,===)		
Total investments		14,619	15,955	68,826		(20.902)		68,598
Total investments		14,019	15,955	08,820		(30,802)		08,398
Cash and cash equivalents			856	2,757				3,613
Accrued investment income				643		(4)		639
Deferred acquisition costs				5,237				5,237
Intangible assets				433				433
Goodwill				867				867
Reinsurance recoverable				17,236				17,236
Other assets		1	226	477				704
Intercompany notes receivable		1	239	458		(698)		
Separate account assets				9,806				9,806
Assets associated with discontinued operations				443				443
Total assets	\$	14,621	\$ 17,276	\$ 107,183	\$	(31,504)	\$	107,576
Liabilities and stockholders equity								
Liabilities:								
Future policy benefits	\$		\$	\$ 33,437	\$		\$	33,437
Policyholder account balances	·		·	24,935				24,935
Liability for policy and contract claims				7,302				7,302
Unearned premiums				4,022				4,022
Other liabilities		(1)	353	4,284		(7)		4,629
Intercompany notes payable		(-)	658	240		(898)		1,022
Borrowings related to securitization entities				317		(0,0)		317
Non-recourse funding obligations				2.054				2.054
Long-term borrowings			4,188	532				4,720
Deferred tax liability		(67)	(705)	1,141				369
Separate account liabilities		(07)	(705)	9,806				9,806
Liabilities associated with discontinued operations				83				83
Entornities associated with discontinued operations				03				03
Total liabilities		(68)	4,494	88,153		(905)		91,674
Stockholders equity:								
Common stock		1						1
		12,139	9,315	17.659		(26,974)		12,139
Additional paid-in capital		12,139	9,313	17,039		(20,974)		12,139

Accumulated other comprehensive income (loss)	3,142	3,103	3,130	(6,233)	3,142
Retained earnings	2,107	364	(2,977)	2,613	2,107
Treasury stock, at cost	(2,700)				(2,700)
Total Genworth Financial, Inc. s stockholders equity	14,689	12,782	17,812	(30,594)	14,689
Noncontrolling interests			1,218	(5)	1,213
Total stockholders equity	14,689	12,782	19,030	(30,599)	15,902
				. , ,	
Total liabilities and stockholders equity	\$ 14,621	\$ 17,276	\$ 107,183	\$ (31,504)	\$ 107,576

# GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table presents the condensed consolidating balance sheet information as of December 31, 2012:

(Amounts in millions)	Parent Guarantor	Issuer	All Other Subsidiaries	Eliminations	Consolidated
Assets					
Investments					
Fixed maturity securities available-for-sale, at fair value	\$	\$ 151	\$ 62,210	\$ (200)	\$ 62,161
Equity securities available-for-sale, at fair value			518		518
Commercial mortgage loans			5,872		5,872
Restricted commercial mortgage loans related to securitization entities			341		341
Policy loans			1,601		1,601
Other invested assets		5	3,488		3,493
Restricted other invested assets related to securitization entities			393		393
Investments in subsidiaries	16,429	17,725		(34,154)	
Total investments	16,429	17,881	74,423	(34,354)	74,379
Cash and cash equivalents		843	2,789		3,632
Accrued investment income			719	(4)	715
Deferred acquisition costs			5,036		5,036
Intangible assets			366		366
Goodwill			868		868
Reinsurance recoverable			17,230		17,230
Other assets	1	294	417	(2)	710
Intercompany notes receivable		254	488	(742)	
Separate account assets			9,937		9,937
Assets associated with discontinued operations			439		439
Total assets	\$ 16,430	\$ 19,272	\$ 112,712	\$ (35,102)	\$ 113,312
Liabilities and stockholders equity					
Liabilities:					
Future policy benefits	\$	\$	\$ 33,505	\$	\$ 33,505
Policyholder account balances			26,262		26,262
Liability for policy and contract claims			7,509		7,509
Unearned premiums			4,333		4,333
Other liabilities	1	342	4,901	(5)	5,239
Intercompany notes payable		688	254	(942)	
Borrowings related to securitization entities			336		336
Non-recourse funding obligations			2,066		2,066
Long-term borrowings		4,203	573		4,776
Deferred tax liability	(64)	(672)	2,243		1,507
Separate account liabilities			9,937		9,937
Liabilities associated with discontinued operations			61		61
Total liabilities	(63)	4,561	91,980	(947)	95,531
Stockholders equity:					
Common stock	1				1
Additional paid-in capital	12,127	9,311	16,777	(26,088)	12,127
Accumulated other comprehensive income (loss)	5,202	5,100	5,197	(10,297)	5,202
recumulated other comprehensive income (1038)	3,202	3,100	3,177	(10,297)	3,202

Retained earnings	1,863	300	(2,535)	2,235	1,863
Treasury stock, at cost	(2,700)				(2,700)
Total Genworth Financial, Inc. s stockholders equity	16,493	14,711	19,439	(34,150)	16,493
Noncontrolling interests			1,293	(5)	1,288
Total stockholders equity	16,493	14,711	20,732	(34,155)	17,781
Total liabilities and stockholders equity	\$ 16,430	\$ 19,272	\$ 112,712	\$ (35,102)	\$ 113,312

# GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following table presents the condensed consolidating income statement information for the three months ended June 30, 2013:

	Pa	arent		All Otl	ıer				
(Amounts in millions)	Gua	rantor	Issuer	Subsidia	ries	Elimi	nations	Cons	solidated
Revenues:									
Premiums	\$		\$	\$ 1,	286	\$		\$	1,286
Net investment income		(1)	1	;	324		(3)		821
Net investment gains (losses)			7		14				21
Insurance and investment product fees and other				Ź	245		(2)		243
Total revenues		(1)	8	2,	369		(5)		2,371
Benefits and expenses:									
Benefits and other changes in policy reserves				1,	269				1,269
Interest credited					184				184
Acquisition and operating expenses, net of deferrals		10	1	4	102				413
Amortization of deferred acquisition costs and intangibles					137				137
Interest expense			79		47		(5)		121
Total benefits and expenses		10	80	2,0	)39		(5)		2,124
Income (loss) from continuing operations before income taxes									
and equity in income of subsidiaries		(11)	(72)		330				247
Provision (benefit) for income taxes		(5)	(14)		92				73
Equity in income of subsidiaries		147	194				(341)		
Income (loss) from continuing operations		141	136	,	238		(341)		174
Income (loss) from discontinued operations, net of taxes			(9)		15		ĺ		6
Net income (loss)		141	127		253		(341)		180
Less: net income attributable to noncontrolling interests					39		,		39
Net income (loss) available to Genworth Financial, Inc. s									
common stockholders	\$	141	\$ 127	\$	214	\$	(341)	\$	141

# GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following table presents the condensed consolidating income statement information for the three months ended June 30, 2012:

(A	Parent		All Other	T	
(Amounts in millions)	Guarantor	Issuer	Subsidiaries	Eliminations	Consolidated
Revenues:	ф	Ф	¢ 1.202	ф	¢ 1.202
Premiums	\$	\$	\$ 1,302	\$	\$ 1,302
Net investment income		1	849	(3)	846
Net investment gains (losses)		1	(34)		(33)
Insurance and investment product fees and other			287		287
T 1		1	2.404	(2)	2 402
Total revenues		1	2,404	(3)	2,402
Benefits and expenses:					
Benefits and other changes in policy reserves			1,382		1,382
Interest credited			194		194
Acquisition and operating expenses, net of deferrals	2		437		439
Amortization of deferred acquisition costs and intangibles			147		147
Interest expense		84	50	(3)	131
Total benefits and expenses	2	84	2,210	(3)	2,293
·			·		,
Income (loss) from continuing operations before income					
taxes and equity in income of subsidiaries	(2)	(83)	194		109
Provision (benefit) for income taxes	(2)	(32)	59		27
Equity in income of subsidiaries	78	150	3)	(228)	21
Equity in income of subsidiaries	70	130		(220)	
Income (loss) from continuing operations	76	99	135	(228)	82
Income from discontinued operations, net of taxes			27	(==*)	27
, , , , , , , , , , , , , , , , , , ,					
Net income (loss)	76	99	162	(228)	109
Less: net income attributable to noncontrolling interests			33		33
_					
Net income (loss) available to Genworth Financial, Inc. s					
common stockholders	\$ 76	\$ 99	\$ 129	\$ (228)	\$ 76

# GENWORTH FINANCIAL, INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following table presents the condensed consolidating income statement information for the six months ended June 30, 2013:

		arent	_		l Other			~	
(Amounts in millions)	Gua	rantor	Issuer	Sub	sidiaries	Elim	inations	Cons	solidated
Revenues:					~				
Premiums	\$		\$	\$	2,547	\$		\$	2,547
Net investment income		(1)	1		1,642		(7)		1,635
Net investment gains (losses)			3		(43)				(40)
Insurance and investment product fees and other					535		(3)		532
Total revenues		(1)	4		4,681		(10)		4,674
Benefits and expenses:									
Benefits and other changes in policy reserves					2,470				2,470
Interest credited					368				368
Acquisition and operating expenses, net of deferrals		10	1		835				846
Amortization of deferred acquisition costs and intangibles					259				259
Interest expense			159		98		(10)		247
Total benefits and expenses		10	160		4,030		(10)		4,190
Income (loss) from continuing operations before income taxes		(1.1)	(156)		651				40.4
and equity in income of subsidiaries		(11)	(156)		651				484
Provision (benefit) for income taxes		(5)	(53)		207				149
Equity in income of subsidiaries		250	316				(566)		
Income (loss) from continuing operations		244	213		444		(566)		335
Loss from discontinued operations, net of taxes			(14)						(14)
Net income (loss)		244	199		444		(566)		321
Less: net income attributable to noncontrolling interests					77				77
Net income (loss) available to Genworth Financial, Inc. s									
common stockholders	\$	244	\$ 199	\$	367	\$	(566)	\$	244

# GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following table presents the condensed consolidating income statement information for the six months ended June 30, 2012:

(Amounts in millions)	Par Guara		Issuer		l Other sidiaries	Flimi	inations	Con	solidated
Revenues:	Guara	antor	issuci	Sun	sidiaries	Ellin	mations	Con	onuateu
Premiums	\$		\$	\$	2,408	\$		\$	2,408
Net investment income			<del>-</del>		1,685		(7)		1,678
Net investment gains (losses)			(21)		25		(-)		4
Insurance and investment product fees and other			(1)		628				627
Total revenues			(22)		4,746		(7)		4,717
Benefits and expenses:									
Benefits and other changes in policy reserves					2,614				2,614
Interest credited					389				389
Acquisition and operating expenses, net of deferrals		5			874				879
Amortization of deferred acquisition costs and intangibles					418				418
Interest expense			153		80		(7)		226
Total benefits and expenses		5	153		4,375		(7)		4,526
Income (loss) from continuing operations before income taxes									
and equity in income of subsidiaries		(5)	(175)		371				191
Provision (benefit) for income taxes		(1)	(62)		105				42
Equity in income of subsidiaries		126	275				(401)		
Income (loss) from continuing operations, net of taxes		122	162		266		(401)		149
Income from discontinued operations, net of taxes					39				39
Net income (loss)		122	162		305		(401)		188
Less: net income attributable to noncontrolling interests					66				66
Net income (loss) available to Genworth Financial, Inc. s									
common stockholders	\$	122	\$ 162	\$	239	\$	(401)	\$	122

### GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following table presents the condensed consolidating comprehensive income statement information for the three months ended June 30, 2013:

	I	Parent			A	ll Other				
(Amounts in millions)	Gu	iarantor	I	ssuer	Sul	osidiaries	Elin	ninations	Cor	solidated
Net income	\$	141	\$	127	\$	253	\$	(341)	\$	180
Other comprehensive income (loss):										
Net unrealized gains (losses) on securities not										
other-than-temporarily impaired		(1,175)	(	(1,136)		(1,212)		2,307		(1,216)
Net unrealized gains (losses) on other-than-temporarily										
impaired securities		26		26		26		(52)		26
Derivatives qualifying as hedges		(218)		(218)		(230)		448		(218)
Foreign currency translation and other adjustments		(315)		(303)		(352)		617		(353)
Total other comprehensive income (loss)		(1,682)	(	(1,631)		(1,768)		3,320		(1,761)
Total comprehensive income (loss)		(1,541)	(	(1,504)		(1,515)		2,979		(1,581)
Less: comprehensive income attributable to noncontrolling										
interests						(40)				(40)
Total comprehensive income (loss) available to Genworth										
Financial, Inc. s common stockholders	\$	(1,541)	\$ (	(1,504)	\$	(1,475)	\$	2,979	\$	(1,541)
		` ' '		` ' '		` ' '				

The following table presents the condensed consolidating comprehensive income statement information for the three months ended June 30, 2012:

(A (A 70)	Parent	T	All Other		G Platel
(Amounts in millions)	Guarantor	Issuer	Subsidiaries	Eliminations	Consolidated
Net income	\$ 76	\$ 99	\$ 162	\$ (228)	\$ 109
Other comprehensive income (loss):					
Net unrealized gains (losses) on securities not					
other-than-temporarily impaired	694	690	697	(1,384)	697
Net unrealized gains (losses) on other-than-temporarily					
impaired securities	(5)	(5)	(6)	11	(5)
Derivatives qualifying as hedges	407	407	407	(814)	407
Foreign currency translation and other adjustments	(99)	(87)	(118)	185	(119)
Total other comprehensive income (loss)	997	1,005	980	(2,002)	980
Total comprehensive income (loss)	1,073	1,104	1,142	(2,230)	1,089
Less: comprehensive income attributable to noncontrolling					
interests			16		16

Total comprehensive income (loss)available to Genworth

Financial, Inc. s common stockholders \$ 1,073 \$ 1,104 \$ 1,126 \$ (2,230) \$ 1,073

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### GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (Unaudited)

The following table presents the condensed consolidating comprehensive income statement information for the six months ended June 30, 2013:

	Pa	rent			$\mathbf{A}$	ll Other				
(Amounts in millions)	Gua	rantor	Iss	suer	Sub	sidiaries	Elin	ninations	Con	solidated
Net income	\$	244	\$	199	\$	444	\$	(566)	\$	321
Other comprehensive income (loss):										
Net unrealized gains (losses) on securities not										
other-than-temporarily impaired	(	1,396)	(1	1,363)		(1,429)		2,755		(1,433)
Net unrealized gains (losses) on other-than-temporarily										
impaired securities		52		52		52		(104)		52
Derivatives qualifying as hedges		(328)		(328)		(340)		668		(328)
Foreign currency translation and other adjustments		(388)		(358)		(456)		745		(457)
Total other comprehensive income (loss)	(	(2,060)	(1	1,997)		(2,173)		4,064		(2,166)
•										
Total comprehensive income (loss)	(	1,816)	(1	1,798)		(1,729)		3,498		(1,845)
Less: comprehensive income attributable to										
noncontrolling interests						(29)				(29)
Total comprehensive income (loss) available to Genworth										
Financial, Inc. s common stockholders	\$ (	1,816)	\$ (1	1,798)	\$	(1,700)	\$	3,498	\$	(1,816)

The following table presents the condensed consolidating comprehensive income statement information for the six months ended June 30, 2012:

(Amounts in millions)	arent irantor	Issuer		Other idiaries	Elir	ninations	Cons	olidated
Net income	\$ 122	\$ 162	\$	305	\$	(401)	\$	188
Other comprehensive income (loss):			·		·	( - )		
Net unrealized gains (losses) on securities not								
other-than-temporarily impaired	515	506		512		(1,021)		512
Net unrealized gains (losses) on other-than-temporarily								
impaired securities	16	16		16		(32)		16
Derivatives qualifying as hedges	78	78		79		(157)		78
Foreign currency translation and other adjustments	(3)	(5)		(2)		7		(3)
Total other comprehensive income (loss)	606	595		605		(1,203)		603
•								
Total comprehensive income (loss)	728	757		910		(1,604)		791
Less: comprehensive income attributable to								
noncontrolling interests				63				63
Total comprehensive income (loss) available to								
Genworth Financial, Inc. s common stockholders	\$ 728	\$ 757	\$	847	\$	(1,604)	\$	728

# GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following table presents the condensed consolidating cash flow statement information for the six months ended June 30, 2013:

	Parent Guarantor	Issuer	All Other Subsidiaries	Eliminations	Consolidated
Cash flows from operating activities:					
Net income	\$ 244	\$ 199	\$ 444	\$ (566)	\$ 321
Less income from discontinued operations, net of taxes		14			14
Adjustments to reconcile net income to net cash from operating activities:					
Equity in income from subsidiaries	(250)	(316)		566	
Dividends from subsidiaries	135	150	(285)		
Amortization of fixed maturity discounts and premiums and limited partnerships			(40)		(40)
Net investment losses (gains)		(3)	43		40
Charges assessed to policyholders		(3)	(401)		(404)
Acquisition costs deferred			(212)		(212)
Amortization of deferred acquisition costs and intangibles			259		259
Deferred income taxes	(3)	(46)	(164)		(213)
Net increase (decrease) in trading securities, held-for-sale investments and					
derivative instruments			35		35
Stock-based compensation expense	11		6		17
Change in certain assets and liabilities:					
Accrued investment income and other assets	(1)	68	(46)		21
Insurance reserves			1,183		1,183
Current tax liabilities		(7)	267		260
Other liabilities and other policy-related balances	(4)	26	(660)		(638)
Cash from operating activities discontinued operations		(14)	17		3
Net cash from operating activities	132	68	446		646
Cash flows from investing activities:					
Proceeds from maturities and repayments of investments:					
Fixed maturity securities			2,820		2,820
Commercial mortgage loans			474		474
Restricted commercial mortgage loans related to securitization entities			31		31
Proceeds from sales of investments:					
Fixed maturity and equity securities			2,245		2,245
Purchases and originations of investments:					
Fixed maturity and equity securities			(4,558)		(4,558)
Commercial mortgage loans			(431)		(431)
Other invested assets, net			113		113
Policy loans, net			(1)		(1)
Intercompany notes receivable	(1)	15	30	(44)	
Capital contributions to subsidiaries	(131)	(1)	132		
Proceeds from sale of a subsidiary, net of cash transferred			25		25
Cash from investing activities discontinued operations					
Net cash from investing activities	(132)	14	880	(44)	718
Cash flows from financing activities:					
Deposits to universal life and investment contracts			920		920

Redemption and repurchase of non-recourse funding obligations		(12)		(12)
Repayment and repurchase of long-term debt	(15)			(15)
Repayment of borrowings related to securitization entities		(32)		(32)
Repurchase of subsidiary shares		(21)		(21)
Dividends paid to noncontrolling interests		(26)		(26)
Proceeds from intercompany notes payable	(30)	(14)	44	
Other, net	(24)	7		(17)
Cash from financing activities discontinued operations				
Net cash from financing activities	(69)	(1,237)	44	(1,262)
Effect of exchange rate changes on cash and cash equivalents		(118)		(118)
Net change in cash and cash equivalents	13	(29)		(16)
Cash and cash equivalents at beginning of period	843	2,810		3,653
Cash and cash equivalents at end of period	856	2,781		3,637
Less cash and cash equivalents of discontinued operations at end of period		24		24
1				
Cash and cash equivalents of continuing operations at end of period	\$ \$ 856	\$ 2,757	\$	\$ 3,613

# GENWORTH FINANCIAL, INC.

### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

## (Unaudited)

The following table presents the condensed consolidating cash flow statement information for the six months ended June 30, 2012:

Cash flows from operating activities:	122			Eliminations	Consolidated
	122				
	122	\$ 162	\$ 305	\$ (401)	\$ 188
Less income from discontinued operations, net of taxes			(39)		(39)
Adjustments to reconcile net income to net cash from operating					
activities:					
1 5	126)	(275)		401	
Dividends from subsidiaries		187	(187)		
Amortization of fixed maturity discounts and premiums and limited					
partnerships			(49)		(49)
Net investment losses (gains)		21	(25)		(4)
Charges assessed to policyholders			(388)		(388)
Acquisition costs deferred			(309)		(309)
Amortization of deferred acquisition costs and intangibles			418		418
Deferred income taxes	(1)	(52)	100		47
Net increase (decrease) in trading securities, held- for-sale investments					
and derivative instruments		(19)	112		93
Stock-based compensation expense	5	7	1		13
Change in certain assets and liabilities:					
Accrued investment income and other assets		(34)	43		9
Insurance reserves		(- )	1,001		1,001
Current tax liabilities		172	(369)		(197)
Other liabilities and other policy-related balances		9	(616)	2	(605)
Cash from operating activities discontinued operations			42		42
cush from operating activities abscontinued operations			.2		12
Net cash from operating activities		178	40	2	220
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Cash flows from investing activities:					
Proceeds from maturities and repayments of investments:					
Fixed maturity securities			2,366		2,366
Commercial mortgage loans			391		391
Restricted commercial mortgage loans related to securitization entities			25		25
Proceeds from sales of investments:			23		23
Fixed maturity and equity securities		10	2,528		2,538
Purchases and originations of investments:		10	2,320		2,330
Fixed maturity and equity securities		(150)	(5,436)		(5,586)
Commercial mortgage loans		(130)	(184)		(184)
Other invested assets, net		30	350	(2)	378
Policy loans, net		30	(70)	(2)	(70)
Proceeds from sale of a subsidiary, net of cash transferred			77		77
Intercompany notes receivable		(24)	50	(26)	7.7
1 7		` /		(20)	(41)
Cash from investing activities discontinued operations		(16)	(25)		(41)
Net cash from investing activities		(150)	72	(28)	(106)
Cash flows from financing activities:					
Deposits to universal life and investment contracts			1,351		1,351

Withdrawals from universal life and investment contracts		(1,506)		(1,506)
Redemption and repurchase of non-recourse funding obligations		(567)		(567)
Proceeds from the issuance of long-term debt	361			361
Repayment and repurchase of long-term debt	(222)			(222)
Repayment of borrowings related to securitization entities		(29)		(29)
Dividends paid to noncontrolling interests		(24)		(24)
Proceeds from intercompany notes payable	(50)	24	26	
Other, net	(24)	(39)		(63)
Cash from financing activities discontinued operations		(26)		(26)
Net cash from financing activities	65	(816)	26	(725)
Effect of exchange rate changes on cash and cash equivalents		(3)		(3)
		. ,		. ,
Net change in cash and cash equivalents	93	(707)		(614)
Cash and cash equivalents at beginning of period	907	3,581		4,488
Cash and cash equivalents at end of period	1,000	2,874		3,874
Less cash and cash equivalents of discontinued operations at end of				
period		20		20
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