

CONAGRA FOODS INC /DE/
Form 10-Q
December 30, 2011
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended November 27, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 1-7275

CONAGRA FOODS, INC.

(Exact name of registrant as specified in its charter)

Edgar Filing: CONAGRA FOODS INC /DE/ - Form 10-Q

Delaware (State or other jurisdiction of incorporation or organization)	47-0248710 (I.R.S. Employer Identification No.)
One ConAgra Drive, Omaha, Nebraska (Address of principal executive offices)	68102-5001 (Zip Code)
(402) 240-4000 (Registrant's telephone number, including area code)	

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Number of shares outstanding of issuer's common stock, as of December 25, 2011, was 412,584,290.

Table of Contents

Table of Contents

<u>Part I. FINANCIAL INFORMATION</u>	1
Item 1 <u>Financial Statements</u>	1
<u>Unaudited Condensed Consolidated Statements of Earnings for the Thirteen and Twenty-six Weeks ended November 27, 2011 and November 28, 2010</u>	1
<u>Unaudited Condensed Consolidated Statements of Comprehensive Income for the Thirteen and Twenty-six Weeks ended November 27, 2011 and November 28, 2010</u>	2
<u>Unaudited Condensed Consolidated Balance Sheets as of November 27, 2011 and May 29, 2011</u>	3
<u>Unaudited Condensed Consolidated Statements of Cash Flows for the Twenty-six Weeks ended November 27, 2011 and November 28, 2010</u>	4
<u>Notes to Unaudited Condensed Consolidated Financial Statements</u>	5
Item 2 <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	26
Item 3 <u>Quantitative and Qualitative Disclosures About Market Risk</u>	36
Item 4 <u>Controls and Procedures</u>	37
<u>Part II. OTHER INFORMATION</u>	38
Item 1 <u>Legal Proceedings</u>	38
Item 2 <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	38
Item 6 <u>Exhibits</u>	38
<u>Signatures</u>	39
Exhibit Index	
Exhibit 10.1	
Exhibit 10.2	
Exhibit 12	
Exhibit 31.1	
Exhibit 31.2	
Exhibit 32.1	
Exhibit 101.1	

Table of Contents**PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****ConAgra Foods, Inc. and Subsidiaries****Condensed Consolidated Statements of Earnings**

(in millions except per share amounts)

(unaudited)

	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Net sales	\$ 3,403.9	\$ 3,147.5	\$ 6,475.9	\$ 5,951.8
Costs and expenses:				
Cost of goods sold	2,646.6	2,387.5	5,119.9	4,540.5
Selling, general and administrative expenses	455.8	428.3	878.7	838.3
Interest expense, net	50.6	33.7	103.5	71.0
Income from continuing operations before income taxes and equity method investment earnings	250.9	298.0	373.8	502.0
Income tax expense	87.7	101.4	131.3	168.3
Equity method investment earnings	11.5	4.6	17.7	10.8
Income from continuing operations	174.7	201.2	260.2	344.5
Income from discontinued operations, net of tax		0.6	0.1	3.6
Net income	\$ 174.7	\$ 201.8	\$ 260.3	\$ 348.1
Less: Net income attributable to noncontrolling interests	2.9	0.9	3.2	0.8
Net income attributable to ConAgra Foods, Inc.	\$ 171.8	\$ 200.9	\$ 257.1	\$ 347.3
Earnings per share basic				
Income from continuing operations attributable to ConAgra Foods, Inc. common stockholders	\$ 0.41	\$ 0.46	\$ 0.62	\$ 0.78
Income from discontinued operations attributable to ConAgra Foods, Inc. common stockholders				
Net income attributable to ConAgra Foods, Inc. common stockholders	\$ 0.41	\$ 0.46	\$ 0.62	\$ 0.78
Earnings per share diluted				
Income from continuing operations attributable to ConAgra Foods, Inc. common stockholders	\$ 0.41	\$ 0.45	\$ 0.61	\$ 0.77
Income from discontinued operations attributable to ConAgra Foods, Inc. common stockholders				0.01
Net income attributable to ConAgra Foods, Inc. common stockholders	\$ 0.41	\$ 0.45	\$ 0.61	\$ 0.78
Cash dividends declared per common share	\$ 0.24	\$ 0.23	\$ 0.47	\$ 0.43

See notes to the condensed consolidated financial statements.

Table of Contents**ConAgra Foods, Inc. and Subsidiaries****Condensed Consolidated Statements of Comprehensive Income**

(in millions)

(unaudited)

	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Net income	\$ 174.7	\$ 201.8	\$ 260.3	\$ 348.1
Other comprehensive income (loss):				
Net derivative adjustment, net of tax	(48.3)		(80.2)	0.1
Unrealized gains (losses) on available-for-sale securities, net of tax	(0.1)	0.2	(0.2)	
Currency translation adjustment:				
Unrealized translation gains (losses)	(41.0)	13.1	(50.9)	18.0
Pension and postretirement healthcare liabilities, net of tax	24.9	1.0	31.0	3.3
Comprehensive income	110.2	216.1	160.0	369.5
Comprehensive income attributable to noncontrolling interests	2.9	0.9	3.2	0.8
Comprehensive income attributable to ConAgra Foods, Inc.	\$ 107.3	\$ 215.2	\$ 156.8	\$ 368.7

See notes to the condensed consolidated financial statements.

Table of Contents**ConAgra Foods, Inc. and Subsidiaries****Condensed Consolidated Balance Sheets**

(in millions except share data)

(unaudited)

	November 27, 2011	May 29, 2011
ASSETS		
Current assets		
Cash and cash equivalents	\$ 706.5	\$ 972.4
Receivables, less allowance for doubtful accounts of \$9.2 and \$7.8	972.0	849.4
Inventories	2,032.0	1,803.4
Prepaid expenses and other current assets	297.3	274.1
Total current assets	4,007.8	3,899.3
Property, plant and equipment	5,726.0	5,698.1
Less accumulated depreciation	(3,122.5)	(3,028.0)
Property, plant and equipment, net	2,603.5	2,670.1
Goodwill	3,602.5	3,609.4
Brands, trademarks and other intangibles, net	984.7	936.3
Other assets	279.9	293.6
	\$ 11,478.4	\$ 11,408.7
LIABILITIES AND STOCKHOLDERS EQUITY		
Current liabilities		
Current installments of long-term debt	\$ 48.3	\$ 363.5
Accounts payable	1,404.9	1,083.7
Accrued payroll	135.4	124.1
Other accrued liabilities	754.5	554.3
Total current liabilities	2,343.1	2,125.6
Senior long-term debt, excluding current installments	2,650.0	2,674.4
Subordinated debt	195.9	195.9
Other noncurrent liabilities	1,601.7	1,704.3
Total liabilities	6,790.7	6,700.2
Commitments and contingencies (Note 12)		
Common stockholders equity		
Common stock of \$5 par value, authorized 1,200,000,000 shares; issued 567,907,172	2,839.7	2,839.7
Additional paid-in capital	888.3	899.1
Retained earnings	4,915.1	4,853.6
Accumulated other comprehensive loss	(323.0)	(222.7)
Less treasury stock, at cost, 155,995,841 and 157,412,899 common shares	(3,639.2)	(3,668.2)

Edgar Filing: CONAGRA FOODS INC /DE/ - Form 10-Q

Total ConAgra Foods, Inc. common stockholders' equity	4,680.9	4,701.5
Noncontrolling interests	6.8	7.0
Total stockholders' equity	4,687.7	4,708.5
	\$ 11,478.4	\$ 11,408.7

See notes to the condensed consolidated financial statements.

Table of Contents**ConAgra Foods, Inc. and Subsidiaries****Condensed Consolidated Statements of Cash Flows**

(in millions)

(unaudited)

	Twenty-six weeks ended	
	November 27, 2011	November 28, 2010
Cash flows from operating activities:		
Net income	\$ 260.3	\$ 348.1
Income from discontinued operations	0.1	3.6
Income from continuing operations	260.2	344.5
Adjustments to reconcile income from continuing operations to net cash flows from operating activities:		
Depreciation and amortization	186.5	174.2
Asset impairment charges	7.4	0.4
Insurance recoveries recognized related to Garner accident		(1.8)
Receipts from insurance carriers related to Garner accident		10.9
Distributions from affiliates less than current earnings	(11.2)	(2.7)
Share-based payments expense	24.4	22.7
Proceeds from settlement of interest rate swaps		31.5
Non-cash interest income on payment-in-kind notes		(37.3)
Contributions to pension plans	(71.5)	(112.0)
Other items (including noncurrent deferred income taxes)	15.3	58.8
Change in operating assets and liabilities excluding effects of business acquisitions and dispositions:		
Accounts receivable	(115.1)	(48.0)
Inventory	(228.9)	(353.2)
Prepaid expenses and other current assets	(23.2)	59.1
Accounts payable	347.4	207.5
Accrued payroll	11.3	(139.7)
Other accrued liabilities	84.9	99.3
Net cash flows from operating activities continuing operations	487.5	314.2
Net cash flows from operating activities discontinued operations	2.4	4.9
Net cash flows from operating activities	489.9	319.1
Cash flows from investing activities:		
Additions to property, plant and equipment	(160.5)	(211.0)
Sale of property, plant and equipment	5.7	13.1
Receipts from insurance carriers related to Garner accident		1.5
Purchase of businesses and intangible assets	(57.5)	(136.0)
Net cash flows from investing activities continuing operations	(212.3)	(332.4)
Net cash flows from investing activities discontinued operations		245.5
Net cash flows from investing activities	(212.3)	(86.9)
Cash flows from financing activities:		
Repayment of long-term debt	(348.1)	(289.3)

Edgar Filing: CONAGRA FOODS INC /DE/ - Form 10-Q

Repurchase of ConAgra Foods, Inc. common shares	(84.0)	(200.0)
Cash dividends paid	(189.7)	(176.4)
Exercise of stock options and issuance of other stock awards	88.8	21.6
Other items		(0.2)
Net cash flows from financing activities continuing operations	(533.0)	(644.3)
Net cash flows from financing activities discontinued operations		(0.1)
Net cash flows from financing activities	(533.0)	(644.4)
Effect of exchange rate changes on cash and cash equivalents	(10.5)	4.2
Net change in cash and cash equivalents	(265.9)	(408.0)
Cash and cash equivalents at beginning of period	972.4	953.2
Cash and cash equivalents at end of period	\$ 706.5	\$ 545.2

See notes to the condensed consolidated financial statements.

Table of Contents**ConAgra Foods, Inc. and Subsidiaries****Notes to Condensed Consolidated Financial Statements****For the Twenty-six Weeks ended November 27, 2011 and November 28, 2010****(columnar dollars in millions except per share amounts)****1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The unaudited financial information reflects all adjustments, which are, in the opinion of management, necessary for a fair presentation of the results of operations, financial position, and cash flows for the periods presented. The adjustments are of a normal recurring nature, except as otherwise noted. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes included in the ConAgra Foods, Inc. (the Company, we, us, or our) annual report on Form 10-K for the fiscal year ended May 29, 2011.

The results of operations for any quarter or a partial fiscal year period are not necessarily indicative of the results to be expected for other periods or the full fiscal year.

Basis of Consolidation The condensed consolidated financial statements include the accounts of ConAgra Foods, Inc. and all majority-owned subsidiaries. In addition, the accounts of all variable interest entities for which we have been determined to be the primary beneficiary are included in our condensed consolidated financial statements from the date such determination is made. All significant intercompany investments, accounts, and transactions have been eliminated.

Comprehensive Income Comprehensive income includes net income, currency translation adjustments, certain derivative-related activity, changes in the value of available-for-sale investments, and changes in prior service cost and net actuarial gains (losses) from pension and postretirement health care plans. We generally deem our foreign investments to be essentially permanent in nature and we do not provide for taxes on currency translation adjustments arising from converting the investment denominated in a foreign currency to U.S. dollars. When we determine that a foreign investment, as well as undistributed earnings, are no longer permanent in nature, estimated taxes are provided for the related deferred tax liability (asset), if any, resulting from currency translation adjustments.

The following details the income tax expense (benefit) on components of other comprehensive income:

	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Net derivative adjustment	\$ (28.5)	\$ 0.1	\$ (47.3)	\$ 0.1
Unrealized gains (losses) on available-for-sale securities		0.1	(0.1)	
Pension and postretirement healthcare liabilities	14.4	1.4	18.1	2.9
	\$ (14.1)	\$ 1.6	\$ (29.3)	\$ 3.0

Reclassifications Certain prior year amounts have been reclassified to conform with current year presentation.

Use of Estimates Preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. These estimates and assumptions affect reported amounts of assets, liabilities, revenues, and expenses as reflected in the condensed consolidated financial statements. Actual results could differ from these estimates.

Table of Contents**2. ACQUISITIONS**

In the first quarter of fiscal 2011, we acquired the assets of American Pie, LLC (American Pie) for \$131.0 million in cash, plus assumed liabilities. American Pie is a manufacturer of frozen fruit pies, thaw and serve pies, fruit cobblers, and pie crusts under the *Marie Callender's*[®] and *Claim Jumper*[®] trade names, as well as frozen dinners, pot pies, and appetizers under the *Claim Jumper*[®] trade name. Approximately \$51.5 million of the purchase price was allocated to goodwill and \$61.3 million was allocated to brands, trademarks and other intangibles. The amount allocated to goodwill is deductible for income tax purposes and is primarily attributable to American Pie's product portfolio, as well as anticipated synergies and other intangibles that do not qualify for separate recognition. This business is included in the Consumer Foods segment.

On November 28, 2011, subsequent to the end of our second quarter of fiscal 2012, we acquired an additional equity interest in AgroTech Foods Limited (ATFL) for approximately \$10 million in cash. ATFL is an Indian public limited company that markets food and food ingredients to consumers and institutional customers in India. As a result of this investment, we now have a majority interest (approximately 52%) in ATFL. Accordingly, we will consolidate the financial statements of ATFL beginning in the third quarter of fiscal 2012. Prior to our acquisition of a majority interest in ATFL, we accounted for our noncontrolling interest (approximately 48%) under the equity method. In accordance with the acquisition method of accounting, we will remeasure our previously held noncontrolling equity interest in ATFL at fair value and record a gain of approximately \$59 million in the third quarter of fiscal 2012, which represents the excess of the fair value over the carrying value of our noncontrolling equity interest in ATFL. This business will be included in the Consumer Foods segment.

On November 30, 2011, subsequent to the end of our second quarter of fiscal 2012, we acquired National Pretzel Company for approximately \$296 million in cash, plus assumed liabilities. National Pretzel Company is a private label supplier and branded producer of pretzels and related products. All products are produced at its manufacturing facilities in California and Pennsylvania. This business, which has annual sales in excess of \$175 million, will be included in the Consumer Foods segment.

3. DISCONTINUED OPERATIONS AND DIVESTITURES**Discontinued Operations***Frozen Handhelds Operations*

During the fourth quarter of fiscal 2011, we completed the sale of substantially all of the assets of our frozen handhelds operations for \$8.8 million in cash. We reflected the results of these operations as discontinued operations for all periods presented.

Gilroy Foods & FlavorsTM Operations

During the first quarter of fiscal 2011, we completed the sale of substantially all of the assets of *Gilroy Foods & Flavors* dehydrated garlic, onion, capsicum and *Controlled Moisture*, *GardenFro*[®], *Redi-Made*, and fresh vegetable operations for \$245.7 million in cash. We reflected the results of these operations as discontinued operations for all periods presented.

In connection with the sale of this business, we entered into agreements to purchase certain ingredients, at prices approximating market rates, from the divested business for a period of five years. The continuing cash flows related to these agreements are not significant, and, accordingly, are not deemed to be direct cash flows of the divested business.

Summary of Operational Results

The summary comparative financial results of the discontinued operations were as follows:

	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Net sales	\$	\$ 13.6	\$ 0.5	\$ 67.6
		(0.6)	0.1	4.6

Edgar Filing: CONAGRA FOODS INC /DE/ - Form 10-Q

Income (loss) from operations of discontinued operations before income taxes					
Net gain (loss) from disposal of businesses			(0.5)		0.4
Income (loss) before income taxes			(1.1)	0.1	5.0
Income tax benefit (expense)			1.7		(1.4)
Income from discontinued operations, net of tax	\$	\$	0.6	\$ 0.1	\$ 3.6

Table of Contents

Operating results from discontinued operations for the second quarter and first half of fiscal 2011 reflect the impact of favorable resolutions of foreign tax matters. Operating results for the first half of fiscal 2011 also include the reversal of an accrual of \$3.0 million related to certain legal matters of divested businesses.

There were no assets and liabilities classified as held for sale as of November 27, 2011 and May 29, 2011.

4. VARIABLE INTEREST ENTITIES*Variable Interest Entities Consolidated*

We own a 49.99% interest in Lamb Weston BSW, LLC (Lamb Weston BSW), a potato processing venture with Ochoa Ag Unlimited Foods, Inc. (Ochoa). We provide all sales and marketing services to Lamb Weston BSW. Under certain circumstances, we could be required to compensate the other equity owner of Lamb Weston BSW for lost profits resulting from significant production shortfalls (production shortfalls). Commencing on June 1, 2018, or on an earlier date under certain circumstances, we have a contractual right to purchase the remaining equity interest in Lamb Weston BSW from Ochoa (the call option). We are currently subject to a contractual obligation to purchase all of Ochoa's equity investment in Lamb Weston BSW at the option of Ochoa (the put option). The purchase prices under the call option and the put option (the options) are based on the book value of Ochoa's equity interest at the date of exercise, as modified by an agreed-upon rate of return for the holding period of the investment balance. The agreed-upon rate of return varies depending on the circumstances under which any of the options are exercised. As of November 27, 2011, the price at which Ochoa had the right to put its equity interest to us was \$34.6 million. This amount is presented within other liabilities in our condensed consolidated balance sheet. We have determined that Lamb Weston BSW is a variable interest entity and that we are the primary beneficiary of the entity. Accordingly, we consolidate the financial statements of Lamb Weston BSW.

In the first quarter of fiscal 2011, we repaid \$35.4 million of bank borrowings of Lamb Weston BSW and took assignment of a promissory note from a lender of the joint venture, the balance of which was \$36.1 million at November 27, 2011. The promissory note is due in December 2015. The promissory note is currently accruing interest at a rate of LIBOR plus 200 basis points with a floor of 3.25%. In addition, as of November 27, 2011, we provided lines of credit of up to \$15.0 million to Lamb Weston BSW. Borrowings under the lines of credit bear interest at a rate of LIBOR plus 200 basis points with a floor of 3.25%. The amounts owed by Lamb Weston BSW to the Company are not reflected in our condensed consolidated balance sheets, as they are eliminated in consolidation.

Our variable interests in Lamb Weston BSW include an equity investment in the venture, the options, the promissory note, certain fees paid to us by Lamb Weston BSW for sales and marketing services, the contingent obligation related to production shortfalls, and the lines of credit advanced to Lamb Weston BSW. Our maximum exposure to loss as a result of our involvement with this venture is equal to our equity investment in the venture, the balance of the promissory note extended to the venture, the amount, if any, advanced under the lines of credit, and the amount, if any, by which the put option exercise price exceeds the fair value of the noncontrolling interest in Lamb Weston BSW on, or after, the put option exercise date. Also, in the event of a production shortfall, we could be required to compensate the other equity owner of Lamb Weston BSW for lost profits. It is not possible to determine the maximum exposure to losses from the potential exercise of the put option or from potential production shortfalls. However, we do not expect to incur material losses resulting from these potential exposures.

We also consolidate the assets and liabilities of several entities from which we lease corporate aircraft. Each of these entities has been determined to be a variable interest entity and we have been determined to be the primary beneficiary of each of these entities. Under the terms of the aircraft leases, we provide guarantees to the owners of these entities of a minimum residual value of the aircraft at the end of the lease term. We also have fixed price purchase options on the aircraft leased from these entities. Our maximum exposure to loss from our involvement with these entities is limited to the difference between the fair value of the leased aircraft and the amount of the residual value guarantees at the time we terminate the leases (the leases expire between December 2011 and October 2012). The total amount of the residual value guarantees for these aircraft at the end of the respective lease terms is \$38.4 million.

Table of Contents

Due to the consolidation of these variable interest entities, we reflected in our condensed consolidated balance sheets:

	November 27, 2011	May 29, 2011
Cash and cash equivalents	\$ 9.0	\$ 5.3
Receivables, less allowance for doubtful accounts	20.6	18.9
Inventories	1.5	1.5
Prepaid expenses and other current assets	0.2	0.3
Property, plant and equipment, net	89.9	91.8
Goodwill	18.8	18.8
Brands, trademarks and other intangibles, net	8.7	9.0
Total assets	\$ 148.7	\$ 145.6
Current installments of long-term debt	\$ 41.5	\$ 13.4
Accounts payable	11.6	13.1
Accrued payroll	0.4	0.4
Other accrued liabilities	1.0	0.7
Senior long-term debt, excluding current installments		30.1
Other noncurrent liabilities (minority interest)	29.6	26.7
Total liabilities	\$ 84.1	\$ 84.4

The liabilities recognized as a result of consolidating the Lamb Weston BSW entity do not represent additional claims on our general assets. The creditors of Lamb Weston BSW have claims only on the assets of Lamb Weston BSW. The assets recognized as a result of consolidating Lamb Weston BSW are the property of the venture and are not available to us for any other purpose, other than as a secured lender under the promissory note and lines of credit.

Variable Interest Entities Not Consolidated

We also have variable interests in certain other entities that we have determined to be variable interest entities, but for which we are not the primary beneficiary. We do not consolidate the financial statements of these entities.

We hold a 50% interest in Lamb Weston RDO, a potato processing venture. We provide all sales and marketing services to Lamb Weston RDO. We receive a fee for these services based on a percentage of the net sales of the venture. We reflect the value of our ownership interest in this venture in other assets in our condensed consolidated balance sheets, based upon the equity method of accounting. The balance of our investment was \$13.7 million and \$13.6 million at November 27, 2011 and May 29, 2011, respectively, representing our maximum exposure to loss as a result of our involvement with this venture. The capital structure of Lamb Weston RDO includes owners' equity of \$27.5 million and term borrowings from banks of \$43.0 million as of November 27, 2011. We have determined that we do not have the power to direct the activities that most significantly impact the economic performance of this venture.

We lease certain office buildings from entities that we have determined to be variable interest entities. The lease agreements with these entities include fixed-price purchase options for the assets being leased, representing our only variable interest in these lessor entities. These leases are accounted for as operating leases, and accordingly, there are no material assets or liabilities associated with these entities included in our condensed consolidated balance sheets. We have no material exposure to loss from our variable interests in these entities. We have determined that we do not have the power to direct the activities that most significantly impact the economic performance of these entities. In making this determination, we have considered, among other items, the terms of the lease agreements, the expected remaining useful lives of the assets leased, and the capital structure of the lessor entities.

Table of Contents**5. GOODWILL AND OTHER IDENTIFIABLE INTANGIBLE ASSETS**

The change in the carrying amount of goodwill for the first half of fiscal 2012 was as follows:

	Consumer Foods	Commercial Foods	Total
Balance as of May 29, 2011	\$ 3,479.7	\$ 129.7	\$ 3,609.4
Foreign currency translation	(6.3)	(0.6)	(6.9)
Balance as of November 27, 2011	\$ 3,473.4	\$ 129.1	\$ 3,602.5

Other identifiable intangible assets were as follows:

	November 27, 2011		May 29, 2011	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Non-amortizing intangible assets	\$ 828.7	\$	\$ 771.2	\$
Amortizing intangible assets	214.1	58.1	213.9	48.8
	\$ 1,042.8	\$ 58.1	\$ 985.1	\$ 48.8

Non-amortizing intangible assets are comprised of brands and trademarks.

Amortizing intangible assets, carrying a weighted average life of approximately 13 years, are principally composed of licensing arrangements, customer relationships, and intellectual property. Based on amortizing assets recognized in our condensed consolidated balance sheet as of November 27, 2011, amortization expense is estimated to average \$16.5 million for each of the next five years.

In the first quarter of fiscal 2012, we acquired the *Marie Callender*® brand trademarks for \$57.5 million in cash. This intangible asset is presented in the Consumer Foods segment.

6. DERIVATIVE FINANCIAL INSTRUMENTS

Our operations are exposed to market risks from adverse changes in commodity prices affecting the cost of raw materials and energy, foreign currency exchange rates, and interest rates. In the normal course of business, these risks are managed through a variety of strategies, including the use of derivatives.

Commodity and commodity index futures and option contracts are used from time to time to economically hedge commodity input prices on items such as natural gas, vegetable oils, proteins, dairy, grains, and electricity. Generally, we economically hedge a portion of our anticipated consumption of commodity inputs for periods of up to 36 months. We may enter into longer-term economic hedges on particular commodities, if deemed appropriate. As of November 27, 2011, we had economically hedged certain portions of our anticipated consumption of commodity inputs using derivative instruments with expiration dates through July 2013.

In order to reduce exposures related to changes in foreign currency exchange rates, we enter into forward exchange, option, or swap contracts from time to time for transactions denominated in a currency other than the applicable functional currency. This includes, but is not limited to, hedging against foreign currency risk in purchasing inventory and capital equipment, sales of finished goods, and future settlement of foreign-denominated assets and liabilities. As of November 27, 2011, we had economically hedged certain portions of our foreign currency risk in anticipated transactions using derivative instruments with expiration dates through May 2017.

Edgar Filing: CONAGRA FOODS INC /DE/ - Form 10-Q

From time to time, we may use derivative instruments, including interest rate swaps, to reduce risk related to changes in interest rates. This includes, but is not limited to, hedging against increasing interest rates prior to the issuance of long-term debt and hedging the fair value of our senior long-term debt.

Derivatives Designated as Cash Flow Hedges

We have entered into interest rate swap contracts to hedge the interest rate risk related to our forecasted issuance of long-term debt in 2014 (based on the anticipated refinancing of the senior long-term debt maturing at that time). We designated these interest rate swaps as cash flow hedges of the forecasted interest payments related to this debt issuance. The pre-tax unrealized loss associated with these derivatives, which is deferred in accumulated other comprehensive loss at November 27, 2011, was \$139.4 million.

The net notional amount of these interest rate derivatives at November 27, 2011 was \$500.0 million.

Table of Contents

Hedge ineffectiveness for cash flow hedges may impact net earnings when a change in the value of a hedge does not entirely offset the change in the value of the underlying hedged item. Depending on the nature of the hedge, ineffectiveness is recognized within cost of goods sold or selling, general and administrative expenses. We do not exclude any component of the hedging instrument's gain or loss when assessing ineffectiveness. The ineffectiveness associated with derivatives designated as cash flow hedges from continuing operations was not material to our results of operations in any period presented.

Derivatives Designated as Fair Value Hedges

During fiscal 2010, we entered into interest rate swap contracts to hedge the fair value of certain of our senior long-term debt instruments maturing in fiscal 2012 and 2014. We designated these interest rate swap contracts as fair value hedges of the debt instruments.

Changes in fair value of the derivative instruments are immediately recognized in earnings along with changes in the fair value of the items being hedged (based solely on the change in the benchmark interest rate). These gains and losses are classified within selling, general and administrative expenses. We recognized a net gain of \$1.1 million and \$23.0 million on the interest rate swap contracts during the second quarter and first half of fiscal 2011, respectively. A net loss of \$10.4 million and \$29.7 million was recognized on the senior long-term debt during the second quarter and first half of fiscal 2011, respectively.

During the second quarter of fiscal 2011, we terminated the interest rate swap contracts and received proceeds of \$31.5 million. The cumulative adjustment to the fair value of the debt instruments being hedged (the effective portion of the hedge) is included in long-term debt and is being amortized as a reduction of interest expense over the remaining lives of the debt instruments (through fiscal 2014). At November 27, 2011, the unamortized amount was \$22.1 million.

The entire change in fair value of the derivative instruments was included in our assessment of hedge effectiveness.

Economic Hedges of Forecasted Cash Flows

Many of our derivatives do not qualify for, and we do not currently designate certain commodity or foreign currency derivatives to achieve, hedge accounting treatment. We reflect realized and unrealized gains and losses from derivatives used to economically hedge anticipated commodity consumption and to mitigate foreign currency cash flow risk in earnings immediately within general corporate expense (within cost of goods sold). The gains and losses are reclassified to segment operating results in the period in which the underlying item being economically hedged is recognized in cost of goods sold.

Economic Hedges of Fair Values – Foreign Currency Exchange Rate Risk

We may use options and cross currency swaps to economically hedge the fair value of certain monetary assets and liabilities (including intercompany balances) denominated in a currency other than the functional currency. These derivatives are marked-to-market with gains and losses immediately recognized in selling, general and administrative expenses. These substantially offset the foreign currency transaction gains or losses recognized on the monetary assets or liabilities being economically hedged.

Derivative Activity in Our Milling Operations

We also use derivative instruments within our milling operations, which are part of the Commercial Foods segment. Derivative instruments used to economically hedge commodity inventories and forward purchase and sales contracts within the milling operations are marked-to-market such that realized and unrealized gains and losses are immediately included in operating results. The underlying inventory and forward contracts being hedged are also marked-to-market with changes in market value recognized immediately in operating results.

For commodity derivative trading activities within our milling operations that are not intended to mitigate commodity input cost risk, the derivative instrument is marked-to-market each period with gains and losses included in net sales of the Commercial Foods segment. There were no material gains or losses from derivative trading activities in the periods being reported.

Table of Contents

All derivative instruments are recognized in our condensed consolidated balance sheets at fair value. The fair value of derivative assets is recognized within prepaid expenses and other current assets, while the fair value of derivative liabilities is recognized within other accrued liabilities. In accordance with the Financial Accounting Standards Board (FASB) guidance, we offset certain derivative asset and liability balances, as well as certain amounts representing rights to reclaim cash collateral and obligations to return cash collateral, where legal right of setoff exists. At November 27, 2011 and May 29, 2011, amounts representing a right to reclaim cash collateral of \$32.0 million and \$7.8 million, respectively, were included in prepaid expenses and other current assets in our condensed consolidated balance sheets.

Derivative assets and liabilities and amounts representing a right to reclaim cash collateral or obligation to return cash collateral were reflected in our condensed consolidated balance sheets as follows:

	November 27, 2011	May 29, 2011
Prepaid expenses and other current assets	\$ 99.5	\$ 71.5
Other accrued liabilities	186.9	92.2

The following table presents our derivative assets and liabilities, on a gross basis, prior to the offsetting of amounts where legal right of setoff existed at November 27, 2011:

	Derivative Assets Balance Sheet		Derivative Liabilities Balance Sheet	
	Location	Fair Value	Location	Fair Value
Interest rate contracts	Prepaid expenses and other current assets	\$	Other accrued liabilities	\$ 139.4
Total derivatives designated as hedging instruments		\$		\$ 139.4
Commodity contracts	Prepaid expenses and other current assets	\$ 95.8	Other accrued liabilities	\$ 68.6
Foreign exchange contracts	Prepaid expenses and other current assets	7.5	Other accrued liabilities	16.4
Other	Prepaid expenses and other current assets	2.4	Other accrued liabilities	0.7
Total derivatives not designated as hedging instruments		\$ 105.7		\$ 85.7
Total derivatives		\$ 105.7		\$ 225.1

Table of Contents

The following table presents our derivative assets and liabilities, on a gross basis, prior to the offsetting of amounts where legal right of setoff existed at May 29, 2011:

	Derivative Assets Balance Sheet		Derivative Liabilities Balance Sheet	
	Location	Fair Value	Location	Fair Value
Interest rate contracts	Prepaid expenses and other current assets	\$	Other accrued liabilities	\$ 11.8
Total derivatives designated as hedging instruments		\$		\$ 11.8
Commodity contracts	Prepaid expenses and other current assets	\$ 85.4	Other accrued liabilities	\$ 84.4
Foreign exchange contracts	Prepaid expenses and other current assets	1.0	Other accrued liabilities	19.2
Other	Prepaid expenses and other current assets	0.7	Other accrued liabilities	0.2
Total derivatives not designated as hedging instruments		\$ 87.1		\$ 103.8
Total derivatives		\$ 87.1		\$ 115.6

The location and amount of gains (losses) from derivatives not designated as hedging instruments in our condensed consolidated statements of earnings were as follows:

Derivatives Not Designated as Hedging Instruments	Location in Condensed Consolidated Statement of Earnings of	Amount of Gain (Loss) Recognized on Derivatives in Condensed Consolidated Statement of Earnings for the Thirteen Weeks Ended	
		November 27, 2011	November 28, 2010
		\$30.8	\$30.8
			Amount of Gain (Loss) Recognized on Derivatives in Condensed Consolidated Statement of Earnings for the Thirteen Weeks Ended
	Gain (Loss) Recognized on Derivatives		
Commodity contracts	Cost of goods sold	\$ 30.6	\$ 35.4
Foreign exchange contracts	Cost of goods sold	6.0	(2.6)
Commodity contracts	Selling, general and administrative expense	(0.1)	
Foreign exchange contracts	Selling, general and administrative expense	6.2	(2.0)
Total gain from derivative instruments not designated as hedging instruments		\$ 42.7	\$ 30.8

Table of Contents

	\$30.8	\$30.8	\$30.8
		Amount of Gain (Loss) Recognized on Derivatives in Condensed Consolidated Statement of Earnings for	
	Location in Condensed Consolidated Statement of Earnings of	the Twenty-six Weeks Ended	
Derivatives Not Designated as Hedging Instruments	Gain (Loss) Recognized on Derivatives	November 27, 2011	November 28, 2010
Commodity contracts	Cost of goods sold	\$ 73.1	\$ 9.7
Foreign exchange contracts	Cost of goods sold	(1.0)	(12.2)
Commodity contracts	Selling, general and administrative expense	(0.1)	
Foreign exchange contracts	Selling, general and administrative expense	6.5	(2.4)
Total gain from derivative instruments not designated as hedging instruments		\$ 78.5	\$ (4.9)

As of November 27, 2011, our open commodity contracts had a notional value (defined as notional quantity times market value per notional quantity unit) of \$1.1 billion and \$1.0 billion for purchase and sales contracts, respectively. As of May 29, 2011, our open commodity contracts had a notional value of \$1.0 billion and \$1.2 billion for purchase and sales contracts, respectively. The notional amount of our foreign currency forward and cross currency swap contracts as of November 27, 2011 and May 29, 2011 was \$328.4 million and \$292.7 million, respectively. In addition, we held foreign currency option collar contracts with notional amounts of \$23.0 million and \$86.4 million as of November 27, 2011 and May 29, 2011, respectively.

We enter into certain commodity, interest rate, and foreign exchange derivatives with a diversified group of counterparties. We continually monitor our positions and the credit ratings of the counterparties involved and limit the amount of credit exposure to any one party. These transactions may expose us to potential losses due to the risk of nonperformance by these counterparties. We have not incurred a material loss due to nonperformance in any period presented and do not expect to incur any such material loss. We also enter into futures and options transactions through various regulated exchanges.

At November 27, 2011, the maximum amount of loss due to the credit risk of the counterparties, had the counterparties failed to perform according to the terms of the contracts, was \$85.5 million.

7. SHARE-BASED PAYMENTS

For the second quarter and first half of fiscal 2012, we recognized total stock-based compensation expense (including stock options, restricted stock units, and performance shares) of \$12.1 million and \$24.4 million, respectively. For the second quarter and first half of fiscal 2011, we recognized total stock-based compensation expense of \$14.3 million and \$22.7 million, respectively. During the first half of fiscal 2012, we granted 1.7 million restricted stock units at a weighted average grant date price of \$26.10, 4.1 million stock options at a weighted average exercise price of \$26.15, and 0.5 million performance shares at a weighted average grant date price of \$26.11.

Performance shares are granted to selected executives and other key employees with vesting contingent upon meeting various Company-wide performance goals. The performance goals for the performance periods ending in fiscal 2012 and fiscal 2013 are based upon our earnings before interest and taxes and our return on average invested capital measured over a defined performance period. The performance goals for the performance period ending in fiscal 2014 are based upon our operating cash flow return on operations, a measure of operating cash flow as a percentage of invested capital measured over a defined performance period, and revenue growth. The awards actually earned will range from zero to three hundred percent of the targeted number of performance shares for the performance period ending in fiscal 2012; from zero to two hundred percent of the targeted number of performance shares for the performance period ending in fiscal 2013; and from zero to two hundred twenty percent of the targeted number of performance shares for the performance period ending in fiscal 2014. For the performance period ending in fiscal 2014, a payout equal to 25% of approved target incentive is required to be paid out if we achieve a threshold level of cash flow return on operations. Awards, if earned, will be paid in shares of our common stock.

Table of Contents

Subject to limited exceptions set forth in the performance share plan, any shares earned will be distributed at the end of the performance period. The value of the performance shares is adjusted based upon the market price of our common stock at the end of each reporting period and amortized as compensation expense over the vesting period.

The weighted average Black-Scholes assumptions for stock options granted during the first half of fiscal 2012 were as follows:

Expected volatility (%)	22.89
Dividend yield (%)	3.97
Risk-free interest rate (%)	1.38
Expected life of stock option (years)	4.75

The weighted average value of stock options granted during the first half of fiscal 2012 was \$3.26 per option, based upon a Black-Scholes methodology.

8. EARNINGS PER SHARE

Basic earnings per share is calculated on the basis of weighted average outstanding common shares. Diluted earnings per share is computed on the basis of basic weighted average outstanding common shares adjusted for the dilutive effect of stock options, restricted stock awards, and other dilutive securities.

The following table reconciles the income and average share amounts used to compute both basic and diluted earnings per share:

	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Net income available to ConAgra Foods, Inc. common stockholders:				
Income from continuing operations attributable to ConAgra Foods, Inc. common stockholders	\$ 171.8	\$ 200.3	\$ 257.0	\$ 343.7
Income from discontinued operations, net of tax, attributable to ConAgra Foods, Inc. common stockholders		0.6	0.1	3.6
Net income attributable to ConAgra Foods, Inc. common stockholders	\$ 171.8	\$ 200.9	\$ 257.1	\$ 347.3
Less: Increase in redemption value of noncontrolling interests in excess of earnings allocated	0.7	0.9	1.0	2.3
Net income available to ConAgra Foods, Inc. common stockholders	\$ 171.1	\$ 200.0	\$ 256.1	\$ 345.0
Weighted average shares outstanding:				
Basic weighted average shares outstanding	413.6	437.8	413.0	439.7
Add: Dilutive effect of stock options, restricted stock awards, and other dilutive securities	5.0	3.8	5.4	4.1
Diluted weighted average shares outstanding	418.6	441.6	418.4	443.8

For the second quarter and first half of fiscal 2012, there were 14.7 million and 13.9 million stock options outstanding, respectively, that were excluded from the computation of shares contingently issuable upon exercise of the stock options because exercise prices exceeded the average market value of our common stock during the period. For the second quarter and first half of fiscal 2011, there were 21.2 million and 19.0 million stock options, respectively, excluded from the calculation.

9. INVENTORIES

The major classes of inventories were as follows:

	November 27, 2011	May 29, 2011
Raw materials and packaging	\$ 687.6	\$ 639.5
Work in process	143.7	83.1
Finished goods	1,109.5	992.9
Supplies and other	91.2	87.9
Total	\$ 2,032.0	\$ 1,803.4

Table of Contents**10. RESTRUCTURING*****Administrative Efficiency Restructuring Plan***

In August 2011, we made a decision to reorganize our Consumer Foods sales function and certain other administrative functions within our Commercial Foods and Corporate reporting segments. These actions, collectively referred to as the Administrative Efficiency Restructuring Plan (the Administrative Efficiency Plan), are intended to improve the efficiency and effectiveness of the affected sales and administrative functions. In connection with the Administrative Efficiency Plan, we expect to incur approximately \$20.0 million of charges, primarily for severance and costs of employee relocation. In the second quarter and first half of fiscal 2012, we recognized charges of approximately \$2.1 million and \$13.4 million, respectively, in relation to the Administrative Efficiency Plan.

We anticipate that we will recognize the following pre-tax expenses associated with the Administrative Efficiency Plan in the fiscal 2012 to 2013 timeframe (amounts include charges recognized in the first half of fiscal 2012):

	Consumer Foods	Commercial Foods	Corporate	Total
Accelerated depreciation	\$	\$	\$ 1.4	\$ 1.4
Severance and related costs	5.3		2.6	7.9
Other, net	9.5	1.2		10.7
Total selling, general and administrative expenses	14.8	1.2	4.0	20.0
Consolidated total	\$ 14.8	\$ 1.2	\$ 4.0	\$ 20.0

Included in the above estimates are \$18.7 million of charges that have resulted or will result in cash outflows and \$1.3 million of non-cash charges.

During the second quarter of fiscal 2012, we recognized the following pre-tax expenses associated with the Administrative Efficiency Plan:

	Consumer Foods	Commercial Foods	Corporate	Total
Accelerated depreciation	\$	\$	\$ 0.2	\$ 0.2
Severance and related costs (recoveries)			(0.4)	(0.4)
Other, net	2.1	0.2		2.3
Total selling, general and administrative expenses	2.1	0.2	(0.2)	2.1
Consolidated total	\$ 2.1	\$ 0.2	\$ (0.2)	\$ 2.1

During the first half of fiscal 2012, we recognized the following pre-tax expenses associated with the Administrative Efficiency Plan:

	Consumer Foods	Commercial Foods	Corporate	Total
Accelerated depreciation	\$	\$	\$ 0.6	\$ 0.6
Severance and related costs	5.3		2.6	7.9
Other, net	4.3	0.6		4.9

Edgar Filing: CONAGRA FOODS INC /DE/ - Form 10-Q

Total selling, general and administrative expenses	9.6	0.6	3.2	13.4
Consolidated total	\$ 9.6	\$ 0.6	\$ 3.2	\$ 13.4

Table of Contents

Liabilities recorded for the various initiatives and changes therein for the second quarter of fiscal 2012 under the Administrative Efficiency Plan were as follows:

	Balance at August 28, 2011	Costs Incurred and Charged to Expense	Costs Paid or Otherwise Settled	Changes in Estimates	Balance at November 27, 2011
Severance and related costs	\$ 8.2	\$	\$ (2.7)	\$ (0.4)	\$ 5.1
Plan implementation costs	2.4	2.3	(4.6)		0.1
Total	\$ 10.6	\$ 2.3	\$ (7.3)	\$ (0.4)	\$ 5.2

Network Optimization Plan

During the third quarter of fiscal 2011, our Board of Directors approved a plan recommended by management designed to optimize our manufacturing and distribution networks. We refer to this plan as the Network Optimization Plan. The Network Optimization Plan consists of projects that involve, among other things, the exit of certain manufacturing facilities, the disposal of underutilized manufacturing assets, and actions designed to optimize our distribution network. The Network Optimization Plan is expected to be implemented by the end of fiscal 2013 and is intended to improve the efficiency of our manufacturing operations and reduce costs.

In connection with the Network Optimization Plan, we expect to incur pre-tax cash and non-cash charges for asset impairments, accelerated depreciation, severance, relocation, and site closure costs of \$74.8 million. We have recognized, and/or expect to recognize, expenses associated with the Network Optimization Plan, including but not limited to, impairments of property, plant and equipment, accelerated depreciation, severance and related costs, and plan implementation costs (e.g., consulting and employee relocation). We anticipate that we will recognize the following pre-tax expenses associated with the Network Optimization Plan in the fiscal 2011 to 2013 timeframe (amounts include charges recognized in fiscal 2011 and in the first half of fiscal 2012):

	Consumer Foods	Commercial Foods	Total
Accelerated depreciation	\$ 19.7	\$	\$ 19.7
Inventory write-offs and related costs	6.8	0.4	7.2
Total cost of goods sold	26.5	0.4	26.9
Asset impairment	12.7	13.9	26.6
Severance and related costs	7.7	0.1	7.8
Other, net	12.0	1.5	13.5
Total selling, general and administrative expenses	32.4	15.5	47.9
Consolidated total	\$ 58.9	\$ 15.9	\$ 74.8

Included in the above estimates are \$23.6 million of charges that have resulted or will result in cash outflows and \$51.2 million of non-cash charges.

During the second quarter of fiscal 2012, we recognized the following pre-tax expenses associated with the Network Optimization Plan:

Edgar Filing: CONAGRA FOODS INC /DE/ - Form 10-Q

	Consumer Foods	Commercial Foods	Total
Accelerated depreciation	\$ 4.9	\$	\$ 4.9
Inventory write-offs and related costs	2.9		2.9
Total cost of goods sold	7.8		7.8
Asset impairment	2.0	0.1	2.1
Severance and related costs	1.1		1.1
Other, net	1.4	1.0	2.4
Total selling, general and administrative expenses	4.5	1.1	5.6
Consolidated total	\$ 12.3	\$ 1.1	\$ 13.4

Table of Contents

During the first half of fiscal 2012, we recognized the following pre-tax expenses associated with the Network Optimization Plan:

	Consumer Foods	Commercial Foods	Total
Accelerated depreciation	\$ 7.6	\$	\$ 7.6
Inventory write-offs and related costs	3.3		3.3
Total cost of goods sold	10.9		10.9
Asset impairment	4.1	3.5	7.6
Severance and related costs	1.7		1.7
Other, net	2.6	1.4	4.0
Total selling, general and administrative expenses	8.4	4.9	13.3
Consolidated total	\$ 19.3	\$ 4.9	\$ 24.2

We recognized the following cumulative (plan inception to November 27, 2011) pre-tax expenses related to the Network Optimization Plan:

	Consumer Foods	Commercial Foods	Total
Accelerated depreciation	\$ 12.6	\$	\$ 12.6
Inventory write-offs and related costs	3.5	0.3	3.8
Total cost of goods sold	16.1	0.3	16.4
Asset impairment	12.7	13.9	26.6
Severance and related costs	6.9	0.1	7.0
Other, net	3.3	1.5	4.8
Total selling, general and administrative expenses	22.9	15.5	38.4
Consolidated total	\$ 39.0	\$ 15.8	\$ 54.8

Liabilities recorded for the various initiatives and changes therein for the second quarter of fiscal 2012 under the Network Optimization Plan were as follows:

	Balance at August 28, 2011	Costs Incurred and Charged to Expense	Costs Paid or Otherwise Settled	Changes in Estimates	Balance at November 27, 2011
Severance and related costs	\$ 5.2	\$ 0.8	\$ (0.7)	\$ 0.6	\$ 5.9
Plan implementation costs	0.1	2.6	(2.1)		0.6
Total	\$ 5.3	\$ 3.4	\$ (2.8)	\$ 0.6	\$ 6.5

2010 Restructuring Plan

During the fourth quarter of fiscal 2010, our Board of Directors approved a plan recommended by management related to the long-term production of our meat snack products. The plan provided for the closure of our meat snacks production facility in Garner, North Carolina, and the movement of production to our existing facility in Troy, Ohio.

Also in the fourth quarter of fiscal 2010, we made a decision to consolidate certain administrative functions from Edina, Minnesota, to Naperville, Illinois. We completed the transition of these functions in fiscal 2011. This plan, together with the plan to move production of our meat snacks from Garner, North Carolina to Troy, Ohio, is collectively referred to as the 2010 restructuring plan (2010 plan).

At the end of the first half of fiscal 2012, the implementation of the 2010 plan was complete.

Table of Contents

In connection with the 2010 plan, we incurred pre-tax cash and non-cash expenses for asset impairments, accelerated depreciation, severance, relocation, and site closure costs of \$67.3 million, of which \$25.7 million was recognized in fiscal 2011 and \$39.2 million was recognized in fiscal 2010. We have recognized expenses associated with the 2010 plan, including but not limited to, impairments of property, plant and equipment, accelerated depreciation, severance and related costs, and plan implementation costs (e.g., consulting and employee relocation). We recognized the following cumulative (plan inception to November 27, 2011) pre-tax expenses related to the 2010 plan:

	Consumer Foods	Corporate	Total
Accelerated depreciation	\$ 19.1	\$	\$ 19.1
Inventory write-offs	0.7		0.7
Total cost of goods sold	19.8		19.8
Asset impairment	17.5		17.5
Severance and related costs	16.8		16.8
Other, net	9.6	3.6	13.2
Total selling, general and administrative expenses	43.9	3.6	47.5
Consolidated total	\$ 63.7	\$ 3.6	\$ 67.3

Included in the above expenses are \$28.1 million of expenses that have resulted in cash outflows and \$39.2 million of non-cash expenses.

During the second quarter and first half of fiscal 2012, we recognized \$0.9 million and \$2.4 million of pre-tax expenses, respectively, for the 2010 plan.

Liabilities recorded for the various initiatives and changes therein for the second quarter of fiscal 2012 under the 2010 plan were as follows:

	Balance at August 28, 2011	Costs Incurred and Charged to Expense	Costs Paid or Otherwise Settled	Changes in Estimates	Balance at November 27, 2011
Severance and related costs	\$ 1.2	\$	\$ (0.6)	\$ (0.3)	\$ 0.3
Plan implementation costs	0.1	0.4	(0.5)		
Total	\$ 1.3	\$ 0.4	\$ (1.1)	\$ (0.3)	\$ 0.3

11. INCOME TAXES

Our income tax expense from continuing operations for the second quarter of fiscal 2012 and 2011 was \$87.7 million and \$101.4 million, respectively. Income tax expense from continuing operations for the first half of fiscal 2012 and 2011 was \$131.3 million and \$168.3 million, respectively. The effective tax rate (calculated as the ratio of income tax expense to pre-tax income from continuing operations, inclusive of equity method investment earnings) from continuing operations was approximately 33% and 34% for the second quarter and first half of fiscal 2012, respectively, and 34% and 33% for the second quarter and first half of fiscal 2011, respectively.

The amount of gross unrecognized tax benefits for uncertain tax positions, including positions impacting only the timing of tax benefits, was \$52.2 million as of November 27, 2011 and \$56.5 million as of May 29, 2011. Included in the balance was \$3.3 million as of both November 27, 2011 and May 29, 2011 for tax positions for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. Because of the impact of deferred tax accounting, the disallowance of the shorter deductibility period would not affect the annual effective tax rate but would accelerate the payment of cash to the taxing authority to an earlier period. Any associated interest and

Edgar Filing: CONAGRA FOODS INC /DE/ - Form 10-Q

penalties imposed would affect the tax rate. The gross unrecognized tax benefits excluded related liabilities for gross interest and penalties of \$15.9 million and \$14.7 million as of November 27, 2011 and May 29, 2011, respectively.

The net amount of unrecognized tax benefits at November 27, 2011 and May 29, 2011 that, if recognized, would impact the Company's effective tax rate was \$32.4 million and \$35.7 million, respectively. Recognition of these tax benefits would have a favorable impact on the Company's effective tax rate.

We estimate that it is reasonably possible that the amount of gross unrecognized tax benefits will decrease by \$2 million to \$7 million over the next twelve months due to various federal, state, and foreign audit settlements and the expiration of statutes of limitations.

Table of Contents**12. CONTINGENCIES**

In fiscal 1991, we acquired Beatrice Company (Beatrice). As a result of the acquisition and the significant pre-acquisition contingencies of the Beatrice businesses and its former subsidiaries, our consolidated post-acquisition financial statements reflect liabilities associated with the estimated resolution of these contingencies. These include various litigation and environmental proceedings related to businesses divested by Beatrice prior to its acquisition by us. The litigation includes suits against a number of lead paint and pigment manufacturers, including ConAgra Grocery Products and the Company as alleged successors to W. P. Fuller Co., a lead paint and pigment manufacturer owned and operated by Beatrice until 1967. Although decisions favorable to us have been rendered in Rhode Island, New Jersey, Wisconsin, and Ohio, we remain a defendant in active suits in Illinois and California. The Illinois suit seeks class-wide relief in the form of medical monitoring for elevated levels of lead in blood. In California, a number of cities and counties have joined in a consolidated action seeking abatement of the alleged public nuisance. We have had successful outcomes in every case decided to date and although exposure in the remaining cases is unlikely, it is reasonably possible. However, given the range of potential remedies, it is not possible to estimate this exposure.

The environmental proceedings include litigation and administrative proceedings involving Beatrice's status as a potentially responsible party at 37 Superfund, proposed Superfund, or state-equivalent sites; these sites involve locations previously owned or operated by predecessors of Beatrice that used or produced petroleum, pesticides, fertilizers, dyes, inks, solvents, PCBs, acids, lead, sulfur, tannery wastes, and/or other contaminants. Beatrice has paid or is in the process of paying its liability share at 34 of these sites. Reserves for these matters have been established based on our best estimate of the undiscounted remediation liabilities, which estimates include evaluation of investigatory studies, extent of required clean-up, the known volumetric contribution of Beatrice and other potentially responsible parties, and its experience in remediating sites. The reserves for Beatrice-related environmental matters totaled \$70.7 million as of November 27, 2011, a majority of which relates to the Superfund and state-equivalent sites referenced above. We expect expenditures for Beatrice-related environmental matters to continue for up to 19 years.

In limited situations, we will guarantee an obligation of an unconsolidated entity. At the time in which we initially provide such a guarantee, we assess the risk of financial exposure to us under these agreements. We consider the credit-worthiness of the guaranteed party, the value of any collateral pledged against the related obligation, and any other factors that may mitigate our risk. We actively monitor market and entity-specific conditions that may result in a change of our assessment of the risk of loss under these agreements.

We guarantee certain leases and other commercial obligations resulting from the 2002 divestiture of our fresh beef and pork operations. The remaining terms of these arrangements do not exceed four years and the maximum amount of future payments we have guaranteed was approximately \$12.2 million as of November 27, 2011.

We have also guaranteed the performance of the divested fresh beef and pork business with respect to a hog purchase contract. The hog purchase contract requires the divested fresh beef and pork business to purchase a minimum of approximately 1.2 million hogs annually through 2014. The contract stipulates minimum price commitments, based in part on market prices, and, in certain circumstances, also includes price adjustments based on certain inputs. We have not established a liability for any of the fresh beef and pork divestiture-related guarantees, as we have determined that the likelihood of our required performance under the guarantees is remote.

We are a party to various potato supply agreements. Under the terms of certain such potato supply agreements, we have guaranteed repayment of short-term bank loans of the potato suppliers, under certain conditions. At November 27, 2011, the amount of supplier loans we have effectively guaranteed was approximately \$41.1 million. We have not established a liability for these guarantees, as we have determined that the likelihood of our required performance under the guarantees is remote.

We are a party to a supply agreement with an onion processing company. We have guaranteed, under certain conditions, repayment of a loan of this supplier. At November 27, 2011, the term of the loan was 14 years, and the amount of our guarantee was \$25.0 million. In the event of default on this loan by the supplier, we have the contractual right to purchase the loan from the lender, thereby giving us secured rights to the underlying collateral. Based on a recent review of the supplier's liquidity, we believe that a deterioration in its business environment may lead to a notice of default under the loan. However, based on our estimate of the value of the collateral, we have not established a liability in connection with this guarantee, as we believe the likelihood of financial exposure to us under this guarantee is remote.

Table of Contents

Federal income tax credits were generated related to our sweet potato production facility in Delhi, Louisiana. Third parties invested in certain of these income tax credits. We have guaranteed these third parties the face value of these income tax credits over their statutory lives, a period of seven years, in the event that the income tax credits are recaptured or reduced. The face value of the income tax credits was \$21.2 million as of November 27, 2011. We believe the likelihood of the recapture or reduction of the income tax credits is remote, and therefore we have not established a liability in connection with this guarantee.

We are a party to a number of lawsuits and claims arising out of the operation of our business, including lawsuits and claims related to the February 2007 recall of our peanut butter products and litigation we initiated against an insurance carrier to recover our settlement expenditures and defense costs. We recognized a charge of \$24.8 million during the third quarter of fiscal 2009 in connection with the disputed coverage with this insurance carrier. During the second quarter of fiscal 2010, a Delaware state court rendered a decision on certain matters in our claim for the disputed coverage favorable to the insurance carrier. We appealed this decision and, during the fourth quarter of fiscal 2011, we received a favorable opinion related to our defense costs and the claim for disputed coverage was remanded to the state court. We continue to vigorously pursue our claim for the disputed coverage. In fiscal 2011, we received formal requests from the U.S. Attorney's office in Georgia seeking a variety of records and information related to the operations of our peanut butter manufacturing facility in Sylvester, Georgia. These requests are related to the February 2007 recall of our peanut butter products. We are cooperating with officials in regard to the requests.

In June 2009, an accidental explosion occurred at our manufacturing facility in Garner, North Carolina. This facility was the primary production facility for our *Slim Jim*[®] branded meat snacks. On June 13, 2009, the U.S. Bureau of Alcohol, Tobacco, Firearms and Explosives announced its determination that the explosion was the result of an accidental natural gas release, and not a deliberate act. During the fourth quarter of fiscal 2011, we settled our property and business interruption claims related to the Garner accident with our insurance providers. During the fourth quarter of fiscal 2011, Jacobs Engineering Group Inc., our engineer and project manager at the site, filed a declaratory judgment action against us seeking indemnity for personal injury claims brought against it as a result of the accident. In the first quarter of fiscal 2012, the Court granted our motion for summary judgment on the basis that the suit was filed prematurely. We will continue to defend this action vigorously. Any exposure in this case is expected to be limited to the applicable insurance deductible.

We are a party to several lawsuits concerning the use of diacetyl, a butter flavoring ingredient that was added to our microwave popcorn until late 2007. The cases are consumer personal injury suits claiming respiratory illness allegedly due to exposures to vapors from microwaving popcorn. We have received favorable outcomes in connection with these cases to date. We do not believe these cases possess merit and continue to vigorously defend them. Any exposure in these cases is expected to be limited to the applicable insurance deductible.

After taking into account liabilities recognized for all of the foregoing matters, management believes the ultimate resolution of such matters should not have a material adverse effect on our financial condition, results of operations, or liquidity. It is reasonably possible that a change in one of the estimates of the foregoing matters may occur in the future. Costs of legal services associated with the foregoing matters are recognized in earnings as services are provided.

13. PENSION AND POSTRETIREMENT BENEFITS

We have defined benefit retirement plans (plans) for eligible salaried and hourly employees. Benefits are based on years of credited service and average compensation or stated amounts for each year of service. We also sponsor postretirement plans which provide certain medical and dental benefits (other postretirement benefits) to qualifying U.S. employees.

During the second quarter of fiscal 2012, we made design changes to some of our other postretirement benefit plans. These changes resulted in plan amendments. The plan amendments also resulted in a plan remeasurement at September 8, 2011. The discount rate used to measure the other postretirement benefits obligation at September 8, 2011 was 4.3% compared to the May 29, 2011 discount rate of 4.9%. All other significant assumptions remained unchanged from the May 29, 2011 measurement date. Calculated gains as a result of the remeasurement of \$27.6 million, primarily due to favorable plan amendments, were recognized as a credit to other comprehensive income.

Table of Contents

As a result of these plan amendment changes, our net expense related to these plans will be reduced by approximately \$5.2 million during fiscal 2012.

Components of pension benefit and other postretirement benefit costs included:

	(44.9)	(44.9)	(44.9)	(44.9)
	Pension Benefits			
	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Service cost	\$ 17.1	\$ 14.9	\$ 34.2	\$ 29.8
Interest cost	37.2	36.9	74.4	73.8
Expected return on plan assets	(44.9)	(43.3)	(89.8)	(86.6)
Amortization of prior service cost	0.7	0.8	1.5	1.6
Curtailed loss				1.3
Recognized net actuarial loss	9.7	4.1	19.3	8.2
Benefit cost Company plans	19.8	13.4	39.6	28.1
Pension benefit cost multi-employer plans	2.8	2.6	4.9	5.1
Total benefit cost	\$ 22.6	\$ 16.0	\$ 44.5	\$ 33.2

	(44.9)	(44.9)	(44.9)	(44.9)
	Postretirement Benefits			
	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Service cost	\$ 0.1	\$ 0.2	\$ 0.3	\$ 0.3
Interest cost	3.2	4.0	6.9	8.1
Expected return on plan assets				(0.1)
Amortization of prior service cost	(3.6)	(2.3)	(5.8)	(4.7)
Recognized net actuarial loss	2.0	1.1	3.5	2.3
Total cost	\$ 1.7	\$ 3.0	\$ 4.9	\$ 5.9

During the second quarter and first half of fiscal 2012, we contributed \$68.5 million and \$71.5 million, respectively, to our pension plans and contributed \$10.0 million and \$17.5 million, respectively, to our other postretirement plans. Based upon the current funded status of the plans and the current interest rate environment, we anticipate making further contributions of approximately \$15.7 million to our pension plans for the remainder of fiscal 2012. We anticipate making further contributions of \$11.0 million to our other postretirement plans during the remainder of fiscal 2012. These estimates are based on current tax laws, plan asset performance, and liability assumptions, all of which are subject to change.

14. LONG-TERM DEBT

On September 15, 2011, we repaid the entire principal balance of \$342.7 million of our 6.75% senior notes, which were due on that date.

We consolidate the financial statements of Lamb Weston BSW. In the first quarter of fiscal 2011, we repaid \$35.4 million of bank borrowings by our Lamb Weston BSW potato processing venture.

Net interest expense consisted of:

Edgar Filing: CONAGRA FOODS INC /DE/ - Form 10-Q

	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Long-term debt	\$ 52.7	\$ 56.3	\$ 108.8	\$ 116.6
Short-term debt			0.1	0.1
Interest income	(0.9)	(19.4)	(2.2)	(38.8)
Interest capitalized	(1.2)	(3.2)	(3.2)	(6.9)
	\$ 50.6	\$ 33.7	\$ 103.5	\$ 71.0

Included in net interest expense was \$18.8 million and \$37.3 million of interest income in the second quarter and first half of fiscal 2011, respectively, from the payment-in-kind notes received in connection with the disposition of the trading and merchandising business in June 2008.

Table of Contents

Our net interest expense for the second quarter and first half of fiscal 2012 was reduced by \$2.4 million and \$5.5 million, respectively, due to the impact of the interest rate swap contracts entered into in the fourth quarter of fiscal 2010. Our net interest expense for the second quarter and first half of fiscal 2011 was reduced by \$3.9 million and \$8.3 million, respectively, due to the impact of the interest rate swap contracts. The interest rate swaps effectively changed our interest rates on the senior long-term debt instruments maturing in fiscal 2012 and 2014 from fixed to variable. During the second quarter of fiscal 2011, we terminated the interest rate swap contracts and received proceeds of \$31.5 million. The cumulative adjustment to the fair value of the debt instruments that were hedged (the effective portion of the hedge), is being amortized as a reduction of interest expense over the remaining lives of the debt instruments (through fiscal 2014).

15. STOCKHOLDERS EQUITY

The following table presents a reconciliation of our stockholders' equity accounts for the twenty-six weeks ended November 27, 2011:

	ConAgra Foods, Inc. Stockholders' Equity								
					Accumulated				
					Other				
					Comprehensive				
	Common	Common	Additional	Retained	Income	Treasury	Noncontrolling	Total	
	Shares	Stock	Paid-in	Earnings	(Loss)	Stock	Interests	Equity	
			Capital						
Balance at May 29, 2011	567.9	\$ 2,839.7	\$ 899.1	\$ 4,853.6	\$ (222.7)	\$ (3,668.2)	\$ 7.0	\$ 4,708.5	
Stock option and incentive plans			(9.7)	(1.3)		124.3		113.3	
Currency translation adjustment					(50.9)			(50.9)	
Repurchase of common shares						(95.3)		(95.3)	
Unrealized loss on securities					(0.2)			(0.2)	
Derivative adjustment, net of reclassification adjustment					(80.2)			(80.2)	
Activities of noncontrolling interests			(1.1)				(0.2)	(1.3)	
Pension and postretirement healthcare benefits						31.0		31.0	
Dividends declared on common stock; \$0.47 per share				(194.3)				(194.3)	
Net income attributable to ConAgra Foods, Inc.				257.1				257.1	
Balance at November 27, 2011	567.9	\$ 2,839.7	\$ 888.3	\$ 4,915.1	\$ (323.0)	\$ (3,639.2)	\$ 6.8	\$ 4,687.7	

Table of Contents**16. FAIR VALUE MEASUREMENTS**

FASB guidance establishes a three-level fair value hierarchy based upon the assumptions (inputs) used to price assets or liabilities. The three levels of inputs used to measure fair value are as follows:

Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities,

Level 2 Observable inputs other than those included in Level 1, such as quoted prices for similar assets and liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets, and

Level 3 Unobservable inputs reflecting our own assumptions and best estimate of what inputs market participants would use in pricing the asset or liability.

The following table presents our financial assets and liabilities measured at fair value on a recurring basis based upon the level within the fair value hierarchy in which the fair value measurements fall, as of November 27, 2011:

	Level 1	Level 2	Level 3	Total
Assets:				
Derivative assets	\$ 14.0	\$ 85.5	\$	\$ 99.5
Available-for-sale securities	1.4			1.4
Deferred compensation assets	6.6			6.6
Total assets	\$ 22.0	\$ 85.5	\$	\$ 107.5
Liabilities:				
Derivative liabilities	\$	\$ 186.9	\$	\$ 186.9
Deferred compensation liabilities	27.6			27.6
Total liabilities	\$ 27.6	\$ 186.9	\$	\$ 214.5

The following table presents our financial assets and liabilities measured at fair value on a recurring basis based upon the level within the fair value hierarchy in which the fair value measurements fall, as of May 29, 2011:

	Level 1	Level 2	Level 3	Total
Assets:				
Derivative assets	\$ 16.3	\$ 55.2	\$	\$ 71.5
Available-for-sale securities	1.7			1.7
Deferred compensation assets	7.4			7.4
Total assets	\$ 25.4	\$ 55.2	\$	\$ 80.6
Liabilities:				
Derivative liabilities	\$	\$ 92.2	\$	\$ 92.2
Deferred compensation liabilities	29.1			29.1
Total liabilities	\$ 29.1	\$ 92.2	\$	\$ 121.3

Certain assets and liabilities, including long-lived assets, goodwill, asset retirement obligations, and cost and equity investments are measured at fair value on a nonrecurring basis. There were no significant fair value measurement losses recognized for such assets and liabilities in the periods reported.

The carrying amount of long-term debt (including current installments) was \$2.9 billion as of November 27, 2011 and \$3.2 billion as of May 29, 2011. Based on current market rates provided primarily by outside investment bankers, the fair value of this debt at November 27, 2011 and May 29, 2011, was estimated at \$3.4 billion and \$3.6 billion, respectively.

17. BUSINESS SEGMENTS AND RELATED INFORMATION

We report our operations in two reporting segments: Consumer Foods and Commercial Foods. The Consumer Foods reporting segment includes branded, private label, and customized food products, which are sold in various retail and foodservice channels, principally in North America. The products include a variety of categories (meals, entrees, condiments, sides, snacks, and desserts) across frozen, refrigerated, and shelf-stable temperature classes. The Commercial Foods reporting segment includes commercially branded foods and ingredients, which are sold principally to foodservice, food manufacturing, and industrial customers. The Commercial Foods segment's primary products include: specialty potato products, milled grain ingredients, a variety of vegetable

Table of Contents

products, seasonings, blends, and flavors which are sold under brands such as *Lamb Weston*[®], *ConAgra Mills*[®], and *Spicetec Flavors & Seasonings*[™]. We do not aggregate operating segments when determining our reporting segments.

Intersegment sales have been recorded at amounts approximating market. Operating profit for each of the segments is based on net sales less all identifiable operating expenses. General corporate expense, net interest expense, and income taxes have been excluded from segment operations. In the first quarter of fiscal 2012, we changed the manner in which the expenses associated with certain administrative functions are recognized in segment results. Accordingly, segment results of the prior periods have been reclassified to reflect these changes.

	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Net sales				
Consumer Foods	\$ 2,178.2	\$ 2,091.4	\$ 4,069.9	\$ 3,902.9
Commercial Foods	1,225.7	1,056.1	2,406.0	2,048.9
Total net sales	\$ 3,403.9	\$ 3,147.5	\$ 6,475.9	\$ 5,951.8
Operating profit				
Consumer Foods	\$ 256.3	\$ 278.5	\$ 452.5	\$ 486.2
Commercial Foods	160.8	127.4	258.3	240.5
Total operating profit	\$ 417.1	\$ 405.9	\$ 710.8	\$ 726.7
Equity method investment earnings				
Consumer Foods	\$ 1.9	\$ 1.3	\$ 2.9	\$ 2.4
Commercial Foods	9.6	3.3	14.8	8.4
Total equity method investment earnings	\$ 11.5	\$ 4.6	\$ 17.7	\$ 10.8
Operating profit plus equity method investment earnings				
Consumer Foods	\$ 258.2	\$ 279.8	\$ 455.4	\$ 488.6
Commercial Foods	170.4	130.7	273.1	248.9
Total operating profit plus equity method investment earnings	\$ 428.6	\$ 410.5	\$ 728.5	\$ 737.5
General corporate expenses	\$ 115.6	\$ 74.2	\$ 233.5	\$ 153.7
Interest expense, net	50.6	33.7	103.5	71.0
Income tax expense	87.7	101.4	131.3	168.3
Income from continuing operations	\$ 174.7	\$ 201.2	\$ 260.2	\$ 344.5
Less: Net income attributable to noncontrolling interests	2.9	0.9	3.2	0.8
Income from continuing operations attributable to ConAgra Foods, Inc.	\$ 171.8	\$ 200.3	\$ 257.0	\$ 343.7

Presentation of Derivative Gains (Losses) for Economic Hedges of Forecasted Cash Flows in Segment Results

Derivatives used to manage commodity price risk and foreign currency risk are not designated for hedge accounting treatment. We believe these derivatives provide economic hedges of certain forecasted transactions. As such, these derivatives (except those related to our milling operations, see Note 6 to our condensed consolidated financial statements) are recognized at fair market value with realized and unrealized gains and losses recognized in general corporate expenses. The gains and losses are subsequently recognized in the operating results of the reporting segments in the period in which the underlying transaction being economically hedged is included in earnings.

Table of Contents

The following table presents the net derivative gains (losses) from economic hedges of forecasted commodity consumption and the foreign currency risk of certain forecasted transactions, under this methodology:

	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Net derivative gains (losses) incurred	\$ (20.2)	\$ 6.6	\$ (32.6)	\$ (1.2)
Less: Net derivative gains (losses) allocated to reporting segments	7.0	(2.5)	28.1	(4.5)
Net derivative gains (losses) recognized in general corporate expenses	\$ (27.2)	\$ 9.1	\$ (60.7)	\$ 3.3
Net derivative gains (losses) allocated to Consumer Foods	\$ 6.7	\$ (1.9)	\$ 24.8	\$ (3.7)
Net derivative gains (losses) allocated to Commercial Foods	0.3	(0.6)	3.3	(0.8)
Net derivative gains (losses) included in segment operating profit	\$ 7.0	\$ (2.5)	\$ 28.1	\$ (4.5)

Based on our forecasts of the timing of recognition of the underlying hedged items, we expect to reclassify losses of \$10.3 million and \$18.1 million to segment operating results in fiscal 2012 and 2013 and thereafter, respectively. Amounts allocated, or to be allocated, to segment operating results during fiscal 2012 and thereafter include \$32.3 million of gains recognized prior to fiscal 2012, which had not been allocated to segment operating results.

Our largest customer, Wal-Mart Stores, Inc. and its affiliates, accounted for approximately 18% of consolidated net sales in both the second quarter and first half of fiscal 2012, and 18% and 19% of consolidated net sales in the second quarter and first half of fiscal 2011, respectively, primarily in the Consumer Foods segment.

Wal-Mart Stores, Inc. and its affiliates accounted for approximately 16% and 15% of consolidated net receivables as of both November 27, 2011 and May 29, 2011, respectively, primarily in the Consumer Foods segment.

Table of Contents**ConAgra Foods, Inc. and Subsidiaries****Part I Financial Information****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****FORWARD-LOOKING STATEMENTS**

This report, including Management's Discussion and Analysis of Financial Condition and Results of Operations, contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current views and assumptions of future events and financial performance and are subject to uncertainty and changes in circumstances. We undertake no responsibility for updating these statements. Readers of this report should understand that these statements are not guarantees of performance or results. Many factors could affect our actual financial results and cause them to vary materially from the expectations contained in the forward-looking statements, including those set forth in this report. These factors include, among other things: availability and prices of raw materials, including any negative effects caused by inflation; the effectiveness of our product pricing, including any pricing actions and promotional changes; future economic circumstances; industry conditions; our ability to execute our operating and restructuring plans; the success of our innovation, marketing, and cost-saving initiatives; the competitive environment and related market conditions; operating efficiencies; the ultimate impact of any product recalls; our success in efficiently and effectively integrating our acquisitions; access to capital; actions of governments and regulatory factors affecting our businesses, including the Patient Protection and Affordable Care Act; the amount and timing of repurchases of our common stock, if any; and other risks described in our reports filed with the Securities and Exchange Commission. We caution readers not to place undue reliance on any forward-looking statements included in this report, which speak only as of the date of this report.

The following discussion should be read together with our financial statements and related notes contained in this report and with the financial statements, related notes, and Management's Discussion and Analysis in our annual report on Form 10-K for the fiscal year ended May 29, 2011. Results for the second quarter and first half of fiscal 2012 are not necessarily indicative of results that may be attained in the future.

Fiscal 2012 Second Quarter Executive Overview

ConAgra Foods, Inc. (NYSE: CAG) is one of North America's leading food companies, with brands in 97% of America's households. Consumers find *Banquet*[®], *Chef Boyardee*[®], *Egg Beaters*[®], *Healthy Choice*[®], *Hebrew National*[®], *Hunt*[®] *s*[®], *Marie Callender*[®] *s*[®], *Orville Redenbacher*[®] *s*[®], *PAM*[®], *Peter Pan*[®], *Reddi-wip*[®], and many other ConAgra Foods brands and products in grocery, convenience, mass merchandise, and club stores. We also have a strong business-to-business presence, supplying frozen potato products, as well as other vegetable, spice, and grain products to a variety of well-known restaurants, foodservice operators, and industrial customers.

Diluted earnings per share in the second quarter of fiscal 2012 were \$0.41. Diluted earnings per share in the second quarter of fiscal 2011 were \$0.45. Diluted earnings per share were \$0.61 and \$0.78 (including earnings of \$0.77 per diluted share from continuing operations and \$0.01 per diluted share from discontinued operations) in the first half of fiscal 2012 and 2011, respectively. Several significant items affect the comparability of year-over-year results of continuing operations (see *Items Impacting Comparability* below).

Items Impacting Comparability

Segment presentation of gains and losses from derivatives used for economic hedging of anticipated commodity input costs and economic hedging of foreign currency exchange rate risks of anticipated transactions is discussed in the segment review below.

Results for the second quarter and first half of fiscal 2012 included charges totaling \$16 million (\$10 million after-tax) and \$40 million (\$25 million after-tax), respectively, for restructuring costs incurred. Results for the second quarter and first half of fiscal 2011 included charges totaling \$5 million (\$3 million after-tax) and \$13 million (\$8 million after-tax), respectively, for restructuring costs incurred.

Table of Contents

Acquisitions

In the first quarter of fiscal 2011, we acquired the assets of American Pie, LLC (American Pie), a manufacturer of frozen fruit pies, thaw and serve pies, fruit cobblers, and pie crusts under the licensed *Marie Callender*® and *Claim Jumper*® trade names, as well as frozen dinners, pot pies, and appetizers under the *Claim Jumper*® trade name. We paid approximately \$131 million in cash for this business.

In the first quarter of fiscal 2012, we acquired the *Marie Callender*® brand trademarks for approximately \$58 million in cash.

Divestitures

During the first quarter of fiscal 2011, we completed the sale of substantially all of the assets of *Gilroy Foods & Flavors* dehydrated garlic, onion, capsicum and *Controlled Moisture* , *GardenFro*®, *Redi-Made* , and fresh vegetable operations for \$246 million in cash. We reflected the results of these operations as discontinued operations for all periods presented.

During the fourth quarter of fiscal 2011, we completed the sale of substantially all of the assets of our frozen handhelds operations for approximately \$9 million. We reflected the results of these operations as discontinued operations for all periods presented.

Restructuring Plans

In August 2011, we made a decision to reorganize our Consumer Foods sales function and certain other administrative functions within our Commercial Foods and Corporate reporting segments. These actions, collectively referred to as the Administrative Efficiency Restructuring Plan (the Administrative Efficiency Plan), are intended to improve the efficiency and effectiveness of the affected sales and administrative functions. In connection with the Administrative Efficiency Plan, we currently estimate we will incur approximately \$20 million of charges (\$19 million of which are cash charges), primarily for severance and costs of employee relocation. In the second quarter and first half of fiscal 2012, we recognized charges of approximately \$2 million and \$13 million, respectively, in relation to the Administrative Efficiency Plan.

In February 2011, our Board of Directors approved a plan recommended by executive management designed to optimize our manufacturing and distribution networks (the Network Optimization Plan). The Network Optimization Plan consists of projects that involve, among other things, the exit of certain manufacturing facilities, the disposal of underutilized manufacturing assets, and actions designed to optimize our distribution network. Implementation of the Network Optimization Plan is expected to continue through fiscal 2013 and is intended to improve the efficiency of our manufacturing operations and reduce costs.

In connection with the Network Optimization Plan, we currently estimate we will incur aggregate pre-tax costs of approximately \$75 million, including approximately \$24 million of cash charges. In the second quarter and first half of fiscal 2012, we recognized charges of \$13 million and \$24 million, respectively, in relation to the Network Optimization Plan.

In March 2010, we announced a plan, authorized by our Board of Directors, related to the long-term production of our meat snack products. The plan provided for the closure of our meat snacks production facility in Garner, North Carolina, and the movement of production to our existing facility in Troy, Ohio. Upon completion of the plan's implementation, which occurred in the second quarter of fiscal 2012, the Troy facility became our primary meat snacks production facility.

In May 2010, we made a decision to consolidate certain administrative functions from Edina, Minnesota, to Naperville, Illinois. The transition of these functions was completed in the first half of fiscal 2011. This plan, together with the plan to move production of our meat snacks from Garner, North Carolina to Troy, Ohio, are collectively referred to as the 2010 restructuring plan (the 2010 plan). In connection with the 2010 plan, which was completed in the first half of fiscal 2012, we incurred pre-tax cash and non-cash charges of \$67 million. In the second quarter and first half of fiscal 2012, we recognized charges of approximately \$1 million and \$2 million, respectively, in relation to the 2010 plan.

Table of Contents

The Administrative Efficiency Plan, the Network Optimization Plan, and the 2010 Plan are collectively referred to as our restructuring plans.

Management continues to evaluate our manufacturing footprint and potential opportunities to generate cost savings. If such opportunities are identified, the Network Optimization Plan will be amended accordingly, which could lead to significant additional restructuring expenses.

Capital Allocation

During the first half of fiscal 2012, we repurchased approximately 4 million shares of our common stock for \$95 million, and we repaid the entire principal balance of \$343 million of our 6.75% senior notes, which were due September 15, 2011.

During the first half of fiscal 2011, we repurchased approximately 9 million shares of our common stock for \$200 million, and we repaid the entire principal balance of \$248 million of our 7.875% senior notes, which were due September 15, 2010.

Segment Review

We report our operations in two reporting segments: Consumer Foods and Commercial Foods. In the first quarter of fiscal 2012, we changed the manner in which the expenses associated with certain administrative functions are recognized in segment results. Accordingly, segment results of prior periods have been reclassified to reflect these changes.

Consumer Foods

The Consumer Foods reporting segment includes branded and private label food products that are sold in various retail and foodservice channels, principally in North America. The products include a variety of categories (meals, entrees, condiments, sides, snacks, and desserts) across frozen, refrigerated, and shelf-stable temperature classes.

As discussed above, we reflected the results of our frozen handhelds operations as discontinued operations for all periods presented.

Commercial Foods

The Commercial Foods reporting segment includes commercially branded foods and ingredients, which are sold principally to foodservice, food manufacturing, and industrial customers. The segment's primary products include: specialty potato products, milled grain ingredients, and a variety of vegetable products, seasonings, blends, and flavors, which are sold under brands such as *ConAgra Mills*[®], *Lamb Weston*[®], and *Spicetec Flavors & Seasonings*[™].

As discussed above, we reflected the results of the *Gilroy Foods & Flavors*[™] operations as discontinued operations for the period prior to divestiture.

Presentation of Derivative Gains (Losses) from Economic Hedges of Forecasted Cash Flows in Segment Results

Derivatives used to manage commodity price risk and foreign currency risk are not designated for hedge accounting treatment. We believe these derivatives provide economic hedges of certain forecasted transactions. As such, these derivatives (except those related to our milling operations, see Note 6 to our condensed consolidated financial statements) are recognized at fair market value with realized and unrealized gains and losses recognized in general corporate expenses. The gains and losses are subsequently recognized in the operating results of the reporting segments in the period in which the underlying transaction being economically hedged is included in earnings.

Table of Contents

The following table presents the net derivative gains (losses) from economic hedges of forecasted commodity consumption and the foreign currency risk of certain forecasted transactions, under this methodology:

(\$ in millions)	Thirteen weeks ended		Twenty-six weeks ended	
	November 27, 2011	November 28, 2010	November 27, 2011	November 28, 2010
Net derivative gains (losses) incurred	\$ (20)	\$ 7	\$ (33)	\$ (1)
Less: Net derivative gains (losses) allocated to reporting segments	7	(2)	28	(4)
Net derivative gains (losses) recognized in general corporate expenses	\$ (27)	\$ 9	\$ (61)	\$ 3
Net derivative gains (losses) allocated to Consumer Foods	\$ 7	\$ (2)	\$ 25	\$ (4)
Net derivative gains (losses) allocated to Commercial Foods			3	
Net derivative gains (losses) included in segment operating profit	\$ 7	\$ (2)	\$ 28	\$ (4)

Based on our forecasts of the timing of recognition of the underlying hedged items, we expect to reclassify losses of \$10 million and \$18 million to segment operating results in fiscal 2012 and 2013 and thereafter, respectively. Amounts allocated, or to be allocated, to segment operating results during fiscal 2012 and thereafter include \$32 million of gains recognized prior to fiscal 2012, which had not been allocated to segment operating results.

Net Sales

(\$ in millions)	Net Sales			Net Sales		
	Thirteen weeks ended		% Inc	Twenty-six weeks ended		% Inc
Reporting Segment	November 27, 2011	November 28, 2010	(Dec)	November 27, 2011	November 28, 2010	(Dec)
Consumer Foods	\$ 2,178	\$ 2,092	4%	\$ 4,070	\$ 3,903	4%
Commercial Foods	1,226	1,056	16%	2,406	2,049	17%
Total	\$ 3,404	\$ 3,148	8%	\$ 6,476	\$ 5,952	9%

Net sales for the second quarter of fiscal 2012 were \$3.40 billion, an increase of \$256 million, or 8%, from the second quarter of fiscal 2011. Net sales for the first half of fiscal 2012 were \$6.48 billion, an increase of \$524 million, or 9%, from the first half of fiscal 2011.

Consumer Foods net sales for the second quarter of fiscal 2012 were \$2.18 billion, an increase of \$87 million, or 4%, compared to the second quarter of fiscal 2011. Consumer Foods net sales for the first half of fiscal 2012 were \$4.07 billion, an increase of \$167 million, or 4%, compared to the first half of fiscal 2011. Consumer Foods net sales for the second quarter and first half of fiscal 2012 reflected a 5% increase in net sales from net pricing and mix, partially offset by 1% lower sales volume. Increased pricing in the second quarter and first half of fiscal 2012 was necessitated by increased commodity input costs. The increased pricing led to a slight reduction in volume.

Sales of products associated with some of our most significant brands, including *Banquet*[®], *Blue Bonnet*[®], *Chef Boyardee*[®], *Hunt* *s*[®], *Libby* *s*[®], *Marie Callender* *s*[®], *Orville Redenbacher* *s*[®], *PAM*[®], *Peter Pan*[®], *Reddi-wip*[®], *Slim Jim*[®], *Snack Pack*[®], *Swiss Miss*[®], *Van Camp* *s*[®], and *Wesson*[®] grew in the second quarter of fiscal 2012, as compared to the second quarter of fiscal 2011. Significant brands whose products experienced sales declines in the second quarter of fiscal 2012 include *ACT II*[®], *DAVID*[®], *Egg Beaters*[®], *Healthy Choice*[®], *Hebrew National*[®],

and *Ro*Tel*[®].

Commercial Foods net sales were \$1.23 billion for the second quarter of fiscal 2012, an increase of \$170 million, or 16%, compared to the second quarter of fiscal 2011. Commercial Foods net sales were \$2.41 billion for the first half of fiscal 2012, an increase of 17% compared to the first half of fiscal 2011. Commercial Foods net sales in the second quarter and first half of fiscal 2012 reflected the pass-through of \$95 million and \$221 million, respectively, of higher wheat prices in the segment's flour milling operations. Results for the second quarter of fiscal 2012 also reflected increased volume of approximately 3% and increased net pricing and mix of 7% in the segment's *Lamb Weston*[®] specialty potato products business. Results for the first half of fiscal 2012 also reflected higher sales volumes of approximately 3% and improved net pricing and mix of approximately 6% in our *Lamb Weston*[®] specialty potato products business.

Table of Contents

Selling, General and Administrative Expenses (Includes general corporate expenses)

Selling, general and administrative expenses totaled \$456 million for the second quarter of fiscal 2012, an increase of \$28 million, as compared to the second quarter of fiscal 2011. Selling, general and administrative expenses for the second quarter of fiscal 2012 reflected the following:

an increase in incentive compensation expense of \$16 million,

an increase in consulting expense of \$13 million (resulting from merger and acquisition activities, ongoing information technology projects, and our customer connectivity initiatives), and

expenses totaling \$9 million in connection with our restructuring plans.

Selling, general and administrative expenses for the second quarter of fiscal 2011 included a loss of \$12 million resulting from a hedge of the fair value of a portion of our outstanding debt and economic hedges of the foreign currency risk of certain financial assets.

Selling, general and administrative expenses totaled \$879 million for the first half of fiscal 2012, an increase of \$40 million, or 5%, as compared to the first half of fiscal 2011. Selling, general and administrative expenses for the first half of fiscal 2012 reflected the following:

expenses of \$29 million related to the execution of our restructuring plans,

an increase in incentive compensation expense of \$15 million,

an increase in consulting expense of \$14 million (resulting from merger and acquisition activities, ongoing information technology projects, and our customer connectivity initiatives),

an increase in pension expense of \$12 million, and

a decrease in advertising and promotion expenses of \$10 million.

Selling, general and administrative expenses for the first half of fiscal 2011 included the following:

losses totaling \$8 million resulting from a hedge of the fair value of a portion of our outstanding debt and economic hedges of the foreign currency risk of certain financial assets, and

expenses totaling \$6 million in connection with our restructuring plans.

Operating Profit (Earnings before general corporate expenses, interest expense, net, income taxes, and equity method investment earnings)

Thirteen weeks ended

Operating Profit

Twenty-six weeks ended

Edgar Filing: CONAGRA FOODS INC /DE/ - Form 10-Q

(\$ in millions)

Reporting Segment	November 27,	November 28,	% Inc	November 27,	November 28,	% Inc
	2011	2010	(Dec)	2011	2010	(Dec)
Consumer Foods	\$ 256	\$ 279	(8)%	\$ 453	\$ 486	(7)%
Commercial Foods	161	127	26 %	258	241	7 %

Consumer Foods operating profit for the second quarter of fiscal 2012 was \$256 million, a decrease of \$22 million, or 8%, compared to the second quarter of fiscal 2011. Gross profits in Consumer Foods were \$5 million lower for the second quarter of fiscal 2012 than for the second quarter of fiscal 2011, driven by the impact of higher input costs (particularly for proteins, vegetable oil, and packaging) not fully offset by increased selling prices, partially offset by the benefit of supply chain cost savings initiatives. Consumer Foods operating profit also included charges of \$15 million and \$5 million in the second quarter of fiscal 2012 and 2011, respectively, related to our restructuring plans.

Table of Contents

Consumer Foods operating profit for the first half of fiscal 2012 was \$453 million, a decrease of \$34 million, or 7%, compared to the first half of fiscal 2011. Gross profits were \$18 million lower in the first half of fiscal 2012 than in the first half of fiscal 2011 driven by the impact of higher input costs, not fully offset by higher net sales prices, discussed above, partially offset by the supply chain cost savings initiatives. Other items that significantly impacted Consumer Foods operating profit in the first half of fiscal 2012 included charges totaling \$31 million related to the execution of our restructuring plans, and a decrease in advertising and promotion expenses of \$8 million.

Consumer Foods operating profit in the first half of fiscal 2011 included \$13 million of charges related to our restructuring plans.

For the second quarter of fiscal 2012, operating profit for the Commercial Foods segment was \$161 million, an increase of \$34 million, or 26%, from the second quarter of fiscal 2011. Gross profits in the Commercial Foods segment were \$39 million higher in the second quarter of fiscal 2012 than in the second quarter of fiscal 2011, driven by higher sales volume and improved pricing in the *Lamb Weston*[®] specialty potato business, as well as improved product mix and favorable market conditions within our flour milling operations.

For the first half of fiscal 2012, operating profit for the Commercial Foods segment was \$258 million, an increase of \$17 million, or 7%, driven by higher gross profit in the *Lamb Weston*[®] specialty potato operations due to increased volume and net pricing. Commercial Foods operating profit included \$6 million of charges in the first half of fiscal 2012 related to the execution of our restructuring plans.

Interest Expense, Net

Net interest expense was \$51 million and \$34 million for the second quarter of fiscal 2012 and 2011, respectively. Included in net interest expense was \$19 million of interest income in the second quarter of fiscal 2011, principally from the notes received in connection with the disposition of the trading and merchandising business in June 2008. Net interest expense for the second quarter of fiscal 2012 also reflects the repayment of \$343 million of our 6.75% senior notes in September 2011, upon maturity.

Net interest expense was \$104 million and \$71 million for the first half of fiscal 2012 and 2011, respectively. Included in net interest expense was \$38 million of interest income in the first half of fiscal 2011, principally from the notes received in connection with the disposition of the trading and merchandising business in June 2008.

Income Taxes

In the second quarters of fiscal 2012 and 2011, our income tax expense was \$88 million and \$101 million, respectively. The effective tax rate (calculated as the ratio of income tax expense to pre-tax income from continuing operations, inclusive of equity method investment earnings) was approximately 33% and 34% for the second quarters of fiscal 2012 and 2011, respectively. In the first half of fiscal 2012 and 2011, our income tax expense was \$131 million and \$168 million, respectively. The effective tax rate was approximately 34% and 33% for the first half of fiscal 2012 and 2011, respectively. The lower effective tax rate for the first half of fiscal 2011 reflected the benefit of favorable audit settlements, changes in estimates, and certain income tax credits and deductions identified in fiscal 2011 that related to prior periods.

Equity Method Investment Earnings

Equity method investment earnings were \$12 million and \$5 million for the second quarter of fiscal 2012 and 2011, respectively, while equity method investment earnings were \$18 million and \$11 million for the first half of fiscal 2012 and 2011, respectively. Increased equity method investment earnings in the second quarter and first half of fiscal 2012 were the result of more profitable operations of a foreign potato processing venture.

Table of Contents

Discontinued Operations

Our discontinued operations generated after-tax income of \$1 million in the second quarter of fiscal 2011, and after-tax income of \$4 million in the first half of fiscal 2011. Operating results from discontinued operations for the first half of fiscal 2011 include the impact of a favorable resolution of a foreign tax matter relating to a divested business.

Earnings Per Share

Our diluted earnings per share in the second quarter of fiscal 2012 were \$0.41. Diluted earnings per share in the second quarter of fiscal 2011 were \$0.45. Diluted earnings per share were \$0.61 and \$0.78 (including earnings of \$0.77 per diluted share from continuing operations and \$0.01 per diluted share from discontinued operations) in the first half of fiscal 2012 and 2011, respectively.

Liquidity and Capital Resources

Sources of Liquidity and Capital

Our primary financing objective is to maintain a prudent capital structure that provides us flexibility to pursue our growth objectives. If necessary, we use short-term debt principally to finance ongoing operations, including our seasonal requirements for working capital (accounts receivable, prepaid expenses and other current assets, and inventories, less accounts payable, accrued payroll, and other accrued liabilities) and a combination of equity and long-term debt to finance both our base working capital needs and our noncurrent assets.

On September 14, 2011, we entered into a new \$1.5 billion revolving credit facility. The new facility is scheduled to mature in September 2016. Borrowings under this facility will bear interest at 1.1% over LIBOR and may be prepaid without penalty. The facility, like its predecessor facility, has historically been used principally as a back-up facility for our commercial paper program. As of November 27, 2011, there were no outstanding borrowings under the facility. We did not draw upon our revolving credit facility or the commercial paper program during the second quarter or first half of fiscal 2012 or fiscal 2011. The new facility requires that our consolidated funded debt not exceed 65% of our consolidated capital base, and that our fixed charges coverage ratio be greater than 1.75 to 1.0. As of November 27, 2011, we were in compliance with these financial covenants.

As of the end of the second quarter of fiscal 2012, our senior long-term debt ratings were all investment grade. A significant downgrade in our credit ratings would not affect our ability to borrow amounts under the revolving credit facility, although borrowing costs would increase. A downgrade of our short-term credit ratings would impact our ability to borrow under our commercial paper program by negatively impacting borrowing costs and causing shorter durations, as well as making access to commercial paper more difficult.

On September 15, 2011, we repaid the entire principal balance of \$343 million of our 6.75% senior notes, due on that date.

We repurchase our shares of common stock from time to time after considering market conditions and in accordance with repurchase limits authorized by our Board of Directors. We repurchased approximately 4 million shares of our common stock for \$95 million under this program in the second quarter of fiscal 2012. In December 2012, subsequent to the end of our second quarter of fiscal 2012, the Company's board of directors approved a \$750 million increase to our share repurchase authorization, with no expiration date. The Company's total remaining share repurchase authorization after this recently approved increase was \$784 million. Under the share repurchase authorization, we may repurchase our shares periodically over several years, depending on market conditions and other factors, and may do so in open market purchases or privately negotiated transactions. The authorization has no time limit, and may be suspended or discontinued at any time.

On November 30, 2011, subsequent to the end of the second quarter of fiscal 2012, we completed the acquisition of National Pretzel Company for approximately \$296 million in cash.

Cash Flows

During the first half of fiscal 2012, we used \$266 million of cash, which was the net result of \$490 million generated from operating activities, \$212 million used in investing activities, \$533 million used in financing activities, and a decrease of \$11 million in cash due to the effect of changes in foreign currency exchange rates.

Table of Contents

Cash generated from operating activities of continuing operations totaled \$488 million in the first half of fiscal 2012, as compared to \$314 million generated in the first half of fiscal 2011. Increased cash flows from operations reflected lower incentive compensation payments paid in the first half of fiscal 2012 (earned in fiscal 2011) than in the first half of fiscal 2011 (earned in fiscal 2010). Increased cash from operating activities in the first half of fiscal 2012 also reflected increased accounts payable balances in the first half of fiscal 2012, as well as a greater build-up of inventory in the first half of fiscal 2011 than in the first half of fiscal 2012, reflecting unusually low inventory levels in our Consumer Foods business at the beginning of fiscal 2011. Also impacting the year-over-year operating cash flows were contributions of \$112 million to our pension plans in the first half of fiscal 2011 versus contributions of only \$72 million in the first half of fiscal 2012.

Cash used in investing activities from continuing operations totaled \$212 million in the first half of fiscal 2012, versus cash used in investing activities of \$332 million in the first half of fiscal 2011. Investing activities of continuing operations in the first half of fiscal 2012 consisted primarily of capital expenditures of \$161 million and the acquisition of an intangible asset (the *Marie Callender's*[®] license) for \$58 million. Investing activities of continuing operations in the first half of fiscal 2011 included capital expenditures of \$211 million and the acquisition of businesses and intangible assets (principally the American Pie business) for \$136 million. We generated \$246 million of cash from investing activities of discontinued operations in the first half of fiscal 2011 primarily from the disposition of the *Gilroy Foods & Flavors* business.

Cash used in financing activities of continuing operations totaled \$533 million and \$644 million in the first half of fiscal 2012 and 2011, respectively. During the first half of fiscal 2012 and 2011, we paid dividends of \$190 million and \$176 million, respectively. In the first half of fiscal 2012 and 2011, we repurchased \$84 million (shares repurchased totaled \$95 million, but a portion of the share repurchase transactions had not settled as of November 27, 2011) and \$200 million, respectively, of our common stock as part of our share repurchase program. During the first half of fiscal 2012, we paid \$343 million upon maturity of our 6.75% senior notes. During the first half of fiscal 2011, we decreased our debt by \$289 million, including the repayment of \$248 million of our 7.875% senior notes, as well as the repayment of \$35 million of bank borrowings by our Lamb Weston BSW potato processing venture.

We estimate our capital expenditures in fiscal 2012 will be approximately \$450 million.

Management believes that existing cash balances, cash flows from operations, existing credit facilities, and access to capital markets will provide sufficient liquidity to meet our working capital needs, planned capital expenditures, and payment of anticipated quarterly dividends for at least the next twelve months.

Off-Balance Sheet Arrangements

We use off-balance sheet arrangements (e.g., leases accounted for as operating leases) where sound business principles warrant their use. We also periodically enter into guarantees and other similar arrangements as part of transactions in the ordinary course of business. These are described further in *Obligations and Commitments*, below.

Variable Interest Entities Not Consolidated

We have variable interests in certain entities that we have determined to be variable interest entities, but for which we are not the primary beneficiary. We do not consolidate the financial statements of these entities.

We hold a 50% interest in Lamb Weston RDO, a potato processing venture. We provide all sales and marketing services to Lamb Weston RDO. We receive a fee for these services based on a percentage of the net sales of the venture. We reflect the value of our ownership interest in this venture in other assets in our condensed consolidated balance sheets, based upon the equity method of accounting. The balance of our investment was \$14 million at both November 27, 2011 and May 29, 2011, representing our maximum exposure to loss as a result of our involvement with this venture. The capital structure of Lamb Weston RDO includes owners' equity of \$27 million and term borrowings from banks of \$43 million as of November 27, 2011. We have determined that we do not have the power to direct the activities that most significantly impact the economic performance of this venture.

Table of Contents

We lease certain office buildings from entities that we have determined to be variable interest entities. The lease agreements with these entities include fixed-price purchase options for the assets being leased, representing our only variable interest in these lessor entities. These leases are accounted for as operating leases, and accordingly, there are no material assets or liabilities associated with these entities included in our condensed consolidated balance sheets. We have no material exposure to loss from our variable interests in these entities. We have determined that we do not have the power to direct the activities that most significantly impact the economic performance of these entities. In making this determination, we have considered, among other items, the terms of the lease agreements, the expected remaining useful lives of the assets leased, and the capital structure of the lessor entities.

Obligations and Commitments

As part of our ongoing operations, we enter into arrangements that obligate us to make future payments under contracts such as lease agreements, debt agreements, and unconditional purchase obligations (i.e., obligations to transfer funds in the future for fixed or minimum quantities of goods or services at fixed or minimum prices, such as take-or-pay contracts). The unconditional purchase obligation arrangements are entered into in our normal course of business in order to ensure adequate levels of sourced product are available. Of these items, debt and capital lease obligations, which totaled \$3.0 billion as of November 27, 2011, were recognized as liabilities in our condensed consolidated balance sheet. Operating lease obligations and unconditional purchase obligations, which totaled \$867 million as of November 27, 2011, in accordance with generally accepted accounting principles, were not recognized as liabilities in our condensed consolidated balance sheet.

A summary of our contractual obligations as of November 27, 2011 was as follows (including obligations of discontinued operations):

Contractual Obligations	Payments Due by Period (in millions)				
	Total	Less than 1 Year	1-3 Years	3-5 Years	After 5 Years
Long-term debt	\$ 2,891.3	\$ 42.1	\$ 578.3	\$ 1.3	\$ 2,269.6
Capital lease obligations	65.0	6.2	10.1	6.2	42.5
Operating lease obligations	353.8	68.0	100.8	61.6	123.4
Purchase obligations	513.5	441.0	36.6	9.4	26.5
Total	\$ 3,823.6	\$ 557.3	\$ 725.8	\$ 78.5	\$ 2,462.0

We are also contractually obligated to pay interest on our long-term debt and capital lease obligations. The weighted average interest rate of the long-term debt obligations outstanding as of November 27, 2011 was approximately 7.0%.

The purchase obligations noted in the table above do not reflect \$644 million of open purchase orders or \$332 million of agreements for goods and services, some of which are not legally binding. These purchase orders and agreements are generally settleable in the ordinary course of business in less than one year.

We own a 49.99% interest in Lamb Weston BSW, LLC (Lamb Weston BSW), a potato processing venture with Ochoa Ag Unlimited Foods, Inc. (Ochoa). We provide all sales and marketing services to Lamb Weston BSW. Under certain circumstances, we could be required to compensate the other equity owner of Lamb Weston BSW for lost profits resulting from significant production shortfalls. Commencing on June 1, 2018, or on an earlier date under certain circumstances, we have a contractual right to purchase the remaining equity interest in Lamb Weston BSW from Ochoa (the call option). We are subject to a contractual obligation to purchase all of Ochoa's equity investment in Lamb Weston BSW at the option of Ochoa (the put option). The purchase prices under the call option and the put option (the options) are based on the book value of Ochoa's equity interest at the date of exercise, as modified by an agreed-upon rate of return for the holding period of the investment balance. The agreed-upon rate of return varies depending on the circumstances under which any of the options are exercised. As of November 27, 2011, the price at which Ochoa had the right to put its equity interest to us was \$35 million. This amount, which is presented within other liabilities in our condensed consolidated balance sheet, is not included in the Contractual Obligations table, above, as the payment is contingent upon the exercise of the put option by Ochoa, and the eventual occurrence and timing of such exercise is uncertain.

Table of Contents

As part of our ongoing operations, we also enter into arrangements that obligate us to make future cash payments only upon the occurrence of a future event (e.g., guarantees of debt or lease payments of a third party should the third party be unable to perform). In accordance with generally accepted accounting principles, the following commercial commitments are not recognized as liabilities in our condensed consolidated balance sheet. A summary of our commitments, including commitments associated with equity method investments, as of November 27, 2011 was as follows:

	Amount of Commitment Expiration Per Period (in millions)				
	Total	Less than 1 Year	1-3 Years	3-5 Years	After 5 Years
Other Commercial Commitments					
Guarantees	\$ 99.5	\$ 46.5	\$ 10.9	\$ 10.6	\$ 31.5
Other commitments	0.7	0.7			
Total	\$ 100.2	\$ 47.2	\$ 10.9	\$ 10.6	\$ 31.5

In certain limited situations, we will guarantee an obligation of an unconsolidated entity. We guarantee certain leases and other commercial obligations resulting from the 2002 divestiture of our fresh beef and pork operations. The remaining terms of these arrangements do not exceed four years and the maximum amount of future payments we have guaranteed was \$12 million, included in the table above, as of November 27, 2011.

We have also guaranteed the performance of the divested business with respect to a hog purchase contract. The hog purchase contract requires the divested fresh beef and pork business to purchase a minimum of approximately 1.2 million hogs annually through 2014. The contract stipulates minimum price commitments, based in part on market prices and, in certain circumstances, also includes price adjustments based on certain inputs.

We are a party to various potato supply agreements. Under the terms of certain such potato supply agreements, we have guaranteed repayment of short-term bank loans of the potato suppliers, under certain conditions. At November 27, 2011, the amount of supplier loans effectively guaranteed by us was \$41 million, included in the table above. We have not established a liability for these guarantees, as we have determined that the likelihood of our required performance under the guarantees is remote.

We are a party to a supply agreement with an onion processing company. We have guaranteed repayment of a loan of this supplier, under certain conditions. At November 27, 2011, the amount of this loan was \$25 million, included in the table above. In the event of default on this loan by the supplier, we have the contractual right to purchase the loan from the lender, thereby giving us the rights to underlying collateral. Based on a recent review of the supplier's liquidity, we believe that deterioration in its business environment may lead to a notice of default under the loan. However, based on our estimate of the value of the collateral, we have not established a liability in connection with this guarantee, as we believe the likelihood of financial exposure to us under this agreement is remote.

Federal income tax credits were generated related to the construction of our sweet potato production facility in Delhi, Louisiana. Third parties invested in certain of these income tax credits. We have guaranteed these third parties the face value of these income tax credits over their statutory lives, a period of seven years, in the event that the income tax credits are recaptured or reduced. The face value of the income tax credits was \$21 million as of November 27, 2011. We believe the likelihood of the recapture or reduction of the income tax credits is remote, and therefore we have not established a liability in connection with this guarantee.

The obligations and commitments tables, above, do not include any reserves for income taxes, as we are unable to reasonably estimate the ultimate amount or timing of settlement of our reserves for income taxes. The liability for gross unrecognized tax benefits at November 27, 2011 was \$52 million. The net amount of unrecognized tax benefits at November 27, 2011, that, if recognized, would impact our effective tax rate was \$32 million. Recognition of these tax benefits would have a favorable impact on our effective tax rate.

Critical Accounting Estimates

A discussion of our critical accounting estimates can be found in the Management's Discussion and Analysis of Financial Condition and Results of Operations section of our annual report on Form 10-K for the fiscal year ended May 29, 2011.

Table of Contents

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The principal market risks affecting us are exposures to price fluctuations of commodity and energy inputs, interest rates, and foreign currencies.

Other than the changes noted below, there have been no material changes in our market risk during the twenty-six weeks ended November 27, 2011. For additional information, refer to the **Quantitative and Qualitative Disclosures about Market Risk** in Item 7A of our annual report on Form 10-K for the fiscal year ended May 29, 2011.

Commodity Market Risk

We purchase commodity inputs such as wheat, corn, oats, soybean meal, soybean oil, meat, dairy products, sugar, natural gas, electricity, and packaging materials to be used in our operations. These commodities are subject to price fluctuations that may create price risk. We enter into commodity hedges to manage this price risk using physical forward contracts or derivative instruments. We have policies governing the hedging instruments our businesses may use. These policies include limiting the dollar risk exposure for each of our businesses. We also monitor the amount of associated counter-party credit risk for all non-exchange-traded transactions.

Interest Rate Risk

From time to time, we use interest rate swaps to manage the effect of interest rate changes on the fair value of our existing debt as well as the forecasted interest payments for the anticipated issuance of debt. During the fourth quarter of fiscal 2010, we entered into interest rate swap contracts used to effectively convert the interest rates of certain outstanding debt instruments from fixed to variable. During the second quarter of fiscal 2011, we terminated these interest rate swap contracts. As a result of this termination, we received proceeds of \$32 million. The cumulative adjustment to the fair value of the debt instruments that were hedged, \$35 million, was included in long-term debt and is being amortized as a reduction of interest expense over the remaining lives of the debt instruments (through fiscal 2014). At November 27, 2011, the unamortized amount was \$22 million.

We have entered into interest rate swap contracts to hedge the interest rate risk related to our forecasted issuance of long-term debt in 2014 (based on the anticipated refinancing of the senior long-term debt maturing at that time). The net notional amount of these interest rate derivatives at November 27, 2011 was \$500 million. The maximum potential pre-tax loss associated with these interest rate swap contracts from a hypothetical decrease of 1% in interest rates is approximately \$146 million. Any such gain or loss would be deferred in accumulated other comprehensive income and recognized in earnings over the life of the forecasted interest payments associated with the anticipated debt refinancing. At November 27, 2011, we had recognized an unrealized loss of \$139 million in accumulated other comprehensive income for these derivative instruments.

The carrying amount of long-term debt (including current installments) was \$2.9 billion as of November 27, 2011. Based on current market rates provided primarily by outside investment bankers, the fair value of this debt at November 27, 2011 was estimated at \$3.4 billion. As of November 27, 2011, a one percentage point increase in interest rates would decrease the fair value of our fixed rate debt by approximately \$214 million, while a one percentage point decrease in interest rates would increase the fair value of our fixed rate debt by approximately \$231 million.

Foreign Currency Risk

In order to reduce exposures for our processing activities related to changes in foreign currency exchange rates, we may enter into forward exchange or option contracts for transactions denominated in a currency other than the functional currency for certain of our operations. This activity primarily relates to economically hedging against foreign currency risk in purchasing inventory and capital equipment, sales of finished goods, and future settlement of foreign denominated assets and liabilities.

Value-at-Risk (VaR)

We employ various tools to monitor our derivative risk, including value-at-risk (VaR) models. We perform simulations using historical data to estimate potential losses in the fair value of current derivative positions. We use price and volatility information for the prior 90 days in the calculation of VaR that is used to monitor our daily risk. The purpose of this measurement is to provide a single view of the potential risk of loss associated with derivative

Table of Contents

positions at a given point in time based on recent changes in market prices. Our model uses a 95 percent confidence level. Accordingly, in any given one day time period, losses greater than the amounts included in the table, below, are expected to occur only 5 percent of the time. We include commodity swaps, futures, and options and foreign exchange forwards, swaps, and options in this calculation. The following table provides an overview of our average daily VaR for our energy, agriculture, and other commodities over the twenty-six week period ending November 27, 2011 as well as the average daily foreign exchange VaR. Other commodities (included in the table below) consist primarily of forward and option contracts for a commodities index, the market price of which is closely correlated with that of our commodity inputs. This index includes items such as agricultural commodities, energy commodities, and metals. The other commodities category below may also include items such as packaging and/or livestock.

In Millions	Fair Value Impact	
	Average	Average
	During Twenty-six Weeks Ended November 27, 2011	During Twenty-six Weeks Ended November 28, 2010
Energy commodities	\$ 2.8	\$ 1.4
Agriculture commodities	\$ 4.2	\$ 2.2
Other commodities	\$ 1.3	\$
Foreign exchange	\$ 1.3	\$ 1.4

ITEM 4. CONTROLS AND PROCEDURES**Disclosure Controls and Procedures**

The Company's management carried out an evaluation, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended, as of November 27, 2011. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures are effective.

Internal Control Over Financial Reporting

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, evaluated any change in the Company's internal control over financial reporting that occurred during the quarter covered by this report and determined that there was no change in the Company's internal control over financial reporting during the quarter covered by this report that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

Table of Contents**Part II OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

We are party to a number of lawsuits and claims arising out of the operation of our business, including lawsuits and claims related to the February 2007 recall of our peanut butter products. After taking into account liabilities recorded for these matters, we believe the ultimate resolution of such matters should not have a material adverse effect on our financial condition, results of operations, or liquidity.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table presents the total number of shares of common stock purchased during the second quarter of fiscal 2012, the average price paid per share, the number of shares that were purchased as part of a publicly announced repurchase program, and the approximate dollar value of the maximum number of shares that may yet be purchased under the share repurchase program:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Programs	Approximate Dollar Value of Shares that may yet be Purchased under the Programs (1) (2)
August 29 through September 25, 2011	975,221	\$ 23.21	975,221	\$ 106,645,000
September 26 through October 23, 2011	2,282,462	\$ 24.19	2,282,462	\$ 51,429,000
October 24 through November 27, 2011	722,979	\$ 24.14	722,979	\$ 33,975,000
Total Fiscal 2012 Second Quarter Activity	3,980,662	\$ 23.94	3,980,662	\$ 33,975,000

- (1) Pursuant to publicly announced share repurchase programs since December 2003, we have repurchased approximately 150.7 million shares at a cost of \$3.5 billion through November 27, 2011. The current program has no expiration date.
- (2) On December 14, 2011, our board of directors announced a \$750 million increase to our share repurchase authorization, with no expiration date.

ITEM 6. EXHIBITS

All exhibits as set forth on the Exhibit Index, which is incorporated herein by reference.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CONAGRA FOODS, INC.

By: /s/ JOHN F. GEHRING

John F. Gehring

*Executive Vice President and Chief Financial
Officer*

By: /s/ PATRICK D. LINEHAN

Patrick D. Linehan

Senior Vice President and Corporate Controller

Dated this 30th day of December, 2011.

Table of Contents

EXHIBIT	DESCRIPTION
10.1*	Form of Agreement between ConAgra Foods and its executives (post September 2011)
10.2	Credit Agreement, dated as of September 14, 2011, by and among ConAgra Foods, Inc., JP Morgan Chase Bank, N.A., as administrative agent and a lender, Bank of America, N.A., as syndication agent and a lender, and the other financial institutions party thereto, incorporated herein by reference to Exhibit 10.1 of ConAgra Foods' current report on Form 8-K filed on September 15, 2011 (File No. 001-07275).
12	Statement regarding computation of ratio of earnings to fixed charges
31.1	Section 302 Certificate of Chief Executive Officer
31.2	Section 302 Certificate of Chief Financial Officer
32.1	Section 906 Certificates
101.1	The following materials from ConAgra Foods' Quarterly Report on Form 10-Q for the quarter ended November 27, 2011, formatted in XBRL (eXtensible Business Reporting Language): (i) the Condensed Consolidated Statements of Earnings, (ii) the Condensed Consolidated Statements of Comprehensive Income, (iii) the Condensed Consolidated Balance Sheets, (iv) the Condensed Consolidated Statements of Cash Flows, (v) Notes to Condensed Consolidated Financial Statements, and (vi) document and entity information.

* Management contract or compensatory plan.