

NAVISTAR INTERNATIONAL CORP
Form 10-Q/A
December 31, 2008
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q/A

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended January 31, 2008

OR

.. TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from To

Commission file number 1-9618

NAVISTAR INTERNATIONAL CORPORATION

(Exact name of registrant as specified in its charter)

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Delaware
(State or other jurisdiction of
incorporation or organization)

36-3359573
(I.R.S. Employer
Identification No.)

4201 Winfield Road, P.O. Box 1488,

Warrenville, Illinois
(Address of principal executive offices)

60555
(Zip Code)

Registrant's telephone number, including area code (630) 753-5000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of larger accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act.) Yes No .

As of April 30, 2008, the number of shares outstanding of the registrant's common stock was 70,239,785, net of treasury shares.

Documents incorporated by reference: None.

Table of Contents**NAVISTAR INTERNATIONAL CORPORATION FORM 10-Q****EXPLANATORY NOTE**

On December 29, 2008, management of Navistar International Corporation ("NIC"), with the concurrence of the audit committee of our Board of Directors, concluded that the condensed consolidated financial statements as of and for the three months ended January 31, 2008 presented in NIC's previously issued Quarterly Report on Form 10-Q for the quarterly period ended January 31, 2008 ("First Quarter Form 10-Q"), filed on June 27, 2008, should be restated. NIC hereby amends Items 1, 2, and 4 of Part I and Item 6 of Part II of the First Quarter Form 10-Q to correct errors that resulted in misstatements of inventories, accounts payable, and costs of products sold in the Truck segment. The corrections of the errors have the effect of increasing net loss by \$12 million for the three months ended January 31, 2008. A detailed description of the restatement is presented in Note 18, *Restatement and revision of previously issued condensed consolidated financial statements*. This First Quarter Form 10-Q/A reflects changes to the condensed consolidated financial statements; Note 5, *Inventories*; Note 13, *Segment reporting*; Note 14, *Comprehensive income (loss)*; Note 15, *Earnings (loss) per share*; Note 16, *Condensed consolidating guarantor and non-guarantor financial information*; and the addition of Note 18. In addition, this First Quarter Form 10-Q/A reflects the revision of management's discussion and analysis of financial condition and results of operations in Item 2 of Part I; the revision of disclosures regarding controls and procedures in Item 4 of Part I; and new certifications filed as exhibits. This First Quarter Form 10-Q/A has not been updated for events or information subsequent to the date of filing of the original First Quarter Form 10-Q except in connection with the foregoing. Accordingly, this First Quarter Form 10-Q/A should be read in conjunction with the Company's other filings made with the Securities and Exchange Commission ("SEC").

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Table of Contents**PART I****Item 1. Condensed Consolidated Financial Statements**
Navistar International Corporation and Subsidiaries**Consolidated Statements of Operations****(Unaudited)**

| (in millions, except per share data) | Three Months Ended | |
|---|---------------------------|-------------|
| | January 31, | |
| | 2008 | 2007 |
| | (Restated) | |
| Sales and revenues | | |
| Sales of manufactured products, net | \$ 2,860 | \$ 3,050 |
| Finance revenues | 94 | 98 |
| Sales and revenues, net | 2,954 | 3,148 |
| Costs and expenses | | |
| Costs of products sold | 2,463 | 2,605 |
| Selling, general and administrative expenses | 321 | 297 |
| Engineering and product development costs | 82 | 103 |
| Interest expense | 167 | 111 |
| Other (income) expenses, net | (1) | 29 |
| Total costs and expenses | 3,032 | 3,145 |
| Equity in income of non-consolidated affiliates | 24 | 22 |
| Income before income tax | (54) | 25 |
| Income tax expense | (11) | (13) |
| Net income (loss) | \$ (65) | \$ 12 |
| Basic earnings (loss) per share | \$ (0.92) | \$ 0.17 |
| Diluted earnings (loss) per share | \$ (0.92) | \$ 0.17 |
| Weighted average shares outstanding | | |
| Basic | 70.3 | 70.3 |
| Diluted | 70.3 | 70.9 |

See Notes to Condensed Consolidated Financial Statements

Table of Contents**Navistar International Corporation and Subsidiaries****Consolidated Balance Sheets****(Unaudited)**

| (in millions, except per share data) | January 31, 2008 (Restated and Revised) | As of October 31, 2007 (Revised) |
|--|---|---|
| ASSETS | | |
| Current assets | | |
| Cash and cash equivalents | \$ 594 | \$ 777 |
| Marketable securities | 21 | 6 |
| Finance and other receivables (net of allowance for losses of \$61 and \$60 as of January 31, 2008 and October 31, 2007, respectively) | 2,794 | 2,941 |
| Inventories | 1,502 | 1,412 |
| Deferred taxes, net | 115 | 115 |
| Other current assets | 162 | 194 |
| Total current assets | 5,188 | 5,445 |
| Restricted cash and cash equivalents | 864 | 419 |
| Finance and other receivables (net of allowance for losses of \$46 and \$41 as of January 31, 2008 and October 31, 2007, respectively) | 2,388 | 2,478 |
| Investments in and advances to non-consolidated affiliates | 168 | 154 |
| Property and equipment (net of accumulated depreciation and amortization of \$2,257 and \$2,199 as of January 31, 2008 and October 31, 2007, respectively) | 2,006 | 2,086 |
| Goodwill | 350 | 353 |
| Intangible assets (net of accumulated amortization of \$59 and \$53 as of January 31, 2008 and October 31, 2007, respectively) | 277 | 286 |
| Pension assets | 102 | 103 |
| Deferred taxes, net | 24 | 35 |
| Other noncurrent assets | 131 | 89 |
| Total assets | \$ 11,498 | \$ 11,448 |
| LIABILITIES, REDEEMABLE EQUITY SECURITIES AND STOCKHOLDERS DEFICIT | | |
| Liabilities | | |
| Current liabilities | | |
| Notes payable and current maturities of long-term debt | \$ 840 | \$ 798 |
| Accounts payable | 1,786 | 1,770 |
| Other current liabilities | 1,243 | 1,423 |
| Total current liabilities | 3,869 | 3,991 |
| Long-term debt | 6,326 | 6,083 |
| Postretirement benefits liabilities | 1,258 | 1,327 |
| Other noncurrent liabilities | 859 | 781 |
| Total liabilities | 12,312 | 12,182 |
| Redeemable equity securities | 137 | 140 |
| Stockholders deficit | | |
| Series D convertible junior preference stock | 4 | 4 |
| | 1,969 | 1,961 |

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Common stock and additional paid in capital (par value \$0.10 per share, 75.4 million shares issued as of January 31, 2008 and October 31, 2007)

| | | |
|---|------------------|-----------|
| Accumulated deficit | (2,589) | (2,519) |
| Accumulated other comprehensive loss | (170) | (155) |
| Common stock held in treasury, at cost (5.1 million shares as of January 31, 2008 and October 31, 2007) | (165) | (165) |
| Total stockholders deficit | (951) | (874) |
| Total liabilities, redeemable equity securities and stockholders deficit | \$ 11,498 | \$ 11,448 |

See Notes to Condensed Consolidated Financial Statements

Table of Contents**Navistar International Corporation and Subsidiaries****Condensed Consolidated Statements of Cash Flows****(Unaudited)**

| (in millions) | Three Months Ended January 31, | |
|---|--------------------------------------|-------------------|
| | 2008 (Restated and Revised) | 2007 (Revised) |
| Cash flows from operating activities | | |
| Net income (loss) | \$ (65) | \$ 12 |
| Adjustments to reconcile net income (loss) to cash used in operating activities | | |
| Depreciation and amortization | 74 | 75 |
| Depreciation of equipment held for or under lease | 15 | 15 |
| Deferred taxes | 11 | (2) |
| Amortization of debt issuance costs | 4 | 3 |
| Stock-based compensation | 1 | 2 |
| Provision for doubtful accounts | 12 | 5 |
| Equity in income of non-consolidated affiliates | (24) | (22) |
| Dividends from non-consolidated affiliates | 12 | 28 |
| Gain on sales of affiliate | (4) | |
| (Gain) loss on sale of property and equipment | (1) | 4 |
| Loss on repurchases of debt | | 31 |
| Changes in other assets and liabilities | (44) | (437) |
| Net cash used in operating activities | (9) | (286) |
| Cash flows from investing activities | | |
| Purchases of marketable securities | (25) | (127) |
| Sales or maturities of marketable securities | 10 | 260 |
| Net change in restricted cash and cash equivalents | (445) | 267 |
| Capital expenditures | (37) | (93) |
| Purchase of equipment leased to others | (7) | (13) |
| Proceeds from sales of property and equipment | 12 | 6 |
| Investments and advances to non-consolidated affiliates | (2) | (3) |
| Proceeds from sales of affiliate | 18 | |
| Business acquisitions, net of cash acquired | | (7) |
| Other investing activities | 2 | (3) |
| Net cash provided by (used in) investing activities | (474) | 287 |
| Cash flows from financing activities | | |
| Proceeds from issuance of securitized debt | 510 | 39 |
| Principal payments on securitized debt | (333) | (341) |
| Proceeds from issuance of non-securitized debt | 3 | 1,402 |
| Principal payments on non-securitized debt | (7) | (1,511) |
| Net increase (decrease) in notes and debt outstanding under revolving credit facilities | 161 | (304) |
| Principal payments under financing arrangements and capital lease obligations | (37) | (21) |
| Debt issuance costs | (3) | (19) |
| Net cash provided by (used in) financing activities | 294 | (755) |

| | | |
|---|---------------|---------------|
| Effect of exchange rate changes on cash and cash equivalents | 6 | (5) |
| Decrease in cash and cash equivalents | (183) | (759) |
| Cash and cash equivalents at beginning of period | 777 | 1,157 |
| Cash and cash equivalents at end of the period | \$ 594 | \$ 398 |

See Notes to Condensed Consolidated Financial Statements

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Navistar International Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements

(Unaudited)

1. Summary of significant accounting policies

Organization and Description of the Business

Navistar International Corporation (NIC), incorporated under the laws of the state of Delaware in 1993, is a holding company whose principal operating subsidiaries are Navistar, Inc. and Navistar Financial Corporation (NFC). References herein to the company, we, our, or us refer collectively to NIC, its subsidiaries, and certain variable interest entities (VIEs) of which we are the primary beneficiary. We operate in four principal industry segments: Truck, Engine, Parts (collectively called manufacturing operations), and Financial Services. The Financial Services segment consists of NFC and our foreign finance operations (collectively called financial services operations).

Basis of Presentation and Consolidation

The accompanying unaudited condensed consolidated financial statements include the assets, liabilities, revenues, and expenses of our manufacturing operations, majority owned dealers, wholly-owned financial services subsidiaries, and VIEs of which we are the primary beneficiary. The effects of transactions among consolidated entities have been eliminated to arrive at the consolidated amounts. Certain reclassifications were made to prior year s amounts to conform to the 2008 presentation.

We prepared the accompanying unaudited condensed consolidated financial statements in accordance with United States (U.S.) generally accepted accounting principles (GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X issued by the Securities and Exchange Commission (SEC). Accordingly, they do not include all of the information and notes required by U.S. GAAP for comprehensive annual financial statements.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting policies described in the Annual Report on Form 10-K for the year ended October 31, 2007 and should be read in conjunction with the disclosures therein. In our opinion, these interim financial statements reflect all adjustments, consisting of normal recurring adjustments, necessary to present fairly the financial position, results of operations, and cash flows for the periods presented. Operating results for interim periods are not necessarily indicative of annual operating results.

Accounting Changes

As of November 1, 2007, we adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, *Accounting for Uncertainty in Income Taxes an Interpretation of FASB Statement No. 109*. See Note 9, *Income taxes*, for more information.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the financial statements and the reported amounts of revenues and expenses. Significant estimates and assumptions are used for, but are not limited to, pension and other postretirement benefits, allowance for losses, sales of receivables, income tax contingency accruals and valuation allowances, product warranty accruals, asbestos accruals, asset impairment, and litigation related accruals. Actual results could differ from our estimates.

Table of Contents**Navistar International Corporation and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)****Concentration Risks**

Our financial position, results of operations, and cash flows are subject to concentration risks related to concentrations of union employees and two customers. As of April 30, 2008, approximately 6,100, or 64%, of our hourly workers and approximately 700, or 10%, of our salaried workers are represented by labor unions and are covered by collective bargaining agreements. See Note 13, *Segment reporting*, for discussions on customer concentration.

Product Warranty Liability

Accrued product warranty and deferred warranty revenue activity is as follows:

| | Three Months Ended January 31, | |
|---|---|-------------|
| | 2008 | 2007 |
| (in millions) | | |
| Balance, at beginning of period | \$ 677 | \$ 777 |
| Costs accrued and revenues deferred | 39 | 66 |
| Adjustments to pre-existing warranties ^(A) | 6 | 24 |
| Payments and revenues recognized | (84) | (79) |
| Balance, at end of period | \$ 638 | \$ 788 |

(A) Adjustments to pre-existing warranties reflect changes in our estimate of warranty costs for products sold in prior periods.

The amount of deferred revenue related to extended warranty programs was \$127 million at January 31, 2008 and October 31, 2007. Revenue recognized under our extended warranty programs for the three months ended January 31, 2008 and 2007 was \$11 million and \$5 million, respectively.

New Accounting Pronouncements

Accounting pronouncements issued by various standard setting and governmental authorities that have not yet become effective with respect to our condensed consolidated financial statements are described below, together with our assessment of the potential impact they may have on our financial position, results of operations or cash flows:

| Pronouncement | Effective Date | Impact on Our Financial Condition and Results of Operations |
|---|--|--|
| Emerging Issues Task Force (EITF) Issue No. 08-3, <i>Accounting by Lessees for Nonrefundable Maintenance Deposits</i> | Effective for financial statements issued for fiscal years beginning after December 15, 2008 and interim periods within those fiscal years. Early adoption is not permitted. Our effective date is November 1, 2009. | We are evaluating the potential impact, if any. |

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FASB Staff Position No. FAS 142-3,
*Determination of the Useful Life of Intangible
Assets*

Effective for fiscal years beginning after
December 15, 2008 and interim periods
within those fiscal years. Our effective date is
November 1, 2009.

We are evaluating the potential impact, if
any.

Table of Contents**Navistar International Corporation and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)**

| Pronouncement | Effective Date | Impact on Our Financial Condition and Results of Operations |
|---|---|--|
| FASB Statement No. 161, <i>Disclosures about Derivative Instruments and Hedging Activities</i> An Amendment of FASB Statement No. 133 | Effective for fiscal years and interim reporting periods beginning after November 15, 2008. Our effective date is February 1, 2009. | When effective, we will comply with the disclosure provisions of this Statement. |
| FASB Statement No. 160, <i>Noncontrolling Interests in Consolidated Financial Statements</i> An Amendment of ARB No. 51 | Effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15, 2008. Our effective date is February 1, 2009. | We are evaluating the potential impact, if any. |
| FASB Statement No. 141(R), <i>Business Combinations</i> | Applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. An entity may not apply it before that date. Our effective date is November 1, 2009. | We will adopt this Statement on a prospective basis. |
| Emerging Issues Task Force Issue No. 07-03, <i>Accounting for Nonrefundable Advance Payments for Goods or Services Received for Use in Future Research and Development Activities</i> | Effective for financial statements issued for fiscal years beginning after December 15, 2007. Our effective date is November 1, 2008. | We are evaluating the potential impact, if any. |
| SEC Staff Accounting Bulletin No. 109, <i>Written Loan Commitments Recorded at Fair Value through Earnings</i> | Effective as of the first fiscal quarter beginning after December 15, 2007. Our effective date is February 1, 2008. | This Bulletin will not have a material impact on our financial statements. |
| FASB Statement No. 159, <i>The Fair Value Option for Financial Assets and Financial Liabilities</i> | Effective as of the beginning of the first fiscal year beginning after November 15, 2007. If we adopt the Fair Value Option, our effective date is November 1, 2008. | We are evaluating the potential impact, if any. We have not determined whether to adopt the fair value option. |
| FASB Statement No. 157, <i>Fair Value Measurements</i> | Effective for financial statements issued for fiscal years beginning after November 15, 2007, and for interim periods within those fiscal years. Our effective date is November 1, 2008. | We are evaluating the potential impact, if any. |

Table of Contents**Navistar International Corporation and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)****2. Disposal of business**

In December 2007, we sold all of our interests in a heavy duty truck parts remanufacturing business. In connection with the sale, we received gross proceeds of \$22 million, including liabilities assumed, resulting in a gain of \$4 million.

3. Finance and other receivables, net

Information regarding impaired finance receivables is as follows:

| (in millions) | January 31, 2008 | As of October 31, 2007 |
|--|-----------------------------|---------------------------------------|
| Outstanding balances with specific loss reserves | \$ 84 | \$ 52 |
| Specific loss reserves | 15 | 11 |
| Outstanding balances on non-accrual status loans | 70 | 39 |
| Average balance of impaired finance receivables | 62 | 42 |
| Outstanding balances with payments over 90 days past due | 126 | 120 |

Impaired receivables include accounts identified as critical accounts as a result of financial difficulties and accounts that are on non-accrual status. In certain cases, we continue to collect payments on our impaired receivables.

The activity related to our allowance for losses for finance and other receivables is summarized as follows:

| (in millions) | Three Months Ended January 31, | |
|---|---|-------------|
| | 2008 | 2007 |
| Balance, at beginning of period | \$ 101 | \$ 75 |
| Provision for doubtful accounts | 12 | 5 |
| Charge-off of accounts, net of recoveries | (6) | (2) |
| Balance, at end of period | \$ 107 | \$ 78 |

Repossessions

We repossess leased and sold trucks on defaulted finance receivables and leases, and place them into *Inventories*. We liquidate these repossessions to partially recover the credit losses in our portfolio. Losses recognized at the time of repossession and charged against the allowance for losses were \$4 million and \$1 million for the three months ended January 31, 2008 and 2007, respectively. Losses recognized upon the sale of repossessed vehicles were less than \$1 million for each of the three months ended January 31, 2008 and 2007.

Table of Contents**Navistar International Corporation and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)**

A summary of the activity related to repossessed vehicles is as follows:

| (in millions) | Three Months Ended January 31, | |
|--|-----------------------------------|-------|
| | 2008 | 2007 |
| Repossessed vehicles, at beginning of period | \$ 25 | \$ 6 |
| Repossessions | 20 | 8 |
| Liquidations | (14) | (4) |
| Repossessed vehicles, at end of period | \$ 31 | \$ 10 |

4. Sales of receivables

The primary business of our financial services operations is to provide wholesale, retail, and lease financing for new and used trucks sold by us and our dealers and, as a result, our finance receivables and leases have a significant concentration in the trucking industry. On a geographic basis, there is not a disproportionate concentration of credit risk in any area of the U.S. or other countries where we have financial service operations. We retain as collateral an ownership interest in the equipment associated with leases and, on behalf of the various trusts we maintain, a security interest in equipment associated with wholesale notes and retail notes.

NFC finances receivables through Navistar Financial Retail Receivables Corporation (NFRRC), Navistar Financial Securities Corporation (NFSC), Truck Retail Accounts Corporation (TRAC), Truck Retail Instalment Paper Corporation (TRIP), and International Truck Leasing Corporation (ITLC), which are all special purpose, wholly-owned subsidiaries (SPEs) of NFC. In accordance with FASB Statement No. 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities*, these transactions are accounted for either as a sale with gain or loss recorded at the date of sale and a retained interest recorded, or as secured borrowings. We provide limited recourse for all subordinated receivables. The recourse is limited to our retained interest and relates to credit risk only.

Off-Balance Sheet Securitizations

The NFSC trust owned \$900 million of wholesale notes and \$91 million of marketable securities as of January 31, 2008 and \$1.1 billion of wholesale notes and \$85 million of marketable securities as of October 31, 2007.

Components of available wholesale note trust funding certificates related to NFSC were as follows:

| (in millions) | Maturity | As of | |
|------------------------------|---------------|---------------------|---------------------|
| | | January 31, 2008 | October 31, 2007 |
| Investor certificate | July 2008 | \$ 200 | \$ 200 |
| Investor certificate | February 2010 | 212 | 212 |
| Variable funding certificate | November 2008 | 800 | 800 |
| Total funding available | | 1,212 | 1,212 |

| | | |
|--------------------|--------|--------|
| Funding utilized | (832) | (982) |
| Unutilized funding | \$ 380 | \$ 230 |

Table of Contents**Navistar International Corporation and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)**

All of the unutilized funding is related to the variable funding certificate (VFC). Our retained interest was \$164 million and \$200 million as of January 31, 2008 and October 31, 2007, respectively.

The TRAC trust owned \$65 million of retail accounts and \$18 million of marketable securities as of January 31, 2008, and \$155 million of retail accounts and \$26 million of marketable securities as of October 31, 2007.

The amount of available retail accounts funding related to TRAC was as follows:

| (in millions) | Maturity | January 31, 2008 | As of October 31, 2007 |
|---------------------------|-------------|---------------------|------------------------------|
| Funding conduit | August 2008 | \$ 100 | \$ 100 |
| Funding utilized | | (40) | (60) |
| Unutilized funding | | \$ 60 | \$ 40 |

Our retained interest was \$42 million and \$119 million as of January 31, 2008 and October 31, 2007, respectively.

For the three months ended January 31, 2008 and 2007, proceeds from the sale of finance receivables with off balance sheet treatment were \$810 million and \$1.6 billion, respectively.

Retained Interests

The SPEs' assets are available to satisfy their creditors' claims prior to such assets becoming available for the SPEs' own uses or to NFC or affiliated companies. NFC is under no obligation to repurchase any sold receivable that becomes delinquent in payment or otherwise is in default. The terms of receivable sales generally require NFC to provide credit enhancements in the form of excess seller's interests and/or cash reserves with the trusts and conduits. The use of such cash reserves by NFC is restricted under the terms of the securitized sales agreements. The maximum exposure under all receivable sale recourse provisions was \$206 million and \$319 million as of January 31, 2008 and October 31, 2007, respectively. Our retained interests in the related trusts or assets held by the trusts are recognized in *Finance and other receivables, net*.

The following is a summary of amounts due from sales of receivables (retained interest):

| (in millions) | January 31, 2008 | As of October 31, 2007 |
|--|---------------------|------------------------------|
| Excess seller's interest | \$ 188 | \$ 296 |
| Interest only strip | 8 | 11 |
| Restricted cash reserves | 10 | 12 |
| Total amounts due from sales of receivables | \$ 206 | \$ 319 |

Table of Contents**Navistar International Corporation and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)**

The key economic assumptions used in valuing our retained interests are as follows:

| | As of | |
|--|----------------------|---------------------|
| | January 31, 2008 | October 31, 2007 |
| Discount rate (annual) | 10.3 to 18.0% | 10.3 to 18.8% |
| Estimated credit losses | 0 to 0.18% | 0 to 0.18% |
| Payment speed (percent of portfolio per month) | 8.8 to 57.0% | 9.9 to 69.2% |

The lower end of the discount rate assumption range and the upper end of the payment speed assumption range were used to value the retained interests in the TRAC retail account securitization. No percentage for estimated credit losses were assumed for TRAC as no losses have been incurred to date. The upper end of the discount rate assumption range and the lower end of the payment speed assumption range were used to value the retained interests in the wholesale note securitization facility.

The following tables reconcile the total serviced portfolio to NFC's on-balance sheet portfolio, net of unearned income:

| | Retail Notes | Finance Leases | Wholesale Notes | Accounts Receivable | Total |
|-------------------------------|-----------------|-------------------|--------------------|------------------------|----------|
| (in millions) | | | | | |
| As of January 31, 2008 | | | | | |
| Total portfolio | \$ 2,883 | \$ 146 | \$ 956 | \$ 366 | \$ 4,351 |
| Less: Sold receivables | | | (745) | (65) | (810) |
| Total on balance sheet | \$ 2,883 | \$ 146 | \$ 211 | \$ 301 | \$ 3,541 |
| As of October 31, 2007 | | | | | |
| Total portfolio | \$ 3,012 | \$ 157 | \$ 1,025 | \$ 424 | \$ 4,618 |
| Less: Sold receivables | | | (919) | (155) | (1,074) |
| Total on balance sheet | \$ 3,012 | \$ 157 | \$ 106 | \$ 269 | \$ 3,544 |

Securitization Income

The following table sets forth the activity related to off-balance sheet securitizations, which are reported in *Finance revenues*:

| | Three Months Ended January 31, | |
|------------------------|-----------------------------------|------|
| | 2008 | 2007 |
| (in millions) | | |
| Fair value adjustments | \$ 3 | \$ 7 |
| Excess spread income | 5 | 19 |

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| | | |
|--------------------------------|--------------|--------------|
| Servicing fees revenue | 3 | 4 |
| Losses on sales of receivables | (3) | (3) |
| Investment revenue | 2 | 2 |
| Securitization income | \$ 10 | \$ 29 |

Table of Contents**Navistar International Corporation and Subsidiaries****Notes to Condensed Consolidated Financial Statements (Continued)****(Unaudited)****5. Inventories**

The components of inventories are as follows:

| (in millions) | As of | |
|--------------------------|-----------------------------------|---------------------|
| | January 31, 2008 (Restated) | October 31, 2007 |
| Finished products | \$ 859 | \$ 851 |
| Work in process | 264 | 210 |
| Raw materials | 323 | 293 |
| Supplies | 56 | 58 |
| Total inventories | \$ 1,502 | \$ 1,412 |

6. Investments in and advances to non-consolidated affiliates

Investments in and advances to non-consolidated affiliates is comprised of a 49 percent ownership interest in Blue Diamond Parts (BDP), a 51 percent ownership interest in Blue Diamond Truck (BDT), and thirteen other partially-owned affiliates. We do not control these affiliates, but have the ability to exercise significant influence over their operating and financial policies. Our ownership percentages in the thirteen other affiliates range from 9.9 percent to 51 percent. Our investment in these affiliates is an integral part of our operations, and we account for them using the equity method of accounting.

Presented below is summarized financial information for BDP, which is considered a significant unconsolidated affiliate. BDP manages sourcing, merchandising, and distribution of various replacement parts. The following table summarizes results of operations information of BDP:

| (in millions) | Three Months Ended | |
|---------------------------|---------------------|---------------------|
| | January 31, 2008 | January 31, 2007 |
| Net service revenue | \$ 51 | \$ 60 |
| Net expenses | 9 | 11 |
| Income before tax expense | 42 | 49 |
| Net income | 41 | 48 |

7. Debt

NFC's Revolving Credit Agreement (Credit Agreement), as amended in March 2007, has two primary components, a term loan of \$620 million and a revolving bank loan of \$800 million. The latter has a Mexican sub-revolver (\$100 million), which may be used by NIC's Mexican financial services operations.

The Credit Agreement requires both NIC and NFC to file with the SEC and provide to NFC's lenders copies of their respective Annual Reports on Form 10-K for each year, their Quarterly Reports on Form 10-Q for each of the first three quarters of each year, and the related financial

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statements on or before the dates specified in the Credit Agreement. Failure to do so results in a default under the Credit Agreement, during which NFC may not incur any additional indebtedness under the Credit Agreement until the default is cured or waived, and which would give rise to a cross-default to NIC's \$1.5 billion five-year term loan facility and synthetic revolving facility.

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Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

NFC received a series of waivers extending through December 31, 2007, which waived any default or event of default that would result solely from NFC's and NIC's failure to meet the filing requirements of Sections 13 and 15 of the Securities Exchange Act of 1934, as amended, with respect to their Annual Reports on Form 10-K for 2005 and 2006 and certain of their Quarterly Reports on Form 10-Q.

In December 2007, NFC received a fifth waiver to the Credit Agreement extending the waiver period through November 30, 2008. This waiver expands the scope of certain reporting default conditions to include the Annual Report on Form 10-K for 2007 and the Quarterly Reports on Form 10-Q for 2008. The fifth waiver continues the 0.25% rate increase through the waiver's expiration.

In November and December 2007, NFC obtained waivers for the private retail securitizations and the VFC portion of the wholesale note securitizations. These waivers are similar in scope to the Credit Agreement waivers and expire upon the earlier of November 30, 2008, or the date on which NIC and NFC each shall have timely filed a report on Form 10-K or Form 10-Q with the SEC, which will not occur prior to filing of the Form 10-Q for the third quarter of 2008.

For the three months ended January 31, 2008, NFC received proceeds of \$490 million for additional asset-backed secured borrowings on retail notes and utilized an additional \$209 million of the bank revolving credit facility.

8. Postretirement benefits

Defined Benefit Plans

Generally, our pension plans are non-contributory. Our policy is to fund the pension plans in accordance with applicable U.S. and Canadian government regulations and to make additional contributions from time to time. For the three months ended January 31, 2008 and 2007, we contributed \$7 million and \$8 million, respectively, to our pension plans to meet regulatory minimum funding requirements. We currently anticipate additional contributions of approximately \$93 million during the remainder of 2008.

On December 16, 2007, the majority of company employees represented by the United Automobile, Aerospace and Agriculture Implement Workers of America voted to ratify a new contract that will run through September 30, 2010. Among the changes from the prior contract was the cessation of annual lump sum payments that had been made to certain retirees. We accounted for these payments as a defined benefit plan based on the historical substance of the underlying arrangement. The elimination of these payments and other changes resulted in a net settlement and curtailment of the plan resulting in income of \$42 million, which is presented as a reduction of *Selling, general and administrative expenses*, for the three months ended January 31, 2008.

We primarily fund other post-employment benefit (OPEB) obligations, such as retiree medical, in accordance with a 1993 legal agreement, which requires us to fund a portion of the plans' annual service cost. For each of the three months ended January 31, 2008 and 2007, we contributed \$1 million to our OPEB plans to meet legal funding requirements. We currently anticipate additional contributions of approximately \$4 million during the remainder of 2008.

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Net postretirement benefits (income) expense included in our consolidated statements of operations is composed of the following:

| | Three Months Ended January 31, | | | |
|--|--------------------------------|------|------------------------------------|-------|
| | Pension Benefits | | Health and Life Insurance Benefits | |
| (in millions) | 2008 | 2007 | 2008 | 2007 |
| Service cost for benefits earned during the period | \$ 6 | \$ 7 | \$ 3 | \$ 4 |
| Interest on obligation | 56 | 55 | 29 | 28 |
| Amortization of net cumulative losses | 4 | 15 | | 6 |
| Amortization of prior service cost (benefit) | | 1 | (1) | (2) |
| Settlement and curtailments | (42) | | (1) | |
| Expected return on assets | (81) | (70) | (17) | (14) |
| Net postretirement benefits (income) expense | \$ (57) | \$ 8 | \$ 13 | \$ 22 |

Defined Contribution Plans

Our defined contribution plans cover a substantial portion of domestic salaried employees and certain domestic represented employees. The defined contribution plans contain a 401(k) feature and provide most participants with a matching contribution from the company. Many participants covered by the plan receive annual company contributions to their retirement account based on an age-weighted percentage of the participant's eligible compensation for the calendar year.

Defined contribution expense pursuant to these plans was \$6 million for each of the three months ended January 31, 2008 and 2007.

9. Income taxes

Under Accounting Principles Board Opinion No. 28, *Interim Financial Reporting*, we compute on a quarterly basis an estimated annual effective tax rate considering ordinary income and related income tax expense. Ordinary income refers to income (loss) before income tax expense excluding significant, unusual or infrequently occurring items. The tax effect of an unusual or infrequently occurring item is recorded in the interim period in which it occurs. To the extent a company cannot reliably estimate annual projected taxes for a taxing jurisdiction, taxes on ordinary income for such a jurisdiction are reported in the period in which they are incurred, which is the case for our domestic tax jurisdictions. Other items included in income tax expense in the periods in which they occur include the cumulative effect of changes in tax laws or rates, foreign exchange gains and losses, and adjustments to our valuation allowance due to judgment in the realizability of deferred tax assets in future years.

We have assessed the need to maintain a valuation allowance for deferred tax assets based on an assessment of whether it is more likely than not that deferred tax benefits will be realized through the generation of future taxable income. Appropriate consideration is given to all available evidence, both positive and negative, in assessing the need for a valuation allowance. Due to our recent history of U.S. operating and taxable losses, the inconsistency of U.S. profits, and the uncertainty of our U.S. financial outlook, we continue to maintain a full valuation allowance against our domestic deferred tax assets.

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(Unaudited)

On November 1, 2007, we adopted FASB Interpretation No. 48, which addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under FASB Interpretation No. 48, we may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by the taxing authorities, based on the technical merits of the position. The tax benefits recognized in the financial statements from such a position should be measured based on the largest benefit that has a greater than fifty percent likelihood of being realized upon ultimate settlement. FASB Interpretation No. 48 also provides guidance on de-recognition, classification, interest and penalties on income taxes, and accounting in interim periods. Upon adoption, we increased our liability for unrecognized tax benefits by \$4 million, resulting in a comparable increase to *Accumulated deficit*. As of November 1, 2007, after adoption of FASB Interpretation No. 48, the amount of the liability for unrecognized tax benefits was \$91 million, \$90 million of which, if recognized, would favorably affect the income tax rate. This liability was subsequently reduced by \$14 million attributable to settlements of foreign and domestic state income tax audits.

We continued our policy of recognizing interest and penalties related to uncertain tax positions as part of *Income tax expense*. Total interest and penalties recognized in the consolidated balance sheet at November 1, 2007 were \$15 million.

While it is probable that the liability for unrecognized tax benefits may increase or decrease during the 12 months after adoption of FASB Interpretation No. 48, we do not expect any such change would have a material effect on our financial condition and results of operations.

We have open tax years from 1993 to 2007 with significant tax jurisdictions in the U.S., Canada, Mexico, and Brazil.

10. Fair value of financial instruments

In January 2007, we signed a definitive loan agreement for a five-year senior unsecured term loan facility and synthetic revolving facility in the aggregate principal amount of \$1.5 billion (Facilities). The Facilities were arranged by JP Morgan Chase Bank and a group of lenders that included Credit Suisse, Banc of America Securities, and Citigroup Global Markets. The Facilities are guaranteed by Navistar, Inc. The outstanding balance of the Facilities as of January 31, 2008 and October 31, 2007 was \$1.3 billion. The fair value of the Facilities as of January 31, 2008 and October 31, 2007 was \$1.2 billion and \$1.3 billion, respectively, resulting in a decline in the fair value of \$116 million over the three month period. This decline in the fair value is due to the increase in the discount rate as a result of current credit market conditions.

11. Financial instruments

We use derivative financial instruments as part of our overall interest rate and foreign currency risk management strategy to reduce our interest rate exposure, to potentially increase the return on invested funds, and to reduce exchange rate risk for transactional exposures denominated in currencies other than the functional currency. From time to time, we also use commodity forward contracts to manage variability related to exposure to certain commodity price risk.

Our financial services operations manage exposure to fluctuations in interest rates by limiting the amount of fixed rate assets funded with variable rate debt. This is accomplished by funding fixed rate receivables utilizing a combination of fixed rate debt and variable rate debt and derivative financial instruments. These derivative financial instruments may include interest rate swaps, interest rate caps, and forward contracts. The fair value of these instruments is estimated based on quoted market prices and is subject to market risk, as the instruments

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Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

may become less valuable due to changes in market conditions or interest rates. Notional amounts of derivative financial instruments do not represent exposure to credit risk.

In connection with a sale of retail notes, our financial services operations entered into additional interest rate swap agreements during the three months ended January 31, 2008. The purpose and structure of these swaps is to convert the floating rate portion of the asset-backed securities into fixed rate swap interest to match the interest basis of the receivables pool sold to the owner trust and to protect our financial services operations from interest rate volatility.

As of January 31, 2008, the net fair value of our derivative financial instruments was \$55 million consisting of \$64 million recorded in *Other noncurrent assets* and \$119 million recorded in *Other noncurrent liabilities*. The net fair value of our derivatives as of October 31, 2007 was \$18 million consisting of \$20 million recorded in *Other noncurrent assets*, \$37 million in *Other noncurrent liabilities* and \$1 million in *Other current liabilities*. The maturities of these derivatives range from 2010 through 2016.

Interest expense includes mark to market (gains) losses under our interest rate swap agreements of \$40 million and \$(7) million for the three months ended January 31, 2008 and 2007, respectively.

12. Commitments and contingencies

Guarantees

We occasionally provide guarantees that could obligate us to make future payments if the primary entity fails to perform under its contractual obligations. As described below, we have recognized liabilities for some of these guarantees in our consolidated balance sheets as they meet the recognition and measurement provisions of FASB Interpretation No. 45, *Guarantor's Accounting and Disclosure Requirements for Guarantees Including Indirect Guarantees of the Indebtedness of Others*. In addition to the liabilities that have been recognized as described below, we are contingently liable for other potential losses under various guarantees. We do not believe that claims that may be made under such guarantees would have a material effect on our financial position, results of operations, or cash flows.

We have issued residual value guarantees in connection with various leases that extend through 2010. The amounts of the guarantees are estimated and recorded as liabilities, and were \$28 million as of January 31, 2008. Our guarantees are contingent upon the fair value of the leased assets at the end of the lease term.

We obtain certain stand-by letters of credit and surety bonds from third party financial institutions in the ordinary course of business when required under contracts or to satisfy insurance-related requirements. Outstanding stand-by letters of credit and surety bonds were \$55 million at January 31, 2008.

As of January 31, 2008, our Canadian operating subsidiary was contingently liable for the residual value, calculated at inception, of \$24 million of retail customers' contracts and \$47 million of retail leases that are financed by a third party. These amounts approximate the estimated future resale market value of the collateral underlying these contracts and leases at their inception. As of January 31, 2008, we have recorded accruals totaling \$5 million and \$6 million for potential losses on the retail customers' contracts and retail leases, respectively.

We extend credit commitments to certain truck fleet customers, which allow them to purchase parts and services from participating dealers. The participating dealers receive accelerated payments from us with the result that we carry the receivables and absorb the credit risk related to these customers. As of January 31, 2008, we have \$39 million of unused credit commitments outstanding under this program.

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Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

In addition, we have entered into various guarantees for purchase commitments, credit guarantees, and contract cancellation fees with various expiration dates through 2012 totaling \$53 million at January 31, 2008. In the ordinary course of business, we also provide routine indemnifications and other guarantees, the terms of which range in duration and often are not explicitly defined. We do not believe these will result in claims that would have a material impact on our financial position, results of operations, or cash flows.

Environmental Liabilities

We have been named a potentially responsible party (PRP), in conjunction with other parties, in a number of cases arising under an environmental protection law, the Comprehensive Environmental Response, Compensation, and Liability Act, popularly known as the Superfund law. These cases involve sites that allegedly received wastes from current or former company locations. Based on information available to us which, in most cases, consists of data related to quantities and characteristics of material generated at current or former company locations, material allegedly shipped by us to these disposal sites, as well as cost estimates from PRPs and/or federal or state regulatory agencies for the cleanup of these sites, a reasonable estimate is calculated of our share, if any, of the probable costs and accruals are recorded in our condensed consolidated financial statements. These accruals are generally recognized no later than completion of the remedial feasibility study and are not discounted to their present value. We review all accruals on a regular basis and believe that, based on these calculations, our share of the potential additional costs for the cleanup of each site will not have a material effect on our financial position, results of operations, or cash flows.

Four sites formerly owned by us, Wisconsin Steel in Chicago, Illinois, Solar Turbines in San Diego, California, the West Pullman Plant in Chicago, Illinois, and the Canton Plant in Canton, Illinois, were identified as having soil and groundwater contamination. While investigations and cleanup activities continue at all sites, we believe that we have adequate accruals to cover costs to complete the cleanup of these sites.

In 2007, a former facility location in the City of Springfield, Ohio, which we voluntarily demolished in 2004 and conducted environmental sampling on, was sold to the City of Springfield. The city has obtained funds from the U.S. Environmental Protection Agency and the State of Ohio to address relatively minor soil contamination prior to commercial/industrial redevelopment of the site. Also in 2007, we engaged the City of Canton, Illinois in a remediation plan for the environmental clean-up of a former company facility. We anticipate that execution of this plan will not have a material effect on our financial position, results of operations, or cash flows.

We have accrued \$21 million and \$22 million for these environmental matters, which are included within *Other current liabilities* and *Other noncurrent liabilities*, as of January 31, 2008 and October 31, 2007, respectively. As of January 31, 2008, the majority of these accrued liabilities are expected to be paid out during the period from 2008 through 2011.

Along with other vehicle manufacturers, we have been subject to an increase in the number of asbestos-related claims in recent years. In general, these claims relate to illnesses alleged to have resulted from asbestos exposure from component parts found in older vehicles, although some cases relate to the alleged presence of asbestos in our facilities. In these claims, we are not the sole defendant, and the claims name as defendants numerous manufacturers and suppliers of a wide variety of products allegedly containing asbestos. We have strongly disputed these claims, and it has been our policy to defend against them vigorously. Historically, the actual damages paid out to claimants have not been material in any year to our financial position, results of operations, or cash flows. It is possible that the number of these claims will continue to grow, and that the costs for resolving asbestos related claims could become significant in the future.

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(Unaudited)

Legal Proceedings

Overview

We are subject to various claims arising in the ordinary course of business, and are parties to various legal proceedings that constitute ordinary, routine litigation incidental to our business. The majority of these claims and proceedings relate to commercial, product liability, and warranty matters. In our opinion, apart from the actions set forth below, the disposition of these proceedings and claims, after taking into account recorded accruals and the availability and limits of our insurance coverage, will not have a material adverse effect on our business or our financial position, results of operations, or cash flows.

Ford Litigation

In January 2007, a complaint was filed against us in Oakland County Circuit Court in Michigan by Ford Motor Company (Ford) claiming damages relating to warranty and pricing disputes with respect to certain engines purchased by Ford from us. While Ford 's complaint did not quantify its alleged damages, we estimate that Ford may be seeking in excess of \$500 million, and that this amount may increase (i) as we continue to sell engines to Ford at a price that Ford alleges is too high and (ii) as Ford pays its customers ' warranty claims, which Ford alleges are attributable to us. We disagree with Ford 's position and are defending ourselves vigorously in this litigation. We have filed an answer to the complaint denying Ford 's allegations in all material respects. We have also asserted affirmative defenses to Ford 's claims, as well as counterclaims alleging that, among other things, Ford has materially breached contracts between it and us in several different respects. Based on our investigation to date, we believe we have meritorious defenses to this matter. There can be no assurance, however, that we will be successful in our defense, and an adverse resolution of the lawsuit could have a material adverse effect on our results of operations, cash flows, or financial condition. In June 2007, we filed a separate lawsuit against Ford in the Circuit Court of Cook County, Illinois, for breach of contract relating to the manufacture of new diesel engines for Ford for use in vehicles including the F-150 pickup truck. In that case, we are seeking unspecified damages. In September 2007, the judge dismissed our lawsuit against Ford, directing us to proceed with mediation. In February 2008, we re-filed the lawsuit against Ford because the parties were unable to resolve the dispute through mediation.

Securities and Exchange Commission Investigations

In October 2004, we received a request from the staff of the SEC to voluntarily produce certain documents and information related to our accounting practices with respect to defined benefit pension plans and other postretirement benefits. We are fully cooperating with this request. Based on the status of the inquiry, we are not able to predict the final outcome of this matter.

In January 2005, we announced that we would restate our financial results for 2002 and 2003 and the first three quarters of 2004. Our restated Annual Report on Form 10-K was filed in February 2005. The SEC notified us on February 9, 2005 that it was conducting an informal inquiry into our restatement. On March 17, 2005, we were advised by the SEC that the status of the inquiry had been changed to a formal investigation. On April 7, 2006, we announced that we would restate our financial results for 2002 through 2004 and for the first three quarters of 2005. We were subsequently informed by the SEC that it was expanding the investigation to include that restatement. Our 2005 Annual Report on Form 10-K, which included the restated financial statements, was filed in December 2007. We have been providing information to and fully cooperating with the SEC on this investigation. Based on the status of the investigation, we are not able to predict its final outcome.

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(Unaudited)

Litigation Relating to Accounting Controls and Financial Restatement

In December 2007, a complaint was filed against us by Norfolk County Retirement System and Brockton Contributory Retirement System (collectively "Norfolk"). In March 2008, an additional complaint was filed by Richard Garza. Each of these matters is pending in the United States District Court, Northern District of Illinois.

The plaintiffs in the Norfolk case allege they are shareholders suing on behalf of themselves and a class of other shareholders who purchased shares of the company's common stock between February 14, 2003 and July 17, 2006. The complaint alleges that the defendants, which include the company, one of its executive officers, two of its former executive officers, and the company's former independent accountants, Deloitte & Touche LLP, violated federal securities laws by making false and misleading statements about the company's financial condition during that period. In March 2008, the court appointed Norfolk County Retirement System and the Plumbers Local Union 519 Pension Trust as joint lead plaintiffs. The plaintiffs in this matter seek compensatory damages and attorneys' fees among other relief.

The plaintiff in the Garza case brought a derivative claim on behalf of the company against one of the company's executive officers, two of its former executive officers and certain of its directors, alleging that (i) all of the defendants violated their fiduciary obligations under Delaware law by willfully ignoring certain accounting and financial reporting problems at the company, thereby knowingly disseminating false and misleading financial information about the company, (ii) that certain of the defendants were unjustly enriched in connection with their sale of company stock during the December 2002 to January 2006 period, and (iii) that defendants violated Delaware law by failing to hold an annual meeting of shareholders. In connection with this last allegation, the plaintiff seeks an order requiring defendants to schedule an annual meeting of shareholders. Otherwise, the plaintiffs in this matter seek compensatory damages, disgorgement of the proceeds of defendants' profits from the sale of company stock, attorneys' fees, and other equitable relief.

We strongly dispute the allegations in these complaints and will vigorously defend ourselves.

13. Segment reporting

The following is a description of our four reporting segments:

Our *Truck* segment manufactures and distributes a full line of class 4 through 8 trucks and buses under the International and IC Bus, LLC ("IC") brands. We also produce chassis for motor homes and commercial step-van vehicles under the Workhorse Custom Chassis, LLC ("WCC") brand. In an effort to strengthen and maintain our dealer network, this segment occasionally acquires and operates dealer locations ("Dealcors") for the purpose of transitioning ownership or providing temporary operational assistance.

Our *Engine* segment designs and manufactures diesel engines for use primarily in our class 6 and 7 medium trucks and buses and selected class 8 heavy truck models, and for sale to original equipment manufacturers ("OEMs") primarily in North America. In addition, we produce diesel engines in Brazil primarily for distribution in South America. Ford accounted for 55% and 58% of our diesel unit volume (including intercompany transactions) for the three months ended January 31, 2008 and 2007, respectively.

Our *Parts* segment provides customers with products needed to support the International truck, IC bus, WCC, and the MaxxForce™ engine lines, together with a wide selection of other standard truck, trailer, and engine aftermarket parts.

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Our *Financial Services* segment provides retail, wholesale, and lease financing of products sold by the Truck segment and its dealers within the U.S. and Mexico as well as financing for wholesale accounts and selected retail accounts receivable.

Corporate contains those items that do not fit into our four segments.

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We define segment profit (loss) as adjusted earnings (loss) before income tax. Our results for interim periods are not necessarily indicative of results for a full year. Beginning in 2008, the sales from the Parts segment to the Truck segment, specifically our Dealcors, are recorded as intersegment sales, which are eliminated within Corporate and Eliminations. Previously, such sales were eliminated within the Truck segment's external sales and revenues. As such, the Parts and Truck segment sales and revenues, in the amount of \$60 million for the three months ended January 31, 2007, have been restated to conform to the 2008 presentation. Selected financial information is as follows:

| (in millions) | Truck (Restated) | Engine | Parts | Financial Services ^(A) | Corporate and Eliminations | Total (Restated) |
|---|---------------------|--------|--------|--------------------------------------|----------------------------------|---------------------|
| Three Months Ended January 31, 2008 | | | | | | |
| External sales and revenues, net | \$ 1,883 | \$ 634 | \$ 343 | \$ 94 | \$ | \$ 2,954 |
| Intersegment sales and revenues | | 152 | 58 | 22 | (232) | |
| Total sales and revenues, net | \$ 1,883 | \$ 786 | \$ 401 | \$ 116 | \$ (232) | \$ 2,954 |
| Depreciation and amortization | \$ 41 | \$ 37 | \$ 2 | \$ 5 | \$ 4 | \$ 89 |
| Interest expense | | | | 119 | 48 | 167 |
| Equity in income of non-consolidated affiliates | | 23 | 1 | | | 24 |
| Segment profit (loss) | 9 | 34 | 49 | (25) | (121) | (54) |
| Capital expenditures ^(B) | 22 | 11 | 1 | 1 | 2 | 37 |
| Three Months Ended January 31, 2007 | | | | | | |
| External sales and revenues, net | \$ 2,145 | \$ 604 | \$ 301 | \$ 98 | \$ | \$ 3,148 |
| Intersegment sales and revenues | | 2 | 225 | 60 | 40 | (327) |
| Total sales and revenues, net | \$ 2,147 | \$ 829 | \$ 361 | \$ 138 | \$ (327) | \$ 3,148 |
| Depreciation and amortization | \$ 37 | \$ 42 | \$ 2 | \$ 5 | \$ 4 | \$ 90 |
| Interest expense | | | | 68 | 43 | 111 |
| Equity in income of non-consolidated affiliates | | 21 | 1 | | | 22 |
| Segment profit (loss) | 89 | (12) | 37 | 56 | (145) | 25 |
| Capital expenditures ^(B) | 80 | 5 | 2 | 1 | 5 | 93 |
| As of January 31, 2008 | | | | | | |
| Segment assets | 2,647 | 2,133 | 552 | 5,628 | 538 | 11,498 |
| As of October 31, 2007 | | | | | | |
| Segment assets | 2,696 | 2,151 | 550 | 5,292 | 759 | 11,448 |

(A) Total sales and revenues in the Financial Services segment include interest revenues of \$98 million and \$103 million for the three months ended January 31, 2008 and 2007, respectively.

(B) Exclusive of purchases of equipment leased to others.

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The following are descriptions of our two customers that are greater than 10% of our consolidated *Sales and revenues, net*:

Sales of vehicles and service parts to the U.S. military were 20% and 1% of consolidated sales and revenues for the three months ended January 31, 2008 and 2007, respectively. U.S. military receivable balances totaled \$132 million and \$71 million as of January 31, 2008 and October 31, 2007, respectively.

Sales of diesel engines to Ford were 11% and 12% of consolidated sales and revenues for the three months ended January 31, 2008 and 2007, respectively. Ford receivable balances totaled \$257 million and \$245 million as of January 31, 2008 and October 31, 2007, respectively.

14. Comprehensive income (loss)

Total comprehensive income (loss) is summarized as follows:

| (in millions) | Three Months Ended January 31, | |
|--|-----------------------------------|-------|
| | 2008 (Restated) | 2007 |
| Net income (loss) | \$ (65) | \$ 12 |
| Other comprehensive income (loss) | | |
| Foreign currency translation adjustments | (7) | 1 |
| Unrealized losses on marketable securities | | (1) |
| Pension amortization and settlements, net of tax | (8) | 2 |
| Total other comprehensive income (loss) | (15) | 2 |
| Total comprehensive income (loss) | \$ (80) | \$ 14 |

15. Earnings (loss) per share

The following table shows the information used in the calculation of our basic and diluted earnings (loss) per share:

| (in millions, except per share data) | Three Months Ended January 31, | |
|--|-----------------------------------|-------|
| | 2008 (Restated) | 2007 |
| Numerator: | | |
| Net income (loss) available to common stockholders | \$ (65) | \$ 12 |
| Denominator: | | |

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Weighted average shares outstanding

| | | |
|---|-------------|------|
| Basic | 70.3 | 70.3 |
| Effect of dilutive securities - Stock options | | .6 |

| | | |
|---------|-------------|------|
| Diluted | 70.3 | 70.9 |
|---------|-------------|------|

| | | |
|--|------------------|---------|
| Basic earnings (loss) per share | \$ (0.92) | \$ 0.17 |
|--|------------------|---------|

| | | |
|--|------------------|---------|
| Diluted earnings (loss) per share | \$ (0.92) | \$ 0.17 |
|--|------------------|---------|

Shares not included in the computation of diluted earnings per share, as they would be anti-dilutive, were 2.4 million for the three months ended January 31, 2008 and immaterial for the three months ended January 31, 2007.

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Navistar International Corporation and Subsidiaries

Notes to Condensed Consolidated Financial Statements (Continued)

(Unaudited)

16. Condensed consolidating guarantor and non-guarantor financial information

The following tables set forth condensed consolidating balance sheets as of January 31, 2008 and October 31, 2007, and condensed consolidating statements of operations and condensed consolidating statements of cash flows for the three months ended January 31, 2008 and 2007. The information is presented as a result of Navistar, Inc.'s guarantee, exclusive of its subsidiaries, of NIC's indebtedness under its 7.5% Senior Notes due 2011. Navistar, Inc. is a direct wholly-owned subsidiary of NIC. None of NIC's other subsidiaries guarantee any of these notes. The guarantee is full and unconditional. Separate financial statements and other disclosures concerning Navistar, Inc. have not been presented because management believes that such information is not material to investors. Within this disclosure only, NIC includes the consolidated financial results of the parent company only, with all of its wholly-owned subsidiaries accounted for under the equity method. Likewise, Navistar, Inc., for purposes of this disclosure only, includes the consolidated financial results of its wholly-owned subsidiaries accounted for under the equity method. Non-Guarantor Subsidiaries includes the combined financial results of all other non-guarantor subsidiaries. Eliminations and Other includes all eliminations and reclassifications to reconcile to the condensed consolidated financial statements. NIC files a consolidated U.S. federal income tax return that includes Navistar, Inc. and its U.S. subsidiaries, and NIC's U.S. subsidiaries. Navistar, Inc. is party to a tax allocation agreement (Tax Agreement) with NIC which requires Navistar, Inc. to compute its separate federal income tax liability and remit any resulting tax liability to NIC. Tax benefits that may arise from net operating losses of Navistar, Inc. are not refunded to Navistar, Inc. but may be used to offset future required tax payments under the Tax Agreement. The effect of the Tax Agreement is to allow NIC, the parent company, rather than Navistar, Inc., to realize the benefit of current U.S. taxable losses of Navistar, Inc. and all other direct or indirect subsidiaries of NIC.

We have revised our previously reported condensed consolidating guarantor and non-guarantor statements of cash flows for the three months ended January 31, 2008 and 2007 to reflect the correction of errors identified in those statements including the errors described in Note 18, *Restatement and revision of previously issued condensed consolidated financial statements*, and errors in reporting of intercompany equity income and intercompany dividends. In certain cases, intercompany equity income previously reported in *Net cash provided by (used in) investment activities* is now reported in *Net cash provided by (used in) operating activities*. Dividends inflows and outflows previously reported in *Net cash provided by (used in) investment activities* are now reported in *Net cash provided by (used in) operations* for cash inflows and *Net cash provided by (used in) financing activities* for cash outflows.

During the first quarter of 2008, we revised the presentation of the condensed consolidating guarantor and non-guarantor financial information including the presentation of equity method income on an after-tax basis and the allocation income taxes on a separate return basis. The 2007 information has been revised to conform to that presentation.

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| (in millions) | NIC (Restated) | Navistar, Inc. (Restated) | Non-Guarantor Subsidiaries (Restated) | Eliminations and Other (Restated) | Consolidated (Restated) |
|--|-------------------|---------------------------------|---|---|----------------------------|
| Condensed Consolidating Statement of Operations for the Three Months Ended January 31, 2008 | | | | | |
| Sales and revenues, net | \$ | \$ 1,471 | \$ 2,686 | \$ (1,203) | \$ 2,954 |
| Costs of products sold | | 1,378 | 2,264 | (1,179) | 2,463 |
| All other operating expenses (income) | (26) | 364 | 258 | (27) | 569 |
| Total costs and expenses | (26) | 1,742 | 2,522 | (1,206) | 3,032 |
| Equity in income (loss) of non-consolidated affiliates | (91) | 156 | 24 | (65) | 24 |
| Income (loss) before income tax | (65) | (115) | 188 | (62) | (54) |
| Income tax (expense) benefit | | (3) | (8) | | (11) |
| Net income (loss) | \$ (65) | \$ (118) | \$ 180 | \$ (62) | \$ (65) |

| (in millions) | NIC (Restated and revised) | Navistar, Inc. (Restated) | Non-Guarantor Subsidiaries (Restated) | Eliminations and Other (Restated) | Consolidated (Restated and revised) |
|---|-------------------------------------|---------------------------------|---|--|--|
| Condensed Consolidating Balance Sheet as of January 31, 2008 | | | | | |
| Assets | | | | | |