

VERIZON COMMUNICATIONS INC

Form 10-Q

October 30, 2007

[Table of Contents](#)

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q

(Mark one)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 1-8606

Verizon Communications Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State of Incorporation)

23-2259884
(I.R.S. Employer Identification No.)

140 West Street
New York, New York
(Address of principal executive offices)

10007
(Zip Code)

Registrant's telephone number (212) 395-1000

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

At September 30, 2007, 2,890,327,267 shares of the registrant's Common Stock were outstanding, after deducting 77,325,171 shares held in treasury.

Table of Contents

Table of Contents

	<u>Page</u>
<u>PART I - FINANCIAL INFORMATION</u>	
Item 1. <u>Financial Statements (Unaudited)</u>	
<u>Condensed Consolidated Statements of Income</u> <i>Three and nine months ended September 30, 2007 and 2006</i>	1
<u>Condensed Consolidated Balance Sheets</u> <i>At September 30, 2007 and December 31, 2006</i>	2
<u>Condensed Consolidated Statements of Cash Flows</u> <i>Nine months ended September 30, 2007 and 2006</i>	3
<u>Notes to Condensed Consolidated Financial Statements</u>	4
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	23
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	49
Item 4. <u>Controls and Procedures</u>	49
<u>PART II - OTHER INFORMATION</u>	
Item 1. <u>Legal Proceedings</u>	49
Item 1A. <u>Risk Factors</u>	50
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	50
Item 6. <u>Exhibits</u>	50
<u>Signature</u>	51
Certifications	

Table of Contents**Part I - Financial Information****Item 1. Financial Statements****Condensed Consolidated Statements of Income**

Verizon Communications Inc. and Subsidiaries

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
(dollars in millions, except per share amounts) (unaudited)				
Operating Revenues	\$ 23,772	\$ 22,459	\$ 69,629	\$ 65,576
Operating Expenses				
Cost of services and sales (exclusive of items shown below)	9,608	8,932	27,751	26,157
Selling, general and administrative expense	6,349	6,384	19,012	18,610
Depreciation and amortization expense	3,605	3,606	10,711	10,880
Total Operating Expenses	19,562	18,922	57,474	55,647
Operating Income	4,210	3,537	12,155	9,929
Equity in earnings of unconsolidated businesses	147	288	492	616
Other income and (expense), net	49	100	124	263
Interest expense	(450)	(572)	(1,390)	(1,798)
Minority interest	(1,298)	(1,088)	(3,720)	(2,940)
Income Before Provision For Income Taxes, Discontinued Operations, Extraordinary Item and Cumulative Effect of Accounting Change	2,658	2,265	7,661	6,070
Provision for income taxes	(1,387)	(720)	(3,223)	(1,980)
Income Before Discontinued Operations, Extraordinary Item and Cumulative Effect of Accounting Change	1,271	1,545	4,438	4,090
Income from discontinued operations, net of tax		377	142	1,117
Extraordinary item, net of tax			(131)	
Cumulative effect of accounting change, net of tax				(42)
Net Income	\$ 1,271	\$ 1,922	\$ 4,449	\$ 5,165
Basic Earnings Per Common Share⁽¹⁾				
Income before discontinued operations, extraordinary item and cumulative effect of accounting change	\$.44	\$.53	\$ 1.53	\$ 1.41
Income from discontinued operations, net of tax		.13	.05	.38
Extraordinary item, net of tax			(.05)	
Cumulative effect of accounting change, net of tax				(.01)
Net Income	\$.44	\$.66	\$ 1.53	\$ 1.77
Weighted-average shares outstanding (in millions)	2,896	2,907	2,902	2,911
Diluted Earnings Per Common Share⁽¹⁾				
Income before discontinued operations, extraordinary item and cumulative effect of accounting change	\$.44	\$.53	\$ 1.53	\$ 1.40
Income from discontinued operations, net of tax		.13	.05	.38
Extraordinary item, net of tax			(.05)	
Cumulative effect of accounting change, net of tax				(.01)
Net Income	\$.44	\$.66	\$ 1.53	\$ 1.76
Weighted-average shares outstanding (in millions)	2,900	2,923	2,906	2,945

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Dividends declared per common share	\$.430	\$.405	\$	1.240	\$	1.215
-------------------------------------	----	------	----	------	----	-------	----	-------

⁽¹⁾ Total of per share amounts may not add due to rounding.

See Notes to Condensed Consolidated Financial Statements

Table of Contents**Condensed Consolidated Balance Sheets**

Verizon Communications Inc. and Subsidiaries

(dollars in millions, except per share amounts) (unaudited)

At September 30, 2007 At December 31, 2006

Assets			
Current assets			
Cash and cash equivalents	\$	715	\$ 3,219
Short-term investments		1,194	2,434
Accounts receivable, net of allowances of \$1,102 and \$1,139		11,509	10,891
Inventories		1,786	1,514
Assets held for sale			2,592
Prepaid expenses and other		1,833	1,888
Total current assets		17,037	22,538
Plant, property and equipment		211,152	204,109
Less accumulated depreciation		126,823	121,753
		84,329	82,356
Investments in unconsolidated businesses		5,453	4,868
Wireless licenses		50,755	50,959
Goodwill		5,442	5,655
Other intangible assets, net		5,078	5,140
Other assets		17,525	17,288
Total assets	\$	185,619	\$ 188,804
Liabilities and Shareowners' Investment			
Current liabilities			
Debt maturing within one year	\$	2,064	\$ 7,715
Accounts payable and accrued liabilities		14,244	14,320
Liabilities related to assets held for sale			2,154
Other		7,850	8,091
Total current liabilities		24,158	32,280
Long-term debt		29,383	28,646
Employee benefit obligations		30,592	30,779
Deferred income taxes		14,118	16,270
Other liabilities		6,445	3,957
Minority interest		31,234	28,337
Shareowners' investment			
Series preferred stock (\$.10 par value; none issued)			
Common stock (\$.10 par value; 2,967,652,438 shares and 2,967,652,438 shares issued)		297	297

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Contributed capital	40,289	40,124
Reinvested earnings	18,049	17,324
Accumulated other comprehensive loss	(6,216)	(7,530)
Common stock in treasury, at cost	(2,832)	(1,871)
Deferred compensation employee stock ownership plans and other	102	191
Total shareowners investment	49,689	48,535
Total liabilities and shareowners investment	\$ 185,619	\$ 188,804

See Notes to Condensed Consolidated Financial Statements

Table of Contents**Condensed Consolidated Statements of Cash Flows**

Verizon Communications Inc. and Subsidiaries

	Nine Months Ended September 30,	
(dollars in millions) (unaudited)	2007	2006
Cash Flows from Operating Activities		
Net Income	\$ 4,449	\$ 5,165
Adjustments to reconcile net income to net cash provided by operating activities continuing operations:		
Depreciation and amortization expense	10,711	10,880
Employee retirement benefits	1,290	1,466
Deferred income taxes	708	(522)
Provision for uncollectible accounts	741	814
Equity in earnings of unconsolidated businesses	(492)	(616)
Extraordinary item, net of tax	131	
Cumulative effect of accounting change, net of tax		42
Changes in current assets and liabilities, net of effects from acquisition/disposition of businesses	(2,296)	(1,517)
Other, net	2,777	1,441
Net cash provided by operating activities continuing operations	18,019	17,153
Net cash provided by (used in) operating activities discontinued operations	(570)	1,113
Net cash provided by operating activities	17,449	18,266
Cash Flows from Investing Activities		
Capital expenditures (including capitalized software)	(12,792)	(12,278)
Acquisitions, net of cash acquired, and investments	(697)	1,053
Net change in short-term investments	1,267	1,506
Other, net	981	556
Net cash used in investing activities continuing operations	(11,241)	(9,163)
Net cash provided by (used in) investing activities discontinued operations	757	(159)
Net cash used in investing activities	(10,484)	(9,322)
Cash Flows from Financing Activities		
Proceeds from long-term borrowings	3,402	3,958
Repayments of long-term borrowings and capital lease obligations	(4,994)	(8,706)
Increase (decrease) in short-term obligations, excluding current maturities	(3,438)	1,831
Dividends paid	(3,529)	(3,537)
Proceeds from sale of common stock	794	115
Purchase of common stock for treasury	(1,734)	(1,348)
Other, net	30	4
Net cash used in financing activities continuing operations	(9,469)	(7,683)
Net cash used in financing activities discontinued operations		(176)
Net cash used in financing activities	(9,469)	(7,859)

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Increase (decrease) in cash and cash equivalents	(2,504)	1,085
Cash and cash equivalents, beginning of period	3,219	760
Cash and cash equivalents, end of period	\$ 715	\$ 1,845

See Notes to Condensed Consolidated Financial Statements

Table of Contents**Notes to Condensed Consolidated Financial Statements**

Verizon Communications Inc. and Subsidiaries

(Unaudited)

1. Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared based upon Securities and Exchange Commission (SEC) rules that permit reduced disclosure for interim periods. For a more complete discussion of significant accounting policies and certain other information, you should refer to the financial statements included in the Verizon Communications Inc. (Verizon or the Company) Annual Report on Form 10-K for the year ended December 31, 2006. These financial statements reflect all adjustments that are necessary for a fair presentation of results of operations and financial condition for the interim periods shown including normal recurring accruals and other items. The results for the interim periods are not necessarily indicative of results for the full year.

We have reclassified prior year amounts to conform to the current year presentation.

2. Discontinued Operations, Extraordinary Item and Sale of Businesses

Telecomunicaciones de Puerto Rico, Inc.

On March 30, 2007, after receiving Federal Communications Commission approval, we completed the sale of Telecomunicaciones de Puerto Rico, Inc. (TELPRI) and received gross proceeds, for our 52% interest, of approximately \$980 million. The sale resulted in a net pretax gain of \$120 million (\$70 million after-tax). Verizon contributed \$100 million of the proceeds to the Verizon Foundation.

In accordance with Statement of Financial Accounting Standard (SFAS) No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, we have classified the results of operations of TELPRI as discontinued operations in the condensed consolidated statements of income for all periods presented through the date of the sale. The assets and liabilities of TELPRI are disclosed as assets held for sale and liabilities related to assets held for sale in the condensed consolidated balance sheet as of December 31, 2006. Additional details related to those assets and liabilities were as follows:

(dollars in millions)	At December 31, 2006
Current assets	\$ 303
Plant, property and equipment, net	1,436
Other non-current assets	853
Total assets	\$ 2,592
Current liabilities	\$ 181
Long-term debt	575
Other non-current liabilities	1,398
Total liabilities	\$ 2,154

Related to the assets and liabilities above was \$241 million included as Accumulated Other Comprehensive Loss in the condensed consolidated balance sheet as of December 31, 2006.

Income from discontinued operations, net of tax, for TELPRI, Verizon Dominicana C. por A. (Verizon Dominicana) and our former U.S. print and Internet yellow pages directories business presented in the condensed consolidated statements of income was comprised of the following:

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

(dollars in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
Operating revenues	\$	\$ 1,349	\$ 306	\$ 4,203
Income before provision for income taxes	\$	\$ 585	\$ 185	\$ 1,775
Provision for income taxes		(208)	(43)	(658)
Income from discontinued operations, net of tax	\$	\$ 377	\$ 142	\$ 1,117

Table of Contents

Compañía Anónima Nacional Teléfonos de Venezuela (CANTV)

In January 2007, the Bolivarian Republic of Venezuela (the Republic) declared its intent to nationalize certain companies, including CANTV. On February 12, 2007, we entered into a Memorandum of Understanding (MOU) with the Republic, which provided that the Republic offer to purchase all of the equity securities of CANTV, including our 28.5% interest, through public tender offers in Venezuela and the United States. Under the terms of the MOU, the tender offers price would be adjusted downward to reflect any dividends declared and paid subsequent to February 12, 2007. During the second quarter of 2007, the tender offers were completed and Verizon received an aggregate amount of approximately \$572 million, which included \$476 million from the tender offers as well as \$96 million of dividends declared and paid subsequent to the MOU. Based upon our investment balance in CANTV, we recorded an extraordinary loss of \$131 million, net of tax.

Telephone Access Lines Spin-off

On January 16, 2007, we announced a definitive agreement with FairPoint Communications, Inc. (FairPoint) that will result in Verizon establishing a separate entity for its local exchange and related business assets in Maine, New Hampshire and Vermont, spinning off that new entity to Verizon's shareowners, and immediately merging it with and into FairPoint. These local exchange and business assets are included in Verizon's continuing operations. The transaction is subject to the satisfaction of certain conditions, including receipt of state and federal telecommunications regulatory approvals. We anticipate that this transaction will close in January 2008.

During the three and nine months ended September 30, 2007, we recorded pretax charges of \$46 million (\$44 million after-tax) for costs incurred related to network, non-network software, and other activities to enable the impacted facilities and operations in Maine, New Hampshire and Vermont to operate on a stand-alone basis subsequent to the anticipated closing of the transaction, as well as professional advisory and legal fees in connection with this transaction.

Upon the closing of the transaction, Verizon shareowners will own approximately 60 percent of the new company and FairPoint shareowners will own approximately 40 percent. Verizon will not receive any shares in FairPoint as a result of the transaction. In connection with the merger, Verizon shareowners will receive one share of FairPoint stock for approximately every 55 shares of Verizon stock held as of the record date. Both the spin-off and merger are expected to qualify as tax-free transactions, except to the extent that cash is paid to Verizon shareowners in lieu of fractional shares.

Based upon the number of shares (as adjusted) and price of FairPoint common stock on the date of the announcement of the merger, the estimated total value to be received by Verizon and its shareowners in exchange for these operations was approximately \$2,715 million. This consists of (a) approximately \$1,015 million of FairPoint common stock that will be received by Verizon shareowners in the merger, and (b) \$1,700 million in value that will be received by Verizon through a combination of cash distributions to Verizon and debt securities issued to Verizon prior to the spin-off. Verizon may exchange these newly issued debt securities for certain debt that was previously issued by Verizon, which would have the effect of reducing Verizon's then-outstanding debt. The actual total value to be received by Verizon and its shareowners will be determined based on the number of shares (as adjusted) and price of FairPoint common stock on the date of the closing of the merger.

Table of Contents

3. Taxes

FASB Interpretation No. 48

Effective January 1, 2007, we adopted FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48), which requires the use of a two-step approach for recognizing and measuring tax benefits taken or expected to be taken in a tax return and disclosures regarding uncertainties in income tax positions. As a result of the implementation of FIN 48, we recorded adjustments to liabilities that resulted in a net \$79 million increase in the liability for unrecognized tax benefits with an offsetting reduction to retained earnings as of January 1, 2007. The implementation of FIN 48 also resulted in adjustments to prior acquisitions accounted for under purchase accounting, resulting in a \$635 million reduction in the liability for unrecognized tax benefits and corresponding reductions to goodwill and wireless licenses of \$100 million and \$535 million, respectively. The implementation impact included a reduction in Deferred income taxes of approximately \$3 billion, offset with a similar increase in Other liabilities as of January 1, 2007.

The total amount of unrecognized tax benefits at January 1, 2007 is \$2,958 million. Included in the total unrecognized tax benefits is \$1,290 million that, if recognized, would favorably affect the effective tax rate. The remaining unrecognized tax benefits relate to temporary items that would not affect the annual effective tax rate and uncertain tax positions resulting from prior acquisitions which, pursuant to current purchase accounting tax rules, would adjust goodwill.

We recognize any interest and penalties accrued related to unrecognized tax benefits in income tax expense. We had approximately \$444 million (after-tax) for the payment of interest and penalties accrued in the balance sheet at January 1, 2007, relating to the \$2,958 million unrecognized tax benefits reflected above. We had approximately \$555 million (after-tax) for the payment of interest and penalties accrued in the balance sheet at September 30, 2007.

Verizon or one of its subsidiaries files income tax returns in the U.S. federal jurisdiction, and various state, local and foreign jurisdictions. The Company is generally no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2000. The Internal Revenue Service (IRS) is currently examining the Company's U.S. income tax returns for years 2000 through 2003. As a large taxpayer, we are under continual audit by the IRS and other taxing authorities on numerous open tax positions. It is possible that the amount of the liability for unrecognized tax benefits could change by a significant amount during the next twelve month period. An estimate of the range of the possible change cannot be made until issues are further developed or examinations close.

FASB Staff Position FAS 13-2

FASB Staff Position FAS 13-2, *Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction* (FSP 13-2), requires that changes in the projected timing of income tax cash flows generated by a leveraged lease transaction be recognized as a gain or loss in the year in which the change occurs. We adopted FSP 13-2 effective January 1, 2007. The cumulative effect of initially adopting FSP 13-2 was a reduction to retained earnings of \$55 million, after-tax. There was no impact on our condensed consolidated income statement.

Table of Contents**4. Merger and Acquisitions***Completion of Merger with MCI*

On January 6, 2006, after receiving the required state, federal and international regulatory approvals, Verizon completed the acquisition of 100% of the outstanding common stock of MCI, Inc. (MCI) for a combination of Verizon common shares and cash. MCI was a global communications company that provided Internet, data and voice communication services to businesses and government entities throughout the world and consumers in the United States.

The merger was accounted for using the purchase method in accordance with SFAS No. 141, *Business Combinations*, and the aggregate transaction value was \$6,890 million, consisting of \$5,829 million of cash and common stock issued at closing, \$973 million of consideration for the shares acquired from entities controlled by Carlos Slim Helú, net of the portion of the special dividend paid by MCI that was treated as a return of our investment and closing and other direct merger-related costs. The number of shares issued was based on the Average Parent Stock Price, as defined in the merger agreement. The condensed consolidated financial statements include the results of MCI's operations from the date of the close of the merger.

We recorded certain severance and severance-related costs and contract termination costs in connection with the merger, pursuant to the Emerging Issues Task Force Issue No. 95-3, *Recognition of Liabilities in Connection with a Purchase Business Combination*. The following table summarizes the activity related to these obligations during 2007:

(dollars in millions)	At December 31,		At September 30,
	2006	Payments	2007
Severance costs and contract termination costs	\$ 376	\$ (313)	\$ 63

The remaining severance and severance-related costs are expected to be paid during the fourth quarter of 2007, and the remaining contract termination costs are expected to be paid over the remaining contract periods through 2008.

Rural Cellular Corporation

On July 30, 2007, Verizon Wireless announced that it had entered into an agreement to acquire Rural Cellular Corporation (Rural Cellular), for \$45 per share in cash (\$757 million) and the assumption of Rural Cellular's net debt. The total transaction value is approximately \$2.67 billion.

This acquisition will increase the number of Verizon Wireless's customers by more than 700,000 in markets adjacent to its existing customer service areas. Rural Cellular's networks are located in the states of Maine, Vermont, New Hampshire, New York, Massachusetts, Alabama, Mississippi, Minnesota, North Dakota, South Dakota, Wisconsin, Kansas, Idaho, Washington, and Oregon. Rural Cellular's shareholders approved the transaction on October 4, 2007. The acquisition, which is subject to regulatory approval, is expected to close in the first half of 2008.

Other

In July 2007, Verizon acquired a security-services firm for \$435 million, primarily resulting in goodwill of \$343 million and other intangible assets of \$81 million. This acquisition was made to enhance our managed information security services to large business and government customers worldwide. This acquisition is being integrated into the Wireline segment.

Table of Contents

5. Strategic Actions and Other Items

Merger Integration Costs

During the three and nine months ended September 30, 2007, we recorded pretax charges of \$45 million (\$28 million after-tax) and \$86 million (\$54 million after-tax), respectively, related to integration costs primarily associated with the MCI acquisition that were mainly comprised of systems integration activities.

During the three and nine months ended September 30, 2006, we recorded pretax charges of \$25 million (\$16 million after-tax) and \$157 million (\$99 million after-tax), respectively, related to integration costs associated with the MCI acquisition that were primarily comprised of advertising and other costs related to re-branding initiatives and systems integration activities.

International Taxes

Verizon's share of Vodafone Omnitel N.V.'s (Vodafone Omnitel) distributable reserves is approximately \$2.5 billion. Based on Vodafone Omnitel's financial position and distributable reserves, during the third quarter of 2007, the shareowners of Vodafone Omnitel have begun considering scenarios for possible distributions over the next twelve months. As a result, we recorded \$471 million for taxes that would be payable as a result of these possible distributions as they are no longer considered indefinitely reinvested.

Other Items

During the nine months ended September 30, 2007, Verizon contributed \$100 million (\$65 million after-tax) to the Verizon Foundation to fund its charitable activities and increase its self-sufficiency.

Facility and Employee-Related Items

During the three and nine months ended September 30, 2006, we recorded pretax charges of \$48 million (\$31 million after-tax) and \$138 million (\$88 million after-tax), respectively, in connection with the relocation of employees and business operations to Verizon Center located in Basking Ridge, New Jersey.

During the third quarter of 2006, we recorded net pretax pension settlement losses of \$29 million (\$17 million after-tax), including a portion related to discontinued operations, for employees that received lump-sum distributions during 2006 primarily resulting from our separation plans. These charges were recorded in accordance with SFAS No. 88, *Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits*, which requires that settlement losses be recorded once prescribed payment thresholds have been reached.

During the second quarter of 2006, we recorded a pretax charge of \$300 million (\$186 million after-tax) for employee severance and severance-related costs in connection with the involuntary separation of approximately 3,200 employees, the majority of whom were terminated during the third and fourth quarters of 2006.

Table of Contents**6. Goodwill and Other Intangible Assets***Goodwill*

Changes in the carrying amount of goodwill were as follows:

(dollars in millions)	Wireline		Domestic Wireless		Total
Balance at December 31, 2006	\$	5,310	\$	345	\$ 5,655
Acquisitions		343			343
Reclassifications and adjustments		(556)			(556)
Balance at September 30, 2007	\$	5,097	\$	345	\$ 5,442

Reclassifications and adjustments to goodwill during the nine months ended September 30, 2007 reflect revised estimated tax bases of acquired assets and liabilities, as well as adjustments related to the adoption of FIN 48 (see Note 3).

Other Intangible Assets

The following table displays the details of other intangible assets:

(dollars in millions)	At September 30, 2007		At December 31, 2006	
	Gross Amount	Accumulated Amortization	Gross Amount	Accumulated Amortization
Finite-lived intangible assets:				
Customer lists (3 to 8 years)	\$ 1,303	\$ 407	\$ 1,278	\$ 270
Non-network internal-use software (1 to 7 years)	7,835	3,826	7,777	3,826
Other (1 to 25 years)	213	40	204	23
Total	\$ 9,351	\$ 4,273	\$ 9,259	\$ 4,119
Indefinite-lived intangible assets:				
Wireless licenses	\$ 50,755		\$ 50,959	

The balance in wireless licenses reflects adjustments related to the adoption of FIN 48 (see Note 3), as well as acquisitions during 2007. Amortization expense was \$332 million and \$1,005 million for the three and nine months ended September 30, 2007, respectively. For the three and nine months ended September 30, 2006, amortization expense was \$326 million and \$1,092 million, respectively. Amortization expense is estimated to be \$1,355 million for the full year 2007, \$1,276 million in 2008, \$1,070 million in 2009, \$839 million in 2010 and \$672 million in 2011.

Table of Contents

7. Debt

Issuance of Debt

On April 3, 2007, Verizon issued \$750 million of 5.50% notes due 2017, \$750 million of 6.25% notes due 2037, and \$500 million of floating rate notes due 2009 resulting in cash proceeds of \$1,978 million, net of discounts and issuance costs.

In March 2007, Verizon issued \$1,000 million of 13-month floating rate exchangeable notes with an original maturity of 2008. These notes are exchangeable periodically at the option of the note holder into similar notes until 2017.

In February 2007, Verizon utilized a \$425 million floating rate vendor financing facility due 2013.

Redemption of Debt

Previously, Verizon issued \$1,750 million in principal amount at maturity of floating rate notes due August 15, 2007, which were called by Verizon on January 8, 2007. On January 8, 2007, we redeemed the remaining \$1,580 million principal of the outstanding floating rate notes at a redemption price equal to 100% of the principal amount of the notes being redeemed plus accrued and unpaid interest through the date of redemption. The total payment on the date of redemption was approximately \$1,593 million.

During the nine months ended September 30, 2007, the \$125 million Verizon New England Inc. 7.65% notes, the \$225 million Verizon South Inc. 6.125% notes and the \$150 million Verizon Pennsylvania Inc. 7.375% notes matured and were repaid. In addition, during the first quarter of 2007, the \$150 million GTE Southwest Inc. 6.23% notes and the \$275 million Verizon California Inc. 7.65% notes matured and were repaid. We also redeemed the \$500 million of GTE Corporation 7.90% debentures due February 1, 2027 and the \$300 million Verizon South Inc. 7.0% debentures, Series F, due 2041 at various redemption prices plus accrued and unpaid interest to the redemption dates. We recorded pretax charges of \$28 million (\$18 million after-tax) in connection with the early extinguishments of this debt.

Other Debt Extinguishment Costs

We recorded pretax charges of \$26 million (\$16 million after-tax) during the first quarter of 2006 resulting from the extinguishment of debt assumed in connection with the completion of the MCI merger.

Guarantees

Verizon has guaranteed the debt obligations of GTE Corporation, but not of its subsidiary or affiliate companies, that were issued and outstanding prior to July 1, 2003. As of September 30, 2007, \$2,450 million principal amount of these obligations remained outstanding.

Verizon and NYNEX Corporation are the joint and several co-obligors of the 20-Year 9.55% Debentures due 2010 previously issued by NYNEX on March 26, 1990. As of September 30, 2007, \$70 million principal amount of this obligation remained outstanding. NYNEX and GTE no longer issue public debt or file SEC reports. See Note 13 for information on guarantees of operating subsidiary debt listed on the New York Stock Exchange.

Debt Covenants

We and our consolidated subsidiaries are in compliance with all of our debt covenants.

Table of Contents**8. Earnings Per Share**

The following table is a reconciliation of the numerators and denominators used in computing basic and diluted earnings per share:

	Three Months Ended September 30, 2007		Nine Months Ended September 30, 2007	
	2007	2006	2007	2006
(dollars and shares in millions, except per share amounts)				
Income Before Discontinued Operations, Extraordinary Item and Cumulative Effect of Accounting Change	\$ 1,271	\$ 1,545	\$ 4,438	\$ 4,090
After-tax minority interest expense related to exchangeable equity interest		4		20
After-tax interest expense related to zero-coupon convertible notes				11
Income Before Discontinued Operations, Extraordinary Item and Cumulative Effect of Accounting Change after assumed conversion of dilutive securities	\$ 1,271	\$ 1,549	\$ 4,438	\$ 4,121
Weighted-average shares outstanding basic	2,896	2,907	2,902	2,911
Effect of dilutive securities:				
Stock options	4	1	4	1
Exchangeable equity interest		15		25
Zero-coupon convertible notes				8
Weighted-average shares outstanding diluted	2,900	2,923	2,906	2,945
Earnings Per Common Share from Income Before Discontinued Operations, Extraordinary Item and Cumulative Effect of Accounting Change				
Basic	\$.44	\$.53	\$ 1.53	\$ 1.41
Diluted	\$.44	\$.53	\$ 1.53	\$ 1.40

Certain outstanding options to purchase shares were not included in the computation of diluted earnings per common share because to do so would have been anti-dilutive for the period, including approximately 125 million weighted-average shares and 174 million weighted-average shares for the three and nine months ended September 30, 2007, respectively. For the three and nine months ended September 30, 2006 approximately 227 million and 233 million weighted-average shares, respectively, were not included in the computation of diluted earnings per common share.

The zero-coupon convertible notes were retired on May 15, 2006 and the exchangeable equity interest was converted on August 15, 2006 by issuing 29.5 million Verizon shares.

Table of Contents**9. Stock-Based Compensation**

Effective January 1, 2006, we adopted SFAS No. 123(R), *Share-Based Payments*, utilizing the modified prospective method. The impact to Verizon primarily resulted from Verizon Wireless, for which we recorded a \$42 million cumulative effect of accounting change, net of taxes and after minority interest, to recognize the effect of initially measuring the outstanding liability for awards granted to Domestic Wireless employees at fair value utilizing a Black-Scholes model.

Restricted Stock Units

The Verizon Communications Long Term Incentive Plan (the *Plan*) provides for grants of restricted stock units (RSUs) that vest at the end of the third year after the grant. The RSUs are classified as liability awards because the RSUs will be paid in cash upon vesting.

The following table summarizes Verizon's Restricted Stock Unit activity:

	Weighted-Average	
	Restricted	Grant-Date
(shares in thousands)	Stock Units	Fair Value
Outstanding, beginning of year	15,593	\$ 33.67
Grants	6,523	37.67
Payments	(602)	36.75
Cancellations/Forfeitures	(147)	34.59
Outstanding restricted stock units, September 30, 2007	21,367	34.80

Performance Share Units

The Plan also provides for grants of performance share units (PSUs) that vest at the end of the third year after the grant. The PSUs are classified as liability awards because the PSUs will be paid in cash upon vesting.

The following table summarizes Verizon's Performance Share Unit activity:

	Weighted-Average	
	Performance	Grant-Date
(shares in thousands)	Share Units	Fair Value
Outstanding, beginning of year	28,423	\$ 34.22
Grants	10,022	37.68
Payments	(5,759)	36.75
Cancellations/Forfeitures	(850)	36.24
Outstanding performance share units, September 30, 2007	31,836	34.79

As of September 30, 2007, unrecognized compensation expense related to the unvested portion of Verizon's RSUs and PSUs was approximately \$545 million and is expected to be recognized over a weighted-average period of approximately two years.

Verizon Wireless Long-Term Incentive Plan

The 2000 Verizon Wireless Long-Term Incentive Plan (the *Wireless Plan*) provides compensation opportunities to eligible employees and other participating affiliates of the Cellco Partnership, d.b.a. Verizon Wireless (the *Partnership*). The Wireless Plan provides rewards that are tied to the long-term performance of the Partnership. Under the Wireless Plan, Value Appreciation Rights (VARs) are granted to eligible employees. With the adoption of SFAS 123(R), the Partnership began estimating the fair value of VARs granted using a Black-Scholes option valuation model. As of September 30, 2007, substantially all VARs were fully vested.

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

The following table summarizes the Value Appreciation Rights activity:

		Weighted-Average
	Value Appreciation	Grant-Date
(shares in thousands)	Rights	Fair Value
Outstanding, beginning of year	94,467	\$ 16.99
Exercises	(25,996)	14.35
Cancellations/Forfeitures	(3,080)	24.76
Outstanding value appreciation rights, September 30, 2007	65,391	17.68

Table of Contents*Stock-Based Compensation Expense*

After-tax compensation expense for stock-based compensation described above included in net income as reported for the three and nine months ended September 30, 2007 was \$211 million and \$631 million, respectively. After-tax compensation expense for stock-based compensation described above included in net income as reported for the three and nine months ended September 30, 2006 was \$181 million and \$420 million, respectively.

Stock Options

The Verizon Long Term Incentive Plan provides for grants of stock options to employees at an option price per share of 100% of the fair market value of Verizon stock on the date of grant. Each grant has a 10 year life, vesting equally over a three year period, starting at the date of the grant. We have not granted new stock options since 2004. We determined stock-option related employee compensation expense for the 2004 grant using the Black-Scholes option-pricing model. Substantially all stock options were fully vested during the first quarter of 2007.

The following table summarizes Verizon's stock option activity:

	Weighted-Average	
(shares in thousands)	Stock Options	Exercise Price
Options outstanding, beginning of year	229,364	\$ 46.48
Exercises	(22,415)	37.37
Cancellations	(15,254)	47.72
Options outstanding, September 30, 2007	191,695	47.45
Options exercisable, September 30, 2007	191,669	47.45

The weighted-average remaining contractual term was three years for stock options outstanding and exercisable as of September 30, 2007. The total intrinsic value was approximately \$303 million for stock options outstanding and exercisable as of September 30, 2007. The total intrinsic value for stock options exercised during the three and nine months ended September 30, 2007 was \$34 million and \$99 million, respectively. The total intrinsic value for stock options exercised during the three and nine months ended September 30, 2006 was not material.

For the three and nine months ended September 30, 2007, the amount of cash received from the exercise of stock options was approximately \$243 million and \$795 million, respectively, and the related tax benefits were not material. For the three and nine months ended September 30, 2006, the amount of cash received from the exercise of stock options was approximately \$46 million and \$53 million, respectively, and the related tax benefits were not material.

For the three and nine months ended September 30, 2007 and 2006, after-tax compensation expense for stock options was not material.

Table of Contents**10. Employee Benefits**

We maintain non-contributory defined benefit pension plans for many of our employees. In addition, we maintain postretirement health care and life insurance plans for our retirees and their dependents, which are both contributory and non-contributory and include a limit on the Company's share of cost for certain recent and future retirees.

Net Periodic Benefit (Income) Cost

The following table summarizes the benefit costs (income) related to our pension and postretirement health care and life insurance plans:

(dollars in millions)

	Pension		Health Care and Life	
Three Months Ended September 30,	2007	2006	2007	2006
Service cost	\$ 111	\$ 115	\$ 88	\$ 89
Interest cost	494	499	397	375
Expected return on plan assets	(794)	(794)	(79)	(82)
Amortization of prior service cost	11	11	98	90
Actuarial loss, net	24	44	78	73
Net periodic benefit (income) cost	\$ (154)	\$ (125)	\$ 582	\$ 545
Settlement loss		34		
Total (income) cost	\$ (154)	\$ (91)	\$ 582	\$ 545

(dollars in millions)

	Pension		Health Care and Life	
Nine Months Ended September 30,	2007	2006	2007	2006
Service cost	\$ 333	\$ 467	\$ 265	\$ 267
Interest cost	1,481	1,497	1,193	1,124
Expected return on plan assets	(2,382)	(2,380)	(237)	(246)
Amortization of prior service cost	33	33	294	269
Actuarial loss, net	73	134	237	218
Net periodic benefit (income) cost	\$ (462)	\$ (249)	\$ 1,752	\$ 1,632
Termination benefits		38		11
Settlement loss		34		
Total (income) cost	\$ (462)	\$ (177)	\$ 1,752	\$ 1,643

Employer Contributions

During the three months ended September 30, 2007, we contributed \$12 million to our qualified pension plans, \$22 million to our nonqualified pension plans and \$245 million to our other postretirement benefit plans. During the nine months ended September 30, 2007, we contributed \$510 million to our qualified pension plans, \$104 million to our nonqualified pension plans and \$734 million to our other postretirement benefit plans. The anticipated qualified pension trust contributions for 2007 disclosed in Verizon's Annual Report on Form 10-K for the year ended December 31, 2006 continue to be accurate. Our estimate of the amount and timing of required qualified pension trust contributions for 2007 is based on current regulations, including continued pension funding relief.

Severance Benefits

During the three and nine months ended September 30, 2007, we paid severance benefits of \$77 million and \$246 million, respectively, excluding amounts related to the MCI acquisition (see Note 4). At September 30, 2007, we had a remaining severance liability of \$404 million, which includes future contractual payments to employees separated as of September 30, 2007.

Table of Contents**11. Comprehensive Income**

Comprehensive income consists of net income and other gains and losses affecting shareowners' investment that, under accounting principles generally accepted in the United States, are excluded from net income.

In our 2006 annual report, we disclosed an other comprehensive loss for 2006 of \$5,747 million. This amount included the cumulative impact of the adoption of SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans* (SFAS No. 158). Excluding the cumulative impact of the adoption of SFAS No. 158, Other Comprehensive Income was \$1,662 million. Disclosure of the amount excluding the cumulative impact will be included in our next annual report. There is no impact on the ending Accumulated Other Comprehensive Loss at December 31, 2006.

Changes in the components of Other Comprehensive Income were as follows:

(dollars in millions)	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006
Net Income	\$ 1,271	\$ 1,922	\$ 4,449	\$ 5,165
Other Comprehensive Income (Loss), Net of Taxes				
Foreign currency translation adjustments	205	(36)	702	210
Unrealized derivative gains (losses) on cash flow hedges	(5)			13
Unrealized gains (losses) on marketable securities	(1)	17	(5)	31
Minimum pension liability adjustment				13
Defined benefit pension and postretirement plans	117		376	
Disposition of TELPRI and other			241	
	316	(19)	1,314	267
Total Comprehensive Income	\$ 1,587	\$ 1,903	\$ 5,763	\$ 5,432

Foreign currency translation adjustments in 2007 were primarily the result of unrealized foreign currency translation gains related to our investment in Vodafone Omnitel, as well as the disposition of our interest in CANTV during the second quarter of 2007. The unrealized foreign currency translation gain during the nine months ended September 30, 2006 was primarily driven by the appreciation in the functional currency on our investment in Vodafone Omnitel.

The components of Accumulated Other Comprehensive Loss were as follows:

(dollars in millions)	At September 30, 2007	At December 31, 2006
Foreign currency translation adjustments	\$ 1,031	\$ 329
Net unrealized losses on hedging	(11)	(11)
Unrealized gains on marketable securities	59	64
Defined benefit pension and postretirement plans	(7,295)	(7,671)
Other		(241)
Accumulated Other Comprehensive Loss	\$ (6,216)	\$ (7,530)

Net Investment Hedge

During the third quarter of 2007, we entered into foreign currency forward contracts to hedge a portion of our net investment in Vodafone Omnitel. Changes in fair value of these contracts due to Euro exchange rate fluctuations are recognized in Accumulated Other Comprehensive Loss and partially offset the impact of foreign currency changes on the value of our net investment. As of September 30, 2007, Accumulated Other Comprehensive Loss includes unrecognized losses of approximately \$29 million (\$19 million after-tax) related to these hedge contracts,

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

which along with the unrealized foreign currency translation balance on the investment hedged, remain in Accumulated Other Comprehensive Loss until the investment is sold.

Table of Contents**12. Segment Information**

We have two reportable segments, which we operate and manage as strategic business units and organize by products and services. Our segments are Wireline and Domestic Wireless. We measure and evaluate our reportable segments based on segment income. Corporate, eliminations and other includes unallocated corporate expenses, intersegment eliminations recorded in consolidation, the results of other businesses such as our investments in unconsolidated businesses, primarily Vodafone Omnitel, lease financing, and other expenses that are not allocated in assessing segment performance. Corporate, eliminations and other also includes transactions that the chief operating decision makers exclude in assessing business unit performance due primarily to their non-recurring and/or non-operational nature. Although such transactions are excluded from the business segment results, they are included in reported consolidated earnings.

Our segments and their principal activities consist of the following:

Segment	Description
Wireline	Wireline provides communications services including voice, broadband video and data, next generation Internet Protocol network services, network access, long distance and other services to consumers, carriers, business and government customers both domestically and globally in 150 countries.
Domestic Wireless	Domestic Wireless's products and services include wireless voice and data products and other value added services and equipment sales across the United States.

The following table provides operating financial information for our two reportable segments:

		Three Months Ended September 30,		Nine Months Ended September 30,	
		2007	2006	2007	2006
(dollars in millions)					
External Operating Revenues					
Wireline	\$	12,364	\$ 12,434	\$ 36,829	\$ 37,169
Domestic Wireless		11,262	9,835	32,363	27,858
Total segments		23,626	22,269	69,192	65,027
Reconciling items		146	190	437	549
Total consolidated reported	\$	23,772	\$ 22,459	\$ 69,629	\$ 65,576
Intersegment Revenues					
Wireline	\$	310	\$ 347	\$ 947	\$ 840
Domestic Wireless		27	34	76	86
Total segments		337	381	1,023	926
Reconciling items		(337)	(381)	(1,023)	(926)
Total consolidated reported	\$		\$	\$	\$
Total Operating Revenues					
Wireline	\$	12,674	\$ 12,781	\$ 37,776	\$ 38,009
Domestic Wireless		11,289	9,869	32,439	27,944
Total segments		23,963	22,650	70,215	65,953
Reconciling items		(191)	(191)	(586)	(377)
Total consolidated reported	\$	23,772	\$ 22,459	\$ 69,629	\$ 65,576
Operating Income					
Wireline	\$	1,186	\$ 1,119	\$ 3,454	\$ 3,417
Domestic Wireless		3,054	2,587	8,792	7,076
Total segments		4,240	3,706	12,246	10,493

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Reconciling items			(30)		(169)		(91)		(564)
Total consolidated	reported	\$	4,210	\$	3,537	\$	12,155	\$	9,929

16

Table of Contents

(dollars in millions)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
Net Income				
Wireline	\$ 310	\$ 390	\$ 1,051	\$ 1,192
Domestic Wireless	978	804	2,804	2,164
Total segment income	1,288	1,194	3,855	3,356
Reconciling items	(17)	728	594	1,809
Total consolidated reported	\$ 1,271	\$ 1,922	\$ 4,449	\$ 5,165

	At September 30,		At December 31,	
	2007		2006	
Assets				
Wireline	\$ 90,526	\$ 92,274		
Domestic Wireless	83,499	81,989		
Total segments	174,025	174,263		
Reconciling items	11,594	14,541		
Total consolidated - reported	\$ 185,619	\$ 188,804		

Major reconciling items between the segments and the consolidated results were as follows:

(dollars in millions)	Three Months Ended		Nine Months Ended	
	September 30,	September 30,	September 30,	September 30,
	2007	2006	2007	2006
Operating Revenues				
Corporate, eliminations and other	\$ (191)	\$ (191)	\$ (586)	\$ (377)
	\$ (191)	\$ (191)	\$ (586)	\$ (377)
Operating Income				
Severance, pension and benefit charges (see Note 5)	\$	\$ (34)	\$	\$ (334)
Verizon Center relocation, net (see Note 5)		(48)		(138)
Merger integration costs (see Note 5)	(45)	(25)	(86)	(157)
Access line spin-off related charges (see Note 2)	(46)		(46)	
Verizon Foundation contribution (see Note 5)			(100)	
Corporate and other	61	(62)	141	65
	\$ (30)	\$ (169)	\$ (91)	\$ (564)
Net Income				
Debt extinguishment costs (see Note 7)	\$	\$	\$	\$ (16)
Severance, pension and benefit charges (see Note 5)		(20)		(206)
Verizon Center relocation, net (see Note 5)		(31)		(88)
Merger integration costs (see Note 5)	(28)	(16)	(54)	(99)
Access line spin-off related charges (see Note 2)	(44)		(44)	
Cumulative effect of accounting change (see Note 9)				(42)
International taxes (see Note 5)	(471)		(471)	
Verizon Foundation contribution (see Note 5)			(65)	
Income from discontinued operations, net of tax (see Note 2)		377	142	1,117

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Extraordinary item, net of tax (see Note 2)			(131)	
Corporate and other	526	418	1,217	1,143
	\$ (17)	\$ 728	\$ 594	\$ 1,809

We generally account for intersegment sales of products and services and asset transfers at current market prices. We are not dependent on any single customer.

Table of Contents**13. Guarantees of Operating Subsidiary Debt**

Verizon has guaranteed \$480 million 7% debentures series B, due 2042 issued by Verizon New England Inc., a wholly-owned operating subsidiary. This guarantee would require Verizon to make scheduled payments if the subsidiary failed to do so. The debentures were issued in denominations of \$25 and were sold primarily to retail investors and are listed on the New York Stock Exchange. SEC rules permit us to include condensed consolidating financial information for this subsidiary in our periodic SEC reports rather than filing separate subsidiary periodic SEC reports.

On March 23, 2007, Verizon redeemed the previously guaranteed \$300 million 7% debentures series F issued by Verizon South Inc. due 2041. Accordingly, financial information for Verizon South Inc. is no longer separately disclosed in the condensed consolidating financial information.

Below is the condensed consolidating financial information. Verizon New England is presented in a separate column. The column labeled Parent represents Verizon's investments in all of its subsidiaries under the equity method and the Other column represents all other subsidiaries of Verizon on a combined basis. The Adjustments column reflects intercompany eliminations.

Condensed Consolidating Statements of Income**Three Months Ended September 30, 2007**

(dollars in millions)	Parent	Verizon New England	Other	Adjustments	Total
Operating revenues	\$	\$ 968	\$ 22,828	\$ (24)	\$ 23,772
Operating expenses	39	884	18,663	(24)	19,562
Operating income (loss)	(39)	84	4,165		4,210
Other income and (expense), net	1,605	7	(1,476)	(1,238)	(1,102)
Interest expense	(246)	(41)	(160)	(3)	(450)
Income before provision for income taxes	1,320	50	2,529	(1,241)	2,658
Provision for income taxes	(49)	(21)	(1,317)		(1,387)
Net income	\$ 1,271	\$ 29	\$ 1,212	\$ (1,241)	\$ 1,271

Condensed Consolidating Statements of Income**Three Months Ended September 30, 2006**

(dollars in millions)	Parent	Verizon New England	Other	Adjustments	Total
Operating revenues	\$	\$ 957	\$ 21,669	\$ (167)	\$ 22,459
Operating expenses	39	960	18,090	(167)	18,922
Operating income (loss)	(39)	(3)	3,579		3,537
Other income and (expense), net	2,227	8	(1,094)	(1,841)	(700)
Interest expense	(331)	(43)	(203)	5	(572)
Income (loss) before benefit (provision) for income taxes, and discontinued operations	1,857	(38)	2,282	(1,836)	2,265
Benefit (provision) for income taxes	65	19	(804)		(720)
Income (loss) before discontinued operations	1,922	(19)	1,478	(1,836)	1,545

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Income from discontinued operations, net of tax					377		377
Net income (loss)	\$ 1,922	\$	(19)	\$ 1,855	\$	(1,836)	\$ 1,922

Table of Contents**Condensed Consolidating Statements of Income****Nine Months Ended September 30, 2007**

(dollars in millions)	Parent	Verizon New England	Other	Adjustments	Total
Operating revenues	\$	\$ 2,857	\$ 67,313	\$ (541)	\$ 69,629
Operating expenses	129	2,618	55,268	(541)	57,474
Operating income (loss)	(129)	239	12,045		12,155
Other income and (expense), net	5,445	19	(4,346)	(4,222)	(3,104)
Interest expense	(780)	(130)	(498)	18	(1,390)
Income (loss) before benefit (provision) for income taxes, discontinued operations and extraordinary item	4,536	128	7,201	(4,204)	7,661
Benefit (provision) for income taxes	(87)	(46)	(3,090)		(3,223)
Income before discontinued operations and extraordinary item	4,449	82	4,111	(4,204)	4,438
Income from discontinued operations, net of tax			142		142
Extraordinary item, net of tax			(131)		(131)
Net income	\$ 4,449	\$ 82	\$ 4,122	\$ (4,204)	\$ 4,449

Condensed Consolidating Statements of Income**Nine Months Ended September 30, 2006**

(dollars in millions)	Parent	Verizon New England	Other	Adjustments	Total
Operating revenues	\$	\$ 2,908	\$ 63,149	\$ (481)	\$ 65,576
Operating expenses	131	2,766	53,231	(481)	55,647
Operating income (loss)	(131)	142	9,918		9,929
Other income and (expense), net	6,091	19	(3,184)	(4,987)	(2,061)
Interest expense	(883)	(134)	(799)	18	(1,798)
Income before benefit (provision) for income taxes, discontinued operations and cumulative effect of accounting change	5,077	27	5,935	(4,969)	6,070
Benefit (provision) for income taxes	88	(1)	(2,067)		(1,980)
Income before discontinued operations and cumulative effect of accounting change	5,165	26	3,868	(4,969)	4,090
Income from discontinued operations, net of tax			1,117		1,117
Cumulative effect of accounting change, net of tax			(42)		(42)
Net income	\$ 5,165	\$ 26	\$ 4,943	\$ (4,969)	\$ 5,165

Table of Contents**Condensed Consolidating Balance Sheets****At September 30, 2007**

(dollars in millions)	Parent	Verizon New England	Other	Adjustments	Total
Cash and cash equivalents	\$	\$	\$ 715	\$	\$ 715
Short-term investments		70	1,124		1,194
Accounts receivable, net	64	689	11,372	(616)	11,509
Other current assets	23,563	150	3,445	(23,539)	3,619
Total current assets	23,627	909	16,656	(24,155)	17,037
Plant, property and equipment, net	1	6,107	78,221		84,329
Investments in unconsolidated businesses	50,991	116	2,620	(48,274)	5,453
Other assets	4,998	298	73,859	(355)	78,800
Total assets	\$ 79,617	\$ 7,430	\$ 171,356	\$ (72,784)	\$ 185,619
Debt maturing within one year	\$ 1,294	\$ 2	\$ 24,298	\$ (23,530)	\$ 2,064
Other current liabilities	2,515	975	19,229	(625)	22,094
Total current liabilities	3,809	977	43,527	(24,155)	24,158
Long-term debt	13,687	2,701	13,350	(355)	29,383
Employee benefit obligations	12,037	1,789	16,766		30,592
Deferred income taxes	165	385	13,568		14,118
Other liabilities	230	163	6,052		6,445
Minority interest			31,234		31,234
Total shareowners investment	49,689	1,415	46,859	(48,274)	49,689
Total liabilities and shareowners investment	\$ 79,617	\$ 7,430	\$ 171,356	\$ (72,784)	\$ 185,619

Condensed Consolidating Balance Sheets**At December 31, 2006**

(dollars in millions)	Parent	Verizon New England	Other	Adjustments	Total
Cash and cash equivalents	\$	\$	\$ 3,219	\$	\$ 3,219
Short-term investments		215	2,219		2,434
Accounts receivable, net	4	705	11,037	(855)	10,891
Other current assets	32,680	134	5,858	(32,678)	5,994
Total current assets	32,684	1,054	22,333	(33,533)	22,538
Plant, property and equipment, net	1	6,165	76,190		82,356
Investments in unconsolidated businesses	44,048	116	7,850	(47,146)	4,868
Other assets	5,045	288	73,939	(230)	79,042
Total assets	\$ 81,778	\$ 7,623	\$ 180,312	\$ (80,909)	\$ 188,804
Debt maturing within one year	\$ 6,735	\$ 333	\$ 33,527	\$ (32,880)	\$ 7,715

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Other current liabilities	2,354	1,060	21,804	(653)	24,565
Total current liabilities	9,089	1,393	55,331	(33,533)	32,280
Long-term debt	11,392	2,574	14,910	(230)	28,646
Employee benefit obligations	12,419	1,625	16,735		30,779
Deferred income taxes	337	532	15,401		16,270
Other liabilities	6	110	3,841		3,957
Minority interest			28,337		28,337
Total shareowners investment	48,535	1,389	45,757	(47,146)	48,535
Total liabilities and shareowners investment	\$ 81,778	\$ 7,623	\$ 180,312	\$ (80,909)	\$ 188,804

Table of Contents**Condensed Consolidating Statements of Cash Flows****Nine Months Ended September 30, 2007****Verizon New**

(dollars in millions)	Parent	England	Other	Adjustments	Total
Net cash from operating activities	\$ 2,979	\$ 708	\$ 16,147	\$ (2,385)	\$ 17,449
Net cash from investing activities		(447)	(9,826)	(211)	(10,484)
Net cash from financing activities	(2,979)	(261)	(8,825)	2,596	(9,469)
Net decrease in cash	\$	\$	\$ (2,504)	\$	\$ (2,504)

Condensed Consolidating Statements of Cash Flows**Nine Months Ended September 30, 2006****Verizon
New**

(dollars in millions)	Parent	England	Other	Adjustments	Total
Net cash from operating activities	\$ 2,733	\$ 965	\$ 16,927	\$ (2,359)	\$ 18,266
Net cash from investing activities	(779)	(526)	(7,606)	(411)	(9,322)
Net cash from financing activities	(1,954)	(439)	(8,236)	2,770	(7,859)
Net increase in cash	\$	\$	\$ 1,085	\$	\$ 1,085

14. Other Recent Accounting Pronouncements

In February 2007, the Financial Accounting Standards Board issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of SFAS 115* (SFAS No. 159), which allows for the option to measure financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. We are currently evaluating the impact of SFAS No. 159 on our financial statements.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurement* (SFAS No. 157). SFAS No. 157 expands disclosures about fair value measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and establishes a hierarchy that categorizes and prioritizes the sources to be used to estimate fair value. We are required to adopt SFAS No. 157 effective January 1, 2008 on a prospective basis. We are currently evaluating the impact this new standard will have on our financial statements.

In June 2006, the Emerging Issues Task Force (EITF) reached a consensus on EITF No. 06-3, *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement* (EITF No. 06-3). EITF No. 06-3 permits that such taxes may be presented on either a gross basis or a net basis as long as that presentation is used consistently. The adoption of EITF No. 06-3 on January 1, 2007 did not impact our financial statements. We present the taxes within the scope of EITF No. 06-3 on a net basis.

Table of Contents

15. Commitments and Contingencies

Several state and federal regulatory proceedings may require our telephone operations to pay penalties or to refund to customers a portion of the revenues collected in the current and prior periods. There are also various legal actions pending to which we are a party and claims which, if asserted, may lead to other legal actions. We have established reserves for specific liabilities in connection with regulatory and legal actions, including environmental matters, that we currently deem to be probable and estimable. We do not expect that the ultimate resolution of pending regulatory and legal matters in future periods, including the Hicksville matter described below, will have a material effect on our financial condition, but it could have a material effect on our results of operations for a given reporting period.

During 2003, under a government-approved plan, remediation commenced at the site of a former Sylvania facility in Hicksville, New York that processed nuclear fuel rods in the 1950s and 1960s. Remediation beyond original expectations proved to be necessary and a reassessment of the anticipated remediation costs was conducted. A reassessment of costs related to remediation efforts at several other former facilities was also undertaken. In September 2005 the Army Corps of Engineers (ACE) accepted the Hicksville site into the Formerly Utilized Sites Remedial Action Program. This may result in the ACE performing some or all of the remediation effort for the Hicksville site with a corresponding decrease in costs to Verizon. To the extent that the ACE assumes responsibility for remedial work at the Hicksville site, an adjustment to a reserve previously established for the remediation may also be made. Adjustments may also be made based upon actual conditions discovered during the remediation at any of the sites requiring remediation.

In connection with the execution of agreements for the sales of businesses and investments, Verizon ordinarily provides representations and warranties to the purchasers pertaining to a variety of nonfinancial matters, such as ownership of the securities being sold, as well as financial losses.

Under the terms of an investment agreement Vodafone had the right to require the purchase of up to \$10 billion worth of its interest in Verizon Wireless, during a 61-day period that opened on June 10 and closed on August 9 in 2007. Vodafone did not exercise its right during this period and no longer has any right to require the purchase of any of its interest in Verizon Wireless.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview

Verizon Communications Inc. (Verizon or the Company) is one of the world's leading providers of communications services. Verizon's wireline business provides communications services, including voice, broadband data and video services, network access, nationwide long-distance and other communications products and services, and also owns and operates one of the most expansive end-to-end global Internet Protocol (IP) networks. Verizon's domestic wireless business, operating as Verizon Wireless, provides wireless voice and data products and services across the United States using one of the most extensive and reliable wireless networks. Verizon has a highly diverse workforce of approximately 237,900 employees, stressing diversity and commitment to the communities in which it operates.

The sections that follow provide information about the important aspects of our operations and investments, both at the consolidated and segment levels, and include discussions of our results of operations, financial position and sources and uses of cash. In addition, we have highlighted key trends and uncertainties to the extent practicable. The content and organization of the financial and non-financial data presented in these sections are consistent with information used by our chief operating decision makers for, among other purposes, evaluating performance and allocating resources. We also monitor several key economic indicators as well as the state of the economy in general, primarily in the United States where the majority of our operations are located, in evaluating our operating results and analyzing and understanding business trends. While most key economic indicators, including gross domestic product, impact our operations to some degree, we have noted higher correlations to housing starts, non-farm employment, personal consumption expenditures and capital spending, as well as more general economic indicators such as inflation and unemployment rates.

Our results of operations, financial position and sources and uses of cash in the current and future periods reflect Verizon management's focus on the following strategic imperatives:

Revenue Growth Our emphasis is on revenue growth, devoting more resources to higher growth markets such as wireless, including wireless data, wireline broadband connections, including fiber optics to the premises, Verizon's high-capacity fiber network (FiOS Internet and TV services), digital subscriber lines (DSL) and other data services, as well as expanded strategic services to business markets, rather than to the traditional wireline voice market. During the third quarter of 2007, we reported consolidated revenue growth of 5.8% compared to last year, primarily driven by 14.4% higher revenue at Domestic Wireless, where there were approximately 1.6 million total net wireless customer additions, reflecting approximately 1.8 million wireless retail net customer additions, partially offset by a decline in reseller subscribers. Wireline remained stable as revenue growth in enterprise business (large business and government customers) and broadband offset declines in the consumer voice business.

Market Share Gains We are focused on aggressively gaining market share. In our wireline business, our goal is to become the leading broadband provider in every market in which we operate. We added 285,000 wireline broadband connections during the third quarter of 2007. We also have a goal of being among the top 10 video providers in the U.S. by year-end through the continued deployment of FiOS. At Wireline, as of September 30, 2007, we passed 8.5 million premises with our high-capacity fiber network, and we had obtained over 862 video franchises covering 11.2 million households with TV service available for sale to 4.7 million premises. We had 717,000 FiOS TV customers, adding approximately 202,000 net new FiOS TV customers in the third quarter and approached approximately 1.6 million total video customers, including satellite. Also during the third quarter, revenues from enterprise customers grew 2.4% compared with last year, primarily driven by a 28.6% increase in revenues from sales of strategic services (Private IP, IP, Virtual Private Network or VPN, Web Hosting and Voice over IP or VoIP). At Verizon Wireless, we continue to add retail net customers, grow revenue and profitability while maintaining a low churn (customer turnover) rate.

Profitability Improvement Our goal is to increase operating income and margins. In the third quarter of 2007, operating income rose 19.0% compared with last year's third quarter while income before provision for income taxes, discontinued operations, extraordinary item and cumulative effect of accounting change rose to 17.4% over the same period. Our operating income margin rose to 17.7% in the third quarter of 2007, compared with 15.7% in the same period of 2006. Supporting these improvements, our capital spending continues to be directed toward growth markets, positioning the Company for sustainable, long-term profitability. High-speed wireless data (Evolution-Data Optimized or EV-DO) services, deployment of fiber optics to the premises, as well as expanded services to enterprise customers are examples of areas of capital spending in support of these growth markets. During the nine months ended September 30, 2007, capital expenditures were \$12,792 million compared with capital expenditures of \$12,278 million in the similar period in 2006, excluding

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

discontinued operations. Verizon management continues to expect 2007 capital expenditures to be in the range of \$17.5 billion to \$17.9 billion. In addition to capital

Table of Contents

expenditures, Verizon Wireless expects, from time-to-time, to acquire additional wireless spectrum through participation in the Federal Communications Commission's (FCC) wireless spectrum auctions and in the secondary market, as spectrum capacity is needed to support expanding data applications and a growing customer base. Verizon Wireless also expects, from time-to-time, to acquire operating markets and spectrum in geographic areas where it does not currently operate.

Operational Efficiency While focusing resources on revenue growth and market share gains, we are continually challenging our management team to lower expenses, particularly through technology-assisted productivity improvements, including self-service initiatives. The effect of these and other efforts, such as real estate consolidations, call center routing improvements, the formation of Verizon Services Organization, and centralizing information technology and marketing efforts, has been to change the Company's cost structure as well as maintain and improve operating income margins. With our deployment of the FiOS network, we expect to realize savings in annual, ongoing operating expenses as a result of efficiencies gained from fiber network facilities. As the deployment of the FiOS network gains scale and installation automation improvements occur, costs per home connected are expected to decline. Since the merger with MCI, we have gained operational benefits from sales force and product and systems integration initiatives. Workforce levels in the third quarter of 2007 increased to 237,900 from 234,600 compared to the similar period in 2006, primarily from an increase in headcount at Wireless, partially offset by a headcount decrease at Wireline due to continued productivity improvements and merger synergy savings.

Customer Experience Our goal is to provide the best customer experience possible and to be the leading company in customer service in every market we serve. We view superior product offerings and customer service experiences as a competitive differentiator and a catalyst to growing revenues and gaining market share. During the first nine months of the year, our company received citations for superior products and customer service, and we continued initiatives to enhance the value of our products and services. We are developing and marketing innovative product bundles to include local wireline, long-distance, wireless and broadband services for consumer and general business retail customers. These efforts will help counter the effects of competition and technology substitution that have resulted in access line losses, and will enable us to grow revenues. Also at Wireline, we continued to roll out next-generation global IP networks to meet the ongoing global enterprise market shift to IP-based products and services. Deployment of new strategic service offerings including expansion of our VoIP and international Ethernet capabilities, introduction of cutting edge video and web-based conferencing capabilities, and enhancements to our virtual private network portfolio will allow us to continue to gain share in the enterprise market. At Verizon Wireless, we continue to execute on the fundamentals of our network superiority and value proposition to deliver growth for our business and provide new and innovative products and services such as BroadbandAccess, our EV-DO service. We also continue to expand our wireless data, messaging and multi-media offerings for both consumer and business customers and take advantage of the growing demand for wireless data services.

Performance-Based Culture We embrace a culture of corporate-wide accountability, based on individual and team objectives that are performance-based and tied to these imperatives. Key objectives of our compensation programs are pay-for-performance and the alignment of executives' and shareowners' long-term interests. We also employ a highly diverse workforce, since respect for diversity is an integral part of the Verizon culture and a critical element of our competitive success.

We create value for our shareowners by investing the cash flows generated by the business in opportunities and transactions that support these strategic imperatives thereby increasing customer satisfaction and usage of our products and services. In addition, we use our cash flows to repurchase shares and maintain and grow our dividend payout to shareowners. Verizon's total debt decreased by \$4,914 million to \$31,447 million as of September 30, 2007 from December 31, 2006. Reflecting continued strong cash flows and confidence in Verizon's business model, Verizon's Board of Directors increased the Company's quarterly dividend 6.2% during the third quarter of 2007. Verizon's ratio of debt to debt combined with shareowners' equity was 38.8% as of September 30, 2007 compared with 42.8% as of December 31, 2006. During the first nine months of 2007, we repurchased \$1,734 million of our common stock as part of our previously announced program. We increased our target to approximately \$2,500 million in repurchases of our common stock in 2007. Verizon's balance of cash and cash equivalents at September 30, 2007 of \$715 million decreased by \$2,504 million from \$3,219 million at December 31, 2006.

In January 2007, Verizon announced a definitive agreement with FairPoint Communications, Inc. (FairPoint) that will result in Verizon establishing a separate entity for its local exchange access lines and related business assets in Maine, New Hampshire and Vermont, spinning off that new entity to Verizon's shareowners, and immediately merging it with and into FairPoint. Based upon the number of shares (as adjusted) and price of FairPoint common stock on the date of the announcement of the merger, the estimated total value to be received by Verizon and its shareowners in exchange for these operations was approximately \$2,715 million. The proposal relating to the merger was approved by the FairPoint shareowners in August 2007. If other applicable conditions are

Table of Contents

satisfied, we anticipate that this transaction will close in January 2008. The actual total value to be received by Verizon and its shareholders will be determined based on the number of shares (as adjusted) and price of FairPoint common stock on the date of the closing of the merger.

Consolidated Results of Operations

We have two reportable segments, which we operate and manage as strategic business units and organize by products and services. Our segments are Wireline and Domestic Wireless. We include in our results of operations the results of the former MCI business subsequent to the close of the merger on January 6, 2006.

This section on consolidated results of operations carries forward the segment results, which exclude the special and non-recurring items, and highlights and describes those items separately to ensure consistency of presentation in this section and the Segment Results of Operations section. In the following section, we review the performance of our two reportable segments. We exclude the effects of the special and non-recurring items from the segments' results of operations since management does not consider them in assessing segment performance, due primarily to their non-recurring and/or non-operational nature. We believe that this presentation will assist readers in better understanding our results of operations and trends from period to period.

Consolidated Revenues

(dollars in millions)	Three Months Ended			Nine Months Ended		
	September 30,		% Change	September 30,		% Change
	2007	2006		2007	2006	
Wireline						
Verizon Telecom	\$ 8,035	\$ 8,267	(2.8)	\$ 24,059	\$ 24,841	(3.1)
Verizon Business	5,342	5,229	2.2	15,863	15,332	3.5
Intrasegment eliminations	(703)	(715)	(1.7)	(2,146)	(2,164)	(0.8)
	12,674	12,781	(0.8)	37,776	38,009	(0.6)
Domestic Wireless	11,289	9,869	14.4	32,439	27,944	16.1
Corporate & Other	(191)	(191)		(586)	(377)	55.4
Consolidated Revenues	\$ 23,772	\$ 22,459	5.8	\$ 69,629	\$ 65,576	6.2

Consolidated revenues in the third quarter of 2007 increased by \$1,313 million, or 5.8%, and \$4,053 million, or 6.2%, for the nine months ended September 30, 2007 compared to the similar periods in 2006. This increase was primarily the result of continued strong growth at Domestic Wireless.

Wireline's revenues during the third quarter of 2007 decreased \$107 million, or 0.8%, and \$233 million, or 0.6%, for the nine months ended September 30, 2007 compared to the similar periods in 2006, primarily driven by lower demand and usage of our basic local exchange and accompanying services, partially offset by continued growth from broadband and enterprise business. We added 285,000 new broadband connections, including 229,000 for FiOS, in the third quarter of 2007, for a total of 7,971,000 lines at September 30, 2007, representing a 21.3% increase from September 30, 2006. In addition, we added approximately 202,000 FiOS TV customers in the third quarter of 2007, for a total of 717,000 at September 30, 2007. These increases were offset by a decline in voice revenues at Verizon Telecom due to subscriber losses resulting from technology substitution, including wireless and VoIP. Revenues at Verizon Business increased during the three and nine months ended September 30, 2007, compared to the similar periods in 2006 primarily due to higher demand for strategic products.

Domestic Wireless's revenues during the third quarter of 2007 increased by \$1,420 million, or 14.4%, and \$4,495 million, or 16.1%, for the nine months ended September 30, 2007 compared to the similar periods in 2006 due to increases in service revenues, including data revenues as well as equipment and other revenues. Equipment and other revenue increased principally as a result of increases in the number of existing customers

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

upgrading their wireless devices. Total data revenues increased by \$759 million, or 63%, in the third quarter of 2007 and \$2,184 million, or 70%, for the nine months ended September 30, 2007 compared to the similar periods last year. Domestic Wireless total customers at September 30, 2007 were approximately 63.7 million, an increase of 12.3% over last year. Domestic Wireless's retail customer base as of September 30, 2007 was approximately 61.8 million, a 13.3% increase from September 30, 2006, and comprised approximately 97% of its total customer base. Average service revenue per customer (ARPU) increased by 2.2% to \$51.70 in the third quarter of 2007 compared to 2006, primarily attributable to increases in data revenue per customer driven by increased use of our messaging and other data services. ARPU increased by 2.6% to \$50.95 for the nine months ended September 30, 2007 compared to the similar period in 2006. Retail ARPU increased by 1.9% to \$52.17 for the third quarter of 2007 and 2.5% to \$51.59 for the nine months ended September 30, 2007 compared to the similar periods in 2006. Increases in

Table of Contents

wireless devices sold, partially offset by a decline in revenue per unit sold, drove increases in equipment and other revenue during the third quarter of 2007 and the nine months ended September 30, 2007 compared to the similar periods in 2006.

Consolidated Operating Expenses

(dollars in millions)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2007	2006	% Change	2007	2006	% Change
Cost of services and sales	\$ 9,608	\$ 8,932	7.6	\$ 27,751	\$ 26,157	6.1
Selling, general and administrative expense	6,349	6,384	(0.5)	19,012	18,610	2.2
Depreciation and amortization expense	3,605	3,606	nm	10,711	10,880	(1.6)
Consolidated Operating Expenses	\$ 19,562	\$ 18,922	3.4	\$ 57,474	\$ 55,647	3.3

nm Not meaningful

Cost of Services and Sales

Cost of services and sales includes the following costs directly attributable to a service or product: salaries and wages, benefits, materials and supplies, contracted services, network access and transport costs, customer provisioning costs, computer systems support, costs to support our outsourcing contracts and technical facilities and contributions to the universal service fund. Aggregate customer care costs, which include billing and service provisioning, are allocated between cost of services and sales and selling, general and administrative expense.

Consolidated cost of services and sales in the third quarter 2007 increased \$676 million, or 7.6%, and \$1,594 million, or 6.1%, for the nine months ended September 30, 2007 compared to the similar periods in 2006, primarily as a result of higher wireless network costs and wireless equipment costs, as well as higher costs associated with Wireline's growth businesses, partially offset by the impact of productivity improvement initiatives and, during the nine months ended September 30, 2007, decreases in net pension and other postretirement benefit costs.

The higher wireless network costs were caused by increased network usage relating to both voice and data services in the third quarter of 2007 and the nine months ended September 30, 2007, compared to the similar periods in 2006, partially offset by decreased local interconnection, long distance and roaming rates. Cost of wireless equipment sales increased in the third quarter of 2007 and the nine months ended September 30, 2007 compared to the similar periods in 2006 primarily as a result of an increase in wireless devices sold due to an increase in equipment upgrades.

Costs in this period were also impacted by decreased net pension and other postretirement benefit costs. As of December 31, 2006, we evaluated key employee benefit plan assumptions in response to current conditions in the securities markets. The overall impact of the 2007 assumptions, combined with the impact of the management pension freeze, effective June 30, 2006, resulted in net pension and other postretirement benefit expense of \$967 million and \$1,062 million for the nine months ended September 30, 2007 and 2006, respectively.

Special and non-recurring items in the three and nine months ended September 30, 2007 included pre-tax charges of \$12 million and \$16 million, respectively, in connection with Wireline integration activities.

Selling, General and Administrative Expense

Selling, general and administrative expense includes salaries and wages and benefits not directly attributable to a service or product, bad debt charges, taxes other than income, advertising and sales commission costs, customer billing, call center and information technology costs, professional service fees and rent for administrative space.

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Consolidated selling, general and administrative expense in the third quarter 2007 decreased \$35 million, or 0.5%, and increased \$402 million, or 2.2%, for the nine months ended September 30, 2007 compared to the similar periods in 2006. The increase during the nine months ended September 30, 2007 was primarily attributable to higher salary and benefits expenses, due to an increase in the number of employees at Domestic Wireless. Also contributing to the increase were higher sales commission expense at Wireless and higher advertising costs at Wireline. Partially offsetting the increases were lower bad debt expenses and cost reduction initiatives.

Table of Contents

During the three and nine months ended September 30, 2007 selling, general and administrative expense included special and non-recurring pretax charges of \$33 million and \$70 million, respectively, for merger integration costs, primarily comprised of Wireline systems integration activities. Special and non-recurring items for the three and nine months ended September 30, 2007 also included a pretax charge of \$46 million related to the spin-off of local exchange and related business assets in Maine, New Hampshire and Vermont. In addition, during the nine months ended September 30, 2007, we contributed \$100 million to the Verizon Foundation to fund its charitable activities and increase its self-sufficiency.

During the three and nine months ended September 30, 2006 selling, general and administrative expense included special and non-recurring charges of \$34 million and \$334 million, respectively, associated with employee severance and severance-related activities in connection with the involuntary separation of approximately 3,200 employees. Special and non-recurring charges also included \$19 million and \$151 million in the third quarter of 2006 and nine months ended September 30, 2006 respectively, of merger integration costs, primarily for advertising and other costs related to re-branding initiatives and systems integration activities. The third quarter of 2006 and nine months ended September 30, 2006 also included \$48 million and \$138 million, respectively, of special and non-recurring charges for Verizon Center relocation costs.

Depreciation and Amortization Expense

Depreciation and amortization expense was unchanged in the third quarter of 2007 and decreased by \$169 million, or 1.6%, for the nine months ended September 30, 2007 compared to the similar periods last year. The decrease during the nine months ended September 30, 2007 was primarily due to lower rates of depreciation as a result of changes in the estimated useful lives of certain asset classes at Wireline and fully amortized customer lists at Domestic Wireless, partially offset by growth in depreciable telephone plant as a result of increased capital expenditures.

Other Consolidated Results*Other Income and (Expense), Net*

(dollars in millions)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2007	2006	% Change	2007	2006	% Change
Interest income	\$ 35	\$ 40	(12.5)	\$ 120	\$ 142	(15.5)
Foreign exchange gains, net	5	3	66.7	4	6	(33.3)
Other, net	9	57	(84.2)		115	nm
Total	\$ 49	\$ 100	(51.0)	\$ 124	\$ 263	(52.9)

nm Not meaningful

Other Income and (Expense), Net for the three and nine months ended September 30, 2007 decreased \$51 million and \$139 million, respectively, compared to the similar periods last year. The decline was attributable to decreased interest income as a result of lower average cash balances, as well as a gain on the sale of a Wireline investment in the prior year.

Table of Contents*Interest Expense*

(dollars in millions)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2007	2006	% Change	2007	2006	% Change
Interest expense	\$ 450	\$ 572	(21.3)	\$ 1,390	\$ 1,798	(22.7)
Capitalized interest costs	105	125	(16.0)	332	350	(5.1)
Total interest costs on debt balances	\$ 555	\$ 697	(20.4)	\$ 1,722	\$ 2,148	(19.8)
Average debt outstanding	\$ 31,720	\$ 41,979		\$ 33,485	\$ 42,441	
Effective interest rate	7.0%	6.6%		6.9%	6.8%	

Total interest expense decreased \$122 million and \$408 million, respectively, during the three and nine months ended September 30, 2007 compared to the similar periods in 2006, primarily due to a decrease in debt levels, partially offset by slightly higher interest rates during the third quarter of 2007 compared to last year. Debt levels decreased primarily as a result of the approximately \$7.1 billion reduction from the spin-off of Idearc Inc., as well as from debt redemptions and retirements funded by proceeds from the Idearc Inc. spin-off and the divestiture of our Caribbean and Latin American investments.

Minority Interest

(dollars in millions)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2007	2006	% Change	2007	2006	% Change
Minority interest	\$ 1,298	\$ 1,088	19.3	\$ 3,720	\$ 2,940	26.5

The increase in minority interest expense during the three and nine months ended September 30, 2007 compared to the similar periods in 2006 was primarily due to the higher earnings at Domestic Wireless, which has a significant minority interest attributable to Vodafone Group Plc (Vodafone).

Provision for Income Taxes

(dollars in millions)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2007	2006	% Change	2007	2006	% Change
Provision for income taxes	\$ 1,387	\$ 720	92.6	\$ 3,223	\$ 1,980	62.8
Effective income tax rate	52.2%	31.8%		42.1%	32.6%	

The effective income tax rate is the provision for income taxes as a percentage of income from continuing operations before the provision for income taxes. The effective tax rates for the third quarter of 2007 and for nine months ended September 30, 2007 compared to the similar periods of 2006, were higher primarily due to taxes that would be payable as a result of possible distributions from Vodafone Omnitel N.V. (Vodafone Omnitel) over the next twelve months. The 2007 rates were also increased due to higher state taxes in 2007 as compared to 2006, as well as greater benefits from foreign operations in 2006 compared to 2007. The increases in the 2007 rates compared to 2006 were partially offset by benefits recorded in 2007 from additional utilization of foreign tax credits and the reversal of valuation allowance relating to foreign tax credits.

Table of Contents

Discontinued Operations

On March 30, 2007, after receiving Federal Communications Commission approval, we completed the sale of Telecomunicaciones de Puerto Rico, Inc. (TELPRI) and received gross proceeds, for our 52% interest, of approximately \$980 million. Additionally, \$100 million of the proceeds were contributed to the Verizon Foundation. The sale resulted in a net pretax gain of \$120 million (\$70 million after-tax, or \$.02 per diluted share). Accordingly, discontinued operations in the condensed consolidated statements of income for the nine months ended September 30, 2007 and the three and nine months ended September 30, 2006 includes the results of operations of TELPRI through the completion of the sale. Additionally, the nine months ended September 30, 2007 include the gain on the sale of TELPRI.

Discontinued operations for the three and nine months ended September 30, 2006 also includes our former U.S. print and Internet yellow pages directories business and Verizon Dominicana C. por A. (Verizon Dominicana) in the condensed consolidated statements of income, both of which were disposed of during the fourth quarter of 2006.

Extraordinary Item

In January 2007, the Bolivarian Republic of Venezuela (the Republic) declared its intent to nationalize certain companies, including Compañía Anónima Nacional Teléfonos de Venezuela (CANTV). On February 12, 2007, we entered into a Memorandum of Understanding (MOU) with the Republic, which provided that the Republic offer to purchase all of the equity securities of CANTV, including our 28.5% interest, through public tender offers in Venezuela and the United States. Under the terms of the MOU, the tender offers price would be adjusted downward to reflect any dividends declared and paid subsequent to February 12, 2007. During the second quarter of 2007, the tender offers were completed and Verizon received an aggregate amount of approximately \$572 million, which included \$476 million from the tender offers as well as \$96 million of dividends declared and paid subsequent to the MOU. Based upon our investment balance in CANTV, we recorded an extraordinary loss of \$131 million, net of tax, or \$.05 per diluted share.

Cumulative Effect of Accounting Change

Effective January 1, 2006, we adopted SFAS No. 123(R), *Share-Based Payments*, utilizing the modified prospective method. The impact to Verizon primarily resulted from Verizon Wireless, for which we recorded a \$42 million, or \$.01 per diluted share, cumulative effect of accounting change, net of taxes and after minority interest, to recognize the effect of initially measuring the outstanding liability for awards granted to Domestic Wireless employees at fair value utilizing a Black-Scholes model.

Table of Contents**Segment Results of Operations**

We have two reportable segments, which we operate and manage as strategic business units and organize by products and services. Our segments are Wireline and Domestic Wireless. You can find additional information about our segments in Note 12 to the condensed consolidated financial statements.

We measure and evaluate our reportable segments based on segment income. Corporate, eliminations and other includes unallocated corporate expenses, intersegment eliminations recorded in consolidation, the results of other businesses such as our wholly-owned insurance and leasing subsidiaries, the results of investments in unconsolidated businesses, primarily Vodafone Omnitel, and other adjustments that are not allocated in assessing segment performance. These adjustments also include transactions that the chief operating decision makers exclude in assessing business unit performance due primarily to their non-recurring and/or non-operational nature. Although such transactions are excluded from the business segment results, they are included in reported consolidated earnings. Gains and losses that are not individually significant are included in all segment results, since these items are included in the chief operating decision makers' assessment of unit performance.

Wireline

The Wireline segment consists of the operations of Verizon Telecom, a provider of communications services, including voice, broadband video and data, network access, long distance, and other services to consumer and small business customers and carriers, and Verizon Business, a global provider of next-generation IP network services to medium and large businesses and government customers. Operating results shown for 2006 exclude the results of the former MCI prior to the date of the merger (January 6, 2006).

Operating Revenues

(dollars in millions)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2007	2006	% Change	2007	2006	% Change
Verizon Telecom						
Mass Markets	\$ 5,505	\$ 5,587	(1.5)	\$ 16,551	\$ 16,772	(1.3)
Wholesale	2,048	2,107	(2.8)	6,076	6,272	(3.1)
Other	482	573	(15.9)	1,432	1,797	(20.3)
Verizon Business						
Enterprise Business	3,717	3,630	2.4	10,957	10,582	3.5
Wholesale	836	806	3.7	2,530	2,441	3.6
International and Other	789	793	(0.5)	2,376	2,309	2.9
Intrasegment Eliminations	(703)	(715)	(1.7)	(2,146)	(2,164)	(0.8)
Total Wireline Operating Revenues	\$ 12,674	\$ 12,781	(0.8)	\$ 37,776	\$ 38,009	(0.6)

Table of Contents

Verizon Telecom

Mass Markets

Verizon Telecom's Mass Markets revenue includes local exchange (basic service and end-user access), value-added services, long distance, broadband services for residential and certain small business accounts and FiOS TV services. Also included are revenues generated from former MCI consumer and business products and services. Long distance includes both regional toll services and long distance services. Broadband services include DSL and FiOS data.

Mass markets revenue during the third quarter of 2007 decreased \$82 million, or 1.5%, and \$221 million, or 1.3%, for the nine months ended September 30, 2007 compared to the similar periods in 2006, driven primarily by lower demand and usage of our basic local exchange and accompanying services, attributable to subscriber losses, including losses of customers of the former MCI. These losses are driven by competition and technology substitution, including wireless and VoIP. These decreases were partially offset by growth from broadband services and FiOS TV services and the inclusion of the results of operations of the former MCI business subsequent to the close of the merger on January 6, 2006.

An 8.0% decline in access lines in service from September 30, 2006 was mainly driven by the effects of competition and technology substitution. Residential retail access lines declined 9.3% at September 30, 2007 compared to September 30, 2006, as customers substituted wireless, broadband and cable services for traditional landline services. At the same time, business retail access lines declined 4.0% at September 30, 2007 compared to September 30, 2006, primarily reflecting competition and a shift to high-speed, high-volume special access lines. Access line losses include the loss of lines served by the former MCI.

In the third quarter of 2007, we added 285,000 new broadband connections, including 229,000 for FiOS data. For the nine months ended September 2007, we added 989,000 new broadband connections, including 609,000 for FiOS data, for a total of 7,971,000 lines at September 30, 2007, including 1,296,000 for FiOS data, representing a 21.3% increase from September 30, 2006. In addition, we added approximately 202,000 FiOS TV customers in the third quarter of 2007, and 510,000 for the nine months ended September 30, 2007, for a total of 717,000 at September 30, 2007. As of September 30, 2007, for FiOS data and FiOS TV, we achieved penetration rates of 20.0% and 15.2%, respectively, across all markets where we have been selling these services.

Wholesale

Wholesale revenues are earned from long distance and other competing carriers who use our local exchange facilities to provide usage services to their customers. Switched access revenues are derived from fixed and usage-based charges paid by carriers for access to our local network. Special access revenues originate from carriers that buy dedicated local exchange capacity to support their private networks. Wholesale services also include local wholesale revenues from unbundled network elements (UNEs) and interconnection revenues from competitive local exchange carriers (CLECs) and wireless carriers.

Wholesale revenues during the third quarter of 2007 decreased by \$59 million, or 2.8%, and by \$196 million, or 3.1%, for the nine months ended September 30, 2007 compared to the similar periods in 2006, due to declines in switched access revenues and local wholesale revenues, offset by increases in special access revenues.

Switched minutes of use (MOUs) declined in the third quarter of 2007 and the nine months ended September 30, 2007 compared to the similar periods in 2006, reflecting the impact of access line loss and wireless substitution. Wholesale lines decreased by 15.9% due to the ongoing impact of a 2005 decision by a major competitor to deemphasize their local market initiatives. Special access revenue growth reflects continuing demand for high-capacity, high-speed digital services, partially offset by lower demand for older, low-speed data products and services. Customer demand for high-capacity and digital data services increased 8.7% in the third quarter of 2007 compared to the similar period in 2006.

The FCC regulates the rates that we charge customers for interstate access services. See **Other Factors That May Affect Future Results** **Regulatory and Competitive Trends** **FCC Regulation** for additional information on FCC rulemaking concerning federal access rates, universal service and certain broadband services.

Table of Contents

Other Revenues

Our other services include such services as operator services (including deaf relay services), public (coin) telephone, card services and supply sales, as well as dial around services including 10-10-987, 10-10-220, 1-800-COLLECT and Prepaid Cards.

Verizon Telecom's revenues from other services in the third quarter of 2007 decreased by \$91 million, or 15.9%, and by \$365 million, or 20.3%, as compared to the similar periods in 2006. These revenue decreases were mainly due to the discontinuation of non-strategic product lines and reduced business volumes.

Verizon Business

Enterprise Business

Our Enterprise Business market provides voice, data and internet communications services to medium and large business customers, multi-national corporations, and state and federal government customers. In addition to communication services, this line of business provides value-added services that make communications more secure, reliable and efficient. Enterprise Business provides managed network services for customers that outsource all or portions of their communications and information processing operations and data services such as Private IP, Private Line, Frame Relay and ATM services, both domestically and internationally.

Enterprise Business third quarter 2007 revenues increased by \$87 million, or 2.4%, and \$375 million, or 3.5%, for the nine months ended September 30, 2007 compared to the similar periods in 2006, primarily reflecting growth in demand for our strategic products, specifically IP services and managed services, as well as the inclusion of the results of operations of the former MCI business subsequent to the close of the merger on January 6, 2006. The Internet suite of products is Enterprise Business' fastest growing suite of products and includes Private IP, IP VPN, Web Hosting and VoIP. Our Enterprise Business market contains many customer accounts that are moving from core data products to more robust IP products. This shift in technology is occurring across our customer base.

Wholesale

Our Wholesale revenues relate to domestic wholesale services, which include all wholesale traffic sold in the United States, as well as international traffic that originates in the United States. The Wholesale line of business is comprised of numerous large and small customers that predominately resell voice services to their own customer base. A portion of this revenue is generated by a few large telecommunication carriers, many of whom compete directly with Verizon.

Wholesale revenues during the third quarter of 2007 increased by \$30 million, or 3.7%, and \$89 million, or 3.6%, for the nine months ended September 30, 2007, compared to the similar periods in 2006, primarily due to increased MOUs in traditional voice products and the inclusion of the results of operations of the former MCI business subsequent to the close of the merger on January 6, 2006, partially offset by continued rate compression due to competition in the marketplace.

International and Other

Our International operations serve businesses, government entities and telecommunications carriers outside of the United States, primarily in Europe, the Middle East and Africa (collectively, EMEA), the Asia Pacific region, Latin America and Canada. This line of business provides telecommunications services, which include voice, data services, Internet and managed network services.

International and other revenues during the three months ended September 30, 2007 decreased by \$4 million, or 0.5%, and increased by \$67 million, or 2.9%, for the nine months ended September 30, 2007 compared to the similar periods in 2006. Revenue growth in our strategic products, specifically IP services, as well as the inclusion of the results of operations of the former MCI business subsequent to the close of the merger on January 6, 2006, has been partially offset by competitive rate compression and lower volumes with respect to our voice products.

Table of Contents**Operating Expenses**

	Three Months Ended			Nine Months Ended		
	September 30,			September 30,		
(dollars in millions)	2007	2006	% Change	2007	2006	% Change
Cost of services and sales	\$ 6,347	\$ 6,266	1.3	\$ 18,759	\$ 18,491	1.4
Selling, general and administrative expense	2,846	3,020	(5.8)	8,730	8,937	(2.3)
Depreciation and amortization expense	2,295	2,376	(3.4)	6,833	7,164	(4.6)
	\$ 11,488	\$ 11,662	(1.5)	\$ 34,322	\$ 34,592	(0.8)

Cost of Services and Sales

Cost of services and sales increased by \$81 million, or 1.3%, in the third quarter of 2007 and \$268 million, or 1.4%, for the nine months ended September 30, 2007 compared to the similar periods in 2006. This increase was primarily due to higher costs associated with our growth businesses, annual wage increases and customer premise equipment costs, partially offset by productivity improvement initiatives and lower switched access lines in service as well as lower wholesale voice connections. Costs for the nine months ended September 30, 2007 were also impacted by decreased net pension and other postretirement benefit costs. As of December 31, 2006, we evaluated key employee benefit plan assumptions in response to current conditions in the securities markets. The overall impact of the 2007 assumptions, combined with the impact of the management pension freeze, effective June 30, 2006, resulted in pension and other postretirement benefit expense of \$1,024 million and \$1,081 million for the nine months ended September 30, 2007 and 2006, respectively.

Selling, General and Administrative Expense

Selling, general and administrative expenses in the third quarter of 2007 decreased by \$174 million or 5.8% and decreased \$207 million, or 2.3%, for the nine months ended September 30, 2007, compared to the similar periods in 2006. The decrease during the third quarter was primarily due to cost reduction initiatives, partially offset by higher advertising costs. The decrease during the nine months ended September 30, 2007 was primarily due to lower bad debt costs, as well as cost reduction initiatives, partially offset by the inclusion of the results of operations of the former MCI business subsequent to the close of the merger on January 6, 2006.

Depreciation and Amortization Expense

The decrease in depreciation and amortization expense of \$81 million, or 3.4%, in the third quarter of 2007 and \$331 million, or 4.6%, for the nine months ended September 30, 2007 compared to the similar period in 2006 was mainly driven by lower rates of depreciation as a result of changes in the estimated useful lives of certain asset classes, partially offset by growth in depreciable telephone plant from increased capital spending.

Segment Income

	Three Months Ended			Nine Months Ended		
	September 30,			September 30,		
(dollars in millions)	2007	2006	% Change	2007	2006	% Change
Segment Income	\$ 310	\$ 390	(20.5)	\$ 1,051	\$ 1,192	(11.8)

Segment income decreased by \$80 million, or 20.5%, in the third quarter of 2007 and by \$141 million, or 11.8%, in the nine months ended September 30, 2007 compared to the similar periods in 2006, due to the after-tax impact of operating revenues and operating expenses described above.

Special and non-recurring items not included in Verizon Wireline's segment income totaled approximately \$162 million in the third quarter of 2007 and \$188 million for the nine months ended September 30, 2007, reflecting costs incurred in connection with a definitive agreement to spin-off local exchange and related business assets in Maine, New Hampshire and Vermont, costs associated with merger integration initiatives and other items. Special and non-recurring items not included in Verizon Wireline's segment income totaled approximately \$41 million in the

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

third quarter of 2006 and \$292 million for the nine months ended September 30, 2006 reflecting severance activity, pension settlement losses, Verizon Center relocation-related costs, merger integration costs and costs associated with the redemption and refinancing of debt assumed in connection with the MCI acquisition.

Table of Contents**Domestic Wireless**

Our Domestic Wireless segment provides wireless voice and data services and other value added services and equipment sales across the United States. This segment primarily represents the operations of the Verizon Wireless joint venture with Vodafone.

Operating Revenues

	Three Months Ended			Nine Months Ended		
	September 30, 2007	September 30, 2006	% Change	September 30, 2007	September 30, 2006	% Change
(dollars in millions)						
Wireless sales and services	\$ 11,289	\$ 9,869	14.4	\$ 32,439	\$ 27,944	16.1

Domestic Wireless's total revenues increased by \$1,420 million, or 14.4%, in the third quarter of 2007 and \$4,495 million, or 16.1%, for the nine months ended September 30, 2007, compared to the similar periods in 2006. Service revenue of \$9,749 million in the third quarter of 2007 increased by \$1,280 million, or 15.1%, compared to the similar period in 2006, and service revenue of \$28,142 million for the nine months ended September 30, 2007 increased by \$4,028 million, or 16.7%, compared to the similar period in 2006. The service revenue increases were primarily due to a 12.3% increase in total customers as of September 30, 2007 compared to September 30, 2006 and increases in average service revenue per customer per month, driven primarily by wireless data revenue growth. Equipment and other revenue increased \$140 million, or 10.0%, in the third quarter of 2007 and \$467 million, or 12.2%, for the nine months ended September 30, 2007, compared to the similar periods in 2006, principally as a result of increases in the number of existing customers upgrading their wireless devices. Other revenue increased due to increases in revenue associated with cost recovery surcharges and regulatory fees.

Our Domestic Wireless segment ended the third quarter of 2007 with approximately 61.8 million retail customers, compared to 54.6 million retail customers at the end of the third quarter of 2006, an increase of 13.3%. Domestic Wireless added approximately 1.8 million net retail customers during the third quarter of 2007, compared to 2.0 million during the third quarter of 2006 and added 5.0 million net retail customers during the nine months ended September 30, 2007, compared to 5.5 million during the similar period in 2006. Of the approximately 1.8 million new net retail customers added during the third quarter of 2007, 1.7 million customers were postpaid customers. For the nine months ended September 30, 2007, 4.7 million of the 5.0 million new net retail customers added were postpaid customers. Average monthly retail postpaid churn, the rate at which retail postpaid customers disconnect service, was 0.96% in the third quarter of 2007 and 0.90% for the nine months ended September 30, 2007, compared to 0.95% in the third quarter of 2006 and 0.92% for the nine months ended September 30, 2006.

Domestic Wireless added approximately 1.6 million total net customers during the third quarter of 2007, bringing total customers as of September 30, 2007 to approximately 63.7 million, of which 97.1% were retail customers. The overall composition of our Domestic Wireless customer base as of September 30, 2007 was 93% retail postpaid, 4% retail prepaid and 3% resellers. Total average monthly churn was 1.27% in the third quarter of 2007 and 1.22% for the nine months ended September 30, 2007, compared to 1.24% in the third quarter of 2006 and 1.18% for the nine months ended September 30, 2006.

Average retail service revenue per customer per month increased 1.9% to \$52.17 in the third quarter of 2007 and increased 2.5% to \$51.59 for the nine months ended September 30, 2007, compared to the similar periods in 2006. Average retail data service revenue per retail customer per month increased 42.9% in the third quarter of 2007 and increased 47.5% for the nine months ended September 30, 2007, compared to the similar periods in 2006, driven by increased use of our messaging, VZAccess and other data services. Retail data revenues were \$1,936 million and accounted for 20.3% of retail service revenue in the third quarter of 2007, compared to \$1,192 million and 14.5% in the similar period in 2006. Retail data revenues were \$5,232 million and accounted for 19.0% of retail service revenue for the nine months ended September 30, 2007, compared to \$3,090 million and 13.2% in the similar period in 2006.

Table of Contents**Operating Expenses**

(dollars in millions)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2007	2006	% Change	2007	2006	% Change
Cost of services and sales	\$ 3,551	\$ 2,930	21.2	\$ 9,843	\$ 8,347	17.9
Selling, general and administrative expense	3,385	3,132	8.1	9,956	8,837	12.7
Depreciation and amortization expense	1,299	1,220	6.5	3,848	3,684	4.5
	\$ 8,235	\$ 7,282	13.1	\$ 23,647	\$ 20,868	13.3

Cost of Services and Sales

Cost of services and sales, which are costs to operate the wireless network as well as the cost of roaming, long distance and equipment sales, grew by \$621 million, or 21.2%, for the third quarter of 2007 and \$1,496 million, or 17.9%, for the nine months ended September 30, 2007, compared to the similar periods in 2006. Cost of services increased due to higher wireless network costs in the current year periods caused by increased network usage relating to both voice and data usage, partially offset by lower long distance, roaming and local interconnection rates. Cost of equipment sales grew by 26.7% in the third quarter of 2007 and by 21.8% for the nine months ended September 30, 2007, compared to the similar periods in 2006. These increases were primarily attributed to an increase in equipment upgrades.

Selling, General and Administrative Expense

Selling, general and administrative expenses grew by \$253 million, or 8.1%, in the third quarter of 2007 and \$1,119 million, or 12.7%, for the nine months ended September 30, 2007, compared to the similar periods in 2006. These increases were primarily due to an increase in salary and benefits expense of \$99 million for the third quarter of 2007 and \$612 million for the nine months ended September 30, 2007, compared to the similar periods in 2006. The salary and benefits expense increases were the result of an increase in employees, primarily in the sales and customer care areas, and higher per employee salary and benefit costs. Sales commission expense in both our direct and indirect channels increased \$31 million in the third quarter of 2007 and \$135 million for the nine months ended September 30, 2007, compared to similar periods in 2006, primarily as a result of the increase in customer renewals and equipment upgrades. Increases in advertising and promotion expenses, as well as costs associated with regulatory fees, also contributed to the increase in selling, general and administrative expense in the third quarter of 2007 and the nine months ended September 30, 2007, compared to the similar periods in 2006.

Depreciation and Amortization Expense

Depreciation and amortization increased by \$79 million, or 6.5%, in the third quarter of 2007 and \$164 million, or 4.5%, for the nine months ended September 30, 2007, compared to the similar periods in 2006. These increases were primarily due to increased depreciation expense related to an increase in depreciable assets, partially offset by lower amortization expense resulting from customer lists becoming fully amortized in the prior year.

Segment Income

(dollars in millions)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2007	2006	% Change	2007	2006	% Change
Segment Income	\$ 978	\$ 804	21.6	\$ 2,804	\$ 2,164	29.6

Segment income increased by \$174 million, or 21.6%, in the third quarter of 2007 and by \$640 million, or 29.6%, for the nine months ended September 30, 2007 compared to the similar periods in 2006, primarily as a result of the after-tax impact of operating revenues and operating expenses described above, partially offset by an increase in minority interest. The minority interest expense relates to the significant minority interest attributable to Vodafone. Segment results exclude certain special and non-recurring items. There were no special and non-recurring

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

items during the nine months ended September 30, 2007. The special and non-recurring items during the nine months ended September 30, 2006 were \$42 million related to the cumulative effect in accounting change for the adoption of SFAS 123(R) in the first quarter, as described in the consolidated results above.

Table of Contents

Strategic Actions and Other Items

Disposition of Businesses

Telecomunicaciones de Puerto Rico, Inc.

On March 30, 2007, after receiving Federal Communications Commission approval, we completed the sale of TELPRI and received gross proceeds, for our 52% interest, of approximately \$980 million. The sale resulted in a net pretax gain of \$120 million (\$70 million after-tax, or \$.02 per diluted share). Verizon contributed \$100 million of the proceeds to the Verizon Foundation to fund its charitable activities and increase its self-sufficiency.

Compañía Anónima Nacional Teléfonos de Venezuela

In January 2007, the Bolivarian Republic of Venezuela (the Republic) declared its intent to nationalize certain companies, including CANTV. On February 12, 2007, we entered into a Memorandum of Understanding (MOU) with the Republic, which provided that the Republic offer to purchase all of the equity securities of CANTV, including our 28.5% interest, through public tender offers in Venezuela and the United States. Under the terms of the MOU, the tender offers price would be adjusted downward to reflect any dividends declared and paid subsequent to February 12, 2007. During the second quarter of 2007, the tender offers were completed and Verizon received an aggregate amount of approximately \$572 million, which included \$476 million from the tender offers as well as \$96 million of dividends declared and paid subsequent to the MOU. Based upon our investment balance in CANTV, we recorded an extraordinary loss of \$131 million, net of tax, or \$.05 per diluted share.

Merger Integration Costs

During the three and nine months ended September 30, 2007, we recorded pretax charges of \$45 million (\$28 million after-tax, or \$.01 per diluted share), and \$86 million (\$54 million after-tax, or \$.02 per diluted share), respectively, related to integration costs primarily associated with the MCI acquisition that were mainly comprised of systems integration activities.

During the three and nine months ended September 30, 2006, we recorded pretax charges of \$25 million (\$16 million after-tax, or \$.01 per diluted share), and \$157 million (\$99 million after-tax, or \$.03 per diluted share), respectively, related to integration costs associated with the MCI acquisition that were primarily comprised of advertising and other costs related to re-branding initiatives and systems integration activities.

International Taxes

Edgar Filing: VERIZON COMMUNICATIONS INC - Form 10-Q

Verizon's share of Vodafone Omnitel distributable reserves is approximately \$2.5 billion. Based on Vodafone Omnitel's financial position and distributable reserves, during the third quarter of 2007, the shareowners of Vodafone Omnitel have begun considering scenarios for possible distributions over the next twelve months. As a result, we recorded \$471 million (\$.16 per diluted share) for taxes that would be payable as a result of these possible distributions as they are no longer considered indefinitely reinvested.

Telephone Access Lines Spin-off

During the three and nine months ended September 30, 2007, we recorded pretax charges of \$46 million (\$44 million after-tax, or \$.02 per diluted share) for costs incurred related to network, non-network software, and other activities to enable the impacted facilities and operations in Maine, New Hampshire and Vermont to operate on a stand-alone basis subsequent to the anticipated closing of the transaction, as well as professional advisory and legal fees in connection with this transaction.

Table of Contents

Facility and Other Items

Facility and Employee-Related Items

During the three and nine months ended September 30, 2006, we recorded pretax charges of \$48 million (\$31 million after-tax, or \$.01 per diluted share), and \$138 million (\$88 million after-tax, or \$.03 per diluted share), respectively, in connection with the relocation of employees and business operations to Verizon Center located in Basking Ridge, New Jersey.

During the third quarter of 2006, we recorded net pretax pension settlement losses of \$29 million (\$17 million after-tax, or \$.01 per diluted share), including a portion related to discontinued operations, for employees that received lump-sum distributions during 2006 primarily resulting from our separation plans. These charges were recorded in accordance with SFAS No. 88, *Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits*, which requires that settlement losses be recorded once prescribed payment thresholds have been reached.

During the second quarter of 2006, we recorded a pretax charge of \$300 million (\$186 million after-tax, or \$.06 per diluted share) for employee severance and severance-related costs in connection with the involuntary separation of approximately 3,200 employees, the majority of whom were terminated during the third and fourth quarters of 2006.

Other Items

During the nine months ended September 30, 2007, Verizon contributed \$100 million (\$65 million after-tax, or \$.02 per diluted share) to the Verizon Foundation to fund its charitable activities and increase its self-sufficiency.

In addition, during the six months ended June 30, 2006, we recorded pretax charges of \$26 million (\$16 million after-tax, or \$.01 per diluted share) resulting from the extinguishment of debt in connection with the completion of the MCI merger.

Table of Contents**Consolidated Financial Condition**

(dollars in millions)	Nine Months Ended September 30,		
	2007	2006	Change
Cash Flows Provided By (Used In)			
Operating Activities:			
Continuing operations	\$ 18,019	\$ 17,153	\$ 866
Discontinued operations	(570)	1,113	(1,683)
Investing Activities:			
Continuing operations	(11,241)	(9,163)	(2,078)
Discontinued operations	757	(159)	916
Financing activities:			
Continuing operations	(9,469)	(7,683)	(1,786)
Discontinued operations		(176)	176
Increase (Decrease) In Cash and Cash Equivalents	\$ (2,504)	\$ 1,085	\$ (3,589)

We use the net cash generated from our operations to fund network expansion and modernization, repay external financing, pay dividends and invest in new businesses. Additional external financing is utilized when necessary. While our current liabilities typically exceed current assets, our sources of funds, primarily from operations and, to the extent necessary, from readily available external financing arrangements, are sufficient to meet ongoing operating and investing requirements. We expect that capital spending requirements will continue to be financed primarily through internally generated funds. Additional debt or equity financing may be needed to fund additional development activities or to maintain our capital structure to ensure our financial flexibility.

Cash Flows Provided By Operating Activities

Our primary source of funds continues to be cash generated from operations. In total, cash from operating activities for the nine months ended September 30, 2007 decreased compared to the similar period of 2006. The decrease was primarily due to decreased cash flow from discontinued operations. Cash flow from operating activities – continuing operations for the nine months ended September 30, 2007 increased compared to the similar period of 2006. The increase was primarily driven by increased operating cash flows from Domestic Wireless, lower interest payments on outstanding debt and higher dividends from unconsolidated investments, primarily CANTV, partially offset by changes in working capital.

The decrease in cash flow from operating activities – discontinued operations for the nine months ended September 30, 2007 compared to the similar period in 2006 was primarily due to income taxes paid in 2007 related to the fourth quarter 2006 disposition of Verizon Dominicana, as well as the absence of operating activities in 2007 for assets disposed of in the fourth quarter of 2006.

Cash Flows Used In Investing Activities

Capital expenditures continue to be our primary use of capital resources as they facilitate the introduction of new products and services, enhance responsiveness to competitive challenges and increase the operating efficiency and productivity of our networks. Including capitalized software, we invested \$7,873 million in our Wireline business during the first nine months of 2007, compared to \$7,344 million in the similar period of 2006. During the nine months ended September 30, 2007, we invested \$4,903 million in our Domestic Wireless business, compared to \$4,801 million in the similar period in 2006. During the nine months ended September 30, 2007, we paid \$410 million to acquire a security-services firm and \$177 million primarily to purchase several wireless licenses. Partially offsetting these investing activities were proceeds of \$476 million from the disposition of our interest in CANTV and the sale of certain real estate and non-strategic assets.

During the nine months ended September 30, 2007, discontinued operations primarily included gross proceeds of approximately \$980 million in connection with the sale of TELPRI.

Table of Contents

During the nine months ended September 30, 2006, we received net cash proceeds of \$1,053 million from acquisitions and investments in businesses, primarily driven by MCI's cash balances of \$2,361 million at the date of the merger partially offset by a \$383 million deposit to acquire broadband wireless licenses in connection with the FCC's Advanced Wireless Services spectrum auction and \$52 million to acquire other wireless properties and licenses. Other, net investing activities during the nine months ended September 30, 2007 includes cash proceeds of approximately \$460 million from property sales, \$132 million from leasing activities and \$88 million from the sale of select non-strategic assets. Other, net investing activities during the nine months ended September 30, 2006 includes cash proceeds of \$335 million from leasing activities, \$236 million from property sales and \$89 million from the sale of small international investments.

Under the terms of an investment agreement Vodafone had the right to require the purchase of up to \$10 billion worth of its interest in Verizon Wireless, during a 61-day period that opened on June 10 and closed on August 9 in 2007. Vodafone did not exercise its right during this period and no longer has any right to require the purchase of any of its interest in Verizon Wireless.

Cash Flows Used In Financing Activities

During the nine months ended September 30, 2007, our total debt was reduced by \$4.9 billion, due to the repayment of approximately \$1.2 billion of Wireline debt, including the early repayment of previously guaranteed \$300 million 7% debentures issued by Verizon South Inc., as well as \$1.6 billion of other borrowings. Also, we redeemed \$1,580 million principal of our outstanding floating rate notes, which were called on January 8, 2007, and the \$500 million 7.90% debentures issued by GTE Corporation. Partially offsetting the reduction in total debt were cash proceeds of \$3,402 million in connection with fixed and floating rate debt issued during the nine months ended September 30, 2007. Our ratio of debt to debt combined with shareowners' equity was 38.8% at September 30, 2007 compared to 47.4% at September 30, 2006 and 42.8% at December 31, 2006.

As of September 30, 2007, we had \$8 million of bank borrowings outstanding. We also had approximately \$6.2 billion of unused bank lines of credit (including a \$6 billion three-year committed facility that expires in September 2009 and various other facilities totaling approximately \$400 million) and we had shelf registrations for the issuance of up to \$8 billion of unsecured debt securities. The debt securities of Verizon and our telephone subsidiaries continue to be accorded high ratings by primary rating agencies. The short-term ratings of Verizon are: Moody's P-2; S&P A-1; and Fitch F1. In July 2007, S&P revised its outlook to stable from negative and affirmed its ratings of A. Other long-term ratings of Verizon are: Moody's A3 with stable outlook; and Fitch A+ with stable outlook.

We and our consolidated subsidiaries are in compliance with all of our debt covenants.

During the nine months ended September 30, 2007, we repurchased \$1,734 million of our common stock as part of our previously announced common stock repurchase program. Additionally, we received \$794 million of cash proceeds from the sale of common stock, primarily due to the exercise of stock options.

As in prior periods, dividend payments were a significant use of capital resources. We determine the appropriateness of the level of our dividend payments on a periodic basis by considering such factors as long-term growth opportunities, internal cash requirements and the expectations of our shareowners. In the first and second quarters of 2007 and 2006, Verizon announced quarterly cash dividends of \$.405 per share. During the third quarter of 2007 we increased our dividend payments 6.2% to \$.43 per share from \$.405 per share in the same period of 2006.

Increase (Decrease) In Cash and Cash Equivalents

Our cash and cash equivalents at September 30, 2007 totaled \$715 million, a \$2,504 million decrease compared to cash and cash equivalents at December 31, 2006 of \$3,219 million.

Table of Contents

Market Risk

We are exposed to various types of market risk in the normal course of business, including the impact of interest rate changes, foreign currency exchange rate fluctuations, changes in equity investment and commodity prices and changes in corporate tax rates. We employ risk management strategies using a variety of derivatives, including interest rate swap agreements, interest rate locks, foreign currency forwards, commodity swaps and equity options. We do not hold derivatives for trading purposes.

It is our general policy to enter into interest rate, foreign currency and other derivative transactions only to the extent necessary to achieve our desired objectives in limiting our exposures to the various market risks. Our objectives include maintaining a mix of fixed and variable rate debt to lower borrowing costs within reasonable risk parameters and to protect against earnings and cash flow volatility resulting from changes in market conditions. We do not hedge our market risk exposure in a manner that would completely eliminate the effect of changes in interest rates, equity or commodity prices and foreign exchange rates on our earnings. We do not expect that our net income, liquidity and cash flows will be materially affected by these risk management strategies.

Foreign Currency Translation

The functional currency for our foreign operations is primarily the local currency. The translation of income statement and balance sheet amounts of our foreign operations into U.S. dollars are recorded as cumulative translation adjustments, which are included in Accumulated Other Comprehensive Loss in our consolidated balance sheets. The translation gains and losses of foreign currency transactions and balances are recorded in the consolidated statements of income in Other Income and (Expense), Net and Income from Discontinued Operations, Net of Tax. At September 30, 2007, our primary translation exposure was to the British Pound and the Euro.

During the third quarter of 2007, we entered into foreign currency forward contracts to hedge a portion of our net investment in Vodafone Omnitel. Changes in fair value of these contracts due to Euro exchange rate fluctuations are recognized in Accumulated Other Comprehensive Loss and partially offset the impact of foreign currency changes on the value of our net investment. As of September 30, 2007, Accumulated Other Comprehensive Loss includes unrecognized losses of approximately \$29 million (\$19 million after-tax) related to these hedge contracts, which along with the unrealized foreign currency translation balance on the investment hedged, remain in Accumulated Other Comprehensive Loss until the investment is sold.

Table of Contents

Other Factors That May Affect Future Results

Recent Developments

Rural Cellular Corporation

On July 30, 2007, Verizon Wireless announced that it had entered into an agreement to acquire Rural Cellular Corporation (Rural Cellular), for \$45 per share in cash (\$757 million) and the assumption of Rural Cellular's net debt. The total transaction value is approximately \$2.67 billion.

This acquisition will increase the number of Verizon Wireless's customers by more than 700,000 in markets adjacent to its existing customer service areas. Rural Cellular's networks are located in the states of Maine, Vermont, New Hampshire, New York, Massachusetts, Alabama, Mississippi, Minnesota, North Dakota, South Dakota, Wisconsin, Kansas, Idaho, Washington, and Oregon. Rural Cellular's shareholders approved the transaction on October 4, 2007. The acquisition, which is subject to regulatory approval, is expected to close in the first half of 2008.

Telephone Access Lines Spin-off

On January 16, 2007, we announced a definitive agreement with FairPoint Communications, Inc. (FairPoint) that will result in Verizon establishing a separate entity for its local exchange and related business assets in Maine, New Hampshire and Vermont, spinning off that new entity to Verizon's shareowners, and immediately merging it with and into FairPoint. These local exchange and business assets are included in Verizon's continuing operations. The transaction is subject to the satisfaction of certain conditions, including receipt of state and federal telecommunications regulatory approvals. We anticipate that this transaction will close in January 2008.

Upon the closing of the transaction, Verizon shareowners will own approximately 60 percent of the new company and FairPoint shareowners will own approximately 40 percent. Verizon Communications will not receive any shares in FairPoint as a result of the transaction. In connection with the merger, Verizon shareowners will receive one share of FairPoint stock for approximately every 55 shares of Verizon stock held as of the record date. Both the spin-off and merger are expected to qualify as tax-free transactions, except to the extent that cash is paid to Verizon shareowners in lieu of fractional shares.

Based upon the number of shares (as adjusted) and price of FairPoint common stock on the date of the announcement of the merger, the estimated total value to be received by Verizon and its shareowners in exchange for these operations was approximately \$2,715 million. This consists of (a) approximately \$1,015 million of FairPoint common stock that will be received by Verizon shareowners in the merger, and (b) \$1,700 million in value that will be received by Verizon through a combination of cash distributions to Verizon and debt securities issued to Verizon prior to the spin-off. Verizon may exchange these newly issued debt securities for certain debt that was previously issued by Verizon, which would have the effect of reducing Verizon's then-outstanding debt. The actual total value to be received by Verizon and its shareowners will be determined based on the number of shares (as adjusted) and price of FairPoint common stock on the date of the closing of the merger.

Environmental Matters

During 2003, under a government-approved plan, remediation commenced at the site of a former Sylvania facility in Hicksville, New York that processed nuclear fuel rods in the 1950s and 1960s. Remediation beyond original expectations proved to be necessary and a reassessment of the anticipated remediation costs was conducted. A reassessment of costs related to remediation efforts at several other former facilities was also undertaken. In September 2005 the Army Corps of Engineers (ACE) accepted the Hicksville site into the Formerly Utilized Sites Remedial Action Program. This may result in the ACE performing some or all of the remediation effort for the Hicksville site with a corresponding decrease in costs to Verizon. To the extent that the ACE assumes responsibility for remedial work at the Hicksville site, an adjustment to a reserve previously established for the remediation may be made. Adjustments may also be made based upon actual conditions discovered during the remediation at any of the sites requiring remediation.

Table of Contents

New York Recovery Funding

In August 2002, President Bush signed the Supplemental Appropriations bill that included \$5.5 billion in New York recovery funding. Of that amount, approximately \$750 million has been allocated to cover utility restoration and infrastructure rebuilding as a result of the September 11th terrorist attacks on lower Manhattan. These funds will be distributed through the Lower Manhattan Development Corporation following an application and audit process. As of September 2004, we had applied for reimbursement of approximately \$266 million under Category One and in 2004 and 2005 we applied for reimbursement of an additional \$139 million of Category Two losses. Category One funding relates to Emergency and Temporary Service Response while Category Two funding is for permanent restoration and infrastructure improvement. According to the plan, permanent restoration is reimbursed up to 75% of the loss. On November 3, 2005, we received the results of preliminary audit findings disallowing all but \$49.9 million of our \$266 million of Category One application. On December 8, 2005, we provided a detailed rebuttal to the preliminary audit findings. We received a copy of the final audit report for Verizon's Category One applications largely confirming the preliminary audit findings and, on January 4, 2007, we filed an appeal. That appeal, as well as our Category Two applications, are pending.

FASB Interpretation No. 48

Effective January 1, 2007, we adopted FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48), which requires the use of a two-step approach for recognizing and measuring tax benefits taken or expected to be taken in a tax return and disclosures regarding uncertainties in income tax positions. As a result of the implementation of FIN 48, we recorded adjustments to liabilities that resulted in a net \$79 million increase in the liability for unrecognized tax benefits with an offsetting reduction to retained earnings as of January 1, 2007. The implementation of FIN 48 also resulted in adjustments to prior acquisitions accounted for under purchase accounting, resulting in a \$635 million reduction in the liability for unrecognized tax benefits and corresponding reductions to goodwill and wireless licenses of \$100 million and \$535 million, respectively. The implementation impact included a reduction in Deferred income taxes of approximately \$3 billion, offset with a similar increase in Other liabilities as of January 1, 2007. Due to the uncertainty regarding the timing of future cash outflows associated with our noncurrent FIN 48 liabilities, we are unable to make reasonably reliable estimates of the period of cash settlement with the respective taxing authorities.

The total amount of unrecognized tax benefits at January 1, 2007 is \$2,958 million. Included in the total unrecognized tax benefits is \$1,290 million that, if recognized, would favorably affect the effective tax rate. The remaining unrecognized tax benefits relate to temporary items that would not affect the annual effective tax rate and uncertain tax positions resulting from prior acquisitions which, pursuant to current purchase accounting tax rules, would adjust goodwill.

We recognize any interest and penalties accrued related to unrecognized tax benefits in income tax expense. We had approximately \$444 million (after-tax) for the payment of interest and penalties accrued in the balance sheet at January 1, 2007, relating to the \$2,958 million unrecognized tax benefits reflected above. We had approximately \$555 million (after-tax) for the payment of interest and penalties accrued in the balance sheet at September 30, 2007.

Verizon or one of its subsidiaries files income tax returns in the U.S. federal jurisdiction, and various state, local and foreign jurisdictions. The Company is generally no longer subject to U.S. federal, state and local, or non-U.S. income tax examinations by tax authorities for years before 2000. The Internal Revenue Service (IRS) is currently examining the Company's U.S. income tax returns for years 2000 through 2003. As a large taxpayer, we are under continual audit by the IRS and other taxing authorities on numerous open tax positions. It is possible that the amount of the liability for unrecognized tax benefits could change by a significant amount during the next twelve month period. An estimate of the range of the possible change cannot be made until issues are further developed or examinations close.

FASB Staff Position FAS 13-2

FASB Staff Position FAS 13-2, *Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction* (FSP 13-2), requires that changes in the projected timing of income tax cash flows generated by a leveraged lease transaction be recognized as a gain or loss in the year in which the change occurs. We adopted FSP 13-2 effective January 1, 2007. The cumulative effect of initially adopting FSP 13-2 was a reduction to retained earnings of \$55 million, after-tax. There was no impact on our condensed consolidated income statement.

Table of Contents

Regulatory and Competitive Trends Competition and Regulation

Technological, regulatory and market changes have provided Verizon both new opportunities and challenges. These changes have allowed Verizon to offer new types of services in this increasingly competitive market. At the same time, they have allowed other service providers to broaden the scope of their own competitive offerings. Current and potential competitors for network services include other telephone companies, cable companies, wireless service providers, foreign telecommunications providers, satellite providers, electric utilities, Internet service providers, providers of VoIP services, and other companies that offer network services using a variety of technologies. Many of these companies have a strong market presence, brand recognition and existing customer relationships, all of which contribute to intensifying competition and may affect our future revenue growth. Many of our competitors also remain subject to fewer regulatory constraints than Verizon.

We are unable to predict definitively the impact that the ongoing changes in the telecommunications industry will ultimately have on our business, results of operations or financial condition. The financial impact will depend on several factors, including the timing, extent and success of competition in our markets, the timing and outcome of various regulatory proceedings and any appeals, and the timing, extent and success of our pursuit of new opportunities.

FCC Regulation

Our services are subject to the jurisdiction of the FCC with respect to interstate telecommunications services and other matters for which the FCC has jurisdiction under the Communications Act of 1934, as amended (Communications Act). The Communications Act generally obligates us not to charge unjust or unreasonable rates nor engage in unreasonable discrimination when we are providing services as a common carrier, and regulates some of the rates, terms and conditions under which we provide certain services. The FCC also has adopted regulations governing various aspects of our business, such as the following: (i) use and disclosure of customer proprietary network information; (ii) telemarketing; (iii) assignment of telephone numbers to customers; (iv) provision to law enforcement agencies of the capability to obtain call identifying information and call content information from calls pursuant to lawful process; (v) accessibility of services and equipment to individuals with disabilities if readily achievable; (vi) interconnection with the networks of other carriers; (vii) customers' ability to keep (or port) their telephone numbers when switching to another carrier; and (viii) availability of back-up power. In addition, we pay various fees to support other FCC programs, such as the universal service program discussed below. Changes to these mandates, or the adoption of additional mandates, could require us to make changes to our operations or otherwise increase our costs of compliance.

Broadband

The FCC has adopted a series of orders that recognize the competitive nature of the broadband market, and impose lesser regulatory requirements on broadband services and facilities than apply to narrowband. With respect to facilities, the FCC has determined that certain unbundling requirements that apply to narrowband facilities do not apply to broadband facilities such as fiber to the premise loops and packet switches. With respect to services, the FCC has concluded that broadband Internet access services offered by telephone companies and their affiliates qualify as largely deregulated information services. The same order also concluded that telephone companies may offer the underlying broadband transmission services that are used as an input to Internet access services through private carriage arrangements on negotiated commercial terms. The order was upheld on appeal. In addition, a Verizon petition asking the FCC to forbear from applying common carrier regulation to certain broadband services sold primarily to larger business customers when those services are not used for Internet access was deemed granted by operation of law on March 19, 2006 when the FCC did not deny the petition by the statutory deadline. The relief obtained through the forbearance petition is the subject of a pending appeal, and has been challenged before the FCC.

Table of Contents

Video

The FCC has a body of rules that apply to cable operators under Title VI of the Communications Act of 1934, and these rules also generally apply to telephone companies that provide cable services over their networks. In addition, companies that provide cable service over a cable system generally must obtain a local cable franchise. On March 5, 2007, the FCC released an order setting forth parameters consistent with Section 621 of the Communications Act of 1934 and other federal law, on the timing and scope of franchise negotiations by local franchising authorities. The FCC found that some prior practices in the local franchise approval process constituted an unreasonable refusal to award a competitive local franchise under the requirements of federal law. This order is the subject of a pending appeal.

Interstate Access Charges and Intercarrier Compensation

The current framework for interstate access rates was established in the Coalition for Affordable Local and Long Distance Services (CALLS) plan, which the FCC adopted on May 31, 2000. The CALLS plan has three main components. First, it establishes portable interstate access universal service support of \$650 million for the industry that replaces implicit support previously embedded in interstate access charges. Second, the plan simplifies the patchwork of common line charges into one subscriber line charge (SLC) and provides for de-averaging of the SLC by zones and class of customers. Third, the plan set into place a mechanism to transition to a set target of \$.0055 per minute for switched access services. Once that target rate is reached, local exchange carriers are no longer required to make further annual price cap reductions to their switched access prices. As a result of tariff adjustments which became effective in July 2003, virtually all of our switched access lines reached the \$.0055 benchmark.

The FCC currently is conducting a broad rulemaking proceeding to consider new rules governing intercarrier compensation including, but not limited to, access charges, compensation for Internet traffic, and reciprocal compensation for local traffic. The FCC has sought comments about intercarrier compensation in general, and requested input on a number of specific reform proposals.

The FCC also has pending before it issues relating to intercarrier compensation for dial-up Internet-bound traffic. The FCC previously found that this traffic is not subject to reciprocal compensation under Section 251(b)(5) of the Telecommunications Act of 1996. Instead, the FCC established federal rates per minute for this traffic that declined from \$.0015 to \$.0007 over a three-year period, established caps on the total minutes of this traffic subject to compensation in a state, and required incumbent local exchange carriers to offer to both bill and pay reciprocal compensation for local traffic at the same rate as they are required to pay on Internet-bound traffic. The U.S. Court of Appeals for the D.C. Circuit rejected part of the FCC's rationale, but declined to vacate the order while it is on remand. As a result, pending further action by the FCC, the FCC's underlying order remains in effect. The FCC subsequently denied a petition to discontinue the \$.0007 rate cap on this traffic, but removed the caps on the total minutes of Internet-bound traffic subject to compensation. That decision has been upheld on appeal. Disputes also remain pending in a number of forums relating to the appropriate compensation for Internet-bound traffic during previous periods under the terms of our interconnection agreements with other carriers.

The FCC also is conducting a rulemaking proceeding to address the regulation of services that use Internet protocol, including whether access charges should apply to voice or other Internet protocol services. The FCC also considered several petitions asking whether, and under what circumstances, services that employ Internet protocol are subject to access charges. The FCC previously has held that one provider's peer-to-peer Internet protocol service that does not use the public switched network is an interstate information service and is not subject to access charges, while a service that utilizes Internet protocol for only one intermediate part of a call's transmission is a telecommunications service that is subject to access charges. Another petition asking the FCC to forbear from applying access charges to voice over Internet protocol services that are terminated on switched local exchange networks was withdrawn by the carrier that filed that petition. The FCC also declared the services offered by one provider of a voice over Internet protocol service to be jurisdictionally interstate. The FCC also stated that its conclusion would apply to other services with similar characteristics. On March 21, 2007, the Eighth Circuit Court of Appeals affirmed the FCC's Order.

The FCC also has adopted rules for special access services that provide for pricing flexibility and ultimately the removal of services from price regulation when prescribed competitive thresholds are met. More than half of special access revenues are now removed from price regulation. The FCC currently has a rulemaking proceeding underway to update the public record concerning its pricing flexibility rules, and to determine whether any changes to those rules are warranted.

Table of Contents

Universal Service

The FCC also has a body of rules implementing the universal service provisions of the Telecommunications Act of 1996, including rules governing support to rural and non-rural high-cost areas, support for low income subscribers, and support for schools, libraries and rural health care. The FCC's current rules for support to high-cost areas served by larger non-rural local telephone companies were previously remanded by U.S. Court of Appeals for the Tenth Circuit, which had found that the FCC had not adequately justified these rules. The FCC has initiated a rulemaking proceeding in response to the court's remand, but its rules remain in effect pending the results of the rulemaking. It is also considering modifications to the high-cost support system that could include a cap on the amount of support and other limits on what certain eligible carriers may receive. The FCC also has proceedings underway to evaluate possible changes to its current rules for assessing contributions to the universal service fund. As an interim step, in June 2006, the FCC ordered that providers of VoIP services are subject to federal universal service obligations. The FCC also increased the percentage of revenues subject to federal universal service obligations that wireless providers may use as a safe harbor. The substance of these orders was upheld on appeal in June 2007, but the Court did remand some more minor implementation issues back to the FCC. Any further change in the current assessment mechanism could result in a change in the contribution that local telephone companies, wireless carriers or others must make and that would have to be collected from customers.

Unbundling of Network Elements

Under Section 251 of the Telecommunications Act of 1996, incumbent local exchange carriers were required to provide competing carriers with access to components of their network on an unbundled basis, known as UNEs, where certain statutory standards are satisfied. The Telecommunications Act of 1996 also adopted a cost-based pricing standard for these UNEs, which the FCC interpreted as allowing it to impose a pricing standard known as total element long run incremental cost or TELRIC. The FCC's rules defining the unbundled network elements that must be made available at TELRIC prices have been overturned on multiple occasions by the courts. In its most recent order issued in response to these court decisions, the FCC eliminated the requirement to unbundle mass market local switching on a nationwide basis, with the obligation to accept new orders ending as of the effective date of the order (March 11, 2005). The FCC also established a one year transition for existing UNE switching arrangements. For high capacity transmission facilities, the FCC established criteria for determining whether high capacity loops, transport or dark fiber transport must be unbundled in individual wire centers, and stated that these standards were only expected to affect a small number of wire centers. The FCC also eliminated the obligation to provide dark fiber loops and found that there is no obligation to provide UNEs exclusively for wireless or long distance service. In any instance where a particular high capacity facility no longer has to be made available as a UNE, the FCC established a similar one year transition for any existing high capacity loop or transport UNEs, and an 18 month transition for any existing dark fiber UNEs. This decision has been upheld on appeal.

As noted above, the FCC has concluded that the requirement under Section 251 of the Telecommunications Act of 1996 to provide unbundled network elements at TELRIC prices generally does not apply with respect to broadband facilities, such as fiber to the premises loops, the packet-switched capabilities of hybrid loops and packet switching. The FCC also has held that any separate unbundling obligations that may be imposed by Section 271 of the Telecommunications Act of 1996 do not apply to these same facilities. The decision with respect to Section 271 has been upheld on appeal and a petition for rehearing of that order was denied.

Wireless Services

The FCC regulates the licensing, construction, operation, acquisition and transfer of wireless communications systems, including the systems that Verizon Wireless operates, pursuant to the Communications Act, other legislation, and the FCC's rules. The FCC and Congress continuously consider changes to these laws and rules. Adoption of new laws or rules may raise the cost of providing service or require modification of Verizon Wireless's business plans or operations.

To use the radio frequency spectrum, wireless communications systems must be licensed by the FCC to operate the wireless network and mobile devices in assigned spectrum segments. Verizon Wireless holds FCC licenses to operate in several different radio services, including the cellular radiotelephone service, personal communications service, advanced wireless service, and point-to-point radio service. The technical and service rules, the specific radio frequencies and amounts of spectrum we hold, and the sizes of the geographic areas we are authorized to operate in, vary for each of these services. However, all of the licenses Verizon Wireless holds allow it to use spectrum to provide a wide range of mobile and fixed communications services, including both voice and data services, and Verizon Wireless operates a seamless network that utilizes those licenses to provide services to customers. Because the FCC issues licenses for only a fixed time, generally 10 years, Verizon Wireless must periodically seek renewal of those licenses. Although the FCC has routinely renewed all of Verizon Wireless's licenses that have come up for renewal to date, challenges could be brought against the licenses in the future. If a wireless license were revoked or not renewed upon expiration, Verizon Wireless would not be permitted to provide services on the licensed spectrum in the area covered by that license.

Table of Contents

The FCC has also imposed specific mandates on carriers that operate wireless communications systems, which increase Verizon Wireless's costs. These mandates include requirements that Verizon Wireless: (i) meet specific construction and geographic coverage requirements during the license term; (ii) meet technical operating standards that, among other things, limit the radio frequency radiation from mobile devices and antennas; (iii) deploy Enhanced 911 wireless services that provide the wireless caller's number, location and other information upon request by a state or local public safety agency that handles 911 calls; and (iv) comply with regulations for the construction of transmitters and towers that, among other things, restrict siting of towers in environmentally sensitive locations and in places where the towers would affect a site listed or eligible for listing on the National Register of Historic Places. Changes to these mandates could require Verizon Wireless to make changes to operations or increase its costs of compliance.

The Communications Act imposes restrictions on foreign ownership of U.S. wireless systems. The FCC has approved the interest that Vodafone Group Plc holds, through various of its subsidiaries, in Verizon Wireless. The FCC may need to approve any increase in Vodafone's interest or the acquisition of an ownership interest by other foreign entities. In addition, as part of the FCC's approval of Vodafone's ownership interest, Verizon Wireless, Verizon and Vodafone entered into an agreement with the U.S. Department of Defense, Department of Justice and Federal Bureau of Investigation which imposes national security and law enforcement-related obligations on the ways in which Verizon Wireless stores information and otherwise conducts its business.

Verizon Wireless anticipates that it will need additional spectrum to meet future demand. It can meet spectrum needs by purchasing licenses or leasing spectrum from other licensees, or by acquiring new spectrum licenses from the FCC. Under the Communications Act, before Verizon Wireless can acquire a license from another licensee in order to expand its coverage or its spectrum capacity in a particular area, it must file an application with the FCC, and the FCC can grant the application only after a period for public notice and comment. This review process can delay acquisition of spectrum needed to expand services. The Communications Act also requires the FCC to award new licenses for most commercial wireless services through a competitive bidding process in which spectrum is awarded to bidders in an auction. Verizon Wireless has participated in spectrum auctions to acquire licenses in the personal communication service and most recently the advanced wireless service. However, the timing of future auctions, and the spectrum being sold, may not match Verizon Wireless's needs, and the company may not be able to secure the spectrum in the amounts and/or in the markets it seeks through an auction. The FCC has announced that it will conduct an auction, and immediate re-auction of any block of licenses that does not meet its published reserve, of spectrum in the 700 MHz band, commencing January 24, 2008. This spectrum is currently used for UHF television operations but by law those operations must cease no later than February 17, 2009. Verizon Wireless intends to file an application to qualify as a bidder in this auction. Applications are due by December 3, 2007. The FCC determined that bidding in this auction will be "anonymous," which means that prior to and during the course of the auction(s), the FCC will not make public any information about a specific applicant's upfront deposit or its bids. In addition, FCC rules restrict information that bidders may disclose about their participation in the auction. The FCC also adopted service rules that will impose costs on licensees that acquire the 700 MHz band spectrum, including minimum coverage mandates by specific dates during the license terms, and, for approximately one-third of the spectrum, open access requirements.

The FCC is also conducting several proceedings to explore making additional spectrum available for licensed and/or unlicensed use. These proceedings could increase radio interference to Verizon Wireless's operations from other spectrum users, and could impact the ways in which it uses spectrum, the capacity of that spectrum to carry traffic, and the value of that spectrum.

State Regulation and Local Approvals

Telephone Operations

State public utility commissions regulate our telephone operations with respect to certain telecommunications intrastate rates and services and other matters. Our competitive local exchange carrier and long distance operations are generally classified as nondominant and lightly regulated the same as other similarly situated carriers. Our incumbent local exchange operations are generally classified as dominant. These latter operations predominantly are subject to alternative forms of regulation (AFORs) in the various states, although they remain subject to rate of return regulation in a few states. Arizona, Illinois, Nevada, New Hampshire, Oregon and Washington are rate of return regulated with various levels of pricing flexibility for competitive services. California, Connecticut, Delaware, the District of Columbia, Florida, Indiana, Maryland, Michigan, Maine, Massachusetts, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Texas, Vermont, Virginia, West Virginia and Wisconsin are under AFORs with various levels of pricing flexibility, detariffing, and service quality standards. None of the AFORs include earnings regulation. In Idaho, Verizon has made the election under a recent statutory amendment into a deregulatory regime that phases out all price regulation.

Table of Contents

Video

Companies that provide cable service over a cable system are typically subject to state and/or local cable television rules and regulations. As noted above, cable operators generally must obtain a local cable franchise from each local unit of government prior to providing cable service in that local area. Some states have recently enacted legislation that enables cable operators to apply for, and obtain, a single cable franchise at the state, rather than local, level. To date, Verizon has applied for and received state-issued franchises in California, Indiana, Florida, New Jersey, Texas and the unincorporated areas of Delaware. Virginia law provides us the option of entering a given franchise area using state standards if local franchise negotiations are unsuccessful.

Wireless Services

The rapid growth of the wireless industry has led to an increase in efforts by some state legislatures and state public utility commissions to regulate the industry in ways that may impose additional costs on Verizon Wireless. The Communications Act generally preempts regulation by state and local governments of the entry of, or the rates charged by, wireless carriers. Although a state may petition the FCC to allow it to impose rate regulation, no state has done so. In addition, the Communications Act does not prohibit the states from regulating the other terms and conditions of wireless service. While numerous state commissions do not currently have jurisdiction over wireless services, state legislatures may decide to grant them such jurisdiction, and those commissions that already have authority to impose regulations on wireless carriers may adopt new rules.

State efforts to regulate wireless services have included proposals to regulate customer billing, termination of service, trial periods for service, advertising, network outages, the use of handsets while driving, and the provision of emergency or alert services. Over the past several years, only a few states have imposed regulation in one or more of these areas, and in 2006 a federal appellate court struck down one such state statute, but Verizon Wireless expects these efforts to continue. Some states also impose their own universal service support regimes on wireless and other telecommunications carriers, and other states are considering whether to create such regimes.

Verizon Wireless (as well as AT&T (formerly Cingular) and Sprint-Nextel) is a party to an Assurance of Voluntary Compliance (AVC) with 33 State Attorneys General. The AVC, which generally reflected Verizon Wireless's practices at the time it was entered into in July 2004, obligates the company to disclose certain rates and terms during a sales transaction, to provide maps depicting coverage, and to comply with various requirements regarding advertising, billing, and other practices.

At the state and local level, wireless facilities are subject to zoning and land use regulation. Under the Communications Act, neither state nor local governments may categorically prohibit the construction of wireless facilities in any community or take actions, such as indefinite moratoria, which have the effect of prohibiting service. Nonetheless, securing state and local government approvals for new tower sites has been and is likely to continue to be a difficult, lengthy and expensive process. Finally, state and local governments continue to impose new or higher fees and taxes on wireless carriers.

Other Recent Accounting Pronouncements

In February 2007, the Financial Accounting Standards Board issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of SFAS 115* (SFAS No. 159), which allows for the option to measure financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. We are currently evaluating the impact of SFAS No. 159 on our financial statements.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurement* (SFAS No. 157). SFAS No. 157 expands disclosures about fair value measurements. SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and establishes a hierarchy that categorizes and prioritizes the sources to be used to estimate fair value. We are required to adopt SFAS No. 157 effective January 1, 2008 on a prospective basis. We are currently evaluating the impact this new standard will have on our financial statements.

In June 2006, the Emerging Issues Task Force (EITF) reached a consensus on EITF No. 06-3, *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement* (EITF No. 06-3). EITF No. 06-3 permits that such taxes may be presented on either a gross basis or a net basis as long as that presentation is used consistently. The adoption of EITF No. 06-3 on January 1, 2007 did not impact our financial statements. We present the taxes within the scope of EITF No. 06-3 on a net basis.

Table of Contents

Cautionary Statement Concerning Forward-Looking Statements

In this Management's Discussion and Analysis of Financial Condition and Results of Operations, and elsewhere in this Quarterly Report, we have made forward-looking statements. These statements are based on our estimates and assumptions and are subject to risks and uncertainties. Forward-looking statements include the information concerning our possible or assumed future results of operations. Forward-looking statements also include those preceded or followed by the words "anticipates," "believes," "estimates," "hopes" or similar expressions. For those statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

The following important factors, along with those discussed elsewhere in this Quarterly Report, could affect future results and could cause those results to differ materially from those expressed in the forward-looking statements:

materially adverse changes in economic and industry conditions and labor matters, including workforce levels and labor negotiations, and any resulting financial and/or operational impact, in the markets served by us or by companies in which we have substantial investments;

material changes in available technology, including disruption of our suppliers' provisioning of critical products or services;

technology substitution;

an adverse change in the ratings afforded our debt securities by nationally accredited ratings organizations;

the final results of federal and state regulatory proceedings concerning our provision of retail and wholesale services and judicial review of those results;

the effects of competition in our markets;

the timing, scope and financial impacts of our deployment of fiber-to-the-premises broadband technology;

the ability of Verizon Wireless to continue to obtain sufficient spectrum resources;

changes in our accounting assumptions that regulatory agencies, including the SEC, may require or that result from changes in the accounting rules or their application, which could result in an impact on earnings;

the ability to complete acquisitions and dispositions; and

the extent and timing of our ability to obtain revenue enhancements and cost savings following our business combination with MCI, Inc.

Table of Contents

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Information relating to market risk is included in Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations in the section under the caption Market Risk.

Item 4. Controls and Procedures

Our chief executive officer and chief financial officer have evaluated the effectiveness of the registrant's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934), as of the end of the period covered by this quarterly report, that ensure that information relating to the registrant which is required to be disclosed in this report is recorded, processed, summarized and reported, within required time periods. Based on this evaluation, our chief executive officer and chief financial officer have concluded that the registrant's disclosure controls and procedures were effective as of September 30, 2007.

There were no changes in the registrant's internal control over financial reporting during the period covered by this quarterly report that have materially affected, or are reasonably likely to materially affect the registrant's internal control over financial reporting.

Part II - Other Information

Item 1. Legal Proceedings

Verizon and a number of other telecommunications companies have been the subject of multiple class action suits concerning its alleged participation in intelligence-gathering activities allegedly carried out by the federal government, at the direction of the President of the United States, as part of the government's post-September 11 program to prevent terrorist attacks. Plaintiffs generally allege that Verizon has participated by permitting the government to gain access to the content of its subscribers' telephone calls and/or records concerning those calls and that such action violates federal and/or state constitutional and statutory law. Relief sought in the cases includes injunctive relief, attorneys' fees, and statutory and punitive damages. On August 9, 2006, the Judicial Panel on Multidistrict Litigation (Panel) ordered that these actions be transferred, consolidated and coordinated in the U.S. District Court for the Northern District of California. The Panel subsequently ordered that a number of tag along actions also be transferred to the Northern District of California. Verizon believes that these lawsuits are without merit and has moved to dismiss them.

The New York State Department of Environmental Conservation has advised Verizon New York Inc. (VZNY) of potential issues in connection with its underground storage tank registration, inspection and maintenance program. While VZNY does not believe that any of the alleged conditions has resulted in a release or threatened release, aggregate penalties relating to alleged violations could exceed \$100,000 because of the number of tanks operated by VZNY. VZNY does not believe that the cost of remedying any alleged violations will be material.

Verizon Wireless is conducting an audit of its cell site, switch and non-retail building facilities under an audit agreement with the U.S. Environmental Protection Agency. The first phase of the audit, covering approximately one-third of the facilities to be audited, identified potential violations of various laws governing hazardous substance reporting, air permitting and spill plan preparation. While Verizon Wireless does not believe that any of the alleged conditions has resulted in a release or threatened release, aggregate penalties relating to alleged violations could exceed \$100,000 because of the number of facilities operated by Verizon Wireless. Verizon Wireless does not believe that the penalties ultimately incurred and the cost of remedying any alleged violations will be material.

Table of Contents**Item 1A. Risk Factors**

Information related to our risk factors are disclosed under Item 1A to Part I of our Annual Report on Form 10-K for the year ended December 31, 2006.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information about Verizon's common stock repurchases during the third quarter of 2007:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares
				that May Yet Be Purchased Under the Plans or Programs
July	4,620,000	\$41.95	4,620,000	77,979,000
August	7,825,000	41.94	7,825,000	70,154,000
September	6,095,000	42.65	6,095,000	64,059,000
	18,540,000		18,540,000	64,059,000

On January 19, 2006, the Board of Directors approved a share buy back program which authorized the repurchase of up to 100 million common shares no later than the close of business on February 28, 2008. On March 1, 2007, the Board of Directors replaced the prior share buy back program with a new program for the repurchase of up to 100 million shares of Verizon common stock through the earlier of February 28, 2010 or when the total number of shares repurchased under the new buy back program aggregates to 100 million. The Board also determined that no additional shares were to be purchased under the prior program. Shares purchased on February 26 through 28, 2007 and settled in early March were authorized under the prior program. These programs permit Verizon to repurchase shares for the corporation over time, with the amount and timing of repurchases depending on market conditions and corporate needs. The Board also authorized Verizon to enter into Rule 10b5-1 plans from time to time to facilitate the repurchase of its shares. A Rule 10b5-1 plan permits the Company to repurchase shares at times when it might otherwise be prevented from doing so, provided the plan is adopted when the Company is not aware of material non-public information.

Item 6. Exhibits

(a) Exhibits:

Exhibit
Number

- 12 Computation of Ratio of Earnings to Fixed Charges.
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Table of Contents

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

VERIZON COMMUNICATIONS INC.

Date: October 30, 2007

By /s/ Thomas A. Bartlett
Thomas A. Bartlett
Senior Vice President and Controller
(Principal Accounting Officer)

UNLESS OTHERWISE INDICATED, ALL INFORMATION IS AS OF OCTOBER 29, 2007.