MATSUSHITA ELECTRIC INDUSTRIAL CO LTD

Form 6-K May 11, 2007 Table of Contents

# FORM 6-K

# SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

**Report of Foreign Private Issuer** 

Pursuant to Rule 13a-16 or 15d-16 of

The Securities Exchange Act of 1934

For the Month of April 2007

Commission File Number: 1-6784

# Matsushita Electric Industrial Co., Ltd.

Kadoma, Osaka, Japan

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101 (b)(7):

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes " No x

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

### **Table of Contents**

This Form 6-K consists of:

- 1. News release issued on April 27, 2007, by Matsushita Electric Industrial Co., Ltd. (the registrant), announcing its annual financial results for the year ended March 31, 2007 (fiscal 2007).
- 2. Supplemental consolidated financial data for fiscal 2007 ended March 31, 2007.
- 3. News release issued on April 27, 2007, by the registrant, announcing that its Board of Directors resolved to repurchase its own shares.
- 4. News release issued on April 27, 2007, by the registrant, announcing the continuation of policy toward large-scale purchases of company s shares.
- 5. News release issued on April 27, 2007, by the registrant, announcing shelf registration of stock acquisition rights.

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Matsushita Electric Industrial Co., Ltd.

By: /s/ Yoichi Nagata Yoichi Nagata, Attorney-in-Fact Director of Overseas Investor Relations Matsushita Electric Industrial Co., Ltd.

Dated: May 11, 2007

April 27, 2007

#### FOR IMMEDIATE RELEASE

Media Contacts:

Akira Kadota (Japan) International PR (Tel: +81-3-3578-1237)

Panasonic News Bureau (Japan) (Tel: +81-3-3542-6205)

Jim Reilly (U.S.) (Tel: +1-201-392-6067)

Munetsugu Takeda (Europe) (Tel: +49-611-235-305) **Investor Relations Contacts:** 

Makoto Mihara (Japan) Investor Relations (Tel: +81-6-6908-1121)

Akihiro Takei (U.S.)

Panasonic Finance (America), Inc.

(Tel: +1-212-698-1365)

Hiroko Carvell (Europe) Panasonic Finance (Europe) plc (Tel: +44-20-7562-4400)

### ANNOUNCEMENT OF FINANCIAL RESULTS

(Note: Dollar amounts for the most recent period have been translated for convenience at the rate of U.S.\$1.00 = 118 yea.)

#### MATSUSHITA REPORTS ANNUAL NET PROFIT INCREASE

- Sales and earnings up for five consecutive year -

Osaka, Japan, April 27, 2007 Matsushita Electric Industrial Co., Ltd. (Matsushita [NYSE symbol: MC]) today reported its consolidated financial results for the year ended March 31, 2007 (fiscal 2007).

### **Consolidated Results**

Consolidated group sales for fiscal 2007 increased 2% to 9,108.2 billion yen (U.S.\$77.19 billion), from 8,894.3 billion yen in the previous fiscal year. Explaining fiscal 2007 results, the company cited sales gains in digital products, especially V-products. Of the consolidated group total, domestic sales amounted to 4,616.5 billion yen (\$39.12 billion), mostly unchanged from 4,611.4 billion yen a year ago. Overseas sales increased 5% to 4,491.7 billion yen (\$38.07 billion), from 4,282.9 billion yen in fiscal 2006, ended March 31, 2006.

-2-

During the fiscal year under review, the electronics industry faced severe business conditions in Japan and overseas, due mainly to rising prices for crude oil and other raw materials and continued price declines caused by ever-intensified global competition, mainly in digital products. Under these circumstances, in fiscal 2007, the final year of the mid-term management plan Leap Ahead 21, Matsushita has implemented growth strategies and strengthened management structures, thereby achieving a target of the plan.

As part of such efforts, the company aggressively launched and promoted a new series of V-products to capture leading market shares and make a significant contribution to overall business results. Aiming to reinforce its management structures, the company has made all-out efforts to reduce raw materials costs and eliminate redundancies throughout the Matsushita Group.

Regarding earnings, operating profit<sup>1</sup> for this fiscal year was up 11%, to 459.5 billion yen (\$3.89 billion), from 414.3 billion yen in the previous year, despite the effects from rising raw materials prices and ever-intensified global price competition. This improvement was due primarily to the cost reduction efforts including materials costs and fixed costs, and a weaker yen. In other income (deductions), the company recorded gains on the sale of the investments regarding cable broadcasting business and proceeds from tangible fixed assets, and incurred restructuring expenses, including 14.2 billion yen (\$120 million) associated with the implementation of early retirement programs, and impairment losses. These factors, as well as increased operating profit, led to a consolidated pre-tax income of 439.1 billion yen (\$3.72 billion), up 18% from 371.3 billion yen in the previous year. Net income also increased 41% to 217.2 billion yen (\$1.84 billion), from 154.4 billion yen from a year ago. The company s net income per common share was 99.50 yen (\$0.84) on a diluted basis, versus 69.48 yen in the previous year.

<sup>&</sup>lt;sup>1</sup> For information about operating profit, see Note 2 of the Notes to consolidated financial statements on page 13.

-3-

#### Consolidated Sales Breakdown by Product Category

The company s annual consolidated sales by product category, as compared with prior year amounts, are summarized as follows:

### AVC Networks

AVC Networks sales increased 2% to 3,749.4 billion yen (\$31.78 billion), from 3,688.3 billion yen in the previous year. Sales of video and audio equipment increased 6% from the previous year, due mainly to strong sales in digital AV products such as flat-panel TVs and digital cameras. Sales of information and communications equipment decreased 2% to 2,079.1 billion yen (\$17.62 billion), compared with 2,111.8 billion yen a year ago. Sluggish sales of mobile phones in Japan and overseas for the fiscal year, despite increased sales in automotive electronics, led to overall lower sales in this category.

#### **Home Appliances**

Sales of Home Appliances increased 4% to 1,227.4 billion yen (\$10.40 billion), compared with 1,183.1 billion yen in the previous year, due mainly to favorable sales of air conditioners and compressors.

#### Components and Devices

Sales of Components and Devices were also up 4% to 1,126.9 billion yen (\$9.55 billion), compared with 1,086.6 billion yen in the previous year, due mainly to favorable sales in general electronic components.

### MEW and PanaHome

Sales of MEW and PanaHome increased 8% to 1,698.1 billion yen (\$14.39 billion), from 1,570.8 billion yen a year ago. At Matsushita Electric Works, Ltd. (MEW) and its subsidiaries, sales gains were recorded in electrical construction materials and electronic and plastic materials. At PanaHome Corporation, sales of detached housing were favorable, contributing to overall increased sales.

-4-

#### **JVC**

Sales for JVC (Victor Company of Japan, Ltd. and its subsidiaries) totaled 638.6 billion yen (\$5.41 billion), down 9% from 699.0 billion yen in the previous year. This result was due primarily to sluggish sales of AV equipment.

#### Other

Sales for Other totaled 667.8 billion yen (\$5.66 billion), mostly unchanged from a year ago.

### Non-Consolidated (Parent Company Alone) Results<sup>2</sup>

Parent-alone sales increased 6% to 4,746.9 billion yen, from 4,472.6 billion yen in the previous year. Regarding parent-alone earnings, operating profit totaled 142.0 billion yen, up 15% from 123.2 billion yen in fiscal 2006. This increase was realized mainly by sales gains and various comprehensive cost reduction initiatives, despite price declines. Recurring profit decreased 35% to 141.6 billion yen, from 216.4 billion yen in the previous year. Despite an increase in operating profit, a decrease in dividend income from affiliates led to lower recurring profit, compared with the previous year. Parent-alone net income increased 383% to 98.8 billion yen, from 20.4 billion yen in the previous year, including gains from the sale of securities of its affiliated company which operates a cable broadcasting business.

#### **Consolidated Financial Condition**

Net cash provided by operating activities in fiscal 2007 amounted to 532.6 billion yen (\$4.51 billion). This was attributable primarily to cash inflows from net income and depreciation. Net cash used in investing activities amounted to 567.8 billion yen (\$4.81 billion). Capital expenditures for tangible fixed assets were 411.3 billion yen (\$3.49 billion), mainly consisting of manufacturing facilities for priority business areas such as plasma display panels (PDPs) and semiconductors, while time deposits increased 223.8 billion yen (\$1.90 billion) from the end of fiscal 2006 (March 31, 2006). Net cash used in financing activities was 427.7 billion yen (\$3.62 billion). Major factors included the repurchase of the company s common stock and the repayment of long-term debt. All these activities resulted in cash and cash equivalents of 1,236.6 billion yen (\$10.48 billion) at the end of fiscal 2007, down 430.8 billion yen compared with the end of the last fiscal year.

Non-consolidated (parent company alone) results are in conformity with Japanese generally accepted accounting principles.

-5-

The company s consolidated total assets as of March 31, 2007 decreased 67.7 billion yen to 7,897.0 billion yen (\$66.92 billion), as compared with 7,964.6 billion yen at the end of the last fiscal year (March 31, 2006). Stockholders equity increased 129.1 billion yen, as compared with the end of the last fiscal year, to 3,916.7 billion yen (\$33.19 billion) as of March 31, 2007. This was due primarily to increases in retained earnings and accumulated other comprehensive income, despite an increase in treasury stock on continued repurchases of the company s own shares.

#### **Year-end Dividend**

Total dividends for fiscal 2007, ended March 31, 2007, including an interim dividend of 15 yen per common share paid in November 2006, are expected to be 30 yen per common share, as compared with total dividends of 20 yen for fiscal 2006.

### **Outlook for Fiscal 2008**

Regarding the business environment for the fiscal 2008 ending March 31, 2008, the company currently expects to encounter severe conditions, such as continuing price declines and rising crude oil and other raw materials prices, as well as concerns about the global economic conditions, mainly in the United States. Under these circumstances, in fiscal 2008, the first year of the mid-term management plan GP3, Matsushita will actively implement initiatives to accelerate its growth strategies, aiming at steady growth with profitability. The company currently expects fiscal 2008 sales on a consolidated basis to total approximately 9,250 billion yen, an increase of 2% from the previous fiscal year. Consolidated operating profit is forecasted to increase by about 9% to 500 billion yen. Consolidated income before income taxes<sup>3</sup> is anticipated to increase to 460 billion yen, up 5%, with net income expected to improve to 250 billion yen, an increase of 15% from the previous fiscal year.

Factors affecting the forecast for other income (deductions) of 40 billion yen (the difference between operating profit and income before income taxes) include business restructuring charges of 45 billion yen and other income of 5 billion yen.

-6-

Matsushita Electric Industrial Co., Ltd., best known for its Panasonic brand products, is one of the world s leading manufacturers of electronic and electric products for consumer, business and industrial use. Matsushita s shares are listed on the Tokyo, Osaka, Nagoya and New York stock exchanges.

For more information, please visit the following web sites:

Matsushita home page URL: http://panasonic.net/

Matsushita IR web site URL: http://ir-site.panasonic.com/

#### **Disclaimer Regarding Forward-Looking Statements**

This press release includes forward-looking statements (within the meaning of Section 27A of the U.S. Securities Act of 1933 and Section 21E of the U.S. Securities Exchange Act of 1934) about Matsushita and its Group companies (the Matsushita Group). To the extent that statements in this press release do not relate to historical or current facts, they constitute forward-looking statements. These forward-looking statements are based on the current assumptions and beliefs of the Matsushita Group in light of the information currently available to it, and involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors may cause the Matsushita Group s actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. Matsushita undertakes no obligation to publicly update any forward-looking statements after the date of this press release. Investors are advised to consult any further disclosures by Matsushita in its subsequent filings with the U.S. Securities and Exchange Commission pursuant to the Securities Exchange Act of 1934.

The risks, uncertainties and other factors referred to above include, but are not limited to, economic conditions, particularly consumer spending and corporate capital expenditures in the United States, Europe, Japan, China and other Asian countries; volatility in demand for electronic equipment and components from business and industrial customers, as well as consumers in many product and geographical markets; currency rate fluctuations, notably between the yen, the U.S. dollar, the euro, the Chinese yuan, Asian currencies and other currencies in which the Matsushita Group operates businesses, or in which assets and liabilities of the Matsushita Group are denominated; the ability of the Matsushita Group to respond to rapid technological changes and changing consumer preferences with timely and cost-effective introductions of new products in markets that are highly competitive in terms of both price and technology; the ability of the Matsushita Group to achieve its business objectives through joint ventures and other collaborative agreements with other companies; the ability of the Matsushita Group to maintain competitive strength in many product and geographical areas; the possibility of incurring expenses resulting from any defects in products or services of the Matsushita Group; the possibility that the Matsushita Group may face intellectual property infringement claims by third parties; current and potential, direct and indirect restrictions imposed by other countries over trade, manufacturing, labor and operations; fluctuations in market prices of securities and other assets in which the Matsushita Group has holdings or changes in valuation of long-lived assets, including property, plant and equipment and goodwill, and deferred tax assets; future changes or revisions to accounting policies or accounting rules; as well as natural disasters including earthquakes and other events that may negatively impact business activities of the Matsushita Group. The factors listed above are not all-inclusive and further information is contained in Matsushita s latest annual report on Form 20-F, which is on file with the U.S. Securities and Exchange Commission.

(Financial Tables and Additional Information Attached)

-7-

### Matsushita Electric Industrial Co., Ltd.

## **Consolidated Statement of Income** \*

(Year ended March 31)

|   | Ye          | en          |            |              |
|---|-------------|-------------|------------|--------------|
|   |             |             | Percentage | U.S. Dollars |
|   | (milli      | ons)        |            | (millions)   |
|   | 2007        | 2006        | 2007/2006  | 2007         |
| Net sales   | ¥ 9,108,170 | ¥ 8,894,329 | 102%       | \$ 77,188    |
| Cost of sales   | (6,394,418) | (6,155,297) |            | (54,190)     |
| Selling, general and administrative expenses                    | (2,254,211) | (2,324,759) |            | (19,104)     |
|   |             |             |            |              |
| Operating profit  | 459,541     | 414,273     | 111%       | 3,894        |
| Other income (deductions):                                      |             |             |            |              |
| Interest income   | 30,553      | 28,216      |            | 259          |
| Dividend income   | 7,597       | 6,567       |            | 64           |
| Interest expense  | (20,906)    | (21,686)    |            | (177)        |
| Expenses associated with the implementation of early retirement |             |             |            |              |
| programs **   | (14,198)    | (37,019)    |            | (120)        |
| Other income (loss), net  | (23,443)    | (19,039)    |            | (198)        |
|   |             |             |            | , ,          |
| Income before income taxes                                      | 439,144     | 371,312     | 118%       | 3,722        |
| Provision for income taxes                                      | (191,863)   | (167,089)   |            | (1,626)      |
| Minority interests  | (31,131)    | 987         |            | (264)        |
| Equity in earnings (losses) of associated companies             | 1,035       | (50,800)    |            | 9            |
|   |             |             |            |              |
| Net income  | ¥ 217,185   | ¥ 154,410   | 141%       | \$ 1,841     |
|   | 1, 22       | , ,         |            | , ,,,        |
| Net income, basic   |             |             |            |              |
| Tet meome, basic  |             |             |            |              |
| per common share  | 99.50 yen   | 69.48 yen   |            | \$0.84       |
| per ADS   | 99.50 yen   | 69.48 yen   |            | \$0.84       |
| Net income, diluted   | )).50 Jen   | 05.10 Jen   |            | ψο.σ ι       |
| The meeting district  |             |             |            |              |
| per common share  | 99.50 yen   | 69.48 yen   |            | \$0.84       |
| per ADS   | 99.50 yen   | 69.48 yen   |            | \$0.84       |
| (Parentheses indicate expenses, deductions or losses.)          | 99.50 yell  | 09.40 yell  |            | φυ.υ+        |
| (1 drentheses indicate expenses, deductions of losses.)         |             |             |            |              |

 $<sup>\</sup>ast\ \ast\ast$  See Notes to consolidated financial statements on pages 13-14.

### **Supplementary Information**

(Year ended March 31)

Yen

|                                 |   | (mil    | lions) | 2006    | (m | . Dollars<br>nillions)<br>2007 |
|---------------------------------|---|---------|--------|---------|----|--------------------------------|
| Depreciation (tangible assets): | ¥ | 280,177 | V      | 275,213 | ¢  | 2,374                          |
| Depreciation (tangible assets). | Ŧ | 200,177 | Ŧ      | 273,213 | Ф  | 2,374                          |
| Capital investment :            | ¥ | 418,334 | ¥      | 345,819 | \$ | 3,545                          |
| R&D expenditures:               | ¥ | 578,087 | ¥      | 564,781 | \$ | 4,899                          |
| Number of employees (Mar. 31)   |   | 328,645 |        | 334,402 |    |                                |

<sup>\*\*\*</sup> These figures are calculated on an accrual basis.

-8-

## Matsushita Electric Industrial Co., Ltd.

## **Consolidated Balance Sheet** \*\*

(March 31, 2007)

|  | Yen         |                       |                         |  |  |  |
|--|-------------|-----------------------|-------------------------|--|--|--|
|  | ć <b>.</b>  | · · · · · · ·         | U.S. Dollars            |  |  |  |
|  | March 31,   | illions)<br>March 31, | (millions)<br>March 31, |  |  |  |
|  | 2007        | 2006                  | 2007                    |  |  |  |
| <u>Assets</u>  |             |                       |                         |  |  |  |
| Current assets:  |             |                       |                         |  |  |  |
| Cash and cash equivalents                                      | ¥ 1,236,639 | ¥ 1,667,396           | \$ 10,480               |  |  |  |
| Time deposits  | 225,458     | 11,001                | 1,911                   |  |  |  |
| Short-term investments   | 93,179      | 56,753                | 789                     |  |  |  |
| Trade receivables (notes and accounts)                         | 1,141,010   | 1,146,815             | 9,669                   |  |  |  |
| Inventories  | 949,399     | 915,262               | 8,046                   |  |  |  |
| Other current assets   | 553,164     | 609,326               | 4,688                   |  |  |  |
| Total current assets   | 4,198,849   | 4,406,553             | 35,583                  |  |  |  |
|  |             |                       |                         |  |  |  |
| Investments and advances                                       | 1,206,082   | 1,100,035             | 10,221                  |  |  |  |
| Property, plant and equipment, net of accumulated depreciation | 1,642,293   | 1,632,339             | 13,918                  |  |  |  |
| Other assets   | 849,734     | 825,713               | 7,201                   |  |  |  |
| Total assets   | ¥ 7,896,958 | ¥ 7,964,640           | \$ 66,923               |  |  |  |
| Liabilities and Stockholders Equity                            |             |                       |                         |  |  |  |
| Current liabilities:   |             |                       |                         |  |  |  |
| Short-term borrowings  | ¥ 223,190   | ¥ 339,845             | \$ 1,891                |  |  |  |
| Trade payables (notes and accounts)                            | 934,977     | 981,279               | 7,924                   |  |  |  |
| Other current liabilities                                      | 1,583,700   | 1,563,944             | 13,421                  |  |  |  |
| Total current liabilities                                      | 2,741,867   | 2,885,068             | 23,236                  |  |  |  |
|  |             |                       |                         |  |  |  |
| Long-term debt   | 226,780     | 264,070               | 1,922                   |  |  |  |
| Other long-term liabilities                                    | 460,416     | 526,290               | 3,902                   |  |  |  |
| Minority interests   | 551,154     | 501,591               | 4,670                   |  |  |  |
| Common stock   | 258,740     | 258,740               | 2,193                   |  |  |  |
| Capital surplus  | 1,220,967   | 1,234,289             | 10,347                  |  |  |  |
| Legal reserve  | 88,588      | 87,526                | 751                     |  |  |  |
| Retained earnings  | 2,737,024   | 2,575,890             | 23,195                  |  |  |  |
| Accumulated other comprehensive income (loss) *                | 107,097     | (26,119)              | 908                     |  |  |  |
| Treasury stock   | (495,675)   | (342,705)             | (4,201)                 |  |  |  |

Table of Contents 12

¥ 7,896,958

¥ 7,964,640

66,923

Total liabilities, minority interests and stockholders equity

\* Accumulated other comprehensive income (loss) breakdown:

Yen

|   | ,                             | lions)      | U.S. Dollars<br>(millions)<br>March 31, 2007 |  |
|---|-------------------------------|-------------|--|--|
|   | March 31, 2007 March 31, 2006 |             |  |  |
| Cumulative translation adjustments                        | ¥ (99,538)                    | ¥ (162,331) | \$ (843)                                     |  |
| Unrealized holding gains of available-for-sale securities | 160,831                       | 145,306     | 1,363  |  |
| Unrealized gains of derivative instruments                | 862                           | 1,326       | 7  |  |
| Minimum pension liability adjustments                     |                               | (10,420)    |  |  |
| Pension liability adjustments                             | 44,942                        |             | 381  |  |

<sup>\*\*</sup> See Notes to consolidated financial statements on pages 13-14.

-9-

## Matsushita Electric Industrial Co., Ltd.

## **Consolidated Sales Breakdown \***

(Year ended March 31)

|  | Y         | en        | Percentage |                            |  |
|--|-----------|-----------|------------|----------------------------|--|
|  | (bill     | ions)     | g-         | U.S. Dollars<br>(millions) |  |
|  | 2007      | 2006      | 2007/2006  | 2007                       |  |
| <u>AVC Networks</u>                      |           |           |            |                            |  |
| Video and audio equipment                | ¥ 1,670.3 | ¥ 1,576.5 | 106%       | \$ 14,155                  |  |
| Information and communications equipment | 2,079.1   | 2,111.8   | 98%        | 17,620                     |  |
| Subtotal                                 | 3,749.4   | 3,688.3   | 102%       | 31,775                     |  |
| <u>Home Appliances</u>                   | 1,227.4   | 1,183.1   | 104%       | 10,402                     |  |
| Components and Devices                   | 1,126.9   | 1,086.6   | 104%       | 9,550                      |  |
| MEW and PanaHome                         | 1,698.1   | 1,570.8   | 108%       | 14,390                     |  |
| <u>JVC</u>                               | 638.6     | 699.0     | 91%        | 5,412                      |  |
| <u>Other</u>                             | 667.8     | 666.5     | 100%       | 5,659                      |  |
| Total                                    | ¥ 9,108.2 | ¥ 8,894.3 | 102%       | \$ 77,188                  |  |
| Domestic sales                           | 4,616.5   | 4,611.4   | 100%       | 39,123                     |  |
| Overseas sales                           | 4,491.7   | 4,282.9   | 105%       | 38,065                     |  |

## [Domestic/Overseas Sales Breakdown]

(in yen only)

|  | Domes          | tic sales  | Overseas sales    |            |  |
|--|----------------|------------|-------------------|------------|--|
|  | Yen (billions) | Percentage | Yen<br>(billions) | Percentage |  |
|  | 2007           | 2007/2006  | 2007              | 2007/2006  |  |
| AVC Networks                             |                |            |                   |            |  |
| Video and audio equipment                | ¥ 465.9        | 98%        | ¥ 1,204.4         | 109%       |  |
| Information and communications equipment | 1,033.2        | 98%        | 1,045.9           | 99%        |  |
|  |                |            |                   |            |  |
| Subtotal                                 | 1,499.1        | 98%        | 2,250.3           | 104%       |  |

Edgar Filing: MATSUSHITA ELECTRIC INDUSTRIAL CO LTD - Form 6-K

| Home Appliances        | 686.0     | 101% | 541.4     | 108% |
|------------------------|-----------|------|-----------|------|
| Components and Devices | 394.6     | 97%  | 732.3     | 108% |
| MEW and PanaHome       | 1,434.3   | 106% | 263.8     | 120% |
| <u>JVC</u>             | 180.7     | 89%  | 457.9     | 93%  |
| <u>Other</u>           | 421.8     | 96%  | 246.0     | 108% |
| Total                  | ¥ 4,616.5 | 100% | ¥ 4,491.7 | 105% |

<sup>\*</sup> See Notes to consolidated financial statements on pages 13-14.

-10-

### Matsushita Electric Industrial Co., Ltd.

## **Consolidated Information by Segments \***

(Year ended March 31)

## **By Business Segment:**

|                            | Y         | en        | Percentage | U.S. Dollars |
|----------------------------|-----------|-----------|------------|--------------|
|                            | `         | ions)     |            | (millions)   |
| ro 1 1                     | 2007      | 2006      | 2007/2006  | 2007         |
| [Sales]                    | V 4047.0  | W 2.006.1 | 1000       | Ф. 24.200    |
| AVC Networks               | ¥ 4,047.2 | ¥ 3,986.1 | 102%       | \$ 34,298    |
| Home Appliances            | 1,303.4   | 1,241.2   | 105%       | 11,046       |
| Components and Devices     | 1,377.7   | 1,368.3   | 101%       | 11,675       |
| MEW and PanaHome           | 1,858.7   | 1,747.2   | 106%       | 15,752       |
| JVC                        | 646.6     | 703.1     | 92%        | 5,480        |
| Other                      | 1,484.0   | 1,315.3   | 113%       | 12,576       |
|                            |           |           |            |              |
| Subtotal                   | 10,717.6  | 10,361.2  | 103%       | 90,827       |
| Eliminations               | (1,609.4) | (1,466.9) |            | (13,639)     |
| Consolidated total         | ¥ 9,108.2 | ¥ 8,894.3 | 102%       | \$ 77,188    |
| [Segment Profit] **        |           |           |            |              |
| AVC Networks               | ¥ 219.6   | ¥ 190.9   | 115%       | \$ 1,861     |
| Home Appliances            | 83.5      | 77.2      | 108%       | 707          |
| Components and Devices     | 99.9      | 81.1      | 123%       | 846          |
| MEW and PanaHome           | 78.9      | 72.7      | 109%       | 669          |
| JVC                        | (5.7)     | (5.8)     |            | (48)         |
| Other                      | 60.5      | 62.2      | 97%        | 513          |
|                            |           |           |            |              |
| Subtotal                   | 536.7     | 478.3     | 112%       | 4,548        |
| Corporate and eliminations | (77.2)    | (64.0)    |            | (654)        |
| Consolidated total         | ¥ 459.5   | ¥ 414.3   | 111%       | \$ 3,894     |

## **By Domestic and Overseas Company Location:**

|         |   | Yen        |         | Percentage | ись п                              |
|---------|---|------------|---------|------------|------------------------------------|
|         | · | (billions) | 2006    | 2007/2006  | U.S. Dollars<br>(millions)<br>2007 |
| [Sales] |   |            |         |            |                                    |
| Japan   | ¥ | 6,971.0 ¥  | 6,890.3 | 101%       | \$ 59,076                          |

Edgar Filing: MATSUSHITA ELECTRIC INDUSTRIAL CO LTD - Form 6-K

| Americas                   | 1,357.3   | 1,366.5   | 99%  | 11,503    |
|----------------------------|-----------|-----------|------|-----------|
| Europe                     | 1,210.0   | 1,087.7   | 111% | 10,254    |
| Asia, China and others     | 2,874.7   | 2,716.4   | 106% | 24,362    |
|                            |           |           |      |           |
| Subtotal                   | 12,413.0  | 12,060.9  | 103% | 105,195   |
| Eliminations               | (3,304.8) | (3,166.6) |      | (28,007)  |
|                            |           |           |      |           |
| Consolidated total         | ¥ 9,108.2 | ¥ 8,894.3 | 102% | \$ 77,188 |
|                            | ,         | .,        |      | ,         |
|                            |           |           |      |           |
| [Segment Profit]           |           |           |      |           |
| Japan                      | ¥ 409.4   | ¥ 374.1   | 109% | \$ 3,469  |
| Americas                   | 22.5      | 16.8      | 134% | 191       |
| Europe                     | 13.9      | 4.5       | 308% | 118       |
| Asia, China and others     | 89.4      | 81.4      | 110% | 758       |
|                            |           |           |      |           |
| Subtotal                   | 535.2     | 476.8     | 112% | 4,536     |
| Corporate and eliminations | (75.7)    | (62.5)    |      | (642)     |
|                            |           |           |      |           |
| Consolidated total         | ¥ 459.5   | ¥ 414.3   | 111% | \$ 3,894  |
|                            |           |           |      | *         |

<sup>\* \*\*</sup> See Notes to consolidated financial statements on pages 13-14.

-11-

## Matsushita Electric Industrial Co., Ltd.

## **Consolidated Statement of Stockholders Equity \***

(Years ended March 31, 2007 and 2006)

|   | Common<br>Stock | Capital<br>surplus | Legal<br>reserve | Retained<br>earnings |   |           | Treasury<br>stock |   | Total<br>tockholders<br>equity |
|---|-----------------|--------------------|------------------|----------------------|---|-----------|-------------------|---|--------------------------------|
| (Year ended March 31, 2007)             |                 |                    |                  |                      |   |           |                   |   | en (millions)                  |
| Balances at beginning of period         | ¥ 258,740       | ¥ 1,234,289        | ¥ 87,526         | ¥ 2,575,890          | ¥ | (26,119)  | ¥ (342,705)       | ¥ | 3,787,621                      |
|   |                 | 0.5                |                  |                      |   |           |                   |   | 0.5                            |
| Gain from sale of treasury stock        |                 | 96                 | 1.072            | (1.0(0)              |   |           |                   |   | 96                             |
| Transfer from retained earnings         |                 |                    | 1,062            | (1,062)              |   |           |                   |   | (54.000)                       |
| Cash dividends                          |                 |                    |                  | (54,989)             |   |           |                   |   | (54,989)                       |
| Disclosure of comprehensive income      |                 |                    |                  |                      |   |           |                   |   |                                |
| (loss)                                  |                 |                    |                  | 217,185              |   |           |                   |   | 217 105                        |
| Net income Translation adjustments      |                 |                    |                  | 217,163              |   | 62,793    |                   |   | 217,185<br>62,793              |
| Unrealized holding gains of             |                 |                    |                  |                      |   | 02,793    |                   |   | 02,793                         |
| available-for-sale securities           |                 |                    |                  |                      |   | 15,525    |                   |   | 15,525                         |
| Unrealized gains (losses) of derivative |                 |                    |                  |                      |   | 13,323    |                   |   | 15,325                         |
| instruments                             |                 |                    |                  |                      |   | (464)     |                   |   | (464)                          |
| Minimum pension liability adjustments   |                 |                    |                  |                      |   | 10,420    |                   |   | 10,420                         |
| Pension liability adjustments           |                 |                    |                  |                      |   | 44,942    |                   |   | 44,942                         |
| Tension naemty adjustments              |                 |                    |                  |                      |   | 11,512    |                   |   | 11,512                         |
| Total comprehensive income              |                 |                    |                  |                      |   |           |                   |   | 350,401                        |
| Repurchase of common stock, net         |                 |                    |                  |                      |   |           | (152,970)         |   | (152,970)                      |
| Other                                   |                 | (13,418)           |                  |                      |   |           | (132,770)         |   | (13,418)                       |
| Other                                   |                 | (15,110)           |                  |                      |   |           |                   |   | (13,110)                       |
| Balances at end of period               | ¥ 258,740       | ¥1,220,967         | ¥ 88,588         | ¥ 2,737,024          | ¥ | 107,097   | ¥ (495,675)       | ¥ | 3,916,741                      |
| Datances at end of period               | 1 220,740       | 1 1,220,207        | 1 00,500         | 1 2,737,024          | - | 107,027   | 1 (4)2,072)       | • | 3,510,741                      |
|   |                 |                    |                  |                      |   |           |                   |   |                                |
| (Year ended March 31, 2006)             |                 |                    |                  |                      |   |           |                   | , | en (millions)                  |
| Balances at beginning of period         | ¥ 258,740       | ¥ 1,230,701        | ¥ 87,838         | ¥ 2,461,071          | ¥ | (238 377) | ¥ (255,721)       | ¥ | 3,544,252                      |
| Datances at beginning of period         | 1 220,740       | 1 1,230,701        | 1 07,000         | 1 2,401,071          | - | (230,311) | 1 (200,721)       | • | 3,544,252                      |
| Gain from sale of treasury stock        |                 | 62                 |                  |                      |   |           |                   |   | 62                             |
| Increase (decrease) mainly in capital   |                 | 02                 |                  |                      |   |           |                   |   | 02                             |
| transactions                            |                 | 3,526              | (750)            | (48)                 |   |           |                   |   | 2,728                          |
| Transfer from retained earnings         |                 | 3,320              | 438              | (438)                |   |           |                   |   | 2,720                          |
| Cash dividends                          |                 |                    |                  | (39,105)             |   |           |                   |   | (39,105)                       |
| Disclosure of comprehensive income      |                 |                    |                  | (0),000)             |   |           |                   |   | (0),100)                       |
| (loss)                                  |                 |                    |                  |                      |   |           |                   |   |                                |
| Net income                              |                 |                    |                  | 154,410              |   |           |                   |   | 154,410                        |
| Translation adjustments                 |                 |                    |                  |                      |   | 83,311    |                   |   | 83,311                         |
| Unrealized holding gains of             |                 |                    |                  |                      |   |           |                   |   |                                |
| available-for-sale securities           |                 |                    |                  |                      |   | 72,698    |                   |   | 72,698                         |
| Unrealized gains (losses) of derivative |                 |                    |                  |                      |   |           |                   |   |                                |
| instruments                             |                 |                    |                  |                      |   | (5,077)   |                   |   | (5,077)                        |
|   |                 |                    |                  |                      |   |           |                   |   |                                |

| Minimum pension liability adjustments     |    |         |    |           |    |        |     |           |    | 61,326   |    |           |      | 61,326         |
|---|----|---------|----|-----------|----|--------|-----|-----------|----|----------|----|-----------|------|----------------|
| Total comprehensive income                |    |         |    |           |    |        |     |           |    |          |    |           |      | 366,668        |
| Repurchase of common stock, net           |    |         |    |           |    |        |     |           |    |          |    | (86,984)  |      | (86,984)       |
| Balances at end of period                 | ¥2 | 258,740 | ¥1 | 1,234,289 | ¥8 | 37,526 | ¥ 2 | 2,575,890 | ¥  | (26,119) | ¥( | (342,705) | ¥    | 3,787,621      |
|   |    | ,       |    | , ,       |    | ,      |     | , ,       |    |          |    |           |      | , ,            |
| (Year ended March 31, 2007)               |    |         |    |           |    |        |     |           |    |          |    | U.S.      | Doll | ars (millions) |
| Balances at beginning of period           | \$ | 2,193   | \$ | 10,460    | \$ | 742    | \$  | 21,829    | \$ | (221)    | \$ | (2,904)   | \$   | 32,099         |
|   |    |         |    |           |    |        |     |           |    |          |    |           |      |                |
| Gain from sale of treasury stock          |    |         |    | 1         |    |        |     |           |    |          |    |           |      | 1              |
| Transfer from retained earnings           |    |         |    |           |    | 9      |     | (9)       |    |          |    |           |      |                |
| Cash dividends                            |    |         |    |           |    |        |     | (466)     |    |          |    |           |      | (466)          |
| Disclosure of comprehensive income (loss) |    |         |    |           |    |        |     |           |    |          |    |           |      |                |
| Net income                                |    |         |    |           |    |        |     | 1,841     |    |          |    |           |      | 1,841          |
| Translation adjustments                   |    |         |    |           |    |        |     |           |    | 532      |    |           |      | 532            |
| Unrealized holding gains of               |    |         |    |           |    |        |     |           |    |          |    |           |      |                |
| available-for-sale securities             |    |         |    |           |    |        |     |           |    | 132      |    |           |      | 132            |
| Unrealized gains (losses) of derivative   |    |         |    |           |    |        |     |           |    |          |    |           |      |                |
| instruments                               |    |         |    |           |    |        |     |           |    | (4)      |    |           |      | (4)            |
| Minimum pension liability adjustments     |    |         |    |           |    |        |     |           |    | 88       |    |           |      | 88             |
| Pension liability adjustments             |    |         |    |           |    |        |     |           |    | 381      |    |           |      | 381            |
| · ·                                       |    |         |    |           |    |        |     |           |    |          |    |           |      |                |
| Total comprehensive income                |    |         |    |           |    |        |     |           |    |          |    |           |      | 2,970          |
| Repurchase of common stock, net           |    |         |    |           |    |        |     |           |    |          |    | (1,297)   |      | (1,297)        |
| Other                                     |    |         |    | (114      | )  |        |     |           |    |          |    | . , . ,   |      | (114)          |
|   |    |         |    |           |    |        |     |           |    |          |    |           |      | , ,            |
| Balances at end of period                 | \$ | 2,193   | \$ | 10,347    | \$ | 751    | \$  | 23,195    | \$ | 908      | \$ | (4,201)   | \$   | 33,193         |

<sup>\*</sup> See Notes to consolidated financial statements on pages 13-14.

-12-

### Matsushita Electric Industrial Co., Ltd.

## **Consolidated Statement of Cash Flows \***

(Year ended March 31)

|   | Yen |           |      |           |    |                                 |
|---|-----|-----------|------|-----------|----|---------------------------------|
|   |     | (mill:    | ions | 2006      | (n | 5. Dollars<br>nillions)<br>2007 |
| Cash flows from operating activities:   |     |           |      |           |    |                                 |
| Net income  | ¥   | 217,185   | ¥    | 154,410   | \$ | 1,841                           |
| Adjustments to reconcile net income to net cash provided by operating activities: |     |           |      |           |    |                                 |
| Depreciation and amortization   |     | 317,685   |      | 309,399   |    | 2,692                           |
| Net (gain) loss on sale of investments  |     | (40,154)  |      | (47,449)  |    | (341)                           |
| Minority interests  |     | 31,131    |      | (987)     |    | 264                             |
| (Increase) decrease in trade receivables  |     | 50,012    |      | (31,042)  |    | 424                             |
| (Increase) decrease in inventories  |     | 474       |      | 36,498    |    | 4                               |
| Increase (decrease) in trade payables   |     | (61,630)  |      | 112,340   |    | (522)                           |
| Increase (decrease) in retirement and severance benefits                          |     | (108,559) |      | (73,180)  |    | (920)                           |
| Other   |     | 126,413   |      | 115,429   |    | 1,071                           |
| Net cash provided by operating activities   | ¥   | 532,557   | ¥    | 575,418   | \$ | 4,513                           |
| Cash flows from investing activities:   |     |           |      |           |    |                                 |
| (Increase) decrease in short-term investments                                     |     | 26,505    |      | (13,100)  |    | 225                             |
| Proceeds from disposition of investments and advances                             |     | 142,074   |      | 849,409   |    | 1,204                           |
| Increase in investments and advances  |     | (290,046) |      | (385,865) |    | (2,458)                         |
| Capital expenditures  |     | (411,309) |      | (356,751) |    | (3,486)                         |
| Proceeds from sale of fixed assets  |     | 182,892   |      | 168,631   |    | 1,550                           |
| (Increase) decrease in time deposits  |     | (223,801) |      | 141,289   |    | (1,897)                         |
| Proceeds from sale of shares of subsidiaries                                      |     | 40,548    |      | 63,083    |    | 344                             |
| Other   |     | (34,671)  |      | (59,605)  |    | (294)                           |
| Net cash provided by (used in) investing activities                               | ¥   | (567,808) | ¥    | 407,091   | \$ | (4,812)                         |
| Cash flows from financing activities:   |     |           |      |           |    |                                 |
| Increase (decrease) in short-term borrowings                                      |     | (5,826)   |      | 15,037    |    | (49)                            |
| Increase (decrease) in deposits and advances from employees                       |     | (13,951)  |      | (104,835) |    | (118)                           |
| Increase (decrease) in long-term debt   |     | (183,778) |      | (297,590) |    | (1,558)                         |
| Dividends paid  |     | (54,989)  |      | (39,105)  |    | (466)                           |
| Dividends paid to minority interests  |     | (16,285)  |      | (16,281)  |    | (138)                           |
| (Increase) decrease in treasury stock   |     | (152,874) |      | (86,922)  |    | (1,296)                         |
| Other   |     |           |      | 5,128     |    |                                 |
| Net cash used in financing activities   | ¥   | (427,703) | ¥    | (524,568) | \$ | (3,625)                         |
| Effect of exchange rate changes on cash and cash equivalents                      |     | 32,197    |      | 39,699    |    | 274                             |

| Net increase (decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of period | (430,757)<br>1,667,396 | 497,640<br>1,169,756 | (3,650)<br>14,130 |
|--|------------------------|----------------------|-------------------|
| Cash and cash equivalents at end of period   | ¥ 1,236,639            | ¥ 1,667,396          | \$<br>10,480      |

<sup>\*</sup> See Notes to consolidated financial statements on pages 13-14.

-13-

#### Notes to consolidated financial statements:

- The company s consolidated financial statements are prepared in conformity with U.S. generally accepted accounting principles (U.S. GAAP).
- 2. In order to be consistent with generally accepted financial reporting practices in Japan, operating profit is presented as net sales less cost of sales and selling, general and administrative expenses. The company believes that this is useful to investors in comparing the company s financial results with those of other Japanese companies. Please refer to the accompanying consolidated statement of income and Note 6 for U.S. GAAP reconciliation.
- 3. Comprehensive income was reported as a gain of 350,401 million yen (\$2,970 million) for fiscal 2007, and a gain of 366,668 million yen for fiscal 2006. Comprehensive income includes net income and increases (decreases) in cumulative translation adjustments, unrealized holding gains of available-for-sale securities, unrealized gains of certain derivative instruments and minimum pension liability adjustments as well as pension liability adjustments.
- 4. Per share data (Year ended March 31)

|  | 2007          | 2006          | 2007             |
|--|---------------|---------------|------------------|
| Net income (millions of yen)                         | ¥217,185      | ¥154,410      | \$ 1,841 million |
| Average common shares outstanding (number of shares) | 2,182,791,138 | 2,222,376,333 |                  |
| Dilutive effect:                                     |               |               |                  |
| Stock Options  | 13,858        | 11,909        |                  |
|  |               |               |                  |
| Diluted common shares outstanding                    | 2,182,804,996 | 2,222,388,242 |                  |
| Net income per share:                                |               |               |                  |
| Basic  | 99.50 yen     | 69.48 yen     | \$0.84           |
| Diluted  | 99.50 yen     | 69.48 yen     | \$0.84           |

- 5. On April 1, 2005, Matsushita sold approximately 2,707 thousand shares of Matsushita Leasing & Credit Co., Ltd. (MLC) to The Sumitomo Trust & Banking Co., Ltd. (STB) for cash proceeds of 27,756 million yen, and recorded a gain of 10,313 million yen, pursuant to a basic agreement regarding the equity ownership of MLC concluded between the company and STB. As a result of the sale, Matsushita now owns 34% of MLC s total issued shares. MLC (renamed Sumishin Matsushita Financial Services Co., Ltd. on May 1, 2005) was changed from a consolidated subsidiary to an equity method investee of Matsushita as of April 1, 2005.
- 6. Under U.S. GAAP, expenses associated with the implementation of early retirement programs at certain domestic and overseas companies are included as part of operating profit in the statement of income.
- 7. Regarding consolidated segment profit, expenses for basic research and administrative expenses at the corporate headquarters level are treated as unallocatable expenses for each business segment, and are included in Corporate and eliminations.

8. The company s business segments are classified according to a business domain-based management system, which focuses on global consolidated management by each business domain, in order to ensure consistency of its internal management structure and disclosure.

-14-

Principal internal divisional companies or units and subsidiaries operating in respective segments are as follows:

#### **AVC Networks**

Panasonic AVC Networks Company, Panasonic Communications Co., Ltd.,

Panasonic Mobile Communications Co., Ltd., Panasonic Automotive Systems Company,

Panasonic System Solutions Company, Panasonic Shikoku Electronics Co., Ltd.

### **Home Appliances**

Home Appliances Group, Healthcare Business Company, Lighting Company,

Matsushita Ecology Systems Co., Ltd.

#### **Components and Devices**

Semiconductor Company, Matsushita Battery Industrial Co., Ltd.,

Panasonic Electronic Devices Co., Ltd., Motor Company

### MEW and PanaHome

Matsushita Electric Works, Ltd., PanaHome Corporation

### <u>JVC</u>

Victor Company of Japan, Ltd.

### **Other**

Panasonic Factory Solutions Co., Ltd., Matsushita Welding Systems Co., Ltd.

### 9. Number of consolidated subsidiaries: 652

(53 companies were newly added, and 38 companies were excluded from consolidated companies. MT Picture Display Corporation of America (New York) is among the 38 companies.)

10. Number of companies reflected by the equity method: 71

(7 companies were newly added, and 3 companies were excluded from the equity method companies.)

11.

United States Dollar amounts are translated from yen for convenience at the rate of U.S. \$1.00 = 118 yen, the approximate rate on the Tokyo Foreign Exchange Market on March 30, 2007.

12. Each American Depositary Share (ADS) represents 1 share of common stock.

-15-

#### **Significant Accounting Policies:**

#### Basis of Presentation of Consolidated Financial Statements

The company s consolidated financial statements are prepared in conformity with U.S. generally accepted accounting principles. See Note 2 of Notes to consolidated financial statements on page 13.

#### Inventories

Finished goods and work in process are stated at the lower of cost (average) or market. Raw materials are stated at cost, principally on a first-in, first-out basis, not in excess of current replacement cost.

#### Marketable Securities

The company accounts for debt and equity securities in accordance with Statement of Financial Accounting Standards (SFAS) No.115, Accounting for Certain Investments in Debt and Equity Securities.

### 4. Property, Plant and Equipment, and Depreciation

Property, plant and equipment is stated at cost. Depreciation is computed primarily using the declining balance method.

#### Leases

The company accounts for leases in accordance with SFAS No. 13, Accounting for Leases.

#### Income Taxes

Income taxes are accounted for under the asset and liability method. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the fiscal year that includes the enactment date.

### Retirement and Severance Benefits

The company accounts for retirement and severance benefits in accordance with SFAS No. 87, Employers Accounting for Pensions and SFAS No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans.

#### Adoption of new accounting pronouncement

On March 31, 2007, the company adopted SFAS 158. As a result, the company recognized the funded status (i.e., the difference between the fair value of plan assets and the projected benefit obligations) of its pension plans in the March 31, 2007 consolidated balance sheet, with a corresponding adjustment to accumulated other comprehensive income (loss), net of tax. The adjustment to accumulated other comprehensive income (loss) at adoption represents the unrecognized actuarial loss and unrecognized prior service cost, both of which were previously netted against the plans funded status in the consolidated balance sheet pursuant to the provision of SFAS 87. This change had no effect on the

company s consolidated profit and loss.

### 8. Derivative Financial Instruments

The company accounts for derivative financial instruments in accordance with SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities.

-16-

Please Note: The following are financial statements on a <u>parent company alone basis (provided in yen only)</u>, which are in conformity with Japanese generally accepted accounting principles, and should not be confused with the aforementioned consolidated results.

### Matsushita Electric Industrial Co., Ltd.

(Parent Alone)

## **Statement of Income**

(Year ended March 31)

|   | Yen (n      | nillions)   | Percentage |  |
|---|-------------|-------------|------------|--|
|   | 2007        | 2006        | 2007/2006  |  |
| Net sales   | ¥ 4,746,868 | ¥ 4,472,579 | 106%       |  |
| Cost of sales   | (3,786,723) | (3,603,401) |            |  |
| Gross profit  | 960,145     | 869,178     |            |  |
| Selling, general and administrative expenses            | (818,156)   | (745,960)   |            |  |
| Operating profit  | 141,989     | 123,218     | 115%       |  |
| Interest income   | 7,447       | 1,226       |            |  |
| Dividend income   | 52,677      | 127,066     |            |  |
| Other income  | 33,914      | 27,935      |            |  |
| Interest expense  | (5,650)     | (6,029)     |            |  |
| Other expenses  | (88,775)    | (56,991)    |            |  |
| Recurring profit  | 141,602     | 216,425     | 65%        |  |
| Non-recurring profit                                    | 50,373      | 106,944     |            |  |
| Non-recurring loss                                      | (16,115)    | (326,036)   |            |  |
| Income (loss) before income taxes                       | 175,860     | (2,667)     |            |  |
| Provision for income taxes                              |             |             |            |  |
| Current   | (16,180)    | (9,283)     |            |  |
| Deferred  | (60,877)    | 32,395      |            |  |
| Net income  | ¥ 98,803    | ¥ 20,445    | 483%       |  |
| Unappropriated retained earnings at beginning of period |             | 43,786      |            |  |
| Interim dividend  |             | (22,168)    |            |  |
| Unappropriated retained earnings at end of period       |             | 42,063      |            |  |
|   |             | ,           |            |  |

Notes to parent-alone financial statements:

1.

Amounts less than 1 million yen have been rounded to the nearest whole million yen amount in the accompanying parent-alone financial statement.

- 2. Similarly, in the descriptions on page 4 regarding parent-alone results, amounts less than one-tenth of a billion yen are rounded to the nearest whole billion yen amount.
- 3. Non-recurring profit for fiscal 2007 includes a gain from the sale of securities of certain affiliated companies and the sale of tangible fixed assets

Non-recurring loss for fiscal 2007 includes expenses related to the structural reform, a loss on valuation of securities and expenses related to the termination of the company s benefit system for retiring directors and corporate auditors.

4. Net income per common share:

|         | 2007      | 2006     |
|---------|-----------|----------|
| Basic   | 45.26 yen | 9.08 yen |
| Diluted | 45.26 yen | 9.08 yen |

-17-

## Matsushita Electric Industrial Co., Ltd.

(Parent Alone)

## **Balance Sheet** \*

(March 31, 2007)

|   |                | millions)      |
|---|----------------|----------------|
| A constant  | March 31, 2007 | March 31, 2006 |
| Assets  |                |                |
| Current assets:   | V 172.070      | V 065 421      |
| Cash and deposits   | ¥ 172,879      | ¥ 865,431      |
| Trade receivables   | 560.164        | 550 100        |
| (notes and accounts)  | 569,164        | 558,103        |
| Inventories   | 194,276        | 164,375        |
| Other current assets  | 917,667        | 548,496        |
| Total current assets  | 1,853,986      | 2,136,405      |
| Fixed assets:   |                |                |
| Tangible fixed assets   | 338,555        | 356,616        |
| Intangibles   | 49,851         | 30,609         |
| Investments and advances                                      | 2,574,287      | 2,467,631      |
| Total fixed assets  | 2,962,693      | 2,854,856      |
| Total assets  | ¥ 4,816,679    | ¥ 4,991,261    |
| Liabilities and Shareholders Equity                           |                |                |
| Current liabilities:  |                |                |
| Trade payables  |                |                |
| (notes and accounts)  | ¥ 487,713      | ¥ 478,577      |
| Accrued income taxes  | 5,058          | 1,528          |
| Other current liabilities                                     | 1,333,365      | 1,411,341      |
| Total current liabilities                                     | 1,826,136      | 1,891,446      |
|   | 2,020,000      | 2,022,110      |
| Long-term debt and employee retirement and severance benefits | 326,130        | 361,402        |
| Total liabilities   | 2,152,266      | 2,252,848      |
| Shareholders equity:  |                |                |
| Capital   |                | 258,740        |
| Capital surplus   |                | 569,927        |
| Retained earnings   |                | 2,102,869      |
| Unrealized holding gains of available-for-sale securities     |                | 150,475        |
| omedized nothing gains of available-tot-sale securities       |                | 150,475        |

| Treasury stock   |             | (343,598) |
|--|-------------|-----------|
| Total shareholders equity                                  |             | 2,738,413 |
| Total liabilities and shareholders equity                  |             | 4,991,261 |
| Net assets:  |             |           |
| Capital  | 258,740     |           |
| Capital surplus  | 570,023     |           |
| Retained earnings  | 2,146,425   |           |
| Treasury stock   | (496,568)   |           |
| Total shareholders equity                                  | 2,478,620   |           |
| Difference of valuation, translation and other adjustments | 185,793     |           |
| Total net assets   | 2,664,413   |           |
| Total liabilities and net assets                           | ¥ 4,816,679 |           |

<sup>\*</sup> See Notes to parent-alone financial statements on page 16.

-18-

## Matsushita Electric Industrial Co., Ltd.

(Parent Alone)

## **Statement of Changes in Shareholders Equity** \*

(Year ended March 31, 2007)

|   |           |                    |                             |                                |                  |  |                       |                    | Yen ( | (millions)                        |
|---|-----------|--------------------|-----------------------------|--------------------------------|------------------|--|-----------------------|--------------------|-------|-----------------------------------|
|   |           | Ca                 | apital surp                 |                                | Shareholdei      | rs equity                                  | Retained ea           | rnings             |       |                                   |
|   |           |                    |                             |                                |                  |  | Other re              | tained earning     | s     |                                   |
|   | Capital   | Capital<br>reserve | Other<br>capital<br>surplus | Total of<br>capital<br>surplus | Legal<br>reserve | Reserve<br>for<br>advanced<br>depreciation | Reserve for dividends | Contingent reserve | r     | ppropriated<br>etained<br>arnings |
| Balances at beginning of                            |           |                    |                             |                                |                  |  |                       |                    |       |                                   |
| period  | ¥ 258,740 | ¥ 568,212          | ¥ 1,715                     | ¥ 569,927                      | ¥ 52,749         | ¥ 8,377                                    | ¥ 81,000              | ¥ 1,918,680        | ¥     | 42,063                            |
| Changes in the period                               |           |                    |                             |                                |                  |  |                       |                    |       |                                   |
| Reserve for advanced depreciation                   |           |                    |                             |                                |                  | 9,517                                      |                       |                    |       | (9,517)                           |
| Directors and corporate auditors                    |           |                    |                             |                                |                  | 9,517                                      |                       |                    |       | (9,317)                           |
| bonuses   |           |                    |                             |                                |                  |  |                       |                    |       | (258)                             |
| Dividends from surplus                              |           |                    |                             |                                |                  |  |                       |                    |       | (54,989)                          |
| Net income  |           |                    |                             |                                |                  |  |                       |                    |       | 98,803                            |
| Repurchase of common stock                          |           |                    |                             |                                |                  |  |                       |                    |       |                                   |
| Disposal of treasury stock                          |           |                    | 96                          | 96                             |                  |  |                       |                    |       |                                   |
| Net changes of items other than shareholders equity |           |                    |                             |                                |                  |  |                       |                    |       |                                   |
| Total changes in the period                         |           |                    | 96                          | 96                             |                  | 9,517                                      |                       |                    |       | 34,039                            |
| Balances at end of period                           | ¥ 258,740 | ¥ 568,212          | ¥ 1,811                     | ¥ 570,023                      | ¥ 52,749         | ¥ 17,894                                   | ¥ 81,000              | ¥ 1,918,680        | ¥     | 76,102                            |

|                                 | Difference of valuation, translation |                   |                        |                      |                     |                |                  |
|---------------------------------|--------------------------------------|-------------------|------------------------|----------------------|---------------------|----------------|------------------|
|                                 | SI                                   | hareholders eg    | quity                  | and                  | other adjust        | tments         | Total net assets |
|                                 | Retained                             |                   | -                      | Unrealized           |                     | Total of       |                  |
|                                 | earnings                             |                   |                        | holding              |                     | difference     |                  |
|                                 |                                      |                   |                        | gains of             |                     | from           |                  |
|                                 | Total of                             |                   | Total of               | available-for-sa     | ldDeferred          | appreciation   |                  |
|                                 | retained<br>earnings                 | Treasury<br>stock | shareholders<br>equity | s securities,<br>etc | profit on<br>hedges | and conversion |                  |
| Balances at beginning of period | ¥ 2,102,869                          | ¥ (343,598)       | ¥ 2,587,938            | ¥ 150,475            |                     | ¥ 150,475      | ¥ 2,738,413      |

Changes in the period

Reserve for advanced depreciation

| Directors and corporate auditors bonuses     | (258)       |             | (258)       |           |          |           | (258)       |
|--|-------------|-------------|-------------|-----------|----------|-----------|-------------|
| Dividends from surplus                       | (54,989)    |             | (54,989)    |           |          |           | (54,989)    |
| Net income                                   | 98,803      |             | 98,803      |           |          |           | 98,803      |
| Repurchase of common stock                   |             | (153,179)   | (153,179)   |           |          |           | (153,179)   |
| Disposal of treasury stock                   |             | 209         | 305         |           |          |           | 305         |
| Net changes of items other than shareholders |             |             |             |           |          |           |             |
| equity                                       |             |             |             | 20,032    | 15,286   | 35,318    | 35,318      |
|  |             |             |             |           |          |           |             |
| Total changes in the period                  | 43,556      | (152,970)   | (109,318)   | 20,032    | 15,286   | 35,318    | (74,000)    |
| Balances at end of period                    | ¥ 2,146,425 | ¥ (496,568) | ¥ 2,478,620 | ¥ 170,507 | ¥ 15,286 | ¥ 185,793 | ¥ 2,664,413 |

<sup>\*</sup> See Notes to parent-alone financial statements on page 16.

-19-

#### **Management Policy**

#### (1) Basic Policy for Corporate Management

Since its establishment, Matsushita has operated its businesses under its basic management philosophy, which sets forth that the mission of a business enterprise is to contribute to the progress and development of society and the well-being of people through its business activities, thereby enhancing the quality of life throughout the world. Aiming to grow further to become a global excellent company, Matsushita will work to deliver sustained growth in corporate value to satisfy its shareholders, investors, customers, business partners and all other stakeholders.

### (2) Basic Policy for Providing Return to Shareholders

Since its establishment, Matsushita has managed its businesses in a manner reflecting the company s belief in the importance of returning profits to shareholders. Along with the implementation of a mid-term growth strategy since fiscal 2005, ended March 2005, the company has implemented a proactive and comprehensive profit return to shareholders through dividend payments and own share repurchases, upon careful consideration of its consolidated business performance.

From the perspective of return on the capital investment made by shareholders, Matsushita, in principle, distributes profits to shareholders based on its consolidated business performance. As the result of growth strategies in GP3 plan, a new mid-term management plan to be completed by March 2010, Matsushita will aim for stable and continuous growth in dividends based on consolidated net income. The company is also targeting a dividend payout ratio of between 30% and 40% with respect to consolidated net income.

Regarding own share repurchases, the company plans to use cash flows generated by the GP3 plan to flexibly repurchase its own shares in order to increase shareholder value per share and profitability on capital, while at the same time taking into consideration strategic investments and the company s financial condition.

In line with the policy described above, for fiscal 2007, ended March 31, 2007, Matsushita plans to pay total cash dividends per share of 30 yen, comprising an interim dividend of 15 yen per share paid on November 30, 2006, and a year-end dividend of 15 yen per share. For fiscal 2008, ending March 31, 2008, Matsushita plans to increase an interim cash dividend from 15 yen per share in fiscal 2007, to 17.50 yen per share in fiscal 2008, and also plans to increase a year-end cash dividend from 15 yen per share in fiscal 2007, to 17.50 yen per share in fiscal 2008. If implemented, total cash dividends for fiscal 2008 will be 35 yen per share.

For details about own share repurchases for fiscal 2008, see separate press release issued today Matsushita to Execute Own Share Repurchase.

-20-

#### (3) Policy on Reduction of the Share Trading Unit Size

Matsushita recognizes the importance of increased participation in capital markets by individual investors, and has implemented various measures with individual shareholders in mind. Some of these include renewal of the company s investor relations website, more detailed business reports to shareholders and improved general shareholder meeting arrangements.

Since Matsushita is aware that a reduction in the share trading unit size is an effective method for broadening its individual shareholder base, the company will continue to study as to whether or not it should avail itself to reduce the number of shares per unit for trading ( share trading unit ) on stock markets in Japan while carefully examining the trends of capital markets and individual shareholders, and introduction of nonissuance of stock certificate.

### (4) Corporate Management Strategies and Challenges

In fiscal 2008, the outlook for the global economy, centered on the United States, remains uncertain due to the continued risk of rising prices for crude oil and other raw materials. In the electronics industry, while a significant growth is not expected in major industrialized markets, rapid expansion in emerging markets such as BRICs (Brazil, Russia, India, China) is expected to continue.

In recent years, the Matsushita Group has been promoting fundamental management reforms. From fiscal 2008, the Group will move into a new phase of promoting full-fledged growth strategies. In line with its twin corporate vision of contributing to realizing a ubiquitous networking society and coexistence with the global environment, Matsushita aims to earn the support of all its stakeholders worldwide by sustaining growth through continued innovation and ensuring sound business activities on a global basis.

-21-

To realize these objectives, Matsushita has announced the GP3 plan, a new mid-term management plan to be completed by March 2010. Based on the basic policy of achieving steady growth with profitability, Matsushita will implement a range of concrete initiatives to achieve 10 trillion yen in sales, representing growth, and ROE of 10%, measuring capital efficiency, which have been established as two criteria in the GP3 plan.

Matsushita will place a particular emphasis on three priority themes for its mid-term growth strategies: double-digit growth in overseas sales, four strategic businesses, and continuous selection and concentration. First, Matsushita will aim for double-digit growth in overseas sales of consumer products by enhancing marketing tailored to regional characteristics. Second, with regard to four strategic businesses, Matsushita will focus on its digital AV business, automotive electronics business, businesses providing comfortable living, and semiconductors and other devices businesses. Through collaboration between these businesses, the Company will strive to expand synergies, while making every effort to drive steady growth in each business. Finally, Matsushita will work to establish strong businesses through selection and concentration of its management resources on prioritized business areas, taking into consideration the characteristics and growth stages of these businesses. In particular, Matsushita will continue aggressive strategic investment in growing businesses and R&D for prioritized themes.

In addition, Matsushita will implement Groupwide innovation activities toward the realization of a manufacturing-oriented company. Matsushita defines the concept of a manufacturing-oriented company as one that combines all the business activities of the Group toward the launch of products, thereby contributing to the creation of customer value. Accordingly, Matsushita will seek to optimize all elements of its operations, centered on products, and implement innovative measures to enhance the quality of Groupwide management, thereby stimulating and streamlining the efficiency of manufacturing processes.

-22-

In fiscal 2008, the first year of the GP3 plan, Matsushita will strengthen measures to accelerate growth. Regarding V-products, which are the core of its growth strategies, Matsushita aims to achieve sales of approximately 2 trillion yen in a total of 73 product categories. In overseas businesses, aiming to increase sales in the above-mentioned emerging markets in addition to North America and Europe, Matsushita will set up the Russia Division, the India Coordination Department, and the Brazil Coordination Department. Matsushita will also provide management resources to implement the marketing of cutting-edge products focused on wealthier consumers. Meanwhile, Matsushita will establish the Manufacturing Innovation Division, which will be responsible for extending its most advanced innovation initiatives across the Group and ensuring the highest level of standardization. The division will also promote cooperation across business fields and operating regions to strengthen competitiveness, including cost performance, in areas such as design and quality, procurement, logistics and overseas sales.

From the perspective of shareholder-oriented management, Matsushita will continue to proactively return profits to shareholders. Specifically, the Company will comprehensively provide shareholder return in the form of cash dividends based on the results of the growth strategies, and its own share repurchases. In terms of product quality issues, in addition to its commitment to the idea that safety and quality come first from the product design stage, Matsushita will continue to take all possible measures, such as the analysis of product age-related degradation and user environments, to ensure the quality and safety of products.

###

## **Table of Contents**

April 27, 2007

Matsushita Electric Industrial Co., Ltd.

## **Supplemental Consolidated Financial Data for Fiscal 2007**

ended March 31, 2007

1. Sales breakdown for Fiscal 2007 ended March 31, 2007 and Fiscal 2008 Forecast

Fiscal 2007 Results yen (billions)