

AMERICAN CAMPUS COMMUNITIES INC

Form 10-Q

November 10, 2008

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 2008.

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Transition Period From \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 001-32265

AMERICAN CAMPUS COMMUNITIES, INC.  
(Exact name of registrant as specified in its charter)

Maryland  
(State or Other Jurisdiction of  
Incorporation or Organization)  
805 Las Cimas Parkway, Suite 400  
Austin, TX  
(Address of Principal Executive Offices)

76-0753089  
(IRS Employer Identification No.)  
78746  
(Zip Code)

(512) 732-1000  
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated Filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)  
Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

There were 42,305,883 shares of American Campus Communities, Inc.'s common stock with a par value of \$0.01 per share outstanding as of the close of business on November 3, 2008.



FORM 10-Q  
FOR THE QUARTER ENDED SEPTEMBER 30, 2008

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## AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS  
(in thousands, except share and per share data)

	September 30, 2008 (Unaudited)	December 31, 2007
Assets		
Investments in real estate:		
Wholly-owned properties, net	\$ 1,979,090	\$ 947,062
On-campus participating properties, net	70,313	72,905
Investments in real estate, net	2,049,403	1,019,967
Cash and cash equivalents	37,300	12,073
Restricted cash	30,183	13,855
Student contracts receivable, net	4,806	3,657
Other assets	70,110	26,744
Total assets	\$ 2,191,802	\$ 1,076,296
Liabilities and stockholders' equity		
Liabilities:		
Secured debt	\$ 1,154,376	\$ 533,430
Secured term loan	100,000	—
Unsecured revolving credit facility	—	9,600
Accounts payable and accrued expenses	39,213	14,360
Other liabilities	61,744	43,278
Total liabilities	1,355,333	600,668
Minority interests	29,038	31,251
Commitments and contingencies (Note 14)		
Stockholders' equity:		
Preferred stock	131	—
Common shares, \$.01 par value, 800,000,000 shares authorized, 42,305,883 and 27,275,491 shares issued and outstanding at September 30, 2008 and December 31, 2007, respectively	422	273
Additional paid in capital	903,003	494,160
Accumulated earnings and distributions	(94,021)	(48,181)
Accumulated other comprehensive loss	(2,104)	(1,875)
Total stockholders' equity	807,431	444,377
Total liabilities and stockholders' equity	\$ 2,191,802	\$ 1,076,296

See accompanying notes to consolidated financial statements.



## AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited, in thousands, except share and per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Revenues:				
Wholly-owned properties	\$ 60,663	\$ 30,045	\$ 129,638	\$ 85,197
On-campus participating properties	4,301	4,083	14,993	14,160
Third party development services	4,483	1,347	6,790	2,325
Third party development services – on-campus participating properties	36	36	108	109
Third party management services	2,041	627	4,185	1,999
Resident services	610	380	1,409	1,044
Total revenues	72,134	36,518	157,123	104,834
Operating expenses:				
Wholly-owned properties	38,812	16,368	69,435	41,276
On-campus participating properties	3,274	2,317	8,068	6,842
Third party development and management services	3,277	1,484	7,713	3,925
General and administrative	3,191	2,286	8,562	15,804
Depreciation and amortization	18,148	7,797	37,291	22,535
Ground/facility leases	508	473	1,235	1,263
Total operating expenses	67,210	30,725	132,304	91,645
Operating income	4,924	5,793	24,819	13,189
Nonoperating income and (expenses):				
Interest income	244	221	1,048	1,242
Interest expense	(17,022)	(7,560)	(32,734)	(20,940)
Amortization of deferred financing costs	(832)	(324)	(1,591)	(936)
Loss from unconsolidated joint ventures	(926)	—	(1,181)	—
Other nonoperating income	486	—	486	—
Total nonoperating expenses	(18,050)	(7,663)	(33,972)	(20,634)
Loss before income taxes, minority interests, and discontinued operations	(13,126)	(1,870)	(9,153)	(7,445)
Income tax provision	(128)	(576)	(261)	(696)
Minority interests	275	77	(198)	309
Loss from continuing operations	(12,979)	(2,369)	(9,612)	(7,832)
Discontinued operations:				
Loss attributable to discontinued operations	(115)	—	(23)	—
Net loss	\$ (13,094)	\$ (2,369)	\$ (9,635)	\$ (7,832)

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Loss per share – basic:								
Loss from continuing operations per share	\$	(0.31)	\$	(0.10)	\$	(0.27)	\$	(0.34)
Net loss per share	\$	(0.31)	\$	(0.10)	\$	(0.27)	\$	(0.34)
Loss per share – diluted:								
Loss from continuing operations per share	\$	(0.30)	\$	(0.10)	\$	(0.26)	\$	(0.33)
Net loss per share	\$	(0.31)	\$	(0.10)	\$	(0.26)	\$	(0.33)
Weighted average common shares outstanding:								
Basic		42,314,175		23,563,651		35,139,189		23,261,475
Diluted		43,577,493		25,320,144		36,549,728		25,273,845
Distributions declared per common share								
	\$	0.3375	\$	0.3375	\$	1.0125	\$	1.0125

See accompanying notes to consolidated financial statements.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited, in thousands)

	Nine Months Ended September 30,	
	2008	2007
Net loss	\$ (9,635)	\$ (7,832)
Other comprehensive loss:		
Change in fair value of interest rate swaps	(48)	(917)
Net comprehensive loss	\$ (9,683)	\$ (8,749)

See accompanying notes to consolidated financial statements.



## AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited, in thousands)

	Nine Months Ended September 30,	
	2008	2007
Operating activities		
Net loss	\$ (9,635)	\$ (7,832)
Adjustments to reconcile net loss to net cash provided by operating activities:		
Minority interests share of loss	198	(309)
Depreciation and amortization	37,291	22,535
Amortization of deferred financing costs and debt premiums/discounts	868	(165)
Share-based compensation	1,512	4,662
Loss from unconsolidated joint ventures	1,181	—
Amortization of gain on interest rate swap termination	(181)	(151)
Income tax provision	248	696
Changes in operating assets and liabilities:		
Restricted cash	(2,499)	(2,116)
Student contracts receivable, net	336	(1,137)
Other assets	(8,079)	(5,471)
Accounts payable and accrued expenses	1,035	(8)
Other liabilities	685	998
Net cash provided by operating activities	22,960	11,702
Investing activities		
Net proceeds from dispositions of real estate	4,418	—
Cash paid for property acquisitions	(286,350)	(43,183)
Cash paid for land purchases	(3,226)	—
Investments in wholly-owned properties	(115,552)	(92,863)
Investments in unconsolidated joint ventures	(10,610)	—
Investments in on-campus participating properties	(637)	(402)
Purchase of corporate furniture, fixtures and equipment	(1,875)	(347)
Distributions received from unconsolidated JVs	15	—
Net cash used in investing activities	(413,817)	(136,795)
Financing activities		
Proceeds from sale of common stock	264,500	—
Offering costs	(12,264)	—
Proceeds from sale of preferred stock	131	—
Pay-off of mortgage loans	(24,225)	—
Proceeds from contribution of properties to joint venture	74,368	—
Proceeds from secured term loan	100,000	—
Revolving credit facility, net	(9,600)	47,900
Proceeds from construction loans	70,629	30,613
Principal payments on debt	(7,569)	(6,251)
Change in construction accounts payable	3,715	12,165
Debt issuance and assumption costs	(5,757)	(1,638)
Distributions to common and restricted stockholders	(36,254)	(23,722)
Distributions to minority partners	(1,590)	(2,229)
Net cash provided by financing activities	416,084	56,838

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Net change in cash and cash equivalents	\$	25,227	\$	(68,255)
Cash and cash equivalents at beginning of period		12,073		79,107
Cash and cash equivalents at end of period	\$	37,300	\$	10,852
Supplemental disclosure of non-cash investing and financing activities				
Issuance of common stock in connection with company acquisition	\$	(154,739)	\$	—
Issuance of Common Units in connection with company acquisition	\$	(199)	\$	—
Loans assumed in connection with property acquisitions	\$	(615,175)	\$	(88,307)
Contribution of land from minority partner in development joint venture	\$	—	\$	2,756
Change in fair value of derivative instruments, net	\$	(48)	\$	(917)
Supplemental disclosure of cash flow information				
Interest paid	\$	33,905	\$	24,289

See accompanying notes to consolidated financial statements.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Organization and Description of Business

American Campus Communities, Inc. (the “Company”) is a real estate investment trust (“REIT”) that was incorporated on March 9, 2004 and commenced operations effective with the completion of an initial public offering (“IPO”) on August 17, 2004. Through the Company’s controlling interest in American Campus Communities Operating Partnership LP (the “Operating Partnership”), the Company is one of the largest owners, managers and developers of high quality student housing properties in the United States in terms of beds owned and under management. The Company is a fully integrated, self-managed and self-administered equity REIT with expertise in the acquisition, design, financing, development, construction management, leasing and management of student housing properties.

On April 23, 2008, the Company completed an equity offering, consisting of the sale of 9,200,000 shares of the Company’s common stock at a price of \$28.75 per share, including the exercise of 1,200,000 shares issued as a result of the exercise of the underwriters’ overallotment option in full at closing. The offering generated gross proceeds of \$264.5 million. The aggregate proceeds to the Company, net of the underwriting discount, structuring fee and expenses of the offering, was approximately \$252.1 million.

As of September 30, 2008, the Company’s property portfolio contained 86 student housing properties with approximately 52,800 beds and approximately 17,500 apartment units, including 40 properties containing approximately 23,500 beds and approximately 7,500 units added as a result of the Company’s acquisition on June 11, 2008 of the student housing business of GMH Communities Trust (“GMH”), as more fully discussed in Note 3 herein. The Company’s property portfolio consisted of 80 owned off-campus properties that are in close proximity to colleges and universities, two American Campus Equity (“ACETM”) properties operated under ground/facility leases with a related university system and four on-campus participating properties operated under ground/facility leases with the related university systems. As of September 30, 2008, the Company also owned a minority interest in joint ventures that owned an aggregate of 21 student housing properties with approximately 12,100 beds in approximately 3,600 units. The Company’s communities contain modern housing units, offer resort-style amenities and are supported by a resident assistant system and other student-oriented programming.

Through the Company’s taxable REIT subsidiaries (“TRS”), it also provides construction management and development services, primarily for student housing properties owned by colleges and universities, charitable foundations, and others. As of September 30, 2008, the Company provided third-party management and leasing services for 35 properties (six of which the Company served as the third-party developer and construction manager) that represented approximately 25,200 beds in approximately 9,100 units. Third-party management and leasing services are typically provided pursuant to multi-year management contracts that have initial terms that range from one to five years. As of September 30, 2008, the Company’s total owned, joint venture and third-party managed portfolio was comprised of 142 properties with approximately 90,100 beds in approximately 30,200 units.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (“GAAP”) and include the financial position, results of operations and cash flows of the Company, the Operating Partnership and subsidiaries of the Operating Partnership, including joint ventures in which the Company has a controlling interest. Third-party equity interests in the Operating Partnership and consolidated joint ventures are reflected as minority interests in the consolidated financial statements. The Company also has a non-controlling interest in three unconsolidated joint ventures, which are accounted for under the

equity method. All significant intercompany amounts have been eliminated. All dollar amounts in the tables herein, except share and per share amounts, are stated in thousands unless otherwise indicated.

#### New Accounting Pronouncements

Effective January 1, 2008, the Company adopted Statement of Financial Accounting Standard (“SFAS”) No. 157, “Fair Value Measurements” and SFAS No. 159, “The Fair Value Option for Financial Assets and Financial Liabilities.” SFAS No. 157 defines fair value, establishes a framework for measuring fair value under GAAP, and expands disclosures about fair value measurements. SFAS No. 159 permits an entity to elect fair value as the initial and subsequent measurement method for financial assets and liabilities. The Company has not elected the fair value option for any financial instruments, however does reserve the right to elect to measure future eligible financial assets or liabilities at fair value. The adoption of SFAS No. 157 and SFAS No. 159 did not have a material impact on the Company’s consolidated financial statements. See Note 13 herein for a detailed discussion of fair value disclosures.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Pending Accounting Pronouncements

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations," which replaces SFAS No. 141, "Business Combinations," which, among other things, establishes principles and requirements for how an acquirer entity recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed (including intangibles) and any noncontrolling interests in the acquired entity. SFAS No. 141(R) applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company is currently evaluating what impact the adoption of SFAS No. 141(R) will have on its consolidated financial statements.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51." SFAS No. 160 amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It also amends certain of ARB 51's consolidation procedures for consistency with the requirements of SFAS No. 141(R). SFAS No. 160 is effective for the Company beginning January 1, 2009. The Company is currently evaluating what impact the adoption of SFAS No. 160 will have on its consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities," which is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. SFAS No. 161 will be effective for the Company beginning January 1, 2009. The Company is currently evaluating what impact the adoption of SFAS No. 161 will have on its consolidated financial statements, but anticipates it will only result in additional disclosures regarding derivative instruments.

Interim Financial Statements

The accompanying interim financial statements are unaudited, but have been prepared in accordance with GAAP for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all disclosures required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting solely of normal recurring matters) necessary for a fair presentation of the financial statements for these interim periods have been included. Because of the seasonal nature of the Company's operations, the results of operations and cash flows for any interim period are not necessarily indicative of results for other interim periods or for the full year. These financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December, 31, 2007.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Investments in Real Estate

Investments in real estate are recorded at historical cost. Major improvements that extend the life of an asset are capitalized and depreciated over the remaining useful life of the asset. The cost of ordinary repairs and maintenance is

charged to expense when incurred. Depreciation and amortization are recorded on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings and improvements	7-40 years
Leasehold interest - on-campus participating properties	25-34 years (shorter of useful life or respective lease term)
Furniture, fixtures and equipment	3-7 years

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The cost of buildings and improvements includes the purchase price of the property, including legal fees and acquisition costs. Project costs directly associated with the development and construction of an owned real estate project, which include interest, property taxes, and amortization of deferred finance costs, are capitalized as construction in progress. Upon completion of the project, costs are transferred into the applicable asset category and depreciation commences. Interest totaling approximately \$1.1 million and \$1.4 million was capitalized during the three months ended September 30, 2008 and 2007, respectively, and \$4.7 million and \$4.0 million was capitalized during the nine months ended September 30, 2008 and 2007, respectively. Amortization of deferred financing costs totaling approximately \$35,000 and \$0.1 million was capitalized during the three months ended September 30, 2008 and 2007, respectively, and approximately \$0.2 million and \$0.3 million was capitalized during the nine months ended September 30, 2008 and 2007, respectively.

Management assesses whether there has been an impairment in the value of the Company's investments in real estate whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Impairment is recognized when estimated expected future cash flows (undiscounted and before interest charges) are less than the carrying value of the property. The estimation of expected future net cash flows is inherently uncertain and relies on assumptions regarding current and future economics and market conditions. If such conditions change, then an adjustment to the carrying value of the Company's long-lived assets could occur in the future period in which the conditions change. To the extent that a property is impaired, the excess of the carrying amount of the property over its estimated fair value is charged to earnings. The Company believes that there were no impairments of the carrying values of its investments in real estate as of September 30, 2008.

The Company allocates the purchase price of acquired properties to net tangible and identified intangible assets based on relative fair values in accordance with SFAS No. 141, Business Combinations. Fair value estimates are based on information obtained from a number of sources, including independent appraisals that may be obtained in connection with the acquisition or financing of the respective property and other market data. Information obtained about each property as a result of due diligence, marketing and leasing activities is also considered. The value of in-place leases is based on the difference between (i) the property valued with existing in-place leases adjusted to market rental rates and (ii) the property valued "as-if" vacant. As lease terms are typically one year or less, rates on in-place leases generally approximate market rental rates. Factors considered in the valuation of in-place leases include an estimate of the carrying costs during the expected lease-up period considering current market conditions, nature of the tenancy, and costs to execute similar leases. Carrying costs include estimates of lost rentals at market rates during the expected lease-up period, as well as marketing and other operating expenses. The value of in-place leases is amortized over the remaining initial term of the respective leases, generally less than one year. The purchase price of property acquisitions is not expected to be allocated to tenant relationships, considering the terms of the leases and the expected levels of renewals. The Company's allocation of purchase price is contingent upon the receipt of final third-party appraisals and additional analyses necessary to finalize the allocation.

#### Intangible Assets

In connection with property acquisitions completed during the nine months ended September 30, 2008 and 2007, the Company capitalized approximately \$16.8 million and \$1.2 million, respectively, related to management's estimate of the fair value of the in-place leases assumed. These intangible assets are amortized on a straight-line basis over the average remaining term of the underlying leases. The Company also capitalized \$1.5 million related to management's estimate of the fair value of third-party management contracts acquired from GMH in June 2008. These intangible assets are amortized on a straight-line basis over the average remaining term of the contracts. The amortization is included in depreciation and amortization expense in the accompanying consolidated statements of operations. See Note 3 herein for a detailed discussion of the property acquisitions completed during the nine months ended

September 30, 2008.

#### Debt Premiums and Discounts

Debt premiums and discounts represent fair value adjustments to account for the difference between the stated rates and market rates of debt assumed in connection with the Company's property acquisitions. The debt premiums and discounts are amortized to interest expense over the term of the related loans using the effective-interest method. As of September 30, 2008 and December 31, 2007, unamortized debt premiums were \$6.2 million and \$5.0 million, respectively, and unamortized debt discounts were \$10.9 million and \$0.7 million, respectively. Debt premiums and discounts are included in secured debt on the accompanying consolidated balance sheets.

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AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Third-Party Development Services Revenue and Costs

Development revenues are generally recognized based on a proportionate performance method based on contract deliverables, while construction revenues are recognized using the percentage of completion method, as determined by construction costs incurred relative to total estimated construction costs. Costs associated with such projects are deferred and recognized in relation to the revenues earned on executed contracts. For projects where the Company's fee is based on a fixed price, any cost overruns incurred during construction, as compared to the original budget, will reduce the net fee generated on those projects. Incentive fees are generally recognized when the project is complete and performance has been agreed upon by all parties, or when performance has been verified by an independent third-party. The Company also evaluates the collectibility of fee income and expense reimbursements generated through the provision of development and construction management services based upon the individual facts and circumstances, including the contractual right to receive such amounts in accordance with the terms of the various projects, and reserves any amounts that are deemed to be uncollectible.

Pre-development expenditures such as architectural fees, permits and deposits associated with the pursuit of third-party and owned development projects are expensed as incurred, until such time that management believes it is probable that the contract will be executed and/or construction will commence. Because the Company frequently incurs these pre-development expenditures before a financing commitment and/or required permits and authorizations have been obtained, the Company bears the risk of loss of these pre-development expenditures if financing cannot ultimately be arranged on acceptable terms or the Company is unable to successfully obtain the required permits and authorizations. As such, management evaluates the status of third-party and owned projects that have not yet commenced construction on a periodic basis and expenses any deferred costs related to projects whose current status indicates the commencement of construction is unlikely and/or the costs may not provide future value to the Company in the form of revenues. Such write-offs are included in third-party development and management services expenses (in the case of third-party development projects) or general and administrative expenses (in the case of owned development projects) on the accompanying consolidated statements of operations. As of September 30, 2008, the Company deferred approximately \$4.5 million in pre-development costs related to third-party and owned development projects that had not yet commenced construction. Pre-development costs are included in other assets on the accompanying consolidated balance sheets.

Joint Ventures

The Company holds interests in both consolidated and unconsolidated joint ventures. The Company determines consolidation based on standards set forth in FASB Interpretation No. 46R, Consolidation of Variable Interest Entities ("FIN 46") and Emerging Issues Task Force (EITF) Issue No. 04-5, Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights. For joint ventures that are variable interest entities as defined under FIN 46 where the Company is not the primary beneficiary, it does not consolidate the joint venture for financial reporting purposes. Based on the guidance set forth in EITF 04-5, the Company consolidates certain joint venture investments because it exercises significant control over major operating decisions, such as approval of budgets, property management, investment activity and changes in financing. For joint ventures under EITF 04-5, where the Company does not exercise significant control over major operating and management decisions, but where it exercises significant influence, the Company uses the equity method of accounting and does not consolidate the joint venture for financial reporting purposes.

Income Taxes

The Company and GMH have elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended (the "Code"). To qualify as a REIT, these entities must meet a number of organizational and operational requirements, including a requirement that they currently distribute at least 90% of their adjusted taxable income to their stockholders. As REITs, these entities will generally not be subject to corporate level federal income tax on taxable income they currently distribute to their stockholders. If the entities fail to qualify as a REIT in any taxable year, they will be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and may not be able to qualify as a REIT for the subsequent four taxable years. Even if these entities qualify for taxation as a REIT, they may be subject to certain state and local income and excise taxes on their income and property, and to federal income and excise taxes on their undistributed income.

The Company owns two TRS entities that manage the Company's non-REIT activities and are subject to federal, state and local income taxes.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Earnings Per Share

Basic earnings per share is computed using net income (loss) and the weighted average number of shares of the Company's common stock outstanding during the period. Diluted earnings per share reflects weighted average common shares issuable from the assumed conversion of restricted stock awards ("RSAs") granted to employees and common and preferred units of limited partnership interest in the Operating Partnership ("Common Units" and "Series A Preferred Units," respectively). See Note 7 for a discussion of Common Units and Series A Preferred Units.

The following is a summary of the elements used in calculating basic and diluted earnings per share:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Basic earnings per share calculation:				
Loss from continuing operations	\$ (12,979)	\$ (2,369)	\$ (9,612)	\$ (7,832)
Loss from discontinued operations	(115)	—	(23)	—
Net loss	\$ (13,094)	\$ (2,369)	\$ (9,635)	\$ (7,832)
Loss from continuing operations – per share	\$ (0.31)	\$ (0.10)	\$ (0.27)	\$ (0.34)
Loss from discontinued operations – per share	\$ —	\$ —	\$ —	\$ —
Net loss – per share	\$ (0.31)	\$ (0.10)	\$ (0.27)	\$ (0.34)
Basic weighted average common shares outstanding	42,314,175	23,563,651	35,139,189	23,261,475
Diluted earnings per share calculation:				
Loss from continuing operations	\$ (12,979)	\$ (2,369)	\$ (9,612)	\$ (7,832)
Series A Preferred Unit distributions	46	46	138	138
Loss from continuing operations allocated to Common Units	(349)	(152)	(125)	(569)
Loss from continuing operations, as adjusted	(13,282)	(2,475)	(9,599)	(8,263)
Loss from discontinued operations	(115)	—	(23)	—
Loss from discontinued operations allocated to Common Units	(3)	—	(1)	—
Loss from discontinued operations, as adjusted	(118)	—	(24)	—
Net loss, as adjusted	\$ (13,400)	\$ (2,475)	\$ (9,623)	\$ (8,263)
Loss from continuing operations – per share	\$ (0.30)	\$ (0.10)	\$ (0.26)	\$ (0.33)
Loss from discontinued operations – per share	\$ (0.01)	\$ —	\$ —	\$ —
Net loss – per share	\$ (0.31)	\$ (0.10)	\$ (0.26)	\$ (0.33)
Basic weighted average common shares outstanding	42,314,175	23,563,651	35,139,189	23,261,475

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Common Units	1,148,355	1,641,530	1,295,576	1,897,407
Series A Preferred Units	114,963	114,963	114,963	114,963
Diluted weighted average common shares Outstanding (1)	43,577,493	25,320,144	36,549,728	25,273,845

- (1) 283,174 and 173,569 weighted average RSAs are excluded from diluted weighted average common shares outstanding for the three months ended September 30, 2008 and 2007, respectively, and 277,749 and 163,724 weighted average RSAs are excluded from diluted weighted average common shares outstanding for the nine months ended September 30, 2008 and 2007, respectively, because they would be anti-dilutive due to the Company's loss position for these periods.

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3. Property Acquisitions

On June 11, 2008, the Company completed the acquisition of GMH's student housing business pursuant to an Agreement and Plan of Merger dated as of February 11, 2008 (the "Merger Agreement"). At the time of closing, the GMH student housing portfolio consisted of 42 wholly-owned properties containing 24,953 beds located in various markets throughout the country. Two of the acquired wholly-owned properties were sold during the third quarter (see Note 4).

The aggregate consideration paid for the merger was as follows:

Fair value of the Company's common stock issued	\$ 154,739
Fair value of Common Units issued	199
Cash consideration paid for GMH common shares and partnership units	239,616
Merger costs	49,012
Total consideration	443,566
Fair value of mortgage loans assumed (see Note 9)	598,804
Total purchase price	\$ 1,042,370

Under the terms of the Merger Agreement, each GMH common share and each unit in GMH Communities, LP (the "GMH Operating Partnership") issued and outstanding as of the date of the Merger Agreement, received cash consideration of \$3.36 per share and 0.07642 of a share of the Company's common stock, or at the election of the GMH Operating Partnership unitholder, 0.07642 of a unit in the Operating Partnership. The value of the Company's common stock and Common Units issued was based on the closing price of the Company's common stock on February 11, 2008. The Company issued 5.4 million shares of common stock and 7,004 Common Units valued at \$28.43 per share.

In connection with the merger, the Company incurred approximately \$49.0 million of merger costs related to severance, legal, banking, accounting and finance costs, of which approximately \$8.9 million had not been paid as of September 30, 2008.

Concurrent with the closing of the GMH acquisition, the Company formed a joint venture with a wholly-owned subsidiary of Fidelity Real Estate Growth Fund III, LP ("Fidelity") and transferred 15 GMH student housing properties to the venture with an estimated value of \$325.9 million. The Company also assumed GMH's equity interest in an existing joint venture with Fidelity that owns six properties. The Company serves as property manager for all of the joint venture properties and owns a 10% equity interest in these joint ventures.

In February 2008, the Company acquired a 144-unit, 528-bed property (Pirate's Place) located near the campus of East Carolina University in Greenville, North Carolina, for a purchase price of \$10.6 million, which excludes \$0.8 million of transaction costs, initial integration expenses and capital expenditures necessary to bring this property up to the Company's operating standards. As part of the transaction, the Company assumed approximately \$7.0 million in fixed-rate mortgage debt with an annual interest rate of 7.15% and remaining term to maturity of 14.9 years.

In February 2008, the Company also acquired a 68-unit, 161-bed property (Sunnyside Commons) located near the campus of West Virginia University in Morgantown, West Virginia, for a purchase price of \$7.5 million, which excludes \$0.6 million of transaction costs, initial integration expenses and capital expenditures necessary to bring this property up to the Company's operating standards. The Company did not assume any debt as part of this transaction.



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The acquired properties' results of operations have been included in the accompanying consolidated statements of operations since their respective acquisition closing dates. The following pro forma information for the three and nine months ended September 30, 2008 and 2007 presents consolidated financial information for the Company as if the property acquisitions discussed above, the Company's 2007 acquisitions and the Company's October 2007 and April 2008 equity offerings had occurred at the beginning of the earliest period presented. The unaudited pro forma information is provided for informational purposes only and is not indicative of results that would have occurred or which may occur in the future:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2008	2007	2008	2007
Total revenues	\$ 72,134	\$ 63,687	\$ 212,979	\$ 201,267
Net loss	\$ (10,016)	\$ (9,617)	\$ (2,695)	\$ (14,724)
Net loss per share – basic	\$ (0.24)	\$ (0.23)	\$ (0.06)	\$ (0.36)
Net loss per share – diluted	\$ (0.23)	\$ (0.23)	\$ (0.06)	\$ (0.35)

#### 4. Property Dispositions and Discontinued Operations

As part of the acquisition of GMH on June 11, 2008, the Company acquired two properties (The Courtyards and The Verge) that were under contract to be sold as of such date. The Courtyards was sold in July for approximately \$17.4 million, resulting in net cash proceeds of approximately \$0.4 million, and The Verge was sold in August for approximately \$36.4 million, resulting in net proceeds of approximately \$3.6 million. There was no loss recorded on these dispositions for book purposes.

The related net loss of the aforementioned properties is reflected in the accompanying consolidated statements of operations as discontinued operations for the three and nine months ended September 30, 2008. Below is a summary of the results of operations for The Courtyards and The Verge through their respective disposition dates:

	Three Months Ended	Nine Months Ended
	September 30, 2008	September 30, 2008
Total revenues	\$ 553	\$ 895
Total operating expenses	(473)	(579)
Operating income	80	316
Total nonoperating expense	(195)	(339)
Net loss	\$ (115)	\$ (23)

#### 5. Investments in Wholly-owned Properties

Wholly-owned properties consisted of the following:

	September 30, 2008	December 31, 2007
Land	\$ 224,188	\$ 102,109
Buildings and improvements	1,733,339	768,551
Furniture, fixtures and equipment	79,396	42,225
Construction in progress	41,330	104,540
	2,078,253	1,017,425
Less accumulated depreciation	(99,163)	(70,363)

Wholly-owned properties, net	\$	1,979,090	\$	947,062
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The Company completed the acquisition of GMH on June 11, 2008 and the acquired properties are included in the wholly-owned properties, net balance as of September 30, 2008. The Company's allocation of the purchase price for GMH is contingent upon the receipt of final third-party appraisals and additional analyses necessary to finalize the allocation.

#### 6. On-Campus Participating Properties

The Company is a party to ground/facility lease agreements ("Leases") with certain state university systems and colleges (each, a "Lessor") for the purpose of developing, constructing, and operating student housing facilities on university campuses. Under the terms of the Leases, title to the constructed facilities is held by the applicable Lessor and such Lessor receives a de minimus base rent paid at inception and 50% of defined net cash flows on an annual basis through the term of the lease. The Leases terminate upon the earlier to occur of the final repayment of the related debt, the amortization period of which is contractually stipulated, or the end of the lease term.



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Pursuant to the Leases, in the event the leasehold estates do not achieve Financial Break Even (defined as revenues less operating expenses, excluding management fees, less debt service), the applicable Lessor would be required to make a rental payment, also known as the Contingent Payment, sufficient to achieve Financial Break Even. The Contingent Payment provision remains in effect until such time as any financing placed on the facilities would receive an investment grade rating without the Contingent Payment provision. In the event that the Lessor is required to make a Contingent Payment, future net cash flow distributions would be first applied to repay such Contingent Payments and then to unpaid management fees prior to normal distributions. Beginning in November 1999 and December 2002, as a result of the debt financing on the facilities achieving investment grade ratings without the Contingent Payment provision, the Texas A&M University System is no longer required to make Contingent Payments under either the Prairie View A&M University Village or University College Leases. The Contingent Payment obligation continues to be in effect for the Texas A&M International University and University of Houston leases.

In the event the Company seeks to sell its leasehold interest, the Leases provide the applicable Lessor the right of first refusal of a bona fide purchase offer and an option to purchase the lessee's rights under the applicable Lease.

In conjunction with the execution of each Lease, the Company has entered into separate five-year agreements to manage the related facilities for 5% of defined gross receipts. The five-year terms of the management agreements are not contingent upon the continuation of the Leases. Upon expiration of the initial five year terms, the agreements continue on a month-to-month basis.

On-campus participating properties are as follows:

Lessor/University	Lease Commencement	Required Debt Repayment (1)	Historical Cost	
			September 30, 2008	December 31, 2007
Texas A&M University System / Prairie View A&M University (2)	2/1/96	9/1/23	\$ 38,713	\$ 38,499
Texas A&M University System / Texas A&M International	2/1/96	9/1/23	6,120	6,039
Texas A&M University System / Prairie View A&M University (3)	10/1/99	8/31/25 / 8/31/28	24,178	24,037
University of Houston System / University of Houston (4)	9/27/00	8/31/35	34,892	34,691
			103,903	103,266
Less accumulated amortization			(33,590)	(30,361)
On-campus participating properties, net			\$ 70,313	\$ 72,905

(1) Represents the effective lease termination date. The Leases terminate upon the earlier to occur of the final repayment of the related debt or the end of the contractual lease term.

(2) Consists of three phases placed in service between 1996 and 1998.

- (3) Consists of two phases placed in service in 2000 and 2003.
- (4) Consists of two phases placed in service in 2001 and 2005.

#### 7. Minority Interests

The Company consolidates the accounts of the Operating Partnership and its subsidiaries into its consolidated financial statements. However, the Company does not own 100% of the Operating Partnership and certain consolidated real estate joint ventures. The amounts reported as minority interests on the Company's consolidated balance sheets reflect the portion of these consolidated entities' equity that the Company does not own. Accordingly, the amounts reported as minority interest on the Company's consolidated statements of operations reflect the portion of these consolidated entities' net income or loss not allocated to the Company.

Equity interests in the Operating Partnership not owned by the Company are held in the form of Common Units and Series A Preferred Units. Common Units and Series A Preferred Units are exchangeable into an equal number of shares of the Company's common stock, or, at the Company's election, cash. A Common Unit and a share of the Company's common stock have essentially the same economic characteristics, as they effectively participate equally in the net income and distributions of the Operating Partnership. Series A Preferred Units have a cumulative preferential per annum cash distribution rate of 5.99%, payable quarterly concurrently with the payment of dividends on the Company's common stock.

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Income or loss allocated to minority interests on the Company's consolidated statements of operations includes the Series A Preferred Unit distributions as well as the pro rata share of the Operating Partnership's net income or loss allocated to Common Units. The Common Unitholders' minority interest in the Operating Partnership is reported at an amount equal to their ownership percentage of the net equity of the Operating Partnership at the end of each reporting period. Common Units and Series A Preferred Units issued in connection with the March 2006 acquisition of a portfolio of 13 student housing properties ("the Royal Properties") became exchangeable into an equal number of shares of the Company's common stock on March 1, 2007. During the nine months ended September 30, 2008, 343,182 Common Units were converted into shares of the Company's common stock. As of September 30, 2008 and December 31, 2007, approximately 3% and 6%, respectively, of the equity interests of the Operating Partnership was held by persons affiliated with Royal Properties and certain current and former members of management in the form of Common Units and Series A Preferred Units.

Minority interests also include the equity interests of unaffiliated joint venture partners in four joint ventures. These joint ventures own and operate the Company's Callaway House, University Village at Sweet Home, University Centre, and Villas at Chestnut Ridge owned off-campus properties.

#### 8. Investment in Unconsolidated Joint Ventures

Concurrent with the closing of the GMH acquisition, the Company formed a joint venture with a subsidiary of Fidelity and transferred 15 GMH student housing properties to the venture with an estimated value of \$325.9 million. The Company also assumed GMH's equity interest in an existing joint venture with Fidelity that owns six properties. The Company serves as property manager for all of the joint venture properties and owns a 10% equity interest in these joint ventures. The Company's \$9.6 million investment in these two joint ventures at September 30, 2008 is included in other assets in the accompanying consolidated balance sheets, and the Company's \$0.9 million and \$1.0 million share in the loss from these two joint ventures for the three and nine months ended September 30, 2008, respectively, is included in loss from unconsolidated joint ventures in the accompanying consolidated statements of operations.

The Company also holds a minority equity interest in a joint venture that owns a military housing privatization project with the United States Navy to design, develop, construct, renovate, and manage unaccompanied soldier housing located on naval bases in Norfolk and Newport News, Virginia. In December 2007, the joint venture obtained financing through taxable revenue bonds, at which time definitive legal agreements were executed. The Company's \$1.3 million and \$1.5 million investment in this joint venture at September 30, 2008 and December 31, 2007, respectively, is included in other assets in the accompanying consolidated balance sheets, and the Company's \$0.2 million share in the loss from this joint venture for both the three and nine months ended September 30, 2008, is included in loss from unconsolidated joint ventures in the accompanying consolidated statements of operations.

#### 9. Debt

A summary of the Company's outstanding consolidated indebtedness, including unamortized debt premiums and discounts, is as follows:

	September 30, 2008	December 31, 2007
Debt secured by wholly-owned properties:		
Mortgage loans payable	\$ 958,454	\$ 397,270
Construction loans payable	114,280	43,652
	1,072,734	440,922

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Debt secured by on-campus participating properties:

Mortgage loans payable	33,058		33,156
Bonds payable	53,275		55,030
	86,333		88,186
Secured term loan	100,000		—
Revolving credit facility	—		9,600
Unamortized debt premiums	6,219		4,988
Unamortized debt discounts	(10,910)		(666)
Total debt	\$ 1,254,376	\$	543,030

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Loans Assumed in Conjunction with Property Acquisition

In connection with the June 11, 2008 acquisition of GMH's student housing business (see Note 3), the Company assumed approximately \$608.2 million of fixed rate debt mortgage debt. At the time of assumption, the debt had a weighted average interest rate of 5.43% and an average term to maturity of 6.2 years. Upon assumption of this debt, the Company recorded debt discounts and debt premiums of approximately \$11.8 million and \$2.3 million, respectively, to reflect the estimated fair value of the debt assumed. These mortgage loans are secured by the related properties.

In connection with the February 2008 acquisition of Pirate's Place (see Note 3), a wholly-owned property, the Company assumed approximately \$7.0 million of fixed-rate mortgage debt with an annual interest rate of 7.15% and January 2023 maturity date. Upon assumption of this debt, the Company recorded a debt premium of approximately \$0.3 million, to reflect the estimated fair value of the debt assumed. This mortgage loan is secured by a lien on the related property.

Revolving Credit Facility

In May 2008, the Operating Partnership amended its \$115 million revolving credit facility to increase the size of the facility to \$160 million, which may be expanded by up to an additional \$65 million upon the satisfaction of certain conditions. The maturity date of the facility is August 17, 2009 and the Company continues to guarantee the Operating Partnership's obligations under the facility.

Availability under the revolving credit facility is limited to an "aggregate borrowing base amount" equal to the lesser of (i) 65% of the value of certain properties, calculated as set forth in the credit facility, and (ii) the adjusted net operating income from these properties divided by a formula amount. The facility bears interest at a variable rate, at the Company's option, based upon a base rate or one-, two-, three-, or six-month LIBOR plus, in each case, a spread based upon the Company's total leverage. Additionally, the Company is required to pay an unused commitment fee ranging from 0.15% to 0.20% per annum, depending on the aggregate unused balance. In April 2008, the Company paid off the entire balance on the revolving credit facility using proceeds from its equity offering (see Note 1). As of September 30, 2008, the total availability under the facility balance (subject to the satisfaction of certain financial covenants) totaled approximately \$143.8 million.

The terms of the facility include certain restrictions and covenants, which limit, among other items, the incurrence of additional indebtedness, liens, and the disposition of assets. The facility contains customary affirmative and negative covenants and also contains financial covenants that, among other things, require the Company to maintain certain minimum ratios of "EBITDA" (earnings before interest, taxes, depreciation and amortization) to fixed charges. The Company may not pay distributions that exceed a specified percentage of funds from operations for any four consecutive quarters. The financial covenants also include consolidated net worth and leverage ratio tests. As of September 30, 2008, the Company was in compliance with all such covenants.

Senior Secured Term Loan

On May 23, 2008, the Operating Partnership obtained a \$100 million senior secured term loan. The secured term loan has an initial term of 36 months and can be extended through May 2012 through the exercise of a 12-month extension period. The secured term loan bears interest at a variable rate, at the Company's option, based upon a base rate or one-, two-, three-, or six-month LIBOR plus, in each case, a spread based upon the Company's total leverage. On June 11, 2008, the Operating Partnership borrowed in full from the secured term loan and used the proceeds to fund a portion

of the total cash consideration for the GMH acquisition. As of September 30, 2008, the balance outstanding on the secured term loan was \$100 million, bearing interest at a rate of 4.49%. The Company guarantees the Operating Partnership's obligations under the secured term loan. The secured term loan includes the same restrictions and covenants as the revolving credit facility, described above.

#### 10. Incentive Award Plan

Pursuant to the 2004 Incentive Award Plan (the "Plan"), selected employees and directors of the Company and the Company's affiliates are granted stock options, RSUs, RSAs, Common Units, profit interest units ("PIUs"), and other stock-based incentive awards. The Company has reserved a total of 1,210,000 shares of the Company's common stock for issuance pursuant to the Plan, subject to certain adjustments for changes in the Company's capital structure, as defined in the Plan. As of September 30, 2008, 586,316 shares were available for issuance under the Plan.

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Restricted Stock Units

Upon initial appointment to the Board of Directors and reelection to the Board of Directors at each Annual Meeting of Stockholders, each outside member of the Board of Directors is granted RSUs. For all 2006 and 2007 RSU grants, no shares of stock were issued at the time of the RSU awards, and the Company was not required to set aside a fund for the payment of any such award; however, the stock was deemed to be awarded on the date of grant. Upon the Settlement Date, which is three years from the date of grant, the Company will deliver to the recipients a number of shares of common stock or cash, as determined by the Compensation Committee of the Board of Directors, equal to the number of RSUs held by the recipients. In addition, recipients of RSUs are entitled to dividend equivalents equal to the cash distributions paid by the Company on one share of common stock for each RSU issued, payable currently or on the Settlement Date, as determined by the Compensation Committee of the Board of Directors.

Upon reelection to the Board of Directors in May 2008, the Chairman of the Board of Directors was granted RSUs valued at \$42,500 and the remaining outside members were each granted RSUs valued at \$32,500. In connection with the GMH acquisition on June 11, 2008, the Company appointed a new member to the Board of Directors and granted RSUs to him valued at \$32,500. The number of RSUs was determined based on the fair market value of the Company's stock on the date of grant, as defined in the Plan. All awards vested and settled immediately on the date of grant; accordingly, a compensation charge of approximately \$0.2 million was recorded during the nine months ended September 30, 2008 related to these awards. A summary of the Company's RSUs under the Plan as of September 30, 2008 and changes during the nine months ended September 30, 2008, is presented below:

	Number of RSUs
Outstanding at December 31, 2007	18,786
Granted	7,831
Settled in common shares	(11,897)
Settled in cash	(3,164)
Outstanding at September 30, 2008	11,556

Restricted Stock Awards

The Company awards RSAs to its executive officers and certain employees that vest in equal annual installments over a three to five year period. Unvested awards are forfeited upon the termination of an individual's employment with the Company. Recipients of RSAs receive dividends, as declared by the Company's Board of Directors, on unvested shares, provided that the recipient continues to be an employee of the Company. A summary of the Company's RSAs under the Plan as of September 30, 2008 and changes during the nine months ended September 30, 2008, is presented below:

	Number of RSAs
Nonvested balance at December 31, 2007	178,921
Granted	151,492

Vested	(32,353)
Forfeited	(15,257)
Nonvested balance at September 30, 2008	282,803

In accordance with SFAS No. 123(R), the Company recognizes the value of these awards as an expense over the vesting periods, which amounted to approximately \$0.4 million and \$0.3 million for the three months ended September 30, 2008 and 2007, respectively, and \$1.3 million and \$0.8 million for the nine months ended September 30, 2008 and 2007, respectively.

#### Common Units/PIUs

PIUs were issued to certain executive and senior officers upon consummation of the IPO. In connection with the Company's equity offering in July 2005, all 121,000 PIUs were converted to Common Units, as contemplated in the OP Agreement.

The Outperformance Bonus Plan was adopted upon consummation of the Company's IPO in August 2004, and consisted of awards to key employees equal to the value of 367,682 shares of the Company's common stock. Such awards vested on the third anniversary of the IPO (August 2007), upon the Company's achievement of specified performance measures. Upon vesting, the Compensation Committee of the Board of Directors exercised its permitted discretion and granted 132,400 of the awards to selected recipients in the form of PIUs, with the remainder of the awards paid in cash in the amount of \$6.7 million. During the three and nine months ended September 30, 2007, the Company recorded a compensation charge of approximately \$0.5 million and \$10.4 million, respectively, to reflect the value of such awards. As a result of the October 2007 equity offering, a book-up event occurred for tax purposes, resulting in the 132,400 PIUs being converted to Common Units. There was no compensation charge recorded in 2008 as a result of these awards.



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Each Common Unit is deemed equivalent to one share of the Company's common stock. Common Units receive the same quarterly per unit distribution as the per share distributions on the Company's common stock.

11. Preferred Stock

As part of the Company's acquisition of GMH's student housing business, the Company acquired the GMH REIT, an entity that has elected to be taxed as a REIT under the Code. In order to ensure that the entity meets certain organizational requirements, this entity issued 131 shares of 15% Series A Cumulative Non-voting Preferred Stock. Holders of Series A Preferred Stock are entitled to receive, when and as authorized by the Company's Board of Directors, cumulative preferential cash dividends at the rate of 15% per annum of the total of \$1,000 per share plus all accumulated and unpaid dividends thereon. The Company may redeem shares of the Series A Preferred Stock at any time at a redemption price equal to \$1,000 per share, plus a redemption premium per share that varies based on the date of redemption.

12. Interest Rate Hedges

In February 2007, the Company extended the maturity date of the Cullen Oaks Phase I and Phase II loans to February 2014. The extended loans bear interest at a rate of LIBOR plus 1.35% and required payments of interest only through May 2008 and monthly payments of principal and interest from May 2008 through the maturity date. In connection with these loan extensions, the Company terminated the existing interest rate swap agreement and received a termination payment from the lender of approximately \$0.4 million. In accordance with SFAS No. 133, the \$0.4 million gain will be amortized from accumulated other comprehensive income to earnings over the remaining term of the terminated interest rate swap agreement (through November 2008). As of September 30, 2008, approximately \$30,000 of the \$0.4 million gain remained unamortized and will be amortized from accumulated other comprehensive income to earnings during the fourth quarter 2008.

In addition, the Company entered into an interest rate swap agreement effective February 15, 2007 through February 15, 2014, that is designated to hedge its exposure to fluctuations in interest payments attributed to changes in interest rates associated with payments on the Cullen Oaks Phase I and Phase II loans. Under the terms of the interest rate swap agreement, the Company pays a fixed rate of 6.69% and receives a floating rate of LIBOR plus 1.35%. The interest rate swap had an estimated negative fair value of approximately \$2.1 million at September 30, 2008 and is reflected in other liabilities in the accompanying consolidated balance sheets. Ineffectiveness resulting from the Company's hedges is not material.

13. Fair Value Disclosures

On January 1, 2008, the Company adopted SFAS No. 157, which defines fair value, establishes a framework for measuring fair value and also expands disclosures about fair value measurements. SFAS No. 157 applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements; accordingly, the standard does not require any new fair value measurements of reported balances. The following table presents information about our liability measured at fair value on a recurring basis as of September 30, 2008, and indicates the fair value hierarchy of the valuation techniques utilized by us to determine such fair value. The Company completed the acquisition of GMH's student housing business on June 11, 2008 and the acquired properties are included in the wholly-owned properties, net balance as of September 30, 2008. The Company's allocation of purchase price for GMH is contingent upon the receipt of final third-party appraisals and additional analyses necessary to finalize the allocation.



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In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access. Fair values determined by Level 2 inputs utilize inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets and inputs other than quoted prices observable for the asset or liability, such as interest rates and yield curves observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability. In instances in which the inputs used to measure fair value may fall into different levels of the fair value hierarchy, the level in the fair value hierarchy within which the fair value measurement in its entirety has been determined is based on the lowest level input significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability. Disclosures concerning assets and liabilities measured at fair value are as follows:

Liability Measured at Fair Value on a Recurring Basis at September 30, 2008

	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at September 30, 2008
Liability:				
Derivative financial instrument	\$ —	\$ 2,136	\$ —	\$ 2,136

The Company uses derivative financial instruments, specifically interest rate swaps, for nontrading purposes. The Company uses interest rate swaps to manage interest rate risk arising from previously unhedged interest payments associated with variable rate debt. Through September 30, 2008, derivative financial instruments were designated and qualified as cash flow hedges. Derivative contracts with positive net fair values inclusive of net accrued interest receipts or payments, are recorded in other assets. Derivative contracts with negative net fair values, inclusive of net accrued interest payments or receipts, are recorded in other liabilities. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

To comply with the provisions of SFAS No. 157, the Company incorporates credit valuation adjustments to appropriately reflect its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds and guarantees.

Although the Company has determined the majority of the inputs used to value its derivative fall within Level 2 of the fair value hierarchy, the credit valuation adjustment associated with its derivative utilizes Level 3 inputs, such as

estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparty. However, as of September 30, 2008, the Company has assessed the significance of the impact of the credit valuation adjustment on the overall valuation of its derivative position and has determined that the credit valuation adjustment is not significant to the overall valuation of the Company's derivative. As a result, the Company has determined its derivative valuation in its entirety is classified in Level 2 of the fair value hierarchy.

#### 14. Commitments and Contingencies

##### Commitments

Development-related guarantees: The Company commonly provides alternate housing and project cost guarantees, subject to force majeure. These guarantees are typically limited, on an aggregate basis, to the amount of the projects' related development fees or a contractually agreed-upon maximum exposure amount. Alternate housing guarantees typically expire five days after construction is complete and generally require the Company to provide substitute living quarters and transportation for students to and from the university if the project is not complete by an agreed-upon completion date. Under project cost guarantees, the Company is responsible for the construction cost of a project in excess of an approved budget. The budget consists primarily of costs included in the general contractors' guaranteed maximum price contract ("GMP"). In most cases, the GMP obligates the general contractor, subject to force majeure and approved change orders, to provide completion date guarantees and to cover cost overruns and liquidated damages. In addition, the GMP is typically secured with payment and performance bonds. Project cost guarantees expire upon completion of certain developer obligations, which are normally satisfied within one year after completion of the project.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
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On one completed project, the Company has guaranteed losses up to \$3.0 million in excess of the development fee if the loss is due to any failure of the Company to maintain, or cause its professionals to maintain, required insurance for a period of five years after completion of the project (August 2009).

The Company's estimated maximum exposure amount under the above guarantees is approximately \$15.7 million

At September 30, 2008, management did not anticipate any material deviations from schedule or budget related to third-party development projects currently in progress. The Company has estimated the fair value of guarantees entered into or modified after December 31, 2002, the effective date of FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, to be immaterial.

In the normal course of business, the Company enters into various development-related purchase commitments with parties that provide development-related goods and services. In the event that the Company was to terminate development services prior to the completion of projects under construction, the Company could potentially be committed to satisfy outstanding purchase orders with such parties.

**Guaranty of Joint Venture Mortgage Debt:** As discussed in Note 8 herein, the Company holds a 10% equity interest in two unconsolidated joint ventures with mortgage debt outstanding of approximately \$342.7 million as of September 30, 2008. The Company serves as the guarantor of this debt which means it agreed to be liable to the lender for any loss, damage, cost, expense, liability, claim or other obligation incurred by the lender arising out of or in connection with certain non-recourse exceptions in connection with the loans.

#### Contingencies

**Litigation:** In the normal course of business, the Company is subject to claims, lawsuits, and legal proceedings. While it is not possible to ascertain the ultimate outcome of such matters, management believes that the aggregate amount of such liabilities, if any, in excess of amounts provided or covered by insurance, will not have a material adverse effect on the consolidated financial position or results of operations of the Company.

**Letters of Intent:** In the ordinary course of the Company's business, the Company enters into letters of intent indicating a willingness to negotiate for acquisitions, dispositions or joint ventures. Such letters of intent are non-binding, and neither party to the letter of intent is obligated to pursue negotiations unless and until a definitive contract is entered into by the parties. Even if definitive contracts are entered into, the letters of intent relating to the acquisition and disposition of real property and resulting contracts generally contemplate that such contracts will provide the acquirer with time to evaluate the property and conduct due diligence, during which periods the acquiror will have the ability to terminate the contracts without penalty or forfeiture of any deposit or earnest money. There can be no assurance that definitive contracts will be entered into with respect to any matter covered by letters of intent or that the Company will consummate any transaction contemplated by any definitive contract. Furthermore, due diligence periods for real property are frequently extended as needed. An acquisition or disposition of real property becomes probable at the time that the due diligence period expires and the definitive contract has not been terminated. The Company is then at risk under a real property acquisition contract, but only to the extent of any earnest money deposits associated with the contract, and is obligated to sell under a real property sales contract.

**Environmental Matters:** The Company is not aware of any environmental liability with respect to the properties that would have a material adverse effect on the Company's business, assets or results of operations. However, there can be no assurance that such a material environmental liability does not exist. The existence of any such material

environmental liability could have an adverse effect on the Company's results of operations and cash flows.

15. Segments

The Company defines business segments by their distinct customer base and service provided. The Company has identified four reportable segments: Wholly-Owned Properties, On-Campus Participating Properties, Development Services and Property Management Services. Management evaluates each segment's performance based on operating income before depreciation, amortization, minority interests and allocation of corporate overhead. Intercompany fees are reflected at the contractually stipulated amounts.

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AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
<b>Wholly-Owned Properties</b>				
Rental revenues	\$ 61,274	\$ 30,425	\$ 131,047	\$ 86,241
Interest income	17	74	90	245
Total revenues from external customers	61,291	30,499	131,137	86,486
Operating expenses before depreciation, amortization, and ground/facility leases	38,546	16,307	68,753	41,024
Ground/facility leases	125	—	125	—
Interest expense	14,994	6,464	28,942	18,020
Other nonoperating income	486	—	486	—
Operating income before depreciation and amortization, minority interests and allocation of corporate overhead	\$ 8,112	\$ 7,728	\$ 33,803	\$ 27,442
Depreciation and amortization	\$ 16,709	\$ 6,586	\$ 33,404	\$ 18,972
Capital expenditures	\$ 48,788	\$ 48,903	\$ 118,778	\$ 92,863
Total segment assets at September 30,	\$ 1,954,105	\$ 935,416	\$ 1,954,105	\$ 935,416
<b>On-Campus Participating Properties</b>				
Rental revenues	\$ 4,301	\$ 4,083	\$ 14,993	\$ 14,160
Interest income	47	116	179	285
Total revenues from external customers	4,348	4,199	15,172	14,445
Operating expenses before depreciation, amortization, and ground/facility leases	3,091	2,163	7,533	6,372
Ground/facility leases	383	473	1,110	1,263
Interest expense	1,521	1,548	4,614	4,683
Operating (loss) income before depreciation and amortization, minority interests and allocation of corporate overhead	\$ (647)	\$ 15	\$ 1,915	\$ 2,127
Depreciation and amortization	\$ 1,087	\$ 1,068	\$ 3,230	\$ 3,194
Capital expenditures	\$ 441	\$ 175	\$ 637	\$ 402
Total segment assets at September 30,	\$ 82,615	\$ 86,206	\$ 82,615	\$ 86,206
<b>Development Services</b>				
Development and construction management fees	\$ 4,519	\$ 1,383	\$ 6,898	\$ 2,434
Operating expenses	2,226	1,543	6,671	3,978
Operating income (loss) before depreciation and amortization, minority interests and allocation of corporate overhead	\$ 2,293	\$ (160)	\$ 227	\$ (1,544)
Total segment assets at September 30,	\$ 8,971	\$ 3,598	\$ 8,971	\$ 3,598
<b>Property Management Services</b>				
Property management fees from external customers	\$ 2,041	\$ 627	\$ 4,185	\$ 1,999
Intersegment revenues	2,421	1,043	5,006	3,084

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Total revenues	4,462	1,670	9,191	5,083
Operating expenses	2,557	644	4,578	2,014
Operating income before depreciation and amortization, minority interests and allocation of corporate overhead	\$ 1,905	\$ 1,026	\$ 4,613	\$ 3,069
Total segment assets at September 30,	\$ 4,407	\$ 1,851	\$ 4,407	\$ 1,851
Reconciliations				
Total segment revenues	\$ 74,620	\$ 37,751	\$ 162,398	\$ 108,448
Unallocated interest income earned on corporate cash	179	31	779	712
Elimination of intersegment revenues	(2,421)	(1,043)	(5,006)	(3,084)
Total consolidated revenues, including interest income	\$ 72,378	\$ 36,739	\$ 158,171	\$ 106,076
Segment operating income before depreciation, amortization, minority interests and allocation of corporate overhead	\$ 11,663	\$ 8,609	\$ 40,558	\$ 31,094
Depreciation and amortization, including amortization of deferred financing costs	(18,980)	(8,121)	(38,882)	(23,471)
Net unallocated expenses relating to corporate overhead	(4,883)	(2,358)	(9,648)	(15,068)
Loss from unconsolidated joint ventures	(926)	—	(1,181)	—
Income tax provision	(128)	(576)	(261)	(696)
Minority interests	275	77	(198)	309
Loss from continuing operations	\$ (12,979)	\$ (2,369)	\$ (9,612)	\$ (7,832)
Total segment assets at September 30,	\$ 2,050,098	\$ 1,027,071	\$ 2,050,098	\$ 1,027,071
Unallocated corporate assets	141,704	5,346	141,704	5,346
Total assets at September 30,	\$ 2,191,802	\$ 1,032,417	\$ 2,191,802	\$ 1,032,417



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Forward-looking Statements

This report contains forward-looking statements within the meaning of the federal securities laws. We caution investors that any forward-looking statements presented in this report, or which management may make orally or in writing from time to time, are based on management's beliefs and assumptions made by, and information currently available to, management. When used, the words "anticipate," "believe," "expect," "intend," "may," "might," "plan," "e," "project," "should," "will," "result" and similar expressions, which do not relate solely to historical matters, are intended to identify forward-looking statements. Such statements are subject to risks, uncertainties and assumptions and may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. We caution you that while forward-looking statements reflect our good faith beliefs when we make them, they are not guarantees of future performance and are impacted by actual events when they occur after we make such statements. We expressly disclaim any responsibility to update forward-looking statements, whether as a result of new information, future events or otherwise. Accordingly, investors should use caution in relying on past forward-looking statements, which are based on results and trends at the time they were made, to anticipate future results or trends.

Some of the risks and uncertainties that may cause our actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, the following: general risks affecting the real estate industry (including, without limitation, the inability to enter into or renew leases, dependence on tenants' financial condition, and competition from other developers, owners and operators of real estate); risks associated with changes in University admission or housing policies; risks associated with the availability and terms of financing and the use of debt to fund acquisitions and developments; failure to manage effectively our growth and expansion into new markets or to integrate acquisitions successfully; risks and uncertainties affecting property development and construction (including, without limitation, construction delays, cost overruns, inability to obtain necessary permits and public opposition to such activities); risks associated with downturns in the national and local economies, increases in interest rates, and volatility in the securities markets; costs of compliance with the Americans with Disabilities Act and other similar laws; potential liability for uninsured losses and environmental contamination; risks associated with our potential failure to qualify as a REIT under the Internal Revenue Code of 1986 (the "Code"), as amended, and possible adverse changes in tax and environmental laws; and risks associated with our dependence on key personnel whose continued service is not guaranteed.

The risks included here are not exhaustive, and additional factors could adversely affect our business and financial performance, including factors and risks included in other sections of this report. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can it assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

### Our Company and Our Business

American Campus Communities, Inc. (referred to herein as "the Company," "us," "we," and "our") is a real estate investment trust ("REIT") that was incorporated on March 9, 2004 and commenced operations effective with the completion of our initial public offering ("IPO") on August 17, 2004. Through our controlling interest in American Campus Communities Operating Partnership LP (the "Operating Partnership"), we are one of the largest owners, managers and developers of high quality student housing properties in the United States in terms of beds owned and under management. We are a fully integrated, self-managed and self-administered equity REIT with expertise in the acquisition, design, financing,

development, construction management, leasing and management of student housing properties.

On April 23, 2008, we completed an equity offering, consisting of the sale of 9,200,000 shares of our common stock at a price of \$28.75 per share, including the exercise of 1,200,000 shares issued as a result of the exercise of the underwriters' overallotment option in full at closing. The offering generated gross proceeds of \$264.5 million. The aggregate proceeds, net of the underwriting discount, structuring fee and expenses of the offering, were approximately \$252.1 million.

As of September 30, 2008, our property portfolio contained 86 student housing properties with approximately 52,800 beds and approximately 17,500 apartment units, including 40 properties containing approximately 23,500 beds and approximately 7,500 units added as a result of our acquisition of the student housing business of GMH. Our property portfolio consisted of 80 owned off-campus properties that are in close proximity to colleges and universities, two ACE properties operated under ground/facility leases with a related university system and four on-campus participating properties operated under ground/facility leases with the related university systems. As of September 30, 2008, we also owned a minority interest in joint ventures that owned an aggregate of 21 student housing properties with approximately 12,100 beds in approximately 3,600 units. Our communities contain modern housing units, offer resort-style amenities and are supported by a resident assistant system and other student-oriented programming.

Through our TRS entities, we also provide construction management and development services, primarily for student housing properties owned by colleges and universities, charitable foundations, and others. As of September 30, 2008, we provided third-party management and leasing services for 35 properties (six of which we served as the third-party developer and construction manager) that represented approximately 25,200 beds in approximately 9,100 units. Third-party management and leasing services are typically provided pursuant to multi-year management contracts that have initial terms that range from one to five years. As of September 30, 2008, our total owned, joint venture and third-party managed portfolio included 142 properties with approximately 90,100 beds in approximately 30,200 units.

#### Third-Party Development Services

Our third-party development and construction management services as of September 30, 2008 consisted of four projects under contract and currently in progress with fees ranging from \$0.2 million to \$7.6 million. As of September 30, 2008, fees of approximately \$5.5 million remained to be earned by us with respect to these projects, which have scheduled completion dates of July 2009 through August 2010.

We recently completed two projects with a total of 1,077 beds in 379 units, with total fees of approximately \$4.0 million.

While we believe that our third party development/construction management and property management services allow us to develop strong and key relationships with colleges and universities, revenue from this area has over time become a smaller portion of our operations due to the continued focus on and growth of our wholly-owned property portfolio. Nevertheless, we believe these services continue to provide synergies with respect to our ability to identify, acquire or develop, and successfully operate, student housing properties.

#### Acquisitions

On June 11, 2008, we completed the acquisition of GMH's student housing business. At the time of closing, the GMH student housing portfolio consisted of 42 wholly-owned properties containing 24,953 beds located in various markets throughout the country. Two of the acquired properties were sold in the third quarter. See Note 4 in the accompanying Notes to Consolidated Financial Statements for additional information on the property dispositions. The total estimated purchase price of GMH was approximately \$1,042.4 million which was paid as follows: (i) the issuance of approximately \$155.0 million of our common stock and Common Units valued at \$28.43 per share; (ii) cash consideration paid of approximately \$239.6 million which represented the payment of \$3.36 per share for each GMH common share and each unit in the GMH Operating Partnership issued and outstanding as of the date of the Merger Agreement (February 11, 2008); (iii) the assumption of \$598.8 million of fixed-rate mortgage debt, which includes a net debt discount of \$9.4 million; and (iv) \$49.0 million of merger costs incurred as it relates to severance payments, legal, banking, accounting and finance costs.

In February 2008, we acquired a 144-unit, 528-bed property (Pirate's Place) located near the campus of East Carolina University in Greenville, North Carolina, for a purchase price of \$10.6 million, which excludes \$0.8 million of transaction costs, initial integration expenses and capital expenditures necessary to bring this property up to our operating standards. As part of the transaction, we assumed approximately \$7.0 million in fixed-rate mortgage debt with an annual interest rate of 7.15% and remaining term to maturity of 14.9 years.

In February 2008, we also acquired a 68-unit, 161-bed property (Sunnyside Commons) located near the campus of West Virginia University in Morgantown, West Virginia, for a purchase price of \$7.5 million, which excludes \$0.6 million of transaction costs, initial integration expenses and capital expenditures necessary to bring this property up to our operating standards. We did not assume any debt as part of this transaction.

Owned Development Activities

Vista del Sol: In August 2008, we completed the final stages of construction on our first ACE property located in Tempe, Arizona, which contains 1,866 beds in 613 units and serves students attending Arizona State University. Total development costs incurred for the project were approximately \$137.5 million.

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Villas at Chestnut Ridge: In August 2008, we completed the final stages of construction on this owned off-campus property located in Amherst, New York, which contains 552 beds in 196 units and serves students attending the State University of New York, Buffalo. Total development costs incurred for the project were approximately \$34.8 million.

Barrett Honors College: As of September 30, 2008, our Barrett Honors College ACE property was under construction with total development costs estimated to be approximately \$126.5 million. The project is scheduled to complete construction and open for occupancy in August 2009 and serve students attending Arizona State University. As of September 30, 2008, the project was approximately 36% complete, and we estimate that remaining development costs will be approximately \$82.5 million. As of September 30, 2008, we have funded 100% of the project's development costs and will fund the remaining development costs internally.

## Property Operations

As of September 30, 2008, our property portfolio consisted of the following:

PROPERTY	YR ACQUIRED / DEVELOPED (1)	LOCATION	PRIMARY UNIVERSITY SERVED	UNITS	BEDS
Wholly-Owned properties:					
1. Villas on Apache	1999	Tempe, AZ	Arizona State University Main Campus	111	288
2. The Village at Blacksburg	2000	Blacksburg, VA	Virginia Tech University	288	1,056
3. River Club Apartments	1999	Athens, GA	The University of Georgia – Athens	266	792
4. River Walk Townhomes	1999	Athens, GA College	The University of Georgia – Athens	100	336
5. The Callaway House	2001	Station, TX	Texas A&M University	173	538
6. The Village at Alafaya Club	2000	Orlando, FL	The University of Central Florida	228	839
7. The Village at Science Drive	2001	Orlando, FL	The University of Central Florida	192	732
8. University Village at Boulder Creek	2002	Boulder, CO	The University of Colorado at Boulder	82	309
9. University Village at Fresno	2004	Fresno, CA	California State University – Fresno	105	406
10. University Village at TU	2004	Philadelphia, PA	Temple University	220	749
11. University Club Tallahassee	2005	Tallahassee, FL	Florida State University	152	608
12. The Grove at University Club	2005	Tallahassee, FL	Florida State University	64	128
13. College Club Tallahassee	2005	Tallahassee, FL	Florida A&M University	96	384
14. The Greens at College Club	2005	Tallahassee, FL	Florida A&M University	40	160
15. University Club Gainesville	2005	Gainesville, FL	University of Florida	94	376
16. City Parc at Fry Street	2005	Denton, TX	University of North Texas	136	418
17. The Estates	2005	Gainesville, FL	University of Florida	396	1,044
18. University Village at Sweet Home	2005	Amherst, NY	State University of New York – Buffalo	269	828
19. Entrada Real	2006	Tucson, AZ	University of Arizona	98	363
20. Royal Oaks	2006	Tallahassee, FL	Florida State University	82	224
21. Royal Pavilion	2006	Tallahassee, FL	Florida State University	60	204
	2006		Florida State University	75	288

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22. Royal Village Tallahassee		Tallahassee, FL			
23. Royal Village Gainesville	2006	Gainesville, FL	University of Florida The University of Central Florida	118	448
24. Northgate Lakes	2006	Orlando, FL	Florida	194	710
25. Royal Lexington	2006	Lexington, KY Murfreesboro, TN	University of Kentucky Middle Tennessee State University	94	364
26. The Woods at Greenland	2006	Murfreesboro, TN	Middle Tennessee State University	78	276
27. Raiders Crossing	2006	TN	University	96	276
28. Raiders Pass	2006	Lubbock, TX College	Texas Tech University	264	828
29. Aggie Station	2006	Station, TX San Marcos, TX	Texas A&M University Texas State University – San Marcos	156	450
30. The Outpost San Marcos	2006	San Antonio, TX	University of Texas – San Antonio	162	486
31. The Outpost San Antonio	2006	College		276	828
32. Callaway Villas	2006	Station, TX Huntington, WV	Texas A&M University Marshall University	236	704
33. Village on Sixth	2007	Lexington, KY	University of Kentucky	248	752
34. Newtown Crossing	2007			356	942
35. Olde Towne University Square	2007	Toledo, OH	University of Toledo	224	550
36. Peninsular Place	2007	Ypsilanti, MI	Eastern Michigan University Rutgers University, NJIT, Essex CCC	183	478
37. University Centre	2007	Newark, NJ Morgantown, WV		234	838
38. Sunnyside Commons (2)	2008		West Virginia University	68	161
39. Pirate's Place (2)	2008	Greenville, NC	East Carolina University	144	528
40. University Highlands (3)	2008	Reno, NV	University of Nevada at Reno	216	732
41. Jacob Heights I (3)	2008	Mankato, MN	Minnesota State University	42	162
42. Jacob Heights III (3)	2008	Mankato, MN	Minnesota State University	24	96

PROPERTY	YR ACQUIRED / DEVELOPED (1)	LOCATION	PRIMARY UNIVERSITY SERVED	UNITS	BEDS
Wholly-Owned properties:					
43. The Summit (3)	2008	Mankato, MN	Minnesota State University	192	672
44. GrandMarc – Seven Corners (3)	2008	Minneapolis, MN	University of Minnesota	186	440
45. University Village – Sacramento (3)	2008	Sacramento, CA	California State University – Sacramento	250	394
46. Aztec Corner (3)	2008	San Diego, CA	San Diego State University	180	606
47. University Crossing (3)	2008	Philadelphia, PA	University of Pennsylvania / Drexel	507	1026
48. Campus Corner (3)	2008	Bloomington, IN	Indiana University	256	800
49. Tower at 3rd (3)	2008	Champaign, IL	University of Illinois	147	295
50. University Mills (3)	2008	Cedar Falls, IA	University of Northern Iowa	121	481
51. Pirates Cove (3)	2008	Greenville, NC	East Carolina University	264	1056
52. University Manor (3)	2008	Greenville, NC	East Carolina University	168	600
53. Brookstone Village (3)	2008	Wilmington, NC	UNC – Wilmington	124	238
54. Campus Walk – Wilmington (3)	2008	Wilmington, NC	UNC – Wilmington	289	290
55. Riverside Estates (3)	2008	Cayce, SC	University of South Carolina	205	700
56. Cambridge at Southern (3)	2008	Statesboro, GA	Georgia Southern University	228	564
57. Campus Club – Statesboro (3)	2008	Statesboro, GA	Georgia Southern University	276	984
58. University Pines (3)	2008	Statesboro, GA	Georgia Southern University	144	552
59. Lakeside (3)	2008	Athens, GA	University of Georgia	244	776
60. The Club (3)	2008	Athens, GA	University of Georgia	120	480
61. Pegasus Connection (3)	2008	McKay, FL	Central Florida	306	930
62. University Place (3)	2008	Charlottesville, VA	University of Virginia	144	528
63. Southview (3)	2008	Harrisonburg, VA	James Madison University	240	960
64. Stonegate (3)	2008	Harrisonburg, VA	James Madison University	168	672
65. The Commons (3)	2008	Harrisonburg, VA	James Madison University	132	528
66. University Gables (3)	2008	Murfreesboro, TN	Middle Tennessee State University	168	648
67. Campus Ridge (3)	2008	Johnson City, TN	East Tennessee State University	132	528
68. The Enclave I (3)	2008	Bowling Green, OH	Bowling Green State University	120	480
69. Hawks Landing (3)	2008	Oxford, OH	Miami University of Ohio	122	484
70. Willow Tree Apartments (3)	2008	Ann Arbor, MI	University of Michigan	310	568
71. Willow Tree Towers (3)	2008	Ann Arbor, MI	University of Michigan	163	283



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72. Abbott Place (3)	2008	East Lansing, MI	Michigan State University	222	654
73. University Centre – Kalamazoo (3)	2008	Kalamazoo, MI	Western Michigan University	232	700
74. University Meadows (3)	2008	Mt. Pleasant, MI	Central Michigan University	184	616
75. Campus Way (3)	2008	Tuscaloosa, AL	University of Alabama	196	684
76. Campus Walk – Oxford (3)	2008	Oxford, MS	University of Mississippi	108	432
77. Campus Trails (3)	2008	Starkville, MS	Mississippi State University	156	480
78. University Pointe (3)	2008	Lubbock, TX	Texas Tech University	204	682
79. University Trails (3)	2008	Lubbock, TX	Texas Tech University	240	684
80. Vista del Sol (4)	2008	Tempe, AZ	Arizona State University	613	1,866
81. Villas at Chestnut Ridge (4)	2008	Amherst, NY	State University of New York – Buffalo	196	552
82. Barrett Honors College (5)	2009	Tempe, AZ	Arizona State University	601	1,720
Total wholly-owned properties				15,598	48,312

PROPERTY	YEAR ACQUIRED / DEVELOPED (1)	LOCATION	PRIMARY UNIVERSITY SERVED	UNITS	BEDS
On-campus participating properties:					
83. University Village – PVAMU	1996 / 97 / 98	Prairie View, TX	Prairie View A&M University	612	1,920
84. University College – PVAMU	2000 / 2003	Prairie View, TX	Prairie View A&M University	756	1,470
85. University Village – TAMIU	1997	Laredo, TX	Texas A&M International University	84	250
86. Cullen Oaks – Phase I and II	2001 / 2006	Houston, TX	The University of Houston	411	879
Total on-campus participating properties				1,863	4,519
Total – all properties				17,461	52,831

- (1) As of September 30, 2008, the average age of our operating properties was approximately 9.2 years.
- (2) Property was acquired in February 2008.
- (3) GMH property acquired in June 2008.
- (4) Construction was completed and property commenced operations in August 2008.
- (5) Currently under development with a scheduled completion date of August 2009.

## Results of Operations

## Comparison of the Three Months Ended September 30, 2008 and September 30, 2007

The following table presents our results of operations for the three months ended September 30, 2008 and 2007, including the amount and percentage change in these results between the two periods:

	Three Months Ended September 30,		Change (\$)	Change (%)
	2008	2007		
<b>Revenues:</b>				
Wholly-owned properties	\$ 60,663	\$ 30,045	\$ 30,618	101.9%
On-campus participating properties	4,301	4,083	218	5.3%
Third party development services	4,519	1,383	3,136	226.8%
Third party management services	2,041	627	1,414	225.5%
Resident services	610	380	230	60.5%
Total revenues	72,134	36,518	35,616	97.5%
<b>Operating expenses:</b>				
Wholly-owned properties	38,812	16,368	22,444	137.1%
On-campus participating properties	3,274	2,317	957	41.3%
Third party development and management services	3,277	1,484	1,793	120.8%
General and administrative	3,191	2,286	905	39.6%
Depreciation and amortization	18,148	7,797	10,351	132.8%
Ground/facility leases	508	473	35	7.4%
Total operating expenses	67,210	30,725	36,485	118.7%
Operating income	4,924	5,793	(869)	(15.0%)
<b>Nonoperating income and (expenses):</b>				
Interest income	244	221	23	10.4%
Interest expense	(17,022)	(7,560)	(9,462)	125.2%
Amortization of deferred financing costs	(832)	(324)	(508)	156.8%
Loss from unconsolidated joint ventures	(926)	—	(926)	100.0%
Other nonoperating income	486	—	486	100.0%
Total nonoperating expenses	(18,050)	(7,663)	(10,387)	135.5%
<b>Loss before income taxes, minority interests, and discontinued operations</b>				
	(13,126)	(1,870)	(11,256)	601.9%
Income tax provision	(128)	(576)	448	(77.8%)
Minority interests	275	77	198	257.1%
Loss from continuing operations	(12,979)	(2,369)	(10,610)	447.9%
<b>Discontinued operations:</b>				
Loss attributable to discontinued operations	(115)	—	(115)	100.0%
Net loss	\$ (13,094)	\$ (2,369)	\$ (10,725)	452.7%

## Wholly-Owned Properties Operations

Revenues from our wholly-owned properties for the three months ended September 30, 2008 compared with the same period in 2007 increased by \$30.6 million primarily due to the acquisition of GMH's student housing business in June 2008, the acquisition of two properties during the first quarter 2008, the completion of construction and opening of Vista del Sol and Villas at Chestnut Ridge in August 2008, and the completion of construction and opening of University Centre in August 2007. Operating expenses increased approximately \$22.4 million for the three months ended September 30, 2008 compared with the same period in 2007, primarily due to the same factors which affected the increase in revenues.

**New Property Operations.** On June 11, 2008, we acquired GMH's student housing business, including 42 properties containing 24,953 beds located in various markets throughout the country. Of the 42 properties acquired, two were under contract to be sold on the acquisition date and were sold in July and August 2008. The sold properties' net loss through the date of disposition is reflected as discontinued operations for the three months ended September 30, 2008. For the three months ended September 30, 2008, the remaining 40 properties acquired from GMH contributed an additional \$25.6 million of revenues and an additional \$19.3 million of operating expenses. In addition, we acquired two properties in February 2008; a 528-bed property (Pirate's Place) located near the campus of East Carolina University in Greenville, North Carolina and a 161-bed property (Sunnyside Commons) located near the campus of West Virginia University in Morgantown, West Virginia. In August 2008, we completed construction of and opened Vista del Sol, a 1,866-bed property serving students attending Arizona State University and Villas at Chestnut Ridge, a 552-bed property serving students attending SUNY-Buffalo. Additionally, in August 2007, we completed construction of and opened University Centre, an 838-bed property serving students attending Rutgers University, NJIT and various surrounding educational institutions. These non-GMH new properties contributed an additional \$3.7 million of revenues and an additional \$1.7 million of operating expenses during the three months ended September 30, 2008 as compared to the three months ended September 30, 2007.

Same Store Property Operations (Excluding New Property Activity). We had 36 properties containing 19,162 beds which were operating during both the three month periods ended September 30, 2008 and 2007. These properties produced revenues of \$31.4 million and \$29.8 million during the three months ended September 30, 2008 and 2007, respectively, an increase of \$1.6 million. This increase was primarily due to an increase in average rental rates during the three months ended September 30, 2008 as compared to the same period in 2007, as well as the improved lease up for the 2008/2009 academic year, which resulted in average occupancy rates increasing to 95.2% during the three months ended September 30, 2008 from 94.9% during the three months ended September 30, 2007. Future revenues will be dependent on our ability to maintain our current leases in effect for the 2008/2009 academic year and our ability to obtain appropriate rental rates and desired occupancy for the 2009/2010 academic year at our various properties during our leasing period, which typically begins in January and ends in August.

At these existing properties, operating expenses increased from \$16.1 million for the three months ended September 30, 2007 to \$17.5 million for the three months ended September 30, 2008, an increase of \$1.4 million. This increase was primarily due to costs associated with the recent hurricane season, property taxes, and utilities. We anticipate that operating expenses for our same store property portfolio for the full year 2008 will increase slightly as compared with 2007 as a result of expected increases in utility costs, property taxes and general inflation.

#### On-Campus Participating Properties (“OCPP”) Operations

Same Store OCPP Operations. We had four participating properties containing 4,519 beds which were operating during both the three month periods ended September 30, 2008 and 2007. Revenues from our same store on-campus participating properties increased to \$4.3 million during the three months ended September 30, 2008 from \$4.1 million for the three months ended September 30, 2007, an increase of \$0.2 million. This increase was primarily due to an increase in average rental rates, offset by a decrease in average occupancy from 70.0% during the three months ended September 30, 2007 to 65.6% for the three months ended September 30, 2008. Occupancy at our on-campus participating properties is typically low in the second and third quarters of each calendar year due to the expiration of the nine-month leases at these properties concurrent with the end of the spring semester.

At these properties, operating expenses increased from \$2.3 million for the three months ended September 30, 2007 to \$3.3 million for the three months ended September 30, 2008, an increase of \$1.0 million. This increase was primarily due to costs associated with the recent hurricane season and utilities. We anticipate that operating expenses for the full year 2008 will increase slightly as compared with 2007 as a result of expected increases in insurance costs, utility costs and general inflation.

#### Third Party Development Services Revenue

Third party development services revenue increased by \$3.1 million from \$1.4 million during the three months ended September 30, 2007 to \$4.5 million for the three months ended September 30, 2008. The increase as compared to the prior year primarily related to the closing and commencement of construction at Phase III of the University of California – Irvine project during the three months ended September 30, 2008. This new project contributed approximately \$3.9 million in additional third party development services revenues during the three months ended September 30, 2008. Additionally, we had six projects in progress during the three months ended September 30, 2008 with an average contractual fee of approximately \$3.1 million, as compared to the three months ended September 30, 2007 in which we had six projects in progress with an average contractual fee of \$1.4 million. We also experienced an increase in the percentage of development and construction services completed during the respective periods. Of the total contractual fees for the projects in progress during the respective periods, approximately 24.5% was recognized during the three months ended September 30, 2008, compared to approximately 16.3% for the three months ended September 30, 2007. Closing of additional third-party development services projects during 2008 is dependent upon the Company’s university clients obtaining project financing, which has been adversely affected by current capital market conditions.

Development services revenues are dependent on our ability to successfully be awarded such projects, the amount of the contractual fee related to the project and the timing and completion of the development and construction of the project. In addition, to the extent projects are completed under budget, we may be entitled to a portion of such savings, which are recognized as revenue when performance has been agreed upon by all parties, or when performance has been verified by an independent third-party. It is possible that projects for which we have deferred pre-development costs will not close and that we will not be reimbursed for such costs. The pre-development costs associated therewith will ordinarily be charged against income for the then-current period.

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### Third Party Management Services Revenue

Third party management services revenues increased by \$1.4 million from \$0.6 million for the three months ended September 30, 2007 to \$2.0 million for the three months ended September 30, 2008. This increase was primarily due to an additional \$1.0 million in management fees recognized during the three months ended September 30, 2008 from third party management contracts assumed as part of the GMH acquisition, including 21 properties owned in two joint ventures with Fidelity in which we have a 10% interest. The remainder of the increase is the result of the commencement of four management contracts in the fourth quarter of 2007, the commencement of one management contract in the first quarter 2008, and the commencement of two management contracts in the second quarter 2008. We anticipate that third-party management services revenues for the full year 2008 will increase as compared with 2007, primarily as a result of the previously mentioned contracts assumed from GMH and new contracts obtained since last year.

### Third Party Development and Management Services Expenses

Third party development and management services expenses increased by \$1.8 million, from \$1.5 million during the three months ended September 30, 2007, to \$3.3 million for the three months ended September 30, 2008. This increase was primarily due to an increase in payroll and related costs as a result of an increase in activity for potential ACE projects and new management contracts assumed from GMH. Third-party development and management services expenses for the full year 2008 will be dependent on the level of awards we pursue, the level of new management contracts obtained, and as previously mentioned, any pre-development costs charged against income for projects which do not close.

### General and Administrative

General and administrative expenses increased approximately \$0.9 million, from \$2.3 million during the three months ended September 30, 2007, to \$3.2 million for the three months ended September 30, 2008. This increase was primarily due to transition and integration expenses related to the acquisition of GMH and additional staffing, benefits, rent and public company costs related to both the GMH acquisition and company growth incurred during the three months ended September 30, 2008. These increases were offset by a compensation charge of \$0.5 million recorded during the three months ended September 30, 2007 related to the Company's 2004 Outperformance Bonus Plan. We anticipate general and administrative expenses to decrease for the full year 2008 as a result of the \$10.4 million Outperformance Bonus Plan compensation charge recorded in 2007, offset by anticipated increases in payroll and other related costs in 2008 as a result of the previously mentioned increases in corporate staffing levels experienced as a result of the recent growth of our wholly-owned portfolio, including our acquisition of GMH.

### Depreciation and Amortization

Depreciation and amortization increased by \$10.3 million, from \$7.8 million during the three months ended September 30, 2007 to \$18.1 million for the three months ended September 30, 2008. This increase was primarily due to the acquisition of the GMH student housing business in June 2008, the acquisition of two properties during the first quarter 2008, the completion of construction and opening of Vista del Sol and Villas at Chestnut Ridge in August 2008, and the completion of construction and opening of University Centre in August 2007. The GMH properties contributed an additional \$9.0 million to depreciation expense for the three months ended September 30, 2008, of which \$3.1 million related to the valuation assigned to in-place leases for such properties. We expect depreciation and amortization to increase for the full year 2008 as a result of the addition of the GMH properties to our portfolio and a full year of depreciation on properties acquired and placed in service during 2007 and 2008.

### Interest Expense

Interest expense increased \$9.4 million, from \$7.6 million during the three months ended September 30, 2007, to \$17.0 million for the three months ended September 30, 2008. This increase was primarily due to \$598.8 million of mortgage debt assumed from GMH in June 2008 at a weighted average rate of 5.43% (including a net discount of \$9.4 million to reflect the fair market value of debt assumed.) The debt assumed for properties acquired from GMH contributed an additional \$8.3 million of interest expense for the three months ended September 30, 2008. We also incurred an additional \$1.1 million of interest expense related to the senior secured term loan entered into in May 2008 to fund a portion of the cash consideration paid in our acquisition of GMH. An additional \$0.7 million of interest expense was incurred during the three months ended September 30, 2008 related to the loans for Vista del Sol and Villas at Chestnut Ridge, which completed construction and were placed into service in August 2008. These increases were offset by a decrease in interest expense of approximately \$0.4 million related to the company carrying no balance on its revolving credit facility during the three months ended September 30, 2008, as well as a decrease of approximately \$0.3 million associated with the pay-down of the construction loan for University Centre in October 2007. We anticipate that interest expense will increase for the full year 2008 due to additional interest expense incurred in connection with our acquisition of GMH's student housing business as well as the senior secured term loan entered into in May 2008.



#### Amortization of Deferred Financing Costs

Amortization of deferred financing costs increased \$0.5 million, from \$0.3 million during the three months ended September 30, 2007, to \$0.8 million for the three months ended September 30, 2008. This increase was primarily due to the amortization of additional finance costs incurred to assume debt on properties acquired from GMH and the senior secured term loan. We anticipate that amortization of deferred financing costs will increase for the full year 2008 due to debt assumed in connection with our acquisition of GMH's student housing business as well as the senior secured term loan entered into in May 2008.

#### Loss from Unconsolidated Joint Ventures

Loss from unconsolidated joint ventures represents our share of the net income (loss) from the Hampton Roads military housing joint venture in which we have a minimal economic interest, as well as our 10 % share of the income (loss) from two joint ventures owning 21 properties formed or assumed as part of our acquisition of GMH in June 2008.

The loss from unconsolidated joint ventures of \$0.9 million for the three months ended September 30, 2008, was primarily due to the loss from our 15-property joint venture formed with Fidelity as part of our acquisition of GMH. The joint venture recognized a net loss for the three months ended September 30, 2008 primarily because of the amortization recorded on the value assigned to in-place leases on the joint venture formation date. In addition, this 15-property joint venture includes two properties located in Louisiana that incurred significant maintenance costs during the three months ended September 30, 2008 associated with the recent hurricane season.

#### Other Nonoperating Income

Other nonoperating income of \$0.5 million for the three months ended September 30, 2008 represents tax incentive amounts received in cash during the period related to a property we acquired in February 2007 located in Ypsilanti, Michigan. Upon acquisition of this property, any future potential benefit of such tax incentive was assumed from the seller.

#### Income Tax Provision

The company's provision for income taxes decreased by \$0.4 million, from \$0.5 million for the three months ended September 30, 2007, to \$0.1 million for the three months ended September 30, 2008. This decrease is primarily related to the write-off of the Company's deferred tax asset in the amount of \$0.5 million during the three months ended September 30, 2007.

#### Minority Interests

The variance in minority interests was primarily due to the Company being in a greater loss position for the three months ended September 30, 2008 as compared to the three months ended September 30, 2007. Minority interests represent external partners in our Operating Partnership as well as certain third-party partners in joint ventures consolidated by us for financial reporting purposes. Accordingly, these external partners are allocated their share of income/loss during the respective reporting periods. See Note 7 in the accompanying Notes to Consolidated Financial Statements contained in Item 1 herein for a detailed discussion of minority interests.

## Comparison of the Nine Months Ended September 30, 2008 and September 30, 2007

The following table presents our results of operations for the nine months ended September 30, 2008 and 2007, including the amount and percentage change in these results between the two periods:

	Nine Months Ended September 30,			
	2008	2007	Change (\$)	Change (%)
<b>Revenues:</b>				
Wholly-owned properties	\$ 129,638	\$ 85,197	\$ 44,441	52.2%
On-campus participating properties	14,993	14,160	833	5.9%
Third party development services	6,898	2,434	4,464	183.4%
Third party management services	4,185	1,999	2,186	109.4%
Resident services	1,409	1,044	365	35.0%
Total revenues	157,123	104,834	52,289	49.9%
<b>Operating expenses:</b>				
Wholly-owned properties	69,435	41,276	28,159	68.2%
On-campus participating properties	8,068	6,842	1,226	17.9%
Third party development and management services	7,713	3,925	3,788	96.5%
General and administrative	8,562	15,804	(7,242)	(45.8%)
Depreciation and amortization	37,291	22,535	14,756	65.5%
Ground/facility leases	1,235	1,263	(28)	(2.2%)
Total operating expenses	132,304	91,645	40,659	44.4%
Operating income	24,819	13,189	11,630	88.2%
<b>Non-operating income and (expenses):</b>				
Interest income	1,048	1,242	(194)	(15.6%)
Interest expense	(32,734)	(20,940)	(11,794)	56.3%
Amortization of deferred financing costs	(1,591)	(936)	(655)	70.0%
Loss from unconsolidated joint ventures	(1,181)	—	(1,181)	100.0%
Other nonoperating income	486	—	486	100.0%
Total non-operating expenses	(33,972)	(20,634)	(13,338)	64.6%
Loss before taxes, minority interests, and discontinued operations	(9,153)	(7,445)	(1,708)	22.9%
Income tax provision	(261)	(696)	435	(62.5%)
Minority interests	(198)	309	(507)	(164.1%)
Loss from continuing operations	(9,612)	(7,832)	(1,780)	22.7%
Discontinued operations:				
Loss attributable to discontinued operations	(23)	—	(23)	100.0%
Net loss	\$ (9,635)	\$ (7,832)	\$ (1,803)	23.0%

## Wholly-Owned Properties Operations

Revenues from our wholly-owned properties for the nine months ended September 30, 2008 compared with the same period in 2007 increased by \$44.4 million primarily due to the acquisition of the GMH student housing business in

June 2008, the acquisition of two properties during the first quarter 2008, the acquisition of four properties during the first quarter 2007, the completion of construction and opening of Vista del Sol and Villas at Chestnut Ridge in August 2008, and the completion of construction and opening of University Centre in August 2007. Operating expenses increased approximately \$28.2 million for the nine months ended September 30, 2008 compared with the same period in 2007, primarily due to the same factors which affected the increase in revenues.

**New Property Operations.** On June 11, 2008, we acquired the GMH student housing business, including 42 properties containing 24,953 beds located in various markets throughout the country. Of the 42 properties acquired, two were under contract to be sold on the acquisition date and were sold in July and August 2008. The sold properties' net loss through the date of disposition is reflected as discontinued operations for the nine months ended September 30, 2008. For the nine months ended September 30, 2008, the remaining 40 properties acquired from GMH contributed an additional \$31.7 million of revenues and an additional \$21.6 million of operating expenses. In addition, we acquired two properties in February 2008; a 528-bed property (Pirate's Place) located near the campus of East Carolina University in Greenville, North Carolina and a 161-bed property (Sunnyside Commons) located near the campus of West Virginia University in Morgantown, West Virginia. In August 2008, we completed construction of and opened Vista del Sol and Villas at Chestnut Ridge. Additionally, in August 2007, we completed construction of and opened University Centre. These non-GMH new properties contributed an additional \$10.1 million of revenues and an additional \$4.7 million of operating expenses during the nine months ended September 30, 2008 as compared to the nine months ended September 30, 2007.

Same Store Property Operations (Excluding New Property Activity). We had 32 properties containing 16,440 beds which were operating during both the nine month periods ended September 30, 2008 and 2007. These properties produced revenues of \$79.3 million and \$76.3 million during the nine months ended September 30, 2008 and 2007, respectively, an increase of \$3.0 million. This increase was primarily due to an increase in average rental rates during the nine months ended September 30, 2008 as compared to the same period in 2007, as well as the improved lease up for the 2008/09 academic year, which resulted in average occupancy rates increasing to 96.8% during the nine months ended September 30, 2008 from 96.4% during the nine months ended September 30, 2007.

At these existing properties, operating expenses increased from \$35.5 million for the nine months ended September 30, 2007 to \$37.4 million for the nine months ended September 30, 2008, an increase of \$1.9 million. This increase was primarily due to marketing costs, costs associated with the recent hurricane season, property taxes, and utilities.

#### On-Campus Participating Properties (“OCPP”) Operations

Same Store OCPP Operations. We had four participating properties containing 4,519 beds which were operating during both the nine month periods ended September 30, 2008 and 2007. Revenues from our same store on-campus participating properties increased to \$15.0 million during the nine months ended September 30, 2008 from \$14.2 million for the nine months ended September 30, 2007, an increase of \$0.8 million. This increase was primarily due to an increase in average rental rates, offset by a decrease in average occupancy from 72.1% during the nine months ended September 30, 2007 to 66.9% for the nine months ended September 30, 2008. Occupancy at our on-campus participating properties is typically low in the second and third quarters of each calendar year due to the expiration of the nine-month leases at these properties concurrent with the end of the spring semester.

At these properties, operating expenses increased from \$6.8 million for the nine months ended September 30, 2007 to \$8.1 million for the nine months ended September 30, 2008, an increase of \$1.3 million. This increase was primarily due to costs associated with the recent hurricane season.

#### Third Party Development Services Revenue

Third party development services revenue increased by \$4.5 million from \$2.4 million for the nine months ended September 30, 2007 to \$6.9 million for the nine months ended September 30, 2008. The increase as compared to the prior year primarily related to the closing of and commencement of construction at Phase III of the University of California – Irvine project during the three months ended September 30, 2008. This new project contributed approximately \$3.9 million in additional third party development services revenues during the nine months ended September 30, 2008. Additionally, we had six projects in progress during the nine months ended September 30, 2008 with an average contractual fee of approximately \$3.1 million, as compared to the nine months ended September 30, 2007 in which we had six projects in progress with an average contractual fee of \$1.4 million. We also experienced an increase in the percentage of development and construction services completed during the respective periods. Of the total contractual fees for the projects in progress during the respective periods, approximately 37.1% was recognized during the nine months ended September 30, 2008, compared to approximately 28.2% for the nine months ended September 30, 2007.

#### Third Party Management Services Revenue

Third party management services revenues increased by \$2.2 million from \$2.0 million for the nine months ended September 30, 2007 to \$4.2 million for the nine months ended September 30, 2008. This increase was primarily due to an additional \$1.2 million in management fees recognized during the nine months ended September 30, 2008 from third party management contracts assumed as part of the GMH acquisition, including 21 properties owned in two joint ventures with Fidelity in which we have a 10% interest. The remainder of the increase was the result of the commencement of four management contracts in the fourth quarter of 2007, the commencement of one management

contract in the first quarter 2008, and the commencement of two management contracts in the second quarter 2008.

#### Third Party Development and Management Services Expenses

Third party development and management services expenses increased by \$3.8 million, from \$3.9 million during the nine months ended September 30, 2007, to \$7.7 million for the nine months ended September 30, 2008. This increase was primarily due to an increase in payroll and related costs as a result of an increase in activity for potential ACE projects and new management contracts assumed from GMH.

### General and Administrative

General and administrative expenses decreased approximately \$7.2 million, from \$15.8 million during the nine months ended September 30, 2007, to \$8.6 million for the nine months ended September 30, 2008. This decrease was primarily due to a \$10.4 million compensation charge recorded during the nine months ended September 30, 2007 related to the Company's 2004 Outperformance Bonus Plan. This decrease was offset by additional transition and integration expenses related to the acquisition of GMH and additional staffing, benefits, rent and public company costs related to both the GMH acquisition and company growth experienced during the nine months ended September 30, 2008.

### Depreciation and Amortization

Depreciation and amortization increased by \$14.8 million, from \$22.5 million during the nine months ended September 30, 2007 to \$37.3 million during the nine months ended September 30, 2008. This increase was primarily due to the acquisition of the GMH student housing business in June 2008, the acquisition of two properties during the first quarter 2008, the completion of construction and opening of Vista del Sol and Villas at Chestnut Ridge in August 2008, and the completion of construction and opening of University Centre in August 2007. The GMH properties contributed an additional \$12.0 million of depreciation expense for the period of June 11, 2008 to September 30, 2008, of which \$4.3 million related to the valuation assigned to in-place leases for such properties.

### Interest Expense

Interest expense increased \$11.8 million, from \$20.9 million during the nine months ended September 30, 2007 to \$32.7 million for the nine months ended September 30, 2008. This increase was primarily due to \$598.8 million of mortgage debt assumed from GMH in June 2008 at a weighted average rate of 5.43% (including a net discount of \$9.4 million to reflect the fair market value of debt assumed.) The debt assumed for properties acquired from GMH contributed an additional \$10.2 million of interest expense for the nine months ended September 30, 2008. We also incurred an additional \$1.4 million of interest expense related to the senior secured term loan entered into in May 2008 to fund a portion of the cash consideration paid in our acquisition of GMH. An additional \$0.7 million of interest expense was incurred during the nine months ended September 30, 2008 related to the loans for Vista del Sol and Villas at Chestnut Ridge, which completed construction and were placed into service in August 2008. Acquisitions during 2007 and 2008 also contributed an additional \$0.8 million of interest expense for the nine months ended September 30, 2007. These increases were offset by a decrease in interest expense of approximately \$0.3 million associated with the pay-down of the construction loan for University Centre in October 2007, as well as an increase in capitalized interest of approximately \$0.3 million for the nine months ended September 30, 2008 due to increased activity in our owned development projects.

### Amortization of Deferred Financing Costs

Amortization of deferred financing costs increased \$0.7 million, from \$0.9 million during the nine months ended September 30, 2007, to \$1.6 million for the nine months ended September 30, 2008. This increase was primarily due to the amortization of additional finance costs incurred to assume debt on properties acquired from GMH and the senior secured term loan.

### Other Nonoperating Income

Other nonoperating income of \$0.5 million for the nine months ended September 30, 2008 represents tax incentive amounts received in cash during the three months ended September 30, 2008 related to a property we acquired in February 2007 located in Ypsilanti, Michigan.

#### Income Tax Provision

The company's provision for income taxes decreased by \$0.4 million, from \$0.7 million for the nine months ended September 30, 2007 to \$0.3 million for the nine months ended September 30, 2008. This decrease was primarily related to the write-off of the Company's deferred tax asset in the amount of \$0.5 million during the three months ended September 30, 2007.

#### Loss from Unconsolidated Joint Ventures

The loss from unconsolidated joint ventures of \$1.2 million for the nine months ended September 30, 2008, was primarily due to the loss from the 15-property joint venture formed with Fidelity as part of our acquisition of GMH. The joint venture recognized a net loss for the nine months ended September 30, 2008 primarily because of the amortization recorded on the value assigned to in-place leases on the joint venture formation date. In addition, this 15-property joint venture includes two properties located in Louisiana that incurred significant maintenance costs during the nine months ended September 30, 2008 associated with the recent hurricane season.

## Minority Interests

The variance in minority interests was primarily due to an increase in equity interests of the Operating Partnership owned by the Company. This increase was a result of the October 2007 and April 2008 equity offerings which consisted of the sale of an aggregate of 12.7 million shares of the Company's common stock and the issuance of 5.4 million shares of the Company's common stock in June 2008 as partial consideration for the acquisition of GMH.

## Cash Flows

### Comparison of Nine Months Ended September 30, 2008 and September 30, 2007

#### Operating Activities

For the nine months ended September 30, 2008, net cash provided by operating activities was approximately \$23.0 million, as compared to \$11.7 million for the nine months ended September 30, 2007, an increase of \$11.3 million. This increase was primarily due to a \$6.7 million cash payment in August 2007 of awards under the 2004 Outperformance Bonus Plan. In addition, we made a partial payment in March 2007 of secured promissory notes and cash retained by us related to acquisition of the Royal Properties in March 2006.

#### Investing Activities

Investing activities utilized \$413.8 million and \$136.8 million for the nine months ended September 30, 2008 and 2007, respectively. The increase in cash utilized in investing activities during the nine months ended September 30, 2008 related primarily to a \$246.4 million increase in the use of cash to acquire properties and land. We acquired four properties during the first nine months of 2007 as compared to a total of 44 properties acquired during the first nine months of 2008. In June 2008, we used approximately \$276.0 million of cash to acquire the GMH student housing business, including 42 properties containing 24,953 beds located in various markets throughout the country. In addition we acquired two properties during the first quarter of 2008. We also experienced an increase in cash used to fund the construction of our wholly-owned development properties. Three wholly-owned properties were under development during the nine months ended September 30, 2008, two of which were completed and opened for occupancy in August 2008, while two wholly-owned properties were under development throughout the first nine months of 2007 and another property began development toward the end of the first quarter of 2007, one of which was completed in Fall 2007. Finally, in connection with the acquisition of GMH, we entered into a joint venture and contributed 15 GMH properties to the joint venture in exchange for cash and a 10% minority interest in the joint venture. These increases in cash utilized in investing activities were offset by proceeds received from the disposition of two properties in July and August 2008. For the nine months ended September 30, 2008 and 2007, our cash utilized in investing activities was comprised of the following:

	Nine Months Ended September 30,	
	2008	2007
Property and land acquisitions	\$ (289,576)	\$ (43,183)
Net proceeds from dispositions of real estate	4,418	—
Investments in unconsolidated joint ventures	(10,610)	—
Capital expenditures for on-campus participating properties	(637)	(402)
Capital expenditures for wholly-owned properties	(8,727)	(7,097)
Investment in wholly-owned properties under development	(106,825)	(85,766)
Purchase of corporate furniture, fixtures, and equipment	(1,875)	(347)
Distributions received from unconsolidated joint venture	15	—
Total	\$ (413,817)	\$ (136,795)





## Financing Activities

Cash provided by financing activities totaled \$416.1 million for the nine months ended September 30, 2008 as compared to \$56.8 million of cash provided by financing activities during the nine months ended September 30, 2007. The increase in cash provided by financing activities was a result of the following: (i) the April 2008 equity offering which raised \$252.2 million, net of offering costs; (ii) the \$100 million senior secured term loan which was fully funded on June 11, 2008, the proceeds of which were used to pay a portion of the cash consideration for the acquisition of GMH; (iii) the contribution of 15 GMH student housing properties to a joint venture in which we received \$74.4 million in proceeds and retained a 10% equity interest in the joint venture; and (iv) the \$40.0 million increase in proceeds from construction loans used to fund the construction of Vista del Sol, an owned ACE development property, and Villas at Chestnut Ridge, an owned off-campus development property, which both opened for occupancy in August 2008. These increases were offset by the following: (i) the pay-off of \$24.2 million in mortgage loan debt assumed in connection with the acquisition of GMH; (ii) a \$57.5 million decrease in proceeds (net of paydowns) received from our revolving credit facility resulting from using \$40.7 million of our April 2008 equity offering proceeds to paydown the revolving credit facility; (iii) a \$12.5 million increase in distributions to common and restricted stockholders as a result of our October 2007 and April 2008 equity offerings and the issuance of common stock as partial consideration for the acquisition of GMH; and (iv) a \$4.1 million increase in debt issuance and assumption costs associated with mortgage debt assumed in connection with acquisitions of properties and fees paid to obtain the secured term loan in May 2008.

## Structure of On-campus Participating Properties

At our on-campus participating properties, the subject universities own both the land and improvements. We then have a leasehold interest under a ground/facility lease. Under the lease, we receive an annual distribution representing 50% of these properties' net cash available for distribution after payment of operating expenses (which includes our management fees), debt service (which includes repayment of principal) and capital expenditures. We also manage these properties under multi-year management agreements and are paid a management fee representing 5% of receipts.

We do not have access to the cash flows and working capital of these participating properties except for the annual net cash distribution as described above. Additionally, a substantial portion of these properties' cash flow is dedicated to capital reserves required under the applicable property indebtedness and to the amortization of such indebtedness. These amounts do not increase our economic interest in these properties since our interest, including our right to share in the net cash available for distribution from the properties, terminates upon the amortization of their indebtedness. Our economic interest in these properties is therefore limited to our interest in the net cash flow and management and development fees from these properties, as reflected in our calculation of Funds from Operations modified for the operational performance of on-campus participating properties ("FFOM") contained herein. Accordingly, when considering these properties' contribution to our operations, we focus upon our share of these properties' net cash available for distribution and the management fees that we receive from these properties, rather than upon their contribution to our gross revenues and expenses for financial reporting purposes.

The following table reflects the amounts included in our consolidated financial statements for the three and nine months ended September 30, 2008 and 2007:

	Three Months Ended September		Nine Months Ended September	
	2008	2007	2008	2007
Revenues	\$ 4,301	\$ 4,083	\$ 14,993	\$ 14,160
Direct operating expenses (1)	(3,091)	(2,163)	(7,533)	(6,372)
Amortization	(1,087)	(1,068)	(3,230)	(3,194)
Amortization of deferred financing costs	(46)	(48)	(139)	(141)
Ground/facility leases (2)	(383)	(473)	(1,110)	(1,263)
Net operating (loss) income	(306)	331	2,981	3,190
Interest income	47	116	179	285
Interest expense (3)	(1,521)	(1,549)	(4,614)	(4,683)
Net loss	\$ (1,780)	\$ (1,102)	\$ (1,454)	\$ (1,208)

- (1) Excludes property management fees of \$0.2 million for both the three month periods ended September 30, 2008 and 2007, and \$0.7 million for both the nine month periods ended September 30, 2008 and 2007. This expense and the corresponding fee revenue have been eliminated in consolidation. Also excludes allocation of expenses related to corporate management and oversight.
- (2) Represents the universities' 50% share of the properties' net cash available for distribution after payment of operating expenses, debt service (including payment of principal) and capital expenditures.
- (3) Debt service expenditures for these properties totaled \$2.1 million for both the three month periods ended September 30, 2008 and 2007, and \$6.2 million and \$6.3 million for the nine months ended September 30, 2008 and 2007, respectively.

## Liquidity and Capital Resources

### Cash Balances and Liquidity

As of September 30, 2008, excluding our on-campus participating properties, we had \$60.6 million in cash and cash equivalents and restricted cash as compared to \$18.4 million in cash and cash equivalents and restricted cash as of December 31, 2007. Restricted cash primarily consists of escrow accounts held by lenders and resident security deposits, as required by law in certain states. This increase in cash and cash equivalents was primarily due to the completion of our equity offering in April 2008, which generated net proceeds of approximately \$252.2 million. We used approximately \$100.7 million of the offering proceeds to fund the cash consideration paid in and related transaction costs for the acquisition of GMH. We also used the offering proceeds to pay off \$24.2 million of fixed-rate mortgage debt assumed on two properties acquired from GMH and \$40.7 million to pay off the outstanding balance on our revolving credit facility. The increase in restricted cash was primarily a result of balances acquired in the GMH transaction. Additionally, restricted cash as of September 30, 2008 also included \$0.6 million of funds held in escrow in connection with potential development opportunities.

As of September 30, 2008, our short-term liquidity needs included, but were not limited to, the following: (i) anticipated distribution payments to our common and restricted stockholders totaling approximately \$57.5 million based on an anticipated annual distribution of \$1.35 per share based on the number of our shares outstanding as of September 30, 2008, including those distributions required to maintain our REIT status and satisfy our current distribution policy, (ii) anticipated distribution payments to our Operating Partnership unitholders totaling

approximately \$1.7 million based on an anticipated annual distribution of \$1.35 per Common Unit and a cumulative preferential per annum cash distribution rate of 5.99% on our Series A Preferred Units based on the number of units outstanding as of September 30, 2008, (iii) development costs for Barrett Honors College over the next 12 months, estimated to be approximately \$88 million, and (iv) funds for capital improvements at acquired properties and other potential development projects. We expect to meet our short-term liquidity requirements by (a) using the remaining proceeds from our April 2008 equity offering, (b) potentially disposing of properties, (c) borrowing under our revolving credit facility, and (d) utilizing net cash provided by operations.

We may seek additional funds to undertake initiatives not contemplated by our business plan or obtain additional cushion against possible shortfalls. We also may pursue additional financing as opportunities arise. Future financings may include a range of different sizes or types of financing, including the sale of additional debt or equity securities. While we believe we will be able to obtain such funds, these funds may not be available on favorable terms or at all. Our ability to obtain additional financing depends on numerous factors, including future market conditions, our success or lack of success in penetrating our markets, our future creditworthiness, and restrictions contained in agreements with our investors or lenders, including the restrictions contained in the agreements governing our revolving credit facility and committed term loan facility. These financings could increase our level of indebtedness or result in dilution to our equity holders.

### Revolving Credit Facility

In May 2008, the Operating Partnership amended its \$115 million revolving credit facility to increase the size of the facility to \$160 million, which may be expanded by up to an additional \$65 million upon the satisfaction of certain conditions. The maturity date of the facility is August 17, 2009 and we continue to guarantee the Operating Partnership's obligations under the facility.

Availability under the revolving credit facility is limited to an "aggregate borrowing base amount" equal to the lesser of (i) 65% of the value of certain properties, calculated as set forth in the credit facility, and (ii) the adjusted net operating income from these properties divided by a formula amount. The facility bears interest at a variable rate, at the Company's option, based upon a base rate or one-, two-, three-, or six-month LIBOR plus, in each case, a spread based upon the Company's total leverage. Additionally, we are required to pay an unused commitment fee ranging from 0.15% to 0.20% per annum, depending on the aggregate unused balance. In April 2008, we paid off the entire balance on the revolving credit facility using proceeds from our equity offering. As of September 30, 2008, the total availability under the facility balance (subject to the satisfaction of certain financial covenants) totaled approximately \$143.8 million.

The terms of the facility include certain restrictions and covenants, which limit, among other items, the incurrence of additional indebtedness, liens, and the disposition of assets. The facility contains customary affirmative and negative covenants and also contains financial covenants that, among other things, require us to maintain certain minimum ratios of "EBITDA" (earnings before interest, taxes, depreciation and amortization) to fixed charges. We may not pay distributions that exceed a specified percentage of funds from operations, as adjusted, for any four consecutive quarters. The financial covenants also include consolidated net worth and leverage ratio tests. As of September 30, 2008, we were in compliance with all such covenants.

### Senior Secured Term Loan

On May 23, 2008, the Operating Partnership obtained a \$100 million senior secured term loan. The secured term loan has an initial term of 36 months and can be extended through May 2012 through the exercise of a 12-month extension period. The secured term loan bears interest at a variable rate, at the Company's option, based upon a base rate or one-, two-, three-, or six-month LIBOR plus, in each case, a spread based upon the Company's total leverage. On June 11, 2008, we borrowed in full from the secured term loan and used the proceeds to fund a portion of the total cash consideration for the GMH acquisition. As of September 30, 2008, the balance outstanding on the secured term loan was \$100 million, bearing interest at a rate of 4.49%. The secured term loan includes the same restrictions and covenants as the revolving credit facility, described above. We guarantee the Operating Partnership's obligations under the secured term loan.

### Distributions

We are required to distribute 90% of our REIT taxable income (excluding capital gains) on an annual basis in order to qualify as a REIT for federal income tax purposes. Accordingly, we intend to make, but are not contractually bound to make, regular quarterly distributions to common stockholders and unit holders. Distributions to common stockholders are at the discretion of the Board of Directors. We may be required to use borrowings under the credit facility, if necessary, to meet REIT distribution requirements and maintain our REIT status. The Board of Directors considers market factors and our Company's performance in addition to REIT requirements in determining distribution levels.

### Pre-Development Expenditures

Our third-party and owned development activities have historically required us to fund pre-development expenditures such as architectural fees, permits and deposits. The closing and/or commencement of construction of these

development projects is subject to a number of risks such as our inability to obtain financing on favorable terms and delays or refusals in obtaining necessary zoning, land use, building, and other required governmental permits and authorizations. As such, we cannot always predict accurately the liquidity needs of these activities. We frequently incur these pre-development expenditures before a financing commitment and/or required permits and authorizations have been obtained. Accordingly, we bear the risk of the loss of these pre-development expenditures if financing cannot ultimately be arranged on acceptable terms or we are unable to successfully obtain the required permits and authorizations.

Historically, our third-party and owned development projects have been successfully structured and financed; however, these developments have at times been delayed beyond the period initially scheduled, causing revenue to be recognized in later periods. As of September 30, 2008, we have deferred approximately \$4.5 million in pre-development costs related to third-party and owned development projects that have not yet commenced construction.

#### Indebtedness

As of September 30, 2008, we had approximately \$1,259.1 million of outstanding consolidated indebtedness (excluding net unamortized debt discounts and debt premiums of approximately \$10.9 million and \$6.2 million, respectively), comprised of a \$100.0 million balance on our secured term loan, \$1,072.7 million in mortgage and construction loans secured by our wholly-owned properties, \$33.1 million in mortgage loans secured by two phases of an on-campus participating property, and \$53.3 million in bond issuances secured by three of our on-campus participating properties. The weighted average interest rate on our consolidated indebtedness as of September 30, 2008 was 5.69%. As of September 30, 2008, approximately 17.1% of our total consolidated indebtedness was variable rate debt, comprised of our secured term loan and our Vista del Sol and Villas at Chestnut Ridge construction loans discussed below.

#### Wholly-Owned Properties

The weighted average interest rate of the \$1,072.7 million of wholly-owned mortgage and construction debt was 5.69% as of September 30, 2008. Each of the mortgage loans is a non-recourse obligation subject to customary exceptions. Each of these mortgages has a 30-year amortization, and none are cross-defaulted or cross-collateralized to any other indebtedness. The loans generally may not be prepaid prior to maturity; in certain cases prepayment is allowed, subject to prepayment penalties.

In August 2008, we completed the final stages of construction on Vista del Sol, an ACE property. The development and construction of Vista del Sol was partially financed with a \$100.0 million construction loan. For each borrowing we have the option of choosing the Prime rate or one-, two-, or three-month LIBOR plus 1.45%. The interest rate may be reduced to LIBOR plus 1.20% once construction of the property is complete and certain operations hurdles are met. The loan requires payments of interest only during the term of the loan and any accrued interest and outstanding borrowings become due on the maturity date of December 27, 2009. The term of the loan can be extended through December 2011 through the exercise of two 12-month extension periods. As of September 30, 2008, the balance outstanding on the construction loan totaled \$88.0 million, bearing interest at a weighted average rate of 4.87%.

In August 2008, we completed the final stages of construction on Villas at Chestnut Ridge, an owned off-campus property. The development and construction of Villas at Chestnut was partially financed with a \$31.6 million construction loan. For each borrowing we have the option of choosing the Prime rate or one-, two-, three-, or six-month LIBOR plus 1.25%. The loan requires payments of interest only during the term of the loan and any accrued interest and outstanding borrowings become due on the maturity date of June 4, 2009. The term of the loan can be extended through June 2010 through the exercise of a 12-month extension period. As of September 30, 2008, the balance outstanding on the construction loan totaled \$26.3 million, bearing interest at a weighted average rate of 3.74%.

#### On-Campus Participating Properties

Three of our on-campus participating properties are 100% financed with \$53.3 million of outstanding project-based taxable bonds. Under the terms of these financings, one of our special purpose subsidiaries publicly issued three series of taxable bonds and loaned the proceeds to three special purpose subsidiaries that each hold a separate leasehold interest. Although a default in payment by these special purpose subsidiaries could result in a default under

one or more series of bonds, the indebtedness of any of these special purpose subsidiaries is not cross-defaulted or cross-collateralized with indebtedness of the Company, the Operating Partnership or other special purpose subsidiaries. Repayment of principal and interest on these bonds is insured by MBIA, Inc. The loans encumbering the leasehold interests are non-recourse, subject to customary exceptions.

Cullen Oaks Phase I and Phase II loans are currently encumbered by mortgage loans with balances as of September 30, 2008 of approximately \$16.5 million and \$16.6 million, respectively. In February 2007, we extended the maturity date of these loans to February 2014. The loans bear interest at a rate of LIBOR plus 1.35% and required payments of interest only through May 2008 and monthly payments of principal and interest from May 2008 through the maturity date. In connection with these loan extensions, we terminated the existing interest rate swap agreement on the Cullen Oaks Phase I loan and entered into a new interest rate swap agreement effective February 15, 2007 through February 15, 2014, that is designated to hedge our exposure to fluctuations on interest payments attributed to changes in interest rates associated with payments on the Cullen Oaks Phase I and Phase II loans. Under the terms of the interest rate swap agreement, we pay a fixed rate of 6.69% and receive a floating rate of LIBOR plus 1.35%. Pursuant to the Leases, in the event the leasehold estate does not achieve Financial Break Even (defined as revenues less operating expenses, excluding management fees, less debt service), the applicable Lessor would be required to make a rental payment, also known as the Contingent Payment, sufficient to achieve Financial Break Even. The Contingent Payment provision remains in effect until such time as any financing placed on the facilities would receive an investment grade rating without the Contingent Payment provision. In the event that the Lessor is required to make a Contingent Payment, future net cash flow distributions would be first applied to repay such Contingent Payments and then to unpaid management fees prior to normal distributions. We have guaranteed payment of this property's indebtedness.



The weighted average interest rate of the indebtedness encumbering our on-campus participating properties was 7.17% at September 30, 2008.

#### Off Balance Sheet Items

As discussed in Note 8 in the accompanying Notes to Consolidated Financial Statements contained in Item 1 herein, we hold a 10% equity interest in two unconsolidated joint ventures with mortgage debt outstanding of approximately \$340.7 million as of September 30, 2008. We serve as guarantor of this debt which means we agree to be liable to the lender for any loss, damage, cost, expense, liability, claim or other obligation incurred by the lender arising out of or in connection with certain non-recourse exceptions in connection with the loans.

#### Funds From Operations

As defined by NAREIT, FFO represents income (loss) before allocation to minority interests (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus real estate related depreciation and amortization (excluding amortization of loan origination costs) and after adjustments for unconsolidated partnerships and joint ventures. We present FFO because we consider it an important supplemental measure of our operating performance and believe it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is intended to exclude GAAP historical cost depreciation and amortization of real estate and related assets, which assumes that the value of real estate diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization unique to real estate, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from net income.

We compute FFO in accordance with standards established by the Board of Governors of NAREIT in its March 1995 White Paper (as amended in November 1999 and April 2002), which may differ from the methodology for calculating FFO utilized by other equity REITs and, accordingly, may not be comparable to such other REITs. Further, FFO does not represent amounts available for management's discretionary use because of needed capital replacement or expansion, debt service obligations or other commitments and uncertainties. FFO should not be considered as an alternative to net income (loss) (computed in accordance with GAAP) as an indicator of our financial performance or to cash flow from operating activities (computed in accordance with GAAP) as an indicator of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to pay dividends or make distributions.

The following table presents a reconciliation of our FFO to our net loss:

	Three Months Ended September		Nine Months Ended September	
	30, 2008	2007	30, 2008	2007
Net loss	\$ (13,094)	\$ (2,369)	\$ (9,635)	\$ (7,832)
Minority interests	(275)	(77)	198	(309)
Loss from unconsolidated joint ventures	926	—	1,181	—
FFO from unconsolidated joint ventures (1)	(216)	—	(355)	—
Real estate related depreciation and amortization:				
Total depreciation and amortization	17,995	7,797	37,138	22,535
Corporate furniture, fixtures, and equipment depreciation	(224)	(122)	(576)	(391)
Funds from operations (“FFO”) (2)	\$ 5,112	\$ 5,229	\$ 27,951	\$ 14,003
FFO per share – diluted (2)	\$ 0.12	\$ 0.21	\$ 0.76	\$ 0.55
Weighted average common shares outstanding – diluted	43,860,667	25,493,713	36,827,477	25,437,569

(1) Represents our share of the FFO from three joint ventures in which we are a minority partner. Includes the Hampton Roads Military Housing joint venture in which we have a minimal economic interest as well as our 10% minority interest in two joint ventures formed or assumed as part of the company’s acquisition of GMH.

(2) During the three and nine months ended September 30, 2007, we recorded a compensation charge and related tax impact of approximately \$1.0 million and \$10.9 million, or \$0.04 and \$0.43 per fully diluted share, respectively, related to the 2004 Outperformance Bonus Plan. Excluding this compensation charge and related tax impact, FFO for the three and nine months ended September 30, 2007 would have been \$6.2 million and \$24.9 million, or \$0.24 and \$0.98 per fully diluted share, respectively.

While our on-campus participating properties contributed \$4.3 million and \$4.1 to our revenues for the three months ended September 30, 2008 and 2007, respectively, and \$15.0 million and \$14.2 million to our revenues for the nine months ended September 30, 2008 and 2007, respectively, under our participating ground leases, we and the participating university systems each receive 50% of the properties’ net cash available for distribution after payment of operating expenses, debt service (which includes significant amounts towards repayment of principal) and capital expenditures. A substantial portion of our revenues attributable to these properties is reflective of cash that is required to be used for capital expenditures and for the amortization of applicable property indebtedness. These amounts do not increase our economic interest in these properties or otherwise benefit us since our interest in the properties terminates upon the repayment of the applicable property indebtedness.

As noted above, FFO excludes GAAP historical cost depreciation and amortization of real estate and related assets because these GAAP items assume that the value of real estate diminishes over time. However, unlike the ownership of our owned off-campus properties, the unique features of our ownership interest in our on-campus participating properties cause the value of these properties to diminish over time. For example, since the ground/facility leases under which we operate the participating properties require the reinvestment from operations of specified amounts for capital expenditures and for the repayment of debt while our interest in these properties terminates upon the repayment of the debt, such capital expenditures do not increase the value of the property to us and mortgage debt amortization only increases the equity of the ground lessor. Accordingly, when considering our FFO, we believe it is also a meaningful measure of our performance to modify FFO to exclude the operations of our on-campus

participating properties and to consider their impact on performance by including only that portion of our revenues from those properties that are reflective of our share of net cash flow and the management fees that we receive, both of which increase and decrease with the operating measure of the properties, a measure referred to herein as FFOM.

## Funds From Operations—Modified for Operational Performance of On-Campus Participating Properties:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2008	2007	2008	2007
Funds from operations	\$ 5,112	\$ 5,229	\$ 27,951	\$ 14,003
Elimination of operations of on-campus participating properties and unconsolidated joint venture:				
Net loss from on-campus participating properties	1,780	1,102	1,454	1,208
Amortization of investment in on-campus participating properties	(1,087)	(1,068)	(3,230)	(3,194)
FFO from unconsolidated joint venture (1)	(22)	—	187	—
	5,783	5,263	26,362	12,017
Modifications to reflect operational performance of on-campus participating properties:				
Our share of net cash flow (2)	383	473	1,110	1,263
Management fees	206	189	696	652
Impact of on-campus participating properties	589	662	1,806	1,915
Funds from operations – modified for operational performance of on-campus participating properties (“FFOM”) (3)	\$ 6,372	\$ 5,925	\$ 28,168	\$ 13,932
FFOM per share – diluted (3)	\$ 0.15	\$ 0.23	\$ 0.76	\$ 0.55
Weighted average common shares outstanding – diluted	43,860,667	25,493,713	36,827,477	25,437,569

(1) Our share of the FFO from the Hampton Roads Military Housing unconsolidated joint venture is excluded from the calculation of FFOM, as management believes this amount does not accurately reflect the company’s participation in the economics of the transaction.

(2) 50% of the properties’ net cash available for distribution after payment of operating expenses, debt service (including repayment of principal) and capital expenditures. Represents amounts accrued for the interim periods.

(3) During the three and nine months ended September 30, 2007, we recorded a compensation charge and related tax impact of approximately \$1.0 million and \$10.9 million, or \$0.04 and \$0.43 per fully diluted share, respectively, related to the 2004 Outperformance Bonus Plan. Excluding this compensation charge and related tax impact, FFOM for the three and nine months ended September 30, 2007 would have been \$6.9 million and \$24.8 million, or \$0.27 and \$0.98 per fully diluted share, respectively.

This narrower measure of performance measures our profitability for these properties in a manner that is similar to the measure of our profitability from our services business where we similarly incur no initial or ongoing capital investment in a property and derive only consequential benefits from capital expenditures and debt amortization. We believe, however, that this narrower measure of performance is inappropriate in traditional real estate ownership structures where debt amortization and capital expenditures enhance the property owner’s long-term profitability from

its investment.

Our FFOM may have limitations as an analytical tool because it reflects the unique contractual calculation of net cash flow from our on-campus participating properties, which is different from that of our off campus owned properties. Additionally, FFOM reflects features of our ownership interests in our on-campus participating properties that are unique to us. Companies that are considered to be in our industry may not have similar ownership structures; and therefore those companies may not calculate a FFOM in the same manner that we do, or at all, limiting its usefulness as a comparative measure. We compensate for these limitations by relying primarily on our GAAP and FFO results and using our modified FFO only supplementally.

#### Inflation

Our leases do not typically provide for rent escalations. However, they typically do not have terms that extend beyond 12 months. Accordingly, although on a short term basis we would be required to bear the impact of rising costs resulting from inflation, we have the opportunity to raise rental rates at least annually to offset such rising costs. However, a weak economic environment or declining student enrollment at our principal universities may limit our ability to raise rental rates.

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### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the risk of loss from adverse changes in market prices and interest rates. Our future earnings and cash flows are dependent upon prevailing market rates. Accordingly, we manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows for debt service, acquisitions, capital expenditures, distributions to stockholders and unitholders, and other cash requirements. The majority of our outstanding debt has fixed interest rates, which minimizes the risk of fluctuating interest rates. Our exposure to market risk includes interest rate fluctuations in connection with our revolving credit facility and variable rate construction loans and our ability to incur more debt without stockholder approval, thereby increasing our debt service obligations, which could adversely affect our cash flows. No material changes have occurred in relation to market risk since our Annual Report on Form 10-K for the year ended December 31, 2007.

### Item 4. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

As required by SEC Rule 13a-15(b), we have carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures for the quarter covered by this report were effective at the reasonable assurance level.

There has been no change in our internal controls over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

Item 6. Exhibits

Exhibit Number	Description of Document
10.1	Second Amendment to First Amended and Restated Credit Agreement, dated as of November 10, 2008, among American Campus Communities Operating Partnership LP, as borrower, American Campus Communities, Inc., as Parent Guarantor, the Subsidiary Guarantors listed on the signature pages thereto, KeyBank National Association, as Administrative Agent, and the other lenders that are signatories thereto.
10.2	First Amendment to Senior Secured Term Loan Agreement, dated as of November 10, 2008, among American Campus Communities Operating Partnership LP, as borrower, American Campus Communities, Inc., as Parent Guarantor, the Subsidiary Guarantors listed on the signature pages thereto, KeyBank National Association, as Administrative Agent, and the other lenders that are signatories thereto.
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer Pursuant to 18 U. S. C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 10, 2008

AMERICAN CAMPUS COMMUNITIES, INC.

By: /s/ William C. Bayless, Jr.

William C. Bayless, Jr.  
President and Chief Executive Officer

By: /s/ Jonathan A. Graf

Jonathan A. Graf  
Executive Vice President,  
Chief Financial Officer and Treasurer