

HARTE HANKS INC  
Form 4  
November 12, 2004

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**FRANKLIN LARRY**

(Last) (First) (Middle)

200 CONCORD PLAZA DR.,  
SUITE 800

(Street)

SAN ANTONIO, TX 78216

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
**HARTE HANKS INC [HHS]**

3. Date of Earliest Transaction  
(Month/Day/Year)  
11/09/2004

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

Chairman of the Board

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
				(A) or (D) Code V Amount Price			
Common Stock	11/09/2004		S	7,100 D \$ 26.55	2,987,675	D	
Common Stock	11/09/2004		S	400 D \$ 26.61	2,987,275	D	
Common Stock	11/09/2004		S	1,200 D \$ 26.62	2,986,075	D	
Common Stock	11/09/2004		S	200 D \$ 26.64	2,985,875	D	
Common Stock	11/09/2004		S	400 D \$ 26.65	2,985,475	D	

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Common Stock	11/09/2004	S	400	D	\$ 26.66	2,985,075	D	
Common Stock	11/09/2004	S	300	D	\$ 26.7	2,984,775	D	
Common Stock	11/10/2004	S	300	D	\$ 26.67	2,984,475	D	
Common Stock	11/10/2004	S	3,500	D	\$ 26.68	2,980,975	D	
Common Stock	11/10/2004	S	600	D	\$ 26.69	2,980,375	D	
Common Stock	11/10/2004	S	5,500	D	\$ 26.7	2,974,875	D	
Common Stock	11/10/2004	S	2,000	D	\$ 26.71	2,972,875	D	
Common Stock	11/10/2004	S	300	D	\$ 26.72	2,972,575	D	
Common Stock	11/10/2004	S	200	D	\$ 26.73	2,972,375	D	
Common Stock	11/10/2004	S	100	D	\$ 26.74	2,972,275	D	
Common Stock	11/10/2004	S	900	D	\$ 26.75	2,971,375	D	
Common Stock	11/10/2004	S	100	D	\$ 26.79	2,971,275	D	
Common Stock	11/10/2004	S	200	D	\$ 26.8	2,971,075	D	
Common Stock	11/10/2004	S	300	D	\$ 26.81	2,970,775	D	
Common Stock	11/10/2004	S	400	D	\$ 26.82	2,970,375	D	
Common Stock	11/10/2004	S	600	D	\$ 26.9	2,969,775	D	
Common Stock						55,000	I	Trust
Common Stock						55,000	I	Trust

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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