

MAGIC SOFTWARE ENTERPRISES LTD  
Form 6-K  
August 09, 2007

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE  
SECURITIES EXCHANGE ACT OF 1934

For the month of August, 2007

***MAGIC SOFTWARE ENTERPRISES LTD.***

(Name of Registrant)

***5 HaPlada Street, Or-Yehuda, Israel 60218***

(Address of Principal Executive Office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F  [x]

Form 40-F  [-]

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):  [-]

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): [-]

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes [-] No [x]

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82 -Inquiries:

US Press Inquiries:

### **Magic Software Reports Second Quarter Results**

#### **Company Reports Net Income of \$0.8 Million Demonstrating Sustainable Profitability**

OR YEHUDA, ISRAEL; August 9, 2007 - Magic Software Enterprises Ltd. (NASDAQ: MGIC), a leading provider of state-of-the-art business integration and application development technology, reported today its results for the quarter ended June 30, 2007.

#### **Financial Highlights**

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Total revenues were \$16.8 million, an 11% increase over Q2 2006

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Net income was \$0.8 million compared to a \$1.3 million net loss in Q2 2006

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In Q2 2007, the company reported positive free cash flow of \$0.6 million

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Cash and cash equivalents, including short-term marketable securities, reached \$17 million at June 30, 2007

## **Second Quarter Results**

Second quarter of 2007 results reflect the company's sustained profitability for a third consecutive quarter and continued revenue growth.

Total revenue for the second quarter ended June 30, 2007 was \$16.8 million, an increase of 2% from the \$16.4 million reported in the first quarter of 2007 and an 11% increase compared to the \$15.2 million reported in the second quarter of 2006.

Gross profit for the second quarter of 2007 was \$9.1 million, compared to \$8.7 million in the first quarter of 2007 and \$8.1 million in the second quarter of 2006.

Net income for the second quarter of 2007 amounted to \$0.8 million, compared to a net income of \$1.0 million in the first quarter of 2007 and a net loss of \$1.3 million reported in the comparable quarter of 2006.

Eitan Naor, President and CEO of Magic Software, commented, "During the second quarter we began carrying out steps intended to reinforce our execution capabilities. As our first step towards rebuilding Magic Software's management team, we've recently appointed two new senior management members. David Zigdon, who has extensive experience in senior financial management roles in international public companies, will assume the position of Chief Financial Officer as of October 15<sup>th</sup>. We've also appointed Arita Mattsoff as our new vice-president of global marketing. Arita brings with her extensive experience in global marketing in enterprise software companies. She will be joining us in September.

"We're currently turning the Company's focus to sales execution and customer support, with an emphasis on improving existing customer relationships, expanding the sales pipeline and closing pending deals," added Naor.

## **Conference Call**

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Magic Software's management will also host a conference call today at 11am EDT, or 6pm in Israel.

To participate in the conference call, please call the appropriate number listed below at least five to ten minutes prior to the start of the call:

From the US: 1 888 642 5032

From Israel: 03 918 0688

All others: +972 3 918 0688

Callers should reference the Magic Software Earnings Conference Call.

For those unable to listen to the conference call, there will be a replay available from the investor relations part of Magic's web-site at: [www.magicsoftware.com](http://www.magicsoftware.com)

### ***About Magic Software Enterprises***

Magic Software Enterprises (NASDAQ: MGIC) has been a leader in enterprise application development, deployment and integration technology for more than two decades. The company's service-oriented (SOA) platforms are used by companies worldwide to develop, maintain, and deploy both legacy and new business solutions, while integrating these applications across both internal and external, heterogeneous environments. Magic Software's platform-independent methodology lets companies achieve agility by quickly assembling composite applications, allowing programmers to create services and architects and business analysts to orchestrate and reuse these services to enable business processes. Through partnerships with industry leaders such as IBM and SAP and more than 2500 ISVs worldwide, Magic Software technology is used by more than 1.5 million customers around the globe.

Magic Software is a subsidiary of the Formula Systems and Emblaze Group of companies.

For more information on Magic Software Enterprises and its products and services, visit [www.magicsoftware.com](http://www.magicsoftware.com).

*Except for the historical information contained herein, the matters discussed in this news release include forward-looking statements that may involve a number of risks and uncertainties. Actual results may vary significantly based upon a number of factors including, but not limited to, risks in product and technology development, market acceptance of new products and continuing product conditions, both here and abroad, release and sales of new products by strategic resellers and customers, and other risk factors detailed in the Company's most recent annual report and other filings with the Securities and Exchange Commission.*

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### **Company Contact:**

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VP Finance

Magic Software Enterprises Ltd.

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**Consolidated Balance Sheets***(US Dollars in Thousands)*

	June 30, 2007	December 31, 2006
<i>Assets</i>		
Current assets		
Cash and cash equivalents	\$12,316	\$8,162
Short term deposits	81	69
Short term marketable securities	4,611	4,649
	<b>17,008</b>	<b>12,880</b>
Accounts receivables		
Trade receivables	12,577	12,365
Other receivables and prepaid expenses	3,585	2,472
Inventory	232	328
<i>Total current assets</i>	<b>33,402</b>	<b>28,045</b>
Severance pay fund	2,062	2,176
Long term deposits	540	576
Investments in affiliated companies	193	213
Fixed assets, net	6,234	6,414
Goodwill	21,521	21,624
Other assets, net	10,912	10,863
<i>Total assets</i>	<b>\$74,864</b>	<b>\$69,911</b>
<b>Liabilities</b>		
Current liabilities		
Short-term bank credit	\$4,107	\$4,514
Trade payables	3,687	3,491
Accrued expenses and other liabilities	14,642	11,399
<i>Total current liabilities</i>	<b>22,436</b>	<b>19,404</b>
Long-term loans	234	233
Accrued severance pay	2,382	2,499
Minority interests	130	131
Shareholders' equity		
Share capital	838	834

Capital surplus	<b>105,251</b>	<b>105,038</b>
Treasury stock	<b>(6,772)</b>	<b>(6,772)</b>
Accumulated deficit	<b>(49,635)</b>	<b>(51,456)</b>
<b>Total shareholders' equity</b>	<b>\$49,682</b>	<b>\$47,644</b>
<b>Total liabilities and shareholders equity</b>	<b>\$74,864</b>	<b>\$69,911</b>

## Unaudited Consolidated Statement of Operations

*(US Dollars in Thousands)*

	Three Months ended		Six Months ended	
	June 30, 2007	June 30, 2006	June 30, 2007	June 30, 2006
<b>Revenues</b>				
Software sales	\$3,476	\$3,930	\$7,047	\$8,776
Applications	1,615	1,776	3,508	3,182
Maintenance and support	4,071	3,848	8,009	7,334
Consultancy & other services	7,657	5,598	14,608	11,126
<b>Total Revenues</b>	<b>\$16,819</b>	<b>\$15,152</b>	<b>\$33,172</b>	<b>\$30,418</b>
<b>Cost of Revenues</b>				
Software sales	\$769	\$988	\$1,739	\$1,810
Applications	794	742	1,573	1,618
Maintenance and support	599	969	1,281	1,910
Consultancy & other services	5,555	4,379	10,791	8,531
<b>Total Cost of Revenues</b>	<b>\$7,717</b>	<b>\$7,078</b>	<b>15,384</b>	<b>13,869</b>
<b>Gross Profit</b>	<b>\$9,102</b>	<b>\$8,074</b>	<b>\$17,788</b>	<b>\$16,549</b>
Research & development, net	1,029	911	2,096	1,777
Sales, marketing, and general	6,683	8,134	12,894	15,419
& administrative expenses				
Depreciation	379	418	734	906
<b>Operating profit (loss)</b>	<b>\$1,011</b>	<b>(\$1,389)</b>	<b>\$2,064</b>	<b>(\$1,553)</b>

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Financial income (expenses), net	(11)	167	118	96
Income (loss) before taxes	1,000	(1,222)	2,182	(1,457)
Taxes on income	156	139	343	186
Income (loss) before minority interests	844	(1,361)	1,839	(1,643)
Minority interests in	2	12	2	68
income (loss) of subsidiaries				
Equity gain (loss)	(30)	11	(20)	69
<b>Net Income</b>	<b>\$816</b>	<b>(\$1,338)</b>	<b>\$1,821</b>	<b>(\$1,506)</b>
Basic profit (loss) per Share	\$0.03	(\$0.04)	\$0.06	(\$0.05)
Diluted profit (loss) per Share	\$0.03	(\$0.04)	\$0.06	(\$0.05)
Basic Weighted Avg. Shares Outstanding (000)	31,420	31,146	31,383	31,120
Diluted Weighted Avg. Shares Outstanding (000)	31,955	31,146	31,999	31,120

**Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.**

**MAGIC SOFTWARE ENTERPRISES LTD.**

(Registrant)

**By /s/ Eitan Naor**

Eitan Naor

President and CEO

Date: August 9, 2007