

Edgar Filing: TENARIS SA - Form 6-K

TENARIS SA
Form 6-K
August 04, 2006

FORM 6 - K

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Report of Foreign Private Issuer
Pursuant to Rule 13a - 16 or 15d - 16 of
the Securities Exchange Act of 1934

As of August 4, 2006

TENARIS, S.A.
(Translation of Registrant's name into English)

TENARIS, S.A.
46a, Avenue John F. Kennedy
L-1855 Luxembourg
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file
annual reports under cover Form 20-F or 40-F.

Form 20-F Form 40-F

Indicate by check mark whether the registrant by furnishing the
information contained in this Form is also thereby furnishing the information to
the Commission pursuant to Rule 12G3-2(b) under the Securities Exchange Act of
1934.

Yes No

If "Yes" is marked, indicate below the file number assigned to the registrant in
connection with Rule 12g3-2(b): 82- _____

The attached material is being furnished to the Securities and Exchange
Commission pursuant to Rule 13a-16 and Form 6-K under the Securities Exchange
Act of 1934, as amended. This report contains Tenaris's press release announcing
its 2006 Second Quarter Results.

Tenaris Announces 2006 Second Quarter Results

Edgar Filing: TENARIS SA - Form 6-K

LUXEMBOURG--(BUSINESS WIRE)--Aug. 3, 2006--The financial and operational information contained in this press release is based on consolidated condensed interim financial statements prepared in accordance with International Financial Reporting Standards (IFRS) and presented in U.S. dollars.

Tenaris S.A. (NYSE:TS) (BCBA:TS) (BMV:TS) (BI:TEN) ("Tenaris") today announced its results for the second quarter ended June 30, 2006 with comparison to its results for the second quarter ended June 30, 2005.

Summary of 2006 Second Quarter Results

(Comparison with first quarter of 2006 and second quarter of 2005)

	Q2 2006	Q1 2006		Q2 2005	
Net sales (US\$ million)	1,962.3	1,783.2	10%	1,744.3	12%
Operating income (US\$ million)	692.8	600.9	15%	490.6	41%
Net income (US\$ million) (1)	495.8	441.7	12%	341.6	45%
Shareholders' net income (US\$ million)	471.8	419.7	12%	313.5	51%
Earnings per ADS (US\$) (2)	0.80	0.71	12%	0.53	51%
Earnings per share (US\$)	0.40	0.36	12%	0.27	51%
EBITDA (US\$ million)	747.9	655.6	14%	542.4	38%
EBITDA margin (% of net sales)	38%	37%		31%	

- (1) As required by IAS 1 (revised) as from January 1, 2005 the income for the period disclosed in the income statement does not show minority interest. Earnings per share continue to be calculated on the net income attributable solely to the equity holders of Tenaris.
- (2) As of April 26, 2006, the ratio of ADSs to ordinary shares was changed from 1:10 to 1:2. Earnings per ADS are stated using the new ratio.

Our results continue to benefit from strong global demand from the energy industry for our OCTG and other seamless pipe products. Seamless pipe shipments and production were at record highs and reflected incremental improvements in our industrial and supply chain management performance. Higher sales to the Middle East and Africa, which represented 27% of our total seamless pipe sales by volume during the quarter, compensated for lower sales in North America and reflected our strong global positioning as well as the strength of oil and gas investment activity in the region. Net sales, operating income and EBITDA all increased to record levels. Net cash provided by operations, following the payment of income taxes and an increase in working capital associated with higher net sales, was US\$170.0 million and our net cash position declined following the payment of a dividend and an increase in capital expenditure.

Market Background and Outlook

Oil and gas companies continue to increase their exploration and production spending in response to sustained high oil and gas prices, declining production at mature fields and projected increases in global demand for oil and gas. This is resulting in increased drilling activity and demand for our seamless OCTG products. The international count of active drilling rigs, as published by Baker Hughes excluding, for comparative purposes, the rig count in Iran and Sudan, averaged 913 during the second quarter of 2006, an increase of 6% compared to

Edgar Filing: TENARIS SA - Form 6-K

the same quarter of the previous year and an increase of 2% compared to the first quarter. The corresponding percentage year on year quarterly rig count increases in the Canadian and U.S. markets, which are more sensitive to natural gas prices, were 17% and 22% respectively.

Favorable market conditions, including relatively stable prices for our raw materials, and strong demand for our high-end seamless pipe products are helping us to record year on year sales growth and improvements in gross margins for our seamless pipe products. We expect these favorable market conditions to continue throughout the remainder of the year.

Demand for our welded pipe products, however, is being affected by delays to gas pipeline projects in Brazil and Argentina. During the second quarter we increased sales to export projects but we expect that demand for our welded pipe products in Brazil and Argentina will continue to be affected by delays to major gas pipeline projects.

Agreement to Acquire Maverick

On June 12, 2006, we entered into a merger agreement pursuant to which we will acquire Maverick Tube Corporation, a leading North American producer of welded OCTG, line pipe and coiled tubing for use in oil and natural gas wells. Maverick has manufacturing facilities in the United States, Canada and Colombia and, in 2005, shipped approximately 1.3 million short tons of welded pipes. The transaction is valued at US\$3,185 million, including Maverick's net debt, based on the assumption that the holders of Maverick's convertible notes elect to exercise their conversion rights pursuant to their applicable terms and conditions. We expect to finance the Maverick acquisition mainly through debt and have secured commitments to borrow up to US\$2.7 billion.

The transaction has recently received clearances from the Canadian and U.S. competition authorities. Closing, however, remains subject to certain other regulatory approvals, majority approval of Maverick's shareholders and other customary conditions and is expected to occur around the beginning of the fourth quarter.

Analysis of 2006 Second Quarter Results (metric tons)

Sales volume	Q2 2006	Q2 2005	Increase/(Decrease)
North America	184,000	233,000	(21%)
Europe	188,000	165,000	14%
Middle East & Africa	210,000	127,000	65%
Far East & Oceania	80,000	99,000	(19%)
South America	103,000	124,000	(17%)
Total seamless pipes	765,000	747,000	2%
Welded pipes	82,000	158,000	(48%)
Total steel pipes	847,000	905,000	(6%)

Sales volume of seamless pipes increased by 2% to 765,000 tons in the second quarter of 2006 from 747,000 tons in the same period of 2005. We recorded a substantial increase in sales volume in the Middle East and Africa reflecting high demand for our OCTG products, as well as increased sales of our line pipe products for flowlines and oil and gas processing plants, in the region. Sales in North America were affected primarily by lower drilling activity in Mexico and lower sales of line pipe in the USA and Canada. Sales in Europe increased due to higher sales of line pipe products to process and power plant customers.

Sales volumes of welded pipes decreased by 48% to 82,000 tons in

Edgar Filing: TENARIS SA - Form 6-K

the second quarter of 2006 from 158,000 tons in the same period of 2005. The decrease in sales was due to substantially reduced demand for welded pipes for gas pipeline projects in Brazil and Argentina.

(US\$ million)

Net sales	Q2 2006	Q2 2005	Increase/(Decrease)
Seamless pipes	1,636.9	1,307.9	25%
Welded pipes(a)	130.3	255.4	(49%)
Energy	122.2	112.2	9%
Others	72.9	68.8	6%
Total	1,962.3	1,744.3	12%

(a) Includes other metallic products produced by Confab, our Brazilian welded pipe subsidiary

Net sales in the quarter ended June 30, 2006 increased 12% to US\$1,962.3 million, compared to US\$1,744.3 million in the corresponding quarter of 2005. Net sales of seamless pipes rose by 25%, due primarily to higher sales of high-end products and higher selling prices for most of our products. Net sales of welded pipes, which included US\$13 million in sales of other metallic products in the second quarter of 2006 and US\$12 million of such sales in the second quarter of 2005, fell by 49% due primarily to the decline in sales volume. Net sales of energy rose by 9% due to higher Italian gas and electric energy prices.

(percentage of net sales)

Cost of sales	Q2 2006	Q2 2005
Seamless pipes	46%	55%
Welded pipes	76%	67%
Energy	96%	99%
Others	74%	61%
Total	52%	60%

Cost of sales, expressed as a percentage of net sales, decreased to 52% in the second quarter of 2006, compared to 60% in the same period of 2005 reflecting higher gross margins on our sales of seamless pipe products and a higher proportion of seamless pipe sales in total sales. Cost of sales for seamless pipe products, expressed as a percentage of net sales, decreased to 46% in the second quarter of 2006 compared to 55% in the same period of 2005 reflecting a higher proportion of higher-margin, high-end products in the product mix and higher selling prices for most of our products.

Selling, general and administrative expenses, or SG&A, increased as a percentage of net sales to 12.7% in the quarter ended June 30, 2006 compared to 12.2% in the corresponding quarter of 2005 due primarily to higher commissions, freight and other selling expenses reflecting higher export sales of welded pipes and higher labor costs.

Net financial income was US\$4.1 million in the second quarter of 2006, compared to a net financial expense of US\$42.6 million in the same period of 2005. Net interest expense was US\$1.2 million in the second quarter of 2006 compared to US\$11.5 million in the same period of 2005, primarily reflecting changes in our net debt position. A gain of US\$6.2 million on net foreign exchange transactions and the changes in fair value of derivative instruments was recorded in the second quarter of 2006, compared to a loss of US\$32.7 million during the second quarter of 2005. These gains and losses on net foreign exchange transactions and the changes in fair value of derivative instruments

Edgar Filing: TENARIS SA - Form 6-K

are to a large extent offset by changes to our net equity position and arise due to the fact that many of our subsidiaries prepare their financial statements in currencies other than the US dollar in accordance with IFRS.

Equity in earnings of associated companies generated a gain of US\$25.6 million in the second quarter of 2006, compared to a gain of US\$38.3 million in the second quarter of 2005. The gain in the second quarter of 2006 was derived mainly from our 11.5% equity shareholding in Ternium and the gain in the second quarter of 2005 was derived mainly from our prior investment in Sidor.

Income tax charges totalled US\$226.7 million in the second quarter of 2006, equivalent to 33% of income before equity in earnings of associated companies and income tax.

Income attributable to minority interest decreased to US\$24.0 million in the second quarter of 2006, compared to US\$28.2 million in the corresponding quarter of 2005 reflecting weaker operating and financial results at our Confab subsidiary, which was partially offset by an improvement in operating and financial results at our NKK Tubes subsidiary.

Cash Flow and Liquidity

Net cash provided by operations during the second quarter of 2006 was US\$170.0 million. Income tax payments during the quarter exceeded accruals by US\$173.6 million as we paid a substantial proportion of our annual income taxes during the quarter. Working capital increased by US\$195.3 million during the second quarter. Trade receivables increased by US\$168.5 million and trade payables by US\$78.0 million as quarterly net sales increased. Inventories increased by US\$59.1 million and customer advances declined by US\$32.5 million.

Capital expenditures increased to US\$99.6 million for the second quarter of 2006 compared to US\$84.3 million in the second quarter of 2005 and are expected to remain higher than last year's levels in the second half as we implement our program to increase capacity for high-end products.

Tenaris became net cash positive during the first quarter of 2006 but this net cash position was reduced during the second quarter as net cash provided by operations was used to fund capital expenditures and pay an end of year dividend. Our net cash position (cash and cash equivalents and other current investments less borrowings) was US\$82.2 million at June 30, 2006 compared to net debt of US\$183.0 million at December 31, 2005. Total financial debt was US\$990.4 million at June 30, 2006, a slight decrease from US\$1,010.3 million at December 31, 2005.

Analysis of 2006 First Half Results

Net income attributable to equity holders in the company during the first half of 2006 was US\$891.5 million, or US\$0.76 per share (US\$1.51 per ADS), or 24% of net sales, which compares with net income attributable to equity holders in the company during the first half of 2005 of US\$577.7 million, or US\$0.49 per share (US\$0.98 per ADS), or 18% of net sales. Operating income was US\$1,293.7 million, or 35% of net sales, compared to US\$896.3 million, or 28% of net sales. Operating income plus depreciation and amortization was US\$1,403.5 million, or 37% of net sales, compared to US\$1,000.0 million, or 31% of net sales.

(metric tons)

Sales volume	H1 2006	H1 2005	Increase/(Decrease)
--------------	---------	---------	---------------------

Edgar Filing: TENARIS SA - Form 6-K

North America	385,000	453,000	(15%)
Europe	373,000	344,000	8%
Middle East & Africa	359,000	228,000	57%
Far East & Oceania	162,000	200,000	(19%)
South America	201,000	225,000	(11%)
Total seamless pipes	1,480,000	1,449,000	2%
Welded pipes	147,000	267,000	(45%)
Total steel pipes	1,627,000	1,717,000	(5%)

(US\$ million)

Net sales	H1 2006	H1 2005	Increase/(Decrease)
Seamless pipes	3,077.9	2,413.1	28%
Welded pipes(a)	244.9	415.9	(41%)
Energy	283.8	256.2	11%
Others	138.8	112.1	24%
Total	3,745.4	3,197.2	17%

(a) Includes other metallic products produced by Confab, our Brazilian welded pipe subsidiary

Net sales in the six months ended June 30, 2006 increased 17% to US\$3,745.4 million, compared to US\$3,197.2 million in the corresponding six months of 2005. Net sales of seamless pipes rose by 28%, due primarily to higher sales of high-end products and higher selling prices for all products. Net sales of welded pipes, which included US\$24 million of other metallic products in the first half of 2006 and US\$29 million of such sales in the first half of 2005, fell by 41% due to the decline in sales for gas pipeline projects in Brazil and Argentina. Net sales of energy rose by 11% due to higher Italian gas and electric energy prices.

(percentage of net sales)

	H1 2006	H1 2005
Cost of sales		
Seamless pipes	47%	55%
Welded pipes	71%	66%
Energy	96%	97%
Others	73%	59%
Total	53%	60%

Cost of sales, expressed as a percentage of net sales, decreased to 53% in the first half of 2006, compared to 60% in the same period of 2005 reflecting higher gross margins on our sales of seamless pipe products and a higher proportion of seamless pipe sales in total sales. Cost of sales for seamless pipe products, expressed as a percentage of net sales, decreased to 47% in the first half of 2006 compared to 55% in the same period of 2005 reflecting a higher proportion of higher-margin, high-end products in the product mix and higher selling prices for our products.

Selling, general and administrative expenses, or SG&A, remained stable as a percentage of net sales at 12.5% in the six months ended June 30, 2006 compared to 12.4% in the corresponding six months of 2005.

Net financial income was US\$14.7 million in the first half of 2006, compared to a net financial expense of US\$84.5 million in the same period of 2005. Net interest expense was US\$0.6 million in the first half of 2006 compared to US\$21.0 million in the same period of 2005, primarily reflecting changes in the net debt position. A gain of US\$15.0 million on net foreign exchange transactions and the changes

Edgar Filing: TENARIS SA - Form 6-K

in fair value of derivative instruments was recorded in the first half of 2006, compared to a loss of US\$66.6 million during the first half of 2005. These gains and losses on net foreign exchange transactions and the changes in fair value of derivative instruments are to a large extent offset by changes to our net equity position and arise due to the fact that many of our subsidiaries prepare their financial statements in currencies other than the US dollar in accordance with IFRS.

Equity in earnings of associated companies generated a gain of US\$47.1 million in the first half of 2006, compared to a gain of US\$68.4 million in the first half of 2005. The gain in the first half of 2006 was derived mainly from our 11.5% equity shareholding in Ternium and the gain in the first half of 2005 was derived mainly from our prior investment in Sidor.

Income tax charges totalled US\$418.0 million in the first half of 2006, equivalent to 32% of income before equity in earnings of associated companies and income tax.

Income attributable to minority interest was US\$46.0 million in the first half of 2006, compared to US\$43.9 million in the first half of 2005 as better operating and financial results at our NKKTubes subsidiary were largely offset by weaker operating and financial results at our Confab subsidiary.

Some of the statements contained in this press release are "forward-looking statements." Forward-looking statements are based on management's current views and assumptions and involve known and unknown risks that could cause actual results, performance or events to differ materially from those expressed or implied by those statements. These risks include but are not limited to risks arising from uncertainties as to future oil and gas prices and their impact on investment programs by oil and gas companies.

Consolidated condensed interim income statement

	Three-month period ended June 30,		Six-month period ended June 30,	
(all amounts in thousands of U.S. dollars)	2006	2005	2006	2005

	(Unaudited)			
Net sales	1,962,265	1,744,311	3,745,417	3,197,238
Cost of sales	(1,019,036)	(1,043,774)	(1,991,528)	(1,908,902)

Gross profit	943,229	700,537	1,753,889	1,288,336
Selling, general and administrative expenses	(248,492)	(212,510)	(466,376)	(397,593)
Other operating income (expenses), net	(1,939)	2,602	6,191	5,569

Operating income	692,798	490,629	1,293,704	896,312
Financial income (expenses), net	4,065	(42,643)	14,661	(84,450)

Income before equity in earnings of associated companies and income tax	696,863	447,986	1,308,365	811,862
Equity in earnings of				

Edgar Filing: TENARIS SA - Form 6-K

associated companies	25,551	38,279	47,072	68,442
Income before income tax	722,414	486,265	1,355,437	880,304
Income tax	(226,650)	(144,645)	(417,983)	(258,714)
Income for the period	495,764	341,620	937,454	621,590
Attributable to:				
Equity holders of the Company	471,771	313,456	891,459	577,690
Minority interest	23,993	28,164	45,995	43,900
	495,764	341,620	937,454	621,590

Consolidated condensed interim balance sheet

(all amounts in thousands of U.S. dollars)

	At June 30, 2006	At December 31, 2005
	(Unaudited)	
ASSETS		
Non-current assets		
Property, plant and equipment, net	2,319,381	2,230,038
Intangible assets, net	164,993	159,099
Investments in associated companies	355,652	257,234
Other investments	25,711	25,647
Deferred tax assets	213,715	194,874
Receivables	27,706	65,852
	3,107,158	2,932,744
Current assets		
Inventories	1,550,704	1,376,113
Receivables and prepayments	182,332	143,282
Current tax assets	127,163	102,455
Trade receivables	1,458,265	1,324,171
Other investments	296,437	119,907
Cash and cash equivalents	776,146	707,356
	4,391,047	3,773,284
Total assets	7,498,205	6,706,028
EQUITY		
Capital and reserves attributable to the Company's equity holders		
Share capital	1,180,537	1,180,537
Legal reserves	118,054	118,054
Share premium	609,733	609,733
Currency translation adjustments	(62,218)	(59,743)
Other reserves	29,331	2,718
Retained earnings	2,343,729	1,656,503
	4,219,166	3,507,802

Edgar Filing: TENARIS SA - Form 6-K

Minority interest	304,525	268,071
Total equity	4,523,691	3,775,873

LIABILITIES

Non-current liabilities			
Borrowings	584,962	678,112	
Deferred tax liabilities	354,716	353,395	
Other liabilities	159,661	154,378	
Provisions	48,464	43,964	
Trade payables	703	1,148,506	1,231,054
Current liabilities			
Borrowings	405,389	332,180	
Current tax liabilities	345,605	452,534	
Other liabilities	178,955	138,875	
Provisions	37,976	36,945	
Customer advances	96,753	113,243	
Trade payables	761,330	1,826,008	1,699,101
Total liabilities	2,974,514		2,930,155
Total equity and liabilities	7,498,205		6,706,028

Consolidated condensed interim cash flow statement

	Three-month period ended June 30,		Six-month period ended June 30,	
(all amounts in thousands of U.S. dollars)	2006	2005	2006	2005
	(Unaudited)			
Cash flows from operating activities				
Income for the period	495,764	341,620	937,454	621,590
Adjustments for:				
Depreciation and amortization	55,115	51,766	109,790	103,743
Income tax accruals less payments	(173,618)	(1,722)	(90,160)	35,756
Equity in earnings of associated companies	(25,551)	(38,279)	(47,072)	(68,442)
Interest accruals less payments, net	(6,756)	3,866	(1,464)	6,210
Income from disposal of Investment	-	-	(6,933)	-
Changes in provisions	4,800	1,649	5,531	(2,636)
Proceeds from Fintecna arbitration award net of BHP settlement	-	-	-	66,594
Changes in working capital	(195,284)	(124,228)	(219,541)	(334,106)
Other, including currency translation adjustment	15,525	28,323	26,472	16,979

Edgar Filing: TENARIS SA - Form 6-K

Net cash provided by operating activities	169,995	262,995	714,077	445,688
Cash flows from investing activities				
Capital expenditures	(99,572)	(84,318)	(169,101)	(131,634)
Acquisitions of subsidiaries	(9,301)	(47,892)	(39,110)	(47,930)
Proceeds from disposal of property, plant and equipment and intangible assets	1,568	1,448	3,388	2,890
Dividends and distributions received from associated companies	-	21,598	-	41,118
Changes in restricted bank deposits	(21)	37,314	627	9,634
Reimbursement from trust funds	-	-	-	119,666
Investments in short terms securities	1,120	-	(176,530)	-
Net cash used in investing activities	(106,206)	(71,850)	(380,726)	(6,256)
Cash flows from financing activities				
Dividends paid	(204,233)	(199,511)	(204,233)	(199,511)
Dividends paid to minority interest in subsidiaries	(8,420)	(2,730)	(16,001)	(2,730)
Proceeds from borrowings	133,478	247,494	234,563	645,763
Repayments of borrowings	(115,558)	(217,825)	(270,159)	(734,247)
Net cash used in financing activities	(194,733)	(172,572)	(255,830)	(290,725)
(Decrease) / Increase in cash and cash equivalents	(130,944)	18,573	77,521	148,707
Movement in cash and cash equivalents				
At beginning of the period	887,222	423,660	680,591	293,824
Effect of exchange rate changes	(4,019)	(11,949)	(5,853)	(12,247)
(Decrease) / Increase in cash and cash equivalents	(130,944)	18,573	77,521	148,707
At June 30,	752,259	430,284	752,259	430,284
Cash and cash equivalents				
				At June 30,
	2006	2005	2006	2005
Cash and bank deposits	776,146	450,586	776,146	450,586
Bank overdrafts	(22,466)	(16,436)	(22,466)	(16,436)
Restricted bank deposits	(1,421)	(3,866)	(1,421)	(3,866)
	752,259	430,284	752,259	430,284

CONTACT: Tenaris
Nigel Worsnop, 1-888-300-5432

Edgar Filing: TENARIS SA - Form 6-K

www.tenaris.com

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 4, 2006

Tenaris, S.A.

By: /s/ Cecilia Bilesio

Cecilia Bilesio
Corporate Secretary