

Edgar Filing: Anthem, Inc. - Form 10-Q

Anthem, Inc.  
Form 10-Q  
October 28, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the Quarterly Period Ended September 30, 2015

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number: 001-16751

ANTHEM, INC.

(Exact name of registrant as specified in its charter)

INDIANA

(State or other jurisdiction of  
incorporation or organization)

35-2145715

(I.R.S. Employer  
Identification Number)

120 MONUMENT CIRCLE

INDIANAPOLIS, INDIANA

(Address of principal executive offices)

46204-4903

(Zip Code)

Registrant's telephone number, including area code: (317) 488-6000

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

| Title of Each Class            | Outstanding at October 14, 2015 |
|--------------------------------|---------------------------------|
| Common Stock, \$0.01 par value | 261,069,836 shares              |



Anthem, Inc.  
 Quarterly Report on Form 10-Q  
 For the Period Ended September 30, 2015  
 Table of Contents

|  | Page      |
|--|-----------|
| PART I. FINANCIAL INFORMATION  |           |
| ITEM 1. <u>FINANCIAL STATEMENTS</u>  |           |
| <u>Consolidated Balance Sheets as of September 30, 2015 (Unaudited) and December 31, 2014</u>                                      | <u>2</u>  |
| <u>Consolidated Statements of Income (Unaudited) for the Three and Nine Months Ended September 30, 2015 and 2014</u>               | <u>3</u>  |
| <u>Consolidated Statements of Comprehensive Income (Unaudited) for the Three and Nine Months Ended September 30, 2015 and 2014</u> | <u>4</u>  |
| <u>Consolidated Statements of Cash Flows (Unaudited) for the Nine Months Ended September 30, 2015 and 2014</u>                     | <u>5</u>  |
| <u>Consolidated Statements of Shareholders' Equity (Unaudited) for the Nine Months Ended September 30, 2015 and 2014</u>           | <u>6</u>  |
| <u>Notes to Consolidated Financial Statements (Unaudited)</u>  | <u>7</u>  |
| ITEM 2. <u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>                               | <u>36</u> |
| ITEM 3. <u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u>  | <u>56</u> |
| ITEM 4. <u>CONTROLS AND PROCEDURES</u>   | <u>56</u> |
| PART II. OTHER INFORMATION   |           |
| ITEM 1. <u>LEGAL PROCEEDINGS</u>   | <u>56</u> |
| ITEM 1A. <u>RISK FACTORS</u>   | <u>56</u> |
| ITEM 2. <u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u>   | <u>58</u> |
| ITEM 3. <u>DEFAULTS UPON SENIOR SECURITIES</u>   | <u>58</u> |
| ITEM 4. <u>MINE SAFETY DISCLOSURES</u>   | <u>58</u> |
| ITEM 5. <u>OTHER INFORMATION</u>   | <u>58</u> |
| ITEM 6. <u>EXHIBITS</u>  | <u>58</u> |
| <u>SIGNATURES</u>  | <u>59</u> |
| <u>INDEX TO EXHIBITS</u>   | <u>60</u> |

## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

Anthem, Inc.

## Consolidated Balance Sheets

|   | September 30,<br>2015 | December 31,<br>2014 |
|---|-----------------------|----------------------|
|   | (Unaudited)           |                      |
| (In millions, except share data)  |                       |                      |
| Assets  |                       |                      |
| Current assets:   |                       |                      |
| Cash and cash equivalents   | \$ 1,547.8            | \$ 2,151.7           |
| Investments available-for-sale, at fair value:                          |                       |                      |
| Fixed maturity securities (amortized cost of \$17,807.3 and \$17,120.4) | 17,898.0              | 17,467.4             |
| Equity securities (cost of \$1,152.4 and \$1,303.7)                     | 1,515.9               | 1,906.6              |
| Other invested assets, current  | 17.4                  | 20.2                 |
| Accrued investment income   | 176.8                 | 161.4                |
| Premium and self-funded receivables                                     | 4,401.4               | 4,825.5              |
| Other receivables   | 2,157.4               | 2,117.0              |
| Income taxes receivable   | —                     | 308.9                |
| Securities lending collateral   | 1,518.2               | 1,515.2              |
| Deferred tax assets, net  | 428.5                 | 280.4                |
| Other current assets  | 1,878.0               | 1,473.9              |
| Total current assets  | 31,539.4              | 32,228.2             |
| Long-term investments available-for-sale, at fair value:                |                       |                      |
| Fixed maturity securities (amortized cost of \$563.5 and \$500.7)       | 569.4                 | 504.4                |
| Equity securities (cost of \$27.1 and \$27.0)                           | 30.3                  | 31.5                 |
| Other invested assets, long-term  | 1,838.3               | 1,695.9              |
| Property and equipment, net   | 1,930.8               | 1,944.3              |
| Goodwill  | 17,550.6              | 17,082.0             |
| Other intangible assets   | 8,215.5               | 7,958.1              |
| Other noncurrent assets   | 661.3                 | 512.3                |
| Total assets  | \$ 62,335.6           | \$ 61,956.7          |
| Liabilities and shareholders' equity                                    |                       |                      |
| Liabilities   |                       |                      |
| Current liabilities:  |                       |                      |
| Policy liabilities:   |                       |                      |
| Medical claims payable  | \$ 7,110.1            | \$ 6,861.2           |
| Reserves for future policy benefits                                     | 69.2                  | 68.1                 |
| Other policyholder liabilities  | 2,493.1               | 2,626.5              |
| Total policy liabilities  | 9,672.4               | 9,555.8              |
| Unearned income   | 945.1                 | 1,078.1              |
| Accounts payable and accrued expenses                                   | 3,293.3               | 3,651.8              |
| Income taxes payable  | 3.6                   | —                    |
| Security trades pending payable   | 110.0                 | 66.2                 |
| Securities lending payable  | 1,518.6               | 1,515.3              |
| Short-term borrowings   | 540.0                 | 400.0                |
| Current portion of long-term debt                                       | —                     | 624.3                |
| Other current liabilities   | 2,282.8               | 1,861.2              |
| Total current liabilities   | 18,365.8              | 18,752.7             |

Edgar Filing: Anthem, Inc. - Form 10-Q

|   |            |            |
|---|------------|------------|
| Long-term debt, less current portion  | 15,719.6   | 14,019.6   |
| Reserves for future policy benefits, noncurrent   | 616.0      | 671.3      |
| Deferred tax liabilities, net   | 3,169.4    | 3,226.0    |
| Other noncurrent liabilities  | 1,228.7    | 1,035.8    |
| Total liabilities   | 39,099.5   | 37,705.4   |
| Commitment and contingencies – Note 9   |            |            |
| Shareholders' equity  |            |            |
| Preferred stock, without par value, shares authorized – 100,000,000; shares issued and outstanding – none                       | —          | —          |
| Common stock, par value \$0.01, shares authorized – 900,000,000; shares issued and outstanding –<br>261,029,323 and 268,109,932 | 2.6        | 2.7        |
| Additional paid-in capital  | 8,687.9    | 10,062.3   |
| Retained earnings   | 14,761.8   | 14,014.4   |
| Accumulated other comprehensive (loss) income   | (216.2     | ) 171.9    |
| Total shareholders' equity  | 23,236.1   | 24,251.3   |
| Total liabilities and shareholders' equity  | \$62,335.6 | \$61,956.7 |

See accompanying notes.

-2-

---

Edgar Filing: Anthem, Inc. - Form 10-Q

Anthem, Inc.  
Consolidated Statements of Income  
(Unaudited)

| (In millions, except per share data)   | Three Months Ended<br>September 30 |            | Nine Months Ended<br>September 30 |            |
|--|------------------------------------|------------|-----------------------------------|------------|
|  | 2015                               | 2014       | 2015                              | 2014       |
| Revenues   |                                    |            |                                   |            |
| Premiums   | \$18,513.0                         | \$17,226.0 | \$54,639.8                        | \$50,811.9 |
| Administrative fees  | 1,249.6                            | 1,134.4    | 3,706.2                           | 3,404.3    |
| Other revenue  | 8.8                                | 10.3       | 35.1                              | 29.3       |
| Total operating revenue  | 19,771.4                           | 18,370.7   | 58,381.1                          | 54,245.5   |
| Net investment income  | 161.2                              | 174.4      | 515.5                             | 546.6      |
| Net realized (losses) gains on investments   | (11.9                              | ) 25.7     | 126.9                             | 133.2      |
| Other-than-temporary impairment losses on investments:                                     |                                    |            |                                   |            |
| Total other-than-temporary impairment losses on investments                                | (26.6                              | ) (19.4    | ) (68.2                           | ) (41.9    |
| Portion of other-than-temporary impairment losses recognized in other comprehensive income | 7.5                                | 5.6        | 13.3                              | 6.4        |
| Other-than-temporary impairment losses recognized in income                                | (19.1                              | ) (13.8    | ) (54.9                           | ) (35.5    |
| Total revenues   | 19,901.6                           | 18,557.0   | 58,968.6                          | 54,889.8   |
| Expenses   |                                    |            |                                   |            |
| Benefit expense  | 15,469.1                           | 14,211.1   | 44,801.4                          | 41,997.0   |
| Selling, general and administrative expense:   |                                    |            |                                   |            |
| Selling expense  | 359.1                              | 374.3      | 1,091.1                           | 1,133.8    |
| General and administrative expense   | 2,721.3                            | 2,594.0    | 8,175.3                           | 7,581.8    |
| Total selling, general and administrative expense  | 3,080.4                            | 2,968.3    | 9,266.4                           | 8,715.6    |
| Interest expense   | 164.8                              | 155.3      | 473.3                             | 447.1      |
| Amortization of other intangible assets  | 60.0                               | 60.3       | 172.6                             | 168.3      |
| (Gain) loss on extinguishment of debt  | (2.3                               | ) 74.8     | (1.8                              | ) 80.8     |
| Total expenses   | 18,772.0                           | 17,469.8   | 54,711.9                          | 51,408.8   |
| Income from continuing operations before income tax expense                                | 1,129.6                            | 1,087.2    | 4,256.7                           | 3,481.0    |
| Income tax expense   | 474.8                              | 456.3      | 1,877.6                           | 1,427.6    |
| Income from continuing operations  | 654.8                              | 630.9      | 2,379.1                           | 2,053.4    |
| Income from discontinued operations, net of tax  | —                                  | —          | —                                 | 9.6        |
| Net income   | \$654.8                            | \$630.9    | \$2,379.1                         | \$2,063.0  |
| Basic net income per share:  |                                    |            |                                   |            |
| Basic - continuing operations  | \$2.51                             | \$2.31     | \$9.03                            | \$7.39     |
| Basic - discontinued operations  | —                                  | —          | —                                 | 0.03       |
| Basic net income per share   | \$2.51                             | \$2.31     | \$9.03                            | \$7.42     |
| Diluted net income per share:  |                                    |            |                                   |            |
| Diluted - continuing operations  | \$2.43                             | \$2.22     | \$8.66                            | \$7.15     |
| Diluted - discontinued operations  | —                                  | —          | —                                 | 0.03       |
| Diluted net income per share   | \$2.43                             | \$2.22     | \$8.66                            | \$7.18     |
| Dividends per share  | \$0.6250                           | \$0.4375   | \$1.8750                          | \$1.3125   |

See accompanying notes.



Anthem, Inc.  
Consolidated Statements of Comprehensive Income  
(Unaudited)

| (In millions)  | Three Months Ended<br>September 30 |          | Nine Months Ended<br>September 30 |           |   |
|--|------------------------------------|----------|-----------------------------------|-----------|---|
|  | 2015                               | 2014     | 2015                              | 2014      |   |
| Net income   | \$654.8                            | \$630.9  | \$2,379.1                         | \$2,063.0 |   |
| Other comprehensive (loss) income, net of tax:   |                                    |          |                                   |           |   |
| Change in net unrealized gains/losses on investments                                       | (141.2                             | ) (133.3 | ) (322.0                          | ) 151.6   |   |
| Change in non-credit component of<br>other-than-temporary impairment losses on investments | (4.9                               | ) (3.3   | ) (4.2                            | ) (3.3    | ) |
| Change in net unrealized gains/losses on cash flow<br>hedges                               | (76.5                              | ) (5.9   | ) (74.7                           | ) (4.4    | ) |
| Change in net periodic pension and postretirement costs                                    | 5.6                                | 3.0      | 15.2                              | 8.9       |   |
| Foreign currency translation adjustments   | 0.4                                | (2.4     | ) (2.4                            | ) (2.9    | ) |
| Other comprehensive (loss) income  | (216.6                             | ) (141.9 | ) (388.1                          | ) 149.9   |   |
| Total comprehensive income   | \$438.2                            | \$489.0  | \$1,991.0                         | \$2,212.9 |   |

See accompanying notes.

-4-

---

Anthem, Inc.  
Consolidated Statements of Cash Flows  
(Unaudited)

| (In millions)   | Nine Months Ended<br>September 30 |           |
|---|-----------------------------------|-----------|
|   | 2015                              | 2014      |
| Operating activities  |                                   |           |
| Net income  | \$2,379.1                         | \$2,063.0 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                   |           |
| Net realized gains on investments   | (126.9)                           | (133.2)   |
| Other-than-temporary impairment losses recognized in income                       | 54.9                              | 35.5      |
| (Gain) loss on extinguishment of debt   | (1.8)                             | 80.8      |
| Gain on disposal from discontinued operations                                     | —                                 | (3.2)     |
| Loss on disposal of assets  | 13.8                              | 0.4       |
| Deferred income taxes   | (12.8)                            | 108.1     |
| Amortization, net of accretion  | 598.6                             | 563.0     |
| Depreciation expense  | 78.0                              | 79.9      |
| Impairment of property and equipment  | —                                 | 3.9       |
| Share-based compensation  | 111.0                             | 125.7     |
| Excess tax benefits from share-based compensation                                 | (92.5)                            | (39.9)    |
| Changes in operating assets and liabilities:                                      |                                   |           |
| Receivables, net  | 454.0                             | (1,020.7) |
| Other invested assets   | 11.7                              | (17.6)    |
| Other assets  | (616.8)                           | (309.2)   |
| Policy liabilities  | (27.4)                            | 1,130.2   |
| Unearned income   | (166.5)                           | 180.5     |
| Accounts payable and accrued expenses   | (303.6)                           | (10.5)    |
| Other liabilities   | 469.3                             | 231.4     |
| Income taxes  | 363.1                             | 68.0      |
| Other, net  | (18.3)                            | (71.9)    |
| Net cash provided by operating activities   | 3,166.9                           | 3,064.2   |
| Investing activities  |                                   |           |
| Purchases of fixed maturity securities  | (7,937.8)                         | (7,498.8) |
| Proceeds from fixed maturity securities:  |                                   |           |
| Sales   | 6,534.5                           | 5,536.0   |
| Maturities, calls and redemptions   | 1,017.5                           | 1,016.4   |
| Purchases of equity securities  | (1,466.9)                         | (530.2)   |
| Proceeds from sales of equity securities  | 1,252.4                           | 370.8     |
| Purchases of other invested assets  | (250.6)                           | (138.9)   |
| Proceeds from sales of other invested assets                                      | 59.6                              | 76.4      |
| Settlement of non-hedging derivatives   | 27.6                              | (67.4)    |
| Changes in securities lending collateral  | (3.3)                             | (728.6)   |
| Purchase of subsidiary, net of cash acquired                                      | (636.2)                           | —         |
| Proceeds from sale of subsidiary, net of cash sold                                | —                                 | 740.0     |
| Purchases of property and equipment   | (408.3)                           | (410.6)   |
| Proceeds from sales of property and equipment                                     | 35.3                              | —         |
| Other, net  | (6.0)                             | (0.1)     |
| Net cash used in investing activities   | (1,782.2)                         | (1,635.0) |
| Financing activities  |                                   |           |
| Net proceeds from commercial paper borrowings                                     | 965.8                             | 46.5      |

Edgar Filing: Anthem, Inc. - Form 10-Q

|   |           |           |   |
|---|-----------|-----------|---|
| Proceeds from long-term borrowings                                | 1,226.5   | 2,700.0   |   |
| Repayments of long-term borrowings                                | (2,386.5) | (1,730.8) | ) |
| Proceeds from short-term borrowings                               | 2,660.0   | 1,750.0   |   |
| Repayments of short-term borrowings                               | (2,520.0) | (2,050.0) | ) |
| Changes in securities lending payable                             | 3.3       | 728.5     |   |
| Changes in bank overdrafts  | (187.1)   | (27.2)    | ) |
| Premiums paid on equity call options                              | (16.7)    | —         | ) |
| Proceeds from sale of put options                                 | 16.6      | —         |   |
| Repurchase and retirement of common stock                         | (1,515.8) | (2,655.8) | ) |
| Cash dividends  | (493.5)   | (363.1)   | ) |
| Proceeds from issuance of common stock under employee stock plans | 169.9     | 268.4     |   |
| Excess tax benefits from share-based compensation                 | 92.5      | 39.9      |   |
| Net cash used in financing activities                             | (1,985.0) | (1,293.6) | ) |
| Effect of foreign exchange rates on cash and cash equivalents     | (3.6)     | (4.6)     | ) |
| Change in cash and cash equivalents                               | (603.9)   | 131.0     | ) |
| Cash and cash equivalents at beginning of period                  | 2,151.7   | 1,586.9   |   |
| Cash and cash equivalents at end of period                        | \$1,547.8 | \$1,717.9 |   |
| See accompanying notes.   |           |           |   |

-5-

---

Edgar Filing: Anthem, Inc. - Form 10-Q

Anthem, Inc.  
Consolidated Statements of Shareholders' Equity  
(Unaudited)

| (In millions)  | Common Stock        |              | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>(Loss) Income | Total<br>Shareholders'<br>Equity |
|--|---------------------|--------------|----------------------------------|----------------------|--|----------------------------------|
|  | Number of<br>Shares | Par<br>Value |                                  |                      |  |                                  |
| January 1, 2015  | 268.1               | \$2.7        | \$10,062.3                       | \$14,014.4           | \$ 171.9   | \$24,251.3                       |
| Net income   | —                   | —            | —                                | 2,379.1              | —  | 2,379.1                          |
| Other comprehensive loss   | —                   | —            | —                                | —                    | (388.1 )   | (388.1 )                         |
| Premiums for and settlement of equity options                                    | —                   | —            | (14.0 )                          | —                    | —  | (14.0 )                          |
| Repurchase and retirement of common stock  | (10.4 )             | (0.1 )       | (382.2 )                         | (1,133.5 )           | —  | (1,515.8 )                       |
| Dividends and dividend equivalents   | —                   | —            | —                                | (498.2 )             | —  | (498.2 )                         |
| Issuance of common stock under employee stock plans, net of related tax benefits | 3.3                 | —            | 247.8                            | —                    | —  | 247.8                            |
| Convertible debenture repurchases and conversions                                | —                   | —            | (1,095.1 )                       | —                    | —  | (1,095.1 )                       |
| Equity Units contract payments and issuance costs                                | —                   | —            | (130.9 )                         | —                    | —  | (130.9 )                         |
| September 30, 2015   | 261.0               | \$2.6        | \$8,687.9                        | \$14,761.8           | \$ (216.2 )  | \$23,236.1                       |
| January 1, 2014  | 293.3               | \$2.9        | \$10,765.2                       | \$13,813.9           | \$ 183.2   | \$24,765.2                       |
| Net income   | —                   | —            | —                                | 2,063.0              | —  | 2,063.0                          |
| Other comprehensive income   | —                   | —            | —                                | —                    | 149.9  | 149.9                            |
| Settlement of equity options   | —                   | —            | (30.5 )                          | —                    | —  | (30.5 )                          |
| Repurchase and retirement of common stock  | (27.6 )             | (0.2 )       | (1,009.7 )                       | (1,645.9 )           | —  | (2,655.8 )                       |
| Dividends and dividend equivalents   | —                   | —            | —                                | (367.2 )             | —  | (367.2 )                         |
| Issuance of common stock under employee stock plans, net of related tax benefits | 4.8                 | —            | 369.4                            | —                    | —  | 369.4                            |
| September 30, 2014   | 270.5               | \$2.7        | \$10,094.4                       | \$13,863.8           | \$ 333.1   | \$24,294.0                       |

See accompanying notes.

-6-

---

Anthem, Inc.

Notes to Consolidated Financial Statements

(Unaudited)

September 30, 2015

(In Millions, Except Per Share Data or As Otherwise Stated Herein)

### 1. Organization

References to the terms “we”, “our”, “us”, “Anthem” or the “Company” used throughout these Notes to Consolidated Financial Statements refer to Anthem, Inc., an Indiana corporation, and unless the context otherwise requires, its direct and indirect subsidiaries.

We are one of the largest health benefits companies in terms of medical membership in the United States, serving 38.7 million medical members through our affiliated health plans as of September 30, 2015. We offer a broad spectrum of network-based managed care plans to large and small employer, individual, Medicaid and Medicare markets. Our managed care plans include: preferred provider organizations, or PPOs; health maintenance organizations, or HMOs; point-of-service, or POS, plans; traditional indemnity plans and other hybrid plans, including consumer-driven health plans, or CDHPs; and hospital only and limited benefit products. In addition, we provide a broad array of managed care services to self-funded customers, including claims processing, underwriting, stop loss insurance, actuarial services, provider network access, medical cost management, disease management, wellness programs and other administrative services. We provide an array of specialty and other insurance products and services such as dental, vision, life and disability insurance benefits, radiology benefit management and analytics-driven personal health care. We also provide services to the federal government in connection with the Federal Employee Program, or FEP. We also sold contact lenses, eyeglasses and other ocular products through our 1-800 CONTACTS, Inc., or 1-800 CONTACTS, business, which was divested on January 31, 2014.

We are an independent licensee of the Blue Cross and Blue Shield Association, or BCBSA, an association of independent health benefit plans. We serve our members as the Blue Cross licensee for California and as the Blue Cross and Blue Shield, or BCBS, licensee for Colorado, Connecticut, Georgia, Indiana, Kentucky, Maine, Missouri (excluding 30 counties in the Kansas City area), Nevada, New Hampshire, New York (as BCBS in 10 New York City metropolitan and surrounding counties, and as Blue Cross or BCBS in selected upstate counties only), Ohio, Virginia (excluding the Northern Virginia suburbs of Washington, D.C.) and Wisconsin. In a majority of these service areas we do business as Anthem Blue Cross, Anthem Blue Cross and Blue Shield, Blue Cross and Blue Shield of Georgia, and Empire Blue Cross Blue Shield, or Empire Blue Cross (in our New York service areas). We also conduct business through arrangements with other BCBS licensees in the states of South Carolina and Texas. We conduct business through our AMERIGROUP Corporation, or Amerigroup, subsidiary, in Florida, Georgia, Kansas, Louisiana, Maryland, Nevada, New Jersey, New Mexico, New York, Tennessee, Texas and Washington. We conduct business through our recently acquired Simply Healthcare Holdings, Inc., or Simply Healthcare, subsidiary in the state of Florida. We also serve customers throughout the country as HealthLink, UniCare (including a non-risk arrangement with the state of Massachusetts), and in certain Arizona, California, Nevada, New York and Virginia markets through our CareMore Health Group, Inc., or CareMore, subsidiary. We are licensed to conduct insurance operations in all 50 states through our subsidiaries.

## 2. Basis of Presentation and Significant Accounting Policies

**Basis of Presentation:** The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles, or GAAP, for interim financial reporting. Accordingly, they do not include all of the information and footnotes required by GAAP for annual financial statements. We have omitted certain footnote disclosures that would substantially duplicate the disclosures in our 2014 Annual Report on Form 10-K, unless the information contained in those disclosures materially changed or is required by GAAP. Unless otherwise specified, all financial information presented in the accompanying consolidated financial statements and in the notes to consolidated financial statements relates only to our continuing operations, other than cash flows presented on the consolidated statements of cash flows. In the opinion of management, all adjustments, including normal recurring adjustments, necessary for a fair statement of the consolidated financial statements as of and for the three and nine months ended September 30, 2015 and 2014 have been recorded. The results of operations for the three and nine months ended September 30, 2015 are not necessarily indicative of the results that may be expected for the full year ending December 31, 2015. These unaudited consolidated financial statements should be read in conjunction with our audited consolidated financial statements for the year ended December 31, 2014 included in our 2014 Annual Report on Form 10-K.

Certain of our subsidiaries operate outside of the United States and have functional currencies other than the U.S. dollar, or USD. We translate the assets and liabilities of those subsidiaries to USD using the exchange rate in effect at the end of the period. We translate the revenues and expenses of those subsidiaries to USD using the average exchange rates in effect during the period. The net effect of these translation adjustments is included in "Foreign currency translation adjustments" in our consolidated statements of comprehensive income.

**Recently Adopted Accounting Guidance:** In September 2015, the Financial Accounting Standards Board, or FASB, issued Accounting Standards Update No. 2015-16, Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments, or ASU 2015-16. This amendment requires the acquirer in a business combination to recognize in the reporting period in which adjustment amounts are determined, any adjustments to provisional amounts that are identified during the measurement period, calculated as if the accounting had been completed at the acquisition date. Prior to the issuance of ASU 2015-16, an acquirer was required to restate prior period financial statements as of the acquisition date for adjustments to provisional amounts. The amendments in ASU 2015-16 are to be applied prospectively upon adoption. The adoption of the provisions of ASU 2015-16 upon issuance did not have a material impact on our consolidated financial position, results of operations or cash flows.

In April 2015, the FASB issued Accounting Standards Update No. 2015-03, Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs, or ASU 2015-03. ASU 2015-03 amends current presentation guidance by requiring that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability, consistent with debt discounts. Prior to the issuance of ASU 2015-03, debt issuance costs were required to be presented as an asset in the balance sheet. We adopted the provisions of ASU 2015-03 upon issuance and prior period amounts have been reclassified to conform to the current period presentation. As of December 31, 2014, \$0.7 of debt issuance costs were reclassified in the consolidated balance sheet from other current assets to current portion of long-term debt and \$107.6 was reclassified from other noncurrent assets to long-term debt, less current portion. The adoption of ASU 2015-03 did not impact our consolidated financial position, results of operations or cash flows.

In June 2014, the FASB issued Accounting Standards Update No. 2014-11, Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures, or ASU 2014-11. This amendment requires repurchase-to-maturity transactions to be accounted for as secured borrowings and eliminates previous guidance for repurchase financings. The amendment also expands the disclosure requirements related to certain transactions accounted for as secured borrowings and certain transfers accounted for as sales when the transferor also retains substantially all of the exposure to the economic return on the transferred financial assets throughout the term of the transaction. The amendments related to the accounting of, and disclosure requirements for, certain transactions accounted for as a sale became effective as of January 1, 2015 and did not have an impact on our consolidated financial position, results of operations, cash flows or disclosures. The new disclosure requirements for repurchase agreements, securities lending transactions and repurchase-to-maturity transactions accounted for as secured borrowings became effective as of April 1, 2015. See Note 4, "Investments - Securities Lending Programs," for

additional disclosure information related to the adoption of ASU 2014-11.

-8-

---

**Recent Accounting Guidance Not Yet Adopted:** In August 2015, the FASB issued Accounting Standards Update No. 2015-14, Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date, or ASU 2015-14. This amendment defers the effective date of the previously issued Accounting Standards Update No. 2014-09, Revenue from Contracts with Customers (Topic 606), or ASU 2014-09, until the interim and annual reporting periods beginning after December 15, 2017. Earlier application is permitted for interim and annual reporting periods beginning after December 15, 2016. We intend to adopt the provisions of ASU 2014-09 for interim and annual reporting periods beginning after December 15, 2017. We continue to evaluate the effects the adoption of ASU 2014-09 will have on our financial statements and related disclosures for revenue transactions.

In May 2015, the FASB issued Accounting Standards Update No. 2015-09, Financial Services—Insurance (Topic 944): Disclosures about Short-Duration Contracts, or ASU 2015-09. This amendment requires new and expanded disclosures in interim and annual reporting periods related to the liability for unpaid claims and claim adjustment expenses for short-duration insurance contracts. ASU 2015-09 is effective for annual reporting periods beginning after December 15, 2015, and interim reporting periods within annual reporting periods beginning after December 15, 2016. The adoption of ASU 2015-09 will not impact our consolidated financial position, results of operations or cash flows.

In April 2015, the FASB issued Accounting Standards Update No. 2015-05, Intangibles - Goodwill and Other - Internal-Use Software (Subtopic 350-40): Customer's Accounting for Fees Paid in a Cloud Computing Arrangement, or ASU 2015-05. This amendment provides guidance to help entities determine whether a cloud computing arrangement contains a software license that should be accounted for as internal-use software or as a service contract. ASU 2015-05 is effective for interim and annual reporting periods beginning after December 15, 2015, with early adoption permitted. Upon adoption, an entity has the option to apply the provisions of ASU 2015-05 either prospectively to all arrangements entered into or materially modified, or retrospectively. The adoption of ASU 2015-05 is not expected to have a material impact on our consolidated financial position, results of operations or cash flows.

In February 2015, the FASB issued Accounting Standards Update No. 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis, or ASU 2015-02. ASU 2015-02 amends current consolidation guidance by modifying the evaluation of whether limited partnerships and similar legal entities are variable interest entities or voting interest entities, eliminating the presumption that a general partner should consolidate a limited partnership, and affects the consolidation analysis of reporting entities that are involved with variable interest entities. ASU No. 2015-02 is effective for interim and annual reporting periods beginning after December 15, 2015, with early adoption permitted. All legal entities are subject to reevaluation under the revised consolidation model. The adoption of ASU 2015-02 is not expected to have a material impact on our consolidated financial position, results of operations or cash flows.

There were no other new accounting pronouncements that were issued or became effective since the issuance of our 2014 Annual Report on Form 10-K that had, or are expected to have, a material impact on our consolidated financial position, results of operations or cash flows.

### 3. Business Acquisitions and Divestiture

#### Pending Acquisition of Cigna Corporation

On July 24, 2015, we and Cigna Corporation, or Cigna, announced that we entered into an Agreement and Plan of Merger, or Merger Agreement, dated as of July 23, 2015, by and among Anthem, Cigna and Anthem Merger Sub Corp., a Delaware corporation and a direct wholly-owned subsidiary of Anthem, pursuant to which Anthem will acquire all outstanding shares of Cigna, or the Acquisition. This Acquisition will further our goal of creating a premier health benefits company with critical diversification and scale to lead the transformation of health care delivery for consumers. Cigna is a global health services organization that delivers affordable and personalized products and services to customers through employer-based, government-sponsored and individual coverage arrangements. All products and services are provided exclusively by or through operating subsidiaries of Cigna, including Connecticut General Life Insurance Company, Cigna Health and Life Insurance Company, Life Insurance Company of North America and Cigna Life Insurance Company of New York. Such products and services include an integrated suite of health services, such as medical, dental, behavioral health, pharmacy, vision, supplemental benefits, and other related products including group life, accident and disability insurance. Cigna maintains sales capability in 30 countries and

jurisdictions.

-9-

---

Under the terms of the Merger Agreement, Cigna's shareholders will receive \$103.40 in cash and 0.5152 shares of our common stock for each Cigna common share outstanding. The value of the transaction is estimated to be approximately \$53,000.0 based on the closing price of our common stock on the New York Stock Exchange on July 23, 2015. The final purchase price will be determined based on our closing stock price on the date of closing of the Acquisition. The combined company will reflect a pro forma equity ownership comprised of approximately 67% Anthem shareholders and approximately 33% Cigna shareholders. We expect to finance the cash portion of the Acquisition through available cash on hand and the issuance of new debt. We entered into a bridge facility commitment letter and a joinder agreement with a group of lenders which will provide up to \$22,500.0 under a 364-day senior unsecured bridge term loan credit facility to finance the Acquisition in the event that we have not received proceeds from any combination of (i) senior unsecured term loans, (ii) common or preferred equity or equity-linked securities and/or (iii) senior unsecured notes in a public offering or private placement in an aggregate principal amount of at least \$22,500.0 prior to the consummation of the Acquisition. In addition, in August 2015, we entered into a term loan facility which will provide up to \$4,000.0 to finance a portion of the Acquisition. The commitment of the lenders to provide the bridge facility and the term loan facility is subject to several conditions, including the completion of the Acquisition. The Acquisition is expected to close in the second half of 2016 and is subject to certain state regulatory approvals, standard closing conditions, customary approvals required under the Hart-Scott-Rodino Antitrust Improvements Act and the approval of both our and Cigna's shareholders.

#### Acquisition of Simply Healthcare

On February 17, 2015, we completed our acquisition of Simply Healthcare, a leading managed care company for people enrolled in Medicaid and Medicare programs in the state of Florida. This acquisition aligns with our strategy for continued growth in our Government Business segment.

In accordance with FASB accounting guidance for business combinations, the preliminary consideration transferred was allocated to the fair value of Simply Healthcare's assets acquired and liabilities assumed, including identifiable intangible assets. The excess of the consideration transferred over the fair value of net assets acquired resulted in preliminary non-tax-deductible goodwill of \$463.1 at September 30, 2015, all of which was allocated to our Government Business segment. Preliminary goodwill recognized from the acquisition of Simply Healthcare primarily relates to the future economic benefits arising from the assets acquired and is consistent with our stated intentions to strengthen our position and expand operations in the government sector to service Medicaid and Medicare enrollees. As of September 30, 2015, the initial accounting for the acquisition has not been finalized as we anticipate future tax adjustments for the pre-acquisition periods. Any subsequent adjustments made to the assets acquired and liabilities assumed during the measurement period will be recorded as an adjustment to goodwill. During the three months ended September 30, 2015, we recognized \$3.4 of additional goodwill related to adjustments to current and deferred taxes for the pre-acquisition period and acquired intangible assets.

The preliminary fair value of the net assets acquired from Simply Healthcare includes \$430.0 of other intangible assets, which primarily consist of indefinite-lived state licenses and finite-lived customer relationships with amortization periods ranging from 2 to 4 years.

The results of operations of Simply Healthcare are included in our consolidated financial statements within our Government Business segment for the period following February 17, 2015. The pro-forma effects of this acquisition for prior periods were not material to our consolidated results of operations.

#### Divestiture of 1-800 CONTACTS

In December 2013, we entered into a definitive agreement to sell our 1-800 CONTACTS business to the private equity firm Thomas H. Lee Partners, L.P. Additionally, we entered into an asset purchase agreement with Luxottica Group to sell our glasses.com related assets (collectively, 1-800 CONTACTS). The sales were completed on January 31, 2014 and did not result in any material difference to the loss on disposal from discontinued operations recorded during the year ended December 31, 2013. The operating results for 1-800 CONTACTS for the one month ended January 31, 2014 are reported as discontinued operations in the accompanying consolidated statements of income. The operating results for 1-800 CONTACTS were previously reported in our Commercial and Specialty Business segment.

#### 4. Investments

We evaluate our investment securities for other-than-temporary declines based on qualitative and quantitative factors. Other-than-temporary impairment losses recognized in income totaled \$19.1 and \$13.8 for the three months ended September 30, 2015 and 2014, respectively. Other-than-temporary impairment losses recognized in income totaled \$54.9 and \$35.5 for the nine months ended September 30, 2015 and 2014, respectively. There were no individually significant other-than-temporary impairment losses on investments by issuer during the three and nine months ended September 30, 2015 and 2014. We continue to review our investment portfolios under our impairment review policy. Given the inherent uncertainty of changes in market conditions and the significant judgments involved, there is a continuing risk that further declines in fair value may occur and additional material other-than-temporary impairment losses on investments may be recorded in future periods.

-11-

---

Edgar Filing: Anthem, Inc. - Form 10-Q

A summary of current and long-term investments, available-for-sale, at September 30, 2015 and December 31, 2014 is as follows:

|   | Cost or Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses |                      |            | Estimated Fair Value | Non-Credit Component of Other-Than-Temporary Impairments Recognized in AOCI |
|---|------------------------|------------------------|-------------------------|----------------------|------------|----------------------|---|
|   |                        |                        | Less than 12 Months     | 12 Months or Greater |            |                      |   |
| September 30, 2015  |                        |                        |                         |                      |            |                      |   |
| Fixed maturity securities:                                    |                        |                        |                         |                      |            |                      |   |
| United States Government securities                           | \$301.2                | \$4.6                  | \$(0.3)                 | ) \$—                | \$305.5    | \$—                  |   |
| Government sponsored securities                               | 80.9                   | 1.1                    | —                       | —                    | 82.0       | —                    |   |
| States, municipalities and political subdivisions, tax-exempt | 6,159.9                | 254.6                  | (9.7)                   | ) (5.6)              | 6,399.2    | —                    |   |
| Corporate securities  | 8,889.5                | 92.2                   | (210.4)                 | ) (75.5)             | 8,695.8    | (13.3)               | )   |
| Residential mortgage-backed securities                        | 1,728.5                | 51.2                   | (3.5)                   | ) (4.9)              | 1,771.3    | —                    |   |
| Commercial mortgage-backed securities                         | 434.6                  | 3.7                    | (1.7)                   | ) (0.3)              | 436.3      | —                    |   |
| Other debt securities   | 776.2                  | 6.1                    | (3.3)                   | ) (1.7)              | 777.3      | —                    |   |
| Total fixed maturity securities                               | 18,370.8               | 413.5                  | (228.9)                 | ) (88.0)             | 18,467.4   | \$(13.3)             | )   |
| Equity securities   | 1,179.5                | 416.4                  | (49.7)                  | ) —                  | 1,546.2    |                      |   |
| Total investments, available-for-sale                         | \$19,550.3             | \$829.9                | \$(278.6)               | ) \$(88.0)           | \$20,013.6 |                      |   |
| December 31, 2014   |                        |                        |                         |                      |            |                      |   |
| Fixed maturity securities:                                    |                        |                        |                         |                      |            |                      |   |
| United States Government securities                           | \$315.7                | \$4.6                  | \$(0.3)                 | ) \$—                | \$320.0    | \$—                  |   |
| Government sponsored securities                               | 94.6                   | 0.8                    | —                       | (0.4)                | 95.0       | —                    |   |
| States, municipalities and political subdivisions, tax-exempt | 5,451.4                | 287.0                  | (1.8)                   | ) (3.0)              | 5,733.6    | —                    |   |
| Corporate securities  | 8,335.9                | 162.9                  | (123.1)                 | ) (43.2)             | 8,332.5    | (6.8)                | )   |
| Options embedded in convertible debt securities               | 98.7                   | —                      | —                       | —                    | 98.7       | —                    |   |
| Residential mortgage-backed securities                        | 2,099.7                | 68.9                   | (1.0)                   | ) (8.6)              | 2,159.0    | —                    |   |
| Commercial mortgage-backed securities                         | 504.8                  | 6.1                    | (0.6)                   | ) (0.4)              | 509.9      | —                    |   |
| Other debt securities   | 720.3                  | 6.1                    | (1.7)                   | ) (1.6)              | 723.1      | —                    |   |
| Total fixed maturity securities                               | 17,621.1               | 536.4                  | (128.5)                 | ) (57.2)             | 17,971.8   | \$(6.8)              | )   |
| Equity securities   | 1,330.7                | 618.5                  | (11.1)                  | ) —                  | 1,938.1    |                      |   |
| Total investments, available-for-sale                         | \$18,951.8             | \$1,154.9              | \$(139.6)               | ) \$(57.2)           | \$19,909.9 |                      |   |

At September 30, 2015, we owned \$2,207.6 of mortgage-backed securities and \$723.0 of asset-backed securities out of a total available-for-sale investment portfolio of \$20,013.6. These securities included sub-prime and Alt-A securities with fair values of \$32.8 and \$62.7, respectively. These sub-prime and Alt-A securities had accumulated net unrealized gains of \$1.1 and \$3.9, respectively. The average credit rating of the sub-prime and Alt-A securities was “CCC” and “CC”, respectively.

Edgar Filing: Anthem, Inc. - Form 10-Q

The following tables summarize for available-for-sale fixed maturity securities and available-for-sale equity securities in an unrealized loss position at September 30, 2015 and December 31, 2014, the aggregate fair value and gross unrealized loss by length of time those securities have been continuously in an unrealized loss position:

| (Securities are whole amounts)                                | Less than 12 Months  |                      |                       | 12 Months or Greater |                      |                       |
|---|----------------------|----------------------|-----------------------|----------------------|----------------------|-----------------------|
|   | Number of Securities | Estimated Fair Value | Gross Unrealized Loss | Number of Securities | Estimated Fair Value | Gross Unrealized Loss |
| September 30, 2015  |                      |                      |                       |                      |                      |                       |
| Fixed maturity securities:                                    |                      |                      |                       |                      |                      |                       |
| United States Government securities                           | 13                   | \$30.6               | \$(0.3)               | 2                    | \$0.9                | \$—                   |
| Government sponsored securities                               | 3                    | 4.7                  | —                     | 6                    | 8.9                  | —                     |
| States, municipalities and political subdivisions, tax-exempt | 245                  | 666.8                | (9.7)                 | 39                   | 77.8                 | (5.6)                 |
| Corporate securities  | 1,963                | 4,496.1              | (210.4)               | 358                  | 502.9                | (75.5)                |
| Residential mortgage-backed securities                        | 151                  | 370.9                | (3.5)                 | 108                  | 171.6                | (4.9)                 |
| Commercial mortgage-backed securities                         | 50                   | 161.6                | (1.7)                 | 14                   | 29.0                 | (0.3)                 |
| Other debt securities   | 113                  | 361.7                | (3.3)                 | 26                   | 75.3                 | (1.7)                 |
| Total fixed maturity securities                               | 2,538                | 6,092.4              | (228.9)               | 553                  | 866.4                | (88.0)                |
| Equity securities   | 899                  | 295.4                | (49.7)                | —                    | —                    | —                     |
| Total fixed maturity and equity securities                    | 3,437                | \$6,387.8            | \$(278.6)             | 553                  | \$866.4              | \$(88.0)              |
| December 31, 2014   |                      |                      |                       |                      |                      |                       |
| Fixed maturity securities:                                    |                      |                      |                       |                      |                      |                       |
| United States Government securities                           | 17                   | \$145.3              | \$(0.3)               | 2                    | \$0.9                | \$—                   |
| Government sponsored securities                               | 2                    | 0.3                  | —                     | 16                   | 29.3                 | (0.4)                 |
| States, municipalities and political subdivisions, tax-exempt | 136                  | 315.6                | (1.8)                 | 80                   | 174.3                | (3.0)                 |
| Corporate securities  | 1,802                | 3,213.3              | (123.1)               | 314                  | 514.6                | (43.2)                |
| Residential mortgage-backed securities                        | 78                   | 155.0                | (1.0)                 | 186                  | 398.3                | (8.6)                 |
| Commercial mortgage-backed securities                         | 43                   | 156.2                | (0.6)                 | 10                   | 33.2                 | (0.4)                 |
| Other debt securities   | 79                   | 270.6                | (1.7)                 | 21                   | 65.0                 | (1.6)                 |
| Total fixed maturity securities                               | 2,157                | 4,256.3              | (128.5)               | 629                  | 1,215.6              | (57.2)                |
| Equity securities   | 407                  | 125.4                | (11.1)                | —                    | —                    | —                     |
| Total fixed maturity and equity securities                    | 2,564                | \$4,381.7            | \$(139.6)             | 629                  | \$1,215.6            | \$(57.2)              |

The amortized cost and fair value of available-for-sale fixed maturity securities at September 30, 2015, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because the issuers of the securities may have the right to prepay obligations.

|  | Amortized Cost | Estimated Fair Value |
|--|----------------|----------------------|
| Due in one year or less                            | \$367.6        | \$369.9              |
| Due after one year through five years              | 4,729.9        | 4,734.5              |
| Due after five years through ten years             | 5,557.2        | 5,584.9              |
| Due after ten years                                | 5,553.0        | 5,570.5              |
| Mortgage-backed securities                         | 2,163.1        | 2,207.6              |
| Total available-for-sale fixed maturity securities | \$18,370.8     | \$18,467.4           |

Proceeds from fixed maturity securities, equity securities and other invested assets and the related gross realized gains and gross realized losses for the three and nine months ended September 30, 2015 and 2014 are as follows:

|                       | Three Months Ended |           | Nine Months Ended |           |
|-----------------------|--------------------|-----------|-------------------|-----------|
|                       | September 30       |           | September 30      |           |
|                       | 2015               | 2014      | 2015              | 2014      |
| Proceeds              | \$2,703.3          | \$2,038.2 | \$8,864.0         | \$6,999.6 |
| Gross realized gains  | 49.5               | 32.4      | 331.6             | 221.5     |
| Gross realized losses | (61.4)             | (6.7)     | (204.7)           | (88.3)    |

In the ordinary course of business, we may sell securities at a loss for a number of reasons, including, but not limited to: (i) changes in the investment environment; (ii) expectation that the fair value could deteriorate further; (iii) desire to reduce exposure to an issuer or an industry; (iv) changes in credit quality; or (v) changes in expected cash flow.

All securities sold resulting in investment gains and losses are recorded on the trade date. Realized gains and losses are determined on the basis of the cost or amortized cost of the specific securities sold.

#### Securities Lending Programs

We participate in securities lending programs whereby marketable securities in our investment portfolio are transferred to independent brokers or dealers in exchange for cash and securities collateral. The fair value of the collateral received at the time of the transactions amounted to \$1,518.2 and \$1,515.3 at September 30, 2015 and December 31, 2014, respectively. The value of the collateral represented 103% of the market value of the securities on loan at September 30, 2015 and December 31, 2014. Under FASB guidance related to accounting for transfers and servicing of financial assets and extinguishments of liabilities, we recognize the collateral as an asset, which is reported as "Securities lending collateral" on our consolidated balance sheets and we record a corresponding liability for the obligation to return the collateral to the borrower, which is reported as "Securities lending payable." The securities on loan are reported in the applicable investment category on our consolidated balance sheets. Unrealized gains or losses on securities lending collateral are included in accumulated other comprehensive income as a separate component of shareholders' equity.

The remaining contractual maturity of our securities lending agreements at September 30, 2015 is as follows:

|                                     | Overnight<br>and<br>Continuous | Less than<br>30 days | 30-90<br>days | Greater<br>Than 90<br>days | Total     |
|-------------------------------------|--------------------------------|----------------------|---------------|----------------------------|-----------|
| Securities lending transactions     |                                |                      |               |                            |           |
| United States Government securities | \$ 33.7                        | \$3.1                | \$7.1         | \$62.3                     | \$106.2   |
| Corporate securities                | 862.2                          | —                    | —             | —                          | 862.2     |
| Equity securities                   | 363.8                          | 2.1                  | —             | 8.2                        | 374.1     |
| Other debt securities               | 176.1                          | —                    | —             | —                          | 176.1     |
| Total                               | \$ 1,435.8                     | \$5.2                | \$7.1         | \$70.5                     | \$1,518.6 |

The market value of loaned securities and that of the collateral pledged can fluctuate in non-synchronized fashions. To the extent the loaned securities' value appreciates faster or depreciates slower than the value of the collateral pledged, we are exposed to the risk of the shortfall. As a primary mitigating mechanism, the loaned securities and collateral pledged are marked to market on a daily basis and the shortfall, if any, is collected accordingly. Secondly, the collateral level is set at 102% of the value of the loaned securities, which provides a cushion before any shortfall arises. The investment of the cash collateral is subject to market risk, which is managed by limiting the investments to higher quality and shorter duration instruments.

## 5. Fair Value

Assets and liabilities recorded at fair value in the consolidated balance sheets are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Level inputs, as defined by FASB guidance for fair value measurements and disclosures, are as follows:

### Level Input Input Definition

|           |  |
|-----------|--|
| Level I   | Inputs are unadjusted, quoted prices for identical assets or liabilities in active markets at the measurement date.  |
| Level II  | Inputs other than quoted prices included in Level I that are observable for the asset or liability through corroboration with market data at the measurement date. |
| Level III | Unobservable inputs that reflect management's best estimate of what market participants would use in pricing the asset or liability at the measurement date.       |

The following methods, assumptions and inputs were used to determine the fair value of each class of the following assets and liabilities recorded at fair value in the consolidated balance sheets:

**Cash equivalents:** Cash equivalents primarily consist of highly rated money market funds with maturities of three months or less and are purchased daily at par value with specified yield rates. Due to the high ratings and short-term nature of the funds, we designate all cash equivalents as Level I.

**Fixed maturity securities, available-for-sale:** Fair values of available-for-sale fixed maturity securities are based on quoted market prices, where available. These fair values are obtained primarily from third party pricing services, which generally use Level I or Level II inputs for the determination of fair value to facilitate fair value measurements and disclosures. United States Government securities represent Level I securities, while Level II securities primarily include corporate securities, securities from states, municipalities and political subdivisions and mortgage-backed securities. For securities not actively traded, the pricing services may use quoted market prices of comparable instruments or discounted cash flow analyses, incorporating inputs that are currently observable in the markets for similar securities. We have controls in place to review the pricing services' qualifications and procedures used to determine fair values. In addition, we periodically review the pricing services' pricing methodologies, data sources and pricing inputs to ensure the fair values obtained are reasonable. Inputs that are often used in the valuation methodologies include, but are not limited to, broker quotes, benchmark yields, credit spreads, default rates and prepayment speeds. We also have certain fixed maturity securities, primarily corporate debt securities, that are designated Level III securities. For these securities, the valuation methodologies may incorporate broker quotes or discounted cash flow analyses using assumptions for inputs such as expected cash flows, benchmark yields, credit spreads, default rates and prepayment speeds that are not observable in the markets.

**Equity securities, available-for-sale:** Fair values of equity securities are generally designated as Level I and are based on quoted market prices. For certain equity securities, quoted market prices for the identical security are not always available and the fair value is estimated by reference to similar securities for which quoted prices are available. These securities are designated Level II. We also have certain equity securities, including private equity securities, for which the fair value is estimated based on each security's current condition and future cash flow projections. Such securities are designated Level III. The fair values of these private equity securities are generally based on either broker quotes or discounted cash flow projections using assumptions for inputs such as the weighted-average cost of capital, long-term revenue growth rates and earnings before interest, taxes, depreciation and amortization, or EBITDA, and/or revenue multiples that are not observable in the markets.

**Other invested assets, current:** Other invested assets, current include securities held in rabbi trusts that are classified as trading. Fair values are based on quoted market prices.

**Securities lending collateral:** Fair values of securities lending collateral are based on quoted market prices, where available. These fair values are obtained primarily from third party pricing services, which generally use Level I or Level II inputs for the determination of fair value, to facilitate fair value measurements and disclosures.

**Derivatives:** Fair values are based on the quoted market prices by the financial institution that is the counterparty to the derivative transaction. We independently verify prices provided by the counterparties using valuation models that incorporate market observable inputs for similar derivative transactions.



Edgar Filing: Anthem, Inc. - Form 10-Q

Long-term receivable: Fair value is estimated based on discounted cash flow analysis using assumptions for inputs such as expected cash flow and discount rates that are not observable in the markets.

A summary of fair value measurements by level for assets and liabilities measured at fair value on a recurring basis at September 30, 2015 and December 31, 2014 is as follows:

|  | Level I   | Level II   | Level III | Total      |
|--|-----------|------------|-----------|------------|
| September 30, 2015   |           |            |           |            |
| Assets:  |           |            |           |            |
| Cash equivalents   | \$551.7   | \$—        | \$—       | \$551.7    |
| Investments available-for-sale:  |           |            |           |            |
| Fixed maturity securities:   |           |            |           |            |
| United States Government securities                                      | 305.5     | —          | —         | 305.5      |
| Government sponsored securities  | —         | 82.0       | —         | 82.0       |
| States, municipalities and political subdivisions, tax-exempt            | —         | 6,399.2    | —         | 6,399.2    |
| Corporate securities   | 133.2     | 8,376.5    | 186.1     | 8,695.8    |
| Residential mortgage-backed securities                                   | —         | 1,771.3    | —         | 1,771.3    |
| Commercial mortgage-backed securities                                    | —         | 434.1      | 2.2       | 436.3      |
| Other debt securities  | 56.1      | 720.2      | 1.0       | 777.3      |
| Total fixed maturity securities  | 494.8     | 17,783.3   | 189.3     | 18,467.4   |
| Equity securities  | 1,367.1   | 120.8      | 58.3      | 1,546.2    |
| Other invested assets, current   | 17.4      | —          | —         | 17.4       |
| Securities lending collateral  | 841.1     | 677.1      | —         | 1,518.2    |
| Derivatives excluding embedded options (reported with other assets)      | —         | 140.6      | —         | 140.6      |
| Total assets   | \$3,272.1 | \$18,721.8 | \$247.6   | \$22,241.5 |
| Liabilities:   |           |            |           |            |
| Derivatives excluding embedded options (reported with other liabilities) | \$—       | \$(151.8 ) | \$—       | \$(151.8 ) |
| Total liabilities  | \$—       | \$(151.8 ) | \$—       | \$(151.8 ) |
| December 31, 2014  |           |            |           |            |
| Assets:  |           |            |           |            |
| Cash equivalents   | \$573.2   | \$—        | \$—       | \$573.2    |
| Investments available-for-sale:  |           |            |           |            |
| Fixed maturity securities:   |           |            |           |            |
| United States Government securities                                      | 320.0     | —          | —         | 320.0      |
| Government sponsored securities  | —         | 95.0       | —         | 95.0       |
| States, municipalities and political subdivisions, tax-exempt            | —         | 5,733.6    | —         | 5,733.6    |
| Corporate securities   | 7.1       | 8,180.8    | 144.6     | 8,332.5    |
| Options embedded in convertible debt securities                          | —         | 98.7       | —         | 98.7       |
| Residential mortgage-backed securities                                   | —         | 2,159.0    | —         | 2,159.0    |
| Commercial mortgage-backed securities                                    | —         | 506.6      | 3.3       | 509.9      |
| Other debt securities  | 89.2      | 627.3      | 6.6       | 723.1      |
| Total fixed maturity securities  | 416.3     | 17,401.0   | 154.5     | 17,971.8   |
| Equity securities  | 1,696.9   | 192.9      | 48.3      | 1,938.1    |
| Other invested assets, current   | 20.2      | —          | —         | 20.2       |
| Securities lending collateral  | 808.3     | 706.9      | —         | 1,515.2    |
| Derivatives excluding embedded options (reported with other assets)      | —         | 224.8      | —         | 224.8      |
| Total assets   | \$3,514.9 | \$18,525.6 | \$202.8   | \$22,243.3 |
| Liabilities:   |           |            |           |            |
| Derivatives excluding embedded options (reported with other liabilities) | \$—       | \$(260.4 ) | \$—       | \$(260.4 ) |

|                   |     |            |     |            |
|-------------------|-----|------------|-----|------------|
| Total liabilities | \$— | \$(260.4 ) | \$— | \$(260.4 ) |
|-------------------|-----|------------|-----|------------|

-16-

---

Edgar Filing: Anthem, Inc. - Form 10-Q

A reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using Level III inputs for the three months ended September 30, 2015 and 2014 is as follows:

|   | Corporate Securities | Commercial Mortgage-backed Securities | Other Debt Securities | Equity Securities | Long-term Receivable | Total    |
|---|----------------------|---------------------------------------|-----------------------|-------------------|----------------------|----------|
| Three months ended September 30, 2015   |                      |                                       |                       |                   |                      |          |
| Beginning balance at July 1, 2015   | \$192.4              | \$2.8                                 | \$6.3                 | \$54.1            | \$—                  | \$255.6  |
| Total gains (losses):   |                      |                                       |                       |                   |                      |          |
| Recognized in net income  | 0.3                  | —                                     | —                     | —                 | —                    | 0.3      |
| Recognized in accumulated other comprehensive income  | 0.3                  | —                                     | —                     | 3.4               | —                    | 3.7      |
| Purchases   | 10.1                 | 1.1                                   | —                     | 8.9               | —                    | 20.1     |
| Sales   | (6.1 )               | (1.1 )                                | —                     | (8.1 )            | —                    | (15.3 )  |
| Settlements   | (2.1 )               | (0.6 )                                | (0.1 )                | —                 | —                    | (2.8 )   |
| Transfers into Level III  | —                    | —                                     | —                     | —                 | —                    | —        |
| Transfers out of Level III  | (8.8 )               | —                                     | (5.2 )                | —                 | —                    | (14.0 )  |
| Ending balance at September 30, 2015  | \$186.1              | \$2.2                                 | \$1.0                 | \$58.3            | \$—                  | \$247.6  |
| Change in unrealized losses included in net income related to assets still held for the three months ended September 30, 2015 | \$—                  | \$—                                   | \$—                   | \$—               | \$—                  | \$—      |
| Three months ended September 30, 2014   |                      |                                       |                       |                   |                      |          |
| Beginning balance at July 1, 2014   | \$150.4              | \$3.6                                 | \$17.8                | \$43.1            | \$32.2               | \$247.1  |
| Total gains (losses):   |                      |                                       |                       |                   |                      |          |
| Recognized in net income  | (0.8 )               | —                                     | —                     | —                 | (32.2 )              | (33.0 )  |
| Recognized in accumulated other comprehensive income  | (0.5 )               | —                                     | 0.1                   | 0.1               | —                    | (0.3 )   |
| Purchases   | 19.6                 | —                                     | 3.5                   | 0.1               | —                    | 23.2     |
| Sales   | (20.8 )              | —                                     | (1.6 )                | (0.1 )            | —                    | (22.5 )  |
| Settlements   | (3.0 )               | (0.2 )                                | —                     | —                 | —                    | (3.2 )   |
| Transfers into Level III  | 0.6                  | —                                     | —                     | —                 | —                    | 0.6      |
| Transfers out of Level III  | —                    | —                                     | (11.1 )               | —                 | —                    | (11.1 )  |
| Ending balance at September 30, 2014  | \$145.5              | \$3.4                                 | \$8.7                 | \$43.2            | \$—                  | \$200.8  |
| Change in unrealized losses included in net income related to assets still held for the three months ended September 30, 2014 | \$(3.5 )             | \$—                                   | \$—                   | \$—               | \$—                  | \$(3.5 ) |

Edgar Filing: Anthem, Inc. - Form 10-Q

A reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using Level III inputs for the nine months ended September 30, 2015 and 2014 is as follows:

|  | Corporate Securities | Commercial Mortgage-backed Securities | Other Debt Securities | Equity Securities | Long-term Receivable | Total     |
|--|----------------------|---------------------------------------|-----------------------|-------------------|----------------------|-----------|
| <b>Nine Months Ended September 30, 2015</b>  |                      |                                       |                       |                   |                      |           |
| Beginning balance at January 1, 2015   | \$144.6              | \$3.3                                 | \$6.6                 | \$48.3            | \$—                  | \$202.8   |
| Total gains (losses):  |                      |                                       |                       |                   |                      |           |
| Recognized in net income   | (0.7 )               | —                                     | 0.2                   | (1.2 )            | —                    | (1.7 )    |
| Recognized in accumulated other comprehensive income   | 3.3                  | —                                     | (0.2 )                | 4.3               | —                    | 7.4       |
| Purchases  | 99.7                 | 1.1                                   | 3.7                   | 20.7              | —                    | 125.2     |
| Sales  | (10.2 )              | (1.1 )                                | (0.9 )                | (13.8 )           | —                    | (26.0 )   |
| Settlements  | (27.0 )              | (1.1 )                                | (0.2 )                | —                 | —                    | (28.3 )   |
| Transfers into Level III   | 4.9                  | —                                     | —                     | —                 | —                    | 4.9       |
| Transfers out of Level III   | (28.5 )              | —                                     | (8.2 )                | —                 | —                    | (36.7 )   |
| Ending balance at September 30, 2015   | \$186.1              | \$2.2                                 | \$1.0                 | \$58.3            | \$—                  | \$247.6   |
| Change in unrealized losses included in net income related to assets still held for the nine months ended September 30, 2015 | \$(0.6 )             | \$—                                   | \$—                   | \$(1.0 )          | \$—                  | \$(1.6 )  |
| <b>Nine Months Ended September 30, 2014</b>  |                      |                                       |                       |                   |                      |           |
| Beginning balance at January 1, 2014   | \$115.2              | \$6.5                                 | \$14.8                | \$41.4            | \$—                  | \$177.9   |
| Total gains (losses):  |                      |                                       |                       |                   |                      |           |
| Recognized in net income   | (7.1 )               | —                                     | —                     | (0.7 )            | —                    | (7.8 )    |
| Recognized in accumulated other comprehensive income   | 12.2                 | —                                     | 0.4                   | 1.4               | —                    | 14.0      |
| Purchases  | 40.5                 | 3.6                                   | 6.5                   | 10.8              | —                    | 61.4      |
| Sales  | (27.0 )              | —                                     | (1.6 )                | (9.7 )            | —                    | (38.3 )   |
| Settlements  | (6.6 )               | (3.6 )                                | (0.3 )                | —                 | —                    | (10.5 )   |
| Transfers into Level III   | 24.8                 | —                                     | —                     | —                 | —                    | 24.8      |
| Transfers out of Level III   | (6.5 )               | (3.1 )                                | (11.1 )               | —                 | —                    | (20.7 )   |
| Ending balance at September 30, 2014   | \$145.5              | \$3.4                                 | \$8.7                 | \$43.2            | \$—                  | \$200.8   |
| Change in unrealized losses included in net income related to assets still held for the nine months ended September 30, 2014 | \$(11.1 )            | \$—                                   | \$—                   | \$(0.7 )          | \$—                  | \$(11.8 ) |

Transfers between levels, if any, are recorded as of the beginning of the reporting period. There were no material transfers between levels during the three and nine months ended September 30, 2015 or 2014.

Certain assets and liabilities are measured at fair value on a nonrecurring basis; that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments only in certain circumstances. As disclosed in Note 3, "Business Acquisitions and Divestiture", we completed our acquisition of Simply Healthcare on February 17, 2015. The values of net assets acquired in our acquisition of Simply Healthcare and resulting goodwill and other intangible assets were recorded at fair value primarily using Level III inputs. The majority of Simply Healthcare's assets acquired and liabilities assumed were recorded at their carrying values as of the respective date of acquisition, as their carrying values approximated their fair values due to their short-term nature. The fair values of goodwill and other intangible assets acquired in our acquisition of Simply Healthcare were internally estimated based on the income approach. The income approach estimates fair value based on the present value of the cash flows that the assets could be expected to generate in the future. We developed internal estimates for the expected cash flows and discount rate in the present value calculation. Other than the



assets acquired and liabilities assumed in our acquisition of Simply Healthcare described above, there were no other assets or liabilities measured at fair value on a nonrecurring basis during the three and nine months ended September 30, 2015 or 2014.

Our valuation policy is determined by members of our treasury and accounting departments. Whenever possible, our policy is to obtain quoted market prices in active markets to estimate fair values for recognition and disclosure purposes. Where quoted market prices in active markets are not available, fair values are estimated using discounted cash flow analyses, broker quotes or other valuation techniques. These techniques are significantly affected by our assumptions, including discount rates and estimates of future cash flows. Potential taxes and other transaction costs are not considered in estimating fair values. Our valuation policy is generally to obtain only one quoted price for each security from third party pricing services, which are derived through recently reported trades for identical or similar securities making adjustments through the reporting date based upon available market observable information. When broker quotes are used, we generally obtain only one broker quote per security. As we are responsible for the determination of fair value, we perform monthly analysis on the prices received from the pricing services to determine whether the prices are reasonable estimates of fair value. This analysis is performed by our internal treasury personnel who are familiar with our investment portfolios, the pricing services engaged and the valuation techniques and inputs used. Our analysis includes a review of month-to-month price fluctuations. If unusual fluctuations are noted in this review, we may obtain additional information from other pricing services to validate the quoted price. There were no adjustments to quoted market prices obtained from the pricing services during the three and nine months ended September 30, 2015 or 2014.

In addition to the preceding disclosures on assets recorded at fair value in the consolidated balance sheets, FASB guidance also requires the disclosure of fair values for certain other financial instruments for which it is practicable to estimate fair value, whether or not such values are recognized in the consolidated balance sheets.

Non-financial instruments such as real estate, property and equipment, other current assets, deferred income taxes, intangible assets and certain financial instruments, such as policy liabilities, are excluded from the fair value disclosures. Therefore, the fair value amounts cannot be aggregated to determine our underlying economic value. The carrying amounts reported in the consolidated balance sheets for cash, accrued investment income, premium and self-funded receivables, other receivables, unearned income, accounts payable and accrued expenses, income taxes receivable/payable, security trades pending payable, securities lending payable and certain other current liabilities approximate fair value because of the short term nature of these items. These assets and liabilities are not listed in the table below.

The following methods, assumptions and inputs were used to estimate the fair value of each class of financial instrument that is recorded at its carrying value on the consolidated balance sheets:

Other invested assets, long-term: Other invested assets, long-term include primarily our investments in limited partnerships, joint ventures and other non-controlled corporations, as well as the cash surrender value of corporate-owned life insurance policies. Investments in limited partnerships, joint ventures and other non-controlled corporations are carried at our share in the entities' undistributed earnings, which approximates fair value. The carrying value of corporate-owned life insurance policies represents the cash surrender value as reported by the respective insurer, which approximates fair value.

Short-term borrowings: The fair value of our short-term borrowings is based on quoted market prices for the same or similar debt, or, if no quoted market prices were available, on the current market interest rates estimated to be available to us for debt of similar terms and remaining maturities.

Long-term debt – commercial paper: The carrying amount for commercial paper approximates fair value as the underlying instruments have variable interest rates at market value.

Long-term debt – senior unsecured notes, remarketable subordinated notes and surplus notes: The fair values of our notes are based on quoted market prices in active markets for the same or similar debt, or, if no quoted market prices are available, on the current market observable rates estimated to be available to us for debt of similar terms and remaining maturities.

Long-term debt – convertible debentures: The fair value of our convertible debentures is based on the market price in the active private market in which the convertible debentures trade.



A summary of the estimated fair values by level of each class of financial instrument that is recorded at its carrying value on our consolidated balance sheets at September 30, 2015 and December 31, 2014 are as follows:

|                                  | Carrying<br>Value | Estimated Fair Value |          |           | Total     |
|----------------------------------|-------------------|----------------------|----------|-----------|-----------|
|                                  |                   | Level I              | Level II | Level III |           |
| September 30, 2015               |                   |                      |          |           |           |
| Assets:                          |                   |                      |          |           |           |
| Other invested assets, long-term | \$1,838.3         | \$—                  | \$—      | \$1,838.3 | \$1,838.3 |
| Liabilities:                     |                   |                      |          |           |           |
| Debt:                            |                   |                      |          |           |           |
| Short-term borrowings            | 540.0             | —                    | 540.0    | —         | 540.0     |
| Commercial paper                 | 965.8             | —                    | 965.8    | —         | 965.8     |
| Notes                            | 14,315.1          | —                    | 14,783.4 | —         | 14,783.4  |
| Convertible debentures           | 438.7             | —                    | 1,286.5  | —         | 1,286.5   |
| December 31, 2014                |                   |                      |          |           |           |
| Assets:                          |                   |                      |          |           |           |
| Other invested assets, long-term | \$1,695.9         | \$—                  | \$—      | \$1,695.9 | \$1,695.9 |
| Liabilities:                     |                   |                      |          |           |           |
| Debt:                            |                   |                      |          |           |           |
| Short-term borrowings            | 400.0             | —                    | 400.0    | —         | 400.0     |
| Notes                            | 13,687.5          | —                    | 14,794.8 | —         | 14,794.8  |
| Convertible debentures           | 956.4             | —                    | 2,581.9  | —         | 2,581.9   |

#### 6. Income Taxes

During the three months ended September 30, 2015 and 2014, we recognized income tax expense of \$474.8 and \$456.3, respectively. The increase in income tax expense was primarily due to the increase of the non-tax deductible Health Insurance Provider Fee, or HIP Fee, and increased income before income taxes. For the three months ended September 30, 2015 and 2014, the HIP Fee resulted in additional income tax expense of \$89.3 and \$73.5, respectively. The effective income tax rate was 42.0% for both the three months ended September 30, 2015 and 2014.

During the nine months ended September 30, 2015 and 2014, we recognized income tax expense of \$1,877.6 and \$1,427.6, respectively, which represents effective tax rates of 44.1% and 41.0%, respectively. The increase in income tax expense was primarily due to increased income before income taxes and the increase of the non-tax deductible HIP Fee. For the nine months ended September 30, 2015 and 2014, the HIP Fee resulted in additional income tax expense of \$316.8 and \$234.5, respectively. The increase was further impacted due to favorable 2014 discrete tax adjustments related to state income tax audits, including refund claims filed. The increase in the effective tax rate was primarily due to the increase of the non-tax deductible HIP Fee and the favorable 2014 discrete tax adjustments.

## 7. Retirement Benefits

The components of net periodic (credit) benefit cost included in the consolidated statements of income for the three months ended September 30, 2015 and 2014 are as follows:

|                                      | Pension Benefits |          | Other Benefits |        |
|--------------------------------------|------------------|----------|----------------|--------|
|                                      | 2015             | 2014     | 2015           | 2014   |
| Service cost                         | \$3.3            | \$3.2    | \$0.5          | \$0.8  |
| Interest cost                        | 17.1             | 18.5     | 5.9            | 6.6    |
| Expected return on assets            | (35.8 )          | (34.4 )  | (6.0 )         | (5.8 ) |
| Recognized actuarial loss            | 6.4              | 5.3      | 3.8            | 2.3    |
| Settlement loss                      | 2.7              | 1.3      | —              | —      |
| Amortization of prior service credit | (0.1 )           | (0.2 )   | (3.6 )         | (3.6 ) |
| Net periodic (credit) benefit cost   | \$(6.4 )         | \$(6.3 ) | \$0.6          | \$0.3  |

The components of net periodic (credit) benefit cost included in the consolidated statements of income for the nine months ended September 30, 2015 and 2014 are as follows:

|                                      | Pension Benefits |           | Other Benefits |         |
|--------------------------------------|------------------|-----------|----------------|---------|
|                                      | 2015             | 2014      | 2015           | 2014    |
| Service cost                         | \$9.9            | \$9.7     | \$1.6          | \$2.4   |
| Interest cost                        | 51.2             | 55.5      | 17.6           | 19.7    |
| Expected return on assets            | (107.4 )         | (103.1 )  | (17.8 )        | (17.5 ) |
| Recognized actuarial loss            | 19.3             | 15.8      | 11.4           | 7.0     |
| Settlement loss                      | 5.7              | 3.8       | —              | —       |
| Amortization of prior service credit | (0.5 )           | (0.6 )    | (10.8 )        | (10.8 ) |
| Net periodic (credit) benefit cost   | \$(21.8 )        | \$(18.9 ) | \$2.0          | \$0.8   |

For the year ending December 31, 2015, no material contributions are expected to be necessary to meet the Employee Retirement Income Security Act, or ERISA, required funding levels; however, we may elect to make discretionary contributions up to the maximum amount deductible for income tax purposes. No contributions were made to our retirement benefit plans during the nine months ended September 30, 2015 or 2014.

## 8. Debt

The carrying value of long-term debt at September 30, 2015 and December 31, 2014 consists of the following:

|                                      | September 30,<br>2015 | December 31,<br>2014 |
|--------------------------------------|-----------------------|----------------------|
| Senior unsecured notes:              |                       |                      |
| 1.250%, due 2015                     | \$ —                  | \$ 624.3             |
| 2.375%, due 2017                     | 400.0                 | 398.9                |
| 5.875%, due 2017                     | 527.4                 | 526.7                |
| 1.875%, due 2018                     | 623.0                 | 616.4                |
| 2.300%, due 2018                     | 645.5                 | 644.3                |
| 2.250%, due 2019                     | 843.5                 | 842.1                |
| 7.000%, due 2019                     | 438.8                 | 438.5                |
| 4.350%, due 2020                     | 708.1                 | 695.3                |
| 3.700%, due 2021                     | 696.1                 | 695.6                |
| 3.125%, due 2022                     | 842.4                 | 841.6                |
| 3.300%, due 2023                     | 991.9                 | 991.2                |
| 3.500%, due 2024                     | 790.6                 | 789.8                |
| 5.950%, due 2034                     | 444.5                 | 444.4                |
| 5.850%, due 2036                     | 767.9                 | 767.7                |
| 6.375%, due 2037                     | 639.5                 | 639.3                |
| 5.800%, due 2040                     | 193.8                 | 206.4                |
| 4.625%, due 2042                     | 885.7                 | 885.4                |
| 4.650%, due 2043                     | 985.4                 | 985.0                |
| 4.650%, due 2044                     | 790.4                 | 790.1                |
| 5.100%, due 2044                     | 593.3                 | 593.1                |
| 4.850%, due 2054                     | 246.6                 | 246.5                |
| Remarketable subordinated notes:     |                       |                      |
| 1.900%, due 2028                     | 1,235.8               | —                    |
| Surplus notes:                       |                       |                      |
| 9.000%, due 2027                     | 24.9                  | 24.9                 |
| Senior convertible debentures:       |                       |                      |
| 2.750%, due 2042                     | 438.7                 | 956.4                |
| Variable rate debt:                  |                       |                      |
| Commercial paper program             | 965.8                 | —                    |
| Total long-term debt                 | 15,719.6              | 14,643.9             |
| Current portion of long-term debt    | —                     | (624.3 )             |
| Long-term debt, less current portion | \$ 15,719.6           | \$ 14,019.6          |

We generally issue senior unsecured notes for long-term borrowing purposes. At September 30, 2015, we had \$13,054.4 outstanding under these notes. On September 10, 2015, we redeemed, upon maturity, the \$625.0 outstanding principal balance of our 1.25% Notes due 2015. Additionally, during the nine months ended September 30, 2015, we repurchased \$13.0 of outstanding principal balance of certain senior unsecured notes, plus applicable premium for early redemption plus accrued and unpaid interest, for cash totaling \$16.2. We recognized a loss on extinguishment of debt of \$3.4.

On May 12, 2015, we issued 25.0 Equity Units, pursuant to an underwriting agreement dated May 6, 2015, in an aggregate principal amount of \$1,250.0. Each Equity Unit has a stated amount of \$50 (whole dollars) and consists of a purchase contract obligating the holder to purchase a certain number of shares of our common stock on May 1, 2018, subject to earlier termination or settlement, for a price in cash of \$50 (whole dollars); and a 5% undivided beneficial ownership interest in \$1,000 (whole dollars) principal amount of our 1.900% remarketable subordinated notes, or RSNs, due 2028. We received \$1,228.8 in cash proceeds from the issuance of the Equity Units, net of underwriting discounts and commissions and offering expenses payable by us, and recorded \$1,250.0 in long-term debt. The proceeds are being used for general corporate purposes, including, but not limited to, the repurchase of a portion of our outstanding senior convertible debentures due 2042. On May 1, 2018, if the applicable market value of our common stock is equal to or greater than \$207.805 per share, the settlement rate will be 0.2406 shares of our common stock. If the applicable market value of our common stock is less than \$207.805 per share but greater than \$143.865 per share, the settlement rate will be a number of shares of our common stock equal to \$50 (whole dollars) divided by the applicable market value of our common stock. If the applicable market value of common stock is less than or equal to \$143.865, the settlement rate will be 0.3475 shares of our common stock. Holders of the Equity Units may elect early settlement at a minimum settlement rate of 0.2406 shares of our common stock for each purchase contract being settled. The RSNs are pledged as collateral to secure the purchase of common stock under the related stock purchase contracts. Quarterly interest payments on the RSNs commenced August 1, 2015. The RSNs are scheduled to be remarketed during the five business day period ending on April 26, 2018 and may be remarketed earlier, at our election, during the period from January 30, 2018 through April 12, 2018. Following the re-marketing, the interest rate on the RSNs will be set to current market rates and interest will be payable semi-annually. At September 30, 2015, the present value of the stock purchase contract liability was \$112.3 and is included in other current liabilities and other noncurrent liabilities with a corresponding offset to additional paid-in capital in our consolidated balance sheet. Contract adjustment payments commenced on August 1, 2015 at a rate of 3.350% per annum on the stated amount per Equity Unit. Subject to certain specified terms and conditions, we have the right to defer payments on all or part the contract adjustment payments but not beyond the contract settlement date and we have the right to defer payment of interest on the RSNs but not beyond the purchase contract settlement date or maturity date.

We have an unsecured surplus note with an outstanding principal balance of \$24.9 at September 30, 2015.

On August 25, 2015, we terminated our \$2,000.0 senior revolving credit facility, initially scheduled to mature on September 29, 2016, and entered into a new \$3,500.0 senior revolving credit facility, or the Facility, with a group of lenders. The interest rate on the Facility is based on either the LIBOR rate or a base rate plus a predetermined percentage rate based on our public debt rating at the date of utilization. Our ability to borrow under the Facility is subject to compliance with certain covenants. The Facility matures on August 25, 2020 and is available for general corporate purposes. There were no amounts outstanding under either senior revolving credit facility at any time during the three and nine months ended September 30, 2015.

We have an authorized commercial paper program of up to \$2,500.0, the proceeds of which may be used for general corporate purposes. At September 30, 2015, we had \$965.8 outstanding under this program.

We have outstanding senior convertible debentures due 2042, or the Debentures, which are governed by an indenture between us and The Bank of New York Mellon Trust Company, N.A., as trustee. We have accounted for the Debentures in accordance with the cash conversion guidance in FASB guidance for debt with conversion and other options. As a result, the value of the embedded conversion option has been bifurcated from its debt host and recorded as a component of additional paid-in capital (net of deferred taxes and equity issuance costs) in our consolidated balance sheets. During the three and nine months ended September 30, 2015, we repurchased \$50.0 and \$750.5, respectively, of aggregate principal balance of the Debentures. In addition, during the three and nine months ended September 30, 2015, \$0.1 and \$66.6 aggregate principal balance was surrendered for conversion by certain holders in accordance with the terms and provisions of the indenture governing the Debentures. We elected to settle the excess of the principal amount of the repurchases and the conversions with cash for total payments during the three and nine months ended September 30, 2015 of \$98.7 and \$1,745.0, respectively. We recognized a gain on the extinguishment of debt related to the Debentures of \$2.3 and \$5.2, respectively, for the three and nine months ended September 30, 2015, based on the fair values of the debt on the repurchase and conversion settlement dates. The following table summarizes at September 30, 2015 the related balances, conversion rate and conversion price of the Debentures:

|  |           |
|--|-----------|
| Outstanding principal amount   | \$683.0   |
| Unamortized debt discount  | \$236.3   |
| Net debt carrying amount   | \$438.7   |
| Equity component carrying amount   | \$247.5   |
| Conversion rate (shares of common stock per \$1,000 of principal amount) | 13.4551   |
| Effective conversion price (per \$1,000 of principal amount)             | \$74.3207 |

We have \$540.0 in outstanding short-term borrowings from various Federal Home Loan Banks at September 30, 2015 with fixed interest rates of 0.374%.

During the nine months ended September 30, 2015, we entered into a series of forward starting pay fixed interest rate swaps in the notional amount of \$2,750.0, with the objective of eliminating the variability of cash flows in the interest payments on anticipated future financings. The net unrecognized hedge losses for these and other cash flow hedges included in accumulated other comprehensive (loss) income were \$110.6 and \$35.9 at September 30, 2015 and December 31, 2014, respectively.

During the three months ended September 30, 2015, we entered into a bridge facility commitment letter and a joinder agreement, and a term loan facility, to finance a portion of the pending acquisition of Cigna. The commitment of the lenders to provide the bridge facility and term loan facility is subject to several conditions, including the completion of the Acquisition. For additional information, see the "Pending Acquisition of Cigna Corporation" section of Note 3, "Business Acquisitions and Divestiture."

#### 9. Commitments and Contingencies

##### Litigation

In the ordinary course of business, we are defendants in, or parties to, a number of pending or threatened legal actions or proceedings. To the extent a plaintiff or plaintiffs in the following cases have specified in their complaint or in other court filings the amount of damages being sought, we have noted those alleged damages in the descriptions below. With respect to the cases described below, we contest liability and/or the amount of damages in each matter and believe we have meritorious defenses.

We are defending a certified class action filed as a result of the 2001 demutualization of Anthem Insurance Companies, Inc., or Anthem Insurance. The lawsuit names Anthem Insurance as well as Anthem, Inc. and is captioned Ronald Gold, et al. v. Anthem, Inc. et al. Anthem Insurance's 2001 Plan of Conversion, or the Plan, provided for the conversion of Anthem Insurance from a mutual insurance company into a stock insurance company pursuant to Indiana law. Under the Plan, Anthem Insurance distributed the fair value of the company at the time of conversion to its Eligible Statutory Members, or ESMs, in the form of cash or Anthem common stock in exchange for their membership interests in the mutual

company. Plaintiffs in Gold allege that Anthem Insurance distributed value to the wrong ESMs. Cross motions for summary judgment were granted in part and denied in part on July 26, 2006 with regard to the issue of sovereign immunity asserted by co-defendant, the state of Connecticut, or the State. The trial court also denied our motion for summary judgment as to plaintiffs' claims on January 10, 2005. The State appealed the denial of its motion to the Connecticut Supreme Court. We filed a cross-appeal on the sovereign immunity issue. On May 11, 2010, the Supreme Court reversed the judgment of the trial court denying the State's motion to dismiss the plaintiff's claims under sovereign immunity and dismissed our cross-appeal. The case was remanded to the trial court for further proceedings. Plaintiffs' motion for class certification was granted on December 15, 2011. We and the plaintiffs filed renewed cross-motions for summary judgment on January 24, 2013. On August 19, 2013, the trial court denied plaintiffs' motion for summary judgment. The trial court deferred a final ruling on our motion for summary judgment. On March 6, 2014, the trial court denied our motion for summary judgment finding that an issue of material fact existed. A trial on liability commenced on October 14, 2014 and concluded on October 16, 2014. On June 12, 2015, the court entered judgment for Anthem Insurance on all issues, finding that (1) Anthem Insurance correctly determined the State to be an ESM, not Plaintiffs; (2) Anthem Insurance acted in good faith in making this determination, while Plaintiffs failed to present sufficient evidence to override a presumption that Anthem Insurance's ESM determination was correct; and (3) Plaintiffs failed to prove the breach of any contractual obligation. On July 1, 2015, Plaintiffs filed a notice of appeal from the judgment entered for Anthem Insurance. We intend to vigorously seek the affirmation of the trial court's judgment; however, the suit's ultimate outcome cannot be presently determined.

We are currently a defendant in eleven putative class actions relating to out-of-network, or OON, reimbursement that were consolidated into a single multi-district lawsuit called *In re WellPoint, Inc. (n/k/a Anthem, Inc.) Out-of-Network "UCR" Rates Litigation* that is pending in the United States District Court for the Central District of California. The lawsuits were filed in 2009. The plaintiffs include current and former members on behalf of a putative class of members who received OON services for which the defendants paid less than billed charges, the American Medical Association, four state medical associations, OON physicians, OON non-physician providers, the American Podiatric Medical Association, California Chiropractic Association and the California Psychological Association on behalf of putative classes of OON physicians and all OON non-physician health care providers. The plaintiffs have filed several amended complaints alleging that the defendants violated the Racketeer Influenced and Corrupt Organizations Act, or RICO, the Sherman Antitrust Act, ERISA, federal regulations, and state law by using an OON reimbursement database called Ingenix and by using non-Ingenix OON reimbursement methodologies. We have filed motions to dismiss in response to each of those amended complaints. Our motions to dismiss have been granted in part and denied in part by the court. The most recent pleading filed by the plaintiffs is a Fourth Amended Complaint to which we filed a motion to dismiss most, but not all, of the claims. In July 2013 the court issued an order granting in part and denying in part our motion. The court held that the state and federal anti-trust claims along with the RICO claims should be dismissed in their entirety with prejudice. The court further found that the ERISA claims, to the extent they involved non-Ingenix methodologies, along with those that involved our alleged non-disclosures should be dismissed with prejudice. The court also dismissed most of the plaintiffs' state law claims with prejudice. The only claims that remain after the court's decision are an ERISA benefits claim relating to claims priced based on Ingenix, a breach of contract claim on behalf of one subscriber plaintiff, a breach of implied covenant claim on behalf of one subscriber plaintiff, and one subscriber plaintiff's claim under the California Unfair Competition Law. The plaintiffs filed a motion for reconsideration of the motion to dismiss order, which the court granted in part and denied in part. The court ruled that the plaintiffs adequately allege that one Georgia provider plaintiff is deemed to have exhausted administrative remedies regarding non-Ingenix methodologies based on the facts alleged regarding that plaintiff so those claims are back in the case. Fact discovery is complete. The plaintiffs filed a motion for class certification in November 2013 seeking six different classes. Following expert discovery and briefing, oral argument was held on the motion. In late 2014, the court denied the plaintiffs' motion for class certification in its entirety. The California subscriber plaintiffs filed a motion for leave to file a renewed motion for class certification with more narrowly defined proposed classes, which the court denied. The parties have a January 2016 deadline for filing motions for summary judgment. Earlier in the case, in 2009, we filed a motion in the United States District Court for the Southern District of Florida, or the Florida Court, to enjoin the claims brought by the physician plaintiffs and certain medical association plaintiffs based on prior litigation releases, which was granted in 2011. The Florida Court ordered those

plaintiffs to dismiss their claims that are barred by the release. The plaintiffs then filed a petition for declaratory judgment asking the court to find that these claims are not barred by the releases from the prior litigation. We filed a motion to dismiss the declaratory judgment action, which was granted. The plaintiffs appealed the dismissal of the declaratory judgment to the United States Court of Appeals for the Eleventh Circuit, but the dismissal was upheld. The enjoined physicians and some of the medical associations did not dismiss their barred claims. The Florida Court found those enjoined plaintiffs in contempt and sanctioned them in July 2012. Those plaintiffs appealed the Florida Court's sanctions

-25-

---

order to the United States Court of Appeals for the Eleventh Circuit. The Eleventh Circuit upheld the Florida court's enforcement of the injunction as it relates to the plaintiffs' RICO and antitrust claims, but vacated it as it relates to certain ERISA claims. The plaintiffs filed a petition for rehearing en banc as to the antitrust claims only, which was denied. The plaintiffs then filed a petition for writ of certiorari with the U.S. Supreme Court. The American Medical Association filed an amicus brief in support of the petition. The U.S. Supreme Court denied the petition on February 23, 2015. We intend to vigorously defend these suits; however, their ultimate outcome cannot be presently determined.

We are a defendant in multiple lawsuits that were initially filed in 2012 against the BCBSA as well as Blue Cross and/or Blue Shield licensees across the country. The cases were consolidated into a single multi-district lawsuit called *In re Blue Cross Blue Shield Antitrust Litigation* that is pending in the United States District Court for the Northern District of Alabama. Generally, the suits allege that the BCBSA and the Blue plans have engaged in a conspiracy to horizontally allocate geographic markets through license agreements, best efforts rules (which limit the percentage of non-Blue revenue of each plan), restrictions on acquisitions and other arrangements in violation of the Sherman Antitrust Act and related state laws. The cases were brought by two putative nationwide classes of plaintiffs, health plan subscribers and providers. Subscriber and provider plaintiffs each filed consolidated amended complaints on July 1, 2013. The consolidated amended subscriber complaint was also brought on behalf of putative state classes of health plan subscribers in Alabama, Arkansas, California, Florida, Hawaii, Illinois, Louisiana, Michigan, Mississippi, Missouri, New Hampshire, North Carolina, Pennsylvania, Rhode Island, South Carolina, Tennessee, and Texas. Defendants filed motions to dismiss in September 2013, which were argued in April 2014. In June 2014, the court denied the majority of the motions, ruling that plaintiffs had alleged sufficient facts at this stage of the litigation to avoid dismissal of their claims. Following the subsequent filing of amended complaints by each of the subscriber and provider plaintiffs, we filed our answer and asserted our affirmative defenses in December 2014. Discovery has commenced. We intend to vigorously defend these suits; however, their ultimate outcome cannot be presently determined.

Our California affiliate Blue Cross of California doing business as Anthem Blue Cross, or BCC, has been named as a defendant, along with an unaffiliated entity, in a California taxpayer action filed in Los Angeles County Superior Court, captioned as *Michael D. Myers v. State Board of Equalization, et al.*, Los Angeles Superior Court Case No. BS143436, Second Appellate District Court Case No. B255455. This action is brought under a California statute that permits an individual taxpayer to sue a governmental agency when the taxpayer believes the agency has failed to enforce governing law. Plaintiff contends that BCC, a licensed Health Care Service Plan, or HCSP, is an "insurer" for purposes of taxation despite acknowledging it is not an "insurer" under regulatory law. Under California law, "insurers" must pay a gross premiums tax, or GPT, calculated as 2.35% on gross premiums. As a licensed HCSP, BCC has paid the California Corporate Franchise Tax, or CFT, the tax paid by California businesses generally. Plaintiff contends that BCC must pay the GPT rather than the CFT. Plaintiff seeks a writ of mandate directing the taxing agencies to collect the GPT, and seeks an order requiring BCC to pay GPT back taxes, interest, and penalties, for a period dating to eight years prior to the July 2013 filing of the complaint. In February 2014, the Superior Court sustained BCC's demurrer to the complaint, without leave to amend, ruling that BCC is not an "insurer" for purposes of taxation. Plaintiff appealed. On September 25, 2015, the Court of Appeal reversed the Superior Court's ruling, and remanded. The Court of Appeal held that an HCSP could be an insurer for purposes of taxation if it wrote predominantly "indemnity" products. On October 9, 2015, BCC filed a petition for rehearing in the Court of Appeal which was denied on October 14, 2015. BCC intends to vigorously defend this suit; however, its ultimate outcome cannot be presently determined. Where available information indicates that it is probable that a loss has been incurred as of the date of the consolidated financial statements and we can reasonably estimate the amount of that loss, we accrue the estimated loss by a charge to income. In many proceedings, however, it is difficult to determine whether any loss is probable or reasonably possible. In addition, even where loss is possible or an exposure to loss exists in excess of the liability already accrued with respect to a previously identified loss contingency, it is not always possible to reasonably estimate the amount of the possible loss or range of loss.

With respect to many of the proceedings to which we are a party, we cannot provide an estimate of the possible losses, or the range of possible losses in excess of the amount, if any, accrued, for various reasons, including but not limited to some or all of the following: (i) there are novel or unsettled legal issues presented, (ii) the proceedings are in early

stages, (iii) there is uncertainty as to the likelihood of a class being certified or decertified or the ultimate size and scope of the class, (iv) there is uncertainty as to the outcome of pending appeals or motions, (v) there are significant factual issues to be resolved, and/or (vi) in many cases, the plaintiffs have not specified damages in their complaint or in court filings. For those legal proceedings

-26-

---

where a loss is probable, or reasonably possible, and for which it is possible to reasonably estimate the amount of the possible loss or range of losses, we currently believe that the range of possible losses, in excess of established reserves, for all of those proceedings is from \$0.0 to approximately \$250.0 at September 30, 2015. This estimated aggregate range of reasonably possible losses is based upon currently available information taking into account our best estimate of such losses for which such an estimate can be made.

#### Cyber Attack Incident

In February 2015, we reported that we were the target of a sophisticated external cyber attack. The attackers gained unauthorized access to certain of our information technology systems and obtained personal information related to many individuals and employees, such as names, birthdays, health care identification/social security numbers, street addresses, email addresses, phone numbers and employment information, including income data. To date, there is no evidence that credit card or medical information, such as claims, test results or diagnostic codes, were targeted, accessed or obtained, although no assurance can be given that we will not identify additional information that was accessed or obtained.

Currently, we are in the process of addressing the cyber attack and supporting federal law enforcement efforts to identify the responsible parties. Upon discovery of the cyber attack, we took immediate action to remediate the security vulnerability and retained a cybersecurity firm to evaluate our systems and identify solutions based on the evolving landscape. We will provide credit monitoring and identity protection services to those who have been affected by this cyber attack. While the cyber attack did not have an impact on our business, cash flows, financial condition and results of operations for the year ended December 31, 2014, we have incurred expenses subsequent to the cyber attack to investigate and remediate this matter and expect to continue to incur expenses of this nature in the foreseeable future. Although we are unable to quantify the ultimate magnitude of such expenses and any other impact to our business from this incident at this time, they may be significant. We will recognize these expenses in the periods in which they are incurred.

Actions have been filed in various federal and state courts and other claims have been or may be asserted against us on behalf of current or former members, current or former employees, other individuals, shareholders or others seeking damages or other related relief, allegedly arising out of the cyber attack. State and federal agencies, including state insurance regulators, state attorneys general, the Health and Human Services Office of Civil Rights and the Federal Bureau of Investigation, are investigating events related to the cyber attack, including how it occurred, its consequences and our responses. Although we are cooperating in these investigations, we may be subject to fines or other obligations, which may have an adverse effect on how we operate our business and our results of operations. With respect to the civil actions, a motion to transfer was filed with the Judicial Panel on Multidistrict Litigation on February 10, 2015 and was subsequently heard by the Panel on May 28, 2015. On June 8, 2015, the Panel entered its order transferring the consolidated matter to the U.S. District Court for the Northern District of California. The U.S. District Court entered its Case Management Order on September 11, 2015.

We have contingency plans and insurance coverage for certain expenses and potential liabilities of this nature. The coverage has been sufficient to cover the majority of claims and liabilities incurred to date. While a loss from these matters is reasonably possible, we cannot reasonably estimate a range of possible losses because our investigation into the matter is ongoing, the proceedings remain in the early stages, alleged damages have not been specified, there is uncertainty as to the likelihood of a class or classes being certified or the ultimate size of any class if certified, and there are significant factual and legal issues to be resolved.

#### Other Contingencies

From time to time, we and certain of our subsidiaries are parties to various legal proceedings, many of which involve claims for coverage encountered in the ordinary course of business. We, like HMOs and health insurers generally, exclude certain health care and other services from coverage under our HMO, PPO and other plans. We are, in the ordinary course of business, subject to the claims of our enrollees arising out of decisions to restrict or deny reimbursement for uncovered services. The loss of even one such claim, if it results in a significant punitive damage award, could have a material adverse effect on us. In addition, the risk of potential liability under punitive damage theories may increase significantly the difficulty of obtaining reasonable settlements of coverage claims.



In addition to the lawsuits described above, we are also involved in other pending and threatened litigation of the character incidental to our business, and are from time to time involved as a party in various governmental investigations, audits, reviews and administrative proceedings. These investigations, audits, reviews and administrative proceedings include routine and special inquiries by state insurance departments, state attorneys general, the U.S. Attorney General and subcommittees of the U.S. Congress. Such investigations, audits, reviews and administrative proceedings could result in the imposition of civil or criminal fines, penalties, other sanctions and additional rules, regulations or other restrictions on our business operations. Any liability that may result from any one of these actions, or in the aggregate, could have a material adverse effect on our consolidated financial position or results of operations.

The National Organization of Life & Health Insurance Guaranty Associations, or NOLHGA, is a voluntary organization consisting of the state life and health insurance guaranty associations located throughout the U.S. Such associations, working together with NOLHGA, provide a safety net for their state's policyholders, ensuring that they continue to receive coverage, subject to state maximum limits, even if their insurer is declared insolvent. We are aware that the Pennsylvania Insurance Commissioner, or Insurance Commissioner, has placed Penn Treaty Network America Insurance Company and its subsidiary American Network Insurance Company, or collectively Penn Treaty, in rehabilitation, an intermediate action before insolvency. The state court denied the Insurance Commissioner's petition for the liquidation of Penn Treaty and ordered the Insurance Commissioner to file an updated plan of rehabilitation. The Insurance Commissioner filed an initial plan of rehabilitation on April 30, 2013, an amended plan on August 8, 2014 and a second amended plan on October 8, 2014. The state court commenced a hearing in connection with the second amended plan on July 13, 2015, which hearing has been adjourned until February 16, 2016. Also, on July 20, 2015, the Pennsylvania Supreme Court affirmed the state court's decision to deny the petition for liquidation. In the event rehabilitation of Penn Treaty is unsuccessful and Penn Treaty is declared insolvent and placed in liquidation, we and other insurers may be required to pay a portion of their policyholder claims through state guaranty association assessments in future periods. Given the uncertainty around whether Penn Treaty will ultimately be declared insolvent and, if so, the amount of the insolvency, the amount and timing of any associated future guaranty fund assessments, and the availability and amount of any potential premium tax and other offsets, we currently cannot estimate our net exposure, if any, to this potential insolvency. We will continue to monitor the situation and may record a liability and expense in future reporting periods, which could be material to our cash flows and results of operations.

#### Contractual Obligations and Commitments

We are a party to an agreement with Express Scripts, Inc., or Express Scripts, whereby Express Scripts is the exclusive provider of pharmacy benefit management, or PBM, services to our plans, excluding certain self-insured members which have exclusive agreements with different PBM service providers. The initial term of this agreement expires on December 31, 2019. Under this agreement, Express Scripts is the exclusive provider of certain specified PBM services, such as pharmacy network management, home delivery, pharmacy customer service, claims processing, rebate management, drug utilization and specialty pharmaceutical management services. Accordingly, the agreement contains certain financial and operational requirements obligating both Express Scripts and us. Express Scripts' primary obligations relate to the performance of such services and meeting certain pricing guarantees and performance standards. Our primary obligations relate to oversight, provision of data, payment for services and certain minimum volume requirements. The failure by either party to meet the respective requirements could potentially serve as a basis for financial penalties or early termination of the contract. We believe we have appropriately recognized all rights and obligations under this contract at September 30, 2015.

During December 2014, we entered into a new agreement with International Business Machines Corporation to provide information technology infrastructure services. This new agreement supersedes certain prior agreements and also includes provisions for additional services. Our remaining commitment under this agreement at September 30, 2015 was \$407.4 through March 31, 2020. We have the ability to terminate this agreement upon the occurrence of certain events, subject to early termination fees.

On March 31, 2009, we entered into an agreement with Affiliated Computer Services, Inc. to provide certain print and mailroom services that were previously performed in-house. Our remaining commitment under this agreement at September 30, 2015 was \$31.4 through March 31, 2016. We have the ability to terminate this agreement upon the

occurrence of certain events, subject to early termination fees.

-28-

---

### Vulnerability from Concentrations

Financial instruments that potentially subject us to concentrations of credit risk consist primarily of cash equivalents, investment securities, premium receivables and instruments held through hedging activities. All investment securities are managed by professional investment managers within policies authorized by our Board of Directors. Such policies limit the amounts that may be invested in any one issuer and prescribe certain investee company criteria.

Concentrations of credit risk with respect to premium receivables are limited due to the large number of employer groups that constitute our customer base in the states in which we conduct business. As of September 30, 2015, there were no significant concentrations of financial instruments in a single investee, industry or geographic location.

### 10. Capital Stock

#### Use of Capital – Dividends and Stock Repurchase Program

We regularly review the appropriate use of capital, including acquisitions, common stock and debt security repurchases and dividends to shareholders. The declaration and payment of any dividends or repurchases of our common stock or debt is at the discretion of our Board of Directors and depends upon our financial condition, results of operations, future liquidity needs, regulatory and capital requirements and other factors deemed relevant by our Board of Directors.

A summary of the cash dividend activity for the nine months ended September 30, 2015 and 2014 is as follows:

| Declaration Date                     | Record Date        | Payment Date       | Cash Dividend per Share | Total   |
|--------------------------------------|--------------------|--------------------|-------------------------|---------|
| Nine Months Ended September 30, 2015 |                    |                    |                         |         |
| January 27, 2015                     | March 10, 2015     | March 25, 2015     | \$0.6250                | \$166.6 |
| April 28, 2015                       | June 10, 2015      | June 25, 2015      | \$0.6250                | \$163.9 |
| July 28, 2015                        | September 10, 2015 | September 25, 2015 | \$0.6250                | \$163.0 |
| Nine Months Ended September 30, 2014 |                    |                    |                         |         |
| January 28, 2014                     | March 10, 2014     | March 25, 2014     | \$0.4375                | \$123.4 |
| April 29, 2014                       | June 10, 2014      | June 25, 2014      | \$0.4375                | \$120.5 |
| July 29, 2014                        | September 10, 2014 | September 25, 2014 | \$0.4375                | \$119.2 |

Under our Board of Directors' authorization, we maintain a common stock repurchase program. On October 2, 2014, the Board of Directors authorized a \$5,000.0 increase to the common stock repurchase program. Repurchases may be made from time to time at prevailing market prices, subject to certain restrictions on volume, pricing and timing. The repurchases are effected from time to time in the open market, through negotiated transactions, including accelerated share repurchase agreements, and through plans designed to comply with Rule 10b5-1 under the Securities Exchange Act of 1934, as amended. Our stock repurchase program is discretionary as we are under no obligation to repurchase shares. We repurchase shares under the program when we believe it is a prudent use of capital. The excess cost of the repurchased shares over par value is charged on a pro rata basis to additional paid-in capital and retained earnings.

A summary of common stock repurchases for the nine months ended September 30, 2015 and 2014 is as follows:

|   | Nine Months Ended September 30 |           |
|---|--------------------------------|-----------|
|   | 2015                           | 2014      |
| Shares repurchased                                | 10.4                           | 27.6      |
| Average price per share                           | \$145.50                       | \$96.20   |
| Aggregate cost                                    | \$1,515.8                      | \$2,655.8 |
| Authorization remaining at the end of each period | \$4,175.9                      | \$1,034.8 |

Under the common stock repurchase program authorized by our Board of Directors, on February 4, 2014, we entered into an accelerated share repurchase agreement with a counterparty. The agreement provided for the repurchase of a number of our shares, equal to \$600.0, as determined by the volume weighted-average price of our shares during the term of the agreement. In March 2014, we repurchased 6.6 shares under the agreement. The shares repurchased under the agreement are included in the amount disclosed above as shares repurchased during the nine months ended September 30, 2014.

During the nine months ended September 30, 2015, we entered into a series of call and put options with certain counterparties to repurchase shares of our common stock. We exercised call options that enabled us to repurchase 2.1 shares of our common stock at an average strike price of \$135.03. In order to set the call option strike prices below our market price at inception on certain of these options, we sold 5.3 put options, the majority containing an average strike price equal to the call options. During the three and nine months ended September 30, 2015, 2.1 and 4.6 put options expired unexercised, respectively. The remaining 0.7 put options were assigned to us during the three and nine months ended September 30, 2015, resulting in our repurchase of 0.7 shares of our common stock at an average share price of \$143.89. Based on FASB guidance, the initial value of the call options was recognized as a reduction of shareholders' equity and the initial value of the put options was recognized as a liability.

For additional information regarding the use of capital for debt security repurchases, see Note 8, "Debt."

#### Equity Units

On May 12, 2015, we issued 25.0 Equity Units, pursuant to an underwriting agreement dated May 6, 2015, in an aggregate principal amount of \$1,250.0. For additional information relating to the Equity Units, see Note 8, "Debt."

#### Stock Incentive Plans

A summary of stock option activity for the nine months ended September 30, 2015 is as follows:

|                                   | Number of<br>Shares | Weighted-<br>Average<br>Option Price<br>per Share | Weighted-<br>Average<br>Remaining<br>Contractual<br>Life (Years) | Aggregate<br>Intrinsic<br>Value |
|-----------------------------------|---------------------|---|--|---------------------------------|
| Outstanding at January 1, 2015    | 7.3                 | \$70.30   |  |                                 |
| Granted                           | 1.3                 | 146.91  |  |                                 |
| Exercised                         | (2.2                | ) 67.84   |  |                                 |
| Forfeited or expired              | (0.2                | ) 98.52   |  |                                 |
| Outstanding at September 30, 2015 | 6.2                 | 86.60   | 4.54   | \$337.7                         |
| Exercisable at September 30, 2015 | 4.0                 | 71.60   | 3.08   | \$275.0                         |

A summary of the status of nonvested restricted stock activity, including restricted stock units, for the nine months ended September 30, 2015 is as follows:

|                                 | Restricted<br>Stock Shares<br>and Units | Weighted-<br>Average<br>Grant Date<br>Fair Value<br>per Share |
|---------------------------------|---|---|
| Nonvested at January 1, 2015    | 3.6                                     | \$75.63   |
| Granted                         | 0.9                                     | 147.22  |
| Vested                          | (1.7                                    | ) 72.29   |
| Forfeited                       | (0.1                                    | ) 99.69   |
| Nonvested at September 30, 2015 | 2.7                                     | 100.91  |

Fair Value

We use a binomial lattice valuation model to estimate the fair value of all stock options granted. For a more detailed discussion of our stock incentive plan fair value methodology, see Note 14, "Capital Stock," to our audited consolidated financial statements as of and for the year ended December 31, 2014 included in our 2014 Annual Report on Form 10-K.

The following weighted-average assumptions were used to estimate the fair values of options granted during the nine months ended September 30, 2015 and 2014:

|  | 2015  | 2014    |   |
|--|-------|---------|---|
| Risk-free interest rate                | 1.96  | % 2.16  | % |
| Volatility factor                      | 31.00 | % 35.00 | % |
| Quarterly dividend yield               | 0.425 | % 0.500 | % |
| Weighted-average expected life (years) | 4.00  | 3.75    |   |

The following weighted-average fair values were determined for the nine months ended September 30, 2015 and 2014:

|   | 2015    | 2014    |
|---|---------|---------|
| Options granted during the period                 | \$34.02 | \$22.40 |
| Restricted stock awards granted during the period | 147.22  | 90.37   |

## 11. Accumulated Other Comprehensive (Loss) Income

A reconciliation of the components of accumulated other comprehensive (loss) income at September 30, 2015 and 2014 is as follows:

|  | 2015      | 2014      |
|--|-----------|-----------|
| Investments:   |           |           |
| Gross unrealized gains   | \$829.9   | \$1,140.2 |
| Gross unrealized losses  | (366.6)   | (134.6)   |
| Net pre-tax unrealized gains   | 463.3     | 1,005.6   |
| Deferred tax liability   | (157.7)   | (345.0)   |
| Net unrealized gains on investments  | 305.6     | 660.6     |
| Non-credit components of other-than-temporary impairments on investments:              |           |           |
| Unrealized losses  | (13.3)    | (5.9)     |
| Deferred tax asset   | 4.7       | 2.1       |
| Net unrealized non-credit component of other-than-temporary impairments on investments | (8.6)     | (3.8)     |
| Cash flow hedges:  |           |           |
| Gross unrealized losses  | (170.2)   | (56.5)    |
| Deferred tax asset   | 59.6      | 19.8      |
| Net unrealized losses on cash flow hedges  | (110.6)   | (36.7)    |
| Defined benefit pension plans:   |           |           |
| Deferred net actuarial loss  | (538.8)   | (424.2)   |
| Deferred prior service credits   | 1.8       | 18.9      |
| Deferred tax asset   | 213.4     | 162.3     |
| Net unrecognized periodic benefit costs for defined benefit pension plans              | (323.6)   | (243.0)   |
| Postretirement benefit plans:  |           |           |
| Deferred net actuarial loss  | (199.8)   | (150.0)   |
| Deferred prior service credits   | 77.2      | 79.0      |
| Deferred tax asset   | 48.8      | 28.4      |
| Net unrecognized periodic benefit costs for postretirement benefit plans               | (73.8)    | (42.6)    |
| Foreign currency translation adjustments:  |           |           |
| Gross unrealized losses  | (8.0)     | (2.1)     |
| Deferred tax asset   | 2.8       | 0.7       |
| Net unrealized losses on foreign currency translation adjustments                      | (5.2)     | (1.4)     |
| Accumulated other comprehensive (loss) income  | \$(216.2) | \$333.1   |

Edgar Filing: Anthem, Inc. - Form 10-Q

Other comprehensive (loss) income reclassification adjustments for the three months ended September 30, 2015 and 2014 are as follows:

|   | 2015      | 2014      |
|---|-----------|-----------|
| Investments:  |           |           |
| Net holding loss on investment securities arising during the period, net of tax benefit of \$94.5 and \$76.7, respectively  | \$(161.3) | \$(125.6) |
| Reclassification adjustment for net realized (loss) gain on investment securities, net of tax benefit (expense) of \$10.9 and (\$4.2), respectively                     | 20.1      | (7.7)     |
| Total reclassification adjustment on investments  | (141.2)   | (133.3)   |
| Non-credit component of other-than-temporary impairments on investments:  |           |           |
| Non-credit component of other-than-temporary impairments on investments, net of tax benefit of \$2.7 and \$1.8, respectively  | (4.9)     | (3.3)     |
| Cash flow hedges:   |           |           |
| Holding loss, net of tax benefit of \$41.3 and \$3.2, respectively  | (76.5)    | (5.9)     |
| Other:  |           |           |
| Net change in unrecognized periodic benefit costs for defined benefit pension and postretirement benefit plans, net of tax expense of (\$3.7) and (\$2.0), respectively | 5.6       | 3.0       |
| Foreign currency translation adjustment, net of tax (expense) benefit of (\$0.2) and \$1.3, respectively  | 0.4       | (2.4)     |
| Net loss recognized in other comprehensive income, net of tax benefit of \$123.7 and \$85.2, respectively   | \$(216.6) | \$(141.9) |
| Other comprehensive (loss) income reclassification adjustments for the nine months ended September 30, 2015 and 2014 are as follows:                                    |           |           |
|   | 2015      | 2014      |

|  |           |         |
|--|-----------|---------|
| Investments:   |           |         |
| Net holding (loss) gain on investment securities arising during the period, net of tax benefit (expense) of \$147.6 and (\$111.8), respectively                          | \$(275.2) | \$215.1 |
| Reclassification adjustment for net realized gain on investment securities, net of tax expense of (\$25.2) and (\$34.2), respectively                                    | (46.8)    | (63.5)  |
| Total reclassification adjustment on investments   | (322.0)   | 151.6   |
| Non-credit component of other-than-temporary impairments on investments:   |           |         |
| Non-credit component of other-than-temporary impairments on investments, net of tax benefit of \$2.3 and \$1.8, respectively   | (4.2)     | (3.3)   |
| Cash flow hedges:  |           |         |
| Holding loss, net of tax benefit of \$40.3 and \$2.4, respectively   | (74.7)    | (4.4)   |
| Other:   |           |         |
| Net change in unrecognized periodic benefit costs for defined benefit pension and postretirement benefit plans, net of tax expense of (\$10.0) and (\$6.2), respectively | 15.2      | 8.9     |
| Foreign currency translation adjustment, net of tax benefit of \$1.3 and \$1.4, respectively   | (2.4)     | (2.9)   |
| Net (loss) gain recognized in other comprehensive income, net of tax benefit (expense) of \$206.7 and (\$78.2), respectively   | \$(388.1) | \$149.9 |

## 12. Earnings per Share

The denominator for basic and diluted earnings per share for the three and nine months ended September 30, 2015 and 2014 is as follows:

|   | Three Months Ended |       | Nine Months Ended |       |
|---|--------------------|-------|-------------------|-------|
|   | September 30       |       | September 30      |       |
|   | 2015               | 2014  | 2015              | 2014  |
| Denominator for basic earnings per share – weighted-average shares  | 261.3              | 273.0 | 263.6             | 278.1 |
| Effect of dilutive securities – employee stock options, non-vested restricted stock awards and convertible debentures | 7.9                | 11.1  | 11.0              | 9.4   |
| Denominator for diluted earnings per share  | 269.2              | 284.1 | 274.6             | 287.5 |

During the three months ended September 30, 2015 and 2014, weighted-average shares related to certain stock options of 1.0 and 0.1, respectively, were excluded from the denominator for diluted earnings per share because the stock options were anti-dilutive. During the nine months ended September 30, 2015 and 2014, weighted-average shares related to certain stock options of 0.9 and 0.7, respectively, were excluded from the denominator for diluted earnings per share because the stock options were anti-dilutive. The Equity Units are potentially dilutive securities but were excluded from the denominator for diluted earnings per share for the three and nine months ended September 30, 2015, as the dilutive stock price threshold was not met.

During the nine months ended September 30, 2015, we issued approximately 0.9 restricted stock units under our stock incentive plans, 0.4 of which vesting is contingent upon us meeting specified annual earnings targets for the three year period of 2015 through 2017. During the nine months ended September 30, 2014, we issued approximately 1.4 restricted stock units under our stock incentive plans, 0.7 of which vesting was contingent upon us meeting specified annual operating gain targets for 2014. We did not issue any material amounts of restricted stock units under our stock incentive plans during the three months ended September 30, 2015 or 2014. The contingent restricted stock units have been excluded from the denominator for diluted earnings per share and are included only if and when the contingency is met.

## 13. Segment Information

The results of our operations are described through three reportable segments: Commercial and Specialty Business, Government Business and Other, as further described in Note 19, “Segment Information,” to our audited consolidated financial statements as of and for the year ended December 31, 2014 included in our 2014 Annual Report on Form 10-K.

Financial data by reportable segment for the three and nine months ended September 30, 2015 and 2014 is as follows:

|                                       | Commercial<br>and Specialty<br>Business | Government<br>Business | Other  | Total      |
|---------------------------------------|---|------------------------|--------|------------|
| Three months ended September 30, 2015 |   |                        |        |            |
| Operating revenue                     | \$9,433.1                               | \$10,333.1             | \$5.2  | \$19,771.4 |
| Operating gain (loss)                 | 619.2                                   | 626.6                  | (23.9) | ) 1,221.9  |
| Three months ended September 30, 2014 |   |                        |        |            |
| Operating revenue                     | \$9,809.1                               | \$8,555.4              | \$6.2  | \$18,370.7 |
| Operating gain (loss)                 | 915.7                                   | 283.9                  | (8.3)  | ) 1,191.3  |
| Nine Months Ended September 30, 2015  |   |                        |        |            |
| Operating revenue                     | \$28,168.2                              | \$30,198.2             | \$14.7 | \$58,381.1 |
| Operating gain (loss)                 | 2,798.2                                 | 1,560.7                | (45.6) | ) 4,313.3  |
| Nine Months Ended September 30, 2014  |   |                        |        |            |
| Operating revenue                     | \$29,471.6                              | \$24,756.0             | \$17.9 | \$54,245.5 |
| Operating gain (loss)                 | 2,721.4                                 | 837.0                  | (25.5) | ) 3,532.9  |

Edgar Filing: Anthem, Inc. - Form 10-Q

A reconciliation of reportable segments operating revenues, a non-GAAP measure, to the amounts of total revenues included in the consolidated statements of income for the three and nine months ended September 30, 2015 and 2014 is as follows:

|   | Three Months Ended |            | Nine Months Ended |            |
|---|--------------------|------------|-------------------|------------|
|   | September 30       |            | September 30      |            |
|   | 2015               | 2014       | 2015              | 2014       |
| Reportable segments operating revenues                      | \$19,771.4         | \$18,370.7 | \$58,381.1        | \$54,245.5 |
| Net investment income                                       | 161.2              | 174.4      | 515.5             | 546.6      |
| Net realized (losses) gains on investments                  | (11.9              | ) 25.7     | 126.9             | 133.2      |
| Other-than-temporary impairment losses recognized in income | (19.1              | ) (13.8    | ) (54.9           | ) (35.5    |
| Total revenues  | \$19,901.6         | \$18,557.0 | \$58,968.6        | \$54,889.8 |

A reconciliation of reportable segments operating gain, a non-GAAP measure, to income from continuing operations before income tax expense included in the consolidated statements of income for the three and nine months ended September 30, 2015 and 2014 is as follows:

|   | Three Months Ended |           | Nine Months Ended |           |
|---|--------------------|-----------|-------------------|-----------|
|   | September 30       |           | September 30      |           |
|   | 2015               | 2014      | 2015              | 2014      |
| Reportable segments operating gain                          | \$1,221.9          | \$1,191.3 | \$4,313.3         | \$3,532.9 |
| Net investment income                                       | 161.2              | 174.4     | 515.5             | 546.6     |
| Net realized (losses) gains on investments                  | (11.9              | ) 25.7    | 126.9             | 133.2     |
| Other-than-temporary impairment losses recognized in income | (19.1              | ) (13.8   | ) (54.9           | ) (35.5   |
| Interest expense  | (164.8             | ) (155.3  | ) (473.3          | ) (447.1  |
| Amortization of other intangible assets                     | (60.0              | ) (60.3   | ) (172.6          | ) (168.3  |
| Gain (loss) on extinguishment of debt                       | 2.3                | (74.8     | ) 1.8             | (80.8     |
| Income from continuing operations before income tax expense | \$1,129.6          | \$1,087.2 | \$4,256.7         | \$3,481.0 |

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In Millions, Except Per Share Data or as Otherwise Stated Herein)

References to the terms "we", "our" or "us" used throughout this Management's Discussion and Analysis of Financial Condition and Results of Operations, or MD&A, refer to Anthem, Inc., an Indiana corporation, and unless the context otherwise requires, its direct and indirect subsidiaries.

This MD&A should be read in conjunction with our audited consolidated financial statements as of and for the year ended December 31, 2014 and the MD&A included in our 2014 Annual Report on Form 10-K, and our unaudited consolidated financial statements and accompanying notes as of and for the three and nine months ended September 30, 2015 included in this Form 10-Q. Results of operations, cost of care trends, investment yields and other measures for the three and nine months ended September 30, 2015 are not necessarily indicative of the results and trends that may be expected for the full year ending December 31, 2015. Also see Part I, Item 1A, "Risk Factors" of our 2014 Annual Report on Form 10-K and Part II, Item 1A, "Risk Factors" of this Form 10-Q.

Overview

We manage our operations through three reportable segments: Commercial and Specialty Business, Government Business and Other. We regularly evaluate the appropriateness of our reportable segments, particularly in light of organizational changes, merger and acquisition activity and changing laws and regulations. Therefore, these reportable segments may change in the future. For additional information about our organization, see the "Overview" section of Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our 2014 Annual Report on Form 10-K.

On July 24, 2015, we and Cigna Corporation, or Cigna, announced that we entered into an Agreement and Plan of Merger, or Merger Agreement, dated as of July 23, 2015, by and among Anthem, Cigna and Anthem Merger Sub Corp., a Delaware corporation and a direct wholly-owned subsidiary of Anthem, pursuant to which Anthem will acquire all outstanding shares of Cigna, or the Acquisition. This Acquisition will further our goal of creating a premier health benefits company with critical diversification and scale to lead the transformation of health care delivery for consumers. Cigna is a global health services organization that delivers affordable and personalized products and services to customers through employer-based, government-sponsored and individual coverage arrangements. All products and services are provided exclusively by or through operating subsidiaries of Cigna, including Connecticut General Life Insurance Company, Cigna Health and Life Insurance Company, Life Insurance Company of North America and Cigna Life Insurance Company of New York. Such products and services include an integrated suite of health services, such as medical, dental, behavioral health, pharmacy, vision, supplemental benefits, and other related products including group life, accident and disability insurance. Cigna maintains sales capability in 30 countries and jurisdictions.

Under the terms of the Merger Agreement, Cigna's shareholders will receive \$103.40 in cash and 0.5152 shares of our common stock for each Cigna common share outstanding. The value of the transaction is estimated to be approximately \$53,000.0 based on the closing price of our common stock on the New York Stock Exchange on July 23, 2015. The final purchase price will be determined based on our closing stock price on the date of closing of the Acquisition. The combined company will reflect a pro forma equity ownership comprised of approximately 67% Anthem shareholders and approximately 33% Cigna shareholders. We expect to finance the cash portion of the Acquisition through available cash on hand and the issuance of new debt. We entered into a bridge facility commitment letter and a joinder agreement with a group of lenders which will provide up to \$22,500.0 under a 364-day senior unsecured bridge term loan credit facility to finance the Acquisition in the event that we have not received proceeds from any combination of (i) senior unsecured term loans, (ii) common or preferred equity or equity-linked securities and/or (iii) senior unsecured notes in a public offering or private placement in an aggregate principal amount of at least \$22,500.0 prior to the consummation of the Acquisition. In addition, in August 2015, we entered into a term loan facility which will provide up to \$4,000.0 to finance a portion of the Acquisition. The commitment of the lenders to provide the bridge facility and the term loan facility is subject to several conditions, including the completion of the Acquisition. We expect that our pro forma debt-to-capital ratio will approximate 49% at the closing of the acquisition and we are committed to deleveraging to the low 40% range approximately

twenty-four months following the closing. We also expect to maintain our common stock dividend and we will maintain flexibility with our share repurchase program, but we would generally expect to suspend our share repurchase program for the current year. The

-36-

---

Acquisition is expected to close in the second half of 2016 and is subject to certain state regulatory approvals, standard closing conditions, customary approvals required under the Hart-Scott-Rodino Antitrust Improvements Act and the approval of both our and Cigna's shareholders.

In February 2015, we reported that we were the target of a sophisticated external cyber attack. The attackers gained unauthorized access to certain of our information technology systems and obtained personal information related to many individuals and employees. We are in the process of addressing the cyber attack and are supporting federal law enforcement efforts to identify the responsible parties. For additional information about the cyber attack, see Note 9, "Commitments and Contingencies - Cyber Attack Incident," to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

On February 17, 2015, we completed our acquisition of Simply Healthcare Holdings, Inc., or Simply Healthcare, a leading managed care company for people enrolled in Medicaid and Medicare programs in the state of Florida. This acquisition aligns with our strategy for continued growth in our Government Business segment. For additional information about this acquisition, see Note 3, "Business Acquisitions and Divestiture - Acquisition of Simply Healthcare," to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

On January 31, 2014, we sold our 1-800 CONTACTS, Inc. business and our glasses.com related assets (collectively, 1-800 CONTACTS). The operating results for 1-800 CONTACTS for the one month ended January 31, 2014 are reported as discontinued operations. These results were previously reported in the Commercial and Specialty Business segment. Unless otherwise specified, all financial and membership information, other than cash flows, disclosed in this MD&A is from continuing operations. In accordance with Financial Accounting Standards Board, or FASB, guidance, we have elected to not separately disclose net cash provided by or used in operating, investing, and financing activities and the net effect of those cash flows on cash and cash equivalents for discontinued operations during the periods presented. For additional information regarding these transactions, see Note 3, "Business Acquisitions and Divestiture - 1-800 CONTACTS," to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q and Note 3, "Business Acquisitions and Divestitures," included in our 2014 Annual Report on Form 10-K.

The Patient Protection and Affordable Care Act, or ACA, and the Health Care and Education Reconciliation Act of 2010, or collectively, Health Care Reform, has changed and will continue to make broad-based changes to the U.S. health care system and we expect will continue to significantly impact our business model and results of operations. Health Care Reform presents us with new growth opportunities, but also with new financial and regulatory challenges. Beginning in 2014, Health Care Reform imposed a mandatory annual Health Insurance Provider Fee, or HIP Fee, on health insurers that write certain types of health insurance on U.S. risks. The annual HIP Fee is allocated to health insurers based on the ratio of the amount of an insurer's net premium revenues written during the preceding calendar year to an adjusted amount of health insurance for all U.S. health risk for those certain lines of business written during the preceding calendar year. The HIP Fee is non-deductible for federal income tax purposes. The total amount collected from allocations to health insurers in 2014 was \$8,000.0, and increases to \$11,300.0 for 2015 and 2016, \$13,900.0 for 2017 and \$14,300.0 for 2018. For 2019 and beyond, the annual HIP Fee will equal the amount for the preceding year increased by the rate of premium growth for the preceding year less the rate of growth in the consumer price index for the preceding calendar year. We record our estimated liability for the HIP Fee in full at the beginning of the year with a corresponding deferred asset that is amortized on a straight-line basis to general and administrative expense. The final calculation and payment of the annual HIP Fee occurs in the third quarter each year and our portion of the HIP Fee for 2015 and 2014 was \$1,207.5 and \$893.3, respectively. For the three and nine months ended September 30, 2015, we recognized \$254.9 and \$905.0, respectively, as general and administrative expense related to the HIP Fee. For the three and nine months ended September 30, 2014, we recognized \$210.0 and \$670.0, respectively, as general and administrative expense related to the HIP Fee. As a result of the complexity of Health Care Reform, its impact on health care in the United States and the continuing modification and interpretation of Health Care Reform rules, we will continue to evaluate the impact of Health Care Reform as additional guidance is made available. For additional discussion regarding Health Care Reform, see Part I, Item 1 "Business – Regulation", Part I, Item 1A "Risk Factors" and the "Overview" section of Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our 2014 Annual Report on Form 10-K.



## Executive Summary

We are one of the largest health benefits companies in terms of medical membership in the United States, serving 38.7 million medical members through our affiliated health plans as of September 30, 2015. We are an independent licensee of the Blue Cross and Blue Shield Association, or BCBSA, an association of independent health benefit plans. We serve our members as the Blue Cross licensee for California and as the Blue Cross and Blue Shield, or BCBS, licensee for Colorado, Connecticut, Georgia, Indiana, Kentucky, Maine, Missouri (excluding 30 counties in the Kansas City area), Nevada, New Hampshire, New York (as BCBS in 10 New York City metropolitan and surrounding counties, and as Blue Cross or BCBS in selected upstate counties only), Ohio, Virginia (excluding the Northern Virginia suburbs of Washington, D.C.) and Wisconsin. In a majority of these service areas we do business as Anthem Blue Cross, Anthem Blue Cross and Blue Shield, Blue Cross and Blue Shield of Georgia, and Empire Blue Cross Blue Shield, or Empire Blue Cross (in our New York service areas). We also conduct business through arrangements with other BCBS licensees in the states of South Carolina and Texas. We conduct business through our AMERIGROUP Corporation, or Amerigroup, subsidiary, in Florida, Georgia, Kansas, Louisiana, Maryland, Nevada, New Jersey, New Mexico, New York, Tennessee, Texas and Washington. We conduct business through our recently acquired Simply Healthcare subsidiary in the state of Florida. We also serve customers throughout the country as HealthLink, UniCare (including a non-risk arrangement with the state of Massachusetts), and in certain Arizona, California, Nevada, New York and Virginia markets through our CareMore Health Group, Inc., or CareMore, subsidiary. We are licensed to conduct insurance operations in all 50 states through our subsidiaries.

Operating revenue for the three months ended September 30, 2015 was \$19,771.4, an increase of \$1,400.7, or 7.6%, from the three months ended September 30, 2014. Operating revenue for the nine months ended September 30, 2015 was \$58,381.1, an increase of \$4,135.6, or 7.6%, from the nine months ended September 30, 2014. The increase in operating revenue for the three and nine months ended September 30, 2015 compared to 2014 was primarily a result of higher premium revenue in our Government Business segment and, to a lesser extent, increased administrative fees in both our Commercial and Specialty Business and Government Business segments. These increases were partially offset by lower premium revenue in our Commercial and Specialty Business segment.

Net income for the three months ended September 30, 2015 was \$654.8, an increase of \$23.9, or 3.8%, from the three months ended September 30, 2014. The increase in net income was primarily due to improved operating results in our Government Business segment and a decrease in realized losses on the early extinguishment of debt. The increase in net income was partially offset by lower operating results in our Commercial and Specialty Business segment, a decrease in earnings from investment activities, an increase in income taxes and an increase in interest expense. Our fully-diluted earnings per share, or EPS, was \$2.43 for the three months ended September 30, 2015, which represented a 9.5% increase from the EPS of \$2.22 for the three months ended September 30, 2014. The increase in EPS resulted from the lower number of shares outstanding in 2015 and the increase in net income.

Net income for the nine months ended September 30, 2015 was \$2,379.1, an increase of \$316.1, or 15.3%, from the nine months ended September 30, 2014. The increase in net income was primarily due to improved operating results in our Government Business segment, a decrease in realized losses on the early extinguishment of debt and improved operating results in our Commercial and Specialty Business segment. The increase in net income was partially offset by higher income taxes, a decrease in earnings from investment activities and an increase in interest expense. Our fully-diluted earnings per share, or EPS, was \$8.66 for the nine months ended September 30, 2015, which represented a 20.6% increase from the EPS of \$7.18 for the nine months ended September 30, 2014. The increase in EPS resulted from the increase in net income and the lower number of shares outstanding in 2015.

Operating cash flow for the nine months ended September 30, 2015 and 2014 was \$3,166.9 and \$3,064.2, respectively. The increase in operating cash flow from 2014 of \$102.7 was primarily attributable to an increase in premium receipts as a result of rate increases across our businesses designed to cover overall cost trends and the HIP Fee, and growth in membership. The increase in cash provided by operating activities was further attributable to the receipt of the reinsurance recoveries payment related to the 2014 Health Care Reform reinsurance premium stabilization program, the increase in net income and payments made in 2014 that did not recur in 2015 for the adjudication of claims relating to the New York State contract conversion from our fully-insured Local Group business to a self-funded ASO contract. The increase in cash provided by operating activities was partially offset by

an increase in claims payments, primarily as a result of membership growth, an increase in income tax payments and an increase in the annual HIP Fee payment.

-38-

---

Our results of operations discussed throughout this MD&A are determined in accordance with U.S. generally accepted accounting principles, or GAAP. We also calculate operating gain, which is a non-GAAP measure, to further aid investors in understanding and analyzing our core operating results and comparing them among periods. Operating gain is calculated as total operating revenue less benefit expense, and selling, general and administrative expense. We use this measure as a basis for evaluating segment performance, allocating resources, setting incentive compensation targets and forecasting future operating periods. This information is not intended to be considered in isolation or as a substitute for income from continuing operations before income tax expense, net income or EPS prepared in accordance with GAAP, and may not be comparable to similarly titled measures reported by other companies. For additional details on operating gain, see our "Reportable Segments Results of Operations" discussion included in this MD&A. For a reconciliation of reportable segment operating gain to income from continuing operations before income tax expense, see Note 13, "Segment Information," to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

#### Membership

Our medical membership includes seven different customer types: Local Group, Individual, National Accounts, BlueCard<sup>®</sup>, Medicare, Medicaid and Federal Employee Program, or FEP. BCBS-branded business generally refers to members in our service areas licensed by the BCBSA. Non-BCBS-branded business refers to Amerigroup, CareMore and Simply Healthcare members as well as HealthLink and UniCare members predominantly outside of our BCBSA service areas. For a more detailed description of our medical membership, see the "Membership" section of Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our 2014 Annual Report on Form 10-K.

The following table presents our medical membership by customer type, funding arrangement and reportable segment as of September 30, 2015 and 2014. Also included below is other membership by product. The medical membership and other membership data presented are unaudited and in certain instances include estimates of the number of members represented by each contract at the end of the period.

| (In thousands)                                  | September 30 |        | Change | %      |   |
|---|--------------|--------|--------|--------|---|
|   | 2015         | 2014   |        |        |   |
| Medical Membership                              |              |        |        |        |   |
| Customer Type                                   |              |        |        |        |   |
| Local Group                                     | 15,248       | 15,163 | 85     | 0.6    | % |
| Individual                                      | 1,745        | 1,914  | (169)  | (8.8)  | % |
| National:                                       |              |        |        |        |   |
| National Accounts                               | 7,370        | 7,169  | 201    | 2.8    | % |
| BlueCard®                                       | 5,465        | 5,268  | 197    | 3.7    | % |
| Total National                                  | 12,835       | 12,437 | 398    | 3.2    | % |
| Medicare  | 1,441        | 1,402  | 39     | 2.8    | % |
| Medicaid  | 5,863        | 5,077  | 786    | 15.5   | % |
| FEP   | 1,569        | 1,538  | 31     | 2.0    | % |
| Total Medical Membership by Customer Type       | 38,701       | 37,531 | 1,170  | 3.1    | % |
| Funding Arrangement                             |              |        |        |        |   |
| Self-Funded                                     | 23,719       | 22,767 | 952    | 4.2    | % |
| Fully-Insured                                   | 14,982       | 14,764 | 218    | 1.5    | % |
| Total Medical Membership by Funding Arrangement | 38,701       | 37,531 | 1,170  | 3.1    | % |
| Reportable Segment                              |              |        |        |        |   |
| Commercial and Specialty Business               | 29,828       | 29,514 | 314    | 1.1    | % |
| Government Business                             | 8,873        | 8,017  | 856    | 10.7   | % |
| Total Medical Membership by Reportable Segment  | 38,701       | 37,531 | 1,170  | 3.1    | % |
| Other Membership & Customers                    |              |        |        |        |   |
| Life and Disability Members                     | 4,815        | 4,783  | 32     | 0.7    | % |
| Dental Members                                  | 5,137        | 4,973  | 164    | 3.3    | % |
| Dental Administration Members                   | 5,304        | 4,898  | 406    | 8.3    | % |
| Vision Members                                  | 5,513        | 5,101  | 412    | 8.1    | % |
| Medicare Advantage Part D Members               | 619          | 682    | (63)   | (9.2)  | % |
| Medicare Part D Standalone Members              | 372          | 475    | (103)  | (21.7) | % |
| Medical Membership (in thousands)               |              |        |        |        |   |

For the twelve months ended September 30, 2015, total medical membership increased 1,170, or 3.1%, primarily due to increases in our Medicaid, National Accounts and BlueCard® membership, partially offset by decreases in our Individual business.

Self-funded medical membership increased 952, or 4.2%, primarily due to increases in our Local Group self-funded accounts as a result of new sales and conversions of fully-insured contracts to self-funded ASO contracts, and growth in our BlueCard® and National Accounts membership.

Fully-insured membership increased 218, or 1.5%, primarily due to growth in our Medicaid and Medicare businesses including membership acquired with the acquisition of Simply Healthcare, and increased sales in our Individual business ACA-compliant on- and off-exchange product offerings. These increases were partially offset by lapses in Individual

business non-ACA-compliant product offerings; Local Group fully-insured membership declines, largely driven by conversions of fully-insured contracts to self-funded ASO contracts; and our decision to exit the state of Georgia employer group Medicare product offering.

Local Group membership increased 85, or 0.6%, primarily due to increases in our self-funded accounts. The increase in membership was partially offset by attrition in our Small Group line of business resulting from product mix changes as members moved into Health Care Reform product offerings and competitive pressures. The increase was further offset by fully-insured membership declines resulting from our decision to exit the state of Georgia employer group Medicare product offering.

Individual membership decreased 169, or 8.8%, primarily due to lapses in non-ACA-compliant product offerings, partially offset by increased sales in ACA-compliant on- and off-exchange product offerings.

National Accounts membership increased 201, or 2.8%, primarily due to new sales and in-group change, partially offset by lapses.

BlueCard® membership increased 197, or 3.7%, primarily due to favorable membership activity at other BCBSA plans whose members reside in or travel to our licensed areas.

Medicare membership increased 39, or 2.8%, primarily due to commencement of operations in new dual eligible markets and membership acquired through the acquisition of Simply Healthcare.

Medicaid membership increased 786, or 15.5%, primarily due to commencement of operations in new markets including membership acquired through the acquisition of Simply Healthcare, growth through Health Care Reform expansions and growth in existing markets.

FEP membership increased 31, or 2.0%, primarily due to higher sales during open enrollment.

Other Membership (in thousands)

Our Other products are often ancillary to our health business and can therefore be impacted by corresponding changes in our medical membership.

Life and disability membership increased 32, or 0.7%, primarily due to growth in our Local Group business.

Dental membership increased 164, or 3.3%, primarily due to growth in our Local Group and Individual exchange products, partially offset by lapses in our Individual and Local Group off-exchange products.

Dental administration membership increased 406, or 8.3%, primarily due to the acquisition of a large managed dental contract pursuant to which we provide dental administrative services.

Vision membership increased 412, or 8.1%, primarily due to increased sales and penetration in our Medicare business, and growth in our Local Group, National Accounts and Individual businesses. These increases were partially offset by lapses in our off-exchange Local Group and Individual businesses.

Medicare Advantage Part D membership decreased 63, or 9.2%, primarily due to membership declines resulting from our decision to exit the state of Georgia employer group Medicare product offering, partially offset by commencement of operations in new dual eligible markets and membership acquired through the acquisition of Simply Healthcare.

Medicare Part D standalone membership decreased 103, or 21.7%, primarily due to our product repositioning strategies and select strategic actions in certain markets.

### Cost of Care

The following discussion summarizes our aggregate underlying cost of care trends for the rolling 12 months ended September 30, 2015 for our Local Group fully-insured business only.

Our cost of care trends are calculated by comparing the year-over-year change in average per member per month claim costs. While our cost of care trend varies by geographic location, based on underlying medical cost trends, we believe that a 2015 cost of care trend estimate of 7.0% plus or minus 50 basis points is appropriate.

Medical utilization, including pharmacy utilization, has been lower than in previous periods. Consistent with prior years, provider rate increases are a primary driver of medical cost trends. We continually negotiate with hospitals and physicians to manage these cost trends. We commonly negotiate multi-year contracts with hospitals and physicians, minimizing annual fluctuations in medical cost trend. We remain committed to optimizing our reimbursement rates and strategies to help address the cost pressures faced by employers and consumers. Unit cost increases are also a driver of pharmacy cost. New high cost Hepatitis C drug therapies have put upward pressure on pharmacy trend. In response to cost trends, we continue to pursue contracting and plan design changes, promote and implement performance-based contracts that reward clinical outcomes and quality, and expand our disease management and advanced care management programs. We are taking a leadership role in the area of payment reform as evidenced by our Enhanced Personal Health Care program. By establishing the primary care doctor as central to the coordination of a patient's health care needs, the initiative builds on the success of current patient-centered medical home programs in helping to improve patient care while lowering costs.

A number of clinical management initiatives are in place to help mitigate inpatient trend. Focused review efforts continue in key areas, including targeting outlier facilities for length of stay and readmission, and high risk maternity and neonatal intensive care unit cases, among others. Additionally, we continue to refine our programs related to readmission management, focused behavioral health readmission reduction and post-discharge follow-up care.

Outpatient costs are a collection of different types of expenses, such as outpatient facilities, labs, x-rays, emergency room, occupational and physical therapy and many others. Two key examples developed to mitigate outpatient costs are as follows:

- **Cancer Care Quality Program:** This program, developed in collaboration with our subsidiary, AIM Specialty Health, or AIM, identifies certain cancer treatment pathways selected based upon current medical evidence, peer-reviewed published literature, consensus guidelines and our clinical policies to support oncologists in identifying cancer treatment therapies that are highly effective and provide greater value.
- **Expanded Cost and Quality Surgery Program:** This program, developed in collaboration with AIM, proactively contacts members who have elected to have an endoscopy, colonoscopy, or knee or shoulder arthroscopy to inform them about alternative sites of care, with the goal of offering information about providers who may be more cost effective.

## Consolidated Results of Operations

Our consolidated summarized results of operations for the three and nine months ended September 30, 2015 and 2014 are as follows:

|  | Three Months Ended |            | Nine Months Ended |            | Change        |                 | Three Months Ended |                 | Nine Months Ended |   |
|--|--------------------|------------|-------------------|------------|---------------|-----------------|--------------------|-----------------|-------------------|---|
|  | September 30       |            | September 30      |            | September 30  |                 | September 30       |                 | September 30      |   |
|  | 2015               | 2014       | 2015              | 2014       | 2015 vs. 2014 |                 | 2015 vs. 2014      |                 |                   |   |
|  |                    |            |                   |            | \$            | %               | \$                 | %               |                   | % |
| Total operating revenue                                      | \$19,771.4         | \$18,370.7 | \$58,381.1        | \$54,245.5 | \$1,400.7     | 7.6             | % \$4,135.6        | 7.6             | %                 |   |
| Net investment income  | 161.2              | 174.4      | 515.5             | 546.6      | (13.2)        | (7.6)           | %) (31.1)          | (5.7)           | %)                |   |
| Net realized (losses) gains on investments                   | (11.9)             | 25.7       | 126.9             | 133.2      | (37.6)        | (146.3)         | %) (6.3)           | (4.7)           | %)                |   |
| Other-than-temporary impairment losses on investments        | (19.1)             | (13.8)     | (54.9)            | (35.5)     | (5.3)         | 38.4            | % (19.4)           | 54.6            | %                 |   |
| Total revenues   | 19,901.6           | 18,557.0   | 58,968.6          | 54,889.8   | 1,344.6       | 7.2             | % 4,078.8          | 7.4             | %                 |   |
| Benefit expense  | 15,469.1           | 14,211.1   | 44,801.4          | 41,997.0   | 1,258.0       | 8.9             | % 2,804.4          | 6.7             | %                 |   |
| Selling, general and administrative expense                  | 3,080.4            | 2,968.3    | 9,266.4           | 8,715.6    | 112.1         | 3.8             | % 550.8            | 6.3             | %                 |   |
| Other expense <sup>1</sup>                                   | 222.5              | 290.4      | 644.1             | 696.2      | (67.9)        | (23.4)          | %) (52.1)          | (7.5)           | %)                |   |
| Total expenses   | 18,772.0           | 17,469.8   | 54,711.9          | 51,408.8   | 1,302.2       | 7.5             | % 3,303.1          | 6.4             | %                 |   |
| Income from continuing operations before income tax expense  | 1,129.6            | 1,087.2    | 4,256.7           | 3,481.0    | 42.4          | 3.9             | % 775.7            | 22.3            | %                 |   |
| Income tax expense   | 474.8              | 456.3      | 1,877.6           | 1,427.6    | 18.5          | 4.1             | % 450.0            | 31.5            | %                 |   |
| Income from continuing operations                            | 654.8              | 630.9      | 2,379.1           | 2,053.4    | 23.9          | 3.8             | % 325.7            | 15.9            | %                 |   |
| Income from discontinued operations, net of tax <sup>2</sup> | —                  | —          | —                 | 9.6        | —             | NM <sup>3</sup> | (9.6)              | NM <sup>3</sup> |                   |   |
| Net income   | \$654.8            | \$630.9    | \$2,379.1         | \$2,063.0  | \$23.9        | 3.8             | % \$316.1          | 15.3            | %                 |   |
| Average diluted shares outstanding                           | 269.2              | 284.1      | 274.6             | 287.5      | (14.9)        | (5.2)           | %) (12.9)          | (4.5)           | %)                |   |
| Diluted net income per share:                                |                    |            |                   |            |               |                 |                    |                 |                   |   |

Edgar Filing: Anthem, Inc. - Form 10-Q

|  |        |        |        |        |        |                 |       |        |                     |                     |
|--|--------|--------|--------|--------|--------|-----------------|-------|--------|---------------------|---------------------|
| Diluted - continuing operations  | \$2.43 | \$2.22 | \$8.66 | \$7.15 | \$0.21 | 9.5             | %     | \$1.51 | 21.1                | %                   |
| Diluted - discontinued operations <sup>2</sup>   | —      | —      | —      | 0.03   | —      | NM <sup>3</sup> | (0.03 | )      | NM <sup>3</sup>     |                     |
| Diluted net income per share   | \$2.43 | \$2.22 | \$8.66 | \$7.18 | \$0.21 | 9.5             | %     | \$1.48 | 20.6                | %                   |
| Benefit expense ratio <sup>4</sup>   | 83.6   | % 82.5 | % 82.0 | % 82.7 | %      |                 |       |        | 110bp <sup>5</sup>  | (70)bp <sup>5</sup> |
| Selling, general and administrative expense ratio <sup>6</sup>                         | 15.6   | % 16.2 | % 15.9 | % 16.1 | %      |                 |       |        | (60)bp <sup>5</sup> | (20)bp <sup>5</sup> |
| Income from continuing operations before income taxes as a percentage of total revenue | 5.7    | % 5.9  | % 7.2  | % 6.3  | %      |                 |       |        | (20)bp <sup>5</sup> | 90bp <sup>5</sup>   |
| Net income as a percentage of total revenue  | 3.3    | % 3.4  | % 4.0  | % 3.8  | %      |                 |       |        | (10)bp <sup>5</sup> | 20bp <sup>5</sup>   |

Certain of the following definitions are also applicable to all other results of operations tables in this discussion:

1 Includes interest expense, amortization of other intangible assets and gain/loss on extinguishment of debt.

2 The operating results of 1-800 CONTACTS are reported as discontinued operations as a result of the divestiture completed on January 31, 2014.

3 Calculation not meaningful.

Benefit expense ratio represents benefit expense as a percentage of premium revenue. Premiums for the three months ended September 30, 2015 and 2014 were \$18,513.0 and \$17,226.0, respectively. Premiums for the nine months ended September 30, 2015 and 2014 were \$54,639.8 and \$50,811.9, respectively. Premiums are included in total operating revenue presented above.

5bp = basis point; one hundred basis points = 1%.

6 Selling, general and administrative expense ratio represents selling, general and administrative expense as a percentage of total operating revenue.

Three Months Ended September 30, 2015 Compared to the Three Months Ended September 30, 2014

Total operating revenue increased \$1,400.7, or 7.6%, to \$19,771.4 in 2015, resulting primarily from higher premiums, and, to a lesser extent, increased administrative fees. Higher premiums were mainly due to membership increases across our Government Business segment, including membership obtained through the acquisition of Simply Healthcare, and rate increases across our businesses designed to cover overall cost trends and the increase in the HIP Fee. The increase in premiums was further attributable to membership increases in our ACA-compliant on- and off-exchange Individual business product offerings, retroactive rate adjustments in our Medicaid business and refinement of estimates associated with Medicare risk score revenue in the prior year. The increase in premiums was offset, in part, by fully-insured membership declines in our Local Group business and membership declines in non-ACA-compliant Individual business product offerings. The increase in administrative fees primarily resulted from rate increases and membership growth for self-funded members in our Local Group and National Accounts businesses.

Net investment income decreased \$13.2, or 7.6%, to \$161.2 in 2015, primarily due to lower income from alternative investments, partially offset by higher investment yields on fixed maturity securities.

Net realized (losses) gains on investments decreased \$37.6, or 146.3%. For the three months ended September 30, 2015 and 2014, we recognized net realized losses of \$11.9 and net realized gains of \$25.7, respectively. The change was primarily due to an increase in net realized losses on sales of fixed maturity securities, partially offset by an increase in net realized gains on settlements of derivative financial instruments.

Other-than-temporary impairment losses on investments increased \$5.3, or 38.4%, to \$19.1 in 2015, primarily due to an increase in impairment losses on equity securities and fixed maturity securities partially offset by a decrease in impairment losses on alternative investments.

Benefit expense increased \$1,258.0, or 8.9%, to \$15,469.1 in 2015, primarily due to an increase in overall cost trends across our businesses, membership growth across our Government Business segment, including membership obtained through the acquisition of Simply Healthcare, and membership growth in our ACA-compliant on- and off-exchange Individual business product offerings. These increases were partially offset by the fully-insured membership declines in our Local Group and non-ACA-compliant Individual business product offerings, as described above.

Our benefit expense ratio increased 110 basis points to 83.6% in 2015, largely driven by our Individual business due to higher favorable prior period reserve development in the third quarter of 2014 and higher than expected medical cost experience. The increase in the ratio was further attributable to changes in the mix of the product portfolio between our lines of business. These increases were partially offset by improved medical cost performance in certain markets of our Medicaid and Medicare lines of business, higher retroactive rate adjustments in our Medicaid business, refinement of estimates associated with Medicare risk score revenue in the prior year and the timing of medical cost performance in our fully-insured Large Group business.

Selling, general and administrative expense increased \$112.1, or 3.8%, to \$3,080.4 in 2015. Our selling, general and administrative expense ratio decreased 60 basis points to 15.6% in 2015. The increase in the expense was primarily due to increased associate costs to support our growth in membership. The decrease in the ratio was primarily due to the impact of Medicaid membership growth in our Government Business segment, which has a lower selling, general and administrative expense ratio than our consolidated average.

Other expense decreased \$67.9, or 23.4%, to \$222.5, primarily due to changes in gains and losses recognized on the extinguishment of debt. For the three months ended September 30, 2015, we recognized net gains on extinguishment of debt of \$2.3 compared to net losses on extinguishment of debt of \$74.8 for the three months ended September 30, 2014. The decrease in other expense was partially offset by higher interest expense in 2015 primarily due to the amortization of fees incurred for the obtainment of the bridge facility commitment letter and joinder agreement to partially fund the pending acquisition of Cigna.

Income tax expense increased \$18.5, or 4.1%, to \$474.8 in 2015. The increase in income tax expense was primarily due to the increase of the non-tax deductible HIP Fee and increased income before income taxes. For the three months ended September 30, 2015 and 2014, the HIP Fee resulted in additional income tax expense of \$89.3 and \$73.5, respectively. The effective income tax rate was 42.0% for both the three months ended September 30, 2015 and 2014.



Our net income as a percentage of total revenue decreased 10 basis points to 3.3% in 2015 as compared to 2014 as a result of all factors discussed above.

Nine Months Ended September 30, 2015 Compared to the Nine Months Ended September 30, 2014

Total operating revenue increased \$4,135.6, or 7.6%, to \$58,381.1 in 2015, resulting primarily from higher premiums, and, to a lesser extent, increased administrative fees. Higher premiums were mainly due to membership increases across our Government Business segment, including membership obtained through the acquisition of Simply Healthcare, and rate increases across our businesses designed to cover overall cost trends and the increase in the HIP Fee. The increase in premiums was further attributable to membership increases in our ACA-compliant on- and off-exchange Individual business product offerings; refinement of estimates associated with Medicare risk score revenue in the prior year and retroactive rate adjustments in our Medicaid business. The increase in premiums was offset, in part, by the fully-insured membership declines in our Local Group business, revised estimates made to current and prior year accruals related to the Health Care Reform risk adjustment premium stabilization program and lapses in non-ACA-compliant Individual business product offerings. The increase in administrative fees primarily resulted from rate increases and membership growth for self-funded members in our Local Group and National Accounts businesses.

Net investment income decreased \$31.1, or 5.7%, to \$515.5 in 2015, primarily due to lower income from alternative investments, partially offset by higher investment yields.

Net realized gains on investments decreased \$6.3, or 4.7%, to \$126.9 in 2015, primarily due to an increase in net realized losses on sales of fixed maturity securities, partially offset by an increase in net realized gains on sales of equity securities and an increase in net realized gains on settlements of derivative financial instruments.

Other-than-temporary impairment losses on investments increased \$19.4, or 54.6%, to \$54.9, primarily due to an increase in impairment losses on equity securities and alternative investments.

Benefit expense increased \$2,804.4, or 6.7%, to \$44,801.4 in 2015, primarily due to an increase in overall cost trends across our businesses, membership growth across our Government Business segment, including membership obtained through the acquisition of Simply Healthcare, and membership growth in our ACA-compliant on- and off-exchange Individual business product offerings. These increases were partially offset by the fully-insured membership declines in our Local Group business and non-ACA-compliant Individual business product offerings, as described above.

Our benefit expense ratio decreased 70 basis points to 82.0% in 2015, largely driven by improvement in our Local Group business predominantly due to the timing of medical cost experience. The decrease in the ratio was further attributable to improved medical cost performance in certain markets of our Medicaid and Medicare lines of business, refinement of estimates associated with Medicare risk score revenue in the prior year that did not recur in the current year and higher retroactive rate adjustments in our Medicaid business. These improvements were partially offset by changes in the mix of the product portfolio, higher than expected medical costs in our Individual business, and adjustments made to current and prior year accruals related to the Health Care Reform risk adjustment premium stabilization program.

Selling, general and administrative expense increased \$550.8, or 6.3%, to \$9,266.4 in 2015. Our selling, general and administrative expense ratio decreased 20 basis points to 15.9% in 2015. The increase in the expense was primarily due to increased associate costs to support our growth in membership, net increases in Health Care Reform fees and increased premium taxes as a result of the growth in premiums. The decrease in the ratio was primarily due to the impact of Medicaid membership growth in our Government Business segment, which has a lower selling, general and administrative expense ratio than our consolidated average.

Other expense decreased \$52.1, or 7.5%, to \$644.1, primarily due to changes in gains and losses recognized on the extinguishment of debt. For the nine months ended September 30, 2015, we recognized net gains on extinguishment of debt of \$1.8 compared to net losses on extinguishment of debt of \$80.8 for the nine months ended September 30, 2014. The decrease in other expense was partially offset by higher interest expense in 2015 driven by higher outstanding debt balances and the amortization of fees incurred for the obtainment of the bridge facility commitment letter and joinder agreement to partially fund the pending acquisition of Cigna.



Income tax expense increased \$450.0, or 31.5%, to \$1,877.6 in 2015. The effective tax rates in 2015 and 2014 were 44.1% and 41.0%, respectively. The increase in income tax expense was primarily due to increased income before income taxes and the increase of the non-tax deductible HIP Fee. For the nine months ended September 30, 2015 and 2014, the HIP Fee resulted in additional income tax expense of \$316.8 and \$234.5, respectively. The increase was further impacted due to favorable 2014 discrete tax adjustments related to state income tax audits, including refund claims filed. The increase in the effective tax rate was primarily due to the increase of the non-tax deductible HIP Fee and the favorable 2014 discrete tax adjustments.

Our net income as a percentage of total revenue increased 20 basis points to 4.0% in 2015 as compared to 2014 as a result of all factors discussed above.

#### Reportable Segments Results of Operations

We use operating gain to evaluate the performance of our reportable segments, which are Commercial and Specialty Business; Government Business; and Other. Operating gain, which is a non-GAAP measure, is calculated as total operating revenue less benefit expense and selling, general and administrative expense. It does not include net investment income, net realized gains/losses on investments, other-than-temporary impairment losses recognized in income, interest expense, amortization of other intangible assets, loss on extinguishment of debt or income taxes, as these items are managed in a corporate shared service environment and are not the responsibility of operating segment management.

The discussion of segment results for the three and nine months ended September 30, 2015 and 2014 presented below is based on operating gain, as described above, and operating margin, another non-GAAP measure, which is calculated as operating gain divided by operating revenue. Our definitions of operating gain and operating margin may not be comparable to similarly titled measures reported by other companies. For additional information, including a reconciliation of non-GAAP financial measures, see Note 13, "Segment Information," to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

Our Commercial and Specialty Business, Government Business and Other segments' summarized results of operations for the three and nine months ended September 30, 2015 and 2014 are as follows:

|  | Three Months Ended |           | Nine Months Ended |            | Change        |         | Three Months Ended |         | Nine Months Ended |   |
|--|--------------------|-----------|-------------------|------------|---------------|---------|--------------------|---------|-------------------|---|
|  | September 30       |           | September 30      |            | September 30  |         | September 30       |         | September 30      |   |
|  | 2015               | 2014      | 2015              | 2014       | 2015 vs. 2014 | %       | 2015 vs. 2014      | %       | 2015 vs. 2014     | % |
| <b>Commercial and Specialty Business</b> |                    |           |                   |            |               |         |                    |         |                   |   |
| Operating revenue                        | \$9,433.1          | \$9,809.1 | \$28,168.2        | \$29,471.6 | \$(376.0)     | (3.8)%  | \$(1,303.4)        | (4.4)%  |                   |   |
| Operating gain                           | \$619.2            | \$915.7   | \$2,798.2         | \$2,721.4  | \$(296.5)     | (32.4)% | \$76.8             | 2.8%    |                   |   |
| Operating margin                         | 6.6%               | 9.3%      | 9.9%              | 9.2%       |               |         | (270)bp            |         | 70bp              |   |
| <b>Government Business</b>               |                    |           |                   |            |               |         |                    |         |                   |   |
| Operating revenue                        | \$10,333.1         | \$8,555.4 | \$30,198.2        | \$24,756.0 | \$1,777.7     | 20.8%   | \$5,442.2          | 22.0%   |                   |   |
| Operating gain                           | \$626.6            | \$283.9   | \$1,560.7         | \$837.0    | \$342.7       | 120.7%  | \$723.7            | 86.5%   |                   |   |
| Operating margin                         | 6.1%               | 3.3%      | 5.2%              | 3.4%       |               |         | 280bp              |         | 180bp             |   |
| <b>Other</b>                             |                    |           |                   |            |               |         |                    |         |                   |   |
|  | \$5.2              | \$6.2     | \$14.7            | \$17.9     | \$(1.0)       | (16.1)% | \$(3.2)            | (17.9)% |                   |   |

Operating  
revenue<sup>1</sup>

Operating loss<sup>2</sup> \$(23.9 ) \$(8.3 ) \$(45.6 ) \$(25.5 ) \$(15.6 ) 188.0 % \$(20.1 ) 78.8 %

1 Fluctuations not material.

2 Fluctuations primarily a result of changes in unallocated corporate expenses.

-46-

---

Three Months Ended September 30, 2015 Compared to the Three Months Ended September 30, 2014

Commercial and Specialty Business

Operating revenue decreased \$376.0, or 3.8%, to \$9,433.1 in 2015, primarily due to fully-insured membership declines in our Local Group business largely driven by the discontinuation of our state of Georgia employer group Medicare product offering and lapses in non-ACA-compliant Individual business product offerings. The decrease in operating revenue was further due to attrition in our Small Group line of business resulting from both product mix changes as members moved into Health Care Reform product offerings and competitive pressures. These decreases were partially offset by premium rate increases in our Local Group and Individual businesses designed to cover overall cost trends and the increase in the HIP Fee. The decrease in operating revenue was further offset by membership growth in our ACA-compliant on- and off-exchange Individual business product offerings and increased administrative fees. The increase in administrative fees was primarily attributable to rate increases and membership growth for self-funded members in our Local Group and National Accounts businesses.

Operating gain decreased \$296.5, or 32.4%, to \$619.2 in 2015. The decrease in operating gain was primarily due to higher prior period favorable reserve development in our Individual business recognized in the third quarter of 2014 and higher than expected medical costs in our Individual business. The decrease in operating gain was further attributable to membership declines in our fully-insured Local Group and Individual lines of business. These decreases were partially offset by an increase in operating gain in our Large Group line of business due to the timing of medical cost performance in our fully-insured business and membership increases in our self-funded business. The operating margin in 2015 was 6.6%, a 270 basis point decrease from 2014, primarily due to the factors discussed in the previous two paragraphs.

Government Business

Operating revenue increased \$1,777.7, or 20.8%, to \$10,333.1 in 2015. The increase in operating revenue was primarily due to increased premiums in our Medicaid business as a result of membership growth through commencement of operations in new markets including membership obtained through the acquisition of Simply Healthcare, membership growth through Health Care Reform expansions and membership growth in existing markets. The increase in Medicaid premiums was further due to rate increases designed to cover overall cost trends and the increase in the HIP Fee, and increases in retroactive rate adjustments. The increase in operating revenue was further attributable to premium increases in our Medicare business as a result of the acquisition of Simply Healthcare, commencement of operations in new dual eligible markets, refinement of estimates associated with Medicare risk score revenue in the prior year and rate increases designed to cover overall cost trends. Finally, increased premiums in our FEP business due to increased benefit utilization and membership contributed to the increase in operating revenue. Operating gain increased \$342.7, or 120.7%, to \$626.6 in 2015, primarily due to membership growth and improved medical cost performance in both our Medicaid and Medicare businesses. The increase in operating gain was further attributable to retroactive rate adjustments in certain markets in our Medicaid business and refinement of estimates associated with Medicare risk score revenue in the prior year. These increases were partially offset by higher administrative costs to support our growth in membership.

The operating margin in 2015 was 6.1%, a 280 basis point increase over 2014, primarily due to the factors discussed in the preceding two paragraphs.

Nine Months Ended September 30, 2015 Compared to the Nine Months Ended September 30, 2014

Commercial and Specialty Business

Operating revenue decreased \$1,303.4 to \$28,168.2 in 2015, due in part to fully-insured membership declines in our Large Group business largely driven by the discontinuation of our state of Georgia employer group Medicare product offering. The decrease in operating revenue was further attributable to attrition in our Small Group line of business resulting from both product mix changes as members moved into Health Care Reform product offerings and competitive pressures. Additionally, operating revenue decreased as a result of revised estimates made to current and prior year accruals related to

the Health Care Reform risk adjustment premium stabilization program and lapses in non-ACA-compliant Individual business product offerings. These decreases were partially offset by premium rate increases in our Individual and Local Group businesses designed to cover overall cost trends and the increase in the HIP Fee. The decrease in operating revenue was further offset by membership growth in our ACA-compliant on- and off-exchange Individual business product offerings and increased administrative fees. The increase in administrative fees was primarily attributable to membership growth and rate increases for self-funded members in our Local Group and National Accounts businesses.

Operating gain increased \$76.8, or 2.8%, to \$2,798.2 in 2015, primarily due to the timing of medical cost experience in our Local Group business and increases in self-funded membership in our Local Group and National Accounts businesses. The increase in operating gain was partially offset by fully-insured membership declines in our Local Group business, higher than expected medical costs associated with our Individual business and revised estimates made to current and prior year accruals related to the Health Care Reform risk adjustment premium stabilization program.

The operating margin in 2015 was 9.9%, a 70 basis point increase over 2014, primarily due to the factors discussed in the preceding paragraph.

#### Government Business

Operating revenue increased \$5,442.2, or 22.0%, to \$30,198.2 in 2015. The increase in operating revenue was primarily due to increased premiums in our Medicaid business as a result of membership growth through commencement of operations in new markets including membership obtained through the acquisition of Simply Healthcare, membership growth through Health Care Reform expansions and membership growth in existing markets. The increase in Medicaid premiums was further due to rate increases designed to cover overall cost trends and the increase in the HIP Fee, and retroactive rate adjustments. The increase in operating revenue was further attributable to premium increases in our Medicare business as a result of the acquisition of Simply Healthcare, rate increases designed to cover overall cost trends and refinement of estimates associated with Medicare risk score revenue in the prior year. Finally, increased premiums in our FEP business due to increased benefit utilization and membership contributed to the increase in operating revenue.

Operating gain increased \$723.7, or 86.5%, to \$1,560.7 in 2015, primarily due to membership growth and improved medical cost performance in certain markets in our Medicaid and Medicare business, and refinement of estimates associated with Medicare risk score revenue in the prior year that did not recur in the current year. The increase in operating gain was further attributable to higher reimbursements for the non-tax deductible portion of the HIP Fee and retroactive rate adjustments in our Medicaid business. These increases were partially offset by higher administrative costs to support our growth in membership.

The operating margin in 2015 was 5.2%, a 180 basis point increase over 2014, primarily due to the factors discussed in the preceding two paragraphs.

#### Critical Accounting Policies and Estimates

We prepare our consolidated financial statements in conformity with GAAP. Application of GAAP requires management to make estimates and assumptions that affect the amounts reported in our consolidated financial statements and accompanying notes and within this MD&A. We consider some of our most important accounting policies that require estimates and management judgment to be those policies with respect to liabilities for medical claims payable, income taxes, goodwill and other intangible assets, investments and retirement benefits. Our accounting policies related to these items are discussed in our 2014 Annual Report on Form 10-K in Note 2, "Basis of Presentation and Significant Accounting Policies," to our audited consolidated financial statements as of and for the year ended December 31, 2014, as well as in the "Critical Accounting Policies and Estimates" section of Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations." As of September 30, 2015, our critical accounting policies and estimates have not changed from those described in our 2014 Annual Report on Form 10-K, other than for the inclusion of additional disclosures related to our securities lending programs as required by the adoption of Accounting Standards Update No. 2014-11, Transfers and Servicing (Topic 860):

Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures, or ASU 2014-11. For additional information relating to the adoption of ASU 2014-11, see the "Recently Adopted Accounting Guidance" section of

Note 2, "Basis of Presentation and Significant Accounting Policies" to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

-48-

---

## Medical Claims Payable

The most subjective accounting estimate in our consolidated financial statements is our liability for medical claims payable. Our accounting policies related to medical claims payable are discussed in the references cited above, as well as in Note 11, "Medical Claims Payable," to our audited consolidated financial statements as of and for the year ended December 31, 2014 included in our 2014 Annual Report on Form 10-K. Also as discussed above, as of September 30, 2015, our critical accounting policies and estimates related to medical claims payable have not changed from those described in our 2014 Annual Report on Form 10-K.

A reconciliation of the beginning and ending balance for medical claims payable for the nine months ended September 30, 2015 and 2014 and for the years ended December 31, 2014, 2013 and 2012 is as follows:

|   | Nine Months Ended<br>September 30 |           | Years Ended December 31 |           |           |   |
|---|-----------------------------------|-----------|-------------------------|-----------|-----------|---|
|   | 2015                              | 2014      | 2014                    | 2013      | 2012      |   |
| Gross medical claims payable, beginning of period   | \$6,861.2                         | \$6,127.2 | \$6,127.2               | \$6,174.5 | \$5,489.0 |   |
| Ceded medical claims payable, beginning of period   | (767.4 )                          | (23.4 )   | (23.4 )                 | (27.2 )   | (16.4 )   |   |
| Net medical claims payable, beginning of period   | 6,093.8                           | 6,103.8   | 6,103.8                 | 6,147.3   | 5,472.6   |   |
| Business combinations and purchase adjustments  | 121.8                             | —         | —                       | —         | 804.4     |   |
| Net incurred medical claims:  |                                   |           |                         |           |           |   |
| Current year  | 44,742.0                          | 41,758.4  | 56,305.8                | 55,894.3  | 48,080.1  |   |
| Prior years redundancies  | (818.0 )                          | (534.7 )  | (541.9 )                | (599.1 )  | (513.6 )  |   |
| Total net incurred medical claims   | 43,924.0                          | 41,223.7  | 55,763.9                | 55,295.2  | 47,566.5  |   |
| Net payments attributable to:   |                                   |           |                         |           |           |   |
| Current year medical claims   | 38,515.3                          | 35,629.1  | 50,353.9                | 49,887.2  | 42,832.4  |   |
| Prior years medical claims  | 5,035.4                           | 5,375.7   | 5,420.0                 | 5,451.5   | 4,863.8   |   |
| Total net payments  | 43,550.7                          | 41,004.8  | 55,773.9                | 55,338.7  | 47,696.2  |   |
| Net medical claims payable, end of period   | 6,588.9                           | 6,322.7   | 6,093.8                 | 6,103.8   | 6,147.3   |   |
| Ceded medical claims payable, end of period   | 521.2                             | 471.5     | 767.4                   | 23.4      | 27.2      |   |
| Gross medical claims payable, end of period   | \$7,110.1                         | \$6,794.2 | \$6,861.2               | \$6,127.2 | \$6,174.5 |   |
| Current year medical claims paid as a percentage of current year net incurred medical claims  | 86.1                              | % 85.3    | % 89.4                  | % 89.3    | % 89.1    | % |
| Prior year redundancies in the current period as a percentage of prior year net medical claims payable less prior year redundancies in the current period | 15.5                              | % 9.6     | % 9.7                   | % 10.8    | % 10.4    | % |
| Prior year redundancies in the current period as a percentage of prior year net incurred medical claims   | 1.5                               | % 1.0     | % 1.0                   | % 1.3     | % 1.1     | % |

The following table provides a summary of the two key assumptions having the most significant impact on our incurred but not paid liability estimates for the nine months ended September 30, 2015 and 2014, which are the completion and trend factors. These two key assumptions can be influenced by utilization levels, unit costs, mix of business, benefit plan designs, provider reimbursement levels, processing system conversions and changes, claim inventory levels, claim processing patterns, claim submission patterns and operational changes resulting from business combinations.

|                            | Favorable Developments by<br>Changes in Key Assumptions |         |
|----------------------------|---|---------|
|                            | 2015  | 2014    |
| Assumed trend factors      | \$464.7   | \$398.8 |
| Assumed completion factors | 353.3   | 135.9   |
| Total                      | \$818.0   | \$534.7 |

The favorable development recognized in 2015 and 2014 resulted primarily from trend factors in late 2014 and late 2013, respectively, developing more favorably than originally expected. Favorable development in the completion factors resulting from the latter parts of 2014 and 2013, respectively, developing faster than expected also contributed to the favorability recognized in each respective year.

The ratio of current year medical claims paid as a percent of current year net medical claims incurred was 89.4% for 2014, 89.3% for 2013 and 89.1% for 2012. The increase in these ratios reflects acceleration in processing claims that occurred over the course of the three-year period. The nine month periods presented above show that as of September 30, 2015, 86.1% of current year net incurred medical claims had been paid in the period incurred, as compared to 85.3% for the same period in 2014.

We calculate the percentage of prior year redundancies in the current period as a percent of prior year net incurred claims payable less prior year redundancies in the current period in order to demonstrate the development of the prior year reserves. For the nine months ended September 30, 2015, this metric was 15.5%, largely driven by favorable trend factor development at the end of 2014. For the nine months ended September 30, 2014, this metric was 9.6%, largely driven by favorable trend factor development at the end of 2013. This metric was 9.7%, 10.8% and 10.4% for the years ended December 31, 2014, 2013 and 2012, respectively.

We calculate the percentage of prior year redundancies in the current period as a percent of prior year net incurred medical claims to indicate the percentage of redundancy included in the preceding year calculation of current year net incurred medical claims. We believe this calculation supports the reasonableness of our prior year estimate of incurred medical claims and the consistency in our methodology. For the nine months ended September 30, 2015, this metric was 1.5%, which was calculated using the redundancy of \$818.0 shown above. For the nine months ended September 30, 2014, the comparable metric was 1.0%, which was calculated using the redundancy of \$534.7 and which represents an estimate based on paid medical claims activity from January 1, 2014 to September 30, 2014. This metric was 1.0% for full year 2014, 1.3% for full year 2013 and 1.1% for full year 2012, and demonstrates a generally consistent level of reserve conservatism.

#### New Accounting Pronouncements

For information regarding new accounting pronouncements that were adopted and new accounting pronouncements that were issued during the nine months ended September 30, 2015, see the "Recently Adopted Accounting Guidance" and "Recent Accounting Guidance Not Yet Adopted" sections of Note 2, "Basis of Presentation and Significant Accounting Policies" to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

#### Liquidity and Capital Resources

##### Sources and Uses of Capital

Our cash receipts result primarily from premiums, administrative fees, investment income, other revenue, proceeds from the sale or maturity of our investment securities, proceeds from borrowings, and proceeds from the issuance of common stock under our employee stock plans. Cash disbursements result mainly from claims payments, administrative expenses, taxes,



purchases of investment securities, interest expense, payments on borrowings, acquisitions, capital expenditures, repurchases of our debt securities and common stock and the payment of cash dividends. Cash outflows fluctuate with the amount and timing of settlement of these transactions. Any future decline in our profitability would likely have an unfavorable impact on our liquidity.

For a more detailed overview of our liquidity and capital resources management, see the “Introduction” section included in the “Liquidity and Capital Resources” section of Part II, Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” included in our 2014 Annual Report on Form 10-K.

For additional information regarding our use of capital during the three and nine months ended September 30, 2015, see Note 3, “Business Acquisitions and Divestiture,” Note 8, “Debt,” and the “Use of Capital – Dividends and Stock Repurchase Program” section of Note 10, “Capital Stock,” to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

#### Liquidity

The table below indicates the change in cash and cash equivalents for the nine months ended September 30, 2015 and 2014:

|   | Nine Months Ended<br>September 30 |            |
|---|-----------------------------------|------------|
|   | 2015                              | 2014       |
| Cash flows provided by (used in):                             |                                   |            |
| Operating activities  | \$3,166.9                         | \$3,064.2  |
| Investing activities  | (1,782.2 )                        | (1,635.0 ) |
| Financing activities  | (1,985.0 )                        | (1,293.6 ) |
| Effect of foreign exchange rates on cash and cash equivalents | (3.6 )                            | (4.6 )     |
| Change in cash and cash equivalents                           | \$(603.9 )                        | \$131.0    |

During the nine months ended September 30, 2015, net cash flow provided by operating activities was \$3,166.9, compared to \$3,064.2 for the nine months ended September 30, 2014, an increase of \$102.7. This increase was primarily attributable to an increase in premium receipts as a result of rate increases across our businesses designed to cover overall cost trends and the HIP Fee, and growth in membership. The increase in cash provided by operating activities was further attributable to the receipt of the reinsurance recoveries payment related to the 2014 Health Care Reform reinsurance premium stabilization program, the increase in net income and payments made in 2014 that did not recur in 2015 for the adjudication of claims relating to the New York State contract conversion from our fully-insured Local Group business to a self-funded ASO contract. The increase in cash provided by operating activities was partially offset by an increase in claims payments, primarily as a result of membership growth, an increase in income tax payments and an increase in the annual HIP Fee payment.

Net cash flow used in investing activities was \$1,782.2 during the nine months ended September 30, 2015, compared to \$1,635.0 during the nine months ended September 30, 2014. The increase in cash flow used in investing activities of \$147.2 primarily resulted from changes in cash flows relating to the purchase and sale of subsidiaries. Cash utilized for the purchase of subsidiaries during the nine months ended September 30, 2015 primarily related to the purchase of Simply Healthcare. During the nine months ended September 30, 2014, cash was provided by the sale of our 1-800 CONTACTS business and glasses.com related assets. The increase in cash flow used in investing activities was partially offset by changes in securities lending collateral and a decrease in net purchases of investments.

Net cash flow used in financing activities was \$1,985.0 during the nine months ended September 30, 2015, compared to \$1,293.6 during the nine months ended September 30, 2014. The increase in cash flow used in financing activities of \$691.4 resulted from changes in short- and long-term borrowings as a result of net repayments of short- and long-term borrowings during 2015 compared to net proceeds from short- and long-term borrowings during 2014. The increase in cash flow used in financing activities was further attributable to changes in securities lending payable, changes in bank overdrafts, an increase in cash dividends paid to shareholders and an increase in proceeds from the issuance of common stock under our employee stock plans. The increase in cash flow used in financing activities was offset by an increase in proceeds from commercial



paper borrowings, a decrease in common stock repurchases and an increase in excess tax benefits from share-based compensation.

#### Financial Condition

We maintained a strong financial condition and liquidity position, with consolidated cash, cash equivalents and investments, including long-term investments, of \$23,417.1 at September 30, 2015. Since December 31, 2014, total cash, cash equivalents and investments, including long-term investments, decreased by \$360.6 primarily due to common stock repurchases, net repayments of short- and long-term borrowings, the acquisition of Simply Healthcare, cash dividends paid to shareholders, purchases of property and equipment and changes in bank overdrafts. These decreases were partially offset by cash generated from operations, net proceeds received from commercial paper borrowings, proceeds from issuance of common stock under employee stock plans and excess tax benefits from share-based compensation.

Many of our subsidiaries are subject to various government regulations that restrict the timing and amount of dividends and other distributions that may be paid to their respective parent companies. Certain accounting practices prescribed by insurance regulatory authorities, or statutory accounting practices, differ from GAAP. Changes that occur in statutory accounting practices, if any, could impact our subsidiaries' future dividend capacity. In addition, we have agreed to certain undertakings with regulatory authorities, including requirements to maintain certain capital levels in certain of our subsidiaries.

At September 30, 2015, we held \$1,608.7 of cash and cash equivalents and investments at the parent company, which are available for general corporate use, including investment in our businesses, acquisitions, potential future common stock repurchases and dividends to shareholders, repurchases of debt securities and debt and interest payments.

#### Debt

On September 10, 2015, we redeemed, upon maturity, the \$625.0 outstanding principal balance of our 1.25% Notes due 2015. Additionally, during the nine months ended September 30, 2015, we repurchased \$13.0 of outstanding principal balance of certain other senior unsecured notes, plus applicable premium for early redemption plus accrued and unpaid interest, for cash totaling \$16.2. We recognized a loss on extinguishment of debt related to our senior unsecured notes of \$3.4.

On August 25, 2015, we terminated our \$2,000.0 senior revolving credit facility, initially scheduled to mature on September 29, 2016, and entered into a new \$3,500.0 senior revolving credit facility, or the Facility, with a group of lenders. The interest rate on the Facility is based on either the LIBOR rate or a base rate plus a predetermined percentage rate based on our public debt rating at the date of utilization. Our ability to borrow under the Facility is subject to compliance with certain covenants. The Facility matures on August 25, 2020 and is available for general corporate purposes. There were no amounts outstanding under either senior revolving credit facility at any time during the three and nine months ended September 30, 2015.

During the three months ended September 30, 2015, we entered into a bridge facility commitment letter and a joinder agreement, and a term loan facility, to finance a portion of the pending acquisition of Cigna. The commitment of the lenders to provide the bridge facility and term loan facility is subject to several conditions, including the completion of the Acquisition. For additional information, see the "Overview" section included in "Management's Discussion and Analysis of Financial Condition and Results of Operations," herein, and the "Pending Acquisition of Cigna Corporation" section of Note 3, "Business Acquisitions and Divestiture" to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

On May 12, 2015, we issued 25.0 Equity Units, pursuant to an underwriting agreement dated May 6, 2015, in an aggregate principal amount of \$1,250.0. Each Equity Unit has a stated amount of \$50 (whole dollars) and consists of a purchase contract obligating the holder to purchase a certain number of shares of our common stock on May 1, 2018, subject to earlier termination or settlement, for a price in cash of \$50 (whole dollars); and a 5% undivided beneficial ownership interest in \$1,000 (whole dollars) principal amount of our 1.900% remarketable subordinated notes, or RSNs, due 2028. We received \$1,228.8 in cash proceeds from the issuance of the Equity Units, net of underwriting discounts and commissions and offering expenses payable by us, and recorded \$1,250.0 in long-term debt.



During the three and nine months ended September 30, 2015, we repurchased \$50.0 and \$750.5, respectively, of aggregate principal balance of our outstanding senior convertible debentures due 2042, or the Debentures. In addition, during the three and nine months ended September 30, 2015, \$0.1 and \$66.6 aggregate principal balance was surrendered for conversion by certain holders in accordance with the terms and provisions of the indenture governing the Debentures. We elected to settle the excess of the principal amount of the repurchases and the conversions with cash for total payments during the three and nine months ended September 30, 2015 of \$98.7 and \$1,745.0, respectively. We recognized a gain on the extinguishment of debt related to the Debentures of \$2.3 and \$5.2, respectively, for the three and nine months ended September 30, 2015, based on the fair values of the debt on the repurchase and conversion settlement dates.

For additional information relating to our debt activity during the three and nine months ended September 30, 2015, see Note 8, “Debt” to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

We calculate our consolidated debt-to-capital ratio, a non-GAAP measure, which we believe assists investors and rating agencies in measuring our overall leverage and additional borrowing capacity. In addition, our bank covenants include a maximum debt-to-capital ratio that we cannot and did not exceed. Our debt-to-capital ratio is calculated as the sum of debt divided by the sum of debt plus shareholders’ equity. Our debt-to-capital ratio may not be comparable to similarly titled measures reported by other companies. Our consolidated debt-to-capital ratio was 41.2% and 38.3% as of September 30, 2015 and December 31, 2014, respectively. We expect that our pro forma debt-to-capital ratio will approximate 49% at the closing of the acquisition of Cigna and we are committed to deleveraging to the low 40% range approximately twenty-four months following the closing.

Our senior debt is rated “A” by Standard & Poor’s, “BBB” by Fitch, Inc., “Baa2” by Moody’s Investor Service, Inc. and “bbb+” by AM Best Company, Inc. We intend to maintain our senior debt investment grade ratings. A significant downgrade in our debt ratings could adversely affect our borrowing capacity and costs.

#### Future Sources and Uses of Liquidity

We have a shelf registration statement on file with the Securities and Exchange Commission to register an unlimited amount of any combination of debt or equity securities in one or more offerings. In April 2015, we filed a post-effective amendment to our shelf registration statement to register warrants, depositary shares, rights, stock purchase contracts and stock purchase units as additional securities that can be offered under the shelf registration statement. Specific information regarding terms and securities being offered will be provided at the time of an offering. Proceeds from future offerings are expected to be used for general corporate purposes, including, but not limited to, the repayment of debt, investments in or extensions of credit to our subsidiaries and the financing of possible acquisitions or business expansion.

We regularly review the appropriate use of capital, including acquisitions, common stock and debt security repurchases and dividends to shareholders. The declaration and payment of any dividends or repurchases of our common stock or debt is at the discretion of our Board of Directors and depends upon our financial condition, results of operations, future liquidity needs, regulatory and capital requirements and other factors deemed relevant by our Board of Directors.

For additional information regarding our sources and uses of capital at September 30, 2015, see Note 3, “Business Acquisitions and Divestiture,” Note 8, “Debt,” and the “Use of Capital—Dividends and Stock Repurchase Program” section of Note 10, “Capital Stock” to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

For additional information regarding our future sources and uses of liquidity, see “Future Sources and Uses of Liquidity” included in the “Liquidity and Capital Resources” section of Part II, Item 7, “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our 2014 Annual Report on Form 10-K.

#### Contractual Obligations and Commitments

We believe that funds from future operating cash flows, cash and investments and funds available under our senior revolving credit facility, bridge facility, term loan facility and/or from public or private financing sources, will be sufficient for future operations and commitments, and for capital acquisitions and other strategic transactions.

For additional information regarding our estimated contractual obligations and commitments, see the “Other Contingencies” and “Contractual Obligations and Commitments” sections of Note 9, “Commitments and Contingencies,” to



our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q. There have been no material changes to our Contractual Obligations and Commitments disclosure in our 2014 Annual Report on Form 10-K other than commercial paper borrowings, payments on long-term debt borrowings, issuance of the Equity Units, entering into the new senior revolving credit facility and entering into the bridge facility and term loan facility to finance a portion of the pending acquisition of Cigna. For additional information, see the "Pending Acquisition of Cigna Corporation" section of Note 3, "Business Acquisitions and Divestiture," and Note 8, "Debt" to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

#### Risk-Based Capital

Our regulated subsidiaries' states of domicile have statutory risk-based capital, or RBC, requirements for health and other insurance companies and health maintenance organizations largely based on the National Association of Insurance Commissioners, or NAIC, RBC Model Act. These RBC requirements are intended to measure capital adequacy, taking into account the risk characteristics of an insurer's investments and products. The NAIC sets forth the formula for calculating the RBC requirements, which are designed to take into account asset risks, insurance risks, interest rate risks and other relevant risks with respect to an individual insurance company's business. In general, under the RBC Model Act, an insurance company must submit a report of its RBC level to the state insurance department or insurance commissioner, as appropriate, at the end of each calendar year. Our regulated subsidiaries' respective RBC levels as of December 31, 2014, which was the most recent date for which reporting was required, were in excess of all mandatory RBC thresholds. In addition to exceeding the RBC requirements, we are in compliance with the liquidity and capital requirements for a licensee of the BCBSA and with the tangible net equity requirements applicable to certain of our California subsidiaries.

For additional information, see Note 21, "Statutory Information," in our audited consolidated financial statements as of and for the year ended December 31, 2014 included in our 2014 Annual Report on Form 10-K.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

This document contains certain forward-looking information about us that is intended to be covered by the safe harbor for “forward-looking statements” provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not generally historical facts. Words such as “expect(s),” “feel(s),” “believe(s),” “will,” “may,” “anticipate(s),” “intend,” “estimate,” “project” and similar expressions are intended to identify forward-looking statements, which generally are not historical in nature. These statements include, but are not limited to, financial projections and estimates and their underlying assumptions; statements regarding plans, objectives and expectations with respect to future operations, products and services; and statements regarding future performance. Such statements are subject to certain risks and uncertainties, many of which are difficult to predict and generally beyond our control, that could cause actual results to differ materially from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include: those discussed and identified in our public filings with the U.S. Securities and Exchange Commission, or SEC; increased government participation in, or regulation or taxation of health benefits and managed care operations, including, but not limited to, the impact of the Patient Protection and Affordable Care Act and the Health Care and Education Reconciliation Act of 2010, or Health Care Reform; trends in health care costs and utilization rates; our ability to secure sufficient premium rates including regulatory approval for and implementation of such rates; our participation in the federal and state health insurance exchanges under Health Care Reform, which have experienced and continue to experience challenges due to implementation of initial and phased-in provisions of Health Care Reform, and which entail uncertainties associated with the mix and volume of business, particularly in our Individual and Small Group markets, that could negatively impact the adequacy of our premium rates and which may not be sufficiently offset by the risk apportionment provisions of Health Care Reform; our ability to contract with providers consistent with past practice; the ultimate outcome of our pending acquisition of Cigna Corporation (“Cigna”) (the “Acquisition”), including our ability to achieve the synergies and value creation contemplated by the transaction within the expected time period or at all and the risk that unexpected costs will be incurred in connection therewith; the ultimate outcome and results of integrating our and Cigna’s operations and disruption from the transaction making it more difficult to maintain businesses and operational relationships; the possibility that the Acquisition does not close, including, but not limited to, due to the failure to satisfy the closing conditions, including the receipt of required regulatory approvals and the receipt of approval of both our and Cigna’s shareholders; the risks and uncertainties detailed by Cigna with respect to its business as described in its reports and documents filed with the SEC; competitor pricing below market trends of increasing costs; reduced enrollment, as well as a negative change in our health care product mix; risks and uncertainties regarding Medicare and Medicaid programs, including those related to non-compliance with the complex regulations imposed thereon and funding risks with respect to revenue received from participation therein; a downgrade in our financial strength ratings; litigation and investigations targeted at our industry and our ability to resolve litigation and investigations within estimates; medical malpractice or professional liability claims or other risks related to health care services provided by our subsidiaries; our ability to repurchase shares of our common stock and pay dividends on our common stock due to the adequacy of our cash flow and earnings and other considerations; non-compliance by any party with the Express Scripts, Inc. pharmacy benefit management services agreement, which could result in financial penalties, our inability to meet customer demands, and sanctions imposed by governmental entities, including the Centers for Medicare and Medicaid Services; events that result in negative publicity for us or the health benefits industry; failure to effectively maintain and modernize our information systems and e-business organization and to maintain good relationships with third party vendors for information system resources; events that may negatively affect our licenses with the Blue Cross and Blue Shield Association; possible impairment of the value of our intangible assets if future results do not adequately support goodwill and other intangible assets; intense competition to attract and retain employees; unauthorized disclosure of member or employee sensitive or confidential information, including the impact and outcome of investigations, inquiries, claims and litigation related to the cyber attack we reported in February 2015; changes in the economic and market conditions, as well as regulations that may negatively affect our investment portfolios and liquidity; possible restrictions in the payment of dividends by our subsidiaries and increases in required minimum levels of capital and the potential negative effect from our substantial amount of outstanding indebtedness; general risks associated with mergers and acquisitions; various laws and provisions in our governing documents that may prevent or discourage takeovers and business combinations; future public health

epidemics and catastrophes; and general economic downturns. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof. Except to the extent otherwise required by federal securities law, we do not undertake any obligation to republish revised forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. Readers are also urged to carefully review and consider the various disclosures in our SEC reports.

-55-

---

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For a discussion of our market risks, refer to Item 7A, “Quantitative and Qualitative Disclosures about Market Risk,” included in our 2014 Annual Report on Form 10-K. There have been no material changes to any of these risks since December 31, 2014.

### ITEM 4. CONTROLS AND PROCEDURES

We carried out an evaluation as of September 30, 2015, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in timely alerting them to material information relating to us (including our consolidated subsidiaries) required to be disclosed in our reports under the Securities Exchange Act of 1934. In addition, based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosures.

There have been no changes in our internal control over financial reporting that occurred during the three months ended September 30, 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

(In Millions, Except Share and Per Share Data or Otherwise Stated Herein)

### ITEM 1. LEGAL PROCEEDINGS

For information regarding legal proceedings at September 30, 2015, see the “Litigation,” “Cyber Attack Incident” and “Other Contingencies” sections of Note 9, “Commitments and Contingencies” to our unaudited consolidated financial statements included in Part I, Item 1 of this Form 10-Q.

### ITEM 1A. RISK FACTORS

Except as set forth below, there have been no material changes to the risk factors disclosed in our 2014 Annual Report on Form 10-K.

We may not complete the acquisition of Cigna Corporation, or Cigna, within the time frame we anticipate or at all, which could have a negative effect on our business or our results of operations.

On July 23, 2015, we entered into an Agreement and Plan of Merger, or Merger Agreement, under which we will acquire all of the outstanding shares of Cigna. The transaction is subject to a number of closing conditions, such as antitrust and other regulatory approvals, which may not be received or may take longer than expected. The transaction is also subject to other risks and uncertainties, such as the possibility that Cigna could receive an unsolicited proposal from a third party, that either we or Cigna may be unable to obtain the shareholder approvals necessary to complete the proposed merger, or that either we or Cigna could exercise our respective termination rights. If the transaction is not consummated within the expected time frame, or at all, it could have a negative effect on our ability to execute on our growth strategy or on our financial performance.

Failure to complete the transaction could negatively impact our share price and future business, as well as our financial results.

If the transaction is not completed, our ongoing business may be adversely affected and, without realizing any of the benefits of having completed the transaction, we could be subject to a number of risks, including the following: we may be required to pay Cigna a termination fee of \$1,850 or an expense fee of up to \$600 if the Merger Agreement is terminated

under certain circumstances (as more fully described in the Merger Agreement); and we could be subject to litigation related to any failure to complete the transaction or related to any enforcement proceeding commenced against us to perform our obligations under the Merger Agreement. If the transaction is not completed, these risks may materialize and may adversely affect our business, cash flows and financial condition.

We may experience difficulties in integrating Cigna's business and realizing the expected benefits of the proposed acquisition.

The success of the Cigna acquisition, if completed, will depend, in part, on our ability to realize the anticipated business opportunities and growth prospects from combining our businesses with those of Cigna. We may never realize these business opportunities and growth prospects. Integrating operations will be complex and will require significant efforts and expenditures on the part of both us and Cigna. Our management might have its attention diverted while trying to integrate operations and corporate and administrative infrastructures. We might experience increased competition that limits our ability to expand our business, and we might fail to capitalize on expected business opportunities, including retaining current customers.

In addition, we and Cigna have operated, and until the completion of the Cigna acquisition will continue to operate, independently. The integration process could result in the loss of key employees of each company (and we and Cigna may not be able to find suitable replacements for such key employees or offer employment to potential replacements on reasonable terms), the disruption of each company's ongoing businesses, tax costs or inefficiencies, or inconsistencies in standards, controls, information technology systems, procedures and policies, any of which could adversely affect our ability to maintain relationships with clients, employees or other third parties or our ability to achieve the anticipated benefits of the Cigna acquisition and could harm our financial performance.

If we are unable to successfully or timely integrate the operations of Cigna's business into our business, we may be unable to realize the revenue growth, synergies and other anticipated benefits resulting from the proposed acquisition and our business and results of operations could be adversely affected. Even if we complete the Cigna acquisition, the acquired business may underperform relative to our expectations.

Certain of the above risks, as they relate to Cigna as part of the combined company and additional risks associated with the transaction, are described in more detail under the heading "Risk Factors" in the joint proxy statement/prospectus contained in our Registration Statement on Form S-4, as amended (Registration No. 333-207218), including Amendment No. 1 thereto. The Registration Statement was declared effective by the Securities and Exchange Commission on October 26, 2015. Other unknown or unpredictable factors could also have material adverse effects on future results, performance or achievements of Cigna and the combined company.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

## Issuer Purchases of Equity Securities

The following table presents information related to our repurchases of common stock for the periods indicated:

| Period   | Total Number of Shares Purchased <sup>1</sup> | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Programs <sup>2</sup> | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Programs |
|--|---|------------------------------|--|---|
| (in millions, except share and per share data) |   |                              |  |   |
| July 1, 2015 to July 31, 2015                  | 4,826   | \$157.74                     | —  | \$4,281.0   |
| August 1, 2015 to August 31, 2015              | 733,641                                       | 143.93                       | 730,600  | 4,175.9   |
| September 1, 2015 to September 30, 2015        | 2,617   | 142.43                       | —  | 4,175.9   |
|  | 741,084                                       |                              | 730,600  |   |

Total number of shares purchased includes 10,484 delivered to or withheld by us in connection with employee payroll tax withholding upon exercise or vesting of stock awards. Stock grants to employees and directors and stock<sup>1</sup> issued for stock option plans and stock purchase plans in the consolidated statements of shareholders' equity are shown net of these shares purchased.

Represents the number of shares repurchased through the common stock repurchase program authorized by our Board of Directors, which the Board evaluates periodically. During the three months ended September 30, 2015, we<sup>2</sup> repurchased 730,600 shares at a cost of \$105.2 under the program. The Board of Directors has authorized our common stock repurchase program since 2003. The Board's most recent authorized increase to the program was \$5,000.0 on October 2, 2014. No duration has been placed on our common stock repurchase program and we reserve the right to discontinue the program at any time.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

None.

## ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

A list of exhibits required to be filed as part of this Form 10-Q is set forth in the Index to Exhibits, which immediately precedes such exhibits, and is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ANTHEM, INC.  
Registrant

Date: October 28, 2015

By: /S/ WAYNE S. DEVEYDT  
Wayne S. DeVeydt  
Executive Vice President and Chief Financial Officer  
(Duly Authorized Officer and Principal Financial Officer)

Date: October 28, 2015

By: /S/ JOHN E. GALLINA  
John E. Gallina  
Senior Vice President and Chief Accounting Officer  
(Principal Accounting Officer)

INDEX TO EXHIBITS

| Exhibit<br>Number | Exhibit  |
|-------------------|--|
| 2.3               | Agreement and Plan of Merger dated as of July 23, 2015 among Anthem, Inc., Anthem Merger Sub Corp. and Cigna Corporation, incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed on July 27, 2015.   |
| 3.1               | Amended and Restated Articles of Incorporation of the Company, as amended effective December 2, 2014, incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed on December 2, 2014.  |
| 3.2               | Amended and Restated By-Laws of the Company, as amended effective July 23, 2015, incorporated by reference to Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2015.  |
| 4.8               | Upon the request of the Securities and Exchange Commission, the Company will furnish copies of any other instruments defining the rights of holders of long-term debt of the Company or its subsidiaries.  |
| 10.11             | (c) Form of Employment Agreement between the Company and Brian T. Griffin, incorporated by reference to Exhibit A to Exhibit 10.41 to the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2007 (SEC File No. 001-16751).   |
|                   | (e) Form of Employment Agreement between the Company and Craig E. Sammit, incorporated by reference to Exhibit A to Exhibit 10.4 to the Company's Annual Report on Form 10-K for the year ended December 31, 2014.   |
| 10.17             | Commitment letter, dated as of July 23, 2015, by and among Anthem, Inc., Bank of America, N.A., Merrill Lynch, Pierce, Fenner & Smith Incorporated, Credit Suisse Securities (USA) LLC, Credit Suisse AG, UBS AG and UBS Securities LLC, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed on July 27, 2015. |
|                   | (a) Bridge Facility Joinder Agreement, dated as of August 25, 2015 among Anthem, Inc. and the other parties thereto, incorporated by reference to Exhibit 10.2 to the Company's Registration Statement on Form S-4 filed on September 30, 2015 (Registration No. 333-207218).  |
| 31.1              | Certification of Chief Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Exchange Act Rules, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2              | Certification of Chief Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Exchange Act Rules, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1              | Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |
| 32.2              | Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |

Edgar Filing: Anthem, Inc. - Form 10-Q

101 The following material from Anthem, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2015, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Balance Sheets; (ii) the Consolidated Statements of Income; (iii) the Consolidated Statements of Comprehensive Income; (iv) the Consolidated Statements of Cash Flows; (v) the Consolidated Statements of Shareholders' Equity; and (vi) Notes to Consolidated Financial Statements.

-60-