ALBANY INTERNATIONAL CORP /DE/ Form 10-Q November 10, 2008

### UNITED STATES

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-Q

( $\sqrt{}$ ) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2008

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number: <u>1-10026</u>

#### ALBANY INTERNATIONAL CORP.

(Exact name of registrant as specified in its charter)

Delaware

### 14-0462060

(State or other jurisdiction of

(IRS Employer Identification No.)

incorporation or organization)

### 1373 Broadway, Albany, New York

<u>12204</u>

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code <u>518-445-2200</u>

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports,) and (2) has been subject to such filing requirements for the past 90 days. Yes [ $\sqrt{}$ ] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company.

Large accelerated filer  $[\sqrt{}]$ 

Accelerated filer

[ ]

Non-accelerated filer [ ] Smaller reporting company [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes [] No [ $\sqrt{}$ ]

The registrant had 26,646,292 shares of Class A Common Stock and 3,236,098 shares of Class B Common Stock outstanding as of September 30, 2008.

### ALBANY INTERNATIONAL CORP.

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# ALBANY INTERNATIONAL CORP. CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands except per share data) (unaudited)

Three Months Ended Nine Months Ended September 30, September 30, 2008 2007 2008 2007 \$266,922 \$264,960 Net sales \$837,331 \$772,253 177,772 173,583 Cost of goods sold 550,053 489,700 89,150 91,377 Gross profit 287,278 282,553 Selling, technical, general and research 78,297 76,823 expenses 247,625 231,850 6,731 13,512 Restructuring and other, net 13,825 28,233 22,470 4,122 1,042 Operating income 25,828 4,520 3,782 13,602 10,666 Interest expense, net (706)1,409 Other (income)/expense, net 1,175 1,622 Income/(loss) from continuing operations 308 (4, 149)before income taxes 11,051 10,182 5,805 81 12,082 971 Income tax expense

| (5,497)  | (4,230)   | (Loss)/income before associated companies             | (1,031)  | 9,211   |
|----------|-----------|---|----------|---------|
|          |           | Equity in income/(losses) of associated               |          |         |
| 159      | (195)     | companies   | (86)     | (430)   |
| (5,338)  | (4,425)   | (Loss)/income from continuing operations              | (1,117)  | 8,781   |
|          |           | Discontinued operations:                              |          |         |
|          |           | (Loss)/income from operations of                      |          |         |
| (404)    | 658       | discontinued business                                 | (91)     | 1,255   |
| 6,134    | -         | Gain on sale of discontinued business                 | 6,134    | -       |
| (368)    | 104       | Income tax (benefit)/expense                          | (238)    | 197     |
| 6,098    | 554       | Income from discontinued operations                   | 6,281    | 1,058   |
| \$760    | (\$3,871) | Net income/(loss)                                     | \$5,164  | \$9,839 |
|          |           | (Loss)/income from continuing operations:             |          |         |
| (\$0.17) | (\$0.15)  | Basic   | (\$0.04) | \$0.30  |
| (\$0.17) | (\$0.15)  | Diluted   | (\$0.04) | \$0.30  |
|          |           | Income from discontinued operations:                  |          |         |
| \$0.20   | \$0.02    | Basic   | \$0.21   | \$0.03  |
| \$0.20   | \$0.02    | Diluted   | \$0.21   | \$0.03  |
|          |           | Net income/(loss) per share:                          |          |         |
| \$0.03   | (\$0.13)  | Basic   | \$0.17   | \$0.33  |
| \$0.03   | (\$0.13)  | Diluted   | \$0.17   | \$0.33  |
|          |           | Shares used in computing (losses)/earnings per share: |          |         |
| 29,857   | 29,492    | Basic   | 29,743   | 29,380  |
| 29,857   | 29,492    | Diluted   | 29,743   | 29,790  |
| \$0.12   | \$0.11    | Dividends per share                                   | \$0.35   | \$0.32  |

The accompanying notes are an integral part of the financial statements.

# ALBANY INTERNATIONAL CORP. CONSOLIDATED BALANCE SHEETS (in thousands, except share data)

|   | (unaudited)   |              |
|---|---------------|--------------|
|   | September 30, | December 31, |
|   | 2008          | 2007         |
| ASSETS  |               |              |
| Cash and cash equivalents                       | \$93,962      | \$73,305     |
| Accounts receivable, net                        | 232,842       | 232,440      |
| Inventories                                     | 226,224       | 247,043      |
| Income taxes receivable and deferred            | 25,070        | 26,734       |
| Prepaid expenses and other current assets       | 22,712        | 22,832       |
| Total current assets                            | 600,810       | 602,354      |
| Property, plant and equipment, net              | 576,642       | 525,853      |
| Investments in associated companies             | 4,204         | 5,373        |
| Intangibles                                     | 9,448         | 11,217       |
| Goodwill  | 194,184       | 194,660      |
| Deferred taxes                                  | 87,393        | 100,604      |
| Cash surrender value of life insurance policies | 46,494        | 43,701       |
| Other assets                                    | 41,958        | 43,215       |
| Total assets                                    | \$1,561,133   | \$1,526,977  |
| LIABILITIES AND SHAREHOLDERS' EQUITY            |               |              |
| Notes and loans payable                         | \$19,551      | \$32,030     |
| Accounts payable                                | 53,828        | 82,157       |
| Accrued liabilities                             | 137,149       | 120,267      |
| Current maturities of long-term debt            | 10            | 1,146        |
| Income taxes payable and deferred               | 5,988         | 2,970        |
| Total current liabilities                       | 216,526       | 238,570      |
| Long-term debt                                  | 526,276       | 446,433      |
| Other noncurrent liabilities                    | 146,016       | 188,621      |
| Deferred taxes and other credits                | 58,895        | 53,682       |
| Total liabilities                               | 947,713       | 927,306      |
| Commitments and Contingencies                   | -             | -            |

### SHAREHOLDERS' EQUITY

| Preferred stock, par value \$5.00 per share;<br>authorized 2,000,000 shares; none issued | _           | _           |
|--|-------------|-------------|
| Class A Common Stock, par value \$.001 per   |             |             |
| share;   |             |             |
| authorized 100,000,000 shares; issued  |             |             |
| 35,169,431 in 2008 and 34,819,384 in 2007.   | 35          | 35          |
| Class B Common Stock, par value \$.001 per   |             |             |
| share;   |             |             |
| authorized 25,000,000 shares; issued and   |             |             |
| outstanding 3,236,098 in 2008 and 2007   | 3           | 3           |
| Additional paid in capital   | 335,658     | 326,608     |
| Retained earnings  | 538,968     | 544,228     |
| Accumulated items of other comprehensive   |             |             |
| income:  |             |             |
| Translation adjustments  | 29,384      | 42,208      |
| Pension liability adjustment   | (31,757)    | (55,953)    |
| Derivative valuation adjustment  | -           | 1,565       |
|  | 872,291     | 858,694     |
| Less treasury stock (Class A), at cost (8,523,139 shares                                 |             |             |
| in 2008 and 8,530,066 in 2007)   | 258,871     | 259,023     |
| Total shareholders' equity   | 613,420     | 599,671     |
| Total liabilities and shareholders' equity   | \$1,561,133 | \$1,526,977 |

The accompanying notes are an integral part of the financial statements.

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# ALBANY INTERNATIONAL CORP. CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

(unaudited)

Nine Months Ended September 30, 2008

OPERATING ACTIVITIES

2007

| Net income                             |  | \$5,164       | \$9,839          |
|--|--|---------------|------------------|
|  | ncile net income to net cash provided by operating   | <i>40,101</i> | \$7,007          |
| activities:                            |  |               |                  |
|  | Equity in losses of associated companies   | 86            | 430              |
|  | Depreciation   | 43,618        | 43,020           |
|  | Amortization   | 4,553         | 3,605            |
|  | Provision for deferred income taxes, other credits   | 1,610         | (2,025)          |
|  | and long-term liabilities  | 1,793         | (2,925)<br>3,452 |
|  | Provision for write-off of equipment<br>Increase in cash surrender value of life insurance | (1,806)       | (2,146)          |
|  |  |               |                  |
|  | Unrealized currency transaction gains and losses   | (2,401)       | (273)            |
|  | Gain on disposition of discontinued operations<br>Shares contributed to ESOP               | (6,134)       | -<br>4,065       |
|  | Shares contributed to ESOP<br>Stock option expense   | 4,593<br>126  | 4,003            |
|  | Tax benefit of options exercised   | (811)         | (1,088)          |
|  | -  | 624           | (1,088)<br>937   |
|  | Issuance of shares under long-term incentive plan  | 024           | 957              |
| Changes in operating and divestitures: | g assets and liabilities, net of business acquisitions                                     |               |                  |
|  | Accounts receivable  | (8,126)       | (16,895)         |
|  | Inventories  | (2,706)       | (18,804)         |
|  | Income taxes prepaid and receivable  | -             | (16,076)         |
|  | Prepaid expenses   | (101)         | (4,570)          |
|  | Accounts payable   | (26,826)      | 922              |
|  | Accrued liabilities  | 17,719        | 33,449           |
|  | Income taxes payable   | 3,710         | 1,667            |
|  | Other, net   | (2,816)       | 61               |
|  | Net cash provided by operating activities  | 31,869        | 39,272           |
| INVESTING ACTIV                        | VITIES   |               |                  |
|  | Purchases of property, plant and equipment   | (104,958)     | (90,684)         |
|  | Proceeds from sale of discontinued operations,   |               |                  |
|  | net of cash transferred  | 42,268        | -                |
|  | Purchased software   | (10,027)      | (11,687)         |
|  | Acquisitions, net of cash acquired   | -             | (9,592)          |
|  | Cash received from life insurance policy terminations                                      | -             | 1,470            |
|  | Premiums paid for life insurance policies  | (987)         | (988)            |
|  | Gain on cross currency swap  | 8,090         | -                |
|  | Net cash (used in) investing activities  | (65,614)      | (111,481)        |
|  |  |               |                  |

## FINANCING ACTIVITIES

| Edgar Thing. AEDANT INTERNATIONAE OOTN /DE/ - Torri To-Q                 |          |          |  |  |  |
|--|----------|----------|--|--|--|
| Proceeds from borrowings   | 87,010   | 83,697   |  |  |  |
| Principal payments on debt   | (21,884) | (28,104) |  |  |  |
| Proceeds from options exercised  | 2,813    | 2,958    |  |  |  |
| Tax benefit of options exercised   | 811      | 1,088    |  |  |  |
| Dividends paid   | (10,094) | (9,088)  |  |  |  |
| Net cash provided by financing activities                                | 58,656   | 50,551   |  |  |  |
| Effect of exchange rate changes on cash flows                            | (4,254)  | 188      |  |  |  |
| Increase/(decrease) in cash and cash equivalents                         | 20,657   | (21,470) |  |  |  |
| Cash and cash equivalents at beginning of year                           | 73,305   | 68,237   |  |  |  |
| Cash and cash equivalents at end of period                               | \$93,962 | \$46,767 |  |  |  |
| The accompanying notes are an integral part of the financial statements. |          |          |  |  |  |

### ALBANY INTERNATIONAL CORP.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Basis of Presentation

In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments, consisting of only normal, recurring adjustments, necessary for a fair presentation of results for such periods. The results for any interim period are not necessarily indicative of results for the full year. The preparation of financial statements for interim periods does not require all of the disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America. Accordingly, certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. These consolidated financial statements should be read in conjunction with financial statements and notes thereto for the year ended December 31, 2007.

### **Reclassification**:

In the third quarter of 2008, the Company reclassified software so that it is now reflected as a component of Property, plant, and equipment, net, on the Consolidated Balance Sheets for the periods ended September 30, 2008 and December 31, 2007. In previous financial reports, software was included in the caption Other assets in the Consolidated Balance Sheets. The accompanying balance sheet of December 31, 2007 includes a reclassification of \$26,313,000 from Other assets to Property, plant, and equipment, net, in order to conform to the current year presentation.

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### 2. Reportable Segment Data

The following table shows data by reportable segment, reconciled to consolidated totals included in the financial statements:

|                        | Three Months Ended<br>September 30, |           | Nine Mor<br>Septen |           |  |
|------------------------|-------------------------------------|-----------|--------------------|-----------|--|
| (in thousands)         | 2008                                | 2007      | 2008               | 2007      |  |
| Net Sales              |                                     |           |                    |           |  |
| Paper Machine Clothing | \$179,449                           | \$189,077 | \$561,941          | \$552,107 |  |
| Albany Door Systems    | 46,268                              | 37,363    | 140,245            | 105,181   |  |
| Engineered Fabrics     | 24,117                              | 25,219    | 79,482             | 76,592    |  |
| Engineered Composites  | 12,000                              | 9,341     | 37,065             | 24,259    |  |
| PrimaLoft® Products    | 5,088                               | 3,960     | 18,598             | 14,114    |  |
| Consolidated total     | \$266,922                           | \$264,960 | \$837,331          | \$772,253 |  |
| Operating Income       |                                     |           |                    |           |  |
| Paper Machine Clothing | \$19,246                            | \$15,886  | \$65,221           | \$66,020  |  |
| Albany Door Systems    | 3,231                               | (99)      | 10,389             | (556)     |  |
| Engineered Fabrics     | 4,060                               | 4,429     | 13,206             | 13,282    |  |
| Engineered Composites  | (3,342)                             | (1,309)   | (5,393)            | (3,621)   |  |
| PrimaLoft® Products    | 646                                 | 304       | 3,409              | 2,391     |  |
| Research expense       | (6,004)                             | (5,892)   | (20,163)           | (16,609)  |  |
| Unallocated expenses   | (13,715)                            | (12,277)  | (40,841)           | (38,437)  |  |

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|---|-------|-----------|----------|----------|--|--|
| Operating income before reconciling items                       | 4,122 | 1,042     | 25,828   | 22,470   |  |  |
| Reconciling items:  |       |           |          |          |  |  |
| Interest expense, net   | 4,520 | 3,782     | 13,602   | 10,666   |  |  |
| Other (income)/expense, net                                     | (706) | 1,409     | 1,175    | 1,622    |  |  |
| Income/(loss) from continuing<br>operations before income taxes | \$308 | (\$4,149) | \$11,051 | \$10,182 |  |  |
|   | 5     |           |          |          |  |  |

The Company has incurred restructuring and other performance improvement costs in connection with significant restructuring of manufacturing facilities and administrative processes. The tables below present the amount of cost incurred by reportable segment.

| Three Months Ended<br>September 30, 2008 |               | Nine Months Ended<br>September 30, 2008 |          |                   |                    |          |
|--|---------------|---|----------|-------------------|--------------------|----------|
|  |               | September 50, 2000                      |          |                   | September 50, 2000 |          |
|  |               | Costs related to                        |          | Costs related to  |                    |          |
|  |               | Idle capacity and                       |          | Idle capacity and |                    |          |
|  |               | Performance                             |          |                   | Performance        |          |
|  | Restructuring | improvement                             |          | Restructuring     | improvement        |          |
| (in thousands)                           | and other     | initiatives                             | Total    | and other         | initiatives        | Total    |
| Paper Machine<br>Clothing                | \$6,761       | \$6,537                                 | \$13,298 | \$13,792          | \$19,500           | \$33,292 |
| Albany Door<br>Systems                   | 227           | -                                       | 227      | 549               | 215                | 764      |
| Albany<br>Engineered<br>Composites       | 366           | -                                       | 366      | 366               | -                  | 366      |
| Research expenses                        | (192)         | -                                       | (192)    | 1,636             | -                  | 1,636    |

| Unallocated  | (431)   | 4,166    | 3,735    | (2,518)  | 14,874   | 12,356   |
|--|---------|----------|----------|----------|----------|----------|
| Consolidated total   | \$6,731 | \$10,703 | \$17,434 | \$13,825 | \$34,589 | \$48,414 |
| Costs related to idle<br>capacity and<br>performance<br>improvement<br>initiatives were<br>reported in the<br>statement of income<br>as follows: |         |          |          |          |          |          |
| Cost of goods sold   |         |          |          |          |          |          |