P&F INDUSTRIES INC Form 10-Q August 13, 2013

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2013

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 1 - 5332

P&F INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

Delaware 22-1657413

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

445 Broadhollow Road, Suite 100, Melville, New York

11747

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (631) 694-9800

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted to its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer "

Accelerated filer "

Non-accelerated filer "
(Do not check if a smaller reporting company)

Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No x

As of August 11, 2013 there were 3,693,969 shares of the registrant's Class A Common Stock outstanding.

P&F INDUSTRIES, INC.

FORM 10-Q

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2013

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PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

P&F INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED CONDENSED BALANCE SHEETS

| | June 3 (unaud | 0, 2013 lited) | Decem (See N | ber 31, 2012 ote 1) | |
|--|---------------|-------------------|-----------------|------------------------|--|
| ASSETS | | | | | |
| CURRENT ASSETS | | | | | |
| Cash | \$ | 905,000 | \$ | 695,000 | |
| Accounts receivable net | | 11,928,000 | | 6,675,000 | |
| Inventories net | | 23,292,000 | | 24,073,000 | |
| Deferred income taxes net | | 1,139,000 | | 1,139,000 | |
| Prepaid expenses and other current assets | | 838,000 | | 547,000 | |
| TOTAL CURRENT ASSETS | | 38,102,000 | | 33,129,000 | |
| PROPERTY AND EQUIPMENT | | | | | |
| Land | | 1,550,000 | | 1,550,000 | |
| Buildings and improvements | | 7,540,000 | | 7,536,000 | |
| Machinery and equipment | | 18,309,000 | | 18,010,000 | |
| | | 27,399,000 | | 27,096,000 | |
| Less accumulated depreciation and amortization | | 16,783,000 | | 15,994,000 | |
| NET PROPERTY AND EQUIPMENT | | 10,616,000 | | 11,102,000 | |
| GOODWILL | | 5,150,000 | | 5,150,000 | |
| OTHER INTANGIBLE ASSETS net | | 1,618,000 | | 1,752,000 | |
| DEFERRED INCOME TAXES net | | 2,427,000 | | 3,211,000 | |
| OTHER ASSETS net | | 745,000 | | 813,000 | |
| TOTAL ASSETS | \$ | 58,658,000 | \$ | 55,157,000 | |

See accompanying notes to consolidated condensed financial statements (unaudited).

P&F INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED CONDENSED BALANCE SHEETS

| LIABILITIES AND SHAREHOLDERS' EQUITY CURRENT LIABILITIES | | ne 30, 2013 naudited) | December 31, 2012 (See Note 1) | | |
|--|-----|--|-----------------------------------|--|--|
| Short-term borrowings Accounts payable Accrued liabilities Current maturities of long-term debt TOTAL CURRENT LIABILITIES | \$ | 6,613,000 3,751,000 3,632,000 460,000 14,456,000 | \$ | 2,793,000 4,843,000 4,332,000 460,000 12,428,000 | |
| Long term debt, less current maturities Other liabilities | | 7,133,000 270,000 | | 7,363,000 278,000 | |
| TOTAL LIABILITIES | | 21,859,000 | | 20,069,000 | |
| COMMITMENTS AND CONTINGENCIES | | | | | |
| SHAREHOLDERS' EQUITY Preferred stock - \$10 par; authorized - 2,000,000 shares; no shares issued Common stock | | | | | |
| Class A - \$1 par; authorized - 7,000,000 shares; issued 4,038,000 at J 30, 2013 and 4,013,000 at December 31, 2012 | une | 4,038,000 | | 4,013,000 | |
| Class B - \$1 par; authorized - 2,000,000 shares; no shares issued Additional paid-in capital Retained earnings Treasury stock, at cost 344,000 shares at June 30, 2013 and 342,000 shares at December 31, 2012 | | 11,596,000 24,142,000 (2,977,000) | | 11,384,000 22,646,000 (2,955,000) | |
| TOTAL SHAREHOLDERS' EQUITY | | 36,799,000 | | 35,088,000 | |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ | 58,658,000 | \$ | 55,157,000 | |

See accompanying notes to consolidated condensed financial statements (unaudited).

P&F INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED CONDENSED STATEMENTS OF INCOME (unaudited)

| | Three months ended June 30, | | | | Six months ended June 30, | | | |
|--|-----------------------------|---|------|--|---------------------------|---|------|--|
| | 201 | 3 | 2012 | | 2013 | | 2012 | |
| Net revenue Cost of sales Gross profit Selling, general and administrative | \$ | 19,476,000 12,374,000 7,102,000 | \$ | 15,241,000 9,564,000 5,677,000 | \$ | 40,185,000 25,349,000 14,836,000 | \$ | 29,558,000 18,270,000 11,288,000 |
| expenses | | 5,580,000 | | 4,721,000 | | 12,212,000 | | 9,461,000 |
| Operating income Interest expense Income before income taxes Income tax expense Net income | \$ | 1,522,000 118,000 1,404,000 529,000 875,000 | \$ | 956,000 133,000 823,000 27,000 796,000 | \$ | 2,624,000 227,000 2,397,000 901,000 1,496,000 | \$ | 1,827,000 275,000 1,552,000 50,000 1,502,000 |
| Basic earnings per share | \$ | 0.24 | \$ | 0.22 | \$ | 0.41 | \$ | 0.42 |
| Diluted earnings per share | \$ | 0.23 | \$ | 0.22 | \$ | 0.39 | \$ | 0.41 |
| Average common shares outstanding: | | | | | | | | |
| Basic | | 3,683,000 | | 3,617,000 | | 3,678,000 | | 3,616,000 |
| Diluted | | 3,889,000 | | 3,697,000 | | 3,875,000 | | 3,687,000 |

See accompanying notes to consolidated condensed financial statements (unaudited).

P&F INDUSTRIES, INC. AND SUBSIDIARIES

CONSOLIDATED CONDENSED STATEMENT OF SHAREHOLDERS' EQUITY (unaudited)

Class A Common Stock, \$1 Par

Additional paid-in

Retained Treasury stock

Total Shares Amount