SMITH MIDLAND CORP Form 10-Q August 13, 2010

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010

or

# o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-13752

Smith-Midland Corporation (Exact name of Registrant as specified in its charter)

Delaware (State or other jurisdiction of of incorporation or organization) 54-1727060 (I.R.S. Employer Identification No.)

5119 Catlett Road, P.O. Box 300 Midland, VA 22728 (Address, zip code of principal executive offices)

(540) 439-3266 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

### Edgar Filing: SMITH MIDLAND CORP - Form 10-Q

Large accelerated filer o Accelerated filer o

Non-accelerated filer o Smaller reporting company b

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.01 par value, outstanding as of August 6, 2010: 4,661,962 shares, net of treasury shares

## Edgar Filing: SMITH MIDLAND CORP - Form 10-Q

## SMITH-MIDLAND CORPORATION

## Form 10-Q Index

## PART I. FINANCIAL INFORMATION

Item 1.	Financial Statements	
	Condensed Consolidated Balance Sheets (Unaudited), June 30, 2010 and December 31, 2009	3
	Condensed Consolidated Statements of Operations (Unaudited) for the three months ended June 30, 2010 and June 30, 2009	5
	Condensed Consolidated Statements of Operations (Unaudited) for the six months ended June 30, 2010 and June 30, 2009	6
	Condensed Consolidated Statements of Cash Flows (Unaudited) for the six months ended June 30, 2010 and June 30, 2009	7
	Notes to Condensed Consolidated Financial Statements (Unaudited)	8
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	11
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	18
Item 4T.	Controls and Procedures	18
PART II. OTHER INFORMATION		
Item 1.	Legal Proceedings	19
Item 1A.	Risk Factors	19
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	19
Item 3.	Defaults Upon Senior Securities	19
Item 4.	Removed and Reserved	19
Item 5.	Other Information	19
Item 6	Exhibits Exhibit 31.1 Exhibit 31.2	19
	Exhibit 32	
	Signatures	20

## PART I — FINANCIAL INFORMATION

### ITEM 1. Financial Statements

#### SMITH-MIDLAND CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

	June 30, 2010	Ι	December 31, 2009
ASSETS			
Current assets			
Cash and cash equivalents	\$ 668,108	\$	2,929,868
Accounts receivable			
Trade - billed, (less allowance for doubtful accounts of \$296,661 and			
\$253,082)	6,693,439		4,134,729
Trade - unbilled	1,734,891		713,322
Inventories			
Raw materials	593,572		648,023
Finished goods	1,274,606		1,955,347
Prepaid expenses and other assets	139,722		80,786
Prepaid income taxes	-		138,003
Deferred taxes	480,000		444,000
Total current assets	11,584,338		11,044,078
Property and equipment, net	4,599,391		4,183,124
Total other assets	115,130		127,552
Total assets	\$ 16,298,859	\$	15,354,754

The accompanying notes are an integral part of the condensed consolidated financial statements.

3

## Edgar Filing: SMITH MIDLAND CORP - Form 10-Q

### SMITH-MIDLAND CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

LIABILITIES AND STOCKHOLDERS' EQUITY		June 30, 2010	December 31, 2009
Current liabilities	¢	1 402 004	¢ 1 205 229
Accounts payable - trade	\$	1,423,884	
Accrued expenses and other liabilities		764,958	1,063,445
Accrued income taxes payable		165,159	-
Current maturities of notes payable		459,392	481,078
Customer deposits		696,355	704,270
Total current liabilities		3,509,748	3,454,021
Notes payable - less current maturities		2,925,695	3,077,302
Deferred tax liability		340,000	337,000
Total liabilities		6,775,443	6,868,323
Commitments and contingencies			
Stockholders' equity			
Preferred stock, \$.01 par value; authorized 1,000,000			
shares, none outstanding		-	-
Common stock, \$.01 par value; authorized 8,000,000			
shares; 4,702,882 issued and outstanding			