OVERSTOCK.COM, INC Form 10-Q/A March 31, 2010 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q/A

Amendment No. 1

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2009

Or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number: 000-49799

OVERSTOCK.COM, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

87-0634302 (I.R.S. Employer Identification Number)

6350 South 3000 East

Salt Lake City, Utah 84121

(Address, including zip code, of Registrant s principal executive offices)

Registrant s telephone number, including area code: (801) 947-3100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the act). Yes o No x

There were 22,814,053 shares of the Registrant s common stock, par value \$0.0001, outstanding on April 29, 2009.

Accelerated filer x

Smaller reporting company o

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EXPLANATORY NOTE

On January 29, 2010, the Audit Committee of the Board of Directors of Overstock.com, Inc. concluded, based on the recommendation of management, that we would restate (1) our consolidated financial statements as of and for the year ended December 31, 2008 (however, only the restatement of the balance sheet is presented herein) and (2) our consolidated financial statements as of and for the three months ended March 31, 2008 and 2009 contained in this Quarterly Report on Form 10-Q/A to correct the following errors:

• Accounting for amounts that we pay our drop ship fulfillment partners and an amount due from a vendor that went undiscovered for a period of time. Specifically, these errors related to (1) amounts we paid to partners or deducted from partner payments related to return processing services and product costs and (2) amounts we paid to a freight vendor based on incorrect invoices from the vendor. Once discovered, we applied gain contingency accounting for the recovery of such amounts, which was an inappropriate accounting treatment.

• Amortization of the expense related to restricted stock units. Previously the expense was based on the actual three year vesting schedule, which incorrectly understated the expense as compared to a three year straight line amortization. We also corrected for the use of an outdated forfeiture rate in calculating share-based compensation expense under the plans.

The following additional adjustments were also included in this restatement:

• Correction of certain amounts related to customer refunds and credits.

• Recognition of co-branded credit card bounty revenue and promotion expense over the estimated term of the credit card relationships. Previously the revenue was incorrectly recognized when the card was issued.

• Reduction in the restructuring accrual and correction of the related expense due to a 2008 sublease benefit which was previously excluded from the accrual calculation and the accretion of interest expense related to the restructuring accrual, which was not previously recorded.

• Change in our accounting for external audit fees to the as incurred method instead of the ratable method.

• Other miscellaneous adjustments, none of which were material either individually or in the aggregate. Certain of these adjustments were related to a reduction in revenue and cost of goods sold in equal amounts for certain consideration we received from vendors, an increase in inventory, accounts payable and accrued liabilities to record our sales return allowance on a gross basis, an adjustment to our cash and restricted cash balances due to compensating balance arrangements and an adjustment to record redeemable common stock for certain shares previously

issued to employees.

The (increase) decrease to net loss attributable to common shares of the above adjustments is as follows (in thousands):

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	Three months ended March 31, 2008	Three months ended March 31, 2009
The effect of the adjustments related to (1) amounts the Company paid to partners or deducted		
from payments to partners related to return processing services and product costs and		
(2) amounts the Company paid to a freight vendor based on incorrect invoices from the		
vendor.	\$ 927	\$ (1,606)
The effect of the adjustments related to accounting for certain of the Company s share-based		
compensation plans.	(71)	(340)
The effect of the adjustments related to customer refunds and credits.		9
The effect of the adjustments related to the co-branded credit card bounty revenue and		
promotion expense.	221	48
The effect of the adjustments related to restructuring expense and interest expense related to		
the accretion of the restructuring accrual.		(17)
The effect of the adjustments related to external audit fees.	(316)	(221)
The effect of other miscellaneous adjustments	53	271
Total impact of the effect of the adjustments	\$ 814	\$ (1,856)

A more complete discussion of the restatement can be found in Note 3 to the consolidated financial statements contained in Item 1 of this Form 10-Q/A.

The Company is filing this Amendment to its Quarterly Report on Form 10-Q/A for the quarter ended March 31, 2009 (this Form 10-Q/A) to reflect the restatement of the Company s consolidated financial statements for the three months ended March 31, 2008 and 2009 and related financial information contained in the Company s Quarterly Report on Form 10-Q for the quarter ended March 31, 2009 as filed with the Securities and Exchange Commission on May 1, 2009 (the Original Filing). This Form 10-Q/A amends and restates Items 1, 2 and 4 of Part 1 and Item 6 of Part II of the Original Filing. Except as required to reflect the effects of the restatement for the items above, no additional modifications or updates to the consolidated financial statements or data in this Form 10-Q/A have been made to the consolidated financial statements or data in this Form 10-Q/A have been made to the Company s Annual Report on Form 10-K for the year ended December 31, 2009 and other filings made with the SEC subsequent to the filing of the Original Filing, as those filings may have been amended, as information in such reports and documents may update or supersede certain information contained in this filing.

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PART 1. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

Overstock.com, Inc.

Consolidated Balance Sheets

(in thousands)

	December 31, 2008 (Restated)	March 31, 2009 (Unaudited) (Restated)
Assets		
Current assets:		
Cash and cash equivalents	\$ 96,457	\$ 74,487
Restricted cash	4,262	4,285
Marketable securities	8,989	
Accounts receivable, net	7,100	9,493
Notes receivable (Note 5)	1,250	
Inventories, net	24,719	16,072
Prepaid inventories, net	761	1,401
Prepaids and other assets	9,552	8,568
Total current assets	153,090	114,306
Fixed assets, net	24,724	22,291
Goodwill	2,784	2,784
Other long-term assets, net	538	2,920
Total assets	\$ 181,136	\$ 142,301
Liabilities and Stockholders Equity (Deficit)		
Current liabilities:		
Accounts payable	\$ 57,981	\$ 28,788
Accrued liabilities	34,097	33,596
Deferred revenue	19,232	17,841
Total current liabilities	111,310	80,225
Other long-term liabilities	4,251	4,449
Convertible senior notes, net	66,558	61,730
Total liabilities	182,119	146,404
Commitments and contingencies (Note 9)		
Redeemable common stock, \$0.0001 par value, 98 and 55 shares outstanding as of		
December 31, 2008 and March 31, 2009 (Note 13)	1,263	687
Stockholders equity (deficit):	1,205	007
Preferred stock, \$0.0001 par value, 5,000 shares authorized, no shares issued and outstanding as of December 31, 2008 and March 31, 2009		
Common stock, \$0.0001 par value, 100,000 shares authorized, 25,438 and 25,586 shares		
issued as of December 31, 2008 and March 31, 2009, respectively, and 22,645 and 22,758		
shares outstanding as of December 31, 2008 and March 31, 2009, respectively	2	2

Additional paid-in capital	337,707	339,482
Accumulated deficit	(263,333)	(267,277)
Treasury stock, 2,793 and 2,828 shares at cost as of December 31, 2008 and March 31, 2009,		

respectively