

STEPHAN CO  
Form SC 13G/A  
February 11, 2005

**UNITED STATES  
SECURITIES AND EXCHANGE  
COMMISSION**  
Washington, D.C. 20549

**SCHEDULE 13G**

**INFORMATION TO BE INCLUDED IN STATEMENTS FILED PURSUANT  
TO RULES 13d-1(b), (c) AND (d) AND AMENDMENTS THERETO FILED  
PURSUANT TO RULE 13d-2(b)**

**Under the Securities Exchange Act of 1934  
(Amendment No. 2)(1)**

**The Stephan Co.**

(Name of Issuer)

**Common Stock \$.01 Par Value**

(Title of Class of Securities)

**858603103**

(CUSIP Number)

**December 31, 2004**

(Date of Event Which Requires Filing of this Statement)

Check the appropriate box to designate the rule pursuant to which this Schedule is filed:

- Rule 13d-1(b)
- Rule 13d-1(c)
- Rule 13d-1(d)

Edgar Filing: STEPHAN CO - Form SC 13G/A

---

(1) The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter the disclosures provided in a prior cover page.

The information required in the remainder of this cover page shall not be deemed to be filed for the purpose of Section 18 of the Securities Exchange Act of 1934 (the Act) or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, *see the Notes*).

---

Edgar Filing: STEPHAN CO - Form SC 13G/A

CUSIP No. 858603103

1. Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only)  
David M. Knott
2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a)   
(b)
3. SEC Use Only
4. Citizenship or Place of Organization  
United States of America
5. Sole Voting Power  
263,420
6. Shared Voting Power  
124,480
7. Sole Dispositive Power  
310,320
8. Shared Dispositive Power  
77,580
9. Aggregate Amount Beneficially Owned by Each Reporting Person  
387,900
10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions)
11. Percent of Class Represented by Amount in Row (9)  
8.8%
12. Type of Reporting Person (See Instructions)  
IN

Number of  
Shares  
Beneficially  
Owned by  
Each  
Reporting  
Person With

Edgar Filing: STEPHAN CO - Form SC 13G/A

1. Names of Reporting Persons. I.R.S. Identification Nos. of above persons (entities only)  
Dorset Management Corporation  
11-2873658
2. Check the Appropriate Box if a Member of a Group (See Instructions)  
(a)    
(b)
3. SEC Use Only
4. Citizenship or Place of Organization  
New York
5. Sole Voting Power  
263,420
6. Shared Voting Power  
124,480
7. Sole Dispositive Power  
310,320
8. Shared Dispositive Power  
77,580
9. Aggregate Amount Beneficially Owned by Each Reporting Person  
387,900
10. Check if the Aggregate Amount in Row (9) Excludes Certain Shares (See Instructions)
11. Percent of Class Represented by Amount in Row (9)  
8.8%
12. Type of Reporting Person (See Instructions)  
CO

Number of  
Shares  
Beneficially  
Owned by  
Each  
Reporting  
Person With

**Item 1.**

- (a) Name of Issuer  
The Stephan Co.
- (b) Address of Issuer's Principal Executive Offices  
1850 West McNab Road  
Fort Lauderdale, FL 33309

**Item 2.**

- (a) Name of Person(s) Filing  
David M. Knott and Dorset Management Corporation
- (b) Address of Principal Business Office or, if none, Residence  
485 Underhill Boulevard, Suite 205  
Syosset, New York 11791
- (c) Citizenship  
David M. Knott - United States of America;  
Dorset Management Corporation New York
- (d) Title of Class of Securities  
Common Stock \$.01 Par Value
- (e) CUSIP Number  
858603103

**Item 3.**

- If this statement is filed pursuant to §§240.13d-1(b) or 240.13d-2(b) or (c), check whether the person filing is a:**
- (a)  Broker or dealer registered under section 15 of the Act (15 U.S.C. 78o).
  - (b)  Bank as defined in section 3(a)(6) of the Act (15 U.S.C. 78c).
  - (c)  Insurance company as defined in section 3(a)(19) of the Act (15 U.S.C. 78c).
  - (d)  Investment company registered under section 8 of the Investment Company Act of 1940 (15 U.S.C 80a-8).
  - (e)  An investment adviser in accordance with §240.13d-1(b)(1)(ii)(E);
  - (f)  An employee benefit plan or endowment fund in accordance with §240.13d-1(b)(1)(ii)(F);
  - (g)  A parent holding company or control person in accordance with §240.13d-1(b)(1)(ii)(G);
  - (h)  A savings associations as defined in Section 3(b) of the Federal Deposit Insurance Act (12 U.S.C. 1813);
  - (i)  A church plan that is excluded from the definition of an investment company under section 3(c)(14) of the Investment Company Act of 1940 (15 U.S.C. 80a-3);
  - (j)  Group, in accordance with §240.13d-1(b)(1)(ii)(J).

**Item 4.**

**Ownership**

David M. Knott and Dorset Management Corporation  
See Rows 5 through 9 and 11 on the corresponding page for each reporting person.

**Item 5.**

**Ownership of Five Percent or Less of a Class**

N/A

**Item 6.**

**Ownership of More than Five Percent on Behalf of Another Person**

Persons, other than the Reporting Persons hereunder, have the right to receive or the power to direct the receipt of dividends, or the proceeds from the sale, of the securities reported herein.

**Item 7.**

**Identification and Classification of the Subsidiary Which Acquired the Security Being Reported on By the Parent Holding Company or Control Person**

N/A

**Item 8.**

**Identification and Classification of Members of the Group**

N/A

**Item 9.**

**Notice of Dissolution of Group**

N/A

**Item 10.**

**Certification**

By signing below I certify that, to the best of my knowledge and belief, the securities referred to above were not acquired and are not held for the purpose of or with the effect of changing or influencing the control of the issuer of the securities and were not acquired and are not held in connection with or as a participant in any transaction having that purpose or effect.

## Signature

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

February 9, 2005  
Date

/s/ David M. Knott  
Signature

DORSET MANAGEMENT CORPORATION

By: /s/ David M. Knott  
David M. Knott, President