

GTX CORP  
Form 10-Q  
August 15, 2016

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**

**FORM 10-Q**

**(Mark one)**

X .

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

**For the quarterly period ended June 30, 2016**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

Commission file number **000-53046**

**GTX Corp**  
(Exact name of registrant as specified in its charter)

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**Nevada**

(State or other jurisdiction of incorporation or organization)

**98-0493446**

(I.R.S. Employer Identification No.)

**117 W. 9th Street, Suite 1214, Los Angeles, CA, 90015**

(Address of principal executive offices) (Zip Code)

**(213) 489-3019**

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  . No  .

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  . No  .

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  . Accelerated filer  .  
Non-accelerated filer  . (Do not check if a smaller reporting company)  .  
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  . No  .

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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 416,106,685 common shares issued and outstanding as of August 12, 2016.

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**GTX CORP AND SUBSIDIARIES**

**For the quarter ended June 30, 2016**

**FORM 10-Q**

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**PART I****ITEM 1. FINANCIAL STATEMENTS**

**GTX CORP AND SUBSIDIARIES**  
**CONSOLIDATED BALANCE SHEETS**  
(Unaudited)

|   | <b>June 30,<br/>2016</b> | <b>December 31,<br/>2015</b> |
|---|--------------------------|------------------------------|
| <b>ASSETS</b>                                   |                          |                              |
| <b>Current assets:</b>                          |                          |                              |
| Cash and cash equivalents                       | \$ 72,859                | \$ 7,868                     |
| Marketable Securities                           | 62,479                   | -                            |
| Accounts receivable, net                        | 33,165                   | 40,984                       |
| Inventory                                       | 112,989                  | 57,643                       |
| Other current assets                            | 28,670                   | 55,449                       |
| Total current assets                            | 310,162                  | 161,944                      |
| Property and equipment, net                     | 146,319                  | 131,792                      |
| Intangible assets                               | 15,000                   | 15,000                       |
| Total assets                                    | \$ 471,481               | \$ 308,736                   |
| <b>LIABILITIES AND STOCKHOLDERS<br/>DEFICIT</b> |                          |                              |
| <b>Current liabilities:</b>                     |                          |                              |
| Accounts payable and accrued expenses           | \$ 475,776               | \$ 438,960                   |
| Accrued expenses - related parties              | 393,802                  | 291,451                      |
| Deferred revenues                               | 5,565                    | 2,775                        |
| Convertible promissory notes, net of discount   | 645,603                  | 556,250                      |
| Derivative liability                            | 440,128                  | -                            |
| Total current liabilities                       | 1,960,874                | 1,289,436                    |
| Long-term convertible debt                      | -                        | 200,000                      |
| Total liabilities                               | 1,960,874                | 1,489,436                    |
| Commitments and contingencies                   |                          |                              |
| <b>Stockholders deficit:</b>                    | -                        | -                            |

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|  |                |                |
|--|----------------|----------------|
| Preferred stock, \$0.001 par value;<br>10,000,000 shares authorized; no shares<br>issued and outstanding   |                |                |
| Common stock, \$0.001 par value;<br>2,071,000,000 shares authorized;<br>395,054,684 and 355,431,281 shares issued<br>and outstanding at June 30, 2016 and<br>December 31, 2015, respectively | 395,054        | 355,431        |
| Additional paid-in capital   | 17,272,925     | 16,982,932     |
| Accumulated deficit  | (19,157,372)   | (18,519,063)   |
| Total stockholders' deficit  | (1,489,393)    | (1,180,700)    |
| <br>Total liabilities and stockholders' deficit  | <br>\$ 471,481 | <br>\$ 308,736 |

**See accompanying notes to consolidated financial statements.**

**GTX CORP AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)

|  | <b>Three Months Ended June</b> |            | <b>Six Months Ended June 30,</b> |              |              |
|--|--------------------------------|------------|----------------------------------|--------------|--------------|
|  | <b>2016</b>                    | <b>30,</b> | <b>2015</b>                      | <b>2016</b>  | <b>2015</b>  |
| Revenues   | \$ 111,102                     |            | \$ 127,874                       | \$ 197,551   | \$ 272,086   |
| Consulting income  | 62,479                         |            | -                                | 62,479       | -            |
| Total revenues   | 173,581                        |            | 127,874                          | 260,030      | 272,086      |
| Cost of goods sold   | 96,131                         |            | 93,849                           | 136,962      | 196,198      |
| Gross margin   | 77,450                         |            | 34,025                           | 123,068      | 75,888       |
| Operating expenses   |                                |            |                                  |              |              |
| Wages and professional fees  | 213,057                        |            | 248,106                          | 487,100      | 509,636      |
| General and administrative   | 57,481                         |            | 77,311                           | 117,439      | 133,410      |
| Total operating expenses   | 270,538                        |            | 325,417                          | 604,539      | 643,046      |
| Loss from operations   | (193,088)                      |            | (291,392)                        | (481,471)    | (567,158)    |
| Other income/(expenses)  |                                |            |                                  |              |              |
| Loss on extinguishment of debt   | (29,327)                       |            | -                                | (29,327)     | (32,058)     |
| Derivative income (expense), net   | 322,236                        |            | -                                | 322,236      | 13,490       |
| Amortization of debt discount  | (409,711)                      |            | -                                | (409,711)    | -            |
| Interest expense   | (26,393)                       |            | (20,048)                         | (40,036)     | (37,536)     |
| Total other income/(expenses)  | (143,195)                      |            | (20,048)                         | (156,838)    | (56,104)     |
| Net loss   | \$ (336,283)                   |            | \$ (311,440)                     | \$ (638,309) | \$ (623,262) |
| Weighted average number of common shares outstanding - basic and diluted | 383,623,760                    |            | 313,601,661                      | 374,561,833  | 298,157,608  |
| Net loss per common share - basic and diluted                            | \$ (0.00)                      |            | \$ (0.00)                        | \$ (0.00)    | \$ (0.00)    |

**See accompanying notes to consolidated financial statements.**





**GTX CORP AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited)**

|   | <b>Six Months Ended June 30,</b> |              |
|---|----------------------------------|--------------|
|   | <b>2016</b>                      | <b>2015</b>  |
| Cash flows from operating activities  |                                  |              |
| Net loss  | \$ (638,309)                     | \$ (623,262) |
| Adjustments to reconcile net loss to net cash used in operating activities: |                                  |              |
| Depreciation  | 13,918                           | 1,731        |
| Stock-based compensation  | 150,400                          | 195,000      |
| Loss on extinguishment of debt  | 29,327                           | 32,058       |
| Derivative (income) expense, net  | (322,236)                        | (13,490)     |
| Amortization of debt discount   | 435,159                          | 37,520       |
| Interest on note assignment   | 19,619                           | -            |
| Fair value of common stock received as income                               | (62,479)                         | -            |
| Changes in operating assets and liabilities:                                |                                  |              |
| Accounts receivable   | 7,819                            | 2,047        |
| Inventory   | (55,346)                         | (24,484)     |
| Other current and non-current assets  | (246)                            | (21,039)     |
| Accounts payable and accrued expenses                                       | 36,816                           | 94,164       |
| Accrued expenses - related parties  | 177,679                          | 5,100        |
| Deferred revenues   | 2,790                            | (58,454)     |
| Net cash used in operating activities                                       | (205,089)                        | (373,109)    |
| Cash flows from investing activities  |                                  |              |
| Purchase of property and equipment  | (1,420)                          | (4,813)      |
| Net cash used in investing activities                                       | (1,420)                          | (4,813)      |
| Cash flows from financing activities  |                                  |              |
| Proceeds from convertible promissory notes                                  | 294,500                          | 425,000      |
| Payments on convertible promissory notes                                    | (23,000)                         | -            |
| Net cash provided by financing activities                                   | 271,500                          | 425,000      |
| Net change in cash and cash equivalents                                     | 64,991                           | 47,078       |
| Cash and cash equivalents, beginning of period                              | 7,868                            | 12,168       |
| Cash and cash equivalents, end of period                                    | \$ 72,859                        | \$ 59,246    |
| <b>Supplemental disclosure of cash flow information:</b>                    |                                  |              |
| Income taxes paid   | \$ -                             | \$ -         |

|  |    |         |    |         |
|--|----|---------|----|---------|
| Interest paid  | \$ | -       | \$ | -       |
| <b>Supplementary disclosure of noncash financing activities:</b> |    |         |    |         |
| Issuance of stock for accrued expenses                           | \$ | 75,000  | \$ | 229,438 |
| Issuance of common stock for conversion of debt                  | \$ | 104,216 | \$ | 225,232 |
| Debt discount on convertible notes payable                       | \$ | 50,500  | \$ | -       |

**See accompanying notes to consolidated financial statements.**

**GTX CORP AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**June 30, 2016**

**(Unaudited)**

**1.**

**ORGANIZATION AND BASIS OF PRESENTATION**

During the periods covered by these financial statements, GTX Corp and subsidiaries (the Company or GTX ) were engaged in businesses that design, develop and sell various interrelated and complementary products and services in the Personal Location Wearable Technology marketplace. GTX owns 100% of the issued and outstanding capital stock of Global Trek Xploration ( GTX California ) and LOCiMOBILE, Inc. Through February 2015, GTX also owned 100% of the issued and outstanding capital stock of Code Amber News Service, Inc. ( CANS ), which it dissolved in February 2015.

Global Trek Xploration designs, develops, manufactures and distributes - hardware, software, connectivity services of Global Positioning System ( GPS ) and Bluetooth Low Energy ( BLE ) monitoring and tracking solutions that provide real-time tracking of the whereabouts of people and high valued assets. Utilizing a miniature quad band GPRS transceiver, antenna, circuitry, battery and inductive charging pad our product(s) can be customized and integrated into numerous products and form factors whose location and movement can be monitored in real time over the Internet through our 24x7 tracking portal or on a web enabled cellular telephone. Our core products and services are supported by an extensive IP portfolio of patents, patents pending, registered trademarks, copyrights, URLs and a library of software source code.

LOCiMOBILE, Inc., has been at the forefront of Smartphone application ( App ) development since 2008. With a suite of mobile applications that turn the iPhone, iPad, Android and other GPS enabled handsets into a tracking device which can be tracked from handset to handset or through our tracking portal or on any connected device with internet access. LOCiMOBILE has launched numerous Apps across multi mobile device operating systems and continues to launch consumer and enterprise apps.

**Basis of Presentation**

The accompanying unaudited consolidated financial statements of GTX have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and applicable regulations of the U.S. Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been omitted pursuant to such rules and regulations. In the opinion of management, all adjustments (consisting only of normal recurring adjustments) considered necessary for a fair statement of financial position and results of operations have been included. Our operating results for the three and six months ended June 30, 2016 are not necessarily indicative of the results that may be expected for the year ending December 31, 2016. The accompanying unaudited consolidated financial statements should be read in conjunction with our audited consolidated financial statements for the year ended December 31, 2015, which are included in our Annual Report on Form 10-K.

The accompanying consolidated financial statements reflect the accounts of GTX Corp and its wholly owned subsidiaries. All significant inter-company balances and transactions have been eliminated.

### **Going Concern**

The consolidated financial statements have been prepared on a going concern basis which assumes the Company will be able to realize its assets and discharge its liabilities in the normal course of business for the foreseeable future. The Company has incurred net losses of \$638,309 and \$623,262 for the six months ended June 30, 2016 and 2015, respectively, has incurred losses since inception resulting in an accumulated deficit of \$19,157,372 as of June 30, 2016, and has negative working capital of \$1,650,712 as of June 30, 2016. The Company anticipates further losses in the development of its business.

The ability to continue as a going concern is dependent upon the Company generating profitable operations in the future and/or obtaining the necessary financing to meet its obligations and repay its liabilities arising from normal business operations when they come due. The Company's ability to raise additional capital through the future issuances of debt or equity is unknown. The obtainment of additional financing, the successful development of the Company's contemplated plan of operations, or its attainment of profitable operations are necessary for the Company to continue operations. The ability to successfully resolve these factors raise substantial doubt about the Company's ability to continue as a going concern. The consolidated financial statements of the Company do not include any adjustments that may result from the outcome of these aforementioned uncertainties.

2.

## **SIGNIFICANT ACCOUNTING POLICIES**

### **Use of Estimates**

The preparation of the accompanying unaudited consolidated financial statements requires the use of estimates that affect the reported amounts of assets, liabilities, revenues, expenses and contingencies. These estimates include, but are not limited to, estimates related to revenue recognition, allowance for doubtful accounts, inventory valuation, tangible and intangible long-term asset valuation, warranty and other obligations and commitments. Estimates are updated on an ongoing basis and are evaluated based on historical experience and current circumstances. Changes in facts and circumstances in the future may give rise to changes in these estimates which may cause actual results to differ from current estimates.

### **Fair Value Estimates**

Pursuant to the Accounting Standards Codification ( ASC ) No. 820, *Disclosures About Fair Value of Financial Instruments* , the Company records its financial assets and liabilities at fair value. ASC No. 820 provides a framework for measuring fair value, clarifies the definition of fair value and expands disclosures regarding fair value measurements. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the reporting date. ASC No. 820 establishes a three-tier hierarchy, which prioritizes the inputs used in the valuation methodologies in measuring fair value:

Level 1 Inputs are unadjusted, quoted prices in active markets for identical assets or liabilities at the measurement date.

Level 2 Inputs (other than quoted prices included in Level 1) are either directly or indirectly observable for the asset or liability through correlation with market data at the measurement date and for the duration of the asset/liability's anticipated life.

Level 3 Inputs reflect management's best estimate of what market participants would use in pricing the asset or liability at the measurement date. Consideration is given to the risk inherent in the valuation technique and the risk inherent in the inputs to the model.

The carrying values for cash and cash equivalents, accounts receivable, other current assets, accounts payable and accrued liabilities approximate their fair value due to their short maturities.

**Marketable Securities**

During the second quarter of fiscal 2016, we received short-term marketable securities, which we have classified as available for sale securities. Our marketable securities are marked to market on a quarterly basis, with unrealized gains and losses being excluded from earnings and reflected as a component of other comprehensive income.

The inputs or methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities.

Following are the disclosures related to our financial assets pursuant to ASC No. 820:

|   | <b>June 30, 2016</b> |                    |
|---|----------------------|--------------------|
|   | <b>Fair Value</b>    | <b>Input Level</b> |
| Available for sale marketable securities: |                      |                    |
| Common stock                              | \$ 62,479            | Level 1            |

The fair value of our available for sale securities is determined based on quoted market prices for identical securities on a quarterly basis.

**Derivative Instruments**

Our debt or equity instruments may contain embedded derivative instruments, such as conversion options, which in certain circumstances may be required to be bifurcated from the associated host instrument and accounted for separately as a derivative instrument liability.

Our derivative instrument liabilities are re-valued at the end of each reporting period, with changes in the fair value of the derivative liability recorded as charges or credits to income, in the period in which the changes occur. For bifurcated conversion options that are accounted for as derivative instrument liabilities, we determine the fair value of these instruments using the Black-Scholes option pricing model. This model requires assumptions related to the remaining term of the instrument and risk-free rates of return, our current Common Stock price and expected dividend yield, and the expected volatility of our Common Stock price over the life of the option.

### **Reclassifications**

For comparability, certain prior period amounts have been reclassified, where appropriate, to conform to the financial statement presentation used in 2016. These reclassifications have no impact on net loss.

### **Recently Issued Accounting Pronouncements**

The Financial Accounting Standards Board has recently issued accounting pronouncements, most of which represent technical corrections to the accounting literature or application to specific industries, which are not expected to have a material impact on the Company's financial position, results of operations or cash flows. We do not believe that the adoption of any recently issued accounting standards will have a material effect on our financial position and results of operations.

### **3.**

#### **INVESTMENT IN SUBSIDIARY**

On June 16, 2016, the Company entered into a Definitive Licensing Agreement with Inventergy Innovations, LLC ( Inventergy ) to assign 3 patents to Inventergy for purposes of monetization. Upon signing the Agreement, the patents were assigned to an Inventergy subsidiary, with Inventergy assigning a 45% interest to the Company and also making a sequence of payments to the Company. In addition, the Company will provide consulting services to Inventergy for which 42,500 shares of INVT common stock was issued as payment. As of June 30, 2016, we had 42,500 shares of INVT common shares valued at mark-to-market at a closing price of \$1.4701 or \$62,479.

The Company uses the equity method to account for its investment in the subsidiary. Under the equity method, the Company recognizes its share of the earnings and losses of the subsidiary as they accrue instead of when they are realized. As of June 30, 2016, the Company's investment in the subsidiary was \$0.



4.

**RELATED PARTY TRANSACTIONS**

In order to preserve cash for other working capital needs, various officers and members of management have agreed to accrue, and defer payment of, portions of their salaries since fiscal 2011. As of June 30, 2016 and December 31, 2015, the Company owed \$393,802 and \$291,451, respectively for such accrued wages.

5.

**DEBT**

The following table summarizes the components of our short-term borrowings:

|   | <b>June 30, 2016</b> |    | <b>December 31, 2015</b> |
|---|----------------------|----|--------------------------|
| Q4 2014 Convertible Notes               | \$ 126,000           | \$ | 126,000                  |
| Q1 2015 Convertible Notes               | 60,000               |    | 150,000                  |
| Q2 2015 Convertible Notes               | 200,000              |    | 200,000                  |
| Q3 2015 Convertible Notes               | 45,000               |    | 84,000                   |
| Q4 2015 Convertible Notes               | -                    |    | 196,250                  |
| Q1 2016 Convertible Notes               | 140,000              |    | -                        |
| Q2 2016 Convertible Notes               | 460,059              |    | -                        |
| Total short-term convertible notes      | 1,031,059            |    | 756,250                  |
| Less: Debt discount                     | (385,456)            |    | -                        |
| Convertible notes, net of debt discount | 645,603              |    | 756,250                  |
| Short-term borrowings                   | \$ 645,603           | \$ | 556,250                  |
| Long-term borrowings                    | \$ -                 | \$ | 200,000                  |

*Short-term convertible notes*

*Convertible Notes*

On January 15, 2016, we received an additional installment of \$15,000 from an accredited investor relating to the 7.5% Convertible Debenture entered into on October 9, 2015. On April 15, 2016, this note was sold to a private investor pursuant to the Exchange Agreement.

On January 27, 2016, pursuant to a Note Purchase Agreement with an unaffiliated third party (the Investor) relating to the sale of an unsecured convertible promissory note and warrant. The third party purchased an additional unit for \$25,000 and a principal balance of \$30,000. The convertible promissory note is divided into units (Units), each in the principal amount of \$30,000, with equal installments of \$1,000 due sequentially every week until \$30,000 has been repaid and warrants to purchase 1,250,000 shares of common stock at an exercise price of \$0.015 per share. The convertible promissory notes are due on November 25, 2016, subject to certain conditions and restrictions set forth in the notes. The convertible promissory note has a relative fair value of \$23,899 and the warrants has a relative fair value of \$6,101 at the date of issuance determined using the Black-Scholes option-pricing model. The assumptions used to calculate the fair market value are as follows: (i) risk-free interest rate of 0.88% (ii) estimated volatility of 171% (iii) dividend yield of 0.00% and (iv) expected life of the warrants of 25 months. The convertible note is convertible into shares of common stock based on the volume weighted average of the closing price per share for the 20 consecutive trading days prior to the conversion date if there is any outstanding principal balance due after the expiration due date. As of June 30, 2016, \$5,000 cash installment payments have been made toward lowering the outstanding principal balance. On June 14, 2016, we consolidated all of these Investor's notes into a single note valued at \$120,000. The note is due December 16, 2016 and carries an OID of 20%.

On February 5, 2016, an accredited investor with a convertible note of \$30,000, converted their outstanding principal balance into 2,250,000 shares of common stock at a conversion price of \$0.015.

On February 8, 2016, we entered into a Note and Share Purchase Agreement with an unaffiliated third party (the Investor) relating to the sale of an unsecured convertible promissory note. The convertible promissory note is divided into units (Units), each in the principal amount of \$30,000. The notes are due on December 31, 2016, subject to certain conditions and restrictions set forth in the notes. The convertible notes are convertible into shares of common stock at \$0.01 per share. On February 8, 2016 the Investor purchased two \$25,000 units (for a total of \$50,000).

During the period ended June 30, 2016, we made a cash payment of \$23,000 to an accredited investor to reduce the outstanding balance on his loans.

On March 16, 2016, we entered into a Loan Agreement with an independent accredited investor relating to the sale of a convertible promissory note and warrant. As a result, we issued convertible notes with a total principal balance of \$55,000 and warrants to purchase 2,500,000 shares of common stock at an exercise price of \$0.0125 per share. The convertible promissory note has a relative fair value of \$33,379 and the warrants has a relative fair value of \$21,621 at the date of issuance determined using the Black-Scholes option-pricing model. The assumptions used to calculate the fair market value are as follows: (i) risk-free interest rate of 1.05% (ii) estimated volatility of 221% (iii) dividend yield of 0.00% and (iv) expected life of the warrants of 3 years. The Convertible Note carries an original issue discount of 10%, mature on March 16, 2017 with a 12% interest rate and are convertible into common stock of the Company at 60% of the lowest closing price over a five day period immediately prior to but not including the Conversion Date. However, the conversion price shall not be lower than \$0.005 per share.

On March 16, 2016, we entered into a Loan Agreement with an independent accredited investor relating to the sale of a convertible promissory note and warrant. As a result, we issued convertible notes with a total principal balance of \$25,000 and warrants to purchase 500,000 shares of common stock at an exercise price of \$0.0125 per share. The convertible promissory note has a relative fair value of \$19,455 and the warrants has a relative fair value of \$5,545 at the date of issuance determined using the Black-Scholes option-pricing model. The assumptions used to calculate the fair market value are as follows: (i) risk-free interest rate of 1.05% (ii) estimated volatility of 221% (iii) dividend yield of 0.00% and (iv) expected life of the warrants of 3 years. The Convertible Note carries an original issue discount of 10%, mature on March 16, 2017 with a 12% interest rate and are convertible into common stock of the Company at 60% of the lowest closing price over a five day period immediately prior to but not including the Conversion Date. However, the conversion price shall not be lower than \$0.005 per share.

On April 18, 2016, the Company entered into a Loan Agreement with a private investor in connection with a bridge financing transaction, consisting of an Unsecured Convertible Promissory Note in principal amount of \$25,000 and three-year warrants to purchase 500,000 shares of the Company's common stock with an exercise price of \$0.0125 per share. The convertible promissory note has a relative fair value of \$20,872 and the warrants has a relative fair value of \$4,128 at the date of issuance determined using the Black-Scholes option-pricing model. The assumptions used to calculate the fair market value are as follows: (i) risk-free interest rate of 0.90% (ii) estimated volatility of 215% (iii) dividend yield of 0.00% and (iv) expected life of the warrants of 3 years. The Convertible Note carries an original issue discount of 10%, mature on April 14, 2017 with a 12% interest rate and are convertible into common stock of the Company at 60% of the lowest closing price over a five day period immediately prior to but not including the Conversion Date. However, the conversion price shall not be lower than \$0.005 per share.

On April 15, 2016, the Company entered into an Exchange Agreement and a Lock-Up Agreement with a private investor (the Investor). Pursuant to the Exchange Agreement, the Company agreed to issue the Investor two promissory notes in the amount of \$234,619 and \$29,327 (the Notes), respectively, in exchange for a 7.5% Convertible Debenture purchased by the Investor from a third party (the Original Note). The Company has also granted the Investor a right of first refusal on all future Company financings over the next twelve months. Via the Exchange Agreement, the Company was able to extend the maturity dates of the Notes to May 10, 2016 and October 15, 2016, respectively. Pursuant to the Lock-Up Agreement, the Investor has agreed not to sell any shares acquired from conversion of the Note until May 10, 2016. The convertible notes are convertible into shares of common stock at 49% of the lowest traded price in the prior thirty trading days. As a result of the Exchange Agreement, we recognized a loss on extinguishment of debt of \$29,327.

On May 6, 2016, the Company entered into a Note Purchase Agreement with an unaffiliated third party (the Investor) relating to the sale of an unsecured convertible promissory note. The third party purchased an additional unit for \$25,000 and a principal balance of \$30,000. The convertible promissory note is divided into units (Units), each in the principal amount of \$25,000, with equal installments of \$1,000 due sequentially every week until \$30,000 has been repaid. The convertible promissory notes are due on December 2, 2016, subject to certain conditions and restrictions set forth in the notes. The convertible note is convertible into shares of common stock based on the volume weighted average of the closing price per share for the 20 consecutive trading days prior to the conversion date if there is any outstanding principal balance due after the expiration due date. On June 14, 2016, we consolidated all of these Investor's notes into a single note valued at \$120,000. The note is due December 16, 2016 and carries an OID of 20%.

On May 10, 2016, we issued a total of 8,201,811 shares of common stock to two investors in exchange for retiring \$50,000 in debt from Convertible Notes that was issued in Q1 of 2015 and Q2 of 2016.

On June 7, 2016, we issued a total of 6,500,000 shares of common stock to an investor in exchange for retiring \$23,888 in debt from a Convertible Note that was issued in Q2 of 2016.

On, June 14, 2016, we received \$45,000 from a noteholder who consolidated the remaining balance of \$55,000 in notes into a \$100,000 convertible note with an OID of 20%. The convertible note matures on December 16, 2016, without interest, and are convertible into common stock of the Company at the lowest traded price in the prior 5 days. The noteholder will receive 2,000,000 shares of common stock for the origination. These shares were issued on August 5, 2016.

On, June 28, 2016, a noteholder assigned his remaining balance of \$60,000 to another investor who consolidated it with their \$40,000 convertible note. The convertible note matures on December 31, 2016, without interest, and are convertible into common stock of the Company at the lower of 49% of the lowest traded price in the prior 30 days or \$0.005 per share.

### *Derivative liabilities*

The conversion features embedded in the convertible notes were evaluated to determine if such conversion feature should be bifurcated from its host instrument and accounted for as a freestanding derivative. In all of the long-term and short-term convertible notes outstanding at June 30, 2016, the conversion feature was accounted for as a derivative liability. The derivatives associated with the long-term and short-term convertible notes were recognized as a discount to the debt instrument and the discount is amortized over the expected life of the notes with any excess of the derivative value over the note payable value recognized as additional interest expense at the issuance date. Amortization of the debt discount totaled \$409,711 and \$0 during the periods ended June 30, 2016 and 2015, respectively.

The derivative liability was calculated using the Black Scholes method over the expected terms of the convertible debentures, with a risk free rate of 2% and volatility of 107% as of June 30, 2016. Included in Derivative Income in the accompanying consolidated statements of operations is income arising from the change in fair value of the derivatives of \$322,236 and \$13,490 during the periods ended June 30, 2016 and 2015, respectively.

6.

## **EQUITY**

### **Common Stock**

On January 20, 2016, we issued 5,921,592 shares of common stock (valued at \$45,000) to reduce accrued management salaries and 1,500,000 shares of common stock (valued at \$11,400) various consultants and accredited investors.

On February 5, 2016, an accredited investor with a convertible note of \$30,000, converted their outstanding principal balance into 2,000,000 shares of common stock at a conversion price of \$0.015 per share and was issued an additional 250,000 shares of common stock at a price of \$0.015 per share.

On March 3, 2016, we issued 4,250,000 shares of common stock (valued at \$55,250) to 3 advisors for services rendered.

On March 16, 2016, we hired Greentree Financial Group to assist with financial matters throughout 2016. We are compensating Greentree Financial for their services with 2,500,000 shares of common stock (valued at \$25,000) that we issued in March 2016 in connection with their engagement.

On May 4, 2016, we issued 4,250,000 shares of common stock (valued at \$42,500) to 5 various consultants.

On May 10, 2016, we issued 3,000,000 shares of common stock (valued at \$30,000) to reduce accrued management salaries and 1,250,000 shares of common stock (valued at \$12,500) to 5 board of directors for their services.

On May 10, 2016, we issued a total of 8,201,811 shares of common stock to two investors in exchange for retiring \$50,000 in debt from Convertible Notes that was issued in Q1 of 2015 and Q2 of 2016.

On June 7, 2016, we issued a total of 6,500,000 shares of common stock to an investor in exchange for retiring \$23,888 in debt from a Convertible Note that was issued in Q2 of 2016.

The Company issued the following shares of common stock during the six months ended June 30, 2016:

|                                      | <b>Value of Shares</b> | <b>Number of Shares</b> |
|--------------------------------------|------------------------|-------------------------|
| Shares issued for services rendered  | \$ 150,400             | 14,000,000              |
| Shares issued for accrued expenses   | 75,000                 | 8,921,592               |
| Shares issued for conversion of debt | 104,216                | 16,701,811              |
| Total                                | \$ 329,616             | 39,623,403              |

Shares issued for services rendered were to various members of management, the Board of Directors, employees and consultants and are expensed as Stock-Based Compensation in the accompanying consolidated statement of operations. Shares issued for conversion of debt relate to conversion of the convertible notes discussed in Note 4.

### **Common Stock Warrants**

Since inception, the Company has issued warrants to purchase shares of the Company's common stock to shareholders, consultants and employees as compensation for services rendered and/or through private placements.

On January 27, 2016, 1,250,000 warrants were issued to an accredited investor as part of their Note and Share Purchase Agreement. The warrants expire on February 26, 2018 at an exercise price of \$0.015.

On March 16, 2016, 3,000,000 warrants were issued to two accredited investors as part of their Loan Agreements. The warrants expire on March 16, 2019 at an exercise price of \$0.0125.

On April 18, 2016, 500,000 warrants were issued to an accredited investor as part of their Note and Share Purchase Agreement. The warrant expires on April 18, 2019 at an exercise price of \$0.0125.

On May 6, 2016, 1,250,000 warrants were issued to an accredited investor as part of their Note and Share Purchase Agreement. The warrant expires on December 16, 2018 at an exercise price of \$0.015.

On May 16, 2016, 3,300,000 warrants were issued to consultant as part of their Advisory Services Agreement. The warrants expire on May 16, 2019 at an exercise price of \$0.015.



A summary of the Company's warrant activity and related information is provided below:

|  | Exercise Price \$ | Number of<br>Warrants |
|--|-------------------|-----------------------|
| Outstanding and exercisable at December 31, 2015 | 0.015 - 0.02      | 11,150,000            |
| Warrants exercised                               | -                 | -                     |
| Warrants granted                                 | 0.0125 - 0.015    | 9,300,000             |
| Warrants expired                                 | -                 | -                     |
| Outstanding and exercisable at June 30, 2016     | 0.0125 - 0.02     | 20,450,000            |

| Exercise Price | Stock Warrants as of June 30, 2016 |                        | Warrants Exercisable |
|----------------|------------------------------------|------------------------|----------------------|
|                | Warrants Outstanding               | Remaining Life (Years) |                      |
| \$0.020        | 9,900,000                          | 1.57                   | 9,900,000            |
| \$0.015        | 7,050,000                          | 2.33                   | 7,050,000            |
| \$0.0125       | 3,500,000                          | 2.75                   | 3,500,000            |

### Common Stock Options

Under the Company's 2008 Equity Compensation Plan (the "2008 Plan"), we are authorized to grant stock options intended to qualify as Incentive Stock Options, "ISO", under Section 422 of the Internal Revenue Code of 1986, as amended, non-qualified options, restricted and unrestricted stock awards and stock appreciation rights to purchase up to 7,000,000 shares of common stock to our employees, officers, directors and consultants, with the exception that ISOs may only be granted to employees of the Company and its subsidiaries, as defined in the 2008 Plan. After adjusting for expired and estimated pre-vesting forfeitures, options for approximately 2,235,000 shares were still available for grant under the 2008 Plan as of June 30, 2016.

Stock option activity under the 2008 Plan for the six months ended June 30, 2016 is summarized as follows:

| Shares | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contractual | Grant Date<br>Fair Value |
|--------|--|---|--------------------------|
|--------|--|---|--------------------------|

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|                                       |           |    |      | <b>Life (in years)</b> |    |          |
|---------------------------------------|-----------|----|------|------------------------|----|----------|
| Outstanding at December 31, 2015      | 452,493   | \$ | 0.08 | 0.84                   | \$ | 46,901   |
| Options granted                       | -         |    | -    |                        |    | -        |
| Options exercised                     | -         |    | -    |                        |    | -        |
| Options cancelled/ forfeited/ expired | (452,493) |    | -    |                        |    | (46,901) |
| Outstanding at June 30, 2016          | -         | \$ | -    |                        | \$ | -        |

The Company recognizes option expense ratably over the vesting periods. As all outstanding options had vested as of December 31, 2012, we have recognized no compensation expense related to options granted under the 2008 Plan during the six months ended June 30, 2016 and 2015, however these options did expire after their 3 year period.

7.

**SUBSEQUENT EVENTS**

On July 8, 2016, we completed the sale of the 1<sup>st</sup> tranche of \$150,000 of a \$1,000,000 raise related to a Warrant and Note Purchase Agreement with unaffiliated third parties (the Investors ) relating to the sale of unsecured convertible promissory notes (see Exhibits 99.1 & 99.2). The promissory notes are divided into units ( Units ), each in the principal amount of \$31,500. The Convertible Note carries an original issue discount of 26%, mature on December 31, 2017 and are convertible into common stock of the Company at \$0.015 per share, subject to adjustment and mandatory conversion. On July 8, 2016, the Investors had purchased the minimum raise required of six \$25,000 Units (for a total of \$150,000). The Agreement comes with two 3-year warrants, one to purchase 1,050,000 shares of common stock at \$0.015 per share and the other to purchase 525,000 shares of common stock at \$0.03 per share.

On July 10, 2016, we issued a total of 5,000,000 shares of common stock to an investor in exchange for retiring \$17,885 in debt from a Convertible Note that closed in Q1 2016.

On August 5, 2016, we issued 10,800,000 shares of common stock (valued at \$97,200) to four consultants and one investor in relation to their Convertible Note.

On August 3, 2016, we issued a total of 5,000,000 shares of common stock to an investor in exchange for retiring \$19,845 in debt from a Convertible Note that closed in Q1 2016.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### FORWARD-LOOKING STATEMENTS

*This Quarterly Report on Form 10-Q, including "Management's Discussion and Analysis of Financial Condition and Results of Operations" in Item 2 of Part I of this report include forward-looking statements. These forward looking statements are based on our management's current expectations and beliefs and involve numerous risks and uncertainties that could cause actual results to differ materially from expectations. In some cases, you can identify forward-looking statements by terminology such as "may," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," "proposed," "intended," or "continue" or the negative of these terms or other comparable terminology. You should read statements that contain these words carefully, because they discuss our expectations about our future operating results or our future financial condition or state other "forward-looking" information. Many factors could cause our actual results to differ materially from those projected in these forward-looking statements, including but not limited to: variability of our revenues and financial performance; risks associated with product development and technological changes; the acceptance our products in the marketplace by existing and potential future customers; general economic conditions. You should be aware that the occurrence of any of the events described in this Quarterly Report could substantially harm our business, results of operations and financial condition, and that upon the occurrence of any of these events, the trading price of our securities could decline. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, growth rates, levels of activity, performance or achievements. We are under no duty to update any of the forward-looking statements after the date of this Quarterly Report to conform these statements to actual results.*

#### **Introduction**

*Unless otherwise noted, the terms "GTX Corp", the "Company", "we", "us", and "our" refer to the ongoing business operations of GTX Corp and our wholly-owned subsidiaries, Global Trek Xploration, and LOCiMOBILE, Inc. During part of the first quarter of 2015, we owned Code Amber News Service, Inc., a wholly-owned subsidiary that was discontinued in February 2015. Accordingly, unless otherwise specified, references to the "Company", "we", "us", and "our" for periods before February 2015 also refer to, and include Code Amber News Service, Inc.*

#### **Operations**

GTX Corp and its subsidiaries (Global Trek Xploration, Inc. and LOCiMOBILE, Inc.) are engaged in the design, development, manufacturing, distribution and sales of five (5) related products and services in the GPS and BLE wearable technology personal location and wandering assistive technology business. Through a proprietary enterprise (IoT) monitoring platform and licensing subscription business model, the Company offers a complete end to end solution of hardware, middleware, apps, connectivity, licensing and professional services, letting you know where or how someone or something is at the touch of a button, delivering safety, security and peace of mind in real-time.

## Overview

Since the start of 2015 the Company has focused on building channels of distribution for its product lines of embedded devices, Stand-Alone devices and Digital Apps which all funnel into the GTX Corp IoT monitoring platform. Each product line is sold both direct to consumer (B2C) and business to business (B2B) through a global network of resellers, affiliates, distributors, nonprofit organizations, government agencies, manufacturers reps and retailers. The Company has been ramping up its product distribution and sales channels and, as of June 30, 2016, the Company had live units in the field and / or paying subscribers in over 35 countries, had 8 regional sales reps in the US, 6 retired and active professional athlete brand ambassadors, over 250 online affiliates, 15 international and domestic distributors, and a joint venture distribution agreement in Ireland. Also we were issued a vendor number for reimbursement in 6 U.S. states (Wisconsin, Ohio, New York, California, Illinois, Maine), and have applied for other State and Federal reimbursement codes, grants and private insurance reimbursement, which if granted is expected to increase the potential market for users of our SmartSole product line. All product lines are sold with a monthly, quarterly or annual subscription or licensing service plans ranging from \$5 to \$49 per month with close to 2,300 worldwide subscribers as of June 30, 2016.

During the quarter ended June 30, 2016 the Company continued expanding its sales channels domestically, and internationally and added 2 new distributors one in the U.S. and one in the UK. We also received 500 of our version 1.25 GPS modules devices which were prepped for manufacturing into SmartSoles. This is our second production run with an embedded Telefonica SIM card enabling us to ship SmartSoles in over 100 countries and activate the SIM card remotely anywhere in the world from our cloud based platform. This is a significant advancement for us on many levels. First we no longer have to custom make SmartSoles for our international distributors with their Sim cards, so our manufacturing cost and time lines are reduced and we are more flexibility to meet our customers demands on demand, hence a higher customer satisfaction. Second we are now able to bill for data charges in over 100 countries, this will noticeably increase our RPS (revenue per subscriber) which is continuing to trend up from last year.

During Q1 after having been granted our third patent in our 286 family we began actively exploring a monetization campaign. During Q2 2016 the Company signed a binding LOI and a definitive licensing agreement with Inventergy Innovations, LLC ( Inventergy ), a subsidiary of Inventergy Global, Inc. (NASDAQ: INVT). Under the agreement, Inventergy will spearhead a monetization campaign for the three 286 GTX patents, to require potential infringers of these patents to either license their use or sell to third parties that operate in the mobile GPS industry.

With the signing of the Agreement, the patents were assigned to an Inventergy subsidiary, with Inventergy assigning a 45% interest to the Company and also making a sequence of payments to the Company as further discussed below.

All three of the GTX Corp patents - US 8,154,401, US 8,760,286, and US 9,219,978, are not limited to any particular form factor and are applicable to any generic tracking device, which, in its simplest form includes a communication device (i.e. cell phone modem, blue tooth or Wi-Fi communicator), a location detector (i.e. GPS or Wi-Fi Module) and data memory. This technology is now commonly embedded in millions of devices and deployed across numerous industries.

The potential value of these 3 patents is they extend far beyond our core footwear patents and into areas such as GPS watches, fitness wearables that track location, hand-held GPS devices, tracking apps on Smartphones, standalone GPS tracking devices and location based platforms in general, which represents a very sizable addressable market.

The results of signing this agreement has led to the receipt from Inventergy Global, Inc. of an initial payment of \$62,479 in stock and \$25,000 in cash as part of an overall payment schedule of fees due to GTX throughout the remainder of 2016. Starting in 2017, we expect a quarterly draw against any future licensing revenues or possible sale of the patents that Inventergy is working on which at that point will be part of a 45/55 revenue share model on all future income derived from 3<sup>rd</sup> party licenses or sale of the patents. This is a significant milestone for the Company as it creates a possible future income stream and also may improve our balance sheet.

In Q1 we began development of a new for military use, non-cellular, encrypted GPS technology. The proposed solution is a battery powered, broadcast only GPS tracker using RF technology (900MHz ISM bandwidth), with 1 watt power limit and at least 9 mile line of site (LOS) range. These new devices are being developed for large scale military installations and bases that need to monitor every asset both human and non-human on that base, but due to the remote location of these bases and the need for encrypted data, conventional cellular technology will not work. We have received a SAM number and a GSA number and approval for SENSENET, and we have received our first military order for this new product line. We currently expect to begin shipments to the military in the third quarter.

In our ongoing strategy to expand our SmartSole target market beyond seniors and towards young adults with autism and with the recent study that claims 1/3 of autistic youngsters wander, we brought on a new advisor - Lynette Louise

an Internationally renowned Brain Expert with two board certifications in neurotherapy and author of several books. We are currently working with Lynette to begin offering workshops and consultations for families caring for a child on the far extreme of the ASD spectrum. This new initiative will strengthen our role and presence in the autistic community and will expand our product offerings in our online store.

## Results of Operations

The following discussion should be read in conjunction with our interim consolidated financial statements and the related notes that appear elsewhere in this Quarterly Report.

### *Three Months Ended June 30, 2016 ( Q2 2016 ) Compared to the Three Months Ended June 30, 2015 ( Q2 2015 )*

|                             | Three Months Ended June 30, |          | 2015      |          |
|-----------------------------|-----------------------------|----------|-----------|----------|
|                             | 2016                        | % of     | \$        | % of     |
|                             | \$                          | Revenues | \$        | Revenues |
| Revenues                    | 173,581                     | 100%     | 127,874   | 100%     |
| Cost of goods sold          | 96,131                      | 55%      | 93,849    | 73%      |
| Net profit                  | 77,450                      | 45%      | 34,025    | 27%      |
| Operating expenses:         |                             |          |           |          |
| Wages and professional fees | 213,057                     | 123%     | 248,106   | 194%     |
| General and administrative  | 57,481                      | 33%      | 77,311    | 60%      |
| Total operating expenses    | 270,538                     | 156%     | 325,417   | 254%     |
| Loss from operations        | (193,088)                   | -111%    | (291,392) | -228%    |
| Other expense, net          | (143,195)                   | -82%     | (20,048)  | -16%     |
| Net loss                    | (336,283)                   | -194%    | (311,440) | -244%    |

### *Revenues*

Revenues during Q2 2016 increased by 36% or \$45,707 in comparison to Q2 2015 primarily due to the license fees we received from Inventergy related to our proposed monetization of our IP portfolio, revenues related to the recognition of share value received from Inventergy as part of our consulting agreement, and to the increase in subscribers and higher revenues per subscriber (RPS). SmartSoles revenues increased due to our ability to have an embedded SIM card in our devices. Revenues from the sale of GPS SmartSoles in Q2 2015 accounted for approximately 80% of total revenues, in comparison to Q2 2016 SmartSole sales accounted for approximately 31% of total revenues, reflecting an increase in revenue streams from a diverse product line and recurring licensing and subscription service fees. We also had an increase in direct to consumer sales at a higher margin, increasing overall profits and increase in revenues per subscriber (RPS) as our consumer subscribers pay the higher retail price ranging



from \$25 to \$49 per month and our B2B customers pay the wholesale price of \$5 to \$18 per month. The balance of the revenue for the second quarter of 2016 represented sales of stand-alone units, monthly service plans, licensing fees and App downloads.

*Cost of goods sold*

Cost of goods sold increased 2% or \$2,282 during Q2 2016 in comparison to Q2 2015 primarily due to increased production. Total gross margin increased from 27% in Q2 2015 to 45% in Q2 2016, which reflects more revenue being derived from higher margin products and services and the IP licensing fees. As the GPS SmartSoles begin to achieve monthly recurring subscription revenue, it is expected that gross margins will increase reflecting the higher margin service subscription revenue.

*Wages and professional fees*

Wages and professional fees during Q2 2016 decreased 14% or \$35,049 in comparison to Q2 2015 primarily due operational efficiencies. Professional fees are expected to increase as we grow our business and expand our products into the wearable technology marketplace both in the U.S. and internationally. During Q2 2016, 65.90% of wages and professional fees were paid through the issuance of equity, compared to 50.18% paid in equity in Q2 2015.

*General and administrative*

General and administrative expenses during Q2 2016 decreased 26% or \$19,830 in comparison to Q2 2015, primarily due to the reduction in consulting fees.

*Other expense, net*

Other expense, net increased by 614% or \$123,147 from Q2 2015 to Q2 2016 primarily as a result of costs associated with debt financings, and the loss on the retirement of debt. Other expense includes interest expenses related to notes, derivative income/loss, amortization of debt discount, and exchange gains or losses. The accounting treatment for the bifurcation of the derivative liabilities embedded in our short-term convertible notes results in a net derivative, non-cash expense of \$87,475. The net derivative expense represents the change in fair value of the derivative liability during the period as well as the amortization of the related debt discount.

*Net loss*

Net loss increased by 8% or \$24,843 from Q2 2015 to Q2 2016 primarily as a result of costs associated with debt financings, as discussed above, which adjusted for the non-cash expense related to the \$87,475 in net derivative expense would have resulted in a decrease in net loss as a result of the increased sales of SmartSoles and the revenue from the IP portfolio, as a direct result of the higher margin revenues and better operational efficiencies.

*Six Months Ended June 30, 2016 Compared to the Six Months Ended June 30, 2015*

|                             | Six Months Ended June 30, |          | Six Months Ended June 30, |          |
|-----------------------------|---------------------------|----------|---------------------------|----------|
|                             | 2016                      | % of     | 2015                      | % of     |
|                             | \$                        | Revenues | \$                        | Revenues |
| Revenues                    | 260,030                   | 100%     | 272,086                   | 100%     |
| Cost of goods sold          | 136,962                   | 53%      | 196,198                   | 72%      |
| Net profit                  | 123,068                   | 47%      | 75,888                    | 28%      |
| Operating expenses:         |                           |          |                           |          |
| Wages and professional fees | 487,100                   | 187%     | 509,636                   | 187%     |
| General and administrative  | 117,439                   | 45%      | 133,410                   | 49%      |
| Total operating expenses    | 604,539                   | 232%     | 643,046                   | 236%     |
| Loss from operations        | (481,471)                 | -185%    | (567,158)                 | -208%    |
| Other expense, net          | (156,838)                 | -60%     | (56,104)                  | -21%     |
| Net loss                    | (638,309)                 | -245%    | (623,262)                 | -229%    |

*Revenues*

Revenues during the first six months of 2016 decreased by 4% or \$12,056 in comparison to the same period in 2015, primarily due to lack of inventory in Q1 2016 related to the transition to our 1.5 version of Smart Soles during that quarter, which resulted in lower product sales of the prior, discontinued version during that period.

Included in the revenues for the six months ended June 30, 2016 are revenues related to the recognition of share value received from Inventergy as part of our consulting agreement and the license fees we received as part of the monetization of our IP portfolio.

*Cost of goods sold*

Cost of goods sold decreased 30% or \$59,236 during the first six months of 2016 in comparison to the same six month period in 2015 primarily due increased in operational efficiencies. Total gross margin increased from 28% in the 2015 period to 47% in 2016, which reflects higher margins realized from the sale of the GPS SmartSole and IP Portfolio.

We expect that overall gross margins will continue to increase slightly as the higher margin service subscription revenues scale.

*Wages and professional fees*

Wages and professional fees during the first six months of 2016 decreased 4% or \$22,536 in comparison to the 2015 period primarily due to increased operational efficiencies. Professional fees are expected to increase as we grow our business and expand our products into the wearable technology marketplace both in the U.S. and internationally.

During the six month period of 2016, 30.88% of wages and professional fees were paid through the issuance of equity, compared to 38.26% paid in equity in the same period in 2015.

*General and administrative*

General and administrative expenses during the first six months of 2016 decreased 12% or \$15,971 in comparison to the 2015 period despite the increase in sales and other activities, primarily due to the reduction in consulting fees. However, such expenses may increase in the future if our operations increase in accordance with our business plan.

*Other expense, net*

Other expense, net increased by 180% or \$100,734, from the first six months of 2015 to 2016 primarily costs associated with debt financings, and the loss on the retirement of debt. Other expense includes interest expenses related to notes, derivative income/loss, amortization of debt discount, and exchange gains or losses. The accounting treatment for the bifurcation of the derivative liabilities embedded in our short-term convertible notes results in a net derivative, non-cash expense of \$87,475. The net derivative expense represents the change in fair value of the derivative liability during the period as well as the amortization of the related debt discount.

*Net loss*

Net loss for the respective six month periods increased from 2015 to 2016 by \$15,047, or 2%, primarily as a result of costs associated with debt financings, as discussed above, which adjusted for the non-cash expense related to the \$87,475 in net derivative expense would have resulted in a decrease in net loss as a result of the increased sales of SmartSoles and the revenue from the IP portfolio, as a direct result of the higher margin revenues and better operational efficiencies.

**Liquidity and Capital Resources**

As of June 30, 2016, we had \$72,859 of cash and cash equivalents, and a working capital deficit of \$1,650,712, compared to \$7,868 of cash and cash equivalents and a working capital deficit of \$1,127,492 as of December 31, 2015. A large part of our negative working capital position at June 30, 2016 consisted of \$393,802 of amounts due to officers and management of the Company for accrued wages and \$645,603 related to the principal balance of unsecured convertible promissory notes, net of discount. As further described below, since June 30, 2016, we have received a total of \$294,500 from the sale of unsecured convertible promissory notes.

During the six months ended June 30, 2016, our net loss was \$638,309, compared to a net loss of \$623,262 for the six months ended June 30, 2015. Net cash used in operating activities for Q2 2016 and Q2 2015 was \$205,089 and \$373,109, respectively. Net cash used in operations was lower in Q2 2016 as compared to Q2 2015 because of non-cash expenses relating to stock issued for services.

Net cash provided by financing activities during Q2 2016 was \$271,500 and consisted primarily of proceeds totaling \$294,500 received from advances under various convertible note payable agreements as well as payments on Convertible Notes. Net cash provided by financing activities during Q2 2015 was \$425,000 and consists of proceeds totaling \$425,000 received from advances under a convertible note payable agreement.

Because revenues from our operations have, to date, been insufficient to fund our working capital needs, we currently rely on the cash we receive from our financing activities to fund our capital expenditures and to support our working capital requirements. The sale of the SmartSole product, and the recurring revenues that we will receive from users, is expected to enhance our liquidity in 2016, although the amount of revenues we receive in 2016 still cannot be estimated.

Until such time as the SmartSoles can support our working capital requirement, we expect to continue to generate revenues from our other licenses, Track My Work Force subscriptions, international distributors, hardware sales, professional services and new customers in the pipeline. However, the amount of such revenues is unknown and is not expected to be sufficient to fund our working capital needs. For our internal budgeting purposes, we have assumed that such revenues will not be sufficient to fund all of our planned operating and other expenditures in 2016. In addition, our actual cash expenditures may exceed our planned expenditures, particularly if we invest in the development of improved versions of our existing products and technologies, and if we increase our marketing expenses. Accordingly, we anticipate that we will have to continue to raise additional capital in order to fund our operations in 2016. No assurance can be given that we will be able to obtain the additional funding we need to continue our operations.

In order to continue funding our working capital needs and our product development costs, during the second quarter of 2016 we entered into 3 separate note and share purchase agreements with 3 independent accredited investors and consolidated old debt from 2015 and early 2016 with 2 of the investors. As a result, we issued convertible notes with a total principal balance of \$538,946 for cash proceeds of \$132,500.

The licensing agreements, distribution agreements and product sales initiatives we have in place have, to date, have not generated enough revenues to cover all of our operational expenses. No assurance can be given that our current contractual arrangements and the revenues from our GPS SmartSoles, device sales, subscriptions, software licensing, or our smart phone or tablet Apps will generate significant revenues during the balance of 2016.

In addition to continuing to incur normal operating expenses, we intend to continue our research and development efforts for our technologies and products, including hardware, software, interface customization, and website development. We expect to further develop our sales, marketing and manufacturing programs associated with the commercialization, licensing and sales of our GPS devices and technology. We currently do not have sufficient capital on hand to fully fund our inventory requirements, marketing, advertising and future product development, which lack of and inconsistencies in the timing and amount of fundings may negatively affect our future revenues.

As noted above, based on budgeted revenues and expenditures, unless revenues increase significantly, we believe that our existing and projected sources of liquidity may not be sufficient to satisfy our cash requirements for the next twelve months. Accordingly, we will need to raise additional funds in 2016. The sale of additional equity securities will result in additional dilution to our existing stockholders. Sale of debt securities could involve substantial operational and financial covenants that might inhibit our ability to follow our business plan. Any additional funding that we obtain in a financing is likely to reduce the percentage ownership of the Company held by our existing security-holders. The amount of this dilution may be substantial based on our current stock price, and could increase if the trading price of our common stock declines at the time of any financing from its current levels. We may also attempt to raise funds through corporate collaboration and licensing arrangements. To the extent that we raise additional funds through collaboration and licensing arrangements, we may be required to grant licenses on terms that are not favorable to us. There can be no assurance that financing will be available in amounts or on terms acceptable to us, if at all. If we are unable to obtain the needed additional funding, we may have to further reduce our current level of operations, or may even have to totally discontinue our operations.

Since inception in 2002, we have generated significant losses. As of June 30, 2016, we had an accumulated deficit of approximately \$19,157,372, and we currently expect to incur continued losses until our revenue initiatives collectively generate substantial revenues. Please see the section entitled **Risk Factors** included in our Annual Report on Form 10-K for the year ended December 31, 2015 for more information regarding risks associated with our business.

### **Off-Balance Sheet Arrangements**

There are no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that is material to investors.

## **Inflation**

We do not believe our business and operations have been materially affected by inflation.

## **Critical Accounting Policies and Estimates**

There are no material changes to the critical accounting policies and estimates described in the section entitled **Critical Accounting Policies and Estimates** under Item 7 in our Annual Report on Form 10-K for the year ended December 31, 2015.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

As a smaller reporting company, we are not required to provide the information under this Item 3.

### **ITEM 4. CONTROLS AND PROCEDURES.**

#### *Evaluation of Disclosure Controls and Procedures*

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 as of the end of the period covered by this report (the Evaluation Date). Based upon the evaluation, our principal executive officer and principal financial officer concluded as of the Evaluation Date that our disclosure controls and procedures were effective. Disclosure controls are controls and procedures designed to reasonably ensure that information required to be disclosed in our reports filed under the Exchange Act, such as this report, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls include controls and procedures designed to reasonably ensure that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, as appropriate to allow timely decisions regarding required disclosure.

#### *Changes in Internal Controls Over Financial Reporting*

There were no changes in our internal controls over financial reporting that occurred during the quarterly period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II - OTHER INFORMATION**



**ITEM 1. LEGAL PROCEEDINGS.**

None.

**ITEM 1A. RISK FACTORS.**

None.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

On May 4, 2016, we issued 4,250,000 shares of common stock (valued at \$42,500) to 5 various consultants.

On May 10, 2016, we issued 3,000,000 shares of common stock (valued at \$30,000) to reduce accrued management salaries and 1,250,000 shares of common stock (valued at \$12,500) to 5 board of directors for their services.

On May 10, 2016, we issued a total of 8,201,811 shares of common stock to two investors in exchange for retiring \$50,000 in debt from Convertible Notes that closed in Q1 of 2015 and Q2 of 2016.

On June 7, 2016, we issued a total of 6,500,000 shares of common stock an investor in exchange for retiring \$23,888 in debt from Convertible Note that closed in Q2 of 2016.

On August 4, 2016, we issued a total of 5,000,000 shares of common stock an investor in exchange for retiring \$19,845 in debt from Convertible Note that closed in Q1 of 2016.

On August 5, 2016, we issued 10,800,000 shares of common stock (valued at \$97,200) to four consultants and 1 investors in relation to their Convertible Note.

The issuance of the above shares was exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, as amended.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

None.

**ITEM 4. MINE SAFETY DISCLOSURES.**

Not applicable.

**ITEM 5. OTHER INFORMATION.**

None.

**ITEM 6. EXHIBITS.**

(a)

Exhibits

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act
- 99.1 Form of Note and Warrant Purchase Agreement
- 99.2 Form of Promissory Note
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema
- 101.CAL XBRL Taxonomy Extension Calculation
- 101.DEF XBRL Taxonomy Extension Definition

101.LAB XBRL Taxonomy Extension Label

101.PRE XBRL Taxonomy Extension Presentation

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**GTX CORP**

Date: August 15, 2016

By:

/s/ ALEX MCKEAN

Alex McKean,

Chief Financial Officer (Principal Financial Officer)

Date: August 15, 2016

By:

/s/ PATRICK BERTAGNA

Patrick Bertagna,

Chief Executive Officer